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CENSUS OF BUSINESS

VOLUME III

WHOLESALE TRADE—SUMMARY STATISTICS

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Volume III

WHOLESALE TRADE—SUMMARY STATISTICS

Size of Establishment or Firm, Credit, Class of Customer,
Warehouse and Cold Storage Space, Commodity-Line Sales,
Legal Form of Organization, Petroleum Bulk Plants and Terminals,
and Miscellaneous Subjects

and

PUBLIC WAREHOUSES

Revenue, Space, Occupancy, Employment, Payroll, and size

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Prepared under the supervision of
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This volume comprises the 1954 Census of Business Wholesale Trade Subject Bulletins, Series W-2, and related supplementary materials.

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PREFACE

This is one of a series of volumes presenting final results of the 1954 Census of Business for Wholesale, Retail, and Selected Service Trades. Statistics for Wholesale Trade are contained in two volumes, Volume IV and this volume which also contains information on Public Warehouses. The 1954 Census, which was conducted by mail canvass of business establishments and by use of Internal Revenue Service records (see "Method of Enumeration" in Introduction), was authorized by law under Title 13, United States Code, Section 131. Previous business censuses covered the years 1929, 1933, 1935, 1939, and 1948.

Important to the conduct of the 1954 Census of Business was the cooperation of the Bureau of Old-Age and Survivors Insurance and the Internal Revenue Service in permitting use of certain records, thus making possible a material reduction in the cost of enumerating the Census. We wish also to acknowledge the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some 1,750,000 business establishments in completing the required Census forms.

The advice of trade associations, individual businessmen, research and marketing organizations, and government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Especially helpful was the Advisory Council on Federal Reports, which through special panels of business experts advised and assisted in the development of inquiries. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the Business Census by Chambers of Commerce, business organizations, trade papers, local newspapers, and television and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of Census reports.

Primary responsibility for the 1954 Census of Business program was centered in the Business Division of the Census Bureau, under the direction of Harvey Kailin, Chief of the Division. John Albright, Chief of the Wholesale Trade Branch, supervised the wholesale trade segment of the Business Census. He was assisted by Robert Viehman, Assistant Chief of the Wholesale Trade Branch, Earl B. Wiley, Elizabeth S. Owen, and Charles Settlemyer. Maurice Haven served as Assistant Branch Chief until September 18, 1955.

Processing of the 1954 Census of Business reports was performed by the Economic Operations Division, under the supervision of M. D. Bingham, Division Chief, and Irving Weiss, Assistant Chief. Max Van Horn, then Chief of the Wholesale Branch, was responsible for processing Wholesale Trade reports and tabulations. He was assisted by Blynn T. Shafer and Eugene L. Wendt.

In the Field Division, Jack B. Robertson, then Chief of the Division; Ivan G. Munro, Assistant Chief; and Arthur Cook, then Chief of the Economic Census Branch, directed the field work for the Census of Business.

Important functions were also performed by the Machine Tabulation Division under C. F. Van Aken, Chief; Mrs. Catherine M. Neafsey, Chief of the Economics Section, was responsible for machine tabulation techniques and procedures used in Wholesale Trade tabulations.

Julius Shiskin, Chief Economic Statistician in the Office of the Assistant Director for Statistical Standards, as well as Harold T. Goldstein and Irving Rottenberg of that office, contributed to the coordination of the Business Census with the Censuses of Manufactures and Mineral Industries and to several phases of the planning and processing of the Censuses.

Geography Division personnel participating in various phases of Business Census work were Clarence E. Batschelet, Chief; Robert Klove, Assistant Chief; and William T. Fay, Chief, Survey Planning Branch.

Donald K. Heiser, Chief of the Electronics Systems Branch, assisted by Rudolph M. Micoly, Chief of Operations for the Branch, was responsible for planning and use of electronic computer and accompanying high-speed printer equipment. Robert H. Brooks, Chief, Graphics Branch, was responsible for preparing Census of Business publications for reproduction. Mrs. Elma Beynon of the Statistical Reports Division reviewed all text material and table forms, and assisted on publications problems.

September 1957

1954 CENSUS OF BUSINESS FINAL REPORTS

Volume I: RETAIL TRADE—SUMMARY STATISTICS

Chapter

1. United States Summary.
- *2. Sales Size.
- *3. Employment Size.
- *4. Single Units and Multiunits.

*Also issued as separate reports in bulletin series R-2.

Chapter

- *5. Legal Form of Organization.
6. Miscellaneous.
- *7. Territories of Alaska and Hawaii.

Volume II: RETAIL TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classifica-

tion by kind of business for standard metropolitan areas and for cities and counties with 500 or more retail establishments. (Chapters also are issued as separate reports in bulletin series R-1.)

Volume III: WHOLESALE TRADE—SUMMARY STATISTICS, AND PUBLIC WAREHOUSES

WHOLESALE TRADE

Chapter

1. United States Summary.
- *2. Size of Establishment or Firm.
- *3. Credit, Receivables, Bad-Debt Losses.
- *4. Sales by Class of Customer.
- *5. Warehouse and Cold Storage Space.
- *6. Commodity Line Sales.

*Also issued as separate reports in bulletin series W-2.

Chapter

7. Legal Form of Organization.
- *8. Petroleum Bulk Plants and Terminals.
9. Miscellaneous.
- *10. Territories of Alaska and Hawaii.

*PUBLIC WAREHOUSES

Volume IV: WHOLESALE TRADE—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classifica-

tion by kind of business for standard metropolitan areas, and for counties and cities with 100 or more wholesale establishments. (Chapters also are issued as separate reports in bulletin series W-1.)

Volume V: SELECTED SERVICE TRADES—SUMMARY STATISTICS

Chapter

1. United States Summary.
- *2. Receipts Size.
- *3. Employment Size.
- *4. Single Units and Multiunits.
- *5. Legal Form of Organization.

*Also issued as separate reports in bulletin series S-2.

Chapter

- *6. Hotels, Motels and Tourist Courts.
- *7. Power Laundries, Cleaning and Dyeing Plants, and Related Services.
- *8. Motion Pictures.
9. Miscellaneous.
- *10. Territories of Alaska and Hawaii.

Volume VI: SELECTED SERVICE TRADES—AREA STATISTICS

United States summary and separate chapters for each State, the District of Columbia, Alaska, and Hawaii. Statistics by counties, cities, and standard metropolitan areas, and by kind of business; with cross classifica-

tion by kind of business for standard metropolitan areas and for cities and counties with 200 or more service establishments. (Chapters also are issued as separate reports in bulletin series S-1.)

CENTRAL BUSINESS DISTRICT BULLETINS

Central business district statistics are published in a series of separate bulletins comprising a report for each of 95 selected large cities. These bulletins are not bound in a volume. Bulletins contain comparative 1954 and 1948 data on number of establishments, volume of sales (or receipts), and annual payroll for all retail stores and about 25 kinds of

retail business, and for hotels and motion picture theaters. Areas for which data are presented include the central business district, the city in which it is located, the standard metropolitan area containing the city, the city outside the central business district, and the standard metropolitan area outside the central business district.

CONTENTS

(See Appendix I for contents of all 1954 Census of Business volumes)

This volume presents summary information on Wholesale Trade (Chapters 1-10) and Public Warehouses (Chapter 11). Chapter 11 contains all explanatory and analytical text relating to Public Warehouses as well as the tabular material. A table of contents appears in each chapter and provides titles of all tables and special finding aids including in the chapter. Pages within each chapter have been numbered independently. Page numbers consist of two parts, the first part being the chapter number; thus 1-4 represents page 4 of Chapter 1 (United States Summary) and 8-3 represents page 3 of Chapter 8 (Petroleum Bulk Plants and Terminals).

WHOLESALE TRADE (CHAPTERS 1-10)

	<u>Page</u>
Introduction:	
Establishment basis of the Census.....	1
Kinds of business covered in wholesale trade.....	1
Method of enumeration.....	1
Classification of wholesale establishments.....	1
Report forms.....	1
Comparison of 1948 and 1954 Censuses.....	1
Confidentiality of data.....	3
Summary of findings, including list of text tables and charts.....	4
List of corrections.....	29
<u>Chapter</u>	
1 United States Summary.....	1-1
2 Size of Establishment or Firm.....	2-1
3 Credit, Receivables, Bad-Debt Losses.....	3-1
4 Sales by Class of Customer.....	4-1
5 Warehouse and Cold Storage Space.....	5-1
6 Commodity Line Sales.....	6-1
7 Legal Form of Organization.....	7-1
8 Petroleum Bulk Plants and Terminals.....	8-1
9 Miscellaneous.....	9-1
10 Alaska and Hawaii.....	10-1

PUBLIC WAREHOUSES (CHAPTER 11)

Table of Contents.....	11-2
Introduction.....	11-5
Summary of findings.....	11-5
Report forms.....	11-15
Charts.....	11-6
Tables.....	11-21

APPENDIXES

Appendix A. Provisions of Law Relating to the 1954 Census of Business.....	APP-2
Appendix B. Classification of Wholesale Establishments by Type of Operation and Kind of Business.....	APP-3
Appendix C. Comparison of Standard Industrial Classifications and 1954 Census Classifications of Wholesale Trade	APP-19
Appendix D. Comparison of 1954 and 1948 Classifications by Type of Operation and Kind of Business.....	APP-22
Appendix E. Kind of Business Detail for Wholesale Trade Area Statistics.....	APP-25
Appendix F. Explanation of Terms.....	APP-27
Appendix G. Standard Metropolitan Areas.....	APP-30
Appendix H. Report Forms.....	APP-35
Appendix I. Contents of 1954 Census of Business Volumes.....	APP-46

INTRODUCTION

The 1954 Census of Business, along with the 1954 Censuses of Manufactures and Mineral Industries, was authorized by law under Title 13, United States Code, Section 131 (see Appendix A). These 1954 Censuses covered businesses operated in continental United States, Alaska, and Hawaii. Separate Censuses of Business and Manufactures for 1954 were also conducted in Puerto Rico jointly with the Commonwealth Government.

The 1954 Census of Business covered Wholesale Trade, Retail Trade, Selected Service Trades, and Public Warehouses. This volume, except for Chapter 11 which presents separate information for Public Warehouses, provides findings for that portion of the 1954 Census of Business which relates to Wholesale Trade.

ESTABLISHMENT BASIS OF THE CENSUS

Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." A separate report was obtained for each location, with one or more paid employees, at which business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the location at which the business was conducted. A separate report was also obtained for administrative offices, district offices, central warehouses and other auxiliary units servicing sales establishments of multiunit organizations. Data for administrative offices and other auxiliary units are presented in Tables 9K and 9L of Chapter 9 but they are omitted from other tables on Wholesale Trade.

KINDS OF BUSINESS COVERED IN WHOLESALE TRADE

This volume, except Chapter 11, covers all establishments which reported any paid employment during 1954 and which were included in Wholesale Trade as defined in the Standard Industrial Classification Manual, Volume 11, Nonmanufacturing Industries, 1949 edition, issued by the Bureau of the Budget, Executive Office of the President, with the exception of milk bottling plants which, in conformity with a subsequent action of the Bureau of the Budget, have been classified in the manufacturing industries.

Wholesale Trade as defined in the Standard Industrial Classification Manual, and as covered in the 1954 Census, includes establishments or places of business primarily engaged in selling merchandise directly to retailers; to industrial, commercial, institutional or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies.

Wholesale Trade is divided, in the Standard Industrial Classification Manual, into two parts: "Merchant wholesalers," and "Wholesale trade, other than merchant wholesalers." "Merchant wholesalers" includes establishments usually known as wholesalers—merchant wholesalers or jobbers primarily engaged in buying, taking title to and, when customary, physically storing and handling the goods sold. Also included in this group are industrial goods distributors, foreign trade merchants, cash-and-carry wholesalers, drop shippers and wagon (truck) distributors. "Wholesale trade, other than merchant wholesalers" includes four general types of establishments: Sales branches and sales offices of manufacturing and mining companies; petroleum bulk plants and terminals; merchandise agents and brokers; and assemblers of farm products.

METHOD OF ENUMERATION

Information for establishments primarily in Wholesale Trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the

Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors Insurance (BOASI) as wholly or partially engaged in wholesale, public warehousing, retail, manufacturing, mineral industries, and in major groups 70, 72, 73, 75, 76, 78, and 79 of the Service portion of the Standard Industrial Classification Manual. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing of Census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classification had not yet been established, a general purpose form was used) but its 1954 Census classification was determined by replies to questions on the Census report form.

Unincorporated businesses without paid employees are not included in Wholesale Trade as measured in this volume. Their importance, however, is indicated in table Y on page 21.

CLASSIFICATION OF WHOLESALE ESTABLISHMENTS

Although kind-of-business classifications assigned by the Bureau of Old-Age and Survivors Insurance were used as a basis for distributing appropriate Census report forms, establishments are classified in the Wholesale Census on the basis of information contained in their Census reports. Each wholesale establishment is classified on two bases: (1) by type of operation—merchant wholesalers, manufacturers' sales branches or sales offices, petroleum bulk plants or terminals, merchandise agents or brokers, or assemblers of farm products and (2) by kind of business—grocery wholesaler, drug wholesaler, grain merchant, etc. Classification in the 1954 Census is in accordance with the Standard Industrial Classification system developed under the auspices of the United States Bureau of the Budget, except that separately incorporated sales affiliates of manufacturing and mining companies have been classified in the Census generally as sales branches or sales offices, rather than as merchant wholesalers. Exceptions to this general rule occur, as explained in Part B of Appendix B, in the wholesale electrical goods trade and in oil well supply houses and steel warehouses.

Classification of wholesale establishments by type of operation and kind of business is described in detail in Appendix B. A comparison of the 1954 Census classification and the Standard Industrial Classification is shown in Appendix C.

REPORT FORMS

Twenty-five report forms were used in enumerating wholesale establishments in connection with the 1954 Census of Business: 13 for enumerating merchant wholesalers and assemblers of farm products; 10 for manufacturers' sales branches and sales offices; one for merchandise agents and brokers; and one for petroleum bulk plants and terminals. Each form was designed to cover a group of related kinds of business, for example: Food, beverage, tobacco wholesalers; Drugs, chemicals, paint wholesalers; Dry goods, textiles, apparel wholesalers; Electrical, electronic, appliance goods distributors, etc. A list of the forms is given in Appendix H, together with reproductions of several of them.

COMPARISON OF 1948 AND 1954 CENSUSES

The latest Census of Business prior to 1954 covered operations during the year 1948. A comparison of 1954 and 1948 classifications appears in Appendix D. The 1948 and 1954 Business Censuses differed in several respects, which to some degree affect comparability of the data for Wholesale Trade. In the case of

WHOLESALE TRADE—SUMMARY STATISTICS

some of these differences (Items 1, 2, and 3 below) it has been feasible to revise the 1948 data (except as noted in some text tables) so as to make them comparable with the data for 1954. Table 1C, page 1-17, presents summary comparisons by type of operation and kind of business.

The more important revisions and differences are as follows:

(1) The 1948 Census figures reproduced herein, except as otherwise noted, have been revised to the 1954 basis by excluding establishments with no paid employment during the Census year. In 1948, this class of establishments accounted for some 25,000 establishments in the United States with sales for the year of approximately \$2.9 billion, or less than two percent of the total wholesale trade sales volume.

(2) The definition of Wholesale Trade in the 1954 Census differs from that of the 1948 and previous Censuses by the exclusion of wholesale milk bottling plants. The 1948 data shown in this and other 1954 Census of Business publications, except as otherwise noted, have been revised to the 1954 basis and will differ in this respect from the results in previously issued 1948 Census of Business publications. For 1954, data for plants previously classified as wholesale milk bottling plants are included in reports of the Census of Manufactures.

(3) The general policy of classifying separately incorporated sales subsidiaries of manufacturing companies primarily engaged in selling the products of the parent company as "Manufacturers' sales branches and sales offices" rather than "Merchant wholesalers" has been followed more completely in the 1954 Census than in previous Censuses. Inquiries new on the 1954 report forms were designed to make clear the establishment's relationship to a parent company, and to determine whether products sold by the establishment were made by the same or other companies. As in 1948, certain separately incorporated sales subsidiaries of manufacturing companies with characteristics related to merchant wholesalers have been classified as merchant wholesalers in the following kinds of businesses: iron and steel products distributors, oil-well supply houses and electrical apparatus, supplies distributors.

(4) The adoption of the mail canvass method in the 1954 Census, described under METHOD OF ENUMERATION, above, made it feasible to systematically include "non-recognizable" establishments in the coverage of the Census. This class of establishments consists of businesses, which in a field enumeration such as was used in previous Censuses, would not have been located by enumerators in the course of their canvass because of not having the appearance of a place of business. Businesses operated from the home, or on an itinerant basis, are the most frequently occurring examples of "nonrecognizable" businesses. However, differences between the two Censuses in this respect should be minor since the use of records of the Bureau of Old-Age and Survivors Insurance as a coverage check in the 1948 Census operations made it possible to account for a substantial portion of the "nonrecognizable" wholesale establishments with payroll in that Census.

(5) Several changes were made in the wholesale fish and seafood classifications, 1954 compared with 1948. Two classes of such establishments were identified in the 1948 Census: "Fish and seafood" in the Merchant Wholesalers classification, and "Fish, seafoods" under Assemblers (mainly farm products). Establishments filleting and eviscerating fish and selling the products at wholesale were included either as assemblers or merchant wholesalers, according to their method of operation. Oyster shucking businesses were included in "fish, seafoods" under Assemblers (mainly farm products).

In 1954, oyster shucking businesses and establishments filleting and eviscerating fish were covered in the Census of Manufactures and not in Wholesale Trade. Any other fish, seafood establishments formerly included under Assemblers (mainly farm products) were classified as "fish, seafood distributors" under Merchant Wholesalers.

(6) Special care was exercised in the 1954 Census to include in manufacturing industries, rather than in wholesale trade, poultry dressing establishments primarily deriving their receipts from

poultry dressing at the plant. In the 1948 Census, it was not always possible to distinguish such establishments from "Poultry, poultry products distributors."

(7) A change was made in 1954 in the classification of "Lumber, millwork wholesalers." In the 1948 Census, sales to general contractors and builders were considered as "wholesale" sales and establishments primarily engaged in making such sales were considered as wholesale distributors. Establishments with sales primarily to "other contractors" (i.e., special trade contractors) however, were classified in Retail Trade. For purposes of the 1954 Census, sales to contractors—whether general or special trade contractors—have been considered as retail and establishments primarily engaged in making such sales are classified in Retail Trade.

(8) Establishments identified as "Electronic parts, equipment distributors" represent a new classification first appearing in the 1954 Census. Many of the establishments in this classification are new, not having been in business in 1948. Others were classified in 1948 as wholesalers of electrical appliances and specialties.

(9) The classification "Stationery, office supplies wholesalers" has been broadened to include advertising novelties and specialty houses as well as stationery, office supplies wholesalers. In the 1948 Census such establishments were classified as "merchant wholesalers, miscellaneous products."

(10) The classification "Gift, art goods, greeting cards wholesalers" is being used for the first time in the 1954 Census. In previous Censuses such establishments would have been classified as "Other recreation goods wholesalers" or "Other merchant wholesalers, miscellaneous products."

(11) The kinds of business under the general type-of-operation group "Manufacturers' sales branches, sales offices" have been defined in 1954 to parallel more closely the classification of establishments in the Census of Manufactures—establishments for which they sell—rather than in the merchant wholesaler classification pattern used in the 1948 Wholesale Census. For example, data are shown for sales branches and sales offices of "Food and kindred products," a classification which corresponds with a Census of Manufactures' industry group. Likewise, sales branches and sales offices of "Chemicals and allied products" manufacturers are identified separately. This type of classification permits ready comparisons of sales branch and sales office activities with factories for which they serve as outlets. In some cases comparability with Census of Manufactures classifications was accomplished merely by a change in the title of the sales branch or sales office classification; in others it was necessary to change the content as well as the title of the 1954 classification from what it was in 1948.

(12) The classification "Assemblers of farm products" was redefined in the 1954 Census to exclude "packers and shippers" of fish and seafood (See Item 5 above). In addition, it should be noted that 1954 data for assemblers of farm products tend to differ somewhat from the 1948 figures, particularly for those establishments handling products with high "support" prices. For example, country grain elevators, in a period such as 1948 when the market price of grain was higher than the "support" price, sold grain purchased from farmers and in their Census of Business report forms reported the sales of such grain. In 1954, however, some products moved under support loans; the grain elevators did not purchase or subsequently sell these commodities. Consequently, the receipts reported for Census purposes were based on the service charge for storing these commodities. As a result, in some areas sales volume for this class of establishments in 1954 was considerably lower than in 1948.

(13) Coverage of manufacturers' sales branches and sales offices differed somewhat in the 1954 mail canvass from the 1948 field enumeration. In the field canvass, Census enumerators provided the Bureau with listings of all establishments within the scope of the census, including those of multiunit firms with headquarters outside their districts. Such listings were used as aids in determining establishments to be reported separately from central offices. In the mail canvass, determinations of establishments to be reported separately were made by respondents

for the most part, on the basis of Census instructions. Sometimes these determinations differed from what they otherwise might have been, had there been an opportunity for exploratory discussions.

Overall, the count of branches and offices was smaller in 1954 than in 1948. Particularly was this true of firms operating a small number of sales branches and sales offices. This appears to have resulted from the inclusion of some sales branches and sales offices in plant reports or in general office reports of manufacturers. Employment and payroll for branches and offices included in plant reports, or reported as auxiliary to manufacturing, are included in the Census of Manufactures.

An analysis of a sample of firms reporting sales branches and sales offices in 1948, but not in 1954, indicated that for the coun-

try as a whole between 5 and 10 percent of the sales branches with stocks and a slightly higher percentage of the sales offices without stocks which were in the 1948 Wholesale Census were not enumerated as these types of establishments in 1954. However, the effect on sales is somewhat less, since such establishments generally were smaller than the average.

CONFIDENTIALITY OF DATA

In accordance with Census law, any data which would disclose the operations of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

SUMMARY OF FINDINGS

CONTENTS

TEXT

	Page
General Summary.....	5
Geographic Distribution of Wholesale Trade.....	6
Size of Establishment or Firm.....	9
Credit, Receivables, Bad-Debt Losses.....	13
Sales by Class of Customer.....	18
Warehouse and Cold Storage Space.....	20
Commodity-Line Sales.....	21
Legal Form of Organization.....	23
Petroleum Bulk Plants and Terminals.....	24
Miscellaneous Subjects:	
Lumber Wholesalers' Purchases and Inventories.....	24
Transactions of Merchandise Agents and Brokers.....	26
Bin Space of Grain Elevators.....	26
Selected Kinds of Business.....	27
Unincorporated Businesses Without Paid Employees.....	27

TEXT TABLES

Table	Page
A Wholesale Trade—United States: 1954, 1948, 1939 and 1929.....	5
B Wholesale Trade by Type of Operation—United States: 1954, 1948, 1939 and 1929.....	6
C Sales of Merchant Wholesalers, by Kind of Business—United States: 1954, 1948, 1939 and 1929.....	7
D Wholesale Trade by Geographic Divisions and States: 1954, 1948, 1939 and 1929.....	8
E Wholesale Trade for Standard Metropolitan Areas, by Size Group: 1954 and 1948.....	9
F Merchant Wholesalers in Standard Metropolitan Areas with 300,000 Inhabitants or More: 1954 and 1948.....	11
G Sales Size of Establishment—Merchant Wholesalers and Tobacco Distributors—United States: 1954.....	12
H Sales Size of Merchant Wholesalers, by City Size: 1954.....	12
J Employment Size of Wholesale Establishments—United States: 1954 and 1948.....	13
K Employment Size of Wholesale Establishments, by Type of Operation and City Size—United States: 1954.....	16
L Single-Unit and Multiunit Wholesale Establishments—United States: 1954.....	16
M Credit Sales, Receivables, Bad-Debt Losses of Merchant Wholesalers—United States: 1954, 1948 and 1939.....	18
N Sales by Class of Customer—United States: 1954, 1948, 1939 and 1935.....	18
P Warehouse Floor Space of Wholesale Establishments, by Type of Operation—United States: 1954.....	20
Q Commodity-Line Sales, General-Line Grocery Wholesalers—United States: 1954.....	21
R Commodity-Line Sales of General-Line Grocery Wholesalers and Hardware Wholesalers—United States: 1954, 1948 and 1935.....	23
S Wholesale Trade by Legal Form of Organization—United States: 1954.....	24
T Bulk Storage Capacity of Petroleum Bulk Plants and Terminals—United States: 1954 and 1948.....	24
U Supply and Disposition of Gasoline, Kerosene, and Distillate Fuel Oil—United States: 1954.....	26
V Lumber Wholesalers' Purchases and Inventories—United States: 1954.....	26
W Distribution of Sales (or Purchases) of Merchandise Agents and Brokers, by Type of Transaction—United States: 1954 and 1948.....	26
X Bin Space of Grain Elevators—United States: 1954.....	27
Y Unincorporated Wholesale Businesses Without Paid Employees—United States: 1954.....	28

CHARTS

Chart	Page
1 Merchant Wholesalers: 1954—Percent Distribution of Establishments, Sales, and Payroll by Sales Size of Establishment—United States	10
2 Merchant Wholesalers: 1954—Distribution of Establishments and Sales by Size of Establishment—United States.....	10
3 Merchant Wholesalers: 1954 and 1948—Percent Distribution of Sales by Employment Size of Establishment—United States.....	14
4 Merchant Wholesalers: 1954 and 1948—Percent Distribution of Sales by City Size—United States.....	14
5 Wholesale Trade: 1954, 1948 and 1939—Percent Distribution of Employees by Employment Size of Establishment—United States.....	15
6 Merchant Wholesalers: 1954—End-of-Year Receivables and Credit Sales as Percent of Sales for Specified Kinds of Business—United States.....	17
7 Merchant Wholesalers: 1954—Percent Distribution of Sales by Class of Customer, for Specified Kinds of Business—United States.....	19
8 Electrical Apparatus, Supplies Distributors: 1954—Percent Distribution of Sales by Commodity Line—United States and Geographic Divisions.....	22
9 Petroleum Bulk Plants and Terminals: 1954 and 1948, Storage Capacity by States.....	25

SUMMARY OF FINDINGS

GENERAL SUMMARY

Establishments.--There were 252,318 establishments or places of business in the continental United States, at the end of 1954, primarily engaged in marketing merchandise at wholesale. In this count of establishments each wholesale location of organizations operating more than one place of business is counted separately. The number is limited, however, to places of business that employed one or more persons on a payroll basis during 1954; unincorporated businesses without paid employees are excluded. The importance of this latter group is measured in Table Y on page 21, but such businesses are omitted from all other wholesale trade tabulations of the 1954 Census of Business.

An establishment is considered to be primarily engaged in wholesale trade when its principal business is buying and selling merchandise at wholesale, or in acting as an agent or broker in marketing merchandise at wholesale. "At wholesale" includes marketing or selling merchandise to retailers; to other wholesalers; or to industrial, commercial, professional, and similar types of users, in contrast to selling to household consumers, to individuals for personal use or to farmers. Sales of the latter type are considered as retail sales.

The number of wholesale establishments in 1954 represented

an increase of 17 percent over 1948, the year of the most recent Census of Business prior to 1954. Table A which follows shows the number of wholesale establishments for each of the Census years 1954, 1948, 1939, and 1929.

Employment and Payroll.--A total of 2,837,652 persons were engaged in Wholesale Trade in November 1954. Of this number, 151,213 were owners of unincorporated wholesale firms actively engaged in the business, and 2,686,439 were on a salary or wage basis. Payroll--salaries, wages, bonuses and commissions--for the year amounted to \$11.5 billion. Paid employees, 1954, are segregated in the accompanying Table A as follows: 2,590,236 employed at wholesale establishments; 96,203 at central administrative offices and auxiliary units. Central administrative offices and auxiliary units are distinguished from wholesale establishments in that the latter are primarily engaged in marketing merchandise at wholesale, while the former are principally engaged in servicing--accounting, warehousing, administration, etc.--the operations of wholesale establishments. A description of "Central Administrative Offices and Auxiliaries" is provided in the Explanation of Terms, Appendix F; and data for them are presented in Tables 9K and 9L. These data, however, are excluded from all tables on wholesale trade, except as otherwise noted.

Table A. WHOLESALE TRADE--UNITED STATES: 1954, 1948, 1939 AND 1929

Census year	Establishments (Number)	Inventories, end of year, at cost (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active pro- priators of unincorporated businesses (Number)
1954:					
Wholesale establishments ¹	252,318	13,078,617	11,021,450	2,590,236	151,213
Central administrative offices and auxiliaries.....	1,786	275,307	514,257	96,203	...
1948:					
Wholesale establishments ¹	216,099	9,965,440	7,734,207	2,305,403	130,878
Central administrative offices and auxiliaries.....	1,339	162,425	319,893	80,644	...
1939, wholesale establishments ²	190,379	3,822,299	2,510,875	1,553,062	126,440
1929, wholesale establishments ²	163,830	5,195,237	2,922,399	1,549,910	86,776

... Represents zero.

¹Limited to establishments with one or more paid employees. Excludes milk bottling plants.

²Includes establishments without paid employees. Excludes milk bottling plants.

Inventories.--Stocks of merchandise on hand for sale at the end of 1954 were valued, at cost, at \$13.4 billion. Of this amount \$13.1 billion was at wholesale establishments and \$0.3 billion in auxiliary warehouses. Inventories, valued at cost, were up 28.6 percent, 1954 over 1948.

Sales.--Data on sales are shown in this volume for the various types of operations and kinds of business into which wholesale establishments are classified, but not for all types of businesses combined.

Totals were not provided as such amounts become difficult to interpret because the sales of different operating types represent significantly different inputs of labor, services, etc., (e.g., sales of merchant wholesalers compared to sales made by agents and brokers) and because of the fact that wholesale firms frequently make sales to other wholesale firms.

Type of Operation.--Wholesale Trade as defined in the Standard Industrial Classification system, in accordance with which

Censuses are conducted, is much broader than the common concept of "wholesaler" or "jobber" as it includes foreign trade merchants; industrial goods distributors; manufacturers' sales branches and sales offices; petroleum bulk plants and terminals; and merchandise agents and brokers, as well as merchants buying and selling goods, who sell primarily to retailers. For purposes of presenting Census findings, Wholesale Trade is divided into the five more or less homogeneous type-of-operation groups listed below and each establishment is assigned to one of the groups according to the character of its operations or nature of function performed:

Merchant Wholesalers
Manufacturers' Sales Branches and Sales Offices
Petroleum Bulk Plants and Terminals
Merchandise Agents and Brokers
Assemblers of Farm Products

These five type groups are subdivided into twenty-two detailed types of operation all of which are described in Appendix B

WHOLESALE TRADE—SUMMARY STATISTICS

of this volume. Summary data are presented for each in Chapter 1, Table 1A.

As shown in the accompanying Table B, merchant wholesalers, those who buy and sell merchandise for their own account, constitute the most important type-of-operation group, with 165,000 establishments and \$101.1 billion sales in 1954. Manufacturers' sales branches and sales offices were second from the standpoint of sales with \$69.5 billion; followed by \$39.3 billion for merchandise agents and brokers; \$16.0 billion for petroleum bulk plants and terminals; and \$9.1 billion for assemblers of farm products.

Compared with 1948 all type groups except farm products assemblers recorded sales increases. In terms of relative gains, petroleum bulk plants and terminals led with a 53 per-

cent sales increase, followed in turn by manufacturers' sales branches and sales offices with a 37 percent increase; merchant wholesalers with 32 percent; and merchandise agents and brokers, with 20 percent. Sales of assemblers of farm products declined 9 percent (See Comparison of 1948 and 1954 Censuses, section 13). During the same interval 1948 to 1954, retail sales increased by 32 percent.

Compared with 1929, the year of the first Business Census, petroleum bulk plants and terminals recorded a sales increase of 571 percent for 1954; followed in turn by 330 percent for manufacturers' sales branches and sales offices; 258 percent for merchant wholesalers; 170 percent for merchandise agents and brokers; and 122 percent for assemblers of farm products. Retail sales increased by 252 percent during the same interval.

Table B. WHOLESALE TRADE BY TYPE OF OPERATION—UNITED STATES: 1954, 1948, 1939 AND 1929

Type of operation	1954 ¹	1948 ¹	1939 ²	1929 ²
Merchant wholesalers:				
Establishments.....(Number)...	165,153	129,117	98,037	77,079
Sales.....(\$1,000)...	101,100,941	76,533,260	21,811,154	28,211,973
Manufacturers' sales branches and sales offices:				
Establishments.....(Number)...	22,590	23,706	17,926	16,863
Sales.....(\$1,000)...	69,533,784	50,800,384	14,253,609	16,174,882
Petroleum bulk plants and terminals:				
Establishments.....(Number)...	29,189	28,351	30,825	19,611
Sales.....(\$1,000)...	16,038,372	10,483,060	3,807,908	2,390,213
Merchandise agents and brokers:				
Establishments.....(Number)...	22,131	18,138	21,083	18,467
Sales.....(\$1,000)...	39,250,509	32,839,667	11,779,499	14,517,239
Assemblers of farm products:				
Establishments.....(Number)...	13,255	16,787	22,508	30,916
Sales.....(\$1,000)...	9,050,816	9,920,288	2,114,256	4,083,744

¹Limited to establishments with one or more paid employees. Excludes milk bottling plants.

²Includes establishments without paid employees. Excludes milk bottling plants.

Kind of Business.—In addition to being classified functionally by type of operation, each wholesale establishment was also assigned a kind-of-business classification for purposes of compiling totals by kind of business or trade. The various kinds of business or trades into which wholesale establishments are classified are described in Appendix B of this volume.

Sales of merchant wholesalers, the largest of the five major types of operation of wholesale trade, are measured by kind of business in the accompanying Table C for the years 1954, 1948, 1939, and 1929. Compared with 1948, all trades save five—general-line dry goods wholesalers; piece goods converters; motor vehicle distributors; iron, steel scrap dealers; and coal wholesalers—recorded sales gains for 1954. Increases ranged from 3 percent for fresh fruit and vegetable wholesalers and for hardware wholesalers to more than 100 percent for stationery and office supplies wholesalers, construction materials distributors and for nonferrous metals distributors. All trades recorded increases in 1954 dollar sales volume over prewar 1939.

GEOGRAPHIC DISTRIBUTION OF WHOLESALE TRADE

Wholesale Trade as measured in Censuses for a State, standard metropolitan area, city or county represents the total business of all wholesale establishments located within the area regardless of the extent of the sales territory; that is, geographic measurement is according to the location of establishments from which business is conducted. Traveling salesmen, and their sales, are credited to establishments from which they operate.

Divisions and States.—Table 1E of Chapter 1 presents a summary of Wholesale Trade, 1954, by geographic divisions and

States. The accompanying Table D presents comparative sales information for geographic divisions and States—1954, 1948, 1939, and 1929. Sales trends are shown separately for merchant wholesalers and for other operating types.

Measured in terms of portion or percentage of United States totals, a shift is noted historically in Wholesale Trade from the New England, Middle Atlantic and West North Central geographic divisions to the South and West—particularly to the South Atlantic, Mountain and Pacific divisions. In the case of sales of merchant wholesalers, for example, New England contributed 7.2 percent of the national total in 1929 but only 5.5 percent in 1954. The Middle Atlantic division (New York, New Jersey, and Pennsylvania) accounted for 34.9 percent of the United States total in 1929, but only 30.2 percent in 1954. Likewise the West North Central division recorded a decline from 10.2 percent in 1929 to 8.9 percent in 1954. However not all States within these divisions followed this general trend; for example, gains, as a percent of total were recorded by Connecticut and New Jersey.

Divisions showing the largest relative increases in merchant wholesalers sales were the South Atlantic—up from 6.6 percent of the United States total in 1929 to 9.0 percent in 1954—and the Pacific division which recorded an increase from 8.8 percent to 11.3 percent. Although small in comparison with the United States totals, consistent increases are also noted for the Mountain division, from 1.7 percent in 1929 to 1.9 in 1939, to 2.3 percent in 1948 and to 2.5 percent in 1954.

States recording one or more percentage point increases in their portion of the United States total, 1954 over 1929, were New Jersey, from 1.7 to 3.0; Florida, from 0.6 to 1.7; and California, from 6.3 to 8.3 percent.

SUMMARY OF FINDINGS

7

Table C. SALES OF MERCHANT WHOLESALERS, BY KIND OF BUSINESS—UNITED STATES: 1954, 1948, 1939 AND 1929

Kind of business	Sales (\$1,000)				Percent change in sales (minus sign denotes decrease)		
	1954 ¹	1948 ¹	1939 ²	1929 ²	1954 over 1948	1954 over 1939	1954 over 1929
Merchant wholesalers, total.....	101,100,941	76,533,260	21,811,154	28,211,972	32.1	363.5	258.4
Food and related products wholesalers.....	22,057,824	17,071,626	5,324,869	7,454,899	29.2	314.2	195.9
General-line grocery wholesalers.....	7,353,560	5,771,700	2,185,736	2,938,579	27.4	236.4	150.2
Confectionery wholesalers.....	527,446	357,554	132,682	250,008	47.5	297.5	111.0
Meat, meat products wholesalers.....	2,866,193	1,977,065	519,593	689,977	45.0	451.6	315.4
Fresh fruit, vegetable wholesalers.....	3,261,739	3,169,960	1,142,852	1,665,382	2.9	185.4	95.9
Other food and related products wholesalers.....	8,048,886	5,795,347	1,344,006	1,910,953	38.9	498.9	321.2
Beer, wine, distilled spirits wholesalers.....	5,686,934	4,049,795	1,249,164	(NA)	40.4	355.3	(NA)
Beer, ale distributors.....	2,311,181	1,524,681	502,111	(NA)	51.6	360.3	(NA)
Wine, distilled spirit wholesalers.....	3,375,753	2,525,114	747,053	(NA)	33.7	351.9	(NA)
Tobacco distributors.....	3,208,929	2,487,122	1,106,215	858,329	29.0	190.1	273.9
Drugs, chemicals, allied products wholesalers.....	3,369,865	2,243,288	801,813	947,962	50.2	320.3	255.5
General-line drug wholesalers.....	1,273,114	844,070	363,621	407,192	50.8	250.1	212.7
Specialty-line drug wholesalers.....	900,618	496,100	157,190	127,766	81.5	472.9	604.9
Industrial chemicals, explosives distributors.....	923,242	685,727	200,719	283,476	34.6	360.0	225.7
Paint, varnish wholesalers.....	272,891	217,391	80,283	129,528	25.5	239.9	110.7
Dry goods, apparel wholesalers.....	7,964,269	6,778,717	2,262,416	3,312,519	17.5	252.0	140.4
Furniture, home furnishings wholesalers.....							
Clothing, furnishings, footwear wholesalers.....							
General-line dry goods wholesalers.....							
Specialty-line dry goods wholesalers.....							
Piece goods converters.....							
Furniture (household, office) wholesalers.....							
Home furnishings, floor coverings wholesalers.....							
Paper, allied products wholesalers.....	2,961,049	1,879,962	574,973	704,388	57.5	415.0	320.4
Coarse paper and product wholesalers.....	2,545,652	1,670,307	507,699	606,936	52.4	401.4	319.4
Printing and fine paper distributors.....							
Stationery, office supplies wholesalers.....							
Wallpaper wholesalers.....	45,625	32,559	20,723	30,860	40.1	120.2	47.8
Farm products (raw materials) merchants.....	9,231,941	6,771,007	1,628,706	3,697,456	36.3	466.8	149.7
Automotive wholesalers.....	3,977,513	3,917,646	1,055,387	1,383,057	1.5	276.9	187.6
Motor vehicle distributors.....	757,335	1,351,070	(NA)	(NA)	-43.9	(NA)	(NA)
Automotive equipment, tire-tube wholesalers.....	3,220,178	2,566,576	(NA)	(NA)	25.5	(NA)	(NA)
Electrical, electronics, appliance distributors.....	6,337,718	4,309,283	788,024	846,689	47.1	704.3	648.5
Electrical apparatus, supplies distributors.....	2,910,458	2,278,809	451,329	451,018	27.7	544.9	545.3
Electrical appliance, radio, TV set wholesalers ³	2,814,584	2,030,474	336,695	395,671	38.6	735.9	611.3
Electronic parts, equipment distributors ³	612,676	...	...	...	...	...	...
Hardware, plumbing-heating goods wholesalers.....	4,397,711	3,680,180	971,975	1,212,738	19.5	352.5	262.6
Hardware wholesalers.....	2,067,923	2,006,431	592,000	714,528	3.1	249.3	189.4
Plumbing, heating equipment, supplies distributors...	2,329,788	1,673,749	379,975	498,210	39.2	513.1	367.6
Lumber, construction materials distributors.....	6,586,207	3,889,955	804,392	1,283,891	69.3	718.8	413.0
Lumber, millwork wholesalers.....	3,805,942	2,755,546	487,610	772,446	38.1	680.5	392.7
Construction materials distributors.....	2,780,265	1,134,409	316,782	511,445	145.1	777.7	443.6
Machinery, equipment, supplies distributors.....	10,039,852	6,723,100	1,440,371	1,268,760	49.3	597.0	691.3
Air conditioning, comm. refrig. equip. distributors..	484,070	297,839	(NA)	(NA)	62.5	(NA)	(NA)
Commercial machines, equipment distributors.....	660,125	634,953	136,822	116,383	4.0	382.5	467.2
Construction machinery, equipment dealers.....	1,401,359	779,882	96,556	56,171	79.7	1,351.3	2,394.8
Farm-garden machinery, equipment wholesalers.....	534,379	481,117	59,395	58,351	11.1	799.7	815.8
Industrial machinery, equipment distributors.....	4,628,726	2,973,949	640,936	685,719	55.6	622.2	575.0
Industrial materials, supplies distributors.....							
Professional equipment, supplies distributors.....							
Service establishment supply houses.....							
Transportation equipment distributors.....	376,048	249,507	65,082	50,546	50.7	477.8	644.0
Metals, metalwork (except scrap distributors).....	3,362,585	1,951,055	515,975	672,581	72.3	551.7	400.0
Iron, steel and products distributors.....	2,174,276	1,447,929	304,440	278,023	50.2	614.2	682.0
Nonferrous metals distributors.....	1,188,309	503,126	211,535	394,558	136.2	461.8	201.2
Scrap, waste materials dealers.....	2,405,590	2,663,631	656,000	474,453	-9.7	266.7	407.0
Iron, steel scrap dealers.....	1,213,140	1,688,130	334,136	207,759	-28.1	263.1	483.9
Waste materials dealers.....	1,192,450	975,501	321,864	266,694	22.2	270.5	347.1
Other merchant wholesalers.....	9,512,954	8,116,893	2,630,874	4,094,250	17.2	261.6	132.3
Amusement, sporting goods distributors.....	952,711	543,393	124,479	90,239	75.3	665.4	955.8
Book, magazine, newspaper wholesalers.....	697,206	456,186	168,572	127,546	52.8	313.6	446.6
Coal wholesalers.....	794,189	1,997,822	515,835	679,103	-60.2	54.0	16.9
Farm supplies wholesalers.....	1,574,642	1,196,885	333,844	589,695	31.6	371.7	167.0
Jewelry wholesalers.....	825,459	725,091	234,054	355,086	13.8	252.7	132.5
Petroleum products distributors.....	1,416,388	740,721	196,734	723,968	91.2	620.0	95.6
Flower, bulb, plant wholesalers.....	222,942	145,603	42,987	46,143	53.1	418.6	383.2
Gift, art goods, greeting card wholesalers.....	3,029,417	2,311,192	1,017,369	1,482,470	31.1	197.8	104.3
Miscellaneous products merchant wholesalers.....							

(NA) Not available. ... Represents zero.

¹Limited to establishments with one or more paid employees. Excludes milk bottling plants.²Includes establishments without paid employees. Excludes milk bottling plants.³Comparisons with earlier years limited because establishments now classified as "Electronic parts, equipment distributors" are new or were formerly included in other classifications.

WHOLESALE TRADE-SUMMARY STATISTICS

Table D. WHOLESALE TRADE BY GEOGRAPHIC DIVISIONS AND STATES: 1954, 1948¹, 1939² AND 1929²
 (Limited to wholesale establishments. Data for central administrative offices and auxiliaries are excluded)

Geographic division and State	Merchant wholesalers sales, as per- cent of United States total				Other operating types sales, as per- cent of United States total			
	1954	1948	1939	1929	1954	1948	1939	1929
United States, total.....	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
New England.....	5.5	5.9	6.6	7.2	4.6	4.4	5.1	5.2
Maine.....	0.3	0.3	0.4	0.3	0.2	0.2	0.2	0.2
New Hampshire.....	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Vermont.....	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Massachusetts.....	3.3	3.9	4.5	5.3	3.1	3.1	3.7	3.8
Rhode Island.....	0.5	0.5	0.5	0.6	0.3	0.4	0.4	0.3
Connecticut.....	1.1	1.0	1.0	0.8	0.8	0.5	0.6	0.7
Middle Atlantic.....	30.2	31.6	34.9	34.9	28.5	29.7	33.8	32.9
New York.....	21.7	23.1	26.1	26.5	20.5	22.3	26.4	24.6
New Jersey.....	3.0	2.5	2.7	1.7	2.1	1.6	1.4	1.3
Pennsylvania.....	5.5	6.0	6.1	6.7	5.9	5.8	6.0	7.0
East North Central.....	19.1	19.3	19.4	18.4	23.7	23.1	21.0	21.6
Ohio.....	4.6	5.1	4.9	4.6	6.0	5.2	4.7	4.3
Indiana.....	1.8	1.7	1.5	1.3	1.9	1.7	1.5	1.4
Illinois.....	7.5	7.6	7.9	7.8	9.5	11.0	9.9	11.5
Michigan.....	3.6	3.1	3.4	2.9	4.8	3.9	3.6	3.3
Wisconsin.....	1.6	1.8	1.7	1.8	1.5	1.3	1.3	1.1
West North Central.....	8.9	9.7	9.6	10.2	11.0	13.0	11.2	14.3
Minnesota.....	2.2	2.6	2.7	2.3	2.4	2.8	2.6	2.6
Iowa.....	1.3	1.3	1.2	1.2	1.8	2.2	1.6	1.8
Missouri.....	3.2	3.6	3.9	4.1	3.7	4.0	4.2	5.4
North Dakota.....	0.3	0.2	0.2	0.2	0.4	0.7	0.4	0.5
South Dakota.....	0.2	0.2	0.2	0.2	0.5	0.6	0.3	0.5
Nebraska.....	0.8	0.8	0.7	0.9	1.4	1.5	1.3	1.9
Kansas.....	0.9	1.0	0.7	1.3	0.8	1.2	0.8	1.6
South Atlantic.....	9.0	8.4	8.1	6.6	9.6	8.9	8.4	6.8
Delaware.....	0.1	0.1	0.1	0.1	0.5	0.4	0.4	0.2
Maryland.....	1.1	1.2	1.4	1.2	1.1	1.0	1.1	1.0
District of Columbia.....	0.6	0.6	0.7	0.3	0.6	0.7	0.6	0.4
Virginia.....	1.2	1.2	1.2	1.0	1.0	1.0	1.1	1.0
West Virginia.....	0.6	0.8	0.7	0.6	0.4	0.5	0.4	0.4
North Carolina.....	1.5	1.3	1.2	0.9	2.0	1.9	1.8	1.1
South Carolina.....	0.6	0.6	0.5	0.5	0.5	0.5	0.6	0.5
Georgia.....	1.6	1.4	1.3	1.4	2.2	2.0	1.5	1.5
Florida.....	1.7	1.2	1.0	0.6	1.3	0.9	0.9	0.7
East South Central.....	4.7	4.8	3.8	4.1	4.1	3.7	3.4	3.4
Kentucky.....	1.0	1.0	1.0	0.9	0.9	0.8	0.7	0.7
Tennessee.....	2.2	2.3	1.5	1.9	1.7	1.5	1.5	1.3
Alabama.....	1.0	1.0	0.9	0.9	1.0	0.9	0.7	0.8
Mississippi.....	0.5	0.5	0.4	0.4	0.5	0.5	0.5	0.6
West South Central.....	8.8	7.9	6.8	8.1	6.3	6.2	5.8	6.1
Arkansas.....	0.5	0.5	0.5	0.6	0.4	0.4	0.4	0.5
Louisiana.....	1.7	1.5	1.4	1.4	0.9	0.9	1.2	1.1
Oklahoma.....	1.0	1.0	0.8	1.1	1.0	0.9	0.9	1.1
Texas.....	5.6	4.9	4.1	5.0	4.0	4.0	3.3	3.4
Mountain.....	2.5	2.3	1.9	1.7	2.4	2.3	2.0	1.7
Montana.....	0.3	0.3	0.2	0.2	0.3	0.3	0.2	0.2
Idaho.....	0.2	0.1	0.2	0.1	0.2	0.3	0.2	0.2
Wyoming.....	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Colorado.....	0.8	0.8	0.7	0.7	1.0	0.9	0.8	0.8
New Mexico.....	0.3	0.2	0.1	0.1	0.1	0.1	0.1	0.1
Arizona.....	0.4	0.3	0.2	0.2	0.3	0.2	0.2	0.1
Utah.....	0.3	0.4	0.3	0.3	0.4	0.4	0.4	0.2
Nevada.....	0.1	0.1	0.1	(z)	(z)	(z)	(z)	(z)
Pacific.....	11.3	10.1	8.9	8.8	9.8	8.7	9.3	8.0
Washington.....	1.7	1.6	1.4	1.7	1.3	1.3	1.4	1.7
Oregon.....	1.3	1.2	0.9	0.8	0.9	0.9	0.7	0.5
California.....	8.3	7.3	6.6	6.3	7.6	6.5	7.2	5.8

(z) Less than 0.05 percent.

¹Limited to establishments with one or more paid employees. Excludes milk bottling plants.

²Includes establishments without paid employees and milk bottling plants.

³Number of employees for workweek ended nearest November 15.

⁴Number of employees as of mid-December.

Standard Metropolitan Areas.--These areas have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis. Wholesale Trade data on establishments, sales, employment and payroll are presented in Table 103 of Volume IV of the 1954 Census of Business for each of the 172 standard metropolitan areas in the United States listed in Appendix G. Data for these areas are summarized in Chapter 1, Tables 1G and 1K, and in Table E. Data for the 57 largest areas are shown in Table F.

The significance of the 172 areas to Wholesale Trade is illustrated by the fact that 169,000 or 67.0 percent of the 252,000 wholesale establishments in the United States in 1954 were located therein. These establishments reported 84.8 percent of wholesale trade payroll, 84.4 percent of the sales of merchant wholesalers and 85.0 percent of the sales of other types of wholesale establishments. In contrast, they contained only 56.5 percent of the population of the country.

There were 14 standard metropolitan areas with one million or more inhabitants in 1950. These areas accounted for 52.5 percent of all wholesale trade, but only 29.5 percent of the population. The 19 areas with 500,000 to 999,999 inhabitants contributed 13.9 percent of the wholesale trade of the country compared with 8.2 percent of the population. At the other extreme, that portion of the United States outside of the 172 standard metropolitan areas contributed 43.5 percent of the population but only 15.3 percent of the wholesale trade of the country.

Historically, little change is noted in the pattern of wholesale trade by standard metropolitan areas, 1954 compared with 1948. A slight drop is noted in merchant wholesalers sales as a percent of the United States total, from 86.5 to 84.4. This was offset, however, by an increase in sales of other operating types, from 83.6 percent in 1948 to 85.0 percent in 1954.

SIZE OF ESTABLISHMENT OR FIRM

Sales Size.--Each wholesale establishment was classified in the 1954 Census of Business as "operated entire year" or "not operated entire year" on the basis of the period of time covered in the Census report. Those operated the entire year were further classified by size based on their 1954 sales. Sales-size data are presented in Tables 2A, 2B, 2C, and 2D of Chapter 2 and a summary is presented for merchant wholesalers as a group, in the accompanying Table G. Data for tobacco distributors are also included in Table G as an illustration of the application to an individual trade.

About 3 percent of the 165,153 establishments in business at the end of the year operated only a part of the year; all others were in business the entire year 1954. "Part year" businesses contributed only 1.5 percent of the sales of merchant wholesalers. Of the 159,687 merchant wholesale establishments that operated the full census year, 815 reported annual sales of \$10 million or more and 1,638 reported sales of \$5 to \$9.9 million. These 2,453 establishments (less than 1.5 percent of the total number) accounted for 29.5 percent of all merchant wholesalers' sales. Sharply contrasted with the high concentration of sales volume in the upper brackets is the large number of establishments in the smaller sales-size brackets. Over 25,000 establishments recorded annual sales of less than \$50,000; another 25,000 reported sales of \$50,000 - \$99,000; and a third group of 31,000 reported sales of \$100,000 - \$199,000. Thus approximately one-half of the establishments each reported sales of less than \$200,000 for the year, but as a group they accounted for only 7.0 percent of the sales of all merchant wholesalers.

The ratio of operating expenses (including payroll but not including the cost of goods sold nor compensation of owners of unincorporated businesses) to sales decreased as annual sales increased. This trend held true for tobacco distributors as well as for merchant wholesalers as a group. Likewise, the ratio of payroll to sales decreased as annual sales increased for merchant wholesalers as a group; but for tobacco distributors the ratio was fairly constant, except for the lower size brackets, at slightly more than three percent.

Sales-Size and City-Size.--Data for merchant wholesalers are cross classified by sales-size and city-size in Chapter 2, Table 2D. The accompanying Table H, shows the percentage distribution of sales by sales size of establishment and by city size. Population, 1950, is also shown for city-size classes as a percentage of the United States total. A high concentration of sales is noted in larger cities. For example, 44.3 percent of the business of merchant wholesalers is conducted by establishments located in cities of 500,000 or more inhabitants; however, these cities contained only 17.6 percent of the country's population. In contrast, rural areas together with cities of less than 5,000 inhabitants contributed 45.5 percent of the population of the country, but only 9.4 percent of the sales of merchant wholesalers. In general, the percent of total sales decreased from larger to smaller sales-size brackets and from larger to smaller city sizes.

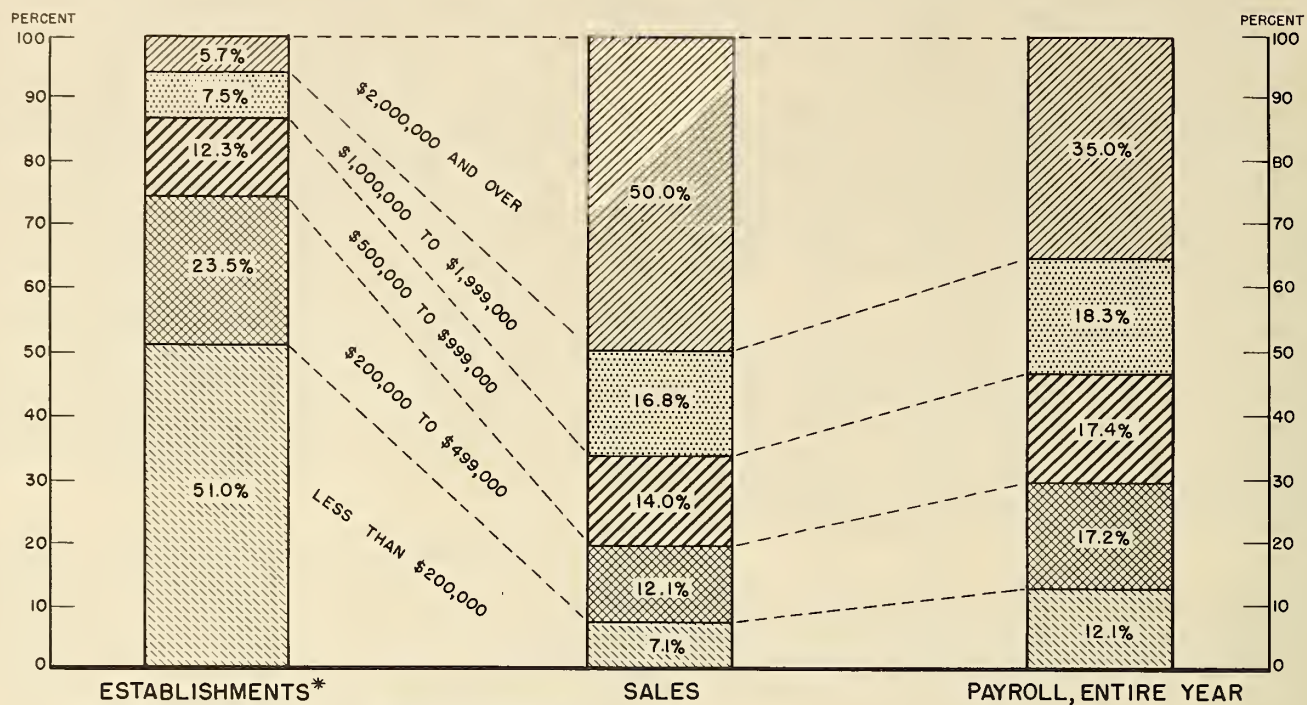
Employment Size.--Wholesale establishments are classified in Chapter 2, Tables 2E, 2F, and 2G, by size according to the number of paid employees during the workweek ended nearest November 15. Data from these tables are summarized in the accompanying Table J. Establishments with one or more paid

Table E. WHOLESALE TRADE FOR STANDARD METROPOLITAN AREAS, BY SIZE GROUP: 1954 AND 1948

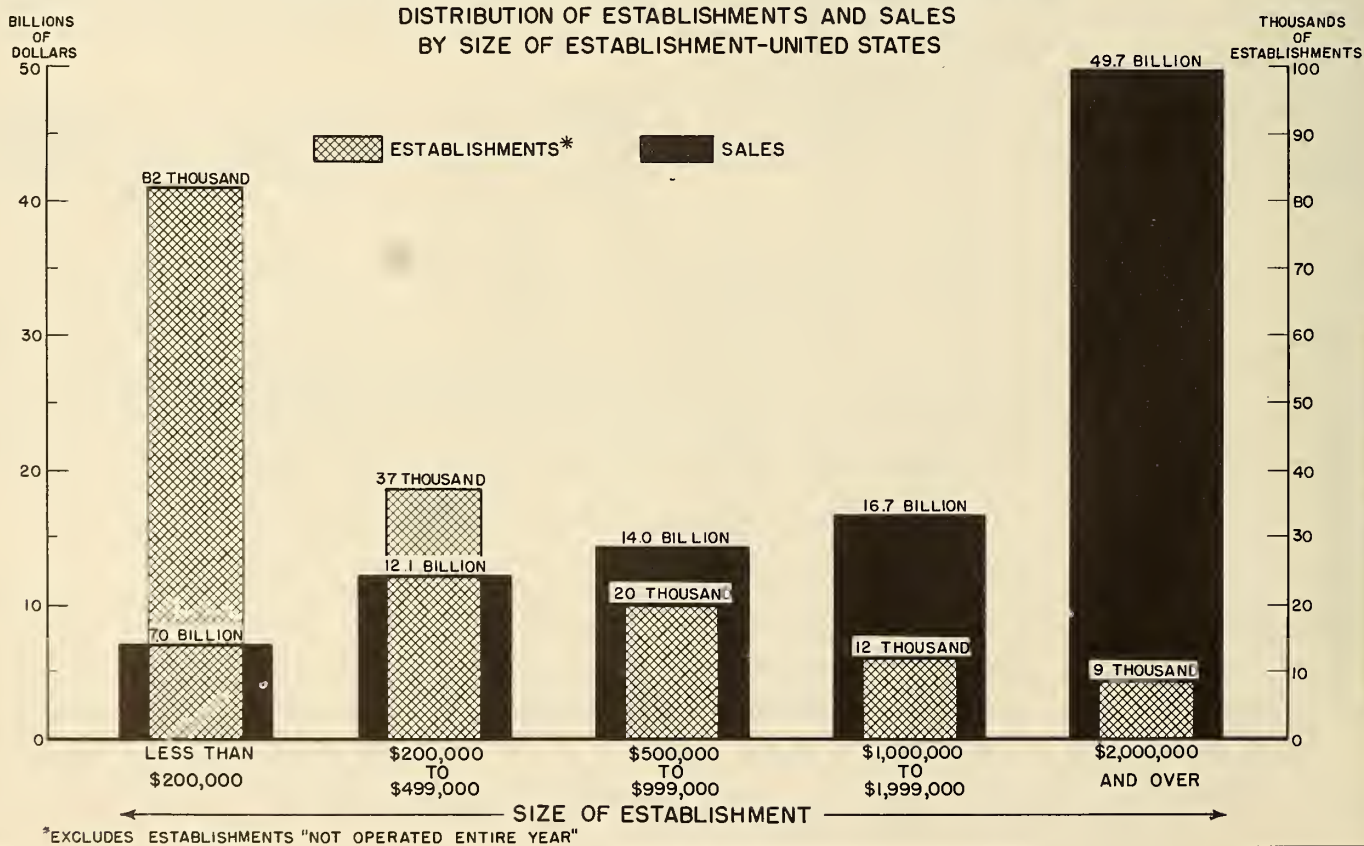
Standard metropolitan area size group	Establishments		Paid employees, workweek ended nearest November 15		Payroll, entire year		Sales of merchant wholesalers		Sales of other operating types		Population, 1950 as percent of total
	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)	1954 percent of U.S.	1948 percent of U.S.	1954 percent of U.S.	1948 percent of U.S.	1954 percent of U.S.	1948 percent of U.S.	
United States, total.....	252,318	216,099	2,590,236	2,305,403	100.0	100.0	100.0	100.0	100.0	100.0	100.0
172 Standard metropolitan areas, total.....	169,023	145,119	2,048,255	1,850,385	84.8	86.0	84.4	86.5	85.0	83.6	56.5
14 Areas with 1,000,000 inhabitants or more.....	94,297	84,757	1,129,520	1,055,508	50.0	52.9	50.1	52.5	54.2	55.3	29.5
19 Areas with 500,000-999,999 inhabitants.....	26,004	21,329	350,750	308,172	14.0	13.5	13.4	13.4	14.4	13.4	8.2
44 Areas with 250,000-499,999 inhabitants.....	25,592	20,501	314,048	268,588	11.7	11.1	11.7	11.6	9.5	8.2	9.8
76 Areas with 100,000-249,999 inhabitants.....	20,295	16,035	225,637	191,460	8.1	7.5	8.1	7.9	5.9	5.7	8.0
19 Areas with fewer than 100,000 inhabitants.....	2,835	2,497	28,300	26,657	1.0	1.0	1.1	1.1	1.0	1.0	1.0
Remainder of the United States.....	83,295	70,980	541,981	455,018	15.2	14.0	15.6	13.5	15.0	16.4	43.5

CHART 1.—MERCHANT WHOLESALERS: 1954

PERCENT DISTRIBUTION OF ESTABLISHMENTS, SALES, AND PAYROLL
BY SALES SIZE OF ESTABLISHMENT—UNITED STATES

**CHART 2.—MERCHANT WHOLESALERS: 1954**

DISTRIBUTION OF ESTABLISHMENTS AND SALES
BY SIZE OF ESTABLISHMENT—UNITED STATES



SUMMARY OF FINDINGS

11

Table F. MERCHANT WHOLESALERS IN STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE: 1954 AND 1948

Standard metropolitan areas in order of 1950 population	Establishments		Sales				Population 1950	Rank		
	1954	1948	1954		1948			Popu- lation 1950	Sales	
			Amount	Percent United States total	Amount	Percent United States total			1954	1948
(Number)	(Number)	(\$1,000)		(\$1,000)						
United States, total.....	165,153	129,117	101,100,941	100.0	76,533,260	100.0	150,697,361	...	...	...
Areas with 1,000,000 inhabitants or more.....	70,835	60,708	50,650,945	50.1	40,149,296	52.5	44,440,496	...	...	...
New York-Northeastern New Jersey.....	29,089	27,077	21,691,360	21.5	17,186,476	22.5	12,911,994	1	1	1
Chicago, Illinois.....	7,725	6,547	6,349,386	6.3	5,015,512	6.6	5,495,364	2	2	2
Los Angeles-Long Beach, California...	6,921	4,815	4,179,404	4.1	2,588,740	3.4	4,367,911	3	3	3
Philadelphia, Pennsylvania.....	5,009	3,972	2,853,834	2.8	2,315,865	3.0	3,671,048	4	4	4
Detroit, Michigan.....	3,174	2,259	2,252,046	2.2	1,467,349	1.9	3,016,197	5	7	8
Boston, Massachusetts.....	3,891	3,346	2,397,223	2.4	2,310,792	3.0	2,369,986	6	5	5
San Francisco-Oakland, California....	3,143	2,665	2,387,238	2.4	1,932,813	2.5	2,240,767	7	6	6
Pittsburgh, Pennsylvania.....	2,238	1,780	1,238,788	1.2	1,090,555	1.4	2,213,236	8	13	12
St. Louis, Missouri.....	2,168	1,891	1,743,070	1.7	1,411,592	1.8	1,681,281	9	8	9
Cleveland, Ohio.....	2,049	1,756	1,444,523	1.4	1,332,615	1.7	1,465,511	10	10	10
Washington, D.C.....	1,001	754	670,216	0.7	504,626	0.7	1,464,089	11	25	25
Baltimore, Maryland.....	1,542	1,495	898,655	0.9	799,784	1.0	1,337,373	12	18	16
Minneapolis-St. Paul, Minnesota.....	1,614	1,283	1,692,718	1.7	1,540,898	2.0	1,116,509	13	9	7
Buffalo, New York.....	1,271	1,068	852,484	0.8	651,679	0.9	1,089,230	14	21	19
Areas with 500,000 to 999,999 inhabitants.....	17,475	13,460	13,502,761	13.4	10,259,077	13.4	12,398,635	...	...	...
Cincinnati, Ohio.....	1,188	1,103	745,499	0.7	758,377	1.0	904,402	15	22	17
Milwaukee, Wisconsin.....	1,203	1,051	715,700	0.7	635,127	0.8	871,047	16	24	22
Kansas City, Missouri.....	1,304	1,080	1,270,680	1.3	1,124,616	1.5	814,357	17	12	11
Houston, Texas.....	1,340	781	1,385,323	1.4	891,155	1.2	806,701	18	11	14
Providence, Rhode Island.....	1,043	797	479,413	0.5	338,265	0.4	737,203	19	31	31
Seattle, Washington.....	1,296	1,034	867,025	0.9	645,265	0.8	732,992	20	19	20
Portland, Oregon.....	1,123	819	987,245	1.0	702,469	0.9	704,829	21	16	18
New Orleans, Louisiana.....	1,013	765	921,526	0.9	641,865	0.8	685,405	22	17	21
Atlanta, Georgia.....	981	740	859,976	0.9	592,792	0.8	671,797	23	20	23
Dallas, Texas.....	1,246	841	1,217,260	1.2	828,269	1.1	614,799	24	15	15
Louisville, Kentucky.....	682	559	533,443	0.5	427,227	0.6	576,900	25	28	28
Denver, Colorado.....	958	731	638,133	0.6	496,450	0.6	563,832	26	26	26
Birmingham, Alabama.....	511	511	385,534	0.4	338,342	0.4	558,928	27	33	30
San Diego, California.....	523	319	266,874	0.3	147,502	0.2	556,808	28	48	51
Indianapolis, Indiana.....	789	614	734,638	0.7	529,865	0.7	551,777	29	23	24
Youngstown, Ohio.....	433	339	216,296	0.2	153,022	0.2	528,498	30	50	50
Albany-Schenectady-Troy, New York....	609	476	384,926	0.4	326,526	0.4	514,490	31	34	33
Columbus, Ohio.....	605	425	522,150	0.5	410,814	0.5	503,410	32	30	29
San Antonio, Texas.....	628	475	371,120	0.3	271,129	0.4	500,460	33	37	38
Areas with 300,000 to 499,999 inhabitants.....	11,973	9,049	8,073,618	8.0	6,002,487	7.8	9,324,052	...	...	...
Miami, Florida.....	1,058	537	567,534	0.6	282,584	0.4	495,084	34	27	36
Rochester, New York.....	572	505	326,071	0.3	259,504	0.3	487,632	35	40	39
Memphis, Tennessee.....	716	508	1,233,626	1.2	1,013,919	1.3	482,393	36	14	13
Dayton, Ohio.....	445	320	287,277	0.3	184,034	0.2	457,333	37	47	45
San Bernardino-Riverside-Ontario, California.....	417	226	197,140	0.2	76,000	0.1	451,688	38	52	57
Norfolk-Portsmouth, Virginia.....	411	355	287,422	0.3	216,971	0.3	446,200	39	46	44
Allentown-Bethlehem-Easton, Pennsylvania.....	467	387	203,978	0.2	133,991	0.2	437,824	40	51	54
Akron, Ohio.....	374	311	195,498	0.2	145,564	0.2	410,032	41	53	52
Tampa-St. Petersburg, Florida.....	650	394	316,265	0.3	183,524	0.2	409,143	42	43	46
Springfield-Holyoke, Massachusetts...	482	356	240,434	0.2	172,842	0.2	407,255	43	49	47
Toledo, Ohio.....	512	436	319,259	0.3	298,355	0.4	395,551	44	42	35
Wilkes-Barre-Hazleton, Pennsylvania..	379	367	133,259	0.1	128,201	0.2	392,241	45	56	55
Omaha, Nebraska.....	560	464	533,176	0.5	454,337	0.6	366,395	46	29	27
Fort Worth, Texas.....	540	357	421,448	0.4	329,219	0.4	361,253	47	32	32
Hartford, Connecticut.....	559	438	379,917	0.4	247,454	0.3	358,081	48	36	41
Wheeling, West Virginia-Steubenville, Ohio.....	295	255	115,555	0.1	104,037	0.1	354,092	49	57	56
Syracuse, New York.....	478	409	295,425	0.3	224,190	0.3	341,719	50	45	43
Knoxville, Tennessee.....	298	231	169,108	0.2	142,913	0.2	337,105	51	54	53
Phoenix, Arizona.....	492	253	300,691	0.3	158,356	0.2	331,770	52	44	49
Richmond, Virginia.....	457	406	370,680	0.4	299,295	0.4	328,050	53	38	34
Oklahoma City, Oklahoma.....	605	489	383,157	0.4	280,216	0.4	325,352	54	35	37
Charleston, West Virginia.....	262	254	138,652	0.1	171,981	0.2	322,072	55	55	48
Nashville, Tennessee.....	438	368	323,770	0.3	240,268	0.3	321,758	56	41	42
Jacksonville, Florida.....	506	423	334,276	0.3	254,732	0.3	304,029	57	39	40
Remainder of the United States.....	64,670	45,900	28,873,617	28.5	20,122,400	26.3	84,534,178	...	...	...

... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

employees sometime during the year but none in the specified workweek are classified as businesses with one paid employee.

Of the 252,000 wholesale establishments in the United States at the end of 1954, only 2,451, or 1 percent, were in the 100-or-more employee size bracket; an additional 5,491, or 2 percent, were in the 50-99 employee bracket; and 21,736 or 9 percent, engaged the services of 20-49 paid employees. Thus, 29,678 establishments, or 12 percent of the total, each had 20 or more paid employees. These 29,678 establishments reported 1,500,000 employees or 60 percent of the total for all wholesale trade.

In the case of merchant wholesalers—wholesale establishments that buy and sell merchandise on their own account—only 1,318 of the 165,000 establishments reported 100 or more employees. An additional 3,481 establishments, less than 2 percent, reported 50-99 employees; and 14,701, or 9 percent, reported 20-49 employees. Thus, 19,500 or 11.8 percent of the 165,000 merchant wholesaler establishments each reported 20 or more paid employees as of the workweek ended nearest November 15. These 11.8 percent of the establishments accounted for one-half of the sales and approximately 60 percent of the annual payroll of all merchant wholesalers.

Table G. SALES SIZE OF ESTABLISHMENT—MERCHANT WHOLESALERS AND TOBACCO DISTRIBUTORS—UNITED STATES: 1954

Sales size of establishment	Merchant wholesalers					Tobacco distributors				
	Estab- lishments	Sales, entire year		Operat- ing ex- penses as per- cent of sales	Payroll as per- cent of sales	Estab- lishments	Sales, entire year		Operat- ing ex- penses as per- cent of sales	Payroll as per- cent of sales
		Amount	Percent of total				Amount	Percent of total		
	(Number)	(\$1,000)				(Number)	(\$1,000)			
Total.....	165,153	101,100,941	100.0	13.2	6.9	2,858	3,208,929	100.0	5.9	3.2
Establishments operated entire year, total.....	159,687	99,619,703	98.5	13.1	6.9	2,800	3,158,575	98.4	5.9	3.2
With annual sales of--										
\$10,000,000 and over.....	815	18,584,598	18.4	5.7	3.0	13	165,698	5.2	5.5	3.2
\$5,000,000 to 9,999,000.....	1,638	11,223,011	11.1	9.3	5.3	56	383,297	12.0	4.8	3.2
\$2,000,000 to 4,999,000.....	6,609	19,940,896	19.7	11.5	6.4	315	938,492	29.2	5.2	3.2
\$1,000,000 to 1,999,000.....	11,969	16,741,594	16.5	13.8	7.6	583	822,832	25.6	5.6	3.3
\$500,000 to 999,000.....	19,663	13,952,367	13.8	16.6	8.6	764	558,886	17.4	7.2	3.2
\$300,000 to 499,000.....	19,583	7,656,795	7.6	18.9	9.6	451	179,323	5.6	7.3	3.1
\$200,000 to 299,000.....	17,886	4,424,833	4.4	20.5	10.3	283	70,986	2.2	8.1	2.9
\$100,000 to 199,000.....	31,174	4,532,948	4.5	22.5	11.1	211	31,731	1.0	7.9	3.4
\$50,000 to 99,000.....	25,011	1,857,660	1.8	25.4	12.1	77	6,104	0.2	13.0	5.7
Less than \$50,000.....	25,339	705,001	0.7	31.0	15.5	47	1,226	(z)	22.7	12.4
Establishments not operated entire year.....	5,466	1,481,238	1.5	14.3	6.9	58	50,354	1.6	5.7	3.1

(z) Less than 0.05 percent.

Table H. SALES SIZE OF MERCHANT WHOLESALERS, BY CITY SIZE: 1954
(Sales expressed as a percentage of total sales of all merchant wholesalers)

City size (Number of inhabitants)	All estab- lish- ments	Establishments operated entire year with sales of—					Establish- ments not operated entire year	Popula- tion 1950 as percent of U.S. total
		\$2,000,000 and over	\$1,000,000 to \$1,999,000	\$500,000 to \$999,000	\$200,000 to \$499,000	Less than \$200,000		
United States, total.....	100.0	49.2	16.6	13.8	11.9	7.0	1.5	100.0
In cities of 500,000 or more.....	44.3	26.0	6.2	5.0	4.2	2.3	0.6	17.6
In cities of 100,000 to 499,999.....	23.9	12.3	4.3	3.2	2.5	1.3	0.3	11.8
In cities of 25,000 to 99,999.....	13.5	5.1	2.8	2.3	2.0	1.1	0.2	11.8
In cities of 5,000 to 24,999.....	8.9	2.4	1.8	1.7	1.7	1.1	0.2	13.3
In remainder of United States.....	9.4	3.4	1.5	1.6	1.5	1.2	0.2	45.5

SUMMARY OF FINDINGS

13

Table J. EMPLOYMENT SIZE OF WHOLESALE ESTABLISHMENTS—UNITED STATES: 1954 AND 1948¹

Employment size of establishment	Wholesale trade—all types of operation					Merchant wholesalers						
	Estab- lish- ments, 1954 (Number)	Paid employees, workweek ended nearest November 15, as percent of total		Payroll entire year, as per- cent of total		Estab- lish- ments, 1954 (Number)	Sales as per- cent of total		Paid employees, workweek ended nearest November 15, as percent of total		Payroll entire year, as percent of total	
		1954	1948	1954	1948		1954	1948	1954	1948	1954	1948
United States, total.....	252,318	100.0	100.0	100.0	100.0	165,153	100.0	100.0	100.0	100.0	100.0	100.0
Establishments with—												
1 paid employee.....	57,535	1.3	1.5	2.0	1.2	30,457	3.6	3.6	1.2	1.2	1.9	0.9
2 paid employees.....	32,891	2.2	2.5	2.2	2.1	21,409	3.5	4.7	2.1	2.1	2.1	1.7
3 paid employees.....	25,760	2.7	2.9	2.7	2.7	17,536	3.9	4.5	2.7	2.7	2.7	2.4
4 or 5 paid employees.....	34,813	5.6	5.7	5.6	5.5	24,498	7.2	8.0	5.9	5.8	5.9	5.4
6 or 7 paid employees.....	23,192	5.6	5.3	5.6	5.3	16,793	6.9	6.7	6.1	5.8	6.1	5.6
8 or 9 paid employees.....	14,411	4.7	4.4	4.8	4.6	10,502	5.6	5.1	5.3	4.9	5.3	4.9
10 to 19 paid employees.....	34,038	17.9	16.6	18.0	17.1	24,458	18.8	17.1	19.9	18.5	19.9	18.7
20 to 49 paid employees.....	21,736	25.7	24.2	25.5	24.9	14,701	24.2	22.0	27.0	25.9	26.9	26.8
50 to 99 paid employees.....	5,491	14.9	15.1	14.8	15.1	3,481	13.3	13.2	14.7	15.1	14.6	15.5
100 or more paid employees.....	2,451	19.4	21.8	18.8	21.5	1,318	13.0	15.1	15.1	18.0	14.6	18.1

¹1948 includes milk bottling plants, 1954 excludes milk bottling plants.

Employment Size and City Size.--In the accompanying Table K, which is derived from Table 2G and Chapter 2, sales are measured by employment size of establishments cross-classified by size of city in which the establishments were located. Each of the five major type-of-operation groups into which all wholesale establishments are classified is considered separately, and sales are expressed as a percent of total for the type-of-operation group.

As shown in the table, the most important single employment-size-city-size classification among merchant wholesalers and also for manufacturers' sales branches and offices is establishments with 50 or more paid employees located in cities of 500,000 inhabitants or more--14.3 percent of all sales of merchant wholesalers and 29.3 percent of all sales of manufacturers' sales branches and offices were in this employment-size-city-size bracket.

At the other extreme, some concentration is noted in the smallest employee-size bracket and in rural areas or smaller communities for petroleum bulk plants and terminals and among assemblers of farm products--15.4 percent of all sales of the former and 22.6 percent of the sales of the latter were by establishments with 1-3 paid employees located in rural areas or in cities of less than 5,000 inhabitants.

Summarizing, in the field of wholesale trade, manufacturers' sales branches and merchant wholesalers are large establishments from the standpoint of employment and tend to concentrate in the larger population centers. Petroleum bulk plants and farm products assemblers, on the other hand, employ a small number of persons and are frequently found in smaller cities or in rural communities. Merchandise agents and brokers are as a rule small employers but are concentrated in large cities.

Single units and multiunits.--Wholesale establishments are classified in Table 2H of Chapter 2 according to the total number of wholesale establishments operated by the owner as:

"Single units"--establishments of firms operating only one wholesale establishment; or "multiunits"--establishments owned by firms operating more than one wholesale establishment.

Over 70 percent or 181,000 of the 252,000 establishments were operated by single-unit firms, firms that had only one wholesale establishment at the end of 1954; and 4 percent, or 10,855 establishments, were maintained by firms with two wholesale places of business. At the other extreme, 27,215 establishments, or 11 percent of the total number, were operated by firms that had 100 or more wholesale places of business. The remaining establishments were about equally distributed among the other firm-size classification.

The accompanying Table L, measures sales of establishments for the various firm-sizes as a percent of the total sales for each type-of-operation group. Single-establishment firms predominate among three of the five major type-of-operation groups, with 72 percent of the sales of merchant wholesalers, 82 percent for merchandise agents and brokers, and 68 percent for assemblers of farm products. In contrast, 75 percent of all manufacturers' sales branches and sales offices are shown in firms with 15 or more establishments. Petroleum bulk plants and terminals show concentration in the two extremes: 22 percent in single-unit firms and 67 percent in firms with 100 or more establishments.

CREDIT, RECEIVABLES, BAD-DEBT LOSSES

Report forms used in enumerating merchant wholesalers in connection with the 1954 Census of Business provided for reporting credit sales separate from cash sales; also end-of-year receivables, and bad-debt losses. Results from this inquiry are presented in Chapter 3, for the country as a whole in Table 3A, and for standard metropolitan areas of 500,000 inhabitants or more in Table 3B.

Of the 165,153 merchant wholesale establishments in the United States, 118,008 reported that they did a credit business; 13,715 reported that they did a cash business only; and 33,430 failed to report on this inquiry. Failure to report the information may have resulted from a misunderstanding of the inquiry, belief that it did not apply, or lack of appropriate information.

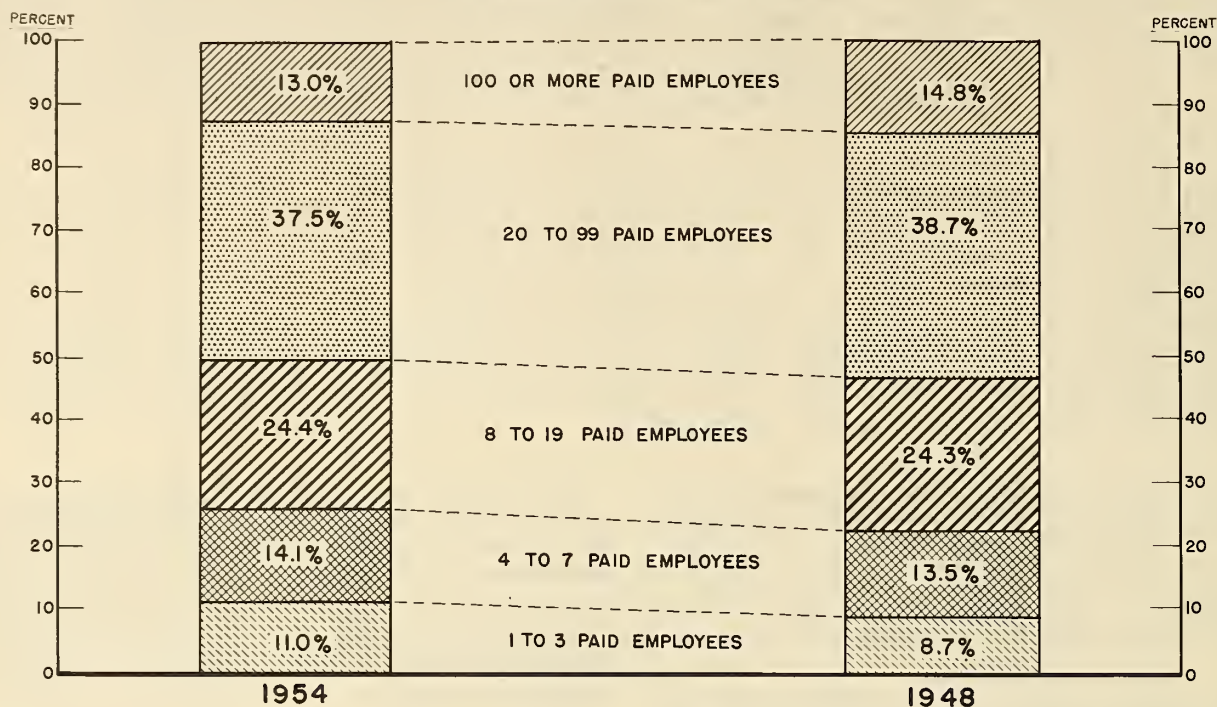
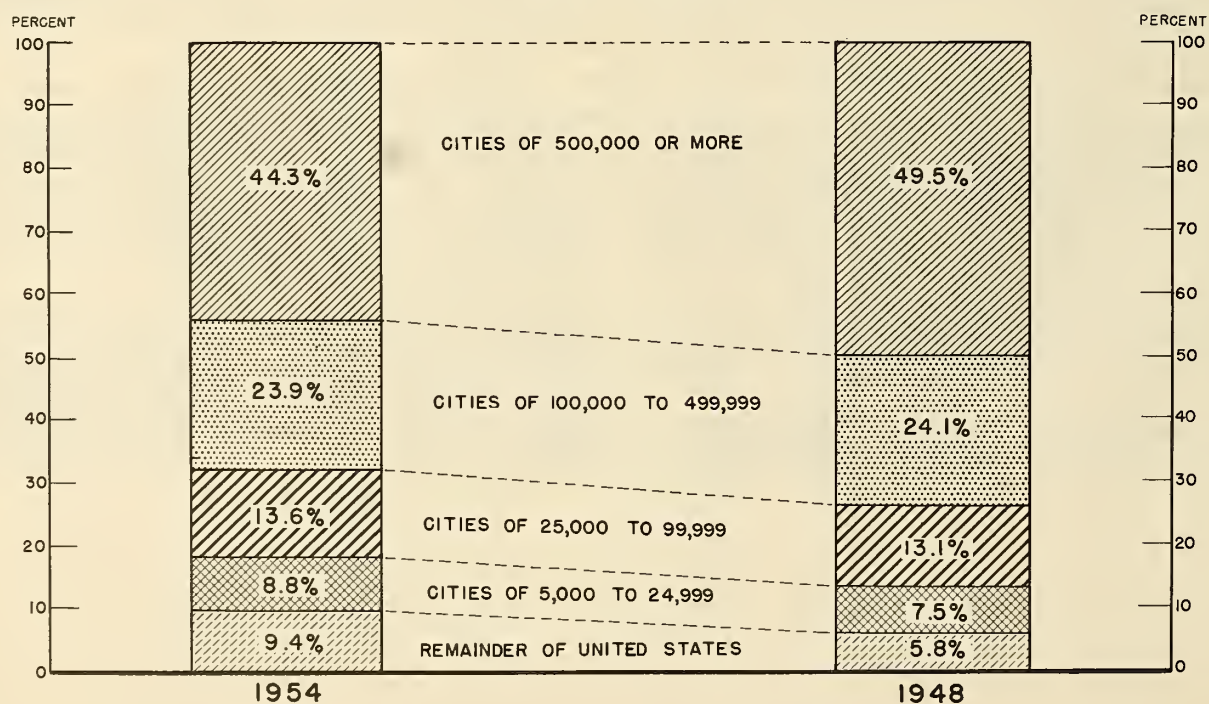
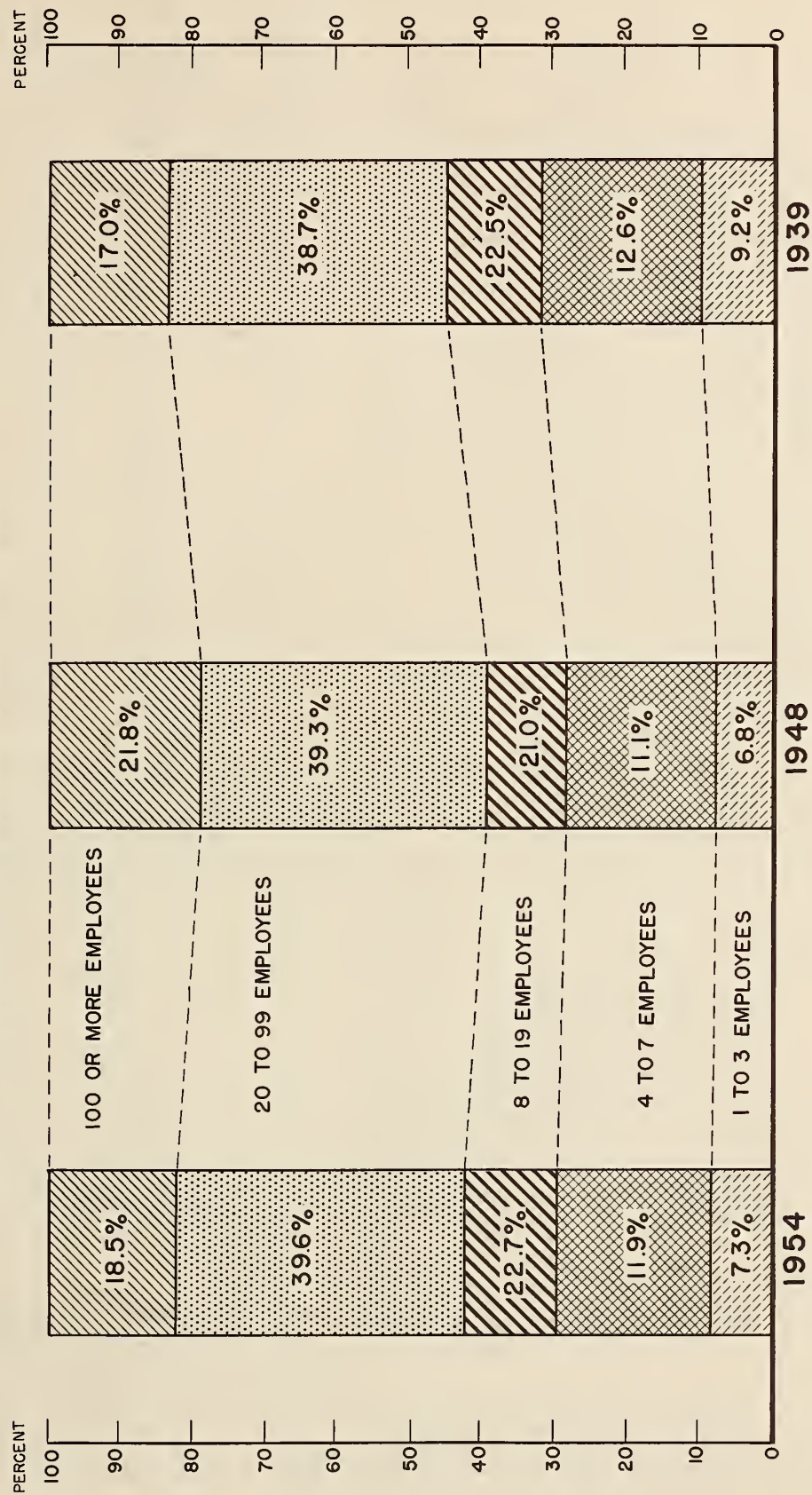
CHART 3.—MERCHANT WHOLESALERS: 1954 AND 1948PERCENT DISTRIBUTION OF SALES BY EMPLOYMENT SIZE
OF ESTABLISHMENT—UNITED STATES**CHART 4.—MERCHANT WHOLESALERS: 1954 AND 1948**PERCENT DISTRIBUTION OF SALES BY CITY SIZE—
UNITED STATES

CHART 5. — WHOLESALE TRADE: 1954, 1948 AND 1939

PERCENT DISTRIBUTION OF EMPLOYEES BY EMPLOYMENT
SIZE OF ESTABLISHMENT-UNITED STATES



WHOLESALE TRADE—SUMMARY STATISTICS

Table K. EMPLOYMENT SIZE OF WHOLESALE ESTABLISHMENTS, BY TYPE OF OPERATION AND CITY SIZE—UNITED STATES: 1954
(Sales as percent of total, by type of operation)

City size (Number of inhabitants)	Total, all establish- ments	Establishments with—				
		1 to 3 paid employees	4 to 7 paid employees	8 to 19 paid employees	20 to 49 paid employees	50 or more paid employees
Merchant wholesalers, total.....	100.0	11.0	14.1	24.4	24.2	26.3
In cities of 500,000 or more.....	44.4	4.7	5.6	9.9	9.9	14.3
In cities of 100,000 to 499,999.....	23.9	1.9	2.9	5.6	6.8	6.7
In cities of 25,000 to 99,999.....	13.5	1.3	2.0	4.0	3.8	2.4
In cities of 5,000 to 24,999.....	8.8	1.4	1.8	2.7	1.9	1.0
In remainder of United States.....	9.4	1.7	1.8	2.2	1.8	1.9
Manufacturers' sales branches and sales offices, total.....	100.0	4.0	7.4	19.1	27.6	41.9
In cities of 500,000 or more.....	62.4	1.8	3.9	10.5	16.9	29.3
In cities of 100,000 to 499,999.....	24.8	1.4	2.3	5.7	7.0	8.4
In cities of 25,000 to 99,999.....	6.4	0.4	0.7	1.6	2.0	1.7
In cities of 5,000 to 24,999.....	3.1	0.2	0.3	0.7	0.8	1.1
In remainder of United States.....	3.3	0.2	0.2	0.6	0.9	1.4
Petroleum bulk plants, terminals and LP gas facilities, total.....	100.0	27.1	15.0	18.5	16.6	22.8
In cities of 500,000 or more.....	12.4	0.4	0.4	1.4	2.1	8.1
In cities of 100,000 to 499,999.....	15.1	0.9	1.1	3.3	4.6	5.2
In cities of 25,000 to 99,999.....	16.1	2.5	2.8	4.1	2.3	4.4
In cities of 5,000 to 24,999.....	18.9	7.9	4.2	3.4	2.1	1.3
In remainder of United States.....	37.5	15.4	6.5	6.3	5.5	3.8
Merchandise agents and brokers, total.....	100.0	28.7	21.3	22.6	17.2	10.2
In cities of 500,000 or more.....	55.2	15.9	11.3	11.7	9.0	7.3
In cities of 100,000 to 499,999.....	19.3	6.3	5.2	4.8	2.0	1.0
In cities of 25,000 to 99,999.....	8.2	2.4	2.0	1.8	1.5	0.5
In cities of 5,000 to 24,999.....	6.7	1.9	1.3	1.0	1.7	0.8
In remainder of United States.....	10.6	2.2	1.5	3.3	3.0	0.6
Assemblers of farm products, total.....	100.0	30.0	22.4	19.9	13.4	14.3
In cities of 500,000 or more.....	7.9	0.5	1.0	1.4	1.4	3.6
In cities of 100,000 to 499,999.....	9.2	1.5	1.3	3.3	2.6	0.5
In cities of 25,000 to 99,999.....	8.9	1.5	2.5	1.4	1.1	2.4
In cities of 5,000 to 24,999.....	16.1	3.9	3.3	3.5	2.5	2.9
In remainder of United States.....	57.9	22.6	14.3	10.3	5.8	4.9

Table L. SINGLE-UNIT AND MULTIUNIT WHOLESALE ESTABLISHMENTS—UNITED STATES: 1954
(Sales as percent of total, by type of operation)

Number of wholesale establishments operated by firm	Merchant wholesalers	Manufacturers' sales branches, sales offices	Petroleum bulk plants, terminals	Merchandise agents, brokers	Assemblers of farm products
Wholesale establishments, total.....	100.0	100.0	100.0	100.0	100.0
In single-unit firms.....	71.6	5.3	22.3	82.1	68.3
In multiunit firms with 2 wholesale establishments.....	7.3	2.1	2.1	4.8	6.4
3 wholesale establishments.....	3.4	1.9	1.3	3.0	2.8
4 or 5 wholesale establishments.....	3.6	3.0	1.1	2.2	3.7
6 to 9 wholesale establishments.....	3.6	5.5	0.5	2.6	4.7
10 to 14 wholesale establishments.....	1.5	7.0	0.8	3.4	2.8
15 to 24 wholesale establishments.....	1.9	12.3	1.0	0.8	1.6
25 to 49 wholesale establishments.....	2.0	15.3	1.0		1.5
50 to 99 wholesale establishments.....	1.1	13.2	3.1	1.1	2.5
100 or more wholesale establishments...	4.0	34.4	66.8		5.7

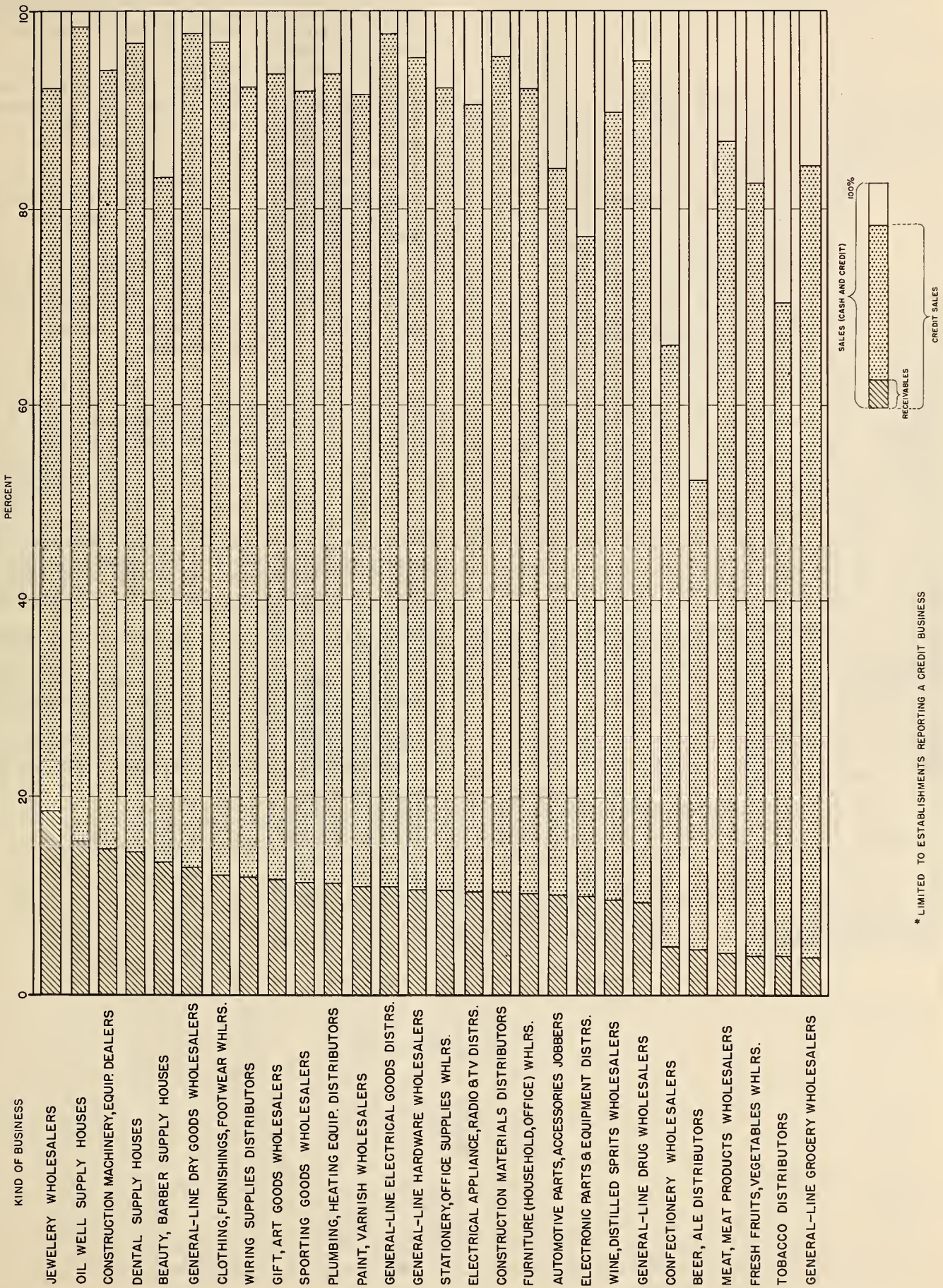
Credit business predominated among merchant wholesalers as illustrated by the fact that the 118,008 establishments which reported credit sales accounted for approximately three-fourths of all merchant wholesalers' sales. Furthermore, credit sales represented 88.3 percent of the total sales of establishments reporting credit business. In 109 of the 161 kinds of business for which data are shown separately in Table 3A, credit sales exceeded 90 percent of the sales of those selling in this manner.

"Cash sales only" businesses, although they accounted for only a small portion of total sales volume, were particularly important among farm products merchants, beer distributors, and in some segments of the grocery trade. One-third or more of the establishments in the following kinds of business reported

that they were on an "all cash" basis: Cash-carry food depots; beer, ale distributors; cotton merchants; livestock distributors; and iron, steel scrap dealers (without processing, preparation equipment).

End-of-year receivables amounted to 8.4 percent of total sales of those doing a credit business, and 9.5 percent of credit sales. Bad-debt losses--receivables written off during 1954 as uncollectible--amounted to 0.14 percent of sales or fourteen cents for each \$100 of business. As shown in the accompanying Table M, credit sales, receivables, and bad-debt losses, expressed as a percentage of sales, were up slightly over 1948, the year of the most recent census prior to 1954. Receivables, however, were below the prewar 1939 level of 10.8 percent of sales.

CHART 6.—MERCHANT WHOLESALERS: 1954—END-OF-YEAR RECEIVABLES AND CREDIT SALES AS PERCENT OF SALES* FOR SPECIFIED KINDS OF BUSINESS—UNITED STATES



* LIMITED TO ESTABLISHMENTS REPORTING A CREDIT BUSINESS

WHOLESALE TRADE—SUMMARY STATISTICS

Table M. CREDIT SALES, RECEIVABLES, BAD-DEBT LOSSES OF MERCHANT WHOLESALERS—UNITED STATES: 1954, 1948¹, and 1939¹
(Limited to establishments reporting credit business)

Item	1954 percent of all sales	1948 percent of all sales	1939 percent of all sales
Credit sales.....	88.3	85.5	(NA)
End-of-year receivables.....	8.4	7.2	10.8
Bad-debt losses.....	0.14	0.12	(NA)

(NA) Not available.

¹1948 and 1939 data include establishments without paid employees and milk bottling plants.

SALES BY CLASS OF CUSTOMER

Dollar sales of wholesale establishments are classified by class of customer in Chapter 4. Two types of establishments are excluded from this analysis: (1) petroleum bulk plants and terminals, who were requested to report class of customer information for gallonage sales rather than for dollar sales; and (2) sales branches and sales offices of food processors and tobacco manufacturers, who were not required to report sales by class of customer. The class-of-customer inquiry varied slightly according to the kind of business covered.

As shown in the accompanying Table N, slightly less than one-half (45.2 percent) of the sales of merchant wholesalers was to retailers, with industrial-commercial-institutional and similar users constituting the second most important customer class (32.0 percent). Fifteen percent was duplication in the sense that it represented sales to other wholesale organizations—sales from wholesalers to subjobbers, wagon distributors, etc. Export sales amounted to 4.9 percent of sales of merchant wholesalers, while the remaining 2.8 percent represented sales to consumers and farmers.

Industrial, commercial and similar users constituted the most important class of customer of merchandise agents and brokers and of assemblers of farm products, taking 43.7 percent of the sales of the former and 45.1 percent of the latter. Wholesale accounts were the second most important for both type-of-operation groups with 37.1 percent and 34.6 percent respectively.

Some interesting trends are noted in comparing results of the 1935, 1939, and 1948 Censuses. Data for census years prior to 1954 are unadjusted for scope changes and some refinements

in wording of inquiries were incorporated in 1954. These differences between 1954 and earlier censuses, although significant in some kinds of business, are not believed to materially influence a comparison of the type-of-operation totals for all kinds of business combined.

"Sales to retailers" represents a declining portion of the total for each of the three major type-of-operation groups for which data are shown in Table M. In the case of merchant wholesalers, sales to retailers declined consistently from 59.2 percent of their dollar volume in 1935 to 58.9 percent in 1939, to 46.9 percent in 1948, and to 45.2 percent in 1954.

On the other hand, sales to industrial commercial and similar users represented an increasing portion of the total for all type-of-operation groups—for merchant wholesalers 24.9 percent in 1935 to 32.0 percent in 1954.

Sales to wholesale organizations account for an increasing portion of the business of merchant wholesalers, but a declining portion for assemblers of farm products. No significant trend is noted in the portion of sales by agents and brokers to wholesale customers. Sales to consumers and farmers, although small, showed a tendency to increase.

Class of customer data contain an element of judgment as generally this type of information is not readily available from book records. Respondents were requested to report an analysis of their sales by customer class from book records, if available, otherwise on the basis of their best possible approximations. The results, therefore, are apt to be less accurate than data which are readily available from financial statements. The figures do, however, represent a combination of information from company records and information based on judgment of those most familiar with the subject. Completeness of reporting for each classification is indicated by the ratio of sales reported by class of customer to sales of all establishments. Data are withheld from publication for classifications having less than 70 percent coverage.

Some variations in class of customer inquiries are worthy of note:

Instructions on the form used in enumerating food wholesalers provided for reporting sales to restaurants along with sales to other institutional users as sales to "industrial, commercial, institutional, professional users," despite the fact that restaurants are classified in the Standard Industrial Classification system as retail businesses.

Table N. SALES BY CLASS OF CUSTOMER—UNITED STATES: 1954, 1948, 1939, AND 1935¹

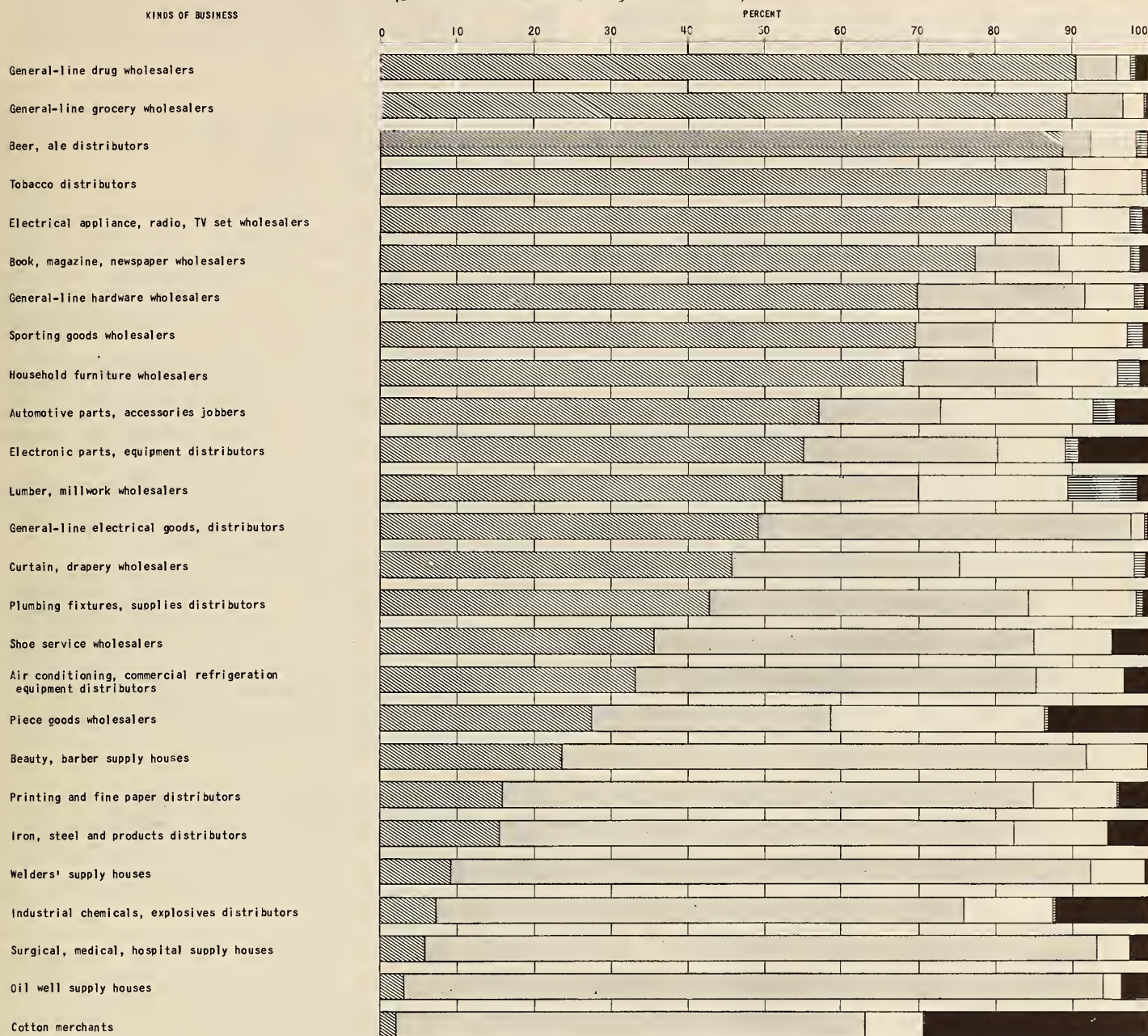
Type of operation and census year	Total		Sales of establishments reporting class of customer					
	Estab- lishments	Sales	Total	Percentage distribution				
				To retailers	To indus- trial commercial and similar users ²	To wholesale organiza- tions	To con- sumers and farmers	For export
	(Number)	(\$1,000)	(\$1,000)					
Merchant wholesalers:								
1954.....	165,153	101,100,941	87,235,929	45.2	32.0	15.1	2.8	4.9
1948.....	146,518	79,766,589	75,838,020	46.9	31.8	13.7	1.6	6.0
1939.....	101,627	23,641,924	21,972,974	58.9	23.6	11.6	1.9	4.0
1935.....	88,931	17,661,691	15,905,271	59.2	24.9	10.2	1.9	3.8
Merchandise agents and brokers:								
1954.....	22,131	39,250,509	33,729,858	13.8	43.7	37.1	2.1	3.4
1948.....	24,361	34,610,092	28,691,265	16.1	41.8	36.5	0.4	5.2
1939.....	20,903	11,201,035	9,839,969	16.8	35.8	40.6	0.7	6.1
1935.....	18,147	8,908,076	6,697,013	21.0	34.9	39.4	0.1	4.6
Assemblers of farm products:								
1954.....	13,255	9,050,816	6,488,377	6.8	45.1	34.6	10.9	2.5
1948.....	19,268	10,957,893	10,053,170	9.4	32.6	51.8	5.3	0.9
1939.....	29,122	3,088,571	2,698,058	13.5	21.3	55.8	6.2	3.2
1935.....	26,515	2,463,011	1,773,011	12.7	29.5	50.0	4.1	3.7






¹Data for 1948, 1939, and 1935 include establishments without paid employees and milk bottling plants.

²Includes sales to Federal Government.

CHART 7.—MERCHANT WHOLESALERS: 1954—PERCENT DISTRIBUTION OF SALES BY CLASS OF CUSTOMER,
FOR SPECIFIED KINDS OF BUSINESS—UNITED STATES

(Limited to establishments reporting class of customer)



-  To retailers.
-  To industrial, commercial, etc., users including sales to the Federal Government.
-  To wholesale organizations.
-  To consumers and farmers.
-  For export.

WHOLESALE TRADE—SUMMARY STATISTICS

Forms used in enumerating automotive wholesalers and electrical-electronic-appliance distributors provided for reporting separately "sales to repair shops." Such sales are included in the tables as "sales to retailers," but measured separately in footnotes to Tables 4A and 4B.

Forms used in enumerating machinery-equipment-supplies distributors, coal wholesalers, and scrap-waste-materials dealers made no distinction between "sales to industrial, commercial, etc., users" and "sales to consumers and farmers" as sales of the latter type are relatively unimportant to these kinds of business.

The form used in enumerating scrap and waste materials dealers made no distinction between "sales to retailers" and "sales to wholesale organizations," as all sales to resellers were combined. The amounts are included in the tables under "sales to wholesale organizations" as very few of the products of these trades are sold via retailers to consumers.

WAREHOUSE AND COLD STORAGE SPACE

Occupiable warehouse floor space of wholesale establishments is measured in Chapter 5. Covered in the tables are merchant wholesalers, manufacturers' sales branches with stocks, merchandise agents and brokers, and assemblers of farm products, but not petroleum bulk plants and terminals. (Bulk liquid storage space of the latter is measured in Tables 8E through 8J of Chapter 8, Petroleum Bulk Plants and Terminals.)

Floor space is shown for all establishments that reported 500 square feet or more. To give some measure of reporting coverage, the tables also present information on the number of establishments, sales, and inventories for all establishments whether or not they reported warehouse space. Ratios of inventories to floor space based on data for establishments reporting more than 500 square feet may be related to total inventories (including stock of establishments not reporting as much as 500 square feet) to provide some indication of total floor space requirements for the various kinds of business.

The number, sales, and inventories of establishments not reporting as much as 500 square feet of warehouse floor space

are shown separately and include several classes of establishments: small businesses and businesses with merchandise requiring little warehousing; establishments normally carrying no stocks; establishments handling goods not normally requiring under-roof floor space; and establishments having warehouse floor space at the end of 1954 but failing to report it on the Census form.

It should be noted that figures given in Chapter 6 exclude space in auxiliary warehouses as measured in Tables 9K and 9L of Chapter 9, as well as warehouse space occupied by inventory in public warehouses (see Chapter 11), in bond, in transit, and in producers warehouses awaiting delivery.

As shown in the accompanying Table P, merchant wholesalers reported more than one billion square feet of floor space, 55.3 percent of which was in single story buildings and 44.7 percent in multiple story buildings; manufacturers' sales branches with stocks reported 137 million square feet, 57.9 percent of which was in single story buildings and 42.1 percent in multiple story buildings; and farm products assemblers reported 73 million square feet, 70.9 percent of which was in single story buildings and 29.1 percent in multiple story buildings. Merchandise agents and brokers reported 68 million square feet but they were not requested to distinguish single from multi-story buildings. Floor space for the four major types of operation combined totaled 1.3 billion square feet or the equivalent of 30,000 acres.

For merchant wholesalers as a group, sales of those reporting floor space amounted to \$60 annually per square foot. Annual sales per square foot of space varied considerably by kind of business as indicated by the following ratios:

General-line grocery wholesalers	\$90 per square foot
Confectionery wholesalers	\$60 per square foot
Fish, seafood wholesalers.....	\$73 per square foot
Meat wholesalers	\$148 per square foot
Specialty-line grocery wholesalers....	\$69 per square foot
Poultry, poultry products distributors	\$128 per square foot
Fresh fruit and vegetable wholesalers	\$73 per square foot

Similar ratios for other trades are obtainable for the United States as a whole from data in Table 5A.

Table P. WAREHOUSE FLOOR SPACE OF WHOLESALE ESTABLISHMENTS, BY TYPE OF OPERATION—UNITED STATES: 1954

Type of operation	All establishments			Establishments reporting 500 sq. ft. or more of occupiable floor space						Establishments not reporting floor space or reporting less than 500 sq. ft.		
	Number	Sales	Inven- tories, end of year, at cost	Num- ber	Sales	Inven- tories, end of year, at cost	Occupiable floor space			Num- ber	Sales	Inven- tories, end of year, at cost
							Total	Percentage distribution ¹				
								In single story build- ings	In mul- tiple story build- ings			
(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(1,000 sq. ft.)			(\$1,000)	(\$1,000)			
Merchant wholesalers.	165,153	101,100,941	9,524,871	96,031	61,271,865	6,915,286	1,018,599	55.3	44.7	69,161	39,948,554	2,640,521
Manufacturers' sales branches (with stocks).....	14,759	36,811,238	2,152,720	10,112	23,986,762	1,666,596	136,819	57.9	42.1	4,654	12,881,706	490,469
Merchandise agents, brokers.....	22,131	39,250,509	103,232	3,784	4,823,314	34,669	67,691	(NA)	(NA)	18,346	34,430,046	68,861
Assemblers of farm products.....	13,255	9,050,816	385,348	6,371	3,998,747	204,269	73,076	70.9	29.1	6,884	5,052,069	181,079

(NA) Not available.

¹Based upon information from those reporting single story space separate from multiple story space.

SUMMARY OF FINDINGS

21

COMMODITY-LINE-SALES

All wholesale establishments except merchandise agents and brokers were requested to report sales by commodity line (or product class). Statistics compiled from this inquiry appear in Chapter 6. Respondents were requested to report sales of the specified commodity lines (or product classes) on the basis of records where available, otherwise on the basis of the best pos-

sible approximations. A complete list of commodity line classifications and product classes appears on pages 6-166 to 6-171.

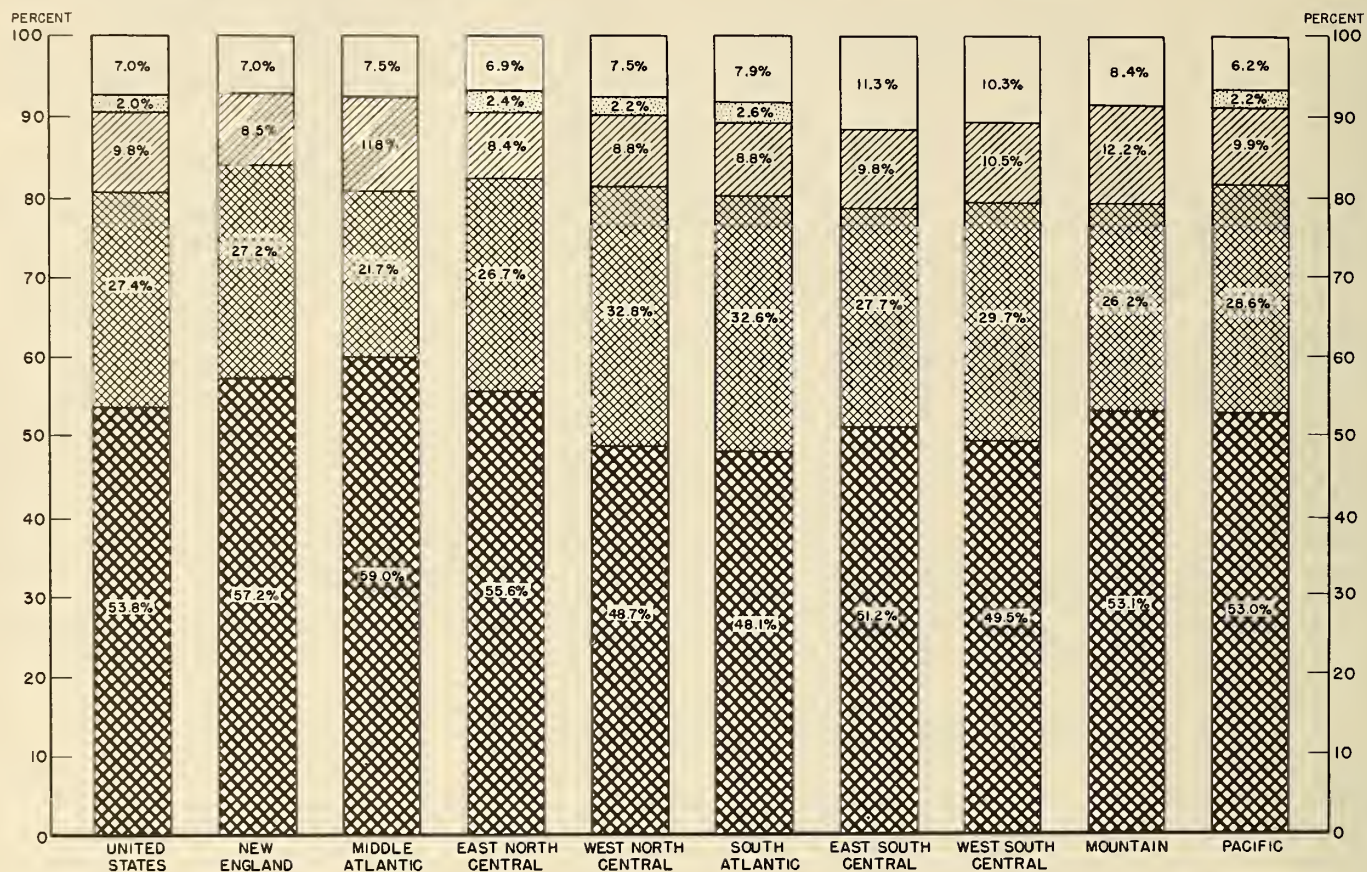
The extent to which the commodity analysis was reported for any trade may be gauged by comparing the total sales of establishments reporting the analysis with the total sales of all establishments in the trade; e.g., for general-line grocery wholesalers the percentage is 73.7 (\$5,421,215,000÷\$7,353,560,000) according to the following Table Q.

Table Q. COMMODITY-LINE SALES, GENERAL-LINE GROCERY WHOLESALERS—UNITED STATES: 1954

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	All establishments (number).....	3,320				
	Total sales (\$1,000).....	7,353,560				
	Sales reported by commodity line, total.....	5,421,215	100.0	2,147	xxx	xxx
000	Canned, bottled foods.....	1,763,059	32.5	2,147	5,421,215	32.5
	Canned baby foods.....	51,982		1,104	3,210,674	1.6
	Canned fruits, fruit juices.....	319,891		1,531	3,831,407	8.3
	Canned vegetables, vegetable juices.....	442,487		1,532	3,844,567	11.5
	Canned fish, seafood.....	110,455		1,487	3,778,511	2.9
	Canned meats.....	87,571		1,485	3,744,886	2.3
	Canned milk.....	121,341		1,484	3,784,806	3.2
	Other canned, bottled foods.....	156,336		1,171	3,186,671	4.9
	Not reported in detail.....	472,996		484	1,303,800	36.3
010	Coffee (green, roasted).....	323,213	6.0	1,932	5,003,575	6.5
020	Confectionery.....	127,062	2.3	1,646	4,374,610	2.9
030	Frozen foods.....	169,665	3.1	458	2,236,941	7.6
040	Groceries (except as specified).....	1,376,355	25.4	2,147	5,421,215	25.4
	Flour, related products.....	208,539		1,517	3,787,525	5.5
	Sugar (refined).....	240,751		1,533	3,809,231	6.3
	Oleomargarine, butter substitutes.....	39,036		1,027	2,961,711	1.3
	Cooking oils, vegetable shortening.....	75,179		1,426	3,582,148	2.1
	Bakery products.....	19,820		605	1,380,468	1.4
	Tea.....	34,197		1,429	3,641,597	0.9
	Dried fruits.....	29,631		1,295	3,512,842	0.8
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.....	310,916		1,425	3,506,764	8.9
	Not reported in detail.....	418,286		450	1,308,393	32.0
050	Dairy products, ice cream, ices.....	117,793	2.2	828	2,592,018	4.5
052	Eggs (fresh, storage).....	18,643	0.3	126	539,479	3.5
060	Poultry.....	11,889	0.2	96	517,540	2.3
070	Fresh fruits, vegetables, berries.....	172,394	3.2	425	1,565,078	11.0
080	Peanuts.....	8,045	0.1	453	1,410,555	0.6
090	Meats, provisions.....	127,694	2.4	602	1,657,038	7.7
100	Food, beverage basic materials.....	16,109	0.3	428	1,304,517	1.2
101	Miscellaneous food products.....	66,159	1.2	296	868,398	7.6
102	Beer, fermented malt liquors.....	19,091	0.4	96	406,478	4.7
103	Soft drinks.....	7,695	0.1	430	1,471,651	0.5
104	Spirits.....	10,048	0.2	16	101,786	9.9
110	Cigarettes, cigars, tobacco.....	415,792	7.7	1,511	4,036,736	10.3
111	Smokers' supplies and pipes.....	11,140	0.2	97	340,289	3.3
150	Drugs, druggist sundries.....	40,187	0.7	981	2,600,827	1.5
160	Soaps, detergents.....	283,326	5.2	1,681	4,240,320	6.7
165	Wrapping paper and paper products.....	90,206	1.7	1,318	3,200,005	2.8
302	Kitchen utensils, miscellaneous homewares.....	9,665	0.2	223	708,899	1.4
450	Hardware.....	35,448	0.7	594	1,210,516	2.9
645	School equipment, supplies.....	7,705	0.1	752	1,613,438	0.5
860	Feeds, including pet foods.....	54,679	1.2	846	1,878,723	3.4
	Commodities, n.e.c., including labor, service and rental receipts.....	128,153	2.4	(NA)	(NA)	(NA)

xxx Not applicable. (NA) Not available. n.e.c. Not elsewhere classified.

CHART 8.—ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS: 1954—PERCENT DISTRIBUTION OF SALES BY COMMODITY LINE—UNITED STATES AND GEOGRAPHIC DIVISIONS



KEY

- OTHER COMMODITY LINES
- TELEPHONE AND SIGNAL EQUIPMENT
- GENERATION, TRANSMISSION, OTHER ELECTRICAL APPARATUS
- ELECTRICAL APPLIANCES, RADIO AND TELEVISION SETS
- ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS

Geographic Division	Total sales (\$1,000)	Sales analyzed by commodity line (\$1,000)	Sales analyzed as percent of total sales
United States, total.....	2,910,458	2,791,401	95.9
New England.....	154,844	149,982	96.9
Middle Atlantic.....	656,310	605,573	92.3
East North Central.....	658,282	632,029	96.0
West North Central.....	251,726	239,352	95.1
South Atlantic.....	336,565	334,631	99.4
East South Central.....	125,356	123,058	98.2
West South Central.....	248,894	243,366	97.8
Mountain.....	90,703	84,074	92.7
Pacific.....	387,778	379,336	97.8

Data published in this report are generally limited to kinds of business or geographic divisions where commodity-line coverage was 70 percent or more. Data are also withheld at the national level for kinds of business in which fewer than 100 establishments reported the commodity-line information. They are withheld at the geographic division level where fewer than 10 establishments reported on this inquiry. Likewise, data for a particular commodity line (or product class) are not shown separately where fewer than 4 establishments in the classification reported the particular item, but are included in the miscellaneous classification.

"Percent distribution" of sales of specified commodity lines represents the importance of the commodity to the trade as a whole. These percentages are based on "sales of specified commodity lines" and are computed by relating the reported sales of a specified commodity line to the total sales reported by commodity line for the kind of business. Percentages are published for major commodity lines only. In relating sales as reported for detailed commodity lines (for which no percentages are shown) to total analyzed sales for the trade, consideration should be given to any amounts identified as "not reported in detail." Such amounts, if any, represent sales reported only at the major commodity-line level, not as detailed commodity lines.

To provide a measure of the relative importance of a specified commodity line to the establishments handling the line, percentages have been derived by dividing sales reported for the commodity by total sales reported by the same establishments.

Historical Information.--Commodity-line information was also developed from the 1935, 1939, and 1948 Censuses of Wholesale Trade. A comparative summary covering general-line grocery wholesalers and hardware wholesalers for 1935, 1948, and 1954 is presented in the accompanying Table R.

Basic Iron and Steel Products.--Although other data published in this report refer only to wholesale establishments, the data shown for basic iron and steel products (Table D of Chapter 6) measure total sales of these products by all firms operating blast furnaces (SIC Industry 3311), or steel works and rolling mills (SIC Industry 3312), whether or not the sales were made by establishments classified as wholesale. They include sales made from general offices and from plants of producing companies as well as sales from sales offices located apart from the plant. Sales or transfers to affiliated as well as nonaffiliated warehouses, to oil-well supply companies, and to fabricators (except those operating plants in steel works and rolling mills) are also included.

A special questionnaire was designed in cooperation with industry representatives to provide data for basic iron and steel products, at the 7-digit classification level, comparable with results of the 1954 Census of Manufactures. The questionnaire was mailed to all firms in the United States with one or more plants classified as blast furnaces or steel works and rolling mills.

Instructions provided for valuing at market prices intracompany "sales" to another division or affiliate. Intracompany shipments to another division or affiliate which in turn operated a steel works or rolling mill were to be excluded. Instructions also provided for reporting total company sales without duplication among sales of district offices, plant sales, and sales of auxiliary offices.

"Sales" of basic iron and steel products, as shown in this report, may differ from "shipments" of these products as reported in the 1954 Census of Manufacturers for a number of reasons. Major points of difference are:

(1) Data in this report represent something less than the total manufacturers' shipments of basic iron and steel products as they are limited to sales of firms with one or more plants classified in Industries 3311 and 3312. Sales by other firms are excluded.

(2) Often there is a time lag between sales and shipments. Both the Manufactures Census and the Business Census covered operations during the year 1954. Late 1954 sales as recorded in the Census of Business may not have been counted as shipments by manufacturing plants until 1955, and

thus would not have been included in the 1954 Census of Manufactures. Conversely, some early 1954 shipments as measured in the 1954 Census of Manufactures may have been based on 1953, not 1954 sales.

(3) Sales figures are sometimes valued at a higher level than shipments, as they often include some selling and delivery expenses--expenses incurred apart from the manufacturing plant.

Table R. COMMODITY-LINE SALES OF GENERAL-LINE GROCERY WHOLESALERS AND HARDWARE WHOLESALERS-- UNITED STATES: 1954, 1948 AND 1935

(Commodity-line sales expressed as a percent of total sales for the kind of business)

Kind of business and commodity line	1954	1948 ¹	1935 ¹
General-line grocery wholesalers.....	100.0	100.0	100.0
Canned, bottled foods.....	32.5	34.9	28.5
Coffee (green, roasted).....	6.0	4.5	4.4
Confectionery.....	2.3	2.3	2.1
Frozen foods.....	3.1	0.4	(NA)
Groceries (except as specified).....	25.4	31.4	40.8
Dairy products, ice cream, etc.....	2.2	1.1	
Eggs (fresh, storage).....	0.3	0.2	} 1.7
Poultry.....	0.2	0.2	
Fresh fruits, vegetables, berries.....	3.2	3.6	1.9
Meats, provisions.....	2.4	1.7	2.2
Beer, fermented malt liquors.....	0.4	0.6	1.1
Soft drinks.....	0.1	0.1	0.3
Wines and spirits.....	0.2	0.6	1.4
Cigar, cigarettes, tobacco and smokers' supplies.....	7.9	7.9	6.6
Drugs, druggist sundries.....	0.7	0.7	0.2
Soaps, detergents.....	5.2	5.4	2.4
Wrapping paper and paper products.....	1.7	0.5	0.5
Hardware.....	0.7	0.5	0.4
Feeds (mixed, other).....	1.2	1.0	1.2
Commodities, n.e.c., including labor, service, and rental receipts.....	4.3	2.4	4.3
Hardware wholesalers.....	100.0	100.0	100.0
Paints, varnishes.....	2.3	1.5	2.0
Furniture and fixtures.....	1.1	1.2	0.5
China, glassware, crockery.....	0.7	0.5	0.7
Kitchen utensils, miscellaneous homewares..	4.7	1.7	(NA)
Floor coverings.....	1.5	1.0	(NA)
Automotive parts, supplies, etc.....	1.4	2.2	3.3
Electrical wiring supplies construction materials.....	2.6	2.6	2.2
Electrical appliances.....	6.1	4.6	4.1
Hardware.....	51.9	57.7	58.6
Plumbing, heating equipment, air conditioning.....	5.1	5.9	5.2
Farm, garden machinery, etc.....	2.1	1.1	1.7
Industrial machinery.....	0.7	1.2	0.3
Industrial equipment, supplies.....	2.7	2.2	3.1
Iron and steel products (flat).....	0.7	0.7	} 5.0
Iron and steel wire, wire products.....	3.0	2.3	
Iron and steel finished products.....	0.8	1.2	
Iron and steel pipe and tubes.....	0.9	0.8	
Nonferrous metals, shapes, forms, etc.....	0.2	0.4	0.1
Toys, games, athletic goods.....	6.4	6.0	5.1
Commodities, n.e.c.....	5.0	5.1	7.8
Labor, service and rental receipts.....	0.1	0.1	0.3

(NA) Not available.

n.e.c. Not elsewhere classified.

¹1948 and 1935 data include establishments without paid employees.

LEGAL FORM OF ORGANIZATION

Chapter 7 presents data for wholesale establishments classified by legal form of organization and a summary is given in the accompanying Table S.

Slightly more than one-half (127,748) of the 252,318 wholesale establishments in the United States at the end of 1954 were operated by incorporated firms. Individual proprietorships were second in number with 70,363 establishments, followed in turn by partnerships with 38,923 establishments, and cooperative

WHOLESALE TRADE—SUMMARY STATISTICS

associations with 5,925 wholesale places of business. The remaining 9,359 establishments represented other forms of organization—State operated businesses, special trusts, etc.—or those establishments which failed to report their appropriate classification.

For merchant wholesalers, corporations—other than incorporated cooperatives—accounted for 68 percent of all the sales;

for manufacturers' sales branches and sales offices, 95 percent; for petroleum bulk plants and terminals, 87 percent; for merchandise agents and brokers, 41 percent; and for assemblers of farm products, 30 percent. Cooperative associations, although of minor importance among other types of operation, contributed 35 percent of all sales of assemblers of farm products.

Table S. WHOLESALE TRADE BY LEGAL FORM OF ORGANIZATION—UNITED STATES: 1954

Legal form of organization	Total, all estab- lish- ments (Number)	Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals		Merchandise agents, brokers		Assemblers of farm products	
		Estab- lish- ments (Number)	Sales, as percent of total	Estab- lish- ments (Number)	Sales, as percent of total	Estab- lish- ments (Number)	Sales, as percent of total	Estab- lish- ments (Number)	Sales, as percent of total	Estab- lish- ments (Number)	Sales, as percent of total
United States, total.....	252,318	165,153	100.0	22,590	100.0	29,189	100.0	22,131	100.0	13,255	100.0
Individual proprietorships...	70,363	53,370	10.7	47	(z)	3,718	6.0	9,911	24.4	3,317	13.7
Partnerships.....	38,923	30,291	13.8	66	0.1	1,659	3.8	4,764	26.7	2,143	16.8
Corporations.....	127,748	74,196	68.2	20,899	94.8	21,884	86.5	6,565	41.3	4,204	29.7
Cooperative associations.....	5,925	988	2.5	58	0.4	1,641	2.7	294	4.5	2,944	34.5
Other forms of organization (including not reported)....	9,359	6,308	4.8	1,520	4.7	287	1.0	597	3.1	647	5.3

(z) Less than 0.05 percent.

PETROLEUM BULK PLANTS AND TERMINALS

A special chapter of this volume has been devoted to the operations of petroleum bulk plants and terminals (see Chapter 8). A summary of storage capacity appears in the accompanying Table T.

Storage capacity, petroleum bulk plants and terminals totaled 12,497 million gallons as of the end of 1954: 487 million or 4 percent of which was assigned to aviation gasoline; 4,880 million, or 39 percent, to other gasolines; 1,995 million or 16 percent to kerosene; 4,032 million or 32 percent, to distillate fuel oils; and 1,103 million gallons or 9 percent, to residual fuels. Storage capacity increased 61 percent during the six year interval 1948 to 1954—from 7,767 million to 12,497 million gallons. Space assigned to gasoline increased 47 percent; to kerosene 85 percent; and space assigned to heavier liquid fuels increased 69 percent.

Table T. BULK STORAGE CAPACITY OF PETROLEUM BULK PLANTS AND TERMINALS—UNITED STATES: 1954 AND 1948

Product	Bulk storage capacity, end of year		Percent change, 1948 to 1954
	1954 (1,000 gallons)	1948 (1,000 gallons)	
United States, total	12,496,919	7,766,617	+60.9
Gasoline.....	5,366,521	3,651,527	+47.0
Kerosene.....	1,995,322	1,079,220	+84.9
Distillate fuel oils..	5,135,076	3,035,870	+69.1
Residual fuel oils....			

The accompanying Table U presents a "supply and disposition" analysis for three principal products: gasoline, kerosene, and distillate fuel oils. Exact agreement between supply and disposition is not expected for a number of reasons, among which are evaporation, loss, and damage of products; use of products by distributors; shipments of imported products directly to consumers; and a slight amount of duplication in export figures as explained in footnote 2 of the accompanying table. It is interesting to note, however, that imbalance is in the magnitude of only one percent for gasoline and approximately 10 percent for kerosene and distillate fuel oils.

One possible factor in the higher ratios for kerosene and distillate fuel oils may be differences in concept of retailer versus wholesaler in this area. It is probable that petroleum marketers considered as jobbers some firms which the Census classified as retail fuel oil dealers.

Residual fuel oils are not included in the table as imports constitute a substantial portion of the trade and there is no Census measure of the extent to which the user is also the importer.

MISCELLANEOUS SUBJECTS

A number of subjects are covered in Chapter 9 as indicated in the table of contents on page 9-1. Some of these subjects are reviewed briefly in the following paragraphs.

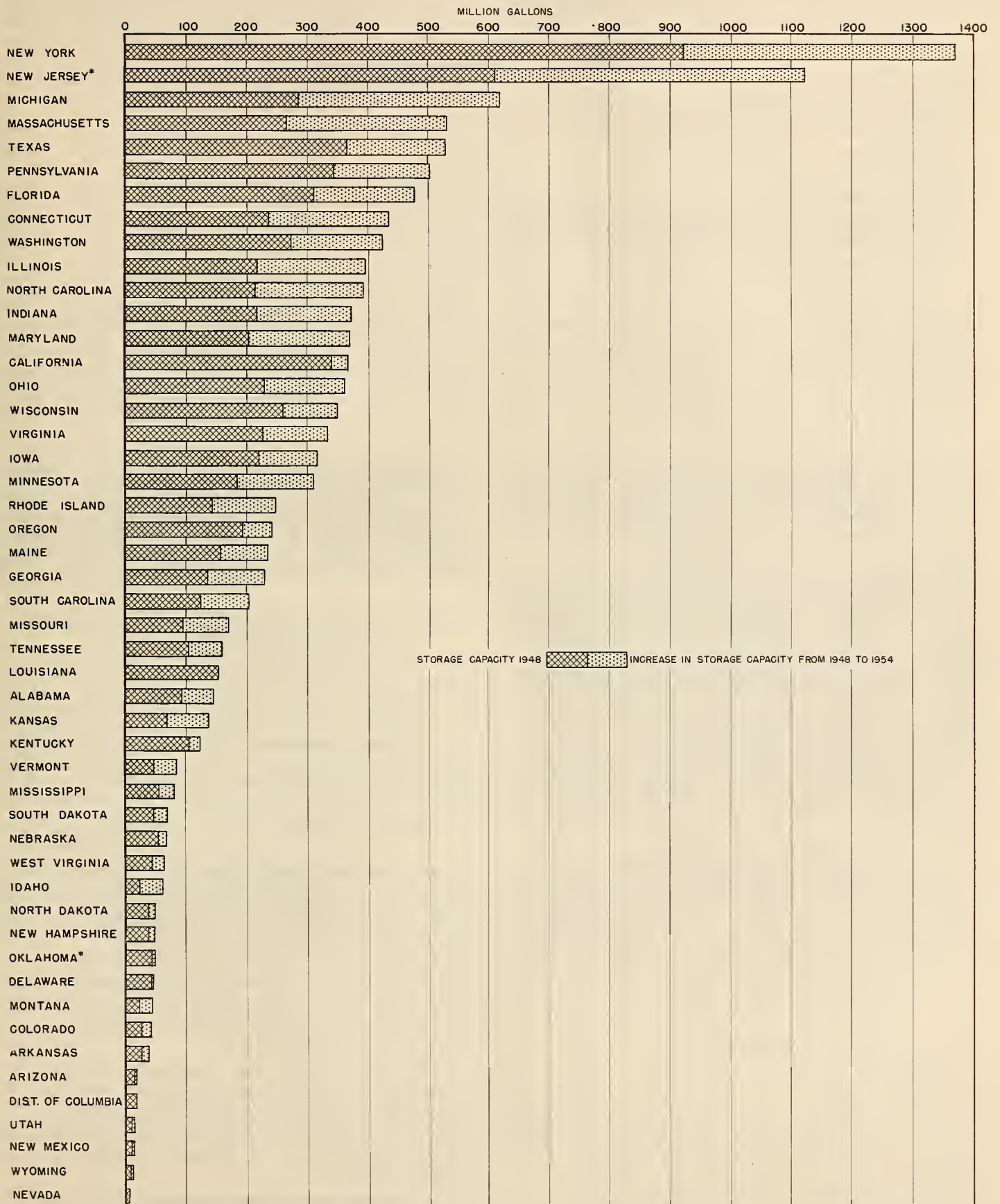
Lumber Wholesalers' Purchases and Inventories.—Lumber wholesalers were requested to report in connection with the 1954 Census of Business their lumber purchases and inventories in terms of thousands of board feet—softwoods, hardwood flooring, and other hardwoods separately. The results of this inquiry are presented in Chapter 9, Table 9C, and they are summarized in the accompanying Table V. For purposes of presenting the findings lumber wholesalers are subclassified into those with yards and those without yards.

At the end of 1954, there were in the United States 1,124 lumber distributors (with yards) with sales of \$1.1 billion and 1,678 lumber wholesalers (without yards) with sales of \$1.6 billion for the year. Only 775 of these 1,124 lumber distributors and 839 wholesalers reported purchases and inventories in board feet.

Total sales, including other products as well as lumber, for the 775 distributors accounted for 72.8 percent of the sales of all lumber distributors; sales of the 839 wholesalers without yards accounted for 67.1 percent of the total sales for this classification.

The 775 distributors with yards reported purchases of softwoods totaling 5.3 billion board feet, and if the ratio of board feet purchases to dollar sales as calculated for these 775 establishments were representative of all establishments in the classification, lumber distributors with yards marketed some 7 billion board feet of softwoods. Likewise on the basis of assumptions similar to those above, purchases of softwoods by

CHART 9.—PETROLEUM BULK PLANTS AND TERMINALS: 1954 AND 1948—
STORAGE CAPACITY BY STATES



* 1948 DATA REVISED

Source and disposition	Gasoline and naphthas	Kerosene, range oils, and #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel type fuels)
Supply:			
Refinery shipments, total net ¹	52,160	7,037	19,884
Imports ²	51	...	112
Beginning-of-year inventories ³	6,260	1,205	4,693
Total supply.....	58,471	8,242	24,689
Disposition:			
End-of-year inventories ³	6,161	1,169	4,542
Refinery shipments direct to retailers, users and consumers ¹	7,502	999	3,268
Bulk plant, terminal sales to retailers, users and consumers ⁴	41,902	4,924	11,913
District and general office sales—direct to retailers, users and consumers ⁵	1,020	191	1,082
Exports ²	1,099	168	919
Total disposition described above.....	57,684	7,451	21,724

Grain merchandising companies operated 460 terminal elevators, elevators primarily engaged in receiving grain via

SUMMARY OF FINDINGS

27

rail, barge, etc., rather than by truck from farmers. This count is limited to those operated by firms engaged in buying and selling grain—mill elevators and elevators primarily engaged in providing storage and transfer services for others are not included.

Of the 460 terminal elevators, 338 reported 488 million bushel capacity. Ninety-seven of the 338—mostly small ones—were primarily of wood; 21 were of steel; and 95 were of other materials, chiefly concrete. Capacity of the 95 averaged more than two million bushels.

Table X. BIN SPACE OF GRAIN ELEVATORS—UNITED STATES: 1954

Type of elevator	All establishments		Establishments reporting bin space									
	Number	Sales (\$1,000)	Establishments (Number)	Rated capacity, total (1,000 bu.)	Bin space primarily of—						Material not specified	
					Wood		Steel		Other material		Establishments (Number)	Capacity (1,000 bu.)
					Establishments (Number)	Capacity (1,000 bu.)	Establishments (Number)	Capacity (1,000 bu.)	Establishments (Number)	Capacity (1,000 bu.)		
Country grain elevators:												
Independent elevators.....	2,398	1,039,843	2,386	202,498	1,344	66,642	256	27,993	269	37,818	517	70,045
Line elevators.....	2,488	924,389	2,470	213,786	1,352	80,501	99	12,329	207	25,597	812	95,359
Cooperative elevators.....	1,694	1,089,203	1,685	184,123	780	59,140	75	10,102	202	38,305	628	76,576
Terminal grain elevators ¹	460	1,793,728	338	487,892	97	19,077	21	23,385	95	202,969	125	242,461

¹Limited to terminal elevators of grain merchants.

Selected Kinds of Business.—Table 9J of Chapter 9 presents information on number of establishments, sales, inventories, expenses, payroll and personnel by geographic division and State for 21 separate kinds of business. The 21 kinds of business in Table 9J are subdivisions or parts of the broader trade classifications presented for each State in Table 101, Volume IV, 1954 Census of Business. Kinds of business for which data are shown separately in the State tables are indicated in Appendix E of this volume.

UNINCORPORATED BUSINESSES WITHOUT PAID EMPLOYEES

Data on Wholesale Trade in this volume are limited, except for the accompanying text Table Y, to establishments that employed one or more persons on a payroll basis sometime during the year 1954. Table Y provides a measure of the "nonemployer" group. This group was defined to include businesses operating in a wholesale manner other than those represented in the active FICA records of the Internal Revenue Service. Information for this nonemployer group was furnished by the Internal Revenue Service and was derived from the 1954 tax returns. As an economy measure, data were compiled from only one-half of these cases and census results for this group were established by multiplying such findings by two.

Because of the limited amount of information available from tax returns it was not possible to classify businesses in this group in the kind-of-business detail presented in other wholesale trade tables. Also the number of "unclassified" is substantial.

"Receipts" as measured for these nonemployers represents "total receipts from business" of those marketing merchandise

at wholesale. In the case of merchant wholesalers and assemblers of farm products, the amounts are presumed to represent value of goods sold, plus any commissions received on business done for the account of others. For merchandise agents and brokers they approximate gross earnings, plus any sales of merchandise sold for own account.

In addition to 52,746 merchant wholesalers, 22,514 merchandise agents and brokers and 4,932 assemblers of farm products, Internal Revenue Business Tax returns were completed by a number of "self-employed salesmen" engaged in selling merchandise at wholesale, but not engaged in buying and selling on their own account. They were omitted from the accompanying table because of the limited amount of available information, and the possibility that many of them may have been reported to the Census as employees by the firms they represent.

Table Y does not include unincorporated petroleum bulk plants and terminals without paid employees. The majority of such establishments in this industry are bulk plants owned by multi-unit concerns and operated by agents on a commission basis. In the 1954 Census such establishments were included in the regular Census tabulations since data for them could be obtained from owners of the bulk plants in the same manner as in 1948.

There were 37,000 wholesale establishments with no paid employees enumerated in the 1948 Census. The increase to 80,000 establishments in 1954 presumably was strongly influenced by differences in the enumeration procedures. The 1948 Census was conducted by personal enumeration in which only "recognizable" and "open-to-the-public" places of business were included. This method was not designed to cover itinerant business activities and those conducted from private residences and other places not recognizable as business locations.

WHOLESALE TRADE—SUMMARY STATISTICS

Table Y. UNINCORPORATED WHOLESALE BUSINESSES WITHOUT PAID EMPLOYEES—UNITED STATES: 1954

Type of operation and kind of business	Businesses (Number)	Receipts ¹ (\$1,000)	Type of operation and kind of business	Businesses (Number)	Receipts ¹ (\$1,000)
Merchant wholesalers, total.....	52,746	2,007,764	Merchant wholesalers—Continued		
Merchant wholesalers unclassified.....	2,802	98,282	Professional equipment, supplies distributors.....	528	13,274
Grocery wholesalers.....	5,868	199,162	Service establishment supply houses.....	1,154	27,622
Confectionery wholesalers.....	2,576	113,984	Other machinery, equipment distributors....	1,462	44,410
Fish, meat wholesalers.....	2,662	188,324			
Dairy, poultry products distributors.....	1,850	89,834	Scrap, waste materials dealers.....	4,102	74,196
Fresh fruits, vegetables wholesalers.....	3,026	132,084	Merchant wholesalers, other kinds of business.....	10,154	317,044
Beer, wine, distilled spirits wholesalers..	1,040	49,642			
Tobacco distributors.....	516	46,642	Merchandise agents and brokers, total..	22,514	209,632
Drug wholesalers.....	710	23,436			
Paints, industrial chemicals, explosives wholesalers.....	512	14,610	Merchandise agents and brokers unclassified.....	6,866	71,304
Clothing furnishings, footwear wholesalers.	1,950	69,388	Groceries, confectionery, meats.....	2,500	22,566
Dry goods wholesalers.....	1,076	40,860	Fresh fruits, fresh vegetables, poultry products.....	642	5,618
Furniture, home furnishings wholesalers....	724	18,676	Dry goods, apparel.....	1,254	12,774
Paper, allied products wholesalers.....	664	21,280	Farm products (raw materials).....	2,294	17,628
Farm products (raw materials) merchants....	1,142	132,628			
Motor vehicle distributors.....	562	36,902	Lumber, construction materials.....	842	7,492
Automotive equipment, tire-tube wholesalers	2,578	62,820	Machinery, equipment, supplies.....	1,772	18,592
Electrical, electronics, appliance distributors.....	696	25,422	Metals, minerals (except petroleum, scrap) .	210	1,900
Hardware, plumbing-heating goods wholesalers.....	734	27,098	Merchandise agents, brokers, other kinds of business.....	6,134	51,758
Lumber, construction materials distributors	1,140	73,690			
Commercial machines,equipment distributors.	1,356	33,400	Assemblers of farm products, total.....	4,932	354,414
Industrial machinery, equipment distributors.....	1,162	33,054	Country grain elevators.....	144	11,932
			Livestock buyers.....	4,074	281,810
			Other assemblers of farm products.....	714	60,672

¹Total receipts from business or profession, from 1954 Schedule C (Form 1040) U. S. Treasury Department, Internal Revenue Service.

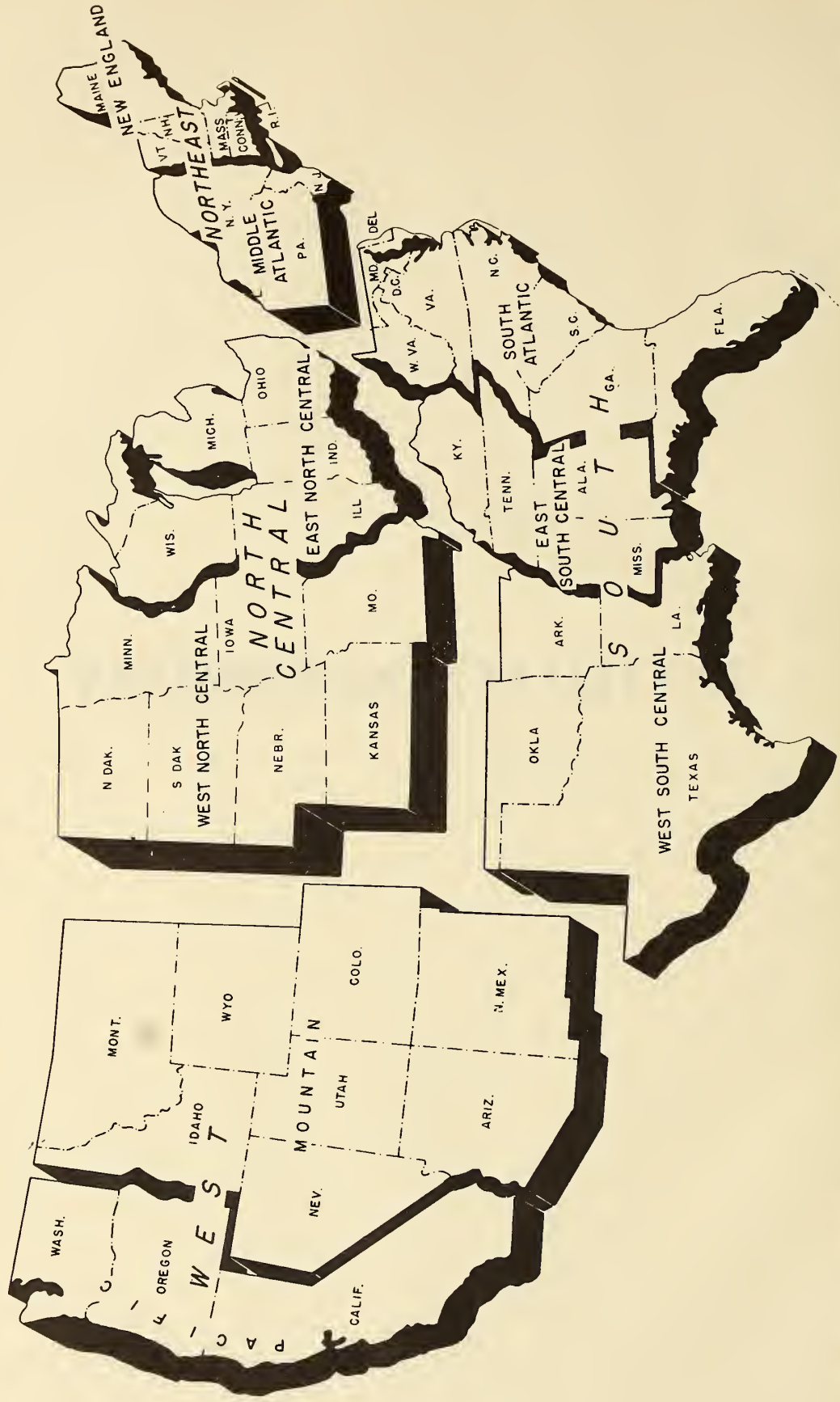
LIST OF CORRECTIONS

Volume III has been prepared primarily by assembling and binding the tabular portions of previously issued subject bulletins together with chapters covering additional phases of wholesale trade which were not issued in bulletin form. This plan was adopted to reduce publication costs and to expedite issuance of the data. The corrections appearing below represent revisions made after bulletins were issued and should be taken into consideration in using Volume III and the subject bulletins from which it was assembled. Also listed below are clarifications of illegible figures.

Page	Table	Item	Column	Change	
				From—	To—
1-10	1A	Change figure in footnote 2.....	Footnote	\$1,782,169	\$1,782,169,000
1-11	1B	Country grain elevators:.....	Stub	Country.....	Country
2-70	2E	Manufacturers' sales branches, sales offices, total: Establishments with--3 paid employees.....	5	5,677	4,677
4-28	4B	Houston:			
		Drugs, chemicals, paints.....	6	Illegible.....	...
		Furniture, home furnishings.....	7	...do.....	99.5
		Farm products raw materials.....	6	...do.....	...
		Electrical-electronic apparatus equipment, appliances.....	6	...do.....	0.1
		Hardware, plumbing, heating goods.....	6	...do.....	0.6
		Lumber construction materials.....	6	...do.....	...
		Machinery equipment supplies.....	6	...do.....	0.1
		Metals, metalwork (except scrap).....	6	...do.....	...
		Other merchandise agents, brokers.....	6	...do.....	...
		Indianapolis:			
		Grocery, confectionery, meat wholesalers.....	6	...do.....	0.9
		General line, grocery wholesalers.....	6	...do.....	0.3
		Meat, meat products wholesalers.....	6	...do.....	...
		Specialty-line grocery wholesalers.....	6	...do.....	2.4
		Farm products (edible distributor).....	6	...do.....	(2)
		Poultry, poultry products distributors.....	6	...do.....	...
		Fresh fruit, vegetable wholesalers.....	6	...do.....	(2)
		Beer, wine, distilled spirits wholesalers.....	6	...do.....	(2)
		Wine, distilled spirits wholesalers.....	7	...do.....	2.9
		Drugs, chemicals, allied products wholesalers.....	9	...do.....	2.6
4-30		Kansas City:			
		Furniture, home furnishings wholesalers.....	6	...do.....	0.3
		Furniture (household, office) wholesalers.....	6	...do.....	1.4
6-2	6A	Add footnote 1 to entire table as follows: ¹ Percentages may not add to 100.0 because of rounding.			
6-9	6A	Electrical apparatus, supplies distributors:			
		Commodity line code 350...(Delete entire line.)			
6-10	6A	Commodity line code 530...(Delete entire line and all commodity detail.)			
		Commodity line code 570...(Delete entire line and all commodity detail.)			
6-19	6A	Iron, steel scrap dealers.....	Stub	(Not analyzed by commodity line)	(See Table 6H.)
		Waste materials dealers.....	Stub	(Not analyzed by commodity line)	(See Table 6H.)
6-22	6B	Add "\$1,000" to column 4 boxhead throughout Table 6B.			
6-63	6B	Electrical apparatus, supplies distributors:			
		Middle Atlantic Division:			
		Commodity line code 570.....	(Delete entire line.)		
		Commodities, n.e.c.....	1	3,649	4,980
		Do.....	2	0.6	0.8
		East North Central Division:			
		Commodity line code 530.....	(Delete entire line.)		
		Commodity line code 570.....	(Delete entire line.)		
		Commodities, n.e.c.....	1	7,457	8,533
		Do.....	2	0.9	1.4
6-64	6B	South Atlantic Division:			
		Commodity line code 501.....			
		Commodity line code 530.....			
		Commodity line code 570.....			
		Commodity line code 730.....			
		Commodity line code 740.....			
		Commodity line code 750.....			
		Commodity line, n.e.c.....	1	3,117	6,168
		Do.....	2	0.9	1.8
		West South Central Division:			
		Commodity line code 530.....			
		Commodity line code 570.....			
		Commodity line code 750.....	(Delete entire line.)		
		Commodities, n.e.c.....	1	1,888	3,632
		Do.....	2	0.8	1.5
6-65	6B	Pacific Division:			
		Commodity line code 302.....	(Delete entire line.)		
		Commodities, n.e.c.....	1	6,841	7,102
		Do.....	2	1.8	1.9
6-83 } 6-85 }	6B	Change title to read: Table 6B.--MERCHANT WHOLESALERS: 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS.			
6-124	6C	Change the word "commodity" to "product" whenever it appears in Table 6C.			
6-160	6G	Change footnote 1 to read: ¹ Percentages may not add to 100.0 because of rounding.			
6-161	6H	Add "\$1,000" to column 6 boxhead throughout Table 6H.			
6-161		Change XXX in column 4 (throughout) to read: 100.0.			
6-161		Add footnote to entire table as follows: (NA) Not available. XXX Not applicable.			
8-2	8A	Connecticut.....	2	Illegible.....	259,970
		Bulk plants.....	2	...do.....	52,988
		Bulk terminals.....	2	...do.....	206,982
8-3	8A	Michigan.....	4	...do.....	24,418
		Bulk plants.....	4	...do.....	16,891
8-5	8B	United States, total.....	Last	...do.....	4,749,121
		New Hampshire.....	Last	...do.....	15,231
11-25	1A	Alabama:			
		Household goods warehouses.....	2	...do.....	1,946
11-34	2E	New York-Northeastern New Jersey.....	5	...do.....	29.8
		Chicago, Ill.....	5	...do.....	38.9
		Los Angeles-Long Beach, Calif.....	5	...do.....	31.0
		Philadelphia, Pa.....	5	...do.....	28.2
		Detroit, Mich.....	5	...do.....	28.9
		Boston, Mass.....	5	...do.....	23.0
		San Francisco-Oakland, Calif.....	5	...do.....	31.2
		Pittsburgh, Pa.....	5	...do.....	28.0
		St. Louis, Mo.....	5	...do.....	25.2
		Cleveland, Ohio.....	5	...do.....	42.2
11-47	4E	Change boxhead of column 4 to read: Average per cu. ft. (cooler and freezer) (Dollars)			

UNITED STATES SUMMARY

REGIONS AND GEOGRAPHIC DIVISIONS OF THE UNITED STATES



CONTENTS

<u>Table</u>	<u>Page</u>
1A Wholesale Trade: 1954—United States, by Type of Operation and Kind of Business— Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel.....	1-4
1B Wholesale Trade: 1948—United States, by Type of Operation and Kind of Business— Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel.....	1-11
1C Wholesale Trade: 1954 and 1948—United States, by Type of Operation and Kind of Business—Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel.....	1-17
1D Wholesale Trade: 1954—Geographic Divisions, by Type of Operation and Kind of Business—Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel.....	1-21
1E Wholesale Trade: 1954—Geographic Divisions and States—Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel.....	1-48
1F Wholesale Trade: 1948—Geographic Divisions and States—Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel.....	1-49
1G Wholesale Trade: 1954—Standard Metropolitan Areas—Establishments and Sales by Type of Operation; Payroll, Personnel, and Population.....	1-50
1H Wholesale Trade: 1948—Standard Metropolitan Areas—Establishments and Sales by Type of Operation; Payroll, Personnel, and Population.....	1-53
1J Merchant Wholesalers: 1954—Kinds of Business by Geographic Divisions and States— Establishments and Sales.....	1-56
1K Merchant Wholesalers: 1954—Kinds of Business for Standard Metropolitan Areas Having 300,000 Inhabitants or More—Establishments and Sales.....	1-63
1L Wholesale Trade: 1954—United States by City Size, Type of Operation, and Kind of Business—Establishments and Sales.....	1-70

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
United States, total.....	252,318	xxx	13,078,672	xxx	xxx	11,021,450	216,084,291	2,484,689	2,487,534	2,515,361	2,590,236	151,213
Type of Operation												
Merchant wholesalers, total.....	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Service wholesalers:												
Wholesale merchants, distributors.....	150,868	86,142,931	8,461,939	12,244,019	14.2	6,534,446	127,744,625	1,512,872	1,517,030	1,535,631	1,579,528	96,657
Terminal grain elevators.....	460	1,796,713	90,802	74,895	4.2	32,906	655,892	6,884	7,326	9,072	7,758	109
Importers.....	2,571	4,264,999	333,151	268,689	6.3	120,674	2,271,869	21,525	20,886	21,152	22,393	1,123
Exporters.....	2,361	4,355,553	390,661	244,598	5.6	92,707	1,735,482	17,428	17,208	17,633	18,285	778
Limited-function wholesalers:												
Cash-carry wholesalers.....	922	278,574	18,889	24,564	8.8	10,871	215,431	3,311	3,055	3,108	3,381	550
Wagon, truck distributors.....	5,071	1,393,119	44,923	198,112	14.2	92,983	1,796,346	23,327	23,696	24,300	25,056	4,326
Other limited-function wholesalers.....	2,900	2,869,052	184,506	240,255	8.4	133,503	2,579,937	29,107	29,511	29,845	30,100	1,727
Manufacturers' sales branches, sales offices, total.....	22,590	69,533,784	2,152,720	5,326,425	7.7	2,605,047	51,694,937	512,232	513,218	516,641	515,876	110
Manufacturers' sales branches (with stocks).....	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Manufacturers' sales offices (without stocks).....	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Petroleum bulk plants, terminals, and LP gas facilities, total.....	29,189	16,038,372	912,501	1,607,113	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Refiner-marketer bulk plants, terminals.....	17,837	10,976,082	652,467	998,150	9.1	289,056	5,675,179	63,899	63,009	63,835	65,659	14,892
Other bulk plants, terminals.....	10,482	4,832,756	245,552	548,133	11.3	223,363	4,421,033	56,916	56,916	57,520	59,990	7,046
Wholesale LP gas facilities.....	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total.....	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Auction companies.....	1,872	3,353,761	9,425	94,894	2.8	36,634	834,770	24,217	23,789	27,980	32,233	1,831
Brokers:												
Representing buyers.....	449	1,377,660	5,059	26,474	1.9	12,011	226,343	2,476	2,510	2,321	2,718	358
Representing sellers.....	3,910	9,372,830	11,011	204,069	2.2	86,111	1,575,746	16,482	16,519	16,932	17,588	3,169
Commission merchants.....	3,568	8,747,728	27,755	198,483	2.3	97,849	1,863,519	22,251	21,930	23,151	25,889	2,655
Export agents.....	639	969,962	7,071	31,059	3.2	15,658	304,319	3,056	3,010	2,941	3,004	239
Import agents.....	271	730,811	10,822	18,840	2.6	5,792	105,717	1,071	1,088	998	995	116
Manufacturers' agents:												
With stocks.....	2,482	1,703,787	21,347	116,800	6.9	55,917	1,070,690	10,130	10,283	10,356	10,499	2,080
Without stocks.....	6,238	5,450,357	1,144	289,955	5.3	103,208	1,921,964	18,181	17,839	18,526	17,641	5,243
Selling agents.....	2,336	6,151,917	7,696	219,109	3.6	99,417	1,841,255	16,478	16,422	16,478	16,816	1,346
Purchasing agents, resident buyers.....	366	1,391,696	1,902	29,377	2.1	18,110	347,011	3,800	3,821	4,024	3,925	250
Assemblers of farm products.....	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Type by Kind of Business												
Merchant wholesalers, total.....	165,153	101,100,941	9,524,871	13,295,132	13.2	7,018,090	136,999,582	1,614,454	1,618,712	1,640,741	1,686,501	105,270
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers.....	3,320	7,353,560	560,337	551,075	7.5	325,073	6,364,016	82,228	81,921	82,802	82,807	1,538
Voluntary group grocery wholesalers.....	574	2,463,756	181,332	181,889	7.4	109,849	2,159,275	25,934	25,636	26,076	25,793	178
Retailer cooperative food wholesalers.....	193	1,298,175	87,248	57,281	4.4	35,432	717,490	8,101	8,144	8,326	8,440	13
Cash-carry food depots.....	291	139,950	8,052	5,917	4.2	3,380	65,833	899	913	899	897	7
Other general-line grocery wholesalers.....	2,262	3,451,679	283,705	305,988	8.9	176,412	3,421,418	47,294	47,228	47,501	47,677	1,340
Confectionery wholesalers.....	1,909	527,446	35,722	67,833	12.9	34,244	676,677	9,874	9,846	9,917	10,563	1,671
Fish, sea food distributors.....	1,808	653,698	33,765	107,025	16.4	49,172	998,122	16,167	16,053	16,843	17,842	1,534
Meat, meat products wholesalers.....	4,357	2,866,193	68,959	296,026	10.3	148,803	2,860,594	33,373	33,374	34,349	35,954	4,215
Specialty-line grocery wholesalers.....	9,221	5,919,993	282,633	567,204	9.6	281,313	5,520,372	70,310	70,151	72,461	75,550	6,414
Bakery, restaurant, hotel supply houses.....	438	215,414	16,338	33,210	15.4	17,220	343,517	3,722	3,782	3,806	3,973	362
Bread, bakery goods distributors.....	800	160,478	5,490	32,987	20.6	16,543	329,458	4,367	4,326	4,509	4,892	638
Canned food wholesalers.....	928	621,222	51,660	64,944	10.5	32,478	620,699	8,198	8,073	8,275	8,572	735
Coffee, tea, spice wholesalers.....	488	1,606,380	58,405	48,585	3.0	22,892	419,480	4,735	4,804	4,681	4,775	252
Dairy products distributors.....	2,281	1,340,279	33,167	155,453	11.6	77,367	1,526,898	18,605	19,133	19,679	19,835	1,325
Flour distributors.....	170	108,303	3,562	7,991	7.4	3,909	74,709	973	956	939	999	84
Frosted, frozen food distributors.....	610	455,882	25,209	63,223	13.9	32,453	620,898	7,727	7,778	8,460	8,222	297
Soft drink distributors.....	1,142	165,965	6,206	39,074	23.5	22,210	419,705	5,335	5,965	6,625	5,988	941
Other grocery specialty wholesalers.....	2,364	1,246,070	82,596	121,737	9.8	56,241	1,165,008	16,648	15,334	15,480	18,294	1,780
Farm products (edible) distributors:												
Poultry, poultry products distributors.....	2,660	1,475,195	29,482	128,557	8.7	57,514	1,161,141	18,331	18,681	19,106	20,886	2,524
Fresh fruit, vegetable wholesalers.....	6,520	3,261,739	70,627	432,088	13.2	207,520	3,884,244	56,281	58,027	55,414	59,238	6,614
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors.....	5,791	2,311,181	104,592	376,424	16.3	176,619	3,296,086	39,772	41,224	43,845	42,039	4,595
Wine, distilled spirits wholesalers.....	1,518	3,375,753	406,114	307,431	9.1	165,763	3,310,536	30,453	30,304	30,230	31,199	507
Tobacco distributors.....	2,858	3,208,929	145,504	188,329	5.9	103,779	1,966,907	27,979	27,668	27,949	28,382	2,466
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers.....	392	1,273,114	175,713	173,291	13.6	104,646	2,026,241	26,277	26,077	26,017	26,293	35
Specialty-line drug, toiletries wholesalers.....	2,409	900,618	80,397	152,275	16.9	74,881	1,523,059	18,123	18,202	18,538	19,858	1,391
Industrial chemicals, explosives distributors.....	1,878	923,242	62,697	146,487	15.9	69,802	1,400,494	13,821	14,071	14,027	14,355	630
Paint, varnish wholesalers.....	1,158	272,891	27,379	64,883	23.8	33,721	633,269	7,766	7,973	7,977	8,232	572
Paint wholesalers (with glass, wallpaper).....	503	120,447	14,268	29,594	24.6	16,311	301,105	3,888	3,967	3,939	4,141	238
Paint wholesalers (without glass, wallpaper).....	655	152,444	13,111	35,289	23.1	17,410	332,164	3,878	4,006	4,038	4,091	334

See footnotes at end of table.

UNITED STATES SUMMARY

1-5

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers.....	4,252	1,826,611	199,013	280,580	15.4	133,510	2,527,566	28,771	28,243	28,887	30,612	2,913
General-line clothing, furnishings wholesalers.....	797	296,157	34,544	43,973	14.8	22,676	416,800	5,379	5,267	5,382	5,700	639
Men's, boys' clothing, furnishings wholesalers.....	761	384,769	37,411	59,108	15.4	25,830	490,869	5,355	5,287	5,323	5,681	500
Women's, children's clothing, furnishings wholesalers.....	1,299	566,298	54,951	93,760	16.6	44,165	842,302	9,554	9,350	9,459	10,210	803
Furs (dressed), fur clothing wholesalers	324	94,317	12,226	11,735	12.4	5,524	110,353	1,058	1,066	1,091	1,145	215
Millinery, millinery supplies distributors.....	353	81,953	9,540	17,030	20.8	8,522	154,443	2,266	2,040	2,189	2,125	266
Shoe, footwear wholesalers.....	583	353,979	43,985	48,185	13.5	23,486	444,407	4,339	4,423	4,624	4,835	375
Work clothing wholesalers.....	135	49,138	6,356	6,789	13.8	3,307	68,392	820	810	819	916	115
General-line dry goods wholesalers.....	132	393,580	54,512	56,733	14.4	33,168	600,691	7,733	7,670	7,816	7,761	62
Specialty-line dry goods wholesalers.....	4,188	1,965,499	227,858	271,942	13.8	130,682	2,411,215	27,353	27,069	27,149	28,526	2,582
Hosiery wholesalers.....	471	260,192	23,483	34,834	13.4	16,400	296,234	3,470	3,500	3,487	3,656	318
Underwear wholesalers.....	164	71,420	6,140	10,571	14.8	5,515	111,210	1,166	1,189	1,173	1,187	98
Notions wholesalers.....	770	198,449	21,622	37,104	18.7	18,887	369,287	4,762	4,836	4,895	4,972	576
Piece goods wholesalers.....	1,663	975,319	124,583	123,881	12.7	57,505	1,020,330	10,682	10,559	10,559	10,804	890
Other specialty-line dry goods wholesalers.....	1,120	460,119	52,030	65,552	14.2	32,375	614,154	7,273	6,985	7,035	7,907	700
Piece goods converters.....	817	1,503,962	236,407	146,293	9.7	69,686	1,454,051	10,870	10,742	10,808	11,074	281
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers	1,976	697,825	68,620	147,387	21.1	76,723	1,451,459	16,550	16,478	16,402	17,495	1,198
Household furniture wholesalers.....	1,058	463,630	42,713	88,198	19.0	44,376	842,883	9,591	9,548	9,547	10,052	588
Office furniture distributors.....	918	234,195	25,907	59,189	25.3	32,347	608,576	6,959	6,930	6,855	7,443	610
Home furnishings, floor coverings wholesalers.....												
China, glassware, crockery wholesalers	2,839	1,384,650	179,422	238,647	17.2	122,784	2,343,234	26,341	26,354	26,550	27,854	1,621
Curtain, drapery wholesalers.....	538	172,206	21,987	40,860	23.7	19,778	366,517	4,394	4,426	4,301	4,478	376
Domestic wholesalers.....	161	68,874	8,471	11,639	16.9	6,070	97,101	1,166	1,190	1,079	1,141	90
Floor coverings wholesalers.....	237	126,769	17,501	16,348	12.9	8,244	150,714	1,507	1,471	1,533	1,640	161
Other home furnishings, specialties wholesalers.....	773	600,763	84,837	89,698	14.9	47,234	900,824	9,573	9,564	9,729	10,006	319
Paper, allied products wholesalers:												
Coarse paper and products wholesalers....	2,435	1,297,650	121,209	213,553	16.5	123,277	2,338,039	27,056	26,845	27,146	27,413	1,368
Printing and fine paper distributors.....	865	1,248,002	89,880	142,267	11.4	85,194	1,618,255	16,227	16,159	16,348	16,324	288
Stationery, office supplies wholesalers..	1,564	369,772	36,524	96,675	26.1	52,051	1,039,764	12,471	12,333	12,201	13,144	961
Wallpaper wholesalers.....	193	45,625	7,576	13,620	29.9	6,882	133,666	1,645	1,649	1,600	1,560	65
Farm products (raw materials) merchants:												
Cotton merchants.....	581	2,610,108	420,180	95,944	3.7	22,918	453,310	5,479	5,500	6,109	5,956	505
Grain merchants.....	975	3,989,704	165,725	124,535	3.1	55,325	1,101,321	11,486	11,876	13,965	12,666	347
Hide, skin, raw fur wholesalers.....	777	428,489	45,230	32,662	7.6	15,932	296,313	3,606	3,810	3,799	3,835	396
Livestock (except horses, mules) distributors.....	669	888,292	12,194	25,364	2.9	7,408	140,948	2,365	2,377	2,430	2,603	692
Leaf tobacco dealers.....	234	304,224	214,925	28,024	9.2	13,133	257,148	4,745	3,313	5,053	6,314	127
Raw wool, wool tops, mohair dealers.....	282	481,524	71,235	27,540	5.7	10,567	197,420	1,737	1,948	1,886	1,725	161
Other farm products (raw materials) distributors.....	535	529,600	46,565	35,633	6.7	15,318	317,001	4,771	4,291	3,682	5,574	416
Automotive wholesalers:												
Motor vehicle distributors.....	1,563	757,335	42,614	114,855	15.2	61,595	1,191,513	14,273	14,311	14,245	14,388	983
New, used automobile distributors.....	897	491,732	20,116	59,902	12.2	30,240	581,119	7,303	7,271	7,256	7,189	627
Truck and tractor (road type) dealers	666	265,603	22,498	54,953	20.7	31,355	610,394	6,970	7,040	6,989	7,199	356
Automotive equipment, tire-tube wholesalers.....												
Automotive parts, accessories jobbers....	13,977	3,220,178	555,025	785,361	24.4	462,217	9,266,547	117,316	117,684	118,452	120,085	9,076
Garage equipment, tools distributors....	12,563	2,834,453	510,972	698,807	24.7	415,629	8,328,122	106,366	106,451	107,013	108,394	8,084
Tire-tube wholesalers.....	207	55,731	7,867	12,849	23.1	7,247	145,491	1,562	1,575	1,590	1,595	104
Electrical, electronics, appliance distributors:	1,207	329,994	36,186	73,705	22.3	39,341	792,934	9,388	9,658	9,849	10,096	888
Electrical apparatus, supplies distributors.....												
General-line electrical goods distributors.....	3,159	2,910,458	336,653	395,787	13.6	227,777	4,429,472	51,121	50,518	50,498	50,118	1,356
Wiring supplies distributors.....	559	1,567,994	177,827	170,040	10.8	98,245	1,860,539	22,884	22,548	22,402	21,903	37
Electrical apparatus, equipment distributors.....	1,989	1,105,922	137,266	181,047	16.4	103,134	2,031,718	22,231	22,069	22,231	22,643	1,023
Electrical appliance, radio, TV set wholesalers.....	611	236,542	21,560	44,700	18.9	26,398	537,215	6,006	5,901	5,865	5,572	296
Electronic parts, equipment distributors....	2,065	2,814,584	304,214	368,812	13.1	198,955	3,965,770	41,013	40,720	40,893	41,830	713
Hardware, plumbing-heating goods wholesalers:	1,899	612,676	84,904	125,127	20.4	67,868	1,366,163	15,157	15,168	15,250	16,290	992
Hardware wholesalers.....												
General-line hardware wholesalers.....	2,137	2,067,923	376,946	378,844	18.3	227,146	4,313,153	54,032	53,730	54,364	54,245	1,110
Specialty-line hardware wholesalers....	606	1,623,987	303,950	286,352	17.6	179,255	3,398,404	42,753	42,242	42,864	42,303	173
Plumbing, heating equipment, supplies distributors.....	1,531	443,936	72,996	92,492	20.8	47,891	914,749	11,279	11,488	11,500	11,942	937
General-line plumbing-heating goods distributors.....	4,046	2,329,788	349,545	379,504	16.3	210,177	4,089,288	44,339	44,478	45,593	46,763	1,742
Heating equipment distributors.....	1,703	1,112,178	171,300	182,731	16.4	103,404	2,014,634	21,965	22,032	22,439	22,959	720
Plumbing fixtures, supplies distributors.....	905	301,516	37,582	58,420	19.4	30,626	589,068	6,079	6,050	6,197	6,504	360
Lumber, construction materials distributors:	1,438	916,094	140,663	138,353	15.1	76,147	1,485,586	16,295	16,396	16,957	17,300	662
Lumber, millwork wholesalers.....												
Lumber wholesalers (without yards)....	4,304	3,805,942	253,485	407,762	10.7	216,440	4,294,880	45,112	46,243	47,932	49,156	2,051
Lumber distributors (with yards).....	1,678	1,621,685	29,439	108,325	6.7	50,413	1,037,362	10,453	10,971	11,290	11,820	933
Millwork, plywood distributors.....	1,124	1,094,408	104,030	137,242	12.5	74,710	1,440,310	15,600	15,613	15,892	16,387	522
Construction materials distributors.....	1,502	1,089,849	120,026	162,195	14.9	91,317	1,817,208	19,059	19,659	20,750	20,949	596
Brick, tile distributors.....	6,010	2,780,265	169,737	655,188	23.6	337,143	6,761,761	68,968	73,892	77,406	78,584	2,933
Cement, lime, plaster wholesalers.....	492	242,766	15,947	43,018	17.7	21,042	405,612	4,169	4,312	4,504	4,529	222
Glass (building) distributors.....	183	75,985	4,075	16,146	21.2	8,101	166,541	1,780	1,828	1,885	1,866	86
Ready-mixed concrete distributors.....	574	251,273	25,545	61,871	24.6	37,799	747,278	7,979	7,901	8,034	8,591	365
Roofing, siding, insulation materials distributors.....	1,996	998,370	32,497	315,087	31.6	153,547	3,080,866	30,725	34,236	35,794	35,536	867
Sand, gravel, crushed stone distributors	697	447,723	38,442	56,587	12.6	30,289	586,688	6,061	6,258	6,677	6,588	243
Other construction materials distributors	597	105,039	2,548	32,518	31.0	16,943	356,479	3,573	3,903	4,274	4,809	457
	1,471	659,109	50,683	129,961	19.7	69,422	1,418,297	14,681	15,454	16,238	16,665	629

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Type by Kind of Business-Continued												
Merchant wholesalers-Continued												
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration	1,860	484,070	58,964	114,887	23.7	63,298	1,230,177	12,785	13,706	13,762	13,155	1,104
equipment distributors.....	3,219	660,125	76,802	167,204	25.3	89,237	1,760,908	20,385	20,152	20,184	21,465	2,301
Commercial machines, equipment distributors	1,421	186,631	19,935	58,729	31.5	32,625	672,643	8,129	7,850	7,849	8,683	1,085
Office machines, equipment distributors												
Restaurant, hotel supply houses	571	159,253	24,062	37,771	23.7	20,412	391,010	4,675	4,680	4,680	4,832	393
(principally nonfood).....	1,087	276,953	28,930	61,539	22.2	31,738	612,665	6,694	6,742	6,791	7,068	745
Store machines, fixtures distributors...												
Other commercial machines,	140	37,288	3,875	9,165	24.6	4,462	84,590	887	880	864	882	78
equipment distributors.....												
Construction machinery, equipment dealers..	1,640	1,401,359	275,743	268,544	19.2	150,469	2,890,386	28,255	28,397	28,574	28,574	533
Farm-garden machinery, equipment												
wholesalers.....	1,112	534,379	76,190	89,799	16.8	46,026	885,294	10,123	10,497	10,508	10,180	627
Garden machinery, equipment wholesalers.	233	78,736	10,285	15,648	19.9	8,416	156,094	1,961	2,100	1,987	1,876	143
Farm, dairy machinery, equipment												
(including tractors) wholesalers.....	879	455,643	65,905	74,111	16.3	37,610	729,200	8,162	8,397	8,521	8,304	484
Industrial machinery, equipment												
distributors.....	5,746	2,618,986	282,858	412,608	15.8	209,837	4,072,669	42,774	42,969	43,694	43,237	2,799
Food processing machinery,												
equipment distributors.....	367	163,405	11,582	26,168	16.0	12,778	225,322	2,529	2,568	2,906	2,547	215
General purpose industrial machinery,												
equipment distributors.....	1,379	498,625	52,044	103,475	20.8	56,621	1,131,155	11,621	11,649	11,835	11,791	691
Metal working machinery,												
equipment dealers.....	914	484,490	38,136	72,727	15.0	39,150	723,262	6,782	6,739	6,701	6,755	514
Oil well supply houses.....	1,208	914,479	118,370	87,867	9.6	39,059	789,355	8,854	8,791	8,933	8,704	298
Printing machinery, equipment												
distributors.....	210	64,820	7,413	17,617	27.2	8,921	178,509	1,501	1,548	1,586	1,661	97
Used machinery dealers.....	245	31,272	6,354	9,795	31.3	4,309	83,017	999	1,015	1,037	1,032	215
Other industrial machinery,												
equipment distributors.....	1,423	461,895	48,959	94,959	20.6	48,999	942,049	10,488	10,659	10,696	10,747	769
Industrial materials, supplies												
distributors.....	4,393	2,009,740	261,084	401,723	20.0	231,857	4,553,075	48,931	48,862	48,497	48,981	2,066
Abrasives, abrasive materials												
distributors.....	141	77,400	7,411	14,893	19.2	8,377	147,496	1,625	1,590	1,543	1,521	64
Mechanical power transmission												
equipment distributors.....	335	113,349	20,086	26,828	23.7	15,053	299,958	3,120	3,123	3,086	3,149	96
Mechanical rubber goods distributors....	280	100,031	10,450	23,769	23.8	13,467	262,515	2,536	2,522	2,498	2,576	130
Rope, cordage distributors.....	117	94,120	6,145	9,500	10.1	5,110	100,658	1,010	1,010	1,019	1,064	39
Valves, fittings (except												
plumbing) distributors.....	214	139,320	20,824	27,196	19.5	15,473	290,759	2,993	2,975	3,023	2,971	104
Reconditioned drum, barrel distributors.	372	65,360	2,925	23,915	36.6	14,119	280,819	3,804	3,893	3,972	4,084	346
Other industrial materials,												
supplies distributors.....	2,934	1,420,160	193,243	275,622	19.4	160,258	3,170,870	33,843	33,749	33,356	33,616	1,287
Professional equipment, supplies												
distributors.....	2,912	853,153	123,181	222,583	26.1	127,653	2,520,985	30,835	30,721	30,925	31,267	1,569
Dental supply houses.....	502	124,125	23,123	32,326	26.0	17,906	339,747	4,692	4,664	4,698	4,739	294
Religious supply houses.....	134	31,582	3,995	9,938	31.5	4,616	91,231	1,279	1,227	1,214	1,365	89
School supply houses.....	255	96,321	12,101	21,940	22.8	12,337	236,804	2,937	2,907	3,124	3,052	171
Surgical, medical, hospital												
supply houses.....	800	321,489	44,558	71,675	22.3	40,880	823,366	8,986	8,969	8,891	8,997	365
Optical goods wholesalers.....	742	126,966	15,451	45,744	36.0	29,220	577,968	7,604	7,589	7,535	7,500	419
Other professional supplies												
distributors.....	479	152,670	23,953	40,960	26.8	22,694	451,869	5,337	5,365	5,463	5,614	231
Service establishment supply houses.....	5,264	1,101,992	128,343	258,441	23.5	134,542	2,695,470	32,124	31,957	31,816	32,449	3,600
Beauty, barber supply houses.....	898	140,561	20,262	41,227	29.3	22,139	434,087	5,679	5,704	5,727	5,910	703
Janitors' supply houses.....	843	126,780	12,875	36,979	29.2	20,841	442,161	4,810	4,858	4,945	5,036	569
Laundry, dry cleaning supply houses.....	441	146,607	13,655	32,445	22.1	16,732	322,619	3,696	3,725	3,651	3,516	254
Shoe service wholesalers.....	485	101,579	16,051	18,411	18.1	9,548	176,480	2,534	2,517	2,436	2,439	354
Undertakers' supply houses.....	137	24,443	1,495	3,654	25.3	1,798	46,476	465	454	454	522	83
Upholsterers' supply houses.....	262	92,670	15,367	20,085	21.7	9,960	194,761	2,473	2,125	2,154	2,219	175
Welders' supply houses.....	1,000	198,100	22,636	52,296	26.4	26,793	562,940	6,151	6,175	6,243	6,298	657
Other service establishment												
supply houses.....	1,198	281,252	26,002	53,344	19.0	26,731	527,906	6,305	6,388	6,206	6,509	805
Transportation equipment distributors.....	1,004	376,048	47,835	89,768	23.9	46,960	933,725	9,823	9,754	9,783	9,676	477
Aircraft, aeronautical equipment,												
parts distributors.....	450	169,782	22,393	45,098	26.6	22,901	476,369	4,920	4,767	4,885	4,882	211
Marine machinery, equipment												
distributors.....	400	126,573	19,071	26,826	21.2	15,017	279,283	3,300	3,362	3,313	3,224	208
Railroad equipment distributors.....	84	60,046	4,494	12,426	20.7	6,297	123,955	1,122	1,107	1,044	1,036	26
Other transportation equipment												
distributors.....	70	19,647	1,877	5,418	27.6	2,745	54,118	481	518	541	534	32
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors.....	2,693	2,174,276	391,727	401,604	18.5	221,482	4,293,636	42,168	42,611	42,777	44,102	1,087
Nonferrous metals distributors.....	542	1,188,309	83,185	85,903	7.2	42,860	853,306	8,035	8,051	8,213	8,236	216
Scrap, waste materials dealers:												
Iron, steel scrap dealers.....	3,719	1,213,140	101,824	210,852	17.4	110,117	2,176,704	28,374	29,424	30,093	31,628	3,367
Iron, steel scrap dealers (with												
processing, preparation equipment)....	2,202	801,352	84,355	171,142	21.4	89,836	1,808,549	22,849	23,846	24,411	25,757	2,000
Iron, steel scrap dealers (without												
processing, preparation equipment)....	1,517	411,788	17,469	39,710	9.6	20,341	368,155	5,525	5,578	5,682	5,871	1,367
Waste materials dealers.....	4,470	1,192,450	78,859	217,244	18.2	113,829	2,195,061	34,293	34,921	35,164	36,219	4,285
Nonferrous metallic scrap dealers.....	1,518	500,822	35,266	69,680	13.9	34,749	678,370	9,712	9,961	10,200	10,699	1,588
Waste paper dealers.....	1,124	218,239	7,243	59,722	27.4	33,394	642,268	10,474	10,615	10,462	10,656	1,103
Wiping cloth dealers.....	229	48,395	4,065	16,811	14.7	9,416	182,972	3,581	3,615	3,493	3,534	210
Rags, textile waste dealers.....	784	250,528	22,054	40,833	36.3	21,364	404,744	6,373	6,493	6,764	6,772	736
Other waste materials dealers.....	815	174,466	10,231	30,198	17.3	14,906	286,707	4,153	4,237	4,245	4,558	648

See footnotes at end of table.

UNITED STATES SUMMARY

1-7

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- to- ries, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Continued												
Merchant wholesalers—Continued												
Other merchant wholesalers:												
Amusement, sporting goods distributors....	2,514	952,711	112,964	169,262	17.8	87,335	1,700,205	20,331	20,448	20,990	22,201	1,651
Cameras, photographic supplies distributors.....	484	233,116	25,292	44,240	19.0	23,681	467,803	5,261	5,244	5,346	5,487	240
Sporting goods wholesalers.....	579	233,998	32,592	38,997	16.7	19,820	378,822	4,774	4,862	4,829	5,073	340
Toys, games, fireworks wholesalers.....	805	277,626	26,331	46,055	16.6	22,793	455,261	5,290	5,346	5,652	6,349	592
Other recreation goods wholesalers.....	646	207,971	28,749	39,970	19.2	21,041	398,319	5,006	4,996	5,163	5,292	479
Book, magazine, newspaper wholesalers.....	1,919	697,206	47,909	136,631	19.6	83,180	1,473,736	27,300	25,867	25,271	25,280	1,153
Coal wholesalers.....	700	794,189	36,786	63,870	8.0	30,824	607,959	6,513	6,250	6,279	6,626	268
Coal wholesalers (without yard or dock stocks).....	496	568,163	13,354	42,602	7.5	20,249	389,322	4,028	3,921	3,938	4,082	159
Coal wholesalers (with coal yard).....	204	226,026	23,432	21,268	9.4	10,575	218,637	2,485	2,329	2,341	2,544	109
Farm supplies wholesalers.....	2,347	1,574,642	148,207	170,763	10.8	82,819	1,664,247	22,094	20,633	21,002	23,096	1,399
Feed wholesalers.....	1,067	766,302	34,478	58,037	7.6	27,506	542,619	7,135	7,204	7,289	7,731	774
Fertilizer, agricultural chemical distributors.....	507	280,597	15,851	30,585	10.9	13,627	269,507	3,690	3,647	3,314	3,360	204
Seed wholesalers.....	641	474,148	92,665	74,829	15.8	38,048	781,497	10,273	8,758	9,381	10,938	323
Other farm supplies wholesalers.....	132	53,595	5,213	7,312	13.6	3,638	70,624	996	1,024	1,018	1,067	98
Jewelry wholesalers.....	2,741	825,459	146,168	145,964	17.7	76,224	1,468,531	16,950	16,342	16,704	18,183	2,033
General-line jewelry wholesalers.....	234	143,549	25,552	29,880	20.8	16,319	335,943	3,658	3,586	3,612	4,074	170
Clocks, watches wholesalers.....	355	124,380	17,608	19,466	15.7	9,989	194,685	2,118	2,052	2,053	2,225	229
Costume jewelry wholesalers.....	513	132,621	13,796	31,685	23.9	16,233	301,671	3,804	3,470	3,784	4,185	408
Precious stones distributors.....	498	202,608	42,262	20,879	10.3	9,950	175,806	1,634	1,595	1,591	1,670	395
Watch materials, jewelers' tools distributors.....	172	30,719	7,077	8,669	28.2	5,655	105,298	1,559	1,469	1,443	1,474	132
Other jewelry wholesalers.....	969	191,582	39,873	35,385	18.5	18,078	355,128	4,177	4,170	4,221	4,555	699
Petroleum products distributors.....	2,260	1,416,388	44,167	127,541	9.0	56,221	1,117,171	12,602	12,586	12,984	13,350	1,403
Gift, art goods, greeting cards wholesalers	983	190,307	21,052	46,127	24.2	21,110	443,946	5,760	5,487	5,639	7,272	732
Gift, art goods wholesalers.....	735	140,213	14,994	31,989	22.8	14,428	278,437	3,736	3,638	3,675	4,172	551
Greeting card distributors.....	248	50,094	6,058	14,138	28.2	6,682	165,509	2,024	1,849	1,964	3,100	181
Flower, bulb, plant wholesalers.....	966	222,942	12,563	53,695	24.1	28,605	542,603	7,517	7,486	7,367	7,766	664
Flower (cut), potted plant wholesalers.....	851	193,270	10,204	46,258	23.9	24,687	468,531	6,344	6,439	6,193	6,695	607
Bulb, plant distributors.....	115	29,672	2,359	7,437	25.1	3,918	74,072	1,173	1,047	1,174	1,071	57
Miscellaneous products merchant wholesalers.....												
Forest products (except lumber) distributors.....	669	290,871	12,733	31,914	11.0	15,114	317,586	4,506	4,413	4,215	4,857	411
General merchandise distributors.....	594	814,291	64,104	90,947	11.2	49,622	1,051,776	11,512	10,973	11,228	13,524	328
Leather goods wholesalers.....	454	135,579	15,119	19,854	14.6	8,624	162,673	1,940	1,966	1,969	2,060	258
Musical instrument, sheet music wholesalers.....	509	192,142	19,297	37,023	19.3	18,621	354,140	4,174	4,125	4,048	4,398	227
Industrial yarns wholesalers.....	222	191,250	14,194	13,242	6.9	6,400	117,808	1,153	1,144	1,131	1,145	122
Bags, bagging, hurlap (textiles) distributors.....	659	239,072	22,058	37,442	15.7	19,448	375,550	6,060	5,974	6,037	6,233	519
Food, beverage basic material distributors.....	325	530,630	27,813	25,154	4.7	10,817	199,951	2,147	2,118	2,167	2,197	131
All other merchant wholesalers.....	644	637,417	39,023	37,016	5.8	18,173	358,998	3,698	3,705	3,788	4,051	295
Manufacturers' sales branches, sales offices, total.....												
Sales branches (with stocks).....	14,759	36,811,238	2,152,720	3,859,280	10.5	1,947,494	38,972,080	399,447	400,339	404,383	404,031	67
Sales offices (without stocks).....	7,831	32,722,546	...	1,467,145	4.5	657,553	12,722,857	112,785	112,879	112,258	111,845	43
Food and kindred products.....												
Sales branches (with stocks).....	4,488	11,746,914	242,253	1,092,102	9.3	486,493	9,387,147	106,464	107,685	108,702	106,460	20
Sales branches (with stocks).....	3,398	7,954,675	242,253	817,410	10.3	382,382	7,432,325	85,316	85,988	87,122	85,661	9
Sales offices (without stocks).....	1,090	3,792,239	...	274,692	7.2	104,111	1,954,822	21,148	21,697	21,580	20,799	11
Meat products sales branches, sales offices.....												
Dairy products sales branches, sales offices.....	961	1,509,806	31,703	245,765	16.3	98,265	1,908,661	20,947	21,438	21,853	21,039	7
Canned, preserved and frozen foods sales branches, sales offices.....	291	913,969	54,420	74,143	8.1	33,523	645,972	7,588	7,536	7,602	7,578	...
Grain mill products sales branches, sales offices.....	334	1,331,409	18,342	78,830	5.9	36,577	669,199	7,499	7,478	7,372	7,375	...
Bakery products sales branches, sales offices.....	905	631,699	14,280	165,241	26.2	80,483	1,620,419	17,735	17,901	18,487	18,348	...
Confectionery and related products sales branches, sales offices.....	132	332,619	2,425	29,611	8.9	11,852	221,532	2,290	2,287	2,280	2,276	3
Malt liquors sales branches, sales offices.....	113	212,910	5,528	34,830	16.4	17,854	354,752	3,223	3,395	3,568	3,655	...
Wines and distilled spirits sales branches, sales offices.....	144	1,943,006	18,366	149,905	7.7	41,575	829,608	7,586	7,764	7,480	7,760	...
Other food, kindred products sales branches, sales offices.....	943	2,168,595	38,881	132,334	6.1	62,178	1,174,492	12,892	13,387	13,341	13,073	5
Textile mill products.....												
Sales branches (with stocks).....	431	1,809,931	53,152	104,905	5.8	60,405	1,138,834	9,521	9,458	9,558	9,523	2
Sales branches (with stocks).....	231	837,801	53,152	56,578	6.8	35,939	695,917	6,217	6,178	6,219	6,226	2
Sales offices (without stocks).....	200	972,130	...	48,327	5.0	24,466	442,917	3,304	3,280	3,339	3,297	...
Cotton, rayon, broad woven fabrics sales branches, sales offices.....												
Knitting mill products sales branches, sales offices.....	31	88,419	1,859	4,356	4.9	2,281	45,314	375	369	347	359	...
Carpets and rugs sales branches, sales offices.....	131	424,336	14,316	29,624	7.0	20,270	373,293	3,512	3,511	3,566	3,398	...
Other textile mill products sales branches, sales offices.....	183	821,851	24,041	47,061	5.7	24,004	454,133	3,594	3,540	3,663	3,816	...

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1A. WHOLESALE TRADE: 1954—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Apparel and related products.....	283	735,931	29,508	66,062	9.0	34,917	701,245	6,365	6,257	6,447	6,668	7
Sales branches (with stocks).....	157	333,235	29,508	39,839	12.0	19,684	404,117	4,183	4,125	4,302	4,351	4
Sales offices (without stocks).....	126	402,696	...	26,223	6.5	15,233	297,128	2,182	2,132	2,145	2,317	3
Men's and boys' clothing and furnishings sales branches, sales offices.....	103	307,979	12,490	22,546	7.3	11,809	221,187	2,233	2,268	2,267	2,274	3
Women's and children's outerwear and under- garments sales branches, sales offices...	107	279,228	8,885	31,752	11.4	16,712	336,719	3,010	2,847	3,020	3,171	3
Outer apparel and related products sales branches, sales offices.....	73	148,724	8,133	11,764	7.9	6,396	143,339	1,122	1,142	1,160	1,223	1
Furniture and fixtures.....	286	266,271	18,449	41,937	15.7	22,890	442,808	4,440	4,387	4,306	4,466	10
Sales branches (with stocks).....	229	197,438	18,449	29,396	14.9	17,332	331,484	3,464	3,442	3,420	3,485	4
Sales offices (without stocks).....	57	68,833	...	12,541	18.2	5,558	111,324	976	945	886	981	6
Household furniture sales branches, sales offices.....	115	136,980	7,869	16,333	11.9	7,691	141,324	1,649	1,632	1,607	1,620	10
Office furniture sales branches, sales offices.....	112	58,815	3,927	13,278	22.6	8,562	167,908	1,584	1,574	1,566	1,616	...
Other furniture, fixtures sales branches, sales offices.....	59	70,476	6,653	12,326	17.5	6,637	133,576	1,207	1,181	1,133	1,230	...
Paper and allied products.....	455	2,097,564	15,886	143,542	6.8	54,442	1,123,322	10,218	10,177	10,099	10,351	...
Sales branches (with stocks).....	98	377,093	15,886	24,496	6.5	13,141	302,267	2,753	2,738	2,674	2,896	...
Sales offices (without stocks).....	357	1,720,471	...	119,046	6.9	41,301	821,055	7,465	7,439	7,425	7,455	...
Pulp, paper and paperboard sales branches, sales offices.....	112	885,797	2,347	57,168	6.5	16,161	339,863	2,483	2,477	2,492	2,521	...
Paperboard containers and boxes sales branches, sales offices.....	93	246,251	227	16,485	6.7	6,399	120,102	942	927	939	955	...
Other paper and allied products sales branches, sales offices.....	250	965,516	13,312	69,889	7.2	31,882	663,357	6,793	6,773	6,668	6,875	...
Chemicals and allied products.....	2,190	8,889,311	173,746	841,351	9.5	299,984	5,989,562	56,129	56,408	56,766	56,863	7
Sales branches (with stocks).....	1,482	4,548,221	173,746	577,022	12.2	192,658	3,855,136	38,555	38,920	39,218	39,272	5
Sales offices (without stocks).....	708	4,341,090	...	284,329	6.5	107,326	2,134,426	17,574	17,488	17,548	17,591	2
Industrial inorganic and organic chemicals:												
Sales branches (with stocks).....	196	1,937,291	47,430	170,273	8.8	41,756	864,173	7,565	7,583	7,720	7,686	...
Sales offices (without stocks).....	257	2,934,526	...	146,579	5.0	48,647	932,137	6,918	6,978	7,035	7,067	...
Drugs and medicines sales branches, sales offices.....	325	883,323	39,869	119,588	13.5	54,896	1,073,627	10,718	10,748	10,626	10,871	...
Soap and related products sales branches, sales offices.....	207	1,211,087	12,120	98,421	8.1	32,515	598,462	5,814	5,791	5,944	5,897	1
Paints and allied products sales branches, sales offices.....	646	589,840	37,208	103,403	17.5	45,887	891,460	9,649	9,676	9,699	9,543	3
Other chemicals and allied products sales branches, sales offices.....	559	1,333,244	37,119	203,087	15.2	76,283	1,629,703	15,465	15,632	15,742	15,799	3
Rubber products.....	525	1,602,956	122,207	165,352	10.3	69,231	1,409,510	13,472	13,336	13,425	13,377	...
Sales branches (with stocks).....	452	1,385,078	122,207	142,754	10.3	60,195	1,230,855	11,843	11,740	11,808	11,762	...
Sales offices (without stocks).....	73	217,878	...	22,598	10.4	9,036	178,655	1,629	1,596	1,617	1,615	...
Tires and inner tubes sales branches, sales offices.....	292	1,138,548	81,764	109,702	9.6	47,381	916,976	9,253	9,166	9,229	9,188	...
Rubber footwear sales branches, sales offices.....	34	119,966	16,539	20,217	16.9	6,851	140,599	1,396	1,363	1,370	1,397	...
Reclaimed rubber and other rubber industries sales branches, sales offices.	199	344,442	23,904	35,433	10.3	14,999	351,935	2,823	2,807	2,826	2,792	...
Leather and leather products.....	101	412,553	53,033	47,566	11.5	19,970	376,316	4,348	4,219	4,185	4,176	...
Sales branches (with stocks).....	71	358,759	53,033	45,208	12.6	18,802	354,289	4,167	4,045	4,010	4,005	...
Sales offices (without stocks).....	30	53,794	...	2,358	4.4	1,168	22,027	181	174	175	171	...
Stone, clay and glass products.....	942	2,606,649	49,583	187,912	7.2	100,828	2,014,651	18,756	19,068	19,100	19,107	7
Sales branches (with stocks).....	380	659,159	49,583	113,704	17.2	64,138	1,332,204	13,073	13,361	13,352	13,355	7
Sales offices (without stocks).....	562	1,947,490	...	74,208	3.8	36,690	682,447	5,683	5,707	5,748	5,752	...
Glass and glass products sales branches, sales offices.....	430	1,088,202	31,646	56,446	5.2	40,230	787,151	8,566	8,448	8,534	8,884	...
Cement, hydraulic sales branches, sales offices.....	110	450,056	277	23,531	5.2	9,258	187,586	1,589	1,607	1,585	1,594	...
Structural clay products sales branches, sales offices.....	106	125,425	6,285	9,988	8.0	5,002	120,912	892	922	908	921	...
Concrete, and plaster products sales branches, sales offices.....	114	403,232	978	27,447	6.8	14,101	247,910	2,385	2,474	2,522	2,486	...
Other stone, clay and glass products sales branches, sales offices.....	182	539,734	10,397	70,500	13.1	32,237	671,092	5,324	5,617	5,551	5,222	7
Primary metal products.....	1,164	10,989,279	78,798	227,546	2.1	108,715	2,188,596	17,500	17,746	17,722	17,751	2
Sales branches (with stocks).....	216	1,351,608	78,798	52,746	3.9	26,489	535,224	5,129	5,345	5,118	5,114	2
Sales offices (without stocks).....	948	9,637,671	...	174,800	1.8	82,226	1,653,372	12,371	12,401	12,604	12,637	...
Blast furnace, steel works, and rolling mill products sales branches, sales offices	561	27,634,088	8,842	110,681	1.4	57,618	1,152,468	8,212	8,239	8,429	8,452	...
Other primary metals industry products sales branches, sales offices.....	603	3,355,191	69,956	116,865	3.5	51,097	1,036,128	9,288	9,507	9,293	9,299	2
Fabricated metal products.....	1,057	2,855,046	77,230	156,594	5.5	87,721	1,700,052	16,919	17,268	17,418	17,030	4
Sales branches (with stocks).....	602	602,631	77,230	98,602	16.4	56,416	1,073,053	12,020	12,329	12,493	12,074	2
Sales offices (without stocks).....	455	2,252,415	...	57,992	2.6	31,305	626,999	4,899	4,939	4,925	4,956	2
Cutlery, hand tools, hardware sales branches, sales offices.....	124	129,104	6,889	13,659	10.6	8,968	154,925	1,661	1,625	1,615	1,609	...
Heating and plumbing equipment sales branches, sales offices.....	283	409,731	23,379	32,498	7.9	16,892	337,745	3,625	3,634	3,697	3,689	1
Structural metal products sales branches, sales offices.....	261	874,144	22,129	53,381	6.1	31,870	604,287	5,475	5,579	5,824	5,610	1
Fabricated wire products sales branches, sales offices.....	126	108,662	13,072	17,521	16.1	7,946	140,235	1,764	2,131	2,160	1,866	...
Other fabricated metal products sales branches, sales offices.....	263	1,333,405	11,761	39,535	3.0	22,045	462,860	4,394	4,299	4,122	4,256	2

See footnotes at end of table.

UNITED STATES SUMMARY

1-9

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales	Inven- tories, end of year, at cost	Operating expenses (including payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest November 15	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November
				Amount	Per- cent of sales			March 15	May 15	August 15	November 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
Type by Kind of Business—Continued												
Manufacturers' sales branches, sales offices—Con.												
Machinery (except electrical).....	5,327	5,998,901	458,293	885,344	14.8	560,183	11,291,839	107,096	107,314	107,592	108,279	7
Sales branches (with stocks).....	3,992	4,408,254	458,293	762,501	17.3	490,164	9,973,980	94,640	94,945	95,747	96,485	2
Sales offices (without stocks).....	1,335	1,590,647	...	122,843	7.7	70,019	1,317,859	12,456	12,369	11,845	11,794	5
Tractors and farm machinery sales branches, sales offices.....	299	1,292,917	204,320	111,660	8.6	62,568	1,234,720	13,306	13,487	14,169	13,512	...
Construction and mining machinery sales branches, sales offices.....	249	332,596	17,749	37,322	11.2	16,958	347,206	2,940	3,134	2,943	2,860	2
Metalworking machinery sales branches, sales offices.....	294	409,715	12,233	40,016	9.8	19,255	360,713	2,482	2,488	2,474	2,486	...
Special-industry machinery (except metalworking):												
Sales branches (with stocks).....	291	211,420	21,696	33,841	16.0	20,504	409,297	4,106	4,181	4,104	4,029	...
Sales offices (without stocks).....	69	108,498	...	7,840	7.2	4,664	86,440	880	884	851	816	1
General industrial machinery:												
Sales branches (with stocks).....	558	622,533	39,620	111,949	18.0	72,667	1,434,623	13,009	13,047	13,135	13,043	...
Sales offices (without stocks).....	539	445,150	...	36,744	8.3	22,868	430,479	3,679	3,633	3,595	3,575	3
Office and store machines and devices:												
Sales branches (with stocks).....	1,778	1,016,290	79,043	334,290	32.9	252,191	5,272,667	46,795	46,894	47,689	49,119	...
Sales offices (without stocks).....	281	61,475	...	19,772	32.2	14,968	299,396	3,156	3,120	2,804	2,794	...
Service-industry and household machines sales branches, sales offices.....	492	761,338	21,820	72,311	9.5	36,299	686,504	9,095	8,839	8,325	8,579	...
Other machinery (except electrical) sales branches, sales offices.....	477	736,969	61,812	79,599	10.8	37,241	729,834	7,648	7,607	7,503	7,466	1
Electrical machinery.....	1,509	5,021,744	181,420	404,918	8.1	204,228	3,989,599	37,061	37,062	37,428	37,447	3
Sales branches (with stocks).....	796	3,615,929	181,420	335,340	9.3	164,267	3,236,865	31,041	30,976	31,313	31,327	...
Sales offices (without stocks).....	713	1,405,815	...	69,578	4.9	39,961	752,734	6,020	6,086	6,115	6,120	3
Electrical industrial apparatus:												
Sales branches (with stocks).....	431	1,701,161	71,409	122,689	7.2	75,081	1,456,329	12,651	12,625	12,734	12,738	...
Sales offices (without stocks).....	515	816,509	...	41,958	5.1	25,797	492,573	3,843	3,855	3,933	3,919	...
Electrical appliances sales branches, sales offices.....	34	129,735	3,101	11,936	9.2	8,295	155,603	1,497	1,518	1,515	1,568	...
Communication equipment sales branches, sales offices.....	292	1,739,390	69,019	176,942	10.2	70,769	1,411,200	15,022	14,999	15,203	15,143	3
Other electrical machinery sales branches, sales offices.....	237	634,949	37,891	51,393	8.1	24,286	473,894	4,048	4,065	4,043	4,079	...
Transportation equipment.....	963	9,247,560	396,179	441,675	4.8	230,661	4,497,540	48,269	46,933	47,028	47,717	1
Sales branches (with stocks).....	861	7,566,883	396,179	409,018	5.4	214,864	4,216,854	45,004	43,834	44,265	45,051	1
Sales offices (without stocks).....	102	1,680,677	...	32,657	1.9	15,797	280,686	3,265	3,099	2,763	2,666	...
Motor vehicles and equipment sales branches, sales offices.....	906	8,299,953	374,405	423,938	5.1	219,906	4,290,260	46,272	45,014	45,134	45,769	1
Other transportation equipment sales branches, sales offices.....	57	947,607	21,774	17,737	1.9	10,755	207,280	1,997	1,919	1,894	1,948	...
Instruments and related products.....	1,047	1,025,952	52,535	155,881	15.2	93,640	1,841,578	20,206	20,384	20,719	20,460	10
Sales branches (with stocks).....	895	783,936	52,535	134,757	17.2	83,094	1,626,016	18,292	18,478	18,822	18,610	10
Sales offices (without stocks).....	152	242,016	...	21,124	8.7	10,546	215,562	1,914	1,906	1,897	1,850	...
Scientific and controlling instruments sales branches, sales offices.....	320	425,897	12,563	65,548	15.4	38,394	783,304	6,901	7,042	7,336	7,371	...
Photographic and optical goods; watches and clocks sales branches, sales offices.	208	400,957	22,815	39,962	10.0	24,399	446,121	5,226	5,292	5,389	5,262	2
Medical instruments and supplies sales branches, sales offices.....	90	108,583	6,622	18,563	17.1	10,220	220,196	2,082	2,084	2,081	2,030	...
Ophthalmic goods sales branches, sales offices.....	429	90,515	10,535	31,808	35.1	20,627	391,957	5,997	5,966	5,913	5,797	8
Other manufacturers' products.....	1,822	4,227,222	150,448	363,738	8.6	170,739	3,602,338	35,468	35,516	36,146	36,201	30
Sales branches (with stocks).....	899	1,830,538	150,448	239,909	13.1	107,929	2,371,494	23,750	23,895	24,500	24,357	19
Sales offices (without stocks).....	923	2,396,684	...	123,829	5.2	62,810	1,230,844	11,718	11,621	11,646	11,844	11
Coal, coke sales branches, sales offices.	121	563,379	14,445	21,174	3.8	9,796	221,305	1,810	1,812	1,779	1,874	1
Tobacco manufactures sales branches, sales offices.....	181	1,621,214	21,277	85,524	5.3	16,976	319,485	3,694	3,726	3,651	3,868	...
Lumber, wood products sales branches, sales offices.....	248	464,567	50,698	48,928	9.9	21,805	464,774	4,702	4,818	5,030	4,826	11
Products of printing and publishing sales branches, sales offices.....	544	427,835	15,552	77,373	18.1	50,138	1,000,425	10,087	9,894	10,236	10,339	8
Toys, sporting and athletic goods sales branches, sales offices.....	102	160,326	11,916	22,007	13.7	11,113	213,571	2,287	2,488	2,657	2,384	...
Miscellaneous manufacturing industries sales branches, sales offices.....	626	989,901	36,560	111,732	11.3	60,911	1,382,778	12,888	12,778	12,793	12,910	10
Petroleum bulk plants, terminals and LP gas facilities, total.....	29,189	16,038,372	912,501	1,607,113	10.0	539,643	10,627,876	128,269	126,622	128,183	132,554	22,206
Gasoline, distillates, residuals:												
Bulk plants:												
Commission bulk plants.....	15,298	3,538,222	33,184	273,914	7.7	42,407	861,722	12,773	12,647	12,738	13,346	15,818
Salary bulk plants.....	11,780	6,488,913	401,645	814,821	12.6	290,549	5,747,052	71,484	70,673	71,529	73,631	6,093
Distributing terminals.....	1,241	5,781,703	463,190	457,548	7.9	179,463	3,487,438	37,220	36,605	37,088	38,672	27
Wholesale LP gas facilities.....	870	229,534	14,482	60,830	26.5	27,224	531,664	6,792	6,697	6,828	6,905	268
Merchandise agents, brokers, total.....	22,131	39,250,509	103,232	1,229,060	3.1	530,707	10,091,334	118,142	117,211	123,707	131,308	17,287
Groceries, confectionery, meats.....	2,949	7,621,093	10,587	163,061	2.1	72,106	1,321,026	13,841	13,947	14,256	14,440	2,516
Groceries (combination of food lines).....	277	677,324	1,230	19,733	2.9	9,650	173,502	1,810	1,843	1,931	1,954	238
Canned foods.....	1,168	2,179,398	3,979	62,392	2.9	28,395	524,549	5,712	5,733	5,832	5,871	1,051
Coffee, tea, spices.....	129	992,434	1,407	7,564	0.8	3,090	53,621	431	427	435	463	103
Confectionery.....	174	192,992	92	7,444	3.9	2,763	52,916	527	530	526	559	159
Flour.....	65	168,455	44	2,258	1.3	750	12,892	160	153	153	159	36
Meats, provisions (except canned).....	97	520,605	124	5,593	1.1	2,291	40,750	349	377	380	383	78
Sugar.....	215	1,514,950	2,243	14,139	0.9	7,063	128,493	1,357	1,343	1,328	1,289	157
Miscellaneous grocery products.....	824	1,374,875	1,468	43,938	3.2	18,104	334,303	3,495	3,541	3,671	3,762	694

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1A. WHOLESALE TRADE: 1954-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest November 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprie- tors of un- incorpor- ated busi- nesses, November (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
Type by Kind of Business—Continued												
Merchandise agents, brokers—Continued												
Farm products (edible).....	1,107	2,107,445	4,061	87,517	4.2	39,381	733,776	8,758	9,025	8,618	8,753	772
Dairy, poultry products.....	214	516,210	2,138	18,693	3.6	9,307	194,756	2,056	2,099	1,906	2,055	147
Fruits, vegetables.....	893	1,591,235	1,923	68,824	4.3	30,074	539,020	6,702	6,926	6,712	6,698	625
Drugs, chemicals, paints.....	516	522,701	1,720	25,212	4.8	11,735	236,253	2,089	2,130	2,140	2,212	302
Drugs, proprietaries, toiletries.....	172	143,150	322	10,474	7.3	4,314	90,239	880	892	907	955	89
Chemicals, explosives.....	262	317,332	1,264	11,747	3.7	5,859	117,145	935	967	965	982	162
Paints, varnishes, lacquers, enamels.....	82	62,219	134	2,991	4.8	1,562	28,869	274	271	268	275	51
Apparel (including footwear).....	1,205	2,076,128	1,913	71,613	3.4	31,175	583,909	6,202	6,132	5,956	6,122	992
Clothing, furnishings (men's, women's)....	226	658,415	319	16,983	2.6	9,235	180,070	1,948	1,899	1,943	1,951	174
Men's, boys' clothing, furnishings.....	162	248,213	305	10,256	4.1	4,418	73,649	648	655	645	703	103
Women's, children's clothing, accessories.....	573	921,217	1,054	31,967	3.5	12,960	251,724	2,596	2,618	2,559	2,660	509
Furs (dressed), fur clothing.....	48	59,941	91	2,821	4.7	1,229	19,671	405	368	231	220	35
Handbags.....	35	24,058	32	1,383	5.7	460	8,668	96	93	93	98	35
Millinery, millinery supplies.....	67	59,368	1	3,680	6.2	1,373	25,000	265	262	259	259	64
Shoes, other footwear.....	80	89,865	102	4,068	4.5	1,378	22,599	219	212	201	203	62
Work clothing.....	14	15,051	9	455	3.0	122	2,528	25	25	25	28	10
Dry goods, piece goods.....	818	3,233,165	5,620	107,348	3.3	49,567	878,670	7,242	7,231	7,212	7,339	484
Hosiery.....	111	224,021	286	9,299	4.2	4,687	85,924	636	623	619	644	73
Dry goods.....	159	488,027	960	18,982	3.9	8,538	152,178	1,529	1,532	1,517	1,585	78
Piece goods.....	548	2,521,117	4,374	79,067	3.1	36,342	640,568	5,077	5,076	5,076	5,110	333
Furniture, home furnishings.....	837	571,713	1,634	38,691	6.8	14,434	275,574	2,637	2,636	2,626	2,698	709
Furniture.....	375	269,516	494	17,044	6.3	6,133	117,677	1,134	1,129	1,126	1,171	306
Home furnishings.....	462	302,197	1,140	21,647	7.2	8,301	157,897	1,503	1,507	1,500	1,527	403
Paper, allied products.....	403	469,942	1,020	19,590	4.2	8,247	158,304	1,420	1,443	1,452	1,456	272
Paper.....	283	410,731	868	14,403	3.5	5,913	113,083	981	1,009	1,028	1,025	181
Stationery, office supplies.....	120	59,211	152	5,187	8.8	2,334	45,221	439	434	424	431	91
Farm products (raw materials).....	3,566	11,495,721	29,708	176,930	1.5	77,429	1,651,834	34,480	33,463	39,678	46,714	3,363
Cotton.....	254	1,020,618	10,053	7,659	0.8	3,035	57,716	723	714	706	812	202
Grain.....	230	1,129,086	1,150	11,349	1.0	5,544	102,509	1,058	1,053	1,086	1,089	123
Hides, skins, raw furs.....	137	258,403	1,495	9,108	3.5	4,327	73,154	754	703	695	707	70
Livestock.....	2,223	7,558,447	7,335	96,999	1.3	46,247	949,099	28,866	28,897	29,598	30,373	2,221
Tobacco (leaf).....	552	1,045,530	7,762	43,602	4.2	14,343	397,720	2,366	1,330	6,862	12,976	633
Wool, mohair.....	118	315,643	1,882	5,933	1.9	3,155	55,475	552	586	547	512	73
Miscellaneous inedible farm products.....	52	167,994	31	2,280	1.4	778	16,161	161	180	184	245	41
Automotive.....	648	925,266	2,093	38,293	4.1	14,991	286,327	2,532	2,576	2,600	2,633	523
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,383,138	5,727	83,801	6.1	32,007	624,223	5,297	5,430	5,398	5,513	1,309
Electrical apparatus, supplies.....	859	695,667	3,461	44,804	6.4	17,653	333,570	2,949	3,006	3,003	3,042	765
Appliances, radios, TV sets.....	167	134,053	579	7,124	5.3	2,536	47,335	471	471	477	489	132
Electronic parts, equipment.....	501	553,418	1,687	31,873	5.8	11,818	243,318	1,837	1,953	1,918	1,982	412
Hardware, plumbing-heating goods.....	1,049	606,339	2,595	43,929	7.2	17,581	341,699	3,240	3,234	3,238	3,366	869
Hardware.....	347	239,745	499	15,254	6.4	5,526	105,124	1,007	998	1,018	1,075	297
Plumbing, heating goods.....	702	366,594	2,096	28,675	7.8	12,055	236,575	2,233	2,236	2,220	2,291	572
Lumber, construction materials.....	903	855,451	1,709	40,533	4.7	17,727	331,088	4,170	3,386	4,170	3,473	645
Lumber, millwork.....	526	657,518	709	25,640	3.9	10,368	192,630	1,426	1,978	1,959	2,014	389
Construction materials (except lumber)....	377	197,933	1,000	14,893	7.5	7,359	138,458	2,224	1,408	2,211	1,459	256
Machinery, equipment, supplies.....	3,174	2,169,550	11,917	150,303	6.9	64,606	1,197,191	11,230	11,626	11,733	11,350	2,348
Air conditioning, commercial refrigeration equipment.....	203	197,197	813	8,973	4.6	3,822	74,609	858	1,171	1,185	695	173
Commercial machines, equipment.....	202	68,347	689	6,746	9.9	3,177	58,742	675	694	680	687	159
Construction machinery, equipment.....	84	75,609	937	5,501	7.3	2,411	41,122	416	413	406	406	44
Farm-garden machinery, equipment.....	54	32,671	272	2,155	6.6	809	18,572	197	194	204	199	27
Industrial machinery, equipment, supplies.....	2,124	1,356,474	8,119	106,371	7.8	45,611	838,688	7,429	7,493	7,588	7,693	1,617
Professional equipment, supplies.....	85	26,008	100	2,159	8.3	892	18,925	210	211	237	240	56
Service establishment equipment, supplies.....	247	174,247	785	9,560	5.5	4,371	80,180	822	830	823	830	170
Transportation (exc. automotive) equipment, supplies.....	175	238,997	202	8,838	3.7	3,513	66,353	623	620	610	605	102
Metals, metalwork (except scrap).....	661	940,802	9,551	31,722	3.4	13,576	248,944	2,279	2,299	2,273	2,302	471
Iron, steel and products.....	513	631,918	8,762	23,630	3.7	9,467	175,585	1,576	1,593	1,582	1,604	364
Nonferrous metals, metalwork.....	148	308,884	789	8,092	2.6	4,109	73,359	703	706	691	698	107
Other merchandise agents, brokers.....	2,768	4,272,055	13,377	150,517	3.5	66,145	1,222,516	12,765	12,653	12,357	12,932	1,712
Scrap iron and steel.....	48	65,044	1,169	3,364	3.9	1,893	29,938	342	326	311	295	25
Amusements, sporting goods, toys.....	271	245,501	318	14,484	5.9	5,161	93,953	869	868	874	932	202
Books, magazines, newspapers.....	89	77,292	1,194	7,853	10.2	3,730	65,658	921	898	918	919	50
Coal, coke.....	212	584,803	1,136	22,307	3.8	11,394	214,981	1,960	1,976	1,889	1,943	59
Farm supplies.....	169	330,258	440	6,596	2.0	2,809	59,438	626	616	645	722	95
Jewelry.....	109	68,311	400	3,989	5.8	1,396	23,304	269	274	277	281	84
Yarns.....	131	263,250	130	6,537	2.5	2,140	40,913	396	384	390	391	108
Petroleum and products.....	192	566,617	203	10,619	1.9	4,061	71,540	706	709	677	719	123
General merchandise.....	460	595,989	4,702	26,726	4.5	13,795	260,984	2,994	2,962	2,831	2,835	247
Miscellaneous products agents, brokers, n.e.c.....	1,087	1,454,246	3,687	48,042	3.3	19,766	361,807	3,682	3,640	3,545	3,895	719
Assemblers of farm products, total.....	13,255	9,050,816	385,348	729,365	8.1	327,963	6,670,562	111,592	111,771	106,089	123,997	6,340
Farm products (edible).....	4,080	2,680,036	70,636	379,301	14.2	176,957	3,458,470	67,498	69,178	59,961	72,104	2,792
Dairy, poultry products.....	2,087	1,392,362	21,177	111,730	8.0	52,205	1,090,733	16,662	17,377	17,585	18,266	1,493
Fresh fruits, vegetables.....	1,993	1,287,674	49,459	267,571	20.8	124,752	2,367,737	50,836	51,801	42,376	53,838	1,299
Farm products (raw materials).....	8,669	6,171,994	293,455	328,622	5.3	140,680	3,004,277	40,942	39,467	42,710	48,400	3,237
Cotton.....	281	623,751	30,761	16,030	2.6	6,207	123,672	1,514	1,478	1,811	2,235	238
Grain.....	6,613	3,225,985	181,772	219,456	6.8	95,672	1,854,511	25,586	26,050	28,375	28,196	1,938
Hides, skins, raw furs.....	95	32,849	1,871	2,914	8.9	1,562	29,654	501	560	522	547	63
Livestock (except horses, mules).....	1,090	1,771,355	16,016	42,601	2.4	14,854	301,787	4,913	5,004	5,131	5,434	687
Other inedible farm products.....	590	518,054	63,035	47,621	9.2	22,385	694,653	8,428	6,375	6,871	11,988	311
Farm supplies.....	495	194,713	20,697	20,419	10.5	9,796	196,015	2,993	2,980	3,232	3,242	305
Feed.....	372	147,422										

xxx Not applicable. ... Represents zero. ¹Entries for agents and brokers represent brokerage or commissions received. ²Excludes sales directly from plants and from general offices, totaling \$1,782,169 for the year 1954; sales are not allocated to sales offices.

UNITED STATES SUMMARY

1-11

Table 1B. WHOLESALE TRADE: 1948²-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments (Number)	Sales, entire year (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ²		Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincor- porated busi- nesses, November (Number)
				Amount (\$1,000)	Per- cent of sales		Payroll (Dollars)	Employees (Number)	
United States, total.....	216,099	xxx	9,965,440	xxx	xxx	7,734,207	148,293,186	2,305,403	130,878
Type of Operation									
Merchant wholesalers, total.....	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Service wholesalers (domestic market):									
Wholesale merchants (jobbers).....	117,105	62,040,990	5,824,309	7,642,048	12.3	4,232,993	80,379,079	1,291,296	80,243
Converters (textile).....	1,091	1,735,854	187,510	156,678	9.0	81,419	1,374,059	12,116	420
Industrial distributors.....	1,944	2,812,215	461,389	396,394	14.1	255,337	4,738,618	71,151	277
Foreign trade merchants:									
Exporters.....	3,141	3,387,793	212,767	268,440	7.9	101,277	1,731,475	22,966	1,192
Importers.....	1,918	2,783,083	272,874	174,747	6.3	80,038	1,410,924	17,074	1,006
Limited-function wholesalers:									
Cash-carry wholesalers.....	978	354,537	22,501	16,956	4.8	8,168	156,433	3,241	492
Drop or direct-mill shippers.....	1,615	2,604,407	6,668	116,742	4.5	57,944	1,049,127	11,573	729
Wagon, truck distributors.....	1,065	146,885	3,069	19,369	13.2	9,369	197,801	4,068	987
Retailer-cooperative warehouses.....	260	667,496	65,304	34,727	5.2	22,083	418,726	7,253	5
Manufacturers' sales branches, offices, total.....	23,706	50,800,384	1,730,310	3,845,619	7.6	1,903,870	36,931,797	499,522	669
Sales branches (with stocks).....	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Sales offices (without stocks).....	8,019	22,191,053	...	985,211	4.4	411,746	7,992,758	89,785	207
Petroleum bulk stations, terminals, total.....	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Independent bulk stations.....	6,345	1,756,090	83,431	201,958	11.5	83,492	1,640,304	30,412	5,161
Commission stations.....	16,288	2,572,310	19,459	202,401	7.9	50,096	1,002,096	21,515	16,107
Salary, salary-commission stations.....	3,919	3,547,591	469,994	432,441	12.2	135,045	2,691,855	38,525	1,281
Cooperative bulk stations.....	1,057	171,422	13,510	20,466	11.9	11,910	233,893	4,169	26
Distributing terminals.....	742	2,435,647	115,904	90,729	3.7	64,634	1,258,007	17,643	58
Agents, brokers, total.....	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Auction companies.....	1,671	2,870,079	2,466	63,119	2.2	25,242	686,972	22,779	1,686
Brokers (merchandise):									
Representing sellers.....	3,821	8,176,570	13,189	151,325	1.8	61,315	1,117,857	14,467	3,207
Representing buyers.....	504	1,059,053	2,904	19,553	1.8	7,385	137,416	1,817	399
Commission merchants.....	1,977	7,290,708	13,202	96,676	1.3	49,301	916,959	15,173	1,741
Export agents.....	910	1,161,002	6,200	46,684	4.0	21,894	421,625	6,684	424
Import agents.....	250	670,189	3,509	14,575	2.2	4,813	86,262	1,068	124
Manufacturers' agents:									
With stocks.....	1,245	598,624	12,024	43,132	7.2	25,408	482,922	6,070	971
Without stocks.....	4,906	3,074,172	...	174,877	5.7	59,565	1,153,078	13,659	4,238
Selling agents.....	2,477	4,916,189	7,900	190,472	3.9	73,170	1,321,766	13,644	1,702
Purchasing agents, resident buyers.....	185	1,729,346	905	22,281	1.3	14,486	282,247	3,769	130
Cooperative buying agencies.....	21	83,010	361	1,899	2.3	858	19,359	176	3
Cooperative sales agencies.....	171	1,210,725	2,250	11,213	0.9	6,216	125,391	2,216	1
Assemblers (mainly farm products), total.....	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Assemblers (dealing on own account).....	4,052	2,129,583	69,485	92,587	4.3	37,879	846,885	21,787	2,984
Commission buyers.....	1,080	1,459,848	8,799	22,175	1.5	9,235	181,232	4,324	871
Cooperative marketing associations.....	994	1,410,424	107,429	136,822	9.7	66,954	1,486,495	33,531	26
Cream stations.....	605	60,477	602	5,345	8.8	2,951	55,297	1,592	212
Country grain elevators:									
Independent.....	2,406	1,089,389	50,007	47,356	4.3	21,561	411,767	9,000	1,726
Line.....	3,282	1,273,040	64,508	47,116	3.7	24,163	440,640	9,711	313
Cooperative.....	2,473	1,694,774	79,501	50,365	3.0	26,256	510,270	10,125	38
Packers, shippers.....	1,895	802,753	31,200	203,044	25.3	97,880	2,394,592	61,287	1,429
Type by Kind of Business									
Merchant wholesalers, total.....	129,117	76,533,260	7,056,391	8,826,101	11.5	4,848,628	91,456,242	1,440,738	85,351
Groceries (general line).....	4,253	5,771,700	598,763	471,825	8.2	285,756	5,433,833	95,600	2,069
Not sponsoring cooperative voluntary groups.....	2,953	3,358,324	355,255	294,717	8.8	175,332	3,354,187	60,811	1,820
Voluntary group wholesalers.....	634	1,627,196	171,807	135,109	8.3	85,196	1,602,716	26,837	163
Retailer-cooperative warehouses.....	211	582,340	54,182	26,999	4.6	16,722	321,683	5,421	1
Cash-carry depots.....	404	146,409	10,670	7,150	4.9	3,565	66,783	1,282	47
Institutional wholesalers.....	51	37,431	6,849	7,910	13.8	4,941	88,464	1,249	38
Confectionery.....	1,696	357,554	23,749	43,304	12.1	24,398	492,315	9,599	1,518
Fish, sea foods.....	1,100	387,597	16,149	60,600	15.6	30,067	594,595	11,167	937
Meats, meat products.....	3,200	1,977,065	33,807	147,764	7.5	82,149	1,607,526	25,108	3,056
Other grocery, food specialties.....	5,458	2,719,192	209,950	263,701	9.7	125,059	2,426,510	41,970	4,048
Canned foods.....	1,000	399,360	43,244	42,000	10.5	18,966	377,607	6,643	843
Coffee, tea, spices.....	489	567,766	49,881	41,126	7.3	18,165	325,382	5,223	293
Dried fruits, nuts.....	130	66,008	6,749	6,724	10.2	2,838	63,188	1,504	117
Flour.....	263	153,612	5,688	13,075	8.5	5,135	95,844	1,614	163
Frosted, frozen foods.....	422	232,165	24,446	33,688	14.5	16,396	335,227	5,539	206
Miscellaneous grocery specialties.....	3,154	1,300,981	79,942	127,088	9.8	63,559	1,229,262	21,447	2,426
Farm products (edible):									
Dairy, poultry products.....	4,839	2,688,598	63,017	213,111	7.9	115,900	2,234,408	43,515	4,426
Fruits, vegetables (fresh).....	6,127	3,169,960	51,830	313,141	9.9	157,550	2,955,974	52,312	6,556
Beer, wines, distilled spirits:									
Beer, ale.....	5,206	1,524,681	69,130	217,288	14.3	106,348	2,024,029	34,404	4,233
Wines, distilled spirits.....	1,495	2,525,114	304,149	223,535	8.9	117,628	2,300,078	29,109	559
Drugs, chemicals, allied products:									
Drugs (general line).....	302	844,070	116,611	100,191	11.9	65,403	1,243,613	21,996	37
Drugs, drug sundries (specialty lines).....	1,594	496,100	59,544	114,388	23.1	46,471	914,568	14,589	961
Proprietary medicines, toiletries.....	663	201,722	23,872	60,961	30.2	25,144	507,887	7,768	381
Retailer-cooperatives specialty lines.....	17	6,551	1,425	607	9.3	374	7,154	138	1
Drug sundries.....	914	287,827	34,247	52,820	18.4	20,953	399,527	6,683	579
Industrial chemicals, explosives.....	1,075	685,727	50,917	91,748	13.4	45,884	824,838	10,707	374
Paints, varnishes.....	1,153	217,391	34,180	49,291	22.7	27,992	521,926	8,528	583
With glass, wallpaper.....	486	106,894	19,511	25,578	23.9	15,000	275,764	4,737	218
Without glass, wallpaper.....	667	110,497	14,669	23,713	21.5	12,992	246,162	3,791	365

see footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Inven- tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie- tors of unincor- porated busi- nesses, November
				Amount	Per- cent of sales ³		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
Type by Kind of Business-Continued									
Merchant wholesalers-Continued									
Tobacco and products (except leaf).....	2,701	2,487,122	113,749	129,318	5.2	75,327	1,425,129	26,104	2,302
Dry goods, apparel:									
Clothing, furnishings, footwear.....	4,122	1,471,358	184,917	212,706	14.5	109,207	2,011,462	28,955	3,179
Clothing, furnishings (general line).....	350	177,286	24,821	24,597	13.9	13,148	240,828	3,779	327
Men's, boys' clothing, furnishings.....	1,123	358,931	48,808	53,197	14.8	27,785	520,928	7,568	846
Women's, children's clothing, furnishings.....	1,178	410,898	38,164	63,616	15.5	32,383	595,704	8,192	858
Furs (dressed), fur clothing.....	393	141,482	27,736	15,757	11.1	7,123	141,533	1,758	323
Millinery, millinery supplies.....	399	99,828	10,885	18,321	18.4	9,590	178,230	2,792	312
Shoes, other footwear.....	519	241,338	28,752	32,343	13.4	16,994	298,200	4,169	359
Work clothing.....	160	41,595	5,751	4,875	11.7	2,184	42,039	697	154
Dry goods (general line).....	178	456,026	68,856	59,383	13.0	36,360	676,868	9,815	60
Dry goods specialties, piece goods, notions.....	4,214	1,863,665	207,996	227,939	12.2	115,938	2,115,648	27,570	2,855
Hosiery, underwear.....	535	195,658	16,230	21,789	11.1	11,271	217,433	3,268	390
Piece goods (jobbers).....	1,953	1,084,146	110,718	110,172	10.2	52,738	907,383	10,987	1,128
Other dry goods, notions.....	1,726	583,861	81,048	95,978	16.4	51,929	990,832	13,315	1,337
Piece goods converters.....	1,090	1,738,434	188,561	156,792	9.0	81,372	1,372,762	12,118	425
Furniture, home furnishings:									
Furniture (household, office).....	1,054	375,261	45,362	74,826	19.9	43,160	813,595	11,547	662
Household furniture.....	528	241,667	24,257	39,528	16.4	21,847	427,678	5,606	325
Office furniture.....	526	133,594	21,105	35,298	26.4	21,313	385,917	5,941	337
Home furnishings, floor coverings.....	2,135	873,973	116,415	140,917	16.1	75,586	1,427,534	20,916	1,277
China, glassware, crockery.....	450	114,568	17,906	24,958	21.8	13,213	244,277	3,783	335
Floor coverings.....	570	411,881	57,164	49,293	12.0	28,357	515,524	6,715	271
Miscellaneous home furnishings.....	1,115	347,524	41,345	66,666	19.2	34,016	667,733	10,418	671
Paper and its products:									
Wrapping paper, twine.....	470	295,649	34,989	48,186	16.3	31,156	579,071	8,156	254
Fine paper.....	430	461,634	44,365	52,572	13.6	39,974	741,621	9,192	96
Stationery, office supplies.....	759	177,096	27,280	47,612	26.9	29,964	588,219	10,052	419
Wallpaper.....	244	32,559	6,059	10,974	13.7	5,505	99,974	1,795	79
Miscellaneous paper products.....	1,727	913,024	79,783	122,210	13.4	72,048	1,354,135	19,487	1,023
Farm products (raw materials):									
Cotton.....	299	1,741,557	152,920	77,740	4.5	16,735	245,255	3,323	283
Grain.....	378	3,051,393	128,297	65,033	2.1	29,415	572,005	8,095	127
Hides, skins, raw furs.....	624	467,222	49,221	31,441	6.7	7,537	135,774	2,105	395
Livestock (except horses, mules).....	207	406,595	4,296	8,008	2.0	2,707	51,025	800	204
Tobacco (leaf).....	135	221,088	27,117	21,085	9.5	9,955	195,447	5,291	62
Wool, mohair.....	247	508,974	63,686	24,987	4.9	11,920	173,947	1,918	166
Miscellaneous inedible farm products.....	169	374,178	28,335	15,885	4.2	6,701	113,917	1,455	102
Automotive:									
Automobiles, other motor vehicles.....	2,073	1,351,070	113,755	141,101	10.4	78,116	1,527,197	23,872	1,246
Automobiles, new and used.....	614	809,567	45,106	57,350	7.1	30,101	593,208	8,962	369
Trucks, tractors (road type).....	1,459	541,503	68,649	83,751	15.5	48,015	933,989	14,910	877
Automotive equipment, tires and tubes.....	11,490	2,566,976	478,029	568,453	22.1	342,526	6,624,870	112,531	7,374
Automotive parts, accessories.....	10,269	2,311,329	439,162	516,477	22.3	314,330	6,077,964	103,663	6,554
Carage equipment, tools.....	357	74,790	11,910	16,864	22.5	9,995	194,480	2,978	204
Tires and tubes.....	864	180,457	26,957	35,112	19.5	18,201	352,426	5,890	616
Electrical goods:									
Electrical goods (general line).....	539	1,425,512	170,515	148,596	10.4	88,906	1,722,305	25,332	33
Wiring supplies, construction materials, apparatus and equipment.....	2,159	853,297	107,027	138,612	16.2	81,435	1,508,079	23,122	1,199
Wiring supplies, construction materials.....	1,702	707,104	86,098	106,915	15.1	62,535	1,159,606	17,769	930
Apparatus and equipment.....	457	146,193	20,929	31,697	21.7	18,900	352,473	5,353	269
Electrical appliances, specialties.....	2,343	2,030,474	224,781	266,158	13.1	147,814	2,867,504	40,953	1,133
Electrical appliances (general line).....	359	769,106	85,326	98,270	12.8	55,162	1,067,636	14,407	100
Radios, television sets.....	1,107	486,774	56,182	74,944	15.4	41,110	801,768	12,134	648
Refrigerators, equipment (household).....	232	442,915	44,723	42,146	9.5	24,185	476,300	6,661	67
Miscellaneous appliances, specialties.....	645	331,679	38,550	50,798	15.3	27,357	521,800	7,751	318
Hardware, plumbing, heating:									
Hardware.....	1,977	2,006,431	364,805	313,120	15.6	203,769	3,718,210	59,330	1,016
General line (with industrial department).....	361	1,196,485	221,391	181,075	15.1	122,712	2,238,494	35,173	28
General line (without industrial department).....	309	501,445	87,737	73,651	14.7	47,966	860,222	13,931	108
Specialty lines.....	1,307	308,501	55,677	58,394	18.9	33,091	619,944	10,226	881
Plumbing, heating equipment, supplies.....	3,518	1,769,497	253,873	269,274	15.2	155,491	2,884,600	42,708	1,607
Plumbing, heating (general line).....	1,867	1,178,756	168,584	164,969	14.0	97,080	1,768,321	26,548	789
Heating (inc. stoves, ranges).....	524	173,172	21,750	30,682	17.7	16,186	310,408	4,454	220
Plumbing fixtures, supplies.....	821	321,821	48,614	51,759	16.1	29,097	544,617	7,890	474
Air conditioning, ventilating equipment.....	306	95,748	14,925	21,864	22.8	13,128	261,254	3,816	124
Lumber, construction materials:									
Lumber, millwork.....	3,109	2,755,546	193,652	298,547	10.8	167,376	3,092,442	47,027	1,482
Direct mill shippers.....	863	1,039,869	3,426	56,913	5.5	26,824	484,120	5,196	491
Distributors with yards.....	2,246	1,715,677	190,226	241,632	14.1	140,552	2,608,322	41,831	991
Other construction materials.....	2,467	1,134,409	78,951	250,984	22.1	135,956	2,657,942	39,804	1,114
Brick, tile, terra cotta.....	252	98,327	5,834	15,466	15.7	7,987	149,779	2,162	103
Cement, lime, plaster.....	200	108,527	5,427	22,119	20.4	12,045	234,523	3,431	80
Class (building).....	326	109,692	13,100	31,213	28.5	20,745	381,529	5,785	200
Sand, gravel, crushed stone.....	184	86,737	2,614	21,570	24.9	10,036	210,724	2,783	101
Ready-mixed concrete distributors.....	354	174,808	4,194	58,828	33.7	30,068	617,105	9,097	166
Roofing, siding, insulation.....	326	171,287	14,713	24,429	14.3	13,270	260,493	3,682	131
Miscellaneous construction materials.....	825	385,031	33,069	77,359	20.1	41,805	803,789	12,664	333

See footnotes at end of table.

UNITED STATES SUMMARY

1-13

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Inven- tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie- tors of unincor- porated busi- nesses, November
				Amount	Per- cent of sales		Payroll	Employee	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
Type by Kind of Business-Continued									
Merchant wholesalers-Continued									
Machinery, equipment, supplies:									
Commercial machines, equipment.....	4,264	837,044	117,538	203,952	24.4	112,146	2,121,673	32,653	2,863
Commercial refrigeration equipment.....	1,127	202,091	31,866	51,404	25.4	28,396	528,974	8,041	703
Office machines, equipment.....	802	102,011	13,072	28,825	28.3	17,243	538,735	5,683	557
Restaurant, hotel supplies (principally nonfood).....	712	190,751	31,368	42,987	22.5	24,197	455,376	7,054	486
Store machines, fixtures.....	1,290	265,307	32,526	61,749	23.3	33,347	615,033	9,489	882
Other commercial machines, equipment.....	333	76,884	8,706	18,987	24.7	8,963	163,555	2,386	235
Construction machinery, equipment.....	906	779,882	131,039	128,413	16.5	73,947	1,391,185	17,720	311
Farm-dairy machinery, equipment.....	823	481,117	97,916	57,197	11.9	33,391	588,169	8,149	442
Industrial machinery, equipment supplies.....	6,792	2,973,949	394,727	480,205	16.1	268,796	5,137,696	72,513	3,318
Industrial machinery, equipment (general line).....	239	331,205	46,127	57,293	17.3	36,610	709,161	9,728	40
Belt, hose, packing.....	214	59,612	7,256	12,884	21.5	8,183	145,883	1,921	90
Machine tools.....	477	176,988	16,066	29,476	16.7	17,040	302,746	3,684	323
Mine, mill supplies.....	600	330,360	44,917	58,669	17.8	31,651	587,968	8,710	315
Oil well, oil refining supplies.....	1,005	717,069	102,047	66,308	9.2	30,792	630,114	9,099	242
Printing machinery, supplies (except paper).....	181	50,389	5,347	10,775	21.4	6,128	111,269	1,441	80
Rope, cordage.....	100	74,417	5,784	6,667	9.0	4,010	57,884	787	41
Industrial machinery, supplies, n.e.c.....	3,976	1,233,709	166,583	238,133	19.3	134,382	2,582,671	37,143	2,187
Professional equipment, supplies.....	2,353	562,413	89,352	144,658	25.7	88,336	1,664,588	29,039	1,198
Dental supplies.....	418	89,163	17,134	23,008	25.8	13,983	282,047	4,577	209
Religious supplies.....	121	18,152	4,023	4,616	25.4	2,630	47,631	1,108	98
School equipment, supplies.....	219	64,275	9,357	12,815	19.9	7,819	146,407	2,453	130
Surgical, medical, hospital equipment, supplies.....	643	214,612	29,783	49,011	22.8	28,971	542,277	8,062	297
Miscellaneous professional equipment, supplies.....	952	176,211	29,055	55,208	31.3	34,933	646,226	12,839	464
Service establishment equipment, supplies.....	3,520	743,440	107,460	141,763	19.1	75,138	1,383,309	22,913	2,432
Barber, beauty supplies.....	877	96,605	19,423	31,926	33.0	16,956	325,759	6,257	653
Laundry, dry cleaning equipment, supplies.....	350	112,443	13,922	23,964	21.3	12,496	222,995	3,375	174
Shoe findings.....	1,039	324,361	46,093	38,487	11.9	19,541	338,989	5,332	744
Undertakers' supplies.....	90	9,708	1,711	2,772	28.6	1,527	28,347	505	57
Upholsterers' supplies.....	163	43,369	7,362	7,930	18.3	4,171	74,604	1,247	110
Miscellaneous service equipment, supplies.....	1,001	156,954	18,949	36,684	23.4	20,447	392,615	6,197	694
Transportation (except automotive) equipment, supplies.....	609	249,507	29,859	46,311	18.6	24,471	456,859	5,893	258
Aircraft, aeronautical equipment, supplies.....	180	54,683	6,237	13,004	23.6	5,888	121,018	1,726	70
Railroad equipment, supplies.....	78	60,150	3,971	8,881	14.8	4,466	82,378	723	23
Marine equipment, supplies.....	314	123,222	18,140	22,174	18.0	12,753	228,905	3,141	151
Other transportation equipment, supplies.....	37	11,452	1,511	2,252	19.7	1,364	24,558	303	14
Metals, metalwork (except scrap):									
Iron, steel and products.....	1,466	1,447,929	168,730	216,024	14.9	118,531	2,157,842	28,093	627
Nonferrous metals, metalwork.....	240	503,126	36,030	36,495	7.3	21,170	383,040	5,046	78
Waste materials:									
Iron, steel scrap.....	2,620	1,688,130	51,797	162,123	9.6	85,103	1,562,492	28,002	2,196
Other scrap, waste materials.....	3,820	975,501	48,882	153,378	15.7	82,368	1,603,812	31,793	3,591
Other merchant wholesalers:									
Amusement, sporting goods.....	1,891	543,393	68,347	94,283	17.4	48,534	924,307	15,679	1,342
Cameras, photographic goods.....	409	160,919	17,322	27,365	17.0	12,864	251,786	3,988	201
Sporting goods, toys, games.....	1,450	375,582	50,534	65,768	17.5	35,134	661,596	11,491	1,113
Other recreational goods.....	32	6,892	491	1,150	16.7	536	10,925	200	28
Books, periodicals, newspapers.....	1,471	456,186	27,570	82,027	18.0	51,771	1,026,040	22,417	878
Coal, coke.....	946	1,997,822	64,617	86,053	4.3	45,555	634,375	11,155	238
Direct shippers (without yards).....	609	1,392,698	2,539	45,911	3.3	24,799	4,502,274	5,023	142
Distributors with yards.....	337	605,124	62,078	40,142	6.6	20,756	384,101	6,132	96
Farm supplies.....	1,538	1,196,885	87,160	110,973	9.3	57,603	1,069,359	20,326	989
Feed.....	793	601,537	22,338	38,259	6.4	18,218	336,218	6,261	598
Fertilizers, agricultural chemicals.....	221	131,780	10,417	16,671	12.7	7,358	138,905	2,253	82
Seeds.....	458	324,035	41,789	48,776	15.1	27,775	512,953	10,256	272
Miscellaneous farm supplies.....	66	139,533	12,616	7,267	5.2	4,342	81,283	1,556	37
Jewelry.....	2,461	725,091	143,687	112,885	15.6	60,683	1,148,312	15,955	1,973
Jewelry (general line).....	368	202,490	36,640	33,123	16.4	18,647	348,763	4,574	272
Clocks, watches.....	330	103,025	20,141	17,712	17.2	9,111	172,321	2,130	231
Precious stones, metals.....	360	181,829	39,395	13,695	7.5	6,675	117,049	1,152	294
Watch materials, jewelers' tools, supplies.....	218	41,805	7,132	9,116	21.8	5,497	103,878	1,920	203
Costume jewelry.....	351	68,571	9,351	14,519	21.2	7,879	160,242	2,408	276
Miscellaneous jewelry.....	834	127,371	31,028	24,720	19.4	12,874	246,059	3,771	697
Petroleum and products.....	1,072	740,721	33,820	64,128	8.7	30,741	580,256	8,795	551
Merchant wholesalers, miscellaneous products.....	3,969	2,456,795	208,492	262,887	10.7	137,783	2,552,178	42,620	2,535
Flowers (cut), potted plants.....	518	128,555	3,998	24,507	19.1	14,056	246,985	4,295	372
Bulbs, plants.....	83	17,048	876	4,426	26.0	2,465	50,232	860	43
Forest products (except lumber).....	346	145,911	10,383	20,689	14.2	11,376	228,368	4,481	247
General merchandise.....	177	709,813	68,046	72,160	10.2	41,558	749,886	12,293	63
Leather goods.....	96	16,737	2,730	3,533	21.1	1,897	36,526	677	77
Oils and fats (inedible).....	61	180,070	12,230	11,612	6.4	5,817	105,799	1,541	28
Textiles and materials other than dry goods.....	548	257,895	24,417	29,428	11.4	15,502	279,714	5,473	387
Yarns (industrial).....	210	152,040	14,491	10,881	7.2	5,385	95,767	1,124	98
Kinds of business, n.e.c.....	1,930	848,726	71,321	85,651	10.1	39,727	758,901	11,876	1,220
Manufacturers' sales branches (with stocks), total.....	15,687	28,609,331	1,730,310	2,860,408	10.0	1,492,124	28,939,039	409,737	462
Groceries, confectionery, meats:									
Confectionery.....	133	355,338	15,820	42,791	12.0	14,924	298,915	4,210	6
Meats, meat products.....	731	2,717,418	69,742	114,469	4.2	64,855	1,336,041	22,504	6
Other grocery, food specialties.....	2,257	3,399,460	131,689	289,810	8.5	128,918	2,529,606	38,017	4
Canned foods.....	165	627,316	38,109	45,546	7.3	15,630	301,203	5,132	2
Coffee, tea, spices.....	54	228,572	9,970	16,357	7.2	4,951	96,906	1,452	...
Flour.....	155	493,895	8,491	25,456	5.2	11,804	225,546	3,391	...
Miscellaneous grocery specialties.....	1,883	2,049,677	75,119	202,451	9.9	96,533	1,905,951	28,042	2

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab-lish-ments (Number)	Sales, entire year (\$1,000)	Inven-tories, end of year, at cost (\$1,000)	Operating expenses (including payroll) ²		Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active propri- etors of unincor- porated busi- nesses, November (Number)
				Amount (\$1,000)	Per- cent of sales		Payroll (Dollars)	Employees (Number)	
Type by Kind of Business—Continued									
Manufacturers' sales branches (with stocks)—Continued									
Farm products (edible):									
Dairy, poultry products.....	711	901,493	33,585	119,126	13.2	61,384	1,168,807	17,782	11
Beer, wines, distilled spirits:									
Beer, ale.....	195	219,648	3,509	38,017	17.3	22,106	474,782	6,276	8
Wines, distilled spirits.....	58	528,571	19,094	39,403	7.5	10,059	188,311	2,102	6
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	247	501,524	42,909	104,306	20.8	45,331	840,466	12,200	1
Proprietary medicines, toiletries.....	86	143,125	11,844	37,782	26.4	14,183	270,819	3,855	1
Drug sundries.....	161	358,399	31,065	66,524	18.6	31,148	585,647	8,345	...
Industrial chemicals, explosiv.....	478	1,472,119	62,824	128,409	8.7	48,002	908,015	10,512	8
Paints, varnishes.....	698	353,619	41,434	66,502	18.8	30,649	507,650	8,805	3
With glass, wallpaper.....	536	223,473	26,603	42,610	19.1	19,287	401,058	5,970	...
Without glass, wallpaper.....	162	130,146	14,831	23,892	18.4	11,362	206,592	2,835	3
Tobacco and products (except leaf).....	37	419,423	10,052	24,133	5.8	3,934	72,727	1,124	8
Dry goods, apparel:									
Clothing, furnishings, footwear.....	193	384,220	40,993	40,254	10.5	22,864	441,933	4,766	28
Men's, boys' clothing, furnishings.....	82	175,110	16,192	15,418	8.8	9,451	187,230	1,838	14
Women's, children's clothing, furnishings.....	60	54,500	6,108	6,486	11.9	3,248	66,646	688	11
Clothing, furnishings, footwear, n.e.c.....	51	154,810	18,693	18,350	11.9	10,165	188,239	2,240	3
Dry goods, piece goods, notions.....	219	1,176,185	77,969	57,502	4.9	30,944	589,520	6,556	17
Hosiery, underwear.....	35	62,306	8,902	8,682	13.9	4,330	77,921	902	5
Piece goods.....	63	990,898	61,270	34,129	3.4	17,883	352,826	3,349	7
Other dry goods, notions.....	121	122,981	7,797	14,961	11.9	8,731	158,773	2,305	5
Furniture, home furnishings:									
Furniture (household, office).....	217	170,008	7,922	27,228	16.0	13,511	245,479	3,285	15
Household furniture.....	106	104,503	4,815	10,114	9.7	5,054	80,831	1,029	6
Office furniture.....	111	65,505	3,107	17,114	26.1	8,457	164,648	2,256	9
Home furnishings, floor coverings.....	151	420,524	13,485	32,051	7.6	15,829	291,682	3,940	12
Floor coverings.....	59	241,634	7,069	19,443	8.0	10,076	188,669	2,606	5
Miscellaneous home furnishings.....	92	178,890	6,416	12,608	7.0	5,753	103,013	1,334	7
Paper and its products:									
Stationery, office supplies.....	184	60,680	6,591	13,235	21.8	8,256	156,504	2,340	...
Other paper products.....	120	131,673	13,880	16,846	12.8	9,909	191,710	2,778	12
Automotive equipment, tires and tubes.....	697	1,609,681	244,164	173,436	10.8	91,800	1,961,947	29,779	26
Automotive parts, accessories.....	357	792,776	174,196	104,266	13.2	57,900	1,273,242	19,544	23
Garage equipment, tools.....	106	30,458	3,186	8,520	28.0	4,420	85,499	979	2
Tires, tubes.....	234	786,447	66,782	60,650	7.7	29,480	603,206	9,256	1
Electrical goods:									
Wiring supplies, construction material, apparatus, and equipment.....	450	2,550,179	110,444	222,066	8.7	155,011	2,853,664	41,254	8
Wiring supplies, construction materials.....	167	394,705	39,177	26,253	6.7	11,128	230,763	2,851	3
Apparatus and equipment.....	283	2,155,474	71,267	195,813	9.1	143,883	2,622,901	38,403	5
Electrical appliances, specialties.....	216	211,091	20,219	19,591	9.3	9,986	198,562	2,968	6
Hardware, plumbing, heating:									
Hardware.....	109	77,983	7,920	13,318	17.1	8,150	148,041	1,609	8
Plumbing, heating equipment, supplies.....	518	586,395	46,756	73,322	12.5	42,343	820,182	12,169	22
Plumbing, heating (general-line).....	237	356,601	31,439	36,712	10.3	21,926	427,075	7,156	6
Heating (including stoves, ranges).....	155	128,921	9,781	19,146	14.8	10,365	203,444	2,658	8
Plumbing fixtures, supplies.....	49	29,762	2,637	3,939	13.2	2,116	39,384	465	6
Air conditioning, ventilating equipment.....	77	71,111	2,899	13,525	19.0	7,936	150,279	1,890	2
Lumber, construction materials:									
Lumber, millwork.....	125	142,479	21,452	16,202	11.4	7,488	145,085	1,928	19
Other construction materials.....	337	482,208	33,288	86,604	18.0	49,049	985,013	14,000	30
Brick, tile, terra cotta.....	40	31,317	1,996	3,544	11.3	1,945	39,698	462	2
Cement, lime, plaster.....	35	48,296	1,732	7,589	15.7	2,644	51,233	692	...
Glass (building).....	130	135,444	23,736	23,672	17.5	17,915	363,733	6,190	...
Roofing, siding, insulation.....	35	48,582	1,289	6,581	13.5	3,950	71,155	871	...
Miscellaneous construction materials.....	97	218,569	4,535	45,218	20.7	22,595	459,194	5,785	28
Machinery, equipment, supplies:									
Commercial machines, equipment.....	1,759	754,457	50,190	241,132	40.0	176,777	3,389,356	41,600	28
Office machines, equipment.....	1,438	645,778	40,695	215,739	33.4	160,347	3,075,407	37,588	12
Store machines, fixtures.....	220	62,376	3,769	16,162	25.9	11,928	238,872	2,872	7
Other commercial machines, equipment, n.e.c.....	101	46,303	5,726	9,231	19.9	4,402	75,077	1,140	9
Construction machinery, equipment.....	56	41,714	5,009	6,069	14.5	2,666	50,114	587	4
Farm-dairy machinery, equipment.....	283	1,308,163	113,129	78,871	6.0	45,610	862,745	13,917	7
Industrial machinery, equipment, supplies.....	1,779	1,804,193	115,050	205,803	11.4	116,123	2,194,169	29,284	58
Industrial machinery, equipment.....	60	149,975	4,685	7,486	5.0	4,147	80,240	950	...
Belting, hose, packing.....	178	197,693	15,101	24,344	12.3	11,645	215,207	2,903	...
Machine tools.....	134	79,319	8,050	15,774	10.9	5,125	109,328	1,146	5
Mine, mill supplies.....	145	201,878	8,007	15,774	7.8	9,176	154,851	1,907	8
Oil well, oil refining supplies.....	241	191,289	16,792	16,923	8.8	8,633	161,552	2,076	8
Printing machinery, supplies (except paper).....	119	78,439	5,208	10,767	13.7	6,678	129,343	1,484	1
Miscellaneous industrial machinery, supplies, n.e.c.....	902	905,600	57,207	121,849	13.5	70,719	1,343,648	18,818	36
Professional equipment, supplies.....	593	147,492	22,644	37,566	25.5	23,954	449,654	8,094	10
Service establishment equipment, supplies.....	286	261,903	18,600	30,268	11.6	17,724	318,836	4,333	21
Laundry, dry cleaning equipment, supplies.....	50	51,481	4,220	9,236	17.9	5,185	89,950	1,044	6
Shoe findings.....	58	150,320	6,293	6,351	4.2	3,826	71,661	736	1
Undertakers' supplies.....	50	21,939	4,067	4,654	21.2	2,429	44,497	770	1
Miscellaneous service equipment, supplies.....	128	38,163	4,020	10,027	26.3	6,284	112,728	1,783	13
Transportation (except automotive) equipment, supplies.....	70	93,877	18,888	15,548	16.6	8,163	164,132	2,088	4
Metals, metalwork (except scrap):									
Iron, steel and products.....	380	658,442	57,213	60,193	9.1	30,136	583,285	8,729	12
Nonferrous metals, metalwork.....	131	346,350	28,692	22,454	6.5	10,089	199,265	2,877	...
Other manufacturers' sales branches.....	1,269	4,320,821	225,154	403,888	9.3	165,580	3,272,841	47,324	54

See footnotes at end of table.

UNITED STATES SUMMARY

1-15

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Inven- tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie- tors of unincor- porated busi- nesses, November (Number)
				Amount	Per- cent of sales		Payroll	Employees	
Type by Kind of Business—Continued									
Manufacturers' sales offices (without stocks), total.....	8,019	22,191,053	...	895,211	4.4	411,746	7,992,758	89,785	207
Groceries, confectionery, meats.....	375	1,086,508	...	77,614	7.1	27,518	548,909	7,750	1
Farm products (edible):									
Dairy, poultry products.....	17	74,549	...	5,957	8.0	2,117	45,184	613	...
Beer, wines, distilled spirits.....	98	959,590	...	53,686	5.6	13,432	268,833	2,813	...
Drugs, chemicals, allied products:									
Drugs, drug sundries (specialty lines).....	76	176,130	...	19,485	11.1	9,309	173,844	2,046	...
Industrial chemicals, explosives.....	290	962,886	...	100,388	10.4	30,540	632,329	8,681	1
Paints, varnishes.....	74	131,478	...	15,340	11.7	5,712	115,912	1,365	...
Tobacco and products (except leaf).....	199	875,662	...	19,460	2.2	4,814	98,775	1,546	...
Dry goods, apparel:									
Clothing, furnishings, footwear.....	309	412,972	...	34,332	8.3	17,856	317,457	3,153	63
Men's, boys' clothing, furnishings.....	111	174,724	...	15,039	8.6	7,920	140,827	1,274	25
Women's, children's clothing, furnishings.....	132	133,155	...	12,275	9.2	6,580	122,472	1,141	32
Clothing, furnishings, footwear, n.e.c.....	66	105,093	...	7,018	6.7	3,356	54,158	738	6
Dry goods, piece goods, notions.....	286	844,291	...	37,663	4.5	19,447	371,438	3,357	18
Furniture, home furnishings:									
Furniture (household, office).....	51	19,120	...	1,554	8.1	907	18,045	170	12
Home furnishings, floor coverings.....	266	343,831	...	18,892	5.5	9,304	174,063	1,922	2
Floor coverings.....	126	253,599	...	9,775	3.9	4,366	79,849	796	...
Miscellaneous home furnishings, n.e.c.....	140	90,232	...	9,117	10.1	4,938	94,214	1,126	2
Paper and its products.....	762	1,188,193	...	73,164	6.2	43,031	818,065	8,353	4
Fine paper.....	24	58,717	...	2,366	4.0	1,172	18,416	172	...
Stationery, office supplies.....	338	139,321	...	28,511	20.5	23,402	441,205	4,545	2
Other paper products.....	400	990,155	...	42,287	4.3	18,457	358,444	3,636	2
Automotive equipment, tires and tubes.....	141	283,785	...	22,599	8.0	9,145	179,031	2,277	5
Electrical goods:									
Wiring supplies, construction materials, apparatus and equipment.....	555	924,688	...	31,365	3.4	14,958	284,718	3,031	4
Electrical appliances, specialties.....	101	721,447	...	9,372	1.3	5,193	114,981	840	...
Hardware, plumbing, heating:									
Hardware.....	67	71,054	...	5,534	7.8	2,078	39,287	806	2
Plumbing, heating equipment, supplies.....	366	464,082	...	20,348	4.4	10,971	216,815	2,156	3
Plumbing, heating (general line).....	68	257,218	...	5,874	2.3	3,295	64,169	668	1
Heating (inc. stoves, ranges).....	55	38,699	...	4,012	10.4	1,637	32,312	271	...
Plumbing fixtures, supplies.....	93	49,402	...	3,518	7.1	1,912	37,365	380	...
Air conditioning, ventilating equipment.....	150	118,763	...	6,944	5.8	4,127	82,969	837	2
Lumber, construction materials:									
Lumber, millwork.....	53	81,899	...	5,254	6.4	1,913	32,597	326	9
Other construction materials.....	366	989,534	...	77,117	7.8	28,049	483,466	6,177	4
Brick, tile, terra cotta.....	73	109,143	...	6,421	5.9	1,973	38,241	555	3
Cement, lime, plaster.....	88	258,868	...	32,621	12.6	8,553	153,445	2,076	...
Glass (building).....	37	164,350	...	1,646	1.0	926	18,754	199	...
Roofing, siding, insulation.....	80	266,262	...	22,664	8.5	10,809	168,485	2,121	...
Miscellaneous construction material.....	88	190,911	...	13,765	7.2	5,788	104,541	1,226	1
Machinery, equipment, supplies:									
Commercial machines, equipment.....	374	83,924	...	19,601	23.4	14,568	286,712	3,103	9
Office machines, equipment.....	270	39,565	...	15,206	38.4	11,494	234,780	2,629	3
Store machines, fixtures.....	32	12,188	...	1,759	14.4	1,129	17,268	143	2
Commercial machines, equipment, n.e.c.....	72	32,171	...	2,636	8.2	1,945	34,664	331	...
Construction machinery, equipment.....	49	63,220	...	5,063	8.0	1,605	26,971	268	2
Farm-dairy machinery, equipment.....	17	210,828	...	8,321	3.9	3,281	61,219	737	...
Industrial machinery, equipment, supplies.....	1,251	1,900,676	...	81,491	4.3	43,881	832,957	8,771	23
Belting, hose, packing.....	61	44,012	...	2,842	6.5	1,508	31,676	313	2
Machine tools.....	122	77,725	...	6,232	8.0	3,324	62,876	516	1
Mine, mill supplies.....	72	30,049	...	2,833	9.4	1,488	28,399	296	4
Oil well, oil refining supplies.....	84	71,896	...	4,032	5.6	1,912	38,823	486	5
Miscellaneous industrial machinery, supplies, n.e.c.....	912	1,676,994	...	65,552	3.9	35,649	671,183	7,160	11
Professional equipment, supplies.....	81	67,882	...	3,852	5.7	2,609	51,463	546	4
Service establishment equipment, supplies.....	57	22,641	...	1,350	6.0	862	15,675	180	6
Transportation (except automotive) equipment, supplies.....	54	48,658	...	3,256	6.7	1,710	31,536	310	3
Metals, metalwork (except scrap):									
Iron, steel and products.....	729	5,491,945	...	120,265	2.2	40,993	821,329	7,836	9
Nonferrous metal, metalwork.....	217	844,092	...	28,793	3.4	10,686	212,018	2,571	3
Other manufacturers' sales offices.....	738	2,845,488	...	84,095	3.0	35,257	719,129	8,111	19
Petroleum bulk stations, terminals.....	28,351	10,483,060	702,298	947,995	9.0	345,177	6,826,115	112,264	22,633
Refiner-marketer stations.....	19,035	7,386,227	526,780	627,874	8.5	213,218	4,262,040	67,108	16,270
Marketers without refining facilities.....	8,999	3,010,574	169,354	302,857	10.1	124,530	2,416,723	42,789	6,288
Marketers of liquefied petroleum gas.....	317	86,259	6,164	17,264	20.0	7,429	147,352	2,367	75
Agents, brokers, total.....	18,138	32,839,667	64,910	835,806	2.5	349,653	6,751,854	101,522	14,626
Groceries, confectionery, meats.....	2,568	5,179,537	8,804	102,653	2.0	45,188	830,291	10,955	2,216
Groceries, foods (except as specified).....	2,401	4,518,201	8,750	95,648	2.1	42,927	785,562	10,422	2,041
Confectionery.....	109	89,961	20	3,293	3.7	1,167	22,364	298	115
Meats, meat products.....	58	571,375	34	3,712	0.6	1,094	22,365	235	60
Farm products (edible).....	956	1,663,467	3,545	51,587	3.1	24,797	458,360	7,368	682
Dairy, poultry products.....	151	368,069	684	5,657	1.5	2,523	53,394	786	111
Fruits, vegetables (fresh).....	805	1,295,398	2,861	45,930	3.5	22,274	404,966	6,582	571
Beer, wine, distilled spirits.....	67	51,390	165	2,373	4.6	713	13,826	166	39

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1B. WHOLESALE TRADE: 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Estab- lish- ments	Sales, entire year	Inven- tories, end of year, at cost	Operating expenses (including payroll) ²		Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprie- tor of unincor- porated busi- nesses, November
				Amount	Per- cent of sales		Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
Type by Kind of Business-Continued									
Agents, brokers--Continued									
Drugs, chemicals, allied products.....	363	371,553	1,373	16,418	4.4	7,265	136,990	1,620	213
Drugs, drug sundries.....	124	84,090	155	5,017	6.0	2,332	47,885	642	73
Industrial chemicals, explosives.....	196	257,136	1,107	10,184	4.0	4,393	79,263	837	109
Paints, varnishes.....	43	30,327	111	1,217	4.0	540	9,842	141	31
Dry goods, apparel.....	1,936	5,166,544	7,909	160,528	3.1	63,194	1,149,537	12,108	1,562
Clothing, furnishings (general line).....	169	505,240	298	10,474	2.1	5,546	108,272	1,405	129
Men's, boys' clothing, furnishings.....	162	173,527	454	7,341	4.2	3,193	57,532	602	115
Women's, children's clothing, furnishings.....	482	656,219	442	20,407	3.1	8,409	166,050	2,253	470
Furs (dressed), fur clothing.....	66	49,235	80	1,659	3.4	642	10,876	183	62
Millinery, millinery supplies.....	83	50,850	8	2,574	5.1	997	18,489	249	90
Shoes, other footwear.....	56	35,852	33	1,948	5.4	509	10,065	111	49
Dry goods (general line).....	224	595,107	280	13,023	2.2	4,660	82,198	1,196	172
Hosiery, underwear.....	152	208,166	452	9,740	4.7	4,055	72,974	652	117
Piece goods.....	542	2,892,348	5,862	93,362	3.2	35,223	623,081	5,457	358
Furniture, home furnishings.....	657	402,969	919	23,603	5.9	9,363	184,211	2,218	542
Furniture (household, office).....	279	161,988	288	10,510	6.5	3,964	78,869	896	230
Home furnishings, floor coverings.....	378	240,981	631	13,093	5.4	5,399	105,342	1,322	312
Paper and its products.....	257	229,580	498	9,375	4.1	3,902	75,273	877	175
Stationery, office supplies.....	61	21,682	208	1,576	7.3	799	16,250	223	49
Other paper products.....	196	207,898	290	7,799	3.8	3,103	59,023	654	126
Farm products (raw material).....	3,266	11,296,536	17,687	133,399	1.2	57,948	1,333,280	35,411	3,115
Cotton.....	229	752,847	4,978	6,851	0.9	2,287	43,604	741	205
Grain.....	293	1,469,564	2,742	13,714	0.9	5,910	102,541	1,454	188
Hides, skins, raw fur.....	159	331,006	1,772	8,824	2.7	4,438	71,669	894	104
Livestock (except horses, mules).....	1,745	7,172,610	3,491	61,255	0.9	28,106	568,562	19,752	1,837
Tobacco (leaf).....	657	998,923	1,111	35,271	3.5	13,643	484,576	11,704	636
Wool, mohair.....	103	373,295	2,055	4,743	1.3	2,280	35,450	487	84
Miscellaneous inedible farm products.....	80	198,291	1,538	2,741	1.4	1,284	26,878	379	61
Automotive.....	447	442,024	745	20,886	4.7	8,167	159,706	1,823	360
Automobiles, other motor vehicles.....	47	85,421	230	2,104	2.5	791	13,636	252	38
Automotive equipment, tires and tubes.....	400	356,603	515	18,782	5.3	7,376	146,070	1,571	322
Electrical goods.....	1,026	633,923	1,828	38,942	6.1	13,934	270,616	3,229	876
Wiring supplies, apparatus.....	732	439,524	1,457	28,010	6.4	10,183	194,778	2,303	619
Electrical appliances, specialties.....	294	194,399	371	10,932	5.6	3,751	75,838	926	257
Hardware, plumbing, heating.....	908	420,285	2,135	30,591	7.3	12,982	237,870	2,980	757
Hardware.....	340	203,839	456	12,709	6.2	4,782	88,137	1,168	292
Plumbing, heating equipment, supplies.....	568	216,446	1,679	17,882	8.3	8,200	149,733	1,812	465
Lumber, construction materials.....	546	462,143	2,218	22,442	4.9	7,874	160,610	1,900	385
Lumber, millwork.....	363	371,536	1,729	15,789	4.2	4,786	96,713	1,073	255
Other construction materials.....	183	90,607	489	6,653	7.3	3,088	63,897	827	130
Machinery, equipment, supplies.....	2,531	1,364,852	7,738	87,135	6.4	38,674	734,268	8,546	1,893
Commercial machines, equipment.....	242	69,012	797	5,771	8.4	3,068	63,193	956	192
Construction machinery, equipment.....	66	30,716	554	2,407	7.8	1,460	25,803	319	36
Farm-dairy machinery, equipment.....	49	27,875	344	1,574	5.6	814	16,396	176	29
Industrial machinery, equipment, supplies.....	1,691	814,102	4,863	60,611	7.4	26,354	494,728	5,603	1,298
Professional equipment, supplies.....	77	19,674	98	1,545	7.9	699	13,958	700	51
Service establishment equipment, supplies.....	256	232,512	841	9,051	3.9	3,595	64,506	754	207
Transportation (except automotive) equipment, supplies.....	150	170,961	241	6,176	3.6	2,684	55,684	538	80
Metals, metalwork (except scrap).....	538	677,101	1,014	22,355	3.3	8,574	158,813	1,841	380
Iron, steel and products.....	469	506,233	842	19,197	3.8	7,170	131,594	1,577	337
Nonferrous metals, metalwork.....	69	170,868	172	3,158	1.8	1,404	27,219	264	43
Waste materials.....	80	197,530	524	6,904	3.5	3,227	51,347	557	38
Iron, steel scrap.....	44	161,990	453	5,159	...	2,313	34,148	348	26
Other scrap, waste materials.....	36	35,540	71	1,745	...	914	17,199	209	12
Other agents, brokers.....	1,992	4,280,233	7,808	106,615	2.5	43,851	796,856	9,923	1,393
Amusements, sporting goods.....	238	135,464	352	8,672	6.4	3,203	61,429	731	204
Books, periodicals, newspapers.....	79	54,951	158	6,416	11.7	2,839	50,368	989	69
Coal, coke.....	195	675,255	428	19,995	3.0	7,679	134,725	1,389	63
Farm supplies.....	172	444,041	1,304	7,272	1.6	3,316	55,796	776	111
Jewelry.....	135	84,090	1,679	3,385	4.0	854	16,852	237	114
Petroleum and products.....	109	364,689	171	7,029	1.9	2,432	46,209	401	59
Agents, brokers, miscellaneous products, n.e.c.....	1,064	2,521,743	3,716	53,846	2.1	23,528	431,477	5,400	773
Assemblers (mainly farm products), total.....	16,787	9,920,288	411,531	604,810	6.1	286,879	6,327,178	151,357	7,599
Groceries, confectionery, meats:									
Fish, seafoods.....	544	116,566	3,844	27,451	23.5	14,328	403,539	12,348	442
Other grocery, food specialties.....	225	188,883	20,392	26,480	14.0	12,333	425,572	11,286	114
Dried fruits, nuts.....	156	160,702	15,368	21,508	13.4	9,901	359,648	9,718	82
Miscellaneous grocery specialties.....	69	28,181	5,024	4,972	17.6	2,432	65,924	1,568	32
Farm products (edible).....	4,554	2,026,944	65,683	319,203	15.7	152,605	3,366,021	81,764	2,794
Dairy, poultry products.....	2,522	939,581	32,163	66,334	7.1	31,304	689,861	17,017	1,575
Fruits, vegetables (fresh).....	2,032	1,087,363	33,520	252,869	23.3	121,301	2,676,160	64,747	1,219
Farm products (raw materials).....	11,105	7,435,813	311,449	217,294	2.9	100,688	1,995,855	43,027	4,044
Cotton.....	1,061	859,459	42,682	24,006	2.8	8,388	234,510	5,072	706
Grain.....	8,120	4,129,276	191,384	143,760	3.5	71,306	1,352,771	28,414	2,092
Hides, skins, raw furs.....	129	42,677	2,556	3,619	8.5	1,930	36,358	795	97
Livestock (except horses, mules).....	1,221	2,058,567	6,418	26,982	1.3	10,120	197,785	4,789	874
Tobacco (leaf).....	68	126,553	54,767	3,284	2.6	1,840	27,085	716	43
Wool, mohair.....	72	61,717	3,054	3,557	5.8	1,296	19,208	380	58
Miscellaneous inedible farm products.....	434	157,564	10,588	12,086	7.7	5,808	128,138	2,861	174
Other assemblers:									
Farm supplies.....	341	148,624	9,872	13,847	9.3	6,646	129,576	2,763	192
Feed.....	135	67,826	2,854	4,963	7.3	2,388	45,530	942	89
Seeds.....	150	59,987	6,238	6,964	11.6	3,299	71,100	1,501	65
Miscellaneous farm supplies.....	56	20,811	780	1,920	9.2	959	12,946	320	38
Assemblers, miscellaneous products.....	18	3,458	291	535	15.5	279	6,615	169	13

xxx Not applicable. ...Represents zero. ¹Data in this table differ from data in the publications of the 1948 Census of Wholesale Trade; they have been adjusted to the scope of the 1954 Wholesale Census. ²Entries for agents and brokers represent brokerage or commissions received.

Table 1C. WHOLESALE TRADE: 1954 AND 1948¹—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

UNITED STATES SUMMARY

1-17

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses (excluding payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15		Active proprietors of businesses, November 15	
	1954 (Number)		1954 (\$1,000)		1954 (\$1,000)		1954 (Percent)		1954 (\$1,000)		1954 (Dollars)	1954 (Number)	1954 (Number)	1948 (Number)
Wholesale trade, total.....	252,318	216,099	xxx	xxx	13,078,672	9,965,440	xxx	xxx	11,021,450	7,734,207	216,084,291	2,590,236	2,303,403	130,878
Type of Operation														
Merchant wholesalers.....	165,153	129,117	101,100,941	76,533,260	9,524,871	7,056,391	13.2	11.5	7,018,090	4,848,628	136,999,582	1,686,501	1,440,738	85,351
Grocery, confectionery, meat wholesalers.....	29,795	26,673	22,057,824	17,071,626	1,081,525	997,265	9.7	8.9	1,103,639	820,879	21,465,166	302,840	279,271	24,510
Farm products (edible) distributors.....	3,320	4,253	7,353,360	5,771,700	560,337	598,763	7.5	8.2	325,073	285,756	6,364,016	82,807	95,600	2,069
General-line grocery wholesalers.....	1,909	1,696	527,446	357,554	35,722	32,749	12.9	12.1	34,244	24,398	676,677	10,563	9,599	1,518
Confectionery wholesalers.....	1,798	1,100	625,046	387,557	30,463	16,149	16.8	15.6	47,757	30,067	964,781	17,537	11,167	1,534
Fish, sea food distributors.....	4,397	3,200	2,866,193	1,977,065	68,959	33,807	10.3	7.5	148,803	82,149	2,860,594	35,954	25,108	3,056
Meat, meat products wholesalers (less dairy products distributors).....	6,950	5,458	4,608,366	2,719,192	232,768	209,950	9.0	9.7	205,361	125,059	4,026,815	56,020	41,970	5,089
Poultry, poultry products distributors (plus dairy products distributors).....	4,941	4,839	2,815,474	2,688,598	62,649	63,017	10.1	7.9	134,881	115,900	2,224,408	40,721	43,515	3,849
Fresh fruit, vegetable wholesalers.....	6,520	6,127	3,261,739	3,169,968	70,627	51,830	13.2	9.9	207,520	177,550	2,955,974	59,238	52,312	6,556
Beer, wine, distilled spirits wholesalers.....	7,309	6,701	5,686,934	4,049,795	510,706	373,279	12.0	10.9	342,382	223,976	6,606,622	73,238	63,513	4,792
Beer, ale distributors.....	5,751	5,206	2,311,181	1,524,681	104,592	69,130	16.3	14.3	176,613	106,348	3,236,086	42,054	34,404	4,493
Wine, distilled spirits wholesalers.....	1,538	1,495	3,375,753	2,525,114	406,114	304,149	9.1	8.9	165,763	117,628	3,370,536	31,199	29,109	559
Tobacco distributors.....	2,858	2,701	3,208,929	2,487,122	145,504	113,749	5.9	5.2	103,779	75,327	1,966,907	28,382	26,104	2,302
Drugs, chemicals, allied products wholesalers.....	5,837	4,124	3,369,865	2,243,288	346,186	216,232	15.9	15.9	283,050	185,750	3,504,945	68,738	55,820	1,955
General-line drug wholesalers.....	392	392	1,273,114	822,070	175,713	116,611	13.6	11.9	104,646	65,403	2,026,241	26,293	21,996	37
Specialty-line drug, toiletries wholesalers.....	2,409	1,594	900,618	496,100	80,397	50,917	16.9	23.1	74,881	46,471	1,223,059	19,858	14,589	961
Industrial chemicals, explosives distributors.....	1,878	1,075	923,242	685,727	62,697	50,917	15.9	13.4	69,802	45,682	1,400,494	824,838	10,707	374
Paint, varnish wholesalers.....	1,158	1,153	272,891	217,391	27,379	34,180	23.8	22.7	33,721	27,992	633,269	8,232	8,228	583
Dry goods, apparel wholesalers.....	14,713	12,793	7,964,269	6,778,717	985,129	812,107	14.8	12.9	585,174	461,623	11,142,356	127,720	110,921	8,458
Furniture, home furnishings wholesalers (plus musical instrument, sheet music wholesalers).....	4,252	4,122	1,826,611	1,471,358	199,013	184,917	15.4	14.5	133,510	109,207	2,827,566	30,612	28,955	3,179
Clothing, furnishings, footwear wholesalers.....	132	178	393,580	456,026	34,512	68,856	14.4	13.0	33,168	36,360	600,691	7,761	3,815	60
Specialty-line dry goods wholesalers (plus curtain, drapery wholesalers; domestic wholesalers).....	4,586	4,214	2,161,142	1,863,665	253,830	207,996	13.9	12.2	144,996	115,938	2,115,648	31,307	27,970	2,855
Piece goods converters.....	817	1,090	1,503,962	1,738,434	236,407	188,561	9.7	9.0	69,686	81,372	1,454,051	11,074	12,118	425
Furniture (household, office) wholesalers.....	1,976	1,054	697,825	375,261	68,620	45,362	21.1	19.9	76,723	43,160	1,372,762	17,495	11,547	662
Home furnishings, floor coverings wholesalers (Less curtain, drapery wholesalers; domestic wholesalers. Plus musical instrument, sheet music wholesalers.).....	2,950	2,135	1,381,149	873,973	172,747	116,415	17.9	16.1	127,091	75,586	2,449,559	29,471	20,916	1,277
Paper, allied products wholesalers.....	5,057	3,630	2,961,049	1,879,982	255,189	192,456	15.9	15.5	267,404	178,647	3,363,020	58,441	48,682	1,871
Printing paper and products wholesalers.....	3,300	2,627	2,545,652	1,670,307	211,089	159,117	14.0	13.9	208,471	143,178	2,674,827	43,737	36,835	1,373
Printing and allied products distributors.....	1,564	759	369,772	177,096	36,524	27,280	26.4	26.9	52,051	29,944	588,219	13,144	10,052	419
Stationery, office supplies wholesalers.....	193	244	45,625	32,559	7,576	6,059	29.9	33.7	6,882	5,505	133,666	1,560	1,795	79
Wallpaper wholesalers.....	3,853	2,059	9,231,941	6,771,007	976,054	453,872	4.0	3.6	140,601	84,970	2,763,461	38,673	22,987	1,339
Farm products (raw materials) merchants.....	15,540	13,563	3,977,513	3,917,646	597,639	591,784	22.6	18.1	523,812	420,642	10,458,060	134,473	136,403	8,620
Automotive wholesalers.....	1,563	2,073	757,335	1,351,070	42,614	113,755	15.2	10.4	61,995	78,116	1,191,513	26,293	23,872	863
Motor vehicle distributors.....	13,977	11,490	3,220,178	2,566,576	555,025	478,029	24.4	22.1	462,217	342,526	9,286,547	120,085	112,531	7,374
Automotive equipment, tire-tube wholesalers.....	7,123	5,041	6,337,718	4,509,283	725,771	502,323	14.0	12.8	494,600	318,155	9,761,405	108,238	89,407	2,365
Electrical, electronics, appliance distributors.....	3,159	2,698	2,910,458	2,278,809	336,653	277,542	13.6	12.6	227,777	170,341	4,429,472	50,118	48,454	1,356
Electrical apparatus, supplies distributors.....	2,065	2,343	2,814,584	2,030,474	304,214	224,781	13.1	13.1	198,955	147,814	3,965,770	41,830	40,953	713
Electronic parts, equipment distributors.....	1,899	...	612,676	...	84,904	...	20.4	...	67,868	...	1,366,163	16,290	...	...

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1C. WHOLESALE TRADE: 1954 AND 1948¹-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses (Inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15			Active proprietors of unincorporated businesses, November 15		
	1954 (Number)	1948 (Number)	1954 (\$1,000)	1948 (\$1,000)	1954 (\$1,000)	1948 (\$1,000)	1954 (Percent)	1948 (Percent)	1954 (\$1,000)	1948 (\$1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Cont.																
Merchant wholesalers—Cont.																
Hardware, plumbing-heating goods wholesalers.....	6,183	5,189	4,397,711	3,680,181	726,491	603,753	17.2	15.2	437,323	346,132	8,402,441	6,341,556	101,008	98,222	2,852	2,499
Hardware wholesalers.....	2,137	1,977	2,067,923	2,006,431	376,946	364,805	18.3	15.6	227,146	203,769	4,313,153	3,718,210	54,245	59,330	1,110	1,016
Plumbing, heating equipment, supplies distributors.....	4,046	3,212	2,329,788	1,673,749	349,545	238,948	16.3	14.8	210,177	142,363	4,089,288	2,623,346	46,763	38,892	1,742	1,483
Lumber, construction materials distributors.....	10,314	5,576	6,586,207	3,889,955	423,222	272,603	16.1	14.1	553,583	303,332	11,056,641	5,750,384	127,740	86,831	4,984	2,596
Lumber, millwork wholesalers.....	4,304	3,109	3,802,942	2,755,546	223,485	193,652	10.7	10.8	216,440	167,376	4,294,880	3,697,442	49,156	47,027	2,051	1,482
Construction materials distributors.....	6,010	2,467	2,780,265	1,134,409	169,737	78,951	23.6	22.1	337,143	135,956	6,761,761	2,657,942	78,584	39,804	2,933	1,114
Machinery, equipment, supplies distributors.....	27,150	19,573	10,039,852	6,723,100	1,331,000	942,816	20.2	18.2	1,099,879	689,353	21,542,689	13,004,723	238,984	192,696	15,076	10,946
Air conditioning, comm. refrig. equip. distr.	1,860	1,433	484,070	297,839	58,964	46,791	23.7	24.6	63,298	41,524	1,230,177	790,228	13,155	11,857	1,104	827
Commercial machines, equipment distributors.....	3,219	3,137	660,125	634,953	76,802	85,677	25.3	24.0	89,237	83,790	1,760,908	1,592,699	21,465	24,612	2,301	2,160
Construction machinery, equipment dealers.....	1,640	906	1,401,359	779,882	275,743	131,039	19.2	16.5	150,469	73,947	2,890,386	1,391,185	28,574	17,720	533	311
Farm-garden machinery, equipment wholesalers.....	1,112	823	534,799	481,117	76,190	67,516	16.8	11.9	46,068	33,591	885,294	588,169	10,180	8,145	627	442
Industrial machinery, equipment distributors.....	5,746	6,792	2,613,986	2,973,949	394,727	394,727	15.8	16.1	209,837	268,796	5,137,696	4,377,696	43,237	72,513	2,799	3,318
Industrial materials, supplies distributors.....	4,393	2,353	2,009,740	562,413	123,181	89,352	20.0	25.7	127,857	88,336	4,253,075	1,664,488	31,267	29,039	2,066	1,198
Professional equipment, supplies distributors.....	2,912	3,520	1,353,553	743,440	128,343	107,460	23.5	19.1	134,542	75,138	2,695,470	1,383,309	32,449	22,913	3,600	2,432
Service establishment supply houses.....	5,264	3,420	1,101,992	743,440	128,343	107,460	23.5	19.1	134,542	75,138	2,695,470	1,383,309	32,449	22,913	3,600	2,432
Transportation equipment distributors.....	1,004	609	376,048	249,507	47,835	29,859	23.9	18.6	46,960	24,471	933,722	456,859	9,676	5,893	477	258
Metals, metalwork (except scrap) distributors.....	3,235	1,706	3,562,585	1,951,055	474,912	204,760	14.5	12.9	264,342	139,701	5,146,942	2,540,882	52,338	33,139	1,303	705
Iron, steel and products distributors.....	2,693	1,466	2,174,276	1,447,929	391,727	168,730	18.5	14.9	221,482	118,531	4,293,636	2,157,842	44,102	28,093	1,087	627
Nonferrous metals distributors.....	542	240	1,188,309	503,126	83,185	36,030	7.2	7.3	42,860	21,170	853,306	383,040	8,236	5,046	216	78
Scrap, waste materials dealers.....	8,189	6,440	2,405,590	2,663,631	180,683	100,679	17.8	11.8	224,006	167,471	4,371,765	3,166,304	67,847	99,795	7,652	5,787
Iron, steel scrap dealers.....	3,719	2,622	1,213,140	1,688,131	101,824	51,797	17.4	9.6	110,177	85,103	2,176,704	1,562,492	31,628	28,002	3,367	2,196
Waste materials dealers.....	4,470	3,820	1,192,450	975,501	78,859	48,862	18.2	15.7	113,829	82,368	2,195,061	1,603,812	36,219	31,793	4,285	3,591
Other merchant wholesalers (less musical instrument, sheet music wholesalers).....	17,997	13,348	9,512,954	8,116,893	764,860	633,693	12.2	10.0	594,516	432,670	11,602,340	8,134,827	157,841	136,947	11,367	8,506
Amusement, sporting goods distributors.....	2,514	1,891	952,711	543,393	112,964	68,347	17.8	17.4	87,335	48,534	1,700,205	924,307	22,201	15,679	1,651	1,342
Book, magazine, newspaper wholesalers.....	1,919	1,476	456,186	427,906	47,909	27,570	19.6	18.0	83,180	51,771	1,473,736	1,026,040	25,280	22,417	1,153	878
Coal wholesalers.....	700	946	794,189	1,997,822	36,786	64,617	8.0	4.3	30,824	45,555	607,959	834,375	6,626	11,155	268	238
Farm supplies wholesalers.....	2,347	1,538	1,774,642	1,196,885	148,207	87,160	10.8	9.3	82,819	57,603	1,664,847	1,069,359	23,096	20,326	1,399	989
Jewelry wholesalers.....	2,747	2,461	825,459	1,468,281	146,168	143,687	17.7	15.6	76,224	60,683	1,468,531	1,148,312	18,183	15,955	2,033	1,973
Petroleum products distributors.....	2,260	1,602	1,416,388	740,721	44,167	33,820	9.0	8.7	56,221	30,741	1,117,171	580,256	13,350	8,795	1,403	551
Flower, bulb, plant wholesalers.....	966	601	222,942	145,603	12,563	4,874	24.1	19.9	28,605	16,521	542,603	297,217	7,766	5,245	664	415
Gift, art goods, greeting card wholesalers.....																
Miscellaneous products merchant wholesalers (less musical instrument, sheet music wholesalers).....	4,550	3,368	3,029,417	2,311,192	216,096	203,618	9.7	10.1	149,308	121,262	3,027,888	2,254,961	41,339	37,375	2,796	2,120
Manufacturers' sales branches, sales offices.....	22,590	23,706	69,533,784	50,800,384	2,152,720	1,730,310	7.7	7.6	2,605,047	1,903,870	51,694,937	36,931,797	515,876	499,522	110	669
Sales branches (with stocks).....	14,759	15,687	36,811,238	28,609,351	2,152,720	1,730,310	10.5	10.0	1,947,494	1,432,124	38,773,080	28,939,039	404,031	409,737	67	462
Sales offices (without stocks).....	7,831	8,019	32,722,546	22,191,053	...	...	4.5	4.4	657,553	471,746	12,722,857	7,992,758	111,845	89,785	43	207
Food and kindred products.....	4,498	4,575	11,746,914	10,242,575	242,253	273,439	9.3	7.6	486,493	345,513	9,387,147	6,859,388	106,460	102,067	20	45
Sales branches (with stocks).....	3,398	4,048	7,954,673	8,231,298	242,253	273,439	10.3	7.9	382,382	302,246	7,432,325	5,996,462	85,661	90,891	9	41
Sales offices (without stocks).....	1,090	490	3,792,249	2,120,647	...	...	7.2	6.5	104,111	43,067	1,954,822	862,926	20,799	11,176	11	4
Textile mill products.....	714	1,566	2,545,862	4,416,629	82,660	140,230	6.7	5.7	95,322	126,209	1,840,079	2,373,624	16,191	25,694	9	146
Apparel and related products.....	388	633	1,171,036	2,217,117	82,660	140,230	8.2	6.4	55,623	74,748	1,100,034	1,421,984	10,577	16,424	6	63
Sales branches (with stocks).....	326	933	1,374,826	2,199,512	...	...	5.4	5.0	39,699	51,461	740,045	951,640	5,614	9,270	3	83
Sales offices (without stocks).....	286	287	266,271	192,944	18,449	8,036	15.7	15.2	22,890	14,762	442,808	269,321	4,466	3,537	10	31
Furniture and fixtures.....	229	229	177,438	171,337	18,449	8,036	14.9	16.0	17,332	13,651	331,484	248,217	3,485	3,326	4	19
Sales branches (with stocks).....	57	59	68,833	21,607	...	...	18.2	8.8	5,558	1,111	111,324	21,104	981	211	6	12
Sales offices (without stocks).....	455	1,066	2,097,564	1,380,546	15,886	20,471	6.8	7.5	54,442	61,96	1,123,322	1,166,279	10,351	13,471	...	16
Paper and allied products.....	304	304	377,093	192,353	15,886	20,471	6.5	15.6	13,141	18,165	306,267	348,214	2,896	5,118	...	12
Sales branches (with stocks).....	357	762	1,720,471	1,188,193	...	...	6.9	6.2	41,301	43,031	821,055	818,065	7,455	8,353	...	4
Sales offices (without stocks).....	2,019	2,019	8,889,311	4,016,173	173,746	159,279	9.5	12.0	299,984	191,501	5,989,562	3,704,993	56,863	50,317	7	13
Chemicals and allied products.....	1,482	1,541	2,542,250	2,542,250	173,746	159,279	12.2	13.5	192,688	144,343	3,855,136	2,754,483	39,272	37,889	5	12
Sales branches (with stocks).....	708	478	4,341,090	1,473,923	...	...	6.5	9.5	107,326	47,159	2,134,426	950,470	17,591	12,428	2	1
Sales offices (without stocks).....	2,221	2,517	13,844,325	8,540,343	156,028	140,581	2.8	4.0	196,436	155,446	3,888,648	3,040,222	34,781	38,753	6	59
Primary metal products.....	818	1,138	1,954,239	1,669,170	156,028	140,581	7.7	10.1	82,905	90,718	1,608,271	1,750,773	17,188	25,384	4	42
Fabricated metal products.....	1,403	1,579	11,890,086	6,871,173	...	...	2.0	2.5	113,551	64,728	2,280,371	1,289,449	17,559	15,569	2	17
Sales branches (with stocks).....																
Sales offices (without stocks).....																

See footnotes at end of table.

Table 1C. WHOLESALE TRADE: 1954 AND 1948—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

UNITED STATES SUMMARY

1-19

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15		Active proprietors of unincorporated businesses, November 15	
											Employees			
	1954 (Number)	1948 (Number)	1954 (\$1,000)	1948 (\$1,000)	1954 (\$1,000)	1948 (\$1,000)	1954 (Percent)	1948 (Percent)	1954 (\$1,000)	1948 (\$1,000)	1954 (Dollars)	1948 (Dollars)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.														
Manufacturers' sales branches, sales offices—Con.														
Machinery (except electrical).....	5,327	5,288	5,998,901	5,887,033	458,293	266,654	14.8	10.4	560,183	389,775	11,291,839	7,430,408	108,279	94,759
Sales branches (with stocks).....	3,992	3,668	4,408,254	3,677,000	458,293	266,654	17.3	13.7	490,164	328,180	9,973,980	6,297,817	96,485	82,240
Sales offices (without stocks).....	1,335	1,620	1,590,647	2,210,033	...	...	7.7	4.9	70,019	61,595	1,317,859	1,172,591	11,794	12,519
Electrical machinery.....	1,509	1,322	5,021,744	4,027,405	181,420	130,663	8.1	6.4	204,228	185,148	3,989,599	3,451,925	37,447	48,093
Sales branches (with stocks).....	796	666	3,615,929	2,761,270	181,420	130,663	9.3	8.8	164,267	164,997	3,032,226	3,052,226	31,327	44,222
Sales offices (without stocks).....	713	656	1,405,815	1,646,135	...	...	4.9	2.5	39,961	20,151	752,734	399,699	6,120	3,871
Rubber products.....														
Leather and leather products.....														
Stone, clay and glass products.....														
Transportation equipment.....														
Instruments and related products.....														
Other manufacturers' products ^a														
Sales branches (with stocks).....	3,558	3,426	12,584,353	7,256,906	823,985	590,957	8.6	10.5	549,022	355,077	11,131,712	7,108,863	117,140	104,243
Sales offices (without stocks).....	1,842	1,642	6,538,539	4,459,830	...	...	4.2	4.5	136,047	79,443	2,610,221	1,526,814	23,898	18,588
Petroleum bulk plants, terminals, and IP gas facilities.....	29,189	28,351	16,038,372	10,483,060	912,501	702,298	10.0	9.0	539,643	345,177	10,627,876	6,826,115	132,554	112,264
Gasoline, distillates, residuals:														
Bulk plants.....	27,078	27,292	10,027,135	7,961,154	434,829	580,230	10.9	10.6	332,956	273,114	6,608,774	5,420,756	86,977	92,254
Distributing terminals.....	1,241	742	5,781,703	2,435,647	463,190	115,904	7.9	3.7	179,463	64,634	3,487,438	1,258,077	36,672	17,643
Wholesale IP gas facilities.....	870	317	229,534	86,259	14,482	6,164	26.5	20.0	27,224	7,429	531,664	147,152	6,905	2,367
Merchandise agents, brokers.....	22,131	18,138	39,250,509	32,839,667	103,232	64,910	3.1	2.5	530,707	349,653	10,091,334	6,751,854	131,308	101,522
Groceries, confectionery, meats.....	2,949	2,568	7,621,093	5,179,557	10,587	8,804	2.1	2.0	72,106	45,188	1,321,026	830,291	14,440	10,955
Canned foods.....														
Coffee, tea, spices.....														
Flour.....														
Sugar.....														
Miscellaneous grocery products.....														
Meats, provisions (except canned).....	174	109	192,992	89,961	92	20	3.9	3.7	2,763	1,167	52,916	22,364	559	298
Meats, provisions (except canned).....	97	58	520,605	571,375	124	34	1.1	1.6	2,291	1,094	40,750	22,365	383	235
Farm products (edible).....	1,107	956	2,107,445	1,663,467	4,061	3,545	4.2	3.1	39,381	24,797	733,776	458,360	8,753	7,368
Dairy, poultry products.....	214	151	2,158,210	368,069	2,138	684	3.6	1.5	9,307	2,797	194,756	53,394	2,055	786
Fruits, vegetables.....	893	805	1,295,235	1,295,398	1,923	2,861	4.3	3.5	30,074	22,274	539,020	404,966	6,998	6,582
Drugs, chemicals, paints.....	516	363	522,701	371,553	1,720	1,373	4.8	4.4	11,735	7,265	236,253	136,990	2,212	1,620
Drugs, proprietaries, toiletries.....	172	124	143,150	84,090	322	155	7.3	6.0	4,314	2,392	90,239	47,885	955	642
Chemicals, explosives.....	262	196	317,332	257,136	1,264	1,107	3.7	4.0	5,859	4,393	117,145	79,263	982	837
Paints, varnishes, lacquers, enamels.....	82	43	62,219	30,327	134	111	4.8	4.0	1,562	540	28,869	9,842	275	141
Apparel (including footwear).....	1,205	1,018	2,076,128	1,470,923	1,913	1,315	3.4	3.0	31,175	19,256	583,909	371,284	6,122	4,803
Clothing, furnishings (men's, women's)														
Men's, boys' clothing, furnishings.....														
Women's, children's clothing, accessories.....														
Handbags.....														
Furs (dressed), fur clothing.....														
Millinery, millinery supplies.....														
Shoes, other footwear.....														
Dry goods, piece goods.....	818	918	3,233,165	3,699,621	5,620	6,594	3.3	3.1	49,567	43,938	878,670	778,253	7,339	7,305
Hosiery.....	270	376	712,048	803,273	1,246	732	4.0	2.8	13,225	8,715	238,102	155,172	2,229	1,848
Dry goods.....	548	542	2,521,117	2,892,348	4,374	5,862	3.1	3.2	36,342	35,223	640,568	623,081	5,110	5,457
Furniture, home furnishings.....	837	657	271,713	402,969	1,634	919	6.8	5.9	14,434	9,727	275,574	184,211	2,698	2,218
Furniture.....	375	279	269,516	161,988	494	288	6.3	6.5	6,133	3,964	117,677	78,869	1,171	896
Home furnishings.....	462	378	302,197	240,981	1,140	631	7.2	5.4	8,301	5,399	157,897	105,342	1,527	1,322
Paper, allied products.....	403	257	469,942	229,580	1,020	498	4.2	4.1	8,247	3,902	158,304	75,273	1,456	877
Paper.....	283	196	410,731	207,498	868	290	3.8	3.8	5,913	3,103	113,083	59,023	1,025	654
Stationery, office supplies.....	120	61	59,211	21,682	152	208	7.3	7.3	2,334	799	45,221	16,250	431	223
Farm products (raw materials).....	3,566	3,266	11,495,721	11,296,536	29,708	17,687	1.5	1.2	77,429	57,948	1,333,834	46,714	35,411	35,411
Cotton.....	254	229	1,020,618	752,847	10,053	4,978	1.8	1.9	3,035	2,287	57,716	43,604	812	741
Grain.....	230	223	1,129,086	1,469,564	1,150	2,742	1.0	0.9	5,544	5,910	102,509	102,541	1,089	1,454
Hides, skins, raw furs.....	137	159	258,403	331,006	1,495	1,772	3.5	2.7	4,327	4,267	73,154	71,669	707	894
Livestock.....	2,223	1,745	7,558,447	7,172,610	7,335	3,491	1.3	0.9	46,247	28,106	949,099	568,562	30,373	19,752
Tobacco (leaf).....	552	657	1,045,530	998,923	7,762	1,111	4.2	3.5	14,343	13,643	397,720	484,576	12,976	11,704
Wool, mohair.....	118	103	315,643	373,295	1,882	2,055	1.9	1.3	3,155	2,280	55,475	35,450	512	487
Miscellaneous inedible farm products.....	52	80	167,994	198,291	1,538	1,538	1.4		778	1,284	16,161	26,878	245	379

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1C. WHOLESALE TRADE: 1954 AND 1948—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Type of operation and kind of business	Establishments		Sales		Inventories, end of year, at cost		Operating expenses (inc. payroll) as percent of sales		Payroll, entire year		Payroll and paid employees, work-week ended nearest November 15			Active proprietors of unincorporated businesses, November 15	
	1954 (Number)		1954 (\$1,000)		1954 (\$1,000)		1954 (Percent)		1954 (\$1,000)		1954 (Dollars)	1954 (Number)	1948 (Number)	1954 (Number)	1948 (Number)
Type by Kind of Business—Con.															
Merchandise agents, brokers—Con.															
Automotive.....	648	447	925,266	442,024	2,093	745	4.1	4.7	14,991	8,167	286,327	2,633	1,823	523	360
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,026	1,385,138	633,923	5,727	1,828	6.1	6.1	32,007	13,934	624,223	5,513	3,229	1,309	876
Electrical apparatus, supplies.....	859	732	695,667	439,524	3,461	1,437	6.4	6.4	17,653	10,183	333,370	3,042	2,303	765	619
Appliances, radios, TV sets.....	167	294	134,053	194,399	379	371	5.3	5.6	2,536	3,751	47,335	463	926	132	237
Electronic parts, equipment.....	501	...	553,418	...	1,687	...	5.8	...	11,818	...	243,318	1,962	...	412	...
Hardware, plumbing-heating goods.....	1,049	908	686,339	420,285	2,595	2,135	7.2	7.3	17,581	12,982	341,699	3,266	2,980	869	757
Hardware.....	347	340	239,745	203,659	1,499	1,456	6.4	6.2	5,566	8,782	105,524	1,075	1,168	297	282
Plumbing, heating goods.....	702	568	366,594	216,626	2,096	1,679	7.8	8.3	12,055	8,200	236,375	2,291	1,812	572	465
Lumber, construction materials.....	903	546	855,451	463,143	1,709	2,218	4.7	4.9	17,727	7,874	331,088	3,473	1,900	645	385
Lumber, millwork.....	326	363	687,518	371,536	1,729	1,729	3.9	4.2	10,368	4,786	192,630	2,014	1,073	389	255
Construction materials (except lumber).....	377	183	197,933	90,607	1,000	489	7.5	7.3	7,359	3,088	138,458	1,459	827	256	130
Machinery, equipment, supplies.....	3,174	2,531	2,169,550	1,364,852	11,917	7,738	6.9	6.4	64,606	38,674	1,197,191	11,355	8,546	2,348	1,893
Air conditioning, commercial refrigeration equipment.....	405	242	265,544	69,012	1,502	797	5.9	8.4	6,999	3,068	133,351	1,382	956	332	192
Commercial machines, equipment.....	84	66	75,609	30,716	927	554	7.3	7.8	2,411	1,460	41,122	406	319	44	36
Construction machinery, equipment.....	54	49	32,671	27,875	272	344	6.6	5.6	809	814	18,572	199	176	27	29
Farm-garden machinery, equipment.....	2,124	1,691	1,356,474	814,102	8,119	4,863	7.8	7.4	45,611	26,354	838,688	7,693	5,603	1,617	1,298
Industrial machinery, equipment, supplies.....	85	77	26,008	19,674	98	100	8.3	7.9	892	699	13,958	240	200	56	51
Professional equipment, supplies.....	247	256	174,247	232,512	785	841	5.5	3.9	4,371	3,595	80,180	830	734	170	207
Service establishment equipment, supplies.....	175	150	238,997	170,961	202	241	3.7	3.6	3,513	2,684	66,353	605	538	102	80
Transportation (exc. automotive) equipment, supplies.....	661	538	940,802	577,101	9,551	1,014	3.4	3.3	13,576	8,574	248,944	2,302	1,841	471	380
Metals, metalwork (except scrap).....	513	469	631,918	506,233	8,762	842	3.7	3.8	9,467	7,170	175,585	1,604	1,577	364	337
Iron, steel and products.....	148	69	308,884	170,868	789	172	2.6	1.8	4,109	1,404	73,359	698	284	107	43
Nonferrous metals, metalwork.....	2,768	2,139	4,272,055	4,529,153	13,377	8,497	3.5	2.6	66,145	47,791	1,222,516	12,932	10,646	1,712	1,470
Other merchandise agents, brokers.....	48	44	85,788	161,990	1,167	453	3.9	3.2	1,893	29,938	34,148	632	714	25	20
Scrap iron and steel.....	271	238	245,501	135,464	318	352	5.9	6.4	5,161	3,403	93,553	932	714	202	206
Amusements, sporting goods, toys.....	89	79	77,292	54,951	1,194	158	10.2	11.7	3,750	7,859	50,428	919	989	59	63
Books, magazines, newspapers.....	212	195	384,803	675,255	1,156	428	3.0	3.0	12,839	7,789	13,728	1,943	1,389	59	63
Coal, coke.....	169	172	330,238	443,041	1,336	1,400	1.6	1.6	2,899	3,316	57,796	722	776	84	111
Farm supplies.....	109	135	68,311	84,064	403	1,679	5.8	4.8	4,396	854	23,302	281	237	84	114
Jewelry.....	192	109	566,617	84,068	203	171	1.9	1.9	4,061	2,432	71,540	719	401	123	59
Furniture and products.....	1,678	1,167	2,313,485	2,608,673	8,519	3,932	3.5	2.2	35,701	25,155	663,704	7,121	5,775	1,074	824
Garage, mechanical.....	13,255	16,787	9,050,816	9,920,288	385,348	411,531	8.1	6.1	327,963	286,879	6,327,178	123,997	151,357	6,340	7,599
Miscellaneous products agents, brokers, n.e.c.	2,087	2,522	1,292,362	939,581	21,177	32,163	8.0	7.1	52,205	31,304	6,670,562	18,266	17,017	1,493	1,575
Assemblers of farm products.....	1,993	2,032	1,287,674	1,087,363	49,459	33,520	20.8	23.3	124,752	121,301	2,367,737	53,838	64,747	1,299	1,219
Dairy, poultry products.....	8,669	11,105	6,171,994	7,435,813	293,455	311,449	5.3	2.9	100,688	100,688	3,004,277	48,400	43,027	3,237	4,044
Fresh fruits, vegetables.....	495	544	194,713	148,624	20,657	9,872	10.5	9.3	9,796	6,646	196,015	3,242	2,763	305	192
Farm products (raw materials).....	341	544	194,713	148,624	20,657	9,872	10.5	9.3	9,796	6,646	196,015	3,242	2,763	305	192
Farm supplies.....	341	544	194,713	148,624	20,657	9,872	10.5	9.3	9,796	6,646	196,015	3,242	2,763	305	192
Fish and sea food.....	11	243	4,073	116,566	600	20,683	25.1	14.0	530	12,612	11,800	251	11,455	6	127
Other farm products assemblers.....	11	243	4,073	116,566	600	20,683	25.1	14.0	530	12,612	11,800	251	11,455	6	127

xxx Not applicable. ... Represents zero.

1948 data in this table differ from data in publications of the 1948 Census of Wholesale Trade; they have been adjusted to the scope of the 1954 Wholesale Census.

Figures for agents and brokers represent brokerage or commissions percent of sales.

See item 6 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III.

Comparisons, 1954 with previous censuses, are qualified by the growth of a new trade, "Electronic parts, equipment distributors."

1954 data are not strictly comparable with those for 1948 due to different methods of enumeration (see item 5 of "Comparison of 1948 and 1954 Censuses" in the Introduction, page III). For example, in the 1948 Census there were 358 "recognized" transit-mixed concrete establishments compared with 1,996 in 1954, when the enumeration was based on lists of employers.

1954 figures include oil well supply houses which were considered as manufacturers' sales branches (with stocks) in previous censuses. In 1948 there were 241 such establishments with sales of \$191,000,000.

1954 figures include sales branches (with stocks) of steel works and rolling mills companies—142 establishments with sales of \$172,379,000.

Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

UNITED STATES SUMMARY

1-21

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel												
Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
NEW ENGLAND												
Wholesale trade, total.....	14,454	xxx	747,670	xxx	xxx	647,550	12,252,108	148,156	147,068	150,150	152,921	6,307
Type of Operation												
Merchant wholesalers.....	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Manufacturers' sales branches, sales offices.....	1,443	3,401,429	126,043	285,691	8.4	147,621	2,901,933	30,062	29,962	30,478	30,140	3
Petroleum bulk plants, terminals and LP gas facilities.....	663	1,129,040	77,820	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243
Merchandise agents, brokers.....	1,128	1,444,323	2,971	54,596	3.8	23,837	412,940	4,516	4,489	4,610	4,673	703
Assemblers of farm products.....	214	146,463	6,146	18,184	12.4	8,134	165,180	2,863	2,501	2,799	2,904	88
Type by Kind of Business												
Merchant wholesalers.....	11,006	5,565,561	534,690	798,530	14.3	424,153	7,931,102	101,427	101,166	103,309	105,893	5,270
Grocery, confectionery, meat wholesalers.....	1,610	1,012,698	57,013	108,387	10.7	57,244	1,062,491	14,531	14,987	16,141	15,390	950
General-line grocery wholesalers.....	179	372,014	30,362	30,609	8.2	17,352	320,316	4,299	4,278	4,370	4,348	38
Confectionery wholesalers.....	125	32,982	1,462	3,799	11.5	2,050	38,771	598	579	605	633	80
Fish, sea food distributors.....	314	109,011	5,133	18,673	17.1	8,759	162,798	2,412	2,796	3,255	2,670	224
Meat, meat products wholesalers.....	390	311,726	6,363	27,559	8.8	14,100	260,975	3,238	3,244	3,312	3,486	286
Specialty-line grocery wholesalers.....	602	186,965	13,693	27,747	14.8	14,983	279,631	3,984	4,090	4,599	4,253	322
Farm products (edible) distributors.....	669	250,638	4,755	30,574	12.2	14,217	255,947	3,978	4,129	3,980	4,203	509
Poultry, poultry products distributors.....	124	68,658	1,963	5,492	8.0	2,546	47,919	738	797	819	810	69
Fresh fruit, vegetable wholesalers.....	545	181,980	2,792	25,082	13.8	11,671	208,028	3,240	3,332	3,161	3,393	440
Beer, wine, distilled spirits wholesalers.....	288	418,134	32,642	50,763	12.1	27,329	515,126	5,640	5,819	6,009	5,840	65
Beer, ale distributors.....	197	173,810	6,682	29,793	17.1	15,111	271,192	3,284	3,463	3,648	3,422	51
Wine, distilled spirits wholesalers.....	91	244,324	25,960	20,970	8.6	12,218	243,934	2,356	2,356	2,361	2,418	14
Tobacco distributors.....	258	269,895	12,109	16,353	6.1	8,537	156,223	2,432	2,318	2,378	2,389	128
Drugs, chemicals, allied products wholesalers.....	365	190,558	19,044	30,365	15.9	16,709	308,441	4,036	4,074	4,094	4,162	137
General-line drug wholesalers.....	30	77,353	9,355	10,896	14.1	6,437	116,543	1,691	1,688	1,698	1,724	9
Specialty-line drug, toiletries wholesalers.....	112	26,936	2,674	4,415	16.4	2,549	54,424	671	692	696	756	45
Industrial chemicals, explosives distributors.....	152	71,724	5,679	11,357	15.8	5,873	105,657	1,238	1,248	1,247	1,243	57
Paint, varnish wholesalers.....	71	14,545	1,336	3,697	25.4	1,950	31,817	436	446	453	439	26
Dry goods, apparel wholesalers.....	583	296,645	38,123	40,244	13.6	20,005	411,924	4,521	4,554	4,713	4,893	238
Clothing, furnishings, footwear wholesalers.....	354	177,224	18,354	25,378	14.3	12,120	256,740	2,450	2,520	2,593	2,720	148
General-line dry goods wholesalers.....	10	7,713	893	939	12.2	611	10,975	134	131	142	148	2
Specialty-line dry goods wholesalers.....	200	81,261	9,126	11,273	13.9	5,668	110,604	1,417	1,421	1,418	1,447	79
Piece goods converters.....	19	30,447	9,750	2,654	8.7	1,606	33,605	520	482	560	578	9
Furniture, home furnishings wholesalers.....	304	105,036	12,606	20,046	19.1	9,957	185,024	2,276	2,313	2,305	2,513	134
Furniture (household, office) wholesalers.....	129	34,521	3,998	7,414	21.5	3,742	69,398	856	864	852	972	69
Home furnishings, floor coverings wholesalers.....	175	70,515	8,608	12,632	17.9	6,215	115,626	1,420	1,449	1,453	1,541	65
Paper, allied products wholesalers.....	475	176,450	16,469	32,750	18.6	18,328	334,368	4,173	4,156	4,179	4,252	191
Coarse paper and products wholesalers.....	257	106,415	10,091	17,847	16.8	10,485	184,665	2,398	2,370	2,379	2,384	103
Printing and fine paper distributors.....	74	37,917	3,263	6,306	16.6	3,379	57,751	697	702	714	722	27
Stationery, office supplies wholesalers.....	117	26,300	2,250	6,903	26.2	3,582	72,559	886	893	891	925	52
Wallpaper wholesalers.....	27	5,818	865	1,694	29.1	882	19,393	192	191	195	221	9
Farm products (raw materials) merchants.....	222	384,835	59,227	25,120	6.5	10,276	207,271	2,806	1,863	1,992	2,795	87
Automotive wholesalers.....	798	202,362	30,209	49,522	24.5	29,373	555,049	7,500	7,457	7,564	7,665	360
Motor vehicle distributors.....	89	35,246	1,413	5,655	16.0	2,768	49,797	680	628	631	621	45
Automotive equipment, tire-tube wholesalers.....	709	167,116	28,796	43,867	26.2	26,605	505,252	6,820	6,829	6,933	7,044	315
Electrical, electronics, appliance distributors.....	496	362,158	43,369	53,725	14.8	30,012	556,597	6,767	6,689	6,659	6,925	147
Electrical apparatus, supplies distributors.....	243	154,844	19,892	22,229	14.4	12,550	238,380	3,065	3,012	2,944	2,975	80
Electrical appliance, radio, TV set wholesalers.....	139	172,815	18,685	23,847	13.8	13,045	239,598	2,627	2,608	2,624	2,814	28
Electronic parts, equipment distributors.....	114	34,499	4,792	7,649	22.2	4,417	78,579	1,075	1,069	1,091	1,136	39
Hardware, plumbing-heating goods wholesalers.....	558	267,720	45,620	49,760	18.6	28,253	513,124	6,323	6,355	6,442	6,619	150
Hardware wholesalers.....	137	76,824	14,419	16,312	21.2	9,949	177,369	2,301	2,414	2,420	2,437	46
Plumbing, heating equipment, supplies distributors.....	421	190,896	31,201	33,448	17.5	18,304	335,755	3,932	3,941	4,022	4,182	104
Lumber, construction materials distributors.....	583	312,057	26,419	52,721	16.9	27,253	519,175	5,508	5,828	5,980	6,154	230
Lumber, millwork wholesalers.....	265	187,697	18,603	24,479	13.0	13,109	235,943	2,712	2,692	2,729	2,726	110
Construction materials distributors.....	318	124,360	7,816	28,242	22.7	14,144	283,232	2,796	3,136	3,251	3,428	120
Machinery, equipment, supplies distributors.....	1,648	509,721	59,303	106,376	20.9	57,704	1,054,628	12,797	12,689	12,703	12,885	696
Air conditioning, comm. refrigeration equip., distrs.....	97	24,311	2,803	6,404	26.3	3,607	64,104	725	738	771	737	48
Commercial machines, equipment distributors.....	180	34,097	3,909	7,834	23.0	4,138	78,197	1,262	965	956	1,009	91
Construction machinery, equipment dealers.....	116	67,187	12,362	11,863	17.7	6,656	121,750	1,226	1,299	1,304	1,337	17
Farm-garden machinery, equipment wholesalers.....	40	15,770	1,810	2,984	18.9	1,534	27,420	343	345	332	356	18
Industrial machinery, equipment distributors.....	324	119,428	11,096	26,668	22.3	13,912	248,402	2,687	2,862	2,914	2,993	115
Industrial materials, supplies distributors.....	342	104,049	12,664	22,620	21.7	13,087	236,244	2,925	2,923	2,866	3,033	135
Professional equipment, supplies distributors.....	159	37,267	4,928	9,515	25.5	5,590	104,820	1,390	1,381	1,375	1,443	72
Service establishment supply houses.....	348	72,742	7,386	14,984	20.6	7,908	141,872	1,822	1,820	1,831	1,921	188
Transportation equipment distributors.....	42	34,870	2,345	3,504	10.0	1,672	31,819	347	356	354	356	12
Metals, metalwork (except scrap) distributors.....	181	124,022	24,864	24,219	19.5	12,812	237,555	2,551	2,551	2,570	2,672	50
Iron, steel and products distributors.....	141	90,729	20,497	19,241	21.2	10,658	198,488	2,113	2,114	2,111	2,190	37
Nonferrous metals distributors.....	40	33,293	4,367	4,978	15.0	2,154	39,067	438	437	459	482	13
Scrap, waste materials dealers.....	801	219,185	13,093	39,484	18.0	19,636	371,467	5,548	5,618	5,661	5,889	604
Iron, steel scrap dealers.....	237	39,160	3,804	9,512	24.3	4,621	40,586	1,285	1,332	1,374	1,523	185
Waste materials dealers.....	567	180,025	10,289	29,972	16.6	15,015	276,881	4,263	4,286	4,287	4,366	419
Other merchant wholesalers.....	1,164	463,447	34,825	68,121	14.7	36,508	686,732	10,040	9,766	9,939	10,647	594
Amusement, sporting goods distributors.....	185	64,575	7,910	10,081	15.6	5,600	102,680	1,257	1,270	1,343	1,469	87
Book, magazine, newspaper wholesalers.....	152	58,505	2,508	11,267	19.3	7,052	125,254	2,658	2,529	2,512	2,586	76
Coal wholesalers.....	32	73,300	2,052	5,894	8.0	2,846	60,902	609	593	599	623	10
Farm supplies wholesalers.....	40	27,793	1,271	4,172	15.0	2,427	48,254	596	571	569	611	15
Jewelry wholesalers.....	197	43,335	7,452	9,561	22.1	4,777	88,778	1,303	1,315	1,366	1,542	116
Petroleum products distributors.....	121	51,791	11,800	6,887	12.5	3,224	59,392	769	747	758	767	58
Gift, art goods, greeting card wholesalers.....	50	9,298	787	2,666	28.7	1,292	26,295	348	343	382	553	32
Flower, bulb, plant wholesalers.....	61	8,513	411	1,680	22.1	1,028	18,178	274	290	266	279	39
Miscellaneous products merchant wholesalers.....	312	126,337	11,254	16,113	12.8	8,262	156,999	2,156	2,108	2,144	2,217	161

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
NEW ENGLAND-Continued												
Type by Kind of Business-Con.												
Manufacturers' sales branches, sales offices.....	1,443	3,401,429	126,043	285,691	8.4	147,621	2,901,933	30,062	29,962	30,478	30,140	3
Sales branches (with stocks).....	942	1,901,000	126,043	200,666	10.6	106,755	2,137,051	22,654	22,557	23,171	23,125	3
Sales offices (without stocks).....	501	1,500,429	...	85,025	5.7	40,866	764,882	7,408	7,405	7,307	7,015	...
Food and kindred products.....	332	766,411	14,719	64,355	8.4	31,247	586,094	7,199	7,339	7,605	7,005	...
Sales branches (with stocks).....	284	563,397	14,719	49,902	8.9	25,597	493,393	5,962	6,033	6,317	5,958	...
Sales offices (without stocks).....	48	203,014	...	14,453	7.1	5,650	92,711	1,237	1,306	1,288	1,047	...
Textile mill products.....	30	51,989	1,661	3,383	6.5	2,154	42,007	402	388	428	490	...
Sales branches (with stocks).....	23	34,651	1,661	2,989	8.6	1,870	36,898	365	351	390	452	...
Sales offices (without stocks).....	7	17,338	...	394	2.3	284	5,109	37	37	38	38	...
Apparel and related products.....	12	28,309	1,462	3,446	12.2	1,278	22,853	187	187	190	187	...
Sales branches (with stocks).....	6	16,468	1,462	2,774	16.8	910	15,641	122	125	125	125	...
Sales offices (without stocks).....	6	11,841	...	672	5.7	368	7,212	65	62	65	62	...
Furniture and fixtures.....	20	11,713	466	1,840	15.7	1,255	22,096	256	238	231	225	...
Sales branches (with stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	39	122,705	1,374	7,377	6.0	4,185	89,702	716	715	708	701	...
Sales branches (with stocks).....	9	36,507	1,374	2,482	6.8	1,176	32,999	225	226	224	223	...
Sales offices (without stocks).....	30	86,198	...	4,895	5.7	3,009	56,703	491	489	484	478	...
Chemicals and allied products.....	119	418,835	6,940	36,794	8.8	13,179	253,425	2,368	2,366	2,343	2,357	...
Sales branches (with stocks).....	71	160,998	6,940	17,648	11.0	6,744	132,214	1,318	1,305	1,306	1,306	...
Sales offices (without stocks).....	48	257,837	...	19,146	7.4	6,435	121,211	1,050	1,061	1,037	1,051	...
Rubber products.....	33	97,733	13,707	13,434	13.7	4,534	84,685	904	885	880	891	...
Sales branches (with stocks).....	27	89,183	13,707	12,298	13.8	3,846	75,393	822	804	792	799	...
Sales offices (without stocks).....	6	8,550	...	1,136	13.3	488	9,292	82	81	88	92	...
Leather and leather products.....	23	109,074	13,556	10,026	9.2	4,059	70,342	832	814	825	812	...
Sales branches (with stocks).....	17	89,542	13,556	9,162	10.2	3,669	62,925	767	749	760	749	...
Sales offices (without stocks).....	6	19,532	...	864	4.4	390	7,417	65	65	65	63	...
Stone, clay, and glass products.....	48	92,703	2,408	7,211	7.8	4,196	84,668	790	763	794	812	...
Sales branches (with stocks).....	17	27,353	2,408	4,529	16.6	2,756	59,025	557	535	568	586	...
Sales offices (without stocks).....	31	65,350	...	2,682	4.1	1,440	25,643	233	228	226	226	...
Primary metal products.....	77	327,229	4,713	9,235	2.8	4,459	86,504	759	757	756	757	...
Sales branches (with stocks).....	14	42,061	4,713	2,408	5.7	1,084	21,026	214	222	224	222	...
Sales offices (without stocks).....	63	285,168	...	6,827	2.4	3,375	65,478	545	535	532	535	...
Fabricated metal products.....	45	93,528	3,433	6,054	6.5	3,126	61,280	583	582	585	588	1
Sales branches (with stocks).....	27	35,133	3,433	4,341	12.4	2,174	39,928	414	414	415	417	1
Sales offices (without stocks).....	18	58,395	...	1,713	2.9	952	21,352	169	168	170	171	...
Machinery (except electrical).....	329	236,119	20,902	47,530	20.1	32,100	629,502	6,244	6,158	6,186	6,208	...
Sales branches (with stocks).....	233	167,757	20,902	39,139	23.3	27,031	543,030	5,175	5,131	5,200	5,271	...
Sales offices (without stocks).....	96	68,362	...	8,391	12.3	5,069	86,472	1,069	1,027	986	937	...
Electrical machinery.....	94	435,798	10,727	23,241	5.3	13,477	261,224	2,358	2,383	2,465	2,400	...
Sales branches (with stocks).....	41	243,965	10,727	12,660	5.2	7,183	141,415	1,395	1,408	1,486	1,444	...
Sales offices (without stocks).....	53	191,833	...	10,581	5.5	6,294	119,809	963	975	979	956	...
Transportation equipment.....	49	334,774	11,865	15,755	4.7	8,106	161,226	1,688	1,732	1,735	1,798	...
Sales branches (with stocks).....	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	67	43,098	1,649	9,144	21.2	5,796	126,749	1,355	1,350	1,355	1,322	...
Sales branches (with stocks).....	55	24,709	1,649	6,672	27.0	4,374	83,560	1,044	1,043	1,055	1,042	...
Sales offices (without stocks).....	12	18,389	...	2,472	13.4	1,422	43,189	311	307	300	280	...
Other manufacturers' products*.....	126	231,411	16,461	26,866	11.6	14,670	319,576	3,421	3,305	3,392	3,587	2
Sales branches (with stocks).....	60	90,480	16,461	17,302	19.1	9,599	228,373	2,447	2,345	2,438	2,614	2
Sales offices (without stocks).....	66	140,931	...	9,564	6.8	5,071	91,203	974	960	954	973	...
Petroleum bulk plants, terminals and LP gas facilities.....	663	1,129,040	77,820	100,985	8.9	43,805	840,953	9,288	8,950	8,954	9,311	243
Gasoline, distillates, residuals.....	629	1,118,352	77,189	97,504	8.7	42,860	824,066	9,066	8,731	8,714	9,087	243
Bulk plants.....	501	340,125	13,469	37,909	11.1	16,710	310,595	3,878	3,752	3,767	3,945	241
Distributing terminals.....	128	778,227	63,720	59,595	7.7	26,150	513,561	5,188	4,979	4,947	5,142	2
Wholesale LP gas facilities.....	34	10,688	631	3,481	32.6	945	16,887	222	219	240	224	...
Mercantile agents, brokers.....	1,128	1,444,323	2,971	54,596	3.8	23,837	412,940	4,516	4,489	4,610	4,673	703
Grocery, confectionery, meats.....	151	372,864	367	10,686	2.9	4,889	79,929	912	891	958	962	108
Groceries (combination of food lines).....	15	48,240	...	1,837	3.8	1,148	14,374	154	157	158	157	11
Canned foods.....	56	109,767	297	3,602	3.3	1,714	30,075	349	356	371	354	47
Coffee, tea, spices.....	7	23,526	...	209	.9	69	1,389	15	15	15	14	4
Confectionery.....	6	8,760	...	279	3.2	88	1,621	23	20	21	24	5
Flour.....	3	1,774	...	48	2.7	19	(Z)	6	7	6	7	2
Meats, provisions (except canned).....	7	78,376	4	492	.6	218	3,448	29	31	29	31	6
Sugar.....	4	8,521	...	76	.9	35	575	7	7	7	7	5
Miscellaneous grocery products.....	53	93,900	66	4,143	4.4	1,598	28,097	329	298	351	368	28
Farm products (edible).....	64	94,224	96	3,861	4.1	1,943	34,501	376	447	449	441	38
Dairy, poultry products.....	14	19,717	35	421	2.1	215	4,640	44	43	57	54	6
Fruits, vegetables.....	50	74,507	61	3,440	4.6	1,728	29,861	332	404	392	387	32
Drugs, chemicals, paints.....	33	18,489	78	1,160	6.3	582	10,638	116	110	121	139	14
Drugs, proprietaries, toiletries.....	10	5,829	6	450	7.7	219	4,175	49	45	52	63	3
Chemicals, explosives.....	16	7,124	55	434	5.8	197	3,746	35	34	38	45	9
Paints, varnishes, lacquers, enamels.....	7	5,136	17	276	5.4	166	2,717	32	31	31	31	2

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
NEW ENGLAND—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	54	44,246	18	2,391	5.4	840	15,730	164	154	154	166	38
Clothing, furnishings (men's, women's).....	8	6,526	5	236	3.6	60	1,812	16	12	12	15	5
Men's, boys' clothing, furnishings.....	5	5,364	...	466	8.7	118	2,109	26	24	27	27	2
Women's, children's clothing, accessories.....	23	16,693	...	1,084	6.5	417	8,673	83	83	82	87	17
Furs (dressed), fur clothing.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	13	13,771	12	489	3.6	211	2,474	29	25	23	27	13
Work clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	40	82,308	200	3,084	3.7	1,239	18,909	188	179	186	212	11
Hosiery.....	3	2,388	...	46	1.9	8	(Z)	3	3	3	3	1
Dry goods.....	7	18,345	4	975	5.3	354	6,705	68	66	67	69	2
Piece goods.....	30	61,575	196	2,063	3.4	877	12,044	117	110	116	140	8
Furniture, home furnishings.....	38	17,029	20	1,138	6.7	405	7,396	85	85	84	88	21
Furniture.....	20	9,193	14	616	6.7	193	3,532	40	40	38	41	10
Home furnishings.....	18	7,836	6	522	6.7	212	3,864	45	45	46	47	11
Paper, allied products.....	31	15,498	...	760	4.9	214	3,936	54	53	53	54	20
Paper.....	23	11,845	...	531	4.5	161	2,973	40	40	40	40	15
Stationery, office supplies.....	8	3,653	...	229	6.3	53	983	14	13	13	14	5
Farm products (raw materials).....	113	362,998	329	6,242	1.7	2,975	51,817	547	495	506	506	78
Cotton.....	8	32,382	11	340	1.0	126	2,308	29	28	27	27	4
Grain.....	10	52,115	...	270	.5	103	1,624	12	12	12	17	7
Hides, skins, raw furs.....	21	40,686	8	1,334	3.3	542	8,135	80	77	77	82	12
Livestock.....	11	10,748	17	322	3.0	80	1,471	44	49	38	56	13
Tobacco (leaf).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	58	220,436	282	3,784	1.7	2,044	36,406	330	317	337	310	37
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	14	9,640	14	622	6.5	211	3,958	47	51	54	57	13
Electrical-electronic apparatus, equip., appliances.....	99	84,572	200	5,113	6.0	1,978	33,998	356	358	368	350	70
Electrical apparatus, supplies.....	52	44,807	141	2,966	6.6	1,161	17,182	202	204	206	188	38
Appliances, radios, TV sets.....	10	7,564	3	372	4.9	93	1,744	31	31	29	27	8
Electronic parts, equipment.....	37	32,201	56	1,775	5.5	724	15,072	123	123	133	135	24
Hardware, plumbing-heating goods.....	66	27,234	81	2,243	8.2	932	16,907	185	182	190	201	40
Hardware.....	19	8,870	22	630	7.1	274	5,145	56	55	58	62	12
Plumbing, heating goods.....	47	18,364	59	1,613	8.8	658	11,762	129	127	132	139	28
Lumber, construction materials.....	45	22,128	117	1,240	5.6	590	10,320	141	147	138	128	26
Lumber, millwork.....	21	14,752	96	483	3.3	159	2,882	47	48	41	41	14
Construction materials (except lumber).....	24	7,376	21	757	10.3	431	7,438	94	99	97	87	12
Machinery, equipment, supplies.....	186	111,867	598	8,072	7.2	3,703	69,873	693	703	720	726	121
Air conditioning, commercial refrigeration equipment.....	6	2,139	5	156	7.3	21	505	7	7	9	9	6
Commercial machines, equipment.....	13	3,477	47	498	14.3	317	5,289	71	72	68	69	12
Construction machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	134	65,663	460	6,167	9.4	2,813	54,696	492	501	520	525	89
Professional equipment, supplies.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies.....	19	35,112	18	797	2.3	320	5,424	76	77	78	78	9
Transportation (exc. automotive) equip., supplies.....	7	3,671	48	284	7.7	124	1,925	24	22	20	20	3
Metals, metalwork (except scrap).....	40	30,131	68	1,602	5.3	602	10,384	103	105	102	98	28
Iron, steel and products.....	30	24,342	62	1,341	5.5	515	8,722	79	81	91	79	21
Nonferrous metals, metalwork.....	10	5,789	6	261	4.5	87	1,662	24	24	21	19	7
Other merchandise agents, brokers.....	154	151,095	785	5,382	4.2	2,734	44,624	549	529	527	545	77
Scrap iron and steel.....	4	4,875	...	155	3.2	87	1,919	21	19	19	21	...
Amusements, sporting goods, toys.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers.....	9	1,758	2	211	12.0	86	1,682	32	30	30	37	6
Coal, coke.....	5	4,998	54	194	3.9	132	3,114	30	26	24	27	1
Farm supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry.....	5	4,674	4	307	6.6	145	1,638	23	23	23	22	3
Yarns.....	19	40,560	...	853	2.1	246	4,419	44	39	40	41	12
Petroleum and products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise.....	18	7,119	21	491	6.9	285	5,776	62	66	67	68	7
Miscellaneous products, agents, brokers, n.e.c.....	80	73,858	704	3,584	4.9	1,524	21,210	275	270	269	275	41
Assemblers of farm products.....	214	146,463	6,146	18,184	12.4	8,134	165,190	2,863	2,501	2,799	2,904	88
Dairy, poultry products.....	69	62,029	933	8,185	13.2	3,993	82,637	1,088	1,117	1,117	1,147	19
Fresh fruits, vegetables.....	85	26,401	2,053	5,298	20.1	2,279	38,290	988	929	789	826	25
Farm products (raw materials).....	56	56,265	2,938	4,482	8.0	1,770	42,677	764	432	872	908	23
Farm supplies.....	4	1,766	222	219	12.4	92	1,576	23	23	21	23	1
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MIDDLE ATLANTIC												
Wholesale trade, total	59,985	XXX	3,377,801	XXX	XXX	2,993,584	57,038,024	611,861	610,796	615,304	629,148	34,933
Type of Operation												
Merchant wholesalers	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,652	422,680	29,551
Manufacturers' sales branches, sales offices	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,026,629	143,162	143,584	144,379	143,560	35
Petroleum bulk plants, terminals and LP gas facilities	1,785	2,966,882	174,904	272,091	9.2	108,722	2,135,686	22,758	22,160	22,450	23,377	850
Merchandise agents, brokers	6,035	12,500,036	40,899	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Assemblers of farm products	540	495,983	16,471	42,702	8.6	19,144	359,798	5,826	5,545	5,758	5,857	323
Type by Kind of Business												
Merchant wholesalers	46,966	30,475,475	2,632,336	3,703,972	12.2	1,913,358	36,075,425	406,670	406,294	409,652	422,680	29,551
Grocery, confectionery, meat wholesalers	5,392	5,061,853	244,006	402,646	8.0	205,133	3,912,168	46,567	46,282	47,206	48,462	3,989
General-line grocery wholesalers	460	982,744	84,045	84,510	8.6	50,064	958,619	11,589	11,635	11,636	11,698	292
Confectionery wholesalers	475	130,642	13,608	19,655	15.0	9,837	195,215	2,731	2,710	2,740	2,943	417
Fish, sea food distributors	336	167,118	5,936	20,970	12.6	9,979	192,944	2,542	2,364	2,356	2,648	273
Meat, meat products wholesalers	1,276	1,047,563	22,317	87,334	8.3	42,735	815,093	8,880	8,869	9,166	9,562	1,166
Specialty-line grocery wholesalers	2,845	2,733,786	118,190	190,177	7.0	92,518	1,750,297	20,825	20,704	21,308	21,611	1,841
Farm products (edible) distributors	2,111	1,133,707	18,556	111,631	9.8	52,985	988,117	13,587	13,950	13,686	14,370	2,146
Poultry, poultry products distributors	564	451,090	6,332	30,539	6.8	13,824	263,950	3,504	3,546	3,602	3,836	473
Fresh fruit, vegetable wholesalers	1,547	682,617	12,224	81,092	11.9	39,161	724,167	10,083	10,404	10,084	10,534	1,673
Beer, wine, distilled spirits wholesalers	1,805	1,430,135	113,617	177,163	12.4	84,730	1,641,180	16,488	16,650	17,445	17,280	1,438
Beer, ale distributors	1,489	469,919	15,767	75,734	16.1	33,590	618,440	8,201	8,420	9,179	8,695	1,393
Wine, distilled spirits wholesalers	316	960,216	96,850	101,429	10.6	51,140	1,022,740	8,287	8,230	8,266	8,585	45
Tobacco distributors	677	775,924	37,162	40,281	5.2	23,188	436,319	6,109	6,135	6,137	6,341	660
Drugs, chemicals, allied products wholesalers	1,838	1,094,310	94,254	177,569	16.2	86,905	1,688,756	18,752	18,796	18,763	19,774	690
General-line drug wholesalers	69	274,899	32,446	37,388	13.6	21,502	406,271	5,239	5,155	5,032	5,174	1
Specialty-line drug, toiletries wholesalers	773	316,908	31,110	61,627	19.4	29,239	650,782	6,584	6,659	6,738	7,476	333
Industrial chemicals, explosives distributors	663	413,910	21,668	60,221	14.5	26,351	520,851	4,757	4,778	4,774	4,874	184
Paint, varnish wholesalers	333	86,593	9,030	18,333	20.7	9,813	180,852	2,172	2,204	2,219	2,250	172
Dry goods, apparel wholesalers	6,009	3,665,122	495,001	495,825	12.5	236,537	4,472,313	43,728	43,189	43,392	45,437	3,477
Clothing, furnishings, footwear wholesalers	2,318	1,002,769	109,227	152,407	15.2	73,478	1,336,378	14,828	14,472	14,664	15,801	1,480
General-line dry goods wholesalers	21	81,744	3,109	9,764	11.9	4,982	96,358	1,094	1,039	1,028	1,031	9
Specialty-line dry goods wholesalers	2,931	1,477,745	166,077	197,625	13.3	93,199	1,685,134	18,138	18,101	18,126	18,866	1,743
Piece goods converters	739	1,402,664	216,584	136,629	9.7	64,878	1,354,443	9,668	9,577	9,574	9,739	245
Furniture, home furnishings wholesalers	1,948	846,004	98,561	154,949	18.3	78,119	1,454,985	15,910	15,809	15,861	16,739	1,174
Furniture (household, office) wholesalers	622	229,337	17,726	48,114	21.0	24,120	447,207	4,867	4,799	4,745	5,050	387
Home furnishings, floor coverings wholesalers	1,326	616,667	80,835	106,835	17.3	53,999	1,007,778	11,043	11,101	11,116	11,689	787
Paper, allied products wholesalers	1,863	1,133,907	74,134	155,455	13.7	84,765	1,563,779	17,326	17,108	17,289	17,671	1,063
Coarse paper and products wholesalers	911	421,964	31,496	67,201	15.9	35,884	651,055	7,702	7,577	7,623	7,818	592
Printing and fine paper distributors	358	550,212	27,533	48,819	8.9	28,326	522,479	5,023	4,936	5,077	5,080	153
Stationery, office supplies wholesalers	518	140,367	11,681	33,455	23.8	17,387	335,587	3,892	3,886	3,889	4,188	290
Wallpaper wholesalers	76	21,364	3,224	5,980	28.0	3,168	54,658	709	709	700	685	28
Farm products (raw materials) merchants	740	1,944,315	161,353	59,401	3.1	25,255	430,807	4,370	4,352	4,433	4,456	443
Automotive wholesalers	2,603	759,054	98,318	156,567	20.6	90,990	1,750,329	22,194	22,285	22,374	22,643	1,674
Motor vehicle distributors	330	180,741	8,672	23,865	13.2	12,967	232,134	2,877	2,884	2,899	2,909	190
Automotive equipment, tire-tube wholesalers	2,273	578,313	89,646	132,702	22.9	78,023	1,518,195	19,317	19,401	19,475	19,734	1,484
Electrical, electronics, appliance distributors	1,937	1,537,294	166,353	219,700	14.3	120,257	2,245,606	26,033	25,957	25,763	26,348	906
Electrical apparatus, supplies distributors	909	656,310	71,428	97,801	14.9	55,716	1,015,207	12,342	12,148	12,197	12,179	469
Electrical appliance, radio, TV set wholesalers	451	677,307	68,039	84,412	12.5	45,437	834,735	9,404	9,456	9,249	9,473	176
Electronic parts, equipment distributors	577	203,677	26,087	37,487	18.4	19,104	395,664	4,287	4,353	4,317	4,766	261
Hardware, plumbing-heating goods wholesalers	1,884	957,555	146,653	171,963	18.0	96,304	1,789,846	20,951	20,991	21,071	21,110	966
Hardware wholesalers	674	360,504	53,661	68,739	19.1	39,549	703,856	8,886	8,994	8,949	9,650	404
Plumbing, heating equipment, supplies distributors	1,210	597,051	92,992	103,224	17.3	56,755	1,085,990	12,065	11,997	12,192	12,552	562
Lumber, construction materials distributors	2,029	1,336,379	96,937	224,949	16.8	119,989	2,254,613	22,550	23,519	24,975	25,260	812
Lumber, millwork wholesalers	847	689,316	58,661	81,185	11.8	44,936	835,820	8,578	8,757	9,042	9,207	317
Construction materials distributors	1,182	647,063	38,076	143,764	22.2	75,053	1,418,793	14,022	14,762	15,933	16,153	495
Machinery, equipment, supplies distributors	6,427	2,165,122	276,738	452,467	20.9	245,862	4,647,440	51,475	51,812	51,415	52,139	3,507
Air conditioning, comm. refrigeration equip., distrs.	370	101,366	11,081	24,242	23.0	14,167	276,115	2,772	2,959	2,960	2,638	211
Commercial machines, equipment distributors	753	165,666	19,952	40,375	24.2	21,630	417,779	4,967	5,009	4,988	5,253	510
Construction machinery, equipment dealers	287	234,172	53,405	47,462	20.3	25,250	441,717	4,476	4,605	4,614	4,644	86
Farm-garden machinery, equipment wholesalers	133	62,657	8,585	10,289	16.4	5,382	102,339	1,255	1,220	1,223	1,212	58
Industrial machinery, equipment distributors	1,335	509,201	43,444	95,731	18.8	49,768	920,274	9,506	9,465	9,430	9,553	601
Industrial materials, supplies distributors	1,123	451,145	6,929	89,485	19.8	51,991	968,585	10,829	10,697	10,579	10,631	520
Professional equipment, supplies distributors	922	255,995	35,299	62,804	24.6	34,821	677,201	8,213	8,234	8,166	8,427	521
Service establishment supply houses	1,260	281,991	3,796	61,394	21.8	31,731	607,280	7,373	7,405	7,276	7,455	832
Transportation equipment distributors	244	103,426	13,204	20,685	20.0	11,122	206,190	2,184	2,218	2,179	2,126	88
Metals, metalwork (except scrap) distributors	1,013	1,537,852	144,324	154,985	10.1	81,951	1,523,314	14,983	15,064	14,890	15,075	338
Iron, steel and products distributors	768	622,423	93,504	107,193	17.2	58,038	1,059,683	10,832	10,921	10,704	10,908	270
Nonferrous metals distributors	245	515,424	50,820	47,787	5.2	23,913	463,631	4,151	4,143	4,186	4,167	68
Scrap, waste materials dealers	2,520	741,945	53,316	123,602	16.7	64,265	1,242,069	17,461	17,747	18,007	18,961	2,621
Iron, steel scrap dealers	855	295,602	26,144	51,601	17.5	27,792	539,243	6,882	7,084	7,143	7,914	794
Waste materials dealers	1,665	446,343	27,172	72,001	16.1	36,473	702,826	10,579	10,663	10,864	11,047	1,827
Other merchant wholesalers	6,170	4,054,997	312,563	424,819	10.5	216,123	4,033,784	46,186	46,648	46,945	50,012	3,647
Amusement, sporting goods distributors	812	378,830	40,678	62,334	16.5	31,436	502,583	6,819	6,732	6,946	7,391	533
Book, magazine, newspaper wholesalers	503	254,364	13,985	53,319	21.0	31,939	56					

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$50

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	4,650	22,251,989	513,191	1,628,865	7.3	764,937	15,026,679	143,162	103,594	104,379	103,560	35
Sales branches (with stocks).....	2,753	11,283,383	513,191	1,111,337	9.0	526,716	10,378,949	102,691	103,096	104,322	103,454	20
Sales offices (without stocks).....	1,897	10,968,606	...	517,528	4.7	238,221	4,647,730	40,471	10,498	40,057	10,106	15
Food and kindred products.....	828	3,717,315	54,304	326,304	8.8	143,296	2,742,274	29,598	30,129	30,441	29,648	6
Sales branches (with stocks).....	608	2,303,657	54,304	231,026	10.0	105,060	2,072,587	21,679	21,622	22,485	21,784	3
Sales offices (without stocks).....	219	1,413,658	...	95,278	6.7	37,936	729,687	7,919	9,507	7,956	7,864	3
Textile mill products.....	160	1,160,298	29,919	69,262	6.0	38,971	755,227	5,675	5,650	5,697	5,676	2
Sales branches (with stocks).....	78	477,875	29,919	30,871	6.5	18,585	374,007	2,925	2,977	2,958	2,929	2
Sales offices (without stocks).....	86	682,423	...	38,391	5.6	20,386	381,220	2,690	2,673	2,739	2,747	...
Apparel and related products.....	137	462,586	12,152	41,610	9.0	23,159	481,271	4,080	3,947	4,164	4,302	7
Sales branches (with stocks).....	61	152,727	12,152	19,609	12.9	10,596	234,837	2,293	2,205	2,363	2,394	4
Sales offices (without stocks).....	76	309,859	...	22,001	7.1	12,563	246,434	1,787	1,742	1,801	1,908	3
Furniture and fixtures.....	76	84,417	3,613	16,049	19.0	7,619	147,187	1,432	1,407	1,340	1,401	3
Sales branches (with stocks).....	59	51,381	3,613	9,224	18.0	5,540	105,350	1,035	1,030	1,024	1,050	3
Sales offices (without stocks).....	17	33,036	...	6,825	20.7	2,079	41,837	397	377	316	351	...
Paper and allied products.....	126	822,007	2,775	51,792	6.3	19,066	384,283	3,562	3,550	3,502	3,650	...
Sales branches (with stocks).....	28	106,265	2,775	7,305	6.9	3,999	22,094	621	619	594	744	...
Sales offices (without stocks).....	98	715,742	...	44,487	6.2	15,067	362,189	2,941	2,931	2,908	2,906	...
Chemicals and allied products.....	394	3,502,712	52,495	299,418	8.5	97,560	2,014,574	17,740	17,814	17,999	18,092	1
Sales branches (with stocks).....	225	1,965,805	52,495	207,585	10.6	60,642	1,233,414	11,595	11,905	12,021	12,056	...
Sales offices (without stocks).....	169	1,536,907	...	91,833	6.0	36,918	781,160	6,145	5,909	5,978	6,036	1
Rubber products.....	112	317,351	23,356	32,836	10.3	15,025	301,015	2,936	2,889	2,907	2,919	...
Sales branches (with stocks).....	92	273,526	23,356	29,379	10.6	13,290	267,551	2,616	2,575	2,586	2,597	...
Sales offices (without stocks).....	20	40,023	...	3,457	8.6	1,735	33,464	320	314	321	322	...
Leather and leather products.....	31	48,653	7,401	6,765	13.9	3,021	57,078	611	599	583	600	...
Sales branches (with stocks).....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	196	710,926	8,416	49,728	7.0	26,887	516,152	5,033	5,030	5,052	4,580	...
Sales branches (with stocks).....	59	153,451	8,416	28,730	18.7	15,473	305,402	3,301	3,326	3,308	2,853	...
Sales offices (without stocks).....	137	557,475	...	20,998	3.8	11,414	210,750	1,732	1,724	1,744	1,727	...
Primary metal products.....	250	3,709,997	34,839	68,803	1.9	31,848	634,893	4,912	5,001	5,027	5,091	...
Sales branches (with stocks).....	40	814,290	34,839	15,010	1.8	7,676	149,411	1,252	1,297	1,283	1,324	...
Sales offices (without stocks).....	210	2,895,707	...	53,793	1.9	24,172	485,472	3,660	3,704	3,744	3,767	...
Fabricated metal products.....	225	845,046	11,314	37,861	4.5	20,353	403,689	3,583	3,810	3,873	3,748	3
Sales branches (with stocks).....	113	117,533	11,314	17,575	15.0	9,323	172,760	1,894	2,095	2,140	2,614	1
Sales offices (without stocks).....	107	727,513	...	20,286	2.8	11,030	230,929	1,689	1,715	1,733	1,134	2
Machinery (except electrical).....	963	1,420,187	63,283	218,057	15.4	137,261	2,735,038	26,138	26,014	25,692	25,783	3
Sales branches (with stocks).....	690	914,873	63,283	172,660	19.1	111,416	2,253,655	21,558	21,434	21,432	21,602	...
Sales offices (without stocks).....	273	505,314	...	45,397	8.8	25,845	481,383	4,580	4,580	4,260	4,181	3
Electrical machinery.....	322	1,434,758	50,796	126,173	8.8	64,365	1,231,618	11,307	11,197	11,377	11,342	...
Sales branches (with stocks).....	145	1,032,559	50,796	102,068	9.9	50,759	981,556	9,330	9,276	9,356	9,316	...
Sales offices (without stocks).....	177	402,199	...	24,105	6.0	14,006	250,062	1,977	1,991	2,021	2,024	...
Transportation equipment.....	197	1,997,376	82,439	89,023	4.5	51,493	929,268	9,959	9,987	9,849	10,002	...
Sales branches (with stocks).....	171	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	182	349,561	16,534	42,949	12.3	27,057	521,704	5,596	5,632	5,758	5,649	7
Sales branches (with stocks).....	141	251,134	16,534	36,552	14.0	23,477	456,116	4,953	5,002	5,122	5,041	7
Sales offices (without stocks).....	36	88,427	...	6,397	7.2	3,580	65,588	643	630	636	606	...
Other manufacturers' products*.....	434	1,668,799	59,155	152,235	9.1	57,056	1,171,418	11,000	10,908	11,118	11,117	3
Sales branches (with stocks).....	215	1,050,696	59,155	116,458	11.1	39,228	809,924	7,754	7,682	7,842	7,759	...
Sales offices (without stocks).....	221	618,103	...	35,777	5.8	18,228	361,494	3,246	3,226	3,276	3,358	3
Petroleum bulk plants, terminals and LP gas facilities.....	1,735	2,166,882	178,904	272,091	9.2	108,722	2,135,686	22,758	22,160	22,450	23,377	850
Gasoline, distillates, residuals.....	1,712	2,944,357	178,059	268,211	9.1	106,998	2,104,238	22,369	21,770	22,058	22,973	842
Bulk plants.....	1,372	1,115,279	40,582	123,765	11.1	48,862	952,842	11,268	10,764	10,896	11,496	817
Distributing terminals.....	341	1,929,073	133,677	144,446	7.9	58,136	1,151,396	11,011	11,006	11,162	11,775	5
Wholesale LP gas facilities.....	64	22,825	...	3,880	17.2	1,724	31,448	389	390	392	404	8
Merchandise agents, brokers.....	4,035	12,000,133	40,998	405,224	3.2	187,423	3,440,486	33,445	33,213	33,065	33,674	4,174
Grocery, confectionery, meats.....	646	2,796,733	4,871	43,450	1.6	19,799	350,443	3,396	3,423	3,467	3,544	566
Groceries (combination of food lines).....	52	167,534	658	4,775	2.9	2,295	63,607	373	375	421	450	...
Canned foods.....	197	91,144	781	10,046	2.9	4,652	84,504	901	895	892	912	173
Coffee, tea, spices.....	72	722,814	395	5,386	4.7	2,048	35,977	279	278	284	317	76
Confectionery.....	40	3,720	14	1,494	4.1	503	10,322	115	108	110	117	37
Flour.....	28	41,922	28	733	1.7	218	4,081	51	49	49	50	12
Meats, provisions (except canned).....	38	101,278	58	2,050	1.1	1,073	19,323	154	161	164	161	29
Sugar.....	67	202,035	2,021	6,023	8.8	3,343	57,894	551	561	553	536	74
Miscellaneous grocery products.....	202	447,415	856	12,939	2.9	5,667	94,765	972	996	994	1,001	108
Farm products (edible).....	269	392,161	1,410	19,164	3.2	9,383	173,476	1,927	1,957	1,993	1,977	102
Dairy, poultry products.....	50	104,224	772	3,423	2.1	1,707	33,589	356	347	369	399	72
Fruits, vegetables.....	211	427,937	638	15,741	3.7	7,676	179,888	1,571	1,610	1,624	1,580	100
Drugs, chemicals, paints.....	180	234,035	595	9,184	3.9	4,974	99,061	750	717	715	773	11
Drugs, proprietary, toiletries.....	67	50,634	122	3,104	5.4	1,484	30,948	376	246	263	200	31
Chemicals, explosives.....	92	159,401	449	5,776	3.4	2,480	89,847	364	371	371	374	45
Paints, varnishes, lacquers, enamels.....	21	1,615	24	703	3.8	390	8,265	80	90	81	84	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MIDDLE ATLANTIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	688	1,632,246	1,449	52,928	3.2	25,665	479,618	5,020	4,957	4,806	4,878	579
Clothing, furnishings (men's, women's).....	124	500,879	163	12,526	2.5	7,759	150,457	1,604	1,570	1,604	1,620	91
Men's, boys' clothing, furnishings.....	97	192,887	78	7,607	3.9	3,407	54,693	460	469	474	483	58
Women's, children's clothing, accessories.....	312	765,826	996	23,651	3.1	10,897	210,991	2,130	2,144	2,087	2,143	294
Furs (dressed), fur clothing.....	36	52,424	89	2,427	4.6	1,045	17,122	370	322	197	185	28
Handbags.....	18	13,081	23	698	5.3	339	6,154	67	64	63	67	20
Millinery, millinery supplies.....	61	56,878	1	3,552	6.2	1,317	24,198	253	252	250	250	60
Shoes, other footwear.....	33	44,811	90	2,287	5.1	842	15,006	127	127	122	121	23
Work clothing.....	7	5,460	9	180	3.3	59	1,057	9	9	9	9	5
Dry goods, piece goods.....	499	2,606,910	5,063	83,207	3.2	41,279	731,897	5,756	5,750	5,733	5,774	334
Hosiery.....	80	194,830	230	8,096	4.2	4,173	74,511	512	492	479	499	50
Dry goods.....	83	328,012	850	10,027	3.1	5,505	96,514	847	855	849	866	42
Piece goods.....	336	2,084,068	3,983	65,084	3.1	31,601	560,872	4,397	4,403	4,405	4,409	242
Furniture, home furnishings.....	299	225,995	405	16,190	7.2	6,100	101,436	1,028	1,033	1,014	1,031	253
Furniture.....	120	85,305	124	6,072	7.1	2,055	28,125	331	332	324	325	99
Home furnishings.....	178	140,690	281	10,118	7.2	4,045	73,311	697	701	690	706	154
Paper, allied products.....	138	163,165	139	7,147	4.4	3,198	61,544	520	519	519	508	79
Paper.....	98	139,511	95	5,087	3.6	2,055	41,187	341	344	347	341	53
Stationery, office supplies.....	40	23,654	44	2,060	8.7	980	20,357	179	175	172	167	26
Farm products (raw materials).....	270	592,003	5,526	13,291	2.2	6,685	119,265	2,375	2,363	2,334	2,448	135
Cotton.....	17	57,779	2,630	703	1.2	396	5,293	66	62	59	62	8
Grain.....	26	132,602	90	1,073	0.8	483	8,528	97	99	91	107	11
Hides, skins, raw furs.....	64	122,210	1,252	4,588	3.8	2,279	38,487	405	366	371	372	25
Livestock.....	113	193,647	369	4,858	2.5	2,458	47,586	1,635	1,645	1,624	1,728	67
Tobacco (leaf).....	7	11,717	46	429	3.7	246	4,180	28	27	26	24	...
Wool, mohair.....	30	52,872	1,129	1,179	2.2	599	10,976	89	90	92	94	17
Miscellaneous inedible farm products.....	13	20,976	12	461	2.2	224	4,215	55	74	71	61	7
Automotive.....	116	107,276	804	5,558	5.2	2,425	47,463	486	481	468	475	74
Electrical-electronic apparatus, equip., appliances.....	393	400,357	1,629	23,990	6.0	9,272	189,113	1,468	1,492	1,502	1,542	334
Electrical apparatus, supplies.....	205	164,378	426	11,143	6.8	4,577	86,533	732	746	741	757	146
Appliances, radios, TV sets.....	38	31,952	31	1,722	5.4	540	9,947	105	106	114	105	25
Electronic parts, equipment.....	150	204,027	1,172	11,125	5.5	4,155	92,653	631	640	647	680	123
Hardware, plumbing-heating goods.....	241	133,205	750	10,168	7.6	4,324	82,430	865	846	843	840	220
Hardware.....	73	44,297	130	3,025	6.8	1,241	22,994	224	226	234	236	55
Plumbing, heating goods.....	168	88,908	620	7,143	8.0	3,083	59,446	641	620	609	604	165
Lumber, construction materials.....	170	147,622	458	8,295	5.6	4,662	83,195	865	844	849	858	116
Lumber, millwork.....	80	94,412	139	3,942	4.2	2,269	42,131	458	456	452	440	51
Construction materials (except lumber).....	90	53,210	319	4,353	8.2	2,393	41,064	407	388	397	418	65
Machinery, equipment, supplies.....	831	602,970	2,618	39,239	6.5	17,344	323,422	2,955	2,929	3,029	3,090	542
Air conditioning, commercial refrigeration equipment.....	41	43,351	127	2,037	4.7	831	14,525	139	145	144	147	32
Commercial machines, equipment.....	58	23,424	200	1,917	8.2	1,016	17,716	203	194	193	201	33
Construction machinery, equipment.....	25	18,650	318	1,047	5.6	589	11,000	120	118	117	114	4
Farm-garden machinery, equipment.....	14	10,165	44	519	5.1	185	3,835	40	38	39	37	4
Industrial machinery, equipment, supplies.....	560	372,763	1,728	27,861	7.5	12,270	227,525	1,993	1,967	2,076	2,123	383
Professional equipment, supplies.....	28	8,924	31	762	8.5	319	6,403	60	62	57	62	19
Service establishment equipment, supplies.....	58	37,588	151	2,385	6.3	1,104	20,646	221	225	226	228	42
Transportation (exc. automotive) equip., supplies.....	47	88,105	19	2,711	3.1	1,030	21,772	179	180	177	178	25
Metals, metalwork (except scrap).....	192	340,719	8,555	10,176	3.0	5,104	93,980	905	883	868	872	112
Iron, steel and products.....	147	134,907	7,995	6,451	4.8	2,722	51,383	484	471	470	488	85
Nonferrous metals, metalwork.....	51	205,812	560	3,725	1.8	2,382	42,597	421	412	398	384	27
Other merchandise agents, brokers.....	1,040	1,924,640	6,626	63,233	3.3	27,909	514,143	5,129	5,019	4,925	5,059	577
Scrap iron and steel.....	16	21,611	44	707	3.3	346	5,371	64	64	60	63	6
Amusements, sporting goods, toys.....	128	118,218	258	7,681	6.5	2,863	48,269	437	430	426	446	80
Books, magazines, newspapers.....	26	47,976	92	4,398	9.2	2,001	37,506	510	499	497	491	9
Coal, coke.....	60	102,790	468	3,701	3.6	2,092	48,117	358	357	355	380	19
Farm supplies.....	28	55,473	20	1,211	2.2	621	14,134	118	120	115	145	10
Jewelry.....	55	31,308	261	1,601	5.1	599	10,595	119	123	122	127	30
Yarns.....	66	135,726	123	3,350	2.5	1,419	27,488	217	239	238	240	55
Petroleum and products.....	49	767,518	62	5,636	1.5	1,849	11,760	207	201	201	216	40
General merchandise.....	208	393,930	4,046	15,462	3.9	8,021	147,438	1,718	1,641	1,595	1,545	76
Miscellaneous products, agents, brokers, n.e.c.....	405	650,090	1,252	19,486	3.0	8,098	143,475	1,351	1,345	1,356	1,406	262
Assemblers of farm products.....	549	495,983	16,471	42,702	8.6	19,144	359,798	5,826	5,545	5,798	5,857	323
Dairy, poultry products.....	217	284,167	2,677	21,313	7.5	9,743	186,204	2,730	2,840	2,753	2,786	92
Fresh fruits, vegetables.....	181	117,818	4,389	13,320	11.3	5,798	17,351	1,743	1,656	1,902	1,965	145
Farm products (raw materials).....	131	59,347	4,210	6,232	10.5	2,635	48,599	1,095	783	804	873	81
Farm supplies.....	20	34,651	5,195	1,837	5.3	968	17,644	258	266	299	233	5
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-27

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
EAST NORTH CENTRAL												
Wholesale trade, total.....	49,397	xxx	2,393,849	xxx	xxx	2,411,063	46,921,392	506,991	508,738	512,784	522,134	29,252
Type of Operation												
Merchant wholesalers.....	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Manufacturers' sales branches, sales offices.....	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Petroleum bulk plants, terminals and LP gas facilities.....	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,573	4,368
Merchandise agents, brokers.....	4,473	8,054,643	13,925	251,590	3.1	106,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Assemblers of farm products.....	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Type by Kind of Business												
Merchant wholesalers.....	31,146	19,341,943	1,645,201	2,778,361	14.4	1,508,613	29,236,602	324,240	326,597	329,670	337,174	19,956
Grocery, confectionery, meat wholesalers.....	3,720	3,031,546	170,012	313,358	10.3	169,172	3,279,660	37,979	38,329	38,936	39,637	2,737
General-line grocery wholesalers.....	493	1,327,713	92,366	107,593	8.1	62,980	1,210,299	14,058	14,002	14,182	14,202	158
Confectionery wholesalers.....	373	122,938	6,825	14,113	11.5	7,413	142,568	1,948	1,909	1,926	2,075	356
Fish, sea food distributors.....	180	103,894	7,712	13,862	13.3	7,381	154,175	1,745	1,864	1,677	1,785	155
Meat, meat products wholesalers.....	884	569,904	20,879	64,824	11.4	34,004	651,920	6,710	6,790	6,835	7,142	842
Specialty-line grocery wholesalers.....	1,790	907,097	42,230	112,966	12.5	57,394	1,120,698	13,518	13,764	14,316	14,433	1,226
Farm products (edible) distributors.....	1,775	1,066,972	19,048	106,045	9.9	50,429	945,788	12,773	13,212	13,018	13,566	1,944
Poultry, poultry products distributors.....	638	329,364	7,087	29,407	8.9	13,372	272,822	4,201	4,326	4,259	4,648	672
Fresh fruit, vegetable wholesalers.....	1,137	737,608	11,961	76,638	10.4	37,057	672,966	8,572	8,886	8,759	8,918	1,272
Beer, wine, distilled spirits wholesalers.....	1,742	1,309,587	111,024	159,525	12.2	84,483	1,541,770	16,736	17,177	17,909	17,346	1,158
Beer, ale distributors.....	1,340	578,378	23,687	105,428	18.2	52,462	942,564	10,654	11,132	11,817	11,071	1,017
Wine, distilled spirits wholesalers.....	402	731,209	87,337	54,097	7.4	32,021	599,206	6,082	6,045	6,092	6,275	141
Tobacco distributors.....	585	735,643	30,288	46,574	6.3	25,579	494,914	6,538	6,376	6,437	6,525	524
Drugs, chemicals, allied products wholesalers.....	1,125	690,313	68,513	108,339	15.7	58,677	1,145,295	13,447	13,672	13,616	13,869	512
General-line drug wholesalers.....	57	244,043	32,941	33,658	13.8	20,751	382,716	4,945	4,953	4,996	5,003	4
Specialty-line drug, toiletries wholesalers.....	465	246,878	18,935	30,893	12.5	15,709	325,736	3,732	3,729	3,791	3,921	290
Industrial chemicals, explosives distributors.....	320	128,740	9,235	24,215	18.8	12,287	251,137	2,569	2,661	2,534	2,566	111
Paint, varnish wholesalers.....	283	70,652	7,402	19,573	27.7	9,930	185,706	2,201	2,329	2,295	2,379	107
Dry goods, apparel wholesalers.....	803	368,818	41,845	59,510	16.1	29,578	565,250	6,882	6,533	6,554	7,127	554
Clothing, furnishings, footwear wholesalers.....	483	193,902	19,213	31,339	16.2	14,958	296,030	3,450	3,362	3,387	3,555	353
General-line dry goods wholesalers.....	13	24,991	3,376	3,370	13.5	2,294	37,984	487	473	496	492	10
Specialty-line dry goods wholesalers.....	284	131,551	16,030	22,414	17.0	11,262	210,135	2,728	2,475	2,449	2,847	184
Piece goods converters.....	23	18,374	3,226	2,387	13.0	1,064	21,101	217	223	222	233	7
Furniture, home furnishings wholesalers.....	837	390,831	40,611	71,575	18.3	37,416	713,466	7,399	7,506	7,410	7,860	461
Furniture (household, office) wholesalers.....	375	148,872	10,907	30,201	20.3	15,293	283,027	3,007	3,080	3,016	3,137	203
Home furnishings, floor coverings wholesalers.....	462	241,959	29,704	41,374	17.1	22,123	430,439	4,392	4,426	4,394	4,723	258
Paper, allied products wholesalers.....	985	652,859	53,581	105,871	16.2	61,981	1,195,720	12,167	12,100	12,049	12,454	506
Coarse paper and products wholesalers.....	455	260,341	22,125	42,617	16.4	24,815	464,634	5,037	4,987	5,017	5,039	236
Printing and fine paper distributors.....	167	308,900	21,962	40,118	13.0	24,557	459,370	4,324	4,289	4,285	4,318	41
Stationery, office supplies wholesalers.....	331	74,155	7,562	20,092	27.1	11,148	240,442	2,463	2,466	2,412	2,767	225
Wallpaper wholesalers.....	32	9,463	1,932	3,044	32.2	1,461	31,274	343	358	335	330	6
Farm products (raw materials) merchants.....	612	1,468,725	45,232	54,399	3.7	24,656	539,742	5,826	5,799	6,235	6,196	400
Automotive wholesalers.....	3,052	779,130	111,230	187,366	24.0	107,743	2,071,229	25,374	25,426	25,513	25,690	1,945
Motor vehicle distributors.....	353	148,842	6,796	24,221	16.3	12,731	216,030	2,772	2,720	2,766	2,776	221
Automotive equipment, tire-tube wholesalers.....	2,699	630,288	104,434	163,145	25.9	95,012	1,855,199	22,602	22,706	22,747	22,914	1,724
Electrical, electronics, appliance distributors.....	1,376	1,388,718	153,146	202,336	14.6	114,385	2,244,798	23,237	22,820	22,918	23,593	598
Electrical apparatus, supplies distributors.....	601	658,282	74,504	92,791	14.1	54,266	1,043,315	11,447	11,264	11,190	11,226	262
Electrical appliance, radio, TV set wholesalers.....	408	600,021	59,878	81,436	13.6	44,570	899,177	8,389	8,239	8,444	8,896	126
Electronic parts, equipment distributors.....	367	130,405	18,664	28,109	21.6	15,549	302,306	3,401	3,317	3,283	3,471	210
Hardware, plumbing-heating goods wholesalers.....	1,152	835,376	130,393	147,841	17.7	86,498	1,622,942	18,344	18,198	18,345	18,559	595
Hardware wholesalers.....	375	401,184	69,936	71,334	17.8	43,524	791,472	10,214	10,017	10,062	10,061	211
Plumbing, heating equipment, supplies distributors.....	777	434,192	60,457	76,507	17.6	42,974	831,470	8,130	8,181	8,283	8,498	384
Lumber, construction materials distributors.....	2,130	1,400,153	95,778	250,312	17.9	131,667	2,670,836	24,232	26,353	27,557	27,530	943
Lumber, millwork wholesalers.....	741	682,602	53,234	79,847	11.7	44,040	897,719	8,189	8,699	9,162	9,115	309
Construction materials distributors.....	1,389	717,551	42,544	170,465	23.8	87,627	1,773,117	16,043	17,654	18,395	18,415	634
Machinery, equipment, supplies distributors.....	5,397	2,012,819	237,722	437,055	21.7	240,794	4,646,756	48,563	48,315	48,285	48,341	2,993
Air conditioning, comm. refrigeration equip., distrs.....	381	89,988	10,832	23,454	26.1	12,984	253,347	2,468	2,604	2,572	2,491	210
Commercial machines, equipment distributors.....	625	138,080	14,996	35,993	26.1	19,585	377,303	3,970	3,999	4,031	4,323	425
Construction machinery, equipment dealers.....	264	226,292	39,386	48,972	21.6	26,477	487,078	4,397	4,450	4,373	4,420	88
Farm-garden machinery, equipment wholesalers.....	228	112,046	14,759	18,701	16.7	9,549	180,802	1,841	2,027	2,051	1,846	135
Industrial machinery, equipment distributors.....	1,093	473,289	44,054	81,602	17.2	43,112	813,466	8,107	7,998	8,175	8,093	599
Industrial materials, supplies distributors.....	1,081	526,585	59,681	113,592	21.6	66,185	1,286,269	13,206	13,067	12,891	12,998	499
Professional equipment, supplies distributors.....	560	166,086	24,323	47,379	28.5	25,543	554,954	6,631	6,568	6,690	6,606	289
Service establishment supply houses.....	1,052	227,728	24,478	53,926	23.7	28,192	558,970	6,649	6,323	6,259	6,339	705
Transportation equipment distributors.....	113	52,725	5,213	13,436	25.5	7,167	134,567	1,294	1,279	1,243	1,225	43
Metals, metalwork (except scrap) distributors.....	792	782,734	143,306	157,995	20.2	89,928	1,733,576	16,248	16,247	16,365	17,231	315
Iron, steel and products distributors.....	683	670,842	132,847	143,893	21.4	82,238	1,604,084	14,756	14,768	14,831	15,710	255
Nonferrous metals distributors.....	109	111,892	10,459	14,102	12.6	7,690	149,492	1,492	1,479	1,534	1,521	60
Scrap, waste materials dealers.....	2,018	760,528	49,845	131,582	17.3	70,363	1,357,502	17,934	18,839	18,823	18,930	1,881
Iron, steel scrap dealers.....	1,122	529,667	37,132	84,036	15.9	43,642	848,351	10,013	10,489	10,692	10,800	984
Waste materials dealers.....	896	230,861	12,713	47,546	20.6	26,721	509,151	7,921	8,350	8,131	8,130	897
Other merchant wholesalers.....	3,045	1,667,191	143,627	238,678	14.3	125,264	2,447,358	30,561	29,695	29,700	32,720	1,890
Amusement, sporting goods distributors.....	464	163,033	17,396	32,721	20.1	17,016	332,219	3,880	3,900	3,908	4,386	316
Book, magazine, newspaper wholesalers.....	390	159,764	12,758	29,047	18.2	18,632	318,053	6,146	5,872	5,771	5,621	227
Coal wholesalers.....	207	296,772	19,072	24,237	8.2	12,851	267,760	2,697	2,570	2,536	2,669	

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	5,033	18,031,884	475,289	1,236,749	6.9	624,402	12,323,213	119,807	119,481	120,099	119,789	22
Sales branches (with stocks).....	3,016	8,486,111	475,289	869,452	10.2	459,520	9,093,442	92,262	91,843	92,496	92,229	14
Sales offices (without stocks).....	2,017	9,545,773	...	367,297	3.8	164,882	3,229,771	27,545	27,638	27,603	27,560	8
Food and kindred products.....	910	2,387,636	37,256	210,841	8.8	94,753	1,768,505	19,287	19,521	19,721	19,263	...
Sales branches (with stocks).....	668	1,464,267	37,256	144,882	9.9	70,477	1,316,863	14,731	14,939	15,065	14,770	...
Sales offices (without stocks).....	242	923,369	...	65,959	7.1	24,276	451,642	4,556	4,582	4,656	4,493	...
Textile mill products.....	90	242,450	7,346	12,753	5.3	7,979	148,217	1,401	1,376	1,409	1,310	...
Sales branches (with stocks).....	42	137,558	7,346	8,741	6.4	6,080	109,001	1,117	1,092	1,141	1,047	...
Sales offices (without stocks).....	48	104,892	...	4,012	3.8	1,899	39,216	284	284	268	263	...
Apparel and related products.....	45	89,678	6,416	7,767	8.7	4,123	77,230	735	758	709	740	...
Sales branches (with stocks).....	27	56,740	6,416	6,225	11.0	3,041	57,713	575	590	589	584	...
Sales offices (without stocks).....	18	32,938	...	1,542	4.7	1,082	19,517	160	168	120	156	...
Furniture and fixtures.....	74	92,174	7,942	12,871	14.0	7,085	141,151	1,241	1,286	1,290	1,358	6
Sales branches (with stocks).....	56	66,457	7,942	9,125	13.7	4,796	93,251	944	950	938	942	...
Sales offices (without stocks).....	18	25,717	...	3,746	14.6	2,289	47,900	297	336	352	416	6
Paper and allied products.....	109	575,043	5,855	31,314	5.4	14,079	292,585	2,704	2,701	2,679	2,749	...
Sales branches (with stocks).....	23	126,625	5,855	7,325	5.8	4,136	93,926	938	938	914	960	...
Sales offices (without stocks).....	86	448,418	...	23,989	5.3	9,943	198,659	1,766	1,763	1,765	1,789	...
Chemicals and allied products.....	448	1,781,323	33,493	174,003	9.8	61,066	1,193,423	11,475	11,626	11,636	11,605	1
Sales branches (with stocks).....	286	900,883	33,493	116,780	13.0	41,778	810,016	8,142	8,198	8,226	8,213	...
Sales offices (without stocks).....	162	880,440	...	57,223	6.5	19,288	383,407	3,333	3,428	3,410	3,392	1
Rubber products.....	110	418,852	20,896	44,787	10.7	18,717	387,032	3,444	3,419	3,457	3,404	...
Sales branches (with stocks).....	86	292,476	20,896	30,473	10.4	13,623	283,793	2,558	2,545	2,571	2,515	...
Sales offices (without stocks).....	24	126,376	...	14,314	11.3	5,094	103,239	886	874	886	889	...
Leather and leather products.....	15	28,509	2,283	3,019	10.6	1,127	21,944	331	320	323	332	...
Sales branches (with stocks).....	6	12,103	2,283	2,306	19.1	750	14,928	299	287	292	301	...
Sales offices (without stocks).....	9	16,406	...	713	4.3	377	7,016	32	33	31	31	...
Stone, clay, and glass products.....	236	772,884	12,339	52,633	6.8	28,242	572,398	4,928	4,917	4,977	5,104	5
Sales branches (with stocks).....	100	202,458	12,339	33,124	16.4	19,289	405,555	3,568	3,550	3,606	3,747	5
Sales offices (without stocks).....	136	570,426	...	19,509	3.4	8,953	166,843	1,360	1,367	1,371	1,357	...
Primary metal products.....	352	3,918,343	18,282	77,631	2.0	39,787	801,446	6,145	6,214	6,175	6,140	2
Sales branches (with stocks).....	63	267,279	18,282	17,460	6.5	9,712	195,212	1,888	1,952	1,815	1,784	2
Sales offices (without stocks).....	289	3,651,064	...	60,171	1.6	30,075	606,234	4,257	4,262	4,360	4,356	...
Fabricated metal products.....	276	736,920	23,240	50,906	6.9	32,305	627,036	6,494	6,477	6,439	6,397	...
Sales branches (with stocks).....	145	172,164	23,240	35,444	20.6	23,625	460,788	5,187	5,176	5,127	5,070	...
Sales offices (without stocks).....	131	564,756	...	15,462	2.7	8,680	166,248	1,307	1,301	1,312	1,327	...
Machinery (except electrical).....	1,164	1,573,161	87,461	209,581	13.3	132,503	2,644,914	24,369	24,520	24,602	24,515	1
Sales branches (with stocks).....	787	1,038,382	87,461	176,905	17.0	113,931	2,282,831	21,452	21,562	21,660	21,537	...
Sales offices (without stocks).....	377	534,779	...	32,676	6.1	18,572	362,083	2,917	2,958	2,942	2,978	1
Electrical machinery.....	380	1,297,524	39,694	94,873	7.3	46,925	940,819	8,794	8,743	8,700	8,810	...
Sales branches (with stocks).....	193	925,354	39,694	78,624	8.5	37,812	765,170	7,303	7,220	7,215	7,310	...
Sales offices (without stocks).....	187	372,170	...	16,249	4.4	9,113	175,649	1,491	1,523	1,485	1,500	...
Transportation equipment.....	207	2,960,678	127,540	138,774	4.7	72,673	1,435,174	15,636	14,751	14,957	15,205	...
Sales branches (with stocks).....	179	2,297,659	127,540	124,197	5.4	65,369	1,301,131	14,060	13,285	13,619	13,898	...
Sales offices (without stocks).....	28	663,019	...	14,577	2.2	7,304	134,043	1,576	1,466	1,338	1,307	...
Instruments and related products.....	202	273,437	9,762	37,638	13.8	22,083	433,611	4,487	4,505	4,577	4,545	1
Sales branches (with stocks).....	157	189,647	9,762	30,240	15.9	18,634	366,083	3,896	3,915	3,980	3,953	1
Sales offices (without stocks).....	45	83,790	...	7,398	8.8	3,449	67,528	591	590	597	592	...
Other manufacturers' products*.....	415	883,272	35,484	77,358	8.8	40,955	837,728	8,336	8,347	8,448	8,312	6
Sales branches (with stocks).....	198	336,059	35,484	47,601	14.2	26,467	537,181	5,604	5,644	5,738	5,598	6
Sales offices (without stocks).....	217	547,213	...	29,757	5.4	14,488	300,547	2,732	2,703	2,710	2,714	...
Petroleum bulk plants, terminals and LP gas facilities.....	6,056	3,278,874	181,448	317,118	9.7	113,418	2,200,256	26,064	25,372	25,670	26,973	4,368
Gasoline, distillates, residuals.....	5,913	3,229,769	178,357	303,985	9.4	107,244	2,079,294	24,630	23,955	24,213	25,127	4,336
Bulk plants.....	5,713	2,217,045	90,015	238,678	10.8	77,869	1,533,465	18,295	17,903	17,962	18,646	4,335
Distributing terminals.....	200	1,012,724	88,342	65,307	6.4	29,375	545,829	6,335	6,052	6,251	6,481	1
Wholesale LP gas facilities.....	143	49,105	3,091	13,133	26.7	6,174	120,962	1,434	1,417	1,457	1,446	32
Merchandise agents, brokers.....	4,473	8,054,643	13,925	251,590	3.1	106,859	1,979,988	20,186	20,268	20,366	20,844	3,428
Grocery, confectionery, meats.....	517	1,401,858	930	31,024	2.2	13,174	236,091	2,305	2,305	2,382	2,401	414
Groceries (combination of food lines).....	38	49,336	23	1,543	3.1	645	12,413	130	131	168	137	35
Canned foods.....	202	508,371	413	13,249	2.6	5,831	98,906	1,018	1,001	1,009	1,019	180
Coffee, tea, spices.....	11	59,532	369	595	1.0	240	3,542	32	31	32	30	8
Confectionery.....	35	55,634	11	1,890	3.4	717	11,825	101	102	103	112	30
Flour.....	10	17,438	5	262	1.5	98	1,798	24	22	18	19	4
Meats, provisions (except canned).....	27	218,883	1	2,069	.9	579	10,783	78	92	91	93	25
Sugar.....	45	216,375	7	2,224	1.0	957	17,597	193	190	190	187	18
Miscellaneous grocery products.....	149	276,289	101	9,192	3.3	4,107	79,227	729	736	771	804	114
Farm products (edible).....	160	424,189	406	13,586	3.2	6,483	127,206	1,270	1,279	1,313	1,222	128
Dairy, poultry products.....	36	135,110	47	3,863	2.9	1,841	46,269	433	460	424	381	29
Fruits, vegetables.....	124	289,079	359	9,723	3.4	4,642	80,937	837	819	889	841	99
Drugs, chemicals, paints.....	102	113,886	319	5,026	4.4	2,780	51,157	372	400	409	395	64
Drugs, proprietaries, toiletries.....	25	20,647	21	1,526	7.4	856	15,779	140	152	157	150	11
Chemicals, explosives.....	53	71,519	249	2,332	3.3	1,291	25,250	145	163	169	163	36
Paints, varnishes, lacquers, enamels.....	24	21,720	49	1,168	5.4	633	10,128	87	85	83	82	17

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-29

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	158	136,491	8	5,386	3.9	1,348	26,938	296	290	287	301	132
Clothing, furnishings (men's, women's).....	38	64,395	6	1,595	2.5	468	10,411	102	95	92	90	29
Men's, boys' clothing, furnishings.....	19	12,761	1	601	4.7	139	2,651	25	28	31	32	10
Women's, children's clothing, accessories.....	72	38,002	1	2,251	5.9	463	9,147	113	112	110	123	69
Furs (dressed), fur clothing.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	7	5,587	...	307	5.5	68	1,472	15	15	15	16	6
Millinery, millinery supplies.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	12	11,766	...	431	3.7	136	1,777	22	22	21	21	10
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	87	200,604	207	7,120	3.5	2,380	44,133	424	412	413	436	44
Hosiery.....	3	4,217	11	104	2.5	45	910	9	9	9	9	5
Dry goods.....	31	58,875	78	2,819	4.8	995	18,642	221	207	213	237	17
Piece goods.....	53	137,512	118	4,197	3.1	1,340	24,581	194	196	191	190	22
Furniture, home furnishings.....	153	118,968	222	8,081	6.8	3,063	56,647	511	513	508	520	107
Furniture.....	69	53,987	37	3,248	6.0	946	17,556	199	190	183	202	48
Home furnishings.....	84	64,981	185	4,833	7.4	2,117	39,091	312	323	325	318	59
Paper, allied products.....	97	138,337	551	5,745	4.2	2,324	46,217	394	421	437	431	72
Paper.....	74	128,774	524	4,710	3.7	1,774	36,148	307	336	353	349	56
Stationery, office supplies.....	23	9,563	27	1,035	10.8	550	10,069	87	85	84	82	16
Farm products (raw materials).....	483	2,391,479	3,751	24,324	1.0	12,630	245,525	4,809	4,781	4,831	5,128	421
Cotton.....	...	...	...	...	...	...	...	...	...	...	...	...
Grain.....	55	191,250	8	1,961	1.0	816	12,811	153	152	155	155	34
Hides, skins, raw furs.....	27	65,943	87	2,253	3.4	1,088	18,398	159	156	152	147	18
Livestock.....	378	2,067,133	3,644	18,872	9	10,189	203,742	4,392	4,372	4,424	4,581	355
Tobacco (leaf).....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	10	42,756	6	524	1.2	214	3,703	22	22	23	69	4
Automotive.....	276	560,099	517	20,392	3.6	7,455	137,004	986	997	1,032	1,039	223
Electrical-electronic apparatus, equip., appliances.....	357	346,436	782	19,933	5.8	7,271	139,783	1,167	1,179	1,155	1,167	308
Electrical apparatus, supplies.....	193	188,316	142	10,913	5.8	4,185	81,173	662	672	653	659	181
Appliances, radios, TV sets.....	45	36,650	499	1,936	5.3	754	12,854	131	130	122	124	31
Electronic parts, equipment.....	119	121,470	141	7,084	5.8	2,332	45,756	374	377	380	384	96
Hardware, plumbing-heating goods.....	250	142,743	631	11,306	7.9	4,599	90,532	731	738	733	786	192
Hardware.....	81	54,092	119	3,635	6.7	1,373	27,899	209	206	209	239	58
Plumbing, heating goods.....	169	88,651	512	7,671	8.7	3,226	62,633	522	532	524	547	134
Lumber, construction materials.....	193	154,709	142	7,322	4.7	3,234	62,580	577	583	585	594	143
Lumber, millwork.....	110	116,585	35	3,962	3.4	1,433	25,438	239	241	240	248	83
Construction materials (except lumber).....	83	38,124	107	3,360	8.8	1,801	37,142	338	342	345	346	60
Machinery, equipment, supplies.....	902	638,021	3,562	49,559	7.8	21,899	386,324	3,295	3,327	3,288	3,319	680
Air conditioning, commercial refrigeration equipment.....	42	78,751	140	2,015	2.6	833	16,908	144	147	151	147	31
Commercial machines, equipment.....	29	12,765	28	1,501	11.8	562	9,047	88	89	93	85	21
Construction machinery, equipment.....	19	17,774	283	1,825	10.3	808	10,381	129	127	126	122	14
Farm-garden machinery, equipment.....	18	13,778	113	1,001	7.3	420	9,588	97	97	96	97	6
Industrial machinery, equipment, supplies.....	679	439,041	2,774	38,084	8.7	16,797	295,217	2,416	2,446	2,415	2,451	535
Professional equipment, supplies.....	16	4,881	45	489	10.0	151	2,247	33	32	33	33	15
Service establishment equipment, supplies.....	54	32,554	122	2,353	7.2	1,127	21,632	183	182	183	192	34
Transportation (exc. automotive) equip., supplies.....	45	38,477	57	2,291	6.0	1,201	21,304	205	207	191	192	24
Metals, metalwork (except scrap).....	233	343,872	325	11,885	3.5	4,800	87,088	718	726	712	728	187
Iron, steel and products.....	188	288,551	288	9,897	3.4	4,062	74,540	595	601	593	597	142
Nonferrous metals, metalwork.....	45	55,321	37	1,988	3.6	738	12,548	123	125	119	131	45
Other merchandise agents, brokers.....	505	942,951	1,572	30,901	3.3	13,419	242,763	2,331	2,317	2,281	2,377	313
Scrap iron and steel.....	13	18,516	639	982	5.3	610	11,083	107	98	107	98	6
Amusements, sporting goods, toys.....	39	36,031	22	2,189	6.1	752	14,568	109	114	119	135	29
Books, magazines, newspapers.....	14	6,374	7	862	13.5	602	11,410	89	87	85	87	4
Coal, coke.....	53	280,732	133	9,042	3.2	4,462	78,638	741	731	720	694	5
Farm supplies.....	23	61,345	88	11,393	2.3	442	8,939	85	81	86	90	10
Jewelry.....	17	13,846	46	789	5.7	200	2,923	37	37	34	33	14
Yarns.....	9	17,666	3	416	2.4	98	1,718	19	18	20	20	11
Petroleum and products.....	26	24,416	12	648	2.7	288	5,526	54	50	49	62	16
General merchandise.....	66	42,929	60	2,876	6.7	1,314	22,306	264	267	249	249	56
Miscellaneous products, agents, brokers, n.e.c.....	245	441,096	562	11,704	2.7	4,651	85,652	826	834	812	909	162
Assemblers of farm products.....	2,689	2,347,011	77,986	127,629	5.4	57,771	1,181,333	16,694	17,020	16,979	17,754	1,478
Dairy, poultry products.....	467	409,579	6,365	23,877	5.8	11,539	254,631	3,610	3,777	3,747	3,784	309
Fresh fruits, vegetables.....	145	73,640	2,443	9,174	12.5	4,619	90,375	1,174	1,374	1,395	1,598	131
Farm products (raw materials).....	1,967	1,823,680	66,111	90,481	5.0	39,537	797,062	11,203	11,163	11,157	11,701	969
Farm supplies.....	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
WEST NORTH CENTRAL												
Wholesale trade, total.....	30,382	xxx	1,311,690	xxx	xxx	996,655	19,643,178	241,676	242,324	246,792	249,843	18,194
Type of Operation												
Merchant wholesalers.....	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Manufacturers' sales branches, sales offices.....	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Petroleum bulk plants, terminals and LP gas facilities.....	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,170	15,367	15,614	5,867
Merchandise agents, brokers.....	2,131	5,328,184	5,236	96,877	1.8	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Assemblers of farm products.....	5,341	2,578,348	108,579	150,155	5.8	66,598	1,257,060	20,603	20,976	21,809	22,677	2,254
Type by Kind of Business												
Merchant wholesalers.....	13,205	9,014,924	840,492	1,130,550	12.5	611,172	12,133,454	146,207	146,837	149,403	151,669	8,243
Grocery, confectionery, meat wholesalers.....	1,339	1,380,912	100,345	127,339	9.2	69,552	1,440,832	18,063	17,809	17,997	18,450	943
General-line grocery wholesalers.....	294	946,826	77,161	70,537	7.4	41,197	886,777	10,152	10,129	10,205	10,116	100
Confectionery wholesalers.....	121	27,896	2,321	3,744	13.4	1,950	38,622	549	559	598	624	99
Fish, sea food distributors.....	47	18,819	1,821	3,319	17.6	1,664	35,005	477	445	444	530	29
Meat, meat products wholesalers.....	268	120,452	3,030	16,129	13.4	7,922	155,916	1,969	1,948	2,003	2,109	289
Specialty-line grocery wholesalers.....	609	266,919	16,012	33,610	12.6	16,819	324,512	4,916	4,728	4,747	5,071	426
Farm products (edible) distributors.....	823	446,495	13,311	51,406	11.5	25,473	502,674	7,691	7,749	7,984	8,369	745
Poultry, poultry products distributors.....	380	189,576	6,000	18,517	9.8	7,880	176,452	2,997	3,147	3,329	3,605	368
Fresh fruit, vegetable wholesalers.....	443	256,919	7,311	32,889	12.8	17,593	326,222	4,694	4,602	4,655	4,764	377
Beer, wine, distilled spirits wholesalers.....	826	447,942	51,617	52,500	11.7	24,919	471,583	5,513	5,666	5,708	5,646	580
Beer, ale distributors.....	704	185,130	9,869	30,372	16.4	12,820	239,886	2,992	3,136	3,347	3,202	560
Wine, distilled spirits wholesalers.....	122	262,812	41,748	22,128	8.4	12,099	231,697	2,521	2,530	2,361	2,444	20
Tobacco distributors.....	288	280,503	14,718	16,220	5.8	8,786	159,804	2,461	2,454	2,511	2,449	250
Drugs, chemicals, allied products wholesalers.....	407	229,144	28,137	38,953	17.0	21,935	433,896	5,314	5,384	5,433	5,552	189
General-line drug wholesalers.....	40	129,768	17,794	18,067	13.9	11,265	214,598	2,869	2,863	2,862	2,861	1
Specialty-line drug, toiletries wholesalers.....	176	39,607	3,971	8,372	21.1	4,177	90,302	1,064	1,089	1,111	1,189	106
Industrial chemicals, explosives distributors.....	109	41,646	3,815	8,219	19.7	4,063	83,957	759	799	833	882	34
Paint, varnish wholesalers.....	82	18,123	2,557	4,295	23.7	2,430	45,039	622	633	627	620	48
Dry goods, apparel wholesalers.....	326	257,138	37,081	38,833	15.1	21,461	375,429	4,976	4,927	5,108	5,136	224
Clothing, furnishings, footwear wholesalers.....	221	103,430	10,688	14,663	14.2	7,460	145,468	1,790	1,708	1,891	1,936	159
General-line dry goods wholesalers.....	17	117,913	21,891	18,940	16.1	11,318	177,953	2,501	2,524	2,541	2,491	4
Specialty-line dry goods wholesalers.....	84	34,212	4,309	4,839	14.1	2,522	47,844	622	643	643	647	57
Piece goods converters.....	4	1,583	193	391	24.7	161	4,164	63	52	33	62	4
Furniture, home furnishings wholesalers.....	260	123,812	17,416	24,299	19.6	13,643	259,101	3,222	3,192	3,257	3,407	134
Furniture (household, office) wholesalers.....	130	41,700	5,564	9,193	22.0	5,202	98,924	1,269	1,233	1,280	1,374	74
Home furnishings, floor coverings wholesalers.....	130	82,112	11,852	15,106	18.4	8,441	160,177	1,953	1,959	1,977	2,033	60
Paper, allied products wholesalers.....	324	220,368	22,602	39,347	17.9	23,178	483,463	5,416	5,333	5,418	5,408	150
Coarse paper and products wholesalers.....	128	102,640	10,532	17,049	16.6	9,880	214,282	2,253	2,246	2,291	2,302	59
Printing and fine paper distributors.....	63	87,310	8,819	12,911	14.8	7,975	162,270	1,636	1,642	1,704	1,626	7
Stationery, office supplies wholesalers.....	121	27,911	2,782	8,806	31.6	5,074	101,941	1,449	1,368	1,351	1,422	78
Wallpaper wholesalers.....	12	2,507	469	581	23.2	249	4,970	78	77	72	58	6
Farm products (raw materials) merchants.....	652	1,487,414	51,993	55,657	3.7	22,743	444,253	5,259	5,516	5,997	5,829	470
Automotive wholesalers.....	1,572	435,964	77,218	95,631	21.9	56,840	1,115,398	14,532	14,473	14,392	14,571	935
Motor vehicle distributors.....	122	79,290	4,173	9,446	11.9	4,897	98,194	1,148	1,149	1,153	1,131	77
Automotive equipment, tire-tube wholesalers.....	1,450	356,674	73,045	86,185	24.2	51,943	1,017,204	13,384	13,324	13,239	13,440	858
Electrical, electronics, appliance distributors.....	536	583,352	66,326	80,190	13.7	44,352	885,190	9,528	9,450	9,428	9,562	202
Electrical apparatus, supplies distributors.....	232	251,726	31,625	33,833	13.4	19,841	382,123	4,373	4,343	4,376	4,371	80
Electrical appliance, radio, TV set wholesalers.....	178	289,839	29,351	38,042	13.1	20,022	413,762	4,141	4,096	4,042	4,105	60
Electronic parts, equipment distributors.....	126	41,787	5,350	8,315	19.9	4,489	89,305	1,014	1,011	1,010	1,086	62
Hardware, plumbing-heating goods wholesalers.....	424	452,997	79,701	83,594	18.5	47,933	933,337	11,028	11,141	11,351	11,352	159
Hardware wholesalers.....	144	267,789	49,602	53,144	19.8	30,082	581,031	7,185	7,297	7,400	7,330	60
Plumbing, heating equipment, supplies distributors.....	280	185,208	30,099	30,450	16.4	17,851	352,306	3,843	3,844	3,951	4,022	99
Lumber, construction materials distributors.....	875	615,993	34,041	83,823	13.6	46,925	961,483	9,607	10,271	10,794	11,111	396
Lumber, millwork wholesalers.....	301	373,259	18,839	35,432	9.5	20,249	396,757	4,082	4,124	4,272	4,347	111
Construction materials distributors.....	574	242,334	15,202	48,391	20.0	26,676	564,726	5,525	6,147	6,522	6,764	285
Machinery, equipment, supplies distributors.....	2,235	888,073	120,948	181,878	20.5	100,710	1,956,186	21,893	22,041	22,104	21,903	1,223
Air conditioning, comm. refrigeration equip., distrs.....	160	36,992	5,823	8,735	23.6	4,787	98,333	954	1,008	1,015	960	108
Commercial machines, equipment distributors.....	255	51,441	5,287	13,067	25.4	7,071	136,602	1,661	1,641	1,645	1,831	192
Construction machinery, equipment dealers.....	181	179,876	32,983	32,928	18.3	19,223	349,459	3,692	3,661	3,652	3,384	60
Farm-garden machinery, equipment wholesalers.....	195	111,027	15,790	19,536	17.6	9,756	186,547	2,041	2,122	2,180	2,124	109
Industrial machinery, equipment distributors.....	381	191,852	19,985	27,318	14.2	13,595	254,531	2,733	2,762	2,830	2,782	188
Industrial materials, supplies distributors.....	298	124,161	14,140	26,040	21.0	15,047	311,318	3,289	3,335	3,382	3,298	130
Professional equipment, supplies distributors.....	246	86,799	13,834	25,772	29.7	15,739	304,481	3,883	3,857	3,863	3,876	102
Service establishment supply houses.....	480	92,529	11,538	25,359	27.4	13,708	280,296	3,244	3,251	3,250	3,270	314
Transportation equipment distributors.....	39	13,396	1,568	3,123	23.3	1,784	34,619	396	404	387	378	20
Metals, metalwork (except scrap) distributors.....	170	136,604	23,089	23,695	17.3	12,635	249,700	2,592	2,636	2,625	2,676	73
Iron, steel and products distributors.....	145	109,116	20,122	19,805	18.2	10,742	213,967	2,214	2,251	2,243	2,262	64
Nonferrous metals distributors.....	25	27,488	2,967	3,890	14.2	1,893	35,733	378	385	382	414	9
Scrap, waste materials dealers.....	677	144,356	13,023	25,446	17.6	13,307	265,662	3,921	4,216	4,298	4,409	619
Iron, steel scrap dealers.....	427	99,523	9,960	15,877	16.0	8,129	163,626	2,224	2,403	2,451	2,486	396
Waste materials dealers.....	250	44,833	3,063	9,569	21.3	5,178	102,036	1,697	1,813	1,847	1,923	223
Other merchant wholesalers.....	1,471	884,257	88,926	111,739	12.6	56,780	1,195,463	15,191	14,579	14,998	15,839	951
Amusement, sporting goods distributors.....	179	72,150	8,192	11,620	16.1	6,059	130,591	1,582	1,639	1,674	1,689	105
Book, magazine, newspaper wholesalers.....	147	30,510	1,949	6,788	22.2	3,783	66,022	1,512	1,420	1,405	1,375	104
Coal wholesalers.....	47	46,665	6,965	5,308	11.4	2,083	40,198	513	492	511	509	19
Farm supplies wholesalers.....	420	275,840	35,993	32,676	11.8	16,829	354,336	4,073	3,865	4,204	4,522	286
Jewelry wholesalers.....	123	29,973	6,118	6,947	23.2	3,593	77,116	906	900	913	980	109
Petroleum products distributors.....	216	192,136	12,008	16,972	8.8	8,304	167,282	1,801	1,785	1,909	1,921	118
Gift, art goods, greeting card wholesalers.....	59	9,591	748	2,556	26.6	1,216	27,421	352	366	428	564	39
Flower, bulb, plant wholesalers.....	52	10,174	576	2,276	22.4	1,363	27,593	368	363	352	405	25
Miscellaneous products merchant wholesalers.....	228	217,218	16,377	26,596	12.2	13,550	304,904	4,084	3,749	3,602	3,874	146

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-31

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,232	5,227,328	245,718	431,031	8.2	217,493	4,273,186	44,836	44,638	45,468	44,838	10
Sales branches (with stocks).....	1,533	3,313,141	245,718	348,687	10.5	177,806	3,526,062	37,863	37,643	38,517	37,856	5
Sales offices (without stocks).....	699	1,914,187	...	82,344	4.3	39,687	747,124	6,973	6,995	6,951	6,982	5
Food and kindred products.....	450	780,151	16,748	78,242	10.0	32,001	608,856	7,077	7,108	7,282	7,264	1
Sales branches (with stocks).....	331	567,152	16,748	62,684	11.1	26,352	507,105	5,919	5,960	6,147	6,015	1
Sales offices (without stocks).....	119	212,999	...	15,558	7.3	5,649	101,751	1,158	1,148	1,135	1,249	...
Textile mill products.....	30	49,890	948	2,568	5.1	1,916	36,273	335	305	348	336	...
Sales branches (with stocks).....	16	29,623	948	1,681	5.7	1,392	27,462	249	222	266	260	...
Sales offices (without stocks).....	14	20,267	...	887	4.4	524	8,811	86	83	82	76	...
Apparel and related products.....	12	25,278	2,242	2,836	11.2	1,491	26,908	201	202	202	203	...
Sales branches (with stocks).....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	22	11,406	879	1,365	12.0	845	15,079	162	162	156	159	...
Sales branches (with stocks).....	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	33	86,671	785	4,199	4.8	2,197	44,379	429	426	432	431	...
Sales branches (with stocks).....	7	28,978	785	1,164	4.0	663	14,498	157	157	159	161	...
Sales offices (without stocks).....	26	57,693	...	3,035	5.3	1,534	29,881	272	269	273	270	...
Chemicals and allied products.....	226	504,096	13,497	60,807	12.1	23,277	457,632	4,642	4,635	4,662	4,629	2
Sales branches (with stocks).....	165	287,290	13,497	43,454	15.1	15,007	294,802	3,227	3,204	3,235	3,217	2
Sales offices (without stocks).....	61	216,806	...	17,353	8.0	8,270	162,830	1,415	1,431	1,427	1,412	...
Rubber products.....	48	150,160	11,898	15,762	10.5	7,002	140,220	1,399	1,373	1,397	1,374	...
Sales branches (with stocks).....	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	20	216,171	28,454	26,212	12.1	10,790	202,241	2,338	2,258	2,225	2,205	...
Sales branches (with stocks).....	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	94	218,323	5,165	16,202	7.4	9,595	185,515	1,894	1,946	1,885	1,941	...
Sales branches (with stocks).....	35	45,896	5,165	8,202	17.9	5,834	119,880	1,326	1,374	1,320	1,364	...
Sales offices (without stocks).....	59	172,427	...	8,000	4.6	3,761	65,635	568	572	565	577	...
Primary metal products.....	108	611,333	2,306	14,559	2.4	6,565	132,579	1,129	1,142	1,159	1,148	...
Sales branches (with stocks).....	13	38,773	2,306	3,039	7.8	902	18,317	196	215	199	197	...
Sales offices (without stocks).....	95	572,560	...	11,520	2.0	5,663	114,262	933	927	960	951	...
Fabricated metal products.....	99	246,862	6,712	11,503	4.7	6,689	128,205	1,231	1,257	1,289	1,239	...
Sales branches (with stocks).....	62	67,660	6,712	8,261	12.2	4,938	95,329	932	954	992	943	...
Sales offices (without stocks).....	37	179,202	...	3,242	1.8	1,751	32,876	299	303	297	296	...
Machinery (except electrical).....	543	794,254	93,806	92,262	11.6	58,337	1,155,485	11,802	11,831	12,346	11,816	1
Sales branches (with stocks).....	430	688,157	93,806	84,987	12.3	54,294	1,080,915	11,070	11,114	11,633	11,121	...
Sales offices (without stocks).....	113	106,097	...	7,275	6.9	4,043	74,570	732	717	713	695	1
Electrical machinery.....	151	378,874	14,003	28,920	7.6	16,198	316,801	3,085	3,077	3,058	3,032	...
Sales branches (with stocks).....	87	300,813	14,003	25,427	8.5	14,017	274,058	2,774	2,770	2,749	2,716	...
Sales offices (without stocks).....	64	78,061	...	3,493	4.5	2,181	42,743	311	307	309	316	...
Transportation equipment.....	128	881,489	38,815	46,312	5.3	23,224	461,135	5,022	4,777	4,851	4,954	...
Sales branches (with stocks).....	117	781,831	38,815	44,140	5.6	22,211	445,136	4,830	4,548	4,662	4,805	...
Sales offices (without stocks).....	11	99,658	...	2,172	2.2	1,013	15,999	192	229	189	149	...
Instruments and related products.....	120	48,159	3,353	11,923	24.8	7,296	141,626	1,750	1,767	1,774	1,769	2
Sales branches (with stocks).....	109	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	148	224,211	6,107	17,359	7.7	10,070	220,252	2,340	2,372	2,402	2,338	4
Sales branches (with stocks).....	68	45,085	6,107	8,780	19.5	5,513	135,321	1,442	1,474	1,502	1,448	...
Sales offices (without stocks).....	80	179,126	...	8,579	4.8	4,557	84,931	898	898	900	890	4
Petroleum bulk plants, terminals and LP gas facilities.....	7,473	1,598,354	111,665	188,224	11.8	57,591	1,141,578	15,132	15,170	15,367	15,614	5,867
Gasoline, distillates, residuals.....	7,301	1,569,126	109,080	181,149	11.5	54,000	1,073,298	14,233	14,257	14,422	14,696	5,830
Bulk plants.....	7,239	1,374,546	77,594	166,551	12.1	48,715	969,315	12,989	12,980	13,118	13,445	5,829
Distributing terminals.....	62	194,580	31,486	14,598	7.5	5,285	103,983	1,244	1,277	1,304	1,251	1
Wholesale LP gas facilities.....	172	29,228	2,585	7,075	24.2	3,591	68,280	899	913	945	918	37
Merchandise agents, brokers.....	2,131	5,328,184	5,236	96,877	1.8	43,801	837,900	14,898	14,703	14,745	15,045	1,820
Grocery, confectionery, meats.....	259	593,940	107	13,491	2.3	6,437	123,199	1,154	1,171	1,211	1,261	205
Groceries (combination of food lines).....	30	66,715	...	2,082	3.1	1,090	20,945	198	202	213	226	26
Canned foods.....	83	156,897	34	4,215	2.7	2,016	37,041	378	379	380	395	70
Coffee, tea, spices.....	6	38,754	...	231	.6	123	2,129	15	16	16	15	3
Confectionery.....	18	16,643	4	762	4.6	305	6,497	58	57	59	59	18
Flour.....	7	65,087	...	614	.9	276	3,642	37	35	36	36	2
Meats, provisions (except canned).....	5	5,248	2	141	2.7	23	654	7	7	8	8	4
Sugar.....	19	117,320	15	1,479	1.3	770	15,649	122	126	122	126	15
Miscellaneous grocery products.....	91	127,276	52	3,967	3.1	1,834	36,642	339	349	377	396	67
Farm products (edible).....	95	138,465	178	4,158	3.0	1,681	29,446	323	330	325	335	51
Dairy, poultry products.....	34	34,242	158	7,569	2.2	311	5,685	91	98	93	96	31
Fruits, vegetables.....	61	104,223	20	3,389	3.3	1,370	23,761	232	232	232	239	20
Drugs, chemicals, paints.....	20	18,553	86	984	5.3	697	9,357	119	123	131	115	9
Drugs, proprietaries, toiletries.....	9	3,097	5	205	6.6	63	1,507	23	24	26	25	5
Chemicals, explosives.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated businesses, Nov.
				Amount	Per cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST NORTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	40	26,603	26	1,344	5.1	345	5,705	80	87	71	77	31
Clothing, furnishings (men's, women's).....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings.....	6	3,149	...	145	4.6	25	(Z)	14	13	11	12	4
Women's, children's clothing, accessories.....	21	8,290	3	487	5.9	80	1,571	27	24	22	27	16
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	...	(D)	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies.....	...	(D)	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	4	8,160	...	363	4.4	106	2,069	13	13	13	13	6
Work clothing.....	...	(D)	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	30	59,305	3	2,180	3.7	699	12,871	125	127	132	125	13
Hosiery.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods.....	26	43,037	3	1,239	2.9	403	7,688	61	64	66	62	13
Furniture, home furnishings.....	38	19,552	39	1,180	6.0	299	5,092	76	78	69	86	27
Furniture.....	16	7,054	28	420	6.0	118	2,205	26	33	31	35	13
Home furnishings.....	22	12,498	11	760	6.1	181	2,887	50	45	38	51	14
Paper, allied products.....	25	51,742	35	796	1.5	374	7,370	83	84	85	93	20
Paper.....	16	50,111	17	647	1.3	297	6,075	67	67	64	70	12
Stationery, office supplies.....	9	1,631	18	149	9.1	77	1,295	16	17	21	23	8
Farm products (raw materials).....	817	3,753,177	2,175	39,192	1.0	19,321	385,665	10,206	9,928	9,933	10,111	830
Cotton.....	...	(D)	...	...	...	...	...	...	...	...	...	...
Grain.....	82	604,505	779	5,973	1.0	3,629	69,602	689	688	704	674	28
Hides, skins, raw furs.....	6	8,599	...	157	1.8	41	719	9	10	8	8	5
Livestock.....	721	3,132,322	1,374	32,716	1.0	15,554	313,843	9,489	9,204	9,192	9,402	792
Tobacco (leaf).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	3	3,655	2	152	4.2	52	921	14	14	14	14	3
Automotive.....	47	36,928	129	1,943	5.3	836	15,006	152	165	165	170	34
Electrical-electronic apparatus, equip., appliances.....	134	103,674	256	6,341	6.1	2,361	43,673	380	386	390	411	114
Electrical apparatus, supplies.....	82	50,591	220	3,309	6.5	1,264	23,636	218	224	228	230	80
Appliances, radios, TV sets.....	19	21,095	12	1,087	5.2	437	7,606	54	53	58	71	13
Electronic parts, equipment.....	33	31,988	24	1,945	6.1	660	12,431	108	109	104	110	21
Hardware, plumbing-heating goods.....	88	52,748	182	3,913	7.4	1,481	29,563	258	267	267	277	79
Hardware.....	21	18,311	14	1,063	5.8	316	5,932	53	57	49	57	21
Plumbing, heating goods.....	67	34,437	168	2,850	8.3	1,165	23,631	205	210	218	220	58
Lumber, construction materials.....	83	69,666	252	2,882	4.1	1,282	24,862	247	246	248	265	67
Lumber, millwork.....	50	60,939	130	2,242	3.7	1,006	18,267	164	159	163	181	47
Construction materials (except lumber).....	33	8,727	122	640	7.3	276	6,595	83	87	85	84	20
Machinery, equipment, supplies.....	239	116,815	613	8,259	7.1	3,270	63,184	782	794	793	806	195
Air conditioning, commercial refrigeration equipment.....	15	14,866	23	437	2.9	239	4,085	46	47	46	49	11
Commercial machines, equipment.....	19	3,414	19	374	11.0	148	3,016	40	41	41	40	17
Construction machinery, equipment.....	8	12,506	30	688	5.5	130	2,388	21	20	25	22	6
Farm-garden machinery, equipment.....	10	2,607	45	177	6.8	81	1,588	28	29	39	36	8
Industrial machinery, equipment, supplies.....	131	53,608	439	4,926	9.2	2,063	39,707	537	547	527	545	113
Professional equipment, supplies.....	8	1,311	3	114	8.7	46	965	13	12	14	14	4
Service establishment equipment, supplies.....	31	20,473	37	1,082	5.3	427	8,897	68	68	70	69	23
Transportation (exc. automotive) equip., supplies.....	17	8,030	17	461	5.7	136	2,538	29	30	31	31	13
Metals, metalwork (except scrap).....	39	114,319	25	2,185	1.9	922	16,438	144	144	144	141	25
Iron, steel and products.....	32	104,713	25	1,912	1.8	811	14,074	130	129	130	127	22
Nonferrous metals, metalwork.....	7	9,606	...	273	2.8	111	2,364	14	15	14	14	3
Other merchandise agents, brokers.....	177	172,697	1,130	8,029	4.6	3,796	66,469	769	773	781	772	120
Scrap iron and steel.....	3	7,476	452	308	4.1	226	4,132	47	55	44	45	4
Amusements, sporting goods, toys.....	15	9,845	...	686	7.0	172	2,987	38	36	31	34	16
Books, magazines, newspapers.....	4	901	...	72	8.0	21	(Z)	19	17	17	14	2
Coal, coke.....	17	23,226	337	1,677	7.2	889	13,473	138	123	120	118	9
Farm supplies.....	41	55,591	149	1,306	2.3	529	10,704	(D)	(D)	(D)	(D)	(D)
Jewelry.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products.....	15	17,963	8	544	3.0	328	4,835	57	59	62	58	8
General merchandise.....	26	21,346	1	1,445	6.8	842	16,105	190	193	207	199	16
Miscellaneous products, agents, brokers, n.e.c.....	53	36,093	183	1,946	5.4	779	13,631	151	158	156	157	41
Assemblers of farm products.....	5,341	2,578,348	108,579	150,155	5.8	66,598	1,257,060	20,603	20,976	21,809	22,677	2,254
Dairy, poultry products.....	927	344,856	5,654	31,254	9.1	14,880	292,507	5,624	5,923	6,069	6,373	830
Fresh fruits, vegetables.....	94	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	4,120	2,150,371	96,246	107,447	5.0	46,798	865,786	13,014	13,348	14,156	14,326	1,196
Farm supplies.....	199	62,516	5,814	6,890	11.0	3,219	63,825	1,051	1,063	1,103	1,097	153
Other farm products assemblers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-33

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug. 15 (Number)	Nov. 15 (Number)	
SOUTH ATLANTIC												
Wholesale trade, total.....	26,303	xxx	1,300,158	xxx	xxx	1,082,739	21,287,119	285,490	283,182	280,032	306,176	14,921
Type of Operation												
Merchant wholesalers.....	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Manufacturers' sales branches, sales offices.....	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Petroleum bulk plants, terminals and LP gas facilities.....	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Merchandise agents, brokers.....	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Assemblers of farm products.....	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Type by Kind of Business												
Merchant wholesalers.....	17,376	9,089,136	925,017	1,267,528	13.9	674,809	13,086,269	182,181	181,568	183,025	191,967	10,416
Grocery, confectionery, meat wholesalers.....	2,805	1,737,820	109,861	185,303	10.7	97,759	1,919,618	31,732	31,226	31,848	33,599	2,061
General-line grocery wholesalers.....	663	993,586	74,940	74,679	7.5	43,624	815,667	13,134	13,029	13,073	13,381	341
Confectionery wholesalers.....	323	75,538	4,050	9,141	12.1	4,986	98,643	1,637	1,650	1,642	1,707	270
Fish, sea food distributors.....	473	108,141	4,293	24,036	22.2	10,291	224,394	4,925	4,518	4,719	5,694	401
Meat, meat products wholesalers.....	365	190,288	4,187	22,452	11.8	11,026	210,034	3,231	3,233	3,301	3,392	352
Specialty-line grocery wholesalers.....	981	370,267	22,391	54,995	14.9	27,832	570,880	8,805	8,796	9,113	9,425	697
Farm products (edible) distributors.....	1,115	522,479	9,919	69,924	13.4	31,578	601,399	11,668	11,203	9,567	11,752	972
Poultry, poultry products distributors.....	252	144,924	2,471	13,023	9.0	6,015	123,042	2,234	2,197	2,293	2,519	189
Fresh fruit, vegetable wholesalers.....	863	377,555	7,448	56,901	15.1	25,563	478,357	9,434	9,006	7,274	9,233	783
Beer, wine, distilled spirits wholesalers.....	718	602,415	56,030	68,934	11.4	32,909	616,178	7,298	7,373	7,440	7,796	430
Beer, ale distributors.....	581	243,651	13,682	38,668	15.9	16,684	314,424	4,203	4,313	4,424	4,611	359
Wine, distilled spirits wholesalers.....	137	358,764	42,348	30,266	8.4	16,225	301,754	3,095	3,060	3,016	3,185	71
Tobacco distributors.....	327	391,884	19,594	25,846	6.6	15,054	281,031	4,134	4,113	4,138	4,206	276
Drugs, chemicals, allied products wholesalers.....	568	316,051	35,523	47,610	15.1	26,931	498,107	6,653	6,654	6,640	6,811	257
General-line drug wholesalers.....	72	178,324	24,737	23,494	13.2	14,236	257,419	3,606	3,574	3,550	3,602	7
Specialty-line drug, toiletries wholesalers.....	233	50,867	4,524	8,523	16.8	4,388	86,438	1,196	1,200	1,207	1,211	140
Industrial chemicals, explosives distributors.....	126	55,068	3,359	8,471	15.4	4,540	84,645	949	976	981	1,062	43
Paint, varnish wholesalers.....	137	31,792	2,903	7,122	22.4	3,767	69,605	902	904	902	936	67
Dry goods, apparel wholesalers.....	522	242,025	28,131	34,826	14.4	17,074	322,614	4,344	4,313	4,406	4,564	419
Clothing, furnishings, footwear wholesalers.....	261	118,063	11,758	17,271	14.6	8,176	152,996	2,014	1,977	1,995	2,030	230
General-line dry goods wholesalers.....	18	36,319	5,107	5,436	15.0	3,239	67,703	866	852	890	897	10
Specialty-line dry goods wholesalers.....	238	86,241	11,057	11,880	13.8	5,525	98,645	1,413	1,430	1,461	1,569	178
Piece goods converters.....	5	1,402	209	239	17.0	134	3,270	51	54	60	68	1
Furniture, home furnishings wholesalers.....	410	156,243	19,186	26,726	17.1	14,231	275,759	3,573	3,541	3,643	3,781	210
Furniture (household, office) wholesalers.....	206	73,503	9,247	14,295	19.4	7,534	145,257	1,824	1,805	1,832	1,935	107
Home furnishings, floor coverings wholesalers.....	204	82,740	9,939	12,431	15.0	6,697	130,502	1,749	1,736	1,811	1,846	103
Paper, allied products wholesalers.....	443	218,557	24,402	38,818	17.8	23,371	434,208	5,395	5,364	5,378	5,472	210
Coarse paper and products wholesalers.....	230	128,588	14,862	22,776	17.7	13,860	258,734	3,194	3,173	3,212	3,226	113
Printing and fine paper distributors.....	65	62,480	6,008	8,726	14.0	5,362	95,873	1,117	1,127	1,124	1,132	8
Stationery, office supplies wholesalers.....	136	26,322	3,296	6,860	26.1	3,933	75,667	1,018	1,000	981	1,056	84
Wallpaper wholesalers.....	12	1,167	236	456	39.1	216	3,934	66	64	61	58	5
Farm products (raw materials) merchants.....	478	726,502	109,643	39,256	5.4	13,699	291,550	4,250	4,245	5,258	6,896	343
Automotive wholesalers.....	2,001	507,166	77,244	117,354	23.1	69,359	1,379,117	18,980	19,072	19,167	19,650	1,123
Motor vehicle distributors.....	202	91,248	7,546	16,152	17.7	9,024	185,070	2,315	2,312	2,307	2,340	113
Automotive equipment, tire-tube wholesalers.....	1,799	415,918	69,698	101,202	24.3	60,335	1,194,047	16,665	16,760	16,860	17,310	1,010
Electrical, electronics, appliance distributors.....	833	747,240	93,983	99,272	13.3	54,635	1,078,093	12,578	12,518	12,570	12,619	232
Electrical apparatus, supplies distributors.....	355	336,565	41,197	41,250	12.3	23,434	458,908	5,766	5,764	5,743	5,713	83
Electrical appliance, radio, TV set wholesalers.....	278	352,197	43,734	45,654	13.0	24,221	483,027	5,243	5,157	5,186	5,193	60
Electronic parts, equipment distributors.....	200	58,478	9,052	12,368	21.1	6,980	136,158	1,569	1,597	1,641	1,713	89
Hardware, plumbing-heating goods wholesalers.....	661	523,090	90,424	84,113	16.1	49,417	898,542	11,762	11,922	12,096	12,265	205
Hardware wholesalers.....	239	221,475	45,934	39,581	17.9	24,261	440,614	5,860	5,927	6,004	6,029	78
Plumbing, heating equipment, supplies distributors.....	422	301,615	44,490	44,532	14.8	25,156	457,928	5,902	5,995	6,092	6,236	127
Lumber, construction materials distributors.....	1,251	604,096	43,902	110,568	18.3	55,871	1,094,235	14,415	14,720	15,111	15,576	631
Lumber, millwork wholesalers.....	590	342,494	27,235	47,506	13.9	24,145	456,350	6,273	6,307	6,397	6,745	313
Construction materials distributors.....	661	261,602	16,667	63,062	24.1	31,726	637,885	8,142	8,413	8,714	8,831	318
Machinery, equipment, supplies distributors.....	2,641	911,782	129,805	184,796	20.3	103,566	2,056,096	24,097	24,342	24,671	24,778	1,360
Air conditioning, comm. refrigeration equip., distrs.....	231	54,212	7,693	13,421	24.8	7,401	137,104	1,609	1,765	1,820	1,741	112
Commercial machines, equipment distributors.....	388	62,480	6,626	16,343	26.2	8,760	174,115	2,088	2,073	2,085	2,275	258
Construction machinery, equipment dealers.....	198	191,082	33,736	31,192	16.3	18,288	379,452	3,734	3,729	3,782	3,873	67
Farm-garden machinery, equipment wholesalers.....	114	66,718	9,425	9,522	14.3	4,985	100,486	1,207	1,217	1,192	1,202	66
Industrial machinery, equipment distributors.....	360	116,809	12,787	23,634	20.2	13,146	263,426	2,952	2,959	3,235	3,045	177
Industrial materials, supplies distributors.....	325	176,077	28,169	31,976	18.2	19,373	391,365	4,663	4,677	4,621	4,677	134
Professional equipment, supplies distributors.....	277	85,809	11,845	21,423	25.0	12,074	221,383	2,989	2,981	3,049	2,963	134
Service establishment supply houses.....	597	122,048	14,262	27,678	22.7	14,552	281,084	3,701	3,721	3,730	3,850	357
Transportation equipment distributors.....	151	36,547	5,262	9,607	26.3	4,987	107,681	1,154	1,220	1,157	1,152	55
Metals, metalwork (except scrap) distributors.....	193	113,035	18,823	20,687	18.3	11,249	218,403	2,588	2,657	2,780	2,916	71
Iron, steel and products distributors.....	167	88,120	15,620	17,424	19.8	9,609	188,204	2,234	2,302	2,412	2,531	56
Nonferrous metals distributors.....	26	24,915	3,203	3,263	13.1	1,640	30,199	354	355	368	385	15
Scrap, waste materials dealers.....	693	178,260	14,134	35,055	19.7	18,147	347,778	6,094	6,107	6,344	6,648	570
Iron, steel scrap dealers.....	306	62,595	6,820	14,669	23.4	7,793	156,093	2,552	2,597	2,674	2,841	257
Waste materials dealers.....	387	115,665	7,314	20,386	17.6	10,354	191,685	3,542	3,510	3,670	3,807	313
Other merchant wholesalers.....	1,717	590,491	44,413	78,440	13.3	39,959	773,541	12,620	12,198	11,968	12,638	1,046
Amusement, sporting goods distributors.....	192	52,597	6,649	9,833	18.7	5,062	97,210	1,329	1,309	1,416	1,501	131
Book, magazine, newspaper wholesalers.....	199	58,095	3,750	9,885	17.0	5,983	111,346	2,225	2,078	1,938	1,935	119
Coal wholesalers.....	72	41,677	998	4,018	9.6	1,515	32,040	366	341	324	370	27
Farm supplies wholesalers.....	301	162,534	11,855	14,810	9.1	7,471	143,921	2,624	2,479	2,352	2,560	143
Jewelry wholesalers.....	124	26,705	4,499	4,991	18.7	2,765	54,297	699	687	708	768	99
Petroleum products distributors.....	280	75,004	2,423	9,004	12.0	3,931	77,973	1,166	1,136	1,101	1,211	188
Gift, art goods, greeting card wholesalers.....	63	11,936	961	2,356	19.7	1,268	23,810	370	367	375	422	50
Flower, hulk, plant wholesalers.....	106	23,520	979	5,240	22.3	2,668	50,677	873	865	787	832	77
Miscellaneous products merchant wholesalers.....</												

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹ Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)	Percent of sales	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,636	6,284,311	192,779	504,073	8.0	243,272	4,777,850	50,547	50,947	50,903	51,156	1
Sales branches (with stocks).....	1,819	3,285,704	192,779	363,819	11.1	183,031	3,648,878	40,393	40,799	40,628	40,891	1
Sales offices (without stocks).....	817	2,998,607	...	140,254	4.7	60,241	1,128,972	10,154	10,148	10,275	10,265	...
Food and kindred products.....	686	1,345,719	30,122	126,138	9.4	57,969	1,108,101	14,767	14,828	14,548	14,435	...
Sales branches (with stocks).....	542	982,456	30,122	101,252	10.3	47,880	916,547	12,546	12,564	12,203	12,218	...
Sales offices (without stocks).....	144	363,263	...	24,886	6.9	10,089	191,554	2,221	2,264	2,345	2,217	...
Textile mill products.....	26	141,792	1,697	6,414	4.5	3,293	63,236	604	602	570	620	...
Sales branches (with stocks).....	14	34,961	1,697	3,396	9.7	2,817	52,898	531	536	496	551	...
Sales offices (without stocks).....	12	106,831	...	3,018	2.8	476	10,338	73	66	74	69	...
Apparel and related products.....	13	31,179	1,265	1,514	4.9	765	13,442	118	124	108	108	...
Sales branches (with stocks).....	8	11,559	1,265	942	8.1	466	7,577	83	89	72	72	...
Sales offices (without stocks).....	5	19,620	...	572	2.9	299	5,865	35	35	36	36	...
Furniture and fixtures.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	33	22,015	1,538	2,569	11.7	1,488	26,096	321	318	314	325	...
Sales offices (without stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	41	71,035	526	5,610	7.9	2,130	40,573	452	423	423	444	...
Sales branches (with stocks).....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	240	1,237,479	17,045	100,050	8.1	37,306	676,655	6,277	6,310	6,392	6,444	...
Sales branches (with stocks).....	164	349,233	17,045	44,095	12.6	16,658	313,425	3,478	3,499	3,502	3,550	...
Sales offices (without stocks).....	76	888,246	...	55,955	6.3	20,648	363,230	2,799	2,811	2,890	2,894	...
Rubber products.....	58	180,988	12,539	16,208	9.0	6,460	133,681	1,313	1,319	1,323	1,332	...
Sales branches (with stocks).....	53	171,719	12,539	15,423	9.0	6,190	128,344	1,256	1,263	1,264	1,279	...
Sales offices (without stocks).....	5	9,269	...	785	8.5	270	5,337	57	56	59	53	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	109	207,754	5,609	15,977	7.7	8,120	170,375	1,686	1,691	1,755	1,801	...
Sales branches (with stocks).....	53	55,606	5,609	10,406	18.7	5,292	119,139	1,227	1,235	1,287	1,331	...
Sales offices (without stocks).....	56	152,148	...	5,571	3.7	2,828	51,236	459	456	468	470	...
Primary metal products.....	78	438,294	3,595	11,317	2.6	5,114	102,162	895	904	880	888	...
Sales branches (with stocks).....	17	33,788	3,595	2,600	7.7	1,086	20,570	274	287	254	258	...
Sales offices (without stocks).....	61	404,506	...	8,717	2.2	4,028	81,592	621	617	626	630	...
Fabricated metal products.....	121	284,846	5,799	14,547	5.1	7,606	142,301	1,467	1,608	1,653	1,496	...
Sales branches (with stocks).....	67	63,675	5,799	9,131	14.3	4,938	87,420	1,044	1,174	1,218	1,062	...
Sales offices (without stocks).....	54	221,171	...	5,416	2.4	2,668	54,881	423	434	435	434	...
Machinery (except electrical).....	634	523,512	45,630	85,081	16.3	55,885	1,142,176	10,640	10,721	10,780	10,979	...
Sales branches (with stocks).....	478	373,769	45,630	74,300	19.9	48,980	1,006,039	9,395	9,509	9,576	9,725	...
Sales offices (without stocks).....	156	149,743	...	10,781	7.2	6,905	136,137	1,245	1,212	1,204	1,254	...
Electrical machinery.....	163	404,578	17,090	37,065	9.2	16,554	325,473	2,937	3,024	3,109	3,084	...
Sales branches (with stocks).....	83	283,422	17,090	32,536	11.5	13,735	270,183	2,522	2,584	2,667	2,641	...
Sales offices (without stocks).....	80	121,156	...	4,529	3.7	2,819	55,290	435	440	442	443	...
Transportation equipment.....	109	978,281	37,913	44,883	4.6	20,531	404,071	4,467	4,337	4,252	4,366	...
Sales branches (with stocks).....	93	753,918	37,913	41,670	5.5	18,784	372,850	4,162	4,055	3,992	4,109	...
Sales offices (without stocks).....	16	224,363	...	3,213	1.4	1,747	31,221	305	282	260	257	...
Instruments and related products.....	132	70,898	4,068	14,583	20.6	8,198	163,090	1,889	1,977	2,005	1,992	...
Sales branches (with stocks).....	117	53,420	4,068	12,738	23.8	7,520	150,196	1,771	1,860	1,885	1,873	...
Sales offices (without stocks).....	15	17,478	...	1,845	10.6	678	12,894	118	117	120	119	...
Other manufacturers' products*.....	188	344,534	8,309	21,682	6.3	11,605	261,153	2,648	2,724	2,758	2,803	1
Sales branches (with stocks).....	90	80,531	8,309	11,766	14.6	6,754	168,338	1,658	1,717	1,791	1,771	1
Sales offices (without stocks).....	98	264,003	...	9,916	3.8	4,851	92,815	990	1,007	967	1,032	...
Petroleum bulk plants, terminals and LP gas facilities.....	3,014	2,349,405	136,970	225,450	9.6	73,913	1,483,091	19,373	19,099	19,255	20,948	2,027
Gasoline, distillates, residuals.....	2,911	2,324,437	135,536	217,588	9.4	70,208	1,408,529	18,386	18,134	18,308	19,928	2,003
Bulk plants.....	2,684	1,399,866	59,017	148,741	10.6	45,110	900,666	12,679	12,485	12,639	13,263	1,995
Distributing terminals.....	227	924,571	76,519	68,847	7.4	25,098	507,863	5,707	5,649	5,669	6,665	8
Wholesale LP gas facilities.....	103	24,968	1,434	7,862	31.5	3,705	74,562	987	965	947	1,020	24
Merchandise agents, brokers.....	2,461	3,488,218	13,187	121,543	3.5	51,382	1,101,273	12,766	12,980	18,190	20,678	2,028
Grocery, confectionery, meats.....	427	708,606	1,247	17,954	2.5	8,407	1,408,529	2,029	2,021	2,044	2,105	363
Groceries (combination of food lines).....	56	107,613	208	3,275	3.0	1,384	25,256	346	350	349	367	57
Canned foods.....	208	341,278	849	8,913	2.6	4,712	91,306	1,103	1,107	1,136	1,141	170
Coffee, tea, spices.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour.....	4	1,922	9	51	2.7	18	(2)	6	6	7	7	1
Meats, provisions (except canned).....	7	5,408	2	167	3.1	95	750	16	17	17	16	4
Sugar.....	33	126,791	37	1,144	.9	563	9,294	170	157	155	151	29
Miscellaneous grocery products.....	93	92,219	24	3,299	3.6	1,259	22,670	300	297	293	333	86
Farm products (edible).....	195	295,244	271	12,487	4.2	4,707	102,932	1,814	1,700	1,113	1,762	136
Dairy, poultry products.....	30	81,400	115	1,521	1.9	580	11,550	147	159	148	161	30
Fruits, vegetables.....	165	213,844	156	10,966	5.1	4,127	91,382	1,667	1,541	965	1,601	106
Drugs, chemicals, paints.....	47	23,444	104	1,648	7.0	694	15,126	181	177	158	184	36
Drugs, proprietaries, toiletries.....	11	9,147	76	591	6.5	283	5,246	78	69	74	72	10
Chemicals, explosives.....	25	10,740	23	787	7.3	319	7,439	79	85	64	87	18
Paints, varnishes, lacquers, enamels.....	11	3,557	5	270	7.6	92	2,441	24	23	20	25	8

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-35

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)	
SOUTH ATLANTIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	43	33,186	35	1,309	3.9	508	9,208	108	100	107	107	29
Clothing, furnishings (men's, women's).....	11	10,625	3	425	4.0	202	3,822	42	39	47	40	7
Men's, boys' clothing, furnishings.....	8	9,378	32	270	2.9	179	3,031	22	22	21	31	3
Women's, children's clothing, accessories.....	13	4,246	...	251	5.9	43	761	16	15	16	14	13
Furs (dressed), fur clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Handbags.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing.....	3	5,546	...	168	3.0	45	1,053	14	14	14	14	3
Dry goods, piece goods.....	48	124,474	13	5,583	4.5	1,982	31,909	344	354	352	381	17
Hosiery.....	13	14,520	13	770	5.3	343	7,742	84	90	102	107	7
Dry goods.....	11	34,825	...	2,136	6.1	648	11,820	151	155	147	170	3
Piece goods.....	24	75,129	...	2,677	3.6	991	12,347	109	109	103	104	7
Furniture, home furnishings.....	66	58,314	118	3,460	5.9	1,525	43,243	324	318	337	353	76
Furniture.....	43	46,224	115	2,620	5.7	1,244	37,199	275	273	288	301	48
Home furnishings.....	23	12,090	3	840	6.9	281	6,044	49	45	49	52	28
Paper, allied products.....	30	34,913	13	1,357	3.9	565	9,071	85	86	84	85	11
Paper.....	18	27,511	...	944	3.4	393	6,583	55	55	53	52	5
Stationery, office supplies.....	12	7,402	13	413	5.6	172	2,488	30	31	31	33	6
Farm products (raw materials).....	604	1,300,039	8,179	30,690	2.4	13,391	359,252	3,864	3,937	9,656	11,657	637
Cotton.....	56	221,284	429	1,666	.8	644	13,492	158	155	175	187	42
Grain.....	13	31,031	46	404	1.3	145	2,290	28	27	29	25	10
Hides, skins, raw furs.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	201	292,250	223	6,041	2.1	2,920	61,873	2,665	2,699	3,007	2,776	143
Tobacco (leaf).....	325	705,063	7,481	22,234	3.2	9,612	280,235	990	1,034	6,423	8,647	430
Wool, mohair.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	5	39,169	...	175	.4	26	(Z)	10	10	10	10	8
Automotive.....	43	51,736	162	2,016	3.9	878	16,541	202	207	203	199	32
Electrical-electronic apparatus, equip., appliances.....	138	106,047	1,019	6,697	6.3	2,649	52,659	457	465	477	489	106
Electrical apparatus, supplies.....	78	58,739	996	3,578	6.1	1,382	26,694	249	253	260	267	58
Appliances, radios, TV sets.....	16	11,398	7	743	6.5	313	6,215	61	59	57	58	16
Electronic parts, equipment.....	44	35,910	16	2,376	6.6	954	19,750	147	153	160	164	32
Hardware, plumbing-heating goods.....	95	63,143	150	4,254	6.7	1,549	27,824	263	260	260	273	79
Hardware.....	29	25,813	56	1,494	5.8	462	7,724	81	83	81	89	27
Plumbing, heating goods.....	66	37,330	94	2,760	7.4	1,087	20,100	182	177	179	184	52
Lumber, construction materials.....	123	87,121	167	4,831	5.5	1,992	37,576	425	429	429	471	90
Lumber, millwork.....	65	39,294	77	1,999	5.1	790	16,152	197	208	214	225	53
Construction materials (except lumber).....	58	47,827	90	2,832	5.9	1,202	21,424	228	221	215	246	37
Machinery, equipment, supplies.....	295	187,421	955	12,772	6.8	5,602	107,433	1,227	1,499	1,503	1,006	226
Air conditioning, commercial refrigeration equipment.....	24	13,174	17	1,121	8.5	449	9,597	274	576	578	88	22
Commercial machines, equipment.....	27	9,669	136	1,094	11.3	513	10,829	124	129	127	130	25
Construction machinery, equipment.....	14	12,087	38	749	6.2	284	5,261	46	46	42	44	11
Farm-garden machinery, equipment.....	6	1,158	70	145	12.5	50	1,606	14	17	15	12	2
Industrial machinery, equipment, supplies.....	169	102,126	441	7,638	7.5	3,280	61,967	595	558	566	563	130
Professional equipment, supplies.....	7	1,245	12	123	9.9	53	1,086	21	21	19	19	2
Service establishment equipment, supplies.....	27	15,834	204	955	6.0	597	9,842	81	83	86	82	19
Transportation (exc. automotive) equip., supplies.....	21	32,128	37	947	2.9	376	7,245	72	69	70	68	15
Metals, metalwork (except scrap).....	32	25,214	10	1,139	4.5	397	6,568	66	69	70	69	23
Iron, steel and products.....	25	13,618	10	571	4.2	207	3,094	42	44	44	44	18
Nonferrous metals, metalwork.....	7	11,596	...	568	4.9	190	3,474	24	25	26	25	5
Other merchandise agents, brokers.....	275	389,316	744	15,346	3.9	6,536	124,866	1,377	1,358	1,397	1,537	167
Scrap iron and steel.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	15	7,419	3	623	8.4	192	4,037	39	40	43	44	19
Books, magazines, newspapers.....	6	3,993	113	346	8.7	124	2,253	49	49	53	49	5
Coal, coke.....	52	133,607	55	5,713	4.3	2,690	49,866	481	466	469	522	15
Farm supplies.....	30	47,635	109	1,115	2.3	488	8,934	126	124	123	161	19
Jewelry.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	27	51,146	3	1,541	3.0	317	6,055	70	71	76	72	23
Petroleum and products.....	26	26,722	31	589	2.2	281	5,785	82	82	83	87	17
General merchandise.....	40	54,857	252	2,500	4.6	1,219	26,303	257	250	273	281	24
Miscellaneous products, agents, brokers, n.e.c.....	74	61,472	178	2,744	4.5	1,170	20,889	258	263	263	309	40
Assemblers of farm products.....	816	716,798	32,205	94,593	13.2	39,363	838,636	20,623	18,588	8,659	21,427	449
Dairy, poultry products.....	107	62,050	651	5,566	9.0	2,325	45,291	755	766	808	812	54
Fresh fruits, vegetables.....	344	227,706	5,133	64,412	28.3	26,572	556,368	15,574	14,116	4,194	15,043	179
Farm products (raw materials).....	346	421,924	26,048	23,701	5.6	9,966	226,178	4,136	3,563	3,520	5,375	206
Farm supplies.....	16	3,909	257	597	15.3	282	5,253	108	107	101	97	10
Other farm products assemblers.....	3	1,209	116	317	26.2	218	5,546	50	36	36	100	...

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... Represents zero.

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST SOUTH CENTRAL												
Wholesale trade, total	11,278	xxx	807,486	xxx	xxx	420,915	8,208,129	114,856	114,114	114,812	122,389	7,784
Type of Operation												
Merchant wholesalers	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Manufacturers' sales branches, sales offices	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Petroleum bulk plants, terminals and LP gas facilities	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Merchandise agents, brokers	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Assemblers of farm products	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Type by Kind of Business												
Merchant wholesalers	7,161	4,773,066	656,981	545,260	11.4	288,664	5,560,393	80,217	80,190	81,136	82,978	5,023
Grocery, confectionery, meat wholesalers	1,051	861,935	60,808	77,530	9.0	42,722	802,423	13,768	13,690	13,745	14,132	891
General-line grocery wholesalers	352	632,577	49,042	44,569	7.0	26,485	489,337	8,249	8,207	8,332	8,254	260
Confectionery wholesalers	142	28,575	1,566	3,095	10.8	1,627	31,959	581	576	559	602	138
Fish, sea food distributors	55	12,691	1,048	2,496	19.7	1,050	22,276	623	370	598	675	52
Meat, meat products wholesalers	132	59,890	1,411	7,335	12.2	3,718	71,475	1,218	1,223	1,206	1,282	137
Specialty-line grocery wholesalers	370	128,202	7,741	20,035	15.6	9,842	187,376	3,097	3,114	3,050	3,319	304
Farm products (edible) distributors	473	169,542	3,954	22,969	13.5	10,012	193,787	3,621	3,670	3,424	3,772	498
Poultry, poultry products distributors	133	37,695	662	4,326	11.5	1,675	32,743	837	825	815	898	146
Fresh fruit, vegetable wholesalers	340	131,847	3,292	18,643	14.1	8,337	161,044	2,784	2,845	2,609	2,874	352
Beer, wine, distilled spirits wholesalers	319	198,965	18,758	23,829	12.0	11,093	214,069	2,631	2,732	2,890	2,808	236
Beer, ale distributors	242	94,194	4,272	15,277	16.2	6,550	117,201	1,710	1,801	1,969	1,861	184
Wine, distilled spirits wholesalers	77	104,771	14,486	8,552	8.2	4,543	96,868	921	931	921	947	52
Tobacco distributors	133	159,312	6,922	9,261	5.8	5,350	97,191	1,607	1,577	1,566	1,639	102
Drugs, chemicals, allied products wholesalers	221	110,893	14,654	17,932	16.2	9,554	184,588	2,666	2,615	2,640	2,689	136
General-line drug wholesalers	25	65,454	10,570	8,804	13.5	5,496	101,720	1,507	1,465	1,467	1,497	4
Specialty-line drug, toiletries wholesalers	106	23,868	2,142	5,003	21.0	2,173	43,647	656	640	657	684	82
Industrial chemicals, explosives distributors	59	17,195	1,302	3,072	17.9	1,373	28,778	340	336	349	342	26
Paint, varnish wholesalers	31	4,376	640	1,053	24.1	512	10,443	163	174	167	166	24
Dry goods, apparel wholesalers	224	100,673	14,950	13,915	13.8	7,463	140,514	2,126	2,125	2,168	2,229	198
Clothing, furnishings, footwear wholesalers	113	42,148	6,446	6,101	14.5	2,906	54,501	794	820	831	867	116
General-line dry goods wholesalers	18	41,168	5,945	5,020	12.2	3,135	58,787	770	779	822	816	11
Specialty-line dry goods wholesalers	93	17,357	2,559	2,794	16.1	1,422	27,226	562	526	515	546	71
Piece goods converters .....	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	128	33,748	4,772	6,951	20.6	3,657	71,207	974	978	997	1,051	83
Furniture (household, office) wholesalers	82	20,873	2,941	4,646	22.3	2,386	48,896	628	631	650	680	55
Home furnishings, floor coverings wholesalers	46	12,875	1,831	2,305	17.9	1,271	22,311	346	347	347	371	28
Paper, allied products wholesalers	167	79,014	10,962	13,970	17.7	8,287	163,528	2,127	2,095	2,086	2,129	93
Coarse paper and products wholesalers	91	48,070	6,798	8,728	18.2	5,248	105,218	1,361	1,325	1,354	1,376	56
Printing and fine paper distributors	22	22,559	2,608	2,742	12.2	1,589	29,143	385	387	363	371	4
Stationery, office supplies wholesalers	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	300	1,109,019	276,409	38,216	3.4	13,755	267,090	4,529	4,226	4,541	4,449	303
Automotive wholesalers	966	211,833	34,890	47,846	22.6	27,832	541,154	7,900	7,942	8,011	8,054	625
Motor vehicle distributors	88	39,887	3,138	6,931	17.4	3,495	67,541	888	954	915	942	68
Automotive equipment, tire-tube wholesalers	878	171,946	31,752	40,915	23.8	24,337	473,613	7,012	6,988	7,096	7,112	557
Electrical, electronics, appliance distributors	305	297,676	35,123	37,816	12.7	21,410	402,931	4,976	4,971	4,938	4,995	125
Electrical apparatus, supplies distributors	114	125,356	14,858	14,612	11.7	8,057	146,494	1,778	1,785	1,805	1,833	49
Electrical appliance, radio, TV set wholesalers	114	155,969	17,576	19,869	12.7	11,503	217,175	2,702	2,701	2,661	2,654	43
Electronic parts, equipment distributors	77	16,351	2,689	3,335	20.4	1,850	39,262	496	485	472	488	33
Hardware, plumbing-heating goods wholesalers	196	301,748	52,840	47,131	15.6	29,704	589,164	7,438	7,470	7,546	7,512	66
Hardware wholesalers	89	224,224	41,864	35,768	16.0	23,504	475,792	5,984	5,982	6,010	5,944	28
Plumbing, heating equipment, supplies distributors	107	77,524	10,976	11,363	14.7	6,200	113,372	1,454	1,488	1,536	1,568	38
Lumber, construction materials distributors	543	265,026	16,444	44,045	16.6	21,644	436,480	6,170	6,243	6,492	6,725	297
Lumber, millwork wholesalers	296	160,908	9,925	17,803	11.1	8,805	178,267	2,630	2,595	2,687	2,682	166
Construction materials distributors	247	104,118	6,519	26,242	25.2	12,839	258,213	3,532	3,648	3,805	3,841	131
Machinery, equipment, supplies distributors	1,038	409,309	68,531	83,305	20.4	46,262	882,977	10,480	10,700	10,860	10,863	616
Air conditioning, comm. refrigeration equip., distrs.	89	18,664	3,063	5,166	27.7	2,771	45,021	579	620	660	608	71
Commercial machines, equipment distributors	137	26,220	3,154	6,707	25.6	3,482	66,827	881	893	896	924	85
Construction machinery, equipment dealers	105	117,181	26,258	24,225	20.7	13,688	250,416	2,518	2,537	2,597	2,604	34
Farm-garden machinery, equipment wholesalers	51	33,256	4,347	4,958	14.9	2,527	49,696	605	607	629	631	16
Industrial machinery, equipment distributors	175	65,878	9,456	11,121	16.9	6,074	120,881	1,432	1,488	1,539	1,561	73
Industrial materials, supplies distributors	122	70,083	10,960	12,321	17.6	7,411	144,542	1,697	1,720	1,720	1,734	68
Professional equipment, supplies distributors	104	32,311	4,857	7,826	24.2	4,720	93,041	1,197	1,205	1,216	1,228	64
Service establishment supply houses	234	39,508	5,264	9,963	25.2	5,005	98,664	1,393	1,439	1,411	1,388	181
Transportation equipment distributors	21	6,208	1,172	1,018	16.4	584	13,889	178	191	192	185	24
Metals, metalwork (except scrap) distributors	72	58,840	9,898	9,016	15.3	4,990	93,915	1,077	1,102	1,137	1,140	31
Iron, steel and products distributors	66	54,884	9,534	8,596	15.7	4,779	89,363	1,020	1,046	1,079	1,078	28
Nonferrous metals distributors	6	3,956	364	420	10.6	211	4,552	57	56	58	62	3
Scrap, waste materials dealers	266	67,409	5,190	13,642	20.2	7,263	148,304	2,613	2,650	2,764	2,948	228
Iron, steel scrap dealers	161	44,806	3,377	8,502	19.0	4,431	90,025	1,528	1,580	1,645	1,717	139
Waste materials dealers	105	22,603	1,813	5,140	22.7	2,832	58,279	1,085	1,070	1,119	1,231	89
Other merchant wholesalers	759	338,124	21,876	37,886	11.2	17,666	331,071	5,514	5,404	5,331	5,843	495
Amusement, sporting goods distributors	78	20,346	3,481	4,170	20.5	2,177	39,305	686	710	703	729	61
Book, magazine, newspaper wholesalers	57	18,926	1,374	3,406	18.0	1,981	35,192	778	731	698	682	37
Coal wholesalers	71	42,804	217	3,285	7.7	1,305	26,542	355	341	352	382	28
Farm supplies wholesalers	160	101,707	8,638	9,171	9.0	4,153	77,030	1,354	1,263	1,279	1,470	114
Jewelry wholesalers	40	8,061	1,498	1,863	23.1	878	14,220	220	229	225	233	26
Petroleum products distributors	122	47,121	1,163	4,795	10.2	1,657	34,235	452	453	461	493	83
Gift, art goods, greeting card wholesalers	12	1,719	161	495	28.8	217	4,458	61	86	67	100	7
Flower, bulb, plant wholesalers	45	10,093	730	2,414	23.9	1,190	21,194	330	324	297	355	26
Miscellaneous products merchant wholesalers	174	87,347	4,614	8,287	9.5	4,108	78,895	1,278	1,267	1,249	1,399	113

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-37

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	905	2,164,754	68,140	161,655	7.5	78,671	1,589,161	17,483	17,576	17,582	18,558	4
Sales branches (with stocks).....	630	1,174,220	68,140	121,604	10.4	62,524	1,270,708	14,261	14,365	14,487	15,490	2
Sales offices (without stocks).....	275	990,534	...	40,051	4.0	16,147	318,453	3,222	3,211	3,095	3,068	2
Food and kindred products.....	233	443,915	11,316	45,139	10.2	21,103	412,307	5,239	5,299	5,322	5,323	...
Sales branches (with stocks).....	182	321,145	11,316	35,831	11.2	17,555	346,512	4,454	4,511	4,586	4,620	...
Sales offices (without stocks).....	51	122,770	...	9,308	7.6	3,548	65,795	785	788	736	703	...
Textile mill products.....	7	7,132	2,052	522	7.3	269	6,415	40	41	44	75	...
Sales branches (with stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	14	10,663	1,026	1,669	15.7	1,478	29,140	367	364	363	362	...
Sales branches (with stocks).....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	5	9,550	40	833	8.7	420	8,264	105	104	103	102	...
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	98	205,508	4,895	23,996	11.7	8,325	163,779	1,659	1,672	1,646	1,684	...
Sales branches (with stocks).....	71	157,468	4,895	20,781	13.2	7,269	140,189	1,456	1,473	1,456	1,489	...
Sales offices (without stocks).....	27	48,040	...	3,215	6.7	1,056	23,590	203	199	190	195	...
Rubber products.....	15	54,982	2,235	4,718	8.6	1,880	38,794	387	378	380	369	...
Sales branches (with stocks).....	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	47	106,698	2,828	6,997	6.6	4,180	86,526	892	922	928	942	...
Sales branches (with stocks).....	16	16,594	2,828	2,645	15.9	1,993	43,171	513	530	535	548	...
Sales offices (without stocks).....	31	90,104	...	4,352	4.8	2,187	43,355	379	392	393	394	...
Primary metal products.....	30	427,414	758	9,533	2.2	3,024	60,354	514	506	494	502	...
Sales branches (with stocks).....	5	5,477	758	349	6.4	170	4,119	30	32	35	36	...
Sales offices (without stocks).....	25	421,937	...	9,184	2.2	2,854	56,235	484	474	459	466	...
Fabricated metal products.....	25	31,405	3,104	3,717	11.8	1,893	36,403	501	514	497	471	...
Sales branches (with stocks).....	19	19,071	3,104	2,629	13.8	1,306	24,210	409	417	400	389	...
Sales offices (without stocks).....	6	12,334	...	1,088	8.8	587	12,193	92	97	97	82	...
Machinery (except electrical).....	220	170,915	21,042	29,615	17.3	18,400	382,798	3,741	3,734	3,741	4,657	...
Sales branches (with stocks).....	177	146,394	21,042	27,461	18.8	17,138	358,643	3,473	3,471	3,501	4,405	...
Sales offices (without stocks).....	43	24,521	...	2,154	8.8	1,262	24,155	268	263	240	252	...
Electrical machinery.....	48	187,177	4,969	6,822	3.6	3,912	79,524	771	788	814	872	...
Sales branches (with stocks).....	25	105,322	4,969	5,137	4.9	3,247	66,483	667	682	706	761	...
Sales offices (without stocks).....	23	81,855	...	1,685	2.1	665	13,041	104	106	108	111	...
Transportation equipment.....	38	329,460	10,453	13,432	4.1	6,697	132,813	1,450	1,456	1,440	1,432	1
Sales branches (with stocks).....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	37	22,985	644	3,538	15.4	1,793	34,223	476	479	481	448	...
Sales branches (with stocks).....	33	10,656	644	2,516	23.6	1,441	27,099	408	411	414	383	...
Sales offices (without stocks).....	4	12,329	...	1,022	8.3	352	7,124	68	68	67	65	...
Other manufacturers' products*.....	84	144,773	1,728	9,785	6.8	4,818	109,024	1,221	1,200	1,207	1,200	3
Sales branches (with stocks).....	33	17,242	1,728	3,506	20.3	2,061	53,416	576	572	596	588	1
Sales offices (without stocks).....	51	127,531	...	6,279	4.9	2,757	55,608	645	628	611	612	2
Petroleum bulk plants, terminals and LP gas facilities.....	1,657	924,225	49,126	82,722	9.0	26,454	514,171	7,561	7,596	7,596	7,795	1,399
Gasoline, distillates, residuals.....	1,614	914,951	47,722	79,949	8.7	25,201	486,738	7,199	7,240	7,240	7,385	1,384
Bulk plants.....	1,526	627,322	27,370	59,582	9.5	16,615	329,270	5,141	5,170	5,163	5,287	1,380
Distributing terminals.....	88	287,629	20,352	20,367	7.1	8,586	157,468	2,058	2,070	2,077	2,098	4
Wholesale LP gas facilities.....	43	9,274	1,404	2,773	29.9	1,253	27,433	362	356	356	410	15
Merchandise agents, brokers.....	1,205	1,963,967	6,544	60,043	3.1	20,024	417,346	7,001	6,115	6,281	10,367	1,089
Grocery, confectionery, meats.....	202	295,528	231	6,747	2.3	2,641	50,839	674	673	674	705	205
Groceries (combination of food lines).....	25	47,218	69	1,015	2.1	418	8,105	105	106	111	117	25
Canned foods.....	95	114,526	59	3,173	2.8	1,301	23,954	338	343	337	344	98
Coffee, tea, spices.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	9	6,843	23	305	4.5	118	2,420	23	24	22	22	11
Flour.....	9	24,182	3	279	1.2	47	975	13	13	15	17	7
Meats, provisions (except canned).....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar.....	15	38,422	57	558	1.5	207	3,956	61	51	55	57	22
Miscellaneous grocery products.....	43	61,293	20	1,329	2.2	524	10,925	125	126	125	137	39
Farm products (edible).....	35	44,402	166	1,495	3.4	447	9,314	158	153	148	154	29
Dairy, poultry products.....	8	7,863	24	214	2.7	91	2,072	31	28	32	35	2
Fruits, vegetables.....	27	36,539	142	1,281	3.5	356	7,242	127	125	116	119	27
Drugs, chemicals, paints.....	10	5,488	8	247	4.5	67	1,323	17	19	19	18	10
Drugs, proprietaries, toiletries.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives.....	7	3,784	8	177	4.7	58	1,223	14	15	16	16	6
Paints, varnishes, lacquers, enamels.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.e. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
EAST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	18	13,396	13	551	4.1	193	2,796	36	36	36	33	15
Clothing, furnishings (men's, women's).....	3	4,488	13	176	3.9	62	942	9	9	11	8	3
Men's, boys' clothing, furnishings.....	5	3,522	...	177	5.0	84	1,297	14	14	13	13	8
Women's, children's clothing, accessories.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Handbags.....	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	4	2,369	...	79	3.3	11	(Z)	5	5	4	4	3
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	12	22,867	14	667	2.9	216	4,887	40	36	38	37	5
Hosiery.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods.....	5	17,997	...	538	3.0	150	3,421	24	20	21	22	...
Furniture, home furnishings.....	13	5,135	7	308	6.0	80	1,511	18	18	18	26	14
Furniture.....	7	2,806	...	159	5.7	54	1,033	10	10	10	18	6
Home furnishings.....	6	2,329	7	149	6.4	26	(Z)	8	8	8	8	8
Paper, allied products.....	10	3,347	18	262	7.8	106	1,827	27	27	26	25	12
Paper.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	523	1,210,547	4,826	32,415	2.7	9,289	207,726	4,470	3,573	3,864	7,724	4,299
Cotton.....	76	417,195	4,381	2,644	.6	1,165	21,935	278	271	260	312	72
Grain.....	10	53,649	...	434	.8	160	2,937	22	20	39	35	9
Hides, skins, raw furs.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	224	383,770	166	8,516	2.2	3,606	71,881	2,914	3,063	3,193	3,200	220
Tobacco (leaf).....	202	307,976	229	20,096	6.5	4,196	107,338	1,217	182	338	4,119	188
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	7	44,271	...	592	1.3	92	2,207	16	17	16	38	7
Automotive.....	19	19,324	79	957	5.0	350	8,154	132	140	138	144	26
Electrical-electronic apparatus, equip., appliances.....	26	13,532	80	908	6.7	333	5,949	53	55	57	60	23
Electrical apparatus, supplies.....	17	9,389	69	657	7.0	248	4,451	38	39	41	43	17
Appliances, radios, TV sets.....	6	1,564	3	104	6.6	23	(Z)	6	7	7	9	5
Electronic parts, equipment.....	3	2,579	8	147	5.7	62	1,097	9	9	9	8	1
Hardware, plumbing-heating goods.....	39	36,204	32	2,197	6.1	792	15,452	120	121	129	132	42
Hardware.....	16	24,531	...	1,349	5.5	438	8,779	62	62	61	67	25
Plumbing, heating goods.....	23	11,673	32	848	7.3	354	6,673	58	59	68	65	17
Lumber, construction materials.....	68	56,520	82	2,729	4.8	955	18,360	224	221	216	230	42
Lumber, millwork.....	52	49,378	73	2,247	4.6	745	14,555	174	165	154	173	31
Construction materials (except lumber).....	16	7,142	9	482	6.7	210	3,805	50	56	62	57	11
Machinery, equipment, supplies.....	97	59,150	534	3,984	6.7	1,740	35,110	310	314	332	336	76
Air conditioning, commercial refrigeration equipment.....	12	4,550	35	400	8.8	77	1,754	22	20	20	21	13
Commercial machines, equipment.....	8	2,119	65	199	9.4	115	2,166	33	34	34	34	6
Construction machinery, equipment.....	4	7,377	68	517	7.0	305	4,800	27	28	29	32	1
Farm-garden machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	63	42,129	362	2,645	6.3	1,180	25,364	207	219	234	232	48
Professional equipment, supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap).....	21	12,452	57	627	5.0	287	5,749	63	69	70	73	15
Iron, steel and products.....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	112	166,075	397	5,949	3.6	2,528	48,349	659	660	516	670	76
Scrap iron and steel.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	6	6,590	...	451	6.8	167	3,448	45	47	49	48	4
Books, magazines, newspapers.....	5	3,457	17	465	13.5	308	2,305	54	47	56	65	4
Coal, coke.....	21	36,252	42	1,805	5.0	1,021	19,740	181	242	171	173	9
Farm supplies.....	10	52,977	...	420	.8	152	3,665	44	36	44	52	8
Jewelry.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise.....	7	2,329	9	193	8.3	109	1,917	25	24	23	23	5
Miscellaneous products, agents, brokers, n.e.c.....	33	29,093	267	1,609	5.5	515	11,894	222	172	83	218	23
Assemblers of farm products.....	350	437,625	26,695	16,751	3.8	7,102	127,058	2,594	2,637	2,217	2,691	269
Dairy, poultry products.....	61	26,731	421	1,676	6.3	701	14,652	309	313	298	319	43
Fresh fruits, vegetables.....	44	11,118	333	1,799	16.2	758	11,688	212	691	262	270	36
Farm products (raw materials).....	231	395,042	25,816	12,790	3.2	5,432	95,758	2,005	1,558	1,572	2,002	182
Farm supplies.....	14	4,734	125	486	10.3	211	4,960	68	75	85	100	8
Other farm products assemblers.....	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST SOUTH CENTRAL												
Wholesale trade, total	22,971	xxx	1,230,213	xxx	xxx	812,575	16,327,192	209,447	211,555	212,478	218,225	15,261
Type of Operation												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Manufacturers' sales branches, sales offices	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Petroleum bulk plants, terminals and LP gas facilities	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Merchandise agents, brokers	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Assemblers of farm products	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Type by Kind of Business												
Merchant wholesalers	14,413	8,858,007	972,078	1,094,040	12.4	546,371	11,010,597	142,003	142,706	145,675	148,729	9,853
Grocery, confectionery, meat wholesalers	1,912	1,507,336	94,134	138,529	9.2	73,403	1,421,847	21,254	21,357	22,085	22,788	1,580
General-line grocery wholesalers	468	893,547	68,549	67,325	7.5	40,391	755,300	11,200	11,074	11,229	11,170	231
Confectionery wholesalers	152	38,912	1,515	5,051	13.0	2,303	45,691	763	761	781	809	144
Fish, sea food distributors	183	46,787	1,777	8,570	18.3	3,478	75,202	1,459	1,569	1,938	1,834	198
Meat, meat products wholesalers	396	174,949	3,148	22,957	13.1	11,244	231,387	3,104	3,181	3,346	3,627	455
Specialty-line grocery wholesalers	713	353,141	19,145	34,626	9.8	15,987	314,267	4,728	4,772	4,791	5,348	552
Farm products (edible) distributors	780	373,224	8,709	51,316	13.7	20,135	395,643	6,562	6,742	6,670	7,236	821
Poultry, poultry products distributors	249	103,469	2,207	8,923	8.6	3,747	71,074	1,452	1,517	1,591	1,984	248
Fresh fruit, vegetable wholesalers	531	269,755	6,502	42,393	15.7	16,388	324,569	5,110	5,225	5,079	5,252	573
Beer, wine, distilled spirits wholesalers	653	465,968	46,413	51,520	11.1	24,369	480,562	5,818	5,945	6,187	6,056	461
Beer, ale distributors	558	236,359	12,509	34,332	14.5	15,347	297,409	3,872	4,037	4,276	4,067	428
Wine, distilled spirits wholesalers	95	229,609	33,904	17,188	7.5	9,022	183,153	1,946	1,908	1,911	1,989	33
Tobacco distributors	283	275,341	10,956	15,764	5.7	7,843	148,931	2,370	2,372	2,408	2,460	265
Drugs, chemicals, allied products wholesalers	512	262,559	35,579	41,719	15.9	22,277	490,958	6,051	6,020	6,119	6,313	307
General-line drug wholesalers	49	126,765	21,978	16,745	13.2	10,327	243,940	2,906	2,891	2,882	2,886	1
Specialty-line drug, toiletries wholesalers	208	57,639	7,492	9,074	15.7	4,652	93,024	1,399	1,395	1,461	1,589	185
Industrial chemicals, explosives distributors	192	65,436	5,194	12,231	18.7	5,345	113,220	1,254	1,241	1,267	1,318	84
Paint, varnish wholesalers	63	12,719	915	3,669	28.8	1,953	40,774	492	493	509	520	37
Dry goods, apparel wholesalers	230	116,737	18,602	17,874	15.3	9,403	190,129	2,598	2,546	2,599	2,542	206
Clothing, furnishings, footwear wholesalers	128	37,222	5,647	6,647	17.9	3,090	61,389	950	906	952	904	126
General-line dry goods wholesalers	20	38,941	5,730	5,540	14.2	3,597	72,610	944	937	950	942	13
Specialty-line dry goods wholesalers	79	28,178	4,626	4,413	15.7	2,090	44,236	585	585	578	573	66
Piece goods converters	3	12,396	2,599	1,274	10.3	626	11,894	119	118	119	123	1
Furniture, home furnishings wholesalers	248	122,365	14,676	22,593	18.5	11,332	205,548	2,824	2,768	2,750	2,883	146
Furniture (household, office) wholesalers	133	43,846	5,621	8,944	20.4	4,720	83,687	1,142	1,109	1,088	1,196	84
Home furnishings, floor coverings wholesalers	115	78,519	9,055	13,649	17.4	6,612	121,861	1,682	1,659	1,662	1,687	62
Paper, allied products wholesalers	281	153,654	17,387	25,746	16.8	14,736	277,813	3,719	3,748	3,753	3,770	161
Coarse paper and products wholesalers	100	56,953	7,154	9,736	17.1	6,040	111,988	1,477	1,496	1,511	1,498	45
Printing and fine paper distributors	53	66,678	6,736	7,581	11.4	4,553	90,184	1,089	1,109	1,117	1,105	14
Stationery, office supplies wholesalers	122	29,327	3,320	8,106	27.6	4,006	73,004	1,108	1,098	1,086	1,143	100
Wallpaper wholesalers	6	696	177	323	46.4	137	2,637	45	45	39	24	2
Farm products (raw materials) merchants	462	1,397,062	213,921	63,480	4.5	16,052	314,411	4,114	4,000	4,294	4,590	339
Automotive wholesalers	1,705	383,165	62,930	80,004	20.9	45,842	936,620	12,683	12,581	12,634	12,811	1,245
Motor vehicle distributors	131	58,530	2,912	7,339	12.5	4,149	85,377	1,054	1,033	1,045	1,106	102
Automotive equipment, tire-tube wholesalers	1,574	324,635	60,018	72,665	22.4	41,693	851,243	11,629	11,548	11,589	11,705	1,143
Electrical, electronics, appliance distributors	570	517,727	65,605	70,600	13.6	38,942	800,076	8,917	8,896	9,217	9,232	245
Electrical apparatus, supplies distributors	250	248,894	32,260	30,382	12.2	17,461	345,886	3,957	3,948	4,094	4,081	85
Electrical appliance, radio, TV set wholesalers	174	229,332	27,351	31,305	13.7	16,643	343,580	3,839	3,814	3,963	3,934	67
Electronic parts, equipment distributors	146	39,501	5,994	8,913	22.6	4,838	110,610	1,121	1,134	1,160	1,217	93
Hardware, plumbing-heating goods wholesalers	444	335,961	59,464	55,342	16.5	31,690	657,913	7,680	7,692	7,888	7,888	226
Hardware wholesalers	160	176,653	34,768	30,442	17.2	18,440	379,524	4,583	4,601	4,715	4,684	90
Plumbing, heating equipment, supplies distributors	284	159,308	24,696	24,900	15.6	13,250	278,389	3,097	3,091	3,173	3,204	136
Lumber, construction materials distributors	989	521,636	40,672	95,098	18.2	48,595	1,005,393	12,025	12,512	13,083	13,327	516
Lumber, millwork wholesalers	409	275,247	23,410	34,608	12.6	18,280	398,092	4,698	4,801	4,922	5,075	221
Construction materials distributors	580	246,389	17,262	60,490	24.6	30,315	607,301	7,327	7,711	8,161	8,252	295
Machinery, equipment, supplies distributors	3,127	1,482,997	195,796	230,818	15.6	118,577	2,425,734	27,109	27,361	27,607	27,552	1,718
Air conditioning, comm. refrigeration equip., distrs.	233	80,271	8,839	16,647	20.7	9,034	180,957	2,002	2,259	2,163	2,001	162
Commercial machines, equipment distributors	303	58,478	7,285	14,322	24.5	7,501	151,020	1,784	1,790	1,765	1,850	261
Construction machinery, equipment dealers	168	141,321	28,679	25,472	18.0	14,393	296,100	2,953	2,902	2,998	3,055	64
Farm-garden machinery, equipment wholesalers	119	39,738	5,155	6,315	15.9	3,187	63,763	807	798	805	769	73
Industrial machinery, equipment distributors	1,074	738,794	87,985	77,598	10.5	36,205	731,605	8,068	8,031	8,204	8,025	400
Industrial materials, supplies distributors	365	219,459	29,521	40,366	18.4	21,886	439,788	4,883	4,988	5,000	4,973	175
Professional equipment, supplies distributors	239	71,197	10,668	18,080	25.4	10,134	209,021	2,526	2,515	2,566	2,637	133
Service establishment supply houses	525	103,397	12,889	24,373	23.6	12,460	272,897	3,162	3,162	3,158	3,210	391
Transportation equipment distributors	101	30,342	4,775	7,645	25.2	3,777	80,583	924	916	948	1,032	59
Metals, metalwork (except scrap) distributors	325	254,810	40,313	35,523	13.9	17,224	341,513	3,923	3,957	4,063	4,083	173
Iron, steel and products distributors	302	230,622	37,071	31,990	13.9	15,684	297,682	3,531	3,575	3,678	3,730	160
Nonferrous metals distributors	23	24,188	3,242	3,533	14.6	1,540	43,831	392	382	385	353	13
Scrap, waste materials dealers	465	117,543	9,035	23,260	19.8	11,797	247,683	4,093	4,142	4,254	4,497	406
Iron, steel scrap dealers	263	63,619	5,509	11,545	18.1	5,678	117,585	1,923	1,925	2,045	2,083	249
Waste materials dealers	202	53,924	3,526	11,715	21.7	6,119	130,098	2,170	2,217	2,209	2,414	157
Other merchant wholesalers												
Amusement, sporting goods distributors	156	45,266	7,156	8,698	19.2	4,423	86,859	1,180	1,196	1,269	1,333	106
Book, magazine, newspaper wholesalers	131	30,408	3,477	6,891	22.7	3,750	66,461	1,517	1,413	1,343	1,352	75
Coal wholesalers	9	1,480	7	179	12.1	80	1,107	23	20	18	17	9
Farm supplies wholesalers	264	130,141	7,439	13,852	10.6	6,132	114,248	2,070	1,909	1,815	1,939	202
Jewelry wholesalers	77	22,733	3,515	4,758	20.9	2,682	44,971	662	643	660	710	63
Petroleum products distributors	388	223,794	6,297	19,461	8.7	7,278	158,829	1,836	1,908	2,019	2,070	312
Gift, art goods, greeting card wholesalers	42	5,832	431	1,181	20.3	559	18,144	196	191	216	254	36
Flower, hulk, plant wholesalers	91	14,281	1,197	3,701	25.9	1,892	38,144	599	548	532	601	70
Miscellaneous products merchant wholesalers	269	95,987	8,367	16,133	16.8	7,358	141,060	2,180	2,239	2,192	2,425	165

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)			(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,100	4,213,553	161,557	342,931	8.1	176,643	3,561,049	38,044	38,411	38,337	38,377	14
Sales branches (with stocks).....	1,507	2,539,484	161,557	273,340	10.8	145,938	2,985,261	32,466	32,884	32,918	32,928	5
Sales offices (without stocks).....	593	1,674,069	...	69,591	4.2	30,705	575,788	5,578	5,527	5,419	5,449	9
Food and kindred products.....	433	772,110	16,066	78,250	10.1	39,322	767,329	9,684	9,810	9,912	9,840	7
Sales branches (with stocks).....	345	582,932	16,066	62,690	10.8	33,240	667,286	8,515	8,642	8,755	8,685	1
Sales offices (without stocks).....	88	189,178	...	15,560	8.2	6,082	100,043	1,169	1,168	1,157	1,155	6
Textile mill products.....	23	47,652	2,602	3,322	7.0	2,064	38,378	391	422	376	357	...
Sales branches (with stocks).....	15	33,391	2,602	2,884	8.6	1,803	32,416	360	388	341	321	...
Sales offices (without stocks).....	8	14,261	...	438	3.1	261	5,962	31	34	35	36	...
Apparel and related products.....	16	21,023	1,612	2,941	14.0	1,268	25,088	452	441	476	493	...
Sales branches (with stocks).....	10	15,138	1,612	2,741	18.1	1,127	22,347	436	426	459	476	...
Sales offices (without stocks).....	6	5,885	...	200	3.4	141	2,741	16	15	17	17	...
Furniture and fixtures.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	15	7,985	730	1,148	14.4	599	11,900	150	143	149	155	1
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	16	42,918	120	3,283	7.6	1,133	25,857	233	231	231	233	...
Sales branches (with stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	182	415,885	9,211	37,314	9.0	14,673	290,334	2,923	2,913	2,958	2,939	...
Sales branches (with stocks).....	120	187,395	9,211	23,422	12.5	10,032	193,755	2,060	2,039	2,086	2,068	...
Sales offices (without stocks).....	62	228,490	...	13,892	6.1	4,641	96,579	863	874	872	871	...
Rubber products.....	52	132,414	10,614	12,713	9.6	5,356	113,152	1,104	1,088	1,091	1,094	...
Sales branches (with stocks).....	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	79	163,482	4,988	15,072	9.2	8,648	168,011	1,748	1,931	1,968	1,988	1
Sales branches (with stocks).....	39	45,409	4,988	9,960	21.9	6,231	125,398	1,403	1,583	1,611	1,614	1
Sales offices (without stocks).....	40	118,073	...	5,112	4.3	2,417	42,613	345	348	357	374	...
Primary metal products.....	104	603,836	5,735	12,693	2.1	6,366	137,735	1,215	1,247	1,252	1,262	...
Sales branches (with stocks).....	19	38,232	5,735	4,859	12.7	2,607	60,902	642	678	661	665	...
Sales offices (without stocks).....	85	565,604	...	7,834	1.4	3,759	76,833	573	569	591	597	...
Fabricated metal products.....	98	163,766	6,912	9,568	5.8	4,652	83,274	1,021	986	1,017	998	...
Sales branches (with stocks).....	62	38,983	6,912	6,229	16.0	2,940	50,657	746	709	746	717	...
Sales offices (without stocks).....	36	124,783	...	3,339	2.7	1,712	32,617	275	277	271	281	...
Machinery (except electrical).....	612	571,962	51,808	82,880	14.5	49,597	1,024,353	9,787	9,997	9,807	9,801	...
Sales branches (with stocks).....	503	498,444	51,808	75,404	15.1	45,643	954,662	8,981	9,206	9,056	9,068	...
Sales offices (without stocks).....	109	73,518	...	7,476	10.2	3,954	69,691	806	791	751	733	...
Electrical machinery.....	120	231,227	10,687	19,483	8.4	9,871	190,568	1,801	1,835	1,816	1,815	...
Sales branches (with stocks).....	70	182,537	10,687	16,703	9.2	8,209	157,521	1,546	1,574	1,555	1,557	...
Sales offices (without stocks).....	50	48,690	...	2,780	5.7	1,662	33,047	255	261	261	258	...
Transportation equipment.....	92	712,181	30,486	33,755	4.7	16,915	337,854	3,737	3,582	3,510	3,631	...
Sales branches (with stocks).....	84	649,259	30,486	32,381	5.0	16,237	329,305	3,526	3,409	3,421	3,543	...
Sales offices (without stocks).....	8	62,922	...	1,374	2.2	678	8,549	211	173	89	88	...
Instruments and related products.....	114	72,280	4,118	11,690	16.2	6,907	137,023	1,630	1,635	1,646	1,631	...
Sales branches (with stocks).....	100	63,532	4,118	10,962	17.3	6,555	129,841	1,571	1,569	1,580	1,558	...
Sales offices (without stocks).....	14	8,748	...	728	8.3	352	7,182	59	66	66	73	...
Other manufacturers' products*.....	142	253,772	5,855	18,650	7.3	9,207	209,235	2,156	2,139	2,116	2,129	...
Sales branches (with stocks).....	72	55,173	5,855	11,193	20.3	5,355	133,578	1,401	1,402	1,379	1,384	...
Sales offices (without stocks).....	70	198,599	...	7,457	3.8	3,852	75,657	755	737	737	745	...
Petroleum bulk plants, terminals and LP gas facilities.....	3,697	1,302,866	60,565	157,095	12.1	41,219	797,123	11,531	11,566	11,731	11,774	3,188
Gasoline, distillates, residuals.....	3,540	1,254,466	58,197	144,578	11.5	35,987	699,838	10,143	10,237	10,347	10,426	3,091
Bulk plants.....	3,465	1,007,320	39,394	116,428	11.6	28,439	558,189	8,454	8,579	8,657	8,707	3,088
Distributing terminals.....	75	247,146	18,803	28,150	11.4	7,548	141,649	1,689	1,658	1,690	1,719	3
Wholesale LP gas facilities.....	157	48,400	2,368	12,517	25.9	5,232	97,285	1,388	1,329	1,384	1,348	97
Merchandise agents, brokers.....	1,650	2,261,085	6,246	69,087	3.1	26,279	510,193	8,998	9,168	9,191	9,507	1,523
Grocery, confectionery, meats.....	243	484,437	321	12,141	2.5	4,410	85,341	981	1,005	993	1,006	268
Groceries (combination of food lines).....	23	72,764	17	1,722	2.4	660	12,190	131	130	128	132	23
Canned foods.....	102	165,650	172	4,686	2.8	1,649	32,444	392	391	399	407	110
Coffee, tea, spices.....	8	48,724	48	393	.8	140	1,979	24	24	24	24	4
Confectionery.....	13	18,301	13	852	4.7	377	7,233	54	67	66	67	12
Flour.....	3	3,688	...	145	3.9	25	610	10	9	8	10	2
Meats, provisions (except canned).....	3	3,717	49	242	6.5	145	2,603	30	33	34	36	2
Sugar.....	21	85,582	4	985	1.2	491	8,440	103	115	97	89	15
Miscellaneous grocery products.....	70	86,011	18	3,116	3.6	923	19,842	237	236	237	241	100
Farm products (edible).....	70	82,265	28	3,261	4.0	1,140	15,062	316	304	270	337	47
Dairy, poultry products.....	10	3,812	8	101	2.6	37	580	18	19	16	17	5
Fruits, vegetables.....	60	78,453	20	3,160	4.0	1,103	14,482	298	285	254	320	42
Drugs, chemicals, paints.....	25	15,850	27	809	5.1	351	7,342	85	85	85	84	20
Drugs, proprietaries, toiletries.....	8	3,824	...	319	8.3	171	3,612	41	44	42	40	6
Chemicals, explosives.....	13	8,767	27	346	3.9	137	2,986	34	31	33	34	9
Paints, varnishes, lacquers, enamels.....	4	3,259	...	144	4.4	43	744	10	10	10	10	5

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-41

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (inc. payroll) ¹		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov. (Number)
				Amount (\$1,000)	Per- cent of sales			March 15 (Number)	May 15 (Number)	Aug 15 (Number)	Nov. 15 (Number)	
WEST SOUTH CENTRAL—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Con.												
Apparel (including footwear).....	41	25,174	42	1,236	4.9	248	4,203	69	73	68	69	30
Clothing, furnishings (men's, women's).....	7	5,263	28	325	6.2	64	1,273	20	21	21	22	4
Men's, boys' clothing, furnishings.....	4	5,034	3	125	2.5	19	(Z)	12	11	11	11	3
Women's, children's clothing, accessories.....	27	12,598	11	662	5.3	132	2,037	32	36	31	31	21
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing.....	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	26	45,329	2	1,731	3.8	475	8,785	99	105	98	100	11
Hosiery.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods.....	20	32,437	...	953	2.9	243	4,676	43	44	41	41	7
Furniture, home furnishings.....	57	36,612	401	2,202	6.0	938	18,059	153	149	149	156	55
Furniture.....	28	22,593	96	1,248	5.5	645	12,562	74	71	67	70	20
Home furnishings.....	29	14,019	305	954	6.8	293	5,497	79	78	82	86	35
Paper, allied products.....	16	14,141	41	510	3.6	171	2,335	34	34	34	36	12
Paper.....	11	12,797	39	381	3.0	133	1,326	25	25	26	28	8
Stationery, office supplies.....	5	1,344	2	129	9.6	38	1,009	9	9	8	8	4
Farm products (raw materials).....	467	1,004,608	2,138	17,022	1.7	6,996	145,048	4,919	5,058	5,106	5,303	496
Cotton.....	72	209,114	1,353	1,415	.7	456	9,599	128	129	131	157	63
Grain.....	20	48,376	36	922	1.9	126	2,263	28	32	32	34	15
Hides, skins, raw furs.....	5	7,238	4	265	3.7	127	2,104	31	27	22	33	...
Livestock.....	350	723,520	663	13,964	1.9	6,070	127,195	4,651	4,765	4,873	5,014	401
Tobacco (leaf).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	15	10,398	82	356	3.4	185	3,223	68	92	44	45	10
Miscellaneous inedible farm products.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	42	36,734	140	2,457	6.7	1,005	18,483	179	181	196	191	39
Electrical-electronic apparatus, equip., appliances.....	103	92,264	164	5,687	6.2	2,088	41,428	369	381	376	391	102
Electrical apparatus, supplies.....	71	63,818	152	3,836	6.0	1,423	27,616	253	262	253	260	65
Appliances, radios, TV sets.....	7	3,752	5	219	5.8	86	1,782	20	19	19	22	7
Electronic parts, equipment.....	25	24,694	7	1,632	6.6	579	12,030	96	100	104	109	30
Hardware, plumbing-heating goods.....	59	38,179	249	2,527	6.6	1,011	21,544	178	187	163	188	45
Hardware.....	14	13,558	...	816	6.0	208	3,564	34	39	37	35	22
Plumbing, heating goods.....	45	24,621	249	1,711	5.9	803	17,980	144	148	126	153	23
Lumber, construction materials.....	86	55,839	171	2,487	4.5	848	18,537	200	197	204	213	66
Lumber, millwork.....	56	39,366	20	1,453	3.7	400	7,885	105	104	105	112	46
Construction materials (except lumber).....	30	16,473	151	1,034	6.3	448	10,652	95	93	99	101	20
Machinery, equipment, supplies.....	254	173,384	1,191	10,558	6.1	3,965	77,636	771	791	824	806	201
Air conditioning, commercial refrigeration equipment.....	35	26,109	338	1,569	6.0	621	12,257	110	110	116	116	30
Commercial machines, equipment.....	20	5,344	119	471	8.8	201	4,195	57	58	53	58	20
Construction machinery, equipment.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	155	74,982	642	6,092	8.1	2,330	44,351	427	442	446	430	125
Professional equipment, supplies.....	6	5,796	3	367	6.3	204	5,710	52	51	80	80	4
Service establishment equipment, supplies.....	23	12,497	77	780	6.2	252	4,600	65	66	64	62	16
Transportation (exc. automotive) equip., supplies.....	10	44,860	8	1,005	2.2	292	4,545	48	47	52	45	5
Metals, metalwork (except scrap).....	32	23,106	81	1,127	4.9	296	6,721	69	71	72	79	29
Iron, steel and products.....	24	19,611	66	980	5.0	261	5,600	59	61	59	61	22
Nonferrous metals, metalwork.....	8	3,495	15	147	4.2	35	1,121	10	10	13	18	7
Other merchandise agents, brokers.....	129	133,163	1,250	5,332	4.0	2,337	39,669	576	547	553	548	102
Scrap iron and steel.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	9	12,879	...	351	2.7	132	1,717	21	25	24	31	10
Books, magazines, newspapers.....	6	4,696	958	567	12.1	266	3,838	53	54	67	61	2
Coal, coke.....	...	...	...	...	...	...	...	...	...	...	...	...
Farm supplies.....	4	8,028	...	123	1.5	72	1,468	14	14	14	14	...
Jewelry.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	...	...	...	...	...	...	...	...	...	...	...	...
Petroleum and products.....	23	44,730	34	1,220	2.7	472	7,264	104	92	93	90	19
General merchandise.....	26	11,219	176	668	6.0	317	8,771	131	122	123	120	20
Miscellaneous products, agents, brokers, n.e.c.....	56	28,181	82	1,542	5.5	536	10,465	172	175	174	183	46
Assemblers of farm products.....	1,111	607,711	29,767	58,367	9.6	22,063	448,230	8,871	9,704	7,544	9,838	683
Dairy, poultry products.....	117	68,094	1,582	5,577	8.2	2,115	50,346	806	854	834	989	85
Fresh fruits, vegetables.....	200	71,005	2,615	19,420	27.4	7,465	135,259	4,870	5,385	2,012	4,241	190
Farm products (raw materials).....	733	453,556	24,217	31,135	6.9	11,505	243,257	2,930	3,191	4,323	4,238	374
Farm supplies.....	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest-				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MOUNTAIN												
Wholesale trade, total	10,019	xxx	383,896	xxx	xxx	296,396	6,194,044	74,352	73,903	75,076	80,382	6,295
Type of Operation												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Manufacturers' sales branches, sales offices	759	1,066,305	57,481	105,447	9.9	49,383	999,689	10,144	10,163	10,310	10,288	5
Petroleum bulk plants, terminals and LP gas facilities	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,576	5,641	2,043
Merchandise agents, brokers	581	956,405	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Assemblers of farm products	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,141	9,460	327
Type by Kind of Business												
Merchant wholesalers	5,318	2,562,906	265,508	367,385	14.3	193,698	4,038,256	47,546	48,086	48,588	51,149	3,389
Grocery, confectionery, meat wholesalers	669	460,768	32,701	44,330	9.6	23,327	522,466	6,151	6,290	6,438	6,534	446
General-line grocery wholesalers	142	299,619	24,651	20,421	6.8	12,416	294,994	3,219	3,237	3,316	3,221	28
Confectionery wholesalers	58	12,636	798	1,448	11.5	737	16,390	211	226	221	249	56
Fish, sea food distributors	20	9,963	765	1,094	11.0	505	9,401	138	146	145	149	20
Meat, meat products wholesalers	125	48,007	1,098	7,249	15.1	3,559	66,772	849	885	899	940	122
Specialty-line grocery wholesalers	324	90,543	5,389	14,118	15.6	6,110	134,909	1,734	1,796	1,857	1,975	220
Farm products (edible) distributors	343	160,822	3,886	23,168	14.4	11,455	218,521	3,346	3,521	3,263	3,744	340
Poultry, poultry products distributors	78	33,461	409	3,277	9.8	1,546	29,713	487	497	526	564	88
Fresh fruit, vegetable wholesalers	265	127,361	3,477	19,891	15.6	9,909	188,808	2,859	3,024	2,737	3,180	252
Beer, wine, distilled spirits wholesalers	297	168,779	15,117	20,275	12.0	9,531	201,023	2,051	2,102	2,188	2,198	228
Beer, ale distributors	230	81,637	4,762	11,771	14.4	5,034	104,772	1,127	1,175	1,256	1,215	205
Wine, distilled spirits wholesalers	67	87,142	10,355	8,504	9.8	4,497	96,251	924	927	932	983	23
Tobacco distributors	107	84,530	3,722	5,453	6.5	2,723	52,826	724	729	745	752	88
Drugs, chemicals, allied products wholesalers	168	85,863	10,860	14,452	16.8	7,594	163,906	1,909	1,917	1,940	2,019	75
General-line drug wholesalers	20	47,627	7,427	6,704	14.1	4,005	82,048	1,048	1,029	1,043	1,042	3
Specialty-line drug, toiletries wholesalers	53	15,172	1,440	3,358	22.1	1,572	35,922	403	414	415	483	37
Industrial chemicals, explosives distributors	61	18,198	1,480	3,095	17.0	1,361	32,722	310	321	328	317	16
Paint, varnish wholesalers	34	4,866	513	1,295	26.6	656	13,214	148	153	154	177	19
Dry goods, apparel wholesalers	62	28,226	3,434	4,252	15.1	2,502	55,268	602	595	605	609	40
Clothing, furnishings, footwear wholesalers	38	12,949	1,739	2,223	17.2	1,150	22,910	324	318	308	314	28
General-line dry goods wholesalers	3	4,825	762	660	13.7	463	10,279	97	98	102	99	...
Specialty-line dry goods wholesalers	21	10,452	933	1,369	13.1	889	22,079	181	179	195	196	12
Piece goods converters	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers	103	35,246	4,658	6,132	17.4	3,144	59,125	764	757	722	806	77
Furniture (household, office) wholesalers	49	11,942	1,346	2,740	22.9	1,437	29,201	315	312	304	362	37
Home furnishings, floor coverings wholesalers	54	23,304	3,312	3,392	14.6	1,707	29,924	449	445	418	444	40
Paper, allied products wholesalers	109	52,119	7,231	9,241	17.7	5,379	103,748	1,312	1,323	1,330	1,351	58
Coarse paper and products wholesalers	50	33,876	4,641	5,630	16.6	3,288	64,733	785	803	819	818	25
Printing and fine paper distributors	13	11,589	1,358	1,564	13.5	943	16,935	228	226	223	226	4
Stationery, office supplies wholesalers	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wallpaper wholesalers	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants	139	162,341	10,376	7,764	4.8	3,045	60,797	796	809	829	942	102
Automotive wholesalers	739	179,010	27,972	39,588	22.1	22,889	483,639	5,729	5,761	5,803	6,006	443
Motor vehicle distributors	63	27,443	1,460	4,510	16.4	2,551	62,186	611	610	621	677	38
Automotive equipment, tire-tube wholesalers	676	151,567	26,512	35,078	23.1	20,338	421,453	5,118	5,151	5,182	5,329	405
Electrical, electronics, appliance distributors	242	174,298	20,767	23,248	13.3	12,783	254,044	2,859	2,869	2,899	2,860	107
Electrical apparatus, supplies distributors	95	90,703	9,994	10,153	11.2	5,830	115,770	1,303	1,310	1,334	1,327	33
Electrical appliance, radio, TV set wholesalers	86	70,454	8,711	10,102	14.3	5,329	110,587	1,157	1,153	1,141	1,130	31
Electronic parts, equipment distributors	61	13,141	2,062	1,624	22.8	1,624	27,687	399	406	424	403	43
Hardware, plumbing-heating goods wholesalers	180	158,268	28,714	25,985	16.4	15,173	297,206	3,637	3,657	3,732	3,777	80
Hardware wholesalers	53	73,647	16,023	13,091	17.8	8,294	160,504	2,134	2,155	2,191	2,204	27
Plumbing, heating equipment, supplies distributors	127	84,621	12,191	12,894	15.2	6,879	136,702	1,503	1,502	1,541	1,573	53
Lumber, construction materials distributors	384	206,742	13,233	32,618	15.8	17,732	368,769	3,636	4,004	4,212	4,372	263
Lumber, millwork wholesalers	126	119,684	8,514	10,677	8.9	5,940	125,274	1,259	1,316	1,435	1,480	73
Construction materials distributors	258	87,058	4,719	21,941	25.2	11,792	243,495	2,377	2,688	2,777	2,892	190
Machinery, equipment, supplies distributors	1,011	375,463	59,507	71,258	19.0	36,738	766,073	8,350	8,383	8,440	8,691	528
Air conditioning, comm. refrigeration equip., distrs.	76	20,396	1,739	3,664	18.0	1,631	35,974	322	352	397	385	46
Commercial machines, equipment distributors	141	24,191	2,911	5,975	24.7	3,078	62,286	716	727	742	793	107
Construction machinery, equipment dealers	123	100,504	19,503	18,806	18.7	10,599	225,393	2,157	2,135	2,142	2,180	299
Farm-garden machinery, equipment wholesalers	75	30,488	5,309	5,255	17.2	2,550	50,817	587	599	594	590	38
Industrial machinery, equipment distributors	229	104,150	16,301	15,199	14.6	6,687	138,391	1,663	1,675	1,682	1,720	85
Industrial materials, supplies distributors	93	34,149	4,417	5,766	16.9	2,861	63,138	652	659	657	753	49
Professional equipment, supplies distributors	85	26,704	4,167	7,272	27.2	4,485	87,748	1,052	1,036	1,038	1,049	42
Service establishment supply houses	175	31,409	4,799	8,213	26.1	4,243	87,923	1,066	1,063	1,051	1,078	129
Transportation equipment distributors	14	3,472	369	1,108	31.9	604	14,403	135	137	137	143	3
Metals, metalwork (except scrap) distributors	82	36,856	5,994	6,177	16.8	3,235	78,801	719	754	800	788	35
Iron, steel and products distributors	75	34,968	5,685	5,817	16.6	3,107	74,916	685	720	767	754	34
Nonferrous metals distributors	7	1,888	309	360	19.1	128	3,885	34	34	33	34	1
Scrap, waste materials dealers	153	27,725	1,739	5,013	18.1	2,643	51,689	880	865	836	926	153
Iron, steel scrap dealers	83	18,237	950	2,615	15.4	1,517	27,941	454	456	445	470	94
Waste materials dealers	70	9,488	789	2,198	23.2	1,126	23,748	426	409	391	456	59
Other merchant wholesalers	530	165,850	15,597	28,331	17.1	13,805	300,355	4,081	3,750	3,806	4,774	326
Amusement, sporting goods distributors	75	16,204	2,391	3,196	19.7	1,815	35,572	441	479	489	463	48
Book, magazine, newspaper wholesalers	71	16,108	1,253	3,435	21.3	1,943	36,538	644	616	576	651	56
Coal wholesalers	9	1,549	2	290	18.7	222	4,836	54	33	46	56	10
Farm supplies wholesalers	123	52,943	5,893	8,037	15.2	4,184	97,561	1,341	991	1,071	1,652	53
Jewelry wholesalers	45	7,669	1,430	1,524	19.9	797	18,886	240	245	252	249	29
Petroleum products distributors	87	27,050	977	4,795	17.7	1,358	26,906	376	363	374	380	55
Gift, art goods, greeting card wholesalers	26	3,219	421	727	22.6	341	6,167	118	113	104	119	21
Flower, hulk, plant wholesalers	14	7,674	287	1,547	20.2	913	23,185	239	247	225	310	9
Miscellaneous products merchant wholesalers	80	33,434	2,943	4,780	14.3	2,232	50,704	628	563	669	894	45

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-43

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprie- tors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MOUNTAIN—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	759	1,066,305	57,481	105,447	9.9	49,383	999,689	10,144	10,163	10,310	10,288	5
Sales branches (with stocks).....	543	678,894	57,481	85,945	12.7	42,109	851,071	8,850	8,848	8,991	8,957	3
Sales offices (without stocks).....	216	387,411	...	19,502	5.0	7,274	148,618	1,294	1,315	1,319	1,331	2
Food and kindred products.....	146	162,306	4,548	20,185	12.4	8,556	169,526	1,912	1,914	1,936	1,920	...
Sales branches (with stocks).....	106	125,634	4,548	16,100	12.8	7,138	143,286	1,660	1,651	1,667	1,653	...
Sales offices (without stocks).....	40	36,672	...	4,085	11.1	1,418	26,240	252	263	269	267	...
Textile mill products.....	6	5,907	253	297	5.0	173	3,064	30	30	28	28	...
Sales branches (with stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Paper and allied products.....	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Sales branches (with stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Sales offices (without stocks).....	14	33,185	...	4,232	12.8	595	12,745	114	117	116	118	...
Chemicals and allied products.....	76	70,189	3,425	9,580	13.6	3,986	85,344	817	830	829	880	1
Sales branches (with stocks).....	59	49,821	3,425	7,368	14.8	3,156	66,460	667	680	680	724	1
Sales offices (without stocks).....	17	20,368	...	2,212	10.9	830	18,884	150	150	149	156	...
Rubber products.....	27	87,709	11,807	6,952	7.9	2,380	48,470	478	479	480	485	...
Sales branches (with stocks).....	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales branches (with stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	31	51,260	1,057	3,702	7.2	1,581	32,521	308	319	319	328	...
Sales branches (with stocks).....	14	9,443	1,057	1,757	18.6	858	18,271	190	193	194	203	...
Sales offices (without stocks).....	17	41,817	...	1,945	4.7	723	14,250	118	126	125	125	...
Primary metal products.....	38	153,588	888	3,337	2.2	1,738	39,840	274	283	285	285	...
Sales branches (with stocks).....	7	9,141	888	903	9.9	393	9,465	72	79	71	71	...
Sales offices (without stocks).....	31	144,447	...	2,434	1.7	1,345	30,375	202	204	214	214	...
Fabricated metal products.....	33	35,062	1,846	1,971	5.6	1,051	19,454	214	219	237	228	...
Sales branches (with stocks).....	20	10,573	1,846	1,391	13.2	736	13,734	164	168	173	175	...
Sales offices (without stocks).....	13	24,489	...	580	2.4	315	5,720	50	51	54	53	...
Machinery (except electrical).....	215	128,273	17,110	23,205	18.1	13,624	275,551	2,684	2,682	2,707	2,684	...
Sales branches (with stocks).....	178	117,998	17,110	22,159	18.8	13,060	265,258	2,556	2,561	2,592	2,564	...
Sales offices (without stocks).....	37	10,275	...	1,046	10.2	564	10,293	128	121	115	120	...
Electrical machinery.....	39	101,948	4,149	12,107	11.9	5,123	100,467	1,003	980	989	967	...
Sales branches (with stocks).....	24	90,608	4,149	11,547	12.7	4,788	93,986	941	922	933	914	...
Sales offices (without stocks).....	15	11,340	...	560	4.9	335	6,481	62	58	56	53	...
Transportation equipment.....	41	170,727	9,787	12,306	7.2	6,254	118,072	1,288	1,274	1,313	1,307	...
Sales branches (with stocks).....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Instruments and related products.....	40	11,205	937	3,444	30.7	2,081	41,247	469	468	483	487	...
Sales branches (with stocks).....	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	43	50,983	1,390	3,736	7.3	2,001	48,632	497	513	534	517	4
Sales branches (with stocks).....	22	10,679	1,390	2,159	20.2	1,304	33,380	356	366	390	366	2
Sales offices (without stocks).....	21	40,304	...	1,577	3.9	697	15,252	141	147	144	151	2
Petroleum bulk plants, terminals and LP gas facilities.....	2,313	679,135	33,683	80,488	11.9	21,218	446,151	5,377	5,469	5,576	5,641	2,043
Gasoline, distillates, residuals.....	2,243	662,605	32,623	75,238	11.4	18,803	398,552	4,777	4,859	4,970	5,037	2,017
Bulk plants.....	2,227	639,709	31,393	72,677	11.4	18,340	388,732	4,684	4,767	4,877	4,932	2,016
Distributing terminals.....	16	22,896	1,230	2,561	11.2	463	9,820	93	92	93	105	1
Wholesale LP gas facilities.....	70	16,530	1,060	5,250	31.8	2,415	47,599	600	610	606	604	26
Merchandise agents, brokers.....	581	956,405	2,557	23,772	2.5	9,550	198,715	3,367	3,388	3,461	3,844	531
Grocery, confectionery, meats.....	99	144,356	28	4,569	3.2	1,982	37,226	472	481	471	471	104
Groceries (combination of food lines).....	3	6,135	...	174	2.8	85	1,656	21	21	20	20	...
Canned foods.....	57	88,293	8	2,764	3.1	1,259	21,021	277	292	295	290	56
Coffee, tea, spices.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flour.....	...	...	...	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sugar.....	6	19,895	...	448	2.3	241	6,011	66	60	67	57	8
Miscellaneous grocery products.....	26	22,952	20	965	4.2	316	6,931	88	87	87	92	34
Farm products (edible).....	39	39,869	24	1,238	3.1	376	6,982	126	95	81	94	23
Dairy, poultry products.....	4	2,069	...	39	1.9	12	(Z)	7	7	7	7	3
Fruits, vegetables.....	35	37,800	24	1,199	3.2	364	6,760	119	88	74	87	20
Drugs, chemicals, paints.....	9	3,547	21	208	5.9	66	2,079	12	12	15	16	5
Drugs, proprietaries, toiletries.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals, explosives.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954-GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
MOUNTAIN-Continued												
Type by Kind of Business-Con.												
Merchandise agents, brokers-Con.												
Apparel (including footwear)	6	3,142	...	109	3.5	18	(Z)	7	7	10	8	4
Clothing, furnishings (men's, women's)	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings	...	...	...	...	...	...	...	...	...	...	...	...
Women's, children's clothing, accessories	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing	...	...	...	...	...	...	...	...	...	...	...	...
Handbags	...	...	...	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	...	...	...	...	...	...	...	...	...	...	...	...
Work clothing	...	...	...	...	...	...	...	...	...	...	...	...
Dry goods, piece goods	7	3,288	4	148	4.5	64	1,148	15	18	16	15	8
Hosiery	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods	3	1,637	4	67	4.1	22	(Z)	7	7	7	7	4
Furniture, home furnishings	25	14,133	4	839	5.9	319	5,344	71	68	64	67	23
Furniture	17	9,935	4	573	5.8	247	3,669	50	48	43	47	17
Home furnishings	8	4,198	...	266	6.3	72	1,675	21	20	21	20	6
Paper, allied products	5	2,271	5	226	10.0	114	2,490	21	21	21	20	4
Paper	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	136	560,038	1,845	7,936	1.4	3,500	82,364	1,964	1,939	2,050	2,383	132
Cotton	12	37,358	1,094	451	1.2	95	2,365	31	25	21	31	9
Grain	3	1,121	185	64	5.7	27	1,508	14	8	9	30	...
Hides, skins, raw furs	...	...	...	...	...	...	...	...	...	...	...	...
Livestock	118	518,253	558	7,306	1.4	3,289	77,215	1,881	1,857	1,985	2,294	122
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	3	3,306	8	115	3.5	89	1,276	38	49	35	28	1
Miscellaneous inedible farm products	...	...	...	...	...	...	...	...	...	...	...	...
Automotive	22	36,056	31	839	2.3	255	5,548	89	97	81	89	25
Electrical-electronic apparatus, equip., appliances	49	24,390	55	1,636	6.7	439	9,054	100	96	109	110	54
Electrical apparatus, supplies	33	14,214	51	1,073	7.5	317	6,817	70	72	77	80	32
Appliances, radios, TV sets	9	6,577	4	352	5.4	90	1,621	24	18	22	21	13
Electronic parts, equipment	7	3,599	...	211	5.9	32	616	6	6	10	9	9
Hardware, plumbing-heating goods	35	12,337	53	838	6.8	281	5,669	63	68	69	71	29
Hardware	12	3,437	...	202	5.9	66	1,193	16	15	18	18	9
Plumbing, heating goods	23	8,900	53	636	7.1	215	4,476	47	53	51	53	20
Lumber, construction materials	26	26,969	12	1,051	3.9	436	8,225	70	77	79	87	13
Lumber, millwork	14	21,207	1	708	3.3	302	5,528	47	52	55	55	7
Construction materials (except lumber)	12	5,762	11	343	6.0	134	2,697	23	25	24	32	6
Machinery, equipment, supplies	61	25,172	305	1,909	7.6	834	13,625	156	180	170	162	54
Air conditioning, commercial refrigeration equipment	7	2,292	20	166	7.2	90	1,158	15	17	17	14	7
Commercial machines, equipment	6	1,890	2	204	10.8	144	2,558	21	35	31	32	6
Construction machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment	...	...	...	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies	37	14,729	151	1,186	8.1	492	8,083	92	101	96	93	35
Professional equipment, supplies	...	...	...	...	...	...	...	...	...	...	...	...
Service establishment equipment, supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation (exc. automotive) equip., supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap)	10	8,748	116	605	6.9	261	4,638	56	68	60	63	10
Iron, steel and products	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers	52	52,089	54	1,621	3.1	605	14,003	153	170	155	188	43
Scrap iron and steel	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	...	...	...	...	...	...	...	...	...	...	...	...
General merchandise	9	18,658	21	479	2.6	195	5,199	32	46	39	64	5
Miscellaneous products, agents, brokers, n.e.c.	12	4,522	2	228	5.0	82	1,852	34	38	31	29	6
	18	10,044	30	533	5.3	162	3,446	44	42	41	44	20
Assemblers of farm products	1,048	588,945	24,667	49,624	8.4	22,547	511,233	7,918	6,797	7,141	9,460	327
Dairy, poultry products	35	42,977	1,417	3,082	7.2	1,487	29,918	402	418	570	571	19
Fresh fruits, vegetables	202	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials)	765	441,811	18,321	23,641	5.4	10,634	228,989	2,807	2,785	3,121	3,280	126
Farm supplies	46	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers	...	...	...	...	...	...	...	...	...	...	...	...

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-45

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF

BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PACIFIC												
Wholesale trade, total.....	27,529	xxx	1,525,909	xxx	xxx	1,359,973	28,213,105	291,860	295,854	307,933	309,018	18,266
Type of Operation												
Merchant wholesalers.....	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Manufacturers' sales branches, sales offices.....	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Petroleum bulk plants, terminals and LP gas facilities.....	2,531	1,809,591	86,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Merchandise agents, brokers.....	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Assemblers of farm products.....	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Type by Kind of Business												
Merchant wholesalers.....	18,562	11,419,923	1,052,568	1,609,506	14.1	857,252	17,927,484	183,963	185,268	190,283	194,262	13,569
Grocery, confectionery, meat wholesalers.....	2,117	2,266,022	112,446	191,741	8.5	100,293	2,058,276	21,907	21,575	21,969	23,724	1,775
General-line grocery wholesalers.....	269	904,934	59,221	50,832	5.6	30,564	632,707	6,328	6,330	6,459	6,417	90
Confectionery wholesalers.....	140	57,327	3,577	7,787	13.6	3,341	68,818	856	876	845	921	111
Fish, sea food distributors.....	200	77,274	5,280	14,005	18.1	6,065	121,927	1,846	1,781	1,711	1,857	182
Meat, meat products wholesalers.....	521	343,414	6,526	40,187	11.7	20,495	397,022	4,174	4,201	4,281	4,414	566
Specialty-line grocery wholesalers.....	987	883,073	37,842	78,930	8.9	39,828	837,802	8,703	8,387	8,673	10,115	826
Farm products (edible) distributors.....	1,091	613,055	17,971	93,612	15.3	48,750	943,509	11,386	12,532	12,928	13,112	1,163
Poultry, poultry products distributors.....	242	116,958	2,351	15,053	12.9	6,909	143,426	1,881	1,829	1,872	2,022	271
Fresh fruit, vegetable wholesalers.....	849	496,097	15,620	78,559	15.8	41,841	800,083	9,505	10,703	11,056	11,090	892
Beer, wine, distilled spirits wholesalers.....	661	645,009	65,488	79,346	12.3	43,019	925,131	8,050	8,064	8,299	8,268	506
Beer, ale distributors.....	450	248,103	12,362	35,049	14.1	19,021	390,198	3,729	3,747	3,929	3,895	398
Wine, distilled spirits wholesalers.....	211	396,906	53,126	44,297	11.2	23,998	534,933	4,321	4,317	4,370	4,373	108
Tobacco distributors.....	200	235,897	10,033	12,577	5.3	6,719	139,668	1,604	1,594	1,629	1,621	173
Drugs, chemicals, allied products wholesalers.....	633	390,174	39,622	59,997	15.4	32,468	669,116	7,159	7,191	7,314	7,549	325
General-line drug wholesalers.....	30	128,881	18,465	17,535	13.6	10,627	220,986	2,466	2,459	2,487	2,504	5
Specialty-line drug, toiletries wholesalers.....	283	122,743	8,109	21,010	17.1	10,422	212,784	2,418	2,384	2,462	2,549	173
Industrial chemicals, explosives distributors.....	196	111,325	10,965	15,606	14.0	8,609	179,527	1,645	1,711	1,714	1,751	75
Paint, varnish wholesalers.....	124	27,225	2,083	5,846	21.5	2,810	55,819	630	637	651	745	72
Dry goods, apparel wholesalers.....	630	314,268	40,623	50,269	16.0	23,023	460,082	4,950	4,942	5,115	5,436	482
Clothing, furnishings, footwear wholesalers.....	336	138,904	15,941	24,551	17.7	10,172	201,154	2,171	2,160	2,266	2,485	273
General-line dry goods wholesalers.....	12	39,966	7,069	7,064	17.7	3,529	68,042	840	837	845	845	3
Specialty-line dry goods wholesalers.....	258	98,502	13,141	15,935	16.2	8,105	165,312	1,707	1,709	1,764	1,835	192
Piece goods converters.....	24	36,896	3,842	2,719	7.4	1,217	25,574	232	236	240	271	14
Furniture, home furnishings wholesalers.....	577	269,190	35,556	52,763	19.6	28,008	570,478	5,949	5,968	6,007	6,309	400
Furniture (household, office) wholesalers.....	290	93,231	11,270	21,840	23.4	12,289	245,862	2,642	2,645	2,635	2,789	182
Home furnishings, floor coverings wholesalers.....	327	175,959	24,286	30,923	17.6	15,719	324,616	3,307	3,323	3,372	3,520	218
Paper, allied products wholesalers.....	410	274,121	28,421	44,917	16.4	27,379	573,097	5,764	5,759	5,813	5,934	250
Coarse paper and products wholesalers.....	213	138,803	13,510	21,969	15.8	13,777	282,730	2,849	2,868	2,940	2,952	141
Printing and fine paper distributors.....	50	100,357	11,593	13,500	13.5	8,510	184,250	1,728	1,741	1,741	1,744	30
Stationery, office supplies wholesalers.....	126	31,086	2,709	8,172	26.3	4,424	90,775	1,018	990	969	1,078	70
Wallpaper wholesalers.....	21	3,875	609	1,276	32.9	668	15,342	169	160	163	160	9
Farm products (raw materials) merchants.....	248	551,728	47,900	26,309	4.8	11,120	207,540	2,239	2,305	3,345	2,518	157
Automotive wholesalers.....	2,104	519,829	77,628	126,338	24.3	72,944	1,625,525	16,697	16,998	17,239	17,383	1,709
Motor vehicle distributors.....	185	96,108	6,504	16,736	17.4	9,013	195,184	1,928	2,021	1,908	1,886	129
Automotive equipment, tire-tube wholesalers.....	1,919	423,721	71,124	109,602	25.9	63,931	1,430,341	14,769	14,977	15,331	15,497	1,580
Electrical, electronics, appliance distributors.....	828	729,255	81,099	102,839	14.1	57,824	1,294,110	12,396	12,236	12,249	12,104	499
Electrical apparatus, supplies distributors.....	360	387,778	40,795	52,736	13.6	30,622	683,389	7,090	6,944	6,815	6,393	215
Electrical appliance, radio, TV set wholesalers.....	237	266,640	30,090	34,145	12.8	18,185	424,129	3,511	3,496	3,582	3,701	122
Electronic parts, equipment distributors.....	231	74,837	10,214	15,958	21.3	9,017	186,592	1,795	1,796	1,852	2,010	162
Hardware, plumbing-heating goods wholesalers.....	684	564,996	92,682	92,619	16.4	52,351	1,100,367	11,208	10,782	11,486	11,426	405
Hardware wholesalers.....	266	265,623	49,939	50,433	19.0	29,543	602,991	6,795	6,343	6,613	6,498	166
Plumbing, heating equipment, supplies distributors.....	418	299,373	42,743	42,186	14.1	22,808	497,376	4,413	4,439	4,873	4,928	239
Lumber, construction materials distributors.....	1,530	1,324,525	55,796	168,816	12.7	83,907	1,745,657	15,937	16,685	17,134	17,585	896
Lumber, millwork wholesalers.....	729	974,735	34,864	76,225	7.8	36,936	770,658	6,733	6,952	7,286	7,577	431
Construction materials distributors.....	801	349,790	20,932	92,591	26.5	46,971	974,999	9,204	9,733	9,848	10,008	465
Machinery, equipment, supplies distributors.....	3,626	1,284,566	182,650	277,564	21.6	149,666	3,106,799	31,271	31,372	31,658	31,832	2,435
Air conditioning, comm. refrigeration equip., distrs.....	223	57,870	7,091	13,154	22.7	6,916	139,222	1,354	1,401	1,404	1,394	136
Commercial machines, equipment distributors.....	437	99,272	12,642	26,588	26.8	13,992	296,779	3,056	3,055	3,076	3,207	372
Construction machinery, equipment dealers.....	198	143,744	29,431	27,624	19.2	15,895	319,021	3,032	3,079	3,112	3,077	88
Farm-garden machinery, equipment wholesalers.....	157	62,679	11,010	12,199	19.5	6,556	123,424	1,487	1,562	1,502	1,450	114
Industrial machinery, equipment distributors.....	775	299,585	37,746	53,737	17.9	27,338	571,733	5,626	5,729	5,685	5,765	481
Industrial materials, supplies distributors.....	644	304,032	40,604	59,557	19.6	34,016	711,826	6,787	6,796	6,881	6,884	356
Professional equipment, supplies distributors.....	320	91,682	13,260	22,512	24.6	12,547	268,336	2,954	2,944	2,962	3,038	212
Service establishment supply houses.....	593	130,640	16,931	32,551	24.9	17,143	366,484	3,764	3,773	3,850	3,938	503
Transportation equipment distributors.....	279	95,062	13,935	29,642	31.2	15,263	309,974	3,211	3,033	3,186	3,079	173
Metals, metalwork (except scrap) distributors.....	407	317,832	64,301	55,210	17.4	30,318	650,165	5,522	5,694	5,760	5,757	217
Iron, steel and products distributors.....	346	272,567	56,847	47,640	17.5	26,627	567,249	4,783	4,914	4,952	4,939	183
Nonferrous metals distributors.....	61	45,265	7,454	7,570	16.7	3,691	82,916	739	780	808	818	34
Scrap, waste materials dealers.....	593	148,639	16,308	31,012	20.9	16,585	339,611	4,123	4,161	4,270	4,639	570
Iron, steel scrap dealers.....	265	59,931	8,128	12,295	20.5	6,574	139,254	1,513	1,558	1,624	1,794	269
Waste materials dealers.....	328	88,708	8,180	18,717	21.1	10,011	200,357	2,610	2,603	2,646	2,845	301
Other merchant wholesalers.....	2,223	970,817	84,044	143,577	14.8	72,878	1,518,353	17,801	17,410	18,068	19,065	1,607
Amusement, sporting goods distributors.....	373	139,710	18,911	26,609	19.0	13,747	283,186	3,157	3,213	3,242	3,240	264
Book, magazine, newspaper wholesalers.....	264	70,526	6,855	12,593	17.9	8,117	148,625	2,582	2,458	2,499	2,485	200
Coal wholesalers.....	16	2,523	80	519	20.6	282	7,173	78	78	74	81	8
Farm supplies wholesalers.....	306	221,772	18,294	27,318	12.3	12,888	269,771	2,767	2,709	2,950	3,129	185
Jewelry wholesalers.....	228	61,310	11,485	12,154	19.8	6,084	142,864	1,276	1,224	1,295	1,474	197
Petroleum products distributors.....	235	138,685	3,734	13,827	10.0	5,573	109,517	1,145	1,174	1,234		

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Estab- lish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
(Number)	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PACIFIC—Continued												
Type by Kind of Business—Con.												
Manufacturers' sales branches, sales offices.....	2,832	6,892,231	312,522	629,983	9.1	302,625	6,242,227	58,147	58,456	59,085	59,170	16
Sales branches (with stocks).....	2,016	4,149,301	312,522	483,930	11.7	243,495	5,080,658	48,007	48,304	48,853	49,101	14
Sales offices (without stocks).....	816	2,742,930	...	146,053	5.3	59,130	1,161,569	10,140	10,152	10,232	10,069	2
Food and kindred products.....	470	1,371,351	57,174	142,648	10.4	58,246	1,204,155	11,701	11,737	11,935	11,762	6
Sales branches (with stocks).....	331	1,043,835	57,174	113,043	10.8	48,183	1,008,756	9,890	9,866	9,897	9,958	4
Sales offices (without stocks).....	139	327,516	...	29,605	9.0	10,063	195,399	1,811	1,871	2,038	1,804	2
Textile mill products.....	59	102,821	6,674	6,384	6.2	3,586	66,017	643	644	658	671	....
Sales branches (with stocks).....	40	83,220	6,674	5,445	6.5	3,115	56,930	564	566	580	589	....
Sales offices (without stocks).....	19	19,601	...	939	4.8	471	9,087	79	78	78	82	....
Apparel and related products.....	41	69,052	3,933	5,139	7.4	2,650	51,167	541	547	550	590	....
Sales branches (with stocks).....	31	55,601	3,933	4,426	8.0	2,222	41,341	464	470	475	479	....
Sales offices (without stocks).....	10	13,451	...	713	5.3	428	9,826	77	77	75	111	....
Furniture and fixtures.....	23	22,533	2,119	3,836	17.0	2,204	43,840	439	407	404	417	....
Sales branches (with stocks).....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	72	334,450	4,411	34,902	10.4	10,637	224,934	1,903	1,910	1,905	1,923	...
Sales branches (with stocks).....	22	53,908	4,411	4,999	9.3	2,726	65,154	624	630	618	627	...
Sales offices (without stocks).....	50	280,542	...	29,903	10.7	7,911	159,780	1,279	1,280	1,287	1,296	...
Chemicals and allied products.....	407	753,284	32,745	99,389	13.2	40,612	854,396	8,228	8,242	8,301	8,233	2
Sales branches (with stocks).....	321	489,328	32,745	75,889	15.5	31,372	670,861	6,612	6,617	6,706	6,649	2
Sales offices (without stocks).....	86	263,956	...	23,500	8.9	9,240	183,535	1,616	1,625	1,595	1,584	...
Rubber products.....	70	162,767	15,155	17,942	11.0	8,077	162,461	1,507	1,506	1,510	1,509	...
Sales branches (with stocks).....	61	144,128	15,155	16,366	11.4	7,354	149,016	1,375	1,379	1,386	1,385	...
Sales offices (without stocks).....	9	18,639	...	1,576	8.5	723	13,445	132	127	124	124	...
Leather and leather products.....	7	3,730	520	607	16.3	441	14,590	125	119	115	113	....
Sales branches (with stocks).....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Sales offices (without stocks).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	102	282,619	6,773	20,390	7.2	9,379	198,485	1,477	1,529	1,422	1,611	1
Sales branches (with stocks).....	47	102,949	6,773	14,351	13.9	6,412	136,363	988	1,035	923	1,109	1
Sales offices (without stocks).....	55	179,670	...	6,039	3.4	2,967	62,122	489	494	499	502	....
Primary metal products.....	127	799,245	7,682	20,438	2.6	9,814	193,093	1,657	1,692	1,694	1,678	...
Sales branches (with stocks).....	38	102,561	7,682	6,118	6.0	2,859	56,202	561	583	576	557	...
Sales offices (without stocks).....	89	696,684	...	14,320	2.1	6,955	136,891	1,096	1,109	1,118	1,121	...
Fabricated metal products.....	135	417,611	14,870	20,467	4.9	10,046	198,410	1,825	1,815	1,828	1,865	...
Sales branches (with stocks).....	82	77,839	14,870	13,601	17.5	6,436	128,227	1,230	1,222	1,272	1,287	...
Sales offices (without stocks).....	53	339,772	...	6,866	2.0	3,610	70,183	595	593	556	578	...
Machinery (except electrical).....	627	580,518	57,251	97,133	16.7	62,476	1,302,022	11,691	11,657	11,731	11,836	...
Sales branches (with stocks).....	516	472,480	57,251	89,486	18.9	58,671	1,228,947	10,980	10,957	11,097	11,192	...
Sales offices (without stocks).....	111	108,038	...	7,647	7.1	3,805	73,075	711	700	634	644	...
Electrical machinery.....	192	549,860	29,305	56,234	10.2	27,803	543,105	4,985	5,035	5,100	5,125	...
Sales branches (with stocks).....	128	451,349	29,305	50,638	11.2	24,917	486,493	4,563	4,610	4,646	4,666	...
Sales offices (without stocks).....	64	98,511	...	5,596	5.7	2,886	56,612	422	425	454	459	...
Transportation equipment.....	107	882,594	46,881	47,435	5.4	24,768	517,927	5,022	5,037	5,121	5,022	...
Sales branches (with stocks).....	92	778,798	46,881	44,830	5.8	23,584	498,188	4,767	4,795	4,897	4,829	...
Sales offices (without stocks).....	15	103,796	...	2,605	2.5	1,184	19,739	255	242	224	193	...
Instruments and related products.....	153	134,329	11,070	20,972	15.6	12,429	242,305	2,554	2,571	2,640	2,617	...
Sales branches (with stocks).....	141	125,838	11,070	20,035	15.9	11,910	233,793	2,467	2,480	2,563	2,537	...
Sales offices (without stocks).....	12	8,491	...	937	11.0	519	8,512	87	91	77	80	...
Other manufacturers' products*.....	240	425,467	15,959	36,067	8.5	19,457	425,320	3,849	4,008	4,171	4,198	7
Sales branches (with stocks).....	141	144,593	15,959	21,144	14.6	11,648	272,053	2,512	2,693	2,824	2,829	7
Sales offices (without stocks).....	99	280,874	...	14,923	5.3	7,809	153,267	1,337	1,315	1,347	1,369	...
Petroleum bulk plants, terminals and LP gas facilities.....	2,531	1,809,591	86,320	182,940	10.1	53,303	1,068,867	11,185	11,240	11,584	11,521	2,221
Gasoline, distillates, residuals.....	2,449	1,790,775	85,256	178,081	9.9	51,118	1,021,659	10,674	10,742	11,083	10,990	2,192
Bulk plants.....	2,345	1,305,923	55,995	124,404	9.5	32,296	665,790	6,869	6,920	7,188	7,254	2,190
Distributing terminals.....	104	484,852	29,261	53,677	11.1	18,822	355,869	3,805	3,822	3,895	3,736	2
Wholesale LP gas facilities.....	82	18,616	1,064	4,859	25.8	2,185	47,208	511	498	501	531	29
Merchandise agents, brokers.....	2,467	3,253,648	11,667	146,328	4.5	61,552	1,192,493	12,965	12,887	13,798	12,676	1,991
Grocery, confectionery, meats.....	355	822,772	2,486	22,999	2.8	10,367	200,893	1,926	1,986	2,046	1,985	303
Groceries (combination of food lines).....	28	111,769	254	3,310	3.0	1,925	34,956	352	371	363	348	24
Canned foods.....	168	344,472	1,366	11,744	3.4	5,261	105,928	956	969	1,013	1,009	147
Coffee, tea, spices.....	12	53,701	477	614	1.1	415	7,551	52	49	50	49	6
Confectionery.....	26	16,838	25	701	4.2	270	5,267	67	67	60	70	25
Flour.....	6	12,372	3	126	1.0	49	1,140	13	12	14	13	6
Meats, provisions (except canned).....	9	12,891	8	314	2.4	115	2,400	26	26	28	27	6
Sugar.....	9	103,209	42	1,202	1.2	456	9,077	84	76	82	79	11
Miscellaneous grocery products.....	97	167,520	311	4,988	3.0	1,876	35,204	376	416	436	390	78
Farm products (edible).....	180	396,626	1,482	28,267	7.1	13,221	234,857	2,448	2,760	2,926	2,431	128
Dairy, poultry products.....	20	67,773	979	8,342	12.3	4,513	90,150	929	938	760	915	9
Fruits, vegetables.....	160	328,853	503	19,925	6.1	8,708	144,707	1,519	1,822	2,166	1,516	119
Drugs, chemicals, paints.....	82	89,409	482	5,942	6.6	2,224	50,170	437	487	487	483	63
Drugs, proprietaries, toiletries.....	33	42,253	77	4,099	9.7	1,223	27,161	234	282	281	272	18
Chemicals, explosives.....	39	39,468	378	1,520	3.9	3,794	18,916	171	172	172	177	35
Paints, varnishes, lacquers, enamels.....	10	7,688	27	323	4.2	207	4,093	32	33	34	34	10

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.
... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

UNITED STATES SUMMARY

1-47

Table 1D. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Geographic division, type of operation, and kind of business	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (inc. payroll) ¹		Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest—				Active proprietors of unincor- porated busi- nesses, Nov.
				Amount	Per- cent of sales			March 15	May 15	Aug. 15	Nov. 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PACIFIC—Continued												
Type by Kind of Business—Con.												
Merchandise agents, brokers—Can.												
Apparel (including footwear)	157	161,644	322	6,359	3.9	2,010	39,391	422	428	417	483	134
Clothing, furnishings (men's, women's)	25	61,571	78	1,514	2.5	587	10,676	138	136	137	140	28
Men's, boys' clothing, furnishings	18	16,118	191	865	5.4	447	8,994	75	74	57	94	15
Women's, children's clothing, accessories	97	72,553	43	3,455	4.8	903	18,124	187	195	201	225	76
Furs (dressed), fur clothing	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags	5	2,440	9	188	7.7	26	556	7	7	8	8	5
Millinery, millinery supplies	...	...	...	...	...	...	...	...	...	...	...	...
Shoes, other footwear	7	5,622	...	244	4.3	20	(Z)	8	9	8	8	5
Work clothing	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods	69	88,080	114	3,628	4.1	1,233	24,131	251	250	244	259	41
Hosiery	3	1,931	18	111	5.7	43	1,033	10	7	7	10	1
Dry goods	15	18,424	26	1,268	6.9	475	8,587	116	120	111	114	10
Piece goods	51	67,725	70	2,249	3.3	715	14,511	125	123	126	135	30
Furniture, home furnishings	149	75,975	418	5,293	7.0	1,705	36,846	371	374	383	371	133
Furniture	55	32,419	76	2,088	6.4	631	11,816	129	132	142	132	45
Home furnishings	94	43,556	342	3,205	7.4	1,074	25,030	242	242	241	239	88
Paper, allied products	51	46,528	218	2,787	6.0	1,181	23,494	202	198	193	204	42
Paper	33	35,541	191	1,855	5.2	872	17,518	130	125	129	131	21
Stationery, office supplies	18	10,987	27	932	8.5	309	5,976	72	73	64	73	21
Farm products (raw materials)	153	320,832	937	5,818	1.8	2,642	55,172	1,326	1,389	1,398	1,454	135
Cotton	13	45,506	155	440	1.0	153	2,724	33	44	33	36	4
Grain	11	14,237	6	248	1.7	55	946	15	15	15	12	9
Hides, skins, raw furs	9	9,411	94	361	3.8	172	3,721	41	45	42	40	4
Livestock	107	236,804	321	4,404	1.9	2,081	44,293	1,195	1,243	1,262	1,322	108
Tobacco (leaf)	...	...	...	...	...	...	...	...	...	...	...	...
Wool, mohair	5	5,377	361	138	2.6	86	1,127	12	12	12	12	5
Miscellaneous inedible farm products	8	9,497	...	227	2.4	95	2,361	30	30	34	32	5
Automotive	69	67,473	217	3,509	5.2	1,576	34,170	259	257	263	269	57
Electrical-electronic apparatus, equip., appliances	228	211,866	1,542	13,496	6.4	5,616	108,566	907	1,018	964	993	198
Electrical apparatus, supplies	128	101,415	1,264	7,329	7.2	3,096	59,468	525	534	544	558	108
Appliances, radios, TV sets	17	13,501	15	589	4.4	200	5,165	39	48	49	52	14
Electronic parts, equipment	83	96,950	263	5,578	5.8	2,320	43,933	343	436	371	383	76
Hardware, plumbing-heating goods	176	100,546	467	6,483	6.4	2,612	51,778	577	565	584	598	143
Hardware	82	46,836	158	3,040	6.5	1,148	21,904	272	255	271	272	68
Plumbing, heating goods	94	53,710	309	3,443	6.4	1,464	29,874	305	310	313	326	75
Lumber, construction materials	109	234,877	308	9,696	4.1	3,728	67,433	1,421	642	1,422	627	82
Lumber, millwork	78	221,585	138	8,604	3.9	3,264	59,792	515	545	535	539	57
Construction materials (except lumber)	31	13,292	170	1,092	8.2	464	7,641	906	97	887	88	25
Machinery, equipment, supplies	309	254,750	1,541	15,951	6.3	6,249	120,584	1,041	1,089	1,074	1,104	253
Air conditioning, commercial refrigeration equipment	21	11,965	108	1,072	9.0	661	13,820	101	102	104	104	21
Commercial machines, equipment	22	6,245	73	488	7.8	161	3,926	38	42	40	38	19
Construction machinery, equipment	7	3,810	48	390	10.2	177	5,093	49	46	43	48	7
Farm-garden machinery, equipment	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies	196	191,433	1,122	11,772	6.1	4,386	81,778	670	712	708	731	159
Professional equipment, supplies	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies	24	16,722	171	949	5.7	458	7,816	104	106	94	99	21
Transportation (exc. automotive) equip., supplies	25	21,540	16	1,031	4.8	338	6,674	59	60	64	66	15
Metals, metalwork (except scrap)	56	42,241	314	2,376	5.6	907	17,378	155	164	175	179	42
Iron, steel and products	39	28,275	143	1,432	5.1	420	9,347	88	92	98	99	32
Nonferrous metals, metalwork	17	13,966	171	944	6.8	487	8,031	67	72	77	80	10
Other merchandise agents, brokers	324	340,029	819	13,724	4.0	6,281	127,630	1,222	1,280	1,222	1,236	237
Scrap iron and steel	4	9,883	...	218	2.2	63	1,247	12	12	11	11	...
Amusements, sporting goods, toys	47	37,735	35	1,944	5.2	666	14,271	122	124	137	145	35
Books, magazines, newspapers	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies	27	42,980	74	902	2.1	447	10,207	100	99	102	102	22
Jewelry	20	13,071	89	920	7.0	341	5,990	58	60	66	65	21
Yarns	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum and products	27	44,998	5	1,037	2.3	485	7,641	112	121	92	82	21
General merchandise	57	57,738	135	2,863	5.0	1,606	30,516	313	361	303	321	37
Miscellaneous products, agents, brokers, n.e.c.	123	124,319	429	4,894	3.9	2,331	51,145	383	381	391	394	84
Assemblers of farm products	1,137	1,131,932	62,832	171,360	15.1	85,241	1,782,034	25,600	28,003	33,183	31,389	469
Dairy, poultry products	87	91,879	1,477	11,200	12.2	5,422	134,547	1,338	1,369	1,389	1,485	42
Fresh fruits, vegetables	698	655,046	28,823	129,138	19.7	66,263	1,165,954	20,978	23,674	28,211	23,821	337
Farm products (raw materials)	320	369,998	29,548	28,713	7.8	12,403	455,971	2,988	2,644	3,185	5,697	80
Farm supplies	28	12,550	2,341	1,671	13.3	872	20,321	201	225	262	250	6
Other farm products assemblers	4	2,459	443	638	25.9	281	5,241	95	91	136	136	4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. XXX Not applicable. (Z) Less than \$500 or less than 0.05 percent.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1E. WHOLESALE TRADE: 1954—GEOGRAPHIC DIVISIONS AND STATES
Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Estab- lish- ments (Number)	Major types of operation										Inven- tories, end of year, at cost (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprie- tors of unincor- porated busi- nesses, Nov. (Number)
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, LP gas facilities		Merchandise agents, brokers		Assemblers of farm products					
		Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)				
U. S., total....	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	13,078,672	11,021,450	2,590,236	151,213
New England.....	14,454	11,006	5,565,561	1,443	3,401,429	663	1,129,040	1,128	1,444,323	214	146,463	747,670	647,550	152,921	6,307
Maine.....	1,314	922	358,934	100	106,376	165	144,715	42	22,522	85	21,615	58,511	41,231	12,039	573
New Hampshire.....	615	451	178,497	53	58,300	84	58,371	14	(D)	13	(D)	24,472	19,733	5,099	259
Vermont.....	423	279	96,140	34	20,790	77	44,544	10	6,845	23	11,608	17,207	11,949	3,294	214
Massachusetts.....	7,934	6,041	3,321,567	860	2,457,055	171	441,984	812	1,206,266	50	77,158	425,691	385,839	87,481	3,313
Rhode Island.....	1,256	1,053	478,259	93	250,922	44	143,442	62	(D)	4	(D)	70,509	49,206	12,554	582
Connecticut.....	2,912	2,260	1,132,164	303	507,986	122	295,984	188	152,157	39	26,876	151,280	139,592	32,454	1,366
Middle Atlantic.....	59,985	46,966	30,475,475	4,650	22,251,989	1,785	2,966,882	6,035	12,500,036	549	495,983	3,377,801	2,993,584	629,148	34,933
New York.....	38,003	29,990	21,877,266	2,495	15,169,377	794	1,245,440	4,434	10,820,270	290	265,182	2,283,807	1,929,846	385,121	20,248
New Jersey.....	6,909	5,697	3,040,115	516	1,709,060	267	801,532	343	305,636	86	61,245	387,675	357,433	78,329	3,859
Pennsylvania.....	15,073	11,279	5,558,094	1,639	5,373,552	724	919,910	1,258	1,374,130	173	169,556	706,319	706,305	165,698	10,826
East North Central..	49,397	31,146	19,341,943	5,033	18,031,884	6,056	3,278,874	4,473	8,054,643	2,689	2,347,011	2,393,849	2,411,063	522,134	29,252
Ohio.....	11,973	7,833	4,607,247	1,552	5,159,724	921	817,270	1,147	1,571,312	520	470,004	566,274	621,405	135,967	6,198
Indiana.....	5,881	3,399	1,831,646	475	852,908	1,156	584,153	387	699,974	464	414,700	259,378	224,141	52,820	3,614
Illinois.....	16,493	10,452	7,627,236	1,620	7,006,115	1,655	756,976	1,695	3,903,068	1,071	1,096,259	869,166	890,165	186,178	10,117
Michigan.....	9,441	6,174	3,665,185	915	3,969,618	1,106	753,436	960	1,558,531	286	139,914	474,263	478,771	99,793	6,327
Wisconsin.....	5,609	3,288	1,610,629	471	1,043,519	1,218	367,039	284	321,758	348	226,134	224,768	196,581	47,376	2,996
West North Central..	30,382	13,205	9,014,924	2,232	5,227,328	7,473	1,598,354	2,131	5,328,184	5,341	2,578,348	1,311,690	996,655	249,843	18,194
Minnesota.....	6,099	2,833	2,252,713	497	1,215,668	1,414	337,195	422	1,178,470	933	502,199	311,834	242,324	57,620	3,500
Iowa.....	5,641	2,184	1,294,696	342	444,819	1,663	345,514	331	841,454	1,121	815,172	177,702	138,640	37,776	3,837
Missouri.....	7,604	4,377	3,248,245	918	2,752,205	1,135	369,056	827	1,595,275	347	244,807	432,663	380,198	88,405	4,488
North Dakota.....	2,074	416	258,238	66	112,467	712	93,972	33	96,974	847	254,731	72,299	33,059	8,961	854
South Dakota.....	1,693	440	204,201	57	47,003	596	103,264	80	272,879	520	157,141	50,642	27,782	8,350	902
Nebraska.....	3,006	1,253	803,392	194	416,846	702	147,524	228	981,284	629	318,924	125,671	85,439	23,932	1,904
Kansas.....	4,265	1,702	953,439	158	238,320	1,251	201,829	210	361,848	944	285,374	140,879	89,213	24,799	2,709
South Atlantic.....	26,303	17,376	9,089,136	2,636	6,284,311	3,014	2,349,405	2,461	3,488,218	816	716,798	1,300,158	1,082,739	306,176	14,921
Delaware.....	417	284	143,362	59	569,575	38	40,419	18	22,951	18	30,464	26,381	35,900	7,025	193
Maryland.....	3,038	2,209	1,104,793	311	784,441	166	307,548	289	343,809	63	43,157	150,010	141,396	35,330	1,833
District of Columbia.....	1,090	761	583,831	190	598,075	7	46,278	126	185,850	6	6,035	63,029	76,748	16,733	459
Virginia.....	3,362	2,213	1,223,291	296	504,376	414	367,939	339	413,708	100	68,148	218,505	134,216	41,047	1,821
West Virginia.....	1,823	1,339	547,821	173	208,880	157	111,600	121	189,932	33	7,057	76,633	67,064	17,830	848
North Carolina.....	4,752	2,957	1,516,983	379	999,416	728	521,238	533	967,298	155	178,737	208,222	162,796	50,617	2,840
South Carolina.....	2,016	1,256	634,373	146	139,726	379	230,707	174	293,217	61	43,217	84,018	56,394	18,490	1,220
Georgia.....	4,496	2,658	1,598,873	671	1,833,686	568	301,766	482	679,040	117	134,210	252,614	200,798	54,247	2,724
Florida.....	5,309	3,699	1,735,809	411	646,136	557	421,910	379	392,413	263	205,773	220,746	207,427	64,857	2,983
East South Central..	11,278	7,161	4,773,066	905	2,164,754	1,657	924,225	1,205	1,963,967	350	437,625	807,486	420,915	122,389	7,784
Kentucky.....	2,720	1,721	964,714	167	450,458	413	235,620	322	468,495	97	69,295	265,797	104,160	29,997	1,846
Tennessee.....	3,877	2,531	2,243,621	386	887,857	379	298,283	491	996,742	90	137,493	336,130	166,179	47,011	2,584
Alabama.....	2,818	1,814	1,020,901	264	740,013	423	240,040	245	268,095	72	58,179	135,075	104,257	30,135	2,041
Mississippi.....	1,863	1,095	543,830	88	86,426	442	150,282	147	230,635	91	172,658	70,484	46,319	15,246	1,313
West South Central..	22,971	14,413	8,858,007	2,100	4,213,553	3,697	1,302,866	1,650	2,261,085	1,111	607,711	1,230,213	812,575	218,225	15,261
Arkansas.....	1,965	1,140	507,379	101	118,231	492	137,531	124	160,566	108	75,142	68,076	47,869	14,427	1,437
Louisiana.....	3,634	2,442	1,666,544	367	664,807	454	233,328	263	318,268	108	38,618	196,015	146,661	40,490	2,231
Oklahoma.....	3,627	2,093	988,588	272	626,227	752	180,875	238	370,441	272	107,085	139,001	101,058	27,224	2,434
Texas.....	13,745	8,738	5,695,496	1,360	2,804,288	1,999	751,132	1,025	1,411,810	623	386,866	827,121	516,987	136,084	9,159
Mountain.....	10,019	5,318	2,562,906	759	1,066,305	2,313	679,135	581	956,405	1,048	588,945	383,896	296,396	80,382	6,295
Montana.....	1,499	558	266,694	74	49,119	475	85,170	44	103,702	348	193,910	50,622	30,207	7,885	687
Idaho.....	1,273	527	187,756	51	19,613	399	99,307	33	67,048	263	109,545	37,324	27,220	10,003	824
Wyoming.....	553	276	97,002	28	(D)	201	41,418	19	28,340	29	(D)	19,026	9,212	2,576	366
Colorado.....	2,897	1,545	834,571	303	646,058	500	142,864	279	456,267	270	134,539	121,070	100,540	25,583	1,919
New Mexico.....	1,003	630	281,472	61	29,980	260	81,801	25	44,015	27	12,424	35,695	27,450	7,741	703
Arizona.....	1,285	848	418,788	86	89,771	212	110,368	90	109,940	49	47,388	53,129	44,361	12,270	802
Utah.....	1,174	703	367,473	143	207,993	184	82,854	84	141,370	60	78,257	55,900	48,180	12,250	746
Nevada.....	335	231	109,150	13	(D)	82	35,353	7	5,723	2	(D)	11,130	9,226	2,074	248
Pacific.....	27,529	18,562	11,419,923	2,832	6,892,231	2,531	1,809,591	2,467	3,253,648	1,137	1,131,932	1,525,909	1,359,973	309,018	18,266
Washington.....	4,658	2,796	1,725,063	500	799,221	698	339,958	355	388,685	309	204,704	246,922	200,962	48,617	2,615
Oregon.....	2,995	1,935	1,281,400	266	493,227	455	237,582	198	342,636	141	77,497	169,435	124,607	29,068	2,040
California.....	19,876	13,831	8,413,460	2,066	5,599,783	1,378	1,232,051	1,914	2,522,327	687	849,731	1,109,552	1,034,404	231,333	13,640

(D) Withheld to avoid disclosure.

UNITED STATES SUMMARY

1-49

Table 1F. WHOLESALE TRADE: 1948¹—GEOGRAPHIC DIVISIONS AND STATES
Establishments and Sales by Type of Operation; Inventories, Annual Payroll, and Personnel

Division and State	Estab- lish- ments, 1948	Major types of operation										Inven- tories, end of year, at cost 1948	Payroll, entire year 1948	Paid employees, workweek ended nearest Nov. 15, 1948	Active proprietors of unincor- porated businesses, November 1948
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals, and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products					
		Estab- lish- ments, 1948	Sales, entire year 1948	Estab- lish- ments, 1948	Sales, entire year 1948	Estab- lish- ments, 1948	Sales, entire year 1948	Estab- lish- ments, 1948	Sales, entire year 1948	Estab- lish- ments, 1948	Sales, entire year 1948				
	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(\$1000)	(\$1000)	(Number)	(Number)
U. S., total....	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	9,965,440	7,734,207	2,305,403	130,878
New England.....	11,666	8,463	4,510,324	1,628	2,515,046	657	815,233	768	1,085,695	150	122,386	607,810	458,795	136,032	4,914
Maine.....	869	549	247,988	101	80,239	152	98,405	22	23,854	45	34,948	43,520	27,010	9,563	261
New Hampshire....	465	306	104,005	53	34,414	84	(D)	3	(D)	19	4,305	14,411	10,650	3,824	305
Vermont.....	340	208	78,157	36	19,289	73	31,185	13	6,868	10	3,535	15,167	8,671	2,931	167
Massachusetts.....	6,847	4,948	2,970,599	1,025	1,894,461	193	327,331	625	939,319	56	60,991	369,356	291,428	82,718	2,688
Rhode Island.....	994	816	346,120	103	(D)	37	(D)	34	(D)	4	(D)	54,363	34,914	11,027	501
Connecticut.....	2,151	1,636	763,455	310	(D)	118	218,574	71	49,532	16	(D)	110,993	86,122	25,969	988
Middle Atlantic....	54,380	41,223	24,168,438	5,718	17,500,732	1,770	1,945,177	5,333	11,187,769	336	231,654	2,731,716	2,285,698	591,447	32,619
New York.....	36,518	27,950	17,705,211	3,457	12,356,644	798	836,205	4,109	9,903,943	204	125,397	1,971,639	1,599,255	384,100	20,350
New Jersey.....	5,057	4,162	1,892,679	444	936,885	236	501,787	175	139,685	40	26,631	230,564	197,539	57,094	3,030
Pennsylvania.....	12,805	9,111	4,570,548	1,817	4,207,203	736	607,185	1,049	1,144,141	92	79,626	529,513	488,904	150,253	9,239
East North Central.	42,597	24,434	14,772,569	5,462	12,856,742	5,823	2,145,911	3,836	7,005,436	3,042	2,002,491	1,777,959	1,642,405	458,437	25,551
Ohio.....	10,410	6,359	3,882,463	1,619	3,358,052	864	522,268	991	1,167,804	577	335,272	420,462	409,490	117,316	5,887
Indiana.....	4,895	2,562	1,347,479	427	526,247	1,077	324,490	270	517,766	559	407,893	180,457	138,023	42,857	3,090
Illinois.....	15,096	8,521	5,812,184	1,992	5,758,249	1,677	547,524	1,625	4,189,267	1,281	941,671	663,680	665,129	175,207	9,260
Michigan.....	7,600	4,484	2,360,656	1,014	2,515,494	1,041	492,857	690	851,797	371	201,449	324,211	297,796	83,138	4,853
Wisconsin.....	4,596	2,508	1,369,787	410	698,700	1,164	258,772	260	278,802	254	116,206	189,149	131,967	39,919	2,461
West North Central.	28,401	10,395	7,463,014	2,195	3,852,619	7,158	1,087,525	1,766	4,843,468	6,887	3,699,332	1,078,699	702,498	233,035	16,676
Minnesota.....	5,392	2,143	1,980,830	491	884,485	1,344	261,991	359	1,066,552	1,055	653,928	271,138	162,650	52,082	2,845
Iowa.....	5,320	1,767	949,132	316	363,166	1,674	246,463	248	703,036	1,315	963,713	136,046	97,751	34,532	3,632
Missouri.....	6,919	3,695	2,745,913	971	2,019,328	1,106	257,087	733	1,591,511	414	294,636	356,617	275,720	85,302	4,275
North Dakota.....	2,102	298	177,702	45	76,144	657	69,686	34	112,685	1,068	490,558	73,217	24,705	8,885	842
South Dakota.....	1,679	318	173,343	38	39,246	576	70,447	53	190,506	694	304,439	40,208	20,978	7,941	838
Nebraska.....	2,832	929	639,290	180	289,904	635	99,213	195	814,231	893	408,163	92,743	60,656	21,890	1,668
Kansas.....	4,157	1,245	796,804	154	180,346	1,166	82,638	144	364,947	1,448	583,895	108,730	60,038	22,403	2,576
South Atlantic.....	20,825	12,336	6,453,983	2,421	4,600,361	2,882	1,371,369	1,954	2,619,693	1,232	712,301	956,733	715,920	255,645	12,204
Delaware.....	344	213	85,556	56	(D)	38	19,781	14	(D)	23	(D)	22,761	17,672	5,140	187
Maryland.....	2,761	1,904	922,997	301	572,762	157	164,151	241	272,188	158	52,458	118,160	98,946	33,281	1,750
District of Columbia.....	1,018	644	467,410	238	538,818	10	33,858	124	(D)	2	(D)	50,529	58,886	16,243	478
Virginia.....	2,863	1,670	926,177	278	(D)	408	211,712	283	342,877	224	(D)	131,554	96,230	38,549	1,715
West Virginia.....	1,638	1,151	564,468	178	204,169	174	91,843	108	188,825	27	11,348	71,358	54,917	17,162	736
North Carolina.....	3,690	1,984	1,022,714	356	726,817	649	274,697	487	809,181	214	222,435	190,449	102,530	41,037	2,300
South Carolina.....	1,517	837	456,826	113	111,950	335	125,917	142	219,764	90	70,572	54,701	36,297	13,402	947
Georgia.....	3,586	1,835	1,063,207	619	1,301,804	568	189,276	360	475,354	204	117,762	174,269	131,194	43,117	2,215
Florida.....	3,408	2,098	944,628	282	(D)	543	260,134	195	159,114	290	(D)	142,952	119,248	47,714	1,876
East South Central.	9,480	5,412	3,676,974	862	1,310,952	1,638	580,044	878	1,528,256	690	448,228	475,736	283,278	103,848	6,700
Kentucky.....	2,266	1,311	765,786	158	229,262	426	155,274	256	430,991	115	62,651	103,294	69,911	25,264	1,634
Tennessee.....	3,220	1,831	1,737,297	375	577,430	341	172,255	359	733,543	314	117,211	204,745	110,527	39,188	2,134
Alabama.....	2,386	1,397	757,511	258	446,839	426	150,114	168	190,263	137	93,907	101,443	71,553	26,174	1,755
Mississippi.....	1,608	873	416,380	71	57,421	445	102,401	95	173,459	124	174,459	66,254	31,287	13,222	1,177
West South Central.	18,765	9,833	6,029,807	1,953	2,887,255	3,748	892,714	1,198	1,679,579	2,033	1,015,239	872,832	531,354	186,176	12,491
Arkansas.....	2,008	940	407,156	96	76,608	518	98,167	103	77,690	351	147,186	59,697	34,407	14,099	1,480
Louisiana.....	2,872	1,701	1,150,849	342	522,196	465	158,155	214	258,845	150	46,780	161,997	100,145	34,725	1,752
Oklahoma.....	3,302	1,572	719,080	279	336,793	726	128,775	145	267,041	580	222,881	107,770	71,442	24,570	2,108
Texas.....	10,583	5,620	3,752,722	1,236	1,951,658	2,039	507,617	736	1,076,003	952	598,392	543,368	325,360	112,782	7,151
Mountain.....	7,986	3,573	1,729,756	665	713,389	2,143	406,416	381	712,327	1,224	590,530	301,767	196,940	68,774	4,871
Montana.....	1,338	386	192,164	66	56,752	458	52,464	35	94,069	393	179,606	49,528	21,419	7,343	586
Idaho.....	1,102	308	122,152	56	20,855	370	59,845	27	77,554	341	128,978	26,737	19,205	8,877	681
Wyoming.....	411	179	80,446	29	14,662	168	27,846	5	11,671	30	13,125	14,042	5,925	2,136	268
Colorado.....	2,422	1,157	620,621	258	(D)	458	(D)	195	320,375	354	176,453	96,594	74,803	25,316	1,534
New Mexico.....	662	362	148,389	36	12,402	223	41,142	15	31,806	26	14,735	26,010	12,098	4,349	499
Arizona.....	785	430	217,721	71	52,419	201	61,325	40	46,377	43	26,542	29,175	23,115	7,805	513
Utah.....	1,025	618	294,333	133	167,473	173	46,038	64	130,475	37	51,091	52,377	35,842	11,656	616
Nevada.....	241	133	53,930	16	(D)	92	(D)	...	...	...	...	7,304	4,533	1,292	174
Pacific.....	21,999	13,448	7,728,395	2,802	4,563,288	2,532	1,238,671	2,024	2,177,444	1,193	1,098,127	1,162,188	917,319	272,009	14,852
Washington.....	3,782	2,091	1,225,483	463	526,086	608	236,432	297	346,054	323	227,760	186,752	139,520	44,062	2,290
Oregon.....	2,345	1,359	928,358	230	375,809	428	167,616	177	236,452	151	138,204	139,777	91,276	28,491	1,396
California.....	15,872	9,998	5,574,554	2,109	3,661,393	1,496	834,623	1,550	1,594,938	719	732,163	835,659	686,523	199,456	11,166

(D) Withheld to avoid disclosure.

... Represents zero. ¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 1G. WHOLESALE TRADE: 1954-STANDARD METROPOLITAN AREAS
Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Estab-lish-ments (Num-ber)	Major types of operation										Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active propri-eters of un-incor-porated busi-nesses, Novem-ber (Num-ber)	Popula-tion, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll (\$Dollars)	Employ-ees (Num-ber)		
		Estab-lish-ments (Num-ber)	Sales (\$1,000)	Estab-lish-ments (Num-ber)	Sales (\$1,000)	Estab-lish-ments (Num-ber)	Sales (\$1,000)	Estab-lish-ments (Num-ber)	Sales (\$1,000)	Estab-lish-ments (Num-ber)	Sales (\$1,000)					
U. S., total.....	252,318	165,153	101,100,941	22,590	69,533,784	29,189	16,038,372	22,131	39,250,509	13,255	9,050,816	11,021,450	216,084,291	2,590,236	151,213	150,697,361
S.M.A., total.....	169,023	123,115	85,326,059	19,846	67,424,871	5,547	9,353,410	18,502	34,137,974	2,013	2,845,233	9,351,583	182,471,086	2,048,255	94,032	85,130,847
Akron, Ohio.....	518	374	195,498	72	193,618	21	51,886	48	76,814	3	379	31,878	624,293	6,436	247	410,032
Albany-Schenectady-Troy, N. Y.....	831	609	384,926	130	174,378	35	118,020	53	46,835	4	1,817	42,331	794,161	9,716	353	514,490
Albuquerque, N. Mex.	310	233	127,989	38	23,382	21	17,607	17	(D)	1	(D)	13,504	285,298	3,386	220	145,673
Allentown-Bethlehem-Easton, Pa.....	585	467	203,978	65	84,975	33	46,006	11	6,726	9	23,498	26,727	520,120	6,868	376	437,824
Altoona, Pa.....	174	132	50,877	18	12,498	19	27,733	3	(D)	2	(D)	5,788	114,785	1,688	113	139,514
Amarillo, Tex.....	283	199	135,856	38	50,915	18	11,499	17	44,032	11	1,929	14,393	287,517	3,444	160	87,140
Asheville, N. C.....	185	134	64,348	17	17,078	11	10,963	21	(D)	2	(D)	6,990	138,449	2,302	86	124,403
Atlanta, Ga.....	1,835	981	859,976	529	1,715,502	36	(D)	282	407,037	7	(D)	132,444	2,604,172	30,230	845	671,797
Atlantic City, N. J.....	228	182	62,799	16	14,644	19	14,156	1	(D)	10	(D)	6,903	127,218	1,717	170	132,399
Augusta, Ga.....	215	157	67,432	18	15,627	22	(D)	17	18,442	1	(D)	6,615	123,722	1,897	164	162,013
Austin, Tex.....	212	161	66,846	21	21,155	16	13,199	14	23,902	...	...	7,633	150,515	2,089	139	160,980
Baltimore, Md.....	2,074	1,542	898,655	252	742,524	34	226,267	228	(D)	18	(D)	114,464	2,090,601	27,000	1,213	1,337,373
Baton Rouge, La.....	194	159	82,909	22	12,630	9	18,522	4	2,240	...	...	7,897	156,505	2,188	77	158,236
Bay City, Mich.....	122	91	62,095	4	2,702	21	33,576	...	...	6	3,682	6,233	108,559	1,458	82	88,461
Beaumont-Port Arthur, Tex.....	287	217	119,660	39	39,260	20	16,525	10	(D)	1	(D)	11,655	240,602	3,138	155	195,083
Binghamton, N. Y.....	235	174	87,066	33	46,894	18	30,376	6	5,854	4	3,226	12,578	238,732	3,081	98	184,698
Birmingham, Ala.....	813	511	385,534	158	626,216	27	66,072	114	123,766	3	1,181	52,489	1,009,973	12,848	429	558,928
Boston, Mass.....	5,357	3,891	2,397,223	647	2,145,935	56	298,709	727	1,135,691	36	68,138	284,945	5,363,179	61,647	2,084	2,369,986
Bridgeport, Conn.....	402	322	188,072	44	62,682	11	32,219	23	(D)	2	(D)	23,188	439,841	4,922	165	258,137
Brockton, Mass.....	158	140	51,150	8	27,436	3	2,594	7	7,124	...	...	5,959	112,558	1,515	94	129,428
Buffalo, N. Y.....	1,798	1,271	852,484	283	833,585	49	108,692	184	165,982	11	4,433	100,996	1,934,154	21,848	875	1,089,230
Canton, Ohio.....	350	278	185,855	34	40,575	20	21,762	14	(D)	4	(D)	17,645	362,350	4,142	168	283,194
Cedar Rapids, Iowa...	254	157	94,983	35	37,852	35	12,796	15	22,761	12	6,369	9,610	183,663	2,353	119	104,274
Charleston, S. C.....	229	164	77,109	21	(D)	20	36,586	23	18,637	1	(D)	8,482	159,295	3,239	116	164,856
Charleston, W. Va.....	345	262	138,652	45	29,829	14	28,143	23	(D)	1	(D)	19,196	392,886	4,519	106	322,072
Charlotte, N. C.....	751	452	327,629	165	778,807	25	55,800	108	(D)	1	(D)	44,875	883,027	10,482	242	197,052
Chattanooga, Tenn.....	400	274	201,142	52	93,522	21	30,259	51	(D)	2	(D)	17,603	344,524	4,433	214	246,453
Chicago, Ill.....	10,898	7,725	6,349,386	1,309	6,654,738	298	515,928	1,489	3,249,558	77	282,563	761,175	14,720,322	151,773	6,307	5,495,364
Cincinnati, Ohio.....	1,884	1,188	745,499	375	1,813,470	35	87,460	274	463,406	12	8,506	115,579	2,214,712	24,551	952	904,402
Cleveland, Ohio.....	3,125	2,049	1,444,523	555	2,119,144	51	138,402	453	500,726	17	37,818	213,627	4,200,988	42,411	1,386	1,465,511
Columbia, S. C.....	306	217	168,548	44	54,755	16	(D)	27	27,848	2	(D)	13,946	270,624	3,717	172	142,565
Columbus, Ga.....	166	125	59,443	22	13,478	9	(D)	9	(D)	1	(D)	6,871	128,477	1,889	88	170,541
Columbus, Ohio.....	842	605	522,150	118	219,417	16	52,181	86	154,572	17	39,589	55,985	1,063,234	12,411	409	503,410
Corpus Christi, Tex.....	336	242	152,589	34	17,284	25	17,989	18	23,058	17	4,570	12,334	253,577	3,319	192	165,471
Dallas, Tex.....	2,078	1,246	1,217,260	433	1,257,576	21	48,047	363	450,365	15	18,529	130,021	2,589,910	29,422	1,210	614,799
Davenport, Iowa-Rock Island-Moline, Ill..	443	270	136,419	84	147,399	44	36,103	40	41,272	5	11,414	19,886	392,854	4,624	234	234,256
Dayton, Ohio.....	639	445	287,277	95	386,484	26	(D)	56	73,820	17	(D)	39,387	744,940	8,246	294	457,333
Decatur, Ill.....	188	118	75,749	21	24,201	20	(D)	7	(D)	22	31,349	7,488	130,922	1,759	114	98,853
Denver, Colo.....	1,556	958	638,133	266	627,176	50	53,700	238	389,357	44	38,024	78,289	1,627,582	18,361	941	563,832
Des Moines, Iowa.....	595	391	358,091	100	204,405	36	24,716	55	64,942	13	13,764	35,532	682,879	8,278	284	226,010
Detroit, Mich.....	4,614	3,174	2,252,046	574	3,544,518	126	329,165	729	1,278,194	11	6,007	218,842	6,183,622	50,851	3,075	3,016,197
Dubuque, Iowa.....	126	75	38,187	16	30,865	22	9,150	3	3,161	10	15,596	5,750	125,795	1,475	59	71,337
Duluth, Minn.-Superior, Wis.....	439	295	311,313	49	51,190	72	27,860	19	49,728	4	1,897	21,213	419,384	5,095	210	252,777
Durham, N. C.....	129	98	33,022	7	9,668	12	9,296	11	(D)	1	(D)	3,983	77,105	1,275	78	101,639
El Paso, Tex.....	360	262	155,655	48	87,245	26	22,755	19	(D)	5	(D)	16,582	334,507	4,410	220	194,968
Erie, Pa.....	314	237	123,962	34	27,099	25	19,689	15	(D)	3	(D)	11,250	224,240	2,769	200	219,388
Evansville, Ind.....	288	211	113,242	44	30,214	16	(D)	23	66,552	4	(D)	14,808	273,007	3,495	143	160,422
Fall River, Mass.....	165	145	70,772	11	15,448	5	23,654	4	2,382	...	...	6,810	126,276	2,002	84	137,298
Flint, Mich.....	287	192	126,524	40	90,457	33	34,970	19	16,544	3	757	15,694	307,275	3,450	199	270,963
Fort Smith, Ark.....	150	113	51,076	13	10,610	15	7,268	7	(D)	2	(D)	5,972	124,455	1,641	89	64,202
Fort Wayne, Ind.....	362	252	154,617	42	39,901	30	21,454	26	34,294	12	7,825	19,065	364,317	4,213	151	183,722
Fort Worth, Tex.....	725	540	421,448	66	80,165	21	31,596	85	176,022	13	12,764	32,585	657,643	8,693	446	361,253
Fresno, Calif.....	533	326	249,790	58	46,093	64	36,566	26	58,217	59	59,543	24,609	493,943	6,694	370	276,515
Gadsden, Ala.....	74	57	16,553	3	(D)	11	5,556	2	(D)	1	(D)	1,437	26,311	452	55	93,892
Galveston, Tex.....	117	95	67,199	8	6,343	11	6,390	2	(D)	1	(D)	3,829	79,576	1,128	78	113,066
Grand Rapids, Mich...	650	451	297,911	92	134,780	29	29,781	66	60,243	12	2,789	31,072	598,884	6,915	362	288,292
Green Bay, Wis.....	222	151	83,249	27	56,804	26	24,230	7	9,864	11	10,795	9,550	178,017	2,194	107	98,314
Greensboro-High Point, N. C.....	441	269	154,483	69	78,695	28	68,390	70	11							

UNITED STATES SUMMARY

1-51

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments (Number)	Major types of operation										Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Population, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll (Dollars)	Employees (Number)		
		Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)					
Johnstown, Pa.....	265	202	62,383	25	20,324	22	17,540	14	(D)	2	(D)	6,869	136,066	1,918	160	291,354
Kalamazoo, Mich.....	227	156	64,936	32	48,246	17	10,882	17	11,113	5	5,260	10,908	203,610	2,319	121	126,707
Kansas City, Mo.....	2,105	1,304	1,270,680	355	1,061,283	100	75,142	316	770,383	30	80,084	132,908	2,631,361	29,227	1,155	814,357
Kenosha, Wis.....	72	51	15,933	5	8,121	10	5,614	...	...	6	2,058	2,022	39,114	504	52	75,238
Knoxville, Tenn.....	421	298	169,108	52	120,869	22	45,711	45	77,072	4	7,050	21,002	401,360	5,163	208	337,105
Lancaster, Pa.....	361	264	119,939	26	43,374	25	20,635	24	77,463	22	21,589	14,229	274,203	3,908	254	234,717
Lansing, Mich.....	287	207	147,224	36	32,594	26	17,451	12	27,117	6	1,772	14,110	267,393	2,944	130	172,941
Laredo, Tex.....	80	63	17,913	1	(D)	9	4,896	4	1,762	3	(D)	1,251	22,274	515	72	56,141
Lawrence, Mass.....	132	120	63,378	6	(D)	4	1,516	2	(D)	...	...	4,749	90,588	1,273	59	125,935
Lexington, Ky.....	207	131	86,710	23	14,193	9	9,523	41	91,712	3	1,286	8,896	166,468	2,597	96	100,746
Lima, Ohio.....	159	107	55,238	20	(D)	15	18,964	2	(D)	15	18,854	5,709	110,638	1,394	88	88,183
Lincoln, Neb.....	195	132	88,189	19	10,287	22	8,519	6	(D)	16	(D)	8,863	173,928	2,306	97	119,742
Little Rock-North																
Little Rock, Ark....	385	270	179,306	52	71,888	18	20,446	37	67,229	8	9,667	20,677	366,126	4,888	207	196,685
Lorain-Elyria, Ohio..	132	102	32,734	10	3,657	14	10,668	2	(D)	4	(D)	4,180	78,380	916	84	148,162
Los Angeles-Long Beach, Calif...	9,193	6,921	4,179,404	905	2,906,429	177	461,820	1,067	1,456,714	123	171,701	519,065	10,985,251	110,828	6,086	4,367,911
Louisville, Ky.....	936	682	533,443	114	396,088	29	66,859	89	135,732	22	38,973	62,676	1,217,683	15,118	508	576,900
Lowell, Mass.....	113	99	28,148	8	4,213	3	9,069	3	4,027	...	...	3,014	52,610	812	37	133,928
Lubbock, Tex.....	313	236	168,383	23	20,368	24	13,792	16	25,287	14	27,631	11,042	252,153	2,864	211	101,048
Macon, Ga.....	176	133	68,070	19	14,880	12	10,038	12	11,647	...	...	7,229	135,910	2,146	93	135,043
Madison, Wis.....	309	188	109,361	43	51,620	48	20,404	9	4,688	21	12,139	12,984	266,701	3,081	140	169,397
Manchester, N. H.....	185	143	73,084	24	25,555	13	(D)	5	(D)	...	...	7,960	141,161	1,930	51	88,370
Memphis, Tenn.....	1,089	716	1,232,626	177	542,526	23	42,096	162	564,233	11	79,058	68,124	1,359,760	18,218	659	482,393
Miami, Fla.....	1,324	1,058	567,534	106	118,044	28	48,582	115	99,041	17	8,830	54,398	1,057,254	13,646	624	495,084
Milwaukee, Wis.....	1,714	1,203	715,700	258	795,485	43	82,853	198	255,467	12	4,187	103,948	2,077,686	22,813	750	871,047
Minneapolis-St. Paul, Minn.....	2,496	1,614	1,692,718	385	1,139,977	109	124,144	348	1,099,832	40	71,259	181,057	3,507,038	38,726	1,131	1,116,509
Mobile, Ala.....	340	258	152,257	39	54,808	15	27,992	28	32,294	...	...	16,097	334,224	4,444	204	231,105
Montgomery, Ala.....	242	167	111,856	35	43,794	14	11,476	23	32,557	3	2,364	10,803	206,650	3,132	149	138,965
Muncie, Ind.....	131	89	27,701	10	2,074	16	13,972	9	14,483	7	4,216	4,083	76,710	1,041	76	90,252
Nashville, Tenn.....	615	438	323,770	73	73,434	16	48,047	81	112,808	7	19,630	31,522	603,388	8,550	351	321,758
New Bedford, Mass....	170	152	63,862	9	8,662	5	2,064	3	(D)	1	(D)	5,285	93,830	1,497	91	137,469
New Britain-																
Bristol, Conn.....	110	95	30,788	8	12,533	3	1,164	4	2,332	...	...	3,425	62,622	817	70	146,983
New Haven, Conn.....	602	480	230,792	65	125,490	16	116,960	34	31,901	7	3,757	29,803	590,735	6,938	296	264,622
New Orleans, La.....	1,442	1,013	921,526	221	546,164	34	59,521	166	221,165	8	2,313	82,396	1,613,199	20,532	832	685,405
New York-Northeastern New Jersey.....	35,622	29,089	21,691,360	1,955	14,781,548	266	1,200,194	4,198	10,660,769	114	125,170	1,890,444	35,821,311	368,720	19,256	12,911,994
Norfolk-Portsmouth, Va.....	552	411	287,422	51	68,416	28	72,341	53	60,375	9	6,472	28,874	554,898	7,692	296	446,200
Ogden, Utah.....	114	73	44,435	10	14,628	9	4,947	13	67,828	9	23,309	4,436	88,744	1,207	78	83,319
Oklahoma City, Okla..	856	605	383,157	125	307,943	33	26,651	84	194,859	9	15,510	42,360	858,138	10,479	522	325,352
Omaha, Neb.....	921	560	533,176	145	395,511	65	56,313	128	708,653	23	54,976	52,392	1,029,958	12,493	555	366,395
Orlando, Fla.....	307	223	105,897	25	17,241	20	18,182	15	7,863	24	25,875	15,706	295,184	5,435	153	114,950
Peoria, Ill.....	443	273	160,636	60	88,407	45	47,529	39	135,325	26	48,609	20,302	396,466	4,682	238	250,512
Philadelphia, Pa.....	6,613	5,009	2,853,834	731	2,999,771	113	381,083	718	828,045	42	32,334	355,584	6,825,249	80,034	4,950	3,671,048
Phoenix, Ariz.....	721	492	300,691	69	82,426	62	55,035	62	78,337	36	40,394	32,361	701,261	9,054	443	331,770
Pittsburgh, Pa.....	3,126	2,238	1,238,788	471	1,792,934	77	167,727	322	306,893	18	47,547	176,497	3,441,236	37,763	2,039	2,213,236
Pittsfield, Mass.....	81	62	21,879	12	(D)	5	4,001	2	(D)	...	...	2,899	54,478	693	41	66,567
Portland, Maine.....	323	250	151,032	47	68,330	15	50,238	10	(D)	1	(D)	17,563	322,375	4,575	94	119,942
Portland, Oreg.....	1,589	1,123	987,245	217	465,339	72	107,293	152	253,369	25	26,948	90,112	1,858,736	19,566	942	704,829
Providence, R. I.....	1,236	1,043	479,413	91	(D)	39	136,137	59	50,123	4	(D)	49,129	919,365	12,441	564	737,203
Pueblo, Colo.....	126	90	48,906	14	8,776	17	7,579	3	(D)	2	(D)	3,998	78,438	1,042	94	90,188
Racine, Wis.....	141	93	28,540	14	15,664	25	11,462	3	1,136	6	5,534	4,734	96,549	1,097	82	109,585
Raleigh, N. C.....	268	178	118,671	39	32,738	25	14,995	23	(D)	3	(D)	11,817	237,524	3,320	138	136,450
Reading, Pa.....	358	273	109,820	39	60,727	20	28,996	21	26,728	5	2,505	12,985	243,411	3,427	241	255,740
Richmond, Va.....	688	457	370,680	124	318,552	22	73,302	82	87,953	3	2,437	42,963	862,921	10,364	290	328,050
Roanoke, Va.....	243	169	105,460	32	29,457	15	(D)	24	26,923	3	(D)	12,004	235,788	3,113	106	133,407
Rochester, N. Y.....	806	572	326,071	112	217,593	31	66,081	82	57,771	9	8,681	43,412	795,053	9,611	373	487,632
Rockford, Ill.....	312	228	108,942	49	34,945	18	11,834	12	8,335	5	5,994	12,709	257,604	2,633	141	152,385
Sacramento, Calif....	441	331	242,730	63	63,614	28	23,475	7	8,200	12	9,575	24,907	526,694	5,929	293	277,140
Saginaw, Mich.....	266	172	113,435	30	25,390	29	16,209	19	18,378	16	15,065	12,751	250,179	2,886	167	153,515
St. Joseph, Mo.....	185	119	120,277	13	6,944	20	10,192	28	212,748	5	17,334	8,382	183,965	2,131	136	96,826
St. Louis, Mo.....	3,278	2,168	1,743,070	506	1,775,971	103	140,201	442	790,728	59	103,926	223,416	4,310,371	48,938	1,668	1,681,281
Salt																

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1G. WHOLESALE TRADE: 1954—STANDARD METROPOLITAN AREAS—Continued
Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments (Number)	Major types of operation										Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)	Population, 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll (\$1,000)	Employees (Number)		
		Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)					
Spokane, Wash.....	504	356	270,274	64	59,724	39	29,101	34	39,023	11	13,855	24,867	502,950	5,792	270	221,561
Springfield, Ill.....	258	157	107,430	32	38,710	28	8,996	17	53,759	24	19,247	9,284	184,062	2,287	159	131,484
Springfield, Mo.....	236	184	90,448	15	15,488	21	13,102	11	37,267	5	7,170	8,943	170,294	2,405	149	104,823
Springfield, Ohio.....	112	82	28,030	12	(D)	11	10,466	5	(D)	2	(D)	3,851	70,528	985	42	111,661
Springfield-Holyoke Mass.....	596	432	240,434	72	104,669	16	(D)	22	(D)	4	3,831	30,094	593,974	7,327	268	407,255
Stanford-Norwalk, Conn.....	282	219	102,024	15	15,863	15	20,535	33	32,352	...	...	12,337	230,332	2,663	123	196,023
Stockton, Calif.....	324	199	113,518	35	43,828	41	26,549	12	5,097	37	46,560	12,771	255,290	3,121	247	200,750
Syracuse, N. Y.....	750	478	295,425	156	408,616	26	60,386	87	57,419	3	944	44,106	875,533	10,110	313	341,719
Tacoma, Wash.....	369	289	201,272	37	28,652	28	32,646	7	6,630	8	4,324	19,345	410,607	4,718	198	275,876
Tampa-St. Petersburg, Fla.....	866	650	316,265	72	107,621	48	67,126	70	93,765	26	13,635	34,332	671,273	9,516	473	409,143
Terre Haute, Ind.....	186	141	53,649	17	5,837	15	12,672	6	12,150	7	7,262	7,172	129,387	1,844	99	105,160
Toledo, Ohio.....	703	512	319,259	101	122,052	19	65,173	65	68,873	6	19,313	39,596	778,586	8,742	295	395,551
Topeka, Kans.....	180	126	85,220	22	7,565	22	11,800	4	2,126	6	3,425	7,928	159,446	2,001	91	105,418
Trenton, N. J.....	301	227	111,716	40	72,871	13	26,992	9	5,409	12	11,116	17,029	328,382	3,891	163	229,781
Tucson, Ariz.....	207	161	69,334	17	7,345	19	16,515	7	5,040	3	586	6,480	138,251	1,676	99	141,216
Tulsa, Okla.....	671	464	271,796	108	288,081	29	30,190	68	(D)	2	(D)	30,417	641,183	6,872	363	251,686
Utica-Rome, N. Y.....	383	283	121,225	36	44,712	34	34,706	18	16,459	12	12,058	13,150	245,971	3,518	186	284,262
Waco, Tex.....	229	169	99,134	23	18,891	21	10,667	8	9,099	8	8,448	7,908	162,488	2,285	142	130,194
Washington, D. C.....	1,411	1,001	670,216	216	641,645	25	83,393	158	209,684	11	11,147	89,519	1,755,016	19,903	611	1,464,089
Waterbury, Conn.....	164	129	49,608	20	52,882	7	4,589	8	3,633	...	...	6,954	138,145	1,643	90	154,656
Waterloo, Iowa.....	183	119	56,100	19	13,825	29	10,254	7	7,492	9	6,909	6,471	128,869	1,543	104	100,448
Wheeling, W. Va.-Steuensville, Ohio..	382	295	115,555	37	93,591	30	23,823	17	19,750	3	60	12,737	247,733	3,353	221	354,092
Wichita, Kans.....	585	403	264,501	64	115,527	41	20,730	55	111,179	22	13,985	26,790	544,771	6,261	309	222,290
Wichita Falls, Tex....	206	151	79,211	26	24,361	21	13,977	4	(D)	4	(D)	7,121	148,983	1,895	138	98,493
Wilkes-Barre-Hazleton, Pa.....	477	379	133,259	40	40,850	32	33,402	20	19,479	6	1,991	14,510	287,114	4,006	391	392,241
Wilmington, Del.....	308	221	115,759	53	(D)	15	30,618	15	(D)	4	(D)	32,550	613,378	6,050	142	268,387
Winston-Salem, N. C..	191	139	63,640	14	19,802	11	13,267	27	45,548	...	...	7,771	167,512	2,401	125	146,135
Worcester, Mass.....	433	361	193,330	43	47,093	10	36,223	19	7,976	...	...	19,888	368,506	4,616	168	276,336
York, Pa.....	266	200	93,207	27	54,684	17	16,434	9	10,452	13	5,644	11,930	232,507	2,955	150	202,737
Youngstown, Ohio.....	564	433	216,296	60	182,650	43	47,214	26	(D)	2	(D)	26,673	528,812	6,083	303	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

UNITED STATES SUMMARY

1-53

Table 1H. WHOLESALE TRADE: 1948¹—STANDARD METROPOLITAN AREAS

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948 (Number)	Major types of operation										Payroll, entire year 1948 (\$1,000)	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948					
		(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)		
United States, total.....	216,099	129,117	76,533,260	23,706	50,800,384	28,351	10,483,060	18,138	32,839,667	16,787	9,920,288	7,734,207	148,293,186	2,305,403	130,878	150,697,361
Standard metropolitan areas, total.....	145,119	100,839	66,207,709	21,167	49,381,277	5,524	6,108,141	15,591	28,985,161	1,998	2,559,862	6,650,489	126,298,353	1,850,385	82,891	85,130,847
Akron, Ohio.....	426	311	145,564	60	(D)	21	30,397	32	67,227	2	(D)	17,595	348,278	4,930	233	410,032
Albany-Schenectady-Troy, N.Y....	688	476	326,526	143	133,398	34	64,892	33	(D)	2	(D)	28,330	530,984	8,346	281	514,490
Albuquerque, N. Mex.....	184	133	67,195	23	8,588	14	7,459	12	(D)	2	(D)	6,248	125,814	2,053	137	145,673
Allentown-Bethlehem-Easton, Pa.....	490	387	133,991	51	53,956	36	(D)	12	6,256	4	(D)	15,729	300,304	5,339	322	437,824
Altoona, Pa.....	165	121	47,736	20	12,064	21	12,893	3	3,558	...	...	4,350	83,127	1,646	123	139,514
Amarillo, Tex.....	247	161	112,884	37	47,231	18	6,954	11	39,085	20	31,274	10,149	201,301	3,125	120	87,140
Asheville, N.C.....	161	125	46,042	10	7,260	10	6,731	11	8,117	5	5,399	4,356	83,470	1,536	86	124,403
Atlanta, Ga.....	1,500	740	592,792	508	1,263,894	31	42,200	206	273,483	15	13,598	89,758	1,724,318	26,278	669	671,797
Atlantic City, N. J.....	140	108	40,135	14	7,729	18	9,360	...	...	...	...	3,608	68,563	1,152	101	132,399
Augusta, Ga.....	177	127	57,380	13	14,377	18	(D)	17	13,527	2	(D)	4,530	87,159	1,647	140	162,013
Austin, Tex.....	147	104	52,990	21	8,356	15	7,250	6	(D)	1	(D)	4,590	86,255	1,679	103	160,980
Baltimore, Md.....	2,015	1,495	799,784	257	555,265	28	113,811	200	214,578	35	23,311	83,252	1,592,662	25,842	1,281	1,337,373
Baton Rouge, La.....	160	128	55,394	15	9,936	11	9,833	6	6,755	...	...	5,320	103,364	1,792	87	158,236
Bay City, Mich.....	105	65	36,943	5	2,405	23	11,685	2	(D)	10	(D)	3,257	59,460	978	60	88,461
Beaumont-Port Arthur, Tex.....	207	151	73,593	29	22,635	20	13,296	4	2,224	3	4,458	6,859	133,643	2,395	126	195,083
Binghamton, N.Y....	182	135	72,415	30	47,631	13	11,881	4	3,822	...	...	8,832	160,046	2,615	85	184,698
Birmingham, Ala.....	801	511	338,342	166	368,168	28	35,141	92	91,496	4	1,211	37,635	718,614	11,703	439	558,928
Boston, Mass.....	4,781	3,346	2,310,792	786	1,680,793	56	211,693	572	913,000	21	39,595	226,630	4,093,365	61,192	1,844	2,369,986
Bridgeport, Conn.....	282	216	115,315	47	27,870	13	31,011	6	777	...	...	12,899	245,008	3,772	108	258,137
Brockton, Mass.....	128	111	29,296	9	8,818	5	(D)	2	(D)	1	(D)	2,849	56,382	1,068	64	129,428
Buffalo, N.Y.....	1,571	1,068	651,679	285	587,664	58	66,399	149	112,961	11	13,220	65,269	1,244,371	18,870	834	1,089,230
Canton, Ohio.....	260	205	146,850	28	10,200	19	15,976	7	(D)	1	(D)	10,907	210,965	3,290	120	283,194
Cedar Rapids, Iowa	213	130	75,797	28	32,420	28	7,924	11	12,506	16	9,130	8,226	152,038	2,511	118	104,274
Charleston, S.C.....	171	128	63,079	12	12,358	15	19,415	14	(D)	2	(D)	5,737	109,665	2,234	111	164,856
Charleston, W. Va.	336	254	171,981	45	48,550	18	21,232	19	15,741	...	...	16,749	310,805	4,552	128	322,072
Charlotte, N.C.....	567	304	280,151	150	537,619	21	24,359	86	136,666	6	2,348	28,691	553,821	8,203	169	197,052
Chattanooga, Tenn.	322	212	148,506	48	48,732	23	18,434	36	50,645	3	245	11,263	217,217	3,696	197	246,453
Chicago, Ill.....	10,339	6,547	5,015,512	1,703	5,477,693	278	354,339	1,447	3,366,795	64	147,011	579,056	10,952,598	145,607	5,925	5,495,364
Cincinnati, Ohio...	1,800	1,103	758,377	397	1,037,948	34	45,772	257	418,135	9	5,477	81,961	1,524,599	23,882	1,011	904,402
Cleveland, Ohio.....	2,845	1,756	1,332,615	617	1,640,229	44	89,001	425	358,280	3	7,071	146,385	2,812,237	37,794	1,502	1,465,511
Columbia, S.C.....	251	186	130,188	36	31,772	14	(D)	13	18,518	2	(D)	8,840	186,641	3,128	133	142,565
Columbus, Ga.....	108	77	36,324	15	13,524	10	6,419	3	8,274	3	4,450	3,535	66,958	1,330	72	170,541
Columbus, Ohio.....	645	425	410,814	130	173,627	22	31,505	60	53,062	8	9,496	32,288	613,604	9,575	290	503,410
Corpus Christi, Tex.....	252	172	93,096	26	12,272	28	18,130	7	6,783	19	9,303	7,428	148,123	2,787	153	165,471
Dallas, Tex.....	1,611	841	828,269	427	935,994	27	25,732	274	307,612	42	29,360	85,975	1,674,443	25,662	953	614,799
Davenport, Iowa-Rock Island-Moline, Ill.....	347	201	108,470	75	123,843	38	24,093	28	24,340	5	1,868	12,794	245,422	3,947	168	234,256
Dayton, Ohio.....	489	320	184,034	80	132,060	24	22,646	57	(D)	8	(D)	21,907	414,674	6,087	258	457,333
Decatur, Ill.....	165	90	70,981	22	20,784	24	7,832	6	36,114	23	21,315	4,903	99,757	1,670	95	98,853
Denver, Colo.....	1,212	731	496,450	224	(D)	56	(D)	164	271,760	37	31,741	59,819	1,125,762	18,750	702	563,832
Des Moines, Iowa...	524	321	248,934	102	188,997	38	25,480	47	92,173	16	12,011	25,062	475,337	7,709	251	226,010
Detroit, Mich.....	3,650	2,259	1,467,349	706	2,188,199	117	229,325	563	1,734,499	5	21,084	190,340	3,731,137	48,502	2,296	3,016,197
Dubuque, Iowa.....	111	63	30,001	19	21,894	19	6,700	1	(D)	9	(D)	4,353	82,229	1,435	67	71,337
Duluth, Minn.-Superior, Wis....	390	246	334,137	49	40,352	62	16,222	25	70,013	8	1,157	16,273	312,551	5,322	191	252,777
Durham, N.C.....	100	60	30,330	6	(D)	13	7,882	17	24,620	4	(D)	3,233	69,968	1,375	55	101,639
El Paso, Tex.....	307	211	124,604	47	60,214	25	12,565	22	(D)	2	(D)	10,829	211,637	3,767	207	194,968
Erie, Pa.....	225	156	69,616	31	19,880	23	15,222	12	10,236	3	411	8,987	173,958	2,944	126	219,388
Evansville, Ind.....	223	154	99,766	35	24,951	14	7,889	17	60,753	3	621	9,926	189,941	3,081	97	160,422
Fall River, Mass....	139	115	53,669	11	10,296	8	18,840	5	549	...	...	4,399	81,871	1,523	50	137,298
Flint, Mich.....	204	138	71,812	30	29,615	25	20,192	5	3,741	6	2,846	12,111	238,269	3,778	132	270,963
Fort Smith, Ark.....	156	115	48,869	14	9,599	17	5,067	6	1,500	4	2,146	4,652	90,954	1,596	98	64,202
Fort Wayne, Ind....	311	211	100,944	34	25,179	25	15,279	21	33,085	20	7,284	11,993	233,467	3,487	149	183,722
Fort Worth, Tex....	523	357	329,219	62	58,429	27	16,103	68	214,640	9	18,497	20,696	399,204	6,823	356	361,253
Fresno, Calif.....	483	261	150,063	47	32,417	80	25,986	16	11,917	79	56,276	18,358	415,955	7,290	374	276,515
Gadsden, Ala.....	60	45	14,630	4	(D)	8	4,096	2	(D)	1	(D)	1,264	24,133	525	59	93,892
Galveston, Tex.....	105	74	44,604	11	6,121	14	(D)	5	1,696	1	(D)	2,249	46,925	828	74	113,066
Grand Rapids, Mich.....	549	374	187,695	87	87,634	32	22,418	50	33,013	6	16,919	19,160	353,960	5,308	336	288,292
Green Bay, Wis....	183	125	84,384	28	43,202	21	10,									

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1H. WHOLESALE TRADE: 1948¹—STANDARD METROPOLITAN AREAS—Continued

Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation										Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948					
Johnstown, Pa.....	226	171	58,839	20	21,064	24	13,405	10	(D)	1	(D)	5,639	110,626	2,026	178	291,354
Kalamazoo, Mich....	174	113	44,327	28	20,887	15	6,475	9	6,446	9	8,414	6,010	114,414	1,745	82	126,707
Kansas City, Mo....	1,890	1,080	1,124,616	369	920,408	94	48,733	297	872,141	50	106,578	96,163	1,836,418	28,453	1,119	814,357
Kenosha, Wis.....	67	48	11,551	6	(D)	12	3,487	1	(D)	...	...	1,069	20,692	391	47	75,238
Knoxville, Tenn....	333	231	142,913	52	53,828	23	(D)	27	(D)	...	...	14,048	268,700	4,428	157	337,105
Lancaster, Pa.....	239	174	69,973	14	3,356	26	18,076	14	76,443	11	9,264	6,606	121,982	2,402	163	234,717
Lansing, Mich.....	196	129	68,022	31	25,388	24	11,349	5	17,335	7	19,084	7,310	136,052	2,089	86	172,941
Laredo, Tex.....	71	49	16,057	1	(D)	10	3,448	4	(D)	7	(D)	1,152	20,993	830	57	56,141
Lawrence, Mass....	132	114	52,618	10	5,059	8	4,215	...	...	...	...	3,907	74,870	1,359	60	125,935
Lexington, Ky.....	172	108	70,179	18	(D)	11	7,291	34	72,686	1	(D)	6,605	123,844	2,421	79	100,746
Lima, Ohio.....	139	91	32,537	15	5,510	15	11,488	5	14,114	13	4,254	3,596	70,118	1,193	82	88,183
Lincoln, Nebr.....	184	117	70,577	19	12,044	20	6,885	4	1,950	24	7,109	6,233	120,070	2,057	92	119,742
Little Rock-North Little Rock, Ark.	360	251	157,708	51	52,926	19	12,595	35	32,816	4	3,267	13,649	273,347	4,775	225	196,685
Lorain-Elyria, Ohio.....	100	70	18,909	6	1,113	14	7,243	3	410	7	1,697	2,008	38,302	621	78	148,162
Los Angeles-Long Beach, Calif.....	6,983	4,815	2,588,740	957	1,642,176	230	310,670	851	775,978	130	201,767	311,647	6,115,164	87,816	4,872	4,367,911
Louisville, Ky....	768	559	427,227	100	203,329	34	45,887	57	132,308	18	32,106	42,028	765,136	13,079	441	576,900
Lowell, Mass.....	87	73	22,414	9	5,407	5	8,141	...	...	...	...	2,186	38,103	791	39	133,928
Lubbock, Tex.....	190	119	60,899	11	5,642	21	8,729	5	22,357	34	69,319	4,889	95,635	1,624	129	101,048
Macon, Ga.....	140	96	46,263	19	15,708	15	7,844	9	(D)	1	(D)	4,763	91,395	1,792	75	135,043
Madison, Wis.....	240	156	96,012	26	19,516	37	17,495	7	8,231	14	6,424	8,537	162,761	2,647	125	169,357
Manchester, N.H....	151	116	45,547	21	16,205	10	5,101	2	(D)	2	(D)	4,800	92,337	1,662	60	88,370
Memphis, Tenn....	851	508	1,013,919	173	(D)	20	28,033	127	(D)	23	9,861	48,547	902,051	14,967	538	482,393
Miami, Fla.....	688	537	282,584	61	(D)	29	40,164	48	26,965	13	(D)	28,533	545,464	8,913	298	495,084
Milwaukee, Wis....	1,565	1,051	635,127	249	550,961	47	50,489	212	227,091	6	2,509	73,966	1,411,922	20,523	592	871,047
Minneapolis-St. Paul, Minn.....	2,125	1,283	1,540,898	392	810,920	107	103,567	313	980,641	30	102,496	120,619	2,324,959	35,404	937	1,116,509
Mobile, Ala.....	243	167	98,917	32	32,759	18	19,255	18	19,785	8	777	9,644	181,645	3,622	119	231,105
Montgomery, Ala..	196	130	103,209	33	33,296	12	(D)	20	40,102	1	(D)	8,434	152,934	2,981	131	138,965
Muncie, Ind.....	101	61	25,215	8	2,136	6	6,217	6	2,604	10	4,504	2,899	56,244	926	53	90,252
Nashville, Tenn....	524	368	240,268	75	63,086	17	28,752	61	98,697	3	5,773	20,932	407,431	7,509	360	321,758
New Bedford, Mass.	146	111	51,430	14	9,710	8	(D)	2	(D)	11	9,287	4,090	76,954	1,560	72	137,469
New Britain-Bristol, Conn....	77	66	18,375	7	11,635	4	1,425	...	...	...	...	1,809	34,977	582	43	146,983
New Haven, Conn..	537	431	213,852	68	(D)	15	73,190	20	14,598	3	(D)	25,235	468,168	7,626	236	264,622
New Orleans, La....	1,191	765	641,865	228	(D)	36	52,206	153	197,807	9	(D)	60,433	1,104,035	18,907	648	685,405
New York-Northeastern N.J.....	34,123	27,077	17,186,476	2,840	11,919,968	243	839,998	3,894	9,760,010	69	54,479	1,548,455	28,624,391	363,774	19,440	12,911,994
Norfolk-Portsmouth, Va.....	485	355	216,971	52	(D)	22	37,000	46	43,018	10	(D)	20,889	419,922	7,491	274	446,200
Ogden, Utah.....	97	56	23,655	13	10,870	11	5,139	8	65,885	9	27,048	3,191	63,003	1,102	54	83,319
Oklahoma City, Okla.....	727	489	280,216	121	174,694	37	21,215	65	178,128	15	33,274	30,937	618,240	9,593	464	325,352
Omaha, Neb.....	791	464	454,337	131	267,660	54	25,385	112	616,861	30	71,841	36,889	703,179	11,405	446	366,395
Orlando, Fla.....	213	143	46,371	19	(D)	17	(D)	12	2,472	22	14,716	9,282	181,963	4,073	91	114,950
Peoria, Ill.....	388	205	122,700	63	88,709	45	22,599	37	105,917	38	45,605	14,621	271,801	4,303	196	250,512
Philadelphia, Pa..	5,593	3,972	2,315,865	851	2,291,329	118	227,928	631	649,580	21	21,973	245,454	4,641,324	71,549	4,277	3,671,048
Phoenix, Ariz.....	428	253	158,356	51	45,784	53	28,309	32	36,607	39	25,228	17,264	328,526	5,737	258	331,770
Pittsburgh, Pa....	2,636	1,780	1,090,555	518	1,500,020	62	107,929	269	(D)	7	(D)	125,455	2,444,742	36,042	1,696	2,213,236
Pittsfield, Mass..	78	56	14,999	14	(D)	7	3,861	1	(D)	...	...	1,735	31,766	566	31	66,567
Portland, Maine....	260	187	113,248	41	32,348	16	42,319	6	2,016	10	2,873	12,374	224,513	4,025	63	119,942
Portland, Oreg....	1,236	819	702,469	192	365,140	57	74,370	142	192,218	26	44,087	63,844	1,269,552	17,914	620	704,829
Providence, R.I....	964	797	338,265	100	194,665	31	94,493	34	(D)	2	(D)	34,018	634,137	10,720	487	737,203
Pueblo, Colo.....	128	91	30,766	13	6,203	17	(D)	3	(D)	4	3,285	2,974	57,657	1,070	80	90,188
Racine, Wis.....	97	58	25,822	11	15,549	24	7,559	3	(D)	1	(D)	2,998	54,065	794	57	109,585
Raleigh, N.C.....	226	151	86,841	26	17,256	25	10,552	20	(D)	4	(D)	8,533	171,376	3,299	108	136,540
Reading, Pa.....	290	219	94,818	36	44,383	23	19,919	9	11,131	3	733	9,144	177,338	3,156	201	255,740
Richmond, Va.....	616	406	299,295	113	(D)	23	36,919	69	81,150	5	(D)	33,280	640,244	10,419	264	328,050
Roanoke, Va.....	207	138	78,215	32	27,227	17	6,767	19	(D)	1	(D)	7,904	158,764	2,656	104	133,407
Rochester, N.Y....	724	505	259,504	123	136,025	30	36,342	60	31,128	6	3,820	28,090	538,767	8,306	348	487,632
Rockford, Ill.....	250	168	81,945	41	27,156	29	15,529	7	4,685	5	2,463	167,004	2,408	137	152,385	
Sacramento, Calif.	359	264	173,079	52	56,853	27	19,853	6	5,323	10	14,619	17,641	368,315	5,578	243	277,140
Saginaw, Mich....	199	125	81,543	22	22,172	26	10,487	6	6,881	20	11,840	9,412	165,018	2,795	102	153,515
St. Joseph, Mo....	186	113	102,936	15	4,387	17	8,007	30	207,572	11	28,684	7,311	141,007	2,650	143	96,826
St. Louis, Mo.....	2,982	1,891	1,411,592	543	1,161,344	105	107,564	391	898,892	52	68,061	159,532	3,052,962	47,312	1,491	1,681,281
Salt Lake City, Utah.....	643	436	242,113	116	155,376	28	16,363	54	56,362	9	19,873	29,858	596,697	9,483	342	274,895
San Angelo, Tex....	91	63	23,170	5	562	10	3,551	7	36,958	6	4,220	1,995	39,140	783	74	58,929
San Antonio, Tex..	632	475	271,129	76	84,673											

UNITED STATES SUMMARY

1-55

Table 1H. WHOLESALE TRADE: 1948¹—STANDARD METROPOLITAN AREAS—Continued
Establishments and Sales by Type of Operation; Payroll, Personnel, and Population

Standard metropolitan area	Establishments, 1948	Major types of operation										Payroll, entire year 1948	Payroll and paid employees, workweek ended nearest November 15, 1948		Active proprietors of unincorporated businesses, November 1948	Population 1950
		Merchant wholesalers		Manufacturers' sales branches, sales offices		Petroleum bulk plants, terminals and LP gas facilities		Merchandise agents, brokers		Assemblers of farm products			Payroll	Employees		
		Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948	Establishments, 1948	Sales, entire year 1948					
(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)	
Springfield, Mo...	194	139	70,529	13	12,689	25	9,897	11	40,344	6	18,918	5,960	108,154	2,139	163	104,823
Springfield, Ohio	97	69	25,245	11	6,277	10	9,107	2	(D)	5	(D)	2,617	48,665	913	54	111,661
Springfield-Holyoke, Mass....	456	356	172,842	70	75,129	15	22,928	15	3,472	...	...	18,377	345,062	5,653	164	407,255
Stamford-Norwalk, Conn.....	127	97	48,359	14	12,309	14	(D)	2	(D)	...	...	5,331	100,146	1,459	56	196,023
Stockton, Calif....	284	172	89,229	24	14,688	45	17,748	9	4,169	34	31,268	9,707	213,136	3,428	220	200,750
Syracuse, N.Y.....	657	409	224,190	149	245,065	30	36,076	59	30,443	10	5,842	26,758	521,802	8,072	292	341,719
Tacoma, Wash.....	290	213	167,232	29	17,121	33	23,720	12	9,864	3	844	11,449	230,685	3,191	184	275,876
Tampa-St. Petersburg, Fla.....	583	394	183,524	57	(D)	49	35,013	35	28,903	48	(D)	19,989	391,787	7,622	309	409,143
Terre Haute, Ind..	155	118	58,298	14	5,610	17	8,705	5	(D)	1	(D)	5,770	104,467	1,999	87	105,160
Toledo, Ohio.....	619	436	298,355	107	131,167	22	41,571	49	47,089	5	6,384	30,809	579,309	8,385	254	395,551
Topeka, Kans.....	163	104	55,427	19	11,695	25	5,755	3	2,970	12	4,802	5,614	107,625	1,848	94	105,418
Trenton, N.J.....	232	179	70,240	31	27,509	13	19,589	7	(D)	2	(D)	8,863	170,763	2,777	137	229,781
Tucson, Ariz.....	112	83	33,842	13	(D)	14	8,424	2	(D)	...	...	3,455	65,801	1,160	48	141,216
Tulsa, Okla.....	481	318	165,679	106	147,028	23	14,529	28	30,293	6	2,727	20,358	395,963	6,047	218	251,686
Utica-Rome, N.Y....	316	229	95,139	40	28,264	33	21,374	13	(D)	1	(D)	9,414	174,580	2,969	166	284,262
Waco, Tex.....	176	121	90,853	17	18,418	23	7,152	6	10,222	9	7,746	5,705	111,389	2,117	123	130,194
Washington, D.C....	1,170	754	504,626	252	590,167	26	66,086	134	(D)	4	(D)	64,011	1,230,531	17,874	554	1,464,089
Waterbury, Conn....	123	95	38,811	18	13,753	9	(D)	1	(D)	...	...	4,440	83,706	1,461	49	154,656
Waterloo, Iowa.....	146	104	48,257	10	9,837	22	6,484	5	4,413	5	3,310	4,484	81,620	1,358	88	100,448
Wheeling, W. Va.-Steubenville, Ohio.....	340	255	104,037	37	36,181	30	18,862	14	12,421	4	1,215	9,997	189,699	3,328	192	354,092
Wichita, Kans.....	515	357	213,303	57	55,201	30	11,037	32	102,219	39	19,431	17,869	354,912	5,900	331	222,290
Wichita Falls, Tex.....	180	128	58,764	24	10,668	19	5,794	2	(D)	7	(D)	4,073	79,807	1,416	115	98,493
Wilkes-Barre-Hazleton, Pa.....	470	367	128,201	52	41,688	35	19,103	15	(D)	1	(D)	10,783	214,937	4,151	374	392,241
Wilmington, Del....	232	165	72,546	44	(D)	13	13,956	8	(D)	2	(D)	15,877	314,340	4,228	121	268,387
Winston-Salem, N.C.....	173	117	56,993	15	(D)	14	10,401	26	49,285	1	(D)	5,890	132,348	2,505	136	146,135
Worcester, Mass....	400	320	162,727	53	44,052	11	22,125	14	(D)	2	(D)	15,049	267,602	4,559	135	276,336
York, Pa.....	206	153	66,861	19	13,704	18	8,751	7	5,952	9	1,155	6,316	118,109	2,155	134	202,737
Youngstown, Ohio...	455	339	153,022	53	80,306	47	32,034	15	(D)	1	(D)	15,711	312,235	4,748	275	528,498

(D) Withheld to avoid disclosure. ... Represents zero.

¹Data in this table differ from those which appear in publications of the 1948 Census of Wholesale Trade in that they have been adjusted to the scope of the 1954 Wholesale Census.

Table 11. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES
Establishments and Sales

[illegible]

(D) Withheld to avoid disclosure. ... Represents zero.

Table 1.1. MERCHANT WHOLESALERS: 1954—KINDS OF GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

UNITED STATES SUMMARY

1-57

Division and State	Beer, wine, distilled spirits wholesalers				Drugs, chemicals, allied products wholesalers				Furniture, home furnishings wholesalers													
	Beer, ale distributors		Wine, distilled spirits wholesalers		Total		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers		Industrial chemicals, explosives distributors		Paint, varnish wholesalers		Total		Furniture (household, office) wholesalers		Home furnishings, floor coverings wholesalers			
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)		
United States, total.	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,475	1,976	697,825	2,839	1,384,650
New England.....	288	418,134	197	173,810	91	244,324	365	190,558	30	77,353	112	26,936	152	71,724	71	14,545	304	105,036	129	34,521	175	70,515
Maine.....	12	18,973	10	(D)	2	(D)	18	9,174	3	5,098	4	1,658	6	1,832	5	586	10	1,009	4	482	6	527
New Hampshire.....	17	10,890	17	10,890	...	...	12	3,582	1	(D)	5	994	4	(D)	(D)	(D)	5	(D)	3	(D)	2	(D)
Vermont.....	21	9,214	21	9,214	...	...	2	2,168	(D)	(D)	2	(D)	1	(D)	(D)	(D)	6	(D)	5	(D)	3	(D)
Massachusetts.....	106	206,213	57	88,735	49	117,478	203	101,809	12	33,822	66	16,177	87	43,753	38	8,017	196	67,902	79	19,981	117	47,921
Rhode Island.....	29	32,058	19	(D)	10	10,300	30	31,386	2	2,345	5	6,887	34	18,497	33	8,017	29	10,477	11	1,703	18	8,973
Connecticut.....	73	140,786	43	30,798	30	109,988	78	42,439	11	24,345	30	6,887	34	18,497	17	4,409	58	19,872	27	7,024	31	12,848
Middle Atlantic.....	1,805	1,430,135	1,489	469,919	316	960,216	1,838	1,094,310	69	274,899	773	316,908	663	413,910	333	88,593	1,948	846,004	622	229,337	1,326	616,667
New York.....	536	814,097	372	159,766	164	654,331	1,245	794,618	39	151,522	565	228,963	463	320,709	178	53,424	1,467	661,225	421	172,138	1,046	489,087
New Jersey.....	163	303,684	105	66,380	58	237,304	267	170,419	11	40,066	88	53,739	106	98,393	62	18,221	131	52,203	51	11,680	80	40,523
Pennsylvania.....	1,106	312,354	1,012	243,773	94	68,581	326	169,273	19	83,311	120	34,206	94	34,808	93	16,948	350	132,576	150	45,519	200	87,097
East North Central.....	1,742	1,309,587	1,340	578,378	402	731,209	1,125	690,313	57	244,043	465	246,878	320	128,740	283	70,652	837	390,831	375	148,872	462	241,959
Ohio.....	278	205,376	213	141,711	65	63,665	284	133,259	19	71,423	108	30,817	82	24,845	75	17,788	201	80,292	80	23,059	121	57,233
Indiana.....	217	139,236	195	75,173	22	64,063	120	63,434	8	34,608	41	9,598	30	10,914	47	8,354	73	29,957	40	19,307	33	19,307
Illinois.....	518	505,763	379	172,115	139	333,648	466	359,405	13	68,359	210	91,838	138	101,914	105	28,161	348	199,278	153	79,003	195	120,275
Michigan.....	368	319,378	278	122,115	139	333,395	169	94,720	8	45,578	82	21,950	38	14,025	41	13,167	144	66,822	67	29,045	77	37,777
Wisconsin.....	341	139,834	275	53,996	66	86,458	86	39,495	9	24,075	24	4,329	52	7,959	21	3,182	260	123,812	130	41,700	130	82,112
West North Central.....	826	447,942	704	185,130	122	262,812	407	229,144	40	129,768	176	39,607	109	41,646	82	18,123	260	123,812	130	41,700	130	82,112
Minnesota.....	209	127,497	195	38,726	14	88,771	73	29,343	9	30,817	45	9,091	20	9,033	15	3,405	55	28,456	20	8,911	35	19,545
Iowa.....	142	42,390	141	11,115	61	61,000	73	29,343	9	22,902	29	6,191	20	5,722	16	4,580	28	10,505	16	8,079	12	2,426
Missouri.....	188	136,713	125	39,160	63	97,553	149	87,854	11	45,335	71	16,892	39	20,329	28	5,298	123	61,716	60	18,555	63	43,161
North Dakota.....	39	22,742	27	(D)	12	(D)	12	5,490	2	(D)	...	2,063	8	633	2	(D)	3	1,601	3	1,601	...	(D)
South Dakota.....	49	23,431	43	9,803	6	13,628	15	7,642	2	(D)	7	2,063	4	619	2	(D)	6	418	4	(D)	2	(D)
Nebraska.....	82	41,623	76	19,079	20	22,544	30	16,785	2	2,623	13	2,747	13	3,162	6	995	26	8,038	18	3,155	8	4,883
Kansas.....	117	53,546	97	26,519	20	27,027	35	19,635	5	12,731	11	2,747	13	3,162	6	995	26	8,038	18	3,155	8	4,883
South Atlantic.....	718	602,415	581	243,651	137	358,764	568	316,051	72	178,324	233	50,867	126	55,068	137	31,792	410	156,243	206	73,503	204	82,740
Delaware.....	16	24,455	8	(D)	19	63,498	12	2,477	...	...	7	1,730	3	(D)	2	(D)	8	(D)	2	(D)	6	938
Maryland.....	96	86,980	77	23,482	18	33,498	82	39,558	5	15,491	29	3,315	17	9,670	7	10,408	58	25,958	25	12,747	33	13,511
District of Columbia.....	20	68,794	8	10,115	10	48,424	32	21,431	4	13,865	14	2,651	3	245	11	3,070	26	11,554	24	6,242	17	5,312
Virginia.....	114	22,671	104	48,424	12	4,267	59	39,559	11	18,420	22	1,352	6	(D)	2	3,683	46	11,554	24	6,242	17	5,312
West Virginia.....	107	21,335	106	29,513	1	(D)	27	14,294	4	11,768	11	1,236	5	(D)	5	(D)	31	9,989	27	6,068	12	2,426
North Carolina.....	97	32,928	89	29,513	8	3,415	90	50,301	10	24,085	38	6,138	27	18,768	15	1,310	61	9,989	30	12,134	31	7,793
South Carolina.....	46	43,167	39	18,830	1	3,137	60	40,204	11	1,138	12	1,138	7	1,138	15	1,310	24	(D)	14	(D)	10	2,384
Georgia.....	79	80,998	48	24,296	27	56,702	87	56,987	14	32,869	40	6,854	22	15,719	17	1,545	51	33,852	19	4,910	32	28,942
Florida.....	147	186,087	102	57,459	45	128,628	148	60,471	16	34,154	59	12,010	36	6,814	37	7,493	107	38,490	55	19,776	52	18,714
East South Central.....	319	198,965	242	94,194	77	104,771	221	110,893	25	65,454	106	23,868	59	17,195	31	4,376	128	33,748	82	20,873	46	12,875
Kentucky.....	112	74,920	76	22,653	36	52,267	49	20,391	6	3,315	19	3,315	17	9,670	7	10,408	21	4,786	13	8	8	1,186
Tennessee.....	95	67,124	72	30,089	23	37,035	97	53,352	10	33,152	50	10,806	22	6,779	15	2,615	70	19,157	42	11,188	28	7,585
Alabama.....	61	26,749	55	24,104	6	2,645	49	25,508	7	14,029	23	8,017	12	2,620	7	842	29	8,539	21	6,334	8	2,485
Mississippi.....	51	30,172	39	17,348	12	12,824	26	11,642	2	(D)	14	1,750	8	4,134	2	(D)	8	866	6	(D)	2	(D)
West South Central.....	653	465,968	598	236,359	95	229,609	512	262,599	49	126,765	208	57,639	192	65,436	63	12,719	248	122,365	133	43,846	115	78,519
Arkansas.....	54	33,940	47	11,792	7	22,148	49	16,074	5	10,315	17	5,147	3	1,594	4	433	13	9,253	10	8,067	3	1,186
Louisiana.....	107	109,411	78	58,861	29	50,590	102	54,247	12	26,528	44	10,141	30	13,923	16	3,655	44	18,845	27	7,653	17	11,192
Oklahoma.....	78	28,818	78	28,818	...	...	78	36,212	5	14,921	25	10,569	38	10,364	8	358	32	19,924	28	4,511	14	15,413
Texas.....	414	293,799	355	136,888	59	156,911	305	156,026	27	75,001	122	31,782	121	40,990	35	8,253	159	74,343	78	23,615	81	50,728
Mountain.....	297	168,779	230	81,637	67	87,142	168	85,863	20	47,627	53	15,172	61	18,198	34	4,866	103	35,246	49	11,942	54	23,304
Montana.....	36																					

WHOLESALE TRADE-SUMMARY STATISTICS

Table 11. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Dry goods, apparel wholesalers										Paper, allied products wholesalers									
	Clothing, furnishings, footwear wholesalers					General-line dry goods wholesalers					Specialty-line dry goods wholesalers					Piece goods converters				
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
United States, total	9,389	5,689,652	4,252	1,826,611	132	393,580	4,188	1,965,499	817	1,503,962	5,057	2,961,049	2,435	1,297,650	865	1,248,002	1,564	369,772	193	45,625
New England.....	583	296,645	354	177,224	10	7,713	200	81,261	19	30,447	475	176,450	257	106,415	74	37,917	117	26,300	27	5,818
Maine.....	20	12,946	17	5,712	...	...	2	(D)	1	(D)	21	8,411	10	(D)	3	(D)	8	(D)	...	...
New Hampshire.....	11	11,362	8	(D)	...	...	3	(D)	...	...	14	3,227	9	(D)	5	(D)	...	...	...	...
Vermont.....	7	5,326	6	(D)	...	...	...	(D)	...	...	8	3,052	6	(D)	...	...	...	...	...	...
Massachusetts.....	428	227,434	269	142,246	2	(D)	...	60,267	17	(D)	304	113,566	160	70,281	44	21,523	77	16,431	23	5,351
Rhode Island.....	56	17,321	22	6,258	3	2,912	31	8,151	...	...	40	12,540	25	9,283	6	2,755	7	(D)	...	...
Connecticut.....	61	22,256	32	8,728	4	(D)	(D)	9,674	1	(D)	88	35,654	47	19,023	16	10,410	23	(D)	2	(D)
Middle Atlantic.....	6,009	3,965,122	2,318	1,002,769	21	81,744	1,931	1,477,745	739	1,402,864	1,863	1,133,907	911	421,964	358	550,212	518	140,367	76	21,364
New York.....	3,788	3,648,648	1,746	886,697	13	71,719	2,191	1,717,982	705	1,370,986	1,901	832,690	616	255,580	269	472,186	380	109,998	36	14,926
New Jersey.....	21	170,481	10	37,282	...	...	21	71,086	20	19,083	201	101,192	115	79,535	22	7,991	55	11,244	11	2,422
Pennsylvania.....	512	184,823	289	96,840	8	10,025	201	72,137	14	5,821	359	180,025	180	86,849	67	70,035	83	19,125	29	4,016
East North Central.....	803	368,818	483	193,902	13	24,991	284	371,101	23	18,374	985	652,859	455	260,341	167	308,900	331	74,155	32	9,463
Ohio.....	190	99,164	114	57,498	2	(D)	70	131,558	4	(D)	231	68,748	109	68,748	37	84,885	75	11,600	10	1,440
Indiana.....	25	26,139	10	(D)	2	(D)	13	(D)	...	...	91	41,948	43	26,575	15	11,504	(D)	(D)	4	(D)
Illinois.....	436	191,839	253	101,630	5	5,423	161	68,590	17	16,196	405	291,133	188	105,351	73	144,630	130	34,612	14	6,540
Michigan.....	94	35,577	57	18,209	3	(D)	32	12,882	2	(D)	157	104,722	69	32,192	21	56,899	34	18,959	4	672
Wisconsin.....	58	16,035	49	(D)	1	(D)	8	(D)	...	...	101	44,383	46	23,475	21	12,982	34	(D)	...	(D)
West North Central.....	326	297,138	221	103,430	17	117,913	84	34,212	4	1,583	324	220,368	128	102,640	63	87,310	121	27,911	12	2,507
Minnesota.....	96	41,795	65	25,504	1	(D)	28	14,670	2	(D)	81	42,991	34	14,745	15	19,412	30	(D)	2	(D)
Iowa.....	31	10,232	20	5,319	...	...	7	1,243	...	...	57	32,079	25	17,791	7	3,605	22	10,349	3	334
Missouri.....	178	194,449	123	68,359	9	109,147	44	(D)	2	(D)	119	116,198	46	56,340	30	53,229	39	6,132	4	497
North Dakota.....	3	(D)	1	(D)	...	...	1	(D)	...	...	6	1,784	2	(D)	1	(D)	3	141	...	...
South Dakota.....	1	(D)	1	(D)	...	...	...	(D)	...	...	6	1,794	2	(D)	...	...	4	(D)	...	...
Nebraska.....	8	5,257	4	(D)	...	...	3	2,398	...	...	25	14,545	5	4,110	6	9,060	12	(D)	2	(D)
Kansas.....	9	3,690	7	(D)	1	(D)	1	(D)	...	...	30	10,987	14	7,128	4	(D)	1	2,205	1	(D)
South Atlantic.....	522	242,025	261	118,063	18	36,319	258	86,241	5	1,402	443	218,557	230	128,588	65	62,480	136	26,322	12	1,167
Delaware.....	3	(D)	...	(D)	...	...	3	(D)	...	...	10	2,119	3	909	4	15,758	1	3,222	3	324
Maryland.....	118	42,881	63	24,711	...	...	54	(D)	1	(D)	82	35,968	47	16,663	13	18,723	17	3,222	...	...
District of Columbia.....	...	(D)	3	(D)	1	(D)	6	(D)	...	...	48	7,657	22	7,657	8	18,723	15	(D)	...	...
Virginia.....	57	27,540	35	15,938	3	(D)	19	(D)	...	...	54	32,037	12	23,037	12	6,989	17	(D)	2	(D)
West Virginia.....	101	20,061	30	(D)	4	15,645	67	(D)	...	...	22	3,605	12	3,605	6	892	6	(D)	1	(D)
North Carolina.....	101	37,376	37	9,577	4	3,794	67	23,423	...	...	63	3,605	12	3,605	6	5,219	21	3,213	...	...
South Carolina.....	105	48,080	37	9,577	...	...	10	3,794	...	...	59	10,375	11	7,277	1	(D)	7	(D)	...	...
Georgia.....	105	48,080	37	9,577	...	...	10	3,794	...	...	59	10,375	11	7,277	1	(D)	7	(D)	...	...
Florida.....	85	23,084	49	14,366	3	(D)	31	5,584	2	(D)	86	30,892	44	20,488	12	6,434	30	3,990	...	...
East South Central.....	224	100,673	113	42,148	18	41,168	93	17,397	...	...	167	79,014	91	48,070	22	22,559	48	7,741	6	644
Kentucky.....	41	19,184	22	9,633	...	...	16	1,863	...	...	37	14,676	15	6,596	7	6,324	13	(D)	2	(D)
Tennessee.....	103	56,606	53	20,692	9	27,581	39	8,333	...	...	59	41,770	34	25,397	7	13,846	15	2,239	3	288
Alabama.....	49	17,613	25	10,308	3	2,946	23	4,359	...	...	50	15,733	25	10,010	7	(D)	17	3,252	1	(D)
Mississippi.....	31	7,270	13	1,515	3	2,953	15	2,802	...	...	21	6,835	17	6,067	1	(D)	3	(D)	...	(D)
West South Central.....	230	116,737	128	37,222	20	38,941	79	28,178	3	12,396	281	153,654	100	56,953	53	66,678	122	29,327	6	696
Arkansas.....	19	8,188	9	(D)	...	...	7	(D)	...	...	11	5,259	6	3,059	3	(D)	2	(D)	...	...
Louisiana.....	51	32,624	28	11,131	6	5,097	16	6,475	1	(D)	62	28,811	31	15,931	12	(D)	19	6,990	...	...
Oklahoma.....	15	5,462	6	(D)	...	...	8	2,722	...	...	35	6,080	9	7,742	5	(D)	21	6,990	...	...
Texas.....	145	70,463	85	22,536	10	22,776	48	(D)	2	(D)	173	98,714	54	31,883	33	(D)	80	15,246	6	(D)
Mountain.....	62	28,226	38	12,949	3	4,825	21	10,452	...	...	109	52,119	50	33,876	13	11,589	45	6,563	1	91
Montana.....	2	(D)	1	(D)	...	...	1	(D)	...	...	13	3,880	6	3,880	1	(D)	6	(D)	...	...
Idaho.....	2	(D)	...	(D)	...	...	1	(D)	...	...	12	2,802	7	2,380	2	(D)	3	(D)	...	...
Wyoming.....	...	(D)	...	(D)	...	...	...	(D)	...	...	3	(D)	...	(D)	...	(D)	2	(D)	...	...
Colorado.....	33	18,463	25	9,882	1	(D)	7	(D)	...	...	34	19,267	15	8,518	5	(D)	14	(D)	...	...
New Mexico.....	3	1,141	...	(D)	...	...	3	1,141	...	...	8	2,899	5	2,744	...	...	3	135	...	...
Arizona.....	17	3,941	9	2,184	1	(D)	7	(D)	...	...	18	5,723	6	3,880	...	...	8	(D)	...	...
Utah.....	4	2,484	1	(D)	...	...	2	(D)	...	...	17	14,223	8	11,358	3	(D)	8	(D)	1	(D)
Nevada.....	1	(D)	...	(D)	...	...	...	(D)	...	...	4	1,181	3	(D)	...	...	1	(D)	...	...
Pacific.....	630	314,268	336	138,904	12	39,966	258	99,502	24	(D)	410	274,121	213	138,803	50	100,357	126	31,086	21	3,875
Washington.....	46	14,504	27	9,053	1	(D)	18	502	...	...	58	33,326	22	18,156	4	1,725	22	4,704	...	...
Oregon.....	24	9,633	17	4,167	9	(D)	5	2,289	...	...	38	21,289	22	18,156	6	1,725	10	(D)	...	...
California.....	560	290,531	292	125,684	2	(D)	235	92,987	24	(D)	314	219,506	159	93,310	40	96,661	94	(D)	21	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 11. MERCHANT WHOLESALERS: 1954—KINDS OF GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

UNITED STATES SUMMARY

Division and State	Farm products (raw materials) merchants				Automotive wholesalers				Hardware, plumbing-heating goods wholesalers				Lumber, construction materials distributors			
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Total Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Total Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Total Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
United States, total	3,853	9,231,941	15,540	3,977,513	1,563	737,135	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207
New England.....	222	384,835	798	202,362	89	35,246	709	167,116	558	267,720	137	76,824	421	190,896	583	312,057
Maine.....	7	762	21,155	9,931	3	1,485	46	19,710	35	28,570	15	17,456	20	6,663	37	11,837
New Hampshire.....	2	(D)	49	9,931	3	290	73	10,233	18	10,233	3	3,968	15	6,663	37	11,837
Vermont.....	8	(D)	29	9,931	3	1,123	46	19,710	35	28,570	15	17,456	20	6,663	37	11,837
Massachusetts.....	177	322,477	364	97,613	38	10,653	316	4,426	316	4,426	77	40,598	232	163,096	265	182,889
Rhode Island.....	10	17,798	19	16,069	11	13,259	68	12,884	35	11,551	6	3,968	35	11,551	47	11,551
Connecticut.....	18	12,640	198	15,127	26	18,426	172	32,701	140	62,332	33	11,551	107	50,880	130	72,036
Middle Atlantic.....	740	1,944,315	2,603	759,054	330	180,741	2,273	578,313	1,884	937,555	674	360,504	1,210	997,051	2,029	1,336,379
New York.....	560	1,688,125	1,197	409,752	164	114,548	1,033	295,204	1,072	527,508	456	217,544	616	309,964	1,034	628,237
New Jersey.....	40	14,717	423	108,578	51	17,090	372	101,488	354	35,157	93	35,157	261	111,878	398	290,666
Pennsylvania.....	140	241,473	983	240,724	115	49,103	868	191,621	458	283,012	125	107,803	333	173,209	597	417,476
East North Central.....	612	1,468,725	3,052	779,130	353	148,842	2,699	630,288	1,152	835,376	375	401,184	777	434,192	2,130	1,400,153
Ohio.....	105	220,204	859	220,375	115	43,127	744	177,248	315	231,679	79	111,466	236	120,213	535	372,315
Indiana.....	87	182,428	400	101,228	35	21,957	365	79,271	118	98,819	40	51,158	78	47,661	306	138,859
Illinois.....	260	853,598	854	206,738	92	30,249	762	176,489	366	236,374	145	111,620	221	124,754	608	435,027
Michigan.....	80	88,311	650	194,218	75	45,137	575	182,734	242	83,850	77	83,850	173	98,884	464	355,041
Wisconsin.....	80	124,184	289	56,571	36	8,372	253	48,199	111	85,770	34	43,090	77	42,680	217	98,911
West North Central.....	652	1,487,414	1,572	435,964	122	79,290	1,450	356,674	424	452,997	144	267,789	280	183,208	875	615,593
Minnesota.....	136	338,971	262	93,327	17	13,695	245	79,632	89	154,363	36	117,925	53	36,438	167	204,548
Iowa.....	120	235,235	273	67,144	15	11,643	258	55,501	69	59,622	18	21,107	49	38,215	90	90,919
Missouri.....	137	470,477	485	154,452	44	40,672	441	113,780	155	150,526	54	83,334	101	67,192	265	182,795
North Dakota.....	34	26,063	63	19,348	6	1,455	57	17,943	10	3,940	8	(D)	29	16,146	12	5,863
South Dakota.....	20	9,643	67	17,923	6	784	162	17,339	17	8,975	8	(D)	9	(D)	73	11,560
Nebraska.....	96	189,585	180	40,696	18	7,340	162	33,356	40	40,481	12	20,180	28	20,301	73	51,449
Kansas.....	109	217,440	242	43,024	16	3,701	226	39,323	46	35,090	14	17,768	32	17,322	118	58,176
South Atlantic.....	478	796,502	2,001	507,166	222	91,248	1,799	415,918	661	523,090	239	221,475	422	301,615	1,251	604,096
Delaware.....	30	28,172	181	49,371	2	9,313	27	7,431	15	7,431	2	(D)	66	38,346	8	14,034
Virginia.....	2	(D)	52	20,792	10	9,605	42	40,058	92	52,399	26	14,053	66	38,346	141	75,247
West Virginia.....	59	190,800	227	56,432	10	6,205	206	46,827	89	78,383	35	36,821	54	41,562	173	46,601
North Carolina.....	169	211,885	396	28,833	21	6,222	164	22,921	51	39,340	33	32,425	18	6,905	94	29,207
South Carolina.....	67	96,411	178	99,983	22	8,486	156	81,074	101	78,689	33	31,310	68	18,121	214	111,011
Georgia.....	109	180,380	317	113,954	27	8,374	290	105,280	94	86,399	33	32,069	193	54,330	108	75,386
Florida.....	34	15,038	437	100,761	43	25,849	394	74,912	139	95,941	45	41,961	94	57,980	284	140,926
East South Central.....	300	1,109,019	966	211,833	88	39,887	878	171,846	196	301,748	89	224,224	107	77,524	543	265,026
Kentucky.....	144	37,931	215	36,651	31	13,141	104	33,571	29	31,877	17	72,616	107	30,598	296	160,908
Tennessee.....	146	131,997	245	20,746	30	6,397	300	60,387	60	101,812	32	72,616	180	82,330	46	30,032
Alabama.....	71	121,997	245	20,746	18	6,760	227	43,706	26	85,971	26	65,092	34	29,524	101	43,725
Mississippi.....	39	72,255	167	31,989	10	6,616	157	25,373	29	22,058	14	14,198	15	7,860	55	24,978
West South Central.....	462	1,397,062	1,705	383,165	131	58,530	1,574	324,635	444	335,961	160	176,653	284	159,308	989	521,656
Arkansas.....	28	21,726	175	25,102	7	1,981	168	23,121	35	29,567	14	19,735	21	9,832	93	31,319
Louisiana.....	46	155,456	228	61,056	23	8,561	205	52,495	70	36,107	33	22,226	37	15,881	168	82,811
Oklahoma.....	68	79,727	283	64,266	21	6,093	262	58,171	51	37,694	14	18,348	142	19,346	32	26,936
Texas.....	320	1,140,155	1,019	232,743	80	41,895	939	190,848	288	230,593	99	116,344	169	116,344	366	355,213
Mountain.....	139	162,341	739	179,010	63	27,443	676	151,567	180	158,268	53	73,647	127	84,621	384	206,742
Montana.....	15	9,754	96	29,027	7	2,698	89	26,329	17	17,788	7	10,062	10	7,726	43	22,245
Idaho.....	18	12,452	81	12,750	4	2,381	77	10,369	17	11,919	7	7,455	10	4,464	46	15,748
Wyoming.....	3	(D)	43	10,544	4	(D)	39	810	4	810	3	(D)	1	(D)	18	3,356
Colorado.....	56	68,131	178	42,783	20	7,063	158	35,720	45	32,877	13	13,363	32	19,514	98	75,655
New Mexico.....	15	16,038	96	19,083	8	5,643	88	13,440	16	13,224	5	3,984	11	9,640	48	23,106
Arizona.....	32	32,381	130	33,450	12	5,419	118	28,031	30	28,062	7	7,239	23	27,669	19	14,802
Utah.....	14	22,529	85	9,714	7	2,006	78	19,653	41	47,066	9	31,168	51	24,261	32	12,448
Nevada.....	1	(D)	30	9,714	1	(D)	29	(D)	10	5,932	2	(D)	8	(D)	29	14,702
Pacific.....	248	551,728	2,104	519,829	185	96,108	1,919	423,721	684	564,996	266	265,621	418	299,373	1,530	1,324,525
Washington.....	65	67,782	345	82,746	48	20,177	297	62,569	117	90,189	49	55,671	68	34,518	310	361,600
Oregon.....	26	175,596	252	65,713	21	14,763	231	50,990	60	52,012	28	28,012	32	23,250	264	330,374
California.....	157	308,350	1,507	371,370	116	61,168	1,391	310,202	507	422,795	189	181,190	318	241,605	388	632,551

(D) Withheld to avoid disclosure.

WHOLESALE TRADE-SUMMARY STATISTICS

Table U. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

Division and State	Machinery, equipment, supplies distributors										Transportation equipment distributors																																		
	Air conditioning, commercial refrigeration equipment distributors					Commercial machinery, equipment distributors					Construction machinery, equipment dealers					Farm-garden machinery, equipment, wholesaler					Industrial machinery, equipment distributors					Industrial materials, supplies distributors					Professional equipment, supplies distributors					Service establishment, supply houses					Transportation equipment distributors				
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)											
United States, total.	27,150	10,039,852	1,860	484,070	3,219	660,125	1,640	1,401,359	1,112	534,379	5,746	2,618,986	4,393	2,009,740	2,912	853,153	5,264	1,101,992	1,004	376,048																									
New England.....	1,648	509,721	97	24,311	180	36,097	116	87,187	40	15,770	324	119,428	342	104,049	159	37,267	348	72,742	42	34,870																									
Maine.....	105	27,265	8	2,520	15	1,429	14	10,423	3	91	16	1,926	13	5,020	7	680	23	2,160	8	1,520																									
New Hampshire.....	59	11,359	5	1,222	9	901	10	4,251	3	(D)	6	467	4	969	5	(D)	5	461	1	(D)																									
Vermont.....	42	8,876	...	...	6	286	12	6,067	17	5,799	179	67,311	182	55,923	96	25,153	214	53,098	2	10,581																							
Massachusetts.....	904	279,964	54	15,399	95	20,874	44	25,626	6	1,192	30	7,146	40	10,077	29	4,636	63	10,020	2	(D)																									
Rhode Island.....	140	30,826	7	(D)	11	2,762	6	1,710	9	7,814	85	41,135	100	31,456	36	7,061	63	10,020	8	(D)																									
Connecticut.....	398	151,431	23	(D)	44	7,845	30	19,110	9	7,814	85	41,135	100	31,456	36	7,061	63	10,020	8	(D)																									
Middle Atlantic.....	6,427	2,165,122	370	101,366	753	165,866	287	234,172	133	62,657	1,335	509,201	1,123	451,145	922	255,298	1,260	281,991	244	103,426																									
New York.....	3,846	1,342,524	191	53,344	441	115,431	142	111,719	68	31,279	801	330,941	633	259,931	628	174,164	767	187,350	175	78,365																									
New Jersey.....	909	248,651	65	19,238	106	15,035	31	28,853	12	6,578	222	52,468	189	60,103	86	31,039	155	24,523	43	10,814																									
Pennsylvania.....	1,672	573,947	114	28,784	206	35,400	114	93,600	53	24,800	312	125,792	301	131,111	208	50,095	338	70,118	26	14,247																									
East North Central.....	5,397	2,012,819	381	89,988	625	138,080	264	226,292	228	112,046	1,093	473,289	1,081	526,585	560	166,086	1,052	227,728	113	32,725																									
Ohio.....	1,476	524,830	105	23,497	178	39,001	83	64,077	54	27,792	72	96,037	327	154,620	283	56,771	101	18,085	11	3,777																									
Indiana.....	534	179,561	58	14,976	65	16,089	33	28,741	21	14,273	74	31,648	87	41,050	63	12,913	129	18,632	24	1,239																									
Illinois.....	1,707	680,220	90	23,452	206	52,622	69	54,089	80	30,765	366	187,851	331	152,670	192	66,632	330	81,062	43	31,077																									
Michigan.....	1,129	463,270	76	18,911	114	21,335	47	48,783	36	17,972	286	127,465	238	143,043	105	27,415	201	52,200	26	6,146																									
Wisconsin.....	551	164,938	52	9,152	62	9,033	32	30,602	37	16,240	95	30,288	98	35,202	50	12,446	109	19,063	16	2,912																									
West North Central.....	2,235	888,073	160	36,992	255	51,441	181	179,876	195	111,027	381	191,852	298	124,161	246	86,799	480	92,529	39	13,396																									
Minnesota.....	487	200,182	26	5,460	56	15,576	43	42,323	42	31,052	72	33,679	68	26,915	68	23,311	101	18,085	11	3,777																									
Iowa.....	294	93,369	30	7,788	40	7,578	25	22,657	34	17,792	26	10,820	32	15,143	29	7,158	78	9,551	...	...																							
Missouri.....	781	328,445	61	17,318	90	19,452	50	54,074	37	29,414	126	59,439	128	64,059	87	39,657	183	39,451	19	5,581																									
North Dakota.....	79	37,642	2	(D)	6	1,409	17	7,643	19	7,643	17	11,128	4	(D)	8	1,878	13	7,878	...	...																							
South Dakota.....	58	17,488	1	(D)	11	1,362	10	7,872	33	3,200	4	1,376	4	(D)	8	2,235	8	1,043	...	...																							
Nebraska.....	211	80,341	14	4,012	19	2,764	10	27,641	33	13,696	26	14,577	20	5,845	23	6,238	45	9,826	1	(D)																									
Kansas.....	325	120,606	24	5,135	22	4,080	24	17,485	20	3,866	110	60,373	42	15,561	23	7,075	52	6,695	8	(D)																									
South Atlantic.....	2,641	911,782	231	54,212	388	62,480	198	191,082	114	66,718	360	116,809	325	176,077	277	85,809	597	122,048	151	36,547																									
Delaware.....	38	12,333	3	(D)	4	362	1	(D)	1	(D)	2	(D)	8	4,195	3	(D)	10	1,978	5	2,631																									
Maryland.....	332	122,938	22	5,105	41	10,460	21	23,526	13	6,785	39	15,076	28	19,474	28	11,215	92	26,230	19	5,067																									
District of Columbia.....	144	36,684	11	2,073	27	4,677	3	(D)	3	361	36	10,464	8	1,847	22	9,967	42	9,967	23	3,658																									
Virginia.....	216	87,478	21	(D)	30	3,551	29	24,262	2	(D)	39	19,877	37	25,001	22	5,738	36	5,340	...	...																							
West Virginia.....	216	87,478	21	(D)	30	3,551	29	24,262	2	(D)	39	19,877	37	25,001	22	5,738	36	5,340	...	...																							
North Carolina.....	424	155,663	34	10,130	60	8,996	28	30,783	25	18,471	76	30,726	47	22,402	50	12,906	99	20,571	5	1,278																									
South Carolina.....	166	52,011	15	3,222	26	4,045	12	11,834	5	1,507	26	4,313	25	18,053	16	3,595	38	5,018	3	424																									
Georgia.....	398	153,415	32	7,305	55	8,431	29	32,971	22	13,905	63	16,986	55	32,854	34	18,160	100	21,264	8	1,539																									
Florida.....	607	181,021	73	17,124	97	15,084	39	36,293	32	18,729	59	13,355	55	30,086	59	12,062	113	20,156	80	18,132																									
East South Central.....	1,038	409,309	89	18,664	137	26,220	105	117,181	51	33,256	175	65,878	122	70,083	104	32,311	234	39,508	21	6,208																									
Kentucky.....	252	100,297	8	1,547	38	9,664	32	30,745	11	9,994	41	14,865	38	18,080	28	6,725	53	7,780	3	897																									
Tennessee.....	399	158,056	27	8,779	57	10,173	35	42,585	21	17,384	56	18,554	43	28,465	44	13,573	96	17,255	7	1,288																									
Alabama.....	248	98,512	40	5,542	29	(D)	22	23,711	9	3,016	34	19,599	32	20,486	21	8,473	57	10,882	7	(D)																									
Mississippi.....	139	52,444	14	2,796	13	(D)	16	20,140	10	2,862	34	12,860	9	3,052																															

... Represents zero.

(D) Withheld to avoid disclosure.

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued

Establishments and Sales

UNITED STATES SUMMARY

Division and State	Electrical, electronics, appliance distributors						Metals, metalwork (except scrap) distributors						Scrap, waste materials dealers										
	Electrical apparatus, supplies distributors			Electrical appliances, radio, TV set, wholesalers			Electronic parts, equipment distributors			Total			Iron, steel and products distributors			Total			Iron, steel scrap dealers			Waste materials dealers	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	
United States, total	7,123	6,337,718	3,159	2,065	2,814,584	1,899	612,676	3,235	3,362,585	2,693	2,174,276	542	1,188,309	8,189	2,405,990	3,719	1,213,140	4,470	1,192,450				
New England.....	496	362,158	243	139	172,815	114	34,499	181	124,022	141	90,729	40	33,293	804	219,185	237	39,160	567	180,025				
Maine.....	36	34,019	14	7	18,238	7	1,904	5	1,236	5	1,236	1	(D)	43	5,931	20	2,075	23	3,856				
New Hampshire.....	17	10,123	10	4	(D)	3	(D)	2	(D)	1	(D)	1	(D)	19	10,620	17	717	28	9,903				
Vermont.....	14	13,885	8	5	(D)	1	(D)	3	(D)	3	(D)	3	(D)	15	1,159	11	676	8	483				
Massachusetts.....	254	185,029	131	63	88,293	60	21,050	106	81,026	87	61,728	19	19,288	473	133,249	122	18,797	351	114,492				
Rhode Island.....	49	13,690	24	13	13,290	6	2,890	12	7,745	6	7,745	6	(D)	73	22,757	18	7,333	55	15,424				
Connecticut.....	123	87,412	56	32	41,092	35	6,840	53	30,775	39	24,733	14	6,042	151	45,469	49	9,602	102	35,867				
Middle Atlantic.....	1,937	1,537,294	909	451	677,307	377	203,677	1,013	1,537,852	768	622,428	245	915,424	2,520	741,945	855	295,602	1,665	446,343				
New York.....	1,186	836,831	536	280	377,233	370	101,038	644	1,179,544	458	344,699	186	834,845	1,290	393,754	324	106,295	966	284,439				
New Jersey.....	284	222,949	151	48	61,919	85	49,520	129	134,195	107	104,433	22	29,762	414	107,518	155	51,866	229	95,632				
Pennsylvania.....	467	477,514	222	123	228,155	122	53,119	240	224,113	203	173,296	37	50,817	816	243,673	376	137,441	440	106,232				
East North Central.....	1,376	1,388,718	601	408	600,031	367	130,405	792	782,734	683	670,842	109	111,892	2,018	760,528	1,122	529,667	896	230,861				
Ohio.....	353	383,067	162	95	155,518	96	36,476	235	183,458	205	145,490	30	37,968	582	266,370	339	191,697	243	74,873				
Indiana.....	173	152,038	75	44	74,291	46	13,217	60	44,218	52	39,930	8	4,288	216	53,313	141	36,462	75	16,851				
Illinois.....	430	450,190	185	132	215,644	113	49,831	279	397,266	243	316,930	36	40,874	578	256,652	281	179,514	297	77,138				
Michigan.....	265	279,254	117	62	148,201	65	19,743	171	168,231	143	143,088	28	25,223	428	139,380	245	92,173	183	77,407				
Wisconsin.....	155	124,169	62	46	53,029	47	11,138	47	29,561	140	26,022	7	3,559	214	44,413	116	29,821	98	14,592				
West North Central.....	536	583,352	232	178	289,839	126	41,787	170	136,604	145	109,116	25	27,488	677	144,356	427	99,523	250	44,833				
Minnesota.....	127	127,726	57	36	61,785	34	12,973	42	36,177	35	29,696	7	6,481	111	33,392	64	23,943	47	9,449				
Iowa.....	97	95,975	43	26	44,802	15	5,504	34	17,884	16	7,884	1	(D)	134	17,147	90	9,843	44	7,304				
Missouri.....	173	211,286	78	53	107,266	42	14,375	85	81,599	71	62,255	14	19,344	231	60,618	130	41,752	101	18,866				
North Dakota.....	20	20,316	5	2	(D)	2	(D)	2	(D)	2	(D)	...	...	14	3,416	12	(D)	2	(D)				
South Dakota.....	18	15,508	6	10	9,868	2	(D)	2	(D)	2	(D)	...	...	19	1,656	13	(D)	6	(D)				
Nebraska.....	46	51,240	18	15	24,518	13	2,730	6	2,369	5	(D)	1	(D)	63	13,650	45	11,297	18	2,353				
Kansas.....	55	61,701	25	12	29,242	18	5,165	16	6,389	14	(D)	2	(D)	105	14,477	73	8,704	32	5,773				
South Atlantic.....	833	747,240	355	278	352,197	200	58,478	193	113,035	167	88,120	26	24,915	693	178,260	306	62,595	387	115,665				
Delaware.....	12	12,993	6	2	(D)	4	(D)	8	6,178	6	(D)	2	(D)	10	1,622	10	699	10	923				
Maryland.....	95	90,276	35	33	47,937	27	7,284	37	26,785	28	20,391	9	6,394	112	38,929	36	15,996	76	22,933				
District of Columbia.....	61	65,106	20	20	24,770	21	7,599	40	(D)	3	(D)	1	(D)	37	6,616	10	1,009	27	5,607				
Virginia.....	114	97,173	47	39	45,583	28	5,731	22	8,941	20	(D)	2	(D)	87	15,985	50	10,156	37	5,829				
West Virginia.....	62	47,279	26	21	21,420	13	4,350	15	(D)	15	(D)	2	(D)	33	9,402	33	4,994	26	3,408				
North Carolina.....	117	117,864	55	40	58,988	22	8,332	17	12,991	17	12,673	3	318	126	35,419	50	7,653	76	27,766				
South Carolina.....	60	39,731	25	17	21,837	18	(D)	6	(D)	6	(D)	...	...	55	10,751	28	3,521	27	7,230				
Georgia.....	104	117,803	51	35	63,567	18	7,550	26	28,275	23	(D)	3	(D)	116	44,708	60	12,580	56	32,128				
Florida.....	208	159,015	90	69	66,679	49	10,952	53	22,813	49	22,187	4	626	81	15,828	29	5,987	52	9,841				
East South Central.....	305	297,676	114	114	155,969	77	16,351	72	58,840	66	54,884	6	3,956	266	67,409	161	44,806	105	22,603				
Kentucky.....	77	71,389	25	29	43,050	23	6,050	19	15,392	17	(D)	2	(D)	82	15,074	59	12,159	23	2,915				
Tennessee.....	124	141,889	48	57	74,288	19	6,466	25	23,475	22	(D)	3	(D)	70	15,817	33	8,331	37	7,486				
Alabama.....	69	61,225	25	22	33,773	22	2,351	21	16,123	20	(D)	1	(D)	74	32,849	40	21,711	34	11,138				
Mississippi.....	35	23,173	16	6	4,858	13	1,484	7	3,850	7	(D)	...	...	40	3,669	29	2,605	11	1,064				
West South Central.....	570	517,727	250	174	229,332	146	39,501	325	254,810	302	230,622	23	24,188	465	117,543	263	63,619	202	53,924				
Arkansas.....	43	29,511	15	10	10,064	3	3,363	9	3,563	9	3,563	...	...	42	6,599	26	4,813	16	2,046				
Louisiana.....	113	102,817	45	36	54,738	32	7,680	39	23,836	33	20,742	6	3,094	63	21,879	23	13,328	40	8,551				
Oklahoma.....	63	58,333	28	19	22,698	16	3,889	67	35,273	62	35,273	5	(D)	90	10,023	67	5,947	23	4,078				
Texas.....	351	327,066	162	101	166,685	88	24,570	210	189,661	198	171,044	12	18,617	270	78,780	147	39,531	123	39,249				
Mountain.....	242	174,298	95	86	70,454	61	13,141	82	36,856	75	34,968	7	1,888	153	27,725	83	18,237	70	9,488				
Montana.....	28	18,587	13	9	5,143	6	671	8	(D)	7	(D)	1	(D)	17	2,693	4	250	13	2,445				
Idaho.....	15	9,170	5	4	870	3	938	4	(D)	3	(D)	1	(D)	14	1,477	10	1,477	4	352				
Wyoming.....	7	3,104	2	2	7,362	1	(D)	2	(D)	2	(D)	...	...	54	12,952	31	9,157	23	3,798				
Colorado.....	71	59,008	25	20	32,936	18	5,498	30	15,763	28	4,272	2	(D)	15	1,717	8	950	7	966				
New Mexico.....	40	10,595	10	13	5,975	4	371	8	4,272	8	4,272	...	...	11	4,413	6	3,447	12	966				
Arizona.....	47	29,344	24	13	8,764	12	2,080	14	5,290	14	5,290	2	(D)	18	3,009	10	2,176	8	933				
Nevada.....	42	37,291	11	21	13,767	10	2,971	9	2,817	7	(D)	...	...	5	(D)	5	(D)	...	(D)				
Nevada.....	12	8,331	4	(D)	(D)	3	262	...	...	...	...	...	...	5	(D)	5	(D)	...	(D)				
Pacific.....	828	729,255	360	237	266,640	231	74,832	407	317,832	346	272,567	61	45,265	593	148,639	265	59,931	328	88,708				
Washington.....	136	131,578	59	47	52,967	30	8,923	42	27,640	36	21,319	6	6,321	77	16,847	43	9,890	34	6,937				

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1J. MERCHANT WHOLESALERS: 1954—KINDS OF BUSINESS BY GEOGRAPHIC DIVISIONS AND STATES—Continued
Establishments and Sales

Division and State	Other merchant wholesalers													
	Total		Amusement, sporting goods distributors		Books, magazine, newspaper wholesalers		Coal wholesalers		Furn supplies wholesalers		Jewelry wholesalers		Petroleum products distributors	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
United States, total	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,574,642	2,741	825,459	2,260	1,416,388
New England	1,164	463,447	185	64,572	152	58,505	32	73,300	44	27,793	197	43,335	121	51,791
Maine	83	15,433	9	1,092	14	3,480	4	4,885	4	885	3	3	17	4,912
New Hampshire	40	5,765	3	602	5	1,802	1	1,153	1	(D)	3	(D)	6	1,169
Vermont	24	3,698	5	1,289	5	1,153	...	...	17	17,334	99	24,701	50	342
Massachusetts	643	318,054	108	48,901	78	31,052	20	66,649	17	(D)	76	24,701	50	25,480
Rhode Island	175	52,971	18	2,964	21	6,065	1	(D)	3	(D)	76	15,957	14	4,356
Connecticut	199	67,526	42	9,620	25	14,953	6	4,794	18	8,487	15	2,587	15	15,552
Middle Atlantic	6,170	4,054,997	812	378,830	508	254,364	237	287,419	300	329,476	1,577	506,510	454	434,052
New York	4,562	3,334,792	587	304,127	340	181,425	107	182,629	160	211,001	1,389	456,280	244	345,050
New Jersey	535	247,528	91	22,662	50	36,175	19	5,041	48	73,798	34	10,000	80	29,846
Pennsylvania	1,073	472,677	134	52,041	118	36,764	111	93,749	92	79,677	154	40,420	130	59,816
East North Central	3,045	1,667,191	464	163,033	300	159,764	277	296,772	429	272,436	330	119,163	357	226,755
Ohio	762	270,083	112	31,478	84	25,776	77	100,299	87	77,195	87	30,056	70	41,762
Indiana	312	122,351	28	7,916	62	13,926	18	6,103	64	27,669	13	3,394	58	19,690
Illinois	1,118	723,782	174	74,996	123	89,140	66	71,826	144	76,802	163	66,890	122	124,415
Michigan	532	191,388	98	27,880	69	22,323	30	43,447	69	43,447	40	11,865	63	27,723
Wisconsin	321	159,587	52	20,763	42	8,689	16	37,090	65	37,323	27	6,959	44	13,165
West North Central	1,471	884,257	179	72,150	147	30,510	47	46,665	420	275,840	123	29,973	216	192,136
Minnesota	313	16,540	21	3,190	23	6,190	14	32,226	61	66,379	36	6,284	41	103,309
Iowa	280	135,558	59	8,304	37	9,394	5	68,173	111	68,173	10	1,119	39	30,248
Missouri	397	319,585	71	38,105	40	9,984	19	10,874	100	82,842	60	19,921	61	36,137
North Dakota	49	14,474	3	6	6	(D)	...	...	17	9,799	...	...	...	1,452
South Dakota	42	17,154	6	2,304	8	(D)	...	...	12	4,519	1	...	7	3,645
Nebraska	145	58,800	7	(D)	14	3,633	4	2,806	57	28,642	9	1,881	23	5,981
Kansas	135	54,619	12	5,584	19	5,025	3	(D)	62	15,486	7	(D)	38	11,364
South Atlantic	1,717	590,491	192	52,597	199	98,095	72	41,677	301	162,534	124	26,705	280	75,004
Delaware	23	6,948	...	...	3	2,106	...	...	4	16,778	1	(D)	3	(D)
Maryland	227	85,580	38	12,102	26	9,361	14	5,602	32	16,778	17	4,159	38	10,483
District of Columbia	83	39,780	12	4,096	29	9,361	2	(D)	2	(D)	12	2,962	4	(D)
Virginia	215	75,044	23	5,010	22	5,334	15	9,550	38	23,114	9	1,178	46	11,999
West Virginia	140	34,887	8	1,185	23	2,644	27	14,562	27	9,364	4	(D)	15	2,974
North Carolina	263	82,195	17	5,678	26	6,090	3	(D)	56	24,352	16	2,206	58	13,155
South Carolina	118	39,880	10	2,805	11	2,038	...	...	2	11,219	2	(D)	37	9,612
Georgia	281	125,749	30	9,801	30	7,060	5	5,854	76	62,028	17	6,636	35	8,711
Florida	367	104,428	54	11,920	29	17,506	2	1,459	59	62,028	46	7,465	44	17,778
East South Central	769	338,124	78	20,346	57	18,926	71	42,804	160	101,707	40	8,061	122	47,121
Kentucky	179	79,347	11	10,453	11	3,922	30	15,058	50	30,683	10	(D)	26	8,488
Tennessee	272	157,367	36	9,315	21	3,922	32	25,586	30	21,778	19	3,400	38	22,973
Alabama	203	47,828	17	4,135	18	4,034	9	2,723	32	21,778	11	(D)	38	11,035
Mississippi	105	40,086	8	1,096	8	1,510	...	...	27	22,422	...	...	18	4,415
West South Central	1,427	569,922	156	45,266	131	30,408	9	1,480	264	130,141	77	22,733	388	223,794
Arkansas	131	40,622	7	2,327	12	1,563	...	...	48	24,726	7	(D)	24	4,373
Louisiana	204	94,897	24	5,081	18	5,301	...	...	31	25,403	11	(D)	42	30,169
Oklahoma	199	78,439	26	5,930	23	6,665	3	115	31	14,281	11	3,185	54	26,961
Texas	893	355,964	99	31,928	78	16,879	3	499	146	65,731	54	16,655	268	162,291
Mountain	530	165,850	75	16,204	71	16,108	9	1,549	123	52,943	45	7,669	87	27,030
Montana	52	16,625	7	1,770	10	1,770	...	...	13	3,908	1	(D)	10	2,337
Idaho	68	19,864	6	1,011	7	1,374	2	(D)	37	14,108	...	...	...	1,942
Wyoming	20	4,062	2	530	5	630	1	(D)	4	(D)	...	...	6	2,499
Colorado	177	62,084	37	9,218	34	3,646	3	(D)	31	16,800	21	2,905	19	4,772
New Mexico	59	17,142	3	(D)	11	1,925	1	(D)	6	1,618	9	934	17	10,792
Arizona	64	21,606	1	3,319	9	2,668	...	...	19	10,997	6	723	4	668
Utah	71	21,556	9	3,054	10	2,829	2	(D)	12	5,050	8	(D)	16	3,114
Nevada	19	2,911	2	(D)	...	1,266	...	...	1	(D)	...	...	6	926
Pacific	2,223	970,817	373	139,710	264	70,526	16	2,523	306	221,772	228	61,310	235	138,685
Washington	339	129,513	29	16,744	29	8,755	9	(D)	66	39,382	228	8,392	36	20,796
Oregon	239	86,658	29	14,647	44	8,959	2	(D)	45	27,863	9	2,666	170	125,451
California	1,651	734,626	291	108,319	191	52,812	5	346	195	154,527	190	50,252	179	101,478

... Represents zero.

(D) Withheld to avoid disclosure.

UNITED STATES SUMMARY

1-63

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE
Establishments and Sales

Standard metropolitan areas ranked by population	Total, all merchant wholesalers				Total				General-line grocery wholesalers				Confectionery wholesalers				Fish, sea food distributors				Meat, meat products wholesalers				Specialty-line grocery wholesalers				Total Farm products (edible) distributors				Fresh fruit, vegetable wholesalers				Poultry, poultry products distributors				Tobacco distributors																																																																																																																																																																																																																																																																
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued
Establishments and Sales

Standard metropolitan areas ranked by population	Beer, wine, distilled spirits wholesalers				Drugs, chemicals, allied products wholesalers				Furniture, home furnishings wholesalers													
	Beer, ale distributors		Wine, distilled spirits wholesalers		General-line drug wholesalers		Specialty-line drug, toiletries wholesalers		Industrial chemicals explosives distributors		Paint, varnish wholesalers		Furniture (household, office) wholesalers		Home furnishings, floor coverings, office wholesalers							
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)						
United States, total.....	7,309	5,686,934	5,791	2,311,181	1,518	3,375,753	5,837	3,369,865	392	1,273,114	2,409	900,618	1,878	923,242	1,158	272,891	4,815	2,082,475	1,976	697,825	2,839	1,384,650
Areas with 1,000,000 inhabitants or more.....	1,818	2,517,296	1,249	80,562	569	726,476	3,000	1,901,836	104	494,917	1,313	270,186	1,000	603,328	583	159,024	2,973	648,299	1,033	166,901	1,940	997,873
New York-Newark-Eastern New Jersey.....	345	807,038	178	113,830	167	294,980	385	329,514	34	56,347	177	184,208	512	354,197	180	59,024	1,033	166,901	1,032	481,398	1,032	481,398
Chicago, Ill.....	288	408,810	199	67,130	89	150,569	371	162,715	5	30,181	126	55,728	112	63,349	58	25,610	139	196,416	139	196,416	178	120,532
Los Angeles-Long Beach, Calif.....	110	217,699	65	75,642	32	65,742	271	162,715	8	38,829	67	21,257	88	51,039	52	18,202	118	127,208	118	127,208	172	85,258
Philadelphia, Pa.....	277	141,384	245	75,642	34	65,742	164	84,814	6	30,181	67	21,257	47	18,829	44	5,899	75	74,180	75	74,180	110	51,123
Detroit, Mich.....	94	176,390	60	36,301	34	65,742	115	68,222	7	24,699	47	16,044	23	10,066	28	11,931	90	43,996	38	15,242	52	39,799
Boston, Mass.....	46	124,412	23	36,301	23	68,111	139	67,088	7	24,699	47	16,044	23	10,066	28	11,931	137	52,708	46	12,909	91	39,799
San Francisco-Oakland, Calif.....	119	166,013	57	37,718	62	128,295	122	92,795	5	20,583	60	36,382	34	31,165	23	6,165	124	64,881	48	23,539	76	41,342
Pittsburgh, Pa.....	288	77,238	268	67,043	20	10,195	63	46,148	5	27,840	20	6,164	22	6,208	16	5,936	72	32,294	30	15,745	42	16,549
St. Louis, Mo.....	56	62,116	29	14,318	27	47,798	84	48,028	5	24,219	38	10,205	34	7,476	17	5,936	72	32,294	34	15,745	38	21,284
Cleveland, Ohio.....	39	38,329	15	14,400	23	23,929	115	44,272	5	17,837	38	7,056	34	7,476	26	10,055	72	32,294	34	15,745	38	21,284
Washington, D. C.....	36	78,286	24	19,607	12	58,679	45	27,816	5	17,837	38	7,056	34	7,476	26	10,055	72	32,294	34	15,745	38	21,284
Baltimore, Md.....	28	67,557	12	6,660	16	60,897	67	36,222	5	15,491	30	7,319	17	8,636	22	8,376	72	32,294	34	15,745	38	21,284
Minneapolis-St. Paul, Minn.....	39	91,035	31	11,721	18	79,314	6	42,104	6	16,044	23	27,635	18	8,454	18	8,376	72	32,294	34	15,745	38	21,284
Buffalo, N. Y.....	53	60,989	43	27,333	10	33,656	44	28,682	3	17,272	21	2,634	9	5,535	11	3,241	37	16,735	13	3,108	24	13,627
Areas with 500,000 to 999,999 inhabitants.....	460	35,254	16	8,942	18	26,312	69	450,217	3	16,395	16	2,472	9	4,309	8	886	548	280,164	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio.....	34	35,254	16	8,942	18	26,312	36	24,062	3	16,395	16	2,472	9	4,309	8	886	548	280,164	(NA)	(NA)	(NA)	(NA)
Milwaukee, Wis.....	35	36,384	17	9,823	18	31,101	45	28,281	3	16,395	16	2,472	9	4,309	8	886	548	280,164	(NA)	(NA)	(NA)	(NA)
Kansas City, Mo.....	20	40,364	10	10,821	10	33,656	5	31,182	2	1,787	17	10,454	13	6,368	13	6,368	23	14,756	17	3,588	19	10,248
Houston, Tex.....	30	60,038	15	20,546	8	16,142	50	31,386	2	1,787	17	10,454	13	6,368	13	6,368	23	14,756	17	3,588	19	10,248
Providence, R. I.....	26	33,557	17	16,365	9	17,192	44	35,739	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Seattle, Wash.....	29	12,584	17	16,365	9	17,192	44	35,739	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Portland, Ore.....	24	41,746	12	20,988	4	20,758	4	20,758	4	20,758	4	20,758	4	20,758	4	20,758	4	20,758	4	20,758	4	20,758
New Orleans, La.....	15	37,691	6	5,899	12	31,792	43	24,366	3	12,775	16	6,278	14	7,396	11	1,542	31	33,742	19	4,780	31	28,962
Dallas, Tex.....	21	49,451	10	15,267	11	34,184	4	27,991	3	12,775	16	6,278	14	7,396	11	1,542	31	33,742	19	4,780	31	28,962
Louisville, Ky.....	15	32,276	7	4,111	8	28,165	42	26,728	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Denver, Colo.....	10	8,921	7	4,111	8	28,165	42	26,728	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Birmingham, Ala.....	17	25,915	6	5,899	12	31,792	43	24,366	3	12,775	16	6,278	14	7,396	11	1,542	31	33,742	19	4,780	31	28,962
San Diego, Calif.....	24	43,884	18	16,607	6	27,277	4	30,416	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Indianapolis, Ind.....	26	36,188	17	16,365	9	17,192	44	35,739	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Youngstown, Ohio.....	25	37,122	18	16,607	6	27,277	4	30,416	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Albany-Schenectady-Troy, N. Y.....	23	43,507	18	16,607	6	27,277	4	30,416	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Columbus, Ohio.....	18	19,392	14	16,607	6	27,277	4	30,416	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
San Antonio, Tex.....	14	32,661	14	16,607	6	27,277	4	30,416	4	30,416	14	5,323	12	8,502	14	1,461	29	10,676	11	5,524	20	13,389
Areas with 300,000 to 499,999 inhabitants.....	431	531,188	11	18,143	16	65,597	442	272,923	5	12,588	26	4,047	12	2,270	6	3,572	348	131,272	(NA)	(NA)	(NA)	(NA)
Miami, Fla.....	27	83,740	11	18,143	16	65,597	55	22,477	5	12,588	26	4,047	12	2,270	6	3,572	348	131,272	(NA)	(NA)	(NA)	(NA)
Rochester, N. Y.....	11	20,630	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Memphis, Tenn.....	12	19,747	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Dayton, Ohio.....	14	16,772	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
San Bernardino-Riverside-Ontario, Calif.....	24	16,619	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Norfolk-Fortsmouth, Va.....	12	12,529	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Allentown-Bethlehem-Easton, Pa.....	52	12,730	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Akron, Ohio.....	15	13,891	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Tampa-St. Petersburg, Fla.....	20	29,419	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Springfield-Holyoke, Mass.....	12	18,223	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Toledo, Ohio.....	26	5,520	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Wilkes-Barre-Hazleton, Pa.....	12	14,314	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Omaha, Nebr.....	20	27,611	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Fort Worth, Tex.....	19	35,790	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Hartford, Conn.....	16	66,752	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,787	9	3,294	9	5,983	22	7,139
Wheeling, W. Va.-Steubenville, Ohio.....	32	9,050	5	4,794	7	11,771	18	11,771	3	13,536	21	2,376	7	2,936	6	1,7						

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1934—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Dry goods, apparel wholesalers				Paper, allied products wholesalers				Stationery, office supplies wholesalers				Wallpaper wholesalers			
	Clothing, furnishings, footwear wholesalers		General-line dry goods wholesalers		Specialty-line dry goods wholesalers		Piece goods converters		Total		Coarse paper and products wholesalers		Printing and fine paper distributors		Stationery, office supplies wholesalers	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
United States, total.....	9,389	5,689,652	4,252	1,826,611	132	393,580	4,188	1,965,499	5,097	2,961,049	2,435	1,297,690	865	1,248,002	1,564	369,772
Areas with 1,000,000 inhabitants or more.....	7,627	4,833,352	3,263	1,419,447	35	214,894	3,339	1,736,793	2,801	1,851,510	1,306	769,140	528	914,755	841	231,053
New York-Northeastern New Jersey.....	5,397	3,730,798	1,944	97,359	9	5,423	2,683	1,391,200	1,285	856,481	603	284,805	259	444,121	387	113,698
Chicago, Ill.....	424	184,751	230	82,283	3	193	153	66,202	16	15,747	152	88,207	71	106	106	14
Los Angeles-Long Beach, Calif.....	309	212,370	193	62,114	3	193	153	66,202	23	114,793	77	39,572	37	56,806	50	16,106
Philadelphia, Pa.....	304	126,351	141	46,913	2	141	150	84,114	21D	101,301	111	51,345	37	37,923	42	8,591
Detroit, Mich.....	301	118,066	143	46,913	2	141	150	84,114	92	72,924	35	21,969	13	37,897	41	11,990
Boston, Mass.....	351	173,817	225	112,062	2	143	108	52,358	194	79,194	36	47,561	27	16,573	56	3,110
San Francisco-Oakland, Calif.....	131	68,605	89	40,694	2	89	8,511	8,511	1	63,675	39	16,587	15	39,855	29	5,687
Pittsburgh, Pa.....	86	29,707	66	22,419	1	66	19	8,511	57	46,239	21	14,599	12	24,038	22	2
St. Louis, Mo.....	123	149,703	89	43,543	4	89	29	8,846	71	72,835	31	40,457	12	24,038	22	2
Cleveland, Ohio.....	81	33,633	50	21,722	1	50	29	10,576	61	46,368	25	16,296	12	27,528	20	1,978
Washington, D. C.....	11	11	3	1,051	1	3	7	10,576	55	31,653	27	9,947	18	18,249	17	3
Baltimore, Md.....	114	42,268	61	21,739	1	61	52	10,576	71	32,876	40	13,958	15	15,739	13	2,855
Minneapolis-St. Paul, Minn.....	83	36,610	54	21,739	1	54	26	13,250	63	37,623	26	11,670	12	17,696	23	2
Buffalo, N. Y.....	34	9,089	16	16	1	16	17	4,743	43	23,432	20	12,167	9	12	12	2
Areas with 500,000 to 999,999 inhabitants.....	568	321,310	328	151,148	(NA)	(NA)	(NA)	(NA)	254	362,575	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio.....	64	36,615	39	15,148	(NA)	(NA)	23	19,896	61	60,887	34	20,029	10	37,261	14	3,176
Milwaukee, Wis.....	39	9,539	33	7,685	(NA)	(NA)	23	1,854	47	23,557	22	9,212	11	11,019	14	...
Kansas City, Mo.....	41	31,278	27	16,912	3	27	10	3,620	41	42,383	12	(D)	14	25,229	14	3,223
Houston, Tex.....	15	9,478	5	2,214	3	4,465	7	2,799	3	17,211	7	(D)	8	8,750	15	4,112
Providence, R. I.....	59	19,975	22	6,258	3	2,912	34	10,805	41	(D)	25	9,283	6	2,795	8	(D)
Seattle, Wash.....	35	10,672	20	5,965	1	(D)	34	(D)	30	810	13	17,084	3	(D)	14	(D)
Portland, Ore.....	23	(D)	16	(D)	2	(D)	5	(D)	27	18,558	14	15,855	9	(D)	17	(D)
New Orleans, La.....	35	24,396	21	9,005	3	(D)	10	5,176	34	17,901	14	7,697	9	5,248	11	(D)
Atlanta, Ga.....	56	42,867	30	31,314	3	(D)	26	11,553	36	36	13	9,786	5	(D)	17	5,120
Dallas, Tex.....	66	41,453	39	14,492	3	(D)	22	(D)	36	15,305	9	2,540	9	10,573	14	(D)
Louisville, Ky.....	20	11,926	13	5,789	(NA)	(NA)	(NA)	(NA)	27	12,600	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Denver, Colo.....	11	(D)	24	(D)	1	(D)	6	(D)	25	16,666	9	6,338	4	(D)	12	(D)
Birmingham, Ala.....	22	8,572	11	5,210	(NA)	(NA)	(NA)	(NA)	19	7,138	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Diego, Calif.....	7	1,592	2	(D)	(NA)	(NA)	(NA)	(NA)	6	4,265	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind.....	9	17,018	2	(D)	(NA)	(NA)	(NA)	(NA)	33	26,243	17	17,029	7	7,846	7	(D)
Youngstown, Ohio.....	6	1,996	2	(D)	(NA)	(NA)	(NA)	(NA)	6	4,799	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N. Y.....	11	4,248	4	1,983	(NA)	(NA)	(NA)	(NA)	24	11,100	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio.....	8	13,940	3	2,105	(NA)	(NA)	(NA)	(NA)	14	20,060	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex.....	21	8,178	15	2,105	(NA)	(NA)	(NA)	(NA)	15	8,375	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants.....	320	155,194	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	361	214,874	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.....	58	15,111	36	9,141	2	(D)	18	3,827	29	9,867	14	5,997	5	2,208	10	1,662
Rochester, N. Y.....	21	9,004	14	6,235	(NA)	(NA)	(NA)	(NA)	24	22,749	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn.....	34	25,168	22	4,593	4	18,344	8	2,231	23	17,218	17	16,138	2	(D)	3	330
Dayton, Ohio.....	6	3,223	1	(D)	(NA)	(NA)	(NA)	(NA)	16	9,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.....	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	5,417	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Norfolk-Fort Worth, Va.....	16	4,888	11	3,474	(NA)	(NA)	(NA)	(NA)	11	7,248	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.....	17	6,721	9	2,465	(NA)	(NA)	(NA)	(NA)	15	5,120	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Akron, Ohio.....	8	1,685	5	988	(NA)	(NA)	(NA)	(NA)	11	4,936	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla.....	2	(D)	2	(D)	(NA)	(NA)	(NA)	(NA)	11	5,796	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Springfield-Holbrook, Mass.....	8	(D)	6	1,755	(NA)	(NA)	(NA)	(NA)	39	10,721	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio.....	6	4,105	4	1,705	(NA)	(NA)	(NA)	(NA)	19	1,765	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wilkes-Barre-Hazleton, Pa.....	12	6,058	9	5,067	(NA)	(NA)	(NA)	(NA)	7	10,403	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Omaha, Nebr.....	7	(D)	4	(D)	(NA)	(NA)	(NA)	(NA)	17	10,403	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex.....	5	3,300	3	(D)	(NA)	(NA)	(NA)	(NA)	10	9,050	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Hartford, Conn.....	11	6,933	3	1,668	(NA)	(NA)	(NA)	(NA)	25	16,960	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio.....	3	(D)	(NA)	(D)	(NA)	(NA)	(NA)	(NA)	6	2,475	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Syracuse, N. Y.....	13	3,058	10	1,296	(NA)	(NA)	(NA)	(NA)	16	6,760	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Knoxville, Tenn.....	9	4,859	3	(D)	(NA)	(NA)	(NA)	(NA)	7	4,020	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz.....	13	3,273	7	(D)	(NA)	(NA)	(NA)	(NA)	9	3,254	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Richmond, Va.....	17	14,583	10	(D)	(NA)	(NA)	(NA)	(NA)	16	12,713	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla.....	8	4,015	2	(D)	(NA)	(NA)	(NA)	(NA)	16	10,047	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va.....	8	10,717	2	(D)	(NA)	(NA)	(NA)	(NA)	4	2,335	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.....	22	15,678	16	9,118	(NA)	(NA)	(NA)	(NA)	14	15,958	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla.....	8	3,789	4	(D)	(NA)	(NA)	(NA)	(NA)	11	8,541	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

UNITED STATES SUMMARY

1-65

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Farm products (raw materials) merchants				Automotive wholesalers				Hardware, plumbing-heating goods wholesalers				Plumbing, heating equipment, supply distributor				Lumber, construction materials distributors			
	Total		Motor vehicle distributors		Automotive equipment, tire, tube wholesalers		Total		Hardware wholesalers		Plumbing, heating equipment, supply distributor		Total		Lumber, millwork wholesalers		Construction materials distributors			
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)		
United States, total.....	3,853	9,231,941	15,540	3,977,513	1,563	797,335	13,977	3,220,178	6,183	4,397,711	2,137	2,067,923	4,046	2,329,788	10,314	6,586,207	4,304	3,805,942	6,010	2,780,265
Areas with 1,000,000 inhabitants or more.....	1,139	3,321,598	4,323	1,375,856	430	94,026	3,893	273,835	2,855	1,848,711	1,075	838,674	1,780	1,010,037	3,334	2,742,230	1,431	1,520,784	1,903	1,221,446
New York-Northeastern New Jersey.....	506	1,532,727	1,084	367,861	133	37,871	951	273,835	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Chicago, Ill.....	124	514,232	313	134,068	49	27,971	464	179,997	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Los Angeles-Long Beach, Calif.....	82	190,747	233	107,528	38	26,558	285	89,787	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Philadelphia, Pa.....	82	190,747	233	107,528	38	26,558	285	89,787	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Detroit, Mich.....	15	306,266	187	58,372	18	5,545	169	52,827	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Boston, Mass.....	33	53,905	286	40,856	20	14,179	266	66,677	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
San Francisco-Oakland, Calif.....	6	1,806	183	44,720	15	5,188	168	39,342	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Pittsburgh, Pa.....	53	197,023	177	80,788	19	25,132	158	55,656	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
St. Louis, Mo.....	7	3,378	192	53,952	17	8,183	175	45,769	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Cleveland, Ohio.....	4	(D)	76	25,225	11	7,376	60	28,736	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Washington, D. C.....	16	19,245	104	36,112	14	7,376	90	28,736	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Baltimore, Md.....	65	251,441	120	59,940	8	11,303	112	48,637	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Minneapolis-St. Paul, Minn.....	19	130,840	73	24,720	10	6,699	63	18,021	1,086	1,848,711	468	838,674	618	253,004	974	697,915	441	371,172	533	326,743
Buffalo, N. Y.....	353	1,879,847	1,603	562,212	(NA)	(NA)	(NA)	(NA)	738	676,529	245	363,340	493	313,189	1,234	1,145,999	576	(D)	658	(D)
Areas with 500,000 to 999,999 inhabitants.....	11	8,317	79	28,015	8	1,399	82	26,616	44	23,053	6	6,849	38	16,204	85	67,481	41	43,736	44	23,745
Cincinnati, Ohio.....	22	31,105	90	27,990	10	3,027	69	14,963	47	44,167	14	20,786	33	24,707	84	51,503	26	22,532	58	28,971
Milwaukee, Wis.....	58	327,647	125	48,274	11	11,102	134	37,172	57	51,993	19	27,286	38	24,707	98	97,930	44	52,897	47	45,073
Kansas City, Mo.....	24	298,904	134	44,597	10	5,597	124	39,000	54	64,220	18	40,744	36	23,476	98	97,930	44	52,897	47	45,073
Houston, Tex.....	12	(D)	82	16,456	(D)	(D)	71	(D)	40	(D)	6	1,551	34	(D)	44	22,783	12	(D)	32	(D)
Providence, R. I.....	18	21,307	132	39,882	22	10,420	110	29,462	64	36,530	24	17,999	40	18,531	129	118,860	83	94,241	46	24,619
Seattle, Wash.....	16	172,882	122	40,951	4	8,429	108	32,222	46	47,319	21	26,733	25	20,586	148	258,975	106	238,383	42	20,592
Portland, Ore.....	24	135,407	71	25,913	14	740	67	22,173	32	16,927	15	8,816	17	8,111	56	32,409	30	20,079	26	12,330
New Orleans, La.....	14	(D)	102	76,620	9	3,264	93	37,356	47	55,073	14	19,024	33	24,707	48	26,196	19	15,966	29	10,230
Atlanta, Ga.....	14	409,384	113	49,808	12	13,269	101	36,539	59	37,931	18	14,527	41	23,404	81	66,965	32	35,100	49	31,865
Dallas, Tex.....	19	51,402	63	34,405	(NA)	(NA)	25	(D)	(D)	(D)	8	(D)	17	(D)	51	34,802	23	22,881	28	11,921
Louisville, Ky.....	37	61,895	90	34,372	31	3,411	79	22,961	26	23,992	8	7,621	28	16,372	62	67,013	23	42,881	32	21,163
Denver, Colo.....	4	1,281	54	22,583	(NA)	(NA)	16	44,887	10	49,192	10	49,192	6	16,372	31	36,299	17	30,268	17	10,027
Birmingham, Ala.....	4	601	68	12,367	(NA)	(NA)	23	20,435	11	7,971	12	12,464	12	12,464	37	22,478	11	5,680	24	16,799
San Diego, Calif.....	14	129,196	65	31,730	9	10,067	56	21,663	39	43,965	16	25,283	23	18,682	54	46,040	22	23,898	32	22,142
Indianapolis, Ind.....	1	(D)	44	11,463	(NA)	(NA)	21	9,344	5	3,358	25	15,157	16	5,786	25	15,157	6	6,585	19	8,572
Youngstown, Ohio.....	3	(D)	47	21,993	(NA)	(NA)	34	24,558	7	6,687	27	15,871	27	15,871	38	22,477	15	12,390	23	10,089
Albany-Schenectady-Troy, N. Y.....	12	55,551	54	19,811	(NA)	(NA)	34	29,071	13	11,748	21	11,748	21	17,323	33	36,477	14	15,012	19	21,465
Columbus, Ohio.....	12	6,905	68	13,002	(NA)	(NA)	20	10,570	12	6,992	8	(D)	8	3,578	46	38,272	15	24,892	31	13,380
San Antonio, Tex.....	(NA)	(NA)	1,197	353,453	(NA)	(NA)	498	415,621	(NA)	(NA)	826	122,448	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants.....	5	(D)	103	27,414	11	9,320	92	18,094	16	15,342	24	17,786	24	17,786	68	39,418	23	16,505	44	22,913
Miami, Fla.....	3	113	32	12,773	(NA)	(NA)	29	15,053	9	4,234	20	4,234	20	10,819	53	25,527	13	11,349	24	13,978
Rochester, N. Y.....	94	733,753	62	35,467	11	7,436	51	27,971	8	(D)	8	(D)	8	7,025	49	37,758	33	19,713	16	13,645
Memphis, Tenn.....	4	1,089	43	9,857	(NA)	(NA)	14	8,763	3	1,758	11	(D)	11	7,025	31	34,356	10	22,443	21	11,873
Dayton, Ohio.....	7	4,223	66	12,444	(NA)	(NA)	14	5,796	2	(D)	2	(D)	12	(D)	42	19,198	8	6,479	34	12,719
San Bernardino-Riverside-Orange, Calif.....	5	(D)	28	8,132	(NA)	(NA)	17	17,178	6	7,089	11	10,089	11	10,089	25	22,461	9	10,744	26	11,717
Norfolk-Portsmouth, Va.....	3	331	34	8,461	(NA)	(NA)	18	17,225	6	5,808	12	7,447	12	7,447	33	23,462	7	4,405	16	9,467
Allentown-Bethlehem-Easton, Pa.....	3	331	34	8,461	(NA)	(NA)	18	17,225	6	5,808	12	7,447	12	7,447	33	23,462	7	4,405	16	9,467
Akron, Ohio.....	11	(D)	57	12,983	(NA)	(NA)	32	3,763	3	3,763	9	3,763	9	3,763	27	19,339	6	6,717	21	12,622
Tampa-St. Petersburg, Fla.....	11	5,148	58	16,570	(NA)	(NA)	32	24,384	7	13,926	25	13,926	25	13,926	45	21,721	16	8,052	29	13,669
Springfield-Holyoke, Mass.....	3	(D)	39	10,264	(NA)	(NA)	30	16,946	4	4,798	26	12,148	26	12,148	32	26,019	18	17,701	16	8,318
Toledo, Ohio.....	8	36,545	42	13,722	(NA)	(NA)	21	25,403	6	(D)	15	(D)	15	(D)	43	25,929	18	17,701	16	8,318
Wilkes-Barre-Hasleton, Pa.....	(NA)	(NA)	35	7,617	(NA)	(NA)	13	5,352	3	1,800	20	3,552	20	3,552	26	6,468	14	4,514	12	11,954
Omaha, Nebr.....	50	166,758	54	14,485	(NA)	(NA)	24	28,091	3	13,522	19	14,569	19	14,569	33	33,200	13	21,774	20	11,426
Fort Worth, Tex.....	33	102,055	51	15,764	(NA)	(NA)	20	14,817	6	5,200	14	9,617	14	9,617	34	20,500	14	14,652	20	5,848
Hartford, Conn.....	7	8,158	51																	

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Machinery, equipment, supplies distributors												Total	Air conditioning, commercial refrigeration equipment distributors		Commercial machines, mechanical equipment distributors		Construction machinery, equipment dealers		Farm, garden machinery, equipment wholesalers		Industrial machinery, equipment distributors		Industrial materials, supplies distributors		Professional equipment, supplies distributors		Service establishment supply houses		Transportation equipment distributors					
	Etab-lish-ments		Sales		Etab-lish-ments		Sales		Etab-lish-ments		Sales			Etab-lish-ments		Sales		Etab-lish-ments		Sales		Etab-lish-ments		Sales		Etab-lish-ments		Sales		Etab-lish-ments		Sales			
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)		(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)				
United States, total.....	27,150	10,039,892	1,860	484,070	3,219	660,125	1,640	1,401,359	1,112	534,379	5,746	2,618,986	4,393	2,009,740	2,912	853,153	5,264	1,101,992	1,004	376,048	585	228,818	195	83,471	193	180,970	195	83,471	193	180,970	195	83,471	193	180,970	195
Areas with 1,000,000 inhabitants or more.....	11,503	4,396,611	612	192	1,240	368	110	98,073	237	141,088	2,508	324,160	2,169	254,381	1,999	460,693	2,281	576,300	1,004	376,048	585	228,818	195	83,471	193	180,970	195	83,471	193	180,970	195	83,471	193	180,970	195
New York-Northeastern, New Jersey.....	3,743	1,308,209	192	63,310	368	106,598	110	98,073	237	141,088	2,508	324,160	2,169	254,381	1,999	460,693	2,281	576,300	1,004	376,048	585	228,818	195	83,471	193	180,970	195	83,471	193	180,970	195	83,471	193	180,970	195
Chicago, Ill.....	1,313	563,915	58	17,558	149	47,689	46	33,893	37	20,690	853	140,783	660	137,358	1,999	460,693	2,281	576,300	1,004	376,048	585	228,818	195	83,471	193	180,970	195	83,471	193	180,970	195	83,471	193	180,970	195
Los Angeles-Long Beach, Calif.....	1,472	572,514	46	13,645	163	45,464	36	28,687	18	11,879	179	72,046	244	142,900	145	39,712	245	61,753	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183
Philadelphia, Pa.....	774	275,214	46	13,645	163	45,464	36	28,687	18	11,879	179	72,046	244	142,900	145	39,712	245	61,753	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183	60,911	183
Detroit, Mich.....	644	306,227	36	12,508	59	14,815	19	26,277	7	9,108	198	98,244	143	94,226	46	14,510	115	41,687	18	5,992	17	3,925	17	3,925	17	3,925	17	3,925	17	3,925	17	3,925	17	3,925	17
Boston, Mass.....	613	220,666	36	11,866	53	13,086	34	22,613	7	3,621	124	54,675	118	39,597	69	20,728	155	45,156	17	9,324	17	9,324	17	9,324	17	9,324	17	9,324	17	9,324	17	9,324	17	9,324	17
San Francisco-Oakland, Calif.....	653	239,549	35	10,597	74	18,412	47	33,848	23	11,296	131	42,314	131	68,660	65	20,625	112	24,706	35	9,091	35	9,091	35	9,091	35	9,091	35	9,091	35	9,091	35	9,091	35	9,091	35
Pittsburgh, Pa.....	374	160,706	29	7,407	39	7,958	28	25,166	9	4,885	67	31,273	87	48,051	35	14,249	82	16,106	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5
St. Louis, Mo.....	408	174,218	22	9,841	47	11,090	20	20,383	12	12,519	68	31,273	87	48,051	35	14,249	82	16,106	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5	5,611	5
Cleveland, Ohio.....	444	170,217	23	8,349	42	12,075	20	16,083	7	1,474	111	39,638	115	58,113	32	14,539	87	17,867	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7
Washington, D. C.....	186	47,211	12	4,770	28	3,133	8	3,133	6	1,351	111	39,638	115	58,113	32	14,539	87	17,867	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7
Baltimore, Md.....	276	106,540	17	4,770	35	9,922	18	21,986	6	1,351	111	39,638	115	58,113	32	14,539	87	17,867	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7	2,097	7
Minneapolis-St. Paul, Minn.....	349	164,411	18	4,755	39	14,046	26	26,739	25	28,621	53	21,428	57	28,235	21	5,849	54	10,558	5	927	5	927	5	927	5	927	5	927	5	927	5	927	5	927	5
Buffalo, N. Y.....	254	87,015	15	2,944	31	5,487	12	9,199	6	2,327	53	21,428	57	28,235	21	5,849	54	10,558	5	927	5	927	5	927	5	927	5	927	5	927	5	927	5	927	5
Areas with 500,000 to 999,999 inhabitants.....	3,790	(D)	(NA)	(NA)	427	(D)	(NA)	(NA)	(NA)	(NA)	710	(D)	669	(D)	410	(D)	754	172,872	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Cincinnati, Ohio.....	241	91,527	13	4,198	35	10,110	9	9,728	4	(D)	42	24,703	50	16,733	33	8,813	54	13,113	1	1,371	1	1,371	1	1,371	1	1,371	1	1,371	1	1,371	1	1,371	1	1,371	1
Milwaukee, Wis.....	275	99,118	14	4,172	27	6,685	16	18,218	3	5,520	58	19,106	68	24,657	26	7,501	57	11,888	6	1,371	6	1,371	6	1,371	6	1,371	6	1,371	6	1,371	6	1,371	6	1,371	6
Kansas City, Mo.....	276	126,161	18	7,422	17	23,930	16	11,348	16	13,948	49	25,119	49	20,228	39	13,541	59	13,940	9	(NA)	9	(NA)	9	(NA)	9	(NA)	9	(NA)	9	(NA)	9	(NA)	9	(NA)	9
Houston, Tex.....	374	225,782	27	12,534	32	7,088	20	19,574	11	5,680	104	94,954	79	50,902	35	16,177	55	16,535	11	2,338	11	2,338	11	2,338	11	2,338	11	2,338	11	2,338	11	2,338	11	2,338	11
Providence, R. I.....	140	(D)	7	2,762	11	1,710	5	(D)	5	(D)	29	(D)	42	(D)	10	(D)	29	4,636	1	(NA)	1	(NA)	1	(NA)	1	(NA)	1	(NA)	1	(NA)	1	(NA)	1	(NA)	1
Seattle, Wash.....	294	125,085	17	5,463	31	11,828	20	15,416	8	3,047	56	24,872	68	27,041	24	11,473	46	9,194	24	16,751	24	16,751	24	16,751	24	16,751	24	16,751	24	16,751	24	16,751	24	16,751	24
Portland, Ore.....	242	100,026	13	2,925	25	24,177	16	16,114	11	10,911	39	49,422	29	37,423	27	6,508	35	7,751	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8
New Orleans, La.....	220	139,532	22	6,429	20	6,270	12	5,763	6	5,193	39	49,422	29	37,423	27	6,508	35	7,751	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8
Atlanta, Ga.....	212	94,261	14	4,447	20	3,464	14	18,491	10	8,784	39	13,068	29	13,269	23	14,666	59	16,684	4	1,388	4	1,388	4	1,388	4	1,388	4	1,388	4	1,388	4	1,388	4	1,388	4
Dallas, Tex.....	316	136,656	31	12,358	22	13,333	22	23,629	12	7,152	49	18,832	39	21,742	36	16,210	66	18,122	21	5,278	21	5,278	21	5,278	21	5,278	21	5,278	21	5,278	21	5,278	21	5,278	21
Louisville, Ky.....	132	57,560	18	7,376	18	7,376	18	16,114	11	10,911	39	49,422	29	37,423	27	6,508	35	7,751	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8
Denver, Colo.....	219	97,820	15	4,291	29	7,581	18	16,114	11	10,911	39	49,422	29	37,423	27	6,508	35	7,751	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8
Birmingham, Ala.....	117	59,820	(NA)	4,291	29	7,581	18	16,114	11	10,911	39	49,422	29	37,423	27	6,508	35	7,751	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8	3,110	8
San Diego, Calif.....	104	27,022	(NA)	(NA)	10	1,438	(NA)	(NA)	(NA)	(NA)	28	13,772	16	13,772	16	13,772	16	13,772	16	(NA)	16	(NA)	16	(NA)	16	(NA)	16	(NA)	16	(NA)	16	(NA)	16	(NA)	16
Indianapolis, Ind.....	187	94,805	17	(D)	22	6,865	13	16,362	5	9,739	34	21,082	36	20,497	17	5,852	42	8,595	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1
Youngstown, Ohio.....	74	21,438	(NA)	(NA)	12	1,446	(NA)	(NA)	(NA)	(NA)	8	2,785	12	5,682	8	1,425	16	2,043	(NA)	(NA)	16	2,043	16	2,043	16	2,043	16	2,043	16	2,043	16	2,043	16	2,043	16
Albany-Schenectady-Troy, N. Y.....	103	28,598	(NA)	(NA)	18	3,756	(NA)	(NA)	(NA)	(NA)	9	1,965	11	5,379																					

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000 INHABITANTS OR MORE—Continued
Establishments and Sales

Standard metropolitan areas ranked by population	Electrical, electronics, appliance distributors						Metals, metalwork (except scrap) distributors						Scrap, waste materials dealers					
	Electrical apparatus, supplies, distributors			Electronic parts, equipment distributors			Total			Iron, steel and products distributors			Total			Iron, steel scrap dealers		
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)
United States, total.....	7,123	6,337,718	3,159	2,910,458	2,065	2,814,584	1,899	612,676	3,235	3,362,585	2,693	2,174,276	8,189	2,405,590	3,719	1,213,140	4,470	1,192,450
Areas with 1,000,000 inhabitants or more.....	2,987	2,806,597	1,354	1,201,995	746	1,276,912	867	327,690	1,859	2,467,097	1,473	1,407,708	3,664	1,350,983	1,230	637,963	2,434	713,020
New York-Northeastern New Jersey.....	1,131	820,151	432	330,348	234	341,381	365	128,422	681	1,255,965	487	401,517	1,236	376,042	261	102,549	975	273,493
Chicago, Ill.....	323	378,831	138	156,334	101	179,639	84	42,858	261	354,171	226	151,357	274	217,512	178	145,357	249	72,155
Los Angeles-Long Beach, Calif.....	319	292,847	142	152,801	72	107,820	105	32,826	187	171,324	160	151,357	274	81,274	96	23,287	178	57,987
Philadelphia, Pa.....	201	234,134	104	84,362	42	113,910	55	35,862	121	122,630	97	103,412	407	111,320	120	50,479	287	60,841
Pittsburgh, Pa.....	133	169,400	59	84,962	33	76,267	31	8,171	127	139,582	104	116,657	24	102,003	130	66,954	110	35,049
San Francisco-Oakland, Calif.....	147	137,093	81	50,914	48	74,540	28	11,639	76	61,926	62	45,500	23	97,800	55	9,354	224	88,446
San Francisco-Oakland, Calif.....	137	128,719	56	66,577	34	41,801	47	20,341	83	62,830	67	52,841	95	27,968	49	17,197	46	10,771
Pittsburgh, Pa.....	97	107,312	50	40,993	28	59,583	19	6,736	62	71,262	52	47,941	135	78,491	88	53,008	47	25,483
St. Louis, Mo.....	86	122,071	35	47,614	28	69,035	23	5,422	57	55,825	47	40,980	135	55,320	69	37,047	78	18,273
Cleveland, Ohio.....	88	110,795	39	49,858	28	52,783	21	8,154	106	81,440	93	60,864	136	111,336	80	91,474	56	19,862
Washington, D.C.....	74	68,984	27	27,741	20	32,737	27	8,506	8	(D)	(D)	(D)	50	8,993	16	2,506	34	6,487
Baltimore, Md.....	73	80,008	26	28,424	29	46,473	18	5,111	30	24,234	21	17,840	76	31,378	19	11,078	57	20,300
Minneapolis-St. Paul, Minn.....	95	106,155	44	42,250	25	52,612	26	11,293	34	32,760	27	23,831	54	16,331	27	9,017	27	7,314
Buffalo, New York.....	63	50,097	21	18,818	24	28,330	18	2,949	26	32,760	23	(D)	108	35,215	42	18,656	66	16,559
Areas with 500,000 to 999,999 inhabitants.....	960	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	427	405,841	(NA)	(NA)	758	311,252	(NA)	(NA)	(NA)	(NA)
Cincinnati, Ohio.....	51	58,268	24	29,978	13	24,611	14	3,679	28	33,160	23	27,016	69	40,670	23	26,850	56	13,930
Milwaukee, Wis.....	71	80,809	27	29,678	20	46,500	19	4,631	32	25,566	26	(D)	50	25,149	40	14,823	23	10,326
Kansas City, Mo.....	58	82,830	25	35,325	20	40,878	13	6,627	29	29,117	22	(D)	50	29,332	26	20,578	18	8,954
Houston, Tex.....	68	81,694	24	40,561	15	34,738	19	6,395	68	82,765	63	(D)	44	44,747	20	20,578	56	(D)
Providence, R.I.....	49	(D)	(D)	(D)	(D)	(D)	9	(D)	11	(D)	6	2,572	76	24,747	20	(D)	(D)	(D)
Seattle, Wash.....	78	82,783	32	35,292	27	42,314	17	5,177	29	22,820	24	(D)	39	13,642	16	7,800	23	5,842
Portland, Ore.....	58	68,228	26	35,149	27	30,722	5	2,357	31	24,320	24	17,173	32	(D)	15	(D)	17	7,127
New Orleans, La.....	53	60,231	23	21,377	14	34,751	16	4,103	23	16,053	18	(D)	45	14,725	9	10,743	15	3,982
Atlanta, Ga.....	54	86,270	25	27,046	8	54,758	8	4,666	24	(D)	(D)	(D)	45	29,157	10	3,051	35	26,106
Dallas, Tex.....	71	91,818	31	38,108	18	29,281	14	4,529	27	27,288	21	20,577	36	15,891	14	3,435	22	12,456
Louisville, Ky.....	42	55,212	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	12,704	(NA)	(NA)	28	8,633	(NA)	(NA)	(NA)	(NA)
Portland, Me.....	58	32,572	20	18,808	24	28,768	14	4,997	15	13,252	23	(D)	24	(D)	11	(D)	13	3,299
Birmingham, Ala.....	32	44,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	15	14,369	(NA)	(NA)	27	20,711	(NA)	(NA)	(NA)	(NA)
San Diego, Calif.....	29	25,737	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	3,824	(NA)	(NA)	12	2,690	(NA)	(NA)	(NA)	(NA)
Indianapolis, Ind.....	43	69,469	20	27,073	19	39,822	4	2,574	24	20,712	18	(D)	29	11,747	15	6,673	14	5,074
Youngstown, Ohio.....	30	27,136	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	13,090	(NA)	(NA)	35	11,838	(NA)	(NA)	(NA)	(NA)
Albany-Schenectady-Troy, N.Y.....	45	44,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	25,004	(NA)	(NA)	43	21,921	(NA)	(NA)	(NA)	(NA)
Columbus, Ohio.....	32	44,821	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	18	(D)	(NA)	(NA)	33	10,852	(NA)	(NA)	(NA)	(NA)
San Antonio, Tex.....	44	46,149	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	6,978	(NA)	(NA)	17	3,751	(NA)	(NA)	(NA)	(NA)
Areas with 300,000 to 499,999 inhabitants.....	726	738,188	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	219	111,435	(NA)	(NA)	502	(D)	(NA)	(NA)	(NA)	(NA)
Miami, Fla.....	69	58,320	31	25,399	25	25,260	13	3,661	(NA)	4,999	(NA)	(D)	35	15,345	11	2,155	14	2,424
Rochester, N.Y.....	37	26,506	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	9,811	(NA)	(D)	23	5,928	(NA)	(NA)	(NA)	(NA)
Memphis, Tenn.....	36	51,238	10	20,139	18	27,764	8	3,335	(NA)	9,304	(NA)	(D)	19	10,752	6	2,766	13	3,162
Dayton, Ohio.....	30	47,672	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	12	5,304	(NA)	(D)	29	2,834	(NA)	(NA)	(NA)	(NA)
San Bernardino-Riverside-Ontario, Calif.....	30	10,701	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,798	(NA)	(D)	25	5,049	(NA)	(NA)	(NA)	(NA)
Norfolk-Portsmouth, Va.....	19	21,847	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(NA)	(D)	22	5,049	(NA)	(NA)	(NA)	(NA)
Allentown-Bethlehem-Easton, Pa.....	38	38,071	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,910	(NA)	(D)	34	6,698	(NA)	(NA)	(NA)	(NA)
Akron, Ohio.....	31	37,807	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(NA)	(D)	28	12,031	(NA)	(NA)	(NA)	(NA)
Tampa-St. Petersburg, Fla.....	48	45,245	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	7,330	(NA)	(D)	17	(D)	(NA)	(NA)	(NA)	(NA)
Springfield-Holyoke, Mass.....	38	32,503	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	5,885	(NA)	(D)	37	8,256	(NA)	(NA)	(NA)	(NA)
Toledo, Ohio.....	31	42,696	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	21	10,858	(NA)	(D)	35	4,518	(NA)	(NA)	(NA)	(NA)
Wilmington-Hazleton, Pa.....	20	13,182	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	2,879	(NA)	(D)	19	4,386	(NA)	(NA)	(NA)	(NA)
Omaha, Neb.....	31	45,069	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	3,038	(NA)	(D)	18	10,019	(NA)	(NA)	(NA)	(NA)
Fort Worth, Tex.....	27	27,981	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	10	5,166	(NA)	(D)	16	6,842	(NA)	(NA)	(NA)	(NA)
Hartford, Conn.....	34	40,164	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	7,079	(NA)	(D)	19	7,086	(NA)	(NA)	(NA)	(NA)
Wheeling, W. Va.-Steubenville, Ohio.....	29	13,588	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(D)	(D)	26	3,452	(NA)	(NA)	(NA)	(NA)
Syracuse, N.Y.....	20	35,983	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	6,813	(NA)	(D)	19	10,261	(NA)	(NA)	(NA)	(NA)
Roxville, Ga.....	32	26,568	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	3,399	(NA)	(D)	7	2,399	(NA)	(NA)	(NA)	(NA)
Phoenix, Ariz.....	32	26,615	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	3,163	(NA)	(D)	13	5,885	(NA)	(NA)	(NA)	(NA)
Richmond, Va.....	35	38,438	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	4	(D)	(D)	(D)	10	3,904	(NA)	(NA)	(NA)	(NA)
Oklahoma City, Okla.....	26	35,620	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	26	12,265	(D)	(D)	14	3,410	(NA)	(NA)	(NA)	(NA)
Charleston, W. Va.....	10	10,293	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	6	(D)	(D)	(D)	12	2,682	(NA)	(NA)	(NA)	(NA)
Nashville, Tenn.....	28	36,723	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	(D)	(D)	(D)	12	4,115	(NA)	(NA)	(NA)	(NA)
Jacksonville, Fla.....	31	28,738	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	2,864	(D)	(D)	13	6,033	(NA)	(NA)	(NA)	(NA)

See footnotes at end of table.

Table 1K. WHOLESALE TRADE: 1954—KINDS OF BUSINESS FOR STANDARD METROPOLITAN AREAS HAVING 300,000

INHABITANTS OR MORE—Continued

Establishments and Sales

Standard metropolitan areas ranked by population	Other merchant wholesalers										Total										
	Establishments (Number)	Sales (\$1,000)	Amusement, sporting goods distributors	Book, magazine, newspaper wholesalers	Coal wholesalers	Farm supplies wholesalers	Jewelry wholesalers	Petroleum products distributors	Gift, art goods, greeting card wholesalers	Flower, bulb, plant wholesalers	Miscellaneous products merchant wholesalers										
United States, total.....	18,506	9,705,096	2,514	952,711	1,919	697,206	700	794,189	2,347	1,574,642	2,741	825,459	2,260	1,416,388	983	190,307	966	222,942	4,076	3,031,252	
Areas with 1,000,000 inhabitants or more.....	8,995	6,059,464	1,417	631,846	710	183,616	295	531,061	434	497,034	2,117	679,837	625	725,966	678	149,894	419	116,947	2,300	(D)	
New York-Northeastern New Jersey.....	4,387	3,258,622	597	281,653	271	183,616	88	164,269	116	120,561	1,352	451,583	327	341,403	325	82,075	151	40,281	1,275	1,593,181	
Chicago, Ill.....	862	631,495	157	72,245	79	76,767	47	66,324	49	36,077	161	132	32,829	90	106,363	104	21,785	48	(D)	172	165,732
Los Angeles-Long Beach, Calif.....	892	366,455	180	73,021	100	27,501	2	26,154	44	51,026	101	37,619	36	69,839	33	14,753	37	(D)	175	78,074	
Philadelphia, Pa.....	542	258,655	67	33,819	45	13,595	36	26,154	44	51,026	101	37,619	36	69,839	33	14,753	37	(D)	149	69,401	
Detroit, Mich.....	259	255,760	60	21,116	37	10,085	14	15,107	19	15,233	35	11,597	17	2,759	20	5,119	25	5,119	54	16,275	
Boston, Mass.....	445	261,157	84	37,910	17	16,413	14	64,219	11	16,348	86	23,657	37	19,169	22	4,985	25	4,985	139	73,458	
San Francisco-Oakland, Calif.....	366	264,403	70	25,811	22	11,259	2	(D)	30	49,385	46	15,621	32	15,388	32	(D)	37	11,339	107	132,134	
Pittsburgh, Pa.....	181	82,501	30	12,133	18	5,460	19	21,671	8	7,638	38	10,765	15	6,212	9	2,010	9	3,544	35	13,068	
St. Louis, Mo.....	242	155,345	45	31,083	28	6,318	16	6,017	17	14,953	33	12,155	13	21,210	13	2,622	11	2,622	54	61,402	
Cleveland, Ohio.....	203	223,417	25	7,679	16	6,029	21	111,075	3	2,501	39	12,820	22	7,916	18	2,902	9	2,492	40	70,003	
Washington, D. C.....	103	39,940	15	5,686	37	9,854	2	(D)	5	2,097	12	2,962	8	504	6	1,635	5	(D)	13	(D)	
Baltimore, Md.....	157	70,872	34	10,359	10	4,311	11	5,238	15	11,393	17	4,159	8	7,371	14	2,592	13	(D)	29	22,816	
Minneapolis-St. Paul, Minn.....	193	241,338	31	13,992	7	(D)	11	30,381	26	49,086	34	23	98,658	20	7,371	14	2,592	9	2,954	38	34,786
Nashville, Tenn.....	153	99,504	22	5,339	29	5,523	12	6,767	19	62,393	31	4,495	16	7,401	10	1,060	4	1,215	20	5,311	
Buffalo, N. Y.....	163	(D)	331	125,244	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	314	90,559	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Areas with 500,000 to 999,999 inhabitants.....	1,896	(D)	331	125,244	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	314	90,559	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Cincinnati, Ohio.....	114	60,391	19	8,081	6	3,271	14	10,017	4	4,397	21	12,155	13	10,014	4	1,264	3	911	30	10,281	
Milwaukee, Wis.....	112	79,172	27	15,336	5	3,773	6	16,465	11	10,968	20	10,968	10	4,359	5	563	6	3,856	22	18,772	
Kansas City, Mo.....	140	127,805	23	7,131	3	3,753	6	5,286	11	37,741	27	10,486	15	11,798	9	1,812	4	1,812	32	49,198	
Houston, Tex.....	127	118,350	17	5,788	7	2,069	10	5,286	11	37,741	27	10,486	15	11,798	9	1,812	4	1,812	32	49,198	
Providence, R. I.....	173	(D)	18	2,964	17	5,301	1	(D)	4	(D)	80	16,153	12	(D)	3	667	8	1,888	35	22,638	
Seattle, Wash.....	152	61,084	32	11,203	7	4,617	5	1,755	14	13,626	24	6,920	11	1,910	14	2,231	11	2,771	34	16,051	
Portland, Ore.....	133	58,660	22	11,661	31	7,377	1	(D)	16	16,136	8	(D)	14	6,750	9	1,229	11	2,593	21	10,215	
New Orleans, La.....	89	44,525	15	3,155	7	3,155	3	(D)	8	9,203	10	(D)	10	9,682	3	(D)	5	1,092	31	15,214	
Atlanta, Ga.....	102	76,163	18	8,177	10	4,429	3	(D)	18	38,835	15	(D)	10	2,285	6	2,418	4	1,342	18	11,380	
Dallas, Tex.....	149	72,577	26	14,966	10	3,503	2	(D)	18	11,077	23	10,347	29	14,743	7	2,686	8	(D)	26	12,871	
Louisville, Ky.....	71	50,622	12	9,460	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	7	1,704	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Denver, Colo.....	117	45,930	30	8,551	2	(D)	2	(D)	11	5,068	21	2,905	9	3,116	7	1,866	8	(D)	27	15,397	
Birmingham Ala.....	49	11,567	9	1,592	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	1,617	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
San Diego, Calif.....	63	13,469	15	3,277	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,305	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Indianapolis, Ind.....	73	41,822	12	5,062	12	3,299	4	3,499	9	19,220	7	2,536	10	4,108	2	(D)	7	(D)	10	2,439	
Youngstown, Ohio.....	35	8,939	4	1,877	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	417	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Albany-Schenectady-Troy, N. Y.....	53	18,885	3	551	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	896	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Columbus, Ohio.....	77	71,383	17	2,948	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	2,257	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
San Antonio, Tex.....	67	18,610	12	3,394	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	1,208	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Areas with 300,000 to 499,999 inhabitants.....	1,193	493,783	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Miami, Fla.....	120	32,766	24	7,268	5	(D)	1	(D)	6	1,576	19	2,584	6	5,730	20	2,293	6	1,641	33	8,764	
Rochester, N. Y.....	63	47,462	17	31,005	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	1,644	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Memphis, Tenn.....	69	36,807	11	1,909	2	(D)	1	(D)	12	9,322	9	1,611	8	10,139	2	(D)	6	1,849	18	6,987	
Dayton, Ohio.....	37	11,724	7	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
San Bernardino-Riverside-Ontario, Calif.....	33	7,298	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Norfolk-Portsmouth, Va.....	45	18,606	9	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Allentown-Bethlehem-Easton, Pa.....	36	29,333	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Akron, Ohio.....	39	16,028	11	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Tampa-St. Petersburg, Fla.....	65	11,156	14	3,090	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	1,494	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Springfield-Holyoke, Mass.....	38	11,472	9	2,056	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	509	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Toledo, Ohio.....	46	13,651	7	1,257	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,310	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Wilkes-Barre-Hazleton, Pa.....	33	7,847	4	893	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	3	276	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Omaha, Neb.....	68	31,044	4	956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	1,043	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Fort Worth, Tex.....	74	31,184	10	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	2	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Hartford, Conn.....	47	13,045	9	1,970	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	489	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Wheeling, W. Va.-Steubenville, Ohio.....	24	3,514	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Syracuse, N. Y.....	54	22,533	9	2,622	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	11	6,620	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Knoxville, Tenn.....	31	9,602	4	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	1	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Phoenix, Ariz.....	41	16,222	6	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	(D)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Richmond, Va.....	44	22,249	7	2,032	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	626	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Oklahoma City, Okla.....	22	28,908	12	1,854	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	9	2,834	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Charleston, W. Va.....	59	5,126	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Nashville, Tenn.....	56	37,339	11	2,518	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	5	956	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Jacksonville, Fla.....	49	28,867	5	890	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	8	1,957	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	

(D) Withheld to avoid disclosure.

... Represents zero.

(NA) Not available.

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS

Type of operation and kind of business	Establishments and Sales											
	United States		Cities with population of—								Remainder of United States	
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
Wholesale trade, total.....	252,318	xxx	77,934	xxx	47,281	xxx	34,414	xxx	34,985	xxx	57,704	xxx
TYPE OF OPERATION												
Merchant wholesalers.....	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Manufacturers' sales branches, sales offices....	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Petroleum bulk plants, terminals and LP gas facilities.....	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Merchandise agents, brokers.....	22,131	39,250,509	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Assemblers of farm products.....	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
TYPE BY KIND OF BUSINESS												
Merchant wholesalers.....	165,153	101,100,941	57,448	44,826,558	33,804	24,169,417	25,960	13,696,224	23,107	8,944,807	24,834	9,463,935
Grocery, confectionery, meat wholesalers:												
General-line grocery wholesalers.....	3,320	7,353,560	440	1,466,299	524	1,708,002	722	1,583,356	1,041	1,466,955	593	1,128,948
Voluntary grocery wholesalers.....	574	2,463,756	70	515,919	113	682,329	166	653,595	160	412,318	65	199,595
Retailer cooperative food wholesalers....	193	1,298,175	34	321,979	53	353,268	51	170,288	24	30,555	31	422,085
Cash-carry food depots.....	291	139,950	39	24,528	43	29,246	80	36,828	102	39,750	27	9,598
Other general-line grocery wholesalers..	2,262	3,451,679	297	603,873	315	643,159	425	722,645	755	984,332	470	497,670
Confectionery wholesalers.....	1,909	527,446	399	164,619	363	118,980	423	101,706	424	88,097	300	54,044
Fish, sea food distributors.....	1,808	653,698	510	323,356	264	121,736	240	72,290	172	39,375	622	96,941
Meat, meat products wholesalers.....	4,357	2,866,193	1,653	1,616,635	759	493,774	642	315,687	520	182,439	783	257,658
Specialty-line grocery wholesalers.....	9,221	5,919,993	2,983	3,649,591	1,496	739,946	1,389	471,927	1,456	470,204	1,897	588,325
Bakery, restaurant, hotel supply houses....	438	215,414	180	121,790	105	48,605	67	24,785	52	13,900	34	6,334
Bread, bakery goods distributors.....	800	160,478	183	52,706	133	28,642	150	29,539	160	23,934	174	25,657
Canned food wholesalers.....	928	621,222	376	326,863	190	92,913	132	64,919	115	66,211	115	70,316
Coffee, tea, spice wholesalers.....	488	1,606,380	267	1,525,824	86	31,327	64	16,623	42	20,588	29	12,018
Dairy products distributors.....	2,281	1,340,279	618	630,001	248	178,307	287	109,927	399	157,455	729	264,289
Flour distributors.....	170	108,303	87	65,816	27	17,174	24	13,329	13	5,245	19	6,739
Frosted, frozen food distributors.....	610	455,882	157	180,878	151	123,970	131	71,401	92	41,322	79	38,311
Soft drink distributors.....	1,142	165,965	271	62,787	111	22,071	174	25,647	281	29,541	305	25,919
Other grocery specialty wholesalers.....	2,364	1,246,070	844	682,926	445	196,937	360	115,757	302	112,008	413	138,442
Farm products (edible) distributors:												
Poultry, poultry products distributors....	2,660	1,475,195	729	673,159	349	205,080	289	124,156	363	116,308	930	356,492
Fresh fruit, vegetable wholesalers.....	6,520	3,261,739	2,128	1,318,796	1,533	793,005	1,057	463,307	929	405,135	873	281,496
Beer, wine, distilled spirits wholesalers:												
Beer, ale distributors.....	5,791	2,311,181	570	369,397	586	493,284	1,296	568,403	1,935	545,058	1,404	335,039
Wine, distilled spirits wholesalers.....	1,518	3,375,753	436	1,486,240	417	1,056,812	333	542,913	186	155,120	146	134,668
Tobacco distributors.....	2,858	3,208,929	567	948,137	505	835,622	675	732,683	749	506,362	362	186,125
Drugs, chemicals, allied products wholesalers:												
General-line drug wholesalers.....	392	1,273,114	97	466,773	155	488,117	101	235,775	25	33,430	14	49,019
Specialty-line drug, toiletries wholesalers	2,409	900,618	1,094	518,276	543	179,378	341	81,623	233	70,912	198	50,429
Industrial chemicals, explosives distribu-tors.....	1,878	923,242	804	526,725	386	189,059	217	67,112	186	53,709	285	86,637
Paint, varnish wholesalers.....	1,158	272,891	451	136,762	330	71,309	239	44,202	83	10,946	55	9,672
Paint wholesalers (with glass, wallpaper)	503	120,447	169	52,028	140	34,833	134	25,442	45	6,002	15	2,142
Paint wholesalers (without glass, wallpaper).....	655	152,444	282	84,734	190	36,476	105	18,760	38	4,944	40	7,530
Dry goods, apparel wholesalers:												
Clothing, furnishings, footwear wholesalers.....	4,252	1,826,611	3,185	1,383,513	576	245,220	257	96,941	136	50,007	98	50,930
General-line clothing, furnishings wholesalers.....	797	296,157	493	183,194	139	59,862	90	35,657	40	12,328	35	5,116
Men's, boys' clothing, furnishings wholesalers.....	761	384,769	557	299,042	104	45,634	57	19,331	27	5,544	16	15,218
Women's, children's clothing, furnish-ings wholesalers.....	1,299	566,298	1,066	476,199	157	64,519	37	9,949	23	11,240	16	4,391
Furs (dressed), fur clothing wholesalers	324	94,317	303	90,377	14	1,919	3	1,091	2	(D)	2	(D)
Millinery, millinery supply distributors	353	81,953	303	74,855	40	5,678	3	404	5	(D)	2	(D)
Shoe, footwear wholesalers.....	583	353,979	392	238,690	89	52,186	56	25,886	28	15,864	18	21,353
Work clothing wholesalers.....	135	49,138	71	21,156	33	15,422	11	4,623	11	3,992	9	3,945
General-line dry goods wholesalers.....	132	393,580	41	224,447	58	123,655	28	42,882	3	(D)	2	(D)
Specialty-line dry goods wholesalers.....	4,188	1,965,499	3,392	1,665,251	360	123,153	192	102,211	126	41,118	118	33,766
Hosiery wholesalers.....	471	260,192	331	193,002	63	38,538	24	14,901	36	9,135	17	4,616
Underwear wholesalers.....	164	71,420	132	57,037	18	3,421	10	2,627	1	(D)	3	(D)
Notions wholesalers.....	770	198,449	648	171,922	56	13,138	28	5,654	17	(D)	21	(D)
Piece goods wholesalers.....	1,663	975,319	1,466	865,852	106	38,127	45	52,582	29	11,216	17	7,542
Other specialty-line dry goods wholesalers	1,120	460,119	815	377,438	117	29,929	85	26,447	43	15,789	60	10,516
Piece goods converters.....	817	1,503,962	768	1,442,873	21	34,162	14	22,711	7	(D)	7	(D)
Furniture, home furnishings wholesalers:												
Furniture (household, office) wholesalers..	1,976	697,825	927	394,605	467	146,422	296	85,259	168	43,073	118	28,466
Household furniture wholesalers.....	1,058	463,630	582	275,066	215	82,928	117	55,410	67	27,441	77	22,785
Office furniture distributors.....	918	234,195	345	119,539	252	63,494	179	29,849	101	15,632	41	5,681
Home furnishings, floor coverings wholesalers.....	2,839	1,384,650	1,752	898,309	554	318,147	246	77,814	115	29,955	172	60,425
China, glassware, crockery wholesalers..	538	172,206	364	134,647	58	12,691	53	8,609	27	12,306	36	3,953
Curtain, drapery wholesalers.....	161	68,874	122	57,438	21	9,016	5	331	7	405	6	1,684

See footnotes at end of table.

UNITED STATES SUMMARY

1-71

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued
Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Merchant wholesalers—Continued												
Furniture, home furnishings wholesalers—Con.												
Home furnishings, floor coverings wholesalers—Continued												
Domestic wholesalers.....	237	126,769	193	107,364	23	10,555	7	3,904	6	1,222	8	3,724
Floor covering wholesalers.....	773	600,763	428	359,125	229	182,605	69	31,903	22	7,475	25	19,655
Other home furnishings, specialties wholesalers.....	1,130	416,038	645	239,735	223	103,280	112	33,067	53	8,547	97	31,409
Paper, allied products wholesalers:												
Coarse paper and products wholesalers.....	2,435	1,297,650	1,131	565,381	509	373,524	471	240,999	197	66,665	127	51,121
Printing and fine paper distributors.....	865	1,248,002	507	952,277	204	209,857	91	36,248	32	26,796	31	20,824
Stationery, office supplies wholesalers.....	1,564	369,772	758	211,906	345	71,467	215	41,611	175	33,256	71	11,532
Wallpaper wholesalers.....	193	45,625	107	30,706	53	10,305	17	1,985	6	1,910	10	719
Farm products (raw materials) merchants:												
Cotton merchants.....	581	2,610,108	65	461,438	172	1,346,141	79	292,391	119	291,997	146	218,141
Grain merchants.....	975	3,989,704	157	1,919,136	136	961,080	92	407,464	104	214,056	486	487,968
Hide, skin, raw fur wholesalers.....	577	428,489	353	292,025	57	54,685	38	38,695	57	22,985	72	20,099
Livestock (except horses, mules) distributors.....	669	888,292	43	139,522	130	278,787	53	84,318	93	91,408	350	294,257
Leaf tobacco dealers.....	234	304,224	42	33,603	30	102,155	43	72,973	57	63,561	62	31,932
Raw wool, wool tops, mohair dealers.....	282	481,524	220	421,841	10	11,509	16	22,664	12	4,630	24	20,880
Other farm products (raw materials) distributors.....	535	529,600	175	337,930	66	57,736	48	13,790	70	31,137	176	89,007
Automotive wholesalers:												
Motor vehicle distributors.....	1,563	757,335	276	192,029	378	224,599	320	134,161	242	85,197	347	121,349
New, used auto distributors.....	897	491,732	163	141,252	188	128,847	169	77,966	142	51,721	235	91,946
Truck and tractor (road type) dealers...	666	265,603	113	50,777	190	95,752	151	56,195	100	33,476	112	29,403
Automotive equipment, tire, tube wholesalers.....	13,977	3,220,178	2,652	879,368	2,746	846,281	2,582	612,628	3,638	594,563	2,359	287,338
Automotive parts, accessories, jobbers..	12,563	2,834,453	2,308	759,405	2,411	744,432	2,299	536,138	3,406	544,217	2,139	250,261
Garage equipment, tools distributors...	207	55,731	79	21,545	66	20,041	25	4,877	19	4,562	18	4,706
Tire, tube wholesalers.....	1,207	329,994	265	98,418	269	81,808	258	71,613	213	45,784	202	32,371
Electrical, electronics, appliance distributors:												
Electrical apparatus supplies distributors.	3,159	2,910,458	1,098	1,081,951	879	1,098,250	728	539,751	301	116,125	153	74,381
General-line electrical goods distributors.....	559	1,567,994	102	516,153	241	717,200	181	282,207	22	21,507	13	30,934
Wiring supplies distributors.....	1,989	1,105,922	708	447,353	478	325,334	462	230,181	238	72,372	103	30,682
Electrical apparatus, equipment distributors.....	611	236,542	288	118,445	160	55,716	85	27,363	41	22,253	37	12,765
Electrical appliance, radio, TV set wholesalers.....	2,065	2,814,584	672	1,260,458	796	1,022,467	356	317,030	128	64,697	113	149,932
Electronic parts, equipment distributors...	1,899	612,676	679	256,864	464	164,405	465	111,165	177	33,514	114	46,728
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers.....	2,137	2,067,923	865	722,878	491	700,151	355	384,894	229	154,527	197	105,473
General-line hardware wholesalers.....	606	1,623,987	163	532,796	167	601,216	160	316,965	78	109,105	38	63,905
Specialty-line hardware wholesalers.....	1,531	443,936	702	190,082	324	98,935	195	67,929	151	45,422	159	51,568
Plumbing, heating equipment, supplies distributors.....	4,046	2,329,788	1,161	716,787	1,023	682,439	903	568,072	522	214,119	437	148,371
General-line plumbing-heating goods distributors.....	1,703	1,112,178	401	289,705	393	308,715	434	315,226	266	114,703	209	83,829
Heating equipment distributors.....	905	301,516	287	111,114	278	97,646	175	57,743	72	18,148	93	16,865
Plumbing fixtures, supplies distributors	1,438	916,094	473	315,968	352	276,078	294	195,103	184	81,268	135	47,677
Lumber, construction materials distributors:												
Lumber, millwork wholesalers.....	4,304	3,805,942	979	1,076,745	1,009	1,276,164	619	594,042	531	303,965	1,166	555,026
Lumber wholesalers (without yards).....	1,678	1,621,685	304	374,792	420	655,051	213	201,302	208	129,946	533	260,594
Lumber distributors (with yards).....	1,124	1,094,408	271	323,504	209	266,452	157	232,338	151	89,541	336	182,573
Millwork, plywood distributors.....	1,502	1,089,849	404	378,449	380	354,661	249	160,402	172	84,478	297	111,859
Construction materials distributors.....	6,010	2,780,265	1,120	795,448	1,104	685,277	995	476,914	1,145	361,250	1,646	461,376
Brick, tile distributors.....	492	242,766	179	109,979	116	58,051	77	35,368	46	17,556	74	21,812
Cement, lime, plaster wholesalers.....	183	75,985	52	27,747	27	14,523	34	15,676	29	7,505	41	10,534
Glass (building) distributors.....	574	251,273	175	118,191	153	83,986	128	29,836	90	12,685	28	6,575
Ready-mixed concrete distributors.....	1,996	998,370	126	207,116	184	203,737	318	176,258	585	187,244	783	224,015
Roofing, siding, insulation material distributors.....	697	447,723	183	123,270	187	122,873	150	109,112	87	46,215	90	46,253
Sand, gravel, crushed stone distributors	597	105,039	46	18,902	54	12,760	46	6,313	107	21,315	344	45,749
Other construction materials distributors	1,471	659,109	359	190,243	383	189,347	242	104,351	201	68,730	286	106,438
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration equipment distributors.....	1,860	484,070	498	173,709	620	182,918	421	76,932	192	26,779	129	23,732
Commercial machines, equipment distributors	3,219	660,125	1,055	310,428	946	213,487	707	86,905	369	34,418	142	14,887
Office machines, equipment distributors.	1,421	186,631	391	91,384	362	43,706	359	33,008	244	15,646	65	2,887
Restaurant, hotel supply houses (principally nonfood).....	571	159,253	179	61,400	190	62,210	144	27,922	38	3,763	20	3,958
Store machines, fixtures distributors...	1,087	276,953	435	136,636	348	96,828	183	23,596	74	12,833	47	7,060
Other commercial machines, equipment distributors.....	140	37,288	50	21,008	46	10,743	21	2,379	13	2,176	10	982
Construction machinery, equipment dealers..	1,640	1,401,359	330	276,828	455	437,867	289	263,588	209	136,813	357	286,263
Farm-garden machinery, equipment wholesalers.....	1,112	534,379	153	96,192	240	164,038	166	81,189	203	60,266	350	132,694
Garden machinery, equipment wholesalers.	233	78,736	53	25,250	59	30,540	31	4,655	34	6,666	56	11,625
Farm, dairy machinery, equipment (including tractors) wholesalers.....	879	455,643	100	70,942	181	133,498	135	76,534	169	53,600	294	121,069

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Type of operation and kind of business	United States		Cities with population of —								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Merchant wholesalers—Continued												
Machinery, equipment supplies distribu- tors—Continued												
Industrial machinery, equipment distributors	5,746	2,618,986	2,051	955,347	1,299	526,095	694	372,277	790	380,094	912	385,173
Food processing machinery, equipment distributors.....	367	163,405	119	72,758	96	39,491	58	27,634	50	12,590	44	10,932
General purpose industrial machinery, equipment distributors.....	1,379	498,625	533	219,183	402	141,934	173	55,001	107	28,053	164	54,454
Metal working machinery, equipment dealers.....	914	484,490	481	271,771	230	103,659	81	42,910	40	7,456	82	58,694
Oil well supply houses.....	1,208	914,479	82	121,599	154	141,301	158	154,569	417	285,558	397	211,452
Printing machinery, equipment distributors.	210	64,820	145	49,226	41	11,591	14	3,150	4	222	6	631
Used machinery dealers.....	245	31,272	105	13,591	63	8,864	24	3,237	17	847	36	4,733
Other industrial machinery, equipment distributors.....	1,423	461,895	586	207,219	313	79,255	186	85,776	155	45,368	183	44,277
Industrial materials, supplies distributors.	4,393	2,009,740	1,820	902,779	1,224	550,893	637	270,211	337	106,895	375	178,962
Abrasives, abrasive materials distributors.	141	77,400	79	35,982	23	14,233	18	15,758	11	(D)	10	138
Mechanical power transmission equipment distributors.....	335	113,349	98	44,747	125	42,337	78	19,474	24	4,475	10	2,316
Mechanical rubber goods distributors.....	280	100,031	146	58,500	67	24,418	31	8,183	15	2,595	21	6,335
Rope, cordage distributors.....	117	94,120	83	78,947	21	11,142	5	1,146	2	(D)	6	1,641
Valves, fittings (except plumbing) distributors.....	214	139,320	85	56,035	60	50,587	31	16,981	20	8,436	18	7,281
Reconditioned drum, barrel distributors..	372	65,360	164	29,479	110	20,358	41	6,966	22	2,167	35	6,390
Other industrial materials, supplies distributors.....	2,934	1,420,160	1,165	599,089	818	387,818	433	201,703	243	83,689	275	147,861
Professional equipment, supplies distributors.....	2,912	853,153	1,223	404,883	853	255,136	505	123,393	203	33,551	128	36,190
Dental supply houses.....	502	124,125	217	56,826	172	48,728	91	16,547	9	1,117	13	907
Religious supply houses.....	134	31,582	89	17,668	23	7,092	9	1,415	8	4,832	5	575
School supply houses.....	255	96,321	83	26,651	60	27,811	50	25,006	29	6,054	33	10,799
Surgical, medical, hospital supply houses.....	800	321,489	338	163,996	231	90,608	152	44,774	44	11,888	35	10,223
Optical goods wholesalers.....	742	126,966	282	54,688	212	46,186	146	18,620	87	6,377	15	1,095
Other professional supplies distributors.	479	152,670	214	85,054	155	34,711	57	17,031	26	3,283	27	12,591
Service establishment supply houses.....	5,264	1,101,992	1,995	548,454	1,532	306,304	972	135,986	436	57,543	329	53,705
Beauty, barber supply houses.....	898	140,561	290	56,559	322	52,922	213	25,500	52	4,001	21	1,579
Janitors' supply houses.....	843	126,780	266	52,455	285	37,890	160	18,602	75	12,896	57	4,937
Laundry, dry cleaning supply houses.....	441	146,607	205	77,897	152	49,500	50	11,715	11	1,362	23	6,133
Shoe service wholesalers.....	485	101,579	231	60,032	138	26,632	96	11,285	16	2,960	4	670
Underlakers' supply houses.....	137	14,443	37	4,166	26	3,410	26	3,303	21	1,779	27	2,785
Upholsterers' supply houses.....	262	92,670	163	66,263	67	19,407	20	3,363	4	333	8	3,304
Welders' supply houses.....	1,000	198,100	191	58,344	231	51,656	284	46,527	186	23,929	108	17,644
Other service establishment supply houses	1,198	281,252	612	172,738	311	64,887	123	16,691	71	10,283	81	16,653
Transportation equipment distributors.....	1,004	376,048	395	171,104	217	95,836	146	43,686	99	28,422	147	37,000
Aircraft, aeronautical equipment, parts distributors.....	450	169,782	131	51,002	88	48,908	94	28,308	52	18,205	85	23,359
Marine machinery, equipment distributors.	400	126,573	174	57,103	100	39,405	38	11,119	35	6,854	53	12,092
Railroad equipment distributors.....	84	60,046	63	54,531	10	2,047	4	(D)	6	1,779	1	674
Other transportation equipment distributors	70	19,647	27	8,468	19	5,476	10	(D)	6	1,584	8	875
Metals, metalwork (except scrap) distributors:												
Iron, steel and products distributors.....	2,693	2,174,276	1,180	1,158,153	568	456,802	363	217,079	251	116,269	331	225,973
Nonferrous metals distributors.....	542	1,188,309	327	1,002,624	109	96,923	33	21,435	35	34,522	38	32,805
Scrap, waste materials dealers:												
Iron, steel scrap dealers.....	3,719	1,213,140	792	550,712	605	273,939	664	182,530	820	108,233	838	97,726
Iron, steel scrap dealers (with processing preparation equipment).....	2,202	801,352	403	272,186	374	226,465	448	135,200	535	86,593	442	80,908
Iron, steel scrap dealers (without processing, preparation equipment).....	1,517	411,788	389	278,526	231	47,474	216	47,330	285	21,640	396	16,818
Waste materials dealers.....	4,470	1,192,450	1,887	598,173	928	301,615	719	149,576	466	74,039	470	69,047
Nonferrous metallic scrap dealers.....	1,518	500,822	476	210,063	324	151,510	279	71,119	257	38,940	182	29,190
Waste paper dealers.....	1,124	218,239	545	133,462	241	47,012	179	18,364	75	5,672	84	13,729
Wiping cloths dealers.....	229	48,395	122	28,905	56	11,906	26	3,848	8	1,122	17	2,614
Rags, textile waste dealers.....	784	250,528	445	123,060	134	59,968	117	33,420	45	19,866	43	14,214
Other waste materials dealers.....	815	174,466	299	102,683	173	31,219	118	22,825	81	8,439	144	9,300
Other merchant wholesalers:												
Amusement, sporting goods distributors.....	2,514	952,711	1,209	594,889	611	209,626	291	63,644	163	40,415	240	44,137
Cameras, photographic supplies distributors	484	233,116	259	161,864	118	48,312	50	9,864	31	7,899	26	5,177
Sporting goods wholesalers.....	579	233,998	204	132,541	149	51,717	83	17,028	59	12,777	84	19,935
Toys, games, fireworks wholesalers.....	805	277,626	428	171,850	189	66,794	83	18,639	43	8,554	62	11,789
Other recreation goods wholesalers.....	646	207,971	318	128,634	155	42,803	75	18,113	30	11,185	68	7,236
Book, magazine, newspaper wholesalers.....	1,919	697,206	478	296,403	332	163,851	527	132,918	406	64,794	176	39,240
Coal wholesalers.....	700	794,189	258	507,441	137	111,658	79	90,241	80	34,767	146	50,082
Coal wholesalers (without yard or dock stocks).....	496	568,163	196	377,771	100	92,585	51	38,599	47	20,268	102	38,940
Coal wholesalers (with coal yard).....	204	226,026	62	129,670	37	19,073	28	51,642	33	14,499	44	11,142
Farm supplies wholesalers.....	2,347	1,574,642	294	443,846	313	300,108	304	242,714	446	198,031	990	389,943
Feed wholesalers.....	1,067	766,302	117	248,879	124	129,229	127	130,312	209	85,301	490	172,581
Fertilizer, agricultural chemical distributors.....	507	280,597	73	87,278	65	66,885	74	48,942	88	24,200	207	53,292
Seed wholesalers.....	641	474,148	71	98,118	108	101,916	93	58,053	126	77,089	243	138,972
Other farm supplies wholesalers.....	132	53,595	33	9,571	16	2,078	10	5,407	23	11,441	50	25,098
Jewelry wholesalers.....	2,741	825,459	298	687,008	453	116,194	105	14,192	39	4,673	46	3,392
General-line jewelry wholesalers.....	234	143,549	150	106,651	70	32,721	7	2,739	3	735	4	703
Clocks, watches wholesalers.....	355	124,380	301	109,309	33	13,516	13	1,029	6	(D)	2	139
Costume jewelry wholesalers.....	513	132,621	379	107,991	92	21,315	19	1,985	7	253	16	1,077
Precious stones distributors.....	498	202,608	449	185,047	36	15,203	11	1,481	2	(D)	...	...

See footnotes at end of table.

UNITED STATES SUMMARY

1-73

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued

Type of operation and kind of business	Establishments and Sales											
	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Merchant wholesalers—Continued												
Other merchant wholesalers—Continued												
Jewelry wholesalers—Continued												
Watch materials, jewelers' tools distributors.....	172	30,719	109	24,177	51	5,591	9	446	1	(D)	2	(D)
Other jewelry wholesalers.....	969	191,582	710	153,833	171	27,848	46	6,512	20	2,350	22	1,039
Petroleum products distributors.....	2,260	1,416,388	430	646,937	425	261,442	333	164,022	393	163,015	679	180,972
Gift, art goods, greeting card wholesalers.	983	190,307	595	134,281	175	30,133	83	9,698	50	8,745	80	7,450
Gift, art goods wholesalers.....	735	140,213	457	102,136	116	21,013	61	6,322	38	4,573	63	6,169
Greeting card distributors.....	248	50,094	138	32,145	59	9,120	22	3,376	12	4,172	17	1,281
Flower, bulb, plant wholesalers.....	966	222,942	303	102,442	245	61,138	119	17,490	87	13,175	212	28,697
Flower (cut), potted plant wholesalers..	851	193,270	266	86,380	224	55,812	111	16,732	76	11,180	174	23,166
Bulb, plant distributors.....	115	29,672	37	16,062	21	5,326	8	758	11	1,995	38	5,531
Miscellaneous products merchant wholesalers	4,076	3,031,252	2,091	2,241,869	669	391,272	320	109,805	341	130,354	655	157,952
Forest products (except lumber) distributors.....	669	290,871	104	138,148	69	44,035	31	14,719	101	33,408	364	60,561
General merchandise distributors.....	594	814,291	344	558,722	113	138,366	46	33,243	40	31,480	51	52,480
Leather goods wholesalers.....	454	135,579	296	105,818	67	16,052	49	8,951	33	4,105	9	653
Musical instrument, sheet music wholesalers.....	509	192,142	339	152,543	104	22,903	22	7,440	21	4,369	23	4,887
Industrial yarns wholesalers.....	222	191,250	161	130,644	30	38,124	12	3,483	15	18,273	4	726
Bags, bagging, burlap (textiles) distributors.....	659	239,072	344	159,054	127	39,133	59	15,561	40	9,313	89	16,011
Food, beverage basic material distributors.....	325	530,630	161	450,584	50	50,426	29	6,477	37	16,052	48	7,091
All other merchant wholesalers.....	644	637,417	342	546,356	109	42,233	72	19,931	54	13,354	67	15,543
Manufacturers' sales branches, sales offices.....	22,590	69,533,784	8,972	43,419,923	7,320	17,225,046	3,611	4,451,471	1,589	2,135,791	1,098	2,301,553
Sales branches (with stocks).....	14,759	36,811,238	5,100	21,464,694	5,054	9,791,586	2,713	2,836,651	1,158	1,267,312	734	1,450,995
Sales offices (without stocks).....	7,831	32,722,546	3,872	21,955,229	2,266	7,433,460	898	1,614,820	431	868,479	364	850,558
Food and kindred products.....	4,488	11,746,914	875	6,053,913	1,200	3,252,265	1,189	1,374,148	812	605,018	412	461,570
Textile mill products.....	431	1,809,931	330	1,564,174	70	198,935	11	(D)	7	(D)	13	(D)
Apparel and related products.....	283	735,931	211	625,301	36	54,872	12	26,418	16	20,659	8	8,681
Furniture and fixtures.....	286	266,271	151	138,204	94	99,495	25	12,947	8	11,588	8	4,037
Paper and allied products.....	455	2,097,564	283	1,543,116	99	222,748	32	120,242	24	100,219	17	111,239
Chemicals and allied products.....	2,190	8,889,311	972	5,928,124	743	2,265,314	278	248,858	110	164,004	87	283,011
Rubber products.....	525	1,602,956	262	761,218	208	665,662	29	84,410	7	23,689	19	67,977
Leather and leather products.....	101	412,553	69	307,017	15	21,438	6	(D)	10	(D)	1	(D)
Stone, clay, and glass products.....	942	2,606,649	441	1,698,069	276	652,224	138	143,113	32	53,800	55	59,443
Primary metal products.....	1,164	10,989,279	673	8,553,797	370	1,764,938	69	246,931	26	332,911	26	90,702
Fabricated metal products.....	1,057	2,855,046	570	1,888,653	302	612,881	104	135,484	39	99,141	42	118,887
Machinery (except electrical).....	5,327	5,998,901	1,740	3,014,951	2,012	1,765,267	1,085	692,566	296	280,643	194	245,474
Electrical machinery.....	1,509	5,021,744	752	2,994,317	545	1,327,956	127	362,176	27	27,351	58	309,944
Transportation equipment.....	963	9,247,560	351	5,098,047	399	3,034,261	116	594,007	37	220,071	60	301,174
Instruments and related products.....	1,047	1,025,952	402	637,345	334	269,364	215	49,065	71	27,565	25	42,613
Other manufacturers' products.....	1,822	4,227,222	890	2,613,677	617	1,017,426	175	316,215	67	120,693	73	159,211
Petroleum bulk plants, terminals & LP gas facilities.....	29,189	16,038,372	452	1,995,836	1,068	2,413,391	2,410	2,588,588	6,881	3,019,622	18,378	6,020,935
Gasoline, distillates, residuals.....	28,319	15,808,838	438	1,980,427	1,016	2,383,234	2,339	2,564,411	6,676	2,977,368	17,850	5,903,398
Bulk plants.....	27,078	10,027,135	324	858,446	786	1,047,634	2,142	1,614,841	6,500	2,408,659	17,326	4,097,555
Distributing terminals.....	1,241	5,781,703	114	1,121,981	230	1,335,600	197	949,570	176	568,709	524	1,805,843
Wholesale LP gas facilities.....	870	229,534	14	15,409	52	30,157	71	24,177	205	42,254	528	117,537
Merchandise agents, brokers.....	22,131	39,250,509	10,747	21,671,550	4,695	7,569,544	1,886	3,217,661	1,695	2,638,741	3,108	4,153,013
Grocery, confectionery, meats.....	2,949	7,621,093	1,353	4,945,140	957	1,769,319	356	596,106	141	151,761	142	158,767
Farm products (edible).....	1,107	2,107,445	540	1,399,649	207	368,941	82	86,254	116	130,857	162	121,744
Dairy, poultry products.....	214	516,210	101	383,288	29	67,873	16	16,043	17	22,911	51	26,095
Fruits, vegetables.....	893	1,591,361	439	1,016,361	178	301,068	66	70,211	99	107,946	111	95,649
Drugs, chemicals, paints.....	516	522,701	331	400,185	93	81,791	33	16,482	22	7,424	37	16,819
Apparel (including footwear).....	1,205	2,076,128	1,015	1,946,232	103	75,126	34	19,869	22	15,792	31	19,109
Dry goods, piece goods.....	818	3,233,165	675	2,977,568	88	164,099	21	35,721	15	24,413	19	31,364
Furniture, home furnishings.....	837	571,713	550	396,049	159	85,863	51	31,861	24	38,236	53	19,704
Paper, allied products.....	403	469,942	268	359,246	63	80,027	32	13,516	16	6,559	24	10,594
Farm products (raw materials).....	3,566	11,495,721	483	2,364,299	436	2,793,927	342	1,672,077	610	1,617,410	1,695	3,048,008
Cotton.....	254	1,020,618	37	135,655	81	466,957	53	202,602	63	190,700	20	24,704
Grain.....	230	1,129,086	90	647,279	61	313,004	36	114,424	25	33,649	18	20,730
Hides, skins, raw furs.....	137	258,403	115	224,074	9	15,852	5	12,317	3	3,326	5	2,834

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 1L. WHOLESALE TRADE: 1954—UNITED STATES BY CITY SIZE, TYPE OF OPERATION, AND KIND OF BUSINESS—Continued
Establishments and Sales

Type of operation and kind of business	United States		Cities with population of—								Remainder of United States	
			500,000 or more		100,000 to 499,999		25,000 to 99,999		5,000 to 24,999			
	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
Merchandise agents, brokers—Continued												
Farm products (raw materials)—Continued												
Livestock.....	2,223	7,558,447	117	992,259	257	1,892,677	160	1,086,631	319	1,021,022	1,370	2,565,858
Tobacco (leaf).....	552	1,045,530	10	13,572	10	31,544	80	219,221	194	365,271	258	415,922
Wool, mohair.....	118	315,643	89	285,541	4	12,594	3	2,919	4	(D)	18	(D)
Miscellaneous inedible farm products.....	52	167,994	25	65,919	14	61,299	5	33,963	2	(D)	6	(D)
Automotive.....	648	925,266	341	584,817	159	126,299	45	49,151	50	44,745	53	120,254
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,383,138	799	771,569	433	367,490	100	74,863	72	60,325	123	108,891
Hardware, plumbing-heating goods.....	1,049	606,339	518	314,270	339	194,720	78	46,535	49	23,476	65	27,338
Lumber, construction materials.....	903	855,451	301	290,569	264	297,042	132	117,327	91	68,761	115	81,752
Machinery, equipment, supplies.....	3,174	2,169,550	1,593	1,259,549	788	410,524	293	151,556	214	195,584	286	152,337
Metals, metalwork (except scrap).....	661	940,802	395	682,833	124	153,751	53	36,055	49	42,912	40	25,251
Other merchandise agents, brokers.....	2,768	4,272,055	1,585	2,979,575	482	600,625	234	270,288	204	210,486	263	211,081
Assemblers of farm products.....	13,255	9,050,816	315	712,238	394	832,955	547	808,128	1,713	1,453,457	10,286	5,244,038
Dairy, poultry products.....	2,087	1,392,362	58	281,971	80	172,542	128	140,907	348	170,015	1,473	626,927
Fresh fruits, vegetables.....	1,993	1,287,674	170	134,456	128	63,907	146	140,193	432	353,739	1,117	595,379
Farm products (raw materials).....	8,669	6,171,994	84	268,419	177	586,084	252	514,157	830	884,272	7,326	3,919,062
Farm supplies.....	495	194,713	2	(D)	8	(D)	20	(D)	(D)	(D)	363	99,497
Other farm products assemblers.....	11	4,073	1	(D)	1	(D)	1	(D)	(D)	(D)	7	3,173

(D) Withheld to avoid disclosure. ... Represents zero. xxx Not applicable. ¹Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

SIZE OF ESTABLISHMENT OR FIRM

CONTENTS

<u>Table</u>	<u>Page</u>
2A. Merchant Wholesalers: 1954—Sales Size of Establishment—United States, by Kind of Business; Establishments, Sales, Operating Expense Ratio, and Payroll.....	2-2
2B. Merchant Wholesalers: 1954—Sales Size of Establishment—United States and Geographic Divisions, by Kind of Business; Establishments and Sales.....	2-16
2C. Merchant Wholesalers: 1954—Frequency Distribution by Sales Size of Establishment and Operating Expense Ratio—United States, by Kind of Business.....	2-39
2D. Merchant Wholesalers: 1954—Sales Size of Establishment—United States, by Kind of Business and City Size; Establishments and Sales.....	2-54
2E. Wholesale Trade: 1954—Employment Size of Establishment—United States, by Type of Operation and Kind of Business; Establishments, Sales, Payroll, and Personnel.....	2-70
2F. Wholesale Trade: 1954—Employment Size of Establishment—States; Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales.....	2-88
2G. Wholesale Trade: 1954—Employment Size of Establishment—United States, by Type of Operation, Kind of Business, and City Size; Establishments and Sales.....	2-95
2H. Wholesale Trade: 1954—Single Units and Multiunits—United States, by Type of Operation and Kind of Business; Establishments, Sales, Operating Expense Ratio, and Payroll.....	2-112
Index to Kinds of Business in Tables 2A, 2B, 2C, 2D, 2E, 2G, and 2H.....	2-122

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, and Payroll									
Kind of business and sales size of establishment	Establishments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year	Kind of business and sales size of establishment	Establishments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year
(Number)	(\$1,000)		(%)	(\$1,000)	(Number)	(\$1,000)		(%)	(\$1,000)
Merchant wholesalers, total.....	165,153	101,100,941	13.2	7,018,090	Grocery, Confectionery, Meat Wholesalers—Con.				
Establishments operated entire year, total.....	159,687	99,619,703	13.1	6,916,193	Fish, seafood distributors, total.....	1,808	653,698	16.4	49,172
With annual sales of—					Establishments operated entire year, total.....	1,744	636,942	16.4	48,135
\$10,000,000 and over.....	815	18,584,598	5.7	551,450	With annual sales of—				
\$5,000,000 to \$9,999,000.....	1,638	11,223,011	9.3	589,154	\$10,000,000 and over.....	5	48,178	6.0	1,612
\$2,000,000 to \$4,999,000.....	6,609	19,940,896	11.5	1,280,415	\$5,000,000 to \$9,999,000.....	38	107,364	10.3	5,607
\$1,000,000 to \$1,999,000.....	11,969	16,741,594	13.8	1,266,977	\$2,000,000 to \$4,999,000.....	93	128,613	13.8	8,922
\$500,000 to \$999,000.....	19,663	13,952,367	16.6	1,200,231	\$1,000,000 to \$1,999,000.....	192	135,552	18.7	11,080
\$300,000 to \$499,000.....	19,583	7,656,795	18.9	734,904	\$500,000 to \$999,000.....	213	81,780	19.4	6,921
\$200,000 to \$299,000.....	17,886	4,424,833	20.5	455,305	\$200,000 to \$299,000.....	195	47,784	20.0	4,226
\$100,000 to \$199,000.....	31,174	4,532,948	22.5	503,680	\$100,000 to \$199,000.....	385	56,114	23.4	5,542
\$50,000 to \$99,000.....	25,011	1,857,660	25.4	224,731	\$50,000 to \$99,000.....	310	22,957	26.1	2,832
Less than \$50,000.....	25,339	705,001	31.0	109,346	Less than \$50,000.....	313	8,600	31.9	1,393
Establishments not operated entire year.....	5,466	1,481,238	14.3	101,897	Establishments not operated entire year.....	64	16,756	16.0	1,037
Grocery, Confectionery, Meat Wholesalers					Meat, meat products wholesalers, total.....	4,357	2,866,193	10.3	148,803
General-line grocery wholesalers:					Establishments operated entire year, total.....	4,203	2,814,540	10.3	145,733
Voluntary group grocery wholesalers, total.....	574	2,463,756	7.4	109,849	With annual sales of—				
Establishments operated entire year, total.....	569	2,456,708	7.4	109,654	\$10,000,000 and over.....	15	220,117	6.2	8,109
With annual sales of—					\$5,000,000 to \$9,999,000.....	48	333,584	6.5	11,479
\$10,000,000 and over.....	58	1,079,172	6.7	42,186	\$2,000,000 to \$4,999,000.....	221	658,672	9.3	33,105
\$5,000,000 to \$9,999,000.....	79	532,762	7.4	24,358	\$1,000,000 to \$1,999,000.....	388	558,195	10.7	32,419
\$2,000,000 to \$4,999,000.....	174	542,423	8.4	28,840	\$500,000 to \$999,000.....	625	444,120	12.4	26,667
\$1,000,000 to \$1,999,000.....	155	235,190	8.0	11,126	\$200,000 to \$299,000.....	663	260,267	12.5	14,805
\$500,000 to \$999,000.....	74	56,973	9.0	2,779	\$100,000 to \$199,000.....	641	151,901	12.1	8,114
\$300,000 to \$499,000.....	20	8,189	7.3	309	\$50,000 to \$99,000.....	940	140,239	13.7	7,784
\$200,000 to \$299,000.....					Less than \$50,000.....	469	36,498	17.6	2,531
\$100,000 to \$199,000.....					Establishments not operated entire year.....	193	5,947	25.4	720
\$50,000 to \$99,000.....	9	1,999	5.5	56		154	51,653	12.5	3,070
Less than \$50,000.....									
Establishments not operated entire year.....	5	7,048	5.0	195					
Retailer cooperative food wholesalers, total.....	193	1,298,175	4.4	35,432	Specialty-line grocery wholesalers:				
Establishments operated entire year, total.....	191	(D)	(D)	(D)	Bakery, restaurant, hotel supply houses, total.....	438	215,414	15.4	17,220
With annual sales of—					Establishments operated entire year, total.....	428	212,379	15.4	16,957
\$10,000,000 and over.....	31	808,473	3.8	20,485	With annual sales of—				
\$5,000,000 to \$9,999,000.....	34	245,614	4.8	7,113	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	49	164,607	5.2	5,055	\$5,000,000 to \$9,999,000.....	3	18,656	9.8	1,063
\$1,000,000 to \$1,999,000.....	37	53,159	7.4	1,861	\$2,000,000 to \$4,999,000.....	11	32,730	16.5	3,006
\$500,000 to \$999,000.....	29	21,891	7.9	700	\$1,000,000 to \$1,999,000.....	39	55,097	15.3	4,712
\$300,000 to \$499,000.....	8	3,067	6.7	106	\$500,000 to \$999,000.....	72	50,906	15.1	3,852
\$200,000 to \$299,000.....	1	(D)	(D)	(D)	\$200,000 to \$299,000.....	69	27,359	15.6	1,982
\$100,000 to \$199,000.....	2	(D)	(D)	(D)	\$100,000 to \$199,000.....	34	8,583	14.7	609
\$50,000 to \$99,000.....	...	...	...	...	\$50,000 to \$99,000.....	91	13,501	18.9	1,155
Less than \$50,000.....	...	...	...	...	\$20,000 to \$49,000.....	59	4,217	21.0	411
Establishments not operated entire year.....	2	(D)	(D)	(D)	Less than \$50,000.....	50	1,330	28.3	167
Cash-carry food depots, total.....	291	139,950	4.2	3,380	Establishments not operated entire year.....	10	3,035	16.8	263
Establishments operated entire year, total.....	286	138,787	4.2	3,343	Bread, bakery goods distributors, total.....	800	160,478	20.6	16,543
With annual sales of—					Establishments operated entire year, total.....	751	155,514	20.4	15,880
\$10,000,000 and over.....					With annual sales of—				
\$5,000,000 to \$9,999,000.....	6	18,766	4.1	497	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....					\$5,000,000 to \$9,999,000.....	...	...	...	...
\$1,000,000 to \$1,999,000.....	18	26,889	3.4	518	\$2,000,000 to \$4,999,000.....	5	14,465	14.2	1,249
\$500,000 to \$999,000.....	52	33,507	4.4	804	\$1,000,000 to \$1,999,000.....	21	28,473	16.6	2,598
\$300,000 to \$499,000.....	91	35,003	4.3	847	\$500,000 to \$999,000.....	49	32,576	24.3	4,015
\$200,000 to \$299,000.....	69	17,152	4.5	450	\$300,000 to \$499,000.....	53	20,181	21.7	2,062
\$100,000 to \$199,000.....	43	7,024	5.4	198	\$200,000 to \$299,000.....	65	15,634	22.2	1,849
\$50,000 to \$99,000.....	4	323	5.6	10	\$100,000 to \$199,000.....	160	22,609	19.6	1,955
Less than \$50,000.....	3	123	23.6	19	\$50,000 to \$99,000.....	214	15,753	21.2	1,508
Establishments not operated entire year.....	5	1,163	5.1	37	Less than \$50,000.....	184	5,823	23.4	644
Other general-line grocery wholesalers, total.....	2,262	3,451,679	8.9	176,412	Establishments not operated entire year.....	49	4,964	25.8	663
Establishments operated entire year, total.....	2,234	3,417,813	8.9	174,601	Canned food wholesalers, total.....	928	621,222	10.5	32,478
With annual sales of—					Establishments operated entire year, total.....	898	613,746	10.5	32,033
\$10,000,000 and over.....	20	341,869	9.8	19,762	With annual sales of—				
\$5,000,000 to \$9,999,000.....	62	433,348	8.2	21,146	\$10,000,000 and over.....	10	116,286	6.4	4,191
\$2,000,000 to \$4,999,000.....	354	1,059,069	8.8	55,062	\$5,000,000 to \$9,999,000.....	43	131,673	9.9	6,695
\$1,000,000 to \$1,999,000.....	667	947,649	8.5	46,586	\$2,000,000 to \$4,999,000.....	80	108,498	9.9	5,180
\$500,000 to \$999,000.....	649	483,580	9.0	23,615	\$1,000,000 to \$1,999,000.....	184	133,998	11.5	7,634
\$300,000 to \$499,000.....	300	121,409	9.8	6,163	\$500,000 to \$999,000.....	172	67,735	12.3	4,004
\$200,000 to \$299,000.....	64	16,631	11.0	948	\$300,000 to \$499,000.....	91	23,939	15.1	1,655
\$100,000 to \$199,000.....					\$200,000 to \$299,000.....	147	22,274	16.0	1,740
\$50,000 to \$99,000.....	118	14,258	15.4	1,319	\$100,000 to \$199,000.....	94	7,158	21.2	647
Less than \$50,000.....					\$50,000 to \$99,000.....	77	2,185	26.9	287
Establishments not operated entire year.....	28	33,866	9.7	1,811	Less than \$50,000.....	30	7,476	10.3	445
Confectionery wholesalers, total.....	1,909	527,446	12.9	34,244	Establishments not operated entire year.....	488	1,606,380	3.0	22,892
Establishments operated entire year, total.....	1,847	514,344	12.9	33,412	Coffee, tea, spice wholesalers, total.....	474	1,589,028	3.0	22,721
With annual sales of—					Establishments operated entire year, total.....				
\$10,000,000 and over.....					With annual sales of—				
\$5,000,000 to \$9,999,000.....	18	85,956	8.0	3,802	\$10,000,000 and over.....	53	1,357,448	1.6	9,887
\$2,000,000 to \$4,999,000.....	50	70,198	10.9	3,698	\$5,000,000 to \$9,999,000.....	27	95,527	5.9	3,010
\$1,000,000 to \$1,999,000.....	148	102,723	13.8	7,059	\$2,000,000 to \$4,999,000.....	32	47,340	15.8	4,017
\$500,000 to \$999,000.....	226	87,036	13.6	6,497	\$1,000,000 to \$1,999,000.....	54	37,246	15.6	2,623
\$300,000 to \$499,000.....	239	58,947	15.3	4,680	\$500,000 to \$999,000.....	55	20,833	13.7	1,207
\$200,000 to \$299,000.....	427	69,735	14.9	4,859	\$300,000 to \$499,000.....	47	11,872	15.0	869
\$100,000 to \$199,000.....	427	31,834	15.5	2,125	\$200,000 to \$299,000.....	67	12,608	14.5	684
\$50,000 to \$99,000.....	252	7,915	19.3	692	\$100,000 to \$199,000.....	49	4,759	14.7	294
Less than \$50,000.....	62	13,102	11.2	832	\$50,000 to \$99,000.....	14	17,352	21.4	130
Establishments not operated entire year.....					Less than \$50,000.....			1.9	171

(D) Withheld to avoid disclosure. ... Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-3

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Grocery, Confectionery, Meat Wholesalers-Con.					Farm Products (Edible) Distributors-Con.				
Specialty-line grocery wholesalers-Con.					Fresh fruit, vegetable wholesalers, total...	6,520	3,261,739	13.2	207,520
Dairy products distributors, total.....	2,281	1,340,279	11.6	77,367	Establishments operated entire year, total.....	6,326	3,188,976	13.2	203,202
Establishments operated entire year, total.....	2,214	1,322,830	11.6	76,156	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	35	342,649	7.4	12,526
\$10,000,000 and over.....	12	240,271	4.0	5,606	\$5,000,000 to \$9,999,000.....	218	627,145	10.0	36,070
\$5,000,000 to \$9,999,000.....	32	207,133	5.7	5,522	\$2,000,000 to \$4,999,000.....	505	708,345	13.7	49,880
\$2,000,000 to \$4,999,000.....	77	233,339	11.0	13,804	\$1,000,000 to \$1,999,000.....	952	676,774	15.0	49,261
\$1,000,000 to \$1,999,000.....	141	188,344	14.2	14,377	\$500,000 to \$999,000.....	838	331,674	15.9	23,094
\$500,000 to \$999,000.....	246	170,624	16.6	13,233	\$300,000 to \$499,000.....	846	209,156	16.0	14,077
\$300,000 to \$499,000.....	276	109,831	17.5	9,230	\$200,000 to \$299,000.....	1,346	198,534	15.8	12,033
\$200,000 to \$299,000.....	279	69,201	16.6	5,268	\$100,000 to \$199,000.....	1,015	76,600	17.3	4,605
\$100,000 to \$199,000.....	451	65,774	18.5	5,470	\$50,000 to \$99,000.....	571	18,099	22.8	1,656
\$50,000 to \$99,000.....	397	29,318	18.5	2,527	Less than \$50,000.....	194	72,763	14.1	4,318
\$Less than \$50,000.....	303	8,995	24.4	1,119	Establishments not operated entire year.....				
Establishments not operated entire year.....	67	17,449	15.2	1,211					
Flour distributors, total.....	170	108,303	7.4	3,909	Beer, Wine, Distilled Spirits Wholesalers				
Establishments operated entire year, total.....	168	(D)	(D)	(D)	Beer, ale distributors, total.....	5,791	2,311,181	16.3	176,619
With annual sales of-					Establishments operated entire year, total.....	5,521	2,239,208	16.3	171,344
\$10,000,000 and over.....	...	...	...	...	With annual sales of-				
\$5,000,000 to \$9,999,000.....	10	30,072	3.8	571	\$10,000,000 and over.....	16	119,687	14.6	8,916
\$2,000,000 to \$4,999,000.....	26	35,539	8.6	1,612	\$5,000,000 to \$9,999,000.....	109	317,040	14.7	26,873
\$1,000,000 to \$1,999,000.....	29	22,085	7.6	814	\$2,000,000 to \$4,999,000.....	309	422,973	15.9	36,318
\$500,000 to \$999,000.....	25	10,183	7.7	326	\$1,000,000 to \$1,999,000.....	722	502,284	16.8	39,470
\$300,000 to \$499,000.....	17	4,643	10.5	225	\$500,000 to \$999,000.....	899	356,513	16.9	25,938
\$200,000 to \$299,000.....	25	3,565	11.8	159	\$300,000 to \$499,000.....	937	235,343	16.6	16,198
\$100,000 to \$199,000.....	20	1,536	14.7	111	\$200,000 to \$299,000.....	1,433	213,199	17.2	13,024
\$50,000 to \$99,000.....	16	(D)	(D)	(D)	\$100,000 to \$199,000.....	803	62,393	17.4	3,691
\$Less than \$50,000.....	2	(D)	(D)	(D)	\$50,000 to \$99,000.....	293	9,776	23.2	916
Establishments not operated entire year.....					Less than \$50,000.....	270	71,973	16.3	5,275
Frosted, frozen food distributors, total.....	610	455,882	13.9	32,453	Establishments not operated entire year.....				
Establishments operated entire year, total.....	577	449,299	13.9	32,027	Wine, distilled spirits wholesalers, total.....	1,518	3,375,753	9.1	165,763
With annual sales of-					Establishments operated entire year, total.....	1,480	3,328,616	9.1	163,607
\$10,000,000 and over.....	8	64,641	10.7	3,589	With annual sales of-				
\$5,000,000 to \$9,999,000.....	42	126,211	13.3	8,858	\$10,000,000 and over.....	49	978,913	7.5	38,341
\$2,000,000 to \$4,999,000.....	71	98,369	12.8	6,923	\$5,000,000 to \$9,999,000.....	93	653,081	9.3	34,376
\$1,000,000 to \$1,999,000.....	112	82,780	15.3	6,585	\$2,000,000 to \$4,999,000.....	317	966,767	9.0	49,098
\$500,000 to \$999,000.....	107	41,243	15.8	2,900	\$1,000,000 to \$1,999,000.....	311	447,572	10.4	24,709
\$300,000 to \$499,000.....	73	18,583	17.6	1,511	\$500,000 to \$999,000.....	237	171,508	11.7	9,894
\$200,000 to \$299,000.....	93	13,421	19.8	1,279	\$300,000 to \$499,000.....	180	70,938	12.6	4,153
\$100,000 to \$199,000.....	43	3,324	21.2	295	\$200,000 to \$299,000.....	73	18,476	13.7	1,067
\$50,000 to \$99,000.....	28	727	27.0	87	\$100,000 to \$199,000.....	98	14,532	20.0	1,336
\$Less than \$50,000.....	33	6,583	13.4	426	\$50,000 to \$99,000.....	76	5,589	21.3	502
Establishments not operated entire year.....					Less than \$50,000.....	46	1,240	26.5	149
Soft drink distributors, total.....	1,142	165,965	23.5	22,210	Establishments not operated entire year.....	38	47,137	9.0	2,156
Establishments operated entire year, total.....	1,085	160,891	23.5	21,573	Tobacco Distributors				
With annual sales of-					Tobacco distributors, total.....	2,858	3,208,929	5.9	103,779
\$10,000,000 and over.....	7	37,663	16.8	4,156	Establishments operated entire year, total.....	2,800	3,158,575	5.9	102,235
\$5,000,000 to \$9,999,000.....	15	19,563	23.9	3,112	With annual sales of-				
\$2,000,000 to \$4,999,000.....	22	14,427	22.9	2,229	\$10,000,000 and over.....	13	165,698	5.5	5,372
\$1,000,000 to \$1,999,000.....	45	17,131	22.3	2,025	\$5,000,000 to \$9,999,000.....	56	383,297	4.8	12,446
\$500,000 to \$999,000.....	58	13,903	29.1	2,142	\$2,000,000 to \$4,999,000.....	315	938,492	5.2	30,479
\$300,000 to \$499,000.....	178	24,544	26.5	3,619	\$1,000,000 to \$1,999,000.....	583	822,832	5.6	26,916
\$200,000 to \$299,000.....	285	21,131	26.1	2,646	\$500,000 to \$999,000.....	764	558,886	7.2	17,920
\$100,000 to \$199,000.....	475	12,529	28.5	1,747	\$300,000 to \$499,000.....	451	179,323	7.3	5,487
\$50,000 to \$99,000.....	57	5,074	25.8	637	\$200,000 to \$299,000.....	283	70,986	8.1	2,040
\$Less than \$50,000.....					\$100,000 to \$199,000.....	211	31,731	7.9	1,078
Establishments not operated entire year.....					\$50,000 to \$99,000.....	77	6,104	13.0	345
Other grocery specialty wholesalers, total.....	2,364	1,246,070	9.8	56,241	Less than \$50,000.....	47	1,226	22.7	152
Establishments operated entire year, total.....	2,290	1,229,636	9.7	55,208	Establishments not operated entire year.....	58	50,354	5.7	1,544
With annual sales of-					Drugs, Chemicals, Allied Products Wholesalers				
\$10,000,000 and over.....	12	322,305	3.0	3,014	General-line drug wholesalers, total.....	392	1,273,114	13.6	104,646
\$5,000,000 to \$9,999,000.....	11	71,324	7.7	3,343	Establishments operated entire year, total.....	390	(D)	(D)	(D)
\$2,000,000 to \$4,999,000.....	69	215,930	9.3	9,405	With annual sales of-				
\$1,000,000 to \$1,999,000.....	104	146,148	9.6	7,213	\$10,000,000 and over.....	11	144,241	15.0	12,540
\$500,000 to \$999,000.....	246	172,836	12.6	10,072	\$5,000,000 to \$9,999,000.....	62	421,855	13.4	34,267
\$300,000 to \$499,000.....	250	98,359	15.0	6,618	\$2,000,000 to \$4,999,000.....	158	516,266	13.4	41,899
\$200,000 to \$299,000.....	363	89,935	15.0	6,551	\$1,000,000 to \$1,999,000.....	102	157,093	13.6	13,220
\$100,000 to \$199,000.....	497	74,427	15.7	5,259	\$500,000 to \$999,000.....	35	26,408	13.5	2,040
\$50,000 to \$99,000.....	378	28,224	19.1	2,411	\$300,000 to \$499,000.....	8	3,221	19.1	311
\$Less than \$50,000.....	360	10,148	27.7	1,322	\$200,000 to \$299,000.....	4	1,032	22.6	113
Establishments not operated entire year.....	74	16,434	15.5	1,033	\$100,000 to \$199,000.....				
Farm Products (Edible) Distributors					\$50,000 to \$99,000.....	10	(D)	(D)	(D)
Poultry, poultry products distributors, total.....	2,660	1,475,195	8.7	57,514	Less than \$50,000.....	2	(D)	(D)	(D)
Establishments operated entire year, total.....	2,563	1,444,454	8.7	56,175	Establishments not operated entire year.....				
With annual sales of-					Specialty-line drug, toiletries wholesalers, total.....	2,409	900,618	16.9	74,881
\$10,000,000 and over.....	36	296,115	4.6	6,997	Establishments operated entire year, total.....	2,327	888,551	16.9	73,755
\$5,000,000 to \$9,999,000.....	112	328,913	7.3	11,688	With annual sales of-				
\$2,000,000 to \$4,999,000.....	181	252,649	8.6	11,014	\$10,000,000 and over.....	14	246,215	8.0	10,030
\$1,000,000 to \$1,999,000.....	334	240,300	10.6	10,538	\$5,000,000 to \$9,999,000.....	33	109,816	20.5	9,215
\$500,000 to \$999,000.....	300	116,670	11.7	5,584	\$2,000,000 to \$4,999,000.....	86	120,223	17.0	11,453
\$300,000 to \$499,000.....	342	85,396	12.1	3,985	\$1,000,000 to \$1,999,000.....	205	141,471	18.7	12,397
\$200,000 to \$299,000.....	584	84,274	12.7	4,071	\$500,000 to \$999,000.....	254	100,451	20.2	10,391
\$100,000 to \$199,000.....	421	32,146	13.0	1,626	\$300,000 to \$499,000.....	243	61,004	21.1	6,312
\$50,000 to \$99,000.....	253	7,991	19.3	672	\$200,000 to \$299,000.....	450	64,937	22.3	7,089
\$Less than \$50,000.....	97	30,741	10.4	1,339	\$100,000 to \$199,000.....	396	28,948	26.4	3,471
Establishments not operated entire year.....					\$50,000 to \$99,000.....	646	15,486	35.1	2,697
					Less than \$50,000.....	82	12,067	18.9	1,126
					Establishments not operated entire year.....				

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Drugs, Chemicals, Allied Products Wholesalers-Continued					Dry Goods, Apparel, Wholesalers-Con.				
Industrial chemicals, explosives distributors, total.....	1,878	923,242	15.9	69,802	Clothing, furnishings, footwear wholesalers-Con.				
Establishments operated entire year, total.....	1,822	912,503	15.9	69,195	Furs (dressed), fur clothing wholesalers, total.....	324	94,317	12.4	5,524
With annual sales of-					Establishments operated entire year, total.....	318	93,255	12.4	5,410
\$10,000,000 and over.....	17	163,944	11.8	7,913	With annual sales of-				
\$5,000,000 to \$9,999,000.....	63	189,717	13.6	12,562	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	152	210,492	14.0	14,904	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$1,000,000 to \$1,999,000.....	211	152,407	17.2	12,309	\$2,000,000 to \$4,999,000.....	17	29,971	7.5	1,175
\$500,000 to \$999,000.....	193	76,063	19.4	7,027	\$1,000,000 to \$1,999,000.....	33	23,347	12.7	1,218
\$300,000 to \$499,000.....	180	44,461	21.5	4,601	\$500,000 to \$999,000.....	34	13,402	13.3	913
\$200,000 to \$299,000.....	302	43,723	24.7	5,248	\$300,000 to \$499,000.....	36	8,961	15.0	647
\$100,000 to \$199,000.....	293	21,767	27.3	2,805	\$200,000 to \$299,000.....	80	11,769	15.4	788
\$50,000 to \$99,000.....	411	9,929	34.4	1,826	\$100,000 to \$199,000.....	54	4,118	20.3	401
Less than \$50,000.....	56	10,739	13.1	607	\$50,000 to \$99,000.....	64	1,687	31.5	268
Establishments not operated entire year.....					Less than \$50,000.....	6	1,062	20.5	114
Paint, varnish wholesalers:					Establishments not operated entire year.....				
Paint wholesalers (with glass, wall-paper), total.....	503	120,447	24.6	16,311	Millinery, millinery supplies distributors, total.....	353	81,953	20.8	8,522
Establishments operated entire year, total.....	491	119,112	24.6	16,192	Establishments operated entire year, total.....	346	81,493	20.7	8,469
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	6	18,318	20.4	2,282	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	7	10,224	19.5	1,064	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	37	25,860	25.1	3,750	\$2,000,000 to \$4,999,000.....	13	20,229	17.7	1,771
\$1,000,000 to \$1,999,000.....	53	20,627	25.9	3,029	\$1,000,000 to \$1,999,000.....	26	18,407	18.2	1,708
\$500,000 to \$999,000.....	56	13,632	25.5	1,814	\$500,000 to \$999,000.....	37	13,816	20.5	1,426
\$300,000 to \$499,000.....	129	17,986	27.3	2,571	\$300,000 to \$499,000.....	35	8,604	20.0	952
\$200,000 to \$299,000.....	140	10,381	27.5	1,431	\$200,000 to \$299,000.....	89	12,707	24.5	1,535
\$100,000 to \$199,000.....	63	2,084	25.1	251	\$100,000 to \$199,000.....	74	5,667	26.9	720
\$50,000 to \$99,000.....	12	1,335	21.3	119	\$50,000 to \$99,000.....	72	2,063	36.0	357
Less than \$50,000.....					Less than \$50,000.....	7	460	38.3	53
Establishments not operated entire year.....					Establishments not operated entire year.....				
Paint wholesalers (without glass, wall-paper), total.....	655	152,444	23.1	17,410	Shoe, footwear wholesalers, total.....	583	353,979	13.6	23,486
Establishments operated entire year, total.....	637	151,058	23.1	17,220	Establishments operated entire year, total.....	564	340,110	13.6	22,455
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	8	26,383	17.8	1,725	\$10,000,000 and over.....	12	80,652	11.7	4,857
\$5,000,000 to \$9,999,000.....	13	17,549	16.5	1,623	\$5,000,000 to \$9,999,000.....	16	45,255	11.6	2,669
\$2,000,000 to \$4,999,000.....	44	30,244	28.0	4,752	\$2,000,000 to \$4,999,000.....	50	67,688	13.4	4,646
\$1,000,000 to \$1,999,000.....	60	22,428	22.2	2,392	\$1,000,000 to \$1,999,000.....	102	70,342	13.7	4,947
\$500,000 to \$999,000.....	66	16,427	24.2	1,898	\$500,000 to \$999,000.....	93	36,287	15.3	2,484
\$300,000 to \$499,000.....	156	23,029	24.2	2,826	\$300,000 to \$499,000.....	78	19,079	15.7	1,224
\$200,000 to \$299,000.....	145	10,826	27.3	1,400	\$200,000 to \$299,000.....	104	15,320	18.0	1,071
\$100,000 to \$199,000.....	145	4,172	31.0	604	\$100,000 to \$199,000.....	51	3,795	22.4	384
\$50,000 to \$99,000.....	145	1,386	32.1	190	\$50,000 to \$99,000.....	58	1,692	28.2	227
Less than \$50,000.....	18				Less than \$50,000.....	19	13,869	15.1	1,031
Establishments not operated entire year.....					Establishments not operated entire year.....				
Dry Goods, Apparel Wholesalers					Work clothing wholesalers, total.....	135	49,138	13.8	3,307
Clothing, furnishings, footwear wholesalers:					Establishments operated entire year, total.....	134	(D)	(D)	(D)
General-line clothing, furnishings wholesalers, total.....	797	296,157	14.8	22,676	With annual sales of-				
Establishments operated entire year, total.....	785	294,363	14.8	22,537	\$10,000,000 and over.....	...	...	...	...
With annual sales of-					\$5,000,000 to \$9,999,000.....	...	...	...	...
\$10,000,000 and over.....	17	60,064	10.8	3,472	\$2,000,000 to \$4,999,000.....	3	10,133	11.2	490
\$5,000,000 to \$9,999,000.....	35	47,324	15.6	4,030	\$1,000,000 to \$1,999,000.....	5	6,985	11.7	400
\$2,000,000 to \$4,999,000.....	102	71,980	15.1	5,469	\$500,000 to \$999,000.....	18	12,868	17.2	1,094
\$1,000,000 to \$1,999,000.....	130	50,438	15.9	3,861	\$300,000 to \$499,000.....	24	9,154	13.5	679
\$500,000 to \$999,000.....	112	27,935	15.9	2,041	\$200,000 to \$299,000.....	10	2,718	9.2	94
\$300,000 to \$499,000.....	163	24,592	15.5	1,645	\$100,000 to \$199,000.....	27	3,561	14.9	265
\$200,000 to \$299,000.....	120	8,899	22.1	847	\$50,000 to \$99,000.....	19	1,382	22.9	137
\$100,000 to \$199,000.....	106	3,131	22.1	1,172	Less than \$50,000.....	28	(D)	(D)	(D)
\$50,000 to \$99,000.....	12	1,794	18.0	139	Establishments not operated entire year.....	1	(D)	(D)	(D)
Less than \$50,000.....									
Establishments not operated entire year.....					General-line dry goods wholesalers, total.....	132	393,580	14.4	33,168
Mens', boys' clothing, furnishings wholesalers, total.....	761	384,769	15.4	25,830	Establishments operated entire year, total.....	132	393,580	14.4	33,168
Establishments operated entire year, total.....	740	382,462	15.3	25,572	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	4	168,740	14.3	13,791
\$10,000,000 and over.....	10	109,196	14.5	5,546	\$5,000,000 to \$9,999,000.....	10	66,082	15.6	5,563
\$5,000,000 to \$9,999,000.....	19	64,333	12.1	3,404	\$2,000,000 to \$4,999,000.....	28	80,511	14.3	7,383
\$2,000,000 to \$4,999,000.....	39	51,655	14.8	4,009	\$1,000,000 to \$1,999,000.....	32	45,259	14.4	4,084
\$1,000,000 to \$1,999,000.....	86	59,072	16.9	4,601	\$500,000 to \$999,000.....	41	29,208	12.7	2,067
\$500,000 to \$999,000.....	88	34,493	17.4	2,709	\$300,000 to \$499,000.....	17	3,780	16.2	280
\$300,000 to \$499,000.....	102	25,406	16.2	1,966	\$200,000 to \$299,000.....	...	...	...	...
\$200,000 to \$299,000.....	186	27,168	18.5	2,258	\$100,000 to \$199,000.....	...	...	...	...
\$100,000 to \$199,000.....	113	8,421	19.3	740	\$50,000 to \$99,000.....	...	...	...	...
\$50,000 to \$99,000.....	97	2,718	26.0	339	Less than \$50,000.....	...	...	...	...
Less than \$50,000.....	21	2,307	20.0	258	Establishments not operated entire year.....				
Establishments not operated entire year.....					Specialty-line dry goods wholesalers:				
Women's, children's clothing, furnishings wholesalers, total.....	1,299	566,298	16.6	44,165	Hosiery wholesalers, total.....	471	260,192	13.4	16,400
Establishments operated entire year, total.....	1,255	553,577	16.7	43,496	Establishments operated entire year, total.....	460	256,241	13.4	16,198
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	5	38,913	15.2	3,571	\$10,000,000 and over.....	26	106,506	12.9	6,702
\$5,000,000 to \$9,999,000.....	38	110,655	14.1	7,324	\$5,000,000 to \$9,999,000.....	30	41,374	11.6	2,299
\$2,000,000 to \$4,999,000.....	84	116,741	17.1	9,296	\$2,000,000 to \$4,999,000.....	67	46,760	13.7	2,846
\$1,000,000 to \$1,999,000.....	159	113,844	16.1	8,455	\$1,000,000 to \$1,999,000.....	72	28,733	12.5	1,788
\$500,000 to \$999,000.....	183	71,679	17.7	6,009	\$500,000 to \$999,000.....	55	13,691	16.7	1,060
\$300,000 to \$499,000.....	176	44,337	16.3	3,281	\$300,000 to \$499,000.....	81	11,918	17.2	831
\$200,000 to \$299,000.....	270	39,686	20.0	3,466	\$200,000 to \$299,000.....	68	5,276	18.7	451
\$100,000 to \$199,000.....	168	12,775	23.7	1,359	\$100,000 to \$199,000.....	61	1,983	26.5	221
\$50,000 to \$99,000.....	172	4,947	31.4	735	\$50,000 to \$99,000.....	11	3,951	12.0	202
\$50,000 to \$99,000.....					Less than \$50,000.....				
Less than \$50,000.....	44	12,721	12.5	669	Establishments not operated entire year.....				
Establishments not operated entire year.....									

(D) Withheld to avoid disclosure. ... Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-5

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Dry Goods, Apparel Wholesalers-Continued					Furniture, Home Furnishings Wholesalers-Continued				
Specialty-line dry goods wholesalers-Con.					Furniture (household, office) wholesalers-Continued				
Underwear wholesalers, total.....	164	71,420	14.8	5,515	Office furniture distributors, total.....	918	234,195	25.3	32,347
Establishments operated entire year, total.....	162	(D)	(D)	(D)	Establishments operated entire year, total.....	888	229,244	25.3	31,673
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	6	25,098	16.0	2,336	\$5,000,000 to \$9,999,000.....	12	39,766	16.8	4,091
\$2,000,000 to \$4,999,000.....	11	14,666	9.5	778	\$2,000,000 to \$4,999,000.....	26	31,654	21.0	3,849
\$1,000,000 to \$999,000.....	17	12,005	13.8	810	\$1,000,000 to \$999,000.....	70	46,944	25.9	6,520
\$500,000 to \$99,000.....	16	6,044	22.7	581	\$500,000 to \$99,000.....	90	34,315	27.8	5,455
\$300,000 to \$99,000.....	15	3,825	11.1	218	\$300,000 to \$99,000.....	103	24,963	29.9	3,936
\$200,000 to \$99,000.....	35	5,312	14.9	412	\$200,000 to \$99,000.....	229	32,866	29.9	5,107
\$100,000 to \$99,000.....	30	2,293	19.4	189	\$100,000 to \$99,000.....	183	13,614	29.4	1,901
\$50,000 to \$99,000.....	32	(D)	(D)	(D)	\$50,000 to \$99,000.....	175	5,122	31.6	814
Less than \$50,000.....	2	(D)	(D)	(D)	Less than \$50,000.....	30	4,951	25.9	674
Establishments not operated entire year.....	2	(D)	(D)	(D)	Establishments not operated entire year.....	30	4,951	25.9	674
Notions wholesalers, total.....	770	198,449	18.7	18,887	Home furnishings, floor coverings wholesalers-				
Establishments operated entire year, total.....	749	195,495	18.7	18,627	China, glassware, crockery wholesalers, total.....	538	172,206	23.7	19,778
With annual sales of-					Establishments operated entire year, total.....	522	164,725	24.2	19,325
\$10,000,000 and over.....	...	...	...	...	With annual sales of-				
\$5,000,000 to \$9,999,000.....	8	23,728	16.9	2,083	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	27	36,371	16.5	2,920	\$5,000,000 to \$9,999,000.....	7	26,824	16.3	2,111
\$1,000,000 to \$999,000.....	67	43,451	18.0	4,187	\$2,000,000 to \$4,999,000.....	38	53,197	22.9	6,386
\$500,000 to \$99,000.....	75	29,413	19.9	3,163	\$1,000,000 to \$999,000.....	37	26,094	27.0	3,397
\$300,000 to \$99,000.....	95	23,041	19.9	2,402	\$500,000 to \$99,000.....	48	19,092	27.6	2,570
\$200,000 to \$99,000.....	176	24,316	18.8	2,230	\$300,000 to \$99,000.....	51	12,143	26.2	1,443
\$100,000 to \$99,000.....	149	10,715	23.3	1,063	\$200,000 to \$99,000.....	108	15,540	28.0	1,912
\$50,000 to \$99,000.....	152	4,460	27.7	579	\$100,000 to \$99,000.....	113	8,424	27.1	994
Less than \$50,000.....	21	2,954	17.9	260	\$50,000 to \$99,000.....	120	3,411	32.5	512
Establishments not operated entire year.....	21	2,954	17.9	260	Less than \$50,000.....	16	7,481	14.4	453
Piece goods wholesalers, total.....	1,663	975,319	12.7	57,505	Curtain, drapery wholesalers, total.....	161	68,874	16.9	6,070
Establishments operated entire year, total.....	1,617	960,199	12.8	56,926	Establishments operated entire year, total.....	156	68,647	16.9	6,051
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	3	66,442	13.6	4,054	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	12	76,722	9.7	3,616	\$5,000,000 to \$9,999,000.....	7	24,670	9.5	1,247
\$2,000,000 to \$4,999,000.....	71	203,423	11.0	11,605	\$2,000,000 to \$4,999,000.....	10	12,680	19.1	1,376
\$1,000,000 to \$999,000.....	157	222,185	10.8	11,342	\$1,000,000 to \$999,000.....	19	12,967	22.0	1,418
\$500,000 to \$99,000.....	277	193,240	13.8	11,513	\$500,000 to \$99,000.....	23	8,873	20.6	958
\$300,000 to \$99,000.....	211	82,108	15.0	5,252	\$300,000 to \$99,000.....	10	2,259	21.3	214
\$200,000 to \$99,000.....	219	34,409	15.5	3,721	\$200,000 to \$99,000.....	33	4,794	18.9	424
\$100,000 to \$99,000.....	282	41,490	17.9	3,593	\$100,000 to \$99,000.....	21	1,508	30.6	224
\$50,000 to \$99,000.....	204	15,124	22.9	1,533	\$50,000 to \$99,000.....	33	896	34.3	190
\$50,000 to \$99,000.....	181	5,056	27.0	697	Less than \$50,000.....	5	227	20.3	19
Less than \$50,000.....	46	15,120	8.1	579	Establishments not operated entire year.....	5	227	20.3	19
Establishments not operated entire year.....	46	15,120	8.1	579	Domestic wholesalers, total.....	237	126,769	12.9	8,244
Other specialty-line dry goods wholesalers, total.....	1,120	460,119	14.2	32,375	Establishments operated entire year, total.....	226	123,942	12.9	8,101
Establishments operated entire year, total.....	1,087	451,570	14.3	31,890	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	...	...	...	...
\$10,000,000 and over.....	6	65,069	7.5	2,284	\$5,000,000 to \$9,999,000.....	15	46,149	8.2	2,136
\$5,000,000 to \$9,999,000.....	28	81,987	12.2	5,026	\$2,000,000 to \$4,999,000.....	20	28,372	15.0	2,198
\$2,000,000 to \$4,999,000.....	58	78,907	13.3	5,520	\$1,000,000 to \$999,000.....	34	23,748	15.6	1,835
\$1,000,000 to \$999,000.....	114	79,893	15.7	6,629	\$500,000 to \$99,000.....	29	10,924	14.0	654
\$500,000 to \$99,000.....	157	62,035	17.1	4,998	\$300,000 to \$99,000.....	24	5,627	15.0	399
\$300,000 to \$99,000.....	127	31,241	17.2	2,514	\$200,000 to \$99,000.....	41	5,806	17.9	477
\$200,000 to \$99,000.....	242	34,290	18.8	3,067	\$100,000 to \$99,000.....	33	2,490	26.7	275
\$100,000 to \$99,000.....	177	13,098	21.5	1,350	\$50,000 to \$99,000.....	30	826	27.2	127
\$50,000 to \$99,000.....	178	5,050	27.0	602	Less than \$50,000.....	11	2,827	11.2	143
\$50,000 to \$99,000.....	33	8,549	12.2	485	Establishments not operated entire year.....	11	2,827	11.2	143
Less than \$50,000.....	33	8,549	12.2	485	Floor coverings wholesalers, total.....	773	600,763	14.9	47,234
Establishments not operated entire year.....	33	8,549	12.2	485	Establishments operated entire year, total.....	739	589,064	14.8	46,312
Piece goods converters, total.....	817	1,503,962	9.7	69,686	With annual sales of-				
Establishments operated entire year, total.....	794	1,487,111	9.8	69,014	\$10,000,000 and over.....	14	103,316	13.0	7,584
With annual sales of-					\$5,000,000 to \$9,999,000.....	55	161,892	14.2	12,232
\$10,000,000 and over.....	18	565,504	7.8	23,158	\$2,000,000 to \$4,999,000.....	99	139,744	14.2	10,700
\$5,000,000 to \$9,999,000.....	36	250,082	10.2	11,458	\$1,000,000 to \$999,000.....	127	92,188	15.7	7,418
\$2,000,000 to \$4,999,000.....	96	294,969	9.5	12,957	\$500,000 to \$99,000.....	117	45,475	15.4	3,690
\$1,000,000 to \$999,000.....	137	187,525	11.3	9,512	\$300,000 to \$99,000.....	93	24,008	17.5	2,063
\$500,000 to \$99,000.....	151	106,751	13.1	6,467	\$200,000 to \$99,000.....	104	15,421	20.9	1,534
\$300,000 to \$99,000.....	126	49,455	12.8	2,926	\$100,000 to \$99,000.....	76	5,609	30.7	830
\$200,000 to \$99,000.....	63	15,264	17.1	1,087	\$50,000 to \$99,000.....	54	1,411	34.0	261
\$100,000 to \$99,000.....	89	13,049	18.1	1,034	Less than \$50,000.....	34	11,699	20.1	922
\$50,000 to \$99,000.....	41	3,421	19.9	294	Establishments not operated entire year.....	34	11,699	20.1	922
\$50,000 to \$99,000.....	37	1,091	27.9	121	Furniture, Home Furnishings Wholesalers				
Less than \$50,000.....	23	16,851	7.4	672	Furniture (household, office) wholesalers:				
Establishments not operated entire year.....	23	16,851	7.4	672	Household furniture wholesalers, total.....	1,058	463,630	19.0	44,376
Furniture, Home Furnishings Wholesalers					Establishments operated entire year, total.....	1,010	452,868	19.1	43,537
Furniture (household, office) wholesalers:					With annual sales of-				
Household furniture wholesalers, total.....	1,058	463,630	19.0	44,376	\$10,000,000 and over.....	7	48,494	11.8	3,276
Establishments operated entire year, total.....	1,010	452,868	19.1	43,537	\$5,000,000 to \$9,999,000.....	29	95,634	20.7	10,259
With annual sales of-					\$2,000,000 to \$4,999,000.....	73	98,397	17.4	9,125
\$10,000,000 and over.....	...	...	...	...	\$1,000,000 to \$999,000.....	124	87,907	17.5	7,604
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$500,000 to \$99,000.....	125	48,919	20.3	5,004
\$2,000,000 to \$4,999,000.....	...	...	...	...	\$300,000 to \$99,000.....	116	27,625	22.3	2,916
\$1,000,000 to \$999,000.....	...	...	...	...	\$200,000 to \$99,000.....	201	29,501	23.3	3,214
\$500,000 to \$99,000.....	...	...	...	...	\$100,000 to \$99,000.....	148	11,018	24.7	1,282
\$300,000 to \$99,000.....	...	...	...	...	\$50,000 to \$99,000.....	187	5,373	33.1	857
\$200,000 to \$99,000.....	...	...	...	...	Less than \$50,000.....	48	10,762	16.4	839
\$100,000 to \$99,000.....	...	...	...	...	Establishments not operated entire year.....	48	10,762	16.4	839
\$50,000 to \$99,000.....	...	...	...	...	Other home furnishings, specialties wholesalers, total.....	1,130	416,038	19.3	41,458
\$50,000 to \$99,000.....	...	...	...	...	Establishments operated entire year, total.....	1,081	409,720	19.2	40,892
Less than \$50,000.....	...	...	...	...	With annual sales of-				
Establishments not operated entire year.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
					\$5,000,000 to \$9,999,000.....	5	33,376	19.6	3,487
					\$2,000,000 to \$4,999,000.....	28	88,798	17.1	8,554
					\$1,000,000 to \$999,000.....	57	77,309	15.9	7,166
					\$500,000 to \$99,000.....	115	81,129	19.8	8,239
					\$300,000 to \$99,000.....	129	48,813	20.9	4,917
					\$200,000 to \$99,000.....	116	29,084	20.7	2,896
					\$100,000 to \$99,000.....	214	31,295	21.9	3,209
					\$50,000 to \$99,000.....	187	13,802	26.8	1,626
					\$50,000 to \$99,000.....	230	6,114	30.0	798
					Less than \$50,000.....	49	6,318	21.0	566
					Establishments not operated entire year.....	49	6,318	21.0	566

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year	Kind of business and sales size of establishment	Estab-lish-ments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year
(Number)	(\$1,000)			(\$1,000)	(Number)	(\$1,000)			(\$1,000)
Paper, Allied Products Wholesalers					Farm Products (Raw Materials) Merchants-Continued				
Coarse paper and products wholesalers, total	2,435	1,297,650	16.5	123,277	Hide, skin, raw fur wholesalers, total.....	577	428,489	7.6	15,932
Establishments operated entire year, total.....	2,386	1,288,755	16.4	122,320	Establishments operated entire year.....	565	422,626	7.6	15,695
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	4	59,614	15.3	3,278	\$10,000,000 and over.....	9	141,436	4.0	3,294
\$5,000,000 to \$9,999,000.....	12	89,782	10.0	5,004	\$5,000,000 to \$9,999,000.....	23	70,448	7.9	3,298
\$2,000,000 to \$4,999,000.....	86	250,696	14.8	22,456	\$2,000,000 to \$4,999,000.....	58	82,407	7.4	2,911
\$1,000,000 to \$1,999,000.....	215	301,526	15.8	30,260	\$1,000,000 to \$1,999,000.....	91	65,674	9.8	2,813
\$500,000 to \$999,000.....	383	269,440	17.7	28,396	\$500,000 to \$999,000.....	64	24,671	10.7	953
\$300,000 to \$499,000.....	395	154,007	17.7	15,588	\$300,000 to \$499,000.....	63	15,188	11.2	690
\$200,000 to \$299,000.....	262	66,255	19.8	7,088	\$200,000 to \$299,000.....	102	15,108	16.4	1,123
\$100,000 to \$199,000.....	465	67,006	20.2	6,891	\$100,000 to \$199,000.....	75	5,486	19.1	399
\$50,000 to \$99,000.....	308	23,076	21.5	2,334	\$50,000 to \$99,000.....	80	2,208	23.7	214
Less than \$50,000.....	256	7,353	28.1	1,025	Less than \$50,000.....	12	5,863	7.8	237
Establishments not operated entire year...	49	8,895	21.7	957	Establishments not operated entire year...				
Printing and fine paper distributors, total.	865	1,248,002	11.4	85,194	Livestock (except horses, mules) distribu-tors, total.....	669	888,292	2.9	7,408
Establishments operated entire year, total.....	856	1,243,271	11.4	84,864	Establishments operated entire year, total.....	657	876,019	2.9	7,324
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	46	594,927	6.7	26,084	\$10,000,000 and over.....	11	188,069	0.8	315
\$5,000,000 to \$9,999,000.....	97	311,403	13.6	25,341	\$5,000,000 to \$9,999,000.....	21	141,543	1.2	826
\$2,000,000 to \$4,999,000.....	111	152,424	15.1	13,667	\$2,000,000 to \$4,999,000.....	86	256,430	2.2	1,913
\$1,000,000 to \$1,999,000.....	145	103,875	18.1	11,004	\$1,000,000 to \$1,999,000.....	103	147,734	3.7	1,340
\$500,000 to \$999,000.....	98	38,859	20.8	4,204	\$500,000 to \$999,000.....	120	86,272	5.9	1,341
\$300,000 to \$499,000.....	70	16,940	20.7	1,734	\$300,000 to \$499,000.....	50	28,249	7.5	450
\$200,000 to \$299,000.....	106	15,030	23.2	1,759	\$200,000 to \$299,000.....	70	12,327	9.4	285
\$100,000 to \$199,000.....	102	7,590	21.6	754	\$100,000 to \$199,000.....	59	8,994	12.8	327
\$50,000 to \$99,000.....	81	2,223	27.3	317	\$50,000 to \$99,000.....	60	4,430	16.9	249
Less than \$50,000.....	9	4,731	16.7	330	Less than \$50,000.....	77	1,991	29.6	278
Establishments not operated entire year...					Establishments not operated entire year...	12	12,273	2.6	84
Stationery, office supplies wholesalers, total.....	1,564	369,772	26.1	52,051	Leaf tobacco dealers, total.....	234	304,224	9.2	13,133
Establishments operated entire year, total.....	1,517	363,408	26.2	51,345	Establishments operated entire year, total.....	215	302,149	9.2	13,022
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	3	24,612	18.9	1,332	\$10,000,000 and over.....	6	149,383	6.1	3,316
\$5,000,000 to \$9,999,000.....	18	51,313	21.7	6,366	\$5,000,000 to \$9,999,000.....	3	22,546	11.6	1,323
\$2,000,000 to \$4,999,000.....	30	40,599	25.1	6,112	\$2,000,000 to \$4,999,000.....	18	59,650	11.1	2,927
\$1,000,000 to \$1,999,000.....	90	62,689	28.5	10,495	\$1,000,000 to \$1,999,000.....	21	32,138	10.0	1,918
\$500,000 to \$999,000.....	136	51,533	27.9	8,219	\$500,000 to \$999,000.....	26	18,693	15.8	1,825
\$300,000 to \$499,000.....	182	44,467	28.1	6,792	\$300,000 to \$499,000.....	25	10,062	17.1	857
\$200,000 to \$299,000.....	380	53,777	27.3	7,522	\$200,000 to \$299,000.....	12	3,012	12.6	243
\$100,000 to \$199,000.....	333	24,534	28.1	3,146	\$100,000 to \$199,000.....	22	3,362	17.7	303
\$50,000 to \$99,000.....	345	9,884	29.5	1,361	\$50,000 to \$99,000.....	27	1,927	21.2	194
Less than \$50,000.....	47	6,364	22.5	706	Less than \$50,000.....	55	1,376	18.0	116
Establishments not operated entire year...					Establishments not operated entire year...	19	2,075	10.0	111
Wallpaper wholesalers, total.....	193	45,625	29.9	6,882	Raw wool, wool tops, mobair dealers, total..	282	481,524	5.7	10,567
Establishments operated entire year, total.....	188	44,186	30.1	6,732	Establishments operated entire year, total.....	279	480,778	5.7	10,552
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	9	134,155	5.9	1,428
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	15	102,541	3.7	1,963
\$2,000,000 to \$4,999,000.....	...	...	...	...	\$2,000,000 to \$4,999,000.....	38	116,345	4.7	2,691
\$1,000,000 to \$1,999,000.....	7	13,003	27.8	1,864	\$1,000,000 to \$1,999,000.....	48	69,533	6.5	2,213
\$500,000 to \$999,000.....	11	7,358	26.5	1,021	\$500,000 to \$999,000.....	48	34,680	7.8	857
\$300,000 to \$499,000.....	17	6,485	29.2	1,036	\$300,000 to \$499,000.....	33	12,608	10.8	576
\$200,000 to \$299,000.....	19	5,297	30.0	896	\$200,000 to \$299,000.....	19	4,667	13.0	358
\$100,000 to \$199,000.....	49	6,889	32.5	1,060	\$100,000 to \$199,000.....	27	4,001	14.3	240
\$50,000 to \$99,000.....	51	4,068	39.4	673	\$50,000 to \$99,000.....	24	1,736	18.0	166
Less than \$50,000.....	34	1,086	35.9	182	Less than \$50,000.....	18	512	27.3	60
Establishments not operated entire year...	5	1,439	23.7	150	Establishments not operated entire year...	3	746	8.8	15
Farm Products (Raw Materials) Merchants					Other farm products (raw materials) dis-tributors, total.....	535	529,600	6.7	15,318
Cotton merchants, total.....	581	2,610,108	3.7	22,918	Establishments operated entire year, total.....	523	526,975	6.7	15,237
Establishments operated entire year, total.....	566	2,578,298	3.7	22,740	With annual sales of—				
With annual sales of—					\$10,000,000 and over.....	15	289,111	2.1	2,203
\$10,000,000 and over.....	61	1,574,762	4.0	12,088	\$5,000,000 to \$9,999,000.....	23	74,957	6.9	2,626
\$5,000,000 to \$9,999,000.....	59	404,156	2.3	2,124	\$2,000,000 to \$4,999,000.....	40	59,157	10.6	3,018
\$2,000,000 to \$4,999,000.....	116	369,311	3.1	4,502	\$1,000,000 to \$1,999,000.....	40	51,775	14.5	3,092
\$1,000,000 to \$1,999,000.....	98	138,080	3.5	1,499	\$500,000 to \$999,000.....	47	18,507	17.2	1,128
\$500,000 to \$999,000.....	75	58,106	5.1	1,106	\$300,000 to \$499,000.....	42	10,480	21.2	887
\$300,000 to \$499,000.....	47	18,190	9.1	519	\$200,000 to \$299,000.....	90	13,483	26.9	811
\$200,000 to \$299,000.....	30	7,447	7.4	245	\$100,000 to \$199,000.....	97	2,573	30.9	344
\$100,000 to \$199,000.....	45	6,482	12.2	420	Less than \$50,000.....	12	2,625	11.4	81
\$50,000 to \$99,000.....	19	1,428	22.8	171	Establishments not operated entire year...				
Less than \$50,000.....	16	336	32.7	66					
Establishments not operated entire year...	15	31,810	2.9	178					
Grain merchants, total.....	975	3,989,704	3.1	55,325	Automotive Wholesalers				
Establishments operated entire year.....	950	3,973,343	3.1	54,804	Motor vehicle distributors:				
With annual sales of—					New used automobile distributors, total...	897	491,732	12.2	30,240
\$10,000,000 and over.....	92	2,718,140	2.0	24,750	Establishments operated entire year, total.....	867	465,027	12.3	28,842
\$5,000,000 to \$9,999,000.....	69	486,725	3.0	6,557	With annual sales of—				
\$2,000,000 to \$4,999,000.....	129	418,087	4.6	8,998	\$10,000,000 and over.....	10	82,254	5.9	2,596
\$1,000,000 to \$1,999,000.....	105	147,196	7.3	4,540	\$5,000,000 to \$9,999,000.....	28	84,929	8.3	3,710
\$500,000 to \$999,000.....	165	116,562	9.9	5,205	\$2,000,000 to \$4,999,000.....	70	98,543	12.2	6,106
\$300,000 to \$499,000.....	123	48,731	11.8	1,998	\$1,000,000 to \$1,999,000.....	119	81,441	15.0	6,349
\$200,000 to \$299,000.....	90	19,720	14.3	1,224	\$500,000 to \$999,000.....	138	52,586	16.3	3,897
\$100,000 to \$199,000.....	82	13,381	19.3	967	\$300,000 to \$499,000.....	109	28,031	16.2	2,097
\$50,000 to \$99,000.....	45	3,417	22.2	381	\$200,000 to \$299,000.....	167	25,036	20.8	2,556
Less than \$50,000.....	50	1,384	30.1	184	\$100,000 to \$199,000.....	122	8,916	21.7	966
Establishments not operated entire year...	25	16,361	8.5	521	\$50,000 to \$99,000.....	104	3,291	32.4	565
...					Less than \$50,000.....	30	26,705	9.3	1,398
...					Establishments not operated entire year...				

... Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-7

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Automotive Wholesalers-Cont.					Electrical, Electronics, Appliance Distributors-Cont.				
Motor vehicle distributors-Cont.:					Electrical, apparatus, supplies distribu-tors-Cont.				
Truck and tractor (road type) dealers, total.....	666	265,603	20.7	31,355	Electrical apparatus, equipment distribu-tors, total.....	611	236,542	18.9	26,398
Establishments operated entire year, total.....	636	258,484	20.8	30,698	Establishments operated entire year, total.....	591	233,899	18.8	26,020
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	5	41,991	10.2	2,966
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	14	41,984	17.2	4,356
\$2,000,000 to \$4,999,000.....	11	31,823	17.6	3,349	\$2,000,000 to \$4,999,000.....	29	40,004	16.1	3,839
\$1,000,000 to \$1,999,000.....	48	64,161	17.5	6,626	\$1,000,000 to \$1,999,000.....	67	43,803	19.3	5,108
\$500,000 to \$999,000.....	95	67,983	20.2	8,020	\$500,000 to \$999,000.....	65	23,961	22.4	2,914
\$200,000 to \$499,000.....	116	44,397	23.9	6,064	\$300,000 to \$499,000.....	58	14,375	25.8	2,219
\$100,000 to \$199,000.....	96	23,919	23.2	2,878	\$200,000 to \$299,000.....	115	16,353	28.6	2,496
\$50,000 to \$99,000.....	116	17,654	26.0	2,467	\$100,000 to \$199,000.....	102	7,465	32.6	1,334
Less than \$50,000.....	82	6,355	24.1	842	\$50,000 to \$99,000.....	136	3,963	37.7	788
Establishments not operated entire year.	72	2,192	35.4	452	Establishments not operated entire year.	20	2,643	23.9	378
Establishments not operated entire year.	30	7,119	18.3	657					
Automotive equipment, tire-tube wholesalers:					Electrical appliance, radio, TV set whole-salers, total.....	2,065	2,814,584	13.1	198,955
Automotive parts, accessories jobbers, total.....	12,563	2,834,453	24.7	415,629	Establishments operated entire year, total.....	1,960	2,745,516	13.1	194,624
Establishments operated entire year, total.....	12,213	2,776,729	24.7	409,335	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	29	422,665	10.6	26,069
\$10,000,000 and over.....	25	181,686	32.3	15,135	\$5,000,000 to \$9,999,000.....	87	604,964	11.6	39,214
\$5,000,000 to \$9,999,000.....	82	248,258	17.1	26,514	\$2,000,000 to \$4,999,000.....	283	875,585	13.2	64,605
\$2,000,000 to \$4,999,000.....	240	315,740	20.8	41,317	\$1,000,000 to \$1,999,000.....	288	423,825	14.4	31,711
\$1,000,000 to \$1,999,000.....	675	460,539	24.9	70,086	\$500,000 to \$999,000.....	321	231,432	14.6	16,857
\$500,000 to \$999,000.....	1,126	432,238	27.1	72,032	\$300,000 to \$499,000.....	228	92,536	16.1	6,965
\$200,000 to \$499,000.....	1,481	361,363	27.7	60,894	\$200,000 to \$299,000.....	186	45,535	18.3	4,008
\$100,000 to \$199,000.....	3,418	485,711	28.0	78,649	\$100,000 to \$199,000.....	215	32,226	20.0	2,999
\$50,000 to \$99,000.....	2,984	222,919	28.4	33,732	\$50,000 to \$99,000.....	159	11,926	25.5	1,439
Less than \$50,000.....	2,182	68,275	31.5	10,976	Less than \$50,000.....	164	4,822	28.7	757
Establishments not operated entire year.	350	57,724	20.0	6,294	Establishments not operated entire year...	105	69,068	13.1	4,331
Garage equipment, tools distributors,					Electronic parts, equipment distributors,				
total.....	207	55,731	23.1	7,247	total.....	1,899	612,676	20.4	67,868
Establishments operated entire year, total.....	198	54,457	23.1	7,109	Establishments operated entire year, total.....	1,789	597,582	20.5	66,400
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	3	61,811	13.1	2,930
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	19	54,416	18.1	5,812
\$2,000,000 to \$4,999,000.....	3	7,295	12.2	488	\$2,000,000 to \$4,999,000.....	68	90,964	19.4	10,156
\$1,000,000 to \$1,999,000.....	6	7,919	19.1	1,081	\$1,000,000 to \$1,999,000.....	204	137,921	20.7	16,646
\$500,000 to \$999,000.....	18	12,537	26.3	1,855	\$500,000 to \$999,000.....	241	93,865	21.1	10,859
\$300,000 to \$499,000.....	25	9,901	24.9	1,379	\$300,000 to \$499,000.....	266	66,813	22.6	8,022
\$200,000 to \$299,000.....	26	6,375	25.8	958	\$200,000 to \$299,000.....	417	62,074	23.2	7,562
\$100,000 to \$199,000.....	48	6,614	26.2	834	\$100,000 to \$199,000.....	292	21,691	27.6	2,968
\$50,000 to \$99,000.....	40	2,834	26.1	368	Less than \$50,000.....	279	8,027	34.9	1,445
Less than \$50,000.....	32	922	32.1	146	Establishments not operated entire year...	110	15,094	19.3	1,468
Establishments not operated entire year.	9	1,274	20.2	138					
Tire tube wholesalers, total.....	1,207	329,994	22.3	39,341	Hardware, Plumbing-Heating Goods Wholesalers				
Establishments operated entire year, total.....	1,159	324,369	22.3	38,707	Hardware wholesalers:				
With annual sales of-					General-line hardware wholesalers, total..	606	1,623,987	17.6	179,255
\$10,000,000 and over.....	...	...	...	...	Establishments operated entire year, total.....	602	1,623,335	17.6	179,208
\$5,000,000 to \$9,999,000.....	8	39,472	12.0	2,576	With annual sales of-				
\$2,000,000 to \$4,999,000.....	...	...	...	...	\$10,000,000 and over.....	31	554,039	17.3	59,724
\$1,000,000 to \$1,999,000.....	35	46,407	20.0	5,424	\$5,000,000 to \$9,999,000.....	42	289,291	16.4	31,348
\$500,000 to \$999,000.....	110	75,308	22.4	9,289	\$2,000,000 to \$4,999,000.....	147	445,712	17.3	48,494
\$300,000 to \$499,000.....	169	65,744	24.2	8,466	\$1,000,000 to \$1,999,000.....	134	189,556	20.0	23,514
\$200,000 to \$299,000.....	142	35,423	24.7	4,631	\$500,000 to \$999,000.....	182	132,341	19.4	14,757
\$100,000 to \$199,000.....	272	38,722	26.6	5,085	\$300,000 to \$499,000.....	14	5,662	16.3	524
\$50,000 to \$99,000.....	236	17,773	27.2	2,360	\$200,000 to \$299,000.....	9	2,278	19.9	244
Less than \$50,000.....	187	5,520	30.9	876	\$100,000 to \$199,000.....	43	4,456	23.2	603
Establishments not operated entire year.	48	5,625	22.9	634	Less than \$50,000.....	4	652	17.0	47
Electrical, Electronics, Appliance Distributors					Specialty-line hardware wholesalers,				
Electrical apparatus, supplies distributors:					total.....	1,531	443,936	20.8	47,891
General-line electrical goods distribu-tors, total.....	559	1,567,994	10.8	98,245	Establishments operated entire year, total.....	1,481	431,725	21.0	46,838
Establishments operated entire year, total.....	549	1,565,835	10.8	98,128	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	...	...	...	...
\$10,000,000 and over.....	17	221,882	11.3	15,158	\$5,000,000 to \$9,999,000.....	21	75,728	14.9	5,800
\$5,000,000 to \$9,999,000.....	57	390,634	11.5	26,537	\$2,000,000 to \$4,999,000.....	35	46,515	20.6	5,307
\$2,000,000 to \$4,999,000.....	220	661,426	10.1	37,942	\$1,000,000 to \$1,999,000.....	118	78,925	20.5	8,539
\$1,000,000 to \$1,999,000.....	159	239,013	10.4	14,455	\$500,000 to \$999,000.....	246	94,793	21.5	10,519
\$500,000 to \$999,000.....	58	44,185	14.8	3,210	\$300,000 to \$499,000.....	227	56,965	24.9	7,148
\$300,000 to \$499,000.....	11	4,933	14.0	377	\$200,000 to \$299,000.....	361	52,812	23.1	6,305
\$200,000 to \$299,000.....	7	1,616	16.4	153	\$100,000 to \$199,000.....	264	19,638	25.1	2,320
\$100,000 to \$199,000.....	20	2,146	27.2	296	\$50,000 to \$99,000.....	209	6,349	27.9	900
\$50,000 to \$99,000.....	...	...	...	...	Less than \$50,000.....	50	12,211	16.6	1,053
Less than \$50,000.....	10	2,159	11.0	117	Establishments not operated entire year.				
Establishments not operated entire year.	10	2,159	11.0	117					
Wiring supplies distributors, total.....	1,989	1,105,922	16.4	103,134					
Establishments operated entire year, total.....	1,937	1,093,333	16.4	102,257					
With annual sales of-									
\$10,000,000 and over.....	...	...	...	...	
\$5,000,000 to \$9,999,000.....	11	88,345	14.4	7,343					
\$2,000,000 to \$4,999,000.....	75	218,000	15.3	20,033					
\$1,000,000 to \$1,999,000.....	178	246,869	15.0	22,139					
\$500,000 to \$999,000.....	377	268,645	16.5	24,990					
\$300,000 to \$499,000.....	351	139,392	18.2	13,953					
\$200,000 to \$299,000.....	260	64,572	17.8	6,298					
\$100,000 to \$199,000.....	325	48,361	20.2	5,007					
\$50,000 to \$99,000.....	187	14,050	24.2	1,663					
Less than \$50,000.....	173	5,099	32.4	831					
Establishments not operated entire year.	52	12,589	13.0	877					

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ment (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Hardware, Plumbing-Heating Goods Wholesalers-Continued					Lumber, Construction Materials Distributors-Continued				
Plumbing, heating equipment, supplies distributors:					Construction materials distributors:				
General-line plumbing-heating goods distributors, total.....	1,703	1,112,178	16.4	103,404	Brick, tile distributors, total.....	492	242,766	17.7	21,042
Establishments operated entire year, total.....	1,661	1,098,515	16.5	102,553	Establishments operated entire year, total.....	470	238,376	17.7	20,627
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	15	86,091	14.6	9,269	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	66	187,706	15.4	16,927	\$5,000,000 to \$9,999,000.....	15	45,103	15.1	3,746
\$2,000,000 to \$4,999,000.....	231	324,662	15.8	30,330	\$2,000,000 to \$4,999,000.....	43	58,398	15.9	4,881
\$1,000,000 to \$1,999,000.....	391	278,270	16.8	25,825	\$1,000,000 to \$1,999,000.....	95	68,148	17.2	5,427
\$500,000 to \$999,000.....	297	117,589	17.3	10,690	\$500,000 to \$999,000.....	30	37,046	20.4	3,203
\$300,000 to \$499,000.....	196	48,409	19.7	4,645	\$200,000 to \$299,000.....	49	12,460	21.1	1,317
\$200,000 to \$299,000.....	218	32,883	20.7	3,253	\$100,000 to \$199,000.....	79	12,282	23.9	1,377
\$100,000 to \$99,000.....	127	9,612	23.1	1,073	\$50,000 to \$99,000.....	46	3,615	24.9	444
Less than \$50,000.....	120	3,293	32.0	541	Less than \$50,000.....	47	1,324	33.0	232
Establishments not operated entire year.....	42	13,663	14.3	851	Establishments not operated entire year.....	22	4,390	16.9	415
Heating equipment distributors, total.....	905	301,516	19.4	30,626	Cement, lime, plaster wholesalers, total.....	183	75,985	21.2	8,101
Establishments operated entire year, total.....	875	297,305	19.3	30,172	Establishments operated entire year, total.....	173	74,340	21.1	7,849
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	9	25,550	14.7	1,876	\$5,000,000 to \$9,999,000.....	3	10,704	11.8	524
\$2,000,000 to \$4,999,000.....	45	59,415	17.2	6,282	\$2,000,000 to \$4,999,000.....	12	16,106	21.1	1,990
\$1,000,000 to \$1,999,000.....	133	90,535	18.7	8,916	\$1,000,000 to \$1,999,000.....	33	22,932	21.8	2,384
\$500,000 to \$999,000.....	141	55,804	19.7	5,273	\$500,000 to \$999,000.....	27	11,036	22.1	1,112
\$300,000 to \$499,000.....	100	24,979	22.3	2,809	\$300,000 to \$499,000.....	24	5,953	25.7	832
\$200,000 to \$299,000.....	147	11,048	26.7	1,469	\$200,000 to \$299,000.....	39	5,718	26.6	762
\$100,000 to \$199,000.....	113	3,118	31.3	477	\$100,000 to \$199,000.....	17	1,381	27.7	164
\$50,000 to \$99,000.....	30	4,211	22.1	454	\$50,000 to \$99,000.....	18	510	32.7	81
Less than \$50,000.....	...	...	...	...	Less than \$50,000.....	10	1,645	27.4	252
Establishments not operated entire year.....	...	...	...	...	Establishments not operated entire year.....	...	...	...	...
Plumbing fixtures, supplies distributors, total.....	1,438	916,094	15.1	76,147	Glass (building) distributors, total.....	574	251,273	24.6	37,799
Establishments operated entire year, total.....	1,401	897,260	15.2	74,977	Establishments operated entire year, total.....	559	247,935	24.8	37,517
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	10	69,928	10.3	4,183	\$5,000,000 to \$9,999,000.....	14	65,849	13.1	5,024
\$2,000,000 to \$4,999,000.....	74	217,924	13.8	17,939	\$2,000,000 to \$4,999,000.....	44	59,789	25.6	9,831
\$1,000,000 to \$1,999,000.....	151	203,002	14.0	16,334	\$1,000,000 to \$1,999,000.....	83	57,629	28.0	9,910
\$500,000 to \$999,000.....	305	218,158	16.5	19,023	\$500,000 to \$999,000.....	64	24,958	31.7	4,953
\$300,000 to \$499,000.....	258	102,144	17.2	9,005	\$300,000 to \$499,000.....	63	15,480	32.0	2,902
\$200,000 to \$299,000.....	164	41,068	18.4	3,921	\$200,000 to \$299,000.....	102	14,817	34.4	3,069
\$100,000 to \$199,000.....	221	32,494	19.5	3,066	\$100,000 to \$199,000.....	86	6,355	37.0	1,314
\$50,000 to \$99,000.....	123	9,563	22.4	1,045	\$50,000 to \$99,000.....	103	3,058	32.4	514
Less than \$50,000.....	95	2,979	29.7	461	Less than \$50,000.....	15	3,338	15.0	282
Establishments not operated entire year.....	37	18,834	11.0	1,170	Establishments not operated entire year.....	...	...	...	...
Lumber, Construction Materials Distributors					Ready-mixed concrete distributors, total.....	1,996	998,370	31.6	153,547
Lumber, millwork wholesalers:					Establishments operated entire year, total.....	1,845	972,741	31.5	149,825
Lumber wholesalers (without yards), total.....	1,678	1,621,685	6.7	50,413	With annual sales of—				
Establishments operated entire year, total.....	1,609	1,582,898	6.6	49,501	\$10,000,000 and over.....	9	104,980	25.9	15,697
With annual sales of—					\$5,000,000 to \$9,999,000.....	50	149,113	27.9	22,206
\$10,000,000 and over.....	10	253,940	3.0	5,250	\$2,000,000 to \$4,999,000.....	188	261,054	29.5	37,159
\$5,000,000 to \$9,999,000.....	31	210,882	3.9	4,159	\$1,000,000 to \$1,999,000.....	302	209,900	33.1	32,555
\$2,000,000 to \$4,999,000.....	141	427,811	4.6	9,197	\$500,000 to \$999,000.....	288	113,854	36.2	19,368
\$1,000,000 to \$1,999,000.....	233	336,654	7.3	11,581	\$300,000 to \$499,000.....	221	54,130	37.6	9,091
\$500,000 to \$999,000.....	277	201,605	9.7	8,472	\$200,000 to \$299,000.....	382	55,871	36.5	9,693
\$300,000 to \$499,000.....	184	72,716	13.2	3,620	\$100,000 to \$199,000.....	254	19,100	38.3	3,111
\$200,000 to \$299,000.....	126	31,247	14.5	2,021	\$50,000 to \$99,000.....	151	4,739	40.1	945
\$100,000 to \$199,000.....	202	29,497	21.0	2,725	Less than \$50,000.....	151	25,629	33.9	3,722
\$50,000 to \$99,000.....	167	12,071	24.4	1,437	Establishments not operated entire year.....	...	...	...	...
Less than \$50,000.....	238	6,475	30.5	1,039	...	...	...	...	...
Establishments not operated entire year.....	69	38,787	8.7	912	...	...	...	...	...
Lumber distributors (with yards), total.....	1,124	1,094,408	12.5	74,710	...	...	...	...	...
Establishments operated entire year, total.....	1,096	1,083,913	12.5	73,819	...	...	...	...	...
With annual sales of—					...	...	...	...	...
\$10,000,000 and over.....	6	144,375	7.4	6,040	...	...	...	...	...
\$5,000,000 to \$9,999,000.....	21	139,963	6.8	5,613	...	...	...	...	...
\$2,000,000 to \$4,999,000.....	96	287,188	10.9	17,487	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	161	230,151	13.5	17,300	...	...	...	...	...
\$500,000 to \$999,000.....	212	151,829	16.5	13,051	...	...	...	...	...
\$300,000 to \$499,000.....	176	69,559	19.8	7,121	...	...	...	...	...
\$200,000 to \$299,000.....	121	29,525	22.1	3,080	...	...	...	...	...
\$100,000 to \$199,000.....	155	23,660	23.2	2,826	...	...	...	...	...
\$50,000 to \$99,000.....	71	5,493	29.7	906	...	...	...	...	...
Less than \$50,000.....	77	2,170	31.6	396	...	...	...	...	...
Establishments not operated entire year.....	28	10,495	15.0	891	...	...	...	...	...
Millwork, plywood distributors, total.....	1,502	1,089,849	14.9	91,317	...	...	...	...	...
Establishments operated entire year, total.....	1,452	1,075,674	14.9	90,367	...	...	...	...	...
With annual sales of—					...	...	...	...	...
\$10,000,000 and over.....	14	112,409	10.5	7,051	...	...	...	...	...
\$5,000,000 to \$9,999,000.....	103	283,797	13.7	22,796	...	...	...	...	...
\$2,000,000 to \$4,999,000.....	227	321,496	14.7	27,208	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	288	210,678	15.9	17,936	...	...	...	...	...
\$500,000 to \$999,000.....	189	75,079	15.9	6,544	...	...	...	...	...
\$300,000 to \$499,000.....	119	29,518	19.5	2,968	...	...	...	...	...
\$200,000 to \$299,000.....	127	28,913	25.0	3,700	...	...	...	...	...
\$100,000 to \$199,000.....	195	9,204	27.2	1,314	...	...	...	...	...
\$50,000 to \$99,000.....	190	4,580	34.0	850	...	...	...	...	...
Less than \$50,000.....	50	14,175	12.7	950	...	...	...	...	...
Establishments not operated entire year.....	...	...	...	...	...	...	...	...	...
...				

... Represents zero.

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Lumber, Construction Materials Distributors-Continued					Machinery, Equipment, Supplies Distributors-Continued				
Construction materials distributors-Con.					Construction machinery equipment dealers, total	1,640	1,401,359	19.2	150,469
Other construction materials, distributors, total.....	1,471	659,109	19.7	69,422	Establishments operated entire year, total.....	1,579	1,386,892	19.1	148,767
Establishments operated entire year, total.....	1,384	642,110	19.7	67,620	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	26	173,363	16.2	17,368
\$10,000,000 and over.....	7	54,456	17.5	5,374	\$5,000,000 to \$9,999,000.....	151	458,755	17.9	46,828
\$5,000,000 to \$9,999,000.....	30	84,073	15.5	6,878	\$2,000,000 to \$4,999,000.....	275	380,703	18.8	40,814
\$2,000,000 to \$4,999,000.....	132	180,940	18.5	18,469	\$1,000,000 to \$1,999,000.....	297	212,876	20.6	24,186
\$1,000,000 to \$1,999,000.....	208	149,947	19.7	15,571	\$500,000 to \$999,000.....	196	78,109	22.1	8,727
\$500,000 to \$999,000.....	187	72,152	22.3	8,485	\$300,000 to \$499,000.....	153	37,888	25.2	4,607
\$300,000 to \$499,000.....	233	34,674	27.3	4,984	\$100,000 to \$299,000.....	133	3,573	37.1	673
\$200,000 to \$299,000.....	221	16,786	27.8	2,238	\$50,000 to \$99,000.....	61	14,467	22.4	1,702
\$100,000 to \$199,000.....	187	5,093	34.5	927	Less than \$50,000.....				
\$50,000 to \$99,000.....	87	16,999	20.8	1,802	Establishments not operated entire year.....				
Less than \$50,000.....									
Establishments not operated entire year.....					Farm-garden machinery, equipment wholesalers: Garden machinery, equipment wholesalers, total.....	233	78,736	19.9	8,416
Machinery, Equipment, Supplies Distributors					Establishments operated entire year, total.....	227	78,129	19.8	8,283
Air conditioning, commercial refrigeration equipment distributors, total.....	1,860	484,070	23.7	63,298	With annual sales of-				
Establishments operated entire year, total.....	1,778	469,654	23.8	61,552	\$10,000,000 and over.....	...	...	...	...
With annual sales of-					\$5,000,000 to \$9,999,000.....	10	31,457	16.0	3,171
\$10,000,000 and over.....	...	...	...	...	\$2,000,000 to \$4,999,000.....	26	17,196	20.4	1,830
\$5,000,000 to \$9,999,000.....	12	46,851	14.4	4,512	\$1,000,000 to \$1,999,000.....	26	10,387	20.8	1,032
\$2,000,000 to \$4,999,000.....	56	76,959	19.7	8,686	\$500,000 to \$999,000.....	30	7,530	24.9	878
\$1,000,000 to \$1,999,000.....	151	106,939	23.4	13,846	\$300,000 to \$499,000.....	47	7,065	25.5	864
\$500,000 to \$999,000.....	227	88,492	25.0	12,104	\$200,000 to \$299,000.....	45	3,142	23.3	342
\$300,000 to \$499,000.....	236	57,234	26.1	8,095	\$100,000 to \$199,000.....	43	1,352	26.6	166
\$200,000 to \$299,000.....	395	57,430	28.7	8,740	\$50,000 to \$99,000.....	6	607	31.1	133
\$100,000 to \$199,000.....	329	24,735	30.1	3,747	Less than \$50,000.....				
\$50,000 to \$99,000.....	372	11,014	33.0	1,822	Establishments not operated entire year.....				
Less than \$50,000.....	82	14,416	22.9	1,746					
Establishments not operated entire year.....					Farm, dairy machinery equipment (including tractors) wholesalers, total.....	879	455,643	16.3	37,610
Commercial machines equipment distributors: Office machines, equipment distributors, total.....	1,421	186,631	31.5	32,625	Establishments operated entire year, total.....	849	445,350	16.4	37,063
Establishments operated entire year, total.....	1,356	175,802	32.5	31,512	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	...	...	...	...
\$10,000,000 and over.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	7	42,993	10.4	2,545
\$5,000,000 to \$9,999,000.....	7	21,573	26.9	3,323	\$2,000,000 to \$4,999,000.....	45	136,805	13.6	10,122
\$2,000,000 to \$4,999,000.....	10	13,016	29.5	2,061	\$1,000,000 to \$1,999,000.....	56	80,831	16.2	7,044
\$1,000,000 to \$1,999,000.....	34	22,366	34.3	4,165	\$500,000 to \$999,000.....	110	79,324	18.0	6,863
\$500,000 to \$999,000.....	57	21,491	31.8	3,809	\$300,000 to \$499,000.....	103	39,506	20.2	3,959
\$300,000 to \$499,000.....	84	20,159	34.0	3,933	\$200,000 to \$299,000.....	104	26,561	21.0	2,543
\$200,000 to \$299,000.....	250	35,025	32.0	6,372	\$100,000 to \$199,000.....	188	27,114	22.1	2,615
\$100,000 to \$199,000.....	380	26,729	35.0	4,929	\$50,000 to \$99,000.....	120	8,960	24.0	887
\$50,000 to \$99,000.....	534	15,443	35.4	2,920	Less than \$50,000.....	116	3,256	29.8	485
Less than \$50,000.....	65	10,829	15.5	1,113	Establishments not operated entire year.....	30	10,293	10.4	547
Establishments not operated entire year.....					Industrial machinery, equipment distributors: Food processing machinery, equipment distributors, total.....	367	163,405	16.0	12,778
Restaurant, hotel supply houses (principally nonfood), total.....	571	159,253	23.7	20,412	Establishments operated entire year, total.....	354	162,243	15.9	12,652
Establishments operated entire year, total.....	560	158,021	23.7	20,260	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	5	34,519	9.9	1,837
\$10,000,000 and over.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	8	19,381	13.3	1,389
\$5,000,000 to \$9,999,000.....	8	28,657	20.3	3,714	\$2,000,000 to \$4,999,000.....	29	40,508	13.6	2,995
\$2,000,000 to \$4,999,000.....	19	22,505	22.7	2,913	\$1,000,000 to \$1,999,000.....	34	24,327	19.6	1,959
\$1,000,000 to \$1,999,000.....	49	34,202	24.1	4,291	\$500,000 to \$999,000.....	48	17,763	18.9	1,539
\$500,000 to \$999,000.....	65	24,897	24.7	3,425	\$300,000 to \$499,000.....	40	9,947	20.6	976
\$300,000 to \$499,000.....	62	15,617	24.8	2,159	\$200,000 to \$299,000.....	62	9,022	23.8	965
\$200,000 to \$299,000.....	143	20,566	24.9	2,398	\$100,000 to \$199,000.....	69	5,118	28.4	721
\$100,000 to \$199,000.....	111	8,358	25.6	945	\$50,000 to \$99,000.....	59	1,658	34.3	271
\$50,000 to \$99,000.....	103	3,219	30.1	415	Less than \$50,000.....	13	1,162	27.9	126
Less than \$50,000.....	11	1,232	27.6	152	Establishments not operated entire year.....				
Establishments not operated entire year.....					General-purpose industrial machinery, equipment distributors, total.....	1,379	498,625	20.8	56,621
Store machines, fixtures distributors, total.....	1,087	276,953	22.2	31,738	Establishments operated entire year, total.....	1,329	484,855	21.0	55,598
Establishments operated entire year, total.....	1,040	271,054	22.3	31,215	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	...	...	...	...
\$10,000,000 and over.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	6	40,580	14.0	3,012
\$5,000,000 to \$9,999,000.....	10	25,891	20.6	2,177	\$2,000,000 to \$4,999,000.....	20	60,261	16.1	5,660
\$2,000,000 to \$4,999,000.....	49	65,238	20.4	7,572	\$1,000,000 to \$1,999,000.....	69	93,621	16.1	8,844
\$1,000,000 to \$1,999,000.....	74	52,852	19.7	5,845	\$500,000 to \$999,000.....	159	112,599	22.2	13,247
\$500,000 to \$999,000.....	132	50,949	22.8	6,089	\$300,000 to \$499,000.....	183	71,638	23.7	9,393
\$300,000 to \$499,000.....	103	24,855	22.9	2,675	\$200,000 to \$299,000.....	163	40,791	24.6	5,421
\$200,000 to \$299,000.....	204	29,079	25.0	3,547	\$100,000 to \$199,000.....	301	43,085	27.5	6,255
\$100,000 to \$199,000.....	200	14,486	30.0	2,082	\$50,000 to \$99,000.....	223	16,724	31.2	2,624
\$50,000 to \$99,000.....	268	7,704	33.7	1,228	Less than \$50,000.....	205	5,556	36.9	1,142
Less than \$50,000.....	47	5,899	17.3	523	Establishments not operated entire year.....	50	13,770	13.7	1,023
Establishments not operated entire year.....					Metalworking machinery, equipment dealers, total.....	914	484,490	15.0	39,150
Other commercial machines, equipment distributors, total.....	140	37,288	24.6	4,462	Establishments operated entire year, total.....	888	480,270	15.0	38,710
Establishments operated entire year, total.....	136	36,525	24.1	4,272	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	3	41,770	5.2	757
\$10,000,000 and over.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	10	65,181	8.8	3,248
\$5,000,000 to \$9,999,000.....	3	12,444	21.6	1,248	\$2,000,000 to \$4,999,000.....	37	112,482	10.1	7,403
\$2,000,000 to \$4,999,000.....	3	3,846	17.1	257	\$1,000,000 to \$1,999,000.....	60	80,849	16.0	7,678
\$1,000,000 to \$1,999,000.....	7	5,279	20.9	645	\$500,000 to \$999,000.....	96	67,954	18.3	6,335
\$500,000 to \$999,000.....	14	5,703	27.7	704	\$300,000 to \$499,000.....	112	44,064	22.9	5,018
\$300,000 to \$499,000.....	6	1,436	31.1	240	\$200,000 to \$299,000.....	115	28,704	22.2	3,299
\$200,000 to \$299,000.....	31	4,482	27.4	677	\$100,000 to \$199,000.....	180	25,418	26.1	3,054
\$100,000 to \$199,000.....	27	1,997	29.4	272	\$50,000 to \$99,000.....	133	9,914	28.1	1,241
\$50,000 to \$99,000.....	45	1,338	38.3	229	Less than \$50,000.....	142	3,934	35.9	676
Less than \$50,000.....	4	763	47.2	190	Establishments not operated entire year.....	26	4,220	20.2	440
Establishments not operated entire year.....									

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Machinery, Equipment, Supplies Distributors-Continued					Machinery, Equipment, Supplies Distributors-Continued				
Industrial machinery equipment distributors-Continued					Industrial materials, supplies distributors-Continued				
Oil well supply houses, total.....	1,208	914,479	9.6	39,059	Mechanical rubber goods distributors, total.....	280	100,031	23.8	13,467
Establishments operated entire year, total.....	1,155	896,832	9.5	37,779	Establishments operated entire year, total.....	273	98,231	23.8	13,246
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	17	144,734	6.5	3,284	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	69	200,833	6.8	5,668	\$5,000,000 to \$9,999,000.....	3	8,516	23.0	918
\$2,000,000 to \$4,999,000.....	179	245,988	8.1	9,000	\$2,000,000 to \$4,999,000.....	15	20,606	20.4	2,539
\$1,000,000 to \$1,999,000.....	233	172,129	9.8	7,351	\$1,000,000 to \$1,999,000.....	47	32,455	24.4	4,561
\$300,000 to \$299,000.....	177	71,000	15.5	5,420	\$300,000 to \$299,000.....	38	14,800	23.8	2,270
\$200,000 to \$199,000.....	111	27,647	18.6	2,595	\$200,000 to \$199,000.....	38	9,072	24.2	1,206
\$100,000 to \$99,000.....	163	24,275	23.7	2,818	\$100,000 to \$99,000.....	57	8,454	28.1	1,188
\$50,000 to \$99,000.....	102	7,788	30.4	1,214	\$50,000 to \$99,000.....	41	3,291	25.2	398
Less than \$50,000.....	104	2,438	34.5	429	Less than \$50,000.....	34	1,037	32.5	166
Establishments not operated entire year.....	53	17,647	15.3	1,280	Establishments not operated entire year.....	7	1,800	23.9	221
Printing machinery, equipment distributors, total.....	210	64,820	27.2	8,921	Rope, cordage distributors, total.....	117	94,120	10.1	5,110
Establishments operated entire year, total.....	205	64,077	27.2	8,799	Establishments operated entire year, total.....	115	(D)	(D)	(D)
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	8	42,978	6.2	1,641
\$5,000,000 to \$9,999,000.....	5	18,481	27.6	2,680	\$5,000,000 to \$9,999,000.....	10	15,205	12.0	866
\$2,000,000 to \$4,999,000.....	6	8,156	19.4	724	\$2,000,000 to \$4,999,000.....	26	20,508	11.5	1,258
\$1,000,000 to \$1,999,000.....	21	13,761	26.4	1,689	\$1,000,000 to \$1,999,000.....	20	7,803	16.0	681
\$300,000 to \$299,000.....	20	8,009	27.5	1,143	\$300,000 to \$299,000.....	14	3,464	18.2	313
\$200,000 to \$199,000.....	22	5,353	29.5	820	\$200,000 to \$199,000.....	18	2,722	16.1	198
\$100,000 to \$99,000.....	43	6,334	31.1	1,031	\$100,000 to \$99,000.....	10	861	24.3	96
\$50,000 to \$99,000.....	33	2,469	30.2	386	\$50,000 to \$99,000.....	9	(D)	(D)	(D)
Less than \$50,000.....	55	1,514	38.0	326	Less than \$50,000.....	2	(D)	(D)	(D)
Establishments not operated entire year.....	5	743	28.9	122	Establishments not operated entire year.....	2	(D)	(D)	(D)
Used machinery dealers, total.....	245	31,272	31.3	4,309	Valves, fittings (except plumbing) distributors, total.....	214	139,320	19.5	15,473
Establishments operated entire year, total.....	236	30,348	31.5	4,223	Establishments operated entire year, total.....	203	138,562	19.5	15,404
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	...	...	...	...	\$2,000,000 to \$4,999,000.....	16	53,924	18.0	5,943
\$1,000,000 to \$1,999,000.....	11	8,944	32.1	1,312	\$1,000,000 to \$1,999,000.....	17	27,041	19.5	3,263
\$300,000 to \$299,000.....	10	3,830	32.0	601	\$300,000 to \$299,000.....	43	32,045	20.5	3,318
\$200,000 to \$199,000.....	16	4,171	25.0	486	\$200,000 to \$199,000.....	35	13,681	19.9	1,512
\$100,000 to \$99,000.....	48	6,532	28.8	758	\$100,000 to \$99,000.....	19	4,629	19.3	462
\$50,000 to \$99,000.....	67	4,504	35.1	642	\$50,000 to \$99,000.....	36	5,229	23.9	627
Less than \$50,000.....	84	2,367	39.9	424	\$50,000 to \$99,000.....	22	1,676	29.6	208
Establishments not operated entire year.....	9	924	26.3	86	Less than \$50,000.....	15	337	40.9	71
Other industrial machinery, equipment distributors, total.....	1,423	461,895	20.6	48,999	Establishments not operated entire year.....	11	758	22.8	69
Establishments operated entire year, total.....	1,365	452,549	20.6	48,293	Reconditioned drum, barrel distributors, total.....	372	65,360	36.6	14,119
With annual sales of-					Establishments operated entire year, total.....	366	64,167	36.9	13,979
\$10,000,000 and over.....	5	45,177	16.8	4,708	With annual sales of-				
\$5,000,000 to \$9,999,000.....	27	82,980	16.0	5,705	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	50	74,040	17.8	7,205	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$1,000,000 to \$1,999,000.....	117	82,430	19.2	8,486	\$2,000,000 to \$4,999,000.....	14	17,996	35.6	3,858
\$300,000 to \$299,000.....	171	66,268	23.8	8,054	\$1,000,000 to \$1,999,000.....	14	9,296	37.9	2,090
\$200,000 to \$199,000.....	141	34,509	24.4	4,306	\$300,000 to \$299,000.....	25	9,494	36.3	2,082
\$100,000 to \$99,000.....	272	38,693	27.6	5,501	\$200,000 to \$199,000.....	36	8,779	36.7	1,859
\$50,000 to \$99,000.....	270	19,691	29.3	2,910	\$100,000 to \$99,000.....	62	8,750	39.8	2,174
Less than \$50,000.....	312	8,761	31.9	1,418	\$50,000 to \$99,000.....	92	6,598	37.0	1,335
Establishments not operated entire year.....	58	9,346	18.3	706	Less than \$50,000.....	123	3,254	34.4	581
Industrial materials, supplies distributors: Abrasives, abrasive materials distributors, total.....	141	77,400	19.2	8,377	Establishments not operated entire year.....	6	1,193	22.5	140
Establishments operated entire year, total.....	138	77,119	19.2	8,359	Other industrial materials, supplies distributors, total.....	2,934	1,420,160	19.4	160,258
With annual sales of-					Establishments operated entire year, total.....	2,836	1,390,029	19.6	158,329
\$10,000,000 and over.....	...	...	...	...	With annual sales of-				
\$5,000,000 to \$9,999,000.....	6	23,775	14.4	1,969	\$10,000,000 and over.....	4	68,112	17.8	8,164
\$2,000,000 to \$4,999,000.....	20	25,455	20.7	3,395	\$5,000,000 to \$9,999,000.....	16	105,491	16.9	11,549
\$1,000,000 to \$1,999,000.....	14	10,243	20.3	1,004	\$2,000,000 to \$4,999,000.....	102	306,286	16.9	32,482
\$300,000 to \$299,000.....	22	8,768	22.0	1,007	\$1,000,000 to \$1,999,000.....	234	325,157	18.4	35,592
\$200,000 to \$199,000.....	16	3,846	23.2	434	\$300,000 to \$299,000.....	340	243,116	20.3	28,276
\$100,000 to \$99,000.....	23	3,171	22.1	288	\$200,000 to \$199,000.....	355	177,447	21.1	15,745
\$50,000 to \$99,000.....	19	1,318	28.5	175	\$100,000 to \$99,000.....	300	74,529	22.4	8,834
Less than \$50,000.....	18	543	34.8	87	\$50,000 to \$99,000.....	569	83,527	25.4	10,754
Establishments not operated entire year.....	3	281	18.1	18	\$50,000 to \$99,000.....	459	33,973	27.9	4,580
Mechanical power transmission equipment distributors, total.....	335	113,349	23.7	15,053	Less than \$50,000.....	457	12,391	35.6	2,353
Establishments operated entire year, total.....	318	111,342	23.6	14,753	Establishments not operated entire year.....	98	30,131	12.6	1,929
With annual sales of-					Professional equipment, supplies distributors: Dental supply houses, total.....	502	124,125	26.0	17,906
\$10,000,000 and over.....	...	...	...	...	Establishments operated entire year, total.....	493	123,599	26.0	17,868
\$5,000,000 to \$9,999,000.....	...	...	...	...	With annual sales of-				
\$2,000,000 to \$4,999,000.....	16	25,139	23.1	3,813	\$10,000,000 and over.....	...	...	...	...
\$1,000,000 to \$1,999,000.....	49	32,409	23.5	4,345	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$300,000 to \$299,000.....	65	25,450	22.0	2,866	\$2,000,000 to \$4,999,000.....	...	...	...	...
\$200,000 to \$199,000.....	60	14,748	25.3	1,891	\$1,000,000 to \$1,999,000.....	19	24,241	24.1	3,029
\$100,000 to \$99,000.....	65	9,831	25.4	1,276	\$300,000 to \$299,000.....	46	31,890	26.4	4,970
\$50,000 to \$99,000.....	41	3,024	27.0	422	\$200,000 to \$199,000.....	66	24,950	27.0	3,947
Less than \$50,000.....	22	741	33.1	140	\$100,000 to \$99,000.....	62	15,330	27.4	2,427
Establishments not operated entire year.....	17	2,007	25.7	300	\$50,000 to \$99,000.....	123	18,280	25.3	2,466
					\$50,000 to \$99,000.....	90	6,425	24.9	670
					Less than \$50,000.....	87	2,483	28.9	359
					Establishments not operated entire year.....	9	526	31.7	38

(D) Withheld to avoid disclosure. ... Represents zero

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Machinery, Equipment, Supplies Distributors—Continued					Machinery, Equipment, Supplies Distributors—Continued				
Professional equipment, supplies distributors—Continued					Service establishments supply houses—Con.				
Religious supply houses, total.....	134	31,582	31.5	4,616	Janitors' supply houses, total.....	843	126,780	29.2	20,841
Establishments operated entire year, total.....	133	(D)	(D)	(D)	Establishments operated entire year, total.....	810	124,076	29.2	20,423
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	4	13,373	30.3	2,708
\$2,000,000 to \$4,999,000.....	...	...	...	...	\$2,000,000 to \$4,999,000.....	9	11,914	24.9	1,588
\$1,000,000 to \$1,999,000.....	7	11,724	39.1	1,848	\$1,000,000 to \$1,999,000.....	21	14,287	27.6	2,457
\$500,000 to \$999,000.....	7	4,822	23.7	635	\$500,000 to \$999,000.....	59	21,996	29.3	3,853
\$300,000 to \$499,000.....	12	4,528	27.6	654	\$300,000 to \$499,000.....	57	13,942	28.5	2,202
\$200,000 to \$299,000.....	17	4,024	33.1	664	\$200,000 to \$299,000.....	188	26,334	29.7	4,248
\$100,000 to \$199,000.....	19	2,724	25.4	364	\$100,000 to \$199,000.....	208	14,961	31.2	2,291
\$50,000 to \$99,000.....	36	2,545	22.8	290	\$50,000 to \$99,000.....	264	7,269	32.5	1,076
Less than \$50,000.....	35	(D)	(D)	(D)	Less than \$50,000.....	33	2,704	27.6	418
Establishments not operated entire year.....	1	(D)	(D)	(D)	Establishments not operated entire year.....				
School supply houses, total.....	255	96,321	22.8	12,337	Laundry, dry cleaning supply houses, total.....	441	146,607	22.1	16,732
Establishments operated entire year, total.....	247	95,756	22.8	12,267	Establishments operated entire year, total.....	410	133,778	22.4	15,539
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	8	22,887	24.7	3,331	\$2,000,000 to \$4,999,000.....	5	12,701	17.4	1,098
\$1,000,000 to \$1,999,000.....	14	19,085	20.6	2,245	\$1,000,000 to \$1,999,000.....	20	29,109	24.5	3,991
\$500,000 to \$999,000.....	31	22,580	21.5	2,917	\$500,000 to \$999,000.....	46	33,731	22.3	3,873
\$300,000 to \$499,000.....	30	11,770	23.3	1,572	\$300,000 to \$499,000.....	60	25,124	20.7	2,908
\$200,000 to \$299,000.....	31	7,714	23.1	915	\$200,000 to \$299,000.....	52	13,028	21.9	1,321
\$100,000 to \$199,000.....	54	7,664	24.0	843	\$100,000 to \$199,000.....	87	13,247	23.6	1,521
\$50,000 to \$99,000.....	42	3,065	22.3	328	\$50,000 to \$99,000.....	69	4,839	25.4	574
Less than \$50,000.....	37	991	29.6	116	Less than \$50,000.....	71	1,999	31.2	253
Establishments not operated entire year.....	8	565	26.5	70	Establishments not operated entire year.....	31	12,829	19.8	1,193
Surgical, medical, hospital supply houses, total.....	800	321,489	22.3	40,880	Shoe service wholesalers, total.....	485	101,579	18.1	9,548
Establishments operated entire year, total.....	777	319,266	22.3	40,596	Establishments operated entire year, total.....	477	100,577	18.1	9,446
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	4	33,521	21.4	3,812	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	14	46,355	20.6	5,480	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	52	69,517	21.2	9,217	\$2,000,000 to \$4,999,000.....	8	12,614	13.0	863
\$1,000,000 to \$1,999,000.....	100	73,078	21.4	9,502	\$1,000,000 to \$1,999,000.....	32	23,575	16.1	2,179
\$500,000 to \$999,000.....	100	38,592	21.7	4,688	\$500,000 to \$999,000.....	44	16,528	19.2	1,686
\$300,000 to \$499,000.....	100	25,423	25.6	3,411	\$300,000 to \$499,000.....	63	15,474	20.0	1,583
\$200,000 to \$299,000.....	134	20,116	25.1	2,463	\$200,000 to \$299,000.....	152	22,092	20.5	2,255
\$100,000 to \$199,000.....	121	8,841	31.1	1,322	\$100,000 to \$199,000.....	108	8,126	18.0	637
\$50,000 to \$99,000.....	149	3,823	33.6	601	\$50,000 to \$99,000.....	70	2,168	25.0	243
Less than \$50,000.....	23	2,223	23.4	284	Less than \$50,000.....	8	1,002	19.1	102
Establishments not operated entire year.....					Establishments not operated entire year.....				
Optical goods wholesalers, total.....	742	126,966	36.0	29,220	Undertakers' supply houses, total.....	137	14,443	25.3	1,798
Establishments operated entire year, total.....	719	124,002	36.3	28,782	Establishments operated entire year, total.....	131	14,331	25.1	1,769
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	8	16,396	32.8	2,545	\$2,000,000 to \$4,999,000.....	...	...	...	...
\$1,000,000 to \$1,999,000.....	31	19,233	34.9	4,856	\$1,000,000 to \$1,999,000.....	...	...	...	...
\$500,000 to \$999,000.....	67	24,338	33.7	5,396	\$500,000 to \$999,000.....	9	4,144	18.8	397
\$300,000 to \$499,000.....	69	17,584	36.3	4,070	\$300,000 to \$499,000.....	15	3,601	25.1	466
\$200,000 to \$299,000.....	198	27,550	37.6	6,796	\$200,000 to \$299,000.....	18	2,450	30.1	384
\$100,000 to \$199,000.....	200	14,476	42.2	3,948	\$100,000 to \$199,000.....	40	2,853	26.3	324
\$50,000 to \$99,000.....	146	4,425	41.6	1,171	\$50,000 to \$99,000.....	49	1,283	33.6	198
Less than \$50,000.....	23	2,964	26.4	438	Less than \$50,000.....	6	112	48.2	29
Establishments not operated entire year.....					Establishments not operated entire year.....				
Other professional supplies distributors, total.....	479	152,670	26.8	22,694	Upholsterers' supply houses, total.....	262	92,670	21.7	9,960
Establishments operated entire year, total.....	461	147,483	27.2	22,279	Establishments operated entire year, total.....	258	92,476	21.7	9,933
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	3	21,094	32.8	3,883	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	10	29,989	27.9	4,418	\$2,000,000 to \$4,999,000.....	9	23,355	21.5	2,451
\$1,000,000 to \$1,999,000.....	25	33,298	23.6	4,759	\$1,000,000 to \$1,999,000.....	7	9,190	23.4	1,229
\$500,000 to \$999,000.....	22	15,132	26.1	2,359	\$500,000 to \$999,000.....	31	20,931	20.7	2,297
\$300,000 to \$499,000.....	36	13,917	23.7	1,839	\$300,000 to \$499,000.....	43	16,536	22.2	1,841
\$200,000 to \$299,000.....	107	8,908	26.8	1,131	\$200,000 to \$299,000.....	40	9,669	20.1	912
\$100,000 to \$199,000.....	367	15,217	28.5	2,365	\$100,000 to \$199,000.....	61	8,944	21.8	777
\$50,000 to \$99,000.....	79	5,920	30.1	946	\$50,000 to \$99,000.....	39	2,993	25.0	313
Less than \$50,000.....	143	4,008	31.4	579	Less than \$50,000.....	28	858	27.5	113
Establishments not operated entire year.....	18	5,187	16.3	415	Establishments not operated entire year.....	4	194	22.7	27
Service establishment supply houses: Beauty, barber supply houses, total.....	898	140,561	29.3	22,139	Welders' supply houses, total.....	1,000	198,100	26.4	26,793
Establishments operated entire year, total.....	870	137,607	29.2	21,559	Establishments operated entire year, total.....	965	195,770	26.3	26,434
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	5	16,509	13.8	1,058
\$2,000,000 to \$4,999,000.....	...	...	...	...	\$2,000,000 to \$4,999,000.....	6	8,682	16.1	752
\$1,000,000 to \$1,999,000.....	9	12,832	26.4	1,713	\$1,000,000 to \$1,999,000.....	58	38,904	24.9	5,477
\$500,000 to \$999,000.....	26	16,630	28.9	3,033	\$500,000 to \$999,000.....	...	...	...	...
\$300,000 to \$499,000.....	67	25,604	28.8	4,317	\$300,000 to \$499,000.....	90	34,390	28.5	5,197
\$200,000 to \$299,000.....	111	26,873	29.8	4,408	\$200,000 to \$299,000.....	132	31,216	28.2	4,425
\$100,000 to \$199,000.....	240	34,991	30.9	5,550	\$100,000 to \$199,000.....	303	43,992	29.9	6,539
\$50,000 to \$99,000.....	192	13,934	27.5	1,714	\$50,000 to \$99,000.....	238	17,834	28.8	2,393
Less than \$50,000.....	225	6,743	29.8	824	Less than \$50,000.....	133	4,243	31.3	593
Establishments not operated entire year.....	28	2,954	34.0	580	Establishments not operated entire year.....	35	2,330	31.4	359

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll									
Kind of business and sales size of establishment	Estab-lish-ments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year	Kind of business and sales size of establishment	Estab-lish-ments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year
(Number)	(Number)	((\$1,000)	(%)	((\$1,000)	(Number)	(Number)	((\$1,000)	(%)	((\$1,000)
Machinery, Equipment, Supplies Distributors-Continued					Metals, Metalwork (Except Scrap) Distributors-Continued				
Service establishment supply houses-Con.					Nonferrous metals distributors, total.....	542	1,188,309	7.2	42,860
Other service establishment supply houses, total.....	1,198	281,252	19.0	26,731	Establishments operated entire year, total.....	517	1,182,629	7.2	42,550
Establishments operated entire year, total.....	1,159	272,586	19.1	26,112	With annual sales of-				
With annual sales of-					\$10,000,000 and over.....	19	751,082	3.8	15,756
\$10,000,000 and over.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	13	89,990	9.0	3,445
\$5,000,000 to \$9,999,000.....	12	38,501	7.3	1,469	\$2,000,000 to \$4,999,000.....	44	131,879	12.0	7,773
\$2,000,000 to \$4,999,000.....	37	50,022	15.4	4,306	\$1,000,000 to \$1,999,000.....	71	99,194	12.8	6,290
\$1,000,000 to \$1,999,000.....	79	54,860	17.4	4,529	\$500,000 to \$999,000.....	73	54,729	15.3	3,967
\$500,000 to \$999,000.....	109	42,212	21.7	4,630	\$300,000 to \$499,000.....	76	28,822	18.8	2,524
\$300,000 to \$499,000.....	106	25,905	24.1	3,074	\$200,000 to \$299,000.....	46	11,211	22.2	965
\$200,000 to \$299,000.....	236	34,617	24.9	4,233	\$100,000 to \$199,000.....	73	10,462	21.0	1,101
\$100,000 to \$199,000.....	233	17,397	28.2	2,411	\$50,000 to \$99,000.....	54	4,011	25.0	484
\$50,000 to \$99,000.....	347	9,072	33.7	1,460	Less than \$50,000.....	48	1,249	32.8	245
Less than \$50,000.....	39	8,666	15.5	619	Establishments not operated entire year..	25	5,680	13.9	310
Establishments not operated entire year.					Scrap, Waste Materials Dealers				
Transportation equipment distributors:					Iron, steel scrap dealers:				
Aircraft, aeronautical equipment, parts distributors, total.....	450	169,782	26.6	22,901	Iron, steel scrap dealers (with processing, preparation equipment), total.....	2,202	801,352	21.4	89,836
Establishments operated entire year, total.....	433	165,303	26.3	22,166	Establishments operated entire year, total.....	2,152	795,520	21.3	89,150
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	11	57,496	24.4	6,647	\$10,000,000 and over.....	6	113,174	7.8	3,555
\$5,000,000 to \$9,999,000.....	16	23,182	24.5	3,404	\$5,000,000 to \$9,999,000.....	7	41,564	11.6	2,842
\$2,000,000 to \$4,999,000.....	43	30,660	23.4	4,150	\$2,000,000 to \$4,999,000.....	44	126,162	17.6	12,488
\$1,000,000 to \$1,999,000.....	51	19,993	29.4	2,776	\$1,000,000 to \$1,999,000.....	95	132,053	21.1	15,933
\$500,000 to \$999,000.....	58	14,318	28.2	1,927	\$500,000 to \$999,000.....	226	159,620	25.6	21,388
\$300,000 to \$499,000.....	71	10,411	31.8	1,583	\$300,000 to \$499,000.....	182	70,179	26.6	9,595
\$200,000 to \$299,000.....	93	6,714	34.9	1,121	\$200,000 to \$299,000.....	213	52,009	29.0	7,694
\$100,000 to \$199,000.....	90	2,529	39.5	558	\$100,000 to \$199,000.....	415	58,705	28.9	7,669
\$50,000 to \$99,000.....	17	4,479	37.4	735	\$50,000 to \$99,000.....	372	27,229	32.5	4,282
Less than \$50,000.....					Less than \$50,000.....	592	14,825	36.0	2,604
Establishments not operated entire year.					Establishments not operated entire year.	50	5,832	28.3	686
Marine machinery, equipment distributors, total.....	400	126,573	21.2	15,017	Iron, steel scrap dealers (without processing, preparation equipment), total.....	1,517	411,788	9.6	20,341
Establishments operated entire year, total.....	384	125,145	21.2	14,886	Establishments operated entire year, total.....	1,484	408,933	9.5	20,062
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	7	141,848	3.2	2,670
\$5,000,000 to \$9,999,000.....	7	24,624	20.4	2,622	\$5,000,000 to \$9,999,000.....	8	50,416	5.7	1,640
\$2,000,000 to \$4,999,000.....	15	18,989	15.6	1,830	\$2,000,000 to \$4,999,000.....	19	63,774	4.4	1,424
\$1,000,000 to \$1,999,000.....	49	33,677	20.7	4,262	\$1,000,000 to \$1,999,000.....	34	47,152	9.8	2,216
\$500,000 to \$999,000.....	38	15,013	20.7	1,717	\$500,000 to \$999,000.....	35	24,035	13.8	1,866
\$300,000 to \$499,000.....	52	12,721	24.3	1,593	\$300,000 to \$499,000.....	36	14,111	19.1	1,266
\$200,000 to \$299,000.....	90	13,193	24.8	1,672	\$200,000 to \$299,000.....	47	11,817	21.8	1,360
\$100,000 to \$199,000.....	77	5,558	30.1	919	\$100,000 to \$199,000.....	124	17,616	23.7	2,119
\$50,000 to \$99,000.....	56	1,350	32.2	271	\$50,000 to \$99,000.....	267	18,886	25.9	2,438
Less than \$50,000.....	16	1,448	20.5	131	Less than \$50,000.....	907	19,278	32.9	3,063
Establishments not operated entire year.					Establishments not operated entire year.	33	2,855	30.0	279
Railroad equipment distributors, total.....	84	60,046	20.7	6,297	Waste materials dealers:				
Establishments operated entire year, total.....	81	57,851	21.0	6,145	Nonferrous metallic scrap dealers, total..	1,518	500,822	13.9	34,749
With annual sales of-					Establishments operated entire year, total.....	1,477	492,405	13.9	34,146
\$10,000,000 and over.....	6	23,544	17.8	3,240	With annual sales of-				
\$5,000,000 to \$9,999,000.....	6	8,716	22.5	791	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	12	8,203	24.9	1,034	\$5,000,000 to \$9,999,000.....	3	29,158	6.9	1,057
\$1,000,000 to \$1,999,000.....	7	2,662	23.5	278	\$2,000,000 to \$4,999,000.....	52	150,239	10.9	8,753
\$500,000 to \$999,000.....	5	1,388	27.6	100	\$1,000,000 to \$1,999,000.....	59	78,648	10.0	3,958
\$300,000 to \$499,000.....	15	2,060	30.6	319	\$500,000 to \$999,000.....	119	84,947	13.1	5,553
\$200,000 to \$299,000.....	12	839	39.0	163	\$300,000 to \$499,000.....	132	50,595	17.8	4,165
\$100,000 to \$199,000.....	18	439	48.1	144	\$200,000 to \$299,000.....	113	27,608	19.4	2,661
\$50,000 to \$99,000.....	3	2,195	12.6	152	\$100,000 to \$199,000.....	260	37,525	21.6	4,038
Less than \$50,000.....					\$50,000 to \$99,000.....	299	21,785	24.4	2,400
Establishments not operated entire year.					Less than \$50,000.....	440	11,900	28.6	1,561
Other transportation equipment distributors, total.....	70	19,647	27.6	2,745	Establishments not operated entire year.	41	8,417	12.8	603
Establishments operated entire year, total.....	67	19,399	27.5	2,691	Waste paper dealers, total.....	1,124	218,239	27.4	33,394
With annual sales of-					Establishments operated entire year, total.....	1,092	215,561	27.3	32,863
\$10,000 and over.....	...	...	...	...	With annual sales of-				
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	5	6,259	18.3	636	\$5,000,000 to \$9,999,000.....	13	47,668	15.6	4,054
\$1,000,000 to \$1,999,000.....	8	5,935	35.2	913	\$2,000,000 to \$4,999,000.....	31	41,659	25.2	5,315
\$500,000 to \$999,000.....	7	2,438	36.0	360	\$1,000,000 to \$1,999,000.....	43	29,837	27.6	4,848
\$300,000 to \$499,000.....	5	1,130	25.3	155	\$500,000 to \$999,000.....	67	25,420	32.2	4,870
\$200,000 to \$299,000.....	16	2,373	28.8	409	\$300,000 to \$499,000.....	70	17,254	30.9	2,989
\$100,000 to \$199,000.....	11	873	34.5	144	\$200,000 to \$299,000.....	179	25,071	32.6	4,649
\$50,000 to \$99,000.....	15	391	34.3	74	\$100,000 to \$199,000.....	250	17,689	36.9	3,672
Less than \$50,000.....	3	248	34.7	54	\$50,000 to \$99,000.....	439	10,963	40.1	2,466
Establishments not operated entire year.					Less than \$50,000.....	32	2,678	35.5	531
Metals, Metalwork (Except Scrap) Distributors					Establishments not operated entire year.				
Iron, steel and products distributors, total.	2,693	2,174,276	18.5	221,482	Wiping cloth dealers, total.....	229	48,395	34.7	9,416
Establishments operated entire year, total.....	2,600	2,159,411	18.4	220,057	Establishments operated entire year, total.....	224	47,804	34.6	9,264
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	15	261,240	14.4	22,681	\$10,000,000 and over.....	...	...	...	...
\$5,000,000 to \$9,999,000.....	51	351,863	15.3	32,693	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	176	541,064	17.5	54,081	\$2,000,000 to \$4,999,000.....	...	...	...	...
\$1,000,000 to \$1,999,000.....	286	406,888	19.3	42,629	\$1,000,000 to \$1,999,000.....	21	15,238	36.3	3,315
\$500,000 to \$999,000.....	398	283,039	20.8	30,442	\$500,000 to \$999,000.....	...	...	...	...
\$300,000 to \$499,000.....	404	159,843	22.0	17,465	\$300,000 to \$499,000.....	30	11,972	37.5	2,523
\$200,000 to \$299,000.....	268	65,903	22.4	7,508	\$200,000 to \$299,000.....	39	9,410	33.9	1,634
\$100,000 to \$199,000.....	403	59,687	25.4	7,687	\$100,000 to \$199,000.....	47	6,597	27.9	1,011
\$50,000 to \$99,000.....	291	21,545	29.9	3,215	\$50,000 to \$99,000.....	44	3,287	31.5	551
Less than \$50,000.....	308	8,339	35.4	1,656	Less than \$50,000.....	43	1,300	34.2	230
Establishments not operated entire year...	93	14,865	21.7	1,425	Establishments not operated entire year.	5	591	46.0	152

... Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-13

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Scrap, Waste Materials Dealers—Con.					Other Merchant Wholesalers—Con.				
Waste materials dealers—Con.					Book, magazine, newspaper wholesalers, total	1,919	697,206	19.6	83,180
Rags, textile waste dealers, total.....	784	250,528	16.3	21,364	Establishments operated entire year, total	1,861	691,113	19.6	82,459
Establishments operated entire year, total.....	764	248,113	16.3	21,100	With annual sales of—				
With annual sales of—					\$10,000,000 and over.....	6	92,041	12.9	8,219
\$10,000,000 and over.....	3	26,327	5.8	749	\$5,000,000 to \$9,999,000.....	6	44,106	16.4	4,791
\$5,000,000 to \$9,999,000.....	14	37,711	9.5	2,026	\$2,000,000 to \$4,999,000.....	37	109,664	20.0	14,010
\$2,000,000 to \$4,999,000.....	35	49,503	14.1	3,759	\$1,000,000 to \$1,999,000.....	81	111,846	20.0	14,280
\$1,000,000 to \$1,999,000.....	77	53,486	18.2	5,177	\$500,000 to \$999,000.....	143	102,575	21.4	12,276
\$500,000 to \$999,000.....	67	25,550	19.8	2,678	\$300,000 to \$499,000.....	201	76,946	22.0	10,144
\$300,000 to \$499,000.....	74	18,602	21.9	2,137	\$200,000 to \$299,000.....	218	53,531	21.1	6,814
\$200,000 to \$299,000.....	143	21,005	24.6	2,487	\$100,000 to \$199,000.....	459	66,327	21.3	8,212
\$100,000 to \$199,000.....	144	10,349	25.1	1,289	\$50,000 to \$99,000.....	308	22,783	22.2	2,421
\$50,000 to \$99,000.....	207	5,580	29.3	798	Less than \$50,000.....	402	11,294	23.6	1,292
Less than \$50,000.....	20	2,415	19.0	264	Establishments not operated entire year...	58	6,093	20.3	721
Establishments not operated entire year.									
Other waste materials dealers, total.....	815	174,466	17.3	14,906	Coal wholesalers:				
Establishments operated entire year, total.....	790	168,158	17.0	14,067	Coal wholesalers (without yard or dock stocks), total.....	496	568,163	7.5	20,249
With annual sales of—					Establishments operated entire year, total.....	481	549,149	7.5	19,639
\$10,000,000 and over.....	8	64,157	5.9	1,204	With annual sales of—				
\$5,000,000 to \$9,999,000.....	17	23,633	18.6	2,521	\$10,000,000 and over.....	8	161,152	5.5	4,576
\$2,000,000 to \$4,999,000.....	30	20,836	18.0	2,017	\$5,000,000 to \$9,999,000.....	9	64,684	5.2	1,761
\$1,000,000 to \$1,999,000.....	37	14,839	23.3	1,731	\$2,000,000 to \$4,999,000.....	42	136,245	5.7	3,919
\$500,000 to \$999,000.....	40	10,155	28.1	1,348	\$1,000,000 to \$1,999,000.....	54	84,259	8.2	3,823
\$300,000 to \$499,000.....	101	14,272	28.6	2,043	\$500,000 to \$999,000.....	77	55,380	12.0	2,199
\$200,000 to \$299,000.....	157	10,976	27.6	1,553	\$300,000 to \$499,000.....	58	22,953	13.3	1,164
\$100,000 to \$199,000.....	400	9,290	34.3	1,650	\$200,000 to \$299,000.....	37	9,258	14.4	625
\$50,000 to \$99,000.....	25	6,308	25.7	839	\$100,000 to \$199,000.....	58	8,556	17.6	716
Less than \$50,000.....					\$50,000 to \$99,000.....	66	4,852	20.0	552
Establishments not operated entire year.					Less than \$50,000.....	72	1,810	32.9	304
					Establishments not operated entire year.	15	19,014	7.8	610
Other Merchant Wholesalers									
Amusement, sporting goods distributors:					Coal wholesalers (with coal yard), total..	204	226,026	9.4	10,575
Cameras photographic supplies distributors, total.....	484	233,116	19.0	23,681	Establishments operated entire year, total.....	199	225,064	9.3	10,452
Establishments operated entire year, total.....	463	229,407	19.0	23,361	With annual sales of—				
With annual sales of—					\$10,000,000 and over.....	11	134,090	5.1	3,630
\$10,000,000 and over.....	5	38,985	15.9	3,811	\$5,000,000 to \$9,999,000.....	10	31,292	13.2	2,277
\$5,000,000 to \$9,999,000.....	17	50,891	15.7	4,545	\$2,000,000 to \$4,999,000.....	15	20,206	11.8	1,142
\$2,000,000 to \$4,999,000.....	26	35,106	18.5	3,297	\$1,000,000 to \$1,999,000.....	24	17,859	14.6	1,175
\$1,000,000 to \$1,999,000.....	60	41,753	20.0	4,392	\$500,000 to \$999,000.....	22	8,613	23.1	868
\$500,000 to \$999,000.....	73	29,005	20.3	2,922	\$300,000 to \$499,000.....	24	5,753	22.8	559
\$300,000 to \$499,000.....	57	14,338	23.1	1,713	\$200,000 to \$299,000.....	21	3,062	23.0	267
\$200,000 to \$299,000.....	86	12,623	25.9	1,699	\$100,000 to \$199,000.....	48	3,499	25.5	388
\$100,000 to \$199,000.....	62	4,716	29.8	718	\$50,000 to \$99,000.....	24	690	32.0	146
\$50,000 to \$99,000.....	77	1,990	29.4	264	Less than \$50,000.....	5	962	23.7	123
Less than \$50,000.....	21	3,709	20.0	320	Establishments not operated entire year.				
Establishments not operated entire year.									
Sporting goods wholesalers, total.....	579	233,998	16.7	19,820	Farm supplies wholesalers:				
Establishments operated entire year, total.....	562	228,454	16.9	19,601	Feed wholesalers, total.....	1,067	766,302	7.6	27,506
With annual sales of—					Establishments operated entire year, total.....	1,035	758,624	7.6	27,280
\$10,000,000 and over.....	6	46,844	11.0	2,682	With annual sales of—				
\$5,000,000 to \$9,999,000.....	13	34,550	15.5	2,982	\$10,000,000 and over.....	11	172,756	3.6	3,049
\$2,000,000 to \$4,999,000.....	26	33,364	17.7	2,998	\$5,000,000 to \$9,999,000.....	15	98,514	4.1	2,045
\$1,000,000 to \$1,999,000.....	59	43,675	18.7	4,367	\$2,000,000 to \$4,999,000.....	44	132,776	5.4	3,788
\$500,000 to \$999,000.....	60	23,509	17.5	1,957	\$1,000,000 to \$1,999,000.....	81	115,491	8.3	4,904
\$300,000 to \$499,000.....	73	18,232	20.0	1,693	\$500,000 to \$999,000.....	138	97,749	11.6	5,132
\$200,000 to \$299,000.....	128	18,782	21.6	1,895	\$300,000 to \$499,000.....	152	59,641	12.6	3,090
\$100,000 to \$199,000.....	91	6,721	19.9	627	\$200,000 to \$299,000.....	145	35,591	11.6	1,945
\$50,000 to \$99,000.....	106	2,777	29.1	400	\$100,000 to \$199,000.....	231	34,059	15.4	2,231
Less than \$50,000.....	17	5,544	7.6	219	\$50,000 to \$99,000.....	129	9,631	17.3	824
Establishments not operated entire year.					Less than \$50,000.....	89	2,416	25.1	272
					Establishments not operated entire year.	32	7,678	7.6	226
Toys, games, fireworks wholesalers, total.....	805	277,626	16.6	22,793	Fertilizer, agricultural chemical distributors, total.....	507	280,597	10.9	13,627
Establishments operated entire year, total.....	776	275,662	16.5	22,575	Establishments operated entire year, total.....	487	276,848	10.8	13,339
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	4	30,077	9.6	1,555	\$10,000,000 and over.....	27	136,059	5.2	3,454
\$5,000,000 to \$9,999,000.....	10	33,093	16.0	2,519	\$5,000,000 to \$9,999,000.....	34	46,616	13.9	2,699
\$2,000,000 to \$4,999,000.....	36	49,111	15.5	4,070	\$2,000,000 to \$4,999,000.....	55	39,688	14.4	2,502
\$1,000,000 to \$1,999,000.....	80	57,704	16.5	5,162	\$1,000,000 to \$1,999,000.....	63	24,423	16.2	1,834
\$500,000 to \$999,000.....	104	39,142	17.7	3,429	\$500,000 to \$999,000.....	46	11,260	19.0	904
\$300,000 to \$499,000.....	102	25,505	18.7	2,073	\$300,000 to \$499,000.....	80	11,109	20.9	902
\$200,000 to \$299,000.....	198	28,416	19.4	2,466	\$200,000 to \$299,000.....	68	5,005	28.2	603
\$100,000 to \$199,000.....	121	9,193	21.9	893	\$100,000 to \$199,000.....	114	2,688	34.6	441
\$50,000 to \$99,000.....	121	3,421	29.1	408	Less than \$50,000.....	20	3,749	14.8	288
Less than \$50,000.....	29	1,964	24.4	218	Establishments not operated entire year.				
Establishments not operated entire year.									
Other recreation goods wholesalers, total.....	646	207,971	19.2	21,041	Seed wholesalers, total.....	641	474,148	15.8	38,048
Establishments operated entire year, total.....	622	203,406	19.2	20,562	Establishments operated entire year, total.....	624	469,403	15.8	37,701
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	3	19,286	18.5	2,212	\$10,000,000 and over.....	11	87,333	17.0	7,419
\$5,000,000 to \$9,999,000.....	11	37,174	16.3	3,872	\$5,000,000 to \$9,999,000.....	41	117,139	12.0	7,785
\$2,000,000 to \$4,999,000.....	24	31,279	18.4	3,260	\$2,000,000 to \$4,999,000.....	76	104,536	14.4	7,434
\$1,000,000 to \$1,999,000.....	53	38,461	19.4	3,882	\$1,000,000 to \$1,999,000.....	118	88,177	17.8	7,743
\$500,000 to \$999,000.....	71	27,355	19.5	2,491	\$500,000 to \$999,000.....	90	34,914	17.4	3,028
\$300,000 to \$499,000.....	82	19,740	18.3	1,720	\$300,000 to \$499,000.....	64	16,085	20.0	1,645
\$200,000 to \$299,000.....	131	19,003	22.7	1,782	\$200,000 to \$299,000.....	103	15,107	23.6	1,829
\$100,000 to \$199,000.....	97	7,181	24.0	789	\$100,000 to \$199,000.....	57	4,358	25.8	291
\$50,000 to \$99,000.....	150	3,927	32.7	554	\$50,000 to \$99,000.....	64	1,754	30.9	291
Less than \$50,000.....	24	4,565	19.1	479	Less than \$50,000.....	17	4,745	13.6	347
Establishments not operated entire year.					Establishments not operated entire year.				

...Represent zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2A. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Other Merchant Wholesalers—Continued					Other Merchant Wholesalers—Con.				
Farm supplies wholesalers—Continued					Jewelry wholesalers—Continued				
Other farm supplies wholesalers, total....	132	53,595	13.6	3,638	Other jewelry wholesalers, total.....	969	191,582	18.5	18,078
Establishments operated entire year, total.....	131	(D)	(D)	(D)	Establishments operated entire year, total.....	939	188,920	18.5	17,855
With annual sales of—					With annual sales of—				
\$10,000,000 and over.....	...	...	...	...	\$10,000,000 and over.....	6	25,120	11.0	1,411
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	21	28,167	15.2	2,473
\$2,000,000 to \$4,999,000.....	3	6,860	8.6	283	\$2,000,000 to \$4,999,000.....	45	31,262	19.5	3,209
\$1,000,000 to \$1,999,000.....	15	20,814	12.7	1,317	\$500,000 to \$999,000.....	60	23,954	19.1	2,330
\$500,000 to \$999,000.....	15	10,851	12.8	762	\$300,000 to \$499,000.....	92	22,716	20.3	2,331
\$300,000 to \$499,000.....	15	5,956	14.7	383	\$100,000 to \$199,000.....	244	34,464	19.8	3,391
\$200,000 to \$299,000.....	13	3,199	20.4	307	\$50,000 to \$99,000.....	231	16,730	23.4	1,770
\$100,000 to \$199,000.....	21	3,363	17.1	290	Less than \$50,000.....	240	6,507	28.5	940
\$50,000 to \$99,000.....	22	1,543	23.2	194	Establishments not operated entire year	30	2,662	18.2	223
Less than \$50,000.....	27	(D)	(D)	(D)					
Establishments not operated entire year.	1	(D)	(D)	(D)					
Jewelry wholesalers:					Petroleum products distributors, total.....	2,260	1,416,388	9.0	56,221
General-line jewelry wholesalers, total....	234	143,549	20.8	16,319	Establishments operated entire year, total.....	2,178	1,389,798	9.0	55,156
Establishments operated entire year, total.....	229	142,469	20.9	16,240	With annual sales of—				
With annual sales of—					\$10,000,000 and over.....	13	428,522	3.2	7,771
\$10,000,000 and over.....	...	...	...	...	\$5,000,000 to \$9,999,000.....	20	134,150	5.0	2,475
\$5,000,000 to \$9,999,000.....	7	32,853	23.7	4,547	\$2,000,000 to \$4,999,000.....	64	192,161	9.3	7,611
\$2,000,000 to \$4,999,000.....	20	26,258	22.2	3,090	\$1,000,000 to \$1,999,000.....	145	198,267	10.1	9,408
\$1,000,000 to \$1,999,000.....	66	47,152	19.1	4,979	\$500,000 to \$999,000.....	229	159,936	13.8	9,341
\$500,000 to \$999,000.....	55	21,385	18.1	1,920	\$300,000 to \$499,000.....	264	102,351	14.0	6,067
\$300,000 to \$499,000.....	45	11,141	22.4	1,331	\$200,000 to \$299,000.....	282	69,696	16.5	4,455
\$200,000 to \$299,000.....	21	3,007	18.1	256	\$100,000 to \$199,000.....	468	68,213	15.4	4,285
\$100,000 to \$199,000.....	7	512	26.0	87	\$50,000 to \$99,000.....	367	27,293	20.8	2,377
\$50,000 to \$99,000.....	8	161	36.0	30	Less than \$50,000.....	326	9,209	30.2	1,366
Less than \$50,000.....	5	1,080	15.3	79	Establishments not operated entire year	82	26,590	9.4	1,065
Establishments not operated entire year.									
Clocks, watches wholesalers, total.....	355	124,380	15.7	9,989	Gift, art goods, greeting cards wholesalers:				
Establishments operated entire year, total.....	344	122,903	15.7	9,913	Gift, art goods wholesalers, total.....	735	140,213	22.8	14,428
With annual sales of—					Establishments operated entire year, total.....	708	138,298	22.8	14,272
\$10,000,000 and over.....	...	...	...	...	With annual sales of—				
\$5,000,000 to \$9,999,000.....	7	24,302	8.4	1,060	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	25	33,505	16.6	2,880	\$5,000,000 to \$9,999,000.....	4	12,539	18.9	1,066
\$1,000,000 to \$1,999,000.....	31	22,626	16.2	2,035	\$2,000,000 to \$4,999,000.....	18	24,380	22.9	2,706
\$500,000 to \$999,000.....	48	18,860	16.2	1,494	\$1,000,000 to \$1,999,000.....	43	28,676	17.2	2,518
\$300,000 to \$499,000.....	33	8,281	17.3	773	\$500,000 to \$999,000.....	55	20,419	25.6	2,182
\$200,000 to \$299,000.....	60	8,352	21.9	875	\$300,000 to \$499,000.....	64	15,355	23.7	1,606
\$100,000 to \$199,000.....	68	4,987	22.4	527	\$200,000 to \$299,000.....	133	19,370	26.0	2,158
\$50,000 to \$99,000.....	72	1,990	29.7	269	\$100,000 to \$199,000.....	153	11,062	24.8	1,103
Less than \$50,000.....	11	1,477	10.8	76	\$50,000 to \$99,000.....	238	6,497	31.6	933
Establishments not operated entire year.					Less than \$50,000.....	27	1,915	21.0	156
Costume jewelry wholesalers, total.....	513	132,621	23.9	16,233	Establishments not operated entire year				
Establishments operated entire year, total.....	496	130,672	24.0	16,094	Greeting card distributors, total.....	248	50,094	28.2	6,682
With annual sales of—					Establishments operated entire year, total.....	242	48,196	29.0	6,600
\$10,000,000 and over.....	...	...	...	...	With annual sales of—				
\$5,000,000 to \$9,999,000.....	...	...	...	...	\$10,000,000 and over.....	...	...	...	...
\$2,000,000 to \$4,999,000.....	7	18,524	22.8	2,557	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$1,000,000 to \$1,999,000.....	16	20,994	25.0	3,048	\$2,000,000 to \$4,999,000.....	6	15,976	24.5	2,198
\$500,000 to \$999,000.....	42	29,238	24.5	3,650	\$1,000,000 to \$1,999,000.....	...	...	...	...
\$300,000 to \$499,000.....	53	20,212	23.7	2,401	\$500,000 to \$999,000.....	12	8,347	28.5	989
\$200,000 to \$299,000.....	58	14,042	23.6	1,689	\$300,000 to \$499,000.....	15	5,332	35.9	848
\$100,000 to \$199,000.....	127	17,813	22.0	1,678	\$200,000 to \$299,000.....	22	5,321	30.9	755
\$50,000 to \$99,000.....	95	6,968	26.5	719	\$100,000 to \$199,000.....	53	7,284	34.9	1,103
Less than \$50,000.....	98	2,881	27.3	322	\$50,000 to \$99,000.....	51	3,712	24.8	434
Establishments not operated entire year.	17	1,949	19.7	139	Less than \$50,000.....	83	2,224	29.3	273
Precious stones distributors, total.....	498	202,608	10.3	9,950	Establishments not operated entire year	6	1,898	9.3	82
Establishments operated entire year, total.....	491	200,624	10.3	9,869					
With annual sales of—					Flower, bulb, plant wholesalers:				
\$10,000,000 and over.....	...	...	...	...	Flower (cut), potted plant wholesalers, total.....	851	193,270	23.9	24,687
\$5,000,000 to \$9,999,000.....	10	32,001	8.2	1,411	Establishments operated entire year, total.....	819	188,600	24.0	24,164
\$2,000,000 to \$4,999,000.....	37	51,781	8.0	1,982	With annual sales of—				
\$1,000,000 to \$1,999,000.....	70	51,296	9.0	2,207	\$10,000,000 and over.....	...	...	...	...
\$500,000 to \$999,000.....	70	28,229	11.8	1,647	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$300,000 to \$499,000.....	50	12,158	15.4	812	\$2,000,000 to \$4,999,000.....	19	28,687	23.0	3,924
\$200,000 to \$299,000.....	129	18,856	14.3	1,139	\$1,000,000 to \$1,999,000.....	72	49,161	23.2	6,497
\$100,000 to \$199,000.....	69	4,814	20.0	441	\$500,000 to \$999,000.....	105	42,545	23.1	4,989
\$50,000 to \$99,000.....	56	1,489	29.4	230	\$300,000 to \$499,000.....	101	24,939	22.2	2,944
Less than \$50,000.....	7	1,984	8.4	81	\$200,000 to \$299,000.....	193	28,479	25.8	3,520
Establishments not operated entire year.					\$100,000 to \$199,000.....	134	9,917	28.0	1,325
Watch materials jewelers' tools distri- butors, total.....	172	30,719	28.2	5,655	\$50,000 to \$99,000.....	195	4,872	37.2	965
Establishments operated entire year, total.....	167	29,961	28.5	5,001	Less than \$50,000.....	32	4,670	20.7	523
With annual sales of—					Establishments not operated entire year				
\$10,000,000 and over.....	...	...	...	...	Bulb, plant distributors, total.....	115	29,672	25.1	3,918
\$5,000,000 to \$9,999,000.....	...	...	...	...	Establishments operated entire year, total.....	114	(D)	(D)	(D)
\$2,000,000 to \$4,999,000.....	3	5,168	36.8	1,647	With annual sales of—				
\$1,000,000 to \$1,999,000.....	10	6,787	28.2	1,158	\$10,000,000 and over.....	...	...	...	...
\$500,000 to \$999,000.....	13	4,736	23.6	654	\$5,000,000 to \$9,999,000.....	...	...	...	...
\$300,000 to \$499,000.....	14	3,389	27.0	610	\$2,000,000 to \$4,999,000.....	6	(D)	(D)	(D)
\$200,000 to \$299,000.....	33	4,859	24.1	711	\$1,000,000 to \$1,999,000.....	8	5,218	26.7	722
\$100,000 to \$199,000.....	48	3,579	28.8	579	\$500,000 to \$999,000.....	10	4,093	14.8	416
\$50,000 to \$99,000.....	46	1,443	33.4	242	\$300,000 to \$499,000.....	12	2,888	19.6	264
Less than \$50,000.....	5	758	15.4	54	\$200,000 to \$299,000.....	21	2,968	26.7	442
Establishments not operated entire year.					\$100,000 to \$199,000.....	21	1,506	26.5	184
					\$50,000 to \$99,000.....	36	929	29.2	134
					Less than \$50,000.....	1	(D)	(D)	(D)
					Establishments not operated entire year				

(D) Withheld to avoid disclosure. ... Represents zero

SIZE OF ESTABLISHMENT OR FIRM

2-15

Table 2A. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Kind of business and sales size of establishment	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Other Merchant Wholesalers-Con.					Other Merchant Wholesalers-Con.				
Miscellaneous products merchant wholesalers:					Miscellaneous products merchant whole-				
Forest products (except lumber) distribu-					salers-Con.				
tors, total.....	669	290,871	11.0	15,114	Industrial yarns wholesalers, total.....	222	191,250	6.9	6,400
Establishments operated entire year,					Establishments operated entire year,				
total.....	638	288,083	11.0	14,944	total.....	218	191,000	6.9	6,311
With annual sales of-					With annual sales of-				
\$10,000,000 and over.....	6	79,515	3.4	1,473	\$10,000,000 and over.....	6	47,347	3.5	693
\$5,000,000 to \$9,999,000.....	5	31,056	7.7	1,161	\$5,000,000 to \$9,999,000.....	16	51,590	4.4	1,299
\$2,000,000 to \$4,999,000.....	13	38,736	11.3	1,989	\$2,000,000 to \$4,999,000.....	31	45,616	6.0	1,437
\$1,000,000 to \$1,999,000.....	25	34,247	10.7	2,007	\$1,000,000 to \$1,999,000.....	31	22,345	12.0	1,110
\$500,000 to \$999,000.....	65	47,341	14.0	2,581	\$500,000 to \$999,000.....	23	10,841	14.2	766
\$300,000 to \$499,000.....	60	22,770	15.1	1,699	\$300,000 to \$499,000.....	23	5,607	15.2	385
\$200,000 to \$299,000.....	40	9,752	19.3	765	\$200,000 to \$299,000.....	34	5,022	17.0	374
\$100,000 to \$199,000.....	93	13,413	22.9	1,459	\$100,000 to \$199,000.....	25	1,875	21.2	188
\$50,000 to \$99,000.....	84	5,831	27.2	768	\$50,000 to \$99,000.....	29	757	30.4	121
Less than \$50,000.....	247	5,422	34.7	1,042	Less than \$50,000.....	4	250	20.4	27
Establishments not operated entire year.	31	2,788	11.3	170	Establishments not operated entire year.				
General merchandise distributors, total...	594	814,291	11.2	49,622	Bags, bagging, burlap (textiles) distribu-				
Establishments operated entire year,					tors, total.....	659	239,072	15.7	19,448
total.....	576	810,527	11.1	49,311	Establishments operated entire year,				
With annual sales of-					total.....	644	233,248	15.8	19,214
\$10,000,000 and over.....	20	412,254	8.5	21,135	With annual sales of-				
\$5,000,000 to \$9,999,000.....	15	99,359	13.2	7,288	\$10,000,000 and over.....	4	32,452	4.8	814
\$2,000,000 to \$4,999,000.....	30	93,914	11.2	5,511	\$5,000,000 to \$9,999,000.....	13	33,987	10.2	1,677
\$1,000,000 to \$1,999,000.....	60	82,438	14.5	6,239	\$2,000,000 to \$4,999,000.....	34	45,558	12.7	3,292
\$500,000 to \$999,000.....	79	55,550	14.8	4,050	\$1,000,000 to \$1,999,000.....	60	42,939	18.9	4,231
\$300,000 to \$499,000.....	72	27,947	15.8	2,111	\$500,000 to \$999,000.....	74	28,492	19.7	3,111
\$200,000 to \$299,000.....	64	15,934	15.9	1,023	\$300,000 to \$499,000.....	68	17,277	23.8	2,010
\$100,000 to \$199,000.....	116	16,732	16.4	1,285	\$200,000 to \$299,000.....	141	20,400	24.7	2,417
\$50,000 to \$99,000.....	66	4,895	23.3	497	\$100,000 to \$199,000.....	119	8,627	26.0	1,147
Less than \$50,000.....	54	1,504	21.1	172	\$50,000 to \$99,000.....	131	3,516	29.3	515
Establishments not operated entire year.	18	3,764	17.6	311	Less than \$50,000.....	15	5,824	8.3	234
Leather goods wholesalers, total.....	454	135,579	14.6	8,624	Establishments not operated entire year.				
Establishments operated entire year,					Food, beverage basic material distribu-				
total.....	439	133,113	14.7	8,469	tors, total.....	325	530,630	4.7	10,817
With annual sales of-					Establishments operated entire year,				
\$10,000,000 and over.....	12	49,369	8.0	1,491	total.....	317	529,714	4.7	10,741
\$5,000,000 to \$9,999,000.....	5	6,082	18.1	585	With annual sales of-				
\$2,000,000 to \$4,999,000.....	34	24,586	16.2	1,706	\$10,000,000 and over.....	13	418,841	1.9	2,972
\$1,000,000 to \$1,999,000.....	41	15,288	15.9	1,080	\$5,000,000 to \$9,999,000.....	15	20,485	8.6	846
\$500,000 to \$999,000.....	56	13,511	18.2	1,082	\$2,000,000 to \$4,999,000.....	29	18,709	16.6	1,522
\$300,000 to \$499,000.....	102	14,580	21.2	1,462	\$1,000,000 to \$1,999,000.....	31	12,469	25.7	1,326
\$200,000 to \$299,000.....	91	6,592	24.3	676	\$500,000 to \$999,000.....	22	5,802	20.6	607
\$100,000 to \$199,000.....	98	3,105	28.7	387	\$300,000 to \$499,000.....	58	8,349	22.9	826
\$50,000 to \$99,000.....	15	2,466	14.1	155	\$200,000 to \$299,000.....	51	3,852	25.5	418
Establishments not operated entire year.					\$100,000 to \$199,000.....	85	2,016	33.5	346
Musical instrument, sheet music whole-					\$50,000 to \$99,000.....	8	916	15.7	76
salers, total.....	509	192,142	19.3	18,621	Establishments not operated entire year.				
Establishments operated entire year,					All other merchant wholesalers, total.....	644	637,417	5.8	18,173
total.....	484	188,923	19.3	18,349	Establishments operated entire year,				
With annual sales of-					total.....	596	628,038	5.8	17,862
\$10,000,000 and over.....	10	48,899	11.8	3,218	With annual sales of-				
\$5,000,000 to \$9,999,000.....	31	40,838	21.8	4,631	\$10,000,000 and over.....	16	369,377	2.5	4,511
\$2,000,000 to \$4,999,000.....	48	32,919	19.6	3,302	\$5,000,000 to \$9,999,000.....	8	58,572	3.7	1,086
\$1,000,000 to \$1,999,000.....	82	31,439	20.7	3,023	\$2,000,000 to \$4,999,000.....	26	83,709	6.0	2,384
\$500,000 to \$999,000.....	61	15,414	23.4	1,938	\$1,000,000 to \$1,999,000.....	27	36,299	13.9	2,513
\$300,000 to \$499,000.....	75	10,950	21.1	964	\$500,000 to \$999,000.....	40	27,125	13.9	2,070
\$200,000 to \$299,000.....	74	5,667	34.3	823	\$300,000 to \$499,000.....	48	15,010	19.7	1,338
\$100,000 to \$199,000.....	103	2,797	35.5	450	\$200,000 to \$299,000.....	87	11,801	18.6	1,190
\$50,000 to \$99,000.....	25	3,219	17.0	272	\$100,000 to \$199,000.....	119	8,472	21.5	871
Establishments not operated entire year.					\$50,000 to \$99,000.....	185	4,868	26.5	638
					Less than \$50,000.....	48	9,379	6.6	311

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS

Kind of business and sales size of establishment	Establishments and Sales										Pacific	
	United States	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific		
	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Sales (\$1,000)
Grocery, Confectionery, Meat Wholesalers												
General-line grocery wholesalers:												
Voluntary group grocery wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	311	2,154,357	56	320,941	58	477,325	25	112,325	15	126,954	27	159,307
\$1,000,000 to \$2,000,000.....	125	235,190	38	54,368	17	30,221	13	18,937	4	5,584	19	28,306
\$500,000 to \$1,000,000.....	74	56,973	24	18,474	5	4,188	7	5,362	3	2,054	13	9,784
\$200,000 to \$500,000.....	27	4,149	7	2,599	1	(D)	3	1,119	1	(D)	5	1,777
Less than \$200,000.....	2	(D)	1	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Establishments not operated entire year.....	5	7,048	1	(D)	2	(D)	...	(D)	...	(D)	...	(D)
Retailer cooperative food wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	114	1,218,694	20	171,159	13	104,228	12	79,840	6	24,091	9	50,259
\$1,000,000 to \$2,000,000.....	37	53,159	9	12,550	4	(D)	7	13,803	...	(D)	1	(D)
\$500,000 to \$1,000,000.....	29	21,891	2	7,766	3	2,136	10	1,102	...	(D)	...	(D)
\$200,000 to \$500,000.....	9	(D)	2	(D)	...	(D)	3	1,190	...	(D)	...	(D)
Less than \$200,000.....	2	(D)	1	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Establishments not operated entire year.....	2	(D)	1	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Cash-carry food depots:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	6	18,766	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)
\$1,000,000 to \$2,000,000.....	18	26,889	2	2,274	1	(D)	8	2,636	2	(D)	1	(D)
\$500,000 to \$1,000,000.....	52	33,507	3	7,432	13	4,040	4	2,329	...	(D)	...	(D)
\$200,000 to \$500,000.....	160	52,155	21	7,432	...	(D)	8	632	...	(D)	...	(D)
\$100,000 to \$200,000.....	50	7,470	2	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Less than \$100,000.....	5	1,163	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Establishments not operated entire year.....	...	...	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Other general-line grocery wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	436	1,834,286	40	219,017	40	183,417	86	305,136	70	251,643	73	315,107
\$1,000,000 to \$2,000,000.....	667	947,649	51	72,361	61	84,555	183	263,514	83	129,467	141	204,948
\$500,000 to \$1,000,000.....	649	483,380	87	62,885	42	31,380	156	119,112	82	56,377	123	151,078
\$200,000 to \$500,000.....	364	138,040	52	19,230	20	8,720	57	21,818	57	20,377	54	13,988
\$100,000 to \$200,000.....	118	14,258	26	3,154	4	577	25	2,832	7	769	8	1,016
Less than \$100,000.....	28	33,866	5	2,557	1	(D)	6	4,188	3	2,314	5	4,459
Establishments not operated entire year.....	...	...	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Confectionery wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	18	85,956	7	16,984	...	(D)	3	9,876	...	(D)	...	(D)
\$1,000,000 to \$2,000,000.....	50	70,198	6	9,617	...	(D)	4	5,887	...	(D)	...	(D)
\$500,000 to \$1,000,000.....	148	102,723	8	5,406	10	6,748	17	10,037	12	7,894	17	12,802
\$200,000 to \$500,000.....	465	145,983	125	40,001	23	7,181	90	27,067	36	10,821	29	8,667
\$100,000 to \$200,000.....	1,166	109,484	85	6,611	77	21,153	203	21,765	92	9,730	101	9,482
Less than \$100,000.....	62	13,102	13	3,378	6	1,063	6	906	2	(D)	1	(D)
Establishments not operated entire year.....	...	...	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Fish, seafood distributors:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	43	155,542	14	46,602	...	(D)	3	8,781	...	(D)	...	(D)
\$1,000,000 to \$2,000,000.....	93	128,613	28	39,462	2	(D)	14	18,420	...	(D)	...	(D)
\$500,000 to \$1,000,000.....	192	135,552	42	30,834	6	4,626	37	23,844	4	(D)	16	11,862
\$200,000 to \$500,000.....	1,008	129,564	68	21,489	12	3,668	70	22,024	10	3,109	48	11,856
\$100,000 to \$200,000.....	...	...	...	...	...	(D)	338	26,316	36	2,823	112	9,437
Less than \$100,000.....	64	16,756	9	4,360	23	2,166	21	6,426	2	(D)	8	860
Establishments not operated entire year.....	...	...	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)
Meat, meat products wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	284	1,212,373	117	545,697	11	39,218	18	57,425	7	(D)	9	39,774
\$1,000,000 to \$2,000,000.....	388	558,195	122	175,573	13	20,923	32	45,672	...	(D)	33	43,957
\$500,000 to \$1,000,000.....	625	444,120	210	150,903	29	20,410	44	30,883	10	7,124	44	23,883
\$200,000 to \$500,000.....	1,304	417,168	355	114,042	121	86,956	98	31,315	10	15,674	105	20,977
\$100,000 to \$200,000.....	1,602	182,684	322	51,158	130	12,549	161	17,410	54	6,104	182	20,907
Less than \$100,000.....	154	51,653	38	10,190	12	1,678	11	7,505	3	603	23	5,546
Establishments not operated entire year.....	...	...	...	(D)	...	(D)	...	(D)	...	(D)	...	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	United States			New England			Middle Atlantic			East North Central			West North Central			South Atlantic			East South Central			West South Central			Mountain			Pacific		
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)				
Grocery, Confectionery, Meat Wholesalers—Con.																														
Specialty-line grocery wholesalers:																														
Bakery, restaurant, hotel supply houses:																														
Establishments operated entire year with annual sales of over.....	14	51,386	1	(D)	6	23,007	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1			
\$1,000,000 to \$1,999,000.....	39	55,097	5	6,190	12	17,267	12	19,319	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1			
\$200,000 to \$999,000.....	72	30,906	4	3,222	24	17,420	7	7,153	7	4,793	8	4,793	13	9,168	13	9,168	13	9,168	13	9,168	13	9,168	13	9,168	13	9,168	13			
\$300,000 to \$499,000.....	103	35,942	9	3,076	30	10,673	17	5,674	7	2,620	8	2,620	9	2,770	9	2,770	9	2,770	9	2,770	9	2,770	9	2,770	9	2,770	9			
Less than \$200,000.....	200	19,048	16	1,161	53	4,692	43	3,815	15	1,420	15	1,420	16	1,834	16	1,834	16	1,834	16	1,834	16	1,834	16	1,834	16	1,834	16			
Establishments not operated entire year.....	10	3,035	...	...	...	1,009	1	(D)	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Bread, bakery goods distributors:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	5	14,465	...	...	...	12,389	5	6,834	2	(D)	2	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1
\$1,000,000 to \$1,999,000.....	21	28,473	...	...	...	9,736	11	7,255	5	3,003	5	3,003	7	4,009	7	4,009	7	4,009	7	4,009	7	4,009	7	4,009	7	4,009	7
\$500,000 to \$999,000.....	49	32,576	10	2,374	13	9,736	11	7,255	5	3,003	5	3,003	7	4,009	7	4,009	7	4,009	7	4,009	7	4,009	7	4,009	7	4,009	7			
\$200,000 to \$499,000.....	118	35,815	10	2,986	26	7,903	26	7,903	94	7,799	46	3,265	69	5,107	69	5,107	69	5,107	69	5,107	69	5,107	69	5,107	69	5,107	69			
Less than \$200,000.....	558	44,185	59	4,672	128	9,918	94	7,799	26	7,903	46	3,265	69	5,107	69	5,107	69	5,107	69	5,107	69	5,107	69	5,107	69	5,107	69			
Establishments not operated entire year.....	49	4,964	2	(D)	13	2,694	10	876	3	83	5	119	5	119	5	119	5	119	5	119	5	119	5	119	5	119	5			
Canned food wholesalers:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	53	247,959	3	(D)	26	125,169	6	57,171	3	10,372	4	12,008	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	80	131,948	16	11,570	22	42,188	26	10,695	6	7,056	17	22,883	3	(D)	3	(D)	5	15,034	1	(D)	5	15,034	1	(D)	5	15,034	1			
\$500,000 to \$999,000.....	180	139,996	16	11,570	22	42,188	26	10,695	6	7,056	17	22,883	3	(D)	3	(D)	5	15,034	1	(D)	5	15,034	1	(D)	5	15,034	1			
\$200,000 to \$499,000.....	263	91,674	23	7,205	36	30,117	39	13,277	17	6,610	38	15,483	11	3,972	16	3,972	16	3,972	16	3,972	16	3,972	16	3,972	16	3,972	16			
Less than \$200,000.....	318	31,617	23	1,823	107	10,197	54	6,235	5	2,602	7	868	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year.....	30	7,476	3	294	7	1,234	3	1,555	...	(D)	7	868	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Coffee, tea, spice wholesalers:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	80	1,452,975	1	(D)	51	1,070,865	4	41,618	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	32	47,340	3	3,955	15	24,041	6	7,518	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	54	37,246	1	(D)	13	9,678	4	2,729	5	3,682	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	102	32,705	5	1,601	34	10,433	19	5,443	6	1,927	7	2,477	6	1,711	6	1,711	6	1,711	6	1,711	6	1,711	6	1,711	6	1,711	6			
Less than \$200,000.....	206	18,762	8	805	72	6,498	36	2,872	16	1,636	24	2,129	6	747	6	747	6	747	6	747	6	747	6	747	6	747	6			
Establishments not operated entire year.....	14	17,352	4	498	3	3,963	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Dairy products distributors:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	121	680,743	1	(D)	56	277,493	37	222,469	4	28,107	4	10,443	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	141	188,344	8	9,840	62	84,166	35	45,419	9	11,743	6	9,341	2	(D)	2	(D)	6	8,199	1	(D)	6	8,199	1	(D)	6	8,199	1			
\$500,000 to \$999,000.....	246	160,624	8	6,050	94	65,556	55	45,419	18	13,778	27	18,129	9	6,429	9	6,429	14	9,044	12	(D)	14	9,044	12	(D)	14	9,044	12			
\$200,000 to \$499,000.....	525	179,032	17	5,171	200	65,200	128	42,094	31	9,828	64	20,704	19	5,716	19	5,716	30	10,118	22	(D)	30	10,118	22	(D)	30	10,118	22			
Less than \$200,000.....	1,127	17,449	62	4,457	273	26,503	317	28,900	93	7,983	72	6,784	54	4,640	54	4,640	121	10,223	52	(D)	121	10,223	52	(D)	121	10,223	52			
Establishments not operated entire year.....	67	17,449	4	457	18	4,696	18	5,477	5	313	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Flour distributors:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	10	30,072	...	...	8	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	26	4,137	...	...	11	14,135	5	6,959	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	29	22,085	4	2,085	12	8,709	7	5,761	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	42	14,826	6	2,638	24	3,963	16	1,128	5	511	2	239	2	(D)	2	(D)	3	259	1	(D)	3	259	1	(D)	3	259	1			
Less than \$200,000.....	61	(D)	...	...	4	419	21	1,791	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year.....	2	(D)	...	...	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Frosted, frozen food distributors:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	50	190,852	1	(D)	17	68,299	9	43,008	4	13,429	9	25,750	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	71	98,369	1	(D)	18	24,522	17	23,941	5	4	7	8,128	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	112	82,780	8	5,355	25	18,817	18	13,433	9	3,653	18	13,095	5	3,307	14	3,307	14	10,048	6	(D)	14	10,048	6	(D)	14	10,048	6			
\$200,000 to \$499,000.....	180	59,826	11	3,801	48	16,224	26	8,092	10	3,484	26	7,409	6	2,444	26	2,444	26	7,409	6	(D)	26	7,409	6	(D)	26	7,409	6			
Less than \$200,000.....	164	17,472	13	1,448	42	4,346	22	2,307	8	1,147	12	1,531	9	767	16	767	16	1,531	9	(D)	16	1,531	9	(D)	16	1,531	9			
Establishments not operated entire year.....	33	6,583	2	(D)	9	1,420	3	1,111	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Soft drink distributors:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	7	37,663	2	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	15	19,563	...	...	10	6,211	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	102	14,427	...	...	31	7,624	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	938	58,204	64	2,258	24	13,087	26	13,087	8	2,049	71	2,198	36	3,474	36	3,474	36	2,198	36	(D)	36	2,198	36	(D)	36	2,198	36			
Less than \$200,000.....	57	5,074	...																											

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales																				
Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Grocery, Confectionery, Meat Wholesalers—Con. Specialty-line grocery wholesalers—Con. Other grocery specialty wholesalers: Establishments operated entire year with annual sales of—	92	659,559	...	4,138	39	291,620	12	49,194	6	38,763	5	27,716	...	...	5	18,313	1	(D)	24	183,186
	104	146,148	...	5,952	38	54,080	12	17,097	4	9,873	13	17,616	...	...	13	18,313	2	(D)	13	16,497
	246	1,728,856	8	5,952	38	57,994	37	26,004	4	9,873	36	27,229	18	12,067	18	12,685	3	2,228	...	...
	183	188,794	48	14,807	177	53,219	104	31,223	42	12,867	173	16,524	47	4,154	125	10,982	40	3,599	9	2,422
	1,312	12,789	93	8,724	331	30,167	213	20,018	76	6,422	10	1,372	1	(D)	11	3,859	5	568	...	...
	74	16,434	3	663	19	4,417	14	2,690	2	(D)	10	1,372	1	(D)	11	3,859	5	568	...	...

Farm Products (Exhibit) Distributors Poultry, poultry products, distributors: Establishments operated entire year with annual sales of—	148	625,028	7	28,971	55	236,314	33	142,327	19	77,942	15	50,288	1	(D)	4	29,839	3	(D)	11	43,756
	181	252,649	6	7,867	61	83,926	35	53,581	23	30,333	23	33,721	5	6,276	15	21,284	3	3,155	10	12,506
	234	242,066	18	12,138	40	57,863	74	34,177	40	28,614	36	27,961	12	9,169	28	19,972	9	6,689	36	25,577
	1,258	12,411	52	14,396	146	25,733	352	34,491	189	17,400	106	3,634	44	13,424	67	13,311	18	2,738	64	19,344

	97	30,741	5	3,692	15	5,060	17	4,903	19	6,659	10	3,762	5	(D)	13	11,992	2	4,411	110	3,824

Fresh fruit, vegetable wholesalers: Establishments operated entire year with annual sales of—	253	969,794	13	41,549	56	175,367	58	204,290	18	68,267	31	86,903	10	32,746	14	87,872	5	12,201	48	160,599
	505	708,345	15	21,386	102	135,987	126	147,428	83	78,941	124	89,460	34	24,222	44	69,694	26	36,811	81	115,484
	952	676,774	48	34,377	212	146,056	192	139,086	83	58,940	124	89,460	34	24,222	44	69,694	26	36,811	81	115,484
	1,684	540,830	166	51,300	432	137,179	255	84,202	30	30,060	291	69,751	104	29,432	138	43,884	58	22,523	146	104,408
	2,932	293,233	288	28,459	705	171,791	484	48,927	185	17,891	401	38,462	170	16,869	266	25,274	99	10,542	324	35,018
	194	72,763	15	4,846	40	16,237	32	13,665	13	3,030	37	11,494	13	3,449	14	8,812	7	3,072	23	8,158

Beer, Wine, Distilled Spirits Wholesalers Beer, ale distributors: Establishments operated entire year with annual sales of—	125	436,727	14	68,665	22	70,141	30	101,003	2	(D)	10	36,570	3	(D)	18	62,945	5	12,282	21	71,694
	309	422,873	30	43,441	56	76,008	89	126,365	17	20,446	31	40,981	16	22,628	26	35,121	8	9,621	36	48,362
	722	502,284	44	33,316	137	93,890	190	134,726	53	39,335	89	62,830	78	51,005	78	51,005	27	18,388	74	52,320
	1,836	591,856	67	22,300	402	128,395	430	139,766	236	74,584	214	69,569	87	28,583	164	51,777	85	27,736	151	49,186
	2,285	285,368	8	3,985	815	86,077	556	64,317	368	43,157	205	23,924	92	10,571	239	26,122	85	10,103	135	17,102
	270	71,973	8	2,103	57	15,448	45	12,401	28	5,941	32	9,767	14	4,568	33	9,389	20	3,507	33	9,449

Wine, distilled spirits wholesalers: Establishments operated entire year with annual sales of—	459	2,598,761	38	188,686	99	890,400	84	503,579	43	189,670	64	294,147	17	50,724	43	173,937	12	48,498	59	299,120
	311	1,477,572	31	44,365	39	57,691	80	112,244	35	50,254	26	38,198	22	31,349	26	37,831	13	18,300	39	57,340
	237	1,770,908	13	9,636	34	22,920	82	58,714	17	12,230	17	12,230	20	14,638	14	11,263	18	12,676	19	13,602
	253	89,414	3	953	59	21,139	97	33,933	12	4,685	11	4,045	12	3,904	4	1,861	14	4,889	41	14,305

	220	21,361	6	684	8	7,552	5	3,853	17	4,685	11	1,045	4	3,924	4	1,861	14	4,889	41	14,305
	38	47,137	...	...	4	514	6	17,870	5	2,061	5	8,868	3	(D)	4	4,996	2	(D)	9	7,283

Tobacco Distributors Tobacco distributors: Establishments operated entire year with annual sales of—	384	1,437,487	31	111,764	91	386,942	94	359,531	28	107,010	53	212,691	21	73,953	29	106,693	8	21,105	29	107,798
	583	822,832	56	75,644	132	187,692	128	185,033	56	76,093	59	82,604	29	41,423	54	76,712	17	25,219	52	72,452
	764	558,886	77	16,209	165	120,735	168	125,891	80	57,797	76	56,066	41	29,936	80	57,271	34	23,496	43	31,445
	250	200,309	60	19,767	162	55,222	129	44,690	99	32,060	88	31,045	27	9,897	85	28,000	34	12,284	50	17,344
	335	39,063	28	3,232	111	12,608	89	44,690	99	23,660	88	31,045	27	9,897	85	28,000	34	12,284	50	17,344
	58	50,354	6	3,299	16	12,725	13	13,980	3	4,784	7	4,680	1	(D)	33	4,853	12	1,470	18	1,947

Drugs, Chemicals, Allied Products Wholesalers General-line drug wholesalers: Establishments operated entire year with annual sales of—	231	1,082,002	14	58,591	45	249,314	38	223,491	25	111,165	38	139,417	16	54,086	25	93,067	9	33,488	21	119,383
	102	157,093	9	15,140	14	20,433	8	6,156	11	16,487	8	31,971	6	8,855	20	31,493	8	12,841	5	5,892
	35	26,408	3	2,262	6	4,343	1	(D)	2	(D)	2	6,179	3	2,293	2	(D)	1	(D)	2	(D)
	12	4,253	1	963	2	(D)	1	(D)	1	(D)	3	277	...	...	...	(D)	...	...	...	(D)
	10	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	(D)
	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	(D)
	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	(D)
	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	(D)
	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	(D)
	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales											
Kind of business and sales size of establishment	United States		New England		Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Pacific
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)
Drugs, chemicals, allied products wholesalers—Continued											
Specialty-line drugs, toiletries wholesalers:											
Establishments operated entire year with annual sales of—											
\$2,000,000 and over.....	47	356,031	1	(D)	22	120,798	9	154,876	1	(D)	9
\$1,000,000 to \$1,999,000.....	86	120,223	7	9,253	35	51,544	11	6,584	1	(D)	16
\$500,000 to \$999,000.....	205	141,471	5	3,019	75	53,479	40	27,727	8	5,063	22
\$200,000 to \$499,000.....	497	161,455	23	7,234	161	122,520	84	12,323	23	7,533	62
Less than \$200,000.....	1,492	109,371	73	4,708	459	33,678	310	20,724	66	5,336	163
Establishments not operated entire year.....	82	12,067	3	(D)	21	4,889	11	1,742	7	135	11
Industrial chemicals, explosives distributors:											
Establishments operated entire year with annual sales of—											
\$2,000,000 and over.....	80	353,661	6	15,654	37	186,423	12	40,889	3	3,757	10
\$1,000,000 to \$1,999,000.....	152	210,492	17	24,387	67	95,098	23	31,619	3	12,054	12
\$500,000 to \$999,000.....	211	152,407	25	18,019	74	55,695	32	22,614	11	15,541	17
\$200,000 to \$499,000.....	373	120,524	76	8,427	143	46,901	53	17,435	10	7,555	36
Less than \$200,000.....	1,066	79,419	76	5,114	329	25,870	22	6,796	35	2,986	110
Establishments not operated entire year.....	36	10,739	1	(D)	13	3,923	13	3,158	...	...	564
Paint, varnish wholesalers:											
Paint wholesalers (with glass, wallpaper):											
Establishments operated entire year with annual sales of—											
\$2,000,000 and over.....	6	18,318	...	...	2	(D)	2	(D)	...	(D)	1
\$1,000,000 to \$1,999,000.....	7	10,224	...	...	10	6,855	7	4,513	1	(D)	2
\$500,000 to \$999,000.....	37	23,860	4	2,769	33	10,675	28	9,142	14	3,287	8
\$200,000 to \$499,000.....	109	34,259	21	1,837	86	7,924	93	8,695	13	1,509	31
Less than \$200,000.....	332	30,451	21	1,888	86	7,924	93	8,695	13	1,509	31
Establishments not operated entire year.....	12	1,335	...	...	6	833	2	(D)	1	(D)	2
Paint wholesalers (without glass, wallpaper):											
Establishments operated entire year with annual sales of—											
\$2,000,000 and over.....	8	26,383	...	...	3	(D)	3	13,432	...	(D)	1
\$1,000,000 to \$1,999,000.....	13	17,549	...	...	15	10,424	12	8,421	1	(D)	2
\$500,000 to \$999,000.....	44	30,244	5	3,475	47	32,086	27	9,321	7	5,961	15
\$200,000 to \$499,000.....	126	38,855	28	2,440	110	34,243	47	4,979	13	4,522	35
Less than \$200,000.....	446	38,027	27	2,136	119	10,087	105	9,021	28	2,093	55
Establishments not operated entire year.....	18	1,386	...	...	4	374	3	(D)	2	(D)	5
Dry Goods, Apparel Wholesalers											
Clothing, furnishings, footwear wholesalers:											
General-line clothing, furnishings wholesalers:											
Establishments operated entire year with annual sales of—											
\$2,000,000 and over.....	17	60,064	1	(D)	11	41,466	2	(D)	...	(D)	...
\$1,000,000 to \$1,999,000.....	35	47,324	...	...	26	35,629	1	7,526	2	(D)	5
\$500,000 to \$999,000.....	102	71,980	9	5,893	47	32,086	10	7,127	7	5,961	8
\$200,000 to \$499,000.....	242	78,373	15	4,560	110	34,243	30	10,720	13	4,522	12
Less than \$200,000.....	399	36,622	15	1,366	204	19,467	35	3,788	28	2,421	26
Establishments not operated entire year.....	12	1,794	2	(D)	4	448	1	(D)	1	(D)	3
Men's, boys' clothing, furnishings wholesalers:											
Establishments operated entire year with annual sales of—											
\$2,000,000 and over.....	29	179,539	...	...	15	97,916	4	28,142	...	(D)	5
\$1,000,000 to \$1,999,000.....	39	51,635	4	4,940	21	28,868	1	(D)	...	(D)	9
\$500,000 to \$999,000.....	180	98,082	11	2,854	39	28,863	13	8,765	1	(D)	13
\$200,000 to \$499,000.....	396	38,307	47	4,751	201	23,972	14	4,277	6	2,207	20
Less than \$200,000.....	21	2,307	...	...	12	1,095	2	2,119	10	701	23
Establishments not operated entire year.....	...	...	...	...	...	...	...	...	...	...	2
Women's, children's clothing, furnishings wholesalers:											
Establishments operated entire year with annual sales of—											
\$2,000,000 and over.....	43	149,568	2	(D)	30	103,602	4	14,569	...	(D)	2
\$1,000,000 to \$1,999,000.....	84	116,741	4	4,685	66	92,851	5	7,703	2	(D)	4
\$500,000 to \$999,000.....	159	113,844	14	10,898	93	67,349	17	5,007	4	3,455	13
\$200,000 to \$499,000.....	359	116,016	25	7,969	208	66,184	44	14,005	11	2,592	18
Less than \$200,000.....	610	57,408	31	2,849	397	36,386	47	4,567	7	1,749	64
Establishments not operated entire year.....	40	12,721	2	(D)	24	8,641	1	(D)	3	(D)	8

... Represents zero.

(D) Withheld to avoid disclosure.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Dry Goods, Apparel Wholesalers-Con.												
Clothing, furnishings, footwear wholesalers-Con.												
Furs (dressed), fur clothing wholesalers:												
Establishments operated entire year with annual sales of:												
\$2,000,000 and over.....	5	(D)	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	12	(D)	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	33	23,347	1	(D)	22	15,280	1	(D)	...	...	...	...
\$200,000 to \$499,000.....	70	22,363	...	...	45	14,983	11	3,119	...	...	...	...
Less than \$200,000.....	198	17,574	15	1,347	116	9,959	41	4,042	...	...	...	...
Establishments not operated entire year.....	6	1,062	...	...	4	(D)	...	...	...	...	...	...
Millinery, millinery supplies distributors:												
Establishments operated entire year with annual sales of:												
\$2,000,000 and over.....	2	(D)	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	11	(D)	...	...	10	14,568	...	...	...	...	...	...
\$500,000 to \$999,000.....	26	18,407	2	(D)	20	15,178	1	619	...	...	...	...
\$200,000 to \$499,000.....	72	22,420	1	(D)	47	12,399	16	1,269	...	...	...	...
Less than \$200,000.....	235	20,437	9	739	147	12,399	31	3,050	...	...	...	...
Establishments not operated entire year.....	7	460	...	...	5	(D)	...	...	...	...	...	...
Shoe, footwear wholesalers:												
Establishments operated entire year with annual sales of:												
\$2,000,000 and over.....	28	125,907	11	47,320	7	35,937	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	50	67,688	12	16,258	20	26,698	1	(D)	...	...	...	...
\$500,000 to \$999,000.....	102	70,342	18	12,702	32	21,824	9	5,833	...	...	...	...
\$200,000 to \$499,000.....	171	55,366	40	12,571	26	20,501	15	4,845	...	...	...	...
Less than \$200,000.....	213	20,807	42	3,914	92	9,299	17	1,295	...	...	...	...
Establishments not operated entire year.....	19	13,859	4	6,567	7	962	1	(D)	...	...	...	...
Work clothing wholesalers:												
Establishments operated entire year with annual sales of:												
\$2,000,000 and over.....	3	10,133	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	...	6,985	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	18	12,868	3	2,498	6	4,424	...	...	...	...	...	...
\$200,000 to \$499,000.....	34	11,872	1	(D)	15	5,064	1	(D)	...	...	...	...
Less than \$200,000.....	74	(D)	9	917	26	1,754	3	143	...	...	...	...
Establishments not operated entire year.....	1	(D)	...	...	1	(D)	...	...	...	...	...	...
General-line dry goods wholesalers:												
Establishments operated entire year with annual sales of:												
\$2,000,000 and over.....	42	315,333	...	...	2	(D)	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	32	45,259	3	4,146	5	7,823	6	108,959	...	...	...	...
\$500,000 to \$999,000.....	41	29,208	5	3,142	10	7,044	4	2,422	...	...	...	...
\$200,000 to \$499,000.....	9	2,997	1	(D)	2	(D)	1	(D)	...	...	...	...
Less than \$200,000.....	8	783	1	(D)	2	(D)	...	...	...	...	...	...
Establishments not operated entire year.....	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers:												
Hosiery wholesalers:												
Establishments operated entire year with annual sales of:												
\$2,000,000 and over.....	26	106,506	1	(D)	15	52,996	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	30	41,374	3	4,883	20	27,756	...	...	...	...	...	...
\$500,000 to \$999,000.....	67	46,760	2	(D)	40	28,226	9	6,474	...	...	...	...
\$200,000 to \$499,000.....	127	42,424	2	(D)	71	24,856	18	5,789	...	...	...	...
Less than \$200,000.....	210	19,177	6	598	115	10,822	19	2,096	...	...	...	...
Establishments not operated entire year.....	11	3,951	...	...	7	3,103	...	...	...	...	...	...
Underwear wholesalers:												
Establishments operated entire year with annual sales of:												
\$2,000,000 and over.....	6	25,098	...	...	5	(D)	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	11	14,666	1	(D)	7	9,212	1	(D)	...	...	...	...
\$500,000 to \$999,000.....	17	12,005	...	...	2	7,340	1	(D)	...	...	...	...
\$200,000 to \$499,000.....	31	9,869	1	(D)	23	7,263	...	...	...	...	...	...
Less than \$200,000.....	97	(D)	6	687	67	6,463	3	331	...	...	...	...
Establishments not operated entire year.....	2	(D)	...	...	2	(D)	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Dry Goods, Apparel, Wholesalers-Con.																				
Specialty-line dry goods wholesalers-Con.																				
Notions wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$1,000,000 and over.....	8	23,798	1	(D)	6	(D)	1	(D)	...	...	...	...	...	...	1	(D)	...	...	...	...
\$1,000,000 to \$1,999,000.....	27	36,371	4	2,626	20	26,393	2	5,823	...	...	1	(D)	...	...	...	...	...	...	3	4,764
\$200,000 to \$999,000.....	67	43,451	4	2,626	45	26,393	2	5,823	...	...	2	(D)	...	...	...	...	...	...	3	2,193
\$200,000 to \$499,000.....	170	32,454	15	1,497	115	35,361	13	1,524	...	...	12	3,779	...	...	2	(D)	...	...	16	5,954
Less than \$200,000.....	477	39,491	15	1,497	345	27,346	29	2,393	...	...	19	2,003	...	...	7	746	...	...	35	3,117
Establishments not operated entire year...	21	2,954	...	...	18	2,712	1	(D)	...	...	...	...	...	...	...	...	...	...	1	(D)
Piece goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	86	346,587	4	11,994	67	290,691	3	6,972	...	...	2	(D)	...	...	2	(D)	...	...	5	14,676
\$1,000,000 to \$1,999,000.....	157	222,165	5	6,255	128	179,940	2	10,444	...	...	5	7,256	...	...	1	(D)	...	...	7	10,256
\$200,000 to \$999,000.....	277	193,240	10	7,127	218	151,082	11	8,146	...	...	11	8,005	...	...	3	2,108	...	...	16	11,848
\$200,000 to \$499,000.....	423	136,517	17	5,463	340	107,601	19	6,567	...	...	18	5,648	...	...	3	(D)	...	...	25	7,620
Less than \$200,000.....	867	111,671	2	4,402	492	44,787	28	2,662	...	...	34	2,516	...	...	9	962	...	...	52	5,497
Establishments not operated entire year...	46	15,120	2	(D)	38	14,046	2	(D)	...	...	...	...	...	...	...	...	...	...	3	257
Other specialty-line dry goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	34	147,056	1	(D)	31	139,638	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	58	78,907	3	4,140	46	62,874	6	6,976	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$999,000.....	114	79,893	5	5,498	76	52,919	8	5,655	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	284	91,276	18	6,061	176	58,554	30	9,908	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	597	52,438	32	2,373	371	32,409	43	4,238	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year...	33	8,549	2	(D)	17	4,115	4	467	...	...	...	...	...	...	...	...	...	...	...	...
Piece goods converters:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	150	1,110,555	3	23,418	137	1,037,297	2	(D)	...	...	...	...	...	...	2	(D)	...	...	6	28,478
\$1,000,000 to \$1,999,000.....	137	187,525	3	3,826	128	175,704	2	3,766	...	...	...	...	...	...	...	...	...	...	3	4,229
\$200,000 to \$999,000.....	151	106,751	2	(D)	143	100,630	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	189	64,719	4	1,078	167	57,612	7	2,021	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	167	17,561	7	...	143	15,716	8	667	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year...	23	16,851	...	...	25	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, Home Furnishings Wholesalers																				
Furniture (household, office) wholesalers:																				
Household furniture wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	36	144,128	2	(D)	12	54,953	7	25,767	...	...	...	...	...	...	1	(D)	...	...	6	20,182
\$1,000,000 to \$1,999,000.....	73	98,397	3	3,826	22	28,563	4	5,048	...	...	...	...	...	...	...	...	...	...	7	9,926
\$200,000 to \$999,000.....	124	87,907	4	1,802	36	26,571	26	17,545	...	...	...	...	...	...	...	...	...	...	13	9,016
\$200,000 to \$499,000.....	241	76,544	20	6,920	87	26,459	45	13,644	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	536	45,892	33	2,729	189	17,105	95	8,792	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year...	48	10,762	1	(D)	8	2,430	12	1,238	...	...	...	...	...	...	...	...	...	...	...	...
Office furniture distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	12	39,766	...	...	3	11,373	3	10,805	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	26	31,684	...	...	12	14,902	1	6,368	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$999,000.....	70	46,944	4	2,394	36	16,177	12	9,906	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	193	59,278	14	4,467	121	27,127	52	15,000	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	587	51,602	45	4,508	171	14,793	92	7,221	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year...	30	4,951	3	150	9	1,154	6	2,342	...	...	...	...	...	...	...	...	...	...	...	...
Home furnishings, floor coverings wholesalers:																				
China, glassware, crockery wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	7	26,824	...	...	4	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	38	53,197	2	(D)	27	39,452	1	6,754	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$999,000.....	37	26,094	2	(D)	18	12,892	5	3,581	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	99	31,235	...	...	15	19,975	15	4,473	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	341	27,375	15	1,465	155	12,898	73	5,727	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year...	16	7,481	1	(D)	10	6,166	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales																					
Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	
Furniture, Home Furnishings Wholesalers—Con. Home furnishings, floor coverings Wholesalers—Con. Curtain, drapery Wholesalers: Establishments operated entire year with annual sales of— \$2,000,000 and over..... \$1,000,000 to \$1,999,000..... \$500,000 to \$999,000..... \$200,000 to \$499,000..... Less than \$200,000..... Establishments not operated entire year..... Domestic wholesalers: Establishments operated entire year with annual sales of— \$2,000,000 and over..... \$1,000,000 to \$1,999,000..... \$500,000 to \$999,000..... \$200,000 to \$499,000..... Less than \$200,000..... Establishments not operated entire year..... Floor coverings wholesalers: Establishments operated entire year with annual sales of— \$2,000,000 and over..... \$1,000,000 to \$1,999,000..... \$500,000 to \$999,000..... \$200,000 to \$499,000..... Less than \$200,000..... Establishments not operated entire year..... Other home furnishings, specialties wholesalers: Establishments operated entire year with annual sales of— \$2,000,000 and over..... \$1,000,000 to \$1,999,000..... \$500,000 to \$999,000..... \$200,000 to \$499,000..... Less than \$200,000..... Establishments not operated entire year.....	7	24,670	1	(D)	6	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
	10	12,680	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
	19	12,967	...	...	13	9,040	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
	33	11,132	...	...	21	7,607	3	1,060	...	...	...	...	...	...	...	...	...	...	...	...	...
	87	7,198	...	...	31	2,987	12	904	8	722	4	486	...	...	...	...	...	...	...	...	...
	5	227	...	...	1	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...
	15	46,149	...	...	9	29,438	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...
	20	28,372	...	...	16	22,621	4	2,756	...	...	...	...	...	...	...	...	...	...	...	...	...
	34	23,748	...	...	23	16,723	2	1,812	...	...	...	...	...	...	...	...	...	...	...	...	...
	53	16,511	...	...	32	9,941	6	913	...	...	...	...	...	...	...	...	...	...	...	...	...
104	9,122	...	...	68	5,750	11	1,915	...	...	...	...	...	...	...	...	...	...	...	...	...
11	2,827	...	...	7	1,915	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...
69	265,208	...	...	19	83,907	12	47,863	...	...	...	...	...	...	...	...	...	...	...	...	...
99	139,744	...	...	28	39,599	22	31,441	...	...	...	...	...	...	...	...	...	...	...	...	...
127	92,188	...	...	37	35,345	20	2,522	...	...	...	...	...	...	...	...	...	...	...	...	...
210	69,483	...	...	83	26,532	29	10,617	...	...	...	...	...	...	...	...	...	...	...	...	...
234	22,441	...	...	119	11,556	35	3,601	...	...	...	...	...	...	...	...	...	...	...	...	...
34	11,699	...	...	11	3,211	8	4,051	...	...	...	...	...	...	...	...	...	...	...	...	...
33	122,174	...	...	12	44,880	9	38,775	...	...	...	...	...	...	...	...	...	...	...	...	...
57	77,309	...	...	26	32,660	11	15,172	...	...	...	...	...	...	...	...	...	...	...	...	...
115	81,129	...	...	52	37,157	17	13,002	...	...	...	...	...	...	...	...	...	...	...	...	...
245	77,897	...	...	115	35,405	44	14,675	...	...	...	...	...	...	...	...	...	...	...	...	...
631	51,211	...	...	20	3,951	101	7,687	...	...	...	...	...	...	...	...	...	...	...	...	...
49	6,318	...	...	16	2,086	9	642	...	...	...	...	...	...	...	...	...	...	...	...	...
Paper, Allied Products Wholesalers Coarse paper and products wholesalers: Establishments operated entire year with annual sales of— \$2,000,000 and over..... \$1,000,000 to \$1,999,000..... \$500,000 to \$999,000..... \$200,000 to \$499,000..... Less than \$200,000..... Establishments not operated entire year..... Printing and fine paper distributors: Establishments operated entire year with annual sales of— \$2,000,000 and over..... \$1,000,000 to \$1,999,000..... \$500,000 to \$999,000..... \$200,000 to \$499,000..... Less than \$200,000..... Establishments not operated entire year..... Stationery, office supplies wholesalers: Establishments operated entire year with annual sales of— \$2,000,000 and over..... \$1,000,000 to \$1,999,000..... \$500,000 to \$999,000..... \$200,000 to \$499,000..... Less than \$200,000..... Establishments not operated entire year.....	102	400,092	7	24,423	30	131,540	26	83,328	8	47,426	9	22,308	...	...	...	...	...	...	...	...
	215	301,526	16	27,370	63	90,334	37	55,068	17	24,738	33	44,695	...	...	...	...	...	...	...	...	...
	383	269,440	27	17,155	112	79,093	89	30,868	23	15,645	45	32,328	...	...	...	...	...	...	...	...	...
	657	220,262	92	31,486	216	70,772	135	45,041	32	11,070	26	20,892	...	...	...	...	...	...	...	...	...
	1,029	97,435	111	10,413	470	44,385	161	15,263	44	3,233	78	8,043	...	...	...	...	...	...	...	...	...
	49	8,895	4	568	20	5,840	7	773	4	528	4	322	...	...	...	...	...	...	...	...	...
	143	906,330	3	9,929	54	425,801	42	235,787	14	57,172	10	34,630	...	...	...	...	...	...	...	...	...
	111	152,424	8	11,352	37	49,678	26	38,553	13	18,180	9	10,500	...	...	...	...	...	...	...	...	...
	145	103,875	13	8,896	48	32,851	26	19,774	9	6,572	17	12,034	...	...	...	...	...	...	...	...	...
	168	55,799	13	3,362	82	27,558	31	10,463	12	4,192	12	4,207	...	...	...	...	...	...	...	...	...
289	24,843	36	3,687	133	11,179	42	3,754	15	1,194	15	1,035	...	...	...	...	...	...	...	...	...
9	4,731	1	(D)	4	3,145	...	(D)	...	...	...	2	(D)	...	...	...	...	...	...	...	...	...
21	75,925	...	...	9	38,031	4	11,244	...	...	...	...	...	...	...	...	...	...	...	...	...	...
30	40,599	...	...	12	15,984	9	12,511	...	...	...	...	...	...	...	...	...	...	...	...	...	...
90	62,689	...	...	36	24,154	17	12,085	...	...	...	...	...	...	...	...	...	...	...	...	...	...
318	96,000	...	...	109	32,314	61	17,920	...	...	...	...	...	...	...	...	...	...	...	...	...	...
1,058	88,195	...	...	26	7,792	24	7,543	...	...	...	...	...	...	...	...	...	...	...	...	...	...
47	8,134	...	...	76	6,050	337	28,019	...	...	...	...	...	...	...	...	...	...	...	...	...	...
...	...	...	...	2	(D)	15	1,865	...	...	...	...	...	...	...	...	...	...	...	...	...	...

...

(D) Withheld to avoid disclosure.

... Represents zero.

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)
Paper, Allied Products Wholesalers-Gen.												
Wallpaper wholesalers:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	2	(D)	1	(D)	1	1	1	1	1	1	1	1
\$1,000,000 to \$1,999,000.....	5	(D)	2	3,847	2	2	2	2	2	2	2	2
\$500,000 to \$999,000.....	11	7,358	5	4,770	5	6	6	5	5	5	5	5
\$200,000 to \$499,000.....	36	11,782	2	2,310	14	2,293	9	11	6	5	1	12
Less than \$200,000.....	134	12,043	15	1,038	54	5,014	931	932	574	1	1	830
Establishments not operated entire year.....	5	1,439	1	(D)	...	21	1	...	(D)	1	...	1
Farm Products (Raw Materials) Merchants												
Cotton merchants:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	236	2,344,229	4	46,665	7	25,264	2	37	771,211	85	33,630	18
\$1,000,000 to \$1,999,000.....	98	134,080	3	4,005	6	8,283	1	25	43,347	28	37,507	3
\$500,000 to \$999,000.....	72	58,106	2	(D)	2	(D)	...	24	18,970	19	15,040	2
\$200,000 to \$499,000.....	77	29,637	3	1,230	2	(D)	...	29	5,706	23	7,036	4
Less than \$200,000.....	60	31,846	1	(D)	8	705	2	24	1,386	28	3,350	2
Establishments not operated entire year.....	15	31,810	...	...	...	...	...	3	9,766	3	1,784	...
Grain merchants:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	200	3,622,932	2	(D)	38	1,216,360	80	37	304,313	15	111,421	30
\$1,000,000 to \$1,999,000.....	105	1,174,153	...	...	41	5,089	28	25	34,815	10	13,896	12
\$500,000 to \$999,000.....	165	116,562	...	...	7	8,283	41	24	17,071	20	14,153	18
\$200,000 to \$499,000.....	203	68,451	...	...	5	27,653	61	29	18,970	20	14,153	16
Less than \$200,000.....	187	18,182	3	183	14	1,413	47	24	5,706	23	7,036	9
Establishments not operated entire year.....	25	16,361	...	...	3	4,725	5	3	1,386	28	3,350	...
Hide, skin, raw fur wholesalers:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	32	211,894	...	...	11	60,753	10	112	111,421	18	106,060	6
\$1,000,000 to \$1,999,000.....	58	82,407	2	(D)	40	3,089	28	34	4,366	10	13,896	3
\$500,000 to \$999,000.....	91	65,674	2	(D)	51	36,498	11	41	5,371	20	14,153	3
\$200,000 to \$499,000.....	127	39,859	7	674	82	26,490	15	4	1,476	32	8,264	7
Less than \$200,000.....	257	22,802	1	...	134	12,580	28	2	795	25	3,167	16
Establishments not operated entire year.....	12	5,863	...	...	7	764	3	...	...	4	1,784	...
Livestock (except horses, mules) distributors:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	118	586,042	...	...	1	...	3	7	...	2	(D)	3
\$1,000,000 to \$1,999,000.....	103	147,714	...	...	2	(D)	2	...	(D)	2	(D)	3
\$500,000 to \$999,000.....	120	86,272	...	...	51	36,498	11	...	2,156	7	1,953	3
\$200,000 to \$499,000.....	120	40,576	3	1,260	82	26,490	15	...	3,911	18	1,498	15
Less than \$200,000.....	196	15,415	16	1,223	134	12,580	28	...	2,156	18	1,498	...
Establishments not operated entire year.....	12	12,273	...	...	7	764	3	...	(D)	1	(D)	...
Leaf tobacco dealers:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	27	231,579	2	(D)	6	27,308	35	7	40,158	8	44,026	10
\$1,000,000 to \$1,999,000.....	21	32,138	1	(D)	3	(D)	27	19	8,079	7	10,741	6
\$500,000 to \$999,000.....	26	18,693	2	2,649	4	2,649	46	13	3,122	12	9,068	6
\$200,000 to \$499,000.....	27	13,074	2	(D)	11	4,141	39	8	2,235	12	1,064	7
Less than \$200,000.....	104	6,825	2	(D)	16	1,461	36	25	418	17	1,399	2
Establishments not operated entire year.....	19	2,075	1	(D)	1	(D)	2	2	(D)	3	1,400	...
Raw wool, wool tops, mohair dealers:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	62	353,041	36	226,094	23	120,152	35	14	145,860	5	(D)	...
\$1,000,000 to \$1,999,000.....	48	59,953	23	42,915	14	18,550	...	10	15,626	6	8,940	...
\$500,000 to \$999,000.....	48	34,680	23	16,730	15	10,402	...	12	9,250	7	4,866	...
\$200,000 to \$499,000.....	52	17,275	23	7,380	13	4,141	...	11	3,890	8	2,972	...
Less than \$200,000.....	69	6,249	31	2,935	20	1,948	...	67	3,651	10	889	...
Establishments not operated entire year.....	3	746	2	(D)	...	...	...	17	(D)	...	...	...
Other farm products (raw materials) distributors:												
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	38	364,068	...	...	20	231,872	6	2	(D)	6	67,153	3
\$1,000,000 to \$1,999,000.....	40	59,157	...	...	19	8,476	1	12	17,313	8	12,414	3
\$500,000 to \$999,000.....	76	51,775	3	2,163	19	12,045	6	12	9,250	7	4,866	...
\$200,000 to \$499,000.....	89	28,987	10	6,249	20	1,948	...	11	3,890	8	2,972	...
Less than \$200,000.....	280	22,988	10	6,249	61	4,852	25	34	2,972	15	1,428	...
Establishments not operated entire year.....	12	2,625	1	(D)	2	(D)	1	4	1,428	1	3,907	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954--SALES SIZE OF ESTABLISHMENT--UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS--Continued

Kind of business and sales size of establishment	Establishments and Sales											
	United States	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific		
	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Sales (\$1,000)	Sales (\$1,000)
Automotive Wholesalers												
Motor vehicle distributors:												
New, used automobile distributors:												
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	38	2	16	6	5	1	(D)	2	3	5	14,551	14,551
\$1,000,000 to \$1,999,000.....	70	2	15	13	7	11	14,132	7	10,529	10	15,280	15,280
\$500,000 to \$999,000.....	119	6	28	18	10	18	11,763	13	8,661	9	6,749	6,749
\$200,000 to \$499,000.....	247	14	4,491	58	11	33	10,408	21	6,282	8	2,807	2,807
Less than \$200,000.....	393	26	69	102	37	46	4,280	32	2,725	35	3,180	3,180
Establishments not operated entire year.....	30	1	5	8	2	3	508	5	2,465	3	1,289	1,289
Truck and tractor (road type) dealers:												
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	11	..	1	3	..	3	11,401	..	1	3	(D)	(D)
\$1,000,000 to \$1,999,000.....	48	4	15	17	8	17	8,916	7	8,611	11	14,899	14,899
\$500,000 to \$999,000.....	95	4	15	17	10	15	5,328	5	3,998	15	11,525	11,525
\$200,000 to \$499,000.....	212	14	41	62	20	26	3,474	19	5,911	27	8,156	8,156
Less than \$200,000.....	270	19	76	56	20	34	3,067	16	1,633	32	3,140	3,140
Establishments not operated entire year.....	30	..	4	6	5	5	3,037	1	1,077	2	(D)	(D)
Automotive equipment, tire-tube wholesalers:												
Automotive parts, accessories jobbers:												
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	107	4	20	23	14	9	69,266	6	25,031	14	47,895	47,895
\$1,000,000 to \$1,999,000.....	240	11	52	46	27	26	32,108	7	8,577	22	28,972	28,972
\$500,000 to \$999,000.....	675	41	119	125	81	92	54,434	33	24,051	19	24,999	24,999
\$200,000 to \$499,000.....	2,607	162	425	540	286	321	98,307	129	39,345	264	80,680	80,680
Less than \$200,000.....	8,384	372	1,317	1,685	871	1,086	99,018	610	57,061	1,049	87,837	87,837
Establishments not operated entire year.....	350	11	39	51	40	54	4,916	30	2,880	18	1,812	1,812
Garage equipment, tools distributors:												
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	3	..	1	1	..	1	(D)	..	..	..	(D)	(D)
\$1,000,000 to \$1,999,000.....	6	2	..	..	4	..	(D)	1	..	..	3,849	3,849
\$500,000 to \$999,000.....	18	12	..	12	5	7	1,710	1	..	5	1,512	1,512
\$200,000 to \$499,000.....	51	4	9	12	5	11	2,241	13	1,038	19	1,820	1,820
Less than \$200,000.....	120	8	25	24	14	11	901	2	..	4	(D)	(D)
Establishments not operated entire year.....	9	..	3	..	1	1	(D)	..	..	2	(D)	(D)
Tire, tube wholesalers:												
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	8	..	2	2	2	1	(D)	..	..	..	4,902	4,902
\$1,000,000 to \$1,999,000.....	35	4	9	6	2	3	3,900	2	..	4	9,503	9,503
\$500,000 to \$999,000.....	110	12	29	15	11	15	9,864	7	4,395	14	4,205	4,205
\$200,000 to \$499,000.....	311	22	74	47	29	43	12,857	18	5,592	31	2,546	2,546
Less than \$200,000.....	695	53	136	115	57	120	10,638	35	2,868	95	8,638	8,638
Establishments not operated entire year.....	48	3	10	5	6	8	1,256	1	(D)	3	687	687
Electrical, Electronics, Appliance Distributors												
Electrical apparatus, supplies distributors:												
General-line electrical goods distributors:												
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	294	15	47	63	33	46	175,443	16	60,751	10	38,145	38,145
\$1,000,000 to \$1,999,000.....	159	15	24	32	16	25	39,682	10	14,482	7	10,802	10,802
\$500,000 to \$999,000.....	58	3	16	10	7	9	4,825	2	(D)	4	3,103	3,103
\$200,000 to \$499,000.....	18	..	3	2	1	2	1,284	1	(D)	1	(D)	(D)
Less than \$200,000.....	20	3	9	1	3	3	201	..	(D)	1	(D)	(D)
Establishments not operated entire year.....	10	..	..	2	3	3	(D)	1	(D)	..	(D)	(D)
Wiring supplies distributors:												
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	86	2	24	25	5	3	(D)	5	12,641	11	31,241	31,241
\$1,000,000 to \$1,999,000.....	178	9	44	31	10	19	25,172	7	8,387	22	31,135	31,135
\$500,000 to \$999,000.....	377	33	104	75	18	47	33,557	11	8,309	30	20,181	20,181
\$200,000 to \$499,000.....	611	58	191	123	34	75	24,162	22	7,508	14	4,418	4,418
Less than \$200,000.....	685	62	246	98	43	77	8,763	23	2,378	19	1,604	1,604
Establishments not operated entire year.....	52	2	8	10	3	5	992	2	(D)	6	1,258	1,258

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Electrical, Electronics, Appliance Distributors—Con.																				
Electrical apparatus, supplies distributors—Con.																				
Electrical apparatus, equipment distributors: Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	19	83,975	..	..	5	26,893	2	23,550	2	(D)	1	(D)	2	(D)	2	(D)	..	..	2	(D)
\$1,000,000 to \$1,999,000.....	29	40,004	2	(D)	18	10,616	1	13,135	1	5,627	3	4,017	..	(D)	1	(D)	..	..	1	(D)
\$500,000 to \$999,000.....	67	43,803	21	14,536	21	14,536	18	11,131	9	5,627	3	4,017	..	(D)	1	(D)	..	..	3	(D)
\$200,000 to \$499,000.....	123	38,336	22	3,430	38	12,227	20	5,763	11	3,195	22	2,162	2	(D)	12	4,084	3	(D)	6	(D)
Less than \$200,000.....	53	27,781	15	1,926	116	8,569	72	5,974	27	2,421	77	1,876	11	901	28	2,186	5	(D)	47	(D)
Establishments not operated entire year.....	20	2,643	1	(D)	4	532	4	509	3	284	6	842	..	..	..	..	1	(D)	1	(D)
Electrical appliance, radio, TV set wholesalers: Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	399	1,903,214	24	107,996	82	481,155	90	435,888	44	211,155	54	209,778	24	95,485	39	158,402	10	32,622	32	170,733
\$1,000,000 to \$1,999,000.....	288	423,825	22	32,144	56	85,422	26	39,112	26	18,933	51	36,528	22	14,019	29	21,270	13	17,576	20	28,159
\$500,000 to \$999,000.....	421	368,000	22	20,077	63	47,200	56	38,963	26	18,933	51	36,528	22	14,019	29	21,270	13	17,576	36	25,715
\$200,000 to \$499,000.....	538	48,971	35	8,727	61	28,373	42	19,917	42	19,917	64	3,408	22	2,404	37	3,258	22	7,929	61	19,166
Less than \$200,000.....	105	69,068	10	1,241	23	23,974	14	7,721	7	2,935	16	11,451	3	1,203	9	3,266	6	1,134	17	13,903
Establishments not operated entire year.....	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..	..
Electronic parts, equipment distributors: Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	22	116,227	2	(D)	9	66,086	5	27,034	4	10,772	..	..	..	(D)	..	..	..	..	2	(D)
\$1,000,000 to \$1,999,000.....	68	90,964	15	10,126	17	33,587	18	24,916	11	6,725	..	..	..	(D)	..	..	..	..	11	(D)
\$500,000 to \$999,000.....	204	137,921	41	12,106	42	28,733	41	27,026	36	6,938	26	17,195	7	6,555	21	13,719	2	4,845	39	26,599
\$200,000 to \$499,000.....	507	160,678	37	12,106	163	32,274	104	32,551	37	11,250	70	17,195	20	6,555	76	7,521	15	4,413	125	12,511
Less than \$200,000.....	988	91,792	50	4,200	311	27,434	187	17,770	62	5,744	97	9,325	41	3,563	10	2,077	4	2,410	14	1,228
Establishments not operated entire year.....	110	15,094	8	498	35	5,563	12	1,108	7	354	12	1,602	8	254	..	..	..	..	..	..
Hardware, Plumbing-Heating Goods Wholesalers																				
Hardware wholesalers: General-line hardware wholesalers: Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	220	1,289,042	9	29,761	27	137,320	30	225,682	30	225,682	32	105,281	19	179,928	25	112,201	12	53,901	26	164,651
\$1,000,000 to \$1,999,000.....	134	189,556	6	9,751	28	38,341	24	31,186	5	7,613	27	37,995	11	16,378	15	17,885	12	17,885	15	21,220
\$500,000 to \$999,000.....	182	132,341	12	8,727	45	32,640	25	16,571	12	8,396	28	20,374	12	10,411	17	12,279	7	5,482	24	17,461
\$200,000 to \$499,000.....	23	7,940	2	(D)	9	3,041	2	1,088	3	90	6	811	2	(D)	2	1,361	2	(D)	..	..
Less than \$200,000.....	43	4,456	2	(D)	16	1,620	1	1,088	3	90	6	811	2	(D)	2	1,361	2	(D)	..	..
Establishments not operated entire year.....	4	652	..	..	3	(D)	1	(D)	..	(D)	..	..	..	..	..	..	..	..	..	..
Specialty-line hardware wholesalers: Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	21	75,728	..	..	7	24,178	3	6,592	1	(D)	5	17,306	1	(D)	2	(D)	..	..	2	(D)
\$1,000,000 to \$1,999,000.....	35	46,515	10	6,329	12	16,553	4	(D)	4	5,443	1	(D)	..	..	5	6,091	..	..	8	(D)
\$500,000 to \$999,000.....	118	78,925	20	6,329	23	15,366	23	15,366	2	2,675	20	13,892	4	5,086	6	3,859	2	(D)	14	9,013
\$200,000 to \$499,000.....	473	151,758	40	12,923	149	44,571	28	18,406	28	8,051	51	17,345	15	5,086	34	10,707	4	1,454	61	19,236
Less than \$200,000.....	834	78,799	50	4,465	328	29,730	150	14,244	53	4,656	61	5,708	21	2,092	48	5,043	19	1,992	104	10,909
Establishments not operated entire year.....	50	12,211	4	882	15	3,874	6	2,195	2	(D)	6	1,071	3	(D)	4	1,074	..	..	10	1,043
Plumbing, heating equipment, supplies distributors																				
General-line plumbing-heating goods distributors: Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	81	283,797	4	(D)	17	59,332	9	73,880	9	29,912	9	35,372	5	11,859	3	16,226	5	15,039	10	34,712
\$1,000,000 to \$1,999,000.....	231	324,662	19	25,748	54	72,050	16	69,438	16	22,672	44	64,023	6	8,865	12	16,226	11	14,874	20	30,766
\$500,000 to \$999,000.....	391	278,270	47	28,229	123	87,419	64	44,160	28	20,722	51	37,357	12	8,744	30	21,727	9	6,367	32	32,545
\$200,000 to \$499,000.....	493	165,998	67	22,402	181	59,086	83	27,947	35	11,697	45	15,896	19	6,829	22	7,861	15	5,874	26	8,406
Less than \$200,000.....	465	45,788	44	4,675	162	16,228	113	11,849	28	2,619	3	3,290	8	890	19	1,624	10	1,128	41	3,525
Establishments not operated entire year.....	42	13,663	4	2,443	12	4,322	5	490	3	1,492	3	(D)	3	437	8	1,190	3	1,042	1	(D)
Heating equipment distributors: Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	9	25,550	1	(D)	2	(D)	3	8,054	..	..	..	..	..	..	1	(D)	..	..	2	(D)
\$1,000,000 to \$1,999,000.....	45	59,415	17	7,654	13	27,014	37	11,716	14	9,258	6	3,377	3	1,793	3	3,628	..	..	6	9,383
\$500,000 to \$999,000.....	133	90,535	19	13,527	37	25,545	37	25,168	26	9,258	3	3,377	3	1,793	5	3,213	4	3,122	8	4,743
\$200,000 to \$499,000.....	241	80,783	40	15,027	50	15,456	57	18,475	35	3,991	24	8,201	2	931	11	1,605	14	1,401	20	6,942
Less than \$200,000.....	447	41,022	48	4,371	90	13,352	87	8,038	26	3,591	34	3,410	8	931	17	3,600	11	1,901	53	4,423
Establishments not operated entire year.....	..	..	..	..	9	875	4	532	3	229	1	(D)	2	(D)	2	(D)	2	(D)	4	1,641
.. Represents zero.																				
(D) Withheld to avoid disclosure.																				

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales

Kind of business and sales size of establishment	United States			New England			Middle Atlantic			East North Central			West North Central			South Atlantic			East South Central			West South Central			Mountain			Pacific		
	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)		
Hardware, Plumbing-Heating Goods Wholesalers—Con. distributors, heating equipment, supplies Plumbing fixtures, supplies distributors: Establishments operated entire year with annual sales of—	84	287,852	2	(D)	20	66,337	7	28,225	10	32,905	15	58,471	7	19,748	3	9,629	17	60,043												
	151	203,002	9	10,203	36	50,132	21	27,179	10	14,706	17	22,184	5	6,961	26	34,710	3	3,774	24											
	305	218,158	29	21,611	67	47,522	62	41,581	21	14,990	30	21,354	35	24,848	35	24,880	15	11,797	42											
	422	143,212	33	10,622	119	39,706	85	29,005	19	6,256	47	18,311	42	3,669	41	12,795	11	4,154	55											
	439	45,036	46	4,452	149	15,668	68	7,670	21	1,688	46	4,979	9	953	39	3,466	10	1,040	51											
	37	18,834	4	(D)	8	965	4	785	...	...	...	...	...	...	7	1,226	...	...	6										
Lumber, Construction Materials Distributors Lumber, millwork wholesalers: Lumber wholesalers (without yards): Establishments operated entire year with annual sales of—	182	892,633	9	28,938	19	141,745	27	102,835	17	151,464	9	33,799	5	24,795	11	47,460	4	13,714	81											
	233	336,654	5	7,286	35	50,685	35	50,325	25	35,060	21	31,168	16	23,414	15	23,188	11	15,492	70											
	277	201,605	10	6,542	45	29,395	45	32,747	17	13,070	43	31,139	27	19,645	24	17,559	6	4,271	64											
	310	103,963	15	4,988	59	19,337	41	13,718	17	5,625	62	21,876	20	10,181	28	8,577	7	2,051	51											
	607	48,043	54	4,065	93	7,679	85	6,645	36	2,404	111	4,555	67	4,673	64	4,706	23	1,979	74											
	69	38,787	2	(D)	8	2,012	9	2,677	5	1,282	7	4,353	6	1,122	6	2,057	4	(D)	23											
Lumber distributors (with yards): Establishments operated entire year with annual sales of—	123	571,526	8	58,641	28	118,903	27	112,142	12	37,688	9	30,929	2	(D)	3	19,083	6	30,715	28											
	161	230,151	5	7,507	29	40,306	37	56,446	19	26,748	13	16,718	2	(D)	13	19,083	7	11,422	36											
	212	151,829	12	7,507	49	32,521	32	26,446	13	9,980	11	13,956	13	9,359	18	10,413	9	6,166	42											
	297	99,084	24	7,556	91	29,931	86	19,422	7	2,623	31	10,123	32	6,223	32	10,123	4	1,522	32											
	303	31,323	15	1,401	58	5,872	52	5,255	23	2,955	47	5,178	22	1,955	41	4,938	14	1,091	31											
	28	10,495	3	1,923	6	1,636	1	(D)	1	(D)	1	1,777	332	1	(D)	4											
Millwork, plywood distributors: Establishments operated entire year with annual sales of—	117	396,206	5	(D)	23	71,456	34	113,194	7	20,442	14	39,306	1	(D)	14	44,106	4	16,295	15											
	227	321,496	17	12,410	47	64,485	54	75,760	26	34,929	26	37,389	16	22,772	21	31,349	4	5,180	27											
	288	104,678	17	12,410	55	37,741	52	36,718	24	19,980	42	30,007	17	14,031	33	24,031	8	5,805	38											
	308	104,597	52	5,586	68	23,728	51	16,663	24	7,228	49	17,316	25	7,773	23	8,886	48	1,080	48											
	512	42,697	4	4,000	130	10,510	92	8,495	24	2,194	69	5,126	26	2,133	52	4,524	10	856	57											
	50	14,175	4	(D)	8	1,370	8	2,656	4	381	8	2,077	4	2,765	5	1,132	1	(D)	8											
Construction materials distributors: Brick, tile distributors: Establishments operated entire year with annual sales of—	15	45,103	1	(D)	6	17,836	5	13,468	1	(D)	2	6,329	...	...	...	...	...	...	...	...		
	43	58,398	3	4,852	14	19,740	17	22,448	2	20,442	12	8,710	5	6,329	...	...	...	...	...	...				
	95	68,148	7	4,828	23	17,862	30	16,622	10	7,211	12	8,710	5	6,329	...	...	...	...	...	...				
	145	49,506	6	1,880	36	12,422	51	16,622	3	792	22	7,504	16	2,016	13	4,973	3	4,680	4											
	172	17,221	10	1,147	49	4,700	32	3,524	7	792	26	2,095	5	628	16	2,016	4	462	23											
	22	4,390	1	(D)	6	553	1	(D)										
Cement, lime, plaster wholesalers: Establishments operated entire year with annual sales of—	3	10,704	...	...	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
	12	16,106	...	...	3	2,468	...	...	...	...	...	...	...	...	...	...	...	...	...	...
	33	22,932	4	3,081	10	9,603	17	5,722	...	...	...	...	...	...	...	...	...	...	...	...
	51	16,989	4	1,519	13	2,868	17	3,843	3	1,182	2	1,207	1	441	2	316	1	316	8											
	74	7,609	3	293	21	2,104	19	1,710	5	669	9	1,207	1	441	2	316	1	316	8											
	10	1,645	1	(D)	2	(D)	4	716										
Glass (building) distributors: Establishments operated entire year with annual sales of—	14	65,849	...	...	5	41,114	5	14,310	1	(D)	1	(D)	...	...	...	...	...	...	...	...		
	44	59,789	3	4,281	11	15,098	15	20,107	4	5,036	1	(D)										
	83	57,629	5	3,194	17	12,055	17	11,282	7	3,388	10	7,145	3	1,823	7	4,740	...	...	...	...						
	127	40,438	9	2,763	29	9,235	21	6,649	11	3,606	20	6,739	11	2,603	33	3,277	7	1,946	17											
	291	24,230	23	1,519	63	5,275	52	3,752	24	1,572	29	2,438	19	1,666	33	3,330	13	1,262	35											
	15	3,338	2	(D)	3	2,293	1	(D)	3	2,293	2	(D)	2	(D)										

...

(D) Withheld to avoid disclosure.

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1934-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

SIZE OF ESTABLISHMENT OR FIRM

2-27

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific		
	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	Estab-lish-ment (Number)	Sales (\$1,000)	
Lumber, Construction Materials Distributors—Con.																					
Construction materials distributors—Con.																					
Ready-mixed concrete distributors:																					
Establishments operated entire year with annual sales of—																					
\$2,000,000 and over.....	59	254,093	...	12,031	14	80,063	4	15,763	8	21,716	3	8,907	6	23,745	4	7,867	7	21,557	...	...
\$1,000,000 to \$1,999,000.....	188	261,054	...	10,946	51	71,028	17	24,681	14	18,802	15	10,136	23	33,620	5	7,867	39	51,149	...	...
\$500,000 to \$999,000.....	302	209,900	...	26	41,492	57	101,452	25	17,994	26	18,285	15	10,136	23	33,620	5	7,867	56	38,148	...	...
\$200,000 to \$499,000.....	509	167,984	...	69	23,462	118	39,842	43	14,076	54	17,172	23	7,578	62	20,772	31	9,695	53	26,667	...	...
Less than \$200,000.....	787	79,710	...	23	2,538	62	6,619	126	12,316	86	8,697	47	4,713	88	8,577	57	5,328	123	13,301	...	...
Establishments not operated entire year.....	151	25,629	...	621	...	20	4,293	28	3,747	25	2,712	12	1,373	17	2,907	12	2,745	19	5,266	...	...
Roofing, siding, insulation materials distributors:																					
Establishments operated entire year with annual sales of—																					
\$2,000,000 and over.....	20	110,526	...	7,171	4	35,378	2	14,392	1	7,586	1	2,842	2	12,042	...	...	2	24,318	...	...
\$1,000,000 to \$1,999,000.....	86	117,373	...	5	27,881	17	22,240	9	13,821	13	8,353	4	3,842	8	6,477	...	...	18	7,728	...	...
\$500,000 to \$999,000.....	170	120,424	...	12	3,388	63	20,994	19	7,536	17	5,926	2	1,492	10	3,660	...	...	23	11,722	...	...
\$200,000 to \$499,000.....	207	72,531	...	7	1,052	60	20,291	18	1,834	15	1,492	4	1,492	13	959	...	...	23	8,758	...	...
Less than \$200,000.....	179	18,271	...	3	...	5	1,067	3	652	5	451	...	...	2	...	...	...	21	1,797	...	...
Establishments not operated entire year.....	35	8,598	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	7	2,326	...	...
Sand, gravel, crushed stone distributors:																					
Establishments operated entire year with annual sales of—																					
\$2,000,000 and over.....	4	9,662	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	2	24,318	...	...
\$1,000,000 to \$1,999,000.....	13	19,228	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	1	7,722	...	...
\$500,000 to \$999,000.....	29	21,235	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	2	11,722	...	...
\$200,000 to \$499,000.....	67	26,641	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	6	8,758	...	...
Less than \$200,000.....	461	26,641	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	6	1,741	...	...
Establishments not operated entire year.....	23	8,545	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	5	5,896	...	...
Other construction materials distributors:																					
Establishments operated entire year with annual sales of—																					
\$2,000,000 and over.....	37	138,529	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	3	11,209	...	...
\$1,000,000 to \$1,999,000.....	132	180,940	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	1	24,692	...	...
\$500,000 to \$999,000.....	208	149,947	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	2	24,692	...	...
\$200,000 to \$499,000.....	366	116,141	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	19	11,857	...	...
Less than \$200,000.....	641	56,553	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	12	9,272	...	...
Establishments not operated entire year.....	87	16,999	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	10	2,813	...	...
Machinery, Equipment, Supplies Distributors																					
Air conditioning, commercial refrigeration equipment distributors:																					
Establishments operated entire year with annual sales of—																					
\$2,000,000 and over.....	12	46,851	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	1	11,209	...	...
\$1,000,000 to \$1,999,000.....	56	76,959	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	1	24,692	...	...
\$500,000 to \$999,000.....	151	106,939	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	16	9,157	...	...
\$200,000 to \$499,000.....	463	145,726	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	18	11,857	...	...
Less than \$200,000.....	1,086	51,179	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	57	18,802	...	...
Establishments not operated entire year.....	82	14,416	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	129	11,517	...	...
Commercial machines, equipment distributors:																					
Office machines, equipment distributors:																					
Establishments operated entire year with annual sales of—																					
\$2,000,000 and over.....	7	21,573	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	10	13,016	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	34	22,366	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	141	41,650	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	1,164	77,197	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year.....	65	10,829	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Restaurant, hotel supply houses (principally nonfood):																					
Establishments operated entire year with annual sales of—																					
\$2,000,000 and over.....	8	28,657	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	19	22,505	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	49	34,202	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	127	40,514	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	357	32,143	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year.....	11	1,232	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
(D) Withheld to avoid disclosure. ... Represents zero.																					

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Machinery, Equipment, Supplies Distributors—Con.																				
Commercial machines, equipment distributors—Con.																				
Store machines, fixtures distributors:																				
Establishments operated entire year with annual sales of—																				
\$20,000 and over.....	10	25,891	1	(D)	1	(D)	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...	4	11,020
\$100,000 to \$1,999,000.....	65	238	2	(D)	10	12,874	12	16,378	7	7,400	...	...	...	...	9	11,700	...	...	...	6,928
\$1,000,000 to \$999,000.....	74	52,852	2	(D)	12	8,482	18	13,978	8	5,894	15	10,897	4	2,662	6	2,662	2	(D)	7	6,928
\$200,000 to \$999,000.....	235	75,804	12	3,897	61	19,042	51	16,758	21	6,432	18	5,532	16	5,062	13	6,622	14	5,128	23	7,233
Less than \$200,000.....	672	51,269	40	2,973	184	13,603	131	10,409	45	3,658	71	5,661	22	2,111	54	3,789	29	2,168	96	6,821
Establishments not operated entire year....	47	5,899	...	...	5	493	15	1,843	7	1,874	8	875	1	(D)	4	300	5	321	2	(D)
Other commercial machines, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	3	12,444	...	...	2	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	3	3,846	...	...	1	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	7	5,279	...	...	8	2,671	15	1,354	2	(D)	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$999,000.....	20	7,139	1	442	3	2,503	15	1,354	5	380	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	103	7,817	8	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....	4	763	...	...	3	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Construction, machinery, equipment dealers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	177	632,118	7	(D)	26	110,618	29	98,830	22	81,019	28	92,278	21	70,062	15	57,551	12	(D)	17	61,175
\$1,000,000 to \$1,999,000.....	275	380,703	14	17,656	40	56,044	43	61,636	42	57,527	36	49,636	20	27,401	28	38,745	20	28,449	32	43,509
\$500,000 to \$999,000.....	297	212,876	22	15,808	45	32,996	60	41,791	35	22,732	39	27,604	14	10,413	37	26,708	24	17,692	24	17,172
\$200,000 to \$999,000.....	349	115,997	27	8,480	67	20,707	49	15,666	36	13,181	43	14,971	20	6,447	34	11,728	35	12,551	39	12,266
Less than \$200,000.....	481	45,198	43	4,064	100	9,187	68	5,446	44	4,438	43	4,405	28	2,340	49	5,048	27	2,687	77	7,583
Establishments not operated entire year....	61	14,467	1	(D)	9	4,620	15	1,963	6	979	9	2,188	2	(D)	5	1,541	5	691	9	1,939
Farm-garden machinery, equipment wholesalers:																				
Garden machinery, equipment wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	7	(D)	1	(D)	2	(D)	3	13,712	...	...	...	...	...	...	...	...	...	...	1	(D)
\$1,000,000 to \$1,999,000.....	3	(D)	1	(D)	...	...	7	5,416	4	2,451	3	1,696	1	(D)	...	(D)	...	...	...	(D)
\$500,000 to \$999,000.....	26	17,917	1	(D)	13	3,193	10	3,051	9	2,792	3	1,213	3	957	...	(D)	...	...	...	2,568
\$200,000 to \$999,000.....	56	11,559	9	611	2	1,932	34	3,281	11	1,106	17	1,262	7	(D)	15	1,133	...	...	14	4,790
Less than \$200,000.....	139	607	...	...	2	(D)	2	(D)	...	...	1	(D)	...	...	...	...	...	...	19	1,665
Establishments not operated entire year....	6	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	1	(D)
Farm, dairy machinery, equipment (including tractors) wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	52	179,798	1	(D)	8	22,426	8	33,374	17	54,253	7	28,423	3	15,295	3	8,350	2	(D)	3	9,029
\$1,000,000 to \$1,999,000.....	56	80,831	...	...	12	6,301	7	9,195	10	14,010	10	14,417	4	6,099	6	9,244	6	10,119	8	11,446
\$500,000 to \$999,000.....	110	79,324	3	1,925	15	7,536	23	17,994	25	17,556	19	7,147	9	4,467	12	8,025	7	5,582	12	9,092
\$200,000 to \$999,000.....	237	98,677	8	2,565	21	7,359	44	14,791	37	11,554	19	6,552	9	3,022	23	6,573	17	4,993	29	8,688
Less than \$200,000.....	424	98,330	13	1,597	42	4,112	84	8,072	76	6,513	40	3,630	17	1,898	54	4,246	39	4,195	57	5,077
Establishments not operated entire year....	30	10,293	...	...	2	(D)	5	203	6	792	3	2,371	1	(D)	3	479	1	(D)	9	5,827
Industrial machinery, equipment distributors:																				
Food processing machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	13	53,900	1	(D)	1	(D)	5	19,466	2	(D)	2	(D)	...	...	1	(D)	...	...	1	(D)
\$1,000,000 to \$1,999,000.....	29	40,208	1	(D)	7	9,261	8	12,415	7	8,956	2	2,879	...	...	...	...	...	...	2	(D)
\$500,000 to \$999,000.....	34	24,327	1	(D)	5	4,106	8	5,592	8	5,244	4	2,125	7	1,921	4	3,033	...	...	4	(D)
\$200,000 to \$999,000.....	183	27,710	5	1,650	21	7,329	20	6,320	9	2,634	11	970	7	285	6	1,819	3	1,003	10	3,045
Less than \$200,000.....	89	15,798	9	698	48	3,883	49	4,167	11	784	...	...	...	...	8	745	10	997	40	3,309
Establishments not operated entire year....	13	1,162	1	(D)	2	(D)	4	387	...	...	...	...	1	(D)	4	202	1	(D)	...	(D)
General-purpose industrial machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	26	100,821	1	(D)	6	24,886	7	25,922	3	10,416	1	(D)	...	...	...	...	2	(D)	6	16,205
\$1,000,000 to \$1,999,000.....	69	91,621	4	5,107	13	19,562	13	16,955	12	8,597	11	7,713	5	7,756	12	16,589	5	5,964	11	14,734
\$500,000 to \$999,000.....	159	112,599	8	5,895	20	27,939	23	27,939	3	3,397	28	7,971	17	3,625	15	10,794	4	3,367	23	16,280
\$200,000 to \$999,000.....	346	112,429	16	5,443	75	23,862	77	23,862	32	7,330	63	7,971	28	4,913	34	11,278	19	6,029	66	22,869
Less than \$200,000.....	729	65,365	41	3,493	203	16,990	150	14,263	33	3,100	...	...	...	...	74	7,158	22	1,822	110	10,459
Establishments not operated entire year....	50	13,770	3	275	7	1,026	14	9,367	1	(D)	3	(D)	...	...	...	...	1	(D)	...	1,747

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Machinery, Equipment, Supplies Distributors—Con-																				
Industrial machinery, equipment distributors—Com-																				
Metallurgical machinery, equipment dealers:																				
Establishments operated entire year with annual sales of—																				
\$1,000,000 and over.....	50	219,433	3	(D)	16	69,826	15	82,265	6	19,584	...	...	1	(D)	...	...	...	...	9	37,043
\$1,000,000 to \$1,999,000.....	60	80,849	7	9,163	15	21,010	20	25,785	4	(D)	...	...	1	(D)	4	6,236	...	...	8	10,034
\$500,000 to \$999,000.....	26	67,954	5	3,739	31	22,961	25	17,358	11	6,282	3	3	1	(D)	8	5,359	...	(D)	11	7,116
\$200,000 to \$499,000.....	97	72,768	22	8,137	54	16,072	83	25,664	21	6,883	3	3	3	1,207	3	2,879	...	...	30	11,010
Less than \$200,000.....	455	39,266	36	3,131	140	11,288	146	13,512	21	1,824	14	1	1,097	641	19	1,831	...	1,089	59	4,853
Establishments not operated entire year....	28	4,220	2	...	10	1,250	1	1,275	2	...	2	...	2	(D)	1	...	...	...	4	900
Oil well supply houses:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	86	345,567	...	...	3	28,451	3	6,615	6	15,215	1	1	1	(D)	57	238,817	8	19,251	7	25,363
\$1,000,000 to \$999,000.....	179	172,958	...	...	3	4,253	12	15,786	16	22,112	1	4	5,013	(D)	123	170,480	11	15,743	9	11,452
\$500,000 to \$999,000.....	238	96,647	1	(D)	6	7,450	22	19,871	22	16,465	4	7	5,149	(D)	136	100,020	20	14,691	10	7,731
\$200,000 to \$499,000.....	369	34,501	4	516	20	1,650	28	8,212	24	8,212	18	13	4,959	(D)	160	34,091	17	6,003	27	9,713
Less than \$200,000.....	53	17,647	...	...	2	(D)	4	1,422	6	2,144	1	2	2,002	(D)	32	12,359	36	2,909	44	4,203
Establishments not operated entire year....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	4	1,862	2	(D)
Pricing machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	5	18,481	...	...	4	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	6	8,156	...	...	7	4,157	5	4,157	2	(D)	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	21	13,761	...	...	7	2,564	13	4,195	4	1,204	2	1	(D)	1	5	1,464	...	(D)	7	4,700
\$200,000 to \$499,000.....	42	13,362	10	980	55	4,399	24	1,795	10	554	10	819	(D)	...	2	...	...	(D)	6	2,020
Less than \$200,000.....	131	10,317	2	...	4	(D)	1	(D)	...	...	...	...	...	...	...	...	...	(D)	17	1,360
Establishments not operated entire year....	5	743	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Used machinery dealers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	26	8,001	1	(D)	5	3,007	2	1,596	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	199	13,432	15	1,097	60	4,244	39	2,135	8	559	13	847	1	(D)	1	689	...	...	39	3,281
Establishments not operated entire year....	9	824	...	...	3	166	...	...	...	...	...	...	...	...	...	...	...	...	2	(D)
Other industrial machinery, equipment distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	32	128,157	2	(D)	13	43,233	6	18,537	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	50	76,040	5	7,618	13	22,000	10	22,000	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	117	82,430	3	3,894	35	24,039	25	15,575	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	312	100,777	81	6,375	89	27,379	53	18,876	23	7,672	3	3	2,452	2	7,762	11	3,672	...	...	...
Less than \$200,000.....	854	67,145	82	6,261	274	20,654	138	11,003	44	4,213	79	5,935	29	2,087	71	5,730	22	1,360	115	1,089
Establishments not operated entire year....	58	9,346	3	268	11	2,813	10	2,168	4	402	9	1,115	2	(D)	10	1,370	3	(D)	6	1,005
Industrial materials, supplies distributors:																				
Abrasives, abrasive materials distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	6	23,775	...	...	2	(D)	3	9,637	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	20	25,455	1	(D)	2	3,523	8	10,465	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	14	10,243	5	3,808	5	3,523	3	3,873	1	1	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	38	12,614	2	1,600	12	3,645	12	4,510	2	4	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	60	5,032	8	703	15	1,064	17	1,685	6	331	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....	3	281	1	(D)	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Mechanical power transmission equipment distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	14	32,409	1	(D)	8	3,256	1	6,936	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	49	40,198	5	4,113	23	7,324	13	10,267	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	125	13,596	12	1,057	24	2,356	27	2,653	11	3,872	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	128	13,596	12	1,057	24	2,356	27	2,653	11	3,872	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....	17	2,007	...	...	1	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Mechanical rubber goods distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....	3	8,216	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	15	20,606	2	(D)	1	5,858	1	10,088	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	47	32,455	1	(D)	14	10,363	18	12,284	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	76	23,872	7	2,037	17	7,425	3	7,425	...	...	...	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	132	12,782	15	1,245	44	3,720	27	2,808	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....	7	1,800	...	...	2	(D)	3	1,670	...	...	...	...	...	...	...	...	...	...	...	...
Withheld to avoid disclosure. ... Represents zero.																				

(D) Withheld to avoid disclosure. ... Represents zero.

(D) Withheld to avoid disclosure.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales														
Kind of business and sales size of establishment	United States		New England		Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific		
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Machinery, Equipment, Supplies Distributors-Con.														
Industrial materials, supplies distributors-Con.														
Rope, cordage distributors:														
Establishments operated entire year with annual sales of-														
\$2,000,000 and over.....	8	42,978	1	(D)	3	(D)	2	(D)	1	(D)	...	...	1	(D)
\$1,000,000 to \$1,999,000.....	10	15,205	1	(D)	3	8,242	4	4,137	...	...	...	...	...	...
\$500,000 to \$999,000.....	26	20,508	1	(D)	12	8,912	1	4,137	...	...	...	...	...	...
\$200,000 to \$499,000.....	34	11,267	5	1,907	14	4,896	3	540	...	...	...	...	...	...
Less than \$200,000.....	37	(D)	2	(D)	10	1,091	...	...	...	...	...	...	...	...
Establishments not operated entire year....	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Valves, fittings (except plumbing)/distributors:														
Establishments operated entire year with annual sales of-														
\$2,000,000 and over.....	16	53,924	...	...	6	20,396	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	17	27,041	1	(D)	2	(D)	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	43	32,045	3	2,268	9	6,740	3	4,594	...	...	...	...	...	...
\$200,000 to \$499,000.....	54	18,310	4	(D)	13	4,137	6	1,832	...	...	...	...	...	...
Less than \$200,000.....	73	7,242	8	847	20	1,845	4	293	...	...	...	...	...	...
Establishments not operated entire year....	11	758	...	...	2	(D)	1	(D)	...	...	...	...	...	...
Reconditioned drum, barrel distributors:														
Establishments operated entire year with annual sales of-														
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	14	17,996	1	(D)	3	4,001	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	14	9,296	1	(D)	6	3,775	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	61	18,273	2	(D)	18	5,466	7	2,254	...	...	...	...	...	...
Less than \$200,000.....	277	18,662	43	2,139	89	5,624	16	979	...	...	...	...	...	...
Establishments not operated entire year....	6	1,193	...	...	...	...	...	...	...	...	...	...	...	...
Other industrial materials, supplies distributors:														
Establishments operated entire year with annual sales of-														
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	122	479,889	3	(D)	30	92,397	6	22,059	...	...	...	...	...	...
\$500,000 to \$999,000.....	234	323,137	12	12,664	40	55,976	14	19,977	...	...	...	...	...	...
\$200,000 to \$499,000.....	46	251,116	12	12,046	66	47,020	27	19,016	...	...	...	...	...	...
Less than \$200,000.....	655	211,876	55	17,921	136	41,408	51	13,429	...	...	...	...	...	...
Establishments not operated entire year....	1,485	129,691	121	11,136	417	35,136	96	7,997	...	...	...	...	...	...
Professional equipment, supplies distributors:														
Dental supply houses:														
Establishments operated entire year with annual sales of-														
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	19	24,241	...	...	7	8,442	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	46	31,820	7	3,172	38	11,683	6	4,071	...	...	...	...	...	...
\$200,000 to \$499,000.....	128	40,383	15	2,427	97	7,620	12	3,674	...	...	...	...	...	...
Less than \$200,000.....	300	27,188	...	955	6	(D)	...	2,557	...	...	...	...	...	...
Establishments not operated entire year....	9	526	...	...	...	...	...	...	...	...	...	...	...	...
Religious supply houses:														
Establishments operated entire year with annual sales of-														
\$2,000,000 and over.....	2	(D)	...	...	1	(D)	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	5	(D)	...	...	3	2,158	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	7	4,822	4	1,226	12	3,492	1	224	...	...	...	...	...	...
\$200,000 to \$499,000.....	29	8,552	7	398	53	...	...	...	...	...	...	...	...	...
Less than \$200,000.....	90	6,447	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
School supply houses:														
Establishments operated entire year with annual sales of-														
\$2,000,000 and over.....	8	22,887	...	...	3	3,919	2	(D)	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	14	19,085	1	(D)	6	4,307	3	1,886	...	...	...	...	...	...
\$500,000 to \$999,000.....	31	22,580	1	(D)	17	5,194	5	1,788	...	...	...	...	...	...
\$200,000 to \$499,000.....	61	19,484	3	1,130	41	3,940	8	825	...	...	...	...	...	...
Less than \$200,000.....	133	11,720	6	579	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....	8	565	1	(D)	3	269	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1934—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

SIZE OF ESTABLISHMENT OR FIRM

2-31

Establishments and Sales

Kind of business and sales size of establishment	United States			New England			Middle Atlantic			East North Central			West North Central			South Atlantic			East South Central			West South Central			Mountain			Pacific		
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)		
Machinery, Equipment, Supplies Distributors—Con.																														
Professional equipment, supplies distributors—Con.																														
Surgeon, medical, hospital supply houses:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	18	79,876	1	(D)	(D)	6	27,640	3	15,689	3	16,690	2	(D)	(D)	2	(D)	(D)	(D)	(D)	1	(D)	(D)	1	(D)	(D)	1	(D)	(D)	1	(D)
\$1,000,000 to \$1,999,000.....	52	69,517	2	(D)	(D)	13	16,192	10	13,410	5	8,120	6	7,716	6	8,230	15	10,652	9	6,624	10	6,531	3	3,956	(D)	10	(D)	(D)	10	(D)	14,976
\$500,000 to \$999,000.....	103	73,078	5	4,478	5	20	13,727	15	10,926	12	8,230	15	4,006	12	4,006	15	10,652	9	6,624	10	6,531	3	3,956	(D)	10	(D)	(D)	10	(D)	9,378
\$200,000 to \$499,000.....	200	64,015	9	2,716	9	60	18,805	27	8,800	12	4,006	15	4,006	12	4,006	15	10,652	9	6,624	10	6,531	3	3,956	(D)	10	(D)	(D)	10	(D)	10,782
Less than \$200,000.....	404	32,780	26	2,066	(D)	168	13,140	54	3,798	31	2,505	27	2,505	31	2,505	27	2,505	27	2,505	31	2,505	2	2,667	(D)	50	(D)	(D)	50	(D)	4,170
Establishments not operated entire year.....	23	2,223	1	(D)	(D)	5	715	5	824	2	(D)	5	(D)	2	(D)	5	352	5	...	...	...	2	(D)	(D)	2	(D)	(D)	2	(D)	4,170
Optical goods wholesalers:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	2	(D)	...	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	6	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	31	19,233	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	136	41,922	6	1,611	6	35	10,946	37	11,865	11	3,242	41	3,242	11	3,242	41	3,242	41	3,242	10	3,242	3	1,901	(D)	...	...	...	...	...	...
Less than \$200,000.....	544	46,451	26	1,984	(D)	166	13,682	126	10,447	59	5,693	10	5,693	59	5,693	10	5,693	10	5,693	59	5,693	20	2,857	(D)	...	...	...	...	...	...
Establishments not operated entire year.....	23	2,964	2	(D)	(D)	7	1,340	5	366	2	(D)	2	(D)	2	(D)	2	(D)	2	(D)	1	(D)	...	...	...	...	...	...	...	...	...
Other professional supplies distributors:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	13	51,083	...	...	...	7	35,479	2	(D)	1	(D)	1	(D)	1	(D)	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	25	33,298	1	(D)	(D)	9	13,301	5	5,937	...	...	3	3,931	3	3,931	3	3,931	3	3,931	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	22	15,132	1	(D)	(D)	6	6,496	15	4,055	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	325	22,823	21	2,934	(D)	86	6,653	57	3,995	25	1,681	45	1,681	25	1,681	45	1,681	45	1,681	15	938	43	4,192	3	263	8	2,746	...	...	...
Less than \$200,000.....	18	5,187	...	...	...	5	1,218	4	2,853	1	(D)	2	(D)	1	(D)	2	(D)	2	(D)	2	(D)	...	...	...	...	...	...	...	...	...
Establishments not operated entire year.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Service establishment supply houses:																														
Beauty, barber supply houses:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	26	16,630	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	178	52,477	13	3,543	(D)	38	11,248	30	8,657	15	4,587	25	4,587	15	4,587	25	4,587	25	4,587	17	7,328	83	7,328	12	1,015	64	6,256	...	...	...
Less than \$200,000.....	657	55,668	38	3,241	(D)	159	12,108	118	10,697	54	5,003	89	5,003	54	5,003	89	5,003	89	5,003	40	3,003	2	(D)	(D)	...	...	...	...	...	...
Establishments not operated entire year.....	28	2,954	2	(D)	(D)	5	603	6	742	2	(D)	4	(D)	2	(D)	4	115	4	(D)	1	(D)	...	...	...	...	...	...	...	...	...
Janitors' supply houses:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	4	13,373	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	9	11,914	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	21	14,287	1	(D)	(D)	4	4,829	2	2,208	3	(D)	2	(D)	1	(D)	2	(D)	2	(D)	1	(D)	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	116	35,938	3	860	(D)	23	7,145	24	7,142	11	3,162	20	3,162	11	3,162	20	6,059	4	1,169	12	3,904	74	5,398	25	2,058	11	2,808	...	...	...
Less than \$200,000.....	660	48,564	40	2,273	(D)	130	10,463	141	10,319	68	4,368	78	4,368	68	4,368	78	4,368	78	4,368	38	2,545	4	338	1	(D)	66	5,589	...	...	...
Establishments not operated entire year.....	33	2,704	...	...	...	6	592	8	202	...	...	4	(D)	...	...	4	696	4	(D)	3	(D)	...	...	...	...	...	...	...	...	...
Laundry, dry cleaning supply houses:																														
Establishments operated entire year with annual sales of—																														
\$2,000,000 and over.....	5	12,701	...	...	...	3	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	20	29,109	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	46	33,731	3	2,887	(D)	12	9,940	3	4,651	2	(D)	3	(D)	2	(D)	11	6,741	4	2,347	2	(D)	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	112	38,152	10	2,778	(D)	16	5,341	27	9,383	22	1,711	20	1,711	22	1,711	20	5,947	5	3,734	11	3,734	5	1,645	5	532	9	3,689	...	...	...
Less than \$200,000.....	227	20,085	3	702	(D)	48	4,387	53	4,387	26	2,396	25	2,396	26	2,396	25	2,396	25	2,396	12	2,025	4	502	31	502	1	3,061	...	...	...
Establishments not operated entire year.....	31	12,829	3	369	(D)	8	1,538	6	4,416	...	...	2	(D)	2	(D)	5	2,319	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...
Shoe service																														

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales

Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Machinery, Equipment, Supplies Distributors-Con.																				
Service establishment supply houses-Con.																				
Upholsters' supply houses:																				
Establishments operated entire year with annual sales of-																				
\$2,000,000 and over.....	9	23,355	1	(D)	4	11,380	1	5,209	...	...	1	(D)	...	...	...	...	...	...	2	(D)
\$1,000,000 to \$1,999,000.....	7	9,190	...	...	2	5,209	4	5,209	...	...	...	...	...	...	...	...	...	...	1	(D)
\$500,000 to \$999,000.....	31	20,931	1	(D)	9	5,348	8	5,348	3	2,240	2	(D)	...	(D)	...	(D)	...	...	5	3,335
\$200,000 to \$499,000.....	83	26,205	1	(D)	25	7,731	20	6,437	5	1,537	11	3,316	4	1,276	2	1,313	2	(D)	11	3,320
Less than \$200,000.....	128	12,795	5	631	51	4,596	19	2,091	7	850	19	1,984	3	428	7	393	6	640	11	1,172
Establishments not operated entire year.....	4	194	...	...	3	(D)	...	...	...	...	1	(D)	...	...	...	...	...	...	...	...
Welders' supply houses:																				
Establishments operated entire year with annual sales of-																				
\$2,000,000 and over.....	5	16,509	...	...	...	...	3	(D)	...	...	...	...	...	...	2	(D)	...	(D)	...	...
\$1,000,000 to \$1,999,000.....	6	8,682	...	...	1	4,790	18	12,330	5	3,925	2	(D)	...	(D)	9	5,502	4	2,464	10	6,456
\$500,000 to \$999,000.....	58	38,904	2	(D)	7	4,790	54	16,000	25	7,339	16	5,180	10	2,723	31	8,841	8	2,466	30	8,187
\$200,000 to \$499,000.....	222	65,606	8	2,326	40	12,564	147	14,751	84	7,783	72	6,252	37	3,609	95	9,703	36	3,329	56	6,508
Less than \$200,000.....	674	66,069	42	3,921	105	10,208	166	14,751	65	4,594	64	4,664	16	1,684	65	5,666	25	1,715	132	10,678
Establishments not operated entire year.....	35	2,330	6	754	3	163	4	287	2	296	4	134	2	(D)	6	225	3	191	5	235
Other service establishment supply houses:																				
Establishments operated entire year with annual sales of-																				
\$2,000,000 and over.....	12	38,501	...	...	7	19,919	2	(D)	...	...	1	(D)	...	(D)	1	(D)	...	(D)	1	(D)
\$1,000,000 to \$1,999,000.....	37	50,022	7	8,659	12	16,154	7	9,981	1	4,404	4	5,564	2	(D)	9	5,911	1	(D)	2	(D)
\$500,000 to \$999,000.....	79	54,860	3	(D)	21	14,148	21	14,148	7	4,404	9	6,017	8	2,323	21	7,344	3	868	10	7,284
\$200,000 to \$499,000.....	215	68,117	12	4,264	66	20,540	30	8,551	14	4,069	33	10,501	1	2,323	91	7,344	2	868	28	9,657
Less than \$200,000.....	816	61,086	52	3,387	231	17,022	166	11,676	65	4,594	64	4,664	16	1,684	65	5,666	25	1,715	132	10,678
Establishments not operated entire year.....	39	8,666	2	(D)	12	2,109	3	372	6	296	6	869	1	(D)	6	916	1	(D)	2	(D)
Transportation equipment distributors:																				
Aircraft, aeronautical equipment, parts distributors:																				
Establishments operated entire year with annual sales of-																				
\$2,000,000 and over.....	11	57,496	1	(D)	3	10,635	...	...	3	3,905	3	(D)	...	...	1	(D)	...	(D)	4	18,868
\$1,000,000 to \$1,999,000.....	16	23,182	...	...	5	7,859	2	(D)	...	...	6	3,451	...	...	1	(D)	...	(D)	4	5,473
\$500,000 to \$999,000.....	43	30,660	2	(D)	9	7,242	2	(D)	1	(D)	...	...	...	...	3	2,455	...	(D)	19	13,871
\$200,000 to \$499,000.....	109	34,311	2	(D)	15	4,902	8	2,360	4	1,572	17	8,824	3	854	10	3,337	2	(D)	49	14,423
Less than \$200,000.....	254	19,654	5	231	54	3,582	14	1,239	6	663	41	3,202	3	219	28	2,074	4	234	99	8,210
Establishments not operated entire year.....	17	4,479	...	(D)	2	(D)	1	(D)	1	(D)	7	410	...	...	2	(D)	...	...	4	763
Marine machinery, equipment distributors:																				
Establishments operated entire year with annual sales of-																				
\$2,000,000 and over.....	7	24,624	1	(D)	1	(D)	...	...	...	...	...	...	...	...	2	(D)	...	...	3	11,094
\$1,000,000 to \$1,999,000.....	15	18,969	1	(D)	17	9,246	...	...	...	...	...	...	...	...	1	(D)	...	...	2	(D)
\$500,000 to \$999,000.....	49	37,771	7	1,989	11	7,470	9	2,806	4	3,500	7	4,929	1	902	9	2,859	9	5,758	11	7,609
\$200,000 to \$499,000.....	80	27,727	7	2,310	25	7,787	16	1,881	8	732	10	3,029	7	410	25	2,475	1	477	24	7,061
Less than \$200,000.....	223	20,101	16	1,460	61	5,081	3	97	1	(D)	38	3,694	...	...	25	2,475	4	...	48	3,991
Establishments not operated entire year.....	16	1,448	...	...	2	(D)	...	...	...	...	6	925	...	...	3	(D)	...	...	1	(D)
Railroad equipment distributors:																				
Establishments operated entire year with annual sales of-																				
\$2,000,000 and over.....	6	33,544	...	...	4	(D)	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	6	8,716	...	...	3	4,960	3	3,766	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	12	8,203	...	...	6	4,396	6	3,807	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	12	4,050	1	(D)	3	917	1	917	1	187	5	319	1	(D)	2	(D)	...	...	2	...
Less than \$200,000.....	45	3,338	1	(D)	11	870	19	1,512	1	(D)	...	...	...	...	...	...	...	...	3	152
Establishments not operated entire year.....	3	2,195	...	...	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Other transportation equipment distributors:																				
Establishments operated entire year with annual sales of-																				
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	5	6,259	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	8	5,935	1	(D)	1	998	5	3,454	...	...	...	...	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	12	3,568	...	...	3	856	3	856	2	(D)	3	648	1	(D)	...	...	...	...	...	...
Less than \$200,000.....	42	3,637	2	(D)	13	870	9	1,149	...	...	6	360	...	...	...	...	...	...	6	572
Establishments not operated entire year.....	3	248	...	...	2	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Establishments and Sales										Mountain	Pacific
	United States	New England	Middle Atlantic	East North Central	West North Central	East South Central	West South Central	South Atlantic	East North Central	West North Central		
	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)	Estab-lish-ments (Number)
	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)	Sales (\$1,000)
Metals, Metalwork (Except Scrap) Distributors												
Iron, steel and products distributors:												
Establishments operated entire year with annual sales of—												
\$1,000,000 and over.....	242	10	76	69	24	43,998	11	32,615	7	30	116,556	29
\$200,000 to \$999,000.....	286	12	71	79	18	34,968	11	15,059	5	32	42,645	42
\$100,000 to \$199,000.....	313	12	71	106	18	13,315	27	15,059	11	10	14,487	52
\$200,000 to \$499,000.....	672	37	207	166	18	10,843	49	16,248	25	59	38,658	42
\$500,000 to \$999,000.....	1,002	57	297	271	55	8,488	25	8,488	25	120	19,992	81
Less than \$200,000.....	93	7	25	19	6	1,843	61	4,773	16	5	11,339	126
Establishments not operated entire year.....						1,149	8	429	2	5	2,936	16
Nonferrous metals distributors:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	76	6	39	15	6	20,056	2	(D)	...	4	15,804	4
\$1,000,000 to \$1,999,000.....	71	5	35	15	1	3,039	1	3,477	1	...	4,810	12
\$500,000 to \$999,000.....	73	5	35	15	1	2,258	1	3,477	1	...	4,810	12
\$200,000 to \$499,000.....	122	11	48	35	8	2,258	12	1,232	3	...	2,220	16
\$100,000 to \$199,000.....	175	9	82	35	8	3,016	12	1,232	3	...	2,220	16
Less than \$200,000.....	25	3	9	4	...	...	4	690	...	...	519	14
Establishments not operated entire year.....											...	296
Scrap, Waste Materials Dealers												
Iron, steel scrap dealers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	57	2	12	23	6	23,375	4	11,058	2	4	14,508	4
\$1,000,000 to \$1,999,000.....	95	1	23	40	15	13,077	15	6,262	3	6	7,872	7
\$500,000 to \$999,000.....	226	7	61	93	25	11,861	14	10,804	3	12	8,783	10
\$200,000 to \$499,000.....	395	23	103	149	25	7,953	38	12,039	14	18	5,626	19
\$100,000 to \$199,000.....	1,379	87	322	370	184	10,018	119	7,658	68	115	7,998	74
Less than \$200,000.....	50	3	5	13	7	775	8	833	...	6	444	8
Establishments not operated entire year.....												697
Iron, steel scrap dealers (without processing, preparation equipment):												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	34	1	7	13	4	19,047	...	...	3	3	9,113	2
\$1,000,000 to \$1,999,000.....	47	2	9	13	...	...	...	3,543	2	2	(D)	2
\$500,000 to \$999,000.....	35	2	7	11	...	3,458	...	2,098	1	1	(D)	3
\$200,000 to \$499,000.....	83	6	24	18	7	2,177	11	2,351	5	6	1,723	3
\$100,000 to \$199,000.....	1,298	92	278	371	162	5,715	98	4,361	52	86	3,788	138
Less than \$200,000.....	33	1	4	9	3	67	3	121	2	4	350	5
Establishments not operated entire year.....												236
Waste materials dealers:												
Nonferrous metallic scrap dealers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	55	7	18	13	4	(D)	5	12,913	1	6	18,104	4
\$1,000,000 to \$1,999,000.....	59	5	19	18	1	6,261	4	6,141	1	7	4,194	5
\$500,000 to \$999,000.....	119	13	39	27	9	6,186	27	8,785	5	14	4,601	10
\$200,000 to \$499,000.....	245	32	72	55	14	4,540	7	2,292	7	37	1,952	19
\$100,000 to \$199,000.....	999	102	268	240	100	6,259	85	6,404	34	57	3,894	84
Less than \$200,000.....	41	1	7	8	5	600	5	185	2	4	2486	7
Establishments not operated entire year.....												5,016
Waste paper dealers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	13	2	5	2	1	(D)	...	...	...	1	(D)	2
\$1,000,000 to \$1,999,000.....	31	3	11	8	2	...	...	3,386	...	2	(D)	2
\$500,000 to \$999,000.....	43	5	19	10	7	...	...	2,036	...	2	(D)	3
\$200,000 to \$499,000.....	137	14	58	10	7	2,149	5	1,586	...	4	1,392	6
\$100,000 to \$199,000.....	898	86	412	195	39	2,322	58	3,731	13	28	1,677	36
Less than \$200,000.....	52	3	13	9	2	(D)	3	348	...	1	(D)	1
Establishments not operated entire year.....												...
Wiping cloth dealers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	...	...	...	...	1	(D)	...	...	...	...	(D)	...
\$1,000,000 to \$1,999,000.....	2	...	...	...	2	(D)	...	...	...	...	(D)	...
\$500,000 to \$999,000.....	19	1	7	16	2	(D)	...	...	...	...	(D)	...
\$200,000 to \$499,000.....	69	3	28	16	7	(D)	...	1,989	3	1	942	8
\$100,000 to \$199,000.....	134	18	52	19	7	(D)	...	1,076	3	11	703	9
Less than \$200,000.....	5	...	2	1	...	...	...	(D)	...	...	...	...
Establishments not operated entire year.....												2,394
Establishments not operated entire year.....												522
Establishments not operated entire year.....												(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Establishments and Sales											
	United States	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific		
	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Estab- lish- ments (Number)	Sales (\$1,000)	Sales (\$1,000)
Scrap, waste materials dealers—Con.												
Waste materials dealers—Con.												
Rugs, textile waste dealers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	17	5	2	2	...	7	1	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	35	8	14	3	...	10	...	...	...	...	...	...
\$500,000 to \$999,000.....	77	17	31	7	...	14	...	...	...	...	...	...
\$200,000 to \$499,000.....	141	28	63	20	3	1,467	...	...	...	...	...	...
Less than \$200,000.....	494	109	244	46	8	3,008	...	...	...	...	...	...
Establishments not operated entire year....	20	3	8	4	2	3,674	...	...	...	...	...	...
Other waste materials dealers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	8	2	5	1	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	17	2	5	6	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	30	5	10	5	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	77	13	28	15	3	2,039	...	...	...	...	...	...
Less than \$200,000.....	658	78	215	119	37	4,463	...	...	...	...	...	...
Establishments not operated entire year....	25	2	10	4	...	2	...	...	...	...	...	...
Amusement, sporting goods distributors:												
Cameras, photographic supplies distributors:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	22	2	14	4	1	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	26	2	9	7	1	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	60	2	20	16	2	2,641	...	...	...	...	...	...
\$200,000 to \$499,000.....	130	13	37	22	7	6,808	...	...	...	...	...	...
Less than \$200,000.....	225	13	73	50	7	1,436	...	...	...	...	...	...
Establishments not operated entire year....	21	...	7	4	2	...	...	...	...	...	...	...
Sporting goods wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	19	2	8	1	2	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	26	1	5	3	1	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	59	5	16	11	7	2,415	...	...	...	...	...	...
\$200,000 to \$499,000.....	133	26	22	20	16	6,003	...	...	...	...	...	...
Less than \$200,000.....	325	26	76	61	36	1,917	...	...	...	...	...	...
Establishments not operated entire year....	17	1	8	2	1	...	...	...	...	...	...	...
Toys, games, fireworks wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	14	...	10	2	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	26	...	9	9	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	86	...	31	9	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	206	...	89	27	...	...	...	...	...	...	...	...
Less than \$200,000.....	440	...	158	50	...	...	...	...	...	...	...	...
Establishments not operated entire year....	29	2	12	5	1	...	...	...	...	...	...	...
Other recreation goods wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	14	...	6	2	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	24	...	10	3	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	53	...	15	18	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	153	...	50	39	...	...	...	...	...	...	...	...
Less than \$200,000.....	378	...	113	90	...	...	...	...	...	...	...	...
Establishments not operated entire year....	24	...	8	5	...	...	...	...	...	...	...	...
Book, magazine, newspaper wholesalers:												
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	49	5	20	10	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	81	10	34	11	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	143	17	40	29	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	419	32	118	89	...	...	...	...	...	...	...	...
Less than \$200,000.....	1,169	82	287	235	...	...	...	...	...	...	...	...
Establishments not operated entire year....	58	6	9	11	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

Establishments and Sales

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales																				
Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Other Merchant Wholesalers—Con.																				
Jewelry wholesalers—Con.																				
Clocks, watches wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....																				
7	(D)	...	...	...	7	23,996	...	...	...	...	...	...	...	...	...	...	...	...	...	...
25	33,505	...	...	...	18	17,894	...	...	...	...	...	...	...	...	...	...	...	...	...	...
31	22,626	...	...	...	25	17,894	...	...	...	...	...	...	...	...	...	...	...	...	...	...
81	27,141	...	...	...	59	20,113	...	...	...	...	...	...	...	...	...	...	...	...	...	...
200	15,329	...	...	...	141	10,757	...	...	...	...	...	...	...	...	...	...	...	...	...	...
11	(D)	...	...	...	9	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Costume jewelry wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....																				
7	18,524	...	...	...	5	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
16	20,994	...	...	...	8	9,900	...	...	...	...	...	...	...	...	...	...	...	...	...	...
42	29,238	...	...	...	19	13,323	...	...	...	...	...	...	...	...	...	...	...	...	...	...
111	34,254	...	...	...	64	19,873	...	...	...	...	...	...	...	...	...	...	...	...	...	...
320	27,662	...	...	...	165	14,397	...	...	...	...	...	...	...	...	...	...	...	...	...	...
17	1,949	...	...	...	10	1,308	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Precious stones distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....																				
10	(D)	...	...	...	10	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
37	51,781	...	...	...	28	39,961	...	...	...	...	...	...	...	...	...	...	...	...	...	...
70	51,296	...	...	...	33	46,915	...	...	...	...	...	...	...	...	...	...	...	...	...	...
120	40,387	...	...	...	84	28,459	...	...	...	...	...	...	...	...	...	...	...	...	...	...
254	25,159	...	...	...	184	18,128	...	...	...	...	...	...	...	...	...	...	...	...	...	...
7	(D)	...	...	...	4	1,317	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Watch materials, jewelers' tools distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....																				
1	(D)	...	...	...	1	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
2	(D)	...	...	...	4	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
10	6,787	...	...	...	5	3,444	...	...	...	...	...	...	...	...	...	...	...	...	...	...
27	8,125	...	...	...	10	2,830	...	...	...	...	...	...	...	...	...	...	...	...	...	...
127	9,881	...	...	...	57	4,479	...	...	...	...	...	...	...	...	...	...	...	...	...	...
5	758	...	...	...	3	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Other jewelry wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....																				
6	25,120	...	...	...	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
21	28,167	...	...	...	9	11,187	...	...	...	...	...	...	...	...	...	...	...	...	...	...
45	31,262	...	...	...	10	17,409	...	...	...	...	...	...	...	...	...	...	...	...	...	...
152	46,670	...	...	...	92	28,612	...	...	...	...	...	...	...	...	...	...	...	...	...	...
715	57,701	...	...	...	370	29,006	...	...	...	...	...	...	...	...	...	...	...	...	...	...
30	2,662	...	...	...	14	1,452	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Petroleum products distributors:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....																				
97	754,833	...	...	...	22	292,048	...	...	...	...	...	...	...	...	...	...	...	...	...	...
145	198,267	...	...	...	39	53,547	...	...	...	...	...	...	...	...	...	...	...	...	...	...
229	159,936	...	...	...	43	30,418	...	...	...	...	...	...	...	...	...	...	...	...	...	...
546	172,047	...	...	...	96	31,078	...	...	...	...	...	...	...	...	...	...	...	...	...	...
1,161	104,715	...	...	...	236	22,005	...	...	...	...	...	...	...	...	...	...	...	...	...	...
82	26,590	...	...	...	13	2,176	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Gift, art goods, greeting card wholesalers:																				
Gift, art goods wholesalers:																				
Establishments operated entire year with annual sales of—																				
\$2,000,000 and over.....																				
4	12,539	...	...	...	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...	...	...
18	24,380	...	...	...	13	17,753	...	...	...	...	...	...	...	...	...	...	...	...	...	...
43	28,676	...	...	...	23	13,031	...	...	...	...	...	...	...	...	...	...	...	...	...	...
119	35,774	...	...	...	61	18,121	...	...	...	...	...	...	...	...	...	...	...	...	...	...
524	36,929	...	...	...	201	14,299	...	...	...	...	...	...	...	...	...	...	...	...	...	...
27	1,915	...	...	...	8	816	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
(D) Withheld to avoid disclosure. ... Represents zero																				

(D) Withheld to avoid disclosure. ... Represents zero

Establishments and Sales

D) Withheld to avoid disclosure. ... Represents zero.

Table 2B. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES AND GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS-Continued

Establishments and Sales																				
Kind of business and sales size of establishment	United States		New England		Middle Atlantic		East North Central		West North Central		South Atlantic		East South Central		West South Central		Mountain		Pacific	
	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
Other Merchant Wholesalers—Con.																				
Miscellaneous products merchant wholesalers—Con.																				
Industrial yarns wholesalers:																				
Establishments operated entire year with annual sales of—																				
	22	98,937	3	15,240	17	78,374	1	(D)	...	...	...	1	(D)	...	...	...	...	...	...	...
	31	45,616	2	(D)	23	33,945	1	(D)	...	...	...	2	(D)	...	...	...	...	...	...	...
	31	22,345	1	(D)	25	18,570	1	(D)	...	...	...	2	(D)	...	...	...	...	...	...	...
	46	16,448	7	2,407	31	11,233	3	1,098	...	...	...	2	(D)	...	...	...	...	...	...	...
	88	7,654	13	997	62	5,479	1	(D)	...	...	...	7	508	...	...	...	...	...	...	...
	4	250	...	...	4	250	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Bags, begging, burlap (textiles) distributors:																				
Establishments operated entire year with annual sales of—																				
	17	66,439	5	14,123	8	35,234	2	(D)	...	...	...	1	(D)	...	...	...	...	...	...	...
	34	45,558	3	4,119	20	27,783	4	5,704	...	...	...	...	...	...	...	...	...	...	...	...
	60	42,939	9	6,228	25	17,609	9	6,481	4	2,543	...	5	3,688	...	...	...	...	...	...	...
	142	45,769	12	3,943	63	19,696	9	3,549	8	2,153	...	17	5,407	...	...	...	...	...	...	...
	391	32,543	50	4,177	147	12,065	41	2,711	31	2,717	...	43	3,980	...	...	...	...	...	...	...
	15	5,824	1	(D)	6	2,326	1	(D)	...	...	...	2	(D)	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Food, beverage basic material distributors:																				
Establishments operated entire year with annual sales of—																				
	26	458,032	1	(D)	14	379,448	2	(D)	3	16,414	...	1	(D)	...	...	...	...	...	...	...
	15	20,485	...	...	9	11,590	1	(D)	1	(D)	...	...	...	...	...	...	...	...	...	...
	29	18,709	1	(D)	13	8,576	4	2,721	1	(D)	...	...	...	...	...	...	...	...	...	...
	53	18,271	7	2,278	25	8,568	7	2,767	5	1,719	...	2	(D)	...	...	...	...	...	...	...
	194	14,217	10	389	70	4,726	36	2,973	13	667	...	20	1,312	...	...	...	...	...	...	...
	8	916	...	...	1	(D)	2	(D)	2	(D)	...	1	(D)	...	...	...	...	...	...	...
Establishments not operated entire year....																				
All other merchant wholesalers:																				
Establishments operated entire year with annual sales of—																				
	50	511,658	2	(D)	35	412,061	6	66,849	...	...	...	2	(D)	...	...	...	...	...	...	...
	27	36,299	3	3,964	15	19,767	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
	40	27,125	1	(D)	24	16,173	6	4,037	1	(D)	...	...	...	...	...	...	...	...	...	...
	88	26,811	10	3,077	34	10,269	16	4,970	4	1,268	...	6	1,722	...	...	...	...	...	...	...
	391	26,145	19	1,429	160	10,111	66	5,742	17	915	...	30	1,766	...	...	...	...	...	...	...
	48	9,379	1	(D)	20	7,054	5	224	4	88	...	4	111	...	...	...	...	...	...	...
Establishments not operated entire year....																				
Establishments to avoid disclosure.																				
(D) Withheld to avoid disclosure. ... Represents zero.																				

(D) Withheld to avoid disclosure. ... Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-39

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All estab-lish-ments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Grocery, Confectionery, Meat Wholesalers												
General-line grocery wholesalers:												
Voluntary group grocery wholesalers, total.....	574	87	147	162	119	37	10	7	3	...	...	2
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	311	45	91	86	55	21	7	6	...	...	...	...
\$1,000,000 to \$1,999,000.....	155	28	29	44	39	10	2	1	2	...	...	...
\$500,000 to \$999,000.....	74	6	16	25	19	5	1	...	1	...	...	1
\$200,000 to \$499,000.....	27	7	8	7	5	...	...	...	...	...	...	...
Less than \$200,000.....	2	...	1	...	...	1	...	...	...	...	...	...
Establishments not operated entire year.....	5	1	2	...	1	...	...	...	...	...	...	1
Retailer cooperative food wholesalers, total.....	193	105	54	18	6	3	2	1	1	...	...	3
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	114	68	34	9	2	1	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	37	18	9	5	3	...	1	...	...	...	...	1
\$500,000 to \$999,000.....	29	16	6	3	1	...	1	...	1	...	...	1
\$200,000 to \$499,000.....	9	2	5	1	...	...	1	...	...	...	...	...
Less than \$200,000.....	2	...	...	...	...	1	...	...	...	...	...	1
Establishments not operated entire year.....	2	1	...	...	...	...	...	...	1	...	...	...
Cash-carry food depots, total.....	291	194	72	18	3	...	1	...	1	...	2	...
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	6	3	3	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	18	15	3	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	52	37	13	2	...	...	...	...	...	...	...	...
\$200,000 to \$499,000.....	160	114	39	5	2	...	...	...	...	...	...	...
Less than \$200,000.....	50	24	13	10	1	...	...	...	...	...	2	...
Establishments not operated entire year.....	5	1	1	1	...	...	1	...	1	...	...	...
Other general-line grocery wholesalers, total.....	2,262	317	497	524	412	238	126	54	44	13	4	33
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	436	64	104	116	69	39	18	13	8	3	1	1
\$1,000,000 to \$1,999,000.....	667	79	168	172	125	73	30	10	8	...	1	1
\$500,000 to \$999,000.....	649	97	140	150	122	66	37	15	11	3	...	8
\$200,000 to \$499,000.....	364	58	64	70	64	46	30	11	11	4	1	5
Less than \$200,000.....	118	15	15	14	27	12	7	4	6	2	1	15
Establishments not operated entire year.....	28	4	6	2	5	2	4	1	...	1	...	3
Confectionery wholesalers, total.....	1,909	207	171	177	231	307	237	146	141	85	53	154
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	18	6	3	...	2	1	...	2	2	...	1	1
\$1,000,000 to \$1,999,000.....	50	10	8	5	8	6	4	1	6	2	...	...
\$500,000 to \$999,000.....	148	32	17	14	12	11	17	15	11	7	4	8
\$200,000 to \$499,000.....	465	49	38	41	54	85	63	49	36	20	13	18
Less than \$200,000.....	1,166	105	100	116	145	197	145	73	80	55	34	116
Establishments not operated entire year.....	62	5	5	1	10	7	8	6	6	1	2	11
Fish, seafood distributors, total.....	1,808	87	89	117	172	211	179	150	173	107	78	445
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	43	9	4	10	5	4	3	4	3	...	1	...
\$1,000,000 to \$1,999,000.....	93	13	6	6	11	17	12	9	9	5	2	3
\$500,000 to \$999,000.....	192	17	7	12	31	22	20	17	24	11	3	28
\$200,000 to \$499,000.....	408	17	23	29	42	66	48	29	54	24	17	59
Less than \$200,000.....	1,008	27	45	54	77	93	90	85	80	64	53	340
Establishments not operated entire year.....	64	4	4	6	6	9	6	6	3	3	2	15
Meat, meat products wholesalers, total.....	4,357	834	518	507	489	546	440	263	244	139	62	315
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	284	81	49	31	38	36	25	12	9	3	...	...
\$1,000,000 to \$1,999,000.....	388	30	60	51	42	51	41	24	22	9	4	4
\$500,000 to \$999,000.....	625	108	69	96	79	91	64	40	28	18	9	23
\$200,000 to \$499,000.....	1,304	323	145	158	136	146	137	81	72	24	12	70
Less than \$200,000.....	1,602	223	185	156	180	204	155	94	101	74	32	198
Establishments not operated entire year.....	154	19	10	15	14	18	18	12	12	11	5	20
Specialty-line grocery wholesalers:												
Bakery, restaurant, hotel supply houses, total.....	438	21	36	44	43	77	49	38	37	22	13	58
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	14	1	3	1	...	1	2	1	3	1	1	...
\$1,000,000 to \$1,999,000.....	39	2	1	6	4	7	6	5	4	1	2	1
\$500,000 to \$999,000.....	72	1	8	13	9	12	9	6	4	5	1	4
\$200,000 to \$499,000.....	103	5	11	10	9	23	14	12	9	4	2	4
Less than \$200,000.....	200	12	13	14	21	30	18	12	15	10	7	48
Establishments not operated entire year.....	10	...	...	...	...	4	...	2	2	1	...	1
Bread, bakery goods distributors, total.....	800	59	43	53	84	80	88	55	85	43	34	176
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	5	...	...	1	1	1	...	...	2	...	...	...
\$1,000,000 to \$1,999,000.....	21	6	...	1	4	2	...	...	3	...	2	3
\$500,000 to \$999,000.....	49	6	3	3	...	3	4	6	4	4	3	13
\$200,000 to \$499,000.....	118	6	7	5	6	17	14	11	21	8	...	23
Less than \$200,000.....	558	38	31	42	66	52	70	38	45	27	27	122
Establishments not operated entire year.....	49	3	2	1	7	5	...	...	10	4	2	15
Canned food wholesalers, total.....	928	123	107	118	100	137	89	55	49	22	30	98
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	53	18	7	6	4	5	7	3	2	...	...	1
\$1,000,000 to \$1,999,000.....	10	15	12	17	11	10	4	5	4	1	...	1
\$500,000 to \$999,000.....	184	31	37	28	21	24	20	6	5	1	2	9
\$200,000 to \$499,000.....	263	36	26	40	34	43	28	17	12	6	8	13
Less than \$200,000.....	318	19	23	22	29	53	30	21	23	13	19	66
Establishments not operated entire year.....	30	4	2	5	1	2	...	3	3	1	1	8
Coffee, tea, spice wholesalers, total.....	488	111	38	52	39	71	56	21	35	7	12	46
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	80	63	5	2	1	2	2	2	...	1	2	...
\$1,000,000 to \$1,999,000.....	32	12	1	3	1	3	1	1	1	...	1	8
\$500,000 to \$999,000.....	54	6	3	3	5	14	8	2	6	2	1	4
\$200,000 to \$499,000.....	102	7	8	13	12	22	17	6	10	...	2	5
Less than \$200,000.....	206	19	19	29	18	30	27	9	18	4	6	27
Establishments not operated entire year.....	14	4	2	2	2	...	1	1	...	...	...	2

... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Grocery, Confectionery, Meat Wholesalers—Continued												
Specialty-line grocery wholesalers—Continued												
Dairy products distributors, total.....	2,281	259	198	216	255	263	205	138	170	140	100	337
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	121	47	10	12	21	10	4	4	2	3	4	4
\$1,000,000 to \$1,999,000.....	141	29	12	14	18	17	11	7	12	6	5	10
\$500,000 to \$999,000.....	246	23	26	23	33	30	23	22	15	15	12	24
\$200,000 to \$499,000.....	555	50	53	53	64	61	62	39	50	41	28	54
Less than \$200,000.....	1,151	102	93	105	109	142	96	62	85	69	48	240
Establishments not operated entire year.....	67	8	4	9	10	3	9	4	6	6	3	5
Flour distributors, total.....	170	35	37	29	12	16	9	7	7	3	3	12
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	10	7	1	1	1	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	26	6	4	8	2	2	2	...	2	...	...	...
\$500,000 to \$999,000.....	29	7	7	7	4	3	...	1	...	...	...	...
\$200,000 to \$499,000.....	42	7	13	8	3	6	1	3	1	...	...	...
Less than \$200,000.....	61	7	12	5	2	5	6	2	4	3	3	12
Establishments not operated entire year.....	2	1	...	...	...	...	...	1	...	...	...	...
Frosted, frozen food distributors, total.....	610	22	30	48	86	121	103	61	42	25	17	55
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	50	6	4	3	8	10	9	5	4	...	1	...
\$1,000,000 to \$1,999,000.....	71	5	6	7	8	15	16	9	2	1	2	...
\$500,000 to \$999,000.....	112	1	5	7	13	35	24	11	9	1	1	5
\$200,000 to \$499,000.....	180	5	8	18	30	31	30	23	14	3	4	14
Less than \$200,000.....	164	3	6	13	22	25	22	11	8	17	7	30
Establishments not operated entire year.....	33	2	1	...	5	5	2	2	5	3	2	6
Soft drink distributors, total.....	1,142	23	35	41	76	92	99	113	133	84	49	397
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	7	1	2	1	...	...	...	...	...	...	1	2
\$1,000,000 to \$1,999,000.....	15	3	...	...	3	1	...	1	...	1	2	4
\$500,000 to \$999,000.....	22	...	...	2	6	1	...	2	2	4	...	5
\$200,000 to \$499,000.....	103	3	...	1	7	8	11	18	15	10	3	27
Less than \$200,000.....	938	14	30	37	57	78	82	87	113	62	41	337
Establishments not operated entire year.....	57	2	3	...	3	4	6	5	3	7	2	22
Other grocery specialty wholesalers, total.....	2,364	287	223	218	300	298	220	150	163	122	71	312
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	92	40	7	14	5	5	9	4	5	2	...	1
\$1,000,000 to \$1,999,000.....	104	30	14	14	9	14	11	4	4	1	2	1
\$500,000 to \$999,000.....	246	51	34	22	40	24	15	22	10	11	5	12
\$200,000 to \$499,000.....	613	67	69	61	90	100	59	46	43	16	15	47
Less than \$200,000.....	1,235	92	94	105	142	144	121	74	97	85	47	234
Establishments not operated entire year.....	74	7	5	2	14	11	5	...	4	7	2	17
Farm Products (Edible) Distributors												
Poultry, poultry products distributors, total.....	2,660	501	381	380	340	364	236	111	96	45	13	193
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	148	78	17	13	12	13	7	3	4	...	...	1
\$1,000,000 to \$1,999,000.....	181	53	23	22	30	25	17	9	2	...	...	...
\$500,000 to \$999,000.....	334	69	67	55	36	38	30	12	12	1	...	14
\$200,000 to \$499,000.....	642	115	98	113	93	84	50	22	18	9	...	40
Less than \$200,000.....	1,258	173	163	165	156	192	128	58	56	31	10	126
Establishments not operated entire year.....	97	13	13	12	13	12	4	7	4	4	3	12
Fresh fruit, vegetable wholesalers, total.....	6,520	581	645	772	890	943	798	449	399	219	120	704
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	253	66	34	35	30	31	26	13	9	5	2	2
\$1,000,000 to \$1,999,000.....	505	48	49	55	80	83	79	34	33	18	9	17
\$500,000 to \$999,000.....	952	81	90	112	132	145	138	83	62	31	13	65
\$200,000 to \$499,000.....	1,684	113	151	200	227	262	236	148	116	56	28	147
Less than \$200,000.....	2,932	253	303	349	396	392	302	162	170	101	62	442
Establishments not operated entire year.....	194	20	18	21	25	30	17	9	9	8	6	31
Beer, Wine, Distilled Spirits Wholesalers												
Beer, ale distributors, total.....	5,791	108	211	430	665	1,208	1,080	742	606	205	74	462
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	125	1	3	6	18	29	34	22	9	1	1	1
\$1,000,000 to \$1,999,000.....	309	4	7	12	33	59	82	58	40	10	2	2
\$500,000 to \$999,000.....	722	1	21	45	79	178	158	109	73	13	4	41
\$200,000 to \$499,000.....	1,836	25	53	141	216	397	357	271	208	50	16	102
Less than \$200,000.....	2,529	72	120	216	292	492	394	254	249	115	44	281
Establishments not operated entire year.....	270	5	7	10	27	53	55	28	27	16	7	35
Wine, distilled spirits wholesalers, total.....	1,518	165	124	246	336	273	133	78	54	23	14	72
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	459	50	58	101	143	75	16	10	5	1	...	...
\$1,000,000 to \$1,999,000.....	311	17	27	64	95	68	21	10	3	4	1	1
\$500,000 to \$999,000.....	237	37	13	43	41	38	25	14	12	4	3	7
\$200,000 to \$499,000.....	253	50	14	19	37	51	35	14	16	2	3	12
Less than \$200,000.....	220	7	7	12	17	34	33	27	17	12	7	47
Establishments not operated entire year.....	38	4	5	7	3	7	3	3	1	...	...	5
Tobacco Distributors												
Tobacco distributors, total.....	2,858	1,324	673	352	176	96	69	37	34	13	8	76
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	384	195	105	46	24	9	3	1	1	...	...	...
\$1,000,000 to \$1,999,000.....	583	282	150	86	38	13	6	5	3	...	...	...
\$500,000 to \$999,000.....	764	356	184	103	36	23	20	9	7	3	2	21
\$200,000 to \$499,000.....	734	349	161	85	45	22	20	10	9	4	2	27
Less than \$200,000.....	335	117	60	28	26	27	19	11	12	6	3	26
Establishments not operated entire year.....	58	25	13	4	7	2	1	1	2	...	1	2

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Drugs, Chemicals, Allied Products Wholesalers												
General-line drug wholesalers, total.....	392	4	7	17	46	165	93	32	16	2	5	5
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	231	2	3	5	24	114	60	16	6	...	1	...
\$1,000,000 to \$1,999,000.....	102	1	...	7	14	40	28	7	3	1	1	...
\$500,000 to \$999,000.....	35	1	3	4	4	7	5	7	4	...	...	...
\$200,000 to \$499,000.....	12	...	...	1	3	1	...	1	2	...	3	1
Less than \$200,000.....	10	...	1	...	...	2	...	1	1	1	...	4
Establishments not operated entire year.....	2	...	...	...	1	1	...	...	...	...	...	...
Specialty-line drug, toiletries wholesalers, total.....	2,409	107	106	122	187	256	192	160	213	161	134	771
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	47	8	3	2	4	4	8	5	2	3	...	8
\$1,000,000 to \$1,999,000.....	86	6	9	10	9	9	7	11	9	2	6	8
\$500,000 to \$999,000.....	205	19	10	13	28	36	23	16	15	12	5	28
\$200,000 to \$499,000.....	497	26	19	29	54	81	68	42	52	24	9	93
Less than \$200,000.....	1,492	45	64	62	91	114	84	81	127	115	109	600
Establishments not operated entire year.....	82	3	1	6	1	12	2	5	8	5	5	34
Industrial chemicals, explosives distributors, total.....	1,878	93	93	97	128	170	151	161	215	154	124	492
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	80	16	6	6	11	15	3	8	8	2	2	3
\$1,000,000 to \$1,999,000.....	152	18	16	13	18	27	20	10	15	7	3	5
\$500,000 to \$999,000.....	211	17	15	19	19	27	27	19	27	13	6	22
\$200,000 to \$499,000.....	373	17	26	22	27	41	42	50	43	33	23	49
Less than \$200,000.....	1,006	21	28	34	49	56	58	67	114	96	89	394
Establishments not operated entire year.....	56	4	2	3	4	4	1	7	8	3	1	19
Paint, varnish wholesalers:												
Paint wholesalers (with glass, wallpaper), total.....	503	7	10	10	31	18	31	43	85	96	64	108
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	6	...	...	...	1	1	1	1	...	...	...	2
\$1,000,000 to \$1,999,000.....	7	1	1	...	1	...	...	...	2	1	...	1
\$500,000 to \$999,000.....	37	...	2	...	5	1	2	2	7	7	3	8
\$200,000 to \$499,000.....	109	1	...	3	6	2	8	11	22	26	14	16
Less than \$200,000.....	332	5	7	6	18	13	20	28	51	61	45	78
Establishments not operated entire year.....	12	...	...	1	...	1	...	1	3	1	2	3
Paint wholesalers (without glass, wallpaper), total.....	655	9	18	18	19	36	53	70	110	100	58	164
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	8	2	1	...	...	...	1	1	...	...	1	1
\$1,000,000 to \$1,999,000.....	13	1	2	...	...	2	1	...	3	1	...	1
\$500,000 to \$999,000.....	44	2	...	1	...	2	2	4	12	6	3	12
\$200,000 to \$499,000.....	126	...	3	7	4	9	18	15	24	23	5	18
Less than \$200,000.....	446	4	12	8	15	22	30	48	69	67	47	124
Establishments not operated entire year.....	18	...	...	...	...	1	1	2	1	3	2	8
Dry Goods, Apparel Wholesalers												
Clothing, furnishings, footwear wholesalers:												
General-line clothing, furnishings wholesalers, total.....	797	41	48	55	88	114	118	78	106	53	32	64
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	17	4	2	1	...	5	3	...	1	...	1	...
\$1,000,000 to \$1,999,000.....	35	3	1	4	5	1	5	4	5	4	1	2
\$500,000 to \$999,000.....	102	7	6	8	13	22	14	12	12	2	2	4
\$200,000 to \$499,000.....	242	13	20	19	29	36	35	22	37	13	8	10
Less than \$200,000.....	389	14	18	22	41	50	60	38	50	32	19	45
Establishments not operated entire year.....	12	...	1	1	...	...	1	2	1	2	1	3
Men's, boys' clothing, furnishing wholesalers, total.....	761	43	42	40	84	93	104	86	84	65	41	79
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	29	5	3	2	3	4	2	3	4	...	3	...
\$1,000,000 to \$1,999,000.....	39	5	2	4	2	7	5	6	5	1	...	2
\$500,000 to \$999,000.....	86	8	7	5	8	8	16	10	10	5	4	5
\$200,000 to \$499,000.....	190	10	10	11	23	35	33	15	24	11	10	8
Less than \$200,000.....	396	14	18	18	43	38	48	51	41	42	23	60
Establishments not operated entire year.....	21	1	2	...	5	1	...	1	...	6	1	4
Women's, children's, clothing, furnishing wholesalers, total.....	1,299	63	65	72	112	168	183	135	176	88	57	180
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	43	2	3	4	5	10	8	3	4	3	...	1
\$1,000,000 to \$1,999,000.....	84	12	6	2	13	8	12	11	8	4	3	5
\$500,000 to \$999,000.....	159	11	12	8	24	20	22	18	22	8	5	9
\$200,000 to \$499,000.....	359	20	18	25	26	59	74	38	52	16	11	20
Less than \$200,000.....	610	16	25	31	38	65	62	57	86	53	36	141
Establishments not operated entire year.....	44	2	1	2	6	6	5	8	4	4	2	4
Furs (dressed), fur clothing wholesalers, total.....	324	28	20	28	21	46	32	34	31	24	14	46
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	5	2	1	1	1	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	12	3	1	1	2	2	1	2	...	...	...	...
\$500,000 to \$999,000.....	33	1	5	2	6	8	7	2	1	...	...	1
\$200,000 to \$499,000.....	70	12	7	13	2	8	4	7	8	1	5	3
Less than \$200,000.....	198	10	6	11	10	28	19	21	22	22	8	41
Establishments not operated entire year.....	6	...	...	...	...	...	1	2	...	1	1	1
Millinery, millinery supplies distributors, total.....	353	3	4	12	19	35	35	36	38	47	37	87
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	2	...	...	...	...	1	...	...	1	...	...	...
\$1,000,000 to \$1,999,000.....	11	...	...	1	1	3	1	2	...	2	1	...
\$500,000 to \$999,000.....	26	...	...	...	4	4	6	3	3	3	3	...
\$200,000 to \$499,000.....	72	...	2	4	7	16	10	5	8	3	9	8
Less than \$200,000.....	235	3	2	7	7	11	17	26	25	39	23	75
Establishments not operated entire year.....	7	...	...	...	...	...	1	...	1	...	1	4
Shoe, footwear wholesalers, total.....	583	22	36	47	56	106	109	59	64	18	14	52
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	28	4	2	2	4	5	9	1	...	...	1	...
\$1,000,000 to \$1,999,000.....	50	5	1	4	5	10	12	11	2	...	...	...
\$500,000 to \$999,000.....	102	4	6	10	11	21	26	11	10	2	1	...
\$200,000 to \$499,000.....	171	6	12	17	17	34	32	19	20	3	2	9
Less than \$200,000.....	213	3	14	14	16	31	27	14	30	13	9	42
Establishments not operated entire year.....	19	...	1	...	3	5	3	3	2	...	1	1

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of--											
	All estab-lish-ments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Dry Goods, Apparel Wholesalers-Continued												
Clothing, furnishings, footwear wholesalers-Continued												
Work clothing wholesalers, total.....	135	6	12	11	13	19	22	10	10	10	5	17
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	3	...	1	...	...	1	1	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	5	...	1	...	1	2	...	...	1	...	...	...
\$500,000 to \$999,000.....	18	...	...	2	2	4	7	...	...	1	1	1
\$200,000 to \$499,000.....	34	2	7	6	2	3	5	4	3	2	...	...
Less than \$200,000.....	74	3	3	3	8	9	9	6	6	7	4	16
Establishments not operated entire year.....	1	1	...	...	...	...	...	...	...	...	...	...
General-line dry goods wholesalers, total.....	132	6	5	9	11	27	46	17	4	1	2	4
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	42	1	1	1	2	11	19	5	1	...	1	...
\$1,000,000 to \$1,999,000.....	32	...	1	3	1	6	11	9	1	...	...	...
\$500,000 to \$999,000.....	41	4	2	5	5	6	14	3	1	...	1	...
\$200,000 to \$499,000.....	9	1	1	...	1	3	1	...	1	...	...	1
Less than \$200,000.....	8	...	...	...	2	1	1	...	...	1	...	3
Establishments not operated entire year.....	...	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers:												
Hosiery wholesalers, total.....	471	34	46	50	55	58	66	33	38	25	23	43
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	26	2	2	3	2	3	8	4	1	1	...	...
\$1,000,000 to \$1,999,000.....	30	2	2	8	4	6	4	3	...	...	...	1
\$500,000 to \$999,000.....	67	7	7	8	7	7	14	6	7	1	1	2
\$200,000 to \$499,000.....	127	12	16	13	20	16	19	5	12	6	3	5
Less than \$200,000.....	210	9	17	18	21	24	20	15	18	17	18	33
Establishments not operated entire year.....	11	2	2	...	1	2	1	...	...	...	1	2
Underwear wholesalers, total.....	164	8	11	19	14	18	24	14	17	15	4	20
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	6	...	...	2	...	1	1	1	...	...	...	1
\$1,000,000 to \$1,999,000.....	11	2	1	1	1	3	3	...	...	...	...	...
\$500,000 to \$999,000.....	17	...	1	3	3	2	5	1	1	1	...	...
\$200,000 to \$499,000.....	31	3	6	3	2	3	5	...	3	1	1	4
Less than \$200,000.....	97	3	3	10	8	9	10	12	13	12	3	14
Establishments not operated entire year.....	2	...	...	...	...	...	...	...	...	1	...	1
Notions wholesalers, total.....	770	26	29	40	73	99	82	72	97	67	46	139
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	8	4	...	...	...	...	2	...	...	1	...	1
\$1,000,000 to \$1,999,000.....	27	3	2	1	1	6	3	2	3	3	1	2
\$500,000 to \$999,000.....	67	2	2	3	9	8	9	11	11	4	3	5
\$200,000 to \$499,000.....	170	4	3	10	21	25	24	17	17	19	12	18
Less than \$200,000.....	477	12	22	26	37	58	41	38	66	38	29	110
Establishments not operated entire year.....	21	1	...	...	5	2	3	4	...	2	1	3
Piece goods wholesalers, total.....	1,663	148	133	155	193	254	160	122	159	102	68	169
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	86	18	12	16	12	11	3	2	4	4	2	2
\$1,000,000 to \$1,999,000.....	157	35	22	23	23	16	15	6	9	4	2	2
\$500,000 to \$999,000.....	30	26	30	48	54	29	18	13	9	5	15	15
\$200,000 to \$499,000.....	430	36	38	43	57	84	34	35	42	23	13	25
Less than \$200,000.....	667	20	28	38	46	84	77	55	90	60	44	125
Establishments not operated entire year.....	46	9	7	5	7	5	2	6	1	2	2	...
Other specialty-line dry goods wholesalers, total.....	1,120	58	56	83	136	160	123	77	133	91	48	155
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	34	4	5	4	4	9	2	2	2	...	2	...
\$1,000,000 to \$1,999,000.....	58	10	6	9	10	4	6	4	3	...	2	4
\$500,000 to \$999,000.....	114	15	4	12	14	15	19	8	10	5	6	6
\$200,000 to \$499,000.....	284	11	21	22	39	47	39	18	37	24	5	21
Less than \$200,000.....	597	16	19	35	64	79	54	43	76	59	32	120
Establishments not operated entire year.....	33	2	1	1	5	6	3	2	5	3	1	4
Piece goods converters, total.....	817	87	87	118	120	124	82	56	55	16	18	54
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	150	28	18	32	30	15	15	7	2	...	2	1
\$1,000,000 to \$1,999,000.....	137	16	19	26	23	23	6	13	5	4	...	2
\$500,000 to \$999,000.....	151	15	18	21	18	29	21	6	10	3	2	8
\$200,000 to \$499,000.....	189	18	19	25	22	33	21	18	13	5	4	11
Less than \$200,000.....	167	6	11	12	21	22	17	11	23	4	10	30
Establishments not operated entire year.....	23	4	2	2	6	2	2	1	2	...	...	2
Furniture, Home Furnishing Wholesalers												
Furniture (household, office) wholesalers:												
Household furniture wholesalers, total.....	1,058	34	26	40	76	100	120	108	173	106	58	217
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	36	2	...	...	5	3	7	6	6	3	1	3
\$1,000,000 to \$1,999,000.....	73	6	4	4	5	6	9	13	15	7	1	3
\$500,000 to \$999,000.....	124	6	7	5	10	15	26	18	20	8	1	8
\$200,000 to \$499,000.....	241	9	8	10	21	24	24	24	52	22	13	34
Less than \$200,000.....	536	9	7	21	31	45	48	44	71	63	42	155
Establishments not operated entire year.....	48	2	...	...	4	7	6	3	9	3	...	14
Office furniture distributors, total.....	918	16	13	20	29	43	62	54	127	135	119	300
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	12	2	...	...	2	2	1	...	1	3	1	...
\$1,000,000 to \$1,999,000.....	26	...	...	1	2	5	2	...	6	1	3	2
\$500,000 to \$999,000.....	70	1	1	2	4	2	6	7	9	15	8	15
\$200,000 to \$499,000.....	193	4	2	4	6	8	7	9	33	28	35	57
Less than \$200,000.....	587	9	10	12	14	24	41	33	78	85	70	211
Establishments not operated entire year.....	30	...	...	1	1	2	5	1	...	3	2	15
Home furnishings, floor coverings wholesalers:												
China, glassware, crockery wholesalers, total.....	538	11	12	11	22	30	36	52	78	81	52	153
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	7	1	1	...	...	...	1	3	...	1	...	...
\$1,000,000 to \$1,999,000.....	38	2	3	...	2	...	...	6	8	7	5	3
\$500,000 to \$999,000.....	37	...	...	1	3	...	4	4	5	7	3	10
\$200,000 to \$499,000.....	99	4	3	2	4	6	6	7	18	15	10	24
Less than \$200,000.....	341	4	5	7	13	19	24	31	44	49	32	113
Establishments not operated entire year.....	16	...	...	1	...	3	1	1	3	2	2	3

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of-											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Furniture, Home Furnishing Wholesalers-Continued												
Home furnishings, floor coverings wholesalers-Continued												
Curtain, drapery wholesalers, total.....	161	4	7	13	7	19	12	11	19	21	11	37
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	7	2	...	2	1	...	...	...	2	...	...	...
\$1,000,000 to \$1,999,000.....	10	1	...	...	...	2	...	2	...	...	1	2
\$500,000 to \$999,000.....	19	...	3	2	1	1	...	3	1	3	1	4
\$200,000 to \$499,000.....	33	...	...	4	4	3	4	2	5	4	4	3
Less than \$200,000.....	87	1	4	3	1	13	6	3	11	12	5	28
Establishments not operated entire year.....	5	...	...	...	...	...	2	1	...	2	...	...
Domestica wholesalers, total.....	237	15	16	18	32	30	25	32	16	9	7	37
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	15	4	4	3	1	...	...	2	1	...	...	...
\$1,000,000 to \$1,999,000.....	20	2	2	...	1	2	2	7	4	...	...	...
\$500,000 to \$999,000.....	34	1	1	5	6	6	5	5	1	...	1	3
\$200,000 to \$499,000.....	53	4	4	5	8	8	9	10	1	1	...	3
Less than \$200,000.....	104	3	5	5	11	13	7	8	9	8	6	29
Establishments not operated entire year.....	11	1	...	...	5	1	2	...	...	...	...	2
Floor coverings wholesalers, total.....	773	18	22	34	78	146	146	91	69	44	37	88
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	69	4	2	3	5	25	19	4	6	...	...	1
\$1,000,000 to \$1,999,000.....	99	2	3	5	17	31	22	11	4	1	...	3
\$500,000 to \$999,000.....	127	2	6	5	15	29	30	22	12	1	1	4
\$200,000 to \$499,000.....	210	3	6	13	28	46	51	24	9	9	12	9
Less than \$200,000.....	234	6	5	7	11	10	18	28	34	29	20	66
Establishments not operated entire year.....	34	1	...	1	2	5	6	2	4	4	4	5
Other home furnishings, specialties wholesalers, total.....	1,130	33	42	43	84	99	108	107	172	117	90	235
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	33	1	1	1	4	4	5	7	5	2	1	2
\$1,000,000 to \$1,999,000.....	57	4	3	5	6	9	7	6	9	5	1	2
\$500,000 to \$999,000.....	115	2	6	7	7	14	12	11	28	13	5	10
\$200,000 to \$499,000.....	245	7	11	11	17	26	23	32	47	31	13	27
Less than \$200,000.....	631	19	17	19	46	43	57	47	77	63	64	179
Establishments not operated entire year.....	49	...	4	...	4	3	4	4	6	3	6	15
Paper, Allied Products Wholesalers												
Coarse paper and products wholesalers, total.....	2,435	71	75	103	192	320	402	365	355	191	107	254
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	102	13	6	5	8	14	27	10	10	3	4	2
\$1,000,000 to \$1,999,000.....	215	10	9	6	18	33	48	47	28	9	6	1
\$500,000 to \$999,000.....	383	11	5	20	24	56	80	78	65	22	6	16
\$200,000 to \$499,000.....	657	15	18	32	53	90	123	106	109	51	23	37
Less than \$200,000.....	1,029	20	36	39	86	120	120	118	137	104	66	183
Establishments not operated entire year.....	49	2	1	1	3	7	4	6	6	2	2	15
Printing and fine paper distributors, total.....	865	39	37	37	71	118	120	113	135	78	32	85
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	143	18	10	7	16	42	26	12	9	3	...	...
\$1,000,000 to \$1,999,000.....	111	6	2	6	10	19	26	25	12	1	2	2
\$500,000 to \$999,000.....	145	5	5	5	8	18	22	30	29	14	5	4
\$200,000 to \$499,000.....	168	5	7	7	13	11	23	18	38	25	7	14
Less than \$200,000.....	289	5	13	12	23	25	23	28	47	34	18	61
Establishments not operated entire year.....	9	...	...	...	1	3	...	...	...	1	...	4
Stationery, office supplies wholesalers, total.....	1,564	28	40	38	74	82	105	98	187	225	199	488
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	21	1	...	1	3	1	4	5	...	...	4	2
\$1,000,000 to \$1,999,000.....	30	1	...	...	1	3	3	2	3	8	3	6
\$500,000 to \$999,000.....	90	...	1	1	6	5	6	5	9	12	18	27
\$200,000 to \$499,000.....	318	4	5	7	13	17	18	21	49	48	45	91
Less than \$200,000.....	1,058	22	32	28	48	55	73	63	123	150	122	342
Establishments not operated entire year.....	47	...	2	1	3	1	1	2	3	7	7	20
Wallpaper wholesalers, total.....	193	...	2	...	6	4	6	10	18	25	29	93
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	2	...	...	...	...	...	...	1	...	...	...	1
\$1,000,000 to \$1,999,000.....	5	...	...	...	...	...	1	...	1	1	1	1
\$500,000 to \$999,000.....	11	...	1	...	1	...	...	1	1	1	2	4
\$200,000 to \$499,000.....	36	...	1	...	2	1	2	4	5	2	6	13
Less than \$200,000.....	134	...	...	...	3	3	3	4	10	21	18	72
Establishments not operated entire year.....	5	...	...	...	...	...	...	1	...	...	2	2
Farm Products (Raw Materials) Merchants												
Cotton merchants, total.....	581	368	53	44	37	21	10	10	7	5	4	22
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	236	196	11	13	9	5	...	...	...	1	...	1
\$1,000,000 to \$1,999,000.....	98	72	13	4	2	6	...	1	...	...	...	...
\$500,000 to \$999,000.....	75	48	10	8	4	1	...	1	1	1	...	1
\$200,000 to \$499,000.....	77	34	9	10	9	2	4	3	2	...	2	2
Less than \$200,000.....	80	10	7	8	12	7	6	5	3	3	2	17
Establishments not operated entire year.....	15	8	3	1	1	...	...	...	1	...	...	1
Grain merchants, total.....	975	380	110	99	95	79	44	26	25	21	13	83
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	290	229	28	14	3	5	4	2	1	3	1	...
\$1,000,000 to \$1,999,000.....	105	41	15	16	17	7	4	...	2	1	2	...
\$500,000 to \$999,000.....	165	45	26	20	25	19	9	8	3	4	2	...
\$200,000 to \$499,000.....	203	44	27	28	27	31	11	4	5	4	2	20
Less than \$200,000.....	187	17	11	18	21	14	15	10	14	7	5	55
Establishments not operated entire year.....	25	4	3	3	2	3	1	2	...	2	1	4
Hide, skin, raw fur wholesalers, total.....	577	104	72	67	58	75	46	30	39	17	10	59
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	32	12	6	5	1	4	3	...	...	1	...	...
\$1,000,000 to \$1,999,000.....	58	20	13	10	4	6	3	2	...	...	...	...
\$500,000 to \$999,000.....	91	25	13	16	14	9	2	4	5	1	...	2
\$200,000 to \$499,000.....	127	31	21	12	17	18	9	3	9	2	...	5
Less than \$200,000.....	257	15	18	23	21	37	29	20	23	11	10	50
Establishments not operated entire year.....	12	1	1	1	1	1	...	1	2	2	...	2

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All estab-lish-ments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Farm Products (Raw Materials) Merchants—Continued												
Livestock (except horses, mules) distributors, total.....	669	381	51	31	37	20	23	11	24	12	14	65
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	118	110	3	2	2	1	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	103	89	7	3	...	1	2	...	...	...	...	1
\$500,000 to \$999,000.....	120	78	10	9	9	5	3	...	1	...	...	5
\$200,000 to \$499,000.....	120	68	16	9	5	6	5	1	1	1	1	7
Less than \$200,000.....	196	31	15	8	20	7	13	10	21	11	11	49
Establishments not operated entire year.....	12	5	...	...	1	...	...	...	1	...	2	3
Leaf tobacco dealers, total.....	234	47	20	17	22	43	13	11	18	4	10	29
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	27	7	4	1	4	6	1	2	1	...	...	1
\$1,000,000 to \$1,999,000.....	21	10	...	4	3	1	...	...	...	1	2	...
\$500,000 to \$999,000.....	26	6	2	1	2	5	1	2	2	1	2	2
\$200,000 to \$499,000.....	37	8	1	4	5	5	5	1	4	...	...	4
Less than \$200,000.....	104	11	10	6	7	24	4	5	9	1	6	21
Establishments not operated entire year.....	19	5	3	1	1	2	2	1	2	1	...	1
Raw wool, wool tops, mohair dealers, total.....	282	108	46	34	19	22	12	5	10	5	3	18
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	62	40	12	3	3	2	2	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	48	27	5	6	2	5	...	2	...	...	...	1
\$500,000 to \$999,000.....	48	23	9	3	6	2	1	2	...	...	...	2
\$200,000 to \$499,000.....	52	9	15	11	3	3	3	1	3	1	1	2
Less than \$200,000.....	69	9	5	8	5	10	6	...	7	4	2	13
Establishments not operated entire year.....	3	...	...	3	...	...	...	...	...	...	...	...
Other farm products (raw materials) distributors, total.....	535	87	38	28	39	50	45	30	46	38	20	114
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	38	25	2	...	5	1	3	1	...	1	...	...
\$1,000,000 to \$1,999,000.....	40	6	7	6	8	4	3	3	2	...	...	1
\$500,000 to \$999,000.....	76	19	6	6	6	14	8	2	4	2	1	8
\$200,000 to \$499,000.....	89	16	7	6	6	15	9	7	5	5	3	10
Less than \$200,000.....	280	19	16	9	13	14	21	17	35	29	16	91
Establishments not operated entire year.....	12	2	...	1	1	2	1	...	...	1	...	4
Automotive Wholesalers												
Motor vehicle distributors:												
New, used automobile distributors, total.....	897	129	51	63	63	98	95	62	77	73	56	130
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	38	15	3	5	3	6	2	3	1	...	...	...
\$1,000,000 to \$1,999,000.....	70	20	5	2	5	9	9	5	6	4	4	1
\$500,000 to \$999,000.....	119	21	12	9	7	14	15	7	9	13	5	7
\$200,000 to \$499,000.....	247	43	17	22	19	28	30	16	19	23	8	22
Less than \$200,000.....	393	22	12	24	29	35	36	31	39	31	38	96
Establishments not operated entire year.....	30	8	2	1	...	6	3	...	3	2	1	4
Truck and tractor (road type) dealers, total.....	666	20	14	26	33	62	73	83	95	73	55	132
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	11	...	1	2	1	2	...	1	2	...	...	2
\$1,000,000 to \$1,999,000.....	48	4	2	5	...	6	7	6	6	...	3	3
\$500,000 to \$999,000.....	95	...	3	4	7	10	15	18	19	6	5	8
\$200,000 to \$499,000.....	212	8	4	6	10	17	25	34	31	23	19	35
Less than \$200,000.....	270	8	3	8	14	22	24	22	32	34	27	76
Establishments not operated entire year.....	30	...	1	1	1	5	2	2	5	4	1	8
Automotive equipment, tire-tube wholesalers:												
Automotive parts, accessories jobbers, total.....	12,563	104	110	150	412	457	759	968	2,319	2,475	1,692	3,117
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	107	14	9	4	6	7	16	17	20	8	1	5
\$1,000,000 to \$1,999,000.....	240	13	6	2	18	14	26	29	58	38	16	20
\$500,000 to \$999,000.....	675	16	6	8	42	29	62	65	166	122	73	106
\$200,000 to \$499,000.....	2,607	17	14	28	93	67	122	193	554	621	402	496
Less than \$200,000.....	8,584	40	70	103	233	331	528	648	1,475	1,637	1,157	2,362
Establishments not operated entire year.....	350	4	5	5	20	9	25	16	46	49	43	128
Garage equipment, tools distributors, total.....	207	3	1	1	11	14	21	14	37	44	18	43
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	3	1	...	...	...	1	...	1	...	...	...	...
\$1,000,000 to \$1,999,000.....	6	...	...	...	2	...	...	1	2	1	...	...
\$500,000 to \$999,000.....	18	...	...	...	...	...	1	3	3	7	2	2
\$200,000 to \$499,000.....	51	...	...	1	2	2	9	2	7	16	6	6
Less than \$200,000.....	120	2	1	...	7	10	11	6	23	20	10	30
Establishments not operated entire year.....	9	...	...	...	...	1	...	1	2	...	...	5
Tire, tube wholesalers, total.....	1,207	18	22	54	59	97	92	92	178	150	134	311
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	8	1	1	...	1	...	1	2	...	1	...	1
\$1,000,000 to \$1,999,000.....	35	...	1	3	2	3	5	5	5	6	3	2
\$500,000 to \$999,000.....	110	3	5	3	7	8	15	8	18	17	9	17
\$200,000 to \$499,000.....	311	4	2	18	16	25	25	22	61	38	42	58
Less than \$200,000.....	695	9	12	28	29	57	43	51	89	83	73	221
Establishments not operated entire year.....	48	1	1	2	4	4	3	4	5	5	7	12
Electrical, Electronics, Appliance Distributors												
Electrical apparatus, supplies distributors:												
General-line electrical goods distributors, total.....	559	28	82	105	125	96	60	28	15	3	3	14
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	294	16	39	64	73	57	29	9	6	1	...	...
\$1,000,000 to \$1,999,000.....	159	5	32	35	34	24	19	7	2	...	...	1
\$500,000 to \$999,000.....	58	1	5	3	12	12	10	7	5	...	...	3
\$200,000 to \$499,000.....	18	2	2	1	4	2	2	...	1	1	2	1
Less than \$200,000.....	20	3	2	...	1	...	...	4	1	1	1	7
Establishments not operated entire year.....	10	1	2	2	1	1	...	1	...	...	...	2
Wiring supplies distributors, total.....	1,989	25	52	102	154	352	395	273	232	123	68	213
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	86	3	2	3	13	27	20	9	1	1	2	5
\$1,000,000 to \$1,999,000.....	178	2	2	10	12	51	58	27	10	3	...	3
\$500,000 to \$999,000.....	377	5	9	24	36	78	91	64	33	10	10	17
\$200,000 to \$499,000.....	611	6	14	36	48	109	141	94	76	38	11	38
Less than \$200,000.....	685	8	20	26	38	80	80	73	105	68	42	145
Establishments not operated entire year.....	52	1	5	3	7	7	5	6	7	3	3	5

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All estab-lish-ments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Electrical, Electronics, Appliance Distributors—Continued												
Electrical apparatus, supplies distributors—Continued												
Electrical apparatus, equipment distributors, total.....	611	21	17	30	35	47	55	36	54	54	49	213
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	19	2	5	1	...	3	3	...	2	1	1	1
\$1,000,000 to \$1,999,000.....	29	3	1	2	3	4	6	1	3	4	1	1
\$500,000 to \$999,000.....	67	5	2	6	10	10	5	3	8	5	3	10
\$200,000 to \$499,000.....	123	4	5	6	11	15	11	9	12	13	10	72
Less than \$200,000.....	353	6	3	15	10	13	29	22	28	29	34	164
Establishments not operated entire year.....	20	1	1	...	1	2	1	1	1	2	...	10
Electrical appliance, radio, TV set wholesalers, total.....	2,065	75	90	158	269	446	348	158	156	97	67	201
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	399	7	8	45	62	142	92	28	9	3	2	1
\$1,000,000 to \$1,999,000.....	288	7	6	17	38	102	60	24	18	9	5	2
\$500,000 to \$999,000.....	321	17	11	26	52	78	56	36	26	6	3	10
\$200,000 to \$499,000.....	414	21	32	34	62	51	69	34	40	22	8	41
Less than \$200,000.....	538	19	24	30	40	57	56	29	55	53	42	133
Establishments not operated entire year.....	105	4	9	6	15	16	15	7	8	4	7	14
Electronic parts, equipment distributors, total.....	1,899	20	25	60	101	130	187	235	402	258	108	373
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	22	3	...	1	1	1	4	2	8	1	...	1
\$1,000,000 to \$1,999,000.....	68	1	1	3	2	4	9	12	26	9	...	1
\$500,000 to \$999,000.....	204	3	4	6	4	15	18	47	62	26	9	10
\$200,000 to \$499,000.....	507	3	7	11	41	35	55	77	140	73	15	50
Less than \$200,000.....	988	8	9	37	46	69	93	84	155	129	74	284
Establishments not operated entire year.....	110	2	4	2	7	6	8	13	11	20	10	27
Hardware, Plumbing-Heating Goods Wholesalers												
Hardware wholesalers:												
General-line hardware wholesalers, total.....	606	6	12	5	30	61	149	136	125	44	15	23
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	220	3	3	1	10	28	69	62	34	5	1	4
\$1,000,000 to \$1,999,000.....	134	1	...	3	4	10	22	34	42	11	3	4
\$500,000 to \$999,000.....	182	1	4	1	11	16	46	32	36	23	7	5
\$200,000 to \$499,000.....	23	...	2	...	2	3	5	4	4	1	...	2
Less than \$200,000.....	43	1	3	...	2	3	7	4	9	3	3	8
Establishments not operated entire year.....	4	...	...	...	1	1	...	...	...	1	1	...
Specialty-line hardware wholesalers, total.....	1,531	26	34	47	91	110	177	196	268	193	120	269
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	21	2	1	1	2	2	2	3	5	1	1	1
\$1,000,000 to \$1,999,000.....	35	1	1	1	2	2	4	6	6	8	2	2
\$500,000 to \$999,000.....	118	1	4	1	9	10	28	18	18	10	9	10
\$200,000 to \$499,000.....	473	5	3	21	26	37	61	72	99	56	30	63
Less than \$200,000.....	834	16	24	21	47	57	81	92	135	112	75	174
Establishments not operated entire year.....	50	1	1	2	5	2	1	5	5	6	3	19
Plumbing, heating equipment, supplies distributors:												
General-line plumbing-heating goods distributors, total.....	1,703	28	43	75	150	270	322	285	234	91	42	163
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	81	2	3	1	3	20	30	15	5	1	1	...
\$1,000,000 to \$1,999,000.....	231	4	2	4	26	48	63	47	27	6	2	2
\$500,000 to \$999,000.....	391	4	10	24	35	68	79	87	49	17	6	12
\$200,000 to \$499,000.....	493	9	13	30	39	73	98	80	90	20	6	35
Less than \$200,000.....	465	9	14	15	41	51	47	49	60	44	27	108
Establishments not operated entire year.....	42	...	1	1	6	10	5	7	3	3	...	6
Heating equipment distributors, total.....	905	18	21	44	67	96	105	108	132	88	58	168
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	9	...	...	1	1	2	2	2	...	...	1	...
\$1,000,000 to \$1,999,000.....	45	2	2	2	4	7	6	10	7	2	1	2
\$500,000 to \$999,000.....	133	3	5	7	15	21	21	19	18	10	1	13
\$200,000 to \$499,000.....	241	5	5	15	16	28	33	41	37	22	10	29
Less than \$200,000.....	447	6	9	18	30	34	36	34	65	52	43	120
Establishments not operated entire year.....	30	2	...	1	1	4	7	2	5	2	2	4
Plumbing fixtures, supplies distributors, total.....	1,438	33	39	83	149	251	239	211	196	69	42	126
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	84	...	5	11	16	28	10	8	2	1	...	3
\$1,000,000 to \$1,999,000.....	151	10	4	12	15	39	27	27	12	2	...	3
\$500,000 to \$999,000.....	305	9	6	6	38	65	71	52	34	6	6	12
\$200,000 to \$499,000.....	422	2	14	24	38	70	74	78	75	17	11	19
Less than \$200,000.....	439	11	9	27	37	44	54	44	68	41	21	83
Establishments not operated entire year.....	37	1	1	3	5	5	3	2	5	2	4	6
Lumber, Construction Materials Distributors												
Lumber, millwork wholesalers:												
Lumber wholesalers (without yards), total.....	1,678	507	188	132	163	94	80	51	89	57	53	264
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	182	130	31	8	8	3	1	1	...	...	...	...
\$1,000,000 to \$1,999,000.....	233	125	40	21	12	11	2	2	9	4	4	3
\$500,000 to \$999,000.....	277	106	43	34	28	16	11	7	7	6	4	15
\$200,000 to \$499,000.....	310	74	43	25	50	19	17	17	17	11	10	27
Less than \$200,000.....	607	55	27	38	57	38	47	22	50	33	35	205
Establishments not operated entire year.....	69	17	4	6	8	7	2	2	6	3	...	14
Lumber distributors (with yards), total.....	1,124	100	88	73	114	130	96	91	131	90	47	164
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	123	33	17	15	15	16	6	6	9	3	...	3
\$1,000,000 to \$1,999,000.....	161	23	22	10	20	29	10	16	17	10	5	3
\$500,000 to \$999,000.....	212	13	15	19	30	27	21	21	27	21	9	9
\$200,000 to \$499,000.....	297	19	20	18	28	30	28	29	43	19	14	49
Less than \$200,000.....	303	9	12	10	15	29	28	18	34	35	18	95
Establishments not operated entire year.....	28	3	2	1	6	3	3	1	1	2	1	5
Millwork, plywood distributors, total.....	1,502	121	75	78	146	193	185	111	163	95	72	263
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	117	14	8	8	22	19	16	10	8	5	2	5
\$1,000,000 to \$1,999,000.....	227	26	11	11	26	45	40	26	21	10	4	7
\$500,000 to \$999,000.....	288	27	19	20	30	54	50	19	26	14	7	22
\$200,000 to \$499,000.....	308	28	19	17	35	44	38	26	38	25	17	21
Less than \$200,000.....	512	24	16	18	27	28	35	28	67	39	38	192
Establishments not operated entire year.....	50	2	2	4	6	3	6	2	3	2	4	16

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Lumber, Construction Materials Distributors—Continued												
Construction materials distributors:												
Brick, tile distributors, total.....	492	21	20	41	44	49	66	43	50	35	31	92
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	15	2	1	2	2	2	2	3	...	...	...	1
\$1,000,000 to \$1,999,000.....	43	2	2	3	8	6	5	8	3	4	...	2
\$500,000 to \$999,000.....	95	7	4	10	12	14	12	7	12	5	2	10
\$200,000 to \$499,000.....	145	4	9	11	13	16	31	7	15	6	8	25
Less than \$200,000.....	172	5	3	12	8	10	15	15	19	18	20	47
Establishments not operated entire year.....	22	1	1	3	1	1	1	3	1	2	1	7
Cement, lime, plaster wholesalers, total.....	183	1	6	4	19	13	24	15	28	13	16	44
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	3	...	...	1	1	...	...	...	1	...	...	...
\$1,000,000 to \$1,999,000.....	12	...	1	1	3	...	1	2	...	...	2	2
\$500,000 to \$999,000.....	33	1	1	...	8	3	2	1	10	...	1	6
\$200,000 to \$499,000.....	51	...	3	1	4	1	12	4	9	6	2	9
Less than \$200,000.....	74	...	1	1	2	9	7	7	7	6	10	24
Establishments not operated entire year.....	10	...	...	...	1	...	2	1	1	1	1	3
Glass (building) distributors, total.....	574	9	4	9	26	21	22	33	64	65	80	241
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	14	3	...	...	1	2	1	1	...	3	...	3
\$1,000,000 to \$1,999,000.....	44	...	...	2	3	1	5	8	4	7	4	9
\$500,000 to \$999,000.....	83	2	1	2	9	4	2	3	15	10	9	26
\$200,000 to \$499,000.....	127	1	1	2	7	6	7	4	12	11	19	57
Less than \$200,000.....	291	2	1	3	5	7	7	16	31	33	46	140
Establishments not operated entire year.....	15	1	...	...	1	1	...	1	2	1	2	6
Ready-mixed concrete distributors, total.....	1,996	14	12	16	46	45	34	66	172	287	304	1,000
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	59	4	...	...	1	1	1	6	6	11	14	15
\$1,000,000 to \$1,999,000.....	188	3	1	4	12	5	4	9	20	43	28	59
\$500,000 to \$999,000.....	302	3	2	4	11	7	3	9	30	51	57	125
\$200,000 to \$499,000.....	509	4	4	2	7	8	7	17	42	68	90	260
Less than \$200,000.....	787	...	4	3	12	21	15	23	64	94	88	463
Establishments not operated entire year.....	151	...	1	3	3	3	4	2	10	20	27	78
Roofing, siding, insulation materials distributors, total.....	697	35	56	79	93	133	94	58	43	20	16	70
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	20	4	3	2	2	5	2	1	1	...	...	...
\$1,000,000 to \$1,999,000.....	86	4	10	12	11	19	10	8	8	...	2	2
\$500,000 to \$999,000.....	170	10	11	24	27	42	31	11	2	2	...	10
\$200,000 to \$499,000.....	207	5	17	23	42	43	27	18	13	6	3	10
Less than \$200,000.....	179	11	11	12	11	18	23	17	14	11	9	42
Establishments not operated entire year.....	35	1	4	6	...	6	1	3	5	1	2	6
Sand, gravel, crushed stone distributors, total.....	597	8	8	5	20	12	24	18	34	48	48	372
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	4	...	1	1	...	...	...	...	...	...	1	1
\$1,000,000 to \$1,999,000.....	13	2	...	...	3	2	1	1	...	...	1	3
\$500,000 to \$999,000.....	29	...	1	...	1	1	2	2	1	3	3	15
\$200,000 to \$499,000.....	67	2	1	...	6	1	2	2	3	6	4	39
Less than \$200,000.....	461	4	3	4	8	8	18	13	29	37	39	298
Establishments not operated entire year.....	23	...	1	...	2	...	1	...	1	2	...	16
Other construction materials distributors, total.....	1,471	58	41	61	121	159	134	109	183	132	111	362
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	37	6	3	1	5	5	2	3	6	1	2	3
\$1,000,000 to \$1,999,000.....	132	7	5	8	19	21	22	9	8	10	3	20
\$500,000 to \$999,000.....	208	12	6	10	21	32	26	25	29	11	11	25
\$200,000 to \$499,000.....	366	12	12	20	39	47	34	33	56	39	22	52
Less than \$200,000.....	641	18	12	15	34	46	45	37	72	63	67	232
Establishments not operated entire year.....	87	3	3	7	3	8	5	2	12	8	6	30
Machinery, Equipment, Supplies Distributors												
Air conditioning, commercial refrigeration equipment distributors, total.....	1,860	23	28	39	87	122	165	143	272	219	191	571
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	12	1	2	1	1	3	...	...	2	...	...	2
\$1,000,000 to \$1,999,000.....	56	2	...	1	5	8	16	6	3	5	5	5
\$500,000 to \$999,000.....	151	5	1	4	11	14	16	17	32	11	12	28
\$200,000 to \$499,000.....	463	3	5	11	22	35	59	46	78	54	50	100
Less than \$200,000.....	1,096	11	17	21	44	58	65	62	153	140	115	410
Establishments not operated entire year.....	82	1	3	1	4	4	9	12	4	9	9	26
Commercial machines, equipment distributors:												
Office machines, equipment distributors, total.....	1,421	12	14	19	53	48	57	49	138	178	175	678
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	7	...	...	...	1	...	...	...	...	3	2	1
\$1,000,000 to \$1,999,000.....	10	1	...	...	1	...	...	...	1	1	2	4
\$500,000 to \$999,000.....	34	...	...	...	4	...	1	1	1	2	7	18
\$200,000 to \$499,000.....	141	3	1	...	7	5	6	4	10	18	23	64
Less than \$200,000.....	1,164	6	13	18	38	43	49	43	123	146	133	552
Establishments not operated entire year.....	65	2	...	1	2	...	1	1	3	8	8	39
Restaurant, hotel supply houses (principally nonfood), total.....	571	7	9	11	18	33	51	50	113	112	56	111
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	8	...	1	...	...	1	1	1	2	2	...	...
\$1,000,000 to \$1,999,000.....	19	1	...	...	1	3	1	1	4	4	2	2
\$500,000 to \$999,000.....	49	2	...	...	1	1	6	13	8	6	6	6
\$200,000 to \$499,000.....	127	...	2	2	2	8	11	13	30	29	15	15
Less than \$200,000.....	357	4	5	8	14	20	32	28	62	66	32	86
Establishments not operated entire year.....	11	...	1	1	...	...	...	1	2	3	1	2
Store machines, fixtures distributors, total.....	1,087	22	18	25	53	95	95	88	146	132	100	313
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	10	...	...	1	...	1	3	2	1	...	1	1
\$1,000,000 to \$1,999,000.....	49	...	...	3	4	8	9	3	9	5	2	6
\$500,000 to \$999,000.....	74	2	2	1	14	12	6	16	8	4	4	5
\$200,000 to \$499,000.....	235	8	4	8	17	22	29	36	32	32	23	34
Less than \$200,000.....	672	11	11	11	24	45	47	47	80	79	67	250
Establishments not operated entire year.....	47	1	1	1	4	5	2	1	4	8	3	17

... Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-47

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment, Supplies Distributors-Continued												
Commercial machines, equipment distributors-Continued												
Other commercial machines, equipment distributors, total.....	140	3	2	2	2	5	9	8	21	22	10	56
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	3	...	...	...	...	...	1	...	1	1	...	...
\$1,000,000 to \$1,999,000.....	3	...	...	1	...	...	...	...	2	...	...	...
\$500,000 to \$999,000.....	7	...	...	...	1	...	1	...	3	2	...	...
\$200,000 to \$499,000.....	20	...	1	...	1	...	1	2	3	5	1	6
Less than \$200,000.....	103	3	1	1	...	5	5	5	12	14	9	48
Establishments not operated entire year.....	4	...	...	...	...	...	1	1	...	...	...	2
Construction machinery, equipment dealers, total.....	1,640	24	18	29	73	165	249	237	294	174	88	289
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	177	3	1	...	12	34	49	37	20	13	4	4
\$1,000,000 to \$1,999,000.....	275	2	1	4	10	39	69	55	59	20	11	5
\$500,000 to \$999,000.....	297	3	4	7	6	38	50	54	73	35	7	20
\$200,000 to \$499,000.....	349	6	5	9	16	27	46	51	73	39	21	56
Less than \$200,000.....	481	10	7	8	25	26	28	32	59	58	41	187
Establishments not operated entire year.....	61	...	...	1	4	1	7	8	10	9	4	17
Farm-garden machinery, equipment wholesalers:												
Garden machinery, equipment wholesalers, total.....	233	8	2	7	8	14	28	28	48	30	15	45
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	7	...	...	1	...	1	...	3	1	1	...	...
\$1,000,000 to \$1,999,000.....	3	1	...	...	...	...	...	1	...	...	...	1
\$500,000 to \$999,000.....	26	1	1	...	...	1	3	5	10	6	2	...
\$200,000 to \$499,000.....	56	1	...	1	2	6	11	7	10	6	4	8
Less than \$200,000.....	135	4	1	5	6	6	14	12	26	20	9	32
Establishments not operated entire year.....	6	1	...	...	...	...	...	...	1	...	...	4
Farm, dairy machinery, equipment (including tractors) wholesalers, total.....	879	13	26	36	96	109	93	93	158	74	53	128
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	52	2	1	6	14	15	5	5	...	...	1	3
\$1,000,000 to \$1,999,000.....	56	2	...	1	10	13	6	6	11	5	2	...
\$500,000 to \$999,000.....	110	...	5	5	17	14	15	13	26	7	5	...
\$200,000 to \$499,000.....	207	2	7	9	15	26	28	32	40	13	14	21
Less than \$200,000.....	424	5	12	11	36	38	37	36	78	46	30	95
Establishments not operated entire year.....	30	2	1	4	4	3	2	1	3	3	1	6
Industrial machinery, equipment distributors:												
Food processing machinery, equipment distributors, total.....	367	6	10	21	29	50	48	32	38	28	24	81
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	13	...	2	2	1	3	4	1	...	...	...	...
\$1,000,000 to \$1,999,000.....	29	1	...	2	4	8	10	1	2	1	...	...
\$500,000 to \$999,000.....	34	2	...	1	6	5	5	3	1	1	1	5
\$200,000 to \$499,000.....	88	1	3	7	8	18	16	6	9	4	4	12
Less than \$200,000.....	190	2	5	8	9	14	13	17	24	21	17	60
Establishments not operated entire year.....	13	...	...	1	1	2	...	2	...	1	2	4
General-purpose industrial machinery, equipment distributors, total.....	1,379	23	19	28	102	91	122	117	210	175	109	383
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	26	2	2	2	2	2	6	4	3	1	2	...
\$1,000,000 to \$1,999,000.....	69	6	2	...	14	11	9	7	11	5	1	3
\$500,000 to \$999,000.....	159	6	...	7	18	8	24	19	25	19	6	27
\$200,000 to \$499,000.....	346	3	3	8	32	26	33	38	66	50	32	55
Less than \$200,000.....	729	5	11	11	31	38	50	46	102	95	63	277
Establishments not operated entire year.....	50	1	1	...	5	6	...	3	3	5	5	21
Metalworking machinery, equipment dealers, total.....	914	27	29	35	45	95	83	111	120	90	60	219
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	50	11	6	8	8	9	2	2	2	2	...	...
\$1,000,000 to \$1,999,000.....	60	4	5	4	2	13	6	9	8	5	2	2
\$500,000 to \$999,000.....	96	4	5	6	7	18	12	14	13	7	4	6
\$200,000 to \$499,000.....	227	5	5	7	6	25	33	34	38	25	14	35
Less than \$200,000.....	455	3	8	10	22	29	28	49	52	50	39	165
Establishments not operated entire year.....	26	...	...	...	...	1	2	3	7	1	1	11
Oil well supply houses, total.....	1,208	182	137	126	133	138	73	55	81	59	31	193
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	86	41	11	13	9	6	1	1	2	1	1	...
\$1,000,000 to \$1,999,000.....	179	60	34	34	19	18	5	1	2	1	1	4
\$500,000 to \$999,000.....	233	56	54	21	31	34	15	6	7	2	1	6
\$200,000 to \$499,000.....	288	17	30	37	39	42	24	19	28	18	3	31
Less than \$200,000.....	369	6	5	16	33	30	24	24	37	32	24	138
Establishments not operated entire year.....	53	2	3	5	2	8	4	4	5	5	1	14
Printing machinery, equipment distributors, total.....	210	2	...	6	7	12	10	13	31	22	18	89
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	5	...	...	...	1	...	...	1	...	1	...	2
\$1,000,000 to \$1,999,000.....	6	1	...	...	...	2	1	...	...	...	1	1
\$500,000 to \$999,000.....	21	...	...	2	...	2	...	4	2	3	2	6
\$200,000 to \$499,000.....	42	1	...	...	2	3	1	2	11	5	4	13
Less than \$200,000.....	131	...	...	4	4	5	7	5	17	13	11	65
Establishments not operated entire year.....	5	...	...	...	...	...	1	1	1	...	...	2
Used machinery dealers, total.....	245	3	...	3	4	7	16	18	25	23	23	123
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	2	...	...	...	...	...	1	...	...	1	...	...
\$500,000 to \$999,000.....	9	...	...	...	...	...	...	...	2	1	1	5
\$200,000 to \$499,000.....	26	...	...	...	...	2	5	3	2	3	2	8
Less than \$200,000.....	199	2	...	2	4	5	10	15	20	18	18	105
Establishments not operated entire year.....	9	1	...	...	...	...	...	...	1	...	2	5
Other industrial machinery, equipment distributors, total.....	1,423	30	30	44	102	97	117	132	184	161	120	406
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	32	2	2	2	6	6	3	3	5	2	...	1
\$1,000,000 to \$1,999,000.....	50	4	1	5	2	7	4	12	5	6	...	4
\$500,000 to \$999,000.....	117	3	9	7	15	9	13	17	14	9	6	15
\$200,000 to \$499,000.....	312	9	8	9	29	23	23	28	49	44	30	60
Less than \$200,000.....	854	10	10	20	46	49	64	69	109	97	75	305
Establishments not operated entire year.....	58	2	...	1	4	3	10	3	2	3	9	21

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment, Supplies Distributors—Continued												
Industrial materials, supplies distributors:												
Abrasives, abrasive materials distributors, total.....	141	1	4	2	6	16	13	15	38	10	11	25
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	6	...	1	1	...	...	1	...	3	...	...	...
\$1,000,000 to \$1,999,000.....	20	...	...	...	1	3	3	6	4	1	...	2
\$500,000 to \$999,000.....	14	1	...	1	1	1	1	1	3	1	4	...
\$200,000 to \$499,000.....	38	...	...	...	...	6	4	4	15	2	2	5
Less than \$200,000.....	60	...	3	...	3	6	4	4	12	5	5	18
Establishments not operated entire year.....	3	...	...	...	1	...	...	...	1	1	...	...
Mechanical power transmission equipment distributors, total....	335	2	1	6	17	21	19	31	86	77	26	49
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	2	...	...	...	...	...	1	...	...	1	...	...
\$1,000,000 to \$1,999,000.....	14	...	...	...	2	1	1	4	2	2	...	2
\$500,000 to \$999,000.....	49	...	...	...	5	4	2	3	20	8	3	4
\$200,000 to \$499,000.....	125	...	1	1	6	9	8	13	40	29	9	9
Less than \$200,000.....	128	2	...	5	4	7	6	10	24	29	13	28
Establishments not operated entire year.....	17	...	...	...	...	...	1	1	...	8	1	6
Mechanical rubber goods distributors, total.....	280	2	3	4	8	22	29	34	53	39	23	63
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	3	...	...	...	...	...	1	...	1	1	...	...
\$1,000,000 to \$1,999,000.....	15	...	...	1	1	1	...	2	3	3	1	1
\$500,000 to \$999,000.....	47	1	1	1	1	1	6	10	7	5	5	9
\$200,000 to \$499,000.....	76	...	1	...	2	7	10	12	15	13	5	11
Less than \$200,000.....	132	1	1	2	4	11	11	10	25	16	12	39
Establishments not operated entire year.....	7	...	...	...	...	...	1	...	2	1	...	3
Rope, cordage distributors, total.....	117	7	10	11	23	14	12	11	11	4	2	12
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	8	3	3	...	1	...	...	...	1	...	...	...
\$1,000,000 to \$1,999,000.....	10	...	...	1	6	2	...	...	...	...	1	...
\$500,000 to \$999,000.....	26	2	1	6	8	3	1	3	...	1	...	1
\$200,000 to \$499,000.....	34	...	3	3	4	5	7	4	4	...	1	3
Less than \$200,000.....	37	2	3	1	3	4	4	4	6	3	...	7
Establishments not operated entire year.....	2	...	...	...	1	...	...	...	...	...	...	1
Valves, fittings (except plumbing) distributors, total.....	214	4	4	8	11	28	32	25	30	20	10	42
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	16	...	...	1	...	5	5	1	2	1	1	...
\$1,000,000 to \$1,999,000.....	17	...	...	1	...	2	5	4	1	...	2	2
\$500,000 to \$999,000.....	43	1	...	...	3	10	8	4	5	5	1	6
\$200,000 to \$499,000.....	54	1	2	2	6	5	8	8	9	6	3	4
Less than \$200,000.....	73	2	2	4	2	4	6	6	10	7	3	27
Establishments not operated entire year.....	11	...	...	...	...	2	...	2	3	1	...	3
Reconditioned drum, barrel distributors, total.....	372	4	2	3	11	9	15	20	34	40	27	207
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	14	1	...	...	1	...	...	2	1	1	1	7
\$500,000 to \$999,000.....	14	1	...	...	...	1	1	...	...	...	1	10
\$200,000 to \$499,000.....	61	1	2	1	3	...	1	3	4	8	2	36
Less than \$200,000.....	277	...	...	2	7	9	13	14	29	31	22	150
Establishments not operated entire year.....	6	1	...	...	...	...	...	...	...	...	1	4
Other industrial materials, supplies distributors, total.....	2,934	71	48	61	177	220	296	352	558	285	250	616
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	122	10	4	3	7	14	18	23	33	6	2	2
\$1,000,000 to \$1,999,000.....	234	10	7	3	22	25	33	49	46	17	17	5
\$500,000 to \$999,000.....	340	12	11	5	24	21	39	73	87	33	16	19
\$200,000 to \$499,000.....	655	17	11	21	44	66	72	89	155	70	39	71
Less than \$200,000.....	1,485	16	12	26	10	91	127	112	216	147	170	498
Establishments not operated entire year.....	98	6	3	3	10	3	7	6	21	12	6	21
Professional equipment, supplies distributors:												
Dental supply houses, total.....	502	4	6	11	18	23	36	43	71	124	71	95
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	19	...	...	1	...	...	...	3	3	12	...	...
\$500,000 to \$999,000.....	46	1	...	...	2	...	...	2	5	23	10	3
\$200,000 to \$499,000.....	128	1	...	2	4	2	7	6	21	39	30	16
Less than \$200,000.....	300	2	5	8	12	21	28	32	42	49	31	70
Establishments not operated entire year.....	9	...	1	...	...	...	1	...	...	1	...	6
Religious supply houses, total.....	134	3	3	3	9	6	8	17	15	17	14	39
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	2	...	...	...	1	...	...	...	...	1	...	...
\$1,000,000 to \$1,999,000.....	5	...	...	...	...	...	...	...	...	...	...	5
\$500,000 to \$999,000.....	7	...	1	...	1	1	1	...	...	1	1	1
\$200,000 to \$499,000.....	29	...	...	1	1	1	1	4	1	5	5	10
Less than \$200,000.....	90	3	2	2	6	4	6	13	14	10	8	22
Establishments not operated entire year.....	1	...	...	...	...	...	...	...	...	...	...	1
School supply houses, total.....	255	2	5	15	10	19	24	35	44	37	23	41
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	8	...	...	...	...	...	2	1	1	3	...	1
\$1,000,000 to \$1,999,000.....	14	...	...	1	...	1	1	4	3	3	1	...
\$500,000 to \$999,000.....	31	...	...	1	...	5	1	10	5	7	1	1
\$200,000 to \$499,000.....	61	...	2	4	3	3	7	6	18	5	5	8
Less than \$200,000.....	133	2	3	8	7	9	12	14	17	19	15	27
Establishments not operated entire year.....	8	...	...	1	...	1	1	...	...	...	1	4
Surgical, medical, hospital supply houses, total.....	800	8	9	13	33	44	72	90	150	129	77	175
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	18	...	1	...	...	1	1	3	8	2	2	...
\$1,000,000 to \$1,999,000.....	52	...	...	1	4	5	7	5	17	10	1	2
\$500,000 to \$999,000.....	103	1	1	2	2	6	10	15	36	23	6	1
\$200,000 to \$499,000.....	200	2	3	5	12	10	14	34	39	40	19	22
Less than \$200,000.....	404	5	4	4	13	21	39	32	46	50	46	144
Establishments not operated entire year.....	23	...	...	1	2	1	1	1	4	4	3	6

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of-											
	All estab-lish-ments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment Supplies Distributors-Continued												
Professional equipment, supplies distributors-Continued												
Optical goods wholesalers, total.....	742	6	6	7	21	26	30	23	43	46	65	469
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	2	...	...	...	...	...	...	...	1	...	...	1
\$1,000,000 to \$1,999,000.....	6	...	...	1	...	...	...	...	1	...	...	1
\$500,000 to \$999,000.....	31	...	1	1	2	3	...	1	1	2	5	15
\$200,000 to \$499,000.....	136	1	1	...	8	7	6	4	9	9	15	76
Less than \$200,000.....	544	5	3	4	9	16	19	18	29	33	43	365
Establishments not operated entire year.....	23	...	1	1	2	...	2	...	2	2	2	11
Other professional supplies distributors, total.....	479	4	5	12	37	32	26	29	64	70	41	159
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	13	...	...	...	...	...	...	...	4	3	4	2
\$1,000,000 to \$1,999,000.....	25	1	2	1	...	2	3	2	2	6	4	2
\$500,000 to \$999,000.....	22	...	...	...	...	2	3	7	7	2	5	3
\$200,000 to \$499,000.....	72	1	1	2	5	4	6	6	16	7	6	18
Less than \$200,000.....	329	2	2	9	28	26	14	18	32	52	21	125
Establishments not operated entire year.....	18	...	...	...	4	...	1	...	3	...	1	9
Service establishment supply houses:												
Beauty, barber supply houses, total.....	898	10	7	11	27	24	42	53	111	170	174	269
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	9	1	...	...	1	...	...	1	...	1	2	3
\$500,000 to \$999,000.....	26	2	1	...	1	...	...	1	1	4	9	7
\$200,000 to \$499,000.....	178	2	...	...	8	2	5	8	17	49	45	42
Less than \$200,000.....	657	5	6	11	16	22	36	42	89	112	110	208
Establishments not operated entire year.....	28	...	...	...	1	...	1	1	4	4	8	9
Janitors' supply houses, total.....	843	4	5	14	28	39	43	43	109	136	115	307
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	4	...	...	...	...	...	...	...	1	...	2	1
\$1,000,000 to \$1,999,000.....	9	...	1	...	...	...	...	1	3	2	1	1
\$500,000 to \$999,000.....	21	2	...	1	1	...	...	...	2	4	4	7
\$200,000 to \$499,000.....	116	1	...	2	7	5	5	8	14	20	27	27
Less than \$200,000.....	660	1	4	11	17	33	36	33	85	105	79	256
Establishments not operated entire year.....	33	...	...	...	3	1	2	1	4	5	2	15
Laundry, dry cleaning supply houses, total.....	441	9	9	12	14	26	46	64	81	67	36	77
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	5	1	...	...	...	...	...	...	3	1	...	...
\$1,000,000 to \$1,999,000.....	20	1	1	...	1	...	...	1	8	3	3	2
\$500,000 to \$999,000.....	46	...	...	1	...	1	1	15	19	4	2	3
\$200,000 to \$499,000.....	112	2	1	1	4	9	16	23	23	17	8	8
Less than \$200,000.....	227	5	5	10	7	13	27	20	23	37	19	61
Establishments not operated entire year.....	31	...	2	...	2	3	2	5	5	5	4	3
Shoe service wholesalers, total.....	485	9	18	18	38	51	55	67	117	55	22	35
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	2	1	...	...	...	...	...	...	1	...	...	...
\$1,000,000 to \$1,999,000.....	6	...	...	...	2	2	...	1	1	...	...	...
\$500,000 to \$999,000.....	32	1	5	1	5	1	4	5	7	2	...	1
\$200,000 to \$499,000.....	107	6	2	2	11	13	14	35	16	3	3	3
Less than \$200,000.....	330	1	11	14	29	35	37	46	72	35	19	31
Establishments not operated entire year.....	8	...	...	1	...	2	1	1	1	2	...	...
Undertakers' supply houses, total.....	137	3	3	4	10	3	9	8	18	17	13	49
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	...	...	...	...	...	...	...	...	...	...	...	...
\$500,000 to \$999,000.....	2	...	...	...	...	...	1	...	...	1	...	...
\$200,000 to \$499,000.....	22	1	2	...	3	...	1	5	3	2	4	4
Less than \$200,000.....	107	2	1	4	7	3	7	7	13	13	11	39
Establishments not operated entire year.....	6	...	...	...	...	...	...	...	...	...	...	6
Upholsterers' supply houses, total.....	262	8	3	9	15	25	27	33	50	35	19	38
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	9	...	...	...	1	3	2	...	...	1	...	2
\$1,000,000 to \$1,999,000.....	7	1	...	...	...	1	1	...	...	...	3	1
\$500,000 to \$999,000.....	31	1	...	...	2	1	1	6	13	7	...	...
\$200,000 to \$499,000.....	83	4	...	1	5	7	7	13	20	15	8	3
Less than \$200,000.....	128	2	3	8	7	13	16	13	16	12	8	30
Establishments not operated entire year.....	4	...	...	...	...	...	...	1	1	...	...	2
Welders' supply houses, total.....	1,000	4	5	10	27	39	60	72	163	190	148	282
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	5	...	...	...	1	2	1	1	...	...	...	...
\$1,000,000 to \$1,999,000.....	6	1	1	...	...	1	1	1	...	56	...	1
\$500,000 to \$999,000.....	222	1	1	1	4	7	7	18	44	56	36	47
\$200,000 to \$499,000.....	58	...	...	2	7	3	2	6	10	13	6	9
Less than \$200,000.....	674	2	3	7	15	22	47	46	107	113	102	210
Establishments not operated entire year.....	35	...	...	...	...	4	2	...	2	8	4	15
Other service establishment supply houses, total.....	1,198	32	28	43	81	83	83	101	158	120	94	375
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	12	5	2	1	2	1	...	...	1	...	...	...
\$1,000,000 to \$1,999,000.....	37	5	2	5	4	6	3	3	2	3	1	3
\$500,000 to \$999,000.....	79	4	6	4	13	14	7	7	10	3	3	8
\$200,000 to \$499,000.....	215	4	9	10	17	16	22	24	43	18	7	45
Less than \$200,000.....	816	13	9	23	41	44	48	63	99	94	80	302
Establishments not operated entire year.....	39	1	...	...	4	2	3	4	3	2	3	17
Transportation equipment distributors:												
Aircraft, aeronautical equipment, parts distributors, total....	450	8	10	10	19	21	15	38	44	53	35	197
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	11	1	1	...	...	...	...	5	1	...	1	2
\$1,000,000 to \$1,999,000.....	16	1	...	1	...	1	2	1	3	1	...	6
\$500,000 to \$999,000.....	43	1	3	...	...	7	3	5	5	4	...	11
\$200,000 to \$499,000.....	109	1	2	2	8	5	5	8	13	20	8	37
Less than \$200,000.....	254	4	4	4	10	8	5	17	21	28	24	129
Establishments not operated entire year.....	17	...	...	1	1	...	...	2	1	...	...	12

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of--											
	All estab-lish-ments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Machinery, Equipment Supplies Distributors-Continued												
Transportation equipment distributors-Continued												
Marine machinery, equipment distributors, total.....	400	9	12	10	18	46	29	31	66	55	27	97
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	7	1	...	...	...	1	1	1	...	1	1	1
\$1,000,000 to \$1,999,000.....	15	1	2	...	...	5	1	1	3	1	...	1
\$500,000 to \$999,000.....	49	...	1	...	...	3	6	9	14	6	2	2
\$200,000 to \$499,000.....	90	2	4	2	8	9	6	6	21	14	4	14
Less than \$200,000.....	223	5	5	7	6	23	13	14	27	30	19	74
Establishments not operated entire year.....	16	...	...	1	1	2	2	...	1	3	1	5
Railroad equipment distributors, total.....	84	5	...	2	2	3	6	7	10	7	6	36
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	6	1	...	1	...	1	...	...	1	2	...	...
\$1,000,000 to \$1,999,000.....	6	1	...	...	...	1	...	2	...	...	...	2
\$500,000 to \$999,000.....	12	...	...	...	1	...	3	...	3	1	2	2
\$200,000 to \$499,000.....	12	1	...	1	...	1	1	2	1	1	1	3
Less than \$200,000.....	45	2	...	...	...	...	2	2	4	3	3	29
Establishments not operated entire year.....	3	...	...	...	1	...	...	1	1	...	...	...
Other transportation equipment distributors, total.....	70	3	2	1	4	4	...	4	9	9	5	29
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	5	...	...	...	...	2	...	1	1	1	...	...
\$500,000 to \$999,000.....	8	1	...	...	...	...	...	...	2	...	...	5
\$200,000 to \$499,000.....	12	...	...	...	1	1	...	1	4	2	1	2
Less than \$200,000.....	42	2	2	1	3	1	...	1	2	6	4	20
Establishments not operated entire year.....	3	...	...	...	...	...	...	1	...	...	...	2
Metals, Metalwork (Except Scrap) Distributors												
Iron, steel and products distributors, total.....	2,693	132	89	118	169	202	265	249	380	280	218	591
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	242	28	8	9	21	20	34	43	37	22	11	9
\$1,000,000 to \$1,999,000.....	286	25	14	17	21	23	34	32	49	25	17	29
\$500,000 to \$999,000.....	398	20	19	18	22	44	43	43	73	37	30	49
\$200,000 to \$499,000.....	672	35	24	40	53	52	71	62	96	72	58	109
Less than \$200,000.....	1,002	22	20	31	47	55	78	62	117	113	91	366
Establishments not operated entire year.....	93	2	4	3	5	8	5	7	8	11	11	29
Nonferrous metals distributors, total.....	542	65	31	28	55	64	58	40	64	41	23	73
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	76	26	3	5	9	14	10	4	4	...	1	...
\$1,000,000 to \$1,999,000.....	71	11	7	7	6	15	9	4	6	2	...	4
\$500,000 to \$999,000.....	73	10	3	8	5	11	7	6	14	5	2	2
\$200,000 to \$499,000.....	122	11	4	3	22	14	12	11	14	7	4	20
Less than \$200,000.....	175	5	12	5	11	9	18	13	23	22	14	43
Establishments not operated entire year.....	25	2	2	...	2	1	2	2	3	5	2	4
Scrap, Waste Materials Dealers												
Iron, steel scrap dealers:												
Iron, steel scrap dealers (with processing, preparation equipment), total.....	2,202	10	17	34	66	99	143	167	344	329	259	734
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	57	1	2	4	7	14	11	6	7	2	...	3
\$1,000,000 to \$1,999,000.....	95	...	1	4	8	7	15	12	18	8	13	9
\$500,000 to \$999,000.....	226	2	2	8	10	10	13	23	48	39	25	46
\$200,000 to \$499,000.....	395	4	2	6	14	14	24	32	74	73	55	97
Less than \$200,000.....	1,379	3	10	11	24	53	76	91	191	200	160	560
Establishments not operated entire year.....	50	...	...	1	3	1	4	3	6	7	6	19
Iron, steel scrap dealers (without processing, preparation equipment), total.....	1,517	54	36	40	79	94	101	99	149	188	125	552
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	34	24	3	2	2	1	...	2	...	...	...	...
\$1,000,000 to \$1,999,000.....	34	11	3	2	5	7	3	...	1	...	1	1
\$500,000 to \$999,000.....	35	5	4	1	9	2	4	2	2	1	5	...
\$200,000 to \$499,000.....	83	5	8	5	8	11	6	3	13	8	...	16
Less than \$200,000.....	1,298	7	16	30	53	73	87	90	131	174	119	518
Establishments not operated entire year.....	33	2	2	...	2	...	1	2	2	5	...	17
Waste materials dealers:												
Nonferrous metallic scrap dealers, total.....	1,518	75	76	96	107	144	138	122	207	159	112	282
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	55	13	6	5	7	10	4	5	3	1	...	1
\$1,000,000 to \$1,999,000.....	59	14	6	11	10	6	2	2	5	3	...	...
\$500,000 to \$999,000.....	119	14	15	15	13	19	13	3	16	5	4	2
\$200,000 to \$499,000.....	245	15	24	22	25	16	28	19	35	22	13	26
Less than \$200,000.....	999	16	25	40	48	92	89	90	143	124	90	242
Establishments not operated entire year.....	41	3	...	3	4	1	2	3	5	4	5	11
Waste paper dealers, total.....	1,124	10	6	15	25	34	55	54	130	103	111	581
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	13	1	...	...	3	1	1	4	2	...	1	...
\$1,000,000 to \$1,999,000.....	31	...	2	1	2	...	1	5	5	6	4	5
\$500,000 to \$999,000.....	43	3	...	1	1	3	2	2	7	5	8	11
\$200,000 to \$499,000.....	137	4	...	4	3	6	8	7	20	11	16	58
Less than \$200,000.....	868	2	4	8	16	23	42	35	94	76	80	488
Establishments not operated entire year.....	32	...	...	1	...	1	1	1	2	5	2	19
Wiping cloth dealers, total.....	229	1	3	4	10	9	13	14	17	28	19	111
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	2	...	...	...	1	...	...	...	...	...	...	1
\$500,000 to \$999,000.....	19	...	...	...	1	...	...	...	...	2	2	14
\$200,000 to \$499,000.....	69	...	1	2	1	2	1	5	5	6	3	43
Less than \$200,000.....	134	1	2	2	7	7	12	9	12	20	14	48
Establishments not operated entire year.....	5	...	...	...	...	...	...	...	...	...	...	5
Rags, textile waste dealers, total.....	784	32	30	40	42	56	82	77	113	78	67	167
Establishments operated entire year with annual sales of--												
\$2,000,000 and over.....	17	4	3	4	3	1	...	1	...	1	...	...
\$1,000,000 to \$1,999,000.....	35	6	5	5	1	6	1	2	2	3	1	3
\$500,000 to \$999,000.....	77	7	6	8	5	7	9	8	9	9	4	5
\$200,000 to \$499,000.....	141	4	4	10	11	10	16	20	26	9	17	14
Less than \$200,000.....	494	9	11	13	21	29	56	45	73	55	41	141
Establishments not operated entire year.....	20	2	1	...	1	3	...	1	3	1	4	4

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of-											
	All estab-lish-ments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Scrap, Waste Materials Dealers-Continued												
Waste materials dealers-Continued												
Other waste materials dealers, total.....	815	21	17	23	49	39	57	43	74	86	79	327
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	8	4	1	1	...	1	...	...	...	...	...	1
\$1,000,000 to \$1,999,000.....	17	4	1	2	1	1	1	1	2	1	...	3
\$500,000 to \$999,000.....	30	3	1	2	5	2	1	4	4	3	2	3
\$200,000 to \$499,000.....	77	2	3	2	11	4	7	4	5	6	11	22
Less than \$200,000.....	658	8	11	15	31	28	46	33	62	75	61	288
Establishments not operated entire year.....	25	...	...	1	1	3	2	1	1	1	5	10
Other Merchant Wholesalers												
Amusement, sporting goods distributors:												
Cameras, photographic supplies distributors, total.....	484	13	10	17	37	41	60	50	76	36	28	116
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	22	1	...	1	4	3	3	5	3	2	...	...
\$1,000,000 to \$1,999,000.....	26	1	...	...	1	3	12	3	3	1	...	2
\$500,000 to \$999,000.....	60	2	1	3	5	8	10	9	10	3	...	9
\$200,000 to \$499,000.....	130	6	4	6	12	12	22	7	23	10	8	20
Less than \$200,000.....	225	1	4	6	15	13	12	25	33	20	15	81
Establishments not operated entire year.....	21	2	1	1	...	2	1	1	4	...	5	4
Sporting goods wholesalers, total.....	579	18	18	33	31	56	68	69	114	62	25	85
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	19	3	1	2	1	1	1	4	5	1	...	...
\$1,000,000 to \$1,999,000.....	26	...	1	1	1	3	2	8	8	2	...	...
\$500,000 to \$999,000.....	59	...	1	5	3	4	16	9	12	7	...	2
\$200,000 to \$499,000.....	133	5	5	10	6	15	19	16	33	11	6	7
Less than \$200,000.....	325	9	10	14	20	32	29	29	56	39	18	69
Establishments not operated entire year.....	17	1	...	1	...	1	1	3	...	2	1	7
Toys, games, fireworks wholesalers, total.....	805	33	38	37	60	87	110	82	136	65	40	117
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	14	2	2	1	...	1	2	2	2	...	...	...
\$1,000,000 to \$1,999,000.....	36	1	1	2	2	7	8	9	6	...	...	...
\$500,000 to \$999,000.....	80	4	5	6	6	9	17	8	15	3	2	5
\$200,000 to \$499,000.....	206	14	11	8	16	25	34	22	40	13	8	15
Less than \$200,000.....	440	12	19	20	35	41	49	37	67	45	29	86
Establishments not operated entire year.....	29	...	...	...	1	4	...	4	6	2	1	11
Other recreation goods wholesalers, total.....	646	13	19	22	45	73	77	72	91	58	36	140
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	14	1	...	...	...	4	1	1	6	1	...	...
\$1,000,000 to \$1,999,000.....	24	...	...	...	1	2	4	9	6	2	...	...
\$500,000 to \$999,000.....	53	3	6	...	2	6	6	12	6	6	...	6
\$200,000 to \$499,000.....	153	2	1	7	21	22	26	20	29	5	10	10
Less than \$200,000.....	378	7	12	14	17	35	39	26	44	44	22	118
Establishments not operated entire year.....	24	...	...	1	4	4	1	4	...	...	4	6
Book, magazine, newspaper wholesalers, total.....	1,919	52	75	84	132	198	218	232	349	184	98	297
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	49	4	2	2	4	4	5	7	11	3	4	3
\$1,000,000 to \$1,999,000.....	81	...	4	4	3	4	15	23	11	8	4	5
\$500,000 to \$999,000.....	143	4	...	3	4	14	22	27	38	11	8	12
\$200,000 to \$499,000.....	419	5	6	7	29	36	60	72	111	38	14	41
Less than \$200,000.....	1,169	37	61	67	89	131	108	96	166	119	64	231
Establishments not operated entire year.....	58	2	2	1	3	9	8	7	12	5	4	5
Coal wholesalers:												
Coal wholesalers (without yard or dock stocks), total.....	496	122	73	52	52	24	18	20	18	20	12	85
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	59	32	12	4	8	...	...	1	1	...	1	...
\$1,000,000 to \$1,999,000.....	54	22	9	6	9	1	1	2	1	...	1	2
\$500,000 to \$999,000.....	77	27	17	9	6	1	1	2	2	3	...	9
\$200,000 to \$499,000.....	95	16	19	14	11	9	5	4	2	4	...	11
Less than \$200,000.....	196	21	14	17	14	13	11	11	10	13	9	63
Establishments not operated entire year.....	15	4	2	2	4	...	...	...	2	...	1	...
Coal wholesalers (with coal yard), total.....	204	20	12	12	16	26	18	11	21	13	13	42
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	21	5	2	4	3	2	3	...	2	...	...	...
\$1,000,000 to \$1,999,000.....	15	3	2	1	2	3	2	...	...	1	1	...
\$500,000 to \$999,000.....	24	1	3	2	2	8	3	...	1	2	...	2
\$200,000 to \$499,000.....	46	4	...	3	2	6	4	3	8	4	2	10
Less than \$200,000.....	93	7	5	2	6	6	6	7	9	6	10	29
Establishments not operated entire year.....	5	...	...	...	1	1	...	1	1	...	...	1
Farm supplies wholesalers:												
Feed wholesalers, total.....	1,067	191	132	122	136	129	100	65	54	22	20	96
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	70	43	10	7	4	2	3	...	...	...	...	1
\$1,000,000 to \$1,999,000.....	81	28	8	13	11	7	7	5	2	...	...	...
\$500,000 to \$999,000.....	138	30	19	14	16	18	15	10	7	4	...	5
\$200,000 to \$499,000.....	297	44	46	41	51	41	23	21	10	3	4	13
Less than \$200,000.....	449	40	44	45	52	58	50	28	32	14	12	74
Establishments not operated entire year.....	32	6	5	2	2	3	2	1	3	1	4	3
Fertilizer, agricultural chemical distributors, total.....	507	51	25	36	43	43	41	40	34	35	25	134
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	27	16	1	1	2	2	1	1	1	1	...	1
\$1,000,000 to \$1,999,000.....	34	5	...	4	4	10	3	2	2	2	1	1
\$500,000 to \$999,000.....	55	9	6	5	4	5	7	7	4	4	...	4
\$200,000 to \$499,000.....	109	9	7	13	15	10	8	12	9	7	8	11
Less than \$200,000.....	262	11	11	11	15	16	20	18	17	21	16	106
Establishments not operated entire year.....	20	1	...	2	3	...	2	...	1	...	...	11
Seed wholesalers, total.....	641	39	39	54	66	83	60	58	64	50	28	100
Establishments operated entire year with annual sales of-												
\$2,000,000 and over.....	52	10	5	9	6	5	6	2	3	1	...	5
\$1,000,000 to \$1,999,000.....	76	5	5	11	11	13	11	7	3	8	1	1
\$500,000 to \$999,000.....	118	5	10	9	8	25	9	19	7	12	4	10
\$200,000 to \$499,000.....	154	10	8	10	21	22	17	14	18	9	7	18
Less than \$200,000.....	224	7	10	13	18	14	16	16	30	19	16	65
Establishments not operated entire year.....	17	2	1	2	2	4	1	...	3	1	...	1

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954—FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO—UNITED STATES, BY KIND OF BUSINESS—Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Other Merchant Wholesalers—Continued												
Farm supplies wholesalers—Continued												
Other farm supplies wholesalers, total.....	132	14	4	10	12	15	9	11	15	16	5	21
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	3	1	...	...	...	2	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	15	1	...	2	...	4	3	1	1	1	...	...
\$500,000 to \$999,000.....	15	2	1	2	2	3	...	3	1	1	...	...
\$200,000 to \$499,000.....	28	3	1	3	7	1	2	1	3	2	1	4
Less than \$200,000.....	70	7	2	1	3	5	4	6	9	12	4	17
Establishments not operated entire year.....	1	...	...	...	...	...	...	...	1	...	...	...
Jewelry wholesalers:												
General-line jewelry wholesalers, total.....	234	11	9	5	15	30	25	24	56	21	11	27
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	7	...	...	...	...	...	...	1	5	...	...	1
\$1,000,000 to \$1,999,000.....	20	...	...	...	1	1	...	5	8	2	2	1
\$500,000 to \$999,000.....	66	3	4	2	1	10	6	13	14	7	...	6
\$200,000 to \$499,000.....	100	4	5	3	9	17	16	4	15	9	9	9
Less than \$200,000.....	36	3	...	...	3	2	3	1	13	2	...	9
Establishments not operated entire year.....	5	1	...	...	1	...	...	...	1	1	...	1
Clocks, watches wholesalers, total.....	355	24	18	22	29	33	39	36	34	27	24	69
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	7	3	1	1	1	...	...	...	1	...	...	...
\$1,000,000 to \$1,999,000.....	25	2	2	2	1	3	4	3	3	3	2	...
\$500,000 to \$999,000.....	31	2	3	1	6	3	5	3	2	3	1	2
\$200,000 to \$499,000.....	81	6	5	5	7	12	11	14	11	5	1	4
Less than \$200,000.....	200	9	7	11	14	19	16	16	16	16	16	62
Establishments not operated entire year.....	11	2	...	2	...	1	...	...	1	...	4	1
Costume jewelry wholesalers, total.....	513	10	11	4	30	41	48	45	100	79	42	103
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	7	...	...	...	1	1	...	...	...	3	2	...
\$1,000,000 to \$1,999,000.....	16	1	...	...	...	...	...	2	4	6	3	...
\$500,000 to \$999,000.....	42	1	...	...	...	4	1	2	15	9	6	4
\$200,000 to \$499,000.....	111	3	3	1	4	10	11	12	29	12	7	19
Less than \$200,000.....	320	4	7	3	23	26	34	29	48	47	21	78
Establishments not operated entire year.....	17	1	1	...	2	...	2	...	4	2	3	2
Precious stones distributors, total.....	498	91	51	41	46	62	48	28	38	24	25	44
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	10	7	1	...	...	...	1	...	...	1	...	...
\$1,000,000 to \$1,999,000.....	37	15	5	4	6	1	2	1	1	...	2	...
\$500,000 to \$999,000.....	70	23	11	7	8	10	4	3	1	1	1	1
\$200,000 to \$499,000.....	120	20	15	14	10	16	11	8	9	8	4	5
Less than \$200,000.....	254	24	18	16	20	34	30	16	26	14	18	38
Establishments not operated entire year.....	7	2	1	...	2	1	...	...	1	...	...	...
Watch materials, jewelers' tools distributors, total.....	172	4	5	4	6	9	9	10	20	30	22	53
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	1	...	...	...	...	...	...	...	...	...	...	1
\$1,000,000 to \$1,999,000.....	2	...	...	...	...	...	...	...	1	...	...	1
\$500,000 to \$999,000.....	10	...	...	1	1	...	...	...	1	3	2	2
\$200,000 to \$499,000.....	27	1	4	...	...	2	1	2	7	7	1	8
Less than \$200,000.....	127	3	...	3	5	6	8	9	15	19	19	40
Establishments not operated entire year.....	5	...	1	...	...	1	...	...	1	1	...	1
Other jewelry wholesalers, total.....	969	25	30	40	90	78	108	74	158	124	66	176
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	6	1	...	1	1	...	...	1	1	...	1	...
\$1,000,000 to \$1,999,000.....	21	...	1	3	4	2	3	1	6	1	...	...
\$500,000 to \$999,000.....	45	2	1	1	4	3	11	3	9	3	6	2
\$200,000 to \$499,000.....	152	8	6	9	17	12	18	12	22	29	4	15
Less than \$200,000.....	715	13	22	24	61	61	74	55	114	88	53	150
Establishments not operated entire year.....	30	1	...	2	3	...	2	2	6	3	2	9
Petroleum products distributors, total.....	2,260	351	204	183	274	236	173	150	139	108	73	369
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	97	47	14	5	12	9	4	1	1	1	1	2
\$1,000,000 to \$1,999,000.....	145	45	18	15	26	11	7	11	4	2	2	4
\$500,000 to \$999,000.....	229	48	20	25	30	36	15	13	11	5	4	22
\$200,000 to \$499,000.....	546	92	58	55	67	57	53	36	37	23	13	55
Less than \$200,000.....	1,161	111	87	81	117	118	89	85	78	75	51	269
Establishments not operated entire year.....	82	8	7	2	22	5	5	4	8	2	2	17
Gift, art goods, greeting card wholesalers:												
Gift, art goods wholesalers, total.....	735	21	19	26	28	54	73	51	85	96	64	218
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	4	...	...	...	1	1	...	...	1	...	...	1
\$1,000,000 to \$1,999,000.....	18	...	1	1	...	3	3	...	1	3	1	5
\$500,000 to \$999,000.....	43	1	1	3	3	5	11	9	3	2	3	2
\$200,000 to \$499,000.....	119	4	3	7	4	7	13	10	13	24	11	23
Less than \$200,000.....	524	15	13	14	19	36	43	32	64	65	45	178
Establishments not operated entire year.....	27	1	1	1	1	2	3	...	3	2	4	9
Greeting card distributors, total.....	248	4	3	6	15	12	19	17	27	23	26	96
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	2	...	1	...	...	...	1	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	4	...	...	...	...	...	1	...	...	...	1	2
\$500,000 to \$999,000.....	12	...	...	...	2	1	...	1	...	1	1	6
\$200,000 to \$499,000.....	37	...	...	...	2	1	1	3	4	3	6	17
Less than \$200,000.....	187	3	2	6	10	9	15	13	23	18	18	70
Establishments not operated entire year.....	6	1	...	...	1	1	1	...	...	1	...	1
Flower, bulb, plant wholesalers:												
Flower (cut), potted plant wholesalers, total.....	851	8	9	16	47	68	74	115	126	92	51	245
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	2	...	...	...	...	...	1	1	...	...	...	...
\$1,000,000 to \$1,999,000.....	17	1	...	...	...	1	2	2	3	2	3	2
\$500,000 to \$999,000.....	72	...	1	...	4	7	9	22	10	5	4	10
\$200,000 to \$499,000.....	206	...	3	1	16	20	28	39	43	21	10	25
Less than \$200,000.....	522	7	5	14	26	39	33	49	62	58	32	197
Establishments not operated entire year.....	32	...	...	...	1	1	1	2	8	6	2	11

... Represents zero.

Table 2C. MERCHANT WHOLESALERS: 1954-FREQUENCY DISTRIBUTION BY SALES SIZE OF ESTABLISHMENT AND OPERATING EXPENSE RATIO-UNITED STATES, BY KIND OF BUSINESS-Continued

Kind of business and sales size of establishment	Number of establishments having ratio of operating expense to sales of—											
	All establishments	Less than 5.0 percent	5.0 to 6.9 percent	7.0 to 8.9 percent	9.0 to 10.9 percent	11.0 to 13.9 percent	14.0 to 16.9 percent	17.0 to 19.9 percent	20.0 to 24.9 percent	25.0 to 29.9 percent	30.0 to 34.9 percent	35.0 percent or more
Other Merchant Wholesalers-Continued												
Flower, bulb, plant wholesalers-Continued												
Bulb, plant distributors, total.....	115	3	5	8	6	8	7	5	13	16	10	34
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	2	...	...	...	...	...	...	1	...	...	1	...
\$1,000,000 to \$1,999,000.....	4	...	...	...	...	...	...	...	1	2	...	1
\$500,000 to \$999,000.....	8	...	...	...	...	1	...	...	2	4	...	1
\$200,000 to \$499,000.....	22	...	2	6	2	1	1	1	4	2	1	2
Less than \$200,000.....	78	3	3	2	4	6	6	3	6	8	8	29
Establishments not operated entire year.....	1	...	...	...	...	...	...	...	...	...	...	1
Miscellaneous products merchant wholesalers:												
Forest products (except lumber) distributors, total.....	669	66	39	34	67	52	35	30	43	36	26	241
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	24	11	3	4	1	1	2	...	...	...	1	1
\$1,000,000 to \$1,999,000.....	25	7	3	1	3	5	2	2	1	...	...	1
\$500,000 to \$999,000.....	65	11	5	14	7	11	1	3	3	5	...	5
\$200,000 to \$499,000.....	100	14	14	7	15	9	10	2	7	2	5	15
Less than \$200,000.....	424	21	13	6	38	24	19	23	31	28	18	203
Establishments not operated entire year.....	31	2	1	2	3	2	1	...	1	1	2	16
General merchandise distributors, total.....	594	57	47	45	92	69	57	46	70	35	21	55
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	65	18	7	5	6	10	10	3	5	1	...	...
\$1,000,000 to \$1,999,000.....	60	13	4	3	7	5	7	5	9	2	4	1
\$500,000 to \$999,000.....	79	9	7	3	14	15	7	7	7	4	2	4
\$200,000 to \$499,000.....	136	8	13	12	22	18	16	10	15	10	2	10
Less than \$200,000.....	236	8	16	21	39	21	15	19	32	18	11	36
Establishments not operated entire year.....	18	1	...	1	4	...	2	2	2	...	2	4
Leather goods wholesalers, total.....	454	18	22	22	41	59	47	35	58	43	29	80
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	12	4	1	3	1	2	1	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	5	...	...	...	...	1	2	...	2	...	...	...
\$500,000 to \$999,000.....	34	2	2	1	11	7	3	...	3	1	...	4
\$200,000 to \$499,000.....	97	5	6	11	11	18	10	9	7	7	3	10
Less than \$200,000.....	291	6	11	7	15	31	28	25	44	33	26	65
Establishments not operated entire year.....	15	1	2	...	3	...	3	1	2	2	...	1
Musical instrument, sheet music wholesalers, total.....	509	14	15	14	34	37	60	56	72	50	31	126
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	10	2	...	1	1	...	2	1	1	2	...	...
\$1,000,000 to \$1,999,000.....	31	1	2	...	4	...	3	4	7	4	3	3
\$500,000 to \$999,000.....	48	3	1	2	1	4	9	11	7	5	1	4
\$200,000 to \$499,000.....	143	3	5	4	9	15	19	23	31	10	5	19
Less than \$200,000.....	252	5	6	7	16	14	23	14	21	29	20	97
Establishments not operated entire year.....	25	...	1	...	3	4	4	3	5	...	2	3
Industrial yarns wholesalers, total.....	222	47	19	28	16	23	16	3	21	16	5	28
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	22	14	6	1	1	...	...	...	...	...	...	...
\$1,000,000 to \$1,999,000.....	31	17	4	3	1	5	...	...	1	...	...	...
\$500,000 to \$999,000.....	31	7	2	4	5	4	3	...	3	2	...	1
\$200,000 to \$499,000.....	46	4	5	13	4	1	3	...	7	5	1	3
Less than \$200,000.....	88	5	2	6	5	13	9	3	9	9	4	23
Establishments not operated entire year.....	4	...	...	1	...	...	1	...	1	...	...	1
Bags, bagging, burlap (textiles) distributors, total.....	659	25	22	32	42	66	58	58	92	79	50	135
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	17	6	1	1	2	3	2	2	...	...	...	...
\$1,000,000 to \$1,999,000.....	34	2	4	8	4	4	4	3	1	2	1	1
\$500,000 to \$999,000.....	60	3	4	5	4	5	9	9	5	6	6	4
\$200,000 to \$499,000.....	142	6	2	8	13	21	10	11	21	19	10	21
Less than \$200,000.....	391	7	11	10	19	31	32	32	64	48	32	105
Establishments not operated entire year.....	15	1	...	...	...	2	1	1	1	4	1	4
Food, beverage basic material distributors, total.....	325	29	18	19	27	29	24	18	25	32	14	90
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	26	13	2	2	3	2	1	...	1	...	1	1
\$1,000,000 to \$1,999,000.....	15	6	3	1	1	2	...	...	1	...	...	...
\$500,000 to \$999,000.....	29	3	5	1	4	4	2	1	3	2	1	3
\$200,000 to \$499,000.....	53	2	3	3	4	4	6	4	5	8	1	13
Less than \$200,000.....	194	5	5	10	15	17	14	13	14	20	10	71
Establishments not operated entire year.....	8	...	...	2	...	...	1	...	1	1	1	2
All other merchant wholesalers, total.....	644	74	41	47	69	53	51	42	55	49	41	122
Establishments operated entire year with annual sales of—												
\$2,000,000 and over.....	50	35	4	3	3	2	2	...	...	...	1	...
\$1,000,000 to \$1,999,000.....	27	5	3	4	1	3	2	2	3	1	2	1
\$500,000 to \$999,000.....	40	8	3	4	7	2	3	2	5	3	2	1
\$200,000 to \$499,000.....	88	5	6	14	7	10	10	4	8	7	3	14
Less than \$200,000.....	391	15	22	19	35	32	32	30	36	38	31	101
Establishments not operated entire year.....	48	6	3	3	16	4	2	4	3	...	2	5

... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of-												Establishments Operated less than full year	
	Total						Less than \$209,000							
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)		
Merchant wholesalers, total.....	165,153	103,100,921	9,062	49,748,505	11,969	16,741,594	19,663	13,952,367	37,469	12,081,628	81,524	7,095,609	5,466	1,481,238
In cities of 500,000 or more.....	57,448	44,826,558	4,012	26,245,785	4,457	6,237,337	7,191	5,111,772	13,302	4,292,802	26,869	2,363,503	1,617	575,359
In cities of 100,000 to 499,999.....	33,804	24,569,417	2,546	12,451,497	3,041	4,296,632	4,527	3,231,655	7,887	2,973,947	14,649	1,304,344	1,154	311,642
In cities of 25,000 to 99,999.....	25,958	13,696,224	1,207	5,141,773	2,043	2,844,667	3,275	2,325,639	6,256	2,016,745	12,278	1,108,914	899	258,486
In cities of 5,000 to 24,999.....	23,107	9,944,807	598	2,473,301	1,298	1,796,846	2,416	1,692,897	5,235	1,663,841	12,756	1,140,683	804	177,859
In remainder of United States.....	24,836	9,463,935	699	3,436,149	1,130	1,566,412	2,254	1,950,404	4,769	1,534,293	14,972	1,178,785	992	137,692
Grocery, Confectionery, Meat Wholesalers														
General-line grocery wholesalers:														
Voluntary group grocery wholesalers, total.....														
In cities of 500,000 or more.....	574	2,463,756	311	2,154,357	155	235,190	74	56,973	27	10,018	2	(D)	5	(D)
In cities of 100,000 to 499,999.....	113	682,329	85	647,161	13	20,731	7	6,475	7	2,380	...	(D)	...	(D)
In cities of 25,000 to 99,999.....	166	653,393	94	563,641	30	74,926	20	24,245	11	2,573	...	(D)	1	(D)
In cities of 5,000 to 24,999.....	160	412,318	60	293,710	57	87,315	31	24,245	6	(D)	...	(D)	...	(D)
In remainder of United States.....	65	199,595	27	158,583	17	26,447	11	8,315	1	(D)	...	(D)	...	(D)
Retailer cooperative food wholesalers, total.....	193	1,298,175	114	1,218,624	37	53,159	29	21,891	9	3,300	2	(D)	2	(D)
In cities of 500,000 or more.....	34	321,979	34	309,914	7	(D)	2	(D)	...	(D)	...	(D)	...	(D)
In cities of 100,000 to 499,999.....	53	353,268	28	341,154	7	18,314	6	4,873	...	(D)	...	(D)	...	(D)
In cities of 25,000 to 99,999.....	51	170,288	28	145,576	13	18,314	7	5,118	4	1,525	...	(D)	...	(D)
In cities of 5,000 to 24,999.....	30	30,555	4	14,583	7	8,628	6	3,345	...	(D)	...	(D)	...	(D)
In remainder of United States.....	21	422,085	18	407,427	6	9,313	7	5,345	...	(D)	...	(D)	...	(D)
Cash-carry food depots, total.....	291	139,950	6	18,766	18	26,889	52	33,507	160	52,155	50	7,470	5	1,163
In cities of 500,000 or more.....	39	24,228	2	(D)	4	6,399	3	2,127	27	9,355	3	(D)	...	(D)
In cities of 100,000 to 499,999.....	43	29,246	2	(D)	6	10,003	9	5,820	21	6,935	5	(D)	...	(D)
In cities of 25,000 to 99,999.....	80	36,828	...	(D)	6	(D)	21	13,780	41	13,436	11	1,449	...	(D)
In cities of 5,000 to 24,999.....	102	39,750	2	(D)	2	(D)	12	7,276	58	18,105	25	3,809	3	(D)
In remainder of United States.....	27	9,599	...	(D)	...	(D)	7	4,504	13	4,324	6	(D)	...	(D)
Other general-line merchant wholesalers, total.....	2,262	3,451,679	436	1,834,286	667	947,649	649	483,380	364	138,040	118	14,258	28	33,866
In cities of 500,000 or more.....	297	603,873	69	421,922	70	97,162	81	60,605	49	18,197	21	2,544	7	3,443
In cities of 100,000 to 499,999.....	315	643,159	93	443,052	82	118,160	67	48,242	49	17,856	19	2,297	4	1,417
In cities of 25,000 to 99,999.....	425	722,645	108	416,739	136	200,889	103	77,462	137	47,481	27	3,504	5	13,552
In cities of 5,000 to 24,999.....	755	984,332	120	392,120	257	165,154	230	172,227	112	44,211	30	3,790	6	6,830
In remainder of United States.....	497	497,670	46	160,453	122	166,284	168	125,644	107	40,295	21	2,123	6	3,471
Confectionery wholesalers, total.....	1,909	327,446	18	85,956	50	70,198	148	102,723	465	145,983	1,166	109,484	62	13,102
In cities of 500,000 or more.....	399	164,619	7	49,709	17	23,099	45	32,117	121	39,972	200	18,305	9	1,417
In cities of 100,000 to 499,999.....	363	118,980	6	22,073	13	18,211	42	27,798	98	30,618	191	16,615	13	3,665
In cities of 25,000 to 99,999.....	423	101,706	2	(D)	8	(D)	32	22,260	102	30,275	258	23,592	21	5,086
In cities of 5,000 to 24,999.....	424	88,097	1	(D)	4	(D)	17	3,346	96	30,397	296	28,855	13	1,606
In remainder of United States.....	300	54,044	2	(D)	2	(D)	12	8,202	48	14,761	221	20,117	6	1,328
Fish, seafood distributors, total.....	1,808	653,698	43	155,542	93	128,613	192	135,552	408	129,564	1,008	87,671	64	16,756
In cities of 500,000 or more.....	510	323,356	30	118,991	48	69,141	90	65,419	148	48,162	181	17,224	13	4,429
In cities of 100,000 to 499,999.....	264	121,736	9	27,105	25	32,632	26	17,361	85	28,016	110	12,482	9	4,140
In cities of 25,000 to 99,999.....	240	72,290	3	(D)	9	(D)	28	19,993	49	15,786	142	13,064	9	3,705
In cities of 5,000 to 24,999.....	172	39,375	...	(D)	3	(D)	15	10,772	41	12,474	106	9,464	4	912
In remainder of United States.....	622	96,941	...	(D)	8	10,091	33	22,707	85	25,126	469	35,437	27	3,360
Meat, meat products wholesalers, total.....	4,337	2,866,193	284	1,212,373	388	558,195	625	444,120	1,304	417,168	1,602	182,684	154	24,344
In cities of 500,000 or more.....	1,653	1,616,635	185	893,966	203	300,469	249	181,101	488	197,268	485	59,487	43	51,653
In cities of 100,000 to 499,999.....	759	493,774	43	150,268	92	129,149	139	100,256	239	78,792	214	24,152	43	24,344
In cities of 25,000 to 99,999.....	562	183,930	30	86,400	48	67,466	95	63,610	196	63,178	245	28,613	32	4,178
In cities of 5,000 to 24,999.....	783	297,658	17	54,764	21	30,078	80	54,903	217	66,105	412	44,970	36	6,838
In remainder of United States.....														
Specialty-line grocery wholesalers:														
Bakery, restaurant, hotel supply houses, total.....	438	215,414	14	51,386	39	55,097	72	50,906	103	35,942	200	19,048	10	3,035
In cities of 500,000 or more.....	180	121,700	12	31,882	22	31,882	73	22,922	41	14,675	71	6,833	...	(D)
In cities of 100,000 to 499,999.....	167	108,100	12	17,102	12	17,102	27	13,613	27	13,613	41	4,733	...	(D)
In cities of 25,000 to 99,999.....	67	29,805	...	(D)	1	(D)	14	10,864	17	5,363	31	2,939	2	(D)
In cities of 5,000 to 24,999.....	52	13,900	...	(D)	1	(D)	12	4,845	12	4,845	33	2,939	1	(D)
In remainder of United States.....	34	6,334	...	(D)	1	(D)	2	(D)	6	2,045	24	1,663	1	(D)
Bread, bakery goods distributors, total.....	800	160,478	5	14,465	21	28,473	49	32,376	118	35,815	558	44,185	49	4,964
In cities of 500,000 or more.....	183	22,706	...	(D)	11	14,899	20	14,358	44	13,429	95	7,915	13	2,105
In cities of 100,000 to 499,999.....	133	28,642	1	(D)	4	(D)	11	6,894	24	7,197	82	6,297	...	(D)
In cities of 25,000 to 99,999.....	150	29,539	2	(D)	4	(D)	7	4,110	10	3,263	116	8,613	11	504
In cities of 5,000 to 24,999.....	160	23,934	1	(D)	1	(D)	7	(D)	19	5,210	125	10,283	7	503
In remainder of United States.....	174	25,657	1	(D)	1	(D)	4	(D)	21	6,716	140	11,117	7	871
Canned food wholesalers, total.....	928	621,222	53	247,959	80	108,498	184	133,998	263	91,674	318	31,617	30	7,476
In cities of 500,000 or more.....	376	326,863	37	176,582	33	43,909	74	53,672	103	36,916	122	12,029	7	7,759
In cities of 100,000 to 499,999.....	190	92,913	5	14,913	17	24,898	31	22,671	62	7,954	68	6,107	3	1,567
In cities of 25,000 to 99,999.....	132	66,419	3	7,664	13	18,038	28	20,668	37	12,775	48	5,107	7	667
In cities of 5,000 to 24,999.....	115	66,211	5	17,477	29	12,577	29	9,966	22	11,174	40	4,494	3	523
In remainder of United States.....	115	70,316	3	31,323	7	9,080	22	15,813	33	10,063	40	3,077	10	960

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(D) Withheld to avoid disclosure. ... Represents zero.

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of-														Establishments operated less than full year	
	Total		\$2,000,000 and over						\$1,000,000 to \$999,000		\$500,000 to \$99,000		\$200,000 to \$99,000		Less than \$200,000	
	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
Grocery, Confectionery, Meat Wholesalers—Con.																
Specialty-line grocery wholesalers—Con.																
Coffee, tea, spice wholesalers, total.....	488	1,606,380	80	1,452,975	32	47,340	54	37,246	102	32,705	206	18,762	14	17,332	5	15,909
In cities of 500,000 or more.....	267	1,525,824	75	1,434,025	27	39,611	22	15,404	42	12,855	96	8,020	5	15,909	3	2,647
In cities of 100,000 to 499,999.....	86	31,327	1	(0)	1	(0)	19	13,097	20	7,265	41	3,614	3	2,647	1	(0)
In cities of 25,000 to 99,999.....	64	16,623	...	9,025	2	(0)	7	5,086	18	6,149	35	3,381	18	6,149	1	(0)
In cities of 5,000 to 24,999.....	42	20,588	3	9,025	2	(0)	3	1,908	16	4,781	17	1,978	1	1,978	1	(0)
In remainder of United States.....	29	12,018	1	(0)	...	...	3	1,751	6	1,655	17	1,769	2	1,769	1	(0)
Dairy products distributors, total.....																
In cities of 500,000 or more.....	2,281	1,340,279	121	680,743	141	188,344	246	170,624	555	179,032	1,151	104,087	67	17,449	14	5,154
In cities of 100,000 to 499,999.....	618	630,001	99	400,359	64	86,193	87	58,641	176	176,824	218	21,830	17	17,449	6	1,448
In cities of 25,000 to 99,999.....	248	178,307	22	104,266	23	16,340	33	16,340	51	17,729	120	10,339	12	3,193	8	1,448
In cities of 5,000 to 24,999.....	287	109,927	7	24,514	14	18,185	23	28,053	79	24,892	140	12,835	16	5,466	16	5,466
In remainder of United States.....	729	264,589	23	101,230	28	38,398	37	39,022	141	44,714	463	39,037	17	2,168	17	2,168
Flour distributors, total.....																
In cities of 500,000 or more.....	170	108,303	10	(0)	26	35,539	29	22,085	42	14,826	61	5,541	2	(0)	2	(0)
In cities of 100,000 to 499,999.....	87	65,816	8	(0)	15	20,889	14	10,861	19	6,710	29	2,750	2	(0)	...	...
In cities of 25,000 to 99,999.....	27	17,174	...	...	2	10,836	6	3,730	9	1,795	8	813	...	...	...	...
In cities of 5,000 to 24,999.....	24	13,359	1	(0)	8	10,836	6	4,613	9	3,109	6	664	...	...	...	...
In remainder of United States.....	19	6,739	1	(0)	...	...	1	(0)	5	(0)	12	942	...	...	...	...
Frozen food distributors, total.....																
In cities of 500,000 or more.....	610	455,882	50	190,852	71	98,369	112	82,780	180	59,826	164	17,472	33	6,583	33	6,583
In cities of 100,000 to 499,999.....	137	180,878	31	100,603	31	42,116	15	10,888	37	12,306	39	3,652	10	1,313	10	1,313
In cities of 25,000 to 99,999.....	151	123,970	14	46,496	21	29,167	39	28,019	41	14,107	28	2,881	8	3,300	8	3,300
In cities of 5,000 to 24,999.....	92	41,322	3	(0)	8	12,905	12	9,883	25	8,342	38	4,438	6	1,154	6	1,154
In remainder of United States.....	79	38,311	3	(0)	2	(0)	13	9,869	27	8,467	31	2,948	3	246	3	246
Soft drink distributors, total.....																
In cities of 500,000 or more.....	1,142	165,965	7	37,663	15	19,563	22	14,427	103	31,034	938	58,204	37	5,074	37	5,074
In cities of 100,000 to 499,999.....	271	62,787	5	(0)	2	(0)	11	7,525	26	8,008	218	12,897	9	1,525	9	1,525
In cities of 25,000 to 99,999.....	181	22,047	1	(0)	6	7,900	2	3,389	12	5,800	84	10,225	6	696	6	696
In cities of 5,000 to 24,999.....	281	29,541	...	...	3	(0)	2	1,853	20	5,800	141	10,225	7	1,213	7	1,213
In remainder of United States.....	305	25,919	...	...	2	(0)	4	(0)	14	4,743	262	14,732	23	1,058	23	1,058
Other grocery specialty wholesalers, total.....																
In cities of 500,000 or more.....	2,364	1,246,070	92	609,599	104	146,148	246	172,836	613	188,294	1,235	112,799	74	16,434	74	16,434
In cities of 100,000 to 499,999.....	445	196,937	16	85,545	12	16,965	49	32,331	234	20,311	122	3,788	11	1,606	11	1,606
In cities of 25,000 to 99,999.....	360	115,757	9	25,258	20	20,476	29	20,443	98	29,078	197	18,896	11	1,606	11	1,606
In cities of 5,000 to 24,999.....	302	112,008	10	32,404	12	16,368	22	15,374	88	26,998	161	15,610	12	5,254	12	5,254
In remainder of United States.....	413	138,442	7	38,784	14	20,206	39	26,981	91	27,939	243	22,137	16	2,395	16	2,395
Farm Products (Edible) Distributors																
Poultry, poultry products distributors, total.....	2,660	1,475,195	148	625,028	181	232,649	334	240,300	642	202,066	1,258	124,411	97	30,741	97	30,741
In cities of 500,000 or more.....	729	673,159	86	392,486	72	106,355	100	73,144	192	62,882	255	28,395	24	9,897	24	9,897
In cities of 100,000 to 499,999.....	349	205,080	17	83,111	27	36,372	32	37,375	78	26,938	162	16,919	13	4,165	13	4,165
In cities of 25,000 to 99,999.....	263	124,156	11	17,844	16	21,177	35	25,822	87	25,930	132	13,024	21	4,335	21	4,335
In cities of 5,000 to 24,999.....	930	356,492	29	89,919	56	75,212	109	78,140	198	59,884	513	46,639	25	6,698	25	6,698
In remainder of United States.....	6,520	3,261,739	253	969,794	505	708,345	932	676,774	1,684	540,830	2,932	293,233	194	72,763	194	72,763
Fresh fruit, vegetable wholesalers, total.....	2,128	1,318,796	135	537,658	181	248,919	339	237,594	565	181,375	849	88,378	59	24,672	59	24,672
In cities of 500,000 or more.....	1,533	793,005	69	215,830	138	200,127	209	132,404	398	131,090	662	69,633	37	23,721	37	23,721
In cities of 100,000 to 499,999.....	1,057	463,307	43	63,990	93	129,433	161	118,543	292	92,426	456	45,437	25	13,479	25	13,479
In cities of 25,000 to 99,999.....	929	405,135	19	112,887	48	64,655	146	100,722	246	64,655	449	43,919	35	5,629	35	5,629
In cities of 5,000 to 24,999.....	873	281,496	14	39,329	45	65,011	97	67,512	183	58,516	516	45,866	18	5,262	18	5,262
In remainder of United States.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Beer, Wine, Distilled Spirits Wholesalers																
Beer, ale distributors, total.....	5,791	2,311,181	125	436,727	309	422,973	722	502,284	1,836	591,856	2,529	285,368	270	71,973	270	71,973
In cities of 500,000 or more.....	570	369,397	40	167,595	53	77,388	70	52,286	72	52,286	225	26,749	26	4,596	26	4,596
In cities of 100,000 to 499,999.....	586	493,284	52	168,425	104	142,805	135	97,670	230	168,425	252	131,046	41	17,955	41	17,955
In cities of 25,000 to 99,999.....	1,296	568,403	14	46,021	84	109,405	267	188,227	475	199,698	387	44,110	69	20,942	69	20,942
In cities of 5,000 to 24,999.....	1,935	545,058	9	25,359	29	33,378	177	114,953	705	222,246	926	110,978	79	18,144	79	18,144
In remainder of United States.....	1,404	335,039	10	29,327	29	39,997	73	49,148	368	113,146	869	10,336	55	10,336	55	10,336
Wine, distilled spirits distributors, total.....																
In cities of 500,000 or more.....	1,518	3,375,753	429	2,598,761	311	447,572	237	171,508	253	89,414	220	21,361	38	47,137	38	47,137
In cities of 100,000 to 499,999.....	436	1,496,240	155	844,697	102	149,917	56	39,332	76	26,799	87	8,218	5	20,267	5	20,267
In cities of 25,000 to 99,999.....	417	1,056,812	188	844,697	102	149,917	56	39,332	76	26,799	87	8,218	5	20,267	5	20,267
In cities of 5,000 to 24,999.....	333	542,913	81	316,728	98	142,065	72	52,463	34	16,221	23	2,422	12	13,014	12	13,014
In remainder of United States.....	146	134,668	21	84,029	13	18,924	18	13,498	35	11,409	52	4,945	7	1,863	7	1,863
Tobacco Distributors																
Tobacco distributors, total.....	2,858	3,208,929	384	1,487,487	583	822,832	764	558,886	734	250,309	335	39,061	58	50,354	58	50,354
In cities of 500,000 or more.....	567	948,030	138	639,030	104	151,672	136	100,913	103	34,536	77	7,035	9	14,931	9	14,931
In cities of 100,000 to 499,999.....	505	835,622	131	497,558	154	227,299	97	73,687	80	26,177	35	3,570	10	7,131	10	7,131
In cities of 25,000 to 99,999.....	675	732,683	82	264,871	100	264,871	207	154,770	129	66,225	90	12,991	17	12,315	17	12,315
In cities of 5,000 to 24,999.....	749	506,362	25	75,654	108	143,642	235	168,425	267	91,470	95	12,991	19	14,182	19	14,182
In remainder of United States.....	362	186,125	8	27,124	27	35,350	89	61,071	155	51,745	78	9,240	5	1,595	5	1,595

(0) Withheld to avoid disclosure. ... Represents zero.

(0) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Establishments and Sales

Kind of Business and City size (number of inhabitants)	Establishments operated full year with sales of-												Establishments operated less than full year	
	Total													
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
Drugs, Chemicals, Allied Products Wholesalers														
General-line drug wholesalers, total.....	392	1,273,114	231	1,082,362	102	157,093	35	26,408	12	4,253	10	(0)	2	(0)
In cities of 500,000 or more.....	97	466,773	73	447,379	7	10,255	11	7,929	3	(0)	3	(0)	...	...
In cities of 100,000 to 499,999.....	155	488,117	97	420,211	39	58,141	10	7,832	5	1,395	5	738	...	...
In cities of 25,000 to 99,999.....	101	235,775	47	156,719	23	72,065	7	5,182	2	(0)	1	(0)	2	(0)
In cities of 5,000 to 24,999.....	25	33,450	6	14,818	9	12,587	7	5,182	1	(0)	...	...	...	...
In remainder of United States.....	14	49,019	8	43,235	3	4,045	2	(0)	1	(0)	...	...	...	...
Specialty-line drug, toiletries wholesalers, total.....	2,409	900,618	47	356,031	86	120,223	205	141,471	497	161,455	1,492	109,371	82	12,067
In cities of 500,000 or more.....	1,094	518,276	31	261,171	46	66,642	97	68,022	211	69,614	382	48,179	...	...
In cities of 100,000 to 499,999.....	543	179,378	8	52,843	16	21,395	57	39,461	114	38,159	625	24,467	...	...
In cities of 25,000 to 99,999.....	341	81,633	1	(0)	16	(0)	23	16,232	77	24,132	205	15,740	19	2,112
In cities of 5,000 to 24,999.....	233	70,912	3	(0)	5	(0)	15	9,692	57	17,760	149	11,789	4	1,310
In remainder of United States.....	198	50,429	4	14,950	3	5,032	13	8,171	38	11,790	131	9,196	9	1,310
Industrial chemicals, explosives distributors, total.....	1,878	923,242	80	353,661	152	210,492	211	152,407	373	120,524	1,006	75,439	56	10,739
In cities of 500,000 or more.....	804	526,725	51	237,363	84	116,463	90	68,905	154	49,940	408	23,973	17	1,081
In cities of 100,000 to 499,999.....	386	189,079	17	57,794	35	50,387	58	40,262	76	24,636	193	14,142	7	1,838
In cities of 25,000 to 99,999.....	217	67,112	6	15,200	10	12,492	21	15,174	45	14,789	130	8,774	3	683
In cities of 5,000 to 24,999.....	186	53,709	2	(0)	16	(0)	16	10,998	38	12,516	107	6,622	13	2,441
In remainder of United States.....	285	86,637	4	(0)	13	(0)	26	17,468	60	18,643	168	12,908	14	1,696
Paint, varnish wholesalers:														
Paint wholesalers (glass, wallpaper), total.....	503	120,447	6	18,318	7	10,224	37	25,860	109	34,259	332	30,451	12	1,335
In cities of 500,000 or more.....	169	52,028	4	(0)	3	5,085	14	(0)	14	12,110	106	10,696	3	804
In cities of 100,000 to 499,999.....	140	34,833	2	(0)	...	5,139	14	10,274	40	12,911	81	6,939	5	804
In cities of 25,000 to 99,999.....	134	25,442	...	...	...	...	7	4,730	21	6,065	39	9,309	3	199
In cities of 5,000 to 24,999.....	45	6,002	...	...	...	...	2	(0)	7	(0)	36	2,381	...	(0)
In remainder of United States.....	15	2,142	...	...	...	...	...	...	4	(0)	10	926	...	(0)
Paint wholesalers (without glass, wallpaper), total.....	655	152,444	8	26,383	13	17,549	44	30,244	126	38,855	446	38,027	18	1,386
In cities of 500,000 or more.....	282	84,734	6	(0)	8	9,979	28	19,940	64	19,678	172	15,187	4	(0)
In cities of 100,000 to 499,999.....	190	36,476	1	(0)	2	(0)	12	7,809	41	12,436	129	11,002	5	371
In cities of 25,000 to 99,999.....	105	18,760	1	(0)	3	(0)	3	(0)	9	3,070	89	7,065	2	(0)
In cities of 5,000 to 24,999.....	38	4,944	...	...	...	...	...	...	8	(0)	28	2,462	2	(0)
In remainder of United States.....	40	7,550	...	...	...	...	1	(0)	4	(0)	28	2,311	5	87
Ory Goods, Apparel Wholesalers														
Clothing, furnishings, footwear wholesalers:														
General-line clothing, furnishings wholesalers, total.....	797	296,157	17	60,064	35	47,324	102	71,980	242	78,773	389	36,622	12	1,794
In cities of 500,000 or more.....	493	183,194	11	40,831	26	34,656	54	38,366	142	44,329	255	23,392	3	820
In cities of 100,000 to 499,999.....	139	59,862	5	(0)	3	6,949	28	19,727	31	16,648	48	4,797	3	142
In cities of 25,000 to 99,999.....	90	33,657	2	(0)	1	(0)	11	7,967	32	11,019	41	4,266	2	(0)
In cities of 5,000 to 24,999.....	40	12,328	...	...	...	...	8	(0)	11	(0)	18	1,562	1	(0)
In remainder of United States.....	35	5,116	...	...	...	...	1	(0)	6	(0)	27	2,405	1	(0)
Men's, boys' clothing, furnishings wholesalers, total.....	761	384,769	29	173,529	39	51,655	86	59,072	190	59,899	396	38,307	21	2,307
In cities of 500,000 or more.....	377	239,542	14	145,734	26	34,702	68	45,532	144	44,837	281	27,015	14	1,702
In cities of 100,000 to 499,999.....	139	59,862	5	(0)	3	6,949	28	19,727	31	16,648	48	4,797	3	142
In cities of 25,000 to 99,999.....	97	19,331	...	...	...	...	2	(0)	13	3,994	33	2,802	1	(0)
In cities of 5,000 to 24,999.....	27	15,218	...	...	...	...	2	(0)	4	(0)	17	1,520	3	(0)
In remainder of United States.....	16	15,218	...	...	...	...	4	3,171	2	(0)	8	821	...	...
Women's children's clothing, furnishings wholesalers, total.....	1,299	566,298	43	149,868	84	116,741	159	113,844	359	116,016	610	57,408	44	12,721
In cities of 500,000 or more.....	1,149	469,199	38	127,327	73	102,354	133	94,448	296	94,991	494	45,889	32	10,990
In cities of 100,000 to 499,999.....	137	66,813	4	(0)	7	8,815	19	13,800	47	16,009	74	7,888	6	804
In cities of 25,000 to 99,999.....	37	9,949	2	(0)	2	(0)	4	2,951	10	2,930	18	1,442	3	(0)
In cities of 5,000 to 24,999.....	23	11,240	1	(0)	1	(0)	1	(0)	5	(0)	14	1,459	1	(0)
In remainder of United States.....	16	4,391	...	...	...	...	2	(0)	1	(0)	10	730	2	(0)
Furs (dressed), fur clothing wholesalers, total.....	324	94,317	5	14,362	12	15,609	33	23,347	70	22,363	198	17,374	6	1,062
In cities of 500,000 or more.....	303	90,377	5	14,362	12	15,609	31	(0)	65	(0)	185	16,752	5	(0)
In cities of 100,000 to 499,999.....	14	1,919	...	...	...	...	...	(0)	5	(0)	2	(0)	...	...
In cities of 25,000 to 99,999.....	3	1,091	...	...	...	...	1	(0)	...	...	2	(0)	...	...
In cities of 5,000 to 24,999.....	2	(0)	...	...	...	...	...	(0)	...	...	...	(0)	...	...
In remainder of United States.....	2	(0)	...	...	...	...	...	(0)	...	...	...	(0)	...	...
Millinery, millinery supplies distributors, total.....	353	81,953	2	(0)	...	...	...	(0)	...	...	...	(0)	...	...
In cities of 500,000 or more.....	303	74,855	2	(0)	11	15,892	26	18,007	72	22,420	235	20,437	7	(0)
In cities of 100,000 to 499,999.....	40	5,678	...	...	...	...	24	(0)	8	(0)	30	16,947	6	(0)
In cities of 25,000 to 99,999.....	3	(0)	...	...	...	...	1	(0)	...	...	3	(0)	...	...
In cities of 5,000 to 24,999.....	5	249	...	...	...	...	...	(0)	...	...	5	249	...	...
In remainder of United States.....	2	(0)	...	...	...	...	...	(0)	...	...	...	(0)	...	...
Shoe, footwear wholesalers, total.....	583	353,979	28	125,907	50	67,688	102	70,342	171	55,366	213	20,807	19	13,869
In cities of 500,000 or more.....	392	238,690	18	80,785	38	50,781	71	48,372	118	38,201	134	13,927	13	6,624
In cities of 100,000 to 499,999.....	89	52,186	3	(0)	2	8,813	16	10,806	27	8,150	36	3,499	3	804
In cities of 25,000 to 99,999.....	56	25,886	2	(0)	3	(0)	7	5,052	18	5,965	25	1,819	2	(0)
In cities of 5,000 to 24,999.....	28	15,864	2	(0)	3	4,227	4	2,883	3	1,122	14	1,082	2	(0)
In remainder of United States.....	18	21,353	3	(0)	1	(0)	4	3,229	5	1,728	4	480	1	(0)
(0) Withheld to avoid disclosure. ... Represents zero.														

(0) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

SIZE OF ESTABLISHMENT OR FIRM

2-57

Establishments and Sales

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—										Establishments operated less than full year	
	Total		\$2,000,000 and over		\$1,000,000 to \$1,999,000		\$500,000 to \$999,000		\$200,000 to \$499,000		Less than \$200,000	
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
Dry Goods, Apparel Wholesalers—Con.												
Clothing, furnishings, footwear wholesalers—Con.												
Work clothing wholesalers, total.....	135	49,138	3	(D)	5	6,985	18	12,868	34	11,872	74	5,655
In cities of 500,000 or more.....	71	21,156	...	(D)	3	...	8	5,972	18	6,017	41	3,333
In cities of 100,000 to 499,999.....	33	15,422	2	(D)	...	...	3	...	12	4,247	16	1,216
In cities of 25,000 to 99,999.....	11	4,623	1	(D)	...	...	2	...	2	(D)	7	682
In cities of 5,000 to 24,999.....	9	3,992	...	(D)	1	(D)	3	...	2	(D)	6	252
In remainder of United States.....	132	393,580	42	315,333	32	45,259	41	29,208	3	2,997	8	783
General-line dry goods wholesalers, total.....	41	124,447	12	138,464	9	13,260	16	11,559	3	...	1	(D)
In cities of 500,000 or more.....	58	123,655	20	83,517	30	28,054	16	...	...	...	4	(D)
In cities of 100,000 to 499,999.....	28	42,882	10	33,352	3	3,945	6	3,814	5	1,518	2	253
In cities of 25,000 to 99,999.....	3	(D)	...	(D)	...	...	2	...	...	...	1	(D)
In cities of 5,000 to 24,999.....	2	(D)	...	(D)	...	...	1	(D)	...	(D)	...	(D)
In remainder of United States.....	471	260,192	26	106,506	30	41,374	67	46,760	127	42,424	210	19,177
Specialty-line dry goods wholesalers:												
Hosiery wholesalers, total.....	331	193,002	19	34,785	25	34,785	50	35,447	134	32,979	134	12,810
In cities of 500,000 or more.....	63	38,538	4	25,511	1	(D)	6	3,864	16	4,652	34	3,125
In cities of 100,000 to 499,999.....	24	14,901	2	(D)	3	(D)	5	3,050	4	(D)	10	1,041
In cities of 25,000 to 99,999.....	36	9,135	1	(D)	...	...	4	...	10	2,884	21	1,418
In cities of 5,000 to 24,999.....	17	4,616	...	(D)	1	(D)	2	(D)	2	(D)	11	783
In remainder of United States.....	164	71,420	6	14,666	11	14,666	17	12,005	31	9,869	97	8,437
Underwear wholesalers, total.....	132	57,037	5	(D)	9	(D)	13	9,484	27	8,609	76	7,193
In cities of 500,000 or more.....	18	3,421	...	(D)	1	(D)	...	(D)	2	(D)	14	767
In cities of 100,000 to 499,999.....	10	2,627	...	(D)	...	...	3	(D)	1	(D)	6	(D)
In cities of 25,000 to 99,999.....	1	(D)	...	(D)	...	...	...	(D)	...	(D)	...	(D)
In cities of 5,000 to 24,999.....	3	(D)	...	(D)	1	(D)	...	(D)	...	(D)	...	(D)
In remainder of United States.....	770	198,449	8	23,728	27	36,371	67	43,451	170	52,454	477	39,491
Notions wholesalers, total.....	648	171,922	7	(D)	24	32,093	59	38,576	147	45,073	394	31,804
In cities of 500,000 or more.....	56	13,138	1	(D)	1	(D)	3	3,296	10	4,145	40	4,145
In cities of 100,000 to 499,999.....	28	5,654	...	(D)	...	...	3	1,763	7	2,138	17	1,648
In cities of 25,000 to 99,999.....	17	4,758	...	(D)	2	(D)	1	(D)	2	(D)	12	998
In cities of 5,000 to 24,999.....	21	2,977	...	(D)	...	...	...	(D)	...	(D)	...	(D)
In remainder of United States.....	1,663	975,319	86	346,587	157	222,185	277	193,240	430	136,517	667	61,670
Piece goods wholesalers, total.....	1,466	865,852	77	295,279	146	206,477	248	173,570	387	122,338	567	53,433
In cities of 500,000 or more.....	106	38,127	3	(D)	3	5,885	17	11,890	27	9,109	53	4,798
In cities of 100,000 to 499,999.....	45	52,582	4	39,188	3	(D)	9	5,492	6	2,008	22	1,734
In cities of 25,000 to 99,999.....	29	11,216	1	(D)	2	(D)	2	(D)	6	1,951	17	1,428
In cities of 5,000 to 24,999.....	17	7,542	1	(D)	1	(D)	1	(D)	4	1,111	8	277
In remainder of United States.....	1,120	460,119	34	147,056	58	78,907	114	79,893	284	93,276	597	52,438
Other specialty-line dry goods wholesalers, total.....	815	377,438	31	139,662	50	66,761	87	60,731	206	67,270	420	36,567
In cities of 500,000 or more.....	117	26,447	1	(D)	2	(D)	13	9,800	32	9,939	67	6,479
In cities of 100,000 to 499,999.....	85	15,789	2	(D)	3	(D)	8	5,453	28	9,431	41	3,596
In cities of 25,000 to 99,999.....	43	10,516	...	(D)	2	(D)	2	(D)	8	2,761	26	2,752
In cities of 5,000 to 24,999.....	60	1,503,962	137	187,525	4	(D)	4	(D)	10	3,875	43	3,044
In remainder of United States.....	817	1,442,873	150	1,110,555	137	187,525	151	106,751	189	64,719	167	17,561
Piece goods converters, total.....	768	34,162	142	1,064,436	133	102,476	145	102,476	177	60,788	149	16,084
In cities of 500,000 or more.....	21	22,711	3	25,520	3	(D)	4	(D)	4	(D)	6	533
In cities of 100,000 to 499,999.....	14	2,982	1	(D)	1	(D)	1	(D)	6	1,971	2	(D)
In cities of 25,000 to 99,999.....	7	1,234	...	(D)	...	...	...	(D)	...	(D)	...	(D)
In cities of 5,000 to 24,999.....	7	...	...	(D)	...	...	...	(D)	...	(D)	...	(D)
In remainder of United States.....	1,058	463,630	36	144,128	73	98,397	124	87,907	241	76,544	536	45,892
Furniture (household, office) wholesalers:												
Household furniture wholesalers, total.....	382	275,066	22	86,632	44	18,702	72	11,337	141	43,770	233	28,700
In cities of 500,000 or more.....	217	52,438	6	16,017	12	16,017	17	11,925	30	2,577	102	4,529
In cities of 100,000 to 499,999.....	117	52,438	3	(D)	5	(D)	7	2,749	20	5,685	58	4,019
In cities of 25,000 to 99,999.....	67	22,795	2	(D)	1	(D)	4	4,690	11	3,690	53	3,851
In cities of 5,000 to 24,999.....	77	22,795	2	(D)	1	(D)	70	46,944	193	59,278	587	51,602
In remainder of United States.....	918	234,195	12	39,766	26	31,654	70	46,944	193	59,278	587	51,602
Office furniture distributors, total.....	252	119,559	8	28,729	16	19,769	23	26,167	48	17,193	124	17,193
In cities of 500,000 or more.....	179	29,849	1	(D)	2	(D)	6	3,703	26	2,644	124	17,193
In cities of 100,000 to 499,999.....	101	15,632	2	(D)	2	(D)	2	3,703	26	2,644	124	17,193
In cities of 25,000 to 99,999.....	41	5,681	...	(D)	...	...	...	(D)	6	2,054	32	1,930
In cities of 5,000 to 24,999.....	...	...	...	(D)	...	...	...	(D)	...	(D)	...	(D)
In remainder of United States.....	538	172,206	7	26,824	38	53,197	37	26,094	99	31,235	341	27,375
Home furnishings, floor coverings wholesalers:												
China, glassware, crockery wholesalers, total.....	364	12,691	6	(D)	33	46,677	30	26,370	82	26,150	207	17,008
In cities of 500,000 or more.....	53	8,609	...	(D)	2	(D)	4	2,750	10	3,258	2	(D)
In cities of 100,000 to 499,999.....	27	12,306	1	(D)	1	(D)	1	(D)	4	1,142	41	3,197
In cities of 25,000 to 99,999.....	...	3,953	...	(D)	...	...	...	(D)	...	(D)	...	(D)
In cities of 5,000 to 24,999.....	36	3,953	...	(D)	...	...	...	(D)	...	(D)	...	(D)
In remainder of United States.....	...	...	...	(D)	...	...	...	(D)	...	(D)	...	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Kind of business and city size (number of inhabitants)	Establishments and Sales										Establishments operated less than full year		
	Establishments operated full year with sales of-												
	Total	\$2,000,000 and over	\$1,000,000 to \$1,999,000	\$500,000 to \$999,000	\$200,000 to \$499,000	Less than \$200,000	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
Furniture, Home Furnishings Wholesalers-Con.													
Curtain, drapery wholesalers, total.....	161	68,874	7	10	12,680	19	12,967	33	11,132	87	7,198	5	227
In cities of 500,000 or more.....	122	57,438	5	7	8,525	19	12,967	30	10,337	57	5,182	4	(D)
In cities of 100,000 to 499,999.....	21	9,016	2	2	(D)	1	(D)	2	(D)	14	1,137	1	(D)
In cities of 25,000 to 99,999.....	5	331	...	...	...	...	...	...	...	5	405	...	...
In cities of 5,000 to 24,999.....	7	405	...	...	...	...	...	...	...	7	405	...	...
In remainder of United States.....	6	1,684	...	...	...	...	...	...	...	4	(D)	...	...
Domestic wholesalers, total.....	237	126,769	15	20	28,372	34	23,748	53	16,551	104	9,122	11	2,827
In cities of 500,000 or more.....	193	107,364	12	17	23,924	31	22,132	42	13,137	82	7,011	9	(D)
In cities of 100,000 to 499,999.....	23	10,555	1	1	(D)	2	(D)	1	(D)	3	(D)	1	(D)
In cities of 25,000 to 99,999.....	7	3,904	...	...	...	...	...	...	...	5	(D)	...	...
In cities of 5,000 to 24,999.....	6	1,222	...	...	...	...	...	...	...	3	(D)	...	...
In remainder of United States.....	8	3,774	...	...	...	...	...	...	...	5	532	...	...
Floor coverings wholesalers, total.....	773	600,763	69	99	139,744	127	92,188	210	69,483	234	22,441	...	...
In cities of 500,000 or more.....	428	399,125	47	82	68,467	68	51,515	99	32,683	149	14,288	17	11,699
In cities of 100,000 to 499,999.....	229	182,605	18	45	62,074	46	42,253	71	24,103	41	4,065	8	10,161
In cities of 25,000 to 99,999.....	69	31,903	3	3	(D)	7	(D)	27	8,543	23	1,997	6	807
In cities of 5,000 to 24,999.....	22	7,475	...	...	...	...	...	5	1,601	11	1,161	3	642
In remainder of United States.....	25	19,655	1	1	(D)	4	(D)	8	2,553	11	1,161	...	89
Other home furnishings, specialties wholesalers, total.....	1,130	416,038	33	57	77,309	115	81,129	145	77,897	631	51,211	49	6,318
In cities of 500,000 or more.....	645	239,735	19	27	33,888	77	54,600	144	45,462	355	29,103	23	3,364
In cities of 100,000 to 499,999.....	223	103,280	10	19	27,114	25	17,187	54	17,662	102	9,138	13	1,013
In cities of 25,000 to 99,999.....	112	33,067	2	5	(D)	7	4,856	25	8,127	66	5,030	7	1,321
In cities of 5,000 to 24,999.....	53	8,547	...	...	...	...	...	6	2,006	42	3,318	2	(D)
In remainder of United States.....	97	31,409	2	5	7,901	4	(D)	16	4,640	66	4,622	4	(D)
Paper, Allied Products Wholesalers													
Coarse paper and products wholesalers, total.....	2,435	1,297,650	102	215	301,526	383	269,440	687	220,262	1,029	97,435	49	8,895
In cities of 500,000 or more.....	1,131	565,381	47	82	127,407	142	101,552	273	91,048	556	52,220	24	3,249
In cities of 100,000 to 499,999.....	509	373,524	38	68	99,334	106	75,816	118	40,101	170	15,897	9	3,113
In cities of 25,000 to 99,999.....	471	240,959	12	46	53,978	96	66,468	161	56,773	154	15,706	6	1,619
In cities of 5,000 to 24,999.....	197	66,665	3	8	10,927	26	16,318	73	22,625	78	7,159	9	(D)
In remainder of United States.....	127	51,121	2	8	9,879	13	9,285	32	7,715	71	6,462	1	(D)
Printing and fine paper distributors, total.....	865	1,248,002	143	111	152,424	145	103,875	168	55,799	289	24,843	9	4,731
In cities of 500,000 or more.....	507	952,277	110	64	88,382	72	51,666	96	32,607	159	13,453	6	4,017
In cities of 100,000 to 499,999.....	204	209,897	29	36	48,996	47	34,398	43	13,853	46	4,349	3	714
In cities of 25,000 to 99,999.....	91	38,248	8	8	(D)	21	14,148	17	5,738	44	4,012	...	...
In cities of 5,000 to 24,999.....	32	26,796	1	1	(D)	2	(D)	6	1,679	22	1,647	...	...
In remainder of United States.....	31	20,824	2	2	(D)	3	(D)	6	1,922	18	1,382	...	...
Stationery, office supplies wholesalers, total.....	1,564	369,772	21	30	40,999	90	62,689	318	96,000	1,058	88,195	47	6,364
In cities of 500,000 or more.....	758	211,906	14	22	29,961	47	32,102	171	51,423	482	41,426	22	4,888
In cities of 100,000 to 499,999.....	345	171,467	2	4	(D)	24	17,619	72	13,239	234	20,345	9	562
In cities of 25,000 to 99,999.....	215	41,611	1	1	(D)	12	(D)	46	13,239	146	12,534	9	527
In cities of 5,000 to 24,999.....	175	33,256	3	2	(D)	5	(D)	20	5,988	141	10,805	4	233
In remainder of United States.....	71	11,532	1	1	(D)	2	(D)	9	2,672	55	3,085	3	154
Wallpaper wholesalers, total.....	193	45,625	2	5	(D)	11	7,358	36	11,782	134	12,043	5	1,439
In cities of 500,000 or more.....	107	30,706	2	3	3,631	9	(D)	24	7,905	66	6,343	3	(D)
In cities of 100,000 to 499,999.....	53	10,305	...	...	(D)	1	(D)	7	2,433	42	3,560	1	(D)
In cities of 25,000 to 99,999.....	17	1,985	...	...	(D)	...	(D)	2	(D)	14	(D)	...	...
In cities of 5,000 to 24,999.....	6	1,910	...	...	(D)	...	(D)	3	(D)	2	(D)	...	...
In remainder of United States.....	10	719	...	...	(D)	...	(D)	...	(D)	10	719	...	...
Farm Products (Raw Materials, Merchants)													
Cotton merchants, total.....	581	2,610,108	236	98	138,080	75	58,106	77	25,637	80	8,246	15	31,810
In cities of 500,000 or more.....	65	421,438	26	16	23,237	9	6,690	4	3,842	7	766	1	(D)
In cities of 100,000 to 499,999.....	172	1,346,141	113	23	34,636	13	12,186	10	(D)	9	888	4	6,224
In cities of 25,000 to 99,999.....	79	292,391	37	14	18,415	11	9,366	8	(D)	8	1,752	2	(D)
In cities of 5,000 to 24,999.....	119	291,997	40	24	33,679	23	16,311	12	13,968	18	3,974	7	6,284
In remainder of United States.....	146	218,141	20	21	28,123	17	13,553	43	13,968	38	1,752	...	...
Grain merchants, total.....	975	3,989,704	290	105	147,196	165	116,562	203	68,451	187	18,182	25	16,361
In cities of 500,000 or more.....	157	1,919,136	96	21	29,669	14	11,147	9	3,690	15	1,315	5	(D)
In cities of 100,000 to 499,999.....	136	961,080	78	11	13,263	14	9,736	10	3,690	18	1,195	2	950
In cities of 25,000 to 99,999.....	92	407,464	48	10	4,492	9	6,492	9	6,890	13	866	3	(D)
In cities of 5,000 to 24,999.....	104	214,056	23	14	20,752	20	14,051	19	6,890	24	2,300	4	1,218
In remainder of United States.....	486	487,968	45	49	67,385	108	75,136	156	51,723	117	12,506	11	3,577

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

SIZE OF ESTABLISHMENT OR FIRM

2-59

Establishments and Sales

Kind of business and city size (number of inhabitants)	Total				Establishments operated full year with sales of—										Establishments operated Less than full year	
	Establish- ments (number)		Sales (\$1,000)		\$2,000,000 and over		\$1,000,000 to \$1,999,000		\$500,000 to \$499,000		\$200,000 to \$199,000		Less than \$200,000		Establish- ments (number)	Sales (\$1,000)
	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)	Establish- ments (number)	Sales (\$1,000)		
Farm Products (Raw Materials) Merchants—Con.																
Hide, skin, raw fur wholesalers, total.....	577	428,489	32	211,884	58	82,407	91	65,674	127	67,272	120	40,276	257	22,802	12	5,863
In cities of 500,000 or more.....	353	292,025	22	147,749	40	56,890	56	40,877	87	63,311	11	28,100	141	13,788	7	4,621
In cities of 100,000 to 499,999.....	57	34,685	7	30,406	5	11,512	17	11,512	11	11,512	16	3,227	29	1,051	2	1,051
In cities of 25,000 to 99,999.....	5	22,982	1	1,000	4	1,000	10	7,282	12	7,282	12	3,386	29	1,051	1	1,051
In cities of 5,000 to 24,999.....	57	22,982	1	1,000	4	1,000	10	7,282	12	7,282	12	3,386	29	1,051	1	1,051
In remainder of United States.....	72	20,099	1	1,000	7	9,393	3	2,332	7	2,332	7	2,481	52	3,821	2	1,051
Livestock (except horses, mules) distributors, total.....	669	888,292	118	586,042	103	147,714	130	86,272	120	86,272	120	40,276	196	12,273	12	12,273
In cities of 500,000 or more.....	43	139,252	14	122,044	4	42,035	10	6,331	4	6,331	4	1,146	11	906	...	...
In cities of 100,000 to 499,999.....	130	276,787	12	212,044	30	42,035	16	3,227	16	3,227	16	3,227	34	1,146	3	1,146
In cities of 25,000 to 99,999.....	93	91,408	13	57,489	13	20,332	15	10,760	14	4,855	14	4,855	34	2,897	4	1,146
In cities of 5,000 to 24,999.....	330	294,257	34	137,233	47	65,956	73	53,458	76	53,458	76	25,550	116	9,170	4	2,888
In remainder of United States.....	234	304,224	27	231,979	21	32,138	26	18,693	37	13,074	37	13,074	104	6,665	19	2,075
Leaf tobacco dealers, total.....	42	33,603	6	21,240	3	1,000	4	2,649	11	3,923	11	1,146	17	1,479	1	1,479
In cities of 500,000 or more.....	30	102,275	4	87,671	4	4,207	3	4,207	4	4,207	4	4,207	8	1,384	8	1,384
In cities of 100,000 to 499,999.....	10	11,263	2	6,115	1	1,000	10	7,062	7	2,632	7	2,632	21	1,318	6	326
In cities of 25,000 to 99,999.....	57	61,365	5	48,315	8	11,716	10	7,062	7	2,632	7	2,632	21	1,318	6	326
In cities of 5,000 to 24,999.....	62	31,932	5	16,037	5	7,035	10	7,062	7	2,632	7	2,632	21	1,318	6	326
In remainder of United States.....	282	481,224	62	353,041	48	69,533	48	34,680	52	17,275	52	17,275	69	6,249	3	746
Raw wool, wool tops, mohair dealers, total.....	220	421,841	55	319,219	40	56,057	39	27,550	37	27,550	37	27,550	47	4,253	2	746
In cities of 500,000 or more.....	175	337,930	29	289,977	10	14,771	23	13,156	13	13,156	13	13,156	28	2,988	12	2,625
In cities of 100,000 to 499,999.....	10	11,263	2	6,115	1	1,000	10	7,062	7	2,632	7	2,632	21	1,318	6	326
In cities of 25,000 to 99,999.....	48	31,179	6	34,225	9	1,000	13	10,023	13	10,023	13	4,371	35	3,155	...	...
In cities of 5,000 to 24,999.....	70	31,137	...	...	12	17,555	25	16,180	20	6,939	20	6,939	106	8,130	6	407
In remainder of United States.....	176	89,007	7	39,796	12	17,555	25	16,180	20	6,939	20	6,939	106	8,130	6	407
Other farm products (raw materials) distributors, total.....	535	529,600	38	364,068	40	59,157	76	51,775	89	28,987	89	28,987	280	22,988	12	2,625
In cities of 500,000 or more.....	175	337,930	29	289,977	10	14,771	23	13,156	13	13,156	13	13,156	28	2,988	12	2,625
In cities of 100,000 to 499,999.....	10	11,263	2	6,115	1	1,000	10	7,062	7	2,632	7	2,632	21	1,318	6	326
In cities of 25,000 to 99,999.....	48	31,179	6	34,225	9	1,000	13	10,023	13	10,023	13	4,371	35	3,155	...	...
In cities of 5,000 to 24,999.....	70	31,137	...	...	12	17,555	25	16,180	20	6,939	20	6,939	106	8,130	6	407
In remainder of United States.....	176	89,007	7	39,796	12	17,555	25	16,180	20	6,939	20	6,939	106	8,130	6	407
Automotive Wholesalers																
Motor vehicle distributors:																
New cars:	897	491,732	38	167,383	70	98,843	119	81,441	247	80,617	247	80,617	393	37,243	30	26,705
In cities of 500,000 or more.....	163	141,252	14	60,255	21	31,974	16	10,935	48	15,783	48	15,783	55	5,403	9	16,902
In cities of 100,000 to 499,999.....	188	128,847	11	47,433	17	23,243	35	27,853	52	16,842	52	16,842	59	5,958	10	7,518
In cities of 25,000 to 99,999.....	169	77,966	5	17,766	16	20,263	25	15,628	46	14,369	46	14,369	74	6,936	3	7,518
In cities of 5,000 to 24,999.....	142	51,721	1	1,000	11	15,267	22	12,300	43	14,690	43	14,690	68	6,504	2	7,518
In remainder of United States.....	235	91,946	7	37,284	5	7,796	22	14,725	58	18,933	58	18,933	137	12,442	6	766
Trucks and tractor (road type) dealers, total.....	666	265,603	11	31,823	48	64,161	95	67,983	212	68,116	212	68,116	270	26,201	30	7,119
In cities of 500,000 or more.....	113	50,777	4	10,461	10	14,952	13	9,641	32	10,310	32	10,310	46	4,350	8	863
In cities of 100,000 to 499,999.....	190	95,752	2	9,252	26	34,811	36	25,987	57	19,713	57	19,713	62	6,326	7	821
In cities of 25,000 to 99,999.....	151	56,195	3	9,252	8	10,038	17	11,484	61	19,021	61	19,021	59	5,779	7	821
In cities of 5,000 to 24,999.....	100	33,476	1	1,000	4	4,660	13	9,815	29	9,100	29	9,100	49	4,613	4	821
In remainder of United States.....	112	29,403	1	1,000	...	...	16	11,056	33	9,972	33	9,972	58	5,333	4	821
Automotive equipment, tire-tube wholesalers:																
In cities of 500,000 or more.....	12,563	2,834,453	107	429,944	240	315,740	675	460,339	2,607	793,601	2,607	793,601	8,584	776,905	330	57,724
In cities of 100,000 to 499,999.....	2,308	759,405	52	187,711	95	128,405	197	132,732	536	169,059	536	169,059	1,356	120,690	72	20,808
In cities of 25,000 to 99,999.....	2,411	744,432	37	158,082	83	104,149	222	154,657	593	186,675	593	186,675	1,402	128,064	74	12,805
In cities of 5,000 to 24,999.....	2,299	536,138	6	30,070	35	46,480	144	97,256	702	213,586	702	213,586	1,354	138,080	58	10,666
In remainder of United States.....	3,406	544,217	8	41,427	16	21,243	81	54,615	587	170,456	587	170,456	2,631	249,254	83	7,222
Garage equipment, tools distributors, total.....	2,139	250,261	4	12,654	11	15,463	31	23,279	189	53,825	189	53,825	1,861	140,817	63	6,223
In cities of 500,000 or more.....	207	55,731	3	7,295	6	7,979	18	12,537	51	16,276	51	16,276	120	10,370	9	1,274
In cities of 100,000 to 499,999.....	79	21,545	1	1,000	2	2,041	6	4,156	24	7,857	24	7,857	45	4,109	1	1,098
In cities of 25,000 to 99,999.....	66	20,041	1	1,000	2	2,041	10	6,951	15	4,387	15	4,387	32	2,528	6	1,098
In cities of 5,000 to 24,999.....	25	4,877	...	...	1	1,000	1	1,000	6	1,157	6	1,157	16	1,157	1	1,098
In remainder of United States.....	19	4,562	...	...	...	...	...	...	...	...	...	...	11	1,027	...	...
Tire, tube wholesalers, total.....	1,207	329,994	8	39,472	35	46,407	110	75,308	311	103,167	311	103,167	695	62,015	48	5,625
In cities of 500,000 or more.....	265	84,418	3	7,513	17	23,030	40	28,372	82	28,372	82	28,372	113	10,272	10	831
In cities of 100,000 to 499,999.....	269	81,808	3	7,513	10	10,000	32	21,346	81	27,049	81	27,049	113	12,608	11	1,883
In cities of 25,000 to 99,999.....	258	71,613	1	1,000	6	12,117	17	12,117	68	21,340	68	21,340	156	14,596	10	1,883
In cities of 5,000 to 24,999.....	213	45,784	1	1,000	...	...	13	6,280	50	15,260	50	15,260	143	13,043	6	1,883
In remainder of United States.....	202	32,371	1	1,000	2	...	8	5,193	30	9,118	30	9,118	130	11,496	11	1,657
Electrical, Electronics, Appliance Distributors																
Electrical apparatus, supplies distributors:																
General-line electrical goods distributors, total.....	569	1,567,994	294	1,273,942	159	239,013	58	44,185	18	6,549	18	6,549	20	2,146	10	2,159
In cities of 500,000 or more.....	102	516,153	17	25,944	17	25,944	8	5,088	2	9,308	2	9,308	5	468	...	...
In cities of 100,000 to 499,999.....	241	717,207	170	627,184	52	79,216	11	9,308	9	3,802	9	3,802	7	1,678	1	1,678
In cities of 25,000 to 99,999.....	181	282,207	48	128,166	83	124,038	30	23,887	2	1,038	2	1,038	4	475	2	...
In cities of 5,000 to 24,999.....	22	21,900	3	8,138	5	...	7	...	3	...	3	...	3	...	...	...
In remainder of United States.....	113	30,934	4	25,909	2	...	2	...	2	...	2	...	3	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Establishments and Sales																										
Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—										Establishments operated less than full year															
	\$2,000,000 and over					\$1,000,000 to \$1,999,000						\$500,000 to \$999,000					\$200,000 to \$499,000					Less than \$200,000				
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)		Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)					
Electrical, Electronics, Appliance Distributors—Con.																										
Electrical apparatus, supplies distributors—Con.																										
Wiring supplies distributors, total.....	1,989	1,105,922	86	306,245	178	246,869	377	268,645	611	203,964	685	67,510	52	12,589												
In cities of 500,000 or more.....	708	447,353	44	178,748	99	82,423	130	94,156	184	61,195	277	26,657	14	4,174												
In cities of 100,000 to 499,999.....	478	325,134	51	99,050	99	67,932	133	54,442	157	44,442	135	13,782	13	2,857												
In cities of 25,000 to 99,999.....	238	230,181	10	46,216	7	58,068	102	72,591	161	36,542	125	12,511	14	945												
In cities of 5,000 to 24,999.....	103	72,372	..	(D)	2	(O)	12	18,163	98	31,818	97	9,945	9	...												
In remainder of United States.....	611	30,682	1	(D)	19	40,004	67	8,104	35	11,838	51	4,615	2	(D)												
Electrical apparatus, equipment distributors, total.....	2,065	2,814,584	19	83,975	29	40,004	67	43,803	123	38,336	353	27,781	20	2,644												
In cities of 500,000 or more.....	288	118,445	7	42,784	15	21,485	21	20,874	66	20,971	161	12,185	8	536												
In cities of 100,000 to 499,999.....	160	57,716	2	13,011	1	6,165	2	14,215	34	10,394	86	7,889	6	1,344												
In cities of 25,000 to 99,999.....	85	27,363	2	(D)	1	5,852	6	3,816	8	4,463	22	1,725	2	(D)												
In cities of 5,000 to 24,999.....	41	22,253	2	(O)	3	(D)	...	...	1	(O)	31	1,896	...	...										
In remainder of United States.....	37	12,765	2	(O)	288	423,825	321	231,432	414	138,071	538	43,974	105	69,068												
Electrical appliances, radio, TV set wholesalers, total.....	1,899	2,616,676	22	116,227	68	90,964	204	137,921	507	160,678	988	31,792	110	15,094												
In cities of 500,000 or more.....	672	286,804	16	46,750	74	46,750	74	46,750	134	48,111	363	31,134	38	4,728												
In cities of 100,000 to 499,999.....	464	164,005	26	7,211	73	49,599	73	49,599	139	44,645	247	26,875	27	2,415												
In cities of 25,000 to 99,999.....	465	111,165	...	(O)	2	7,311	4	30,019	47	14,068	107	11,069	14	1,065												
In cities of 5,000 to 24,999.....	177	33,514	2	(O)	...	...	4	(O)	28	8,452	72	5,621	8	549										
In remainder of United States.....	114	46,728	2	(O)	...	...	...	...	...	...	...	...	...	...		
Hardware, Plumbing-Heating Goods Wholesalers																										
General-line hardware wholesalers, total.....	606	1,623,987	220	1,289,042	134	189,556	182	132,341	223	7,940	43	4,456	4	652												
In cities of 500,000 or more.....	52	441,431	34	45,979	59	41,981	59	41,981	7	2,227	9	(D)	2	(D)												
In cities of 100,000 to 499,999.....	167	601,216	85	526,322	36	51,423	28	20,144	5	1,295	12	1,295	1	(D)												
In cities of 25,000 to 99,999.....	160	316,965	57	215,520	43	62,330	49	37,443	2	(D)	9	(D)	...	...										
In cities of 5,000 to 24,999.....	78	109,105	18	60,736	16	22,403	32	23,207	6	2,252	6	507	...	...										
In remainder of United States.....	38	63,905	5	45,033	7,421	14	9,566	7	657	1	(D)	...	...	...									
Specialty-line hardware wholesalers, total.....	1,531	443,936	21	75,728	35	46,915	118	78,925	473	151,758	834	78,799	50	12,211												
In cities of 500,000 or more.....	702	190,082	12	33,518	52	34,127	52	34,127	199	64,009	406	37,475	3	658												
In cities of 100,000 to 499,999.....	324	98,935	4	18,944	10,091	10,091	27	17,978	70	32,819	166	17,152	15	2,355												
In cities of 25,000 to 99,999.....	195	67,929	2	(O)	9	13,988	20	13,988	70	23,761	89	8,523	5	3,605												
In cities of 5,000 to 24,999.....	151	45,422	2	(D)	9	6,239	47	14,434	85	8,530	5	1,653	5	940												
In remainder of United States.....	159	41,568	1	(D)	10	6,997	53	16,735	53	16,735	88	7,119	5	940												
Plumbing, heating equipment, supplies distributors:																										
General-line plumbing-heating goods distributors, total.....	1,703	1,112,178	81	283,797	231	324,662	391	278,270	493	165,998	465	45,788	42	13,663												
In cities of 500,000 or more.....	401	289,705	27	108,391	48	71,635	84	59,454	104	32,220	130	13,491	8	4,514												
In cities of 100,000 to 499,999.....	393	308,715	25	81,527	84	117,656	95	68,099	88	30,574	92	9,018	9	1,841												
In cities of 25,000 to 99,999.....	434	315,226	23	77,247	66	89,133	122	89,133	127	44,548	127	7,727	15	5,068												
In cities of 5,000 to 24,999.....	266	114,703	3	8,033	20	26,210	52	35,593	107	35,593	79	8,256	5	1,028												
In remainder of United States.....	209	83,929	3	8,999	38	26,001	67	32,063	83	7,296	5	1,212	5	940												
Heating equipment distributors, total.....	905	301,516	9	25,550	133	90,535	241	80,783	447	41,022	447	41,022	30	4,211												
In cities of 500,000 or more.....	287	111,114	6	16,165	39	26,636	39	26,636	76	23,850	136	13,250	8	910												
In cities of 100,000 to 499,999.....	278	97,646	1	(O)	13	16,812	49	34,682	90	30,195	116	11,075	9	(O)												
In cities of 25,000 to 99,999.....	175	57,743	2	(O)	29	18,219	29	18,219	43	14,727	90	7,698	4	(O)												
In cities of 5,000 to 24,999.....	72	18,148	...	(O)	11	7,278	10	3,112	46	4,361	4	4,361	3	(O)												
In remainder of United States.....	93	16,865	...	(D)	5	3,720	22	6,899	59	4,638	59	4,638	6	(O)												
Plumbing fixtures, supplies distributors, total.....	1,438	916,094	84	287,852	305	218,158	422	143,212	439	45,036	439	45,036	37	18,834												
In cities of 500,000 or more.....	473	315,968	30	112,347	48	64,526	89	64,526	132	43,496	164	17,011	10	14,276												
In cities of 100,000 to 499,999.....	352	276,078	33	103,864	48	66,099	87	63,138	93	31,682	86	8,537	5	2,162												
In cities of 25,000 to 99,999.....	294	195,103	16	54,589	72	50,942	72	50,942	92	30,034	71	7,058	7	2,162												
In cities of 5,000 to 24,999.....	184	81,268	2	(O)	38	20,063	38	25,992	65	21,627	54	6,222	9	(D)												
In remainder of United States.....	135	47,677	3	(O)	19	13,960	40	14,573	64	6,208	64	6,208	6	(D)												
Lumber, Construction Materials Distributors																										
Lumber, millwork wholesalers:																										
Lumber wholesalers (without yards), total.....	1,678	1,621,685	182	892,633	233	336,654	277	201,605	310	103,963	607	48,043	69	38,787												
In cities of 500,000 or more.....	304	374,792	53	75,028	62	44,490	62	44,490	56	18,897	71	5,563	10	6,325												
In cities of 100,000 to 499,999.....	420	555,011	73	136,015	69	67,343	69	67,343	65	25,494	80	9,018	17	4,018												
In cities of 25,000 to 99,999.....	212	181,812	21	38,618	42	16,863	42	16,863	25	16,200	38	6,443	9	4,031												
In cities of 5,000 to 24,999.....	208	129,946	18	23,315	21	43,466	21	38,864	90	29,276	309	22,020	25	5,057												
In remainder of United States.....	533	260,594	21	121,911	33	43,466	55	38,864	90	29,276	309	22,020	25	5,057												

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—										Establishments operated less than full year	
	Total					\$2,000,000 and over					Less than \$200,000	
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Establish- ments (Number)	Sales (\$1,000)
Lumber, Construction Materials Distributors—Con.												
Lumber wholesalers—Con.												
In cities of 500,000 or more, total.....	1,124	1,094,408	123	571,526	161	230,151	212	151,829	297	99,084	303	31,323
In cities of 100,000 to 499,999.....	271	323,504	43	190,128	42	59,690	55	40,374	79	25,581	49	5,534
In cities of 25,000 to 99,999.....	209	266,452	36	143,527	30	58,686	51	37,224	55	19,370	28	2,197
In cities of 5,000 to 24,999.....	157	232,338	17	143,527	37	42,979	35	27,863	46	14,946	27	3,087
In cities of 500 to 4,999.....	151	89,561	7	66,879	21	27,863	27	18,053	46	14,946	27	3,087
In remainder of United States.....	336	182,573	20	143,527	31	40,945	44	31,699	76	24,695	151	15,151
Millwork, plywood distributors, total.....	1,502	1,089,849	117	306,206	227	321,436	288	210,478	308	104,497	308	42,497
In cities of 500,000 or more.....	404	378,449	59	207,287	89	128,743	63	63,253	89	27,418	133	10,907
In cities of 100,000 to 499,999.....	380	354,661	39	124,437	87	128,491	86	63,504	67	22,661	133	10,907
In cities of 25,000 to 99,999.....	249	160,402	11	104,437	40	54,550	59	43,543	69	24,489	90	8,548
In cities of 5,000 to 24,999.....	172	84,478	3	22,255	18	23,868	43	30,233	35	11,187	72	5,903
In remainder of United States.....	297	111,859	9	22,255	23	30,846	37	27,207	57	18,842	158	11,630
Construction materials distributors:												
Brick, tile distributors, total.....	492	242,766	15	45,103	43	58,398	95	68,148	145	49,506	172	17,221
In cities of 500,000 or more.....	179	109,979	8	27,384	20	28,902	41	28,416	62	20,560	42	4,093
In cities of 100,000 to 499,999.....	116	58,051	4	10,550	12	15,802	21	15,994	27	9,868	44	4,778
In cities of 25,000 to 99,999.....	77	35,368	2	7,707	6	7,707	17	12,632	18	6,273	32	3,427
In cities of 5,000 to 24,999.....	74	21,812	1	10,704	3	10,704	8	5,913	10	6,002	40	3,659
In remainder of United States.....	183	75,995	3	10,704	12	16,106	33	22,932	51	16,989	74	7,609
Cement, lime plaster wholesalers, total.....	52	27,747	2	10,704	3	10,704	12	16,106	33	22,932	51	16,989
In cities of 500,000 or more.....	52	27,747	2	10,704	3	10,704	12	16,106	33	22,932	51	16,989
In cities of 100,000 to 499,999.....	27	14,523	1	10,704	2	10,704	5	6,978	9	2,939	14	4,767
In cities of 25,000 to 99,999.....	24	14,523	1	10,704	2	10,704	5	6,978	9	2,939	14	4,767
In cities of 5,000 to 24,999.....	24	14,523	1	10,704	2	10,704	5	6,978	9	2,939	14	4,767
In remainder of United States.....	41	10,534	2	10,704	2	10,704	6	4,761	8	2,272	23	1,800
Glass (building) distributors, total.....	574	251,273	14	65,849	44	59,789	83	57,629	127	40,438	291	24,328
In cities of 500,000 or more.....	175	118,191	10	47,921	23	30,271	30	27,629	37	11,540	69	5,928
In cities of 100,000 to 499,999.....	153	83,986	3	16,360	16	23,360	36	25,681	41	13,992	53	4,463
In cities of 25,000 to 99,999.....	128	29,836	2	10,704	2	10,704	13	8,825	36	10,924	72	7,239
In cities of 5,000 to 24,999.....	90	12,685	1	10,704	1	10,704	2	2,476	8	2,476	78	5,350
In remainder of United States.....	28	6,575	2	10,704	2	10,704	2	1,506	5	1,506	19	1,250
Ready-mixed concrete distributors, total.....	1,996	998,370	99	254,093	188	261,054	302	209,900	509	167,984	787	79,710
In cities of 500,000 or more.....	186	207,716	37	125,812	41	125,812	41	28,850	59	17,148	87	7,148
In cities of 100,000 to 499,999.....	186	186,716	37	125,812	41	125,812	41	28,850	59	17,148	87	7,148
In cities of 25,000 to 99,999.....	318	176,238	22	14,788	40	53,702	82	56,393	128	42,309	151	8,819
In cities of 5,000 to 24,999.....	583	187,244	6	18,334	28	38,413	60	40,477	154	49,765	297	51,949
In remainder of United States.....	783	224,015	9	28,434	34	45,866	60	41,477	182	58,760	415	38,114
Roofing, siding, insulation material distributors, total.....	697	447,723	20	110,526	86	117,373	170	120,424	207	72,531	179	18,271
In cities of 500,000 or more.....	187	123,873	23	35,550	47	36,550	47	32,078	42	18,824	45	8,591
In cities of 100,000 to 499,999.....	187	123,873	23	35,550	47	36,550	47	32,078	42	18,824	45	8,591
In cities of 25,000 to 99,999.....	150	109,112	4	34,321	17	23,074	38	26,832	48	17,054	54	5,249
In cities of 5,000 to 24,999.....	87	46,215	2	13,165	9	13,165	18	13,783	27	9,405	26	2,342
In remainder of United States.....	286	106,438	4	20,410	10	13,992	20	13,120	33	11,791	18	2,103
Sand, gravel, crushed stone distributors, total.....	597	105,039	4	9,662	13	19,228	29	19,728	67	21,235	461	26,641
In cities of 500,000 or more.....	46	18,902	1	10,704	3	4,154	12	8,058	6	2,012	21	2,012
In cities of 100,000 to 499,999.....	54	12,760	1	10,704	2	10,704	3	10,704	7	2,369	39	3,164
In cities of 25,000 to 99,999.....	46	6,313	1	10,704	4	10,704	1	10,704	11	1,726	34	1,726
In cities of 5,000 to 24,999.....	107	21,315	1	10,704	4	10,704	6	4,158	8	2,429	84	5,166
In remainder of United States.....	344	45,749	1	10,704	4	10,704	7	4,721	35	10,438	283	14,573
Other construction materials distributors, total.....	1,471	659,109	37	138,529	132	180,940	208	149,947	366	116,141	641	56,553
In cities of 500,000 or more.....	393	190,243	15	37,570	32	40,971	68	43,555	104	33,001	136	12,671
In cities of 100,000 to 499,999.....	383	180,347	13	40,365	43	60,725	53	39,469	95	29,876	158	13,600
In cities of 25,000 to 99,999.....	242	104,351	2	10,704	27	36,285	33	26,771	59	18,794	101	9,807
In cities of 5,000 to 24,999.....	201	68,730	3	13,154	20	13,154	23	16,428	49	16,600	99	8,993
In remainder of United States.....	286	106,438	4	20,410	20	29,805	33	23,724	59	17,870	147	11,482
Machinery, Equipment, Supplies Distributors												
Air conditioning, commercial refrigeration equipment distributors, total.....	1,860	484,070	12	46,851	36	76,959	151	106,939	463	145,726	1,096	93,179
In cities of 500,000 or more.....	498	173,709	6	20,217	27	39,210	59	42,620	140	45,532	249	22,137
In cities of 100,000 to 499,999.....	620	182,918	3	13,708	27	29,901	59	41,231	203	63,710	303	28,054
In cities of 25,000 to 99,999.....	421	76,932	1	10,704	3	10,704	19	13,288	87	26,847	23	2,909
In cities of 5,000 to 24,999.....	192	26,779	1	10,704	3	10,704	4	3,301	16	4,288	139	10,872
In remainder of United States.....	129	23,732	1	10,704	3	10,704	10	6,499	17	5,349	97	6,864

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—												Establishments operated less than full year				
	Total												Sales (\$1,000)	Establishments (Number)			
	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)					
Machinery, Equipment, Supplies Distributors—Con.																	
Commercial machines, equipment distributors:																	
In cities of 500,000 or more.....	1,421	186,631	7	21,573	10	13,016	34	22,366	141	41,650	1,164	65	77,197	10,829	65	10,829	
In cities of 100,000 to 499,999.....	391	91,384	5	(D)	7	(D)	24	16,171	67	19,992	275	13	20,886	8,447	13	8,447	
In cities of 25,000 to 99,999.....	362	43,706	2	(D)	3	(D)	5	1,715	42	11,670	297	15	20,869	1,051	15	1,051	
In cities of 5,000 to 24,999.....	244	13,008	...	...	...	...	...	4,460	23	7,444	220	15	17,444	492	15	492
In remainder of United States.....	65	2,887	...	...	...	...	...	...	9	2,744	55	10	2,321	366	10	366
Restaurant, hotel supply houses (principally nonfood), total.																	
In cities of 500,000 or more.....	571	159,253	8	28,657	19	22,505	49	34,202	127	40,514	357	11	32,143	1,232	11	1,232	
In cities of 100,000 to 499,999.....	179	61,000	6	(D)	6	11,738	11	7,076	46	14,522	108	11	9,495	429	11	429	
In cities of 25,000 to 99,999.....	190	62,210	2	(D)	10	3,862	28	20,270	29	9,070	101	3	9,217	1,001	3	1,001	
In cities of 5,000 to 24,999.....	144	27,922	...	...	...	...	...	...	3	(D)	33	2	2,479	366	2	366
In remainder of United States.....	20	3,958	...	...	...	...	...	...	...	(D)	14	1	1,090	1	1	1
Store machines, fixtures distributors, total.																	
In cities of 500,000 or more.....	1,087	276,953	10	25,891	49	65,238	74	52,852	235	75,804	672	47	51,289	5,899	47	5,899	
In cities of 100,000 to 499,999.....	435	136,636	8	(D)	27	36,980	28	20,453	107	33,972	248	18	20,103	(D)	18	(D)	
In cities of 25,000 to 99,999.....	348	96,828	1	(D)	19	24,733	37	25,817	83	27,796	190	14	14,902	(D)	14	(D)	
In cities of 5,000 to 24,999.....	183	23,596	...	(D)	2	(D)	5	3,539	31	9,481	137	10	9,699	877	10	877	
In remainder of United States.....	47	7,060	...	(D)	1	(D)	2	12,833	3	8	59	2	4,155	(D)	2	(D)	
Other commercial machines, equipment distributors, total.																	
In cities of 500,000 or more.....	140	37,288	3	12,444	3	3,846	7	5,279	20	7,139	103	4	7,817	763	4	763	
In cities of 100,000 to 499,999.....	50	21,008	3	12,444	...	(D)	4	(D)	10	3,466	31	3	3,158	(D)	3	(D)	
In cities of 25,000 to 99,999.....	46	10,743	...	(D)	...	(D)	...	(D)	8	(D)	32	2	2,359	(D)	2	(D)	
In cities of 5,000 to 24,999.....	21	2,379	...	(D)	1	(D)	...	...	1	(D)	19	...	(D)	(D)	...	(D)
In remainder of United States.....	13	2,176	...	(D)	1	(D)	...	...	...	(D)	12	...	(D)	(D)	...	(D)
Construction machinery, equipment dealers, total.																	
In cities of 500,000 or more.....	1,640	1,401,359	177	632,118	275	380,703	297	212,876	349	115,997	481	61	45,198	14,467	61	14,467	
In cities of 100,000 to 499,999.....	330	276,828	34	145,125	43	58,333	54	37,760	66	20,879	123	10	11,835	2,896	10	2,896	
In cities of 25,000 to 99,999.....	455	437,867	63	213,530	85	119,906	80	58,364	97	33,069	120	11	11,622	1,376	11	1,376	
In cities of 5,000 to 24,999.....	289	136,588	31	97,920	37	94,615	58	43,207	57	19,520	60	5	7,765	2,561	5	2,561	
In remainder of United States.....	209	283,813	8	31,926	37	49,894	43	29,098	52	17,646	61	6	6,048	2,201	6	2,201	
Farm-garden machinery, equipment wholesalers:																	
In cities of 500,000 or more.....	357	286,263	41	143,617	43	57,955	62	44,447	77	24,883	117	17	9,928	5,433	17	5,433	
In cities of 100,000 to 499,999.....	233	78,736	7	25,992	3	5,465	26	17,196	56	17,917	135	6	11,559	607	6	607	
In cities of 25,000 to 99,999.....	53	25,250	3	(D)	2	(D)	9	6,095	10	3,342	25	2	2,592	(D)	2	(D)	
In cities of 5,000 to 24,999.....	31	30,540	...	(D)	...	...	8	5,587	20	6,793	27	...	2,487	(D)	...	(D)
In remainder of United States.....	56	11,625	...	...	...	...	6	3,417	7	(D)	21	...	1,246	(D)	...	(D)
Farm, dairy machinery, equipment (inc. tractors) wholesalers, total.																	
In cities of 500,000 or more.....	879	455,643	52	179,798	56	80,831	110	79,324	207	66,067	424	30	39,330	10,293	30	10,293	
In cities of 100,000 to 499,999.....	181	133,498	10	33,076	18	12,103	33	13,842	40	12,391	63	...	5,952	4,811	...	4,811	
In cities of 25,000 to 99,999.....	135	76,534	9	60,077	13	19,475	16	11,981	33	9,286	58	6	5,592	(D)	6	(D)	
In cities of 5,000 to 24,999.....	169	53,600	1	(D)	8	10,704	16	11,471	43	13,647	95	6	6,048	(D)	6	(D)	
In remainder of United States.....	294	121,069	14	51,701	8	12,712	25	17,600	68	22,654	167	12	14,738	1,664	12	1,664	
Industrial machinery, equipment distributors:																	
In cities of 500,000 or more.....	367	163,405	13	53,900	29	40,508	34	24,327	88	27,710	190	13	15,798	1,162	13	1,162	
In cities of 100,000 to 499,999.....	119	72,758	8	32,791	12	17,220	13	9,396	32	9,471	56	5	5,094	339	5	339	
In cities of 25,000 to 99,999.....	96	39,491	2	(D)	11	14,306	11	7,713	32	3,740	36	...	3,161	(D)	...	(D)	
In cities of 5,000 to 24,999.....	58	27,634	3	(D)	2	(D)	2	(D)	12	3,740	39	3	3,112	(D)	...	(D)	
In remainder of United States.....	44	10,932	...	...	...	...	5	3,811	8	2,481	28	1	2,140	(D)	...	(D)
General-purpose industrial machinery, equipment distributors, total.																	
In cities of 500,000 or more.....	1,379	498,625	26	100,841	69	93,621	159	112,599	346	112,429	729	50	65,365	13,770	50	13,770	
In cities of 100,000 to 499,999.....	533	219,183	36	44,809	36	23,974	72	50,785	126	41,049	273	14	24,487	9,918	14	9,918	
In cities of 25,000 to 99,999.....	402	55,001	6	27,907	16	12,590	43	32,420	111	35,412	209	20	20,076	2,145	20	2,145	
In cities of 5,000 to 24,999.....	173	28,053	2	(D)	9	(D)	18	16,780	49	16,780	85	10	16,780	742	10	742	
In remainder of United States.....	107	34,454	5	18,132	3	5,951	11	6,400	33	7,553	66	3	5,618	528	3	528	
Metalworking machinery, equipment dealers, total.																	
In cities of 500,000 or more.....	914	484,490	50	219,433	60	80,849	96	67,954	227	72,768	455	26	39,266	4,220	26	4,220	
In cities of 100,000 to 499,999.....	481	271,771	29	126,779	33	45,674	57	36,258	117	36,258	234	20	20,019	2,728	20	2,728	
In cities of 25,000 to 99,999.....	230	103,659	12	34,647	14	18,410	27	19,515	64	20,788	103	9	9,472	(D)	9	(D)	
In cities of 5,000 to 24,999.....	81	42,910	2	(D)	7	(D)	8	5,264	19	6,348	25	...	3,199	(D)	...	(D)	
In remainder of United States.....	40	7,456	...	(D)	...	...	2	(D)	8	2,423	24	1	1,392	(D)	1	(D)
Oil well supply houses, total.																	
In cities of 500,000 or more.....	1,208	914,479	86	345,567	179	245,988	233	172,129	288	98,647	369	53	34,301	17,647	53	17,647	
In cities of 100,000 to 499,999.....	82	121,599	17	96,132	8	10,927	6	5,065	19	6,519	29	3	2,776	96	3	96	
In remainder of United States.....	154	141,301	18	73,458	27	37,942	19	14,097	30	9,007	55	...	5,674	1,125	...	1,125	
(D) Withheld to avoid disclosure. ... Represents zero.																	

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

SIZE OF ESTABLISHMENT OR FIRM

2-63

Establishments and Sales

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—										Establishments operated less than full year	
	Total		\$2,000,000 and over		\$1,000,000 to \$1,999,000		\$500,000 to \$999,000		\$200,000 to \$499,000		Less than \$200,000	
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
Machinery, Equipment, Supplies Distributors—Con.												
Industrial machinery, equipment distributors—Con.												
Oil well supply houses—Con.												
In cities of 25,000 to 99,999.....	158	154,569	20	77,152	29	38,761	21	16,785	25	9,170	54	5,708
In cities of 50,000 to 24,999.....	417	285,568	21	58,542	72	100,517	103	76,011	107	36,712	97	7,656
Remainder of United States.....	397	211,452	5	40,283	43	57,841	84	60,171	107	37,239	134	12,687
Printing machinery, equipment distributors, total.....	210	64,820	5	18,481	6	8,156	21	13,761	42	10,317	131	10,317
In cities of 50,000 to 24,999.....	145	49,226	1	(D)	2	4,458	19	(D)	38	9,772	84	6,605
In cities of 100,000 to 499,999.....	41	11,591	1	(D)	3	4,458	2	(D)	3	2,684	28	2,238
In cities of 25,000 to 99,999.....	14	3,150	...	...	1	(D)	...	...	...	...	...	...
In cities of 50,000 to 24,999.....	4	222	...	...	...	(D)	...	...	...	...	...	...
Remainder of United States.....	6	631	...	...	...	(D)	...	...	...	...	...	...
Used machinery dealers, total.....	245	31,272	...	...	2	(D)	9	(D)	26	8,001	199	13,403
In cities of 500,000 or more.....	105	13,591	...	...	...	(D)	7	4,232	11	3,279	84	5,655
In cities of 100,000 to 499,999.....	63	8,864	...	...	1	(D)	2	(D)	8	3,407	50	3,407
In cities of 25,000 to 99,999.....	24	3,237	...	...	...	(D)	...	...	4	2,438	20	1,807
In cities of 50,000 to 24,999.....	17	847	...	...	...	(D)	...	...	...	(D)	15	(D)
Remainder of United States.....	36	4,733	...	...	1	(D)	...	...	2	(D)	30	(D)
Other industrial machinery, equipment distributors, total.....	1,423	461,895	32	128,157	50	74,040	117	82,430	312	100,777	854	67,145
In cities of 500,000 or more.....	586	207,219	16	62,377	21	30,939	20	35,239	144	46,176	335	27,809
In cities of 100,000 to 499,999.....	313	79,255	3	13,025	10	13,025	25	17,493	69	22,804	164	15,412
In cities of 25,000 to 99,999.....	186	85,776	8	42,113	7	11,073	19	13,367	32	9,900	113	8,401
In cities of 50,000 to 24,999.....	155	45,368	2	(D)	8	8,672	14	8,672	34	10,467	91	6,492
Remainder of United States.....	183	44,277	3	(D)	4	(D)	9	7,659	33	11,430	121	9,031
Industrial materials, supplies distributors:												
Abrasives, abrasive materials distributors, total.....	141	77,400	6	23,775	20	25,455	14	10,243	38	12,614	60	5,032
In cities of 500,000 or more.....	79	35,982	4	(D)	6	7,752	10	7,136	25	7,670	32	2,682
In cities of 100,000 to 499,999.....	23	14,233	...	...	9	11,374	2	(D)	2	(D)	10	757
In cities of 25,000 to 99,999.....	18	15,758	1	(D)	2	(D)	...	...	7	2,953	8	865
In cities of 50,000 to 24,999.....	11	4,289	...	...	2	(D)	1	(D)	2	(D)	6	381
Remainder of United States.....	10	7,138	1	(D)	1	(D)	...	...	2	(D)	4	347
Mechanical power transmission equipment distributors, total.....	335	113,349	2	(D)	14	18,117	49	32,409	125	40,198	128	13,596
In cities of 500,000 or more.....	98	44,747	2	(D)	8	10,599	20	14,065	28	9,414	37	3,110
In cities of 100,000 to 499,999.....	125	42,337	...	...	6	7,518	11	11,908	51	16,873	39	4,721
In cities of 25,000 to 99,999.....	78	19,474	...	...	...	(D)	...	...	34	4,137	34	4,137
In cities of 50,000 to 24,999.....	24	4,475	...	...	...	(D)	...	...	9	(D)	13	1,098
Remainder of United States.....	10	2,316	...	...	...	(D)	...	...	3	(D)	5	(D)
Mechanical rubber goods distributors, total.....	280	100,001	3	8,516	15	20,606	47	32,455	76	23,872	132	12,782
In cities of 500,000 or more.....	146	58,500	2	(D)	10	12,984	27	19,173	35	11,054	69	7,471
In cities of 100,000 to 499,999.....	67	24,418	1	(D)	3	(D)	11	7,457	24	7,795	26	2,476
In cities of 25,000 to 99,999.....	31	8,183	...	...	1	(D)	4	2,248	9	(D)	16	1,090
In cities of 50,000 to 24,999.....	15	2,595	...	...	...	(D)	...	...	2	(D)	10	812
Remainder of United States.....	2	6,335	...	...	1	(D)	3	(D)	6	1,969	11	933
Rope, cordage distributors, total.....	117	94,120	8	(D)	10	15,205	26	20,508	34	11,267	37	3,779
In cities of 500,000 or more.....	83	78,947	7	(D)	8	(D)	22	17,562	24	7,547	22	2,390
In cities of 100,000 to 499,999.....	21	11,142	1	(D)	2	(D)	3	(D)	5	1,697	10	633
In cities of 25,000 to 99,999.....	5	(D)	...	...	...	(D)	...	...	2	(D)	2	(D)
In cities of 50,000 to 24,999.....	2	(D)	...	...	...	(D)	...	...	...	(D)	1	(D)
Remainder of United States.....	6	1,641	...	...	...	(D)	...	...	...	(D)	1	(D)
Valves, fittings (except plumbing) distributors, total.....	214	139,320	16	53,924	17	27,041	43	32,045	54	18,310	73	7,242
In cities of 500,000 or more.....	85	56,035	9	(D)	4	5,585	16	12,047	23	7,339	31	2,812
In cities of 100,000 to 499,999.....	60	50,587	6	23,262	6	11,503	12	8,417	16	5,620	15	1,588
In cities of 25,000 to 99,999.....	31	16,981	1	(D)	4	6,322	7	(D)	5	1,783	7	1,316
In cities of 50,000 to 24,999.....	20	8,436	...	...	1	(D)	6	4,459	4	1,654	7	737
Remainder of United States.....	18	7,281	...	...	2	(D)	2	(D)	6	1,914	7	789
Reconditioned drum, barrel distributors, total.....	372	65,360	...	...	14	17,996	61	9,296	61	18,273	277	18,602
In cities of 500,000 or more.....	164	29,479	...	...	6	7,751	14	(D)	31	8,971	119	8,829
In cities of 100,000 to 499,999.....	110	20,358	...	...	4	(D)	5	3,699	21	6,397	79	5,062
In cities of 25,000 to 99,999.....	41	6,966	...	...	2	(D)	4	(D)	4	1,428	32	1,808
In cities of 50,000 to 24,999.....	22	2,167	...	...	...	(D)	...	...	1	(D)	19	1,247
Remainder of United States.....	35	6,590	...	...	2	(D)	1	(D)	4	(D)	28	1,656
Other industrial materials, supplies distributors, total.....	2,934	1,420,160	122	479,889	234	325,157	340	243,116	655	211,976	1,485	129,891
In cities of 500,000 or more.....	1,165	599,089	61	243,811	82	116,419	124	89,937	238	78,111	622	54,408
In cities of 100,000 to 499,999.....	818	387,818	31	107,825	75	76,724	107	76,724	197	62,817	378	31,576
In cities of 25,000 to 99,999.....	433	201,703	19	56,937	35	47,958	55	39,051	111	35,685	202	17,846
In cities of 50,000 to 24,999.....	243	83,689	2	(D)	18	25,337	30	20,519	50	15,271	141	13,891
Remainder of United States.....	275	147,861	9	(D)	24	31,581	24	16,885	59	20,092	142	12,170
Professional equipment, supplies distributors:												
Dental supply houses, total.....	502	124,125	...	...	19	24,241	46	31,890	128	40,280	300	27,188
In cities of 500,000 or more.....	217	56,826	...	...	12	16,398	20	14,510	49	14,502	130	10,963
In cities of 100,000 to 499,999.....	172	48,728	...	...	6	(D)	23	15,046	54	(D)	86	8,229
In cities of 25,000 to 99,999.....	91	16,547	...	...	1	(D)	3	2,134	24	6,888	63	(D)
In cities of 50,000 to 24,999.....	13	907	...	...	...	(D)	...	...	...	(D)	8	(D)
Remainder of United States.....	...	...	...	...	...	(D)	...	...	...	(D)	13	907

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—										Establishments operated less than full year	
	Total		\$2,000,000 and over		\$1,000,000 to \$1,999,000		\$500,000 to \$999,000		\$200,000 to \$499,000		Less than \$200,000	
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
Machinery, Equipment, Supplies Distributors—Con.												
Professional equipment, supplies distributors—Con.												
Religious supply houses, total.....	134	31,582	2	(D)	5	6,705	7	4,822	29	8,552	90	6,447
In cities of 500,000 or more.....	89	17,668	1	(D)	3	(D)	4	3,098	15	4,448	66	4,342
In cities of 100,000 to 499,999.....	23	7,092		(D)	2	(D)	1	1,515	7	2,023	12	1,186
In cities of 25,000 to 99,999.....	9	1,415	1	(D)	...	...	...	...	4	980	5	435
In cities of 5,000 to 24,999.....	8	4,832	1	(D)	...	...	2	(D)	2	(D)	3	(D)
In remainder of United States.....	5	575	...	(D)	...	...	...	...	1	(D)	4	(D)
School supply houses, total.....	255	96,321	8	22,887	14	19,085	31	22,580	61	19,484	133	11,720
In cities of 500,000 or more.....	83	26,651	3	(D)	3	4,768	8	6,122	22	6,626	46	4,384
In cities of 100,000 to 499,999.....	60	27,811	3	(D)	4	5,240	8	6,011	19	6,578	24	2,219
In cities of 25,000 to 99,999.....	50	25,006	2	(D)	7	9,077	8	(D)	10	3,112	23	2,028
In cities of 5,000 to 24,999.....	29	6,054	...	(D)	...	...	4	(D)	6	1,669	18	1,826
In remainder of United States.....	33	10,799	2	(D)	...	...	3	2,101	4	1,499	22	1,263
Surgical, medical, hospital supply houses, total.....	800	321,489	18	79,876	52	69,517	103	73,078	200	64,015	404	32,780
In cities of 500,000 or more.....	338	161,920	12	51,557	31	41,666	42	30,475	70	23,181	176	13,982
In cities of 100,000 to 499,999.....	231	92,684	2	(D)	16	20,867	45	32,114	71	22,748	90	7,691
In cities of 25,000 to 99,999.....	152	44,774	2	(D)	2	(D)	12	7,607	50	15,215	82	6,872
In cities of 5,000 to 24,999.....	44	11,888	1	(D)	1	(D)	3	(D)	7	(D)	30	2,266
In remainder of United States.....	35	10,223	1	(D)	2	(D)	1	(D)	2	(D)	26	1,969
Optical goods wholesalers, total.....	742	126,966	2	(D)	6	(D)	31	19,233	136	41,922	544	46,451
In cities of 500,000 or more.....	282	54,688	2	(D)	2	(D)	17	10,521	75	23,443	180	16,161
In cities of 100,000 to 499,999.....	212	46,186	2	(D)	3	4,939	10	(D)	42	12,706	148	14,389
In cities of 25,000 to 99,999.....	146	18,620	...	(D)	...	...	4	(D)	15	4,686	125	9,788
In cities of 5,000 to 24,999.....	87	6,377	...	(D)	...	...	...	...	3	(D)	79	5,368
In remainder of United States.....	15	1,095	...	(D)	...	...	...	...	1	(D)	12	745
Other professional supplies distributors, total.....	479	132,670	13	51,083	25	33,298	22	15,132	72	22,825	329	25,145
In cities of 500,000 or more.....	214	87,130	9	36,225	15	7,012	14	9,783	34	10,034	133	9,949
In cities of 100,000 to 499,999.....	155	32,635	1	(D)	5	7,012	7	(D)	22	7,848	115	9,740
In cities of 25,000 to 99,999.....	57	17,031	1	(D)	2	(D)	1	(D)	5	1,996	42	2,674
In cities of 5,000 to 24,999.....	26	3,283	...	(D)	...	...	...	...	5	1,644	21	1,639
In remainder of United States.....	27	12,591	2	(D)	3	(D)	...	...	4	1,343	18	1,143
Service establishment supply houses:												
Beauty, barber supply houses, total.....	898	140,561	...	...	9	12,832	26	16,630	178	52,477	657	55,668
In cities of 500,000 or more.....	290	56,599	...	...	6	7,931	17	10,870	64	20,069	196	16,506
In cities of 100,000 to 499,999.....	322	52,922	...	...	2	(D)	8	(D)	77	22,431	224	20,987
In cities of 25,000 to 99,999.....	213	25,500	...	...	1	(D)	1	(D)	33	(D)	171	14,153
In cities of 5,000 to 24,999.....	32	4,001	...	...	...	...	...	...	1	(D)	47	(D)
In remainder of United States.....	21	1,579	...	...	...	...	...	...	1	(D)	19	(D)
Janitors' supply houses, total.....	843	126,780	...	13,373	9	11,914	21	14,287	116	35,938	660	48,564
In cities of 500,000 or more.....	266	52,455	1	(D)	7	(D)	16	11,208	40	12,809	197	16,048
In cities of 100,000 to 499,999.....	285	57,890	1	(D)	1	(D)	3	(D)	44	13,776	225	17,036
In cities of 25,000 to 99,999.....	160	18,602	1	(D)	1	(D)	2	(D)	17	4,906	135	9,089
In cities of 5,000 to 24,999.....	47	12,896	1	(D)	...	...	...	...	8	2,455	28	3,654
In remainder of United States.....	57	4,537	...	(D)	...	...	...	...	7	1,592	43	2,827
Laundry, dry cleaning supply houses, total.....	441	146,607	...	12,701	20	29,109	46	33,731	112	38,132	227	20,085
In cities of 500,000 or more.....	205	77,897	5	12,701	13	18,540	15	12,353	51	17,700	106	9,765
In cities of 100,000 to 499,999.....	152	49,500	...	...	4	6,093	22	15,854	49	17,044	65	5,778
In cities of 25,000 to 99,999.....	30	11,715	...	...	2	(D)	5	2,624	10	(D)	30	2,628
In cities of 5,000 to 24,999.....	11	1,562	...	...	1	(D)	3	(D)	...	(D)	16	(D)
In remainder of United States.....	23	6,135	...	...	...	...	...	...	2	(D)	1	(D)
Shoe service wholesalers, total.....	485	101,579	...	...	6	8,097	32	23,575	107	32,002	330	32,386
In cities of 500,000 or more.....	231	60,032	2	(D)	6	8,097	20	15,481	56	17,414	146	14,339
In cities of 100,000 to 499,999.....	138	26,632	...	...	9	6,312	9	6,312	34	9,654	91	10,208
In cities of 25,000 to 99,999.....	96	11,285	...	...	2	(D)	2	(D)	11	2,691	81	7,069
In cities of 5,000 to 24,999.....	4	670	...	...	...	...	1	(D)	6	2,245	3	(D)
In remainder of United States.....	4	670	...	...	...	...	...	...	...	(D)	3	(D)
Undergarments supply houses, total.....	137	14,443	...	...	...	...	2	(D)	22	6,409	107	6,586
In cities of 500,000 or more.....	37	4,166	...	...	...	...	...	...	7	(D)	30	2,179
In cities of 100,000 to 499,999.....	26	3,410	...	...	...	...	...	...	8	2,135	18	1,275
In cities of 25,000 to 99,999.....	50	2,709	...	...	...	...	...	(D)	1	(D)	52	1,590
In cities of 5,000 to 24,999.....	27	2,785	...	...	...	...	1	(D)	3	(D)	22	1,122
In remainder of United States.....	27	2,785	...	...	...	...	...	...	...	(D)	1	(D)
Upholsterers' supply houses, total.....	262	92,670	...	23,395	7	9,190	31	20,931	83	26,205	128	12,795
In cities of 500,000 or more.....	123	39,407	7	(D)	6	(D)	20	15,988	53	16,823	128	6,748
In cities of 100,000 to 499,999.....	67	39,407	1	(D)	1	(D)	7	(D)	28	14,628	32	6,658
In cities of 25,000 to 99,999.....	40	3,363	...	...	...	...	1	(D)	4	(D)	14	1,454
In cities of 5,000 to 24,999.....	4	(D)	...	...	...	...	...	(D)	...	(D)	4	(D)
In remainder of United States.....	8	(D)	1	(D)	...	...	...	...	...	...	6	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Establishments and Sales

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—												Establishments operated less than full year	
	Total		\$2,000,000 and over		\$1,000,000 to \$1,999,000		\$500,000 to \$999,000		\$200,000 to \$499,000		Less than \$200,000			
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)		
Machinery, Equipment Supplies Distributors—Con.														
Service establishment supply houses—Con.														
Welders' supply houses, total.....	1,000	198,100	5	16,509	6	8,682	58	38,904	222	65,606	674	66,069	35	2,330
In cities of 500,000 or more.....	191	58,344	5	16,509	...	...	20	14,144	52	16,352	111	11,249	3	90
In cities of 250,000 to 499,999.....	231	51,656	...	...	3	4,376	19	12,890	66	18,942	133	14,846	3	602
In cities of 100,000 to 249,999.....	284	26,527	...	...	...	...	...	...	...	...	...	...	8	1,201
In cities of 5,000 to 24,999.....	108	17,644	...	...	...	...	5	3,567	21	5,832	131	14,169	1	1,167
In remainder of United States.....	1,198	281,232	12	38,501	...	...	79	54,860	20	6,380	76	5,966	6	513
Other service establishment supply houses, total.....	612	172,738	9	31,653	37	50,022	79	54,860	215	61,086	816	61,086	39	8,666
In cities of 500,000 or more.....	131	64,477	1	...	...	...	42	16,384	121	31,912	396	31,912	3	5,907
In cities of 100,000 to 499,999.....	123	10,283	...	...	2	...	...	...	...	...	...	...	1	1,022
In cities of 25,000 to 99,999.....	71	10,283	...	...	...	...	5	2,906	12	4,176	50	2,906	4	270
In cities of 5,000 to 24,999.....	81	16,653	...	...	...	...	3	...	10	3,087	61	3,574	3	310
In remainder of United States.....	450	169,782	11	57,496	16	23,182	43	30,660	109	34,311	254	19,654	17	4,479
Transportation equipment distributors:														
Aircraft, aeronautical equipment, parts distributors, total.....	131	51,002	4	13,734	6	9,650	15	10,787	36	11,335	66	5,219	6	277
In cities of 500,000 or more.....	88	48,908	1	27,033	4	5,104	9	6,476	16	5,331	50	3,750	4	1,214
In cities of 100,000 to 499,999.....	94	28,508	1	...	1	...	8	4,447	25	7,021	57	4,262	2	...
In cities of 25,000 to 99,999.....	52	18,205	1	...	2	...	4	5,067	12	4,250	28	2,438	1	...
In cities of 5,000 to 24,999.....	85	23,599	2	...	4	4,446	4	2,883	20	6,574	53	3,985	3	...
In remainder of United States.....	400	126,573	7	24,624	15	18,989	49	33,677	90	27,734	223	20,101	16	1,448
Marine machinery, equipment distributors, total.....	174	57,103	1	11,094	11	14,059	28	18,796	35	11,389	93	8,556	6	1,448
In cities of 500,000 or more.....	100	39,405	3	...	3	...	14	...	31	10,017	46	4,528	3	318
In cities of 100,000 to 499,999.....	38	11,119	1	...	1	...	2	...	1	1,039	30	2,775	1	...
In cities of 25,000 to 99,999.....	35	6,834	...	...	...	...	...	...	12	...	21	1,772	1	...
In cities of 5,000 to 24,999.....	53	12,092	1	...	...	...	5	3,654	8	...	33	2,468	6	360
In remainder of United States.....	84	60,046	6	33,544	12	8,716	12	8,203	12	4,030	45	3,338	3	2,195
Railroad equipment distributors, total.....	63	54,531	6	33,544	6	8,716	9	6,037	7	...	32	2,447	3	...
In cities of 500,000 or more.....	10	2,047	...	...	...	...	...	...	2	...	8	...	...	...
In cities of 100,000 to 499,999.....	4	1,779	...	...	...	...	1	...	...	...	...	...	...	...
In cities of 25,000 to 99,999.....	6	...	...	...	...	...	...	...	...	...	...	...	...	...
In cities of 5,000 to 24,999.....	1	...	...	...	...	...	...	...	...	...	...	...	...	...
In remainder of United States.....	70	19,647	...	...	...	...	8	5,935	12	3,568	42	3,637	3	268
Other transportation equipment distributors, total.....	27	8,468	...	...	...	...	4	2,984	4	1,407	16	1,596	1	...
In cities of 500,000 or more.....	19	5,476	...	...	...	...	2	...	2	1,070	12	1,176	...	...
In cities of 100,000 to 499,999.....	10	3,844	...	...	...	...	...	...	...	...	...	...	...	...
In cities of 25,000 to 99,999.....	6	1,584	...	...	...	...	...	...	...	...	...	...	...	...
In cities of 5,000 to 24,999.....	8	875	...	...	...	...	...	...	...	...	...	...	...	...
In remainder of United States.....	2,693	2,174,276	242	1,154,167	286	406,888	398	283,039	672	225,746	1,002	89,571	93	14,865
Metals, Metalwork (Except Scrap) Distributors														
Iron, steel and products distributors, total.....	1,180	1,156,153	143	685,026	143	203,580	181	128,514	292	96,504	409	38,595	32	6,134
In cities of 500,000 or more.....	568	456,802	26	28,350	26	93,261	59	58,156	135	31,736	180	15,723	19	3,767
In cities of 100,000 to 499,999.....	23	11,629	12	37,307	18	25,891	31	22,308	58	19,243	118	13,619	11	2,142
In cities of 25,000 to 99,999.....	331	223,973	28	122,942	24	34,568	42	30,341	74	25,186	146	11,794	17	1,680
In cities of 5,000 to 24,999.....	542	1,188,309	76	972,951	71	99,194	73	34,729	122	40,033	175	15,722	23	5,680
In remainder of United States.....	327	1,002,624	52	872,385	41	56,817	44	34,097	79	26,261	98	8,845	13	4,219
Nonferrous metals distributors, total.....	109	96,923	11	45,899	21	29,610	14	13,790	14	3,026	33	3,465	5	...
In cities of 500,000 or more.....	33	34,522	3	11,857	5	...	5	3,729	10	...	11	888	3	...
In cities of 100,000 to 499,999.....	35	34,522	2	20,781	4	...	4	4,390	6	1,484	15	1,067	...	...
In cities of 25,000 to 99,999.....	38	32,805	6	22,029	3	4,480	4	2,825	6	1,841	16	1,457	3	175
In cities of 5,000 to 24,999.....	50	1,157	...	...	...	...	...	...	...	...	...	...	...	...
In remainder of United States.....	2,202	801,152	57	280,900	95	132,053	226	159,620	395	122,188	1,379	100,759	50	5,832
Scrap, Waste Materials Dealers														
Iron, steel scrap dealers:														
Equipment, total.....	403	272,186	26	126,742	34	49,289	73	50,965	84	26,673	174	16,269	12	2,248
In cities of 500,000 or more.....	374	226,465	17	98,561	30	40,747	63	44,259	85	26,379	171	15,318	8	1,201
In cities of 100,000 to 499,999.....	448	133,200	5	13,071	18	23,826	57	41,539	109	34,462	248	21,135	11	1,167
In cities of 25,000 to 99,999.....	535	86,993	3	7,221	8	8,149	24	16,882	81	23,316	424	30,385	7	640
In cities of 5,000 to 24,999.....	442	80,908	6	35,305	7	10,042	9	5,975	36	11,358	372	17,652	12	576
In remainder of United States.....	1,517	411,788	34	256,038	35	47,152	35	24,035	83	25,928	1,298	55,780	33	2,855
Iron, steel scrap dealers (without processing, preparation equipment), total.....	389	278,226	26	126,742	34	49,289	73	50,965	84	26,673	174	16,269	12	1,148
In cities of 500,000 or more.....	231	47,474	4	18,653	12	17,152	8	5,662	17	5,395	185	9,556	6	...
In cities of 100,000 to 499,999.....	214	47,330	3	...	6	...	9	6,499	16	9,661	179	9,661	2	...
In cities of 25,000 to 99,999.....	285	16,640	...	...	1	...	7	...	16	5,266	253	9,865	3	730
In cities of 5,000 to 24,999.....	398	16,818	1	...	...	...	1	...	5	1,368	382	11,167	9	...
In remainder of United States.....														

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—											Establishments operated less than full year
	Total						Less than \$200,000					
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)		
Scrap, Waste Materials Dealers—Con.												
Waste materials dealers:												
Nonferrous metallic scrap dealers, total.....	1,518	500,822	55	179,397	119	84,947	245	78,203	999	71,210	41	8,417
In cities of 500,000 or more.....	476	210,063	25	81,431	45	40,252	66	26,569	279	22,473	13	5,769
In cities of 100,000 to 499,999.....	324	151,510	18	65,832	34	18,049	42	22,519	171	13,489	13	1,736
In cities of 25,000 to 99,999.....	279	71,119	7	19,004	10	8,950	17	11,209	190	15,138	5	297
In cities of 5,000 to 24,999.....	257	38,940	2	(D)	4	5,696	29	6,377	204	12,622	8	(D)
In remainder of United States.....	182	29,190	3	(D)	5	5,701	13	3,855	155	7,488	2	(D)
Waste paper dealers, total.....	1,124	218,239	13	47,668	43	29,837	137	42,674	868	53,723	32	2,678
In cities of 500,000 or more.....	545	133,462	11	(D)	21	28,361	59	16,876	17	26,511	17	(D)
In cities of 100,000 to 499,999.....	241	47,012	1	(D)	5	8,875	14	16,985	158	11,760	8	722
In cities of 25,000 to 99,999.....	179	18,364	...	(D)	3	(D)	10	3,377	159	9,250	5	328
In cities of 5,000 to 24,999.....	75	5,672	...	(D)	...	(D)	8	(D)	66	2,855	1	(D)
In remainder of United States.....	84	13,729	1	(D)	2	(D)	4	(D)	71	3,347	1	(D)
Wiping cloth dealers, total.....	229	48,395	...	(D)	2	(D)	69	21,382	134	11,184	5	(D)
In cities of 500,000 or more.....	122	28,905	...	(D)	13	(D)	45	13,969	62	5,761	2	(D)
In cities of 100,000 to 499,999.....	56	11,906	...	(D)	1	(D)	14	4,779	35	2,632	1	(D)
In cities of 25,000 to 99,999.....	26	3,848	...	(D)	...	(D)	5	(D)	20	1,513	...	(D)
In cities of 5,000 to 24,999.....	8	1,122	...	(D)	...	(D)	3	(D)	4	297	1	(D)
In remainder of United States.....	17	2,614	...	(D)	1	(D)	2	(D)	13	981	1	(D)
Rags, textile waste dealers, total.....	784	250,528	17	64,038	35	49,503	77	53,486	494	36,934	20	2,415
In cities of 500,000 or more.....	445	123,060	16	21,297	16	28,492	87	27,583	282	20,805	14	2,010
In cities of 100,000 to 499,999.....	134	59,968	7	(D)	9	14,012	21	14,350	69	5,509	2	(D)
In cities of 25,000 to 99,999.....	117	33,420	2	(D)	5	7,824	8	5,373	84	6,729	1	(D)
In cities of 5,000 to 24,999.....	43	14,866	2	(D)	2	(D)	6	(D)	33	2,185	1	(D)
In remainder of United States.....	43	14,214	...	(D)	...	(D)	6	(D)	26	1,688	2	(D)
Other waste materials dealers, total.....	815	174,466	8	64,157	30	23,633	77	24,994	658	34,538	25	6,308
In cities of 500,000 or more.....	299	102,683	5	54,314	6	11,101	17	12,483	122	13,482	10	3,290
In cities of 100,000 to 499,999.....	173	31,219	2	(D)	7	9,529	7	5,932	136	6,675	5	(D)
In cities of 25,000 to 99,999.....	118	22,825	2	(D)	2	(D)	7	2,014	99	5,877	4	2,560
In cities of 5,000 to 24,999.....	81	8,439	...	(D)	2	(D)	7	2,339	71	3,407	...	(D)
In remainder of United States.....	144	9,300	...	(D)	1	(D)	7	2,226	130	5,097	6	(D)
Other Merchant Wholesalers												
Amusement, sporting goods distributors:												
Cameras, photographic supplies distributors, total.....	484	233,116	22	89,876	26	35,106	60	41,753	225	43,343	21	3,709
In cities of 500,000 or more.....	258	160,272	18	69,654	19	25,828	40	28,515	98	9,282	14	2,918
In cities of 100,000 to 499,999.....	119	49,804	1	(D)	6	(D)	17	14,275	48	3,950	3	658
In cities of 25,000 to 99,999.....	50	9,864	1	(D)	...	(D)	7	2,161	38	3,568	2	(D)
In cities of 5,000 to 24,999.....	31	7,899	1	(D)	1	(D)	1	(D)	20	1,497	1	(D)
In remainder of United States.....	26	5,177	1	(D)	...	(D)	3	(D)	21	1,032	1	(D)
Sporting goods wholesalers, total.....	579	233,998	19	81,394	26	33,364	59	41,741	325	28,280	17	5,544
In cities of 500,000 or more.....	204	132,541	14	63,912	12	15,271	30	19,891	83	8,376	7	1,420
In cities of 100,000 to 499,999.....	149	51,717	3	(D)	6	8,474	19	10,553	82	6,710	2	352
In cities of 25,000 to 99,999.....	83	17,028	...	(D)	3	3,276	5	5,816	52	4,725	3	52
In cities of 5,000 to 24,999.....	59	12,777	1	(D)	2	(D)	11	3,221	39	3,105	3	328
In remainder of United States.....	84	19,935	1	(D)	3	(D)	2	(D)	69	5,364	2	(D)
Toys, games, fireworks wholesalers, total.....	805	277,626	14	63,170	36	49,111	80	57,704	440	41,030	29	1,964
In cities of 500,000 or more.....	428	171,850	10	44,802	21	28,940	51	36,493	203	19,738	13	1,290
In cities of 100,000 to 499,999.....	189	66,794	2	(D)	8	10,565	21	16,162	53	9,877	5	(D)
In cities of 25,000 to 99,999.....	83	18,639	1	(D)	4	5,444	3	1,861	61	5,313	4	(D)
In cities of 5,000 to 24,999.....	43	8,554	1	(D)	1	(D)	2	1,266	31	2,497	4	64
In remainder of United States.....	62	11,789	...	(D)	...	(D)	3	3,218	45	3,605	3	89
Other recreation goods wholesalers, total.....	646	297,971	14	56,460	24	31,279	53	38,461	378	30,111	24	4,565
In cities of 500,000 or more.....	318	128,634	3	42,131	15	19,832	32	22,932	165	14,542	11	3,058
In cities of 100,000 to 499,999.....	155	42,803	10	(D)	7	(D)	35	10,099	95	7,877	7	(D)
In cities of 25,000 to 99,999.....	75	18,113	...	(D)	2	(D)	9	6,427	44	2,996	1	(D)
In cities of 5,000 to 24,999.....	30	11,185	1	(D)	...	(D)	6	2,287	19	1,349	1	(D)
In remainder of United States.....	68	7,236	...	(D)	...	(D)	1	(D)	55	3,347	4	(D)
Book, magazine, newspaper wholesalers, total.....	1,919	697,206	49	245,811	81	111,846	143	102,575	1,169	100,404	58	6,093
In cities of 500,000 or more.....	478	296,403	29	165,149	36	53,257	42	26,427	268	17,885	19	1,642
In cities of 100,000 to 499,999.....	322	163,851	11	40,959	32	42,914	54	29,564	139	9,868	10	1,752
In cities of 25,000 to 99,999.....	527	132,918	4	19,823	3	10,867	33	21,752	144	35,426	13	1,502
In cities of 5,000 to 24,999.....	406	64,794	2	(D)	1	(D)	9	6,825	303	27,779	12	1,076
In remainder of United States.....	176	39,240	3	(D)	5	(D)	26	7,594	135	9,446	4	121
(D) Withheld to avoid disclosure. ... Represents zero.												

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954—SALES SIZE OF ESTABLISHMENT—UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE—Continued

SIZE OF ESTABLISHMENT OR FIRM

2-67

Establishments and Sales

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—										Establishments operated less than full year	
	Total											
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
Other Merchant Wholesalers												
Coal wholesalers:												
Coal wholesalers (without yard or dock stocks), total.....	496	568,163	59	362,081	54	84,259	77	55,380	95	32,211	196	15,218
In cities of 500,000 or more.....	196	377,771	41	286,360	28	45,766	35	26,442	35	12,163	52	4,757
In cities of 100,000 to 499,999.....	100	92,585	12	51,400	13	19,369	16	10,458	23	7,624	33	2,911
In cities of 25,000 to 99,999.....	51	38,599	2	(D)	5	7,346	5	6,669	13	4,669	23	1,988
In cities of 5,000 to 24,999.....	47	20,268	1	(D)	3	4,837	8	6,434	8	2,638	3	1,517
In remainder of United States.....	102	38,940	3	(D)	5	6,941	13	8,996	16	5,117	63	4,045
Coal wholesalers (with coal yard), total.....												
In cities of 500,000 or more.....	204	226,026	21	165,382	15	20,206	24	17,859	46	14,366	93	7,251
In cities of 100,000 to 499,999.....	62	129,670	13	109,527	7	10,114	6	3,759	22	1,874	1	(D)
In cities of 25,000 to 99,999.....	37	19,073	2	43,354	2	3,808	6	4,588	8	1,284	18	1,284
In cities of 5,000 to 24,999.....	28	51,642	5	(D)	3	(D)	3	2,303	14	1,070	1	(D)
In remainder of United States.....	33	14,499	1	(D)	1	(D)	5	(D)	9	1,491	3	(D)
In remainder of United States.....	44	11,142	...	...	2	(D)	4	2,785	17	1,495	22	1,495
Farm supplies wholesalers:												
Feed wholesalers, total.....	1,067	766,302	70	404,046	81	115,491	138	97,749	297	95,232	449	46,106
In cities of 500,000 or more.....	117	248,879	28	206,460	12	19,401	14	10,605	25	8,397	35	3,892
In cities of 100,000 to 499,999.....	124	129,229	19	(D)	15	21,401	13	10,978	36	11,681	40	3,999
In cities of 25,000 to 99,999.....	127	130,312	12	(D)	14	19,740	19	13,859	44	14,133	36	4,495
In cities of 5,000 to 24,999.....	209	85,301	4	10,219	17	22,060	30	20,951	69	21,078	82	8,961
In remainder of United States.....	490	172,581	7	29,888	23	32,889	62	41,356	123	39,943	256	24,759
Fertilizer, agricultural chemical distributors, total.....												
In cities of 500,000 or more.....	507	280,597	27	136,059	34	46,616	55	39,688	109	35,683	262	18,802
In cities of 100,000 to 499,999.....	73	87,278	8	54,381	10	14,641	12	8,032	19	6,215	21	1,568
In cities of 25,000 to 99,999.....	65	66,885	8	43,932	8	(D)	8	6,401	13	3,181	32	2,332
In cities of 5,000 to 24,999.....	74	48,942	8	30,384	3	(D)	10	8,661	13	6,024	32	1,955
In remainder of United States.....	88	24,200	...	...	4	4,901	12	9,638	17	5,369	51	4,070
In remainder of United States.....	207	53,292	3	7,362	9	12,787	13	8,756	47	14,894	126	8,877
Seed wholesalers, total.....												
In cities of 500,000 or more.....	641	474,148	52	204,472	76	104,536	118	88,177	154	50,999	224	21,219
In cities of 100,000 to 499,999.....	71	98,118	11	(D)	13	19,671	12	8,916	15	5,132	20	1,587
In cities of 25,000 to 99,999.....	108	101,916	12	(D)	14	18,264	30	23,054	27	9,009	32	2,291
In cities of 5,000 to 24,999.....	93	58,053	7	(D)	13	18,340	17	12,287	22	6,800	32	3,370
In remainder of United States.....	126	77,089	15	23,202	17	25,186	41	30,561	55	12,038	42	3,663
In remainder of United States.....	243	138,972	3	54,323	19	25,186	41	30,561	55	12,038	108	10,308
Other farm supplies wholesalers, total.....												
In cities of 500,000 or more.....	132	53,595	3	(D)	15	20,814	15	10,851	28	9,155	70	5,602
In cities of 100,000 to 499,999.....	33	9,571	1	(D)	...	...	4	(D)	8	1,466	19	1,523
In cities of 25,000 to 99,999.....	16	2,078	...	...	2	(D)	3	1,844	1	(D)	12	612
In cities of 5,000 to 24,999.....	23	11,441	...	...	5	(D)	3	2,514	1	(D)	4	1,120
In remainder of United States.....	50	25,098	2	(D)	8	10,722	5	(D)	12	4,330	23	1,979
Jewelry wholesalers:												
General-line jewelry wholesalers, total.....	234	143,549	7	(D)	20	26,258	66	47,152	100	32,526	36	3,680
In cities of 500,000 or more.....	150	106,651	7	(D)	15	19,625	44	31,642	61	19,638	21	2,406
In cities of 100,000 to 499,999.....	70	32,721	...	...	5	6,633	20	(D)	32	10,852	11	1,070
In cities of 25,000 to 99,999.....	7	2,739	...	...	...	...	2	(D)	3	926	2	(D)
In cities of 5,000 to 24,999.....	3	703	...	...	...	...	...	(D)	2	(D)	1	(D)
In remainder of United States.....	4	...	...	...	...	...	...	...	2	(D)	1	(D)
Clocks, watches wholesalers, total.....												
In cities of 500,000 or more.....	355	124,380	7	24,202	25	33,505	31	22,626	81	27,141	200	15,329
In cities of 100,000 to 499,999.....	351	109,509	6	(D)	24	(D)	27	19,644	71	24,078	165	12,738
In cities of 25,000 to 99,999.....	13	1,029	1	(D)	1	(D)	4	2,982	8	(D)	11	1,465
In cities of 5,000 to 24,999.....	6	(D)	...	...	...	...	...	...	2	(D)	11	384
In remainder of United States.....	2	(D)	...	...	...	...	...	...	...	...	5	(D)
Costume jewelry wholesalers, total.....												
In cities of 500,000 or more.....	513	132,621	7	18,524	16	20,994	42	29,238	111	34,254	320	27,662
In cities of 100,000 to 499,999.....	379	107,991	6	(D)	13	17,169	35	24,235	86	26,982	227	21,652
In cities of 25,000 to 99,999.....	92	21,315	1	(D)	3	3,825	7	5,003	21	(D)	57	3,999
In cities of 5,000 to 24,999.....	19	1,985	...	...	...	...	...	...	3	881	16	1,104
In remainder of United States.....	7	1,077	...	...	...	...	...	...	...	...	7	654
Precious stones distributors, total.....												
In cities of 500,000 or more.....	498	202,608	10	32,001	37	51,781	70	51,296	120	40,387	254	25,159
In cities of 100,000 to 499,999.....	449	185,047	9	(D)	34	48,123	68	(D)	105	36,162	229	23,051
In cities of 25,000 to 99,999.....	36	15,203	1	(D)	3	3,658	13	(D)	13	(D)	15	1,288
In cities of 5,000 to 24,999.....	11	(D)	...	...	...	...	...	(D)	2	(D)	9	(D)
In remainder of United States.....	2	(D)	...	...	...	...	...	...	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of—											Establishments operated less than full year				
	Total															
	Establish- ments (Number)	Sales (\$1,000)	\$2,000,000 and over (Number)	Sales (\$1,000)	\$1,000,000 to \$1,999,000 (Number)	Sales (\$1,000)	\$500,000 to \$999,000 (Number)	Sales (\$1,000)	\$200,000 to \$499,000 (Number)	Sales (\$1,000)	Less than \$200,000 (Number)		Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales ($1,000)
Other Merchant Wholesalers—Con.																
Jewelry wholesalers—Con.																
Watch and jewelry wholesalers' tools distributors, total.....	172	30,719	1	(D)	2	(D)	10	6,787	27	8,125	127	9,831	5	758		
In cities of 500,000 or more.....	109	24,177	1	(D)	2	(D)	9	(D)	19	5,543	75	6,612	3	(D)		
In cities of 100,000 to 499,999.....	51	5,591	...	...	...	...	1	(D)	7	(D)	42	2,752	1	(D)
In cities of 25,000 to 99,999.....	9	(D)	...	...	...	...	...	...	...	...	9	(D)	...	...
In cities of 5,000 to 24,999.....	1	(D)	...	...	...	...	...	...	...	...	1	(D)	...	...
In remainder of United States.....	2	(D)	...	...	...	...	...	...	...	...	...	...	...	...
Other jewelry wholesalers, total.....																
In cities of 500,000 or more.....	969	191,582	6	25,120	21	28,167	45	31,262	152	46,670	715	57,701	30	2,662		
In cities of 100,000 to 499,999.....	710	153,833	6	25,120	21	28,167	40	27,461	123	39,049	508	41,946	18	1,677		
In cities of 25,000 to 99,999.....	171	27,848	...	...	...	...	5	3,801	23	7,017	132	10,579	7	(D)
In cities of 5,000 to 24,999.....	46	6,512	...	...	...	...	...	...	2	(D)	39	2,923	3	(D)
In remainder of United States.....	20	2,350	...	...	...	...	...	...	4	(D)	16	(D)	...	...
Petroleum products distributors, total.....																
In cities of 500,000 or more.....	2,260	1,416,368	97	754,833	145	198,267	229	159,936	546	172,047	1,161	104,715	82	26,590		
In cities of 100,000 to 499,999.....	430	646,937	49	496,968	84	60,533	54	39,100	87	28,502	183	15,465	13	6,369		
In cities of 25,000 to 99,999.....	425	261,442	22	118,022	36	50,790	56	37,565	100	31,533	200	17,717	100	5,815		
In cities of 5,000 to 24,999.....	333	164,022	15	51,922	39	38,848	39	27,419	85	26,303	150	14,011	14	5,519		
In remainder of United States.....	393	163,015	6	27,782	13	18,040	32	20,840	103	31,464	218	20,074	23	4,815		
In remainder of United States.....	679	180,972	5	60,139	22	30,056	48	35,012	171	54,245	410	37,448	23	4,072		
Gift, art goods, greeting card wholesalers:																
Gift, art goods, greeting card wholesalers, total.....	735	140,213	4	12,539	18	24,380	43	28,676	119	35,774	524	36,929	27	1,915		
In cities of 500,000 or more.....	457	102,136	4	12,539	16	(D)	29	19,426	87	25,473	307	22,493	14	(D)		
In cities of 100,000 to 499,999.....	116	21,013	...	...	...	...	10	6,927	12	4,162	89	6,552	3	(D)
In cities of 25,000 to 99,999.....	61	6,322	...	...	...	...	2	(D)	9	2,703	47	2,961	4	(D)
In cities of 5,000 to 24,999.....	38	4,573	...	...	...	...	1	(D)	4	1,178	31	1,932	1	(D)
In remainder of United States.....	63	6,169	...	...	...	...	1	(D)	7	2,258	20	2,991	...	...
Greeting card distributors, total.....																
In cities of 500,000 or more.....	248	50,094	2	(D)	4	(D)	12	8,347	37	10,653	187	13,220	6	1,898		
In cities of 100,000 to 499,999.....	138	32,145	2	(D)	3	(D)	7	4,811	26	7,662	98	7,855	4	(D)		
In cities of 25,000 to 99,999.....	99	9,120	...	...	...	...	3	(D)	5	1,400	46	2,797	2	(D)
In cities of 5,000 to 24,999.....	22	3,376	...	...	...	...	1	(D)	3	(D)	18	1,416	...	...
In remainder of United States.....	12	4,172	...	...	...	...	1	(D)	1	(D)	10	(D)	...	...
In remainder of United States.....	17	1,281	...	...	...	...	...	...	2	(D)	15	(D)	...	...
Flower, bulb, plant wholesalers:																
Flower (cut), potted plant wholesalers, total.....	851	193,270	2	(D)	17	18,481	72	49,161	206	67,484	522	43,268	32	4,670		
In cities of 500,000 or more.....	266	86,380	1	(D)	13	18,481	35	24,012	80	26,147	130	13,010	7	(D)		
In cities of 100,000 to 499,999.....	224	55,812	1	(D)	2	(D)	21	14,165	66	22,550	125	12,707	9	817		
In cities of 25,000 to 99,999.....	111	16,732	...	...	...	...	5	3,027	20	6,998	82	6,410	5	297
In cities of 5,000 to 24,999.....	76	11,180	...	...	...	...	5	3,009	15	4,056	52	3,553	562	(D)
In remainder of United States.....	174	23,166	...	...	...	...	2	(D)	25	7,733	133	7,568	7	(D)
Bulb, plant distributors, total.....																
In cities of 500,000 or more.....	115	29,672	2	(D)	4	5,316	8	5,218	22	6,981	78	5,403	1	(D)		
In cities of 100,000 to 499,999.....	37	16,062	2	(D)	2	(D)	3	2,118	10	3,173	20	1,308	...	...
In cities of 25,000 to 99,999.....	21	5,326	...	...	...	...	1	(D)	4	(D)	14	1,078	...	...
In cities of 5,000 to 24,999.....	8	758	...	...	...	...	...	...	...	...	8	(D)	...	...
In remainder of United States.....	11	1,995	...	...	...	...	...	...	...	...	8	(D)	...	...
In remainder of United States.....	38	5,531	...	...	...	...	2	(D)	7	2,365	28	1,740	...	...
Miscellaneous products merchant wholesalers:																
Forest products (except lumber) distributors, total.....	669	290,871	24	149,307	25	34,247	65	47,341	100	32,522	424	24,666	31	2,768		
In cities of 500,000 or more.....	104	138,148	14	110,926	4	5,686	18	12,543	17	5,250	48	2,951	17	792		
In cities of 100,000 to 499,999.....	69	44,035	6	25,433	2	4,035	12	9,466	13	4,409	34	2,429	2	(D)		
In cities of 25,000 to 99,999.....	31	14,719	1	(D)	3	3,887	11	(D)	8	2,980	16	1,122	...	...
In cities of 5,000 to 24,999.....	101	33,408	1	(D)	9	13,613	12	5,384	16	5,384	39	4,647	5	1,684		
In remainder of United States.....	364	60,561	2	(D)	7	16,577	22	16,577	46	14,499	267	13,517	20	1,684		
General merchandise distributors, total.....																
In cities of 500,000 or more.....	594	814,291	65	605,527	60	82,438	79	55,590	136	43,881	236	23,131	18	3,764		
In cities of 100,000 to 499,999.....	344	558,722	42	432,774	40	53,048	46	32,464	83	25,992	123	11,879	10	2,965		
In cities of 25,000 to 99,999.....	113	138,366	10	100,343	10	13,557	13	9,672	28	9,191	47	4,882	5	(D)		
In cities of 5,000 to 24,999.....	46	33,243	4	18,756	4	(D)	4	2,305	10	3,479	23	2,345	...	...
In remainder of United States.....	40	31,480	4	(D)	1	(D)	8	5,570	7	2,684	20	1,869	...	...
In remainder of United States.....	51	52,460	5	(D)	5	7,743	8	5,559	8	2,355	23	2,156	...	...
Leather goods wholesalers, total.....																
In cities of 500,000 or more.....	454	135,579	12	49,369	5	6,082	34	24,586	97	28,799	291	24,277	15	2,466		
In cities of 100,000 to 499,999.....	296	105,818	10	(D)	4	(D)	23	17,365	74	22,163	172	15,151	13	2,076		
In cities of 25,000 to 99,999.....	67	16,092	1	(D)	1	(D)	8	5,084	10	2,745	45	4,040	2	(D)		
In cities of 5,000 to 24,999.....	49	8,951	1	(D)	3	2,137	3	2,137	4	(D)	41	(D)	...	...
In remainder of United States.....	33	4,105	...	...	...	...	...	...	8	2,318	23	1,787	...	...
Musical instrument, sheet music wholesalers, total.....																
In cities of 500,000 or more.....	509	192,142	10	48,899	31	40,838	48	32,919	143	46,853	252	19,414	25	3,219		
In cities of 100,000 to 499,999.....	339	152,543	10	48,899	23	30,722	38	25,461	98	33,156	154	12,447	16	1,898		
In cities of 25,000 to 99,999.....	104	22,903	...	...	...	...	6	4,061	32	9,795	56	4,104	7	(D)
In cities of 5,000 to 24,999.....	22	7,440	...	...	...	...	2	(D)	5	(D)	12	979	1	(D)
In cities of 25,000 to 99,999..... Represents zero.																
(D) Withheld to avoid disclosure.																

(D) Withheld to avoid disclosure. ... Represents zero.

Table 2D. MERCHANT WHOLESALERS: 1954-SALES SIZE OF ESTABLISHMENT-UNITED STATES, BY KIND OF BUSINESS AND CITY SIZE-Continued

SIZE OF ESTABLISHMENT OR FIRM

2-69

Establishments and Sales

Kind of business and city size (number of inhabitants)	Establishments operated full year with sales of -										Establishments operated less than full year	
	Total		\$2,000,000 and over		\$1,000,000 to \$1,999,000		\$500,000 to \$999,000		\$200,000 to \$499,000		Less than \$200,000	
	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
Other Merchant Wholesalers-Con.												
Miscellaneous products merchant wholesalers-Con.												
Musical instruments, sheet music wholesalers-Con.												
In cities of 5,000 to 24,999.....	21	4,369	...	...	1	(D)	2	(D)	2	(D)	16	1,078
In remainder of United States.....	23	4,887	...	...	2	(D)	...	...	6	1,640	14	806
Industrial yarns wholesalers, total.....	222	191,250	22	98,937	31	45,616	31	22,345	46	16,448	88	7,654
In cities of 500,000 or more.....	161	130,644	15	58,715	26	38,569	22	15,521	31	11,578	63	6,011
In cities of 100,000 to 499,999.....	30	38,124	5	(D)	5	7,047	4	(D)	7	2,207	9	429
In cities of 25,000 to 99,999.....	12	3,483	...	...	...	...	2	(D)	5	(D)	5	(D)
In cities of 5,000 to 24,999.....	15	18,273	2	(D)	...	...	2	(D)	3	793	8	787
In remainder of United States.....	4	726	...	...	...	...	1	(D)	...	...	3	(D)
Bags, bagging, burlap (textiles) distributors, total.....	659	239,072	17	66,439	34	45,558	60	42,939	142	45,769	391	32,543
In cities of 500,000 or more.....	344	159,054	13	53,281	29	39,361	32	22,195	79	25,692	183	15,865
In cities of 100,000 to 499,999.....	127	39,133	1	(D)	3	(D)	12	9,985	26	8,627	84	7,002
In cities of 25,000 to 99,999.....	59	15,561	3	(D)	...	...	4	2,506	14	3,833	36	2,960
In cities of 5,000 to 24,999.....	40	9,313	...	...	1	(D)	7	(D)	5	1,521	27	1,780
In remainder of United States.....	89	16,011	...	...	1	(D)	5	(D)	18	6,096	61	4,936
Food, beverage basic material distributors, total.....	325	530,630	26	438,032	15	20,485	29	18,709	53	18,271	194	14,217
In cities of 500,000 or more.....	161	450,584	20	405,964	12	(D)	16	9,732	32	11,522	79	6,922
In cities of 100,000 to 499,999.....	50	50,426	3	39,015	1	(D)	7	5,088	8	2,688	29	2,118
In cities of 25,000 to 99,999.....	29	6,477	1	(D)	...	...	1	(D)	6	2,042	20	1,098
In cities of 5,000 to 24,999.....	37	16,052	2	(D)	1	(D)	2	(D)	5	(D)	25	1,493
In remainder of United States.....	48	7,091	...	...	1	(D)	3	2,010	2	(D)	41	2,586
All other merchant wholesalers, total.....	644	637,417	50	511,698	27	36,299	40	27,125	88	26,811	391	26,145
In cities of 500,000 or more.....	342	546,356	38	467,443	20	27,038	28	18,506	45	13,716	188	12,292
In cities of 100,000 to 499,999.....	109	42,833	6	27,002	2	(D)	7	(D)	17	4,804	47	2,518
In cities of 25,000 to 99,999.....	12	3,483	3	9,004	2	(D)	2	(D)	10	3,150	47	2,518
In cities of 5,000 to 24,999.....	57	13,364	1	(D)	2	(D)	3	2,228	8	2,167	36	3,076
In remainder of United States.....	67	15,543	2	(D)	1	(D)	3	2,228	8	2,564	48	2,972

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
Wholesale trade, total.....	252,318	xxx	11,021,450	216,084,291	2,590,236	151,213
Establishments with--						
1 paid employee.....	57,535	xxx	217,500	2,748,806	42,534	46,345
2 paid employees.....	32,891	xxx	4,652,829	67,118	23,641	23,641
3 paid employees.....	25,760	xxx	299,835	5,843,923	78,756	17,630
4 or 5 paid employees.....	34,813	xxx	622,357	12,149,654	157,134	21,380
6 or 7 paid employees.....	23,192	xxx	619,473	12,047,495	151,994	13,343
8 or 9 paid employees.....	14,411	xxx	525,912	10,219,200	123,216	7,041
10 to 19 paid employees.....	34,038	xxx	1,982,939	38,775,780	464,158	13,989
20 to 49 paid employees.....	21,736	xxx	2,808,544	55,478,170	652,870	6,510
50 to 99 paid employees.....	5,491	xxx	1,631,027	32,225,719	374,189	1,002
100 or more paid employees.....	2,451	xxx	2,068,277	41,942,715	478,267	332
Merchant wholesalers, total.....	165,153	101,100,941	7,018,090	136,999,582	1,686,501	105,270
Establishments with--						
1 paid employee.....	30,457	3,642,588	131,298	1,627,013	27,054	24,846
2 paid employees.....	21,409	3,503,656	148,558	2,844,390	43,686	16,768
3 paid employees.....	17,536	3,956,981	191,396	3,741,865	53,595	13,151
4 or 5 paid employees.....	24,498	7,299,820	414,425	8,131,488	110,528	16,457
6 or 7 paid employees.....	16,793	6,976,032	430,920	8,402,698	110,063	10,712
8 or 9 paid employees.....	10,502	5,636,736	368,920	7,201,316	89,645	5,766
10 to 19 paid employees.....	24,458	19,077,993	1,396,501	27,214,003	332,240	11,509
20 to 49 paid employees.....	14,701	24,441,015	1,886,041	36,997,840	438,824	5,093
50 to 99 paid employees.....	3,481	13,449,821	1,024,506	20,154,458	236,264	764
100 or more paid employees.....	1,318	13,116,299	1,025,525	20,684,511	244,602	204
Manufacturers' sales branches, sales offices, total.....	22,590	69,533,784	2,605,047	51,694,937	515,876	110
Establishments with--						
1 paid employee.....	1,813	664,348	19,176	202,500	1,779	7
2 paid employees.....	1,739	915,334	20,431	381,215	3,518	4
3 paid employees.....	1,546	1,195,916	27,082	524,550	5,677	8
4 or 5 paid employees.....	2,444	2,569,619	62,328	1,222,339	11,030	6
6 or 7 paid employees.....	1,983	2,566,761	70,535	1,369,525	12,902	21
8 or 9 paid employees.....	1,654	2,632,343	75,703	1,475,431	14,110	4
10 to 19 paid employees.....	4,817	10,643,239	343,050	6,820,047	67,097	14
20 to 49 paid employees.....	4,404	19,208,464	662,454	13,243,954	134,537	24
50 to 99 paid employees.....	1,378	11,245,077	462,902	9,146,493	94,229	12
100 or more paid employees.....	812	17,892,683	861,386	17,308,883	171,997	10
Petroleum bulk plants, terminals and LP gas facilities. total.....	29,189	16,038,372	539,643	10,627,876	132,554	22,206
Establishments with--						
1 paid employee.....	14,898	2,633,319	19,153	317,452	4,478	13,853
2 paid employees.....	3,297	859,177	22,654	444,316	6,792	2,609
3 paid employees.....	2,502	857,595	25,533	515,221	7,737	1,936
4 or 5 paid employees.....	3,059	1,377,177	48,490	973,628	13,944	1,900
6 or 7 paid employees.....	1,708	1,032,427	40,869	822,776	11,206	940
8 or 9 paid employees.....	886	727,231	30,638	610,166	7,741	341
10 to 19 paid employees.....	1,738	2,235,909	98,343	1,938,259	23,647	499
20 to 49 paid employees.....	792	2,652,721	110,500	2,181,719	25,159	118
50 to 99 paid employees.....	218	1,915,145	70,780	1,413,181	15,317	7
100 or more paid employees.....	91	1,747,671	72,683	1,411,158	16,533	3
Merchandise agents, brokers, total.....	22,131	39,250,509	530,707	10,091,334	131,308	17,287
Establishments with--						
1 paid employee.....	7,060	4,419,575	32,415	434,262	6,359	5,964
2 paid employees.....	3,972	3,589,160	37,005	683,535	8,102	3,165
3 paid employees.....	2,570	3,278,829	39,628	761,608	7,845	1,786
4 or 5 paid employees.....	2,902	4,779,568	68,476	1,295,469	13,026	2,093
6 or 7 paid employees.....	1,593	3,577,118	53,759	1,001,880	10,476	1,128
8 or 9 paid employees.....	836	2,318,570	34,730	645,486	7,163	680
10 to 19 paid employees.....	1,896	6,534,415	97,512	1,881,122	26,004	1,447
20 to 49 paid employees.....	1,098	6,762,054	92,832	1,867,222	31,653	880
50 to 99 paid employees.....	139	1,938,452	27,553	558,547	9,113	99
100 or more paid employees.....	65	2,052,768	46,797	962,203	11,567	45
Assemblers of farm products, total.....	13,255	9,050,816	327,963	6,670,562	123,997	6,340
Establishments with--						
1 paid employee.....	3,307	817,006	15,458	167,579	2,864	1,675
2 paid employees.....	2,474	1,021,024	16,938	299,373	5,020	1,095
3 paid employees.....	1,606	880,606	16,196	300,679	4,902	749
4 or 5 paid employees.....	1,910	1,218,390	28,638	526,730	8,606	924
6 or 7 paid employees.....	1,115	806,542	23,390	450,616	7,347	542
8 or 9 paid employees.....	533	488,079	15,921	286,801	4,557	250
10 to 19 paid employees.....	1,129	1,308,705	47,533	922,349	15,170	520
20 to 49 paid employees.....	741	1,212,409	56,717	1,187,435	22,697	395
50 to 99 paid employees.....	275	787,302	45,286	953,040	19,266	120
100 or more paid employees.....	165	510,752	61,886	1,575,960	33,568	70
MERCHANT WHOLESALERS						
Grocery, Confectionery, Meat Wholesalers						
General-line grocery wholesalers, total.....	3,320	7,353,560	325,073	6,364,016	82,807	1,538
Voluntary group grocery wholesalers, total.....	574	2,463,756	109,849	2,159,275	25,793	178
Establishments with--						
1-3 paid employees.....	26	16,775	423	4,981	58	8
4-7 paid employees.....	34	22,468	720	13,634	192	20
8-19 paid employees.....	151	217,973	7,904	159,671	2,077	42
20-49 paid employees.....	203	569,507	25,375	505,987	6,478	79
50 or more paid employees.....	160	1,637,033	75,427	1,475,002	16,988	29
Retailer cooperative food wholesalers, total.....	193	1,298,175	35,432	717,490	8,440	13
Establishments with--						
1-3 paid employees.....	10	4,620	136	1,469	20	...
4-7 paid employees.....	23	22,499	590	7,506	125	1
8-19 paid employees.....	50	70,855	2,281	43,557	638	7
20-49 paid employees.....	62	266,746	7,441	151,212	1,981	1
50 or more paid employees.....	48	933,455	24,984	513,746	5,676	4
Cash-carry food depots, total.....	291	139,950	3,380	65,833	897	7
Establishments with--						
1-3 paid employees.....	244	84,197	1,997	37,430	444	3
4-7 paid employees.....	22	16,343	354	6,784	120	...
8-19 paid employees.....	21	27,374	554	12,533	201	1
20-49 paid employees.....	3	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-71

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued						
Grocery, Confectionery, Meat Wholesalers—Continued						
General-line grocery wholesalers—Continued						
Other general-line grocery wholesalers, total.....	2,262	3,451,679	176,412	3,421,418	47,677	1,340
Establishments with—						
1-3 paid employees.....	191	65,866	2,165	25,997	401	170
4-7 paid employees.....	385	226,647	7,561	140,109	2,223	354
8-19 paid employees.....	947	952,859	41,769	783,589	12,244	552
20-49 paid employees.....	575	1,215,401	60,351	1,194,649	17,113	237
50 or more paid employees.....	164	990,906	64,566	1,277,074	15,696	27
Confectionery wholesalers, total.....	1,909	527,446	34,244	676,677	10,563	1,671
Establishments with—						
1-3 paid employees.....	1,041	130,826	5,553	100,056	1,808	980
4-7 paid employees.....	516	131,453	8,108	163,008	2,730	456
8-19 paid employees.....	270	139,897	10,302	205,676	3,149	188
20-49 paid employees.....	73	75,682	7,112	146,618	2,124	45
50 or more paid employees.....	9	49,588	3,169	61,319	752	2
Fish, seafood distributors, total.....	1,808	653,698	49,172	998,122	17,842	1,534
Establishments with—						
1-3 paid employees.....	757	106,709	4,436	75,675	1,367	735
4-7 paid employees.....	437	120,431	7,337	146,140	2,336	388
8-19 paid employees.....	363	179,560	13,668	266,798	4,312	256
20-49 paid employees.....	200	163,554	15,852	319,452	5,854	129
50 or more paid employees.....	51	83,444	7,879	190,057	3,973	26
Meat, meat products wholesalers, total.....	4,357	2,866,193	148,803	2,860,594	35,954	4,215
Establishments with—						
1-3 paid employees.....	2,014	429,097	12,483	220,047	3,498	2,131
4-7 paid employees.....	1,055	461,397	20,615	397,105	5,754	1,087
8-19 paid employees.....	871	820,316	43,118	835,546	10,489	737
20-49 paid employees.....	338	746,245	44,410	850,586	9,879	215
50 or more paid employees.....	79	409,138	28,177	557,310	6,334	45
Specialty-line grocery wholesalers, total.....	9,221	5,919,993	281,313	5,520,372	75,550	6,414
Bakery, restaurant, hotel supply houses, total.....	438	215,414	17,220	343,517	3,973	362
Establishments with—						
1-3 paid employees.....	169	22,476	962	18,644	297	174
4-7 paid employees.....	120	37,187	2,470	45,346	656	103
8-19 paid employees.....	105	68,052	5,258	99,282	1,291	72
20-49 paid employees.....	35	55,985	5,110	104,990	1,038	5
50 or more paid employees.....	9	31,714	3,420	75,255	691	8
Bread, bakery goods distributors, total.....	800	160,478	16,543	329,458	4,892	638
Establishments with—						
1-3 paid employees.....	470	50,595	2,495	43,823	749	404
4-7 paid employees.....	179	34,114	2,966	62,474	965	127
8-19 paid employees.....	103	34,340	3,931	82,981	1,246	85
20-49 paid employees.....	39	28,909	4,749	95,693	1,305	22
50 or more paid employees.....	9	12,520	2,402	44,487	627	...
Canned food wholesalers, total.....	928	621,222	32,478	620,699	8,572	735
Establishments with—						
1-3 paid employees.....	351	75,356	2,361	37,864	642	302
4-7 paid employees.....	250	117,078	5,305	95,915	1,383	195
8-19 paid employees.....	237	212,779	10,724	208,957	2,821	194
20-49 paid employees.....	71	101,146	7,326	148,534	2,046	38
50 or more paid employees.....	19	114,863	6,762	129,429	1,680	6
Coffee, tea, spice wholesalers, total.....	488	1,606,380	22,892	419,480	4,775	252
Establishments with—						
1-3 paid employees.....	248	117,079	1,513	28,106	442	174
4-7 paid employees.....	107	132,030	2,401	44,631	548	47
8-19 paid employees.....	80	606,488	5,313	94,043	945	25
20-49 paid employees.....	32	485,664	4,078	74,754	850	6
50 or more paid employees.....	21	265,119	9,587	177,946	1,990	...
Dairy products distributors, total.....	2,281	1,340,279	77,367	1,526,898	19,835	1,325
Establishments with—						
1-3 paid employees.....	1,146	184,942	6,694	118,122	1,910	775
4-7 paid employees.....	500	206,226	10,030	193,168	2,716	295
8-19 paid employees.....	414	332,962	19,371	382,192	4,884	193
20-49 paid employees.....	172	333,435	20,679	410,309	5,093	49
50 or more paid employees.....	49	282,714	20,593	423,107	5,232	13
Flour distributors, total.....	170	108,303	3,909	74,709	999	84
Establishments with—						
1-3 paid employees.....	88	21,584	511	9,503	150	54
4-7 paid employees.....	43	32,314	894	16,760	225	17
8-19 paid employees.....	31	41,530	1,628	30,528	399	12
20-49 paid employees.....	8	12,875	876	17,918	225	1
50 or more paid employees.....	...	...	...	...	...	...
Frosted, frozen food distributors, total.....	610	455,882	32,453	620,898	8,222	297
Establishments with—						
1-3 paid employees.....	180	42,970	1,691	23,627	331	117
4-7 paid employees.....	138	41,038	2,767	54,702	771	71
8-19 paid employees.....	173	115,807	7,972	158,096	2,133	64
20-49 paid employees.....	91	154,250	10,811	209,687	2,694	40
50 or more paid employees.....	28	101,817	9,212	174,786	2,293	5
Soft drink distributors, total.....	1,142	165,965	22,210	419,705	5,988	941
Establishments with—						
1-3 paid employees.....	768	42,622	3,646	63,861	1,166	708
4-7 paid employees.....	212	31,429	3,630	69,158	1,147	168
8-19 paid employees.....	125	36,574	5,327	109,709	1,503	61
20-49 paid employees.....	23	20,486	2,647	50,396	653	4
50 or more paid employees.....	14	34,854	6,960	126,581	1,519	...
Other grocery specialty wholesalers, total.....	2,364	1,246,070	56,241	1,165,008	18,294	1,780
Establishments with—						
1-3 paid employees.....	1,258	245,542	7,383	131,851	2,221	1,027
4-7 paid employees.....	571	217,848	10,209	197,817	3,044	417
8-19 paid employees.....	360	349,571	14,326	287,292	4,280	242
20-49 paid employees.....	127	243,165	11,956	241,494	3,742	63
50 or more paid employees.....	48	189,944	12,367	306,554	5,007	31

... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued						
Farm Products (Edible) Distributors						
Poultry, poultry products distributors, total.....	2,660	1,475,195	57,514	1,161,141	20,886	2,524
Establishments with—						
1-3 paid employees.....	1,293	236,430	6,166	113,829	2,328	1,297
4-7 paid employees.....	696	293,613	9,744	191,424	3,677	707
8-19 paid employees.....	446	431,013	16,116	318,383	5,335	339
20-49 paid employees.....	179	343,468	14,793	293,595	5,296	157
50 or more paid employees.....	46	170,671	10,695	243,910	4,250	24
Fresh fruit, vegetable wholesalers, total.....	6,520	3,261,739	207,520	3,884,244	59,238	6,614
Establishments with—						
1-3 paid employees.....	3,031	493,424	17,730	284,181	5,134	3,294
4-7 paid employees.....	1,483	560,612	27,994	515,918	8,010	1,617
8-19 paid employees.....	1,311	947,296	59,542	1,098,141	15,962	1,221
20-49 paid employees.....	552	804,858	59,969	1,126,427	16,563	391
50 or more paid employees.....	143	455,549	42,285	859,577	13,569	91
Beer, Wine, Distilled Spirits Wholesalers						
Beer, ale distributors, total.....	5,791	2,311,181	176,619	3,296,086	42,039	4,595
Establishments with—						
1-3 paid employees.....	2,594	349,627	16,990	303,229	4,957	2,514
4-7 paid employees.....	1,698	503,468	33,864	638,390	9,129	1,373
8-19 paid employees.....	1,091	670,601	55,046	1,037,577	12,855	549
20-49 paid employees.....	340	518,701	46,226	858,108	9,809	130
50 or more paid employees.....	68	268,784	24,493	458,782	5,289	29
Wine, distilled spirits wholesalers, total.....	1,518	3,375,753	165,763	3,310,536	31,199	507
Establishments with—						
1-3 paid employees.....	294	75,699	2,488	43,761	570	140
4-7 paid employees.....	271	163,323	6,180	125,842	1,486	130
8-19 paid employees.....	458	707,943	27,921	557,873	5,816	130
20-49 paid employees.....	363	1,046,367	55,571	1,135,513	10,804	82
50 or more paid employees.....	132	1,382,421	73,603	1,447,547	12,523	25
Tobacco Distributors						
Tobacco distributors, total.....	2,858	3,208,929	103,779	1,966,907	28,382	2,466
Establishments with—						
1-3 paid employees.....	917	330,821	5,473	93,166	1,758	994
4-7 paid employees.....	777	551,859	13,541	263,622	4,218	778
8-19 paid employees.....	826	1,140,047	35,757	679,428	9,920	538
20-49 paid employees.....	291	839,688	32,091	608,365	8,410	134
50 or more paid employees.....	47	346,514	16,917	322,326	4,076	22
Drugs, Chemicals, Allied Products Wholesalers						
General-line drug wholesalers, total.....	392	1,273,114	104,646	2,026,241	26,293	35
Establishments with—						
1-3 paid employees.....	8	1,823	67	1,192	16	2
4-7 paid employees.....	16	7,256	361	6,306	85	6
8-19 paid employees.....	34	40,045	2,017	38,349	492	9
20-49 paid employees.....	132	224,611	17,991	347,710	4,464	13
50 or more paid employees.....	202	999,379	84,210	1,632,684	21,236	5
Specialty-line drug, toiletries wholesalers, total.....	2,409	900,618	74,881	1,523,059	19,858	1,391
Establishments with—						
1-3 paid employees.....	1,231	114,558	6,992	130,754	2,063	756
4-7 paid employees.....	606	139,601	11,600	231,429	3,221	378
8-19 paid employees.....	391	208,410	17,793	362,780	4,640	203
20-49 paid employees.....	134	151,389	16,684	328,082	4,084	46
50 or more paid employees.....	47	286,660	21,812	470,014	5,850	8
Industrial chemicals, explosives distributors, total.....	1,878	923,242	69,802	1,400,494	14,355	630
Establishments with—						
1-3 paid employees.....	930	128,191	7,271	131,272	1,671	354
4-7 paid employees.....	479	171,086	11,145	220,711	2,522	160
8-19 paid employees.....	312	256,727	19,400	371,551	3,786	92
20-49 paid employees.....	126	245,173	18,386	376,849	3,671	21
50 or more paid employees.....	31	122,065	13,600	300,111	2,705	3
Paint, varnish wholesalers:						
Paint wholesalers (with glass, wallpaper), total.....	503	120,447	16,311	301,105	4,141	238
Establishments with—						
1-3 paid employees.....	203	17,953	1,372	26,234	398	134
4-7 paid employees.....	141	21,160	2,524	47,724	733	53
8-19 paid employees.....	121	38,264	5,830	107,650	1,420	40
20-49 paid employees.....	29	23,938	3,529	61,977	852	11
50 or more paid employees.....	9	19,132	3,056	57,520	738	...
Paint wholesalers (without glass, wallpaper), total...	655	152,444	17,410	332,164	4,091	334
Establishments with—						
1-3 paid employees.....	340	35,162	2,208	42,375	612	218
4-7 paid employees.....	183	35,840	3,886	77,236	973	93
8-19 paid employees.....	95	38,272	4,962	96,274	1,088	19
20-49 paid employees.....	29	31,185	3,794	69,059	827	2
50 or more paid employees.....	8	11,985	2,560	47,220	591	2
Dry Goods, Apparel Wholesalers						
Clothing, furnishings, footwear wholesalers, total.....	4,252	1,826,611	133,510	2,527,566	30,612	2,913
General-line clothing, furnishings wholesalers, total..	797	296,157	22,676	416,800	5,700	639
Establishments with—						
1-3 paid employees.....	393	60,382	3,184	44,125	684	357
4-7 paid employees.....	188	65,226	3,756	68,853	979	158
8-19 paid employees.....	159	89,397	7,409	140,905	1,906	97
20-49 paid employees.....	43	48,681	4,737	91,283	1,201	22
50 or more paid employees.....	14	32,471	3,590	71,634	930	5
Men's, boys' clothing, furnishings wholesalers, total..	761	384,769	25,830	490,869	5,681	500
Establishments with—						
1-3 paid employees.....	399	56,301	2,709	48,042	735	306
4-7 paid employees.....	188	67,136	4,138	79,262	982	108
8-19 paid employees.....	114	77,922	6,044	112,635	1,274	70
20-49 paid employees.....	43	75,058	5,871	111,603	1,266	16
50 or more paid employees.....	17	108,352	7,068	139,327	1,424	...

... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-73

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
MERCHANT WHOLESALERS-Continued						
Dry Goods, Apparel Wholesalers-Continued						
Clothing, furnishings, footwear wholesalers--Con.						
Women's, children's clothing, furnishings wholesalers, total.....	1,299	566,298	44,165	842,302	10,210	803
Establishments with--						
1-3 paid employees.....	642	119,445	4,706	81,356	1,143	461
4-7 paid employees.....	324	107,905	7,477	139,592	1,728	169
8-19 paid employees.....	232	161,192	12,673	238,106	2,755	133
20-49 paid employees.....	81	107,386	11,621	222,038	2,556	32
50 or more paid employees.....	20	70,370	7,688	161,210	2,028	8
Furs (dressed), fur clothing wholesalers, total.....	324	94,317	5,524	110,353	1,145	215
Establishments with--						
1-3 paid employees.....	226	37,523	1,574	29,014	369	174
4-7 paid employees.....	68	32,446	1,806	35,809	344	27
8-19 paid employees.....	24	17,522	1,542	33,683	288	13
20-49 paid employees.....	6	6,826	602	11,847	144	1
50 or more paid employees.....	...	...	...	...	...	...
Millinery, millinery supply distributors, total.....	353	81,953	8,522	154,443	2,125	266
Establishments with--						
1-3 paid employees.....	165	16,420	1,053	19,593	314	148
4-7 paid employees.....	110	19,423	2,225	39,759	587	72
8-19 paid employees.....	60	30,337	2,892	54,768	702	41
20-49 paid employees.....	17	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Shoe, footwear wholesalers, total.....	583	353,979	23,486	444,407	4,835	375
Establishments with--						
1-3 paid employees.....	248	59,158	2,923	32,997	452	187
4-7 paid employees.....	160	62,575	3,743	71,224	848	107
8-19 paid employees.....	126	94,123	6,829	120,866	1,421	70
20-49 paid employees.....	36	76,158	5,789	103,425	1,095	9
50 or more paid employees.....	13	61,965	4,202	115,895	1,019	2
Work clothing wholesalers, total.....	135	49,138	3,307	68,392	916	115
Establishments with--						
1-3 paid employees.....	69	8,746	350	7,068	117	59
4-7 paid employees.....	31	7,930	583	12,900	152	21
8-19 paid employees.....	24	15,702	1,171	24,854	253	13
20-49 paid employees.....	9	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers, total.....	132	393,580	33,168	600,691	7,761	62
Establishments with--						
1-3 paid employees.....	12	3,361	98	1,801	26	14
4-7 paid employees.....	15	7,598	397	6,339	83	11
8-19 paid employees.....	29	22,547	1,526	29,285	361	17
20-49 paid employees.....	44	80,381	6,184	117,166	1,430	15
50 or more paid employees.....	32	279,693	24,963	446,100	5,861	5
Specialty-line dry goods wholesalers, total.....	4,188	1,965,499	130,682	2,411,215	28,526	2,582
Hosiery wholesalers, total.....	471	260,192	16,400	296,234	3,656	318
Establishments with--						
1-3 paid employees.....	246	46,455	1,558	27,732	436	198
4-7 paid employees.....	102	40,224	2,300	42,808	549	70
8-19 paid employees.....	84	72,780	4,632	89,137	1,005	38
20-49 paid employees.....	30	65,209	4,396	74,920	876	12
50 or more paid employees.....	9	35,524	3,514	61,637	790	...
Underwear wholesalers, total.....	164	71,420	5,515	111,210	1,187	98
Establishments with--						
1-3 paid employees.....	106	18,930	788	13,601	177	74
4-7 paid employees.....	26	7,327	536	9,673	140	13
8-19 paid employees.....	23	22,169	1,471	28,589	282	6
20-49 paid employees.....	5	3,735	605	11,044	153	...
50 or more paid employees.....	4	19,259	2,115	48,303	435	5
Notions wholesalers, total.....	770	198,449	18,887	369,287	4,972	576
Establishments with--						
1-3 paid employees.....	412	41,135	2,389	43,699	703	361
4-7 paid employees.....	188	47,597	3,699	69,993	1,010	126
8-19 paid employees.....	126	59,054	6,479	119,219	1,478	73
20-49 paid employees.....	37	35,437	3,710	79,141	992	16
50 or more paid employees.....	7	15,226	2,610	57,235	789	...
Piece goods wholesalers, total.....	1,663	975,319	57,505	1,020,330	10,804	890
Establishments with--						
1-3 paid employees.....	878	192,907	7,050	125,630	1,506	571
4-7 paid employees.....	426	240,835	11,583	209,100	2,190	189
8-19 paid employees.....	263	259,453	15,847	290,915	2,907	99
20-49 paid employees.....	78	176,683	12,808	228,923	2,395	28
50 or more paid employees.....	18	105,441	10,217	165,762	1,806	3
Other specialty-line dry goods wholesalers, total.....	1,120	460,119	32,375	614,154	7,907	700
Establishments with--						
1-3 paid employees.....	585	94,625	3,860	67,635	1,007	421
4-7 paid employees.....	277	104,982	6,242	112,979	1,478	152
8-19 paid employees.....	192	120,801	9,958	181,870	2,165	104
20-49 paid employees.....	54	78,735	7,758	146,617	1,594	17
50 or more paid employees.....	12	60,976	4,557	105,053	1,663	6
Piece goods converters, total.....	817	1,503,962	69,686	1,454,051	11,074	281
Establishments with--						
1-3 paid employees.....	309	116,269	3,437	55,939	594	161
4-7 paid employees.....	220	184,233	7,357	133,487	1,182	58
8-19 paid employees.....	179	282,795	14,030	252,864	2,130	46
20-49 paid employees.....	74	249,896	13,590	256,137	2,162	8
50 or more paid employees.....	35	670,769	31,272	755,624	5,006	8

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued						
Furniture, Home Furnishings Wholesalers						
Furniture (household, office) wholesalers, total.....	1,976	697,825	76,723	1,451,459	17,495	1,198
Household furniture wholesalers, total.....	1,058	463,630	44,376	842,883	10,052	588
Establishments with—						
1-3 paid employees.....	471	63,392	3,410	57,779	831	318
4-7 paid employees.....	254	65,495	5,420	105,578	1,350	154
8-19 paid employees.....	217	124,747	11,422	220,473	2,619	75
20-49 paid employees.....	91	120,220	13,177	257,204	2,689	27
50 or more paid employees.....	25	89,776	10,947	201,849	2,563	14
Office furniture distributors, total.....	918	234,195	32,347	608,576	7,443	610
Establishments with—						
1-3 paid employees.....	376	31,785	2,784	45,947	734	321
4-7 paid employees.....	248	40,664	5,186	98,613	1,325	155
8-19 paid employees.....	216	74,127	11,265	220,056	2,570	103
20-49 paid employees.....	69	60,698	9,392	176,652	1,920	31
50 or more paid employees.....	9	26,921	3,720	67,308	894	...
Home furnishings, floor coverings wholesalers, total.....	2,839	1,384,650	122,784	2,343,234	27,854	1,621
China, glassware, crockery wholesalers, total.....	538	172,206	19,778	366,517	4,478	376
Establishments with—						
1-3 paid employees.....	254	27,049	1,667	26,452	428	224
4-7 paid employees.....	132	28,145	2,568	54,086	702	79
8-19 paid employees.....	95	40,540	5,421	99,480	1,211	49
20-49 paid employees.....	49	54,803	7,461	139,785	1,590	21
50 or more paid employees.....	8	21,669	2,661	46,714	547	3
Curtain, drapery wholesalers, total.....	161	68,874	6,070	97,101	1,141	90
Establishments with—						
1-3 paid employees.....	75	7,676	566	9,382	140	47
4-7 paid employees.....	45	20,103	1,325	22,374	244	32
8-19 paid employees.....	29	25,516	2,122	32,509	363	10
20-49 paid employees.....	11	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Domestics wholesalers, total.....	237	126,769	8,244	150,714	1,640	161
Establishments with—						
1-3 paid employees.....	106	16,054	595	10,719	173	93
4-7 paid employees.....	66	28,859	1,557	26,896	339	36
8-19 paid employees.....	40	36,796	2,287	41,309	418	13
20-49 paid employees.....	24	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Floor coverings wholesalers, total.....	773	600,763	47,234	900,824	10,006	319
Establishments with—						
1-3 paid employees.....	240	48,974	2,329	33,371	451	158
4-7 paid employees.....	205	64,704	5,104	98,232	1,093	83
8-19 paid employees.....	206	155,855	12,171	242,755	2,505	52
20-49 paid employees.....	92	188,550	14,348	258,299	2,897	23
50 or more paid employees.....	30	142,680	13,282	268,167	3,060	3
Other home furnishings, specialties wholesalers, total..	1,130	416,038	41,458	828,078	10,589	675
Establishments with—						
1-3 paid employees.....	550	59,294	3,446	61,462	942	426
4-7 paid employees.....	255	63,892	5,348	105,478	1,388	122
8-19 paid employees.....	191	85,227	8,681	174,896	2,297	80
20-49 paid employees.....	102	117,744	12,106	242,584	2,949	44
50 or more paid employees.....	32	89,881	11,877	243,658	3,013	3
Paper, Allied Products Wholesalers						
Coarse paper and products wholesalers, total.....	2,435	1,297,650	123,277	2,338,039	27,413	1,368
Establishments with—						
1-3 paid employees.....	835	117,782	6,095	104,957	1,542	629
4-7 paid employees.....	584	176,885	12,602	239,782	3,164	384
8-19 paid employees.....	651	385,917	35,908	679,814	8,090	291
20-49 paid employees.....	307	403,704	43,723	807,134	9,294	59
50 or more paid employees.....	58	213,362	24,949	506,352	5,323	5
Printing and fine paper distributors, total.....	865	1,248,002	85,194	1,618,255	16,324	288
Establishments with—						
1-3 paid employees.....	253	43,197	2,067	35,880	470	141
4-7 paid employees.....	156	61,588	3,811	72,694	830	77
8-19 paid employees.....	218	282,560	14,319	269,975	2,788	58
20-49 paid employees.....	171	428,153	29,828	569,511	5,364	10
50 or more paid employees.....	67	432,504	35,169	670,195	6,872	2
Stationery, office supplies wholesalers, total.....	1,564	369,772	52,051	1,039,764	13,144	961
Establishments with—						
1-3 paid employees.....	701	52,975	4,236	74,939	1,195	512
4-7 paid employees.....	437	72,889	8,568	171,417	2,353	293
8-19 paid employees.....	281	91,485	13,740	274,133	3,315	117
20-49 paid employees.....	113	83,964	14,065	287,149	3,288	31
50 or more paid employees.....	32	68,459	11,442	232,126	2,993	8
Wallpaper wholesalers, total.....	193	45,625	6,882	133,666	1,560	65
Establishments with—						
1-3 paid employees.....	75	7,636	904	11,732	138	38
4-7 paid employees.....	60	8,567	1,141	23,392	324	14
8-19 paid employees.....	38	9,890	1,781	38,749	451	12
20-49 paid employees.....	18	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)
Farm Products (Raw Materials) Merchants						
Cotton merchants, total.....	581	2,610,108	22,918	453,310	5,956	505
Establishments with—						
1-3 paid employees.....	279	419,406	1,875	33,304	513	286
4-7 paid employees.....	157	433,894	3,145	63,584	849	116
8-19 paid employees.....	101	630,682	5,030	97,266	1,224	87
20-49 paid employees.....	28	422,997	3,848	75,351	801	6
50 or more paid employees.....	16	703,129	9,020	183,805	2,569	10

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-75

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll	employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued						
Farm Products (Raw Materials) Merchants—Continued						
Grain merchants, total.....	975	3,989,704	55,325	1,101,321	12,666	347
Establishments with—						
1-3 paid employees.....	317	210,760	2,249	41,946	567	172
4-7 paid employees.....	282	550,841	6,278	115,740	1,488	116
8-19 paid employees.....	212	619,748	10,538	202,482	2,459	46
20-49 paid employees.....	120	1,073,939	16,139	335,446	3,696	11
50 or more paid employees.....	44	1,534,416	20,121	405,707	4,456	2
Hide, skin, raw fur wholesalers, total.....	577	428,489	15,932	296,313	3,835	396
Establishments with—						
1-3 paid employees.....	361	96,674	2,459	42,511	565	259
4-7 paid employees.....	104	89,224	2,359	45,180	583	76
8-19 paid employees.....	73	74,452	3,591	64,259	905	40
20-49 paid employees.....	27	56,415	2,595	52,851	738	18
50 or more paid employees.....	12	111,724	4,928	91,512	1,044	3
Livestock (except horses, mules) distributors, total.....	669	888,292	7,408	140,948	2,603	692
Establishments with—						
1-3 paid employees.....	458	392,325	2,290	43,256	748	474
4-7 paid employees.....	145	332,621	2,616	50,359	776	154
8-19 paid employees.....	51	114,752	1,551	27,819	614	51
20-49 paid employees.....	14	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Leaf tobacco dealers, total.....	234	304,224	13,133	257,148	6,314	127
Establishments with—						
1-3 paid employees.....	123	25,022	777	11,291	198	83
4-7 paid employees.....	54	39,979	1,361	20,610	290	22
8-19 paid employees.....	23	38,433	1,472	20,656	261	14
20-49 paid employees.....	10	35,546	1,186	23,493	339	3
50 or more paid employees.....	24	165,244	8,337	181,098	5,226	5
Raw wool, wool tops, mohair dealers, total.....	282	481,524	10,567	197,420	1,725	161
Establishments with—						
1-3 paid employees.....	156	90,166	1,594	26,729	270	96
4-7 paid employees.....	72	160,950	2,502	44,048	365	49
8-19 paid employees.....	38	114,229	2,773	47,152	424	14
20-49 paid employees.....	11	81,557	1,727	30,787	302	2
50 or more paid employees.....	5	34,622	1,971	48,704	364	...
Other farm products (raw materials)distributors, total....	535	529,600	15,318	317,001	5,574	416
Establishments with—						
1-3 paid employees.....	261	80,280	1,908	30,979	437	207
4-7 paid employees.....	111	66,671	1,831	36,512	563	106
8-19 paid employees.....	103	165,727	4,517	89,342	1,238	67
20-49 paid employees.....	30	150,545	2,923	60,698	918	22
50 or more paid employees.....	30	66,377	4,139	99,470	2,418	14
Automotive Wholesalers						
Motor vehicle distributors, total.....	1,563	757,335	61,595	1,191,513	14,388	983
New, used automobile distributors, total.....	897	491,732	30,240	581,119	7,189	627
Establishments with—						
1-3 paid employees.....	416	121,535	3,898	54,789	745	351
4-7 paid employees.....	219	90,484	4,247	85,058	1,134	166
8-19 paid employees.....	177	128,600	9,025	183,118	2,209	85
20-49 paid employees.....	73	101,692	9,506	196,258	2,222	24
50 or more paid employees.....	12	49,421	3,564	61,896	879	1
Truck and tractor (road type) dealers, total.....	666	265,603	31,355	610,394	7,199	356
Establishments with—						
1-3 paid employees.....	201	25,370	1,750	27,636	384	140
4-7 paid employees.....	163	47,800	3,853	72,655	882	103
8-19 paid employees.....	204	85,854	11,068	223,770	2,611	80
20-49 paid employees.....	88	83,161	10,993	216,515	2,544	33
50 or more paid employees.....	10	23,418	3,691	69,818	778	...
Automotive equipment, tire-tube wholesalers, total.....	13,977	3,220,178	462,217	9,266,547	120,085	9,076
Automotive parts, accessories jobbers, total.....	12,563	2,834,453	415,629	8,328,122	108,394	8,084
Establishments with—						
1-3 paid employees.....	4,641	350,472	31,954	613,624	9,190	3,914
4-7 paid employees.....	3,787	536,935	71,873	1,449,856	20,029	2,371
8-19 paid employees.....	3,026	854,880	139,497	2,802,828	35,936	1,478
20-49 paid employees.....	922	634,729	107,463	2,123,774	26,732	302
50 or more paid employees.....	187	457,437	64,842	1,338,040	16,507	19
Garage equipment, tools distributors, total.....	207	55,731	7,247	145,491	1,595	104
Establishments with—						
1-3 paid employees.....	89	7,860	672	10,761	161	60
4-7 paid employees.....	57	11,919	1,210	23,369	303	31
8-19 paid employees.....	42	15,961	2,215	43,376	492	11
20-49 paid employees.....	16	14,565	2,393	49,499	465	2
50 or more paid employees.....	3	5,426	757	18,486	174	...
Tire, tube wholesalers, total.....	1,207	329,994	39,341	792,934	10,096	888
Establishments with—						
1-3 paid employees.....	445	45,960	2,825	54,186	856	384
4-7 paid employees.....	346	63,525	6,476	127,903	1,837	265
8-19 paid employees.....	305	109,874	14,299	291,334	3,686	195
20-49 paid employees.....	98	76,712	11,416	229,617	2,795	41
50 or more paid employees.....	13	33,923	4,325	89,894	922	3
Electrical, Electronics, Appliance Distributors						
Electrical apparatus, supplies distributor, total.....	3,159	2,910,458	227,777	4,429,472	50,118	1,356
General-line electrical goods distributors, total.....	559	1,567,994	98,245	1,860,539	21,903	37
Establishments with—						
1-3 paid employees.....	23	9,490	537	2,823	46	8
4-7 paid employees.....	27	12,291	586	12,403	156	3
8-19 paid employees.....	181	250,698	11,128	207,488	2,545	11
20-49 paid employees.....	205	510,091	28,086	531,673	6,343	15
50 or more paid employees.....	123	785,424	57,908	1,106,152	12,813	...

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
MERCHANT WHOLESALERS—Continued						
Electrical, Electronics, Appliance Distributors—Continued						
Electrical apparatus, supplies distributors—Continued						
Wiring supplies distributors, total.....	1,989	1,105,922	103,134	2,031,718	22,643	1,023
Establishments with—						
1-3 paid employees.....	554	75,158	4,118	74,392	1,046	410
4-7 paid employees.....	562	164,745	12,487	245,575	3,097	310
8-19 paid employees.....	571	338,919	31,303	611,033	6,979	211
20-49 paid employees.....	254	345,022	33,585	660,400	7,356	85
50 or more paid employees.....	48	182,078	21,641	440,318	4,165	7
Electrical apparatus, equipment distributors, total.....	611	236,542	26,398	537,215	5,572	296
Establishments with—						
1-3 paid employees.....	267	31,531	2,038	36,178	472	157
4-7 paid employees.....	165	39,796	3,896	74,151	872	66
8-19 paid employees.....	118	61,661	6,368	125,361	1,453	57
20-49 paid employees.....	51	65,634	8,119	149,886	1,582	14
50 or more paid employees.....	10	37,920	5,977	151,639	1,193	2
Electrical appliance, radio, TV set wholesalers, total.....	2,065	2,814,584	198,955	3,965,770	41,830	713
Establishments with—						
1-3 paid employees.....	595	122,212	5,093	79,388	1,085	361
4-7 paid employees.....	412	159,195	9,671	190,184	2,295	157
8-19 paid employees.....	462	379,410	27,364	524,805	5,702	118
20-49 paid employees.....	382	809,061	59,985	1,203,991	12,100	66
50 or more paid employees.....	214	1,344,706	96,842	1,968,102	20,648	11
Electronic parts, equipment distributors, total.....	1,899	612,676	67,868	1,366,163	16,290	992
Establishments with—						
1-3 paid employees.....	715	62,720	5,089	93,892	1,338	477
4-7 paid employees.....	542	127,728	11,486	242,434	2,964	283
8-19 paid employees.....	489	202,048	24,561	493,697	5,805	178
20-49 paid employees.....	132	139,333	17,682	337,517	3,870	52
50 or more paid employees.....	21	80,847	9,050	198,623	2,313	2
Hardware, Plumbing-Heating Goods Wholesalers						
Hardware wholesalers, total.....	2,137	2,067,923	227,146	4,313,153	54,245	1,110
General-line hardware wholesalers, total.....	606	1,623,987	179,255	3,398,404	42,303	173
Establishments with—						
1-3 paid employees.....	37	9,408	448	6,345	73	23
4-7 paid employees.....	43	26,952	1,291	22,335	245	25
8-19 paid employees.....	108	79,399	7,188	131,370	1,481	53
20-49 paid employees.....	195	243,422	28,229	529,378	6,512	61
50 or more paid employees.....	223	1,264,806	142,099	2,708,976	33,992	11
Specialty-line hardware wholesalers, total.....	1,531	443,936	47,891	914,749	11,942	937
Establishments with—						
1-3 paid employees.....	600	63,634	4,326	74,957	1,098	455
4-7 paid employees.....	470	100,176	10,108	191,977	2,567	295
8-19 paid employees.....	356	150,501	17,244	347,084	4,287	165
20-49 paid employees.....	90	86,503	11,480	209,174	2,747	22
50 or more paid employees.....	15	43,122	4,733	91,557	1,243	...
Plumbing, heating equipment, supplies distributors, total..	4,046	2,329,788	210,177	4,089,288	46,763	1,742
General-line plumbing-heating goods distributors, total..	1,703	1,112,178	103,404	2,014,634	22,959	720
Establishments with—						
1-3 paid employees.....	395	58,023	3,215	54,299	760	304
4-7 paid employees.....	439	128,668	9,558	192,981	2,341	224
8-19 paid employees.....	531	332,614	30,129	573,035	6,501	154
20-49 paid employees.....	272	371,336	36,423	697,200	7,920	30
50 or more paid employees.....	66	221,537	24,079	497,119	5,437	8
Heating equipment distributors, total.....	905	301,516	30,626	589,068	6,504	360
Establishments with—						
1-3 paid employees.....	369	45,081	3,049	54,637	666	203
4-7 paid employees.....	271	71,425	6,236	125,950	1,399	101
8-19 paid employees.....	207	113,174	11,917	220,199	2,387	40
20-49 paid employees.....	52	63,658	7,398	149,904	1,563	15
50 or more paid employees.....	6	8,178	2,026	38,378	489	1
Plumbing fixtures, supplies distributors, total.....	1,438	916,094	76,147	1,485,576	17,300	662
Establishments with—						
1-3 paid employees.....	387	60,923	3,073	53,530	751	267
4-7 paid employees.....	375	114,958	8,752	170,050	2,055	210
8-19 paid employees.....	458	299,277	25,184	481,580	5,437	145
20-49 paid employees.....	169	247,422	21,908	411,623	4,934	40
50 or more paid employees.....	49	193,514	17,230	368,803	4,123	...
Lumber, Construction Materials Distributors						
Lumber, millwork wholesalers, total.....	4,304	3,805,942	216,440	4,294,880	49,156	2,051
Lumber wholesalers (without yards), total.....	1,678	1,621,685	50,413	1,037,362	11,820	933
Establishments with—						
1-3 paid employees.....	872	344,392	6,926	120,100	1,534	551
4-7 paid employees.....	414	399,560	10,825	215,198	2,202	214
8-19 paid employees.....	287	456,041	15,966	323,653	3,407	112
20-49 paid employees.....	83	221,374	8,880	178,525	2,331	43
50 or more paid employees.....	22	200,318	7,816	199,886	2,346	13
Lumber distributors (with yards), total.....	1,124	1,094,408	74,710	1,440,310	16,387	522
Establishments with—						
1-3 paid employees.....	260	70,193	2,811	37,661	512	166
4-7 paid employees.....	270	130,073	6,199	118,761	1,474	164
8-19 paid employees.....	355	304,677	20,344	399,068	4,438	120
20-49 paid employees.....	187	321,281	24,859	501,363	5,467	64
50 or more paid employees.....	52	268,184	20,497	383,457	4,496	8
Millwork, plywood distributors, total.....	1,502	1,089,849	91,317	1,817,208	20,949	596
Establishments with—						
1-3 paid employees.....	478	98,888	3,842	62,963	871	271
4-7 paid employees.....	338	141,856	7,202	146,319	1,788	159
8-19 paid employees.....	382	291,998	21,209	432,101	4,760	121
20-49 paid employees.....	224	332,452	30,809	606,174	6,829	40
50 or more paid employees.....	80	224,655	28,255	569,651	6,701	5

... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-77

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued						
Lumber, Construction Materials Distributors—Continued						
Construction materials distributors, total.....	6,010	2,780,265	337,143	6,761,761	78,584	2,933
Brick, tile distributors, total.....	492	242,766	21,042	405,612	4,529	222
Establishments with—						
1-3 paid employees.....	176	31,503	1,595	26,489	337	106
4-7 paid employees.....	136	49,655	3,356	64,646	761	72
8-19 paid employees.....	131	92,302	7,603	151,083	1,544	38
20-49 paid employees.....	40	47,714	4,894	92,103	1,143	6
50 or more paid employees.....	9	21,592	3,594	71,291	744	...
Cement, lime, plaster wholesalers, total.....	183	75,985	8,101	166,541	1,866	86
Establishments with—						
1-3 paid employees.....	48	5,818	543	6,858	91	21
4-7 paid employees.....	64	16,144	1,364	27,879	335	41
8-19 paid employees.....	47	26,023	2,375	47,929	542	18
20-49 paid employees.....	20	18,206	2,451	54,390	562	5
50 or more paid employees.....	4	9,794	1,368	29,485	336	1
Glass (building) distributors, total.....	574	251,273	37,799	747,278	8,591	365
Establishments with—						
1-3 paid employees.....	155	12,859	1,016	20,046	298	146
4-7 paid employees.....	133	23,897	2,917	55,115	726	94
8-19 paid employees.....	150	74,674	7,801	150,332	1,859	91
20-49 paid employees.....	102	82,055	14,024	284,464	3,062	31
50 or more paid employees.....	34	57,788	12,041	237,321	2,646	3
Ready-mixed concrete distributors, total.....	1,996	998,370	153,547	3,080,866	35,536	867
Establishments with—						
1-3 paid employees.....	343	44,778	3,638	51,077	721	239
4-7 paid employees.....	485	79,147	9,179	189,595	2,691	268
8-19 paid employees.....	650	222,168	32,585	671,781	8,195	227
20-49 paid employees.....	393	319,683	51,582	1,082,543	11,769	107
50 or more paid employees.....	125	332,594	56,563	1,085,870	12,160	26
Roofing, siding, insulation materials distributors, total.....	697	447,723	30,289	586,688	6,588	243
Establishments with—						
1-3 paid employees.....	212	40,169	1,708	31,101	400	102
4-7 paid employees.....	209	84,179	5,179	99,596	1,128	74
8-19 paid employees.....	201	150,220	10,480	207,280	2,359	64
20-49 paid employees.....	65	102,956	8,559	165,833	1,858	3
50 or more paid employees.....	10	70,199	4,363	82,878	843	...
Sand, gravel, crushed stone distributors, total.....	597	105,039	16,943	356,479	4,809	457
Establishments with—						
1-3 paid employees.....	298	14,404	1,606	29,931	503	279
4-7 paid employees.....	142	16,435	2,501	54,147	745	89
8-19 paid employees.....	115	30,271	5,291	106,055	1,339	66
20-49 paid employees.....	31	25,171	3,695	76,979	939	20
50 or more paid employees.....	11	18,758	3,850	89,367	1,283	3
Other construction materials distributors, total.....	1,471	659,109	69,422	1,418,297	16,665	693
Establishments with—						
1-3 paid employees.....	552	73,390	4,475	78,179	1,060	324
4-7 paid employees.....	354	96,335	7,891	161,855	1,939	169
8-19 paid employees.....	373	227,893	20,210	412,507	4,647	143
20-49 paid employees.....	136	134,996	16,464	361,226	4,073	36
50 or more paid employees.....	56	126,495	20,382	404,530	4,946	21
Machinery, Equipment, Supplies Distributors						
Air conditioning, commercial refrigeration equipment dis- tributors, total.....	1,860	484,070	63,298	1,230,177	13,155	1,104
Establishments with—						
1-3 paid employees.....	818	76,820	6,229	107,665	1,431	624
4-7 paid employees.....	519	105,391	12,320	239,587	2,744	285
8-19 paid employees.....	411	188,235	23,996	481,377	4,977	163
20-49 paid employees.....	99	88,117	14,180	289,827	2,846	31
50 or more paid employees.....	13	25,507	6,573	111,721	1,157	1
Commercial machines, equipment distributors:						
Office machines, equipment distributors, total.....	1,421	186,631	32,625	672,643	8,683	1,085
Establishments with—						
1-3 paid employees.....	752	35,612	4,376	85,282	1,370	651
4-7 paid employees.....	387	43,596	7,007	141,825	2,038	306
8-19 paid employees.....	224	54,682	10,460	207,812	2,559	120
20-49 paid employees.....	44	27,425	5,597	115,867	1,320	7
50 or more paid employees.....	14	25,316	5,185	121,857	1,396	1
Restaurant, hotel supply houses (principally nonfood), total.....	571	159,253	20,412	391,010	4,832	393
Establishments with—						
1-3 paid employees.....	251	22,078	1,540	27,551	460	237
4-7 paid employees.....	143	23,006	2,867	57,613	769	83
8-19 paid employees.....	130	53,591	7,042	132,811	1,541	50
20-49 paid employees.....	39	36,793	5,248	105,271	1,183	11
50 or more paid employees.....	8	23,785	3,715	67,764	879	12
Store machines, fixtures distributors, total.....	1,087	276,953	31,738	612,665	7,068	745
Establishments with—						
1-3 paid employees.....	530	41,887	3,181	59,337	922	449
4-7 paid employees.....	301	62,577	6,217	125,058	1,582	193
8-19 paid employees.....	190	93,689	11,116	212,994	2,262	84
20-49 paid employees.....	58	65,304	8,416	158,759	1,684	17
50 or more paid employees.....	8	13,496	2,808	56,517	618	2
Other commercial machines, equipment distributors, total	140	37,288	4,462	84,590	882	78
Establishments with—						
1-3 paid employees.....	80	5,602	500	9,364	145	52
4-7 paid employees.....	26	5,281	614	11,775	133	11
8-19 paid employees.....	28	11,549	1,605	32,338	325	15
20-49 paid employees.....	5	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers, total.....	1,640	1,401,359	150,469	2,890,386	28,574	533
Establishments with—						
1-3 paid employees.....	405	68,891	5,460	63,294	732	213
4-7 paid employees.....	328	88,008	8,288	166,944	1,779	128
8-19 paid employees.....	445	285,652	29,513	579,856	5,806	113
20-49 paid employees.....	334	481,473	53,808	1,056,972	10,261	58
50 or more paid employees.....	128	477,335	53,400	1,023,320	9,996	21

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¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued						
Machinery, Equipment, Supplies Distributors—Continued						
Farm-garden machinery, equipment wholesalers, total.....	1,112	534,379	46,026	885,294	10,180	627
Garden machinery, equipment wholesalers, total.....	233	78,736	8,416	156,094	1,876	143
Establishments with—						
1-3 paid employees.....	122	12,707	1,032	14,192	220	79
4-7 paid employees.....	53	11,753	1,234	24,905	281	27
8-19 paid employees.....	45	21,325	2,529	52,088	576	35
20-49 paid employees.....	8	13,985	1,339	24,023	264	2
50 or more paid employees.....	5	18,966	2,282	40,886	535	...
Farm, dairy machinery, equipment (including tractors) wholesalers, total.....	879	455,643	37,610	729,200	8,304	484
Establishments with—						
1-3 paid employees.....	369	43,629	2,573	46,274	660	279
4-7 paid employees.....	233	61,466	5,156	99,445	1,245	116
8-19 paid employees.....	168	106,881	9,375	179,653	2,078	69
20-49 paid employees.....	87	171,148	13,409	270,813	2,834	20
50 or more paid employees.....	22	72,519	7,097	133,015	1,487	...
Industrial machinery, equipment distributors:						
Food processing machinery, equipment distributors, total	367	163,405	12,778	225,322	2,547	215
Establishments with—						
1-3 paid employees.....	177	23,324	1,253	21,887	307	133
4-7 paid employees.....	96	23,318	2,137	43,527	496	56
8-19 paid employees.....	69	53,722	4,543	81,111	868	26
20-49 paid employees.....	21	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	4	(D)	(D)	(D)	(D)	(D)
General-purpose industrial machinery, equipment dis- tributors, total.....	1,379	498,625	56,621	1,131,155	11,791	691
Establishments with—						
1-3 paid employees.....	533	56,276	4,580	80,844	963	363
4-7 paid employees.....	398	89,555	9,470	196,138	2,128	191
8-19 paid employees.....	310	163,263	18,183	365,785	3,616	99
20-49 paid employees.....	118	126,918	16,084	330,611	3,265	33
50 or more paid employees.....	20	62,613	8,304	157,777	1,819	5
Metalworking machinery, equipment dealers, total.....	914	484,490	39,150	723,262	6,755	514
Establishments with—						
1-3 paid employees.....	412	55,912	3,377	59,380	733	309
4-7 paid employees.....	244	76,209	7,131	134,962	1,279	113
8-19 paid employees.....	192	166,521	13,898	261,119	2,242	74
20-49 paid employees.....	52	139,552	8,804	153,748	1,511	16
50 or more paid employees.....	14	46,296	5,940	114,053	990	2
Oil well supply houses, total.....	1,208	914,479	39,059	789,355	8,704	298
Establishments with—						
1-3 paid employees.....	429	89,546	3,824	69,710	845	153
4-7 paid employees.....	468	339,610	10,298	205,156	2,462	84
8-19 paid employees.....	238	292,128	11,629	234,978	2,632	51
20-49 paid employees.....	62	129,848	8,142	177,552	1,751	10
50 or more paid employees.....	11	63,347	5,166	101,959	1,014	...
Printing machinery, equipment distributors, total.....	210	64,820	8,921	178,509	1,661	97
Establishments with—						
1-3 paid employees.....	95	7,434	691	13,840	171	46
4-7 paid employees.....	52	11,483	1,349	26,892	284	28
8-19 paid employees.....	46	17,068	2,638	54,364	528	16
20-49 paid employees.....	12	11,658	1,416	36,600	307	7
50 or more paid employees.....	5	17,177	2,827	46,813	371	...
Used machinery dealers, total.....	245	31,272	4,309	83,017	1,032	215
Establishments with—						
1-3 paid employees.....	161	12,651	1,006	18,951	263	150
4-7 paid employees.....	54	5,934	945	18,379	271	49
8-19 paid employees.....	25	8,325	1,393	26,406	318	16
20-49 paid employees.....	5	4,362	965	19,281	180	...
50 or more paid employees.....	...	...	...	...	...	...
Other industrial machinery, equipment distributors, total.....	1,423	461,895	48,999	942,049	10,747	769
Establishments with—						
1-3 paid employees.....	702	73,233	5,247	94,879	1,233	437
4-7 paid employees.....	371	101,468	8,922	174,197	1,996	172
8-19 paid employees.....	253	126,584	14,307	268,722	3,055	127
20-49 paid employees.....	78	86,138	10,108	213,171	2,272	27
50 or more paid employees.....	19	74,472	10,415	191,080	2,191	6
Industrial materials, supplies distributors, total.....	4,393	2,009,740	231,857	4,553,075	48,981	2,066
Abrasives, abrasive materials distributors, total.....	141	77,400	8,377	147,496	1,521	64
Establishments with—						
1-3 paid employees.....	56	6,118	408	6,968	88	31
4-7 paid employees.....	33	10,763	862	18,515	170	14
8-19 paid employees.....	30	18,568	1,869	36,029	341	14
20-49 paid employees.....	18	31,761	3,534	61,557	612	5
50 or more paid employees.....	4	10,190	1,704	24,427	310	...
Mechanical power transmission equipment distributors, total.....	335	113,349	15,053	299,958	3,149	96
Establishments with—						
1-3 paid employees.....	80	7,172	668	12,930	168	45
4-7 paid employees.....	125	27,499	2,989	61,550	676	36
8-19 paid employees.....	99	44,456	5,395	114,368	1,123	14
20-49 paid employees.....	25	24,169	3,477	64,343	682	1
50 or more paid employees.....	6	10,053	2,524	46,767	500	...
Mechanical rubber goods distributors, total.....	280	100,031	13,467	262,515	2,576	130
Establishments with—						
1-3 paid employees.....	97	11,299	832	12,745	183	61
4-7 paid employees.....	69	16,600	1,717	34,709	379	39
8-19 paid employees.....	79	34,692	4,867	98,559	905	29
20-49 paid employees.....	31	30,597	4,756	92,538	867	1
50 or more paid employees.....	4	6,843	1,295	23,964	242	...
Rope, cordage distributors, total.....	117	94,120	5,110	100,658	1,064	39
Establishments with—						
1-3 paid employees.....	43	8,752	356	6,248	82	20
4-7 paid employees.....	34	16,769	981	17,296	179	14
8-19 paid employees.....	32	53,677	2,202	44,903	393	5
20-49 paid employees.....	4	4,746	327	6,521	108	...
50 or more paid employees.....	4	10,176	1,244	25,690	302	...

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
MERCHANT WHOLESALERS-Continued						
Machinery, Equipment, Supplies Distributors-Continued						
Industrial materials, supplies distributors-Continued						
Valves, fittings (except plumbing) distributors, total..	214	139,320	15,473	290,759	2,971	104
Establishments with-						
1-3 paid employees.....	73	8,696	537	12,116	139	62
4-7 paid employees.....	43	13,129	1,110	23,248	247	9
8-19 paid employees.....	58	35,013	3,671	68,929	732	20
20-49 paid employees.....	29	50,493	5,144	91,121	951	10
50 or more paid employees.....	11	31,989	5,011	95,345	902	3
Reconditioned drum, barrel distributors, total.....	372	65,360	14,119	280,819	4,084	346
Establishments with-						
1-3 paid employees.....	160	9,419	840	16,651	282	144
4-7 paid employees.....	75	8,169	1,279	25,833	407	83
8-19 paid employees.....	90	18,245	3,931	78,421	1,224	95
20-49 paid employees.....	31	12,618	3,435	70,742	966	19
50 or more paid employees.....	16	16,909	4,634	89,172	1,205	5
Other industrial materials, supplies distributors, total	2,934	1,420,160	160,258	3,170,870	33,616	1,287
Establishments with-						
1-3 paid employees.....	1,232	165,134	11,834	181,332	2,247	756
4-7 paid employees.....	723	188,959	17,581	354,317	3,810	304
8-19 paid employees.....	582	319,592	34,829	677,019	7,060	189
20-49 paid employees.....	286	345,841	42,854	877,256	9,036	36
50 or more paid employees.....	111	400,634	53,160	1,080,946	11,463	2
Professional equipment, supplies distributors, total.....	2,912	853,153	127,653	2,520,985	31,267	1,569
Dental supply houses.....	502	124,125	17,906	339,747	4,739	294
Establishments with-						
1-3 paid employees.....	198	14,090	1,055	21,315	355	173
4-7 paid employees.....	108	16,684	2,059	40,684	585	63
8-19 paid employees.....	130	40,686	6,212	116,709	1,545	40
20-49 paid employees.....	61	46,226	7,658	140,777	1,963	18
50 or more paid employees.....	5	6,439	922	19,662	291	...
Religious supply houses, total.....	134	31,582	4,616	91,231	1,365	89
Establishments with-						
1-3 paid employees.....	63	4,183	283	6,223	114	49
4-7 paid employees.....	32	5,004	503	10,509	168	24
8-19 paid employees.....	23	6,069	1,022	20,391	281	9
20-49 paid employees.....	9	7,115	874	16,471	251	5
50 or more paid employees.....	7	9,211	1,934	37,637	551	2
School supply houses, total.....	255	96,321	12,337	236,804	3,052	171
Establishments with-						
1-3 paid employees.....	96	8,628	601	13,205	168	84
4-7 paid employees.....	65	11,846	1,226	24,762	338	53
8-19 paid employees.....	54	22,406	2,700	49,086	632	26
20-49 paid employees.....	29	28,553	3,945	73,171	911	8
50 or more paid employees.....	11	24,888	3,865	76,580	1,003	...
Surgical, medical, hospital supply houses, total.....	800	321,489	40,880	823,366	8,997	365
Establishments with-						
1-3 paid employees.....	311	24,939	2,075	40,059	604	195
4-7 paid employees.....	165	30,048	3,570	74,754	871	76
8-19 paid employees.....	215	94,698	11,859	244,397	2,621	78
20-49 paid employees.....	89	98,171	13,290	270,965	2,743	10
50 or more paid employees.....	20	73,633	10,086	193,191	2,158	6
Optical goods wholesalers, total.....	742	126,966	29,220	577,968	7,500	419
Establishments with-						
1-3 paid employees.....	219	20,105	1,830	32,450	426	136
4-7 paid employees.....	209	18,887	3,997	78,083	1,151	129
8-19 paid employees.....	227	40,895	10,363	200,928	2,794	118
20-49 paid employees.....	77	34,838	8,977	187,156	2,229	32
50 or more paid employees.....	10	12,241	4,053	79,351	900	4
Other professional supplies distributors, total.....	479	152,670	22,694	451,869	5,614	231
Establishments with-						
1-3 paid employees.....	242	16,372	1,408	26,175	418	147
4-7 paid employees.....	95	15,893	1,920	39,907	517	53
8-19 paid employees.....	83	25,662	3,928	86,824	957	24
20-49 paid employees.....	33	26,198	3,927	76,924	894	5
50 or more paid employees.....	26	68,545	11,511	222,039	2,828	2
Service establishment supply houses:						
Beauty, barber supply houses, total.....	898	140,561	22,139	434,087	5,910	703
Establishments with-						
1-3 paid employees.....	391	24,437	1,952	37,938	680	374
4-7 paid employees.....	232	28,891	4,066	86,443	1,251	188
8-19 paid employees.....	237	61,059	10,631	206,498	2,806	130
20-49 paid employees.....	35	22,680	4,672	87,230	989	11
50 or more paid employees.....	3	3,494	818	15,978	184	...
Janitors' supply houses, total.....	843	126,780	20,841	442,161	5,036	569
Establishments with-						
1-3 paid employees.....	427	24,255	2,448	46,928	780	323
4-7 paid employees.....	249	31,269	4,425	91,036	1,308	182
8-19 paid employees.....	129	33,471	6,580	140,816	1,569	54
20-49 paid employees.....	32	22,718	4,209	89,491	893	10
50 or more paid employees.....	6	15,067	3,179	73,890	486	...
Laundry, dry cleaning supply houses, total.....	441	146,607	16,732	322,619	3,516	254
Establishments with-						
1-3 paid employees.....	186	27,264	2,170	22,738	332	150
4-7 paid employees.....	105	26,671	2,180	47,876	579	61
8-19 paid employees.....	115	50,728	5,985	127,762	1,344	36
20-49 paid employees.....	29	31,485	4,328	81,835	883	7
50 or more paid employees.....	6	10,459	2,069	42,408	378	...
Shoe service wholesalers, total.....	485	101,579	9,548	176,480	2,439	354
Establishments with-						
1-3 paid employees.....	251	28,964	1,567	28,578	463	229
4-7 paid employees.....	142	30,300	2,817	53,076	741	85
8-19 paid employees.....	83	33,358	3,902	71,765	918	37
20-49 paid employees.....	8	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)

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WHOLESALE TRADE-SUMMARY STATISTICS

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				Payroll (Dollars)	Employees (Number)	
MERCHANT WHOLESALERS—Continued						
Machinery, Equipment, Supplies Distributors—Continued						
Service establishment supply houses—Continued						
Undertakers' supply houses, total.....	137	14,443	1,798	34,516	522	83
Establishments with—						
1-3 paid employees.....	87	5,584	461	8,472	147	59
4-7 paid employees.....	33	4,414	514	10,532	167	20
8-19 paid employees.....	15	(D)	(D)	(D)	(D)	(D)
20-49 paid employees.....	2	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	...	...	...	...	...	...
Upholsterer's supply houses, total.....	262	92,670	9,960	194,761	2,219	175
Establishments with—						
1-3 paid employees.....	99	11,662	564	10,630	175	100
4-7 paid employees.....	79	16,324	1,660	31,750	408	47
8-19 paid employees.....	67	40,726	4,088	74,234	780	24
20-49 paid employees.....	12	12,938	1,384	27,167	337	4
50 or more paid employees.....	5	11,020	2,264	50,980	519	...
Welders' supply houses, total.....	1,000	198,100	26,793	562,940	6,298	657
Establishments with—						
1-3 paid employees.....	375	28,755	2,599	53,861	745	334
4-7 paid employees.....	373	59,271	8,169	172,114	2,025	223
8-19 paid employees.....	216	79,320	10,719	210,920	2,415	93
20-49 paid employees.....	34	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)
Other service establishment supply houses, total.....	1,198	281,252	26,731	527,906	6,509	805
Establishments with—						
1-3 paid employees.....	640	55,817	3,841	68,573	1,075	492
4-7 paid employees.....	321	77,548	7,052	134,295	1,724	193
8-19 paid employees.....	192	93,193	9,279	193,439	2,196	90
20-49 paid employees.....	39	38,857	4,450	91,392	1,050	29
50 or more paid employees.....	6	15,837	2,109	40,207	464	1
Transportation equipment distributors, total.....	1,004	376,048	46,960	933,725	9,676	477
Aircraft, aeronautical equipment, parts distributors, total.....	450	169,782	22,901	476,369	4,882	211
Establishments with—						
1-3 paid employees.....	213	28,610	1,860	32,068	373	110
4-7 paid employees.....	106	19,757	2,400	47,573	559	60
8-19 paid employees.....	82	36,999	4,746	99,329	1,018	33
20-49 paid employees.....	31	26,586	4,730	101,682	975	4
50 or more paid employees.....	18	57,830	9,165	195,717	1,957	4
Marine machinery, equipment distributors, total.....	400	126,573	15,017	279,283	3,224	208
Establishments with—						
1-3 paid employees.....	175	17,193	1,366	23,697	305	105
4-7 paid employees.....	105	21,698	2,577	48,611	555	46
8-19 paid employees.....	81	39,980	4,570	90,129	966	40
20-49 paid employees.....	34	32,872	4,511	91,389	1,004	17
50 or more paid employees.....	5	14,830	1,993	25,457	394	...
Railroad equipment distributors, total.....	84	60,046	6,297	123,955	1,036	26
Establishments with—						
1-3 paid employees.....	35	5,186	384	5,690	62	18
4-7 paid employees.....	25	18,468	886	16,387	127	7
8-19 paid employees.....	17	9,635	1,258	26,239	226	1
20-49 paid employees.....	4	6,929	830	15,139	125	...
50 or more paid employees.....	3	19,828	2,939	60,500	496	...
Other transportation equipment distributors, total.....	70	19,647	2,745	54,118	534	32
Establishments with—						
1-3 paid employees.....	29	2,898	148	3,167	45	20
4-7 paid employees.....	16	4,355	463	9,372	89	4
8-19 paid employees.....	19	8,302	1,303	21,838	223	4
20-49 paid employees.....	6	4,092	831	19,741	177	4
50 or more paid employees.....	...	...	...	...	...	...
Metals, Metalwork (Except Scrap) Distributors						
Iron, steel and products distributors, total.....	2,693	2,174,276	221,482	4,293,636	44,102	1,087
Establishments with—						
1-3 paid employees.....	960	185,787	8,812	151,522	1,751	475
4-7 paid employees.....	590	210,388	14,033	273,211	3,096	269
8-19 paid employees.....	602	408,699	37,348	717,980	7,434	243
20-49 paid employees.....	352	510,673	55,121	1,059,736	10,712	76
50 or more paid employees.....	189	858,729	106,168	2,091,187	21,109	24
Nonferrous, metals distributors, total.....	542	1,188,309	42,860	853,306	8,236	216
Establishments with—						
1-3 paid employees.....	207	95,750	1,751	30,082	364	105
4-7 paid employees.....	126	81,178	3,354	64,681	663	54
8-19 paid employees.....	114	122,986	6,982	140,182	1,392	42
20-49 paid employees.....	65	333,678	9,304	195,697	1,883	11
50 or more paid employees.....	30	554,717	21,469	422,664	3,934	4
Scrap, Waste Materials Dealers						
Iron, steel scrap dealers, total.....	3,719	1,213,140	110,177	2,176,704	31,628	3,367
Iron, steel scrap dealers (with processing, preparation equipment), total.....	2,202	801,352	89,836	1,808,549	25,757	2,000
Establishments with—						
1-3 paid employees.....	738	39,004	3,721	67,031	1,355	803
4-7 paid employees.....	538	64,534	7,862	158,544	2,915	552
8-19 paid employees.....	548	160,066	21,098	432,472	6,612	455
20-49 paid employees.....	309	268,693	34,634	677,729	9,222	172
50 or more paid employees.....	69	269,055	22,521	472,773	5,653	18
Iron, steel scrap dealers (without processing, preparation equipment), total.....	1,517	411,788	20,341	368,155	5,871	1,367
Establishments with—						
1-3 paid employees.....	1,092	68,448	4,674	86,730	1,762	1,039
4-7 paid employees.....	267	70,966	3,919	75,869	1,371	240
8-19 paid employees.....	117	96,944	4,976	93,274	1,289	74
20-49 paid employees.....	35	121,606	3,878	70,620	971	10
50 or more paid employees.....	6	53,824	2,894	41,662	478	4

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-81

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued						
Scrap, Waste Materials Dealers—Continued						
Waste materials dealers, total.....	4,470	1,192,450	113,829	2,195,061	36,219	4,285
Nonferrous metallic scrap dealers, total.....	1,518	500,822	34,749	678,370	10,699	1,588
Establishments with—						
1-3 paid employees.....	768	70,953	3,705	69,022	1,348	841
4-7 paid employees.....	363	87,953	5,348	110,086	1,883	409
8-19 paid employees.....	280	162,069	10,972	218,606	3,339	279
20-49 paid employees.....	82	105,273	8,087	155,273	2,323	33
50 or more paid employees.....	25	74,574	6,637	125,383	1,806	26
Waste paper dealers, total.....	1,124	218,239	33,394	642,268	10,656	1,103
Establishments with—						
1-3 paid employees.....	487	31,082	2,592	44,552	862	563
4-7 paid employees.....	271	25,231	3,985	79,697	1,426	302
8-19 paid employees.....	233	47,670	8,128	162,206	2,731	190
20-49 paid employees.....	98	55,805	9,788	183,851	3,027	44
50 or more paid employees.....	35	58,451	8,901	171,962	2,610	4
Wiping cloth dealers, total.....	229	48,395	9,416	182,972	3,534	210
Establishments with—						
1-3 paid employees.....	63	4,420	321	5,769	112	63
4-7 paid employees.....	48	4,986	667	12,768	273	49
8-19 paid employees.....	59	12,042	1,956	37,868	743	67
20-49 paid employees.....	42	16,259	3,713	71,539	1,282	17
50 or more paid employees.....	17	10,688	2,759	55,028	1,124	14
Rags, textile waste dealers, total.....	784	250,528	21,364	404,744	6,772	736
Establishments with—						
1-3 paid employees.....	353	38,306	1,945	33,301	598	352
4-7 paid employees.....	195	54,218	3,598	68,054	1,048	184
8-19 paid employees.....	150	70,252	6,061	111,604	1,826	118
20-49 paid employees.....	68	53,111	5,732	110,677	1,963	71
50 or more paid employees.....	18	34,641	4,028	81,108	1,337	11
Other waste materials dealers, total.....	815	174,466	14,906	286,707	4,558	648
Establishments with—						
1-3 paid employees.....	503	36,034	2,332	44,474	837	426
4-7 paid employees.....	179	29,025	2,793	56,573	944	142
8-19 paid employees.....	96	29,006	3,598	76,695	1,142	66
20-49 paid employees.....	29	34,032	3,049	60,014	951	12
50 or more paid employees.....	8	46,369	3,134	48,951	684	2
Other Merchant Wholesalers						
Amusement, sporting goods distributors, total.....	2,514	952,711	87,335	1,700,205	22,201	1,651
Cameras, photographic supplies distributors, total.....	484	233,116	23,681	467,803	5,487	240
Establishments with—						
1-3 paid employees.....	177	19,485	1,150	20,897	324	107
4-7 paid employees.....	130	33,504	2,921	58,465	708	77
8-19 paid employees.....	112	60,149	5,851	116,188	1,380	38
20-49 paid employees.....	44	38,673	4,913	97,784	1,204	15
50 or more paid employees.....	21	81,305	8,846	174,469	1,871	3
Sporting goods wholesalers, total.....	579	233,998	19,820	378,822	5,073	340
Establishments with—						
1-3 paid employees.....	270	32,772	1,575	27,886	452	204
4-7 paid employees.....	137	29,891	2,643	51,842	721	77
8-19 paid employees.....	119	69,031	5,819	109,214	1,420	51
20-49 paid employees.....	40	57,325	4,906	95,475	1,219	8
50 or more paid employees.....	13	44,979	4,877	94,405	1,261	...
Toys, games, fireworks wholesalers, total.....	805	277,626	22,793	455,261	6,349	592
Establishments with—						
1-3 paid employees.....	376	44,753	2,135	39,686	662	304
4-7 paid employees.....	210	51,176	3,768	80,281	1,119	157
8-19 paid employees.....	152	79,461	7,052	145,996	1,826	86
20-49 paid employees.....	55	69,262	5,817	127,394	1,632	36
50 or more paid employees.....	12	32,974	4,021	61,904	1,110	9
Other recreation goods wholesalers, total.....	646	207,971	21,041	398,319	5,292	479
Establishments with—						
1-3 paid employees.....	323	30,013	1,999	34,872	560	258
4-7 paid employees.....	156	33,206	2,726	52,348	824	124
8-19 paid employees.....	112	50,044	4,984	97,836	1,254	76
20-49 paid employees.....	41	46,392	5,178	92,672	1,251	21
50 or more paid employees.....	14	48,316	6,154	120,591	1,403	...
Book, magazine, newspaper wholesalers, total.....	1,919	697,206	83,180	1,473,736	25,280	1,153
Establishments with—						
1-3 paid employees.....	675	47,986	3,229	56,303	1,187	493
4-7 paid employees.....	464	72,948	6,600	123,444	2,521	353
8-19 paid employees.....	498	150,172	18,183	317,636	6,020	202
20-49 paid employees.....	201	153,538	20,374	372,999	6,198	85
50 or more paid employees.....	81	272,562	34,794	603,354	9,354	20
Coal wholesalers, total.....	700	794,189	30,824	607,959	6,626	268
Coal wholesalers (without yard or dock stocks), total....	496	568,163	20,249	389,322	4,082	159
Establishments with—						
1-3 paid employees.....	267	85,043	2,403	41,882	491	108
4-7 paid employees.....	118	111,334	3,062	59,910	615	32
8-19 paid employees.....	70	164,197	4,539	91,327	856	13
20-49 paid employees.....	32	123,983	4,926	97,856	990	6
50 or more paid employees.....	9	83,606	5,319	98,347	1,130	...
Coal wholesalers (with coal yard), total.....	204	226,026	10,575	218,637	2,544	109
Establishments with—						
1-3 paid employees.....	78	8,265	438	8,182	139	52
4-7 paid employees.....	45	13,285	829	15,983	245	33
8-19 paid employees.....	52	64,729	2,684	53,804	657	20
20-49 paid employees.....	18	56,272	2,249	51,342	512	2
50 or more paid employees.....	11	83,475	4,375	89,326	991	2

... Represents zero. ¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
MERCHANT WHOLESALERS-Continued						
Other Merchant Wholesalers-Continued						
Farm supplies wholesalers, total.....	2,347	1,574,642	82,819	1,664,247	23,096	1,399
Feed wholesalers, total.....	1,067	766,302	27,506	542,619	7,731	774
Establishments with-						
1-3 paid employees.....	500	139,762	3,030	56,690	973	410
4-7 paid employees.....	310	169,223	5,490	106,106	1,628	220
8-19 paid employees.....	179	199,165	7,862	155,734	2,140	103
20-49 paid employees.....	65	178,723	6,615	128,862	1,852	34
50 or more paid employees.....	13	79,429	4,509	95,227	1,138	7
Fertilizer, agricultural chemical distributors, total...	507	280,597	13,627	269,507	3,360	204
Establishments with-						
1-3 paid employees.....	270	37,117	1,811	32,235	461	127
4-7 paid employees.....	120	89,111	2,705	54,200	628	36
8-19 paid employees.....	82	76,571	3,855	76,583	946	29
20-49 paid employees.....	27	47,776	3,265	64,930	798	8
50 or more paid employees.....	8	30,022	1,991	41,559	527	4
Seed wholesalers, total.....	641	474,148	38,048	781,497	10,938	323
Establishments with-						
1-3 paid employees.....	190	38,069	1,415	20,154	322	135
4-7 paid employees.....	137	46,885	2,568	51,046	728	79
8-19 paid employees.....	171	130,499	8,030	153,800	2,132	57
20-49 paid employees.....	106	151,744	11,022	229,052	3,208	34
50 or more paid employees.....	37	106,991	15,013	327,445	4,548	18
Other farm supplies wholesalers, total.....	132	53,595	3,638	70,624	1,067	98
Establishments with-						
1-3 paid employees.....	54	5,857	278	5,272	98	46
4-7 paid employees.....	35	11,406	589	11,199	192	31
8-19 paid employees.....	23	12,156	743	13,867	257	17
20-49 paid employees.....	20	24,176	2,028	40,286	520	4
50 or more paid employees.....	...	...	...	...	...	...
Jewelry wholesalers, total.....	2,741	825,459	76,224	1,468,531	18,183	2,033
General-line jewelry wholesalers, total.....	234	143,549	16,319	335,943	4,074	170
Establishments with-						
1-3 paid employees.....	52	13,030	498	7,223	101	57
4-7 paid employees.....	51	16,373	1,236	22,442	295	52
8-19 paid employees.....	83	42,841	4,673	92,571	1,047	49
20-49 paid employees.....	35	30,423	4,289	86,300	1,046	12
50 or more paid employees.....	13	40,882	5,623	127,407	1,585	...
Clocks, watches wholesalers, total.....	355	124,380	9,989	194,685	2,225	229
Establishments with-						
1-3 paid employees.....	199	31,871	1,193	21,097	330	149
4-7 paid employees.....	72	21,934	1,597	31,564	378	44
8-19 paid employees.....	61	35,535	3,242	63,591	683	26
20-49 paid employees.....	19	23,943	2,343	47,227	563	10
50 or more paid employees.....	4	11,097	1,614	31,206	271	...
Costume jewelry wholesalers, total.....	513	132,621	16,233	301,671	4,185	408
Establishments with-						
1-3 paid employees.....	245	23,227	1,374	26,372	462	214
4-7 paid employees.....	118	21,700	1,911	38,780	616	101
8-19 paid employees.....	102	35,137	4,706	91,104	1,271	76
20-49 paid employees.....	36	34,526	4,917	92,521	1,042	13
50 or more paid employees.....	12	18,031	3,325	52,894	794	4
Precious stones distributors, total.....	498	202,608	9,950	175,806	1,670	395
Establishments with-						
1-3 paid employees.....	366	117,595	2,883	54,192	626	325
4-7 paid employees.....	93	43,964	2,626	46,761	470	58
8-19 paid employees.....	34	28,232	2,636	42,470	365	10
20-49 paid employees.....	4	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Watch materials, jewelers' tools distributors, total....	172	30,719	5,655	105,298	1,474	132
Establishments with-						
1-3 paid employees.....	81	7,569	513	9,440	145	79
4-7 paid employees.....	52	5,661	928	17,988	274	31
8-19 paid employees.....	26	6,555	1,245	23,403	323	21
20-49 paid employees.....	9	4,971	1,119	22,178	244	...
50 or more paid employees.....	4	5,963	1,850	32,289	488	1
Other jewelry wholesalers, total.....	969	191,582	18,078	355,128	4,555	699
Establishments with-						
1-3 paid employees.....	628	57,521	3,818	71,580	1,076	493
4-7 paid employees.....	181	34,309	3,635	69,071	918	116
8-19 paid employees.....	133	70,396	6,517	129,592	1,533	87
20-49 paid employees.....	22	20,330	2,608	55,476	622	3
50 or more paid employees.....	5	9,026	1,500	29,409	406	...
Petroleum products distributors, total.....	2,260	1,416,388	56,221	1,117,171	13,350	1,403
Establishments with-						
1-3 paid employees.....	1,344	284,555	8,449	154,779	2,333	978
4-7 paid employees.....	538	260,266	10,800	213,028	2,784	294
8-19 paid employees.....	262	271,206	13,122	268,764	3,055	113
20-49 paid employees.....	92	221,285	11,416	228,928	2,716	12
50 or more paid employees.....	24	379,076	12,434	251,672	2,462	6
Gift, art goods, greeting card wholesalers, total.....	983	190,307	21,110	443,946	7,272	732
Gift, art goods wholesalers.....	735	140,213	14,428	278,437	4,172	551
Establishments with-						
1-3 paid employees.....	445	31,210	2,261	40,668	738	345
4-7 paid employees.....	146	28,621	2,617	52,354	749	106
8-19 paid employees.....	96	44,275	4,495	85,980	1,146	51
20-49 paid employees.....	44	30,192	3,799	77,252	1,232	49
50 or more paid employees.....	4	5,915	1,256	22,183	307	...
Greeting card distributors, total.....	248	50,094	6,682	165,509	3,100	181
Establishments with-						
1-3 paid employees.....	119	6,797	566	11,055	225	85
4-7 paid employees.....	53	6,057	673	14,117	267	42
8-19 paid employees.....	44	12,797	1,404	37,341	598	33
20-49 paid employees.....	21	8,197	1,326	30,154	699	15
50 or more paid employees.....	11	16,246	2,713	72,842	1,311	6

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-83

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
MERCHANT WHOLESALERS-Continued						
Other Merchant Wholesalers-Continued						
Flower, bulb, plant wholesalers, total.....	966	222,942	28,605	542,603	7,766	664
Flower (cut), potted plant wholesalers, total.....	851	193,270	24,687	468,531	6,695	607
Establishments with-						
1-3 paid employees.....	361	26,892	2,064	38,666	650	337
4-7 paid employees.....	237	43,098	4,698	88,601	1,252	137
8-19 paid employees.....	190	77,179	9,009	169,968	2,299	85
20-49 paid employees.....	49	29,797	5,245	98,059	1,401	42
50 or more paid employees.....	14	16,304	3,671	73,237	1,093	6
Bulb, plant distributors, total.....	115	29,672	3,918	74,072	1,071	57
Establishments with-						
1-3 paid employees.....	60	5,035	302	5,304	94	5
4-7 paid employees.....	24	4,072	434	9,178	132	10
8-19 paid employees.....	21	(D)	(D)	(D)	(D)	(D)
20-49 paid employees.....	8	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers, total.....	4,076	3,031,252	146,819	2,938,082	38,465	2,291
Forest products (except lumber) distributors, total.....	669	290,871	15,114	317,586	4,857	411
Establishments with-						
1-3 paid employees.....	344	42,305	1,687	32,042	542	214
4-7 paid employees.....	175	36,074	3,061	56,684	885	101
8-19 paid employees.....	104	63,163	3,908	79,498	1,232	64
20-49 paid employees.....	34	93,492	4,076	89,008	1,000	18
50 or more paid employees.....	12	28,837	2,382	60,354	1,198	14
General merchandise distributors, total.....	594	814,291	49,622	1,051,776	13,524	328
Establishments with-						
1-3 paid employees.....	237	48,202	1,621	28,005	400	158
4-7 paid employees.....	144	48,247	2,788	56,760	739	94
8-19 paid employees.....	109	99,007	5,374	111,491	1,350	55
20-49 paid employees.....	56	145,449	6,663	132,771	1,623	19
50 or more paid employees.....	48	473,386	33,176	722,749	9,412	2
Leather goods wholesalers, total.....	454	135,579	8,624	162,673	2,060	258
Establishments with-						
1-3 paid employees.....	267	34,254	1,793	32,492	498	183
4-7 paid employees.....	126	36,132	2,575	49,597	620	50
8-19 paid employees.....	48	29,983	2,405	43,612	543	15
20-49 paid employees.....	12	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Musical instrument, sheet music wholesalers, total.....	509	192,142	18,621	354,140	4,398	227
Establishments with-						
1-3 paid employees.....	221	33,909	1,624	28,559	393	115
4-7 paid employees.....	139	33,681	2,889	55,021	743	63
8-19 paid employees.....	97	47,506	4,999	92,894	1,144	36
20-49 paid employees.....	41	49,395	5,197	104,583	1,249	13
50 or more paid employees.....	11	27,651	3,912	73,083	869	...
Industrial yarns wholesalers, total.....	222	191,250	6,400	117,808	1,145	122
Establishments with-						
1-3 paid employees.....	125	48,658	1,151	19,112	206	68
4-7 paid employees.....	50	50,722	1,591	29,990	263	22
8-19 paid employees.....	38	63,844	2,392	45,452	417	21
20-49 paid employees.....	9	28,026	1,266	23,254	259	11
50 or more paid employees.....	...	...	...	...	...	...
Bags, bagging, burlap (textiles) distributors, total.....	659	239,072	19,448	375,550	6,233	519
Establishments with-						
1-3 paid employees.....	256	38,056	1,646	27,383	421	186
4-7 paid employees.....	167	41,297	2,745	53,627	897	134
8-19 paid employees.....	153	82,460	5,937	113,407	1,889	138
20-49 paid employees.....	70	48,782	6,192	127,307	2,055	56
50 or more paid employees.....	13	28,477	2,928	53,826	971	5
Food, beverage basic material distributors, total.....	325	530,630	10,817	199,951	2,197	131
Establishments with-						
1-3 paid employees.....	185	39,188	1,063	19,387	311	87
4-7 paid employees.....	65	45,504	1,686	32,155	347	28
8-19 paid employees.....	54	76,183	3,047	60,119	612	16
20-49 paid employees.....	14	53,089	2,357	40,953	430	...
50 or more paid employees.....	7	316,666	2,664	47,337	497	...
All other merchant wholesalers, total.....	644	637,417	18,173	358,598	4,051	295
Establishments with-						
1-3 paid employees.....	391	50,492	2,093	37,804	601	196
4-7 paid employees.....	131	79,215	2,734	53,322	664	67
8-19 paid employees.....	77	207,222	4,638	89,669	923	25
20-49 paid employees.....	36	186,771	4,878	90,803	1,098	7
50 or more paid employees.....	9	113,717	3,830	87,000	765	...
MANUFACTURERS' SALES BRANCHES, SALES OFFICES						
Food and kindred products, total.....	4,488	11,746,914	486,493	9,387,147	106,460	20
Establishments with-						
1-3 paid employees.....	943	441,357	12,007	132,171	1,491	2
4-7 paid employees.....	638	593,139	16,279	295,580	3,511	6
8-19 paid employees.....	1,335	1,839,649	75,205	1,478,909	17,247	...
20-49 paid employees.....	1,063	3,651,796	142,349	2,770,789	32,113	5
50 or more paid employees.....	509	5,220,973	240,653	4,709,698	52,098	7
Textile mill products, total.....	431	1,809,931	60,405	1,138,834	9,523	2
Establishments with-						
1-3 paid employees.....	131	121,121	1,772	33,286	267	...
4-7 paid employees.....	110	189,522	3,911	75,532	586	...
8-19 paid employees.....	86	294,167	7,255	135,248	1,099	2
20-49 paid employees.....	60	324,075	10,848	218,070	1,818	...
50 or more paid employees.....	44	881,046	36,619	676,698	5,753	...

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll ¹ (Dollars)	Employees (Number)	
MANUFACTURER'S SALES BRANCHES, SALES OFFICES—Continued						
Apparel and related products, total.....	283	735,931	34,917	701,245	6,668	7
Establishments with—						
1-3 paid employees.....	62	45,297	941	16,001	141	...
4-7 paid employees.....	68	71,330	2,577	46,757	371	4
8-19 paid employees.....	75	146,045	6,021	111,645	948	3
20-49 paid employees.....	49	206,129	8,737	174,899	1,405	...
50 or more paid employees.....	29	267,130	16,641	351,943	3,803	...
Furniture and fixtures, total.....	286	266,271	22,890	442,808	4,466	10
Establishments with—						
1-3 paid employees.....	46	15,203	916	13,487	111	...
4-7 paid employees.....	101	48,336	2,840	52,454	546	6
8-19 paid employees.....	78	66,108	4,915	94,522	927	...
20-49 paid employees.....	46	83,583	7,407	143,849	1,382	...
50 or more paid employees.....	15	53,041	6,812	138,496	1,500	4
Paper and allied products, total.....	455	2,097,564	54,442	1,123,322	10,351	...
Establishments with—						
1-3 paid employees.....	127	107,386	1,584	29,307	231	...
4-7 paid employees.....	81	246,437	3,108	64,292	437	...
8-19 paid employees.....	135	433,939	11,162	212,620	1,716	...
20-49 paid employees.....	74	742,476	12,553	269,245	2,370	...
50 or more paid employees.....	38	567,326	26,035	547,858	5,597	...
Chemicals and allied products, total.....	2,190	8,889,311	299,984	5,989,562	56,863	7
Establishments with—						
1-3 paid employees.....	487	204,799	5,360	100,955	1,044	4
4-7 paid employees.....	425	437,570	11,131	222,563	2,289	1
8-19 paid employees.....	622	1,545,635	43,099	857,697	7,905	1
20-49 paid employees.....	405	2,163,736	64,367	1,286,891	12,401	1
50 or more paid employees.....	251	4,537,571	176,027	3,521,456	33,224	...
Rubber products, total.....	525	1,602,956	69,231	1,409,510	13,377	...
Establishments with—						
1-3 paid employees.....	56	26,240	765	17,232	144	...
4-7 paid employees.....	85	48,192	2,252	54,701	481	...
8-19 paid employees.....	149	230,433	9,450	199,210	1,811	...
20-49 paid employees.....	186	781,398	29,209	605,678	5,651	...
50 or more paid employees.....	49	516,693	27,555	532,689	5,290	...
Leather and leather products, total.....	101	412,553	19,970	376,316	4,176	...
Establishments with—						
1-3 paid employees.....	34	18,255	495	9,560	69	...
4-7 paid employees.....	21	35,141	884	16,501	118	...
8-19 paid employees.....	18	33,215	1,126	20,441	221	...
20-49 paid employees.....	10	58,824	1,364	22,242	279	...
50 or more paid employees.....	18	267,118	16,101	307,572	3,489	...
Stone, clay, and glass products, total.....	942	2,606,649	100,828	2,014,651	19,107	7
Establishments with—						
1-3 paid employees.....	223	167,197	2,932	57,068	435	2
4-7 paid employees.....	176	328,686	6,166	128,535	946	...
8-19 paid employees.....	324	1,043,364	21,613	435,571	4,084	...
20-49 paid employees.....	134	534,609	20,204	386,594	3,911	5
50 or more paid employees.....	85	532,793	49,913	1,007,297	9,731	...
Primary metal products, total.....	1,164	10,989,279	108,715	2,188,596	17,751	2
Establishments with—						
1-3 paid employees.....	324	466,165	4,989	99,313	739	...
4-7 paid employees.....	300	1,097,081	10,561	221,109	1,580	...
8-19 paid employees.....	314	2,073,280	23,409	468,783	3,783	2
20-49 paid employees.....	167	3,315,438	29,750	597,964	5,034	...
50 or more paid employees.....	59	4,037,315	40,006	801,427	6,615	...
Fabricated metal products, total.....	1,057	2,855,046	87,721	1,700,052	17,030	4
Establishments with—						
1-3 paid employees.....	254	165,881	3,555	63,085	534	1
4-7 paid employees.....	277	376,777	9,004	174,863	1,495	2
8-19 paid employees.....	322	1,131,220	21,962	440,856	4,033	...
20-49 paid employees.....	164	856,130	23,496	450,163	4,832	1
50 or more paid employees.....	40	325,038	29,704	571,085	6,136	...
Machinery (except electrical), total.....	5,327	5,998,901	560,183	11,291,839	108,279	7
Establishments with—						
1-3 paid employees.....	1,255	365,941	15,632	274,463	2,517	1
4-7 paid employees.....	1,092	574,553	32,521	633,328	5,861	4
8-19 paid employees.....	1,534	1,205,809	98,478	1,968,479	18,986	...
20-49 paid employees.....	965	1,556,912	152,668	3,139,025	29,824	...
50 or more paid employees.....	481	2,295,686	260,884	5,276,544	51,091	2
Electrical machinery, total.....	1,509	5,021,744	204,228	3,989,599	37,447	3
Establishments with—						
1-3 paid employees.....	474	316,516	6,452	115,002	941	2
4-7 paid employees.....	373	532,576	12,326	234,220	1,973	1
8-19 paid employees.....	396	872,906	28,190	545,989	4,718	...
20-49 paid employees.....	136	668,395	24,645	485,680	4,369	...
50 or more paid employees.....	130	2,631,351	132,615	2,608,708	25,446	...
Transportation equipment, total.....	963	9,247,560	230,661	4,497,540	47,717	1
Establishments with—						
1-3 paid employees.....	50	44,639	1,500	11,261	107	...
4-7 paid employees.....	75	82,674	2,327	44,740	416	...
8-19 paid employees.....	197	878,542	14,114	274,441	2,808	...
20-49 paid employees.....	412	3,128,960	58,010	1,163,988	12,862	1
50 or more paid employees.....	229	5,112,745	154,710	3,003,110	31,524	1
Instruments and related products, total.....	1,047	1,025,952	93,640	1,841,578	20,460	10
Establishments with—						
1-3 paid employees.....	179	42,125	2,119	35,956	381	...
4-7 paid employees.....	247	69,011	5,859	114,076	1,379	1
8-19 paid employees.....	351	179,938	18,408	366,160	4,260	7
20-49 paid employees.....	185	229,022	26,763	526,500	5,850	2
50 or more paid employees.....	85	505,856	40,491	798,886	8,590	...

... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-85

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
MANUFACTURERS' SALES BRANCHES, SALES OFFICES-Continued						
Other manufacturers' products*, total.....	1,822	4,227,222	170,739	3,602,338	36,201	30
Establishments with-						
1-3 paid employees.....	453	227,476	5,670	100,118	822	7
4-7 paid employees.....	358	405,355	11,117	212,613	1,943	2
8-19 paid employees.....	535	1,301,332	34,346	685,321	6,661	3
20-49 paid employees.....	348	906,981	50,084	1,002,377	10,436	10
50 or more paid employees.....	128	1,386,078	69,522	1,601,909	16,339	8
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES						
Gasoline, distillates, residuals:						
Bulk plants, total.....	27,078	10,027,135	332,956	6,608,774	86,977	21,911
Establishments with-						
1-3 paid employees.....	20,214	4,101,332	62,810	1,195,308	17,989	18,293
4-7 paid employees.....	4,268	2,013,861	78,157	1,576,976	22,409	2,713
8-19 paid employees.....	2,071	1,975,527	97,977	1,944,576	24,327	789
20-49 paid employees.....	444	1,096,165	58,645	1,160,262	13,971	106
50 or more paid employees.....	81	840,250	35,367	731,652	8,281	10
Distributing terminals, total.....	1,241	5,781,703	179,463	3,487,438	38,672	27
Establishments with-						
1-3 paid employees.....	151	203,332	1,565	28,818	291	8
4-7 paid employees.....	219	340,166	5,718	107,092	1,186	10
8-19 paid employees.....	348	913,276	20,936	404,879	4,477	6
20-49 paid employees.....	302	1,516,218	45,919	903,773	9,739	3
50 or more paid employees.....	221	2,808,711	105,325	2,042,876	22,979	...
Wholesale LP gas facilities, total.....	870	229,534	27,224	531,664	6,905	268
Establishments with-						
1-3 paid employees.....	332	45,427	2,965	52,863	727	97
4-7 paid employees.....	280	55,577	4,484	112,336	1,555	117
8-19 paid employees.....	205	74,337	10,068	198,970	2,584	45
20-49 paid employees.....	46	40,338	5,936	117,684	1,449	9
50 or more paid employees.....	7	13,855	2,771	49,811	590	...
MERCHANDISE AGENTS, BROKERS						
Groceries, confectionery, meats, total.....	2,949	7,621,093	72,106	1,321,026	14,440	2,516
Establishments with-						
1-3 paid employees.....	1,742	2,373,235	13,004	236,733	3,056	1,546
4-7 paid employees.....	737	1,820,475	18,298	350,524	3,874	636
8-19 paid employees.....	371	1,945,785	23,041	418,020	4,292	278
20-49 paid employees.....	87	948,130	13,665	236,650	2,457	51
50 or more paid employees.....	12	533,468	4,098	79,099	761	5
Farm products (edible):						
Dairy, poultry products, total.....	214	516,210	9,307	194,756	2,055	147
Establishments with-						
1-3 paid employees.....	141	122,299	922	15,928	224	113
4-7 paid employees.....	36	73,073	769	15,562	183	22
8-19 paid employees.....	23	72,672	996	20,413	257	12
20-49 paid employees.....	8	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	6	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables, total.....	893	1,591,235	30,074	539,020	6,698	625
Establishments with-						
1-3 paid employees.....	549	568,587	4,732	77,582	934	418
4-7 paid employees.....	171	263,797	4,464	75,267	864	96
8-19 paid employees.....	109	219,807	5,507	99,538	1,267	89
20-49 paid employees.....	45	242,777	6,746	118,411	1,459	15
50 or more paid employees.....	19	296,267	8,625	168,222	2,174	7
Drugs, chemicals, paints, total.....	516	522,701	11,735	236,253	2,212	302
Establishments with-						
1-3 paid employees.....	354	179,101	2,740	54,684	599	241
4-7 paid employees.....	96	133,243	2,738	55,331	496	47
8-19 paid employees.....	52	133,943	3,910	75,316	626	14
20-49 paid employees.....	12	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear), total.....	1,205	2,076,128	31,175	583,909	6,122	992
Establishments with-						
1-3 paid employees.....	876	604,343	6,159	103,759	1,311	766
4-7 paid employees.....	170	233,928	4,479	85,650	857	118
8-19 paid employees.....	105	386,263	6,769	127,924	1,283	85
20-49 paid employees.....	42	513,860	7,016	139,198	1,287	19
50 or more paid employees.....	12	337,734	6,752	127,378	1,384	4
Dry goods, piece goods, total.....	818	3,233,165	49,567	878,670	7,339	484
Establishments with-						
1-3 paid employees.....	494	515,731	5,208	79,868	823	325
4-7 paid employees.....	164	408,559	6,310	104,735	836	66
8-19 paid employees.....	92	555,583	8,574	150,879	1,101	55
20-49 paid employees.....	42	612,681	8,394	155,942	1,364	31
50 or more paid employees.....	26	1,140,611	21,081	387,246	3,215	7
Furniture, home furnishings, total.....	837	571,713	14,434	275,574	2,698	709
Establishments with-						
1-3 paid employees.....	642	306,195	4,430	75,908	975	561
4-7 paid employees.....	138	128,869	4,097	73,115	732	106
8-19 paid employees.....	45	83,712	2,901	52,601	499	34
20-49 paid employees.....	10	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products, total.....	403	469,942	8,247	158,304	1,456	272
Establishments with-						
1-3 paid employees.....	299	176,282	2,245	41,669	475	224
4-7 paid employees.....	63	107,468	1,767	32,543	328	29
8-19 paid employees.....	31	116,450	2,589	52,026	363	18
20-49 paid employees.....	10	69,742	1,646	32,066	290	1
50 or more paid employees.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments	Sales	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November
				Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)
MERCHANDISE AGENTS, BROKERS—Continued						
Farm products (raw materials):						
Cotton, total.....	254	1,020,618	3,035	57,716	812	202
Establishments with—						
1-3 paid employees.....	186	468,658	811	15,388	272	142
4-7 paid employees.....	50	255,987	855	16,317	248	44
8-19 paid employees.....	13	107,701	591	13,262	141	9
20-49 paid employees.....	4	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Grain, total.....	230	1,129,086	5,544	102,509	1,089	123
Establishments with—						
1-3 paid employees.....	159	379,712	1,038	18,390	237	98
4-7 paid employees.....	45	296,113	1,232	21,912	242	19
8-19 paid employees.....	17	188,421	1,160	18,339	209	6
20-49 paid employees.....	5	118,627	714	21,655	155	...
50 or more paid employees.....	4	146,213	1,400	22,213	246	...
Hides, skins, raw furs, total.....	137	258,403	4,327	73,154	707	70
Establishments with—						
1-3 paid employees.....	88	87,185	880	14,167	147	43
4-7 paid employees.....	25	41,648	792	14,693	119	6
8-19 paid employees.....	19	84,314	1,387	23,211	229	21
20-49 paid employees.....	4	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Livestock, total.....	2,223	7,558,447	46,247	949,099	30,373	2,221
Establishments with—						
1-3 paid employees.....	328	687,444	2,449	32,933	611	351
4-7 paid employees.....	479	1,430,353	6,516	124,894	2,771	529
8-19 paid employees.....	903	2,826,874	17,424	363,284	11,845	880
20-49 paid employees.....	486	2,119,058	15,683	340,284	13,279	437
50 or more paid employees.....	27	494,718	4,175	87,704	1,867	24
Tobacco (leaf), total.....	552	1,045,530	14,343	397,720	12,976	633
Establishments with—						
1-3 paid employees.....	165	175,518	2,326	8,640	129	116
4-7 paid employees.....	49	73,616	1,166	16,748	276	44
8-19 paid employees.....	129	177,052	2,334	64,343	1,701	139
20-49 paid employees.....	151	399,449	4,358	159,378	4,733	249
50 or more paid employees.....	58	219,895	4,159	148,611	6,137	85
Wool, mohair, total.....	118	315,643	3,155	55,475	512	73
Establishments with—						
1-3 paid employees.....	87	104,339	757	13,496	139	55
4-7 paid employees.....	21	93,158	751	12,057	106	15
8-19 paid employees.....	6	(D)	(D)	(D)	(D)	(D)
20-49 paid employees.....	3	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products, total.....	52	167,994	778	16,161	245	41
Establishments with—						
1-3 paid employees.....	36	114,910	433	9,185	73	29
4-7 paid employees.....	10	43,357	190	3,849	57	6
8-19 paid employees.....	4	(D)	(D)	(D)	(D)	(D)
20-49 paid employees.....	2	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	...	...	...	...	...	...
Automotive, total.....	648	925,266	14,991	286,327	2,633	523
Establishments with—						
1-3 paid employees.....	412	323,821	3,690	65,675	677	359
4-7 paid employees.....	155	264,147	5,084	93,490	783	110
8-19 paid employees.....	69	226,131	4,255	88,115	799	44
20-49 paid employees.....	12	111,167	1,962	39,047	374	10
50 or more paid employees.....	...	...	...	...	...	...
Electrical-electronic apparatus, equip., appliances, total..	1,527	1,383,138	32,007	624,223	5,513	1,309
Establishments with--						
1-3 paid employees.....	1,015	602,443	9,304	169,108	1,782	896
4-7 paid employees.....	382	467,805	11,844	240,768	1,971	300
8-19 paid employees.....	114	248,076	7,854	148,301	1,241	96
20-49 paid employees.....	15	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods, total.....	1,049	606,339	17,581	341,699	3,366	869
Establishments with--						
1-3 paid employees.....	758	334,470	6,136	114,241	1,288	667
4-7 paid employees.....	213	156,862	5,990	120,712	1,085	156
8-19 paid employees.....	68	92,033	4,176	82,574	710	40
20-49 paid employees.....	9	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	1	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials, total.....	903	855,451	17,727	331,088	3,473	645
Establishments with—						
1-3 paid employees.....	657	390,425	5,273	84,621	1,030	513
4-7 paid employees.....	165	187,888	3,901	79,148	831	92
8-19 paid employees.....	70	141,507	4,457	86,081	795	37
20-49 paid employees.....	8	32,772	1,085	23,562	238	3
50 or more paid employees.....	3	102,859	3,011	57,676	579	...
Machinery, equipment supplies, total.....	3,174	2,169,550	64,606	1,197,191	11,355	2,348
Establishments with—						
1-3 paid employees.....	2,230	899,274	17,477	314,984	3,631	1,778
4-7 paid employees.....	672	622,501	21,466	398,105	3,468	425
8-19 paid employees.....	218	319,670	16,501	295,595	2,448	130
20-49 paid employees.....	48	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	6	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap), total.....	661	940,802	13,576	248,944	2,302	471
Establishments with--						
1-3 paid employees.....	511	381,252	4,251	75,874	842	401
4-7 paid employees.....	111	236,986	3,756	70,991	572	56
8-19 paid employees.....	25	70,630	1,859	35,718	321	12
20-49 paid employees.....	12	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-87

Table 2E. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Payroll, and Personnel

Type of operation, kind of business, and employment size of establishment ¹	Establishments (Number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)
				Payroll (Dollars)	Employees (Number)	
MERCHANDISE AGENTS, BROKER—Continued						
Other merchandise agents, brokers, total.....	2,768	4,272,055	66,145	1,222,516	12,932	1,712
Establishments with—						
1-3 paid employees.....	1,873	1,492,340	14,783	256,572	3,051	1,273
4-7 paid employees.....	543	1,016,753	15,770	290,938	2,803	299
8-19 paid employees.....	249	826,251	15,520	303,782	2,927	120
20-49 paid employees.....	83	747,873	12,290	227,740	2,455	16
50 or more paid employees.....	20	188,838	7,782	143,484	1,696	4
ASSEMBLERS OF FARM PRODUCTS						
Dairy, poultry products, total.....	2,087	1,392,362	52,205	1,090,733	18,266	1,493
Establishments with—						
1-3 paid employees.....	1,118	166,457	4,669	83,423	1,887	914
4-7 paid employees.....	494	248,026	6,955	136,733	2,681	341
8-19 paid employees.....	287	349,988	10,046	197,097	3,497	162
20-49 paid employees.....	125	253,480	11,772	245,278	3,923	54
50 or more paid employees.....	63	374,411	18,763	428,202	6,278	22
Fresh fruits, vegetables, total.....	1,993	1,287,674	124,752	2,367,737	53,838	1,299
Establishments with—						
1-3 paid employees.....	666	204,864	9,513	62,599	978	451
4-7 paid employees.....	310	194,047	8,754	114,451	1,709	202
8-19 paid employees.....	376	236,750	16,785	257,564	4,719	282
20-49 paid employees.....	350	234,673	23,272	473,737	11,054	233
50 or more paid employees.....	291	417,340	66,428	1,459,386	35,378	131
Farm products (raw materials), total.....	8,669	6,171,994	140,680	3,004,277	48,400	3,237
Establishments with—						
1-3 paid employees.....	5,374	2,313,276	33,088	598,094	9,486	1,970
4-7 paid employees.....	2,066	1,529,822	33,884	679,729	10,774	828
8-19 paid employees.....	912	1,159,483	33,357	684,186	10,494	304
20-49 paid employees.....	237	671,760	19,282	419,932	6,877	101
50 or more paid employees.....	80	497,653	21,069	622,336	10,769	34
Farm supplies, total.....	495	194,713	9,796	196,015	3,242	305
Establishments with—						
1-3 paid employees.....	225	32,638	1,239	22,985	429	181
4-7 paid employees.....	153	(D)	(D)	(D)	(D)	(D)
8-19 paid employees.....	86	(D)	(D)	(D)	(D)	(D)
20-49 paid employees.....	27	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	4	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers, total.....	11	4,073	530	11,800	251	6
Establishments with—						
1-3 paid employees.....	4	1,401	83	530	6	3
4-7 paid employees.....	2	(D)	(D)	(D)	(D)	(D)
8-19 paid employees.....	1	(D)	(D)	(D)	(D)	(D)
20-49 paid employees.....	2	(D)	(D)	(D)	(D)	(D)
50 or more paid employees.....	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure.

¹Including establishments with one or more paid employees sometime during the year, but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2F. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES
Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment ¹	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active pro- priators of unincorporated businesses, November (Number)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Alabama, total.....	2,818	104,257	2,034,290	30,135	2,041	1,814	1,020,901	1,004	1,306,327
Establishments with—									
1 paid employee.....	451	2,026	17,755	346	382	234	26,706	217	79,680
2 paid employees.....	371	2,274	45,148	766	319	222	37,708	149	66,355
3 paid employees.....	282	2,563	50,030	873	229	177	43,264	105	56,672
4 or 5 paid employees.....	414	5,742	116,403	1,883	362	263	78,781	151	139,394
6 or 7 paid employees.....	328	7,125	136,870	2,158	235	226	76,661	102	79,167
8 or 9 paid employees.....	151	4,239	84,532	1,289	95	114	53,376	37	49,849
10 to 19 paid employees.....	451	20,877	421,042	6,334	265	328	210,354	123	182,804
20 to 49 paid employees.....	271	27,336	533,393	7,769	110	186	254,434	85	252,095
50 to 99 paid employees.....	76	17,302	340,553	4,946	42	49	145,800	27	317,941
100 or more paid employees.....	23	14,773	288,564	3,771	2	15	93,817	8	82,370
Arizona, total.....	1,285	44,361	954,607	12,270	802	848	418,788	437	357,467
Establishments with—									
1 paid employee.....	326	1,293	15,160	217	279	150	27,845	176	66,971
2 paid employees.....	167	1,144	23,999	344	134	115	18,067	52	32,198
3 paid employees.....	126	1,315	27,580	387	86	87	19,564	39	32,755
4 or 5 paid employees.....	173	2,877	60,616	789	106	134	32,458	39	33,415
6 or 7 paid employees.....	107	2,774	56,316	703	48	82	27,702	25	33,769
8 or 9 paid employees.....	64	1,988	39,425	539	36	56	22,022	8	4,070
10 to 19 paid employees.....	179	9,818	207,492	2,517	69	131	93,681	48	67,093
20 to 49 paid employees.....	103	12,722	284,347	2,984	28	69	94,228	34	59,366
50 to 99 paid employees.....	30	6,951	143,982	1,987	5	19	68,901	11	20,108
100 or more paid employees.....	10	3,479	95,690	1,803	11	5	14,320	5	7,722
Arkansas, total.....	1,965	47,869	915,681	14,427	1,437	1,140	507,379	825	491,470
Establishments with—									
1 paid employee.....	528	1,221	18,209	337	448	181	23,821	347	90,953
2 paid employees.....	269	1,508	28,079	554	209	154	21,089	115	45,366
3 paid employees.....	207	1,909	38,132	636	180	125	25,731	82	60,229
4 or 5 paid employees.....	293	3,682	72,875	1,315	229	191	39,654	102	66,987
6 or 7 paid employees.....	151	3,014	60,907	988	112	106	36,438	45	33,663
8 or 9 paid employees.....	96	2,385	47,819	809	73	74	29,475	22	17,072
10 to 19 paid employees.....	243	9,766	198,187	3,244	128	168	108,341	75	94,714
20 to 49 paid employees.....	147	14,599	292,403	4,284	43	119	164,265	28	57,777
50 to 99 paid employees.....	27	7,772	115,915	1,689	15	20	(D)	7	(D)
100 or more paid employees.....	4	2,013	43,155	571	...	2	(D)	2	(D)
California, total.....	19,876	1,034,404	21,513,210	231,333	13,640	13,831	8,413,460	6,045	10,203,892
Establishments with—									
1 paid employee.....	4,366	21,402	255,366	3,464	3,808	2,767	326,330	1,599	639,786
2 paid employees.....	2,630	24,878	438,329	5,372	2,195	1,856	319,322	774	475,611
3 paid employees.....	1,975	25,847	511,292	6,033	1,551	1,402	337,962	573	473,615
4 or 5 paid employees.....	2,687	53,433	1,087,448	12,170	1,913	2,027	602,469	660	635,001
6 or 7 paid employees.....	1,773	53,522	1,092,150	11,629	1,197	1,323	535,062	450	608,675
8 or 9 paid employees.....	1,166	48,099	954,256	10,026	707	856	473,099	310	565,178
10 to 19 paid employees.....	2,653	168,493	3,448,031	36,100	1,372	1,932	1,468,350	721	1,564,575
20 to 49 paid employees.....	1,830	253,804	5,300,026	55,356	722	1,326	1,879,807	594	2,201,231
50 to 99 paid employees.....	509	152,023	3,291,816	35,164	131	287	1,014,343	222	1,331,184
100 or more paid employees.....	287	232,903	5,134,496	56,019	44	145	1,456,716	142	1,709,036
Colorado, total.....	2,897	100,540	2,079,138	25,583	1,919	1,545	834,571	1,352	1,379,728
Establishments with—									
1 paid employee.....	792	2,312	30,073	479	678	275	29,977	517	99,917
2 paid employees.....	388	3,018	56,541	790	285	218	47,296	170	75,810
3 paid employees.....	284	3,040	62,843	873	216	165	37,482	119	61,153
4 or 5 paid employees.....	366	6,230	127,761	1,636	208	224	83,767	142	117,388
6 or 7 paid employees.....	260	6,644	136,618	1,704	160	159	49,849	101	82,871
8 or 9 paid employees.....	144	5,216	103,853	1,265	72	96	39,907	48	69,892
10 to 19 paid employees.....	358	19,074	399,222	4,927	207	229	137,401	129	272,009
20 to 49 paid employees.....	230	26,971	556,970	7,008	88	132	183,588	98	378,340
50 to 99 paid employees.....	56	15,878	334,787	3,768	5	36	135,067	20	149,333
100 or more paid employees.....	19	12,157	270,470	3,133	...	11	90,237	8	73,015
Connecticut, total.....	2,912	139,592	2,680,006	32,454	1,366	2,260	1,132,164	652	983,003
Establishments with—									
1 paid employee.....	533	2,264	30,409	466	392	440	43,271	93	36,860
2 paid employees.....	371	2,894	54,689	755	227	291	36,548	80	46,179
3 paid employees.....	273	3,334	65,639	837	168	211	36,666	62	42,016
4 or 5 paid employees.....	355	6,765	124,634	1,622	192	280	70,185	75	68,238
6 or 7 paid employees.....	268	7,577	141,991	1,776	126	226	73,051	42	39,998
8 or 9 paid employees.....	188	6,797	132,511	1,597	51	148	63,116	40	22,179
10 to 19 paid employees.....	520	31,607	599,127	7,115	128	393	257,028	127	180,424
20 to 49 paid employees.....	317	43,477	810,925	9,546	76	225	331,814	92	269,854
50 to 99 paid employees.....	67	21,419	429,735	4,555	4	35	126,413	32	216,755
100 or more paid employees.....	20	13,458	290,346	4,184	2	11	94,072	9	60,500
Delaware, total.....	417	35,900	670,833	7,025	193	284	143,362	133	663,409
Establishments with—									
1 paid employee.....	59	192	2,488	45	35	40	3,741	19	6,801
2 paid employees.....	47	369	7,725	96	31	32	2,971	15	18,347
3 paid employees.....	40	440	8,849	123	26	30	7,612	10	3,474
4 or 5 paid employees.....	53	1,011	18,475	233	23	33	5,839	20	16,153
6 or 7 paid employees.....	48	1,235	23,065	317	27	34	13,651	14	17,895
8 or 9 paid employees.....	37	1,281	24,305	311	8	28	10,823	9	13,916
10 to 19 paid employees.....	67	3,680	69,727	956	20	47	36,681	20	22,962
20 to 49 paid employees.....	49	5,683	110,129	1,383	23	32	49,763	17	62,494
50 to 99 paid employees.....	11	3,181	64,795	701	...	7	(D)	4	(D)
100 or more paid employees.....	6	18,828	341,275	2,860	...	1	(D)	5	(D)
District of Columbia, total.....	1,090	76,748	1,507,462	16,733	459	761	583,831	329	836,238
Establishments with—									
1 paid employee.....	157	701	9,596	145	103	101	9,263	56	23,377
2 paid employees.....	138	1,508	24,111	284	70	86	13,090	52	46,238
3 paid employees.....	87	1,177	21,946	267	44	57	10,193	30	36,364
4 or 5 paid employees.....	119	2,677	51,996	531	52	85	19,871	34	46,526
6 or 7 paid employees.....	93	2,620	51,238	618	46	71	21,192	22	46,424
8 or 9 paid employees.....	79	3,163	62,624	672	36	57	22,444	22	25,561
10 to 19 paid employees.....	193	11,791	224,168	2,656	78	148	94,344	45	99,459
20 to 49 paid employees.....	154	21,772	440,213	4,669	20	111	206,121	43	220,097
50 to 99 paid employees.....	50	14,754	292,006	3,341	10	35	121,842	15	151,664
100 or more paid employees.....	20	16,585	329,564	3,550	...	10	65,471	10	140,528

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-89

Table 2F. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued
Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment ¹	Total					Merchant wholesalers		Other operating types	
	Establish-ments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active pro- prietors of unincorporated businesses, November (Number)	Establish-ments (Number)	Sales (\$1,000)	Establish-ments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Florida, total.....	5,309	207,427	4,111,701	64,857	2,983	3,699	1,735,809	1,610	1,666,232
Establishments with—									
1 paid employee.....	1,012	5,169	45,520	746	809	603	57,438	409	151,747
2 paid employees.....	612	4,203	80,061	1,268	417	417	52,407	172	72,749
3 paid employees.....	548	5,286	108,792	1,683	354	408	60,161	140	69,107
4 or 5 paid employees.....	808	12,204	246,075	3,687	493	601	123,099	207	142,459
6 or 7 paid employees.....	536	12,277	242,028	3,552	293	405	122,489	131	94,187
8 or 9 paid employees.....	277	8,533	159,696	2,372	140	207	73,343	70	68,814
10 to 19 paid employees.....	734	37,318	715,972	10,047	269	559	361,064	175	259,284
20 to 49 paid employees.....	546	60,558	1,213,658	16,606	163	369	551,210	177	353,516
50 to 99 paid employees.....	160	32,430	647,300	10,855	28	86	225,990	74	214,441
100 or more paid employees.....	76	29,449	652,599	14,041	17	21	108,608	55	239,928
Georgia, total.....	4,496	200,798	3,909,557	54,247	2,724	2,658	1,598,873	1,838	2,948,702
Establishments with—									
1 paid employee.....	770	2,947	31,360	530	645	355	40,490	415	209,493
2 paid employees.....	485	3,088	60,993	998	389	263	39,902	222	131,814
3 paid employees.....	436	4,510	88,973	1,338	295	250	43,725	186	129,702
4 or 5 paid employees.....	700	11,388	216,619	3,178	437	441	122,233	259	207,902
6 or 7 paid employees.....	492	12,086	234,121	3,251	283	340	122,362	152	202,992
8 or 9 paid employees.....	266	8,374	166,952	2,266	138	179	87,686	87	110,172
10 to 19 paid employees.....	682	35,045	695,652	9,476	321	435	287,626	247	508,253
20 to 49 paid employees.....	475	54,088	1,040,031	14,543	171	296	432,802	179	732,655
50 to 99 paid employees.....	142	34,887	686,975	9,564	38	77	217,044	65	344,353
100 or more paid employees.....	48	34,387	687,881	9,103	7	22	205,003	26	371,366
Idaho, total.....	1,273	27,220	586,413	10,003	824	527	187,756	746	295,513
Establishments with—									
1 paid employee.....	451	1,015	15,445	230	355	100	8,772	351	57,829
2 paid employees.....	150	995	19,558	304	121	68	6,319	82	23,989
3 paid employees.....	116	1,156	24,101	351	64	58	8,798	58	22,477
4 or 5 paid employees.....	133	2,077	43,102	588	61	73	16,417	50	22,940
6 or 7 paid employees.....	79	1,877	38,618	514	34	51	14,535	28	17,916
8 or 9 paid employees.....	56	1,738	35,133	487	27	41	14,505	15	9,936
10 to 19 paid employees.....	150	6,564	135,283	2,057	85	83	49,745	67	33,158
20 to 49 paid employees.....	112	7,032	168,226	3,283	68	37	37,447	75	73,690
50 to 99 paid employees.....	21	3,046	71,084	1,354	9	14	(D)	7	29,398
100 or more paid employees.....	5	1,720	35,863	835	...	2	(D)	3	4,180
Illinois, total.....	16,493	890,165	17,299,891	186,178	10,117	10,452	7,627,236	6,041	12,762,418
Establishments with—									
1 paid employee.....	3,946	15,564	199,492	2,910	3,321	2,037	305,245	1,909	689,160
2 paid employees.....	2,127	16,955	322,849	4,330	1,565	1,352	224,378	775	594,170
3 paid employees.....	1,711	22,157	432,072	5,238	1,145	1,105	264,262	606	726,079
4 or 5 paid employees.....	2,360	47,016	911,989	10,627	1,553	1,634	583,784	726	1,062,951
6 or 7 paid employees.....	1,323	40,805	788,085	8,680	784	925	486,947	398	720,994
8 or 9 paid employees.....	919	39,259	744,720	7,884	462	639	385,084	280	766,024
10 to 19 paid employees.....	2,148	141,770	2,736,101	29,253	917	1,484	1,252,710	664	1,977,350
20 to 49 paid employees.....	1,316	197,794	3,836,402	40,063	318	887	1,435,111	429	2,413,803
50 to 99 paid employees.....	419	146,767	2,887,569	29,571	34	261	1,040,161	158	1,660,238
100 or more paid employees.....	224	222,078	4,440,612	47,622	18	128	1,649,554	96	2,151,649
Indiana, total.....	5,881	224,141	4,250,511	52,820	3,614	3,399	1,831,646	2,482	2,551,735
Establishments with—									
1 paid employee.....	1,542	4,092	56,504	858	1,321	575	48,181	967	220,402
2 paid employees.....	646	4,779	87,687	1,340	471	384	52,600	262	147,372
3 paid employees.....	556	6,348	120,912	1,716	415	344	56,035	212	149,897
4 or 5 paid employees.....	824	13,724	267,170	3,741	499	524	114,661	300	265,585
6 or 7 paid employees.....	544	13,523	261,170	3,567	331	364	116,749	180	200,045
8 or 9 paid employees.....	348	12,379	226,094	2,965	161	225	105,566	123	149,363
10 to 19 paid employees.....	808	46,916	908,419	11,033	289	558	381,058	250	524,195
20 to 49 paid employees.....	463	59,537	1,151,543	13,700	101	318	475,114	145	458,672
50 to 99 paid employees.....	111	35,092	651,223	7,600	26	84	354,073	27	271,961
100 or more paid employees.....	39	27,751	519,789	6,300	...	23	147,609	16	164,243
Iowa, total.....	5,641	138,640	2,688,805	37,776	3,837	2,184	1,294,696	3,457	2,446,959
Establishments with—									
1 paid employee.....	1,968	4,378	69,231	1,036	1,634	383	55,826	1,585	334,290
2 paid employees.....	716	4,733	90,826	1,452	484	254	43,229	462	220,631
3 paid employees.....	590	5,853	117,927	1,824	432	285	82,579	305	169,981
4 or 5 paid employees.....	656	9,930	196,919	2,966	436	304	88,763	352	290,449
6 or 7 paid employees.....	479	11,053	207,579	3,169	294	247	96,990	232	279,235
8 or 9 paid employees.....	227	7,040	139,058	1,974	122	128	58,866	99	94,481
10 to 19 paid employees.....	590	28,236	560,125	8,029	298	314	241,082	276	374,674
20 to 49 paid employees.....	332	39,941	762,545	9,915	126	206	355,694	126	519,230
50 to 99 paid employees.....	62	15,824	324,345	4,171	10	49	132,854	13	93,414
100 or more paid employees.....	21	11,652	220,250	3,240	1	14	138,813	7	70,574
Kansas, total.....	4,265	89,213	1,810,707	24,799	2,709	1,702	953,439	2,563	1,087,371
Establishments with—									
1 paid employee.....	1,647	3,423	53,282	909	1,268	299	28,644	1,348	164,001
2 paid employees.....	589	3,732	73,171	1,202	329	216	28,684	373	111,625
3 paid employees.....	415	3,871	76,977	1,260	294	189	36,921	226	86,492
4 or 5 paid employees.....	518	7,590	152,496	2,319	293	298	92,898	220	110,741
6 or 7 paid employees.....	309	7,019	139,010	2,006	184	192	90,709	117	91,300
8 or 9 paid employees.....	136	4,058	82,745	1,166	78	99	61,211	37	27,386
10 to 19 paid employees.....	367	17,359	359,839	4,897	189	225	167,739	142	156,198
20 to 49 paid employees.....	230	24,407	513,539	6,775	70	148	256,649	82	217,654
50 to 99 paid employees.....	45	11,760	247,752	2,936	4	29	92,757	16	(D)
100 or more paid employees.....	9	5,994	111,896	1,329	...	7	97,227	2	(D)
Kentucky, total.....	2,720	104,160	2,029,978	29,997	1,846	1,721	964,714	999	1,223,868
Establishments with—									
1 paid employee.....	517	2,281	19,523	363	423	235	28,780	282	94,998
2 paid employees.....	342	2,149	39,215	702	265	225	30,886	117	51,206
3 paid employees.....	283	2,796	54,746	876	240	179	30,742	104	53,601
4 or 5 paid employees.....	395	6,005	116,840	1,811	293	273	75,539	122	114,867
6 or 7 paid employees.....	228	4,731	94,948	1,490	169	164	53,817	64	48,753
8 or 9 paid employees.....	194	5,456	105,244	1,655	107	138	54,935	56	64,076
10 to 19 paid employees.....	413	19,372	377,524	5,710	201	288	175,948	125	244,635
20 to 49 paid employees.....	262	28,428	576,446	7,876	112	176	288,991	86	179,165
50 to 99 paid employees.....	67	14,739	292,087	4,761	32	32	102,255	35	197,456
100 or more paid employees.....	19	18,203	353,405	4,753	4	11	122,821	8	175,111

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2F. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued

Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment ¹	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Louisiana, total.....	3,634	146,661	2,910,927	40,490	2,231	2,442	1,666,544	1,192	1,255,021
Establishments with—									
1 paid employee.....	643	2,468	29,178	498	529	319	47,401	324	105,083
2 paid employees.....	475	2,934	57,129	970	362	292	43,164	183	85,262
3 paid employees.....	363	3,587	70,476	1,110	285	239	51,736	124	65,313
4 or 5 paid employees.....	466	7,350	147,409	2,103	279	333	93,221	133	116,591
6 or 7 paid employees.....	359	8,433	163,938	2,375	186	279	126,049	80	98,339
8 or 9 paid employees.....	235	7,003	139,298	2,016	136	188	197,816	47	53,637
10 to 19 paid employees.....	550	26,330	533,172	7,582	287	424	303,036	126	191,697
20 to 49 paid employees.....	405	42,295	858,982	11,857	145	269	389,055	136	275,639
50 to 99 paid employees.....	102	26,112	503,437	6,739	19	77	259,560	25	161,018
100 or more paid employees.....	36	20,149	407,908	5,240	3	22	155,506	14	102,442
Maine, total.....	1,314	41,231	766,060	12,039	573	922	358,934	392	295,228
Establishments with—									
1 paid employee.....	282	1,134	11,422	216	185	195	17,172	87	19,040
2 paid employees.....	156	967	17,950	314	90	109	10,619	47	13,479
3 paid employees.....	113	1,022	18,731	345	60	77	11,915	36	12,586
4 or 5 paid employees.....	175	2,383	44,753	794	77	130	24,663	45	15,308
6 or 7 paid employees.....	130	2,768	53,001	835	54	81	20,835	49	24,443
8 or 9 paid employees.....	93	2,689	51,844	817	38	71	23,190	22	25,007
10 to 19 paid employees.....	221	10,444	195,031	3,004	46	155	85,321	66	60,065
20 to 49 paid employees.....	115	12,167	222,878	3,435	23	79	89,123	36	100,596
50 to 99 paid employees.....	23	5,545	109,622	1,538	...	19	39,412	4	24,704
100 or more paid employees.....	6	2,112	40,828	741	...	6	36,684	...	...
Maryland, total.....	3,038	141,396	2,613,678	35,330	1,833	2,209	1,104,793	829	1,478,955
Establishments with—									
1 paid employee.....	528	2,552	29,585	470	418	344	39,058	184	107,457
2 paid employees.....	303	2,063	38,545	632	231	216	31,116	87	64,753
3 paid employees.....	286	3,126	58,744	873	204	214	32,623	72	41,211
4 or 5 paid employees.....	441	7,755	140,086	1,994	315	338	84,103	103	73,857
6 or 7 paid employees.....	303	7,561	141,458	1,973	193	240	77,028	63	63,764
8 or 9 paid employees.....	195	6,089	116,193	1,668	122	164	62,346	31	23,636
10 to 19 paid employees.....	533	28,452	535,080	7,182	238	379	221,031	154	263,584
20 to 49 paid employees.....	335	38,542	702,923	9,917	96	242	262,620	93	284,616
50 to 99 paid employees.....	78	22,629	422,387	5,413	13	51	186,520	27	194,945
100 or more paid employees.....	36	22,627	428,677	5,208	3	21	108,348	15	361,132
Massachusetts, total.....	7,934	385,839	7,300,568	87,481	3,313	6,041	3,321,567	1,893	4,182,463
Establishments with—									
1 paid employee.....	1,415	5,930	82,628	1,281	948	1,050	109,182	365	201,253
2 paid employees.....	1,012	7,632	144,732	2,050	567	766	124,364	246	194,563
3 paid employees.....	808	10,013	189,355	2,463	430	611	123,094	197	200,472
4 or 5 paid employees.....	1,138	21,060	387,521	5,137	502	914	253,684	224	298,722
6 or 7 paid employees.....	767	21,577	396,290	5,007	249	617	235,292	150	186,834
8 or 9 paid employees.....	524	19,634	367,723	4,488	174	414	205,050	110	226,908
10 to 19 paid employees.....	1,271	76,996	1,402,519	17,124	281	1,002	767,381	269	502,673
20 to 49 paid employees.....	717	96,986	1,800,153	21,573	120	501	797,578	216	1,155,000
50 to 99 paid employees.....	193	58,902	1,149,436	13,343	39	125	402,006	68	517,348
100 or more paid employees.....	89	67,109	1,380,211	15,015	3	41	303,936	48	698,690
Michigan, total.....	9,441	478,771	9,307,947	99,793	6,327	6,174	3,665,185	3,267	6,421,499
Establishments with—									
1 paid employee.....	2,104	8,757	103,669	1,500	1,888	1,106	120,368	998	371,851
2 paid employees.....	1,219	10,587	189,994	2,472	980	822	144,073	397	237,627
3 paid employees.....	960	12,621	239,141	2,934	758	647	135,400	313	294,883
4 or 5 paid employees.....	1,338	28,084	539,252	6,093	941	931	264,494	407	521,128
6 or 7 paid employees.....	913	27,417	529,930	6,052	597	644	269,611	269	328,887
8 or 9 paid employees.....	575	23,374	442,331	4,896	308	404	223,684	171	255,188
10 to 19 paid employees.....	1,254	82,863	1,617,527	17,146	588	889	691,962	365	917,047
20 to 49 paid employees.....	791	118,786	2,271,086	23,910	224	558	924,983	233	1,476,493
50 to 99 paid employees.....	188	62,156	1,226,348	12,679	32	123	458,948	65	816,774
100 or more paid employees.....	99	104,126	2,148,669	22,111	11	50	431,662	49	1,201,621
Minnesota, total.....	6,099	242,324	4,761,351	57,620	3,500	2,833	2,252,713	3,266	3,233,532
Establishments with—									
1 paid employee.....	1,870	6,345	71,788	1,078	1,520	536	78,747	1,334	275,619
2 paid employees.....	832	6,057	114,855	1,694	527	375	59,908	457	184,203
3 paid employees.....	607	6,495	130,916	1,842	330	282	58,360	325	179,289
4 or 5 paid employees.....	772	12,680	254,791	3,470	425	395	104,075	377	311,722
6 or 7 paid employees.....	480	11,496	232,056	3,138	262	259	108,621	221	204,801
8 or 9 paid employees.....	285	9,725	189,365	2,404	167	184	88,433	101	131,125
10 to 19 paid employees.....	622	36,402	720,925	8,488	207	405	353,706	217	497,501
20 to 49 paid employees.....	423	53,182	1,097,174	12,786	50	260	513,995	163	747,447
50 to 99 paid employees.....	142	44,108	826,597	9,646	6	88	321,965	54	430,063
100 or more paid employees.....	66	55,834	1,122,884	13,074	6	49	564,903	17	271,762
Mississippi, total.....	1,863	46,319	883,317	15,246	1,313	1,095	543,830	768	640,001
Establishments with—									
1 paid employee.....	412	1,854	13,547	260	342	144	28,729	268	105,845
2 paid employees.....	247	1,405	27,620	506	198	136	25,440	111	58,478
3 paid employees.....	210	1,745	35,995	639	161	126	31,445	84	59,658
4 or 5 paid employees.....	301	4,010	84,312	1,357	229	194	67,188	107	102,595
6 or 7 paid employees.....	198	3,921	76,105	1,292	149	141	46,589	57	94,046
8 or 9 paid employees.....	95	2,504	47,323	816	56	67	31,710	28	25,371
10 to 19 paid employees.....	229	9,427	186,161	3,223	100	158	106,555	71	59,068
20 to 49 paid employees.....	138	12,668	242,701	4,065	69	102	132,433	36	56,392
50 to 99 paid employees.....	28	6,555	129,005	1,925	4	24	65,141	(D)	(D)
100 or more paid employees.....	5	2,190	40,548	1,163	5	3	8,600	2	(D)
Missouri, total.....	7,604	380,198	7,433,204	88,405	4,488	4,377	3,248,245	3,227	4,961,343
Establishments with—									
1 paid employee.....	1,811	5,944	79,507	1,205	1,512	714	94,692	1,097	278,001
2 paid employees.....	904	6,532	122,848	1,856	720	519	72,388	385	245,649
3 paid employees.....	754	8,371	165,379	2,298	496	446	91,984	308	213,123
4 or 5 paid employees.....	1,065	18,855	364,698	4,818	637	684	221,677	381	488,010
6 or 7 paid employees.....	728	18,926	374,878	4,841	426	463	208,018	265	305,009
8 or 9 paid employees.....	402	14,227	281,202	3,405	162	270	128,132	132	241,860
10 to 19 paid employees.....	973	56,732	1,102,266	13,261	321	651	547,219	322	955,552
20 to 49 paid employees.....	660	86,331	1,685,743	19,558	172	436	689,298	224	1,025,218
50 to 99 paid employees.....	197	62,706	1,196,434	13,564	18	127	553,512	70	443,531
100 or more paid employees.....	110	101,574	2,060,249	23,599	24	67	641,325	43	765,390

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-91

Table 2F. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued

Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment ¹	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Montana, total.....	1,499	30,207	624,620	7,885	687	558	266,694	941	431,901
Establishments with—									
1 paid employee.....	613	1,405	21,608	328	387	65	12,316	548	104,633
2 paid employees.....	235	1,755	34,249	474	78	89	11,281	146	82,973
3 paid employees.....	123	1,373	30,202	375	60	61	15,848	62	23,864
4 or 5 paid employees.....	167	2,887	56,414	745	78	81	22,866	86	55,509
6 or 7 paid employees.....	101	2,604	52,604	662	26	65	22,277	36	26,618
8 or 9 paid employees.....	53	1,767	36,128	469	15	44	18,405	9	4,408
10 to 19 paid employees.....	115	6,425	120,372	1,502	27	84	52,543	31	64,123
20 to 49 paid employees.....	78	9,252	213,031	2,413	16	58	84,723	20	43,786
50 to 99 paid employees.....	14	2,739	60,012	917	...	11	26,435	3	25,987
100 or more paid employees.....	...	...	...	...	...	...	...	...	...
Nebraska, total.....	3,006	85,439	1,712,378	23,932	1,904	1,253	803,392	1,753	1,864,578
Establishments with—									
1 paid employee.....	960	2,449	33,898	589	736	243	42,471	717	130,030
2 paid employees.....	400	2,672	50,214	810	248	130	34,975	270	114,186
3 paid employees.....	277	2,859	52,979	855	175	133	34,135	144	84,210
4 or 5 paid employees.....	406	6,181	122,291	1,811	256	204	91,869	202	200,868
6 or 7 paid employees.....	234	5,484	102,779	1,541	152	130	47,241	104	170,949
8 or 9 paid employees.....	116	3,778	73,676	978	82	71	29,725	45	135,802
10 to 19 paid employees.....	311	15,515	319,647	4,280	136	170	127,514	141	388,125
20 to 49 paid employees.....	234	24,594	524,820	7,209	111	126	209,113	108	436,818
50 to 99 paid employees.....	56	14,720	282,477	3,810	8	37	136,516	19	171,283
100 or more paid employees.....	12	7,187	149,597	2,049	...	9	49,833	3	32,307
Nevada, total.....	335	9,226	190,171	2,074	248	231	109,150	104	45,037
Establishments with—									
1 paid employee.....	98	246	3,922	53	101	38	2,921	60	15,125
2 paid employees.....	39	306	6,651	84	32	26	4,924	13	5,058
3 paid employees.....	36	383	9,360	108	26	25	4,937	11	7,698
4 or 5 paid employees.....	46	852	19,701	206	34	41	10,742	5	2,864
6 or 7 paid employees.....	30	837	16,821	193	22	25	7,871	5	5,666
8 or 9 paid employees.....	22	937	18,393	185	16	15	8,244	7	4,819
10 to 19 paid employees.....	42	2,659	55,740	552	13	39	36,050	3	3,807
20 to 49 paid employees.....	19	2,316	50,391	526	3	19	28,374	...	...
50 to 99 paid employees.....	3	690	9,192	167	1	3	5,087	...	...
100 or more paid employees.....	...	...	...	...	...	...	...	...	...
New Hampshire, total.....	615	19,733	359,706	5,099	259	451	178,497	164	129,873
Establishments with—									
1 paid employee.....	128	600	6,040	101	87	98	8,150	30	9,964
2 paid employees.....	75	453	9,257	152	41	56	8,306	19	5,259
3 paid employees.....	60	594	11,817	186	36	43	4,685	17	7,754
4 or 5 paid employees.....	83	1,253	24,686	378	28	58	10,187	25	13,571
6 or 7 paid employees.....	68	1,560	30,406	452	21	49	15,208	19	9,777
8 or 9 paid employees.....	47	1,395	27,451	391	11	32	13,222	15	9,047
10 to 19 paid employees.....	106	5,655	103,473	1,516	24	81	55,627	25	25,925
20 to 49 paid employees.....	40	4,993	94,498	1,209	9	29	51,345	11	24,553
50 to 99 paid employees.....	5	910	17,856	311	2	4	(D)	1	(D)
100 or more paid employees.....	3	2,320	34,222	403	...	1	(D)	2	(D)
New Jersey, total.....	6,909	357,433	6,878,183	78,329	3,859	5,697	3,040,115	1,212	2,877,473
Establishments with—									
1 paid employee.....	1,335	6,450	73,520	1,151	996	1,136	126,753	199	90,644
2 paid employees.....	914	6,773	125,504	1,852	685	792	119,765	122	79,756
3 paid employees.....	717	9,302	162,249	2,202	520	631	135,126	86	72,008
4 or 5 paid employees.....	918	17,316	324,251	4,143	523	790	226,647	128	151,812
6 or 7 paid employees.....	687	19,393	368,757	4,504	394	573	216,429	114	111,398
8 or 9 paid employees.....	443	16,124	309,414	3,774	199	370	187,437	73	92,881
10 to 19 paid employees.....	999	60,479	1,169,956	13,640	370	806	620,496	193	352,490
20 to 49 paid employees.....	645	90,432	1,753,276	19,469	141	460	686,396	185	677,252
50 to 99 paid employees.....	157	51,238	988,202	10,640	20	87	290,750	70	515,757
100 or more paid employees.....	94	79,926	1,603,054	16,954	11	52	430,316	42	733,475
New Mexico, total.....	1,003	27,450	584,528	7,741	703	630	281,472	373	168,220
Establishments with—									
1 paid employee.....	232	752	9,440	153	230	89	10,820	143	27,802
2 paid employees.....	130	841	17,031	272	100	82	12,536	48	17,884
3 paid employees.....	106	1,013	22,493	324	89	67	8,459	39	12,866
4 or 5 paid employees.....	150	2,281	48,740	677	96	104	24,656	46	21,950
6 or 7 paid employees.....	123	2,780	60,138	794	66	89	27,187	34	17,680
8 or 9 paid employees.....	61	1,901	35,913	512	29	44	22,241	17	7,469
10 to 19 paid employees.....	119	5,870	129,408	1,549	59	92	72,064	27	18,964
20 to 49 paid employees.....	59	6,485	128,575	1,660	30	45	59,239	14	19,406
50 to 99 paid employees.....	20	4,221	103,122	1,339	3	15	38,143	5	24,199
100 or more paid employees.....	3	1,306	29,668	461	1	3	6,127	...	...
New York, total.....	38,003	1,929,846	36,468,959	385,121	20,248	29,990	21,877,266	8,013	27,500,269
Establishments with—									
1 paid employee.....	8,585	39,305	493,189	7,563	6,517	6,820	897,089	1,765	1,144,782
2 paid employees.....	5,557	44,963	845,529	11,288	3,719	4,469	866,128	1,088	937,462
3 paid employees.....	4,530	60,202	1,138,812	13,788	2,649	3,690	1,056,472	840	1,000,971
4 or 5 paid employees.....	5,027	106,137	1,972,750	22,599	2,485	4,077	1,540,146	950	1,324,526
6 or 7 paid employees.....	3,385	106,866	1,969,730	22,077	1,594	2,740	1,457,046	645	1,333,961
8 or 9 paid employees.....	2,157	92,078	1,736,885	18,341	853	1,732	1,213,387	425	835,987
10 to 19 paid employees.....	4,740	323,700	6,000,193	64,006	1,636	3,722	4,001,234	1,018	3,325,864
20 to 49 paid employees.....	2,898	443,715	84,705,532	87,348	653	2,071	5,065,941	827	6,213,563
50 to 99 paid employees.....	746	261,145	4,965,653	50,938	119	475	2,917,484	271	3,696,931
100 or more paid employees.....	378	451,735	8,875,686	87,173	23	194	2,862,339	184	7,686,222
North Carolina, total.....	4,752	162,796	3,334,371	50,617	2,840	2,957	1,516,983	1,795	2,666,689
Establishments with—									
1 paid employee.....	700	3,123	36,948	595	532	386	47,293	314	192,154
2 paid employees.....	549	3,278	67,077	1,130	405	335	44,794	214	119,345
3 paid employees.....	466	4,187	85,325	1,422	339	302	65,366	164	99,683
4 or 5 paid employees.....	754	10,657	212,138	3,298	424	451	111,302	283	187,279
6 or 7 paid employees.....	593	13,901	265,881	3,903	334	381	135,199	212	230,949
8 or 9 paid employees.....	289	8,868	173,585	2,478	119	192	110,491	97	121,499
10 to 19 paid employees.....	776	36,380	732,505	10,671	363	523	395,314	253	525,469
20 to 49 paid employees.....	513	50,352	1,022,266	15,197	259	314	397,778	199	612,911
50 to 99 paid employees.....	103	21,656	464,214	7,002	41	59	154,477	44	418,734
100 or more paid employees.....	29	10,394	274,432	4,921	24	14	54,969	15	158,666
North Dakota, total.....	2,074	33,059	695,044	8,961	854	416	258,238	1,658	558,144
Establishments with—									
1 paid employee.....	913	1,845	30,855	440	526	59	5,529	854	111,416
2 paid employees.....	424	2,883	55,913	856	99	57	10,944	367	103,590

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2F. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—STATES—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

State and employment size of establishment ¹	Total					Merchant wholesalers		Other operating types	
	Establishments	Payroll, entire year	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November	Establishments	Sales	Establishments	Sales
			Payroll (Dollars)	Employees (Number)					
	(Number)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(\$1,000)	(Number)	(\$1,000)
North Dakota—Continued									
Establishments with—									
3 paid employees.....	186	1,824	36,955	561	46	45	14,766	141	56,325
4 or 5 paid employees.....	190	2,679	56,022	852	62	55	15,934	135	54,783
6 or 7 paid employees.....	113	2,605	51,639	723	45	48	19,860	65	47,704
8 or 9 paid employees.....	57	1,812	36,835	508	19	36	14,198	21	13,565
10 to 19 paid employees.....	95	4,642	96,839	1,372	37	52	36,043	43	54,636
20 to 49 paid employees.....	75	8,115	179,357	2,227	17	48	(D)	27	75,883
50 to 99 paid employees.....	20	(D)	(D)	(D)	(D)	16	(D)	4	(D)
100 or more paid employees.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Ohio, total.....	11,973	621,405	12,163,429	135,967	6,198	7,833	4,607,247	4,140	8,018,310
Establishments with—									
1 paid employee.....	2,221	8,974	126,250	1,881	1,740	1,286	119,899	935	414,728
2 paid employees.....	1,535	12,141	232,525	3,118	1,092	1,002	147,302	533	339,075
3 paid employees.....	1,066	13,824	268,512	3,258	655	659	116,986	407	345,891
4 or 5 paid employees.....	1,662	32,338	632,269	7,474	949	1,115	272,221	547	521,979
6 or 7 paid employees.....	1,117	30,358	596,064	7,294	585	789	264,801	328	416,892
8 or 9 paid employees.....	793	30,480	616,213	6,788	294	542	242,801	251	434,568
10 to 19 paid employees.....	1,935	122,014	2,398,575	26,381	594	1,371	928,415	564	1,410,391
20 to 49 paid employees.....	1,225	169,717	3,333,765	37,163	250	814	1,252,266	411	2,059,073
50 to 99 paid employees.....	288	91,487	1,801,041	19,476	32	190	758,941	98	730,196
100 or more paid employees.....	131	110,072	2,158,215	23,134	7	65	503,615	66	1,345,517
Oklahoma, total.....	3,627	101,058	2,081,692	27,224	2,434	2,093	988,588	1,534	1,284,628
Establishments with—									
1 paid employee.....	981	2,580	36,328	634	800	357	39,489	624	110,886
2 paid employees.....	470	3,089	58,358	964	341	264	33,926	206	80,244
3 paid employees.....	384	3,766	75,938	1,167	299	257	53,461	127	49,445
4 or 5 paid employees.....	521	7,500	156,508	2,329	355	348	113,766	173	130,039
6 or 7 paid employees.....	349	7,755	157,374	2,278	242	235	98,630	114	119,710
8 or 9 paid employees.....	179	5,681	119,853	1,544	100	115	55,373	64	119,548
10 to 19 paid employees.....	434	22,141	460,418	6,013	195	317	225,494	117	273,860
20 to 49 paid employees.....	249	28,956	599,938	7,516	92	161	213,255	88	257,258
50 to 99 paid employees.....	47	13,594	277,986	3,087	8	30	104,162	17	103,713
100 or more paid employees.....	13	5,996	138,991	1,692	2	9	51,032	4	39,925
Oregon, total.....	2,995	124,607	2,590,486	29,068	2,011	1,935	1,281,400	1,060	1,150,942
Establishments with—									
1 paid employee.....	697	2,771	39,662	549	637	392	49,455	305	94,110
2 paid employees.....	430	3,373	69,919	886	347	265	48,014	165	63,490
3 paid employees.....	334	4,092	84,384	1,023	243	211	52,496	123	58,894
4 or 5 paid employees.....	416	8,457	166,799	1,893	285	278	99,556	138	104,550
6 or 7 paid employees.....	251	7,404	151,369	1,630	147	190	101,567	61	68,533
8 or 9 paid employees.....	161	6,567	131,090	1,373	81	117	90,390	44	66,748
10 to 19 paid employees.....	379	21,736	461,133	4,983	173	264	191,134	115	207,703
20 to 49 paid employees.....	233	31,691	652,002	7,265	89	164	346,485	69	189,589
50 to 99 paid employees.....	67	20,408	437,335	4,615	6	40	227,450	27	92,576
100 or more paid employees.....	27	18,108	396,793	4,851	3	14	74,853	13	204,749
Pennsylvania, total.....	15,073	706,305	13,690,882	165,698	10,826	11,279	5,558,094	3,794	7,837,148
Establishments with—									
1 paid employee.....	2,803	11,461	146,052	2,503	2,498	2,113	212,828	690	325,891
2 paid employees.....	1,958	13,411	255,653	3,974	1,755	1,521	214,123	437	243,824
3 paid employees.....	1,525	16,529	319,116	4,668	1,305	1,571	219,704	368	296,324
4 or 5 paid employees.....	2,224	36,273	720,287	9,999	1,724	1,730	453,934	494	433,723
6 or 7 paid employees.....	1,447	35,939	705,967	9,465	1,060	1,145	409,720	302	391,478
8 or 9 paid employees.....	1,033	35,201	671,206	8,787	709	801	371,656	232	366,706
10 to 19 paid employees.....	2,201	126,997	2,495,347	30,023	1,137	1,612	1,057,249	589	1,243,092
20 to 49 paid employees.....	1,390	181,418	3,574,783	41,643	543	916	1,298,305	474	2,065,782
50 to 99 paid employees.....	316	97,972	1,836,364	21,798	68	198	647,157	118	710,113
100 or more paid employees.....	176	151,104	2,966,107	32,838	27	86	673,418	90	1,760,215
Rhode Island, total.....	1,256	49,206	926,110	12,554	582	1,053	478,259	203	446,901
Establishments with—									
1 paid employee.....	253	1,058	13,628	233	175	217	21,079	36	22,783
2 paid employees.....	173	1,208	23,523	350	125	148	18,247	25	8,179
3 paid employees.....	123	1,240	25,352	369	73	113	20,787	10	13,805
4 or 5 paid employees.....	151	2,391	45,231	666	72	126	29,067	25	22,691
6 or 7 paid employees.....	86	1,963	37,914	550	27	73	16,503	13	7,632
8 or 9 paid employees.....	86	2,852	55,036	739	27	76	26,836	10	21,651
10 to 19 paid employees.....	230	12,422	227,238	3,084	62	193	146,894	37	67,124
20 to 49 paid employees.....	118	13,823	257,384	3,519	21	89	124,358	29	135,810
50 to 99 paid employees.....	29	7,758	154,247	1,814	...	16	(D)	13	85,996
100 or more paid employees.....	7	4,491	86,557	1,230	...	2	(D)	5	61,230
South Carolina, total.....	2,016	56,394	1,088,549	18,490	1,220	1,256	634,373	760	706,867
Establishments with—									
1 paid employee.....	333	1,174	12,730	245	250	168	19,306	165	81,160
2 paid employees.....	248	1,386	27,941	508	176	152	24,728	96	52,691
3 paid employees.....	198	1,828	35,882	603	136	117	35,507	81	51,995
4 or 5 paid employees.....	324	4,353	86,497	1,469	229	210	51,879	114	77,585
6 or 7 paid employees.....	255	4,932	98,563	1,644	148	166	56,476	89	83,833
8 or 9 paid employees.....	132	3,664	67,506	1,143	67	83	42,848	49	83,041
10 to 19 paid employees.....	321	14,837	279,973	4,427	148	214	147,686	107	152,644
20 to 49 paid employees.....	166	16,022	324,622	4,829	50	120	180,345	46	87,795
50 to 99 paid employees.....	33	6,557	122,344	2,049	11	23	65,168	10	18,416
100 or more paid employees.....	6	1,641	32,491	1,573	5	3	10,430	3	17,707
South Dakota, total.....	1,693	27,782	541,689	8,350	902	440	204,201	1,253	580,287
Establishments with—									
1 paid employee.....	676	1,312	20,069	322	487	74	7,721	602	95,077
2 paid employees.....	285	1,705	34,323	574	94	53	6,393	232	57,356
3 paid employees.....	175	1,615	32,326	543	86	54	8,591	121	43,292
4 or 5 paid employees.....	152	2,168	42,846	689	56	56	12,651	96	46,038
6 or 7 paid employees.....	105	2,223	44,159	686	63	47	16,407	58	35,541
8 or 9 paid employees.....	68	1,705	33,729	579	36	30	9,757	38	41,079
10 to 19 paid employees.....	135	6,252	121,173	1,910	55	70	45,461	65	155,799
20 to 49 paid employees.....	90	8,687	174,040	2,532	15	52	86,396	38	88,175
50 to 99 paid employees.....	7	2,115	39,024	515	...	4	10,824	3	17,952
100 or more paid employees.....	...	...	...	...	...	...	...	...	...
Tennessee, total.....	3,877	166,179	3,260,544	47,011	2,584	2,531	2,243,621	1,346	2,320,375
Establishments with—									
1 paid employee.....	652	2,475	28,445	511	538	348	56,366	304	158,503
2 paid employees.....	466	2,992	57,924	962	370	277	71,692	189	151,354
3 paid employees.....	357	3,531	68,143	1,092	297	241	78,477	116	138,965
4 or 5 paid employees.....	600	8,690	175,613	2,683	461	420	131,274	180	221,077

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-93

Table 2F. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-STATES-Continued

Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

State and employment size of establishment ¹	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Tennessee-Continued									
Establishments with-									
6 or 7 paid employees.....	412	8,792	176,440	2,711	326	288	163,814	124	206,641
8 or 9 paid employees.....	196	6,148	114,795	1,700	121	168	93,589	48	95,476
10 to 19 paid employees.....	602	28,852	565,186	8,420	303	408	338,118	194	413,415
20 to 49 paid employees.....	435	48,264	957,595	13,176	152	293	597,260	142	554,107
50 to 99 paid employees.....	117	30,156	594,048	7,876	16	78	281,340	39	308,970
100 or more paid employees.....	40	26,279	522,355	7,880	...	30	431,691	10	71,867
Texas, total.....	13,745	516,987	10,418,892	136,084	9,159	8,738	5,695,496	5,007	5,354,096
Establishments with-									
1 paid employee.....	3,112	10,486	130,408	2,214	2,655	1,484	184,193	1,628	467,080
2 paid employees.....	1,719	11,183	221,074	3,544	1,371	1,036	172,645	683	317,746
3 paid employees.....	1,409	14,712	296,651	4,323	1,080	942	211,838	467	285,919
4 or 5 paid employees.....	1,974	32,727	659,259	8,971	1,323	1,380	432,336	594	530,156
6 or 7 paid employees.....	1,324	32,229	651,597	8,677	853	979	468,261	345	359,465
8 or 9 paid employees.....	715	23,729	486,030	6,177	362	500	267,671	215	303,852
10 to 19 paid employees.....	1,820	96,927	1,989,941	25,014	868	1,316	1,119,175	504	846,788
20 to 49 paid employees.....	1,255	141,009	2,889,405	37,371	533	826	1,410,965	429	1,261,097
50 to 99 paid employees.....	297	80,672	1,632,644	20,229	79	201	722,780	96	570,434
100 or more paid employees.....	120	73,313	1,461,883	19,564	35	74	705,632	46	411,559
Utah, total.....	1,174	48,180	989,949	12,250	746	703	367,473	471	510,474
Establishments with-									
1 paid employee.....	265	773	11,703	168	240	115	11,701	150	35,911
2 paid employees.....	127	895	19,013	256	89	65	6,375	62	30,903
3 paid employees.....	95	1,021	21,593	294	70	69	15,683	26	13,747
4 or 5 paid employees.....	144	2,366	50,581	656	104	92	29,884	52	46,282
6 or 7 paid employees.....	132	3,315	70,094	855	86	91	25,822	41	48,212
8 or 9 paid employees.....	79	2,504	56,141	667	26	50	18,123	29	39,848
10 to 19 paid employees.....	166	9,048	183,103	2,268	79	111	61,483	55	75,493
20 to 49 paid employees.....	132	15,761	331,479	3,914	44	87	93,848	45	163,787
50 to 99 paid employees.....	27	7,362	147,479	1,802	3	17	52,579	10	(D)
100 or more paid employees.....	7	5,135	98,763	1,370	5	6	51,975	1	(D)
Vermont, total.....	423	11,949	219,658	3,294	214	279	96,140	144	83,787
Establishments with-									
1 paid employee.....	92	279	3,831	72	73	60	3,158	32	6,860
2 paid employees.....	45	321	6,176	94	21	34	4,232	11	3,262
3 paid employees.....	48	439	8,914	147	34	24	2,988	24	10,395
4 or 5 paid employees.....	73	1,186	21,007	335	40	45	8,257	28	13,682
6 or 7 paid employees.....	39	925	16,614	259	8	30	9,885	9	7,296
8 or 9 paid employees.....	28	871	16,200	238	11	18	6,136	10	7,157
10 to 19 paid employees.....	64	3,399	58,338	863	18	41	20,486	23	22,028
20 to 49 paid employees.....	31	3,466	66,503	984	9	24	29,021	7	13,107
50 to 99 paid employees.....	1	(D)	(D)	(D)	...	...	(D)	...	...
100 or more paid employees.....	2	(D)	(D)	(D)	...	2	(D)	...	...
Virginia, total.....	3,362	134,216	2,699,617	41,047	1,821	2,213	1,223,291	1,149	1,354,171
Establishments with-									
1 paid employee.....	530	1,792	26,862	436	366	302	21,035	228	92,330
2 paid employees.....	323	2,044	39,934	658	223	184	19,338	139	79,112
3 paid employees.....	301	3,056	58,735	921	213	199	30,189	102	60,678
4 or 5 paid employees.....	460	6,899	135,691	2,101	265	311	62,253	149	106,396
6 or 7 paid employees.....	357	8,294	159,207	2,331	220	251	81,409	106	96,726
8 or 9 paid employees.....	227	6,689	128,883	1,920	97	147	61,605	80	80,097
10 to 19 paid employees.....	619	28,782	578,534	8,423	284	448	255,431	171	245,461
20 to 49 paid employees.....	419	43,139	845,089	12,512	121	287	374,971	132	303,907
50 to 99 paid employees.....	101	23,582	474,790	6,866	24	71	228,969	30	196,299
100 or more paid employees.....	25	9,939	251,892	4,879	8	13	88,091	12	93,165
Washington, total.....	4,658	200,962	4,109,409	48,617	2,615	2,796	1,725,063	1,862	1,732,568
Establishments with-									
1 paid employee.....	1,091	4,277	56,250	752	865	490	62,410	601	128,574
2 paid employees.....	621	5,121	100,888	1,262	357	262	62,872	264	111,379
3 paid employees.....	474	6,240	123,379	1,461	283	284	65,633	190	107,505
4 or 5 paid employees.....	640	12,326	245,695	2,908	363	432	114,143	208	161,336
6 or 7 paid employees.....	410	12,273	251,889	2,685	192	292	138,449	118	120,626
8 or 9 paid employees.....	267	10,489	218,446	2,280	127	182	95,723	85	89,532
10 to 19 paid employees.....	590	35,481	742,934	7,904	225	413	293,811	177	291,095
20 to 49 paid employees.....	394	50,168	1,018,130	12,158	115	255	343,839	139	355,910
50 to 99 paid employees.....	115	30,784	621,254	7,999	22	64	211,493	51	195,100
100 or more paid employees.....	56	33,803	730,544	9,208	11	27	336,690	29	171,551
West Virginia, total.....	1,823	67,064	1,351,351	17,830	848	1,339	547,821	484	517,469
Establishments with-									
1 paid employee.....	308	1,042	13,972	262	229	200	12,692	108	30,883
2 paid employees.....	204	1,172	24,507	424	140	154	15,851	50	20,561
3 paid employees.....	172	1,522	32,429	525	97	135	16,281	37	15,494
4 or 5 paid employees.....	296	4,284	88,420	1,322	169	216	31,908	80	58,366
6 or 7 paid employees.....	196	4,480	89,517	1,276	83	157	42,264	39	32,396
8 or 9 paid employees.....	135	4,204	89,762	1,161	37	100	34,481	35	35,801
10 to 19 paid employees.....	293	15,088	300,352	3,968	71	217	123,773	76	94,043
20 to 49 paid employees.....	30	20,781	403,640	5,304	15	125	152,278	54	195,409
50 to 99 paid employees.....	30	7,705	171,274	2,008	7	27	65,680	3	(D)
100 or more paid employees.....	10	6,786	137,478	1,580	...	8	52,613	2	(D)
Wisconsin, total.....	5,609	196,581	3,899,614	47,376	2,996	3,288	1,610,629	2,321	1,958,450
Establishments with-									
1 paid employee.....	1,596	4,756	74,153	1,067	1,228	660	61,129	936	178,176
2 paid employees.....	714	4,867	95,732	1,466	451	420	50,235	294	109,251
3 paid employees.....	512	5,488	110,618	1,554	323	326	48,344	186	112,185
4 or 5 paid employees.....	822	14,227	283,136	3,701	394	523	124,739	299	179,782
6 or 7 paid employees.....	447	11,685	231,528	2,924	201	301	93,290	146	122,470
8 or 9 paid employees.....	288	10,322	204,140	2,464	119	189	76,368	99	112,434
10 to 19 paid employees.....	689	40,059	791,242	9,395	192	479	309,097	210	431,207
20 to 49 paid employees.....	421	54,504	1,098,488	12,319	83	312	476,007	109	416,703
50 to 99 paid employees.....	87	24,443	492,186	5,706	5	59	213,427	28	146,138
100 or more paid employees.....	33	26,230	518,391	6,780	...	19	157,993	14	150,104

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2F. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—STATES—Continued

Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—
Establishments and Sales

State and employment size of establishment ¹	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active proprietors of unincorporated businesses, November (Number)	Establishments (Number)	Sales (\$1,000)	Establishments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Wyoming, total.....	553	9,212	184,618	2,576	366	276	97,002	277	102,450
Establishments with—									
1 paid employee.....	231	811	8,306	123	209	74	7,106	157	34,332
2 paid employees.....	54	350	7,260	108	41	30	8,862	24	5,121
3 paid employees.....	56	613	12,211	168	33	37	5,968	19	4,884
4 or 5 paid employees.....	83	1,401	28,582	367	40	51	14,080	32	8,981
6 or 7 paid employees.....	35	895	18,074	235	9	20	10,169	15	6,688
8 or 9 paid employees.....	27	896	17,644	233	8	21	10,210	6	2,529
10 to 19 paid employees.....	48	2,249	45,568	633	16	30	18,038	18	23,779
20 to 49 paid employees.....	17	(D)	(D)	(D)	(D)	12	(D)	5	(D)
50 to 99 paid employees.....	1	(D)	(D)	(D)	(D)	1	(D)	...	...
100 or more paid employees.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more paid employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-95

Table 2G WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab- lish- ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
Merchant Wholesalers, total.....	16,153	101,100,941	69,402	11,103,225	41,291	14,275,852	34,960	24,714,729	14,701	24,441,015	4,799	26,566,120
In cities of 500,000 or more.....	57,48	44,826,558	25,419	4,719,897	13,452	5,648,063	11,522	10,050,362	5,000	9,948,993	2,055	14,459,243
In cities of 100,000 to 499,999.....	33,804	24,169,417	11,657	1,945,981	8,263	2,946,567	8,208	5,666,027	4,280	6,877,048	1,396	6,733,794
In cities of 25,000 to 99,999.....	25,958	13,696,224	9,152	1,348,470	6,869	2,038,471	6,681	4,040,407	2,636	3,837,147	620	2,431,729
In cities of 5,000 to 24,999.....	23,107	8,944,807	10,090	1,423,089	6,716	1,844,443	4,594	2,750,421	1,427	1,919,332	280	1,007,522
In remainder of United States.....	24,836	9,463,935	13,084	1,665,788	5,991	1,798,308	3,955	2,207,512	1,358	1,858,495	448	1,933,832
Manufacturers' sales branches, sales offices, total.....	22,590	69,533,784	5,098	2,775,598	4,427	5,136,380	6,471	13,275,582	4,404	19,208,464	2,190	29,137,760
In cities of 500,000 or more.....	8,972	43,419,923	1,734	1,284,400	1,707	2,757,258	2,439	7,312,287	1,892	11,731,087	1,200	20,334,891
In cities of 100,000 to 499,999.....	7,320	17,225,046	1,621	983,660	1,421	1,576,719	2,078	3,986,231	1,554	4,863,854	646	5,814,582
In cities of 25,000 to 99,999.....	3,611	4,451,471	985	293,990	707	452,503	1,189	1,114,022	586	1,385,349	144	1,205,607
In cities of 5,000 to 24,999.....	1,589	2,135,791	462	102,838	385	205,475	471	479,114	181	554,319	90	794,045
In remainder of United States.....	1,098	2,301,553	296	110,710	207	144,425	294	383,928	191	673,855	110	988,635
Petroleum bulk plants, terminals and LP gas facilities, total.....	29,189	16,038,372	20,697	4,350,091	4,767	2,409,604	2,624	2,963,140	792	2,652,721	309	3,662,816
In cities of 500,000 or more.....	452	1,995,836	92	69,582	71	65,664	124	229,115	80	329,397	85	1,302,078
In cities of 100,000 to 499,999.....	1,068	2,413,391	228	141,201	231	175,865	330	523,739	194	740,663	85	831,923
In cities of 25,000 to 99,999.....	2,410	2,588,588	1,003	401,641	700	451,940	516	656,827	140	374,825	51	703,355
In cities of 5,000 to 24,999.....	6,881	3,019,622	4,756	1,259,223	1,357	700,127	620	548,060	127	328,562	21	213,650
In remainder of United States.....	18,378	6,020,935	14,618	2,478,444	2,408	1,046,008	1,034	1,005,399	251	879,274	67	611,810
Merchandise agents, brokers, total.....	22,131	39,250,509	13,602	11,287,564	4,495	8,356,686	2,732	8,852,985	1,098	6,762,054	204	3,991,220
In cities of 500,000 or more.....	10,747	21,671,550	7,043	6,260,208	2,185	4,425,334	1,105	4,579,817	326	3,534,965	88	2,871,226
In cities of 100,000 to 499,999.....	4,695	7,569,544	3,062	2,475,814	1,104	2,051,586	420	1,871,807	91	783,955	18	386,362
In cities of 25,000 to 99,999.....	1,886	3,217,661	1,190	931,555	394	792,179	179	704,648	100	598,408	23	190,871
In cities of 5,000 to 24,999.....	1,695	2,638,741	995	763,223	270	493,630	218	406,056	170	648,478	42	327,354
In remainder of United States.....	3,108	4,153,013	1,312	856,764	542	593,957	810	1,290,657	411	1,196,248	33	215,387
Assemblers of farm products, total.....	13,255	9,050,816	7,387	2,718,636	3,025	2,024,932	1,662	1,796,785	741	1,212,409	440	1,298,054
In cities of 500,000 or more.....	315	712,238	119	49,694	61	88,732	77	122,026	35	130,539	23	321,247
In cities of 100,000 to 499,999.....	394	832,955	133	140,123	97	114,108	93	298,412	49	231,076	22	49,236
In cities of 25,000 to 99,999.....	547	808,128	213	137,078	123	222,848	109	125,100	60	104,016	42	219,386
In cities of 5,000 to 24,999.....	1,713	1,453,457	715	349,565	393	301,567	298	312,506	184	225,594	123	264,225
In remainder of United States.....	10,286	5,244,032	6,207	2,042,176	2,351	1,297,977	1,085	938,741	413	521,184	230	443,960
MERCHANT WHOLESALERS												
Grocery, Confectionery, Meat Wholesalers												
General-line grocery wholesalers:												
Voluntary group grocery wholesalers, total..	574	2,463,756	26	16,775	34	22,468	151	217,973	203	569,507	160	1,637,033
In cities of 500,000 or more.....	70	515,919	5	2,000	5	2,266	16	34,265	12	32,977	32	444,411
In cities of 100,000 to 499,999.....	113	682,329	4	(D)	2	(D)	19	27,827	35	113,649	53	535,778
In cities of 25,000 to 99,999.....	166	653,595	5	(D)	5	(D)	38	55,805	74	201,157	44	389,853
In cities of 5,000 to 24,999.....	160	412,318	10	7,183	13	9,603	55	71,627	63	157,366	19	166,539
In remainder of United States.....	65	199,595	2	(D)	9	(D)	23	28,449	19	64,358	12	100,452
Retailer cooperative food wholesalers, total.....	193	1,298,175	10	4,620	23	22,499	50	70,855	62	266,746	48	933,455
In cities of 500,000 or more.....	34	321,979	...	...	3	6,578	6	8,995	12	59,300	13	247,106
In cities of 100,000 to 499,999.....	53	353,268	2	(D)	4	(D)	10	13,164	18	73,250	19	263,738
In cities of 25,000 to 99,999.....	51	170,288	3	1,871	5	(D)	18	27,276	18	79,747	7	(D)
In cities of 5,000 to 24,999.....	24	30,555	3	739	7	4,319	7	8,578	6	(D)	1	(D)
In remainder of United States.....	31	422,085	2	(D)	4	(D)	9	12,842	8	(D)	8	359,408
Cash-carry food depots, total.....	291	139,950	244	84,197	22	16,343	21	27,374	3	(D)	1	(D)
In cities of 500,000 or more.....	39	24,528	32	14,471	1	(D)	4	4,608	2	(D)	...	...
In cities of 100,000 to 499,999.....	43	29,246	32	13,114	4	(D)	6	10,810	1	(D)	...	...
In cities of 25,000 to 99,999.....	80	36,828	67	23,808	7	6,001	6	7,019	...	...	...	...
In cities of 5,000 to 24,999.....	102	39,750	91	26,170	6	4,305	4	(D)	...	...	1	(D)
In remainder of United States.....	27	9,598	22	6,634	4	(D)	1	(D)	...	...	...	...
Other general-line grocery wholesalers, total.....	2,262	3,451,679	191	65,866	385	226,647	947	952,859	575	1,215,401	164	990,906
In cities of 500,000 or more.....	297	603,873	38	12,107	57	45,474	108	125,227	63	136,558	31	284,497
In cities of 100,000 to 499,999.....	315	643,159	30	10,996	52	41,421	102	104,729	83	203,370	48	282,643
In cities of 25,000 to 99,999.....	425	722,645	37	13,618	49	25,558	157	168,450	136	291,751	46	223,268
In cities of 5,000 to 24,999.....	755	984,332	42	13,212	114	57,945	355	345,590	217	429,063	27	138,162
In remainder of United States.....	470	497,670	44	15,933	113	56,239	225	208,503	76	154,659	12	62,336
Confectionery wholesalers, total.....	1,909	527,446	1,041	130,826	516	131,453	270	139,897	73	75,682	9	49,588
In cities of 500,000 or more.....	399	164,619	201	38,957	97	23,262	70	35,357	27	26,450	4	40,593
In cities of 100,000 to 499,999.....	363	118,980	177	20,967	92	31,340	69	37,035	23	(D)	2	(D)
In cities of 25,000 to 99,999.....	423	101,706	214	23,089	137	33,200	63	36,198	9	9,219	...	...
In cities of 5,000 to 24,999.....	424	88,097	257	29,701	116	26,720	40	18,935	10	(D)	1	(D)
In remainder of United States.....	300	54,044	192	18,112	74	16,931	28	12,372	4	(D)	2	(D)
Fish, seafood distributors, total.....	1,808	653,698	757	106,709	437	120,431	363	179,560	200	163,554	51	83,444
In cities of 500,000 or more.....	510	325,565	171	38,704	143	55,965	131	95,067	58	86,067	10	48,975
In cities of 100,000 to 499,999.....	264	121,736	84	11,901	78	26,031	58	38,265	36	35,459	8	10,080
In cities of 25,000 to 99,999.....	240	72,290	102	15,605	64	13,260	36	11,489	26	18,750	12	13,186
In cities of 5,000 to 24,999.....	172	39,375	83	11,482	42	9,883	29	8,026	13	6,405	5	3,579
In remainder of United States.....	622	96,941	317	29,017	113	17,612	109	25,815	67	16,873	16	7,624
Meat, meat products wholesalers, total.....	4,357	2,866,193	2,014	429,097	1,055	461,397	871	820,316	338	746,245	79	409,138
In cities of 500,000 or more.....	1,653	1,616,635	782	198,768	337	213,520	339	461,633	155	462,285	40	280,429
In cities of 100,000 to 499,999.....	759	493,774	288	64,889	187	87,976	191	147,808	73	118,378	20	74,723
In cities of 25,000 to 99,999.....	642	315,687	295	57,758	174	57,867	110	83,519	50	80,780	13	35,763
In cities of 5,000 to 24,999.....	520	182,439	257	41,979	142	42,532	94	55,545	25	(D)	2	(D)
In remainder of United States.....	783	257,658	392	65,703	215	59,502	137	71,811	35	(D)	4	(D)
Specialty-line grocery wholesalers:												
Bakery, restaurant, hotel supply houses, total.....	438	215,414	169	22,476	120	37,187	105	68,052	35	55,985	9	31,714
In cities of 500,000 or more.....	180	121,790	67	11,224	48	17,904	35	24,692	22	(D)	8	(D)
In cities of 100,000 to 499,999.....	105	48,605	34	3,928	25	7,924	39	26,188	6	(D)	1	(D)
In cities of 25,000 to 99,999.....	67	24,785	19	2,545	27	6,594	16	(D)	5	(D)	...	...
In cities of 5,000 to 24,999.....	52	13,900	26	2,806	14	3,056	10	(D)	2	(D)	...	...
In remainder of United States.....	34	6,334	23	1,973	6	1,709	5	2,652	...	...	...	...

(D) Withheld to avoid disclosure.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab- lish- ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANT WHOLESALERS-Continued												
Grocery, Confectionery, Meat Wholesalers-Con.												
Specialty-line grocery wholesalers-Con.												
Bread, bakery goods distributors, total.....	800	160,478	470	50,595	179	34,114	103	34,340	39	28,909	9	12,520
In cities of 500,000 or more.....	183	52,706	84	11,882	48	14,680	32	12,692	16	11,550	3	1,902
In cities of 100,000 to 499,999.....	133	28,642	62	5,803	38	6,333	22	6,821	8	5,453	3	4,232
In cities of 25,000 to 99,999.....	150	29,539	94	13,927	33	3,102	14	3,330	7	(D)	2	(D)
In cities of 5,000 to 24,999.....	160	23,934	103	8,856	33	5,506	19	5,794	4	(D)	1	(D)
In remainder of United States.....	174	25,657	127	10,127	27	4,493	16	5,703	4	5,334	...	...
Canned food wholesalers, total.....	928	621,222	351	75,356	250	117,078	237	212,779	71	101,146	19	114,863
In cities of 500,000 or more.....	376	326,863	145	32,701	99	56,724	94	111,089	26	49,826	12	76,523
In cities of 100,000 to 499,999.....	190	92,913	74	17,442	55	22,654	43	26,295	16	(D)	2	(D)
In cities of 25,000 to 99,999.....	132	64,919	45	9,347	32	9,614	44	30,647	11	15,311	...	...
In cities of 5,000 to 24,999.....	115	66,211	48	10,113	27	13,387	32	27,418	7	(D)	1	(D)
In remainder of United States.....	115	70,316	39	5,753	37	14,699	24	17,330	11	(D)	4	(D)
Coffee, tea, spice wholesalers, total.....	488	1,606,380	248	117,079	107	132,030	80	606,488	32	485,664	21	265,119
In cities of 500,000 or more.....	267	1,525,824	127	101,880	50	110,214	54	586,730	20	473,265	16	253,735
In cities of 100,000 to 499,999.....	86	31,327	42	4,365	22	7,460	14	12,054	6	(D)	2	(D)
In cities of 25,000 to 99,999.....	64	16,623	42	5,753	16	5,753	3	(D)	2	(D)	1	(D)
In cities of 5,000 to 24,999.....	42	20,588	18	2,721	13	6,296	6	4,627	4	(D)	1	(D)
In remainder of United States.....	29	12,018	19	2,625	6	2,307	3	(D)	...	...	1	(D)
Dairy products distributors, total.....	2,281	1,340,279	1,146	184,942	500	206,226	414	332,962	172	333,435	49	282,714
In cities of 500,000 or more.....	618	630,001	283	71,078	147	94,553	110	139,212	56	146,548	22	178,610
In cities of 100,000 to 499,999.....	248	178,307	131	19,462	37	18,660	47	41,910	26	44,736	7	53,539
In cities of 25,000 to 99,999.....	287	109,927	126	21,491	70	25,022	60	27,134	24	(D)	7	(D)
In cities of 5,000 to 24,999.....	399	157,455	183	24,646	97	23,528	86	52,815	31	(D)	2	(D)
In remainder of United States.....	729	264,589	423	48,265	149	44,463	111	71,891	35	70,879	11	29,091
Flour distributors, total.....	170	108,303	88	21,584	43	32,314	31	41,530	8	12,875	...	...
In cities of 500,000 or more.....	87	65,816	51	14,815	17	18,026	15	25,301	4	7,674	...	...
In cities of 100,000 to 499,999.....	27	17,174	12	3,186	7	4,772	5	(D)	3	(D)	...	...
In cities of 25,000 to 99,999.....	24	13,329	9	1,986	8	3,221	7	8,122	...	...	...	...
In cities of 5,000 to 24,999.....	13	5,245	6	507	3	(D)	3	(D)	1	(D)	...	...
In remainder of United States.....	19	6,739	10	1,090	8	(D)	1	(D)	...	...	...	...
Frosted, frozen foods distributors, total...	610	455,882	180	42,970	138	41,038	173	115,807	91	154,250	28	101,817
In cities of 500,000 or more.....	157	180,878	52	17,295	27	10,564	39	29,827	29	71,746	10	51,446
In cities of 100,000 to 499,999.....	151	123,970	31	7,704	39	11,827	47	35,333	24	36,273	10	32,833
In cities of 25,000 to 99,999.....	131	71,401	35	8,843	31	8,515	46	27,529	19	26,514	...	...
In cities of 5,000 to 24,999.....	92	41,322	36	5,757	22	4,579	20	14,411	13	(D)	1	(D)
In remainder of United States.....	79	38,311	26	3,371	19	5,553	21	8,707	6	(D)	7	(D)
Soft drink distributors, total.....	1,142	165,965	768	42,622	212	31,429	125	36,574	23	20,486	14	34,854
In cities of 500,000 or more.....	271	62,787	196	10,560	33	5,990	23	7,132	11	12,842	8	26,263
In cities of 100,000 to 499,999.....	111	22,071	56	2,251	27	5,105	22	5,699	2	(D)	4	(D)
In cities of 25,000 to 99,999.....	174	25,647	92	5,719	40	4,636	36	12,132	5	(D)	1	(D)
In cities of 5,000 to 24,999.....	281	29,541	194	11,166	57	8,104	25	(D)	4	(D)	1	(D)
In remainder of United States.....	305	25,919	230	12,926	55	7,594	19	(D)	1	(D)	...	...
Other grocery specialty wholesalers, total..	2,364	1,246,070	1,258	245,542	571	217,848	360	349,571	127	243,165	48	189,944
In cities of 500,000 or more.....	844	682,926	435	125,886	208	100,920	142	200,158	43	139,335	16	116,627
In cities of 100,000 to 499,999.....	445	196,937	229	31,945	117	48,513	69	54,098	24	37,716	6	24,665
In cities of 25,000 to 99,999.....	360	115,757	186	25,820	96	24,706	50	23,435	19	26,685	9	15,111
In cities of 5,000 to 24,999.....	302	112,008	180	32,618	62	18,740	40	36,734	15	15,131	5	8,785
In remainder of United States.....	413	138,442	228	29,273	88	24,969	59	35,146	26	24,298	12	24,756
Farm Products (Edible) Distributions												
Poultry, poultry products distributors, total..	2,660	1,475,195	1,293	236,430	696	293,613	446	431,013	179	343,468	46	170,671
In cities of 500,000 or more.....	729	673,159	338	91,168	183	138,540	137	218,753	57	169,801	14	54,897
In cities of 100,000 to 499,999.....	349	205,080	152	30,676	95	32,597	71	65,201	26	39,728	5	36,878
In cities of 25,000 to 99,999.....	289	124,156	130	19,718	89	27,322	47	30,057	16	29,112	7	17,947
In cities of 5,000 to 24,999.....	363	116,308	175	26,132	107	27,999	59	29,938	18	18,602	4	13,637
In remainder of United States.....	930	356,492	498	68,736	222	67,155	132	87,064	62	86,225	16	47,312
Fresh fruit, vegetable wholesalers, total.....	6,520	3,261,739	3,031	493,424	1,483	560,612	1,311	947,296	552	804,858	143	455,549
In cities of 500,000 or more.....	2,128	1,318,796	1,007	196,362	515	246,655	421	396,391	142	301,440	43	177,948
In cities of 100,000 to 499,999.....	1,533	793,005	685	109,408	355	134,404	327	238,012	138	212,840	28	98,341
In cities of 25,000 to 99,999.....	1,057	463,307	433	66,241	241	72,522	241	135,234	124	150,800	18	38,510
In cities of 5,000 to 24,999.....	929	405,135	430	57,774	224	67,209	176	98,852	77	75,744	22	105,556
In remainder of United States.....	873	281,496	476	63,639	148	39,822	146	78,807	71	64,034	32	35,194
Beer, Wine, Distilled Spirits Wholesalers												
Beer, ale distributors, total.....	5,791	2,311,181	2,594	349,627	1,698	503,468	1,091	670,601	340	518,701	68	268,784
In cities of 500,000 or more.....	570	369,397	272	37,658	117	36,514	91	62,823	63	101,555	27	130,847
In cities of 100,000 to 499,999.....	586	493,284	67	10,258	133	37,201	227	146,704	134	212,514	25	86,607
In cities of 25,000 to 99,999.....	1,296	568,403	368	52,023	455	142,034	397	251,065	69	99,320	7	23,961
In cities of 5,000 to 24,999.....	1,935	545,058	1,002	144,374	642	192,157	240	135,709	48	63,831	3	8,987
In remainder of United States.....	1,404	335,039	885	105,314	351	95,562	136	74,300	26	41,481	6	18,382
Wine, distilled spirits wholesalers, total.....	1,518	3,375,753	294	75,699	271	163,323	458	707,943	363	1,046,367	132	1,382,421
In cities of 500,000 or more.....	436	1,486,240	91	21,955	89	45,998	88	139,495	86	286,971	82	991,821
In cities of 100,000 to 499,999.....	417	1,056,812	42	13,212	25	16,143	151	275,211	168	480,737	31	271,509
In cities of 25,000 to 99,999.....	333	542,913	26	5,269	77	51,092	146	216,728	72	187,234	12	82,590
In cities of 5,000 to 24,999.....	186	155,120	61	20,960	55	37,200	51	56,892	18	(D)	1	(D)
In remainder of United States.....	146	134,668	74	14,303	25	12,890	22	19,617	19	(D)	6	(D)
Tobacco Distributors												
Tobacco distributors, total.....	2,858	3,208,929	917	330,821	777	551,859	826	1,140,047	291	839,688	47	346,514
In cities of 500,000 or more.....	567	948,137	197	80,735	126	128,176	153	278,061	71	288,889	20	172,276
In cities of 100,000 to 499,999.....	505	835,622	119	52,095	96	94,441	177	293,267	93	259,809	20	136,010
In cities of 25,000 to 99,999.....	675	732,683	130	49,346	189	127,064	262	316,751	89	(D)	5	(D)
In cities of 5,000 to 24,999.....	749	506,362	274	90,389	259	142,226	184	201,311	31	(D)	1	(D)
In remainder of United States.....	362	186,125	197	58,256	107	59,952	50	50,657	7	(D)	1	(D)

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-97

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales												
Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
MERCHANT WHOLESALESAERS—Continued												
Drugs, Chemicals, Allied Products Wholesalers												
General-line drug wholesalers, total.....	392	1,273,114	8	1,823	16	7,256	34	40,045	132	224,611	202	999,379
In cities of 500,000 or more.....	97	466,773	...	...	9	(D)	11	22,901	13	(D)	64	414,766
In cities of 100,000 to 499,999.....	155	488,117	4	(D)	4	(D)	10	8,304	50	82,880	87	394,735
In cities of 25,000 to 99,999.....	101	235,775	3	(D)	...	...	4	(D)	53	90,602	41	141,538
In cities of 5,000 to 24,999.....	25	33,430	1	(D)	3	(D)	6	4,658	12	19,641	3	7,582
In remainder of United States.....	14	49,019	...	...	...	...	3	(D)	4	(D)	7	40,758
Specialty-line drug, toiletries wholesalers, total.....	2,409	900,618	1,231	114,558	606	139,601	391	208,410	134	151,389	47	286,660
In cities of 500,000 or more.....	1,094	518,276	574	57,961	259	63,609	163	112,056	72	89,792	26	194,858
In cities of 100,000 to 499,999.....	543	179,378	249	23,633	159	34,237	89	36,104	33	25,932	13	59,472
In cities of 25,000 to 99,999.....	341	81,623	160	10,965	96	20,677	67	30,184	17	(D)	1	(D)
In cities of 5,000 to 24,999.....	233	70,912	124	11,237	61	14,845	41	17,286	5	(D)	2	(D)
In remainder of United States.....	198	50,429	124	10,762	31	6,233	31	12,780	7	5,756	5	14,898
Industrial chemicals, explosives distributors, total.....	1,878	923,242	930	128,191	479	171,086	312	256,727	126	245,173	31	122,065
In cities of 500,000 or more.....	804	526,725	417	64,776	178	85,969	139	150,221	54	145,952	16	79,807
In cities of 100,000 to 499,999.....	386	189,059	154	17,938	105	33,032	79	48,685	39	57,161	9	32,243
In cities of 25,000 to 99,999.....	217	67,112	108	12,139	59	14,754	34	21,216	13	13,928	3	5,075
In cities of 5,000 to 24,999.....	186	53,709	89	12,180	61	14,698	26	17,715	9	(D)	1	(D)
In remainder of United States.....	285	86,637	162	21,158	76	22,633	34	18,890	11	(D)	2	(D)
Paint, varnish wholesalers:												
Paint wholesalers (with glass, wallpaper), total.....	503	120,447	203	17,953	141	21,160	121	38,264	29	23,938	9	19,132
In cities of 500,000 or more.....	169	52,028	64	6,894	41	7,352	47	13,748	11	10,984	6	13,050
In cities of 100,000 to 499,999.....	140	34,833	48	3,077	41	5,697	39	13,674	10	(D)	2	(D)
In cities of 25,000 to 99,999.....	134	25,442	58	5,267	44	6,062	24	7,596	7	(D)	1	(D)
In cities of 5,000 to 24,999.....	45	6,002	26	1,871	12	(D)	6	(D)	1	(D)	...	...
In remainder of United States.....	15	2,142	7	844	3	(D)	5	(D)	...	...	...	...
Paint wholesalers (without glass, wallpaper), total.....	655	152,444	340	35,162	183	35,840	95	38,272	29	31,185	8	11,985
In cities of 500,000 or more.....	282	84,734	137	16,792	78	18,878	42	19,927	18	(D)	7	(D)
In cities of 100,000 to 499,999.....	190	36,476	96	10,839	55	10,037	32	10,809	6	(D)	1	(D)
In cities of 25,000 to 99,999.....	105	18,760	59	3,938	32	4,034	11	3,376	3	7,412	...	...
In cities of 5,000 to 24,999.....	38	4,944	23	2,189	10	1,513	4	(D)	1	(D)	...	...
In remainder of United States.....	40	7,530	25	1,404	8	1,378	6	(D)	1	(D)	...	...
Dry Goods, Apparel Wholesalers												
Clothing, furnishings, footwear wholesalers:												
General-line clothing, furnishing wholesalers, total.....	797	296,157	393	60,382	188	65,226	159	89,397	43	48,681	14	32,471
In cities of 500,000 or more.....	493	183,194	258	41,919	115	38,551	86	52,737	27	34,268	7	15,719
In cities of 100,000 to 499,999.....	139	59,862	58	7,983	34	11,591	32	17,922	10	(D)	5	(D)
In cities of 25,000 to 99,999.....	90	35,657	38	7,307	23	11,182	23	9,713	4	(D)	2	(D)
In cities of 5,000 to 24,999.....	40	12,328	19	1,720	7	(D)	13	7,201	1	(D)	...	...
In remainder of United States.....	35	5,116	20	1,453	9	(D)	5	1,824	1	(D)	...	...
Men's, boys' clothing, furnishings wholesalers, total.....	761	384,769	399	56,301	188	67,136	114	77,922	43	75,053	17	108,352
In cities of 500,000 or more.....	557	299,042	285	39,226	149	54,668	80	55,213	28	(D)	15	(D)
In cities of 100,000 to 499,999.....	104	45,634	53	6,666	22	7,736	22	14,599	7	16,633	...	...
In cities of 25,000 to 99,999.....	57	19,331	38	6,968	6	1,241	6	2,346	6	(D)	1	(D)
In cities of 5,000 to 24,999.....	27	5,544	17	2,223	4	510	4	(D)	2	(D)	...	...
In remainder of United States.....	16	15,218	6	1,218	7	2,981	2	(D)	...	...	1	(D)
Women's, children's clothing, furnishings wholesalers, total.....	1,299	566,298	642	119,445	324	107,905	232	161,192	81	107,386	20	70,370
In cities of 500,000 or more.....	1,066	476,199	528	102,775	264	90,027	191	138,590	67	89,069	16	55,738
In cities of 100,000 to 499,999.....	157	64,519	75	11,563	40	13,319	32	17,512	8	(D)	2	(D)
In cities of 25,000 to 99,999.....	37	9,949	19	2,335	8	1,899	5	2,191	4	(D)	1	(D)
In cities of 5,000 to 24,999.....	23	11,240	12	1,285	8	2,268	1	(D)	1	(D)	1	(D)
In remainder of United States.....	16	4,391	8	1,487	4	392	3	(D)	1	(D)	...	...
Furs (dressed), fur clothing wholesalers, total.....	324	94,317	226	37,523	68	32,446	24	17,522	6	6,826	...	...
In cities of 500,000 or more.....	303	90,377	211	35,459	66	(D)	21	16,147	5	(D)	...	...
In cities of 100,000 to 499,999.....	14	1,919	10	1,106	2	(D)	1	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	3	1,091	1	(D)	...	...	2	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	2	(D)	2	(D)	...	...	...	...	...	...	...	...
In remainder of United States.....	2	(D)	2	(D)	...	...	...	...	...	...	...	...
Millinery, millinery supply distributors, total.....	353	81,953	165	16,420	110	19,423	60	30,337	17	(D)	1	(D)
In cities of 500,000 or more.....	303	74,855	136	12,946	98	17,810	52	28,715	16	(D)	1	(D)
In cities of 100,000 to 499,999.....	40	5,678	22	2,387	11	(D)	6	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	3	(D)	2	(D)	...	...	1	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	5	249	4	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States.....	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...
Shoe, footwear wholesalers, total.....	583	353,979	248	59,158	160	62,575	126	94,123	36	76,158	13	61,965
In cities of 500,000 or more.....	392	238,690	172	33,138	103	40,179	88	71,517	22	54,559	7	39,297
In cities of 100,000 to 499,999.....	89	52,186	36	19,310	28	9,541	17	11,040	6	(D)	2	(D)
In cities of 25,000 to 99,999.....	56	25,886	28	3,831	14	6,653	9	4,345	5	11,057	...	...
In cities of 5,000 to 24,999.....	28	15,864	9	2,290	9	3,385	6	3,407	3	(D)	1	(D)
In remainder of United States.....	18	21,353	3	589	6	2,817	6	3,814	...	...	3	14,133
Work clothing wholesalers, total.....	135	49,138	69	8,746	31	7,930	24	15,702	9	(D)	2	(D)
In cities of 500,000 or more.....	71	21,156	38	4,069	14	3,560	16	10,610	3	2,917	...	...
In cities of 100,000 to 499,999.....	33	15,422	16	2,379	10	2,455	3	(D)	3	4,338	1	(D)
In cities of 25,000 to 99,999.....	11	4,623	4	334	4	(D)	1	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	11	3,992	6	524	3	(D)	2	(D)	...	...	...	...
In remainder of United States.....	9	3,945	5	1,440	...	...	2	(D)	1	(D)	1	(D)
General-line dry goods wholesalers, total.....	132	393,580	12	3,361	15	7,598	29	22,547	44	80,381	32	279,693
In cities of 500,000 or more.....	41	224,447	6	2,696	6	3,819	8	6,419	13	26,902	8	184,611
In cities of 100,000 to 499,999.....	58	123,655	1	(D)	2	(D)	14	12,257	25	44,450	16	65,959
In cities of 25,000 to 99,999.....	28	42,882	4	(D)	6	2,369	4	(D)	6	9,029	8	29,123
In cities of 5,000 to 24,999.....	3	(D)	1	(D)	...	...	2	(D)	...	...	...	...
In remainder of United States.....	2	(D)	...	(D)	1	(D)	1	(D)	...	...	...	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments and Sales									
	Estab- lish- ments	Sales (\$1,000)	Establishments ¹ with-									
			1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)	(Number)
MERCHANT WHOLESALERS--Continued												
Dry Goods, Apparel Wholesalers--Continued												
Specialty-line dry goods wholesalers:												
Hosiery wholesalers, total.....	471	260,192	246	46,455	102	40,224	84	72,780	30	65,209	9	35,524
In cities of 500,000 or more.....	331	193,002	178	38,836	77	34,057	50	49,021	22	55,836	4	15,252
In cities of 100,000 to 499,999.....	63	38,538	30	3,153	11	(D)	18	15,693	...	...	...	(D)
In cities of 25,000 to 99,999.....	24	14,901	10	1,565	5	1,339	5	4,405	4	6,992	...	...
In cities of 5,000 to 24,999.....	36	9,135	18	1,882	7	1,335	8	2,794	2	(D)	1	(D)
In remainder of United States.....	17	4,616	10	1,019	2	(D)	3	867	2	(D)	...	...
Underwear wholesalers, total.....	164	71,420	106	18,930	26	7,327	23	22,169	5	3,735	4	19,259
In cities of 500,000 or more.....	132	57,037	84	16,057	23	6,810	17	(D)	5	3,735	3	(D)
In cities of 100,000 to 499,999.....	18	3,421	14	(D)	2	(D)	2	(D)	...	...	...	...
In cities of 25,000 to 99,999.....	10	2,627	8	(D)	...	...	2	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	1	(D)	...	...	1	(D)	...	...	...	...	...	...
In remainder of United States.....	3	(D)	...	...	...	...	2	(D)	...	...	1	(D)
Notions wholesalers, total.....	770	198,449	412	41,135	188	47,597	126	59,054	37	(D)	7	(D)
In cities of 500,000 or more.....	648	171,922	340	31,821	153	37,744	113	52,658	35	(D)	7	(D)
In cities of 100,000 to 499,999.....	56	13,138	30	5,042	21	6,165	5	1,931	...	...	...	...
In cities of 25,000 to 99,999.....	28	5,654	16	2,152	7	1,193	4	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	17	4,758	12	1,157	2	(D)	3	(D)	...	...	...	...
In remainder of United States.....	21	2,977	14	963	5	(D)	1	(D)	1	(D)	...	...
Piece goods wholesalers, total.....	1,663	975,319	878	192,907	426	240,835	263	259,453	78	176,683	18	105,441
In cities of 500,000 or more.....	1,466	865,852	777	173,309	380	222,304	230	240,892	65	161,546	14	67,801
In cities of 100,000 to 499,999.....	106	38,127	56	11,481	25	7,943	18	10,864	6	(D)	1	(D)
In cities of 25,000 to 99,999.....	45	52,582	12	1,086	17	5,540	10	5,406	4	(D)	2	(D)
In cities of 5,000 to 24,999.....	29	11,216	21	4,587	3	(D)	3	(D)	2	(D)	...	...
In remainder of United States.....	17	7,542	12	2,444	1	(D)	2	(D)	1	(D)	1	(D)
Other specialty-line dry goods, wholesalers, total.....	1,120	460,119	585	94,625	277	104,982	192	120,801	54	78,735	12	60,976
In cities of 500,000 or more.....	815	377,438	422	66,705	198	85,285	145	99,998	41	70,208	9	55,242
In cities of 100,000 to 499,999.....	117	29,929	69	11,275	27	7,821	15	7,005	6	3,828	...	...
In cities of 25,000 to 99,999.....	85	26,447	40	4,108	24	7,575	15	7,703	4	(D)	2	(D)
In cities of 5,000 to 24,999.....	43	15,789	18	6,198	11	2,139	10	4,080	3	(D)	1	(D)
In remainder of United States.....	60	10,516	36	6,339	17	2,162	7	2,015	...	...	...	...
Piece goods converters, total.....	817	1,503,962	309	116,269	220	184,233	179	282,795	74	249,896	35	670,769
In cities of 500,000 or more.....	768	1,442,873	283	108,400	211	179,474	174	277,921	69	243,446	31	633,632
In cities of 100,000 to 499,999.....	21	34,162	9	5,076	5	3,701	3	(D)	2	(D)	2	(D)
In cities of 25,000 to 99,999.....	14	22,711	6	1,267	3	(D)	2	(D)	1	(D)	2	(D)
In cities of 5,000 to 24,999.....	7	2,982	5	(D)	1	(D)	...	...	1	(D)	...	...
In remainder of United States.....	7	1,234	6	(D)	...	...	...	...	1	(D)	...	...
Furniture, Home Furnishings Wholesalers												
Furniture (household, office) wholesalers:												
Household furniture wholesalers, total.....	1,058	463,630	471	63,392	254	65,495	217	124,747	91	120,220	25	89,776
In cities of 500,000 or more.....	582	275,066	261	42,355	139	39,802	121	76,267	48	72,509	13	44,133
In cities of 100,000 to 499,999.....	215	82,928	82	8,556	59	12,392	46	22,339	22	19,440	6	20,201
In cities of 25,000 to 99,999.....	117	55,410	50	4,657	26	8,429	24	9,915	14	16,392	3	16,017
In cities of 5,000 to 24,999.....	67	27,441	33	1,771	12	2,015	15	11,302	5	(D)	2	(D)
In remainder of United States.....	77	22,785	45	6,053	18	2,857	11	4,924	2	(D)	1	(D)
Office furniture distributors, total.....	918	234,195	376	31,785	248	40,664	216	74,127	69	60,698	9	26,921
In cities of 500,000 or more.....	345	119,539	136	13,220	75	13,907	88	33,235	40	37,636	6	21,541
In cities of 100,000 to 499,999.....	252	63,494	78	7,152	80	13,275	73	24,448	19	(D)	2	(D)
In cities of 25,000 to 99,999.....	179	29,849	74	5,813	56	6,561	42	12,741	6	(D)	1	(D)
In cities of 5,000 to 24,999.....	101	15,632	61	3,048	26	5,261	11	(D)	3	(D)	...	...
In remainder of United States.....	41	5,681	27	2,552	11	1,660	2	(D)	1	(D)	...	...
Home furnishings, floor coverings wholesalers:												
China, glassware, crockery wholesalers, total.....	538	172,206	254	27,049	132	28,145	95	40,540	49	54,803	8	21,669
In cities of 500,000 or more.....	364	134,647	155	19,416	94	23,162	71	32,974	39	48,503	5	10,592
In cities of 100,000 to 499,999.....	58	12,691	31	12,691	8	1,488	12	3,931	6	(D)	1	(D)
In cities of 25,000 to 99,999.....	53	8,609	33	3,006	12	1,453	5	(D)	3	(D)	...	...
In cities of 5,000 to 24,999.....	27	12,306	13	800	9	832	3	(D)	...	...	2	(D)
In remainder of United States.....	36	3,953	22	1,448	9	1,210	4	(D)	1	(D)	...	...
Curtain, drapery wholesalers, total.....	161	68,874	75	7,676	45	20,103	29	25,516	11	(D)	1	(D)
In cities of 500,000 or more.....	122	57,438	52	6,322	38	16,169	22	23,661	9	(D)	1	(D)
In cities of 100,000 to 499,999.....	21	9,016	10	687	4	2,328	5	(D)	2	(D)	...	...
In cities of 25,000 to 99,999.....	5	331	5	...	...	...	...	...	...	...	...	...
In cities of 5,000 to 24,999.....	7	405	4	(D)	1	(D)	2	(D)	...	...	...	...
In remainder of United States.....	6	1,684	4	(D)	2	(D)	...	...	...	...	...	...
Domestics wholesalers, total.....	237	126,769	106	16,054	66	28,859	40	36,796	24	(D)	1	(D)
In cities of 500,000 or more.....	193	107,364	91	13,174	47	23,600	34	32,204	20	(D)	1	(D)
In cities of 100,000 to 499,999.....	23	10,555	7	908	10	2,232	4	(D)	2	(D)	...	...
In cities of 25,000 to 99,999.....	7	3,904	1	(D)	4	1,098	1	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	6	1,222	3	(D)	2	(D)	...	...	1	(D)	...	...
In remainder of United States.....	8	3,724	4	1,614	3	(D)	1	(D)	...	...	...	...
Floor coverings wholesalers, total.....	773	600,763	240	48,974	205	64,704	206	155,855	92	188,550	30	142,680
In cities of 500,000 or more.....	428	359,125	162	37,197	87	29,448	103	77,705	59	118,925	17	95,850
In cities of 100,000 to 499,999.....	229	182,605	37	6,127	77	24,648	78	65,556	27	48,866	10	37,408
In cities of 25,000 to 99,999.....	69	31,903	23	3,221	25	5,842	17	9,212	3	(D)	1	(D)
In cities of 5,000 to 24,999.....	22	7,475	8	1,120	8	2,580	4	(D)	1	(D)	1	(D)
In remainder of United States.....	25	19,655	10	1,309	8	2,186	4	(D)	2	(D)	1	(D)
Other home furnishings, specialties whole- sellers, total.....	1,130	416,038	550	59,294	255	63,892	191	85,227	102	117,744	32	89,881
In cities of 500,000 or more.....	645	239,735	316	35,334	143	35,989	116	58,034	50	51,633	20	58,745
In cities of 100,000 to 499,999.....	223	103,280	88	8,305	52	16,763	42	16,340	31	(D)	10	(D)
In cities of 25,000 to 99,999.....	112	33,067	54	5,511	29	5,459	17	5,968	10	(D)	2	(D)
In cities of 5,000 to 24,999.....	53	8,547	33	3,056	13	1,818	4	593	3	3,080	...	...
In remainder of United States.....	97	31,409	59	7,088	18	3,863	12	4,292	8	16,166	...	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-99

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with-									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANT WHOLESALESAERS-Continued												
Paper, Allied Products Wholesalers												
Coarse paper and products wholesalers, total...	2,435	1,297,650	835	117,782	584	176,885	551	385,917	307	402,704	58	213,362
In cities of 500,000 or more.....	1,131	565,381	497	78,921	268	84,052	233	148,064	111	156,807	22	97,537
In cities of 100,000 to 499,999.....	509	373,524	124	14,201	104	36,084	141	77,815	110	145,155	30	100,269
In cities of 25,000 to 99,999.....	471	240,959	96	11,479	111	27,833	190	114,278	68	71,813	6	15,556
In cities of 5,000 to 24,999.....	197	66,665	65	6,322	65	19,744	59	34,261	8	6,238	...	...
In remainder of United States.....	127	51,121	53	6,855	36	9,172	28	11,499	10	23,591	...	...
Printing and fine paper distributors, total....	865	1,248,002	253	43,197	156	61,588	218	282,560	171	428,153	67	432,504
In cities of 500,000 or more.....	507	952,277	155	30,074	90	45,009	109	189,323	101	318,354	52	369,517
In cities of 100,000 to 499,999.....	204	209,857	43	7,726	28	8,917	67	50,955	53	(D)	13	(D)
In cities of 25,000 to 99,999.....	91	38,248	28	2,364	22	5,575	28	15,531	12	(D)	1	(D)
In cities of 5,000 to 24,999.....	32	26,796	16	2,096	9	1,435	4	(D)	3	(D)	...	...
In remainder of United States.....	31	20,824	11	937	7	652	10	(D)	2	(D)	1	(D)
Stationery, office supplies wholesalers, total.	1,564	369,772	701	52,975	437	72,889	281	91,485	113	83,964	32	68,459
In cities of 500,000 or more.....	758	211,906	353	30,506	201	41,709	134	54,469	52	43,274	18	41,948
In cities of 100,000 to 499,999.....	345	71,467	145	10,389	99	14,408	59	16,117	37	21,917	5	8,636
In cities of 25,000 to 99,999.....	215	41,611	84	5,388	57	6,333	53	13,473	17	12,829	4	3,588
In cities of 5,000 to 24,999.....	175	33,256	72	4,193	65	7,900	30	6,553	4	(D)	4	(D)
In remainder of United States.....	71	11,532	47	2,499	15	2,539	5	873	3	(D)	1	(D)
Wallpaper wholesalers, total.....	193	45,625	75	7,636	60	8,567	38	9,890	18	(D)	2	(D)
In cities of 500,000 or more.....	107	30,706	35	3,499	31	4,550	25	6,906	14	(D)	2	(D)
In cities of 100,000 to 499,999.....	53	10,305	25	3,070	19	2,781	6	(D)	3	(D)	...	...
In cities of 25,000 to 99,999.....	17	1,985	8	638	4	(D)	5	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	6	1,910	1	(D)	2	(D)	2	(D)	1	(D)	...	...
In remainder of United States.....	10	719	6	(D)	4	(D)	...	...	...	...	...	...
Farm Products (Raw Materials) Merchants												
Cotton merchants, total.....	581	2,610,108	279	419,406	157	433,894	101	630,682	28	422,997	16	703,125
In cities of 500,000 or more.....	65	461,438	24	31,268	20	30,102	14	82,542	2	(D)	5	(D)
In cities of 100,000 to 499,999.....	172	1,346,141	66	137,733	52	218,512	33	341,357	15	303,036	6	345,503
In cities of 25,000 to 99,999.....	79	292,391	52	113,747	12	54,982	12	69,633	3	54,029	...	...
In cities of 5,000 to 24,999.....	119	291,997	65	89,301	31	60,834	17	106,576	4	(D)	2	(D)
In remainder of United States.....	146	218,147	72	47,357	42	69,464	25	30,574	4	(D)	3	(D)
Grain merchants, total.....	975	3,989,704	317	210,760	282	550,841	212	619,748	20	1,073,939	44	1,534,416
In cities of 500,000 or more.....	157	1,919,136	43	77,607	32	148,836	34	200,736	34	441,438	14	1,050,519
In cities of 100,000 to 499,999.....	136	961,080	30	23,867	25	93,616	31	145,000	33	373,328	17	325,269
In cities of 25,000 to 99,999.....	92	407,464	25	32,611	17	124,805	28	90,434	19	110,947	3	48,667
In cities of 5,000 to 24,999.....	104	214,056	31	20,191	26	37,747	30	67,531	13	58,763	4	29,824
In remainder of United States.....	486	487,968	188	56,484	182	145,837	89	116,047	21	89,463	6	80,137
Hide, skin, raw fur wholesalers, total.....	577	428,489	361	96,674	104	89,224	73	74,452	27	56,415	12	111,724
In cities of 500,000 or more.....	353	292,025	253	79,845	53	42,480	30	43,668	8	27,327	9	98,705
In cities of 100,000 to 499,999.....	57	54,685	15	3,355	11	3,575	17	14,437	11	20,299	3	13,019
In cities of 25,000 to 99,999.....	38	38,695	18	2,933	11	30,227	7	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	57	22,905	28	7,136	15	6,470	12	(D)	2	(D)	...	...
In remainder of United States.....	72	20,099	47	3,405	14	6,472	7	5,726	4	4,496	...	...
Livestock (except horses, mules) distributors, total.....	669	888,292	458	392,325	145	332,621	51	114,752	14	(D)	1	(D)
In cities of 500,000 or more.....	43	139,522	28	47,392	10	53,325	4	(D)	1	(D)	...	...
In cities of 100,000 to 499,999.....	130	278,787	91	110,242	30	145,671	8	(D)	...	...	1	(D)
In cities of 25,000 to 99,999.....	53	84,318	38	51,444	11	17,364	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	93	91,408	69	45,434	17	15,486	4	10,975	3	19,513	...	...
In remainder of United States.....	350	294,257	232	137,813	77	100,775	32	35,992	9	19,677	...	...
Leaf tobacco dealers, total.....	234	304,224	123	25,022	54	39,979	23	38,433	10	35,546	24	165,244
In cities of 500,000 or more.....	42	33,603	24	9,710	11	8,099	6	(D)	1	(D)	...	...
In cities of 100,000 to 499,999.....	30	102,155	12	4,190	9	17,329	3	15,207	...	...	6	65,429
In cities of 25,000 to 99,999.....	43	72,973	28	1,763	7	1,022	3	(D)	2	(D)	3	43,327
In cities of 5,000 to 24,999.....	57	63,561	24	6,727	19	7,722	5	(D)	2	(D)	7	43,996
In remainder of United States.....	62	31,932	35	2,632	8	5,807	6	5,285	5	5,716	8	12,492
Raw wool, wool tops, mohair dealers, total.....	282	481,524	156	90,166	72	160,950	38	114,229	11	81,557	5	34,622
In cities of 500,000 or more.....	220	421,841	123	81,320	58	147,456	29	93,493	7	(D)	3	(D)
In cities of 100,000 to 499,999.....	10	11,509	2	(D)	4	6,029	4	(D)	...	...	...	...
In cities of 25,000 to 99,999.....	16	22,664	7	(D)	5	(D)	4	15,492	...	...	...	...
In cities of 5,000 to 24,999.....	12	4,630	8	1,487	2	(D)	...	...	2	(D)	...	...
In remainder of United States.....	24	20,880	16	4,500	3	1,867	1	(D)	2	(D)	2	(D)
Other farm products (raw materials) distribu-tors, total.....	535	529,600	261	80,280	111	66,571	103	165,727	30	150,545	30	66,377
In cities of 500,000 or more.....	175	337,930	88	41,759	45	40,467	27	116,213	11	126,120	4	13,371
In cities of 100,000 to 499,999.....	66	57,736	35	13,366	11	9,952	15	20,580	4	(D)	1	(D)
In cities of 25,000 to 99,999.....	48	13,790	26	4,183	6	557	12	5,407	2	(D)	2	(D)
In cities of 5,000 to 24,999.....	70	31,137	30	5,079	11	3,231	19	12,833	4	2,480	6	7,514
In remainder of United States.....	176	89,007	82	15,893	38	12,464	30	10,694	9	8,118	17	41,838
Automotive Wholesalers												
Motor vehicle distributors:												
New, used automobile distributors, total....	897	491,732	416	121,535	219	90,484	177	128,600	73	101,692	12	49,421
In cities of 500,000 or more.....	163	141,252	93	47,067	35	24,541	20	22,881	12	(D)	3	(D)
In cities of 100,000 to 499,999.....	188	128,847	85	31,962	46	15,163	28	26,431	24	33,740	5	21,551
In cities of 25,000 to 99,999.....	169	77,966	54	10,999	45	11,431	49	26,352	18	18,315	3	10,869
In cities of 5,000 to 24,999.....	142	51,721	55	11,989	40	13,087	37	18,454	10	8,391	...	...
In remainder of United States.....	235	91,946	129	19,518	53	26,262	43	34,482	9	...	1	(D)
Truck and tractor (road type) dealers, total	666	265,603	201	25,370	163	47,800	204	85,854	88	83,161	10	23,418
In cities of 500,000 or more.....	113	90,777	39	5,041	35	16,216	23	7,717	11	10,923	5	10,880
In cities of 100,000 to 499,999.....	190	95,752	45	7,048	38	13,134	65	31,139	38	(D)	4	(D)
In cities of 25,000 to 99,999.....	151	56,195	39	6,077	31	5,843	62	22,334	18	(D)	1	(D)
In cities of 5,000 to 24,999.....	99	32,157	31	2,953	35	8,156	23	10,721	10	10,327	...	...
In remainder of United States.....	113	30,722	47	4,251	24	4,451	31	13,943	11	8,077	...	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab-lish-ments (Number)	Sales (\$1,000)	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
MERCHANT WHOLESALERS—Continued												
Automotive Wholesalers—Continued												
Automotive equipment, tire-tube wholesalers:												
Automotive parts, accessories jobbers, total	12,563	2,834,453	4,641	350,472	3,787	536,935	3,026	854,880	922	634,729	187	457,437
In cities of 500,000 or more.....	2,308	759,405	840	83,116	599	104,853	558	179,324	239	199,515	72	192,597
In cities of 100,000 to 499,999.....	2,411	744,432	707	56,484	647	96,469	658	191,005	328	219,371	71	181,103
In cities of 25,000 to 99,999.....	2,299	536,138	545	40,054	676	91,427	840	233,439	216	135,519	22	35,699
In cities of 5,000 to 24,999.....	3,406	544,217	1,286	91,514	1,260	166,933	736	186,715	106	60,477	18	38,578
In remainder of United States.....	2,139	250,261	1,263	79,304	605	77,253	234	64,397	33	19,847	4	9,460
Garage equipment, tools distributors, total.	207	55,731	89	7,860	57	11,919	42	15,961	16	14,565	3	5,426
In cities of 500,000 or more.....	79	21,545	34	3,585	22	6,332	16	5,201	6	(D)	1	(D)
In cities of 100,000 to 499,999.....	66	20,041	24	1,793	17	2,524	18	8,456	6	(D)	1	(D)
In cities of 25,000 to 99,999.....	25	4,877	12	794	6	(D)	5	(D)	1	(D)	1	(D)
In cities of 5,000 to 24,999.....	19	4,562	12	892	5	(D)	...	(D)	2	(D)	...	(D)
In remainder of United States.....	18	4,706	7	796	7	1,586	3	(D)	1	(D)	...	(D)
Tire, tube wholesalers, total.....	1,207	329,994	445	45,960	346	63,525	305	109,874	98	76,712	13	33,923
In cities of 500,000 or more.....	265	98,418	91	9,576	56	15,986	81	37,971	33	29,958	4	4,927
In cities of 100,000 to 499,999.....	269	81,808	83	8,234	83	16,171	73	29,460	35	18,610	5	9,333
In cities of 25,000 to 99,999.....	258	71,613	87	6,856	84	13,624	66	19,405	19	(D)	2	(D)
In cities of 5,000 to 24,999.....	213	45,784	76	13,800	74	11,676	51	14,294	12	6,014	...	(D)
In remainder of United States.....	202	32,371	108	7,494	49	6,068	34	8,744	9	(D)	2	(D)
Electrical, Electronics, Appliance Distributors												
Electrical apparatus, supplies distributors:												
General-line electrical goods distributors, total.....	559	1,567,994	23	9,490	27	12,291	181	250,698	205	510,091	123	785,424
In cities of 500,000 or more.....	102	516,153	8	(D)	2	(D)	12	14,610	24	58,405	56	440,641
In cities of 100,000 to 499,999.....	241	717,200	2	(D)	4	(D)	53	82,434	125	330,407	57	303,633
In cities of 25,000 to 99,999.....	181	282,207	9	(D)	13	6,773	101	138,415	50	105,158	8	(D)
In cities of 5,000 to 24,999.....	22	21,500	3	(D)	5	3,054	10	11,586	4	(D)	...	(D)
In remainder of United States.....	13	30,934	1	(D)	3	1,155	5	3,653	2	(D)	2	(D)
Wiring supplies distributors, total.....	1,989	1,105,922	554	75,158	562	164,745	571	338,919	254	345,022	48	182,078
In cities of 500,000 or more.....	708	447,353	241	38,607	167	52,524	182	110,247	96	132,724	22	113,251
In cities of 100,000 to 499,999.....	478	325,334	102	13,596	124	38,720	154	97,887	81	121,230	17	53,901
In cities of 25,000 to 99,999.....	462	230,181	87	8,753	144	38,597	163	92,506	61	(D)	7	(D)
In cities of 5,000 to 24,999.....	238	72,372	73	7,640	98	26,336	57	29,279	9	(D)	1	(D)
In remainder of United States.....	103	30,682	51	6,562	29	8,568	15	9,000	7	(D)	1	(D)
Electrical apparatus, equipment distributors, total.....	611	236,542	267	31,531	165	39,796	118	61,661	51	65,634	10	37,920
In cities of 500,000 or more.....	288	118,445	131	14,748	70	17,146	55	21,576	29	39,096	3	25,879
In cities of 100,000 to 499,999.....	160	55,716	58	7,291	47	12,557	40	17,327	11	12,349	4	6,192
In cities of 25,000 to 99,999.....	85	27,363	37	4,089	24	3,792	15	6,438	6	7,195	3	5,849
In cities of 5,000 to 24,999.....	41	22,253	16	1,905	15	5,110	7	(D)	3	(D)	...	(D)
In remainder of United States.....	37	12,765	25	3,498	9	1,191	1	(D)	2	(D)	...	(D)
Electrical appliance, radio, TV set wholesalers, total.....	2,065	2,814,584	595	122,212	412	159,195	462	379,410	382	809,061	214	1,344,706
In cities of 500,000 or more.....	672	1,260,458	209	50,756	137	56,399	116	103,918	92	197,680	118	851,705
In cities of 100,000 to 499,999.....	796	1,022,467	179	31,411	145	54,429	202	166,652	201	437,345	69	332,630
In cities of 25,000 to 99,999.....	356	317,030	102	25,429	81	30,930	97	81,270	65	123,472	11	55,929
In cities of 5,000 to 24,999.....	128	64,697	56	8,017	29	11,474	26	14,226	14	21,471	3	9,509
In remainder of United States.....	113	149,932	49	6,599	20	5,963	21	13,344	10	29,093	13	94,933
Electronic parts, equipment distributors, total.....	1,899	612,676	715	62,720	542	127,728	489	202,048	132	139,333	21	80,847
In cities of 500,000 or more.....	679	256,864	284	23,677	155	54,513	163	66,218	62	68,279	15	44,177
In cities of 100,000 to 499,999.....	464	164,405	122	9,826	126	21,371	160	69,700	53	55,422	3	8,086
In cities of 25,000 to 99,999.....	465	111,165	155	14,890	173	33,897	125	50,391	11	(D)	1	(D)
In cities of 5,000 to 24,999.....	177	33,514	94	9,735	57	12,396	24	(D)	2	(D)	...	(D)
In remainder of United States.....	114	46,728	60	4,592	31	5,551	17	(D)	4	(D)	2	(D)
Hardware, Plumbing-Heating Goods Wholesalers												
Hardware wholesalers:												
General-line hardware wholesalers, total....	606	1,623,987	37	9,408	43	26,952	108	79,399	195	243,422	223	1,264,806
In cities of 500,000 or more.....	163	532,796	14	3,694	14	16,673	42	36,217	43	50,456	50	425,756
In cities of 100,000 to 499,999.....	167	601,216	8	1,350	9	2,963	18	12,550	45	60,620	87	523,733
In cities of 25,000 to 99,999.....	160	316,965	7	3,832	5	1,729	24	16,678	62	79,138	62	215,588
In cities of 5,000 to 24,999.....	78	109,105	3	137	8	2,571	14	8,486	36	39,537	17	58,374
In remainder of United States.....	38	63,905	5	395	7	3,016	10	5,468	9	13,671	7	41,355
Specialty-line hardware wholesalers, total..	1,531	443,936	600	63,634	470	100,176	356	150,501	90	86,503	15	43,122
In cities of 500,000 or more.....	702	190,082	311	29,631	201	42,815	147	60,832	35	35,654	8	21,150
In cities of 100,000 to 499,999.....	324	98,935	111	11,504	108	22,697	82	29,300	18	(D)	5	(D)
In cities of 25,000 to 99,999.....	195	67,929	51	4,298	64	15,903	61	26,271	18	(D)	1	(D)
In cities of 5,000 to 24,999.....	151	45,422	60	6,553	49	9,450	31	19,673	11	9,746	...	(D)
In remainder of United States.....	159	41,568	67	11,648	48	9,311	35	14,425	8	(D)	1	(D)
Plumbing, heating equipment, supplies distributors:												
General-line plumbing-heating goods distributors, total.....	1,703	1,112,178	395	58,023	439	128,668	531	332,614	272	371,336	66	221,537
In cities of 500,000 or more.....	401	289,705	122	18,893	98	28,374	101	69,846	52	74,899	28	97,693
In cities of 100,000 to 499,999.....	393	308,715	73	11,329	84	25,894	128	84,564	91	126,974	17	59,954
In cities of 25,000 to 99,999.....	434	315,226	70	9,365	98	30,394	158	97,280	92	125,396	16	52,791
In cities of 5,000 to 24,999.....	266	114,703	60	7,402	92	25,840	86	49,346	24	(D)	4	(D)
In remainder of United States.....	209	83,829	70	11,034	67	18,166	58	31,578	13	(D)	1	(D)
Heating equipment distributors, total.....	905	301,516	369	45,081	271	71,425	207	113,174	52	63,658	6	8,178
In cities of 500,000 or more.....	287	111,114	109	15,842	89	24,346	64	36,671	22	30,824	3	3,431
In cities of 100,000 to 499,999.....	278	97,646	91	11,352	97	28,259	73	40,347	15	(D)	2	(D)
In cities of 25,000 to 99,999.....	175	57,743	80	10,321	42	9,990	40	20,984	12	(D)	1	(D)
In cities of 5,000 to 24,999.....	72	18,148	34	2,911	20	4,078	15	7,714	3	3,445	...	(D)
In remainder of United States.....	93	16,865	55	4,655	23	4,752	15	7,458	...	(D)	...	(D)
Plumbing fixtures, supplies distributors, total.....	1,438	916,094	387	60,923	375	114,958	458	299,277	169	247,422	49	193,514
In cities of 500,000 or more.....	473	315,968	143	23,422	120	32,033	136	88,279	50	69,807	24	102,427
In cities of 100,000 to 499,999.....	352	276,078	69	13,189	92	29,192	116	85,319	59	89,221	16	59,157
In cities of 25,000 to 99,999.....	294	195,103	63	8,580	70	24,435	108	65,223	47	69,463	6	27,402
In cities of 5,000 to 24,999.....	184	81,268	46	6,536	57	15,845	69	45,147	11	(D)	1	(D)
In remainder of United States.....	135	47,677	66	9,196	36	13,453	29	15,309	2	(D)	2	(D)

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-101

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with-									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANT WHOLESALERS-Continued												
Lumber, Construction Materials Distributors												
Lumber, millwork wholesalers:												
Lumber wholesalers (without yards), total...	1,678	1,621,685	872	344,392	414	399,560	287	456,041	83	221,374	22	200,318
In cities of 500,000 or more.....	304	374,792	142	58,367	78	111,144	68	126,450	10	70,840	6	7,991
In cities of 100,000 to 499,999.....	420	655,051	208	124,918	114	150,993	72	170,820	21	82,912	5	125,408
In cities of 25,000 to 99,999.....	213	201,302	126	58,415	48	57,456	29	63,236	8	(D)	2	(D)
In cities of 5,000 to 24,999.....	208	129,946	125	43,966	51	36,565	24	33,599	7	(D)	1	(D)
In remainder of United States.....	533	260,594	271	58,726	123	43,402	94	61,936	37	34,327	8	62,203
Lumber distributors (with yards), total.....	1,124	1,094,448	260	70,193	270	130,073	355	304,677	187	321,281	52	268,184
In cities of 500,000 or more.....	271	323,504	45	12,887	51	28,224	100	100,471	58	108,807	17	73,115
In cities of 100,000 to 499,999.....	209	266,452	39	17,509	37	25,590	74	66,159	48	93,523	11	63,671
In cities of 25,000 to 99,999.....	157	232,338	30	8,992	44	31,620	58	50,969	20	41,084	5	99,673
In cities of 5,000 to 24,999.....	151	89,541	43	9,760	45	15,032	35	29,646	21	23,214	7	11,889
In remainder of United States.....	336	182,573	103	21,045	93	29,607	88	57,432	40	54,653	12	19,836
Millwork, plywood distributors, total.....	1,502	1,089,849	478	98,888	338	141,856	382	291,998	224	332,452	80	224,655
In cities of 500,000 or more.....	404	378,449	121	27,944	95	49,077	105	95,692	55	97,789	28	107,947
In cities of 100,000 to 499,999.....	380	354,661	101	26,131	60	32,430	99	79,289	86	138,993	34	77,818
In cities of 25,000 to 99,999.....	249	160,402	60	10,809	57	21,355	77	50,773	43	53,306	12	24,159
In cities of 5,000 to 24,999.....	172	84,478	66	13,782	38	9,447	48	34,400	16	(D)	4	(D)
In remainder of United States.....	297	111,859	130	20,222	88	29,547	53	31,844	24	(D)	2	(D)
Construction materials distributors:												
Brick, tile distributors, total.....	492	242,766	176	31,503	136	49,655	131	92,302	40	47,714	9	21,592
In cities of 500,000 or more.....	179	109,979	51	10,201	52	22,862	57	42,299	13	18,926	6	15,691
In cities of 100,000 to 499,999.....	116	58,051	49	9,808	29	11,475	22	15,485	13	15,382	3	5,901
In cities of 25,000 to 99,999.....	77	35,368	25	3,499	19	5,632	25	17,475	8	8,762	...	...
In cities of 5,000 to 24,999.....	46	17,556	19	4,241	12	2,797	11	(D)	4	(D)	...	...
In remainder of United States.....	74	21,812	32	3,754	24	6,889	16	(D)	2	(D)	...	...
Cement, lime, plaster wholesalers, total.....	183	75,985	48	5,818	64	16,144	47	26,023	20	18,206	4	9,794
In cities of 500,000 or more.....	52	27,747	11	2,047	19	5,562	15	7,502	6	(D)	1	(D)
In cities of 100,000 to 499,999.....	27	14,523	5	(D)	6	2,081	10	5,015	5	5,052	1	(D)
In cities of 25,000 to 99,999.....	34	15,676	9	(D)	9	2,180	14	10,382	2	(D)	...	...
In cities of 5,000 to 24,999.....	29	7,505	11	2,252	10	2,097	6	(D)	2	(D)	...	...
In remainder of United States.....	41	10,534	12	877	20	4,224	2	(D)	5	2,403	2	(D)
Glass (building) distributors, total.....	574	251,273	155	12,859	133	23,897	150	74,674	102	82,055	34	57,788
In cities of 500,000 or more.....	175	118,191	45	3,929	38	10,981	44	40,660	27	24,094	21	38,527
In cities of 100,000 to 499,999.....	153	83,986	26	2,058	26	4,825	42	17,782	49	42,527	10	16,794
In cities of 25,000 to 99,999.....	128	29,836	26	1,147	32	3,813	48	11,265	20	(D)	2	(D)
In cities of 5,000 to 24,999.....	90	12,685	41	3,825	33	3,608	12	3,259	3	(D)	1	(D)
In remainder of United States.....	28	6,975	17	1,900	4	670	4	1,708	3	2,297	...	...
Ready-mixed concrete distributors, total.....	1,996	998,370	343	44,778	485	79,147	650	222,168	393	319,683	125	332,594
In cities of 500,000 or more.....	126	207,116	7	1,445	11	3,957	28	19,321	54	57,542	26	124,851
In cities of 100,000 to 499,999.....	184	203,737	11	3,637	16	9,280	37	17,069	80	72,887	40	100,864
In cities of 25,000 to 99,999.....	318	176,258	27	5,750	37	8,172	133	49,442	97	73,706	24	39,188
In cities of 5,000 to 24,999.....	585	187,244	80	9,351	195	28,623	215	64,459	84	61,405	11	23,406
In remainder of United States.....	783	224,015	218	24,595	226	29,115	237	71,877	78	54,143	24	44,285
Roofing, siding, insulation material distributors, total.....												
In cities of 500,000 or more.....	183	123,270	53	8,591	52	21,513	55	42,211	17	32,655	6	18,300
In cities of 100,000 to 499,999.....	187	122,873	51	10,039	58	22,786	53	33,981	22	(D)	3	(D)
In cities of 25,000 to 99,999.....	150	109,112	45	9,121	45	20,299	42	31,916	14	(D)	1	(D)
In cities of 5,000 to 24,999.....	87	46,215	30	5,350	22	6,936	29	22,879	6	11,050	...	...
In remainder of United States.....	90	46,253	30	7,068	32	12,645	22	19,233	6	7,307	...	...
Sand, gravel, crushed stone distributors, total.....												
In cities of 500,000 or more.....	46	18,902	13	2,861	12	2,482	13	(D)	3	(D)	5	(D)
In cities of 100,000 to 499,999.....	54	12,760	19	1,204	17	2,461	13	5,941	5	3,154	...	...
In cities of 25,000 to 99,999.....	46	6,313	19	806	16	2,146	9	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	107	21,315	52	3,003	28	3,162	17	4,146	7	(D)	3	(D)
In remainder of United States.....	344	45,749	195	6,530	69	6,184	63	12,771	14	11,528	3	8,736
Other construction materials distributors, total.....												
In cities of 500,000 or more.....	359	190,243	129	19,001	81	26,524	97	58,504	35	36,289	17	49,925
In cities of 100,000 to 499,999.....	383	189,347	125	18,152	103	26,084	98	65,877	40	44,339	17	34,895
In cities of 25,000 to 99,999.....	242	104,351	92	13,608	65	17,072	60	47,109	16	15,127	9	11,435
In cities of 5,000 to 24,999.....	201	68,730	80	9,544	46	13,845	49	20,668	21	17,356	5	7,317
In remainder of United States.....	286	106,438	126	13,085	59	12,810	69	35,735	24	21,885	8	22,923
Machinery, Equipment, Supplies Distributors												
Air conditioning, commercial refrigeration equipment distributors, total.....												
In cities of 500,000 or more.....	498	173,709	184	23,541	122	26,184	138	63,934	50	(D)	4	(D)
In cities of 100,000 to 499,999.....	620	182,918	213	21,041	200	42,333	167	82,363	33	28,125	7	9,056
In cities of 25,000 to 99,999.....	421	76,932	205	16,312	136	24,239	68	26,425	11	(D)	1	(D)
In cities of 5,000 to 24,999.....	192	26,779	134	9,015	34	3,671	18	7,656	5	(D)	1	(D)
In remainder of United States.....	129	23,732	82	6,911	27	8,964	20	7,857	...	...	...	...
Commercial machines, equipment distributors:												
Office machines, equipment distributors, total.....	1,421	186,631	752	35,612	387	43,596	224	54,682	44	27,425	14	25,316
In cities of 500,000 or more.....	391	91,384	179	10,974	95	15,601	80	28,306	29	20,369	8	16,134
In cities of 100,000 to 499,999.....	362	43,706	165	7,523	112	11,058	74	13,931	6	(D)	5	(D)
In cities of 25,000 to 99,999.....	359	33,008	194	8,947	105	10,175	51	9,291	8	(D)	1	(D)
In cities of 5,000 to 24,999.....	244	15,646	161	6,491	66	(D)	16	(D)	1	(D)	...	...
In remainder of United States.....	65	2,887	53	1,677	9	(D)	3	(D)	...	...	...	...
Restaurant, hotel supply houses (principally nonfood), total.....												
In cities of 500,000 or more.....	179	61,400	74	6,621	53	8,765	42	18,912	5	6,237	5	20,865
In cities of 100,000 to 499,999.....	190	62,210	67	7,088	40	6,198	55	21,739	25	24,265	3	2,920
In cities of 25,000 to 99,999.....	144	27,922	70	5,344	41	6,535	26	(D)	7	(D)	...	...
In cities of 5,000 to 24,999.....	38	3,763	30	2,025	6	(D)	2	(D)	...	...	...	...
In remainder of United States.....	20	3,958	10	1,000	3	(D)	5	1,341	2	(D)	...	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab- lish- ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANT WHOLESALERS—Continued												
Machinery, Equipment, Supplies Distributors—Continued												
Commercial machines, equipment distributors—Continued												
Store machines, fixtures distributors, total	1,087	276,953	530	41,887	301	62,577	190	93,689	58	65,304	8	13,496
In cities of 500,000 or more.....	435	136,636	191	15,651	125	27,289	86	45,105	29	40,588	4	8,003
In cities of 100,000 to 499,999.....	348	96,828	142	11,737	103	22,666	78	39,865	23	(D)	2	(D)
In cities of 25,000 to 99,999.....	183	23,596	119	9,184	43	6,910	19	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	74	12,833	50	3,797	16	3,169	5	(D)	2	(D)	1	(D)
In remainder of United States.....	47	7,060	28	1,518	14	2,543	2	(D)	2	(D)	1	(D)
Other commercial machines, equipment distributors, total.....	140	37,288	80	5,602	26	5,281	28	11,549	5	(D)	1	(D)
In cities of 500,000 or more.....	50	21,008	22	2,033	16	3,273	9	3,258	2	(D)	1	(D)
In cities of 100,000 to 499,999.....	46	10,743	26	1,931	4	405	13	5,995	3	2,412	...	...
In cities of 25,000 to 99,999.....	21	2,379	15	560	3	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	13	2,176	10	583	1	(D)	2	(D)	...	...	...	...
In remainder of United States.....	10	982	7	495	2	(D)	1	(D)	...	...	...	...
Construction machinery, equipment dealers, total	1,640	1,401,359	405	68,891	328	88,008	445	285,652	334	481,473	128	477,335
In cities of 500,000 or more.....	330	276,828	105	23,565	64	17,786	81	48,666	54	72,088	26	114,723
In cities of 100,000 to 499,999.....	455	437,867	95	15,739	93	23,031	114	77,777	105	156,990	48	164,330
In cities of 25,000 to 99,999.....	289	263,588	54	7,926	54	17,961	70	41,946	88	120,381	23	75,374
In cities of 5,000 to 24,999.....	209	136,813	52	9,261	49	15,905	71	44,682	33	46,676	4	20,289
In remainder of United States.....	357	286,263	99	12,400	68	13,325	109	72,581	54	85,338	27	102,619
Farm-garden machinery, equipment wholesalers: total.....	233	78,736	122	12,707	53	11,753	45	21,325	8	13,985	5	18,965
In cities of 500,000 or more.....	53	25,250	26	3,178	10	2,442	12	7,544	3	(D)	2	(D)
In cities of 100,000 to 499,999.....	59	30,540	23	3,680	16	3,376	13	5,397	4	(D)	3	(D)
In cities of 25,000 to 99,999.....	31	4,655	18	1,070	8	(D)	5	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	34	6,666	19	2,033	11	(D)	4	(D)	...	...	...	...
In remainder of United States.....	56	11,625	36	2,746	8	(D)	11	4,602	1	(D)	...	...
Farm, dairy machinery, equipment (including tractors) wholesalers, total.....	879	455,643	369	43,629	233	61,466	168	106,881	87	171,148	22	72,519
In cities of 500,000 or more.....	100	70,942	39	6,160	29	12,156	17	13,120	10	19,161	5	20,345
In cities of 100,000 to 499,999.....	181	133,498	57	6,571	42	10,971	51	42,772	27	55,609	4	17,575
In cities of 25,000 to 99,999.....	135	76,534	53	7,136	35	8,267	26	15,681	14	26,886	7	18,564
In cities of 5,000 to 24,999.....	169	53,600	75	10,377	58	14,007	25	11,740	9	(D)	2	(D)
In remainder of United States.....	294	121,069	145	13,385	69	16,065	49	23,568	27	(D)	4	(D)
Industrial machinery, equipment distributors: Food processing machinery, equipment distributors, total.....	367	163,405	177	23,324	96	23,318	69	53,722	21	36,352	4	26,689
In cities of 500,000 or more.....	119	72,758	60	11,127	24	6,789	22	20,336	10	(D)	3	(D)
In cities of 100,000 to 499,999.....	96	39,491	37	6,519	29	6,097	23	15,324	7	11,551	...	...
In cities of 25,000 to 99,999.....	58	27,634	32	2,438	15	2,969	7	(D)	3	(D)	1	(D)
In cities of 5,000 to 24,999.....	50	12,590	26	1,757	12	2,866	12	7,967	...	...	...	...
In remainder of United States.....	44	10,932	22	1,483	16	4,597	5	(D)	1	(D)	...	...
General-purpose, industrial machinery, equipment distributors, total.....	1,379	498,625	533	56,276	398	89,555	310	163,263	118	126,918	20	62,613
In cities of 500,000 or more.....	533	219,183	210	25,292	143	38,145	118	67,046	51	56,020	11	32,680
In cities of 100,000 to 499,999.....	402	141,944	137	12,279	133	26,754	90	39,032	36	38,670	6	25,199
In cities of 25,000 to 99,999.....	173	55,001	62	6,087	49	9,081	47	27,463	15	12,370	...	...
In cities of 5,000 to 24,999.....	107	28,053	50	5,270	27	5,187	24	9,705	6	7,891	...	...
In remainder of United States.....	164	54,454	74	7,348	46	10,388	31	20,017	10	11,967	3	4,734
Metalworking machinery, equipment dealers, total.....	914	484,490	412	55,912	244	76,209	192	166,521	52	139,552	14	46,296
In cities of 500,000 or more.....	481	271,771	220	31,187	129	46,991	98	101,093	28	69,436	6	23,064
In cities of 100,000 to 499,999.....	230	103,659	95	13,540	66	16,084	52	38,387	12	22,810	5	12,838
In cities of 25,000 to 99,999.....	81	42,910	34	3,134	21	5,082	19	(D)	1	(D)	1	(D)
In cities of 5,000 to 24,999.....	40	7,456	27	3,403	8	1,316	4	(D)	5	(D)	...	...
In remainder of United States.....	82	58,694	36	4,648	20	6,736	19	11,555	5	(D)	2	(D)
Oil well supply houses, total.....	1,208	914,479	429	89,546	468	339,610	238	292,128	62	129,848	11	63,347
In cities of 500,000 or more.....	82	121,599	25	5,806	18	6,203	17	24,835	16	44,931	6	39,824
In cities of 100,000 to 499,999.....	154	141,301	43	6,099	38	36,560	58	70,036	14	(D)	1	(D)
In cities of 25,000 to 99,999.....	158	154,569	39	6,426	50	26,241	51	64,802	15	(D)	3	(D)
In cities of 5,000 to 24,999.....	417	285,558	135	30,263	201	158,342	72	81,641	8	(D)	1	(D)
In remainder of United States.....	397	211,452	187	40,952	161	112,264	40	50,814	9	7,422	...	...
Printing machinery, equipment distributors, total.....	210	64,820	95	7,434	52	11,483	46	17,068	12	11,658	5	17,177
In cities of 500,000 or more.....	145	49,226	62	4,972	35	8,604	37	13,926	6	4,547	5	17,177
In cities of 100,000 to 499,999.....	41	11,591	20	1,753	10	1,678	5	1,049	6	7,111	...	...
In cities of 25,000 to 99,999.....	14	3,150	6	342	5	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	4	222	4	222	...	...	...	...	...	...	...	...
In remainder of United States.....	6	631	3	145	2	(D)	1	(D)	...	...	...	...
Used machinery dealers, total.....	245	31,272	161	12,651	54	5,934	25	8,325	5	4,362	...	...
In cities of 500,000 or more.....	105	13,591	69	4,623	22	3,195	12	(D)	2	(D)	...	...
In cities of 100,000 to 499,999.....	63	8,864	43	4,324	11	920	7	(D)	2	(D)	...	...
In cities of 25,000 to 99,999.....	24	3,237	15	2,187	7	(D)	2	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	17	847	12	496	4	(D)	1	(D)	...	...	...	...
In remainder of United States.....	36	4,733	22	1,021	10	832	3	(D)	1	(D)	...	...
Other industrial machinery, equipment distributors, total.....	1,423	461,895	702	73,233	371	101,468	253	126,584	78	86,138	19	74,472
In cities of 500,000 or more.....	586	207,219	274	32,680	155	47,254	115	63,216	34	32,511	8	31,558
In cities of 100,000 to 499,999.....	313	79,255	151	13,776	85	22,871	58	22,025	16	15,588	3	4,995
In cities of 25,000 to 99,999.....	186	85,776	89	7,559	51	12,517	27	13,064	14	20,119	5	32,517
In cities of 5,000 to 24,999.....	155	45,368	83	10,587	33	7,160	29	18,417	10	9,204	...	...
In remainder of United States.....	183	44,277	105	8,631	47	11,666	24	9,862	4	8,716	3	5,402

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-103

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANT WHOLESALERS-Continued												
Machinery, Equipment Supplies Distributors-Continued												
Industrial materials, supplies distributors:												
Abrasives, abrasive materials distributors, total.....	141	77,400	56	6,118	33	10,763	30	18,568	18	31,761	4	10,190
In cities of 500,000 or more.....	79	35,982	32	3,434	17	4,337	21	12,950	8	(D)	1	(D)
In cities of 100,000 to 499,999.....	23	14,233	9	1,496	4	(D)	1	8,467	7	(D)	2	(D)
In cities of 25,000 to 99,999.....	18	15,758	7	667	6	3,226	4	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	11	4,289	3	153	5	1,292	2	(D)	1	(D)	...	...
In remainder of United States.....	10	7,138	5	368	1	(D)	2	(D)	1	(D)	1	(D)
Mechanical power transmission equipment distributors, total.....	335	113,349	80	7,172	125	27,499	99	44,456	25	24,169	6	10,053
In cities of 500,000 or more.....	98	44,747	21	1,288	25	4,452	32	15,194	17	16,735	3	7,078
In cities of 100,000 to 499,999.....	125	42,337	23	2,358	51	11,756	42	19,504	7	(D)	2	(D)
In cities of 25,000 to 99,999.....	78	19,474	23	2,585	33	7,561	21	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	24	4,475	8	(D)	13	2,847	3	(D)	...	...	...	...
In remainder of United States.....	10	2,316	5	(D)	3	883	1	(D)	...	...	1	(D)
Mechanical rubber goods distributors, total.....	280	100,031	97	11,299	69	16,600	79	34,692	31	30,597	4	6,843
In cities of 500,000 or more.....	146	58,500	44	4,312	32	8,630	49	21,727	19	(D)	2	(D)
In cities of 100,000 to 499,999.....	67	24,418	18	1,338	23	5,593	14	6,592	11	(D)	1	(D)
In cities of 25,000 to 99,999.....	31	8,183	15	1,462	5	(D)	10	3,966	...	...	1	(D)
In cities of 5,000 to 24,999.....	15	2,595	9	657	2	(D)	4	(D)	...	...	...	...
In remainder of United States.....	21	6,335	11	3,530	7	1,204	2	(D)	1	(D)	...	...
Rope, cordage distributors, total.....	117	94,120	43	8,752	34	16,769	32	53,677	4	4,746	4	10,176
In cities of 500,000 or more.....	83	78,947	28	6,730	26	13,772	24	45,371	3	(D)	2	(D)
In cities of 100,000 to 499,999.....	21	11,142	8	(D)	6	(D)	6	(D)	...	...	1	(D)
In cities of 25,000 to 99,999.....	5	(D)	3	229	...	...	1	(D)	...	...	1	(D)
In cities of 5,000 to 24,999.....	2	(D)	1	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States.....	6	1,641	3	535	1	(D)	1	(D)	1	(D)	...	...
Valves, fittings (except plumbing) distributors, total.....	214	139,320	73	8,696	43	13,129	58	35,013	29	50,493	11	31,989
In cities of 500,000 or more.....	85	56,035	30	4,086	18	4,108	19	10,944	13	18,557	5	18,340
In cities of 100,000 to 499,999.....	60	50,587	17	1,703	10	2,848	20	14,041	8	(D)	5	(D)
In cities of 25,000 to 99,999.....	31	16,981	9	749	7	(D)	9	4,609	6	(D)	...	...
In cities of 5,000 to 24,999.....	20	8,436	9	1,042	2	(D)	8	(D)	...	...	1	(D)
In remainder of United States.....	18	7,281	8	1,116	6	(D)	2	(D)	2	(D)	...	...
Reconditioned drum, barrel distributors, total.....	372	65,360	160	9,419	75	8,169	90	18,245	31	12,618	16	16,909
In cities of 500,000 or more.....	164	29,479	57	2,908	37	3,120	48	10,043	14	4,725	8	8,683
In cities of 100,000 to 499,999.....	110	20,358	56	2,816	20	2,265	17	3,947	12	5,398	5	5,932
In cities of 25,000 to 99,999.....	41	6,966	20	1,332	3	(D)	14	1,700	2	(D)	2	(D)
In cities of 5,000 to 24,999.....	22	2,167	11	363	4	354	5	(D)	1	(D)	1	(D)
In remainder of United States.....	35	6,390	16	2,000	11	1,808	6	(D)	2	(D)	...	...
Other industrial materials, supplies distributors, total.....	2,934	1,420,160	1,232	165,134	723	188,959	582	319,592	286	345,841	111	400,634
In cities of 500,000 or more.....	1,165	599,089	517	78,072	271	74,437	227	127,736	101	120,725	49	198,119
In cities of 100,000 to 499,999.....	818	387,818	311	31,355	202	50,800	171	92,498	99	106,398	35	106,767
In cities of 25,000 to 99,999.....	433	201,703	171	18,917	111	27,330	90	49,914	45	65,863	16	39,679
In cities of 5,000 to 24,999.....	243	83,689	110	11,867	69	19,246	43	22,114	17	20,715	4	9,747
In remainder of United States.....	275	147,861	123	24,923	70	17,146	51	27,330	24	32,140	7	46,322
Professional equipment, supplies distributors:												
Dental supply houses, total.....	502	124,125	198	14,090	108	16,684	130	40,686	61	46,226	5	6,439
In cities of 500,000 or more.....	217	56,826	101	7,441	41	7,120	45	13,729	25	22,097	5	6,439
In cities of 100,000 to 499,999.....	172	48,728	49	3,138	31	4,231	60	19,703	32	21,656	...	...
In cities of 25,000 to 99,999.....	91	16,547	36	2,902	27	(D)	24	(D)	4	2,473	...	...
In cities of 5,000 to 24,999.....	9	1,117	4	247	4	(D)	1	(D)	...	...	...	...
In remainder of United States.....	13	907	8	362	5	545	...	...	...	...	...	...
Religious supply houses, total.....	134	31,582	63	4,183	32	5,004	23	6,069	9	7,115	7	9,211
In cities of 500,000 or more.....	89	17,668	51	2,987	18	2,560	12	3,595	5	5,541	3	2,985
In cities of 100,000 to 499,999.....	23	7,092	5	285	9	1,830	5	1,061	2	(D)	2	(D)
In cities of 25,000 to 99,999.....	9	1,415	2	(D)	3	(D)	3	540	...	...	1	(D)
In cities of 5,000 to 24,999.....	8	4,832	3	693	1	(D)	2	(D)	1	(D)	1	(D)
In remainder of United States.....	5	575	2	(D)	1	(D)	1	(D)	1	(D)	...	...
School supply houses, total.....	255	96,321	96	8,628	65	11,846	54	22,406	29	28,553	11	24,888
In cities of 500,000 or more.....	83	26,651	31	2,818	28	5,050	14	6,651	9	(D)	1	(D)
In cities of 100,000 to 499,999.....	60	27,811	19	1,749	12	2,996	16	5,512	9	8,787	4	8,767
In cities of 25,000 to 99,999.....	50	25,006	14	2,100	12	1,808	12	5,206	8	8,343	4	7,549
In cities of 5,000 to 24,999.....	29	6,054	12	1,151	8	(D)	8	2,764	1	(D)	...	...
In remainder of United States.....	33	10,799	20	810	5	(D)	4	2,273	2	(D)	2	(D)
Surgical, medical, hospital supply houses, total.....	800	321,489	311	24,939	165	30,048	215	94,698	89	98,171	20	73,633
In cities of 500,000 or more.....	338	161,920	139	12,748	57	10,083	85	40,305	45	52,625	12	46,159
In cities of 100,000 to 499,999.....	231	92,684	68	5,504	50	9,498	74	34,199	34	30,307	5	12,676
In cities of 25,000 to 99,999.....	152	44,774	58	3,382	45	8,898	41	14,603	7	(D)	1	(D)
In cities of 5,000 to 24,999.....	44	11,888	26	1,975	7	852	9	3,844	1	(D)	1	(D)
In remainder of United States.....	35	10,223	20	1,330	6	717	6	1,747	2	(D)	1	(D)
Optical goods wholesalers, total.....	742	126,966	219	20,105	209	18,887	227	40,895	77	34,838	10	12,241
In cities of 500,000 or more.....	282	54,688	98	11,368	68	7,880	70	15,267	43	(D)	3	(D)
In cities of 100,000 to 499,999.....	212	46,186	46	5,093	55	4,705	80	14,876	26	13,334	5	8,178
In cities of 25,000 to 99,999.....	146	18,620	37	2,121	46	3,327	53	7,778	8	(D)	2	(D)
In cities of 5,000 to 24,999.....	87	6,377	32	1,118	34	2,580	21	2,679	...	...	...	...
In remainder of United States.....	15	1,095	6	405	6	395	3	295	...	...	...	...
Other professional supplies distributors, total.....	479	152,670	242	16,372	95	15,893	83	25,662	33	26,198	26	68,545
In cities of 500,000 or more.....	214	87,130	106	6,894	40	6,838	32	11,534	19	15,630	17	46,234
In cities of 100,000 to 499,999.....	155	32,635	72	5,136	30	3,893	36	9,457	12	(D)	5	(D)
In cities of 25,000 to 99,999.....	57	17,031	34	1,834	13	3,057	7	1,228	1	(D)	2	(D)
In cities of 5,000 to 24,999.....	26	3,283	18	1,709	4	428	4	1,146	...	...	...	...
In remainder of United States.....	27	12,591	12	799	8	1,677	4	2,297	1	(D)	2	(D)

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Establishments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales	Establishments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANT WHOLESALERS-Continued												
Machinery, Equipment, Supplies Distributors-Continued												
Service establishment supply houses:												
Beauty, barber supply houses, total.....	898	140,561	391	24,437	232	28,891	237	61,059	35	22,680	3	3,494
In cities of 500,000 or more.....	290	56,559	134	10,889	57	7,544	74	21,037	23	(D)	2	(D)
In cities of 100,000 to 499,999.....	322	52,922	110	6,418	91	11,971	111	28,169	9	(D)	1	(D)
In cities of 25,000 to 99,999.....	213	25,500	98	5,424	69	7,778	44	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	52	4,001	33	1,158	13	(D)	6	(D)	...	...	...	...
In remainder of United States.....	21	1,579	16	548	2	(D)	2	(D)	1	(D)	...	...
Janitors' supply houses, total.....	843	126,780	427	24,255	249	31,269	129	33,471	32	22,718	6	15,067
In cities of 500,000 or more.....	266	52,455	127	9,474	76	11,447	44	14,334	17	(D)	2	(D)
In cities of 100,000 to 499,999.....	285	37,890	121	5,618	101	11,089	51	12,295	10	(D)	2	(D)
In cities of 25,000 to 99,999.....	160	18,602	96	4,969	41	4,951	18	3,758	4	(D)	1	(D)
In cities of 5,000 to 24,999.....	75	12,896	48	2,589	16	2,056	10	(D)	...	...	1	(D)
In remainder of United States.....	57	4,937	35	1,605	15	1,726	6	(D)	1	(D)	...	...
Laundry, dry cleaning supply houses, total..	441	146,607	186	27,264	105	26,671	115	50,728	29	31,485	6	10,459
In cities of 500,000 or more.....	205	77,897	88	15,582	47	14,008	51	22,392	14	(D)	5	(D)
In cities of 100,000 to 499,999.....	152	49,500	58	8,501	34	8,688	48	20,486	11	(D)	1	(D)
In cities of 25,000 to 99,999.....	50	11,715	19	1,572	17	2,993	11	(D)	3	(D)	...	...
In cities of 5,000 to 24,999.....	11	1,362	8	516	2	(D)	1	(D)	...	...	...	...
In remainder of United States.....	23	6,133	13	1,093	5	(D)	4	(D)	1	(D)	...	...
Shoe service wholesalers, total.....	485	101,579	251	28,964	142	30,300	83	33,358	8	(D)	1	(D)
In cities of 500,000 or more.....	231	60,032	133	18,565	54	14,865	39	20,433	4	(D)	1	(D)
In cities of 100,000 to 499,999.....	138	26,632	52	5,305	50	8,183	32	10,356	4	2,788	...	...
In cities of 25,000 to 99,999.....	96	11,285	56	4,213	32	5,611	8	1,461	...	...	...	...
In cities of 5,000 to 24,999.....	16	2,960	7	(D)	5	(D)	4	1,108	...	...	...	...
In remainder of United States.....	4	670	3	(D)	1	(D)	...	...	...	...	...	...
Undertakers' supply houses, total.....	137	14,443	87	5,584	33	4,414	15	(D)	2	(D)	...	...
In cities of 500,000 or more.....	37	4,166	27	2,048	7	1,476	3	642	...	...	...	...
In cities of 100,000 to 499,999.....	26	3,410	13	850	8	1,194	5	1,366	...	...	...	...
In cities of 25,000 to 99,999.....	26	2,303	16	746	6	730	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	21	1,779	14	439	4	(D)	2	(D)	1	(D)	...	...
In remainder of United States.....	27	2,785	17	1,501	8	(D)	2	(D)	...	...	...	...
Upholsterers' supply houses, total.....	262	92,670	99	11,662	79	16,324	67	40,726	12	12,938	5	11,020
In cities of 500,000 or more.....	163	66,263	54	6,246	47	10,088	48	30,574	10	(D)	4	(D)
In cities of 100,000 to 499,999.....	67	19,407	24	3,658	26	5,316	15	8,644	1	(D)	1	(D)
In cities of 25,000 to 99,999.....	20	3,363	12	(D)	4	(D)	4	1,508	...	...	...	...
In cities of 5,000 to 24,999.....	4	333	3	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States.....	8	3,304	6	(D)	1	(D)	...	...	1	(D)	...	...
Welders' supply houses, total.....	1,000	198,100	375	28,755	373	59,271	216	79,320	34	(D)	2	(D)
In cities of 500,000 or more.....	191	58,344	69	6,692	56	11,136	55	28,099	10	(D)	1	(D)
In cities of 100,000 to 499,999.....	231	51,656	74	6,181	81	13,343	61	20,489	15	11,643	...	...
In cities of 25,000 to 99,999.....	284	46,527	101	7,530	122	18,946	58	18,384	3	1,667	...	...
In cities of 5,000 to 24,999.....	186	23,929	72	4,497	82	10,368	28	(D)	2	(D)	...	...
In remainder of United States.....	108	17,644	57	3,855	32	5,478	14	(D)	4	(D)	1	(D)
Other service establishment supply houses, total.....	1,198	281,252	640	55,817	321	77,548	192	93,193	39	38,857	6	15,837
In cities of 500,000 or more.....	612	172,738	309	30,347	156	42,746	121	61,876	22	(D)	4	(D)
In cities of 100,000 to 499,999.....	311	64,887	143	10,586	103	19,612	49	19,710	14	(D)	2	(D)
In cities of 25,000 to 99,999.....	123	16,691	84	5,833	30	6,376	8	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	71	10,283	48	3,041	16	4,847	6	(D)	1	(D)	...	...
In remainder of United States.....	81	16,653	56	6,010	16	3,967	8	(D)	1	(D)	...	...
Transportation equipment distributors:												
Aircraft, aeronautical equipment, parts distributors, total.....	450	169,782	213	28,610	106	19,757	82	36,999	31	26,586	18	57,830
In cities of 500,000 or more.....	131	51,002	59	11,260	29	5,519	31	15,160	6	6,768	6	12,295
In cities of 100,000 to 499,999.....	88	48,908	40	3,808	21	3,647	16	8,975	6	5,225	5	27,253
In cities of 25,000 to 99,999.....	94	28,308	48	5,555	22	3,771	16	5,385	6	(D)	2	(D)
In cities of 5,000 to 24,999.....	52	18,205	21	3,769	15	3,751	6	2,058	8	(D)	2	(D)
In remainder of United States.....	85	23,359	45	4,218	19	3,069	13	5,421	5	3,673	3	6,978
Marine machinery, equipment distributors, total.....	400	126,573	175	17,193	105	21,698	81	39,980	34	32,872	5	14,830
In cities of 500,000 or more.....	174	57,103	70	7,129	44	11,098	45	20,876	15	18,000	...	...
In cities of 100,000 to 499,999.....	100	39,405	31	3,995	36	6,747	20	9,606	10	(D)	3	(D)
In cities of 25,000 to 99,999.....	38	11,119	21	1,700	11	1,502	4	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	35	6,854	25	2,608	5	1,172	4	(D)	1	(D)	...	...
In remainder of United States.....	53	12,092	28	1,761	9	1,179	8	2,523	6	(D)	2	(D)
Railroad equipment distributors, total.....	84	60,046	35	5,186	25	18,468	17	9,635	4	6,929	3	19,828
In cities of 500,000 or more.....	63	54,531	26	3,166	16	16,301	15	(D)	3	(D)	3	19,828
In cities of 100,000 to 499,999.....	10	2,047	5	1,096	4	(D)	1	(D)	...	...	...	...
In cities of 25,000 to 99,999.....	4	(D)	1	(D)	3	(D)	...	...	...	...	...	...
In cities of 5,000 to 24,999.....	6	1,779	3	(D)	2	(D)	1	(D)	...	...	...	...
In remainder of United States.....	1	(D)	...	(D)	...	...	...	...	1	(D)	...	...
Other transportation equipment distributors, total.....	70	19,647	29	2,898	16	4,355	19	8,302	6	4,092	...	...
In cities of 500,000 or more.....	27	8,468	11	989	8	(D)	4	1,834	4	(D)	...	...
In cities of 100,000 to 499,999.....	19	5,476	5	(D)	5	(D)	9	4,486	...	...	...	...
In cities of 25,000 to 99,999.....	10	3,244	1	(D)	2	(D)	6	1,982	1	(D)	...	...
In cities of 5,000 to 24,999.....	6	1,584	5	(D)	...	...	...	...	1	(D)	...	...
In remainder of United States.....	8	875	7	(D)	1	(D)	...	...	...	...	...	...
Metals, Metalwork (Except Scrap) Distributors												
Iron, steel and products distributors, total...	2,693	2,174,276	960	185,787	590	210,388	602	408,699	352	510,673	189	858,729
In cities of 500,000 or more.....	1,180	1,158,153	435	101,656	244	98,950	249	203,814	159	254,646	93	499,087
In cities of 100,000 to 499,999.....	568	456,802	167	35,277	116	42,618	159	97,602	86	132,586	40	148,699
In cities of 25,000 to 99,999.....	363	217,079	124	18,053	93	27,834	81	51,489	48	55,123	17	64,580
In cities of 5,000 to 24,999.....	251	116,269	99	14,592	64	19,218	54	25,503	23	24,760	11	32,196
In remainder of United States.....	331	225,973	135	16,189	73	21,768	59	30,291	36	43,558	28	114,167

(D) Withheld to avoid disclosure. ... Represents zero. ¹Including establishments with one or more employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-105

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE--Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with--									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANT WHOLESALERS--Continued												
Metals, Metalwork (Except Scrap) Distributors--Con.												
Nonferrous metals distributors, total.....	542	1,188,309	207	95,750	126	81,178	114	122,986	65	333,678	30	554,717
In cities of 500,000 or more.....	327	1,002,624	132	84,782	79	59,196	56	66,314	38	278,663	22	513,669
In cities of 100,000 to 499,999.....	109	96,923	35	5,173	18	10,227	38	29,974	14	28,282	4	23,267
In cities of 25,000 to 99,999.....	33	21,435	12	1,819	10	3,690	6	8,525	4	(D)	1	(D)
In cities of 5,000 to 24,999.....	35	34,522	14	2,666	10	3,390	6	13,945	4	(D)	1	(D)
In remainder of United States.....	38	32,805	14	1,310	9	4,675	8	4,228	5	(D)	2	(D)
Scrap, Waste Materials Dealers												
Iron, steel scrap dealers:												
Iron, steel scrap dealers (with processing, preparation equipment), total.....	2,202	801,352	738	39,004	538	64,534	548	160,066	309	268,693	69	269,055
In cities of 500,000 or more.....	403	272,186	91	7,971	90	15,021	106	41,672	91	96,106	25	111,416
In cities of 100,000 to 499,999.....	374	226,465	88	7,682	65	9,736	121	39,621	80	70,842	20	98,584
In cities of 25,000 to 99,999.....	448	135,200	93	5,346	122	14,046	136	35,472	89	67,409	8	12,927
In cities of 5,000 to 24,999.....	535	86,593	211	10,543	163	18,403	125	29,526	30	20,150	6	7,971
In remainder of United States.....	442	80,908	255	7,462	98	7,328	60	13,775	19	14,186	10	38,157
Iron, steel scrap dealers (without processing, preparation equipment), total.....	1,517	411,788	1,092	68,448	267	70,966	117	96,944	35	121,606	6	53,824
In cities of 500,000 or more.....	389	278,526	251	31,167	64	39,259	40	68,667	9	(D)	4	(D)
In cities of 100,000 to 499,999.....	231	47,474	145	11,048	53	14,060	23	10,346	9	(D)	1	(D)
In cities of 25,000 to 99,999.....	214	47,330	131	6,835	45	9,757	28	11,830	9	(D)	1	(D)
In cities of 5,000 to 24,999.....	285	21,640	203	7,613	56	5,114	20	(D)	6	(D)	...	...
In remainder of United States.....	398	16,818	341	11,785	49	2,776	6	(D)	2	(D)	...	...
Waste materials dealers:												
Nonferrous metallic scrap dealers, total....	1,518	500,822	768	70,953	363	87,953	280	162,069	82	105,273	25	74,574
In cities of 500,000 or more.....	476	210,063	251	32,357	117	41,647	75	68,568	24	36,567	9	30,924
In cities of 100,000 to 499,999.....	324	151,510	129	11,957	77	17,999	73	39,514	32	44,439	13	37,601
In cities of 25,000 to 99,999.....	279	71,119	128	12,429	69	13,725	68	30,296	12	(D)	2	(D)
In cities of 5,000 to 24,999.....	257	38,940	137	8,698	70	8,715	42	12,754	8	8,773	...	...
In remainder of United States.....	182	29,190	123	5,512	30	5,867	22	10,937	6	(D)	1	(D)
Waste paper dealers, total.....	1,124	218,239	487	31,082	271	25,231	233	47,670	98	55,805	35	58,451
In cities of 500,000 or more.....	545	133,462	259	21,404	117	11,796	104	24,281	41	33,297	24	42,684
In cities of 100,000 to 499,999.....	241	47,012	65	3,680	69	6,703	60	12,240	38	(D)	9	(D)
In cities of 25,000 to 99,999.....	179	18,364	72	2,582	51	3,559	45	7,593	10	(D)	1	(D)
In cities of 5,000 to 24,999.....	75	5,672	47	1,902	19	1,619	6	1,129	3	1,022	...	...
In remainder of United States.....	84	13,729	44	1,514	15	1,554	18	2,427	6	(D)	1	(D)
Wiping cloth dealers, total.....	229	48,395	63	4,420	48	4,986	59	12,042	42	16,259	17	10,688
In cities of 500,000 or more.....	122	28,905	29	2,557	25	3,088	34	7,520	25	10,385	9	5,355
In cities of 100,000 to 499,999.....	56	11,906	18	803	11	1,159	9	(D)	12	4,737	6	(D)
In cities of 25,000 to 99,999.....	26	3,848	8	453	6	452	8	1,064	2	(D)	2	(D)
In cities of 5,000 to 24,999.....	8	1,122	1	(D)	...	...	6	(D)	1	(D)	...	...
In remainder of United States.....	17	2,614	7	(D)	6	287	2	(D)	2	(D)	...	...
Rags, textile waste dealers, total.....	784	250,528	353	38,306	195	54,218	150	70,252	68	53,111	18	34,641
In cities of 500,000 or more.....	445	123,060	212	22,345	102	22,425	86	31,702	38	24,779	7	21,809
In cities of 100,000 to 499,999.....	134	59,968	47	8,995	46	22,304	21	12,765	13	8,479	7	7,425
In cities of 25,000 to 99,999.....	117	33,420	54	3,692	29	5,313	20	6,266	12	(D)	2	(D)
In cities of 5,000 to 24,999.....	45	19,866	25	2,505	9	(D)	8	10,776	1	(D)	2	(D)
In remainder of United States.....	43	14,214	15	769	9	(D)	15	8,743	4	(D)	...	...
Other waste materials dealers, total.....	815	174,466	503	36,034	179	29,025	96	29,006	29	34,032	8	46,369
In cities of 500,000 or more.....	299	102,683	175	14,988	68	12,242	39	14,323	13	14,145	4	42,145
In cities of 100,000 to 499,999.....	173	31,219	106	9,555	40	7,733	17	5,451	7	(D)	3	(D)
In cities of 25,000 to 99,999.....	118	22,825	74	6,683	21	4,430	18	4,181	5	7,531	...	...
In cities of 5,000 to 24,999.....	81	8,439	47	1,884	25	3,074	6	(D)	2	(D)	1	(D)
In remainder of United States.....	144	9,300	101	2,924	25	1,546	16	(D)	2	(D)	...	...
Other Merchant Wholesalers												
Amusement, sporting goods distributors:												
Cameras, photographic supplies distributors, total.....	484	233,116	177	19,485	130	33,504	112	60,149	44	38,673	21	81,305
In cities of 500,000 or more.....	259	161,864	88	12,685	63	18,078	62	37,871	30	32,083	16	61,147
In cities of 100,000 to 499,999.....	118	48,312	38	3,575	38	10,251	29	15,089	11	(D)	2	(D)
In cities of 25,000 to 99,999.....	50	9,864	21	1,720	13	2,483	13	1,986	1	(D)	2	(D)
In cities of 5,000 to 24,999.....	31	7,899	12	798	11	2,009	6	(D)	2	(D)	...	...
In remainder of United States.....	26	5,177	18	707	5	683	2	(D)	...	...	1	(D)
Sporting goods wholesalers, total.....	579	233,998	270	32,772	137	29,891	119	69,031	40	57,325	13	44,979
In cities of 500,000 or more.....	204	132,541	80	13,939	42	13,228	51	35,339	25	42,230	6	27,805
In cities of 100,000 to 499,999.....	149	51,717	64	5,835	38	7,355	35	16,703	6	(D)	6	(D)
In cities of 25,000 to 99,999.....	83	17,028	39	3,358	23	3,612	15	5,545	6	4,512	...	...
In cities of 5,000 to 24,999.....	59	12,777	35	3,040	11	2,153	11	(D)	1	(D)	...	...
In remainder of United States.....	84	19,935	52	6,600	23	3,543	7	(D)	2	(D)	...	...
Toys, games, fireworks wholesalers, total....	805	277,626	376	44,753	210	51,176	152	79,461	55	69,262	12	32,974
In cities of 500,000 or more.....	428	171,850	184	24,956	111	28,421	91	50,766	33	38,451	9	29,256
In cities of 100,000 to 499,999.....	189	66,794	75	7,680	57	13,443	39	17,300	15	24,653	3	3,718
In cities of 25,000 to 99,999.....	83	18,639	51	7,001	20	5,875	10	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	43	8,554	26	1,680	11	1,612	4	(D)	2	(D)	...	...
In remainder of United States.....	62	11,789	40	3,436	11	1,825	8	2,899	3	3,629	...	...
Other recreation goods wholesalers, total....	646	207,971	323	30,013	156	33,206	112	50,044	41	46,392	14	48,316
In cities of 500,000 or more.....	318	128,634	148	16,349	75	18,028	63	30,671	23	29,085	9	34,501
In cities of 100,000 to 499,999.....	155	42,803	81	6,790	39	7,376	23	9,275	8	(D)	4	(D)
In cities of 25,000 to 99,999.....	75	18,113	33	2,506	23	4,382	13	(D)	6	(D)	...	...
In cities of 5,000 to 24,999.....	30	11,185	16	1,958	6	1,794	5	(D)	2	(D)	1	(D)
In remainder of United States.....	68	7,236	45	2,410	13	1,626	8	(D)	2	(D)	...	...
Book, magazine, newspaper wholesalers, total...	1,919	697,206	675	47,986	464	72,948	498	150,172	201	153,538	81	272,562
In cities of 500,000 or more.....	478	296,403	230	18,907	79	17,937	73	27,976	48	42,581	48	189,002
In cities of 100,000 to 499,999.....	332	163,851	95	4,488	36	5,784	88	35,706	93	72,944	20	44,929
In cities of 25,000 to 99,999.....	527	132,918	98	7,688	166	24,427	214	56,518	40	23,470	...	20,815
In cities of 5,000 to 24,999.....	406	64,794	162	11,998	135	18,787	93	21,335	15	(D)	1	(D)
In remainder of United States.....	176	39,240	90	4,905	48	6,013	30	8,637	5	(D)	3	(D)

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
Other Merchant Wholesalers—Continued												
Coal wholesalers:												
Coal wholesalers (without yards or dock stocks), total.....	496	568,163	267	85,043	118	111,334	70	164,197	32	123,983	9	83,606
In cities of 500,000 or more.....	196	377,771	97	48,776	44	64,207	32	126,662	16	(D)	7	(D)
In cities of 100,000 to 499,999.....	100	92,585	56	18,253	22	22,500	13	16,354	8	(D)	1	(D)
In cities of 25,000 to 99,999.....	51	38,599	25	5,012	16	7,578	6	(D)	3	(D)	1	(D)
In cities of 5,000 to 24,999.....	47	20,268	30	5,313	12	8,633	4	(D)	1	(D)	...	...
In remainder of United States.....	102	38,940	59	7,689	24	8,416	15	12,177	4	10,658	...	...
Coal wholesalers (with coal yard), total....	204	226,026	78	8,265	45	13,285	52	64,729	18	56,272	11	83,475
In cities of 500,000 or more.....	62	129,670	22	3,155	9	3,081	17	19,598	6	31,895	8	71,941
In cities of 100,000 to 499,999.....	37	19,073	11	597	9	1,585	5	7,590	2	(D)	2	(D)
In cities of 25,000 to 99,999.....	28	51,642	12	1,386	5	(D)	13	29,503	5	13,786	1	(D)
In cities of 5,000 to 24,999.....	33	14,499	12	1,227	9	(D)	11	5,829	1	(D)	...	...
In remainder of United States.....	44	11,142	21	1,900	13	5,344	6	2,209	4	1,689	...	...
Farm supplies wholesalers:												
Feed wholesalers, total.....	1,067	766,302	500	139,762	310	169,223	179	199,165	65	178,723	13	79,429
In cities of 500,000 or more.....	117	248,879	42	30,466	37	40,641	24	64,757	9	71,199	5	41,816
In cities of 100,000 to 499,999.....	124	129,229	60	38,039	39	40,021	14	23,320	10	(D)	1	(D)
In cities of 25,000 to 99,999.....	127	130,312	34	9,242	44	25,437	33	38,774	14	(D)	2	(D)
In cities of 5,000 to 24,999.....	209	85,301	86	16,631	66	20,209	42	30,170	13	(D)	2	(D)
In remainder of United States.....	490	172,581	278	45,384	124	42,915	66	42,144	19	35,113	3	7,025
Fertilizer, agricultural chemical distributors, total.....	507	280,597	270	37,117	120	89,111	82	76,571	27	47,776	8	30,022
In cities of 500,000 or more.....	73	87,278	31	8,285	22	45,093	13	21,093	5	(D)	2	(D)
In cities of 100,000 to 499,999.....	65	66,885	25	3,060	17	9,833	15	26,827	7	(D)	1	(D)
In cities of 25,000 to 99,999.....	74	48,942	35	3,467	15	16,624	16	8,546	6	(D)	2	(D)
In cities of 5,000 to 24,999.....	88	24,200	53	8,683	18	3,924	14	8,092	3	3,501	...	...
In remainder of United States.....	207	53,292	126	13,622	48	13,637	24	12,013	6	8,342	3	5,678
Seed wholesalers, total.....	641	474,148	190	38,069	137	46,885	171	130,499	106	151,744	37	106,951
In cities of 500,000 or more.....	71	98,118	19	4,120	14	5,822	10	13,882	16	22,338	12	51,956
In cities of 100,000 to 499,999.....	108	101,916	21	3,616	18	9,862	40	25,097	22	(D)	7	(D)
In cities of 25,000 to 99,999.....	93	58,053	25	4,067	24	8,090	24	15,882	19	(D)	1	(D)
In cities of 5,000 to 24,999.....	126	77,089	38	12,588	28	7,715	35	28,558	17	17,991	8	10,237
In remainder of United States.....	243	138,972	87	13,678	53	15,396	62	47,080	32	49,749	9	13,069
Other farm supplies wholesalers, total.....	132	53,595	54	5,857	35	11,406	23	12,156	20	24,176	...	...
In cities of 500,000 or more.....	33	9,571	13	1,690	11	4,782	5	(D)	4	(D)	...	...
In cities of 100,000 to 499,999.....	16	2,078	9	(D)	5	913	2	(D)	...	(D)	...	...
In cities of 25,000 to 99,999.....	10	5,407	2	(D)	4	1,186	2	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	23	11,441	11	1,248	5	1,894	2	(D)	5	(D)	...	...
In remainder of United States.....	50	25,098	19	2,366	10	2,631	12	6,321	9	13,780	...	...
Jewelry wholesalers:												
General-line jewelry wholesalers, total.....	234	143,549	52	13,030	51	16,373	83	42,841	35	30,423	13	40,882
In cities of 500,000 or more.....	150	106,651	36	10,021	31	10,159	49	27,483	24	(D)	10	(D)
In cities of 100,000 to 499,999.....	70	32,721	12	1,927	16	5,233	29	14,178	11	(D)	2	(D)
In cities of 25,000 to 99,999.....	7	2,739	3	(D)	...	...	3	(D)	...	...	1	(D)
In cities of 5,000 to 24,999.....	4	(D)	...	...	3	(D)	...	...	...	...	...	...
In remainder of United States.....	4	(D)	1	(D)	1	(D)	2	(D)	...	...	...	...
Clocks, watches wholesalers, total.....	355	124,380	199	31,871	72	21,934	61	35,535	19	(D)	4	(D)
In cities of 500,000 or more.....	301	109,309	164	23,716	67	21,371	48	27,821	18	(D)	4	(D)
In cities of 100,000 to 499,999.....	33	13,516	16	6,837	4	(D)	12	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	13	1,029	12	(D)	...	...	1	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	6	(D)	5	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States.....	2	(D)	2	(D)	...	...	...	...	...	...	...	...
Costume jewelry wholesalers, total.....	513	132,621	245	23,227	118	21,700	102	35,137	36	34,526	12	18,031
In cities of 500,000 or more.....	379	107,991	172	18,308	93	18,224	78	28,483	28	29,976	8	13,000
In cities of 100,000 to 499,999.....	92	21,315	44	3,525	17	2,853	19	5,356	8	4,550	4	5,031
In cities of 25,000 to 99,999.....	19	1,985	13	731	3	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	7	253	4	134	3	119	...	...	...	...	...	...
In remainder of United States.....	16	1,077	12	529	2	(D)	2	(D)	...	...	...	...
Precious stones distributors, total.....	498	202,608	366	117,595	93	43,964	34	28,232	4	(D)	1	(D)
In cities of 500,000 or more.....	449	185,047	339	114,592	81	40,793	26	(D)	3	(D)	...	...
In cities of 100,000 to 499,999.....	36	15,203	20	2,485	7	2,173	7	(D)	1	(D)	1	(D)
In cities of 25,000 to 99,999.....	11	(D)	6	(D)	5	998	...	...	...	...	...	...
In cities of 5,000 to 24,999.....	2	(D)	1	(D)	...	...	1	(D)	...	...	...	...
In remainder of United States.....	...	...	...	...	...	...	...	...	...	...	...	...
Watch materials, jewelers' tools distributors, total.....	172	30,719	81	7,569	52	5,661	26	6,555	9	4,971	4	5,963
In cities of 500,000 or more.....	109	24,177	51	6,048	32	4,105	16	4,421	6	3,640	4	5,963
In cities of 100,000 to 499,999.....	51	5,591	22	1,201	18	(D)	9	(D)	2	(D)	...	...
In cities of 25,000 to 99,999.....	9	446	6	(D)	2	(D)	1	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	1	(D)	1	(D)	...	...	...	...	...	...	...	...
In remainder of United States.....	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...
Other jewelry wholesalers, total.....	969	191,582	628	57,521	181	34,309	133	70,396	22	(D)	5	(D)
In cities of 500,000 or more.....	710	153,833	459	43,831	136	27,500	90	54,723	20	(D)	5	(D)
In cities of 100,000 to 499,999.....	171	27,848	108	9,622	32	5,268	30	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	46	6,512	32	2,270	10	1,013	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	20	2,350	14	1,234	3	528	3	588	...	...	...	...
In remainder of United States.....	22	1,039	15	564	...	...	7	475	...	...	...	...
Petroleum products distributors, total.....	2,260	1,416,388	1,344	284,555	538	260,266	262	271,206	92	221,285	24	379,076
In cities of 500,000 or more.....	430	646,937	239	91,070	90	86,967	68	95,676	22	84,091	11	289,133
In cities of 100,000 to 499,999.....	425	261,442	224	51,060	112	55,590	67	85,260	19	48,048	3	21,484
In cities of 25,000 to 99,999.....	333	164,022	165	32,407	98	41,648	46	44,884	21	37,396	3	7,687
In cities of 5,000 to 24,999.....	393	163,015	248	40,130	95	28,183	35	19,602	12	26,436	3	48,664
In remainder of United States.....	679	180,972	468	69,888	143	47,878	46	25,784	18	25,314	4	12,108

(D) Withheld to avoid disclosure. ... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-107

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab- lish- ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
OTHER MERCHANT WHOLESALERS--Continued												
Gift, art goods, greeting card distributors:												
Gift, art goods wholesalers, total.....	735	140,213	445	31,210	146	28,621	96	44,275	44	30,192	4	5,915
In cities of 500,000 or more.....	457	102,136	272	21,649	89	18,588	66	33,690	26	22,294	4	5,915
In cities of 100,000 to 499,999.....	116	21,013	66	3,699	25	5,067	15	6,785	10	5,462	...	...
In cities of 25,000 to 99,999.....	61	6,322	42	2,199	9	1,286	6	(D)	4	(D)	...	...
In cities of 5,000 to 24,999.....	38	4,573	22	1,160	11	2,293	4	(D)	1	(D)	...	...
In remainder of United States.....	63	6,169	43	2,503	12	1,387	5	1,495	3	784	...	...
Greeting card distributors, total.....	248	50,094	119	6,797	53	6,057	44	12,797	21	8,197	11	16,246
In cities of 500,000 or more.....	138	32,145	54	3,210	30	4,000	33	9,895	14	4,925	7	10,115
In cities of 100,000 to 499,999.....	59	9,120	34	1,559	10	962	8	2,268	4	(D)	3	(D)
In cities of 25,000 to 99,999.....	22	3,376	11	982	7	630	1	(D)	3	(D)	...	...
In cities of 5,000 to 24,999.....	12	4,172	7	208	4	(D)	...	...	...	...	1	(D)
In remainder of United States.....	17	1,281	13	838	2	(D)	2	(D)	...	...	...	...
Flower, bulb, plant wholesalers:												
Flower (cut), potted plant wholesalers, total.....	851	193,270	361	26,892	237	43,098	190	77,179	49	29,797	14	16,304
In cities of 500,000 or more.....	266	86,380	91	9,121	79	16,441	78	38,185	13	15,360	5	7,273
In cities of 100,000 to 499,999.....	224	55,812	77	5,949	78	14,990	59	25,344	7	(D)	3	(D)
In cities of 25,000 to 99,999.....	111	16,732	59	4,059	29	4,530	17	4,653	4	(D)	2	(D)
In cities of 5,000 to 24,999.....	76	11,180	42	3,206	13	1,959	10	2,713	11	3,302	...	...
In remainder of United States.....	174	23,166	92	4,557	38	5,178	26	6,284	14	4,757	4	2,390
Bulb, plant distributors, total.....	115	29,672	60	5,035	24	4,072	21	6,202	8	(D)	2	(D)
In cities of 500,000 or more.....	37	16,062	19	2,072	6	1,127	6	1,802	5	(D)	1	(D)
In cities of 100,000 to 499,999.....	21	5,326	11	1,010	3	314	4	1,289	2	(D)	1	(D)
In cities of 25,000 to 99,999.....	8	758	5	433	2	(D)	1	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	11	1,995	4	415	3	(D)	3	(D)	1	(D)	...	...
In remainder of United States.....	38	5,531	21	1,105	10	2,194	7	2,232	...	...	...	...
Miscellaneous products merchant wholesalers:												
Forest products (except lumber) distributors, total.....	669	290,871	344	42,305	175	63,074	104	63,163	34	93,492	12	28,837
In cities of 500,000 or more.....	104	138,148	48	10,433	26	23,876	19	23,298	9	(D)	2	(D)
In cities of 100,000 to 499,999.....	69	44,035	34	6,516	14	6,725	12	(D)	4	(D)	5	17,923
In cities of 25,000 to 99,999.....	31	14,719	15	2,635	10	8,564	5	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	101	33,408	48	6,686	27	9,234	19	15,250	5	(D)	2	(D)
In remainder of United States.....	364	60,561	199	16,035	98	14,675	49	16,213	15	12,008	3	1,630
General merchandise distributors, total.....	594	814,291	237	48,202	144	48,247	109	99,007	56	145,449	48	473,386
In cities of 500,000 or more.....	344	558,722	145	35,447	84	33,550	66	69,592	23	75,756	26	344,377
In cities of 100,000 to 499,999.....	113	138,366	42	5,952	27	6,990	16	7,568	19	35,263	9	82,593
In cities of 25,000 to 99,999.....	46	33,243	15	1,617	10	1,616	12	12,900	6	(D)	3	(D)
In cities of 5,000 to 24,999.....	40	31,480	12	1,703	13	3,208	8	3,747	2	(D)	5	(D)
In remainder of United States.....	51	52,480	23	3,483	10	2,883	7	5,200	6	19,677	5	21,237
Leather goods wholesalers, total.....	454	135,579	267	34,254	126	36,132	48	29,983	12	(D)	1	(D)
In cities of 500,000 or more.....	296	105,818	173	24,804	87	27,449	29	22,154	7	31,411	...	...
In cities of 100,000 to 499,999.....	67	16,052	33	2,792	16	5,691	12	3,770	5	(D)	1	(D)
In cities of 25,000 to 99,999.....	49	8,951	33	3,746	10	(D)	6	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	33	4,105	21	(D)	11	1,292	1	(D)	...	...	...	...
In remainder of United States.....	9	653	7	(D)	2	(D)	...	...	...	...	...	...
Musical instrument, sheet music wholesalers, total.....	509	192,142	221	33,909	139	33,681	97	47,506	41	49,395	11	27,651
In cities of 500,000 or more.....	339	152,543	141	27,128	84	20,404	71	34,376	33	(D)	10	(D)
In cities of 100,000 to 499,999.....	104	22,903	50	4,980	35	8,135	16	9,143	3	645	...	...
In cities of 25,000 to 99,999.....	22	7,440	7	682	9	2,484	4	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	21	4,369	10	403	6	1,382	4	(D)	1	(D)	...	...
In remainder of United States.....	23	4,887	13	716	5	1,276	2	(D)	2	(D)	1	(D)
Industrial yarns wholesalers, total.....	222	191,250	125	48,658	50	50,722	38	63,844	9	28,026	...	...
In cities of 500,000 or more.....	161	130,644	95	38,378	35	41,468	25	32,506	6	18,292	...	...
In cities of 100,000 to 499,999.....	30	38,124	15	6,299	5	(D)	8	17,001	2	(D)	...	...
In cities of 25,000 to 99,999.....	12	3,483	5	(D)	3	(D)	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	15	18,273	8	2,819	5	(D)	2	(D)	...	...	...	...
In remainder of United States.....	4	726	2	(D)	2	(D)	...	...	...	...	...	...
Bags, bagging, burlap (textiles) distribu-tors, total.....	659	239,072	256	38,056	167	41,297	153	82,460	70	48,782	13	28,477
In cities of 500,000 or more.....	344	159,054	154	26,630	81	29,699	75	61,925	29	27,469	5	13,331
In cities of 100,000 to 499,999.....	127	39,133	41	4,017	31	6,188	32	8,624	20	11,242	3	9,062
In cities of 25,000 to 99,999.....	59	15,561	18	1,561	18	1,935	14	3,519	7	(D)	2	(D)
In cities of 5,000 to 24,999.....	40	9,313	14	3,142	13	1,189	9	2,581	2	(D)	2	(D)
In remainder of United States.....	89	16,011	29	2,706	24	2,286	23	5,811	12	(D)	1	(D)
Food, beverage basic material distributors, total.....	325	530,630	185	39,188	65	45,504	54	76,183	14	53,089	7	316,666
In cities of 500,000 or more.....	161	450,584	84	31,211	33	37,874	31	50,803	8	(D)	5	(D)
In cities of 100,000 to 499,999.....	50	50,426	23	2,013	14	3,268	7	(D)	6	(D)	...	...
In cities of 25,000 to 99,999.....	29	6,477	20	1,347	4	(D)	4	(D)	...	...	1	(D)
In cities of 5,000 to 24,999.....	37	16,052	25	2,603	8	2,644	4	10,805	...	...	...	...
In remainder of United States.....	48	7,091	33	2,014	6	(D)	8	2,683	...	...	1	(D)
All other merchant wholesalers, total.....	644	637,417	391	50,492	131	79,215	77	207,222	36	186,771	9	113,717
In cities of 500,000 or more.....	342	546,356	205	26,092	60	47,092	47	194,922	23	(D)	7	(D)
In cities of 100,000 to 499,999.....	109	42,233	62	9,794	32	23,416	11	2,280	4	6,743	...	...
In cities of 25,000 to 99,999.....	72	19,931	45	6,248	12	1,747	11	7,191	4	4,745	...	...
In cities of 5,000 to 24,999.....	54	13,354	34	5,092	12	1,571	5	(D)	3	(D)	...	...
In remainder of United States.....	67	15,543	45	3,266	15	5,389	3	(D)	2	(D)	2	(D)
MANUFACTURERS' SALES BRANCHES, SALES OFFICE												
Food and kindred products, total.....	4,488	11,746,914	943	441,357	638	593,139	1,335	1,839,649	1,063	3,651,796	509	5,220,973
In cities of 500,000 or more.....	875	6,053,913	101	117,305	95	256,723	173	607,992	279	1,646,458	227	3,425,435
In cities of 100,000 to 499,999.....	1,200	3,252,265	201	179,058	141	152,446	315	497,932	372	1,164,542	171	1,258,287
In cities of 25,000 to 99,999.....	1,189	1,374,148	305	92,961	156	111,914	423	415,167	250	517,775	55	236,331
In cities of 5,000 to 24,999.....	812	605,018	223	32,130	170	53,518	298	218,552	94	158,633	27	142,185
In remainder of United States.....	412	461,570	113	19,903	76	18,538	126	100,006	68	164,388	29	158,735

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES—Continued												
Textile mill products, total.....	431	1,809,931	131	121,121	110	189,522	86	294,167	60	324,075	44	881,046
In cities of 500,000 or more.....	330	1,564,174	89	75,063	81	147,541	74	208,025	45	274,717	41	858,828
In cities of 100,000 to 499,999.....	70	198,935	30	39,207	22	36,076	8	81,915	8	(D)	2	(D)
In cities of 25,000 to 99,999.....	11	11,883	5	(D)	3	2,664	2	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	7	6,747	2	(D)	3	(D)	...	(D)	2	(D)	...	...
In remainder of United States.....	13	28,192	5	3,398	1	(D)	2	(D)	4	22,203	1	(D)
Apparel and related products, total.....	283	735,931	62	45,297	68	71,330	75	146,045	49	206,129	29	267,130
In cities of 500,000 or more.....	211	625,301	45	27,442	47	57,422	60	118,747	39	183,581	20	238,109
In cities of 100,000 to 499,999.....	36	54,872	13	13,924	12	8,085	5	6,234	2	(D)	4	(D)
In cities of 25,000 to 99,999.....	12	26,418	1	(D)	2	(D)	4	10,273	4	10,298	1	(D)
In cities of 5,000 to 24,999.....	16	20,659	2	(D)	4	2,450	3	5,891	3	5,329	4	(D)
In remainder of United States.....	8	8,681	1	(D)	3	(D)	3	4,900	1	(D)	...	...
Furniture and fixtures, total.....	286	266,271	46	15,203	101	48,336	78	66,108	46	83,583	15	53,041
In cities of 500,000 or more.....	151	138,204	21	7,106	45	20,497	43	41,484	32	50,020	10	19,097
In cities of 100,000 to 499,999.....	94	99,495	13	4,450	39	21,357	27	17,385	11	(D)	4	(D)
In cities of 25,000 to 99,999.....	25	12,947	9	3,391	12	4,830	2	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	8	11,588	1	(D)	3	(D)	3	(D)	1	(D)	1	(D)
In remainder of United States.....	8	4,037	2	(D)	2	(D)	4	3,263	...	...	...	...
Paper and allied products, total.....	455	2,097,564	127	107,386	81	246,437	135	433,939	74	742,476	38	567,326
In cities of 500,000 or more.....	283	1,543,116	69	73,727	61	206,773	84	297,727	47	552,119	22	412,770
In cities of 100,000 to 499,999.....	99	222,748	36	15,338	11	18,613	32	83,764	14	66,975	6	38,058
In cities of 25,000 to 99,999.....	32	120,242	13	8,727	4	7,040	7	22,998	5	41,327	3	40,150
In cities of 5,000 to 24,999.....	24	100,219	5	5,769	3	(D)	8	16,750	4	38,292	4	(D)
In remainder of United States.....	17	111,239	4	3,825	2	(D)	4	12,700	4	43,763	3	(D)
Chemicals and allied products, total.....	2,190	8,889,311	487	204,799	425	437,570	622	1,545,635	405	2,163,736	251	4,537,571
In cities of 500,000 or more.....	972	5,928,124	149	105,870	156	248,859	276	908,969	236	1,377,026	155	3,287,400
In cities of 100,000 to 499,999.....	743	2,265,314	169	65,511	160	137,663	223	441,184	118	547,897	73	1,073,059
In cities of 25,000 to 99,999.....	278	248,858	108	19,273	69	30,400	64	78,620	29	77,080	8	43,485
In cities of 5,000 to 24,999.....	110	164,004	37	8,232	30	15,157	28	37,392	9	46,141	6	56,582
In remainder of United States.....	87	283,011	24	5,913	10	5,491	31	78,970	13	115,592	9	77,045
Rubber products, total.....	525	1,602,956	56	26,240	85	48,192	149	230,433	186	781,398	49	516,693
In cities of 500,000 or more.....	262	761,218	27	15,009	41	24,617	81	106,137	85	357,944	28	257,511
In cities of 100,000 to 499,999.....	208	665,662	22	8,824	35	19,141	50	101,138	88	380,945	13	155,564
In cities of 25,000 to 99,999.....	29	84,410	5	(D)	5	1,929	10	14,733	6	23,335	3	(D)
In cities of 5,000 to 24,999.....	7	23,689	1	(D)	1	(D)	2	(D)	1	(D)	2	(D)
In remainder of United States.....	19	67,977	1	(D)	3	(D)	6	(D)	6	(D)	3	(D)
Leather and leather products, total.....	101	412,553	34	18,255	21	35,141	18	33,215	10	58,824	18	267,118
In cities of 500,000 or more.....	69	307,017	25	8,672	16	25,059	9	25,451	7	37,949	12	209,886
In cities of 100,000 to 499,999.....	15	21,438	6	4,206	3	(D)	5	4,887	...	...	1	(D)
In cities of 25,000 to 99,999.....	6	(D)	1	(D)	...	...	2	(D)	1	(D)	2	(D)
In cities of 5,000 to 24,999.....	10	41,692	2	(D)	2	(D)	2	(D)	2	(D)	2	(D)
In remainder of United States.....	1	(D)	...	...	...	...	...	...	...	...	1	(D)
Stone, clay and glass products, total.....	942	2,606,649	223	167,197	176	328,686	324	1,043,364	134	534,609	85	532,793
In cities of 500,000 or more.....	441	1,698,069	112	82,959	91	187,601	146	663,474	50	343,710	42	420,325
In cities of 100,000 to 499,999.....	276	652,224	69	63,649	55	112,394	80	286,532	41	116,574	31	73,075
In cities of 25,000 to 99,999.....	138	143,113	16	10,747	11	16,125	78	63,830	28	40,380	5	12,031
In cities of 5,000 to 24,999.....	32	53,800	5	2,494	8	5,237	9	10,642	7	15,082	3	20,345
In remainder of United States.....	55	59,443	21	7,348	11	7,329	11	18,886	8	18,863	4	7,017
Primary metal products, total.....	1,164	10,989,279	324	466,165	300	1,097,081	314	2,073,280	167	3,315,438	59	4,037,315
In cities of 500,000 or more.....	673	8,553,797	144	218,939	164	582,315	195	1,428,939	121	2,712,956	49	3,610,648
In cities of 100,000 to 499,999.....	370	1,764,938	133	205,497	110	398,392	88	556,554	30	(D)	9	(D)
In cities of 25,000 to 99,999.....	69	246,931	36	34,441	14	74,358	14	41,260	5	96,872	...	...
In cities of 5,000 to 24,999.....	26	332,911	2	(D)	6	29,317	9	21,145	8	99,585	1	(D)
In remainder of United States.....	26	90,702	9	(D)	6	12,699	8	25,382	3	(D)	...	...
Fabricated metal products, total.....	1,057	2,855,046	254	165,881	277	376,777	322	1,131,220	164	856,130	40	325,038
In cities of 500,000 or more.....	570	1,888,653	140	112,228	134	176,855	170	704,208	102	659,231	24	236,131
In cities of 100,000 to 499,999.....	302	612,881	70	33,054	98	136,697	90	316,352	37	110,219	7	16,559
In cities of 25,000 to 99,999.....	104	135,484	22	8,339	26	41,755	44	61,324	10	(D)	2	(D)
In cities of 5,000 to 24,999.....	39	99,141	12	6,006	8	3,001	9	37,333	7	(D)	3	(D)
In remainder of United States.....	42	118,887	10	6,254	11	18,469	9	12,003	8	28,693	4	53,468
Machinery (except electrical), total.....	5,327	5,998,901	1,255	365,941	1,092	574,553	1,534	1,205,809	965	1,556,912	481	2,295,686
In cities of 500,000 or more.....	1,740	3,014,951	335	175,833	354	314,807	478	606,003	328	695,209	245	1,223,099
In cities of 100,000 to 499,999.....	2,012	1,765,267	400	102,915	393	157,931	612	333,624	438	499,740	169	671,057
In cities of 25,000 to 99,999.....	1,085	692,566	334	35,394	222	42,254	341	147,009	155	256,483	33	211,426
In cities of 5,000 to 24,999.....	296	280,643	118	23,197	78	36,302	64	77,289	17	41,568	19	102,287
In remainder of United States.....	194	245,474	68	28,602	45	23,259	39	41,884	27	63,912	15	87,817
Electrical machinery, total.....	1,509	5,021,744	474	316,516	373	532,576	396	882,906	136	668,395	130	2,631,351
In cities of 500,000 or more.....	752	2,994,317	178	105,108	174	227,856	235	517,399	86	379,610	79	1,764,344
In cities of 100,000 to 499,999.....	545	1,327,956	202	138,074	152	245,694	125	280,013	33	148,023	33	516,152
In cities of 25,000 to 99,999.....	127	362,176	64	57,501	29	39,007	18	48,254	9	(D)	7	(D)
In cities of 5,000 to 24,999.....	27	27,351	13	5,202	7	9,420	3	3,099	3	(D)	1	(D)
In remainder of United States.....	58	309,944	17	10,631	11	10,599	15	24,141	5	49,134	10	215,439
Transportation equipment, total.....	963	9,247,560	50	44,639	75	82,674	197	878,542	412	3,128,960	229	5,112,745
In cities of 500,000 or more.....	351	5,098,047	10	12,087	30	61,235	62	418,708	145	1,749,765	104	2,856,252
In cities of 100,000 to 499,999.....	399	3,034,261	23	24,157	23	12,702	83	404,651	185	1,127,086	85	1,465,665
In cities of 25,000 to 99,999.....	116	594,007	9	4,232	11	1,905	28	26,609	55	169,042	13	392,219
In cities of 5,000 to 24,999.....	37	220,071	6	(D)	6	(D)	9	11,683	7	37,647	9	166,272
In remainder of United States.....	60	301,174	2	(D)	5	(D)	15	16,891	20	45,420	18	232,337

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

SIZE OF ESTABLISHMENT OR FIRM

2-109

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with--									
	Estab-lish-ments (Number)	Sales (\$1,000)	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)	Estab-lish-ments (Number)	Sales (\$1,000)
MANUFACTURERS SALES BRANCHES, SALES OFFICES-Continued												
Instruments and related products, total.....	1,047	1,025,952	179	42,125	247	69,011	351	179,938	185	229,022	85	505,856
In cities of 500,000 or more.....	402	637,345	88	28,275	60	39,690	96	80,980	95	125,937	63	362,463
In cities of 100,000 to 499,999.....	334	269,364	58	9,937	44	14,294	141	59,790	76	80,652	15	104,691
In cities of 25,000 to 99,999.....	215	49,065	16	1,642	99	9,687	94	24,066	5	(D)	1	(D)
In cities of 5,000 to 24,999.....	71	27,565	14	1,848	38	3,488	12	7,805	6	(D)	1	(D)
In remainder of United States.....	25	42,613	3	423	6	1,852	8	7,297	3	(D)	5	(D)
Other manufacturers' products*, total.....	1,822	4,227,222	453	227,476	358	405,355	535	1,301,332	348	906,981	128	1,386,078
In cities of 500,000 or more.....	890	2,613,677	201	118,777	158	179,408	257	578,044	195	584,855	79	1,152,593
In cities of 100,000 to 499,999.....	617	1,017,426	176	75,859	123	97,537	194	514,226	101	212,881	23	116,923
In cities of 25,000 to 99,999.....	175	316,215	41	10,731	44	67,108	58	152,576	21	39,184	11	46,616
In cities of 5,000 to 24,999.....	67	120,693	19	7,970	18	28,817	13	27,420	10	22,972	7	33,514
In remainder of United States.....	73	159,211	16	14,139	15	32,485	13	29,066	21	47,089	8	36,432
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES												
Gasoline, distillates, residuals:												
Bulk plants, total.....	27,078	10,027,135	20,214	4,101,332	4,268	2,013,861	2,071	1,975,527	444	1,096,165	81	840,250
In cities of 500,000 or more.....	324	858,446	81	39,591	59	49,067	94	139,752	57	203,433	33	426,603
In cities of 100,000 to 499,999.....	786	1,047,634	193	93,532	193	134,716	269	349,401	114	363,356	17	106,629
In cities of 25,000 to 99,999.....	2,142	1,614,841	965	363,981	640	404,030	434	511,381	87	164,248	16	171,201
In cities of 5,000 to 24,999.....	6,500	2,408,659	4,656	1,224,772	1,245	596,724	511	398,086	83	136,877	5	52,200
In remainder of United States.....	17,326	4,097,555	14,319	2,379,456	2,131	829,324	763	576,907	103	228,251	10	83,617
Distributing terminals, total.....	1,241	5,781,703	151	203,332	219	340,166	348	913,276	302	1,516,218	221	2,808,711
In cities of 500,000 or more.....	114	1,121,981	8	28,659	7	13,784	27	86,985	21	121,959	51	870,594
In cities of 100,000 to 499,999.....	230	1,335,600	24	45,562	22	34,624	45	163,910	73	370,832	66	720,672
In cities of 25,000 to 99,999.....	197	949,570	18	34,557	37	62,653	60	135,724	48	205,585	34	551,051
In cities of 5,000 to 24,999.....	176	568,705	32	25,837	44	62,644	49	132,229	35	186,549	16	161,450
In remainder of United States.....	524	1,805,343	69	68,717	109	186,461	167	394,428	125	631,293	54	524,944
Wholesale LP gas facilities, total.....	870	229,534	332	45,427	280	55,577	205	74,337	46	40,338	7	13,855
In cities of 500,000 or more.....	14	15,409	3	1,332	5	2,813	3	2,378	2	(D)	1	(D)
In cities of 100,000 to 499,999.....	52	30,157	11	2,107	16	6,255	16	10,428	7	(D)	2	(D)
In cities of 25,000 to 99,999.....	71	24,177	20	3,103	23	5,257	22	9,722	5	(D)	1	(D)
In cities of 5,000 to 24,999.....	205	42,254	68	8,614	68	10,759	60	17,745	9	5,136	...	...
In remainder of United States.....	528	117,537	230	30,271	168	30,223	104	34,064	23	19,730	3	3,249
MERCHANDISE AGENTS, BROKERS:												
Groceries, confectionery, meats, total.....	2,949	7,621,093	1,742	2,373,235	737	1,820,475	371	1,945,785	87	948,130	12	533,468
In cities of 500,000 or more.....	1,353	4,945,140	791	1,462,954	307	1,009,921	188	1,230,552	58	739,693	9	502,020
In cities of 100,000 to 499,999.....	957	1,769,319	531	554,523	275	525,756	134	566,135	16	(D)	1	(D)
In cities of 25,000 to 99,999.....	356	596,106	220	207,945	95	206,690	34	119,152	5	(D)	2	(D)
In cities of 5,000 to 24,999.....	141	151,761	102	85,638	33	47,075	4	(D)	2	(D)	...	...
In remainder of United States.....	142	158,767	98	62,175	27	31,033	11	(D)	6	(D)	...	...
Farm products (edible):												
Dairy, poultry products, total.....	214	516,210	141	122,299	36	73,073	23	72,672	8	121,987	6	126,179
In cities of 500,000 or more.....	101	383,288	61	277,821	20	41,170	11	(D)	6	(D)	3	108,362
In cities of 100,000 to 499,999.....	29	67,873	19	19,633	5	(D)	2	(D)	...	...	3	17,817
In cities of 25,000 to 99,999.....	16	16,043	12	9,054	2	(D)	2	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	17	22,911	11	8,764	2	(D)	4	(D)	...	...	...	...
In remainder of United States.....	51	26,095	38	8,727	7	6,021	4	(D)	2	(D)	...	...
Fruits, vegetables, total.....	893	1,591,235	549	568,587	171	263,797	109	219,807	45	242,777	19	296,267
In cities of 500,000 or more.....	439	1,016,361	230	277,823	90	142,106	72	163,990	36	211,472	11	220,970
In cities of 100,000 to 499,999.....	178	301,068	123	155,379	35	75,407	15	26,698	4	(D)	1	(D)
In cities of 25,000 to 99,999.....	66	70,211	50	48,251	11	13,142	5	8,818	...	...	...	...
In cities of 5,000 to 24,999.....	99	107,946	70	48,738	17	18,479	6	7,107	1	(D)	5	(D)
In remainder of United States.....	111	95,649	76	38,396	18	14,663	11	13,194	4	(D)	2	(D)
Drugs, chemicals, paints, total.....	516	522,701	354	179,101	96	133,343	52	133,943	12	(D)	2	(D)
In cities of 500,000 or more.....	331	400,185	215	117,011	63	112,514	42	106,471	9	(D)	2	(D)
In cities of 100,000 to 499,999.....	93	81,791	67	36,550	21	14,978	3	(D)	2	(D)	...	...
In cities of 25,000 to 99,999.....	33	16,482	24	9,191	7	(D)	2	(D)	...	(D)	...	...
In cities of 5,000 to 24,999.....	22	7,424	20	6,111	1	(D)	1	(D)	...	(D)	...	...
In remainder of United States.....	37	16,819	28	10,238	4	(D)	4	3,209	1	(D)	...	...
Apparel (including footwear), total.....	1,205	2,076,128	876	604,343	170	233,928	105	386,263	42	(D)	12	(D)
In cities of 500,000 or more.....	1,015	1,946,232	714	516,176	153	213,558	95	367,968	41	(D)	12	(D)
In cities of 100,000 to 499,999.....	103	75,126	88	50,214	8	10,700	7	14,212	...	...	...	...
In cities of 25,000 to 99,999.....	24	19,869	27	14,928	5	(D)	1	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	32	15,792	20	6,111	1	(D)	1	(D)	...	(D)	...	...
In remainder of United States.....	31	19,109	27	(D)	3	(D)	1	(D)	...	(D)	...	...
Dry goods, piece goods, total.....	818	3,233,165	494	515,731	164	408,559	92	555,583	42	612,681	26	1,140,611
In cities of 500,000 or more.....	675	2,977,568	390	406,858	141	339,356	85	526,561	36	584,831	23	1,119,962
In cities of 100,000 to 499,999.....	88	164,099	68	77,944	14	54,167	2	(D)	3	8,571	1	(D)
In cities of 25,000 to 99,999.....	21	35,721	13	10,827	5	6,226	...	(D)	2	(D)	1	(D)
In cities of 5,000 to 24,999.....	15	24,413	11	10,241	...	(D)	2	(D)	1	(D)	1	(D)
In remainder of United States.....	19	31,364	12	9,861	4	8,810	3	12,693	...	...	...	...
Furniture, home furnishings, total.....	837	571,713	642	306,195	138	128,869	45	83,712	10	(D)	2	(D)
In cities of 500,000 or more.....	550	396,049	414	210,863	91	93,584	38	71,232	6	(D)	1	(D)
In cities of 100,000 to 499,999.....	159	85,863	127	56,441	27	21,614	4	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	51	31,861	42	17,861	3	(D)	3	(D)	3	(D)	...	...
In cities of 5,000 to 24,999.....	24	38,236	20	9,610	3	(D)	...	(D)	...	(D)	1	(D)
In remainder of United States.....	53	19,704	39	11,420	14	8,284	...	...	...	...	...	...
Paper, allied products, total.....	403	469,942	299	176,282	63	107,468	31	116,450	10	69,742	...	...
In cities of 500,000 or more.....	268	359,246	191	126,301	47	93,878	22	(D)	8	(D)	...	...
In cities of 100,000 to 499,999.....	63	80,027	49	32,530	7	5,916	6	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	32	13,516	24	6,602	5	4,460	2	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	16	6,559	13	(D)	3	(D)	...	...	...	...	...	...
In remainder of United States.....	24	10,594	22	(D)	1	(D)	1	(D)	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products and miscellaneous manufacturers. ¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2G. WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE—Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab-lish-ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales	Estab-lish-ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANDISE AGENTS, BROKERS—Continued												
Farm products (raw materials):												
Cotton, total.....	254	1,020,618	186	468,658	50	255,987	13	107,701	4	(D)	1	(D)
In cities of 500,000 or more.....	37	135,655	26	49,994	8	(D)	2	(D)	1	(D)	...	...
In cities of 100,000 to 499,999.....	81	466,957	55	175,911	14	61,944	8	6,218	3	(D)	1	(D)
In cities of 25,000 to 99,999.....	53	202,602	39	109,476	11	(D)	3	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	63	190,700	49	113,900	14	76,800	...	...	...	...	...	...
In remainder of United States.....	20	24,704	17	19,377	3	5,321	...	...	...	...	...	...
Grain, total.....	230	1,129,086	159	379,712	45	296,113	17	188,421	5	118,627	4	146,213
In cities of 500,000 or more.....	90	647,279	55	180,183	18	106,488	10	116,868	4	(D)	3	(D)
In cities of 100,000 to 499,999.....	61	313,004	36	93,514	19	154,053	4	(D)	1	(D)	1	(D)
In cities of 25,000 to 99,999.....	36	114,424	29	65,208	5	(D)	2	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	25	33,649	24	(D)	1	(D)	...	...	...	...	...	...
In remainder of United States.....	18	20,730	15	(D)	2	(D)	1	(D)	...	...	...	...
Hides, skins, raw furs, total.....	137	258,403	88	87,185	25	41,648	19	84,314	4	(D)	1	(D)
In cities of 500,000 or more.....	115	224,074	77	77,207	18	29,897	15	71,714	4	(D)	1	(D)
In cities of 100,000 to 499,999.....	9	15,852	3	(D)	3	3,392	3	(D)	...	...	...	...
In cities of 25,000 to 99,999.....	5	12,317	2	(D)	3	(D)	...	...	...	...	...	...
In cities of 5,000 to 24,999.....	3	3,326	2	(D)	...	...	1	(D)	...	...	...	...
In remainder of United States.....	5	2,834	4	(D)	1	(D)	...	...	...	...	...	...
Livestock, total.....	2,223	7,558,447	328	687,444	479	1,430,353	903	2,826,874	486	2,119,058	27	494,718
In cities of 500,000 or more.....	117	992,259	35	195,620	39	280,578	38	420,518	5	95,543	...	...
In cities of 100,000 to 499,999.....	257	1,892,677	63	154,033	96	502,271	79	806,705	15	307,925	4	121,743
In cities of 25,000 to 99,999.....	160	1,086,631	29	67,910	37	233,265	48	369,852	41	341,675	5	73,929
In cities of 5,000 to 24,999.....	319	1,021,022	36	50,303	54	114,312	118	262,738	102	435,066	9	158,603
In remainder of United States.....	1,370	2,565,858	165	219,578	253	299,927	620	967,061	323	938,849	9	140,443
Tobacco (leaf), total.....	552	1,045,530	165	175,518	49	73,616	129	177,052	151	399,449	58	219,895
In cities of 500,000 or more.....	10	13,572	6	2,076	3	(D)	1	(D)	...	...	...	...
In cities of 100,000 to 499,999.....	10	31,544	5	8,279	2	(D)	2	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	80	219,221	14	15,697	7	(D)	17	32,350	30	(D)	12	67,734
In cities of 5,000 to 24,999.....	194	365,271	57	41,988	14	14,556	40	46,459	59	171,757	24	90,511
In remainder of United States.....	258	415,922	83	107,478	23	27,661	69	93,750	61	125,383	22	61,650
Wool, mohair, total.....	118	315,643	87	104,339	21	93,158	6	27,832	3	(D)	1	(D)
In cities of 500,000 or more.....	89	285,541	69	97,853	14	77,128	2	(D)	3	58,714	1	(D)
In cities of 100,000 to 499,999.....	4	12,594	2	(D)	2	(D)	...	...	...	...	...	...
In cities of 25,000 to 99,999.....	3	2,919	2	(D)	...	...	1	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	4	3,043	1	(D)	2	(D)	1	(D)	...	...	...	...
In remainder of United States.....	18	11,546	13	4,616	3	(D)	2	(D)	...	...	...	...
Miscellaneous inedible farm products, total.....	52	167,994	36	114,910	10	43,357	4	(D)	2	(D)	...	...
In cities of 500,000 or more.....	25	65,919	18	54,613	4	(D)	3	(D)	...	...	...	...
In cities of 100,000 to 499,999.....	14	61,299	11	56,079	3	5,220	...	...	...	...	...	...
In cities of 25,000 to 99,999.....	5	(D)	2	(D)	2	(D)	...	...	1	(D)	...	...
In cities of 5,000 to 24,999.....	2	(D)	2	(D)	...	...	...	...	...	...	...	...
In remainder of United States.....	6	6,414	3	2,380	1	(D)	1	(D)	1	(D)	...	...
Automotive, total.....	648	925,266	412	323,821	155	264,147	69	226,131	12	111,167	...	...
In cities of 500,000 or more.....	341	584,817	226	208,953	81	173,900	28	135,988	6	65,976	...	...
In cities of 100,000 to 499,999.....	159	126,299	93	47,186	45	47,129	18	21,514	3	10,470	...	...
In cities of 25,000 to 99,999.....	45	49,151	26	14,990	14	(D)	5	(D)	...	...	...	...
In cities of 5,000 to 24,999.....	50	44,745	36	21,777	9	(D)	4	(D)	1	(D)	...	...
In remainder of United States.....	53	120,254	31	30,915	6	(D)	14	55,572	2	(D)	...	...
Electrical-electronic apparatus, equipment, appliances, total.....	1,527	1,383,138	1,015	602,443	382	467,805	114	248,076	15	(D)	1	(D)
In cities of 500,000 or more.....	799	771,569	520	311,042	194	255,630	77	173,041	7	(D)	1	(D)
In cities of 100,000 to 499,999.....	433	367,490	282	165,703	125	138,396	20	37,787	6	25,604	...	...
In cities of 25,000 to 99,999.....	100	74,863	71	39,207	25	23,700	3	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	72	60,325	52	36,949	17	19,448	3	3,928	...	...	...	...
In remainder of United States.....	123	108,891	90	49,542	21	30,631	11	(D)	1	(D)	...	...
Hardware, plumbing-heating goods, total.....	1,049	606,339	758	334,470	213	156,862	68	92,033	9	(D)	1	(D)
In cities of 500,000 or more.....	518	314,270	367	161,677	101	74,133	43	60,576	6	(D)	1	(D)
In cities of 100,000 to 499,999.....	339	194,720	238	105,863	83	63,397	16	(D)	2	(D)	...	...
In cities of 25,000 to 99,999.....	78	46,535	57	30,081	15	8,540	5	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	49	23,476	42	17,350	7	6,126	...	...	...	...	...	...
In remainder of United States.....	65	27,338	54	19,499	7	4,666	4	3,173	...	...	...	...
Lumber, construction materials, total.....	903	855,451	657	390,425	165	187,888	70	141,507	8	32,772	3	102,859
In cities of 500,000 or more.....	301	290,569	212	123,071	55	78,735	28	54,901	5	(D)	1	(D)
In cities of 100,000 to 499,999.....	264	297,042	193	129,226	51	46,759	17	38,441	1	(D)	2	(D)
In cities of 25,000 to 99,999.....	132	117,327	100	58,279	23	(D)	7	(D)	2	(D)	...	...
In cities of 5,000 to 24,999.....	91	68,761	73	42,437	11	(D)	7	(D)	...	...	...	...
In remainder of United States.....	115	81,752	79	37,412	25	20,737	11	21,202	...	(D)	...	...
Machinery, equipment, supplies, total.....	3,174	2,169,550	2,230	899,274	672	622,501	218	319,670	48	193,003	6	135,102
In cities of 500,000 or more.....	1,593	1,259,549	1,069	451,499	353	335,025	135	202,476	31	(D)	5	(D)
In cities of 100,000 to 499,999.....	788	410,524	573	202,060	161	126,482	44	64,109	10	17,873	...	...
In cities of 25,000 to 99,999.....	293	151,556	210	81,494	67	45,665	13	(D)	3	(D)	...	...
In cities of 5,000 to 24,999.....	214	195,584	175	99,596	32	72,872	6	(D)	...	...	1	(D)
In remainder of United States.....	286	152,337	203	64,625	59	42,457	20	29,562	4	15,693	...	...
Metals, metalwork (except scrap), total.....	661	940,802	511	381,252	111	236,986	25	70,630	12	(D)	2	(D)
In cities of 500,000 or more.....	395	682,833	303	259,979	66	184,838	17	62,862	7	(D)	2	(D)
In cities of 100,000 to 499,999.....	124	153,751	104	59,077	15	17,576	1	(D)	4	(D)	...	...
In cities of 25,000 to 99,999.....	53	36,055	40	24,259	11	(D)	1	(D)	1	(D)	...	...
In cities of 5,000 to 24,999.....	49	42,912	33	18,607	12	19,699	4	4,606	...	...	...	...
In remainder of United States.....	40	25,251	31	19,330	7	(D)	2	(D)	...	...	...	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹ Including establishments with one or more employees sometime during the year but none in mid-November.

Table 2G. WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-UNITED STATES, BY TYPE OF OPERATION, KIND OF BUSINESS, AND CITY SIZE-Continued

Establishments and Sales

Type of operation, kind of business, and city size (number of inhabitants)	Total		Establishments ¹ with—									
	Estab- lish- ments	Sales	1 to 3 paid employees		4 to 7 paid employees		8 to 19 paid employees		20 to 49 paid employees		50 or more paid employees	
			Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)	(Number)	(\$1,000)
MERCHANDISE AGENTS, BROKERS—Continued												
Other merchandise agents, brokers, total.....	2,768	4,272,055	1,873	1,492,340	543	1,016,753	249	826,251	83	747,873	20	188,838
In cities of 500,000 or more.....	1,585	2,979,575	1,054	892,334	319	722,387	153	651,003	47	565,894	12	147,957
In cities of 100,000 to 499,999.....	482	600,625	332	292,675	93	131,416	35	62,050	18	96,153	4	18,331
In cities of 25,000 to 99,999.....	234	270,288	157	93,449	41	51,737	25	53,783	8	(D)	3	(D)
In cities of 5,000 to 24,999.....	204	210,486	146	104,634	37	56,158	16	31,384	4	(D)	1	(D)
In remainder of United States.....	263	211,081	184	109,248	53	55,055	20	28,031	6	18,747	...	...
ASSEMBLERS OF FARM PRODUCTS												
Dairy, poultry products, total.....	2,087	1,392,362	1,118	166,457	494	248,026	287	349,988	125	253,480	53	374,411
In cities of 500,000 or more.....	58	281,971	14	3,688	11	22,461	17	43,412	8	33,054	8	179,356
In cities of 100,000 to 499,999.....	80	172,542	23	8,937	16	15,748	22	81,977	13	42,913	6	22,967
In cities of 25,000 to 99,999.....	128	140,907	48	12,473	31	26,373	26	19,232	14	30,996	9	51,833
In cities of 5,000 to 24,999.....	348	170,015	191	30,296	77	33,056	41	31,074	26	43,313	13	32,276
In remainder of United States.....	1,473	626,927	842	111,063	359	150,388	181	174,293	64	103,204	27	87,979
Fresh fruits, vegetables, total.....	1,993	1,287,674	666	204,864	310	194,047	376	236,750	350	234,673	291	417,340
In cities of 500,000 or more.....	170	134,456	64	13,328	29	13,811	48	50,584	19	35,780	10	20,953
In cities of 100,000 to 499,999.....	128	63,907	38	14,836	33	13,226	30	13,399	17	12,919	10	9,527
In cities of 25,000 to 99,999.....	146	140,193	52	19,845	24	39,679	24	13,973	22	14,389	24	52,307
In cities of 5,000 to 24,999.....	432	353,739	133	62,414	60	66,523	70	66,935	84	49,916	85	107,951
In remainder of United States.....	1,117	595,379	379	94,441	164	60,808	204	91,859	208	121,669	162	226,602
Farm products (raw materials), total.....	8,669	6,171,994	5,374	2,313,276	2,066	1,529,822	912	1,159,483	237	671,760	80	497,653
In cities of 500,000 or more.....	84	268,419	39	32,092	21	52,460	12	28,030	7	34,899	5	120,938
In cities of 100,000 to 499,999.....	177	586,084	69	115,546	46	83,063	38	196,451	18	174,282	6	16,742
In cities of 25,000 to 99,999.....	252	514,157	104	103,466	63	155,483	56	89,454	21	53,357	8	112,397
In cities of 5,000 to 24,999.....	830	884,272	358	251,920	226	190,785	158	196,807	65	125,265	23	119,495
In remainder of United States.....	7,326	3,919,062	4,804	1,810,252	1,710	1,048,031	648	648,741	126	283,957	38	128,081
Farm supplies, total.....	495	194,713	225	32,638	153	52,723	86	50,405	27	51,419	4	7,528
In cities of 500,000 or more.....	3	27,392	2	(D)	...	...	...	...	1	(D)	...	...
In cities of 100,000 to 499,999.....	8	10,343	2	(D)	2	(D)	3	(D)	1	(D)	...	...
In cities of 25,000 to 99,999.....	19	12,209	8	1,274	5	(D)	3	(D)	2	(D)	1	(D)
In cities of 5,000 to 24,999.....	102	45,272	33	4,935	30	11,203	28	17,531	9	(D)	2	(D)
In remainder of United States.....	363	99,497	180	25,118	116	38,436	52	23,848	14	(D)	1	(D)
Other farm products assemblers, total.....	11	4,073	4	1,401	2	(D)	1	(D)	2	(D)	2	(D)
In cities of 500,000 or more.....	...	...	...	...	...	...	...	...	...	...	...	...
In cities of 100,000 to 499,999.....	1	(D)	1	(D)	...	...	...	...	...	...	...	...
In cities of 25,000 to 99,999.....	2	(D)	1	(D)	...	...	...	...	1	(D)	...	...
In cities of 5,000 to 24,999.....	1	(D)	...	...	...	...	1	(D)	...	...	...	...
In remainder of United States.....	7	3,173	2	(D)	2	(D)	...	...	1	(D)	2	(D)

(D) Withheld to avoid disclosure.

... Represents zero.

¹Including establishments with one or more employees sometime during the year but none in mid-November.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firm	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firm	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
Wholesale trade, total.....	252,318	xxx	xxx	11,021,450	MERCHANT WHOLESALERS—Con.				
In single-unit firms.....	181,273	xxx	xxx	6,148,185	Grocery, Confectionery, Meat Wholesalers—Con.				
In multiunit firms with—					General-line grocery wholesalers:—Con.				
2 wholesale establishments.....	10,855	xxx	xxx	699,359	Cash-carry food depots, total.....	291	139,950	4.2	3,380
3 wholesale establishments.....	4,939	xxx	xxx	364,799	In single-unit firms.....	16	23,957	5.1	774
4 or 5 wholesale establishments.....	4,797	xxx	xxx	406,669	In multiunit firms with—				
6 to 9 wholesale establishments.....	4,796	xxx	xxx	441,604	2 or 3 wholesale establishments.....	13	4,181	4.7	118
10 to 14 wholesale establishments.....	3,802	xxx	xxx	295,391	4 to 9 wholesale establishments.....	49	15,351	5.0	415
15 to 24 wholesale establishments.....	4,622	xxx	xxx	462,025	10 to 24 wholesale establishments.....	43	28,155	3.2	518
25 to 49 wholesale establishments.....	5,503	xxx	xxx	489,642	25 or more wholesale establishments.....	170	68,306	4.2	1,555
50 to 99 wholesale establishments.....	4,516	xxx	xxx	377,661	Other general-line grocery wholesalers, total.....	2,262	3,451,679	8.9	176,412
100 or more wholesale establishments.....	27,215	xxx	xxx	1,336,115	In single-unit firms.....	1,723	2,322,566	8.3	111,034
Merchant wholesalers, total.....	165,153	101,100,941	13.2	7,018,090	In multiunit firms with—				
In single-unit firms.....	143,140	72,357,497	13.7	5,146,342	2 or 3 wholesale establishments.....	178	278,145	9.5	14,688
In multiunit firms with—					4 to 9 wholesale establishments.....	181	459,691	10.0	28,457
2 wholesale establishments.....	7,867	7,363,746	13.8	557,286	10 to 24 wholesale establishments.....	92	180,515	9.7	10,869
3 wholesale establishments.....	3,437	3,486,524	14.2	277,851	25 or more wholesale establishments.....	88	209,762	10.9	11,364
4 or 5 wholesale establishments.....	2,956	3,667,054	13.1	275,197	Confectionery wholesalers, total.....	1,909	527,446	12.9	34,244
6 to 9 wholesale establishments.....	2,198	3,608,139	11.5	230,368	In single-unit firms.....	1,822	478,094	13.1	31,441
10 to 14 wholesale establishments.....	1,102	1,525,285	11.4	99,502	In multiunit firms with—				
15 to 24 wholesale establishments.....	1,061	1,963,760	10.1	111,632	2 or 3 wholesale establishments.....	69	33,497	12.9	2,289
25 to 49 wholesale establishments.....	1,298	2,001,365	10.7	102,946	4 to 9 wholesale establishments.....	18	15,855	6.5	514
50 to 99 wholesale establishments.....	780	1,095,864	6.2	37,507	10 to 24 wholesale establishments.....				
100 or more wholesale establishments.....	1,314	4,031,707	7.9	179,459	25 or more wholesale establishments.....				
Manufacturers' sales branches, sales offices, total.....	22,590	69,533,784	7.7	2,605,047	Fish, seafood distributors, total.....	1,808	653,698	16.4	49,172
In single-unit firms.....	742	3,719,705	9.3	143,134	In single-unit firms.....	1,713	591,106	16.4	44,232
In multiunit firms with—					In multiunit firms with—				
2 wholesale establishments.....	673	1,431,066	9.5	71,145	2 or 3 wholesale establishments.....	73	24,777	21.6	2,266
3 wholesale establishments.....	547	1,320,014	8.3	54,157	4 to 9 wholesale establishments.....				
4 or 5 wholesale establishments.....	962	2,070,337	9.5	98,821	10 to 24 wholesale establishments.....	22	37,815	12.7	2,674
6 to 9 wholesale establishments.....	1,723	3,818,325	10.2	182,857	25 or more wholesale establishments.....				
10 to 14 wholesale establishments.....	1,945	4,880,206	6.8	157,585	Meat, meat products wholesalers, total.....	4,357	2,866,193	10.3	148,803
15 to 24 wholesale establishments.....	2,948	8,562,200	8.8	335,804	In single-unit firms.....	4,242	2,705,992	10.4	140,275
25 to 49 wholesale establishments.....	3,309	10,637,677	8.0	371,868	In multiunit firms with—				
50 to 99 wholesale establishments.....	2,931	9,207,591	6.7	318,498	2 or 3 wholesale establishments.....				
100 or more wholesale establishments.....	6,810	23,886,663	6.7	871,178	4 to 9 wholesale establishments.....				
Petroleum bulk plants, terminals, and IP gas facilities, total.....	29,189	16,038,372	10.0	539,643	10 to 24 wholesale establishments.....	115	160,201	9.4	8,528
In single-unit firms.....	8,341	3,578,564	12.7	187,616	25 or more wholesale establishments.....				
In multiunit firms with—					Specialty-line grocery wholesalers: Bakery, restaurant, hotel supply houses, total.....	438	215,414	15.4	17,220
2 wholesale establishments.....	777	332,690	12.0	18,487	In single-unit firms.....	419	201,846	14.7	15,315
3 wholesale establishments.....	236	201,728	13.4	10,144	In multiunit firms with—				
4 or 5 wholesale establishments.....	262	184,357	8.9	6,827	2 or 3 wholesale establishments.....	19	13,568	26.1	1,905
6 to 9 wholesale establishments.....	159	88,614	11.5	4,003	4 to 9 wholesale establishments.....				
10 to 14 wholesale establishments.....	257	134,547	8.9	5,046	10 to 24 wholesale establishments.....	...	...	...	...
15 to 24 wholesale establishments.....	267	154,207	10.7	5,137	25 or more wholesale establishments.....	...	...	...	...
25 to 49 wholesale establishments.....	352	153,790	11.2	6,669	Bread, bakery goods distributors, total.....	800	160,478	20.6	16,543
50 to 99 wholesale establishments.....	369	498,236	7.7	17,347	In single-unit firms.....	785	149,285	20.9	15,597
100 or more wholesale establishments.....	18,169	10,711,639	9.1	278,367	In multiunit firms with—				
Merchandise agents, brokers, total.....	22,131	39,250,509	3.1	530,707	2 or 3 wholesale establishments.....				
In single-unit firms.....	20,178	32,209,765	3.1	430,111	4 to 9 wholesale establishments.....	15	11,193	16.0	946
In multiunit firms with—					10 to 24 wholesale establishments.....	...	...	...	...
2 wholesale establishments.....	778	1,891,313	3.1	29,285	25 or more wholesale establishments.....	...	...	...	...
3 wholesale establishments.....	343	1,173,720	2.4	13,599	Canned food wholesalers, total.....	928	621,222	10.5	32,478
4 or 5 wholesale establishments.....	255	859,541	4.0	16,922	In single-unit firms.....	858	543,044	10.0	27,223
6 to 9 wholesale establishments.....	243	1,034,285	2.3	13,300	In multiunit firms with—				
10 to 14 wholesale establishments.....	162	1,357,868	3.6	20,586	2 or 3 wholesale establishments.....	33	40,490	14.3	3,132
15 to 24 wholesale establishments.....	62	302,809	2.2	2,590	4 to 9 wholesale establishments.....				
25 to 49 wholesale establishments.....					10 to 24 wholesale establishments.....	37	37,688	12.2	2,123
50 to 99 wholesale establishments.....	110	421,208	3.5	4,314	25 or more wholesale establishments.....				
100 or more wholesale establishments.....					Coffee, tea, spice wholesalers, total.....	488	1,606,380	3.0	22,892
Assemblers of farm products, total.....	13,255	9,050,816	8.1	327,963	In single-unit firms.....	411	1,146,495	2.6	13,359
In single-unit firms.....	8,872	6,180,852	8.8	240,982	In multiunit firms with—				
In multiunit firms with—					2 or 3 wholesale establishments.....	16	167,011	2.5	2,192
2 wholesale establishments.....	760	580,695	8.6	23,156	4 to 9 wholesale establishments.....	23	271,914	4.6	6,482
3 wholesale establishments.....	376	250,740	8.5	9,048	10 to 24 wholesale establishments.....	38	20,960	10.0	859
4 or 5 wholesale establishments.....	362	330,254	5.4	8,902	Dairy products distributors, total.....	2,281	1,340,279	11.6	77,367
6 to 9 wholesale establishments.....	473	428,422	5.7	11,076	In single-unit firms.....	2,073	1,054,912	11.4	57,750
10 to 14 wholesale establishments.....	356	251,967	9.5	12,672	In multiunit firms with—				
15 to 24 wholesale establishments.....	264	147,368	9.2	6,862	2 or 3 wholesale establishments.....	125	193,901	9.6	9,577
25 to 49 wholesale establishments.....	459	139,365	6.4	4,381	4 to 9 wholesale establishments.....	50	70,517	17.0	7,243
50 to 99 wholesale establishments.....	421	227,592	4.0	3,929	10 to 24 wholesale establishments.....	33	20,949	23.4	2,797
100 or more wholesale establishments.....	912	513,561	3.1	6,955	25 or more wholesale establishments.....				
MERCHANT WHOLESALERS					Flour distributors, total.....	170	108,303	7.4	3,909
Grocery, Confectionery, Meat Wholesalers					In single-unit firms.....	163	99,634	7.5	3,598
General-line grocery wholesalers: Voluntary group grocery wholesalers, total.....	574	2,463,756	7.4	109,849	In multiunit firms with—				
In single-unit firms.....	316	1,305,161	7.1	56,485	2 or 3 wholesale establishments.....	7	8,669	6.2	311
In multiunit firms with—					4 to 9 wholesale establishments.....	...	...	...	...
2 or 3 wholesale establishments.....	44	228,096	7.2	9,147	10 to 24 wholesale establishments.....	...	...	...	...
4 to 9 wholesale establishments.....	99	401,127	8.6	20,672	25 or more wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....					Retailer cooperative food wholesalers, total.....	193	1,298,175	4.4	35,432
25 or more wholesale establishments.....	115	529,372	7.4	23,545	In single-unit firms.....	158	986,288	4.2	25,761
					In multiunit firms with—				
					2 or 3 wholesale establishments.....	18	181,634	5.6	6,225
					4 to 9 wholesale establishments.....				
					10 to 24 wholesale establishments.....	17	130,253	4.2	3,446
					25 or more wholesale establishments.....				
					Frosted, frozen food distributors, total.....	610	455,882	13.9	32,453
					In single-unit firms.....	516	345,622	13.8	24,376
					In multiunit firms with—				
					2 or 3 wholesale establishments.....	58	73,002	15.6	5,693
					4 to 9 wholesale establishments.....				
					10 to 24 wholesale establishments.....	36	37,258	11.3	2,384
					25 or more wholesale establishments.....				

xxx Not applicable. ...Represents zero.

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANT WHOLESALERS—Con.					MERCHANT WHOLESALERS—Con.				
Grocery, Confectionery, Meat Wholesalers—Con.					Drugs, Chemicals, Allied Products Wholesalers—Con.				
Specialty-line grocery wholesalers—Con.					Paint, varnish wholesalers—Con.				
Soft drink distributors, total.....	1,142	165,965	23.5	22,210	Paint wholesalers (without glass, wall-paper), total.....	655	152,444	23.1	17,410
In single-unit firms.....	1,092	141,616	23.6	18,540	In single-unit firms.....	613	131,076	23.3	14,656
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	21	13,404	10.7	824	2 or 3 wholesale establishments.....	42	21,368	22.0	2,754
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	29	10,945	38.9	2,846	10 to 24 wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....					25 or more wholesale establishments.....	...	...	...	...
Other grocery specialty wholesalers, total.....	2,364	1,246,070	9.8	56,241	Dry Goods, Apparel Wholesalers				
In single-unit firms.....	2,158	1,082,494	9.6	46,576	Clothing, furnishings, footwear wholesalers:				
In multiunit firms with—					General-line clothing, furnishings wholesalers, total.....	797	296,157	14.8	22,676
2 or 3 wholesale establishments.....	101	108,251	10.4	6,431	In single-unit firms.....	775	280,647	15.0	21,771
4 to 9 wholesale establishments.....	52	21,714	16.7	1,641	In multiunit firms with—				
10 to 24 wholesale establishments.....	53	33,611	8.3	1,593	2 or 3 wholesale establishments.....	22	15,510	12.5	905
25 or more wholesale establishments.....					4 to 9 wholesale establishments.....	...	...	...	...
Farm Products (Edible) Distributors					10 to 24 wholesale establishments.....	...	...	...	...
Poultry, poultry products distributors, total.....	2,660	1,475,195	8.7	57,514	25 or more wholesale establishments.....	...	...	...	...
In single-unit firms.....	2,509	1,239,977	8.9	49,093	Men's, boys' clothing, furnishings wholesalers, total.....	761	384,769	15.4	25,830
In multiunit firms with—					In single-unit firms.....	721	256,218	15.9	18,543
2 or 3 wholesale establishments.....	105	168,362	6.8	5,423	In multiunit firms with—				
4 to 9 wholesale establishments.....					2 or 3 wholesale establishments.....	26	37,949	13.1	2,477
10 to 24 wholesale establishments.....	46	66,856	9.9	2,998	4 to 9 wholesale establishments.....	14	90,602	14.9	4,810
25 or more wholesale establishments.....					10 to 24 wholesale establishments.....	...	...	...	...
Fresh fruit, vegetable wholesalers, total.....	6,520	3,261,739	13.2	207,520	25 or more wholesale establishments.....	...	...	...	...
In single-unit firms.....	6,085	2,757,026	13.3	172,657	Women's, children's clothing, furnishings wholesalers, total.....	1,299	566,298	16.6	44,165
In multiunit firms with—					In single-unit firms.....	1,248	530,495	16.4	41,772
2 or 3 wholesale establishments.....	242	301,981	12.1	17,458	In multiunit firms with—				
4 to 9 wholesale establishments.....	61	70,585	15.0	6,575	2 or 3 wholesale establishments.....	35	32,725	18.2	2,176
10 to 24 wholesale establishments.....	132	132,147	14.5	10,830	4 to 9 wholesale establishments.....	16	3,078	18.5	217
25 or more wholesale establishments.....					10 to 24 wholesale establishments.....	...	...	...	...
Beer, Wine, Distilled Spirits Wholesalers					25 or more wholesale establishments.....	...	...	...	...
Beer, ale distributors, total.....	5,791	2,311,181	16.3	176,619	Furs (dressed), fur clothing wholesalers, total.....	324	94,317	12.4	5,524
In single-unit firms.....	5,219	2,004,893	16.4	152,135	In single-unit firms.....	312	91,207	12.4	5,324
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	455	221,884	15.8	18,202	2 or 3 wholesale establishments.....	12	3,110	13.3	200
4 to 9 wholesale establishments.....	111	78,779	13.8	5,970	4 to 9 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	6	5,625	11.9	312	10 to 24 wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....					25 or more wholesale establishments.....	...	...	...	...
Wine, distilled spirits wholesalers, total.....	1,518	3,375,753	9.1	165,763	Millinery, millinery supplies distributors, total.....	353	81,953	20.8	8,522
In single-unit firms.....	1,003	2,100,246	9.3	107,943	In single-unit firms.....	342	80,384	20.6	8,276
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	194	517,050	10.1	26,716	2 or 3 wholesale establishments.....	11	1,569	29.6	246
4 to 9 wholesale establishments.....	60	195,199	8.4	8,223	4 to 9 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	49	155,320	11.9	9,157	10 to 24 wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....	212	407,938	5.9	13,724	25 or more wholesale establishments.....	...	...	...	...
Tobacco Distributors					Shoe, footwear wholesalers, total.....	583	353,979	13.6	23,486
Tobacco distributors, total.....	2,858	3,208,929	5.9	103,779	In single-unit firms.....	562	349,149	13.5	23,091
In single-unit firms.....	2,541	2,605,030	5.7	78,896	In multiunit firms with—				
In multiunit firms with—					2 or 3 wholesale establishments.....	21	4,830	23.2	395
2 or 3 wholesale establishments.....	132	254,330	7.6	11,592	4 to 9 wholesale establishments.....	...	...	...	...
4 to 9 wholesale establishments.....	115	225,715	6.5	9,250	10 to 24 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	70	123,854	5.4	4,041	25 or more wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....					Work clothing wholesalers, total.....	135	49,138	13.8	3,307
Drugs, Chemicals, Allied Products Wholesalers					In single-unit firms.....	135	49,138	13.8	3,307
General-line drug wholesalers, total.....	392	1,273,114	13.6	104,646	In multiunit firms with—				
In single-unit firms.....	229	605,868	13.1	49,390	2 or 3 wholesale establishments.....	...	...	...	...
In multiunit firms with—					4 to 9 wholesale establishments.....	...	...	...	...
2 or 3 wholesale establishments.....	46	179,329	13.8	15,325	10 to 24 wholesale establishments.....	...	...	...	...
4 to 9 wholesale establishments.....	36	137,283	14.8	11,376	25 or more wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	81	350,634	13.9	28,555	Specialty-line dry goods wholesalers:				
25 or more wholesale establishments.....					Hosiery wholesalers, total.....	471	260,192	13.4	16,400
Specialty-line drug, toiletries wholesalers, total.....	2,409	900,618	16.9	74,881	In single-unit firms.....	449	225,414	13.3	13,811
In single-unit firms.....	2,260	694,847	18.3	63,557	In multiunit firms with—				
In multiunit firms with—					2 or 3 wholesale establishments.....	31	125,165	15.9	10,776
2 or 3 wholesale establishments.....	114	171,422	10.1	8,327	4 to 9 wholesale establishments.....	...	...	...	...
4 to 9 wholesale establishments.....					10 to 24 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	35	34,349	23.0	2,997	25 or more wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....					Specialty-line dry goods wholesalers:				
Industrial chemicals, explosives distributors, total.....	1,878	923,242	15.9	69,802	Hosiery wholesalers, total.....	449	225,414	13.3	13,811
In single-unit firms.....	1,574	677,477	15.7	49,325	In single-unit firms.....	422	225,414	13.3	13,811
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	138	90,435	19.6	8,521	2 or 3 wholesale establishments.....	22	34,778	14.2	2,589
4 to 9 wholesale establishments.....	93	80,202	14.2	6,042	4 to 9 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	73	75,128	14.4	5,914	10 to 24 wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....					25 or more wholesale establishments.....	...	...	...	...
Paint, varnish wholesalers:					Underwear wholesalers, total.....	164	71,420	14.8	5,515
Paint wholesaler (with glass, wall-paper), total.....	503	120,447	24.6	16,311	In single-unit firms.....	164	71,420	14.8	5,515
In single-unit firms.....	395	99,597	23.6	12,958	In multiunit firms with—				
In multiunit firms with—					2 or 3 wholesale establishments.....	...	...	...	...
2 or 3 wholesale establishments.....	66	12,928	28.3	2,010	4 to 9 wholesale establishments.....	...	...	...	...
4 to 9 wholesale establishments.....	42	7,922	30.8	1,343	10 to 24 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....	...	...	...	...	25 or more wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....	...	...	...	...	

...Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANT WHOLESALERS-Con.					MERCHANT WHOLESALERS-Con.				
Dry Goods, Apparel Wholesalers-Con.					Paper, Allied Products Wholesalers				
Specialty-line dry goods wholesalers-Con.					Coarse paper and products wholesalers, total.....	2,435	1,297,650	16.5	123,277
Notions wholesale establishments, total.....	770	198,449	18.7	18,887	In single-unit firms.....	2,078	922,370	16.6	87,149
In single-unit firms.....	749	182,406	19.5	18,149	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments.....	135	97,658	18.8	11,343
2 or 3 wholesale establishments.....	21	16,043	9.8	738	4 to 9 wholesale establishments.....	79	92,405	13.4	6,930
4 to 9 wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments.....	78	92,483	16.5	8,948
10 to 24 wholesale establishments.....	...	...	...	...	25 or more wholesale establishments...	65	92,734	15.2	8,907
25 or more wholesale establishments.	...	...	...	...	Printing and fine paper distributors, total.....	865	1,248,002	11.4	85,194
Piece goods wholesalers, total.....	1,663	975,319	12.7	57,505	In single-unit firms.....	624	704,889	10.6	43,809
In single-unit firms.....	1,560	885,536	12.4	50,378	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments.....	76	92,471	13.5	7,635
2 or 3 wholesale establishments.....	73	72,088	14.4	5,315	4 to 9 wholesale establishments.....	79	234,792	11.1	16,110
4 to 9 wholesale establishments.....	30	17,695	20.2	1,812	10 to 24 wholesale establishments...	86	215,850	13.4	17,640
10 to 24 wholesale establishments...	...	...	...	...	25 or more wholesale establishments...	...	...	...	...
25 or more wholesale establishments.	...	...	...	...	Stationery, office supplies wholesalers, total.....	1,564	369,772	26.1	52,051
Other specialty-line dry goods wholesalers, total.....	1,120	460,119	14.2	32,375	In single-unit firms.....	1,464	336,224	26.2	46,494
In single-unit firms.....	1,037	421,587	14.1	29,656	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments.....	68	16,070	31.8	3,087
2 or 3 wholesale establishments.....	45	22,678	13.4	1,203	4 to 9 wholesale establishments.....	32	17,478	20.7	2,470
4 to 9 wholesale establishments.....	38	15,854	18.6	1,516	10 to 24 wholesale establishments...	...	...	...	...
10 to 24 wholesale establishments...	...	...	...	...	25 or more wholesale establishments...	...	...	...	...
25 or more wholesale establishments.	...	...	...	...	Wallpaper wholesalers, total.....	193	45,625	29.9	6,882
Piece goods converters, total.....	817	1,503,962	9.7	69,686	In single-unit firms.....	125	31,281	28.8	4,636
In single-unit firms.....	780	1,199,430	9.6	53,045	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments.....	37	10,837	30.2	1,685
2 or 3 wholesale establishments.....	22	89,138	10.9	5,314	4 to 9 wholesale establishments.....	31	3,507	38.6	561
4 to 9 wholesale establishments.....	15	215,394	10.1	11,327	10 to 24 wholesale establishments...	...	...	...	...
10 to 24 wholesale establishments...	...	...	...	...	25 or more wholesale establishments...	...	...	...	...
25 or more wholesale establishments.	...	...	...	...	Farm Products (Raw Materials) Merchants				
Furniture, Home Furnishings Wholesalers					Cotton merchants, total.....	581	2,610,108	3.7	22,918
Furniture (household, office) wholesalers:					In single-unit firms.....	470	1,690,549	2.7	12,805
Household furniture wholesalers, total..	1,058	463,630	19.0	44,376	In multiunit firms with-				
In single-unit firms.....	974	392,746	18.9	36,712	2 or 3 wholesale establishments.....	64	294,108	3.2	3,100
In multiunit firms with-					4 to 9 wholesale establishments.....	47	625,451	6.5	7,013
2 or 3 wholesale establishments.....	68	67,306	19.4	7,274	10 to 24 wholesale establishments...	...	...	...	...
4 to 9 wholesale establishments.....	16	3,578	22.9	390	25 or more wholesale establishments...	...	...	...	...
10 to 24 wholesale establishments...	...	...	...	...	Grain merchants, total.....	975	3,989,704	3.1	55,325
25 or more wholesale establishments.	...	...	...	...	In single-unit firms.....	582	1,071,127	3.7	16,468
Office furniture distributors, total.....	918	234,195	25.3	32,347	In multiunit firms with-				
In single-unit firms.....	862	207,183	25.7	28,789	2 or 3 wholesale establishments.....	117	311,293	5.9	8,839
In multiunit firms with-					4 to 9 wholesale establishments.....	72	521,122	2.5	5,331
2 or 3 wholesale establishments.....	56	27,012	22.3	3,558	10 to 24 wholesale establishments...	37	210,494	2.9	2,840
4 to 9 wholesale establishments.....	...	...	...	...	25 or more wholesale establishments...	167	1,875,668	2.5	21,847
10 to 24 wholesale establishments...	...	...	...	...	Hide, skin, raw fur wholesalers, total....	577	428,489	7.6	15,932
25 or more wholesale establishments.	...	...	...	...	In single-unit firms.....	548	393,862	7.4	13,566
Home furnishings, floor coverings wholesalers:					In multiunit firms with-				
China, glassware, crockery wholesalers, total.....	538	172,206	23.7	19,778	2 or 3 wholesale establishments.....	15	8,671	11.3	403
In single-unit firms.....	517	162,531	23.2	18,316	4 to 9 wholesale establishments.....	14	25,956	10.4	1,963
In multiunit firms with-					10 to 24 wholesale establishments...	...	...	...	...
2 or 3 wholesale establishments.....	21	9,675	32.1	1,462	25 or more wholesale establishments...	...	...	...	...
4 to 9 wholesale establishments.....	...	...	...	...	Livestock (except horses and mules) distributors, total.....	669	888,292	2.9	7,408
10 to 24 wholesale establishments...	...	...	...	...	In single-unit firms.....	626	839,585	2.8	6,582
25 or more wholesale establishments.	...	...	...	...	In multiunit firms with-				
Curtain, drapery wholesalers, total.....	161	68,874	16.9	6,070	2 or 3 wholesale establishments.....	30	42,912	3.2	587
In single-unit firms.....	138	59,957	15.8	4,949	4 to 9 wholesale establishments.....	13	5,795	9.0	239
In multiunit firms with-					10 to 24 wholesale establishments...	...	...	...	...
2 or 3 wholesale establishments.....	23	8,882	24.0	1,119	25 or more wholesale establishments...	...	...	...	...
4 to 9 wholesale establishments.....	...	35	20.0	2	Raw wool, wool tops, mohair dealers, total	282	481,524	5.7	10,567
10 to 24 wholesale establishments...	...	...	...	...	In single-unit firms.....	264	411,133	5.8	8,669
25 or more wholesale establishments.	...	...	...	...	In multiunit firms with-				
Domestic wholesalers, total.....	237	126,769	12.9	8,244	2 or 3 wholesale establishments.....	18	70,391	5.0	1,898
In single-unit firms.....	237	126,769	12.9	8,244	4 to 9 wholesale establishments.....	...	...	...	...
In multiunit firms with-					10 to 24 wholesale establishments...	...	...	...	...
2 or 3 wholesale establishments.....	...	...	...	...	25 or more wholesale establishments...	...	...	...	...
4 to 9 wholesale establishments.....	...	...	...	...	Other farm products (raw material) distributors, total.....	535	529,600	6.7	15,318
10 to 24 wholesale establishments...	...	...	...	...	In single-unit firms.....	478	458,023	6.2	12,059
25 or more wholesale establishments.	...	...	...	...	In multiunit firms with-				
Floor covering wholesalers, total.....	773	600,763	14.9	47,234	2 or 3 wholesale establishments.....	22	22,238	12.9	1,543
In single-unit firms.....	539	323,581	15.0	25,204	4 to 9 wholesale establishments.....	35	49,339	9.2	1,716
In multiunit firms with-					10 to 24 wholesale establishments...	...	...	...	...
2 or 3 wholesale establishments.....	91	74,590	17.4	7,210	25 or more wholesale establishments...	...	...	...	...
4 to 9 wholesale establishments.....	74	107,502	14.1	7,526	Automotive Wholesalers				
10 to 24 wholesale establishments...	69	95,090	13.6	7,294	Motor vehicle distributors:				
25 or more wholesale establishments.	...	...	...	...	New, used automobile distributors, total	897	491,732	12.2	30,240
Other home furnishing specialties wholesalers, total.....	1,130	416,038	19.3	41,458	In single-unit firms.....	846	452,896	12.0	27,326
In single-unit firms.....	1,056	333,740	20.0	34,116	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments.....	37	34,699	14.6	2,577
2 or 3 wholesale establishments.....	37	23,629	22.5	2,706	4 to 9 wholesale establishments.....	14	4,137	13.9	337
4 to 9 wholesale establishments.....	37	58,669	13.5	4,636	10 to 24 wholesale establishments...	...	...	...	...
10 to 24 wholesale establishments...	...	...	...	...	25 or more wholesale establishments...	...	...	...	...
25 or more wholesale establishments.	...	...	...	...	

...Represents zero.

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANT WHOLESALESAERS—Con.					MERCHANT WHOLESALESAERS—Con.				
Automotive Wholesalers—Con.					Hardware, Plumbing-Heating Goods Wholesalers—Con.				
Motor vehicle distributors—Con.					Hardware wholesalers—Con.				
Truck and tractor (road type) dealers, total.....	666	265,603	20.7	31,355	Specialty-line hardware wholesalers, total.....	1,531	443,936	20.8	47,891
In single-unit firms.....	623	246,209	20.8	28,765	In single-unit firms.....	1,426	387,386	21.0	42,767
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	43	19,394	19.6	2,590	2 or 3 wholesale establishments....	78	31,620	21.6	3,353
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments..					10 to 24 wholesale establishments..				
25 or more wholesale establishments..					25 or more wholesale establishments				
Automotive equipment, tire-tube wholesalers:					Plumbing-heating equipment, supplies distributors:				
Automotive parts, accessories jobbers, total.....	12,563	2,834,453	24.7	415,629	General-line plumbing-heating goods distributors, total.....	1,703	1,112,178	16.4	103,404
In single-unit firms.....	9,600	1,947,150	25.2	287,594	In single-unit firms.....	1,326	742,127	16.5	67,563
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	1,386	360,448	25.5	54,950	2 or 3 wholesale establishments....	195	168,088	17.2	16,844
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....					10 to 24 wholesale establishments....				
25 or more wholesale establishments..					25 or more wholesale establishments				
Garage equipment, tools distributors, total.....	207	55,731	23.1	7,247	Heating equipment distributors, total..	905	301,516	19.4	30,626
In single-unit firms.....	191	48,404	23.1	6,390	In single-unit firms.....	786	256,521	19.2	25,484
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	16	7,327	22.4	857	2 or 3 wholesale establishments....	81	33,000	19.7	3,789
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....					10 to 24 wholesale establishments....				
25 or more wholesale establishments..					25 or more wholesale establishments				
Tire, tube wholesalers, total.....	1,207	329,994	22.3	39,341	Plumbing fixtures, supplies distributors, total.....	1,438	916,094	15.1	76,147
In single-unit firms.....	1,084	284,054	23.3	35,217	In single-unit firms.....	1,146	561,229	16.9	50,224
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	98	28,465	22.6	3,588	2 or 3 wholesale establishments....	151	129,259	14.5	11,186
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....					10 to 24 wholesale establishments..				
25 or more wholesale establishments..					25 or more wholesale establishments				
Electrical, Electronics, Appliance Distributors					Lumber, Construction Materials Distributors				
Electrical apparatus, supplies distributors:					Lumber, millwork wholesalers:				
General-line electrical goods distributors, total.....	559	1,567,994	10.8	98,245	Lumber wholesalers (without yards), total.....	1,678	1,621,685	6.7	50,413
In single-unit firms.....	123	206,202	14.8	17,766	In single-unit firms.....	1,566	1,283,390	7.2	41,342
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	27	50,480	13.0	4,044	2 or 3 wholesale establishments....	88	123,359	6.7	3,954
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....					10 to 24 wholesale establishments....				
25 or more wholesale establishments..					25 or more wholesale establishments				
Wiring supplies, distributor, total.....	1,989	1,105,922	16.4	103,134	Lumber distributors (with yards), total..	1,124	1,094,408	12.5	74,710
In single-unit firms.....	1,736	894,073	16.5	83,218	In single-unit firms.....	955	760,132	13.8	55,974
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	190	161,113	16.0	15,169	2 or 3 wholesale establishments....	112	166,822	12.2	11,514
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....					10 to 24 wholesale establishments....				
25 or more wholesale establishments..					25 or more wholesale establishments				
Electrical apparatus, equipment distributors, total.....	611	236,542	18.9	26,398	Millwork, plywood distributors, total..	1,502	1,089,849	14.9	91,317
In single-unit firms.....	544	184,318	19.0	20,250	In single-unit firms.....	1,174	709,741	14.4	56,960
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments.....	42	26,272	15.7	2,311	2 or 3 wholesale establishments....	155	134,174	16.9	13,201
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....					10 to 24 wholesale establishments....				
25 or more wholesale establishments..					25 or more wholesale establishments				
Electrical appliances, radio, TV set wholesalers, total.....	2,065	2,814,584	13.1	198,955	Construction materials distributors, total.....	6,010	2,780,265	23.6	337,143
In single-unit firms.....	1,549	1,606,151	14.1	120,014	Brick, tile distributors, total.....	492	242,766	17.7	21,042
In multiunit firms with—					In single-unit firms.....	430	209,455	18.0	18,065
2 or 3 wholesale establishments.....	305	549,605	13.6	41,440	In multiunit firms with—				
4 to 9 wholesale establishments.....					2 or 3 wholesale establishments....	50	24,076	16.0	2,108
10 to 24 wholesale establishments....					4 to 9 wholesale establishments....				
25 or more wholesale establishments..					10 to 24 wholesale establishments..				
Electronic parts, equipment distributors, total.....	1,899	612,676	20.4	67,868	25 or more wholesale establishments				
In single-unit firms.....	1,543	467,300	20.2	52,105	Cement, lime, plaster wholesalers, total	183	75,985	21.2	8,101
In multiunit firms with—					In single-unit firms.....	159	63,021	20.0	6,335
2 or 3 wholesale establishments.....	261	87,686	22.5	10,825	In multiunit firms with—				
4 to 9 wholesale establishments.....					2 or 3 wholesale establishments....	24	12,964	27.2	1,766
10 to 24 wholesale establishments....					4 to 9 wholesale establishments....				
25 or more wholesale establishments..					10 to 24 wholesale establishments....				
Hardware, Plumbing-Heating Goods Wholesalers					25 or more wholesale establishments				
Hardware wholesalers:					Glass (building) distributors, total.....	574	251,273	24.6	37,799
General-line hardware wholesalers, total.....	606	1,623,987	17.6	179,255	In single-unit firms.....	486	199,176	24.6	28,475
In single-unit firms.....	485	1,161,479	18.0	130,196	In multiunit firms with—				
In multiunit firms with—					2 or 3 wholesale establishments....	40	17,494	30.6	3,020
2 or 3 wholesale establishments.....	69	270,029	17.2	29,547	4 to 9 wholesale establishments....				
4 to 9 wholesale establishments.....					10 to 24 wholesale establishments....				
10 to 24 wholesale establishments....					25 or more wholesale establishments				
25 or more wholesale establishments..					Ready-mixed concrete distributors, total.....	1,996	998,370	31.6	153,547
...	52	192,479	16.0	19,512	In single-unit firms.....	1,643	724,328	33.2	118,464
...					In multiunit firms with—				
...					2 or 3 wholesale establishments....	232	180,910	28.1	24,162
...					4 to 9 wholesale establishments....				
...					10 to 24 wholesale establishments..				
...					25 or more wholesale establishments				

...Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANT WHOLESALERS-Con.					MERCHANT WHOLESALERS-Con.				
Lumber, Construction Materials Distributors-Con.					Machinery, Equipment, Supplies Distributors-Con.				
Construction materials distributors-Con.					Construction machinery, equipment dealers, total-Con.				
Roofing, siding, insulation materials distributors, total.....	697	447,723	12.6	30,289	Farm, dairy machinery, equipment (including tractors) wholesalers, total	879	455,643	16.3	37,610
In single-unit firms.....	566	313,186	13.4	22,695	In single-unit firms.....	724	352,783	16.6	29,242
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	98	109,381	10.6	5,494	2 or 3 wholesale establishments....	89	65,420	15.0	5,149
4 to 9 wholesale establishments....	33	25,156	12.3	2,100	4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....					10 to 24 wholesale establishments....	66	37,440	15.7	3,219
25 or more wholesale establishments....	...	...	...	...	25 or more wholesale establishments				
Sand, gravel, crushed stone distributors, total.....	597	105,039	31.0	16,943	Industrial machinery, equipment distributors:				
In single-unit firms.....	561	82,896	31.8	13,716	Food processing machinery, equipment distributors, total.....	367	163,405	16.0	12,778
In multiunit firms with-					In single-unit firms.....	328	107,928	18.2	9,148
2 or 3 wholesale establishments....	23	15,851	28.1	2,141	In multiunit firms with-				
4 to 9 wholesale establishments....	13	6,292	27.1	1,086	2 or 3 wholesale establishments....	25	9,800	15.2	822
10 to 24 wholesale establishments....					4 to 9 wholesale establishments....				
25 or more wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	14	45,677	11.1	2,808
Other construction materials distributors, total.....	1,471	659,109	19.7	69,422	25 or more wholesale establishments				
In single-unit firms.....	1,312	546,287	19.8	58,401	General purpose industrial machinery, equipment distributors, total.....	1,379	498,625	20.8	56,621
In multiunit firms with-					In single-unit firms.....	1,203	399,400	21.2	45,106
2 or 3 wholesale establishments....	100	63,618	20.9	7,360	In multiunit firms with-				
4 to 9 wholesale establishments....					2 or 3 wholesale establishments....	117	66,647	17.8	7,319
10 to 24 wholesale establishments....	59	49,204	17.0	3,661	4 to 9 wholesale establishments....				
25 or more wholesale establishments....					10 to 24 wholesale establishments....	59	32,578	21.3	4,196
Machinery, Equipment, Supplies Distributors					25 or more wholesale establishments				
Air conditioning, commercial refrigeration equipment distributors, total.....	1,860	484,070	23.7	63,298	Metalworking machinery, equipment dealers, total.....	914	484,490	15.0	39,150
In single-unit firms.....	1,649	413,570	24.0	54,149	In single-unit firms.....	823	369,624	16.1	31,815
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	139	44,536	23.9	5,973	2 or 3 wholesale establishments....	75	62,585	16.9	5,357
4 to 9 wholesale establishments....					4 to 9 wholesale establishments....	16	52,281	5.2	1,978
10 to 24 wholesale establishments....	72	25,964	19.8	3,176	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments....	...	...	...	...	25 or more wholesale establishments	...	...	...	...
Commercial machines, equipment distributors:					Oil well supply houses, total.....	1,208	914,479	9.6	39,059
Office machine equipment distributors, total.....	1,421	186,631	31.5	32,625	In single-unit firms.....	406	166,701	16.7	13,507
In single-unit firms.....	1,292	159,266	31.1	27,611	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	78	38,098	17.5	3,387
2 or 3 wholesale establishments....	83	17,874	30.9	2,953	4 to 9 wholesale establishments....	89	60,826	14.6	4,495
4 to 9 wholesale establishments....					10 to 24 wholesale establishments....	91	81,164	10.0	3,937
10 to 24 wholesale establishments....	46	9,491	38.5	2,061	25 or more wholesale establishments	544	567,690	6.4	13,733
25 or more wholesale establishments....					Printing machinery, equipment distributors, total.....	210	64,820	27.2	8,921
Restaurant, hotel supply houses (principally nonfood), total.....	571	159,253	23.7	20,412	In single-unit firms.....	183	48,532	25.1	6,042
In single-unit firms.....	519	118,237	24.6	15,228	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	11	4,567	37.6	797
2 or 3 wholesale establishments....	29	14,888	16.9	1,601	4 to 9 wholesale establishments....				
4 to 9 wholesale establishments....					10 to 24 wholesale establishments....	16	11,721	31.8	2,082
10 to 24 wholesale establishments....	23	26,128	23.8	3,583	25 or more wholesale establishments				
25 or more wholesale establishments....	...	...	...	...	Used machinery dealers, total.....	1,668	493,167	21.2	53,308
Store machine, fixtures distributors, total.....	1,087	276,953	22.2	31,738	In single-unit firms.....	1,495	376,347	22.3	41,395
In single-unit firms.....	1,006	230,336	22.3	26,797	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	81	67,242	18.5	7,132
2 or 3 wholesale establishments....	59	35,329	21.4	3,656	4 to 9 wholesale establishments....				
4 to 9 wholesale establishments....	22	11,288	22.3	1,285	10 to 24 wholesale establishments....	92	49,578	17.3	4,781
10 to 24 wholesale establishments....	...	...	...	...	25 or more wholesale establishments				
25 or more wholesale establishments....	...	...	...	...	Industrial materials, supplies distributors:				
Other commercial machines, equipment distributors, total.....	140	37,288	24.6	4,462	Abrasive, abrasive materials, supplies distributors, total.....	141	77,400	19.2	8,377
In single-unit firms.....	129	27,341	24.9	3,361	In single-unit firms.....	119	57,554	17.6	5,899
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	11	9,947	23.8	1,101	2 or 3 wholesale establishments....	22	19,846	23.9	2,478
4 to 9 wholesale establishments....					4 to 9 wholesale establishments....				
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments....	...	...	...	...	25 or more wholesale establishments				
Construction machinery, equipment dealers, total.....	1,640	1,401,359	19.2	150,469	Mechanical power transmission equipment distributors, total.....	335	113,349	23.7	15,053
In single-unit firms.....	1,141	778,443	20.0	82,972	In single-unit firms.....	209	63,050	22.2	7,922
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	345	425,208	18.1	45,941	2 or 3 wholesale establishments....	71	25,432	25.2	3,908
4 to 9 wholesale establishments....					4 to 9 wholesale establishments....	16	5,330	21.8	630
10 to 24 wholesale establishments....	154	197,708	18.2	21,556	10 to 24 wholesale establishments....	39	19,537	26.9	2,593
25 or more wholesale establishments....					25 or more wholesale establishments				
Farm-garden machinery, equipment wholesalers:					Mechanical rubber goods distributors, total.....	280	100,031	23.8	13,467
Garden machinery equipment wholesalers, total.....	233	78,736	19.9	8,416	In single-unit firms.....	237	79,882	22.3	10,234
In single-unit firms.....	212	67,475	19.4	6,676	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	28	12,185	26.1	1,716
2 or 3 wholesale establishments....					4 to 9 wholesale establishments....	15	7,964	35.0	1,517
4 to 9 wholesale establishments....					10 to 24 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	21	11,261	22.8	1,740	25 or more wholesale establishments				
25 or more wholesale establishments....	...	...	...	...	Rope, cordage distributors, total.....	117	94,120	10.1	5,110
...	...	...	...	...	In single-unit firms.....	95	73,652	10.3	3,847
...	...	...	...	...	In multiunit firms with-				
...	...	...	...	...	2 or 3 wholesale establishments....	6	1,679	11.6	100
...	...	...	...	...	4 to 9 wholesale establishments....	16	18,789	9.1	1,163
...	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
...	...	...	...	...	25 or more wholesale establishments	...	...	...	...

...Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-117

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANT WHOLESALERS-Con.					MERCHANT WHOLESALERS-Con.				
Machinery, Equipment, Supplies Distributors-Con.					Machinery, Equipment, Supplies Distributors-Con.				
Industrial materials, supplies distributors-Con.					Service establishment supply houses-Con.				
Valves, fittings (except plumbing) distributors, total.....	214	139,320	19.5	15,473	Laundry, dry-cleaning supply houses, total.....	441	146,607	22.1	16,732
In single-unit firms.....	184	107,185	20.3	12,658	In single-unit firms.....	387	108,046	21.7	12,154
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	18	13,560	20.6	1,496	2 or 3 wholesale establishments....	41	20,568	24.6	2,725
4 to 9 wholesale establishments....	12	18,575	14.3	1,319	4 to 9 wholesale establishments....	13	17,993	22.0	1,853
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments	...	...	...	...
Reconditioned drums, barrel distributors, total.....	372	65,360	36.6	14,119	Shoe service wholesalers, total.....	485	101,579	18.1	9,548
In single-unit firms.....	372	65,360	36.6	14,119	In single-unit firms.....	459	94,372	17.8	8,598
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	...	...	...	...	2 or 3 wholesale establishments....	26	7,207	22.7	950
4 to 9 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments	...	...	...	...
Other industrial materials, supplies distributor, total.....	2,934	1,420,160	19.4	160,258	Undertakers' supply houses, total.....	137	14,443	25.3	1,798
In single-unit firms.....	2,451	1,003,433	19.7	113,880	In single-unit firms.....	137	14,443	25.3	1,798
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	287	255,517	18.9	29,651	2 or 3 wholesale establishments....	...	...	...	...
4 to 9 wholesale establishments....	86	105,280	19.0	12,246	4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	110	55,930	16.2	4,481	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments	...	...	...	...
Professional equipment, supplies distributors:					Upholsterers' supply houses, total.....	262	92,670	21.7	9,960
Dental supply houses, total.....	502	124,125	26.0	17,906	In single-unit firms.....	225	79,190	21.2	8,368
In single-unit firms.....	335	63,086	24.9	8,781	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	7	3,388	21.3	390
2 or 3 wholesale establishments....	57	13,627	26.9	2,360	4 to 9 wholesale establishments....	30	10,092	25.3	1,202
4 to 9 wholesale establishments....	45	13,126	29.0	2,401	10 to 24 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	65	34,286	26.6	4,364	25 or more wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...	Welders' supply houses, total.....	1,000	198,100	26.4	26,793
Religious supply houses, total.....	134	31,582	31.5	4,616	In single-unit firms.....	821	156,413	26.7	20,905
In single-unit firms.....	134	31,582	31.5	4,616	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	137	23,375	28.7	3,565
2 or 3 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments....	42	18,312	21.3	2,323
4 to 9 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	25 or more wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...	Other service establishment supply houses, total.....	1,198	281,252	19.0	26,731
School supply, houses, total.....	255	96,321	22.8	12,337	In single-unit firms.....	1,115	229,278	20.1	22,864
In single-unit firms.....	236	86,231	22.5	10,860	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	37	20,316	16.8	1,792
2 or 3 wholesale establishments....	19	10,090	25.2	1,477	4 to 9 wholesale establishments....	46	31,658	12.4	2,075
4 to 9 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	25 or more wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...	Transportation equipment distributors:				
Surgical, medical, hospital supply houses, total.....	800	321,489	22.3	40,880	Aircraft aeronautical equipment, parts distributors, total.....	450	169,782	26.6	22,901
In single-unit firms.....	658	184,939	22.9	23,923	In single-unit firms.....	414	123,410	31.5	19,814
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	59	35,338	21.5	4,631	2 or 3 wholesale establishments....	36	46,372	13.3	3,087
4 to 9 wholesale establishments....	51	60,676	21.2	6,631	4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	32	40,536	21.8	5,695	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments	...	...	...	...
Optical goods wholesalers, total.....	742	126,966	36.0	29,220	Marine machinery equipment distributors, total.....	400	126,573	21.2	15,017
In single-unit firms.....	546	98,039	33.3	19,746	In single-unit firms.....	361	110,382	20.8	12,945
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	92	15,741	39.9	4,373	2 or 3 wholesale establishments....	39	16,191	23.5	2,072
4 to 9 wholesale establishments....	104	13,186	51.4	5,101	4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments	...	...	...	...
Other professional supply distributors, total.....	479	152,670	26.8	22,694	Railroad equipment distributors, total.....	84	60,046	20.7	6,297
In single-unit firms.....	375	95,789	25.7	13,457	In single-unit firms.....	74	53,589	20.1	5,465
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	30	19,502	32.4	3,284	2 or 3 wholesale establishments....	10	6,457	25.3	832
4 to 9 wholesale establishments....	26	31,948	28.0	5,262	4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	48	5,431	19.7	691	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments	...	...	...	...
Service establishment supply houses:					Other transportation equipment distributors, total.....	70	19,647	27.6	2,745
Beauty, barber supply houses, total....	898	140,561	29.3	22,139	In single-unit firms.....	63	16,690	27.3	2,342
In single-unit firms.....	800	117,070	28.6	17,820	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments....	7	2,957	29.0	403
2 or 3 wholesale establishments....	64	16,707	32.1	2,924	4 to 9 wholesale establishments....	...	...	...	...
4 to 9 wholesale establishments....	34	6,784	36.0	1,395	10 to 24 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	25 or more wholesale establishments	...	...	...	...
25 or more wholesale establishments	...	...	...	...	Metals, Metalwork (Except Scrap) Distributors				
Janitor's supply houses, total.....	843	126,780	29.2	20,841	Iron, steel and products distributors, total.....	2,693	2,174,276	18.5	221,482
In single-unit firms.....	795	114,722	28.6	18,093	In single-unit firms.....	2,148	1,294,788	18.8	131,383
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	22	9,165	33.9	2,223	2 or 3 wholesale establishments....	229	274,315	18.7	29,234
4 to 9 wholesale establishments....	26	2,893	36.8	525	4 to 9 wholesale establishments....	143	255,695	19.1	28,227
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	51	193,863	17.7	18,689
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments....	122	155,615	15.4	13,949

...Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANT WHOLESALERS—Con.					MERCHANT WHOLESALERS—Con.				
Metals, Metalwork (Except Scrap) Distributors—Con.					Other Merchant Wholesalers—Con.				
Nonferrous metals distributors, total.....	542	1,188,309	7.2	42,860	Amusement, sporting goods distributors—Con.				
In single-unit firms.....	463	941,427	6.5	30,124	Other recreation goods wholesalers, total.....	546	207,971	19.2	21,041
In multiunit firms with—					In single-unit firms.....	601	170,061	19.2	16,693
2 or 3 wholesale establishments.....	45	114,958	7.2	4,609	In multiunit firms with—				
4 to 9 wholesale establishments.....	34	131,924	12.3	8,127	2 or 3 wholesale establishments.....	45	37,910	19.1	4,348
10 to 24 wholesale establishments.....	...	...	...	...	4 to 9 wholesale establishments.....				
25 or more wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments.....				
					25 or more wholesale establishments.....				
Scrap, Waste Materials Dealers					Books, magazine, newspaper wholesalers, total.....	1,919	697,206	19.6	83,180
Iron, steel scrap dealers:					In single-unit firms.....	1,501	508,644	18.1	51,383
Iron, steel scrap dealers (with processing, preparation equipment), total.....	2,202	801,352	21.4	89,836	In multiunit firms with—				
In single-unit firms.....	2,038	631,387	22.9	75,081	2 or 3 wholesale establishments.....	87	58,382	21.8	7,964
In multiunit firms with—					4 to 9 wholesale establishments.....	37	18,860	26.8	3,029
2 or 3 wholesale establishments.....	143	147,476	15.0	12,269	10 to 24 wholesale establishments.....	...	...	...	...
4 to 9 wholesale establishments.....	21	22,489	18.9	2,486	25 or more wholesale establishments.....	294	111,320	23.9	20,804
10 to 24 wholesale establishments.....									
25 or more wholesale establishments.....	...	...	...	...	
Iron, steel scrap dealers (without processing, preparation equipment), total.....					Coal wholesalers:				
In single-unit firms.....	1,517	411,788	9.6	20,341	Coal wholesalers (without yard or dock stocks), total.....	496	568,163	7.5	20,249
In multiunit firms with—	1,434	172,716	16.2	13,957	In single-unit firms.....	409	365,682	7.7	13,175
2 or 3 wholesale establishments.....	44	25,476	9.3	1,234	In multiunit firms with—				
4 to 9 wholesale establishments.....	39	213,596	4.4	5,150	2 or 3 wholesale establishments.....	41	52,851	11.3	2,868
10 to 24 wholesale establishments.....					4 to 9 wholesale establishments.....	46	149,630	5.6	4,206
25 or more wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments.....	...	...	...	...
					25 or more wholesale establishments.....	...	...	...	...
Waste materials dealers:					Coal wholesalers (with coal yard), total.....	204	226,026	9.4	10,575
Nonferrous metallic scrap dealers, total.....	1,518	500,822	13.9	34,749	In single-unit firms.....	169	91,789	13.8	6,134
In single-unit firms.....	1,462	466,603	13.7	31,694	In multiunit firms with—				
In multiunit firms with—					2 or 3 wholesale establishments.....	19	63,927	6.5	2,428
2 or 3 wholesale establishments.....	43	22,620	15.4	1,813	4 to 9 wholesale establishments.....	16	70,310	6.4	2,013
4 to 9 wholesale establishments.....	13	11,599	20.7	1,242	10 to 24 wholesale establishments.....	...	...	...	...
10 to 24 wholesale establishments.....					25 or more wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....	...	...	...	...	
Wastepaper dealers, total.....					Farm supplies wholesalers:				
In single-unit firms.....	1,124	218,239	27.4	33,394	Feed wholesalers, total.....	1,067	766,302	7.6	27,506
In multiunit firms with—	1,050	173,140	28.1	26,971	In single-unit firms.....	955	599,253	7.7	22,046
2 or 3 wholesale establishments.....	49	20,862	26.7	3,388	In multiunit firms with—				
4 to 9 wholesale establishments.....	25	24,237	22.7	3,035	2 or 3 wholesale establishments.....	59	18,872	15.0	1,251
10 to 24 wholesale establishments.....	...	...	...	...	4 to 9 wholesale establishments.....	18	63,940	8.5	2,419
25 or more wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments.....	35	84,237	4.5	1,790
					25 or more wholesale establishments.....	...	...	...	...
Wiping cloth dealers, total.....					Fertilizer, agricultural chemical distributors, total.....				
In single-unit firms.....	229	48,395	34.7	9,416	In single-unit firms.....	507	280,597	10.9	13,627
In multiunit firms with—	221	46,735	35.0	9,179	In multiunit firms with—	432	190,558	12.6	10,403
2 or 3 wholesale establishments.....	8	1,660	28.6	237	2 or 3 wholesale establishments.....	33	29,139	6.6	1,015
4 to 9 wholesale establishments.....					4 to 9 wholesale establishments.....	42	60,900	7.7	2,209
10 to 24 wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments.....	...	...	...	...
25 or more wholesale establishments.....	...	...	...	...	25 or more wholesale establishments.....	...	...	...	...
Rags, textiles waste dealers, total.....					Seed wholesalers, total.....				
In single-unit firms.....	784	250,528	16.3	21,364	In single-unit firms.....	641	474,148	15.8	38,048
In multiunit firms with—	752	223,671	16.3	18,976	In multiunit firms with—	451	297,742	14.5	21,867
2 or 3 wholesale establishments.....	32	26,857	16.3	2,388	In multiunit firms with—				
4 to 9 wholesale establishments.....	...	...	...	...	2 or 3 wholesale establishments.....	70	55,474	12.3	3,598
10 to 24 wholesale establishments.....	...	...	...	...	4 to 9 wholesale establishments.....	46	50,955	23.6	5,605
25 or more wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments.....	74	69,977	18.4	6,977
					25 or more wholesale establishments.....				
Other waste materials dealers, total.....					Other farm supplies wholesalers, total..				
In single-unit firms.....	815	174,466	17.3	14,906	In single-unit firms.....	132	53,595	13.6	3,638
In multiunit firms with—	777	122,714	20.9	12,341	In multiunit firms with—	118	35,944	14.5	2,567
2 or 3 wholesale establishments.....	24	4,736	29.9	700	In multiunit firms with—				
4 to 9 wholesale establishments.....	14	47,016	6.7	1,865	2 or 3 wholesale establishments.....	14	17,651	11.9	1,071
10 to 24 wholesale establishments.....	...	...	...	...	4 to 9 wholesale establishments.....				
25 or more wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments.....				
					25 or more wholesale establishments.....				
Other Merchant Wholesalers					Jewelry wholesalers:				
Amusement, sporting goods distributors:					General-line jewelry wholesalers, total.				
Cameras, photographic supplies distributors, total.....						234	143,549	20.8	16,319
In single-unit firms.....						214	104,541	19.9	10,901
In multiunit firms with—									
2 or 3 wholesale establishments.....									
4 to 9 wholesale establishments.....									
10 to 24 wholesale establishments.....									
25 or more wholesale establishments.....									
Sporting goods wholesalers, total.....									
In single-unit firms.....									
In multiunit firms with—									
2 or 3 wholesale establishments.....									
4 to 9 wholesale establishments.....									
10 to 24 wholesale establishments.....									
25 or more wholesale establishments.....									
Toy, games, fireworks wholesalers, total									
In single-unit firms.....									
In multiunit firms with—									
2 or 3 wholesale establishments.....									
4 to 9 wholesale establishments.....									
10 to 24 wholesale establishments.....									
25 or more wholesale establishments.....									

...Represents zero.

SIZE OF ESTABLISHMENT OR FIRM

2-119

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANT WHOLESALERS-Con.					MERCHANT WHOLESALERS-Con.				
Other Merchant Wholesalers-Con.					Other Merchant Wholesalers-Con.				
Jewelry wholesalers-Con.					Miscellaneous products merchant wholesalers-Con.				
Precious stones distributors, total....	498	202,608	10.3	9,950	Magical instruments, sheet music whole-salers, total.....	509	192,142	19.3	18,621
In single-unit firms.....	485	197,025	10.4	9,709	In single-unit firms.....	427	158,641	19.3	15,525
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	13	5,583	8.6	241	2 or 3 wholesale establishments....	42	26,711	17.3	2,353
4 to 9 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments....	40	6,790	25.6	743
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments.	...	...	...	...
Watch materials, jewelers' tools distributors, total	172	30,719	28.2	5,655	Industrial yarns wholesalers, total.....	222	191,250	6.9	6,400
In single-unit firms.....	162	27,446	26.9	4,636	In single-unit firms.....	207	166,539	7.4	5,881
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	10	3,273	39.2	1,019	2 or 3 wholesale establishments....	15	24,711	3.6	519
4 to 9 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments.	...	...	...	...
Other jewelry wholesalers, total.....	969	191,582	18.5	18,078	Bags, bagging, burlap (textiles) distri-butors, total.....	659	239,072	15.7	19,448
In single-unit firms.....	937	179,973	18.2	16,771	In single-unit firms.....	610	214,409	15.4	16,669
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	32	11,609	22.0	1,307	2 or 3 wholesale establishments....	37	14,489	17.4	1,565
4 to 9 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments....	12	10,174	18.4	1,214
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments.	...	...	...	...
Petroleum products distributors, total...	2,260	1,416,388	9.0	56,221	Food beverage basic material distri-butors, total.....	325	530,630	4.7	10,817
In single-unit firms.....	2,150	1,118,908	10.0	48,918	In single-unit firms.....	273	488,028	4.2	8,664
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments.....	80	134,821	5.7	3,465	2 or 3 wholesale establishments.....	33	26,530	11.6	1,334
4 to 9 wholesale establishments.....	30	162,659	5.0	3,838	4 to 9 wholesale establishments.....	19	16,072	10.0	819
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments..	...	...	...	...	25 or more wholesale establishments.	...	...	...	...
Gift art goods, greeting card wholesalers:					All other merchant wholesalers, total.....	644	637,417	5.8	18,173
Gift art goods wholesalers, total.....	735	140,213	22.8	14,428	In single-unit firms.....	606	475,698	6.3	14,660
In single-unit firms.....	721	136,374	22.7	13,804	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments.....	38	161,719	41.3	3,513
2 or 3 wholesale establishments....	14	3,839	27.8	624	4 to 9 wholesale establishments....	...	...	...	...
4 to 9 wholesale establishments.....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	25 or more wholesale establishments..	...	...	...	...
25 or more wholesale establishments	...	...	...	...	
Greeting card distributors, total.....	248	50,094	28.2	6,682	MANUFACTURERS SALES BRANCHES, SALES OFFICES				
In single-unit firms.....	240	49,084	28.2	6,508	Food and kindred products, total.....	4,488	11,746,914	(NA)	486,493
In multiunit firms with-					In single-unit firms.....	92	451,191	(NA)	15,442
2 or 3 wholesale establishments....	8	1,010	29.5	174	In multiunit firms with-				
4 to 9 wholesale establishments....	...	...	...	...	2 or 3 wholesale establishments.....	206	658,222	(NA)	21,433
10 to 24 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments.....	411	1,396,598	(NA)	68,555
25 or more wholesale establishments	...	...	...	...	10 to 24 wholesale establishments....	582	1,496,460	(NA)	64,040
Flower, bulb, plant wholesalers:					25 or more wholesale establishments..	3,197	7,784,443	(NA)	317,023
Flower, (cut), potted plant wholesalers, total.....	851	193,270	23.9	24,687	Textile mill products, total.....	431	1,809,931	(NA)	60,405
In single-unit firms.....	734	153,428	23.3	19,311	In single-unit firms.....	60	378,255	(NA)	14,223
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	63	19,487	26.0	2,998	2 or 3 wholesale establishments.....	74	196,025	(NA)	5,131
4 to 9 wholesale establishments.....	54	20,355	26.6	2,378	4 to 9 wholesale establishments.....	100	189,619	(NA)	5,609
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	145	787,946	(NA)	20,536
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments....	52	258,086	(NA)	14,906
Bulb, plant distributors, total.....	115	29,672	25.1	3,918	Apparel and related products, total.....	283	735,931	(NA)	34,917
In single-unit firms.....	108	22,925	24.9	2,971	In single-unit firms.....	107	320,433	(NA)	18,443
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	7	6,747	25.8	947	2 or 3 wholesale establishments.....	73	134,836	(NA)	6,534
4 to 9 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments....	103	280,662	(NA)	9,940
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	...	...	...	...
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments..	...	...	...	...
Miscellaneous products merchant wholesalers:					Furniture and fixtures, total.....	286	266,271	(NA)	22,890
Forest products (except lumber) distributors, total.....	669	290,871	11.0	15,114	In single-unit firms.....	22	18,208	(NA)	2,095
In single-unit firms.....	615	232,806	11.5	12,573	In multiunit firms with-				
In multiunit firms with-					2 or 3 wholesale establishments.....	16	13,508	(NA)	2,170
2 or 3 wholesale establishments....	21	7,302	16.5	402	4 to 9 wholesale establishments.....	38	39,712	(NA)	2,187
4 to 9 wholesale establishments....	33	50,763	7.9	2,139	10 to 24 wholesale establishments....	121	82,220	(NA)	11,520
10 to 24 wholesale establishments..	...	...	...	...	25 or more wholesale establishments....	89	112,623	(NA)	4,918
25 or more wholesale establishments	...	...	...	...	
General merchandise distributors, total.....	594	814,291	11.2	49,622	Paper and allied products, total.....	455	2,097,564	(NA)	54,442
In single-unit firms.....	507	430,715	12.9	29,174	In single-unit firms.....	39	254,722	(NA)	6,285
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	40	135,279	8.4	6,545	2 or 3 wholesale establishments.....	66	239,516	(NA)	4,180
4 to 9 wholesale establishments....	47	248,297	9.7	13,903	4 to 9 wholesale establishments.....	104	396,173	(NA)	8,299
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	246	1,207,153	(NA)	35,678
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments..	...	...	...	...
Leather goods wholesalers, total.....	454	135,579	14.6	8,624	Chemicals and allied products, total.....	2,190	8,889,311	(NA)	299,984
In single-unit firms.....	448	131,646	14.7	8,381	In single-unit firms.....	86	441,301	(NA)	17,415
In multiunit firms with-					In multiunit firms with-				
2 or 3 wholesale establishments....	6	3,933	11.4	243	2 or 3 wholesale establishments.....	102	276,816	(NA)	13,535
4 to 9 wholesale establishments....	...	...	...	...	4 to 9 wholesale establishments.....	293	880,054	(NA)	46,481
10 to 24 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	556	2,093,511	(NA)	73,135
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments....	1,153	5,197,629	(NA)	149,418

...Represents zero. NA Not available.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 2H. WHOLESALE TRADE: 1954-SINGLE UNITS AND MULTIUNITS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year	Type of operation, kind of business, and number of wholesale establishments operated by firms	Establishments	Sales	Operating expenses (including payroll) as percent of sales	Payroll, entire year
(Number)	(\$1,000)			(\$1,000)	(Number)	(\$1,000)			(\$1,000)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES--Con.					PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES--Con.				
Rubber products, total.....	525	1,602,956	(NA)	69,231	Gasoline distillates, residuals--Con.				
In single-unit firms.....	15	42,343	(NA)	1,455	Distributing terminals, total.....	1,241	5,781,703	7.9	179,463
In multiunit firms with--					In single-unit firms.....	103	432,974	7.9	13,708
2 or 3 wholesale establishments.....	17	20,396	(NA)	333	In multiunit firms with--				
4 to 9 wholesale establishments.....	11	9,614	(NA)	395	2 or 3 wholesale establishments.....	49	211,860	10.5	8,637
10 to 24 wholesale establishments.....	115	185,751	(NA)	7,225	4 to 9 wholesale establishments.....	29	112,902	4.7	1,943
25 or more wholesale establishments.....	367	1,344,852	(NA)	59,223	10 to 24 wholesale establishments.....	41	161,101	6.3	3,141
Leather and leather products, total.....	101	412,553	(NA)	19,970	25 or more wholesale establishments.....	1,019	4,862,866	7.9	152,034
In single-unit firms.....	22	93,074	(NA)	3,948	LP gas facilities, total.....	870	229,534	26.5	27,224
In multiunit firms with--					In single-unit firms.....	487	126,906	28.7	16,378
2 or 3 wholesale establishments.....	17	12,008	(NA)	790	In multiunit firms with--				
4 to 9 wholesale establishments.....	19	12,657	(NA)	566	2 or 3 wholesale establishments.....	89	24,313	31.8	3,556
10 to 24 wholesale establishments.....	43	294,814	(NA)	14,666	4 to 9 wholesale establishments.....	66	11,685	38.1	1,824
25 or more wholesale establishments.....					10 to 24 wholesale establishments.....	228	66,630	18.4	5,466
Stone, clay and glass products, total.....	942	2,606,649	(NA)	100,828	MERCHANDISE AGENTS, BROKERS				
In single-unit firms.....	30	115,802	(NA)	3,568	Grocery, confectionery, meats, total.....	2,949	7,621,093	2.1	72,106
In multiunit firms with--					In single-unit firms.....	2,685	6,224,662	2.3	60,179
2 or 3 wholesale establishments.....	43	87,362	(NA)	3,993	In multiunit firms with--				
4 to 9 wholesale establishments.....	158	382,260	(NA)	12,642	2 or 3 wholesale establishments.....	171	643,668	1.9	6,935
10 to 24 wholesale establishments.....	187	616,149	(NA)	31,352	4 to 9 wholesale establishments.....	93	752,763	1.3	4,992
25 or more wholesale establishments.....	524	1,405,076	(NA)	49,273	10 to 24 wholesale establishments.....				
Primary metal products, total.....	1,164	10,989,279	(NA)	108,715	25 or more wholesale establishments.....	...	...	...	...
In single-unit firms.....	13	472,331	(NA)	9,668	Farm products:				
In multiunit firms with--					Dairy, poultry products, total.....	214	516,210	3.6	9,307
2 or 3 wholesale establishments.....	33	108,111	(NA)	1,605	In single-unit firms.....	206	427,149	2.4	5,033
4 to 9 wholesale establishments.....	170	451,916	(NA)	9,691	In multiunit firms with--				
10 to 24 wholesale establishments.....	344	2,165,996	(NA)	22,231	2 or 3 wholesale establishments.....	8	89,061	9.4	4,274
25 or more wholesale establishments.....	604	7,790,925	(NA)	65,520	4 to 9 wholesale establishments.....				
Fabricated metal products, total.....	1,057	2,855,046	(NA)	87,721	10 to 24 wholesale establishments.....	...	...	...	...
In single-unit firms.....	39	35,277	(NA)	4,509	25 or more wholesale establishments.....	...	...	...	...
In multiunit firms with--					Fruits, vegetables, total.....	893	1,591,235	4.3	30,074
2 or 3 wholesale establishments.....	92	94,015	(NA)	7,323	In single-unit firms.....	707	1,058,983	3.9	20,494
4 to 9 wholesale establishments.....	154	217,950	(NA)	15,164	In multiunit firms with--				
10 to 24 wholesale establishments.....	360	593,826	(NA)	26,247	2 or 3 wholesale establishments.....	61	101,791	3.9	2,525
25 or more wholesale establishments.....	412	1,913,978	(NA)	34,478	4 to 9 wholesale establishments.....	24	28,033	3.6	443
Machinery (except electrical), total.....	5,327	5,998,901	(NA)	560,183	10 to 24 wholesale establishments.....	101	402,428	5.5	6,612
In single-unit firms.....	72	165,152	(NA)	12,102	25 or more wholesale establishments.....				
In multiunit firms with--					Drugs, chemicals, paints, total.....	516	522,701	4.8	11,735
2 or 3 wholesale establishments.....	208	181,529	(NA)	23,768	In single-unit firms.....	460	410,518	4.6	9,316
4 to 9 wholesale establishments.....	463	542,696	(NA)	31,576	In multiunit firms with--				
10 to 24 wholesale establishments.....	1,012	1,674,536	(NA)	86,717	2 or 3 wholesale establishments.....	56	112,183	5.6	2,419
25 or more wholesale establishments.....	3,572	3,434,988	(NA)	406,020	4 to 9 wholesale establishments.....				
Electrical machinery, total.....	1,509	5,021,744	(NA)	204,228	10 to 24 wholesale establishments.....	...	...	...	...
In single-unit firms.....	26	66,455	(NA)	7,723	25 or more wholesale establishments.....	...	...	...	...
In multiunit firms with--					Apparel (including footwear), total.....	1,205	2,076,128	3.4	31,175
2 or 3 wholesale establishments.....	36	59,211	(NA)	3,843	In single-unit firms.....	1,178	1,817,907	3.6	27,596
4 to 9 wholesale establishments.....	188	391,247	(NA)	16,220	In multiunit firms with--				
10 to 24 wholesale establishments.....	360	771,067	(NA)	22,793	2 or 3 wholesale establishments.....	15	123,510	2.9	2,097
25 or more wholesale establishments.....	899	3,733,764	(NA)	153,649	4 to 9 wholesale establishments.....	12	134,711	1.7	1,482
Transportation equipment, total.....	963	9,247,560	(NA)	230,661	10 to 24 wholesale establishments.....				
In single-unit firms.....	19	27,598	(NA)	3,750	25 or more wholesale establishments.....	...	...	...	...
In multiunit firms with--					Dry goods, piece goods, total.....	818	3,233,165	3.3	49,567
2 or 3 wholesale establishments.....	25	227,801	(NA)	4,858	In single-unit firms.....	664	1,791,775	3.0	26,500
4 to 9 wholesale establishments.....	36	140,630	(NA)	17,099	In multiunit firms with--				
10 to 24 wholesale establishments.....	82	291,929	(NA)	12,498	2 or 3 wholesale establishments.....	31	173,144	4.2	3,359
25 or more wholesale establishments.....	801	8,559,602	(NA)	192,456	4 to 9 wholesale establishments.....	32	212,567	4.1	4,646
Instruments and related products, total.....	1,047	1,025,952	(NA)	93,640	10 to 24 wholesale establishments.....	91	1,055,679	3.6	15,062
In single-unit firms.....	14	53,096	(NA)	3,488	25 or more wholesale establishments.....	...	...	...	...
In multiunit firms with--					Furniture, home furnishings, total.....	837	571,713	6.8	14,434
2 or 3 wholesale establishments.....	53	54,687	(NA)	4,659	In single-unit firms.....	801	548,813	6.6	13,393
4 to 9 wholesale establishments.....	91	56,157	(NA)	5,718	In multiunit firms with--				
10 to 24 wholesale establishments.....	310	281,242	(NA)	19,248	2 or 3 wholesale establishments.....	36	22,900	9.7	1,041
25 or more wholesale establishments.....	579	580,770	(NA)	60,527	4 to 9 wholesale establishments.....				
Other manufacturers' products, total.....	1,822	4,227,222	(NA)	170,739	10 to 24 wholesale establishments.....	...	...	...	...
In single-unit firms.....	86	784,467	(NA)	19,020	25 or more wholesale establishments.....	...	...	...	...
In multiunit firms with--					Paper, allied products, total.....	403	469,942	4.2	8,247
2 or 3 wholesale establishments.....	159	387,037	(NA)	20,547	In single-unit firms.....	380	372,007	4.2	6,897
4 to 9 wholesale establishments.....	361	565,750	(NA)	32,428	In multiunit firms with--				
10 to 24 wholesale establishments.....	457	1,032,776	(NA)	48,234	2 or 3 wholesale establishments.....	23	97,935	4.0	1,350
25 or more wholesale establishments.....	759	1,457,192	(NA)	50,510	4 to 9 wholesale establishments.....				
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES					10 to 24 wholesale establishments.....	...	...	...	...
Gasoline distillates, residuals:					25 or more wholesale establishments.....	...	...	...	...
Bulk plants, total.....	27,078	10,027,135	10.9	332,956	Farm products (raw materials):				
In single-unit firms.....	7,751	3,018,684	12.7	157,530	Cotton, total.....	254	1,020,618	0.8	3,035
In multiunit firms with--					In single-unit firms.....	238	897,389	0.7	2,452
2 or 3 wholesale establishments.....	875	298,245	12.4	16,438	In multiunit firms with--				
4 to 9 wholesale establishments.....	326	148,384	11.4	7,063	2 or 3 wholesale establishments.....	16	123,229	0.9	583
10 to 24 wholesale establishments.....	400	104,392	12.8	5,525	4 to 9 wholesale establishments.....				
25 or more wholesale establishments.....	17,726	6,457,430	9.9	146,400	10 to 24 wholesale establishments.....	...	...	...	...
					25 or more wholesale establishments.....	...	...	...	...
					Grain, total.....	230	1,129,086	1.0	5,544
					In single-unit firms.....	174	770,586	0.9	3,122
					In multiunit firms with--				
					2 or 3 wholesale establishments.....	29	210,733	1.4	1,521
					4 to 9 wholesale establishments.....	27	147,767	1.0	901
					10 to 24 wholesale establishments.....				
					25 or more wholesale establishments.....	...	...	...	...

...Represents zero. NA Not available.

SIZE OF ESTABLISHMENT OR FIRM

2-121

Table 2H. WHOLESALE TRADE: 1954—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)	Type of operation, kind of business, and number of wholesale establishments operated by firms	Estab-lish-ments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
MERCHANDISE AGENTS, BROKERS—Con.					MERCHANDISE AGENTS, BROKERS—Con.				
Farm products (raw materials)—Con.					Machinery equipment, supplies, total.....	3,174	2,169,550	6.9	64,606
Hides, skins, raw furs, total.....	137	258,403	3.5	4,327	In single-unit firms.....	2,956	1,929,752	7.0	57,282
In single-unit firms.....	118	200,248	3.1	2,803	In multiunit firms with—				
In multiunit firms with—					2 or 3 wholesale establishments.....	154	95,448	8.2	4,027
2 or 3 wholesale establishments....	19	58,155	5.0	1,524	4 to 9 wholesale establishments.....				
4 to 9 wholesale establishments....	...	...	...	...	10 to 24 wholesale establishments....	64	144,350	5.2	3,297
10 to 24 wholesale establishments..	...	...	...	...	25 or more wholesale establishments..				
25 or more wholesale establishments	...	...	...	...	
Livestock, total.....	2,223	7,558,447	1.3	46,247	Metals, metalwork (except scrap), total.....	661	940,802	3.4	13,576
In single-unit firms.....	2,070	6,828,180	1.3	41,171	In single-unit firms.....	610	780,952	3.4	11,527
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments....	78	334,750	1.3	2,371	2 or 3 wholesale establishments.....	38	84,451	3.6	1,539
4 to 9 wholesale establishments....	41	197,203	1.3	1,347	4 to 9 wholesale establishments.....				
10 to 24 wholesale establishments..	34	198,314	1.0	1,358	10 to 24 wholesale establishments....	13	75,399	2.4	510
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments..				
Tobacco (leaf), total.....	552	1,045,530	4.2	14,343	Other merchandise agents, brokers, total.....	2,768	4,272,055	3.5	66,145
In single-unit firms.....	459	910,553	4.3	12,566	In single-unit firms.....	2,508	3,415,443	3.7	53,584
In multiunit firms with—					In multiunit firms with—				
2 or 3 wholesale establishments....	66	111,114	2.9	1,351	2 or 3 wholesale establishments.....	128	603,456	2.2	6,058
4 to 9 wholesale establishments....	27	23,863	3.5	426	4 to 9 wholesale establishments.....				
10 to 24 wholesale establishments..	...	...	...	...	10 to 24 wholesale establishments....	132	253,156	4.7	6,503
25 or more wholesale establishments	...	...	...	...	25 or more wholesale establishments..				
Wool, mohair, total.....	118	315,643	1.9	3,155	ASSEMBLERS OF FARM PRODUCTS				
In single-unit firms.....	110	282,796	1.9	2,671	Dairy, poultry products, total.....	2,087	1,392,362	8.0	52,205
In multiunit firms with—					In single-unit firms.....	1,768	1,041,056	8.0	38,011
2 or 3 wholesale establishments....	8	32,847	2.0	484	In multiunit firms with—				
4 to 9 wholesale establishments....	...	...	...	...	2 or 3 wholesale establishments.....	84	111,793	7.7	4,283
10 to 24 wholesale establishments..	...	...	...	...	4 to 9 wholesale establishments.....	82	149,283	5.4	3,982
25 or more wholesale establishments	...	...	...	...	10 to 24 wholesale establishments....				
Miscellaneous inedible farm products, total.....	52	167,994	1.4	778	25 or more wholesale establishments..	153	90,230	13.0	5,929
In single-unit firms.....									
In multiunit firms with—					Fresh fruits and vegetables, total.....	1,993	1,287,674	20.8	124,752
2 or 3 wholesale establishments....	52	167,994	1.4	778	In single-unit firms.....	1,700	1,097,889	21.0	106,722
4 to 9 wholesale establishments....	...	...	...	...	In multiunit firms with—				
10 to 24 wholesale establishments..	...	...	...	...	2 or 3 wholesale establishments.....	136	86,208	21.7	8,819
25 or more wholesale establishments	...	...	...	...	4 to 9 wholesale establishments.....	96	60,644	18.0	5,380
Automotive, total.....	648	925,266	4.1	14,991	10 to 24 wholesale establishments....				
In single-unit firms.....	616	864,224	4.1	13,359	25 or more wholesale establishments..	61	42,933	18.4	3,831
In multiunit firms with—									
2 or 3 wholesale establishments.....	17	46,818	5.0	1,168	Farm products, (raw materials), total.....	8,669	6,171,994	5.3	140,680
4 to 9 wholesale establishments.....	15	14,224	6.1	464	In single-unit firms.....	5,037	3,926,420	5.6	90,167
10 to 24 wholesale establishments....	...	...	...	...	In multiunit firms with—				
25 or more wholesale establishments..	...	...	...	...	2 or 3 wholesale establishments.....	852	578,304	6.9	17,247
Electrical-electronic apparatus, equipment, appliances, total.....	1,527	1,383,138	6.1	32,007	4 to 9 wholesale establishments.....	630	542,731	4.2	10,237
In single-unit firms.....	1,391	1,282,536	6.0	28,997	10 to 24 wholesale establishments....	465	284,190	6.7	10,680
In multiunit firms with—					25 or more wholesale establishments..	1,685	840,349	3.4	12,349
2 or 3 wholesale establishments....	98	80,327	6.2	2,268					
4 to 9 wholesale establishments....	38	20,275	8.8	742	Farm supplies, total.....	495	194,713	10.5	9,796
10 to 24 wholesale establishments..	...	...	...	...	In single-unit firms.....	359	112,557	10.6	5,791
25 or more wholesale establishments	...	...	...	...	In multiunit firms with—				
Hardware, plumbing, heating goods, total.....	1,049	696,339	7.2	17,581	2 or 3 wholesale establishments.....	61	53,987	6.6	1,616
In single-unit firms.....	947	545,527	7.4	15,819	4 to 9 wholesale establishments.....	27	6,018	11.3	379
In multiunit firms with—					10 to 24 wholesale establishments....				
2 or 3 wholesale establishments.....	62	46,349	5.5	1,027	25 or more wholesale establishments..	48	22,151	19.3	2,010
4 to 9 wholesale establishments.....	40	14,463	8.2	735					
10 to 24 wholesale establishments....	...	...	...	...	Other farm product assemblers, total.....	11	4,073	25.1	530
25 or more wholesale establishments..	...	...	...	...	In single-unit firms.....				
Lumber, construction materials, total....	903	855,451	4.7	17,727	In multiunit firms with—				
In single-unit firms.....	851	753,926	4.8	14,911	2 or 3 wholesale establishments.....	11	4,073	25.1	530
In multiunit firms with—					4 to 9 wholesale establishments.....	...	...	...	...
2 or 3 wholesale establishments.....	39	49,571	3.5	887	10 to 24 wholesale establishments....	...	...	...	...
4 to 9 wholesale establishments.....	13	51,954	5.3	1,929	25 or more wholesale establishments..	...	...	...	...
10 to 24 wholesale establishments....	...	...	...	...	
25 or more wholesale establishments..	...	...	...	...	

...Represents zero.

INDEX TO KINDS OF BUSINESS IN TABLES 2A, 2B, 2C, 2D, 2E, 2G, and 2H

Kind of business	Table 2A (Page)	Table 2B (Page)	Table 2C (Page)	Table 2D (Page)	Table 2E (Page)	Table 2G (Page)	Table 2H (Page)
Merchant wholesalers.....	2-2	...	...	2-54	2-70	2-95	2-112
Manufacturers' sales branches, sales offices.....	...	...	...	...	2-70	2-95	2-112
Petroleum bulk plants, terminals, and LP gas facilities.....	...	...	...	...	2-70	2-95	2-112
Merchandise agents, brokers.....	...	...	...	...	2-70	2-95	2-112
Assemblers of farm products.....	...	...	...	...	2-70	2-95	2-112
MERCHANT WHOLESALERS							
Grocery, confectionery, meat wholesalers:							
General-line grocery wholesalers:							
Voluntary group grocery wholesalers.....	2-2	2-16	2-39	2-54	2-70	2-95	2-112
Retailer cooperative food wholesalers.....	2-2	2-16	2-39	2-54	2-70	2-95	2-112
Cash-carry food depots.....	2-2	2-16	2-39	2-54	2-70	2-95	2-112
Other general-line grocery wholesalers.....	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Confectionery wholesalers.....	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Fish, seafood distributors.....	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Meat, meat products wholesalers.....	2-2	2-16	2-39	2-54	2-71	2-95	2-112
Specialty-line grocery wholesalers:							
Bakery, restaurant, hotel supply houses.....	2-2	2-17	2-39	2-54	2-71	2-95	2-112
Bread, bakery goods distributors.....	2-2	2-17	2-39	2-54	2-71	2-96	2-112
Canned food wholesalers.....	2-2	2-17	2-39	2-54	2-71	2-96	2-112
Coffee, tea, spice wholesalers.....	2-2	2-17	2-39	2-55	2-71	2-96	2-112
Dairy products distributors.....	2-3	2-17	2-40	2-55	2-71	2-96	2-112
Flour distributors.....	2-3	2-17	2-40	2-55	2-71	2-96	2-112
Frosted, frozen food distributors.....	2-3	2-17	2-40	2-55	2-71	2-96	2-112
Soft drink distributors.....	2-3	2-17	2-40	2-55	2-71	2-96	2-113
Other grocery specialty wholesalers.....	2-3	2-18	2-40	2-55	2-71	2-96	2-113
Farm products (edible) distributors:							
Poultry, poultry products distributors.....	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Fresh fruit, vegetable wholesalers.....	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Beer, wine, distilled spirits wholesalers:							
Beer, ale distributors.....	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Wine, distilled spirits wholesalers.....	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Tobacco distributors.....	2-3	2-18	2-40	2-55	2-72	2-96	2-113
Drugs, chemicals, allied products wholesalers:							
General-line drug wholesalers.....	2-3	2-18	2-41	2-56	2-72	2-97	2-113
Specialty-line drug, toiletries wholesalers.....	2-3	2-19	2-41	2-56	2-72	2-97	2-113
Industrial chemicals, explosives distributors.....	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Paint, varnish wholesalers:							
Paint wholesalers (with glass, wallpaper).....	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Paint wholesalers (without glass, wallpaper).....	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Dry goods, apparel wholesalers:							
Clothing, furnishings, footwear wholesalers:							
General-line clothing, furnishings wholesalers.....	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Men's, boys' clothing, furnishings wholesalers.....	2-4	2-19	2-41	2-56	2-72	2-97	2-113
Women's, children's clothing, furnishings wholesalers.....	2-4	2-19	2-41	2-56	2-73	2-97	2-113
Fur (dressed), fur clothing wholesalers.....	2-4	2-20	2-41	2-56	2-73	2-97	2-113
Millinery, millinery supply distributors.....	2-4	2-20	2-41	2-56	2-73	2-97	2-113
Shoe, footwear wholesalers.....	2-4	2-20	2-41	2-56	2-73	2-97	2-113
Work clothing wholesalers.....	2-4	2-20	2-42	2-57	2-73	2-97	2-113
General-line dry goods wholesalers.....	2-4	2-20	2-42	2-57	2-73	2-97	2-113
Specialty-line dry goods wholesalers:							
Hosiery wholesalers.....	2-4	2-20	2-42	2-57	2-73	2-98	2-113
Underwear wholesalers.....	2-5	2-20	2-42	2-57	2-73	2-98	2-113
Notions wholesalers.....	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Piece goods wholesalers.....	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Other specialty dry goods wholesalers.....	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Piece goods converters.....	2-5	2-21	2-42	2-57	2-73	2-98	2-114
Furniture, home furnishings wholesalers:							
Furniture (household, office) wholesalers:							
Household furniture wholesalers.....	2-5	2-21	2-42	2-57	2-74	2-98	2-114
Office furniture distributors.....	2-5	2-21	2-42	2-57	2-74	2-98	2-114
Home furnishings, floor coverings wholesalers:							
China, glassware, crockery wholesalers.....	2-5	2-21	2-42	2-57	2-74	2-98	2-114
Curtain, drapery wholesalers.....	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Domestics wholesalers.....	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Floor coverings wholesalers.....	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Other home furnishings, specialties wholesalers.....	2-5	2-22	2-43	2-58	2-74	2-98	2-114
Paper, allied products wholesalers:							
Coarse paper and products wholesalers.....	2-6	2-22	2-43	2-58	2-74	2-99	2-114
Printing and fine paper distributors.....	2-6	2-22	2-43	2-58	2-74	2-99	2-114
Stationery, office supplies wholesalers.....	2-6	2-22	2-43	2-58	2-74	2-99	2-114
Wallpaper wholesalers.....	2-6	2-23	2-43	2-58	2-74	2-99	2-114
Farm products (raw materials) merchants:							
Cotton merchants.....	2-6	2-23	2-43	2-58	2-74	2-99	2-114
Grain merchants.....	2-6	2-23	2-43	2-58	2-75	2-99	2-114
Hide, skin, raw fur wholesalers.....	2-6	2-23	2-43	2-59	2-75	2-99	2-114
Livestock (except horses, mules) distributors.....	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Leaf tobacco dealers.....	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Raw wool, wool tops, mohair dealers.....	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Other farm products dealers.....	2-6	2-23	2-44	2-59	2-75	2-99	2-114
Automotive wholesalers:							
Motor vehicle distributors:							
New, used automobile distributors.....	2-6	2-24	2-44	2-59	2-75	2-99	2-114
Truck and tractor (road type) dealers.....	2-7	2-24	2-44	2-59	2-75	2-99	2-115
Automotive equipment, tire, tube wholesalers:							
Automotive parts, accessories jobbers.....	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Garage equipment, tools distributors.....	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Tire, tube wholesalers.....	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Electrical, electronics, appliance distributors:							
Electrical apparatus, supplies distributors:							
General-line electrical goods distributors.....	2-7	2-24	2-44	2-59	2-75	2-100	2-115
Wiring supplies distributors.....	2-7	2-24	2-44	2-60	2-76	2-100	2-115
Electrical apparatus and equipment distributors.....	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Electrical appliance, radio, TV set wholesalers.....	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Electronic parts, equipment distributors.....	2-7	2-25	2-45	2-60	2-76	2-100	2-115

INDEX TO KINDS OF BUSINESS IN TABLES 2A, 2B, 2C, 2D, 2E, 2G, and 2H--Continued

Kind of business	Table 2A (Page)	Table 2B (Page)	Table 2C (Page)	Table 2D (Page)	Table 2E (Page)	Table 2G (Page)	Table 2H (Page)
Hardware, plumbing-heating goods wholesalers:							
Hardware wholesalers:							
General-line hardware wholesalers.....	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Specialty-line hardware wholesalers.....	2-7	2-25	2-45	2-60	2-76	2-100	2-115
Plumbing, heating equipment, supplies distributors:							
General-line plumbing-heating goods distributors.....	2-8	2-25	2-45	2-60	2-76	2-100	2-115
Heating equipment distributors.....	2-8	2-25	2-45	2-60	2-76	2-100	2-115
Plumbing fixture, supplies distributors.....	2-8	2-26	2-45	2-60	2-76	2-100	2-115
Lumber, construction materials distributors:							
Lumber, millwork wholesalers:							
Lumber wholesalers (without yards).....	2-8	2-26	2-45	2-60	2-76	2-101	2-115
Lumber distributors (with yards).....	2-8	2-26	2-45	2-61	2-76	2-101	2-115
Millwork, plywood distributors.....	2-8	2-26	2-45	2-61	2-76	2-101	2-115
Construction materials distributors:							
Brick, tile distributors.....	2-8	2-26	2-46	2-61	2-77	2-101	2-115
Cement, lime, plaster wholesalers.....	2-8	2-26	2-46	2-61	2-77	2-101	2-115
Glass (building) distributors.....	2-8	2-26	2-46	2-61	2-77	2-101	2-115
Ready-mixed concrete distributors.....	2-8	2-27	2-46	2-61	2-77	2-101	2-115
Roofing, siding, insulation material distributors.....	2-8	2-27	2-46	2-61	2-77	2-101	2-115
Sand, gravel, crushed stone distributors.....	2-8	2-27	2-46	2-61	2-77	2-101	2-116
Other construction materials distributors.....	2-9	2-27	2-46	2-61	2-77	2-101	2-116
Machinery, equipment, supplies distributors:							
Air conditioning, commercial refrigeration equipment distributors....	2-9	2-27	2-46	2-61	2-77	2-101	2-116
Commercial machines, equipment distributors:							
Office machines, equipment distributors.....	2-9	2-27	2-46	2-62	2-77	2-101	2-116
Restaurant, hotel supply houses (principally nonfood).....	2-9	2-27	2-46	2-62	2-77	2-101	2-116
Store machines, fixtures distributors.....	2-9	2-28	2-46	2-62	2-77	2-102	2-116
Other commercial machines, equipment distributors.....	2-9	2-28	2-47	2-62	2-77	2-102	2-116
Construction machinery, equipment dealers.....	2-9	2-28	2-47	2-62	2-77	2-102	2-116
Farm-garden machinery, equipment wholesalers:							
Garden machinery equipment wholesalers.....	2-9	2-28	2-47	2-62	2-78	2-102	2-116
Farm, dairy machinery equipment (including tractors) wholesalers..	2-9	2-28	2-47	2-62	2-78	2-102	2-116
Industrial machinery, equipment distributors:							
Food processing machinery, equipment distributors.....	2-9	2-28	2-47	2-62	2-78	2-102	2-116
General-purpose industrial machinery, equipment distributors.....	2-9	2-28	2-47	2-62	2-78	2-102	2-116
Metalworking machinery, equipment dealers.....	2-9	2-29	2-47	2-62	2-78	2-102	2-116
Oil well supply houses (nonaffiliated).....	2-10	2-29	2-47	2-62	2-78	2-102	2-116
Printing machinery, equipment distributors.....	2-10	2-29	2-47	2-63	2-78	2-102	2-116
Used machinery dealers.....	2-10	2-29	2-47	2-63	2-78	2-102	2-116
Other industrial machinery equipment distributors.....	2-10	2-29	2-47	2-63	2-78	2-102	2-116
Industrial materials, supplies distributors:							
Abrasive materials distributors.....	2-10	2-29	2-48	2-63	2-78	2-103	2-116
Mechanical power transmission equipment distributors.....	2-10	2-29	2-48	2-63	2-78	2-103	2-116
Mechanical rubber goods distributors.....	2-10	2-29	2-48	2-63	2-78	2-103	2-116
Rope, cordage distributors.....	2-10	2-30	2-48	2-63	2-78	2-103	2-116
Valves, fittings (except plumbing) distributors.....	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Reconditioned drum, barrel distributors.....	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Other industrial materials and supplies distributors.....	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Professional equipment, supplies distributors:							
Dental supply houses.....	2-10	2-30	2-48	2-63	2-79	2-103	2-117
Religious supply houses.....	2-11	2-30	2-48	2-64	2-79	2-103	2-117
School supply houses.....	2-11	2-30	2-48	2-64	2-79	2-103	2-117
Surgical, medical, hospital supply houses.....	2-11	2-31	2-48	2-64	2-79	2-103	2-117
Optical goods wholesalers.....	2-11	2-31	2-49	2-64	2-79	2-103	2-117
Other professional supplies distributors.....	2-11	2-31	2-49	2-64	2-79	2-103	2-117
Service establishment supply houses:							
Beauty, barber supply houses.....	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Janitors' supply houses.....	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Laundry, dry cleaning supply houses.....	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Shoe service wholesalers.....	2-11	2-31	2-49	2-64	2-79	2-104	2-117
Undertakers' supply houses.....	2-11	2-31	2-49	2-64	2-80	2-104	2-117
Upholsterers' supply houses.....	2-11	2-32	2-49	2-64	2-80	2-104	2-117
Welders' supply houses.....	2-11	2-32	2-49	2-65	2-80	2-104	2-117
Other service establishment supply houses.....	2-12	2-32	2-49	2-65	2-80	2-104	2-117
Transportation equipment distributors:							
Aircraft, aeronautical equipment, parts distributors.....	2-12	2-32	2-49	2-65	2-80	2-104	2-117
Marine machinery, equipment distributors.....	2-12	2-32	2-50	2-65	2-80	2-104	2-117
Railroad equipment distributors.....	2-12	2-32	2-50	2-65	2-80	2-104	2-117
Other transportation equipment distributors.....	2-12	2-32	2-50	2-65	2-80	2-104	2-117
Metals, metalwork (except scrap) distributors:							
Iron, steel and products distributors.....	2-12	2-33	2-50	2-65	2-80	2-104	2-117
Nonferrous metals distributors.....	2-12	2-33	2-50	2-65	2-80	2-105	2-118
Scrap, waste materials dealers:							
Iron, steel scrap dealers:							
Iron, steel scrap dealers (with scrap processing and preparation equipment).....	2-12	2-33	2-50	2-65	2-80	2-105	2-118
Iron, steel scrap dealers (without scrap processing and preparation equipment).....	2-12	2-33	2-50	2-65	2-80	2-105	2-118
Waste materials dealers:							
Nonferrous metallic scrap dealers.....	2-12	2-33	2-50	2-66	2-81	2-105	2-118
Waste paper dealers.....	2-12	2-33	2-50	2-66	2-81	2-105	2-118
Wiping cloth dealers.....	2-12	2-33	2-50	2-66	2-81	2-105	2-118
Rags, textile waste dealers.....	2-13	2-34	2-50	2-66	2-81	2-105	2-118
Other waste materials dealers.....	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Other merchant wholesalers:							
Amusement, sporting goods distributors:							
Cameras, photographic supplies distributors.....	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Sporting goods wholesalers.....	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Toys, games, fireworks wholesalers.....	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Other recreation goods wholesalers.....	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Book, magazine, newspaper wholesalers.....	2-13	2-34	2-51	2-66	2-81	2-105	2-118
Coal wholesalers:							
Coal wholesalers (without yard or dock stocks).....	2-13	2-35	2-51	2-67	2-81	2-106	2-118
Coal wholesalers (with coal yard).....	2-13	2-35	2-51	2-67	2-81	2-106	2-118
Farm supplies wholesalers:							
Feed wholesalers.....	2-13	2-35	2-51	2-67	2-82	2-106	2-118
Fertilizer, agricultural chemical distributors.....	2-13	2-35	2-51	2-67	2-82	2-106	2-118
Seed wholesalers.....	2-13	2-35	2-51	2-67	2-82	2-106	2-118
Other farm supply wholesalers.....	2-14	2-35	2-52	2-67	2-82	2-106	2-118
Jewelry wholesalers:							
General-line jewelry wholesalers.....	2-14	2-35	2-52	2-67	2-82	2-106	2-118
Clocks, watches wholesalers.....	2-14	2-36	2-52	2-67	2-82	2-106	2-118

WHOLESALE TRADE-SUMMARY STATISTICS

INDEX TO KINDS OF BUSINESS IN TABLES 2A, 2B, 2C, 2D, 2E, 2G, and 2H--Continued

Kind of business	Table 2A (Page)	Table 2B (Page)	Table 2C (Page)	Table 2D (Page)	Table 2E (Page)	Table 2G (Page)	Table 2H (Page)
Other merchant wholesalers--Continued							
Jewelry wholesalers--Continued							
Costume jewelry wholesalers.....	2-14	2-36	2-52	2-67	2-82	2-106	2-118
Precious stones distributors.....	2-14	2-36	2-52	2-67	2-82	2-106	2-119
Watch materials, jewelers' tools distributors.....	2-14	2-36	2-52	2-68	2-82	2-106	2-119
Other jewelry wholesalers.....	2-14	2-36	2-52	2-68	2-82	2-106	2-119
Petroleum products distributors.....	2-14	2-36	2-52	2-68	2-82	2-106	2-119
Gift, art goods, greeting card wholesalers:							
Gift, art goods wholesalers.....	2-14	2-36	2-52	2-68	2-82	2-107	2-119
Greeting card distributors.....	2-14	2-37	2-52	2-68	2-82	2-107	2-119
Flower, bulb, plant wholesalers:							
Flower (cut), potted plant wholesalers.....	2-14	2-37	2-52	2-68	2-83	2-107	2-119
Bulb, plant distributors.....	2-14	2-37	2-53	2-68	2-83	2-107	2-119
Miscellaneous products merchant wholesalers:							
Forest products (except lumber) distributors.....	2-15	2-37	2-53	2-68	2-83	2-107	2-119
General merchandise distributors.....	2-15	2-37	2-53	2-68	2-83	2-107	2-119
Leather goods wholesalers.....	2-15	2-37	2-53	2-68	2-83	2-107	2-119
Musical instrument, sheet music wholesalers.....	2-15	2-37	2-53	2-68	2-83	2-107	2-119
Industrial yarn wholesalers.....	2-15	2-38	2-53	2-69	2-83	2-107	2-119
Bags, bagging, burlap (textiles) distributors.....	2-15	2-38	2-53	2-69	2-83	2-107	2-119
Food, beverage basic material distributors.....	2-15	2-38	2-53	2-69	2-83	2-107	2-119
All other merchant wholesalers.....	2-15	2-38	2-53	2-69	2-83	2-107	2-119
MANUFACTURERS' SALES BRANCHES, SALES OFFICES							
Food and kindred products.....	...	...	...	...	2-83	2-107	2-119
Textile mill products.....	...	...	...	...	2-83	2-108	2-119
Apparel and related products.....	...	...	...	...	2-84	2-108	2-119
Furniture and fixtures.....	...	...	...	...	2-84	2-108	2-119
Paper and allied products.....	...	...	...	...	2-84	2-108	2-119
Chemicals and allied products.....	...	...	...	...	2-84	2-108	2-119
Rubber products.....	...	...	...	...	2-84	2-108	2-119
Leather and leather products.....	...	...	...	...	2-84	2-108	2-120
Stone, clay, and glass products.....	...	...	...	...	2-84	2-108	2-120
Primary metal products.....	...	...	...	...	2-84	2-108	2-120
Fabricated metal products.....	...	...	...	...	2-84	2-108	2-120
Machinery (except electrical).....	...	...	...	...	2-84	2-108	2-120
Electrical machinery.....	...	...	...	...	2-84	2-108	2-120
Transportation equipment.....	...	...	...	...	2-84	2-108	2-120
Instruments and related products.....	...	...	...	...	2-84	2-108	2-120
Other manufacturers' products.....	...	...	...	...	2-84	2-109	2-120
PETROLEUM BULK PLANTS, TERMINALS, AND LP GAS FACILITIES							
Gasoline, distillates, residuals:							
Bulk plants.....	...	...	...	...	2-85	2-109	2-120
Distributing terminals.....	...	...	...	...	2-85	2-109	2-120
Wholesale LP gas facilities.....	...	...	...	...	2-85	2-109	2-120
MERCHANDISE AGENTS, BROKERS							
Groceries, confectionery, meats.....	...	...	...	...	2-85	2-109	2-120
Farm products (edible):							
Dairy, poultry products.....	...	...	...	...	2-85	2-109	2-120
Fruits, vegetables.....	...	...	...	...	2-85	2-109	2-120
Drugs, chemicals, paints.....	...	...	...	...	2-85	2-109	2-120
Apparel (including footwear).....	...	...	...	...	2-85	2-109	2-120
Dry goods, piece goods.....	...	...	...	...	2-85	2-109	2-120
Furniture, home furnishings.....	...	...	...	...	2-85	2-109	2-120
Paper, allied products.....	...	...	...	...	2-85	2-109	2-120
Farm products (raw materials):							
Cotton.....	...	...	...	...	2-86	2-110	2-120
Grain.....	...	...	...	...	2-86	2-110	2-120
Hides, skins, raw furs.....	...	...	...	...	2-86	2-110	2-121
Livestock.....	...	...	...	...	2-86	2-110	2-121
Tobacco (leaf).....	...	...	...	...	2-86	2-110	2-121
Wool, mohair.....	...	...	...	...	2-86	2-110	2-121
Miscellaneous inedible farm products.....	...	...	...	...	2-86	2-110	2-121
Automotive.....	...	...	...	...	2-86	2-110	2-121
Electrical-electronic apparatus, equipment, appliances.....	...	...	...	...	2-86	2-110	2-121
Hardware, plumbing-heating goods.....	...	...	...	...	2-86	2-110	2-121
Lumber, construction materials.....	...	...	...	...	2-86	2-110	2-121
Machinery, equipment, supplies.....	...	...	...	...	2-86	2-110	2-121
Metals, metalwork (except scrap).....	...	...	...	...	2-86	2-110	2-121
Other merchandise agents, brokers.....	...	...	...	...	2-87	2-111	2-121
ASSEMBLERS OF FARM PRODUCTS							
Dairy, poultry products.....	...	...	...	...	2-87	2-111	2-121
Fresh fruits, vegetables.....	...	...	...	...	2-87	2-111	2-121
Farm products (raw materials).....	...	...	...	...	2-87	2-111	2-121
Farm supplies.....	...	...	...	...	2-87	2-111	2-121
Other farm products assemblers.....	...	...	...	...	2-87	2-111	2-121

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

CONTENTS

	<u>Page</u>
Index to Standard Metropolitan Area Credit Information	3-2
<u>Tables</u>	
3A Merchant Wholesalers--Credit Sales, Receivables, Bad-Debt Losses: 1954-United States by Kind of Business	3-3
3B Merchant Wholesalers--Credit Sales, Receivables, Bad-Debt Losses: 1954-Standard Metropolitan Areas of 500,000 Inhabitants or More by Kind of Business	3-6
	<u>Page</u>
Albany-Schenectady-Troy	3-6
Atlanta	3-6
Baltimore	3-7
Birmingham.....	3-8
Boston	3-10
Buffalo	3-11
Chicago	3-11
Cincinnati	3-12
Cleveland	3-13
Columbus, Ohio	3-14
Dallas	3-15
Denver	3-16
Detroit	3-17
Houston	3-18
Indianapolis	3-19
Kansas City	3-20
Los Angeles-Long Beach	3-21
Louisville	3-22
Milwaukee	3-23
Minneapolis-St. Paul	3-24
New Orleans	3-25
New York-Northeastern New Jersey	3-26
Philadelphia	3-27
Pittsburgh	3-28
Portland, Ore.	3-29
Providence	3-30
St. Louis	3-31
San Antonio	3-32
San Diego	3-33
San Francisco-Oakland	3-34
Seattle	3-35
Washington, D.C.	3-36
Youngstown	3-37

INDEX TO STANDARD METROPOLITAN AREA CREDIT INFORMATION

(X Indicated each kind of business in the standard metropolitan area for which credit information is shown separately in table 3B.)

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CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-3

Table 3A. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, and Credit Ratios

Kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
Merchant wholesalers, total.....	165,153	101,100,941	118,008	74,147,085	88.3	8.4	0.14	13,715	7,315,865	33,430	19,637,991
Grocery, confectionery, meat wholesalers:											
General-line grocery wholesalers.....	3,320	7,353,560	2,390	5,463,091	84.7	3.8	0.06	259	435,201	671	1,455,268
Voluntary group grocery wholesalers.....	574	2,463,756	471	1,909,691	81.8	3.2	0.06	27	173,532	76	380,533
Retailer cooperative food wholesalers.....	193	1,298,175	127	914,208	91.8	3.0	(Z)	28	129,299	38	254,668
Cash-carry food depots.....	291	139,950	56	44,140	15.6	0.5	(Z)	143	58,398	92	37,412
Other general-line grocery wholesalers.....	2,262	3,451,679	1,736	2,595,052	84.8	4.6	0.09	61	73,972	465	782,655
Confectionery wholesalers.....	1,909	527,446	1,227	366,370	66.3	5.0	0.09	227	29,317	455	131,759
Fish, seafood distributors.....	1,808	653,698	1,127	494,575	86.9	5.8	0.14	236	30,623	445	128,500
Meat, meat products wholesalers.....	4,357	2,866,193	3,063	2,200,073	87.0	4.3	0.11	394	67,908	900	598,212
Specialty-line grocery wholesalers.....	9,221	5,919,993	5,568	4,218,673	85.3	4.9	0.07	1,062	226,401	2,591	1,474,919
Bakery, restaurant, hotel supply houses.....	438	215,414	319	160,885	87.0	8.1	0.21	31	2,698	88	51,831
Bread, bakery goods distributors.....	800	160,478	337	91,892	66.4	5.8	0.07	165	21,048	298	47,538
Canned food wholesalers.....	928	621,222	718	481,705	87.3	6.1	0.09	60	15,318	150	124,199
Coffee, tea, spice wholesalers.....	488	1,606,380	376	1,118,917	92.9	3.9	(Z)	27	64,162	85	423,301
Dairy products distributors.....	2,281	1,340,279	1,187	911,815	84.8	4.4	0.07	208	48,544	886	379,920
Flour distributors.....	170	108,303	125	89,488	93.9	8.1	0.22	6	391	39	18,424
Frosted, frozen food distributors.....	610	455,882	481	386,910	76.4	4.9	0.08	22	3,715	107	65,257
Soft drink distributors.....	1,142	165,965	475	96,769	58.7	5.9	0.10	311	21,340	356	47,856
Other grocery specialty wholesalers.....	2,364	1,246,070	1,550	880,292	82.8	5.0	0.08	232	49,185	582	316,593
Farm products (edible) distributors:											
Poultry, poultry products distributors.....	2,660	1,475,195	1,543	1,100,510	85.3	3.6	0.06	390	105,398	727	269,287
Fresh fruit, vegetable wholesalers.....	6,520	3,261,739	4,493	2,469,235	82.8	4.0	0.11	776	138,896	1,251	653,608
Beer, wine, distilled spirits wholesalers:											
Beer, ale distributors.....	5,791	2,311,181	2,245	1,147,000	52.5	4.7	0.10	2,623	876,141	923	288,040
Wine, distilled spirits wholesalers.....	1,518	3,375,753	1,032	2,512,511	89.8	9.8	0.10	308	369,593	178	493,649
Tobacco distributors.....	2,858	3,208,929	2,306	2,709,581	70.8	4.0	0.07	204	98,579	348	400,769
Drugs, chemicals, allied products wholesalers:											
General-line drug wholesalers.....	392	1,273,114	336	1,098,018	95.1	9.5	0.09	3	4,917	53	170,179
Specialty-line drug, toiletries wholesalers.....	2,409	900,618	1,650	645,392	90.0	7.5	0.08	140	28,350	619	226,876
Industrial chemicals, explosives distributors.....	1,878	923,242	1,350	682,514	96.3	8.7	0.11	48	34,922	480	205,806
Paint, varnish wholesalers.....	1,158	272,891	933	218,700	91.8	11.1	0.25	13	698	212	53,493
Paint wholesalers (with glass, wallpaper).....	503	120,447	398	88,423	86.9	12.1	0.27	4	300	101	31,724
Paint wholesalers (without glass, wallpaper).....	655	152,444	535	130,277	95.1	10.5	0.23	9	398	111	21,769
Dry goods, apparel wholesalers:											
Clothing, furnishings, footwear wholesalers.....	4,252	1,826,611	3,441	1,440,002	96.9	12.8	0.19	87	9,109	724	377,500
General-line clothing, furnishings wholesalers.....	797	296,157	614	239,540	93.6	11.8	0.17	37	4,161	146	52,456
Men's, boys' clothing, furnishings wholesalers.....	761	384,769	614	302,968	96.7	13.2	0.13	12	656	135	81,145
Women's, children's clothing, furnishings wholesalers.....	1,299	566,298	1,048	438,865	98.1	10.8	0.15	14	1,166	237	126,267
Furs (dressed), fur clothing wholesalers.....	324	94,317	256	80,576	94.8	20.6	0.35	5	144	63	13,597
Millinery, millinery supplies distributors.....	353	81,953	309	68,999	97.6	11.7	0.41	1	(D)	43	(D)
Shoe, footwear wholesalers.....	583	353,979	490	273,809	98.5	14.8	0.24	16	2,908	77	77,262
Work clothing wholesalers.....	135	49,138	110	35,245	96.6	10.9	0.14	2	(D)	23	(D)
General-line dry goods wholesalers.....	132	393,580	94	291,392	97.7	13.4	0.10	2	(D)	36	(D)
Specialty-line dry goods wholesalers.....	4,188	1,965,499	3,384	1,557,535	96.3	11.0	0.14	100	10,477	704	397,487
Hosiery wholesalers.....	471	260,192	379	210,449	95.1	9.4	0.10	21	2,929	71	46,814
Underwear wholesalers.....	164	71,420	126	52,750	97.4	9.5	0.13	10	458	28	18,212
Notions wholesalers.....	770	198,449	637	160,051	96.8	10.1	0.16	16	1,272	117	37,126
Piece goods wholesalers.....	1,663	975,319	1,371	800,117	96.8	11.8	0.15	23	3,676	269	171,526
Other specialty-line dry goods wholesalers.....	1,120	460,119	871	334,168	95.8	10.8	0.14	30	2,142	219	123,809
Piece goods converters.....	817	1,503,962	659	1,198,293	98.1	9.2	0.10	2	(D)	156	(D)
Furniture, home furnishings wholesalers:											
Furniture (household, office) wholesalers.....	1,976	697,825	1,493	569,638	92.2	10.5	0.19	72	11,622	411	116,565
Household furniture wholesalers.....	1,058	463,630	778	370,402	90.7	10.0	0.22	51	9,009	229	84,219
Office furniture distributors.....	918	234,195	715	199,236	95.2	11.5	0.13	21	2,613	182	32,346
Home furnishings, floor coverings wholesalers.....	2,839	1,384,650	2,207	1,109,493	96.1	11.8	0.20	93	13,615	539	261,542
China, glassware, crockery wholesalers.....	538	172,206	440	126,253	93.2	10.8	0.20	23	4,945	75	41,008
Curtain, drapery wholesalers.....	161	68,874	131	52,853	94.7	10.5	0.13	4	113	26	15,908
Domestic wholesalers.....	237	126,769	186	107,605	96.5	10.9	0.14	3	78	48	19,086
Floor coverings wholesalers.....	773	600,763	656	535,510	97.6	12.5	0.26	21	2,178	96	63,075
Other home furnishings, specialties wholesalers.....	1,130	416,038	794	287,272	94.9	11.4	0.17	42	6,301	294	122,465
Paper, allied products wholesalers:											
Coarse paper and products wholesalers.....	2,435	1,297,650	2,027	1,149,530	95.3	9.2	0.16	49	4,357	359	143,763
Printing and fine paper distributors.....	865	1,248,002	703	1,040,870	97.2	9.9	0.09	6	1,437	156	205,995
Stationery, office supplies wholesalers.....	1,564	369,772	1,119	262,896	92.3	10.8	0.19	33	2,980	412	103,896
Wallpaper wholesalers.....	193	45,625	156	36,646	93.8	14.8	0.20	14	1,005	23	7,974
Farm products (raw materials) merchants:											
Cotton merchants.....	581	2,610,108	167	604,955	49.4	3.8	(Z)	270	1,433,394	144	571,759
Grain merchants.....	975	3,989,704	305	1,228,974	55.5	2.7	(Z)	310	1,772,986	360	987,744
Hide, skin, raw fur wholesalers.....	577	428,489	352	294,834	70.5	9.2	0.19	127	56,251	98	77,404
Livestock (except horses, mules) distributors.....	669	888,292	151	203,840	64.9	1.5	(Z)	292	473,170	226	211,282
Leaf tobacco dealers.....	234	304,224	98	143,061	82.7	9.9	(Z)	54	71,772	82	89,391
Raw wool, wool tops, mohair dealers.....	282	481,524	195	379,924	97.3	5.3	(Z)	43	35,007	44	66,593
Other farm products (raw materials) distributors.....	535	529,600	340	370,542	86.0	5.2	(Z)	89	71,918	106	87,140

D Withheld to avoid disclosing figures for individual companies.

Z Less than 0.01 percent.

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3A. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES—UNITED STATES, BY KIND OF BUSINESS—Con.
Establishments, Sales, and Credit Ratios

Kind of business	All establishments		Establishments reporting credit sales						Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
Automotive wholesalers:												
Motor vehicle distributors.....	1,563	797,335	1,000	501,982	75.4	7.8	0.15	108	60,684	455	194,669	
New, used automobile distributors.....	897	493,732	514	288,677	71.1	6.7	0.08	89	29,719	294	144,342	
Truck and tractor (road type) dealers.....	666	265,603	486	213,311	81.0	9.2	0.23	19	1,965	161	50,327	
Automotive equipment, tire-tube wholesalers:												
Automotive parts, accessories jobbers.....	13,977	3,220,178	11,760	2,706,450	84.7	10.5	0.26	385	24,600	1,832	469,668	
Garage equipment, tools distributors.....	12,963	2,854,453	10,607	2,400,777	84.4	10.2	0.25	351	21,403	1,605	413,273	
Tire, tube wholesalers.....	207	55,731	178	45,641	93.2	11.6	0.20	5	208	24	9,882	
	1,207	329,994	975	279,032	86.1	13.4	0.36	29	2,449	203	48,913	
Electrical, electronic, appliance distributors:												
Electrical apparatus, supplies distributors.....	3,199	2,910,458	2,728	2,646,649	95.6	11.4	0.19	43	4,824	388	258,985	
General-line electrical goods distributors.....	599	1,567,994	526	1,476,386	97.7	11.1	0.1	1	(D)	32	(D)	
Wiring supplies distributors.....	1,989	1,055,922	1,764	982,318	92.4	12.2	0.26	22	3,950	203	117,054	
Electrical apparatus, equipment distributors.....	611	236,542	438	189,145	95.4	10.1	0.12	20	(D)	153	(D)	
Electrical appliance, radio, TV set wholesalers.....	2,065	2,814,384	1,625	2,368,288	90.7	10.6	0.22	56	14,051	384	432,245	
Electronic parts, equipment distributors.....	1,899	612,676	1,537	520,663	77.5	10.1	0.37	52	4,058	310	106,993	
Hardware, plumbing-heating goods wholesalers:												
Hardware wholesalers.....	2,137	2,067,923	1,724	1,531,976	94.8	11.0	0.16	31	3,288	382	532,659	
General-line hardware wholesalers.....	1,531	1,623,987	1,242	1,178,067	95.3	10.9	0.14	5	396	119	445,524	
Specialty-line hardware wholesalers.....	606	263,936	482	353,909	93.1	11.3	0.22	26	2,892	269	87,135	
Plumbing, heating equipment, supplies distributors.....	4,046	2,329,788	3,424	2,005,826	93.8	11.7	0.33	99	11,555	563	312,407	
General-line plumbing-heating goods distributors.....	1,703	1,112,157	1,447	950,730	94.3	12.2	0.33	32	7,411	224	143,068	
Heating equipment distributors.....	903	301,516	732	251,056	94.7	13.0	0.29	9	595	164	49,865	
Plumbing fixtures, supplies distributors.....	1,438	916,094	1,245	791,071	92.7	10.6	0.33	18	549	173	122,474	
Lumber, construction materials distributors:												
Lumber, millwork wholesalers.....	4,304	3,805,942	3,087	3,073,377	96.9	9.4	0.12	178	47,075	1,039	685,290	
Lumber wholesalers (without yards).....	1,678	1,621,485	1,104	1,136,883	96.7	7.9	0.08	83	21,296	491	263,536	
Gypsum distributors (wholesale yards).....	1,124	1,094,048	903	872,877	97.3	10.7	0.14	29	7,702	192	213,829	
Millwork, plywood distributors.....	1,502	1,089,840	1,080	863,847	96.8	10.3	0.17	66	16,977	163	50,954	
Construction materials distributors:												
Brick, tile distributors.....	6,010	2,780,265	4,005	2,132,696	95.5	10.6	0.23	132	16,084	1,475	641,485	
Cement, lime, plaster wholesalers.....	492	242,705	394	179,891	95.7	10.4	0.23	6	435	93	40,673	
Cement, lime, plaster.....	183	75,985	152	60,017	93.1	11.1	0.25	3	89	28	15,879	
Grass (building) distributors.....	974	251,273	477	200,166	95.4	12.8	0.23	3	7,400	490	251,079	
Ready-mixed concrete distributors.....	1,997	998,370	1,473	739,891	95.3	10.4	0.23	33	7,400	490	251,079	
Roofing, siding, insulation material distributors.....	1,497	447,723	1,325	397,615	97.0	9.4	0.25	7	932	73	49,176	
Sand, gravel, crushed stone distributors.....	697	109,039	332	68,216	95.8	11.5	0.13	29	1,466	236	25,257	
Other construction materials distributors.....	1,472	659,109	962	455,733	94.4	11.0	0.19	51	5,013	458	198,363	
Machinery, equipment, supplies distributors:												
Air conditioning, commercial refrigeration equipment distributors.....	1,860	484,070	1,476	388,265	88.9	11.9	0.29	61	10,709	323	85,096	
Commercial machines, equipment distributors.....	3,219	660,125	2,335	499,482	88.9	14.4	0.28	143	12,993	741	148,050	
Office machines, equipment distributors.....	1,421	186,631	1,002	136,629	94.4	14.0	0.14	26	2,541	393	47,461	
Restaurant, hotel supply houses (principally nonfood).....	371	159,253	455	118,002	87.7	14.8	0.36	19	1,189	97	40,062	
Store machines, fixtures distributors.....	1,087	276,953	774	219,942	85.7	15.0	0.32	91	8,650	222	48,361	
Other commercial machines, equipment distributors.....	140	37,498	104	24,909	91.7	15.6	0.40	7	213	29	12,166	
Construction machinery, equipment dealers.....	1,640	1,401,359	1,373	1,188,500	94.0	15.2	0.29	29	3,124	238	209,695	
Farm-tractor machinery, equipment wholesalers.....	1,112	854,799	855	432,949	79.1	7.9	0.18	42	4,811	215	96,619	
Garden machinery, equipment wholesalers.....	233	78,736	171	63,153	79.4	6.8	0.25	6	378	56	15,205	
Farm, dairy machinery equipment (including tractors) wholesalers.....	879	455,643	684	369,796	79.0	8.0	0.16	36	4,433	159	81,414	
Industrial machinery, equipment distributors:												
Food processing machinery, equipment distributors.....	5,746	2,618,986	4,402	2,055,866	95.7	12.3	0.14	225	59,030	1,119	504,090	
General-purpose industrial machinery equipment distributors.....	367	163,405	292	113,775	95.7	10.5	0.26	15	1,854	60	47,776	
Metalworking machinery, equipment dealers.....	1,379	498,625	972	361,471	94.8	9.9	0.17	41	9,038	366	148,116	
Metalworking machinery, equipment dealers.....	914	484,490	757	402,790	93.9	8.2	0.09	44	28,582	113	53,158	
Oil well supply houses.....	1,204	914,449	1,041	813,241	98.4	11.1	0.19	177	1,126	127	100,154	
Printing machinery, equipment distributors.....	1,210	64,820	158	46,162	94.3	15.5	0.18	6	538	46	18,120	
Used machinery dealers.....	245	31,272	158	22,183	73.8	10.2	0.16	47	2,695	40	6,994	
Other industrial machinery, equipment distributors.....	1,423	461,895	1,030	316,284	93.4	11.0	0.20	56	15,219	337	130,392	
Industrial materials, supplies distributors:												
Abrasives, abrasive materials distributors.....	4,393	2,007,740	3,531	1,662,614	96.6	9.2	0.16	93	7,906	769	339,220	
Mechanical power transmission equipment distributors.....	161	77,400	123	62,506	97.6	8.7	0.13	1	(D)	17	(D)	
Mechanical rubber goods distributors.....	335	113,349	292	97,538	97.3	8.8	0.16	3	370	40	15,441	
Rope, cordage distributors.....	280	100,031	249	89,796	97.7	8.9	0.12	...	...	31	10,275
Rope, cordage distributors.....	117	91,449	96	79,203	94.5	10.0	0.18	3	126	18	14,461	
Valves, fittings (except plumbing) distributors.....	234	139,320	190	113,475	98.9	9.5	0.13	3	(D)	21	(D)	
Reconditioned drum, barrel distributors.....	372	65,360	278	54,017	96.9	6.4	0.11	41	2,398	53	8,945	
Other industrial materials, supplies distributors.....	2,934	1,420,160	2,303	1,166,119	96.3	9.3	0.16	42	4,487	589	249,554	
Professional equipment, supplies distributors:												
Dental supply houses.....	2,912	853,153	2,309	723,888	95.3	13.2	0.14	37	4,443	546	126,822	
Dental supply houses.....	502	124,125	443	113,216	96.8	14.9	0.27	5	167	55	10,742	
Religious supply houses.....	134	31,382	107	26,596	91.7	13.0	0.08	1	(D)	26	(D)	
School supply houses.....	255	96,321	204	86,154	91.7	13.1	0.12	7	933	44	9,234	
Surgical, medical, hospital supply houses.....	800	321,489	672	285,451	95.0	14.2	0.10	10	1,016	104	35,022	
Optical goods wholesalers.....	117	91,449	107	26,596	91.7	13.0	0.08	1	(D)	26	(D)	
Optical goods wholesalers.....	214	139,320	190	113,475	98.9	9.5	0.13	3	(D)	21	(D)	
Other professional supplies distributors.....	479	152,670	346	126,765	97.3	11.6	0.12	7	(D)	126	(D)	
Service establishment supply houses:												
Beauty, barber supply houses.....	5,264	1,101,992	4,325	885,402	91.7	12.3	0.27	112	7,026	827	209,564	
Beauty, barber supply houses.....	898	140,561	719	116,086	83.4	14.5	0.26	42	1,936	137	22,539	
Laundry, dry cleaning supply houses.....	843	128,780	697	108,952	94.0	9.3	0.20	10	348	136	37,910	
Shoe service wholesalers.....	481	146,607	361	106,808	93.4	15.9	0.35	11	1,496	69	38,101	
Shoe service wholesalers.....	437	103,379	427	85,912	92.1	14.3	0.25	6	451	52	15,216	
Upholsterers' supply houses.....	137	14,443	89	10,491	94.9	11.8	0.11	1	(D)	43	(D)	
Upholsterers' supply houses.....	262	92,670	243	77,815	89.1	11.4	0.36	1	(D)	137	(D)	
Welders' supply houses.....	1,000	198,100	873	170,812	10.6	10.6	0.31	10	452	117	26,836	
Welders' supply houses.....	1,198	281,252	917	208,556	94.9	11.6	0.22	27	1,726	254	70,970	

D Withheld to avoid disclosing figures for individual companies. 2 Less than 0.01 percent. ... Represents zero.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-5

Table 3A. MERCHANT WHOLESALERS. CREDIT, RECEIVABLES, BAD DEBT LOSSES—UNITED STATES, BY KIND OF BUSINESS—Con.
Establishments, Sales, and Credit Ratios

Kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales	Number	Sales
Machinery, equipment, supplies distributors—Con:											
Transportation equipment distributors.....	1,004	396,048	761	275,052	89.7	9.6	0.15	40	6,217	203	94,779
Aircraft, aeronautical equipment, parts distributors.....	450	169,782	358	114,752	89.4	10.5	0.15	14	2,509	78	52,521
Marine machinery, equipment distributors.....	400	126,573	295	99,316	86.1	8.9	0.22	13	2,380	92	24,877
Railroad equipment distributors.....	84	60,046	55	46,507	95.1	9.0	(2)	9	334	20	13,015
Other transportation equipment distributors.....	70	19,647	53	14,477	89.5	9.1	0.06	4	994	13	4,176
Metals, metalwork (except scrap) distributors:											
Iron, steel and products distributors.....	2,693	2,176,276	2,158	1,765,205	95.0	9.7	0.17	84	13,934	451	395,167
Nonferrous metals distributors.....	542	1,188,339	404	861,406	92.3	8.0	0.08	34	67,301	104	259,602
Scrap, waste materials dealers:											
Iron, steel scrap dealers.....	3,719	1,233,140	1,774	968,203	94.6	8.6	0.07	1,176	80,011	769	164,926
Iron, steel scrap dealers (with processing, preparation equipment).....	2,202	801,352	1,308	661,283	93.7	8.0	0.08	543	52,449	351	87,620
Iron, steel scrap dealers (without processing, preparation equipment).....	1,517	431,788	466	306,920	96.4	9.7	0.05	633	27,562	418	77,306
Waste materials dealers:											
Nonferrous metallic scrap dealers.....	4,670	1,192,450	2,505	921,468	94.9	6.8	0.09	1,152	96,217	813	174,785
Nonferrous metallic scrap dealers.....	1,518	500,822	791	389,004	92.6	5.1	0.09	492	56,962	235	54,856
Waste paper dealers.....	1,124	218,239	622	169,729	98.2	7.2	0.06	328	16,471	174	32,019
Wiping cloth dealers.....	229	46,395	159	31,449	98.1	9.8	0.12	7	298	63	16,465
Rags, textile waste dealers.....	784	250,528	575	208,603	94.5	7.8	0.10	120	9,567	89	32,358
Other waste materials dealers.....	814	174,466	358	120,620	94.2	8.9	0.09	205	12,959	252	40,887
Other merchant wholesalers:											
Amusement, sporting goods distributors.....	2,514	952,771	1,944	763,647	90.8	12.7	0.22	80	10,040	490	181,024
Camera, photographic supplies distributors.....	484	233,116	371	168,527	91.8	14.3	0.16	8	1,335	125	63,254
Sporting goods wholesalers.....	579	233,908	455	200,391	91.0	11.8	0.24	16	4,496	128	27,113
Toys, games, fireworks wholesalers.....	805	277,626	641	227,813	91.0	12.9	0.26	30	2,040	134	47,773
Other recreational goods wholesalers.....	646	207,971	477	164,916	87.8	11.6	0.19	26	2,171	143	40,684
Book, magazine, newspaper wholesalers.....	1,919	697,206	1,241	519,834	95.8	7.4	0.08	212	29,752	466	147,620
Book wholesalers.....	700	794,189	500	467,078	96.7	11.6	(2)	38	10,842	162	318,269
Farm supplies wholesalers.....	2,347	1,576,642	1,605	1,065,429	81.6	5.3	0.10	173	163,690	569	345,523
Feed wholesalers.....	1,067	786,302	671	493,136	79.7	5.0	0.08	88	108,675	338	164,491
Fertilizer, agricultural chemical distributors.....	507	280,597	334	171,053	84.6	5.1	0.13	34	40,140	139	69,604
Seed wholesalers.....	641	474,148	517	363,388	81.7	5.9	0.12	37	14,384	87	96,376
* Other farm supplies wholesalers.....	132	55,595	83	37,852	92.8	4.9	(2)	14	491	35	15,252
Jewelry wholesalers.....	2,741	825,459	2,217	663,022	92.1	18.9	0.27	90	11,966	434	150,471
General-line jewelry wholesalers.....	234	145,549	189	114,017	87.2	23.7	0.41	6	1,433	39	27,899
Clocks, watches wholesalers.....	355	124,380	293	101,577	92.1	16.4	0.24	8	764	34	22,039
Costume jewelry wholesalers.....	513	132,621	431	107,599	95.7	13.5	0.24	14	997	68	24,065
Precious stones distributors.....	498	202,608	416	162,791	94.2	20.3	0.22	23	6,968	61	31,829
Watch materials, jewelers' tools distributors.....	172	30,719	146	26,088	88.7	17.9	0.39	3	45	23	4,386
Other jewelry wholesalers.....	969	191,582	744	151,030	91.5	19.4	0.25	36	2,479	189	38,073
Petroleum products distributors.....	2,260	1,416,388	938	813,997	91.6	7.3	0.09	54	10,771	1,268	591,620
Gift, art goods, greeting card wholesalers.....	983	190,307	682	142,983	87.0	13.5	0.22	58	7,449	243	39,875
Gift, art goods wholesalers.....	735	140,213	524	111,687	93.7	12.1	0.22	34	2,037	177	26,489
Greeting card distributors.....	248	50,094	158	31,296	63.1	9.3	0.25	24	5,412	66	13,386
Flower, bulb, plant wholesalers.....	966	222,942	712	180,303	85.7	12.8	0.30	44	4,158	210	38,481
Flower (cut), potted plant wholesalers.....	851	193,270	638	155,325	84.8	12.4	0.26	37	3,852	186	34,093
Bulb, plant distributors.....	115	29,672	74	24,978	91.6	15.5	0.42	7	306	24	4,368
Miscellaneous products merchant wholesalers.....	4,076	3,021,252	2,517	2,216,995	85.1	7.2	0.08	348	86,937	1,231	727,320
Forest products (except lumber) distributors.....	669	290,871	245	180,904	93.7	6.7	0.08	140	22,834	284	87,133
General merchandise distributors.....	594	814,291	351	587,965	85.1	8.5	0.08	34	8,104	209	218,222
Leather goods wholesalers.....	456	135,779	349	97,977	91.7	11.6	0.17	17	2,111	88	25,411
Medical instrument, sheet music wholesalers.....	509	192,142	376	142,233	93.9	13.3	0.24	16	1,293	117	48,416
Industrial yarns wholesalers.....	222	191,250	164	142,981	97.4	9.0	0.08	5	1,077	53	47,192
Bags, bagging, burlap (textile) distributors.....	659	239,072	489	180,561	93.8	11.6	0.14	64	5,326	107	53,117
Food, beverage basic materials distributors.....	335	530,630	191	439,522	84.8	3.3	(2)	35	34,532	99	56,376
All other merchant wholesalers.....	644	637,417	353	444,946	69.2	6.2	(2)	37	11,620	254	180,853

D Withheld to avoid disclosing figures for individual companies. 2 Less than 0.01 percent. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
ALBANY-SCHENECTADY-TROY, NEW YORK											
Total.....	609	384,926	502	340,600	91.1	7.9	0.10	28	17,739	79	26,587
Grocery, confectionery, meat wholesalers.....	80	54,312	61	48,689	81.4	4.7	0.06	7	1,726	12	3,897
General-line grocery wholesalers.....	17	28,797	14	26,352	75.0	3.6	0.02	...	...	3	2,445
Confectionery wholesalers.....	11	3,644	10	(D)	71.5	5.8	0.04	1	(D)	...	...
Meat, fish, wholesalers.....	17	6,891	11	(D)	88.8	7.7	0.25	2	(D)	4	849
Specialty-line grocery wholesalers.....	35	14,980	26	14,195	92.0	5.2	0.06	4	182	5	603
Farm products (edible) distributors.....	41	17,948	32	16,411	84.1	2.6	0.05	3	289	6	1,248
Poultry, poultry products distributors.....	7	3,221	5	2,910	90.8	3.8	(Z)	1	(D)	1	(D)
Fresh fruit, vegetable wholesalers.....	34	14,727	27	13,501	82.7	2.3	0.07	2	(D)	5	(D)
Beer, wine, distilled spirits wholesalers.....	23	43,507	22	(D)	92.2	4.4	0.11	...	...	1	(D)
Tobacco distributors.....	12	20,604	10	(D)	87.7	3.4	0.01	2	(D)	...	...
Drugs, chemicals, allied products wholesalers..	21	17,968	18	17,477	99.3	11.0	0.03	...	...	3	491
General- and specialty-line drug wholesalers	10	13,302	9	(D)	99.2	10.5	0.03	...	...	1	(D)
Industrial chemicals, paint wholesalers.....	11	4,666	9	(D)	99.9	12.4	0.02	...	...	2	(D)
Dry goods, apparel wholesalers.....	11	4,248	9	(D)	99.8	11.5	(Z)	1	(D)	1	(D)
Clothing, furnishings, footwear wholesalers.	4	1,983	3	(V)	(V)	(V)	(V)	...	...	1	(V)
General- and specialty-line dry goods whole- salers.....	7	2,265	6	(D)	100.0	7.5	(Z)	1	(D)	...	...
Furniture, home furnishings wholesalers.....	22	11,855	19	10,498	98.4	14.3	0.08	...	...	3	1,357
Paper, allied products wholesalers.....	24	11,100	22	(D)	97.4	10.7	0.04	...	...	2	(D)
Farm products (raw materials) merchants.....	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
Automotive wholesalers.....	47	21,993	41	18,160	91.2	6.1	0.06	1	(D)	5	(D)
Electrical, electronics, appliance distributors	46	44,332	44	(D)	94.6	8.7	0.15	1	(D)	1	(D)
Hardware, plumbing-heating goods wholesalers...	34	24,558	30	20,247	94.4	11.6	0.22	...	...	4	4,311
Hardware wholesalers.....	7	8,687	5	(D)	93.7	8.8	0.01	...	...	2	(D)
Plumbing, heating equipment, supplies dis- tributors.....	27	15,871	25	(D)	94.8	13.2	0.33	...	...	2	(D)
Lumber, construction materials distributors....	38	22,479	31	20,690	96.1	13.3	0.23	1	(D)	6	(D)
Lumber, millwork wholesalers.....	15	12,390	13	12,143	96.9	14.4	0.13	1	(D)	1	(D)
Construction materials distributors.....	23	10,089	18	8,547	95.0	11.7	0.36	...	...	5	1,542
Machinery, equipment, supplies distributors....	103	28,598	84	26,950	94.0	12.1	0.25	4	216	15	1,432
Commercial machines, equipment distributors.	18	3,756	14	3,348	92.5	12.7	0.42	1	(D)	3	(D)
Industrial machinery, equipment distributors	9	1,965	8	(D)	97.7	7.4	0.62	...	...	1	(D)
Industrial materials, supplies distributors.	11	5,579	7	5,345	95.0	9.0	0.24	1	(D)	3	(D)
Professional equipment, supplies distribu- tors.....	16	2,373	14	(D)	95.4	13.2	(Z)	...	...	2	(D)
Service establishment supply houses.....	27	3,624	21	3,061	93.2	16.1	0.26	2	(D)	4	(D)
Other machinery, equipment, supplies distri- butors.....	22	11,301	20	(D)	93.4	12.8	0.18	...	...	2	(D)
Metals, metalwork (except scrap) distributors..	8	(D)	8	(D)	96.1	8.0	0.14	...	...	...	...
Scrap, waste materials dealers.....	43	21,951	28	17,005	97.9	9.5	0.01	5	211	10	4,735
Other merchant wholesalers.....	53	18,885	41	17,040	84.1	7.9	0.04	2	(D)	10	(D)
Amusement, sporting goods distributors.....	3	551	3	551	76.6	7.3	0.18	...	...	...	...
Jewelry wholesalers.....	9	896	6	802	96.4	45.4	0.12	...	...	3	94
Merchant wholesalers, n.e.c.....	41	17,438	32	15,687	83.7	6.1	0.03	2	(D)	7	(D)
ATLANTA, GEORGIA											
Total.....	981	859,976	701	610,013	88.0	8.0	0.19	82	54,745	198	195,218
Grocery, confectionery, meat wholesalers.....	75	76,833	44	(V)	(V)	(V)	(V)	12	(V)	19	(V)
General-line grocery wholesalers.....	17	48,448	11	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Confectionery wholesalers.....	8	(D)	6	(D)	88.5	3.4	0.08	2	(D)	...	(D)
Fish, seafood distributors.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Meat, meat products wholesalers.....	15	6,131	9	4,245	83.7	3.8	0.28	1	(D)	5	(D)
Specialty-line grocery wholesalers.....	33	18,381	16	(V)	(V)	(V)	(V)	8	(V)	9	(V)
Farm products (edible) distributors.....	69	36,474	45	29,685	70.9	2.7	0.21	13	2,869	11	3,924
Poultry, poultry products distributors.....	11	5,941	7	3,771	81.7	1.1	0.03	2	(D)	2	(D)
Fresh fruit, vegetable wholesalers.....	58	30,537	38	25,914	69.3	2.9	0.23	11	(D)	9	(D)
Beer, wine, distilled spirits wholesalers.....	15	37,691	5	16,742	7.2	0.6	0.01	7	19,658	3	1,291
Beer, ale distributors.....	6	5,899	2	(D)	(D)	(D)	(D)	2	(D)	2	(D)
Wine, distilled spirits wholesalers.....	9	31,792	3	(D)	7.3	0.6	0.01	5	(D)	1	(D)
Tobacco distributors.....	13	21,682	7	15,613	69.4	1.6	0.08	3	355	3	5,714
Drugs, chemicals, allied products wholesalers..	43	24,366	34	21,397	97.1	8.9	0.17	...	...	9	2,969
General-line drug wholesalers.....	5	14,935	5	14,935	99.4	8.5	0.07	...	...	...	...
Specialty-line drug, toiletries wholesalers.	20	2,843	17	2,806	81.3	8.1	0.21	...	...	3	37
Industrial chemicals, explosives distribu- tors.....	13	6,081	9	(V)	(V)	(V)	(V)	...	...	4	(V)
Paint, varnish wholesalers.....	5	507	3	(V)	(V)	(V)	(V)	...	...	2	(V)
Dry goods, apparel wholesalers.....	56	42,867	48	39,198	97.4	8.2	0.15	2	(D)	6	(D)
Clothing, furnishings, footwear wholesalers.	30	31,314	27	28,477	98.7	9.2	0.18	...	...	3	2,837
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	26	11,553	21	10,721	93.7	5.6	0.08	2	(D)	3	(D)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...

... Represents zero.

D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-7

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
ATLANTA, GEORGIA-Continued											
Furniture, home furnishings wholesalers.....	26	29,184	18	20,841	94.6	4.5	0.11	...	...	8	8,343
Furniture (household, office) wholesalers...	10	4,255	9	4,206	76.2	7.4	0.07	...	...	1	49
Home furnishings, floor coverings whole- salers.....	16	24,929	9	(V)	(V)	(V)	(V)	...	...	7	(V)
Paper, allied products wholesalers.....	36	(D)	26	18,492	96.2	9.1	0.16	1	(D)	9	(D)
Coarse paper and products wholesalers.....	13	9,786	10	8,854	96.0	9.0	0.17	1	(D)	2	(D)
Printing and fine paper distributors.....	5	(D)	4	(D)	99.5	8.1	0.07	...	...	1	(D)
Stationery, office supplies wholesalers.....	17	5,120	11	3,809	91.7	10.7	0.26	...	...	6	1,311
Wallpaper wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	(D)
Farm products (raw materials) merchants.....	14	(D)	6	(V)	(V)	(V)	(V)	6	(V)	2	(V)
Automotive wholesalers.....	102	76,620	64	69,650	95.0	10.8	0.14	7	600	31	6,370
Motor vehicle distributors.....	9	3,264	4	2,490	90.3	6.0	(Z)	2	369	3	405
Automotive equipment, tire-tube wholesalers.	93	73,356	60	67,160	95.1	11.0	0.14	5	231	28	5,965
Electrical, electronics, appliance distributors	54	86,270	49	85,464	90.5	9.6	0.24	1	(D)	4	(D)
Electrical apparatus, supplies distributors.	25	27,046	22	26,880	96.8	12.3	0.26	1	(D)	2	(D)
Electrical appliance, radio, TV set whole- salers.....	21	54,758	21	54,758	88.1	8.6	0.19	...	...	...	...
Electronic parts, equipment distributors....	8	4,466	6	(D)	80.0	4.4	0.68	...	...	2	(D)
Hardware, plumbing-heating goods wholesalers...	47	55,073	38	(V)	(V)	(V)	(V)	...	...	9	(V)
Hardware wholesalers.....	14	19,024	10	(V)	(V)	(V)	(V)	...	...	4	(V)
Plumbing, heating equipment, supplies dis- tributors.....	33	36,049	28	32,006	94.5	10.8	0.39	...	...	5	4,043
Lumber, construction materials distributors....	48	26,196	33	(V)	(V)	(V)	(V)	3	(V)	12	(V)
Lumber, millwork wholesalers.....	19	15,966	14	11,241	97.1	10.1	0.34	2	(D)	3	4,698
Construction materials distributors.....	29	10,230	19	(V)	(V)	(V)	(V)	1	(V)	9	(V)
Machinery equipment supplies distributors.....	212	94,261	169	83,394	87.9	10.4	0.24	8	2,161	35	8,706
Air conditioning, commercial refrigeration equipment distributors.....	14	4,447	11	3,718	89.7	6.7	0.30	...	...	3	729
Commercial machines, equipment distributors.	20	3,464	14	2,638	93.1	16.5	0.34	1	(D)	5	(D)
Construction machinery, equipment dealers...	14	18,491	13	(D)	94.4	8.3	0.24	1	(D)	...	...
Farm-garden machinery, equipment wholesalers	10	8,784	8	(D)	42.6	2.7	0.07	...	...	2	(D)
Industrial machinery, equipment distributors	39	13,068	27	8,606	77.4	12.3	0.16	1	(D)	11	(D)
Industrial materials, supplies distributors.	29	13,269	22	11,275	98.2	9.6	0.17	...	...	7	1,994
Professional equipment, supplies distribu- tors.....	23	14,666	20	13,838	99.1	16.2	0.21	2	(D)	1	(D)
Service establishment supply houses.....	59	16,684	51	15,123	95.8	12.3	0.45	2	(D)	6	(D)
Transportation equipment distributors.....	4	1,388	3	(D)	43.5	1.0	0.07	1	(D)	...	...
Metals, metalwork (except scrap) distributors..	24	(D)	13	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Iron, steel and products distributors.....	21	(D)	10	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Nonferrous metals distributors.....	3	(D)	3	(V)	98.9	10.2	0.07	...	...	...	...
Scrap, waste materials dealers.....	45	29,157	26	20,292	92.4	4.3	0.10	12	4,243	7	4,622
Iron, steel scrap dealers.....	10	3,051	4	1,886	99.7	6.5	0.11	4	(D)	2	(D)
Waste materials dealers.....	35	26,106	22	18,406	91.7	4.1	0.10	8	(D)	5	(D)
Other merchant wholesalers.....	102	76,163	76	63,086	88.9	7.6	0.19	6	6,937	20	6,140
Amusement, sporting goods distributors.....	18	8,177	17	(D)	93.1	13.6	0.40	...	...	1	(D)
Book, magazine, newspaper wholesalers.....	10	4,429	8	(D)	72.0	7.8	0.14	...	...	2	(D)
Coal wholesalers.....	3	(D)	1	(D)	(D)	(D)	(D)	...	...	2	(D)
Farm supplies wholesalers.....	18	38,835	13	31,053	87.6	2.6	0.09	3	(D)	2	(D)
Jewelry wholesalers.....	15	(D)	11	5,566	89.9	20.7	0.50	...	...	4	975
Petroleum products distributors.....	10	2,285	7	(V)	(V)	(V)	(V)	...	...	3	(V)
Gift, art goods, greeting card wholesalers..	6	2,418	4	(V)	(V)	(V)	(V)	...	...	2	(V)
Flower, bulb, plant wholesalers.....	4	1,342	3	(D)	94.1	8.0	(Z)	...	...	1	(D)
Miscellaneous products merchant wholesalers.	18	11,380	12	10,352	95.0	10.0	0.20	3	136	3	892
BALTIMORE, MARYLAND											
Total.....	1,542	898,655	1,237	752,305	87.4	8.9	0.14	75	22,110	230	124,240
Grocery, confectionery, meat wholesalers.....	192	135,781	146	120,398	70.7	4.3	0.07	20	1,990	26	13,393
General-line grocery wholesalers.....	18	59,957	16	(D)	54.9	3.2	0.06	...	...	2	(D)
Confectionery wholesalers.....	19	6,543	13	(D)	84.2	6.1	0.12	2	(D)	4	(D)
Fish, seafood distributors.....	38	12,046	31	10,747	84.3	4.1	0.15	1	(D)	6	(D)
Meat, meat products wholesalers.....	34	20,195	23	18,026	91.6	5.0	0.07	6	1,088	5	1,081
Specialty-line grocery wholesalers.....	83	37,040	63	32,346	79.3	5.7	0.07	11	669	9	4,025
Farm products (edible) distributors.....	101	45,864	67	38,015	84.4	3.9	0.05	8	1,072	26	6,777
Poultry, poultry products distributors.....	19	11,588	12	8,883	81.8	4.5	0.05	1	(D)	6	(D)
Fresh fruit, vegetable wholesalers.....	82	34,276	55	29,132	85.2	3.8	0.05	7	(D)	20	(D)
Beer, wine, distilled spirits wholesalers.....	28	67,557	24	58,837	80.7	8.9	0.03	1	(D)	3	(D)
Beer, ale distributors.....	12	6,660	11	(D)	32.8	4.4	0.02	...	...	1	(D)
Wine, distilled spirits wholesalers.....	16	60,897	13	(D)	85.4	9.3	0.03	1	(D)	2	(D)
Tobacco distributors.....	28	50,225	24	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Drugs, chemicals, allied products wholesalers..	67	36,222	57	34,430	94.9	9.8	0.12	3	259	7	1,533
General-line drug wholesalers.....	5	15,491	5	15,491	95.0	7.0	0.11	...	...	...	...
Specialty-line drug, toiletries wholesalers.	20	(D)	16	2,489	81.0	9.2	0.08	1	(D)	3	(D)
Industrial chemicals, explosives distribu- tors.....	17	(D)	13	7,882	98.1	12.0	0.13	2	(D)	2	(D)
Paint, varnish wholesalers.....	25	8,636	23	(D)	95.8	13.2	0.16	...	...	2	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
BALTIMORE, MARYLAND--Con.											
Dry goods, apparel wholesalers.....	114	42,268	105	39,528	97.8	13.6	0.38	...	...	9	2,740
Clothing, furnishings, footwear wholesalers.	61	(D)	57	(D)	98.2	15.5	0.49	...	...	4	(D)
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	52	(D)	47	(D)	97.3	1.2	0.25	...	...	5	(D)
Piece goods converters.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	53	25,394	41	20,744	92.6	9.5	0.41	2	(D)	10	(D)
Furniture (household, office) wholesalers...	22	(D)	17	(D)	94.1	6.3	0.10	...	...	5	(D)
Home furnishings, floor coverings whole- salers.....	31	(D)	24	(D)	91.1	12.9	0.75	2	(D)	5	(D)
Paper, allied products wholesalers.....	71	32,876	58	29,697	97.1	8.3	0.15	2	(D)	11	(D)
Coarse paper and products wholesalers.....	40	13,958	38	(D)	94.5	10.7	0.16	...	...	2	(D)
Printing and fine paper distributors.....	15	15,739	11	14,689	99.3	6.0	0.14	...	...	4	1,050
Stationery, office supplies wholesalers.....	13	2,855	6	(V)	(V)	(V)	(V)	2	(V)	5	(V)
Wallpaper wholesalers.....	3	324	3	324	99.4	13.9	0.31	...	...	...	...
Farm products (raw materials) merchants.....	16	19,245	6	(V)	(V)	(V)	(V)	5	(V)	5	(V)
Automotive wholesalers.....	104	36,112	88	30,988	87.0	9.7	0.22	3	190	13	4,934
Motor vehicle distributors.....	14	7,376	12	7,063	86.9	11.8	0.23	1	(D)	1	(D)
Automotive equipment, tire-tube wholesalers.	90	28,736	76	23,925	87.0	9.1	0.22	2	(D)	12	(D)
Electrical, electronics, appliance distributors	73	80,008	62	73,735	93.3	9.1	0.16	...	...	11	6,273
Electrical apparatus, supplies distributors.	26	28,424	25	(D)	97.2	12.1	0.11	...	...	1	(D)
Electrical appliance, radio, TV set whole- salers.....	29	46,473	23	41,698	92.3	6.8	0.20	...	...	6	4,775
Electronic parts, equipment distributors....	18	5,111	14	(D)	75.1	10.8	0.16	...	...	4	(D)
Hardware, plumbing-heating goods wholesalers...	68	36,279	59	34,443	94.3	13.1	0.26	1	(D)	8	(D)
Hardware wholesalers.....	17	9,068	14	8,658	94.1	10.2	0.13	...	...	3	410
Plumbing, heating equipment, supplies dis- tributors.....	51	27,211	45	25,785	94.4	14.0	0.31	1	(D)	5	(D)
Lumber, construction materials distributors....	88	57,800	69	43,225	96.6	9.1	0.16	3	1,103	16	13,472
Lumber, millwork wholesalers.....	43	38,203	29	(V)	(V)	(V)	(V)	2	(V)	12	(V)
Construction materials distributors.....	45	19,597	40	18,726	94.0	9.7	0.14	1	(D)	4	(D)
Machinery, equipment, supplies distributors....	276	106,540	237	86,816	93.9	13.3	0.13	4	932	35	18,792
Air conditioning, commercial refrigeration equipment, distributors.....	17	4,770	13	(V)	(V)	(V)	(V)	...	...	4	(V)
Commercial machines, equipment distributors.	35	9,922	30	8,928	91.8	12.3	0.30	1	(D)	4	(D)
Construction machinery, equipment dealers...	18	21,986	17	(D)	95.5	20.6	0.13	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	4	1,335	4	1,335	89.7	8.8	0.07	...	...	...	...
Industrial machinery, equipment distributors	33	12,728	27	11,109	94.7	10.0	0.12	...	...	6	1,619
Industrial materials, supplies distributors.	52	17,814	46	16,878	97.7	8.8	0.02	2	(D)	4	(D)
Professional equipment, supplies distribu- tors.....	20	8,090	18	(D)	98.2	12.5	0.04	...	...	2	(D)
Service establishment supply houses.....	81	25,528	69	(V)	(V)	(V)	(V)	...	...	12	(V)
Transportation equipment distributors.....	16	4,367	13	4,137	83.9	10.9	0.07	1	(D)	2	(D)
Metals, metalwork (except scrap) distributors..	30	24,234	27	21,017	97.1	8.8	0.10	...	...	3	3,217
Iron, steel and products distributors.....	21	17,840	18	15,126	96.3	8.5	0.07	...	...	3	2,714
Nonferrous metals distributors.....	9	6,394	9	5,891	98.9	9.4	0.17	...	...	...	503
Scrap, waste materials dealers.....	76	31,378	55	27,126	88.2	6.6	0.03	13	774	8	3,478
Iron, steel scrap dealers.....	19	11,078	15	8,574	93.5	8.7	0.02	3	(D)	1	(D)
Waste materials dealers.....	57	20,300	40	18,552	85.8	5.6	0.03	10	(D)	7	(D)
Other merchant wholesalers.....	157	70,872	112	55,276	90.1	12.1	0.13	9	792	36	14,804
Amusement, sporting goods distributors.....	34	10,359	26	9,071	84.5	10.6	0.12	4	529	4	759
Book, magazine, newspaper wholesalers.....	10	4,311	7	3,982	93.3	7.7	0.03	...	...	3	329
Coal wholesalers.....	11	5,238	5	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Farm supplies wholesalers.....	15	11,393	10	(V)	(V)	(V)	(V)	...	...	5	(V)
Jewelry wholesalers.....	17	4,159	17	4,066	79.8	28.3	0.71	...	...	...	93
Petroleum products distributors.....	20	7,371	9	(D)	93.2	18.8	0.08	1	(D)	10	2,003
Gift, art goods, greeting card wholesalers..	8	(D)	7	(D)	76.9	11.8	0.54	1	(D)	...	...
Flower, bulb, plant wholesalers.....	13	(D)	11	(D)	84.5	11.2	0.03	...	...	2	(D)
Miscellaneous products merchant wholesalers.	29	22,816	20	21,950	94.5	10.4	0.02	2	(D)	7	(D)
BIRMINGHAM, ALABAMA											
Total.....	511	885,534	370	294,576	89.4	8.8	0.18	34	11,952	107	79,006
Grocery, confectionery, meat wholesalers.....	42	42,103	27	(V)	(V)	(V)	(V)	4	(V)	11	(V)
General-line grocery wholesalers.....	9	18,814	6	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Confectionery wholesalers.....	3	554	3	520	34.8	5.0	(Z)	...	...	...	34
Meat, fish wholesalers.....	8	8,196	6	(D)	83.6	2.5	0.06	...	...	2	(D)
Specialty-line grocery wholesalers.....	22	14,539	12	10,293	66.7	3.4	0.06	3	(V)	7	3,569
Farm products (edible) distributors.....	28	18,730	16	(D)	83.5	3.1	0.15	5	(D)	7	1,682
Poultry, poultry products distributors.....	8	3,419	6	(D)	87.2	3.2	0.12	...	...	2	(D)
Fresh fruit, vegetable wholesalers.....	20	15,311	10	13,095	82.5	3.1	0.16	5	(D)	5	(D)
Beer, wine, distilled spirits wholesalers.....	10	8,921	2	(D)	(D)	(D)	(D)	6	5,159	2	(D)
Tobacco distributors.....	10	23,506	7	16,863	61.7	3.5	0.08	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers..	18	13,139	12	12,691	94.9	10.9	0.02	...	...	6	448
General- and specialty-line drug whole- salers.....	12	11,739	8	(D)	95.1	11.1	0.01	...	...	4	(D)
Industrial chemicals, paint wholesalers.....	6	1,400	4	(D)	92.9	8.9	0.09	...	...	2	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-9

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
BIRMINGHAM, ALABAMA-Continued											
Dry goods, apparel wholesalers.....	22	8,673	18	6,437	92.3	14.7	0.56	1	(D)	3	(D)
Clothing, furnishings, footwear wholesalers.	11	5,510	10	(D)	97.3	15.8	0.66	...	...	1	(D)
General- and specialty-line dry goods wholesalers.....	11	3,163	8	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Furniture, home furnishings wholesalers.....	17	6,004	14	5,755	81.9	11.9	0.36	1	(D)	2	(D)
Paper, allied products wholesalers.....	19	7,138	14	6,533	93.2	12.3	0.20	...	...	5	605
Farm products (raw materials) merchants.....	4	1,281	3	(D)	90.3	3.1	(Z)	1	(D)	...	(D)
Automotive wholesalers.....	54	22,583	41	17,943	86.6	11.7	0.25	2	(D)	11	(D)
Electrical, electronics, appliance distributors	32	44,807	28	40,168	92.4	7.6	0.28	...	...	4	4,639
Hardware, plumbing-heating goods wholesalers...	16	45,887	14	(V)	(V)	(V)	(V)	...	...	2	(V)
Hardware wholesalers.....	10	40,192	8	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies distributors.....	6	5,695	6	5,695	95.2	10.0	0.49	...	...	...	...
Lumber, construction materials distributors....	31	36,295	24	(D)	97.4	10.2	0.03	1	(D)	6	4,495
Lumber, millwork wholesalers.....	17	30,268	12	25,290	98.2	11.2	0.02	1	(D)	4	(D)
Construction materials distributors.....	14	6,027	12	(D)	93.0	4.6	0.07	...	...	2	(D)
Machinery, equipment, supplies distributors....	117	59,820	91	48,539	96.1	10.1	0.18	2	(D)	24	(D)
Commercial machines, equipment distributors.	10	1,484	8	(D)	84.6	10.9	(Z)	...	...	2	(D)
Industrial machinery, equipment distributors.	28	13,772	23	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Industrial materials, supplies distributors.	16	13,167	9	10,296	98.8	8.4	0.13	1	(D)	6	(D)
Professional equipment, supplies distributors.....	12	5,819	10	(D)	96.4	11.2	0.40	...	...	2	(D)
Service establishment supply houses.....	26	5,774	19	4,479	93.3	13.6	0.27	...	...	7	1,295
Other machinery, equipment, supplies distributors.....	25	19,804	22	18,854	96.7	9.7	0.10	...	...	3	(D)
Metals, metalwork (except scrap) distributors..	15	14,369	13	(D)	98.7	12.4	0.26	...	...	2	(D)
Scrap, waste materials dealers.....	27	20,711	16	20,119	95.9	7.0	0.16	6	269	5	323
Other merchant wholesalers.....	49	11,567	30	8,333	87.5	11.5	0.20	4	130	15	3,104
Amusement, sporting goods distributors.....	9	1,592	8	(D)	80.8	11.1	0.14	...	...	1	(D)
Jewelry wholesalers.....	8	1,617	5	(V)	(V)	(V)	(V)	...	...	3	(V)
Merchant wholesalers, n.e.c.....	32	8,358	17	5,793	89.6	7.2	0.16	4	130	11	2,435
BOSTON, MASSACHUSETTS											
Total.....	3,891	2,397,223	3,034	1,933,216	94.2	10.0	0.14	166	35,703	691	428,304
Grocery, confectionery, meat wholesalers.....	488	377,205	372	272,621	91.4	6.1	0.12	19	4,109	97	100,475
General-line grocery wholesalers.....	42	89,083	30	(V)	(V)	(V)	(V)	1	(V)	11	(V)
Confectionery wholesalers.....	38	9,316	25	(V)	(V)	(V)	(V)	...	...	13	(V)
Fish, seafood distributors.....	80	45,697	61	(V)	(V)	(V)	(V)	4	(V)	15	(V)
Meat, meat products wholesalers.....	154	152,394	132	127,843	97.9	4.7	0.10	2	(D)	20	(D)
Specialty-line grocery wholesalers.....	174	80,715	124	67,747	86.2	9.0	0.19	12	1,652	38	11,316
Farm products (edible) distributors.....	215	103,182	170	87,310	86.6	4.3	0.10	16	1,245	29	14,627
Poultry, poultry products distributors.....	45	32,449	35	30,127	91.4	3.6	0.06	2	(D)	8	(D)
Fresh fruit, vegetable wholesalers.....	170	70,733	135	57,183	84.2	4.7	0.12	14	(D)	21	(D)
Beer, wine distilled spirits wholesalers.....	46	124,412	39	119,701	97.0	17.2	0.18	1	(D)	6	(D)
Beer, ale distributors.....	23	56,301	19	54,039	96.8	14.4	0.23	1	(D)	3	(D)
Wine, distilled spirits wholesalers.....	23	68,111	20	65,662	97.2	19.5	0.15	...	...	3	2,449
Tobacco distributors.....	61	67,949	53	64,541	88.5	5.9	0.06	2	(D)	6	(D)
Drugs, chemicals, allied products wholesalers..	139	67,088	96	59,822	96.9	9.6	0.11	10	300	33	6,966
General-line drug wholesalers.....	7	24,699	6	(D)	96.1	11.6	0.13	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	47	8,995	28	(D)	95.6	6.3	0.12	5	(D)	14	1,074
Industrial chemicals, explosives distributors.....	57	27,635	38	22,545	98.5	8.6	0.09	4	76	15	5,014
Paint, varnish wholesalers.....	28	6,159	24	5,648	95.8	9.9	0.11	1	(D)	3	(D)
Dry goods, apparel wholesalers.....	351	173,817	300	129,546	97.3	14.9	0.18	...	...	51	44,271
Clothing, furnishings, footwear wholesalers.	229	112,065	197	82,778	97.6	15.6	0.18	...	...	32	29,287
General-line dry goods wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers.....	108	52,918	90	(D)	96.0	13.4	0.20	...	...	18	(D)
Piece goods converters.....	12	(D)	11	(D)	99.8	15.1	0.09	...	...	1	(D)
Furniture, home furnishings wholesalers.....	137	52,708	102	41,896	90.6	11.3	0.26	6	626	29	10,186
Furniture (household, office) wholesalers...	46	12,909	34	10,422	75.1	8.3	0.17	3	377	9	2,110
Home furnishings, floor coverings wholesalers.....	91	39,799	68	31,474	95.7	12.3	0.29	3	249	20	8,076
Paper, allied products wholesalers.....	194	79,194	152	67,629	97.1	10.1	0.15	4	112	38	11,453
Coarse paper and products wholesalers.....	96	47,561	78	42,123	96.8	9.5	0.14	4	112	14	5,326
Printing and fine paper distributors.....	27	16,573	24	15,679	99.0	10.2	0.09	...	...	3	894
Stationery, office supplies wholesalers.....	56	11,950	35	(V)	(V)	(V)	(V)	...	...	21	(V)
Wallpaper wholesalers.....	15	3,110	15	3,110	93.6	15.2	0.51	...	...	...	...
Farm products (raw materials) merchants.....	155	306,266	119	268,373	95.6	5.7	0.02	16	21,751	20	16,142
Automotive wholesalers.....	187	58,372	162	50,549	89.2	11.8	0.21	3	138	22	7,685
Motor vehicle distributors.....	18	5,545	9	(V)	(V)	(V)	(V)	2	(V)	7	(V)
Automotive equipment, tire-tube wholesalers.	169	52,827	153	47,362	88.8	12.0	0.22	1	(D)	15	(D)
Electrical, electronics, appliance distributors	147	137,093	123	126,195	93.1	12.4	0.16	...	...	24	10,898
Electrical apparatus, supplies distributors.	81	50,914	70	47,282	94.9	13.4	0.18	...	...	11	3,632
Electrical appliance, radio, TV set wholesalers.....	38	74,540	29	68,357	94.2	11.9	0.14	...	...	9	6,183
Electronic parts, equipment distributors....	28	11,639	24	10,556	77.7	10.3	0.20	...	...	4	1,083

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
BOSTON, MASSACHUSETTS-Continued											
Hardware, plumbing-heating goods wholesalers...	211	94,300	175	78,116	94.9	12.4	0.22	2	(D)	34	(D)
Hardware wholesalers.....	62	32,213	48	24,807	95.0	13.0	0.23	...	...	14	7,406
Plumbing, heating equipment, supplies distributors.....	149	62,087	127	53,309	94.9	12.1	0.22	2	(D)	20	(D)
Lumber, construction materials distributors....	147	114,088	110	94,436	98.1	11.3	0.21	2	(D)	35	(D)
Lumber, millwork wholesalers.....	72	71,270	56	63,494	99.2	12.0	0.15	...	...	16	7,776
Construction materials distributors.....	75	42,818	54	30,942	96.0	9.9	0.32	2	(D)	19	(D)
Machinery, equipment, supplies distributors....	613	220,666	482	167,906	95.9	11.6	0.16	27	1,809	104	50,951
Air conditioning, commercial refrigeration equipment, distributors.....	36	11,866	33	11,531	92.1	15.2	0.36	...	...	3	335
Commercial machines, equipment distributors.	53	13,086	38	11,047	93.3	14.7	0.28	...	228	10	1,811
Construction machinery, equipment dealers...	34	22,613	28	20,391	93.6	11.6	0.19	1	(V)	5	(V)
Farm-garden machinery, equipment wholesalers	7	3,621	4	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Industrial machinery, equipment wholesalers.	124	54,675	95	(V)	(V)	(V)	(V)	8	(V)	21	(V)
Industrial materials, supplies distributors.	118	39,597	91	31,024	98.8	8.6	0.13	3	73	24	8,500
Professional equipment, supplies distributors.....	69	20,728	52	18,998	97.2	13.8	0.13	3	100	14	1,630
Service establishment supply house.....	155	45,156	130	31,523	94.5	12.9	0.17	6	200	19	13,433
Transportation equipment distributors.....	17	9,324	11	8,236	93.4	5.4	0.02	...	...	6	1,088
Metals, metalwork (except scrap) distributors..	76	61,926	64	59,439	97.9	11.7	0.22	3	251	9	2,236
Iron, steel and products distributors.....	62	45,500	51	(D)	97.8	10.8	0.22	3	251	8	(D)
Nonferrous metals distributors.....	14	16,426	13	(D)	98.2	14.1	0.22	...	...	1	(D)
Scrap, waste materials dealers.....	279	97,800	179	66,604	97.2	7.9	0.11	50	4,034	50	27,162
Iron, steel scrap dealers.....	55	9,354	24	5,858	95.0	9.9	0.03	19	1,297	12	2,199
Waste materials dealers.....	224	88,446	155	60,746	97.4	7.7	0.11	31	2,737	38	24,963
Other merchant wholesalers.....	445	261,157	336	(V)	(V)	(V)	(V)	5	(V)	104	(V)
Amusement, sporting goods distributors.....	80	37,910	66	26,553	90.7	16.3	0.15	...	...	14	11,357
Book, magazine, newspaper wholesalers.....	31	16,413	18	14,829	97.6	7.4	0.01	2	(D)	11	(D)
Coal wholesalers.....	14	64,219	12	(V)	(V)	(V)	(V)	...	...	2	(V)
Farm supplies wholesalers.....	11	16,348	10	(D)	70.4	8.1	0.01	...	...	1	(D)
Jewelry wholesalers.....	86	23,657	70	(V)	(V)	(V)	(V)	1	(V)	15	(V)
Petroleum products distributors.....	37	19,169	16	(V)	(V)	(V)	(V)	...	...	21	(V)
Gift, art goods, greeting card wholesalers..	22	4,985	14	3,840	82.9	16.5	0.29	...	...	8	1,145
Flower, bulb, plant wholesalers.....	25	4,998	23	(D)	86.6	14.0	0.24	...	...	2	(D)
Miscellaneous products merchant wholesalers.	139	73,458	107	50,782	98.5	9.6	0.20	2	(D)	30	(D)
BUFFALO, NEW YORK											
Total.....	1,271	8,524,484	953	577,607	82.9	7.9	0.10	97	138,299	221	136,578
Grocery, confectionery, meat wholesalers.....	137	90,572	84	(V)	(V)	(V)	(V)	14	(V)	39	(V)
General-line grocery wholesalers.....	14	43,916	9	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Confectionery wholesalers.....	13	3,203	10	2,625	64.0	4.4	0.08	...	...	3	578
Fish, seafood distributors.....	4	1,928	4	1,928	98.2	4.6	0.16	...	...	...	...
Meat, meat products wholesalers.....	30	14,026	26	12,422	80.2	4.3	0.02	2	(D)	2	(D)
Specialty-line grocery wholesalers.....	76	27,499	35	(V)	(V)	(V)	(V)	11	(V)	30	(V)
Farm products (edible) distributors.....	65	45,587	51	39,142	76.0	2.3	0.02	5	553	9	5,892
Poultry, poultry products distributors.....	9	10,774	8	(D)	85.8	3.6	0.02	...	...	1	(D)
Fresh fruit, vegetable wholesalers.....	56	34,813	43	(D)	72.3	1.9	0.01	5	553	8	(D)
Beer, wine, distilled spirits wholesalers.....	53	60,989	46	49,464	72.9	7.4	0.04	1	(D)	6	(D)
Beer, ale distributors.....	43	27,333	38	(D)	64.0	6.2	0.02	1	(D)	4	1,382
Wine, distilled spirits wholesalers.....	10	33,656	8	(D)	82.4	8.6	0.07	...	...	2	(D)
Tobacco distributors.....	24	28,022	20	22,430	76.0	5.3	0.02	2	(D)	2	(D)
Drugs, chemicals, allied products wholesalers..	44	28,682	38	24,225	63.5	5.8	0.03	1	(D)	5	(D)
General-line drug wholesalers.....	3	17,272	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	21	2,634	16	(D)	92.9	16.7	0.17	1	(D)	4	783
Industrial chemicals, explosives distributors.....	9	5,535	9	5,535	98.9	5.2	0.02	...	...	...	...
Paint, varnish wholesalers.....	11	3,241	11	3,241	95.4	10.0	0.06	...	...	...	...
Dry goods, apparel wholesalers.....	34	9,089	28	8,148	92.3	11.0	0.15	...	...	6	941
Clothing, furnishings, footwear wholesalers.	16	(D)	12	2,720	95.4	13.5	0.11	...	...	4	(D)
General-line dry goods wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers.....	17	4,743	15	(D)	89.8	9.3	0.20	...	...	2	(D)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	37	16,735	31	15,096	93.9	9.1	0.07	2	(D)	4	(D)
Furniture (household, office) wholesalers...	13	3,108	10	2,696	97.7	10.1	(Z)	...	...	3	412
Home furnishings, floor coverings wholesalers.....	24	13,627	21	12,400	93.1	8.8	0.08	2	(D)	1	(D)
Paper, allied products wholesalers.....	43	23,492	34	21,087	96.4	11.5	0.11	2	(D)	7	1,569
Coarse paper and products wholesalers.....	20	12,167	17	11,285	94.7	9.3	0.15	...	...	3	882
Printing and fine paper distributors.....	9	(D)	6	7,401	98.6	14.3	0.07	1	(D)	2	(D)
Stationery, office supplies wholesalers.....	12	(D)	9	(D)	98.0	10.2	(Z)	1	(D)	2	(D)
Wallpaper wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw material) merchants.....	19	130,840	4	21,088	32.0	2.8	(Z)	10	94,922	5	14,830
Automotive wholesalers.....	73	24,720	60	20,752	76.8	8.7	0.13	2	(D)	11	(D)
Motor vehicle distributors.....	10	6,699	5	(V)	(V)	(V)	(V)	...	...	5	(V)
Automotive equipment, tire-tube wholesalers.	63	18,021	55	16,306	86.9	10.4	0.14	2	(D)	6	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
BUFFALO, NEW YORK—Continued											
Electrical, electronics, appliance distributors	63	50,097	57	47,242	89.7	12.0	0.18	1	(D)	5	(D)
Electrical apparatus, supplies distributors.	21	18,818	19	(D)	95.4	11.9	0.20	...	...	2	(D)
Electrical appliance, radio, TV set whole- salers.....	24	28,330	21	25,699	88.1	12.2	0.13	...	...	3	2,631
Electronic parts, equipment distributors....	18	2,949	17	(D)	67.5	9.9	0.55	1	(D)	...	...
Hardware, plumbing-heating goods wholesalers...	43	28,945	34	(V)	(V)	(V)	(V)	...	...	9	(V)
Hardware wholesalers.....	12	11,465	10	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies dis- tributors.....	31	17,480	24	(V)	(V)	(V)	(V)	...	...	7	(V)
Lumber, construction materials distributors....	85	60,220	75	52,928	96.0	9.7	0.22	2	(D)	8	(D)
Lumber, millwork wholesalers.....	35	29,414	31	26,490	98.5	9.3	0.06	2	(D)	2	(D)
Construction materials distributors.....	50	30,806	44	26,438	93.4	10.2	0.38	...	...	6	4,368
Machinery, equipment, supplies distributors....	254	87,015	200	74,416	94.9	9.9	0.12	6	539	48	12,060
Air conditioning, commercial refrigeration equipment, distributors.....	15	2,944	14	(D)	85.3	15.6	0.15	...	...	1	(D)
Commercial machines, equipment distributors.	31	5,487	26	5,055	89.7	14.1	0.18	...	...	5	432
Construction machinery, equipment dealers...	12	9,199	8	(V)	(V)	(V)	(V)	...	...	4	(V)
Farm-garden machinery, equipment wholesalers	6	2,327	4	1,660	96.2	8.9	(Z)	1	(D)	1	(D)
Industrial machinery, equipment distributors	53	21,489	39	18,819	98.2	7.0	0.04	3	269	11	2,401
Industrial materials, supplies distributors.	57	28,235	47	25,891	95.9	7.2	0.10	1	(D)	9	(D)
Professional equipment, supplies distributors	21	5,849	17	5,347	91.8	13.6	0.13	...	...	4	502
Service establishment supply houses.....	54	10,558	41	9,070	91.5	15.5	0.30	1	(D)	12	(D)
Transportation equipment distributors.....	5	927	4	(V)	(V)	(V)	(V)	...	...	1	(V)
Metals, metalwork (except scrap) distributors..	26	32,760	23	30,677	98.8	7.1	0.14	...	...	3	2,083
Iron, steel and products distributors.....	23	(D)	21	(D)	98.9	6.6	0.13	...	...	2	(D)
Nonferrous metals distributors.....	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Scrap, waste materials dealers.....	108	35,215	53	27,373	95.7	11.1	0.02	33	1,841	22	6,001
Iron, steel scrap dealers.....	42	18,656	30	17,245	97.0	13.3	0.01	7	362	5	1,049
Waste materials dealers.....	66	16,559	23	10,128	93.6	7.4	0.05	26	1,479	17	4,952
Other merchant wholesalers.....	163	99,504	115	56,851	76.8	7.3	0.07	16	32,897	32	9,756
Amusement, sporting goods distributors.....	22	5,339	22	5,339	85.0	13.1	0.17	...	...	...	...
Book, magazine, newspaper wholesalers.....	29	5,523	11	4,108	95.8	6.5	0.07	10	874	8	541
Coal wholesalers.....	12	6,767	10	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Farm supplies wholesalers.....	19	62,393	14	28,936	63.9	2.7	0.01	3	(D)	2	(D)
Jewelry wholesalers.....	31	4,495	25	3,668	91.7	35.5	0.49	...	...	6	827
Petroleum products distributors.....	16	7,401	11	5,969	96.0	6.0	0.03	...	...	5	1,432
Gift, art goods, greeting card wholesalers..	10	1,060	4	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Flower, bulb, plant wholesalers.....	4	1,215	2	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Miscellaneous products merchant wholesalers.	20	5,311	16	4,203	90.6	7.1	0.05	...	...	4	1,108
CHICAGO, ILLINOIS											
Total.....	7,725	6,349,386	5,528	4,492,953	89.2	7.8	0.11	632	418,049	1,565	1,438,384
Grocery, confectionery, meat wholesalers.....	906	1,078,506	607	716,887	86.3	4.2	0.07	100	54,478	199	307,141
General-line grocery wholesalers.....	53	281,467	38	185,358	74.0	3.4	0.04	6	38,567	9	57,542
Confectionery wholesalers.....	73	51,978	46	(V)	(V)	(V)	(V)	10	(V)	17	(V)
Fish, seafood distributors.....	47	58,047	31	(V)	(V)	(V)	(V)	...	...	16	(V)
Meat, meat products wholesalers.....	305	313,557	220	217,894	90.9	4.4	0.09	26	4,833	59	90,830
Specialty-line grocery wholesalers.....	428	373,457	272	259,273	90.4	4.6	0.06	58	9,532	98	104,652
Farm products (edible) distributors.....	452	357,457	307	287,004	89.0	2.9	0.07	45	9,067	100	61,386
Poultry, poultry products distributors.....	141	125,343	97	108,472	88.9	2.9	0.07	13	1,954	31	14,917
Fresh fruit, vegetable wholesalers.....	311	232,114	210	178,532	89.0	3.0	0.07	32	7,113	69	46,469
Beer, wine, distilled spirits wholesalers.....	288	408,810	115	283,380	75.2	7.7	0.08	132	70,633	41	54,797
Beer, ale distributors.....	199	113,830	38	31,883	4.9	1.0	0.02	131	(D)	30	(D)
Wine, distilled spirits wholesalers.....	89	294,980	77	251,497	84.1	8.6	0.09	1	(D)	11	(D)
Tobacco distributors.....	95	164,823	80	151,577	74.8	3.8	0.06	3	1,276	12	11,970
Drugs, chemicals, allied products wholesalers..	385	329,514	263	272,283	95.8	6.7	0.07	21	2,012	101	55,219
General-line drug wholesalers.....	8	56,347	7	(D)	90.2	9.5	0.09	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	177	184,208	117	155,281	97.6	5.7	0.04	15	1,752	45	27,175
Industrial chemicals, explosives distribu- tors.....	112	63,349	77	49,149	96.5	7.2	0.12	6	260	29	13,940
Paint, varnish wholesalers.....	88	25,610	62	(D)	93.5	7.1	0.15	...	...	26	(D)
Dry goods, apparel wholesalers.....	424	184,731	334	153,398	95.6	10.9	0.18	12	1,376	78	29,957
Clothing, furnishings, footwear wholesalers.	250	97,359	196	77,607	96.0	12.0	0.20	5	803	49	18,949
General-line dry goods wholesalers.....	5	5,423	4	(D)	94.9	10.5	0.09	...	...	1	(D)
Specialty-line dry goods wholesalers.....	153	66,202	123	59,276	94.6	9.4	0.16	7	573	23	6,353
Piece goods converters.....	16	15,747	11	(D)	98.4	11.6	0.19	...	...	5	(D)
Furniture, home furnishings wholesalers.....	317	196,416	253	164,057	95.6	10.9	0.17	9	1,438	55	30,921
Furniture (household, office) wholesalers...	139	75,884	112	66,043	94.4	9.2	0.13	4	1,061	23	8,780
Home furnishings, floor coverings whole- salers.....	178	120,532	141	98,014	96.5	12.0	0.20	5	377	32	22,141
Paper, allied products wholesalers.....	343	268,056	272	220,268	96.1	8.9	0.10	9	689	62	47,099
Coarse paper and products wholesalers.....	152	88,207	129	179,484	93.1	6.9	0.16	7	435	16	8,288
Printing and fine paper distributors.....	71	(D)	59	18,523	99.3	9.8	0.05	...	...	12	(D)
Stationery, office supplies wholesalers.....	106	(D)	70	(V)	(V)	(V)	(V)	2	(V)	34	(V)
Wallpaper wholesalers.....	14	6,540	14	6,540	97.7	17.3	0.20	...	...	...	...

... Represents zero.

D

Withheld to avoid disclosure.

V

Insufficient cash-credit analysis to show separately.

Z

Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
CHICAGO, ILLINOIS-Continued											
Farm products (raw materials) merchants.....	124	514,232	55	133,030	61.3	3.4	0.02	39	235,977	30	145,225
Automotive wholesalers.....	513	154,068	405	114,786	82.5	9.7	0.19	34	6,447	74	32,835
Motor vehicle distributors.....	49	19,971	23	10,634	80.8	11.2	0.23	9	3,899	17	5,438
Automotive equipment, tire-tube wholesalers..	464	134,097	382	104,152	82.7	9.6	0.19	25	2,548	57	27,397
Electrical, electronics, appliance distributors	323	378,831	230	312,893	86.0	10.0	0.16	10	1,158	83	64,780
Electrical apparatus, supplies distributors..	138	156,334	106	143,605	93.5	11.8	0.15	1	(D)	31	(D)
Electrical appliance, radio, TV set whole- salers.....	101	179,639	66	131,293	84.1	9.1	0.14	5	697	30	47,649
Electronic parts, equipment distributors....	84	42,858	58	37,995	64.2	6.6	0.26	4	(D)	22	(D)
Hardware, plumbing-heating goods wholesalers...	287	190,130	238	138,109	94.6	9.6	0.15	2	(D)	47	(D)
Hardware wholesalers.....	118	90,953	96	(V)	(V)	(V)	(V)	1	(V)	21	(V)
Plumbing, heating equipment, supplies dis- tributors.....	169	99,177	142	85,237	92.2	10.0	0.18	1	(D)	26	(D)
Lumber, construction material distributors.....	405	356,719	315	252,658	96.8	9.7	0.14	4	1,994	86	102,067
Lumber, millwork wholesalers.....	173	179,851	139	146,898	99.0	10.2	0.12	1	(D)	33	(D)
Construction materials distributors.....	232	176,868	176	(V)	(V)	(V)	(V)	3	(V)	53	(V)
Machinery, equipment, supplies distributors....	1,313	563,915	1,002	439,502	94.4	9.9	0.15	43	6,772	268	117,641
Air conditioning, commercial refrigeration equipment, distributors.....	58	17,558	46	15,205	88.8	14.3	0.25	2	(D)	10	(D)
Commercial machines, equipment distributors..	149	47,689	105	(V)	(V)	(V)	(V)	2	(V)	42	(V)
Construction machinery, equipment dealers...	46	35,895	39	30,159	96.3	16.1	0.20	1	(D)	6	(D)
Farm-garden machinery, equipment wholesalers	37	15,682	24	12,118	91.0	5.9	0.12	3	198	10	3,366
Industrial machinery, equipment distributors	272	140,785	201	99,011	91.0	7.2	0.10	10	3,130	61	38,644
Industrial materials, supplies distributors..	277	137,338	219	114,438	99.0	7.7	0.12	8	904	50	21,996
Professional equipment, supplies distribu- tors.....	164	64,643	129	60,488	97.2	11.9	0.14	7	416	28	3,739
Service establishment supply houses.....	267	73,248	208	51,430	92.0	11.6	0.26	8	568	51	21,250
Transportation equipment distributors.....	43	31,077	31	28,167	96.2	10.8	(Z)	2	(D)	10	(D)
Metals, metalwork (except scrap) distributors..	261	354,171	206	268,661	98.9	8.0	0.08	8	839	47	84,671
Iron, steel and products distributors.....	226	(D)	178	231,938	99.0	7.7	0.08	4	(D)	44	81,961
Nonferrous metals distributors.....	35	(D)	28	36,723	98.2	10.2	0.11	4	(D)	3	(D)
Scrap, waste materials dealers.....	427	217,512	238	173,395	96.4	8.5	0.07	124	13,979	65	30,138
Iron, steel scrap dealers.....	178	145,357	101	115,809	95.5	9.0	0.08	50	5,683	27	23,865
Waste materials dealers.....	249	72,155	137	57,586	98.3	7.5	0.07	74	8,296	38	6,273
Other merchants wholesalers.....	862	631,495	608	411,065	88.7	11.5	0.16	37	9,399	217	211,031
Amusement, sporting goods distributors.....	157	72,245	115	60,061	83.1	10.3	0.15	5	972	37	11,212
Book, magazine, newspaper wholesalers.....	79	76,767	54	(V)	(V)	(V)	(V)	4	(V)	21	(V)
Coal wholesalers.....	47	66,524	39	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Farm supplies wholesalers.....	49	36,077	33	(V)	(V)	(V)	(V)	4	(V)	12	(V)
Jewelry wholesalers.....	161	(D)	133	54,873	87.7	21.4	0.38	2	(D)	26	(D)
Petroleum products distributors.....	84	106,363	43	(V)	(V)	(V)	(V)	2	(V)	39	(V)
Gift, art goods, greeting card wholesalers...	65	21,785	47	18,140	82.0	10.1	0.15	5	1,220	13	2,425
Flower, bulb, plant wholesalers.....	48	(D)	26	13,595	85.1	7.9	0.49	3	(D)	19	5,959
Miscellaneous product merchant wholesalers..	172	165,732	118	(V)	(V)	(V)	(V)	11	(V)	43	(V)
CINCINNATI, OHIO											
Total.....	1,188	745,499	905	596,803	89.4	8.1	0.10	88	39,798	195	108,898
Grocery, confectionery, meat wholesalers.....	134	94,056	90	70,697	72.0	4.1	0.04	16	12,119	28	11,240
General-line grocery wholesalers.....	16	46,439	10	29,157	76.1	2.4	0.02	2	(D)	4	(D)
Confectionery wholesalers.....	17	4,034	12	(D)	48.1	2.8	(Z)	3	429	2	(D)
Fish, seafood distributors.....	4	1,896	3	(D)	61.8	4.6	(Z)	...	...	1	(D)
Meat, meat products wholesalers.....	28	17,461	23	15,335	70.0	2.7	0.10	1	(D)	4	(D)
Specialty-line grocery wholesalers.....	69	24,226	42	21,181	72.3	7.5	0.03	10	475	17	2,570
Farm products (edible) distributors.....	78	46,869	50	35,226	83.6	2.3	0.22	9	935	19	10,708
Poultry, poultry products distributors.....	13	4,498	9	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fresh fruit, vegetable wholesalers.....	65	42,371	41	32,471	84.4	2.2	0.24	8	684	16	9,216
Beer, wine, distilled spirits wholesalers.....	34	35,254	14	11,473	40.5	3.9	(Z)	15	13,314	5	10,467
Beer, ale distributors.....	16	8,942	6	(V)	(V)	(V)	(V)	8	(V)	2	(V)
Wine, distilled spirits wholesalers.....	18	26,312	8	7,509	60.0	5.7	(Z)	7	11,015	3	7,788
Tobacco distributors.....	15	22,118	12	21,481	54.7	2.6	0.01	2	(D)	1	(D)
Drugs, chemicals, allied products wholesalers..	36	24,062	25	23,111	95.9	9.9	0.05	1	(D)	10	(D)
General-line drug wholesalers.....	3	16,395	3	16,395	98.0	10.4	0.01	...	...	...	...
Specialty-line drug, toiletries wholesalers..	16	2,472	9	(D)	76.3	6.8	0.21	1	(D)	6	559
Industrial chemicals, explosives distribu- tors.....	9	4,309	8	(D)	97.8	9.8	0.15	...	...	1	(D)
Paint, varnish wholesalers.....	8	886	5	746	88.5	6.4	(Z)	...	...	3	140
Dry goods, apparel wholesalers.....	64	36,615	53	(V)	(V)	(V)	(V)	1	(D)	10	(V)
Clothing, furnishings, footwear wholesalers..	39	(D)	35	15,296	97.7	12.4	0.16	1	(D)	3	(D)
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	23	19,896	16	(V)	(V)	(V)	(V)	...	...	7	(V)
Piece goods converters.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	33	14,756	24	13,232	96.6	14.7	0.23	3	143	6	1,381
Furniture (household, office) wholesalers...	14	4,508	8	3,476	96.5	15.1	0.20	1	(D)	5	(D)
Home furnishings, floor coverings whole- salers.....	19	10,248	16	9,756	96.7	14.6	0.25	2	(D)	1	(D)

... Represents zero.

D

Withheld to avoid disclosure.

V

Insufficient cash-credit analysis to show separately.

Z

Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-13

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
CINCINNATI, OHIO-Continued											
Paper, allied products wholesalers.....	61	60,887	51	58,761	97.4	7.0	0.03	4	591	6	1,535
Coarse paper and products wholesalers.....	34	20,029	28	19,066	93.1	4.3	0.04	3	(D)	3	(D)
Printing and fine paper distributors.....	10	37,261	9	(D)	99.8	8.1	0.02	...	...	1	(D)
Stationery, office supplies wholesalers.....	14	3,176	12	(D)	96.2	10.9	0.10	...	...	2	(D)
Wallpaper wholesalers.....	3	421	2	(D)	(D)	(D)	(D)	1	(D)	...	...
Farm products (raw materials) merchants.....	11	8,317	6	(V)	(V)	(V)	(V)	3	(V)	2	(V)
Automotive wholesalers.....	90	28,015	80	25,063	89.6	10.3	0.20	1	(D)	9	(D)
Motor vehicle distributors.....	8	1,399	4	(V)	(V)	(V)	(V)	...	...	4	(V)
Automotive equipment, tire-tube wholesalers.....	82	26,616	76	24,323	89.8	10.3	0.20	1	(D)	5	(D)
Electrical, electronics, appliance distributors	51	58,268	47	57,807	93.7	9.9	0.15	3	(D)	1	(D)
Electrical apparatus, supplies distributors.	24	29,978	22	(D)	96.0	10.1	0.08	1	(D)	1	(D)
Electrical appliance, radio, TV set whole-	13	24,611	13	24,611	92.7	9.9	0.19	...	...	...	...
salers.....	14	3,679	12	(D)	80.5	9.5	0.48	2	(D)	...	...
Electronic parts, equipment distributors....											
Hardware, plumbing-heating goods wholesalers...	44	23,053	41	(V)	(V)	(V)	(V)	...	...	3	(V)
Hardware wholesalers.....	6	6,849	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Plumbing, heating equipment, supplies dis-											
tributors.....	38	16,204	36	(D)	94.9	11.2	0.17	...	...	2	(D)
Lumber, construction materials distributors....	85	67,481	73	60,570	97.8	9.0	0.05	1	(D)	11	(D)
Lumber, millwork wholesalers.....	41	43,736	34	39,517	97.7	8.8	0.02	1	(D)	6	(D)
Construction materials distributors.....	44	23,745	39	21,053	97.8	9.4	0.10	...	...	5	2,692
Machinery, equipment, supplies distributors....	241	91,527	184	67,808	92.0	10.7	0.13	12	6,565	45	17,154
Air conditioning, commercial refrigeration											
equipment, distributors.....	13	4,198	10	3,708	88.9	9.9	0.19	1	(D)	2	(D)
Commercial machinea, equipment distributors.	35	10,110	23	7,029	57.8	7.8	0.14	2	(D)	10	(D)
Construction machinery, equipment dealers...	9	9,728	8	(V)	(V)	(V)	(V)	1	(V)	...	(V)
Farm-garden machinery, equipment wholesalers	4	(D)	4	(D)	89.1	6.3	0.07	...	...	...	(D)
Industrial machinery, equipment distributors	42	24,703	31	16,153	95.5	10.6	0.07	6	5,861	5	2,689
Industrial materials, supplies distributors.	50	16,733	39	13,182	98.3	8.7	0.11	...	...	11	3,551
Professional equipment, supplies distribu-											
tors.....	33	8,813	26	8,044	96.8	13.1	0.05	...	...	7	769
Service establishment supply houses.....	54	13,113	43	11,136	96.1	11.2	0.22	2	(D)	9	(D)
Transportation equipment distributors.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Metals, metalwork (except scrap) distributors..	28	33,160	25	32,733	99.3	6.8	0.06	...	...	3	427
Iron, steel and products distributors.....	23	27,016	22	(D)	99.4	6.6	0.05	...	...	1	(D)
Nonferrous metals distributors.....	5	6,144	3	(D)	98.9	7.8	0.10	...	...	2	(D)
Scrap, waste materials dealers.....	69	40,670	40	32,889	99.3	7.0	0.11	17	1,903	12	5,878
Iron, steel scrap dealers.....	33	26,850	20	25,349	99.6	6.3	0.14	7	1,186	6	315
Waste materials dealers.....	36	13,820	20	(V)	(V)	(V)	(V)	10	(V)	6	(V)
Other merchant wholesalers.....	114	60,391	90	47,182	93.6	11.8	0.10	...	...	24	13,209
Amusement, sporting goods distributors.....	19	8,081	16	6,729	93.7	14.7	0.22	...	...	3	1,352
Book, magazine, newspaper wholesalers.....	6	3,271	3	2,638	97.3	4.7	0.11	...	...	3	633
Coal wholesalers.....	14	10,017	12	(D)	98.4	14.7	0.06	...	...	2	(D)
Farm supplies wholesalers.....	4	4,397	3	(D)	92.4	3.6	(Z)	...	...	1	(D)
Jewelry wholesalers.....	21	12,155	19	(V)	(V)	(V)	(V)	...	...	2	(D)
Petroleum products distributors.....	13	10,014	9	8,839	98.5	6.9	(Z)	...	...	4	1,175
Gift, art goods, greeting card wholesalers..	4	1,264	4	1,264	100.0	14.5	0.08	...	...	...	...
Flower, bulb, plant wholesalers.....	3	911	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Miscellaneous products merchant wholesalers.	30	10,281	22	(V)	(V)	(V)	(V)	...	...	8	(V)
CLEVELAND, OHIO											
Total.....	2,049	1,444,523	1,545	1,027,644	90.7	9.0	0.12	134	42,840	370	374,039
Grocery, confectionery, meat wholesalers.....	165	129,837	115	101,594	75.7	4.2	0.06	13	4,915	37	23,328
General-line grocery wholesalers.....	17	49,259	12	36,445	58.5	2.0	0.05	1	(D)	4	(D)
Confectionery wholesalers.....	16	3,279	6	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Fish, seafood distributors.....	13	8,063	9	7,716	92.3	4.7	0.06	...	...	4	347
Meat, meat products wholesalers.....	51	29,970	38	25,257	85.7	5.3	0.06	7	1,704	6	3,009
Specialty-line grocery wholesalers.....	68	39,266	50	30,772	84.8	5.9	0.09	3	382	15	8,112
Farm products (edible) distributors.....	96	138,992	68	(V)	(V)	(V)	(V)	5	(V)	23	(V)
Poultry, poultry products distributors.....	22	15,431	13	11,107	88.0	1.8	0.10	1	(D)	8	(D)
Fresh fruit, vegetable wholesalers.....	74	123,561	55	(V)	(V)	(V)	(V)	4	(V)	15	(V)
Beer, wine, distilled spirits wholesalers.....	39	38,329	10	11,423	36.4	4.8	(Z)	25	25,485	4	1,421
Beer, ale distributors.....	15	14,400	3	6,873	3.1	0.4	(Z)	10	(D)	2	(D)
Wine, distilled spirits wholesalers.....	24	23,929	7	4,550	86.7	11.5	(Z)	15	(D)	2	(D)
Tobacco distributors.....	29	43,349	24	41,274	72.4	3.4	0.03	1	(D)	4	(D)
Drugs, chemicals, allied products wholesalers..	115	44,272	76	32,438	91.2	8.7	0.14	5	434	34	11,400
General-line drug wholesalers.....	5	17,837	5	17,837	92.9	7.5	0.06	...	...	...	...
Specialty-line drug, toiletries wholesalers	38	7,056	21	(V)	(V)	(V)	(V)	3	(V)	14	(V)
Industrial chemicals, explosives distribu-											
tors.....	34	7,476	22	(V)	(V)	(V)	(V)	1	(V)	11	(V)
Paint, varnish wholesalers.....	38	11,903	28	(V)	(V)	(V)	(V)	4	(V)	9	(V)
Dry goods, apparel wholesalers.....	81	33,633	66	28,279	93.9	11.9	0.14	1	(D)	14	(D)
Clothing, furnishings, footwear wholesalers.	50	21,722	40	17,873	94.3	12.1	0.15	1	(D)	9	(D)
General-line dry goods wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers.....	29	(D)	24	(D)	92.5	10.6	0.15	...	...	5	(D)
Piece goods converters.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...

... Represents zero.

D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
CLEVELAND, OHIO—Continued											
Furniture, home furnishings wholesalers.....	76	31,339	59	26,400	92.9	13.7	0.26	2	(D)	15	(D)
Furniture (household, office) wholesalers...	26	10,055	19	7,098	87.5	7.6	0.08	1	(D)	6	(D)
Home furnishings, floor coverings whole- salers.....	50	21,284	40	19,302	94.9	15.9	0.32	1	(D)	9	(D)
Paper, allied products wholesalers.....	61	46,368	47	40,156	98.6	9.7	0.17	...	...	14	6,212
Coarse paper and products wholesalers.....	25	16,296	21	13,204	95.4	8.5	0.13	...	...	4	3,092
Printing and fine paper distributors.....	12	27,529	10	(D)	97.3	10.0	0.20	...	...	2	(D)
Stationery, office supplies wholesalers.....	20	1,978	13	1,472	99.3	13.4	0.07	...	...	7	506
Wallpaper wholesalers.....	4	565	3	(D)	99.8	15.9	0.40	...	...	1	(D)
Farm products (raw materials) merchants.....	7	3,378	6	(D)	67.0	3.1	0.04	1	(D)	...	...
Automotive wholesalers.....	192	53,952	158	46,864	87.0	9.4	0.13	11	1,569	23	5,519
Motor vehicle distributors.....	17	8,183	10	5,603	76.0	5.4	0.04	2	(D)	5	(D)
Automotive equipment, tire-tube wholesalers.	175	45,769	148	41,261	88.5	10.0	0.15	9	(D)	18	(D)
Electrical, electronics, appliance distributors	88	110,795	73	100,859	94.2	10.7	0.19	2	(D)	13	(D)
Electrical apparatus, supplies distributors.	39	49,858	32	47,957	96.8	10.9	0.09	2	(D)	5	(D)
Electrical appliance, radio, TV set whole- salers.....	28	52,783	23	45,722	94.4	11.1	0.28	...	...	5	7,061
Electronic parts, equipment distributors....	21	8,154	18	7,180	74.6	6.9	0.26	...	...	3	974
Hardware, plumbing-heating goods wholesalers...	99	92,378	81	64,292	93.7	10.2	0.12	2	(D)	16	(D)
Hardware wholesalers.....	26	57,414	20	(V)	(V)	(V)	(V)	...	...	6	(V)
Plumbing, heating equipment, supplies dis- tributors.....	73	34,964	61	31,751	89.4	10.8	0.19	2	(D)	10	(D)
Lumber, construction materials distributors....	112	91,491	84	70,543	95.5	9.7	0.21	1	(D)	27	(D)
Lumber, millwork wholesalers.....	30	33,492	20	(V)	(V)	(V)	(V)	...	...	10	(V)
Construction materials distributors.....	82	57,999	64	49,316	94.7	9.0	0.20	1	(D)	17	(D)
Machinery, equipment, supplies distributors....	444	170,217	354	145,320	94.9	9.5	0.11	12	1,085	78	23,812
Air conditioning, commercial refrigeration equipment, distributors.....	23	8,349	18	(D)	87.0	9.8	0.24	1	(D)	4	965
Commercial machines, equipment distributors.	42	12,075	28	8,924	89.6	11.3	0.15	1	(D)	13	(D)
Construction machinery, equipment dealers...	20	16,085	17	14,492	93.7	8.8	0.21	...	...	3	1,593
Farm-garden machinery, equipment wholesalers	7	1,474	3	1,149	89.8	7.7	0.09	...	...	4	325
Industrial machinery, equipment distributors	111	39,638	88	27,687	95.3	9.0	0.11	7	721	16	11,230
Industrial materials, supplies distributors.	115	58,133	93	54,045	96.8	8.3	0.07	2	(D)	20	(D)
Professional equipment, supplies distribu- tors.....	32	14,539	23	13,027	97.3	12.2	0.08	...	...	9	1,512
Service establishment supply houses.....	87	17,867	79	16,678	93.9	12.4	0.13	1	(D)	7	(D)
Transportation equipment distributors.....	7	2,057	5	(D)	93.0	5.1	(Z)	...	...	2	(D)
Metals, metalwork (except scrap) distributors...	106	81,440	91	76,942	98.9	8.0	0.16	6	1,742	9	2,756
Iron, steel and products distributors.....	93	60,864	82	58,860	98.7	7.8	0.17	4	(D)	7	(D)
Nonferrous metals distributors.....	13	20,576	9	18,082	99.5	8.7	0.15	2	(D)	2	(D)
Scrap, waste materials dealers.....	136	111,336	77	105,246	99.7	10.7	(Z)	37	3,528	22	2,562
Iron, steel scrap dealers.....	80	91,474	41	87,550	99.9	10.8	(Z)	25	2,368	14	1,556
Waste materials dealers.....	56	19,862	36	17,696	98.8	10.1	0.01	12	1,160	8	1,006
Other merchant wholesalers.....	203	223,417	156	(V)	(V)	(V)	(V)	10	(V)	37	(V)
Amusement, sporting goods distributors.....	25	7,679	23	(D)	88.5	14.6	0.14	...	...	2	(D)
Book, magazine, newspaper wholesalers.....	16	6,029	10	5,311	91.5	5.9	0.02	1	(D)	5	(D)
Coal wholesalers.....	21	111,075	17	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Farm supplies wholesalers.....	13	2,501	11	(D)	74.2	4.9	0.04	1	(D)	1	(D)
Jewelry wholesalers.....	39	12,820	35	9,679	90.6	27.0	0.34	...	...	4	3,141
Petroleum products distributors.....	22	7,916	9	(V)	(V)	(V)	(V)	...	...	13	(V)
Gift, art goods, greeting card wholesalers..	18	2,902	12	2,440	87.6	12.8	0.25	4	(D)	2	(D)
Flower, bulb, plant wholesalers.....	9	2,492	7	(D)	68.7	14.0	(Z)	...	...	2	(D)
Miscellaneous products merchant wholesalers.	40	70,003	32	(V)	(V)	(V)	(V)	3	(V)	5	(V)
COLUMBUS, OHIO											
Total.....	605	522,150	463	388,725	85.9	7.4	0.10	39	39,800	103	93,625
Grocery, confectionery, meat wholesalers.....	52	47,387	34	38,480	86.3	2.9	0.05	3	77	15	8,830
General-line grocery wholesalers.....	7	30,170	7	30,170	93.3	2.3	0.05	...	...	...	...
Confectionery wholesalers.....	8	3,477	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Meat, fish, wholesalers.....	17	6,580	13	(V)	(V)	(V)	(V)	...	...	4	(V)
Specialty-line grocery wholesalers.....	20	7,160	8	(V)	(V)	(V)	(V)	3	(V)	9	(V)
Farm products (edible) distributors.....	29	13,447	21	12,485	87.5	3.8	0.08	3	178	5	784
Poultry, poultry products distributors.....	6	989	4	(D)	60.5	14.4	(Z)	...	...	2	(D)
Fresh fruit, vegetable wholesalers.....	23	12,458	17	(D)	89.6	3.0	0.09	3	178	3	(D)
Beer, wine, distilled spirits wholesalers.....	18	19,392	5	6,738	2.0	0.2	(Z)	9	9,368	4	3,286
Tobacco distributors.....	11	17,401	10	(D)	75.3	3.1	0.05	1	(D)	...	(D)
Drugs, chemicals, allied products wholesalers..	27	16,070	22	10,167	89.0	7.9	0.17	1	(D)	4	(D)
General- and specialty-line drug wholesalers	15	14,081	10	8,178	92.2	7.9	0.18	1	(D)	4	(D)
Industrial chemicals, paint wholesalers.....	12	1,989	12	1,989	76.0	8.0	0.10	...	...	...	...
Dry goods, apparel wholesalers.....	8	13,940	7	(V)	(V)	(V)	(V)	...	...	1	(V)
Clothing, furnishings, footwear wholesalers.	3	9,682	2	(V)	(V)	(V)	(V)	...	...	1	(V)
General- and specialty-line dry goods whole- salers.....	5	4,258	5	4,258	93.5	8.8	0.02	...	...	...	...
Furniture, home furnishings wholesalers.....	20	10,478	17	9,926	87.1	10.6	0.22	1	(D)	2	(D)
Paper, allied products wholesalers.....	14	20,060	11	18,533	96.5	8.8	0.02	1	(D)	2	(D)
Farm products (raw materials) merchants.....	12	55,551	6	31,940	62.1	3.9	(Z)	5	(D)	1	(D)
Automotive wholesalers.....	54	19,831	43	14,357	87.8	8.2	0.09	3	469	8	5,005

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
COLUMBUS, OHIO-Continued											
Electrical, electronic, appliance distributors.	33	44,821	26	38,338	94.7	10.6	0.15	2	(D)	5	(D)
Hardware, plumbing-heating goods wholesalers...	34	29,071	29	28,195	95.7	7.7	0.10	...	...	5	876
Hardware wholesalers.....	13	11,748	10	(D)	94.5	9.3	0.08	...	...	3	(D)
Plumbing, heating equipment, supplies dis- tributors.....	21	17,323	19	(D)	96.4	6.6	0.12	...	...	2	(D)
Lumber, construction materials distributors....	33	36,477	27	34,340	97.1	7.1	0.10	...	...	6	2,137
Lumber, millwork wholesalers.....	14	15,012	12	(D)	99.2	7.7	0.06	...	...	2	(D)
Construction materials distributors.....	19	21,465	15	(D)	95.7	6.8	0.12	...	...	4	(D)
Machinery, equipment, supplies distributors....	139	70,985	121	67,736	81.8	7.7	0.16	...	...	18	3,249
Commercial machines, equipment distributors.	20	5,872	15	5,349	90.6	10.4	0.11	...	...	5	523
Industrial machines, equipment distributors.	25	6,084	20	5,117	97.7	5.4	0.16	...	...	5	967
Industrial materials, supplies distributors.	21	10,062	18	9,954	98.4	7.5	0.07	...	...	3	108
Professional equipment, supplies distribu- tors.....	12	3,881	11	(D)	95.3	7.9	0.22	...	...	1	(D)
Service establishment supply houses.....	23	4,495	20	(D)	90.3	11.2	0.08	...	...	3	(D)
Other machinery, equipment supplies distri- butors.....	38	40,591	37	(D)	72.6	7.3	0.19	...	...	1	(D)
Metals, metalwork (except scrap) distributors..	11	25,004	7	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Scrap, waste, materials dealers.....	33	10,852	21	10,226	99.0	9.5	0.13	6	355	6	271
Other merchant wholesalers.....	77	71,383	56	(V)	(V)	(V)	(V)	3	(V)	18	(V)
Amusement, sporting goods distributors.....	17	2,948	11	2,441	90.5	15.9	0.20	1	(D)	5	(D)
Jewelry wholesalers.....	11	2,257	9	(D)	88.8	29.9	0.59	...	...	2	(D)
Merchant wholesalers, n.e.c.....	49	66,178	36	(V)	(V)	(V)	(V)	2	(V)	11	(V)
DALLAS, TEXAS											
Total.....	1,246	1,217,260	890	692,647	86.1	8.6	0.16	109	324,264	247	200,349
Grocery, confectionery, meat wholesalers.....	82	116,045	54	87,977	91.0	3.4	0.05	8	5,172	20	22,896
General-line grocery wholesalers.....	10	58,450	6	42,215	96.8	2.7	0.06	1	(D)	3	(D)
Confectionery wholesalers.....	6	(D)	4	(D)	60.9	4.6	0.04	1	(D)	1	(D)
Fish, seafood distributors.....	3	(D)	3	(D)	77.6	6.0	0.15	...	...	...	...
Meat, meat products wholesalers.....	29	30,621	25	29,732	90.1	3.6	0.02	1	(D)	3	(D)
Specialty-line grocery wholesalers.....	34	21,462	16	(V)	(V)	(V)	(V)	5	(V)	13	(V)
Farm products (edible) distributors.....	46	27,576	31	21,360	68.3	4.1	0.12	9	2,343	6	3,873
Poultry, poultry products distributors.....	13	5,822	8	2,528	67.8	3.1	0.12	2	(D)	3	(D)
Fresh fruit, vegetable wholesalers.....	33	21,754	23	18,832	68.3	4.3	0.12	7	(D)	3	(D)
Beer, wine, distilled spirits wholesalers.....	21	49,451	12	33,981	79.3	7.1	0.08	7	(D)	2	(D)
Beer, ale distributors.....	10	15,267	3	(D)	0.2	0.1	(Z)	6	8,742	1	(D)
Wine, distilled spirits wholesalers.....	11	34,184	9	(D)	97.0	8.6	0.09	1	(D)	1	(D)
Tobacco distributors.....	9	17,279	6	10,438	57.1	3.5	0.06	2	(D)	1	(D)
Drugs, chemicals, allied products wholesalers..	44	27,991	34	24,747	90.0	9.4	0.11	1	(D)	9	(D)
General-line drug wholesalers.....	3	12,775	2	(D)	98.0	11.9	0.08	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	16	6,278	10	5,263	63.2	5.1	0.13	1	(D)	5	(D)
Industrial chemicals, explosives distribu- tors.....	14	7,396	13	(D)	96.2	7.4	0.11	...	...	1	(D)
Paint, varnish wholesalers.....	11	1,542	9	(D)	97.7	18.0	0.17	...	...	2	(D)
Dry goods, apparel wholesalers.....	66	41,453	57	29,974	97.0	11.5	0.18	1	(D)	8	(D)
Clothing, furnishings, footwear wholesalers.	39	14,492	37	(D)	95.7	12.6	0.22	...	...	2	(D)
General-line dry goods wholesalers.....	3	(D)	1	(V)	(V)	(V)	(V)	...	...	2	(V)
Specialty-line dry goods wholesalers.....	22	9,828	17	8,057	97.3	6.6	0.21	1	(D)	4	(D)
Piece goods converters.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	50	33,742	34	(V)	(V)	(V)	(V)	3	(V)	13	(V)
Furniture (household, office) wholesalers.....	19	4,780	13	(V)	(V)	(V)	(V)	2	(V)	4	(V)
Home furnishings, floor coverings whole- salers.....	31	28,962	21	(V)	(V)	(V)	(V)	1	(V)	9	(V)
Paper, allied products wholesalers.....	36	15,305	26	14,167	96.2	11.9	0.28	...	...	10	1,138
Coarse paper and products wholesalers.....	9	2,540	5	2,124	94.4	10.3	0.38	...	...	4	416
Printing and fine paper distributors.....	9	10,573	8	(D)	96.5	11.8	0.25	...	...	1	(D)
Stationery, office supplies wholesalers.....	14	1,908	9	(V)	(V)	(V)	(V)	...	...	5	(V)
Wallpaper wholesalers.....	4	284	4	244	98.8	5.3	(Z)	...	...	...	40
Farm products (raw material) merchants.....	48	409,384	10	(D)	56.4	4.1	0.01	36	294,008	2	(D)
Automotive wholesalers.....	113	49,808	91	41,891	79.8	9.6	0.19	6	272	16	7,645
Motor vehicle distributors.....	12	13,269	6	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Automotive equipment, tire-tube wholesalers.	101	36,539	85	33,809	90.3	11.6	0.20	5	142	11	2,588
Electrical, electronics, appliance distributors	63	71,918	51	67,232	89.7	9.9	0.33	1	(D)	11	(D)
Electrical apparatus, supplies distributors.	31	38,108	26	34,909	94.5	11.6	0.34	...	...	5	3,199
Electrical appliance, radio, TV set whole- salers.....	18	29,281	14	28,127	84.6	7.7	0.28	1	(D)	3	(D)
Electronic parts, equipment distributors....	14	4,529	11	4,196	84.2	10.6	0.52	...	...	3	333
Hardware, plumbing-heating goods wholesalers..	59	37,931	47	33,546	92.8	9.6	0.25	1	(D)	11	(D)
Hardware wholesalers.....	18	14,527	18	14,527	95.5	9.0	0.12	...	...	...	...
Plumbing, heating equipment, supplies dis- tributors.....	41	23,404	29	19,019	90.7	10.2	0.35	1	(D)	11	(D)
Lumber, construction materials distributors....	81	66,965	53	48,816	97.0	8.9	0.17	6	1,029	22	17,120
Lumber, millwork wholesalers.....	32	35,100	21	28,570	97.7	9.0	0.12	4	898	7	5,632
Construction materials distributors.....	49	31,865	32	(V)	(V)	(V)	(V)	2	(V)	15	(V)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
DALLAS, TEXAS-Continued											
Machinery, equipment, supplies distributors....	316	136,656	251	103,238	93.7	13.2	0.24	8	1,211	57	32,207
Air conditioning, commercial refrigeration equipment, distributors.....	31	12,358	22	10,196	93.2	11.5	0.33	2	(D)	7	(D)
Commercial machines, equipment distributors....	40	13,333	26	9,315	92.1	16.1	0.17	2	(D)	12	(D)
Construction machinery, equipment dealers....	22	23,629	22	23,499	96.1	21.7	0.24	...	...	...	130
Farm-garden machinery, equipment wholesalers....	12	7,152	10	(D)	73.1	5.5	0.18	...	...	2	(D)
Industrial machinery, equipment distributors....	49	18,832	41	(V)	(V)	(V)	(V)	2	(V)	6	(V)
Industrial materials, supplies distributors....	39	21,742	29	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Professional equipment, supplies distribu- tors.....	36	16,210	27	(V)	(V)	(V)	(V)	...	...	9	(V)
Service establishment supply houses.....	66	18,122	55	16,036	93.4	8.8	0.32	...	...	11	2,086
Transportation equipment distributors.....	21	5,278	19	(D)	88.4	11.6	0.43	...	...	2	(D)
Metals, metalwork (except scrap) distributors..	27	27,288	21	21,367	98.2	10.7	0.15	...	...	6	5,921
Iron, steel and products distributors.....	21	20,577	15	14,656	98.8	11.6	0.16	...	...	6	5,921
Nonferrous metals distributors.....	6	6,711	6	6,711	97.0	8.8	0.15	...	...	...	...
Scrap, waste materials dealers.....	36	15,891	17	13,324	83.9	5.0	0.14	10	735	9	1,832
Iron, steel scrap dealers.....	14	3,435	7	2,433	91.2	3.2	0.49	2	(D)	5	(D)
Waste materials dealers.....	22	12,456	10	10,891	82.2	5.4	0.06	8	(D)	4	(D)
Other merchant wholesalers.....	149	72,577	95	48,987	89.5	12.3	0.20	10	6,795	44	16,795
Amusement, sporting goods distributors.....	26	14,966	22	13,586	91.6	13.4	0.20	...	...	4	1,380
Book, magazine, newspaper wholesalers.....	10	3,503	8	(D)	90.7	8.8	0.11	...	...	2	(D)
Coal wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm supplies wholesalers.....	18	11,077	12	4,354	53.6	2.5	0.16	2	(D)	4	(D)
Jewelry wholesalers.....	23	10,347	18	8,516	92.9	21.5	0.32	3	(D)	2	(D)
Petroleum products distributors.....	29	14,743	10	(V)	(V)	(V)	(V)	...	...	19	(V)
Gift, art goods, greeting card wholesalers..	7	2,686	3	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Flower, bulb, plant wholesalers.....	8	(D)	5	(D)	91.0	13.6	0.42	...	...	3	(D)
Miscellaneous products merchant wholesalers..	26	12,871	15	11,373	95.2	9.1	0.16	4	282	7	1,216
DENVER, COLORADO											
Totals.....	958	638,133	735	527,596	90.4	8.5	0.16	54	35,103	169	75,434
Grocery, confectionery, meat wholesalers.....	80	90,710	51	77,520	90.8	3.7	0.05	6	2,568	23	10,622
General-line grocery wholesalers.....	8	54,635	6	54,165	90.5	2.9	0.03	1	(D)	1	(D)
Confectionery wholesalers.....	5	1,107	5	1,056	60.8	1.8	0.09	...	...	...	51
Fish, seafood distributors.....	5	4,006	5	4,006	88.9	3.2	0.05	...	...	...	...
Meat, meat products wholesalers.....	24	13,553	14	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Specialty-line grocery wholesalers.....	38	17,409	21	10,078	94.9	8.0	0.12	3	2,009	14	5,322
Farm products (edible) distributors.....	55	34,309	44	30,736	89.5	3.9	0.15	4	449	7	3,124
Poultry, poultry products distributors.....	14	13,794	9	13,437	90.6	3.0	(Z)	3	(D)	2	(D)
Fresh fruit, vegetable wholesalers.....	41	20,515	35	17,299	88.6	4.7	0.27	1	(D)	5	(D)
Beer, wine, distilled spirits wholesalers.....	15	32,276	13	(D)	96.0	12.1	0.12	...	...	2	(D)
Beer, ale distributors.....	7	4,111	5	(D)	75.6	4.1	0.09	...	...	2	(D)
Wine, distilled spirits wholesalers.....	8	28,165	8	28,165	98.4	13.0	0.12	...	...	...	...
Tobacco distributors.....	10	12,135	8	11,596	74.4	5.4	0.20	1	(D)	1	(D)
Drugs, chemicals, allied products wholesalers..	42	26,728	31	23,418	95.9	9.5	0.18	3	229	8	3,081
General-line drug wholesalers.....	4	(D)	2	(D)	(D)	(D)	(D)	...	...	2	(D)
Specialty-line drug, toiletries wholesalers....	16	(D)	10	(D)	90.4	8.9	0.27	2	(D)	4	1,347
Industrial chemicals, explosives distribu- tors.....	9	4,966	9	4,966	97.7	13.1	0.06	...	...	...	...
Paint, varnish wholesalers.....	13	2,088	10	1,579	90.9	13.1	0.44	1	(D)	2	(D)
Dry goods, apparel wholesalers.....	31	(D)	27	16,891	98.7	11.8	0.12	...	...	4	(D)
Clothing, furnishings, footwear wholesalers....	24	(D)	22	(D)	98.5	10.3	0.15	...	...	2	(D)
General-line dry goods wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods, wholesalers.....	6	(D)	4	(D)	99.8	11.7	0.05	...	...	2	(D)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	32	12,512	25	9,865	94.4	9.1	0.12	1	(D)	6	(D)
Furniture (household, office) wholesalers....	16	3,287	13	(V)	(V)	(V)	(V)	...	...	3	(V)
Home furnishings, floor coverings whole- sellers.....	16	9,225	12	7,689	97.7	8.6	0.09	1	(D)	3	(D)
Paper, allied products wholesalers.....	25	16,666	18	14,466	97.1	9.4	0.20	2	(D)	5	(D)
Coarse paper and products wholesalers.....	9	6,338	8	(D)	95.3	9.5	0.22	...	...	1	(D)
Printing and fine paper distributors.....	4	(D)	3	(D)	99.1	9.0	0.20	1	(D)	...	(D)
Stationery, office supplies wholesalers.....	12	(D)	7	535	84.9	13.1	(Z)	1	(D)	4	(D)
Wallpaper, wholesalers.....	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants.....	37	61,895	13	30,358	57.0	2.7	0.10	17	28,209	7	3,328
Automotive wholesalers.....	90	26,372	78	25,354	83.3	9.7	0.23	2	(D)	10	(D)
Motor vehicle distributors.....	11	3,411	9	(D)	75.9	8.8	0.34	...	...	2	(D)
Automotive equipment, tire-tube wholesalers..	79	22,961	69	(D)	84.3	9.8	0.22	2	(D)	8	661
Electrical, electronics, appliance distributors	58	52,573	49	48,117	93.2	11.6	0.33	...	...	9	4,456
Electrical apparatus, supplies distributors....	20	18,808	17	(D)	96.8	12.3	0.21	...	...	3	(D)
Electrical appliance, radio, TV set whole- sellers.....	24	28,768	19	27,673	92.2	11.4	0.40	...	...	5	1,095
Electronic parts, equipment distributors.....	14	4,997	13	(V)	(V)	(V)	(V)	...	...	1	(V)
Hardware, plumbing-heating goods wholesalers...	36	23,993	30	20,622	94.7	11.0	0.30	...	...	6	3,371
Hardware wholesalers.....	8	7,621	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies dis- tributors.....	28	16,372	24	(D)	94.6	10.6	0.37	...	...	4	(D)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-17

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
DENVER, COLORADO-Continued											
Lumber, construction materials distributors....	62	67,013	49	51,201	98.0	8.7	0.08	1	(D)	12	(D)
Lumber, millwork wholesalers.....	23	43,853	18	34,046	97.8	7.6	0.04	1	(D)	4	(D)
Construction materials distributors.....	39	23,160	31	17,155	98.3	10.8	0.16	...	...	8	6,005
Machinery equipment, supplies distributors....	219	97,820	178	81,007	92.7	12.4	0.18	2	(D)	39	(D)
Air conditioning, commercial refrigeration equipment, distributors.....	15	4,291	12	3,129	94.0	10.0	0.10	...	...	3	1,162
Commercial machines, equipment distributors...	29	7,581	26	7,460	86.0	12.4	0.21	1	(D)	2	(D)
Construction machinery, equipment dealers...	18	16,114	14	14,728	92.5	18.2	0.18	...	...	4	1,386
Farm-garden machinery, equipment wholesalers...	11	6,108	11	5,531	93.2	5.2	0.11	...	...	...	577
Industrial machinery, equipment distributors	48	24,132	34	18,424	93.5	12.1	0.12	1	(D)	13	(D)
Industrial materials, supplies distributors.	33	15,856	26	13,537	95.4	10.5	0.14	...	...	7	2,319
Professional equipment, supplies distribu- tors.....	19	9,370	15	(V)	(V)	(V)	(V)	...	...	4	(V)
Service establishment supply houses.....	42	12,087	36	11,313	92.1	12.3	0.36	...	...	6	774
Transportation equipment distributors.....	4	2,281	4	2,281	83.8	5.9	0.09	...	...	...	...
Metals, metalwork (except scrap) distributors..	25	13,252	20	11,110	98.6	6.5	0.23	1	(D)	4	(D)
Iron, steel and products distributors.....	23	(D)	18	(D)	98.5	5.8	0.18	1	(D)	4	(D)
Nonferrous metals distributors.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Scrap, waste materials dealers.....	24	(D)	15	5,155	95.1	5.4	0.10	7	(D)	2	(D)
Iron, steel scrap dealers.....	11	(D)	7	2,182	89.1	5.9	0.23	3	(D)	1	(D)
Waste materials dealers.....	13	3,299	8	2,973	99.4	5.0	(Z)	4	(D)	1	(D)
Other merchant wholesalers.....	117	45,930	86	38,663	87.8	9.0	0.23	7	486	24	6,781
Amusement, sporting goods distributors.....	30	8,551	25	7,935	91.5	10.9	0.37	1	(D)	4	(D)
Book, magazine, newspaper wholesalers.....	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Coal wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm supplies wholesalers.....	11	5,068	9	(V)	(V)	(V)	(V)	...	...	2	(V)
Jewelry wholesalers.....	21	2,905	15	2,378	95.8	15.6	0.29	3	142	3	385
Petroleum products distributors.....	9	3,116	2	(V)	(V)	(V)	(V)	...	...	7	(V)
Gift, art goods, greeting card wholesalers..	7	1,866	6	(D)	94.0	9.7	0.32	...	...	1	(D)
Flower, bulb, plant wholesalers.....	8	(D)	7	(D)	94.1	11.5	0.18	...	...	1	(D)
Miscellaneous products merchant wholesalers.	27	15,397	19	13,993	81.2	3.9	0.11	3	341	5	1,663
DETROIT, MICHIGAN											
Total.....	3,174	2,252,046	2,166	1,673,366	87.2	8.0	0.14	359	219,285	649	359,395
Grocery, confectionery, meat wholesalers.....	383	355,161	219	281,095	78.9	3.4	0.06	58	14,560	106	59,506
General-line grocery wholesalers.....	47	163,738	26	138,882	81.1	3.0	0.04	9	5,135	12	19,721
Confectionery wholesalers.....	14	4,776	7	3,643	46.5	3.1	0.03	2	(D)	5	(D)
Fish, seafood distributors.....	24	17,674	19	16,283	87.9	4.7	0.19	1	(D)	4	(D)
Meat, meat products wholesalers.....	135	86,058	83	67,270	81.9	3.8	0.08	23	4,252	29	14,536
Specialty-line grocery wholesalers.....	163	82,915	84	55,017	69.4	3.9	0.04	23	4,339	56	23,559
Farm products (edible) distributors.....	181	132,844	108	101,576	78.7	2.9	0.06	37	5,184	36	26,084
Poultry, poultry products distributors.....	64	52,361	37	37,781	80.9	3.3	0.09	9	1,104	18	13,476
Fresh fruit, vegetable wholesalers.....	117	80,483	71	63,795	77.4	2.6	0.04	28	4,080	18	12,608
Beer, wine, distilled spirits wholesalers.....	94	176,390	13	12,475	33.1	1.0	0.01	73	144,722	8	19,193
Beer, ale distributors.....	60	(D)	10	11,439	28.8	0.5	0.01	46	43,314	4	(D)
Wine, distilled spirits wholesalers.....	34	(D)	3	1,036	80.5	6.8	(Z)	27	101,408	4	(D)
Tobacco distributors.....	53	98,200	35	82,620	72.6	2.7	0.05	13	9,631	5	5,949
Drugs, chemicals, allied products wholesalers..	115	68,222	84	58,051	77.3	7.1	0.07	4	74	27	10,097
General-line drug wholesalers.....	5	30,181	4	(D)	81.7	7.6	0.03	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	59	16,044	43	14,335	49.9	6.4	0.09	4	74	12	1,635
Industrial chemicals, explosive distributors	23	10,066	14	8,598	98.6	7.2	0.09	...	...	9	1,468
Paint, varnish wholesalers.....	28	11,931	23	(D)	88.0	6.4	0.12	...	...	5	(D)
Dry goods, apparel wholesalers.....	79	(D)	64	27,725	91.4	10.8	0.13	4	(D)	11	3,824
Clothing, furnishings, footwear wholesalers.	48	16,606	42	15,409	95.7	12.5	0.16	...	...	6	1,197
General-line dry goods wholesalers.....	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers.....	28	11,558	20	10,417	86.3	9.4	0.10	4	463	4	678
Piece goods converters.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	90	43,996	60	34,747	92.6	10.4	0.20	11	2,103	19	7,146
Furniture (household, office) wholesalers...	38	15,242	24	11,022	94.3	11.2	0.12	7	1,604	7	2,616
Home furnishings, floor coverings whole- salers.....	52	28,754	36	23,725	91.9	10.0	0.24	4	499	12	4,530
Paper, allied products wholesalers.....	92	72,924	66	67,262	92.7	10.4	0.13	3	378	23	5,284
Coarse paper and products wholesalers.....	35	21,969	28	19,159	88.9	6.3	0.29	2	(D)	5	(D)
Printing and fine paper distributors.....	13	37,857	11	36,724	98.2	11.7	0.05	...	...	2	1,133
Stationery, office supplies wholesalers.....	41	(D)	25	11,230	81.4	13.3	0.11	...	...	16	(D)
Wallpaper wholesalers.....	3	(D)	2	(D)	(D)	(D)	(D)	1	(D)	...	...
Farm products (raw material) merchants.....	15	(D)	10	8,374	73.8	3.2	0.01	4	(D)	1	(D)
Automotive wholesalers.....	327	116,355	236	91,125	82.6	11.4	0.16	16	4,993	75	20,237
Motor vehicle distributors.....	32	26,558	17	18,437	83.7	12.1	0.15	5	3,819	10	4,302
Automotive equipment, tire-tube wholesalers.	295	89,797	219	72,688	82.3	8.4	0.16	11	1,174	65	15,935
Electrical, electronic, appliance distributors	133	169,400	111	150,248	92.7	10.5	0.18	4	217	18	18,935
Electrical apparatus, supplies distributors.	59	84,962	50	74,628	97.3	10.2	0.18	...	...	9	10,334
Electrical appliance, radio, TV set whole- salers.....	43	76,267	37	67,926	90.9	11.4	0.18	1	(D)	5	(D)
Electronic parts, equipment distributors....	31	8,171	24	7,694	64.9	6.7	0.26	3	(D)	4	(D)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
DETROIT, MICHIGAN--Con.											
Hardware, plumbing-heating goods wholesalers...	130	113,417	110	94,432	91.6	11.7	0.36	...	...	20	18,895
Hardware wholesalers.....	49	50,459	40	39,444	92.3	11.9	0.20	...	...	9	11,015
Plumbing, heating equipment supplies dis- tributors.....	81	62,958	70	54,988	91.1	11.5	0.47	...	...	11	7,970
Lumber, construction materials distributors....	212	209,894	160	159,718	96.9	10.9	0.14	2	(D)	50	(D)
Lumber, millwork wholesalers.....	67	101,862	47	(V)	(V)	(V)	(V)	...	...	20	(V)
Construction materials distributors.....	145	108,032	113	96,142	95.6	11.1	0.16	2	(D)	30	(D)
Machinery, equipment, supplies distributors....	644	306,227	482	211,237	92.1	9.9	0.15	29	23,842	133	71,148
Air conditioning commercial refrigeration equipment distributors.....	36	12,508	28	5,924	91.4	8.0	0.34	4	6,404	4	180
Commercial machines, equipment distributors..	59	14,815	36	(V)	(V)	(V)	(V)	5	(V)	18	(V)
Construction machinery, equipment dealers...	19	26,277	13	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Farm-garden machinery equipment wholesalers..	11	9,108	10	(D)	31.7	17.2	0.07	...	...	1	(D)
Industrial machinery, equipment distributors	198	98,244	142	61,568	95.2	8.1	0.16	14	16,593	42	20,083
Industrial materials, equipment distributors	143	94,226	110	66,533	97.5	9.5	0.11	1	(D)	32	(D)
Professional equipment supplies distributors	46	14,510	38	13,211	95.7	13.1	0.09	...	...	8	1,299
Service establishment supply houses.....	115	32,584	93	27,299	89.4	10.9	0.19	2	(D)	20	(D)
Transportation equipment distributors.....	17	3,955	12	2,724	89.0	9.3	0.18	2	(D)	3	(D)
Metals, metalwork (except scrap) distributors..	127	139,582	102	120,453	98.6	9.9	0.22	1	(D)	24	(D)
Iron, steel and products distributors.....	104	116,657	86	101,592	98.5	10.4	0.24	...	...	18	15,065
Nonferrous metals distributors.....	23	22,925	16	18,861	98.9	7.3	0.14	1	(D)	6	(D)
Scrap, waste materials dealers.....	240	102,003	123	88,798	98.1	7.0	0.13	80	6,856	37	6,349
Iron, steel scrap dealers.....	130	66,954	69	60,945	98.0	6.0	0.14	48	4,622	13	1,387
Waste materials dealers.....	110	35,049	54	27,853	98.2	9.2	0.09	32	2,234	24	4,962
Other merchant wholesalers.....	259	105,760	183	83,430	79.2	7.9	0.13	20	4,596	56	17,734
Amusement, sporting goods distributors.....	64	21,116	51	19,277	83.6	10.7	0.18	3	260	10	1,579
Book, magazine, newspaper wholesalers.....	17	10,085	12	8,244	87.5	6.2	0.25	2	(D)	3	(D)
Coal wholesalers.....	14	15,107	13	(D)	99.7	10.0	0.03	...	...	1	(D)
Farm supplies wholesalers.....	19	15,233	14	13,904	74.8	3.0	0.03	2	(D)	3	(D)
Jewelry wholesalers.....	35	11,597	26	7,596	78.2	15.2	0.28	3	974	6	3,027
Petroleum products distributors.....	19	8,489	9	6,606	63.6	3.2	(Z)	1	(D)	9	(D)
Gift, art goods, greeting cards wholesalers..	17	2,739	12	2,045	65.4	8.2	0.10	2	(D)	3	(D)
Flower, bulb, plant wholesalers.....	20	5,119	13	3,144	75.4	11.0	0.41	2	(D)	5	(D)
Miscellaneous products merchant wholesalers..	54	16,275	33	11,105	68.2	4.9	0.07	5	1,046	16	4,124
HOUSTON, TEXAS											
Total.....	1,340	1,385,323	954	841,148	87.0	9.4	0.19	87	268,389	299	275,786
Grocery, confectionery, meat wholesalers.....	125	144,910	68	120,451	87.2	5.2	0.23	16	5,470	41	18,989
General-line grocery wholesalers.....	15	91,885	11	82,892	94.6	5.8	0.27	2	(D)	2	(D)
Confectionery wholesalers.....	5	1,524	4	(D)	40.9	2.2	(Z)	1	(D)	...	...
Fish, seafood distributors.....	5	1,958	1	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Meat, meat products wholesalers.....	42	19,008	23	13,594	76.2	3.5	0.22	5	925	14	4,489
Specialty-line grocery wholesalers.....	58	30,535	29	21,567	70.5	4.3	0.12	7	1,725	22	7,243
Farm products (edible) distributors.....	56	27,968	38	25,712	69.7	3.4	0.14	8	1,041	10	1,215
Poultry, poultry products distributors.....	17	5,727	11	4,812	63.2	4.7	0.04	1	(D)	5	(D)
Fresh fruit, vegetable wholesalers.....	39	22,241	27	20,900	71.2	3.1	0.17	7	(D)	5	(D)
Beer, wine, distilled spirits wholesalers.....	24	60,028	9	38,349	90.6	10.1	0.17	7	12,382	8	9,297
Beer, ale distributors.....	15	20,546	2	(V)	(V)	(V)	(V)	7	(V)	6	(V)
Wine, distilled spirits wholesalers.....	9	39,482	7	(D)	92.7	10.4	0.17	...	...	2	(D)
Tobacco distributors.....	9	25,149	5	(V)	(V)	(V)	(V)	2	(V)	2	(V)
Drugs, chemicals, allied products wholesalers..	55	38,152	42	34,852	96.1	12.8	0.20	1	(D)	12	(D)
General-line drug wholesalers.....	3	(D)	3	(D)	96.7	13.7	0.08	...	...	...	...
Specialty-line drug, toiletries wholesalers..	17	5,918	14	4,530	90.3	14.1	0.13	1	(D)	2	(D)
Industrial chemicals, explosives distribu- tors.....	27	14,623	17	12,711	97.5	11.8	0.32	...	...	10	1,912
Paint, varnish wholesalers.....	8	(D)	8	(D)	96.5	10.9	0.26	...	...	...	...
Dry goods, apparel wholesalers.....	15	9,478	14	(D)	87.4	6.3	0.18	...	...	1	(D)
Clothing, furnishings, footwear wholesalers..	5	2,214	5	2,214	94.4	1.12	0.14	...	...	...	...
General-line dry goods wholesalers.....	3	4,465	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers.....	7	2,799	7	2,799	73.6	2.7	0.11	...	...	...	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	33	18,913	27	13,789	92.6	12.0	0.31	1	(D)	5	(D)
Furniture (household, office) wholesalers...	13	5,524	8	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Home furnishings, floor coverings wholesalers	20	13,389	19	(D)	93.2	13.1	0.29	...	...	1	(D)
Paper, allied products wholesalers.....	32	17,211	22	(V)	(V)	(V)	(V)	...	...	10	(V)
Coarse paper and products wholesalers.....	7	(D)	6	(D)	86.8	7.5	0.07	...	...	1	(D)
Printing and fine paper distributors.....	8	8,750	6	(D)	99.0	9.7	0.12	...	...	2	(D)
Stationery, office supplies wholesalers.....	15	4,112	8	(V)	(V)	(V)	(V)	...	...	7	(V)
Wallpaper wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	(D)
Farm products (raw material) merchants.....	24	298,904	6	39,493	6.5	0.9	0.01	11	243,103	7	16,308
Automotive wholesalers.....	134	44,557	101	38,691	84.3	8.4	0.24	6	142	27	5,724
Motor vehicle distributors.....	10	5,557	5	(V)	(V)	(V)	(V)	...	...	5	(V)
Automotive equipment, tire-tube wholesalers..	124	39,000	96	35,296	85.7	8.8	0.25	6	142	22	3,562

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-19

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
HOUSTON, TEXAS-Continued											
Electrical, electronics, appliance distributors	68	81,694	57	76,963	88.2	10.7	0.23	2	(D)	9	(D)
Electrical apparatus, supplies distributors.	34	40,361	28	39,554	95.8	10.0	0.22	1	(D)	5	(D)
Electrical appliance, radio, TV set whole- salers.....	15	34,738	12	(D)	79.0	11.1	0.17	1	(D)	2	(D)
Electronic parts, equipment distributors....	19	6,595	17	(D)	86.0	12.7	0.64	...	...	2	(D)
Hardware, plumbing-heating goods wholesalers...	54	64,220	44	(V)	(V)	(V)	(V)	1	(V)	9	(V)
Hardware wholesalers.....	18	40,744	16	(V)	(V)	(V)	(V)	...	...	2	(V)
Plumbing, heating equipment, supplies dis- tributors.....	36	23,476	28	19,992	90.5	10.4	0.54	1	(D)	7	2,927
Lumber, construction materials distributors....	98	97,930	72	69,296	97.2	10.5	0.19	...	...	26	28,634
Lumber, millwork wholesalers.....	44	52,857	33	37,074	97.3	10.5	0.16	...	...	11	15,783
Construction materials distributors.....	54	45,073	39	32,222	97.2	10.5	0.22	...	...	15	12,851
Machinery, equipment, supplies distributors....	374	225,782	302	192,990	97.8	13.5	0.17	8	1,063	64	31,729
Air conditioning, commercial refrigeration equipment, distributors.....	27	12,534	25	(D)	94.5	11.8	0.36	...	...	2	(D)
Commercial machines, equipment distributors.	32	7,088	23	5,192	91.9	21.9	0.31	2	(D)	7	(D)
Construction machinery, equipment dealers...	20	19,574	19	(D)	98.7	17.9	0.30	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	11	5,680	10	(D)	93.5	14.6	0.21	...	...	1	(D)
Industrial machinery, equipment distributors	104	94,954	79	77,738	99.1	14.7	0.10	4	823	21	16,393
Industrial materials, supplies distributors.	79	50,902	66	45,945	99.0	8.3	0.17	1	(D)	12	(D)
Professional equipment, supplies distribu- tors.....	35	16,177	30	15,491	97.8	13.9	0.17	...	...	5	686
Service establishment supply houses.....	55	16,535	44	11,452	92.8	15.4	0.18	1	(D)	10	(D)
Transportation equipment distributors.....	11	2,338	6	(V)	(V)	(V)	(V)	...	...	5	(V)
Metals, metalwork (except scrap) distributors..	68	82,745	54	71,286	95.7	10.1	0.16	2	(D)	12	(D)
Iron, steel and products distributors.....	65	(D)	51	(D)	98.1	10.6	0.16	2	(D)	12	(D)
Nonferrous metals distributors.....	3	(D)	3	(D)	75.7	5.8	0.09	...	...	...	...
Scrap, waste materials dealers.....	44	29,332	19	21,737	97.5	5.6	0.16	14	1,074	11	6,521
Iron, steel scrap dealers.....	26	20,378	8	(V)	(V)	(V)	(V)	10	(V)	8	(V)
Waste materials dealers.....	18	8,954	11	8,623	94.7	3.1	0.08	4	197	3	134
Other merchant wholesalers.....	127	118,350	74	(V)	(V)	(V)	(V)	8	(V)	45	(V)
Amusement, sporting goods distributors.....	17	5,788	15	(D)	93.2	11.8	0.26	...	...	2	(D)
Book, magazine, newspaper wholesalers.....	7	2,069	4	811	99.6	11.6	0.12	1	(D)	2	(D)
Coal wholesalers.....	...	...	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers.....	10	4,259	8	(V)	(V)	(V)	(V)	...	...	2	(V)
Jewelry wholesalers.....	12	2,786	10	(D)	75.1	16.5	0.29	1	(D)	1	(D)
Petroleum products distributors.....	34	88,795	11	(V)	(V)	(V)	(V)	1	(V)	22	(V)
Gift, art goods, greeting card wholesalers..	5	667	3	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Flower, bulb, plant wholesalers.....	8	1,888	5	1,575	87.8	13.3	0.32	...	...	3	313
Miscellaneous products merchant wholesalers.	34	12,098	18	9,082	79.8	7.4	0.10	4	292	12	2,724
INDIANAPOLIS, INDIANA											
Total.....	790	734,638	594	594,115	86.0	6.8	0.12	50	39,037	146	101,486
Grocery, confectionery, meat wholesalers.....	66	61,670	43	37,150	79.3	4.5	0.05	4	9,485	19	15,035
General-line grocery wholesalers.....	11	34,695	5	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Confectionery wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Fish, seafood distributors.....	3	1,277	1	(D)	100.0	6.0	0.20	...	...	2	(D)
Meat, meat products wholesalers.....	17	4,423	13	3,562	63.3	6.9	0.06	...	...	4	861
Specialty-line grocery wholesalers.....	33	20,065	22	18,159	84.9	5.0	0.03	3	(D)	8	(D)
Farm products (edible) distributors.....	47	31,550	26	(V)	(V)	(V)	(V)	5	(V)	16	(V)
Poultry, poultry products distributors.....	9	5,289	4	4,010	80.2	2.6	(Z)	1	(D)	4	(D)
Fresh fruit, vegetable wholesalers.....	38	26,261	22	(V)	(V)	(V)	(V)	4	(V)	12	(V)
Beer, wine, distilled spirits wholesalers.....	24	43,884	12	32,474	77.3	4.2	0.11	11	(D)	1	(D)
Beer, ale distributors.....	18	16,607	6	5,197	0.4	0.2	(Z)	11	(D)	1	(D)
Wine, distilled spirits wholesalers.....	6	27,277	6	27,277	91.9	4.9	0.13	...	...	...	...
Tobacco distributors.....	9	17,140	8	(D)	70.6	3.4	0.07	1	(D)	...	...
Drugs, chemicals, allied products wholesalers..	40	34,349	30	(V)	(V)	(V)	(V)	2	(V)	8	(V)
General-line drug wholesalers.....	2	(D)	1	(D)	(D)	(D)	(D)	...	...	1	(D)
Specialty-line drug, toiletries wholesalers...	13	5,331	11	(D)	70.5	2.4	(Z)	1	(D)	1	(D)
Industrial chemicals, explosives distribu- tors.....	13	6,175	9	4,968	97.6	8.1	0.14	...	...	4	1,207
Paint, varnish wholesalers.....	12	(D)	9	1,692	82.3	8.2	0.18	1	(D)	2	(D)
Dry goods, apparel wholesalers.....	9	17,018	8	16,427	97.2	9.3	0.04	...	...	1	(D)
Clothing, furnishings, footwear wholesalers.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	(D)
General-line dry goods wholesalers.....	...	(D)	...	5,358	96.0	11.0	0.06	...	...	...	...
Specialty-line dry goods wholesalers.....	7	(D)	6	(D)	98.9	6.1	0.04	...	...	1	(D)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	34	13,293	27	12,313	93.6	9.7	0.16	1	(D)	6	(D)
Furniture (household, office) wholesalers...	18	4,119	14	3,906	86.6	8.7	0.18	...	...	4	213
Home furnishings, floor coverings whole- salers.....	16	9,174	13	8,407	96.9	10.2	0.15	1	(D)	2	(D)
Paper, allied products wholesalers.....	33	26,248	23	21,964	97.4	10.0	0.34	3	243	7	4,041
Coarse paper and products wholesalers.....	17	17,029	12	15,549	96.6	10.1	0.48	1	(D)	4	(D)
Printing and fine paper distributors.....	7	7,846	5	(D)	99.8	9.2	(Z)	1	(D)	1	(D)
Stationery, office supplies wholesalers.....	7	(D)	5	(V)	(V)	(V)	(V)	...	...	2	(V)
Wallpaper wholesalers.....	2	(D)	1	(D)	(D)	(D)	(D)	1	(D)	...	...

... Represents zero.

D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
INDIANAPOLIS, INDIANA-Con.											
Farm products (raw materials) merchants.....	14	129,196	6	103,841	79.0	2.2	0.01	5	14,390	3	10,965
Automotive wholesalers.....	65	31,730	54	29,251	68.9	6.3	0.08	3	531	8	1,948
Motor vehicle distributors.....	9	10,067	7	(D)	35.3	1.7	0.01	...	...	2	(D)
Automotive equipment, tire-tube wholesalers.	56	21,663	47	(D)	85.0	8.5	0.12	3	531	6	(D)
Electrical, electronics, appliance distributors	43	69,469	35	66,691	84.9	10.3	0.15	...	...	8	2,778
Electrical apparatus, supplies distributors.	20	27,073	16	25,278	95.1	11.3	0.13	...	...	4	1,795
Electrical appliance, radio, TV set whole- salers.....	19	39,822	15	38,839	78.9	9.7	0.17	...	...	4	983
Electronic parts, equipment distributors....	4	2,574	4	2,574	74.0	10.0	0.23	...	...	...	...
Hardware, plumbing-heating goods wholesalers...	39	43,965	33	43,298	91.3	9.1	0.32	2	(D)	4	(D)
Hardware wholesalers.....	16	25,283	14	(D)	90.0	8.6	0.17	...	...	2	(D)
Plumbing, heating equipment, supplies dis- tributors.....	23	18,682	19	(D)	93.1	9.9	0.52	2	(D)	2	(D)
Lumber, construction materials distributors....	54	46,040	48	38,461	92.0	8.0	0.16	...	...	6	7,579
Lumber, millwork wholesalers.....	22	23,898	19	22,348	88.9	7.4	0.11	...	...	3	1,550
Construction materials distributors.....	32	22,142	29	16,113	96.3	8.7	0.24	...	...	3	6,029
Machinery, equipment, supplies distributors....	187	94,805	156	78,790	95.6	9.0	0.22	4	160	27	15,855
Air conditioning, commercial refrigeration equipment, distributors.....	17	(D)	14	5,363	87.7	10.1	0.11	...	...	3	373
Commercial machines, equipment distributors.	22	6,865	17	6,351	84.5	9.3	0.08	...	...	5	514
Construction machinery, equipment dealers...	13	16,362	12	(D)	97.8	11.5	0.49	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	5	9,739	2	(V)	(V)	(V)	(V)	...	...	3	(V)
Industrial machinery, equipment distributors	34	21,082	32	(D)	97.4	7.0	0.07	...	...	2	(D)
Industrial materials, supplies distributors.	36	20,497	34	(D)	98.3	6.8	0.31	1	(D)	1	(D)
Professional equipment, supplies distribu- tors.....	17	5,852	14	5,198	98.0	8.3	(Z)	...	...	3	654
Service establishment supply houses.....	42	8,595	31	7,826	92.9	15.3	0.20	2	(D)	9	(D)
Transportation equipment distributors.....	1	(D)	...	...	...	...	...	1	(D)	...	...
Metals, metalwork (except scrap) distributors..	24	20,712	20	18,625	98.6	7.4	0.08	1	(D)	3	(D)
Iron, steel and products distributors.....	18	(D)	16	(D)	98.6	7.2	0.08	...	...	2	(D)
Nonferrous metals distributors.....	6	(D)	4	(D)	98.5	8.0	0.07	1	(D)	1	(D)
Scrap, waste materials dealers.....	29	11,747	21	10,854	96.9	9.2	0.02	5	769	3	124
Iron, steel scrap dealers.....	15	6,673	13	(D)	95.4	9.9	0.03	2	(D)	...	...
Waste materials dealers.....	14	5,074	8	(D)	99.2	8.0	(Z)	3	(D)	3	124
Other merchant wholesalers.....	73	41,822	44	29,287	93.8	8.0	0.05	3	326	26	12,209
Amusement, sporting goods distributors.....	12	5,062	8	4,644	85.1	10.6	0.19	1	(D)	3	(D)
Book, magazine, newspaper wholesalers.....	12	3,299	4	(V)	(V)	(V)	(V)	...	...	8	(V)
Coal wholesalers.....	4	3,499	3	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers.....	9	19,220	5	15,896	98.1	3.5	(Z)	...	...	4	3,324
Jewelry wholesalers.....	7	2,536	7	2,536	87.8	27.8	0.20	...	...	...	...
Petroleum products distributors.....	10	4,108	3	(V)	(V)	(V)	(V)	...	...	7	(V)
Gift, art goods, greeting card wholesalers..	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Flower, bulb, plant wholesalers.....	7	(D)	5	(D)	88.7	9.2	0.07	...	...	2	(D)
Miscellaneous products merchant wholesalers.	10	2,439	7	1,945	97.9	10.2	(Z)	2	(D)	1	(D)
KANSAS CITY, MISSOURI											
Total.....	1,304	1,270,680	986	837,365	83.0	7.7	0.14	99	216,009	219	217,306
Grocery, confectionery, meat wholesalers.....	96	107,152	71	89,691	86.0	3.8	0.09	9	2,090	16	15,371
General-line grocery wholesalers.....	11	50,013	5	38,337	91.1	3.8	0.14	1	(D)	5	(D)
Confectionery wholesalers.....	6	(D)	1	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Fish, seafood distributors.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Meat, meat products wholesalers.....	30	22,443	26	20,370	79.4	4.0	0.05	2	(D)	2	(D)
Specialty-line grocery wholesalers.....	47	30,953	37	27,767	86.8	3.8	0.06	5	790	5	2,396
Farm products (edible) distributors.....	82	54,270	50	38,689	83.7	3.5	0.06	8	2,072	24	13,509
Poultry, poultry products distributors.....	21	6,253	11	4,113	81.3	5.4	0.39	2	(D)	8	(D)
Fresh fruit, vegetable wholesalers.....	61	48,017	39	34,576	83.9	3.3	0.03	6	(D)	16	(D)
Beer, wine, distilled spirits wholesalers.....	50	45,906	35	(D)	81.2	8.8	0.11	10	4,849	5	(D)
Beer, ale distributors.....	30	16,921	16	9,849	59.5	2.5	0.12	9	(D)	5	(D)
Wine, distilled spirits wholesalers.....	20	28,985	19	(D)	89.0	11.1	0.11	1	(D)	...	...
Tobacco distributors.....	13	33,767	11	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Drugs, chemicals, allied products wholesalers..	57	33,992	43	30,740	86.4	8.0	0.12	2	(D)	12	(D)
General-line drug wholesalers.....	3	(D)	3	(D)	79.6	8.6	0.10	...	...	...	...
Specialty-line drug, toiletries wholesalers.	28	7,773	19	(V)	(V)	(V)	(V)	1	(V)	8	(V)
Industrial chemicals, explosives distribu- tors.....	17	10,454	12	10,245	96.6	5.3	0.08	1	(D)	4	(D)
Paint, varnish wholesalers.....	9	(D)	9	(D)	84.3	9.9	0.38	...	...	...	...
Dry goods, apparel wholesalers.....	41	31,278	36	25,532	96.6	11.2	0.10	1	27	4	5,719
Clothing, furnishings, footwear wholesalers.	27	16,912	24	15,058	98.6	12.4	0.10	1	(D)	2	(D)
General-line dry goods wholesalers.....	3	(D)	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers.....	10	3,620	9	(D)	97.5	14.0	0.26	...	...	1	(D)
Piece goods converters.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	49	(D)	37	25,753	96.1	11.4	0.10	1	(D)	11	(D)
Furniture (household, office) wholesalers...	24	(D)	17	5,771	93.1	10.6	0.24	1	(D)	6	(D)
Home furnishings, floor coverings whole- salers.....	25	23,942	20	19,982	96.9	11.7	0.07	...	...	5	3,960

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-21

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
KANSAS CITY, MISSOURI--Con.											
Paper, allied products wholesalers.....	41	42,383	35	38,780	82.5	6.2	0.10	...	...	6	3,603
Coarse paper and products wholesalers.....	12	(D)	11	(D)	97.7	4.6	0.06	...	...	1	(D)
Printing and fine paper distributors.....	14	25,229	13	(D)	73.2	6.1	0.09	...	...	1	(D)
Stationery, office supplies wholesalers.....	14	3,223	10	2,680	97.6	12.2	0.41	...	...	4	543
Wallpaper wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw materials) merchants.....	58	327,647	14	72,290	16.6	1.3	0.02	33	189,271	11	66,086
Automotive wholesalers.....	125	48,274	105	35,294	87.3	8.8	0.17	1	(D)	19	(D)
Motor vehicle distributors.....	11	11,102	6	(V)	(V)	(V)	(V)	...	...	5	(V)
Automotive equipment, tire-tube wholesalers.....	114	37,172	99	32,512	88.9	8.8	0.18	1	(D)	14	(D)
Electrical, electronics, appliance distributors.....	58	82,830	52	81,361	85.1	9.3	0.14	...	...	6	1,469
Electrical apparatus, supplies distributors.....	25	35,325	24	(D)	96.3	10.1	0.10	...	...	1	(D)
Electrical appliance, radio, TV set wholesalers.....	20	40,878	17	39,877	83.5	9.5	0.18	...	...	3	1,001
Electronic parts, equipment distributors.....	13	6,627	11	(D)	32.2	3.9	0.06	...	...	2	(D)
Hardware, plumbing-heating goods wholesalers.....	57	51,993	51	50,235	93.0	10.9	0.25	1	(D)	5	(D)
Hardware wholesalers.....	19	27,286	15	25,703	93.0	11.3	0.18	1	(D)	3	(D)
Plumbing, heating equipment, supplies distributors.....	38	24,707	36	(D)	92.9	10.5	0.33	...	...	2	(D)
Lumber, construction materials distributors.....	84	85,883	70	67,600	97.6	10.2	0.20	1	(D)	13	(D)
Lumber, millwork wholesalers.....	37	56,760	30	41,144	98.7	9.0	0.17	1	(D)	6	(D)
Construction materials distributors.....	47	29,123	40	26,456	95.9	12.0	0.25	...	...	7	2,667
Machinery, equipment, supplies distributors.....	276	126,161	228	103,721	95.2	9.9	0.19	6	592	42	21,848
Air conditioning, commercial refrigeration equipment, distributors.....	18	7,422	14	7,107	91.0	12.8	0.18	1	(D)	3	(D)
Commercial machines, equipment distributors.....	29	(D)	24	4,581	93.9	10.8	0.55	1	(D)	4	(D)
Construction machinery, equipment dealers.....	17	23,930	14	18,368	99.0	11.5	0.15	...	...	3	5,562
Farm-garden machinery, equipment wholesalers.....	16	13,348	13	11,913	97.3	5.9	0.36	...	...	3	1,435
Industrial machinery, equipment distributors.....	49	25,119	42	(V)	(V)	(V)	(V)	...	...	7	(D)
Industrial materials, supplies distributors.....	40	20,228	33	17,278	98.2	7.2	0.10	1	(D)	6	(D)
Professional equipment, supplies distributors.....	39	13,541	31	12,551	97.5	12.5	0.07	1	(D)	7	(D)
Service establishment supply houses.....	59	13,940	51	12,276	90.0	12.1	0.26	...	...	8	1,664
Transportation equipment distributors.....	9	(D)	6	2,111	75.2	9.5	0.19	2	(D)	1	(D)
Metals, metalwork (except scrap) distributors.....	27	29,117	20	23,866	97.6	14.8	0.16	...	...	7	5,251
Iron, steel and products distributors.....	22	(D)	18	21,983	97.4	15.4	0.16	...	...	4	(D)
Nonferrous metals distributors.....	5	(D)	2	(V)	(V)	(V)	(V)	...	...	3	(V)
Scrap, waste materials dealers.....	50	(D)	27	9,314	92.9	8.4	0.16	14	(D)	9	(D)
Iron, steel scrap dealers.....	27	7,726	14	6,473	92.8	9.4	0.14	7	225	6	1,028
Waste materials dealers.....	23	(D)	13	2,841	93.0	6.3	0.21	7	(D)	3	(D)
Other merchant wholesalers.....	140	127,805	101	85,750	92.4	7.1	0.21	11	15,262	28	26,793
Amusement, sporting goods distributors.....	23	7,131	16	5,541	94.6	10.6	0.11	2	(D)	5	(D)
Book, magazine, newspaper wholesalers.....	3	(D)	3	(D)	100.0	10.0	0.08	...	...	...	(D)
Coal wholesalers.....	6	5,286	6	5,286	99.7	13.3	0.32	...	...	...	...
Farm supplies wholesalers.....	21	37,941	12	(V)	(V)	(V)	(V)	6	(V)	3	(V)
Jewelry wholesalers.....	27	10,480	23	9,384	94.6	22.2	0.63	1	(D)	3	(D)
Petroleum products distributors.....	15	11,798	9	(V)	(V)	(V)	(V)	...	...	6	(V)
Gift, art goods, greeting card wholesalers.....	9	1,812	6	1,676	38.2	6.1	0.12	...	...	3	136
Flower, bulb, plant wholesalers.....	4	(D)	4	(D)	94.6	12.9	0.90	...	...	...	...
Miscellaneous products merchant wholesalers.....	32	49,198	22	45,994	94.1	3.2	0.11	2	(D)	8	(D)
LOS ANGELES-LONG BEACH, CALIFORNIA											
Total.....	6,921	4,179,404	5,194	3,297,798	92.5	9.2	0.18	310	115,357	1,417	766,249
Grocery, confectionery, meat wholesalers.....	667	780,116	464	564,925	94.1	4.9	0.08	38	50,658	165	164,533
General-line grocery wholesalers.....	90	316,787	30	230,284	98.4	4.6	0.01	2	(D)	58	(D)
Confectionery wholesalers.....	29	14,623	25	13,213	83.2	4.0	0.05	1	(D)	3	(D)
Fish, seafood distributors.....	43	23,314	37	20,154	95.6	6.8	0.12	...	...	6	3,160
Meat, meat products wholesalers.....	221	141,870	171	120,100	90.4	5.1	0.15	14	3,007	36	18,763
Specialty-line grocery wholesalers.....	284	283,522	201	181,174	91.8	5.0	0.10	21	(V)	62	98,763
Farm products (edible) distributors.....	402	213,889	321	181,609	87.4	3.8	0.12	23	3,483	58	28,797
Poultry, poultry products distributors.....	97	52,502	74	47,295	87.4	4.7	0.15	7	1,575	16	3,632
Fresh fruit, vegetable wholesalers.....	305	161,387	247	134,314	87.4	3.5	0.11	16	1,908	42	25,165
Beer, wine, distilled spirits wholesalers.....	110	217,699	94	202,583	87.2	10.4	0.15	3	456	13	14,660
Beer, ale distributors.....	65	67,130	56	64,215	69.8	5.4	0.15	2	(D)	7	(D)
Wine, distilled spirits wholesalers.....	45	150,569	38	138,368	95.3	12.8	0.15	1	(D)	6	(D)
Tobacco distributors.....	42	71,556	34	64,824	85.3	5.6	0.09	1	(D)	7	(D)
Drugs, chemicals, allied products wholesalers.....	271	162,715	164	104,646	94.2	8.8	0.09	8	12,810	99	45,259
General-line drug wholesalers.....	5	(D)	4	(D)	98.4	8.5	0.01	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.....	126	55,738	75	(V)	(V)	(V)	(V)	6	(V)	45	(V)
Industrial chemicals, explosives distributors.....	88	51,039	49	(V)	(V)	(V)	(V)	2	(V)	37	(V)
Paint, varnish wholesalers.....	52	(D)	36	13,816	96.1	9.1	0.23	...	...	16	(D)
Dry goods, apparel wholesalers.....	409	212,170	329	171,027	95.9	11.6	0.23	3	310	77	40,833
Clothing, furnishings, footwear wholesalers.....	193	82,288	155	65,931	94.8	13.3	0.29	3	310	35	16,047
General-line dry goods wholesalers.....	3	(D)	2	(D)	(V)	(V)	(V)	...	...	1	(D)
Specialty-line dry goods wholesalers.....	190	84,114	154	67,177	95.1	10.9	0.24	...	...	36	16,937
Piece goods converters.....	23	(D)	18	(D)	99.7	9.2	0.11	...	...	5	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan areas kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
LOS ANGELES-LONG BEACH, CALIFORNIA—Continued											
Furniture, home furnishings wholesalers.....	290	127,280	223	103,998	92.6	11.2	0.32	9	2,819	58	20,463
Furniture (household, office) wholesalers...	118	42,022	89	35,302	84.8	9.6	0.25	4	662	25	6,058
Home furnishings, floor coverings whole- sellers.....	172	85,258	134	68,696	96.6	12.0	0.35	5	2,157	33	14,405
Paper, allied products wholesalers.....	163	114,793	110	98,739	97.1	9.5	0.14	...	...	53	16,054
Coarse paper and products wholesalers.....	77	39,572	55	34,486	96.8	9.0	0.23	...	...	22	5,086
Printing and fine paper distributors.....	25	56,806	16	49,426	97.4	11.2	0.08	...	...	9	7,380
Stationery, office supplies wholesalers.....	50	16,106	31	13,223	97.3	4.2	0.09	...	...	19	2,883
Wallpaper wholesalers.....	11	2,309	8	(V)	(V)	(V)	(V)	...	...	3	(V)
Farm products (raw materials) merchants.....	54	107,528	35	(V)	(V)	(V)	(V)	12	(V)	7	(V)
Automotive wholesalers.....	682	185,614	557	155,069	81.8	10.0	0.23	25	3,104	100	27,441
Motor vehicle distributors.....	48	27,617	32	17,993	80.5	10.8	0.22	2	(D)	14	(D)
Automotive equipment, tire-tube wholesalers.	634	157,997	525	137,076	82.0	9.9	0.23	23	(D)	86	(D)
Electrical, electronics, appliance distributors	319	292,847	261	234,925	94.1	11.1	0.21	9	1,629	49	56,293
Electrical apparatus, supplies distributors.	142	152,801	116	121,421	97.3	11.9	0.21	2	(D)	24	(D)
Electrical appliance, radio, TV set whole- sellers.....	72	107,820	54	85,671	93.4	10.7	0.19	4	897	14	21,252
Electronic parts, equipment distributors....	105	32,226	91	27,833	82.9	8.7	0.33	3	(D)	11	(D)
Hardware, plumbing-heating goods wholesalers...	283	219,486	230	185,656	96.2	11.8	0.27	7	407	46	33,423
Hardware wholesalers.....	115	94,261	97	79,889	97.5	11.7	0.17	3	269	15	14,103
Plumbing, heating equipment, supplies dis- tributors.....	168	125,225	133	105,767	95.3	11.8	0.35	4	138	31	19,320
Lumber, construction materials distributors....	404	282,145	314	222,674	97.0	10.7	0.26	5	1,292	85	58,179
Lumber, millwork wholesalers.....	182	166,821	146	135,729	97.5	9.3	0.26	1	(D)	35	(D)
Construction materials distributors.....	222	115,324	168	86,945	96.2	12.8	0.26	4	(D)	50	(D)
Machinery, equipment, supplies distributors....	1,472	572,513	1,148	473,130	93.9	12.2	0.23	32	2,300	292	97,083
Air conditioning, commercial refrigeration equipment, distributors.....	73	24,640	56	20,197	77.1	13.2	0.36	2	(D)	15	(D)
Commercial machines, equipment distributors.	163	45,464	124	37,053	89.6	12.6	0.31	4	417	35	7,994
Construction machinery, equipment dealers...	48	28,687	38	26,681	97.0	18.6	0.48	...	...	10	2,006
Farm-garden machinery, equipment wholesalers	31	16,300	28	15,693	94.8	6.9	0.40	...	...	3	607
Industrial machinery, equipment distributors	340	152,546	252	120,930	96.1	11.4	0.16	13	935	75	30,681
Industrial materials, supplies distributors.	244	142,900	183	118,070	97.8	11.8	0.17	4	166	57	24,264
Professional equipment, supplies distribu- tors.....	145	39,712	114	34,112	97.7	14.4	0.27	1	(D)	30	(D)
Service establishment supply houses.....	245	61,753	205	55,233	91.1	12.6	0.30	4	215	36	6,305
Transportation equipment distributors.....	183	60,911	148	45,161	87.5	9.8	0.15	4	445	31	15,305
Metals, metalwork (except scrap) distributors..	187	171,324	157	146,093	98.9	11.0	0.21	6	382	24	24,849
Iron, steel and products distributors.....	160	151,357	134	127,442	98.9	11.0	0.21	6	382	20	23,533
Nonferrous metals distributors.....	27	19,967	23	18,651	98.8	10.8	0.20	...	...	4	1,316
Scrap, waste materials dealers.....	274	81,274	136	61,707	94.0	6.6	0.18	89	8,719	49	10,848
Iron, steel scrap dealers.....	96	23,287	33	(V)	(V)	(V)	(V)	37	(V)	26	(V)
Waste materials dealers.....	178	57,987	103	50,054	94.6	7.4	0.18	52	4,146	23	3,787
Other merchant wholesalers.....	892	366,455	617	273,403	91.0	9.8	0.22	40	7,068	235	85,984
Amusement, sporting goods distributors.....	180	73,021	147	64,751	94.6	12.5	0.26	4	40	29	8,230
Book, magazine, newspaper wholesalers.....	100	27,901	49	23,266	98.2	9.8	0.05	12	574	39	3,661
Coal wholesalers.....	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers.....	62	58,383	46	46,878	85.4	6.3	0.16	1	(D)	15	(D)
Jewelry wholesalers.....	132	32,829	111	23,072	93.4	20.3	0.47	2	(D)	19	(D)
Petroleum products distributors.....	90	69,839	27	(V)	(V)	(V)	(V)	2	(V)	61	(V)
Gift, art goods, greeting card wholesalers..	104	14,753	75	11,687	95.5	12.2	0.33	3	725	26	2,341
Flower, bulb, plant wholesalers.....	47	(D)	43	11,250	76.5	13.9	0.52	2	(D)	2	(D)
Miscellaneous products merchant wholesalers.	175	78,074	118	64,228	91.3	7.7	0.19	14	1,957	43	11,889
LOUISVILLE, KENTUCKY											
Total.....	682	533,443	509	414,681	86.7	9.7	0.16	46	29,006	127	89,756
Grocery, confectionery, meat wholesalers.....	59	53,774	41	(V)	(V)	(V)	(V)	4	(V)	14	(V)
General-line grocery wholesalers.....	7	33,847	2	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Confectionery wholesalers.....	9	2,176	8	(D)	59.9	4.0	(Z)	...	...	1	(D)
Meat, fish wholesalers.....	16	8,238	12	(V)	(V)	(V)	(V)	...	...	4	(V)
Specialty-line grocery wholesalers.....	27	9,513	19	7,423	81.8	6.9	0.07	3	239	5	1,851
Farm products (edible) distributors.....	55	23,233	40	16,529	62.2	2.3	0.07	3	206	12	6,498
Poultry, poultry products distributors.....	9	5,587	5	(V)	(V)	(V)	(V)	...	...	4	(V)
Fresh fruit, vegetable wholesalers.....	46	17,646	35	13,925	69.3	2.6	0.09	3	206	8	3,515
Beer, wine, distilled spirits wholesalers.....	26	36,188	13	17,967	13.2	1.5	0.02	11	(D)	2	(D)
Tobacco distributors.....	13	17,125	10	15,379	44.1	5.7	0.62	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers..	30	12,216	25	(V)	(V)	(V)	(V)	...	...	5	(V)
General- and specialty-line drug wholesalers	13	9,419	10	(V)	(V)	(V)	(V)	...	...	3	(V)
Industrial chemicals, paint wholesalers.....	17	2,797	15	(D)	93.3	11.4	0.20	...	...	2	(D)
Dry goods, apparel wholesalers.....	20	11,926	16	11,248	98.8	8.7	0.10	1	(D)	3	(D)
Clothing, furnishings, footwear wholesalers.	13	5,789	11	5,164	98.8	6.2	0.17	...	...	2	(D)
General- and specialty-line dry goods whole- sellers.....	7	6,137	5	6,084	98.9	10.8	0.03	1	(D)	1	(D)
Furniture, home furnishings wholesalers.....	12	(D)	7	2,604	81.4	7.8	0.15	...	...	5	(D)
Paper, allied products wholesalers.....	27	12,600	23	12,187	89.9	7.8	0.11	2	(D)	2	(D)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-23

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
LOUISVILLE, KENTUCKY-Continued											
Farm products (raw material) merchants.....	19	51,402	9	(V)	(V)	(V)	(V)	7	(V)	3	(V)
Automotive wholesalers.....	63	14,405	51	12,488	81.9	10.0	0.27	1	(D)	11	(D)
Electrical, electronics, appliance distributors	42	55,212	35	52,753	95.2	9.8	0.12	...	...	7	2,459
Hardware, plumbing-heating goods wholesalers...	25	(D)	24	(D)	99.1	16.1	0.27	...	...	1	(D)
Hardware wholesalers.....	8	(D)	8	(D)	99.5	16.2	0.20	...	...	...	(D)
Plumbing, heating equipment, supplies distributors.....	17	(D)	16	(D)	96.1	15.3	0.78	...	...	1	(D)
Lumber, construction materials distributors....	51	34,802	37	27,163	98.6	10.4	0.20	1	(D)	13	(D)
Lumber, millwork wholesalers.....	23	22,881	17	18,068	99.4	11.0	0.20	...	...	6	4,813
Construction materials distributors.....	28	11,921	20	9,095	97.2	9.1	0.20	1	(D)	7	(D)
Machinery, equipment, supplies distributors....	132	57,560	106	51,251	88.2	13.5	0.12	4	171	22	6,138
Commercial machines, equipment distributors.	18	7,376	14	6,525	83.4	11.0	0.28	1	(D)	3	(D)
Industrial machinery, equipment distributors.	13	1,977	10	1,595	93.7	6.5	0.25	...	...	3	382
Industrial materials, supplies distributors.	24	11,265	21	10,223	97.9	7.8	0.07	...	...	3	1,042
Professional equipment, supplies distributors.	22	5,059	14	4,494	96.4	14.5	0.09	1	(D)	7	(D)
Service establishment supply houses.....	34	4,876	29	4,499	92.2	13.0	0.09	1	(D)	4	(D)
Other machinery, equipment, supplies distributors.....	21	27,007	18	23,915	82.7	16.9	0.10	1	(D)	2	(D)
Metals, metalwork (except scrap) distributors..	9	12,704	8	(D)	95.0	8.8	0.08	...	...	1	(D)
Scrap, waste materials dealers.....	28	8,633	15	7,416	95.6	5.4	0.04	8	374	5	843
Other merchant wholesalers.....	71	50,622	49	40,883	91.0	8.3	0.19	3	326	19	9,413
Amusement, sporting goods distributors.....	12	9,460	10	(D)	87.8	15.9	0.56	1	(D)	1	(D)
Jewelry wholesalers.....	7	1,704	6	(D)	79.7	26.1	0.32	...	...	1	(D)
Merchant wholesalers, n.e.c.....	52	39,458	33	29,939	92.6	5.1	0.06	2	(D)	17	(D)
MILWAUKEE, WISCONSIN											
Total.....	1,203	715,700	903	521,319	88.3	9.3	0.14	71	31,398	229	162,983
Grocery, confectionery, meat wholesalers.....	103	93,536	72	(V)	(V)	(V)	(V)	4	(V)	27	(V)
General-line grocery wholesalers.....	8	48,539	4	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Confectionery wholesalers.....	14	5,182	10	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fish, seafood distributors.....	6	2,580	5	(D)	58.6	6.3	0.09	...	...	1	(D)
Meat, meat products wholesalers.....	31	15,611	22	(V)	(V)	(V)	(V)	1	(V)	8	(V)
Specialty-line grocery wholesalers.....	44	21,624	31	(V)	(V)	(V)	(V)	1	(V)	12	(V)
Farm products (edible) distributors.....	59	27,538	35	(V)	(V)	(V)	(V)	6	(V)	18	(V)
Poultry, poultry products distributors.....	17	5,655	12	4,298	77.2	5.0	0.05	...	...	5	1,357
Fresh fruit, vegetable wholesalers.....	42	21,883	23	(V)	(V)	(V)	(V)	6	(V)	13	(V)
Beer, wine, distilled spirits wholesalers.....	35	36,924	33	(D)	78.8	11.4	0.06	...	...	2	(D)
Beer, ale distributors.....	17	5,823	16	(D)	56.5	3.8	0.11	...	...	1	(D)
Wine, distilled spirits wholesalers.....	18	31,101	17	(D)	82.8	12.7	0.06	...	...	1	(D)
Tobacco distributors.....	15	31,571	12	28,295	82.7	5.2	0.03	3	534	...	2,742
Drugs, chemicals, allied products wholesalers..	45	28,281	34	27,081	93.9	8.6	0.03	3	2,222	8	978
General-line drug wholesalers.....	5	18,482	5	(D)	95.6	9.2	0.01	...	...	...	...
Specialty-line drug, toiletries wholesalers.	10	1,787	6	1,162	46.6	4.3	(Z)	2	(D)	2	(D)
Industrial chemicals, explosives distributors.....	17	6,368	11	5,857	99.5	7.3	0.05	1	(D)	5	(D)
Paint, varnish wholesalers.....	13	1,644	12	(D)	87.9	9.9	0.19	...	...	1	(D)
Dry goods, apparel wholesalers.....	39	9,539	32	6,760	90.4	11.2	0.07	1	(D)	6	(D)
Clothing, furnishings, footwear wholesalers.	33	7,685	27	5,380	89.2	11.7	0.07	1	(D)	5	(D)
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	6	1,854	5	(D)	95.0	9.1	0.07	...	...	1	(D)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	43	10,175	32	9,040	91.7	9.7	0.09	2	(D)	9	(D)
Furniture (household, office) wholesalers...	17	3,583	11	3,053	87.0	7.0	(Z)	1	(D)	5	(D)
Home furnishings, floor coverings wholesalers.....	26	6,592	21	5,987	94.1	11.1	0.13	1	(D)	4	(D)
Paper, allied products wholesalers.....	47	23,557	38	20,628	97.1	8.0	0.13	...	...	9	2,929
Coarse paper and products wholesalers.....	22	9,212	18	7,388	95.5	7.7	0.08	...	...	4	1,824
Printing and fine paper distributors.....	11	11,019	10	10,924	99.5	8.4	0.16	...	...	1	(D)
Stationery, office supplies wholesalers.....	14	(D)	10	(D)	90.7	7.0	0.09	...	...	4	(D)
Wallpaper wholesalers.....	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants.....	22	31,105	8	3,082	91.7	2.7	0.06	10	20,786	4	7,237
Automotive wholesalers.....	79	17,990	66	13,098	76.9	10.5	0.13	2	(D)	11	(D)
Motor vehicles distributors.....	10	3,027	7	(V)	(V)	(V)	(V)	...	...	3	(V)
Automotive equipment, tire-tube wholesalers.	69	14,963	59	11,295	75.9	10.7	0.15	2	(D)	8	(D)
Electrical, electronics, appliance distributors	71	80,809	59	76,406	91.6	11.6	0.25	...	...	12	4,403
Electrical apparatus, supplies distributors.	27	29,678	25	(D)	96.2	19.3	0.22	...	...	2	(D)
Electrical appliance, radio, TV set wholesalers.....	25	46,500	20	44,352	90.0	6.7	0.27	...	...	5	2,148
Electronic parts, equipment distributors....	19	4,631	14	(V)	(V)	(V)	(V)	...	...	5	(V)
Hardware, plumbing-heating goods wholesalers...	47	44,167	37	(V)	(V)	(V)	(V)	...	...	10	(V)
Hardware wholesalers.....	14	(D)	10	(V)	(V)	(V)	(V)	...	...	4	(V)
Plumbing, heating equipment, supplies distributors.....	33	(D)	27	21,324	94.4	13.5	0.41	...	...	6	2,708

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
MILWAUKEE, WISCONSIN-Continued											
Lumber, construction materials distributors....	84	51,503	67	37,765	96.8	9.0	0.29	...	...	17	13,738
Lumber, millwork wholesalers.....	26	22,532	20	16,603	96.3	9.7	0.37	...	...	6	5,929
Construction materials distributors.....	58	28,971	47	21,162	97.3	8.5	0.23	...	...	11	7,809
Machinery, equipment, supplies distributors....	275	99,118	207	83,657	93.7	10.3	0.14	9	680	59	14,781
Air conditioning, commercial refrigeration equipment, distributors.....	14	4,172	12	(D)	92.3	13.6	0.56	...	...	2	(D)
Commercial machines, equipment distributors....	27	6,685	20	5,895	92.8	17.1	0.22	2	(D)	5	(D)
Construction machinery, equipment dealers....	16	18,218	16	18,218	94.4	12.1	0.22	...	...	...	...
Farm-garden machinery, equipment wholesalers...	3	5,520	3	5,520	87.3	6.6	0.02	...	...	...	...
Industrial machinery, equipment distributors...	58	19,106	33	(V)	(V)	(V)	(V)	4	(V)	21	(V)
Industrial materials, supplies distributors....	68	24,657	50	20,543	97.3	7.6	0.07	2	(D)	16	(D)
Professional equipment, supplies distribu- tors.....	26	7,501	24	(D)	98.5	14.9	0.06	...	...	2	(D)
Service establishment supply houses.....	57	11,888	44	10,474	92.0	8.7	0.13	1	(D)	12	(D)
Transportation equipment distributors.....	6	1,371	5	(D)	85.6	8.9	0.08	...	...	1	(D)
Metals, metalwork (except scrap) distributors..	32	25,566	29	25,342	99.3	8.4	0.02	...	...	3	224
Iron, steel and products distributors.....	26	(D)	23	21,958	99.5	8.2	0.02	...	...	3	224
Nonferrous metals distributors.....	6	(D)	6	3,384	97.9	9.7	0.03	...	...	...	...
Scrap, waste materials dealers.....	95	25,149	55	22,280	98.2	6.5	0.09	24	1,325	16	1,544
Iron, steel scrap dealers.....	40	14,823	24	13,322	98.5	7.6	0.04	9	348	7	1,153
Waste materials dealers.....	55	10,326	31	8,958	97.7	4.8	0.17	15	977	9	391
Other merchant wholesalers.....	112	79,172	87	58,635	75.2	8.7	0.08	7	4,028	18	16,509
Amusement, sporting goods distributors.....	27	15,336	19	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Book, magazine, newspaper wholesalers.....	5	3,723	5	3,704	99.5	6.5	0.03	...	...	...	19
Coal wholesalers.....	6	16,465	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers.....	11	10,988	9	(D)	87.8	5.7	0.01	2	(D)	...	...
Jewelry wholesalers.....	20	5,090	16	4,890	95.7	17.9	0.08	2	(D)	2	(D)
Petroleum products distributors.....	10	4,359	6	3,519	99.8	2.0	(Z)	1	(D)	3	(D)
Gift, art goods, greeting card wholesalers..	5	583	4	(D)	29.2	3.3	(Z)	...	...	1	(D)
Flower, bulb, plant wholesalers.....	6	3,856	5	(D)	95.7	11.4	0.03	1	(D)	...	419
Miscellaneous products merchant wholesalers..	22	18,772	18	17,249	47.8	5.6	0.08	...	...	4	1,523
MINNEAPOLIS-ST. PAUL, MINNESOTA											
Total.....	1,614	1,692,718	1,217	1,159,329	91.3	7.0	0.11	117	248,723	280	284,666
Grocery, confectionery, meat wholesalers.....	132	207,593	86	132,526	88.6	3.8	0.08	21	55,497	25	19,570
General-line grocery wholesalers.....	24	152,649	8	85,064	87.5	2.8	0.03	13	54,360	3	13,225
Confectionery wholesalers.....	11	2,437	6	(D)	68.4	2.1	0.06	2	(D)	3	(D)
Fish, seafood distributors.....	8	3,615	7	(D)	98.7	6.3	0.11	...	...	1	(D)
Meat, meat products wholesalers.....	28	15,285	22	13,196	91.8	5.1	0.20	3	(D)	3	(D)
Specialty-line grocery wholesalers.....	61	33,607	43	29,651	90.5	6.0	0.18	3	688	15	3,268
Farm products (edible) distributors.....	65	34,696	57	30,594	80.7	3.4	0.05	4	502	4	3,600
Poultry, poultry products distributors.....	14	3,042	13	2,938	83.8	2.7	0.03	1	(D)	...	72
Fresh fruit, vegetable distributors.....	51	31,654	44	27,656	80.4	3.5	0.05	3	470	4	3,528
Beer, wine, distilled spirits wholesalers.....	39	91,035	21	(V)	(V)	(V)	(V)	14	(V)	4	(V)
Beer, ale distributors.....	31	11,721	14	6,295	35.5	1.2	0.06	14	4,246	3	1,180
Wine, distilled spirits wholesalers.....	8	79,314	7	(V)	(V)	(V)	(V)	...	...	1	(V)
Tobacco distributors.....	22	29,740	17	21,976	82.8	3.5	0.04	...	...	5	7,764
Drugs, chemicals, allied products wholesalers..	75	45,104	57	41,796	95.2	7.0	0.11	2	(D)	16	(D)
General-line drug wholesalers.....	6	26,059	6	(D)	96.0	5.4	0.07	...	...	...	...
Specialty-line drug, toiletries wholesalers....	33	7,319	21	5,918	90.3	8.7	0.10	2	(D)	10	(D)
Industrial chemicals, explosives distribu- tors.....	18	8,454	14	7,482	98.7	10.2	0.12	...	...	4	972
Paint, varnish wholesalers.....	18	3,272	16	(D)	87.2	10.0	0.56	...	...	2	(D)
Dry goods, apparel wholesalers.....	83	36,610	75	33,654	97.0	8.1	0.08	2	(D)	6	2,547
Clothing, furnishing, footwear wholesalers..	54	21,739	46	18,783	97.5	8.3	0.11	2	(D)	6	2,547
General-line dry goods wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers.....	26	13,250	26	13,250	96.3	8.2	0.05	...	...	...	...
Piece goods converters.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	46	26,981	31	(V)	(V)	(V)	(V)	1	(V)	14	(V)
Furniture (household, office) wholesalers...	15	8,376	11	6,923	85.6	11.8	0.07	1	(D)	3	(D)
Home furnishings, floor coverings whole- salers.....	31	18,605	20	(V)	(V)	(V)	(V)	...	...	11	(V)
Paper, allied products wholesalers.....	63	37,623	54	34,761	97.5	8.4	0.21	...	...	9	2,862
Coarse paper and products wholesalers.....	26	11,670	23	10,726	93.9	5.2	0.12	...	...	3	944
Printing and fine paper distributors.....	12	17,696	11	(D)	99.6	9.2	0.27	...	...	1	(D)
Stationery, office supplies wholesalers.....	23	(D)	18	(D)	97.6	12.0	0.23	...	...	5	(D)
Wallpaper wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	(D)
Farm products (raw materials) merchants.....	65	251,441	9	36,937	96.2	1.2	(Z)	45	177,872	11	36,632
Automotive wholesalers.....	120	59,940	100	45,103	87.6	10.9	0.24	1	(D)	19	(D)
Motor vehicle distributors.....	8	11,303	2	(V)	(V)	(V)	(V)	...	...	6	(V)
Automotive equipment, tire-tube wholesalers..	112	48,637	98	43,643	89.0	10.9	0.25	1	(D)	13	(D)
Electrical, electronics, appliance distributors	95	106,155	71	77,707	92.0	9.5	0.13	6	517	18	27,931
Electrical apparatus, supplies distributors....	44	42,250	36	40,671	97.8	9.5	0.06	1	(D)	7	(D)
Electrical appliance, radio, TV set whole- salers.....	25	52,612	18	(V)	(V)	(V)	(V)	...	...	7	(V)
Electronic parts, equipment distributors.....	26	11,293	17	(V)	(V)	(V)	(V)	5	(V)	4	(V)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-25

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
MINNEAPOLIS-ST. PAUL, MINNESOTA-Continued											
Hardware, plumbing-heating goods wholesalers...	70	128,372	63	124,116	97.6	8.3	0.16	...	...	7	4,256
Hardware wholesalers.....	29	97,421	23	(D)	98.0	8.3	0.13	...	...	6	(D)
Plumbing, heating equipment supplies distributors.....	41	30,951	40	(D)	96.0	8.2	0.25	...	...	1	(D)
Lumber, construction materials distributors....	109	185,036	85	161,401	91.6	4.6	0.04	...	...	24	23,635
Lumber, millwork wholesalers.....	51	137,375	40	119,644	90.0	3.3	0.02	...	...	11	17,731
Construction materials distributors.....	58	47,661	45	41,757	96.5	8.5	0.11	...	...	13	5,904
Machinery, equipment, supplies distributors....	349	164,411	292	137,909	89.6	10.5	0.19	3	238	54	26,264
Air conditioning, commercial refrigeration equipment, distributors.....	18	4,755	16	(D)	74.8	11.3	0.44	...	...	2	(D)
Commercial machines, equipment distributors.	39	14,046	31	11,290	96.3	11.4	0.17	2	(D)	6	(D)
Construction machinery, equipment dealers...	26	26,739	21	21,453	76.0	13.6	0.22	...	...	5	5,286
Farm-garden machinery, equipment wholesalers	25	28,621	21	24,439	95.2	10.0	0.23	...	...	4	4,182
Industrial machinery, equipment distributors	57	29,618	44	25,994	95.3	7.1	0.16	1	(D)	12	(D)
Industrial materials, supplies distributors.	55	21,428	47	17,714	81.9	6.5	0.12	...	...	8	3,714
Professional equipment, supplies distrib- utors.....	45	20,560	40	18,510	97.4	14.4	0.17	...	...	5	2,050
Service establishment supply houses.....	74	15,199	63	11,539	89.7	12.7	0.24	...	...	11	3,660
Transportation equipment distributors.....	10	3,445	9	(D)	86.7	9.2	0.12	...	...	1	(D)
Metals, metalwork (except scrap) distributors..	34	30,312	27	23,470	95.0	9.3	0.24	...	...	7	6,842
Iron, steel and products distributors.....	27	23,831	22	(D)	93.7	9.0	0.13	...	...	5	(D)
Nonferrous metals distributors.....	7	6,481	5	(D)	98.9	10.1	0.53	...	...	2	(D)
Scrap, waste materials dealers.....	54	16,331	31	12,640	96.7	5.9	0.04	13	2,135	10	1,556
Iron, steel scrap dealers.....	27	9,017	16	7,636	97.4	4.8	0.07	6	198	5	1,183
Waste materials dealers.....	27	7,314	15	5,004	95.8	7.5	(Z)	7	1,937	5	373
Other merchant wholesalers.....	193	241,338	141	175,156	91.3	6.4	0.08	5	6,792	47	59,390
Amusement, sporting goods distributors.....	31	13,992	25	13,100	93.2	9.0	0.31	2	(D)	4	(D)
Book, magazine, newspaper wholesalers.....	7	(D)	3	(D)	98.8	9.7	0.08	...	...	4	(D)
Coal wholesalers.....	11	30,381	5	(V)	(V)	(V)	(V)	...	...	6	(V)
Farm supplies wholesalers.....	26	49,086	19	(V)	(V)	(V)	(V)	2	(V)	5	(V)
Jewelry wholesalers.....	34	(D)	30	(D)	89.0	20.4	0.34	...	...	4	(D)
Petroleum products distributors.....	23	98,658	12	93,122	100.0	5.8	0.01	...	...	11	5,536
Gift, art goods, greeting card wholesalers..	14	2,592	13	(D)	65.2	10.2	0.47	...	...	1	(D)
Flower, bulb, plant wholesalers.....	9	2,954	9	2,954	92.2	12.2	0.17	...	...	...	...
Miscellaneous products merchant wholesalers.	38	34,786	25	29,003	86.5	5.3	0.03	1	(D)	12	(D)
NEW ORLEANS, LOUISIANA											
Total.....	1,013	921,526	729	626,671	84.9	8.6	0.11	86	87,521	198	207,334
Grocery, confectionery, meat wholesalers.....	164	210,797	87	155,061	89.3	5.4	0.03	28	9,043	49	46,693
General-line grocery wholesalers.....	19	33,892	8	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Confectionery wholesalers.....	11	3,878	8	3,488	73.0	3.7	(Z)	1	(D)	2	(D)
Fish, seafood distributors.....	39	7,646	15	4,662	63.6	5.0	0.15	13	1,542	11	1,442
Meat, meat products wholesalers.....	22	9,837	15	(V)	(V)	(V)	(V)	3	(V)	4	(V)
Specialty-line grocery wholesalers.....	73	155,544	41	123,609	95.4	5.6	0.03	10	3,612	22	28,323
Farm products (edible) distributors.....	75	78,472	52	(V)	(V)	(V)	(V)	13	(V)	10	(V)
Poultry, poultry products distributors.....	13	8,011	7	4,884	84.5	1.2	0.18	2	(D)	4	(D)
Fresh fruit, vegetable wholesalers.....	62	70,461	45	(V)	(V)	(V)	(V)	11	(V)	6	(V)
Beer, wine, distilled spirits wholesalers.....	24	41,746	18	38,809	72.7	5.5	0.15	6	(D)	...	(D)
Beer, ale distributors.....	12	20,988	7	(D)	68.6	3.7	0.19	5	(D)	...	(D)
Wine, distilled spirits wholesalers.....	12	20,758	11	(D)	76.2	7.1	0.11	1	(D)	...	...
Tobacco distributors.....	21	23,877	18	22,231	54.2	4.6	0.08	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers..	41	24,514	31	18,942	92.8	9.5	0.12	3	333	7	5,239
General-line drug wholesalers.....	3	13,207	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.	19	3,427	11	2,482	71.5	5.2	0.04	3	333	5	612
Industrial chemicals, explosives distrib- utors.....	7	5,320	6	(D)	96.1	7.5	0.02	...	...	1	(D)
Paint, varnish wholesalers.....	12	2,560	12	2,560	95.5	12.1	0.35	...	...	...	...
Dry goods, apparel wholesalers.....	35	24,396	27	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Clothing, furnishings, footwear wholesalers.	21	9,005	18	8,689	98.9	14.5	0.25	...	...	3	316
General-line dry goods wholesalers.....	3	(D)	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers.....	10	5,176	7	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Piece goods converters.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Furniture, home furnishings wholesalers.....	27	14,101	25	(D)	97.9	10.8	0.15	...	...	2	(D)
Furniture (household, office) wholesalers...	15	4,291	14	(D)	99.6	9.9	0.20	...	...	1	(D)
Home furnishings, floor coverings whole- salers.....	12	9,810	11	(D)	97.2	11.1	0.12	...	...	1	(D)
Paper, allied products wholesalers.....	34	17,901	25	12,995	91.4	9.7	0.06	...	...	9	4,906
Coarse paper and products wholesalers.....	14	7,627	10	5,899	84.0	7.7	0.05	...	...	4	1,728
Printing and fine paper distributors.....	9	5,248	8	(D)	98.5	10.3	0.08	...	...	1	(D)
Stationery, office supplies wholesalers.....	11	(D)	7	(V)	(V)	(V)	(V)	...	...	4	(V)
Wallpaper wholesalers.....	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants.....	24	135,407	8	39,970	20.3	6.7	0.01	13	68,208	3	27,229
Automotive wholesalers.....	71	25,913	56	21,480	89.9	11.8	0.11	2	(D)	13	(D)
Motor vehicle distributors.....	4	740	2	(V)	(V)	(V)	(V)	...	...	2	(D)
Automotive equipment, tire-tube wholesalers.	67	25,173	54	(D)	90.4	11.6	0.11	2	(D)	11	(D)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
NEW ORLEANS, LOUISIANA—Continued											
Electrical, electronics, appliance distributors	53	60,231	43	(V)	(V)	(V)	(V)	...	...	10	(V)
Electrical apparatus, supplies distributors	23	21,377	20	20,928	96.4	11.1	0.06	...	...	3	449
Electrical appliance, radio, TV set whole- salers.....	14	34,751	8	(V)	(V)	(V)	(V)	...	...	6	(V)
Electronic parts, equipment distributors....	16	4,103	15	(D)	78.4	13.0	0.72	...	...	1	(D)
Hardware, plumbing-heating goods wholesalers..	32	16,927	29	16,413	93.5	11.6	0.17	1	(D)	2	(D)
Hardware, wholesalers.....	15	8,816	14	(D)	93.6	10.6	0.18	...	...	1	(D)
Plumbing-heating equipment, supplies dis- tributors.....	17	8,111	15	(D)	93.4	12.7	0.16	1	(D)	1	(D)
Lumber, construction materials distributors....	56	32,409	45	26,901	97.0	12.1	0.27	3	403	8	5,105
Lumber, millwork wholesalers.....	30	20,079	22	15,253	97.5	12.5	0.26	3	403	5	4,423
Construction material distributors.....	26	12,330	23	11,648	96.5	11.4	0.28	...	...	3	682
Machinery, equipment, supplies distributors....	220	139,532	175	126,961	96.7	11.9	0.14	7	1,933	38	10,638
Air conditioning, commercial refrigeration equipment distributors.....	22	6,429	22	6,429	91.8	17.3	0.22	...	...	...	...
Commercial machines, equipment distributors..	20	6,270	14	3,934	87.2	16.1	0.25	2	(D)	4	(D)
Construction machinery, equipment dealers...	12	5,763	8	5,408	99.3	12.5	0.09	...	...	4	355
Farm-garden machinery, equipment wholesalers	6	5,193	4	5,027	97.3	3.7	0.04	1	(D)	1	(D)
Industrial machinery, equipment distributors	39	49,422	32	46,279	99.3	12.9	0.09	...	...	7	3,143
Industrial materials, supplies distributors..	29	37,423	23	34,034	97.2	9.7	0.11	1	(D)	5	(D)
Professional equipment, supplies distribu- tors.....	27	7,644	21	7,050	97.5	15.9	0.21	2	(D)	4	(D)
Service establishment supply houses.....	33	9,483	26	8,062	89.8	13.6	0.20	...	...	7	1,421
Transportation equipment distributors.....	32	11,905	25	10,738	93.1	9.1	0.33	1	(D)	6	(D)
Metals, metalwork (except scrap) distributors..	23	16,053	18	13,567	97.5	8.5	0.12	...	...	5	2,486
Iron, steel and products distributors.....	18	(D)	16	(D)	97.2	8.7	0.09	...	...	2	(D)
Nonferrous metal distributors.....	5	(D)	2	(D)	(D)	(D)	(D)	...	...	3	(D)
Scrap, waste materials dealers.....	24	14,725	16	11,417	91.8	11.4	0.07	5	(D)	3	(D)
Iron, steel scrap dealers.....	9	10,743	5	7,671	95.3	8.7	0.09	1	(D)	3	(D)
Waste materials dealers.....	15	3,982	11	3,746	83.9	16.9	0.03	4	236	...	...
Other merchant wholesalers.....	89	44,525	56	23,346	76.3	11.3	0.15	3	71	30	21,108
Amusement, sporting goods distributors.....	15	3,225	13	(D)	93.3	18.7	0.32	...	...	2	(D)
Book, magazine, newspaper wholesalers.....	7	3,155	4	2,994	100.0	11.8	0.03	...	...	3	161
Coal wholesalers.....	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm supplies wholesalers.....	8	9,208	7	(V)	(V)	(V)	(V)	...	...	1	(V)
Jewelry wholesalers.....	10	2,632	6	2,452	88.8	16.3	0.41	2	(D)	2	(D)
Petroleum products distributors.....	10	9,682	5	(V)	(V)	(V)	(V)	...	...	5	(V)
Gift, art goods, greeting card wholesalers..	3	(D)	1	(V)	(V)	(V)	(V)	1	(V)	1	(V)
Flower, bulb, plant wholesalers.....	5	1,092	5	1,092	92.6	19.2	0.18	...	...	...	...
Miscellaneous products merchant wholesalers.	31	15,214	15	(V)	(V)	(V)	(V)	...	...	16	(V)
NEW YORK—NORTHEASTERN NEW JERSEY											
Total.....	29,089	21,691,360	22,123	16,407,893	91.7	8.9	0.11	1,338	772,925	5,628	4,510,542
Grocery, confectionery, meat wholesalers.....	3,129	3,648,176	2,241	2,632,614	90.3	4.8	0.07	246	97,088	642	918,474
General-line grocery wholesalers.....	139	385,754	93	(V)	(V)	(V)	(V)	2	(V)	44	(V)
Confectionery wholesalers.....	194	63,963	151	53,753	85.0	7.9	0.11	9	974	34	9,236
Fish, seafood distributors.....	208	120,037	167	100,816	92.7	6.8	0.07	6	1,487	35	17,734
Meat, meat products wholesalers.....	796	796,750	626	616,998	94.1	4.3	0.10	35	7,736	135	172,016
Specialty-line grocery wholesalers.....	1,792	2,281,672	1,204	1,679,357	89.3	4.6	0.06	194	85,179	394	517,136
Farm products (edible) distributors.....	1,140	667,185	901	566,801	90.1	4.4	0.10	70	9,274	169	91,110
Poultry, poultry products distributors.....	330	316,288	281	284,419	95.6	4.3	0.06	5	871	44	30,998
Fresh fruit, vegetable wholesalers.....	810	350,897	620	282,382	84.6	4.5	0.14	65	8,403	125	60,112
Beer, wine, distilled spirits wholesalers.....	345	807,038	255	663,944	95.9	9.4	0.04	19	2,314	71	140,780
Beer, ale distributors.....	178	80,562	114	69,840	87.2	6.3	0.08	19	2,314	45	8,408
Wine, distilled spirits wholesalers.....	167	726,476	141	594,104	96.9	9.8	0.03	...	...	26	132,372
Tobacco distributors.....	248	398,969	199	344,155	85.4	4.2	0.05	11	4,553	38	50,261
Drugs, chemicals, allied products wholesalers..	1,311	820,416	914	552,407	95.2	9.5	0.10	33	30,561	364	237,448
General-line drug wholesalers.....	34	137,009	23	(V)	(V)	(V)	(V)	...	...	11	(V)
Specialty-line drug, toiletries wholesalers	585	270,186	390	(V)	(V)	(V)	(V)	15	(V)	180	(V)
Industrial chemicals, explosives distribu- tors.....	512	354,197	362	264,924	94.8	8.3	0.09	16	27,938	134	61,335
Paint, varnish wholesalers.....	180	59,024	139	44,850	92.0	12.5	0.15	2	(D)	39	(D)
Dry goods, apparel wholesalers.....	5,357	3,730,798	4,334	2,948,873	97.8	10.6	0.12	77	10,844	946	771,081
Clothing, furnishings, footwear wholesalers.	1,944	(D)	1,538	660,416	97.6	12.6	0.16	42	(D)	364	213,110
General-line dry goods wholesalers.....	9	(D)	7	66,058	100.0	8.4	0.10	...	...	2	1,998
Specialty-line dry goods wholesalers.....	2,683	1,391,200	2,209	1,099,422	97.6	11.3	0.13	34	6,065	440	285,713
Piece goods converters.....	721	1,394,146	580	1,122,977	98.1	9.0	0.10	1	(D)	140	(D)
Furniture, home furnishings wholesalers.....	1,446	648,299	1,144	522,152	96.8	11.9	0.17	40	6,316	262	119,831
Furniture (household, office) wholesalers...	414	166,901	318	132,468	95.0	10.6	0.23	17	3,274	79	31,159
Home furnishings, floor coverings whole- salers.....	1,032	481,398	826	389,684	97.4	12.3	0.15	23	3,042	183	88,672
Paper, allied products wholesalers.....	1,285	858,481	974	654,710	97.4	10.8	0.13	21	1,372	290	202,399
Coarse paper and products wholesalers.....	603	284,805	461	239,030	98.3	11.8	0.16	11	694	131	45,081
Printing and fine paper distributors.....	259	444,121	203	323,336	97.2	10.0	0.10	...	...	56	120,785
Stationery, office supplies wholesalers.....	387	113,698	281	80,076	95.6	11.0	0.18	10	678	96	32,944
Wallpaper wholesalers.....	36	15,857	29	12,268	94.9	13.8	0.08	...	...	7	3,589

... Represents zero.

D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-27

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
NEW YORK-NORTHEASTERN NEW JERSEY-Continued											
Farm products (raw materials) merchants.....	506	1,532,727	404	873,023	64.6	5.7	0.07	36	350,314	66	309,390
Automotive wholesalers.....	1,084	367,861	844	267,620	85.9	10.8	0.16	56	23,192	184	77,049
Motor vehicle distributors.....	133	94,026	72	47,661	86.3	5.4	0.07	22	20,700	39	25,665
Automotive equipment, tire-tube wholesalers..	951	273,835	772	219,959	85.9	11.9	0.18	34	2,492	145	51,384
Electrical, electronics, appliance distributors	1,131	820,151	850	674,133	90.9	12.1	0.23	44	6,867	237	139,151
Electrical apparatus, supplies distributors..	532	350,348	435	291,297	93.1	12.9	0.24	10	2,148	87	56,903
Electrical appliance, radio, TV set whole- sellers.....	234	341,381	162	290,146	92.9	12.4	0.25	11	3,118	61	48,117
Electronic parts, equipment distributors....	365	128,422	253	92,690	77.8	9.1	0.16	23	1,601	89	34,131
Hardware, plumbing-heating goods wholesalers...	1,086	494,506	914	428,511	95.5	11.9	0.22	8	759	164	65,236
Hardware wholesalers.....	468	199,502	385	168,469	97.2	11.2	0.16	5	256	78	30,777
Plumbing, heating equipment, supplies dis- tributors.....	618	295,004	529	260,042	94.4	12.4	0.25	3	503	86	34,459
Lumber, construction materials distributors....	974	697,915	755	592,360	97.0	10.9	0.16	14	694	205	104,861
Lumber, millwork wholesalers.....	441	371,172	352	325,798	97.6	10.5	0.11	7	406	82	44,968
Construction materials distributors.....	533	326,743	403	266,562	96.3	11.4	0.23	7	288	123	59,893
Machinery, equipment, supplies distributors....	3,743	1,308,209	2,901	1,005,635	93.3	11.5	0.15	147	26,879	695	275,695
Air conditioning, commercial refrigeration equipment, distributors.....	192	63,310	151	47,922	94.2	10.7	0.16	8	420	33	14,968
Commercial machines, equipment distributors.	388	106,558	282	77,858	92.5	15.8	0.21	19	3,083	87	25,617
Construction machinery, equipment dealers...	110	98,073	79	76,139	90.6	12.1	0.25	6	331	25	21,603
Farm-garden machinery, equipment wholesalers	41	20,690	28	(V)	(V)	(V)	(V)	1	(V)	12	(V)
Industrial machinery, equipment distributors	853	324,160	630	252,529	92.2	11.1	0.14	57	15,150	166	56,481
Industrial materials, supplies distributors..	660	254,381	525	196,195	95.3	9.6	0.12	20	3,217	115	54,969
Professional equipment, supplies distribu- tors.....	587	176,596	476	145,328	94.6	12.4	0.10	9	524	102	30,744
Service establishment supply houses.....	717	180,970	592	140,433	94.8	13.0	0.19	15	630	110	39,907
Transportation equipment distributors.....	195	83,471	138	60,012	91.1	9.1	0.10	12	3,328	45	20,131
Metals, metalwork (except scrap) distributors..	681	1,255,965	501	873,410	89.2	8.3	0.06	40	69,929	140	312,626
Iron, steel end products distributors.....	487	401,517	360	303,695	88.2	10.6	0.13	25	8,557	102	89,265
Nonferrous metals distributors.....	194	854,448	141	569,715	89.7	7.2	0.02	15	61,372	38	223,361
Scrap, waste materials dealers.....	1,236	376,042	757	306,247	97.4	8.1	0.09	303	27,145	176	42,650
Iron, steel scrap dealers.....	261	102,549	130	87,544	97.3	11.2	0.05	84	7,740	47	7,265
Waste materials dealers.....	975	273,493	627	218,703	97.4	6.8	0.11	219	19,405	129	35,385
Other merchant wholesalers.....	4,387	3,258,622	3,235	2,501,298	90.8	9.6	0.09	173	104,824	979	652,500
Amusement, sporting goods distributors.....	597	281,653	463	210,803	95.8	13.1	0.18	14	4,056	120	66,794
Book, magazine, newspaper wholesalers.....	271	183,616	190	140,910	97.8	7.0	0.08	16	2,331	65	40,375
Coal wholesalers.....	88	164,269	64	119,997	97.0	10.6	0.02	5	7,110	19	37,162
Farm supplies wholesalers.....	116	120,561	80	57,552	94.3	5.5	0.10	10	37,445	26	25,564
Jewelry wholesalers.....	1,352	451,583	1,098	361,766	95.3	17.4	0.19	47	8,486	207	81,331
Petroleum products distributors.....	210	341,403	106	282,253	99.1	7.8	0.03	5	821	99	58,329
Gift, art goods, greeting card wholesalers..	327	82,075	232	61,744	89.8	12.0	0.17	15	704	80	19,627
Flower, bulb, plant wholesalers.....	151	40,281	113	32,028	89.9	18.2	0.38	7	404	31	7,849
Miscellaneous products, merchant wholesalers	1,275	1,593,181	889	1,234,245	85.2	7.2	0.05	54	43,467	332	315,469
PHILADELPHIA, PENNSYLVANIA											
Total.....	5,009	2,853,834	3,478	2,112,906	91.1	7.9	0.12	513	100,344	1,018	640,584
Grocery, confectionery, meat wholesalers.....	549	465,987	367	360,021	86.9	3.8	0.07	63	12,731	119	93,235
General-line grocery wholesalers.....	41	139,560	34	123,713	89.0	2.5	0.02	...	...	7	15,847
Confectionery wholesalers.....	36	12,389	25	(V)	(V)	(V)	(V)	3	(V)	8	(V)
Fish, seafood distributors.....	43	22,714	32	20,142	91.0	4.3	0.29	1	(D)	10	(D)
Meat, meat products wholesalers.....	175	118,956	117	86,483	90.7	4.3	0.06	23	3,863	35	28,610
Specialty-line grocery wholesalers.....	254	172,368	159	121,576	82.8	4.7	0.10	36	7,564	59	43,228
Farm products (edible) distributors.....	236	142,207	157	120,756	89.4	3.1	0.12	23	2,586	56	18,865
Poultry, poultry products distributors.....	62	45,535	40	40,003	90.8	4.0	0.05	4	676	18	4,856
Fresh fruit, vegetable wholesalers.....	174	96,672	117	80,753	88.7	2.6	0.15	19	1,910	38	14,009
Beer, wine, distilled spirits wholesalers.....	277	141,384	42	(V)	(V)	(V)	(V)	152	(V)	83	(V)
Beer, ale distributors.....	245	75,642	23	10,158	84.7	5.1	0.04	144	45,626	78	19,858
Wine, distilled spirits wholesalers.....	32	65,742	19	(V)	(V)	(V)	(V)	8	(V)	5	(V)
Tobacco distributors.....	100	94,951	73	68,466	82.1	4.2	0.07	8	4,867	19	21,618
Drugs, chemicals, allied products wholesalers..	164	84,814	124	68,567	94.4	7.1	0.06	2	(D)	38	(D)
General-line drug wholesalers.....	6	38,829	6	38,829	96.4	6.7	0.02	...	...	...	...
Specialty-line drug, toiletries wholesalers.	67	21,257	43	(V)	(V)	(V)	(V)	1	(V)	23	(V)
Industrial chemicals, explosives distribu- tors.....	47	18,829	37	16,705	99.1	7.3	0.08	...	...	10	2,124
Paint, varnish wholesalers.....	44	5,899	38	4,644	82.8	11.0	0.39	1	(D)	5	(D)
Dry goods, apparel wholesalers.....	344	126,821	290	106,722	93.3	12.6	0.20	8	260	46	19,839
Clothing, furnishings, footwear wholesalers.	171	54,913	147	50,821	93.8	13.7	0.25	2	(D)	22	(D)
General-line dry goods wholesalers.....	3	(D)	2	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line dry goods wholesalers.....	159	60,825	130	48,833	92.1	11.2	0.16	6	208	23	1,784
Piece goods converters.....	11	(D)	11	(D)	97.7	15.8	0.22	...	...	...	...
Furniture, home furnishings wholesalers.....	185	74,180	146	59,792	93.4	12.4	0.34	14	1,073	25	13,315
Furniture (household, office) wholesalers...	75	23,057	62	18,916	92.3	9.5	0.32	4	144	9	3,997
Home furnishings, floor coverings whole- sellers.....	110	51,123	84	40,876	93.9	13.8	0.35	10	929	16	9,318

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
PHILADELPHIA, PENNSYLVANIA--Con.											
Paper, allied products wholesalers.....	210	101,301	167	86,840	96.0	8.8	0.10	7	235	36	14,226
Coarse paper and products wholesalers.....	111	51,345	91	44,268	96.4	7.9	0.13	5	(D)	15	(D)
Printing and fine paper distributors.....	37	37,923	29	31,971	97.9	9.3	0.04	...	...	8	5,952
Stationery, office supplies wholesalers.....	42	8,531	30	7,592	91.5	9.4	0.16	2	(D)	10	(D)
Wallpaper wholesalers.....	20	3,502	17	3,009	80.5	13.8	0.20	...	...	3	493
Farm products (raw materials) merchants.....	82	190,374	58	116,448	91.2	4.0	0.01	9	7,614	15	66,312
Automotive wholesalers.....	319	87,263	257	72,802	84.8	8.9	0.14	12	465	50	13,996
Motor vehicle distributors.....	36	22,834	21	(V)	(V)	(V)	(V)	...	...	15	(V)
Automotive equipment, tire-tube wholesalers.....	283	64,429	236	57,602	87.8	10.1	0.18	12	465	35	6,362
Electrical, electronics, appliance distributors	201	234,134	163	180,950	93.4	11.9	0.17	3	308	35	52,876
Electrical apparatus, supplies distributors.....	104	84,361	91	69,804	94.0	11.0	0.12	1	(D)	12	(D)
Electrical appliance, radio, TV set whole- salers.....	42	113,911	32	96,506	94.9	12.9	0.20	1	(D)	9	(D)
Electronic parts, equipment distributors.....	55	35,862	40	(V)	(V)	(V)	(V)	1	(V)	14	(V)
Hardware, plumbing-heating goods wholesalers...	264	127,443	207	90,006	91.8	11.5	0.24	11	1,912	46	35,525
Hardware wholesalers.....	68	40,596	48	(V)	(V)	(V)	(V)	1	(V)	19	(V)
Plumbing, heating equipment, supplies dis- tributors.....	196	86,847	159	73,061	92.0	12.0	0.26	10	1,852	27	11,934
Lumber, construction materials distributors....	234	215,156	189	170,235	97.5	10.2	0.10	5	396	40	44,525
Lumber, millwork wholesalers.....	103	119,681	86	112,127	98.7	10.7	0.07	1	(D)	16	(D)
Construction materials distributors.....	131	95,475	103	(V)	(V)	(V)	(V)	4	(V)	24	(V)
Machinery equipment supplies distributors.....	774	275,214	569	214,647	94.0	9.2	0.15	33	2,299	172	58,268
Air conditioning, commercial refrigeration equipment, distributors.....	46	13,615	30	(V)	(V)	(V)	(V)	6	(V)	10	(V)
Commercial machines, equipment distributors.....	93	18,148	59	(V)	(V)	(V)	(V)	6	(V)	28	(V)
Construction machinery, equipment dealers...	36	26,451	27	22,647	97.1	10.3	0.31	2	(D)	7	(D)
Farm-garden machinery, equipment wholesalers	18	11,879	15	11,106	91.2	7.7	0.08	...	...	3	773
Industrial machinery, equipment distributors	179	72,045	124	53,325	95.5	7.4	0.08	6	623	49	18,097
Industrial materials, supplies distributors.....	139	62,433	108	52,722	98.3	8.6	0.07	6	267	25	9,444
Professional equipment, supplies distribu- tors.....	104	23,864	76	19,500	90.9	11.4	0.16	4	134	24	4,230
Service establishment supply houses.....	141	41,687	118	31,571	92.2	10.3	0.25	2	(D)	21	(D)
Transportation equipment distributors.....	18	5,092	12	4,785	76.7	5.2	0.13	1	(D)	5	(D)
Metals, metalwork (except scrap) distributors..	121	122,630	99	97,523	81.9	8.8	0.23	2	(D)	20	(D)
Iron, steel and products distributors.....	97	103,412	80	82,401	79.1	8.3	0.25	2	(D)	15	(D)
Nonferrous metals distributors.....	24	19,218	19	15,122	97.5	11.7	0.12	...	...	5	4,096
Scrap, waste materials dealers.....	407	111,320	195	84,623	97.1	6.7	0.04	136	8,912	76	17,785
Iron, steel scrap dealers.....	120	50,479	51	37,934	96.6	8.6	0.05	43	3,028	26	9,517
Waste materials dealers.....	287	60,841	144	46,689	97.5	5.2	0.03	93	5,884	50	8,268
Other merchant wholesalers.....	542	258,655	375	(V)	(V)	(V)	(V)	25	(V)	142	(V)
Amusement, sporting goods distributors.....	67	33,819	52	29,999	91.1	12.9	0.15	1	(D)	14	(D)
Book, magazine, newspaper wholesalers.....	45	13,595	25	11,564	95.9	7.7	0.10	6	469	14	1,562
Coal wholesalers.....	36	36,154	25	(V)	(V)	(V)	(V)	1	(V)	10	(V)
Farm supplies wholesalers.....	44	51,026	31	(V)	(V)	(V)	(V)	3	(V)	10	(V)
Jewelry wholesalers.....	101	27,619	78	24,229	73.8	14.7	0.23	1	(D)	22	(D)
Petroleum products distributors.....	36	16,043	15	(V)	(V)	(V)	(V)	1	(V)	19	(V)
Gift, art goods, greeting card wholesalers..	33	5,768	23	4,867	93.6	13.3	(Z)	2	(D)	8	(D)
Flower, bulb, plant wholesalers.....	31	5,230	21	4,513	81.3	10.4	0.07	2	(D)	8	(D)
Miscellaneous products merchant wholesalers.	149	69,401	105	(V)	(V)	(V)	(V)	7	(V)	37	(V)
PITTSBURGH, PENNSYLVANIA											
Total.....	2,238	1,238,788	1,465	927,149	90.6	8.9	0.14	340	88,189	433	223,450
Grocery, confectionery, meat wholesalers.....	236	152,209	150	121,520	82.0	5.9	0.07	34	10,121	52	20,568
General-line grocery wholesalers.....	55	66,260	32	51,194	86.1	5.9	0.06	19	9,004	4	6,062
Confectionery wholesalers.....	35	7,518	26	6,118	65.2	4.5	0.10	...	...	9	1,400
Fish, seafood distributors.....	8	6,340	6	(D)	89.2	7.3	0.19	1	(D)	1	(D)
Meat, meat products wholesalers.....	36	13,123	20	(V)	(V)	(V)	(V)	4	(V)	12	(V)
Specialty-line grocery wholesalers.....	102	58,968	66	50,227	78.2	5.6	0.07	10	509	26	8,232
Farm products (edible) distributors.....	131	73,174	94	60,095	84.6	3.6	0.09	11	1,114	26	11,965
Poultry, poultry products distributors.....	23	9,376	15	7,653	93.2	3.6	0.10	2	(D)	6	(D)
Fresh fruit, vegetable wholesalers.....	108	63,798	79	52,442	83.3	3.6	0.09	9	(D)	20	(D)
Beer, wine distilled spirits wholesalers.....	288	77,238	12	2,331	54.3	8.5	0.04	229	67,486	47	7,421
Beer, ale distributors.....	268	67,043	11	(D)	41.8	10.3	0.05	211	57,860	46	(D)
Wine, distilled spirits wholesalers.....	20	10,195	1	(D)	(D)	(D)	(D)	18	9,626	1	(D)
Tobacco distributors.....	46	38,172	39	33,633	83.7	6.6	0.07	2	(D)	5	(D)
Drugs, chemicals, allied products wholesalers..	63	46,148	46	(V)	(V)	(V)	(V)	2	(V)	15	(V)
General-line drug wholesalers.....	5	27,840	4	(V)	(V)	(V)	(V)	...	...	1	(V)
Specialty-line drug, toiletries wholesalers.	20	6,164	15	5,933	94.3	4.7	0.05	1	(D)	4	(D)
Industrial chemicals, explosives distribu- tors.....	22	6,208	15	5,078	99.4	4.7	0.08	1	(D)	6	(D)
Paint, varnish wholesalers.....	16	5,936	12	(V)	(V)	(V)	(V)	...	...	4	(V)
Dry goods, apparel wholesalers.....	86	29,707	72	24,710	92.7	12.9	0.17	2	(D)	12	(D)
Clothing, furnishings, footwear wholesalers.	66	22,419	56	19,813	94.1	13.2	0.17	1	(D)	9	(D)
General-line dry goods wholesalers.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Specialty-line dry goods wholesalers.....	19	(D)	16	4,897	87.0	11.7	0.16	1	(D)	2	(D)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
PITTSBURGH, PENNSYLVANIA-Continued											
Furniture, home furnishings wholesalers.....	72	32,294	53	26,748	93.1	10.2	0.22	3	122	16	5,424
Furniture (household, office) wholesalers...	30	15,745	21	12,518	88.0	9.9	0.16	...	...	9	3,227
Home furnishings, floor coverings whole- salers.....	42	16,549	32	14,230	97.6	10.5	0.27	3	122	7	2,197
Paper, allied products wholesalers.....	57	46,239	47	37,825	92.1	7.8	0.10	...	...	10	8,414
Coarse paper and products wholesalers.....	21	14,599	20	14,513	96.5	4.5	0.13	...	...	1	(D)
Printing and fine paper distributors.....	12	24,028	10	17,587	87.1	10.5	0.07	...	...	2	(D)
Stationery, office supplies wholesalers.....	22	(D)	15	(D)	96.6	7.9	0.11	...	...	7	(D)
Wallpaper wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw materials) merchants.....	6	1,806	3	(V)	(V)	(V)	(V)	2	(V)	1	(V)
Automotive wholesalers.....	183	44,730	150	35,393	79.4	10.7	0.30	9	1,056	24	8,281
Motor vehicle distributors.....	15	5,188	11	3,721	82.1	3.8	0.05	1	(D)	3	(D)
Automotive equipment, tire-tube wholesalers.	168	39,542	139	31,672	79.1	11.5	0.33	8	(D)	21	(D)
Electrical, electronics appliance distributors.	97	107,312	78	90,337	89.4	11.1	0.22	1	(D)	18	(D)
Electrical apparatus, supplies distributors.	50	40,993	44	38,375	93.8	11.4	0.30	...	...	6	2,618
Electrical appliance, radio, TV set whole- salers.....	28	59,583	18	45,599	89.0	11.0	0.12	1	(D)	9	(D)
Electronic parts, equipment distributors....	19	6,736	16	6,363	65.2	9.9	0.49	...	...	3	373
Hardware, plumbing-heating goods wholesalers...	80	72,134	67	49,972	93.9	11.8	0.28	...	...	13	22,162
Hardware wholesalers.....	26	39,142	22	(V)	(V)	(V)	(V)	...	...	4	(V)
Plumbing, heating equipment, supplies dis- tributors.....	54	32,992	45	31,246	93.1	11.7	0.43	...	...	9	1,746
Lumber, construction materials distributors....	141	124,665	107	97,240	94.5	9.6	0.14	1	(D)	33	(D)
Lumber, millwork wholesalers.....	59	64,761	50	60,436	93.2	8.7	0.07	1	(D)	8	(D)
Construction materials distributors.....	82	59,904	57	(V)	(V)	(V)	(V)	...	...	25	(V)
Machinery, equipment, supplies distributors....	374	160,706	294	126,734	95.1	10.1	0.14	11	3,376	69	30,596
Air conditioning, commercial refrigeration equipment, distributors.....	22	7,407	14	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Commercial machines, equipment distributors.	39	7,958	28	6,258	86.4	20.9	0.50	2	(D)	9	(D)
Construction machinery, equipment dealers...	28	25,166	23	22,854	96.5	10.9	0.15	1	(D)	4	(D)
Farm-garden machinery, equipment wholesalers	9	4,885	8	(D)	91.7	6.7	0.06	...	...	1	(D)
Industrial machinery, equipment distributors	67	31,273	48	24,120	97.0	10.0	0.06	4	3,138	15	4,015
Industrial materials, supplies distributors.	87	48,051	73	39,644	98.2	7.2	0.08	2	(D)	12	(D)
Professional equipment, supplies distribu- tors.....	35	14,249	25	11,260	92.2	12.7	0.15	...	...	10	2,989
Service establishment supply houses.....	82	16,106	71	13,840	91.0	12.1	0.23	1	(D)	10	(D)
Transportation equipment distributors.....	5	5,611	4	(V)	(V)	(V)	(V)	...	...	1	(V)
Metals, metalwork (except scrap) distributors..	62	71,262	43	61,402	98.8	7.5	0.08	3	137	16	9,723
Iron, steel and products distributors.....	52	47,941	37	40,860	98.6	7.4	0.09	3	137	12	6,944
Nonferrous metals distributors.....	10	23,321	6	20,542	99.1	7.6	0.04	...	...	4	2,779
Scrap, waste materials dealers.....	135	78,491	83	66,400	97.2	7.9	0.01	23	1,583	29	10,508
Iron, steel scrap dealers.....	88	53,008	52	42,272	96.3	8.9	0.01	16	1,397	20	9,339
Waste materials dealers.....	47	25,483	31	24,128	98.8	6.1	0.01	7	186	9	1,169
Other merchant wholesalers.....	181	82,501	127	60,675	90.0	11.8	0.19	7	1,381	47	20,445
Amusement, sporting goods distributors.....	30	12,133	26	11,684	82.5	15.9	0.31	...	...	4	449
Book, magazine, newspaper wholesalers.....	18	5,460	10	4,547	84.4	6.9	0.07	1	(D)	7	(D)
Coal wholesalers.....	19	21,671	11	(V)	(V)	(V)	(V)	...	...	8	(V)
Farm supplies wholesalers.....	8	7,638	6	(D)	98.1	3.4	0.01	...	...	2	(D)
Jewelry wholesalers.....	38	10,765	33	8,983	87.9	24.2	0.47	1	(D)	4	(D)
Petroleum products distributors.....	15	6,212	6	(V)	(V)	(V)	(V)	...	...	9	(V)
Gift, art goods, greeting card wholesalers..	9	2,010	8	(D)	92.5	12.7	0.20	1	(D)	...	...
Flower, bulb, plant wholesalers.....	9	3,544	6	3,261	91.0	13.4	0.15	...	...	3	283
Miscellaneous products merchant wholesalers.	35	13,068	21	8,235	87.9	13.3	0.19	4	940	10	3,893
PORTLAND, OREGON											
Total.....	1,123	987,245	854	737,899	87.5	8.0	0.16	78	59,341	191	190,005
Grocery, confectionery, meat wholesalers.....	90	77,352	50	(V)	(V)	(V)	(V)	10	(V)	30	(V)
General-line grocery wholesalers.....	9	46,817	4	(V)	(V)	(V)	(V)	2	(V)	3	(V)
Confectionery wholesalers.....	10	3,130	5	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Fish, seafood distributors.....	7	2,754	4	1,891	93.8	5.4	0.05	1	(D)	2	(D)
Meat, meat products wholesalers.....	19	9,180	10	6,483	78.8	7.5	0.08	3	546	6	2,151
Specialty-line grocery wholesalers.....	45	15,471	27	10,645	75.6	6.7	0.09	3	211	15	4,615
Farm products (edible) distributors.....	42	26,369	30	20,871	92.3	5.0	0.19	7	751	5	4,747
Poultry, poultry products distributors.....	8	2,155	7	(D)	83.1	8.7	(Z)	1	(D)	...	...
Fresh fruit, vegetable wholesalers.....	34	24,214	23	(D)	93.4	4.6	0.21	6	(D)	5	4,747
Beer, wine, distilled spirits wholesalers.....	29	12,584	7	6,389	3.6	0.3	(Z)	15	4,588	7	1,607
Beer, ale distributors.....	21	(D)	6	(D)	3.5	0.3	(Z)	9	(D)	6	(D)
Wine, distilled spirits wholesalers.....	8	(D)	1	(D)	(D)	(D)	(D)	6	(D)	1	(D)
Tobacco distributors.....	13	12,935	11	(D)	62.7	2.9	0.06	2	(D)	...	...
Drugs, chemicals, allied products wholesalers..	40	30,416	28	24,840	91.9	7.5	0.12	3	691	9	4,885
General-line drug wholesalers.....	4	16,637	3	(D)	99.8	5.8	0.02	...	...	1	(D)
Specialty-line drug, toiletries wholesalers	14	4,308	9	3,514	51.3	8.9	0.03	2	(D)	3	(D)
Industrial chemicals, explosives distribu- tors.....	13	8,502	8	7,333	97.1	8.2	0.27	1	(D)	4	(D)
Paint, varnish wholesalers.....	9	969	8	(D)	93.2	19.5	0.62	...	...	1	(D)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
PORTLAND, OREGON—Continued											
Dry goods, apparel wholesalers.....	23	(D)	19	7,779	87.7	9.7	0.17	...	...	4	(D)
Clothing, furnishings, footwear wholesalers.....	16	(D)	14	3,574	97.0	13.3	0.31	...	...	2	(D)
General-line dry goods wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers.....	5	(D)	3	(V)	(V)	(V)	(V)	...	...	2	(V)
Piece goods converters.....	...	...	...	...	...	...	(Z)	...	...	...	...
Furniture, home furnishings wholesalers.....	31	22,127	25	17,429	96.7	10.3	0.32	...	...	6	4,698
Furniture (household, office) wholesalers...	13	(D)	10	(V)	(V)	(V)	(V)	...	...	3	(V)
Home furnishings, floor coverings whole- salers.....	18	(D)	15	12,133	96.8	12.2	0.40	...	...	3	(D)
Paper, allied products wholesalers.....	27	18,558	24	18,203	97.9	9.5	0.06	...	...	3	355
Coarse paper and products wholesalers.....	14	15,865	13	(D)	98.4	9.2	0.04	...	...	1	(D)
Printing and fine paper distributors.....	6	(D)	6	(D)	94.2	11.1	0.20	...	...	...	...
Stationery, office supplies wholesalers.....	7	(D)	5	(D)	98.5	11.0	0.16	...	...	2	(D)
Wallpaper wholesalers.....	...	(D)	...	...	...	...	...	...	...	...	(V)
Farm products (raw materials) merchants.....	16	172,882	8	128,043	69.0	2.4	(Z)	5	43,882	3	957
Automotive wholesalers.....	122	40,951	105	33,543	91.5	12.0	0.22	3	392	14	7,016
Motor vehicle distributors.....	14	8,429	10	5,569	98.7	14.3	0.05	2	(D)	2	(D)
Automotive equipment, tire-tube wholesalers.....	108	32,522	95	27,974	90.1	11.5	0.25	1	(D)	12	(D)
Electrical, electronics, appliance distributors	58	68,228	49	59,135	93.2	9.7	0.23	...	...	9	9,093
Electrical apparatus, supplies distributors...	26	35,149	25	(D)	97.8	10.1	0.26	...	...	1	(D)
Electrical appliance, radio, TV set whole- salers.....	27	30,722	19	(D)	86.7	8.5	0.14	...	...	8	(D)
Electronic parts, equipment distributors....	5	2,357	5	2,357	85.3	14.0	0.64	...	...	...	...
Hardware, plumbing-heating goods wholesalers...	46	47,319	44	(D)	90.7	9.3	0.12	1	(D)	1	(D)
Hardware wholesalers.....	21	26,733	21	(D)	85.7	8.8	0.12	...	...	...	(D)
Plumbing, heating equipment, supplies dis- tributors.....	25	20,586	23	(D)	97.3	9.9	0.13	1	(D)	1	(D)
Lumber, construction materials distributors....	148	258,975	116	(V)	(V)	(V)	(V)	5	(V)	27	(V)
Lumber, millwork wholesalers.....	106	238,383	84	(V)	(V)	(V)	(V)	5	(V)	17	(V)
Construction materials distributors.....	42	20,592	32	18,028	95.5	12.0	0.34	...	...	10	2,564
Machinery, equipment supplies distributors.....	242	100,026	205	80,373	94.1	13.0	0.34	4	129	33	19,524
Air conditioning, commercial refrigeration equipment, distributors.....	13	2,925	11	(V)	(V)	(V)	(V)	...	...	2	(V)
Commercial machines, equipment distributors...	25	7,065	21	5,694	94.2	21.2	1.04	1	(D)	3	(D)
Construction machinery, equipment dealers...	25	24,177	24	(D)	92.4	14.9	0.42	...	...	1	(D)
Farm-garden machinery, equipment wholesalers	16	10,911	15	(V)	(V)	(V)	(V)	...	...	1	(V)
Industrial machinery, equipment distributors	49	13,899	38	10,898	95.7	10.3	0.23	2	(D)	9	(D)
Industrial materials, supplies distributors...	53	23,680	43	17,073	94.3	11.5	0.23	1	(D)	9	(D)
Professional equipment, supplies distribu- tors.....	18	6,508	16	(D)	96.7	16.3	0.05	...	...	2	(D)
Service establishment supply houses.....	35	7,751	31	6,339	93.0	12.1	0.29	...	...	4	1,212
Transportation equipment distributors.....	8	3,110	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Metals, metalwork (except scrap) distributors..	31	21,350	28	19,575	93.3	12.5	0.40	1	(D)	2	(D)
Iron, steel and products distributors.....	24	17,173	23	(D)	94.3	12.6	0.46	...	...	1	(D)
Nonferrous metals distributors.....	7	4,177	5	(D)	88.2	12.3	0.15	1	(D)	1	(D)
Scrap, waste materials dealers.....	32	(D)	16	8,145	93.1	7.6	0.31	10	(D)	6	(D)
Iron, steel scrap dealers.....	15	(D)	8	1,559	94.5	10.1	0.71	6	(D)	1	(D)
Waste materials dealers.....	17	7,127	8	6,586	92.8	7.0	0.21	4	269	5	272
Other merchant wholesalers.....	133	58,660	89	43,015	79.8	8.2	0.11	12	1,711	32	13,934
Amusement, sporting goods distributors.....	22	11,661	17	(V)	(V)	(V)	(V)	3	(V)	2	(V)
Book, magazine, newspaper wholesalers.....	31	7,377	20	6,935	98.8	1.4	0.07	5	223	6	219
Coal wholesalers.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Farm supplies wholesalers.....	16	16,136	13	13,363	62.8	2.0	0.04	...	...	3	2,773
Jewelry wholesalers.....	8	(D)	7	(D)	99.6	27.5	0.23	...	...	1	(D)
Petroleum products distributors.....	14	6,750	4	(V)	(V)	(V)	(V)	...	...	10	(V)
Gift, art goods, greeting card wholesalers..	9	1,229	6	1,113	80.8	10.4	0.36	1	(D)	2	(D)
Flower, bulb, plant wholesalers.....	11	2,593	10	(D)	96.0	16.8	0.20	...	...	1	(D)
Miscellaneous products merchant wholesalers.	21	10,215	12	8,810	74.4	7.8	0.05	3	1,152	6	253
PROVIDENCE, RHODE ISLAND											
Total.....	1,043	479,413	765	386,163	89.1	10.6	0.16	72	13,306	206	79,944
Grocery, confectionery, meat wholesalers.....	128	72,187	87	59,474	81.5	4.4	0.04	13	1,165	28	11,548
General-line grocery wholesalers.....	13	25,216	9	22,312	76.4	3.1	(Z)	...	...	4	2,904
Confectionery wholesalers.....	6	(D)	4	(D)	86.2	12.2	(Z)	1	(D)	1	(D)
Fish, seafood distributors.....	21	4,009	10	(V)	(V)	(V)	(V)	4	(V)	7	(V)
Meat, meat products wholesalers.....	32	(D)	28	20,308	87.8	3.8	0.07	1	(D)	3	(D)
Specialty-line grocery wholesalers.....	56	16,567	36	11,311	80.1	4.9	0.08	7	417	13	4,839
Farm products (edible) distributors.....	48	18,603	28	13,790	81.8	3.5	0.01	8	894	12	3,919
Poultry, poultry products distributors.....	8	(D)	4	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fresh fruit, vegetable wholesalers.....	40	(D)	24	12,221	79.5	3.0	0.02	7	(D)	9	2,707
Beer, wine, distilled spirits wholesalers.....	30	(D)	28	(D)	93.6	13.3	0.14	...	...	2	(D)
Beer, ale distributors.....	20	(D)	20	(D)	97.4	11.8	0.18	...	...	...	(D)
Wine, distilled spirits wholesalers.....	10	(D)	8	(D)	88.9	15.0	0.10	...	...	2	(D)
Tobacco distributors.....	31	(D)	26	27,496	75.1	6.2	0.05	3	(D)	2	(D)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
PROVIDENCE, RHODE ISLAND—Continued											
Drugs, chemicele allied products wholesalers...	50	31,386	39	27,449	96.7	9.6	0.20	...	...	11	3,937
General-line drug wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	(D)
Specialty-line drug, toiletries wholesalers...	5	(D)	4	(D)	71.3	6.3	0.10	...	...	1	(D)
Industrial chemicals, explosives distribu- tors.....	34	18,497	25	14,892	97.5	9.7	0.33	...	...	9	3,605
Paint, varnish wholesalers.....	9	(D)	8	(D)	95.2	16.2	0.43	...	...	1	(D)
Dry goods, apparel wholesalers.....	59	19,975	45	15,414	92.3	16.0	0.10	...	...	14	4,561
Clothing, furnishings, footwear wholesalers...	22	6,258	18	5,752	86.0	17.8	0.07	...	...	4	506
General-line dry goods wholesalers.....	3	2,912	3	2,912	91.6	16.9	0.21	...	...	...	(D)
Specialty-line dry goods wholesalers.....	34	10,805	24	(V)	(V)	(V)	(V)	...	...	10	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	29	10,676	25	9,848	91.9	11.9	0.16	...	...	4	828
Furniture (household, office) wholesalers...	11	1,703	8	1,487	89.8	8.9	0.07	...	...	3	216
Home furnishings, floor covering whole- sellers.....	18	8,973	17	8,361	92.3	12.4	0.18	...	...	1	612
Paper allied products wholesalers.....	41	(D)	35	10,997	96.5	12.1	0.25	...	...	6	(D)
Coarse paper and products wholesalers.....	25	9,283	23	8,443	95.8	11.5	0.20	...	...	2	840
Printing and fine paper distributors.....	6	2,795	3	(V)	(V)	(V)	(V)	...	...	3	(V)
Stationery, office supplies wholesalers.....	8	(D)	7	(D)	98.4	15.3	0.51	...	...	1	(D)
Wallpaper wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm products (raw material) merchants.....	12	(D)	6	(D)	82.0	20.0	0.02	3	(D)	3	(D)
Automotive wholesalers.....	82	16,456	64	12,517	82.5	13.6	0.24	3	979	15	2,960
Motor vehicle distributors.....	11	(D)	3	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Automotive equipment, tire-tube wholesalers...	71	(D)	61	11,308	86.8	14.4	0.23	2	(D)	8	(D)
Electrical, electronics appliance distributors...	49	(D)	40	30,825	95.1	12.7	0.18	1	(D)	8	(D)
Electrical apparatus, supplies distributors...	23	(D)	21	(D)	95.7	15.3	0.28	1	(D)	1	(D)
Electrical appliance, radio, TV set whole- sellers.....	17	15,510	14	15,254	96.9	11.1	0.10	...	...	3	256
Electronic parts, equipment distributors....	9	(D)	5	2,647	81.5	9.3	0.23	...	...	4	(D)
Hardware, plumbing-heating goods wholesalers...	40	(D)	32	10,556	94.9	15.0	0.31	...	...	8	(D)
Hardware wholesalers.....	6	1,551	5	(D)	97.0	14.6	0.07	...	...	1	(D)
Plumbing, heating equipment, supplies dis- tributors.....	34	(D)	27	(D)	94.5	15.0	0.35	...	...	7	(D)
Lumber, construction materials distributors....	44	22,783	31	19,572	96.2	13.1	0.30	...	...	13	3,211
Lumber, millwork wholesalers.....	12	(D)	8	7,192	98.7	8.9	0.13	...	...	4	(D)
Construction materials distributors.....	32	(D)	23	12,380	94.8	15.6	0.40	...	...	9	(D)
Machinery, equipment, supplies distributors....	140	(D)	116	25,625	95.2	11.6	0.34	3	(D)	21	5,557
Air conditioning, commercial refrigeration equipment, distributors.....	7	(D)	6	(D)	93.2	12.0	0.51	...	...	1	(D)
Commercial machines, equipment distributors...	11	2,762	9	2,641	95.2	17.6	0.57	...	...	2	121
Construction machinery, equipment dealers...	6	1,710	6	1,710	93.6	6.5	0.06	...	...	...	...
Farm-garden machinery, equipment whole- sellers.....	5	(D)	5	(D)	83.2	10.3	0.80	...	...	...	...
Industrial machinery, equipment distributors...	29	(D)	22	(V)	(V)	(V)	(V)	...	...	7	(V)
Industrial materials, supplies distributors...	42	(D)	35	8,825	99.2	10.0	0.25	2	(D)	5	(D)
Professional equipment, supplies distribu- tors.....	10	(D)	6	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Service establishment supply houses.....	29	4,636	26	3,713	92.5	16.6	0.57	...	...	3	923
Transportation equipment distributors.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Metals, metalwork (except scrap) distributors..	11	(D)	9	(D)	98.4	14.8	0.14	...	...	2	(D)
Iron, steel and products distributors.....	6	2,572	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Nonferrous metals distributors.....	5	(D)	4	(D)	98.2	16.7	0.18	...	...	1	(D)
Scrap, waste materials dealers.....	76	24,747	47	22,153	86.1	5.4	0.24	19	1,686	10	908
Iron, steel scrap dealers.....	20	(D)	11	7,093	59.0	5.5	0.01	5	210	4	(D)
Waste materials dealers.....	56	(D)	36	15,060	98.8	5.4	0.35	14	1,476	6	(D)
Other merchant wholesalers.....	173	(D)	107	(V)	(V)	(V)	(V)	19	(V)	47	(V)
Amusement, sporting goods distributors.....	18	2,964	14	2,488	84.9	17.6	0.32	1	100	3	376
Book, magazine, newspaper wholesalers.....	17	5,301	6	3,866	97.3	6.7	0.03	6	1,103	5	332
Coal wholesalers.....	1	(D)	...	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers.....	4	(D)	2	(V)	(V)	(V)	(V)	...	...	2	(V)
Jewelry wholesalers.....	80	16,153	54	12,375	96.0	14.1	0.29	10	168	16	3,610
Petroleum products distributors.....	12	(D)	3	3,061	92.0	11.0	0.78	...	...	9	(D)
Gift, art goods, greeting card wholesalers..	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Flower, bulb, plant wholesalers.....	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
Miscellaneous products merchant wholesalers...	35	22,208	24	(V)	(V)	(V)	(V)	2	(V)	9	(V)
ST. LOUIS, MISSOURI											
Total.....	2,168	1,743,070	1,606	1,287,822	90.2	8.8	0.10	159	173,807	403	281,441
Grocery, confectionery, meat wholesalers.....	205	235,080	142	169,204	83.9	3.9	0.04	15	1,688	48	64,188
General-line grocery wholesalers.....	23	121,125	14	(V)	(V)	(V)	(V)	...	...	9	(V)
Confectionery wholesalers.....	17	5,526	12	4,292	50.8	3.8	(Z)	3	(D)	2	(D)
Fish, seafood distributors.....	6	3,783	5	(D)	52.6	3.0	(Z)	...	...	1	(D)
Meat, meat products wholesalers.....	51	29,554	36	23,861	48.9	2.7	0.13	4	(D)	11	(D)
Specialty-line grocery wholesalers.....	108	75,092	75	70,576	88.5	6.0	0.06	8	878	25	3,638
Farm products (edible) distributors.....	144	78,271	98	67,063	88.4	3.4	0.16	13	1,572	33	9,636
Poultry, poultry products distributors.....	38	27,117	28	25,386	91.1	3.0	0.02	2	(D)	8	(D)
Fresh fruit, vegetable wholesalers.....	106	51,154	70	41,677	86.7	3.6	0.24	11	(D)	25	(D)

... Represents zero. D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

3-32 WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
ST. LOUIS, MISSOURI-Continued											
Beer, wine, distilled spirits wholesalers.....	56	62,116	37	47,855	74.0	8.9	0.06	14	6,899	5	7,362
Beer, ale distributors.....	29	14,318	12	(D)	33.5	2.5	0.03	14	6,899	3	(D)
Wine, distilled spirits wholesalers.....	27	47,798	25	(D)	79.9	9.8	0.07	...	...	2	(D)
Tobacco distributors.....	32	44,911	20	29,928	55.2	2.4	0.04	6	2,400	6	12,583
Drugs, chemicals, allied products wholesalers..	84	48,028	65	40,651	89.8	8.3	0.05	2	(D)	17	(D)
General-line drug wholesalers.....	5	24,219	4	(D)	90.6	8.7	0.04	...	...	1	(D)
Specialty-line drug, toiletries wholesalers.....	40	10,205	30	7,820	80.3	4.9	0.05	2	(D)	8	(D)
Industrial chemicals, explosives distribu- tors.....	22	(D)	15	6,307	95.8	9.1	0.06	...	...	7	(D)
Paint, varnish wholesalers.....	17	(D)	16	(D)	94.0	11.8	0.10	...	...	1	(D)
Dry goods, apparel wholesalers.....	123	149,703	111	146,947	98.9	16.9	0.07	1	(D)	11	2,673
Clothing, furnishings, footwear wholesalers.....	89	43,543	81	42,563	99.1	13.4	0.14	...	...	8	980
General-line dry goods wholesalers.....	4	(D)	3	(D)	(V)	(V)	(V)	...	...	1	(D)
Specialty-line dry goods wholesalers.....	29	8,846	26	8,237	90.9	12.2	0.16	1	(D)	2	(D)
Piece goods converters.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	72	32,797	58	28,471	91.1	9.2	0.15	2	(D)	12	(D)
Furniture (household, office) wholesalers...	34	(D)	27	9,421	93.4	9.0	0.17	1	(D)	6	(D)
Home furnishings, floor coverings whole- salers.....	38	(D)	31	19,050	89.9	9.3	0.14	1	(D)	6	(D)
Paper, allied products wholesalers.....	71	72,835	54	58,947	97.4	9.8	0.04	1	(D)	16	(D)
Coarse paper and products wholesalers.....	34	40,457	27	30,713	97.2	7.2	0.03	...	...	7	9,744
Printing and fine paper distributors.....	13	26,675	11	(D)	98.1	12.8	0.02	...	...	2	(D)
Stationery, office supplies wholesalers.....	23	(D)	16	(V)	(V)	(V)	(V)	...	...	7	(V)
Wallpaper wholesalers.....	1	(D)	...	...	...	...	...	1	(V)	...	...
Farm products (raw materials) merchants.....	53	197,023	22	50,829	78.3	2.0	0.05	25	143,512	6	2,682
Automotive wholesalers.....	177	80,788	145	67,610	86.4	7.0	0.11	11	6,756	21	6,422
Motor vehicle distributors.....	19	25,132	11	18,097	87.2	2.0	0.02	5	6,358	3	677
Automotive equipment, tire-tube wholesalers.	158	55,656	134	49,513	86.2	8.8	0.14	6	398	18	5,745
Electrical, electronics, appliance distributors	86	122,071	71	90,716	91.5	10.5	0.19	1	(D)	14	(D)
Electrical apparatus, supplies distribu- tors.....	35	47,614	32	47,145	97.6	11.8	0.21	...	...	3	469
Electrical appliance, radio, TV set whole- salers.....	28	69,035	19	(V)	(V)	(V)	(V)	...	...	9	(V)
Electronic parts, equipment distributors....	23	5,422	20	4,704	60.9	7.2	0.28	1	(D)	2	(D)
Hardware, plumbing-heating goods wholesalers...	71	73,899	59	66,459	95.3	11.4	0.11	1	(D)	11	(D)
Hardware wholesalers.....	26	42,854	22	39,081	98.4	13.5	0.06	...	...	4	3,773
Plumbing, heating equipment, supplies dis- tributors.....	45	31,045	37	27,378	91.0	8.3	0.18	1	(D)	7	(D)
Lumber, construction materials distributors....	140	104,840	123	85,394	94.7	9.7	0.11	...	...	17	19,446
Lumber, millwork wholesalers.....	48	55,461	42	42,140	93.0	7.8	0.11	...	...	6	13,321
Construction materials distributors.....	92	49,379	81	43,254	96.4	11.6	0.12	...	...	11	6,125
Machinery, equipment, supplies distributors....	408	174,218	312	146,512	94.2	10.9	0.16	15	3,329	81	24,377
Air conditioning, commercial refrigeration equipment, distributors.....	29	9,841	21	6,847	83.2	8.4	0.28	2	(D)	6	(D)
Commercial machines, equipment distributors.	47	11,090	34	8,684	87.4	20.0	0.15	6	1,367	7	1,039
Construction machinery, equipment dealers...	20	20,383	11	16,943	96.4	14.2	0.49	3	742	6	2,698
Farm-garden machinery, equipment whole- salers.....	12	12,519	12	12,519	81.5	6.6	0.09	...	...	...	...
Industrial machinery, equipment distribu- tors.....	68	31,367	53	21,395	97.9	9.1	0.07	2	(D)	13	(D)
Industrial materials, supplies distributors.	82	40,500	64	35,399	98.6	7.2	0.06	2	(D)	16	(D)
Professional equipment, supplies distribu- tors.....	38	24,867	25	23,236	98.9	16.4	0.06	...	...	13	1,631
Service establishment supply houses.....	101	20,235	85	18,297	88.5	10.2	0.28	...	...	16	1,938
Transportation equipment distributors.....	11	3,416	7	3,192	99.2	7.2	(Z)	...	...	4	224
Metals, metalwork (except scrap) distributors..	57	55,825	45	46,047	97.9	7.3	0.11	2	(D)	10	(D)
Iron, steel and products distributors.....	47	40,980	38	36,375	98.1	8.0	0.12	1	(D)	8	(D)
Nonferrous metals distributors.....	10	14,845	7	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Scrap, waste materials dealers.....	147	55,320	90	47,798	95.6	6.6	0.05	34	2,911	23	4,611
Iron, steel scrap dealers.....	69	37,047	43	34,659	95.2	6.4	0.06	14	956	12	1,432
Waste materials dealers.....	78	18,273	47	13,139	96.5	7.0	0.03	20	1,955	11	3,179
Other merchant wholesalers.....	242	155,345	154	(V)	(V)	(V)	(V)	16	(V)	72	(V)
Amusement, sporting goods distributors.....	45	31,083	38	30,079	91.4	10.5	0.11	2	(D)	5	(D)
Book, magazine, newspaper wholesalers.....	28	6,318	13	5,208	97.0	8.6	0.08	4	163	11	947
Coal wholesalers.....	16	6,017	11	(V)	(V)	(V)	(V)	...	...	5	(V)
Farm supplies wholesalers.....	17	14,953	9	(V)	(V)	(V)	(V)	3	(V)	5	(V)
Jewelry wholesalers.....	33	(D)	27	(V)	(V)	(V)	(V)	...	...	6	(V)
Petroleum products distributors.....	25	21,210	5	(V)	(V)	(V)	(V)	1	(V)	19	(V)
Gift, art goods, greeting card wholesalers..	13	(D)	8	979	89.3	16.4	0.31	1	(D)	4	(D)
Flower, bulb, plant wholesalers.....	11	2,622	8	2,482	78.2	7.7	0.08	...	...	3	140
Miscellaneous products merchant wholesalers.	54	61,402	35	(V)	(V)	(V)	(V)	5	(V)	14	(V)
SAN ANTONIO, TEXAS											
Total.....	628	371,120	457	302,791	87.2	9.2	0.19	56	18,137	115	50,192
Grocery, confectionery, meat wholesalers.....	69	73,646	50	60,260	79.9	3.8	0.08	5	4,929	14	8,457
General-line grocery wholesalers.....	11	44,184	8	34,106	83.2	4.6	0.02	1	(D)	2	(D)
Confectionery wholesalers.....	5	6,265	5	6,243	76.7	1.4	0.22	...	...	...	(D)
Meat, fish wholesalers.....	25	13,944	22	13,288	70.9	3.3	0.18	1	(D)	2	(D)
Specialty-line grocery wholesalers.....	28	9,253	15	6,623	84.5	2.9	0.05	3	153	10	2,477

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.
Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SAN ANTONIO, TEXAS-Continued											
Farm products (edible) distributors.....	56	25,301	31	15,747	74.3	3.4	0.16	17	4,520	8	5,034
Poultry, poultry products distributors.....	8	1,861	4	(V)	(V)	(V)	(V)	2	(V)	2	(V)
Fresh fruit, vegetable wholesalers.....	48	23,440	27	15,276	73.8	3.3	0.16	15	(D)	6	(D)
Beer, wine, distilled spirits wholesalers.....	14	32,661	10	25,794	84.6	8.6	0.13	3	(D)	1	(D)
Tobacco distributors.....	5	12,273	4	(D)	64.0	4.7	(Z)	1	(D)	...	...
Drugs, chemicals, allied products wholesalers..	26	13,933	19	12,844	92.9	12.6	0.04	2	(D)	5	(D)
General- and specialty-line drug wholesalers	16	11,748	11	(D)	92.5	12.9	0.05	2	(D)	3	(D)
Industrial chemicals, paint wholesalers.....	10	2,185	8	(D)	95.3	10.8	(Z)	...	...	2	(D)
Dry goods, apparel wholesalers.....	21	8,178	18	7,730	90.8	15.0	0.36	...	...	3	448
Clothing, furnishings, footwear wholesalers.	15	2,105	13	(D)	87.9	15.6	0.40	...	...	2	(D)
General- and specialty-line dry goods whole- salers.....	6	6,073	5	(D)	91.6	14.8	0.35	...	...	1	(D)
Furniture, home furnishings wholesalers.....	14	5,323	9	(V)	(V)	(V)	(V)	2	(V)	3	(V)
Paper, allied products wholesalers.....	15	8,375	12	7,935	96.9	9.4	0.19	1	(D)	2	(D)
Farm products (raw materials) merchants.....	12	6,905	4	(V)	(V)	(V)	(V)	2	(V)	6	(V)
Automotive wholesalers.....	68	13,002	57	11,839	83.3	10.4	0.33	2	(D)	9	(D)
Electrical, electronics, appliance distributors	44	46,149	40	44,220	93.0	11.4	0.25	1	(D)	3	(D)
Hardware, plumbing-heating goods wholesalers...	20	10,570	17	10,295	94.5	8.9	0.46	...	...	3	275
Hardware wholesalers.....	12	6,992	11	(D)	94.1	8.4	0.16	...	...	1	(D)
Plumbing, heating equipment, supplies dis- tributors.....	8	3,578	6	(D)	95.3	10.0	1.04	...	...	2	(D)
Lumber, construction materials distributors....	46	38,272	30	33,294	97.5	8.4	0.12	2	(D)	14	(D)
Lumber, millwork wholesalers.....	15	24,892	10	21,610	98.6	6.9	0.07	...	...	5	3,282
Construction materials distributors.....	31	13,380	20	11,684	95.5	11.1	0.20	2	(D)	9	(D)
Machinery, equipment, supplies distributors....	125	47,193	98	39,697	91.1	17.0	0.36	7	1,246	20	6,250
Commercial machines, equipment distributors.	15	6,899	14	(D)	94.2	22.2	0.60	...	...	1	(D)
Industrial machinery, equipment distributors	19	4,971	12	4,457	95.5	12.5	0.18	2	(D)	5	(D)
Industrial materials, supplies distributors.	6	789	6	789	71.9	11.3	0.38	...	...	...	...
Professional equipment, supplies distribu- tors.....	18	2,627	13	1,777	94.6	16.3	0.23	1	(D)	4	(D)
Service establishment supply houses.....	29	4,206	24	3,431	88.1	11.1	0.23	2	(D)	3	(D)
Other machinery, equipment, supplies dis- tributors.....	38	27,701	29	23,766	90.4	17.8	0.36	2	(D)	7	(D)
Metals, metalwork (except scrap) distributors..	9	6,978	7	(V)	(V)	(V)	(V)	...	...	2	(V)
Scrap, waste materials dealers.....	17	3,751	7	(V)	(V)	(V)	(V)	6	(V)	4	(V)
Other merchant wholesalers.....	67	18,610	44	11,158	89.3	9.9	0.23	5	1,790	18	5,662
Amusement, sporting goods distributors.....	12	3,394	9	2,438	90.5	13.0	0.16	...	...	3	956
Jewelry wholesalers.....	3	1,208	3	1,108	93.6	26.4	0.36	...	...	...	100
Merchant wholesalers, n.e.c.....	52	14,008	32	(V)	(V)	(V)	(V)	5	(V)	15	(V)
SAN DIEGO, CALIFORNIA											
Total.....	523	266,874	393	221,613	88.1	8.2	0.23	32	7,519	98	37,742
Grocery, confectionery, meat wholesalers.....	67	68,811	48	64,935	86.2	4.1	0.04	2	(D)	17	(D)
General-line grocery wholesalers.....	16	44,147	10	42,312	91.4	3.1	0.01	...	...	6	1,835
Confectionery wholesalers.....	8	3,510	5	3,342	97.2	7.3	0.06	1	(D)	2	(D)
Meat, fish wholesalers.....	21	13,515	16	12,127	83.3	6.2	0.10	1	(D)	4	(D)
Specialty-line grocery wholesalers.....	22	7,639	17	7,154	55.4	5.0	0.15	...	...	5	485
Farm products (edible) distributors.....	43	20,690	33	15,280	84.5	5.7	0.19	6	4,139	4	1,271
Poultry, poultry products distributors.....	10	3,327	7	3,207	82.0	6.6	0.12	1	(D)	2	(D)
Fresh fruit, vegetable wholesalers.....	33	17,363	26	12,073	85.2	5.5	0.21	5	(D)	2	(D)
Beer, wine, distilled spirits wholesalers.....	17	25,915	17	(D)	80.8	9.4	0.16	...	...	...	(D)
Tobacco distributors.....	10	6,543	3	4,927	75.2	5.4	0.06	7	1,616	...	...
Drugs, chemicals, allied products wholesalers..	17	10,654	12	8,970	97.8	7.8	0.33	...	...	5	1,684
General- and specialty-line drug wholesalers	7	9,935	5	(D)	98.0	7.7	0.28	...	...	2	(D)
Industrial chemicals, paint wholesalers.....	10	719	7	(V)	(V)	(V)	(V)	...	...	3	(V)
Dry goods, apparel wholesalers.....	7	1,295	6	(D)	84.5	16.8	1.03	...	...	1	(D)
Clothing, furnishings, footwear wholesalers.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
General- and specialty-line dry goods whole- salers.....	5	(D)	4	(D)	83.0	17.7	1.14	...	...	1	(D)
Furniture, home furnishings wholesalers.....	11	2,077	9	(D)	98.7	10.2	0.11	...	...	2	(D)
Paper, allied products wholesalers.....	6	4,265	5	(D)	97.0	7.6	0.12	...	...	1	(D)
Farm products (raw materials) merchants.....	4	601	2	(V)	(V)	(V)	(V)	...	...	2	(V)
Automotive wholesalers.....	68	12,367	60	11,485	84.1	10.5	0.24	2	(D)	6	(D)
Electrical, electronics, appliance distributors	29	25,737	22	20,913	91.0	13.0	0.51	2	(D)	5	(D)
Hardware, plumbing-heating goods wholesalers...	23	20,435	17	15,704	93.8	11.0	0.39	1	(D)	5	(D)
Hardware wholesalers.....	11	7,971	7	(D)	93.9	12.2	0.29	...	...	4	(D)
Plumbing, heating equipment, supplies dis- tributors.....	12	12,464	10	(D)	93.8	10.3	0.45	1	(D)	1	(D)
Lumber, construction materials distributors....	37	20,479	29	14,908	89.8	11.0	0.56	...	...	8	5,571
Lumber, millwork wholesalers.....	11	5,680	9	4,658	92.6	9.9	0.39	...	...	2	1,022
Construction materials distributors.....	26	14,799	20	(V)	(V)	(V)	(V)	...	...	6	(V)

... Represents zero.

D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954—CREDIT, RECEIVABLES, BAD DEBT LOSSES—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SAN DIEGO, CALIFORNIA—Continued											
Machinery, equipment, supplies distributors....	104	27,022	77	(V)	(V)	(V)	(V)	3	(V)	24	(V)
Commercial machines, equipment distributors.	13	2,308	7	(V)	(V)	(V)	(V)	3	(V)	3	(V)
Industrial machinery, equipment distributors.	12	2,942	10	(D)	93.0	10.3	0.11	...	...	2	(D)
Industrial materials, supplies distributors.	13	5,410	11	(V)	(V)	(V)	(V)	...	...	2	(V)
Professional equipment, supplies distribu- tors.....	15	2,206	14	(D)	93.8	13.0	0.33	...	...	1	(D)
Service establishment supply houses.....	22	5,826	12	(V)	(V)	(V)	(V)	...	...	10	(V)
Other machinery, equipment supplies distrib- utors.....	29	8,330	23	6,549	95.4	12.7	0.44	...	...	6	1,781
Metals, metalwork (except scrap) distributors..	5	3,824	4	(D)	91.1	9.6	0.10	...	...	1	(D)
Scrap, waste materials dealers.....	12	2,690	4	1,208	97.4	8.0	0.25	6	(D)	2	(D)
Other merchant wholesalers.....	63	13,469	45	10,417	90.1	9.8	0.30	3	217	15	2,835
Amusement, sporting goods distributors.....	15	3,277	12	(D)	87.7	10.1	0.83	...	...	3	(D)
Jewelry wholesalers.....	5	1,305	4	(D)	92.4	9.2	(Z)	...	...	1	(D)
Merchant wholesalers, n.e.c.....	43	8,887	29	6,022	90.8	9.8	0.08	3	217	11	2,648
SAN FRANCISCO-OAKLAND, CALIFORNIA											
Total.....	3,143	2,387,238	2,425	1,848,262	91.6	8.7	0.15	103	48,497	615	490,479
Grocery, confectionery, meat wholesalers.....	378	612,865	280	458,171	93.0	5.5	0.06	16	6,271	82	148,423
General-line grocery wholesalers.....	33	117,081	23	110,885	94.3	5.0	0.06	2	(D)	8	(D)
Confectionery wholesalers.....	24	13,546	19	13,111	92.2	3.4	0.05	2	(D)	3	(D)
Fish, seafood distributors.....	40	18,542	32	15,984	92.6	8.2	0.15	1	(D)	7	(D)
Meat, meat products wholesalers.....	70	70,096	53	48,674	92.3	5.8	0.17	2	(D)	15	(D)
Specialty-line grocery wholesalers.....	211	393,600	153	269,517	92.6	5.6	0.04	9	4,656	49	119,427
Farm products (edible) distributors.....	157	103,831	124	89,071	83.2	6.3	0.18	5	403	28	14,357
Poultry, poultry products distributors.....	29	24,117	22	19,485	88.9	5.3	0.05	...	...	7	4,632
Fresh fruit, vegetable wholesalers.....	128	79,714	102	69,586	81.6	6.5	0.22	5	403	21	9,725
Beer, wine, distilled spirits wholesalers.....	119	166,013	101	158,397	87.5	10.8	0.13	1	(D)	17	(D)
Beer, ale distributors.....	57	37,718	50	35,107	54.6	5.9	0.10	1	(D)	6	(D)
Wine, distilled spirits wholesalers.....	62	128,295	51	123,290	96.9	12.2	0.14	...	...	11	5,005
Tobacco distributors.....	37	52,883	29	46,624	83.6	6.6	0.10	...	...	8	6,259
Drugs, chemicals allied products wholesalers...	122	92,795	101	68,624	97.1	8.6	0.09	1	(D)	20	(D)
General-line drug wholesalers.....	5	20,583	4	(D)	98.6	7.9	0.05	1	(D)	...	...
Specialty-line drug, toiletries wholesalers.	60	36,382	51	31,936	96.4	9.4	0.09	...	...	9	4,446
Industrial chemicals, explosives distribu- tors.....	34	31,165	25	(V)	(V)	(V)	(V)	...	...	9	(V)
Paint, varnish wholesalers.....	23	4,665	21	(D)	95.2	9.0	0.19	...	...	2	(D)
Dry goods, apparel wholesalers.....	131	68,605	104	(V)	(V)	(V)	(V)	1	(D)	26	(V)
Clothing, furnishing, footwear wholesalers.	89	40,694	73	33,770	96.0	14.1	0.23	1	(D)	15	(D)
General-line dry goods wholesalers.....	2	(D)	...	(V)	(V)	(V)	(V)	...	...	2	(V)
Specialty-line dry goods wholesalers.....	39	8,311	30	7,317	95.9	11.4	0.21	...	...	9	994
Piece goods converters.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	124	64,881	94	54,872	98.0	12.2	0.30	1	(D)	29	(D)
Furniture (household, office) wholesalers...	48	23,539	35	18,434	97.7	9.6	0.23	...	...	13	5,105
Home-furnishings, floor coverings whole- salers.....	76	41,342	59	36,438	98.1	13.5	0.33	1	(D)	16	(D)
Paper, allied products wholesalers.....	93	63,675	68	50,578	97.4	10.5	0.07	1	(D)	24	(D)
Coarse paper and products wholesalers.....	39	16,587	30	14,471	97.8	11.2	0.12	...	...	9	2,116
Printing and fine paper distributors.....	15	39,855	12	31,234	97.1	9.9	0.03	...	...	3	8,621
Stationery, office supplies wholesalers.....	29	(D)	18	(V)	(V)	(V)	(V)	...	...	11	(V)
Wallpaper wholesalers.....	10	(D)	8	(D)	97.3	15.4	0.28	1	(D)	1	(D)
Farm products (raw materials) merchants.....	33	53,905	19	21,855	81.3	5.0	0.05	11	28,087	3	3,963
Automotive wholesalers.....	286	80,856	244	70,763	79.4	9.1	0.19	6	1,101	36	8,992
Motor vehicle distributors.....	20	14,179	16	10,392	58.9	5.9	0.07	1	(D)	3	(D)
Automotive equipment, tire-tube wholesalers.	266	66,677	228	60,371	82.9	9.7	0.21	5	(D)	33	(D)
Electrical, electronics, appliance distributors	137	128,719	114	117,819	92.0	9.2	0.19	2	(D)	21	(D)
Electrical apparatus, supplies distributors.	56	66,577	46	61,835	98.5	9.0	0.11	1	(D)	9	(D)
Electrical appliance, radio, TV set whole- salers.....	34	41,801	25	36,809	88.9	9.3	0.21	1	(D)	8	(D)
Electronic parts, equipment distributors....	47	20,341	43	19,175	77.0	9.6	0.37	...	...	4	1,166
Hardware, plumbing-heating goods wholesalers...	117	124,726	91	(V)	(V)	(V)	(V)	1	(V)	25	(V)
Hardware wholesalers.....	44	58,833	36	(V)	(V)	(V)	(V)	...	...	8	(V)
Plumbing, heating equipment, supplies dis- tributors.....	73	65,893	55	(V)	(V)	(V)	(V)	1	(V)	17	(V)
Lumber, construction materials distributors...	212	178,734	155	137,184	93.5	9.5	0.15	5	1,523	52	40,027
Lumber, millwork wholesalers.....	103	125,607	76	96,425	92.0	9.3	0.12	5	1,523	22	27,659
Construction materials distributors.....	109	53,127	79	40,759	97.1	9.9	0.23	...	...	30	12,368
Machinery, equipment, supplies distributors....	653	239,549	520	187,016	94.8	10.9	0.23	16	1,778	117	50,755
Air conditioning, commercial refrigeration equipment, distributors.....	35	10,597	24	(V)	(V)	(V)	(V)	...	...	11	(V)
Commercial machine, equipment distributors.	74	18,412	58	13,422	94.5	11.3	0.48	2	(D)	14	(D)
Construction machinery, equipment dealers...	47	33,848	36	(V)	(V)	(V)	(V)	...	...	11	(V)
Farm-garden machinery, equipment wholesalers	23	11,296	19	9,813	93.3	8.4	0.05	1	(D)	3	(D)
Industrial materials, equipment distributors	131	42,314	97	33,246	90.1	8.3	0.17	5	1,027	29	8,041
Industrial equipment, supplies distributors.	131	68,660	105	55,060	98.8	10.6	0.21	4	411	22	13,189
Professional equipment, supplies distribu- tors.....	65	20,625	59	18,852	96.2	15.3	0.24	...	...	6	1,773
Service establishment supply houses.....	112	24,706	95	22,763	92.2	13.4	0.22	2	(D)	15	(D)
Transportation equipment distributors.....	35	9,091	27	8,063	89.7	8.5	0.12	2	(D)	6	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately.

CREDIT, RECEIVABLES, AND BAD DEBT LOSSES

3-35

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SAN FRANCISCO-OAKLAND, CALIFORNIA--Continued											
Metals, metalwork (except scrap) distributors..	83	62,830	66	51,576	96.1	12.2	0.29	3	1,897	14	9,357
Iron, steel and products distributors.....	67	52,841	56	44,016	95.7	12.1	0.31	1	(D)	10	(D)
Nonferrous metals distributors.....	16	9,989	10	7,560	98.5	12.8	0.17	2	(D)	4	(D)
Scrap, waste materials dealers.....	95	27,968	41	21,965	95.4	5.7	0.13	25	2,190	29	3,813
Iron, steel scrap dealers.....	49	17,197	17	12,901	97.5	4.3	0.04	17	1,823	15	2,473
Waste materials dealers.....	46	10,771	24	9,064	92.4	7.7	0.25	8	367	14	1,340
Other merchant wholesalers.....	366	264,403	274	195,032	89.2	9.3	0.14	8	4,417	84	64,954
Amusement, sporting goods distributors.....	70	25,811	55	22,452	94.3	13.9	0.28	...	...	15	3,359
Book, magazine, newspaper wholesalers.....	22	11,259	15	9,762	96.8	10.5	0.06	...	...	7	1,497
Coal wholesalers.....	2	(D)	1	(V)	(V)	(V)	(V)	...	...	1	(V)
Farm supplies wholesalers.....	30	49,385	24	41,245	92.5	8.2	0.08	2	(D)	4	(D)
Jewelry wholesalers.....	46	15,621	43	15,301	95.5	22.3	0.39	...	...	3	320
Petroleum products distributors.....	20	15,388	8	(V)	(V)	(V)	(V)	1	(V)	11	(V)
Gift, art goods, greeting card wholesalers..	32	(D)	26	2,613	95.6	14.3	0.42	1	(D)	5	(D)
Flower, bulb, plant wholesalers.....	37	11,339	34	10,793	90.7	12.1	0.33	1	(D)	2	(D)
Miscellaneous products merchant wholesalers.	107	132,134	68	(V)	(V)	(V)	(V)	3	(V)	36	(V)
SEATTLE, WASHINGTON											
Total.....	1,296	867,025	987	669,922	89.8	9.5	0.17	61	20,492	248	176,611
Grocery, confectionery, meat wholesalers.....	120	168,915	82	(V)	(V)	(V)	(V)	10	(V)	28	(V)
General-line grocery wholesalers.....	13	77,399	10	71,301	87.7	5.2	0.04	1	(D)	2	(D)
Confectionery wholesalers.....	16	5,053	12	4,826	73.2	5.7	0.08	1	(D)	3	(D)
Fish, seafood distributors.....	21	10,339	15	9,155	87.0	7.4	0.05	1	(D)	5	(D)
Meat, meat products wholesalers.....	12	8,549	7	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Specialty-line grocery wholesalers.....	58	67,575	38	(V)	(V)	(V)	(V)	6	(V)	14	(V)
Farm products (edible) distributors.....	45	34,053	37	26,074	88.4	4.4	0.04	2	(D)	6	(D)
Poultry, poultry products distributors.....	15	7,212	11	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Fresh fruit, vegetable wholesalers.....	30	26,841	26	22,965	90.2	4.5	0.04	1	(D)	3	(D)
Beer, wine, distilled spirits wholesalers.....	26	33,557	11	13,619	60.9	12.3	0.37	11	12,834	4	7,104
Beer, ale distributors.....	17	16,365	5	7,034	27.3	3.8	0.24	10	(D)	2	(D)
Wine, distilled spirits wholesalers.....	9	17,192	6	(V)	(V)	(V)	(V)	1	(V)	2	(V)
Tobacco distributors.....	9	12,798	6	8,663	63.0	5.0	0.09	1	(D)	2	(D)
Drugs, chemicals, allied products wholesalers..	44	35,739	34	32,950	93.8	6.6	0.10	...	...	10	2,789
General-line drug wholesalers.....	4	(D)	4	(D)	95.4	6.5	0.03	...	...	...	...
Specialty-line drug, toiletries wholesalers.	14	5,323	12	(D)	80.2	2.9	0.02	...	...	2	(D)
Industrial chemicals, explosives distribu- tors.....	12	13,012	7	11,647	96.3	7.4	0.24	...	...	5	1,365
Paint, varnish wholesalers.....	14	(D)	11	1,946	98.5	12.3	0.05	...	...	3	(D)
Dry goods, apparel wholesalers.....	35	10,672	21	(V)	(V)	(V)	(V)	2	(V)	12	(V)
Clothing, furnishings, footwear wholesalers.	20	5,965	14	5,097	96.8	13.4	0.16	1	(D)	5	(D)
General-line dry goods wholesalers.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Specialty-line dry goods wholesalers.....	14	(D)	7	(V)	(V)	(V)	(V)	1	(V)	6	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	52	28,488	39	23,350	98.1	15.3	0.20	1	(D)	12	(D)
Furniture (household, office) wholesalers...	23	6,565	16	5,117	98.0	17.1	0.23	1	(D)	6	(D)
Home furnishings, floor coverings whole- salers.....	29	21,923	23	18,233	98.1	14.8	0.19	...	...	6	3,690
Paper, allied products wholesalers.....	30	20,810	23	19,851	97.3	10.0	0.09	...	...	7	959
Coarse paper and products wholesalers.....	13	17,094	10	16,410	97.1	9.8	0.05	...	...	3	684
Printing and fine paper distributors.....	3	(D)	3	(D)	98.7	12.2	0.42	...	...	...	...
Stationery, office supplies wholesalers.....	14	(D)	10	(D)	98.3	10.3	0.20	...	...	4	(D)
Wallpaper wholesalers.....	...	...	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants.....	18	21,307	11	16,967	28.9	1.1	(Z)	4	1,333	3	3,007
Automotive wholesalers.....	132	39,882	111	34,258	90.6	12.2	0.25	3	517	18	5,107
Motor vehicle distributors.....	22	10,420	14	7,426	93.7	16.2	0.27	1	(D)	7	(D)
Automotive equipment, tire-tube wholesalers.	110	29,462	97	26,832	89.8	11.1	0.24	2	(D)	11	(D)
Electrical, electronics, appliance distributors	78	82,783	65	68,742	96.9	11.7	0.23	2	(D)	11	(D)
Electrical apparatus, supplies distributors.	32	35,292	27	34,681	98.1	13.5	0.22	...	...	5	611
Electrical appliance, radio, TV set whole- salers.....	29	42,314	25	30,911	96.6	9.8	0.19	2	(D)	2	(D)
Electronic parts, equipment distributors....	17	5,177	13	(V)	(V)	(V)	(V)	...	...	4	(V)
Hardware, plumbing-heating goods wholesalers...	64	36,530	51	33,313	90.9	11.3	0.23	1	(D)	12	(D)
Hardware wholesalers.....	24	17,999	18	16,812	90.4	12.6	0.17	...	...	6	1,187
Plumbing, heating equipment, supplies dis- tributors.....	40	18,531	33	16,501	91.5	10.0	0.29	1	(D)	6	(D)
Lumber, construction materials distributors....	129	118,860	98	93,609	94.1	10.5	0.21	4	1,441	27	23,810
Lumber, millwork wholesalers.....	83	94,241	65	75,314	93.7	8.5	0.20	2	(D)	16	(D)
Construction materials distributors.....	46	24,619	33	18,295	95.9	18.7	0.24	2	(D)	11	(D)
Machinery, equipment, supplies distributors....	294	125,085	237	91,882	91.7	11.7	0.24	7	1,217	50	31,986
Air conditioning, commercial refrigeration equipment, distributors.....	17	5,463	14	4,658	93.4	24.5	0.56	...	...	3	805
Commercial machines, equipment distributors.	31	11,828	24	(V)	(V)	(V)	(V)	...	...	7	(V)
Construction machinery, equipment dealers...	20	15,416	15	(V)	(V)	(V)	(V)	1	(V)	4	(V)
Farm-garden machinery, equipment wholesalers	8	3,047	8	3,047	96.5	7.9	0.03	...	...	...	...
Industrial machinery, equipment distributors	56	24,872	39	(V)	(V)	(V)	(V)	3	(V)	14	(V)
Industrial materials, supplies distributors.	68	27,041	55	24,331	85.1	8.7	0.16	1	(D)	12	(D)
Professional equipment, supplies distribu- tors.....	24	11,473	19	8,959	97.0	15.5	0.19	1	(D)	4	(D)
Service establishment supply houses.....	46	9,194	41	8,446	95.5	16.4	0.38	1	(D)	4	(D)
Transportation equipment distributors.....	24	16,751	22	(D)	92.0	9.9	0.26	...	...	2	(D)

... Represents zero.

D Withheld to avoid disclosure.

V Insufficient cash-credit analysis to show separately.

Z Less than 0.01 percent.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
SEATTLE, WASHINGTON-Continued											
Metals, metalwork (except scrap) distributors..	29	22,820	26	22,196	98.5	10.9	0.17	...	...	3	624
Iron, steel and products distributors.....	24	(D)	21	(D)	98.9	10.8	0.11	...	...	3	(D)
Nonferrous metals distributors.....	5	(D)	5	(D)	97.5	11.1	0.35	...	...	...	...
Scrap, waste materials dealers.....	39	13,642	24	12,853	90.1	9.6	0.40	9	300	6	489
Iron, steel scrap dealers.....	16	7,800	10	7,580	96.9	7.8	0.53	4	(D)	2	(D)
Waste materials dealers.....	23	5,842	14	5,273	80.2	12.2	0.23	5	(D)	4	(D)
Other merchant wholesalers.....	152	61,084	111	50,435	93.9	10.0	0.15	4	670	37	9,979
Amusement, sporting goods distributors.....	32	11,203	28	10,900	91.9	17.3	0.34	...	...	4	303
Book, magazine, newspaper wholesalers.....	7	4,617	6	(D)	99.2	10.1	0.07	...	...	1	(D)
Coal wholesalers.....	5	1,755	2	(V)	(V)	(V)	(V)	...	...	3	(V)
Farm supplies wholesalers.....	14	13,626	9	13,093	93.6	2.8	0.02	...	...	5	533
Jewelry wholesalers.....	24	6,920	19	5,531	96.5	16.2	0.13	1	(D)	4	(D)
Petroleum products distributors.....	11	1,910	5	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Gift, art goods, greeting card wholesalers..	14	2,231	10	1,828	92.8	8.3	0.49	...	...	4	403
Flower, bulb, plant wholesalers.....	11	2,771	10	(D)	92.0	11.0	0.42	...	...	1	(D)
Miscellaneous products merchant wholesalers.	34	16,051	22	10,883	95.4	7.8	0.06	2	(D)	10	(D)
WASHINGTON, DISTRICT OF COLUMBIA											
Total.....	1,001	670,216	771	559,926	86.1	9.4	0.17	64	8,136	166	102,154
Grocery, confectionery, meat wholesalers.....	123	119,007	99	101,350	71.1	4.8	0.09	3	153	21	17,504
General-line grocery wholesalers.....	11	(D)	7	32,631	64.1	3.4	0.05	...	...	4	(D)
Confectionery wholesalers.....	13	3,814	8	2,696	74.7	6.1	0.04	1	(D)	4	(D)
Fish, seafood distributors.....	11	(D)	8	3,169	75.9	4.6	0.09	1	(D)	2	(D)
Meat, meat products wholesalers.....	34	(D)	27	32,354	76.8	4.8	0.13	1	(D)	6	(D)
Specialty-line grocery wholesalers.....	54	30,641	49	30,500	71.9	6.3	0.10	...	...	5	141
Farm products (edible) distributors.....	75	52,318	53	40,213	87.7	5.0	0.06	7	(D)	15	(D)
Poultry, poultry products distributors.....	22	(D)	18	17,258	90.1	6.4	0.07	...	...	4	(D)
Fresh fruit, vegetable wholesalers.....	53	(D)	35	22,955	85.9	4.0	0.05	7	(D)	11	(D)
Beer, wine, distilled spirits wholesalers.....	36	78,286	31	69,564	80.3	12.9	0.06	3	(D)	2	(D)
Beer, ale distributors.....	24	19,607	20	(D)	42.0	3.7	0.07	3	(D)	1	(D)
Wine, distilled spirits wholesalers.....	12	58,679	11	(D)	92.0	15.7	0.05	...	...	1	(D)
Tobacco distributors.....	10	31,232	8	23,037	75.1	6.3	0.08	1	(D)	1	(D)
Drugs, chemicals, allied products wholesalers..	45	27,816	38	26,378	93.4	10.2	0.11	1	(D)	6	(D)
General-line drug wholesalers.....	5	(D)	5	(D)	94.7	9.5	0.03	...	...	...	...
Specialty-line drug, toiletries wholesalers.	20	3,149	18	(D)	81.8	11.6	0.07	1	(D)	1	(D)
Industrial chemicals, explosives distribu- tors.....	5	(D)	4	(D)	97.7	13.0	(Z)	...	...	1	(D)
Paint, varnish wholesalers.....	15	5,116	11	4,187	94.8	12.2	0.50	...	...	4	929
Dry goods, apparel wholesalers.....	11	(D)	8	2,999	93.5	7.4	0.20	...	...	3	(D)
Clothing, furnishings, footwear wholesalers.	3	(D)	2	(D)	(D)	(D)	(D)	...	...	1	(D)
General-line dry goods wholesalers.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Specialty-line dry goods wholesalers.....	7	(D)	5	(V)	(V)	(V)	(V)	...	...	2	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	28	(D)	19	(V)	(V)	(V)	(V)	1	(V)	8	(V)
Furniture (household, office) wholesalers...	15	(D)	9	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Home furnishings, floor coverings whole- salers.....	13	(D)	10	(D)	90.6	14.7	0.55	...	...	3	(D)
Paper, allied products wholesalers.....	55	33,653	47	31,853	92.2	10.6	0.15	2	(D)	6	(D)
Coarse paper and products wholesalers.....	27	9,947	24	9,851	85.4	8.8	0.22	2	(D)	1	(D)
Printing and fine paper distributors.....	8	18,249	7	(D)	95.6	10.6	0.14	...	...	1	(D)
Stationery, office supplies wholesalers.....	17	(D)	13	4,714	95.6	13.7	0.06	...	...	4	(D)
Wallpaper wholesalers.....	3	(D)	3	(D)	69.2	15.3	(Z)	...	...	...	...
Farm products (raw materials) merchants.....	4	(D)	...	(V)	(V)	(V)	(V)	2	(V)	2	(V)
Automotive wholesalers.....	76	25,225	65	21,595	83.1	9.3	0.25	3	788	8	2,842
Motor vehicle distributors.....	11	(D)	7	3,919	97.0	8.8	0.18	2	(D)	2	(D)
Automotive equipment, tire-tube wholesalers.	65	(D)	58	17,676	80.0	9.4	0.27	1	(D)	6	(D)
Electrical, electronics, appliance distribu- tors.....	74	68,984	60	(V)	(V)	(V)	(V)	2	(V)	12	(V)
Electrical apparatus, supplies distributors.	27	27,741	21	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Electrical appliance, radio, TV set whole- salers.....	20	32,737	15	25,267	94.3	10.2	0.40	...	...	5	7,470
Electronic parts, equipment distributors....	27	8,506	24	7,759	87.4	8.8	0.21	1	(D)	2	(D)
Hardware, plumbing-heating goods wholesalers...	46	52,696	37	46,797	95.2	10.4	0.21	...	...	9	5,899
Hardware wholesalers.....	15	14,493	10	10,652	94.5	11.7	0.11	...	...	5	3,841
Plumbing, heating equipment, supplies dis- tributors.....	31	38,203	27	36,145	95.4	10.0	0.24	...	...	4	2,058
Lumber, construction materials distributors....	71	63,527	61	59,689	95.5	10.2	0.29	...	...	10	3,838
Lumber, millwork wholesalers.....	24	25,814	22	(D)	97.1	12.3	0.23	...	...	2	(D)
Construction materials distributors.....	47	37,713	39	(D)	94.4	8.7	0.33	...	...	8	(D)
Machinery, equipment, supplies distributors....	186	47,211	147	39,090	92.1	14.1	0.25	6	588	33	7,533
Air conditioning, commercial refrigeration equipment, distributors.....	12	(D)	10	(D)	91.7	11.7	0.58	...	...	2	(D)
Commercial machines, equipment distributors.	28	(D)	22	3,534	91.4	14.7	0.17	1	(D)	5	1,161
Construction machinery, equipment dealers...	8	3,133	8	2,892	92.5	7.8	0.21	...	...	...	241
Farm-garden machinery, equipment wholesalers	6	1,351	5	(D)	75.3	5.0	0.16	...	...	1	(D)
Industrial machinery, equipment distributors	22	(D)	13	3,206	94.0	12.0	0.25	2	(D)	7	1,464
Industrial materials, supplies distributors.	9	(D)	7	(D)	91.4	9.8	(D)	...	...	2	(D)
Professional equipment, supplies distribu- tors.....	28	11,861	23	10,518	96.0	15.9	0.19	...	...	5	1,343
Service establishment supply houses.....	50	10,703	40	8,505	85.5	14.0	0.40	3	306	7	1,892
Transportation equipment distributors.....	23	6,074	19	5,323	98.5	19.5	0.13	...	...	4	751

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

Table 3B. MERCHANT WHOLESALERS. 1954-CREDIT, RECEIVABLES, BAD DEBT LOSSES-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Con.

Establishments, Sales, and Credit Ratios

Standard metropolitan area kind of business	All establishments		Establishments reporting credit sales					Establishments reporting cash sales only		Establishments not reporting cash-credit data	
	Number	Sales, cash and credit (\$1,000)	Number	Sales, cash and credit (\$1,000)	Credit sales as percent of sales	End-of-year receivables as percent of sales	Bad debt losses as percent of sales	Number	Sales (\$1,000)	Number	Sales (\$1,000)
WASHINGTON, D. C.—Continued											
Metals, metalwork (except scrap) distributors..	8	(D)	6	(D)	97.9	9.2	0.26	...	...	2	(D)
Iron, steel and products distributors.....	7	(D)	5	(D)	97.9	9.3	0.26	...	...	2	(D)
Nonferrous metals distributors.....	1	(D)	1	(D)	(D)	(D)	(D)	...	...	...	...
Scrap, waste materials dealers.....	50	8,993	28	7,215	87.5	9.1	0.06	18	1,015	4	763
Iron, steel scrap dealers.....	16	2,506	8	1,745	64.5	7.0	(Z)	6	(D)	2	(D)
Waste materials dealers.....	34	6,487	20	5,470	94.8	9.7	0.07	12	(D)	2	(D)
Other merchant wholesalers.....	103	39,940	64	33,442	92.6	10.7	0.16	15	633	24	5,865
Amusement, sporting goods distributors.....	15	5,686	12	4,579	87.6	10.5	0.13	...	...	3	1,107
Book, magazine, newspaper wholesalers.....	37	9,854	13	(V)	(V)	(V)	(V)	12	(V)	12	(V)
Coal wholesalers.....	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
Farm supplies wholesalers.....	5	2,057	3	1,968	75.1	8.1	0.36	1	(D)	1	(D)
Jewelry wholesalers.....	12	2,962	10	2,815	81.8	11.6	0.82	1	(D)	1	(D)
Petroleum products distributors.....	8	504	4	(V)	(V)	(V)	(V)	1	(V)	3	(V)
Gift, art goods, greeting card wholesalers..	6	1,635	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Flower, bulb, plant wholesalers.....	5	(D)	5	(D)	83.4	18.5	0.42	...	...	...	(D)
Miscellaneous products merchant wholesalers.	13	(D)	10	(D)	98.9	14.3	(Z)	...	...	3	(D)
YOUNGSTOWN, OHIO											
Total.....	433	216,296	309	160,412	88.8	8.1	0.13	39	16,703	85	39,181
Grocery, confectionery, meat wholesalers.....	56	47,063	39	41,678	90.5	5.1	0.04	5	1,166	12	4,219
General-line grocery wholesalers.....	9	28,012	8	(D)	96.6	5.3	0.01	1	(D)	...	...
Confectionery wholesalers.....	9	2,677	7	(D)	77.2	4.7	0.04	1	(D)	1	(D)
Meat, fish wholesalers.....	15	5,026	8	3,417	73.8	5.4	0.12	3	(D)	4	(D)
Specialty-line grocery wholesalers.....	23	11,348	16	8,415	81.2	4.5	0.08	...	...	7	2,933
Farm products (edible) distributors.....	22	9,798	14	(V)	(V)	(V)	(V)	1	(V)	7	(V)
Poultry, poultry products distributors.....	3	775	1	(D)	(D)	(D)	(D)	...	...	2	(D)
Fresh fruit, vegetable wholesalers.....	19	9,023	13	(V)	(V)	(V)	(V)	1	(V)	5	(V)
Beer, wine, distilled spirits wholesalers.....	25	17,122	5	(D)	(D)	(D)	(D)	21	12,831	3	(D)
Tobacco distributors.....	6	9,289	1	(D)	71.0	4.1	0.11	1	(D)	...	...
Drugs, chemicals, allied products wholesalers..	13	6,261	10	(V)	(V)	(V)	(V)	...	...	3	(V)
General- and specialty-line drug wholesalers	7	4,914	4	(V)	(V)	(V)	(V)	...	...	3	(V)
Industrial chemicals, paint wholesalers.....	6	1,347	6	1,347	95.4	17.5	0.07	...	...	...	...
Dry goods, apparel wholesalers.....	6	1,996	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Clothing, furnishings, footwear wholesalers.	2	(D)	2	(D)	(D)	(D)	(D)	...	...	...	...
General- and specialty-line dry goods whole- salers.....	4	(D)	3	(V)	(V)	(V)	(V)	...	...	1	(V)
Furniture, home furnishing wholesalers.....	13	(D)	11	(D)	95.0	6.5	0.18	...	...	2	(D)
Paper, allied products wholesalers.....	6	4,799	6	4,799	93.0	6.8	0.10	...	...	...	...
Farm products (raw materials) merchants.....	1	(D)	...	...	...	...	...	...	...	1	(V)
Automotive wholesalers.....	44	11,463	34	(V)	(V)	(V)	(V)	2	(V)	8	(V)
Electrical, electronics, appliance distrib- utors.....	30	27,136	22	23,708	94.2	11.5	0.25	1	(D)	7	(D)
Hardware, plumbing-heating goods wholesalers...	21	9,144	15	7,170	87.3	8.5	0.21	...	...	6	1,974
Hardware wholesalers.....	5	3,358	4	(D)	79.4	4.5	0.19	...	...	1	(D)
Plumbing, heating equipment, supplies distributors.....	16	5,786	11	(D)	93.4	11.6	0.22	...	...	5	(D)
Lumber, construction materials distributors....	25	15,157	20	(V)	(V)	(V)	(V)	...	...	5	(V)
Lumber, millwork wholesalers.....	6	6,585	5	(V)	(V)	(V)	(V)	...	...	1	(V)
Construction materials distributors.....	19	8,572	15	7,338	92.6	11.2	0.30	...	...	4	1,234
Machinery, equipment, supplies distributors....	74	21,438	64	17,801	93.9	9.6	0.16	...	...	10	3,637
Commercial machines, equipment distributors.	12	1,446	11	(D)	94.1	21.2	0.29	...	...	1	(D)
Industrial machinery, equipment distributors	8	2,785	6	(V)	(V)	(V)	(V)	...	...	2	(V)
Industrial materials, supplies distributors.	12	5,682	11	(D)	98.2	8.8	0.13	...	...	1	(D)
Professional equipment, supplies distrib- utors.....	8	1,425	8	1,425	95.4	8.8	0.14	...	...	...	...
Service establishment supply houses.....	16	2,043	15	(D)	96.0	13.3	0.30	...	...	1	(D)
Other machinery, equipment supplies distrib- utors.....	18	8,057	13	6,166	88.4	6.1	0.16	...	...	5	1,891
Metals, metalwork (except scrap) distributors..	21	13,090	16	9,828	95.8	10.1	0.07	...	...	5	3,262
Scrap, waste materials dealers.....	35	11,838	18	(V)	(V)	(V)	(V)	8	(V)	9	(V)
Other merchant wholesalers.....	35	8,939	29	8,125	92.5	7.9	0.20	...	...	6	814
Amusement, sporting goods distributors.....	4	1,877	4	1,877	94.9	10.7	0.11	...	...	...	...
Jewelry wholesalers.....	3	417	3	417	89.2	28.1	1.68	...	...	...	...
Merchant wholesalers, n.e.c.....	28	6,645	22	5,831	92.0	5.6	0.12	...	...	6	814

... Represents zero. D Withheld to avoid disclosure. V Insufficient cash-credit analysis to show separately. Z Less than 0.01 percent.

SALES BY CLASS OF CUSTOMER

CONTENTS

Tables

4A Wholesale Trade: 1954—Sales by Class of Customer—United States, by Type of Operation and Kind of Business; Establishments, Sales, and Percentage Distribution of Sales..... 4-2

4B Wholesale Trade: 1954—Sales by Class of Customer—Standard Metropolitan Areas With 500,000 Inhabitants or More, by Type of Operation and Kind of Business; Establishments, Sales, and Percentage Distribution of Sales..... 4-8

	Page		Page
Albany-Schenectady-Troy.....	4-8	Louisville.....	4-33
Atlanta.....	4-8	Milwaukee.....	4-34
Baltimore.....	4-10	Minneapolis-St. Paul.....	4-36
Birmingham.....	4-11	New Orleans.....	4-37
Boston.....	4-12	New York-Northeastern New Jersey	4-39
Buffalo.....	4-14	Philadelphia.....	4-41
Chicago.....	4-16	Pittsburgh.....	4-43
Cincinnati.....	4-18	Portland, Oreg.....	4-45
Cleveland.....	4-20	Providence.....	4-46
Columbus, Ohio.....	4-21	St. Louis.....	4-48
Dallas.....	4-22	San Antonio.....	4-49
Denver.....	4-24	San Diego.....	4-50
Detroit.....	4-25	San Francisco-Oakland.....	4-51
Houston.....	4-27	Seattle.....	4-52
Indianapolis.....	4-28	Washington, D. C.....	4-54
Kansas City.....	4-30	Youngstown.....	4-55
Los Angeles.....	4-31		

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4A. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Merchant wholesalers, total.....	165,153	101,100,941	87,235,929	30.7	2.8	1.3	45.2	15.1	4.9
Grocery, confectionery, meat wholesalers:									
General-line grocery wholesalers.....	3,320	7,353,560	6,471,119	6.9	0.2	0.4	89.2	2.9	0.4
Voluntary group grocery wholesalers.....	574	2,463,756	2,314,355	4.7	0.1	0.3	92.4	2.3	0.2
Retailer cooperative food wholesalers.....	193	1,298,175	1,163,173	0.3	(2)	(2)	99.1	0.5	0.1
Cash-carry food depots.....	291	139,950	139,539	0.7	...	(2)	99.1	0.2	...
Other general-line grocery wholesalers.....	2,262	3,451,679	2,854,052	11.6	0.3	0.7	82.0	4.6	0.7
Confectionery wholesalers.....	1,909	527,446	430,087	7.2	0.5	2.4	73.9	14.0	2.0
Fish, sea food distributors.....	1,808	653,698	487,279	19.0	1.8	1.2	38.9	38.8	0.3
Meat, meat products wholesalers.....	4,357	2,866,193	2,332,298	22.6	1.6	1.3	53.9	19.1	1.5
Specialty-line grocery wholesalers.....	9,221	5,919,993	4,743,008	24.3	1.2	2.5	34.5	34.2	3.2
Bakery, restaurant, hotel supply houses.....	438	215,414	165,673	61.0	0.5	0.7	25.4	12.1	0.3
Bread, bakery goods distributors.....	800	160,478	120,715	15.8	0.5	0.6	65.5	17.5	(2)
Canned food wholesalers.....	928	621,222	527,900	17.5	0.4	1.9	45.7	29.8	4.7
Coffee, tea, spice wholesalers.....	488	1,606,380	1,359,991	30.6	(2)	1.9	6.2	59.2	2.0
Dairy products distributors.....	2,281	1,340,279	1,002,102	14.1	2.6	5.8	47.7	29.6	0.2
Flour distributors.....	170	108,303	92,466	37.6	0.4	0.2	41.7	10.1	10.0
Frosted, frozen food distributors.....	610	455,882	419,347	19.2	0.9	3.7	58.4	17.6	0.3
Soft drink distributors.....	1,142	165,965	124,136	14.7	3.1	0.2	70.2	10.8	1.1
Other grocery specialty wholesalers.....	2,364	1,246,070	930,678	26.4	2.3	0.7	36.9	24.4	9.4
Farm products (edible) distributors:									
Poultry, poultry products distributors.....	2,660	1,475,195	1,173,670	13.4	1.7	2.5	52.6	29.1	0.7
Fresh fruit, vegetable wholesalers.....	6,520	3,261,739	2,771,516	8.6	3.0	1.4	54.3	31.4	1.2
Beer, wine, distilled spirits wholesalers:									
Beer, ale distributors.....	5,791	2,311,181	2,139,306	2.6	1.6	0.9	88.8	6.0	0.1
Wine, distilled spirits wholesalers.....	1,518	3,375,753	3,210,925	1.7	0.6	0.2	82.6	14.7	0.1
Tobacco distributors.....	2,858	3,208,929	3,024,299	1.6	0.7	0.8	86.5	10.1	0.2
Drugs, chemicals, allied products wholesalers:									
General-line drug wholesalers.....	392	1,273,114	1,188,280	4.4	0.6	0.9	90.5	1.9	1.6
Specialty-line drug, toiletries wholesalers.....	2,409	900,618	746,068	9.0	0.4	2.7	54.2	27.5	6.2
Industrial chemicals, explosives distributors.....	1,878	923,242	811,469	67.1	0.3	1.6	7.3	11.5	12.2
Paint, varnish wholesalers.....	1,158	272,891	199,402	39.6	5.9	0.6	32.8	19.0	2.1
Dry goods, apparel wholesalers:									
Clothing, furnishings, footwear wholesalers.....	4,252	1,826,611	1,538,357	10.5	0.7	0.9	71.2	12.9	3.8
General-line clothing, furnishings wholesalers.....	797	296,157	259,202	8.9	0.7	1.2	68.3	12.4	8.4
Men's, boys' clothing, furnishings wholesalers.....	761	384,769	313,778	6.9	0.7	1.4	77.9	9.8	3.4
Women's, children's clothing, furnishings wholesalers.....	1,299	566,298	475,048	11.1	0.6	0.4	68.9	15.9	3.2
Furs (dressed), fur clothing wholesalers.....	324	94,317	81,067	7.3	2.6	0.2	58.7	27.4	3.7
Millinery, millinery supplies distributors.....	353	81,953	70,005	31.0	0.9	(2)	45.5	21.5	1.0
Shoe, footwear wholesalers.....	583	353,979	304,520	8.2	0.5	1.2	81.1	6.9	2.1
Work clothing wholesalers.....	135	49,138	34,737	32.6	0.1	0.5	58.2	5.7	2.9
General-line dry goods wholesalers.....	132	393,580	371,927	1.6	0.3	1.6	95.2	0.6	0.7
Specialty-line dry goods wholesalers.....	4,188	1,965,499	1,687,057	27.4	0.4	0.5	39.5	23.9	8.2
Hosiery wholesalers.....	471	260,192	239,742	1.6	0.4	0.6	83.3	10.4	3.7
Underwear wholesalers.....	164	71,420	57,299	7.7	0.3	0.7	85.1	3.7	2.5
Notions wholesalers.....	770	198,449	163,526	40.4	0.2	0.1	33.9	23.3	2.2
Piece goods wholesalers.....	1,663	975,319	859,023	30.9	0.4	0.2	27.5	27.7	13.2
Other specialty-line dry goods wholesalers.....	1,120	460,119	367,467	33.3	0.4	1.3	34.4	27.4	3.1
Piece goods converters.....	817	1,503,962	1,229,575	41.7	(2)	0.5	14.0	39.8	3.9
Furniture, home furnishings wholesalers:									
Furniture (household, office) wholesalers.....	1,976	697,825	564,233	34.5	2.5	1.6	52.1	8.3	1.0
Household furniture wholesalers.....	1,058	463,630	383,164	15.8	3.0	1.7	68.0	10.4	1.0
Office furniture distributors.....	918	234,195	181,069	74.2	1.3	1.2	18.6	3.8	1.0
Home furnishings, floor coverings wholesalers.....	2,839	1,384,650	1,264,153	10.1	1.3	1.2	76.0	10.6	0.8
China, glassware, crockery wholesalers.....	538	172,206	146,349	19.6	1.3	6.0	57.3	14.1	1.7
Curtain, drapery wholesalers.....	161	68,874	53,438	29.8	1.6	(2)	45.7	22.6	0.2
Domestic wholesalers.....	237	126,769	111,639	21.2	0.6	0.1	67.6	8.2	2.3
Floor coverings wholesalers.....	773	600,763	581,563	4.6	1.3	0.2	87.7	6.0	0.1
Other home furnishings, specialties wholesalers.....	1,130	416,038	371,164	8.7	1.4	1.2	72.0	15.5	1.2
Paper, allied products wholesalers:									
Coarse paper and products wholesalers.....	2,435	1,297,650	1,152,358	46.1	0.3	1.3	35.2	15.9	1.1
Printing and fine paper distributors.....	865	1,248,002	1,152,950	66.7	0.2	2.4	15.9	10.8	4.1
Stationery, office supplies wholesalers.....	1,564	369,772	267,778	52.4	1.2	2.7	26.3	15.9	1.5
Wallpaper wholesalers.....	193	45,625	31,692	16.1	5.1	...	65.0	11.2	2.4
Farm products (raw materials) merchants:									
Cotton merchants.....	581	2,610,108	2,545,580	60.6	0.2	0.4	2.0	7.5	29.3
Grain merchants.....	975	3,989,704	3,418,554	43.8	1.3	1.0	2.5	25.9	25.5
Hide, skin, raw fur wholesalers.....	577	428,489	390,306	50.6	0.4	0.1	4.7	31.9	12.3
Livestock (except horses, mules) distributors.....	669	888,292	813,589	42.8	22.3	...	6.9	27.8	0.2
Leaf tobacco dealers.....	234	304,224	291,397	52.2	0.2	0.2	2.1	8.5	37.0
Raw wool, wool tops, mohair dealers.....	282	481,524	446,085	82.3	0.4	0.5	3.5	12.0	1.4
Other farm products (raw materials) distributors.....	535	529,600	482,814	53.1	1.7	3.1	8.0	21.5	12.6
Automotive wholesalers:									
Motor vehicle distributors.....	1,563	757,335	448,062	(V)	(V)	(V)	(V)	(V)	(V)
New, used automobile distributors.....	897	491,732	274,177	(V)	(V)	(V)	(V)	(V)	(V)
Truck and tractor (road type) dealers.....	666	265,603	173,885	69.1	5.0	1.2	214.8	7.8	1.9
Automotive equipment, tire-tube wholesalers.....	13,977	3,220,178	2,664,859	16.0	3.5	0.9	355.1	20.5	4.0
Automotive parts, accessories jobbers.....	12,563	2,834,453	2,373,705	14.9	2.8	1.0	457.1	19.8	4.3
Garage equipment, tools distributors.....	207	55,731	46,062	24.3	1.1	1.8	531.5	38.9	2.3
Tire-tube wholesalers.....	1,207	329,994	245,092	24.7	10.7	0.2	640.1	23.5	0.8

See footnotes at end of table.

CLASS OF CUSTOMER

4-3

Table 4A. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors:									
Electrical apparatus, supplies distributors.....	3,159	2,910,458	2,750,650	52.2	0.8	1.3	738.9	5.2	1.6
General-line electrical goods distributors.....	559	1,567,994	1,536,468	47.7	0.5	0.8	849.0	1.8	0.1
Wiring supplies distributors.....	1,989	1,105,922	1,010,104	56.5	1.2	1.9	929.1	8.6	2.6
Electrical apparatus, equipment distributors.....	611	236,542	204,078	63.6	1.2	1.5	1912.5	14.1	7.1
Electrical appliance, radio, TV set wholesalers.....	2,065	2,814,584	2,513,801	6.1	1.6	0.6	1182.0	8.8	0.9
Electronic parts, equipment distributors.....	1,899	612,676	520,201	22.3	1.7	3.0	1255.1	8.7	9.2
Hardware, plumbing-heating goods wholesalers:									
Hardware wholesalers.....	2,137	2,067,923	1,837,678	22.2	2.0	3.3	64.0	7.8	0.7
General-line hardware wholesalers.....	606	1,623,987	1,479,512	18.1	1.3	3.8	69.8	6.5	0.5
Specialty-line hardware wholesalers.....	1,531	443,936	358,166	39.0	4.9	1.3	40.1	13.4	1.2
Plumbing, heating equipment, supplies distributors.....	4,046	2,329,788	2,089,715	37.0	1.4	1.4	46.4	13.1	0.7
General-line plumbing-heating goods distributors.....	1,703	1,112,178	991,872	38.2	1.8	1.2	47.2	11.2	0.4
Heating equipment distributors.....	905	301,516	256,014	23.6	1.4	0.5	55.5	17.9	1.0
Plumbing fixtures, supplies distributors.....	1,438	916,094	841,829	39.5	0.9	2.0	42.8	13.9	0.8
Lumber, construction materials distributors:									
Lumber, millwork wholesalers.....	4,304	3,805,942	3,347,646	16.9	139.1	0.9	52.2	19.4	1.6
Lumber wholesalers (without yards).....	1,678	1,621,685	1,421,436	14.8	135.2	1.1	54.1	22.2	2.6
Lumber distributors (with yards).....	1,124	1,094,408	971,765	17.0	132.3	1.1	47.4	20.8	1.4
Millwork, plywood distributors.....	1,502	1,089,849	954,445	19.5	131.7	0.4	54.3	13.9	0.3
Construction materials distributors.....	6,010	2,780,265	2,136,316	15.8	139.7	0.6	23.9	9.8	0.3
Brick, tile distributors.....	492	242,766	209,880	17.2	135.2	0.7	19.1	10.4	0.4
Cement, lime, plaster wholesalers.....	183	75,985	64,729	11.1	132.0	0.5	9.1	7.3	0.1
Glass (building) distributors.....	574	251,273	184,052	30.2	135.3	0.5	24.7	18.6	0.8
Ready-mixed concrete distributors.....	1,996	998,370	768,194	12.7	137.8	0.5	6.1	2.2	(2)
Roofing, siding, insulation materials distributors.....	697	447,723	400,384	7.1	132.4	0.3	51.9	15.8	0.1
Sand, gravel, crushed stone distributors.....	597	105,039	60,208	(V)	(V)	(V)	(V)	(V)	(V)
Other construction materials distributors.....	1,471	659,109	448,869	21.4	132.8	0.5	34.7	14.1	0.6
Machinery, equipment, supplies distributors:									
Air conditioning, commercial refrigeration equipment distributors	1,860	484,070	420,881	50.9	(14)	1.2	33.1	11.4	3.3
Commercial machines, equipment distributors.....	3,219	660,125	500,574	69.2	(14)	1.6	17.2	10.4	1.6
Office machines, equipment distributors.....	1,421	186,631	106,459	(V)	(V)	(V)	(V)	(V)	(V)
Restaurant, hotel supply houses (principally nonfood).....	571	159,253	136,221	77.0	(14)	2.3	15.1	5.1	0.5
Store machines, fixtures distributors.....	1,087	276,953	228,270	67.9	(14)	1.1	18.6	11.4	1.1
Other commercial machines, equipment distributors.....	140	37,288	29,624	61.5	(14)	0.4	6.5	28.5	3.1
Construction machinery, equipment dealers.....	1,640	1,401,359	1,264,223	89.8	(14)	1.3	4.0	2.1	2.8
Farm-garden machinery, equipment wholesalers.....	1,112	534,379	456,682	19.1	(14)	0.9	67.4	10.4	2.3
Garden machinery, equipment wholesalers.....	233	78,736	65,578	19.7	(14)	2.2	59.6	15.1	3.5
Farm, dairy machinery, equipment (including tractors) wholesalers.....	879	455,643	391,104	19.0	(14)	0.6	68.7	9.6	2.1
Industrial machinery, equipment distributors.....	5,746	2,618,986	2,314,895	79.5	(14)	2.0	7.6	6.2	4.7
Food processing machinery, equipment distributors.....	367	163,405	151,889	76.9	(14)	0.3	13.1	6.6	3.1
General purpose industrial machinery, equipment distributors..	1,379	498,625	415,950	73.4	(14)	2.8	10.7	8.4	4.8
Metal working machinery, equipment dealers.....	914	484,490	454,775	81.9	(14)	5.4	5.1	4.3	3.4
Oil well supply houses.....	1,208	914,479	852,059	90.8	(14)	0.2	3.1	2.3	3.6
Printing machinery, equipment distributors.....	210	64,820	47,599	65.8	(14)	0.3	15.7	8.9	9.3
Used machinery dealers.....	245	31,272	24,995	73.3	(14)	0.9	13.5	8.8	3.4
Other industrial machinery, equipment distributors.....	1,423	461,895	367,628	61.1	(14)	1.9	13.5	14.4	9.1
Industrial materials, supplies distributors.....	4,393	2,009,740	1,753,809	74.4	(14)	2.1	9.4	11.4	2.8
Abrasives, abrasive materials distributors.....	141	77,400	64,680	80.1	(14)	1.8	7.8	5.8	4.5
Mechanical power transmission equipment distributors.....	335	113,349	99,181	72.6	(14)	2.3	12.2	11.8	1.0
Mechanical rubber goods distributors.....	280	100,031	94,319	77.8	(14)	1.1	7.4	13.1	0.5
Rope, cordage distributors.....	117	94,120	82,653	34.3	(14)	0.3	16.3	29.2	19.8
Valves, fittings (except plumbing) distributors.....	214	139,320	132,685	77.9	(14)	0.9	8.8	10.4	2.1
Reconditioned drum, barrel distributors.....	372	65,360	51,523	79.8	(14)	0.2	7.0	11.6	1.3
Other industrial materials, supplies distributors.....	2,934	1,420,160	1,228,768	76.0	(14)	2.4	9.2	10.4	2.0
Professional equipment, supplies distributors.....	2,912	853,153	713,190	70.8	(14)	2.5	18.4	5.3	3.1
Dental supply houses.....	502	124,125	112,894	70.6	(14)	1.3	20.9	3.1	4.1
Religious supply houses.....	134	31,582	20,957	51.8	(14)	0.1	32.5	14.0	1.5
School supply houses.....	255	96,321	82,495	79.0	(14)	2.4	13.4	4.8	0.3
Surgical, medical, hospital supply houses.....	800	321,489	286,007	85.5	(14)	2.0	5.7	4.2	2.6
Optical goods wholesalers.....	742	126,966	86,623	16.0	(14)	0.5	68.0	12.0	3.4
Other professional supplies distributors.....	479	152,670	124,214	73.0	(14)	6.5	11.5	4.0	5.0
Service establishment supply houses.....	5,264	1,101,992	918,695	68.5	(14)	1.2	18.5	10.3	1.5
Beauty, barber supply houses.....	898	140,561	118,920	67.6	(14)	0.6	23.6	8.0	0.1
Janitors' supply houses.....	843	126,780	109,045	72.3	(14)	2.1	13.3	11.2	1.2
Laundry, dry cleaning supply houses.....	441	146,607	124,711	78.7	(14)	0.9	13.8	5.4	1.2
Shoe service wholesalers.....	485	101,579	84,819	49.0	(14)	0.5	35.6	10.1	4.8
Undertakers' supply houses.....	137	14,443	10,148	28.0	(14)	(2)	54.7	13.1	4.1
Upholsterers' supply houses.....	262	92,670	79,338	40.1	(14)	0.4	36.3	22.8	0.4
Welders' supply houses.....	1,000	198,100	165,323	81.4	(14)	1.8	9.2	7.1	0.5
Other service establishment supply houses.....	1,198	281,252	226,391	71.1	(14)	1.3	13.5	11.6	2.5
Transportation equipment distributors.....	1,004	376,048	304,810	50.5	(14)	3.5	14.5	10.9	20.6
Aircraft, aeronautical equipment, parts distributors.....	450	169,782	129,433	45.2	(14)	3.0	8.8	14.1	28.7
Marine machinery, equipment distributors.....	400	126,573	101,787	49.9	(14)	5.5	28.6	11.0	5.1
Railroad equipment distributors.....	84	60,046	56,702	60.9	(14)	0.8	2.8	3.7	31.7
Other transportation equipment distributors.....	70	19,647	16,888	60.0	(14)	4.2	12.7	9.9	13.3
Metals, metalwork (except scrap) distributors:									
Iron, steel and products distributors.....	2,693	2,174,276	1,949,739	65.6	(14)	1.3	15.5	12.2	5.5
Nonferrous metals distributors.....	542	1,188,309	965,294	59.8	(14)	7.1	3.4	14.5	15.2
Scrap, waste materials dealers:									
Iron, steel scrap dealers.....	3,719	1,213,140	1,078,567	69.7	(14)	0.1	(15)	26.3	3.9
Iron, steel scrap dealers (with processing, preparation equipment).....	2,202	801,352	711,889	63.9	(14)	0.1	(15)	31.2	4.8
Iron, steel scrap dealers (without processing, preparation equipment).....	1,517	411,788	366,678	81.0	(14)	0.1	(15)	16.8	2.6

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4A WHOLESALE TRADE: 1954-SALES BY CLASS OF CUSTOMER- UNITED STATES, BY TYPE OF OPERATION AND
KIND OF BUSINESS--Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
	Establish- ments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organiza- tions	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Merchant wholesalers--Continued									
Scrap, waste materials dealers--Continued									
Waste materials dealers.....	4,470	1,192,450	1,061,164	60.8	(14)	0.4	(15)	31.6	7.2
Nonferrous metallic scrap dealers.....	1,518	500,822	462,594	55.5	(14)	0.3	(15)	35.1	9.0
Waste paper dealers.....	1,124	218,239	198,380	71.4	(14)	0.4	(15)	27.2	1.1
Wiping cloth dealers.....	229	48,395	33,001	54.2	(14)	3.2	(15)	40.2	2.4
Rags, textile waste dealers.....	784	250,528	227,352	59.9	(14)	0.3	(15)	31.2	8.7
Other waste materials dealers.....	815	174,466	139,837	65.9	(14)	(2)	(15)	25.0	9.0
Other merchant wholesalers:									
Amusement, sporting goods distributors.....	2,514	952,711	791,036	13.4	1.6	0.8	66.1	15.5	2.6
Cameras, photographic supplies distributors.....	484	233,116	157,230	31.7	1.8	1.9	53.4	9.7	1.3
Sporting goods wholesalers.....	579	233,998	203,306	9.8	2.3	0.4	69.5	17.4	0.7
Toys, games, fireworks wholesalers.....	805	277,626	241,709	5.8	1.1	0.6	67.8	21.4	3.4
Other recreation goods wholesalers.....	646	207,971	188,791	11.8	1.2	0.5	70.8	11.0	4.7
Book, magazine, newspaper wholesalers.....	1,919	697,206	602,003	10.2	1.2	0.8	77.5	9.2	1.0
Coal wholesalers.....	700	794,189	653,389	52.9	(14)	1.8	22.0	9.9	13.4
Coal wholesalers (without yard or dock stocks).....	496	568,163	447,833	44.9	(14)	2.3	22.9	11.1	18.7
Coal wholesalers (with coal yard).....	204	226,026	205,556	70.0	(14)	0.6	20.1	7.4	1.9
Farm supplies wholesalers.....	2,347	1,574,642	1,286,663	19.2	5.9	0.6	40.7	29.2	4.3
Feed wholesalers.....	1,067	766,302	626,003	22.0	8.6	0.2	33.9	33.5	1.7
Fertilizer, agricultural chemical distributors.....	507	280,597	213,908	30.0	3.0	1.1	33.1	15.8	16.5
Seed wholesalers.....	641	474,148	409,534	9.1	3.5	0.8	54.5	29.8	2.3
Other farm supplies wholesalers.....	132	53,595	37,218	20.1	3.6	0.4	48.3	27.5	0.2
Jewelry wholesalers.....	2,741	825,459	708,649	6.9	2.0	1.8	61.0	26.4	1.9
General-line jewelry wholesalers.....	234	143,549	123,567	3.6	4.6	2.6	79.4	8.2	1.6
Clocks, watches wholesalers.....	355	124,380	107,528	2.6	1.5	1.9	57.8	31.4	4.7
Costume jewelry wholesalers.....	513	132,621	109,488	3.3	0.7	0.7	81.0	13.3	1.1
Precious stones distributors.....	498	202,608	189,025	8.8	1.0	0.3	43.8	44.3	1.7
Watch materials, jewelers' tools distributors.....	172	30,719	25,728	14.2	0.2	0.6	67.8	17.1	0.1
Other jewelry wholesalers.....	969	191,582	153,313	11.5	2.5	4.1	54.3	26.3	1.4
Petroleum products distributors.....	2,260	1,416,388	902,738	18.3	3.2	0.7	33.6	30.3	13.9
Gift, art goods, greeting cards wholesalers.....	983	190,307	153,973	8.5	1.4	1.2	60.3	27.9	0.8
Gift, art goods wholesalers.....	735	140,213	113,271	10.4	1.6	1.6	57.3	28.2	0.9
Greeting card distributors.....	248	50,094	40,702	2.8	0.8	0.2	68.5	27.2	0.6
Flower, bulb, plant wholesalers.....	966	222,942	186,748	3.2	1.0	(2)	78.3	17.1	0.3
Flower (cut), potted plant wholesalers.....	851	193,270	159,514	3.2	1.1	(2)	83.7	11.8	0.2
Bulb, plant distributors.....	115	29,672	27,234	3.3	0.2	0.1	47.0	48.2	1.2
Miscellaneous products merchant wholesalers.....	4,076	3,031,252	2,562,148	44.8	0.6	2.6	23.4	15.6	13.1
Forest products (except lumber) distributors.....	669	290,871	232,341	64.3	1.4	1.2	13.6	9.5	10.0
General merchandise distributors.....	594	814,291	688,720	11.4	0.8	1.8	51.6	14.2	20.2
Leather goods wholesalers.....	454	135,579	100,497	48.1	0.4	0.7	25.5	19.1	6.2
Musical instrument, sheet music wholesalers.....	509	192,142	135,262	10.9	1.2	0.4	68.9	15.4	3.3
Industrial yarns wholesalers.....	222	191,250	169,368	80.7	0.1	0.2	4.0	9.6	5.5
Bags, bagging, burlap (textiles) distributors.....	659	239,072	206,233	60.4	0.1	0.7	7.6	26.1	5.1
Food, beverage basic material distributors.....	325	530,630	507,112	62.8	0.4	2.1	3.8	24.7	6.2
All other merchant wholesalers.....	644	637,417	522,615	52.6	0.6	7.3	9.9	8.4	21.2
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	4,488	11,746,914	Not analyzed by class of customer						
Textile mill products.....	431	1,809,931	1,561,690	48.0	0.1	0.9	22.3	26.8	1.9
Sales branches (with stocks).....	231	837,801	687,616	38.5	(2)	0.8	26.1	32.6	1.9
Sales offices (without stocks).....	200	972,130	874,074	55.4	0.1	1.0	19.3	22.3	1.9
Cotton, rayon, broad woven fabrics sales branches, sales offices.....	86	475,325	303,106	46.3	0.1	1.7	5.5	44.8	1.6
Knitting mill products sales branches, sales offices.....	31	88,419	82,141	5.1	1.1	0.1	61.7	31.6	0.5
Carpets and rugs sales branches, sales offices.....	131	424,336	415,631	20.9	...	(2)	41.5	37.6	(2)
Other textile mill products sales branches, sales offices.....	183	821,851	760,812	68.1	(2)	1.2	14.2	13.3	3.1
Apparel and related products.....	283	735,931	645,856	3.5	(2)	0.3	71.3	23.4	1.4
Sales branches (with stocks).....	157	333,235	280,150	2.0	(2)	0.2	77.5	19.1	1.2
Sales offices (without stocks).....	126	402,696	365,706	4.7	(2)	0.4	66.5	26.7	1.6
Men's and boys' clothing and furnishings sales branches, sales offices.....	103	307,979	262,746	1.2	(2)	0.3	72.1	26.0	0.4
Women's and children's outerwear and under garments sales branches, sales offices.....	107	279,228	242,277	4.5	(2)	0.2	92.3	0.5	2.6
Outer apparel and related products sales branches, sales offices.....	73	148,724	140,833	6.4	...	0.6	33.6	58.1	1.4
Furniture and fixtures.....	286	266,271	221,423	37.0	0.4	4.4	56.3	1.5	0.3
Sales branches (with stocks).....	229	197,438	156,394	32.5	0.6	2.7	63.8	0.4	0.1
Sales offices (without stocks).....	57	68,833	65,029	47.9	0.2	8.4	38.3	4.4	0.9
Household furniture sales branches, sales offices.....	115	136,980	127,236	9.5	0.7	1.4	87.0	1.2	0.2
Office furniture sales branches, sales offices.....	112	58,815	54,406	72.4	...	7.7	17.5	1.9	0.5
Other furniture, fixtures sales branches, sales offices.....	59	70,476	39,781	(V)	(V)	(V)	(V)	(V)	(V)
Paper and allied products.....	455	2,097,564	1,752,728	62.6	0.1	0.6	4.4	31.0	1.4
Sales branches (with stocks).....	98	377,093	369,899	51.6	0.1	1.4	6.2	39.8	0.8
Sales offices (without stocks).....	357	1,720,471	1,382,829	65.7	(2)	0.4	3.8	28.5	1.5
Pulp, paper and paperboard sales branches, sales offices.....	112	885,797	820,017	63.2	0.1	0.6	0.7	33.8	1.6
Paperboard containers and boxes sales branches, sales offices.....	93	246,251	244,353	75.6	...	0.1	2.7	20.1	1.5
Other paper and allied products sales branches, sales offices.....	250	965,516	688,358	57.2	0.1	0.8	9.3	31.7	0.9
Chemicals and allied products.....	2,190	8,889,311	8,467,672	60.6	0.4	2.0	17.2	15.6	4.2
Sales branches (with stocks).....	1,482	4,548,221	4,370,564	53.7	0.7	2.2	21.6	18.5	3.2
Sales offices (without stocks).....	708	4,341,090	4,097,108	67.9	0.2	1.8	12.4	12.5	5.3
Industrial inorganic and organic chemicals:									
Sales branches (with stocks).....	196	1,937,291	1,915,247	80.4	0.5	3.4	1.4	10.5	3.7
Sales offices (without stocks).....	257	2,934,526	2,746,872	85.0	(2)	1.9	0.4	7.1	5.6

See footnotes at end of table.

CLASS OF CUSTOMER

4-5

Table 4A. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Manufacturers' sales branches, sales offices—Continued									
Chemicals and allied products—Continued									
Drugs and medicines sales branches, sales offices.....	325	883,323	800,802	21.6	0.1	1.0	46.0	21.3	10.0
Soap and related products sales branches, sales offices.....	207	1,211,087	1,200,857	17.5	0.1	1.6	46.8	33.2	0.8
Paints and allied products sales branches, sales offices.....	646	589,840	572,862	49.4	2.9	1.4	24.8	19.7	1.8
Other chemicals and allied products sales branches, sales offices	559	1,333,244	1,231,032	47.9	0.6	1.6	27.7	19.6	2.6
Rubber products.....	525	1,602,956	1,545,406	14.9	(2)	0.8	56.5	24.3	3.4
Sales branches (with stocks).....	452	1,385,078	1,330,997	12.5	(2)	0.9	58.8	26.0	1.8
Sales offices (without stocks).....	73	217,878	214,409	30.2	0.1	0.5	42.3	13.8	13.2
Tires and inner tubes sales branches, sales offices.....	292	1,138,548	1,135,272	7.2	(2)	0.6	67.8	20.6	3.8
Rubber footwear sales branches, sales offices.....	34	119,966	119,966	10.6	...	0.7	65.0	23.0	0.7
Reclaimed rubber and other rubber industries sales branches, sales offices.....	199	344,442	290,168	47.0	...	1.6	9.1	39.6	2.7
Leather and leather products.....	101	412,553	396,018	27.9	3.8	...	63.2	3.1	1.9
Sales branches (with stocks).....	71	358,759	356,836	23.6	4.3	...	69.5	1.0	1.5
Sales offices (without stocks).....	30	53,794	39,182	67.0	...	(2)	5.4	22.6	5.0
Stone, clay and glass products.....	942	2,606,649	2,427,635	57.6	0.5	1.1	16.0	23.8	1.0
Sales branches (with stocks).....	380	659,159	647,851	58.7	1.3	0.3	14.9	24.3	0.3
Sales offices (without stocks).....	562	1,947,490	1,779,784	57.2	0.2	1.4	16.4	23.6	1.2
Glass and glass products sales branches, sales offices.....	430	1,088,202	1,078,167	67.2	0.8	1.5	7.6	21.6	1.3
Cement, hydraulic sales branches, sales offices.....	110	450,056	441,075	45.6	(2)	1.9	44.3	8.1	0.1
Structural clay products sales branches, sales offices.....	106	125,425	102,482	54.8	0.4	0.3	19.4	22.9	2.3
Concrete, and plaster products sales branches, sales offices....	114	403,232	271,586	29.7	(2)	(2)	26.4	42.8	1.1
Other stone, clay and glass products sales branches, sales offices.....	182	539,734	534,325	63.1	0.5	0.2	3.7	31.8	0.7
Primary metal products.....	1,154	10,989,279	9,781,001	80.9	(14)	2.2	0.4	12.3	4.2
Sales branches (with stocks).....	246	1,351,608	1,328,465	78.2	(14)	3.7	0.8	8.1	9.2
Sales offices (without stocks).....	948	9,637,671	8,452,536	81.3	(14)	2.0	0.3	12.9	3.5
Blast furnace, steel works, and rolling mill products sales branches, sales offices.....	561	17,634,088	6,533,905	80.2	(14)	1.1	...	14.4	4.2
Other primary metals industry products sales branches, sales offices.....	603	3,355,191	3,247,096	82.2	(14)	4.6	1.1	7.9	4.3
Fabricated metal products.....	1,057	2,855,046	2,661,364	67.2	0.4	3.5	5.1	22.2	1.6
Sales branches (with stocks).....	602	602,631	504,443	27.8	0.5	1.0	22.4	45.7	2.6
Sales offices (without stocks).....	455	2,252,415	2,156,921	76.4	0.4	4.1	1.0	16.7	1.4
Cutlery, hand tools, hardware sales branches, sales offices.....	124	129,104	111,613	16.4	1.1	4.5	12.8	63.1	2.2
Heating and plumbing equipment sales branches, sales offices....	283	409,731	405,698	6.6	...	0.8	22.2	69.9	0.6
Structural metal products sales branches, sales offices.....	261	874,144	771,206	68.8	0.1	8.6	2.3	16.3	3.9
Fabricated wire products sales branches, sales offices.....	126	108,662	99,914	55.0	0.2	5.6	1.5	36.6	1.1
Other fabricated metal products sales branches, sales offices....	263	1,333,405	1,272,933	90.9	0.7	1.0	0.9	5.8	0.6
Machinery (except electrical).....	5,327	5,998,901	5,760,243	45.2	0.3	2.9	28.4	17.8	5.4
Sales branches (with stocks).....	3,992	4,408,254	4,240,165	43.5	0.4	2.9	35.1	13.2	4.8
Sales offices (without stocks).....	1,335	1,590,647	1,520,078	49.9	0.1	3.0	9.5	30.7	6.8
Tractors and farm machinery sales branches, sales offices.....	299	1,292,917	1,257,915	3.5	0.6	0.1	89.6	1.8	4.4
Construction and mining machinery sales branches, sales offices..	249	332,596	325,864	47.0	...	0.6	8.7	30.5	13.2
Metalworking machinery sales branches, sales offices.....	294	409,715	389,046	66.6	(2)	4.1	5.9	18.5	4.9
Special-industry machinery (except metalworking):									
Sales branches (with stocks).....	291	211,420	192,481	78.8	0.1	6.5	3.3	7.7	3.6
Sales offices (without stocks).....	69	108,498	103,175	71.3	...	1.8	2.3	1.9	22.7
General industrial machinery:									
Sales branches (with stocks).....	558	622,533	589,428	69.1	0.4	3.4	7.8	15.9	3.4
Sales offices (without stocks).....	539	445,150	430,818	81.1	0.1	2.0	3.3	10.2	3.2
Office and store machines and devices:									
Sales branches (with stocks).....	1,778	1,016,290	995,313	74.1	0.2	6.6	14.7	4.2	0.2
Sales offices (without stocks).....	281	61,475	58,454	73.3	0.7	21.1	1.7	3.2	...
Service-industry and household machines sales branches, sales offices.....	492	761,338	717,774	12.8	0.9	0.6	16.2	64.6	5.0
Other machinery (except electrical) sales branches, sales offices	477	736,969	699,975	41.7	(2)	3.4	17.5	24.5	12.8
Electrical machinery.....	1,509	5,021,744	4,921,091	62.9	0.2	10.0	4.1	20.9	1.9
Sales branches (with stocks).....	796	3,615,929	3,563,437	67.4	0.2	8.8	5.0	16.3	2.4
Sales offices (without stocks).....	713	1,405,815	1,357,654	51.5	0.1	13.4	1.7	32.9	0.5
Electrical industrial apparatus:									
Sales branches (with stocks).....	431	1,701,161	1,675,447	68.7	0.4	12.8	2.4	12.6	3.2
Sales offices (without stocks).....	515	816,509	775,934	63.9	0.2	12.6	2.4	20.2	0.8
Electrical appliances sales branches, sales offices.....	34	129,735	128,335	12.2	...	...	2.4	85.1	0.3
Communication equipment sales branches, sales offices.....	292	1,739,390	1,725,708	70.4	0.1	8.4	6.8	13.7	0.5
Other electrical machinery sales branches, sales offices.....	237	634,949	615,667	36.1	...	6.1	3.5	50.8	3.5
Transportation equipment.....	963	9,247,560	8,710,638	10.3	0.8	8.0	74.6	2.7	3.7
Sales branches (with stocks).....	861	7,566,883	7,065,562	8.4	1.0	5.3	77.5	3.3	4.4
Sales offices (without stocks).....	102	1,680,677	1,645,076	18.1	(2)	19.6	61.8	0.2	0.2
Motor vehicles and equipment sales branches, sales offices.....	906	8,299,953	7,769,372	8.3	1.0	0.5	83.6	3.0	3.8
Other transportation equipment sales branches, sales offices....	57	947,607	941,266	26.3	...	70.4	0.1	0.4	2.8
Instruments and related products.....	1,047	1,025,952	753,540	62.7	0.7	3.2	14.4	14.8	4.1
Sales branches (with stocks).....	895	783,936	521,232	64.4	1.0	1.2	14.8	14.5	4.1
Sales offices (without stocks).....	152	242,016	232,308	59.1	0.1	7.6	13.6	15.4	4.1
Scientific and controlling instruments sales branches, sales offices.....	320	425,897	419,478	78.4	0.1	4.6	3.3	8.9	4.7
Photographic and optical goods; watches and clocks sales branches, sales offices.....	208	400,957	148,069	(V)	(V)	(V)	(V)	(V)	(V)
Medical instruments and supplies sales branches, sales offices...	90	108,583	98,051	43.8	...	0.7	19.4	31.8	4.3
Ophthalmic goods sales branches, sales offices.....	429	90,511	87,942	12.7	0.8	0.2	46.4	39.5	0.4

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4A WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Manufacturers' sales branches, sales offices—Continued									
Other manufacturers' products.....	1,822	4,227,222			Not analyzed	by class of customer			
Coal, coke sales branches, sales offices.....	121	563,379	455,416	61.6	0.8	1.2	19.9	9.2	7.3
Tobacco manufactures sales branches, sales offices.....	181	1,621,214			Not analyzed	by class of customer			
Lumber, wood products sales branches, sales offices.....	248	464,567	402,746	29.7	0.7	1.7	39.0	28.4	0.5
Products of printing and publishing sales branches, sales offices.....	544	427,835	330,164	64.8	0.8	2.0	20.1	11.7	0.6
Toys, sporting and athletic goods sales branches, sales offices.....	102	160,326	128,382	20.3	1.7	1.6	39.5	35.5	1.4
Miscellaneous manufacturing industries sales branches, sales offices.....	626	989,901	863,736	35.3	0.1	8.5	22.7	26.6	6.6
Merchandise agents, brokers, total.....									
Groceries, confectionery, meats.....	22,131	39,250,509	33,729,858	42.6	2.1	1.1	13.8	37.1	3.4
Groceries (combination of food lines).....	2,949	7,621,093	6,909,531	19.9	0.1	0.4	11.2	66.0	2.5
Canned foods.....	277	677,324	559,411	16.2	(Z)	0.7	10.8	65.9	6.4
Coffee, tea, spices.....	1,168	2,179,398	2,073,752	6.3	(Z)	0.8	15.5	76.9	0.5
Confectionery.....	129	992,494	878,583	25.4	(Z)	0.4	1.4	72.0	0.8
Flour.....	174	192,992	181,521	19.8	...	(Z)	20.3	59.0	0.9
Meats, provisions (except canned).....	65	168,455	159,371	23.0	...	...	2.2	70.5	4.4
Sugar.....	97	520,605	504,423	22.8	(Z)	0.2	7.9	67.7	1.4
Miscellaneous grocery products.....	215	1,514,950	1,314,369	37.9	0.1	0.1	5.7	50.7	5.5
Farm products (edible).....	824	1,374,875	1,238,101	19.2	0.2	0.1	18.3	59.5	2.6
Dairy, poultry products.....	1,107	2,107,445	1,856,733	11.6	0.1	1.1	17.0	67.0	3.2
Fruits, vegetables.....	214	516,210	417,324	29.7	0.4	3.3	29.2	34.2	3.3
Drugs, chemicals, paints.....	893	1,591,235	1,439,409	6.3	(Z)	0.5	13.4	76.5	3.2
Drugs, proprietaries, toiletries.....	516	522,701	478,712	56.0	0.2	1.1	7.5	26.5	8.6
Chemicals, explosives.....	172	143,150	122,111	6.9	0.3	3.8	24.3	58.2	6.3
Paints, varnishes, lacquers, enamels.....	262	317,332	299,286	72.5	0.1	0.3	1.1	16.0	10.0
Apparel (including footwear).....	82	62,219	57,315	74.6	0.9	(Z)	4.7	13.9	5.9
Clothing, furnishings (men's, women's).....	1,205	2,076,128	1,804,531	6.1	0.1	0.5	78.0	13.9	1.3
Men's, boys' clothing, furnishings.....	226	658,415	553,052	3.6	0.1	0.4	82.4	12.6	0.9
Women's, children's clothing, accessories.....	162	248,213	196,175	7.5	(Z)	0.6	75.7	14.9	1.3
Furs (dressed), fur clothing.....	573	921,217	838,331	5.2	0.1	0.7	80.0	12.8	1.2
Handbags.....	48	59,941	57,785	16.3	(Z)	...	39.7	39.1	4.9
Millinery, millinery supplies.....	35	24,058	21,081	12.6	...	(Z)	82.5	4.9	...
Shoes, other footwear.....	67	59,368	50,139	10.9	...	...	68.5	20.4	0.2
Work clothing.....	80	89,865	72,917	15.3	...	0.6	69.7	10.7	3.7
Dry goods, piece goods.....	14	15,051	15,051	28.6	...	...	43.9	26.1	1.4
Hosiery.....	818	3,233,165	2,461,538	47.1	(Z)	0.9	13.9	34.7	3.4
Dry goods.....	111	224,021	218,380	6.9	...	(Z)	39.3	52.8	0.9
Piece goods.....	159	488,027	419,446	43.3	...	0.3	29.6	24.9	1.9
Furniture, home furnishings.....	548	2,521,117	1,823,712	52.8	(Z)	1.2	7.3	34.7	4.0
Furniture.....	837	571,713	520,774	8.0	0.6	0.9	66.9	23.2	0.4
Home furnishings.....	375	269,516	247,046	9.6	0.7	0.9	79.7	8.8	0.2
Paper, allied products.....	462	302,197	273,728	6.6	0.5	0.8	55.4	36.2	0.5
Paper.....	403	469,942	414,289	55.7	0.1	1.1	9.4	31.6	2.0
Stationery, office supplies.....	283	410,731	359,648	60.5	0.1	0.3	5.3	32.1	1.7
Farm products (raw materials).....	120	59,211	54,641	24.5	0.2	6.2	36.9	28.4	3.9
Cotton.....	3,566	11,495,721	9,555,206	57.6	7.0	0.3	3.9	29.0	2.2
Grain.....	254	1,020,618	871,697	78.8	0.2	(Z)	2.8	14.4	3.8
Hides, skins, raw furs.....	230	1,129,086	947,404	53.3	(Z)	0.5	4.2	32.8	9.2
Livestock.....	137	258,403	246,927	63.4	0.1	(Z)	0.4	31.1	4.9
Tobacco (leaf).....	2,223	7,558,447	6,226,250	53.0	10.6	0.2	4.0	31.7	0.5
Wool, mohair.....	552	1,045,530	801,448	67.7	0.7	1.1	3.8	23.1	3.6
Miscellaneous inedible farm products.....	118	315,643	302,683	66.4	0.1	0.3	7.6	24.4	1.1
Automotive.....	52	167,994	158,797	71.8	0.2	...	2.2	18.6	7.1
Electrical-electronic apparatus, equipment, appliances.....	648	925,266	861,435	60.1	0.5	0.4	14.3	21.3	3.3
Electrical apparatus, supplies.....	1,527	1,383,138	1,266,635	51.6	0.1	4.0	4.9	37.4	2.0
Appliances, radios, TV sets.....	859	695,667	643,395	47.6	0.2	2.7	3.0	45.0	1.3
Electronic parts, equipment.....	167	134,053	124,285	17.8	0.4	1.3	25.9	52.5	2.2
Hardware, plumbing-heating goods.....	501	553,418	498,955	65.1	(Z)	6.2	2.2	23.7	2.9
Hardware.....	1,049	606,339	559,005	24.0	0.2	0.9	9.5	64.2	1.3
Plumbing, heating goods.....	347	239,745	220,897	21.2	(Z)	0.4	8.9	67.9	1.6
Lumber, construction materials.....	702	366,594	338,108	25.8	0.3	1.2	9.9	61.7	1.1
Lumber, millwork.....	903	855,451	732,294	36.4	0.4	0.7	28.3	31.3	3.0
Construction materials (except lumber).....	526	657,518	551,408	26.2	0.4	0.6	34.5	35.0	3.3
Machinery, equipment, supplies.....	377	197,933	180,886	67.3	0.5	1.0	9.1	20.2	2.0
Air conditioning, commercial refrigeration equipment.....	3,174	2,169,550	1,969,620	77.7	0.1	3.2	3.9	8.9	6.2
Commercial machines, equipment.....	203	197,197	183,184	70.6	(Z)	0.2	6.5	20.3	2.3
Construction machinery, equipment.....	202	68,347	61,129	65.7	(Z)	7.4	9.5	10.4	7.0
Farm-garden machinery, equipment.....	84	75,609	59,041	67.1	...	7.2	1.6	10.5	13.6
Industrial machinery, equipment, supplies.....	54	32,671	30,940	27.4	1.8	0.3	23.7	20.8	26.0
Professional equipment, supplies.....	79	1,356,474	1,234,642	79.6	0.1	3.8	2.6	7.5	6.5
Service establishment equipment, supplies.....	85	26,008	23,608	67.1	(Z)	0.6	3.8	20.9	7.6
Transportation (except automotive) equipment, supplies.....	247	174,247	158,210	73.6	(Z)	2.8	7.4	12.7	3.6
Metals, metalwork (except scrap).....	175	238,997	218,866	90.8	0.2	1.0	2.8	1.0	4.3
Iron, steel and products.....	661	940,802	802,418	73.4	0.1	6.3	2.6	14.3	3.3
Nonferrous metals, metalwork.....	513	631,918	527,763	83.4	0.1	0.9	3.8	9.7	2.0
Other merchandise agents, brokers.....	148	308,884	274,655	54.2	(Z)	16.6	0.3	23.1	5.8
Scrap iron and steel.....	2,768	4,272,055	3,537,137	49.6	0.6	1.6	13.6	25.5	8.9
Amusements, sporting goods, toys.....	48	85,788	79,248	73.2	...	(Z)	9.2	0.4	17.2
Books, magazines, newspapers.....	271	245,501	219,964	6.0	0.2	0.1	35.4	57.2	0.9
Coal, coke.....	89	77,292	61,201	34.1	1.0	6.6	16.8	32.7	8.8
Farm supplies.....	212	584,803	518,519	61.2	0.1	1.5	15.4	13.6	8.3
	169	330,258	267,621	38.0	1.0	(Z)	10.9	45.6	4.4

See footnotes at end of table.

CLASS OF CUSTOMER

4-7

Table 4A. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Type of operation and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
Merchandise agents, brokers—Continued									
Other merchandise agents, brokers—Continued									
Jewelry.....	109	68,311	53,689	8.6	0.1	0.9	51.0	36.7	2.8
Yarns.....	131	263,250	233,371	92.7	...	(2)	2.0	4.5	0.8
Petroleum and products.....	192	566,617	262,055	(V)	(V)	(V)	(V)	(V)	(V)
General merchandise.....	460	595,989	506,920	16.1	1.3	3.9	16.8	26.1	35.8
Miscellaneous products agents, brokers, n.e.c.....	1,087	1,454,246	1,334,549	61.6	0.1	1.9	8.2	24.3	3.9
Assemblers of farm products, total.....	13,255	9,050,816	6,488,377	43.4	10.9	1.7	6.8	34.6	2.5
Farm products (edible).....	4,080	2,680,036	1,822,697	21.1	2.5	4.3	16.0	55.0	1.1
Dairy, poultry products.....	2,087	1,392,362	965,511	32.0	2.5	7.2	16.4	41.6	0.4
Fresh fruits, vegetables.....	1,993	1,287,674	857,186	8.8	2.6	1.0	15.6	70.2	1.9
Farm products (raw materials).....	8,669	6,171,994	4,501,638	53.5	13.4	0.7	3.0	26.9	2.5
Cotton.....	281	623,751	529,081	76.3	1.2	(2)	0.9	21.4	0.2
Grain.....	6,613	3,225,985	2,102,676	43.6	21.3	0.8	3.0	27.6	3.7
Hides, skins, raw furs.....	95	32,849	27,848	57.4	1.1	(2)	19.3	21.4	0.8
Livestock (except horses, mules).....	1,090	1,771,355	1,439,831	62.4	9.1	0.1	3.4	23.3	1.7
Other inedible farm products.....	590	518,054	402,202	43.7	4.7	3.6	2.6	43.2	2.2
Farm supplies.....	495	194,713	160,116	13.7	35.2	0.8	11.8	21.0	17.5
Feed.....	372	147,422	126,149	12.9	38.7	0.9	10.1	15.8	21.7
Seed.....	123	47,281	33,967	17.0	21.9	0.7	18.1	40.4	1.9
Other farm products assemblers.....	11	4,073	3,926	67.7	0.5	...	6.2	25.6	...

... Represents zero. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 3.1 to repair shops, 11.7 to retailers. ³Includes 27.6 to repair shops, 27.5 to retailers. ⁴Includes 29.9 to repair shops, 27.2 to retailers. ⁵Includes 14.6 to repair shops, 16.9 to retailers. ⁶Includes 7.3 to repair shops, 32.8 to retailers. ⁷Includes 2.2 to repair shops, 36.7 to retailers. ⁸Includes 1.8 to repair shops, 47.2 to retailers. ⁹Includes 2.7 to repair shops, 26.4 to retailers. ¹⁰Includes 3.5 to repair shops, 9.0 to retailers. ¹¹Includes 2.7 to repair shops, 79.3 to retailers. ¹²Includes 30.1 to repair shops, 25.0 to retailers. ¹³Including sales to contractors and builders. ¹⁴Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ¹⁵Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ALBANY-SCHENECTADY-TROY									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	80	54,312	45,205	13.8	1.4	(Z)	77.9	6.9	...
General-line grocery wholesalers.....	17	28,797	24,908	0.6	...	...	95.2	4.2	...
Confectionery wholesalers.....	11	3,644	2,822	2.0	...	...	96.3	1.7	...
Meat, fish wholesalers.....	17	6,891	3,952	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers.....	35	14,980	13,523	40.4	0.3	0.1	50.8	8.4	...
Farm products (edible) distributors.....	41	17,948	14,584	4.8	0.9	0.1	51.9	42.3	...
Poultry, poultry products distributors.....	7	3,221	1,934	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers.....	34	14,727	12,650	4.0	0.2	0.2	47.4	48.3	...
Beer, wine, distilled spirits wholesalers.....	23	43,507	43,405	1.8	0.2	...	82.4	15.6	...
Tobacco distributors.....	12	20,604	20,604	...	(Z)	(Z)	97.5	2.5	...
Drugs, chemicals, allied products wholesalers.....	21	17,968	16,713	18.8	1.3	0.2	76.9	1.4	1.4
General- and specialty-line drug wholesalers.....	10	13,302	13,255	3.0	0.4	0.2	94.7	1.7	...
Industrial chemicals, paint wholesalers.....	11	4,666	3,458	79.6	4.8	...	8.6	0.1	6.9
Dry goods, apparel wholesalers.....	11	4,248	4,248	13.3	0.2	...	86.0	0.4	0.1
Clothing, furnishings, footwear wholesalers.....	4	1,983	1,983	...	...	...	98.8	0.9	0.3
General- and specialty-line dry goods wholesalers.....	7	2,265	2,265	25.0	0.3	...	74.7	...	...
Furniture, home furnishings wholesalers.....	22	11,855	10,224	18.9	(Z)	(Z)	81.0	...	...
Paper, allied products wholesalers.....	24	11,100	10,653	56.9	0.2	0.4	15.0	27.5	...
Farm products (raw materials) merchants.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers.....	47	21,993	13,866	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors.....	46	44,332	44,263	15.1	1.1	0.2	81.2	2.4	...
Hardware, plumbing-heating goods wholesalers.....	34	24,558	22,166	22.6	1.2	0.5	60.0	15.7	...
Hardware wholesalers.....	7	8,687	7,488	20.5	3.0	0.1	64.8	11.7	...
Plumbing, heating equipment, supplies distributors.....	27	15,871	14,678	23.7	0.3	0.7	57.5	17.8	...
Lumber, construction materials distributors.....	38	22,479	20,712	3.6	329.2	(Z)	45.9	21.2	...
Lumber, millwork wholesalers.....	15	12,390	11,554	3.5	320.5	...	54.5	21.5	...
Construction materials distributors.....	23	10,089	9,158	3.7	320.1	0.1	35.2	20.9	...
Machinery, equipment, supplies distributors.....	103	28,598	24,697	87.8	(4)	0.9	9.6	1.3	0.4
Commercial machines, equipment distributors.....	18	3,756	3,493	90.4	(4)	0.9	2.3	3.7	2.8
Industrial machinery, equipment distributors.....	9	1,965	833	(V)	(V)	(V)	(V)	(V)	(V)
Industrial materials, supplies distributors.....	11	5,579	5,413	93.8	(4)	2.4	3.8	...	(Z)
Professional equipment, supplies distributors.....	16	2,373	1,917	91.6	(4)	0.5	7.8	0.1	...
Service establishment supply houses.....	27	3,624	3,545	89.2	(4)	0.5	9.3	1.0	...
Other machinery, equipment, supplies distributors.....	22	11,301	9,496	86.0	(4)	0.5	12.0	1.5	...
Metals, metalwork (except scrap) distributors.....	8	(D)	(D)	74.1	(4)	0.4	19.6	5.7	0.1
Scrap, waste materials dealers.....	43	21,951	16,315	85.3	(4)	...	(3)	14.7	...
Other merchant wholesalers.....	53	18,885	14,330	27.5	0.8	...	69.2	2.6	...
Amusement, sporting goods distributors.....	3	551	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry wholesalers.....	9	896	795	0.1	...	...	99.9	...	...
Merchant wholesalers, n.e.c.....	41	17,438	13,083	28.5	0.1	...	68.6	2.8	...
Manufacturers' sales branches, sales offices.....	130	174,378		Not analyzed by class of customer					
Merchandise agents, brokers.....	53	46,835	45,441	21.9	0.4	(Z)	19.2	58.5	(Z)
Assemblers of farm products.....	4	1,817	(D)	(V)	(V)	(V)	(V)	(V)	(V)
ATLANTA									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	75	76,833	65,378	19.9	0.2	0.8	66.4	12.6	0.2
General-line grocery wholesalers.....	17	48,448	40,736	16.3	0.1	0.3	76.8	6.3	0.2
Confectionery wholesalers.....	8	(D)	(D)	6.9	0.1	1.2	78.0	13.5	0.3
Fish, sea food distributors.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers.....	15	6,131	5,486	39.7	1.3	...	53.6	5.5	...
Specialty-line grocery wholesalers.....	33	18,381	15,343	26.0	0.3	2.4	39.2	32.0	...
Farm products (edible) distributors.....	69	36,478	34,807	8.1	0.3	0.4	32.4	58.9	(Z)
Poultry, poultry products distributors.....	11	5,941	5,791	0.8	0.3	0.5	74.2	24.2	...
Fresh fruit, vegetable wholesalers.....	58	30,537	29,016	9.5	0.3	0.3	24.0	65.8	(Z)
Beer, wine, distilled spirits wholesalers.....	15	37,692	29,103	...	...	(Z)	99.6	0.4	...
Beer, ale distributors.....	6	5,899	2,863	(V)	(V)	(V)	(V)	(V)	(V)
Wine, distilled spirits wholesalers.....	9	31,792	26,240	...	...	(Z)	99.6	0.4	...
Tobacco distributors.....	13	21,682	20,513	8.6	...	1.4	80.6	9.5	...
Drugs, chemicals, allied products wholesalers.....	43	24,366	22,603	22.7	0.3	0.8	54.5	21.5	0.3
General-line drug wholesalers.....	5	14,935	14,935	5.8	...	0.4	73.2	20.2	0.4
Specialty-line drug, toiletries wholesalers.....	20	2,843	2,207	35.9	1.4	2.3	56.7	3.5	0.1
Industrial chemicals, explosives distributors.....	13	6,081	5,196	64.0	...	1.2	1.0	33.8	...
Paint, varnish wholesalers.....	5	507	265	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	56	42,867	41,578	8.5	(Z)	0.4	76.1	14.7	0.3
Clothing, furnishings, footwear wholesalers.....	30	31,314	30,965	6.6	(Z)	...	79.4	13.7	0.4
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	26	11,553	10,613	14.0	...	1.7	66.5	17.9	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 3.6 to repair shops, 77.6 to retailers. ³Including sales to contractors and builders. ⁴Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ⁵Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-9

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ATLANTA—Continued									
Merchant wholesalers—Continued									
Furniture, home furnishings wholesalers.....	26	29,184	26,442	7.1	0.3	0.1	64.0	28.2	0.2
Furniture (household, office) wholesalers.....	10	4,255	3,714	13.2	...	0.4	86.4	...	...
Home furnishings, floor coverings wholesalers.....	16	24,929	22,728	6.1	0.4	0.1	60.4	32.8	0.3
Paper, allied products wholesalers.....	36	(D)	16,912	54.6	...	3.0	26.2	16.1	...
Coarse paper and products wholesalers.....	13	9,786	9,387	52.8	(Z)	4.7	17.2	25.3	...
Printing and fine paper distributors.....	5	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
Stationery, office supplies wholesalers.....	17	5,120	3,493	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	14	(D)	(D)	96.6	...	...	...	0.1	3.3
Automotive wholesalers.....	102	76,620	38,291	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors.....	9	3,264	653	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	93	73,356	37,638	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors.....	54	86,270	85,476	19.9	0.4	0.8	² 75.3	3.5	(Z)
Electrical apparatus, supplies distributors.....	25	27,046	26,892	52.4	0.9	1.4	³ 34.4	10.9	(Z)
Electrical appliance, radio, TV set wholesalers.....	21	54,758	54,758	4.4	0.2	0.3	⁴ 94.9	0.2	...
Electronic parts, equipment distributors.....	8	4,466	3,826	14.0	0.2	3.1	⁵ 82.7	...	...
Hardware, plumbing-heating goods wholesalers.....	47	55,073	51,631	18.8	0.3	1.4	77.5	2.0	...
Hardware wholesalers.....	14	19,024	16,674	19.2	0.4	2.2	74.3	3.9	...
Plumbing, heating equipment, supplies distributors.....	33	36,049	34,957	18.6	0.2	1.1	79.0	1.1	...
Lumber, construction materials distributors.....	48	26,196	21,817	21.9	⁶ 19.2	0.1	46.6	12.2	...
Lumber, millwork wholesalers.....	19	15,966	12,982	22.5	⁶ 3.3	0.1	62.9	11.2	...
Construction materials distributors.....	29	10,230	8,835	20.9	⁶ 42.5	(Z)	22.8	13.7	...
Machinery, equipment, supplies distributors.....	212	94,261	73,987	66.9	(?)	1.8	26.4	4.6	0.2
Air conditioning, commercial refrigeration equipment distributors	14	4,447	4,229	38.3	(?)	2.2	32.4	27.1	...
Commercial machines, equipment distributors.....	20	3,464	2,683	95.0	(?)	2.6	1.8	0.6	...
Construction machinery, equipment dealers.....	14	18,491	10,602	(V)	(V)	(V)	(V)	(V)	(V)
Farm-garden machinery, equipment wholesalers.....	10	8,784	8,346	5.0	(?)	(Z)	90.1	4.9	...
Industrial machinery, equipment distributors.....	39	13,068	9,918	71.0	(?)	0.9	21.2	6.6	0.4
Industrial materials, supplies distributors.....	29	13,269	8,542	(V)	(V)	(V)	(V)	(V)	(V)
Professional equipment, supplies distributors.....	23	14,666	14,307	72.1	(?)	2.9	20.8	3.3	0.8
Service establishment supply houses.....	59	16,684	13,972	75.7	(?)	1.5	20.6	2.2	...
Transportation equipment distributors.....	4	1,388	1,388	6.5	(?)	...	92.4	0.1	1.0
Metals, metalwork (except scrap) distributors.....	24	(D)	25,160	82.5	(?)	1.2	10.5	5.3	0.5
Iron, steel and products distributors.....	21	(D)	(D)	67.3	(?)	0.6	21.4	9.7	1.0
Nonferrous metals distributors.....	3	(D)	(D)	96.0	(?)	1.7	0.8	1.5	...
Scrap, waste materials dealers.....	45	29,157	25,407	64.1	(?)	2.2	(⁸)	33.5	0.2
Iron, steel scrap dealers.....	10	3,051	2,923	63.2	(?)	...	(⁸)	36.8	...
Waste materials dealers.....	35	26,106	22,484	64.2	(?)	2.5	(⁸)	33.0	0.2
Other merchant wholesalers.....	102	76,163	68,359	29.8	0.7	0.1	41.5	27.6	0.3
Amusement, sporting goods distributors.....	18	8,177	7,877	6.0	1.2	0.2	91.8	0.7	...
Book, magazine, newspaper wholesalers.....	10	4,429	3,097	11.9	0.2	...	59.6	28.4	...
Coal wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	18	38,835	37,462	43.7	0.3	0.1	30.7	25.1	0.1
Jewelry wholesalers.....	15	(D)	5,616	...	4.1	0.4	92.8	2.7	...
Petroleum products distributors.....	10	2,285	1,520	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	6	2,418	1,314	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers.....	4	1,342	(D)	...	...	...	100.0	...	...
Miscellaneous products merchant wholesalers.....	18	11,380	10,455	22.1	(Z)	0.3	8.5	67.0	2.0
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	53	305,794		Not analyzed by class of customer					
Textile mill products.....	14	50,347	39,126	50.9	(Z)	(Z)	24.9	24.1	0.2
Apparel and related products.....	7	(D)	(D)	1.2	...	0.1	29.6	56.8	12.3
Furniture and fixtures.....	5	(D)	(D)	69.4	...	1.1	29.1	...	0.4
Paper and allied products.....	14	(D)	22,409	41.5	...	0.9	1.9	55.7	...
Chemicals and allied products.....	72	244,710	201,473	39.4	0.3	0.8	33.4	26.0	0.1
Rubber products.....	17	60,832	60,330	7.9	...	0.7	55.0	36.4	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	28	73,349	66,601	48.7	0.3	0.6	11.9	38.5	...
Primary metal products.....	29	107,212	107,212	68.0	(?)	2.1	0.7	29.3	(Z)
Fabricated metal products.....	31	(D)	61,274	57.3	2.7	7.8	2.3	29.9	...
Machinery (except electrical).....	109	183,722	178,975	33.4	0.3	2.0	26.4	37.0	1.0
Electrical machinery.....	46	(D)	171,270	69.1	0.1	3.9	1.5	25.4	...
Transportation equipment.....	32	(D)	290,639	4.2	...	0.8	89.9	5.1	...
Instruments and related products.....	29	42,119	29,864	63.7	0.3	6.6	14.7	14.7	0.1
Other manufacturers' products*.....	42	71,972		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	35	67,980	61,709	23.4	...	0.1	11.2	65.3	(Z)
Farm products (edible).....	9	20,012	18,094	39.8	...	(Z)	...	60.1	...
Dairy, poultry products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	7	(D)	(D)	34.9	...	...	...	65.1	...
Drugs, chemicals, paints.....	5	2,649	2,649	51.6	...	...	25.9	22.5	...
Apparel (including footwear).....	5	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, piece goods.....	18	(D)	50,230	65.2	...	0.4	12.9	21.2	0.4
Furniture, home furnishings.....	18	10,382	9,213	10.6	...	...	40.0	49.3	...
Paper, allied products.....	5	(D)	(D)	...	...	...	3.3	96.7	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Includes 5.6 to repair shops, 69.7 to retailers. ³Includes 9.0 to repair shops, 25.4 to retailers. ⁴Includes 1.0 to repair shops, 93.9 to retailers. ⁵Includes 46.9 to repair shops, 35.8 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ATLANTA—Continued									
Merchandise agents, brokers—Continued									
Farm products (raw materials).....	12	71,840	68,065	86.9	...	...	...	13.1	...
Cotton.....	7	19,502	16,802	57.4	...	...	...	42.6	...
Grain.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	16	(D)	8,047	1.9	...	2.1	32.6	63.4	...
Electrical-electronic apparatus, equipment, appliances.....	45	(D)	41,972	12.0	...	0.3	1.0	86.7	...
Hardware, plumbing, heating goods.....	14	10,888	8,647	11.7	...	(Z)	8.8	79.5	...
Lumber, construction materials.....	9	5,861	4,703	88.3	1.6	1.1	3.9	5.2	...
Machinery, equipment, supplies.....	58	47,739	42,023	61.5	(Z)	17.4	7.6	13.4	(Z)
Metals, metalwork (except scrap).....	5	3,160	3,160	36.0	...	1.8	19.1	43.1	...
Other merchandise agents, brokers.....	28	31,765	27,810	23.0	...	0.1	43.4	33.5	(Z)
Assemblers of farm products.....	7	(D)	64,246	98.0	...	...	...	2.0	...
BALTIMORE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	192	135,781	110,690	18.2	0.4	2.1	64.9	14.1	0.3
General-line grocery wholesalers.....	18	59,957	53,430	6.6	0.1	1.1	78.2	13.9	0.1
Confectionery wholesalers.....	19	6,543	4,848	12.5	...	...	84.6	2.9	...
Fish, sea food distributors.....	38	12,046	8,120	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers.....	34	20,195	15,008	27.6	1.4	8.4	54.0	8.6	...
Specialty-line grocery wholesalers.....	83	37,040	29,284	32.7	0.3	1.4	49.6	15.5	0.5
Farm products (edible) distributors.....	101	45,864	37,044	11.0	0.5	2.0	59.0	27.5	...
Poultry, poultry products distributors.....	19	11,588	6,795	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers.....	82	34,276	30,249	8.8	...	0.5	66.6	24.2	...
Beer, wine, distilled spirits wholesalers.....	28	67,557	67,236	0.2	...	0.2	98.3	1.3	...
Beer, ale distributors.....	12	6,660	6,660	1.4	...	...	97.9	0.7	...
Wine, distilled spirits wholesalers.....	16	60,897	60,576	0.1	...	0.2	98.4	1.3	...
Tobacco distributors.....	28	50,225	38,786	2.1	0.4	1.2	83.8	12.6	...
Drugs, chemicals, allied products wholesalers.....	67	36,222	34,630	27.0	1.2	0.9	50.9	18.9	1.1
General-line drug wholesalers.....	5	15,491	15,491	1.1	...	0.9	87.2	10.7	0.1
Specialty-line drug, toiletries wholesalers.....	20	(D)	2,294	15.1	9.7	...	58.8	10.0	6.5
Industrial chemicals, explosives distributors.....	17	(D)	8,332	76.3	0.1	1.1	7.6	12.3	2.6
Paint, varnish wholesalers.....	25	8,636	8,513	29.4	2.2	0.9	24.9	42.6	...
Dry goods, apparel wholesalers.....	114	42,268	40,870	9.7	0.8	0.2	82.6	5.2	1.5
Clothing, furnishings, footwear wholesalers.....	61	(D)	23,343	1.0	0.2	0.1	96.4	1.1	1.3
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	52	(D)	(D)	21.6	1.6	0.3	65.1	9.6	1.9
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	53	25,394	22,084	11.9	0.5	0.1	87.3	0.2	...
Furniture (household, office) wholesalers.....	22	(D)	10,260	24.9	0.2	0.1	74.6	0.1	...
Home furnishings, floor coverings wholesalers.....	31	(D)	11,824	0.7	0.7	0.1	98.3	0.2	...
Paper, allied products wholesalers.....	71	32,876	30,753	42.9	0.3	7.2	34.9	11.6	3.1
Coarse paper and products wholesalers.....	40	13,958	12,681	44.8	0.5	1.4	25.7	27.6	0.1
Printing and fine paper distributors.....	15	15,739	15,668	37.1	...	12.5	44.0	0.4	6.1
Stationery, office supplies wholesalers.....	13	2,855	2,080	82.3	1.5	3.2	12.8	0.2	...
Wallpaper wholesalers.....	3	324	324	...	0.6	...	99.4	...	...
Farm products (raw materials) merchants.....	16	19,245	14,739	40.8	3.4	1.0	9.1	20.6	25.1
Automotive wholesalers.....	104	36,112	29,181	29.9	5.4	0.7	² 54.9	9.0	0.1
Motor vehicle distributors.....	14	7,376	6,276	71.6	3.7	0.1	² 24.5	...	...
Automotive equipment, tire-tube wholesalers.....	90	28,736	22,905	18.5	5.8	0.9	⁴ 63.3	11.4	0.1
Electrical, electronics, appliance distributors.....	73	80,008	74,193	27.8	0.8	1.5	⁵ 69.1	0.8	(Z)
Electrical apparatus, supplies distributors.....	26	28,424	26,013	56.3	0.8	2.5	⁶ 39.4	1.0	...
Electrical appliance, radio, TV set wholesalers.....	29	46,473	43,902	8.7	0.8	0.6	⁷ 89.4	0.4	0.1
Electronic parts, equipment distributors.....	18	5,111	4,278	49.7	0.8	5.1	⁸ 41.5	2.9	...
Hardware, plumbing-heating goods wholesalers.....	68	36,279	33,617	39.0	1.9	1.2	51.5	6.2	0.2
Hardware wholesalers.....	17	9,068	8,134	36.4	1.5	1.4	59.8	0.8	...
Plumbing, heating equipment, supplies distributors.....	51	27,211	25,483	39.9	2.0	1.1	48.8	8.0	0.3
Lumber, construction materials distributors.....	88	57,800	46,058	13.4	⁹ 41.0	0.7	40.8	4.1	(Z)
Lumber, millwork wholesalers.....	43	38,203	27,697	17.1	⁹ 17.5	0.7	62.5	2.1	(Z)
Construction materials distributors.....	45	19,597	18,361	7.7	⁹ 76.3	0.6	8.1	7.2	...
Machinery, equipment, supplies distributors.....	276	106,540	99,261	79.3	(¹⁰)	2.9	13.1	4.6	0.2
Air conditioning, commercial refrigeration equipment distributors	17	4,770	3,937	64.9	(¹⁰)	2.7	22.6	9.1	0.6
Commercial machines, equipment distributors.....	35	9,922	8,622	58.8	(¹⁰)	0.3	38.9	2.0	(Z)
Construction machinery, equipment dealers.....	18	21,986	21,160	95.6	(¹⁰)	1.0	2.9	0.4	(Z)
Farm-garden machinery, equipment wholesalers.....	4	1,335	1,241	54.9	(¹⁰)	1.6	8.2	35.3	...
Industrial machinery, equipment distributors.....	33	12,728	11,614	84.7	(¹⁰)	4.8	6.8	3.2	0.5
Industrial machinery, supplies distributors.....	52	17,814	17,369	77.4	(¹⁰)	3.2	12.5	6.3	0.6
Industrial materials, supplies distributors.....	20	8,090	6,938	76.1	(¹⁰)	9.4	13.4	1.0	...
Professional equipment, supplies distributors.....	81	25,528	24,071	82.6	(¹⁰)	1.6	10.6	5.2	...
Service establishment supply houses.....	16	4,367	4,309	40.6	(¹⁰)	7.3	35.8	16.2	0.1
Transportation equipment distributors.....									

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 14.8 to repair shops, 40.1 to retailers. ³Includes 0.7 to repair shops, 23.8 to retailers. ⁴Includes 18.7 to repair shops, 44.6 to retailers. ⁵Includes 2.5 to repair shops, 66.6 to retailers. ⁶Includes 1.6 to repair shops, 37.2 to retailers. ⁷Includes 0.4 to repair shops, 89.0 to retailers. ⁸Includes 30.7 to repair shops, 10.8 to retailers. ⁹Including sales to contractors and builders. ¹⁰Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users.

CLASS OF CUSTOMER

4-11

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BALTIMORE—Continued									
Merchant wholesalers—Continued									
Metals, metalwork (except scrap) distributors.....	30	24,234	21,651	79.6	(1)	2.8	12.2	4.6	0.8
Iron, steel and products distributors.....	21	17,840	15,257	86.0	(1)	2.6	8.6	1.6	1.1
Nonferrous metals distributors.....	9	6,394	6,394	64.2	(1)	3.3	20.8	11.5	0.1
Scrap, waste materials dealers.....	76	31,378	23,892	50.8	(1)	0.3	(2)	35.2	13.7
Iron, steel scrap dealers.....	19	11,078	4,836	(V)	(V)	(V)	(V)	(V)	(V)
Waste materials dealers.....	57	20,300	19,056	52.3	(1)	0.2	(2)	33.7	13.9
Other merchant wholesalers.....	157	70,872	60,750	17.5	1.0	3.7	67.2	9.4	1.2
Amusement, sporting goods distributors.....	34	10,399	8,666	9.8	2.4	0.7	71.4	8.1	7.6
Book, magazine, newspaper wholesalers.....	10	4,311	4,022	3.3	0.5	(2)	96.1	0.1	...
Coal wholesalers.....	11	5,238	1,752	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers.....	15	11,393	9,415	5.3	1.1	1.5	59.8	32.2	0.1
Jewelry wholesalers.....	17	4,159	3,823	8.1	4.5	...	82.3	5.2	...
Petroleum products distributors.....	20	7,371	5,455	52.2	1.2	36.2	8.6	1.8	...
Gift, art goods, greeting card wholesalers.....	8	(D)	(D)	25.9	...	...	31.4	42.7	...
Flower, bulb, plant wholesalers.....	13	(D)	(D)	...	...	...	96.8	3.2	...
Miscellaneous products merchant wholesalers.....	29	22,816	22,482	20.8	0.1	...	78.5	0.5	0.2
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	43	138,051		Not analyzed by class of customer					
Textile mill products.....	5	16,929	16,929	48.6	(2)	(2)	12.7	38.2	0.5
Apparel and related products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	5	(D)	(D)	16.4	...	0.8	82.7	...	0.1
Paper and allied products.....	7	(D)	3,124	(V)	(V)	(V)	(V)	(V)	(V)
Chemicals and allied products.....	25	71,420	71,180	26.3	0.1	2.8	48.4	22.4	(2)
Rubber products.....	8	(D)	(D)	3.9	...	1.1	59.5	35.5	...
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	15	(D)	26,902	51.4	...	1.4	17.6	29.6	...
Primary metal products.....	12	158,700	158,700	80.6	(1)	2.0	0.2	17.0	0.2
Fabricated metal products.....	16	(D)	69,955	77.7	...	2.9	3.5	15.9	...
Machinery (except electrical).....	53	46,525	45,700	46.8	0.9	6.3	39.2	5.8	1.0
Electrical machinery.....	20	30,688	30,688	56.5	...	4.8	9.8	28.9	...
Transportation equipment.....	9	(D)	(D)	10.9	0.3	3.2	83.9	1.7	...
Instruments and related products.....	10	(D)	(D)	82.1	1.4	0.7	8.4	7.5	...
Other manufacturers' products*.....	23	(D)	(D)	Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	43	71,835	67,191	34.0	...	(2)	13.3	52.7	...
Farm products (edible).....	29	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	26	31,186	26,063	4.8	0.4	(2)	15.1	79.7	...
Drugs, chemicals, paints.....	6	(D)	1,889	85.8	...	...	...	14.2	...
Apparel (including footwear).....	11	7,683	7,500	...	...	...	97.6	2.4	...
Dry goods, piece goods.....	6	8,723	3,298	(V)	(V)	(V)	(V)	(V)	(V)
Furniture, home furnishings.....	6	(D)	2,511	...	...	...	98.5	1.5	...
Paper, allied products.....	4	7,842	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials).....	13	43,814	43,755	35.6	7.7	...	10.6	46.1	...
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	5	(D)	(D)	11.7	...	...	...	88.3	...
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	7	40,682	40,682	37.5	8.2	...	11.4	42.9	...
Tobacco (leaf).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	19	11,168	7,282	(V)	(V)	(V)	(V)	(V)	(V)
Hardware, plumbing, heating goods.....	20	15,736	13,859	15.0	...	0.1	0.6	82.4	2.0
Lumber, construction materials.....	10	8,018	6,922	20.0	0.1	(2)	67.4	12.5	...
Machinery, equipment, supplies.....	32	8,780	7,244	81.4	0.7	2.6	2.5	5.0	7.8
Metals, metalwork (except scrap).....	4	(D)	881	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers.....	23	21,963	21,454	41.3	0.3	3.5	33.9	18.9	2.0
Assemblers of farm products.....	18	(D)	18,944	8.2	0.3	3.1	44.6	43.7	...
BIRMINGHAM									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	42	42,103	36,702	11.2	1.2	0.1	81.0	6.6	...
General-line grocery wholesalers.....	9	18,814	18,814	2.6	2.3	0.1	94.0	1.1	...
Confectionery wholesalers.....	3	554	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, fish wholesalers.....	8	8,196	7,173	30.3	...	0.2	59.8	9.8	...
Specialty-line grocery wholesalers.....	22	14,539	10,634	13.5	...	...	72.3	14.2	...
Farm products (edible) distributors.....	28	18,730	16,850	6.0	(2)	(2)	66.8	27.2	...
Poultry, poultry products distributors.....	8	3,419	2,436	28.3	...	...	69.7	2.0	...
Fresh fruit, vegetable wholesalers.....	20	15,311	14,414	2.2	(2)	(2)	66.4	31.3	...
Beer, wine, distilled spirits wholesalers.....	10	8,921	7,800	...	...	0.7	99.3	...	...
Tobacco distributors.....	10	23,506	18,636	4.5	...	...	69.4	26.1	...
Drugs, chemicals, allied products wholesalers.....	18	13,139	10,938	24.3	0.3	0.2	75.2	0.2	...
General- and specialty-line drug wholesalers.....	12	11,739	9,806	15.3	0.2	0.1	84.3	0.2	...
Industrial chemicals, paint wholesalers.....	6	1,400	1,132	98.3	0.4	1.3	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ²Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BIRMINGHAM—Continued									
Merchant wholesalers—Continued									
Dry goods, apparel wholesalers.....	22	8,673	7,193	...	0.3	...	94.3	5.2	...
Clothing, furnishings, footwear wholesalers.....	11	5,510	4,055	0.1	0.1	0.1	99.7	(Z)	...
General- and specialty-line dry goods wholesalers.....	11	3,163	3,138	...	0.6	...	87.4	12.0	...
Furniture, home furnishings wholesalers.....	17	6,004	5,737	28.0	...	6.0	53.5	12.5	...
Paper, allied products wholesalers.....	19	7,138	6,659	37.7	(Z)	4.7	51.4	6.1	...
Farm products (raw materials) merchants.....	4	1,281	1,281	52.1	...	...	7.3	40.6	...
Automotive wholesalers.....	54	22,583	17,144	14.0	1.3	2.5	² 33.7	48.5	(Z)
Electrical, electronics, appliance distributors.....	32	44,807	40,109	18.9	0.3	0.7	³ 78.3	1.8	(Z)
Hardware, plumbing-heating goods wholesalers.....	16	45,887	45,887	19.5	1.7	2.3	73.2	3.3	...
Hardware wholesalers.....	10	40,192	40,192	19.4	1.9	2.4	74.3	2.0	...
Plumbing, heating equipment, supplies distributors.....	6	5,695	5,695	20.2	...	1.8	65.8	12.2	...
Lumber, construction materials distributors.....	31	36,295	33,827	14.8	⁴ 3.6	1.4	76.4	3.8	...
Lumber, millwork wholesalers.....	17	30,268	29,285	6.0	⁴ 1.2	1.6	87.5	3.7	...
Construction materials distributors.....	14	6,027	4,542	71.7	⁴ 19.5	0.2	4.2	4.4	...
Machinery, equipment, supplies distributors.....	117	59,820	50,633	80.9	(⁵)	4.9	11.0	3.3	...
Commercial machines, equipment distributors.....	10	1,484	1,162	81.2	(⁵)	1.5	14.9	2.4	...
Industrial machinery, equipment distributors.....	28	13,772	13,681	66.3	(⁵)	14.6	16.0	3.1	...
Industrial materials, supplies distributors.....	16	13,167	12,945	84.2	(⁵)	1.1	10.2	4.5	...
Professional equipment, supplies distributors.....	12	5,819	4,388	89.3	(⁵)	4.4	4.9	1.2	0.3
Service establishment supply houses.....	26	5,774	5,381	78.4	(⁵)	1.6	17.3	1.6	0.1
Other machinery, equipment, supplies distributors.....	25	19,804	13,076	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors.....	15	14,369	13,633	61.4	(⁵)	0.2	30.1	8.3	...
Scrap, waste materials dealers.....	27	20,711	20,328	86.6	(⁵)	0.3	(⁶)	12.6	0.5
Other merchant wholesalers.....	49	11,567	9,414	29.2	0.2	10.1	44.4	16.1	...
Amusement, sporting goods distributors.....	9	1,592	1,318	32.3	0.1	0.7	29.9	37.0	...
Jewelry wholesalers.....	8	1,617	650	(V)	(V)	(V)	(V)	(V)	(V)
Merchant wholesalers, n.e.c.....	32	8,358	7,446	30.8	(Z)	12.5	42.9	13.8	...
Manufacturers' sales branches, sales offices.....	158	626,216		Not analyzed by class of customer					
Merchandise agents, brokers.....	114	123,766	110,563	45.4	0.1	0.7	11.3	42.5	(Z)
Assemblers of farm products.....	3	1,181	1,181	...	29.0	...	...	9.0	62.1
BOSTON									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	488	377,205	306,429	24.1	0.8	5.3	55.4	13.3	1.2
General-line grocery wholesalers.....	42	89,083	60,091	(V)	(V)	(V)	(V)	(V)	(V)
Confectionery wholesalers.....	38	9,316	6,826	5.4	0.8	...	79.9	13.9	(Z)
Fish, sea food distributors.....	80	45,697	29,143	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers.....	154	152,394	139,337	28.1	0.9	10.4	46.8	11.1	2.7
Specialty-line grocery wholesalers.....	174	80,715	71,032	27.8	1.2	1.8	49.3	19.9	(Z)
Farm products (edible) distributors.....	215	103,182	85,137	11.0	0.6	2.4	64.9	21.1	...
Poultry, poultry products distributors.....	45	32,449	28,941	7.0	1.3	3.1	74.5	14.1	...
Fresh fruit, vegetable wholesalers.....	170	70,733	56,196	13.1	0.3	2.0	60.0	24.7	...
Beer, wine, distilled spirits wholesalers.....	46	124,412	123,745	16.2	0.1	0.9	78.0	4.1	0.7
Beer, ale distributors.....	23	56,301	55,819	22.1	(Z)	1.1	67.3	7.9	1.6
Wine, distilled spirits wholesalers.....	23	68,111	67,926	11.3	0.1	0.7	86.9	0.9	...
Tobacco distributors.....	61	67,949	64,403	0.6	0.2	0.4	83.7	15.1	...
Drugs, chemicals, allied products wholesalers.....	139	67,088	61,335	41.1	0.4	0.3	52.3	3.6	2.3
General-line drug wholesalers.....	7	24,699	24,319	5.3	0.2	...	94.2	0.4	(Z)
Specialty-line drug, toiletries wholesalers.....	47	8,595	7,408	7.0	0.9	0.1	87.1	4.9	(Z)
Industrial chemicals, explosives distributors.....	57	27,635	24,674	89.7	(Z)	0.5	2.8	3.3	3.9
Paint, varnish wholesalers.....	28	6,159	4,934	25.5	2.5	1.5	41.9	19.8	8.9
Dry goods, apparel wholesalers.....	351	173,817	150,375	21.6	0.4	0.3	64.1	12.0	1.5
Clothing, furnishings, footwear wholesalers.....	229	112,065	95,203	7.8	0.3	0.5	77.1	12.2	2.1
General-line dry goods wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	108	52,918	46,438	45.0	0.7	0.1	47.2	6.6	0.5
Piece goods converters.....	12	(D)	(D)	43.7	...	...	11.9	43.3	1.1
Furniture, home furnishings wholesalers.....	137	52,708	47,406	23.2	1.6	0.1	71.5	3.3	0.2
Furniture (household, office) wholesalers.....	46	12,909	10,551	33.3	3.1	0.1	56.9	6.4	0.1
Home furnishings, floor coverings wholesalers.....	91	39,799	36,855	20.3	1.1	0.1	75.7	2.5	0.3
Paper, allied products wholesalers.....	94	79,194	69,673	55.9	0.4	1.9	26.5	13.4	1.9
Coarse paper and products wholesalers.....	196	47,561	43,257	54.1	0.1	1.4	28.3	14.6	1.4
Printing and fine paper distributors.....	27	16,573	16,247	65.9	...	4.0	14.0	11.9	4.1
Stationery, office supplies wholesalers.....	56	11,950	7,320	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	15	3,110	2,849	10.2	7.0	...	73.1	9.6	...
Farm products (raw materials) merchants.....	155	306,266	289,287	83.1	0.5	0.2	3.3	11.9	1.0
Automotive wholesalers.....	187	58,372	48,298	28.1	1.7	0.8	⁷ 38.0	31.3	0.1
Motor vehicle distributors.....	18	5,545	2,196	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	169	52,827	46,102	25.1	1.7	0.8	⁸ 39.4	32.8	0.2

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 14.2 to repair shops, 19.5 to retailers. ³Includes 4.3 to repair shops, 74.0 to retailers. ⁴Including sales to contractors and builders. ⁵Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁶Sales, if any, to retailers combined with sales to wholesalers. ⁷Includes 26.8 to repair shops, 11.2 to retailers. ⁸Includes 22.0 to repair shops, 11.4 to retailers.

CLASS OF CUSTOMER

4-13

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BOSTON—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors.....	147	137,093	129,868	30.1	1.4	0.6	² 64.1	3.1	0.7
Electrical apparatus, supplies distributors.....	81	50,914	50,123	55.0	2.3	0.5	³ 36.3	4.8	1.1
Electrical appliance, radio, TV set wholesalers.....	38	74,540	68,773	7.2	0.7	0.4	⁴ 89.5	1.7	0.5
Electronic parts, equipment distributors.....	28	11,639	10,972	59.9	1.4	2.6	⁵ 32.1	4.0	...
Hardware, plumbing-heating goods wholesalers.....	211	94,300	82,825	34.7	0.9	0.5	45.4	18.4	0.2
Hardware wholesalers.....	62	32,213	27,677	25.8	1.5	0.7	68.5	3.2	0.3
Plumbing, heating equipment, supplies distributors.....	149	62,087	55,148	39.1	0.5	0.4	33.7	26.1	0.1
Lumber, construction materials distributors.....	147	114,088	100,865	25.3	⁶ 19.7	0.4	44.1	10.4	0.2
Lumber, millwork wholesalers.....	72	71,270	67,660	27.3	⁶ 15.0	0.3	45.5	11.6	0.3
Construction materials distributors.....	75	42,818	33,205	21.0	⁶ 29.2	0.4	41.3	7.9	0.2
Machinery, equipment, supplies distributors.....	613	220,666	189,659	78.5	(?)	3.5	10.2	5.8	2.0
Air conditioning, commercial refrigeration equipment distributors	36	11,866	11,626	50.4	(?)	2.4	37.4	9.8	(Z)
Commercial machines, equipment distributors.....	53	13,086	10,145	82.9	(?)	2.3	3.3	11.4	(Z)
Construction machinery, equipment dealers.....	34	22,613	21,435	97.1	(?)	1.0	0.6	1.0	0.3
Farm-garden machinery, equipment wholesalers.....	7	3,621	322	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors.....	124	54,675	49,346	86.4	(?)	3.1	5.5	2.5	2.6
Industrial materials, supplies distributors.....	118	39,597	32,712	87.2	(?)	1.4	4.5	6.7	0.2
Professional equipment, supplies distributors.....	69	20,728	17,762	69.8	(?)	0.6	28.7	0.1	0.7
Service establishment supply houses.....	155	45,156	39,337	80.0	(?)	0.2	7.9	8.4	3.5
Transportation equipment distributors.....	17	9,324	6,974	23.2	(?)	46.7	7.1	10.4	12.7
Metals, metalwork (except scrap) distributors.....	76	61,926	59,686	81.6	(?)	1.6	14.2	2.5	0.1
Iron, steel and products distributors.....	62	45,500	43,635	77.3	(?)	1.4	18.5	2.6	0.1
Nonferrous metals distributors.....	14	16,426	16,051	93.2	(?)	2.1	2.3	2.4	...
Scrap, waste materials dealers.....	279	97,800	89,954	62.2	(?)	0.1	(⁸)	30.3	7.4
Iron, steel scrap dealers.....	55	9,354	7,231	61.2	(?)	...	(⁸)	34.0	4.8
Waste materials dealers.....	224	88,446	82,723	62.2	(?)	0.1	(⁸)	30.1	7.7
Other merchant wholesalers.....	445	261,157	216,725	35.5	1.2	0.9	44.1	17.4	0.9
Amusement, sporting goods distributors.....	80	37,910	36,437	14.9	0.9	1.1	77.5	4.4	1.1
Book, magazine, newspaper wholesalers.....	31	16,413	13,434	26.9	2.9	6.3	63.8	0.1	...
Coal wholesalers.....	14	64,219	51,419	54.4	(?)	0.8	36.2	8.4	0.3
Farm supplies wholesalers.....	11	16,348	16,348	17.9	0.5	(Z)	27.0	54.5	...
Jewelry wholesalers.....	86	23,657	18,260	4.2	7.0	1.5	78.4	9.0	...
Petroleum products distributors.....	37	19,169	18,601	11.1	1.3	...	24.3	63.3	...
Gift, art goods, greeting card wholesalers.....	22	4,985	3,690	10.1	3.0	...	79.0	8.0	...
Flower, bulb, plant wholesalers.....	25	4,998	4,946	0.1	0.5	...	84.2	14.2	1.0
Miscellaneous products merchant wholesalers.....	139	73,458	53,590	67.1	0.1	0.1	17.8	12.1	2.7
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	69	365,569			Not analyzed by class of customer				
Textile mill products.....	21	42,595	40,123	54.9	(Z)	0.4	19.7	24.6	0.4
Apparel and related products.....	10	(D)	15,205	0.5	...	...	62.9	36.6	...
Furniture and fixtures.....	9	5,915	5,808	78.3	...	11.9	9.8	...	(Z)
Paper and allied products.....	25	(D)	47,427	(V)	(V)	(V)	(V)	(V)	(V)
Chemicals and allied products.....	76	245,764	217,220	54.5	0.3	0.4	30.5	14.2	0.1
Rubber products.....	23	(D)	(D)	22.1	...	1.2	50.3	19.7	6.6
Leather and leather products.....	15	(D)	72,578	93.3	...	...	1.5	1.4	3.8
Stone, clay, and glass products.....	33	73,676	65,699	60.3	0.1	1.5	17.0	21.2	...
Primary metal products.....	39	194,121	178,461	81.4	(?)	1.0	0.6	17.0	(Z)
Fabricated metal products.....	35	(D)	70,358	45.0	1.0	2.2	2.6	49.0	0.2
Machinery (except electrical).....	112	125,477	121,809	56.5	0.1	2.4	12.4	20.3	8.3
Electrical machinery.....	60	348,089	335,817	37.7	(Z)	36.4	2.3	22.3	1.3
Transportation equipment.....	26	(D)	(D)	4.7	0.1	0.1	92.8	2.3	...
Instruments and related products.....	30	20,595	20,595	69.2	1.2	1.7	17.9	10.0	...
Other manufacturers' products.....	64	106,221			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	101	297,779	277,428	9.9	...	(Z)	19.2	70.8	0.1
Groceries (combination of food lines).....	11	(D)	(D)	2.5	...	0.1	36.3	61.1	...
Canned foods.....	34	(D)	80,863	6.0	...	...	27.9	66.1	...
Coffee, tea, spices.....	7	23,526	23,526	61.0	...	...	3.5	35.5	...
Confectionery.....	5	(D)	(D)	35.6	...	...	10.5	53.9	...
Flour.....	3	1,774	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned).....	7	78,376	77,660	...	...	...	9.2	90.8	...
Sugar.....	...	...	...	...	...	...	...	...	...
Miscellaneous grocery products.....	34	65,477	64,067	3.9	...	...	20.2	75.2	0.6
Farm products (edible).....	40	75,695	65,146	4.6	...	1.4	32.5	59.7	1.7
Dairy, poultry products.....	9	(D)	(D)	27.5	...	6.2	39.7	26.7	...
Fruits, vegetables.....	31	(D)	(D)	0.1	...	0.4	31.1	66.2	2.1
Drugs, chemicals, paints.....	28	16,646	14,650	65.4	...	...	18.8	15.8	...
Drugs, proprietaries, toiletries.....	9	(D)	(D)	...	...	...	61.5	38.5	...
Chemicals, explosives.....	13	6,391	5,421	99.3	...	...	0.2	0.6	...
Paints, varnishes, lacquers, enamels.....	6	(D)	(D)	86.1	...	...	1.4	12.5	...
Apparel (including footwear).....	50	41,275	31,448	19.5	...	2.1	63.4	9.8	5.2
Clothing, furnishings (men's, women's).....	7	(D)	5,753	68.2	...	...	31.5	...	0.3
Men's, boys' clothing, furnishings.....	5	5,364	3,814	...	...	17.0	83.0	...	...
Women's, children's clothing, accessories.....	22	(D)	10,502	0.7	...	...	97.4	1.9	...
Furs (dressed), fur clothing.....	3	(D)	(D)	...	...	...	100.0	...	...
Handbags.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	11	(D)	9,487	22.6	...	...	32.8	27.5	17.1
Work clothing.....	...	...	...	...	...	...	...	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Includes sales by construction material distributors to contractors and builders. ²Includes 2.1 to repair shops, 62.0 to retailers. ³Includes 1.4 to repair shops, 34.9 to retailers. ⁴Includes 0.9 to repair shops, 88.6 to retailers. ⁵Includes 12.8 to repair shops, 19.3 to retailers. ⁶Includes sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BOSTON—Continued									
Merchandise agents, brokers—Continued									
Dry goods, piece goods.....	30	69,170	53,836	54.9	...	2.9	14.5	27.5	0.2
Hosiery.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	3	(D)	(D)	28.6	...	...	45.9	25.5	...
Piece goods.....	25	(D)	42,136	62.4	...	3.7	5.6	28.0	0.3
Furniture, home furnishings.....	32	15,750	14,283	8.2	0.2	(Z)	67.8	23.7	...
Furniture.....	16	8,237	7,356	15.9	0.5	(Z)	81.3	2.2	...
Home furnishings.....	16	7,513	6,927	0.1	...	(Z)	53.4	46.6	...
Paper, allied products.....	19	(D)	7,173	(V)	(V)	(V)	(V)	(V)	(V)
Paper.....	16	(D)	(D)	52.2	...	0.3	6.2	41.3	...
Stationery, office supplies.....	3	(D)	(D)	...	8.4	...	83.9	7.8	...
Farm products (raw materials).....	94	342,503	323,431	63.9	...	...	6.9	25.2	3.9
Cotton.....	7	31,497	28,279	59.9	...	...	...	22.4	17.7
Grain.....	8	(D)	45,095	57.3	...	...	...	42.7	...
Hides, skins, raw furs.....	19	(D)	34,420	86.1	...	...	...	10.3	3.6
Livestock.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	56	(D)	210,118	64.0	...	...	10.2	24.7	1.1
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	12	(D)	4,553	(V)	(V)	(V)	(V)	(V)	(V)
Electrical-electronic apparatus, equipment, appliances.....	74	69,625	63,215	52.3	(Z)	0.4	3.8	43.4	...
Electrical apparatus, supplies.....	39	(D)	33,868	40.7	...	0.4	7.1	51.8	...
Appliances, radios, TV sets.....	7	(D)	4,399	...	...	...	0.6	99.4	...
Electronic parts, equipment.....	28	(D)	24,948	77.3	...	0.5	...	22.2	...
Hardware, plumbing-heating goods.....	45	18,265	14,567	30.3	0.1	6.2	7.9	55.6	(Z)
Hardware.....	13	(D)	4,348	30.2	...	...	10.7	59.1	...
Plumbing, heating goods.....	32	(D)	10,219	30.4	0.1	8.8	6.6	54.1	0.1
Lumber, construction materials.....	21	10,646	10,472	33.2	0.1	...	32.8	34.0	...
Lumber, millwork.....	6	6,074	6,074	5.8	...	...	45.9	48.3	...
Construction materials (except lumber).....	15	4,572	4,398	71.0	0.3	...	14.6	14.1	...
Machinery, equipment, supplies.....	82	60,907	54,278	89.1	...	1.3	2.4	6.8	0.5
Air conditioning, commercial refrigeration equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment.....	6	1,931	1,674	11.6	...	0.1	37.8	50.4	...
Construction machinery, equipment.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	...	...	...	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	55	22,323	15,984	82.3	...	4.0	0.5	13.1	...
Professional equipment, supplies.....	3	(D)	(D)	98.8	...	1.2	...	...	...
Service establishment equipment, supplies.....	14	34,042	34,009	97.8	...	(Z)	1.7	0.4	0.1
Transportation (except automotive) equipment, supplies.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap).....	21	18,680	16,842	86.8	...	...	1.0	6.4	5.8
Iron, steel and products.....	15	15,593	15,048	86.6	...	...	1.1	5.9	6.5
Nonferrous metals, metalwork.....	6	3,087	1,794	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers.....	78	80,108	63,495	59.5	0.1	(Z)	8.3	31.9	0.2
Scrap iron and steel.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	7	(D)	11,596	89.1	...	...	...	10.5	0.4
Petroleum and products.....	...	...	...	...	...	...	...	...	...
General merchandise.....	8	4,422	4,008	26.1	0.1	...	5.5	66.8	1.5
Miscellaneous products, agents, brokers, n.e.c.....	52	50,384	44,185	54.8	...	(Z)	9.9	35.2	(Z)
Assemblers of farm products.....	36	68,138	46,620	(V)	(V)	(V)	(V)	(V)	(V)
BUFFALO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	137	90,572	70,909	26.6	0.6	0.1	64.8	74.8	...
General-line grocery wholesalers.....	14	43,916	39,153	16.3	...	...	83.5	0.2	...
Confectionery wholesalers.....	13	3,203	2,580	18.2	...	...	73.1	8.7	...
Fish, sea food distributors.....	4	1,928	1,473	...	...	...	74.3	25.7	...
Meat, meat products wholesalers.....	30	14,026	12,473	76.9	2.7	0.6	15.5	4.3	...
Specialty-line grocery wholesalers.....	76	27,499	15,230	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible distributors).....	65	45,587	37,656	3.2	0.3	3.5	56.1	36.9	(Z)
Poultry, poultry products distributors.....	9	10,774	9,896	1.0	0.3	0.1	38.6	60.1	...
Fresh fruit, vegetable wholesalers.....	56	34,813	27,760	4.0	0.2	4.7	62.4	28.7	0.1
Beer, wine, distilled spirits wholesalers.....	53	60,989	59,004	0.5	0.2	2.1	89.2	8.0	...
Beer, ale distributors.....	43	27,333	26,835	1.1	0.5	4.5	76.3	17.5	...
Wine, distilled spirits wholesalers.....	10	33,656	32,169	...	...	...	99.9	0.1	...
Tobacco distributors.....	24	28,022	28,022	(Z)	0.1	0.1	81.1	18.7	...
Drugs, chemicals, allied products wholesalers.....	44	28,682	23,356	30.3	0.2	1.1	63.8	3.3	1.3
General-line drug wholesalers.....	3	17,272	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers.....	21	2,634	(D)	39.9	...	...	26.0	17.9	16.2
Industrial chemicals, explosives distributors.....	9	5,535	5,530	98.5	0.2	0.2	0.7	0.5	...
Paint, varnish wholesalers.....	11	3,241	2,268	24.5	0.4	10.0	53.2	11.9	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding.

CLASS OF CUSTOMER

4-15

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BUFFALO—Continued									
Merchant wholesalers—Continued									
Dry goods, apparel wholesalers.....	34	9,089	8,450	7.5	0.1	...	85.2	7.2	...
Clothing, furnishings, footwear wholesalers.....	16	(D)	(D)	4.7	...	...	95.3	...	...
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	17	4,743	4,571	10.1	0.3	...	76.4	13.2	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	37	16,735	14,562	4.4	0.1	...	85.2	10.3	(Z)
Furniture (household, office) wholesalers.....	13	3,108	935	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers.....	24	13,627	13,627	1.6	(Z)	...	87.8	10.5	(Z)
Paper, allied products wholesalers.....	43	23,492	21,007	74.9	0.1	(Z)	20.0	5.0	(Z)
Course paper and products wholesalers.....	20	12,167	11,710	66.2	...	(Z)	25.4	8.3	(Z)
Printing and fine paper distributors.....	9	(D)	(D)	98.1	0.2	...	1.7	...	...
Stationery, office supplies wholesalers.....	12	(D)	1,332	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	19	130,840	129,845	44.8	...	2.3	2.6	47.8	2.5
Automotive wholesalers.....	73	24,720	20,516	18.8	2.0	0.1	52.9	26.2	0.1
Motor vehicle distributors.....	10	6,699	4,348	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	63	18,021	16,168	17.3	2.6	(Z)	58.5	21.4	0.1
Electrical, electronics, appliance distributors.....	63	50,097	42,582	28.9	1.3	0.2	47.8	11.7	0.1
Electrical apparatus, supplies distributors.....	21	18,818	17,829	53.3	2.0	0.2	44.1	0.5	...
Electrical appliance, radio, TV set wholesalers.....	24	28,330	21,808	10.3	0.8	...	68.7	20.0	0.2
Electronic parts, equipment distributors.....	18	2,949	2,945	18.4	0.9	1.6	60.0	18.5	0.4
Hardware, plumbing-heating goods wholesalers.....	43	28,945	26,377	25.6	5.7	0.4	42.1	26.1	0.2
Hardware wholesalers.....	12	11,465	10,681	31.0	13.6	...	42.9	12.4	...
Plumbing, heating equipment, supplies distributors.....	31	17,480	15,696	21.9	0.2	0.6	41.5	35.4	0.3
Lumber, construction materials distributors.....	85	60,220	53,282	13.4	38.1	0.3	41.3	5.8	1.2
Lumber, millwork wholesalers.....	35	29,414	28,389	13.7	8.6	0.4	65.8	9.0	1.6
Construction materials distributors.....	50	30,806	24,893	13.2	70.5	0.2	13.4	2.1	0.7
Machinery, equipment, supplies distributors.....	254	87,015	77,004	80.8	(9)	0.4	11.0	4.6	3.2
Air conditioning, commercial refrigeration equipment distributors.....	15	2,944	2,298	55.0	(9)	0.7	24.2	17.6	2.6
Commercial machines, equipment distributors.....	31	5,487	4,620	84.7	(9)	0.2	13.1	0.2	1.8
Construction machinery, equipment dealers.....	12	9,199	7,289	99.6	(9)	(Z)	0.1	0.3	...
Farm-garden machinery, equipment wholesalers.....	6	2,327	2,262	28.9	(9)	...	59.3	11.7	0.1
Industrial machinery, equipment distributors.....	53	21,489	18,181	91.1	(9)	0.2	2.8	2.4	3.3
Industrial materials, supplies distributors.....	57	28,235	26,077	82.6	(9)	0.1	9.9	1.6	5.8
Professional equipment, supplies distributors.....	21	5,849	5,379	74.5	(9)	1.5	20.9	2.7	0.4
Service establishment supply houses.....	54	10,558	10,066	62.2	(9)	0.3	26.5	9.4	1.5
Transportation equipment distributors.....	5	927	832	82.6	(9)	7.8	...	0.6	9.0
Metals, metalwork (except scrap) distributors.....	26	32,760	32,485	78.5	(9)	0.5	19.1	1.9	(Z)
Iron, steel and products distributors.....	23	(D)	(D)	75.5	(9)	0.6	22.5	1.3	...
Nonferrous metals distributors.....	3	(D)	(D)	94.7	(9)	...	0.2	5.1	...
Scrap, waste materials dealers.....	108	35,215	29,675	70.3	(9)	(Z)	(10)	27.5	2.2
Iron, steel scrap dealers.....	42	18,656	17,540	72.5	(9)	...	(10)	23.8	3.7
Waste materials dealers.....	66	16,559	12,135	67.1	(9)	...	(10)	32.8	(Z)
Other merchant wholesalers.....	163	99,504	89,239	27.2	1.8	(Z)	52.0	18.5	0.4
Amusement, sporting goods distributors.....	22	5,339	5,079	5.1	5.5	0.6	73.8	14.5	0.5
Book, magazine, newspaper wholesalers.....	29	5,523	4,934	2.6	1.4	...	93.6	2.4	...
Coal wholesalers.....	12	6,767	4,086	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers.....	19	62,393	60,720	30.8	1.0	...	46.6	21.3	0.4
Jewelry wholesalers.....	11	4,495	3,511	(Z)	1.3	0.3	94.8	3.6	...
Petroleum products distributors.....	36	7,401	6,066	61.5	10.6	(Z)	23.0	4.8	0.1
Gift, art goods, greeting card wholesalers.....	10	1,060	464	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers.....	4	1,215	1,195	11.5	...	...	83.8	1.4	3.3
Miscellaneous products merchant wholesalers.....	20	5,311	3,184	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	35	135,379	Not analyzed by class of customer						
Textile mill products.....	5	(D)	(D)	6.4	...	...	43.7	49.8	...
Apparel and related products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	4	1,243	960	23.5	1.9	...	74.6	...	...
Paper and allied products.....	5	(D)	(D)	65.9	...	...	...	34.1	...
Chemicals and allied products.....	21	65,187	51,897	44.8	0.4	1.1	31.9	19.2	2.6
Rubber products.....	10	20,836	20,836	6.5	...	0.3	75.4	17.7	0.1
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	18	55,526	52,947	64.6	0.2	0.1	11.1	23.0	1.0
Primary metal products.....	24	(D)	153,047	83.1	(9)	1.0	0.1	13.8	2.1
Fabricated metal products.....	13	(D)	20,302	48.5	...	...	4.9	46.2	0.3
Machinery (except electrical).....	67	55,727	54,548	58.4	0.2	4.4	21.0	12.1	4.0
Electrical machinery.....	27	54,083	54,055	74.6	...	3.1	4.3	18.0	(Z)
Transportation equipment.....	18	175,907	174,003	3.1	...	...	94.9	1.9	(Z)
Instruments and related products.....	8	4,609	4,609	75.8	...	0.2	12.0	12.0	...
Other manufacturers' products*.....	26	40,506	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	41	69,560	59,489	9.1	...	...	30.2	60.5	0.1
Farm products (edible).....	7	7,540	7,041	(Z)	...	...	4.2	95.8	...
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	6	(D)	(D)	...	...	...	1.1	98.9	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Includes 24.7 to repair shops, 28.2 to retailers. ³Includes 31.3 to repair shops, 27.2 to retailers. ⁴Includes 4.7 to repair shops, 53.1 to retailers. ⁵Includes 2.3 to repair shops, 41.8 to retailers. ⁶Includes 1.0 to repair shops, 67.7 to retailers. ⁷Includes 47.2 to repair shops, 12.8 to retailers. ⁸Including sales to contractors and builders. ⁹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ¹⁰Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 4B WHOLESALE TRADE: 1954-SALES BY CLASS OF CUSTOMER-STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
BUFFALO-Continued									
Merchandise agents, brokers-Continued									
Drugs, chemicals, paints.....	4	1,165	477	(V)	(V)	(V)	(V)	(V)	(V)
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	7	2,957	2,957	49.7	...	...	40.2	10.0	...
Paper, allied products.....	3	(D)	(D)	...	...	...	80.2	19.8	...
Farm products (raw materials).....	7	12,093	11,052	0.7	0.2	...	...	99.0	...
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	5	(D)	(D)	...	0.2	...	...	99.8	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	15	18,094	16,588	75.1	...	0.1	1.0	23.9	...
Hardware, plumbing, heating goods.....	11	(D)	2,906	37.2	9.1	3.5	24.8	25.3	...
Lumber, construction materials.....	7	(D)	2,105	23.9	...	...	76.1	...	...
Machinery, equipment, supplies.....	48	(D)	22,596	90.6	...	...	3.5	5.2	0.7
Metals, metalwork (except scrap).....	11	(D)	10,170	92.6	1.4	...	...	5.9	...
Other merchandise agents, brokers.....	19	11,326	8,551	...	48.9	...	31.3	19.7	0.1
Assemblers of farm products.....	11	4,433	2,537	(V)	(V)	(V)	(V)	(V)	(V)
CHICAGO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	906	1,078,506	837,152	17.0	2.0	2.7	54.7	22.4	1.3
General-line grocery wholesalers.....	53	281,467	226,684	11.3	0.1	0.7	87.0	0.8	...
Confectionery wholesalers.....	73	51,978	45,549	3.4	0.3	0.2	86.3	9.7	0.1
Fish, sea food distributors.....	45	38,047	19,456	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers.....	305	313,557	224,976	25.2	1.4	1.2	42.9	26.2	3.1
Specialty-line grocery wholesalers.....	430	393,457	320,487	16.8	4.0	5.5	37.6	34.8	1.3
Farm products (edible) distributors.....	452	357,457	287,680	14.3	0.6	2.1	32.0	51.0	(2)
Poultry, poultry products distributors.....	141	125,343	94,501	24.5	1.6	5.2	20.6	48.0	0.1
Fresh fruit, vegetable wholesalers.....	311	232,114	193,179	9.4	0.1	0.5	37.5	52.5	(2)
Beer, wine, distilled spirits wholesalers.....	288	408,810	349,073	5.8	0.1	0.1	79.9	14.1	...
Beer, ale distributors.....	199	113,830	107,760	0.6	0.3	0.2	94.1	4.9	...
Wine, distilled spirits wholesalers.....	89	294,980	241,313	8.2	0.1	...	73.6	18.2	...
Tobacco distributors.....	95	164,823	151,992	2.2	0.9	0.2	86.8	9.4	0.5
Drugs, chemicals, allied products wholesalers.....	385	329,514	297,157	17.7	0.4	2.2	40.0	37.3	2.5
General-line drug wholesalers.....	8	56,347	47,871	0.3	0.2	...	99.2	0.3	...
Specialty-line drug, toiletries wholesalers.....	177	184,208	162,152	5.0	0.3	3.6	35.9	51.9	3.3
Industrial chemicals, explosives distributors.....	112	63,349	67,804	60.4	(2)	0.8	10.3	27.0	1.4
Paint, varnish wholesalers.....	88	25,610	19,330	17.6	2.6	0.1	32.2	42.3	5.2
Dry goods, apparel wholesalers.....	424	184,731	163,678	10.0	0.7	0.7	76.3	11.5	0.8
Clothing, furnishings, footwear wholesalers.....	250	97,359	86,972	2.5	1.2	1.0	89.5	4.7	1.1
General-line dry goods wholesalers.....	5	5,423	4,659	1.9	...	(2)	98.1	(2)	...
Specialty-line dry goods wholesalers.....	153	66,202	56,511	22.2	0.2	0.5	64.2	12.7	0.1
Piece goods converters.....	16	15,747	15,536	9.8	...	...	39.4	48.6	2.1
Furniture, home furnishings wholesalers.....	317	196,416	172,990	21.4	1.3	0.2	68.1	8.5	0.5
Furniture (household, office) wholesalers.....	139	75,884	69,371	32.8	0.7	0.2	59.4	5.8	1.1
Home furnishings, floor coverings wholesalers.....	178	120,532	103,619	13.8	1.7	0.2	73.9	10.2	0.1
Paper, allied products wholesalers.....	343	268,056	230,500	57.9	0.6	0.3	23.5	13.8	4.0
Coarse paper and products wholesalers.....	152	88,207	78,329	50.8	0.1	0.1	24.0	24.9	0.1
Printing and fine paper distributors.....	71	(D)	130,427	63.2	...	0.2	21.7	7.7	0.1
Stationery, office supplies wholesalers.....	106	(D)	17,324	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	14	6,540	4,420	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials) merchants.....	124	514,232	459,450	50.9	10.1	(2)	2.0	31.6	5.3
Automotive wholesalers.....	513	154,068	114,561	25.4	2.9	0.4	² 38.1	29.9	3.2
Motor vehicle distributors.....	49	19,971	13,683	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	464	134,097	100,878	22.7	2.4	0.4	³ 41.5	29.4	3.6
Electrical, electronics, appliance distributors.....	323	378,831	317,969	30.6	1.7	1.1	⁴ 52.3	11.4	2.8
Electrical apparatus, supplies distributors.....	138	156,334	140,100	51.9	0.9	1.3	⁵ 34.6	6.1	5.2
Electrical appliance, radio, TV set wholesalers.....	101	179,639	139,356	7.9	2.9	1.0	⁶ 72.5	15.0	0.6
Electronic parts, equipment distributors.....	84	42,858	38,513	35.5	0.2	1.1	⁷ 43.2	17.9	2.1
Hardware, plumbing-heating goods wholesalers.....	287	190,130	180,359	36.2	1.9	15.0	34.7	12.0	0.1
Hardware wholesalers.....	118	90,953	87,084	27.1	1.8	30.9	34.9	5.3	...
Plumbing, heating equipment, supplies distributors.....	169	99,177	93,275	44.8	2.1	0.2	34.6	18.2	0.2
Lumber, construction materials distributors.....	405	356,719	315,661	36.7	⁸ 22.0	0.4	29.8	11.0	0.1
Lumber, millwork wholesalers.....	173	179,851	166,837	36.4	⁹ 10.0	0.8	40.0	12.7	0.1
Construction materials distributors.....	232	176,868	148,824	37.1	⁸ 35.3	0.1	18.3	9.2	...
Machinery, equipment, supplies distributors.....	1,313	563,915	484,455	69.9	(⁹)	1.7	12.5	12.5	3.4
Air conditioning, commercial refrigeration equipment distributors.....	58	17,558	15,323	54.5	(⁹)	0.6	23.8	16.8	4.3
Commercial machines, equipment distributors.....	149	47,689	34,747	57.9	(⁹)	0.5	15.9	23.5	2.3
Construction machinery, equipment dealers.....	46	35,895	35,663	76.1	(⁹)	1.6	5.0	3.3	14.0
Farm-garden machinery, equipment wholesalers.....	37	15,682	13,364	24.9	(⁹)	1.6	48.6	7.0	17.9

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 17.7 to repair shops, 20.4 to retailers. ³Includes 20.1 to repair shops, 21.4 to retailers. ⁴Includes 5.7 to repair shops, 46.6 to retailers. ⁵Includes 2.7 to repair shops, 31.9 to retailers. ⁶Includes 3.7 to repair shops, 68.8 to retailers. ⁷Includes 23.2 to repair shops, 20.0 to retailers. ⁸Including sales to contractors and builders. ⁹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

CLASS OF CUSTOMER

4-17

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
CHICAGO—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies distributors—Continued									
Industrial machinery, equipment distributors.....	272	140,785	123,164	76.1	(1)	1.2	9.7	11.0	2.0
Industrial materials, supplies distributors.....	277	137,338	115,710	73.5	(1)	1.3	7.7	15.1	2.4
Professional equipment, supplies distributors.....	164	64,643	60,241	73.6	(1)	4.0	14.7	6.4	1.3
Service establishment supply houses.....	267	73,248	56,904	55.3	(1)	2.7	21.0	20.9	0.2
Transportation equipment distributors.....	43	31,077	29,339	86.4	(1)	0.7	4.5	3.0	5.4
Metals, metalwork (except scrap) distributors.....	261	354,171	323,059	73.2	(1)	0.9	14.5	11.0	0.4
Iron, steel and products distributors.....	226	(D)	284,836	70.6	(1)	1.0	16.0	11.8	0.5
Nonferrous metals distributors.....	35	(D)	38,223	91.9	(1)	0.3	3.0	4.8	...
Scrap, waste materials dealers.....	427	217,512	175,349	74.3	(1)	0.8	(2)	24.6	0.2
Iron, steel scrap dealers.....	178	145,357	108,374	78.3	(1)	0.1	(2)	21.5	(2)
Waste materials dealers.....	249	72,155	66,975	68.1	(1)	1.8	(2)	29.5	0.6
Other merchant wholesalers.....	862	631,495	475,502	20.6	2.0	1.2	54.4	20.9	1.1
Amusement, sporting goods distributors.....	157	72,245	57,643	16.6	1.4	0.6	62.5	17.7	1.3
Book, magazine, newspaper wholesalers.....	79	76,767	50,973	(V)	(V)	(V)	(V)	(V)	(V)
Coal wholesalers.....	47	66,524	31,043	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers.....	49	36,077	21,813	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers.....	161	(D)	57,602	2.7	3.5	6.2	63.7	23.9	0.1
Petroleum products distributors.....	84	106,363	79,331	23.1	3.4	0.3	28.6	44.0	0.5
Gift, art goods, greeting card wholesalers.....	65	21,785	20,687	12.0	0.5	0.1	52.2	35.0	0.1
Flower, bulb, plant wholesalers.....	48	(D)	16,225	0.7	0.1	...	66.9	32.4	...
Miscellaneous products merchant wholesalers.....	172	165,732	140,185	22.2	0.7	0.6	64.5	10.7	1.3
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	169	1,002,136	Not analyzed by class of customer						
Textile mill products.....	50	150,699	130,116	32.5	(Z)	0.1	37.3	29.3	0.8
Apparel and related products.....	30	(D)	67,947	3.2	...	0.1	70.2	26.5	...
Furniture and fixtures.....	16	16,650	15,682	44.9	(Z)	1.6	53.2	0.2	0.1
Paper and allied products.....	59	379,554	308,109	62.2	(Z)	0.2	3.8	33.6	0.2
Chemicals and allied products.....	146	867,506	724,496	64.8	0.2	0.7	16.6	17.7	0.1
Rubber products.....	31	(D)	106,946	33.1	...	0.2	32.5	34.2	...
Leather and leather products.....	5	(D)	1,091	(V)	(V)	(V)	(V)	(V)	(V)
Stone, clay, and glass products.....	58	278,812	240,070	59.4	0.3	0.9	14.2	24.9	0.3
Primary metal products.....	89	1,349,689	1,256,822	88.2	(1)	0.3	0.2	11.0	0.3
Fabricated metal products.....	87	277,092	266,804	69.3	0.7	3.3	2.9	23.6	0.3
Machinery (except electrical).....	230	501,044	482,959	56.8	0.1	3.5	10.9	21.8	6.9
Electrical machinery.....	102	500,950	493,883	66.1	0.1	4.4	5.7	23.5	0.3
Transportation equipment.....	47	622,816	621,349	1.7	1.2	0.3	73.9	3.8	1.1
Instruments and related products.....	59	163,559	98,397	(V)	(V)	(V)	(V)	(V)	(V)
Other manufacturers' products*.....	131	357,343	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	159	674,017	586,671	27.2	...	(Z)	14.7	57.9	0.2
Groceries (combination of food lines).....	12	15,145	10,563	(V)	(V)	(V)	(V)	(V)	(V)
Canned foods.....	50	169,207	148,761	6.1	(V)	...	29.3	63.9	0.7
Coffee, tea, spices.....	7	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Confectionery.....	11	25,855	25,797	14.3	...	...	30.6	55.2	...
Flour.....	8	14,563	14,513	37.5	...	...	4.8	57.8	...
Meats, provisions (except canned).....	22	(D)	210,215	46.8	...	...	1.6	51.6	...
Sugar.....	10	(D)	(D)	35.2	...	...	3.6	61.2	...
Miscellaneous grocery products.....	39	104,621	76,742	17.2	...	...	34.5	78.1	0.1
Farm products (edible).....	62	156,763	151,754	9.0	...	3.2	15.4	42.0	0.3
Dairy, poultry products.....	16	(D)	28,794	9.4	...	16.3	5.8	68.6	...
Fruits, vegetables.....	46	(D)	122,960	9.0	...	0.1	17.7	72.8	0.4
Drugs, chemicals, paints.....	40	(D)	(D)	46.7	...	1.5	11.6	38.6	1.5
Drugs, proprietaries, toiletries.....	19	16,648	15,648	5.8	...	4.1	31.6	54.5	4.0
Chemicals, explosives.....	13	(D)	(D)	66.6	...	...	...	33.4	...
Paints, varnishes, lacquers, enamels.....	8	6,508	5,330	86.7	...	(Z)	...	13.2	...
Apparel (including footwear).....	115	113,069	102,933	5.9	(Z)	0.4	87.7	5.9	...
Clothing, furnishings (men's, women's).....	23	53,674	50,903	(Z)	...	0.6	98.0	1.4	...
Men's, boys' clothing, furnishings.....	10	9,069	8,919	(Z)	...	...	60.2	39.8	...
Women's, children's clothing, accessories.....	60	33,104	27,489	5.7	(Z)	...	88.9	5.4	...
Furs (dressed), fur clothing.....	4	(D)	(D)	3.8	...	...	96.2	...	...
Handbags.....	7	5,587	5,587	14.3	...	(Z)	85.7	...	...
Millinery, millinery supplies.....	4	(D)	(D)	...	...	...	65.4	34.6	...
Shoes, other footwear.....	6	8,599	7,099	45.2	...	1.7	53.0	0.1	...
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	62	(D)	118,205	54.1	...	0.5	21.3	23.8	0.2
Hosiery.....	3	4,217	4,217	17.5	...	...	70.3	12.1	...
Dry goods.....	23	38,063	30,776	37.0	...	1.3	33.7	28.0	...
Piece goods.....	36	(D)	83,212	62.3	...	0.2	14.3	22.9	0.3
Furniture, home furnishings.....	99	93,550	78,991	7.1	(Z)	0.8	71.9	19.8	0.4
Furniture.....	42	(D)	39,628	9.0	...	1.5	82.2	6.5	0.8
Home furnishings.....	57	(D)	39,363	5.2	...	...	61.6	33.1	...
Paper, allied products.....	48	(D)	76,896	55.6	8.3	36.1	...
Paper.....	38	(D)	(D)	58.8	3.7	37.4	...
Stationery, office supplies.....	10	(D)	(D)	14.7	...	0.1	64.7	20.4	...

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WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
CHICAGO—Continued									
Merchandise agents, brokers—Continued									
Farm products (raw materials).....	89	783,393	660,344	77.0	3.6	...	1.7	17.5	0.1
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	22	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Hides, skins, raw furs.....	12	36,265	36,265	90.0	...	...	(Z)	8.6	1.4
Livestock.....	49	634,087	546,819	77.1	4.4	...	1.6	16.9	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	6	(D)	(D)	19.4	...	...	4.5	76.1	...
Automotive.....	40	34,405	29,704	29.7	...	1.0	21.2	41.6	6.6
Electrical-electronic apparatus, equipment, appliances.....	150	(D)	145,085	64.6	0.7	1.6	6.3	25.1	1.7
Electrical apparatus, supplies.....	70	(D)	60,935	62.4	1.7	0.1	5.8	30.0	0.1
Appliances, radios, TV sets.....	19	19,410	19,070	21.4	(Z)	0.4	24.5	45.8	7.9
Electronic parts, equipment.....	61	(D)	65,080	79.4	...	3.4	1.4	14.4	1.4
Hardware, plumbing-beating goods.....	65	51,630	47,614	25.9	(Z)	0.1	15.5	58.3	0.2
Hardware.....	36	(D)	(D)	26.1	...	...	23.0	50.6	0.3
Plumbing, beating goods.....	29	(D)	(D)	25.7	...	0.2	3.5	70.6	...
Lumber, construction materials.....	49	59,097	53,635	36.5	...	(Z)	19.2	44.1	0.1
Lumber, millwork.....	32	52,543	47,361	29.7	...	...	20.8	49.4	0.1
Construction materials (except lumber).....	17	6,554	6,274	88.3	...	0.2	7.5	3.9	...
Machinery, equipment, supplies.....	245	201,124	182,375	86.0	(Z)	0.9	5.4	5.5	2.1
Air conditioning, commercial refrigeration equipment.....	12	45,161	44,608	96.1	...	(Z)	0.3	3.6	...
Commercial machines, equipment.....	8	(D)	5,539	83.2	...	...	1.4	15.5	...
Construction machinery, equipment.....	6	(D)	4,531	70.2	...	...	3.0	...	26.8
Farm-garden machinery, equipment.....	7	(D)	6,361	38.6	...	0.1	0.4	50.2	10.7
Industrial machinery, equipment, supplies.....	158	108,018	98,151	86.1	(Z)	1.8	6.3	4.1	1.7
Professional equipment, supplies.....	11	3,434	2,701	70.5	(Z)	0.2	5.0	7.3	16.9
Service establishment equipment, supplies.....	18	(D)	5,980	93.1	...	...	2.0	4.7	0.1
Transportation (except automotive) equipment, supplies.....	25	18,909	16,584	81.6	0.3	...	18.1	...	(Z)
Metals, metalwork (except scrap).....	65	150,261	110,896	94.4	(Z)	0.2	3.8	1.4	0.2
Iron, steel and products.....	49	131,050	99,483	93.8	0.1	0.3	4.2	1.5	0.2
Nonferrous metals, metalwork.....	16	19,211	11,413	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers.....	201	502,623	446,566	72.4	(Z)	1.2	6.9	17.5	2.0
Scrap iron and steel.....	5	13,703	13,703	89.1	...	...	10.9	...	...
Amusements, sporting goods, toys.....	21	20,664	19,088	...	...	...	35.0	65.0	...
Books, magazines, newspapers.....	6	3,609	2,619	83.5	5.1	...	...	11.4	...
Coal, coke.....	9	(D)	45,703	81.3	...	3.6	6.7	8.4	...
Farm supplies.....	11	35,717	33,838	61.6	...	...	...	36.7	1.7
Jewelry.....	13	(D)	9,286	2.9	0.1	...	47.3	49.7	...
Yarns.....	8	(D)	14,085	96.3	...	0.1	1.7	2.0	...
Petroleum and products.....	10	(D)	5,966	(V)	(V)	(V)	(V)	(V)	(V)
General merchandise.....	27	(D)	17,293	35.0	...	21.5	25.7	16.8	1.1
Miscellaneous products, agents, brokers, n.e.c.....	91	309,860	302,290	81.3	...	(Z)	2.3	13.6	2.8
Assemblers of farm products.....	77	282,563	247,385	34.2	4.0	15.5	13.4	30.7	2.2
CINCINNATI									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	134	94,056	80,693	19.6	0.6	...	75.3	4.5	...
General-line grocery wholesalers.....	16	46,439	41,263	12.8	(Z)	(Z)	87.0	0.2	...
Confectionery wholesalers.....	17	4,034	(D)	...	...	...	93.1	6.9	...
Fish, sea food distributors.....	4	1,896	(D)	33.7	0.1	0.9	65.1	0.2	...
Meat, meat products wholesalers.....	28	17,461	15,297	19.0	2.0	...	76.1	2.9	...
Specialty-line grocery wholesalers.....	69	24,226	19,502	36.3	0.7	(Z)	48.3	14.6	...
Farm products (edible) distributors.....	78	46,869	46,332	6.1	0.5	0.4	39.6	53.4	...
Poultry, poultry products distributors.....	13	4,498	3,961	22.6	2.3	0.5	62.9	11.7	...
Fresh fruit, vegetable wholesalers.....	65	42,371	42,371	4.8	0.4	0.3	37.7	56.8	...
Beer, wine, distilled spirits wholesalers.....	34	35,254	32,342	15.4	4.4	...	65.3	14.9	...
Beer, ale distributors.....	16	8,942	6,081	(V)	(V)	(V)	(V)	(V)	(V)
Wine, distilled spirits wholesalers.....	18	26,312	26,261	19.0	5.4	...	57.5	18.2	...
Tobacco distributors.....	15	22,118	21,072	0.2	2.0	(Z)	92.5	5.2	...
Drugs, chemicals, allied products wholesalers.....	36	24,062	22,852	22.3	0.4	0.4	74.5	2.4	...
General-line drug wholesalers.....	3	16,395	16,395	2.9	0.1	(Z)	95.9	1.0	...
Specialty-line drug, toiletries wholesalers.....	16	2,472	1,913	46.1	0.4	0.1	50.0	3.5	...
Industrial chemicals, explosives distributors.....	9	4,309	4,074	87.0	(Z)	2.2	3.1	7.7	...
Paint, varnish wholesalers.....	8	886	470	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	64	36,615	34,319	8.0	0.3	0.1	89.2	2.4	...
Clothing, furnishings, footwear wholesalers.....	39	(D)	(D)	0.3	0.5	...	97.2	2.0	...
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	23	19,896	17,738	12.4	0.1	0.2	84.5	2.9	...
Piece goods converters.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	33	14,756	13,525	46.7	1.1	(Z)	49.3	2.9	...
Furniture (household, office) wholesalers.....	14	4,508	3,678	74.2	3.3	...	21.9	0.7	(Z)
Home furnishings, floor coverings wholesalers.....	19	10,248	9,847	36.4	0.3	(Z)	59.5	3.8	...
Paper, allied products wholesalers.....	61	60,887	57,513	59.5	0.1	0.6	28.8	9.1	1.9
Coarse paper and products wholesalers.....	34	20,029	17,966	37.9	...	0.2	40.6	15.4	6.0
Printing and fine paper distributors.....	10	37,261	36,421	72.7	(Z)	0.4	21.7	5.1	0.1
Stationery, office supplies wholesalers.....	14	3,176	(D)	34.0	...	5.2	38.2	22.6	...
Wallpaper wholesalers.....	3	421	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure.
 agea may not add to 100.0 because of rounding.

V Insufficient class-of-customer analysis to show separately.

Z Less than 0.1 percent.

Note: Percent-

CLASS OF CUSTOMER

4-19

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
CINCINNATI—Continued									
Merchant wholesalers—Continued									
Farm products (raw materials) merchants.....	11	8,317	7,874	24.9	8.1	...	0.1	66.8	...
Automotive wholesalers.....	90	28,015	22,891	11.9	4.0	0.2	267.0	16.3	0.8
Motor vehicle distributors.....	8	1,399	759	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	82	26,616	22,132	10.3	3.3	0.2	269.1	16.4	0.9
Electrical, electronics, appliance distributors.....	51	58,268	57,449	33.7	2.3	1.6	453.4	7.1	1.8
Electrical apparatus, supplies distributors.....	24	29,978	29,159	59.3	1.3	2.1	233.8	3.5	(Z)
Electrical appliance, radio, TV set wholesalers.....	13	24,611	24,611	4.1	3.7	...	75.8	12.3	4.1
Electronic parts, equipment distributors.....	14	3,679	3,679	28.9	1.3	9.0	759.3	1.0	0.6
Hardware, plumbing-heating goods wholesalers.....	44	23,053	19,505	27.5	1.9	...	61.0	9.6	...
Hardware wholesalers.....	6	6,849	6,849	19.6	0.5	...	80.0	...	...
Plumbing, heating equipment, supplies distributors.....	38	16,204	12,656	31.8	2.7	...	50.6	14.8	...
Lumber, construction materials distributors.....	85	67,481	57,354	24.3	18.6	(Z)	47.6	9.5	(Z)
Lumber, millwork wholesalers.....	41	43,736	37,536	29.7	87.0	(Z)	61.8	1.5	0.1
Construction materials distributors.....	44	23,745	19,818	14.2	40.5	(Z)	20.6	24.8	...
Machinery, equipment, supplies distributors.....	241	91,527	76,328	78.9	(9)	1.1	12.7	7.0	0.4
Air conditioning, commercial refrigeration equipment distributors	13	4,198	4,093	76.4	(9)	0.2	15.2	8.1	...
Commercial machines, equipment distributors.....	35	10,110	6,086	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers.....	9	9,728	9,728	95.2	(9)	...	4.5	0.2	...
Farm-garden machinery, equipment wholesalers.....	4	(D)	(D)	17.5	(9)	...	34.2	46.0	2.3
Industrial machinery, equipment distributors.....	42	24,703	23,705	83.0	(9)	2.8	9.7	3.9	0.6
Industrial materials, supplies distributors.....	50	16,733	12,155	87.5	(9)	1.0	0.8	10.5	0.1
Professional equipment, supplies distributors.....	33	8,813	6,280	71.5	(9)	0.6	27.5	0.2	0.2
Service establishment supply houses.....	54	13,113	11,272	70.0	(9)	0.1	17.9	11.9	0.1
Transportation equipment distributors.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors.....	28	33,160	32,113	63.0	(9)	0.9	31.1	4.9	...
Iron, steel and products distributors.....	23	27,016	(D)	55.8	(9)	1.1	37.6	5.5	...
Nonferrous metals distributors.....	5	6,144	(D)	96.0	(9)	0.2	1.7	2.1	...
Scrap, waste materials dealers.....	69	40,670	36,192	84.3	(9)	...	(10)	15.5	0.2
Iron, steel scrap dealers.....	33	26,850	26,539	85.7	(9)	...	(10)	14.3	...
Waste materials dealers.....	36	13,820	9,653	(V)	(V)	(V)	(V)	(V)	(V)
Other merchant wholesalers.....	114	60,391	44,648	25.7	1.1	0.1	60.1	8.7	4.5
Amusement, sporting goods distributors.....	19	8,081	5,606	(V)	(V)	(V)	(V)	(V)	(V)
Book, magazine, newspaper wholesalers.....	6	3,271	2,440	...	...	...	100.0	...	...
Coal wholesalers.....	14	10,017	7,982	55.0	(9)	0.2	22.9	21.3	0.6
Farm supplies wholesalers.....	4	4,397	(D)	0.3	0.2	(Z)	89.8	9.7	...
Jewelry wholesalers.....	21	12,155	9,188	0.6	3.9	0.1	90.8	4.6	...
Petroleum products distributors.....	13	10,014	7,675	45.8	0.7	0.3	40.8	1.8	10.7
Gift, art goods, greeting card wholesalers.....	4	1,264	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers.....	3	911	911	...	...	...	100.0	...	...
Miscellaneous products merchant wholesalers.....	30	10,281	6,243	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	26	147,104	Not analyzed by class of customer						
Textile mill products.....	9	(D)	(D)	48.2	...	...	21.5	30.3	...
Apparel and related products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	6	10,339	10,339	42.2	...	2.0	51.2	4.5	(Z)
Paper and allied products.....	10	36,566	34,044	68.2	...	0.1	0.1	30.0	1.6
Chemicals and allied products.....	38	195,579	184,790	61.1	0.2	0.6	23.3	14.9	(Z)
Rubber products.....	12	32,801	32,801	5.5	...	0.4	56.9	37.1	...
Leather and leather products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	16	34,277	32,505	51.1	0.2	1.1	25.3	22.3	...
Primary metal products.....	35	289,619	227,568	88.6	(9)	1.1	0.4	9.9	(Z)
Fabricated metal products.....	26	83,307	79,342	72.6	...	11.3	5.2	10.8	0.1
Machinery (except electrical).....	82	109,389	107,501	56.5	0.5	6.8	12.0	21.0	3.1
Electrical machinery.....	36	115,795	113,544	45.8	0.1	30.6	1.3	22.1	(Z)
Transportation equipment.....	20	(D)	(D)	2.4	...	54.3	43.0	0.2	...
Instruments and related products.....	17	12,587	12,587	73.3	2.0	9.8	2.8	12.0	...
Other manufacturers' products*.....	38	100,224	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	38	76,679	75,629	25.7	...	...	11.9	62.4	...
Farm products (edible).....	10	26,461	24,623	2.1	...	...	26.1	71.8	...
Dairy, poultry products.....	...	...	...	...	...	...	...	...	...
Fruits, vegetables.....	10	26,461	24,623	2.1	...	...	26.1	71.8	...
Drugs, chemicals, paints.....	5	1,997	1,997	43.0	...	...	...	57.0	...
Apparel (including footwear).....	9	3,959	3,269	4.8	...	...	57.6	32.6	5.0
Dry goods, piece goods.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	10	5,260	5,260	1.1	0.1	...	33.0	65.8	...
Paper, allied products.....	5	3,433	(D)	84.7	...	...	15.2	...	0.1
Farm products (raw materials).....	18	96,857	95,193	53.0	...	0.3	11.3	35.5	...
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	4	6,435	6,435	100.0	(Z)	...	...	...	...
Livestock.....	11	69,884	69,649	36.1	(Z)	...	15.4	48.5	...
Tobacco (leaf).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Includes sales by construction material distributors to contractors and builders. ²Includes 29.0 to repair shops, 38.0 to retailers. ³Includes 29.8 to repair shops, 39.3 to retailers. ⁴Includes 3.4 to repair shops, 50.0 to retailers. ⁵Includes 0.8 to repair shops, 33.0 to retailers. ⁶Includes 1.5 to repair shops, 74.3 to retailers. ⁷Includes 36.8 to repair shops, 22.5 to retailers. ⁸Including sales to contractors and builders. ⁹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ¹⁰Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
CINCINNATI—Continued									
Merchandise agents, brokers—Continued									
Automotive.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	21	24,154	23,945	36.1	...	22.4	...	41.4	...
Hardware, plumbing, heating goods.....	17	7,112	7,112	26.9	...	0.1	10.1	62.9	...
Lumber, construction materials.....	8	5,656	4,858	20.4	0.5	...	9.8	69.3	...
Machinery, equipment, supplies.....	66	32,286	30,214	93.7	...	0.9	0.7	4.5	0.2
Metals, metalwork (except scrap).....	14	12,678	11,770	98.8	...	...	...	0.9	0.3
Other merchandise agents, brokers.....	50	164,740	149,892	64.9	0.1	0.5	17.3	12.1	5.0
Assemblers of farm products.....	12	8,506	8,128	69.1	1.1	...	6.4	20.3	3.1
CLEVELAND									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	165	129,837	113,303	21.1	0.8	0.1	68.9	9.1	...
General-line grocery wholesalers.....	17	49,259	45,358	5.6	...	0.2	94.3	...	...
Confectionery wholesalers.....	16	3,279	1,844	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors.....	13	8,063	7,683	27.7	2.5	0.1	27.5	42.2	...
Meat, meat products wholesalers.....	51	29,970	23,916	38.0	2.7	(Z)	53.3	6.1	...
Specialty-line grocery wholesalers.....	68	39,266	34,502	29.1	0.1	(Z)	54.4	16.3	...
Farm products (edible) distributors.....	96	138,992	137,199	8.7	52.3	0.4	26.5	12.0	...
Poultry, poultry products distributors.....	22	15,431	15,092	25.2	0.6	1.2	41.4	31.7	...
Fresh fruit, vegetable wholesalers.....	74	123,561	122,107	6.7	58.7	0.3	24.7	9.6	...
Beer, wine, distilled spirits wholesalers.....	39	38,329	37,546	1.0	0.4	1.6	88.0	9.0	...
Beer, ale distributors.....	15	14,400	14,348	1.4	1.1	...	97.5	...	...
Wine, distilled spirits wholesalers.....	24	23,929	23,198	0.6	...	2.6	82.2	14.5	...
Tobacco distributors.....	29	43,349	38,800	1.0	...	0.1	77.8	21.1	...
Drugs, chemicals, allied products wholesalers.....	115	44,272	37,350	36.0	2.6	0.2	53.1	7.9	0.1
General-line drug wholesalers.....	5	17,837	17,837	16.0	0.1	(Z)	83.5	0.4	...
Specialty-line drug, toiletries wholesalers.....	38	7,056	5,409	5.2	0.2	...	68.0	26.6	...
Industrial chemicals, explosives distributors.....	34	7,476	6,012	92.3	0.1	0.9	1.3	5.3	0.1
Paint, varnish wholesalers.....	38	11,903	8,092	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	81	33,633	29,406	8.5	1.0	1.2	79.1	9.5	0.7
Clothing, furnishings, footwear wholesalers.....	50	21,722	19,635	(Z)	1.1	1.8	92.9	4.1	0.1
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	29	(D)	(D)	27.8	0.6	0.1	46.0	23.4	2.2
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	76	31,339	27,614	19.1	0.2	(Z)	72.3	8.4	...
Furniture (household, office) wholesalers.....	26	10,055	8,170	48.6	0.4	0.1	40.2	10.6	...
Home furnishings, floor coverings wholesalers.....	50	21,284	19,444	6.8	0.1	...	85.8	7.4	...
Paper, allied products wholesalers.....	61	46,368	43,142	78.8	(Z)	0.2	13.7	7.3	(Z)
Coarse paper and products wholesalers.....	25	16,296	13,796	64.5	(Z)	0.4	16.6	18.4	...
Printing and fine paper distributors.....	12	27,529	27,529	87.5	...	0.1	10.4	2.1	(Z)
Stationery, office supplies wholesalers.....	20	1,978	1,252	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	4	565	565	...	...	...	95.6	4.4	...
Farm products (raw materials) merchants.....	7	3,378	3,378	64.9	...	(Z)	34.1	0.9	...
Automotive wholesalers.....	192	53,952	45,569	24.4	5.1	0.1	246.3	20.6	3.5
Motor vehicle distributors.....	17	8,183	6,122	60.6	11.6	...	322.3	5.5	...
Automotive equipment, tire-tube wholesalers.....	175	45,769	39,447	18.8	4.1	0.1	450.0	23.0	4.0
Electrical, electronics, appliance distributors.....	88	110,795	95,093	34.4	0.6	0.1	561.3	3.5	0.1
Electrical apparatus, supplies distributors.....	39	49,858	48,202	59.5	0.6	0.2	638.3	1.3	0.1
Electrical appliance, radio, TV set wholesalers.....	28	52,783	39,737	7.1	0.6	(Z)	788.5	3.7	(Z)
Electronic parts, equipment distributors.....	21	8,154	7,154	16.2	1.1	0.2	865.6	17.0	...
Hardware, plumbing-heating goods wholesalers.....	99	92,378	89,783	30.6	0.4	0.1	61.1	7.7	0.2
Hardware wholesalers.....	26	57,414	55,548	22.8	...	0.3	74.8	1.8	0.2
Plumbing, heating equipment, supplies distributors.....	73	34,964	34,235	43.0	1.0	0.1	38.7	17.2	(Z)
Lumber, construction materials distributors.....	112	91,491	76,958	15.2	943.4	0.1	35.1	6.1	(Z)
Lumber, millwork wholesalers.....	30	33,492	27,858	11.9	924.0	...	56.5	7.5	...
Construction materials distributors.....	82	57,999	49,100	17.1	954.4	0.2	23.0	5.3	(Z)
Machinery, equipment, supplies distributors.....	444	170,217	153,418	83.7	(10)	0.8	6.9	8.3	0.4
Air conditioning, commercial refrigeration equipment distributors.....	23	8,349	7,628	72.5	(10)	0.2	11.8	15.5	...
Commercial machines, equipment distributors.....	42	12,075	9,028	46.9	(10)	(Z)	30.4	22.6	...
Construction machinery, equipment dealers.....	20	16,085	15,838	95.1	(10)	0.9	1.2	2.4	0.5
Farm-garden machinery, equipment wholesalers.....	7	1,474	513	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors.....	111	39,638	36,873	91.6	(10)	0.3	4.2	3.7	0.1
Industrial materials, supplies distributors.....	115	58,133	54,227	85.5	(10)	1.3	0.7	12.2	0.3
Professional equipment, supplies distributors.....	32	14,539	12,942	82.1	(10)	1.1	13.7	0.7	2.4
Service establishment supply houses.....	87	17,867	14,979	75.3	(10)	0.7	16.7	7.2	...
Transportation equipment distributors.....	7	2,057	1,390	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors.....	106	81,440	78,023	77.1	(10)	0.3	16.0	6.2	0.4
Iron, steel and products distributors.....	93	60,864	57,687	77.4	(10)	0.4	18.0	3.9	0.3
Nonferrous metals distributors.....	13	20,576	20,336	76.1	(10)	0.2	10.4	12.8	0.6
Scrap, waste materials dealers.....	136	111,336	106,811	89.1	(10)	0.1	(11)	10.7	(Z)
Iron, steel scrap dealers.....	80	91,474	89,616	90.6	(10)	...	(11)	9.4	...
Waste materials dealers.....	56	19,862	17,195	81.7	(10)	0.6	(11)	17.5	0.2

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 15.4 to repair shops, 30.9 to retailers. ³Includes 0.8 to repair shops, 21.5 to retailers. ⁴Includes 17.7 to repair shops, 32.3 to retailers. ⁵Includes 3.7 to repair shops, 57.6 to retailers. ⁶Includes 0.9 to repair shops, 37.4 to retailers. ⁷Includes 1.6 to repair shops, 86.9 to retailers. ⁸Includes 34.9 to repair shops, 30.7 to retailers. ⁹Including sales to contractors and builders. ¹⁰Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ¹¹Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-21

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
CLEVELAND—Continued									
Merchant wholesalers—Continued									
Other merchant wholesalers.....	203	223,417	187,340	75.1	0.2	...	18.6	3.8	2.2
Amusement, sporting goods distributors.....	25	7,679	6,793	24.1	0.8	(Z)	72.6	2.4	...
Book, magazine, newspaper wholesalers.....	16	6,029	5,822	0.3	...	...	95.9	3.9	...
Coal wholesalers.....	21	111,075	86,542	86.7	(1)	...	3.8	4.8	4.7
Farm supplies wholesalers.....	13	2,501	2,423	8.0	(Z)	...	84.4	7.6	...
Jewelry wholesalers.....	39	12,820	9,590	1.5	1.7	(Z)	93.7	3.1	...
Petroleum products distributors.....	22	7,916	2,769	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	18	2,902	2,678	10.1	0.3	...	68.7	20.8	...
Flower, bulb, plant wholesalers.....	9	2,492	1,892	...	...	...	97.9	2.1	...
Miscellaneous products merchant wholesalers.....	40	70,003	68,831	89.2	0.3	(Z)	8.3	2.1	0.1
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	40	240,335	Not analyzed by class of customer						
Textile mill products.....	13	26,042	21,871	43.4	...	0.1	26.3	29.8	0.3
Apparel and related products.....	6	(D)	6,499	...	...	...	99.0	1.0	...
Furniture and fixtures.....	12	(D)	9,380	53.3	0.1	6.3	36.4	2.0	1.9
Paper and allied products.....	12	20,999	17,951	60.7	...	0.1	0.9	38.3	...
Chemicals and allied products.....	56	237,654	193,054	52.2	0.2	0.4	23.8	13.2	0.3
Rubber products.....	13	28,318	28,255	22.7	...	0.2	52.5	24.5	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	31	93,411	86,353	54.8	0.4	1.0	8.4	35.3	...
Primary metal products.....	60	642,459	515,452	91.3	(1)	0.3	0.1	7.6	0.6
Fabricated metal products.....	37	75,357	70,130	68.0	1.7	2.3	4.9	22.9	0.2
Machinery (except electrical).....	113	185,280	180,510	53.6	0.1	1.4	6.4	34.8	3.7
Electrical machinery.....	53	177,505	177,475	75.5	0.1	0.4	1.2	22.7	(Z)
Transportation equipment.....	27	233,821	233,821	8.6	0.1	0.2	88.9	2.2	(Z)
Instruments and related products.....	27	27,244	26,924	77.1	1.4	0.3	11.2	9.4	0.7
Other manufacturers' products*.....	54	112,358	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	54	106,981	99,193	14.5	1.0	(Z)	20.2	64.3	...
Farm products (edible).....	12	31,717	27,857	(Z)	...	...	15.4	81.9	2.8
Dairy, poultry products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	10	(D)	(D)	...	...	...	15.8	84.2	...
Drugs, chemicals, paints.....	21	23,732	21,893	81.9	2.2	(Z)	9.5	6.3	0.1
Apparel (including footwear).....	7	5,363	4,419	...	...	...	100.0	...	...
Dry goods, piece goods.....	10	30,019	22,531	47.1	...	...	34.1	18.4	0.3
Furniture, home furnishings.....	6	2,632	2,611	...	...	...	82.2	17.8	...
Paper, allied products.....	5	2,916	2,916	87.9	...	...	1.7	10.4	...
Farm products (raw materials).....	8	43,301	41,852	32.3	9.1	...	...	58.5	0.1
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	5	40,347	40,347	30.2	9.5	...	...	60.3	...
Tobacco (leaf).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	11	15,691	12,782	33.3	...	...	15.2	51.1	0.5
Electrical-electronic apparatus, equipment, appliances.....	45	36,384	33,969	46.9	(Z)	2.9	1.2	48.9	0.1
Hardware, plumbing, heating goods.....	31	25,762	24,761	37.9	0.9	5.6	1.9	53.8	(Z)
Lumber, construction materials.....	18	8,212	6,800	70.8	...	0.2	15.8	11.7	1.5
Machinery, equipment, supplies.....	139	78,649	71,313	90.2	(Z)	0.8	1.0	3.6	4.4
Metals, metalwork (except scrap).....	42	31,840	27,728	82.7	...	(Z)	3.3	12.1	1.8
Other merchandise agents, brokers.....	44	57,527	55,057	88.5	...	0.4	2.9	7.8	0.4
Assemblers of farm products.....	17	37,818	30,089	60.1	(Z)	...	27.4	12.5	...
COLUMBUS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	52	47,387	41,437	17.5	0.2	0.1	79.6	2.5	...
General-line grocery wholesalers.....	7	30,170	30,170	9.3	...	0.1	90.3	0.3	...
Confectionery wholesalers.....	8	3,477	2,921	2.8	...	...	95.8	1.4	...
Meat, fish wholesalers.....	17	6,580	3,258	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers.....	20	7,160	5,088	51.7	0.4	0.1	40.0	7.7	...
Farm products (edible) distributors.....	29	13,447	12,134	10.0	0.2	0.4	79.5	9.9	...
Poultry, poultry products distributors.....	6	989	791	5.6	...	...	73.8	20.6	...
Fresh fruit, vegetable wholesalers.....	23	12,458	11,343	10.3	0.2	0.4	79.9	9.2	...
Beer, wine, distilled spirits wholesalers.....	18	19,392	18,288	0.3	0.2	0.2	99.2	0.1	...
Tobacco distributors.....	11	17,401	16,123	(Z)	2.2	...	91.0	6.9	...
Drugs, chemicals, allied products wholesalers.....	27	16,070	14,031	21.3	0.8	...	75.6	2.2	...
General- and specialty-line drug wholesalers.....	15	14,081	12,224	17.1	0.3	(Z)	82.2	0.3	...
Industrial chemicals, paint wholesalers.....	12	1,989	1,807	49.7	4.0	0.2	30.6	15.5	...
Dry goods, apparel wholesalers.....	8	13,940	5,125	(V)	(V)	(V)	(V)	(V)	(V)
Clothing, furnishings, footwear wholesalers.....	3	9,682	1,318	(V)	(V)	(V)	(V)	(V)	(V)
General- and specialty-line dry goods wholesalers.....	5	4,258	3,807	8.7	...	0.3	91.0	...	...
Furniture, home furnishings wholesalers.....	20	10,748	9,470	17.9	2.4	0.1	76.3	3.2	...
Paper, allied products wholesalers.....	14	20,060	19,417	69.5	(Z)	1.4	21.5	7.6	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. 1 Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
COLUMBUS—Continued									
Merchant wholesalers—Continued									
Farm products (raw materials) merchants.....	12	55,551	53,225	43.3	0.1	...	4.8	49.8	2.0
Automotive wholesalers.....	54	19,831	12,524	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors.....	33	44,821	36,774	30.1	0.4	0.4	268.4	0.7	...
Hardware, plumbing-heating goods wholesalers.....	34	29,071	28,418	18.5	0.7	1.4	74.8	4.7	...
Hardware wholesalers.....	13	11,748	11,408	26.4	0.3	2.9	67.7	2.8	...
Plumbing, heating equipment, supplies distributors.....	21	17,323	17,010	13.2	0.9	0.4	79.5	6.0	...
Lumber, construction materials distributors.....	33	36,477	30,597	19.7	29.3	0.1	45.5	5.5	...
Lumber, millwork wholesalers.....	14	15,012	12,997	26.8	6.2	...	54.3	12.7	...
Construction materials distributors.....	19	21,465	17,600	14.4	46.4	0.2	38.9	0.1	...
Machinery, equipment, supplies distributors.....	139	70,985	66,845	65.7	(4)	1.6	30.1	2.6	0.1
Commercial machines, equipment distributors.....	20	5,872	3,067	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors.....	25	6,084	5,642	74.6	(4)	1.4	12.4	11.6	...
Industrial materials, supplies distributors.....	21	10,062	9,970	84.8	(4)	3.4	9.7	2.1	(Z)
Professional equipment, supplies distributors.....	12	3,881	3,861	68.5	(4)	...	31.6	...	...
Service establishment supply houses.....	23	4,495	4,142	86.7	(4)	0.5	12.6	0.2	...
Other machinery, equipment, supplies distributors.....	38	40,591	40,163	56.8	(4)	1.5	40.7	0.8	0.2
Metals, metalwork (except scrap) distributors.....	11	25,004	14,856	(V)	(V)	(V)	(V)	(V)	(V)
Scrap, waste materials dealers.....	33	10,852	9,207	73.8	(4)	0.7	(5)	25.5	...
Other merchant wholesalers.....	77	71,383	66,653	27.6	0.3	0.9	25.7	39.3	6.2
Amusement, sporting goods distributors.....	17	2,948	2,535	25.5	1.3	0.2	40.7	32.3	...
Jewelry wholesalers.....	11	2,257	972	(V)	(V)	(V)	(V)	(V)	(V)
Merchant wholesalers, n.e.c.....	49	66,178	63,146	28.1	0.3	0.8	24.1	40.0	6.7
Manufacturers' sales branches, sales offices.....	118	219,417	Not analyzed by class of customer						
Merchandise agents, brokers.....	86	154,572	152,252	22.8	6.2	0.2	8.4	61.7	0.7
Assemblers of farm products.....	17	39,589	29,337	46.1	16.7	...	19.5	17.7	...
DALLAS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	82	116,045	98,617	19.6	1.0	1.0	64.9	13.3	0.1
General-line grocery wholesalers.....	10	58,450	45,640	12.9	...	0.4	86.4	...	0.2
Confectionery wholesalers.....	6	(D)	(D)	0.5	...	0.4	99.1	...	...
Fish, sea food distributors.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers.....	29	30,621	29,582	11.1	0.2	2.4	61.4	24.9	...
Specialty-line grocery wholesalers.....	34	21,462	19,200	52.9	5.0	0.4	19.4	22.2	0.1
Farm products (edible) distributors.....	46	27,576	26,457	10.6	(Z)	1.5	47.8	40.0	...
Poultry, poultry products distributors.....	13	5,822	5,455	12.7	0.1	2.4	30.7	54.0	...
Fresh fruit, vegetable wholesalers.....	33	21,754	21,002	10.1	...	1.3	52.2	36.4	...
Beer, wine, distilled spirits wholesalers.....	21	49,451	48,891	...	...	(Z)	93.8	6.2	...
Beer, ale distributors.....	10	15,267	14,939	...	...	0.1	99.9	...	...
Wine, distilled spirits wholesalers.....	11	34,184	33,952	...	...	(Z)	91.1	8.9	...
Tobacco distributors.....	9	17,279	17,279	3.0	...	0.6	84.7	11.7	...
Drugs, chemicals, allied products wholesalers.....	44	27,991	24,830	17.3	0.3	0.5	70.8	11.0	...
General-line drug wholesalers.....	3	12,775	12,775	1.0	0.4	(Z)	98.3	0.3	...
Specialty-line drug, toiletries wholesalers.....	16	6,278	5,605	1.0	...	(Z)	59.8	39.2	...
Industrial chemicals, explosives distributors.....	14	7,396	5,089	(V)	(V)	(V)	(V)	(V)	(V)
Paint, varnish wholesalers.....	11	1,542	1,361	45.5	1.8	0.2	38.0	14.5	...
Dry goods, apparel wholesalers.....	66	41,453	40,644	6.5	(Z)	(Z)	73.3	19.4	0.8
Clothing, furnishings, footwear wholesalers.....	39	14,492	13,781	9.1	(Z)	(Z)	83.6	7.3	...
General-line dry goods wholesalers.....	3	(D)	(D)	...	(Z)	...	100.0	...	...
Specialty-line dry goods wholesalers.....	22	9,828	9,730	14.2	(Z)	...	77.7	8.0	0.1
Piece goods converters.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	50	33,742	32,300	7.4	0.1	(Z)	84.8	6.9	0.7
Furniture (household, office) wholesalers.....	19	4,780	3,350	22.7	0.6	0.1	70.8	3.3	2.6
Home furnishings, floor coverings wholesalers.....	31	28,962	28,950	5.7	(Z)	(Z)	86.4	7.4	0.5
Paper, allied products wholesalers.....	36	15,305	14,533	59.7	2.0	0.7	28.8	8.5	0.3
Coarse paper and products wholesalers.....	9	2,540	2,172	51.7	0.4	0.4	33.8	11.6	2.2
Printing and fine paper distributors.....	9	10,573	10,569	57.6	2.6	0.9	29.6	9.2	...
Stationery, office supplies wholesalers.....	14	1,908	1,508	95.2	0.1	...	4.8	...	...
Wallpaper wholesalers.....	4	284	284	10.6	0.4	...	84.5	4.6	...
Farm products (raw materials) merchants.....	48	409,384	329,961	31.6	...	0.1	(Z)	0.9	67.4
Automotive wholesalers.....	113	49,808	37,144	21.1	1.6	0.6	648.6	28.2	(Z)
Motor vehicle distributors.....	12	13,269	8,968	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	101	36,539	28,176	14.1	1.1	0.7	750.8	33.3	(Z)
Electrical, electronics, appliance distributors.....	63	71,918	64,137	33.9	0.6	0.5	864.1	0.9	...
Electrical apparatus, supplies distributors.....	31	38,108	34,991	56.8	0.4	0.3	941.9	0.5	...
Electrical appliance, radio, TV set wholesalers.....	18	29,281	25,022	4.4	0.3	0.4	1093.7	1.0	...
Electronic parts, equipment distributors.....	14	4,529	4,124	18.5	2.9	2.9	1171.8	3.9	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Includes sales by construction material distributors to contractors and builders. ²Includes 5.1 to repair shops, 63.3 to retailers. ³Including sales to contractors and builders. ⁴Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁵Sales, if any, to retailers combined with sales to wholesalers. ⁶Includes 15.7 to repair shops, 32.9 to retailers. ⁷Includes 20.4 to repair shops, 30.4 to retailers. ⁸Includes 3.8 to repair shops, 60.3 to retailers. ⁹Includes 1.4 to repair shops, 40.5 to retailers. ¹⁰Includes 1.7 to repair shops, 92.0 to retailers. ¹¹Includes 36.6 to repair shops, 35.2 to retailers.

CLASS OF CUSTOMER

4-23

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
DALLAS—Continued									
Merchant wholesalers—Continued									
Hardware, plumbing-heating goods wholesalers.....	59	37,931	33,865	21.7	0.2	1.1	63.4	13.6	(Z)
Hardware wholesalers.....	18	14,527	14,169	16.9	...	1.1	81.9	0.1	...
Plumbing, heating equipment, supplies distributors.....	41	23,404	19,696	25.1	0.4	1.1	50.1	23.3	(Z)
Lumber, construction materials distributors.....	81	66,965	55,788	7.7	² 51.2	0.2	30.9	10.0	(Z)
Lumber, millwork wholesalers.....	32	35,100	32,020	2.9	² 48.1	0.2	35.2	13.6	(Z)
Construction materials distributors.....	49	31,865	23,768	14.2	² 55.3	0.2	25.2	5.1	...
Machinery, equipment, supplies distributors.....	316	136,656	114,610	74.3	(³)	0.9	18.2	6.4	0.2
Air conditioning, commercial refrigeration equipment distributors	31	12,358	11,236	69.9	(³)	0.1	27.6	2.4	...
Commercial machines, equipment distributors.....	40	13,333	11,849	82.8	(³)	0.1	15.2	1.6	0.2
Construction machinery, equipment dealers.....	22	23,629	23,629	97.6	(³)	0.4	1.4	0.4	0.1
Farm-garden machinery, equipment wholesalers.....	12	7,152	7,152	4.7	(³)	...	75.9	19.5	...
Industrial machinery, equipment distributors.....	49	18,832	13,544	79.1	(³)	1.7	14.8	3.9	0.4
Industrial materials, supplies distributors.....	39	21,742	16,007	55.5	(³)	1.2	18.3	25.0	...
Professional equipment, supplies distributors.....	36	16,210	10,958	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses.....	66	18,122	16,243	81.6	(³)	0.4	15.7	2.3	...
Transportation equipment distributors.....	21	5,278	3,992	57.0	...	2.4	31.4	8.9	0.2
Metals, metalwork (except scrap) distributors.....	27	27,288	22,776	88.3	(³)	1.7	3.5	5.7	0.7
Iron, steel and products distributors.....	21	20,577	16,289	90.6	(³)	0.4	4.7	3.2	1.0
Nonferrous metals distributors.....	6	6,711	6,487	82.7	(³)	4.9	0.5	11.8	...
Scrap, waste materials dealers.....	36	15,891	13,562	69.1	(³)	1.3	(⁴)	19.2	10.4
Iron, steel scrap dealers.....	14	3,435	2,546	65.7	(³)	...	(⁴)	34.3	...
Waste materials dealers.....	22	12,456	11,016	70.0	(³)	1.5	(⁴)	15.7	12.7
Other merchant wholesalers.....	149	72,577	59,007	16.2	2.4	0.8	66.2	14.1	0.3
Amusement, sporting goods distributors.....	26	14,966	14,533	9.6	6.0	(Z)	76.6	7.7	...
Book, magazine, newspaper wholesalers.....	10	3,503	3,424	6.8	...	...	74.8	18.4	...
Coal wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	18	11,077	9,992	34.6	(³)	...	39.7	25.5	0.1
Jewelry wholesalers.....	23	10,347	7,754	9.4	2.6	0.3	86.7	1.1	...
Petroleum products distributors.....	29	14,743	7,216	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	7	2,686	2,607	5.9	0.5	...	93.6	...	...
Flower, bulb, plant wholesalers.....	8	(D)	(D)	...	...	...	99.6	0.4	...
Miscellaneous products merchant wholesalers.....	26	12,871	11,649	7.6	2.1	3.5	81.5	5.0	0.3
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	44	204,535	Not analyzed by class of customer						
Textile mill products.....	15	(D)	29,217	37.4	...	...	32.9	29.6	0.2
Apparel and related products.....	11	11,347	10,661	...	...	0.1	62.4	37.5	...
Furniture and fixtures.....	3	(D)	(D)	2.6	...	0.5	96.8	...	0.2
Paper and allied products.....	12	(D)	(D)	41.4	...	0.1	2.0	56.6	...
Chemicals and allied products.....	49	117,308	113,163	23.4	0.5	2.0	34.2	39.9	...
Rubber products.....	16	51,306	50,281	3.6	(Z)	0.3	55.2	40.8	(Z)
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	16	40,521	31,352	36.9	0.6	0.5	11.8	50.2	...
Primary metal products.....	23	85,041	72,239	70.1	(³)	0.2	1.6	28.0	...
Fabricated metal products.....	22	31,256	27,123	52.0	0.2	0.9	10.1	36.8	...
Machinery (except electrical).....	91	139,675	131,353	38.8	0.5	1.1	38.9	20.0	0.6
Electrical machinery.....	34	105,870	105,837	65.0	0.2	1.4	5.1	28.3	...
Transportation equipment.....	27	301,836	300,618	5.4	0.1	0.1	90.4	3.6	0.5
Instruments and related products.....	29	43,474	21,740	(V)	(V)	(V)	(V)	(V)	(V)
Other manufacturers' products*.....	40	56,906	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	36	84,201	81,862	13.1	...	(Z)	15.3	71.5	...
Farm products (edible).....	6	14,347	13,436	...	...	2.7	19.0	78.3	...
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	5	(D)	(D)	...	...	...	21.4	78.6	...
Drugs, chemicals, paints.....	9	6,794	6,037	...	...	...	27.4	72.6	...
Apparel (including footwear).....	35	(D)	22,253	4.7	...	0.4	82.3	12.6	...
Dry goods, piece goods.....	21	(D)	21,004	(V)	(V)	(V)	(V)	(V)	(V)
Furniture, home furnishings.....	36	20,014	18,347	1.1	(Z)	...	68.3	30.6	(Z)
Paper, allied products.....	4	1,934	1,934	9.6	...	...	33.4	57.1	...
Farm products (raw materials).....	16	55,060	40,195	52.6	...	0.5	1.4	36.4	9.1
Cotton.....	13	52,362	38,443	55.0	...	0.5	...	35.0	9.5
Grain.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	25	24,030	23,590	11.1	...	(Z)	5.1	83.8	...
Electrical-electronic apparatus, equipment, appliances.....	52	59,806	50,938	34.9	...	2.6	3.2	59.2	...
Hardware, plumbing, heating goods.....	24	17,383	16,344	7.8	...	0.2	2.4	89.6	(Z)
Lumber, construction materials.....	15	13,295	11,755	26.8	...	(Z)	29.8	43.4	(Z)
Machinery, equipment, supplies.....	48	43,509	33,076	66.4	(Z)	0.4	16.4	16.7	...
Metals, metalwork (except scrap).....	6	2,756	2,526	32.0	...	...	0.4	67.6	...
Other merchandise agents, brokers.....	30	41,944	11,200	(V)	(V)	(V)	(V)	(V)	(V)
Assemblers of farm products.....	15	18,529	18,529	74.5	2.7	(Z)	...	18.6	4.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Including sales to contractors and builders. ³Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁴Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
DENVER									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	80	90,710	79,534	16.5	0.3	1.2	69.5	12.6	(Z)
General-line grocery wholesalers.....	8	54,635	54,495	10.7	(Z)	1.2	88.0	(Z)	...
Confectionery wholesalers.....	5	1,107	(D)	6.2	...	...	64.5	29.3	...
Fish, sea food distributors.....	4	2,684	(D)	50.3	3.6	3.9	3.9	38.4	...
Meat, meat products wholesalers.....	24	13,553	8,657	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers.....	39	18,731	12,808	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors.....	55	34,309	24,145	10.3	0.5	9.7	40.1	39.4	...
Poultry, poultry products distributors.....	14	13,794	8,500	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers.....	41	20,515	15,645	7.6	0.5	3.8	41.5	46.6	...
Beer, wine, distilled spirits wholesalers.....	15	32,276	31,723	1.9	...	0.1	98.0	0.1	...
Beer, ale distributors.....	7	4,111	3,558	16.5	...	1.1	81.8	0.6	...
Wine, distilled spirits wholesalers.....	8	28,165	28,165	...	...	...	100.0	...	...
Tobacco distributors.....	10	12,135	10,718	0.8	...	1.1	97.8	0.3	...
Drugs, chemicals, allied products wholesalers.....	42	26,728	25,499	23.4	1.1	0.3	69.5	5.8	...
General-line drug wholesalers.....	4	(D)	(D)	1.6	0.6	0.2	97.7	0.1	...
Specialty-line drug, toiletries wholesalers.....	16	(D)	(D)	18.3	1.8	...	99.6	20.3	...
Industrial chemicals, explosives distributors.....	9	4,966	4,966	87.6	...	1.2	3.5	7.8	...
Paint, varnish wholesalers.....	13	2,088	1,097	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	31	(D)	17,617	0.7	0.2	0.3	94.4	4.4	0.1
Clothing, furnishings, footwear wholesalers.....	24	(D)	9,039	0.5	0.3	0.6	98.0	0.6	0.1
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	6	(D)	(D)	1.5	...	...	84.7	13.7	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	32	12,512	11,355	9.9	0.5	2.3	85.4	2.0	(Z)
Furniture (household, office) wholesalers.....	16	3,287	2,217	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers.....	16	9,225	9,138	2.6	0.1	(Z)	95.0	2.3	...
Paper, allied products wholesalers.....	25	16,666	16,080	52.8	(Z)	1.9	36.2	9.1	...
Coarse paper and products wholesalers.....	9	6,338	6,094	57.4	(Z)	1.7	37.0	3.9	...
Printing and fine paper distributors.....	4	(D)	(D)	49.1	...	1.4	36.6	12.9	...
Stationery, office supplies wholesalers.....	12	(D)	428	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (non-materials) merchants.....	37	61,895	48,289	64.5	16.8	...	8.0	10.3	0.4
Automotive wholesalers.....	90	26,372	22,790	20.0	5.7	0.6	² 52.1	21.5	0.2
Motor vehicle distributors.....	11	3,411	1,315	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	79	22,961	21,475	20.2	2.6	0.6	³ 53.7	22.7	0.2
Electrical, electronics, appliance distributors.....	58	52,573	47,939	27.2	0.9	0.8	⁴ 69.0	2.1	...
Electrical apparatus, supplies distributors.....	20	18,808	17,594	67.6	0.1	0.9	² 28.2	3.2	...
Electrical appliance, radio, TV set wholesalers.....	24	28,768	28,207	3.5	1.4	0.3	⁶ 93.8	1.0	...
Electronic parts, equipment distributors.....	14	4,997	2,138	(V)	(V)	(V)	(V)	(V)	(V)
Hardware, plumbing-heating goods wholesalers.....	36	23,993	22,522	28.3	0.5	3.2	55.5	12.5	...
Hardware wholesalers.....	8	7,621	7,441	4.7	1.4	2.3	74.8	16.7	...
Plumbing, heating equipment, supplies distributors.....	28	16,372	15,081	36.5	0.2	3.5	48.8	11.0	...
Lumber, construction materials distributors.....	62	67,013	60,933	8.5	⁷ 15.8	0.3	66.0	9.2	0.1
Lumber, millwork wholesalers.....	23	43,853	43,173	6.6	⁷ 11.4	0.4	71.2	10.2	0.1
Construction materials distributors.....	39	23,160	17,760	13.0	⁷ 26.4	0.1	53.4	7.0	...
Machinery, equipment, supplies distributors.....	219	97,820	85,885	63.5	(⁸)	2.1	25.0	8.0	1.2
Air conditioning, commercial refrigeration equipment distributors	15	4,291	3,850	58.8	(⁸)	0.5	38.4	2.4	...
Commercial machines, equipment distributors.....	29	7,581	6,169	75.3	(⁸)	3.7	15.9	5.0	...
Construction machinery, equipment dealers.....	18	16,114	14,743	94.1	(⁸)	1.4	3.5	0.9	(Z)
Farm-garden machinery, equipment wholesalers.....	11	6,108	6,108	12.0	(⁸)	0.1	81.7	6.2	...
Industrial machinery, equipment distributors.....	48	24,132	19,326	56.5	(⁸)	2.4	31.6	5.9	4.5
Industrial materials, supplies distributors.....	33	15,856	14,709	53.5	(⁸)	3.0	27.5	15.9	(Z)
Professional equipment, supplies distributors.....	19	9,370	8,871	70.5	(⁸)	3.6	10.0	14.5	1.5
Service establishment supply houses.....	42	12,087	9,828	68.6	(⁸)	0.6	21.7	8.9	0.1
Transportation equipment distributors.....	4	2,281	2,281	57.0	(⁸)	2.9	24.0	15.4	0.7
Metals, metalwork (except scrap) distributors.....	25	13,252	11,673	65.8	(⁸)	4.1	15.1	14.8	0.2
Iron, steel and products distributors.....	23	(D)	(D)	63.3	(⁸)	2.8	17.0	16.7	0.2
Nonferrous metals distributors.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	24	(D)	5,330	70.1	(⁸)	...	(⁹)	29.9	...
Iron, steel scrap dealers.....	11	(D)	2,071	54.1	(⁸)	...	(⁹)	45.9	...
Waste materials dealers.....	13	3,299	3,259	80.3	(⁸)	...	(⁹)	19.7	...
Other merchant wholesalers.....	117	45,930	36,482	6.8	2.0	0.8	79.0	10.3	1.1
Amusement, sporting goods distributors.....	30	8,551	6,196	6.9	0.9	1.5	89.2	1.5	...
Book, magazine, newspaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	11	5,068	3,311	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers.....	21	2,905	1,946	(V)	(V)	(V)	(V)	(V)	(V)
Petroleum products distributors.....	9	3,116	1,388	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	7	1,866	1,796	...	...	...	100.0	...	...
Flower, bulb, plant wholesalers.....	8	(D)	5,297	1.3	0.1	...	67.4	31.2	...
Miscellaneous products merchant wholesalers.....	27	15,397	14,870	6.7	0.7	(Z)	82.4	7.6	2.6
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	29	63,922		Not analyzed by class of customers					
Textile mill products.....	5	(D)	(D)	...	...	...	38.9	61.1	...
Apparel and related products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

...Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percent-
 age may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 14.7 to repair shops, 37.4
 to retailers. ³Includes 15.4 to repair shops, 38.3 to retailers. ⁴Includes 4.4 to repair shops, 64.6 to retailers. ⁵Includes 0.8 to repair shops, 27.4 to retailers.
⁶Includes 2.0 to repair shops, 91.8 to retailers. ⁷Including sales to contractors and builders. ⁸Sales, if any, to consumers and farmers combined with sales to in-
 dustrial, commercial, etc., users.

CLASS OF CUSTOMER

4-25

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
DENVER—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	7	17,680	14,606	56.5	...	0.2	...	43.3	...
Chemicals and allied products.....	33	(D)	50,333	27.7	0.3	1.9	31.4	38.7	...
Rubber products.....	14	60,837	59,834	22.2	...	0.7	30.4	37.9	8.7
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	11	(D)	25,448	45.5	0.1	9.7	25.1	19.6	...
Primary metal products.....	20	(D)	23,404	(V)	(V)	(V)	(V)	(V)	(V)
Fabricated metal products.....	20	(D)	19,527	58.9	...	1.0	12.1	27.7	0.2
Machinery (except electrical).....	56	49,167	46,582	42.8	0.2	3.1	39.7	10.4	3.7
Electrical machinery.....	17	(D)	(D)	78.8	...	2.6	4.0	14.6	...
Transportation equipment.....	21	124,852	124,852	9.5	0.4	0.1	86.8	3.2	(Z)
Instruments and related products.....	8	5,152	5,152	68.6	2.8	3.1	9.6	15.8	...
Other manufacturers' products*.....	19	(D)	(D)	Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	31	(D)	57,561	1.2	...	...	12.0	86.8	...
Farm products (edible).....									
Dairy, poultry products.....	8	12,464	10,995	...	...	0.8	5.3	93.9	...
Fruits, vegetables.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	7	(D)	2,825	31.3	...	...	9.7	59.0	...
Apparel (including footwear).....	4	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, piece goods.....	3	2,149	2,149	...	...	...	37.0	63.0	...
Furniture, home furnishings.....	18	9,434	8,944	24.3	...	...	63.9	11.8	...
Paper, allied products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....									
Cotton.....	15	181,250	138,946	76.4	0.7	0.1	...	22.9	...
Grain.....	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	...	...	...	...	...	...	...	...	...
Tobacco (leaf).....	14	(D)	(D)	76.4	0.7	...	...	22.9	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	14	33,561	33,197	1.4	...	...	89.9	8.7	...
Electrical-electronic apparatus, equipment, appliances.....	34	(D)	15,010	19.5	...	5.7	7.4	67.5	...
Hardware, plumbing, heating goods.....	24	10,180	7,978	11.3	...	...	2.6	86.1	...
Lumber, construction materials.....	8	7,877	7,812	16.8	0.4	(Z)	10.4	72.4	...
Machinery, equipment, supplies.....	42	(D)	16,111	62.1	...	2.1	6.3	19.1	10.3
Metals, metalwork (except scrap).....	4	2,586	(D)	19.5	...	...	...	80.5	...
Other merchandise agents, brokers.....	23	28,659	26,441	30.3	...	0.3	7.7	61.7	...
Assemblers of farm products.....	44	38,024	35,704	35.4	11.2	1.2	3.9	47.7	0.5
DETROIT									
Merchant wholesalers.....	3,174	2,252,046	1,946,483	33.0	3.9	0.4	50.2	11.2	1.3
Grocery, confectionery, meat wholesalers.....	383	355,161	296,181	13.4	0.8	0.1	74.4	11.3	(Z)
General-line grocery wholesalers.....	47	163,738	143,756	8.1	0.1	0.1	91.1	0.6	0.1
Confectionery wholesalers.....	14	4,776	3,762	1.4	0.1	...	94.1	4.3	...
Fish, sea food distributors.....	24	17,674	14,238	11.4	3.1	(Z)	48.5	36.9	0.1
Meat, meat products wholesalers.....	135	86,058	78,273	24.6	1.6	0.1	54.0	19.7	...
Specialty-line grocery wholesalers.....	163	82,915	56,152	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors.....									
Poultry, poultry products distributors.....	181	132,844	107,469	5.4	0.5	0.1	70.7	22.0	1.3
Fresh fruit, vegetable wholesalers.....	64	52,361	40,661	6.4	1.4	(Z)	83.6	8.6	...
Fresh fruit, vegetable wholesalers.....	117	80,483	66,808	4.8	(Z)	0.1	62.9	30.1	2.1
Beer, wine, distilled spirits wholesalers.....									
Beer, wine, distilled spirits wholesalers.....	94	176,390	174,067	0.7	2.2	(Z)	94.1	3.0	...
Beer, ale distributors.....	60	(D)	(D)	...	0.3	0.1	92.4	7.2	...
Wine, distilled spirits wholesalers.....	34	(D)	(D)	1.0	3.0	...	94.8	1.2	...
Tobacco distributors.....									
Tobacco distributors.....	53	98,200	85,476	0.6	0.2	0.2	67.4	31.6	...
Drugs, chemicals, allied products wholesalers.....									
General-line drug wholesalers.....	115	68,222	62,453	28.2	1.0	0.1	65.6	5.1	(Z)
Specialty-line drug wholesalers.....	5	30,181	29,768	4.1	0.1	(Z)	95.5	0.2	...
Specialty-line drug, toiletries wholesalers.....	59	16,044	13,834	11.5	0.1	0.1	70.0	18.4	...
Industrial chemicals, explosives distributors.....	23	10,066	8,802	87.0	0.8	0.3	6.4	5.4	(Z)
Paint, varnish wholesalers.....	28	11,931	10,049	71.0	5.1	(Z)	22.8	1.1	(Z)
Dry goods, apparel wholesalers.....									
Clothing, furnishings, footwear wholesalers.....	79	(D)	26,813	22.1	0.9	...	74.8	2.2	...
General-line dry goods wholesalers.....	48	16,606	14,231	5.5	0.9	...	93.1	0.4	0.1
Specialty-line dry goods wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	28	11,558	11,298	34.1	0.9	...	60.3	4.7	(Z)
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....									
Furniture (household, office) wholesalers.....	90	43,996	38,980	22.7	4.1	(Z)	71.7	1.4	(Z)
Home furnishings, floor coverings wholesalers.....	38	15,242	11,736	50.3	5.7	(Z)	43.7	0.3	...
Home furnishings, floor coverings wholesalers.....	52	28,754	27,244	10.8	3.4	(Z)	83.8	1.9	(Z)
Paper, allied products wholesalers.....									
Coarse paper and products wholesalers.....	92	72,924	69,504	64.3	2.3	0.6	20.7	12.1	0.1
Printing and fine paper distributors.....	33	21,969	20,000	47.4	(Z)	0.4	25.2	26.7	0.3
Stationery, office supplies wholesalers.....	13	37,857	37,748	80.0	4.2	0.8	12.4	2.7	...
Wallpaper wholesalers.....	41	(D)	(D)	41.9	0.1	0.3	40.0	17.7	...
Wallpaper wholesalers.....	3	(D)	(D)	63.4	3.8	...	32.8	...	...
Farm products (raw materials) merchants.....									
Farm products (raw materials) merchants.....	15	(D)	(D)	33.9	0.2	0.1	26.3	39.0	0.5
Automotive wholesalers.....									
Motor vehicle distributors.....	327	116,355	85,588	21.7	5.8	0.1	134.8	24.4	13.2
Automotive equipment, tire-tube wholesalers.....	32	26,558	10,810	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	295	89,797	74,778	22.5	5.6	0.1	231.8	25.0	15.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. †Includes 12.3 to repair shops, 22.5 to retailers. ‡Includes 14.0 to repair shops, 17.8 to retailers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
DETROIT—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors.....	133	169,400	152,615	34.5	1.8	0.5	253.3	9.7	(Z)
Electrical apparatus, supplies distributors.....	59	84,962	74,027	66.1	1.7	0.9	328.4	2.8	...
Electrical appliance, radio, TV set wholesalers.....	43	76,267	70,547	2.6	2.0	(Z)	477.7	17.5	0.1
Electronic parts, equipment distributors.....	31	8,171	8,041	24.4	1.6	1.0	568.0	5.0	(Z)
Hardware, plumbing-heating goods wholesalers.....	130	113,417	100,843	33.3	2.4	0.6	51.7	12.0	0.1
Hardware wholesalers.....	49	50,459	41,208	23.6	3.5	0.9	62.9	9.1	0.1
Plumbing, heating equipment, supplies distributors.....	81	62,958	59,635	40.1	1.6	0.3	43.9	14.0	(Z)
Lumber, construction materials distributors.....	212	209,894	176,563	19.6	628.7	0.6	35.2	15.7	0.2
Lumber, millwork wholesalers.....	67	101,862	83,650	21.8	10.0	0.1	49.7	18.2	0.2
Construction materials distributors.....	145	108,032	92,913	17.6	65.5	1.0	22.1	13.5	0.2
Machinery, equipment, supplies distributors.....	644	306,227	253,771	81.8	(?)	1.2	10.4	3.6	3.0
Air conditioning, commercial refrigeration equipment distributors	36	12,508	11,944	19.0	(?)	0.6	26.3	2.3	51.8
Commercial machines, equipment distributors.....	59	14,815	9,644	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers.....	19	26,277	18,498	97.6	(?)	0.1	1.8	0.5	(Z)
Farm-garden machinery, equipment wholesalers.....	11	9,108	8,283	10.4	(?)	7.1	72.3	0.1	10.1
Industrial machinery, equipment distributors.....	198	98,244	89,815	91.0	(?)	0.2	4.8	3.5	0.4
Industrial materials, supplies distributors.....	143	94,226	72,354	87.1	(?)	2.3	7.0	3.5	0.1
Professional equipment, supplies distributors.....	46	14,510	13,104	90.8	(?)	0.8	5.1	2.7	0.5
Service establishment supply houses.....	115	32,584	27,212	74.7	(?)	0.4	18.8	6.0	(Z)
Transportation equipment distributors.....	17	3,955	2,917	52.7	(?)	1.9	20.0	25.4	0.1
Metals, metalwork (except scrap) distributors.....	127	139,582	125,502	66.0	(?)	0.6	18.5	14.7	0.3
Iron, steel and products distributors.....	104	116,657	106,778	67.1	(?)	0.7	18.5	13.5	0.3
Nonferrous metals distributors.....	23	22,925	18,724	60.1	(?)	0.1	18.2	21.5	0.1
Scrap, waste materials dealers.....	240	102,003	95,613	70.3	(?)	(Z)	(8)	26.9	2.8
Iron, steel scrap dealers.....	130	66,954	64,827	68.7	(?)	...	(8)	30.7	0.6
Waste materials dealers.....	110	35,049	30,786	73.7	(?)	(Z)	(8)	18.7	7.6
Other merchant wholesalers.....	259	105,760	91,607	24.2	4.2	0.1	59.6	10.3	1.6
Amusement, sporting goods distributors.....	64	21,116	16,888	12.1	1.4	0.1	80.3	5.8	0.4
Book, magazine, newspaper wholesalers.....	17	10,085	9,988	10.7	0.4	...	88.7	0.2	...
Coal wholesalers.....	14	15,107	14,215	65.8	(?)	(Z)	16.6	12.5	5.0
Farm supplies wholesalers.....	19	15,233	14,520	37.2	5.6	...	43.1	14.0	...
Jewelry wholesalers.....	35	11,597	9,182	5.1	1.1	...	75.3	11.1	7.5
Petroleum products distributors.....	19	8,489	7,179	29.1	4.3	0.2	54.1	12.4	...
Gift, art goods, greeting card wholesalers.....	17	2,739	2,226	6.2	(Z)	...	88.6	5.1	...
Flower, bulb, plant wholesalers.....	20	5,119	4,416	3.1	0.6	...	95.4	0.8	(Z)
Miscellaneous products merchant wholesalers.....	54	16,275	12,993	11.3	17.7	0.5	50.5	19.9	(Z)
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	59	343,531		Not analyzed by class of customer					
Textile mill products.....	8	(D)	27,560	56.6	...	...	22.7	20.7	...
Apparel and related products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	15	(D)	13,378	49.1	0.4	3.8	45.4	1.3	0.1
Paper and allied products.....	11	(D)	46,429	65.4	...	9.0	1.1	24.5	...
Chemicals and allied products.....	52	240,862	216,766	63.6	0.2	0.5	16.9	17.8	1.0
Rubber products.....	17	(D)	58,442	37.6	...	0.1	39.9	22.5	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	29	215,763	203,931	85.9	...	0.3	4.6	9.1	...
Primary metal products.....	61	1,014,768	874,906	89.2	(?)	0.7	0.1	9.8	0.1
Fabricated metal products.....	40	93,834	87,972	72.7	(Z)	1.7	6.3	19.2	0.1
Machinery (except electrical).....	120	194,537	188,557	78.4	0.2	1.6	9.4	8.7	1.7
Electrical machinery.....	48	233,804	233,163	81.0	(Z)	1.1	1.4	16.4	0.1
Transportation equipment.....	31	894,290	715,950	29.5	1.4	0.7	66.5	1.2	0.7
Instruments and related products.....	24	37,380	35,480	84.2	0.3	0.1	2.3	11.4	1.7
Other manufacturers' products ²	56	116,892		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	53	148,503	137,196	14.5	(Z)	...	20.3	65.2	...
Farm products (edible).....	15	117,513	115,713	66.7	(Z)	...	5.1	26.4	1.8
Dairy, poultry products.....	5	(D)	(D)	95.0	...	...	3.5	1.6	...
Fruits, vegetables.....	10	(D)	(D)	3.9	0.1	...	8.6	81.6	5.8
Drugs, chemicals, paints.....	12	9,990	9,076	94.5	...	(Z)	3.8	1.6	0.1
Apparel (including footwear).....	13	8,144	6,445	...	...	...	98.1	1.9	...
Dry goods, piece goods.....	6	(D)	14,883	86.0	...	...	7.9	6.0	0.2
Furniture, home furnishings.....	4	(D)	(D)	8.0	...	...	88.5	3.5	...
Paper, allied products.....	18	14,797	12,097	73.9	...	...	4.9	21.2	(Z)
Farm products (raw materials).....	8	69,067	69,067	31.6	...	...	...	68.4	...
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	5	49,907	49,907	6.2	...	...	...	93.8	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	174	459,635	429,034	97.4	...	0.2	0.4	1.8	0.2
Electrical-electronic apparatus, equipment, appliances.....	65	62,055	57,145	49.8	0.1	0.9	7.9	41.3	...
Hardware, plumbing, heating goods.....	42	21,735	19,976	39.9	(Z)	0.4	16.6	43.0	(Z)
Lumber, construction materials.....	30	20,135	17,847	17.7	(Z)	(Z)	57.0	25.2	...
Machinery, equipment, supplies.....	178	157,391	142,906	84.7	...	9.9	0.3	4.9	0.1
Metals, metalwork (except scrap).....	51	90,033	84,976	94.9	...	0.5	3.0	1.6	(Z)
Other merchandise agents, brokers.....	60	81,624	70,965	66.9	...	3.2	10.1	14.8	5.2
Assemblers of farm products.....	11	6,007	4,589	16.3	10.9	...	35.1	37.7	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Includes 4.4 to repair shops, 48.9 to retailers. ³Includes 1.6 to repair shops, 26.2 to retailers. ⁴Includes 2.1 to repair shops, 75.6 to retailers. ⁵Includes 50.8 to repair shops, 17.2 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-27

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
HOUSTON									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	125	144,910	129,145	12.2	0.4	0.4	79.4	7.5	(Z)
General-line grocery wholesalers.....	15	91,885	85,091	7.8	...	(Z)	88.5	3.6	...
Confectionery wholesalers.....	5	1,524	(D)	0.3	0.1	1.6	83.1	14.5	0.4
Fish, sea food distributors.....	5	1,958	(D)	20.1	2.7	0.3	76.1	0.8	...
Meat, meat products wholesalers.....	42	19,008	15,808	20.2	2.4	...	68.3	9.0	...
Specialty-line grocery wholesalers.....	58	30,535	24,890	22.4	0.6	1.9	55.1	20.0	...
Farm products (edible) distributors.....	56	27,968	23,779	8.4	(Z)	0.4	57.4	33.8	...
Poultry, poultry products distributors.....	17	5,727	5,099	8.6	0.2	...	50.2	41.0	...
Fresh fruit, vegetable wholesalers.....	39	22,241	18,680	8.4	...	0.5	59.3	31.8	...
Beer, wine, distilled spirits wholesalers.....	24	60,028	57,835	1.3	1.6	0.1	96.3	0.9	...
Beer, ale distributors.....	15	20,546	18,873	3.9	4.8	...	91.3	...	...
Wine, distilled spirits wholesalers.....	9	39,482	38,962	...	...	0.1	98.6	1.3	...
Tobacco distributors.....	9	25,149	24,042	...	...	...	100.0	...	...
Drugs, chemicals, allied products wholesalers.....	55	38,152	33,359	15.8	0.1	0.4	55.0	28.5	0.2
General-line drug wholesalers.....	3	(D)	(D)	1.8	...	...	98.0	0.1	...
Specialty-line drug, toiletries wholesalers.....	17	5,918	5,029	2.8	0.1	...	74.2	22.8	(Z)
Industrial chemicals, explosives distributors.....	27	14,623	13,405	32.5	0.2	1.1	4.3	61.9	0.1
Paint, varnish wholesalers.....	8	(D)	(D)	65.6	0.5	...	25.6	7.1	1.3
Dry goods, apparel wholesalers.....	15	9,478	5,819	(V)	(V)	(V)	(V)	(V)	(V)
Clothing, furnishings, footwear wholesalers.....	5	2,214	(D)	13.8	3.7	...	82.5	...	...
General-line dry goods wholesalers.....	3	4,465	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line dry goods wholesalers.....	7	2,799	2,799	...	...	...	87.7	12.3	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	33	18,913	15,513	10.6	3.4	(Z)	85.9	0.1	...
Furniture (household, office) wholesalers.....	13	5,524	2,238	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers.....	20	13,389	13,275	0.3	3.8	...	95.9	0.1	...
Paper, allied products wholesalers.....	32	17,211	13,922	43.0	0.2	0.3	44.7	11.1	0.6
Coarse paper and products wholesalers.....	7	(D)	(D)	24.7	0.6	...	70.4	4.3	...
Printing and fine paper distributors.....	8	8,750	8,123	46.1	...	0.3	36.8	16.8	...
Stationery, office supplies wholesalers.....	15	4,112	1,450	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	24	298,904	290,878	33.3	...	...	(Z)	7.1	59.6
Automotive wholesalers.....	134	44,557	34,094	22.0	2.5	0.1	² 52.2	23.1	0.1
Motor vehicle distributors.....	10	5,557	1,770	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	124	39,000	32,324	20.7	1.4	0.1	³ 53.2	24.4	0.1
Electrical, electronics, appliance distributors.....	68	81,694	78,847	37.2	1.1	1.1	⁴ 56.7	3.9	0.1
Electrical apparatus, supplies distributors.....	34	40,361	37,843	62.6	0.2	0.3	⁵ 29.5	7.2	0.2
Electrical appliance, radio, TV set wholesalers.....	15	34,738	34,679	7.9	1.9	1.0	⁶ 88.2	0.9	...
Electronic parts, equipment distributors.....	19	6,595	6,325	45.1	1.8	6.1	⁷ 46.4	0.4	0.2
Hardware, plumbing-heating goods wholesalers.....	54	64,220	58,400	57.6	1.2	(Z)	34.9	6.3	(Z)
Hardware wholesalers.....	18	40,744	37,379	60.5	1.8	(Z)	36.8	1.0	...
Plumbing, heating equipment, supplies distributors.....	36	23,476	21,021	52.4	0.1	...	31.8	15.6	0.1
Lumber, construction materials distributors.....	98	97,930	64,235	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork wholesalers.....	44	52,857	36,086	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials distributors.....	54	45,073	28,149	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors.....	374	225,782	197,012	82.8	(⁸)	0.4	10.5	5.0	1.3
Air conditioning, commercial refrigeration equipment distributors.....	27	12,534	11,391	52.0	(⁸)	0.7	25.2	22.1	...
Commercial machines, equipment distributors.....	32	7,088	6,035	94.4	(⁸)	(Z)	3.5	2.1	...
Construction machinery, equipment dealers.....	20	19,574	19,532	78.6	(⁸)	0.1	21.1	0.1	...
Farm-garden machinery, equipment distributors.....	11	5,680	5,609	47.1	(⁸)	(⁸)	52.6	0.3	...
Industrial machinery, equipment distributors.....	104	94,954	81,967	88.6	(⁸)	0.5	4.8	3.3	2.7
Industrial materials, supplies distributors.....	79	50,902	44,215	81.9	(⁸)	0.4	8.2	9.2	0.3
Professional equipment, supplies distributors.....	35	16,177	15,462	86.2	(⁸)	0.4	11.6	0.2	1.7
Service establishment supply houses.....	55	16,535	11,799	89.9	(⁸)	0.3	7.6	1.9	0.3
Transportation equipment distributors.....	11	2,338	1,002	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors.....	68	82,745	66,044	71.8	(⁸)	1.8	13.9	10.9	1.5
Iron, steel and products distributors.....	65	(D)	(D)	70.7	(⁸)	1.4	15.7	12.2	0.1
Nonferrous metals distributors.....	3	(D)	(D)	80.8	(⁸)	5.1	0.2	1.4	12.5
Scrap, waste materials dealers.....	44	29,332	28,543	84.6	(⁸)	...	(⁹)	4.8	10.7
Iron, steel scrap dealers.....	26	20,378	19,771	96.0	(⁸)	...	(⁹)	4.0	...
Waste materials dealers.....	18	8,954	8,772	58.9	(⁸)	...	(⁹)	6.4	34.8
Other merchant wholesalers.....	127	118,350	35,246	(V)	(V)	(V)	(V)	(V)	(V)
Amusement, sporting goods distributors.....	17	5,788	5,042	23.4	...	...	64.3	12.3	...
Book, magazine, newspaper wholesalers.....	7	2,069	2,028	...	1.9	...	98.1	...	...
Coal wholesalers.....	...	...	...	...	...	...	...	...	...
Farm supplies wholesalers.....	10	4,259	3,463	27.2	...	...	65.9	6.8	0.1
Jewelry wholesalers.....	12	2,786	2,605	11.7	28.6	0.1	38.4	21.2	...
Petroleum products distributors.....	34	88,795	10,469	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	5	667	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers.....	8	1,888	(D)	...	...	...	99.0	1.0	...
Miscellaneous products merchant wholesalers.....	34	12,098	9,925	36.4	5.2	0.1	36.6	20.9	0.7
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	27	89,083	Not analyzed by class of customer						
Textile mill products.....	3	(D)	(D)	12.8	...	1.6	58.7	25.3	1.6
Apparel and related products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	3	(D)	(D)	3.0	...	0.5	95.4	0.8	0.3

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 14.9 to repair shops, 37.3 to retailers. ³Includes 15.5 to repair shops, 37.7 to retailers. ⁴Includes 5.8 to repair shops, 50.9 to retailers. ⁵Includes 1.1 to repair shops, 28.4 to retailers. ⁶Includes 5.2 to repair shops, 83.0 to retailers. ⁷Includes 37.4 to repair shops, 9.0 to retailers. ⁸Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ⁹Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
HOUSTON—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	1	(D)	(D)	(L)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	40	124,603	104,723	62.6	0.4	1.4	16.6	18.4	0.7
Rubber products.....	13	24,321	20,633	20.7	...	0.4	68.7	10.1	(Z)
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	18	45,139	35,944	55.0	1.6	0.3	14.8	25.8	2.5
Primary metal products.....	34	298,055	225,977	(V)	(V)	(V)	(V)	(V)	(V)
Fabricated metal products.....	25	60,464	59,056	71.5	(V)	1.6	4.7	21.8	0.5
Machinery (except electrical).....	80	117,360	106,190	59.7	0.2	0.6	10.0	28.0	1.5
Electrical machinery.....	25	59,931	59,920	66.9	(Z)	0.3	5.5	26.5	0.8
Transportation equipment.....	12	99,909	99,909	8.8	0.2	(Z)	90.8	0.2	(Z)
Instruments and related products.....	20	13,661	11,787	81.9	...	0.7	6.8	10.0	0.6
Other manufacturers' products*.....	27	34,823	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	31	54,707	52,808	4.4	...	...	19.8	73.5	2.1
Farm products (edible).....	7	7,489	4,915	(V)	(V)	(V)	(V)	(V)	...
Dairy, poultry products.....	...	...	...	...	...	...	...	...	...
Fruits, vegetables.....	7	7,489	4,915	(V)	(V)	(V)	(V)	(V)	...
Drugs, chemicals, paints.....	7	3,444	3,444	39.2	...	...	0.1	60.7	...
Apparel (including footwear).....	1	(D)	(D)	(D)	...	...	...	...	(D)
Dry goods, piece goods.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings.....	4	3,081	(D)	...	0.5	...	99.5	...	...
Paper, allied products.....	...	...	...	...	...	...	...	...	...
Farm products (raw materials).....	16	62,676	58,642	77.5	2.3	...	7.5	12.5	0.2
Cotton.....	7	41,033	39,124	86.2	...	...	11.2	2.6	...
Grain.....	2	(D)	(D)	(D)	(D)	...	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	6	18,218	17,829	65.9	7.5	...	...	26.6	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	11	6,740	5,038	55.5	...	...	0.7	43.7	...
Hardware, plumbing, heating goods.....	9	5,296	5,178	10.7	...	...	1.7	85.0	0.1
Lumber, construction materials.....	11	11,470	9,672	24.8	...	...	19.3	55.9	...
Machinery, equipment, supplies.....	68	66,881	63,385	93.0	0.8	...	1.8	3.3	0.9
Metals, metalwork (except scrap).....	9	7,644	6,466	92.1	...	...	...	7.9	...
Other merchandise agents, brokers.....	16	15,151	6,673	(V)	(V)	...	(V)	(V)	(V)
Assemblers of farm products.....	5	(D)	29,932	94.9	0.5	...	...	4.6	...
INDIANAPOLIS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	66	61,670	56,673	17.4	0.6	0.3	70.3	10.6	0.2
General-line grocery wholesalers.....	11	34,695	33,495	12.1	...	...	66.8	0.5	0.3
Confectionery wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fish, sea food distributors.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers.....	17	4,423	3,954	38.2	5.7	...	51.9	4.2	...
Specialty-line grocery wholesalers.....	34	21,065	17,737	23.4	0.5	...	41.9	31.8	...
Farm products (edible) distributors.....	47	31,550	26,313	4.7	0.3	...	48.5	46.5	...
Poultry, poultry products distributors.....	9	5,289	3,958	...	1.5	...	74.0	24.5	...
Fresh fruit, vegetable wholesalers.....	38	26,261	22,355	5.5	(Z)	...	42.2	52.2	...
Beer, wine, distilled spirits wholesalers.....	24	43,884	43,643	...	0.2	...	98.0	1.8	...
Beer, ale distributors.....	18	16,607	16,366	...	0.5	(Z)	99.5	...	...
Wine, distilled spirits wholesalers.....	6	27,277	27,277	...	...	...	97.1	2.5	...
Tobacco distributors.....	9	17,140	15,364	2.5	6.4	0.5	82.8	7.7	...
Drugs, chemicals, allied products wholesalers.....	40	34,349	32,622	14.7	0.9	0.1	77.7	4.0	2.6
General-line drug wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers.....	13	5,331	5,245	5.0	2.2	0.1	70.4	5.9	16.3
Industrial chemicals, explosives distributors.....	13	6,175	4,968	75.2	0.2	0.5	5.1	18.9	(Z)
Paint, varnish wholesalers.....	12	(D)	(D)	33.4	8.2	...	57.0	1.4	...
Dry goods, apparel wholesalers.....	9	17,018	16,486	4.7	7.8	0.1	83.4	4.0	(V)
Clothing, furnishings, footwear wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	7	(D)	(D)	6.0	0.1	0.1	86.9	6.9	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	34	13,293	12,812	11.9	0.1	...	85.7	2.3	...
Furniture (household, office) wholesalers.....	18	4,119	3,988	35.3	0.3	...	57.1	7.2	...
Home furnishings, floor coverings wholesalers.....	16	9,174	8,824	1.4	...	...	98.6	(Z)	...
Paper, allied products wholesalers.....	33	26,248	22,614	36.7	...	0.1	47.5	15.7	(V)
Coarse paper and products wholesalers.....	17	17,029	15,601	15.4	...	0.1	64.7	19.8	...
Printing and fine paper distributors.....	7	7,846	5,781	84.7	0.1	(V)	7.5	7.7	(V)
Stationery, office supplies wholesalers.....	7	(D)	(D)	90.9	...	0.2	6.7	2.2	...
Wallpaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	14	129,196	125,019	76.3	1.7	...	0.9	20.3	0.8
Automotive wholesalers.....	65	31,730	29,252	9.1	1.0	(Z)	140.0	45.7	4.1
Motor vehicle distributors.....	9	10,067	9,225	5.8	(Z)	...	249.2	44.9	0.1
Automotive equipment, tire-tube wholesalers.....	56	21,663	20,027	10.7	1.5	(Z)	335.7	46.1	5.9

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. †Includes 11.7 to repair shops, 28.3 to retailers. ‡Includes 2.7 to repair shops, 46.5 to retailers. §Includes 15.8 to repair shops, 19.9 to retailers.

CLASS OF CUSTOMER

4-29

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
INDIANAPOLIS—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors.....	43	69,469	67,972	21.8	1.0	0.4	² 74.0	2.9	...
Electrical apparatus, supplies distributors.....	20	27,073	25,966	47.9	1.0	0.5	³ 44.1	6.6	...
Electrical appliance, radio, TV set wholesalers.....	19	39,822	39,432	4.3	1.0	(2)	⁴ 94.6	0.2	...
Electronic parts, equipment distributors.....	4	2,574	2,574	25.6	0.5	5.8	⁵ 60.8	7.3	...
Hardware, plumbing-heating goods wholesalers.....	39	43,965	42,321	24.6	6.5	0.4	57.2	11.3	...
Hardware wholesalers.....	16	25,283	25,146	34.6	10.1	0.2	54.0	1.0	...
Plumbing, heating equipment, supplies distributors.....	23	18,682	17,175	9.9	1.3	0.6	61.8	26.3	...
Lumber, construction materials distributors.....	54	46,740	38,766	13.5	⁶ 22.0	0.2	51.3	13.1	...
Lumber, millwork wholesalers.....	22	23,898	23,195	13.0	⁶ 9.8	0.2	74.9	2.1	...
Construction materials distributors.....	32	22,142	15,571	14.2	⁶ 40.0	0.2	16.2	29.4	...
Machinery, equipment, supplies distributors.....	187	94,805	85,324	78.9	(?)	0.5	14.1	5.8	0.7
Air conditioning, commercial refrigeration equipment distributors	17	(D)	5,644	55.7	(?)	0.6	42.7	0.6	0.4
Commercial machines, equipment distributors.....	22	6,865	5,291	74.4	(?)	0.1	25.3	0.3	...
Construction machinery, equipment dealers.....	13	16,362	13,959	97.0	(?)	0.7	1.0	1.3	...
Farm-garden machinery, equipment wholesalers.....	5	9,739	(D)	...	(?)	...	89.9	10.1	...
Industrial machinery, equipment distributors.....	34	21,082	20,120	91.8	(?)	0.2	2.0	5.9	...
Industrial materials, supplies distributors.....	36	20,497	18,659	79.3	(?)	1.0	9.0	8.0	2.7
Professional equipment, supplies distributors.....	17	5,852	5,399	82.4	(?)	...	17.0	0.6	...
Service establishment supply houses.....	42	8,595	7,712	59.2	(?)	0.1	29.7	10.9	...
Transportation equipment distributors.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors.....	24	20,712	18,840	82.6	(?)	0.3	4.3	12.9	...
Iron, steel and products distributors.....	18	(D)	(D)	81.6	(?)	0.2	4.9	13.2	...
Nonferrous metals distributors.....	6	(D)	(D)	87.9	(?)	0.3	0.9	10.9	...
Scrap, waste materials dealers.....	29	11,747	11,700	57.4	(?)	...	(⁸)	42.6	...
Iron, steel scrap dealers.....	15	6,673	6,673	51.9	(?)	...	(⁸)	48.1	...
Waste materials dealers.....	14	5,074	5,027	64.7	(?)	...	(⁸)	35.3	...
Other merchant wholesalers.....	73	41,822	38,559	15.2	0.2	0.1	67.9	16.0	0.5
Amusement, sporting goods distributors.....	12	5,062	4,802	28.0	...	0.9	68.4	2.7	...
Book, magazine, newspaper wholesalers.....	12	3,299	2,336	10.4	...	0.1	89.5	...	...
Coal wholesalers.....	4	3,499	3,499	82.7	(?)	...	3.5	10.7	3.2
Farm supplies wholesalers.....	9	19,220	18,268	1.2	0.1	...	84.2	14.5	...
Jewelry wholesalers.....	7	2,536	2,480	10.2	...	...	89.8	...	...
Petroleum products distributors.....	10	4,108	3,366	21.0	1.3	...	40.9	36.8	...
Gift, art goods, greeting card wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers.....	7	(D)	(D)	3.0	...	...	97.0	...	...
Miscellaneous products merchant wholesalers.....	10	2,439	2,239	6.9	1.4	0.3	8.5	79.6	3.3
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	27	63,590	Not analyzed by class of customer						
Textile mill products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	18	65,748	50,522	3.4	0.2	0.1	38.4	13.8	44.1
Rubber products.....	7	(D)	(D)	3.6	...	0.4	80.6	15.3	...
Leather and leather products.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	12	27,907	23,782	68.7	1.3	0.3	17.3	12.3	...
Primary metal products.....	25	135,257	118,674	92.9	(?)	0.1	0.5	6.4	...
Fabricated metal products.....	8	29,669	25,569	92.5	...	(2)	...	7.5	...
Machinery (except electrical).....	54	85,114	82,199	43.4	0.3	1.7	47.1	5.4	2.2
Electrical machinery.....	23	56,475	56,084	84.1	0.1	0.9	3.2	11.6	(2)
Transportation equipment.....	10	67,540	67,540	10.6	0.5	0.5	80.1	8.3	...
Instruments and related products.....	5	3,528	3,528	82.9	...	0.3	6.6	10.3	...
Other manufacturers' products*.....	22	24,887	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	32	56,707	54,797	23.5	...	...	11.2	65.3	...
Farm products (edible).....	5	17,808	6,024	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	4	(D)	(D)	...	...	...	12.5	87.5	...
Drugs, chemicals, paints.....	3	875	545	(V)	(V)	(V)	(V)	(V)	(V)
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	5	3,057	3,057	...	...	...	41.3	58.7	...
Paper, allied products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	16	202,268	164,997	50.9	4.5	...	2.9	41.4	0.3
Cotton.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	13	194,401	157,130	48.8	4.8	...	3.0	43.4	...
Tobacco (leaf).....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	10	7,367	7,170	34.7	40.2	...	7.2	18.0	...
Electrical-electronic apparatus, equipment, appliances.....	17	23,162	20,221	69.7	...	0.2	...	30.1	...
Hardware, plumbing, heating goods.....	18	5,939	5,584	47.8	...	0.4	12.6	39.2	...
Lumber, construction materials.....	11	9,574	7,874	35.7	0.3	...	21.2	42.1	0.7
Machinery, equipment, supplies.....	43	31,834	29,373	89.3	...	1.6	4.2	4.9	(2)
Metals, metalwork (except scrap).....	13	14,210	13,486	97.5	...	...	...	2.5	...
Other merchandise agents, brokers.....	18	10,261	10,261	43.9	...	...	15.4	40.7	...
Assemblers of farm products.....	18	97,253	91,361	90.1	0.9	...	8.5	0.6	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Includes 2.7 to repair shops, 71.3 to retailers. ³Includes 1.7 to repair shops, 42.4 to retailers. ⁴Includes 1.3 to repair shops, 93.3 to retailers. ⁵Includes 35.4 to repair shops, 25.4 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
KANSAS CITY									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	96	107,152	90,637	28.1	0.3	1.2	55.3	15.0	(Z)
General-line grocery wholesalers.....	11	50,013	39,713	7.1	...	(Z)	85.3	7.6	...
Confectionery wholesalers.....	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Meat, meat products wholesalers.....	30	22,443	18,975	52.1	0.8	4.0	27.9	15.2	...
Specialty-line grocery wholesalers.....	47	30,953	28,638	37.7	0.3	0.8	35.0	26.2	(Z)
Farm products (edible) distributors.....	82	54,270	46,654	6.0	...	0.8	42.4	50.7	...
Poultry, poultry products distributors.....	21	6,253	4,680	2.8	0.4	...	29.9	66.8	...
Fresh fruit, vegetable wholesalers.....	61	48,017	41,974	6.4	(Z)	0.9	43.8	48.9	...
Beer, wine, distilled spirits wholesalers.....	50	45,906	41,436	0.1	(Z)	(Z)	96.2	3.8	...
Beer, ale distributors.....	30	16,921	13,025	...	...	0.1	95.3	4.6	...
Wine, distilled spirits wholesalers.....	20	28,985	28,411	0.1	(Z)	...	96.5	3.4	...
Tobacco distributors.....	13	33,767	33,424	1.0	0.2	0.9	96.6	1.3	...
Drugs, chemicals, allied products wholesalers.....	37	33,992	31,504	31.2	0.8	4.0	54.4	9.3	0.3
General-line drug wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers.....	28	7,773	6,491	8.6	1.0	0.9	62.0	27.4	(Z)
Industrial chemicals, explosives distributors.....	17	10,454	10,187	80.2	(Z)	2.3	13.3	3.9	0.3
Paint, varnish wholesalers.....	9	(D)	(D)	35.0	12.6	0.3	43.1	...	9.1
Dry goods, apparel wholesalers.....	41	31,278	29,074	4.2	0.2	0.1	93.2	2.0	0.2
Clothing, furnishings, footwear wholesalers.....	27	16,912	15,435	4.2	0.3	...	92.5	3.0	...
General-line dry goods wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	10	3,620	3,459	10.2	0.4	0.1	85.5	3.8	...
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	49	(D)	28,830	16.9	1.2	...	79.2	2.4	...
Furniture (household, office) wholesalers.....	24	(D)	5,974	29.6	4.5	...	63.6	0.9	...
Home furnishings, floor coverings wholesalers.....	25	23,942	22,856	13.6	0.4	0.1	83.2	2.8	...
Paper, allied products wholesalers.....	41	42,383	40,633	30.3	(Z)	0.6	18.7	50.5	...
Coarse paper and products wholesalers.....	12	(D)	(D)	24.8	...	0.7	13.2	61.3	...
Printing and fine paper distributors.....	14	25,229	23,787	27.9	(Z)	0.3	22.4	49.4	...
Stationery, office supplies wholesalers.....	14	3,223	2,915	76.3	...	2.5	10.8	10.3	...
Wallpaper wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	58	327,647	269,791	49.7	13.1	1.1	4.0	24.7	7.4
Automotive wholesalers.....	125	48,274	32,982	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors.....	11	11,102	1,866	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	114	37,172	31,116	17.4	2.5	0.3	259.8	19.9	0.2
Electrical, electronics, appliance distributors.....	58	82,830	74,709	19.6	2.0	0.6	360.7	16.8	0.3
Electrical apparatus, supplies distributors.....	25	35,325	27,828	45.3	0.3	0.5	448.4	5.2	0.4
Electrical appliance, radio, TV set wholesalers.....	20	40,878	40,602	2.0	1.4	0.2	570.6	25.5	0.2
Electronic parts, equipment distributors.....	13	6,627	6,279	20.0	14.2	3.0	650.9	11.3	0.6
Hardware, plumbing-heating goods wholesalers.....	57	51,993	49,675	27.0	0.1	0.7	64.9	7.2	(Z)
Hardware wholesalers.....	19	27,286	25,868	21.4	...	0.6	76.6	1.3	...
Plumbing, heating equipment, supplies distributors.....	38	24,707	23,807	33.2	0.2	0.8	52.3	13.6	...
Lumber, construction materials distributors.....	84	85,883	65,908	13.0	728.4	0.7	47.0	10.8	...
Lumber, millwork wholesalers.....	37	56,760	38,983	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials distributors.....	47	29,123	26,925	7.4	758.7	0.4	21.3	12.1	...
Machinery, equipment, supplies distributors.....	276	126,161	107,871	61.0	(8)	1.3	29.8	7.1	0.8
Air conditioning, commercial refrigeration equipment distributors.....	18	7,422	7,322	25.9	(8)	0.9	70.1	3.1	...
Commercial machines, equipment distributors.....	29	(D)	3,520	91.7	(8)	0.2	3.7	4.0	0.3
Construction machinery, equipment dealers.....	17	23,930	19,802	79.7	(8)	1.2	14.7	4.5	...
Farm-garden machinery, equipment wholesalers.....	16	13,348	12,778	22.4	(8)	(Z)	73.7	3.8	0.1
Industrial machinery, equipment distributors.....	49	25,119	18,117	69.8	(8)	0.9	11.6	15.5	2.1
Industrial materials, supplies distributors.....	40	20,228	18,830	56.4	(8)	3.1	26.7	12.2	1.5
Professional equipment, supplies distributors.....	39	13,541	12,041	64.3	(8)	0.7	32.1	2.9	...
Service establishment supply houses.....	59	13,940	13,132	72.9	(8)	1.9	21.9	2.4	1.0
Transportation equipment distributors.....	9	(D)	2,329	65.0	(8)	0.4	27.3	7.2	...
Metals, metalwork (except scrap) distributors.....	27	29,117	28,360	77.3	(8)	1.9	7.0	10.9	2.9
Iron, steel and products distributors.....	22	(D)	(D)	74.3	(8)	1.4	8.1	12.8	3.5
Nonferrous metals distributors.....	5	(D)	(D)	94.4	(8)	4.7	0.8	0.1	...
Scrap, waste materials dealers.....	50	(D)	10,665	42.7	(8)	0.1	(9)	57.3	...
Iron, steel scrap dealers.....	27	7,726	7,583	26.9	(8)	...	(9)	73.1	...
Waste materials dealers.....	23	(D)	3,082	81.7	(8)	0.3	(9)	18.1	...
Other merchant wholesalers.....	140	127,805	117,089	12.5	0.8	0.6	69.7	15.7	0.7
Amusement, sporting goods distributors.....	23	7,131	2,864	(V)	(V)	(V)	(V)	(V)	(V)
Book, magazine, newspaper wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal wholesalers.....	6	5,286	5,284	59.7	(8)	4.4	26.2	9.6	...
Farm supplies wholesalers.....	21	37,941	36,398	19.9	1.7	...	51.0	27.3	0.1
Jewelry wholesalers.....	27	10,480	10,356	0.6	1.9	...	94.6	2.8	...
Petroleum products distributors.....	15	11,798	8,653	24.3	0.2	1.9	52.1	15.7	5.9
Gift, art goods, greeting card wholesalers.....	9	1,812	1,804	12.3	0.8	...	36.4	50.6	...
Flower, bulb, plant wholesalers.....	4	(D)	(D)	0.1	...	...	97.0	2.8	...
Miscellaneous products merchant wholesalers.....	32	49,198	47,986	3.7	0.2	0.7	84.4	10.5	0.6
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	32	141,863		Not analyzed by class of customer					
Textile mill products.....	5	8,622	8,622	16.4	(D)	(D)	33.1	50.5	...
Apparel and related products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	...	...	...	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 22.6 to repair shops, 37.2 to retailers. ³Includes 5.3 to repair shops, 55.4 to retailers. ⁴Includes 2.1 to repair shops, 46.3 to retailers. ⁵Includes 3.1 to repair shops, 67.5 to retailers. ⁶Includes 33.2 to repair shops, 17.7 to retailers. ⁷Including sales to contractors and builders. ⁸Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ⁹Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-31

Table 4B. WHOLESALE TRADE. 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
KANSAS CITY—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	9	16,534	13,172	45.2	...	...	...	54.8	...
Chemicals and allied products.....	48	(D)	145,577	25.3	0.1	1.2	37.2	36.2	0.1
Rubber products.....	10	(D)	33,613	12.5	...	0.2	65.5	22.0	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	16	(D)	45,520	45.8	...	4.8	25.0	24.4	...
Primary metal products.....	22	(D)	74,008	82.7	(1)	2.0	0.7	12.3	2.3
Fabricated metal products.....	23	53,710	52,257	52.3	0.7	1.2	7.1	30.6	8.1
Machinery (except electrical).....	81	144,241	143,197	24.5	0.1	1.2	60.8	12.9	0.5
Electrical machinery.....	33	(D)	95,367	71.0	...	0.5	3.5	25.0	...
Transportation equipment.....	28	204,441	173,095	5.0	0.3	0.8	89.8	4.0	(Z)
Instruments and related products.....	19	9,886	9,835	76.0	0.2	1.0	5.2	17.6	...
Other manufacturers' products*.....	27	(D)	(D)	(D)	Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	42	(D)	99,313	14.0	...	...	8.8	73.3	3.8
Farm products (edible).....	12	32,982	32,621	10.3	...	...	39.9	49.8	...
Dairy, poultry products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	9	(D)	(D)	2.1	...	...	3.0	94.8	...
Drugs, chemicals, paints.....	3	10,304	10,304	80.7	...	1.1	9.8	6.5	1.9
Apparel (including footwear).....	8	(D)	2,435	4.1	...	...	95.9	...	...
Dry goods, piece goods.....	3	(D)	(D)	100.0	...	...	...	...	...
Furniture, home furnishings.....	11	9,752	7,691	0.2	0.3	...	36.5	63.0	...
Paper, allied products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	51	393,135	367,367	52.1	9.1	...	0.2	38.4	0.1
Cotton.....	...	(D)	(D)	...	...	...	...	...	...
Grain.....	11	(D)	70,414	53.4	...	...	...	45.8	0.7
Hides, skins, raw furs.....	...	(D)	(D)	...	...	...	...	...	...
Livestock.....	38	295,118	294,723	51.7	11.4	...	0.1	36.8	...
Tobacco (leaf).....	...	(D)	(D)	...	...	...	...	...	...
Wool, mohair.....	...	(D)	(D)	...	...	...	...	...	...
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	19	21,533	21,533	2.0	...	...	18.1	79.9	...
Electrical-electronic apparatus, equipment, appliances.....	46	41,636	38,256	33.4	0.1	0.1	17.0	49.4	...
Hardware, plumbing, heating goods.....	18	(D)	10,260	19.4	1.4	0.2	6.2	72.8	...
Lumber, construction materials.....	18	11,953	11,421	11.3	...	0.1	63.9	24.7	...
Machinery, equipment, supplies.....	40	(D)	14,351	90.5	0.1	1.2	0.6	7.0	0.6
Metals, metalwork (except scrap).....	6	(D)	1,392	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers.....	38	41,929	39,709	54.1	0.1	2.2	20.8	22.8	(Z)
Assemblers of farm products.....	30	80,084	59,677	37.6	3.6	0.4	0.1	9.4	48.9
LOS ANGELES-LONG BEACH									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	667	780,116	650,824	15.1	0.7	1.2	67.0	15.6	0.5
General-line grocery wholesalers.....	90	316,787	307,362	2.8	0.1	0.5	96.5	0.1	(Z)
Confectionery wholesalers.....	29	14,623	10,839	3.5	0.1	16.4	35.4	33.1	11.4
Fish, sea food distributors.....	43	23,314	21,448	35.7	1.2	0.9	30.0	32.3	...
Meat, meat products wholesalers.....	221	141,870	124,140	27.6	2.6	1.4	42.4	25.9	0.2
Specialty-line grocery wholesalers.....	284	283,522	187,035	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors.....	402	213,889	177,142	10.3	0.3	1.3	50.1	37.7	0.2
Poultry, poultry products distributors.....	97	52,502	47,306	11.5	1.0	2.2	72.2	12.8	0.3
Fresh fruit, vegetable wholesalers.....	305	161,387	129,836	10.1	(Z)	0.9	42.0	46.7	0.2
Beer, wine, distilled spirits wholesalers.....	110	217,699	185,388	1.5	0.1	0.2	91.7	6.3	0.2
Beer, ale distributors.....	65	67,130	64,706	3.0	0.1	0.4	92.4	4.1	...
Wine, distilled spirits wholesalers.....	45	150,569	120,682	0.6	0.1	0.1	91.3	7.5	0.4
Tobacco distributors.....	42	71,556	70,396	0.8	1.7	0.3	84.9	10.7	0.4
Drugs, chemicals, allied products wholesalers.....	271	162,715	123,639	25.4	1.0	0.3	52.0	19.3	1.9
General-line drug wholesalers.....	5	(D)	(D)	2.6	0.1	0.1	91.4	5.8	...
Specialty-line drug, toiletries wholesalers.....	126	55,738	35,727	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, explosives distributors.....	88	51,039	34,722	(V)	(V)	(V)	(V)	(V)	(V)
Paint, varnish wholesalers.....	52	(D)	(D)	28.4	4.1	0.2	26.2	40.8	0.3
Dry goods, apparel wholesalers.....	409	212,170	171,578	19.0	1.6	0.6	55.5	21.9	1.2
Clothing, furnishings, footwear wholesalers.....	193	82,288	65,664	4.9	2.7	1.4	82.2	6.3	2.5
General-line dry goods wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	190	84,114	72,495	16.7	1.4	0.2	49.9	31.6	0.2
Piece goods converters.....	23	(D)	(D)	52.0	...	...	15.2	31.7	1.1
Furniture, home furnishings wholesalers.....	290	127,280	111,794	11.0	1.6	0.5	78.0	8.7	0.2
Furniture (household, office) wholesalers.....	118	42,022	35,588	25.9	3.9	0.5	62.4	7.0	0.5
Home furnishings, floor coverings wholesalers.....	172	85,258	76,206	4.0	0.5	0.5	85.3	9.5	0.1
Paper, allied products wholesalers.....	163	114,793	96,870	51.5	0.2	0.6	35.6	12.0	0.1
Coarse paper and products wholesalers.....	77	39,572	30,985	40.0	(Z)	1.0	49.0	9.9	0.1
Printing and fine paper distributors.....	25	56,806	54,906	64.6	...	0.5	31.2	3.6	0.1
Stationery, office supplies wholesalers.....	50	16,106	9,931	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	11	2,309	1,048	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials) merchants.....	54	107,528	104,404	34.5	2.3	(Z)	2.8	23.4	37.0
Automotive wholesalers.....	682	185,614	153,921	17.1	3.5	0.8	248.4	29.0	1.2
Motor vehicle distributors.....	48	27,617	19,212	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	634	157,997	134,709	14.4	3.8	0.9	349.4	30.2	1.4

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. †Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ‡Includes 17.0 to repair shops, 31.4 to retailers. §Includes 19.4 to repair shops, 30.0 to retailers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
LOS ANGELES-LONG BEACH—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors.....	319	292,847	237,318	36.4	1.2	1.6	² 51.3	9.3	0.2
Electrical apparatus, supplies distributors.....	142	152,801	120,514	55.6	1.0	0.7	³ 34.4	8.1	0.3
Electrical appliance, radio, TV set wholesalers.....	72	107,820	89,720	5.8	0.7	1.8	⁴ 79.8	11.9	(Z)
Electronic parts, equipment distributors.....	105	32,226	27,084	53.3	3.4	4.9	⁵ 31.8	6.1	0.5
Hardware, plumbing-heating goods wholesalers.....	283	219,486	181,799	37.1	1.2	0.5	39.1	21.3	0.9
Hardware wholesalers.....	115	94,261	72,697	46.4	0.1	0.8	38.3	13.4	0.9
Plumbing, heating equipment, supplies distributors.....	168	125,225	109,102	30.9	1.8	0.3	39.6	26.5	0.8
Lumber, construction materials distributors.....	404	282,145	229,912	15.8	⁶ 33.7	1.6	26.5	22.2	0.3
Lumber, millwork wholesalers.....	182	166,821	142,341	20.9	⁶ 18.0	2.4	32.3	26.2	0.1
Construction materials distributors.....	222	115,324	87,571	7.3	⁶ 59.0	0.3	17.1	15.8	0.5
Machinery, equipment, supplies distributors.....	1,472	572,513	490,090	65.8	(?)	1.4	16.5	14.4	2.0
Air conditioning, commercial refrigeration equipment distributors.....	73	24,640	22,571	52.4	(?)	0.8	37.1	7.7	2.1
Commercial machines, equipment distributors.....	163	45,464	39,849	52.6	(?)	1.9	20.5	23.6	1.3
Construction machinery, equipment dealers.....	48	28,687	27,736	70.7	(?)	1.1	12.2	7.4	8.6
Farm-garden machinery, equipment wholesalers.....	31	16,300	15,778	8.9	(?)	0.1	47.2	38.1	5.7
Industrial machinery, equipment distributors.....	340	152,546	132,345	72.2	(?)	1.7	11.6	13.6	0.9
Industrial materials, supplies distributors.....	244	142,500	116,648	79.4	(?)	1.2	8.1	10.2	1.1
Professional equipment, supplies distributors.....	145	39,712	35,564	68.5	(?)	0.9	21.9	8.0	0.8
Service establishment supply houses.....	245	61,753	53,937	59.9	(?)	0.8	28.0	10.8	0.5
Transportation equipment distributors.....	183	60,911	45,662	51.8	(?)	2.6	12.5	27.9	5.1
Metals, metalwork (except scrap) distributors.....	187	171,324	163,494	63.8	(?)	0.5	15.5	19.8	0.4
Iron, steel and products distributors.....	160	151,357	144,599	66.2	(?)	0.5	12.9	19.8	0.5
Nonferrous metals distributors.....	27	19,967	18,895	45.2	(?)	0.4	35.0	19.4	0.0
Scrap, waste materials dealers.....	274	81,274	73,165	50.3	(?)	0.6	(⁸)	40.9	8.1
Iron, steel scrap dealers.....	96	23,287	19,997	50.7	(?)	0.3	(⁸)	41.3	7.9
Waste materials dealers.....	178	57,987	53,168	50.1	(?)	0.8	(⁸)	40.9	8.2
Other merchant wholesalers.....	892	366,455	287,916	13.5	1.0	0.8	56.5	26.9	1.2
Amusement, sporting goods distributors.....	180	73,021	64,258	6.6	1.0	0.8	74.1	17.1	0.5
Book, magazine, newspaper wholesalers.....	100	27,501	24,582	22.5	0.3	2.1	71.7	0.2	3.3
Coal wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	62	58,383	50,259	14.6	0.4	...	9.1	75.8	0.1
Jewelry wholesalers.....	132	32,829	28,275	2.4	3.0	1.1	81.7	9.3	2.6
Petroleum products distributors.....	90	69,839	42,066	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	104	14,753	10,375	7.4	2.2	0.2	72.7	17.5	...
Flower, bulb, plant wholesalers.....	47	(D)	(D)	2.3	1.0	...	69.8	26.7	0.3
Miscellaneous products merchant wholesalers.....	175	78,074	57,569	26.7	1.5	1.0	46.5	21.8	2.4
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	99	494,235	Not analyzed by class of customer						
Textile mill products.....	27	60,496	57,696	26.8	(Z)	(Z)	52.4	20.5	0.2
Apparel and related products.....	26	31,585	30,599	5.5	...	...	74.6	19.9	...
Furniture and fixture.....	7	(D)	(D)	45.1	...	1.2	53.8	...	...
Paper and allied products.....	17	102,731	95,420	48.6	0.6	0.4	4.6	45.1	0.7
Chemicals and allied products.....	157	327,759	298,427	43.1	0.9	2.3	30.9	20.4	2.4
Rubber products.....	23	67,832	66,933	11.0	0.2	0.9	58.5	29.5	...
Leather and leather products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	39	141,935	121,267	37.7	0.3	0.3	19.7	41.6	0.4
Primary metal products.....	49	382,850	304,223	75.6	(?)	0.2	0.6	23.5	0.1
Fabricated metal products.....	50	175,155	170,108	72.5	...	1.4	4.4	20.0	1.7
Machinery (except electrical).....	173	201,018	189,957	52.9	0.3	2.9	18.5	22.1	3.2
Electrical machinery.....	63	257,345	257,005	61.2	0.5	8.1	6.3	23.4	0.5
Transportation equipment.....	38	408,267	403,408	13.0	1.8	0.3	76.5	8.3	(Z)
Instruments and related products.....	51	69,306	49,045	70.1	0.1	0.9	14.8	13.2	0.9
Other manufacturers' products*.....	84	173,728	Not analyzed by class of customer						
Sales branches (with stocks).....	53	74,865	42,577	25.5	0.3	1.0	40.3	31.4	1.5
Sales offices (without stocks).....	31	98,863	30,681	44.9	0.1	5.2	16.7	29.6	3.5
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	104	238,268	200,126	11.7	...	0.6	26.7	60.7	0.4
Groceries (combination of food lines).....	11	63,384	50,796	2.9	(Z)	...	39.8	56.0	1.4
Canned foods.....	47	95,084	84,648	3.7	...	0.7	30.6	65.0	(Z)
Coffee, tea, spices.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	9	(D)	(D)	0.1	...	0.1	33.2	66.7	...
Flour.....	...	...	...	...	...	...	...	...	...
Meats, provisions (except canned).....	4	11,574	2,074	(V)	(V)	(V)	(V)	(V)	(V)
Sugar.....	3	(D)	(D)	57.5	...	...	18.3	24.2	...
Miscellaneous grocery products.....	28	40,468	34,850	23.2	...	0.1	5.7	71.1	(Z)
Farm products (edible).....	76	213,254	211,285	1.2	(Z)	1.8	27.8	52.7	16.5
Dairy, poultry products.....	11	46,052	46,052	2.5	(Z)	0.7	74.5	22.3	...
Fruits, vegetables.....	65	167,202	165,233	0.8	...	2.2	14.8	61.2	21.0
Drugs, chemicals, paints.....	34	49,254	40,152	25.9	(Z)	0.3	13.5	57.4	2.9
Drugs, proprietaries, toiletries.....	16	25,633	17,813	(V)	(V)	(V)	(V)	(V)	(V)
Chemicals, explosives.....	13	18,684	17,824	37.6	(Z)	0.5	0.2	66.1	1.6
Paints, varnishes, lacquers, enamels.....	5	4,937	4,515	74.6	...	...	...	5.8	19.5
Apparel (including footwear).....	124	140,160	119,562	7.1	0.2	0.1	88.5	4.0	(Z)
Clothing, furnishings (men's, women's).....	18	58,242	49,892	1.4	...	...	93.6	5.0	...
Men's, boys' clothing, furnishings.....	13	12,826	11,162	...	0.1	...	99.3	0.6	...
Women's, children's clothing, accessories.....	79	57,950	47,932	11.9	0.4	0.4	84.0	3.2	0.1
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Handbags.....	5	2,440	2,034	...	...	...	100.0	...	...
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	6	(D)	(D)	(D)	(D)	(D)	99.9	...	0.1
Work clothing.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Includes 2.9 to repair shops, 48.4 to retailers. ³Includes 1.2 to repair shops, 33.2 to retailers. ⁴Includes 1.3 to repair shops, 78.5 to retailers. ⁵Includes 15.4 to repair shops, 16.4 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
LOS ANGELES-LONG BEACH—Continued									
Merchandise agents, brokers—Continued									
Dry goods, piece goods.....	50	66,022	49,678	57.6	1.0	...	15.6	25.6	0.2
Hosiery.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	11	3,863	3,863	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods.....	38	56,009	45,545	57.1	1.1	...	13.7	27.9	0.3
Furniture, home furnishings.....	70	33,987	28,264	2.9	1.9	(Z)	66.4	28.7	...
Furniture.....	20	11,057	9,568	8.5	4.3	(Z)	76.8	10.3	...
Home furnishings.....	50	22,930	18,696	0.1	0.7	...	61.1	38.1	...
Paper, allied products.....	24	(D)	(D)	26.4	...	...	26.7	46.3	0.6
Paper.....	14	5,691	4,114	47.6	...	...	...	52.4	...
Stationery, office supplies.....	10	(D)	(D)	13.1	...	...	43.5	42.5	0.9
Farm products (raw materials).....	27	105,501	73,175	(V)	(V)	(V)	(V)	(V)	(V)
Cotton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	4	3,522	3,295	96.8	...	...	...	3.2	...
Livestock.....	16	82,570	64,884	18.2	0.3	...	0.4	81.0	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Auto motive.....	33	48,834	44,950	9.3	0.1	0.1	50.4	40.0	0.1
Electrical-electronic apparatus, equipment, appliances.....	112	132,689	123,881	63.9	0.2	3.1	4.0	25.8	3.0
Electrical apparatus, supplies.....	50	49,493	47,581	63.5	0.2	1.8	1.4	31.1	2.1
Appliances, radios, TV sets.....	8	7,695	5,598	11.9	(Z)	1.8	30.7	56.1	...
Electronic parts, equipment.....	54	75,501	70,702	68.3	(Z)	4.1	3.7	19.9	4.0
Hardware, plumbing-heating goods.....	75	53,725	51,018	15.9	(Z)	0.4	4.9	78.3	0.5
Hardware.....	36	24,598	23,343	29.2	...	0.7	4.7	65.3	(Z)
Plumbing, heating goods.....	39	29,127	27,675	4.7	0.1	0.1	5.1	89.3	0.8
Lumber, construction materials.....	28	34,694	24,103	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork.....	17	30,356	19,900	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials (except lumber).....	11	4,338	4,203	45.4	...	3.4	11.8	26.4	13.0
Machinery, equipment, supplies.....	142	183,879	168,737	89.5	0.1	0.3	1.9	7.2	0.9
Air conditioning, commercial refrigeration equipment.....	11	7,042	5,392	12.1	...	0.4	1.3	86.3	...
Commercial machines, equipment.....	7	2,316	2,242	85.5	...	0.4	7.3	6.8	...
Construction machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	84	150,190	143,567	93.4	0.1	0.3	1.5	3.7	1.0
Professional equipment, supplies.....	7	1,707	1,472	52.0	...	2.0	...	46.0	...
Service establishment equipment, supplies.....	13	4,695	3,322	48.8	...	0.2	17.6	30.6	2.9
Transportation (except automotive) equipment, supplies.....	17	15,384	10,197	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap).....	25	23,823	21,236	54.0	...	0.1	4.4	41.6	...
Iron, steel and products.....	17	15,264	13,576	42.1	...	...	4.5	53.4	...
Nonferrous metals, metalwork.....	8	8,559	7,660	74.9	...	0.1	4.2	20.8	...
Other merchandise agents, brokers.....	143	119,919	101,442	49.0	1.6	0.2	13.2	33.0	2.9
Scrap iron and steel.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	20	14,477	13,655	15.3	3.7	...	15.7	64.3	1.1
Books, magazines, newspapers.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	...	...	...	...	...	...	...	...	...
Farm supplies.....	8	17,084	16,829	67.4	(Z)	...	...	32.6	...
Jewelry.....	14	8,346	5,428	(V)	(V)	(V)	(V)	(V)	(V)
Yarns.....	...	...	...	...	...	...	...	...	...
Petroleum and products.....	10	13,352	9,044	(V)	(V)	(V)	(V)	(V)	(V)
General merchandise.....	18	18,543	16,516	35.7	6.5	(Z)	2.2	40.5	15.1
Miscellaneous products, agents, brokers, n.e.c.....	66	44,151	38,817	67.4	0.1	0.6	12.1	19.7	(Z)
Assemblers of farm products.....	123	171,701	114,596	(V)	(V)	(V)	(V)	(V)	(V)
LOUISVILLE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	59	53,774	47,825	13.2	0.5	1.9	80.8	3.6	...
General-line grocery wholesalers.....	7	33,847	33,607	7.4	...	...	92.7	...	...
Confectionery wholesalers.....	9	2,176	2,170	0.2	1.8	...	84.7	13.3	...
Meat, fish wholesalers.....	16	8,238	3,980	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers.....	27	9,513	8,068	41.7	...	0.8	39.5	18.0	...
Farm products (edible) distributors.....	55	23,233	20,067	11.3	1.2	0.1	57.6	29.8	...
Poultry, poultry products distributors.....	9	5,587	4,637	41.6	1.3	...	47.7	9.4	...
Fresh fruit, vegetable wholesalers.....	46	17,646	15,430	2.2	1.2	0.1	60.6	36.0	...
Beer, wine, distilled spirits wholesalers.....	26	36,188	31,727	1.1	0.1	10.4	84.7	3.7	...
Tobacco distributors.....	13	17,125	15,019	...	1.0	...	82.7	16.3	...
Drugs, chemicals, allied products wholesalers.....	30	12,216	9,055	29.2	0.1	1.5	67.0	2.2	...
General- and specialty-line drug wholesalers.....	13	9,419	6,470	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, paint wholesalers.....	17	2,797	2,585	72.2	...	2.4	23.8	1.7	...
Dry goods, apparel wholesalers.....	20	11,926	11,370	1.5	0.2	...	98.3	...	...
Clothing, furnishings, footwear wholesalers.....	13	5,789	5,233	0.9	(Z)	...	99.1	...	...
General- and specialty-line dry goods wholesalers.....	7	6,137	6,137	1.9	0.3	...	97.7	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
LOUISVILLE—Continued									
Merchant wholesalers—Continued									
Furniture, home furnishings wholesalers.....	12	(D)	(D)	7.1	0.4	1.5	89.9	1.2	...
Paper, allied products wholesalers.....	27	12,600	10,760	59.1	0.1	0.9	29.6	10.3	...
Farm products (raw materials) merchants.....	19	51,402	51,184	41.2	2.8	(Z)	2.6	42.5	10.9
Automotive wholesalers.....	63	14,405	12,219	20.8	0.2	0.6	² 57.0	21.5	(Z)
Electrical, electronics, appliance distributors.....	42	55,212	50,824	21.0	0.1	1.4	³ 75.1	2.2	0.1
Hardware, plumbing-heating goods wholesalers.....	25	(D)	(D)	9.1	0.8	0.7	89.0	0.5	...
Hardware wholesalers.....	8	(D)	(D)	0.8	0.6	0.6	97.8	0.3	...
Plumbing, heating equipment, supplies distributors.....	17	(D)	(D)	68.9	2.4	1.5	25.4	1.8	...
Lumber, construction materials distributors.....	51	34,802	32,184	15.3	⁴ 22.9	(Z)	46.6	15.0	0.2
Lumber, millwork wholesalers.....	23	22,881	22,589	21.3	⁴ 9.6	0.1	48.1	20.6	0.3
Construction materials distributors.....	28	11,921	9,595	0.9	⁴ 54.1	(Z)	43.1	1.9	...
Machinery, equipment, supplies distributors.....	132	57,560	52,872	71.5	(⁵)	0.9	23.3	4.1	0.2
Commercial machines, equipment distributors.....	18	7,376	5,090	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors.....	13	1,977	1,556	68.2	(⁵)	...	8.9	22.9	...
Industrial materials, supplies distributors.....	24	11,265	10,836	74.3	(⁵)	2.8	10.1	12.1	0.7
Professional equipment, supplies distributors.....	22	5,059	4,302	92.7	(⁵)	0.3	7.0	(Z)	...
Service establishment supply houses.....	34	4,876	4,081	85.6	(⁵)	1.7	10.2	2.5	...
Other machinery, equipment, supplies distributors.....	21	27,007	27,007	63.3	(⁵)	0.3	35.2	1.2	...
Metals, metalwork (except scrap) distributors.....	9	12,704	10,218	51.1	(⁵)	1.1	9.1	38.8	...
Scrap, waste materials dealers.....	28	8,633	7,301	91.1	(⁵)	...	(⁶)	8.9	...
Other merchant wholesalers.....	71	50,622	43,626	15.5	4.4	3.0	74.6	2.5	(Z)
Amusement, sporting goods distributors.....	12	9,460	8,618	11.8	15.0	0.3	72.9	...	...
Jewelry wholesalers.....	7	1,704	1,704	4.9	3.9	1.7	71.4	18.1	...
Merchant wholesalers, n.e.c.....	52	39,458	33,304	17.1	1.8	3.8	75.2	2.4	(Z)
Manufacturers' sales branches, sales offices.....	114	396,088	Not analyzed by class of customer						
Merchandise agents, brokers.....	89	135,732	121,129	30.9	1.2	0.1	7.4	60.4	(Z)
Assemblers of farm products.....	22	38,973	25,610	(V)	(V)	(V)	(V)	(V)	(V)
MILWAUKEE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	103	93,536	66,600	24.6	1.4	0.1	70.3	3.6	...
General-line grocery wholesalers.....	8	48,539	30,988	(V)	(V)	(V)	(V)	(V)	(V)
Confectionery wholesalers.....	14	5,182	5,023	41.6	0.1	...	54.5	3.8	...
Fish, sea food distributors.....	6	2,580	2,441	59.6	10.0	...	8.2	22.1	...
Meat, meat products wholesalers.....	31	15,611	8,939	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers.....	44	21,624	19,209	31.4	1.4	0.2	59.3	7.7	...
Farm products (edible) distributors.....	59	27,538	22,370	4.4	0.3	3.5	73.6	18.2	...
Poultry, poultry products distributors.....	17	5,655	4,076	12.8	1.6	0.1	58.5	27.0	...
Fresh fruit, vegetable wholesalers.....	42	21,883	18,294	2.5	(Z)	4.3	77.0	16.2	...
Beer, wine, distilled spirits wholesalers.....	35	36,924	36,130	1.8	0.9	...	89.9	7.4	...
Beer, ale distributors.....	17	5,823	5,603	9.7	2.7	...	82.4	5.1	...
Wine, distilled spirits wholesalers.....	18	31,101	30,527	0.4	0.6	...	91.3	7.8	...
Tobacco distributors.....	15	31,571	28,051	0.5	0.8	(Z)	78.5	20.2	...
Drugs, chemicals, allied products wholesalers.....	45	28,281	27,726	27.9	0.8	0.1	68.8	2.5	...
General-line drug wholesalers.....	5	18,482	18,482	6.0	0.5	(Z)	93.3	0.2	...
Specialty-line drug, toiletries wholesalers.....	10	1,787	1,714	27.0	0.8	...	57.1	15.1	...
Industrial chemicals, explosives distributors.....	17	6,368	6,259	95.0	(Z)	0.4	3.8	0.9	...
Paint, varnish wholesalers.....	13	1,644	1,271	16.5	8.0	...	48.6	26.9	...
Dry goods, apparel wholesalers.....	39	9,539	8,671	4.2	1.0	2.4	87.6	4.7	...
Clothing, furnishings, footwear wholesalers.....	33	7,685	7,177	4.8	1.2	3.0	85.6	5.4	...
General-line dry goods wholesalers.....	...	...	...	...	...	...	...	...	...
Specialty-line dry goods wholesalers.....	6	1,854	1,494	1.5	...	...	97.2	1.3	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	43	10,175	8,273	27.2	1.1	...	68.0	3.8	...
Furniture (household, office) wholesalers.....	17	3,583	2,933	70.2	0.7	...	26.8	2.3	...
Home furnishings, floor coverings wholesalers.....	26	6,592	5,340	3.6	1.2	...	90.6	4.6	...
Paper, allied products wholesalers.....	47	23,557	19,648	81.3	...	2.6	11.4	4.7	...
Coarse paper and products wholesalers.....	22	9,212	8,367	64.1	...	1.6	23.5	10.9	...
Printing and fine paper distributors.....	11	11,019	9,119	99.7	(Z)	(Z)	0.2	0.1	...
Stationery, office supplies wholesalers.....	14	(D)	(D)	70.8	...	17.7	11.5	...	...
Wallpaper wholesalers.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	22	31,105	26,696	68.0	1.1	(Z)	18.0	8.4	4.5
Automotive wholesalers.....	79	17,990	13,737	31.5	1.5	3.8	74.6	16.6	1.1
Motor vehicle distributors.....	10	3,027	1,430	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	69	14,963	12,307	25.8	1.7	4.2	⁸ 48.6	18.5	1.3
Electrical, electronics, appliance distributors.....	71	80,809	75,689	22.4	0.3	(Z)	⁹ 76.0	1.2	(Z)
Electrical apparatus, supplies distributors.....	27	29,678	29,627	51.8	0.4	0.1	1045.0	2.7	(Z)
Electrical appliance, radio, TV set wholesalers.....	25	46,500	41,637	2.1	0.3	...	1197.5	0.2	...
Electronic parts, equipment distributors.....	19	4,631	4,425	16.5	0.4	...	¹² 82.6	0.6	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 33.6 to repair shops, 23.4 to retailers. ³Includes 3.3 to repair shops, 71.8 to retailers. ⁴Including sales to contractors and builders. ⁵Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁶Sales, if any, to retailers combined with sales to wholesalers. ⁷Includes 33.6 to repair shops, 12.0 to retailers. ⁸Includes 37.5 to repair shops, 11.1 to retailers. ⁹Includes 3.8 to repair shops, 72.2 to retailers. ¹⁰Includes 1.3 to repair shops, 43.7 to retailers. ¹¹Includes 1.3 to repair shops, 96.2 to retailers. ¹²Includes 44.9 to repair shops, 37.7 to retailers.

CLASS OF CUSTOMER

4-35

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
MILWAUKEE—Continued									
Merchant wholesalers—Continued									
Hardware, plumbing-heating goods wholesalers.....	47	44,167	42,865	36.7	0.2	...	57.0	6.0	...
Hardware wholesalers.....	14	(D)	19,764	17.6	0.4	...	81.9	0.1	...
Plumbing, heating equipment, supplies distributors.....	33	(D)	23,101	53.1	...	...	35.7	11.2	...
Lumber, construction materials distributors.....	84	51,503	41,259	30.0	222.9	0.8	34.4	11.9	...
Lumber, millwork wholesalers.....	26	22,532	20,166	33.8	25.4	0.2	51.0	9.6	...
Construction materials distributors.....	58	28,971	21,093	26.4	239.5	1.4	18.5	14.1	...
Machinery, equipment, supplies distributors.....	275	99,118	89,497	82.0	(3)	1.0	15.2	1.6	0.4
Air conditioning, commercial refrigeration equipment distributors	14	4,172	3,562	65.9	(3)	0.1	16.5	17.5	...
Commercial machines, equipment distributors.....	27	6,685	6,397	73.0	(3)	1.3	25.5	0.1	0.2
Construction machinery, equipment dealers.....	16	18,218	18,218	98.3	(3)	...	1.5	0.2	...
Farm-garden machinery, equipment wholesalers.....	3	5,520	5,520	3.6	(3)	...	96.4	...	...
Industrial machinery, equipment distributors.....	58	19,106	15,953	84.7	(3)	5.0	9.3	0.8	0.1
Industrial materials, supplies distributors.....	68	24,657	21,755	93.7	(3)	0.2	3.3	2.7	(Z)
Professional equipment, supplies distributors.....	26	7,501	5,952	82.1	(3)	0.1	16.8	0.9	0.1
Service establishment supply houses.....	57	11,888	10,914	82.6	(3)	0.1	17.3	0.1	...
Transportation equipment distributors.....	6	1,371	1,226	40.3	(3)	...	57.4	...	2.3
Metals, metalwork (except scrap) distributors.....	32	25,566	25,028	57.6	(3)	0.1	37.4	4.9	...
Iron, steel and products distributors.....	26	(D)	(D)	73.7	(3)	0.1	1.8	24.3	...
Nonferrous metals distributors.....	6	(D)	(D)	86.6	(3)	0.2	3.7	9.4	...
Scrap, waste materials dealers.....	95	25,149	23,030	71.0	(3)	...	(4)	27.3	1.7
Iron, steel scrap dealers.....	40	14,823	12,991	75.8	(3)	...	(4)	21.2	3.0
Waste materials dealers.....	55	10,326	10,039	65.0	(3)	...	(4)	35.1	...
Other merchant wholesalers.....	112	79,172	73,160	38.5	0.7	(Z)	55.6	4.2	1.0
Amusement, sporting goods distributors.....	27	15,336	10,804	19.2	1.0	0.1	75.3	4.3	...
Book, magazine, newspaper wholesalers.....	5	3,723	3,719	29.0	...	...	71.0	...	...
Coal wholesalers.....	6	16,465	16,465	76.7	(3)	...	22.5	0.8	...
Farm supplies wholesalers.....	11	10,988	10,748	55.6	2.5	...	29.9	11.7	0.2
Jewelry wholesalers.....	20	5,090	5,027	7.9	1.5	...	90.2	0.4	...
Petroleum products distributors.....	10	4,359	3,735	81.0	(Z)	...	1.0	18.0	...
Gift, art goods, greeting card wholesalers.....	5	583	350	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers.....	6	3,856	3,856	...	...	0.3	98.8	0.8	0.1
Miscellaneous products merchant wholesalers.....	22	18,772	18,456	15.6	0.4	...	77.5	2.5	4.0
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	27	82,111	Not analyzed by class of customer						
Textile mill products.....	4	2,328	2,328	20.6	...	...	79.4	...	...
Apparel and related products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	3	(D)	(D)	1.5	...	0.3	98.1	...	0.1
Paper and allied products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	19	26,130	25,675	33.4	0.3	0.5	40.0	21.3	4.5
Rubber products.....	7	18,645	18,645	24.4	...	0.2	70.6	4.8	...
Leather and leather products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	14	31,427	28,423	40.3	0.1	0.2	8.5	50.8	...
Primary metal products.....	25	(D)	(D)	82.7	(3)	0.1	0.3	11.9	5.1
Fabricated metal products.....	17	80,960	80,668	76.7	...	2.5	4.7	16.1	(Z)
Machinery (except electrical).....	55	44,209	42,668	76.1	0.3	2.4	9.6	9.8	1.7
Electrical machinery.....	32	(D)	(D)	79.1	0.1	0.2	9.0	11.6	...
Transportation equipment.....	14	(D)	(D)	5.3	0.6	0.4	92.7	0.4	0.7
Instruments and related products.....	11	8,016	8,016	78.8	2.3	0.2	10.1	8.6	...
Other manufacturers' products*.....	25	(D)	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	35	86,787	86,787	21.3	...	0.6	9.2	68.9	...
Farm products (edible).....	7	11,909	7,859	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	6	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Drugs, chemicals, paints.....	6	(D)	(D)	74.2	...	...	...	25.8	...
Apparel (including footwear).....	3	1,625	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	...	...	...	...	...	...	...	...	...
Paper, allied products.....	6	6,872	6,872	65.9	2.5	...	0.1	31.4	...
Farm products (raw materials).....	16	66,820	57,149	58.4	...	...	...	38.0	3.6
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	3	5,471	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	5	10,451	10,001	79.7	...	...	...	...	20.3
Livestock.....	8	50,898	44,771	54.8	...	...	...	45.2	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	2	(D)	(D)	(D)	(D)	(D)	(b)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	13	(D)	(D)	54.8	...	...	18.3	26.9	...
Hardware, plumbing, heating goods.....	15	6,782	6,382	74.2	(Z)	2.0	7.3	16.5	...
Lumber, construction materials.....	9	7,032	5,547	59.5	(Z)	0.2	40.1	0.1	...
Machinery, equipment, supplies.....	56	26,218	22,270	87.0	0.2	...	1.9	7.3	3.7
Metals, metalwork (except scrap).....	13	(D)	(D)	99.3	...	...	0.1	0.6	...
Other merchandise agents, brokers.....	16	12,940	12,940	49.9	...	0.4	18.5	29.3	1.9
Assemblers of farm products.....	12	4,387	3,761	26.7	1.4	(Z)	42.0	30.0	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Including sales to contractors and builders. ³Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁴Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
MINNEAPOLIS-ST. PAUL									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	132	207,593	194,015	10.7	0.2	3.1	78.1	7.9	0.1
General-line grocery wholesalers.....	24	152,649	146,680	4.9	...	(Z)	93.1	2.0	...
Confectionery wholesalers.....	11	2,437	1,322	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors.....	6	1,622	896	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers.....	28	15,285	13,794	41.0	2.6	0.2	31.9	24.1	0.2
Specialty-line grocery wholesalers.....	63	35,600	31,323	22.0	(Z)	19.3	30.2	28.1	0.4
Farm products (edible) distributors.....	65	34,696	29,619	8.9	0.3	0.1	77.3	13.4	0.1
Poultry, poultry products distributors.....	14	3,042	2,983	4.6	1.9	...	86.7	6.7	...
Fresh fruit, vegetable wholesalers.....	51	31,654	26,636	9.4	0.1	0.1	76.2	14.1	0.1
Beer, wine, distilled spirits wholesalers.....	39	91,035	89,206	0.5	...	0.1	82.6	16.8	...
Beer, ale distributors.....	31	11,721	9,892	4.7	0.1	0.3	94.8	0.2	...
Wine, distilled spirits wholesalers.....	8	79,314	79,314	...	...	...	81.1	18.9	...
Tobacco distributors.....	22	29,740	24,218	0.9	0.3	0.1	87.0	11.7	...
Drugs, chemicals, allied products wholesalers.....	75	45,104	41,364	22.4	1.1	0.2	70.0	5.8	0.5
General-line drug wholesalers.....	6	26,059	26,059	1.0	0.2	(Z)	98.8	(Z)	...
Specialty-line drug, toiletries wholesalers.....	33	7,319	5,755	26.8	1.7	...	43.2	24.8	3.6
Industrial chemicals, explosives distributors.....	18	8,454	7,623	87.0	0.7	0.9	5.9	5.4	(Z)
Paint, varnish wholesalers.....	18	3,272	1,927	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	83	36,610	30,179	5.7	1.4	3.6	88.9	0.4	...
Clothing, furnishings, footwear wholesalers.....	54	21,739	16,156	0.7	2.1	6.7	90.3	0.1	...
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	26	13,250	12,778	10.2	0.6	(Z)	88.4	0.8	...
Piece goods converters.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	46	26,981	26,113	14.7	12.0	0.1	66.7	6.5	...
Furniture (household, office) wholesalers.....	15	8,376	8,296	20.4	20.0	0.4	40.6	18.5	...
Home furnishings, floor coverings wholesalers.....	31	18,605	17,817	12.0	8.2	(Z)	78.9	0.9	...
Paper, allied products wholesalers.....	63	37,623	32,936	46.8	(Z)	3.3	36.1	13.8	(Z)
Coarse paper and products wholesalers.....	26	11,670	10,487	28.1	(Z)	0.1	35.5	36.3	...
Printing and fine paper distributors.....	12	17,696	15,566	56.7	...	6.8	32.7	3.8	...
Stationery, office supplies wholesalers.....	23	(D)	(D)	42.2	0.1	0.2	54.6	2.8	0.2
Wallpaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	65	251,441	248,142	72.2	0.7	1.9	4.9	16.3	4.1
Automotive wholesalers.....	120	59,940	49,705	22.0	1.8	1.4	251.0	17.8	6.1
Motor vehicle distributors.....	8	11,303	4,292	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	112	48,637	45,413	15.6	1.2	1.5	355.7	19.4	6.5
Electrical, electronics, appliance distributors.....	95	106,155	98,294	24.7	0.7	0.1	463.1	11.3	(Z)
Electrical apparatus, supplies distributors.....	44	42,250	40,333	54.0	0.4	0.2	540.9	4.5	(Z)
Electrical appliance, radio, TV set wholesalers.....	25	52,612	46,746	4.0	1.0	...	679.1	15.9	...
Electronic parts, equipment distributors.....	26	11,293	11,215	5.4	0.6	0.1	777.1	16.8	...
Hardware, plumbing-heating goods wholesalers.....	70	128,372	123,152	12.7	0.2	0.5	84.0	2.4	0.2
Hardware wholesalers.....	29	97,421	95,158	8.3	0.2	0.1	91.0	0.1	0.2
Plumbing, heating equipment, supplies distributors.....	41	30,951	27,994	27.5	0.1	1.8	60.5	10.0	(Z)
Lumber, construction materials distributors.....	109	185,036	169,873	11.2	⁸ 10.0	(Z)	66.1	12.6	0.1
Lumber, millwork wholesalers.....	51	137,375	131,896	13.1	⁸ 2.3	(Z)	68.9	15.6	(Z)
Construction materials distributors.....	58	47,661	37,977	4.8	⁸ 36.8	(Z)	56.3	1.9	0.2
Machinery, equipment, supplies distributors.....	349	164,411	134,886	59.4	(⁹)	0.5	28.7	11.1	0.3
Air conditioning, commercial refrigeration equipment distributors	18	4,755	4,644	54.8	(⁹)	0.2	28.1	16.9	...
Commercial machines, equipment distributors.....	39	14,046	11,125	56.7	(⁹)	0.2	33.5	9.5	0.1
Construction machinery, equipment dealers.....	26	26,739	20,243	99.6	(⁹)	0.1	(Z)	(Z)	0.3
Farm-garden machinery, equipment wholesalers.....	25	28,621	24,511	3.1	(⁹)	(Z)	91.2	5.6	0.1
Industrial machinery, equipment distributors.....	57	29,618	28,361	79.0	(⁹)	0.5	2.8	17.3	0.4
Industrial materials, supplies distributors.....	55	21,428	17,371	54.1	(⁹)	1.4	17.4	26.9	0.2
Professional equipment, supplies distributors.....	45	20,560	13,535	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses.....	74	15,199	13,135	56.4	(⁹)	1.9	32.4	9.3	(Z)
Transportation equipment distributors.....	10	3,445	1,961	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors.....	34	30,312	30,244	79.0	(⁹)	0.2	5.4	14.7	0.9
Iron, steel and products distributors.....	27	23,831	23,763	79.5	(⁹)	0.1	3.0	16.3	1.1
Nonferrous metals distributors.....	7	6,481	6,481	76.7	(⁹)	0.4	14.1	8.7	...
Scrap, waste materials dealers.....	54	16,331	14,843	83.2	(⁹)	...	(¹⁰)	16.6	0.2
Iron, steel scrap dealers.....	27	9,017	8,398	85.7	(⁹)	...	(¹⁰)	14.3	...
Waste materials dealers.....	27	7,314	6,445	79.9	(⁹)	...	(¹⁰)	19.8	0.4
Other merchant wholesalers.....	193	241,338	214,498	13.6	0.9	0.4	66.4	18.1	0.5
Amusement, sporting goods distributors.....	31	13,992	12,814	4.5	...	0.3	79.8	15.3	(Z)
Book, magazine, newspaper wholesalers.....	7	(D)	2,511	...	...	...	100.0	...	...
Coal wholesalers.....	11	30,381	25,994	55.5	(⁹)	...	29.4	15.0	...
Farm supplies wholesalers.....	26	49,086	41,181	19.9	0.3	0.5	48.6	28.5	2.2
Jewelry wholesalers.....	34	(D)	5,865	5.9	1.7	...	84.2	8.2	...
Petroleum products distributors.....	23	98,658	95,002	4.5	1.4	0.6	72.5	21.0	(Z)
Gift, art goods, greeting card wholesalers.....	14	2,592	881	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers.....	9	2,954	2,954	...	0.1	...	99.4	0.4	...
Miscellaneous products merchant wholesalers.....	38	34,786	27,296	4.3	1.5	0.3	91.6	2.1	0.3
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	52	239,494	Not analyzed by class of customer						
Textile mill products.....	8	(D)	(D)	18.8	...	...	36.4	44.8	...
Apparel and related products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	7	(D)	(D)	25.1	0.1	0.3	72.7	1.7	0.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 10.5 to repair shops, 40.5 to retailers. ³Includes 11.4 to repair shops, 44.3 to retailers. ⁴Includes 12.6 to repair shops, 50.5 to retailers. ⁵Includes 3.6 to repair shops, 37.3 to retailers. ⁶Includes 23.5 to repair shops, 55.6 to retailers. ⁷Includes 35.1 to repair shops, 42.0 to retailers. ⁸Including sales to contractors and builders. ⁹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ¹⁰Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-37

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales									
Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
MINNEAPOLIS-ST. PAUL—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	11	43,454	40,092	50.3	(Z)	(Z)	0.2	49.1	0.3
Chemicals and allied products.....	37	79,199	78,984	36.0	(Z)	0.4	36.3	27.2	0.1
Rubber products.....	11	30,925	30,925	5.5	...	0.2	70.3	23.9	...
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	16	(D)	36,042	46.3	0.3	6.3	23.6	23.5	...
Primary metal products.....	23	104,256	101,150	77.9	(1)	2.3	0.6	18.2	1.0
Fabricated metal products.....	22	63,910	61,945	63.8	0.2	3.8	9.8	22.4	0.1
Machinery (except electrical).....	89	172,531	162,176	19.7	0.1	0.7	67.6	6.5	5.3
Electrical machinery.....	32	(D)	76,695	69.5	0.1	0.8	3.5	25.8	0.4
Transportation equipment.....	25	202,757	202,757	5.8	0.2	1.6	88.6	3.8	(Z)
Instruments and related products.....	16	(D)	9,185	60.6	1.2	0.6	10.5	27.1	...
Other manufacturers' products*.....	35	58,769	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	51	155,902	118,653	21.2	2.2	...	1.9	73.0	1.6
Farm products (edible).....	15	28,960	25,149	(Z)	...	...	2.5	97.5	...
Dairy, poultry products.....	...	...	...	...	...	...	...	...	...
Fruits, vegetables.....	15	28,960	25,149	(Z)	...	...	2.5	97.5	...
Drugs, chemicals, paints.....	7	(D)	2,384	81.4	...	...	15.1	3.4	...
Apparel (including footwear).....	12	8,165	3,365	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, piece goods.....	9	7,997	7,018	49.5	...	1.3	17.6	27.3	4.3
Furniture, home furnishings.....	13	(D)	3,994	(V)	(V)	(V)	(V)	(V)	...
Paper, allied products.....	11	(D)	4,927	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials).....	54	745,301	545,145	45.7	3.6	...	9.6	41.2	...
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	16	332,997	276,296	49.4	(Z)	...	10.9	39.7	...
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	38	412,304	268,849	(V)	(V)	(V)	(V)	(V)	(V)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	9	(D)	3,872	(V)	(V)	(V)	(V)	(V)	(V)
Electrical-electronic apparatus, equipment, appliances.....	36	30,026	27,621	49.4	...	(Z)	5.1	44.5	0.9
Hardware, plumbing, heating goods.....	30	19,607	17,682	24.8	0.2	0.1	1.5	73.4	0.1
Lumber, construction materials.....	12	14,769	7,060	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies.....	54	20,913	19,829	80.7	(Z)	1.1	8.8	9.3	(Z)
Metals, metalwork (except scrap).....	10	12,080	11,919	94.6	...	...	...	5.4	...
Other merchandise agents, brokers.....	25	34,233	31,422	33.2	0.2	...	14.7	51.8	0.1
Assemblers of farm products.....	40	71,259	40,049	(V)	(V)	(V)	(V)	(V)	(V)
NEW ORLEANS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	164	210,797	189,816	19.0	0.1	1.6	27.0	47.5	4.9
General-line grocery wholesalers.....	19	33,892	27,609	1.0	0.1	0.3	74.7	1.8	22.1
Confectionery wholesalers.....	11	3,878	3,567	0.3	0.6	0.1	81.6	17.5	...
Fish, sea food distributors.....	39	7,646	5,730	18.5	1.8	10.7	19.9	44.8	4.4
Meat, meat products wholesalers.....	22	9,837	8,575	7.8	0.7	0.2	88.7	2.6	(Z)
Specialty-line grocery wholesalers.....	73	155,544	144,335	23.4	(Z)	1.6	13.2	59.7	2.0
Farm products (edible) distributors.....	75	78,472	36,796	(V)	(V)	(V)	(V)	(V)	(V)
Poultry, poultry products distributors.....	13	8,011	6,081	1.5	...	...	82.2	...	16.4
Fresh fruit, vegetable wholesalers.....	62	70,461	30,715	(V)	(V)	(V)	(V)	(V)	(V)
Beer, wine, distilled spirits wholesalers.....	24	41,746	41,746	0.1	...	...	98.1	1.3	0.4
Beer, ale distributors.....	12	20,988	20,988	(Z)	...	...	99.7	0.3	...
Wine, distilled spirits wholesalers.....	12	20,758	20,758	0.3	...	...	96.5	2.4	0.8
Tobacco distributors.....	21	23,877	22,851	3.5	3.8	0.8	89.3	1.1	1.6
Drugs, chemicals, allied products wholesalers.....	41	24,514	19,857	22.0	0.2	0.2	74.7	2.9	0.1
General-line drug wholesalers.....	3	13,207	13,207	1.1	...	0.1	97.9	0.8	0.1
Specialty-line drug, toiletries wholesalers.....	19	3,427	1,307	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, explosives distributors.....	7	5,320	3,997	90.4	...	0.6	1.7	7.2	0.1
Paint, varnish wholesalers.....	12	2,560	1,346	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	35	24,396	18,888	1.9	0.6	0.8	96.0	...	0.9
Clothing, furnishings, footwear wholesalers.....	21	9,005	8,624	...	0.7	...	98.7	...	0.6
General-line dry goods wholesalers.....	3	(D)	(D)	6.9	0.9	...	90.8	...	1.4
Specialty-line dry goods wholesalers.....	10	5,176	5,176	0.1	...	3.0	96.7	...	0.2
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	27	14,101	12,858	28.3	0.2	0.4	59.9	10.8	0.4
Furniture (household, office) wholesalers.....	15	4,291	3,494	65.0	0.3	0.1	33.1	1.4	0.1
Home furnishings, floor coverings wholesalers.....	12	9,810	9,364	14.6	0.2	0.5	69.9	14.4	0.4
Paper, allied products wholesalers.....	34	17,901	15,570	37.9	(Z)	3.1	43.3	15.4	0.4
Coarse paper and products wholesalers.....	14	7,627	7,205	33.4	(Z)	5.6	47.6	12.9	0.5
Printing and fine paper distributors.....	9	5,248	5,185	54.6	...	1.4	16.1	27.5	0.4
Stationery, office supplies wholesalers.....	11	(D)	(V)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	24	135,407	107,992	23.8	(Z)	0.5	0.1	10.6	65.1
Automotive wholesalers.....	71	25,913	23,666	21.4	2.0	0.2	252.6	22.5	1.4
Motor vehicle distributors.....	4	740	587	20.6	...	1.5	246.4	4.3	27.3
Automotive equipment, tire-tube wholesalers.....	67	25,173	23,079	21.3	2.0	0.2	452.8	23.0	0.7

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufacturers. ¹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ²Includes 19.5 to repair shops, 33.1 to retailers. ³Includes 8.2 to repair shops, 38.2 to retailers. ⁴Includes 19.8 to repair shops, 33.0 to retailers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
NEW ORLEANS—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors.....	53	60,231	58,927	19.1	0.7	0.5	² 78.4	1.4	0.1
Electrical apparatus, supplies distributors.....	23	21,377	20,974	40.4	1.6	1.0	³ 54.3	2.7	0.1
Electrical appliance, radio, TV set wholesalers.....	14	34,751	34,407	6.0	0.2	0.1	⁴ 93.7	0.1	...
Electronic parts, equipment distributors.....	16	4,103	3,546	20.5	(Z)	1.0	⁵ 72.4	5.6	0.3
Hardware, plumbing-heating goods wholesalers.....	32	16,927	15,776	12.3	1.7	26.3	50.0	9.7	0.1
Hardware wholesalers.....	15	8,816	8,401	28.7	3.0	8.9	49.1	10.2	0.1
Plumbing, heating equipment, supplies distributors.....	17	8,111	7,375	5.1	0.4	0.5	85.1	9.0	...
Lumber, construction materials distributors.....	56	32,409	24,062	14.1	⁶ 29.4	0.8	26.7	17.5	11.6
Lumber, millwork wholesalers.....	30	20,079	15,768	15.4	⁶ 17.9	1.1	27.4	22.0	16.2
Construction materials distributors.....	26	12,330	8,294	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors.....	220	139,532	129,795	71.5	(7)	1.4	18.4	7.3	1.4
Air conditioning, commercial refrigeration equipment distributors	22	6,429	5,733	77.3	(7)	2.4	8.5	9.6	2.1
Commercial machines, equipment distributors.....	20	6,270	5,914	55.1	(7)	0.1	42.1	2.4	0.2
Construction machinery, equipment dealers.....	12	5,763	3,721	(V)	(V)	(V)	(V)	(V)	(V)
Farm-garden machinery, equipment wholesalers.....	6	5,193	5,193	15.6	(7)	0.7	80.3	0.3	3.2
Industrial machinery, equipment distributors.....	39	49,422	47,376	90.7	(7)	1.5	3.8	3.2	0.8
Industrial materials, supplies distributors.....	29	37,423	36,606	52.2	(7)	2.1	30.1	12.9	2.7
Professional equipment, supplies distributors.....	27	7,644	7,191	85.8	(7)	0.8	11.7	1.5	0.2
Service establishment supply houses.....	33	9,483	8,414	85.8	(7)	0.5	11.3	2.2	0.1
Transportation equipment distributors.....	32	11,905	9,647	65.1	(7)	0.5	19.2	14.8	0.4
Metals, metalwork (except scrap) distributors.....	23	16,053	15,806	52.5	(7)	1.2	23.8	9.2	13.3
Iron, steel and products distributors.....	18	(D)	(D)	48.5	(7)	0.3	25.0	10.8	15.4
Nonferrous metals distributors.....	5	(D)	(D)	72.1	(7)	5.1	18.3	1.6	3.0
Scrap, waste materials dealers.....	24	14,725	11,386	55.0	(7)	...	(8)	21.4	23.5
Iron, steel scrap dealers.....	9	10,743	7,722	40.7	(7)	...	(8)	24.7	34.6
Waste materials dealers.....	15	3,982	3,664	85.3	(7)	...	(8)	14.8	...
Other merchant wholesalers.....	89	44,525	26,939	(V)	(V)	(V)	(V)	(V)	(V)
Amusement, sporting goods distributors.....	15	3,225	3,131	17.4	0.3	...	64.7	17.6	...
Book, magazine, newspaper wholesalers.....	7	3,155	3,029	20.3	0.2	...	79.5	...	...
Coal wholesalers.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	8	9,208	3,376	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers.....	10	2,632	2,367	16.0	...	...	82.9	...	1.1
Petroleum products distributors.....	10	9,682	2,287	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers.....	5	1,092	1,092	8.2	0.9	...	86.8	4.0	...
Miscellaneous products merchant wholesalers.....	31	15,214	11,545	26.7	4.5	...	8.9	31.3	28.6
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	31	118,514	Not analyzed by class of customer						
Textile mill products.....	3	(D)	(D)	20.0	...	0.4	1.0	78.1	0.4
Apparel and related products.....	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	3	(D)	(D)	4.0	0.5	...	60.3	35.1	...
Paper and allied products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products.....	26	81,318	81,318	42.3	0.1	1.6	21.8	33.8	0.4
Rubber products.....	8	(D)	(D)	4.5	...	0.7	74.8	20.0	...
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	13	(D)	(D)	79.9	0.1	0.5	9.0	10.6	...
Primary metal products.....	14	51,613	46,083	52.2	(7)	0.1	1.4	45.6	0.8
Fabricated metal products.....	20	(D)	(D)	76.1	0.1	0.6	4.3	18.9	0.1
Machinery (except electrical).....	52	48,151	48,090	42.1	0.1	2.9	33.1	19.9	1.8
Electrical machinery.....	19	30,856	30,799	84.2	(Z)	0.4	1.9	13.5	...
Transportation equipment.....	9	83,013	83,013	5.9	0.2	...	89.9	3.9	(Z)
Instruments and related products.....	7	3,093	3,093	65.2	8.0	6.9	10.7	9.2	...
Other manufacturers' products*.....	14	12,803	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	42	127,759	110,429	29.0	0.1	2.2	3.6	64.7	0.4
Farm products (edible).....	9	13,305	13,272	...	...	...	...	100.0	...
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	8	(D)	(D)	...	...	...	...	100.0	...
Drugs, chemicals, paints.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	3	3,496	3,271	37.2	...	...	38.8	23.1	0.9
Furniture, home furnishings.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	5	4,118	4,118	16.0	...	...	15.1	68.9	...
Farm products (raw materials).....	12	18,596	16,797	63.2	8.8	...	6.1	21.7	...
Cotton.....	5	(D)	2,860	(V)	(V)	(V)	(V)	(V)	(V)
Grain.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	5	9,582	9,582	72.2	0.4	...	7.5	19.8	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	20	(D)	9,130	36.0	...	0.8	...	63.2	...
Hardware, plumbing, heating goods.....	10	(D)	(D)	3.9	...	0.4	2.1	93.5	(Z)
Lumber, construction materials.....	9	2,312	2,192	26.4	...	...	35.0	35.4	3.2
Machinery, equipment, supplies.....	33	17,125	15,401	72.0	0.8	0.3	4.2	8.1	14.7
Metals, metalwork (except scrap).....	5	(D)	1,252	(V)	(V)	(V)	(V)	(V)	(V)
Other merchandise agents, brokers.....	12	8,181	6,201	47.6	...	(Z)	5.7	46.7	...
Assemblers of farm products.....	8	2,313	2,152	41.5	...	1.2	22.8	34.5	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufacturers. ¹Includes sales by construction material distributors to contractors and builders. ²Includes 5.0 to repair shops, 73.4 to retailers. ³Includes 4.2 to repair shops, 50.1 to retailers. ⁴Includes 1.5 to repair shops, 92.2 to retailers. ⁵Includes 43.4 to repair shops, 29.0 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-39

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
NEW YORK-NORTHEASTERN NEW JERSEY									
Merchant wholesalers.....	29,089	21,691,360	17,352,555	30.1	1.4	1.7	29.7	23.1	13.9
Grocery, confectionery, meat wholesalers.....	3,129	3,648,176	2,755,948	20.6	0.4	1.6	35.6	37.0	4.8
General-line grocery wholesalers.....	139	385,754	281,997	14.9	0.1	1.1	76.2	6.2	1.3
Confectionery wholesalers.....	194	63,963	52,691	15.6	0.2	0.1	56.2	22.2	5.8
Fish, sea food distributors.....	208	120,037	102,400	14.8	0.5	0.1	54.8	29.0	0.8
Meat, meat products wholesalers.....	796	796,750	665,037	16.9	0.7	0.3	57.1	21.8	3.2
Specialty-line grocery wholesalers.....	1,792	2,281,672	1,890,681	25.7	0.3	2.1	20.1	45.2	5.6
Farm products (edible) distributors.....	1,140	667,185	569,973	12.5	0.5	0.6	56.6	27.2	2.5
Poultry, poultry products distributors.....	330	316,288	284,963	12.8	0.7	0.2	61.6	23.1	1.6
Fresh fruit, vegetable wholesalers.....	810	350,897	285,010	12.2	0.3	1.0	51.7	31.3	3.5
Beer, wine, distilled spirits wholesalers.....	345	807,038	650,311	2.5	0.3	...	66.1	31.0	0.1
Beer, ale distributors.....	178	80,562	68,927	2.7	2.9	(Z)	80.0	14.4	...
Wine, distilled spirits wholesalers.....	167	726,476	581,384	2.5	(Z)	(Z)	64.4	32.9	0.1
Tobacco distributors.....	248	398,969	361,717	2.2	0.3	0.4	83.7	12.4	1.0
Drugs, chemicals, allied products wholesalers.....	1,311	820,416	696,233	33.3	0.3	1.2	31.7	15.3	18.2
General-line drug wholesalers.....	34	137,009	106,429	6.5	0.1	0.1	72.7	3.5	17.1
Specialty-line drug, toiletries wholesalers.....	585	270,186	222,887	7.8	0.2	0.4	50.7	29.5	11.4
Industrial chemicals, explosives distributors.....	512	354,197	321,665	57.1	0.1	2.2	4.8	10.4	25.4
Paint, varnish wholesalers.....	180	59,024	45,252	52.4	2.3	0.2	33.1	8.1	3.8
Dry goods, apparel wholesalers.....	5,357	3,730,798	3,010,244	30.9	0.2	0.6	29.7	30.9	7.7
Clothing, furnishings, footwear wholesalers.....	1,944	(D)	685,210	17.2	0.4	0.9	53.4	20.6	7.5
General-line dry goods wholesalers.....	9	(D)	63,033	...	...	...	99.7	...	0.3
Specialty-line dry goods wholesalers.....	2,683	1,391,200	1,155,067	30.1	0.2	0.5	28.5	28.8	11.8
Piece goods converters.....	721	1,394,146	1,106,934	42.0	(Z)	0.5	12.3	41.2	4.0
Furniture, home furnishings wholesalers.....	1,446	648,299	548,198	15.7	1.4	1.7	65.5	13.4	2.3
Furniture (household, office) wholesalers.....	414	166,901	134,884	28.8	2.4	4.2	50.3	11.4	2.8
Home furnishings, floor coverings wholesalers.....	1,032	481,398	413,314	11.4	1.1	0.9	70.4	14.1	2.2
Paper, allied products wholesalers.....	1,285	858,481	743,370	62.8	0.2	1.6	13.9	15.4	6.0
Coarse paper and products wholesalers.....	603	284,805	247,074	55.2	0.1	0.5	18.5	22.5	3.3
Printing and fine paper distributors.....	259	444,121	400,633	73.7	(Z)	2.2	6.8	9.3	8.0
Stationery, office supplies wholesalers.....	387	113,698	87,401	40.0	1.1	1.7	29.3	23.5	4.4
Wallpaper wholesalers.....	36	15,857	8,262	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials) merchants.....	506	1,532,727	1,255,418	28.8	0.1	1.5	0.8	11.5	57.4
Automotive wholesalers.....	1,084	367,861	306,989	19.8	2.4	0.5	242.1	14.4	20.8
Motor vehicle distributors.....	133	94,026	60,597	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	951	273,835	246,392	15.2	2.2	0.5	242.7	15.9	23.3
Electrical, electronics, appliance distributors.....	1,131	820,151	692,660	27.6	2.7	1.8	438.0	17.1	12.8
Electrical apparatus, supplies distributors.....	532	350,348	301,973	51.6	1.5	2.4	221.7	13.7	9.1
Electrical appliance, radio, TV set wholesalers.....	234	341,381	285,408	4.3	4.2	0.1	61.7	22.9	6.9
Electronic parts, equipment distributors.....	365	128,422	105,279	21.8	2.0	4.8	720.9	11.2	39.2
Hardware, plumbing-heating goods wholesalers.....	1,086	494,506	423,383	50.9	1.1	1.1	20.9	18.4	3.8
Hardware wholesalers.....	468	199,502	171,678	42.5	1.1	1.4	30.4	20.4	4.3
Plumbing, heating equipment, supplies distributors.....	618	295,004	251,705	56.4	1.0	0.9	21.1	17.0	3.4
Lumber, construction materials distributors.....	974	697,915	564,383	16.0	⁸ 28.2	0.5	42.5	11.8	0.9
Lumber, millwork wholesalers.....	441	371,172	317,717	12.7	⁸ 7.9	0.6	63.5	14.4	0.9
Construction materials distributors.....	533	326,743	246,666	20.4	⁸ 54.4	0.5	15.5	8.4	0.9
Machinery, equipment, supplies distributors.....	3,743	1,308,209	1,094,897	54.5	(9)	2.9	12.7	14.0	15.9
Air conditioning, commercial refrigeration equipment distributors.....	192	63,310	52,713	52.2	(9)	0.7	28.6	8.8	9.6
Commercial machines, equipment distributors.....	388	106,558	81,321	56.1	(9)	0.9	19.8	17.2	6.1
Construction machinery, equipment dealers.....	110	98,073	91,754	77.3	(9)	1.3	2.1	0.9	18.4
Farm-garden machinery, equipment wholesalers.....	41	20,690	10,737	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors.....	853	324,160	284,393	52.8	(9)	3.6	6.7	10.4	26.6
Industrial materials, supplies distributors.....	660	254,381	214,674	55.8	(9)	4.6	7.9	24.7	7.1
Professional equipment, supplies distributors.....	587	176,596	148,141	56.6	(9)	3.9	17.1	12.8	9.4
Service establishment supply houses.....	717	180,970	140,685	51.5	(9)	0.7	21.1	19.8	6.9
Transportation equipment distributors.....	195	83,471	70,479	35.0	(9)	2.9	14.4	6.3	41.4
Metals, metalwork (except scrap) distributors.....	681	1,255,965	997,144	49.4	(9)	7.5	2.9	17.0	23.3
Iron, steel and products distributors.....	487	401,517	347,557	46.0	(9)	2.9	6.5	18.4	26.1
Nonferrous metals distributors.....	194	854,448	649,587	51.2	(9)	9.9	0.9	16.2	21.8
Scrap, waste materials dealers.....	1,236	376,042	339,792	55.2	(9)	0.1	(10)	27.7	17.1
Iron, steel scrap dealers.....	261	102,549	92,825	52.1	(9)	(Z)	(10)	25.5	22.5
Waste materials dealers.....	975	273,493	246,967	56.3	(9)	0.2	(10)	28.5	15.1
Other merchant wholesalers.....	4,387	3,258,622	2,827,982	33.3	0.4	2.4	22.6	22.7	18.6
Amusement, sporting goods distributors.....	597	281,653	227,549	13.7	0.5	0.6	52.0	25.7	7.5
Book, magazine, newspaper wholesalers.....	271	183,616	159,459	7.6	0.6	0.7	68.5	19.9	2.8
Coal wholesalers.....	88	164,269	154,684	30.2	(9)	1.6	12.2	7.1	48.9
Farm supplies wholesalers.....	116	120,561	109,881	19.5	0.9	0.6	16.4	26.3	36.1
Jewelry wholesalers.....	1,352	451,583	394,163	8.4	1.0	1.4	47.8	38.4	3.0
Petroleum products distributors.....	210	341,403	284,894	16.1	0.6	0.4	5.5	36.1	41.3
Gift, art goods, greeting card wholesalers.....	327	82,075	68,877	6.7	1.3	1.3	50.8	38.2	1.7
Flower, bulb, plant wholesalers.....	151	40,281	33,714	0.9	(Z)	0.1	75.3	23.3	0.4
Miscellaneous products merchant wholesalers.....	1,275	1,593,181	1,394,761	53.5	0.1	3.9	7.9	16.0	18.5
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	256	2,241,308		Not reported by class of customer					
Textile mill products.....	122	1,089,667	922,540	50.3	0.1	1.5	18.3	27.1	2.8
Apparel and related products.....	120	425,603	372,553	3.4	(Z)	0.4	69.5	24.6	2.1
Furniture and fixtures.....	30	52,728	48,000	38.5	(Z)	4.8	53.9	2.1	0.7

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 14.9 to repair shops, 27.2 to retailers. ³Includes 18.3 to repair shops, 24.4 to retailers. ⁴Includes 3.1 to repair shops, 34.9 to retailers. ⁵Includes 2.4 to repair shops, 19.3 to retailers. ⁶Includes 0.7 to repair shops, 61.0 to retailers. ⁷Includes 12.2 to repair shops, 8.7 to retailers. ⁸Including sales to contractors and builders. ⁹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ¹⁰Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
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				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
NEW YORK-NORTHEASTERN NEW JERSEY—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	87	730,489	533,613	70.7	(Z)	0.7	4.5	20.9	3.3
Chemicals and allied products.....	192	2,795,038	2,562,536	73.4	(Z)	2.9	7.2	9.2	7.2
Rubber products.....	38	150,426	116,616	10.7	...	0.5	41.2	35.1	12.6
Leather and leather products.....	17	18,213	16,050	22.9	(Z)	(Z)	61.1	11.1	4.8
Stone, clay, and glass products.....	62	321,504	269,313	63.3	0.2	1.6	10.8	18.6	5.6
Primary metal products.....	97	2,269,155	2,178,995	73.0	(1)	3.1	0.2	7.6	16.2
Fabricated metal products.....	108	542,316	514,352	69.3	0.4	5.5	2.2	17.7	4.9
Machinery (except electrical).....	353	755,448	713,124	53.2	0.2	2.1	7.5	21.1	15.9
Electrical machinery.....	127	812,802	794,640	55.4	0.1	11.5	3.6	19.4	9.9
Transportation equipment.....	70	1,205,683	1,020,632	6.3	1.3	0.2	58.8	3.7	29.7
Instruments and related products.....	64	175,784	107,780	(V)	(V)	(V)	(V)	(V)	(V)
Other manufacturers' products*.....	212	1,195,334		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	420	2,318,876	2,018,209	30.0	(Z)	0.5	6.5	55.6	7.3
Groceries (combination of food lines).....	37	120,224	98,690	27.1	(Z)	3.6	2.5	35.0	31.8
Canned foods.....	89	190,790	185,848	4.0	...	2.6	26.9	65.5	1.0
Coffee, tea, spices.....	73	(D)	688,862	25.4	...	...	1.2	72.3	1.0
Confectionery.....	24	23,337	21,840	44.2	...	...	11.5	37.3	...
Flour.....	16	(D)	30,871	47.5	...	...	5.6	46.8	0.2
Meats, provisions (except canned).....	22	(D)	146,649	4.5	...	0.1	8.3	82.4	4.7
Sugar.....	39	709,226	554,226	51.9	...	0.2	2.7	32.2	12.9
Miscellaneous grocery products.....	120	336,052	291,223	26.7	...	...	13.2	50.2	9.9
Farm products (edible).....	145	389,771	346,003	6.1	...	0.2	14.7	74.9	4.1
Dairy, poultry products.....	33	82,974	71,257	7.7	...	0.8	23.0	50.7	17.8
Fruits, vegetables.....	112	306,797	274,746	5.7	...	0.1	12.5	81.2	0.5
Drugs, chemicals, paints.....	147	207,207	192,171	57.3	(Z)	0.4	3.9	19.6	18.9
Drugs, proprietaries, toiletries.....	56	48,301	42,472	9.0	(Z)	0.7	10.4	64.5	15.4
Chemicals, explosives.....	76	(D)	134,080	71.4	...	0.3	0.7	7.1	20.5
Paints, varnishes, lacquers, enamels.....	15	(D)	15,619	67.3	...	...	13.7	4.9	14.1
Apparel (including footwear).....	658	(D)	1,398,672	4.7	0.1	0.2	77.9	15.7	1.4
Clothing, furnishings (men's, women's).....	119	(D)	402,090	1.7	0.1	0.3	81.9	15.0	1.0
Men's, boys' clothing, furnishings.....	91	(D)	146,007	9.4	...	0.3	73.9	14.6	1.8
Women's, children's clothing, accessories.....	299	(D)	701,811	4.5	0.1	0.2	79.8	14.1	1.4
Furs (dressed), fur clothing.....	36	52,424	50,429	9.5	(Z)	...	40.1	44.8	5.6
Handbags.....	17	(D)	10,157	18.3	...	...	74.2	7.5	...
Millinery, millinery supplies.....	61	56,878	49,203	11.1	...	...	68.6	20.1	0.3
Shoes, other footwear.....	30	(D)	34,277	2.9	...	0.9	85.3	10.5	0.3
Work clothing.....	5	(D)	(D)	16.1	...	...	37.5	42.0	4.4
Dry goods, piece goods.....	466	2,553,497	1,948,048	45.4	...	1.0	12.3	37.2	4.1
Hosiery.....	77	(D)	192,033	5.8	...	...	37.4	55.7	1.1
Dry goods.....	75	314,256	299,568	46.5	...	0.2	25.1	25.6	2.6
Piece goods.....	314	(D)	1,456,447	50.4	...	1.3	6.3	37.1	4.9
Furniture, home furnishings.....	249	200,896	182,033	10.3	0.7	0.7	68.3	19.2	0.8
Furniture.....	91	72,282	66,643	9.7	0.5	(Z)	81.3	8.1	0.4
Home furnishings.....	158	128,614	115,390	10.6	0.8	1.1	60.8	25.6	1.1
Paper, allied products.....	106	147,011	138,865	51.4	...	0.7	8.0	34.4	5.4
Paper.....	73	(D)	118,327	55.2	...	0.8	4.7	34.7	4.7
Stationery, office supplies.....	33	(D)	20,538	29.7	...	...	27.3	33.0	10.0
Farm products (raw materials).....	130	358,259	307,356	40.5	0.1	...	0.7	37.3	21.4
Cotton.....	14	56,404	34,074	(V)	(V)	(V)	(V)	(V)	(V)
Grain.....	16	112,550	97,430	23.6	...	...	...	24.5	51.9
Hides, skins, raw furs.....	58	(D)	106,046	34.4	0.3	...	1.0	57.7	6.6
Livestock.....	3	5,445	5,445	36.2	...	...	3.3	60.4	...
Tobacco (leaf).....	7	11,717	11,717	70.3	...	...	...	13.0	16.7
Wool, mohair.....	22	37,298	36,999	61.5	...	...	2.3	34.5	1.7
Miscellaneous inedible farm products.....	10	(D)	15,645	42.1	...	...	...	56.0	2.9
Automotive.....	79	(D)	76,273	40.3	0.4	0.7	22.5	13.0	23.0
Electrical-electronic apparatus, equipment, appliances.....	223	228,108	213,728	52.6	(Z)	6.3	5.6	27.3	8.1
Electrical apparatus, supplies.....	106	77,996	74,602	46.9	(Z)	1.3	1.9	41.9	8.1
Appliances, radios, TV sets.....	28	(D)	23,287	13.5	0.4	0.5	43.3	37.0	5.3
Electronic parts, equipment.....	89	(D)	115,839	64.2	...	10.8	0.5	15.9	8.7
Hardware, plumbing-heating goods.....	120	76,899	65,377	28.1	0.1	0.5	15.8	49.2	6.3
Hardware.....	55	36,197	31,060	30.9	...	1.0	9.5	53.6	5.1
Plumbing, heating goods.....	65	40,702	34,317	25.5	0.3	0.1	21.5	45.2	7.4
Lumber, construction materials.....	85	104,271	81,185	43.1	...	0.1	9.1	40.8	6.8
Lumber, millwork.....	43	(D)	52,436	31.3	...	...	10.1	48.7	9.8
Construction materials (except lumber).....	42	(D)	28,749	64.5	...	0.4	7.4	26.3	1.4
Machinery, equipment, supplies.....	439	390,980	333,976	58.0	(Z)	3.6	1.8	9.9	26.7
Air conditioning, commercial refrigeration equipment.....	16	31,606	31,606	63.4	0.1	0.3	2.7	30.9	2.5
Commercial machines, equipment.....	33	12,411	9,511	38.0	0.1	3.1	8.9	11.5	38.5
Construction machinery, equipment.....	18	(D)	8,808	(V)	(V)	(V)	(V)	(V)	(V)
Farm-garden machinery, equipment.....	10	(D)	7,063	6.7	...	...	...	2.4	90.9
Industrial machinery, equipment, supplies.....	267	205,245	182,328	52.2	...	3.9	1.6	6.2	36.1
Professional equipment, supplies.....	19	5,702	4,861	29.5	...	0.7	4.4	51.9	13.5
Service establishment equipment, supplies.....	35	27,179	23,384	36.9	...	14.6	2.1	29.8	16.7
Transportation (except automotive) equipment, supplies.....	41	(D)	66,415	89.4	...	1.3	1.2	1.3	6.7

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

CLASS OF CUSTOMER

4-41

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
NEW YORK-NORTHEASTERN NEW JERSEY—Continued									
Merchandise agents, brokers—Continued									
Metals, metalwork (except scrap).....	112	268,988	214,118	49.7	...	19.3	0.4	20.5	9.9
Iron, steel and products.....	73	(D)	64,821	64.8	...	3.3	1.5	22.0	8.4
Nonferrous metals, metalwork.....	39	(D)	149,297	43.2	...	26.3	...	19.9	10.6
Other merchandise agents, brokers.....	819	1,717,728	1,334,046	38.8	(Z)	1.5	12.9	29.2	17.5
Scrap iron and steel.....	7	(D)	(D)	26.3	...	...	1.8	...	71.9
Amusements, sporting goods, toys.....	115	(D)	94,795	3.8	...	0.1	44.8	49.4	1.9
Books, magazines, newspapers.....	24	(D)	40,550	29.4	0.2	0.4	10.1	46.6	13.3
Coal, coke.....	20	55,083	46,892	37.8	...	0.1	1.8	23.1	37.2
Farm supplies.....	15	45,857	45,612	51.9	0.1	...	1.2	29.4	17.4
Jewelry.....	51	(D)	(D)	12.4	...	...	45.1	37.3	5.2
Yarns.....	43	(D)	75,421	82.9	...	...	4.9	10.7	1.5
Petroleum and products.....	33	(D)	134,146	49.8	...	...	13.1	36.7	0.5
General merchandise.....	183	(D)	327,397	10.7	...	0.3	18.2	23.9	46.9
Miscellaneous products, agents, brokers, n.e.c.....	328	612,253	530,192	54.6	(Z)	3.6	6.1	29.2	6.4
Assemblers of farm products.....	114	125,170	83,761	(V)	(V)	(V)	(V)	(V)	(V)
PHILADELPHIA									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	549	465,987	327,500	23.4	0.7	1.2	52.1	22.5	0.1
General-line grocery wholesalers.....	41	139,560	79,390	(V)	(V)	(V)	(V)	(V)	(V)
Confectionery wholesalers.....	36	12,389	8,469	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors.....	43	22,714	20,394	26.4	0.5	...	60.3	12.8	...
Meat, meat products wholesalers.....	175	118,956	86,037	31.0	1.6	0.8	36.8	29.6	0.1
Specialty-line grocery wholesalers.....	254	172,368	133,210	26.3	0.7	2.3	38.1	32.6	(Z)
Farm products (edible) distributors.....	236	142,207	128,748	5.3	0.5	2.3	71.8	20.0	0.2
Poultry, poultry products distributors.....	62	45,535	38,572	3.8	0.5	6.7	67.9	21.2	...
Fresh fruit, vegetable wholesalers.....	174	96,672	90,176	5.9	0.5	0.4	73.5	19.4	0.3
Beer, wine, distilled spirits wholesalers.....	277	141,384	97,643	(V)	(V)	(V)	(V)	(V)	(V)
Beer, ale distributors.....	245	75,642	63,987	3.7	11.5	0.7	57.1	26.9	...
Wine, distilled spirits wholesalers.....	32	65,742	33,656	(V)	(V)	(V)	(V)	(V)	(V)
Tobacco distributors.....	100	94,951	91,980	0.8	1.0	0.7	80.1	17.4	...
Drugs, chemicals, allied products wholesalers.....	164	84,814	79,359	26.1	1.1	0.9	58.5	4.3	9.0
General-line drug wholesalers.....	6	38,829	38,829	4.4	0.2	...	95.4	...	...
Specialty-line drug, toiletries wholesalers.....	67	21,257	17,925	6.7	2.1	0.3	38.5	13.1	39.2
Industrial chemicals, explosives distributors.....	47	18,829	17,897	89.0	0.1	3.6	2.9	3.7	0.7
Paint, varnish wholesalers.....	44	5,899	4,708	40.6	9.1	0.1	41.8	8.4	...
Dry goods, apparel wholesalers.....	344	126,821	107,987	19.2	0.6	0.3	71.2	7.9	0.7
Clothing, furnishings, footwear wholesalers.....	171	54,913	49,290	8.5	0.3	0.3	88.0	2.7	0.2
General-line dry goods wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	159	60,825	52,137	24.3	0.9	0.4	64.0	9.3	1.1
Piece goods converters.....	11	(D)	(D)	82.4	...	...	4.0	11.1	2.5
Furniture, home furnishings wholesalers.....	185	74,180	61,290	14.5	2.1	(Z)	75.1	7.8	0.5
Furniture (household, office) wholesalers.....	75	23,057	17,946	23.2	1.5	0.1	58.1	15.4	1.6
Home furnishings, floor coverings wholesalers.....	110	51,123	43,344	10.8	2.4	(Z)	82.1	4.6	(Z)
Paper, allied products wholesalers.....	210	101,301	93,509	54.8	0.5	1.7	16.6	26.3	(Z)
Coarse paper and products wholesalers.....	111	51,345	45,185	58.7	0.3	0.2	24.2	16.6	(Z)
Printing and fine paper distributors.....	37	37,923	37,772	51.3	0.1	3.7	41.6	(Z)	(Z)
Stationery, office supplies wholesalers.....	42	8,531	7,441	65.0	0.7	0.7	27.9	5.7	...
Wallpaper wholesalers.....	20	3,502	3,111	16.0	8.5	...	42.7	32.9	...
Farm products (raw materials) merchants.....	82	190,374	167,253	47.3	0.2	1.1	6.4	27.5	17.5
Automotive wholesalers.....	319	87,263	60,386	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors.....	36	22,834	8,858	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	283	64,429	51,528	18.4	2.8	1.1	259.9	15.8	2.0
Electrical, electronics, appliance distributors.....	201	234,134	166,646	28.2	1.8	1.9	366.0	1.8	0.2
Electrical apparatus, supplies distributors.....	104	84,361	67,443	58.4	1.6	2.1	434.4	3.4	0.1
Electrical appliance, radio, TV set wholesalers.....	42	113,911	84,763	4.4	2.2	0.7	592.5	0.3	...
Electronic parts, equipment distributors.....	55	35,862	14,440	(V)	(V)	(V)	(V)	(V)	(V)
Hardware, plumbing-heating goods wholesalers.....	264	127,443	103,803	43.5	2.1	1.6	36.7	15.6	0.4
Hardware wholesalers.....	68	40,596	33,986	18.6	1.6	1.5	66.8	11.6	...
Plumbing, heating equipment, supplies distributors.....	196	86,847	69,817	55.7	2.4	1.6	22.1	17.5	0.7
Lumber, construction materials distributors.....	234	215,156	167,026	16.8	623.6	0.4	48.2	10.8	0.2
Lumber, millwork wholesalers.....	103	119,681	104,708	15.3	610.7	0.1	62.4	11.3	0.2
Construction materials distributors.....	131	95,475	62,318	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors.....	774	275,214	236,439	72.0	(?)	4.2	13.3	9.3	1.2
Air conditioning, commercial refrigeration equipment distributors	46	13,615	12,742	61.3	(?)	0.7	23.0	14.9	...
Commercial machines, equipment distributors.....	93	18,148	13,636	77.7	(?)	0.4	14.0	5.1	2.8
Construction machinery, equipment dealers.....	36	26,451	22,422	93.7	(?)	0.5	0.5	4.5	0.9
Farm-garden machinery, equipment wholesalers.....	18	11,879	11,396	33.5	(?)	0.8	63.2	2.0	0.5
Industrial machinery, equipment distributors.....	179	72,045	58,594	73.2	(?)	12.8	6.1	7.4	0.5
Industrial materials, supplies distributors.....	139	62,433	55,836	75.6	(?)	1.8	6.8	15.7	0.2
Professional equipment, supplies distributors.....	104	23,864	19,184	64.2	(?)	2.7	21.4	4.1	7.5
Service establishment supply houses.....	141	41,687	37,851	75.6	(?)	0.7	15.4	8.2	0.1
Transportation equipment distributors.....	18	5,092	4,778	21.0	(?)	7.7	41.1	23.9	6.2
Metals, metalwork (except scrap) distributors.....	121	122,630	97,292	68.7	(?)	1.4	14.1	14.8	1.0
Iron, steel and products distributors.....	97	103,412	80,552	69.3	(?)	1.4	16.7	11.5	1.1
Nonferrous metals distributors.....	24	19,218	16,740	(?)	(?)	1.2	1.8	30.7	0.4

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 25.9 to repair shops, 34.0 to retailers. ³Includes 3.3 to repair shops, 62.7 to retailers. ⁴Includes 3.5 to repair shops, 30.9 to retailers. ⁵Includes 1.8 to repair shops, 90.7 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PHILADELPHIA—Continued									
Merchant wholesalers—Continued									
Scrap, waste materials dealers.....	407	111,320	97,248	64.8	(1)	(Z)	(2)	29.5	5.7
Iron, steel scrap dealers.....	120	50,479	41,922	81.3	(1)	...	(2)	14.2	4.5
Waste materials dealers.....	287	60,841	55,326	52.2	(1)	(Z)	(2)	41.1	6.6
Other merchant wholesalers.....	542	258,655	184,359	31.5	1.8	1.3	51.4	12.4	1.6
Amusement, sporting goods distributors.....	67	33,819	30,349	11.1	2.0	2.1	74.8	9.8	0.2
Book, magazine, newspaper wholesalers.....	45	13,595	11,881	9.0	2.3	(Z)	85.5	3.2	...
Coal wholesalers.....	36	36,154	25,517	55.9	(1)	0.2	27.0	10.0	6.9
Farm supplies wholesalers.....	44	51,026	28,068	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers.....	101	27,619	23,939	5.5	5.2	4.2	61.2	23.8	(Z)
Petroleum products distributors.....	36	16,043	9,730	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	33	5,768	4,851	5.0	0.5	...	93.2	1.1	0.1
Flower, bulb, plant wholesalers.....	31	5,230	4,761	2.9	...	...	91.2	5.9	0.1
Miscellaneous products merchant wholesalers.....	149	69,401	45,263	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	79	519,050			Not analyzed by class of customer				
Textile mill products.....	22	47,846	41,164	60.3	(Z)	0.7	8.6	25.9	4.5
Apparel and related products.....	7	21,205	21,205	...	...	2.9	95.0	1.7	0.4
Furniture and fixtures.....	14	12,746	11,047	59.4	0.1	0.6	37.9	1.9	0.1
Paper and allied products.....	16	34,173	32,173	52.6	...	0.1	1.3	46.0	(Z)
Chemicals and allied products.....	77	395,729	321,275	64.2	(Z)	0.8	19.1	13.9	2.0
Rubber products.....	25	61,964	61,104	17.2	...	0.9	53.7	27.8	0.4
Leather and leather products.....	6	(D)	(D)	64.3	...	...	20.4	8.3	7.0
Stone, clay, and glass products.....	41	154,279	138,471	65.2	0.4	1.3	7.0	25.7	0.4
Primary metal products.....	55	(D)	477,849	81.5	(1)	1.6	0.3	16.2	0.3
Fabricated metal products.....	48	127,078	120,282	67.9	1.2	1.9	3.3	24.2	1.5
Machinery (except electrical).....	141	284,140	279,661	42.3	0.1	3.1	8.0	41.2	5.4
Electrical machinery.....	62	287,863	287,845	59.4	0.1	14.2	3.8	22.3	0.2
Transportation equipment.....	28	(D)	307,105	4.5	0.3	0.5	91.7	3.0	(D)
Instruments and related products.....	35	61,141	60,629	84.3	0.3	1.3	7.0	5.9	1.2
Other manufacturers' products*.....	75	190,245			Not analyzed by class of customer				
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	93	204,248	187,381	22.7	...	...	14.1	63.3	...
Groceries (combination of food lines).....	5	12,010	10,362	30.1	...	...	...	69.9	...
Canned foods.....	32	55,200	51,700	10.0	...	...	12.1	77.8	...
Coffee, tea, spices.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Confectionery.....	5	5,111	5,111	54.8	...	...	10.2	35.1	...
Flour.....	4	(D)	(D)	22.3	...	...	...	77.7	...
Meats, provisions (except canned).....	7	23,587	23,587	12.6	...	...	1.5	85.9	...
Sugar.....	10	57,331	56,316	45.3	...	...	13.0	41.6	...
Miscellaneous grocery products.....	27	44,558	33,883	5.5	...	...	32.7	61.9	...
Farm products (edible).....	72	130,781	123,617	2.6	(Z)	1.0	38.0	58.4	...
Dairy, poultry products.....	12	55,969	52,579	0.9	...	2.4	46.7	50.1	...
Fruits, vegetables.....	60	74,812	71,038	3.9	...	(Z)	31.5	64.5	...
Drugs, chemicals, paints.....	19	15,800	12,024	47.1	...	...	4.9	47.2	0.9
Drugs, proprietaries, toiletries.....	6	(D)	5,013	27.4	...	...	2.7	69.9	...
Chemicals, explosives.....	9	8,027	6,497	59.7	...	...	6.9	33.4	...
Paints, varnishes, lacquers, enamels.....	4	(D)	514	(V)	(V)	(V)	(V)	(V)	(V)
Apparel (including footwear).....	11	(D)	6,665	...	...	...	74.0	26.0	...
Clothing, furnishings (men's, women's).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories.....	3	1,300	1,300	...	...	...	100.0	...	...
Furs (dressed), fur clothing.....	...	...	...	...	...	...	...	...	...
Handbags.....	...	...	...	...	...	...	...	...	...
Millinery, millinery supplies.....	...	...	...	...	...	...	...	...	...
Shoes, other footwear.....	3	(D)	(D)	...	...	...	100.0	...	...
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	22	(D)	41,844	56.1	...	0.6	21.9	20.8	0.7
Hosiery.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods.....	5	(D)	28.1	...	...	...	49.7	22.2	...
Piece goods.....	15	(D)	28,645	69.0	...	0.8	9.1	20.1	1.0
Furniture, home furnishings.....	28	16,413	14,623	1.9	1.5	...	57.7	38.8	0.2
Furniture.....	16	(D)	6,651	4.3	0.2	...	82.0	13.5	...
Home furnishings.....	12	(D)	7,772	...	2.5	...	37.3	59.8	0.3
Paper, allied products.....	14	10,690	8,902	26.1	...	...	9.2	64.7	...
Paper.....	11	(D)	(D)	21.0	...	...	0.8	78.2	...
Stationery, office supplies.....	3	(D)	(D)	39.0	...	...	30.6	30.4	...
Farm products (raw materials).....	28	48,025	45,820	61.5	0.7	4.6	1.9	26.7	4.6
Cotton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	4	(D)	(D)	99.6	...	...	...	...	0.4
Livestock.....	8	11,711	11,711	48.6	2.7	...	0.5	48.2	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	8	15,574	14,749	72.6	...	...	...	27.4	...
Miscellaneous inedible farm products.....	3	(D)	(D)	22.3	...	...	77.2	0.5	...
Automotive.....	21	12,966	12,492	18.3	...	4.8	24.1	52.4	0.4
Electrical-electronic apparatus, equipment, appliances.....	83	89,782	73,052	65.6	...	6.9	0.4	27.0	0.1
Electrical apparatus, supplies.....	46	(D)	(D)	51.4	...	2.5	0.6	45.3	0.1
Appliances, radios, TV sets.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment.....	35	45,649	38,967	78.1	...	10.9	0.1	11.0	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ²Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-43

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PHILADELPHIA—Continued									
Merchandise agents, brokers—Continued									
Hardware, plumbing-heating goods.....	47	29,282	26,864	47.6	0.1	0.9	16.2	35.2	(Z)
Hardware.....	12	(D)	5,570	54.1	0.1	1.3	16.9	27.6	...
Plumbing, heating goods.....	35	(D)	21,294	45.8	0.1	0.7	16.0	37.2	...
Lumber, construction materials.....	22	13,432	12,246	69.3	0.1	0.3	20.2	10.1	...
Lumber, millwork.....	6	3,838	2,876	43.8	0.6	...	38.6	17.0	...
Construction materials (except lumber).....	16	9,594	9,370	77.1	...	0.4	14.5	8.0	...
Machinery, equipment, supplies.....	152	93,189	73,823	65.8	0.1	4.7	3.7	25.2	0.5
Air conditioning, commercial refrigeration equipment.....	14	(D)	4,099	48.2	0.1	0.7	18.2	32.8	...
Commercial machines, equipment.....	8	5,539	5,339	37.9	...	39.9	20.6	(Z)	1.6
Construction machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	3	2,054	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	108	70,864	56,446	68.4	0.1	2.3	1.1	27.5	0.6
Professional equipment, supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies.....	11	5,524	4,957	85.2	...	...	...	14.8	...
Transportation (except automotive) equipment, supplies.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap).....	30	25,485	22,627	77.3	...	2.0	10.9	9.7	...
Iron, steel and products.....	28	(D)	(D)	75.2	...	2.2	12.5	10.1	...
Nonferrous metals, metalwork.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	76	87,499	74,613	70.3	(Z)	1.3	13.0	8.5	6.8
Scrap iron and steel.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	4	2,618	(D)	(V)	(V)	(V)	(V)	(V)	(D)
Books, magazines, newspapers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	9	23,399	17,433	57.6	...	...	19.8	11.9	10.6
Farm supplies.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Jewelry.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Yarns.....	17	34,275	31,408	97.9	...	0.1	1.2	...	0.8
Petroleum and products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General merchandise.....	10	7,467	7,246	34.0	...	...	9.9	14.8	41.3
Miscellaneous products, agents, brokers, n.e.c.....	31	16,206	14,329	47.5	...	6.7	27.8	18.1	...
Assemblers of farm products.....	42	32,334	12,547	(V)	(V)	(V)	(V)	(V)	(V)
PITTSBURGH									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	236	152,209	122,730	16.7	0.3	0.3	67.3	15.2	0.1
General-line grocery wholesalers.....	55	66,260	52,212	11.5	0.1	0.2	88.1	...	0.2
Confectionery wholesalers.....	35	7,518	6,416	2.0	0.8	1.2	76.4	19.4	0.2
Fish, sea food distributors.....	8	6,340	4,263	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers.....	36	13,123	9,414	33.9	0.2	0.8	35.6	29.4	...
Specialty-line grocery wholesalers.....	102	58,968	50,425	22.0	0.4	0.1	53.8	23.6	0.1
Farm products (edible) distributors.....	131	73,174	61,132	3.4	0.5	0.2	54.1	41.8	...
Poultry, poultry products distributors.....	23	9,376	7,757	11.9	...	0.9	39.7	47.4	...
Fresh fruit, vegetable wholesalers.....	108	63,798	53,375	2.2	0.6	0.1	56.2	41.0	...
Beer, wine, distilled spirits wholesalers.....	288	77,238	64,727	4.1	14.4	0.8	49.0	30.9	0.7
Beer, ale distributors.....	268	67,043	60,212	4.4	12.4	0.9	48.3	33.3	0.7
Wine, distilled spirits wholesalers.....	20	10,195	4,515	(V)	(V)	(V)	(V)	(V)	(V)
Tobacco distributors.....	46	38,172	36,559	2.1	0.4	...	80.4	16.4	0.7
Drugs, chemicals, allied products wholesalers.....	63	46,148	39,786	18.3	0.3	0.1	72.6	8.7	...
General-line drug wholesalers.....	5	27,840	27,840	3.0	0.1	...	96.8	...	...
Specialty-line drug, toiletries wholesalers.....	20	6,164	3,066	(V)	(V)	(V)	(V)	(V)	(V)
Industrial chemicals, explosives distributors.....	22	6,208	4,840	81.7	0.7	0.9	10.4	6.4	...
Paint, varnish wholesalers.....	16	5,936	4,040	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	86	29,707	22,185	16.4	0.8	0.4	80.1	2.4	...
Clothing, furnishings, footwear wholesalers.....	66	22,419	18,802	17.9	0.9	0.4	79.9	0.9	...
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	19	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	72	32,294	24,100	20.5	4.9	0.9	71.6	2.1	...
Furniture (household, office) wholesalers.....	30	15,745	9,440	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers.....	42	16,549	14,660	6.7	0.5	1.5	88.6	2.7	...
Paper, allied products wholesalers.....	57	46,239	29,740	(V)	(V)	(V)	(V)	(V)	(V)
Coarse paper and products wholesalers.....	21	14,599	8,395	(V)	(V)	(V)	(V)	(V)	(V)
Printing and fine paper distributors.....	12	24,028	17,643	84.5	...	...	13.2	2.3	...
Stationery, office supplies wholesalers.....	22	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	6	1,806	1,649	15.3	2.1	...	53.1	29.5	...
Automotive wholesalers.....	183	44,730	30,925	(V)	(V)	(V)	(V)	(V)	(V)
Motor vehicle distributors.....	15	5,188	2,704	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	168	39,542	28,221	20.6	3.7	0.3	¹ 51.9	22.4	1.1
Electrical, electronics, appliance distributors.....	97	107,312	89,003	32.2	1.0	0.2	² 62.7	3.8	0.1
Electrical apparatus, supplies distributors.....	50	40,993	36,972	63.2	1.0	0.3	³ 33.0	2.4	0.2
Electrical appliance, radio, TV set wholesalers.....	28	59,583	46,024	9.2	1.2	0.1	⁴ 84.3	5.1	...
Electronic parts, equipment distributors.....	19	6,736	6,007	17.4	...	0.2	⁵ 80.2	1.7	0.4
Hardware, plumbing-heating goods wholesalers.....	80	72,134	46,377	(V)	(V)	(V)	(V)	(V)	(V)
Hardware wholesalers.....	26	39,142	19,402	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors.....	54	32,992	26,975	31.3	0.8	(Z)	59.0	8.6	0.2

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Includes 30.3 to repair shops, 21.6 to retailers. ²Includes 4.4 to repair shops, 58.3 to retailers. ³Includes 1.9 to repair shops, 31.1 to retailers. ⁴Includes 1.1 to repair shops, 83.2 to retailers. ⁵Includes 45.0 to repair shops, 35.2 to retailers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PITTSBURGH—Continued									
Merchant wholesalers—Continued									
Lumber, construction materials distributors.....	141	124,665	91,786	29.4	214.0	1.1	34.5	20.9	(Z)
Lumber, millwork wholesalers.....	59	64,761	55,301	34.7	27.0	1.7	47.3	9.3	(Z)
Construction materials distributors.....	82	59,904	36,485	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors.....	374	160,706	132,599	74.2	(³)	1.1	14.8	9.0	0.9
Air conditioning, commercial refrigeration equipment distributors	22	7,407	1,714	(V)	(V)	(V)	(V)	(V)	(V)
Commercial machines, equipment distributors.....	39	7,958	5,907	36.8	(³)	11.5	35.4	16.3	...
Construction machinery, equipment dealers.....	28	25,166	22,898	96.5	(³)	0.1	0.5	2.6	0.3
Farm-garden machinery, equipment wholesalers.....	9	4,885	4,759	10.4	(³)	0.1	89.1	...	0.1
Industrial machinery, equipment distributors.....	67	31,273	26,346	81.3	(³)	0.6	9.0	7.3	1.8
Industrial materials, supplies distributors.....	87	48,051	42,141	71.1	(³)	0.7	9.9	17.2	1.1
Professional equipment, supplies distributors.....	35	14,249	12,564	69.8	(³)	2.8	25.1	0.4	2.0
Service establishment supply houses.....	82	16,106	14,976	77.6	(³)	0.2	18.9	3.4	(Z)
Transportation equipment distributors.....	5	5,611	1,294	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors.....	62	71,262	62,008	74.0	(³)	0.3	12.8	12.6	0.3
Iron, steel and products distributors.....	52	47,941	40,383	63.5	(³)	0.4	17.4	18.5	0.2
Nonferrous metals distributors.....	10	23,321	21,625	93.7	(³)	(Z)	4.3	1.7	0.3
Scrap, waste materials dealers.....	135	78,491	68,672	79.9	(³)	0.5	(⁴)	19.0	0.6
Iron, steel scrap dealers.....	88	53,008	44,435	79.0	(³)	0.6	(⁴)	20.4	0.1
Waste materials dealers.....	47	25,483	24,237	81.7	(³)	0.2	(⁴)	16.6	1.4
Other merchant wholesalers.....	181	82,501	69,120	23.1	1.5	0.1	60.3	14.6	0.5
Amusement, sporting goods distributors.....	30	12,133	11,673	4.4	3.1	0.2	66.7	25.4	0.1
Book, magazine, newspaper wholesalers.....	18	5,460	4,682	7.1	5.5	...	87.3	...	0.2
Coal wholesalers.....	19	21,671	18,239	50.9	(³)	0.1	40.3	8.7	0.1
Farm supplies wholesalers.....	8	7,638	7,255	25.1	(Z)	(Z)	71.6	3.3	...
Jewelry wholesalers.....	38	10,765	8,324	9.3	2.5	0.2	84.6	3.5	...
Petroleum products distributors.....	15	6,212	2,266	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	9	2,010	2,010	30.2	0.5	...	27.6	41.6	...
Flower, bulb, plant wholesalers.....	9	3,544	3,261	0.3	0.2	1.1	94.3	5.2	...
Miscellaneous products merchant wholesalers.....	35	13,068	11,410	13.4	2.0	(Z)	56.7	28.0	...
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	57	227,603	...	Not analyzed by class of customer					
Textile mill products.....	7	10,997	10,997	22.8	0.7	0.1	40.8	35.6	...
Apparel and related products.....	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	10	5,289	5,030	48.1	0.7	1.2	49.9	...	0.1
Paper and allied products.....	5	6,406	6,406	44.4	...	...	0.1	55.5	...
Chemicals and allied products.....	51	110,221	105,770	55.6	0.5	0.9	24.3	18.2	0.4
Rubber products.....	14	35,434	35,434	13.2	...	0.2	60.0	26.6	(Z)
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	32	82,819	74,158	69.7	1.0	1.0	11.1	17.3	...
Primary metal products.....	44	641,388	617,024	83.2	(³)	4.1	0.1	12.3	0.3
Fabricated metal products.....	29	110,782	107,966	76.5	...	7.7	3.3	12.3	0.2
Machinery (except electrical).....	93	118,670	102,287	66.9	0.3	1.0	13.6	17.7	0.6
Electrical machinery.....	44	127,518	127,389	72.7	(Z)	0.6	6.3	20.3	(Z)
Transportation equipment.....	23	186,692	185,849	5.5	0.2	0.4	90.8	3.1	...
Instruments and related products.....	25	24,285	24,181	69.9	1.1	18.6	2.2	6.0	2.3
Other manufacturers' products*.....	37	104,830	...	Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	43	76,964	71,806	14.9	(Z)	5.5	25.2	54.3	...
Farm products (edible).....	17	37,798	33,143	0.2	...	...	11.8	88.0	...
Dairy, poultry products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	15	(D)	(D)	0.3	...	...	13.0	86.7	...
Drugs, chemicals, paints.....	9	6,309	6,128	57.8	...	...	7.2	28.7	6.4
Apparel (including footwear).....	9	3,698	3,302	...	...	...	100.0	...	...
Dry goods, piece goods.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings.....	3	(D)	(D)	...	...	...	96.0	4.0	...
Paper, allied products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	10	18,955	18,955	56.1	12.6	...	2.2	29.1	...
Cotton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	7	16,825	16,825	50.6	14.2	...	2.5	32.7	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	4	1,877	1,617	...	...	...	...	43.9	56.1
Electrical-electronic apparatus, equipment, appliances.....	35	25,552	21,660	53.5	...	1.7	4.0	40.7	0.1
Hardware, plumbing, heating goods.....	18	7,429	7,225	33.8	...	0.3	8.1	57.8	...
Lumber, construction materials.....	17	13,762	12,892	51.9	0.1	(Z)	25.5	22.5	...
Machinery, equipment, supplies.....	85	50,149	45,182	92.7	(Z)	(Z)	3.1	3.1	1.0
Metals, metalwork (except scrap).....	29	22,610	19,243	97.3	...	...	...	2.7	...
Other merchandise agents, brokers.....	40	39,831	28,558	60.9	...	0.2	9.7	20.8	8.3
Assemblers of farm products.....	18	47,547	45,984	81.9	3.6	...	4.4	10.1	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.
¹Including sales by construction material distributors to contractors and builders. ²Including sales to contractors and builders. ³Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ⁴Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-45

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PORTLAND OREGON									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	90	77,352	72,025	12.5	0.2	0.4	78.5	5.9	2.5
General-line grocery wholesalers.....	9	46,817	46,817	4.2	...	0.1	94.1	1.3	0.2
Confectionery wholesalers.....	10	3,130	1,977	(V)	(V)	(V)	(V)	(V)	(V)
Fish, sea food distributors.....	7	2,754	2,754	35.7	1.5	6.2	54.8	1.8	...
Meat, meat products wholesalers.....	19	9,180	7,080	51.1	1.2	...	41.6	4.3	1.9
Specialty-line grocery wholesalers.....	45	15,471	13,397	17.5	0.1	0.2	59.2	11.6	11.5
Farm products (edible) distributors.....	42	26,369	20,639	2.7	...	0.9	58.9	36.1	1.4
Poultry, poultry products distributors.....	8	2,155	2,119	21.7	...	6.7	40.9	27.6	3.1
Fresh fruit, vegetable wholesalers.....	34	24,214	18,520	0.5	...	0.3	60.9	37.1	1.2
Beer, wine, distilled spirits wholesalers.....	29	12,584	11,427	...	2.9	...	93.9	3.2	...
Beer, ale distributors.....	21	(D)	8,237	...	0.5	...	96.0	3.5	...
Wine, distilled spirits wholesalers.....	8	(D)	3,190	...	9.2	...	88.5	2.3	...
Tobacco distributors.....	13	12,935	12,935	1.3	0.5	...	95.6	2.6	...
Drugs, chemicals, allied products wholesalers.....	40	30,416	25,559	29.0	0.4	0.3	62.4	8.0	...
General-line drug wholesalers.....	4	16,637	(D)	3.2	0.3	0.1	96.4	(Z)	...
Specialty-line drug, toiletries wholesalers.....	14	4,308	3,885	44.1	...	0.1	75.8	20.0	...
Industrial chemicals, explosives distributors.....	13	8,502	8,031	82.6	...	0.7	2.9	13.7	...
Paint, varnish wholesalers.....	9	969	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	23	(D)	7,569	7.7	0.2	0.2	91.9	0.1	...
Clothing, furnishings, footwear wholesalers.....	16	(D)	3,364	3.6	...	0.1	96.3	0.1	...
General-line dry goods wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	5	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	31	22,127	18,489	26.4	0.1	1.0	69.8	2.8	...
Furniture (household, office) wholesalers.....	13	(D)	5,334	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers.....	18	(D)	13,155	4.7	...	1.3	90.1	3.9	...
Paper, allied products wholesalers.....	27	18,558	17,529	75.6	0.2	1.3	20.4	2.4	...
Coarse paper and products wholesalers.....	14	15,865	15,607	75.3	0.2	1.3	20.5	2.7	...
Printing and fine paper distributors.....	6	(D)	1,596	86.5	0.1	1.8	11.2	0.5	...
Stationery, office supplies wholesalers.....	7	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	16	172,882	171,940	18.9	...	0.7	0.4	35.2	44.8
Automotive wholesalers.....	122	40,951	33,526	30.9	1.9	0.6	² 38.0	28.6	0.1
Motor vehicle distributors.....	14	8,429	4,323	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	108	32,522	29,203	21.3	2.1	0.7	³ 43.0	32.8	0.1
Electrical, electronics, appliance distributors.....	58	68,228	53,172	21.3	0.7	2.0	⁴ 65.1	8.9	2.0
Electrical apparatus, supplies distributors.....	26	35,149	32,257	34.0	0.2	3.3	⁵ 45.0	14.1	3.3
Electrical appliance, radio, TV set wholesalers.....	27	30,722	18,558	(V)	(V)	(V)	(V)	(V)	(V)
Electronic parts, equipment distributors.....	5	2,357	2,357	6.3	...	0.4	⁶ 91.0	2.3	...
Hardware, plumbing-heating goods wholesalers.....	46	47,319	44,451	29.0	0.2	0.3	65.0	5.4	0.1
Hardware wholesalers.....	21	26,733	26,123	24.3	0.2	0.2	74.7	0.6	0.1
Plumbing, heating equipment, supplies distributors.....	25	20,586	18,328	35.7	0.2	0.6	51.1	12.3	...
Lumber, construction materials distributors.....	148	258,975	242,383	9.7	⁷ 5.5	0.9	27.0	52.3	4.5
Lumber, millwork wholesalers.....	106	238,383	224,478	10.2	⁷ 1.3	1.0	27.0	55.7	4.8
Construction materials distributors.....	42	20,592	17,905	4.2	⁷ 58.0	0.5	26.6	9.7	1.0
Machinery, equipment, supplies distributors.....	242	100,026	83,884	68.8	(⁸)	0.9	19.4	8.8	1.9
Air conditioning, commercial refrigeration equipment distributors.....	13	2,925	1,341	(V)	(V)	(V)	(V)	(V)	(V)
Commercial machines, equipment distributors.....	25	7,065	5,451	86.1	(⁸)	0.3	8.9	4.4	0.3
Construction machinery, equipment dealers.....	25	24,177	24,168	84.4	(⁸)	0.6	0.9	9.8	4.2
Farm-garden machinery, equipment wholesalers.....	16	10,911	10,429	7.3	(⁸)	0.1	89.9	2.2	0.5
Industrial machinery, equipment distributors.....	49	13,899	10,345	75.0	(⁸)	2.1	5.8	15.0	2.0
Industrial materials, supplies distributors.....	53	23,680	17,573	71.4	(⁸)	1.0	12.4	13.3	1.9
Professional equipment, supplies distributors.....	18	6,508	5,879	82.4	(⁸)	0.6	16.4	0.6	...
Service establishment supply houses.....	35	7,751	6,477	64.6	(⁸)	1.7	29.5	4.3	...
Transportation equipment distributors.....	8	3,110	2,221	83.6	(⁸)	0.2	12.5	3.6	...
Metals, metalwork (except scrap) distributors.....	31	21,350	21,237	68.0	(⁸)	0.9	11.6	15.6	3.9
Iron, steel and products distributors.....	24	17,173	17,126	79.3	(⁸)	0.9	13.2	6.2	0.5
Nonferrous metals distributors.....	7	4,177	4,111	21.5	(⁸)	1.0	4.5	55.0	18.1
Scrap, waste materials dealers.....	32	(D)	8,354	70.6	(⁸)	...	(⁹)	28.3	1.1
Iron, steel scrap dealers.....	15	(D)	1,776	40.5	(⁸)	...	(⁹)	54.1	5.3
Waste materials dealers.....	17	7,127	6,578	78.8	(⁸)	...	(⁹)	21.3	...
Other merchant wholesalers.....	133	58,660	49,945	21.6	1.2	1.0	59.2	14.2	2.7
Amusement, sporting goods distributors.....	22	11,661	11,645	33.2	0.2	0.1	61.0	5.6	(Z)
Book, magazine, newspaper wholesalers.....	31	7,377	6,854	58.4	0.1	0.8	40.6	(D)	(D)
Coal wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	16	16,136	14,386	1.6	0.2	0.3	58.6	33.9	5.3
Jewelry wholesalers.....	8	(D)	(D)	...	...	...	100.0	(V)	(V)
Petroleum products distributors.....	14	6,750	1,057	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	9	1,229	1,002	10.6	5.2	...	75.3	8.9	...
Flower, bulb, plant wholesalers.....	11	2,593	2,498	0.1	0.3	...	84.3	14.6	0.6
Miscellaneous products merchant wholesalers.....	21	10,215	9,804	25.2	1.8	3.7	52.1	11.2	6.0
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	33	95,072		Not analyzed by class of customer					
Textile mill products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 19.7 to repair shops, 18.3 to retailers. ³Includes 22.5 to repair shops, 20.5 to retailers. ⁴Includes 3.1 to repair shops, 62.0 to retailers. ⁵Includes 1.6 to repair shops, 43.4 to retailers. ⁶Includes 31.0 to repair shops, 60.0 to retailers. ⁷Including sales to contractors and builders. ⁸Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁹Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
PORTLAND, OREGON—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	3	(D)	(D)	29.3	...	...	0.8	69.9	...
Chemicals and allied products.....	26	31,869	31,556	32.8	1.1	2.1	38.5	24.4	1.2
Rubber products.....	9	21,523	21,239	12.9	...	0.6	61.3	25.3	...
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	7	7,601	5,099	(V)	(V)	(V)	(V)	(V)	(V)
Primary metal products.....	10	23,265	23,265	54.9	(1)	18.3	0.5	26.3	...
Fabricated metal products.....	17	32,338	31,274	81.1	...	0.4	2.6	16.0	(Z)
Machinery (except electrical).....	48	48,716	48,716	27.4	0.1	1.2	61.4	9.1	0.9
Electrical machinery.....	16	39,104	39,033	53.7	...	29.9	7.1	9.3	(Z)
Transportation equipment.....	15	123,048	121,409	5.7	0.3	0.1	93.2	0.7	...
Instruments and related products.....	13	8,100	8,060	54.5	2.5	1.4	23.4	7.2	11.0
Other manufacturers' products*	17	(D)	(D)	Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	29	62,767	51,854	17.2	...	0.3	18.0	63.4	1.1
Farm products (edible).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products.....	...	...	...	...	...	...	...	...	...
Fruits, vegetables.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	5	(D)	(D)	38.3	...	0.1	8.3	53.2	...
Apparel (including footwear).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	5	5,997	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Furniture, home furnishings.....	5	(D)	(D)	4.1	...	...	29.1	66.9	...
Paper, allied products.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	12	29,823	23,782	71.2	6.8	...	1.0	21.0	...
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	7	27,262	22,837	72.7	7.1	...	0.6	19.7	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	9	4,159	3,481	50.4	...	...	6.7	42.9	...
Electrical-electronic apparatus, equipment, appliances.....	18	9,725	8,745	26.8	...	2.1	...	71.1	...
Hardware, plumbing, heating goods.....	19	(D)	8,205	10.2	...	0.7	16.9	63.8	8.5
Lumber, construction materials.....	14	(D)	87,078	31.5	...	...	42.4	12.3	13.8
Machinery, equipment, supplies.....	15	(D)	5,091	80.0	...	0.1	3.3	16.6	...
Metals, metalwork (except scrap).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	13	20,209	19,132	17.0	2.6	...	3.2	71.4	5.8
Assemblers of farm products.....	25	26,948	15,005	(V)	(V)	(V)	(V)	(V)	(V)
PROVIDENCE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	128	72,187	60,768	14.6	0.7	0.6	74.7	9.4	...
General-line grocery wholesalers.....	13	25,216	22,324	10.0	...	0.1	89.5	0.3	...
Confectionery wholesalers.....	6	(D)	3,486	0.1	...	0.3	73.7	25.8	...
Fish, sea food distributors.....	21	4,009	2,861	14.6	5.6	...	48.8	31.0	...
Meat, meat products wholesalers.....	32	(D)	19,988	7.7	1.3	0.1	87.3	3.6	...
Specialty-line grocery wholesalers.....	56	16,567	12,109	38.7	...	2.3	33.0	25.9	...
Farm products (edible) distributors.....	48	18,603	16,083	5.2	...	1.1	84.3	9.4	...
Poultry, poultry products distributors.....	8	(D)	754	(V)	(V)	(V)	(V)	(V)	(V)
Fresh fruit, vegetable wholesalers.....	40	(D)	15,329	5.4	...	1.1	83.6	9.9	...
Beer, wine, distilled spirits wholesalers.....	30	(D)	(D)	...	0.1	...	99.9	...	...
Beer, ale distributors.....	20	(D)	(D)	...	0.2	...	99.8	...	...
Wine, distilled spirits wholesalers.....	10	(D)	(D)	...	...	...	99.9	0.1	...
Tobacco distributors.....	31	(D)	27,908	1.9	0.1	...	76.2	21.8	...
Drugs, chemicals, allied products wholesalers.....	50	31,386	29,739	42.1	1.2	...	42.9	13.6	0.2
General-line drug wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line drug, toiletries wholesalers.....	5	(D)	(D)	1.2	...	...	98.6	...	0.2
Industrial chemicals, explosives distributors.....	34	18,497	16,948	69.2	1.2	...	5.6	23.7	0.3
Paint, varnish wholesalers.....	9	(D)	1,363	37.8	11.2	0.1	50.8	...	...
Dry goods, apparel wholesalers.....	59	19,975	16,415	12.1	1.0	...	57.2	27.6	2.1
Clothing, furnishings, footwear wholesalers.....	22	6,258	6,015	7.2	1.4	...	66.6	24.8	...
General-line dry goods wholesalers.....	3	2,912	2,912	12.0	...	...	88.0	...	...
Specialty-line dry goods wholesalers.....	34	10,805	7,488	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	29	10,676	10,247	14.0	1.4	0.4	76.5	7.6	0.1
Furniture (household, office) wholesalers.....	11	1,703	1,487	59.3	0.7	0.2	38.3	1.4	...
Home furnishings, floor coverings wholesalers.....	18	8,973	8,760	6.3	1.5	0.4	83.0	8.6	0.1
Paper, allied products wholesalers.....	41	(D)	11,540	61.6	0.1	0.9	35.6	1.8	...
Coarse paper and products wholesalers.....	25	9,283	8,812	67.5	0.2	1.1	29.0	2.3	...
Printing and fine paper distributors.....	6	2,795	1,469	(V)	(V)	(V)	(V)	(V)	(V)
Stationery, office supplies wholesalers.....	8	(D)	(D)	98.8	...	...	0.8	0.4	...
Wallpaper wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	12	(D)	35,032	(V)	(V)	(V)	(V)	(V)	(V)
Automotive wholesalers.....	82	16,456	11,947	20.6	8.0	0.9	257.2	12.1	1.3
Motor vehicle distributors.....	11	(D)	1,662	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	71	(D)	10,285	22.9	8.8	1.0	359.0	8.2	0.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ²Includes 21.6 to repair shops, 35.6 to retailers. ³Includes 24.8 to repair shops, 34.2 to retailers.

CLASS OF CUSTOMER

4-47

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	
PROVIDENCE—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors.....	49	(D)	30,902	22.4	0.5	0.7	² 70.2	6.3	...
Electrical apparatus, supplies distributors.....	23	(D)	13,001	49.9	1.2	1.2	² 46.7	1.1	...
Electrical appliance, radio, TV set wholesalers.....	17	15,510	15,254	0.2	...	...	⁴ 88.0	11.8	...
Electronic parts, equipment distributors.....	9	(D)	2,647	14.5	...	2.1	² 83.4	...	...
Hardware, plumbing-heating goods wholesalers.....	40	(D)	10,952	45.8	2.6	0.4	44.2	7.0	...
Hardware wholesalers.....	6	1,551	760	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors.....	34	(D)	10,192	46.6	2.7	0.1	47.3	3.3	...
Lumber, construction materials distributors.....	44	22,783	18,824	4.4	⁶ 26.4	0.3	61.8	7.1	...
Lumber, millwork wholesalers.....	12	(D)	6,575	7.3	⁶ 3.4	0.5	73.8	15.0	...
Construction materials distributors.....	32	(D)	12,249	2.8	⁶ 38.7	0.1	55.5	2.8	...
Machinery, equipment, supplies distributors.....	140	(D)	25,418	79.3	(?)	0.6	9.6	9.6	0.8
Air conditioning, commercial refrigeration equipment distributors	7	(D)	1,578	70.6	(?)	0.3	26.0	3.1	...
Commercial machines, equipment distributors.....	11	2,762	2,734	77.5	(?)	1.1	2.7	18.0	0.7
Construction machinery, equipment dealers.....	6	1,710	1,197	99.2	(?)	0.7	0.2	...	...
Farm-garden machinery, equipment wholesalers.....	5	(D)	(D)	58.5	(?)	1.1	39.1	1.3	...
Industrial machinery, equipment distributors.....	29	(D)	3,160	(V)	(V)	(V)	(V)	(V)	(V)
Industrial materials, supplies distributors.....	42	(D)	10,063	86.4	(?)	0.4	6.6	6.3	0.2
Professional equipment, supplies distributors.....	10	(D)	1,598	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses.....	29	4,636	3,916	66.5	(?)	0.7	18.5	13.0	1.3
Transportation equipment distributors.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap) distributors.....	11	(D)	6,372	85.5	(?)	0.1	0.5	14.0	...
Iron, steel and products distributors.....	6	2,572	1,380	(V)	(V)	(V)	(V)	(V)	(V)
Nonferrous metals distributors.....	5	(D)	4,992	86.7	(?)	...	0.6	12.7	...
Scrap, waste materials dealers.....	76	24,747	23,499	52.1	(?)	...	(⁸)	47.7	0.2
Iron, steel scrap dealers.....	20	(D)	6,828	30.9	(?)	...	(⁸)	69.1	...
Waste materials dealers.....	56	(D)	16,671	60.7	(?)	...	(⁸)	38.9	0.3
Other merchant wholesalers.....	173	(D)	45,960	52.5	1.3	0.3	30.0	15.1	0.8
Amusement, sporting goods distributors.....	18	2,964	2,705	6.1	5.2	0.3	74.5	13.6	0.2
Book, magazine, newspaper wholesalers.....	17	5,301	5,193	...	...	...	93.2	6.8	...
Coal wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	4	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers.....	80	16,153	12,924	34.9	(Z)	0.6	33.7	30.3	0.6
Petroleum products distributors.....	12	(D)	3,267	12.6	6.2	1.0	56.3	23.8	...
Gift, art goods, greeting card wholesalers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Flower, bulb, plant wholesalers.....	3	(D)	(D)	7.1	21.9	...	66.1	4.9	...
Miscellaneous products merchant wholesalers.....	35	22,208	21,516	87.9	0.9	...	2.8	7.1	1.3
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	18	(D)	...	Not analyzed by class of customer					
Textile mill products.....	...	...	...	...	...	...	...	...	...
Apparel and related products.....	...	...	...	...	...	...	...	...	...
Furniture and fixtures.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	4	885	885	99.5	...	...	0.2	0.2	...
Chemicals and allied products.....	14	110,770	110,770	97.8	0.6	(Z)	0.4	0.5	0.8
Rubber products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Leather and leather products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Primary metal products.....	8	26,004	26,004	85.0	(?)	(Z)	...	14.9	...
Fabricated metal products.....	...	...	...	...	...	...	...	...	...
Machinery (except electrical).....	24	11,617	11,279	55.1	0.4	3.3	14.9	23.9	2.4
Electrical machinery.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Transportation equipment.....	3	(D)	(D)	74.8	3.2	...	21.5	0.5	...
Instruments and related products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products*.....	11	(D)	...	Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	9	10,147	8,672	5.8	...	...	11.3	83.0	...
Farm products (edible).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	...	...	...	...	...	...	...	...	...
Apparel (including footwear).....	...	...	...	...	...	...	...	...	...
Dry goods, piece goods.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	...	...	...	...	...	...	...	...	...
Paper, allied products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cotton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Grain.....	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	...	...	...	...	...	...	...	...	...
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	...	...	...	...	...	...	...	...	...
Electrical-electronic apparatus, equipment, appliances.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing, heating goods.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies.....	15	(D)	(D)	92.6	0.1	0.6	4.6	2.2	...
Metals, metalwork (except scrap).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	19	(D)	17,149	83.1	...	...	8.9	7.8	0.1
Assemblers of farm products.....	4	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Includes 2.3 to repair shops, 67.9 to retailers. ³Includes 1.8 to repair shops, 44.9 to retailers. ⁴Includes 0.4 to repair shops, 87.6 to retailers. ⁵Includes 15.4 to repair shops, 68.0 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ST. LOUIS									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	205	235,080	213,341	26.6	0.6	0.5	62.3	9.1	0.8
General-line grocery wholesalers.....	23	121,125	109,709	9.2	0.5	0.7	86.7	1.6	1.4
Confectionery wholesalers.....	17	5,526	5,384	1.4	0.2	...	80.3	18.1	...
Fish, sea food distributors.....	6	3,783	3,583	5.0	1.1	1.7	60.1	32.1	...
Meat, meat products wholesalers.....	51	29,554	25,254	67.4	0.9	...	24.7	6.9	...
Specialty-line grocery wholesalers.....	108	75,092	69,411	42.5	0.6	0.5	36.4	19.9	0.2
Farm products (edible) distributors.....	144	78,271	63,117	9.2	0.6	1.2	57.1	31.8	0.1
Poultry, poultry products distributors.....	38	27,117	24,329	12.5	1.0	2.5	63.6	20.4	...
Fresh fruit, vegetable wholesalers.....	106	51,154	38,788	7.1	0.3	0.4	53.1	38.9	0.2
Beer, wine, distilled spirits wholesalers.....	56	62,116	55,567	0.6	0.1	0.1	92.4	6.7	...
Beer, ale distributors.....	29	14,318	13,434	...	0.4	0.2	99.3	...	...
Wine, distilled spirits wholesalers.....	27	47,798	42,133	0.8	...	(Z)	90.2	8.9	...
Tobacco distributors.....	32	44,911	42,708	0.5	1.9	...	90.3	7.2	...
Drugs, chemicals, allied products wholesalers.....	84	48,028	41,697	17.5	0.4	0.7	66.8	14.3	0.2
General-line drug wholesalers.....	5	24,219	24,219	4.0	0.1	0.1	95.6	0.2	...
Specialty-line drug, toiletries wholesalers.....	40	10,205	7,783	20.2	0.4	0.3	32.4	46.6	0.1
Industrial chemicals, explosives distributors.....	22	(D)	6,682	56.2	0.3	3.8	5.9	32.8	1.0
Paint, varnish wholesalers.....	17	(D)	3,013	31.8	3.6	0.2	59.7	4.1	0.4
Dry goods, apparel wholesalers.....	123	149,703	147,298	1.5	0.3	0.8	94.3	2.0	1.1
Clothing, furnishings, footwear wholesalers.....	89	43,543	41,256	0.8	0.3	...	95.8	2.7	0.3
General-line dry goods wholesalers.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	29	8,846	8,728	9.1	0.4	...	69.0	21.5	(Z)
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	72	32,797	30,119	11.5	3.3	0.7	73.2	10.5	0.7
Furniture (household, office) wholesalers.....	34	(D)	10,327	26.6	1.1	0.4	43.6	26.2	2.1
Home furnishings, floor coverings wholesalers.....	38	(D)	19,792	3.5	4.5	0.9	88.7	2.4	...
Paper, allied products wholesalers.....	71	72,835	71,429	53.4	...	1.0	30.6	14.9	...
Coarse paper and products wholesalers.....	34	40,457	40,063	43.5	...	1.4	35.6	19.5	...
Printing and fine paper distributors.....	13	26,675	26,559	65.5	(Z)	0.4	24.8	9.2	...
Stationery, office supplies wholesalers.....	23	(D)	(D)	70.6	0.5	1.3	18.7	8.9	...
Wallpaper wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	53	197,023	189,053	39.0	0.3	(Z)	2.8	53.3	4.6
Automotive wholesalers.....	177	80,788	70,555	12.2	2.6	0.5	57.2	26.3	1.3
Motor vehicle distributors.....	19	25,132	24,084	7.5	0.1	...	374.5	17.9	...
Automotive equipment, tire-tube wholesalers.....	158	55,656	46,471	14.6	3.9	0.7	448.2	30.6	2.0
Electrical, electronics, appliance distributors.....	86	122,071	103,609	29.7	1.4	0.5	57.0	1.4	(Z)
Electrical apparatus, supplies distributors.....	35	47,614	47,069	53.2	0.5	0.9	63.2	2.3	(Z)
Electrical appliance, radio, TV set wholesalers.....	28	69,033	51,541	5.7	1.6	(Z)	792.0	0.6	...
Electronic parts, equipment distributors.....	23	5,422	4,999	57.0	7.5	1.7	833.6	0.2	(Z)
Hardware, plumbing-heating goods wholesalers.....	71	73,899	59,457	23.4	1.8	1.1	69.0	4.6	(Z)
Hardware wholesalers.....	26	42,854	32,711	8.0	1.5	1.5	88.5	0.5	(Z)
Plumbing, heating equipment, supplies distributors.....	45	31,045	26,746	42.3	2.2	0.7	45.2	9.6	(Z)
Lumber, construction materials distributors.....	140	104,840	85,035	21.5	29.6	0.2	33.2	15.1	0.4
Lumber, millwork wholesalers.....	48	55,461	40,520	34.0	98.6	0.3	36.2	20.2	0.8
Construction materials distributors.....	92	49,379	43,556	9.4	94.8	0.1	29.9	10.7	(Z)
Machinery, equipment, supplies distributors.....	408	174,218	153,424	66.9	(10)	1.7	15.9	12.0	3.3
Air conditioning, commercial refrigeration equipment distributors.....	29	9,841	8,982	68.4	(10)	1.3	23.1	2.5	4.5
Commercial machines, equipment distributors.....	47	11,090	10,162	72.6	(10)	1.2	10.6	15.4	0.4
Construction machinery, equipment dealers.....	20	20,383	18,148	91.8	(10)	2.2	1.6	1.2	3.2
Farm-garden machinery, equipment wholesalers.....	12	12,519	12,519	6.8	(10)	...	86.8	6.4	...
Industrial machinery, equipment distributors.....	68	31,367	25,050	71.4	(10)	3.6	7.7	5.3	12.0
Industrial materials, supplies distributors.....	82	40,500	37,297	60.2	(10)	1.7	6.3	31.3	0.5
Professional equipment, supplies distributors.....	38	26,867	23,370	83.9	(10)	1.1	10.0	3.0	2.0
Service establishment supply houses.....	101	20,235	16,915	65.8	(10)	0.9	19.2	11.4	2.8
Transportation equipment distributors.....	11	3,416	981	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors.....	57	55,825	51,562	74.2	(10)	1.8	19.0	4.6	0.3
Iron, steel and products distributors.....	47	40,980	36,937	67.1	(10)	1.5	25.5	5.4	0.5
Nonferrous metals distributors.....	10	14,845	14,625	92.4	(10)	2.6	2.4	2.6	...
Scrap, waste materials dealers.....	147	55,320	52,849	78.5	(10)	(Z)	(11)	20.8	0.7
Iron, steel scrap dealers.....	69	37,047	36,072	85.0	(10)	...	(11)	15.0	...
Waste materials dealers.....	78	18,273	16,777	64.5	(10)	(Z)	(11)	33.4	2.1
Other merchant wholesalers.....	242	155,345	129,389	29.9	1.4	0.3	56.1	11.6	0.7
Amusement, sporting goods distributors.....	45	31,083	29,645	7.2	1.2	0.3	85.4	5.3	0.6
Book, magazine, newspaper wholesalers.....	28	6,318	4,911	19.7	1.2	...	78.8	0.2	0.2
Coal wholesalers.....	16	6,017	5,427	60.1	(10)	...	31.1	7.7	1.0
Farm supplies wholesalers.....	17	14,953	9,569	(V)	(V)	(V)	(V)	(V)	(V)
Jewelry wholesalers.....	33	(D)	(D)	1.5	1.4	...	86.1	10.9	...
Petroleum products distributors.....	25	21,210	9,293	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	13	(D)	(D)	2.8	...	...	93.2	4.0	...
Flower, bulb, plant wholesalers.....	11	2,622	2,482	...	...	...	97.4	2.6	...
Miscellaneous products merchant wholesalers.....	54	61,402	59,097	48.6	0.7	0.4	41.8	8.2	0.2
Manufacturers' sales branches, sales offices:				Not analyzed by class of customer					
Food and kindred products.....	45	135,355							
Textile mill products.....	15	29,700	29,676	55.0	(Z)	(Z)	23.0	21.9	0.1
Apparel and related products.....	7	12,657	12,657	19.0	...	...	48.9	32.1	...
Furniture and fixtures.....	10	5,964	5,266	23.6	...	0.2	76.0	...	0.1

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 12.0 to repair shops, 45.2 to retailers. ³Includes 0.1 to repair shops, 74.4 to retailers. ⁴Includes 18.1 to repair shops, 30.1 to retailers. ⁵Includes 2.9 to repair shops, 64.1 to retailers. ⁶Includes 2.6 to repair shops, 40.6 to retailers. ⁷Includes 1.0 to repair shops, 91.0 to retailers. ⁸Includes 25.7 to repair shops, 7.9 to retailers. ⁹Including sales to contractors and builders. ¹⁰Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ¹¹Sales, if any, to retailers combined with sales to whole-

CLASS OF CUSTOMER

4-49

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
ST. LOUIS—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	10	24,222	24,222	49.9	...	(Z)	0.3	49.7	...
Chemicals and allied products.....	61	197,747	170,652	45.4	0.1	0.6	34.5	19.2	0.2
Rubber products.....	13	35,888	35,145	11.5	(Z)	0.2	66.4	21.9	...
Leather and leather products.....	18	(D)	(D)	4.3	0.1	...	94.1	0.4	1.0
Stone, clay, and glass products.....	29	74,569	65,204	56.7	0.5	2.0	14.4	26.4	...
Primary metal products.....	44	370,755	349,253	86.6	(²)	2.4	0.9	9.9	0.2
Fabricated metal products.....	35	91,199	89,531	73.3	...	0.7	10.4	15.5	0.1
Machinery (except electrical).....	93	171,016	165,910	35.8	0.1	0.9	36.4	26.2	0.7
Electrical machinery.....	41	144,938	136,147	69.0	...	5.0	4.4	21.6	(Z)
Transportation equipment.....	20	(D)	(D)	4.6	0.2	1.1	92.0	2.1	...
Instruments and related products.....	22	13,362	13,332	81.6	0.6	3.1	5.4	8.4	0.9
Other manufacturers' products*.....	43	61,318	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	52	115,830	102,005	4.4	...	...	3.0	92.6	...
Farm products (edible).....	19	(D)	25,239	14.7	...	...	1.9	83.3	...
Dairy, poultry products.....	7	(D)	7,061	48.4	...	...	1.2	50.4	...
Fruits, vegetables.....	12	21,752	18,178	1.7	...	...	2.2	96.1	...
Drugs, chemicals, paints.....	8	(D)	4,989	80.0	...	...	2.8	17.2	...
Apparel (including footwear).....	15	12,876	12,203	20.2	...	...	64.0	7.6	8.2
Dry goods, piece goods.....	16	47,970	33,732	57.4	...	0.6	19.3	22.2	0.5
Furniture, home furnishings.....	9	(D)	2,393	36.7	...	...	38.2	25.0	...
Paper, allied products.....	13	(D)	(D)	93.6	...	...	4.1	2.3	...
Farm products (raw materials).....	55	326,244	201,962	(V)	(V)	(V)	(V)	(V)	(V)
Cotton.....	11	33,653	19,834	(V)	(V)	(V)	(V)	(V)	(V)
Grain.....	6	8,599	8,599	76.8	...	...	...	23.2	...
Hides, skins, raw furs.....	38	283,992	173,529	(V)	(V)	(V)	(V)	(V)	(V)
Livestock.....									
Tobacco (leaf).....									
Wool, mohair.....									
Miscellaneous inedible farm products.....									
Automotive.....	5	(D)	(D)	...	...	...	6.3	66.5	27.3
Electrical-electronic apparatus, equipment, appliances.....	33	(D)	18,666	59.9	...	0.1	4.7	35.3	...
Hardware, plumbing, heating goods.....	25	14,529	12,187	15.5	...	0.1	15.9	68.5	...
Lumber, construction materials.....	22	12,996	9,830	40.8	0.1	(Z)	48.8	10.2	...
Machinery, equipment, supplies.....	87	57,743	50,778	88.4	(Z)	1.2	2.6	7.8	(Z)
Metals, metalwork (except scrap).....	18	(D)	(D)	94.7	0.1	1.0	0.1	2.9	1.1
Other merchandise agents, brokers.....	65	66,817	54,594	38.8	(Z)	0.6	14.5	42.0	4.1
Assemblers of farm products.....	59	103,926	86,646	43.6	13.2	...	4.9	38.3	...
SAN ANTONIO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	69	73,646	59,753	10.2	0.3	1.5	69.6	18.2	0.2
General-line grocery wholesalers.....	11	44,184	32,919	2.7	...	0.7	96.5	0.1	...
Confectionery wholesalers.....	5	6,265	6,265	2.6	0.5	...	83.7	13.2	...
Meat, fish wholesalers.....	25	13,944	12,307	22.8	0.8	4.1	49.1	22.5	0.8
Specialty-line grocery wholesalers.....	28	9,253	6,895	27.3	0.7	2.3	27.5	42.2	(Z)
Farm products (edible) distributors.....	56	25,301	19,478	12.1	0.9	2.5	37.9	46.3	0.4
Poultry, poultry products distributors.....	8	1,861	1,400	15.6	8.9	...	48.5	26.9	...
Fresh fruit, vegetable wholesalers.....	48	23,440	18,078	11.8	0.2	2.7	37.1	47.8	0.5
Beer, wine, distilled spirits wholesalers.....	14	32,661	32,661	0.2	0.9	0.7	88.5	9.8	...
Tobacco distributors.....	5	12,273	12,273	...	...	11.3	79.4	9.3	...
Drugs, chemicals, allied products wholesalers.....	26	13,933	12,074	10.0	0.5	2.7	80.3	5.2	1.4
General- and specialty-line drug wholesalers.....	16	11,748	10,858	5.2	0.5	2.2	87.6	3.0	1.5
Industrial chemicals, paint wholesalers.....	10	2,185	1,216	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	21	8,178	8,045	1.4	0.9	0.8	95.9	...	1.0
Clothing, furnishings, footwear wholesalers.....	15	2,105	1,972	...	0.9	...	99.1	...	...
General- and specialty-line dry goods wholesalers.....	6	6,073	6,073	1.8	0.9	1.2	94.9	...	1.3
Furniture, home furnishings wholesalers.....	14	5,323	5,176	2.1	5.5	0.4	90.0	2.0	...
Paper, allied products wholesalers.....	15	8,375	7,816	17.4	0.4	1.5	66.1	14.5	0.1
Farm products (raw materials) merchants.....	12	6,905	5,124	16.3	3.9	0.4	13.3	63.3	2.8
Automotive wholesalers.....	68	13,002	9,609	19.9	1.4	1.0	³ 38.2	38.5	1.0
Electrical, electronics, appliance distributors.....	44	46,149	45,554	20.1	1.3	2.4	⁴ 75.4	0.6	(Z)
Hardware, plumbing-heating goods wholesalers.....	20	10,570	10,320	24.6	1.6	2.5	68.4	2.8	0.1
Hardware wholesalers.....	12	6,992	6,843	14.1	2.4	2.0	80.6	0.8	0.1
Plumbing, heating equipment, supplies distributors.....	8	3,578	3,477	45.3	(Z)	3.6	44.4	6.7	...
Lumber, construction materials distributors.....	46	38,272	33,081	6.4	⁵ 18.4	0.6	68.4	6.2	...
Lumber, millwork wholesalers.....	15	24,892	23,614	3.8	⁵ 1.8	0.8	87.4	6.2	...
Construction materials distributors.....	31	13,380	9,467	13.0	⁵ 59.6	0.2	21.2	6.1	...
Machinery, equipment, supplies distributors.....	125	47,193	42,665	59.5	(²)	1.8	23.8	13.6	1.3
Commercial machines, equipment distributors.....	15	6,899	6,793	66.5	(²)	1.8	31.7	0.1	...
Industrial machinery, equipment distributors.....	19	4,971	4,379	71.7	(²)	1.5	22.6	0.8	3.2
Industrial materials, supplies distributors.....	6	789	789	57.6	(²)	18.6	6.7	17.1	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ³Includes 28.5 to repair shops, 9.7 to retailers. ⁴Includes 4.4 to repair shops, 71.0 to retailers. ⁵Including sales to contractors and builders.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
SAN ANTONIO—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies distributors—Continued									
Professional equipment, supplies distributors.....	18	2,627	1,734	(V)	(V)	(V)	(V)	(V)	(V)
Service establishment supply houses.....	29	4,206	3,175	69.3	(²)	8.3	21.8	0.7	...
Other machinery, equipment, supplies distributors.....	38	27,701	25,795	53.7	(²)	0.4	22.8	21.4	1.6
Metals, metalwork (except scrap) distributors.....	9	6,978	6,176	67.8	(²)	8.7	20.4	0.2	2.9
Scrap, waste materials dealers.....	17	3,751	3,633	44.1	(²)	...	(³)	53.0	2.9
Other merchant wholesalers.....	67	18,610	16,075	23.9	2.0	4.8	61.9	6.7	0.8
Amusement, sporting goods distributors.....	12	3,394	3,029	23.1	...	25.1	49.7	2.1	(Z)
Jewelry wholesalers.....	3	1,208	1,208	...	...	...	97.2	2.8	...
Merchant wholesalers, n.e.c.....	52	14,008	11,838	26.5	2.7	0.1	61.5	8.2	1.1
Manufacturers' sales branches, sales offices.....	81	97,004	Not analyzed by class of customer						
Merchandise agents, brokers.....	55	94,563	88,141	38.3	0.6	0.5	10.5	49.8	0.3
Assemblers of farm products.....	14	14,756	14,746	62.9	3.1	2.4	17.4	14.2	...
SAN DIEGO									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	67	68,811	66,349	12.4	0.2	3.9	75.0	7.5	1.0
General-line grocery wholesalers.....	16	44,147	43,554	5.7	...	0.8	91.6	0.3	1.5
Confectionery wholesalers.....	8	3,510	3,478	...	...	17.1	82.6	...	...
Meat, fish wholesalers.....	21	13,515	11,878	30.3	0.8	0.1	33.9	34.9	...
Specialty-line grocery wholesalers.....	22	7,639	7,439	28.8	0.6	7.5	53.7	9.2	0.1
Farm products (edible) distributors.....	43	20,690	17,576	5.3	0.1	13.6	57.3	22.3	1.4
Poultry, poultry products distributors.....	10	3,327	2,463	14.6	...	...	72.4	13.0	...
Fresh fruit, vegetable wholesalers.....	33	17,363	15,113	3.8	0.1	15.8	54.9	23.8	1.6
Beer, wine, distilled spirits wholesalers.....	17	25,915	25,915	...	0.1	2.2	97.4	0.3	...
Tobacco distributors.....	10	6,543	6,543	...	...	10.1	80.7	1.3	7.8
Drugs, chemicals, allied products wholesalers.....	17	10,654	9,143	5.0	1.2	2.2	85.4	2.2	4.0
General- and specialty-line drug wholesalers.....	7	9,935	8,585	2.1	0.2	2.0	90.1	1.4	4.3
Industrial chemicals, paint wholesalers.....	10	719	558	50.9	16.8	4.3	13.0	14.3	0.6
Dry goods, apparel wholesalers.....	7	1,295	1,295	...	0.6	12.7	57.9	0.4	28.3
Clothing, furnishings, footwear wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers.....	5	(D)	(D)	...	0.5	13.9	54.8	...	30.9
Furniture, home furnishings wholesalers.....	11	2,077	1,066	(V)	(V)	(V)	(V)	(V)	(V)
Paper, allied products wholesalers.....	6	4,265	4,232	33.7	...	7.0	46.0	9.6	3.8
Farm products (raw materials) merchants.....	4	601	436	27.8	...	...	63.8	8.3	0.2
Automotive wholesalers.....	68	12,367	9,792	10.8	8.0	3.0	52.0	24.1	2.0
Electrical, electronics, appliance distributors.....	29	25,737	24,791	25.1	1.8	1.0	56.5	2.7	3.9
Hardware, plumbing-heating goods wholesalers.....	23	20,435	16,564	34.2	6.7	4.0	42.5	8.4	4.1
Hardware wholesalers.....	11	7,971	6,381	39.2	3.8	7.0	38.7	2.0	9.3
Plumbing, heating equipment, supplies distributors.....	12	12,464	10,183	31.1	8.6	2.2	44.9	12.4	0.9
Lumber, construction materials distributors.....	37	20,479	14,068	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork wholesalers.....	11	5,680	4,654	22.6	50.6	1.6	44.6	0.6	...
Construction materials distributors.....	26	14,799	9,414	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors.....	104	27,022	19,393	69.9	(²)	4.3	12.3	9.9	3.6
Commercial machines, equipment distributors.....	13	2,308	1,019	(V)	(V)	(V)	(V)	(V)	(V)
Industrial machinery, equipment distributors.....	12	2,942	2,878	72.2	(²)	3.9	13.7	5.2	5.0
Industrial materials, supplies distributors.....	13	5,410	4,877	75.5	(²)	6.0	9.4	8.1	1.0
Professional equipment, supplies distributors.....	15	2,206	1,957	60.6	(²)	1.4	29.2	6.0	2.8
Service establishment supply houses.....	22	5,826	2,675	(V)	(V)	(V)	(V)	(V)	(V)
Other machinery, equipment, supplies distributors.....	29	8,330	5,987	62.2	(²)	2.8	10.5	18.5	6.1
Metals, metalwork (except scrap) distributors.....	5	3,824	2,952	48.2	(²)	2.0	16.8	30.8	2.1
Scrap, waste materials dealers.....	12	2,690	2,690	3.8	(²)	0.9	...	395.3	...
Other merchant wholesalers.....	63	13,469	9,393	4.7	6.5	4.7	71.8	11.1	1.3
Amusement, sporting goods distributors.....	15	3,277	2,410	3.2	3.0	0.2	74.6	18.7	0.3
Jewelry wholesalers.....	5	1,305	1,251	8.1	15.4	1.4	65.9	0.7	8.4
Merchant wholesalers, n.e.c.....	43	8,887	5,732	(V)	(V)	(V)	(V)	(V)	(V)
Manufacturers' sales branches, sales offices.....	51	44,495	Not analyzed by class of customer						
Merchandise agents, brokers.....	24	22,469	20,083	23.9	6.3	0.3	24.1	42.4	2.8
Assemblers of farm products.....	22	13,780	4,710	(V)	(V)	(V)	(V)	(V)	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ³Sales, if any, to retailers combined with sales to wholesalers. ⁴Includes 26.9 to repair shops, 25.1 to retailers. ⁵Includes 3.9 to repair shops, 61.6 to retailers. ⁶Including sales to contractors and builders.

CLASS OF CUSTOMER

4-51

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
SAN FRANCISCO-OAKLAND									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	378	612,865	480,193	18.6	0.5	4.7	35.7	31.7	8.8
General-line grocery wholesalers.....	33	117,081	113,017	12.2	(Z)	2.6	73.0	5.2	6.9
Confectionery wholesalers.....	24	13,546	13,532	2.7	...	28.0	38.2	4.4	26.8
Fish, sea food distributors.....	40	18,542	14,278	9.5	0.2	3.0	47.5	39.7	...
Meat, meat products wholesalers.....	70	70,096	40,324	34.3	2.2	3.0	38.7	21.7	0.2
Specialty-line grocery wholesalers.....	211	393,600	299,042	20.2	0.4	4.8	20.5	44.0	10.2
Farm products (edible) distributors.....	157	103,831	83,296	9.4	0.4	5.0	51.1	23.6	10.5
Poultry, poultry products distributors.....	29	24,117	18,598	7.2	1.1	4.0	55.9	31.8	...
Fresh fruit, vegetable wholesalers.....	128	79,714	64,698	10.1	0.2	5.2	49.7	21.3	13.5
Beer, wine, distilled spirits wholesalers.....	119	166,013	163,520	0.1	0.1	0.6	74.4	23.1	1.6
Beer, ale distributors.....	57	37,718	36,366	...	(Z)	1.3	92.9	3.6	2.1
Wine, distilled spirits wholesalers.....	62	128,295	127,154	0.1	0.1	0.4	69.2	28.7	1.5
Tobacco distributors.....	37	52,883	51,866	0.1	0.2	1.7	91.1	6.8	0.1
Drugs, chemicals, allied products wholesalers.....	122	92,795	82,433	25.1	0.3	1.4	53.0	12.5	7.7
General-line drug wholesalers.....	5	20,583	20,583	3.9	0.1	0.3	95.1	0.3	0.3
Specialty-line drug, toiletries wholesalers.....	60	36,382	31,342	6.0	0.1	1.4	73.4	14.9	4.2
Industrial chemicals, explosives distributors.....	34	31,165	25,957	62.4	0.1	2.4	0.9	14.9	19.3
Paint, varnish wholesalers.....	23	4,665	4,551	41.0	3.1	0.4	18.2	37.4	...
Dry goods, apparel wholesalers.....	131	68,605	62,342	5.0	1.5	0.9	87.9	3.3	1.4
Clothing, furnishings, footwear wholesalers.....	89	40,694	35,032	2.3	2.3	0.5	88.6	4.1	2.1
General-line dry goods wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	39	8,311	7,710	25.3	1.2	2.5	63.5	7.6	...
Piece goods converters.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings wholesalers.....	124	64,881	58,899	21.9	1.4	1.9	67.4	7.3	0.1
Furniture (household, office) wholesalers.....	48	23,539	18,535	52.6	3.2	1.1	35.7	7.2	0.2
Home furnishings, floor coverings wholesalers.....	76	41,342	40,364	7.8	0.5	2.4	81.9	7.4	(Z)
Paper, allied products wholesalers.....	93	63,675	51,320	59.3	0.6	2.2	25.0	6.7	6.1
Coarse paper and products wholesalers.....	39	16,587	14,510	38.3	1.9	3.7	26.5	14.3	15.3
Printing and fine paper distributors.....	15	39,855	32,265	71.8	...	1.0	21.9	2.5	2.8
Stationery, office supplies wholesalers.....	29	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Wallpaper wholesalers.....	10	(D)	(D)	3.3	3.1	...	83.9	9.7	...
Farm products (raw materials) merchants.....	33	53,905	45,258	32.8	0.5	(Z)	2.4	37.0	27.3
Automotive wholesalers.....	286	80,856	67,418	14.1	4.9	1.7	² 50.6	21.5	7.2
Motor vehicle distributors.....	20	14,179	9,541	(V)	(V)	(V)	(V)	(V)	(V)
Automotive equipment, tire-tube wholesalers.....	266	66,677	57,877	12.4	3.9	1.9	³ 51.6	21.8	8.4
Electrical, electronics, appliance distributors.....	137	128,719	124,783	30.2	0.6	1.8	⁴ 53.1	10.4	3.9
Electrical apparatus, supplies distributors.....	56	66,577	65,079	51.4	0.4	1.6	⁵ 40.0	5.7	1.0
Electrical appliance, radio, TV set wholesalers.....	34	41,801	39,966	4.3	0.4	1.8	⁶ 80.9	12.2	0.3
Electronic parts, equipment distributors.....	47	20,341	19,738	13.1	1.8	2.0	⁷ 39.8	22.4	21.0
Hardware, plumbing-heating goods wholesalers.....	117	124,726	84,709	(V)	(V)	(V)	(V)	(V)	(V)
Hardware wholesalers.....	44	58,833	35,286	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors.....	73	65,893	49,423	59.6	(Z)	2.6	22.9	14.4	0.3
Lumber, construction materials distributors.....	212	178,734	142,949	10.6	⁸ 26.3	1.7	33.4	21.6	6.3
Lumber, millwork wholesalers.....	103	125,607	101,099	10.2	⁹ 9.5	2.1	42.1	27.3	8.8
Construction materials distributors.....	109	53,127	41,850	11.8	⁸ 66.9	0.8	12.3	7.8	0.4
Machinery, equipment, supplies distributors.....	653	239,549	208,520	57.8	(⁹)	4.3	15.8	9.1	13.0
Air conditioning, commercial refrigeration equipment distributors.....	35	10,597	4,690	(V)	(V)	(V)	(V)	(V)	(V)
Commercial machines, equipment distributors.....	74	18,412	15,464	81.5	(⁹)	2.1	9.4	5.9	1.1
Construction machinery, equipment dealers.....	47	33,848	33,511	65.4	(⁹)	7.2	11.3	2.4	13.6
Farm-garden machinery, equipment wholesalers.....	23	11,296	9,805	7.6	(⁹)	0.9	70.7	15.0	5.7
Industrial machinery, equipment distributors.....	131	42,314	36,866	60.9	(⁹)	6.5	16.4	7.1	9.3
Industrial materials, supplies distributors.....	131	68,660	59,773	47.5	(⁹)	3.3	7.1	13.3	28.9
Professional equipment, supplies distributors.....	65	20,625	18,068	72.5	(⁹)	2.1	19.4	4.9	1.1
Service establishment supply houses.....	112	24,706	22,986	64.5	(⁹)	3.8	17.1	13.6	1.0
Transportation equipment distributors.....	35	9,091	7,357	49.7	(⁹)	5.2	22.3	14.1	8.7
Metals, metalwork (except scrap) distributors.....	83	62,830	59,992	48.7	(⁹)	1.9	21.0	22.7	5.7
Iron, steel and products distributors.....	67	52,841	50,128	49.0	(⁹)	1.9	22.0	21.6	5.5
Nonferrous metals distributors.....	16	9,989	9,864	46.9	(⁹)	2.2	15.9	28.3	6.6
Scrap, waste materials dealers.....	95	27,968	25,535	60.3	(⁹)	0.5	(¹⁰)	23.3	15.9
Iron, steel scrap dealers.....	49	17,197	15,461	68.0	(⁹)	...	(¹⁰)	14.4	17.7
Waste materials dealers.....	46	10,771	10,074	48.6	(⁹)	1.2	(¹⁰)	37.0	13.3
Other merchant wholesalers.....	366	264,403	232,799	12.0	1.0	3.5	32.3	26.0	25.3
Amusement, sporting goods distributors.....	70	25,811	22,683	8.5	1.9	1.7	67.8	18.4	1.6
Book, magazine, newspaper wholesalers.....	22	11,259	10,270	16.7	(Z)	0.8	74.1	8.3	...
Coal wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	30	49,385	46,301	22.8	0.6	2.4	6.1	66.4	1.9
Jewelry wholesalers.....	46	15,621	15,074	1.5	4.3	11.1	75.2	7.9	(Z)
Petroleum products distributors.....	20	15,388	3,950	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	32	(D)	(D)	12.3	5.0	3.7	69.1	9.6	0.2
Flower, bulb, plant wholesalers.....	37	11,339	9,076	5.4	0.4	...	53.2	40.0	1.0
Miscellaneous products merchant wholesalers.....	107	132,134	122,644	9.9	0.6	3.8	24.3	15.8	45.7
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	91	479,025	Not reported by class of customer						
Textile mill products.....	25	(D)	(D)	13.2	...	0.3	46.2	39.8	0.5
Apparel and related products.....	10	30,860	30,860	60.3	0.1	0.4	31.4	7.7	0.1
Furniture and fixtures.....	7	4,791	4,791	38.8	...	13.6	47.5	...	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 17.8 to repair shops, 32.8 to retailers. ³Includes 20.7 to repair shops, 30.9 to retailers. ⁴Includes 2.9 to repair shops, 50.2 to retailers. ⁵Includes 1.6 to repair shops, 38.4 to retailers. ⁶Includes 2.0 to repair shops, 78.9 to retailers. ⁷Includes 9.0 to repair shops, 30.8 to retailers. ⁸Including sales to contractors and builders. ⁹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ¹⁰Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
SAN FRANCISCO-OAKLAND—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	33	140,266	128,737	61.5	...	0.3	1.4	34.9	1.9
Chemicals and allied products.....	98	282,566	246,195	41.1	4.2	3.0	19.8	28.4	3.6
Rubber products.....	20	(D)	(D)	14.8	(Z)	3.2	55.4	26.6	(Z)
Leather and leather products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay, and glass products.....	27	84,754	73,350	75.6	0.5	0.8	3.7	19.1	0.4
Primary metal products.....	45	312,756	304,151	74.8	(1)	1.4	0.4	21.9	1.5
Fabricated metal products.....	43	166,315	159,603	73.9	0.9	1.3	1.4	21.0	1.5
Machinery (except electrical).....	152	186,506	175,482	52.9	0.2	3.4	24.8	17.3	1.3
Electrical machinery.....	58	158,873	158,807	59.9	0.2	1.5	5.5	32.6	0.3
Transportation equipment.....	31	264,299	257,737	7.6	3.6	1.1	84.7	2.9	0.1
Instruments and related products.....	35	40,258	17,044	(V)	(V)	(V)	(V)	(V)	(V)
Other manufacturers' products*.....	67	112,111	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	122	358,976	327,513	17.8	...	1.3	6.4	72.2	2.2
Farm products (edible).....	24	60,307	56,955	1.4	...	0.2	21.4	76.8	0.1
Dairy, poultry products.....	4	(D)	(D)	4.6	...	...	87.1	8.1	0.2
Fruits, vegetables.....	20	(D)	(D)	0.8	...	0.2	9.4	89.4	0.1
Drugs, chemicals, paints.....	31	31,873	22,429	47.3	...	3.6	8.7	40.0	0.4
Apparel (including footwear).....	23	(D)	11,462	...	0.1	43.1	52.7	4.2	...
Dry goods, piece goods.....	11	(D)	10,676	39.4	...	...	37.7	22.9	...
Furniture, home furnishings.....	56	33,181	25,843	4.3	0.2	3.5	72.3	19.7	(Z)
Paper, allied products.....	21	24,705	6,193	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (raw materials).....	16	30,966	24,823	24.2	0.5	0.8	0.8	69.9	3.9
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	4	(D)	(D)	53.0	...	...	...	3.1	43.9
Livestock.....	6	14,347	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	3	4,587	4,587	30.5	...	4.2	4.4	61.0	...
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	17	10,083	9,201	42.5	5.3	0.1	7.5	41.8	2.8
Electrical-electronic apparatus, equipment, appliances.....	57	(D)	32,133	29.3	0.3	14.2	5.6	50.2	0.5
Hardware, plumbing, heating goods.....	44	(D)	20,887	4.1	(Z)	0.5	5.9	89.2	0.3
Lumber, construction materials.....	22	26,818	21,316	18.1	...	0.2	23.8	54.4	3.5
Machinery, equipment, supplies.....	87	44,002	42,122	55.8	(Z)	1.0	14.9	19.4	8.9
Metals, metalwork (except scrap).....	21	11,697	9,363	53.4	1.6	0.8	0.1	35.3	8.8
Other merchandise agents, brokers.....	92	118,706	96,550	47.0	0.3	0.6	11.2	25.2	15.7
Assemblers of farm products.....	41	63,130	39,676	(V)	(V)	(V)	(V)	(V)	(V)
SEATTLE									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	120	168,915	122,322	8.8	0.6	2.0	69.6	17.4	1.6
General-line grocery wholesalers.....	13	77,399	76,172	2.5	(Z)	0.9	89.3	7.4	(Z)
Confectionery wholesalers.....	16	5,053	4,565	0.7	0.1	22.3	50.6	26.1	0.2
Fish, sea food distributors.....	21	10,339	6,295	(V)	(V)	(V)	(V)	(V)	(V)
Meat, meat products wholesalers.....	12	8,549	3,337	(V)	(V)	(V)	(V)	(V)	(V)
Specialty-line grocery wholesalers.....	58	67,575	31,953	(V)	(V)	(V)	(V)	(V)	(V)
Farm products (edible) distributors.....	45	34,053	30,903	2.8	0.1	5.3	70.2	20.0	1.6
Poultry, poultry products distributors.....	15	7,212	6,814	6.1	0.5	6.2	83.6	3.6	...
Fresh fruit, vegetable wholesalers.....	30	26,841	24,089	1.8	...	5.0	66.4	24.7	2.0
Beer, wine, distilled spirits wholesalers.....	26	33,557	30,237	...	0.1	0.5	88.7	10.7	...
Beer, ale distributors.....	17	16,365	15,663	...	0.2	0.3	98.1	1.4	...
Wine, distilled spirits wholesalers.....	9	17,192	14,574	...	...	0.7	78.7	20.6	...
Tobacco distributors.....	9	12,798	10,970	0.1	...	...	87.9	12.0	...
Drugs, chemicals, allied products wholesalers.....	44	35,739	31,563	34.2	0.6	0.7	59.0	5.1	0.4
General-line drug wholesalers.....	4	(D)	(D)	4.3	0.3	0.3	95.1	0.1	...
Specialty-line drug, toiletries wholesalers.....	14	5,323	4,291	3.4	0.3	...	95.7	0.6	...
Industrial chemicals, explosives distributors.....	12	13,012	11,496	82.4	0.9	1.2	0.9	13.6	1.1
Paint, varnish wholesalers.....	14	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	35	10,672	7,830	6.3	2.7	1.7	88.8	0.5	(Z)
Clothing, furnishings, footwear wholesalers.....	20	5,965	5,577	0.1	1.2	1.1	97.4	0.1	(Z)
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	14	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	52	28,488	25,620	18.9	0.9	0.7	70.0	8.8	0.6
Furniture (household, office) wholesalers.....	23	6,565	5,298	55.9	3.9	1.5	29.3	8.4	0.9
Home furnishings, floor coverings wholesalers.....	29	21,923	20,322	9.3	0.2	0.5	80.6	8.9	0.5
Paper, allied products wholesalers.....	30	20,810	19,579	58.9	(Z)	4.6	25.3	11.2	0.1
Coarse paper and products wholesalers.....	13	17,094	16,116	57.4	...	4.8	25.1	12.7	0.1
Printing and fine paper distributors.....	3	(D)	(D)	83.0	...	1.0	7.8	8.2	...
Stationery, office supplies wholesalers.....	14	(D)	(D)	53.8	...	5.8	38.8	1.5	...
Wallpaper wholesalers.....	...	...	...	...	...	...	...	...	...
Farm products (raw materials) merchants.....	18	21,307	18,692	67.6	0.4	(Z)	9.5	15.0	7.5
Automotive wholesalers.....	132	39,882	32,583	30.4	1.7	3.1	246.1	18.1	0.6
Motor vehicle distributors.....	22	10,420	8,526	43.0	0.1	6.2	35.8	13.6	1.3
Automotive equipment, tire-tube wholesalers.....	110	29,462	24,057	25.9	2.2	2.1	49.7	19.7	0.4

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ²Includes 16.3 to repair shops, 29.8 to retailers. ³Includes 0.1 to repair shops, 35.7 to retailers. ⁴Includes 22.0 to repair shops, 27.7 to retailers.

CLASS OF CUSTOMER

4-53

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
SEATTLE—Continued									
Merchant wholesalers—Continued									
Electrical, electronics, appliance distributors.....	78	82,783	72,014	24.1	2.7	2.4	² 67.4	3.3	0.3
Electrical apparatus, supplies distributors.....	32	35,292	31,666	40.5	1.9	3.0	³ 52.6	2.1	(Z)
Electrical appliance, radio, TV set wholesalers.....	29	42,314	35,855	9.6	2.2	1.5	⁴ 82.1	4.1	0.5
Electronic parts, equipment distributors.....	17	5,177	4,493	23.8	11.9	4.8	⁵ 54.3	5.3	...
Hardware, plumbing-heating goods wholesalers.....	64	36,530	28,811	37.4	2.2	1.7	40.4	14.7	3.6
Hardware wholesalers.....	24	17,999	14,533	21.1	2.1	1.5	57.6	13.4	4.4
Plumbing, heating equipment, supplies distributors.....	40	18,531	14,278	54.1	2.3	2.0	23.0	15.9	2.7
Lumber, construction materials distributors.....	129	118,860	95,113	15.7	⁶ 11.4	3.1	29.0	30.7	10.1
Lumber, millwork wholesalers.....	83	94,241	79,875	14.8	^{65.0}	3.1	32.4	32.8	11.9
Construction materials distributors.....	46	24,619	15,238	(V)	(V)	(V)	(V)	(V)	(V)
Machinery, equipment, supplies distributors.....	294	125,085	91,163	63.0	(?)	5.6	18.2	10.7	2.6
Air conditioning, commercial refrigeration equipment distributors	17	5,463	4,743	37.1	(?)	1.2	41.7	19.2	0.8
Commercial machines, equipment distributors.....	31	11,828	7,075	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers.....	20	15,416	11,003	73.2	(?)	2.9	12.5	10.3	1.2
Farm-garden machinery, equipment wholesalers.....	8	3,047	2,637	10.1	(?)	0.8	79.5	9.4	0.2
Industrial machinery, equipment distributors.....	56	24,872	18,626	59.4	(?)	16.0	12.2	10.1	2.3
Industrial materials, supplies distributors.....	68	27,041	23,661	62.1	(?)	3.5	11.2	17.1	6.0
Professional equipment, supplies distributors.....	24	11,473	9,338	62.1	(?)	5.9	25.7	4.3	2.0
Service establishment supply houses.....	46	9,194	6,191	(V)	(V)	(V)	(V)	(V)	(V)
Transportation equipment distributors.....	24	16,751	12,928	77.8	(?)	3.2	13.9	3.3	1.8
Metals, metalwork (except scrap) distributors.....	29	22,820	22,372	40.7	(?)	3.6	30.0	22.1	3.6
Iron, steel and products distributors.....	24	(D)	(D)	39.0	(?)	4.5	28.0	23.5	5.0
Nonferrous metals distributors.....	5	(D)	(D)	45.4	(?)	1.0	35.3	18.3	...
Scrap, waste materials dealers.....	39	13,642	12,181	28.0	(?)	1.6	(⁸)	48.7	21.6
Iron, steel scrap dealers.....	16	7,800	7,477	34.7	(?)	...	(⁸)	36.0	29.4
Waste materials dealers.....	23	5,842	4,704	17.4	(?)	4.2	(⁸)	69.1	9.3
Other merchant wholesalers.....	152	61,084	49,539	17.0	2.1	3.0	53.2	22.9	1.7
Amusement, sporting goods distributors.....	32	11,203	9,094	26.3	...	2.8	65.9	4.6	0.3
Book, magazine, newspaper wholesalers.....	7	4,617	4,591	...	...	1.2	93.7	5.1	...
Coal wholesalers.....	5	1,755	559	(V)	(V)	(V)	(V)	(V)	(V)
Farm supplies wholesalers.....	14	13,626	13,438	25.2	0.6	0.2	23.4	50.3	0.4
Jewelry wholesalers.....	24	6,820	5,487	...	3.2	1.5	93.4	1.6	0.3
Petroleum products distributors.....	11	1,910	835	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	14	2,231	1,736	...	0.1	0.1	81.7	17.5	0.6
Flower, bulb, plant wholesalers.....	11	2,771	2,023	24.1	(Z)	...	67.0	8.8	...
Miscellaneous products merchant wholesalers.....	34	16,051	11,776	14.2	1.5	8.7	41.0	28.4	6.1
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	40	144,022	Not analyzed by class of customer						
Textile mill products.....	6	5,080	5,080	10.8	...	(Z)	63.0	26.2	...
Apparel and related products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Furniture and fixtures.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper and allied products.....	8	(D)	(D)	47.7	...	0.3	0.2	51.8	...
Chemicals and allied products.....	38	72,448	67,824	36.7	0.5	1.8	26.8	34.1	0.1
Rubber products.....	12	(D)	(D)	4.3	...	1.9	73.0	20.7	0.1
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	14	(D)	25,144	67.3	0.1	0.7	2.7	29.2	0.1
Primary metal products.....	19	78,973	77,366	66.7	(?)	1.6	1.0	29.0	1.6
Fabricated metal products.....	18	(D)	25,772	63.4	...	1.0	0.3	35.1	0.2
Machinery (except electrical).....	65	48,345	47,200	57.0	0.3	3.8	20.7	14.2	4.0
Electrical machinery.....	33	70,524	70,518	56.3	0.1	13.6	2.9	25.9	1.1
Transportation equipment.....	13	75,963	52,810	57.2	0.5	1.3	31.7	9.3	(Z)
Instruments and related products.....	18	7,465	7,429	71.5	2.4	2.3	7.8	15.7	0.3
Other manufacturers' products*.....	26	39,982	Not analyzed by class of customer						
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	62	116,799	100,092	14.5	...	0.9	6.4	74.2	4.0
Farm products (edible).....	9	33,703	33,703	12.3	...	2.6	5.2	78.9	0.9
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	8	(D)	(D)	12.9	...	0.7	5.5	79.9	1.0
Drugs, chemicals, paints.....	10	5,295	5,156	7.8	...	27.6	14.1	50.5	...
Apparel (including footwear).....	6	5,241	4,602	41.4	...	...	26.0	32.6	...
Dry goods, piece goods.....	3	2,146	2,002	66.1	...	...	28.1	4.6	1.1
Furniture, home furnishings.....	11	(D)	3,019	...	...	...	68.5	31.4	...
Paper, allied products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	5	12,361	9,702	18.8	0.1	2.6	0.1	75.2	3.2
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Livestock.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive.....	6	(D)	(D)	...	...	...	...	100.0	...
Electrical-electronic apparatus, equipment, appliances	37	(D)	29,221	25.2	...	1.9	1.8	70.9	0.2
Hardware, plumbing, heating goods.....	32	11,758	10,138	15.6	...	1.3	6.5	75.5	1.0
Lumber, construction materials.....	16	27,638	26,588	7.8	...	0.1	4.3	87.7	(Z)
Machinery, equipment, supplies.....	41	14,118	12,097	52.1	(Z)	12.7	8.8	24.0	2.4
Metals, metalwork (except scrap).....	5	(D)	(D)	47.9	...	1.2	...	49.7	1.3
Other merchandise agents, brokers.....	27	27,166	23,456	13.5	0.3	1.3	25.8	21.2	37.8
Assemblers of farm products.....	8	7,922	276	(V)	(V)	(V)	(V)	(V)	(V)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufacturers, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufacturers. ¹Includes sales by construction material distributors to contractors and builders. ²Includes 3.1 to repair shops, 64.3 to retailers. ³Includes 1.5 to repair shops, 51.1 to retailers. ⁴Includes 1.3 to repair shops, 80.8 to retailers. ⁵Includes 28.2 to repair shops, 26.1 to retailers. ⁶Including sales to contractors and builders. ⁷Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc. users. ⁸Sales, if any, to retailers combined with sales to wholesalers.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
WASHINGTON, D. C.									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	123	119,007	111,723	21.5	0.3	2.6	69.9	5.5	0.1
General-line grocery wholesalers.....	11	(D)	39,575	0.2	...	0.3	93.7	5.8	...
Confectionery wholesalers.....	13	3,814	2,078	1.5	...	7.9	78.5	12.1	...
Fish, sea food distributors.....	11	(D)	3,070	77.3	1.0	3.6	18.0	0.1	...
Meat, meat products wholesalers.....	34	(D)	37,077	35.1	0.4	0.4	59.8	4.4	...
Specialty-line grocery wholesalers.....	54	30,641	29,923	28.6	0.5	8.0	55.9	6.4	0.5
Farm products (edible) distributors.....	75	52,318	42,478	19.9	0.4	3.3	64.7	11.7	...
Poultry, poultry products distributors.....	22	(D)	21,633	24.6	0.6	3.4	68.5	3.1	...
Fresh fruit, vegetable wholesalers.....	53	(D)	20,845	15.1	0.2	3.2	61.0	20.5	...
Beer, wine, distilled spirits wholesalers.....	36	78,286	77,441	2.1	0.2	0.1	97.5	(Z)	...
Beer, ale distributors.....	24	19,607	18,762	5.5	(Z)	0.6	93.8	0.1	...
Wine, distilled spirits wholesalers.....	12	58,679	58,679	1.1	0.3	...	98.7	...	...
Tobacco distributors.....	10	31,232	26,101	...	0.3	0.4	85.1	14.2	...
Drugs, chemicals, allied products wholesalers.....	45	27,816	26,676	10.0	0.7	4.8	80.1	4.3	0.1
General-line drug wholesalers.....	5	(D)	(D)	2.3	0.1	4.1	93.5	...	...
Specialty-line drug, toiletries wholesalers.....	20	3,149	2,761	19.9	0.1	4.4	72.5	3.1	...
Industrial chemicals, explosives distributors.....	5	(D)	(D)	17.7	...	45.9	36.4	...	...
Paint, varnish wholesalers.....	15	5,116	4,476	35.2	3.6	2.4	34.6	23.5	0.7
Dry goods, apparel wholesalers.....	11	(D)	(D)	11.9	0.1	27.5	58.1	2.4	...
Clothing, furnishings, footwear wholesalers.....	3	(D)	(D)	...	...	85.8	14.2	...	...
General-line dry goods wholesalers.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Specialty-line dry goods wholesalers.....	7	(D)	(D)	...	0.3	0.1	91.3	8.2	...
Piece goods converters.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	28	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Furniture (household, office) wholesalers.....	15	(D)	(D)	(V)	(V)	(V)	(V)	(V)	(V)
Home furnishings, floor coverings wholesalers.....	13	(D)	(D)	30.7	...	2.5	62.7	3.9	0.2
Paper, allied products wholesalers.....	55	33,653	29,090	28.0	0.2	42.1	24.9	4.8	(Z)
Coarse paper and products wholesalers.....	27	9,947	5,486	(V)	(V)	(V)	(V)	(V)	(V)
Printing and fine paper distributors.....	8	18,249	18,249	16.9	...	54.2	23.2	5.7	...
Stationery, office supplies wholesalers.....	17	(D)	(D)	44.1	0.1	41.1	13.0	1.6	...
Wallpaper wholesalers.....	3	(D)	(D)	16.5	9.0	...	61.7	12.9	...
Farm products (raw materials) merchants.....	4	(D)	(D)	98.1	...	...	1.8	0.1	...
Automotive wholesalers.....	76	25,225	20,188	19.0	2.1	12.3	259.3	5.1	2.4
Motor vehicle distributors.....	11	(D)	(D)	36.5	2.4	41.7	316.3	3.2	...
Automotive equipment, tire-tube wholesalers.....	65	(D)	15,214	13.2	1.9	2.7	473.4	5.7	3.2
Electrical, electronics, appliance distributors.....	74	68,984	62,387	23.4	2.2	4.1	563.5	6.2	0.7
Electrical apparatus, supplies distributors.....	27	27,741	26,265	45.7	2.4	3.1	543.5	5.1	0.2
Electrical appliance, radio, TV set wholesalers.....	20	32,737	28,549	4.1	1.5	0.7	789.1	4.6	...
Electronic parts, equipment distributors.....	27	8,506	7,573	18.7	4.1	20.1	835.9	16.1	5.1
Hardware, plumbing-heating goods wholesalers.....	46	52,696	44,419	24.7	0.7	6.3	62.8	5.5	(Z)
Hardware wholesalers.....	15	14,493	10,492	23.4	1.7	6.1	67.4	1.4	...
Plumbing, heating equipment, supplies distributors.....	31	38,203	33,927	25.1	0.3	6.3	61.4	6.8	(Z)
Lumber, construction materials distributors.....	71	63,527	58,613	17.8	934.7	1.1	41.7	4.6	...
Lumber, millwork wholesalers.....	24	25,814	23,945	5.5	98.9	1.5	73.1	11.1	...
Construction materials distributors.....	47	37,713	34,668	26.5	952.5	0.9	20.0	0.1	...
Machinery, equipment, supplies distributors.....	186	47,211	35,743	63.3	(10)	13.0	15.9	2.4	5.5
Air conditioning, commercial refrigeration equipment distributors	12	(D)	2,173	29.4	(10)	14.4	50.6	5.7	...
Commercial machines, equipment distributors.....	28	(D)	2,699	(V)	(V)	(V)	(V)	(V)	(V)
Construction machinery, equipment dealers.....	8	3,133	2,307	97.6	(10)	2.0	0.1	0.3	...
Farm-garden machinery, equipment wholesalers.....	6	1,351	1,351	57.0	(10)	22.3	18.7	0.6	1.4
Industrial machinery, equipment distributors.....	22	(D)	3,523	40.6	(10)	27.7	26.7	1.2	3.8
Industrial materials, supplies distributors.....	9	(D)	1,350	(V)	(V)	(V)	(V)	(V)	(V)
Professional equipment, supplies distributors.....	28	11,861	10,364	75.2	(10)	13.2	7.9	1.0	2.6
Service establishment supply houses.....	50	10,703	8,877	70.5	(10)	4.2	23.8	1.4	0.1
Transportation equipment distributors.....	23	6,074	3,099	(V)	(V)	(V)	(V)	(V)	(V)
Metals, metalwork (except scrap) distributors.....	8	(D)	(D)	90.0	(10)	4.3	2.4	0.4	2.9
Iron, steel and products distributors.....	7	(D)	(D)	91.7	(10)	4.4	0.6	0.4	3.0
Nonferrous metals distributors.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, waste materials dealers.....	50	8,993	8,322	49.3	(10)	0.4	(11)	46.0	4.3
Iron, steel scrap dealers.....	16	2,506	1,987	64.0	(10)	1.2	(11)	34.9	...
Waste materials dealers.....	34	6,487	6,335	44.7	(10)	0.1	(11)	49.5	5.7
Other merchant wholesalers.....	103	39,940	35,762	20.9	4.5	0.7	62.0	4.3	7.6
Amusement, sporting goods distributors.....	15	5,686	3,806	(V)	(V)	(V)	(V)	(V)	(V)
Book, magazine, newspaper wholesalers.....	37	9,854	9,013	3.0	0.6	0.4	95.5	...	0.5
Coal wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm supplies wholesalers.....	5	2,057	1,842	8.0	41.4	4.0	43.4	3.1	...
Jewelry wholesalers.....	12	2,962	2,597	2.0	7.4	(Z)	88.7	1.9	...
Petroleum products distributors.....	8	504	181	(V)	(V)	(V)	(V)	(V)	(V)
Gift, art goods, greeting card wholesalers.....	6	1,635	1,126	(V)	(V)	(V)	(V)	(V)	(V)
Flower, bulb, plant wholesalers.....	5	(D)	(D)	...	15.9	0.2	77.9	6.0	...
Miscellaneous products merchant wholesalers.....	13	(D)	(D)	52.5	0.9	...	23.7	0.3	22.6
Manufacturers' sales branches, sales offices:									
Food and kindred products.....	31	89,084		Not analyzed by class of customer					
Textile mill products.....	1	(D)	(D)			(D)	(D)	(D)	(D)
Apparel and related products.....	...	...	...			
Furniture and fixtures.....	8	7,562	7,175	25.2	...	55.1	19.5	...	0.2

... represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Including sales by construction material distributors to contractors and builders. ²Includes 29.4 to repair shops, 29.9 to retailers. ³Includes 1.9 to repair shops, 16.3 to retailers. ⁴Includes 39.0 to repair shops, 34.4 to retailers. ⁵Includes 5.9 to repair shops, 57.6 to retailers. ⁶Includes 3.4 to repair shops, 40.1 to retailers. ⁷Includes 1.9 to repair shops, 87.2 to retailers. ⁸Includes 29.4 to repair shops, 6.5 to retailers. ⁹Including sales to contractors and builders. ¹⁰Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ¹¹Sales, if any, to retailers combined with sales to wholesalers.

CLASS OF CUSTOMER

4-55

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers ¹	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
WASHINGTON, D. C.—Continued									
Manufacturers' sales branches, sales offices—Continued									
Paper and allied products.....	4	(D)	(D)	45.0	...	0.3	7.1	47.6	...
Chemicals and allied products.....	7	(D)	(D)	37.5	4.0	7.6	50.4	0.5	...
Rubber products.....	3	(D)	(D)	9.7	...	0.9	70.1	19.3	...
Leather and leather products.....	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	10	(D)	(D)	43.0	0.1	0.9	34.7	21.3	...
Primary metal products.....	10	41,724	39,681	36.4	(²)	51.1	1.7	10.5	(²)
Fabricated metal products.....	16	23,310	21,398	29.6	(²)	8.1	3.2	58.9	0.1
Machinery (except electrical).....	55	(D)	74,275	39.4	0.2	30.1	9.0	3.8	17.4
Electrical machinery.....	20	(D)	(D)	71.3	...	19.6	2.4	6.7	...
Transportation equipment.....	19	(D)	(D)	6.5	0.2	43.6	48.8	0.9	...
Instruments and related products.....	13	(D)	(D)	64.1	3.9	18.5	7.1	6.5	...
Other manufacturers' products*.....	19	(D)		Not analyzed by class of customer					
Merchandise agents, brokers:									
Groceries, confectionery, meats.....	20	27,714	26,120	1.1	...	1.7	18.0	77.6	1.6
Farm products (edible).....	6	43,950	8,551	(V)	(V)	(V)	(V)	(V)	(V)
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	5	(D)	(D)	6.4	...	6.0	27.9	59.7	...
Drugs, chemicals, paints.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	...	...	...	...	...	...	...	...	...
Furniture, home furnishings.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	6	(D)	(D)	12.8	...	87.2	...	...	...
Farm products (raw materials).....	3	9,671	5,375	(V)	(V)	(V)	(V)	(V)	(V)
Cotton.....	...	...	...	...	...	...	...	...	...
Grain.....	...	...	...	...	...	...	...	...	...
Hides, skins, raw furs.....	...	...	...	...	...	...	...	...	...
Livestock.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...	...	...	...
Automotive.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	24	21,388	19,553	27.5	...	35.5	3.2	33.7	...
Hardware, plumbing, heating goods.....	15	3,742	3,334	28.1	0.1	4.6	2.6	62.8	1.6
Lumber, construction materials.....	9	(D)	(D)	56.4	...	6.5	26.8	10.2	...
Machinery, equipment, supplies.....	43	51,307	49,187	63.0	...	24.2	2.1	6.7	4.0
Metals, metalwork (except scrap).....	5	(D)	(D)	37.7	...	47.3	...	...	15.0
Other merchandise agents, brokers.....	21	25,142	23,159	8.1	(²)	58.5	12.1	9.0	12.3
Assemblers of farm products.....	11	11,147	6,969	(V)	(V)	(V)	(V)	(V)	(V)
YOUNGSTOWN									
Merchant wholesalers:									
Grocery, confectionery, meat wholesalers.....	56	47,063	44,039	6.9	0.3	0.1	90.3	2.4	...
General-line grocery wholesalers.....	9	28,012	28,012	3.1	...	(²)	96.8	...	...
Confectionery wholesalers.....	9	2,677	2,584	0.1	0.6	...	99.2	0.1	...
Meat, fish wholesalers.....	15	5,026	4,765	40.9	2.2	0.4	47.0	9.5	...
Specialty-line grocery wholesalers.....	23	11,348	8,678	2.6	0.1	...	90.6	6.7	...
Farm products (edible) distributors.....	22	9,798	8,759	11.7	(²)	...	84.8	3.5	...
Poultry, poultry products distributors.....	3	775	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Fresh fruit, vegetable wholesalers.....	19	9,023	8,219	5.9	(²)	...	90.3	3.8	...
Beer, wine, distilled spirits wholesalers.....	25	17,122	16,610	5.9	7.1	0.4	85.9	0.8	...
Tobacco distributors.....	6	9,289	6,529	0.7	1.8	...	95.8	1.7	...
Drugs, chemicals, allied products wholesalers.....	13	6,261	5,020	13.0	0.8	...	82.7	3.5	...
General- and specialty-line drug wholesalers.....	7	4,914	4,425	3.3	...	...	92.6	4.0	...
Industrial chemicals, paint wholesalers.....	6	1,347	595	(V)	(V)	(V)	(V)	(V)	(V)
Dry goods, apparel wholesalers.....	6	1,996	1,996	...	0.5	...	55.3	44.0	...
Clothing, furnishings, footwear wholesalers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
General- and specialty-line dry goods wholesalers.....	4	(D)	(D)	...	0.4	...	37.1	62.5	...
Furniture, home furnishings wholesalers.....	13	(D)	1,135	(V)	(V)	(V)	(V)	(V)	(V)
Paper, allied products wholesalers.....	6	4,799	4,799	29.1	0.1	(²)	68.5	2.3	...
Farm products (raw materials) merchants.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Automotive wholesalers.....	44	11,463	7,225	(V)	(V)	(V)	(V)	(V)	(V)
Electrical, electronics, appliance distributors.....	30	27,136	23,685	27.1	0.2	(²)	³ 71.5	1.1	...
Hardware, plumbing-heating goods wholesalers.....	21	9,144	4,435	(V)	(V)	(V)	(V)	(V)	(V)
Hardware wholesalers.....	5	3,358	421	(V)	(V)	(V)	(V)	(V)	(V)
Plumbing, heating equipment, supplies distributors.....	16	5,786	4,014	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, construction materials distributors.....	25	15,157	10,186	(V)	(V)	(V)	(V)	(V)	(V)
Lumber, millwork wholesalers.....	6	6,585	2,848	(V)	(V)	(V)	(V)	(V)	(V)
Construction materials distributors.....	19	8,572	7,338	8.4	⁴ 51.1	0.1	29.0	11.5	...
Machinery, equipment, supplies distributors.....	74	21,438	16,854	67.6	(²)	0.5	23.7	8.0	0.2
Commercial machines, equipment distributors.....	12	1,446	1,138	95.6	(²)	...	4.2	0.1	...
Industrial machinery, equipment distributors.....	8	2,785	1,372	(V)	(V)	(V)	(V)	(V)	(V)
Industrial materials, supplies distributors.....	12	5,682	4,406	91.8	(²)	1.2	3.9	3.0	...

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures. ¹Including sales by construction material distributors to contractors and builders. ²Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users. ³Includes 1.5 to repair shops, 70.0 to retailers. ⁴Including sales to contractors and builders.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 4B. WHOLESALE TRADE: 1954—SALES BY CLASS OF CUSTOMER—STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, and Percentage Distribution of Sales

Standard metropolitan area, type of operation, and kind of business	Total		Sales of establishments reporting class of customer						
	Establishments	Sales	Total	Percentage distribution					
				To industrial, commercial, etc., users	To consumers and farmers	To Federal Government	To retailers	To wholesale organizations	For export
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)
YOUNGSTOWN—Continued									
Merchant wholesalers—Continued									
Machinery, equipment, supplies distributors—Continued									
Professional equipment, supplies distributors.....	8	1,425	1,020	62.7	(1)	...	37.4	...	...
Service establishment supply houses.....	16	2,043	1,684	88.1	(1)	...	11.8	0.1	...
Other machinery, equipment, supplies distributors.....	18	8,057	7,234	52.8	(1)	0.4	43.1	3.3	0.5
Metals, metalwork (except scrap) distributors.....	21	13,090	13,024	83.1	(1)	0.1	8.7	8.2	...
Scrap, waste materials dealers.....	35	11,838	8,129	(V)	(V)	(V)	(V)	(V)	(V)
Other merchant wholesalers.....	35	8,939	8,008	25.6	5.3	0.3	48.0	20.8	(Z)
Amusement, sporting goods distributors.....	4	1,877	1,840	...	0.3	1.5	75.0	23.1	0.1
Jewelry wholesalers.....	3	417	417	...	2.4	...	84.4	13.2	...
Merchant wholesalers, n.e.c.....	28	6,645	5,751	35.6	7.2	...	36.7	20.6	...
Manufacturers' sales branches, sales offices.....	60	182,650		Not analyzed by class of customer					
Merchandise agents, brokers.....	26	(D)	17,517	43.8	1.3	...	30.6	24.3	...
Assemblers of farm products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero. D Withheld to avoid disclosure. V Insufficient class-of-customer analysis to show separately. Z Less than 0.1 percent. Note: Percentages may not add to 100.0 because of rounding. ¹Sales, if any, to consumers and farmers combined with sales to industrial, commercial, etc., users.

WAREHOUSE AND COLD STORAGE SPACE

CONTENTS

<u>Table</u>	<u>Page</u>
5A Wholesale Trade: 1954—Warehouse Floor Space—United States, by Type of Operation and Kind of Business; Establishments, Sales, Inventories, and Occupiable Space.....	5-2
5B Wholesale Trade: 1954—Warehouse Floor Space—States, by Type of Operation and Kind of Business; Establishments, Sales, Inventories, and Occupiable Space.....	5-7
5C Wholesale Trade: 1954—Warehouse Floor Space—Standard Metropolitan Areas of 500,000 Inhabitants or More, by Type of Operation and Kind of Business; Establishments, Sales, Inventories, and Occupiable Space.....	5-25
5D Food and Related Wholesale Trades: 1954—Cold Storage Space—United States and States; Establishments, Sales, and Cold Storage Space.....	5-36

INDEX TO STATES AND STANDARD METROPOLITAN AREAS

<u>State</u>	<u>Warehouse Floor Space (Page)</u>	<u>Cold Storage (Page)</u>	<u>State</u>	<u>Warehouse Floor Space (Page)</u>	<u>Cold Storage (Page)</u>	<u>State</u>	<u>Warehouse Floor Space (Page)</u>	<u>Cold Storage (Page)</u>
Alabama.....	5-7	5-38	Maine.....	5-12	5-36	Ohio.....	5-18	5-37
Arizona.....	5-7	5-39	Maryland.....	5-13	5-38	Oklahoma.....	5-19	5-39
Arkansas.....	5-7	5-39	Massachusetts.....	5-13	5-36	Oregon.....	5-19	5-40
California.....	5-7	5-40	Michigan.....	5-14	5-37	Pennsylvania.....	5-19	5-36
Colorado.....	5-8	5-39	Minnesota.....	5-14	5-37	Rhode Island.....	5-20	5-36
Connecticut.....	5-8	5-36	Mississippi.....	5-15	5-39	South Carolina.....	5-20	5-38
Delaware.....	5-8	5-38	Missouri.....	5-15	5-37	South Dakota.....	5-20	5-37
District of Columbia.....	5-9	5-38	Montana.....	5-15	5-39	Tennessee.....	5-21	5-38
Florida.....	5-9	5-38	Nebraska.....	5-16	5-37	Texas.....	5-21	5-39
Georgia.....	5-10	5-38	Nevada.....	5-16	5-40	Utah.....	5-21	5-39
Idaho.....	5-10	5-39	New Hampshire.....	5-16	5-36	Vermont.....	5-22	5-36
Illinois.....	5-10	5-37	New Jersey.....	5-16	5-36	Virginia.....	5-22	5-38
Indiana.....	5-11	5-37	New Mexico.....	5-17	5-39	Washington.....	5-22	5-40
Iowa.....	5-11	5-37	New York.....	5-17	5-36	West Virginia.....	5-23	5-38
Kansas.....	5-12	5-37	North Carolina.....	5-18	5-38	Wisconsin.....	5-23	5-37
Kentucky.....	5-12	5-38	North Dakota.....	5-18	5-37	Wyoming.....	5-23	5-39
Louisiana.....	5-12	5-39						

<u>Standard Metropolitan Areas of 500,000 Inhabitants or More</u>	<u>Warehouse Floor Space (Page)</u>	<u>Standard Metropolitan Areas of 500,000 Inhabitants or More</u>	<u>Warehouse Floor Space (Page)</u>	<u>Standard Metropolitan Areas of 500,000 Inhabitants or More</u>	<u>Warehouse Floor Space (Page)</u>
Albany-Schenectady-Troy, N. Y.....	5-25	Denver, Colo.....	5-28	Philadelphia, Pa.....	5-32
Atlanta, Ga.....	5-25	Detroit, Mich.....	5-28	Pittsburgh, Pa.....	5-32
Baltimore, Md.....	5-25	Houston, Tex.....	5-29	Portland, Oreg.....	5-32
Birmingham, Ala.....	5-25	Indianapolis, Ind.....	5-29	Providence, R.I.....	5-33
Boston, Mass.....	5-26	Kansas City, Mo.....	5-29	St. Louis, Mo.....	5-33
Buffalo, N. Y.....	5-26	Los Angeles, Calif.....	5-30	San Antonio, Tex.....	5-33
Chicago, Ill.....	5-26	Louisville, Ky.....	5-30	San Diego, Calif.....	5-34
Cincinnati, Ohio.....	5-27	Milwaukee, Wis.....	5-30	San Francisco-Oakland, Calif.....	5-34
Cleveland, Ohio.....	5-27	Minneapolis-St. Paul, Minn.....	5-31	Seattle, Wash.....	5-34
Columbus, Ohio.....	5-28	New Orleans, La.....	5-31	Washington, D.C.....	5-34
Dallas, Tex.....	5-28	New York-Northeastern New Jersey..	5-31	Youngstown, Ohio.....	5-35

WHOLESALE TRADE--SUMMARY STATISTICS

Table 5A. WHOLESALE TRADE: 1954--WAREHOUSE FLOOR SPACE--UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS
Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single-story buildings	In multiple-story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
UNITED STATES													
Merchant wholesalers.....	165,153	101,100,941	9,524,871	95,992	61,152,387	6,884,350	1,015,965	544,124	440,593	31,248	69,161	39,948,554	2,640,521
Manufacturers' sales branches (with stocks).....	14,759	36,811,238	2,152,720	10,105	23,929,532	1,662,251	136,411	76,951	56,308	3,152	4,654	12,881,706	490,469
Merchandise agents, brokers.....	22,131	39,250,509	103,232	3,785	4,820,463	34,371	67,673	(NA)	(NA)	67,673	18,346	34,430,046	68,861
Assemblers of farm products.....	13,255	9,050,816	385,348	6,371	3,998,747	204,269	73,076	49,986	20,500	2,590	6,884	5,052,069	181,079
Merchant Wholesalers													
Grocery, confectionery, meat wholesalers:													
General-line grocery wholesalers.....	3,320	7,353,560	560,337	2,535	6,166,521	507,919	68,851	35,241	31,738	1,872	785	1,187,039	52,418
Voluntary group grocery wholesalers.....	574	2,463,756	181,332	513	2,243,962	175,281	23,303	10,967	11,958	378	61	219,794	6,051
Retailer cooperative food wholesalers.....	193	1,298,175	87,248	160	1,143,069	80,717	8,711	5,228	3,256	227	33	155,106	6,531
Cash-carry food depots.....	291	139,950	8,052	210	115,508	7,442	1,209	870	303	36	81	24,442	610
Other general-line grocery wholesalers, n.e.c.....	2,262	3,451,679	283,705	1,652	2,663,982	244,479	35,628	18,176	16,221	1,231	610	787,697	39,226
Confectionery wholesalers.....	1,909	527,446	35,722	1,193	342,654	28,238	5,752	3,845	1,772	135	716	184,792	7,484
Fish, seafood distributors.....	1,808	653,698	33,765	776	272,651	14,903	3,738	2,408	1,287	43	1,032	381,047	18,862
Meat, meat products wholesalers.....	4,357	2,866,193	68,959	1,901	1,480,464	31,205	9,983	6,697	3,056	230	2,456	1,385,729	37,754
Specialty-line grocery wholesalers:													
Bakery, restaurant, hotel supply houses.....	438	215,414	16,338	262	150,353	13,864	2,925	1,398	1,492	35	176	65,061	2,474
Bread, bakery goods distributors.....	800	160,478	5,490	245	73,656	2,821	1,229	808	253	168	555	86,822	2,669
Canned food wholesalers.....	928	621,222	51,660	635	416,129	40,378	7,446	3,778	3,583	85	293	205,093	11,282
Coffee, tea, spice wholesalers.....	438	1,606,380	58,405	244	176,539	16,460	1,973	651	1,296	26	244	1,429,841	41,945
Dairy products distributors.....	2,281	1,340,279	33,167	687	615,572	18,477	3,878	2,087	1,662	129	1,594	724,707	14,690
Flour distributors.....	170	108,303	3,562	83	62,025	2,499	1,938	1,583	263	92	87	46,278	1,063
Frozen, frozen food distributors.....	610	455,882	25,209	270	230,876	15,520	2,078	1,288	782	8	340	225,006	9,689
Soft drink distributors.....	1,142	165,965	6,206	515	88,015	3,873	2,519	2,028	472	19	627	77,950	2,333
Other grocery specialty wholesalers.....	2,364	1,246,070	82,596	1,252	617,560	55,418	11,300	6,778	4,031	491	1,112	628,510	27,178
Farm products (edible) distributors:													
Poultry, poultry products distributors.....	2,660	1,475,195	29,482	1,356	840,507	16,309	6,583	4,255	2,073	255	1,304	634,688	13,173
Fresh fruit, vegetable wholesalers....	6,520	3,261,739	70,627	3,692	2,116,522	48,456	29,015	17,615	10,368	1,032	2,828	1,145,217	22,171
Beer, wine distilled spirits wholesalers:													
Beer, ale distributors.....	5,791	2,311,181	104,592	4,793	2,011,175	93,034	30,402	24,978	4,898	526	998	300,006	11,558
Wine, distilled spirits wholesalers..	1,513	3,375,753	406,114	1,172	2,779,955	356,833	16,230	9,083	6,234	913	346	595,798	49,281
Tobacco distributors.....	2,858	3,208,929	145,504	2,318	2,734,324	125,786	16,665	9,149	6,926	590	540	474,605	19,718
Drugs, chemicals, allied products wholesalers:													
General-line drug wholesalers.....	392	1,273,114	175,713	321	1,105,217	158,191	13,198	2,710	10,189	299	71	167,897	17,522
Specialty-line drug, toiletries wholesalers.....	2,409	900,618	80,397	1,276	580,009	55,994	8,588	4,426	3,626	536	1,133	320,609	24,403
Industrial chemicals, explosives distributors.....	1,878	923,242	62,697	897	475,887	40,348	9,489	6,076	3,288	125	981	447,355	22,349
Paint, varnish wholesalers.....	1,158	272,891	27,379	641	151,058	21,028	4,858	2,159	2,610	89	517	121,833	6,351
Paint wholesalers (with glass, wallpaper).....	503	120,447	14,268	274	59,889	11,384	2,400	895	1,451	54	229	60,558	2,884
Paint wholesalers (without glass, wallpaper).....	655	152,444	13,111	367	91,169	9,644	2,458	1,264	1,159	35	288	61,275	3,467
Dry goods, apparel wholesalers:													
Clothing, furnishings, footwear wholesalers.....	4,252	1,826,611	199,013	2,500	1,179,538	149,576	16,218	4,228	11,602	388	1,752	647,073	49,437
General-line clothing, furnishings wholesalers.....	797	296,157	34,544	519	203,601	28,097	3,996	1,314	2,603	79	278	92,556	6,447
Men's, boys' clothing, furnishings wholesalers.....	761	384,769	37,411	435	219,645	29,499	2,892	963	1,866	63	326	165,124	7,912
Women's, children's clothing, furnishings wholesalers.....	1,299	566,298	54,951	722	345,491	35,442	3,765	844	2,825	96	577	220,807	19,509
Fur (dressed), fur clothing wholesalers.....	324	94,317	12,226	140	52,165	7,006	731	78	642	11	184	42,152	5,220
Millinery, millinery supplies distributors.....	353	81,953	9,540	193	54,303	7,187	709	145	554	10	160	27,650	2,353
Shoe, footwear wholesalers.....	583	353,979	43,985	410	275,032	37,603	3,643	757	2,768	118	173	78,947	6,382
Work clothing wholesalers.....	135	49,138	6,356	81	29,301	4,742	482	127	344	11	54	19,837	1,614
General-line dry goods wholesalers....	132	393,580	54,512	94	166,815	23,658	3,578	500	2,876	202	38	226,765	30,854
Specialty-line dry goods wholesalers:													
Hosiery wholesalers.....	4,188	1,965,499	227,858	2,334	1,176,816	160,286	11,850	3,602	7,821	427	1,854	788,683	67,572
Underwear wholesalers.....	471	260,192	23,483	271	175,878	18,381	1,401	494	843	64	200	84,314	5,102
Notion wholesalers.....	164	71,420	6,140	92	48,660	5,133	387	52	312	23	72	22,760	1,007
Piece goods wholesalers.....	770	198,449	21,622	412	132,020	16,634	1,712	546	1,123	43	358	66,429	4,988
Other specialty dry goods wholesalers.....	1,663	975,319	124,583	947	568,215	85,850	5,127	1,401	3,571	155	716	407,104	38,733
Piece goods converters.....	1,120	460,119	52,030	612	252,043	34,288	3,223	1,109	1,972	142	508	208,076	17,742
	817	1,503,962	236,407	435	630,030	106,253	2,562	538	1,958	66	382	873,932	130,154

NA Not available. ... Represents zero.
Miscellaneous manufacturers.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and

WAREHOUSE AND COLD STORAGE SPACE

5-3

Table 5A. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Occupiable warehouse floor space, end of year				Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)
							Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)			
Merchant Wholesalers-Continued													
Furniture, home furnishings wholesalers:													
Furniture (household, office) wholesalers.....	1,976	697,825	68,620	1,070	443,186	56,743	16,841	5,047	10,978	816	906	254,639	11,877
Household furniture wholesalers.....	1,058	463,630	42,713	589	279,390	34,263	10,533	3,376	6,746	411	469	184,240	8,450
Office furniture distributors.....	918	234,195	25,907	481	163,796	22,480	6,308	1,671	4,232	405	437	70,399	3,427
Home furnishings, floor coverings wholesalers.....	2,839	1,384,650	179,422	1,837	1,019,333	144,216	20,284	7,358	12,176	750	1,002	365,317	35,206
China, glassware, crockery wholesalers.....	538	172,206	21,987	384	124,262	18,397	3,213	1,012	2,168	33	154	47,944	3,590
Curtain, drapery wholesalers.....	161	68,874	8,471	86	33,566	5,066	511	154	351	6	75	35,308	3,405
Domestic wholesalers.....	237	126,769	17,501	142	89,353	12,388	796	217	576	3	95	37,416	5,113
Floor coverings wholesalers.....	773	600,763	84,837	560	466,608	69,391	9,690	3,761	5,696	233	213	134,155	15,446
Other home furnishings, specialties wholesalers.....	1,130	416,038	46,626	665	305,544	38,974	6,074	2,214	3,385	475	465	110,494	7,652
Paper, allied products wholesalers:													
Coarse paper and products wholesalers	2,435	1,297,650	121,209	1,797	1,014,095	109,194	31,109	11,079	18,542	1,488	638	283,555	12,015
Printing and fine paper distributors	865	1,248,002	89,880	603	811,833	81,064	16,406	4,251	11,162	993	262	436,169	8,816
Stationery, office supplies wholesalers.....	1,564	369,772	36,524	694	203,726	27,642	4,066	1,436	2,508	122	870	166,046	8,882
Wallpaper wholesalers.....	193	45,625	7,576	120	25,902	5,762	1,349	242	1,009	98	73	19,723	1,814
Farm products (raw materials) merchants:													
Cotton merchants.....	581	2,610,108	420,180	144	417,487	43,764	2,694	2,002	274	418	437	2,192,621	376,416
Grain merchants.....	975	3,989,704	165,725	263	403,002	22,165	8,575	6,935	1,519	121	712	3,586,702	143,560
Hide, skin, raw fur wholesalers.....	577	428,489	45,230	341	268,750	29,366	3,280	1,395	1,811	74	236	159,739	15,864
Livestock (except horses, mules) distributors.....	669	888,292	12,194	103	83,880	1,194	1,337	1,239	97	1	566	804,412	11,000
Leaf tobacco dealers.....	234	304,224	214,925	81	193,695	23,835	5,411	2,533	2,034	844	153	110,529	191,090
Raw wool, wool tops, mohair dealers..	282	481,524	71,235	88	128,692	16,273	3,641	466	1,324	1,851	194	352,832	54,962
Other farm products (raw materials) distributors.....	535	529,600	46,565	263	142,112	19,635	3,975	2,288	1,466	221	272	387,488	26,930
Automotive wholesalers:													
Motor vehicle distributors.....	1,563	757,335	42,614	556	292,047	28,378	4,999	4,282	639	78	1,007	465,288	14,236
New, used automobile distributors	897	491,732	20,116	241	149,938	11,455	2,378	2,046	315	17	656	341,794	8,661
Truck and tractor (road type) dealers.....	666	265,603	22,498	315	142,109	16,923	2,621	2,236	324	61	351	123,494	5,575
Automotive equipment, tire-tube wholesalers.....	13,977	3,220,178	555,025	9,806	2,434,105	476,425	68,335	44,444	22,257	1,634	4,171	786,073	78,600
Automotive part, accessories jobbers.....	12,563	2,834,453	510,972	8,952	2,164,117	440,284	62,153	40,583	19,990	1,580	3,611	670,336	70,688
Garage equipment, tools distributors.....	207	55,731	7,867	149	42,100	6,586	797	508	271	18	58	13,631	1,281
Tire, tube wholesalers.....	1,207	329,994	36,186	705	227,888	29,555	5,385	3,353	1,996	36	502	102,106	6,631
Electrical, electronics, appliance distributors:													
Electrical apparatus, supplies distributors.....	3,159	2,910,458	336,653	2,524	2,676,310	317,025	34,268	15,482	18,433	353	635	234,148	19,628
General-line electrical goods distributors.....	559	1,567,994	177,827	529	1,548,997	175,706	14,652	6,422	8,201	29	30	18,997	2,121
Wiring supplies distributors.....	1,989	1,105,922	137,266	1,649	979,521	125,080	16,756	7,369	9,077	310	340	126,401	12,186
Electrical apparatus equipment distributors.....	611	236,542	21,560	346	147,792	16,239	2,860	1,691	1,155	14	265	88,750	5,321
Electrical appliance, radio, TV set wholesalers.....	2,065	2,814,584	304,214	1,426	2,299,094	260,029	24,409	11,304	12,720	385	639	515,490	44,185
Electronic parts, equipment distributors.....	1,899	612,676	84,904	1,363	477,955	74,371	8,312	4,238	3,890	184	536	134,721	10,533
Hardware, plumbing-heating goods wholesalers:													
Hardware wholesalers.....	2,137	2,067,923	376,946	1,559	1,677,461	331,583	48,887	13,262	34,236	1,389	578	390,462	45,363
General-line hardware wholesalers	606	1,623,987	303,950	505	1,362,985	271,220	39,071	8,957	29,031	1,083	101	261,002	32,730
Specialty-line hardware wholesalers.....	1,531	443,936	72,996	1,054	314,476	60,363	9,816	4,305	5,205	306	477	129,460	12,633
Plumbing, heating equipment, supplies distributors.....	4,046	2,329,788	349,545	3,149	2,008,378	315,931	47,804	23,356	22,910	1,538	897	321,410	33,614
General-line plumbing-heating goods distributors.....	1,703	1,112,178	171,300	1,371	974,750	158,121	24,665	11,787	12,096	782	332	137,428	13,179
Heating equipment distributors....	905	301,516	37,582	591	228,086	30,232	5,335	2,486	2,562	287	314	73,430	7,350
Plumbing fixtures, supplies distributors.....	1,438	916,094	140,663	1,187	805,542	127,578	17,804	9,083	8,252	469	251	110,552	13,085
Lumber, construction materials distributors:													
Lumber, millwork wholesalers.....	4,304	3,805,942	253,485	1,650	1,511,507	189,615	37,468	25,520	10,907	1,041	2,654	2,294,435	63,870
Construction materials distributors..	6,010	2,780,265	169,737	2,769	1,485,265	122,646	30,375	21,037	8,801	537	3,241	1,295,000	47,091
Brick, tile distributors.....	492	242,766	15,947	264	135,371	11,534	2,476	1,808	575	93	228	107,395	4,413
Cement, lime, plaster wholesalers....	183	75,985	4,075	123	48,180	2,798	1,052	877	175	...	60	27,805	1,277
Glass (building) distributors.....	574	251,273	25,545	397	181,159	22,578	6,333	3,391	2,889	53	177	70,114	2,967
Ready-mixed concrete distributors	1,996	998,370	32,497	682	415,197	12,109	3,939	3,172	624	143	1,314	583,173	20,388
Roofing, siding, insulation materials distributors.....	697	447,723	38,442	557	361,253	36,170	8,665	5,973	2,546	146	140	86,470	2,272
Sand, gravel, crushed stone distributors.....	597	105,039	2,548	44	18,786	677	323	298	25	...	553	86,253	1,871
Other construction materials distributors.....	1,471	659,10	50,683	702	325,319	36,780	7,587	5,518	1,967	102	769	333,790	13,903

NA Not available. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 5A. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Number	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Occupiable warehouse floor space, end of year				Number	Sales (\$1,000)	Inven- tories, end of year, at cost (\$1,000)
							Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)			
Merchant Wholesalers—Continued													
Machinery, equipment, supplies dis- tributors:													
Air conditioning, commercial refrig- eration equipment distributors.....	1,860	484,070	58,964	1,235	356,455	49,548	6,916	4,357	2,357	202	625	127,615	9,416
Commercial machines, equipment dis- tributors.....	3,219	660,125	76,802	1,635	414,634	60,720	12,447	5,628	6,408	411	1,584	245,491	16,082
Office machines, equipment dis- tributors.....	1,421	186,631	19,935	459	79,327	13,962	2,587	1,773	777	37	962	107,304	5,973
Restaurant, hotel supply houses (principally nonfood).....	571	159,253	24,062	424	123,005	19,987	4,129	1,569	2,427	133	147	36,248	4,075
Store machines, fixtures dis- tributors.....	1,087	276,953	28,930	671	191,720	24,357	5,229	2,090	2,951	188	416	85,233	4,573
Other commercial machines, equip- ment distributors.....	140	37,288	3,875	81	20,582	2,414	502	196	253	53	59	16,706	1,461
Construction machinery, equipment dealers.....	1,640	1,401,359	275,743	1,232	1,128,439	237,601	13,493	11,067	2,230	196	408	272,920	38,142
Farm-garden machinery, equipment wholesalers.....	1,112	534,379	76,190	711	388,663	67,321	7,464	4,796	2,478	190	401	145,716	8,869
Garden machinery, equipment wholesalers.....	233	78,736	10,285	138	49,213	7,818	1,069	669	386	14	95	29,523	2,467
Farm, dairy machinery, equipment (including tractors).....	879	455,643	65,905	573	339,450	59,503	6,395	4,127	2,092	176	306	116,193	6,402
Industrial machinery, equipment dis- tributors.....	5,746	2,618,986	282,858	3,670	1,790,890	237,297	26,504	16,744	8,991	769	2,076	828,096	45,561
Food processing machinery, equip- ment distributors.....	367	163,405	11,582	243	138,178	10,707	1,969	947	985	37	124	25,227	875
General purpose industrial ma- chinery equipment distributors...	1,379	498,625	52,044	825	322,708	41,513	5,879	3,656	2,067	156	554	175,917	10,531
Metalworking machinery, equip- ment dealers.....	914	484,490	38,136	609	268,953	32,008	4,327	3,015	1,176	136	305	215,537	6,128
Oil well supply houses.....	1,208	914,479	118,370	962	747,001	108,785	5,808	4,963	482	363	246	167,478	9,585
Printing machinery, equipment distributors.....	210	64,820	7,413	134	42,068	6,090	772	339	419	14	76	22,752	1,323
Used machinery dealers.....	245	31,272	6,354	162	21,600	4,439	1,463	921	533	9	83	9,672	1,915
Other industrial machinery dis- tributors.....	1,423	461,895	48,959	735	250,382	33,755	6,286	2,903	3,329	54	688	211,513	15,204
Industrial materials, supplies dis- tributors.....	4,393	2,009,740	261,084	2,830	1,476,598	215,465	29,103	14,819	13,564	720	1,563	533,142	45,619
Abrasives, abrasive materials distributors.....	141	77,400	7,411	92	50,221	6,792	680	302	258	120	49	27,179	619
Mechanical power transmission equipment distributors.....	335	113,349	20,086	254	92,221	17,351	1,171	679	485	7	81	21,128	2,735
Mechanical rubber goods distrib- utors.....	280	100,031	10,450	208	82,038	8,977	1,389	599	732	58	72	17,993	1,473
Rope, cordage distributors.....	117	94,120	6,145	68	37,340	3,429	632	188	444	...	49	56,780	2,716
Valves, fittings (except plumb- ing) distributors.....	214	139,320	20,824	166	117,477	18,016	2,544	1,654	876	14	48	21,843	2,808
Reconditioned drum, barrel dis- tributors.....	372	65,360	2,925	219	41,692	2,067	3,370	2,344	974	52	153	23,668	858
Other industrial materials and supplies distributors.....	2,934	1,420,160	193,243	1,823	1,055,609	158,833	19,317	9,053	9,795	469	1,111	364,551	34,410
Professional equipment, supplies distributors.....	2,912	853,153	123,181	1,478	596,263	96,874	8,723	4,035	4,583	105	1,434	256,890	26,307
Dental supply houses.....	502	124,125	23,123	287	92,870	18,076	755	259	465	31	215	31,255	5,047
Religious supply houses.....	134	31,582	3,995	72	16,291	2,826	346	92	247	7	62	15,291	1,169
School supply houses.....	255	96,321	12,101	161	69,754	10,211	1,460	722	726	12	94	26,567	1,890
Surgical, medical, hospital sup- ply houses.....	800	321,489	44,558	533	266,426	38,973	3,353	1,515	1,808	30	267	55,063	5,585
Optical goods wholesalers.....	742	126,966	15,451	204	41,261	6,042	487	173	302	12	538	85,705	9,409
Other professional supplies dis- tributors.....	479	152,670	23,953	221	109,661	20,746	2,322	1,274	1,035	13	258	43,009	3,207
Service establishment supply houses...	5,264	1,101,992	128,343	3,458	743,284	99,054	19,014	9,612	8,803	599	1,806	358,708	29,289
Beauty, barber supply houses.....	898	140,561	20,262	610	110,144	16,415	2,750	1,217	1,389	144	288	30,417	3,847
Janitors' supply houses.....	843	126,780	12,875	580	89,044	10,451	3,120	1,610	1,392	118	263	37,736	2,424
Laundry, dry cleaning supply houses.....	441	146,607	13,655	304	98,104	11,673	3,021	1,622	1,359	40	137	48,503	1,982
Shoe service wholesalers.....	485	101,579	16,051	330	66,066	12,344	1,800	512	1,206	82	155	35,513	3,707
Undertakers' supply houses.....	137	14,443	1,495	61	8,590	1,155	584	205	378	1	76	5,853	340
Upholsterers' supply houses.....	262	92,670	15,367	208	73,324	12,144	1,540	486	1,014	40	54	19,346	3,223
Welders' supply houses.....	1,000	198,100	22,636	746	141,421	18,195	2,842	2,330	460	52	254	56,679	4,441
Other service establishment sup- ply houses.....	1,198	281,252	26,002	619	156,591	16,677	3,357	1,630	1,605	122	579	124,661	9,325
Transportation equipment distributors	1,004	376,048	47,835	587	217,877	38,832	4,916	3,306	1,541	69	417	158,171	9,003
Aircraft, aeronautical equipment, parts distributors.....	450	169,782	22,393	280	86,650	17,940	2,336	1,932	392	12	170	83,132	4,453
Marine machinery, equipment dis- tributors.....	400	126,573	19,071	234	90,210	16,134	2,095	1,034	1,004	57	166	36,363	2,937
Railroad equipment distributors...	84	60,046	4,494	31	30,069	3,227	240	174	66	...	53	29,977	1,267
Other transportation equipment distributors.....	70	19,647	1,877	42	10,948	1,531	245	166	79	...	28	8,699	346

NA Not available. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

WAREHOUSE AND COLD STORAGE SPACE

5-5

Table 5A. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Occupiable warehouse floor space, end of year				Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)
							Total (1,000 sq. ft.)	In single story buildings (1,000 sq. ft.)	In multiple story buildings (1,000 sq. ft.)	Type of building not reported (1,000 sq. ft.)			
Merchant Wholesalers-Continued													
Metals, metalwork (except scrap) distributors:													
Iron, steel and products distributors	2,693	2,174,276	391,727	1,792	1,660,215	354,293	41,618	35,128	5,532	958	901	514,061	37,434
Nonferrous metals distributors.....	542	1,188,309	83,185	327	371,254	46,676	5,521	4,054	1,416	51	215	817,055	36,509
Scrap, waste materials dealers:													
Iron, steel scrap dealers.....	3,719	1,213,140	101,824	1,799	571,427	62,832	14,808	11,434	3,062	312	1,920	641,713	38,992
Iron, steel scrap dealers (with processing, preparation equipment).....	2,202	801,352	84,355	1,332	494,641	57,533	12,170	9,199	2,676	295	870	306,711	26,822
Iron, steel scrap dealers (without processing, preparation equipment).....	1,517	411,788	17,469	467	76,786	5,299	2,638	2,235	386	17	1,050	335,002	12,170
Waste materials dealers.....	4,470	1,192,450	78,859	2,841	859,881	61,384	31,614	15,219	15,564	831	1,629	332,569	17,475
Nonferrous metallic scrap dealers.....	1,518	500,822	35,266	1,036	394,762	29,749	9,011	6,014	2,880	117	482	106,060	5,517
Waste paper dealers.....	1,124	218,239	7,243	783	184,344	6,600	9,702	4,763	4,804	135	341	33,895	643
Wiping cloth dealers.....	229	48,395	4,065	144	32,048	3,067	2,047	896	1,133	18	85	16,347	998
Rags, textile waste dealers.....	784	250,528	22,054	561	180,173	16,853	8,225	2,331	5,470	424	223	70,355	5,201
Other waste materials dealers.....	815	174,466	10,231	317	68,554	5,115	2,629	1,215	1,277	137	498	105,912	5,116
Other merchant wholesalers:													
Amusement, sporting goods distributors.....	2,514	952,711	112,964	1,553	707,923	95,198	15,166	5,046	9,308	812	961	244,788	17,766
Cameras, photographic supplies distributors.....	484	233,116	25,292	259	148,162	17,677	1,680	701	750	229	225	84,954	7,615
Sporting goods wholesalers.....	579	233,998	32,592	351	182,267	28,522	3,095	944	2,045	106	228	51,731	4,070
Toys, games, fireworks wholesalers	805	277,626	26,331	540	213,279	23,540	5,628	1,893	3,573	162	265	64,347	2,791
Other recreation goods wholesalers	646	207,971	28,749	403	164,215	25,459	4,763	1,508	2,940	315	243	43,756	3,290
Books, magazine, newspaper wholesalers.....	1,919	697,206	47,909	738	397,448	28,570	4,894	2,690	2,149	55	1,181	299,758	19,339
Coal wholesalers.....	700	794,189	36,786	72	29,479	1,442	630	503	127	...	628	764,710	35,344
Farm supplies wholesalers.....	2,347	1,574,642	148,207	1,354	805,831	106,959	24,364	13,669	10,029	666	993	768,811	41,248
Feed wholesalers.....	1,067	766,302	34,478	568	297,244	16,178	6,499	4,764	1,596	139	499	469,058	18,300
Fertilizer, agricultural chemical distributors.....	507	280,597	15,851	231	91,714	9,108	3,352	2,162	1,057	133	276	188,883	6,743
Seed wholesalers.....	641	474,148	92,665	488	386,408	77,074	13,483	6,057	7,100	326	153	87,740	15,591
Other farm supplies wholesalers...	132	53,595	5,213	67	30,465	4,599	1,030	686	276	68	65	23,130	614
Jewelry wholesalers.....	2,741	825,459	146,168	984	399,625	70,572	3,988	965	2,935	88	1,757	425,834	75,596
General-line jewelry wholesalers..	234	143,549	25,552	127	85,515	16,671	743	155	575	13	107	58,034	8,881
Clocks, watches wholesalers.....	355	124,380	17,608	129	71,444	9,416	432	102	317	13	226	52,936	8,192
Costume jewelry wholesalers.....	513	132,621	13,796	250	79,469	9,045	764	159	601	4	263	53,152	4,751
Precious stones distributors.....	498	202,608	42,262	91	47,063	10,542	670	34	615	21	407	155,545	31,720
Watch materials, jewelers' distributors.....	172	30,719	7,077	77	19,188	4,596	316	130	186	...	95	11,531	2,481
Other jewelry wholesalers.....	969	191,582	39,873	310	96,946	20,302	1,063	385	641	37	659	94,636	19,571
Petroleum products distributors.....	2,260	1,416,388	44,167	413	283,397	16,003	3,436	2,704	728	4	1,847	1,132,991	28,164
Gift, art goods, greeting cards wholesalers.....	983	190,307	21,052	487	119,193	16,002	2,565	1,213	1,329	23	496	71,114	5,050
Gift, art goods wholesalers.....	735	140,213	14,994	351	87,602	11,579	1,763	884	860	19	384	52,611	3,415
Greeting card distributors.....	248	50,094	6,058	136	31,591	4,423	802	329	469	4	112	18,503	1,635
Flower, bulk plant wholesalers.....	966	222,942	12,563	482	137,848	8,503	4,165	2,548	1,449	168	484	85,094	4,060
Flower (cut), potted plant wholesalers.....	851	193,270	10,204	422	115,715	6,272	3,487	2,215	1,104	168	429	77,555	3,932
Bulb, plant distributors.....	115	29,672	2,359	60	22,133	2,231	678	333	345	...	55	7,539	128
Miscellaneous products merchant wholesalers.....	4,076	3,031,252	214,341	1,681	1,037,080	109,021	17,945	7,482	10,161	302	2,395	1,994,172	105,320
Forest products (except lumber) distributors.....	669	290,871	12,733	92	71,701	4,495	1,385	840	540	5	577	219,170	8,238
General merchandise distributors..	594	814,291	64,104	241	377,880	36,501	5,983	2,072	3,851	60	353	436,411	27,603
Leather goods wholesalers.....	454	135,579	15,119	253	77,809	9,815	1,517	389	1,080	48	201	57,770	5,304
Musical instrument, sheet music wholesalers.....	509	192,142	19,297	278	113,743	15,340	1,342	536	713	93	231	78,399	3,957
Industrial yarn wholesalers.....	222	191,250	14,194	109	91,998	9,060	696	292	389	15	113	99,252	5,134
Bags, bagging, burlap (textiles) distributors.....	659	239,072	22,058	421	144,614	16,491	4,607	1,893	2,650	64	238	94,458	5,567
Food, beverage basic material distributors.....	325	530,630	27,813	103	64,774	7,715	833	592	238	3	222	465,856	20,098
All other merchant wholesalers....	644	637,417	39,023	184	94,561	9,604	1,582	868	700	14	460	542,856	29,419
Manufacturers' Sales Branches (with stocks)													
Food and kindred products.....	3,398	7,954,675	242,253	2,308	4,966,458	144,740	20,512	11,704	8,299	509	1,090	2,988,217	97,513
Textile mill products.....	231	837,801	53,152	167	629,527	36,584	3,263	1,140	1,966	157	64	208,274	16,568
Apparel and related products.....	157	333,235	29,508	89	206,569	21,359	1,305	571	683	51	68	126,666	8,149
Furniture and fixtures.....	229	197,438	18,449	166	146,752	11,248	3,997	2,126	1,871	...	63	50,686	7,201
Paper and allied products.....	98	377,093	15,886	70	295,098	9,249	1,794	1,072	665	27	28	81,995	6,637
Chemicals and allied products.....	1,482	4,548,221	173,746	1,045	2,086,230	109,482	12,091	6,545	5,256	290	437	2,461,991	64,264
Rubber products.....	452	1,385,078	122,207	386	1,191,502	104,697	8,743	3,879	4,547	317	66	193,576	17,510
Leather and leather products.....	71	358,759	53,033	43	144,831	26,779	1,242	107	1,125	10	28	213,928	26,254
Stone, clay, and glass products.....	380	659,159	49,583	332	616,994	47,855	6,591	4,606	1,955	30	48	42,165	1,728
Primary metal products.....	216	1,351,608	78,798	116	348,352	32,327	1,825	1,228	597	...	100	1,003,256	46,471
Fabricated metal products.....	602	602,631	77,230	493	512,693	70,242	8,277	5,285	2,891	101	109	89,938	6,988
Machinery (except electrical).....	3,992	4,408,254	458,293	2,588	3,608,123	401,849	28,145	13,806	13,386	953	1,404	800,131	56,444

NA Not available. ... Represents zero.
miscellaneous manufactures.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and

WHOLESALE TRADE—SUMMARY STATISTICS

Table 5A. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—UNITED STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

Type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
Manufacturers' Sales Branches (with stocks)—Continued													
Electrical machinery.....	796	3,615,929	181,420	542	3,043,125	149,270	10,241	4,574	5,494	173	254	572,804	32,150
Transportation equipment.....	861	7,566,883	396,179	710	4,774,681	362,076	17,501	14,781	2,616	104	151	2,792,202	34,103
Instruments and related products.....	895	783,936	52,535	514	657,726	47,892	2,352	764	1,531	57	381	126,210	4,643
Other manufacturers' products.....	899	1,830,538	150,448	536	700,871	86,602	8,532	4,763	3,426	343	363	1,129,667	63,846
Merchandise Agents, Brokers													
Grocery, confectionery, meats.....	2,949	7,621,093	10,587	348	689,647	2,435	3,792	(NA)	(NA)	3,792	2,601	6,931,446	8,152
Farm products (edible).....	1,107	2,107,445	4,061	224	335,581	1,222	1,899	(NA)	(NA)	1,899	883	1,771,864	2,839
Dairy, poultry products.....	214	516,210	2,138	48	48,208	248	265	(NA)	(NA)	265	166	468,002	1,890
Fruits, vegetables.....	893	1,591,235	1,923	176	287,373	974	1,634	(NA)	(NA)	1,634	717	1,303,862	949
Drugs, chemicals, paints.....	516	522,701	1,720	82	101,966	855	512	(NA)	(NA)	512	434	420,735	865
Apparel (including footwear).....	1,205	2,076,128	1,913	114	143,967	892	1,553	(NA)	(NA)	1,553	1,091	1,932,161	1,021
Dry goods, piece goods.....	818	3,233,165	5,620	78	200,124	679	2,001	(NA)	(NA)	2,001	740	3,033,041	4,941
Furniture, home furnishings.....	837	571,713	1,634	143	87,086	912	1,256	(NA)	(NA)	1,256	694	484,627	722
Paper, allied products.....	403	469,942	1,020	56	41,436	814	337	(NA)	(NA)	337	347	428,506	206
Farm products (raw materials).....	3,566	11,495,721	29,708	905	1,736,116	5,180	43,495	(NA)	(NA)	43,495	2,661	9,759,605	24,528
Cotton.....	254	1,020,618	10,053	28	70,343	1,351	141	(NA)	(NA)	141	226	950,275	8,702
Grain.....	230	1,129,086	1,150	13	17,920	219	38	(NA)	(NA)	38	217	1,111,166	931
Hides, skins, raw furs.....	137	258,403	1,495	33	95,917	894	267	(NA)	(NA)	267	104	162,486	601
Livestock.....	2,223	7,558,447	7,335	391	728,991	819	7,075	(NA)	(NA)	7,075	1,832	6,829,456	6,516
Tobacco (leaf).....	552	1,045,530	7,762	403	733,222	1,488	35,168	(NA)	(NA)	35,168	149	312,308	6,274
Wool, mohair.....	118	315,643	1,882	29	84,423	395	778	(NA)	(NA)	778	89	231,220	1,487
Miscellaneous inedible farm products.....	52	167,994	31	8	5,300	14	28	(NA)	(NA)	28	44	162,694	17
Automotive.....	648	925,266	2,093	118	142,671	1,208	570	(NA)	(NA)	570	530	782,595	885
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,383,138	5,727	360	345,784	2,910	2,225	(NA)	(NA)	2,225	1,167	1,037,354	2,817
Hardware, plumbing, heating goods.....	1,049	606,339	2,595	212	142,470	2,032	1,088	(NA)	(NA)	1,088	837	463,869	563
Lumber, construction materials.....	903	855,451	1,709	109	60,301	1,024	713	(NA)	(NA)	713	794	795,150	685
Machinery, equipment, supplies.....	3,174	2,169,550	11,917	592	459,960	7,753	4,853	(NA)	(NA)	4,853	2,582	1,709,590	4,164
Metals, metalwork (except scrap).....	661	940,802	9,551	58	46,878	947	340	(NA)	(NA)	340	603	893,924	8,604
Other merchandise agents, brokers.....	2,768	4,272,055	13,377	386	286,476	5,508	3,039	(NA)	(NA)	3,039	2,382	3,985,579	7,869
Assemblers of Farm Products													
Dairy, poultry products.....	2,087	1,392,362	21,177	1,140	725,710	14,209	6,636	4,122	2,216	298	947	666,652	6,968
Fresh fruits, vegetables.....	1,993	1,287,674	49,459	1,283	707,904	31,970	25,141	15,167	8,724	1,250	710	579,770	17,489
Farm products (raw materials).....	8,669	6,171,994	293,455	3,582	2,443,008	146,492	37,961	28,375	8,623	963	5,087	3,728,986	146,963
Farm supplies.....	495	194,713	20,657	359	118,465	10,998	3,174	2,244	851	79	136	76,248	9,659
Other farm products assemblers.....	11	4,073	600	7	3,660	600	164	78	86	...	4	413	...

NA Not available. ... Represents zero.

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

WAREHOUSE AND COLD STORAGE SPACE

5-7

Table 5B. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year at cost	Number	Sales	Inventories, end of year at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
ALABAMA													
Merchant wholesalers.....	1,814	1,020,901	102,849	1,069	634,659	71,966	12,978	8,513	4,009	456	745	386,242	30,883
Manufacturers' sales branches (with stocks).....	185	308,502	17,073	127	258,041	14,937	1,438	784	602	52	58	50,461	2,136
Merchandise agents, brokers.....	245	268,095	576	57	59,035	394	670	(NA)	(NA)	670	188	209,060	182
Assemblers of farm products.....	72	58,179	2,381	44	45,189	2,074	1,015	968	47	...	28	12,990	307
Merchant wholesalers.....	1,814	1,020,901	102,849	1,069	634,659	71,966	12,978	8,513	4,009	456	745	386,242	30,883
Grocery, confectionery, meat wholesalers.....	278	190,946	14,768	173	138,723	13,217	1,830	1,408	386	36	105	52,223	1,551
Farm products (edible) distributors.....	125	51,980	614	75	40,583	562	484	321	147	16	50	11,397	52
Beer, wine, distilled spirits wholesalers.....	61	26,749	1,476	54	24,765	1,398	435	401	34	...	7	1,984	78
Drugs, chemicals, allied products wholesalers.....	35	51,382	1,561	28	37,282	1,374	235	189	46	...	7	14,100	187
Dry goods, apparel wholesalers.....	49	25,508	2,939	30	17,679	2,812	304	112	184	8	19	7,829	127
Furniture, home furnishings wholesalers.....	49	17,613	3,178	39	14,513	2,587	307	71	210	26	10	3,100	591
Paper, allied products wholesalers.....	29	8,939	1,454	20	7,291	1,353	369	171	181	17	9	1,648	101
Farm products (raw materials) merchants.....	50	15,733	2,393	37	14,302	2,279	504	254	250	...	13	1,431	114
Automotive wholesalers.....	71	126,927	19,813	31	38,042	2,811	512	354	137	21	40	88,885	17,002
Electrical, electronics, appliance distributors.....	245	50,466	7,921	163	37,911	6,970	1,447	1,111	213	123	82	12,555	951
Hardware, plumbing-heating goods wholesalers.....	69	61,225	5,748	51	56,294	4,968	662	385	259	18	18	4,931	780
Lumber, construction materials distributors.....	51	85,971	14,511	43	57,399	10,773	1,932	651	1,185	96	8	28,572	3,738
Machinery, equipment, supplies distributors.....	156	92,150	2,353	38	17,094	1,867	625	491	103	31	118	78,056	486
Metals, metalwork (except scrap) distributors.....	248	98,512	15,862	161	71,125	12,881	1,382	953	425	4	87	27,387	2,981
Scrap, waste materials dealers.....	21	16,123	1,714	13	14,310	1,543	223	...	...	...	8	1,813	171
Other merchant wholesalers.....	74	32,849	1,839	42	16,072	1,316	478	444	33	1	32	16,777	523
Merchant wholesalers.....	203	67,828	4,705	71	31,274	3,255	1,249	974	216	59	132	36,554	1,450
ARIZONA													
Merchant wholesalers.....	848	418,788	40,852	516	285,732	31,380	4,332	3,637	622	73	332	133,056	9,472
Manufacturers' sales branches (with stocks).....	59	54,939	3,875	45	49,986	3,551	394	264	93	37	14	4,953	324
Merchandise agents, brokers.....	90	109,940	1,200	10	9,809	824	56	(NA)	(NA)	56	80	100,131	376
Assemblers of farm products.....	49	47,388	2,882	24	22,223	1,466	564	564	...	...	25	25,165	1,416
Merchant wholesalers.....	848	418,788	40,852	516	285,732	31,380	4,332	3,637	622	73	332	133,056	9,472
Grocery, confectionery, meat wholesalers.....	118	74,755	5,680	63	54,319	4,722	534	472	62	...	55	20,436	958
Farm products (edible) distributors.....	56	34,333	610	38	23,236	443	529	453	61	15	18	11,097	167
Beer, wine, distilled spirits wholesalers.....	50	36,867	2,842	43	33,132	2,657	501	463	38	...	7	3,735	185
Tobacco distributors.....	12	10,865	395	10	(D)	(D)	58	32	26	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	29	12,150	1,810	20	11,518	1,791	140	122	18	...	9	632	19
Dry goods, apparel wholesalers.....	17	3,941	604	12	3,261	592	47	31	16	...	5	680	12
Furniture, home furnishings wholesalers.....	14	3,043	326	11	3,001	326	85	85	...	...	3	42	...
Paper, allied products wholesalers.....	18	5,723	791	16	(D)	(D)	95	72	23	...	2	(D)	(D)
Farm products (raw materials) merchants.....	17	32,381	4,680	2	(D)	(D)	(D)	(D)	(D)	(D)	15	(D)	(D)
Automotive wholesalers.....	130	33,450	5,240	81	23,990	4,425	485	417	58	10	49	9,460	815
Electrical, electronics, appliance distributors.....	47	29,944	2,891	30	24,235	2,661	274	252	21	1	17	5,709	230
Hardware, plumbing-heating goods wholesalers.....	30	28,062	4,207	26	27,465	4,124	448	203	199	46	4	597	83
Lumber, construction materials distributors.....	51	27,669	1,762	24	15,424	1,653	233	185	48	...	27	12,445	109
Machinery, equipment, supplies distributors.....	163	54,296	5,896	92	31,079	4,393	501	463	37	1	71	23,217	1,503
Metals, metalwork (except scrap) distributors.....	14	5,290	769	9	3,392	614	74	59	15	...	5	1,898	155
Scrap, waste materials dealers.....	18	4,413	288	8	(D)	(D)	(D)	(D)	(D)	(D)	10	(D)	(D)
Other merchant wholesalers.....	64	21,606	2,061	31	14,012	1,582	283	283	...	...	33	7,594	479
ARKANSAS													
Merchant wholesalers.....	1,140	507,379	54,299	708	366,555	46,218	8,063	5,082	2,516	465	432	140,824	8,081
Manufacturers' sales branches (with stocks).....	64	59,649	4,355	44	49,813	4,009	509	204	302	3	20	9,836	346
Merchandise agents, brokers.....	124	160,566	648	22	22,925	51	449	(NA)	(NA)	449	102	137,641	597
Assemblers of farm products.....	108	75,142	2,066	45	32,893	1,243	341	277	11	53	63	42,249	823
Merchant wholesalers.....	1,140	507,379	54,299	708	366,555	46,218	8,063	5,082	2,516	465	432	140,824	8,081
Grocery, confectionery, meat wholesalers.....	210	149,404	11,020	137	109,253	10,073	2,166	1,275	630	261	73	40,151	947
Farm products (edible) distributors.....	87	32,589	444	40	17,535	296	308	243	50	15	47	15,054	148
Beer, wine, distilled spirits wholesalers.....	54	33,940	4,313	48	32,664	4,206	440	280	160	...	6	1,276	107
Tobacco distributors.....	22	17,366	901	19	16,469	871	94	86	8	...	3	897	30
Drugs, chemicals, allied products wholesalers.....	29	16,074	1,780	19	10,969	1,610	202	44	158	...	10	5,105	170
Dry goods, apparel wholesalers.....	19	8,188	1,341	12	7,595	1,188	164	29	135	...	7	593	153
Furniture, home furnishings wholesalers.....	13	9,253	1,462	10	8,760	1,462	215	96	119	...	3	493	...
Paper, allied products wholesalers.....	11	5,259	721	9	(D)	(D)	228	34	54	...	2	(D)	(D)
Farm products (raw materials) merchants.....	28	21,726	3,333	12	6,654	450	85	55	30	...	16	15,072	2,883
Automotive wholesalers.....	175	25,102	5,455	133	19,049	4,727	575	499	65	11	42	6,053	728
Electrical, electronics, appliance distributors.....	43	29,511	3,961	33	28,231	3,810	399	240	149	10	10	1,280	151
Hardware, plumbing-heating goods wholesalers.....	35	29,567	5,473	27	25,230	5,205	394	376	612	...	8	4,337	268
Lumber, construction materials distributors.....	93	31,319	2,434	27	11,474	1,468	613	559	72	...	66	19,846	966
Machinery, equipment, supplies distributors.....	139	47,037	7,500	96	39,341	6,779	618	442	172	4	43	7,696	721
Metals, metalwork (except scrap) distributors.....	9	3,563	451	5	(D)	(D)	45	40	5	...	4	(D)	(D)
Scrap, waste materials dealers.....	42	6,859	751	28	3,794	569	408	390	18	...	14	3,065	182
Other merchant wholesalers.....	131	40,622	2,959	53	21,690	2,379	491	394	73	24	78	18,932	580
CALIFORNIA													
Merchant wholesalers.....	13,831	8,413,460	791,396	8,110	5,588,727	623,852	78,736	56,110	20,998	1,628	5,721	2,824,733	167,544
Manufacturers' sales branches (with stocks).....	1,463	3,329,628	239,158	1,052	2,327,255	196,311	14,643	9,616	4,692	335	411	1,002,373	42,847
Merchandise agents, brokers.....	1,914	2,522,327	7,950	459	519,087	4,094	3,888	(NA)	(NA)	3,888	1,455	2,003,240	3,856
Assemblers of farm products.....	687	849,731	36,532	405	364,901	24,482	10,404	6,953	2,738	713	282	484,830	12,050
Merchant wholesalers.....	13,831	8,413,460	791,396	8,110	5,588,727	623,852	78,736	56,110	20,998	1,628	5,721	2,824,733	167,544
Grocery, confectionery, meat wholesalers.....	1,825	1,827,399	85,200	806	1,147,050	69,409	9,357	6,556	2,771	30	779	680,349	15,791
Farm products (edible) distributors.....	882	477,617	8,824	486	306,534	6,326	3,676	2,949	549	178	396	171,083	2,498
Beer, wine, distilled spirits wholesalers.....	432	55,349	58,503	398	509,851	53,828	4,245	3,388	642	215	84	49,398	4,675
Tobacco distributors.....	137	176,122	7,645	117	161,828	7,302	611	484	131	3	20	14,234	343
Drugs, chemicals, allied products wholesalers.....	496	304,024	29,574	256	194,178	23,145	2,388	1,410	972	6	240	109,846	6,429
Dry goods, apparel wholesalers.....	560	290,331	37,475	374	205,952	27,887	2,532	821	1,667	44	186	84,379	9,588
Furniture, home furnishings wholesalers.....	468	207,243	26,787	285	157,542	22,650	3,386	1,637	1,534	215	183	49,701	4,137

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B. WHOLESALE TRADE: 1954- WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story build-ings	In mul- tiple story build-ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
CALIFORNIA--Continued													
Merchant wholesalers--Continued													
Paper, allied products wholesalers.....	314	219,506	22,539	191	177,099	20,320	3,444	1,864	1,504	76	123	42,407	2,219
Farm products (raw materials) merchants.....	157	308,350	40,877	51	59,166	2,933	868	425	352	91	106	249,184	37,944
Automotive wholesalers.....	1,507	371,370	53,758	981	262,571	46,170	6,417	5,173	1,145	99	526	108,799	7,588
Electrical, electronics, appliance distributors..	614	520,653	56,911	483	468,362	52,873	4,730	3,222	1,480	28	131	52,291	4,038
Hardware, plumbing-heating goods wholesalers.....	507	422,795	65,010	386	329,795	56,868	5,499	3,505	1,860	134	121	93,000	8,142
Lumber, construction materials distributors.....	956	632,551	40,428	417	300,058	29,016	5,436	4,680	642	114	539	332,493	11,412
Machinery, equipment, supplies distributors.....	2,734	961,200	135,172	1,724	694,506	110,175	12,674	9,731	2,775	168	1,010	266,694	24,997
Metals, metalwork (except scrap) distributors.....	316	262,115	50,257	224	211,685	47,052	4,772	4,038	676	58	92	50,430	3,205
Scrap, waste materials dealers.....	465	122,209	12,113	210	82,501	9,879	2,706	1,872	832	2	255	39,708	2,234
Other merchant wholesalers.....	1,651	754,626	60,323	721	323,949	38,019	5,988	4,355	1,466	167	930	430,677	22,304
Manufacturers' sales branches (with stocks).....	1,463	3,329,628	239,158	1,052	2,327,255	196,311	14,643	9,616	4,692	335	411	1,002,373	42,847
Food and kindred products.....	234	843,715	41,608	140	481,301	22,947	1,790	1,290	500	...	94	362,414	18,661
Textile mill products.....	34	78,140	6,140	28	72,116	5,523	439	78	361	...	6	6,024	617
Apparel and related products.....	28	(D)	(D)	21	47,584	3,151	286	120	144	22	7	(D)	(D)
Furniture and fixtures.....	14	(D)	(D)	10	13,928	1,645	292	184	108	...	4	(D)	(D)
Paper and allied products.....	20	(D)	(D)	14	36,768	1,762	236	155	81	...	6	(D)	(D)
Chemicals and allied products.....	235	396,750	24,504	199	236,546	19,678	2,362	1,355	932	75	36	160,204	4,826
Rubber products.....	39	(D)	(D)	31	91,706	9,589	690	352	273	65	8	(D)	(D)
Leather and leather products.....	4	(D)	(D)	3	(D)	(D)	66	6	60	...	1	(D)	(D)
Stone, clay, and glass products.....	37	79,462	4,984	34	(D)	(D)	394	337	57	...	3	(D)	(D)
Primary metal products.....	30	95,399	6,892	14	34,332	3,939	260	225	35	...	16	61,067	2,553
Fabricated metal products.....	60	61,835	11,985	49	52,418	10,450	780	654	116	10	11	9,417	1,535
Machinery (except electrical).....	375	363,983	40,209	254	313,785	36,311	2,505	1,401	1,000	104	121	50,198	3,698
Electrical machinery.....	85	346,420	23,652	74	323,668	22,632	1,292	762	490	40	11	22,752	1,020
Transportation equipment.....	65	618,563	36,674	51	372,482	33,444	1,637	1,553	84	...	14	246,081	3,200
Instruments and related products.....	96	(D)	(D)	61	91,503	8,527	339	137	245	7	35	(D)	(D)
Other manufacturers' products.....	107	119,257	13,345	69	78,234	11,148	1,225	1,007	206	12	38	41,023	2,197
COLORADO													
Merchant wholesalers.....	1,545	834,571	76,916	984	633,701	68,668	10,526	6,465	3,797	264	561	200,870	8,248
Manufacturers' sales branches (with stocks).....	208	404,516	31,950	141	301,209	28,882	1,990	1,322	654	14	67	103,307	3,068
Merchandise agents, brokers.....	279	456,267	380	48	56,985	246	222	(NA)	(NA)	222	231	399,282	1,364
Assemblers of farm products.....	270	134,539	5,735	123	66,668	2,913	1,423	1,283	138	2	147	67,871	2,822
Merchant wholesalers.....	1,545	834,571	76,916	984	633,701	68,668	10,526	6,465	3,797	264	561	200,870	8,248
Grocery, confectionery, meat wholesalers.....	187	142,827	9,973	114	77,888	8,469	1,504	990	514	...	93	28,049	1,504
Farm products (edible) distributors.....	110	49,535	800	71	35,553	739	567	325	231	11	39	13,982	61
Beer, wine, distilled spirits wholesalers.....	54	44,538	3,938	50	43,496	3,926	582	458	124	...	4	1,042	12
Tobacco distributors.....	35	29,454	1,186	31	27,321	1,179	157	109	18	30	4	2,133	7
Drugs, chemicals, allied products wholesalers.....	50	31,622	3,804	30	29,017	3,626	346	104	231	11	20	2,605	178
Dry goods, apparel wholesalers.....	33	18,463	2,081	26	17,673	1,989	212	89	122	1	7	790	92
Furniture, home furnishings wholesalers.....	39	13,173	1,783	26	10,708	1,594	304	121	183	...	13	2,465	189
Paper, allied products wholesalers.....	34	19,267	2,371	22	17,416	2,309	368	155	613	...	1	1,851	62
Farm products (raw materials) merchants.....	56	68,131	1,394	22	17,446	956	192	128	61	...	34	50,685	438
Automotive wholesalers.....	178	42,783	6,182	131	35,597	5,569	849	526	244	2	47	7,196	613
Electrical, electronics, appliance distributors..	71	59,006	7,441	59	55,032	7,094	635	488	145	2	12	3,974	347
Hardware, plumbing-heating goods wholesalers....	45	32,877	5,988	40	29,821	5,404	687	415	228	44	5	3,056	584
Lumber, construction materials distributors.....	98	75,655	3,100	35	42,605	2,843	470	328	115	27	63	33,050	257
Machinery, equipment, supplies distributors.....	294	116,438	18,136	199	96,271	16,149	1,862	904	861	97	95	20,167	1,987
Metals, metalwork (except scrap) distributors....	30	15,763	2,899	19	11,000	2,534	340	229	111	...	11	4,763	365
Scrap, waste materials dealers.....	54	12,955	492	32	6,532	441	198	131	64	3	22	6,423	51
Other merchant wholesalers.....	177	62,084	5,348	97	43,445	3,847	1,253	965	275	13	80	18,639	1,501
CONNECTICUT													
Merchant wholesalers.....	2,260	1,132,164	106,350	1,374	788,308	83,937	11,965	5,640	5,851	474	886	343,856	22,413
Manufacturers' sales branches (with stocks).....	213	295,365	25,939	145	225,075	13,067	1,440	693	435	312	68	70,290	12,872
Merchandise agents, brokers.....	188	152,157	231	23	15,549	187	72	(NA)	(NA)	72	165	136,608	44
Assemblers of farm products.....	39	26,876	1,542	28	23,766	1,409	451	101	305	45	11	3,110	133
Merchant wholesalers.....	2,260	1,132,164	106,350	1,374	788,308	83,937	11,965	5,640	5,851	474	886	343,856	22,413
Grocery, confectionery, meat wholesalers.....	285	170,249	8,413	147	97,607	6,289	1,206	599	607	...	138	72,642	2,124
Farm products (edible) distributors.....	158	59,615	1,822	97	39,204	1,087	347	308	39	...	61	20,411	735
Beer, wine, distilled spirits wholesalers.....	73	140,786	12,641	64	128,849	11,491	617	434	168	15	9	11,937	1,150
Tobacco distributors.....	49	60,945	2,812	39	41,229	1,990	252	58	132	62	10	19,716	822
Drugs, chemicals, allied products wholesalers....	78	42,439	4,137	39	31,935	3,565	461	89	292	80	39	10,504	572
Dry goods, apparel wholesalers.....	61	22,256	2,766	39	12,750	1,805	233	41	191	1	22	9,506	961
Furniture, home furnishings wholesalers.....	58	19,872	2,047	39	14,190	1,901	386	113	272	1	19	5,682	146
Paper, allied products wholesalers.....	88	35,654	3,563	59	26,586	3,504	715	226	474	15	29	9,068	399
Farm products (raw materials) merchants.....	18	12,240	7,069	10	8,652	3,503	288	9	269	10	8	3,588	3,566
Automotive wholesalers.....	198	51,127	5,991	131	28,418	5,343	795	436	270	89	67	22,709	648
Electrical, electronics, appliance distributors..	123	87,412	10,008	100	77,707	9,573	894	400	467	27	23	9,705	435
Hardware, plumbing-heating goods wholesalers....	140	62,332	10,739	107	52,963	8,887	1,554	547	1,001	6	33	9,369	1,852
Lumber, construction materials distributors.....	130	72,036	7,160	53	32,848	2,843	612	451	161	...	77	39,188	4,217
Machinery, equipment, supplies distributors.....	398	151,431	15,046	237	95,551	12,797	1,614	850	621	143	161	55,880	2,249
Metals, metalwork (except scrap) distributors....	53	30,775	4,947	35	24,649	4,136	519	397	122	...	18	6,126	811
Scrap, waste materials dealers.....	151	45,469	2,593	86	34,689	2,299	768	414	329	25	65	10,780	294
Other merchant wholesalers.....	199	67,526	4,596	92	40,481	3,164	704	268	436	...	107	27,045	1,432
DELAWARE													
Merchant wholesalers.....	284	143,362	15,392	167	105,408	12,636	1,523	821	702	...	117	37,954	2,756
Manufacturers' sales branches (with stocks).....	36	(D)	(D)	23	46,561	6,888	586	508	40	38	13	(D)	(D)
Merchandise agents, brokers.....	18	22,951	13	3	7,895	4	7	(NA)	(NA)	7	15	15,056	9
Assemblers of farm products.....	18	30,464	1,298	10	10,648	960	62	59	3	...	8	19,816	338

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-9

Table 5B WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story build-ings	In mul- tiple story build-ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
DELAWARE-Continued													
Merchant wholesalers.....	284	143,362	15,392	167	105,408	12,636	1,523	821	702	...	117	37,954	2,756
Grocery, confectionery, meat wholesalers.....	36	17,059	1,715	18	12,710	1,261	167	142	25	...	18	4,349	454
Farm products (edible) distributors.....	17	5,344	25	5	601	4	13	5	8	...	12	4,743	21
Beer, wine, distilled spirits wholesalers.....	16	24,455	2,354	14	(D)	(D)	156	129	27	...	2	(D)	(D)
Tobacco distributors.....	9	9,505	556	7	(D)	(D)	49	14	35	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	12	2,477	362	7	1,832	313	54	21	33	(D)	5	645	49
Dry goods, apparel wholesalers.....	8	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Furniture, home furnishings wholesalers.....	10	2,119	189	6	1,064	163	47	40	7	...	4	1,055	26
Paper, allied products wholesalers.....	3	3,455	561	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Farm products (raw materials) merchants.....	28	8,188	1,363	17	4,126	846	129	88	41	...	11	4,062	517
Automotive wholesalers.....	12	12,993	1,589	9	11,647	1,403	172	47	125	...	3	1,346	186
Electrical, electronics, appliance distributors..	15	7,431	1,452	15	7,431	1,452	191	20	171	...	...	...	...
Hardware, plumbing-heating goods wholesalers.....	26	14,034	1,228	14	9,031	1,069	154	101	53	...	12	5,003	159
Lumber, construction materials distributors.....	38	12,333	1,921	22	9,138	1,820	167	66	101	...	16	3,195	101
Machinery, equipment, supplies distributors.....	8	6,178	686	4	2,107	312	40	40	...	...	4	4,071	374
Metals, metalwork (except scrap) distributors....	20	1,622	147	10	716	96	49	24	25	...	10	906	51
Scrap, waste materials dealers.....	23	6,948	567	13	5,094	386	88	72	16	...	10	1,854	181
Other merchant wholesalers.....													
DISTRICT OF COLUMBIA													
Merchant wholesalers.....	761	583,831	52,604	477	459,977	47,516	5,470	2,125	3,256	89	284	123,854	5,088
Manufacturers' sales branches (with stocks).....	108	283,375	9,301	75	185,560	8,407	1,202	341	832	29	33	97,815	894
Merchandise agents, brokers.....	126	185,850	79	16	29,297	49	62	(NA)	(NA)	62	110	156,553	30
Assemblers of farm products.....	6	6,035	223	4	(D)	(D)	88	4	84	...	2	(D)	(D)
Merchant wholesalers.....	761	583,831	52,604	477	459,977	47,516	5,470	2,125	3,256	89	284	123,854	5,088
Grocery, confectionery, meat wholesalers.....	95	108,366	5,294	55	91,730	4,616	510	237	273	...	40	16,636	678
Farm products (edible) distributors.....	69	50,391	732	34	23,793	487	171	94	71	6	35	26,598	245
Beer, wine, distilled spirits wholesalers.....	20	68,794	8,448	19	(D)	(D)	253	176	77	...	1	(D)	(D)
Tobacco distributors.....	10	31,232	1,136	9	(D)	(D)	149	85	64	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers....	32	21,831	2,680	25	20,830	2,501	373	83	290	...	7	1,001	179
Dry goods, apparel wholesalers.....	10	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	...	5	(D)	(D)
Furniture, home furnishings wholesalers.....	26	11,554	1,685	17	5,894	871	190	45	145	...	9	5,660	814
Paper, allied products wholesalers.....	48	31,162	2,097	31	21,738	1,969	392	82	305	5	17	9,424	128
Farm products (raw materials) merchants.....	2	(D)	(D)	...	...	...	...	...	...	...	2	(D)	(D)
Automotive wholesalers.....	52	20,792	2,291	32	13,253	2,099	278	76	202	...	1	7,539	252
Electrical, electronics, appliance distributors..	61	65,106	7,592	40	56,219	7,099	716	200	516	...	21	8,887	493
Hardware, plumbing-heating goods wholesalers.....	32	44,889	7,821	29	43,827	7,815	972	484	488	...	3	1,062	6
Lumber, construction materials distributors.....	36	46,601	3,790	23	28,797	2,627	426	240	161	25	13	17,804	1,163
Machinery, equipment, supplies distributors.....	144	36,684	4,014	89	25,465	3,495	532	175	305	52	55	11,219	519
Metals, metalwork (except scrap) distributors....	4	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Scrap, waste materials dealers.....	37	6,616	157	23	5,132	124	93	44	49	...	14	1,484	33
Other merchant wholesalers.....	83	35,780	4,202	43	26,523	3,930	360	87	273	...	40	9,257	272
FLORIDA													
Merchant wholesalers.....	3,699	1,735,809	161,001	2,198	1,187,163	135,809	17,881	13,723	4,039	119	1,501	548,646	25,192
Manufacturers' sales branches (with stocks).....	307	424,185	24,169	212	357,274	19,529	2,137	1,485	611	41	95	66,911	4,640
Merchandise agents, brokers.....	379	392,413	1,858	78	79,990	202	1,283	(NA)	(NA)	1,283	301	312,423	1,656
Assemblers of farm products.....	263	205,773	5,173	144	113,873	2,532	2,429	1,960	428	41	119	91,900	2,641
Merchant wholesalers.....	3,699	1,735,809	161,001	2,198	1,187,163	135,809	17,881	13,723	4,039	119	1,501	548,646	25,192
Grocery, confectionery, meat wholesalers.....	572	324,693	18,434	313	220,660	14,550	2,191	1,678	508	5	159	104,033	3,884
Farm products (edible) distributors.....	288	144,336	2,192	140	66,215	1,371	781	669	52	60	248	78,121	821
Beer, wine, distilled spirits wholesalers.....	147	186,087	17,431	127	152,605	16,202	1,200	1,085	115	...	20	33,482	1,229
Tobacco distributors.....	56	87,985	3,91	45	82,413	3,671	330	255	75	...	11	5,872	320
Drugs, chemicals, allied products wholesalers....	148	60,471	7,509	89	48,182	7,132	778	300	300	1	59	12,289	377
Dry goods, apparel wholesalers.....	85	23,084	3,122	58	17,656	2,775	280	152	128	...	27	5,434	347
Furniture, home furnishings wholesalers.....	107	38,490	5,337	69	27,327	4,946	897	467	426	4	38	11,163	391
Paper, allied products wholesalers.....	86	30,892	4,088	51	25,024	3,622	1,031	705	326	...	35	5,868	466
Farm products (raw materials) merchants.....	34	15,038	713	15	5,804	348	159	142	17	...	19	9,234	365
Automotive wholesalers.....	437	100,761	15,544	278	62,023	12,204	1,500	1,172	326	2	159	38,738	3,340
Electrical, electronics, appliance distributors..	208	159,015	21,615	167	142,242	19,746	1,561	1,189	372	...	41	16,773	1,869
Hardware, plumbing-heating goods wholesalers.....	139	99,941	15,878	109	83,855	15,082	1,554	1,046	490	18	30	16,086	796
Lumber, construction materials distributors.....	284	140,926	9,696	133	73,041	7,432	1,465	1,278	187	...	151	67,885	2,264
Machinery, equipment, supplies distributors.....	607	181,021	23,639	391	125,231	19,546	2,634	2,147	468	19	216	55,790	4,093
Metals, metalwork (except scrap) distributors....	53	22,813	3,317	33	13,640	2,685	478	412	66	...	20	9,173	632
Scrap, waste materials dealers.....	81	15,828	1,667	41	9,975	1,022	279	222	53	4	40	5,853	645
Other merchant wholesalers.....	367	104,428	6,828	139	31,276	3,475	763	627	130	6	228	73,152	3,353
Manufacturers' sales branches (with stocks).....	307	424,185	24,169	212	357,274	19,529	2,137	1,485	611	41	95	66,911	4,640
Food and kindred products.....	108	179,434	5,605	83	151,632	4,808	820	438	381	1	25	27,802	797
Textile mill products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Apparel and related products.....	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Furniture and fixtures.....	6	2,298	213	4	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Paper and allied products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Chemicals and allied products.....	24	34,447	3,436	9	6,550	455	58	52	6	...	15	27,897	2,981
Rubber products.....	8	24,539	1,583	8	24,539	1,583	143	88	43	12	...	...	...
Leather and leather products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Stone, clay, and glass products.....	10	6,905	1,260	10	6,905	1,260	174	141	33	...	...	...	...
Primary metal products.....	3	(D)	(D)	3	744	98	14	14	...	...	...	...	...
Fabricated metal products.....	13	3,969	556	8	(D)	(D)	69	61	...	8	5	(D)	(D)
Machinery (except electrical).....	74	32,894	3,229	45	29,254	2,917	207	121	66	20	29	3,640	312
Electrical machinery.....	14	35,497	2,297	11	31,957	2,028	103	79	24	...	3	3,540	269
Transportation equipment.....	11	(D)	(D)	11	(D)	(D)	346	309	37	...	...	...	...
Instruments and related products.....	17	3,161	295	11	2,435	253	19	...	19	...	6	726	42
Other manufacturers' products.....	18	10,660	1,113	8	7,902	964	128	127	1	...	10	2,758	149

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
GEORGIA													
Merchant wholesalers.....	2,658	1,598,873	160,543	1,588	1,055,356	118,828	18,649	11,014	6,698	937	1,070	543,517	41,715
Manufacturers' sales branches (with stocks).....	445	1,127,340	66,890	310	758,936	59,225	4,537	3,331	1,133	73	135	368,404	7,665
Merchandise agents, brokers.....	482	679,040	940	160	192,535	563	4,700	(NA)	(NA)	4,700	322	486,505	377
Assemblers of farm products.....	117	134,210	5,158	69	48,603	3,465	1,182	963	184	35	48	85,607	1,693
Merchant wholesalers.....	2,658	1,598,873	160,543	1,588	1,055,356	118,828	18,649	11,014	6,698	937	1,070	543,517	41,715
Grocery, confectionery, meat wholesalers.....	404	271,226	18,205	229	200,992	15,330	3,000	1,882	788	330	175	70,234	2,875
Farm products (edible) distributors.....	189	73,915	1,265	104	52,252	973	568	456	106	6	85	21,663	292
Beer, wine, distilled spirits wholesalers.....	75	80,998	9,919	69	75,418	8,678	492	460	32	...	6	5,580	1,241
Tobacco distributors.....	50	55,796	2,427	40	50,438	2,301	275	183	92	...	10	5,358	126
Drugs, chemicals, allied products wholesalers.....	87	56,987	5,360	51	36,723	5,030	623	338	270	15	36	20,264	330
Dry goods, apparel wholesalers.....	105	68,080	6,438	90	54,694	6,258	791	257	523	11	15	13,386	180
Furniture, home furnishings wholesalers.....	51	33,852	3,118	24	15,840	2,228	403	131	242	30	27	18,012	890
Paper, allied products wholesalers.....	59	31,950	3,883	41	28,206	3,526	779	225	551	3	18	3,744	357
Farm products (raw materials) merchants.....	109	180,380	24,147	54	38,935	4,877	1,045	814	125	106	55	141,445	19,270
Automotive wholesalers.....	317	113,954	15,477	202	61,103	11,002	1,615	1,033	576	6	115	52,851	4,475
Electrical, electronics, appliance distributors..	104	117,803	13,923	90	109,171	12,315	1,244	727	496	21	14	8,632	1,608
Hardware, plumbing-heating goods wholesalers....	94	86,399	13,599	74	79,098	12,500	1,922	879	1,005	38	20	7,301	1,099
Lumber, construction materials distributors.....	193	75,386	5,333	60	32,932	3,789	957	700	254	3	133	42,454	1,544
Machinery, equipment, supplies distributors.....	398	153,415	22,015	260	113,327	17,595	2,409	1,315	994	100	138	40,088	4,420
Metals, metalwork (except scrap) distributors....	26	28,275	4,312	21	26,439	4,163	440	285	144	11	5	1,836	149
Scrap, waste materials dealers.....	116	44,708	2,103	59	23,682	987	717	499	128	90	57	21,026	1,116
Other merchant wholesalers.....	281	125,749	9,019	120	56,106	7,276	1,369	830	372	167	161	69,643	1,743
IDAHO													
Merchant wholesalers.....	527	187,756	21,154	332	136,635	17,389	2,982	1,910	1,003	69	195	51,121	3,765
Manufacturers' sales branches (with stocks).....	33	12,889	1,489	20	10,738	1,297	198	69	129	...	13	2,151	192
Merchandise agents, brokers.....	33	67,048	267	3	6,488	34	68	(NA)	(NA)	68	30	60,560	233
Assemblers of farm products.....	263	109,545	6,120	134	60,488	3,469	2,586	1,723	821	42	129	49,057	2,651
Merchant wholesalers.....	527	187,756	21,154	332	136,635	17,389	2,982	1,910	1,003	69	195	51,121	3,765
Grocery, confectionery, meat wholesalers.....	64	39,191	2,674	29	32,936	2,298	397	139	256	2	35	6,255	376
Farm products (edible) distributors.....	40	16,663	613	21	10,565	224	255	173	62	20	19	6,098	389
Beer, wine, distilled spirits wholesalers.....	46	9,106	278	37	7,750	248	168	158	10	...	9	1,356	30
Tobacco distributors.....	12	6,131	369	11	(D)	(D)	52	42	10	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers....	6	2,264	318	4	2,072	(D)	57	17	40	...	2	(D)	(D)
Dry goods, apparel wholesalers.....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	...	...	...	...
Furniture, home furnishings wholesalers.....	6	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)
Paper, allied products wholesalers.....	12	2,802	447	10	(D)	(D)	76	38	38	...	2	(D)	(D)
Farm products (raw materials) merchants.....	18	12,452	1,516	9	5,898	1,300	282	180	74	28	9	6,554	216
Automotive wholesalers.....	81	12,750	2,291	66	9,405	1,994	267	226	33	8	15	3,345	297
Electrical, electronics, appliance distributors..	15	9,170	1,112	11	8,312	1,083	103	73	30	...	4	858	29
Hardware, plumbing-heating goods wholesalers....	17	11,919	2,741	14	8,383	2,014	342	202	140	...	3	3,536	727
Lumber, construction materials distributors.....	46	15,748	1,349	23	10,504	1,173	224	164	60	...	23	5,244	176
Machinery, equipment, supplies distributors.....	76	23,908	3,858	45	14,920	2,901	248	202	46	...	31	8,988	957
Metals, metalwork (except scrap) distributors....	4	(D)	(D)	4	1,503	263	48	31	17	...	...	...	...
Scrap, waste materials dealers.....	14	1,509	57	5	333	45	26	16	10	...	9	1,176	12
Other merchant wholesalers.....	68	19,864	2,974	36	13,308	2,485	393	224	158	11	32	6,556	489
ILLINOIS													
Merchant wholesalers.....	10,452	7,627,236	620,156	5,768	4,490,821	477,329	73,075	39,683	31,120	2,272	4,684	3,136,415	142,827
Manufacturers' sales branches (with stocks).....	969	3,356,610	173,508	679	2,285,352	141,546	11,733	6,068	5,274	391	290	1,071,258	31,962
Merchandise agents, brokers.....	1,695	3,903,068	4,131	193	286,744	2,637	1,334	(NA)	(NA)	1,334	1,502	3,616,324	1,494
Assemblers of farm products.....	1,071	1,096,259	28,969	468	380,702	15,373	4,435	2,841	1,368	226	603	715,557	13,596
Merchant wholesalers.....	10,452	7,627,236	620,156	5,768	4,490,821	477,329	73,075	39,683	31,120	2,272	4,684	3,136,415	142,827
Grocery, confectionery, meat wholesalers.....	1,297	1,241,239	61,831	549	610,187	35,530	7,679	3,895	3,737	47	748	631,052	26,301
Farm products (edible) distributors.....	620	417,868	7,070	298	199,062	3,332	1,819	820	875	124	322	218,806	3,738
Beer, wine, distilled spirits wholesalers.....	518	505,763	56,213	427	448,505	48,781	4,148	2,607	1,416	125	91	57,258	7,432
Tobacco distributors.....	162	220,864	8,930	128	187,483	7,865	976	611	321	44	34	33,381	1,065
Drugs, chemicals, allied products wholesalers....	466	359,405	29,117	236	301,529	25,578	2,472	781	1,452	239	230	57,876	3,539
Dry goods, apparel wholesalers.....	436	191,839	22,636	243	128,440	17,019	1,650	514	1,041	95	193	63,399	5,617
Furniture, home furnishings wholesalers.....	348	199,278	19,802	196	137,794	16,056	2,706	907	1,626	173	152	61,484	3,746
Paper, allied products wholesalers.....	405	291,133	22,171	257	202,522	18,103	4,169	1,052	2,745	372	148	88,611	4,068
Farm products (raw materials) merchants.....	260	853,598	26,044	62	113,761	5,754	5,296	4,217	1,016	63	198	739,837	20,290
Automotive wholesalers.....	854	206,738	34,519	524	133,876	29,167	3,257	2,148	972	330	73	72,862	5,352
Electrical, electronics, appliance distributors..	430	450,190	50,034	302	378,153	45,606	4,513	2,007	2,441	65	128	72,037	4,428
Hardware, plumbing-heating goods wholesalers....	366	236,374	33,218	267	167,013	25,250	4,877	2,032	2,694	151	99	69,361	7,968
Lumber, construction materials distributors.....	608	435,027	31,978	285	209,753	20,782	5,488	3,393	1,927	168	323	225,274	11,196
Machinery, equipment, supplies distributors.....	1,707	680,220	75,228	992	450,685	61,543	7,349	4,063	3,012	274	715	229,535	13,685
Metals, metalwork (except scrap) distributors....	279	357,266	66,729	185	302,235	63,263	7,163	6,810	353	...	94	55,031	3,466
Scrap, waste materials dealers.....	578	256,652	14,782	321	146,575	9,459	3,875	2,052	1,675	148	257	110,077	5,323
Other merchant wholesalers.....	1,118	723,782	59,854	496	373,248	44,241	5,638	1,774	3,817	47	622	350,534	15,613
Manufacturers' sales branches (with stocks).....	969	3,356,610	173,508	679	2,285,352	141,546	11,733	6,068	5,274	391	290	1,071,258	31,962
Food and kindred products.....	197	663,132	14,724	135	406,325	7,164	1,262	712	505	45	62	256,807	7,560
Textile mill products.....	25	80,605	5,091	16	63,844	4,096	368	299	69	...	9	16,761	995
Apparel and related products.....	20	45,211	6,007	13	36,980	5,040	206	80	126	...	7	8,231	967
Furniture and fixtures.....	15	(D)	(D)	11	(D)	(D)	(D)	(D)	(D)	...	4	(D)	(D)
Paper and allied products.....	14	66,825	1,041	10	57,154	748	219	126	36	...	4	9,671	293
Chemicals and allied products.....	110	477,556	16,689	78	276,758	12,311	1,271	490	755	26	32	200,798	4,378
Rubber products.....	27	93,539	8,089	22	77,626	7,406	653	421	232	...	5	15,913	683
Leather and leather products.....	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	...	2	(D)	(D)
Stone, clay, and glass products.....	27	81,619	2,850	23	77,936	2,747	423	332	91	...	4	3,683	103
Primary metal products.....	27	128,896	5,498	14	35,156	2,936	242	176	66	...	13	93,740	2,562
Fabricated metal products.....	54	66,451	7,155	45	56,596	6,342	1,011	525	482	...	9	9,855	813
Machinery (except electrical).....	207	422,659	28,724	142	340,343	26,470	1,820	659	1,117	44	65	82,316	2,254

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-11

Table 5B. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
ILLINOIS-Continued													
Manufacturers' sales branches (with stocks)-Con.													
Transportation equipment.....	46	536,826	31,073	37	303,256	28,921	1,285	1,086	195	4	9	233,570	2,152
Instruments and related products.....	53	119,274	5,607	30	106,487	5,206	226	51	169	6	23	12,787	401
Other manufacturers' products.....	77	177,331	18,974	53	114,272	15,903	1,211	452	575	184	24	63,059	3,071
INDIANA													
Merchant wholesalers.....	3,399	1,831,646	182,583	2,093	1,303,646	154,214	23,080	12,685	9,725	670	1,306	528,000	28,369
Manufacturers' sales branches (with stocks).....	295	446,333	35,587	206	350,427	32,722	2,394	1,590	751	53	89	95,906	2,865
Merchandise agents, brokers.....	387	699,974	595	60	110,275	395	1,228	(NA)	(NA)	1,228	327	589,699	200
Assemblers of farm products.....	464	414,700	13,909	257	169,853	7,614	2,283	1,522	657	104	207	244,847	6,295
Merchant wholesalers.....	3,399	1,831,646	182,583	2,093	1,303,646	154,214	23,080	12,685	9,725	670	1,306	528,000	28,369
Grocery, confectionery, meat wholesalers.....	354	273,645	19,552	179	215,605	17,274	2,595	1,353	1,185	57	175	58,040	2,278
Farm products (edible) distributors.....	230	97,223	1,870	107	59,841	1,167	563	403	156	4	123	37,382	703
Beer, wine, distilled spirits wholesalers.....	217	139,236	13,320	201	133,971	12,716	1,327	1,046	250	31	16	5,265	604
Tobacco distributors.....	83	87,185	4,484	74	86,331	4,338	849	354	385	110	9	854	146
Drugs, chemicals, allied products wholesalers.....	120	63,434	9,334	70	55,089	8,295	917	426	425	66	50	8,345	1,039
Dry goods, apparel wholesalers.....	25	26,203	3,919	14	18,715	2,921	243	45	198	...	11	7,488	998
Furniture, home furnishings wholesalers.....	73	29,957	3,784	49	23,817	3,208	626	222	363	41	24	6,140	576
Paper, allied products wholesalers.....	91	41,948	3,905	57	34,304	3,083	719	345	308	66	34	7,644	822
Farm products (raw materials) merchants.....	87	182,428	3,840	32	21,795	548	186	87	83	16	55	160,633	3,292
Automotive wholesalers.....	400	101,228	16,827	267	73,933	13,937	2,112	1,205	859	48	133	27,295	2,890
Electrical, electronics, appliance distributors.....	173	152,038	18,950	138	137,785	16,717	1,789	819	960	10	35	14,253	2,233
Hardware, plumbing-heating goods wholesalers.....	118	98,819	17,444	96	97,417	17,156	2,691	908	1,748	35	22	1,402	288
Lumber, construction materials distributors.....	306	138,859	11,485	147	78,733	8,759	1,930	1,379	474	77	159	60,126	2,726
Machinery, equipment, supplies distributors.....	354	179,556	26,942	341	129,220	23,383	2,801	1,595	1,147	59	193	50,341	3,559
Metals, metalwork (except scrap) distributors.....	60	44,218	6,821	47	36,951	6,425	991	843	148	...	13	7,267	396
Scrap, waste materials dealers.....	216	53,313	4,659	137	35,516	3,379	1,348	857	488	3	79	17,797	1,280
Other merchant wholesalers.....	312	122,351	15,447	137	64,623	10,908	1,393	798	548	47	175	57,728	4,539
Manufacturers' sales branches (with stocks).....	295	446,333	35,587	206	350,427	32,722	2,394	1,590	751	53	89	95,906	2,865
Food and kindred products.....	83	90,429	1,971	56	67,069	1,583	333	231	90	12	27	23,360	388
Textile mill products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Apparel and related products.....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Furniture and fixtures.....	3	(D)	(D)	3	2,438	136	37	...	37	...	...	(D)	(D)
Paper and allied products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Chemicals and allied products.....	20	31,507	919	11	13,573	411	62	42	20	...	9	17,934	508
Rubber products.....	7	(D)	(D)	7	19,261	1,199	114	92	...	22	...	(D)	(D)
Leather and leather products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Stone, clay, and glass products.....	11	8,856	1,219	10	(D)	(D)	203	203	...	...	1	(D)	(D)
Primary metal products.....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Fabricated metal products.....	10	(D)	(D)	9	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Machinery (except electrical).....	96	125,592	15,616	66	109,702	15,197	973	543	411	19	30	15,890	419
Electrical machinery.....	13	36,661	2,069	6	16,363	756	74	12	62	...	7	20,298	1,313
Transportation equipment.....	20	89,757	5,125	19	(D)	(D)	172	172	...	...	1	(D)	(D)
Instruments and related products.....	13	(D)	(D)	7	4,445	158	7	4	3	...	6	(D)	(D)
Other manufacturers' products.....	15	6,024	667	8	4,904	605	97	41	56	...	7	1,120	62
IOWA													
Merchant wholesalers.....	2,184	1,294,696	108,895	1,359	868,446	90,940	17,565	7,798	9,220	547	825	426,250	17,955
Manufacturers' sales branches (with stocks).....	260	284,115	20,743	170	252,038	19,117	1,815	1,071	729	15	90	32,077	1,626
Merchandise agents, brokers.....	331	841,454	806	45	61,581	565	501	(NA)	(NA)	501	286	779,873	241
Assemblers of farm products.....	1,121	815,172	16,411	598	313,861	11,149	3,040	2,436	436	168	523	501,311	5,262
Merchant wholesalers.....	2,184	1,294,696	108,895	1,359	868,446	90,940	17,565	7,798	9,220	547	825	426,250	17,955
Grocery, confectionery, meat wholesalers.....	210	229,367	13,767	119	201,334	13,522	1,893	588	1,241	64	91	28,033	245
Farm products (edible) distributors.....	139	94,122	3,460	81	55,305	1,290	709	362	312	35	58	38,817	2,170
Beer, wine, distilled spirits wholesalers.....	142	42,390	1,899	126	37,607	1,637	726	578	138	10	16	4,783	171
Tobacco distributors.....	55	54,153	2,808	48	45,105	2,412	385	269	112	4	7	9,048	487
Drugs, chemicals, allied products wholesalers.....	73	39,395	5,478	49	30,619	4,661	744	185	512	47	24	8,776	817
Dry goods, apparel wholesalers.....	31	10,232	1,358	15	6,728	872	145	64	81	...	16	3,504	486
Furniture, home furnishings wholesalers.....	28	10,505	783	18	9,589	742	754	81	670	3	10	916	41
Paper, allied products wholesalers.....	57	32,079	3,383	41	26,340	2,810	1,026	160	838	28	16	5,739	573
Farm products (raw materials) merchants.....	120	215,235	7,422	29	23,434	1,821	529	415	104	10	91	191,801	5,601
Automotive wholesalers.....	273	67,144	11,705	205	52,516	10,916	1,358	773	533	52	68	14,628	789
Electrical, electronics, appliance distributors.....	97	95,575	12,377	74	82,020	11,362	1,228	372	839	17	23	13,555	1,015
Hardware, plumbing-heating goods wholesalers.....	67	59,622	10,080	57	52,782	9,729	1,859	575	1,263	21	10	6,840	351
Lumber, construction materials distributors.....	167	90,919	5,676	74	49,050	4,653	1,101	694	277	130	93	41,869	1,023
Machinery, equipment, supplies distributors.....	294	93,369	12,870	189	72,461	11,559	1,412	784	599	29	105	20,908	1,311
Metals, metalwork (except scrap) distributors.....	17	7,884	1,373	14	6,684	1,316	206	159	47	...	3	1,200	57
Scrap, waste materials dealers.....	134	17,147	2,217	77	12,637	1,812	605	422	174	9	57	4,510	405
Other merchant wholesalers.....	280	135,558	12,239	143	104,235	9,826	2,885	1,317	1,480	88	137	31,323	2,413
Manufacturers' sales branches (with stocks).....	260	284,115	20,743	170	252,038	19,117	1,815	1,071	729	15	90	32,077	1,626
Food and kindred products.....	84	83,399	3,576	48	67,100	2,519	336	235	101	...	36	16,299	1,057
Textile mill products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Apparel and related products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Furniture and fixtures.....	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Paper and allied products.....	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Chemicals and allied products.....	30	15,671	942	26	8,335	799	77	70	7	...	4	7,336	143
Rubber products.....	3	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Leather and leather products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Stone, clay, and glass products.....	8	3,803	719	8	3,803	719	182	182	...	...	...	(D)	(D)
Primary metal products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Fabricated metal products.....	3	(D)	(D)	2	858	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Machinery (except electrical).....	74	80,320	9,516	47	77,136	9,292	745	279	454	12	27	3,184	224
Electrical machinery.....	10	8,228	256	5	4,881	171	25	22	...	3	5	3,347	85
Transportation equipment.....	14	(D)	(D)	12	61,493	3,184	199	157	42	...	2	(D)	(D)

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
IOWA—Continued													
Manufacturers' sales branches (with stocks)—Con.	23	7,389	547	13	6,138	471	22	9	13	...	10	1,251	76
Instruments and related products.....	9	5,026	745	4	4,943	738	105	72	33	...	5	83	7
Other manufacturers' products.....													
KANSAS													
Merchant wholesalers.....	1,702	953,439	90,913	1,077	661,774	77,023	10,982	6,329	4,364	289	625	291,665	13,890
Manufacturers' sales branches (with stocks).....	116	168,070	22,276	85	157,210	21,529	1,406	1,055	344	7	31	10,860	747
Merchandise agents, brokers.....	210	361,848	670	29	64,034	168	303	(NA)	(NA)	303	181	297,814	502
Assemblers of farm products.....	944	285,374	14,781	395	121,040	6,940	2,421	1,898	516	7	549	164,334	7,841
Merchant wholesalers.....	1,702	953,439	90,913	1,077	661,774	77,023	10,982	6,329	4,364	289	625	291,665	13,890
Grocery, confectionery, meat wholesalers.....	178	178,299	14,183	102	157,763	13,924	1,666	726	854	86	76	20,536	259
Farm products (edible) distributors.....	89	34,173	963	55	29,987	843	414	225	148	41	34	4,186	120
Beer, wine, distilled spirits wholesalers.....	117	53,546	5,946	105	47,022	5,403	599	465	132	2	12	6,524	543
Tobacco distributors.....	47	33,549	1,314	42	27,087	1,302	176	118	44	14	5	6,462	12
Drugs, chemicals, allied products wholesalers....	35	19,635	2,574	21	17,123	2,501	282	150	132	...	14	2,512	73
Dry goods, apparel wholesalers.....	9	3,690	397	6	2,076	397	30	13	12	5	3	1,614	...
Furniture, home furnishings wholesalers.....	26	8,038	1,126	14	7,148	1,017	194	91	103	...	12	890	109
Paper, allied products wholesalers.....	30	10,987	1,456	23	10,064	1,372	505	61	426	18	7	923	84
Farm products (raw materials) merchants.....	109	217,440	10,130	40	46,019	1,698	736	669	47	20	69	171,421	8,432
Automotive wholesalers.....	242	43,024	9,655	168	34,065	8,694	1,194	725	441	28	74	8,959	961
Electrical, electronics, appliance distributors..	55	61,701	7,128	47	58,219	6,881	771	395	376	...	8	3,482	247
Hardware, plumbing-heating goods wholesalers....	46	35,090	6,721	32	31,782	6,230	940	262	656	22	14	3,308	491
Lumber, construction materials distributors.....	118	58,176	4,527	50	35,797	3,948	662	459	203	...	68	22,379	579
Machinery, equipment, supplies distributors.....	325	120,606	18,336	232	101,512	17,715	1,243	961	266	16	93	19,094	621
Metals, metalwork (except scrap) distributors....	16	6,389	1,032	8	5,061	914	122	74	48	...	8	1,328	118
Scrap, waste materials dealers.....	105	14,477	1,341	53	10,567	941	329	290	38	1	52	3,910	400
Other merchant wholesalers.....	155	54,619	4,084	79	40,482	3,243	1,119	645	438	36	76	14,137	841
KENTUCKY													
Merchant wholesalers.....	1,721	964,714	234,143	1,049	710,146	91,981	16,446	6,416	9,438	592	672	254,568	142,162
Manufacturers' sales branches (with stocks).....	108	219,629	12,816	73	176,278	11,119	942	598	337	7	35	43,351	1,697
Merchandise agents, brokers.....	322	468,495	4,83	159	226,608	346	10,179	(NA)	(NA)	10,179	163	241,887	137
Assemblers of farm products.....	97	69,295	5,178	50	28,815	2,619	1,103	879	223	1	47	40,480	2,559
Merchant wholesalers.....	1,721	964,714	234,143	1,049	710,146	91,981	16,446	6,416	9,438	592	672	254,568	142,162
Grocery, confectionery, meat wholesalers.....	276	200,741	12,647	165	169,577	12,295	2,498	988	1,411	99	111	31,164	352
Farm products (edible) distributors.....	121	35,390	484	60	21,800	345	671	278	391	2	61	13,590	139
Beer, wine, distilled spirits wholesalers.....	112	74,920	9,187	89	67,709	8,230	545	370	175	...	23	7,211	957
Tobacco distributors.....	39	35,594	2,253	30	31,287	1,278	198	157	41	...	9	4,307	975
Drugs, chemicals, allied products wholesalers....	49	20,391	3,105	33	15,965	2,589	463	124	339	...	16	4,426	516
Dry goods, apparel wholesalers.....	41	19,184	2,708	28	16,543	2,498	342	50	241	51	13	2,641	210
Furniture, home furnishings wholesalers.....	21	4,786	741	11	3,986	693	418	21	97	300	10	800	48
Paper, allied products wholesalers.....	37	14,676	2,323	26	13,456	2,184	513	138	369	6	11	1,220	139
Farm products (raw materials) merchants.....	44	97,911	132,643	16	20,091	5,396	1,036	604	432	...	28	77,820	127,247
Automotive wholesalers.....	215	36,651	7,411	143	26,768	6,097	961	612	334	15	72	9,883	1,314
Electrical, electronics, appliance distributors..	77	71,389	9,069	60	56,962	6,760	779	397	377	5	17	14,427	2,309
Hardware, plumbing-heating goods wholesalers....	50	91,877	16,617	36	87,538	15,837	2,742	421	2,321	...	14	4,339	780
Lumber, construction materials distributors.....	107	50,598	5,118	48	27,566	3,861	745	501	232	12	59	23,032	1,257
Machinery, equipment, supplies distributors.....	252	100,297	17,983	168	75,437	12,910	1,721	915	780	26	84	24,860	5,073
Metals, metalwork (except scrap) distributors....	19	15,392	2,455	14	12,493	1,885	656	254	402	...	5	2,899	270
Scrap, waste materials dealers.....	82	15,074	1,483	42	13,187	1,289	446	136	252	58	40	1,887	194
Other merchant wholesalers.....	179	79,843	8,216	80	49,781	7,834	1,712	450	1,244	18	99	30,062	382
LOUISIANA													
Merchant wholesalers.....	2,442	1,666,544	156,909	1,455	1,000,361	116,449	17,281	11,523	5,052	706	987	666,183	40,460
Manufacturers' sales branches (with stocks).....	263	442,801	24,891	176	365,109	21,638	1,916	1,141	707	68	87	77,692	3,253
Merchandise agents, brokers.....	263	318,268	797	46	37,761	253	391	(NA)	(NA)	391	217	280,507	544
Assemblers of farm products.....	108	38,618	2,321	73	28,441	1,754	826	739	87	...	35	10,177	567
Merchant wholesalers.....	2,442	1,666,544	156,909	1,455	1,000,361	116,449	17,281	11,523	5,052	706	987	666,183	40,460
Grocery, confectionery, meat wholesalers.....	458	382,782	19,248	228	193,567	13,572	3,054	2,467	438	149	230	189,215	5,676
Farm products (edible) distributors.....	130	94,968	915	60	29,422	629	441	368	73	...	70	65,546	286
Beer, wine, distilled spirits wholesalers.....	107	109,411	13,251	88	99,175	12,744	799	696	103	...	19	10,236	507
Tobacco distributors.....	64	52,133	1,704	52	45,960	1,614	239	160	79	...	12	6,173	90
Drugs, chemicals, allied products wholesalers....	102	54,247	6,871	61	42,980	6,012	821	580	211	30	41	11,267	859
Dry goods, apparel wholesalers.....	51	32,624	5,633	37	24,718	3,968	558	135	414	9	14	7,906	1,665
Furniture, home furnishings wholesalers.....	44	18,845	2,180	27	15,093	2,068	422	111	308	3	17	3,752	112
Paper, allied products wholesalers.....	62	28,811	3,624	45	24,048	3,577	612	191	421	...	17	4,763	47
Farm products (raw materials) merchants.....	46	155,456	19,956	15	4,944	496	438	396	41	1	31	150,512	19,460
Automotive wholesalers.....	228	61,056	10,330	154	38,392	9,017	931	672	233	26	74	22,664	1,313
Electrical, electronics, appliance distributors..	113	102,817	12,287	91	98,060	11,894	1,235	727	496	12	22	4,757	393
Hardware, plumbing-heating goods wholesalers....	70	38,107	6,345	53	32,068	5,782	822	397	332	93	17	6,039	563
Lumber, construction materials distributors.....	168	82,811	6,917	72	43,615	5,390	1,032	922	110	...	96	39,196	1,527
Machinery, equipment, supplies distributors.....	493	311,864	34,883	337	251,826	31,402	4,228	2,572	1,289	367	156	60,038	3,481
Metals, metalwork (except scrap) distributors....	39	23,836	2,532	22	15,644	4,492	645	493	152	...	17	8,192	740
Scrap, waste materials dealers.....	63	21,879	2,290	35	10,442	1,391	370	212	158	...	28	11,437	899
Other merchant wholesalers.....	204	94,897	5,243	78	30,407	2,401	634	424	194	16	126	64,490	2,842
MAINE													
Merchant wholesalers.....	922	358,934	41,182	507	248,849	29,857	5,597	2,201	3,150	246	415	110,085	11,325
Manufacturers' sales branches (with stocks).....	80	56,552	2,939	59	47,155	2,183	265	121	141	3	21	9,397	756
Merchandise agents, brokers.....	42	22,522	135	2	(D)	(D)	(D)	(D)	(D)	(D)	40	(D)	(D)
Assemblers of farm products.....	85	21,615	1,559	48	11,444	1,219	615	324	277	14	37	10,171	340

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-13

Table 5B. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more						Establishments not reporting floor space or reporting less than 500 square feet			
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not re-ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
MAINE—Continued													
Merchant wholesalers.....	922	358,934	41,182	507	248,849	29,857	5,597	2,201	3,150	246	415	110,085	11,325
Grocery, confectionery, meat wholesalers.....	241	111,451	7,441	127	80,321	5,857	1,285	510	667	108	114	31,130	1,584
Farm products (edible) distributors.....	58	15,928	528	32	7,923	396	348	128	204	16	26	8,005	132
Beer, wine, distilled spirits wholesalers.....	42	18,973	1,129	34	14,817	915	324	262	54	8	8	4,156	214
Tobacco distributors.....	33	25,493	1,325	22	19,709	1,153	98	42	56	...	11	5,784	172
Drugs, chemicals, allied products wholesalers....	18	9,174	906	8	5,474	809	124	53	67	4	10	3,700	97
Dry goods, apparel wholesalers.....	20	12,946	5,535	14	4,349	522	80	6	67	7	6	8,597	5,013
Furniture, home furnishings wholesalers.....	10	1,009	215	5	566	195	14	4	10	...	5	443	20
Paper, allied products wholesalers.....	21	8,411	1,147	10	6,469	800	322	37	285	...	11	1,942	347
Farm products (raw materials) merchants.....	7	742	82	3	(D)	(D)	24	19	5	...	4	413	34
Automotive wholesalers.....	79	21,195	4,052	50	15,201	3,188	493	156	322	15	29	5,994	864
Electrical, electronics, appliance distributors..	39	34,019	4,313	34	33,435	4,214	454	219	233	2	5	584	99
Hardware, plumbing-heating goods wholesalers....	35	28,370	5,912	31	25,393	5,743	934	200	650	84	4	2,977	169
Lumber, construction materials distributors.....	83	21,358	1,790	25	8,587	1,158	245	166	79	...	58	12,771	632
Machinery, equipment, supplies distributors.....	105	27,265	4,682	64	18,374	3,858	402	213	188	1	41	8,891	824
Metals, metalwork (except scrap) distributors....	5	1,236	268	3	(D)	(D)	53	11	42	...	2	(D)	(D)
Scrap, waste materials dealers.....	43	5,931	940	25	3,912	495	326	146	179	1	18	2,019	445
Other merchant wholesalers.....	83	15,433	917	20	2,837	269	71	29	42	...	63	12,596	648
MARYLAND													
Merchant wholesalers.....	2,209	1,104,793	106,264	1,406	826,026	86,905	15,898	6,895	8,385	618	803	278,767	19,359
Manufacturers' sales branches (with stocks).....	195	396,769	28,716	132	292,529	22,043	1,805	994	793	18	63	104,240	6,673
Merchandise agents, brokers.....	289	343,809	590	55	74,558	357	651	(NA)	(NA)	651	234	269,251	233
Assemblers of farm products.....	63	43,157	670	36	18,463	563	429	319	110	...	27	24,694	107
Merchant wholesalers.....	2,209	1,104,792	106,264	1,406	826,026	86,905	15,898	6,895	8,385	618	803	278,767	19,359
Grocery, confectionery, meat wholesalers.....	348	185,702	11,073	200	140,642	9,402	1,993	1,029	810	154	148	45,060	1,671
Farm products (edible) distributors.....	135	54,725	724	66	35,725	460	450	154	293	3	69	19,000	264
Beer, wine, distilled spirits wholesalers.....	96	86,980	7,565	81	74,080	6,528	499	336	163	...	15	12,900	1,037
Tobacco distributors.....	43	63,324	2,925	34	43,810	1,532	194	77	108	9	9	19,514	1,393
Drugs, chemicals, allied products wholesalers....	82	39,558	3,597	53	30,107	3,326	515	280	230	5	29	9,451	271
Dry goods, apparel wholesalers.....	118	42,881	5,600	89	37,346	4,876	659	113	546	...	29	5,535	724
Furniture, home furnishings wholesalers.....	58	25,958	3,023	40	19,340	2,756	1,261	518	642	101	18	6,618	267
Paper, allied products wholesalers.....	82	35,968	3,244	69	34,013	3,188	920	169	670	81	13	1,955	56
Farm products (raw materials) merchants.....	30	28,172	698	7	6,044	70	63	51	8	4	23	22,128	628
Automotive wholesalers.....	181	49,371	7,699	117	35,725	6,141	834	341	493	...	64	13,646	1,558
Electrical, electronics, appliance distributors..	95	90,276	11,357	78	84,691	10,200	921	198	709	14	17	5,585	1,157
Hardware, plumbing-heating goods wholesalers....	92	52,399	8,939	83	49,119	8,657	1,350	557	727	66	9	3,280	282
Lumber, construction materials distributors.....	141	75,247	7,831	60	43,954	5,750	1,094	519	535	40	81	31,293	2,081
Machinery, equipment, supplies distributors.....	332	122,938	14,249	227	93,655	12,036	1,942	1,096	712	134	105	29,283	2,213
Metals, metalwork (except scrap) distributors....	37	26,785	5,292	29	21,869	4,431	556	480	76	...	8	4,916	861
Scrap, waste materials dealers.....	112	38,929	4,138	72	31,815	3,044	1,288	672	616	...	40	7,114	1,094
Other merchant wholesales.....	227	85,580	8,310	101	44,091	4,508	1,359	305	1,047	7	126	41,489	3,802
MASSACHUSETTS													
Merchant wholesalers.....	6,041	3,321,567	313,378	3,484	2,101,359	229,362	38,583	14,686	21,583	2,314	2,557	1,220,208	84,016
Manufacturers' sales branches (with stocks).....	513	1,388,294	82,852	361	979,230	58,013	5,039	1,843	3,133	63	152	409,064	24,839
Merchandise agents, brokers.....	812	1,206,266	2,422	113	187,163	1,649	815	(NA)	(NA)	815	699	1,019,103	773
Assemblers of farm products.....	50	77,158	2,341	21	39,737	595	882	112	764	6	29	37,421	1,746
Merchant wholesalers.....	6,041	3,321,567	313,378	3,484	2,101,359	229,362	38,583	14,686	21,583	2,314	2,557	1,220,208	84,016
Grocery, confectionery, meat wholesalers.....	826	585,683	32,704	399	368,853	24,120	4,290	1,581	2,582	127	427	216,830	8,584
Farm products (edible) distributors.....	356	139,521	1,892	207	74,666	1,070	1,096	596	477	23	149	64,855	822
Beer, wine, distilled spirits wholesalers.....	106	206,213	15,541	89	151,449	12,795	1,287	642	641	4	17	54,764	2,746
Tobacco distributors.....	124	130,747	5,307	93	106,889	4,675	730	263	451	16	31	23,858	632
Drugs, chemicals, allied products wholesalers....	203	101,809	10,147	105	79,924	8,789	1,309	490	730	89	98	21,885	1,358
Dry goods, apparel wholesalers.....	428	227,434	26,369	261	165,533	21,291	1,828	320	1,487	21	167	61,901	5,078
Furniture, home furnishings wholesalers.....	196	67,902	8,651	129	56,983	7,707	1,456	389	1,029	38	67	10,919	944
Paper, allied products wholesalers.....	304	113,566	9,617	179	78,544	8,276	2,384	610	1,687	87	125	35,022	1,341
Farm products (raw materials) merchants.....	177	322,477	42,747	27	78,972	10,064	1,889	72	434	1,383	150	243,505	32,683
Automotive wholesalers.....	364	97,213	15,062	253	75,139	13,123	1,907	1,038	865	4	111	22,074	1,939
Electrical, electronics, appliance distributors..	254	185,029	21,779	191	164,723	20,405	2,569	1,170	1,367	32	63	20,306	1,374
Hardware, plumbing-heating goods wholesalers....	316	148,800	23,455	228	123,320	20,834	4,151	1,132	2,868	151	88	25,480	2,621
Lumber, construction materials distributors.....	261	182,880	14,349	105	83,954	10,790	2,235	1,562	653	20	156	98,926	3,559
Machinery, equipment, supplies distributors.....	904	279,964	31,808	531	190,817	24,894	4,090	1,525	2,432	133	373	89,147	6,914
Metals, metalwork (except scrap) distributors....	106	81,026	17,704	79	72,122	15,740	1,723	1,310	412	1	27	8,904	1,964
Scrap, waste materials dealers.....	473	133,249	11,866	297	86,906	8,870	3,374	1,335	1,904	135	176	46,343	2,996
Other merchant wholesalers.....	643	318,054	24,380	311	142,565	15,919	2,265	651	1,564	50	332	175,489	8,461
Manufacturers' sales branches (with stock).....	513	1,388,294	82,852	361	979,230	58,013	5,039	1,843	3,133	63	152	409,064	24,839
Food and kindred products.....	113	329,092	9,129	87	247,253	6,655	767	308	459	...	26	81,839	2,474
Textile mill products.....	20	(D)	(D)	14	27,075	1,143	439	50	389	...	6	4,346	161
Apparel and related products.....	5	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Furniture and fixtures.....	5	3,724	250	5	3,724	250	61	...	61	...	...	...	...
Paper and allied products.....	5	32,657	680	2	(D)	(D)	(D)	(D)	(D)	(D)	3	1,766	77
Chemicals and allied products.....	48	115,187	4,988	30	56,884	3,382	321	116	205	...	18	58,303	1,606
Rubber products.....	22	(D)	(D)	19	48,169	5,231	463	69	371	23	3	31,843	7,842
Leather and leather products.....	11	75,348	9,609	8	49,221	8,740	234	1	225	8	3	26,127	869
Stone, clay, and glass products.....	11	21,901	1,471	10	(D)	(D)	190	104	86	...	1	(D)	(D)
Primary metal products.....	7	18,374	3,459	5	(D)	(D)	64	19	45	...	2	(D)	(D)
Fabricated metal products.....	19	25,648	1,400	18	(D)	(D)	201	122	79	...	1	(D)	(D)
Machinery (except electrical).....	114	96,839	7,671	74	75,335	6,995	487	118	342	27	40	21,504	676
Electrical machinery.....	33	224,203	9,695	24	199,564	8,396	749	251	495	3	9	24,639	1,299
Transportation equipment.....	27	(D)	(D)	22	138,767	9,255	607	460	147	...	5	115,902	509
Instruments and related products.....	34	17,121	1,238	17	12,274	1,095	69	13	56	...	17	4,847	143
Other manufacturers' products.....	39	58,119	8,979	24	32,127	2,599	350	189	159	2	15	25,992	6,380

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
MICHIGAN													
Merchant wholesalers.....	6,174	3,665,185	290,904	3,636	2,526,174	238,999	37,646	22,266	13,765	1,615	2,538	1,139,011	51,905
Manufacturers' sales branches (with stocks).....	547	1,742,756	120,874	346	1,092,124	96,107	5,666	3,444	2,033	189	201	650,632	24,767
Merchandise agents, brokers.....	960	1,558,531	5,877	127	183,704	1,872	1,326	(NA)	(NA)	1,326	833	1,374,827	4,005
Assemblers of farm products.....	286	139,914	10,438	183	93,888	7,301	1,880	1,241	523	116	103	46,026	3,137
Merchant wholesalers.....	6,174	3,665,185	290,904	3,636	2,526,174	238,999	37,646	22,266	13,765	1,615	2,538	1,139,011	51,905
Grocery, confectionery, meat wholesalers.....	797	611,842	29,104	377	339,682	23,468	3,614	2,155	1,330	129	420	272,160	5,636
Farm products (edible) distributors.....	345	199,859	3,560	182	130,500	2,107	1,164	808	331	5	163	69,359	1,453
Beer, wine, distilled spirits wholesalers.....	388	319,378	18,357	351	287,506	16,823	2,294	1,500	314	480	37	31,872	1,534
Tobacco distributors.....	119	166,238	5,542	101	143,657	4,938	753	424	287	42	18	22,581	604
Drugs, chemicals, allied products wholesalers....	169	94,720	5,595	101	77,901	8,528	1,244	347	896	1	68	16,819	1,067
Dry goods, apparel wholesalers.....	94	35,577	4,176	61	27,562	3,495	439	172	210	57	33	8,015	681
Furniture, home furnishings wholesalers.....	144	66,822	5,731	78	40,026	4,794	1,102	307	788	7	66	26,796	937
Paper, allied products wholesalers.....	157	108,722	8,303	93	87,246	7,637	1,921	695	1,036	190	64	21,476	666
Farm products (raw materials) merchants.....	80	88,311	2,795	33	50,143	1,497	303	236	55	12	47	38,168	1,298
Automotive wholesalers.....	650	194,218	22,682	402	111,640	18,449	2,683	1,483	1,137	63	248	82,578	4,233
Electrical, electronics, appliance distributors..	265	279,254	26,693	207	240,710	24,096	2,573	1,280	1,265	28	58	38,544	2,597
Hardware, plumbing-heating goods wholesalers....	242	182,734	26,711	187	158,826	24,003	3,570	1,431	1,994	145	55	23,908	2,708
Lumber, construction materials distributors.....	464	355,041	22,970	212	204,002	16,407	2,955	2,181	767	7	252	151,039	9,563
Machinery, equipment, supplies distributors.....	1,129	463,270	49,252	657	278,478	39,736	4,739	2,738	1,857	144	472	184,792	6,516
Metals, metalwork (except scrap) distributors....	171	168,231	28,354	119	137,669	25,840	3,721	3,521	1,964	4	52	30,562	2,514
Scrap, waste materials dealers.....	428	139,580	11,852	225	102,433	7,025	2,074	1,448	562	64	203	37,147	4,827
Other merchant wholesalers.....	532	191,388	15,227	250	108,193	10,156	2,497	1,520	740	237	282	83,195	5,071
Manufacturers' sales branches (with stocks).....	547	1,742,756	120,874	346	1,092,124	96,107	5,666	3,444	2,033	189	201	650,632	24,767
Food and kindred products.....	140	273,711	7,017	79	153,029	3,772	576	360	159	57	61	120,682	3,245
Textile mill products.....	4	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Apparel and related products.....	13	(D)	(D)	8	8,473	593	98	42	56	...	...	2,843	155
Furniture and fixtures.....	3	(D)	(D)	3	(D)	(D)	34	34	...	...	...	(D)	(D)
Paper and allied products.....	38	103,322	3,846	21	47,120	3,019	293	172	83	38	17	56,202	827
Chemicals and allied products.....	15	46,744	3,760	13	45,359	3,721	299	60	213	26	2	(D)	(D)
Rubber products.....	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Leather and leather products.....	22	32,592	3,343	21	(D)	(D)	421	249	172	...	1	(D)	(D)
Stone, clay, and glass products.....	11	48,127	3,714	8	43,656	3,471	192	130	62	...	3	4,471	243
Primary metal products.....	19	22,310	1,940	16	16,998	1,761	240	121	119	...	3	5,312	179
Fabricated metal products.....	152	164,875	13,664	92	128,908	12,193	698	297	370	31	60	35,967	1,471
Machinery (except electrical).....	38	202,765	6,751	18	159,098	4,238	296	39	254	3	20	43,667	2,513
Electrical machinery.....	38	(D)	(D)	31	385,946	55,120	2,091	1,769	322	...	7	326,158	11,562
Transportation equipment.....	23	19,288	935	12	14,186	828	70	54	16	...	11	5,102	107
Instruments and related products.....	29	42,619	3,627	20	22,504	1,758	269	103	132	34	9	20,115	1,869
Other manufacturers' products.....													
MINNESOTA													
Merchant wholesalers.....	2,833	2,252,713	212,879	1,709	1,400,301	166,134	21,657	8,875	12,289	493	1,124	852,412	46,745
Manufacturers' sales branches (with stocks).....	340	769,478	52,151	229	536,058	44,770	4,047	1,865	2,131	51	111	233,420	7,381
Merchandise agents, brokers.....	422	1,178,470	1,407	56	58,368	443	247	(NA)	(NA)	247	366	1,120,102	964
Assemblers of farm products.....	933	502,199	18,926	472	259,919	10,875	2,952	2,241	667	44	461	242,280	8,051
Merchant wholesalers.....	2,833	2,252,713	212,879	1,709	1,400,301	166,134	21,657	8,875	12,289	493	1,124	852,412	46,745
Grocery, confectionery, meat wholesalers.....	293	301,978	20,811	166	256,945	19,266	2,708	1,136	1,296	276	127	45,033	1,545
Farm products (edible) distributors.....	177	100,604	4,130	112	75,879	3,614	1,107	400	587	120	65	24,725	516
Beer, wine, distilled spirits wholesalers.....	209	127,497	17,629	176	120,455	17,396	1,127	728	395	4	33	7,042	233
Tobacco distributors.....	72	64,306	3,657	60	53,781	3,058	356	221	135	...	12	10,525	599
Drugs, chemicals, allied products wholesalers....	93	52,343	6,263	59	47,915	6,065	703	177	526	...	34	4,428	198
Dry goods, apparel wholesalers.....	96	41,795	4,194	71	34,541	3,603	389	126	254	9	25	7,254	591
Furniture, home furnishings wholesalers.....	55	28,456	3,913	35	20,071	3,254	563	183	351	29	20	4,385	659
Paper, allied products wholesalers.....	81	42,981	4,767	51	37,859	4,418	720	202	516	2	30	5,122	349
Farm products (raw materials) merchants.....	136	358,971	18,284	40	23,660	1,309	454	416	38	...	96	335,311	16,975
Automotive wholesalers.....	262	93,327	16,461	196	68,769	14,550	1,810	1,163	632	15	66	24,777	1,911
Electrical, electronics, appliance distributors..	127	127,726	13,914	82	92,027	10,548	1,013	284	728	1	45	35,676	3,366
Hardware, plumbing-heating goods wholesalers....	89	154,363	25,358	71	151,703	25,013	3,800	560	3,240	...	17	2,611	345
Lumber, construction materials distributors.....	190	204,548	6,916	68	64,583	5,674	1,632	720	912	...	124	139,900	7,042
Machinery, equipment, supplies distributors.....	487	200,182	24,781	297	151,029	20,950	2,096	1,040	1,027	29	190	49,153	1,911
Metals, metalwork (except scrap) distributors....	42	36,177	6,058	36	34,827	5,836	727	692	35	...	6	1,350	209
Scrap, waste materials dealers.....	111	33,392	4,349	57	19,812	2,918	399	237	161	1	54	13,580	1,071
Other merchant wholesalers.....	313	284,067	31,394	132	146,445	18,662	2,053	590	1,446	7	181	137,622	14,000
Manufacturers' sales branches (with stocks).....	340	769,478	52,151	229	536,058	44,770	4,047	1,865	2,131	51	111	233,420	7,381
Food and kindred products.....	23	199,302	5,961	50	104,485	4,362	455	278	177	...	33	94,817	1,599
Textile mill products.....	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Apparel and related products.....	1	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Furniture and fixtures.....	6	(D)	(D)	4	2,813	306	43	33	10	...	2	(D)	(D)
Paper and allied products.....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Chemicals and allied products.....	36	49,055	2,242	30	30,081	2,015	241	136	105	...	6	18,974	227
Rubber products.....	11	30,925	2,763	11	30,925	2,763	271	17	230	24	...	(D)	(D)
Leather and leather products.....	...	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Stone, clay, and glass products.....	5	5,432	902	5	5,432	902	211	18	193	...	...	(D)	(D)
Primary metal products.....	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Fabricated metal products.....	10	12,303	1,495	8	(D)	(D)	257	14	243	...	2	(D)	(D)
Machinery (except electrical).....	93	159,860	20,510	55	137,286	17,198	1,517	639	856	22	38	22,574	3,312
Electrical machinery.....	22	65,625	3,582	16	57,247	3,063	294	110	181	3	6	8,378	519
Transportation equipment.....	27	(D)	(D)	23	116,591	9,883	469	409	60	...	4	75,813	258
Instruments and related products.....	18	(D)	(D)	12	8,048	580	28	10	16	2	6	2,580	209
Other manufacturers' products.....	20	15,252	2,782	10	11,077	1,768	218	178	40	...	10	4,175	1,014

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-15

Table 5B. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inven- to-ries, end of year, at cost	Number	Sales	Inven- to-ries, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inven- to-ries, end of year, at cost
							Total	In single story build- ings	In mul- tiple story build- ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
MISSISSIPPI													
Merchant wholesalers.....	1,095	543,830	53,739	662	373,035	43,778	6,771	4,923	1,645	203	433	170,795	9,961
Manufacturers' sales branches (with stocks).....	63	45,214	2,296	39	39,045	1,769	171	93	77	1	24	6,169	527
Merchandise agents, brokers.....	147	230,635	849	31	45,935	312	413	(NA)	(NA)	413	116	184,700	537
Assemblers of farm products.....	91	172,658	5,079	31	83,809	682	130	111	18	1	60	88,849	4,397
Merchant wholesalers.....	1,095	543,830	53,739	662	373,035	43,778	6,771	4,923	1,645	203	433	170,795	9,961
Grocery, confectionery, meat wholesalers.....	222	158,838	12,716	134	124,064	11,394	1,985	1,415	426	144	88	34,774	1,322
Farm products (edible) distributors.....	49	13,677	1,774	26	9,492	1,620	132	121	11	...	23	4,185	154
Beer, wine, distilled spirits wholesalers.....	51	30,172	1,529	39	25,036	1,225	276	272	1	3	12	5,136	304
Tobacco distributors.....	26	25,038	1,203	24	(D)	(D)	149	119	30	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	26	11,642	1,297	16	7,526	987	156	30	126	...	10	4,116	310
Dry goods, apparel wholesalers.....	31	7,270	1,217	26	6,632	1,178	139	89	50	...	5	638	39
Furniture, home furnishings wholesalers.....	8	866	66	4	341	39	8	8	...	...	4	525	27
Paper, allied products wholesalers.....	21	6,835	1,147	19	(D)	(D)	141	91	50	...	2	(D)	(D)
Farm products (raw materials) merchants.....	39	72,295	4,755	13	26,352	2,932	339	311	13	15	26	45,943	1,823
Automotive wholesalers.....	167	31,989	5,248	127	20,742	4,364	1,005	723	251	31	40	11,247	884
Electrical, electronics, appliance distributors.....	35	23,173	2,951	24	17,853	2,437	339	170	169	...	11	5,320	514
Hardware, plumbing-heating goods wholesalers.....	29	22,058	4,440	26	20,386	4,164	671	352	319	...	3	1,672	276
Lumber, construction materials distributors.....	100	39,928	2,245	29	15,380	1,435	314	274	40	...	71	24,548	810
Machinery, equipment, supplies distributors.....	139	52,444	9,607	91	43,219	7,853	508	438	66	4	48	9,225	1,754
Metals, metalwork (except scrap) distributors.....	7	3,850	698	4	2,921	418	98	36	62	...	3	929	280
Scrap, waste materials dealers.....	40	3,669	377	24	3,001	322	86	75	11	...	16	668	55
Other merchant wholesalers.....	105	40,086	2,469	36	19,977	1,280	425	399	20	6	69	20,109	1,189
MISSOURI													
Merchant wholesalers.....	4,377	3,248,245	297,413	2,683	1,993,277	229,603	35,871	15,252	19,782	837	1,694	1,254,968	67,810
Manufacturers' sales branches (with stocks).....	580	1,645,692	108,115	377	945,610	71,468	6,053	3,163	2,811	79	203	700,082	36,647
Merchandise agents, brokers.....	827	1,595,275	1,282	116	93,744	701	885	(NA)	(NA)	885	711	1,501,531	581
Assemblers of farm products.....	347	244,807	8,974	205	99,216	6,115	1,932	1,094	806	32	142	145,991	2,859
Merchant wholesalers.....	4,377	3,248,245	297,413	2,683	1,993,277	229,603	35,871	15,252	19,782	837	1,694	1,254,968	67,810
Grocery, confectionery, meat wholesalers.....	455	444,869	31,083	266	342,245	26,674	4,234	2,132	2,071	31	189	102,624	4,409
Farm products (edible) distributors.....	295	154,685	2,966	147	93,573	2,055	1,019	698	317	4	148	61,112	911
Beer, wine, distilled spirits wholesalers.....	188	136,713	18,349	150	117,583	14,934	1,374	874	365	135	38	19,130	3,415
Tobacco distributors.....	61	91,978	3,587	52	77,451	3,056	357	125	232	...	9	14,527	531
Drugs, chemicals, allied products wholesalers.....	149	87,854	9,858	88	68,859	8,451	1,354	256	1,005	93	61	18,995	1,407
Dry goods, apparel wholesalers.....	178	194,449	30,003	126	172,849	8,479	1,288	193	1,071	24	52	121,600	21,524
Furniture, home furnishings wholesalers.....	123	61,716	8,389	75	46,145	7,144	1,956	411	1,511	34	48	15,571	1,245
Paper, allied products wholesalers.....	118	109,540	10,351	76	97,299	9,257	1,923	457	1,458	38	42	12,241	1,094
Farm products (raw materials) merchants.....	138	477,135	8,410	40	43,506	3,487	1,029	233	761	35	98	433,629	4,923
Automotive wholesalers.....	485	154,452	23,243	328	98,415	19,899	2,514	1,561	918	35	157	56,037	3,344
Electrical, electronics, appliance distributors.....	173	211,286	22,699	132	184,863	20,590	1,790	778	1,012	...	41	26,423	2,109
Hardware, plumbing-heating goods wholesalers.....	155	150,526	27,171	117	134,702	25,626	3,894	894	2,967	33	38	15,824	1,545
Lumber, construction materials distributors.....	265	182,795	11,221	130	82,666	9,391	2,302	1,544	750	8	135	100,129	1,830
Machinery, equipment, supplies distributors.....	781	328,445	42,258	521	248,128	36,688	4,406	2,104	1,980	322	260	80,317	5,770
Metals, metalwork (except scrap) distributors.....	85	81,599	13,931	65	65,103	13,038	1,704	1,361	311	32	20	16,496	893
Scrap, waste materials dealers.....	231	60,618	3,309	136	32,050	2,336	1,596	722	869	5	95	28,568	973
Other merchant wholesalers.....	497	319,585	30,585	234	187,840	18,498	3,131	909	2,184	38	263	131,745	12,087
Manufacturers' sales branches (with stocks).....	580	1,645,692	108,115	377	945,610	71,468	6,053	3,163	2,811	79	203	700,082	36,647
Food and kindred products.....	89	206,936	5,066	46	67,760	1,901	334	261	73	...	43	139,176	3,165
Textile mill products.....	11	22,787	901	8	20,523	857	82	46	36	...	3	2,264	4...
Apparel and related products.....	8	(D)	(D)	8	(D)	(D)	126	63	63	...	...	...	...
Furniture and fixtures.....	10	(D)	(D)	6	4,710	327	87	27	60	...	4	(D)	(D)
Paper and allied products.....	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Chemicals and allied products.....	72	196,713	9,238	53	110,145	6,307	598	279	319	...	19	86,568	2,931
Rubber products.....	21	(D)	(D)	19	62,325	5,564	580	317	239	24	2	(D)	(D)
Leather and leather products.....	19	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)	14	(D)	(D)
Stone, clay, and glass products.....	14	29,380	2,069	11	28,163	1,943	274	265	9	...	3	1,217	126
Primary metal products.....	10	(D)	(D)	7	14,910	1,369	85	70	15	...	3	(D)	(D)
Fabricated metal products.....	36	42,460	3,403	28	32,452	2,534	534	293	241	...	8	10,008	869
Machinery (except electrical).....	133	232,039	24,052	87	186,997	22,848	1,818	770	1,003	45	46	45,042	1,204
Electrical machinery.....	43	205,465	9,684	29	150,575	8,181	535	186	343	6	14	54,890	1,503
Transportation equipment.....	38	(D)	(D)	29	182,672	11,101	493	466	27	...	9	(D)	(D)
Instruments and related products.....	39	(D)	(D)	18	14,455	1,337	70	26	40	4	21	(D)	(D)
Other manufacturers' products.....	33	20,015	1,888	21	14,033	1,280	166	90	76	...	12	5,982	608
MONTANA													
Merchant wholesalers.....	558	266,694	33,166	384	189,058	28,224	3,567	1,870	1,494	203	174	77,636	4,942
Manufacturers' sales branches (with stocks).....	58	37,928	5,258	43	33,169	4,972	457	295	155	7	15	4,759	286
Merchandise agents, brokers.....	44	103,702	369	6	7,463	245	136	(NA)	(NA)	136	38	96,239	124
Assemblers of farm products.....	348	193,910	6,085	123	71,659	2,374	421	318	89	14	225	122,251	3,711
Merchant wholesalers.....	558	266,694	33,166	384	189,058	28,224	3,567	1,870	1,494	203	174	77,636	4,942
Grocery, confectionery, meat wholesalers.....	61	51,625	4,091	38	39,121	3,308	433	155	278	...	23	12,504	783
Farm products (edible) distributors.....	23	12,445	675	18	11,920	672	184	149	35	...	5	525	3
Beer, wine, distilled spirits wholesalers.....	36	10,158	545	34	(D)	(D)	417	136	161	120	2	(D)	(D)
Tobacco distributors.....	12	9,053	523	10	(D)	(D)	(D)	(D)	(D)	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	16	10,408	1,415	14	(D)	(D)	128	37	91	...	2	(D)	(D)
Dry goods, apparel wholesalers.....	2	(D)	(D)	...	...	...	...	...	...	...	2	(D)	(D)
Furniture, home furnishings wholesalers.....	7	2,713	383	5	(D)	(D)	51	23	28	...	2	(D)	(D)
Paper, allied products wholesalers.....	13	(D)	(D)	12	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Farm products (raw materials) merchants.....	15	9,754	248	5	490	95	28	7	21	...	10	9,264	153
Automotive wholesalers.....	96	29,027	4,426	72	17,195	3,964	418	278	138	2	24	11,832	462
Electrical, electronics, appliance distributors.....	28	18,587	2,709	24	17,675	2,568	202	139	63	...	4	912	141
Hardware, plumbing-heating goods wholesalers.....	17	17,788	3,922	13	15,505	3,409	426	186	240	...	4	2,283	513
Lumber, construction materials distributors.....	43	22,245	1,927	16	8,694	1,703	280	153	57	70	27	13,551	224
Machinery, equipment, supplies distributors.....	112	45,310	8,941	74	35,798	7,554	508	384	115	9	38	9,512	1,387
Metals, metalwork (except scrap) distributors.....	8	(D)	(D)	6	2,207	322	45	23	22	...	2	(D)	(D)

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B. WHOLESALE TRADE 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
MONTANA-Continued													
Merchant wholesalers-Continued													
Scrap, waste materials dealers.....	17	2,695	375	14	2,471	368	97	55	42	...	3	224	7
Other merchant wholesalers.....	52	16,625	1,655	29	5,369	817	176	62	112	2	23	11,256	838
NEBRASKA													
Merchant wholesalers.....	1,253	803,392	81,696	783	489,780	67,151	9,878	5,190	4,424	264	470	313,612	14,545
Manufacturers' sales branches (with stocks).....	143	302,809	23,360	107	208,525	22,657	1,916	540	1,345	31	36	94,284	703
Merchandise agents, brokers.....	228	981,284	731	22	31,249	151	120	(NA)	(NA)	120	206	950,035	580
Assemblers of farm products.....	629	318,924	10,884	268	116,445	4,562	1,673	1,397	273	3	361	202,479	6,322
Merchant wholesalers.....	1,253	803,392	81,696	783	489,780	67,151	9,878	5,190	4,424	264	470	313,612	14,545
Grocery, confectionery, meat wholesalers.....	106	109,388	12,803	69	91,180	12,537	1,311	740	525	46	37	18,208	266
Farm products (edible) distributors.....	84	36,430	906	46	22,997	561	295	246	49	...	38	13,433	345
Beer, wine, distilled spirits wholesalers.....	82	41,623	3,595	76	40,178	3,536	328	263	65	...	6	1,445	59
Tobacco distributors.....	39	27,675	2,796	33	25,638	2,497	180	123	57	...	6	2,037	299
Drugs, chemicals, allied products wholesalers.....	30	16,785	2,218	20	15,177	2,117	505	66	439	...	10	1,608	101
Dry goods, apparel wholesalers.....	8	5,257	917	7	(D)	(D)	134	87	87	...	1	(D)	(D)
Furniture, home furnishings wholesalers.....	19	13,078	2,829	13	6,016	1,276	427	270	157	...	6	7,062	1,553
Paper, allied products wholesalers.....	25	14,545	1,883	17	13,395	1,714	669	499	158	12	8	1,150	169
Farm products (raw materials) merchants.....	96	189,585	6,264	17	21,135	630	279	236	42	1	79	168,450	5,634
Automotive wholesalers.....	180	40,696	7,285	132	31,713	6,843	928	668	260	...	48	8,983	442
Electrical, electronics, appliance distributors..	46	51,240	6,126	42	50,143	6,027	623	204	354	65	4	1,097	99
Hardware, plumbing-heating goods wholesalers.....	40	40,481	7,686	34	39,033	7,646	1,271	280	969	22	6	1,448	40
Lumber, construction materials distributors.....	73	51,449	3,216	30	22,903	2,556	618	339	279	...	43	28,546	660
Machinery, equipment, supplies distributors.....	211	90,341	15,082	135	68,407	12,990	1,270	649	613	8	76	21,871	2,092
Metals, metalwork (except scrap) distributors....	6	2,369	436	4	(D)	(D)	45	32	13	...	2	(D)	(D)
Scrap, waste materials dealers.....	63	13,650	1,300	39	4,826	369	170	121	24	25	24	8,824	931
Other merchant wholesalers.....	145	58,800	6,354	69	29,661	4,554	825	407	333	85	76	29,139	1,800
NEVADA													
Merchant wholesalers.....	231	109,150	9,844	138	79,214	8,657	1,045	818	227	...	93	29,936	1,187
Manufacturers' sales branches (with stocks).....	9	(D)	(D)	6	2,750	225	33	14	17	2	3	495	24
Merchandise agents, brokers.....	7	5,723	2	1	(D)	(D)	(D)	(D)	(D)	(D)	6	(D)	(D)
Assemblers of farm products.....	2	(D)	(D)	...	...	...	...	...	...	...	2	(D)	(D)
Merchant wholesalers.....	231	109,150	9,844	138	79,214	8,657	1,045	818	227	...	93	29,936	1,187
Grocery, confectionery, meat wholesalers.....	38	23,728	1,212	23	16,778	1,120	196	155	41	...	15	6,950	92
Farm products (edible) distributors.....	6	4,045	150	3	2,708	36	35	35	...	...	3	1,337	114
Beer, wine, distilled spirits wholesalers.....	23	21,051	1,903	18	18,905	1,899	205	187	18	...	5	2,146	4
Tobacco distributors.....	5	5,239	165	4	(D)	(D)	12	12	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers....	7	1,998	59	5	(D)	(D)	15	6	9	...	2	(D)	(D)
Dry goods, apparel wholesalers.....	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Furniture, home furnishings wholesalers.....	5	1,483	75	2	(D)	(D)	(D)	(D)	(D)	...	3	(D)	(D)
Paper, allied products wholesalers.....	4	1,181	139	2	(D)	(D)	(D)	(D)	(D)	...	2	(D)	(D)
Farm products (raw materials) merchants.....	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	...	...	...	...
Automotive wholesalers.....	30	9,714	1,359	21	6,029	1,116	106	90	16	...	9	3,685	243
Electrical, electronics, appliance distributors..	12	8,331	1,346	11	(D)	(D)	95	41	54	...	1	(D)	(D)
Hardware, plumbing-heating goods wholesalers.....	10	5,932	861	7	5,686	842	83	83	...	...	3	246	19
Lumber, construction materials distributors.....	29	14,702	1,197	12	6,634	887	107	66	41	...	17	8,068	310
Machinery, equipment, supplies distributors.....	36	7,920	1,175	23	5,197	916	123	111	12	...	13	2,723	259
Metals, metalwork (except scrap) distributors....	...	...	...	...	...	...	...	...	...	...	...	...	...
Scrap, waste materials dealers.....	5	(D)	(D)	...	...	...	...	...	...	...	5	(D)	(D)
Other merchant wholesalers.....	19	2,911	147	6	1,506	101	19	19	...	...	13	1,405	46
NEW HAMPSHIRE													
Merchant wholesalers.....	451	178,497	16,670	249	107,548	11,535	2,503	986	1,393	124	202	70,949	5,135
Manufacturers' sales branches (with stocks).....	44	38,376	4,832	33	35,291	4,703	306	94	212	...	11	3,085	129
Merchandise agents, brokers.....	14	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	12	(D)	(D)
Assemblers of farm products.....	13	(D)	(D)	6	6,873	427	132	52	80	...	7	(D)	(D)
Merchant wholesalers.....	451	178,497	16,670	249	107,548	11,535	2,503	986	1,393	124	202	70,949	5,135
Grocery, confectionery, meat wholesalers.....	78	49,115	3,384	38	29,642	2,089	538	175	349	14	40	19,473	1,295
Farm products (edible) distributors.....	32	10,460	216	14	4,357	66	99	27	72	...	18	6,103	150
Beer, wine, distilled spirits wholesalers.....	17	10,890	412	14	9,852	380	135	59	76	...	3	1,038	32
Tobacco distributors.....	13	14,561	981	10	13,487	963	144	66	78	...	3	1,074	18
Drugs, chemicals, allied products wholesalers....	12	3,582	569	7	1,165	140	15	9	6	...	5	2,417	429
Dry goods, apparel wholesalers.....	11	11,362	1,042	4	3,020	241	24	...	24	...	7	3,342	801
Furniture, home furnishings wholesalers.....	5	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	...	4	(D)	(D)
Paper, allied products wholesalers.....	14	3,227	335	12	(D)	(D)	221	39	182	...	2	(D)	(D)
Farm products (raw materials) merchants.....	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Automotive wholesalers.....	49	9,931	1,907	35	5,988	1,431	215	114	87	14	14	3,943	476
Electrical, electronics, appliance distributors..	17	10,123	1,225	14	9,723	1,213	107	32	75	...	3	400	12
Hardware, plumbing-heating goods wholesalers.....	18	10,233	2,004	13	8,290	1,766	338	136	112	90	5	1,943	238
Lumber, construction materials distributors.....	37	8,874	633	12	4,514	356	107	82	25	...	25	4,360	277
Machinery, equipment, supplies distributors.....	59	11,359	2,025	33	7,063	1,587	225	121	98	6	26	4,296	438
Metals, metalwork (except scrap) distributors....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	...	...	...	...
Scrap, waste materials dealers.....	45	10,620	847	23	1,397	120	99	67	32	...	22	9,223	727
Other merchant wholesalers.....	40	5,765	507	16	2,968	298	192	28	164	...	24	2,797	209
NEW JERSEY													
Merchant wholesalers.....	5,697	3,040,115	261,790	3,297	1,978,089	210,358	32,199	21,301	10,105	793	2,400	1,062,026	51,432
Manufacturers' sales branches (with stocks).....	357	1,130,543	71,282	252	723,034	50,976	3,653	2,430	1,212	11	105	407,509	20,306
Merchandise agents, brokers.....	343	305,636	672	35	20,147	387	180	(NA)	(NA)	180	308	285,489	285
Assemblers of farm products.....	86	61,245	1,761	44	44,416	1,648	711	473	237	1	42	16,829	113
Merchant wholesalers.....	5,697	3,040,115	261,790	3,297	1,978,089	210,358	32,199	21,301	10,105	793	2,400	1,062,026	51,432
Grocery, confectionery, meat wholesalers.....	773	473,447	25,646	389	278,143	15,945	3,216	2,320	877	19	384	195,304	9,701

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-17

Table 5B. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
NEW JERSEY—Continued													
Merchant wholesalers—Continued													
Farm products (edible) distributors.....	337	146,067	2,220	182	85,997	1,631	1,023	766	233	24	155	60,070	589
Beer, wine, distilled spirits wholesalers.....	163	303,684	24,887	124	207,325	20,559	1,668	1,401	267	..	39	96,359	4,328
Tobacco distributors.....	118	140,815	5,140	84	106,985	4,276	412	271	133	8	34	33,830	864
Drugs, chemicals, allied products wholesalers....	267	170,419	14,764	141	127,760	12,742	1,492	911	579	2	126	42,659	2,022
Dry goods, apparel wholesalers.....	219	130,451	10,402	111	50,624	7,130	519	275	232	12	108	79,827	3,272
Furniture, home furnishings wholesalers.....	131	52,203	5,276	69	34,122	4,104	657	329	328	..	62	18,081	1,172
Paper, allied products wholesalers.....	203	101,192	6,497	133	60,436	5,614	1,216	700	431	85	70	40,756	883
Farm products (raw materials) merchants.....	40	14,717	976	17	7,302	900	219	118	101	..	23	7,415	476
Automotive wholesalers.....	423	108,578	15,489	290	74,932	10,829	1,998	1,418	546	34	133	33,646	4,660
Electrical, electronics, appliance distributors....	284	222,949	27,503	202	179,915	25,539	1,937	955	954	28	82	43,034	1,964
Hardware, plumbing-heating goods wholesalers....	354	147,035	22,472	271	115,606	19,000	3,328	1,867	1,371	90	83	31,429	3,472
Lumber, construction materials distributors.....	398	290,666	19,838	196	141,622	14,899	3,515	1,880	1,622	13	202	149,044	4,939
Machinery, equipment, supplies distributors.....	909	248,651	33,765	520	176,355	28,158	4,118	2,919	1,180	19	389	72,016	5,607
Metals, metalwork (except scrap) distributors....	129	134,195	23,741	87	108,936	22,718	2,521	2,043	122	356	42	25,259	1,023
Scrap, waste materials dealers.....	414	107,518	7,588	251	70,887	5,871	2,336	1,806	486	44	163	36,631	1,717
Other merchant wholesalers.....	535	247,528	15,586	230	150,862	10,843	2,024	1,322	643	59	305	96,666	4,743
Manufacturers' sales branches (with stocks).....	357	1,130,543	71,282	252	723,034	50,976	3,653	2,430	1,212	11	105	407,509	20,306
Food and kindred products.....	93	300,225	5,156	69	231,906	4,239	647	300	347	..	24	68,319	917
Textile mill products.....	3	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Apparel and related products.....	5	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Furniture and fixtures.....	6	(D)	(D)	3	1,629	162	23	14	9	..	3	(D)	(D)
Paper and allied products.....	4	34,523	1,009	4	34,523	1,009	101	83	18	..	..	..	..
Chemicals and allied products.....	28	86,760	5,715	21	57,619	5,143	512	233	279	..	7	29,141	572
Rubber products.....	11	(D)	(D)	9	27,566	2,231	194	132	62	..	2	(D)	(D)
Leather and leather products.....	..	..	..	..	..	..	..	..	..	..	..	..	..
Stone, clay, and glass products.....	6	7,327	1,051	6	7,327	1,051	143	64	79	..	..	..	..
Primary metal products.....	8	45,877	3,082	5	39,950	3,091	83	58	25	..	3	5,487	291
Fabricated metal products.....	13	9,424	1,325	11	(D)	(D)	140	92	48	..	2	(D)	(D)
Machinery (except electrical).....	92	87,230	6,046	56	68,747	4,598	303	140	155	8	36	18,483	1,448
Electrical machinery.....	23	139,827	11,151	15	111,708	9,988	461	369	89	3	8	28,119	1,163
Transportation equipment.....	28	(D)	(D)	21	92,531	14,286	714	698	16	..	7	(D)	(D)
Instruments and related products.....	15	(D)	(D)	13	14,823	835	69	44	25	..	2	(D)	(D)
Other manufacturers' products.....	22	36,815	5,606	15	17,558	1,340	155	95	60	..	7	19,257	4,266
NEW MEXICO													
Merchant wholesalers.....	630	281,472	30,070	392	199,725	26,185	2,990	2,490	436	64	238	81,747	3,885
Manufacturers' sales branches (with stocks).....	49	20,907	1,638	27	14,035	1,391	113	89	14	10	22	6,872	247
Merchandise agents, brokers.....	25	44,015	2	..	..	..	..	..	..	..	25	44,015	2
Assemblers of farm products.....	27	12,424	651	15	6,193	325	136	132	4	..	12	6,231	326
Merchant wholesalers.....	630	281,472	30,070	392	199,725	26,185	2,990	2,490	436	64	238	81,747	3,885
Grocery, confectionery, meat wholesalers.....	88	53,717	4,615	43	33,302	4,142	606	451	155	..	45	20,415	473
Farm products (edible) distributors.....	40	15,009	343	23	11,877	326	113	107	..	6	17	3,132	17
Beer, wine, distilled spirits wholesalers.....	41	28,882	4,156	31	25,384	3,667	272	250	22	..	10	3,498	489
Tobacco distributors.....	16	9,571	13	(D)	(D)	(D)	46	44	2	..	2	(D)	(D)
Drugs, chemicals, allied products wholesalers....	29	11,734	1,492	19	10,642	1,402	148	138	10	..	10	1,092	90
Dry goods, apparel wholesalers.....	3	1,141	71	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Furniture, home furnishings wholesalers.....	12	2,022	252	5	1,145	218	37	29	8	..	7	877	34
Paper, allied products wholesalers.....	8	2,899	471	6	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Farm products (raw materials) merchants.....	15	16,038	601	8	9,418	109	221	170	11	40	7	6,620	492
Automotive wholesalers.....	96	19,083	3,215	68	13,847	2,739	304	263	33	8	28	5,236	476
Electrical, electronics, appliance distributors....	20	10,595	1,310	15	8,392	1,230	123	88	35	..	5	2,203	80
Hardware, plumbing-heating goods wholesalers....	16	13,224	1,942	13	11,901	1,865	310	220	90	..	3	1,323	77
Lumber, construction materials distributors.....	48	23,106	1,446	17	7,092	820	132	92	35	5	31	16,014	626
Machinery, equipment, supplies distributors.....	116	51,320	7,552	92	45,911	7,191	442	426	16	..	24	5,409	361
Metals, metalwork (except scrap) distributors....	8	4,272	771	7	(D)	(D)	52	50	2	..	1	(D)	(D)
Scrap, waste materials dealers.....	15	1,717	185	8	896	121	21	..	..	..	7	821	64
Other merchant wholesalers.....	59	17,142	1,290	21	3,515	703	61	56	5	..	38	13,627	587
NEW YORK													
Merchant wholesalers.....	29,990	21,877,266	1,834,931	15,133	9,573,220	1,059,688	128,911	52,332	72,903	3,676	14,857	12,304,046	775,243
Manufacturers' sales branches (with stocks).....	1,397	7,711,527	314,976	921	3,560,646	176,096	12,267	4,969	6,798	500	476	4,150,881	138,880
Merchandise agents, brokers.....	4,434	10,820,270	36,320	419	678,429	5,045	4,315	(NA)	(NA)	4,315	4,015	10,141,841	31,275
Assemblers of farm products.....	290	265,182	11,982	142	102,047	5,345	1,554	921	543	90	148	163,135	6,637
Merchant wholesalers.....	29,990	21,877,266	1,834,931	15,133	9,573,220	1,059,688	128,911	52,332	72,903	3,676	14,857	12,304,046	775,243
Grocery, confectionery, meat wholesalers.....	3,274	3,683,604	158,730	1,402	1,343,455	73,925	12,523	6,209	6,139	175	1,872	2,340,149	84,805
Farm products (edible) distributors.....	1,203	700,172	11,261	668	459,186	7,678	4,447	2,479	1,756	212	535	240,986	3,583
Beer, wine, distilled spirits wholesalers.....	536	814,097	76,027	386	613,163	61,431	4,435	2,361	2,058	16	150	200,934	14,596
Tobacco distributors.....	295	422,945	19,173	205	338,492	14,608	1,517	709	762	46	90	84,453	4,565
Drugs, chemicals, allied products wholesalers....	1,245	754,618	56,477	505	309,695	32,069	5,109	2,362	2,599	148	740	444,923	24,408
Dry goods, apparel wholesalers.....	5,278	3,649,848	461,258	2,687	1,768,042	255,837	12,852	6,952	9,804	396	2,591	1,881,806	205,421
Furniture, home furnishings wholesalers.....	1,467	661,225	77,073	858	423,970	57,224	7,645	2,115	5,437	93	609	237,255	19,849
Paper, allied products wholesalers.....	1,301	652,690	49,673	708	396,454	40,689	9,649	2,260	6,829	560	593	456,236	8,984
Farm products (raw materials) merchants.....	560	1,688,125	132,503	224	206,908	24,983	2,117	561	1,035	521	336	1,481,217	107,520
Automotive wholesalers.....	1,197	409,752	44,877	723	248,730	35,466	6,661	4,390	2,177	193	474	161,022	9,411
Electrical, electronics, appliance distributors....	1,186	836,831	83,646	727	647,644	70,597	8,004	2,361	5,450	459	324	139,187	12,573
Hardware, plumbing-heating goods wholesalers....	1,072	527,508	73,729	748	393,185	61,156	10,019	3,719	5,858	442	324	134,357	15,441
Lumber, construction materials distributors.....	1,034	628,237	49,861	501	303,880	34,420	6,992	4,036	2,676	280	533	324,357	15,441
Machinery, equipment, supplies distributors.....	3,846	1,342,524	162,780	2,033	771,454	120,320	13,236	5,607	7,480	149	1,813	571,070	42,460
Metals, metalwork (except scrap) distributors....	644	1,179,544	87,017	306	259,547	47,809	4,670	3,465	1,131	74	338	919,997	39,208
Scrap, waste materials dealers.....	1,290	309,754	27,128	755	186,960	15,903	6,692	3,353	3,288	49	535	203,794	11,223
Other merchant wholesalers.....	4,562	3,334,792	263,718	1,697	902,455	105,571	12,343	3,691	8,424	228	2,865	2,432,337	158,147
Manufacturers' sales branches (with stocks).....	1,397	7,711,527	314,976	921	3,560,646	176,096	12,267	4,969	6,798	500	476	4,150,881	138,880
Food and kindred products.....	305	1,494,458	37,009	220	676,761	14,218	2,178	912	1,171	95	85	817,697	22,791
Textile mill products.....	52	428,839	25,471	40	282,713	12,630	756	108	502	146	12	146,126	12,841

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inven- to-ries, end of year, at cost	Number	Sales	Inven- to-ries, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inven- to-ries, end of year, at cost
							Total	In single story build- ings	In mul- ti-ple story build- ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
NEW YORK—Continued													
Manufacturers' sales branches (with stocks)—Con.													
Apparel and related products.....	47	(D)	(D)	17	31,500	3,428	227	58	169	...	30	(D)	(D)
Furniture and fixtures.....	29	30,509	1,899	21	27,037	1,605	263	90	173	...	8	3,472	294
Paper and allied products.....	19	53,574	1,053	11	31,724	560	246	36	210	...	8	21,850	493
Chemicals and allied products.....	104	1,627,204	36,122	60	582,191	9,545	1,066	399	629	38	44	1,045,013	26,577
Rubber products.....	39	139,890	12,790	32	86,971	8,916	760	249	507	4	7	52,919	3,874
Leather and leather products.....	14	(D)	(D)	9	28,964	5,731	332	60	272	...	5	(D)	(D)
Stone, clay, and glass products.....	19	58,335	3,072	18	(D)	(D)	392	240	152	...	1	(D)	(D)
Primary metal products.....	15	732,743	27,709	7	(D)	(D)	105	48	57	...	8	(D)	(D)
Fabricated metal products.....	56	61,880	5,382	44	47,168	4,546	613	364	238	11	12	14,712	836
Machinery (except electrical).....	350	482,364	33,897	218	359,334	26,641	1,503	712	711	80	132	123,030	7,256
Electrical machinery.....	63	560,388	22,664	38	484,978	17,701	1,157	353	769	35	25	75,410	4,963
Transportation equipment.....	80	(D)	(D)	63	522,967	39,245	1,085	826	259	...	17	(D)	(D)
Instruments and related products.....	74	192,959	11,222	42	175,601	10,470	418	43	373	2	32	17,358	752
Other manufacturers' products.....	131	892,051	41,658	81	138,166	16,701	1,166	471	606	89	50	753,885	24,957
NORTH CAROLINA													
Merchant wholesalers.....	2,957	1,516,983	138,740	1,789	1,039,439	110,344	19,301	12,307	6,462	532	1,168	477,544	28,396
Manufacturers' sales branches (with stocks).....	266	496,871	25,381	198	381,065	22,802	2,061	1,568	473	20	68	115,806	2,579
Merchandise agents, brokers.....	533	967,298	7,308	217	417,840	740	12,480	(NA)	(NA)	12,480	316	549,458	6,568
Assemblers of farm products.....	155	178,737	10,138	80	67,320	4,157	1,631	1,439	161	31	75	111,417	5,981
Merchant wholesalers.....	2,957	1,516,983	138,740	1,789	1,039,439	110,344	19,301	12,307	6,462	532	1,168	477,544	28,396
Grocery, confectionery, meat wholesalers.....	509	308,473	20,226	319	239,083	18,055	3,509	2,348	1,010	151	190	69,390	2,171
Farm products (edible) distributors.....	143	81,445	2,693	78	41,716	1,458	754	428	317	9	65	39,729	1,235
Beer, wine, distilled spirits wholesalers.....	97	32,928	1,939	79	28,193	1,746	400	388	12	...	18	4,735	193
Tobacco distributors.....	63	48,392	2,942	50	42,352	2,567	507	261	246	...	13	6,040	375
Drugs, chemicals, allied products wholesalers...	90	50,301	5,378	59	42,601	4,863	521	294	186	41	31	7,700	515
Dry goods, apparel wholesalers.....	101	35,756	3,440	59	21,443	2,617	376	159	205	12	42	14,313	823
Furniture, home furnishings wholesalers.....	61	19,493	1,730	32	14,186	1,181	296	195	101	...	29	5,307	549
Paper, allied products wholesalers.....	63	35,606	4,494	42	25,968	3,268	819	262	557	...	21	9,638	1,226
Farm products (raw materials) merchants.....	169	211,885	17,169	57	94,725	7,582	1,744	1,284	391	69	112	117,160	9,587
Automotive wholesalers.....	396	98,872	15,419	269	73,518	13,000	2,009	1,332	633	44	127	25,354	2,419
Electrical, electronics, appliance distributors..	117	117,864	14,141	100	104,004	12,633	1,364	951	338	75	17	13,860	1,508
Hardware, plumbing-heating goods wholesalers...	101	78,689	11,923	89	77,041	11,858	1,735	719	996	20	12	1,648	65
Lumber, construction materials distributors.....	214	111,011	5,146	75	44,057	4,193	962	829	83	50	139	66,954	953
Machinery, equipment, supplies distributors.....	424	155,663	22,386	283	116,281	17,950	2,268	1,407	818	43	141	39,382	4,436
Metals, metalwork (except scrap) distributors....	20	12,991	1,791	16	9,323	1,280	153	142	11	...	4	3,668	511
Scrap, waste materials dealers.....	126	35,419	2,558	75	29,275	2,088	817	534	282	1	51	6,144	470
Other merchant wholesalers.....	263	82,195	5,365	107	35,673	4,005	1,067	774	276	17	156	46,522	1,360
NORTH DAKOTA													
Merchant wholesalers.....	416	258,238	27,545	284	188,092	24,693	3,572	1,618	1,887	67	132	70,146	2,852
Manufacturers' sales branches (with stocks).....	55	103,817	9,772	40	100,766	9,211	637	275	362	...	15	3,051	561
Merchandise agents, brokers.....	33	96,974	7,27	5	5,042	4	90	(NA)	(NA)	90	28	91,932	23
Assemblers of farm products.....	847	254,731	26,975	201	84,221	8,556	807	575	122	110	646	170,510	18,419
Merchant wholesalers.....	416	258,238	27,545	284	188,092	24,693	3,572	1,618	1,887	67	132	70,146	2,852
Grocery, confectionery, meat wholesalers.....	45	70,414	5,132	33	60,685	4,302	865	207	658	...	12	9,729	830
Farm products (edible) distributors.....	13	9,191	753	11	(D)	(D)	145	65	80	...	2	(D)	(D)
Beer, wine, distilled spirits wholesalers.....	39	22,742	2,259	35	21,374	2,241	243	157	86	...	4	1,368	18
Tobacco distributors.....	5	2,649	142	4	(D)	(D)	9	9	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers...	12	5,490	796	10	(D)	(D)	83	51	32	...	2	(D)	(D)
Dry goods, apparel wholesalers.....	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Furniture, home furnishings wholesalers.....	3	1,601	290	3	1,601	290	29	6	23	...	...	(D)	(D)
Paper, allied products wholesalers.....	6	1,784	338	5	(D)	(D)	46	8	38	...	1	(D)	(D)
Farm products (raw materials) merchants.....	34	26,063	1,100	12	4,176	532	214	179	19	16	22	21,887	568
Automotive wholesalers.....	63	19,398	5,026	55	17,778	4,886	479	296	170	13	8	1,620	140
Electrical, electronics, appliance distributors..	20	20,316	2,092	7	9,190	1,553	206	47	159	...	13	11,126	539
Hardware, plumbing-heating goods wholesalers...	10	3,940	713	8	(D)	(D)	77	34	23	20	2	(D)	(D)
Lumber, construction materials distributors.....	29	16,146	1,058	13	8,058	835	224	142	82	...	16	8,088	223
Machinery, equipment, supplies distributors.....	79	37,642	4,623	54	27,056	4,524	336	223	95	18	25	10,586	99
Metals, metalwork (except scrap) distributors....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Scrap, waste materials dealers.....	14	3,416	320	8	3,060	300	35	33	2	...	6	356	20
Other merchant wholesalers.....	39	14,474	2,636	23	11,248	2,438	537	158	379	...	16	3,226	198
OHIO													
Merchant wholesalers.....	7,833	4,607,247	397,821	4,799	3,118,473	334,362	56,558	26,654	28,254	1,650	3,034	1,488,774	63,459
Manufacturers' sales branches (with stocks).....	902	2,437,609	114,614	590	1,671,405	86,084	8,531	5,106	3,319	106	312	766,204	28,530
Merchandise agents, brokers.....	1,147	1,571,312	2,360	164	207,328	1,507	1,498	(NA)	(NA)	1,498	983	1,363,984	853
Assemblers of farm products.....	520	470,004	19,269	309	230,349	11,504	2,729	1,894	782	53	211	239,655	7,765
Merchant wholesalers.....	7,833	4,607,247	397,821	4,799	3,118,473	334,362	56,558	26,654	28,254	1,650	3,034	1,488,774	63,459
Grocery, confectionery, meat wholesalers.....	862	586,037	40,353	482	440,106	35,276	6,119	2,586	3,499	34	380	145,931	5,077
Farm products (edible) distributors.....	424	203,425	4,627	233	139,587	2,769	1,433	811	532	90	181	63,838	1,858
Beer, wine, distilled spirits wholesalers.....	278	205,376	9,793	232	146,008	7,030	2,032	1,322	530	180	46	58,468	2,763
Tobacco distributors.....	150	188,888	7,813	126	162,162	7,211	1,009	601	368	40	24	26,726	602
Drugs, chemicals, allied products wholesalers...	284	133,259	15,602	143	93,893	12,399	2,271	764	1,499	8	141	39,366	3,203
Dry goods, apparel wholesalers.....	190	99,164	9,536	132	77,534	8,232	1,242	496	727	19	58	21,630	1,304
Furniture, home furnishings wholesalers.....	201	80,292	9,415	124	61,043	8,314	1,590	470	999	121	77	19,249	1,101
Paper, allied products wholesalers.....	231	166,673	14,566	163	142,425	13,542	4,010	814	2,917	279	68	24,248	1,024
Farm products (raw materials) merchants.....	105	220,204	7,022	53	70,318	1,789	576	295	280	1	52	149,886	5,233
Automotive wholesalers.....	859	220,275	28,587	559	152,679	24,691	4,233	2,747	1,428	58	300	67,696	3,896
Electrical, electronics, appliance distributors..	353	383,067	42,123	275	347,911	39,372	4,320	1,377	2,926	17	78	35,156	2,751
Hardware, plumbing-heating goods wholesalers...	315	231,679	37,658	236	203,480	35,702	5,152	1,457	3,515	180	79	28,199	1,956
Lumber, construction materials distributors.....	535	372,315	22,240	256	186,227	17,611	4,131	2,661	1,438	32	279	186,088	4,629
Machinery, equipment, supplies distributors.....	1,476	524,830	64,885	925	388,997	55,545	7,471	3,643	3,689	139	551	135,833	9,340
Metals, metalwork (except scrap) distributors....	235	183,458	37,623	165	158,544	34,404	3,913	3,257	492	164	70	24,914	3,210

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-19

Table 5B. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
OHIO-Continued													
Merchant wholesalers-Continued													
Scrap, waste materials dealers.....	582	266,570	14,676	341	129,804	9,769	3,697	1,983	1,564	150	241	136,766	4,907
Other merchant wholesalers.....	762	470,083	31,302	353	145,303	20,706	3,319	1,349	1,832	138	409	324,780	10,596
Manufacturers' sales branches (with stocks).....	902	2,437,609	114,614	590	1,671,405	86,084	8,531	5,106	3,319	106	312	766,204	28,530
Food and kindred products.....	147	325,219	10,272	90	184,130	5,747	828	562	266	...	57	141,089	4,525
Textile mill products.....	11	36,362	2,217	6	32,801	2,196	225	165	60	...	5	3,561	21
Apparel and related products.....	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Furniture and fixtures.....	21	33,988	5,817	14	9,023	689	879	783	96	...	7	24,965	5,128
Paper and allied products.....	6	(D)	(D)	6	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Chemicals and allied products.....	96	260,529	10,988	62	93,758	4,339	481	297	156	28	34	166,771	6,649
Rubber products.....	32	119,908	7,021	28	79,189	4,366	466	109	357	...	4	40,719	2,655
Leather and leather products.....	...	...	...	...	...	...	...	...	...	...	...	...	...
Stone, clay, and glass products.....	28	71,431	3,816	23	67,296	3,733	552	340	212	...	5	4,135	83
Primary metal products.....	19	50,265	2,781	13	33,827	1,699	121	53	68	...	6	16,438	1,082
Fabricated metal products.....	51	60,333	10,209	47	55,099	10,040	1,086	614	472	...	4	5,234	169
Machinery (except electrical).....	259	254,703	22,428	157	196,475	20,547	1,446	562	832	52	102	58,228	1,881
Electrical machinery.....	56	246,727	7,408	34	200,381	5,320	418	162	250	6	22	46,346	2,088
Transportation equipment.....	60	(D)	(D)	53	618,621	16,258	905	821	84	...	7	(D)	(D)
Instruments and related products.....	47	34,497	1,444	20	22,329	1,168	75	19	36	20	27	12,168	276
Other manufacturers' products.....	65	103,143	11,547	36	52,384	7,933	716	340	376	...	29	50,759	3,614
OKLAHOMA													
Merchant wholesalers.....	2,093	988,588	101,458	1,347	694,464	85,585	11,027	7,921	2,711	395	746	294,124	15,873
Manufacturers' sales branches (with stocks).....	194	313,193	18,995	138	234,554	17,741	1,540	916	589	35	56	78,639	1,254
Merchandise agents, brokers.....	238	370,441	1,350	34	14,233	1,216	218	(NA)	(NA)	218	204	356,208	134
Assemblers of farm products.....	272	107,085	8,670	118	39,124	1,736	701	640	41	20	154	67,961	6,934
Merchant wholesalers.....	2,093	988,588	101,458	1,347	694,464	85,585	11,027	7,921	2,711	395	746	294,124	15,873
Grocery, confectionery, meat wholesalers.....	205	146,314	10,824	117	124,867	9,917	1,541	962	466	113	88	21,447	907
Farm products (edible) distributors.....	96	28,767	349	58	21,703	3,916	307	235	69	3	38	7,064	33
Beer, wine, distilled spirits wholesalers.....	78	28,818	1,246	65	22,506	1,036	473	415	58	...	13	6,312	210
Tobacco distributors.....	61	41,011	1,905	58	39,301	1,757	241	212	20	9	3	1,710	148
Drugs, chemicals, allied products wholesalers.....	76	36,212	3,811	50	29,442	3,515	439	226	168	45	26	6,770	296
Dry goods, apparel wholesalers.....	15	5,462	689	10	4,720	663	39	26	4	9	5	742	26
Furniture, home furnishings wholesalers.....	32	19,924	1,720	20	18,032	1,496	350	248	102	...	12	1,892	224
Paper, allied products wholesalers.....	35	20,870	3,175	23	17,158	2,698	299	167	132	...	12	3,712	477
Farm products (raw materials) merchants.....	68	79,727	2,793	28	17,048	1,947	217	68	52	40	62	319	846
Automotive wholesalers.....	283	64,264	9,645	211	49,933	8,608	1,116	918	170	28	72	14,331	1,037
Electrical, electronics, appliance distributors.....	63	58,333	7,558	56	53,448	7,178	719	385	320	14	7	4,884	380
Hardware, plumbing-heating goods wholesalers.....	51	37,694	6,732	43	35,270	6,424	762	329	432	1	8	2,424	308
Lumber, construction materials distributors.....	142	52,291	4,597	60	29,872	3,233	788	650	113	25	82	28,419	1,364
Machinery, equipment, supplies distributors.....	532	242,687	36,237	355	163,614	28,579	2,318	1,876	403	39	177	78,873	7,658
Metals, metalwork (except scrap) distributors.....	67	37,750	3,971	43	20,612	2,733	383	367	14	2	24	17,138	1,238
Scrap, waste materials dealers.....	90	10,025	6,930	55	8,200	478	248	202	41	5	35	1,825	152
Other merchant wholesalers.....	199	78,439	5,576	95	38,177	5,007	667	486	131	50	104	40,262	569
OREGON													
Merchant wholesalers.....	1,935	1,281,400	104,631	1,129	629,441	78,787	13,064	7,709	4,913	442	806	651,959	25,844
Manufacturers' sales branches (with stocks).....	204	343,917	29,946	142	239,023	26,869	2,711	1,531	1,165	15	62	104,894	3,077
Merchandise agents, brokers.....	198	342,636	1,318	42	21,355	1,000	215	(NA)	(NA)	215	156	321,281	318
Assemblers of farm products.....	141	77,497	10,399	90	45,063	5,934	2,020	1,255	673	92	51	32,434	4,465
Merchant wholesalers.....	1,935	1,281,400	104,631	1,129	629,441	78,787	13,064	7,709	4,913	442	806	651,959	25,844
Grocery, confectionery, meat wholesalers.....	704	127,329	8,152	410	100,177	6,375	1,224	704	520	...	94	27,152	1,777
Farm products (edible) distributors.....	79	45,510	5,094	49	28,550	1,316	448	325	121	2	30	16,960	3,778
Beer, wine, distilled spirits wholesalers.....	73	24,269	1,009	63	21,779	867	553	378	175	...	10	2,490	142
Tobacco distributors.....	36	26,080	713	35	(D)	(D)	270	141	74	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	48	30,842	3,662	31	19,595	2,481	323	98	208	17	17	11,247	1,181
Dry goods, apparel wholesalers.....	24	9,633	825	17	(D)	(D)	127	38	89	...	7	(D)	(D)
Furniture, home furnishings wholesalers.....	34	22,235	2,906	22	14,662	2,108	479	215	84	180	12	7,573	798
Paper, allied products wholesalers.....	38	21,289	2,614	26	20,121	2,368	466	184	282	...	12	1,168	46
Farm products (raw materials) merchants.....	26	175,596	5,234	7	4,156	656	132	46	86	...	19	171,440	4,578
Automotive wholesalers.....	252	65,713	10,536	180	43,801	8,399	1,099	757	329	13	72	21,912	2,137
Electrical, electronics, appliance distributors.....	78	77,024	8,156	65	63,814	6,856	744	395	299	50	13	12,210	1,300
Hardware, plumbing-heating goods wholesalers.....	60	52,012	8,891	54	50,854	8,854	1,156	458	698	...	6	1,158	37
Lumber, construction materials distributors.....	264	330,374	6,538	61	46,834	3,832	1,042	717	313	12	203	283,540	2,706
Machinery, equipment, supplies distributors.....	386	149,176	21,926	257	99,354	16,845	2,324	1,496	722	106	129	49,822	5,081
Metals, metalwork (except scrap) distributors.....	49	28,077	6,580	40	26,833	6,534	1,026	778	243	...	9	1,244	46
Scrap, waste materials dealers.....	51	9,583	1,268	23	7,462	931	420	187	238	...	28	2,121	337
Other merchant wholesalers.....	233	86,658	10,727	89	47,701	8,909	1,231	792	432	7	144	38,957	1,818
PENNSYLVANIA													
Merchant wholesalers.....	11,279	5,558,094	535,615	6,813	3,672,059	424,680	72,572	32,311	38,724	1,537	4,466	1,886,035	110,935
Manufacturers' sales branches (with stocks).....	999	2,441,130	126,933	673	1,657,256	102,005	9,282	4,257	4,869	156	326	784,057	24,928
Merchandise agents, brokers.....	1,258	1,374,130	3,907	209	172,484	1,750	2,196	(NA)	(NA)	2,196	1,049	1,201,646	2,157
Assemblers of farm products.....	173	169,556	2,728	85	80,962	2,143	1,173	321	850	2	88	88,594	585
Merchant wholesalers.....	11,279	5,558,094	535,615	6,813	3,672,059	424,680	72,572	32,311	38,724	1,537	4,466	1,886,035	110,935
Grocery, confectionery, meat wholesalers.....	1,345	904,802	59,720	758	672,330	56,027	8,570	4,038	4,407	125	587	232,472	3,693
Farm products (edible) distributors.....	571	287,468	5,075	318	160,870	2,815	2,516	1,063	1,372	81	253	126,598	2,260
Beer, wine, distilled spirits wholesalers.....	1,106	312,354	12,703	784	210,423	8,403	3,723	2,944	721	58	322	101,931	4,300
Tobacco distributors.....	264	212,164	12,849	219	197,337	11,965	2,317	905	1,377	35	45	14,325	884
Drugs, chemicals, allied products wholesalers.....	326	169,273	23,013	174	127,387	14,922	2,176	718	1,452	6	152	41,886	8,091
Dry goods, apparel wholesalers.....	512	184,823	23,341	334	135,136	18,230	2,292	639	1,576	77	178	49,687	5,111
Furniture, home furnishings wholesalers.....	350	132,576	16,212	226	101,242	14,730	3,124	601	2,392	131	124	31,334	1,482
Paper, allied products wholesalers.....	359	180,025	17,964	257	143,621	15,144	3,815	934	2,728	153	102	36,404	2,820
Farm products (raw materials) merchants.....	140	241,473	27,874	57	86,959	14,594	1,020	226	794	...	83	154,514	13,280

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B. WHOLESALE TRADE: 1954- WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)		(\$1,000)	(\$1,000)
PENNSYLVANIA-Continued													
Merchant wholesalers-Continued													
Automotive wholesalers.....	983	240,724	37,952	644	162,097	30,767	4,930	2,818	1,976	136	339	78,627	7,185
Electrical, electronics, appliance distributors...	467	477,514	55,204	355	382,694	45,294	5,173	1,676	3,454	43	112	94,820	9,910
Hardware, plumbing-heating goods wholesalers....	458	283,012	50,452	333	209,426	40,237	6,090	2,143	3,723	224	125	73,586	10,215
Lumber, construction materials distributors.....	597	417,476	27,238	266	187,476	21,342	4,677	2,820	1,765	92	331	230,000	5,896
Machinery, equipment, supplies distributors.....	1,672	573,947	80,193	1,014	395,494	65,795	9,011	3,515	5,309	187	658	178,453	14,398
Metals, metalwork (except scrap) distributors.....	240	224,113	33,566	171	178,633	31,645	3,665	2,816	849	...	69	45,480	1,921
Scrap, waste materials dealers.....	816	243,673	18,600	454	136,690	12,611	4,443	2,363	1,926	154	362	106,983	5,989
Other merchant wholesalers.....	1,073	472,677	33,659	449	184,242	20,159	5,030	2,092	2,903	35	624	288,435	13,500
Manufacturers' sales branches (with stocks).....	999	2,441,313	126,933	673	1,657,256	102,005	9,282	4,257	4,869	156	326	784,057	24,928
Food and kindred products.....	211	509,174	12,139	140	337,333	8,161	1,527	748	777	2	71	171,841	3,978
Textile mill products.....	19	(D)	(D)	14	37,158	2,900	270	32	238	...	5	(D)	(D)
Apparel and related products.....	9	(D)	(D)	5	19,342	1,711	107	94	13	...	4	(D)	(D)
Furniture and fixtures.....	24	(D)	(D)	16	14,268	1,104	281	82	199	...	8	(D)	(D)
Paper and allied products.....	5	18,168	713	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Chemicals and allied products.....	93	251,841	10,658	60	139,471	8,810	782	433	300	49	33	112,370	1,848
Rubber products.....	42	(D)	(D)	33	85,608	7,208	690	178	499	13	9	(D)	(D)
Leather and leather products.....	6	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Stone, clay, and glass products.....	34	87,789	4,293	30	81,621	4,208	759	328	431	...	4	6,168	85
Primary metal products.....	17	35,676	3,748	8	21,308	1,958	129	30	99	...	9	14,368	1,790
Fabricated metal products.....	49	46,229	4,607	38	36,376	4,281	648	449	185	14	11	9,853	326
Machinery (except electrical).....	248	335,279	23,340	153	212,748	17,249	1,134	428	639	67	95	122,531	6,091
Electrical machinery.....	59	332,344	16,981	41	297,285	14,359	1,040	258	776	6	18	350,059	2,622
Transportation equipment.....	66	(D)	(D)	50	250,845	16,871	870	772	98	...	16	(D)	(D)
Instruments and related products.....	55	(D)	(D)	36	43,284	4,580	137	27	105	5	19	(D)	(D)
Other manufacturers' products.....	62	121,830	11,891	41	58,597	6,516	656	281	375	...	21	63,233	5,375
RHODE ISLAND													
Merchant wholesalers.....	1,053	478,259	45,819	672	326,730	31,966	6,756	3,063	3,231	462	381	151,529	13,853
Manufacturers' sales branches (with stocks).....	64	107,616	8,895	48	96,708	6,415	464	266	194	4	16	10,908	2,480
Merchandise agents, brokers.....	62	(D)	(D)	12	8,616	52	166	(NA)	(NA)	166	50	(D)	(D)
Assemblers of farm products.....	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Merchant wholesalers.....	1,053	478,259	45,819	672	326,730	31,966	6,756	3,063	3,231	462	381	151,529	13,853
Grocery, confectionery, meat wholesalers.....	140	74,576	3,172	81	52,956	2,925	632	401	231	...	59	21,620	247
Farm products (edible) distributors.....	51	21,629	195	26	15,214	106	192	32	136	24	25	6,415	89
Beer, wine, distilled spirits wholesalers.....	29	32,058	2,421	27	(D)	(D)	210	136	74	...	2	(D)	(D)
Tobacco distributors.....	32	32,487	1,464	27	32,026	1,451	299	193	106	...	5	461	13
Drugs, chemicals, allied products wholesalers....	50	31,386	3,060	28	24,510	2,700	352	115	228	9	22	6,876	360
Dry goods, apparel wholesalers.....	56	17,321	1,944	32	11,615	1,475	262	44	214	4	24	5,706	469
Furniture, home furnishings wholesalers.....	29	10,676	2,336	23	9,361	1,502	312	54	258	...	6	1,315	74
Paper, allied products wholesalers.....	10	12,540	1,436	33	10,679	1,299	628	110	278	240	7	1,861	137
Farm products (raw materials) merchants.....	40	47,798	9,231	5	(D)	(D)	22	13	9	...	5	46,833	9,105
Automotive wholesalers.....	79	16,083	1,887	58	11,104	1,592	324	254	70	...	21	4,979	295
Electrical, electronics, appliance distributors...	49	31,690	3,836	39	29,031	3,365	497	192	295	10	10	2,659	471
Hardware, plumbing-heating goods wholesalers....	41	13,759	2,467	31	9,352	1,760	323	79	203	41	10	4,407	707
Lumber, construction materials distributors.....	47	21,957	2,336	28	17,897	2,166	546	350	189	7	19	4,060	170
Machinery, equipment, supplies distributors.....	140	30,826	3,978	99	22,832	3,155	739	307	421	11	41	7,990	823
Metals, metalwork (except scrap) distributors.....	12	7,745	1,317	8	6,216	1,166	140	140	...	...	4	1,533	151
Scrap, waste materials dealers.....	73	22,757	1,666	54	18,491	1,590	654	344	215	95	19	4,266	76
Other merchant wholesalers.....	175	52,971	3,833	73	22,779	3,181	624	299	304	21	102	30,192	652
SOUTH CAROLINA													
Merchant wholesalers.....	1,256	634,373	56,797	709	424,056	42,836	7,256	5,009	2,166	81	547	210,317	13,961
Manufacturers' sales branches (with stocks).....	118	(D)	(D)	82	73,275	3,997	519	382	120	17	36	(D)	(D)
Merchandise agents, brokers.....	174	293,217	862	68	123,570	535	2,364	(NA)	(NA)	2,364	106	169,647	327
Assemblers of farm products.....	61	43,217	1,843	38	31,651	1,259	790	762	28	...	23	11,566	584
Merchant wholesalers.....	1,256	634,373	56,797	709	424,056	42,836	7,256	5,009	2,166	81	547	210,317	13,961
Grocery, confectionery, meat wholesalers.....	236	151,005	9,369	124	100,960	7,090	1,363	1,038	318	7	112	50,045	2,279
Farm products (edible) distributors.....	55	28,931	560	28	21,538	537	186	140	46	...	27	7,393	23
Beer, wine, distilled spirits wholesalers.....	46	48,167	3,932	38	44,561	3,743	295	283	12	...	8	3,606	189
Tobacco distributors.....	30	18,053	1,027	23	15,508	935	155	115	40	...	7	2,545	92
Drugs, chemicals, allied products wholesalers....	31	20,593	2,824	20	10,005	1,485	119	63	50	6	11	10,588	1,339
Dry goods, apparel wholesalers.....	27	13,316	1,667	18	11,737	1,438	197	126	71	...	9	1,579	229
Furniture, home furnishings wholesalers.....	24	(D)	(D)	10	(D)	(D)	91	65	26	...	14	(D)	(D)
Paper, allied products wholesalers.....	19	10,375	1,261	14	8,361	1,098	468	123	345	...	5	2,014	163
Farm products (raw materials) merchants.....	67	96,411	8,323	23	36,864	2,664	513	490	19	4	44	59,547	5,659
Automotive wholesalers.....	178	29,983	3,981	110	22,314	3,545	692	414	263	15	68	7,669	436
Electrical, electronics, appliance distributors...	60	39,731	3,797	47	33,740	3,177	449	352	85	12	13	5,991	620
Hardware, plumbing-heating goods wholesalers....	48	35,619	6,351	40	34,479	6,252	841	510	331	...	8	1,140	99
Lumber, construction materials distributors.....	90	33,489	1,952	27	14,688	1,775	385	282	93	10	63	18,801	177
Machinery, equipment, supplies distributors.....	166	52,011	7,896	109	44,680	6,676	803	507	292	4	57	7,331	1,220
Metals, metalwork (except scrap) distributors....	6	(D)	(D)	5	(D)	(D)	106	100	6	...	1	(D)	(D)
Scrap, waste materials dealers.....	55	10,751	819	25	7,143	418	176	124	30	22	30	3,608	401
Other merchant wholesalers.....	118	39,880	2,225	48	13,235	1,349	417	277	139	1	70	26,645	876
SOUTH DAKOTA													
Merchant wholesalers.....	440	204,201	21,151	285	151,894	17,985	2,602	1,484	1,055	63	155	52,307	3,166
Manufacturers' sales branches (with stocks).....	39	39,160	9,301	29	36,180	5,665	471	274	196	1	10	2,980	3,636
Merchandise agents, brokers.....	80	272,879	313	15	19,204	227	148	(NA)	(NA)	148	65	253,675	86
Assemblers of farm products.....	520	157,141	11,628	213	70,305	4,751	831	659	155	17	307	86,836	6,877
Merchant wholesalers.....	440	204,201	21,151	285	151,894	17,985	2,602	1,484	1,055	63	155	52,307	3,166
Grocery, confectionery, meat wholesalers.....	52	46,597	2,566	30	34,911	2,279	346	70	276	...	22	11,686	287
Farm products (edible) distributors.....	26	17,290	133	15	10,116	116	104	74	30	...	11	7,174	17
Beer, wine, distilled spirits wholesalers.....	49	23,431	2,031	41	21,771	1,958	199	167	32	...	8	1,660	73

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-21

Table 5B. WHOLESALE TRADE: 1954- WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inven- to-ries, end of year, at cost	Number	Sales	Inven- to-ries, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inven- to-ries, end of year, at cost
							Total	In single story build- ings	In mul- ti-ple story build- ings	Type of build- ing not re- ported			
(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000)	(1,000)	(1,000)		
SOUTH DAKOTA—Continued													
Merchant wholesalers—Continued													
Tobacco distributors.....	9	6,193	323	9	6,068	323	46	31	15	...	...	125	..
Drugs, chemicals, allied products wholesalers....	15	7,642	950	11	4,606	785	84	50	34	...	4	3,036	165
Dry goods, apparel wholesalers.....	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Furniture, home furnishings wholesalers.....	6	418	86	3	209	58	11	11	...	...	3	209	28
Paper, allied products wholesalers.....	6	1,794	333	4	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Farm products (raw materials) merchants.....	20	9,643	474	7	3,194	205	87	57	30	...	13	6,449	269
Automotive wholesalers.....	67	17,923	3,843	52	15,811	3,628	444	296	138	10	15	2,112	215
Electrical, electronics, appliance distributors..	18	15,508	1,990	12	8,486	1,212	146	53	93	...	6	7,022	778
Hardware, plumbing-heating goods wholesalers....	17	8,975	1,972	14	7,339	1,544	220	88	80	52	3	1,636	428
Lumber, construction materials distributors.....	33	11,560	1,427	16	7,464	1,337	277	150	127	...	17	4,096	90
Machinery, equipment, supplies distributors.....	58	17,488	2,998	40	14,800	2,778	381	291	90	...	18	2,688	220
Metals, metalwork (except scrap) distributors....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Scrap, waste materials dealers.....	19	1,656	187	10	1,444	157	60	55	5	...	9	212	30
Other merchant wholesalers.....	42	17,154	1,634	19	13,420	1,172	126	77	48	1	23	3,734	462
TENNESSEE													
Merchant wholesalers.....	2,531	2,243,621	266,250	1,521	1,245,978	140,466	21,108	11,890	8,349	869	1,010	997,643	125,784
Manufacturers' sales branches (with stocks).....	274	600,875	35,955	195	344,904	29,950	2,491	1,569	904	18	79	255,971	6,005
Merchandise agents, brokers.....	491	996,742	4,636	132	152,946	852	6,275	(NA)	(NA)	6,275	359	843,796	3,784
Assemblers of farm products.....	90	137,493	14,057	59	71,798	1,205	1,367	1,175	181	11	31	65,695	12,852
Merchant wholesalers.....	2,531	2,243,621	266,250	1,521	1,245,978	140,466	21,108	11,890	8,349	869	1,010	997,643	125,784
Grocery, confectionery, meat wholesalers.....	275	311,410	20,677	155	252,302	18,081	2,845	1,554	1,257	34	120	59,108	2,596
Farm products (edible) distributors.....	178	68,495	1,082	116	53,576	891	695	484	194	17	62	14,919	191
Beer, wine, distilled spirits wholesalers.....	95	67,124	6,566	80	59,754	6,239	567	440	120	7	15	7,370	327
Tobacco distributors.....	33	47,298	1,905	29	44,761	1,839	224	120	84	20	4	2,537	66
Drugs, chemicals, allied products wholesalers....	97	53,352	7,313	66	45,595	6,688	907	280	611	16	31	7,757	625
Dry goods, apparel wholesalers.....	103	56,606	7,847	68	38,359	5,415	934	234	686	14	35	18,247	2,432
Furniture, home furnishings wholesalers.....	70	19,157	2,511	37	11,089	1,913	476	136	340	...	33	8,068	598
Paper, allied products wholesalers.....	59	41,770	5,099	39	37,922	4,937	1,143	502	574	67	20	3,848	162
Farm products (raw materials) merchants.....	146	811,886	119,198	43	173,393	15,021	1,179	744	353	82	103	638,493	104,177
Automotive wholesalers.....	339	92,727	14,310	219	72,290	12,355	1,871	1,270	* 388	213	120	20,437	1,955
Electrical, electronics, appliance distributors..	124	141,889	17,355	106	133,257	16,578	1,825	786	1,039	...	18	8,632	777
Hardware, plumbing-heating goods wholesalers....	66	101,842	17,272	51	77,061	13,800	2,051	1,270	681	100	15	24,781	3,472
Lumber, construction materials distributors.....	180	82,350	6,728	77	52,787	5,635	1,524	1,060	436	28	103	29,563	1,093
Machinery, equipment, supplies distributors.....	399	158,056	25,079	256	119,613	20,669	2,727	1,626	883	218	143	38,443	4,410
Metals, metalwork (except scrap) distributors....	25	23,475	5,331	21	22,333	5,320	638	622	16	...	4	1,142	11
Scrap, waste materials dealers.....	70	15,817	1,491	47	11,873	1,003	397	206	169	22	23	3,944	488
Other merchant wholesalers.....	272	150,367	6,486	111	40,013	4,082	1,105	556	518	31	161	110,354	2,404
TEXAS													
Merchant wholesalers.....	8,738	5,695,496	659,412	5,270	3,502,520	435,205	52,031	37,952	13,241	838	3,468	2,192,976	224,207
Manufacturers' sales branches (with stocks).....	986	1,723,841	113,316	664	1,268,732	98,361	7,826	5,256	2,391	179	322	455,109	14,955
Merchandise agents, brokers.....	1,025	1,411,810	3,451	213	191,382	1,513	2,500	(NA)	(NA)	2,500	812	1,220,428	1,938
Assemblers of farm products.....	623	386,866	16,710	309	206,349	9,599	3,991	3,437	515	39	314	180,517	7,111
Merchant wholesalers.....	8,738	5,695,496	659,412	5,270	3,502,520	435,205	52,031	37,952	13,241	838	3,468	2,192,976	224,207
Grocery, confectionery, meat wholesalers.....	1,039	828,836	53,042	517	603,361	46,249	6,098	4,605	1,439	54	522	225,475	6,793
Farm products (edible) distributors.....	467	216,900	7,001	250	153,034	3,902	1,450	1,054	328	68	217	63,866	3,099
Beer, wine, distilled spirits wholesalers.....	414	293,799	27,603	344	273,512	26,199	2,136	1,907	209	20	70	20,287	1,404
Tobacco distributors.....	136	164,831	6,446	111	134,532	5,267	488	410	78	...	25	30,299	1,179
Drugs, chemicals, allied products wholesalers....	305	156,026	23,117	198	133,741	21,482	2,628	1,675	916	37	107	22,285	1,635
Dry goods, apparel wholesalers.....	145	70,463	10,939	101	54,432	9,116	936	523	402	11	44	16,031	1,823
Furniture, home furnishings wholesalers.....	159	74,343	9,314	105	64,643	8,582	1,786	1,004	774	8	54	9,700	732
Paper, allied products wholesalers.....	173	98,714	9,867	117	65,557	9,692	1,821	1,181	523	117	56	33,157	175
Farm products (raw materials) merchants.....	320	1,140,153	187,839	74	110,020	20,158	1,665	1,181	414	70	246	1,030,133	167,681
Automotive wholesalers.....	1,019	232,743	37,500	708	174,283	34,637	4,253	3,351	846	56	311	58,460	2,863
Electrical, electronics, appliance distributors..	351	327,066	41,799	287	307,884	40,115	3,738	2,518	1,211	9	64	19,182	1,684
Hardware, plumbing-heating goods wholesalers....	288	230,593	40,914	231	218,535	40,531	5,467	2,587	2,652	228	57	12,058	383
Lumber, construction materials distributors.....	586	355,215	26,724	248	195,020	21,839	3,971	3,412	462	97	338	160,195	4,885
Machinery, equipment, supplies distributors.....	1,963	881,409	117,176	1,375	700,435	104,950	8,452	6,648	1,746	58	588	180,974	12,226
Metals, metalwork (except scrap) distributors....	210	189,661	30,659	124	125,992	22,315	2,131	1,947	184	...	86	63,669	8,344
Scrap, waste materials dealers.....	270	78,780	5,364	135	51,271	3,854	1,000	809	191	...	135	27,509	1,510
Other merchant wholesalers.....	893	355,964	24,108	345	136,268	16,317	4,011	3,140	866	5	548	219,696	7,791
Manufacturers' sales branches (with stocks).....	986	1,723,841	113,316	664	1,268,732	98,361	7,826	5,256	2,391	179	322	455,109	14,955
Food and kindred products.....	211	349,414	9,304	126	234,981	6,494	1,155	711	438	6	85	114,433	2,810
Textile mill products.....	12	(D)	(D)	9	21,284	1,980	171	96	64	11	3	(D)	(D)
Apparel and related products.....	10	15,138	1,612	7	12,903	1,603	99	28	71	...	3	2,235	9
Furniture and fixtures.....	9	(D)	(D)	7	4,372	407	106	54	52	...	2	(D)	(D)
Paper and allied products.....	2	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Chemicals and allied products.....	80	138,483	6,484	53	56,253	4,370	438	357	50	31	27	82,230	2,114
Rubber products.....	33	(D)	(D)	27	73,763	6,399	486	261	211	14	6	(D)	(D)
Leather and leather products.....	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Stone, clay, and glass products.....	27	26,774	3,211	22	23,442	2,986	463	395	68	...	5	3,332	225
Primary metal products.....	11	25,044	4,318	5	12,157	1,764	65	65	...	...	6	12,887	2,554
Fabricated metal products.....	45	29,008	5,255	39	25,545	4,977	443	412	31	...	6	3,463	278
Machinery (except electrical).....	318	341,295	36,356	216	291,230	33,250	2,172	1,484	598	90	102	50,065	3,106
Electrical machinery.....	49	144,164	8,204	32	126,688	6,845	468	194	271	3	17	17,476	1,359
Transportation equipment.....	58	(D)	(D)	52	300,732	20,637	981	898	83	...	6	(D)	(D)
Instruments and related products.....	68	53,651	3,426	35	45,153	3,017	204	65	137	2	33	8,498	409
Other manufacturers' products.....	52	45,046	4,535	31	30,898	3,499	560	221	317	22	21	14,148	1,036
UTAH													
Merchant wholesalers.....	703	367,473	39,656	454	269,713	29,728	4,945	2,715	2,159	71	249	97,760	9,928
Manufacturers' sales branches (with stocks).....	105	125,090	11,122	75	111,336	9,462	870	529	327	14	28	13,754	1,660

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5B WHOLESALE TRADE: 1954- WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
UTAH—Continued													
Merchandise agents, brokers.....	84	141,370	182	13	3,922	48	31	(NA)	(NA)	31	71	137,448	134
Assemblers of farm products.....	60	78,257	2,431	39	45,479	1,260	383	263	120	...	21	32,778	1,171
Merchant wholesalers.....	703	367,473	39,656	454	269,713	29,728	4,945	2,715	2,159	71	249	97,760	9,928
Grocery, confectionery, meat wholesalers.....	81	56,625	2,882	44	45,110	2,458	621	250	371	...	37	11,515	424
Farm products (edible) distributors.....	58	26,124	412	36	21,256	326	240	100	140	...	22	4,868	86
Beer, wine, distilled spirits wholesalers.....	16	6,001	287	15	(D)	(D)	107	63	44	...	1	(D)	(D)
Tobacco distributors.....	8	9,016	407	6	(D)	(D)	18	17	1	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	27	14,463	1,839	14	9,488	1,508	192	95	97	...	13	4,975	331
Dry goods, apparel wholesalers.....	4	2,484	455	3	(D)	(D)	69	6	63	...	1	(D)	(D)
Furniture, home furnishings wholesalers.....	17	11,312	1,632	13	7,974	1,179	197	90	107	...	4	3,338	453
Paper, allied products wholesalers.....	17	14,223	1,995	13	13,933	1,977	274	76	196	2	4	290	18
Farm products (raw materials) merchants.....	14	22,529	1,849	7	9,962	503	233	180	53	...	7	12,567	1,346
Automotive wholesalers.....	85	21,659	3,465	53	15,443	2,893	353	240	113	...	32	6,216	572
Electrical, electronics, appliance distributors.....	42	37,291	3,758	36	35,663	3,746	387	251	136	...	6	1,628	12
Hardware, plumbing-heating goods wholesalers.....	41	47,656	8,851	31	28,737	5,385	680	148	520	12	10	18,919	3,466
Lumber, construction materials distributors.....	51	24,261	2,164	22	14,638	1,765	313	227	43	43	29	9,623	399
Machinery, equipment, supplies distributors.....	144	46,347	7,034	107	37,248	5,379	745	570	170	5	37	9,099	1,655
Metals, metalwork (except scrap) distributors.....	9	2,817	526	8	(D)	(D)	52	48	4	...	1	(D)	(D)
Scrap, waste materials dealers.....	18	3,109	149	13	2,143	109	175	120	46	9	5	966	40
Other merchant wholesalers.....	71	21,556	1,951	33	11,433	1,154	289	234	55	...	38	10,123	797
VERMONT													
Merchant wholesalers.....	279	96,140	11,291	148	67,968	9,766	1,384	483	739	162	131	28,172	1,525
Manufacturers' sales branches (with stocks).....	28	14,797	586	16	12,994	506	68	39	29	...	12	1,803	80
Merchandise agents, brokers.....	10	6,845	78	5	3,781	67	37	(NA)	(NA)	37	5	3,064	11
Assemblers of farm products.....	23	11,608	171	4	1,370	11	10	6	4	...	19	10,238	160
Merchant wholesalers.....	279	96,140	11,291	148	67,968	9,766	1,384	483	739	162	131	28,172	1,525
Grocery, confectionery, meat wholesalers.....	40	21,624	1,899	18	15,661	1,659	303	80	73	150	22	5,963	240
Farm products (edible) distributors.....	14	3,485	102	8	1,371	6	47	9	38	...	6	2,114	96
Beer, wine, distilled spirits wholesalers.....	21	9,214	498	17	8,059	448	138	61	77	...	4	1,155	50
Tobacco distributors.....	7	5,662	220	4	2,358	155	13	...	12	1	3	3,304	65
Drugs, chemicals, allied products wholesalers.....	4	2,168	225	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Dry goods, apparel wholesalers.....	7	5,326	467	5	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Furniture, home furnishings wholesalers.....	6	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)
Paper, allied products wholesalers.....	8	3,052	371	6	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Farm products (raw materials) merchants.....	8	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	6	(D)	(D)
Automotive wholesalers.....	29	6,813	1,310	18	5,635	1,132	112	32	71	9	11	1,178	178
Electrical, electronics, appliance distributors.....	14	13,885	2,208	11	12,830	2,098	228	132	96	...	3	1,055	110
Hardware, plumbing-heating goods wholesalers.....	8	4,226	1,043	7	(D)	(D)	118	5	113	...	1	(D)	(D)
Lumber, construction materials distributors.....	25	4,952	151	4	528	71	15	15	...	...	21	4,424	80
Machinery, equipment, supplies distributors.....	42	8,876	1,764	27	6,573	1,662	116	64	52	...	15	2,303	102
Metals, metalwork (except scrap) distributors.....	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Scrap, waste materials dealers.....	19	1,159	181	9	624	151	66	18	48	...	10	535	30
Other merchant wholesalers.....	24	3,698	592	7	2,204	527	84	18	66	...	17	1,494	65
VIRGINIA													
Merchant wholesalers.....	2,213	1,223,291	169,380	1,353	885,774	105,762	18,591	8,538	8,827	1,226	860	337,517	63,618
Manufacturers' sales branches (with stocks).....	217	284,436	19,770	158	224,222	16,931	1,595	1,136	448	11	59	60,214	2,839
Merchandise agents, brokers.....	339	413,708	1,361	110	181,087	1,153	3,652	(NA)	(NA)	3,652	229	232,621	208
Assemblers of farm products.....	100	68,148	7,514	48	46,223	6,319	1,016	720	291	5	52	21,925	1,195
Merchant wholesalers.....	2,213	1,223,291	169,380	1,353	885,774	105,762	18,591	8,538	8,827	1,226	860	337,517	63,618
Grocery, confectionery, meat wholesalers.....	432	249,377	16,706	244	168,766	13,618	2,702	1,394	1,257	51	188	80,611	3,088
Farm products (edible) distributors.....	118	46,409	776	75	32,018	579	729	478	232	19	43	14,391	197
Beer, wine, distilled spirits wholesalers.....	114	52,671	3,476	100	47,931	3,328	733	490	241	2	14	4,740	148
Tobacco distributors.....	33	42,995	2,607	29	41,573	2,510	266	79	152	35	4	1,422	97
Drugs, chemicals, allied products wholesalers.....	59	49,539	5,389	30	35,882	4,153	587	167	403	17	29	13,657	1,236
Dry goods, apparel wholesalers.....	57	27,540	3,573	38	19,988	2,887	562	62	500	...	19	7,552	686
Furniture, home furnishings wholesalers.....	44	11,155	1,447	30	9,924	1,406	348	135	205	8	14	1,231	41
Paper, allied products wholesalers.....	54	32,413	3,679	32	24,954	3,266	1,027	225	802	...	22	7,459	413
Farm products (raw materials) merchants.....	59	190,800	57,997	21	104,700	9,094	1,810	532	444	834	38	86,100	48,903
Automotive wholesalers.....	227	56,432	10,132	151	42,579	8,321	1,520	861	646	13	76	13,853	1,811
Electrical, electronics, appliance distributors.....	114	97,173	13,136	92	85,487	12,061	1,101	570	465	66	22	11,686	1,075
Hardware, plumbing-heating goods wholesalers.....	89	78,383	15,858	76	75,405	15,275	2,071	730	1,295	46	13	2,978	583
Lumber, construction materials distributors.....	173	78,195	6,482	69	46,025	4,849	868	669	184	15	104	32,170	1,633
Machinery, equipment, supplies distributors.....	316	110,239	18,120	214	95,207	16,958	2,130	991	1,125	14	102	15,032	1,162
Metals, metalwork (except scrap) distributors.....	22	8,941	2,153	18	8,057	2,083	264	168	89	7	4	884	70
Scrap, waste materials dealers.....	87	15,985	1,800	47	12,122	1,479	805	326	472	7	40	3,863	321
Other merchant wholesalers.....	215	75,044	6,049	87	35,156	3,895	1,068	661	315	92	128	39,888	2,154
WASHINGTON													
Merchant wholesalers.....	2,796	1,725,063	156,541	1,599	991,389	124,255	18,897	10,915	7,527	455	1,197	733,674	32,286
Manufacturers' sales branches (with stocks).....	349	475,756	43,418	244	368,953	31,478	2,908	1,685	1,166	57	105	106,803	11,940
Merchandise agents, brokers.....	355	388,685	2,399	85	67,303	968	437	(NA)	(NA)	437	270	321,382	1,431
Assemblers of farm products.....	309	204,704	15,901	139	93,939	9,803	5,875	1,708	3,727	440	170	110,765	6,098
Merchant wholesalers.....	2,796	1,725,063	156,541	1,599	991,389	124,255	18,897	10,915	7,527	455	1,197	733,674	32,286
Grocery, confectionery, meat wholesalers.....	328	311,294	19,094	151	204,884	12,939	1,810	1,306	473	31	177	106,410	6,155
Farm products (edible) distributors.....	130	89,928	4,053	80	60,268	3,924	1,252	770	482	...	50	29,660	129
Beer, wine, distilled spirits wholesalers.....	106	65,391	5,976	85	50,723	3,744	691	576	115	...	21	14,668	2,232
Tobacco distributors.....	27	33,695	1,675	23	31,809	1,550	166	62	104	...	4	1,886	125
Drugs, chemicals, allied products wholesalers.....	89	55,308	6,386	47	28,784	4,006	374	127	247	...	42	26,524	2,380
Dry goods, apparel wholesalers.....	46	14,304	2,323	30	11,860	1,918	268	55	210	3	16	2,444	405
Furniture, home furnishings wholesalers.....	75	39,712	5,863	44	23,719	3,535	534	78	431	25	31	15,993	2,328
Paper, allied products wholesalers.....	58	33,326	3,468	40	30,074	3,104	852	436	384	32	18	3,252	364
Farm products (raw materials) merchants.....	65	67,782	1,789	25	19,146	1,545	579	402	167	10	40	48,636	244

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-23

Table 5B. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
WASHINGTON-Continued													
Merchant wholesalers-Continued													
Automotive wholesalers.....	345	82,746	13,334	239	56,779	11,167	1,734	1,342	376	16	106	25,967	2,167
Electrical, electronics, appliance distributors...	136	131,578	16,032	108	110,704	14,187	1,580	715	864	1	28	20,874	1,845
Hardware, plumbing-heating goods wholesalers...	117	90,189	18,781	88	84,216	18,236	2,199	891	1,195	113	29	5,973	545
Lumber, construction materials distributors.....	310	361,600	8,830	106	62,582	5,011	1,369	1,119	211	39	204	299,018	3,819
Machinery, equipment, supplies distributors.....	506	174,190	25,552	307	114,557	20,590	2,674	1,406	1,226	42	199	59,633	4,962
Metals, metalwork (except scrap) distributors....	42	27,640	7,464	35	26,086	7,380	810	712	98	...	7	1,554	84
Scrap, waste materials dealers.....	77	16,847	2,927	41	12,662	2,651	684	357	323	4	36	4,185	276
Other merchant wholesalers.....	339	129,533	12,994	150	62,536	8,768	1,321	561	621	139	189	66,997	4,226
WEST VIRGINIA													
Merchant wholesalers.....	1,339	547,821	64,296	857	396,518	54,558	10,603	3,559	6,607	437	482	151,303	9,738
Manufacturers' sales branches (with stocks).....	127	105,910	6,509	86	93,509	5,864	675	446	222	7	41	12,401	645
Merchandise agents, brokers.....	121	189,932	176	28	37,962	70	535	(NA)	(NA)	535	93	151,970	106
Assemblers of farm products.....	33	7,057	188	14	4,602	188	52	25	27	...	19	2,455	...
Merchant wholesalers.....	1,339	547,821	64,296	857	396,518	54,558	10,603	3,559	6,607	437	482	151,303	9,738
Grocery, confectionery, meat wholesalers.....	173	121,919	8,839	109	89,576	8,255	1,564	377	1,074	113	64	32,343	584
Farm products (edible) distributors.....	101	36,983	952	62	25,623	731	497	283	214	...	39	11,360	221
Beer, wine, distilled spirits wholesalers.....	107	21,335	966	87	19,192	928	494	389	102	3	20	2,143	38
Tobacco distributors.....	33	34,602	1,983	28	21,083	1,490	151	67	78	6	5	13,519	493
Drugs, chemicals, allied products wholesalers....	27	14,294	2,424	16	7,427	1,243	254	194	60	...	11	6,867	1,181
Dry goods, apparel wholesalers.....	16	20,081	3,265	15	(D)	(D)	552	31	376	145	1	(D)	(D)
Furniture, home furnishings wholesalers.....	31	9,989	2,091	22	9,298	2,003	425	36	389	...	9	691	88
Paper, allied products wholesalers.....	22	8,072	1,467	18	7,592	1,407	336	83	253	...	4	480	60
Farm products (raw materials) merchants.....	5	(D)	(D)	3	(D)	(D)	13	2	11	...	2	(D)	(D)
Automotive wholesalers.....	185	28,813	5,338	122	19,687	4,792	700	323	341	36	63	9,126	546
Electrical, electronics, appliance distributors...	62	47,279	6,833	45	39,245	5,778	968	254	672	42	17	8,034	1,055
Hardware, plumbing-heating goods wholesalers...	91	39,340	8,603	41	28,992	6,782	1,396	163	1,195	38	10	10,348	1,821
Lumber, construction materials distributors.....	54	29,207	2,444	39	13,026	1,953	669	233	394	42	55	16,181	491
Machinery, equipment, supplies distributors.....	216	87,478	15,565	159	73,639	13,167	1,807	657	1,144	6	57	13,839	2,398
Metals, metalwork (except scrap) distributors....	17	(D)	(D)	9	3,950	764	158	80	78	...	8	(D)	(D)
Scrap, waste materials dealers.....	59	8,402	745	39	7,374	721	281	183	94	4	20	1,028	24
Other merchant wholesalers.....	140	34,887	1,848	43	11,151	1,399	338	204	132	2	97	23,736	449
WISCONSIN													
Merchant wholesalers.....	3,288	1,610,629	153,737	1,997	1,111,595	118,811	19,966	9,726	9,384	856	1,291	499,034	34,926
Manufacturers' sales branches (with stocks).....	303	502,803	30,706	197	333,746	26,610	2,622	1,571	993	58	106	169,057	4,096
Merchandise agents, brokers.....	284	321,758	962	32	18,025	335	157	(NA)	(NA)	157	252	303,733	627
Assemblers of farm products.....	348	226,134	5,401	133	78,765	3,467	1,329	959	360	10	215	147,369	1,934
Merchant wholesalers.....	3,288	1,610,629	153,737	1,997	1,111,595	118,811	19,966	9,726	9,384	856	1,291	499,034	34,926
Grocery, confectionery, meat wholesalers.....	410	318,783	19,172	211	218,145	15,178	2,121	1,052	988	81	199	100,638	3,994
Farm products (edible) distributors.....	165	77,045	1,921	98	49,871	1,527	685	279	378	28	67	27,174	394
Beer, wine, distilled spirits wholesalers.....	341	139,834	13,341	288	127,225	13,154	1,672	1,422	249	1	53	12,609	187
Tobacco distributors.....	71	72,468	3,519	55	56,942	2,943	375	180	194	1	16	15,526	576
Drugs, chemicals, allied products wholesalers....	86	39,495	4,865	53	33,874	4,284	490	140	350	...	33	5,621	581
Dry goods, apparel wholesalers.....	58	16,035	1,578	39	10,904	1,427	299	96	188	15	19	5,131	151
Furniture, home furnishings wholesalers.....	71	14,482	1,879	45	10,206	1,600	442	147	291	4	26	4,276	279
Paper, allied products wholesalers.....	101	44,383	4,636	73	37,685	4,233	1,284	334	893	57	28	6,698	403
Farm products (raw materials) merchants.....	80	124,184	5,931	20	10,601	597	129	61	56	12	60	113,583	4,934
Automotive wholesalers.....	289	56,571	8,615	189	41,163	7,428	1,225	788	379	58	100	15,408	1,187
Electrical, electronics, appliance distributors...	155	124,169	15,346	99	107,148	13,485	1,098	500	594	4	56	17,021	1,861
Hardware, plumbing-heating goods wholesalers....	111	85,770	15,362	79	73,776	13,284	2,153	453	1,675	25	32	11,994	2,078
Lumber, construction materials distributors.....	217	98,911	7,105	108	50,833	5,035	1,314	1,035	223	56	109	48,078	2,070
Machinery, equipment, supplies distributors.....	515	164,938	21,415	333	135,732	19,420	2,490	1,398	1,039	53	218	29,206	1,995
Metals, metalwork (except scrap) distributors....	47	29,561	3,779	38	29,237	3,747	898	515	83	300	9	324	32
Scrap, waste materials dealers.....	214	44,413	3,876	124	30,152	2,758	1,155	675	480	...	90	14,261	1,118
Other merchant wholesalers.....	321	159,587	21,797	145	88,101	8,711	2,136	651	1,324	161	176	71,486	13,086
Manufacturers' sales branches (with stocks).....	303	50,803	30,706	197	333,746	26,610	2,622	1,571	993	58	106	169,057	4,096
Food and kindred products.....	101	111,776	3,272	64	72,677	1,889	451	203	248	...	37	39,099	1,383
Textile mill products.....	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Apparel and related products.....	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Furniture and fixtures.....	4	4,402	194	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Paper and allied products.....	...	...	...	...	...	...	...	...	...	...	...	...	...
Chemicals and allied products.....	22	27,969	1,051	18	14,018	806	208	177	31	...	4	13,951	245
Rubber products.....	5	(D)	(D)	5	(D)	(D)	82	75	...	7	...	...	...
Leather and leather products.....	1	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...	...
Stone, clay, and glass products.....	12	7,960	1,111	7	5,419	942	122	97	25	...	5	2,541	169
Primary metal products.....	4	(D)	(D)	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Fabricated metal products.....	11	(D)	(D)	10	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Machinery (except electrical).....	73	70,553	7,029	46	62,903	6,732	454	192	241	21	27	7,650	297
Electrical machinery.....	19	57,733	2,606	12	35,823	1,732	177	130	44	3	7	21,910	874
Transportation equipment.....	15	(D)	(D)	10	80,000	7,514	560	515	45	...	5	(D)	(D)
Instruments and related products.....	21	(D)	(D)	13	8,738	1,494	34	9	25	...	8	(D)	(D)
Other manufacturers' products.....	12	6,942	669	5	5,003	620	62	49	13	...	7	1,939	49
WYOMING													
Merchant wholesalers.....	276	97,002	13,850	179	73,214	11,990	1,082	711	366	5	97	23,788	1,860
Manufacturers' sales branches (with stocks).....	24	(D)	(D)	15	14,841	1,153	69	51	4	14	9	(D)	(D)
Merchandise agents, brokers.....	19	28,340	155	5	5,083	137	162	(NA)	(NA)	162	14	23,257	18
Assemblers of farm products.....	29	(D)	(D)	26	9,561	653	268	240	26	2	3	(D)	(D)
Merchant wholesalers.....	276	97,002	13,850	179	73,214	11,990	1,082	711	366	5	97	23,788	1,860
Grocery, confectionery, meat wholesalers.....	32	18,300	1,574	17	13,271	1,297	198	60	138	...	15	5,029	277
Farm products (edible) distributors.....	10	2,668	283	8	(D)	(D)	50	33	17	...	2	(D)	(D)

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 5B WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STATES, BY TYPE OF OPERATION
AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

State, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inven- tories, end of year, at cost	Number	Sales	Inven- tories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inven- tories, end of year, at cost
							Total	In single story build- ings	In mul- tiple story build- ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
WYOMING—Continued													
Merchant wholesalers—Continued													
Beer, wine, distilled spirits wholesalers.....	31	12,176	1,168	23	11,033	1,105	92	58	34	...	8	1,143	63
Tobacco distributors.....	7	5,201	319	6	(D)	(D)	17	13	4	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers....	4	1,224	123	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Dry goods, apparel wholesalers.....	...	...	...	...	...	...	...	...	...	...	...	...	...
Furniture, home furnishings wholesalers.....	3	(D)	(D)	3	(D)	(D)	19	2	17	...	...	...	...
Paper, allied products wholesalers.....	3	(D)	(D)	...	...	...	...	...	...	...	3	(D)	(D)
Farm products (raw materials) merchants.....	3	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Automotive wholesalers.....	43	10,544	1,794	35	8,207	1,743	193	109	84	...	8	2,337	51
Electrical, electronics, appliance distributors..	7	1,374	200	6	(D)	(D)	23	11	12	...	1	(D)	(D)
Hardware, plumbing-heating goods wholesalers....	4	810	202	3	(D)	(D)	29	14	15	...	1	(D)	(D)
Lumber, construction materials distributors.....	18	3,356	288	8	1,973	260	49	47	2	...	10	1,383	28
Machinery, equipment, supplies distributors.....	70	29,324	6,915	49	24,207	5,994	256	230	25	1	21	5,717	921
Metals, metalwork (except scrap) distributors....	9	4,790	427	6	2,141	279	31	22	9	...	3	2,649	148
Scrap, waste materials dealers.....	12	779	146	5	280	96	21	14	5	2	7	499	50
Other merchant wholesalers.....	20	4,062	171	6	966	61	20	16	4	...	14	3,096	110

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

WAREHOUSE AND COLD STORAGE SPACE

5-25

Table 5C. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE- BY TYPE OF OPERATION AND KIND OF BUSINESS
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Occupiable warehouse floor space, end of year				Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)
							Total (1,000 sq.ft.)	In single story build- ings (1,000 sq.ft.)	In mul- tiple story build- ings (1,000 sq.ft.)	Type of build- ing not re- ported (1,000 sq.ft.)			
ALBANY, SCHENECTADY, TROY, N.Y.													
Merchant wholesalers.....	609	384,926	38,291	395	280,932	30,401	4,320	1,923	2,345	52	214	103,994	7,890
Manufacturers' sales branches, (with stocks).....	93	109,670	6,188	67	96,247	5,533	585	416	156	13	26	13,423	655
Merchandise agents, brokers.....	53	46,835	148	11	6,646	128	65	(NA)	(NA)	65	42	40,189	20
Assemblers of farm products.....	4	1,817	...	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Merchant wholesalers.....	609	384,926	38,291	395	280,932	30,401	4,320	1,923	2,345	52	214	103,994	7,890
Grocery, confectionery, meat wholesalers.....	80	54,312	3,906	50	34,630	2,679	383	208	173	2	30	19,682	1,227
Farm products (edible) distributors.....	41	17,948	4,167	27	14,032	236	155	92	63	...	14	3,916	14
Beer, wine, distilled spirits wholesalers.....	23	43,507	2,148	23	43,207	4,167	409	156	253	...	...	(D)	(D)
Tobacco distributors.....	12	20,604	872	10	(D)	(D)	95	82	13	...	...	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	21	17,968	2,148	11	13,644	1,868	193	9	184	...	10	4,324	280
Dry goods, apparel wholesalers.....	11	4,248	481	6	1,950	385	33	8	25	...	5	2,298	96
Furniture, home furnishings wholesalers.....	22	11,855	1,632	17	9,777	1,520	250	52	198	...	5	2,078	112
Paper, allied products wholesalers.....	24	11,100	1,218	19	10,531	1,162	251	148	103	...	5	569	56
Farm products (raw materials) merchants.....	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Automotive wholesalers.....	47	21,993	1,992	25	8,255	1,402	165	84	80	1	22	13,738	590
Electrical, electronics, appliance distributors.....	46	44,732	4,904	39	43,607	4,588	478	173	269	36	7	725	316
Hardware, plumbing-heating goods wholesalers.....	34	24,558	4,405	23	17,699	3,209	611	203	408	...	11	6,859	1,196
Lumber, construction materials distributors.....	38	22,479	2,835	25	17,759	2,802	496	273	223	...	13	4,720	33
Machinery, equipment, supplies distributors.....	103	28,598	4,319	67	22,990	3,843	364	187	170	7	36	5,608	476
Metals, metalwork (except scrap) distributors.....	8	(D)	(D)	7	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Scrap, waste materials dealers.....	43	21,951	2,257	21	8,825	370	182	83	99	...	22	13,126	1,887
Other merchant wholesalers.....	53	18,885	1,368	24	11,285	800	162	87	69	6	29	7,600	568
ATLANTA, GA.													
Merchant wholesalers.....	981	859,976	90,184	638	566,463	63,473	8,938	4,402	4,059	477	343	293,513	26,711
Manufacturers' sales branches, (with stocks).....	332	1,062,298	62,790	232	708,440	55,939	4,064	2,977	1,027	60	100	353,858	6,851
Merchandise agents, brokers.....	282	407,037	543	63	87,816	306	534	(NA)	(NA)	534	219	319,221	237
Assemblers of farm products.....	7	(D)	(D)	3	2,022	23	9	9	...	...	4	(D)	(D)
Merchant wholesalers.....	981	859,976	90,184	638	566,463	63,473	8,938	4,402	4,059	477	343	293,513	26,711
Grocery, confectionery, meat wholesalers.....	75	76,833	4,709	48	64,652	4,248	737	471	106	160	27	12,181	461
Farm products (edible) distributors.....	69	36,478	396	44	28,847	375	191	130	55	6	25	7,631	21
Beer, wine, distilled spirits wholesalers.....	15	37,691	4,523	12	36,400	4,367	172	169	3	...	3	1,291	166
Tobacco distributors.....	13	21,682	561	10	20,393	486	56	49	7	...	3	1,289	75
Drugs, chemicals, allied products wholesalers.....	43	24,366	2,501	24	19,434	2,414	368	204	149	15	19	4,932	87
Dry goods, apparel wholesalers.....	26	42,867	2,985	14	32,672	2,928	370	150	213	7	7	10,195	57
Furniture, home furnishings wholesalers.....	56	29,184	2,434	36	12,724	1,697	302	56	216	30	12	16,460	737
Paper, allied products wholesalers.....	36	(D)	(D)	22	18,866	2,277	518	79	436	3	14	(D)	(D)
Farm products (raw materials) merchants.....	14	(D)	(D)	7	6,516	962	86	63	18	5	7	(D)	(D)
Automotive wholesalers.....	102	76,620	9,852	58	34,100	6,211	848	461	385	2	44	42,520	3,641
Electrical, electronics, appliance distributors.....	54	86,270	9,636	47	79,385	8,386	843	456	377	10	7	6,885	1,250
Hardware, plumbing-heating goods wholesalers.....	47	55,073	8,212	36	50,230	7,394	1,124	347	774	3	11	4,845	818
Lumber, construction materials distributors.....	48	26,196	2,751	27	17,395	2,163	482	321	158	3	21	8,801	588
Machinery, equipment, supplies distributors.....	212	94,261	11,982	144	69,036	9,185	1,349	762	574	13	68	25,225	2,797
Metals, metalwork (except scrap) distributors.....	24	(D)	(D)	19	25,358	4,032	281	266	144	11	5	(D)	(D)
Scrap, waste materials dealers.....	45	29,157	3,001	23	14,900	555	381	165	126	90	22	14,257	346
Other merchant wholesalers.....	102	76,163	6,584	54	35,555	5,793	690	253	318	119	48	40,608	791
BALTIMORE, MD.													
Merchant wholesalers.....	1,542	898,655	86,055	1,031	681,824	72,123	13,072	5,247	7,239	586	511	216,831	13,932
Manufacturers' sales branches, (with stocks).....	157	367,047	26,348	108	273,630	20,756	1,621	862	741	18	49	93,417	5,592
Merchandise agents, brokers.....	228	(D)	(D)	38	36,877	114	367	(NA)	(NA)	367	190	(D)	(D)
Assemblers of farm products.....	18	(D)	(D)	10	3,814	67	42	25	17	...	8	(D)	(D)
Merchant wholesalers.....	1,542	898,655	86,055	1,031	681,824	72,123	13,072	5,247	7,239	586	511	216,831	13,932
Grocery, confectionery, meat wholesalers.....	192	135,781	7,629	112	102,680	6,836	1,337	630	558	149	80	33,101	793
Farm products (edible) distributors.....	101	45,864	481	52	30,050	328	329	110	216	3	49	15,814	153
Beer, wine, distilled spirits wholesalers.....	28	67,557	6,685	22	57,892	5,736	268	164	104	...	6	9,665	949
Tobacco distributors.....	28	50,225	2,193	23	33,947	1,085	142	40	93	9	5	16,278	1,108
Drugs, chemicals, allied products wholesalers.....	67	36,222	3,427	44	27,732	3,240	482	252	225	5	23	8,490	187
Dry goods, apparel wholesalers.....	114	42,268	5,484	87	37,160	4,852	654	111	543	...	27	5,108	632
Furniture, home furnishings wholesalers.....	53	25,394	3,001	38	18,902	2,736	1,255	512	642	101	15	6,492	265
Paper, allied products wholesalers.....	71	32,876	2,893	59	30,970	2,842	851	136	634	81	12	1,906	51
Farm products (raw materials) merchants.....	16	19,245	558	4	1,892	28	12	6	6	...	12	17,353	530
Automotive wholesalers.....	104	36,112	5,238	66	26,405	4,157	533	182	351	...	38	9,707	1,081
Electrical, electronics, appliance distributors.....	73	80,008	9,946	57	74,945	8,819	758	147	597	14	16	5,063	1,127
Hardware, plumbing-heating goods wholesalers.....	68	36,279	5,742	60	33,971	5,491	897	339	515	43	8	2,308	251
Lumber, construction materials distributors.....	88	57,800	6,719	43	37,255	4,877	962	430	492	40	45	20,545	1,842
Machinery, equipment, supplies distributors.....	276	106,540	11,935	198	82,928	10,171	1,735	952	649	134	78	23,612	1,764
Metals, metalwork (except scrap) distributors.....	30	24,234	4,332	26	19,533	4,162	469	393	76	...	4	4,701	170
Scrap, waste materials dealers.....	76	31,378	3,407	56	26,311	2,575	1,154	592	562	...	20	5,067	832
Other merchant wholesalers.....	157	70,872	6,385	84	39,251	4,188	1,234	251	976	7	73	31,621	2,197
BIRMINGHAM, ALA.													
Merchant wholesalers.....	511	385,534	36,252	334	250,108	28,287	4,788	2,800	1,964	24	177	135,426	7,965
Manufacturers' sales branches, (with stocks).....	103	246,367	13,913	72	204,728	12,129	1,082	567	498	17	31	41,639	1,784
Merchandise agents, brokers.....	114	123,766	303	24	25,232	241	180	(NA)	(NA)	180	90	98,534	62
Assemblers of farm products.....	3	1,181	...	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Merchant wholesalers.....	511	385,534	36,252	334	250,108	28,287	4,788	2,800	1,964	24	177	135,426	7,965
Grocery, confectionery, meat wholesalers.....	42	42,103	2,257	27	25,242	1,819	241	159	82	...	15	16,861	438
Farm products (edible) distributors.....	28	18,730	194	16	15,031	178	184	63	121	...	12	3,699	16
Beer, wine, distilled spirits wholesalers.....	10	8,921	432	10	8,921	432	185	175	10	...	...	...	...
Tobacco distributors.....	10	23,506	421	7	11,807	251	60	48	12	...	3	11,699	170
Drugs, chemicals, allied products wholesalers.....	18	13,139	1,317	10	7,834	1,261	111	40	71	...	8	5,305	56
Dry goods, apparel wholesalers.....	22	8,673	1,422	19	8,103	1,394	174	13	160	1	3	570	28
Furniture, home furnishings wholesalers.....	17	6,004	1,039	13	5,251	965	275	120	138	17	4	753	74

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SC. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation, and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
BIRMINGHAM, ALA.—Continued													
Merchant wholesalers—Continued													
Paper, allied products wholesalers.....	19	7,138	953	13	6,446	953	197	33	164	...	6	692	...
Farm products (raw materials) merchants.....	4	1,281	111	3	(D)	(D)	21	5	16	...	1	(D)	(D)
Automotive wholesalers.....	54	22,583	3,186	39	17,985	2,957	612	532	80	...	15	4,598	229
Electrical, electronics, appliance distributors..	32	44,807	3,736	25	42,563	3,072	479	261	218	...	7	2,244	664
Hardware, plumbing-heating goods wholesalers....	16	45,887	8,043	14	(D)	(D)	890	183	707	...	2	(D)	(D)
Lumber, construction materials distributors.....	31	36,295	706	13	6,031	678	139	139	...	...	18	30,264	28
Machinery, equipment, supplies distributors.....	117	59,820	8,747	83	44,776	7,222	671	510	157	...	34	15,044	1,525
Metals, metalwork (except scrap) distributors....	15	14,369	1,612	10	13,238	1,485	195	195	...	4	5	1,131	127
Scrap, waste materials dealers.....	27	20,711	875	13	10,067	491	273	266	7	...	14	10,644	384
Other merchant wholesalers.....	49	11,567	1,201	19	4,145	729	81	58	21	2	30	7,422	472
BOSTON, MASS.													
Merchant wholesalers.....	3,891	2,397,223	226,609	2,174	1,455,955	157,625	23,852	9,252	12,651	1,949	1,717	941,268	68,984
Manufacturers' sales branches, (with stocks).....	362	1,171,732	69,352	257	808,381	46,178	3,892	1,601	2,236	55	105	363,351	23,174
Merchandise agents, brokers.....	727	1,135,691	1,701	95	176,179	1,038	697	(NA)	(NA)	697	632	959,512	663
Assemblers of farm products.....	36	68,138	1,735	14	35,239	197	697	23	668	6	22	32,899	1,538
Merchant wholesalers.....	3,891	2,397,223	226,609	2,174	1,455,955	157,625	23,852	9,252	12,651	1,949	1,717	941,268	68,984
Grocery, confectionery, meat wholesalers.....	488	377,205	21,561	229	222,090	15,749	2,161	921	1,115	125	259	155,115	5,812
Farm products (edible) distributors.....	215	103,182	1,416	113	47,639	721	682	324	346	12	102	55,543	695
Beer, wine, distilled spirits wholesalers.....	46	124,412	8,281	37	86,093	6,995	674	289	385	...	9	38,319	1,286
Tobacco distributors.....	61	67,949	2,723	43	54,611	2,370	344	144	184	16	18	13,338	353
Drugs, chemicals, allied products wholesalers....	139	67,088	6,326	62	53,387	5,391	764	308	449	7	77	13,701	935
Dry goods, apparel wholesalers.....	351	173,817	19,780	218	133,623	15,859	1,422	221	1,180	21	133	40,194	3,921
Furniture, home furnishings wholesalers.....	137	52,708	7,230	99	46,344	6,512	1,160	231	903	26	38	6,364	718
Paper, allied products wholesalers.....	194	79,194	6,263	110	58,414	5,482	1,588	360	1,147	81	84	20,780	781
Farm products (raw materials) merchants.....	155	306,266	41,875	20	76,329	10,006	1,828	43	422	1,363	135	229,937	31,869
Automotive wholesalers.....	187	58,372	8,286	131	43,444	6,933	1,005	611	390	4	36	14,928	1,353
Electrical, electronics, appliance distributors..	147	137,093	14,817	115	123,011	14,078	1,852	858	962	32	32	14,082	739
Furniture, home furnishings wholesalers.....	211	94,300	14,283	144	75,275	12,376	1,870	697	1,146	27	67	19,025	1,907
Hardware, plumbing-heating goods wholesalers....	147	114,088	10,120	68	62,780	7,868	1,719	1,232	467	20	79	51,308	2,252
Lumber, construction materials distributors.....	613	220,666	23,065	356	149,075	17,946	2,265	1,008	1,143	114	257	71,591	5,119
Machinery, equipment, supplies distributors.....	76	61,926	12,639	57	53,021	10,939	1,180	975	205	...	19	8,905	1,700
Metals, metalwork (except scrap) distributors....	279	97,800	8,026	158	60,171	5,478	1,888	689	1,124	75	121	37,629	2,548
Scrap, waste materials dealers.....	445	261,157	19,918	214	110,648	12,922	1,450	341	1,083	26	231	150,509	6,996
Other merchant wholesalers.....													
Manufacturers' sales branches (with stocks).....	362	1,171,732	69,352	257	808,381	46,178	3,892	1,601	2,236	55	105	363,351	23,174
Food and kindred products.....	48	234,350	7,098	34	161,418	4,705	464	204	260	...	14	73,132	2,353
Textile mill products.....	14	25,257	832	10	21,575	763	127	47	80	...	4	3,682	69
Apparel and related products.....	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Furniture and fixtures.....	4	(D)	(D)	4	(D)	(D)	(D)	50	...	50	...	...	...
Paper and allied products.....	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	...	(D)	(D)
Chemicals and allied products.....	42	93,981	4,250	26	56,394	3,307	310	105	205	...	16	37,587	943
Hubber products.....	22	(D)	(D)	19	48,169	5,231	463	69	371	23	3	(D)	(D)
Leather and leather products.....	9	(D)	(D)	6	27,856	2,586	36	1	27	8	3	(D)	(D)
Stone, clay, and glass products.....	8	(D)	(D)	7	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Primary metal products.....	6	(D)	(D)	4	6,856	684	62	17	45	...	2	(D)	(D)
Fabricated metal products.....	19	25,648	1,400	18	(D)	(D)	201	122	79	...	1	(D)	(D)
Machinery (except electrical).....	72	80,358	6,310	51	65,721	5,800	404	92	293	19	21	14,637	510
Electrical machinery.....	31	(D)	(D)	24	199,564	8,396	749	251	495	3	7	(D)	(D)
Transportation equipment.....	25	(D)	(D)	20	137,105	8,998	578	459	119	...	5	(D)	(D)
Instruments and related products.....	24	(D)	(D)	12	11,379	1,048	64	13	51	...	12	(D)	(D)
Other manufacturers' products.....	31	41,344	7,821	19	19,285	1,932	225	154	69	2	12	22,059	5,889
BUFFALO, N. Y.													
Merchant wholesalers.....	1,271	852,484	78,485	770	491,106	57,714	9,866	4,759	4,955	152	501	361,378	20,771
Manufacturers' sales branches, (with stocks).....	171	422,068	18,693	113	246,521	13,686	1,264	710	541	13	58	175,547	5,007
Merchandise agents, brokers.....	184	165,982	309	26	15,642	245	211	(NA)	(NA)	211	158	150,340	64
Assemblers of farm products.....	11	4,433	50	6	1,976	47	31	7	24	...	5	2,457	3
Merchant wholesalers.....	1,271	852,484	78,485	770	491,106	57,714	9,866	4,759	4,955	152	501	361,378	20,771
Grocery, confectionery, meat wholesalers.....	137	90,572	5,121	63	55,137	3,705	760	401	359	...	74	35,435	1,416
Farm products (edible) distributors.....	65	45,587	1,613	32	21,050	1,326	187	87	100	...	33	24,537	287
Beer, wine, distilled spirits wholesalers.....	53	60,989	4,500	45	47,936	4,202	531	197	327	7	8	13,053	298
Tobacco distributors.....	24	28,022	1,046	21	22,284	890	59	47	12	...	3	5,738	156
Drugs, chemicals, allied products wholesalers....	44	28,682	2,893	28	25,246	2,382	989	793	186	10	16	3,436	11
Dry goods, apparel wholesalers.....	34	9,089	1,078	24	7,671	1,039	146	27	101	18	10	1,418	39
Furniture, home furnishings wholesalers.....	37	16,735	1,597	26	11,122	1,423	326	168	154	4	11	5,613	134
Paper, allied products wholesalers.....	43	23,492	2,671	28	20,932	2,482	691	233	451	7	15	2,560	189
Farm products (raw materials) merchants.....	19	130,840	8,228	2	(D)	(D)	(D)	(D)	(D)	(D)	17	(D)	(D)
Automotive wholesalers.....	73	24,720	3,544	53	19,241	3,373	407	270	136	1	20	5,479	171
Electrical, electronics, appliance distributors..	63	50,097	6,435	47	44,331	6,102	627	219	407	1	16	5,766	333
Hardware, plumbing-heating goods wholesalers....	43	28,945	3,182	32	19,514	1,834	610	168	442	...	11	9,431	1,348
Lumber, construction materials distributors.....	85	60,220	5,723	51	42,661	5,013	1,184	539	615	30	34	17,559	710
Machinery, equipment, supplies distributors.....	254	87,015	12,294	162	59,648	10,242	1,246	520	716	10	92	27,367	2,052
Metals, metalwork (except scrap) distributors....	26	32,760	5,983	22	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)
Scrap, waste materials dealers.....	108	35,215	2,706	60	18,146	1,506	630	330	293	7	48	17,069	1,200
Other merchant wholesalers.....	163	99,504	9,911	74	43,405	5,671	948	263	628	57	89	56,099	4,240
CHICAGO, ILL.													
Merchant wholesalers.....	7,725	6,349,386	511,799	4,166	3,814,938	395,847	53,905	28,054	24,205	1,646	3,559	2,534,448	115,952
Manufacturers' sales branches, (with stocks).....	754	3,123,512	155,816	517	2,099,319	128,906	10,372	5,542	4,461	369	237	1,024,193	26,910
Merchandise agents, brokers.....	1,489	3,249,558	3,957	166	235,600	2,560	1,130	(NA)	(NA)	1,130	1,323	3,013,958	1,397
Assemblers of farm products.....	77	282,563	3,853	32	102,383	2,912	416	188	228	...	45	180,180	941

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-27

Table 5C. WHOLESALE TRADE. 1954-WAREHOUSE FLOOR SPACE-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE- BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
CHICAGO, ILL.—Continued													
Merchant wholesalers.....	7,725	6,349,386	511,799	4,166	3,814,938	395,847	53,905	28,054	24,205	1,646	3,559	2,534,448	115,952
Grocery, confectionery, meat wholesalers.....	906	1,078,506	48,489	361	517,061	27,313	5,647	3,168	2,458	21	545	561,445	21,176
Farm products (edible) distributors.....	452	357,457	5,288	200	166,227	2,132	1,256	432	718	106	252	191,230	3,156
Beer, wine, distilled spirits wholesalers.....	288	408,810	45,640	216	358,748	39,038	2,683	1,599	978	106	72	50,062	6,602
Tobacco distributors.....	95	164,823	5,893	75	140,938	5,146	540	350	190	...	20	23,885	747
Drugs, chemicals, allied products wholesalers.....	385	329,514	25,281	186	274,803	21,944	1,861	542	1,086	233	199	54,711	3,337
Dry goods, apparel wholesalers.....	424	184,731	21,336	234	122,093	15,877	1,481	452	934	95	190	62,638	5,459
Furniture, home furnishings wholesalers.....	317	196,416	19,204	181	136,232	15,673	2,570	884	1,513	173	136	60,184	3,531
Paper, allied products wholesalers.....	343	268,056	18,171	212	183,566	15,196	3,496	882	2,383	231	131	84,490	2,975
Farm products (raw materials) merchants.....	124	514,232	18,798	35	72,264	3,192	469	134	272	63	89	441,968	15,606
Automotive wholesalers.....	513	154,068	24,550	308	99,566	21,354	2,098	1,323	717	58	205	54,502	3,196
Electrical, electronics, appliance distributors.....	323	378,831	40,763	217	317,224	37,414	3,569	1,508	2,021	40	106	61,607	3,349
Hardware, plumbing-heating goods wholesalers.....	287	190,130	24,887	202	131,504	18,913	3,095	1,512	1,537	46	85	58,626	5,974
Lumber, construction materials distributors.....	405	356,719	26,598	205	169,765	16,592	4,290	2,532	1,632	126	200	186,954	10,006
Machinery, equipment, supplies distributors.....	1,313	563,915	57,827	753	368,674	47,235	6,104	3,213	2,670	221	560	195,241	10,592
Metals, metalwork (except scrap) distributors.....	261	354,171	66,260	170	301,618	62,979	7,043	6,705	338	...	91	52,553	3,281
Scrap, waste materials dealers.....	427	217,512	10,103	220	115,637	6,009	2,951	1,537	1,331	83	207	101,875	4,094
Other merchant wholesalers.....	862	631,495	52,711	391	339,018	39,840	4,752	1,281	3,427	44	471	292,477	12,871
Manufacturers' sales branches (with stocks).....	754	3,123,512	155,816	517	2,099,319	128,906	10,372	5,542	4,461	369	237	1,024,193	26,910
Food and kindred products.....	116	605,606	12,511	71	345,063	5,462	1,150	695	413	42	45	260,545	7,049
Textile mill products.....	25	80,605	5,091	16	63,844	4,096	368	299	69	...	9	16,761	995
Apparel and related products.....	19	(D)	(D)	12	37,121	4,913	172	56	116	...	7	(D)	(D)
Furniture and fixtures.....	11	11,839	782	8	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Paper and allied products.....	14	66,825	1,041	10	57,154	748	219	126	36	57	4	9,671	293
Chemicals and allied products.....	94	(D)	(D)	64	275,080	12,111	1,220	445	749	26	30	(D)	(D)
Rubber products.....	25	(D)	(D)	20	71,380	7,070	624	421	203	...	5	(D)	(D)
Leather and leather products.....	3	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Stone, clay, and glass products.....	22	(D)	(D)	18	75,784	2,232	362	290	72	...	4	(D)	(D)
Primary metal products.....	26	(D)	(D)	14	51,315	7,980	362	296	66	...	12	(D)	(D)
Fabricated metal products.....	44	58,506	6,019	36	50,106	5,376	883	422	457	4	8	8,400	643
Machinery (except electrical).....	145	308,947	17,130	97	235,142	15,248	1,047	471	548	28	48	73,805	1,882
Electrical machinery.....	60	373,781	18,028	47	319,023	15,292	1,211	551	642	18	13	54,758	2,736
Transportation equipment.....	38	529,295	30,069	30	295,831	27,929	1,223	1,031	188	4	8	233,464	2,140
Instruments and related products.....	40	(D)	(D)	23	102,478	5,079	219	48	165	6	17	(D)	(D)
Other manufacturers' products.....	72	172,017	17,669	50	108,991	14,601	1,091	381	526	184	22	63,026	3,068
CINCINNATI, OHIO													
Merchant wholesalers.....	1,188	745,499	67,124	726	516,044	55,386	10,561	3,620	6,652	289	462	229,455	11,738
Manufacturers' sales branches, (with stocks).....	220	1,162,765	35,800	144	770,927	22,940	1,993	1,005	949	39	76	391,838	12,860
Merchandise agents, brokers.....	274	463,406	619	36	36,579	349	298	(NA)	(NA)	298	238	426,827	270
Assemblers of farm products.....	12	8,506	1,804	4	1,174	26	23	23	...	...	8	7,332	1,778
Merchant wholesalers.....	1,188	745,499	67,124	726	516,044	55,386	10,561	3,620	6,652	289	462	229,455	11,738
Grocery, confectionery, meat wholesalers.....	134	94,056	5,971	71	68,933	5,885	1,443	287	1,136	20	63	25,123	86
Farm products (edible) distributors.....	78	46,869	290	44	30,401	237	341	171	170	...	34	16,468	53
Beer, wine, distilled spirits wholesalers.....	34	35,254	3,904	21	14,655	1,064	135	109	26	...	13	20,599	2,840
Tobacco distributors.....	15	22,118	661	10	20,078	618	50	33	17	...	5	2,040	43
Drugs, chemicals, allied products wholesalers.....	36	24,062	3,387	15	21,836	3,178	379	109	270	...	21	2,226	209
Dry goods, apparel wholesalers.....	64	36,615	2,580	39	30,467	2,341	331	116	196	19	25	6,148	239
Furniture, home furnishings wholesalers.....	33	14,756	2,153	23	11,496	1,655	402	52	304	46	10	3,260	498
Paper, allied products wholesalers.....	61	60,887	3,794	48	53,340	3,768	1,144	112	960	72	13	7,547	26
Farm products (raw materials) merchants.....	11	8,317	144	7	1,626	100	81	29	52	...	4	6,691	44
Automotive wholesalers.....	90	28,015	4,192	58	21,789	3,714	521	273	239	9	32	6,226	478
Electrical, electronics, appliance distributors.....	51	58,268	6,883	43	56,428	6,678	1,002	340	661	1	8	1,840	205
Hardware, plumbing-heating goods wholesalers.....	44	23,053	3,947	38	18,209	3,139	520	89	430	1	6	4,844	808
Lumber, construction materials distributors.....	85	67,481	4,395	48	39,012	3,812	879	544	335	...	37	28,469	583
Machinery, equipment, supplies distributors.....	241	91,527	10,232	149	58,907	8,087	1,222	483	720	19	92	32,620	2,145
Metals, metalwork (except scrap) distributors.....	28	33,160	7,667	21	30,553	7,267	761	605	96	60	7	2,607	400
Scrap, waste materials dealers.....	69	40,670	1,842	37	12,081	600	472	170	296	6	32	28,589	1,242
Other merchant wholesalers.....	114	60,391	5,082	54	26,233	3,243	878	98	744	36	60	34,158	1,839
CLEVELAND, OHIO													
Merchant wholesalers.....	2,049	1,444,523	121,425	1,254	965,272	105,864	15,023	7,047	7,721	255	795	479,251	15,561
Manufacturers' sales branches, (with stocks).....	272	816,190	38,346	172	560,675	32,505	2,722	1,344	1,357	21	100	255,515	5,841
Merchandise agents, brokers.....	453	500,726	701	61	94,795	423	522	(NA)	(NA)	522	392	405,931	278
Assemblers of farm products.....	17	37,818	136	12	18,476	136	66	35	31	...	5	19,342	...
Merchant wholesalers.....	2,049	1,444,523	121,425	1,254	965,272	105,864	15,023	7,047	7,721	255	795	479,251	15,561
Grocery, confectionery, meat wholesalers.....	165	129,837	9,186	95	90,434	7,740	1,209	682	526	1	70	39,403	1,446
Farm products (edible) distributors.....	95	67,440	2,013	51	55,317	1,754	280	202	78	...	44	12,123	259
Beer, wine, distilled spirits wholesalers.....	29	38,329	1,460	28	19,918	1,436	256	165	68	23	11	18,411	24
Tobacco distributors.....	39	43,349	1,672	25	(D)	(D)	238	166	72	...	4	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	115	44,272	4,084	45	28,502	3,599	571	160	410	1	70	15,770	485
Dry goods, apparel wholesalers.....	81	33,633	3,861	61	29,836	3,120	408	98	310	...	21	3,797	741
Furniture, home furnishings wholesalers.....	76	31,339	3,147	41	19,151	2,451	512	158	297	57	35	12,188	696
Paper, allied products wholesalers.....	61	46,368	4,158	39	37,473	3,855	879	129	750	...	22	8,895	303
Farm products (raw materials) merchants.....	7	3,378	206	5	(D)	(D)	79	32	47	...	2	(D)	(D)
Automotive wholesalers.....	192	53,952	6,669	126	37,244	5,678	983	586	388	9	66	16,708	991
Electrical, electronics, appliance distributors.....	88	110,795	12,128	64	100,195	11,288	958	297	659	2	24	10,600	840
Hardware, plumbing-heating goods wholesalers.....	99	92,378	16,254	78	86,946	15,921	1,876	428	1,443	5	21	5,432	333
Lumber, construction materials distributors.....	112	91,491	4,874	62	52,847	4,066	929	718	211	...	50	38,644	808
Machinery, equipment, supplies distributors.....	444	170,217	18,730	289	128,786	16,989	2,562	1,127	1,378	57	155	41,431	1,741
Metals, metalwork (except scrap) distributors.....	106	81,440	17,108	75	74,951	16,673	1,679	1,441	230	8	31	6,489	435
Scrap, waste materials dealers.....	136	111,336	4,765	67	49,394	3,476	697	257	440	...	69	61,942	1,289
Other merchant wholesalers.....	203	223,417	11,110	102	39,551	5,983	867	380	395	92	101	183,866	5,127

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 5C. WHOLESALE TRADE, 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more						Establishments not reporting floor space or reporting less than 500 square feet			
	Number	Sales	Inven- to-ries, end of year, at cost	Number	Sales	Inven- to-ries, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inven- to-ries, end of year, at cost
							Total	In single story build- ings	In mul- tiple story build- ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
COLUMBUS, OHIO													
Merchant wholesalers.....	605	522,150	46,726	387	340,657	38,392	5,263	2,745	2,489	29	218	181,493	8,334
Manufacturers' sales branches, (with stocks).....	80	120,056	11,904	56	104,426	11,474	948	566	368	14	24	15,630	430
Merchandise agents, brokers.....	86	154,572	241	15	7,930	181	113	(NA)	(NA)	113	71	146,642	60
Assemblers of farm products.....	17	39,589	1,596	13	7,633	180	167	159	8	...	4	31,956	1,416
Merchant wholesalers.....	605	522,150	46,726	387	340,657	38,392	5,263	2,745	2,489	29	218	181,493	8,334
Grocery, confectionery, meat wholesalers.....	52	47,387	3,357	28	35,815	2,905	377	188	186	3	24	11,572	452
Farm products (edible) distributors.....	29	13,447	162	17	9,461	153	120	86	34	...	12	3,986	9
Beer, wine, distilled spirits wholesalers.....	18	19,392	661	15	15,063	608	198	66	132	...	3	4,329	53
Tobacco distributors.....	11	17,401	632	9	(D)	(D)	39	22	17	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	27	16,070	2,331	15	13,622	1,993	213	43	163	7	12	2,448	338
Dry goods, apparel wholesalers.....	8	13,940	523	7	(D)	(D)	75	5	70	...	1	(D)	(D)
Furniture, home furnishings wholesalers.....	20	10,478	1,786	15	7,991	1,431	207	53	154	...	5	2,487	355
Paper, allied products wholesalers.....	14	20,060	1,646	11	18,533	1,620	418	117	298	3	3	1,527	26
Farm products (raw materials) merchants.....	12	55,551	3,266	6	15,213	365	58	21	37	...	6	40,338	2,901
Automotive wholesalers.....	54	19,831	2,105	37	13,041	1,916	321	259	55	7	17	6,790	189
Electrical, electronics, appliance distributors..	33	44,821	4,386	25	41,577	4,373	411	100	308	3	8	3,244	13
Hardware, plumbing-heating goods wholesalers....	34	29,071	3,650	24	26,414	3,602	508	122	386	...	10	2,657	48
Lumber, construction materials distributors.....	33	36,477	3,320	20	25,807	2,612	566	457	109	...	13	10,670	708
Machinery, equipment, supplies distributors.....	139	70,985	10,890	91	57,525	9,760	904	600	298	6	48	13,460	1,130
Metals, metalwork (except scrap) distributors....	11	25,004	3,944	7	14,978	2,656	218	188	30	...	4	10,026	1,288
Scrap, waste materials dealers.....	33	10,852	758	26	10,344	698	363	282	81	...	7	508	60
Other merchant wholesalers.....	77	71,383	3,309	34	15,126	2,592	267	136	131	...	43	56,257	717
DALLAS, TEX.													
Merchant wholesalers.....	1,246	1,217,260	164,596	770	661,311	87,074	9,016	5,993	2,982	41	476	555,949	77,522
Manufacturers' sales branches, (with stocks).....	288	842,592	53,232	207	572,317	48,022	3,318	2,125	1,162	31	81	270,275	5,210
Merchandise agents, brokers.....	363	450,365	735	84	86,749	604	596	(NA)	(NA)	596	279	363,616	131
Assemblers of farm products.....	15	18,529	672	9	2,034	228	64	64	...	...	6	16,495	444
Merchant wholesalers.....	1,246	1,217,260	164,596	770	661,311	87,074	9,016	5,993	2,982	41	476	555,949	77,522
Grocery, confectionery, meat wholesalers.....	82	116,045	5,589	36	66,003	3,514	405	260	145	...	46	50,042	2,075
Farm products (edible) distributors.....	46	27,576	523	26	21,010	504	214	170	44	...	20	6,566	19
Beer, wine, distilled spirits wholesalers.....	21	49,451	5,825	19	(D)	(D)	218	210	8	...	2	(D)	(D)
Tobacco distributors.....	9	17,279	398	8	(D)	(D)	37	37	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers....	44	27,991	3,325	33	24,224	3,052	654	553	98	3	11	3,767	273
Dry goods, apparel wholesalers.....	66	41,453	5,700	48	29,060	4,621	328	217	100	11	18	12,393	1,071
Furniture, home furnishings wholesalers.....	50	33,742	4,305	36	31,217	4,131	813	367	446	...	14	2,525	174
Paper, allied products wholesalers.....	36	15,305	2,012	22	13,982	1,928	401	185	216	...	14	1,323	84
Farm products (raw materials) merchants.....	48	409,384	82,008	7	61,939	14,198	17	3	14	...	41	347,445	67,810
Automotive wholesalers.....	113	49,808	6,553	85	38,314	6,341	868	594	274	...	28	11,494	212
Electrical, electronics, appliance distributors..	63	71,918	7,948	48	64,991	7,748	654	404	246	4	15	6,927	200
Hardware, plumbing-heating goods wholesalers....	59	37,931	5,649	43	32,774	5,241	691	279	412	...	16	5,157	408
Lumber, construction materials distributors.....	81	66,965	4,921	34	36,592	4,226	688	572	110	6	47	30,373	695
Machinery, equipment, supplies distributors.....	316	136,656	18,230	217	104,867	16,318	1,524	1,126	383	15	99	31,789	1,912
Metals, metalwork (except scrap) distributors....	27	27,288	4,491	21	21,781	3,339	532	514	18	...	6	5,507	1,152
Scrap, waste materials dealers.....	36	15,891	757	17	12,756	683	200	110	90	...	19	3,135	74
Other merchant wholesalers.....	149	72,577	6,362	70	39,501	5,024	772	392	378	2	79	33,076	1,338
DENVER, COLO.													
Merchant wholesalers.....	958	638,133	60,350	622	480,972	54,416	7,243	4,078	2,945	220	336	157,161	5,934
Manufacturers' sales branches, (with stocks).....	181	390,074	30,505	125	288,281	27,554	1,846	1,197	636	13	56	101,793	2,951
Merchandise agents, brokers.....	238	389,357	278	44	41,209	212	206	(NA)	(NA)	206	194	348,148	66
Assemblers of farm products.....	44	38,024	649	24	19,859	405	225	204	21	...	20	18,165	244
Merchant wholesalers.....	958	638,133	60,350	622	480,972	54,416	7,243	4,078	2,945	220	336	157,161	5,934
Grocery, confectionery, meat wholesalers.....	80	90,710	6,831	37	72,922	5,971	958	593	365	...	43	17,788	860
Farm products (edible) distributors.....	55	34,309	419	38	24,652	414	208	132	76	...	17	9,657	5
Beer, wine, distilled spirits wholesalers.....	15	32,276	3,399	14	(D)	(D)	288	232	56	...	1	(D)	(D)
Tobacco distributors.....	10	12,135	457	8	(D)	(D)	27	22	5	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers....	42	26,728	3,077	25	24,219	2,899	245	97	137	11	17	2,509	178
Dry goods, apparel wholesalers.....	31	(D)	(D)	25	17,393	1,913	206	83	122	1	6	(D)	(D)
Furniture, home furnishings wholesalers.....	32	12,512	1,694	22	10,149	1,505	290	114	176	...	10	2,363	189
Paper, allied products wholesalers.....	25	16,666	2,020	15	14,929	1,992	305	127	178	...	10	1,737	28
Farm products (raw materials) merchants.....	37	61,895	1,129	12	12,954	763	120	74	45	1	25	48,941	366
Automotive wholesalers.....	90	26,372	3,683	63	22,372	3,194	476	257	195	24	27	4,000	489
Electrical, electronics, appliance distributors..	58	52,573	6,636	51	49,203	6,343	580	444	134	2	7	3,370	293
Hardware, plumbing-heating goods wholesalers....	36	23,993	4,372	33	23,616	4,324	530	258	228	44	3	3,777	48
Lumber, construction materials distributors.....	62	67,013	2,794	22	38,191	2,566	379	258	94	27	40	28,822	228
Machinery, equipment, supplies distributors.....	219	97,820	15,071	154	80,452	13,568	1,685	771	817	97	65	17,368	1,503
Metals, metalwork (except scrap) distributors....	25	13,252	2,441	15	8,929	2,076	252	206	46	...	10	4,323	365
Scrap, waste materials dealers.....	24	(D)	(D)	18	5,370	229	125	86	39	...	6	(D)	(D)
Other merchant wholesalers.....	117	45,930	4,070	70	31,795	2,808	569	324	232	13	47	14,135	1,262
DETROIT, MICH.													
Merchant wholesalers.....	3,174	2,252,046	162,170	1,818	1,496,907	132,159	19,857	12,247	6,656	954	1,356	755,139	30,011
Manufacturers' sales branches, (with stocks).....	311	1,505,411	80,182	202	925,608	69,479	3,884	2,284	1,418	182	109	579,803	10,703
Merchandise agents, brokers.....	729	1,278,194	1,762	79	124,662	1,319	531	(NA)	(NA)	531	650	1,153,532	443
Assemblers of farm products.....	11	6,007	285	5	2,616	149	31	25	6	...	6	3,391	136
Merchant wholesalers.....	3,174	2,252,046	162,170	1,818	1,496,907	132,159	19,857	12,247	6,656	954	1,356	755,139	30,011
Grocery, confectionery, meat wholesalers.....	383	355,161	10,623	170	163,394	8,291	1,404	872	494	38	213	191,767	2,332
Farm products (edible) distributors.....	181	132,844	1,567	91	84,610	960	488	323	164	1	90	48,234	607
Beer, wine, distilled spirits wholesaler.....	94	176,390	8,805	84	154,611	8,664	608	335	65	208	10	21,779	141
Tobacco distributors.....	53	98,200	2,372	42	83,101	2,075	322	159	123	40	11	15,099	297
Drugs, chemicals, allied products wholesa.....	115	68,222	5,972	70	55,490	5,495	881	191	689	1	45	12,732	477
Dry goods, apparel wholesalers.....	79	(D)	(D)	51	24,835	3,015	374	160	189	25	28	(D)	(D)
Furniture, home furnishings wholesalers.....	90	43,996	3,803	49	28,355	2,974	551	245	303	3	41	15,641	829

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-29

Table 3C. WHOLESALE TRADE, 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE—BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story build-ings	In mul- tiple story build-ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
DETROIT, MICH.—Continued													
Merchant wholesalers—Continued													
Paper, allied products wholesalers.....	92	72,924	4,808	48	55,247	4,318	969	379	430	160	44	17,677	490
Farm products (raw materials) merchants.....	15	(D)	(D)	10	8,208	416	75	36	29	10	5	(D)	(D)
Automotive wholesalers.....	327	116,355	11,687	191	56,530	9,163	1,196	716	445	35	136	59,825	2,524
Electrical, electronics, appliance distributors....	133	169,400	13,780	104	153,385	12,551	1,395	584	792	19	29	16,015	1,229
Hardware, plumbing-heating goods wholesalers.....	130	113,417	13,862	95	96,189	12,360	1,626	756	761	109	35	17,228	1,502
Lumber, construction materials distributors.....	212	209,894	12,819	103	111,338	7,530	1,289	991	298	...	109	98,556	5,289
Machinery, equipment, supplies distributors.....	644	306,227	27,517	389	176,001	22,034	2,778	1,622	1,085	71	255	130,226	5,483
Metals, metalwork (except scrap) distributors.....	127	139,582	23,861	86	115,987	22,189	3,299	3,132	167	...	41	23,595	1,672
Scrap, waste materials dealers.....	240	102,003	7,960	104	69,819	3,840	1,053	739	282	32	136	32,184	4,120
Other merchant wholesalers.....	259	105,760	8,652	131	59,807	6,284	1,549	1,007	340	202	128	45,953	2,368
HOUSTON, TEX.													
Merchant wholesalers.....	1,340	1,385,323	173,203	812	774,512	96,508	10,227	7,293	2,813	121	528	610,811	76,695
Manufacturers' sales branches, (with stocks).....	209	422,853	26,315	139	334,003	22,313	1,675	1,109	519	47	70	88,850	4,002
Merchandise agents, brokers.....	192	(D)	(D)	39	28,334	527	(NA)	(NA)	(NA)	489	153	(D)	(D)
Assemblers of farm products.....	5	(D)	(D)	3	29,419	140	19	19	...	...	2	(D)	(D)
Merchant wholesalers.....	1,340	1,385,323	173,203	812	774,512	96,508	10,227	7,293	2,813	121	528	610,811	76,695
Grocery, confectionery, meat wholesalers.....	125	144,910	8,168	51	113,148	6,667	1,000	538	461	1	74	31,762	1,501
Farm products (edible) distributors.....	56	27,968	417	32	22,482	386	164	132	22	10	24	5,486	31
Beer, wine, distilled spirits wholesalers.....	24	60,028	6,990	19	57,335	6,808	289	251	38	...	5	2,693	182
Tobacco distributors.....	9	25,149	561	5	13,984	370	25	22	3	...	4	11,165	191
Drugs, chemicals, allied products wholesalers.....	55	38,152	4,757	33	31,683	4,553	406	306	100	...	22	6,469	204
Dry goods, apparel wholesalers.....	15	9,478	1,328	12	8,924	1,300	181	61	120	...	3	554	28
Furniture, home furnishings wholesalers.....	33	18,913	2,329	23	14,886	1,991	472	315	157	...	10	4,027	338
Paper, allied products wholesalers.....	32	17,211	1,837	19	13,368	1,741	281	219	62	...	13	3,843	96
Farm products (raw materials) merchants.....	24	298,904	64,105	5	3,466	717	82	82	...	...	19	295,438	63,388
Automotive wholesalers.....	134	44,557	6,240	87	35,631	6,138	675	442	221	12	47	8,926	102
Electrical, electronics, appliance distributors....	68	81,694	10,114	56	79,966	9,820	924	650	272	2	12	1,728	294
Hardware, plumbing-heating goods wholesalers.....	54	64,220	10,205	44	62,010	10,086	1,386	569	742	75	10	2,210	119
Lumber, construction materials distributors.....	98	97,930	5,575	43	42,854	4,637	750	572	160	18	55	55,076	938
Machinery, equipment, supplies distributors.....	374	225,782	27,735	256	170,124	24,312	1,904	1,526	378	...	118	55,658	3,423
Metals, metalwork (except scrap) distributors.....	68	82,745	15,262	46	64,334	13,418	1,057	1,036	21	...	22	18,411	1,844
Scrap, waste materials dealers.....	44	29,332	1,661	27	16,081	1,024	230	227	3	...	17	13,251	637
Other merchant wholesalers.....	127	118,350	5,919	54	24,236	2,540	401	345	53	3	73	94,114	3,379
INDIANAPOLIS, IND.													
Merchant wholesalers.....	790	734,638	66,335	510	495,712	57,571	7,889	3,713	3,933	243	280	238,926	8,764
Manufacturers' sales branches, (with stocks).....	121	265,951	16,101	84	211,803	13,918	1,099	661	397	41	37	54,148	2,183
Merchandise agents, brokers.....	195	384,985	235	22	28,911	166	450	(NA)	(NA)	450	173	356,074	69
Assemblers of farm products.....	18	97,253	829	7	9,123	81	43	42	...	1	11	88,130	748
Merchant wholesalers.....	790	734,638	66,335	510	495,712	57,571	7,889	3,713	3,933	243	280	238,926	8,764
Grocery, confectionery, meat wholesalers.....	66	61,670	4,502	37	51,376	4,186	608	292	301	15	29	10,294	316
Farm products (edible) distributors.....	47	31,590	630	27	23,231	246	146	105	41	...	20	8,319	384
Beer, wine, distilled spirits wholesalers.....	24	43,884	4,330	23	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Tobacco distributors.....	9	17,140	745	8	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	40	34,349	4,423	23	30,449	3,794	268	93	144	31	17	3,900	629
Dry goods, apparel wholesalers.....	9	17,018	1,322	6	10,459	1,313	54	23	31	...	3	6,559	9
Furniture, home furnishings wholesalers.....	34	13,293	1,977	24	10,586	1,604	325	116	170	39	10	2,707	373
Paper, allied products wholesalers.....	33	26,248	2,084	20	22,977	1,823	379	213	146	20	13	3,271	261
Farm products (raw materials) merchants.....	14	129,196	2,508	1	(D)	(D)	(D)	(D)	(D)	(D)	13	(D)	(D)
Automotive wholesalers.....	65	31,730	3,838	42	26,449	3,139	463	201	262	...	23	5,281	699
Electrical, electronics, appliance distributors....	43	69,469	7,899	32	63,189	6,998	587	275	304	8	11	6,280	901
Hardware, plumbing-heating goods wholesalers.....	39	43,965	8,021	31	42,986	7,970	1,231	300	931	...	8	979	51
Lumber, construction materials distributors.....	54	46,040	3,753	34	26,216	2,954	631	385	246	...	20	19,824	799
Machinery, equipment, supplies distributors.....	187	94,805	13,504	130	70,107	12,502	1,447	804	643	...	57	24,698	1,002
Metals, metalwork (except scrap) distributors.....	24	20,712	3,325	19	18,763	3,126	54	365	89	...	5	1,949	199
Scrap, waste materials dealers.....	29	11,747	825	21	9,696	738	473	174	299	...	8	2,051	87
Other merchant wholesalers.....	73	41,822	2,649	32	18,994	2,050	365	131	229	5	41	22,828	599
KANSAS CITY, MO.													
Merchant wholesalers.....	1,304	1,270,680	102,088	799	645,239	74,036	10,741	4,628	6,023	90	505	625,441	28,052
Manufacturers' sales branches, (with stocks).....	237	716,751	47,045	161	413,023	40,184	3,158	1,965	1,165	28	76	303,728	6,861
Merchandise agents, brokers.....	316	770,383	473	38	25,915	193	252	(NA)	(NA)	252	278	744,468	280
Assemblers of farm products.....	30	80,084	299	9	6,372	220	211	39	172	...	21	73,712	79
Merchant wholesalers.....	1,304	1,270,680	102,088	799	645,239	74,036	10,741	4,628	6,023	90	505	625,441	28,052
Grocery, confectionery, meat wholesalers.....	96	107,152	6,846	46	63,097	4,538	570	436	134	...	50	44,055	2,308
Farm products (edible) distributors.....	82	34,270	445	33	24,100	281	196	131	64	...	1	30,170	164
Beer, wine, distilled spirits wholesalers.....	50	45,906	6,892	44	(D)	(D)	411	281	130	...	49	(D)	(D)
Tobacco distributors.....	13	33,767	850	11	(D)	(D)	106	19	75	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	57	33,992	2,894	32	28,420	2,689	581	111	458	12	25	5,572	205
Dry goods, apparel wholesalers.....	41	31,278	4,232	27	11,734	1,412	359	40	319	...	14	19,544	2,820
Furniture, home furnishings wholesalers.....	49	(D)	(D)	34	21,913	3,395	979	287	674	...	15	(D)	(D)
Paper, allied products wholesalers.....	40	35,725	3,364	27	33,030	3,305	642	170	448	24	13	2,695	59
Farm products (raw materials) merchants.....	59	334,305	8,112	6	11,323	722	393	4	389	...	53	322,982	7,390
Automotive wholesalers.....	125	48,274	8,159	89	32,883	6,679	832	566	257	9	36	15,391	1,480
Electrical, electronics, appliance distributors....	58	82,830	8,789	47	79,928	8,432	758	270	488	...	11	2,902	357
Hardware, plumbing-heating goods wholesalers.....	57	51,993	8,601	47	46,420	8,038	1,310	239	1,071	...	10	5,573	563
Lumber, construction materials distributors.....	84	85,883	4,389	42	37,084	3,934	737	574	163	...	42	48,799	455
Machinery, equipment, supplies distributors.....	276	126,161	16,482	196	96,608	15,042	1,468	698	762	8	80	29,553	1,440
Metals, metalwork (except scrap) distributors.....	27	29,117	4,595	19	18,548	4,458	479	443	36	...	8	10,569	1,37
Scrap, waste materials dealers.....	50	(D)	(D)	31	8,383	457	317	183	134	...	19	(D)	(D)
Other merchant wholesalers.....	140	127,805	12,433	68	68,857	4,795	603	176	421	6	72	58,948	7,638

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5C. WHOLESALE TRADE 1954-WAREHOUSE FLOOR SPACE-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE- BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
LOS ANGELES, CALIF.													
Merchant wholesalers.....	6,921	4,179,404	383,299	3,962	2,921,903	322,804	36,823	28,392	7,919	512	2,959	1,257,501	60,495
Manufacturers' sales branches, (with stocks).....	644	1,759,617	115,459	473	1,260,877	95,983	7,144	5,226	1,774	144	171	498,740	19,476
Merchandise agents, brokers.....	1,067	1,456,714	3,906	262	384,817	2,464	2,517	(NA)	(NA)	2,517	805	1,071,897	1,442
Assemblers of farm products.....	123	171,701	7,396	65	99,007	6,373	2,078	1,330	734	14	58	72,694	1,023
Merchant wholesalers.....	6,921	4,179,404	383,299	3,962	2,921,903	322,804	36,823	28,392	7,919	512	2,959	1,257,501	60,495
Grocery, confectionery, meat wholesalers.....	667	780,116	29,904	307	519,618	24,606	2,771	2,254	516	1	360	260,493	5,298
Farm products (edible) distributors.....	402	213,889	3,627	203	140,234	2,595	1,359	1,052	181	126	199	73,655	1,032
Beer, wine, distilled spirits wholesalers.....	110	217,699	23,417	98	205,898	22,821	1,294	1,079	150	65	12	11,801	596
Tobacco distributors.....	42	71,556	2,476	35	64,162	2,267	213	166	44	3	7	7,394	209
Drugs, chemicals, allied products wholesalers.....	271	162,715	13,244	118	97,411	10,233	1,001	516	484	1	153	65,304	3,011
Dry goods, apparel wholesalers.....	409	212,170	24,650	271	150,229	19,959	1,793	706	1,054	33	138	61,941	4,691
Furniture, home furnishings wholesalers.....	290	127,280	15,904	181	101,267	14,375	1,897	1,079	793	25	109	26,013	1,529
Paper, allied products wholesalers.....	163	114,793	10,766	85	84,919	9,950	1,389	997	386	6	78	29,874	816
Farm products (raw materials)merchants.....	54	107,528	6,283	15	15,069	860	211	78	133	...	39	92,459	5,423
Automotive wholesalers.....	682	185,614	24,037	447	134,148	21,178	3,002	2,578	389	35	235	51,466	2,859
Electrical, electronics, appliance distributors.....	319	292,847	31,893	245	254,980	29,321	2,442	1,762	667	13	74	37,867	2,572
Hardware, plumbing-heating goods wholesalers.....	283	219,486	29,508	214	189,272	27,489	2,690	1,905	778	7	69	30,214	2,019
Lumber, construction materials distributors.....	404	282,145	19,382	194	171,067	15,048	2,499	2,267	177	55	210	111,078	4,334
Machinery, equipment, supplies distributors.....	1,472	572,513	77,671	911	420,532	63,190	7,068	6,080	948	40	561	151,981	14,481
Metals, metalwork (except scrap) distributors.....	187	171,324	32,721	139	144,465	31,678	7,577	2,482	45	50	48	26,599	1,043
Scrap, waste materials dealers.....	274	81,274	8,511	124	56,771	7,451	1,763	1,271	490	2	150	24,503	1,060
Other merchant wholesalers.....	892	366,455	29,305	375	171,861	19,783	2,854	2,120	684	50	517	194,594	9,522
Manufacturers' sales branches (with stocks).....	644	1,759,617	115,459	473	1,260,877	95,983	7,144	5,226	1,774	144	171	498,740	19,476
Food and kindred products.....	74	368,826	15,685	43	232,433	7,232	614	452	162	...	31	136,393	8,453
Textile mill products.....	17	47,920	2,709	15	(D)	(D)	192	39	153	...	2	(D)	(D)
Apparel and related products.....	20	24,038	2,341	16	22,714	2,287	131	38	71	22	4	1,324	54
Furniture and fixtures.....	6	10,730	1,241	5	(D)	(D)	201	122	79	...	1	(D)	(D)
Paper and allied products.....	8	24,014	3,113	4	14,134	823	89	69	20	...	4	9,880	2,290
Chemicals and allied products.....	116	194,963	11,146	97	123,018	9,614	1,165	837	295	33	19	71,945	1,532
Rubber products.....	19	(D)	(D)	14	52,042	5,198	356	225	131	...	5	(D)	(D)
Leather and leather products.....	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Stone, clay, and glass products.....	20	54,284	3,890	18	(D)	(D)	274	223	51	...	2	(D)	(D)
Primary metal products.....	16	60,002	3,081	7	10,556	1,949	119	94	25	...	9	49,446	1,132
Fabricated metal products.....	34	30,791	4,723	28	27,415	4,309	475	462	3	10	6	3,376	414
Machinery (except electrical).....	145	168,553	17,192	102	144,468	15,763	921	597	283	41	43	24,085	1,429
Electrical machinery.....	42	213,725	12,375	38	201,073	11,823	787	500	261	26	4	12,652	552
Transportation equipment.....	31	(D)	(D)	24	227,802	17,860	944	922	22	...	7	(D)	(D)
Instruments and related products.....	42	62,477	5,148	28	49,894	4,826	209	75	129	5	14	12,583	322
Other manufacturers' products.....	53	74,865	8,158	34	44,782	6,602	667	571	89	7	19	30,083	1,556
LOUISVILLE, KY.													
Merchant wholesalers.....	682	533,443	63,319	446	398,999	53,383	9,497	2,849	6,170	478	236	134,444	9,936
Manufacturers' sales branches, (with stocks).....	70	179,195	8,578	48	140,819	7,303	622	386	231	5	22	38,376	1,275
Merchandise agents, brokers.....	89	135,732	125	14	17,618	64	256	(NA)	(NA)	256	75	118,114	61
Assemblers of farm products.....	22	38,973	3,591	9	8,387	2,072	249	59	189	1	13	30,586	1,519
Merchant wholesalers.....	682	533,443	63,319	446	398,999	53,383	9,497	2,849	6,170	478	236	134,444	9,936
Grocery, confectionery, meat wholesalers.....	59	53,774	2,865	34	44,344	2,683	857	176	623	58	25	9,430	182
Farm products (edible) distributors.....	55	23,233	265	26	13,195	182	100	72	28	...	29	10,038	83
Beer, wine, distilled spirits wholesalers.....	26	36,188	6,076	25	(D)	(D)	195	91	97	7	1	(D)	(D)
Tobacco distributors.....	13	17,125	567	11	(D)	(D)	110	84	26	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers....	20	12,216	1,717	19	8,676	1,265	290	62	228	...	11	3,540	452
Dry goods, apparel wholesalers.....	20	11,926	1,946	16	11,132	1,822	241	32	169	40	4	794	124
Furniture, home furnishings wholesalers.....	12	(D)	(D)	7	2,777	367	390	10	80	300	5	(D)	(D)
Paper, allied products wholesalers.....	27	12,600	2,126	17	11,090	1,983	454	120	328	6	10	1,510	143
Farm products (raw materials) merchants.....	19	51,402	3,225	3	5,106	1,077	130	31	99	...	16	46,296	2,148
Automotive wholesalers.....	63	14,405	2,282	49	12,088	2,161	489	286	203	...	14	2,317	121
Electrical, electronics, appliance distributors..	42	55,212	6,849	31	42,228	4,605	557	258	299	...	11	12,984	2,244
Hardware, plumbing-heating goods wholesalers....	25	(D)	(D)	21	75,981	13,545	2,383	321	2,062	...	4	(D)	(D)
Lumber, construction materials distributors.....	51	34,802	3,355	24	18,519	2,700	484	311	173	...	27	16,283	655
Machinery, equipment, supplies distributors.....	132	57,560	9,306	97	45,335	6,741	913	470	428	15	35	12,225	2,565
Metals, metalwork (except scrap) distributors....	9	12,704	1,883	8	(D)	(D)	608	231	377	...	1	(D)	(D)
Scrap, waste materials dealers.....	28	8,633	886	19	8,169	850	335	58	225	52	9	464	36
Other merchant wholesalers.....	71	50,622	5,871	39	37,392	5,644	961	236	725	...	32	13,230	227
MILWAUKEE, WIS.													
Merchant wholesalers.....	1,203	715,700	71,838	735	505,926	57,386	8,818	3,744	4,829	245	468	209,774	14,452
Manufacturers' sales branches, (with stocks).....	142	378,244	20,795	92	236,789	18,537	1,776	1,139	585	52	50	141,455	2,258
Merchandise agents, brokers.....	198	255,467	784	20	14,748	215	87	(NA)	(NA)	87	178	240,719	569
Assemblers of farm products.....	12	4,187	39	6	3,321	36	84	37	47	...	6	866	3
Merchant wholesalers.....	1,203	715,700	71,838	735	505,926	57,386	8,818	3,744	4,829	245	468	209,774	14,452
Grocery, confectionery, meat wholesalers.....	103	93,536	6,280	62	55,810	4,218	561	311	240	10	41	37,726	2,062
Farm products (edible) distributors.....	59	27,538	526	29	14,126	314	165	59	85	21	30	13,412	212
Beer, wine, distilled spirits wholesalers.....	35	36,924	4,200	27	31,358	4,093	174	162	12	...	8	5,566	107
Tobacco distributors.....	15	31,571	1,295	8	20,662	927	131	53	78	...	7	10,909	368
Drugs, chemicals, allied products wholesalers....	45	28,281	3,261	28	26,889	3,227	298	80	218	...	17	1,392	34
Dry goods, apparel wholesalers.....	39	9,539	972	26	7,606	843	202	75	115	12	13	1,933	129
Furniture, home furnishings wholesalers.....	43	10,175	1,465	31	8,167	1,249	396	120	274	2	12	2,008	216
Paper, allied products wholesalers.....	47	23,557	2,091	35	20,963	2,064	479	98	344	37	12	2,594	27
Farm products (raw materials) merchants.....	22	31,105	538	8	5,109	181	50	29	12	14	25,996	397	
Automotive wholesalers.....	79	17,990	2,391	51	11,721	1,959	290	179	109	2	28	6,269	432
Electrical, electronics, appliance distributors..	71	80,809	9,352	49	70,851	8,661	598	291	307	...	22	9,958	691
Hardware, plumbing-heating goods wholesalers....	47	44,167	8,521	31	40,200	7,805	1,104	147	932	25	16	3,967	746
Lumber, construction materials distributors.....	84	51,503	3,252	47	26,838	2,277	448	327	114	7	37	24,665	975
Machinery, equipment, supplies distributors.....	275	99,118	12,649	173	78,465	10,756	1,523	863	652	8	102	20,653	1,893

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-31

Table 3C. WHOLESALE TRADE: 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE—BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inven- tories, end of year, at cost	Number	Sales	Inven- tories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inven- tories, end of year, at cost
							Total	In single story build- ings	In mul- tiple story build- ings	Type of build- ing not re- ported (1,000 sq.ft.)			
(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(\$1,000)	(\$1,000)				
MILWAUKEE, WIS.—Continued													
Merchant wholesalers—Continued													
Metals, metalwork (except scrap) distributors....	32	25,566	3,360	26	25,360	3,328	472	435	37	...	6	206	32
Scrap, waste materials dealers.....	95	25,149	1,503	48	16,849	1,009	657	294	363	...	47	8,300	494
Other merchant wholesalers.....	112	79,172	10,152	56	44,952	4,475	1,270	241	920	109	56	34,220	5,677
MINNEAPOLIS—ST. PAUL, MINN.													
Merchant wholesalers.....	1,614	1,692,718	162,297	978	1,054,531	128,100	15,691	5,826	9,453	412	636	638,187	34,197
Manufacturers' sales branches, (with stocks).....	255	708,177	44,427	177	481,549	37,971	3,601	1,590	1,961	50	78	226,628	6,456
Merchandise agents, brokers.....	348	1,099,832	804	37	48,639	191	166	(NA)	(NA)	166	311	1,051,193	613
Assemblers of farm products.....	40	71,259	1,479	15	40,926	713	726	490	235	1	25	30,333	766
Merchant wholesalers.....													
Grocery, confectionery, meat wholesalers.....	132	207,593	14,431	75	190,481	13,287	1,655	785	653	217	57	17,112	1,144
Farm products (edible) distributors.....	65	34,696	882	42	27,207	670	487	80	297	110	23	7,489	212
Beer, wine, distilled spirits wholesalers.....	39	91,035	15,301	34	88,599	15,242	527	202	325	...	5	2,436	59
Tobacco distributors.....	22	29,740	1,614	17	26,226	1,479	147	77	70	...	5	3,514	135
Drugs, chemicals, allied products wholesalers....	75	45,104	5,243	48	41,405	5,046	644	153	491	...	27	3,699	197
Dry goods, apparel wholesalers.....	83	36,610	3,713	63	31,437	3,250	347	106	235	6	20	5,173	463
Furniture, home furnishings wholesalers.....	46	26,981	3,793	31	19,349	3,157	552	183	340	29	15	7,632	636
Paper, allied products wholesalers.....	63	37,623	4,102	41	33,513	3,906	647	190	455	2	22	4,110	196
Farm products (raw materials) merchants.....	65	251,441	12,061	11	5,394	324	302	274	28	...	54	246,047	11,737
Automotive wholesalers.....	120	59,940	10,644	86	49,050	9,438	1,195	699	483	13	34	10,890	1,206
Electrical, electronics, appliance distributors...	95	106,155	10,992	60	73,148	8,125	810	222	588	...	35	33,007	2,867
Hardware, plumbing-heating goods wholesalers...	70	128,372	20,728	57	126,636	20,477	2,679	425	2,254	...	13	1,736	251
Lumber, construction materials distributors.....	109	185,036	5,938	50	56,913	5,002	1,430	617	813	...	59	128,123	936
Machinery, equipment, supplies distributors.....	349	164,411	20,317	221	123,457	17,237	1,707	742	936	29	128	40,954	3,080
Metals, metalwork (except scrap) distributors.....	34	30,312	4,520	29	29,257	4,517	635	604	31	...	5	1,055	3
Scrap, waste materials dealers.....	54	16,331	1,567	24	10,887	1,281	254	135	119	...	30	5,444	286
Other merchant wholesalers.....	193	241,338	26,451	89	121,572	15,662	1,673	332	1,335	6	104	119,766	10,789
NEW ORLEANS, LA.													
Merchant wholesalers.....	1,013	921,526	87,799	604	475,626	55,862	7,862	4,201	3,501	160	409	445,900	31,937
Manufacturers' sales branches, (with stocks).....	145	339,320	18,214	99	275,691	16,038	1,321	711	574	36	46	63,629	2,176
Merchandise agents, brokers.....	166	221,165	502	26	23,393	124	298	(NA)	(NA)	298	140	197,772	378
Assemblers of farm products.....	8	2,313	65	5	1,647	43	77	51	26	...	3	666	22
Merchant wholesalers.....													
Grocery, confectionery, meat wholesalers.....	164	210,797	8,917	65	62,580	3,851	630	408	216	6	99	148,217	5,066
Farm products (edible) distributors.....	75	78,472	568	37	18,839	316	143	80	63	...	38	59,633	252
Beer, wine, distilled spirits wholesalers.....	24	41,746	5,476	19	(D)	(D)	323	266	57	...	5	(D)	(D)
Tobacco distributors.....	21	23,877	572	19	(D)	(D)	107	38	69	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers....	41	24,514	2,777	25	20,994	2,654	262	156	106	...	16	3,520	123
Dry goods, apparel wholesalers.....	35	24,396	4,376	27	18,029	2,964	426	40	377	9	8	6,367	1,412
Furniture, home furnishings wholesalers.....	27	14,101	1,879	19	12,817	1,768	333	65	265	3	8	1,284	111
Paper, allied products wholesalers.....	34	17,901	2,088	24	14,293	2,087	373	58	315	...	10	3,608	1
Farm products (raw materials) merchants.....	24	135,407	19,330	6	1,043	140	53	16	37	...	18	134,364	19,190
Automotive wholesalers.....	71	25,913	3,853	52	20,222	3,414	419	284	132	3	19	5,691	439
Electrical, electronics, appliance distributors...	53	60,231	6,886	43	58,736	6,736	718	443	275	...	10	1,495	150
Hardware, plumbing-heating goods wholesalers...	32	16,927	2,769	24	15,506	2,498	370	168	109	93	8	1,421	271
Lumber, construction materials distributors.....	56	32,409	3,305	28	21,182	2,770	592	549	43	...	28	11,227	535
Machinery, equipment, supplies distributors.....	220	139,532	15,568	149	113,508	14,379	2,126	976	1,106	44	71	26,024	1,189
Metals, metalwork (except scrap) distributors....	23	16,053	4,484	18	12,888	4,186	552	430	122	...	5	3,165	298
Scrap, waste materials dealers.....	24	14,725	1,422	12	5,583	797	136	87	49	...	12	9,142	625
Other merchant wholesalers.....	89	44,525	3,529	37	15,942	1,279	299	137	160	2	52	28,583	2,250
NEW YORK—NORTHEASTERN NEW JERSEY													
Merchant wholesalers.....	29,089	21,691,360	1,763,427	14,402	9,362,999	1,014,373	116,028	50,728	61,689	3,611	14,687	12,328,361	749,054
Manufacturers' sales branches, (with stocks).....	1,065	7,729,234	319,409	709	3,480,597	170,907	10,974	4,588	5,965	421	356	4,248,637	148,502
Merchandise agents, brokers.....	4,198	10,660,769	34,225	338	616,086	4,167	3,022	(NA)	(NA)	3,022	3,860	10,044,683	30,058
Assemblers of farm products.....	114	125,170	7,412	62	44,932	1,706	567	443	122	2	52	80,238	5,706
Merchant wholesalers.....													
Grocery, confectionery, meat wholesalers.....	3,129	3,648,176	152,224	1,311	1,300,955	64,943	10,426	5,482	4,775	169	1,818	2,347,221	87,281
Farm products (edible) distributors.....	1,140	667,185	9,792	616	429,456	6,086	3,855	2,158	1,550	147	524	237,729	3,706
Beer, wine, distilled spirits wholesalers.....	345	807,038	72,184	209	347,426	57,474	2,528	1,398	1,125	5	136	259,612	14,710
Tobacco distributors.....	248	398,969	15,939	159	297,161	10,686	892	507	385	...	89	101,808	5,253
Drugs, chemicals, allied products wholesalers....	1,311	820,416	97,731	521	353,316	33,777	4,367	1,914	2,317	136	790	467,100	23,954
Dry goods, apparel wholesalers.....	5,357	3,730,798	465,177	2,715	1,784,774	258,229	12,607	2,709	9,505	393	2,642	1,946,024	206,948
Furniture, home furnishings wholesalers.....	1,446	648,299	74,397	828	404,953	55,084	7,149	1,990	5,070	89	618	243,346	19,313
Paper, allied products wholesalers.....	1,285	858,481	43,943	694	381,264	36,187	8,111	2,131	5,777	603	591	477,217	7,756
Farm products (raw materials) merchants.....	506	1,532,727	122,082	212	202,969	23,923	1,756	466	844	446	294	1,329,758	98,159
Automotive wholesalers.....	1,084	367,861	37,464	657	220,982	28,856	6,125	4,265	1,777	83	427	146,879	8,608
Electrical, electronics, appliance distributors...	1,131	820,151	80,416	663	620,512	68,887	6,703	2,272	4,284	147	468	199,639	11,529
Hardware, plumbing-heating goods wholesalers...	1,086	494,506	64,035	767	376,592	55,430	8,851	3,922	4,548	381	319	117,914	8,605
Lumber, construction materials distributors.....	974	697,915	49,583	472	315,813	32,457	6,761	3,849	2,652	260	502	382,102	17,126
Machinery, equipment, supplies distributors.....	3,743	1,308,209	152,937	1,931	740,818	111,940	13,101	6,363	6,607	131	1,812	567,391	40,997
Metals, metalwork (except scrap) distributors....	681	1,255,965	99,902	320	317,340	60,385	6,031	4,520	1,118	393	361	938,625	39,517
Scrap, waste materials dealers.....	1,236	376,042	20,226	730	183,074	12,135	6,124	3,346	2,703	75	506	192,968	8,091
Other merchant wholesalers.....	4,387	3,258,622	245,395	1,597	885,594	97,894	10,641	3,436	7,052	153	2,790	2,373,028	147,501
Manufacturers' sales branches (with stocks).....													
Food and kindred products.....	181	1,422,278	32,602	132	614,171	10,965	1,759	672	992	95	49	808,107	21,637
Textile mill products.....	49	(D)	(D)	37	278,633	13,087	718	102	470	146	12	(D)	(D)
Apparel and related products.....	48	(D)	(D)	17	32,893	3,025	207	78	129	...	31	(D)	(D)
Furniture and fixtures.....	22	(D)	(D)	14	23,384	1,459	219	69	150	...	8	(D)	(D)
Paper and allied products.....	21	(D)	(D)	13	61,091	1,415	311	83	228	...	8	(D)	(D)
Chemicals and allied products.....	99	(D)	(D)	59	608,068	12,805	1,321	475	808	38	40	(D)	(D)
Rubber products.....	26	(D)	(D)	20	74,285	6,779	543	229	314	...	6	(D)	(D)

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table SC. WHOLESALE TRADE 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
NEW YORK—NORTHEASTERN NEW JERSEY—Continued													
Manufacturers' sales branches (with stocks) Con.													
Leather and leather products.....	9	(D)	(D)	5	(D)	(D)	112	3	109	...	4	(D)	(D)
Stone, clay, and glass products.....	12	48,777	2,275	11	(D)	(D)	273	132	141	...	1	(D)	(D)
Primary metal products.....	19	758,500	30,704	10	54,929	4,038	173	92	81	...	9	703,571	26,666
Fabricated metal products.....	53	(D)	(D)	42	46,203	4,713	565	317	237	11	11	(D)	(D)
Machinery (except electrical).....	242	433,252	24,450	157	320,838	18,329	873	352	460	61	85	112,414	6,121
Electrical machinery.....	61	(D)	(D)	41	536,369	24,556	1,316	442	842	32	20	(D)	(D)
Transportation equipment.....	60	(D)	(D)	48	511,398	44,921	1,378	1,137	241	...	12	(D)	(D)
Instruments and related products.....	52	142,552	6,850	33	127,643	6,115	260	75	183	2	19	14,909	735
Other manufacturers' products.....	111	892,952	43,587	70	132,345	14,843	946	330	580	36	41	760,607	28,744
PHILADELPHIA, PA.													
Merchant wholesalers.....	5,009	2,853,834	257,750	2,951	1,843,540	199,246	32,024	13,091	18,211	722	2,058	1,010,294	58,504
Manufacturers' sales branches, (with stocks).....	393	1,422,925	69,760	262	930,414	53,956	4,626	1,680	2,865	81	131	492,511	15,804
Merchandise agents, brokers.....	718	828,050	2,754	123	89,155	1,371	855	(NA)	(NA)	855	595	738,890	1,383
Assemblers of farm products.....	42	32,334	508	23	19,987	166	197	70	125	2	19	12,347	342
Merchant wholesalers.....	5,009	2,853,834	257,750	2,951	1,843,540	199,246	32,024	13,091	18,211	722	2,058	1,010,294	58,504
Grocery, confectionery, meat wholesalers.....	549	465,987	27,045	288	330,268	24,243	3,093	1,404	1,634	55	261	135,719	2,802
Farm products (edible) distributors.....	236	142,207	1,874	124	82,963	1,118	904	382	473	49	112	59,244	756
Beer, wine, distilled spirits wholesalers.....	277	141,384	6,243	162	81,487	4,714	998	792	188	18	115	59,897	1,529
Tobacco distributors.....	100	94,951	3,856	79	86,792	3,674	634	204	418	12	21	8,159	182
Drugs, chemicals, allied products wholesalers.....	164	84,814	14,063	89	67,470	7,070	1,096	417	677	2	75	17,344	6,993
Dry goods, apparel wholesalers.....	344	126,821	16,384	237	96,701	13,466	1,631	431	1,142	58	107	30,120	2,918
Furniture, home furnishings wholesalers.....	185	74,180	7,577	121	56,337	6,857	1,593	244	1,244	105	64	17,843	720
Paper, allied products wholesalers.....	210	101,301	9,387	154	88,640	8,581	2,312	460	1,703	149	56	12,661	806
Farm products (raw materials) merchants.....	82	190,374	20,984	36	74,563	11,783	613	101	512	...	46	115,811	9,201
Automotive wholesalers.....	319	87,263	9,650	194	59,976	7,482	1,450	839	607	4	125	27,287	2,168
Electrical, electronics, appliance distributors..	201	234,134	24,142	145	171,572	19,898	1,916	580	1,320	16	56	62,562	4,244
Hardware, plumbing-heating goods wholesalers.....	264	127,443	20,481	183	83,410	14,570	2,303	888	1,349	66	81	44,033	5,911
Lumber, construction materials distributors.....	234	215,156	15,882	108	92,601	11,603	2,419	1,611	808	...	126	122,555	4,279
Machinery, equipment, supplies distributors.....	774	275,214	33,529	461	186,434	28,499	4,085	1,454	2,528	103	313	88,780	5,030
Metals, metalwork (except scrap) distributors....	121	122,630	17,143	92	88,176	15,914	1,956	1,517	439	...	29	34,454	1,229
Scrap, waste materials dealers.....	407	111,320	8,322	218	59,345	4,393	2,238	901	1,279	58	189	51,975	3,929
Other merchant wholesalers.....	542	258,655	21,188	260	136,805	15,381	2,783	866	1,890	27	282	121,850	5,807
Manufacturers' sales branches (with stocks).....	393	1,422,925	69,760	262	930,414	53,956	4,626	1,680	2,865	81	131	492,511	15,804
Food and kindred products.....	46	230,800	5,507	23	124,597	2,659	391	108	283	...	23	106,293	2,848
Textile mill products.....	15	(D)	(D)	11	29,951	2,132	230	12	218	...	4	(D)	(D)
Apparel and related products.....	5	(D)	(D)	4	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Furniture and fixtures.....	11	(D)	(D)	6	7,952	617	173	40	133	...	5	(D)	(D)
Paper and allied products.....	4	(D)	(D)	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)
Chemicals and allied products.....	44	157,014	7,385	26	89,354	6,044	503	230	224	49	18	67,660	1,341
Rubber products.....	20	(D)	(D)	15	42,813	4,132	398	100	298	...	5	(D)	(D)
Leather and leather products.....	5	(D)	(D)	4	2,020	738	41	...	41	...	1	(D)	(D)
Stone, clay, and glass products.....	16	60,739	2,056	13	55,315	2,002	230	105	125	...	3	5,424	54
Primary metal products.....	8	(D)	(D)	5	13,909	939	68	30	38	...	3	(D)	(D)
Fabricated metal products.....	23	24,816	1,862	17	20,574	1,714	275	181	94	...	6	4,242	148
Machinery (except electrical).....	83	209,188	12,011	56	102,542	6,772	455	126	300	29	27	106,646	5,239
Electrical machinery.....	29	220,275	10,129	24	202,400	8,957	801	181	617	3	5	17,875	1,172
Transportation equipment.....	26	(D)	(D)	20	145,132	9,261	472	409	63	...	6	(D)	(D)
Instruments and related products.....	23	24,486	1,729	14	19,945	1,630	62	9	53	...	9	4,541	99
Other manufacturers' products.....	35	63,992	7,971	22	42,280	4,603	374	75	299	...	13	21,672	3,368
PITTSBURGH, PA.													
Merchant wholesalers.....	2,238	1,238,788	119,295	1,331	796,680	95,266	15,082	7,042	7,845	195	907	442,108	24,029
Manufacturers' sales branches, (with stocks).....	269	703,466	34,045	178	468,041	27,149	2,642	1,272	1,331	39	91	235,425	6,896
Merchandise agents, brokers.....	322	306,893	543	41	38,341	198	968	(NA)	(NA)	968	281	268,552	345
Assemblers of farm products.....	18	47,547	249	8	5,454	246	98	8	90	...	10	42,093	3
Merchant wholesalers.....	2,238	1,238,788	119,295	1,331	796,680	95,266	15,082	7,042	7,845	195	907	442,108	24,029
Grocery, confectionery, meat wholesalers.....	236	152,209	10,323	140	104,075	8,552	1,398	769	580	49	96	48,134	1,771
Farm products (edible) distributors.....	131	73,174	1,788	68	31,975	951	535	370	160	5	63	41,199	837
Beer, wine, distilled spirits wholesalers.....	288	77,238	3,005	208	57,663	1,873	956	799	157	...	80	19,575	1,132
Tobacco distributors.....	46	38,172	2,731	35	28,253	2,244	252	143	109	...	11	9,919	487
Drugs, chemicals, allied products wholesalers....	63	46,148	4,920	27	(D)	(D)	(D)	(D)	(D)	(D)	36	(D)	(D)
Dry goods, apparel wholesalers.....	86	29,707	3,209	43	18,585	1,837	238	79	158	1	43	11,122	1,372
Furniture, home furnishings wholesalers.....	72	32,294	4,330	45	23,435	3,944	663	69	594	...	27	8,859	386
Paper, allied products wholesalers.....	57	46,239	4,609	38	30,337	3,255	630	202	427	1	19	15,902	1,354
Farm products (raw materials) merchants.....	6	1,806	29	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)	(D)
Automotive wholesalers.....	183	44,730	8,320	128	27,793	6,264	952	477	450	25	55	16,937	2,056
Electrical, electronics, appliance distributors..	97	107,312	12,703	67	82,249	10,366	1,069	234	828	7	30	25,063	2,337
Hardware, plumbing-heating goods wholesalers.....	80	72,134	12,724	59	52,472	10,314	1,326	570	756	...	21	19,662	2,410
Lumber, construction materials distributors.....	141	124,665	5,090	67	55,131	4,377	1,056	474	582	...	74	69,534	713
Machinery, equipment, supplies distributors.....	374	160,706	21,609	228	119,335	18,110	2,447	653	1,777	17	146	41,371	3,499
Metals, metalwork (except scrap) distributors....	62	71,262	11,816	36	62,201	11,457	1,154	873	281	...	26	9,061	359
Scrap, waste materials dealers.....	135	78,491	4,921	65	37,077	3,608	727	512	132	83	70	41,414	1,313
Other merchant wholesalers.....	181	82,501	7,168	75	32,237	3,574	1,191	755	433	3	106	50,262	3,594
PORTLAND, OREGON													
Merchant wholesalers.....	1,123	987,245	76,380	682	468,423	60,259	9,567	5,088	4,212	362	441	518,822	16,121
Manufacturers' sales branches, (with stocks).....	164	333,198	29,387	119	232,947	26,430	2,288	1,120	1,153	15	45	100,251	2,957
Merchandise agents, brokers.....	152	253,369	1,100	37	16,229	927	172	(NA)	(NA)	172	115	237,140	173
Assemblers of farm products.....	25	26,948	2,342	15	10,497	1,161	460	274	186	...	10	16,451	1,181

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-33

Table 3C. WHOLESALE TRADE, 1954—WAREHOUSE FLOOR SPACE—STANDARD METROPOLITAN AREAS OF 500,000 IN HABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Occupiable warehouse floor space, end of year				Number	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)
							Total (1,000 sq.ft.)	In single story build- ings (1,000 sq.ft.)	In mul- tiple story build- ings (1,000 sq.ft.)	Type of build- ing not re- ported (1,000 sq.ft.)			
PORTLAND, OREG.—Continued													
Merchant wholesalers.....	1,123	987,245	76,380	682	468,423	60,259	9,667	5,088	4,217	362	441	518,822	16,121
Grocery, confectionery, meat wholesalers.....	90	77,352	4,663	52	64,521	3,852	741	337	404	...	38	12,831	811
Farm products (edible) distributors.....	42	26,369	632	24	17,497	613	200	94	104	2	18	8,872	19
Beer, wine, distilled spirits wholesalers.....	29	12,584	492	27	(D)	(D)	338	198	140	...	2	(D)	(D)
Tobacco distributors.....	13	12,935	479	11	(D)	(D)	82	39	43	...	2	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	40	30,416	3,912	25	19,049	2,440	293	94	194	5	15	11,367	1,472
Dry goods, apparel wholesalers.....	31	(D)	(D)	16	7,875	738	125	38	87	...	7	(D)	(D)
Furniture, home furnishings wholesalers.....	27	22,127	2,924	23	14,782	2,126	489	215	94	180	8	7,345	798
Paper, allied products wholesalers.....	27	18,558	2,252	17	17,559	2,192	434	168	266	...	10	999	32
Farm products (raw materials) merchants.....	16	172,882	4,812	4	3,671	88	...	...	...	...	...	169,211	4,511
Automotive wholesalers.....	122	40,951	5,995	92	29,758	5,183	738	520	218	...	30	11,193	810
Electrical, electronics, appliance distributors.....	58	68,228	7,092	48	55,324	5,819	645	318	272	50	10	12,904	1,273
Hardware, plumbing-heating goods wholesalers.....	46	47,319	7,824	40	46,141	7,786	1,048	396	652	...	6	1,178	38
Lumber, construction materials distributors.....	148	258,975	4,829	38	31,893	2,737	710	421	277	12	110	227,082	2,092
Machinery, equipment, supplies distributors.....	242	100,026	15,090	171	73,009	12,775	1,741	1,035	600	106	71	27,017	2,315
Metals, metalwork (except scrap) distributors.....	31	21,350	5,190	24	20,373	5,180	824	576	248	...	17	977	10
Scrap, waste materials dealers.....	32	(D)	(D)	15	7,132	916	362	147	215	...	17	(D)	(D)
Other merchant wholesalers.....	133	58,660	8,172	55	35,243	6,796	809	469	333	7	78	23,417	1,376
PROVIDENCE, R.I.													
Merchant wholesalers.....	1,043	479,413	46,787	674	323,351	32,314	6,638	3,009	3,174	455	369	156,062	14,473
Manufacturers' sales branches, (with stocks).....	62	(D)	(D)	47	96,580	6,413	463	266	193	4	15	(D)	(D)
Merchandise agents, brokers.....	59	50,123	76	13	9,306	55	185	(NA)	(NA)	185	46	40,817	21
Assemblers of farm products.....	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	...	3	(D)	(D)
Merchant wholesalers.....	1,043	479,413	46,787	674	323,351	32,314	6,638	3,009	3,174	455	369	156,062	14,473
Grocery, confectionery, meat wholesalers.....	128	72,187	3,201	78	52,048	2,901	589	373	216	...	50	20,139	300
Farm products (edible) distributors.....	48	18,603	189	26	14,432	102	192	32	136	24	22	4,171	87
Beer, wine, distilled spirits wholesalers.....	30	(D)	(D)	29	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Tobacco distributors.....	31	(D)	(D)	26	27,524	1,167	280	187	93	...	5	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	50	31,386	3,060	28	24,510	2,700	352	115	228	9	22	6,876	360
Dry goods, apparel wholesalers.....	59	19,975	1,944	32	11,615	1,475	262	44	214	4	27	8,360	469
Furniture, home furnishings wholesalers.....	29	10,676	1,537	23	9,361	1,502	312	54	258	...	6	1,315	35
Paper, allied products wholesalers.....	41	(D)	(D)	34	11,500	1,384	637	119	278	240	7	(D)	(D)
Farm products (raw materials) merchants.....	12	(D)	(D)	5	(D)	(D)	(D)	(D)	(D)	(D)	7	(D)	(D)
Automotive wholesalers.....	82	16,456	1,901	61	11,301	1,586	331	257	74	...	21	5,155	315
Electrical, electronics, appliance distributors.....	49	(D)	(D)	38	28,894	3,351	495	192	293	10	11	(D)	(D)
Hardware, plumbing-heating goods wholesalers.....	40	(D)	(D)	33	10,340	1,920	345	88	216	41	7	(D)	(D)
Lumber, construction materials distributors.....	44	22,783	2,362	27	17,670	2,162	539	350	189	...	17	5,113	200
Machinery, equipment, supplies distributors.....	140	(D)	(D)	98	22,193	3,133	730	309	410	11	42	(D)	(D)
Metals, metalwork (except scrap) distributors.....	11	(D)	(D)	8	6,212	1,166	140	140	...	...	3	(D)	(D)
Scrap, waste materials dealers.....	76	24,747	2,128	56	20,475	2,052	725	408	222	95	20	4,272	76
Other merchant wholesalers.....	173	(D)	(D)	72	21,952	3,145	464	179	264	21	101	(D)	(D)
ST. LOUIS, MO.													
Merchant wholesalers.....	2,168	1,743,070	160,779	1,342	1,098,762	122,185	18,754	7,502	10,606	646	826	644,308	38,594
Manufacturers' sales branches, (with stocks).....	298	1,010,116	74,953	199	582,699	44,427	3,561	1,830	1,682	49	99	427,417	30,526
Merchandise agents, brokers.....	442	790,728	743	67	84,732	527	355	(NA)	(NA)	355	375	705,996	216
Assemblers of farm products.....	59	103,926	1,389	30	14,102	409	369	...	...	...	8	89,824	980
Merchant wholesalers.....	2,168	1,743,070	160,779	1,342	1,098,762	122,185	18,754	7,502	10,606	646	826	644,308	38,594
Grocery, confectionery, meat wholesalers.....	205	235,080	15,140	115	176,509	12,689	1,956	716	1,229	11	90	58,571	2,451
Farm products (edible) distributors.....	144	78,271	1,872	84	57,382	1,454	529	346	173	10	60	20,889	418
Beer, wine, distilled spirits wholesalers.....	56	62,116	7,835	50	60,541	7,777	448	282	166	...	6	1,575	58
Tobacco distributors.....	32	44,911	1,863	23	38,016	1,429	123	54	69	...	9	6,015	434
Drugs, chemicals, allied products wholesalers.....	84	48,028	5,587	50	38,017	4,921	744	167	497	80	34	10,011	666
Dry goods, apparel wholesalers.....	123	149,703	23,799	91	48,657	5,242	703	103	598	2	32	101,046	18,557
Furniture, home furnishings wholesalers.....	72	32,797	4,175	43	26,548	3,992	1,027	142	869	16	29	6,249	183
Paper, allied products wholesalers.....	71	72,835	7,264	46	62,221	5,577	1,185	271	898	16	25	10,614	1,687
Farm products (raw materials) merchants.....	53	197,023	3,135	19	24,394	1,905	439	48	356	35	34	172,629	1,230
Automotive wholesalers.....	177	80,788	9,349	120	50,049	8,472	1,082	596	466	20	57	30,739	877
Electrical, electronics, appliance distributors.....	86	122,071	13,280	64	101,504	11,717	917	474	443	...	22	20,567	1,563
Hardware, plumbing-heating goods wholesalers.....	71	73,899	12,421	49	64,480	11,862	1,354	371	970	13	22	9,419	559
Lumber, construction materials distributors.....	140	104,840	6,542	76	53,120	5,347	1,295	956	332	7	64	51,720	1,195
Machinery, equipment, supplies distributors.....	408	174,218	21,793	269	133,993	19,236	2,579	1,137	1,133	309	139	40,225	2,557
Metals, metalwork (except scrap) distributors.....	57	55,825	9,117	43	45,069	8,342	1,247	947	268	32	14	10,756	775
Scrap, waste materials dealers.....	147	55,320	3,275	90	26,123	1,886	1,307	517	727	63	57	29,197	1,389
Other merchant wholesalers.....	242	155,345	14,332	110	91,259	10,337	1,819	375	1,412	32	132	64,086	3,995
SAN ANTONIO, TEX.													
Merchant wholesalers.....	628	371,120	39,322	384	277,927	34,853	4,599	3,098	1,480	21	244	93,193	4,469
Manufacturers' sales branches, (with stocks).....	64	75,872	7,435	47	58,403	5,391	470	342	126	2	17	17,469	2,044
Merchandise agents, brokers.....	55	94,563	40	5	5,345	27	11	(NA)	(NA)	11	50	89,218	13
Assemblers of farm products.....	14	14,756	366	7	6,212	353	44	30	14	...	7	8,544	13
Merchant wholesalers.....	628	371,120	39,322	384	277,927	34,853	4,599	3,098	1,480	21	244	93,193	4,469
Grocery, confectionery, meat wholesalers.....	69	73,646	4,295	41	57,342	4,078	601	521	80	...	28	16,304	217
Farm products (edible) distributors.....	56	25,301	263	29	15,828	169	143	95	48	...	27	9,473	94
Beer, wine, distilled spirits wholesalers.....	14	32,661	3,648	11	(D)	(D)	108	108	...	...	3	(D)	(D)
Tobacco distributors.....	5	12,273	462	4	(D)	(D)	34	34	...	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	26	13,933	1,949	14	12,422	1,909	198	98	100	...	12	1,511	40
Dry goods, apparel wholesalers.....	21	8,178	1,747	16	7,849	1,474	197	155	42	...	5	329	273
Furniture, home furnishings wholesalers.....	14	5,323	532	9	4,555	376	130	115	15	...	5	768	156
Paper, allied products wholesalers.....	15	8,375	1,154	9	7,653	1,115	135	69	58	8	6	722	39
Farm products (raw materials) merchants.....	12	6,905	654	6	2,667	514	52	46	6	...	6	4,238	140
Automotive wholesalers.....	68	13,002	2,475	46	9,904	2,043	232	188	44	...	22	3,098	432
Electrical, electronics, appliance distributors.....	44	46,149	7,435	34	44,316	7,222	731	389	339	3	10	1,833	213
Hardware, plumbing-heating goods wholesalers.....	20	10,570	1,926	16	10,083	1,898	497	169	328	...	4	487	28

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5C. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more						Establishments not reporting floor space or reporting less than 500 square feet			
	Number	Sales	Inven- to-ries, end of year, at cost	Number	Sales	Inven- to-ries, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inven- to-ries, end of year, at cost
							Total	In single story build- ings	In mul- ti-ple story build- ings	Type of build- ing not re- ported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
SAN ANTONIO, TEX.—Continued													
Merchant wholesalers—Continued													
Lumber, construction materials distributors.....	46	38,272	2,935	21	22,872	2,614	495	457	37	1	25	15,400	321
Machinery, equipment, supplies distributors.....	125	47,193	5,747	85	27,265	4,743	540	407	124	9	40	19,928	1,004
Metals, metalwork (except scrap) distributors....	9	6,978	1,519	5	4,719	1,471	146	38	108	...	4	2,259	48
Scrap, waste materials dealers.....	17	3,751	410	9	2,596	292	72	43	29	...	8	1,155	118
Other merchant wholesalers.....	67	18,610	2,171	29	10,737	1,696	288	166	122	...	38	7,873	475
SAN DIEGO, CALIF.													
Merchant wholesalers.....	523	266,874	24,138	321	197,469	19,860	2,537	2,020	505	12	202	69,405	4,278
Manufacturers' sales branches, (with stocks).....	40	28,978	2,735	31	25,152	2,274	326	214	110	2	9	3,826	461
Merchandise agents, brokers.....	24	22,469	113	4	2,052	3	7	(NA)	(NA)	7	20	20,417	110
Assemblers of farm products.....	22	13,780	1,160	14	7,572	1,119	515	314	201	...	8	6,208	41
Merchant wholesalers.....	523	266,874	24,138	321	197,469	19,860	2,537	2,020	505	12	202	69,405	4,278
Grocery, confectionery, meat wholesalers.....	67	68,811	3,875	44	58,500	3,363	541	450	91	...	23	10,311	512
Farm products (edible) distributors.....	43	20,690	285	27	12,973	250	222	197	25	...	16	7,717	35
Beer, wine, distilled spirits wholesalers.....	17	25,915	1,841	16	(D)	(D)	181	181	...	...	1	(D)	(D)
Tobacco distributors.....	10	6,543	337	10	6,543	337	40	36	4	...	...	...	...
Drugs, chemicals, allied products wholesalers....	17	10,654	1,115	12	9,329	1,094	97	47	49	1	5	1,325	21
Dry goods, apparel wholesalers.....	7	1,295	226	6	(D)	(D)	13	10	3	...	1	(D)	(D)
Furniture, home furnishings wholesalers.....	11	2,077	219	4	1,057	167	34	33	1	...	7	1,020	52
Paper, allied products wholesalers.....	6	4,265	232	5	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Farm products (raw materials) merchants.....	4	601	43	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Automotive wholesalers.....	68	12,367	1,930	50	9,197	1,675	216	203	13	...	18	3,170	255
Electrical, electronics, appliance distributors..	29	25,737	3,415	22	23,456	2,990	214	153	61	...	7	2,281	425
Hardware, plumbing-heating goods wholesalers....	23	20,435	3,366	15	13,306	2,269	221	124	97	...	8	7,129	1,097
Lumber, construction materials distributors.....	37	20,479	1,844	17	8,241	1,549	239	221	18	...	20	12,238	2,395
Machinery, equipment, supplies distributors.....	104	27,022	3,733	51	16,945	2,863	218	133	74	11	53	10,077	870
Metals, metalwork (except scrap) distributors....	5	3,824	378	3	(D)	(D)	30	30	...	...	2	(D)	(D)
Scrap, waste materials dealers.....	12	2,690	197	9	1,887	157	70	67	3	...	3	803	40
Other merchant wholesalers.....	63	13,469	1,102	29	7,573	886	136	86	50	...	34	5,896	216
SAN FRANCISCO—OAKLAND, CALIF.													
Merchant wholesalers.....	3,143	2,387,238	210,719	1,934	1,426,642	168,046	22,982	11,889	10,402	691	1,209	960,596	42,673
Manufacturers' sales branches, (with stocks).....	499	1,349,199	96,067	355	888,839	80,559	5,381	2,798	2,442	141	144	460,360	15,508
Merchandise agents, brokers.....	644	840,228	3,056	151	109,502	1,378	1,064	(NA)	(NA)	1,064	493	730,726	1,678
Assemblers of farm products.....	41	63,130	2,183	22	22,592	640	378	243	119	16	19	40,538	1,543
Merchant wholesalers.....	3,143	2,387,238	210,719	1,934	1,426,642	168,046	22,982	11,889	10,402	691	1,209	960,596	42,673
Grocery, confectionery, meat wholesalers.....	378	612,865	26,237	201	273,587	18,720	2,890	1,334	1,542	14	177	339,278	7,517
Farm products (edible) distributors.....	157	103,831	2,069	95	67,248	1,430	636	409	186	41	62	36,583	639
Beer, wine, distilled spirits wholesalers.....	119	166,013	16,512	94	149,438	15,313	1,116	711	405	...	25	16,575	1,199
Tobacco distributors.....	37	52,883	2,698	33	51,761	2,668	203	125	78	...	4	1,122	30
Drugs, chemicals, allied products wholesalers....	122	92,795	9,826	69	54,117	6,583	808	396	409	3	53	38,678	3,243
Dry goods, apparel wholesalers.....	131	68,605	10,309	90	51,947	7,156	655	91	556	8	41	16,658	3,153
Furniture, home furnishings wholesalers.....	124	64,881	8,740	77	47,549	6,940	1,247	362	695	190	47	17,332	1,800
Paper, allied products wholesalers.....	93	63,675	6,555	59	53,972	5,915	1,163	288	805	70	34	9,703	640
Farm products (raw materials) merchants.....	33	53,905	2,114	11	17,337	669	303	84	219	...	22	36,568	1,445
Automotive wholesalers.....	286	80,856	11,474	188	60,870	10,247	1,647	1,029	575	43	98	19,986	1,227
Electrical, electronics, appliance distributors..	137	128,719	12,739	112	123,280	12,322	1,305	656	641	8	25	5,439	417
Hardware, plumbing-heating goods wholesalers....	117	124,726	19,931	91	82,086	17,315	1,725	716	882	127	26	42,640	2,616
Lumber, construction materials distributors.....	212	178,734	11,113	97	62,790	7,447	1,567	1,184	343	40	115	115,944	3,666
Machinery, equipment, supplies distributors.....	653	239,549	34,478	436	174,101	30,724	3,780	2,140	1,578	62	217	65,448	3,754
Metals, metalwork (except scrap) distributors....	83	62,830	12,248	56	45,950	11,551	1,760	1,123	629	8	27	16,880	697
Scrap, waste materials dealers.....	95	27,968	2,224	46	18,098	1,481	585	308	277	...	49	9,870	743
Other merchant wholesalers.....	366	264,403	21,452	179	92,511	11,565	1,592	933	582	77	187	171,892	9,887
SEATTLE, WASH.													
Merchant wholesalers.....	1,296	867,025	84,731	754	525,738	66,163	9,479	5,004	4,318	157	542	341,287	18,568
Manufacturers' sales branches, (with stocks).....	218	383,491	34,068	157	296,748	23,357	1,876	1,096	735	45	61	86,743	10,711
Merchandise agents, brokers.....	272	297,893	1,656	70	50,717	591	366	(NA)	(NA)	366	202	247,176	1,065
Assemblers of farm products.....	8	7,922	269	1	(D)	(D)	(D)	(D)	(D)	(D)	7	(D)	(D)
Merchant wholesalers.....	1,296	867,025	84,731	754	525,738	66,163	9,479	5,004	4,318	157	542	341,287	18,568
Grocery, confectionery, meat wholesalers.....	120	168,915	9,380	47	89,799	4,820	518	420	78	20	73	79,116	4,560
Farm products (edible) distributors.....	45	34,053	628	28	25,185	604	409	219	190	...	17	8,868	24
Beer, wine, distilled spirits wholesalers.....	26	33,557	3,750	18	23,697	1,821	242	237	5	...	8	9,860	1,929
Tobacco distributors.....	9	12,798	628	8	(D)	(D)	42	17	25	...	1	(D)	(D)
Drugs, chemicals, allied products wholesalers....	44	35,739	3,749	23	18,795	2,439	234	63	171	...	21	16,944	1,310
Dry goods, apparel wholesalers.....	35	10,672	1,687	25	8,679	1,327	169	53	113	3	10	1,993	360
Furniture, home furnishings wholesalers.....	52	28,488	3,797	31	21,007	3,114	446	53	368	25	21	7,481	683
Paper, allied products wholesalers.....	30	20,810	1,667	17	18,682	1,466	463	263	168	32	13	2,128	201
Farm products (raw materials) merchants.....	18	21,307	281	8	7,612	255	195	115	80	...	10	13,695	26
Automotive wholesalers.....	132	39,882	5,461	89	26,614	4,879	748	572	168	8	43	13,268	582
Electrical, electronics, appliance distributors..	78	82,783	9,551	60	68,896	8,799	936	668	668	...	18	13,887	752
Hardware, plumbing-heating goods wholesalers....	64	36,530	7,621	48	34,104	7,275	865	331	531	3	16	2,426	346
Lumber, construction materials distributors.....	129	118,860	3,904	48	28,685	2,276	640	482	139	19	81	90,175	1,628
Machinery, equipment, supplies distributors.....	294	125,085	16,893	185	79,342	13,280	1,884	898	964	22	109	45,743	3,613
Metals, metalwork (except scrap) distributors....	29	22,820	6,299	22	(D)	(D)	584	552	32	...	7	(D)	(D)
Scrap, waste materials dealers.....	39	13,642	2,398	21	10,209	2,230	491	271	216	4	18	3,433	168
Other merchant wholesalers.....	152	61,084	7,037	76	30,424	4,735	613	190	402	21	76	30,660	2,302
WASHINGTON, D. C.													
Merchant wholesalers.....	1,001	670,216	60,340	611	518,886	53,985	6,642	2,997	3,554	91	390	151,330	6,355
Manufacturers' sales branches, (with stocks).....	122	297,851	10,966	84	197,945	9,932	1,299	437	833	29	38	99,906	1,034
Merchandise agents, brokers.....	158	209,684	116	26	43,040	70	198	(NA)	(NA)	198	132	166,644	46
Assemblers of farm products.....	11	11,147	344	6	9,050	284	186	102	84	...	5	2,097	60

See footnotes at end of table.

WAREHOUSE AND COLD STORAGE SPACE

5-35

Table 5C. WHOLESALE TRADE: 1954-WAREHOUSE FLOOR SPACE-STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE: BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued
Establishments, Sales, Inventories, and Occupiable Space

Standard metropolitan area, type of operation and kind of business	All establishments			Establishments reporting floor space of 500 square feet or more							Establishments not reporting floor space or reporting less than 500 square feet		
	Number	Sales	Inventories, end of year, at cost	Number	Sales	Inventories, end of year, at cost	Occupiable warehouse floor space, end of year				Number	Sales	Inventories, end of year, at cost
							Total	In single story buildings	In multiple story buildings	Type of building not reported			
		(\$1,000)	(\$1,000)		(\$1,000)	(\$1,000)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)	(1,000 sq.ft.)		(\$1,000)	(\$1,000)
WASHINGTON, D. C.—Continued													
Merchant wholesalers.....	1,001	670,216	60,340	611	518,886	53,985	6,642	2,997	3,554	91	390	151,330	6,355
Grocery, confectionery, meat wholesalers.....	123	119,007	5,830	68	98,047	4,954	580	285	295	...	55	20,960	876
Farm products (edible) distributors.....	75	52,318	848	38	24,515	495	213	136	71	6	37	27,803	353
Beer, wine, distilled spirits wholesalers.....	36	78,286	8,682	32	71,482	8,596	349	217	130	2	4	6,804	86
Tobacco distributors.....	10	31,232	1,026	9	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Drugs, chemicals, allied products wholesalers.....	45	27,816	3,166	32	26,185	2,938	571	202	369	...	13	1,631	228
Dry goods, apparel wholesalers.....	11	(D)	(D)	6	2,782	481	37	7	30	...	5	(D)	(D)
Furniture, home furnishings wholesalers.....	28	(D)	(D)	18	6,217	872	192	47	145	...	10	(D)	(D)
Paper, allied products wholesalers.....	55	33,653	2,220	37	23,049	2,092	429	117	307	5	18	10,604	128
Farm products (raw materials) merchants.....	4	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)	(D)
Automotive wholesalers.....	76	25,225	3,048	46	16,068	2,664	369	104	264	1	30	9,157	384
Electrical, electronics, appliance distributors.....	74	68,984	8,046	50	59,388	7,558	754	228	526	...	24	9,596	488
Hardware, plumbing-heating goods wholesalers.....	46	52,696	8,796	39	50,084	8,652	1,069	539	530	...	7	2,612	144
Lumber, construction materials distributors.....	71	63,527	5,110	40	40,455	3,747	606	404	177	25	31	23,072	1,363
Machinery, equipment, supplies distributors.....	186	47,211	6,143	117	33,120	5,345	674	305	317	52	69	14,091	798
Metals, metalwork (except scrap) distributors.....	8	(D)	(D)	5	2,670	311	103	96	7	...	3	(D)	(D)
Scrap, waste materials dealers.....	50	8,993	404	29	6,438	324	139	90	49	...	21	2,555	80
Other merchant wholesalers.....	103	39,940	4,433	44	26,544	3,931	363	90	273	...	59	13,396	502
YOUNGSTOWN, OHIO													
Merchant wholesalers.....	433	216,296	19,936	266	149,322	16,045	2,504	1,640	663	201	167	66,974	3,891
Manufacturers' sales branches, (with stocks).....	43	44,932	2,653	29	41,257	2,495	326	204	116	6	14	3,675	158
Merchandise agents, brokers.....	26	(D)	(D)	4	1,969	12	26	(NA)	(NA)	26	22	(D)	(D)
Assemblers of farm products.....	2	(D)	(D)	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)
Merchant wholesalers.....	433	216,296	19,936	266	149,322	16,045	2,504	1,640	663	201	167	66,974	3,891
Grocery, confectionery, meat wholesalers.....	56	47,063	3,584	35	39,700	3,164	408	242	166	...	21	7,363	420
Farm products (edible) distributors.....	22	9,798	103	9	6,765	91	28	28	...	...	13	3,033	12
Beer, wine, distilled spirits wholesalers.....	25	17,122	631	17	11,395	566	196	84	12	100	8	5,727	65
Tobacco distributors.....	6	9,289	372	6	9,289	372	42	32	4	6	...	...	...
Drugs, chemicals, allied products wholesalers.....	13	6,261	313	6	(D)	(D)	26	9	17	...	7	(D)	(D)
Dry goods, apparel wholesalers.....	6	1,996	503	5	(D)	(D)	48	36	12	...	1	(D)	(D)
Furniture, home furnishings wholesalers.....	13	(D)	(D)	7	918	79	31	21	10	...	6	(D)	(D)
Paper, allied products wholesalers.....	6	4,799	533	6	4,799	533	90	58	30	2	...	...	...
Farm products (raw materials) merchants.....	1	(D)	(D)	...	...	...	...	...	...	...	1	(D)	(D)
Automotive wholesalers.....	44	11,463	1,637	31	7,304	1,510	194	132	62	...	13	4,159	127
Electrical, electronics, appliance distributors.....	30	27,136	3,116	19	16,348	1,943	208	132	76	...	11	10,788	1,173
Hardware, plumbing-heating goods wholesalers.....	21	9,144	1,164	10	3,761	591	107	44	63	...	11	5,383	573
Lumber, construction materials distributors.....	25	15,157	1,136	21	10,136	880	311	136	102	73	4	5,021	256
Machinery, equipment, supplies distributors.....	74	21,438	2,786	50	16,441	2,562	269	189	80	...	24	4,997	224
Metals, metalwork (except scrap) distributors.....	21	13,090	2,488	13	11,786	2,392	308	298	10	...	8	1,304	96
Scrap, waste materials dealers.....	35	11,838	811	14	2,922	309	119	92	7	20	21	8,916	502
Other merchant wholesalers.....	35	8,939	676	17	4,931	437	119	107	12	...	18	4,008	239

... Represents zero. (NA) Not available. (D) Withheld to avoid disclosure.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5D FOOD AND RELATED WHOLESALE TRADES 1954 COLD STORAGE SPACE UNITED STATES AND STATES
Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments	Sales	Cold storage space, end of year			
			Total	Cooler space	Freezer space	Type of space not reported
(Number)	(\$1,000)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)
UNITED STATES						
Merchant wholesalers, food and related products, total.....	7,976	8,574,859	96,239	64,045	9,821	22,373
Grocery, confectionery, meat wholesalers:						
General-line grocery wholesalers.....	800	3,234,855	12,215	7,437	551	4,227
Confectionery wholesalers.....	92	36,828	720	635	30	55
Fish, sea food distributors.....	555	244,971	5,524	1,968	376	3,180
Meat, meat products wholesalers.....	2,038	1,600,776	23,504	18,104	1,086	4,314
Specialty-line grocery wholesalers.....	1,541	1,335,510	18,570	8,621	1,806	8,143
Farm products (edible) distributors:						
Poultry, poultry products distributors.....	719	610,428	5,550	3,370	1,333	847
Fresh fruit, vegetable wholesalers.....	2,231	1,511,491	30,156	23,910	4,639	1,607
Manufacturers' sales branches, food and kindred products, total.....	1,609	3,848,714	35,547	29,919	600	5,028
Meat products sales branches.....	625	2,506,135	24,137	21,762	379	1,996
Dairy products sales branches.....	668	862,698	8,432	5,721	128	2,583
Canned, preserved and frozen foods sales branches.....	19	32,352	215	202	...	13
Malt liquors sales branches.....	86	198,390	898	862	...	36
Other food, kindred products sales branches.....	211	249,139	1,865	1,372	93	400
Merchandise agents and brokers, food and related products, total.....	112	201,821	1,138	(NA)	(NA)	(NA)
Groceries, confectionery, meats.....	35	89,184	246	(NA)	(NA)	(NA)
Farm products (edible):						
Dairy, poultry products.....	20	29,423	308	(NA)	(NA)	(NA)
Fresh fruits, vegetables.....	57	83,214	584	(NA)	(NA)	(NA)
Assemblers of edible farm products, total.....	780	715,128	38,000	(NA)	(NA)	(NA)
Dairy, poultry products.....	422	439,588	5,732	(NA)	(NA)	(NA)
Fresh fruits, vegetables.....	358	275,540	32,268	(NA)	(NA)	(NA)
NEW ENGLAND						
Maine:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	38	47,023	536	317	62	157
Farm products (edible) distributors.....	16	4,407	102	59	31	12
Manufacturers' sales branches, food and kindred products.....	25	34,937	414	370	...	44
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	(NA)
Assemblers of (edible) farm products.....	10	3,237	275	(NA)	(NA)	(NA)
New Hampshire:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	15	9,554	241	110	...	131
Farm products (edible) distributors.....	8	2,130	20	16	3	1
Manufacturers' sales branches, food and kindred products.....	17	16,668	167	124	...	43
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	1	(D)	(D)	(D)	(D)	(D)
Vermont:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	5	8,442	61	25	1	35
Farm products (edible) distributors.....	4	794	18	16	2	...
Manufacturers' sales branches, food and kindred products.....	13	10,397	160	116	...	44
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	1	(D)	(D)	(D)	(D)	(D)
Massachusetts:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	200	239,564	2,352	1,862	88	402
Farm products (edible) distributors.....	107	47,659	576	507	30	39
Manufacturers' sales branches, food and kindred products.....	70	213,173	1,910	1,569	37	304
Merchandise agents, brokers, food and related products.....	5	6,750	95	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	8	3,132	27	(NA)	(NA)	(NA)
Rhode Island:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	33	29,519	356	213	35	108
Farm products (edible) distributors.....	13	12,392	86	28	36	22
Manufacturers' sales branches, food and kindred products.....	10	33,985	499	447	...	52
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	...	...	...	...	...	...
Connecticut:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	76	55,761	628	408	50	170
Farm products (edible) distributors.....	66	32,144	393	345	44	4
Manufacturers' sales branches, food and kindred products.....	47	98,716	964	805	14	145
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	7	4,979	70	(NA)	(NA)	(NA)
MIDDLE ATLANTIC						
New York:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	696	903,960	8,732	6,629	197	1,906
Farm products (edible) distributors.....	357	325,501	3,497	2,877	284	336
Manufacturers' sales branches, food and kindred products.....	181	533,122	5,098	4,306	271	521
Merchandise agents, brokers, food and related products.....	24	82,878	172	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	29	20,375	600	(NA)	(NA)	(NA)
New Jersey:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	199	161,555	1,751	1,024	112	615
Farm products (edible) distributors.....	78	49,441	538	446	48	44
Manufacturers' sales branches, food and kindred products.....	59	164,166	1,336	1,052	45	239
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	9	11,674	89	(NA)	(NA)	(NA)
Pennsylvania:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	361	446,064	4,343	2,788	251	1,304
Farm products (edible) distributors.....	170	88,261	1,798	1,431	244	123
Manufacturers' sales branches, food and kindred products.....	108	269,280	2,770	2,261	8	501
Merchandise agents, brokers, food and related products.....	9	7,126	16	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	17	22,237	301	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

WAREHOUSE AND COLD STORAGE SPACE

5-37

Table 5D. FOOD AND RELATED WHOLESALE TRADES, 1954-COLD STORAGE SPACE-UNITED STATES AND STATES-Continued
Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments	Sales	Cold storage space, end of year			
			Total	Cooler space	Freezer space	Type of space not reported
	(Number)	(\$1,000)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)
EAST NORTH CENTRAL						
Ohio:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	229	267,441	2,482	1,435	71	976
Farm products (edible) distributors.....	140	165,562	981	837	94	50
Manufacturers' sales branches, food and kindred products.....	55	127,962	862	731	2	129
Merchandise agents, brokers, food and related products.....	4	6,187	29	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	35	46,158	177	(NA)	(NA)	(NA)
Indiana:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	87	133,528	970	546	16	408
Farm products (edible) distributors.....	55	41,788	500	480	12	8
Manufacturers' sales branches, food and kindred products.....	22	35,572	530	435	2	93
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	5	5,686	68	(NA)	(NA)	(NA)
Illinois:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	276	386,001	2,914	1,999	248	667
Farm products (edible) distributors.....	142	100,743	1,191	956	131	104
Manufacturers' sales branches, food and kindred products.....	96	320,562	2,382	2,233	59	90
Merchandise agents, brokers, food and related products.....	7	19,576	56	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	22	92,029	770	(NA)	(NA)	(NA)
Michigan:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	190	223,142	1,996	1,255	64	677
Farm products (edible) distributors.....	98	81,831	2,290	1,615	628	47
Manufacturers' sales branches, food and kindred products.....	48	118,065	895	768	1	126
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	13	11,677	1,019	(NA)	(NA)	(NA)
Wisconsin:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	127	160,555	1,678	1,254	174	250
Farm products (edible) distributors.....	46	32,570	369	308	46	15
Manufacturers' sales branches, food and kindred products.....	31	56,771	584	570	...	14
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	44	44,366	530	(NA)	(NA)	(NA)
WEST NORTH CENTRAL						
Minnesota:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	81	225,765	1,051	556	32	463
Farm products (edible) distributors.....	61	61,253	1,497	1,017	329	151
Manufacturers' sales branches, food and kindred products.....	22	59,859	475	454	1	20
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	65	54,946	2,050	(NA)	(NA)	(NA)
Iowa:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	68	150,399	839	624	91	124
Farm products (edible) distributors.....	35	29,927	580	481	17	82
Manufacturers' sales branches, food and kindred products.....	34	31,176	280	165	16	99
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	74	66,674	678	(NA)	(NA)	(NA)
Missouri:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	101	193,411	1,419	883	16	520
Farm products (edible) distributors.....	93	75,621	994	925	21	48
Manufacturers' sales branches, food and kindred products.....	28	59,210	463	418	6	39
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	11	5,070	44	(NA)	(NA)	(NA)
North Dakota:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	23	56,213	439	388	...	51
Farm products (edible) distributors.....	8	8,039	173	171	2	...
Manufacturers' sales branches, food and kindred products.....	7	15,061	121	115	...	6
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	7	2,953	33	(NA)	(NA)	(NA)
South Dakota:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	19	28,764	257	176	8	73
Farm products (edible) distributors.....	9	9,383	227	220	6	1
Manufacturers' sales branches, food and kindred products.....	4	3,886	44	43	...	1
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	24	9,924	312	(NA)	(NA)	(NA)
Nebraska:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	36	57,982	474	388	14	72
Farm products (edible) distributors.....	27	18,695	482	120	354	8
Manufacturers' sales branches, food and kindred products.....	13	8,390	100	48	...	52
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	30	13,781	374	(NA)	(NA)	(NA)
Kansas:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	52	134,294	750	488	11	251
Farm products (edible) distributors.....	37	26,956	759	645	82	32
Manufacturers' sales branches, food and kindred products.....	8	10,678	130	114	...	16
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	22	8,082	202	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 5D. FOOD AND RELATED WHOLESALE TRADES. 1954-COLD STORAGE SPACE-UNITED STATES AND STATES-Continued
Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Cold storage space, end of year			
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
SOUTH ATLANTIC						
Delaware:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	12	6,904	87	61	...	26
Farm products (edible) distributors.....	3	510	5	5	...	...
Manufacturers' sales branches, food and kindred products.....	6	9,552	75	47	...	28
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	1	(D)	(D)	(D)	(D)	(D)
Maryland:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	78	84,678	644	325	21	298
Farm products (edible) distributors.....	41	25,959	525	344	32	149
Manufacturers' sales branches, food and kindred products.....	20	65,168	742	673	...	69
Merchandise agents, brokers, food and related products.....	4	1,511	6	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	3	1,700	81	(NA)	(NA)	(NA)
District of Columbia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	41	80,180	1,213	321	209	683
Farm products (edible) distributors.....	23	23,573	372	345	10	17
Manufacturers' sales branches, food and kindred products.....	11	53,891	367	317	...	50
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	2	(D)	(D)	(D)	(D)	(D)
Virginia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	79	63,379	929	682	101	146
Farm products (edible) distributors.....	39	20,660	405	270	134	1
Manufacturers' sales branches, food and kindred products.....	35	69,123	451	385	1	65
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	8	2,771	19	(NA)	(NA)	(NA)
West Virginia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	36	28,334	265	152	75	38
Farm products (edible) distributors.....	42	18,420	449	410	21	18
Manufacturers' sales branches, food and kindred products.....	26	37,210	640	577	1	62
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	3	299	6	(NA)	(NA)	(NA)
North Carolina:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	93	84,072	877	483	73	321
Farm products (edible) distributors.....	55	38,497	940	684	75	181
Manufacturers' sales branches, food and kindred products.....	57	99,055	813	635	1	177
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	4	783	13	(NA)	(NA)	(NA)
South Carolina:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	40	31,478	476	335	59	82
Farm products (edible) distributors.....	18	15,399	440	427	1	12
Manufacturers' sales branches, food and kindred products.....	29	39,287	500	443	4	53
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	1	(D)	(D)	(D)	(D)	(D)
Georgia:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	89	91,549	724	429	51	244
Farm products (edible) distributors.....	73	39,222	607	578	16	13
Manufacturers' sales branches, food and kindred products.....	40	93,702	767	654	...	113
Merchandise agents, brokers, food and related products.....	6	9,206	81	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	6	4,550	41	(NA)	(NA)	(NA)
Florida:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	152	106,699	1,989	802	53	1,134
Farm products (edible) distributors.....	97	60,049	745	577	92	76
Manufacturers' sales branches, food and kindred products.....	65	144,605	1,910	1,647	38	225
Merchandise agents, brokers, food and related products.....	8	9,026	33	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	19	17,598	240	(NA)	(NA)	(NA)
EAST SOUTH CENTRAL						
Kentucky:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	63	99,846	759	208	29	522
Farm products (edible) distributors.....	30	13,606	204	186	17	1
Manufacturers' sales branches, food and kindred products.....	10	24,909	179	147	1	31
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	4	1,169	8	(NA)	(NA)	(NA)
Tennessee:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	65	143,558	697	460	...	237
Farm products (edible) distributors.....	73	43,359	797	735	25	37
Manufacturers' sales branches, food and kindred products.....	25	64,680	539	486	...	53
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	7	3,308	90	(NA)	(NA)	(NA)
Alabama:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	45	29,274	379	271	11	97
Farm products (edible) distributors.....	55	32,415	495	358	132	5
Manufacturers' sales branches, food and kindred products.....	32	81,248	804	689	...	115
Merchandise agents, brokers, food and related products.....	3	4,080	193	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

WAREHOUSE AND COLD STORAGE SPACE

5-39

Table 5D FOOD AND RELATED WHOLESALE TRADES 1954-COLD STORAGE SPACE-UNITED STATES AND STATES-Continued
Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Cold storage space, end of year			
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
EAST SOUTH CENTRAL—Continued						
Mississippi:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	64	77,166	757	561	4	192
Farm products (edible) distributors.....	20	8,067	231	196	24	11
Manufacturers' sales branches, food and kindred products.....	21	30,044	227	203	...	24
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	4	1,781	10	(NA)	(NA)	(NA)
WEST SOUTH CENTRAL						
Arkansas:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	54	42,417	575	429	75	71
Farm products (edible) distributors.....	26	12,037	240	229	8	3
Manufacturers' sales branches, food and kindred products.....	16	28,457	377	345	...	32
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	(NA)
Assemblers of (edible) farm products.....	4	774	12	(NA)	(NA)	(NA)
Louisiana:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	83	60,313	814	381	90	343
Farm products (edible) distributors.....	50	27,236	794	748	18	28
Manufacturers' sales branches, food and kindred products.....	31	105,394	930	821	...	109
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	4	2,090	23	(NA)	(NA)	(NA)
Oklahoma:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	57	82,525	716	395	172	149
Farm products (edible) distributors.....	40	18,101	409	348	45	16
Manufacturers' sales branches, food and kindred products.....	14	23,205	267	214	2	51
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	7	3,255	90	(NA)	(NA)	(NA)
Texas:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	300	370,455	3,177	2,009	72	1,096
Farm products (edible) distributors.....	188	119,286	2,818	2,355	169	294
Manufacturers' sales branches, food and kindred products.....	78	187,292	1,758	1,541	32	185
Merchandise agents, brokers, food and related products.....	3	549	9	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	25	19,715	170	(NA)	(NA)	(NA)
MOUNTAIN						
Montana:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	23	26,132	224	164	...	60
Farm products (edible) distributors.....	15	8,895	164	151	1	12
Manufacturers' sales branches, food and kindred products.....	5	7,044	49	49	...	...
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	1	(D)	(D)	(D)	(D)	(D)
Idaho:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	17	21,230	182	91	1	90
Farm products (edible) distributors.....	9	6,398	140	119	...	21
Manufacturers' sales branches, food and kindred products.....	4	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	11	3,849	736	(NA)	(NA)	(NA)
Wyoming:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	9	7,860	61	34	4	23
Farm products (edible) distributors.....	3	1,930	74	74	...	...
Manufacturers' sales branches, food and kindred products.....	...	...	...	...	...	...
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	...	...	...	...	...	...
Colorado:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	58	66,302	1,038	306	27	705
Farm products (edible) distributors.....	46	28,462	521	340	174	7
Manufacturers' sales branches, food and kindred products.....	7	15,203	100	98	1	1
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	18	7,242	322	(NA)	(NA)	(NA)
New Mexico:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	21	21,105	183	117	23	43
Farm products (edible) distributors.....	20	10,286	143	125	3	15
Manufacturers' sales branches, food and kindred products.....	4	4,596	38	26	...	12
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	...	...	...	...	...	...
Arizona:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	36	40,533	502	206	1	295
Farm products (edible) distributors.....	29	18,486	464	341	44	79
Manufacturers' sales branches, food and kindred products.....	9	22,551	162	132	...	30
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	3	2,487	11	(NA)	(NA)	(NA)
Utah:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	18	21,758	197	100	...	97
Farm products (edible) distributors.....	27	17,145	358	329	14	15
Manufacturers' sales branches, food and kindred products.....	5	4,886	57	43	...	14
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	6	9,543	112	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 5D. FOOD AND RELATED WHOLESALE TRADES: 1954—COLD STORAGE SPACE—UNITED STATES AND STATES—Continued
Establishments, Sales, and Cold Storage Space

(Limited to establishments reporting 500 cubic feet or more of cold storage space)

State, type of operation, and kind of business	Establishments (Number)	Sales (\$1,000)	Cold storage space, end of year			
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Type of space not reported (1,000 cu. ft.)
MOUNTAIN—Continued						
Nevada:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	9	5,630	62	51	...	11
Farm products (edible) distributors.....	3	1,630	26	26	...	...
Manufacturers' sales branches, food and kindred products.....	2	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, food and related products.....	...	...	...	...	...	...
Assemblers of (edible) farm products.....	...	...	...	...	...	...
PACIFIC						
Washington:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	91	128,128	1,290	670	248	372
Farm products (edible) distributors.....	57	60,817	2,532	892	1,610	30
Manufacturers' sales branches, food and kindred products.....	29	68,240	813	498	8	307
Merchandise agents, brokers, food and related products.....	1	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	81	71,083	20,972	(NA)	(NA)	(NA)
Oregon:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	62	56,799	583	330	31	222
Farm products (edible) distributors.....	40	30,412	599	536	57	6
Manufacturers' sales branches, food and kindred products.....	18	20,070	174	101	21	52
Merchandise agents, brokers, food and related products.....	2	(D)	(D)	(D)	(D)	(D)
Assemblers of (edible) farm products.....	14	9,514	1,923	(NA)	(NA)	(NA)
California:						
Merchant wholesalers:						
Grocery, confectionery, meat wholesalers.....	419	655,699	6,864	3,024	878	2,962
Farm products (edible) distributors.....	258	205,965	3,138	2,052	806	280
Manufacturers' sales branches, food and kindred products.....	112	323,314	2,587	1,973	28	586
Merchandise agents, brokers, food and related products.....	12	14,209	240	(NA)	(NA)	(NA)
Assemblers of (edible) farm products.....	108	116,083	5,426	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero.

COMMODITY LINE SALES

CONTENTS

<u>Table</u>	<u>Page</u>
6A. Merchant Wholesalers: 1954—Commodity Line Sales—United States, by Kind of Business.....	6-2
6B. Merchant Wholesalers: 1954—Commodity Line Sales—Geographic Divisions, by Kind of Business.....	6-22
6C. Manufacturers' Sales Branches and Sales Offices: 1954—Sales by Product Class—United States, by Kind of Business.....	6-124
6D. Trade Sales of Companies Operating Steel Works and Rolling Mills: 1954—Sales by Product—United States and Geographic Divisions.....	6-134
6E. Petroleum Bulk Plants and Terminals: 1954—Commodity-Line Sales Dollars—United States, Pad (Petroleum Administration for Defense) Districts, and States.....	6-146
6F. Assemblers of Farm Products: 1954—Commodity Line Sales—United States, by Type of Assembler.....	6-148
6G. Assemblers of Farm Products: 1954—Commodity Line Sales—States, by Type of Assembler.....	6-149
6H. Iron and Steel Scrap and Waste Materials Dealers: 1954—Commodity Line Sales—United States and Geographic Divisions.....	6-161
Commodity Line Classifications—Merchant Wholesalers and Farm Products Assemblers.....	6-166
Product Classes—Manufacturers' Sales Branches and Sales Offices.....	6-168
Index to Tables 6-A and 6-B	6-172

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS							GENERAL-LINE GROCERY WHOLESALERS—Con.					
	All establishments (number)...						050	Dairy products, ice cream, ices.....	117,793	2.2	828	2,592,018	4.5
	Total sales (\$1,000).....\$9,231,941							Butter.....	18,455		146	730,204	2.5
	Sales reported by commodity line, total.....	8,780,390	100.0	3,341	xxx	xxx		Cheese.....	33,459		704	2,001,623	1.7
080	Peanuts.....	69,644	0.8	142	162,755	42.8		Ice cream, ices.....	1,848		37	201,600	0.9
	Unshelled.....	6,146		44	34,441	17.8		Milk, cream (fluid).....	4,727		41	161,665	2.9
	Shelled.....	40,225		77	131,141	30.7		Other dairy products.....	1,686		88	281,749	0.6
	Not reported in detail.....	23,273		55	26,413	88.1	052	Eggs (fresh, storage).....	57,618		96	515,727	11.2
570	Industrial equipment, supplies.....	12,665	0.1	37	286,637	4.4							
821	Cotton (raw), including linters.....	2,462,810	28.0	548	3,036,124	81.1	060	Poultry.....	11,889	0.2	96	517,540	2.3
822	Grains.....	3,560,413	40.5	833	3,914,068	91.0		Live poultry.....	444		4	34,216	1.3
823	Hides, skins, pelts.....	344,661	3.9	523	403,605	85.4		Dressed poultry.....	8,412		66	354,206	2.4
								Not reported in detail.....	3,033		28	90,003	3.4
830	Livestock.....	841,707	9.6	616	902,820	93.2	070	Fresh fruits, vegetables, berries.....	172,394	3.2	425	1,565,078	11.0
	Cattle, calves.....	432,043		280	515,937	83.7		Fresh fruits, berries.....	52,629		245	794,897	6.6
	Sheep, lambs.....	18,987		62	126,568	15.0		Fresh vegetables.....	58,858		288	877,851	6.7
	Hogs.....	149,349		145	293,198	50.9		Not reported in detail.....	60,907		122	657,278	9.3
	Other livestock.....	7,981		58	34,798	22.9	080	Peanuts.....	8,045	0.1	453	1,410,555	0.6
	Not reported in detail.....	233,347		236	273,352	85.4		Unshelled.....	2,441		284	886,069	0.3
831	Tobacco (leaf).....	290,329	3.3	209	295,161	98.4		Shelled.....	1,924		309	1,069,243	0.2
840	Wool, mohair (raw, tops, noils).....	461,350	5.3	320	549,768	83.9		Not reported in detail.....	3,440		48	141,370	2.4
	Raw wool.....	219,466		189	379,377	57.8	090	Meats, provisions.....	127,694	2.4	602	1,657,038	7.7
	Wool tops, noils.....	137,694		92	238,844	57.7		Fresh meats (except sausages).....	27,718		89	418,069	6.6
	Not reported in detail.....	104,190		110	127,295	81.8		Cured, boiled, smoked meats.....	15,971		240	639,382	2.5
841	Other inedible farm products.....	273,197	3.1	231	748,375	36.5		Sausages.....	4,650		116	359,081	1.3
851	Hay, straw, alfalfa.....	30,426	0.3	148	73,868	41.2		Lard.....	12,714		431	941,519	1.4
								Other meat (including game).....	3,394		74	310,677	1.1
860	Feeds, including pet foods.....	61,584	0.7	311	470,629	13.1		Not reported in detail.....	63,247		103	529,918	11.9
	Poultry feeds mixed at this establishment.....	5,959		58	78,673	7.6	100	Food, beverage basic materials.....	16,109	0.3	428	1,304,517	1.2
	Other poultry feeds.....	3,709		73	168,711	2.2	101	Miscellaneous food products.....	66,159	1.2	296	868,398	7.6
	Livestock feeds mixed at this establishment.....	3,737		65	71,521	5.2	102	Beer, fermented malt liquors.....	19,091	0.4	96	406,478	4.7
	Other livestock feeds.....	18,379		98	183,756	10.0	103	Soft drinks.....	7,695	0.1	430	1,471,651	0.5
	Other feeds.....	3,746		55	49,947	7.5	104	Spirits.....	10,048	0.2	16	101,786	9.9
	Not reported in detail.....	26,054		152	191,566	13.6	110	Cigarettes, cigars, tobacco.....	415,792	7.7	1,511	4,036,736	10.3
880	Seeds (field and vegetable).....	15,373	0.2	191	203,059	7.6		Cigarettes.....	261,710		1,058	2,764,642	9.5
881	Oil seeds, oil nuts, oil kernels.....	65,370	0.7	62	398,380	16.4		Cigars.....	12,970		894	2,218,538	0.6
882	Fertilizer, fertilizer materials.....	18,726	0.2	198	500,084	3.7		Other tobacco.....	25,750		976	2,420,613	1.1
	Commodities, n.e.c.....	224,508	2.6	(NA)	(NA)	(NA)		Not reported in detail.....	115,362		403	1,227,939	9.4
975	Labor, service and rental receipts.....	47,627	0.5	351	1,499,913	3.2	111	Smokers' supplies and pipes.....	11,140	0.2	97	340,289	3.3
							150	Drugs, druggist sundries.....	40,187	0.7	981	2,600,827	1.5
	GENERAL-LINE GROCERY WHOLESALERS						160	Soaps, detergents.....	283,326	5.2	1,681	4,240,320	6.7
	All establishments (number)...							Toilet soaps.....	34,030		1,229	3,070,337	1.1
	Total sales (\$1,000).....\$7,353,560							Laundry soaps, chips, powders.....	81,501		1,229	3,057,272	2.7
	Sales reported by commodity line, total.....	5,421,215	100.0	2,147	xxx	xxx		Household detergents.....	87,348		1,152	2,842,622	3.1
000	Canned, bottled foods.....	1,763,059	32.5	2,147	5,421,215	32.5		Not reported in detail.....	80,447		406	1,104,398	7.3
	Canned baby foods.....	51,982		1,104	3,210,674	1.6	165	Wrapping paper and paper products.....	90,206	1.7	1,318	3,200,005	2.8
	Canned fruits, fruit juices.....	319,891		1,531	3,831,407	8.3	302	Kitchen utensils, miscellaneous home-ware.....	9,665	0.2	223	708,899	1.4
	Canned vegetables, vegetable juices.....	442,487		1,532	3,844,567	11.5		Hardware.....	35,448	0.7	594	1,210,316	2.9
	Canned fish, seafood.....	110,455		1,487	3,778,511	2.9	450	School equipment, supplies.....	7,705	0.1	752	1,613,438	0.5
	Canned meats.....	87,571		1,485	3,744,886	2.3	860	Feeds, including pet foods.....	64,679	1.2	846	1,878,723	3.4
	Canned milk.....	121,341		1,484	3,784,806	3.2		Poultry feeds, mixed at this establishment.....	1,813		62	74,105	2.4
	Other canned, bottled foods.....	156,336		1,171	3,186,671	4.9		Other poultry feeds.....	8,755		328	467,526	1.9
	Not reported in detail.....	472,996		484	1,303,800	36.3		Livestock feeds mixed at this establishment.....	1,621		38	57,693	2.8
010	Coffee (green, roasted).....	323,213	6.0	1,932	5,003,575	6.5		Other livestock feeds.....	14,304		327	450,036	1.9
	Green coffee.....	6,993		73	218,010	3.2		Other feeds.....	22,908		478	1,221,375	1.9
	Roasted coffee.....	227,444		1,489	2,712,951	8.4		Not reported in detail.....	15,278		198	454,204	3.4
	Not reported in detail.....	88,776		404	1,164,022	7.6		Commodities, n.e.c., including labor, service and rental receipts.....	128,153	2.4	(NA)	(NA)	(NA)
020	Confectionery.....	127,062	2.3	1,646	4,374,610	2.9		CONFECTIONERY WHOLESALERS					
	Candy, including chocolates.....	60,634		1,257	3,287,702	1.8		All establishments (number)...					
	Chewing gum.....	16,146		1,153	2,942,239	0.5		Total sales (\$1,000).....\$527,446					
	Fountain fruits, syrups, potato chips, etc.....	9,883		471	1,391,846	0.7		Sales reported by commodity line, total.....	375,478	100.0	1,429	xxx	xxx
	Not reported in detail.....	40,399		324	986,156	4.1							
030	Frozen foods.....	169,665	3.1	458	2,236,941	7.6		Canned, bottled foods.....	4,579	1.2	100	37,520	12.2
	Frozen fruits, juices.....	29,256		250	1,305,189	2.2		Canned baby foods.....	11		5	1,752	0.6
	Frozen vegetables.....	33,624		251	1,317,720	2.6		Canned fruits, fruit juices.....	727		38	20,844	3.9
	Frozen fish, seafood.....	13,070		241	1,295,170	1.0		Canned vegetables, vegetable juices.....	323		23	6,384	5.6
	Other frozen food.....	16,714		217	1,214,556	1.4		Canned fish, seafood.....	141		24	5,340	2.3
	Not reported in detail.....	77,001		189	967,765	8.0		Canned meats.....	1,400		40	20,719	6.8
040	Groceries (except as specified).....	1,376,355	25.4	2,147	5,421,215	25.4		Canned milk.....	18		7	2,359	0.8
	Flour, related products.....	208,539		1,517	3,787,525	5.5	000	Other canned, bottled foods.....	1,410		31	10,614	10.7
	Sugar (refined).....	240,751		1,533	3,809,231	6.3		Not reported in detail.....	819		15	3,272	25.0
	Oleomargarine, butter substitutes.....	39,036		1,027	2,961,711	1.3		Coffee (green, roasted).....	516	0.1	30	10,920	4.7
	Cooking oils, vegetable shortening.....	75,179		1,426	3,582,148	2.1							
	Bakery products.....	19,820		605	1,380,468	1.4							
	Tea.....	34,197		1,429	3,641,597	0.9							
	Dried fruits.....	29,631		1,295	3,512,842	0.8							
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.....	310,916		1,425	3,506,764	8.9							
	Not reported in detail.....	418,286		450	1,308,393	32.0							

COMMODITY LINE SALES

6-3

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distributed ¹	Number	Total sales, all commodity lines				Amount	Percent distributed ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	CONFECTIONERY WHOLESALERS—Con.							FISH, SEA FOOD DISTRIBUTORS—Con.					
020	Confectionery.....	281,762	75.0	1,429	375,478	75.0	101	Miscellaneous food products.....	528	0.1	14	3,388	15.6
	Candy, including chocolates.....	131,677		833	229,469	57.4		Commodities, n.e.c.....	5,041	1.0	(NA)	(NA)	(NA)
	Chewing gum.....	13,385		591	152,016	8.8	975	Labor, service and rental receipts....	633	0.1	22	10,006	6.3
	Fountain fruits, syrups, potato chips, etc.....	66,160		660	175,565	37.7		MEAT, MEAT PRODUCTS WHOLESALERS					
	Not reported in detail.....	70,540		348	88,929	79.3		All establishments (number)....4,357					
030	Frozen foods.....	1,991	0.5	18	7,491	26.6		Total sales (\$1,000).....\$2,866,193					
040	Groceries (except as specified).....	9,125	2.4	220	54,929	16.6		Sales reported by commodity line, total.....	2,406,624	100.0	5,384	xxx	xxx
	Flour, related products.....	600		9	6,489	9.2	000	Canned, bottled foods.....	25,947	1.1	494	395,699	6.6
	Sugar (refined).....	190		9	3,633	5.2		Canned baby foods.....	159		14	9,727	1.6
	Oleomargarine, butter substitutes..	1,644		53	17,688	9.3		Canned fruits, fruit juices.....	356		43	33,224	1.1
	Cooking oils, vegetable shortening..	420		26	7,356	5.7		Canned vegetables, vegetable juices	846		44	34,012	2.5
	Bakery products.....	3,360		111	25,758	13.0		Canned fish, seafood.....	1,293		45	45,667	2.8
	Tea.....	101		18	5,137	2.0		Canned meats.....	20,058		389	311,882	6.4
	Dried fruits.....	59		7	1,636	3.6		Canned milk.....	238		30	21,876	1.1
	Other groceries: pickles, jams, breakfast cereals, sauces, etc....	2,035		82	24,438	8.3	030	Other canned, bottled foods.....	408		41	26,426	1.5
	Not reported in detail.....	716		11	2,879	24.9		Not reported in detail.....	2,589		53	42,685	6.1
050	Dairy products, ice cream, ices.....	1,302	0.3	65	18,691	7.0		Frozen foods.....	24,620	1.0	342	246,152	10.0
	Butter.....	35		7	2,311	1.5		Frozen fruits, juices.....	1,041		84	55,993	1.9
	Cheese.....	702		44	12,845	5.5		Frozen vegetables.....	1,630		102	61,067	2.7
	Ice cream, ices.....	249		15	5,510	4.5		Frozen fish, seafood.....	2,436		200	136,056	1.8
	Milk, cream (fluid).....	17		5	1,415	1.2		Other frozen foods.....	15,314		133	111,317	13.8
	Other dairy products.....	76		7	1,903	4.0		Not reported in detail.....	4,199		39	23,400	17.9
	Not reported in detail.....	223		4	521	42.8	040	Groceries (except as specified).....	11,697	0.5	455	337,971	3.5
080	Peanuts.....	3,932	1.0	211	48,737	8.1		Flour, related products.....	491		24	15,421	3.2
	Unshelled.....	721		80	24,622	2.9		Sugar (refined).....	241		29	17,128	1.4
	Shelled.....	2,341		156	37,318	6.3		Oleomargarine, butter substitutes..	3,608		309	251,311	1.4
	Not reported in detail.....	870		30	5,937	14.7		Cooking oils, vegetable shortening..	3,197		198	180,735	1.8
100	Food, beverage basic materials.....	572	0.2	32	8,641	6.6		Bakery products.....	958		34	37,467	2.6
	Malt, malt extract.....	34		4	1,259	2.7		Tea.....	35		15	10,193	0.3
	Yeast (brewers, bakers).....	42		8	1,929	2.2		Dried fruits.....	25		9	6,526	0.4
	Other food, beverage basic materials.....	369		(NA)	(NA)	(NA)		Other groceries: pickles, jams, breakfast cereals, sauces, etc....	618		59	25,146	2.5
	Not reported in detail.....	127		7	1,116	11.4	050	Not reported in detail.....	4,524		47	21,714	11.6
101	Miscellaneous food products.....	4,315	1.1	57	14,121	30.6		Dairy products, ice cream, ices.....	18,578	0.8	690	498,891	3.7
103	Soft drinks.....	1,173	0.3	23	6,754	17.4		Butter.....	6,266		421	329,248	1.9
110	Cigarettes, cigars, tobacco.....	36,402	9.7	270	112,571	32.3		Cheese.....	9,763		568	417,735	2.3
	Cigarettes.....	19,372		113	61,483	31.5		Ice cream, ices.....	115		26	12,746	0.9
	Cigars.....	4,434		187	77,354	5.7		Milk, cream (fluid).....	295		33	14,124	2.1
	Other tobacco.....	1,106		77	35,485	3.1		Other dairy products.....	109		16	14,281	0.8
	Not reported in detail.....	11,491		62	29,729	38.7	052	Not reported in detail.....	2,030		52	29,669	6.8
111	Smokers' supplies and pipes.....	742	0.2	38	25,791	2.9		Eggs (fresh, storage).....	8,592	0.4	407	290,744	3.0
150	Drugs, druggist sundries.....	8,145	2.2	171	66,794	12.2	060	Poultry.....	49,468	2.1	847	640,492	7.7
165	Wrapping paper and paper products....	4,219	1.1	130	47,982	8.8		Live poultry.....	1,592		42	29,360	5.4
230	Piece goods and domestics.....	471	0.1	20	7,135	6.6		Dressed poultry.....	40,879		740	547,837	7.5
240	Dry goods, notions.....	455	0.1	44	10,678	4.3		Not reported in detail.....	6,997		69	58,314	12.0
645	School equipment, supplies.....	2,029	0.5	148	41,503	4.9	062	Fish, seafood (fresh).....	2,963	0.1	87	44,629	6.6
860	Feeds, including pet foods.....	522	0.1	10	5,590	9.3	070	Fresh fruits, vegetables, berries.....	4,770	0.2	44	27,393	17.4
900	Toys, games, athletic goods.....	1,337	0.4	71	23,400	5.7	090	Meats, provisions.....	2,234,136	92.8	3,384	2,406,624	92.8
	Commodities, n.e.c., including labor, service and rental receipts.....	11,889	3.2	(NA)	(NA)	(NA)		Fresh meats, (except sausages).....	1,357,073		2,215	1,675,698	81.0
	FISH, SEA FOOD DISTRIBUTORS							Cured, boiled, smoked meats.....	171,932		1,527	996,447	17.3
	All establishments (number)....1,808							Sausages.....	73,151		1,086	700,523	10.4
	Total sales (\$1,000).....\$653,698							Lard.....	25,328		817	569,670	4.4
	Sales reported by commodity line, total.....	508,668	100.0	1,332	xxx	xxx		Other meat (including game).....	43,113		396	266,397	16.2
000	Canned, bottled foods.....	9,401	1.8	86	40,394	23.3	100	Not reported in detail.....	563,539		848	606,919	92.9
	Canned fruits, fruit juices.....	174		10	6,808	2.6	101	Food, beverage basic materials.....	2,751	0.1	41	25,987	10.6
	Canned vegetables, vegetable juices.....	126		8	2,466	5.1	110	Miscellaneous food products.....	2,681	0.1	51	43,138	6.2
	Canned fish, seafood.....	8,539		72	31,504	27.1		Cigarettes, cigars, tobacco.....	4,241	0.2	16	9,085	46.7
	Canned meats.....	16		7	2,157	0.7		Commodities, n.e.c., including labor, service and rental receipts.....	16,180	0.7	(NA)	(NA)	(NA)
	Other canned, bottled foods.....	42		(NA)	(NA)	(NA)		SPECIALTY-LINE GROCERY WHOLESALERS					
	Not reported in detail.....	504		6	4,439	11.4		All establishments (number)....9,221					
030	Frozen foods.....	207,479	40.8	551	309,563	67.0		Total sales (\$1,000).....\$5,919,993					
	Frozen fruits, juices.....	2,895		41	24,515	11.8		Sales reported by commodity line, total.....	4,973,566	100.0	6,572	xxx	xxx
	Frozen vegetables.....	10,152		52	33,624	30.2	000	Canned, bottled foods.....	531,126	10.7	1,582	1,137,818	46.7
	Frozen fish, seafood.....	184,041		504	286,109	64.3		Canned baby foods.....	5,687		156	125,774	4.5
	Other frozen foods.....	3,896		35	18,355	21.2		Canned fruits, fruit juices.....	62,844		734	455,274	13.8
	Not reported in detail.....	6,495		38	12,318	52.7		Canned vegetables, vegetable juices	95,119		708	406,989	23.4
060	Poultry.....	880	0.2	34	8,237	10.7		Canned fish, seafood.....	50,769		715	402,035	12.6
062	Fish, seafood (fresh).....	282,295	55.5	1,118	366,194	77.1		Canned meats.....	97,518		549	330,222	29.5
070	Fresh fruits, vegetables, berries.....	1,212	0.2	10	5,153	23.5		Canned milk.....	13,647		453	275,379	5.0
090	Meats, provisions.....	1,199	0.2	21	10,176	11.8		Other canned, bottled foods.....	41,665		527	292,794	14.2
	Fresh meats (except sausages).....	145		6	2,466	5.9	010	Not reported in detail.....	163,877		357	339,238	48.3
	Cured, boiled, smoked meats.....	718		8	3,763	19.1		Coffee (green, roasted).....	1,355,459	27.3	979	1,871,380	72.4
	Sausages.....	23		6	1,359	1.7		Green coffee.....	927,690		119	986,421	94.0
	Other meats, provisions.....	86		(NA)	(NA)	(NA)		Roasted coffee.....	89,378		653	401,061	22.3
	Not reported in detail.....	227		10	3,029	7.5		Not reported in detail.....	338,191		231	615,006	55.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per- cent dis- tri- bu- tion ¹	Number	Total sales, all commodity lines	
SPECIALTY-LINE GROCERIES WHOLESALERS—Con.						
020	Confectionery.....	25,598	0.5	767	372,940	6.9
	Candy, including chocolates.....	10,469		474	211,794	4.9
	Chewing gum.....	1,660		185	94,621	1.8
	Fountain fruits, syrups, potato chips, etc.....	9,905		298	156,607	6.3
	Not reported in detail.....	3,564		108	67,674	5.3
030	Frozen foods.....	401,627	8.1	785	737,805	54.4
	Frozen fruits, juices.....	100,789		435	476,259	21.2
	Frozen vegetables.....	99,774		361	360,107	27.7
	Frozen fish, seafood.....	46,513		384	416,869	11.2
	Other frozen foods.....	67,851		412	441,237	15.4
	Not reported in detail.....	86,700		196	163,821	52.9
040	Groceries (except as specified).....	999,796	20.1	3,026	2,927,840	34.1
	Flour, related products.....	121,027		762	519,214	23.3
	Sugar (refined).....	146,891		627	522,562	28.1
	Oleomargarine, butter substitutes..	30,974		612	494,498	6.3
	Cooking oils, vegetable shortening..	33,933		725	465,959	7.3
	Bakery products.....	138,623		855	319,721	43.4
	Tea.....	64,939		599	550,273	11.8
	Dried fruits.....	19,951		372	261,432	7.6
	Other groceries: pickles, jams, breakfast cereals, sauces, etc....	199,717		1,185	1,657,798	12.0
	Not reported in detail.....	243,741		500	376,103	64.8
050	Dairy products, ice cream, ices.....	983,374	19.8	2,014	1,387,949	70.9
	Butter.....	245,317		562	568,909	43.1
	Cheese.....	238,003		1,010	827,115	28.8
	Ice cream, ices.....	78,294		343	140,881	55.6
	Milk, cream (fluid).....	214,533		561	304,826	70.4
	Other dairy products.....	93,664		382	370,745	25.3
	Not reported in detail.....	113,563		273	171,280	66.3
052	Eggs (fresh, storage).....	63,043	1.3	289	343,733	18.3
060	Poultry.....	11,003	0.2	112	96,715	11.4
	Live poultry.....	319		16	5,015	6.4
	Dressed poultry.....	5,193		72	75,330	6.9
	Not reported in detail.....	5,491		29	19,661	27.9
062	Fish, seafood (fresh).....	6,097	0.1	52	30,107	20.3
	Fresh fruits, vegetables, berries....	21,229	0.4	145	116,205	18.3
080	Peanuts.....	11,170	0.2	240	134,214	8.3
	Unshelled.....	3,527		95	54,888	6.4
	Shelled.....	6,171		156	86,898	7.1
	Not reported in detail.....	1,472		29	16,443	9.0
090	Meats, provisions.....	25,895	0.5	353	217,609	11.9
	Fresh meats (except sausages).....	6,735		60	25,396	26.5
	Cured, boiled, smoked meats.....	5,434		162	88,536	6.1
	Sausages.....	1,288		74	34,174	3.8
	Lard.....	3,242		110	77,553	4.2
	Other meat (including game).....	1,359		39	30,909	4.4
	Not reported in detail.....	7,837		60	47,749	16.4
100	Food, beverage basic materials.....	33,740	0.7	241	346,836	9.7
	Malt, malt extract.....	299		40	23,526	1.3
	Raw sugar, industrial molasses....	2,191		18	18,041	12.1
	Sausage casings.....	293		9	2,741	10.7
	Yeast (brewers, bakers).....	1,330		79	47,616	2.8
	Other basic food products.....	14,984		107	54,443	27.5
	Not reported in detail.....	14,643		28	102,251	14.3
101	Miscellaneous food products.....	145,925	2.9	524	452,553	32.2
102	Beer, fermented malt liquors.....	8,761	0.2	97	56,010	15.6
103	Soft drinks.....	117,519	2.4	909	175,690	66.9
104	Spirits.....	13,202	0.3	13	138,121	9.6
110	Cigarettes, cigars, tobacco.....	16,848	0.3	238	235,596	7.2
	Cigarettes.....	8,979		141	72,062	12.5
	Cigars.....	815		93	58,425	1.4
	Other tobacco.....	804		86	51,840	1.6
	Not reported in detail.....	6,250		83	157,187	4.0
150	Drugs, druggist sundries.....	5,217	0.1	147	154,558	3.4
160	Soaps, detergents.....	20,575	0.4	525	321,739	6.4
	Toilet soaps.....	1,847		231	171,594	1.1
	Laundry soaps, chips, powders.....	4,455		310	189,577	2.3
	Household detergents.....	4,475		248	157,648	2.8
	Not reported in detail.....	9,798		150	101,900	9.6
165	Wrapping paper and paper products....	16,716	0.3	377	357,272	4.7
841	Other inedible farm products.....	6,935	0.1	9	59,855	11.6
860	Feeds, including pet foods.....	10,435	0.2	230	265,976	3.9
	Poultry feeds mixed at this estab- lishment.....	357		12	7,664	4.7
	Other poultry feeds.....	1,099		65	41,671	2.6
SPECIALTY-LINE GROCERIES WHOLESALERS—Con.						
	Feeds, including pet foods—Con.					
	Livestock feeds mixed at this establishment.....	155		11	5,899	2.6
	Other livestock feeds.....	1,317		62	42,916	3.1
	Other feeds.....	2,432		102	97,086	2.5
	Not reported in detail.....	5,075		72	126,062	4.0
	Commodities, n.e.c., including labor, service and rental receipts.....	142,276	2.9	(NA)	(NA)	(NA)
POULTRY, POULTRY PRODUCTS DISTRIBUTORS						
	All establishments (number).....2,660					
	Total sales (\$1,000).....\$1,475,195					
	Sales reported by commodity line, total.....	1,170,346	100.0	1,873	xxx	xxx
000	Canned, bottled foods.....	2,004	0.2	42	40,665	4.9
	Canned fruits, fruit juices.....	154		7	4,586	3.4
	Canned vegetables, vegetable juices	212		7	3,841	5.5
	Canned fish, seafood.....	144		8	5,323	2.7
	Canned meats.....	1,139		24	20,954	5.4
	Other canned, bottled foods.....	307		(NA)	(NA)	(NA)
	Not reported in detail.....	48		5	645	7.4
030	Frozen foods.....	4,149	0.4	68	58,472	7.1
	Frozen fruits, juices.....	555		14	8,082	6.9
	Frozen vegetables.....	520		14	8,463	6.1
	Frozen fish, seafood.....	277		16	10,216	2.7
	Other frozen foods.....	1,918		37	38,610	5.0
	Not reported in detail.....	879		11	11,114	7.9
040	Groceries (except as specified).....	2,843	0.2	100	60,534	4.7
	Flour, related products.....	34		7	1,993	1.7
	Sugar (refined).....	207		9	3,700	5.6
	Oleomargarine, butter substitutes..	1,400		68	42,139	3.3
	Cooking oils, vegetable shortening..	605		7	27,471	2.2
	Bakery products.....	21		6	2,462	0.9
	Tea.....	23		4	729	3.2
	Other groceries (except as speci- fied).....	329		(NA)	(NA)	(NA)
	Not reported in detail.....	224		8	2,162	10.4
041	Other groceries: food specialties....	982	0.1	13	9,125	10.8
050	Dairy products, ice cream, ices.....	28,807	2.5	371	192,260	15.0
	Butter.....	18,576		275	157,575	11.8
	Cheese.....	4,993		177	101,821	4.9
	Ice cream, ices.....	51		6	2,385	2.1
	Milk, cream (fluid).....	1,631		69	27,471	5.9
	Other dairy products.....	491		32	12,903	3.8
	Not reported in detail.....	3,065		28	9,724	31.5
052	Eggs (fresh, storage).....	517,563	44.2	1,441	754,340	68.6
060	Poultry.....	578,616	49.4	1,055	815,067	71.0
	Live poultry.....	107,230		463	215,081	49.9
	Dressed poultry.....	321,510		504	437,652	73.5
	Not reported in detail.....	149,876		223	215,098	69.7
062	Fish, seafood (fresh).....	3,161	0.3	30	12,682	24.9
070	Fresh fruits, vegetables, berries....	1,763	0.2	25	10,682	16.5
	Fresh fruits, berries.....	675		9	5,978	11.3
	Fresh vegetables.....	442		7	3,436	12.9
	Not reported in detail.....	646		12	3,392	19.0
090	Meats, provisions.....	13,786	1.2	93	81,703	16.9
	Fresh meats (except sausages).....	8,770		22	26,153	33.5
	Cured, boiled, smoked meats.....	1,802		51	38,962	4.6
	Sausages.....	358		13	9,261	3.9
	Lard.....	157		5	8,560	1.8
	Other meats (including game).....	158		9	13,597	1.2
	Not reported in detail.....	2,541		15	13,075	19.4
841	Other inedible farm products.....	2,459	0.2	6	6,103	40.3
860	Feeds, including pet foods.....	8,532	0.7	156	83,975	10.2
	Poultry feeds mixed at this estab- lishment.....	873		12	6,968	12.5
	Other poultry feeds.....	2,454		70	54,989	4.5
	Livestock feeds.....	1,089		(NA)	(NA)	(NA)
	Other feeds.....	649		25	10,150	6.4
	Not reported in detail.....	3,467		56	18,520	18.7
	Commodities, n.e.c., including labor, service and rental receipts.....	5,681	0.5	(NA)	(NA)	(NA)
FRESH FRUIT, VEGETABLE WHOLESALERS						
	All establishments (number).....6,520					
	Total sales (\$1,000).....\$3,261,739					
	Sales reported by commodity line, total.....	2,772,839	100.0	5,298	xxx	xxx

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

6-5

BY KIND OF BUSINESS—Continued

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	
		Amount	Per cent dis- tri- bu- tion ¹	Number	Total sales, all commodity lines				Amount	Per cent dis- tri- bu- tion ¹	Number	Total sales, all commodity lines		
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)	
GENERAL-LINE DRUG WHOLESALERS							INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS—Con.							
	All establishments (number).....392						101	Miscellaneous food products.....	1,846	0.2	10	27,533	6.7	
	Total sales (\$1,000).....\$1,273,114						150	Drugs, druggist sundries.....	7,977	1.0	51	31,077	25.7	
	Sales reported by commodity line, total.....	1,221,264	100.0	368	xxx	xxx	151	Paints, varnishes.....	3,935	0.5	55	29,649	13.3	
020	Confectionery.....	3,815	0.3	58	231,085	1.7	153	Agricultural chemicals (exc. fertilizer).....	25,755	3.1	89	108,965	23.6	
104	Spirits.....	3,259	0.3	9	31,961	10.2	154	Industrial chemicals, acids, gases, etc.....	699,205	84.6	1,406	790,488	88.5	
105	Wines.....	3,167	0.3	4	24,005	13.2	160	Soaps, detergents.....	3,270	0.4	79	43,829	7.5	
110	Cigarettes, cigars, tobacco.....	12,712	1.0	21	108,627	11.7	165	Wrapping paper and paper products.....	2,306	0.3	9	18,910	12.2	
	Cigarettes.....	4,721		9	34,205	13.8	560	Special industry machinery, equipment.....	1,726	0.2	18	6,962	24.8	
	Cigars.....	2,984		7	44,892	6.6	570	Industrial equipment, supplies.....	3,391	0.4	62	22,628	15.0	
	Other tobacco.....	288		7	33,229	0.9	611	Laundry, dry cleaning equipment, supplies.....	9,544	1.2	53	58,299	16.4	
	Not reported in detail.....	4,719		8	54,845	8.6	621	Janitors' supplies.....	662	0.1	36	8,098	8.2	
150	Drugs, druggist sundries.....	1,146,703	93.9	368	1,221,264	93.9	641	Scientific instruments, laboratory equipment.....	8,870	1.1	12	25,966	34.2	
	Drugs, pharmaceuticals, biologicals	470,408		286	998,712	47.1	823	Hides, skins, pelts.....	1,149	0.1	4	3,946	29.1	
	Proprietary medicines.....	231,934		259	943,586	24.6	884	Petroleum and products.....	11,749	1.4	29	29,374	40.0	
	Toiletries, cosmetics.....	106,614		249	910,038	11.7	975	Commodities, n.e.c.....	43,631	5.3	(NA)	(NA)	(NA)	
	Druggist sundries.....	144,490		246	902,605	16.0		Labor, service and rental receipts....	993	0.1	53	15,624	6.4	
	Not reported in detail.....	193,257		82	222,552	86.8	PAINT, VARNISH WHOLESALERS							
300	Furniture and fixtures.....	2,054	0.2	72	311,506	0.7	All establishments (number)....1,158							
410	Electrical appliances, radio and television sets.....	3,018	0.2	49	202,220	1.5	Total sales (\$1,000).....\$272,891							
630	Photographic goods.....	17,534	1.4	152	605,889	2.9	Sales reported by commodity line, total.....							
633	Surgical, medical, hospital equipment, supplies.....	4,042	0.3	54	200,713	2.0	150	Drugs, druggist sundries.....	1,253	0.6	11	20,276	12.2	
645	School equipment, supplies.....	1,666	0.1	56	205,658	0.8	151	Paints, varnishes.....	165,198	79.8	879	207,008	79.8	
900	Toys, games, athletic goods.....	3,170	0.3	54	165,895	1.9	154	Industrial chemicals, acids, gases, etc.....	2,457	1.2	26	12,459	19.7	
902	Luggage, saddlery, harness.....	3,659	0.3	38	174,600	2.1	160	Soaps, detergents.....	328	0.2	17	3,328	9.9	
	Commodities, n.e.c., including labor, service and rental receipts.....	16,465	1.3	(NA)	(NA)	(NA)	162	Stationers', office supplies, artists' materials.....	252	0.1	13	2,348	10.7	
SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS							163	Wallpaper.....	11,538	5.6	253	55,043	21.0	
	All establishments (number)....2,409						302	Kitchen utensils, miscellaneous home- wares.....	230	0.1	11	2,135	10.8	
	Total sales (\$1,000).....\$900,618						310	Floor coverings.....	843	0.4	10	9,505	8.9	
	Sales reported by commodity line, total.....	765,959	100.0	1,936	xxx	xxx	360	Automotive parts, supplies, etc.....	2,428	1.2	61	16,364	14.8	
020	Confectionery.....	2,488	0.3	72	22,629	11.0	450	Hardware.....	2,140	1.0	62	25,320	8.5	
101	Miscellaneous food products.....	1,118	0.1	22	9,816	11.4	501	Garden machinery and equipment.....	670	0.3	7	5,841	11.5	
110	Cigarettes, cigars, tobacco.....	3,646	0.5	52	27,186	13.4	570	Industrial equipment, supplies.....	1,053	0.5	33	12,630	8.3	
150	Drugs, druggist sundries.....	676,525	88.3	1,763	744,890	90.8	621	Janitors' supplies.....	707	0.3	17	5,011	14.1	
	Drugs, pharmaceuticals, biologicals	85,897		461	127,533	67.4	631	Other service business equipment, supplies.....	544	0.3	4	1,571	34.6	
	Proprietary medicines.....	41,557		371	114,267	36.4	730	Iron and steel wire, wire products....	371	0.2	13	7,845	4.7	
	Toiletries, cosmetics.....	191,877		602	279,425	68.7	884	Petroleum and products.....	1,784	0.9	14	5,882	30.3	
	Druggist sundries.....	179,460		404	274,178	65.5	900	Toys, games, athletic goods.....	381	0.2	11	4,247	9.0	
	Not reported in detail.....	177,734		556	215,266	82.6	944	Glass (sheet, containers, and brick)....	2,787	1.3	55	21,599	12.9	
154	Industrial chemicals, acids, gases, etc.....	5,499	0.7	43	21,400	25.7	953	Building materials (exc. lumber).....	366	0.2	4	4,954	7.4	
160	Soaps, detergents.....	17,149	2.2	263	86,471	19.8	975	Commodities, n.e.c.....	10,953	5.3	(NA)	(NA)	(NA)	
161	Fountain pens, mechanical pencils....	2,975	0.4	161	74,050	4.0		Labor, service and rental receipts....	723	0.4	30	12,939	5.6	
162	Stationers', office supplies, artists' materials.....	1,677	0.2	47	23,541	7.1	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS							
164	Writing and printing paper.....	1,486	0.2	91	36,607	4.1	All establishments (number)....4,252							
165	Wrapping paper and paper products.....	4,646	0.6	103	30,716	15.1	Total sales (\$1,000).....\$1,826,611							
200	Men's, boys' clothing, furnishings (exc. shoes).....	1,309	0.2	83	22,839	5.7	Sales reported by commodity line, total.....							
210	Women's, children's clothing, acces- sories (exc. shoes).....	1,458	0.2	96	32,293	4.5	200	Men's, boys' clothing, furnishings (except shoes).....	439,877	27.5	1,368	622,706	70.6	
240	Dry goods, notions.....	2,814	0.4	115	35,055	8.0		Hosiery.....	26,964		393	170,800	15.8	
302	Kitchen utensils, miscellaneous home- wares.....	6,358	0.8	75	38,904	16.3		Underwear, nightwear.....	33,538		375	212,848	15.8	
410	Electrical appliances, radio and tele- vision sets.....	1,613	0.2	42	31,867	5.1		Suits, coats, overcoats.....	31,766		189	72,768	43.7	
450	Hardware.....	1,129	0.1	51	27,944	4.0		Work clothing, work gloves.....	44,552		399	140,633	31.7	
621	Janitors' supplies.....	947	0.1	43	8,188	11.6		Sportswear.....	58,425		399	236,298	24.7	
630	Photographic goods.....	687	0.1	88	45,767	1.5		Other men's, boys' clothing, fur- nishings (except shoes).....	125,886		442	253,244	49.7	
633	Surgical, medical, hospital equipment, supplies.....	3,346	0.4	69	19,728	17.0		Not reported in detail.....	118,746		438	189,221	62.8	
645	School equipment, supplies.....	4,183	0.5	162	55,054	7.6	210	Women's, children's clothing, acces- sories (except shoes).....	736,708	46.0	2,348	926,389	79.5	
890	Jewelry, silverware, trophies.....	2,903	0.4	63	41,938	6.9		Dresses, skirts, blouses.....	184,377		607	305,490	60.4	
900	Toys, games, athletic goods.....	4,202	0.5	142	64,056	6.6		Suits, coats, (except furs).....	43,812		246	112,823	38.8	
	Commodities, n.e.c., including labor, service and rental receipts.....	17,801	2.3	(NA)	(NA)	(NA)		Dressed furs, fur clothing.....	79,251		280	89,992	88.2	
INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS								Hosiery.....	15,812		318	132,722	11.9	
	All establishments (number)....1,878							Underwear, nightwear.....	18,476		315	141,280	13.4	
	Total sales (\$1,000).....\$923,242							Corsets, allied garments.....	5,515		84	65,896	8.2	
	Sales reported by commodity line, total.....	826,009	100.0	1,493	xxx	xxx		Millinery and materials.....	70,507		368	108,310	65.1	
								Children's, infants' wear.....	78,254		453	219,010	35.7	
								Other apparel, accessories (ex- cept shoes).....	17,504		(NA)	(NA)	(NA)	
								Not reported in detail.....	222,900		739	300,712	74.1	
							220	Shoes, other footwear.....	333,213	20.8	732	432,367	77.1	
								Men's, boys' shoes.....	55,294		273	154,659	35.8	
								Women's, misses' shoes.....	124,141		305	218,251	56.9	
								Children's, infants' shoes.....	33,268		239	163,062	20.0	

COMMODITY LINE SALES

6-7

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESA—Con.							SPECIALTY-LINE DRY GOODS WHOLESALESA—Con.					
	Shoes, other footwear—Con.							Dry goods, notions—Con.					
	Outer footwear.....	20,193		173	117,279	17.2		Knit fabrics, lace fabrics.....	80,830		173	102,262	79.0
	Not reported in detail.....	100,317		232	137,366	73.0		Notions, thread, buttons, etc.....	125,665		667	223,586	56.2
230	Piece goods and domestics.....	28,232	1.8	293	174,512	16.2		Yarns (except industrial).....	11,850		44	17,943	66.0
	Yard goods.....	6,517		108	75,686	8.6		Other dry goods.....	40,100		207	65,696	61.0
	Curtains, draperies.....	833		58	38,542	2.2	241	Not reported in detail.....	89,903		306	118,842	75.6
	Bedspreads, comfortables, blankets.	2,390		116	60,948	3.9		Other textile products.....	18,505	1.1	80	41,717	44.4
	Table linens.....	919		57	36,669	2.5		Floor coverings.....	2,772	0.2	43	42,127	6.6
	Sheets and pillow cases.....	3,456		144	64,746	5.3	310	Carpets, rugs.....	2,223		28	37,175	6.0
	Other piece goods and domestics....	2,202		71	45,139	4.9		Linoleum, other hard surface.....	389		5	6,195	6.3
	Not reported in detail.....	11,915		93	58,228	20.5		Other floor coverings.....	79		7	1,736	4.6
240	Dry goods, notions.....	8,801	0.5	175	79,642	11.1		Not reported in detail.....	81		8	3,179	2.5
	Knit fabrics, lace fabrics.....	1,131		32	14,375	7.9		Toys, games, athletic goods.....	3,776	0.2	71	29,868	12.6
	Notions, thread, buttons, etc.....	3,349		107	47,138	7.1	900	Industrial yarns.....	8,559	0.5	32	45,204	18.9
	Yarns (except industrial).....	536		14	14,233	3.8	903	Commodities, n.e.c.....	36,073	2.1	(NA)	(NA)	(NA)
	Other dry goods.....	1,023		50	24,496	4.2		Labor, service and rental receipts....	1,182	0.1	15	4,362	27.1
	Not reported in detail.....	2,762		45	25,882	10.7	975						
241	Other textile products.....	4,025	0.3	32	49,892	8.1		PIECE GOODS CONVERTERS					
300	Furniture and fixtures.....	2,277	0.1	14	25,062	9.1		(Not analyzed by commodity line)					
310	Floor coverings.....	2,837	0.2	24	25,489	11.1		FURNITURE (HOUSEHOLD, OFFICE) WHOLESALESA					
	Carpets, rugs.....	1,808		14	20,282	8.9		All establishments (number).....	1,976				
	Other floor coverings.....	1,024		(NA)	(NA)	(NA)		Total sales (\$1,000).....	\$697,825				
	Not reported in detail.....	5		2	(D)	(D)		Sales reported by commodity line, total.....	590,236	100.0	1,519	xxx	xxx
885	Books, magazines, printed materials...	1,803	0.1	15	31,106	5.8							
890	Jewelry, silverware, trophies.....	2,646	0.2	54	42,238	6.3		Stationers', office supplies, artists' materials.....	10,605	1.8	154	40,836	26.0
	Costume jewelry.....	338		12	5,484	6.2	162						
	Other jewelry, silverware, trophies	1,324		(NA)	(NA)	(NA)	230	Piece goods and domestics.....	5,097	0.9	52	33,934	15.0
	Not reported in detail.....	984		39	19,925	4.9		Curtains, draperies.....	1,039		26	19,590	5.3
900	Toys, games, athletic goods.....	2,271	0.1	80	45,584	5.0		Bedspreads, comfortables, blankets.	262		16	13,985	1.9
	Commodities, n.e.c., including labor, service and rental receipts.....	39,555	2.5	(NA)	(NA)	(NA)		Table linens.....	236		6	7,306	3.2
								Sheets and pillow cases.....	452		11	10,981	4.1
	GENERAL-LINE DRY GOODS WHOLESALESA (Not analyzed by commodity line)							Other piece goods and domestics....	990		(NA)	(NA)	(NA)
	SPECIALTY-LINE DRY GOODS WHOLESALESA							Not reported in detail.....	2,118		17	10,119	20.9
	All establishments (number).....	4,188					300	Furniture and fixtures.....	508,710	86.2	1,519	590,236	86.2
	Total sales (\$1,000).....	\$1,965,499						Household furniture.....	195,467		459	236,893	82.5
	Sales reported by commodity line, total.....	1,704,545	100.0	3,639	xxx	xxx		Mattresses, bedsprings.....	18,696		196	103,081	18.1
150	Drugs, druggist sundries.....	3,406	0.2	65	16,950	20.1		Office furniture (wooden, metal)...	118,755		555	165,525	71.7
200	Men's, boys' clothing, furnishings (except shoes).....	103,026	6.0	442	247,618	41.6		Public-building furniture.....	25,322		85	47,952	52.8
	Hosiery.....	63,548		320	180,885	35.1		Store and restaurant furniture.....	4,692		47	19,957	23.5
	Underwear, nightwear.....	18,136		174	73,194	24.8	301	Professional furniture.....	4,814		32	12,800	37.6
	Suits, coats, overcoats.....	1,475		22	7,616	19.4	302	Other furniture.....	28,360		139	67,680	41.9
	Work clothing, work gloves.....	3,390		90	32,406	10.5		Not reported in detail.....	112,604		327	138,725	81.2
	Sportswear.....	2,840		74	39,918	7.1		China, glassware, crockery.....	1,208	0.2	24	15,770	7.7
	Other men's, boys' clothing, furnishings (except shoes).....	3,104		65	60,042	5.2		Kitchen utensils, miscellaneous home-ware.....	3,336	0.6	32	18,766	17.8
	Not reported in detail.....	10,533		70	41,518	25.4	310	Floor coverings.....	12,171	2.1	129	81,992	14.8
210	Women's, children's clothing, accessories (except shoes).....	231,060	13.6	681	349,668	66.1		Carpets, rugs.....	6,021		82	58,180	10.3
	Dresses, skirts, blouses.....	4,562		85	37,738	12.1	410	Linoleum, other hard surface.....	3,306		41	29,853	11.1
	Suits, coats, (except furs).....	510		12	7,883	6.5		Other floor coverings.....	1,026		7	4,898	20.9
	Dressed furs, fur clothing.....	652		4	1,153	56.5		Not reported in detail.....	1,818		27	15,539	11.7
	Hosiery.....	153,718		444	248,510	61.9		Electrical appliances, radio and television sets.....	14,479	2.5	96	76,481	18.9
	Underwear, nightwear.....	33,672		230	119,887	28.1		Radio sets.....	329		16	20,840	1.6
	Corsets, allied garments.....	13,708		86	44,310	30.9		Television sets.....	5,854		24	25,637	22.8
	Millinery and materials.....	81		14	4,960	1.6		Electric kitchen equipment.....	4,182		50	38,623	10.8
	Children's, infants' wear.....	8,130		117	63,914	12.7		Electric home laundry equipment....	1,114		31	30,136	3.7
	Other apparel, accessories (except shoes).....	570		(NA)	(NA)	(NA)		Electrical housewares.....	593		21	22,045	2.7
	Not reported in detail.....	15,457		84	44,819	34.5	450	Other electrical appliances.....	355		15	11,829	3.0
220	Shoes, other footwear.....	3,201	0.2	39	21,319	15.0	470	Not reported in detail.....	2,052		27	20,037	10.2
	Men's, boys' shoes.....	1,709		16	5,398	31.7		Hardware.....	1,083	0.2	16	8,945	12.1
	Women's, misses' shoes.....	76		8	2,448	3.1		Plumbing, heating equipment, supplies.	1,146		18	10,809	10.6
	Other shoes, footwear.....	210		(NA)	(NA)	(NA)		Air-conditioning equipment.....	1,092	0.2	28	24,216	4.5
	Not reported in detail.....	1,206		16	11,139	10.8	650	Office machines.....	2,454	0.4	115	25,430	9.7
230	Piece goods and domestics.....	944,637	55.4	1,900	1,025,636	92.1		Adding, accounting, statistical machines.....	453		44	8,150	5.6
	Yard goods.....	540,529		1,105	600,657	90.0		Duplicating machines.....	268		31	6,990	3.8
	Curtains, draperies.....	10,345		141	65,604	15.8		Addressing, mailing machines.....	10		5	814	1.2
	Bedspreads, comfortables, blankets.	10,628		169	85,453	12.4		Typewriters.....	586		41	7,454	7.9
	Table linens.....	6,208		113	57,652	10.8		Other office machines.....	141		23	4,217	3.3
	Sheets and pillow cases.....	11,410		197	94,064	12.1	680	Not reported in detail.....	996		58	15,176	6.6
	Other piece goods and domestics....	128,537		369	195,451	65.8		Store, restaurant fixtures and equipment, not elsewhere classified.....	908	0.2	17	6,813	13.3
	Not reported in detail.....	236,980		463	268,579	88.2		Cooking, food warming equipment, coffee urns, (except electric)....	33		6	2,214	1.5
240	Dry goods, notions.....	348,348	20.4	1,289	431,838	80.7		Other store, restaurant fixtures and equipment.....	576		10	4,102	14.0
								Not reported in detail.....	299		7	2,711	11.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALESA—Con.							COURSE PAPER AND PRODUCTS WHOLESALESA—Con.					
812	Second-hand merchandise.....	1,393	0.2	48	11,030	12.6		Total sales (\$1,000).....\$1,297,650					
885	Books, magazines, printed materials...	1,155	0.2	17	11,789	9.8		Sales reported by commodity					
890	Jewelry, silverware, trophies.....	686	0.1	15	14,062	4.9		line, total.....	1,226,236	100.0	2,208	xxx	xxx
900	Toys, games, athletic goods.....	2,342	0.4	33	23,579	9.9	020	Confectionery.....	2,438	0.2	39	15,910	15.3
97*	Commodities, n.e.c.....	20,816	3.5	(NA)	(NA)	(NA)	110	Cigarettes, cigars, tobacco.....	1,422	0.1	10	7,299	19.5
	Labor, service and rental receipts....	1,555	0.3	85	24,317	6.4							
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALESA						150	Drugs, druggist sundries.....	5,816	0.5	144	64,641	9.0
	All establishments (number)....2,839							Drugs, pharmaceuticals, biologicals	472		14	8,479	5.6
	Total sales (\$1,000).....\$1,384,650							Proprietary medicines.....	346		23	9,109	3.8
	Sales reported by commodity							Toiletries, cosmetics.....	767		54	23,163	3.3
	line, total.....	1,301,078	100.0	2,394	xxx	xxx		Druggist sundries.....	1,547		43	22,925	6.7
150	Drugs, druggist sundries.....	9,351	0.7	44	57,939	16.1		Not reported in detail.....	2,684		57	25,262	10.6
210	Women's, children's clothing, acces- sories (except shoes).....	1,744	0.1	35	25,447	6.9	160	Soaps, detergents.....	3,517	0.3	185	80,729	4.4
	Dresses, skirts, blouses.....	181		3	1,880	9.6	161	Fountain pens, mechanical pencils....	1,998	0.2	169	124,552	1.6
	Hosiery.....	905		3	1,962	46.1	162	Stationers', office supplies, artists' materials.....	5,941	0.5	126	84,940	7.0
	Underwear, nightwear.....	24		3	1,962	1.2	163	Wallpaper.....	1,270	0.1	9	8,906	14.3
	Corsets, allied garments.....	202		1	913	22.1	164	Writing and printing paper.....	102,747	8.4	402	377,352	27.2
	Children's, infants' wear.....	383		5	2,270	16.9	165	Wrapping paper and paper products....	1,020,107	83.2	2,208	1,226,236	83.2
	Other women's, children's, cloth- ing, accessories (except shoes)...	15		(NA)	(NA)	(NA)	166	Wallboard.....	7,028	0.6	10	12,917	24.4
	Not reported in detail.....	34		21	1,772	1.9	240	Dry goods, notions.....	2,372	0.2	63	36,679	6.5
230	Piece goods and domestics.....	175,980	13.5	400	268,161	65.6	300	Furniture and fixtures.....	1,417	0.1	31	19,443	7.3
	Yard goods.....	5,862		22	35,345	16.6	302	Kitchen utensils, miscellaneous home- wares.....	3,771	0.3	74	69,240	5.4
	Curtains, draperies.....	55,082		177	100,142	55.0	410	Floor coverings.....	3,167	0.3	20	25,587	12.4
	Bedspreads, comfortables, blankets.	25,298		123	106,664	23.7	450	Electrical appliances, radio and tele- vision sets.....	3,605	0.3	42	31,462	11.5
	Table linens.....	32,628		132	71,024	45.9	611	Hardware.....	2,225	0.2	54	34,061	6.5
	Sheets and pillow cases.....	18,617		95	54,694	34.0	570	Industrial equipment, supplies.....	1,667	0.1	34	20,893	8.0
	Other piece goods and domestics....	8,289		95	59,773	13.9	621	Laundry, dry cleaning equipment, supplies.....	1,735	0.1	56	30,058	5.8
	Not reported in detail.....	30,204		62	57,020	53.0	621	Janitors' supplies.....	9,045	0.7	298	135,214	6.7
240	Dry goods, notions.....	1,336	0.1	31	16,798	8.0	645	School equipment, supplies.....	5,459	0.4	189	100,063	5.5
241	Other textile products.....	4,213	0.3	25	17,101	24.6	900	Toys, games, athletic goods.....	3,630	0.3	77	77,256	4.7
300	Furniture and fixtures.....	27,372	2.1	159	127,545	21.5	975	Commodities, n.e.c., including labor, service and rental receipts....	33,900	2.8	(NA)	(NA)	(NA)
	Household furniture.....	18,707		68	75,962	24.6			1,959	0.2	19	13,654	14.3
	Mattresses, bedsprings.....	1,378		37	57,756	2.4		PRINTING AND FINE PAPER DISTRIBUTORS					
	Office furniture (wooden, metal)...	342		5	1,408	24.3		All establishments (number).....865					
	Store and restaurant furniture.....	543		26	8,636	6.3		Total sales (\$1,000).....\$1,248,002					
	Other furniture and fixtures.....	861		(NA)	(NA)	(NA)		Sales reported by commodity					
	Not reported in detail.....	5,541		47	33,122	16.7		line, total.....	1,200,658	100.0	798	xxx	xxx
301	China, glassware, crockery.....	133,739	10.3	606	223,850	59.7	161	Fountain pens, mechanical pencils....	1,519	0.1	29	88,091	1.7
302	Kitchen utensils, miscellaneous home- wares.....	288,137	22.1	877	453,413	63.5	162	Stationers', office supplies, artists' materials.....	10,952	0.9	58	136,498	8.0
310	Floor coverings.....	537,139	41.3	739	611,403	87.9	163	Wallpaper.....	5,308	0.4	8	7,769	68.3
	Carpets, rugs.....	284,248		451	470,194	60.5	164	Writing and printing paper.....	1,033,964	86.1	798	1,200,658	86.1
	Linoleum, other hard surface.....	177,665		420	427,542	41.6	165	Wrapping paper and paper products....	136,079	11.3	225	551,801	24.7
	Other floor coverings.....	26,631		177	172,494	15.4	310	Floor coverings.....	1,695	0.1	4	17,183	9.9
	Not reported in detail.....	48,595		107	60,728	80.0	645	School equipment, supplies.....	2,604	0.2	20	54,832	4.7
410	Electrical appliances, radio and tele- vision sets.....	16,016	1.2	172	161,225	9.9	900	Toys, games, athletic goods.....	2,838	0.2	15	66,047	4.3
	Radio sets.....	400		13	24,938	1.6		Commodities, n.e.c., including labor, service and rental receipts....	5,699	0.5	(NA)	(NA)	(NA)
	Television sets.....	1,516		16	22,464	6.7		STATIONERY, OFFICE SUPPLIES WHOLESALESA					
	Electric kitchen equipment.....	624		26	19,566	3.2		All establishments (number)....1,564					
	Electric home laundry equipment....	871		17	23,527	3.7		Total sales (\$1,000).....\$369,772					
	Electrical housewares.....	10,058		113	137,189	7.3		Sales reported by commodity					
	Other electrical appliances.....	1,031		25	18,782	5.5		line, total.....	284,167	100.0	1,117	xxx	xxx
	Not reported in detail.....	1,516		30	15,808	9.6	150	Drugs, druggist sundries.....	502	0.1	15	2,325	21.6
450	Hardware.....	7,918	0.6	107	75,200	10.5	161	Fountain pens, mechanical pencils....	33,216	11.7	258	93,700	35.4
460	Plumbing, heating equipment, supplies. Heating, cooking stoves (except electric).....	1,790	0.1	29	23,207	7.7	162	Stationers', office supplies, artists' materials.....	189,298	66.6	995	234,238	80.8
	Plumbing pipe, fittings and valves.	256		4	2,995	8.5	164	Writing and printing paper.....	9,723	3.4	129	44,586	21.8
	Other plumbing, heating equipment, supplies.....	516		9	7,263	7.1	165	Wrapping paper and paper products....	2,577	0.9	38	13,122	19.6
	Not reported in detail.....	557		(NA)	(NA)	(NA)	300	Furniture and fixtures.....	11,827	4.2	178	48,294	24.5
570	Industrial equipment supplies.....	1,568	0.1	12	13,045	12.0		Office furniture (wooden, metal)...	7,470		110	26,345	28.4
680	Store, restaurant fixtures and equip- ment, not elsewhere classified.....	3,713	0.3	61	21,578	17.2		Public-building furniture.....	27		5	550	4.9
812	Second-hand merchandise.....	2,664	0.2	30	12,472	21.4		Other furniture and fixtures.....	203		(NA)	(NA)	(NA)
890	Jewelry, silverware, trophies.....	7,713	0.6	80	41,899	18.4		Not reported in detail.....	4,127		65	20,994	19.7
900	Toys, games, athletic goods.....	9,859	0.8	108	63,369	15.6	630	Photographic goods.....	385	0.1	15	4,305	8.9
	Commodities, n.e.c., including labor, service and rental receipts.....	70,826	5.4	(NA)	(NA)	(NA)		Cameras, parts, accessories, mounts	89		5	2,012	4.4
	COARSE PAPER AND PRODUCTS WHOLESALESA							Projection apparatus.....	27		4	1,472	1.8
	All establishments (number)....2,435							Sensitized, unexposed photographic film.....	57		4	1,588	3.6
								Other photographic goods.....	42		(NA)	(NA)	(NA)
								Not reported in detail.....	170		9	2,095	8.1
							645	School equipment, supplies.....	4,645	1.6	74	26,138	17.8
							650	Office machines.....	8,419	3.0	249	57,474	14.6
								Adding, accounting, statistical ma- chines.....	652		68	11,031	5.9

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

COMMODITY LINE SALES

6-9

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines	
	STATIONERY, OFFICE SUPPLIES WHOLESALE—Con. Office machines—Con. Duplicating machines..... Addressing, mailing machines..... Typewriters..... Other office machines..... Not reported in detail.....	2,488 103 624 641 3,911		92 12 71 53 111	21,591 3,567 12,253 13,359 30,500	11.5 2.9 5.1 4.8 12.8		AUTOMOTIVE EQUIPMENT, TIRE-TUBE WHOLESALE—Con. General purpose industrial machinery, equipment—Con. Other general purpose industrial machinery, equipment..... Not reported in detail.....	715 724		(NA) 21	(NA) 10,514	(NA) 6.9
885	Books, magazines, printed materials...	1,719	0.6	59	13,538	12.7	570	Industrial equipment, supplies..... Abrasives, abrasive materials..... Industrial diamonds, natural, crude Industrial leather, belting, packing..... Mechanical rubber goods..... Rope, cordage, twine..... Valves and fittings (except plumbing)..... Industrial storage batteries..... Miscellaneous industrial equipment supplies..... Not reported in detail.....	13,775 1,354 10 17 629 103 396 53 7,050 4,163	0.5	339 167 6 9 59 18 35 15 150 47	115,088 49,401 2,283 3,668 23,805 10,583 12,214 5,384 50,816 26,659	12.0 2.7 0.4 0.5 2.6 1.0 3.2 1.0 13.9 15.6
890	Jewelry, silverware, trophies..... Clocks, watches..... Costume jewelry..... Silverware, plated ware..... Other jewelry items..... Not reported in detail.....	305 122 33 35 19 96	0.1	23 9 4 4 4 9	6,371 3,447 684 2,068 991 2,447	4.8 3.5 4.8 1.7 1.9 3.9							
900	Toys, games, athletic goods.....	1,169	0.4	32	9,177	12.7							
975	Commodities, n.e.c..... Labor, service and rental receipts....	18,761 1,621	6.6 0.6	(NA) 87	(NA) 19,962	(NA) 8.1							
	WALLPAPER WHOLESALE (Not analyzed by commodity line)						812	Second-hand merchandise.....	11,772	0.4	246	30,851	38.2
	MOTOR VEHICLE DISTRIBUTORS (Not analyzed by commodity line)						900	Toys, games, athletic goods..... Commodities, n.e.c..... Labor, service and rental receipts....	21,769 68,966 62,072	0.8 2.4 2.2	153 (NA) 3,600	142,457 (NA) 888,578	15.3 (NA) 7.0
	AUTOMOTIVE EQUIPMENT; TIRE-TUBE WHOLESALE All establishments (number).....13,977 Total sales (\$1,000).....\$3,220,178 Sales reported by commodity line, total.....												
		2,826,092	100.0	11,931	xxx	xxx	350	Motor vehicles.....	2,104	0.1	6	20,651	10.2
151	Paints, varnishes.....	4,038	0.1	199	133,940	3.0	360	Automotive parts, supplies, etc.....	2,616	0.1	41	52,019	5.0
350	Motor vehicles..... Passenger cars (new)..... Passenger cars (used)..... Trucks, truck-tractors, truck- trailers..... Motorcycles, motor scooters..... Other motor vehicles..... Not reported in detail.....	16,909 1,548 2,303 10,373 137 706 1,842	0.6	278 23 107 146 4 23 29	68,811 6,995 20,128 41,452 856 6,924 7,409	24.6 22.1 11.4 25.0 16.0 10.2 24.9	400	Electrical wiring supplies, construc- tion materials..... Interior wiring, construction materials..... Outside construction materials..... Lighting fixtures..... Electric lamps..... Not reported in detail.....	1,501,074 718,435 218,670 230,038 142,296 191,635	53.8	2,484 1,739 1,348 1,835 1,719 404	2,644,166 2,286,352 2,013,397 2,296,161 2,263,783 229,100	56.8 31.4 10.9 10.0 6.3 83.6
360	Automotive parts, supplies, etc..... Automotive parts and accessories... Tires and tubes..... Automotive tools and shop equip- ment..... Other automotive supplies..... Not reported in detail.....	2,557,414 1,282,178 258,023 100,239 157,556 759,418	90.5	11,931 7,382 2,697 4,031 4,416 3,217	2,826,092 1,802,482 796,928 979,972 1,060,278 826,421	90.5 71.1 32.4 10.2 14.9 91.9	401	Generation, transmission, other ap- paratus and equipment.....	273,549	9.8	1,116	1,780,022	15.4
							402	Telephone and signal equipment.....	55,759	2.0	448	1,006,709	5.5
400	Electrical wiring supplies, construc- tion materials.....	3,195	0.1	96	106,225	3.0	410	Electrical appliances, radio and tele- vision sets..... Radio sets..... Television sets..... Electric kitchen equipment..... Electric home laundry equipment... Electrical housewares..... Other electrical appliances..... Not reported in detail.....	765,460 32,731 147,130 286,324 97,769 139,657 45,631 16,218	27.4	1,237 582 546 728 537 1,024 693 81	2,077,817 1,541,587 1,451,639 1,639,007 1,467,265 1,932,433 1,544,669 79,189	36.8 2.1 10.1 17.5 6.7 7.2 3.0 20.5
410	Electrical appliances, radio and television sets.....	32,334	1.1	407	259,991	12.4							
450	Hardware..... Builders' hardware..... Heavy hardware..... Shelf, light hardware..... Other hardware..... Not reported in detail.....	12,741 508 729 5,384 4,019 2,101	0.5	162 23 12 93 (NA) 41	126,382 85,293 4,908 105,044 (NA) 14,746	10.1 0.6 14.9 5.1 (NA) 14.2	420	Electrical commercial equipment, ex- cept commercial refrigeration..... Cooking, food service equipment.... Other electric commercial equipment Not reported in detail.....	5,102 2,414 641 2,047	0.2	194 146 32 19	526,642 488,353 22,023 19,642	1.0 0.5 2.9 10.4
470	Air-conditioning equipment.....	3,841	0.1	134	134,045	2.9	430	Electronic tubes, parts and acces- sories..... Electronic tubes..... Electronic replacement parts (ex- cept tubes)..... Accessories (including testing equipment)..... Intercommunication and sound equip- ment..... Not reported in detail.....	26,099 12,519 2,529 4,115 4,628 2,308	0.9	519 424 152 206 175 39	1,464,958 1,379,178 512,187 723,570 449,675 32,603	1.8 0.9 0.5 0.6 1.0 7.1
501	Garden machinery and equipment.....	7,919	0.3	370	199,708	4.0	450	Hardware.....	15,145	0.5	368	908,528	1.7
510	Farm, dairy machinery..... Tractors and equipment (farm)..... Harvesting machinery and equip- ment..... Land preparation, planting, culti- vating machinery and parts..... Miscellaneous farm machinery, equipment..... Other farm, dairy machinery..... Not reported in detail.....	4,640 1,391 122 339 1,274 126 1,388	0.2	128 52 14 22 45 (NA) 24	45,562 14,573 5,006 6,339 17,896 (NA) 13,209	10.2 9.5 2.4 5.3 7.1 (NA) 10.5	460	Plumbing, heating equipment, supplies.	17,872	0.6	151	107,819	16.6
530	General purpose industrial machinery, equipment..... Compressors, pumps..... Conveyors, conveying equipment.... Cranes, derricks, hoists, winches... Industrial trucks, tractors, trailers, stackers..... Fans, blowers (industrial equip- ment)..... Mechanical power transmission equipment (nonelectric).....	4,707 590 8 293 1,242 67 1,068	0.2	177 93 5 5 16 11 47	61,217 29,880 1,146 864 7,581 5,514 17,562	7.7 2.0 0.7 33.9 16.4 1.2 6.1	470	Air-conditioning equipment..... Room air conditioners, under 2hp Self-contained air conditioners, 2hp and over..... Other air-conditioning equipment... Not reported in detail.....	40,749 31,974 1,741 1,942 5,092	1.5	841 767 48 46 58	1,749,924 1,632,923 97,999 93,067 83,404	2.3 2.0 1.8 2.1 6.1
							530	General purpose industrial machinery, equipment..... Compressors, pumps.....	4,799 689	0.2	36 14	38,912 18,693	12.3 3.7

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.							ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALERS—Con.					
	General purpose industrial machinery, equipment—Con.						450	Hardware.....	13,278	0.5	83	179,694	7.4
	Crushing, pulverizing, screening machinery and equipment.....	145		4	8,598	1.7		Builders' hardware.....	789		16	52,116	1.5
	Conveyors, conveying equipment.....	419		9	15,765	2.7		Heavy hardware.....	2,066		8	25,311	8.2
	Cranes, derricks, hoists, winches..	210		7	13,416	1.6		Shelf, light hardware.....	515		9	31,206	1.7
	Fans, blowers (industrial equipment).....	74		10	14,807	0.5	460	Other hardware.....	2,693	(NA)		(NA)	(NA)
	Mechanical power transmission equipment (nonelectric).....	535		11	11,667	4.6		Not reported in detail.....	7,215		52	103,739	7.0
	Other general purpose industrial machinery, equipment.....	429		(NA)	(NA)	(NA)	470	Plumbing, heating equipment, supplies.	29,033	1.1	207	420,114	6.9
	Not reported in detail.....	2,298		12	18,016	12.8		Air-conditioning equipment.....	123,801	4.7	738	1,805,534	6.9
570	Industrial equipment, supplies.....	7,769	0.3	36	52,280	14.9		Room air conditioners, under 2hp..	84,528		583	1,538,949	5.5
	Abrasives, abrasive materials.....	536		17	26,372	2.0		Self-contained air conditioners, 2hp and over.....	18,827		99	462,340	4.1
	Industrial leather, belting, packing.....	49		5	9,118	0.5	590	Other air-conditioning equipment...	3,750		64	201,578	1.9
	Mechanical rubber goods.....	721		17	27,383	2.6		Not reported in detail.....	16,696		140	243,990	6.8
	Rope, cordage, twine.....	154		16	21,402	0.7		Commercial refrigeration equipment....	31,097	1.2	133	527,209	5.9
	Valves and fittings (except plumbing).....	520		12	18,655	2.8		Beverage coolers.....	621		32	140,818	0.4
	Other industrial equipment, supplies.....	4,941		(NA)	(NA)	(NA)		Display cases.....	2,186		55	327,555	0.7
	Not reported in detail.....	848		4	5,928	14.3		Mechanical drinking water coolers..	2,444		77	421,216	0.6
590	Commercial refrigeration equipment....	10,104	0.4	430	1,338,164	0.8		Heat exchange equipment.....	161		5	27,226	0.6
	Beverage coolers.....	1,173		132	480,059	0.2		Ice cream cabinets.....	8,108		39	306,477	2.6
	Display cases.....	471		17	65,349	0.7	591	Ice making machines.....	4,367		55	331,006	1.3
	Mechanical drinking water coolers..	4,940		412	1,312,141	0.4		Reach-in and walk-in refrigerators.	1,621		29	296,010	0.5
	Ice making machines.....	22		7	28,396	0.1		Other refrigeration equipment.....	6,943		54	336,539	2.1
	Reach-in and walk-in refrigerators.	261		42	175,045	0.1	975	Not reported in detail.....	4,646		35	76,424	6.1
	Other commercial refrigeration equipment.....	2,609		(NA)	(NA)	(NA)		Parts, supplies, accessories for air conditioning, refrigeration equipment	19,269	0.7	195	763,965	2.5
	Not reported in detail.....	628		8	7,508	8.4		Commodities, n.e.c.....	138,456	5.3	(NA)	(NA)	(NA)
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	16,596	0.6	358	1,204,083	1.4		Labor, service and rental receipts....	17,404	0.7	434	1,146,688	1.5
	Commodities, n.e.c.....	29,458	1.1	(NA)	(NA)	(NA)		ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS					
975	Labor, service and rental receipts....	17,146	0.6	344	820,396	2.1		All establishments (number)...1,899					
								Total sales (\$1,000).....\$612,676					
								Sales reported by commodity line, total.....	584,072	100.0	1,724	xxx	xxx
300	Furniture and fixtures.....	25,328	1.0	209	440,454	5.8	300	Furniture and fixtures.....	364	0.1	5	6,404	5.7
303	Musical instruments, phonographs, records.....	43,394	1.6	148	469,321	9.2	303	Musical instruments, phonographs, records.....	6,878	1.2	107	79,841	8.6
310	Floor coverings.....	23,486	0.9	71	188,301	12.5	360	Automotive parts, supplies, etc.....	1,421	0.2	14	11,987	11.9
360	Automotive parts, supplies, etc.....	23,350	0.9	105	199,016	11.7	400	Electrical wiring supplies, construction materials.....	2,732	0.5	65	29,214	9.4
400	Electrical wiring supplies, construction materials.....	43,554	1.7	135	268,804	16.2		Interior wiring, construction materials.....	620		26	11,980	5.2
	Interior wiring, construction materials.....	15,310		53	101,927	15.0		Outside construction materials.....	566		13	6,763	8.4
	Outside construction materials.....	7,590		32	77,796	9.7		Lighting fixtures.....	116		8	6,016	1.9
	Lighting fixtures.....	5,259		56	102,780	5.1		Electric lamps.....	524		27	10,968	4.8
	Electric lamps.....	3,944		67	157,773	2.5	401	Not reported in detail.....	906		14	4,619	19.6
	Not reported in detail.....	11,491		51	83,794	13.7		Generation, transmission, other apparatus and equipment.....	2,359	0.4	23	42,841	5.5
401	Generation, transmission, other apparatus equipment.....	4,618	0.2	22	90,540	5.1	410	Electrical appliances, radio and television sets.....	23,877	4.1	295	160,221	14.9
410	Electrical appliances, radio and television sets.....	2,011,052	76.5	1,755	2,630,524	76.5		Radio sets.....	4,015		216	121,031	3.3
	Radio sets.....	111,186		771	1,539,943	7.2		Television sets.....	13,189		175	108,901	12.1
	Television sets.....	640,540		856	1,606,896	39.3		Electric kitchen equipment.....	1,234		10	35,131	3.5
	Electric kitchen equipment.....	577,006		863	1,909,340	30.2	430	Electric home laundry equipment....	276		4	31,739	0.9
	Electric home laundry equipment....	277,254		772	1,793,175	15.5		Electrical housewares.....	961		35	49,644	1.9
	Electrical housewares.....	86,656		430	863,174	10.0		Other electrical appliances.....	512		30	44,686	1.1
	Other electrical appliances.....	63,455		456	1,056,531	6.0		Not reported in detail.....	3,690		31	20,180	18.3
	Not reported in detail.....	254,955		408	374,294	68.1	420	Electrical commercial equipment, except commercial refrigeration.....	467	0.1	11	4,752	9.8
420	Electrical commercial equipment, except commercial refrigeration.....	9,979	0.4	49	74,277	13.4		Other electric commercial equipment	346		3	2,775	12.5
430	Electronic tubes, parts and accessories.....	73,425	2.8	599	1,294,970	5.7		Not reported in detail.....	121		3	1,977	6.1
	Electronic tubes.....	21,813		412	916,700	2.4	450	Hardware.....	690	0.1	24	12,467	5.5
	Electronic replacement parts (excl. tubes).....	19,160		328	740,133	2.6	460	Plumbing, heating equipment, supplies.	547	0.1	7	6,892	7.9
	Accessories (including testing equipment).....	9,828		173	392,060	2.5	470	Air-conditioning equipment.....	1,503	0.3	30	45,264	3.3
	Intercommunication and sound equipment.....	1,372		54	124,995	1.1		Room air conditioners, under 2 hp..	698		20	37,574	1.9
	Not reported in detail.....	21,252		149	324,441	6.6		Self-contained air conditioners, 2 hp and over.....	82		6	3,214	2.6

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

COMMODITY LINE SALES

6-11

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.							HARDWARE WHOLESALERS—Con.					
	Air-conditioning equipment—Con.							Farm, dairy machinery—Con.					
	Other air-conditioning equipment...	40		4	1,047	3.8		Irrigation equipment.....	734		23	57,484	1.3
	Not reported in detail.....	683		7	6,805	10.0		Miscellaneous farm machinery, equipment.....	4,514		58	178,941	2.5
580	Aircraft, parts and accessories.....	373	0.1	4	1,534	24.3		Not reported in detail.....	1,665		20	54,145	3.1
590	Commercial refrigeration equipment....	468	0.1	9	6,390	7.3	530	General purpose industrial machinery, equipment.....	8,168	0.4	72	163,706	5.0
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	477	0.1	9	5,786	8.2	540	Metalworking machinery, equipment (except welding).....	3,046	0.2	68	138,563	2.2
	Commodities, n.e.c.....	11,204	1.9	(NA)	(NA)	(NA)	560	Special industry machinery, equipment.	2,730	0.1	39	57,139	4.8
975	Labor, service and rental receipts....	2,589	0.4	147	53,206	4.9							
	HARDWARE WHOLESALERS						570	Industrial equipment, supplies.....	50,333	2.7	298	646,998	7.8
	All establishments (number)...2,137							Abrasives, abrasive materials.....	8,507		181	455,856	1.9
	Total sales (\$1,000).....\$2,067,923							Industrial diamonds, natural, crude	26		10	7,991	0.3
	Sales reported by commodity line, total.....	1,868,815	100.0	1,768	xxx	xxx		Industrial leather, belting, packing.....	750		65	228,296	0.3
151	Paints, varnishes.....	42,561	2.3	446	977,040	4.4		Mechanical rubber goods.....	2,733		96	283,743	1.0
300	Furniture and fixtures.....	20,346	1.1	92	464,277	4.4		Rope, cordage, twine.....	3,558		197	402,472	0.9
301	China, glassware, crockery.....	13,162	0.7	168	588,655	2.2		Valves and fittings (except plumbing).....	5,720		75	200,330	2.9
302	Kitchen utensils, miscellaneous homewares.....	87,996	4.7	379	1,046,176	8.4		Other industrial equipment, supplies.....	20,195	(NA)	(NA)	(NA)	(NA)
310	Floor coverings.....	28,475	1.5	126	588,907	4.8		Not reported in detail.....	8,844		35	60,542	14.6
360	Automotive parts, supplies, etc.....	25,954	1.4	181	657,252	3.9	720	Iron and steel products (flat).....	13,843	0.7	212	486,900	2.8
	Automotive parts and accessories...	8,466		74	282,016	3.0	730	Iron and steel wire, wire products....	55,266	3.0	492	858,515	6.4
	Tires and tubes.....	3,397		70	399,750	0.8		Plain wire.....	2,639		199	542,739	0.5
	Automotive tools and shop equipment	2,995		61	172,994	1.7		Galvanized and other coated wire...	2,727		225	580,168	0.5
	Other automotive supplies.....	3,313		65	231,771	1.4		Nails and staples.....	22,984		385	782,337	2.9
	Not reported in detail.....	7,784		37	113,516	6.9		Barb and twisted wire.....	3,726		227	636,632	0.3
400	Electrical wiring supplies, con- struction materials.....	48,090	2.6	389	889,666	5.4		Woven and welded wire fence, fence posts.....	9,366		268	704,416	1.3
	Interior wiring, construction materials.....	16,498		246	570,794	2.9		Wire rope and strand.....	2,754		169	473,671	0.6
	Outside construction materials.....	3,909		103	307,536	1.3		Bale ties.....	1,162		98	338,931	0.3
	Lighting fixtures.....	4,455		123	407,347	1.1		Reinforcement mesh.....	2,976		88	279,210	1.1
	Electric lamps.....	6,864		238	602,907	1.1		Not reported in detail.....	6,932		71	97,129	7.1
	Not reported in detail.....	16,364		89	235,704	6.9	740	Iron and steel finished products except flat, wire, etc.....	15,324	0.8	128	270,015	5.7
401	Generation, transmission, apparatus and equipment.....	2,230	0.1	21	79,780	2.8	750	Iron and steel pipe, tubes.....	16,170	0.9	217	540,585	3.0
410	Electrical appliances, radio and television sets.....	114,060	6.1	356	1,044,061	10.9	780	Nonferrous metals, shapes, forms, etc.	3,106	0.2	94	189,670	1.6
	Radio sets.....	2,732		103	408,888	0.7	900	Toys, games, athletic goods.....	119,112	6.4	329	1,100,923	10.8
	Television sets.....	20,965		85	353,313	5.9	921	Lumber (rough, dressed, finished)....	5,219	0.3	22	126,473	4.1
	Electric kitchen equipment.....	19,305		148	508,702	3.8	953	Building materials (except lumber)...	14,979	0.8	146	328,947	4.6
	Electric home laundry equipment....	10,423		104	441,073	2.4		Commodities, n.e.c.....	69,697	3.7	(NA)	(NA)	(NA)
	Electrical housewares.....	26,151		233	703,991	3.7	975	Labor, service and rental receipts....	2,357	0.1	76	159,285	1.5
	Other electrical appliances.....	12,055		132	436,691	2.8							
	Not reported in detail.....	22,429		68	209,522	10.7		PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS					
430	Electronic tubes, parts, and acces- sories.....	3,995	0.2	41	240,473	1.7		All establishments (number)...4,046					
								Total sales (\$1,000)....\$2,329,788					
								Sales reported by commodity line, total.....	2,152,310	100.0	3,572	xxx	xxx
450	Hardware.....	969,428	51.9	1,768	1,868,815	51.9	151	Paints, varnishes.....	3,153	0.1	111	100,693	3.1
	Builders' hardware.....	164,029		707	1,218,728	13.5	302	Kitchen utensils, miscellaneous homewares.....	1,380	0.1	44	35,025	3.9
	Heavy hardware.....	88,286		421	827,136	10.7		Floor coverings.....	2,503	0.1	41	53,158	4.7
	Shelf, light hardware.....	123,346		575	898,112	13.7	310	Electrical wiring supplies, construc- tion materials.....	39,165	1.8	243	271,652	14.4
	Wire screening.....	14,333		373	744,277	1.9	400	Generation, transmission, other ap- paratus and equipment.....	3,979	0.2	28	29,652	13.4
	All other hardware.....	207,857		715	998,887	20.8							
	Not reported in detail.....	371,577		595	550,801	67.5	401						
460	Plumbing, heating equipment, supplies.	87,890	4.7	442	1,036,383	8.5	410	Electrical appliances, radio and television sets.....	29,664	1.4	402	384,589	7.7
	Furnaces (warm air).....	3,975		65	222,441	1.8		Radio sets.....	768		18	34,251	2.2
	Heating, cooking stoves (except electric).....	7,968		153	467,871	1.7		Television sets.....	3,420		35	48,731	7.0
	Other gas appliances, specialties..	1,661		66	247,865	0.7		Electric kitchen equipment.....	13,287		304	287,131	4.6
	Fans, blowers.....	1,273		80	204,663	0.6		Electric home laundry equipment....	2,013		85	104,407	1.9
	Plumbing fixtures, equipment.....	22,041		163	556,050	4.0		Electrical housewares.....	847		54	69,510	1.2
	Plumbing pipe, fittings, and valves	18,349		242	551,522	3.3		Other electrical appliances.....	639		33	22,918	2.8
	Other plumbing, heating equipment, supplies.....	3,261		(NA)	(NA)	(NA)		Not reported in detail.....	8,690		56	69,342	12.5
	Not reported in detail.....	29,362		126	254,096	11.6	450	Hardware.....	25,052	1.2	235	211,678	11.8
470	Air-conditioning equipment.....	6,547	0.4	106	406,498	1.6		Builders' hardware.....	3,526		77	80,945	4.4
	Room air conditioners, under 2 hp..	2,850		49	281,538	1.0		Heavy hardware.....	2,805		56	65,385	4.3
	Self-contained air-conditioners, 2 hp and over.....	1,022		15	87,733	1.2		Shelf, light hardware.....	2,505		77	75,640	3.3
	Other air-conditioning equipment...	1,472		16	86,574	1.7		Wire screening.....	428		43	47,528	0.9
	Not reported in detail.....	1,203		18	61,245	2.0		All other hardware.....	4,786		112	122,645	3.9
501	Garden machinery and equipment.....	27,109	1.5	289	771,371	3.5	460	Not reported in detail.....	11,002		72	61,366	17.9
510	Farm, dairy machinery.....	11,622	0.6	128	329,567	3.5		Plumbing, heating equipment, supplies.	1,785,803	83.0	3,572	2,152,310	83.0
	Tractors and equipment (farm).....	642		15	91,477	0.7		Boilers, radiators, convectors....	144,128		1,465	1,002,978	14.4
	Harvesting machinery and equipment.	646		13	72,767	0.9		Furnaces (warm air).....	110,862		1,266	827,607	13.4
	Land preparation, planting, culti- vating machinery and parts.....	3,039		56	168,726	1.8		Oil burners.....	29,677		1,042	685,521	4.3
	Dairy farm equipment.....	382		18	45,961	0.8		Heating, cooking stoves, (except electric).....	21,731		355	292,929	7.4
								Other gas appliances, specialties..	52,068		773	541,781	9.6
								Fans, blowers.....	13,959		616	499,413	2.8

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distributed ¹	Number	Total sales, all commodity lines				Amount	Percent distributed ¹	Number	Total sales, all commodity lines	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							LUMBER, MILLWORK WHOLESALERS—Con.					
	Plumbing, heating equipment supplies—Con.						942	Brick, blocks, tile, etc.....	3,013	0.1	106	80,512	3.7
	Plumbing fixtures, equipment.....	467,631		1,763	1,183,505	39.5	943	Cement, lime, plaster, stucco.....	3,600	0.1	141	120,478	3.0
	Plumbing pipe, fittings, and valves	420,118		1,849	1,222,055	34.4	944	Glass (sheet, containers, and brick)..	7,456	0.2	180	195,970	3.8
	Not reported in detail.....	525,629		1,037	652,527	80.6	947	Wood millwork.....	406,100	12.5	862	1,206,201	33.7
							948	Metal millwork.....	22,616	0.7	183	184,403	12.3
							949	Insulation and insulation boards.....	39,827	1.2	527	824,251	4.8
470	Air-conditioning equipment.....	26,284	1.2	567	541,484	4.9	950	Roofing (exc. wood shingles).....	41,048	1.3	405	478,242	8.6
	Room air conditioners, under 2 hp..	5,730		343	367,090	1.6		Asphalt shingles, roofing and tarred felts.....	27,411		321	390,112	7.0
	Self-contained air conditioners, 2 hp and over.....	7,065		222	198,708	3.6		Asbestos cement roofing shingles...	3,176		99	153,803	2.1
	Other air-conditioning equipment...	6,386		174	172,929	3.7		Galvanized iron and steel sheets...	2,950		81	130,787	2.3
	Not reported in detail.....	7,103		86	81,866	8.8		Aluminum sheets.....	514		38	69,355	0.7
								All other types (exc. wood shingles).....	1,585		17	21,263	7.5
510	Farm, dairy machinery.....	2,133	0.1	46	41,073	5.2		Not reported in detail.....	5,412		76	79,115	6.8
	Irrigation equipment.....	1,042		25	26,774	3.9							
	Other farm, dairy machinery.....	981		(NA)	(NA)	(NA)	951	Prefabricated structural assemblies...	4,638	0.1	34	199,227	2.3
	Not reported in detail.....	110		4	2,861	3.8	952	Other building materials.....	29,808	0.9	267	369,869	8.1
530	General purpose industrial machinery, equipment.....	2,994	0.1	48	54,682	5.5		Commodities, n.e.c.....	48,954	1.5	(NA)	(NA)	(NA)
							975	Labor, service and rental receipts...	4,461	0.1	96	97,827	4.6
570	Industrial equipment, supplies.....	62,827	3.0	365	420,573	14.9		CONSTRUCTION MATERIALS DISTRIBUTORS					
	Abrasives, abrasive materials.....	1,338		52	70,308	1.9		All establishments (number)....6,010					
	Industrial diamonds, natural, crude	44		7	14,612	0.3		Total sales (\$1,000)....\$2,780,265					
	Industrial leather, belting, packing.....	306		39	50,448	6.0		Sales reported by commodity line, total.....	2,187,972	100.0	4,044	xxx	xxx
	Mechanical rubber goods.....	868		60	67,333	1.3	151	Paints, varnishes.....	13,550	0.6	322	212,333	6.4
	Rope, cordage, twine.....	718		34	47,038	1.5	166	Wallboard.....	46,918	2.1	503	360,266	13.0
	Valves and fittings (except plumbing).....	23,694		242	276,516	8.6	450	Hardware.....	15,988	0.7	331	230,348	6.9
	Other industrial equip., supplies..	13,705		(NA)	(NA)	(NA)	460	Plumbing, heating equipment, supplies.	10,587	0.5	99	76,071	13.9
	Not reported in detail.....	22,154		72	107,026	20.7	470	Air-conditioning equipment.....	2,685	0.1	29	22,382	12.0
590	Commercial refrigeration equipment....	7,390	0.3	163	218,284	3.4	731	Wire, wire fence, etc.....	5,780	0.3	140	121,688	4.7
	Beverage coolers.....	118		8	10,264	1.1	752	Iron, steel plates, structural shapes, etc.....	12,697	0.6	288	203,797	6.2
	Display cases.....	100		11	11,348	0.9	921	Lumber (rough, dressed, finished)....	15,409	0.7	143	96,411	16.0
	Mechanical drinking water coolers...	760		107	153,271	0.5							
	Ice making machines.....	473		30	32,689	1.4							
	Other refrigeration equipment.....	3,633		(NA)	(NA)	(NA)	930	Plywood.....	18,537	0.8	221	179,052	10.4
	Not reported in detail.....	2,306		35	51,142	4.5		Soft wood.....	13,312		152	126,194	10.5
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment.	3,184	0.1	66	66,310	4.8		Other plywood.....	1,409		(NA)	(NA)	(NA)
								Not reported in detail.....	3,816		54	42,281	9.0
720	Iron and steel products (flat).....	15,713	0.7	233	233,393	6.7	931	Wood shingles.....	7,335	0.3	160	142,164	5.2
730	Iron and steel wire, wire products....	5,914	0.3	130	127,296	4.6	941	Veneer, other wood products.....	2,556	0.1	31	32,246	7.9
	Galvanized and other coated wire...	111		33	32,792	0.3	942	Brick, blocks, tile, etc.....	210,687	9.6	826	497,861	42.3
	Nails and staples.....	1,534		81	69,400	2.2	943	Cement, lime, plaster, stucco.....	90,651	4.1	800	557,961	16.2
	Woven and welded wire fence, fence posts.....	498		31	34,632	1.4	944	Glass (sheet, containers, and brick)..	174,566	8.0	551	293,687	59.4
	Wire rope and strand.....	406		41	47,736	0.9	945	Sand, gravel, crushed stone.....	110,794	5.1	1,097	614,961	18.0
	Bale ties.....	39		6	11,471	0.3	946	Ready or transit-mixed concrete.....	702,385	32.1	1,666	885,321	79.3
	Reinforcement mesh.....	915		13	13,350	6.9	947	Wood millwork.....	15,640	0.7	144	110,749	14.1
	Other iron and steel wire, wire products.....	330		(NA)	(NA)	(NA)	948	Metal millwork.....	4,626	0.2	86	60,786	7.6
	Not reported in detail.....	2,081		23	32,358	6.4	949	Insulation and insulation boards.....	70,451	3.2	606	418,803	16.8
740	Iron and steel finished products except flat, wire, etc.....	4,032	0.2	63	52,437	7.7	950	Roofing (exc. wood shingles).....	203,259	9.3	748	516,110	39.4
750	Iron and steel pipe, tubes.....	60,040	2.8	577	508,078	11.8		Asphalt shingles, roofing and tarred felts.....	104,227		508	333,458	31.3
780	Nonferrous metals, shapes, forms, etc.	14,825	0.7	268	252,773	5.9		Asbestos cement roofing shingles...	15,721		238	207,106	7.6
953	Building materials (except lumber)....	11,953	0.6	97	95,452	12.5		Galvanized iron and steel sheets...	8,959		153	119,292	7.5
	Commodities, n.e.c.....	41,470	1.9	(NA)	(NA)	(NA)		Aluminum sheets.....	4,374		83	50,282	8.7
975	Labor, service and rental receipts....	2,852	0.1	137	83,408	3.4		All other types (exc. wood shingles).....	6,867		73	41,069	16.7
								Not reported in detail.....	63,111		170	123,930	50.9
	LUMBER, MILLWORK WHOLESALERS						951	Prefabricated structural assemblies...	39,875	1.8	133	85,579	46.6
	All establishments (number)....4,304						952	Other building materials.....	284,729	13.0	1,229	689,460	41.3
	Total sales (\$1,000)....\$3,805,942							Commodities, n.e.c.....	108,199	4.9	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	3,261,416	100.0	3,261	xxx	xxx	975	Labor, service and rental receipts....	20,068	0.9	396	224,297	8.9
								AIR CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS					
151	Paints, varnishes.....	5,356	0.2	230	233,308	2.3		All establishments (number)....1,860					
166	Wallboard.....	30,385	0.9	552	647,474	4.7		Total sales (\$1,000)....\$484,070					
450	Hardware.....	11,339	0.3	331	350,594	3.2		Sales reported by commodity line, total.....	436,028	100.0	1,612	xxx	xxx
460	Plumbing, heating equipment, supplies.	3,133	0.1	48	27,997	11.2							
621	Janitors' supplies.....	1,807	0.1	5	8,165	22.1	300	Furniture and fixtures.....	966	0.2	27	9,498	10.2
731	Wire, wire fence, etc.....	3,205	0.1	86	106,537	3.0	400	Electrical wiring supplies, construction materials.....	3,167	0.7	33	17,213	18.4
752	Iron, steel plates, structural shapes, etc.....	3,151	0.1	93	106,502	3.0	401	Generation, transmission, other apparatus and equipment.....	702	0.2	7	6,819	10.3
911	Logs, piles, poles, posts, etc.....	32,467	1.0	185	363,059	8.9	410	Electrical appliances, radio and television sets.....	11,233	2.6	152	61,799	18.2
921	Lumber (rough, dressed, finished)....	2,032,474	62.3	2,226	2,524,796	80.5	420	Electrical commercial equipment, except commercial refrigeration.....	1,418	0.3	66	15,689	9.0
930	Plywood.....	427,497	13.1	1,192	1,639,978	26.1		Cooking, food service equipment....	535		38	9,043	5.9
	Hardwood.....	87,363		487	523,653	16.7		Other electrical commercial equipment.....	454		29	7,001	6.5
	Softwood.....	228,816		778	1,152,992	19.8		Not reported in detail.....	429		17	4,616	9.3
	Non-wood face.....	2,222		49	68,053	3.3							
	Not reported in detail.....	109,096		294	407,810	26.8							
931	Wood shingles.....	40,349	1.2	417	819,314	4.9							
941	Veneer, other wood products.....	58,732	1.8	271	301,239	19.5							

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

COMMODITY LINE SALES

6-13

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	AIR CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con.							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
450	Hardware.....	2,124	0.5	49	25,086	8.5		Air-conditioning equipment—Con.					
460	Plumbing, heating equipment, supplies.	17,651	4.0	248	106,016	16.6		Self-contained air conditioners, 2 hp and over.....	240		27	9,180	2.6
470	Air-conditioning equipment.....	138,537	31.8	863	283,360	48.9		Other air-conditioning equipment...	235		21	5,232	4.5
	Room air conditioners, under 2hp...	21,324		409	111,077	19.2		Not reported in detail.....	306		11	2,589	11.8
	Self-contained air conditioners, 2hp and over.....	31,523		433	136,161	23.2	520	Construction, mining, excavating machinery equipment.....	895	0.2	6	3,366	26.6
	Other air-conditioning equipment...	47,260		449	159,713	29.6	530	General purpose industrial machinery, equipment.....	1,807	0.3	20	5,440	33.2
	Not reported in detail.....	38,430		208	64,370	59.7	560	Special industry machinery, equipment.	985	0.2	22	9,653	10.2
530	General purpose industrial machinery, equipment.....	961	0.2	23	7,974	12.1	590	Commercial refrigeration equipment...	8,429	1.6	243	74,738	11.3
560	Special industry machinery, equipment.	530	0.1	21	5,215	10.2		Beverage coolers.....	916		144	46,248	2.0
	Food processing machinery.....	164		5	1,243	13.2		Display cases.....	941		94	26,428	3.6
	Dairy, milk products machinery, equipment.....	237		8	2,703	8.8		Mechanical drinking water coolers..	180		67	29,879	0.6
	Other special industry machinery, equipment.....	61	(NA)	(NA)	(NA)	(NA)		Ice cream cabinets.....	371		55	26,087	1.4
	Not reported in detail.....	68		5	898	7.6		Ice making machines.....	648		100	40,076	1.6
570	Industrial equipment, supplies.....	979	0.2	29	11,791	8.3	591	Reach-in and walk-in refrigerators.	2,307		182	59,365	3.9
	Mechanical rubber goods.....	32		5	2,782	1.2		Other refrigeration equipment.....	843		(NA)	(NA)	(NA)
	Other industrial equipment, supplies.....	495	(NA)	(NA)	(NA)	(NA)	621	Not reported in detail.....	2,223		36	11,948	18.6
	Not reported in detail.....	452		7	2,062	21.9	631	Parts, supplies, accessories for air conditioning, refrigeration equipment	1,167	0.2	31	8,849	13.2
590	Commercial refrigeration equipment...	159,368	36.5	1,146	282,667	56.4	645	Janitors' supplies.....	1,111	0.2	75	22,706	4.9
	Beverage coolers.....	7,317		350	85,804	8.5		Other service business equipment, supplies.....	1,290	0.2	37	7,330	17.6
	Display cases.....	34,466		474	108,534	31.8		School equipment, supplies.....	947	0.2	50	9,604	9.9
	Mechanical drinking water coolers..	1,990		189	71,692	2.8	650	Office machines.....	95,457	18.1	894	121,441	78.6
	Heat exchange equipment.....	2,780		134	53,413	5.2		Adding, accounting, statistical machines.....	23,580		325	46,867	50.3
	Ice cream cabinets.....	9,144		172	47,804	19.1		Duplicating machines.....	9,827		176	26,653	36.9
	Ice making machines.....	5,891		334	87,469	6.7		Addressing, mailing machines.....	837		45	4,940	16.9
	Reach-in and walk-in refrigerators.	14,279		501	127,860	11.2		Typewriters.....	9,758		263	33,887	28.8
	Other commercial refrigerating equipment.....	36,655		474	133,090	27.5		Other office machines.....	15,874		235	34,586	45.9
	Not reported in detail.....	46,846		306	60,973	76.8		Not reported in detail.....	35,581		360	41,502	85.7
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	61,351	14.1	714	188,317	32.6	660	Store, service shop machines.....	114,423	21.7	434	137,449	83.2
720	Iron and steel products (flat).....	769	0.2	13	8,824	8.7		Cash registers.....	8,608		143	25,893	33.2
	Plates.....	234		4	4,857	4.8		Coin-operated machines.....	58,983		145	63,734	92.5
	Strip (hot, cold-rolled).....	329		4	4,857	6.8		Other store and service machines...	1,987		42	6,306	31.5
	Not reported in detail.....	206		9	3,967	5.2	670	Not reported in detail.....	44,845		132	47,905	93.6
740	Iron and steel finished products except flat, wire, etc.....	4,946	1.1	11	12,159	40.7		Scales, balances (except scientific)...	5,017	1.0	173	28,561	17.6
780	Nonferrous metals, shapes, forms, etc.	2,817	0.6	12	11,040	25.5		Store scales.....	1,423		111	18,604	7.6
884	Petroleum and products.....	881	0.2	4	7,044	12.5		All other.....	1,649		53	8,523	19.3
	Commodities, n.e.c.....	18,724	4.3	(NA)	(NA)	(NA)		Not reported in detail.....	1,945		40	5,936	32.8
975	Labor, service and rental receipts....	8,904	2.0	268	70,051	12.7	680	Store, restaurant fixtures and equipment, n.e.c.....	196,202	37.3	962	241,805	81.1
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS							Cooking, food warming equipment, coffee urns, (except electric)...	29,234		343	102,699	28.5
	All establishments (number)....3,219							Other store, restaurant fixtures and equipment.....	73,801		494	125,102	59.0
	Total sales (\$1,000)....\$660,125							Not reported in detail.....	93,167		421	101,367	91.9
	Sales reported by commodity line, total.....	526,510	100.0	2,401	xxx	xxx	812	Second-hand merchandise.....	1,068	0.2	80	14,024	7.6
162	Stationers' office supplies, artists' materials.....	6,999	1.3	201	25,978	26.9	975	Commodities, n.e.c.....	21,616	4.1	(NA)	(NA)	(NA)
164	Writing and printing paper.....	726	0.1	29	6,675	10.9		Labor, service and rental receipts....	7,338	1.4	364	64,052	11.5
165	Wrapping paper and paper products....	1,487	0.3	44	12,094	12.3		CONSTRUCTION MACHINERY, EQUIPMENT DEALERS					
300	Furniture and fixtures.....	9,240	1.8	214	57,509	16.1		All establishments (number)....1,640				xxx	xxx
	Mattresses, bedsprings.....	335		4	2,831	11.8		Total sales (\$1,000)....\$1,401,359					
	Office furniture (wooden, metal)...	2,590		97	15,340	16.9	350	Sales reported by commodity line, total.....	1,311,648	100.0	1,508	xxx	xxx
	Store and restaurant furniture....	3,661		92	36,121	10.1		Motor vehicles.....	7,458	0.6	82	71,743	10.4
	Other furniture.....	398	(NA)	(NA)	(NA)	(NA)		Passenger cars (new).....	66		4	3,603	1.8
	Not reported in detail.....	2,256		27	6,556	34.4		Passenger cars (used).....	40		7	977	4.1
301	China, glassware, crockery.....	4,933	0.9	99	34,324	14.4		Trucks, truck-tractors, truck-trailers.....	6,751		70	63,923	10.6
302	Kitchen utensils, miscellaneous home-ware.....	2,964	0.6	76	28,537	10.4		Other motor vehicles.....	363		(NA)	(NA)	(NA)
360	Automotive parts, supplies, etc.....	574	0.1	7	4,803	12.0		Not reported in detail.....	238		3	1,146	20.8
401	Generation, transmission, other apparatus and equipment.....	946	0.2	6	3,348	28.3	360	Automotive parts, supplies, etc.....	3,131	0.2	62	33,129	9.5
410	Electrical appliances, radio and television sets.....	888	0.2	37	8,894	10.0		Automotive parts and accessories...	2,736		46	29,957	9.1
420	Electrical commercial equipment, except commercial refrigeration.....	39,017	7.4	311	96,112	40.6		Tires and tubes.....	67		14	8,616	0.8
	Cooking, food service equipment....	8,957		179	60,764	14.7		Automotive tools and shop equipment	130		10	3,138	4.1
	Other electric commercial equipment	17,811		147	48,530	36.7		Other automotive supplies.....	59		7	2,830	2.1
	Not reported in detail.....	12,249		57	17,374	70.5		Not reported in detail.....	139		7	602	23.1
470	Air-conditioning equipment.....	984	0.2	71	20,811	4.7	501	Garden machinery and equipment.....	2,513	0.2	50	40,027	6.3
	Room air conditioners, under 2 hp..	203		36	11,773	1.7	510	Farm, dairy machinery.....	19,586	1.5	175	236,511	8.3
								Tractors and equipment (farm)....	11,873		105	161,849	7.3
								Harvesting machinery and equipment.	636		27	53,258	1.2
								Land preparation, planting, cultivating machinery and parts.....	2,908		65	94,222	3.1
								Irrigation equipment.....	1,084		31	44,526	2.4

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per cent distribution ¹	Number	Total sales, all commodity lines				Amount	Per cent distribution ¹	Number	Total sales, all commodity lines	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS—Con.					
	Farm, dairy machinery—Con.							Motor vehicles.....	1,566	0.3	27	10,346	15.1
	Other farm, dairy machinery.....	2,007		(NA)	(NA)	(NA)	350	Passenger cars (used).....	86		4	1,427	6.0
	Not reported in detail.....	1,078		12	9,659	11.2		Trucks, truck-tractors, truck trailers.....	1,187		23	9,566	12.4
520	Construction, mining, excavating machinery equipment.....	1,136,761	86.7	1,508	1,311,648	86.7		Other motor vehicles.....	263		(NA)	(NA)	(NA)
	Tractors and tractor mounted equipment.....	314,104		669	864,770	36.3		Not reported in detail.....	30		2	(D)	(D)
	Cranes and shovels.....	125,673		680	856,825	14.7	360	Automotive parts, supplies, etc.....	2,135	0.5	51	22,752	9.4
	Motor graders and off highway equipment.....	102,974		621	849,374	12.1		Automotive parts and accessories... Tires and tubes.....	1,450		10	15,422	9.4
	Concrete and bituminous processing equipment.....	59,231		498	567,188	10.4		Automotive tools and shop equipment	108		14	12,872	0.8
	Miscellaneous equipment and spare parts.....	372,856		1,037	1,036,173	36.0		Other automotive parts, supplies, etc.....	57		5	7,753	0.7
	Not reported in detail.....	161,923		304	180,219	89.8		Not reported in detail.....	125		6	9,183	1.4
									395		13	3,541	11.2
530	General purpose industrial machinery, equipment.....	66,242	5.1	568	588,930	11.2	410	Electrical appliances, radio and television sets.....	3,198	0.7	29	23,666	13.5
	Compressors, pumps.....	20,298		429	473,324	4.3		Electric kitchen equipment.....	248		5	2,037	12.2
	Crushing, pulverizing, screening machinery and equipment.....	13,668		208	260,409	5.2		Electrical housewares.....	518		5	9,214	5.6
	Conveyors, conveying equipment.....	4,239		174	212,020	2.0		Other electrical appliances, radio and television sets.....	554		(NA)	(NA)	(NA)
	Cranes, derricks, hoists, winches..	4,290		140	158,878	2.7	450	Not reported in detail.....	1,878		18	12,333	15.2
	Industrial trucks, tractors, trailers, stackers.....	6,965		132	169,375	4.1	460	Hardware.....	4,687	1.0	41	38,381	12.2
	Fans, blowers (industrial equipment).....	68		15	11,604	0.6	501	Plumbing, heating equipment, supplies.	4,838	1.1	27	21,966	22.0
	Mechanical power transmission equipment (nonelectric).....	1,216		31	25,359	4.8		Garden machinery and equipment.....	55,143	12.1	254	109,624	50.3
	Other general purpose industrial machinery, equipment.....	10,044		(NA)	(NA)	(NA)	510	Farm, dairy machinery.....	341,610	75.0	726	389,353	87.7
	Not reported in detail.....	5,454		37	18,399	29.6		Tractors and equipment (farm).....	105,964		168	182,263	58.1
								Harvesting machinery and equipment.	25,541		151	163,594	15.6
540	Metalworking machinery, equipment (except welding).....	1,652	0.1	31	17,686	9.3		Land preparation, planting, cultivating machinery and parts.....	44,775		168	157,746	28.4
	Portable metalworking machinery (power driven).....	450		13	12,130	3.7	520	Dairy farm equipment.....	14,352		97	40,272	35.6
	Other metalworking machinery equipment (except welding).....	951		(NA)	(NA)	(NA)		Irrigation equipment.....	26,529		138	52,519	50.5
	Not reported in detail.....	251		10	3,711	6.8		Miscellaneous farm, dairy machinery	58,034		305	168,439	34.5
								Not reported in detail.....	66,415		165	75,168	88.4
560	Special industry machinery, equipment.	3,399	0.3	51	31,210	10.9		Construction, mining, excavating machinery equipment.....	8,071	1.8	59	44,237	18.2
	Food processing machinery.....	626		4	4,112	15.2		Tractors and tractor mounted equipment.....	3,870		27	34,830	11.1
	Dairy, milk products machinery, equipment.....	457		4	3,906	11.7		Cranes and shovels.....	1,236		6	6,453	19.2
	Woodworking machinery.....	787		28	14,326	5.5		Motor graders and off highway equipment.....	283		5	4,616	6.1
	Oil well, oil refining machinery, equipment.....	208		4	2,063	10.1		Concrete and bituminous processing equipment.....	517		6	3,345	15.5
	Other special industry machinery, equipment.....	1,249		(NA)	(NA)	(NA)		Miscellaneous equipment and spare parts.....	1,774		31	16,440	10.8
	Not reported in detail.....	72		6	1,379	5.2	530	Not reported in detail.....	391		9	2,548	15.3
570	Industrial equipment, supplies.....	10,812	0.8	146	106,889	10.1		General purpose industrial machinery, equipment.....	1,819	0.4	41	17,506	10.4
	Abrasives, abrasive materials.....	543		35	28,633	1.9		Compressors, pumps.....	516		9	4,941	10.4
	Industrial diamonds, natural, crude	12		4	2,629	0.5		Conveyors, conveying equipment....	114		5	2,712	4.2
	Mechanical rubber goods.....	910		44	36,882	2.5		Mechanical power transmission equipment (nonelectric).....	89		6	4,409	2.0
	Rope, cordage, twine.....	115		21	15,024	0.8		Other general purpose industrial machinery equipment.....	824		(NA)	(NA)	(NA)
	Valves and fittings (except plumbing).....	327		20	18,514	1.8		Not reported in detail.....	276		5	1,261	21.9
	Other industrial equipment, supplies.....	4,702		(NA)	(NA)	(NA)	540	Metalworking machinery, equipment (except welding).....	808	0.2	7	4,693	17.2
	Not reported in detail.....	4,203		34	20,377	20.6	560	Special industry machinery, equipment.	2,853	0.6	32	13,557	21.0
730	Iron and steel wire, wire products....	4,073	0.3	126	126,245	3.2		Dairy, milk products machinery, equipment.....	1,497		11	4,069	36.8
740	Iron and steel finished products except flat, wire, etc.....	4,305	0.3	36	31,916	13.5		Woodworking machinery.....	129		5	2,705	4.8
	Rails, tie plates, rail joints, etc.....	106		4	1,948	5.4		Oil well, oil refining machinery, equipment.....	345		7	1,901	18.1
	Concrete reinforcement bars.....	1,942		9	14,059	13.8		Other special industry machinery, equipment.....	859		(NA)	(NA)	(NA)
	Structural shapes (except bar-size shapes).....	206		5	6,528	3.2		Not reported in detail.....	23		2	(D)	(D)
	Other iron & steel finished products except flat, wire, etc....	1,706		(NA)	(NA)	(NA)	570	Industrial equipment, supplies.....	3,647	0.8	44	33,194	11.0
	Not reported in detail.....	345		16	10,322	3.3		Abrasives, abrasive materials.....	43		6	9,131	0.5
750	Iron and steel pipe, tubes.....	1,721	0.1	22	20,049	8.6		Rope, cordage, twine.....	1,670		14	20,429	8.2
812	Second-hand merchandise.....	6,431	0.5	38	49,350	13.0		Valves and fittings (except plumbing).....	64		7	4,136	1.5
	Commodities, n.e.c.....	18,403	1.4	(NA)	(NA)	(NA)		Other industrial equipment, supplies.....	1,675		(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	25,161	1.9	286	349,851	7.2		Not reported in detail.....	195		8	5,007	3.9
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS						730	Iron and steel wire, wire products...	865	0.2	19	22,530	3.8
	All establishments (number)....1,112							Nails and staples.....	131		7	7,245	1.8
	Total sales (\$1,000).....\$534,379							Woven and welded wire fence, fence posts.....	187		6	8,311	2.3
	Sales reported by commodity line, total.....	455,219	100.0	910	xxx	xxx		Other iron and steel wire, wire products.....	215		(NA)	(NA)	(NA)
151	Paints, varnishes.....	537	0.1	19	17,927	3.0		Not reported in detail.....	332		9	12,120	2.7
302	Kitchen utensils, miscellaneous home-ware.....	1,056	0.2	10	13,319	7.9	740	Iron and steel finished products except flat, wire, etc.....	491	0.1	11	11,534	4.3

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

COMMODITY LINE SALES

6-15

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALESALES—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
750	Iron and steel pipe, tubes.....	895	0.2	19	18,292	4.9		Welding machinery, equipment, supplies—Con.					
975	Commodities, n.e.c.....	18,377	4.0	(NA)	(NA)	(NA)		Resistance welding supplies, equipment.....	771		32	26,913	2.9
	Labor, service and rental receipts....	2,623	0.6	102	41,492	6.3		Not reported in detail.....	1,625		34	12,172	13.4
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS						560	Special industry machinery, equipment.	925,548	40.5	2,627	1,427,236	64.8
	All establishments (number)....	5,746						Food processing machinery.....	21,909		135	54,888	39.9
	Total sales (\$1,000).....	\$2,618,986						Dairy, milk products machinery, equipment.....	91,327		192	105,588	86.5
	Sales reported by commodity line, total.....	2,286,600	100.0	4,869	xxx	xxx		Textile machinery.....	37,836		157	44,743	84.6
154	Industrial chemicals, acids, gases, etc.....	2,749	0.1	98	111,334	2.5		Printing trades machinery.....	42,807		159	49,322	86.8
165	Wrapping paper and paper products....	2,303	0.1	15	10,969	21.0		Woodworking machinery.....	26,008		228	75,842	34.3
350	Motor vehicles.....	2,358	0.1	50	24,671	9.6		Shoe, shoe repair machinery.....	13,937		41	25,059	55.6
	Passenger cars (new).....	43		6	3,519	1.2		Oil well, oil refining machinery, equipment.....	488,031		1,025	876,293	55.7
	Passenger cars (used).....	14		7	1,039	1.3		Miscellaneous special purpose machinery, equipment.....	102,911		471	185,353	55.5
	Trucks, truck-tractors, truck- trailers.....	2,115		34	19,432	10.9		Not reported in detail.....	100,782		357	132,935	75.8
	Other motor vehicles.....	48		(NA)	(NA)	(NA)	570	Industrial equipment, supplies.....	93,782	4.1	850	734,982	12.8
	Not reported in detail.....	138		9	3,818	3.6		Abrasives, abrasive materials.....	11,126		195	190,027	5.9
360	Automotive parts, supplies, etc.....	7,639	0.3	88	47,687	16.0		Industrial diamonds, natural, crude	232		21	22,616	1.0
	Automotive parts and accessories...	2,216		36	21,512	10.3		Industrial leather, belting, pack- ing.....	624		57	72,015	0.9
	Tires and tubes.....	58		4	8,097	0.7		Mechanical rubber goods.....	7,632		484	527,300	1.4
	Automotive tools and shop equipment	805		25	13,384	6.0		Rope, cordage, twine.....	3,298		337	400,925	0.8
	Other automotive supplies.....	940		11	11,032	8.5		Valves and fittings (except plumbing).....	28,870		435	479,462	6.0
	Not reported in detail.....	3,620		29	18,522	19.5		Industrial storage batteries.....	2,574		25	14,339	18.0
400	Electrical wiring supplies, con- struction materials.....	6,710	0.3	110	106,809	6.3		Miscellaneous industrial equipment supplies.....	32,830		257	205,156	16.0
401	Generation, transmission, other ap- paratus and equipment.....	7,102	0.3	143	182,912	3.9	720	Not reported in detail.....	6,596		42	18,191	36.3
450	Hardware.....	9,325	0.4	291	377,499	2.5	730	Iron and steel products (flat).....	3,229	0.1	66	83,730	3.9
460	Plumbing, heating equipment, supplies.	5,514	0.2	71	38,137	14.5	740	Iron and steel wire, wire products....	12,192	0.5	444	490,788	2.5
510	Farm, dairy machinery.....	6,539	0.3	118	57,977	11.3		Iron and steel finished products ex- cept flat, wire, etc.....	5,358	0.2	97	97,361	5.5
	Tractors and equipment (farm).....	920		15	5,913	15.6	750	Iron and steel pipe, tubes.....	268,875	11.8	658	721,492	37.3
	Harvesting machinery and equipment.	305		11	2,368	12.9	884	Second-hand merchandise.....	34,620	1.5	424	271,661	12.7
	Land preparation, planting, culti- vating machinery and parts.....	208		14	6,265	3.3		Petroleum and products.....	7,063	0.3	28	26,928	26.2
	Dairy farm equipment.....	752		16	10,042	7.5	975	Commodities, n.e.c.....	59,003	2.6	(NA)	(NA)	(NA)
	Irrigation equipment.....	1,670		47	28,437	5.9		Labor, service and rental receipts....	17,225	0.8	518	174,274	9.9
	Miscellaneous farm machinery, equipment.....	1,489		35	9,718	15.3		INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS					
	Not reported in detail.....	1,195		11	4,790	24.9		All establishments (number)....	4,393				
520	Construction, mining, excavating ma- chinery equipment.....	23,707	1.0	173	109,061	21.7		Total sales (\$1,000).....	\$2,009,740				
	Tractors and tractor mounted equipment.....	1,113		25	16,664	6.7		Sales reported by commodity line, total.....	1,736,788	100.0	3,746	xxx	xxx
	Cranes and shovels.....	1,955		31	26,360	7.4	151	Paints, varnishes.....	5,411	0.3	194	180,135	3.0
	Motor graders and off highway equipment.....	380		17	9,788	3.9	154	Industrial chemicals, acids, gases, etc.....	4,417	0.3	86	101,211	4.4
	Concrete and bituminous processing equipment.....	778		21	20,384	3.8	360	Automotive parts, supplies, etc.....	15,933	0.9	177	138,414	11.5
	Miscellaneous equipment and spare parts.....	10,299		103	70,691	14.6		Automotive parts and accessories...	5,769		89	70,179	8.2
	Not reported in detail.....	9,182		45	25,899	35.5		Tires and tubes.....	834		27	62,137	1.3
530	General purpose industrial machinery, equipment.....	354,454	15.5	1,466	717,598	49.4		Automotive tools and shop equipment	1,905		38	42,194	4.5
	Compressors, pumps.....	53,594		470	211,833	25.3		Other automotive supplies.....	3,596		54	53,968	6.7
	Crushing, pulverizing, screening machinery and equipment.....	5,660		64	29,634	19.1	400	Not reported in detail.....	3,829		21	10,224	37.5
	Conveyors, conveying equipment....	21,577		237	121,148	17.8		Electrical wiring supplies, con- struction materials.....	11,844	0.7	146	170,126	7.0
	Cranes, derricks, hoists, winches..	16,394		223	153,410	10.7		Interior wiring, construction materials.....	4,819		63	93,593	5.1
	Industrial trucks, tractors, trailers, stackers.....	48,306		234	104,214	46.4		Outside construction materials....	1,799		37	81,081	2.2
	Fans, blowers (industrial equip- ment).....	4,473		129	80,039	5.6		Lighting fixtures.....	1,128		52	84,159	1.3
	Mechanical power transmission equipment (nonelectric).....	25,230		259	249,451	10.1	401	Electric lamps.....	1,898		94	142,690	1.3
	Other general purpose industrial machinery.....	67,602		393	209,662	32.2		Not reported in detail.....	2,200		26	15,632	14.1
	Not reported in detail.....	111,618		407	140,399	79.5	410	Generation, transmission, other ap- paratus and equipment.....	3,924	0.2	96	91,771	4.3
540	Metalworking machinery, equipment (ex- cept welding).....	424,961	18.6	981	569,512	74.6	450	Electrical appliances, radio and tele- vision sets.....	4,750	0.3	43	68,524	6.9
	Machine tools, equipment.....	330,774		717	452,448	73.1	460	Hardware.....	16,946	1.0	161	171,380	9.9
	Portable metalworking machinery (power driven).....	8,122		184	113,862	7.1		Plumbing, heating equipment, supplies.	30,881	1.8	204	229,638	13.4
	Miscellaneous metalworking machinery.....	20,857		210	111,111	18.8	470	Air-conditioning equipment.....	2,054	0.1	54	104,707	2.0
	Not reported in detail.....	65,208		192	83,817	77.8		Room air conditioners, under 2hp... Self-contained air conditioners, 2hp and over.....	840		34	80,047	1.0
550	Welding machinery, equipment, supplies	6,344	0.3	156	108,921	5.8		Other air-conditioning equipment...	163		7	10,993	1.5
	Gas welding supplies and equipment (including gases).....	1,804		62	57,471	3.1		Not reported in detail.....	480		16	29,720	1.6
	Arc welding supplies and equipment.	2,144		87	67,755	3.2	520	Construction, mining, excavating ma- chinery equipment.....	4,949	0.3	98	91,006	5.4
								Tractors and tractor mounted equip- ment.....	421		11	7,865	5.4
								Cranes and shovels.....	847		15	25,793	3.3

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.							INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	Construction, mining, excavating machinery equipment—Con.							Construction, mining, excavating machinery equipment—Con.					
	Motor graders and off highway equipment.....	43		4	2,470	1.7		Steel containers.....	1,129		16	21,057	5.3
	Concrete and bituminous processing equipment.....	703		18	34,583	2.0		Other iron and steel finished products except, flat, wire, etc.....	3,639		(NA)	(NA)	(NA)
	Miscellaneous equipment and spare parts.....	1,593		65	55,234	2.9		Not reported in detail.....	3,631		67	61,070	5.9
	Not reported in detail.....	1,342		20	26,727	5.0	750	Iron and steel pipe, tubes.....	42,471	2.4	293	383,322	11.1
530	General purpose industrial machinery equipment.....	121,443	7.0	671	463,325	26.2	760	Alloy steel.....	1,777	0.1	32	41,850	4.2
	Compressors, pumps.....	6,314		214	228,119	2.8	780	Nonferrous metals, shapes, forms, etc.	4,048	0.2	95	139,591	2.9
	Crushing, pulverizing, screening machinery and equipment.....	789		33	48,181	1.6	809	Metal reconditioned drums and barrels.	35,466	2.0	237	41,322	85.8
	Conveyors, conveying equipment.....	4,291		139	128,592	3.3	812	Second-hand merchandise.....	3,402	0.2	63	15,841	21.5
	Cranes, derricks, hoists, winches..	5,397		142	204,595	2.6		Commodities, n.e.c.....	84,708	4.9	(NA)	(NA)	(NA)
	Industrial trucks, tractors, trailers, stackers.....	1,293		58	57,016	2.3	975	Labor, service and rental receipts....	5,584	0.3	241	112,436	5.0
	Fans, blowers (industrial equipment).....	1,052		85	111,443	0.9		PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS					
	Mechanical power transmission equipment (nonelectric).....	85,115		399	282,005	30.2		All establishments (number)....2,912					
	Other general purpose industrial machinery.....	11,490		139	136,163	8.4		Total sales (\$1,000).....\$853,153					
	Not reported in detail.....	5,702		72	60,695	9.4		Sales reported by commodity line, total.....	764,780	100.0	2,519	xxx	xxx
540	Metalworking machinery, equipment (except welding).....	39,066	2.2	338	375,576	10.4	150	Drugs, druggist sundries.....	6,325	0.8	76	33,591	18.8
	Machine tools, equipment.....	24,280		220	252,398	9.6	154	Industrial chemicals, acids, gases, etc.....	2,238	0.3	31	24,094	9.3
	Portable metalworking machinery (power driven).....	4,512		157	179,629	2.5	160	Soaps, detergents.....	1,078	0.1	25	17,379	6.2
	Miscellaneous metalworking machinery.....	3,748		104	120,048	3.1	162	Stationers', office supplies, artists' materials.....	3,555	0.5	63	27,698	12.8
	Not reported in detail.....	6,526		66	67,437	9.7	164	Writing and printing paper.....	1,024	0.1	34	13,776	7.4
550	Welding machinery, equipment, supplies	6,881	0.4	190	249,694	2.8	300	Furniture and fixtures.....	5,447	0.7	62	40,870	13.3
	Gas welding supplies and equipment (including gases).....	1,538		105	137,107	1.1		Mattresses, bedsprings.....	181		6	6,429	2.8
	Arc welding supplies and equipment.	2,928		97	122,672	2.4		Office furniture (wooden, metal)...	675		24	16,703	4.0
	Resistance welding supplies, equipment.....	760		19	27,086	2.8		Public-building furniture.....	982		7	6,813	14.4
	Not reported in detail.....	1,655		55	79,588	2.1		Professional furniture.....	655		23	16,525	4.0
560	Special industry machinery, equipment.	17,549	1.0	259	235,302	7.5		Other furniture and fixtures.....	520		(NA)	(NA)	(NA)
	Food processing machinery.....	354		9	2,898	12.2	360	Not reported in detail.....	2,434		17	10,829	22.5
	Dairy, milk products machinery, equipment.....	212		13	6,017	3.5	520	Automotive parts, supplies, etc.....	1,165	0.2	11	7,767	15.0
	Textile machinery.....	353		14	4,747	7.4	570	Construction, mining, excavating machinery equipment.....	963	0.1	6	5,611	17.2
	Printing trades machinery.....	754		17	6,898	10.9		Industrial equipment, supplies.....	872	0.1	11	3,591	24.3
	Woodworking machinery.....	2,645		106	126,059	2.1	630	Photographic goods.....	1,702	0.2	33	15,513	11.0
	Oil well, oil refining machinery, equipment.....	5,799		52	50,438	11.5		Projection apparatus.....	72		6	4,403	1.6
	Miscellaneous special purpose machinery, equipment.....	3,770		51	48,783	7.7		Developing, printing, dark room apparatus.....	140		8	3,476	4.0
	Not reported in detail.....	3,662		37	32,817	11.2		Sensitized, unexposed photographic film.....	639		15	5,025	12.7
570	Industrial equipment, supplies.....	1,234,190	71.1	3,111	1,571,006	78.6		Other photographic goods.....	452		(NA)	(NA)	(NA)
	Abrasives, abrasive materials.....	72,384		660	543,092	13.3		Not reported in detail.....	399		9	4,181	9.5
	Industrial diamonds, natural, crude	19,187		101	84,121	22.8	633	Surgical, medical, hospital equipment, supplies.....	273,118	35.7	757	319,838	85.4
	Industrial leather, belting, packing.....	10,167		360	308,225	3.3	640	Ophthalmic products.....	98,022	12.8	606	105,196	93.2
	Mechanical rubber goods.....	82,082		723	516,264	15.9		Prescription sales.....	40,428		365	59,832	67.6
	Rope, cordage, twine.....	67,710		402	417,856	16.2		Merchandise sales.....	30,490		374	68,609	44.4
	Valves and fittings (except plumbing).....	129,479		645	526,703	24.6		Not reported in detail.....	27,104		168	28,991	93.5
	Industrial storage batteries.....	6,739		35	21,597	31.2	641	Scientific instruments, laboratory equipment.....	78,266	10.2	181	151,445	51.7
	Miscellaneous industrial equipment supplies.....	535,439		1,814	941,219	56.9	642	Scientific optical and ophthalmic instruments.....	10,999	1.4	144	37,657	29.2
	Not reported in detail.....	311,003		763	359,702	86.5	644	Other scientific, professional equipment, supplies.....	65,862	8.6	268	108,040	61.0
572	Marine propulsion machinery, equipment, parts.....	2,387	0.1	34	19,680	12.1	645	School equipment, supplies.....	67,524	8.8	235	89,978	75.0
631	Other service business equipment, supplies.....	1,937	0.1	24	6,263	30.9	646	Church equipment, supplies.....	19,466	2.5	141	39,575	49.2
710	Iron and steel products (semi-finished).....	2,697	0.2	45	38,404	7.0	650	Office machines.....	1,014	0.1	34	18,571	5.5
720	Iron and steel products (flat).....	4,943	0.3	112	145,629	3.4		Adding, accounting, statistical machines.....	195		12	5,842	3.3
730	Iron and steel wire, wire products...	11,743	0.7	298	312,887	3.8		Duplicating machines.....	243		23	12,616	1.9
740	Iron and steel finished products except flat, wire, etc.....	15,387	0.9	185	227,895	6.8		Typewriters.....	277		12	6,682	4.1
	Rails, tie plates, rail joints, etc.....	444		18	51,095	0.9		Other office machines.....	221		(NA)	(NA)	(NA)
	Bar (except reinforcement bars) bar-size shapes, hot-rolled.....	2,873		66	119,912	2.4		Not reported in detail.....	78		8	5,119	1.5
	Bars, bar-size shapes, cold-finished.....	1,488		64	117,252	1.3	651	Indicating, recording, controlling instruments, accessories.....	6,242	0.8	50	10,124	61.7
	Concrete reinforcement bars.....	444		23	64,319	0.7	690	Dental equipment, supplies.....	95,238	12.5	453	103,458	92.1
	Tool steel bars.....	494		57	96,810	0.5		Teeth.....	9,671		259	67,408	14.3
	Structural shapes (except bar-size shapes).....	1,249		41	63,097	2.0		Dental gold.....	7,046		258	69,453	10.1
								Equipment.....	22,058		260	73,835	29.9
								Sundry merchandise.....	38,144		313	73,351	52.0
								Not reported in detail.....	18,319		96	19,687	93.1
							885	Books, magazines, printed materials...	1,434	0.2	32	14,716	9.7
							890	Jewelry, silverware, trophies.....	786	0.1	14	3,540	22.2
							900	Toys, games, athletic goods.....	979	0.1	28	7,754	12.6
								Commodities, n.e.c.....	18,032	2.4	(NA)	(NA)	(NA)

D Withheld to avoid disclosure. NA Not available n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

COMMODITY LINE SALES

6-17

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
	PROFESSIONAL EQUIPMENT SUPPLIES DISTRIBUTORS—Con.							SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
975	Labor, service and rental receipts....	3,429	0.4	105	31,669	10.8		Photographic goods—Con.					
	SERVICE ESTABLISHMENT SUPPLY HOUSES							Motion picture studio, theater equipment.....	29,201		56	32,736	89.2
	All establishments (number)....5,264							Developing, printing, darkroom apparatus.....	521		4	1,403	37.1
	Total sales (\$1,000).....\$1,101,992							Sensitized, unexposed photographic film.....	166		5	1,656	10.0
	Sales reported by commodity line, total.....	950,832	100.0	4,477	xxx	xxx		Other photographic goods.....	75		(NA)	(NA)	(NA)
								Not reported in detail.....	6,176		11	7,690	80.3
151	Paints, varnishes.....	1,095	0.1	72	14,961	7.3		Other service business equipment, supplies.....	127,769	13.4	757	145,013	88.1
154	Industrial chemicals, acids, gases, etc.....	3,276	0.3	78	18,122	18.1	631	Surgical, medical, hospital equipment, supplies.....	1,096	0.1	37	9,985	11.0
160	Soaps, detergents.....	7,303	0.8	212	41,575	17.6	633	Morticians' goods, undertakers' supplies.....	9,974	1.0	88	10,514	94.9
165	Wrapping paper and paper products....	3,631	0.4	85	19,445	18.7	643	Store, restaurant fixtures and equipment, n.e.c.....	1,550	0.2	37	6,600	23.5
230	Piece goods and domestics.....	6,088	0.6	26	9,041	67.3		Iron and steel pipe, tubes.....	1,112	0.1	9	4,933	22.5
								Second-hand merchandise.....	1,183	0.1	35	7,541	15.7
300	Furniture and fixtures.....	1,098	0.1	46	9,218	11.9	680	Leather.....	2,667	0.3	51	14,615	18.2
	Household furniture.....	12		4	662	1.8		Luggage, saddlery, harness.....	1,071	0.1	53	12,682	8.4
	Office furniture (wooden, metal)....	275		4	1,054	26.1	750	Commodities, n.e.c.....	37,974	4.0	(NA)	(NA)	(NA)
	Public-building furniture.....	29		5	637	4.6	812	Labor, service and rental receipts....	3,993	0.4	227	38,840	10.3
	Store and restaurant furniture.....	43		10	713	6.0							
	Professional furniture.....	61		6	756	8.1	902						
	Other furniture and fixtures.....	171		(NA)	(NA)	(NA)							
	Not reported in detail.....	507		13	3,992	12.7	975						
360	Automotive parts, supplies, etc.....	3,003	0.3	71	15,911	18.9		TRANSPORTATION EQUIPMENT DISTRIBUTORS					
401	Generation, transmission, other apparatus and equipment.....	1,816	0.2	45	26,706	6.8		All establishments (number)....1,004					
450	Hardware.....	1,380	0.1	33	10,416	13.2		Total sales (\$1,000).....\$376,048					
								Sales reported by commodity line, total.....	321,885	100.0	828	xxx	xxx
530	General purpose industrial machinery, equipment.....	1,262	0.1	51	17,677	7.1	151	Paints, varnishes.....	1,218	0.4	35	21,220	5.7
540	Metalworking machinery, equipment (except welding).....	2,520	0.3	41	19,659	12.8	350	Motor vehicles.....	413	0.1	7	2,553	16.2
550	Welding machinery, equipment, supplies	160,098	16.8	895	173,231	92.4	360	Automotive parts, supplies, etc.....	2,373	0.7	26	15,124	15.7
	Gas welding supplies and equipment (including gases).....	67,810		593	112,849	60.1		Automotive parts and accessories... Other automotive parts, supplies, etc.....	1,441		17	11,374	12.7
	Arc welding supplies and equipment. Resistance welding supplies, equipment.....	40,387		556	116,795	34.6		Not reported in detail.....	101		(NA)	(NA)	(NA)
	Not reported in detail.....	8,765		119	39,873	22.0	400	Electrical wiring supplies, construction materials.....	831		6	3,134	26.5
		43,136		264	45,236	95.4		Electric lamps.....	466	0.1	17	17,950	2.6
560	Special industry machinery, equipment. Food processing machinery.....	4,019	0.4	66	17,907	22.4		Other electrical wiring supplies, construction materials.....	94		8	6,651	1.4
	Dairy, milk products machinery, equipment.....	246		5	571	43.1		Not reported in detail.....	318		(NA)	(NA)	(NA)
	Woodworking machinery.....	68		4	385	17.7	401	Generation, transmission, other apparatus and equipment.....	54		7	10,235	0.5
	Shoe, shoe repair machinery.....	467		9	3,533	13.2	450	Hardware.....	831	0.3	20	9,767	8.5
	Oil well, oil refining machinery, equipment.....	132		16	2,948	4.5	460	Plumbing, heating equipment, supplies. Farm, dairy machinery.....	2,200	0.7	23	12,716	17.3
	Miscellaneous special purpose machinery, equipment.....	1,898		4	3,907	48.6	510	Construction, mining, excavating machinery and equipment.....	882	0.3	14	14,650	6.0
	Not reported in detail.....	1,155		(NA)	(NA)	(NA)	520	Cranes and shovels.....	1,207	0.4	13	5,457	22.1
		53		3	286	18.5		Other construction, mining, excavating machinery and equipment....	2,711	0.8	22	21,495	12.6
570	Industrial equipment, supplies.....	8,761	0.9	140	45,984	19.1	530	Not reported in detail.....	384		4	4,122	9.3
	Abrasives, abrasive materials.....	907		70	21,155	4.3			2,214		(NA)	(NA)	(NA)
	Industrial diamonds, natural, crude	23		5	2,768	0.8			113		3	1,234	9.2
	Industrial leather, belting, packing.....	132		8	3,642	3.6							
	Mechanical rubber goods.....	371		5	9,408	3.9							
	Rope, cordage, twine.....	2,503		14	7,003	35.7							
	Valves and fittings (except plumbing).....	91		13	3,131	2.9							
	Miscellaneous industrial equipment supplies.....	2,252		51	14,502	15.5							
	Not reported in detail.....	2,482		22	7,179	34.6							
600	Shoe repair and resole materials.....	98,957	10.4	436	106,075	93.3							
	Leather, sole and heel.....	10,132		158	28,553	35.5							
	Rubber and other soles and heels....	11,246		150	25,428	44.2							
	Findings used in shoe repair.....	6,033		149	24,737	24.4	540	Metalworking machinery, equipment (except welding).....	378	0.1	13	8,693	4.3
	Findings and merchandise for resale	5,494		129	21,467	25.6		Machine tools, equipment.....	289		8	7,283	4.0
	Not reported in detail.....	66,052		248	70,443	93.8		Other metalworking machinery, equipment (except welding).....	28		(NA)	(NA)	(NA)
								Not reported in detail.....	61		3	755	8.1
610	Beauty, barber shop equipment, supplies.....	120,033	12.6	777	121,228	99.0	560	Special industry machinery, equipment. Industrial equipment, supplies.....	1,954	0.6	13	23,339	8.4
	Equipment (furniture, hydraulic chairs, dryers, etc.....	15,215		453	76,365	19.9		Abrasives, abrasive materials.....	5,812	1.8	59	36,067	16.1
	Supplies.....	69,740		514	84,477	82.6	570	Mechanical rubber goods.....	96		8	5,709	1.7
	Not reported in detail.....	35,078		252	35,488	98.8		Rope, cordage, twine.....	132		9	5,986	2.2
611	Laundry, dry cleaning equipment, supplies.....	123,786	13.0	421	139,787	88.6		Valves and fittings (except plumbing).....	987		25	15,575	6.3
612	Tailors' supplies.....	7,346	0.8	77	15,441	47.6		Other industrial equipment, supplies.....	909		14	16,645	5.5
620	Upholsterers' supplies.....	72,103	7.6	209	79,018	91.2		Not reported in detail.....	1,664		(NA)	(NA)	(NA)
621	Janitors' supplies.....	97,975	10.3	749	142,603	68.7			2,024		12	5,893	34.3
630	Photographic goods.....	36,893	3.9	82	45,021	81.9							
	Projection apparatus.....	754		10	2,584	29.2	571	Railroad transportation equipment.....	45,378	14.1	78	53,104	85.5

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

Table 6A—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per- cent dis- tri- bu- tion ¹	Number	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con.													
572	Marine propulsion machinery, equipment, parts.....	77,515	24.1	296	108,340	71.5		Iron and steel products (flat)—Con.					
580	Aircraft, parts and accessories.....	132,571	41.2	374	150,218	88.3		Strip (hot, cold-rolled).....	46,418		328	610,382	7.6
	Aircraft and airframes.....	17,727		56	25,037	70.8		Sheets (cold-rolled).....	69,392		418	736,033	9.4
	Aircraft parts, supplies, etc.....	53,585		250	79,843	67.1		Sheets (hot-rolled).....	53,151		452	736,444	7.2
	Not reported in detail.....	61,259		113	65,394	93.7		Black plate.....	11,486		72	118,756	9.7
581	Miscellaneous transportation equipment (except automotive).....	18,120	5.6	66	24,225	74.8		Sheets (galvanized, otherwise coated).....	60,110		370	702,589	8.6
631	Other service business equipment, supplies.....	622	0.2	5	1,441	43.2		Tin plate, terneplate.....	33,103		112	213,035	15.5
710	Iron and steel products (semi-finished).....	638	0.2	11	7,316	8.7		Fabricated and structural plate products.....	29,701		107	238,846	12.4
730	Iron and steel wire, wire products....	1,036	0.3	25	15,405	6.7	730	Other iron and steel products (flat).....	6,270		(NA)	(NA)	(NA)
740	Iron and steel finished products except flat, wire, etc.....	382	0.1	10	4,406	8.7		Not reported in detail.....	110,070		301	203,389	54.1
750	Iron and steel pipe, tubes.....	487	0.2	6	8,623	5.6		Iron and steel wire, wire products....	92,115	4.8	568	694,616	13.3
812	Second-hand merchandise.....	2,350	0.7	15	10,193	23.1		Plain wire.....	8,038		130	212,512	3.8
900	Toys, games, athletic goods.....	984	0.3	10	6,728	14.6		Galvanized and other coated wire...	4,061		103	164,057	2.5
975	Commodities, n.e.c.....	13,791	4.3	(NA)	(NA)	(NA)		Nails and staples.....	18,245		149	187,906	9.7
	Labor, service and rental receipts....	4,453	1.4	85	44,044	10.1		Barb and twisted wire.....	3,352		67	107,639	3.1
IRON, STEEL AND PRODUCTS DISTRIBUTORS													
	All establishments (number)....2,693							Woven and welded wire fence, fence posts.....	10,434		97	118,176	8.8
	Total sales (\$1,000)....\$2,174,276							Wire rope and strand.....	17,091		117	125,593	13.6
	Sales reported by commodity line, total.....	1,909,538	100.0	2,352	xxx	xxx	740	Bale ties.....	1,619		48	65,416	2.5
450	Hardware.....	14,171	0.7	135	181,034	7.8		Reinforcement mesh.....	8,607		163	370,759	2.3
460	Plumbing, heating equipment, supplies.	18,010	0.9	125	122,916	14.7		Not reported in detail.....	20,668		166	103,903	19.9
510	Farm, dairy machinery.....	2,449	0.1	30	19,684	12.4		Iron and steel finished products except flat, wire, etc.....	415,441	21.8	920	1,038,141	40.0
	Land preparation, planting, cultivating machinery and parts.....	171		4	3,796	4.5		Rails, tie plates, rail joints, etc.....	9,707		66	142,919	6.8
	Irrigation equipment.....	346		11	6,736	5.1		Bars (except reinforcement bars), bar-size shapes, hot-rolled.....	85,467		415	704,725	12.1
	Other farm, dairy machinery.....	1,502		(NA)	(NA)	(NA)		Bars, bar-size shapes, cold finished.....	58,235		311	656,818	8.9
	Not reported in detail.....	430		8	4,262	10.1		Concrete reinforcement bars.....	63,713		281	530,414	12.0
530	General purpose industrial machinery, equipment.....	5,090	0.3	100	95,849	5.3		Tool steel bars.....	14,299		154	238,872	6.0
	Compressors, pumps.....	621		36	21,275	2.9		Structural shapes (except bar-size shapes).....	97,092		378	651,194	14.9
	Crushing, pulverizing, screening machinery and equipment.....	15		6	4,044	0.4	750	Piling, bearing piles.....	4,243		31	55,532	7.6
	Conveyors, conveying equipment....	480		18	14,708	3.3		Steel containers.....	6,220		36	36,638	17.0
	Cranes, derricks, hoists, winches...	275		19	12,487	2.2		Other iron and steel finished products except flat, wire, etc....	9,315		(NA)	(NA)	(NA)
	Industrial trucks, tractors, trailers, stokers.....	84		7	4,398	1.9		Not reported in detail.....	67,150		251	125,099	53.7
	Mechanical power transmission equipment (nonelectric).....	416		20	13,586	3.1	760	Iron and steel pipe, tubes.....	184,110	9.6	526	813,851	22.6
	Other general purpose industrial machinery, equipment.....	837		(NA)	(NA)	(NA)	751	Other carbon steel products.....	46,379	2.4	173	413,769	11.2
	Not reported in detail.....	2,362		42	59,008	4.0		Alloy steel.....	121,891	6.4	349	646,899	18.8
550	Welding machinery equipment, supplies (including gases).....	2,675	0.1	87	166,526	1.6		Bars, hot-rolled.....	21,169		170	450,116	4.7
560	Special industry machinery, equipment.	13,261	0.7	75	67,002	19.8		Bars, cold-finished.....	14,110		146	395,239	3.6
	Oil well, oil refining machinery, equipment.....	11,483		45	41,948	27.4		Tool steel bars.....	16,012		103	268,324	6.0
	Other special industry machinery, equipment.....	722		(NA)	(NA)	(NA)		Pipe and tubes.....	26,282		40	99,899	26.3
	Not reported in detail.....	1,056		15	20,726	5.1		Sheet and strip.....	3,529		50	199,281	1.8
570	Industrial equipment, supplies.....	27,400	1.4	212	274,650	10.0		Other alloy steel.....	8,065		88	310,894	2.6
	Abrasives, abrasive materials.....	2,126		53	117,925	1.8		Not reported in detail.....	32,724		65	55,125	59.4
	Industrial leather, belting, packing.....	95		13	21,749	0.4	770	Stainless steel.....	151,367	7.9	301	657,572	23.0
	Mechanical rubber goods.....	2,907		58	97,124	3.0		Strip.....	8,356		66	200,484	4.2
	Rope, cordage, twine.....	1,923		53	55,165	3.5		Sheets.....	59,941		162	503,564	11.9
	Valves and fittings (except plumbing).....	9,841		105	163,138	6.0		Bars and bar-size shapes.....	26,748		138	443,359	6.0
	Industrial storage batteries.....	292		6	4,452	6.6	780	Other stainless steel.....	38,942		120	414,870	9.4
	Other industrial equipment, supplies.....	7,397		(NA)	(NA)	(NA)		Not reported in detail.....	17,380		47	35,426	49.1
	Not reported in detail.....	2,819		22	21,937	12.9		Nonferrous metals, shapes, forms, etc.	63,333	3.3	321	616,847	10.3
704	Metallic ores, concentrates.....	4,137	0.2	6	21,943	18.9		Copper.....	5,608		114	195,565	2.9
710	Iron and steel products (semi-finished).....	80,222	4.2	324	388,241	20.7		Aluminum.....	27,448		129	304,410	9.0
	Wire rods.....	2,829		34	148,681	1.9		Tin and tin base.....	1,321		18	53,959	2.4
	Rough castings, foundry products...	1,842		20	9,197	20.0		Precious metals.....	1,005		10	32,040	3.1
	Forgings.....	1,990		25	48,858	4.1		Other nonferrous metals.....	12,242		88	283,948	4.3
	Pig iron, ferro alloys.....	4,804		12	25,159	19.1		Not reported in detail.....	15,709		105	67,633	23.2
	Other iron and steel products (semi-finished).....	4,277		(NA)	(NA)	(NA)	781	Building metalwork not elsewhere classified.....	24,573	1.3	83	107,760	22.8
	Not reported in detail.....	64,480		216	134,672	47.9	801	Prepared iron and steel scrap.....	17,441	0.9	155	215,228	8.1
720	Iron and steel products (flat).....	489,043	25.6	996	1,183,699	41.3	802	Unprepared iron and steel scrap.....	2,511	0.1	102	111,777	2.2
	Plates.....	69,342		362	671,967	10.3	812	Second-hand merchandise.....	5,559	0.3	74	25,602	21.7
							884	Petroleum and products.....	2,229	0.1	28	18,501	12.0
							975	Commodities, n.e.c.....	107,396	5.6	(NA)	(NA)	(NA)
								Labor, service and rental receipts...	18,735	1.0	268	402,374	4.7
NONFERROUS METALS DISTRIBUTORS													
	All establishments (number)....542												
	Total sales (\$1,000)....\$1,188,309												
	Sales reported by commodity line, total.....	988,790	100.0	492	xxx	xxx	450	Hardware.....	2,378	0.2	20	73,693	3.2
720	Iron and steel products (flat).....	489,043	25.6	996	1,183,699	41.3	460	Plumbing, heating equipment, supplies.	3,042	0.3	19	16,575	18.4
	Plates.....	69,342		362	671,967	10.3		Plumbing fixtures, equipment.....	926		9	4,026	23.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

COMMODITY LINE SALES

6-19

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	NONFERROUS METALS DISTRIBUTORS—Con.							AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con.					
	Plumbing, heating equipment, supplies—Con.							Automotive parts, supplies, etc.—Con.					
	Other plumbing, heating equipment, supplies.....	985		(NA)	(NA)	(NA)		Tires and tubes.....	1,088		9	15,813	6.9
	Not reported in detail.....	1,131		8	10,517	10.8		Automotive tools and shop equipment	34		5	2,329	1.5
530	General purpose industrial machinery, equipment.....	1,702	0.2	13	139,126	1.2	400	Other automotive supplies.....	190		8	10,712	1.8
550	Welding machinery equipment, supplies.	5,358	0.5	21	149,852	3.6		Not reported in detail.....	632		19	7,727	8.2
570	Industrial equipment, supplies.....	10,554	1.1	46	275,518	3.8	410	Electrical wiring supplies, construc- tion materials.....	1,315	0.2	28	19,856	6.6
	Abrasives, abrasive materials.....	288		6	63,429	0.5	450	Electrical appliances, radio and tele- vision sets.....	7,266	0.9	65	66,998	10.8
	Mechanical rubber goods.....	137		4	13,514	1.0	460	Hardware.....	7,790	1.0	86	80,748	9.6
	Valves and fittings (except plumb- ing).....	3,704		24	106,783	3.5	470	Plumbing, heating equipment, supplies.	782	0.1	14	16,786	4.7
	Other industrial equipment, supplies.....	5,747		(NA)	(NA)	(NA)	501	Air-conditioning equipment.....	672	0.1	16	16,784	4.0
	Not reported in detail.....	678		7	10,012	6.8		Garden machinery and equipment.....	2,208	0.3	30	51,071	4.3
704	Metallic ores, concentrates.....	66,497	6.7	7	203,231	32.7	570	Industrial equipment, supplies.....	3,383	0.4	21	15,837	21.4
710	Iron and steel products (semi-fini- shed).....	3,806	0.4	16	29,478	12.9		Abrasives, abrasive materials.....	247		7	9,532	2.6
720	Iron and steel products (flat).....	13,054	1.3	57	251,148	5.2		Mechanical rubber goods.....	161		4	4,806	3.3
730	Iron and steel wire, wire products....	1,465	0.1	16	69,289	2.1	630	Rope, cordage, twine.....	149		6	4,608	3.2
	Plain wire.....	508		5	48,827	1.0	631	Other industrial equipment, sup- plies.....	2,277		(NA)	(NA)	(NA)
	Galvanized and other coated wire...	730		6	33,622	2.2		Not reported in detail.....	549		8	2,864	19.2
	Other iron and steel wire, wire products.....	128		(NA)	(NA)	(NA)	642	Photographic goods.....	157,259	19.9	357	193,488	81.3
	Not reported in detail.....	99		2	(D)	(D)	643	Other service business equipment, sup- plies.....	4,246	0.5	25	11,607	36.6
740	Iron and steel finished products ex- cept flat, wire, etc.....	11,462	1.2	41	246,881	4.6	644	Scientific optical and ophthalmic in- struments.....	1,137	0.1	6	9,104	12.5
750	Iron and steel pipe, tubes.....	6,357	0.6	22	82,865	7.7	645	Other scientific, professional equip- ment, supplies.....	2,591	0.3	5	13,275	19.5
751	Other carbon steel products.....	1,848	0.2	8	37,750	4.9	720	School equipment, supplies.....	3,106	0.4	48	18,803	16.5
760	Alloy steel.....	3,495	0.4	25	105,476	3.3		Iron and steel products (flat).....	836	0.1	5	8,432	9.9
	Bars, hot-rolled.....	354		6	37,554	0.9	730	Iron and steel wire, wire products....	715	0.1	13	19,510	3.7
	Bars, cold-finished.....	388		13	57,077	0.7	780	Nonferrous metals, shapes, forms, etc.	1,068	0.1	4	7,545	14.2
	Tool steel bars.....	257		5	42,703	0.6	812	Second-hand merchandise.....	1,489	0.2	6	1,711	87.0
	Sheet and strip.....	593		10	26,798	2.2	860	Feeds, including pet foods.....	929	0.1	6	3,324	27.9
	Other alloy steel.....	1,897		(NA)	(NA)	(NA)	885	Books, magazines, printed materials...	529	0.1	43	16,804	3.1
	Not reported in detail.....	6		1	(D)	(D)	890	Jewelry, silverware, trophies.....	4,340	0.6	109	55,948	7.8
770	Stainless steel.....	18,894	1.9	73	312,057	6.1		Clock, watches.....	1,099		38	29,151	3.8
780	Nonferrous metals, shapes, forms, etc.	805,422	81.5	492	988,790	81.5		Costume jewelry.....	877		47	24,706	3.5
	Copper.....	188,270		171	543,734	34.6		Silverware, plated ware.....	249		7	11,120	2.2
	Aluminum.....	177,548		230	443,315	40.1		Other jewelry, silverware, trophies	468		(NA)	(NA)	(NA)
	Tin and tin base.....	88,622		54	244,648	36.2		Not reported in detail.....	1,647		28	13,891	11.9
	Precious metals.....	24,880		34	174,917	14.2	900	Toys, games, athletic goods.....	487,996	61.9	1,509	602,845	80.9
	Other nonferrous metals.....	211,341		156	535,813	39.4		Small arms, ammunition.....	17,954		93	66,399	27.0
	Not reported in detail.....	114,761		156	148,911	77.1		Toys, games.....	184,644		646	265,079	69.7
801	Prepared iron and steel scrap.....	1,290	0.1	19	11,162	11.6		Bicycles.....	39,882		157	116,813	34.1
	Commodities, n.e.c., including labor, service and rental receipts.....	32,166	3.3	(NA)	(NA)	(NA)		Children's vehicles (except bicy- cles).....	5,858		118	96,608	6.1
	IRON, STEEL SCRAP DEALERS (Not analyzed by commodity line)							Athletic goods.....	94,306		382	181,626	51.9
	WASTE MATERIALS DEALERS (Not analyzed by commodity line)							Not reported in detail.....	145,352		365	207,273	70.1
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS						902	Luggage, saddlery, harness.....	888	0.1	28	24,013	3.7
	All establishments (number)....2,514							Commodities, n.e.c.....	46,226	5.9	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$952,711						975	Labor, service and rental receipts...	1,005	0.1	68	30,438	3.3
	Sales reported by commodity line, total.....	788,768	100.0	1,926	xxx	xxx		BOOK, MAGAZINE, NEWSPAPER WHOLESALERS					
								All establishments (number)....1,919					
								Total sales (\$1,000).....\$697,206					
								Sales reported by commodity line, total.....	599,228	100.0	1,500	xxx	xxx
150	Drugs, druggist sundries.....	3,370	0.4	80	30,119	11.2	150	Drugs, druggist sundries.....	2,929	0.5	6	21,554	13.6
151	Paints, varnishes.....	759	0.1	24	20,880	3.6	161	Fountain pens, mechanical pencils....	868	0.1	29	26,773	3.2
161	Fountain pena, mechanical pencils....	1,826	0.2	124	57,308	3.2	162	Stationers', office supplies, artists' materials.....	5,608	0.9	36	43,466	12.9
162	Stationers', office supplies, artists' materials.....	4,888	0.6	101	36,632	13.3	164	Writing and printing paper (including envelopes, fine paper, newsprint, groundwood, etc.).....	2,553	0.4	35	29,308	8.7
164	Writing and printing paper.....	1,600	0.2	70	25,908	6.2	165	Wrapping paper and paper products (in- cluding paper bags, boxes, con- tainers, closures, etc.).....	679	0.1	10	3,152	21.5
165	Wrapping paper and paper products....	2,079	0.3	58	20,502	10.1	302	Kitchen utensils, kitchen tools, mis- cellaneous homewares.....	2,073	0.3	6	20,711	10.0
200	Men's, boys' clothing, furnishings (exc. shoes).....	3,252	0.4	61	38,914	8.4	885	Books, magazines, printed materials...	557,605	93.1	1,500	599,228	93.1
210	Women's, children's, clothing, acces- sories (exc. shoes).....	2,946	0.4	46	36,554	8.1	900	Toys, games, athletic goods.....	5,705	1.0	33	28,132	20.3
230	Piece goods and domestics.....	1,103	0.1	18	14,868	7.4	975	Commodities, n.e.c.....	20,038	3.3	(NA)	(NA)	(NA)
240	Dry goods, notions.....	4,703	0.6	73	43,264	10.9		Labor, service and rental receipts...	1,170	0.2	26	30,552	3.8
300	Furniture and fixtures.....	3,164	0.4	30	24,450	12.9		COAL WHOLESALERS (Not analyzed by commodity line)					
301	China, glassware, crockery.....	5,688	0.7	61	58,609	9.7		FARM SUPPLIES WHOLESALERS					
302	Kitchen utensils, miscellaneous home- wares.....	11,076	1.4	118	86,118	12.9		All establishments (number)....2,347					
310	Floor coverings.....	973	0.1	9	17,879	5.4		Total sales (\$1,000).....\$1,574,642					
360	Automotive parts, supplies, etc.....	3,565	0.5	33	30,985	11.5							
	Automotive parts and accessories...	1,621		9	11,970	13.5							

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
FARM SUPPLIES WHOLESALERS—Con.													
	Sales reported by commodity line, total.....	1,334,973	100.0	1,812	xxx	xxx	975	Commodities, n.e.c.....	17,498	2.5	(NA)	(NA)	(NA)
								Labor, service and rental receipts....	719	0.1	34	11,559	6.2
000	Canned, bottled foods.....	5,147	0.4	29	35,189	14.6		PETROLEUM PRODUCTS DISTRIBUTORS					
030	Frozen foods.....	9,055	0.7	8	44,380	20.4		(Not analyzed by commodity line)					
040	Groceries (except as specified).....	4,977	0.4	59	32,347	15.4		GIFT, ART GOODS, GREETING CARD					
050	Dairy products, ice cream, ices.....	3,488	0.3	36	14,751	23.6		WHOLESALERS					
052	Eggs (fresh, storage).....	3,319	0.2	67	26,714	12.4		(Not analyzed by commodity line)					
060	Poultry.....	3,066	0.2	68	25,268	12.1		FLOWER, BULB, PLANT WHOLESALERS					
070	Fresh fruits, vegetables, berries.....	1,737	0.1	27	10,588	16.4		All establishments (number).....966					
101	Miscellaneous food products.....	1,796	0.1	18	10,698	16.8		Total sales (\$1,000).....\$222,942					
151	Paints, varnishes.....	2,012	0.2	48	107,860	1.9		Sales reported by commodity line, total.....	195,032	100.0	766	xxx	xxx
153	Agricultural chemicals (exc. fertilizer).....	41,844	3.1	375	153,188	27.3		China, glassware, crockery.....	460	0.2	5	2,230	20.6
154	Industrial chemicals, acids, gases, etc.....	7,822	0.6	28	42,218	18.5		Feeds, including pet foods.....	387	0.2	6	2,874	13.5
360	Automotive parts, supplies, etc.....	2,640	0.2	30	72,163	3.7		Flower, bulbs, florists' supplies....	186,315	95.5	766	195,032	95.5
410	Electrical appliances, radio and television sets.....	2,403	0.2	26	65,446	3.7	301	Cut flowers, potted plants.....	94,876		408	113,716	83.4
450	Hardware.....	5,694	0.4	91	83,129	6.8	860	Bulbs, seeds.....	15,644		73	24,654	63.5
501	Garden machinery and equipment.....	2,700	0.2	63	57,899	4.7	870	Nursery stock.....	7,651		64	15,298	50.0
510	Farm, dairy machinery.....	10,987	0.8	130	128,144	8.6		Florists' supplies.....	25,615		295	97,183	26.4
560	Special industry machinery, equipment.....	1,511	0.1	14	62,247	2.4		Not reported in detail.....	42,529		184	44,120	96.4
570	Industrial equipment, supplies.....	2,351	0.2	57	35,581	6.6		Seeds (field and vegetable).....	3,446	1.8	23	15,517	22.2
701	Bituminous coal.....	4,049	0.3	36	34,668	11.7		Fertilizer, fertilizer materials.....	498	0.3	13	8,952	5.6
702	Anthracite coal.....	1,761	0.1	16	12,736	13.8		Commodities, n.e.c.....	3,596	1.8	(NA)	(NA)	(NA)
730	Iron and steel wire, wire products.....	8,698	0.7	80	117,260	7.4		Labor, service and rental receipts....	330	0.2	10	2,781	11.9
812	Second-hand merchandise.....	1,941	0.1	23	6,245	31.1	880	MISCELLANEOUS PRODUCTS MERCHANT					
821	Cotton (raw), including lintens.....	1,457	0.1	10	7,605	19.2	882	WHOLESALERS					
822	Grains.....	36,681	2.7	254	175,637	20.9		All establishments (number)....4,076					
841	Other inedible farm products.....	3,306	0.2	48	30,858	10.7		Total sales (\$1,000).....\$3,031,252					
851	Hay, straw, alfalfa.....	7,170	0.5	113	56,796	12.6		Sales reported by commodity line, total.....	2,401,380	100.0	2,671	xxx	xxx
860	Feeds, including pet foods.....	482,720	36.2	888	681,935	70.8		Canned, bottled foods.....	4,104	0.2	45	214,611	1.9
	Poultry feeds mixed at this establishment.....	10,514		143	90,344	11.6		Coffee (green, roasted).....	111,723	4.7	13	347,074	32.2
	Other poultry feeds.....	77,376		294	246,689	31.4		Groceries (except as specified).....	44,463	1.9	36	198,676	22.4
	Livestock feeds mixed at this establishment.....	13,018		135	89,746	14.5		Meats, provisions.....	13,132	0.5	12	130,514	10.1
	Other livestock feeds.....	84,179		325	250,892	33.6	000	Food, beverage basic materials.....	424,311	17.6	202	609,768	69.6
	Other feeds.....	94,180		280	245,385	38.4	010	Malt, malt extract.....	7,227		11	7,510	96.2
	Not reported in detail.....	203,453		378	257,810	78.9		Raw sugar, industrial molasses.....	132,982		10	172,942	76.9
870	Flower, bulbs, florists' supplies.....	6,222	0.5	119	66,316	9.4	040	Sausage casings.....	7,997		17	12,951	61.7
880	Seeds (field and vegetable).....	403,993	30.3	806	608,410	66.4	090	Yeast (brewers, bakers).....	904		6	5,549	16.3
	Field seeds.....	288,248		563	480,315	60.0	100	Other basic food products.....	133,638		45	134,702	99.2
	Vegetable seeds.....	39,820		227	167,702	23.7		Not reported in detail.....	141,563		117	390,222	36.3
	Not reported in detail.....	75,725		204	118,782	63.8		Miscellaneous food products.....	11,409	0.5	42	132,957	8.6
882	Fertilizer, fertilizer materials.....	196,082	14.7	668	503,764	38.9	101	Drugs, druggist sundries.....	13,890	0.6	86	252,681	5.5
883	Vegetable oils (cottonseed, linseed).....	838	0.1	56	15,124	5.5	150	Paints, varnishes.....	4,212	0.2	58	339,723	1.2
884	Petroleum and products.....	9,677	0.7	29	47,459	20.4	154	Industrial chemicals, acids, gases, etc.....	10,932	0.5	44	257,071	4.3
	Commodities, n.e.c.....	53,416	4.0	(NA)	(NA)	(NA)	162	Stationers', office supplies, artists' materials.....	8,686	0.4	75	333,328	2.6
975	Labor, service and rental receipts....	4,413	0.3	145	107,671	4.1	164	Writing and printing paper.....	7,594	0.3	43	148,798	5.1
JEWELRY WHOLESALERS													
	All establishments (number)....2,741						165	Wrapping paper and paper products....	16,597	0.7	93	205,135	8.1
	Total sales (\$1,000).....\$825,459						200	Men's, boys' clothing, furnishings (exc. shoes).....	11,468	0.5	88	222,522	5.2
	Sales reported by commodity line, total.....	710,993	100.0	2,295	xxx	xxx	210	Women's, children's clothing, accessories (exc. shoes).....	20,263	0.8	88	271,408	7.5
161	Fountain pens, mechanical pencils.....	884	0.1	50	34,558	2.6	230	Piece goods and domestics.....	16,127	0.7	108	217,901	7.4
162	Stationers', office supplies, artists' materials.....	1,091	0.2	4	4,783	22.8	240	Dry goods, notions.....	19,769	0.8	108	209,532	9.4
240	Dry goods, notions.....	823	0.1	9	4,596	17.9	241	Other textile products.....	157,698	6.6	484	296,890	53.1
301	China, glassware, crockery.....	1,183	0.2	26	17,654	6.7	300	Furniture and fixtures.....	12,540	0.5	68	288,970	4.3
302	Kitchen utensils, miscellaneous home-ware.....	3,007	0.4	32	26,786	11.2	301	China, glassware, crockery.....	9,012	0.4	94	223,170	4.0
410	Electrical appliances, radio and television sets.....	11,077	1.6	91	60,118	18.4	302	Kitchen utensils, miscellaneous home-ware.....	24,824	1.0	119	335,390	7.4
570	Industrial equipment, supplies.....	7,073	1.0	13	17,189	41.1	303	Musical instruments, phonographs, records.....	123,046	5.1	385	250,746	49.1
890	Jewelry, silverware, trophies.....	661,701	93.1	2,295	710,993	93.1	310	Floor coverings.....	2,602	0.1	33	89,884	2.9
	Clocks, watches.....	105,475		638	237,016	44.5	360	Automotive parts, supplies, etc.....	16,982	0.7	55	291,550	5.8
	Watch parts.....	23,389		248	86,893	26.9	400	Electrical wiring supplies, construction materials.....	4,365	0.2	46	247,788	1.8
	Costume jewelry.....	113,905		735	233,816	48.7	410	Hardware.....	22,887	1.0	124	428,570	5.3
	Precious stones (cut).....	181,651		678	272,213	66.7	450	Garden machinery and equipment.....	11,305	0.5	116	161,839	3.1
	Silverware, plated ware.....	25,966		289	119,228	21.8	501	Farm, dairy machinery.....	3,591	0.1	35	161,903	2.2
	Jewelry findings.....	8,518		153	47,687	17.9	510	Special industry machinery, equipment.....	3,224	0.1	31	243,333	1.3
	Other jewelry items.....	103,630		716	233,114	44.5	560	Industrial equipment, supplies.....	3,606	0.2	20	174,659	2.1
	Not reported in detail.....	99,167		407	109,120	90.9	570	School equipment, supplies.....	4,540	0.2	34	211,431	2.1
900	Toys, games, athletic goods.....	2,748	0.4	41	18,195	15.1	645	Metallic ores, concentrates.....	2,522	0.1	20	28,961	8.7
	Small arms, ammunition.....	285		5	2,619	10.9	701	Nonferrous metals, shapes, forms, etc.....	183,409	7.6	59	259,953	70.6
	Toys, games.....	1,149		23	10,140	11.3	780	Scrap metals (nonferrous).....	26,501	1.1	13	169,290	15.7
	Bicycles.....	113		6	3,279	3.4	804	Scrap metals (ferrous).....	2,509	0.1	7	32,699	7.7
	Athletic goods.....	515		10	7,298	16.2	812	Second-hand merchandise.....	19,029	0.8	104	27,415	69.4
	Not reported in detail.....	686		12	4,223	9.5	821	Cotton (raw), including lintens.....	3,012	0.1	6	213,265	1.5
901	Leather.....	1,746	0.2	40	18,403	4.2							
902	Luggage, saddlery, harness.....	1,443	0.2	61	34,583	4.2							

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

COMMODITY LINE SALES

6-21

Table 6A.—MERCHANT WHOLESALERS: 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per cent distribution ¹	Number	Total sales, all commodity lines				Amount	Per cent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.							MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS--Con.					
841	Other inedible farm products.....	26,178	1.1	16	329,110	8.0		Toys, games, athletic goods—Con.					
860	Feeds, including pet foods.....	9,165	0.4	24	233,921	3.9		Athletic goods.....	5,594		57	226,157	2.5
882	Fertilizer, fertilizer materials.....	6,692	0.3	16	212,880	3.1		Not reported in detail.....	8,965		34	55,412	16.2
883	Vegetable oils (cottonseed, linseed)..	54,513	2.3	19	175,349	31.1							
884	Petroleum and products.....	45,594	1.9	31	188,192	24.2							
885	Books, magazines, printed materials...	3,226	0.1	37	102,756	3.1	901	Leather.....	84,061	3.5	320	206,111	40.8
890	Jewelry, silverware, trophies.....	11,935	0.5	96	176,448	6.8	902	Luggage, saddlery, harness.....	14,768	0.6	97	76,037	19.4
900	Toys, games, athletic goods.....	42,807	1.8	142	346,762	12.5	903	Industrial yarns.....	189,667	7.9	202	207,125	91.6
	Small arms, ammunition.....	483		21	79,621	0.6	911	Logs, piles, poles, posts, etc.....	170,871	7.1	374	301,557	56.7
	Toys, game.....	19,695		83	149,819	13.1	921	Lumber (rough, dressed, finished)....	12,747	0.5	55	141,076	9.0
	Bicycles.....	2,534		44	132,537	1.9	941	Veneer, other wood products.....	2,831	0.1	13	17,459	16.2
	Children's vehicles (except bicycles).....							Commodities, n.e.c.....	347,701	14.3	(NA)	(NA)	(NA)
		635		26	86,509	0.7	975	Labor, service and rental receipts...	2,740	0.1	76	139,145	2.0

D Withheld to avoid disclosure. NA Not available. n.e.c. Not elsewhere classified. xxx Not applicable. Z Less than \$500. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of Col.4
		Amount	Per- cent dis- tri- bu- tion	Number	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
FARM PRODUCTS (RAW MATERIALS) MERCHANTS													
New England Division													
All establishments (number).....222													
Total sales (\$1,000).....\$384,835													
Sales reported by commodity line, total.....													
		372,915	100.0	210	xxx	xxx							
080	Peanuts.....	524	0.1	7	917	57.1	080	Peanuts.....	2,463	0.2	10	3,437	71.7
821	Cotton (raw) including linters.....	53,594	14.4	12	53,621	99.9	821	Cotton (raw) including linters.....	2,735	0.2	5	3,482	78.5
822	Grains.....	7,944	2.1	6	10,365	76.6	822	Grains.....	988,855	69.3	290	1,035,647	95.5
823	Hides, skins, pelts.....	3,172	0.9	11	4,610	68.8	823	Hides, skins, pelts.....	16,308	1.1	44	25,084	65.0
830	Livestock.....	1,770	0.5	18	3,299	53.7	830	Livestock.....	339,120	23.7	208	349,769	97.0
	Cattle, calves.....	1,274		8	1,529	83.3		Cattle, calves.....	180,032		106	209,893	85.8
	Other livestock.....	167		(NA)	(NA)	(NA)		Sheep, lamb.....	1,721		18	10,336	16.7
	Not reported in detail.....	329		8	1,709	19.3		Hogs.....	59,709		58	114,826	52.0
831	Tobacco (leaf).....	9,501	2.5	10	9,817	96.8		Other livestock.....	1,465		10	9,175	16.0
								Not reported in detail.....	96,193		68	99,939	96.3
840	Wool, mohair (raw, tops, noils).....	287,085	77.0	140	288,238	99.6	840	Wool, mohair (raw, tops, noils).....	7,454	0.5	27	21,038	35.4
	Raw wool.....	111,511		81	195,988	56.9	841	Other inedible farm products.....	18,901	1.3	30	41,207	45.9
	Wool tops, noils.....	121,331		61	180,977	67.0	851	Hay, straw, alfalfa.....	2,220	0.2	21	8,969	24.8
	Not reported in detail.....	54,243		44	54,515	99.5							
841	Other inedible farm products.....	2,793	0.7	6	5,042	55.4	860	Feeds, including pet foods.....	19,161	1.3	106	114,591	16.7
851	Hay, straw, alfalfa.....	2,077	0.6	7	3,062	67.8		Poultry feeds mixed at this estab- lishment.....	5,288		20	35,956	14.7
860	Feeds, including pet foods.....	752	0.2	4	6,649	11.3		Other poultry feeds.....	511		24	18,023	2.8
	Commodities, n.e.c., including labor, service and rental receipts.....	3,703	1.0	(NA)	(NA)	(NA)		Livestock feeds mixed at this es- tablishment.....	1,099		20	19,496	5.6
								Other livestock feeds.....	2,369		29	39,224	6.0
								Other feeds.....	1,426		13	15,007	9.5
								Not reported in detail.....	8,468		59	50,811	16.7
							880	Seeds (field and vegetable).....	2,110	0.1	67	48,172	4.4
							882	Fertilizer, fertilizer materials.....	2,964	0.2	66	66,206	4.5
							975	Commodities, n.e.c.	7,281	0.5	(NA)	(NA)	(NA)
								Labor, service and rental receipts....	18,303	1.3	94	430,568	4.3
Middle Atlantic Division													
All establishments (number).....740													
Total sales (\$1,000).....\$1,944,315													
Sales reported by commodity line, total.....													
		1,900,172	100.0	657	xxx	xxx							
000	Canned, bottled foods.....	1,752	0.1	4	12,557	14.0							
080	Peanuts.....	10,861	0.6	18	93,378	11.6							
570	Industrial equipment, supplies.....	12,418	0.7	7	250,155	5.0							
812	Second-hand merchandise.....	4,870	0.3	5	243,994	2.0							
821	Cotton (raw), including linters.....	34,361	1.8	27	522,935	6.6							
822	Grains.....	1,048,228	55.2	71	1,238,621	84.6							
823	Hides, skins, pelts.....	171,772	9.0	290	190,038	90.4							
830	Livestock.....	15,250	0.8	50	16,800	90.8	080	Peanuts.....	26,875	3.9	43	29,257	91.9
831	Tobacco (leaf).....	38,380	2.0	37	40,213	95.4	821	Cotton (raw) including linters.....	370,768	53.6	121	376,999	98.3
840	Wool, mohair (raw, tops, noils).....	145,425	7.7	94	196,890	73.9	822	Grains.....	61,743	8.9	28	69,454	88.9
	Raw wool.....	95,678		56	142,123	67.3	823	Hides, skins, pelts.....	5,765	0.8	18	6,817	84.6
	Wool tops, noils.....	15,019		29	56,039	26.8	830	Livestock.....	37,698	5.5	55	39,293	95.9
	Not reported in detail.....	34,728		30	42,340	82.0	831	Tobacco (leaf).....	170,900	24.7	115	199,781	85.5
							841	Other inedible farm products.....	1,160	0.2	12	1,703	68.1
841	Other inedible farm products.....	204,104	10.7	85	944,801	21.6	851	Hay, straw, alfalfa.....	2,438	0.4	14	6,840	35.6
851	Hay, straw, alfalfa.....	3,836	0.2	26	7,409	51.8	860	Feeds, including pet foods.....	2,199	0.3	20	17,623	12.5
860	Feeds, including pet foods.....	18,932	1.0	11	129,319	14.6	880	Seeds (field and vegetable).....	2,966	0.1	14	17,070	5.7
881	Oil seeds, oil nuts, oil kernels.....	32,651	1.7	8	330,358	9.9	882	Fertilizer, fertilizer materials.....	1,743	0.3	22	23,397	7.4
882	Fertilizer, fertilizer materials.....	4,032	0.2	8	248,991	1.6		Commodities, n.e.c.	7,922	1.1	(NA)	(NA)	(NA)
	Commodities, n.e.c.	146,117	7.7	(NA)	(NA)	(NA)	975	Labor, service and rental receipts....	1,272	0.2	24	64,075	2.0
975	Labor, service and rental receipts....	7,183	0.4	28	528,820	1.4							
East North Central Division													
All establishments (number).....612													
Total sales (\$1,000).....\$1,468,725													
Sales reported by commodity line, total.....													
		1,386,783	100.0	492	xxx	xxx							
000	Canned, bottled foods.....	1,570	0.1	6	8,331	18.8	080	Peanuts.....	4,329	0.4	13	5,422	79.8
060	Poultry.....	3,158	0.2	4	25,390	12.4	821	Cotton (raw) including linters.....	806,984	75.2	163	872,574	92.5
080	Peanuts.....	13,675	1.0	16	15,353	89.1	822	Grains.....	114,550	10.7	30	120,403	95.1
821	Cotton (raw) including linters.....	5,400	0.4	6	6,011	89.8	823	Hides, skins, pelts.....	4,119	0.4	10	5,432	75.8
822	Grains.....	915,450	66.0	201	953,348	96.0	830	Livestock.....	57,980	5.4	33	62,120	93.3
823	Hides, skins, pelts.....	102,113	7.4	72	113,581	89.9		Cattle, calves.....	20,294		14	33,918	59.8
830	Livestock.....	259,323	18.7	147	288,771	89.8		Hogs.....	9,714		10	26,924	36.1
	Cattle, calves.....	146,631		66	170,529	86.0		Other livestock.....	2,466		(NA)	(NA)	(NA)
	Sheep, lambs.....	10,289		19	74,007	13.9		Not reported in detail.....	25,506		15	26,015	98.0
	Hogs.....	66,326		42	116,511	56.9	831	Tobacco (leaf).....	67,328	6.3	34	68,878	97.7
	Other livestock.....	3,692		11	6,808	54.2	860	Feeds, including pet foods.....	1,976	0.2	15	22,160	8.9
	Not reported in detail.....	32,385		55	75,044	43.2	880	Seeds (field and vegetable).....	2,263	0.2	9	21,070	10.7
831	Tobacco (leaf).....	1,983	0.1	10	1,983	100.0	882	Fertilizer, fertilizer materials.....	5,478	0.5	11	19,236	28.5
840	Wool, mohair (raw, tops, noils).....	4,507	0.3	21	14,537	31.0		Commodities, n.e.c.	6,452	0.6	(NA)	(NA)	(NA)
841	Other inedible farm products.....	27,774	2.0	44	76,230	36.4	975	Labor, service and rental receipts....	2,076	0.2	21	45,961	4.5
851	Hay, straw, alfalfa.....	2,306	0.2	22	13,295	17.3	West South Central Division						
860	Feeds, including pet foods.....	9,089	0.7	72	99,968	9.1	All establishments (number).....462						
880	Seeds (field and vegetable).....	4,726	0.3	52	72,755	6.5	Total sales (\$1,000).....\$1,397,062						
882	Fertilizer, fertilizer materials.....	2,007	0.1	54	68,636	2.9	Sales reported by commodity line, total.....						
	Commodities, n.e.c.	27,445	2.0	(NA)	(NA)	(NA)			1,293,192	100.0	394	xxx	xxx
975	Labor, service and rental receipts....	6,257	0.5	54	380,180	1.6	041	Other groceries, food specialties.....	2,349	0.2	9	10,834	21.7

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-23

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	FARM PRODUCTS (RAW MATERIALS) MERCHANTS—Con. West South Central Division—Con.							GENERAL-LINE GROCERY WHOLESALERS—Con. Middle Atlantic Division—Con.					
								Sales reported by commodity line, total.....	690,921	100.0	273	xxx	xxx
070	Fresh fruits, vegetables, berries.....	2,375	0.2	5	7,357	32.3							
080	Peanuts.....	8,957	0.7	20	10,017	89.4							
821	Cotton (raw) including linters.....	997,754	77.2	180	1,006,121	99.2	000	Canned, bottled foods.....	243,950	35.3	273	690,921	35.3
822	Grains.....	147,531	11.4	93	187,006	78.9		Canned baby foods.....	5,521		114	366,751	1.5
823	Hides, skins, pelts.....	10,151	0.8	24	12,389	81.9		Canned fruits, fruit juices.....	46,716		164	463,740	10.1
								Canned vegetables, vegetable juices	58,141		163	427,265	13.6
830	Livestock.....	63,430	4.9	44	64,436	98.4		Canned fish, seafood.....	18,227		199	450,916	4.0
	Cattle, calves.....	31,261		22	35,295	88.6		Canned meats.....	10,091		155	450,045	2.2
	Hogs.....	3,386		6	11,755	28.8		Canned milk.....	13,825		158	459,531	3.0
	Other livestock.....	1,797		(NA)	(NA)	(NA)		Other canned, bottled foods.....	28,415		132	420,097	6.8
	Not reported in detail.....	26,986		20	27,991	96.4		Not reported in detail.....	63,014		89	163,672	38.5
840	Wool, mohair (raw, tops, noils).....	2,640	0.2	10	8,463	31.2	010	Coffee (green, roasted).....	53,863	7.8	249	616,609	8.7
841	Other inedible farm products.....	10,018	0.8	20	56,858	17.6							
851	Hay, straw, alfalfa.....	2,624	0.2	11	6,172	42.5	020	Confectionery.....	13,789	2.0	193	511,654	2.7
860	Feeds, including pet foods.....	3,619	0.3	38	27,166	13.3		Candy, including chocolates.....	6,811		117	375,549	1.8
881	Oil seeds, oil nuts, oil kernels.....	27,668	2.1	33	48,176	57.4		Cheewing gum.....	1,527		74	281,455	0.5
882	Fertilizer, fertilizer materials.....	1,440	0.1	18	55,664	2.6		Fountain fruits, syrups, potato chips, etc.....	1,127		33	145,730	0.8
	Commodities, n.e.c.....	7,014	0.5	(NA)	(NA)	(NA)		Not reported in detail.....	4,324		65	125,589	3.4
975	Labor, service and rental receipts....	5,622	0.4	72	99,101	5.7							
	Mountain Division						030	Frozen foods.....	23,907	3.5	82	297,306	8.0
	All establishments (number).....139							Frozen fruits, juices.....	3,993		25	138,731	2.9
	Total sales (\$1,000).....\$162,341							Frozen vegetables.....	5,570		24	137,671	4.0
	Sales reported by commodity line, total.....	157,169	100.0	117	xxx	xxx		Frozen fish, seafood.....	1,116		20	111,823	1.0
								Other frozen foods.....	1,901		21	129,794	1.5
								Not reported in detail.....	11,327		53	142,756	7.9
080	Peanuts.....	738	0.5	4	2,898	25.5	040	Groceries (except as specified).....	187,220	27.1	273	690,921	27.1
821	Cotton (raw) including linters.....	39,347	25.0	9	39,347	100.0		Flour, related products.....	19,031		157	456,496	4.2
822	Grains.....	29,423	18.7	30	33,644	87.5		Sugar (refined).....	31,358		164	470,861	6.7
823	Hides, skins, pelts.....	6,581	4.2	22	15,821	41.6		Oleomargarine, butter substitutes..	4,385		83	274,517	1.6
830	Livestock.....	57,251	36.4	35	57,811	99.0		Cooking oils, vegetable shortening.	10,176		152	415,767	2.4
	Cattle, calves.....	39,523		20	40,033	98.7		Bakery products.....	3,144		53	22,443	14.0
	Other livestock.....	3,368		(NA)	(NA)	(NA)		Tea.....	5,739		148	429,770	1.3
	Not reported in detail.....	14,360		11	14,655	98.0		Dried fruits.....	4,234		133	405,094	1.0
840	Wool, mohair (raw, tops, noils).....	8,752	5.6	10	14,310	61.2		Other groceries: pickles, jams, breakfast cereals, sauces, etc....	45,574		150	449,351	10.1
841	Other inedible farm products.....	2,188	1.4	9	7,011	31.2		Not reported in detail.....	63,579		88	184,382	34.5
851	Hay, straw, alfalfa.....	2,551	1.6	11	3,295	77.4	050	Dairy products, ice cream, ices.....	23,466	3.4	96	327,899	7.2
860	Feeds, including pet foods.....	1,623	1.0	18	19,433	8.4		Butter.....	8,128		39	180,137	4.5
	Poultry feeds.....	147		(NA)	(NA)	(NA)		Cheese.....	6,413		72	240,376	2.7
	Livestock feeds mixed at this es- tablishment.....	236		4	5,094	4.6		Milk, cream (fluid).....	2,232		4	11,677	19.1
	Other livestock feeds.....	457		7	8,437	5.4		Other dairy products, ice cream, ices.....	417		(NA)	(NA)	(NA)
	Other feeds.....	173		4	5,619	3.1		Not reported in detail.....	6,276		18	69,487	9.0
	Not reported in detail.....	610		9	8,330	7.3	052	Eggs (fresh, storage).....	3,317	0.5	15	67,830	4.9
880	Seeds (field and vegetable).....	954	0.6	12	12,552	7.6	060	Poultry.....	1,277	0.2	10	30,107	4.2
882	Fertilizer, fertilizer materials.....	284	0.2	10	7,625	3.7	070	Fresh fruits, vegetables, berries....	12,198	1.8	32	148,673	8.2
	Commodities, n.e.c.....	5,987	3.8	(NA)	(NA)	(NA)	090	Meats, provisions.....	9,753	1.4	49	175,350	1.6
975	Labor, service and rental receipts....	1,490	0.9	16	14,580	10.2		Fresh meats (except sausages).....	1,793		6	17,368	10.3
	Pacific Division							Cured, boiled, smoked meats.....	1,247		16	27,620	4.5
	All establishments (number).....248							Sausages.....	516		8	10,316	5.0
	Total sales (\$1,000).....\$551,728							Lard.....	1,037		20	91,049	1.1
	Sales reported by commodity line, total.....	477,294	100.0	219	xxx	xxx		Other meat (including game).....	251		4	21,595	1.2
								Not reported in detail.....	4,909		13	52,370	9.4
041	Other groceries, food specialties.....	1,875	0.4	4	3,252	57.7	100	Food, beverage basic materials.....	1,158	0.2	29	64,564	1.8
080	Peanuts.....	1,222	0.3	11	2,076	58.9		Malt, malt extract.....	711		5	15,060	4.7
821	Cotton (raw) including linters.....	151,867	31.8	25	155,034	98.0		Yeast (brewers, bakers).....	10		4	6,355	0.2
822	Grains.....	246,683	51.7	84	265,580	92.9		Other food, beverage basic ma- terials.....	117		(NA)	(NA)	(NA)
823	Hides, skins, pelts.....	24,680	5.2	32	28,833	85.6		Not reported in detail.....	320		4	5,869	5.5
830	Livestock.....	9,885	2.1	26	11,521	85.8	101	Miscellaneous food products.....	3,783	0.5	17	57,019	6.6
	Cattle, calves.....	4,844		9	6,468	74.9	102	Beer, fermented malt liquors.....	1,096	0.2	5	11,140	9.8
	Sheep, lambs.....	322		4	2,660	12.1	103	Soft drinks.....	804	0.1	46	170,425	0.5
	Other livestock.....	707		(NA)	(NA)	(NA)	110	Cigarettes, cigars, tobacco.....	30,434	4.4	129	395,196	7.7
	Not reported in detail.....	4,012		10	4,353	92.2	150	Drugs, druggist sundries.....	2,621	0.4	85	214,310	1.2
840	Wool, mohair (raw, tops, noils).....	5,098	1.1	10	8,668	58.8	160	Soaps, detergents.....	40,728	5.9	199	572,324	7.1
841	Other inedible farm products.....	5,603	1.2	20	14,156	39.6		Toilet soaps.....	4,338		119	331,910	1.3
851	Hay, straw, alfalfa.....	12,260	2.6	30	20,278	60.5		Laundry soaps, chips, powders....	9,515		123	347,361	2.7
860	Feeds, including pet foods.....	4,233	0.9	27	33,720	12.6		Household detergents.....	8,428		116	313,613	2.7
880	Seeds (field and vegetable).....	625	0.1	15	13,029	4.8		Not reported in detail.....	18,447		71	219,360	8.4
882	Fertilizer, fertilizer materials.....	777	0.2	8	10,241	7.6	165	Wrapping paper and paper products....	5,136	0.7	115	216,908	2.4
	Commodities, n.e.c.....	7,379	1.5	(NA)	(NA)	(NA)	860	Feeds, including pet foods.....	3,450	0.5	59	153,060	2.3
975	Labor, service and rental receipts....	5,107	1.1	38	80,502	6.3		Commodities, n.e.c., including labor, service and rental receipts.....	28,971	4.2	(NA)	(NA)	(NA)
	GENERAL-LINE GROCERY WHOLESALERS							East North Central Division					
	New England Division (Not analyzed by commodity lines)							All establishments (number).....493					
	Middle Atlantic Division							Total sales (\$1,000).....\$1,327,713					
	All establishments (number).....460							Sales reported by commodity line, total.....	1,055,245	100.0	323	xxx	xxx
	Total sales (\$1,000).....\$982,744												

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)	
GENERAL-LINE GROCERY WHOLESALERS—Con. East North Central Division—Con.							GENERAL-LINE GROCERY WHOLESALERS—Con. West North Central Division—Con.						
000	Canned, bottled foods.....	320,563	30.4	323	1,055,245	30.4		Canned, bottled foods—Con.					
	Canned baby foods.....	9,103		147	513,495	1.8		Canned meats.....	8,683		177	545,739	1.6
	Canned fruits, fruit juices.....	61,857		197	634,915	9.7		Canned milk.....	8,364		179	542,532	1.5
	Canned vegetables, vegetable juices	75,193		199	647,259	11.6		Other canned, bottled foods.....	13,924		157	492,240	2.8
	Canned fish seafood.....	17,067		182	614,743	2.8		Not reported in detail.....	98,217		44	249,561	39.4
	Canned meats.....	10,230		187	589,028	1.7	010	Coffee (green, roasted).....	39,698	4.8	217	765,713	5.2
	Canned milk.....	13,583		180	613,866	2.2							
	Other canned, bottled foods.....	28,440		164	541,039	5.3	020	Confectionery.....	17,361	2.1	195	699,301	2.5
	Not reported in detail.....	105,090		105	351,097	29.9		Candy, including chocolates.....	9,248		162	471,158	2.0
010	Coffee (green, roasted).....	84,123	8.0	297	978,810	8.6		Cheewing gum.....	2,085		156	460,054	0.5
	Green coffee.....	547		5	49,387	1.1		Fountain fruits, syrups, potato			95	271,189	0.3
	Roasted coffee.....	58,012		207	670,779	8.6		chips, etc.....	824		31	219,172	2.4
	Not reported in detail.....	25,564		84	283,709	9.0		Not reported in detail.....	5,204				
020	Confectionery.....	28,015	2.7	237	773,958	3.6	030	Frozen foods.....	15,599	1.9	98	570,879	2.7
	Candy, including chocolates.....	13,335		158	567,360	2.4							
	Cheewing gum.....	2,130		132	376,415	0.6	040	Groceries (except as specified).....	186,195	22.6	234	824,827	22.6
	Fountain fruits, syrups, potato							Flour, related products.....	22,104		177	503,179	4.4
	chips, etc.....	1,977		52	207,417	1.0		Sugar (refined).....	34,689		185	532,609	6.5
	Not reported in detail.....	10,573		72	189,683	5.6		Oleomargarine, butter substitutes..	5,721		123	433,440	1.3
030	Frozen foods.....	64,082	6.1	66	484,344	13.2		Cooking oils, vegetable shortening.	5,213		167	467,154	1.1
	Frozen fruits, juices.....	14,620		40	329,265	4.4		Bakery products.....	4,426		93	264,593	1.7
	Frozen vegetables.....	14,626		40	339,969	4.3		Tea.....	3,087		172	477,499	0.6
	Frozen fish, seafood.....	5,193		38	324,361	1.6		Dried fruits.....	4,390		160	502,758	0.9
	Other frozen food.....	7,333		34	321,545	2.3		Other groceries: pickles, jams,			171	472,358	8.4
	Not reported in detail.....	22,310		23	139,235	16.0		breakfast cereals, sauces, etc....	39,767		45	286,366	23.3
040	Groceries (except as specified).....	279,070	26.4	323	1,055,245	26.4	050	Dairy products, ice cream, ices.....	39,988	4.8	128	594,169	6.7
	Flour, related products.....	34,173		195	642,157	5.3	052	Eggs (fresh, storage).....	5,990	0.7	8	119,605	5.0
	Sugar (refined).....	38,485		191	601,927	6.4	060	Poultry.....	2,820	0.3	11	135,097	2.1
	Oleomargarine, butter substitutes..	8,479		131	571,207	1.5	062	Fish, seafood (fresh).....	961	0.1	4	54,580	1.8
	Cooking oils, vegetable shortening.	11,310		171	590,139	1.9	070	Fresh fruits, vegetables, berries....	70,528	8.6	105	536,648	13.1
	Bakery products.....	1,954		51	133,959	1.5		Fresh fruits, berries.....	24,222		71	276,375	8.8
	Tea.....	4,612		171	597,076	0.8		Fresh vegetables.....	24,022		81	287,216	8.4
	Dried fruits.....	5,235		154	594,834	0.9		Not reported in detail.....	22,284		24	249,432	8.9
	Other groceries: pickles, jams,						080	Peanuts.....	4,007	0.5	113	389,651	1.0
	breakfast cereals, sauces, etc....	61,114		196	650,590	9.4							
	Not reported in detail.....	113,708		85	302,842	37.5	090	Meats, provisions.....	40,809	4.9	39	315,625	12.9
050	Dairy products, ice cream, ices.....	30,508	2.9	103	518,260	5.9		Fresh meats (except sausages).....	12,288		10	122,274	10.0
	Butter.....	6,584		35	225,002	2.9		Cured, boiled, smoked meats.....	5,410		14	125,877	4.3
	Cheese.....	12,922		86	417,589	3.1		Sausages.....	1,967		10	118,051	1.7
	Ice cream, ices.....	574		7	37,198	1.5		Lard.....	1,341		22	134,999	1.0
	Milk, cream (fluid).....	348		8	24,744	1.4		Other meat (including game).....	1,438		10	118,722	1.2
	Other dairy products.....	593		6	28,089	2.1		Not reported in detail.....	18,365		14	173,193	10.6
	Not reported in detail.....	9,487		15	95,988	9.9	100	Food, beverage basic materials.....	5,078	0.6	78	345,490	1.5
060	Poultry.....	2,149	0.2	16	136,570	1.6	101	Miscellaneous food products.....	8,084	1.0	64	223,832	3.6
070	Fresh fruits, vegetables, berries....	24,338	2.3	56	226,372	10.8	102	Beer, fermented malt liquors.....	1,547	0.2	12	36,934	4.2
080	Peanuts.....	1,415	0.1	78	273,252	0.5	103	Soft drinks.....	1,794	0.2	96	344,806	0.5
090	Meats, provisions.....	13,283	1.3	36	185,460	7.2							
100	Food, beverage basic materials.....	4,190	0.4	36	161,025	2.6	110	Cigarettes, cigars, tobacco.....	46,140	5.6	184	654,024	7.1
101	Miscellaneous food products.....	23,431	2.2	32	162,871	14.4		Cigarettes.....	31,109		144	667,989	6.6
102	Beer, fermented malt liquors.....	1,289	0.1	4	7,703	16.7		Cigars.....	1,168		125	375,160	0.3
								Other tobacco.....	2,029		130	407,932	0.5
								Not reported in detail.....	11,834		33	170,367	6.9
110	Cigarettes, cigars, tobacco.....	68,636	6.5	214	675,555	10.2	111	Smokers' supplies and pipes.....	9,431	1.1	24	109,521	8.6
	Cigarettes.....	39,078		108	428,722	9.1	150	Drugs, druggist sundries.....	3,057	0.4	106	352,087	0.9
	Cigars.....	1,822		93	308,420	0.6							
	Other tobacco.....	2,636		100	307,176	0.9	160	Soaps, detergents.....	33,485	4.1	191	581,229	5.8
	Not reported in detail.....	25,100		95	237,325	10.6		Toilet soaps.....	4,689		160	478,506	1.0
150	Drugs, druggist sundries.....	5,611	0.5	105	410,444	1.4		Laundry soaps, chips, powders....	10,896		157	475,622	2.3
160	Soaps, detergents.....	52,894	5.0	241	732,947	7.2		Household detergents.....	11,697		157	476,776	2.5
	Toilet soaps.....	5,873		134	505,822	1.2		Not reported in detail.....	6,203		28	100,865	6.1
	Laundry soaps, chips, powders....	18,943		137	509,861	3.7	165	Wrapping paper and paper products....	12,549	1.5	162	485,661	2.6
	Household detergents.....	13,009		126	403,562	3.2	302	Kitchen utensils, miscellaneous					
	Not reported in detail.....	15,069		103	213,466	7.1		homewares.....	1,458	0.2	48	144,717	1.0
165	Wrapping paper and paper products....	20,236	1.9	183	593,543	3.4	450	Hardware.....	1,103	0.1	63	169,376	0.7
302	Kitchen utensils, miscellaneous						860	Feeds (mixed and other) including pet					
	homewares.....	3,386	0.3	21	120,055	2.8		foods.....	1,860	0.2	51	173,212	1.1
450	Hardware.....	1,937	0.2	43	142,102	1.4		Commodities, n.e.c.....	9,475	1.1	(NA)	(NA)	(NA)
645	School equipment, supplies.....	1,202	0.1	90	253,596	0.5	975	Labor, service and rental receipts....	861	0.1	8	83,061	1.0
860	Feeds, including pet foods.....	3,893	0.4	65	197,508	2.0							
	Commodities, n.e.c., including labor,												
	service and rental receipts.....	20,994	2.0	(NA)	(NA)	(NA)							
West North Central Division							South Atlantic Division						
All establishments (number).....294							(Not analyzed by commodity line)						
Total sales (\$1,000).....\$946,826							East South Central Division						
Sales reported by commodity							All establishments (number).....352						
line, total.....							Total sales (\$1,000).....\$632,577						
		824,827	100.0	234	xxx	xxx		Sales reported by commodity					
								line, total.....	514,496	100.0	246	xxx	xxx
000	Canned, bottled foods.....	264,889	32.1	234	824,827	32.1	000	Canned, bottled foods.....	164,005	31.9	246	514,496	31.9
	Canned baby foods.....	5,336		159	484,681	1.1		Canned baby foods.....	1,524		97	221,613	0.7
	Canned fruits, fruit juices.....	52,635		182	534,455	9.8		Canned fruits, fruit juices.....	18,674		176	309,705	6.0
	Canned vegetables, vegetable juices	65,456		182	535,282	12.2		Canned vegetables, vegetable juices	36,063		176	309,705	11.6
	Canned fish, seafood.....	12,274		181	533,744	2.3							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-25

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	GENERAL-LINE GROCERY WHOLESALERS—Con.							GENERAL-LINE GROCERY WHOLESALERS—Con.					
	East South Central Division—Con.							West South Central Division—Con.					
	Canned, bottled foods—Con.												
	Canned fish, seafood.....	7,698		173	306,895	2.5	010	Coffee (green, roasted).....	32,042	5.0	269	587,040	5.5
	Canned meats.....	8,263		176	310,061	2.7		Green coffee.....	422		19	24,219	1.7
	Canned milk.....	11,715		174	309,291	3.8		Roasted coffee.....	25,135		219	496,367	5.1
	Other canned, bottled foods.....	7,634		124	247,665	3.1		Not reported in detail.....	6,485		44	79,744	8.1
	Not reported in detail.....	72,434		61	199,843	36.2							
010	Coffee (green, roasted).....	32,633	6.3	224	491,322	6.6	020	Confectionery.....	10,544	1.6	249	563,761	1.9
	Green coffee.....	1,188		26	60,730	2.0		Candy, including chocolates.....	5,222		206	499,022	1.1
	Roasted coffee.....	17,577		167	303,399	5.8		Chewing gum.....	2,204		208	458,773	0.5
	Not reported in detail.....	13,868		53	179,381	7.7		Fountain fruits, syrups, potato chips, etc.....	886		65	179,256	0.5
020	Confectionery.....	11,869	2.3	206	454,432	2.6		Not reported in detail.....	2,232		31	85,797	2.6
030	Frozen foods.....	8,928	1.7	32	153,280	5.8	030	Frozen foods.....	11,947	1.8	37	222,146	5.4
								Frozen fruits, juices.....	1,694		20	143,292	1.2
040	Groceries (except as specified).....	116,988	22.7	246	514,496	22.7		Frozen vegetables.....	1,659		21	145,280	1.1
	Flour, related products.....	23,921		187	319,667	7.5		Frozen fish, seafood.....	871		20	144,478	0.6
	Sugar (refined).....	22,394		186	324,043	6.9		Other frozen foods.....	2,179		18	140,182	1.6
	Oleomargarine, butter substitutes..	2,182		142	253,606	0.9		Not reported in detail.....	5,544		15	75,528	7.3
	Cooking oils, vegetable shortening..	5,070		168	298,435	1.7	040	Groceries (except as specified).....	176,660	27.3	301	646,807	27.3
	Bakery products.....	1,389		107	165,277	0.8		Flour, related products.....	38,460		238	528,585	7.3
	Tea.....	2,831		173	311,767	0.9		Sugar (refined).....	37,250		240	531,754	7.0
	Dried fruits.....	1,786		158	291,374	0.6		Oleomargarine, butter substitutes..	4,271		167	424,921	1.0
	Other groceries: pickles, jams, breakfast cereals, sauces, etc....	14,519		168	303,613	4.8		Cooking oils, vegetable shortening..	17,894		228	512,277	3.5
	Not reported in detail.....	42,896		47	181,372	23.7		Bakery products.....	1,631		100	210,125	0.8
050	Dairy products, ice cream, ices.....	4,403	0.9	135	287,207	1.5		Tea.....	6,264		223	497,138	1.3
052	Eggs (fresh, storage).....	617	0.1	16	76,094	0.8		Dried fruits.....	4,246		219	489,826	0.9
060	Poultry.....	537	0.1	11	28,633	1.9		Other groceries: pickles, jams, breakfast cereals, sauces, etc....	31,459		226	462,224	6.8
070	Fresh fruits, vegetables, berries.....	10,775	2.1	72	173,713	6.2		Not reported in detail.....	35,185		43	91,614	38.4
							050	Dairy products, ice cream, ices.....	4,360	0.7	79	200,035	2.2
090	Meats, provisions.....	16,419	3.2	157	331,345	5.0		Butter.....	350		8	35,348	1.0
	Fresh meats (except sausages).....	1,901		13	24,728	7.7		Cheese.....	2,459		72	181,537	1.4
	Cured, boiled, smoked meats.....	1,946		75	137,303	1.4		Ice cream, ices.....	145		5	26,384	0.5
	Sausages.....	496		39	60,928	0.8		Milk, cream (fluid).....	225		4	25,166	0.9
	Lard.....	5,120		124	232,402	2.2		Other dairy products.....	125		18	51,599	0.2
	Other meat (including game).....	733		23	44,303	1.7		Not reported in detail.....	1,056		4	15,852	6.7
	Not reported in detail.....	6,223		24	83,859	7.4	052	Eggs (fresh, storage).....	1,257	0.2	17	56,443	2.2
100	Food, beverage basic materials.....	2,415	0.5	59	147,259	1.6	070	Fresh fruits, vegetables, berries.....	17,330	2.7	63	188,688	9.2
101	Miscellaneous food products.....	7,675	1.5	33	83,955	9.1		Fresh fruits, berries.....	7,366		43	147,628	5.0
110	Cigarettes, cigars, tobacco.....	50,430	9.8	202	450,553	11.2		Fresh vegetables.....	9,242		52	166,927	5.5
	Cigarettes.....	27,074		146	264,027	10.3		Not reported in detail.....	722		6	16,364	4.4
	Cigars.....	1,035		130	223,724	0.5	090	Meats, provisions.....	8,366	1.3	98	217,003	3.9
	Other tobacco.....	4,528		141	257,998	1.8	100	Food, beverage basic materials.....	1,043	0.2	70	180,006	0.6
	Not reported in detail.....	17,793		55	185,896	9.6	101	Miscellaneous food products.....	9,597	1.5	43	78,360	12.2
150	Drugs, druggist sundries.....	5,700	1.1	136	299,455	1.9	110	Cigarettes, cigars, tobacco.....	51,047	7.9	255	558,904	9.1
160	Soaps, detergents.....	24,808	4.8	204	417,740	5.9		Cigarettes.....	31,883		192	443,015	7.2
	Toilet soaps.....	2,632		149	253,960	1.0		Cigars.....	1,939		165	347,758	0.6
	Laundry soaps, chips, powders.....	5,842		147	247,786	2.4		Tobacco.....	4,578		191	433,832	1.1
	Household detergents.....	7,291		126	233,206	3.1		Not reported in detail.....	12,647		49	100,599	12.6
	Not reported in detail.....	9,043		52	162,670	5.6	150	Drugs, druggist sundries.....	8,138	1.3	200	444,531	1.8
165	Wrapping paper and paper products.....	4,837	0.9	155	280,888	1.7	160	Soaps, detergents.....	44,142	6.8	268	568,410	7.8
240	Dry goods, notions.....	1,257	0.2	48	114,028	1.1		Toilet soaps.....	4,595		208	420,844	1.1
450	Hardware.....	11,142	2.2	143	272,177	4.1		Laundry soaps, chips, powders.....	13,241		215	434,742	3.0
645	School equipment, supplies.....	1,345	0.3	144	263,154	0.5		Household detergents.....	13,823		194	386,559	3.6
								Not reported in detail.....	12,483		49	130,195	9.6
860	Feeds, including pet foods.....	13,921	2.7	162	286,975	4.9	165	Wrapping paper and paper products.....	12,317	1.9	223	452,107	2.7
	Poultry feeds mixed at this establishment.....	434		25	28,046	1.5	301	China, glassware, crockery.....	700	0.1	39	108,259	0.6
	Other poultry feeds.....	2,216		98	145,631	1.5	302	Kitchen utensils, miscellaneous homewares.....	1,102	0.2	41	108,324	1.0
	Livestock feeds mixed at this establishment.....	607		13	20,550	3.0	450	Hardware.....	8,454	1.3	133	259,836	3.3
	Other livestock feeds.....	4,883		100	145,260	3.4	645	School equipment, supplies.....	1,661	0.3	154	317,173	0.5
	Other feeds.....	1,742		76	151,650	1.1							
	Not reported in detail.....	4,039		41	84,808	4.8	860	Feeds, including pet foods.....	14,562	2.3	184	323,463	4.5
	Commodities, n.e.c.....	23,792	4.6	(NA)	(NA)	(NA)		Poultry feeds mixed at this establishment.....	602		13	18,641	3.2
								Other poultry feeds.....	3,548		111	156,202	2.3
	West South Central Division							Livestock feeds mixed at this establishment.....	440		10	13,320	3.3
	All establishments (number).....468							Other livestock feeds.....	5,415		108	150,622	3.6
	Total sales (\$1,000).....\$893,547							Other feeds.....	2,925		115	215,395	1.4
	Sales reported by commodity line, total.....	646,807	100.0	301	xxx	xxx		Not reported in detail.....	1,632		24	40,868	4.0
000	Canned, bottled foods.....	208,282	32.2	301	646,807	32.2		Commodities, n.e.c., including labor, service and rental receipts.....	23,256	3.6	(NA)	(NA)	(NA)
	Canned baby foods.....	5,167		175	447,640	1.2							
	Canned fruits, fruit juices.....	39,472		235	519,762	7.6		Mountain Division					
	Canned vegetables, vegetable juices	68,780		235	519,103	13.2		All establishments (number).....142					
	Canned fish, seafood.....	11,928		229	506,849	2.4		Total sales (\$1,000).....\$299,619					
	Canned meats.....	13,617		232	517,737	2.6		Sales reported by commodity line, total.....	265,513	100.0	110	xxx	xxx
	Canned milk.....	21,183		237	523,310	4.0							
	Other canned, bottled foods.....	13,446		156	346,909	3.9							
	Not reported in detail.....	34,689		54	93,091	37.3							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
GENERAL-LINE GROCERY WHOLESALERS—Con.													
Mountain Division—Con.													
000	Canned, bottled foods.....	88,239	33.2	110	265,513	33.2	964	Miscellaneous lines of merchandise....	3,201	1.2	29	97,130	3.3
	Canned baby foods.....	4,140		81	241,800	1.7		Commodities, n.e.c.....	1,479	0.6	(NA)	(NA)	(NA)
	Canned fruits, fruit juices.....	17,945		89	249,132	7.2							
	Canned vegetables, vegetable juices.....	26,707		94	254,763	10.5							
	Canned fish, seafood.....	6,098		89	252,329	2.4							
	Canned meats.....	5,991		93	254,126	2.4							
	Canned milk.....	8,824		89	249,132	3.5							
	Other canned, bottled foods.....	13,559		78	230,270	5.9							
	Not reported in detail.....	4,975		14	8,444	58.9							
010	Coffee (green, roasted).....	8,882	3.3	98	257,663	3.4							
	Green coffee.....	742		5	32,987	2.2							
	Roasted coffee.....	6,793		75	201,515	3.4							
	Not reported in detail.....	1,347		19	32,770	4.1							
020	Confectionery.....	8,800	3.3	102	265,243	3.3							
	Candy, including chocolates.....	4,991		88	248,349	2.0							
	Chewing gum.....	1,365		85	232,176	0.6							
	Fountain fruits, syrups, potato chips, etc.....	2,066		53	162,327	1.3							
	Not reported in detail.....	378		11	12,456	3.0							
030	Frozen foods.....	6,661	2.5	38	122,158	5.5							
	Frozen fruits, juices.....	1,372		26	71,055	1.9							
	Frozen vegetables.....	1,777		24	69,787	2.5							
	Frozen fish, seafood.....	712		24	69,787	1.0							
	Other frozen foods.....	719		24	69,787	1.0							
	Not reported in detail.....	2,081		12	51,103	4.1							
040	Groceries (except as specified).....	56,033	21.1	110	265,513	21.1							
	Flour, related products.....	9,976		89	148,986	6.7							
	Sugar (refined).....	13,741		91	253,424	5.4							
	Oleomargarine, butter substitutes.....	2,135		73	170,632	1.3							
	Cooking oils, vegetable shortening.....	5,472		90	250,878	2.2							
	Bakery products.....	1,050		37	97,355	1.1							
	Tea.....	1,623		86	248,037	0.7							
	Dried fruits.....	2,122		85	248,044	0.9							
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.....	17,814		80	185,882	9.6							
	Not reported in detail.....	2,100		11	9,789	21.5							
050	Dairy products, ice cream, ices.....	1,991	0.7	40	94,936	2.1							
	Butter.....	23		7	6,298	0.4							
	Cheese.....	496		31	77,675	0.6							
	Ice cream, ices.....	380		6	3,270	11.6							
	Milk, cream (fluid).....	710		4	3,270	21.7							
	Other dairy products.....	194		4	9,098	2.1							
	Not reported in detail.....	188		7	12,460	1.5							
060	Poultry.....	316	0.1	11	27,399	1.2							
070	Fresh fruits, vegetables, berries.....	6,613	2.5	20	47,231	14.0							
	Fresh fruits, berries.....	2,417		13	36,090	6.7							
	Fresh vegetables.....	2,281		15	38,305	6.0							
	Not reported in detail.....	1,915		5	8,926	21.5							
080	Peanuts.....	769	0.3	44	144,892	0.5							
	Unshelled.....	381		34	127,974	0.3							
	Shelled.....	239		29	116,491	0.2							
	Not reported in detail.....	149		9	16,389	0.9							
090	Meats, provisions.....	14,699	5.5	29	84,838	17.3							
100	Food, beverage basic materials.....	481	0.2	27	81,387	0.6							
101	Miscellaneous food products.....	1,563	0.6	22	45,830	3.4							
102	Beer, fermented malt liquors.....	1,160	0.4	16	50,513	2.3							
103	Soft drinks.....	1,716	0.6	65	210,987	0.8							
104	Spirits.....	436	0.2	4	9,549	4.6							
110	Cigarettes, cigars, tobacco.....	22,467	8.5	91	251,991	8.9							
	Cigarettes.....	18,425		81	204,798	9.0							
	Cigars.....	469		42	97,314	0.5							
	Tobacco.....	1,309		64	164,514	0.8							
	Not reported in detail.....	2,264		9	45,632	5.0							
150	Drugs, druggist sundries.....	3,446	1.3	59	146,692	2.3							
160	Soaps, detergents.....	17,807	6.7	94	256,546	6.9							
	Toilet soaps.....	3,314		84	242,975	1.4							
	Laundry soaps, chips, powders.....	4,271		83	227,069	1.9							
	Household detergents.....	9,304		83	227,069	4.1							
	Not reported in detail.....	918		9	12,794	7.2							
165	Wrapping paper and paper products.....	9,536	3.6	93	257,925	3.7							
200	Men's, boys' clothing, furnishings (exc. shoes).....	337	0.1	8	39,344	0.9							
301	China, glassware, crockery.....	511	0.2	29	102,416	0.5							
302	Kitchen utensils, miscellaneous homewares.....	1,304	0.5	33	108,989	1.2							
450	Hardware.....	5,038	1.9	31	73,582	6.8							
645	School equipment, supplies.....	630	0.2	58	138,721	0.5							
860	Feeds, including pet foods.....	1,398	0.5	35	81,568	1.7							
GENERAL-LINE GROCERY WHOLESALERS—Con.													
Mountain Division—Con.													

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-27

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	CONFECTIONERY WHOLESALERS—Con. West North Central Division—Con.							CONFECTIONERY WHOLESALERS—Con. West South Central Division—Con.					
040	Groceries (except as specified).....	743	3.4	23	4,200	17.7	080	Peanuts.....	932	2.7	22	6,128	15.2
	Oleomargarine, butter substitute....	447		14	3,317	13.5		Unshelled.....	28		6	1,649	1.7
	Bakery products.....	121		10	749	16.2		Shelled.....	719		18	5,198	13.8
	Other groceries (except as specified).....	172		(NA)	(NA)	(NA)		Not reported in detail.....	185		2	(D)	(D)
	Not reported in detail.....	3		1	(n)	(D)	110	Cigarettes, cigars, tobacco.....	5,704	16.2	23	13,586	42.0
050	Dairy products, ice cream, ices.....	145	0.7	9	2,623	5.5		Cigarettes.....	3,522		5	6,687	52.7
080	Peanuts.....	190	0.9	19	5,622	3.4		Cigars.....	962		16	10,361	9.3
	Unshelled.....	27		7	3,474	0.8		Other tobacco.....	65		4	1,887	3.4
	Shelled.....	87		15	4,024	2.2		Not reported in detail.....	1,155		7	3,225	35.8
	Not reported in detail.....	76		2	(D)	(D)	111	Smokers' supplies and pipes.....	92	0.3	4	7,323	1.3
090	Meats, provisions.....	23	0.1	4	589	3.9	150	Drugs, druggist sundries.....	1,258	3.6	15	10,851	11.6
101	Miscellaneous food products.....	225	1.0	4	787	28.6	165	Wrapping paper and paper products....	384	1.1	8	2,120	18.1
110	Cigarettes, cigars, tobacco.....	2,628	11.9	23	9,262	28.4	240	Dry goods, notions.....	51	0.1	4	2,258	2.3
	Cigarettes.....	1,102		7	4,125	26.7	645	School equipment, supplies.....	649	1.8	21	11,034	5.9
	Cigars.....	221		12	4,944	4.5	900	Toys, games, athletic goods.....	45	0.1	5	3,040	1.5
	Other tobacco.....	41		7	3,579	1.1		Commodities, n.e.c., including labor, service and rental receipts.....	3,135	8.9	(NA)	(NA)	(NA)
	Not reported in detail.....	1,264		7	3,109	40.7		Mountain Division (Not analyzed by commodity line)					
150	Drugs, druggist sundries.....	225	1.0	14	4,219	5.3		Pacific Division					
165	Wrapping paper and paper products....	170	0.8	8	4,125	4.1		All establishments (number).....140					
645	School equipment, supplies.....	183	0.8	12	4,260	4.3		Total sales (\$1,000).....\$57,327					
900	Toys, games, athletic goods.....	60	0.3	10	3,847	1.6		Sales reported by commodity line, total.....	46,046	100.0	102	xxx	xxx
	Commodities, n.e.c., including labor, service and rental receipts.....	1,245	5.6	(NA)	(NA)	(NA)	000	Canned, bottled foods.....	1,841	4.0	12	12,540	14.7
	South Atlantic Division (Not analyzed by commodity line)							Canned fruits, fruit juices.....	1,564		7	11,793	4.8
	East South Central Division							Canned meats.....	1,099		4	10,945	10.0
	All establishments (number).....142							Other canned, bottled foods.....	104		(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$28,575							Not reported in detail.....	74		1	(D)	(D)
	Sales reported by commodity line, total.....	23,890	100.0	111	xxx	xxx	020	Confectionery.....	32,345	70.2	102	46,046	70.2
000	Canned, bottled foods.....	233	1.0	10	1,993	11.7		Candy, including chocolates.....	17,565		60	33,517	52.4
020	Confectionery.....	18,326	76.7	111	23,890	76.7		Cheewing gum.....	934		24	13,738	6.8
	Candy, including chocolates.....	7,309		66	14,865	49.2		Fountain fruits, syrups; potato chips; etc.....	7,220		43	26,334	27.4
	Cheewing gum.....	1,089		59	12,922	8.4		Not reported in detail.....	6,626		28	8,017	82.6
	Fountain fruits, syrups; potato chips; etc.....	3,271		39	8,687	37.7	040	Groceries (except as specified).....	877	1.9	21	4,936	17.8
	Not reported in detail.....	6,657		36	7,901	84.3		Oleomargarine, butter substitutes..	293		11	2,290	12.8
040	Groceries (except as specified).....	633	2.6	22	4,530	14.0		Cooking oils, vegetable shortening.	144		5	1,841	7.8
	Bakery products.....	520		17	3,369	15.4		Bakery products.....	122		4	867	14.1
	Other groceries (except as specified).....	79		(NA)	(NA)	(NA)		Other groceries (except as specified).....	294		11	2,083	14.1
	Not reported in detail.....	34		1	225	15.1		Not reported in detail.....	24		4	282	8.5
080	Peanuts.....	239	1.0	12	1,615	14.8	050	Dairy products, ice cream, ices.....	135	0.3	10	1,447	9.3
	Unshelled.....	93		6	828	11.2	080	Peanuts.....	406	0.9	21	4,653	8.7
	Shelled.....	134		9	1,417	9.5		Unshelled.....	221		9	2,175	10.2
	Not reported in detail.....	12		1	(D)	(D)		Shelled.....	120		14	3,310	3.6
110	Cigarettes, cigars, tobacco.....	2,247	9.4	17	6,202	36.2		Not reported in detail.....	65		4	516	12.6
	Cigars.....	224		10	4,087	5.5	100	Food, beverage basic materials.....	50	0.1	6	971	5.1
	Other cigarettes, cigars, tobacco..	1,169		(NA)	(NA)	(NA)	101	Miscellaneous food products.....	276	0.6	7	1,005	27.5
	Not reported in detail.....	854		4	1,931	44.2	110	Cigarettes, cigars, tobacco.....	4,898	10.6	20	22,005	22.3
150	Drugs, druggist sundries.....	737	3.1	21	4,870	15.1		Cigarettes.....	1,918		11	14,001	13.7
165	Wrapping paper and paper products....	229	1.0	11	3,230	7.1		Cigars.....	623		11	14,131	4.4
200	Men's, boys' clothing, furnishings (except shoes).....	52	0.2	10	1,563	3.3		Other tobacco.....	44		4	2,119	2.1
210	Women's, children's clothing, accessories (except shoes).....	25	0.1	8	631	4.0		Not reported in detail.....	2,313		8	7,802	29.6
240	Dry goods, notions.....	191	0.8	10	1,815	10.5	150	Drugs, druggist sundries.....	2,806	6.1	7	13,114	21.4
450	Hardware.....	24	0.1	5	1,130	2.1	160	Soaps, detergents.....	60	0.1	6	888	6.8
645	School equipment, supplies.....	227	1.0	17	4,064	5.6	165	Wrapping paper and paper products....	1,271	2.8	9	11,567	11.0
900	Toys, games, athletic goods.....	24	0.1	4	1,293	1.9	450	Hardware.....	51	0.1	4	885	5.8
	Commodities, n.e.c.....	703	2.9	(NA)	(NA)	(NA)		Commodities, n.e.c.....	1,030	2.2	(NA)	(NA)	(NA)
	West South Central Division							FISH, SEAFOOD DISTRIBUTORS					
	All establishments (number).....152							New England Division					
	Total sales (\$1,000).....\$38,912							All establishments (number).....314					
	Sales reported by commodity line, total.....	35,163	100.0	113	xxx	xxx		Total sales (\$1,000).....\$109,011					
020	Confectionery.....	22,517	64.0	113	35,163	64.0	000	Canned, bottled foods.....	1,733	2.2	8	5,854	29.6
	Candy, including chocolates.....	9,341		71	20,148	46.4	030	Frozen foods.....	15,627	19.8	66	29,339	53.3
	Cheewing gum.....	1,097		52	11,498	9.5		Frozen fish, seafood.....	11,264		58	22,471	50.1
	Fountain fruits, syrups; potato chips; etc.....	4,864		46	12,222	39.8		Other frozen foods.....	2,001		(NA)	(NA)	(NA)
	Not reported in detail.....	7,215		23	10,145	71.1		Not reported in detail.....	2,362		6	3,568	66.2
040	Groceries (except as specified).....	396	1.1	12	2,104	18.8	062	Fish, seafood (fresh).....	60,467	76.6	220	67,041	90.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	FISH, SEAFOOD DISTRIBUTORS—Con.							FISH, SEAFOOD DISTRIBUTORS—Con.					
	New England Division—Con.							South Atlantic Division—Con.					
884	Petroleum and products.....	142	0.2	7	3,689	3.8	040	Groceries (except as specified).....	104	0.1	10	1,727	6.0
900	Toys, games, athletic goods.....	100	0.1	5	760	13.2	060	Poultry.....	298	0.3	14	3,324	9.0
	Commodities, n.e.c., including labor, service and rental receipts.....	911	1.2	(NA)	(NA)	(NA)	062	Fish, seafood (fresh).....	64,546	74.9	312	73,798	87.5
	Middle Atlantic Division						070	Fresh fruits, vegetables, berries....	432	0.5	4	1,212	35.6
	All establishments (number).....336						090	Meats, provisions.....	158	0.2	5	1,588	9.9
	Total sales (\$1,000).....\$167,118							Commodities, n.e.c.....	1,313	1.5	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	136,025	100.0	257	xxx	xxx	975	Labor, service and rental receipts....	483	0.6	11	7,435	6.5
	East South Central Division (Not analyzed by commodity line)							West South Central Division					
000	Canned, bottled foods.....	666	0.5	13	4,896	13.6		All establishments (number).....183					
	Canned fish, seafood.....	492		9	4,129	11.9		Total sales (\$1,000).....\$46,787					
	Other canned, bottled foods.....	169		(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	39,758	100.0	137	xxx	xxx
	Not reported in detail.....	5		1	(D)	(D)							
030	Frozen foods.....	54,859	40.3	119	86,955	63.1	000	Canned, bottled foods.....	169	0.4	6	2,432	6.9
	Frozen vegetables.....	990		4	3,815	26.0							
	Frozen fish, seafood.....	50,661		113	82,299	61.6	030	Frozen foods.....	18,523	46.6	55	24,294	76.2
	Other frozen foods.....	1,846		(NA)	(NA)	(NA)		Frozen fruits, juices.....	956		9	5,510	17.4
	Not reported in detail.....	1,362		5	2,150	63.3		Frozen vegetables.....	1,308		9	5,510	23.7
062	Fish, seafood (fresh).....	77,835	57.2	207	101,008	77.1		Frozen fish, seafood.....	14,252		51	22,679	62.8
090	Meats, provisions.....	787	0.6	5	3,823	20.6		Other frozen foods.....	1,084		7	4,902	22.1
	Commodities, n.e.c., including labor, service and rental receipts.....	1,878	1.4	(NA)	(NA)	(NA)		Not reported in detail.....	923		3	975	94.7
	East North Central Division						062	Fish, seafood (fresh).....	20,248	50.9	111	24,556	82.5
	All establishments (number).....180							Commodities, n.e.c., including labor, service and rental receipts.....	818	2.1	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$103,894							Mountain Division					
	Sales reported by commodity line, total.....	79,847	100.0	123	xxx	xxx		All establishments (number).....20					
000	Canned, bottled foods.....	163	0.2	16	5,385	3.0		Total sales (\$1,000).....\$9,963					
								Sales reported by commodity line, total.....	9,292	100.0	15	xxx	xxx
030	Frozen foods.....	50,859	63.7	79	63,331	80.3	030	Frozen foods.....	8,961	96.4	15	9,270	96.7
	Frozen fruits, juices.....	855		11	5,750	14.9		Frozen fruits, juices.....	276		5	2,189	12.6
	Frozen vegetables.....	2,428		11	6,931	35.0		Frozen vegetables.....	99		5	2,189	4.5
	Frozen fish, seafood.....	46,544		75	61,021	76.3		Frozen fish, seafood.....	8,403		15	9,270	90.6
	Other frozen foods.....	993		6	3,002	33.1		Other frozen foods.....	183		5	2,189	8.4
	Not reported in detail.....	39		3	626	6.2		Commodities, n.e.c.....	331	3.6	(NA)	(NA)	(NA)
040	Groceries (except as specified).....	118	0.1	8	1,696	7.0		Pacific Division					
050	Dairy products, ice cream, ices.....	62	0.1	4	881	7.0		All establishments (number).....200					
052	Eggs (fresh, storage).....	67	0.1	5	579	11.6		Total sales (\$1,000).....\$77,274					
060	Poultry.....	107	0.1	7	1,245	8.6		Sales reported by commodity line, total.....	55,226	100.0	138	xxx	xxx
062	Fish, seafood (fresh).....	27,740	34.7	95	41,951	66.1	000	Canned, bottled foods.....	4,773	8.6	22	16,423	29.1
	Commodities, n.e.c., including labor, service and rental receipts.....	731	0.9	(NA)	(NA)	(NA)		Canned fish, seafood.....	4,494		18	10,149	44.3
	West North Central Division							Other canned, bottled foods.....	140		(NA)	(NA)	(NA)
	All establishments (number).....47							Not reported in detail.....	139		1	(D)	(D)
	Total sales (\$1,000).....\$18,819						030	Frozen foods.....	25,976	47.0	84	39,947	65.0
	Sales reported by commodity line, total.....	15,260	100.0	33	xxx	xxx		Frozen vegetables.....	190		4	1,403	13.5
000	Canned, bottled foods.....	11	0.1	5	1,031	1.1		Frozen fish, seafood.....	25,365		76	37,848	67.0
								Other frozen foods.....	9		(NA)	(NA)	(NA)
030	Frozen foods.....	12,290	80.5	24	14,012	87.7		Not reported in detail.....	412		6	1,423	29.0
	Frozen vegetables.....	2,726		8	6,857	39.8	062	Fish, seafood (fresh).....	23,908	43.3	115	38,316	62.4
	Frozen fish, seafood.....	8,508		21	10,992	77.4		Commodities, n.e.c., including labor, service, and rental receipts.....	569	1.0	(NA)	(NA)	(NA)
	Other frozen foods.....	311		(NA)	(NA)	(NA)							
	Not reported in detail.....	745		3	745	100.0		MEAT, MEAT PRODUCTS WHOLESALERS					
062	Fish, seafood (fresh).....	2,804	18.4	23	9,682	29.0		New England Division					
	Commodities, n.e.c., including labor, service and rental receipts.....	155	1.0	(NA)	(NA)	(NA)		All establishments (number).....390					
	South Atlantic Division							Total sales (\$1,000).....\$311,726					
	All establishments (number).....473							Sales reported by commodity line, total.....	273,605	100.0	308	xxx	xxx
	Total sales (\$1,000).....\$108,141						000	Canned, bottled foods.....	3,781	1.4	77	52,801	7.2
	Sales reported by commodity line, total.....	86,230	100.0	347	xxx	xxx		Canned fruits, fruit juices.....	35		5	3,887	0.9
000	Canned, bottled foods.....	1,701	2.0	15	3,943	43.1		Canned vegetables, vegetable juices	187		7	7,674	2.4
	Canned fruits, fruit juices.....	8		4	1,207	0.7		Canned fish, seafood.....	31		6	5,131	0.6
	Canned fish, seafood.....	1,316		12	2,867	45.9		Canned meats.....	2,896		58	40,895	7.1
	Canned meats.....	7		4	897	0.8		Canned milk.....	92		11	7,675	1.2
	Other canned, bottled foods.....	23		(NA)	(NA)	(NA)		Other canned, bottled foods.....	204		(NA)	(NA)	(NA)
	Not reported in detail.....	347		3	1,076	34.0		Not reported in detail.....	336		11	4,807	7.0
030	Frozen foods.....	17,195	19.9	93	36,949	46.5	030	Frozen foods.....	7,269	2.7	36	36,522	19.9
	Frozen fruits, juices.....	156		4	2,851	5.5		Frozen fruits, juices.....	148		17	12,427	1.2
	Frozen vegetables.....	269		6	2,978	9.0		Frozen vegetables.....	234		21	14,526	1.6
	Frozen fish, seafood.....	16,057		79	34,063	47.1		Frozen fish, seafood.....	234		18	13,963	1.7
	Other frozen foods.....	61		5	1,830	3.3		Other frozen foods.....	4,603		15	21,688	21.2
	Not reported in detail.....	652		13	2,831	23.0		Not reported in detail.....	2,050		3	4,528	45.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-29

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	MEAT, MEAT PRODUCTS WHOLESALERS—Con.							MEAT, MEAT PRODUCTS WHOLESALERS—Con.					
	New England Division—Con.							Middle Atlantic Division—Con.					
040	Groceries (except as specified).....	1,183	0.4	72	55,570	2.1	100	Food, beverage basic materials.....	2,196	0.2	14	11,679	18.8
	Oleomargarine, butter substitutes..	511		54	48,309	1.1		Commodities, n.e.c., including labor, service and rental receipts.....	7,497	0.8	(NA)	(NA)	(NA)
	Cooking oils, vegetable shortening.	291		37	25,295	1.2							
	Other groceries (except as specified).....	82		(NA)	(NA)	(NA)		East North Central Division					
	Not reported in detail.....	299		6	2,226	13.4		All establishments (number).....884					
050	Dairy products, ice cream, ices.....	3,643	1.3	119	81,016	4.5		Total sales (\$1,000).....\$569,904					
	Butter.....	2,495		102	74,694	3.3		Sales reported by commodity line, total.....	450,843	100.0	658	xxx	xxx
	Cheese.....	736		89	62,401	1.2							
	Other dairy products, ice cream, ices.....	25		(NA)	(NA)	(NA)	000	Canned, bottled foods.....	2,432	0.5	92	94,261	2.6
	Not reported in detail.....	387		11	4,882	7.9		Canned baby foods.....	17		5	3,118	0.5
052	Eggs (fresh, storage).....	1,633	0.6	87	62,681	2.6		Canned fruits, fruit juices.....	108		10	9,253	1.2
060	Poultry.....	7,969	2.9	130	117,811	6.8		Canned vegetables, vegetable juices	126		9	5,595	2.3
	Live poultry.....	134		8	3,447	3.9		Canned fish, seafood.....	30		7	3,466	0.9
	Dressed poultry.....	6,157		103	89,367	6.9		Canned meats.....	1,970		75	75,459	2.6
	Not reported in detail.....	1,678		16	15,662	10.7		Canned milk.....	22		5	3,273	0.7
062	Fish, seafood (fresh).....	291	0.1	7	3,804	7.6		Other canned, bottled foods.....	71		11	7,750	0.9
090	Meats, provisions.....	246,856	90.2	308	273,605	90.2	030	Frozen foods.....	6,689	1.5	80	61,760	10.8
	Fresh meats (except sausages).....	167,876		219	208,993	80.3		Frozen fruits, juices.....	111		21	12,992	0.9
	Cured, boiled, smoked meats.....	17,061		160	127,984	13.3		Frozen vegetables.....	258		21	12,505	2.1
	Sausages.....	4,506		97	62,583	7.2		Frozen fish, seafood.....	904		55	46,982	1.9
	Lard.....	559		68	54,360	1.0		Other frozen food.....	4,976		27	14,066	35.4
	Other meat (including game).....	2,328		40	30,477	7.6		Not reported in detail.....	460		9	6,094	7.2
	Not reported in detail.....	54,526		73	61,154	89.2	040	Groceries (except as specified).....	1,785	0.4	72	48,757	3.7
	Commodities, n.e.c., including labor, service and rental receipts.....	980	0.4	(NA)	(NA)	(NA)		Flour, related products.....	37		7	3,465	1.1
	Middle Atlantic Division							Sugar (refined).....	98		7	4,947	2.0
	All establishments (number).....1,276							Oleomargarine, butter substitutes..	246		38	30,872	0.8
	Total sales (\$1,000).....\$1,047,563							Cooking oils, vegetable shortening.	462		37	27,656	1.7
	Sales reported by commodity line, total.....	930,489	100.0	1,060	xxx	xxx		Bakery products.....	78		7	1,814	4.3
000	Canned, bottled foods.....	10,098	1.1	128	115,473	8.7	050	Dairy products, ice cream, ices.....	1,332	0.3	105	92,594	1.4
	Canned fruits, fruit juices.....	48		9	7,658	0.6		Butter.....	368		59	47,714	0.8
	Canned vegetables, vegetable juices	168		7	4,990	3.4		Cheese.....	831		85	81,217	1.0
	Canned fish, seafood.....	1,030		11	26,407	3.9		Milk, cream (fluid).....	31		6	1,288	2.4
	Canned meats.....	7,468		95	81,793	9.1		Other dairy products, ice cream, ices.....	14		(NA)	(NA)	(NA)
	Other canned, bottled foods.....	152		(NA)	(NA)	(NA)		Not reported in detail.....	88		10	6,525	1.3
	Not reported in detail.....	1,232		17	17,280	7.1	060	Poultry.....	6,913	1.5	144	113,813	6.1
030	Frozen foods.....	4,986	0.5	72	49,714	10.0		Live poultry.....	101		4	1,693	6.0
	Frozen fruits, juices.....	299		18	14,403	2.1		Dressed poultry.....	4,913		128	100,748	4.9
	Frozen vegetables.....	316		22	15,264	2.1		Not reported in detail.....	1,899		14	11,425	16.6
	Frozen fish, seafood.....	281		30	17,479	1.6	062	Fish, seafood (fresh).....	1,505	0.3	19	9,063	16.6
	Other frozen foods.....	3,418		43	34,553	9.9	070	Fresh fruits, vegetables, berries.....	1,957	0.4	11	4,024	48.6
	Not reported in detail.....	672		6	3,348	20.1	090	Meats, provisions.....	421,821	93.6	658	450,843	93.6
040	Groceries (except as specified).....	2,596	0.3	77	63,601	4.1		Fresh meats (except sausages).....	269,651		441	309,221	87.2
	Flour, related products.....	89		5	3,346	2.7		Cured, boiled, smoked meats.....	19,300		283	180,202	10.7
	Sugar (refined).....	52		8	5,335	1.5		Sausages.....	13,424		226	153,413	8.8
	Oleomargarine, butter substitutes..	675		40	45,843	1.5		Lard.....	5,098		161	105,453	4.8
	Cooking oils, vegetable shortening.	302		30	33,183	0.9		Other meat, (including game).....	5,899		71	46,163	12.7
	Bakery products.....	266		8	16,896	1.6		Not reported in detail.....	108,489		156	112,843	96.1
	Tea.....	17		6	5,685	0.3	101	Miscellaneous food products.....	428	0.1	7	8,668	4.9
	Other groceries (except as specified).....	206		(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	5,981	1.3	(NA)	(NA)	(NA)
	Not reported in detail.....	989		8	6,318	15.7		West North Central Division					
050	Dairy products, ice cream, ices.....	4,989	0.5	154	116,942	4.3		All establishments (number).....268					
	Butter.....	1,887		113	88,222	2.1		Total sales (\$1,000).....\$120,452					
	Cheese.....	2,144		118	80,010	2.7		Sales reported by commodity line, total.....	101,372	100.0	207	xxx	xxx
	Milk, cream (fluid).....	144		8	4,652	3.1							
	Other dairy products, ice cream, ices.....	94		(NA)	(NA)	(NA)	000	Canned, bottled foods.....	4,187	4.1	29	21,798	19.2
	Not reported in detail.....	720		12	10,182	7.1		Canned fish, seafood.....	14		4	780	1.8
052	Eggs (fresh, storage).....	1,782	0.2	89	57,120	3.1		Canned meats.....	4,124		25	20,999	19.6
060	Poultry.....	22,358	2.4	245	206,777	10.8		Other canned, bottled foods.....	16		(NA)	(NA)	(NA)
	Live poultry.....	658		10	6,387	10.3		Not reported in detail.....	33		1	(D)	(D)
	Dressed poultry.....	18,790		218	180,647	10.4	030	Frozen foods.....	699	0.7	35	13,425	5.2
	Not reported in detail.....	2,910		19	20,041	14.5		Frozen fruits, juices.....	26		8	3,063	0.8
090	Meats, provisions.....	873,987	93.9	1,060	930,489	93.9		Frozen vegetables.....	49		11	3,175	1.5
	Fresh meats (except sausages).....	551,675		690	658,651	83.8		Frozen fish, seafood.....	262		21	10,465	2.5
	Cured, boiled, smoked meats.....	76,278		424	316,295	24.1		Other frozen foods.....	134		9	2,391	5.6
	Sausages.....	19,843		225	167,360	11.9		Not reported in detail.....	228		5	1,308	17.4
	Lard.....	11,394		159	144,498	7.9	040	Groceries (except as specified).....	1,359	1.3	38	33,509	4.1
	Other meat (including game).....	16,205		113	91,188	17.8		Oleomargarine, butter substitutes..	268		25	18,937	1.4
	Not reported in detail.....	198,592		231	220,660	90.0		Cooking oils, vegetable shortening.	215		14	12,621	1.7
								Bakery products.....	432		4	12,881	3.4

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	MEAT, MEAT PRODUCTS WHOLESALERS—Con. West North Central Division—Con. Groceries (except as specified)—Con. Other groceries (except as speci- fied)..... Not reported in detail.....	332 112		(NA) 5	(NA) 1,053	(NA) 10.6		MEAT, MEAT PRODUCTS WHOLESALERS—Con. East South Central Division—Con. Sales reported by commodity line, total.....	48,205	100.0	99	xxx	xxx
050	Dairy products, ice cream, ices..... Cheese..... Other dairy products, ice cream, ices..... Not reported in detail.....	719 619 81 19	0.7	47 41	29,742 26,247	2.4 2.4	000	Canned, bottled foods..... Canned fruits, fruit juices..... Canned vegetables, vegetable juices Canned meats..... Other canned, bottled foods..... Not reported in detail.....	495 13 133 235 54 60	1.0	21 4 4 17 (NA) 3	14,748 3,797 6,637 11,213 (NA) 651	3.4 0.3 2.0 2.1 (NA) 9.2
052	Eggs (fresh, storage).....	372	0.4	18	12,090	3.1	Q30	Frozen foods.....	470	1.0	20	10,401	4.5
060	Poultry.....	855	0.8	57	30,077	2.8	040	Groceries (except as specified)..... Oleomargarine, butter substitutes.. Cooking oils, vegetable shortening. Other groceries (except as speci- fied).....	241 209 18 14	0.5	23 22 6 (NA)	13,450 13,428 3,731 (NA)	1.8 1.6 0.5 (NA)
090	Meats, provisions..... Fresh meats (except sausages)..... Cured, boiled, smoked meats..... Sausages..... Lard..... Other meat (including game)..... Not reported in detail.....	91,354 53,366 6,697 4,732 971 3,842 21,746	90.1	207 124 103 91 88 25 54	101,372 66,644 48,107 44,678 41,872 14,869 22,971	90.1 80.1 13.9 10.6 2.3 25.8 94.7	050	Dairy products, ice cream, ices..... Cheese..... Other dairy products, ice cream, ices..... Not reported in detail.....	1,122 910 141 71	2.3	32 27 (NA) 3	19,713 18,701 (NA) 578	5.7 4.9 (NA) 12.3
101	Miscellaneous food products.....	270	0.3	5	3,704	7.3	052	Eggs (fresh, storage).....	874	1.8	21	15,711	5.6
975	Commodities, n.e.c..... Labor, service and rental receipts....	1,320 237	1.3 0.2	(NA) 10	(NA) 1,829	(NA) 13.0	060	Poultry..... Dressed poultry..... Not reported in detail.....	3,088 2,985 103	6.4	35 31 4	18,481 17,804 677	16.7 16.8 15.2
	South Atlantic Division All establishments (number).....365 Total sales (\$1,000).....\$190,288 Sales reported by commodity line, total.....	152,973	100.0	281	xxx	xxx	090	Meats, provisions..... Fresh meats (except sausages)..... Cured, boiled, smoked meats..... Sausages..... Lard..... Other meat (including game)..... Not reported in detail.....	41,460 14,383 4,319 4,900 1,256 947 15,655	86.0	99 59 50 54 39 18 32	48,205 30,553 27,064 26,621 22,142 7,276 16,059	86.0 47.1 16.0 18.4 5.7 13.0 97.5
000	Canned, bottled foods..... Canned fruits, fruit juices..... Canned vegetables, vegetable juices Canned fish, seafood..... Canned meats..... Other canned, bottled foods..... Not reported in detail.....	1,466 68 89 54 1,016 92 147	1.0	56 5 7 6 47 (NA) 5	36,776 4,045 4,375 4,438 31,513 (NA) 2,563	4.0 1.7 2.0 1.2 3.2 (NA) 5.7	101	Miscellaneous food products..... Commodities, n.e.c., including labor, service and rental receipts.....	162 293	0.3 0.6	4 (NA)	2,664 (NA)	6.1 (NA)
020	Confectionery.....	213	0.1	5	2,882	7.4		West South Central Division All establishments (number).....396 Total sales (\$1,000).....\$174,949 Sales reported by commodity line, total.....	147,191	100.0	298	xxx	xxx
030	Frozen foods..... Frozen fruits, juices..... Frozen vegetables..... Frozen fish, seafood..... Other frozen foods..... Not reported in detail.....	2,477 360 622 420 666 409	1.6	40 9 10 26 16 4	36,055 8,779 8,985 17,037 20,616 3,351	6.9 4.1 6.9 2.5 3.2 12.2	000	Canned, bottled foods.....	1,321	0.9	43	27,111	4.9
040	Groceries (except as specified)..... Oleomargarine, butter substitutes.. Cooking oils, vegetable shortening. Bakery products..... Other groceries (except as speci- fied)..... Not reported in detail.....	1,726 698 463 122 227 216	1.1	75 58 32 6 (NA) 7	60,623 47,621 39,407 2,022 (NA) 3,877	2.8 1.5 1.2 6.0 (NA) 5.6	040	Groceries (except as specified)..... Oleomargarine, butter substitutes.. Cooking oils, vegetable shortening. Other groceries (except as speci- fied)..... Not reported in detail.....	1,955 928 859 36 132	1.3	66 53 27 (NA) 7	39,589 36,061 21,798 (NA) 1,562	4.9 2.6 3.9 (NA) 8.5
050	Dairy products, ice cream, ices..... Butter..... Cheese..... Other dairy products, ice cream, ices..... Not reported in detail.....	2,702 955 1,256 35 456	1.8	87 65 78 (NA) 5	67,350 52,319 61,394 (NA) 4,941	2.8 1.8 2.0 (NA) 9.2	050	Dairy products, ice cream, ices..... Butter..... Cheese..... Milk, cream (fluid)..... Other dairy products, ice cream, ices..... Not reported in detail.....	2,166 261 1,767 21 7 110	1.5	80 36 73 6 (NA) 3	46,072 31,294 44,833 2,713 (NA) 519	4.7 0.8 3.9 0.8 (NA) 21.2
052	Eggs (fresh, storage).....	1,709	1.1	64	55,763	3.1	052	Eggs (fresh, storage).....	1,260	0.9	39	18,726	6.7
060	Poultry..... Live poultry..... Dressed poultry..... Not reported in detail.....	3,169 288 2,824 57	2.1	74 8 68 3	54,424 4,945 48,677 3,110	5.8 5.8 5.8 1.8	060	Poultry..... Live poultry..... Dressed poultry..... Not reported in detail.....	2,368 184 2,106 78	1.6	67 5 58 4	40,885 5,190 32,828 2,867	5.8 3.5 6.4 2.7
062	Fish, seafood (fresh).....	183	0.1	8	5,099	3.6	090	Meats, provisions..... Fresh meats (except sausages)..... Cured, boiled, smoked meats..... Sausages..... Lard..... Other meat (including game)..... Not reported in detail.....	136,440 66,271 12,121 6,435 1,508 6,102 44,003	92.7	298 206 156 121 83 31 83	147,191 101,099 77,588 67,475 52,251 19,584 44,405	92.7 65.6 15.6 9.5 2.9 31.2 99.1
090	Meats, provisions..... Fresh meats (except sausages)..... Cured, boiled, smoked meats..... Sausages..... Lard..... Other meat (including game)..... Not reported in detail.....	137,727 67,668 15,552 8,156 2,644 2,206 41,501	90.0	281 158 124 103 85 38 94	152,973 103,779 89,343 72,737 66,726 22,949 44,882	90.0 65.2 17.4 11.2 4.0 9.6 92.5	101	Miscellaneous food products..... Commodities, n.e.c.....	363 1,213	0.2 0.8	5 (NA)	2,978 (NA)	12.2 (NA)
101	Miscellaneous food products..... Commodities, n.e.c., including labor, service and rental receipts.....	181 1,420	0.1 0.9	5 (NA)	1,750 (NA)	10.3 (NA)	975	Labor, service and rental receipts....	105	0.1	11	3,916	2.7
	East South Central Division All establishments (number).....132 Total sales (\$1,000).....\$59,890							Mountain Division All establishments (number).....125 Total sales (\$1,000).....\$48,007 Sales reported by commodity line, total.....	34,930	100.0	89	xxx	xxx

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-31

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines		
														(1)	(2)	(3)	(4)	(5)
	MEAT, MEAT PRODUCTS WHOLESALERS—Con. Mountain Division—Con.							MEAT, MEAT PRODUCTS WHOLESALERS—Con. Pacific Division—Con.						
000	Canned, bottled foods.....	327	0.9	12	6,512	5.0		Meats, provisions—Con.						
	Canned fish, seafood.....	92		4	3,053	3.0		Other meat (including game).....	5,457		44	29,520	18.5	
	Canned meats.....	136		8	4,747	2.9		Not reported in detail.....	74,554		99	78,909	94.5	
	Other canned, bottled foods.....	34		(NA)	(NA)	(NA)	101	Miscellaneous food products.....	481	0.2	4	7,049	6.8	
	Not reported in detail.....	65		3	290	22.4		Commodities, n.e.c., including labor, service and rental receipts.....	5,933	2.2	(NA)	(NA)	(NA)	
030	Frozen foods.....	468	1.3	13	5,585	8.4		SPECIALTY LINE GROCERY WHOLESALERS						
	Frozen vegetables.....	27		4	1,377	2.0		New England Division						
	Frozen fish, seafood.....	37		6	3,201	1.2		All establishments (number).....	602					
	Other frozen foods.....	190		(NA)	(NA)	(NA)		Total sales (\$1,000).....	\$186,965					
	Not reported in detail.....	214		4	1,923	11.1		Sales reported by commodity line, total.....	151,265	100.0	419	xxx	xxx	
040	Groceries (except as specified).....	234	0.7	16	8,115	2.9		000	Canned, bottled foods.....	23,588	15.6	107	44,865	52.6
	Oleomargarine, butter substitutes..	52		14	7,753	0.7			Canned baby foods.....	429		15	9,572	4.5
	Cooking oils, vegetable shortening.	77		7	4,612	1.7			Canned fruits, fruit juices.....	4,646		53	27,472	16.9
	Other groceries (except as specified).....	105		(NA)	(NA)	(NA)			Canned vegetables, vegetable juices	7,135		55	26,510	26.9
050	Dairy products, ice cream, ices.....	520	1.5	26	13,773	3.8			Canned fish, seafood.....	2,513		57	24,334	10.3
	Butter.....	53		10	4,977	1.1			Canned meats.....	1,191		42	20,824	5.7
	Cheese.....	226		22	12,688	1.8			Canned milk.....	497		37	19,043	2.6
	Ice cream, ices.....	43		5	2,008	2.1			Other canned, bottled foods.....	2,200		39	16,967	13.0
	Milk, cream (fluid).....	50		4	1,836	2.7			Not reported in detail.....	4,977		22	10,691	46.6
	Other dairy products.....	9		4	1,466	0.6		010	Coffee.....	5,092	3.4	67	29,860	17.1
	Not reported in detail.....	139		3	590	23.6			Confectionery.....	951	0.6	62	19,114	5.0
052	Eggs (fresh, storage).....	91	0.3	12	5,962	1.5			Candy, including chocolates.....	476		38	10,168	4.7
060	Poultry.....	459	1.3	23	12,964	3.5			Chewing gum.....	14		7	2,995	0.5
090	Meats, provisions.....	32,650	93.5	89	34,930	93.5		020	Fountain fruits, syrups, potato chips, etc.....	369		22	8,290	4.5
	Fresh meats (except sausages).....	21,830		61	28,841	75.7			Not reported in detail.....	92		8	2,956	3.1
	Cured, boiled, smoked meats.....	3,533		49	23,990	14.7			Frozen foods.....	18,974	12.5	54	32,317	58.7
	Sausages.....	2,172		32	19,608	11.1			Frozen fruits, juices.....	4,119		29	16,792	24.5
	Lard.....	475		34	19,296	2.5			Frozen vegetables.....	3,731		23	15,289	24.4
	Other meat (including game).....	167		16	4,371	3.8			Frozen fish, seafood.....	1,464		22	14,731	9.9
	Not reported in detail.....	4,473		26	5,036	88.8			Other frozen foods.....	3,127		25	14,545	21.5
	Commodities, n.e.c.....	123	0.4	(NA)	(NA)	(NA)			Not reported in detail.....	6,533		13	9,924	65.8
975	Labor, service and rental receipts....	58	0.2	5	1,322	4.4		030	Groceries (except as specified).....	56,148	37.1	243	88,830	63.2
	Pacific Division								Flour, related products.....	19,667		61	39,358	50.0
	All establishments (number).....	521							Sugar (refined).....	3,008		50	29,578	10.2
	Total sales (\$1,000).....	\$343,414							Oleomargarine, butter substitutes..	2,532		68	31,082	8.1
	Sales reported by commodity line, total.....	267,016	100.0	384	xxx	xxx			Cooking oils, vegetable shortening.	2,716		63	35,164	7.7
000	Canned, bottled foods.....	1,840	0.7	36	26,219	7.0			Bakery products.....	7,862		67	14,924	52.7
	Canned fruits, fruit juices.....	51		5	2,420	2.1			Tea.....	9,065		42	29,255	31.0
	Canned vegetables, vegetable juices	71		6	2,846	2.5			Dried fruits.....	181		25	13,105	1.4
	Canned meats.....	1,249		27	20,419	6.1			Other groceries: pickles, jams, breakfast cereals, sauces, etc....	9,178		107	39,673	23.1
	Other canned, bottled foods.....	95		(NA)	(NA)	(NA)			Not reported in detail.....	1,939		21	2,907	66.7
	Not reported in detail.....	374		3	2,566	14.6		050	Dairy products, ice cream, ices.....	14,699	9.7	108	37,739	38.9
030	Frozen foods.....	1,424	0.5	31	22,661	6.3			Butter.....	2,541		14	8,407	30.2
	Frozen fruits, juices.....	62		5	1,688	3.7			Cheese.....	4,509		68	24,985	18.0
	Frozen vegetables.....	108		9	3,307	3.3			Ice cream, ices.....	1,704		14	2,233	76.3
	Frozen fish, seafood.....	142		19	12,401	1.1			Milk, cream (fluid).....	536		7	911	58.8
	Other frozen foods.....	1,102		13	11,315	9.7			Other dairy products.....	1,244		28	11,029	11.3
	Not reported in detail.....	10		3	330	3.0			Not reported in detail.....	4,165		15	5,645	73.8
040	Groceries (except as specified).....	618	0.2	16	14,757	4.2		052	Eggs (fresh, storage).....	1,063	0.7	10	5,774	18.4
	Sugar (refined).....	21		4	1,788	1.2			Fresh fruits, vegetables, berries....	1,123	0.7	8	4,401	25.5
	Oleomargarine, butter substitutes..	21		5	2,487	0.8			Meats, provisions.....	2,012	1.3	19	8,067	24.9
	Cooking oils, vegetable shortening.	510		8	12,432	4.1			Food, beverage basic materials.....	480	0.3	11	4,625	10.4
	Other groceries (except as specified).....	47		(NA)	(NA)	(NA)			Miscellaneous food products.....	4,056	2.7	33	9,823	41.3
	Not reported in detail.....	19		3	374	5.1			Beer, fermented malt liquors.....	637	0.4	5	8,182	7.8
050	Dairy products, ice cream, ices.....	1,385	0.5	40	31,689	4.4			Soft drinks.....	15,911	10.5	66	20,610	77.2
	Butter.....	34		8	5,431	0.6			Cigarettes, cigars, tobacco.....	266	0.2	7	2,414	11.0
	Cheese.....	1,274		35	30,244	4.2		160	Soaps, detergents.....	648	0.4	33	15,947	4.1
	Other dairy products, ice cream, ices.....	37		(NA)	(NA)	(NA)			Toilet soaps.....	132		18	10,905	1.2
	Not reported in detail.....	40		3	871	4.6			Laundry soaps, chips, powders.....	284		22	12,782	2.2
052	Eggs (fresh, storage).....	519	0.2	25	21,499	2.4			Household detergents.....	199		21	10,790	1.8
060	Poultry.....	2,289	0.9	72	45,260	5.1			Not reported in detail.....	33		8	2,620	1.3
	Live poultry.....	217		4	6,552	3.3		165	Wrapping paper and paper products....	1,497	1.0	19	10,041	14.9
	Dressed poultry.....	1,943		64	36,694	5.3		860	Feeds, including pet foods.....	517	0.3	8	4,661	11.1
	Not reported in detail.....	129		4	2,777	4.6			Commodities, n.e.c., including labor, service and rental receipts.....	3,603	2.4	(NA)	(NA)	(NA)
062	Fish, seafood (fresh).....	293	0.1	16	9,426	3.1			Middle Atlantic Division					
070	Fresh fruit, vegetables, berries.....	393	0.1	4	4,773	8.2			All establishments (number).....	2,845				
090	Meats, provisions.....	251,841	94.3	384	267,016	94.3			Total sales (\$1,000).....	\$2,733,786				
	Fresh meats (except sausages).....	144,353		257	167,877	86.0			Sales reported by commodity line, total.....	2,395,614	100.0	2,151	xxx	xxx
	Cured, boiled, smoked meats.....	17,071		178	105,874	16.1								
	Sausages.....	8,983		137	86,048	10.4								
	Lard.....	1,423		100	63,072	2.3								

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	SPECIALTY LINE GROCERY WHOLESALESAERS—Con.							SPECIALTY LINE GROCERY WHOLESALESAERS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
000	Canned, bottled foods.....	204,957	8.6	504	374,271	54.8		Coffee (green, roasted)—Con.					
	Canned baby foods.....	1,045		38	25,104	4.2		Green coffee.....	31,529		7	32,548	96.9
	Canned fruits, fruit juices.....	15,309		227	119,796	12.8		Roasted coffee.....	9,004		114	78,596	11.5
	Canned vegetables, vegetable juices	25,862		223	105,163	24.6		Not reported in detail.....	7,475		32	22,993	32.5
	Canned fish, seafood.....	18,978		232	114,690	16.5		020 Confectionery.....	2,955	0.4	124	55,013	5.4
	Canned meats.....	75,784		180	179,928	42.1		Candy, including chocolates.....	1,508		84	34,590	4.4
	Canned milk.....	2,550		122	65,704	3.9		Chewing gum.....	178		24	14,400	1.2
	Other canned, bottled foods.....	15,314		163	80,227	19.1		Fountain fruits, syrups, potato					
	Not reported in detail.....	50,115		96	83,394	60.1		chips, etc.....	787		44	19,201	4.1
010	Coffee (green, roasted).....	944,847	39.4	313	1,158,331	81.6		Not reported in detail.....	482		15	12,620	3.8
	Green coffee.....	652,447		55	683,571	95.4		030 Frozen foods.....	84,487	11.1	144	201,078	42.0
	Roasted coffee.....	46,904		201	131,040	35.8		Frozen fruits, juices.....	18,210		72	130,615	13.9
	Not reported in detail.....	245,496		66	453,116	54.2		Frozen vegetables.....	18,111		60	67,967	26.6
020	Confectionery.....	8,637	0.4	166	92,650	9.3		Frozen fish, seafood.....	10,474		65	70,006	15.0
	Candy, including chocolates.....	2,686		111	53,600	5.0		Other frozen foods.....	15,650		71	127,160	12.3
	Chewing gum.....	588		26	9,354	6.3		Not reported in detail.....	22,042		42	54,330	40.6
	Fountain fruits, syrups, potato							040 Groceries (except as specified).....	147,690	19.3	524	292,875	50.4
	chips, etc.....	4,522		71	50,205	9.0		Flour, related products.....	14,353		124	67,861	21.2
	Not reported in detail.....	841		17	7,457	11.3		Sugar (refined).....	35,950		118	101,564	35.4
030	Frozen foods.....	114,949	4.8	219	204,597	56.2		Oleomargarine, butter substitutes..	5,162		125	71,200	7.3
	Frozen fruits, juices.....	28,092		115	139,240	20.2		Cooking oils, vegetable shortening..	5,273		120	74,781	7.1
	Frozen vegetables.....	24,433		87	106,524	22.9		Bakery products.....	29,164		158	54,114	53.9
	Frozen fish, seafood.....	11,251		93	107,535	10.5		Tea.....	6,729		88	47,493	14.2
	Other frozen foods.....	21,008		121	128,364	16.4		Dried fruits.....	2,225		51	40,022	5.6
	Not reported in detail.....	30,165		55	44,121	68.4		Other groceries: pickles, jams,					
040	Groceries (except as specified).....	416,103	17.4	951	1,793,041	23.2		breakfast cereals, sauces, etc....	15,939		192	82,484	19.3
	Flour, related products.....	49,901		235	143,780	34.7		Not reported in detail.....	32,895		75	69,352	47.4
	Sugar (refined).....	66,774		185	189,418	35.3		050 Dairy products, ice cream, ices.....	322,790	42.2	486	402,866	80.1
	Oleomargarine, butter substitutes..	8,631		151	197,479	4.4		Butter.....	70,928		139	146,393	48.5
	Cooking oils, vegetable shortening..	15,887		247	164,208	9.7		Cheese.....	115,946		251	276,939	41.9
	Bakery products.....	44,062		229	105,473	41.8		Ice cream, ices.....	8,712		69	22,987	37.9
	Tea.....	34,507		204	250,232	13.8		Milk, cream (fluid).....	63,414		147	136,882	46.3
	Dried fruits.....	7,363		133	89,214	8.3		Other dairy products.....	41,725		101	128,954	32.4
	Other groceries: pickles, jams,							Not reported in detail.....	22,065		61	31,562	69.9
	breakfast cereals, sauces, etc....	100,624		361	1,214,390	8.3		052 Eggs (fresh, storage).....	11,330	1.5	58	84,185	13.5
	Not reported in detail.....	88,354		150	131,965	67.0		060 Poultry.....	2,322	0.3	23	16,190	14.3
050	Dairy products, ice cream, ices.....	414,194	17.3	634	510,919	81.1		Live poultry.....	207		5	2,955	7.0
	Butter.....	125,967		219	230,956	54.5		Dressed poultry.....	1,186		16	12,973	9.1
	Cheese.....	83,913		348	256,358	32.7		Not reported in detail.....	929		4	1,892	49.1
	Ice cream, ices.....	43,780		76	79,764	54.9		070 Fresh fruits, vegetables, berries.....	2,379	0.3	18	11,560	20.6
	Milk, cream (fluid).....	72,221		135	89,401	80.8		080 Peanuts.....	872	0.1	53	27,732	3.1
	Other dairy products.....	31,543		102	108,299	29.1		Unshelled.....	338		23	10,382	3.3
	Not reported in detail.....	56,770		67	70,465	80.6		Shelled.....	321		28	10,753	3.0
052	Eggs (fresh, storage).....	24,606	1.0	119	139,305	17.7		Not reported in detail.....	213		10	8,653	2.5
060	Poultry.....	5,161	0.2	33	56,432	9.1		090 Meats, provisions.....	4,727	0.6	47	29,769	15.9
070	Fresh fruits, vegetables, berries.....	9,431	0.4	39	37,636	25.1		Fresh meats (except sausages).....	3,006		14	8,434	35.6
								Cured, boiled, smoked meats.....	768		21	13,452	5.7
090	Meats, provisions.....	9,079	0.4	126	86,687	10.5		Sausages.....	302		15	8,946	3.4
	Fresh meats (except sausages).....	1,880		19	7,142	26.3		Lard.....	220		14	12,173	1.8
	Cured, boiled, smoked meats.....	3,401		74	43,603	7.8		Other meat (including game).....	304		11	7,686	4.0
	Sausages.....	500		25	11,322	4.4		Not reported in detail.....	127		2	(D)	(D)
	Lard.....	2,035		34	27,355	7.4		100 Food, beverage basic materials.....	1,277	0.2	50	35,735	3.6
	Other meat (including game).....	746		12	8,493	8.8		Malt, malt extract.....	222		5	2,513	8.8
	Not reported in detail.....	517		15	14,753	3.5		Raw sugar, industrial molasses.....	182		4	1,697	10.7
100	Food, beverage basic materials.....	28,837	1.2	68	235,304	12.3		Sausage casings.....	534		26	22,433	2.4
101	Miscellaneous food products.....	79,309	3.3	166	272,332	29.1		Other food, beverage basic					
102	Beer, fermented malt liquors.....	2,882	0.1	34	4,983	57.8		materials.....	258		(NA)	(NA)	(NA)
103	Soft drinks.....	31,564	1.3	345	47,718	66.1		Not reported in detail.....	81		6	1,711	4.7
150	Drugs, druggist sundries.....	2,894	0.1	25	75,205	3.8		101 Miscellaneous food products.....	10,866	1.4	92	37,534	28.9
160	Soaps, detergents.....	5,615	0.2	130	78,761	7.1		Beer, fermented malt liquors.....	1,752	0.2	16	3,076	57.0
860	Feeds, including pet foods.....	2,415	0.1	38	111,184	2.2		Soft drinks.....	13,089	1.7	171	28,961	45.2
	Commodities, n.e.c., including labor,							110 Cigarettes, cigars, tobacco.....	1,713	0.2	27	20,782	8.2
	service and rental receipts.....	90,134	3.8	(NA)	(NA)	(NA)		Cigarettes.....	759		15	9,885	7.7
	East North Central Division							Cigars.....	88		8	4,855	1.8
	All establishments (number).....1,790							Other tobacco.....	121		10	6,001	2.0
	Total sales (\$1,000).....\$907,097							Not reported in detail.....	745		11	10,671	7.0
	Sales reported by commodity							160 Soaps, detergents.....	2,616	0.3	75	46,516	5.6
	line, total.....	764,205	100.0	1,241	xxx	xxx		Toilet soaps.....	262		28	21,631	1.2
000	Canned, bottled foods.....	87,607	11.5	272	179,369	48.8		Laundry soaps, chips, powders.....	669		42	22,825	2.9
	Canned baby foods.....	1,273		31	19,639	6.5		Household detergents.....	561		34	22,013	2.5
	Canned fruits, fruit juices.....	11,127		129	72,771	15.3		Not reported in detail.....	1,124		24	17,855	6.3
	Canned vegetables, vegetable juices	13,348		105	58,449	22.8		165 Wrapping paper and paper products.....	4,424	0.6	65	58,440	7.6
	Canned fish, seafood.....	4,872		107	49,165	9.9		860 Feeds, including pet foods.....	1,161	0.2	44	34,659	3.3
	Canned meats.....	6,855		105	59,865	11.5							
	Canned milk.....	4,365		60	39,611	11.0							
	Other canned, bottled foods.....	8,696		96	55,013	15.8							
	Not reported in detail.....	37,071		55	57,316	64.7							
010	Coffee (green, roasted).....	48,008	6.3	152	133,402	36.0							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-33

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4
		Amount	Per cent distribution	Number	Total sales, all commodity lines				Amount	Per cent distribution	Number	Total sales, all commodity lines	
		(\$1,000)	(2)	(3)	(4)	(5)			(\$1,000)	(2)	(3)	(4)	(5)
	SPECIALTY LINE GROCERY WHOLESALERS—Con.							SPECIALTY LINE GROCERY WHOLESALERS—Con.					
	East North Central Division—Con.							West North Central Division—Con.					
	Feeds, including pet foods—Con.							Soaps, detergents—Con.					
	Poultry feeds.....	144		8	6,067	2.4		Laundry soaps, chips, powders.....	220		19	10,449	2.1
	Livestock feeds.....	95		6	2,305	4.1		Household detergents.....	715		20	7,226	9.9
	Other feeds, including pet foods...	636		(NA)	(NA)	(NA)		Not reported in detail.....	442		10	6,674	6.6
	Not reported in detail.....	286		12	7,919	3.6							
	Commodities, n.e.c., including labor, service and rental receipts.....	12,140	1.6	(NA)	(NA)	(NA)	165	Wrapping paper and paper products.....	1,580	0.7	30	15,077	10.5
							860	Feeds, including pet foods.....	803	0.4	19	5,086	15.8
								Commodities, n.e.c., including labor, service and rental receipts.....	7,354	3.4	(NA)	(NA)	(NA)
	West North Central Division							South Atlantic Division					
	All establishments (number).....609							All establishments (number).....981					
	Total sales (\$1,000).....\$266,919							Total sales (\$1,000).....\$370,267					
	Sales reported by commodity line, total.....	213,215	100.0	410	xxx	xxx		Sales reported by commodity line, total.....	280,575	100.0	687	xxx	xxx
000	Canned, bottled foods.....	24,544	11.5	91	54,197	45.3	000	Canned, bottled foods.....	59,940	21.4	241	128,534	46.6
	Canned baby foods.....	560		13	6,258	8.9		Canned baby foods.....	946		27	17,803	2.7
	Canned fruits, fruit juices.....	4,095		48	28,758	14.2		Canned fruits, fruit juices.....	7,696		118	55,070	14.0
	Canned vegetables, vegetable juices	8,373		45	27,343	30.6		Canned vegetables, vegetable					
	Canned fish, seafood.....	1,409		42	19,021	7.4		juices.....	12,423		122	56,261	22.1
	Canned meats.....	375		34	17,847	2.1		Canned fish, seafood.....	7,998		127	57,582	13.9
	Canned milk.....	767		31	20,119	3.8		Canned meats.....	2,803		119	57,501	4.9
	Other canned, bottled foods.....	3,821		34	20,877	18.3		Canned milk.....	1,924		97	43,194	4.5
	Not reported in detail.....	5,144		19	7,822	65.8		Other canned, bottled foods.....	3,330		80	36,629	9.1
010	Coffee (green, roasted).....	11,687	5.5	60	27,825	42.0	010	Coffee (green, roasted).....	7,102	2.5	147	67,510	10.5
	Green coffee.....	1,593		6	7,374	21.6		Green coffee.....	401		6	1,462	27.4
	Roasted coffee.....	10,067		55	27,025	37.3		Roasted coffee.....	5,455		116	51,956	10.5
	Not reported in detail.....	27		2	(D)	(D)		Not reported in detail.....	1,246		26	14,509	8.6
020	Confectionery.....	1,606	0.8	46	14,957	10.7	020	Confectionery.....	3,165	1.1	125	64,652	4.9
	Candy, including chocolates.....	748		28	10,307	7.3		Candy, including chocolates.....	1,225		83	34,386	3.6
	Chewing gum.....	41		10	2,431	1.7		Chewing gum.....	365		46	21,962	1.7
	Fountain fruits, syrups, potato chips, etc.....	695		22	6,956	10.0		Fountain fruits, syrups, potato					
	Not reported in detail.....	122		5	998	12.2		chips, etc.....	701		36	16,155	4.3
030	Frozen foods.....	29,771	14.0	48	54,217	54.9	030	Frozen foods.....	42,152	15.0	79	64,015	65.8
	Frozen fruits, juices.....	7,878		22	23,779	33.1		Frozen fruits, juices.....	10,122		52	52,635	19.2
	Frozen vegetables.....	8,747		20	21,735	40.2		Frozen vegetables.....	16,450		50	51,931	31.7
	Frozen fish, seafood.....	5,098		21	24,247	21.0		Frozen fish, seafood.....	4,620		50	46,967	9.8
	Other frozen foods.....	5,537		19	24,068	23.0		Other frozen foods.....	6,829		55	49,381	13.8
	Not reported in detail.....	2,511		12	18,071	13.9		Not reported in detail.....	4,131		14	8,393	49.2
040	Groceries (except as specified).....	59,093	27.7	185	100,554	58.8	040	Groceries (except as specified).....	73,956	26.4	369	158,941	46.5
	Flour, related products.....	6,992		42	24,879	28.1		Flour, related products.....	6,584		136	60,481	10.9
	Sugar (refined).....	4,282		35	20,216	21.2		Sugar (refined).....	5,299		113	53,230	10.0
	Oleomargarine, butter substitutes..	1,269		32	11,973	10.6		Oleomargarine, butter substitutes..	3,883		82	46,510	8.3
	Cooking oils, vegetable shortening	1,221		39	24,715	4.9		Cooking oils, vegetable shortening	2,729		111	52,637	5.2
	Bakery products.....	7,341		54	14,201	51.7		Bakery products.....	14,826		113	35,435	41.8
	Tea.....	448		40	17,401	2.6		Tea.....	2,261		102	45,254	5.0
	Dried fruits.....	125		24	10,197	1.2		Dried fruits.....	970		55	30,237	3.2
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.....	13,680		74	47,872	28.6		Other groceries: pickles, jams, breakfast cereals, sauces, etc....	14,969		171	71,488	20.9
	Not reported in detail.....	23,735		30	32,170	73.8		Not reported in detail.....	22,435		70	43,386	51.7
050	Dairy products, ice cream, ices.....	33,954	15.9	126	63,373	53.6	050	Dairy products, ice cream, ices.....	37,928	13.5	180	90,573	41.9
	Butter.....	3,887		45	15,333	25.4		Butter.....	2,210		28	13,961	15.8
	Cheese.....	2,965		50	17,431	17.0		Cheese.....	6,127		92	54,737	11.2
	Ice cream, ices.....	4,291		28	15,375	27.9		Ice cream, ices.....	8,215		39	11,293	72.7
	Milk, cream (fluid).....	9,083		43	13,670	66.4		Milk, cream (fluid).....	9,257		42	15,205	60.9
	Other dairy products.....	7,918		28	18,112	43.7		Other dairy products.....	5,633		32	19,736	28.6
	Not reported in detail.....	5,810		21	20,697	28.1		Not reported in detail.....	6,466		21	13,897	46.5
052	Eggs (fresh, storage).....	7,000	3.3	26	30,873	22.7	052	Eggs (fresh, storage).....	3,490	1.2	16	11,195	31.2
060	Poultry.....	680	0.3	11	6,531	10.4	060	Poultry.....	291	0.1	8	2,753	10.6
062	Fish, seafood (fresh).....	512	0.2	4	5,116	10.0	062	Fish, seafood (fresh).....	3,064	1.1	11	8,064	38.0
070	Fresh fruits, vegetables, berries.....	1,949	0.9	9	17,398	11.2	070	Fresh fruits, vegetables, berries.....	1,747	0.6	16	9,334	18.7
							080	Peanuts.....	6,100	2.2	34	22,260	27.4
080	Peanuts.....	819	0.4	26	13,041	6.3	090	Meats, provisions.....	1,779	0.6	61	30,822	5.8
	Unshelled.....	461		9	6,683	6.9		Fresh meats (except sausages).....	116		5	2,454	4.7
	Shelled.....	356		19	9,059	3.9		Cured, boiled, smoked meats.....	482		25	12,032	4.0
	Not reported in detail.....	2		2	(D)	(D)		Sausages.....	310		15	5,778	5.4
090	Meats, provisions.....	4,246	2.0	17	23,013	18.5		Lard.....	418		26	16,049	2.6
100	Food, beverage basic materials.....	362	0.2	15	3,944	9.2		Other meat (including game).....	78		5	1,190	6.6
101	Miscellaneous food products.....	10,063	4.7	28	20,916	48.1		Not reported in detail.....	375		7	3,521	10.7
102	Beer, fermented malt liquors.....	637	0.3	12	1,646	38.7	100	Food, beverage basic materials.....	963	0.3	37	21,873	4.4
103	Soft drinks.....	14,356	6.7	58	16,756	85.7	101	Miscellaneous food products.....	7,733	2.8	60	20,628	37.5
							102	Beer, fermented malt liquors.....	894	0.3	5	3,884	23.0
							103	Soft drinks.....	9,351	3.3	76	16,892	55.4
110	Cigarettes, cigars, tobacco.....	747	0.4	14	4,316	17.3	110	Cigarettes, cigars, tobacco.....	5,308	1.9	73	38,159	13.9
	Cigarettes.....	588		9	3,003	19.6		Cigarettes.....	2,967		45	23,918	12.4
	Cigars.....	65		6	2,680	2.4		Cigars.....	324		38	23,142	1.4
	Other tobacco.....	18		5	2,290	0.8							
	Not reported in detail.....	76		2	(D)	(D)							
160	Soaps, detergents.....	1,452	0.7	37	19,309	7.5							
	Toilet soaps.....	75		15	6,354	1.2							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
SPECIALTY LINE GROCERY WHOLESALERS—Con.													
South Atlantic Division—Con.													
	Cigarettes, cigars, tobacco—Con.												
	Other tobacco.....	365		36	21,122	1.7							
	Not reported in detail.....	1,652		21	11,716	14.1							
150	Drugs, druggist sundries.....	499	0.2	39	24,035	2.1							
160	Soaps, detergents.....	3,391	1.2	106	56,146	6.0							
	Toilet soaps.....	516		53	49,975	1.0							
	Laundry soaps, chips, powders.....	742		63	33,413	2.2							
	Household detergents.....	679		57	29,905	2.3							
	Not reported in detail.....	1,454		31	20,022	7.3							
165	Wrapping paper and paper products.....	948	0.3	71	49,439	1.9							
450	Hardware.....	684	0.2	21	16,030	4.3							
645	School equipment, supplies.....	184	0.1	32	22,022	0.8							
860	Feeds, including pet foods.....	2,912	1.0	58	42,150	6.9							
	Poultry feeds mixed at this establishment.....	120		4	2,935	4.1							
	Other poultry feeds.....	425		26	16,694	2.5							
	Livestock feeds mixed at this establishment.....	84		5	3,242	2.6							
	Other livestock feeds.....	464		23	15,808	2.9							
	Other feeds.....	703		25	19,038	3.7							
	Not reported in detail.....	1,116		17	12,948	8.6							
	Commodities, n.e.c.....	6,630	2.4	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts.....	364	0.1	18	9,795	3.7							
East South Central Division													
	All establishments (number).....	370											
	Total sales (\$1,000).....	\$128,202											
	Sales reported by commodity line, total.....	97,074	100.0	252	xxx	xxx							
000	Canned, bottled foods.....	9,994	10.3	55	26,814	37.3							
	Canned baby foods.....	98		6	4,984	2.0							
	Canned fruits, fruit juices.....	1,110		26	15,005	7.4							
	Canned vegetables, vegetable juices.....	2,695		31	16,409	16.4							
	Canned fish, seafood.....	1,480		30	16,867	8.8							
	Canned meats.....	1,199		30	16,198	7.4							
	Canned milk.....	907		26	13,970	6.5							
	Other canned, bottled foods.....	473		24	11,923	4.0							
	Not reported in detail.....	2,032		12	6,345	32.0							
010	Coffee (green, roasted).....	9,091	9.4	51	33,864	26.8							
	Green coffee.....	4,017		8	6,562	61.2							
	Roasted coffee.....	2,953		36	22,909	12.9							
	Not reported in detail.....	2,121		12	10,564	20.1							
020	Confectionery.....	1,357	1.4	46	29,087	4.7							
	Candy, including chocolates.....	813		33	19,209	4.2							
	Chewing gum.....	145		26	13,469	1.1							
	Fountain fruits, syrups, potato chips, etc.....	120		8	5,011	2.4							
	Not reported in detail.....	279		8	6,149	4.5							
030	Frozen foods.....	10,061	10.4	27	13,830	72.7							
	Frozen fruits, juices.....	1,370		14	7,772	17.6							
	Frozen vegetables.....	2,089		13	7,692	27.2							
	Frozen fish, seafood.....	1,521		16	8,909	17.1							
	Other frozen foods.....	1,165		12	6,842	17.0							
	Not reported in detail.....	3,916		10	4,512	86.8							
040	Groceries (except as specified).....	25,844	26.6	118	49,684	52.0							
	Flour, related products.....	2,263		27	15,025	15.1							
	Sugar (refined).....	1,386		24	13,389	10.4							
	Oleomargarine, butter substitutes.....	1,276		35	16,283	7.8							
	Cooking oils, vegetable shortening.....	307		28	17,721	1.7							
	Bakery products.....	9,541		47	21,349	44.7							
	Tea.....	710		31	15,293	4.6							
	Dried fruits.....	51		15	9,663	0.5							
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.....	3,894		46	21,155	18.4							
	Not reported in detail.....	6,416		25	10,629	60.4							
050	Dairy products, ice cream, ices.....	14,727	15.2	88	33,384	44.1							
	Butter.....	120		12	4,961	2.4							
	Cheese.....	857		37	19,096	4.5							
	Ice cream, ices.....	1,992		13	5,573	35.7							
	Milk, cream (fluid).....	9,587		38	11,221	85.4							
	Other dairy products.....	368		16	5,793	6.4							
	Not reported in detail.....	1,803		9	4,580	39.4							
070	Fresh fruits, vegetables, berries.....	559	0.6	12	7,169	7.8							
080	Peanuts.....	114	0.1	10	2,847	4.0							
090	Meats, provisions.....	934	1.0	20	12,654	7.4							
100	Food, beverage basic materials.....	148	0.2	12	9,310	1.6							
101	Miscellaneous food products.....	3,123	3.2	16	6,098	51.2							
103	Soft drinks.....	10,606	10.9	36	11,186	94.8							
SPECIALTY LINE GROCERY WHOLESALERS—Con.													
East South Central Division—Con.													
	Cigarettes, cigars, tobacco.....	1,387	1.4	20	12,564	11.0							
	Cigarettes.....	917		14	9,209	10.0							
	Cigars.....	72		12	7,446	1.0							
	Other tobacco.....	116		9	6,544	1.8							
	Not reported in detail.....	282		5	3,256	8.7							
150	Drugs, druggist sundries.....	299	0.3	18	12,068	2.5							
160	Soaps, detergents.....	986	1.0	28	15,981	6.2							
	Toilet soaps.....	105		17	9,910	1.1							
	Laundry soaps, chips, powders.....	295		18	10,268	2.9							
	Household detergents.....	293		13	8,547	3.4							
	Not reported in detail.....	293		9	5,146	5.7							
165	Wrapping paper and paper products.....	1,147	1.2	27	16,232	7.1							
200	Men's, boys' clothing, furnishings (exc. shoes).....	123	0.1	6	3,105	4.0							
210	Women's, children's clothing, accessories (exc. shoes).....	109	0.1	6	2,655	4.1							
240	Dry goods, notions.....	227	0.2	10	6,104	3.7							
302	Kitchen utensils, miscellaneous homewares.....	103	0.1	4	2,603	4.0							
450	Hardware.....	204	0.2	11	7,704	2.6							
645	School equipment, supplies.....	117	0.1	20	12,065	1.0							
860	Feeds, including pet foods.....	1,058	1.1	20	12,452	8.5							
	Commodities, n.e.c., including labor, service and rental receipts.....	4,756	4.9	(NA)	(NA)	(NA)							
West South Central Division													
	All establishments (number).....	713											
	Total sales (\$1,000).....	\$353,141											
	Sales reported by commodity line, total.....	306,000	100.0	473	xxx	xxx							
000	Canned, bottled foods.....	34,869	11.4	91	51,428	67.8							
010	Coffee (green, roasted).....	111,053	36.3	64	125,824	88.3							
	Green coffee.....	106,979		12	107,010	100.0							
	Roasted coffee.....	1,596		32	10,674	15.0							
	Not reported in detail.....	2,478		21	8,158	30.4							
020	Confectionery.....	1,077	0.4	59	16,181	6.7							
	Candy, including chocolates.....	610		39	10,024	6.1							
	Chewing gum.....	62		19	5,278	1.2							
	Fountain fruits, syrups, potato chips, etc.....	189		15	4,995	3.8							
	Not reported in detail.....	216		9	4,042	5.3							
030	Frozen foods.....	23,084	7.5	44	24,563	94.0							
	Frozen fruits, juices.....	5,659		29	18,820	30.1							
	Frozen vegetables.....	6,771		27	17,621	38.4							
	Frozen fish, seafood.....	2,659		25	17,321	15.4							
	Other frozen foods.....	2,553		23	16,410	15.6							
	Not reported in detail.....	5,442		14	5,590	97.4							
040	Groceries (except as specified).....	50,625	16.5	194	81,638	62.0							
	Flour, related products.....	4,414		47	19,077	23.1							
	Sugar (refined).....	2,601		34	13,924	18.7							
	Oleomargarine, butter substitutes.....	1,219		34	13,233	9.2							
	Cooking oils, vegetable shortening.....	787		40	18,534	4.2							
	Bakery products.....	11,339		53	22,290	50.9							
	Tea.....	212		37	18,763								

COMMODITY LINE SALES

6-35

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	SPECIALTY LINE GROCERY WHOLESALEERS—Con. Mountain Division All establishments (number).....324 Total sales (\$1,000).....\$90,543 Sales reported by commodity line, total.....	69,432	100.0	208	xxx	xxx		SPECIALTY LINE GROCERY WHOLESALEERS—Con. Pacific Division—Con. Canned, bottled foods—Con. Other canned, bottled foods..... Not reported in detail.....	5,866 21,654		48 48	49,855 98,443	11.8 22.0
000	Canned, bottled foods..... Canned fruits, fruit juices..... Canned vegetables, vegetable juices..... Canned fish, seafood..... Canned meats..... Canned milk..... Other canned, bottled foods..... Not reported in detail.....	8,560 2,318 3,142 490 331 266 827 1,186	12.3	39 20 17 17 17 12 (NA) 10	17,057 12,181 10,528 10,535 9,217 9,013 (NA) 1,970	50.2 19.0 29.8 4.7 3.6 3.0 (NA) 60.2	010	Coffee (green, roasted)..... Green coffee..... Roasted coffee..... Not reported in detail.....	214,271 130,380 9,018 74,873	30.8	96 22 30 47	281,958 146,167 39,210 102,976	76.0 89.2 23.0 72.7
010	Coffee (green, roasted).....	4,388	6.3	29	12,811	34.3	020	Confectionery..... Candy, including chocolates..... Chewing gum..... Fountain fruits, syrups, potato chips, etc..... Not reported in detail.....	4,957 2,113 199 2,230 415	0.7	103 43 21 56 18	69,160 32,569 20,798 36,683 12,379	7.2 6.5 1.0 6.1 3.4
020	Confectionery..... Candy, including chocolates..... Chewing gum..... Fountain fruits, syrups, potato chips, etc..... Not reported in detail.....	893 290 68 292 243	1.3	36 15 6 24 5	12,126 6,941 3,934 5,608 1,415	7.4 4.2 1.7 5.2 17.2	030	Frozen foods..... Frozen fruits, juices..... Frozen vegetables..... Frozen fish, seafood..... Other frozen foods..... Not reported in detail.....	69,982 23,149 18,049 7,608 11,127 10,049	10.1	126 74 60 68 65 25	136,138 74,589 62,079 98,200 69,220 15,657	51.4 31.0 29.1 7.7 16.1 64.2
030	Frozen foods..... Frozen fruits, juices..... Frozen vegetables..... Frozen fish, seafood..... Other frozen foods..... Not reported in detail.....	8,167 2,190 1,393 1,818 855 1,911	11.8	44 28 21 24 21 11	17,050 12,017 9,269 11,562 11,247 3,223	47.9 18.2 15.0 15.7 7.6 59.3	040	Groceries (except as specified)..... Flour, related products..... Sugar (refined)..... Oleomargarine, butter substitutes.. Cooking oils, vegetable shortening.. Bakery products..... Tea..... Dried fruits..... Other groceries: pickles, jams, breakfast cereals, sauces, etc.... Not reported in detail.....	155,303 15,669 26,382 5,666 4,694 10,883 10,959 8,228 31,358 41,464	22.3	334 73 90 57 60 87 45 38 131 65	327,701 138,491 92,256 53,570 67,397 41,720 119,122 46,262 144,099 48,864	47.4 11.3 28.6 10.6 7.0 26.1 9.2 17.8 21.8 84.9
040	Groceries (except as specified)..... Flour, related products..... Sugar (refined)..... Oleomargarine, butter substitutes.. Cooking oils, vegetable shortening.. Bakery products..... Tea..... Dried fruits..... Other groceries: pickles, jams, breakfast cereals, sauces, etc.... Not reported in detail.....	15,034 1,184 1,209 1,336 319 3,605 48 543 1,756 5,034	21.7	108 17 18 28 17 47 10 12 28 17	34,576 10,262 8,988 14,482 10,802 10,215 7,460 9,674 14,383 6,763	43.5 11.5 13.5 9.2 3.0 35.3 0.6 5.6 12.2 74.4	050	Dairy products, ice cream, ices..... Butter..... Cheese..... Ice cream, ices..... Milk, cream (fluid)..... Other dairy products..... Not reported in detail.....	77,162 28,512 13,685 5,698 23,850 1,835 3,582	11.1	172 42 86 49 53 33 31	154,069 81,995 125,952 42,763 52,408 45,915 4,400	50.1 34.8 10.9 13.3 45.5 4.0 41.4
050	Dairy products, ice cream, ices..... Butter..... Cheese..... Ice cream, ices..... Milk, cream (fluid)..... Other dairy products..... Not reported in detail.....	20,192 668 2,994 1,629 7,577 502 6,822	29.1	73 27 32 32 29 16 16	30,342 12,728 15,696 11,651 13,460 11,821 7,830	66.5 5.2 19.1 14.0 56.3 4.2 87.1	052	Eggs (fresh, storage).....	13,524	1.9	27	51,919	26.0
052	Eggs (fresh, storage).....	489	0.7	22	7,286	6.7	070	Fresh fruits, vegetables, berries.....	3,201	0.5	28	23,367	13.7
060	Poultry.....	402	0.6	8	2,491	16.1	080	Peanuts.....	1,339	0.2	24	17,035	7.9
070	Fresh fruits, vegetables, berries.....	572	0.8	9	3,553	16.1	090	Meats, provisions..... Fresh meats (except sausages)..... Cured, boiled, smoked meats..... Sausages..... Lard..... Other meat (including game)..... Not reported in detail.....	2,080 988 365 100 111 30 486	0.3	38 10 13 7 9 4 11	19,448 3,496 6,771 4,761 7,743 3,794 4,226	10.7 28.3 5.4 2.1 1.4 0.8 11.5
080	Peanuts.....	286	0.4	12	4,635	6.2	100	Food, beverage basic materials.....	1,491	0.2	27	27,749	5.4
090	Meats, provisions..... Fresh meats (except sausages)..... Cured, boiled, smoked meats..... Other meats, provisions..... Not reported in detail.....	312 135 15 47 115	0.4	12 5 4 (NA) 4	3,303 869 951 (NA) 784	9.4 15.5 1.6 (NA) 14.7	101	Miscellaneous food products.....	13,146	1.9	67	52,996	24.8
101	Miscellaneous food products.....	5,825	8.4	16	9,361	62.2	102	Beer, fermented malt liquors.....	1,112	0.2	14	31,014	3.6
102	Beer, fermented malt liquors.....	402	0.6	5	1,419	28.3	103	Soft drinks.....	17,805	2.6	80	23,721	75.1
103	Soft drinks.....	1,089	1.6	24	3,896	28.0	104	Spirits.....	12,050	1.7	5	43,535	27.7
110	Cigarettes, cigars, tobacco.....	870	1.3	10	4,005	21.7	105	Wines.....	883	0.1	9	44,066	2.0
160	Soaps, detergents..... Toilet soaps..... Laundry soaps, chips, powders..... Household detergents..... Not reported in detail.....	354 119 80 147 8	0.5	14 6 8 5 4	8,492 5,436 6,248 4,292 1,103	4.2 2.2 1.3 3.4 0.7	110	Cigarettes, cigars, tobacco..... Cigarettes..... Cigars..... Other tobacco..... Not reported in detail.....	1,118 908 125 8 77	0.2	24 13 16 4 6	14,033 11,641 12,172 6,998 979	8.0 7.8 1.0 0.1 7.9
165	Wrapping paper and paper products..... Commodities, n.e.c.....	210 1,075	0.3 1.5	14 (NA)	4,831 (NA)	4.3 (NA)	160	Soaps, detergents..... Toilet soaps..... Laundry soaps, chips, powders..... Household detergents..... Not reported in detail.....	1,188 67 576 370 175	0.2	48 13 26 15 15	42,826 24,262 33,969 25,778 4,251	2.8 0.3 1.7 1.4 4.1
975	Labor, service and rental receipts....	312	0.4	11	9,187	3.4	165	Wrapping paper and paper products.....	4,645	0.7	56	64,892	7.2
	Pacific Division All establishments (number).....987 Total sales (\$1,000).....\$883,073 Sales reported by commodity line, total.....	696,186	100.0	731	xxx	xxx	860	Feeds, including pet food.....	1,053	0.2	15	44,586	2.4
000	Canned, bottled foods..... Canned baby foods..... Canned fruits, fruit juices..... Canned vegetables, vegetable juices..... Canned fish, seafood..... Canned meats..... Canned milk.....	77,067 1,220 14,149 18,402 9,720 4,560 1,496	11.1	182 8 77 74 71 44 40	261,283 14,432 108,154 88,744 95,118 68,860 54,296	29.5 8.5 13.1 20.7 10.2 6.6 2.8	975	Commodities, n.e.c..... Labor, service and rental receipts....	21,691 1,118	3.1 0.2	(NA) 34	(NA) 50,240	(NA) 2.2
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS New England Division All establishments (number).....124 Total sales (\$1,000).....\$68,658 Sales reported by commodity line, total.....	50,034	100.0	82	xxx	xxx	050	Dairy products, ice cream, ices.....	1,121	2.2	19	6,962	16.1

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4
		Amount (\$1,000) (1)	Per cent dis-trib-ution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per cent dis-trib-ution (2)	Number (3)	Total sales, all commodity lines (4)	
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con. New England Division—Con.							POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con. East North Central Division—Con.					
052	Eggs (fresh, storage).....	13,804	27.6	53	22,729	60.7	060	Poultry.....	102,563	44.4	236	167,906	61.1
060	Poultry.....	34,601	69.2	52	37,658	91.9		Live poultry.....	21,127		114	63,294	33.4
	Live poultry.....	5,472		21	8,052	68.0		Dressed poultry.....	53,104		114	75,698	70.2
	Dressed poultry.....	25,883		23	29,497	87.7		Not reported in detail.....	28,332		58	50,020	56.6
	Not reported in detail.....	3,246		12	3,648	89.0	070	Fresh fruits, vegetables, berries.....	627	0.3	8	2,064	30.4
090	Meats, provisions.....	246	0.5	8	2,220	11.1	090	Meats, provisions.....	5,561	2.4	21	20,062	27.7
	Commodities, n.e.c., including labor, service and rental receipts.....	262	0.5	(NA)	(NA)	(NA)		Fresh meats (except sausages).....	4,306		5	17,007	25.3
	Middle Atlantic Division							Cured, boiled, smoked meats.....	408		8	7,989	5.1
	All establishments (number).....564							Sausages.....	216		5	5,848	3.7
	Total sales (\$1,000).....\$451,090							Other meats, provisions.....	64	(NA)	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	397,946	100.0	472	xxx	xxx	860	Not reported in detail.....	567		4	1,636	34.7
								Feeds, including pet foods.....	852	0.4	27	24,351	3.5
000	Canned, bottled foods.....	1,197	0.3	17	13,350	9.0		Poultry feeds mixed at this estab-lishment.....	118		4	1,768	6.7
030	Frozen foods.....	1,761	0.4	21	20,520	8.6		Other poultry feeds.....	362		17	21,332	1.7
040	Groceries (except as specified).....	1,178	0.3	34	19,335	6.1		Livestock feeds.....	94	(NA)	(NA)	(NA)	(NA)
	Oleomargarine, butter substitutes..	487		25	10,786	4.5		Other feeds.....	53		4	2,778	1.9
	Cooking oils, vegetable shortening..	270		8	8,865	3.0		Not reported in detail.....	225		6	1,889	11.9
	Other groceries (except as specified).....	251		(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	1,943	0.8	(NA)	(NA)	(NA)
	Not reported in detail.....	170		3	826	20.6		West North Central Division					
050	Dairy products, ice cream, ices.....	15,026	3.8	161	81,629	18.4		All establishments (number).....380					
	Butter.....	11,837		150	78,243	15.1	030	Total sales (\$1,000).....\$189,576					
	Cheese.....	2,531		98	52,891	4.8		Sales reported by commodity line, total.....	138,760	100.0	260	xxx	xxx
	Milk, cream (fluid).....	114		5	1,700	6.7							
	Other dairy products, ice cream, ices.....	75		12	2,962	2.5	041	Frozen foods.....	174	0.1	6	2,391	7.3
	Not reported in detail.....	469		5	962	48.8		Other groceries: Food specialties....	249	0.2	11	4,288	5.8
052	Eggs (fresh, storage).....	160,776	40.4	335	219,733	73.2	050	Dairy products, ice cream, ices.....	1,402	1.0	40	15,005	9.3
	Poultry.....	209,488	52.6	179	258,904	80.9		Butter.....	212		5	2,079	10.2
	Live poultry.....	29,701		64	34,797	85.4		Milk, cream (fluid).....	484		31	11,633	4.2
	Dressed poultry.....	140,450		94	166,826	84.2		Other dairy products, ice cream, ices.....	156	(NA)	(NA)	(NA)	(NA)
	Not reported in detail.....	39,337		32	62,578	62.9		Not reported in detail.....	550		3	1,669	33.0
062	Fish, seafood (fresh).....	1,698	0.4	5	4,411	38.5	052	Eggs (fresh, storage).....	71,135	51.3	227	102,467	69.4
070	Fresh fruits, vegetables, berries.....	657	0.2	4	4,456	14.7	060	Poultry.....	60,758	43.8	204	121,530	50.0
090	Meats, provisions.....	4,065	1.0	33	27,918	14.6		Live poultry.....	7,742		117	49,007	15.8
	Fresh meats (except sausages).....	2,107		7	8,364	25.2		Dressed poultry.....	31,876		61	53,147	60.0
	Cured, boiled, smoked meats.....	774		19	14,161	5.5		Not reported in detail.....	21,140		55	32,289	65.5
	Other meats, provisions.....	80	(NA)	(NA)	(NA)	(NA)	860	Feeds, including pet foods.....	3,670	2.6	85	39,914	9.2
	Not reported in detail.....	1,104		6	5,697	19.4		Poultry feeds.....	1,283	(NA)	(NA)	(NA)	(NA)
	Commodities, n.e.c., including labor, service and rental receipts.....	2,100	0.5	(NA)	(NA)	(NA)		Other livestock feeds.....	645		38	14,847	4.3
	East North Central Division							Other feeds.....	408		14	5,945	6.9
	All establishments (number).....638							Not reported in detail.....	1,334		33	8,509	15.7
	Total sales (\$1,000).....\$329,364							Commodities, n.e.c., including labor, service and rental receipts.....	1,372	1.0	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	231,105	100.0	420	xxx	xxx		South Atlantic Division					
000	Canned, bottled foods.....	348	0.2	11	13,714	2.5		All establishments (number).....252					
	Canned meats.....	138		6	6,144	2.2	030	Total sales (\$1,000).....\$144,924					
	Other canned, bottled foods.....	210	(NA)	(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	123,176	100.0	170	xxx	xxx
030	Frozen foods.....	784	0.3	12	11,867	6.6							
040	Groceries (except as specified).....	610	0.3	21	10,231	6.0		Frozen foods.....	810	0.7	12	13,620	5.9
	Sugar (refined).....	179		4	1,538	11.6		Frozen fruits, juices.....	75		4	3,420	2.2
	Oleomargarine, butter substitutes..	259		11	7,152	3.6		Frozen vegetables.....	136		5	3,705	3.7
	Cooking oils, vegetable shortening..	116		5	3,461	3.4		Frozen fish, seafood.....	181		6	5,962	3.0
	Other groceries (except as specified).....	53	(NA)	(NA)	(NA)	(NA)		Other frozen foods.....	377		7	10,501	3.6
	Not reported in detail.....	3		1	(D)	(D)		Not reported in detail.....	41		3	1,970	2.1
090	Dairy products, ice cream, ices.....	4,972	2.2	82	41,489	12.0	040	Groceries (except as specified).....	567	0.5	18	16,603	3.4
	Butter.....	3,289		61	33,340	9.9		Oleomargarine, butter substitutes..	456		14	15,447	3.0
	Cheese.....	659		34	16,367	4.0		Cooking oils, vegetable shortening..	90		6	7,715	1.2
	Milk, cream (fluid).....	500		15	9,149	5.5		Other groceries (except as specified).....	21	(NA)	(NA)	(NA)	(NA)
	Other dairy products, ice cream, ices.....	70	(NA)	(NA)	(NA)	(NA)	050	Dairy products, ice cream, ices.....	3,740	3.0	27	28,623	13.1
	Not reported in detail.....	454		10	1,835	24.7		Butter.....	2,116		24	24,453	8.7
052	Eggs (fresh, storage).....	112,845	48.8	334	181,845	62.1		Cheese.....	784		17	16,726	4.7
								Other dairy products, ice cream, ices.....	239		4	3,271	7.3
								Not reported in detail.....	601		3	4,170	14.4
							052	Eggs (fresh, storage).....	35,518	28.8	102	62,969	56.4
								Poultry.....	77,434	62.9	121	94,834	81.7
								Live poultry.....	22,037		48	26,975	81.7
								Dressed poultry.....	35,254		65	47,189	74.7
								Not reported in detail.....	20,143		22	25,974	77.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-37

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.							POULTRY, POULTRY PRODUCTS DISTRIBUTORS—Con.					
	South Atlantic Division—Con.							Pacific Division—Con.					
062	Fish, seafood (fresh).....	574	0.5	7	4,579	12.5	052	Eggs (fresh, storage).....	73,125	74.4	136	81,736	89.5
090	Meat, provisions.....	323	0.3	9	9,291	3.5							
860	Feeds, including pet foods.....	1,342	1.1	10	5,383	24.9	060	Poultry.....	21,740	22.1	76	30,660	70.9
	Commodities, n.e.c., including labor, service and rental receipts.....	2,868	2.3	(NA)	(NA)	(NA)		Live poultry.....	6,268		30	7,672	81.7
	East South Central Division							Dressed poultry.....	10,094		37	16,592	60.8
	All establishments (number).....133							Not reported in detail.....	5,378		13	6,657	80.8
	Total sales (\$1,000).....\$37,695						090	Meats, provisions.....	536	0.5	8	7,434	7.2
	Sales reported by commodity line, total.....	28,393	100.0	87	xxx	xxx	860	Feeds, including pet foods.....	329	0.3	5	1,685	19.5
050	Dairy products, ice cream, ices.....	296	1.0	5	763	38.8		Commodities, n.e.c., including labor, service and rental receipts.....	665	0.7	(NA)	(NA)	(NA)
052	Eggs (fresh, storage).....	13,084	46.1	76	25,217	51.9		FRESH FRUIT, VEGETABLE WHOLESALERS					
060	Poultry.....	14,186	50.0	66	22,926	61.9		New England Division					
	Live poultry.....	4,394		28	8,300	52.9		All establishments (number).....545					
	Dressed poultry.....	5,996		32	11,457	52.3		Total sales (\$1,000).....\$181,980					
	Not reported in detail.....	3,796		13	4,932	77.0		Sales reported by commodity line, total.....	157,370	100.0	442	xxx	xxx
860	Feeds, including pet foods.....	369	1.3	10	2,884	12.8	030	Frozen foods.....	527	0.3	11	3,343	15.8
	Commodities, n.e.c.....	458	1.6	(NA)	(NA)	(NA)		Frozen fruits, juices.....	135		7	2,253	6.0
	West South Central Division							Frozen vegetables.....	123		7	2,209	5.6
	All establishments (number).....249							Frozen fish, seafood.....	39		4	1,465	2.7
	Total sales (\$1,000).....\$103,469							Other frozen foods.....	181		4	1,315	13.8
	Sales reported by commodity line, total.....	78,444	100.0	156	xxx	xxx		Not reported in detail.....	49		3	545	9.0
040	Groceries (except as specified).....	158	0.2	6	4,292	3.7	070	Fresh fruits, vegetables, berries.....	152,452	96.9	442	157,370	96.9
050	Dairy products, ice cream, ices.....	884	1.1	20	7,840	11.3		Fresh fruits, berries.....	54,839		247	89,383	61.4
	Butter.....	279		6	4,255	6.6	080	Fresh vegetables.....	55,659		272	87,552	63.6
	Cheese.....	339		6	4,462	7.6	102	Not reported in detail.....	41,954		123	42,973	97.6
	Milk, cream (fluid).....	203		11	3,583	5.7	103	Peanuts.....	443	0.3	6	1,760	25.2
	Other dairy products, ice cream, ices.....	24		(NA)	(NA)	(NA)		Beer, fermented malt liquors.....	549	0.3	6	2,629	20.9
	Not reported in detail.....	39		3	776	5.0		Soft drinks.....	357	0.2	7	2,085	17.1
052	Eggs (fresh, storage).....	25,320	32.3	131	39,837	63.6		Commodities, n.e.c., including labor, service and rental receipts.....	3,042	1.9	(NA)	(NA)	(NA)
060	Poultry.....	48,354	61.6	95	61,679	78.4		Middle Atlantic Division					
	Live poultry.....	10,414		37	16,601	62.7		All establishments (number).....1,547					
	Dressed poultry.....	9,734		58	18,857	51.6		Total sales (\$1,000).....\$682,617					
	Not reported in detail.....	28,206		14	28,631	98.5		Sales reported by commodity line, total.....	596,754	100.0	1,283	xxx	xxx
090	Meats, provisions.....	971	1.2	5	6,278	15.5	010	Coffee (green, roasted).....	874	0.1	8	10,619	8.2
101	Miscellaneous food products.....	210	0.3	5	1,943	10.8	030	Frozen foods.....	9,415	1.6	74	51,002	18.5
860	Feeds, including pet foods.....	1,721	2.2	18	7,243	23.8		Frozen fruits, juices.....	1,641		39	27,664	5.9
	Commodities, n.e.c.....	724	0.9	(NA)	(NA)	(NA)		Frozen vegetables.....	4,424		47	33,202	13.3
975	Labor, service and rental receipts....	102	0.1	4	2,873	3.6		Frozen fish, seafood.....	1,229		29	24,456	5.0
	Mountain Division							Other frozen foods.....	399		15	10,707	3.7
	All establishments (number).....78							Not reported in detail.....	1,722		13	8,233	20.9
	Total sales (\$1,000).....\$33,461						040	Groceries (except as specified).....	1,700	0.3	31	21,704	7.8
	Sales reported by commodity line, total.....	24,195	100.0	54	xxx	xxx	052	Eggs (fresh, storage).....	803	0.1	23	14,026	5.7
050	Dairy products, ice cream, ices.....	39	0.2	6	1,320	3.0	062	Fish, seafood (fresh).....	760	0.1	13	8,235	9.2
052	Eggs (fresh, storage).....	11,956	49.4	47	17,807	67.1	070	Fresh fruits, vegetables, berries.....	576,657	96.6	1,283	596,754	96.6
060	Poultry.....	9,492	39.2	26	18,970	50.0		Fresh fruits, berries.....	175,846		649	293,755	59.9
	Live poultry.....	75		4	383	19.6		Fresh vegetables.....	210,474		668	322,604	65.2
	Dressed poultry.....	9,119		20	18,389	49.6		Not reported in detail.....	190,337		442	195,907	97.2
	Not reported in detail.....	298		4	369	80.8	080	Peanuts.....	1,480	0.2	13	4,296	34.5
	Commodities, n.e.c., including labor, service and rental receipts.....	2,708	11.2	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	5,065	0.8	(NA)	(NA)	(NA)
	Pacific Division							East North Central Division					
	All establishments (number).....242							All establishments (number).....1,137					
	Total sales (\$1,000).....\$116,958							Total sales (\$1,000).....\$737,608					
	Sales reported by commodity line, total.....	98,293	100.0	172	xxx	xxx		Sales reported by commodity line, total.....	585,652	100.0	911	xxx	xxx
030	Frozen foods.....	391	0.4	8	7,254	5.4	000	Canned, bottled foods.....	8,170	1.4	43	48,289	16.9
040	Groceries (except as specified).....	180	0.2	8	6,792	2.7		Canned baby foods.....	194		7	13,093	1.5
050	Dairy products, ice cream, ices.....	1,327	1.4	11	8,629	15.4		Canned fruits, fruit juices.....	2,699		28	41,971	6.4
	Butter.....	463		8	7,192	6.4		Canned vegetables, vegetable juices	2,413		25	33,059	7.3
	Cheese.....	533		8	7,192	7.4		Canned fish, seafood.....	672		17	28,426	2.4
	Not reported in detail.....	331		3	1,437	23.0		Canned meats.....	346		15	26,556	1.3
								Canned milk.....	471		17	27,690	1.7
								Other canned, bottled foods.....	573		13	19,581	2.9
								Not reported in detail.....	802		5	2,577	31.1
							010	Coffee (green, roasted).....	1,268	0.2	19	28,095	4.5

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines		
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)	
	FRESH FRUIT, VEGETABLE WHOLESALEERS—Con.							FRESH FRUIT, VEGETABLE WHOLESALEERS—Con.						
	East North Central Division—Con.							West North Central Division—Con.						
020	Confectionery.....	946	0.2	18	26,135	3.6		Groceries (except as specified)—Con.						
	Candy, including chocolates.....	541		13	20,674	2.6		Dried fruits.....	178		32	36,331	0.5	
	Other confectionery.....	393		(NA)	(NA)	(NA)		Other groceries: pickles, jams, breakfast cereals, sauces, etc....	1,552		36	38,224	4.1	
	Not reported in detail.....	12		1	(D)	(D)		Not reported in detail.....	96		4	1,175	8.2	
030	Frozen foods.....	3,690	0.6	48	34,918	10.6		Dairy products, ice cream, ices.....	430	0.2	35	37,778	1.1	
	Frozen fruits, juices.....	1,453		33	30,308	4.8	050	Cheese.....	350		32	36,730	1.0	
	Frozen vegetables.....	1,290		31	26,680	4.8		Other dairy products, ice cream, ices.....	79		(NA)	(NA)	(NA)	
	Frozen fish, seafood.....	399		23	20,784	1.9		Not reported in detail.....	1		1	(D)	(D)	
	Other frozen foods.....	278		16	19,637	1.4								
	Not reported in detail.....	270		7	2,521	10.7								
040	Groceries (except as specified).....	6,284	1.1	54	53,348	11.8		070	Fresh fruits, vegetables, berries.....	192,401	89.3	347	215,512	89.3
	Flour, related products.....	662		14	19,119	3.5		Fresh fruits, berries.....	60,868		191	143,575	42.4	
	Sugar (refined).....	1,736		23	29,157	6.0		Fresh vegetables.....	71,310		207	144,833	49.2	
	Oleomargarine, butter substitutes..	289		19	24,184	1.2		Not reported in detail.....	60,223		118	62,277	96.7	
	Cooking oils, vegetable shortening.	299		15	23,702	1.3								
	Tea.....	82		9	18,641	0.4		080	Peanuts.....	296	0.1	40	45,218	0.7
	Dried fruits.....	516		17	28,012	1.8								
	Other groceries (except as specified).....	1,153		(NA)	(NA)	(NA)	110	Cigarettes, cigars, tobacco.....	669	0.3	6	5,959	11.2	
	Not reported in detail.....	1,547		13	7,110	21.8								
050	Dairy products, ice cream, ices.....	581	0.1	22	21,294	2.7		160	Soaps, detergents.....	330	0.2	11	12,503	2.6
	Butter.....	39		4	2,280	1.7		Toilet soaps.....	31		7	7,183	0.4	
	Cheese.....	476		16	20,031	2.4		Laundry soaps, chips, powder.....	204		8	8,882	2.3	
	Milk, cream (fluid).....	24		5	3,051	0.8		Household detergents.....	71		8	11,706	0.6	
	Other dairy products, ice cream, ices.....	4		(NA)	(NA)	(NA)		Not reported in detail.....	24		1	(D)	(D)	
	Not reported in detail.....	38		3	937	4.1		165	Wrapping paper and paper products.....	580	0.3	32	32,714	1.8
070	Fresh fruits, vegetables, berries.....	552,238	94.3	911	585,652	94.3		Commodities, n.e.c., including labor, service and rental receipts.....	3,291	1.5	(NA)	(NA)	(NA)	
	Fresh fruits, berries.....	164,761		461	318,511	51.7								
	Fresh vegetables.....	198,540		510	337,039	58.9		South Atlantic Division						
	Not reported in detail.....	188,937		326	195,115	96.8		All establishments (number).....863						
								Total sales (\$1,000).....\$377,555						
								Sales reported by commodity line, total.....	311,312	100.0	689	xxx	xxx	
080	Peanuts.....	3,686	0.6	22	27,450	13.4		000	Canned, bottled foods.....	3,124	1.0	27	28,664	10.9
101	Miscellaneous food products.....	657	0.1	11	7,143	9.2		Canned fruits, fruit juices.....	1,642		21	25,480	6.4	
102	Beer, fermented malt liquors.....	949	0.2	11	6,077	15.6		Canned vegetables, vegetable juices	1,002		14	20,035	5.0	
110	Cigarettes, cigars, tobacco.....	781	0.1	8	12,518	6.2		Canned fish, seafood.....	103		9	15,845	0.7	
160	Soaps, detergents.....	1,233	0.2	11	20,558	6.0		Canned meats.....	142		11	16,380	0.9	
	Toilet soaps.....	141		6	12,216	1.2		Canned milk.....	77		8	13,714	0.6	
	Laundry soaps, chips, powder.....	413		7	12,744	3.2		Other canned, bottled foods.....	66		10	15,220	0.4	
	Household detergents.....	433		6	17,555	2.5		Not reported in detail.....	92		1	(D)	(D)	
	Not reported in detail.....	246		3	2,145	11.5								
	Commodities, n.e.c., including labor, service and rental receipts.....	5,169	0.9	(NA)	(NA)	(NA)	030	Frozen foods.....	5,690	1.8	40	37,163	15.3	
	West North Central Division							Frozen fruits, juices.....	756		18	20,478	3.7	
	All establishments (number).....443							Frozen vegetables.....	1,375		19	20,900	6.6	
	Total sales (\$1,000).....\$256,919							Frozen fish, seafood.....	529		22	25,386	2.1	
	Sales reported by commodity line, total.....	215,512	100.0	347	xxx	xxx		Other frozen foods.....	573		13	15,934	3.6	
000	Canned, bottled foods.....	6,447	3.0	42	46,597	13.8		Not reported in detail.....	2,457		14	9,509	25.8	
	Canned baby foods.....	67		13	14,268	0.5		040	Groceries (except as specified).....	1,631	0.5	35	40,530	4.0
	Canned fruits, fruit juices.....	1,916		34	37,455	5.1		Flour, related products.....	138		6	12,927	1.1	
	Canned vegetables, vegetable juices	2,558		35	41,218	6.2		Sugar (refined).....	52		6	11,291	0.5	
	Canned fish, seafood.....	532		30	32,782	1.6		Oleomargarine, butter substitutes..	440		20	25,462	1.7	
	Canned meats.....	171		25	25,314	0.7		Cooking oils, vegetable shortening.	99		10	17,102	0.6	
	Canned milk.....	292		30	32,616	0.9		Bakery products.....	8		4	4,722	0.2	
	Other canned, bottled foods.....	599		28	36,714	1.6		Dried fruits.....	145		17	28,573	0.5	
	Not reported in detail.....	312		3	929	33.6		Other groceries (except as specified).....	211		(NA)	(NA)	(NA)	
010	Coffee (green, roasted).....	363	0.2	35	37,292	1.0		Not reported in detail.....	538		4	2,520	21.3	
020	Confectionery.....	274	0.1	28	32,662	0.8		050	Dairy products, ice cream, ices.....	874	0.3	21	24,070	3.6
	Candy, including chocolates.....	115		25	30,529	0.4		Cheese.....	704		18	23,912	2.9	
	Chewing gum.....	10		4	4,427	0.2		Other dairy products, ice cream, ices.....	159		(NA)	(NA)	(NA)	
	Fountain fruits, syrups, potato chips, etc.....	34		14	14,108	0.2	052	Eggs (fresh, storage).....	1,404	0.5	36	25,491	5.5	
	Not reported in detail.....	115		3	2,133	5.4	062	Fish, seafood (fresh).....	403	0.1	10	3,129	12.9	
030	Frozen foods.....	3,629	1.7	39	32,156	11.3	070	Fresh fruits, vegetables, berries.....	292,189	93.9	689	311,312	93.9	
	Frozen fruits, juices.....	1,040		25	23,138	4.5		Fresh fruits, berries.....	98,320		348	187,758	52.4	
	Frozen vegetables.....	1,041		23	20,977	5.0		Fresh vegetables.....	112,039		392	181,857	61.6	
	Frozen fish, seafood.....	588		19	18,805	3.1		Not reported in detail.....	81,830		219	86,446	94.7	
	Other frozen foods.....	170		13	12,532	1.4	080	Peanuts.....	557	0.2	43	38,117	1.5	
	Not reported in detail.....	790		11	7,672	10.3		Unshelled.....	458		38	33,947	1.3	
040	Groceries (except as specified).....	6,802	3.2	58	59,463	11.4		Shelled.....	6		4	4,636	0.1	
	Flour, related products.....	795		33	31,508	2.5		Not reported in detail.....	93		3	2,223	4.2	
	Sugar (refined).....	3,572		32	35,116	10.2	101	Miscellaneous food products.....	476	0.2	9	9,890	4.8	
	Oleomargarine, butter substitutes..	435		30	33,220	1.3	102	Beer, fermented malt liquors.....	1,480	0.5	4	6,006	24.6	
	Cooking oils, vegetable shortening.	139		25	28,017	0.5		Commodities, n.e.c., including labor, service and rental receipts.....	3,484	1.1	(NA)	(NA)	(NA)	
	Tea.....	35		14	14,678	0.2								

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-39

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4
		Amount	Per-cent dis-tribution	Number	Total sales, all commodity lines				Amount	Per-cent dis-tribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)				(\$1,000) (1)	(2)	(3)	(4)	
	FRESH FRUIT, VEGETABLE WHOLESALEERS—Con.							FRESH FRUIT, VEGETABLE WHOLESALEERS—Con.					
	East South Central Division							Mountain Division—Con.					
	All establishments (number).....340							Commodities, n.e.c., including labor, service and rental receipts.....	2,841	2.6	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$131,847							Pacific Division					
	Sales reported by commodity line, total.....	126,535	100.0	277	xxx	xxx		All establishments (number).....849				xxx	xxx
000	Canned, bottled foods.....	602	0.5	7	9,504	6.3		Total sales (\$1,000).....\$496,097					
030	Frozen foods.....	825	0.7	9	10,701	7.7		Sales reported by commodity line, total.....	431,562	100.0	706	xxx	xxx
040	Groceries (except as specified).....	526	0.4	21	19,068	2.8		000 Canned, bottled foods.....	11,062	2.6	36	43,358	25.5
	Oleomargarine, butter substitutes..	215		12	13,194	1.6		030 Frozen foods.....	2,786	0.6	34	21,001	13.3
	Dried fruits.....	55		6	6,317	0.9		Frozen fruits, juices.....	504		19	13,896	3.6
	Other groceries (except as specified).....	228		(NA)	(NA)	(NA)		Frozen vegetables.....	1,221		20	14,850	8.2
	Not reported in detail.....	28		3	549	5.1		Frozen fish, seafood.....	253		8	11,760	2.2
060	Poultry.....	181	0.1	5	1,349	13.4		Other frozen foods.....	304		5	7,071	4.3
070	Fresh fruits, vegetables, berries.....	121,434	96.0	277	126,535	96.0		Not reported in detail.....	504		12	5,214	9.7
	Fresh fruits, berries.....	31,904		127	73,656	43.3		040 Groceries (except as specified).....	2,611	0.6	42	53,244	4.9
	Fresh vegetables.....	46,637		147	77,620	60.1		Sugar (refined).....	1,800		28	35,762	5.0
	Not reported in detail.....	42,893		116	44,500	96.4		Dried fruits.....	36		6	6,353	0.6
080	Peanuts.....	190	0.2	16	19,295	1.0		Other groceries (except as specified).....	340		(NA)	(NA)	(NA)
090	Meats, provisions.....	188	0.1	6	3,246	5.8		Not reported in detail.....	435		5	7,210	6.0
101	Miscellaneous food products.....	580	0.5	6	7,156	8.1		070 Fresh fruits, vegetables, berries....	405,046	93.9	706	431,562	93.9
	Commodities, n.e.c., including labor, service and rental receipts.....	2,009	1.6	(NA)	(NA)	(NA)		Fresh fruits, berries.....	136,223		323	217,356	62.7
	West South Central Division							Fresh vegetables.....	132,478		339	210,650	62.9
	All establishments (number).....531							Not reported in detail.....	136,345		263	151,760	89.8
	Total sales (\$1,000).....\$269,755							080 Peanuts.....	2,118	0.5	14	16,303	13.0
	Sales reported by commodity line, total.....	239,149	100.0	428	xxx	xxx		Commodities, n.e.c., including labor, service and rental receipts.....	7,939	1.8	(NA)	(NA)	(NA)
000	Canned, bottled foods.....	291	0.1	7	5,668	5.1		BEER, ALE DISTRIBUTORS					
020	Confectionery.....	475	0.2	14	21,515	2.2		New England Division					
	Candy, including chocolates.....	11		4	1,393	0.8		All establishments (number).....197					
	Chewing gum.....	8		4	2,523	0.3		Total sales (\$1,000).....\$4173,810					
	Fountain fruits, syrups, potato chips, etc.....	401		6	17,122	2.3		Sales reported by commodity line, total.....	162,041	100.0	180	xxx	xxx
	Not reported in detail.....	55		3	1,355	4.1		030 Frozen foods.....	510	0.3	4	6,672	7.6
030	Frozen foods.....	4,806	2.0	29	37,249	12.9		040 Groceries (except as specified).....	7,610	4.7	6	26,532	28.7
	Frozen fruits, juices.....	1,430		23	34,746	4.1		070 Fresh fruits, vegetables, berries....	1,511	0.9	6	7,962	19.0
	Frozen vegetables.....	1,355		22	34,392	3.9		Beer, fermented malt liquors.....	137,709	85.0	180	162,041	85.0
	Frozen fish, seafood.....	830		20	31,471	2.6		Soft drinks.....	1,709	1.1	45	25,582	6.7
	Other frozen foods.....	726		18	30,708	2.4		Spirits.....	4,564	2.8	12	14,771	30.9
	Not reported in detail.....	465		5	2,116	22.0		Wines.....	2,664	1.6	45	35,056	7.6
040	Groceries (except as specified).....	1,103	0.5	29	36,500	3.0		Cigarettes, cigars, tobacco.....	1,867	1.2	4	21,877	8.5
	Flour, related products.....	29		5	3,458	0.8		Commodities, n.e.c., including labor, service and rental receipts.....	3,897	2.4	(NA)	(NA)	(NA)
	Oleomargarine, butter substitutes..	476		18	16,035	3.0		Middle Atlantic Division					
	Other groceries (except as specified).....	249		(NA)	(NA)	(NA)		All establishments (number)....1,489					
	Not reported in detail.....	349		3	949	36.8		Total sales (\$1,000).....\$469,919					
052	Eggs (fresh, storage).....	624	0.3	17	8,407	7.4		Sales reported by commodity line, total.....	432,758	100.0	1,278	xxx	xxx
060	Poultry.....	284	0.1	5	2,868	9.9		102 Beer, fermented malt liquors.....	414,743	95.8	1,278	432,758	95.8
070	Fresh fruits, vegetables, berries.....	225,071	94.1	428	239,149	94.1		103 Soft drinks.....	9,519	2.2	621	157,534	6.0
	Fresh fruits, berries.....	105,646		219	168,897	62.6		104 Spirits.....	4,167	1.0	7	11,385	36.6
	Fresh vegetables.....	63,686		232	125,350	50.8		Commodities, n.e.c., including labor, service and rental receipts.....	4,329	1.0	(NA)	(NA)	(NA)
	Not reported in detail.....	55,739		150	57,251	97.4		East North Central Division					
080	Peanuts.....	701	0.3	20	27,173	2.6		All establishments (number)....1,340					
102	Beer, fermented malt liquors.....	3,888	1.6	8	14,837	26.2		Total sales (\$1,000).....\$578,378					
	Commodities, n.e.c., including labor, service and rental receipts.....	1,906	0.8	(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	560,133	100.0	1,262	xxx	xxx
	Mountain Division							070 Fresh fruits, vegetables, berries....	1,233	0.2	4	3,866	31.9
	All establishments (number).....265							Beer, fermented malt liquors.....	529,142	94.5	1,262	560,133	94.5
	Total sales (\$1,000).....\$127,361							103 Soft drinks.....	3,693	0.7	173	64,905	5.7
	Sales reported by commodity line, total.....	108,993	100.0	215	xxx	xxx		104 Spirits.....	10,626	1.9	48	38,372	27.7
000	Canned, bottled foods.....	3,070	2.8	24	17,425	17.6		105 Wines.....	12,533	2.2	275	158,329	7.9
040	Groceries (except as specified).....	2,616	2.4	23	18,973	13.8		110 Cigarettes, cigars, tobacco.....	685	0.1	6	5,809	11.8
041	Other groceries: Food specialties.....	1,029	0.9	5	2,496	41.2		Commodities, n.e.c., including labor, service and rental receipts.....	2,221	0.4	(NA)	(NA)	(NA)
052	Eggs (fresh, storage).....	538	0.5	15	5,568	9.7		West North Central Division					
070	Fresh fruits, vegetables, berries.....	98,664	90.5	215	108,993	90.5		All establishments (number)....704					
	Fresh fruits, berries.....	26,538		100	56,404	47.0		Total sales (\$1,000).....\$185,130					
	Fresh vegetables.....	37,839		127	66,840	56.6		Sales reported by commodity line, total.....	170,388	100.0	659	xxx	xxx
	Not reported in detail.....	34,287		81	38,634	88.7		102 Beer, fermented malt liquors.....	165,927	97.4	659	170,388	97.4
822	Grains.....	235	0.2	5	4,509	5.2							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	BEER, ALE DISTRIBUTORS—Con.							BEER, ALE DISTRIBUTORS—Con.					
	West North Central Division—Con.							Pacific Division—Con.					
103	Soft drinks.....	1,919	1.1	103	19,934	9.6	040	Groceries (except as specified).....	3,438	1.4	10	17,570	19.6
104	Spirits.....	662	0.4	4	2,860	23.1		Flour, related products.....	798		5	16,754	4.8
	Commodities, n.e.c., including labor, service and rental receipts.....	1,880	1.1	(NA)	(NA)	(NA)		Sugar (refined).....	706		4	15,992	4.4
	South Atlantic Division							Oleomargarine, butter substitutes..	169		7	15,451	1.1
	All establishments (number).....581							Cooking oils, vegetable shortening..	492		5	16,754	2.9
	Total sales (\$1,000).....\$243,651							Tea.....	57		4	15,992	0.4
	Sales reported by commodity line, total.....	230,413	100.0	536	xxx	xxx		Other groceries (except as specified).....	1,216		(NA)	(NA)	(NA)
000	Canned, bottled foods.....	1,645	0.7	4	9,281	17.7	101	Miscellaneous food products.....	251	0.1	4	5,431	4.6
020	Confectionery.....	700	0.3	7	10,594	6.6	102	Beer, fermented malt liquors.....	210,811	88.6	409	237,923	88.6
040	Groceries (except as specified).....	844	0.4	4	9,504	8.9	103	Soft drinks.....	2,161	0.9	85	28,141	7.7
102	Beer, fermented malt liquors.....	219,432	95.2	536	230,413	95.2	104	Spirits.....	2,546	1.1	16	14,545	17.5
103	Soft drinks.....	767	0.3	17	6,726	11.4	105	Wines.....	7,742	3.3	201	109,435	7.1
105	Wines.....	3,856	1.7	94	38,980	9.9	110	Cigarettes, cigars, tobacco.....	2,446	1.0	7	18,174	13.5
	Cigarettes, cigars, tobacco.....	2,393	1.0	7	10,301	23.2	160	Soaps, detergents.....	779	0.3	5	16,754	4.6
	Cigarettes.....	1,809		5	9,474	19.1	165	Wrapping paper and paper products...	490	0.2	8	16,472	3.0
	Cigars.....	346		5	9,474	3.7		Commodities, n.e.c., including labor, service and rental receipts.....	1,986	0.8	(NA)	(NA)	(NA)
	Other tobacco.....	66		4	3,275	2.0		WINE, DISTILLED SPIRITS WHOLESALERS					
	Not reported in detail.....	172		2	(D)	(D)		New England Division					
	Commodities, n.e.c., including labor, service and rental receipts.....	776	0.3	(NA)	(NA)	(NA)		All establishments (number).....91					
	East South Central Division							Total sales (\$1,000).....\$244,324					
	All establishments (number).....242							Sales reported by commodity line, total.....	235,130	100.0	88	xxx	xxx
	Total sales (\$1,000).....\$94,194							Beer, fermented malt liquors.....	12,695	5.4	44	71,525	17.7
	Sales reported by commodity line, total.....	85,314	100.0	214	xxx	xxx	102	Soft drinks.....	260	0.1	9	9,599	2.7
102	Beer, fermented malt liquors.....	83,795	98.2	214	85,314	98.2	104	Spirits.....	192,819	82.0	73	221,999	86.9
	Commodities, n.e.c., including labor, service and rental receipts.....	1,519	1.8	(NA)	(NA)	(NA)	105	Wines.....	26,355	11.2	74	160,810	16.4
	West South Central Division							Commodities, n.e.c.....	3,001	1.3	(NA)	(NA)	(NA)
	All establishments (number).....558							Middle Atlantic Division					
	Total sales (\$1,000).....\$236,359							All establishments (number).....316					
	Sales reported by commodity line, total.....	220,825	100.0	502	xxx	xxx		Total sales (\$1,000).....\$960,216					
102	Beer, fermented malt liquors.....	212,742	96.3	502	220,825	96.3	070	Fresh fruits, vegetables, berries....	1,304	0.1	4	5,758	22.6
103	Soft drinks.....	429	0.2	12	8,165	5.3	102	Beer, fermented malt liquor.....	1,467	0.2	10	53,215	2.8
104	Spirits.....	4,041	1.8	6	12,263	33.0	104	Spirits.....	760,673	83.3	192	820,445	92.7
105	Wines.....	1,810	0.8	25	34,701	5.2	105	Wines.....	148,050	16.2	193	672,647	22.0
	Commodities, n.e.c., including labor, service and rental receipts.....	1,803	0.8	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	1,883	0.2	(NA)	(NA)	(NA)
	Mountain Division							East North Central Division					
	All establishments (number).....230							All establishments (number).....402					
	Total sales (\$1,000).....\$81,637							Total sales (\$1,000).....\$731,209					
	Sales reported by commodity line, total.....	78,127	100.0	209	xxx	xxx		Sales reported by commodity line, total.....	686,221	100.0	385	xxx	xxx
020	Confectionery.....	347	0.4	5	4,783	7.3	020	Confectionery.....	1,306	0.2	7	14,646	8.9
102	Beer, fermented malt liquors.....	65,958	84.4	209	78,127	84.4	102	Beer, fermented malt liquors.....	15,566	2.3	74	77,075	20.2
103	Soft drinks.....	1,307	1.7	53	18,286	7.1	103	Soft drinks.....	984	0.1	21	24,812	4.0
104	Spirits.....	6,635	8.5	31	25,058	26.5	104	Spirits.....	590,654	86.1	320	655,354	90.1
105	Wines.....	1,940	2.5	38	30,339	6.4	105	Wines.....	72,554	10.6	199	355,501	20.4
	Commodities, n.e.c., including labor, service and rental receipts.....	1,940	2.5	(NA)	(NA)	(NA)	110	Cigarettes, cigars, tobacco.....	4,278	0.6	7	15,512	27.6
	Pacific Division							Commodities, n.e.c., including labor, service and rental receipts.....	879	0.1	(NA)	(NA)	(NA)
	All establishments (number).....450							West North Central Division					
	Total sales (\$1,000).....\$248,103							All establishments (number).....122					
	Sales reported by commodity line, total.....	237,923	100.0	409	xxx	xxx		Total sales (\$1,000).....\$262,812					
000	Canned, bottled foods.....	3,634	1.5	5	16,754	21.7		Sales reported by commodity line, total.....	244,119	100.0	110	xxx	xxx
	Canned fruits, fruit juices.....	736		4	15,992	4.6	102	Beer, fermented malt liquors.....	1,960	0.8	20	38,839	5.0
	Canned vegetables, vegetable juices	803		4	15,992	5.0	104	Spirits.....	209,579	85.9	95	233,417	89.8
	Canned fish, seafood.....	341		4	15,992	2.1	105	Wines.....	28,474	11.7	83	183,282	15.5
	Canned meats.....	301		4	15,992	1.9		Commodities, n.e.c.....	4,106	1.7	(NA)	(NA)	(NA)
	Canned milk.....	376		5	16,754	2.2		South Atlantic Division					
	Other canned, bottled foods.....	1,077		(NA)	(NA)	(NA)		All establishments (number).....137					
010	Coffee (green, roasted).....	852	0.4	4	15,992	5.3		Total sales (\$1,000).....\$358,764					
10	Confectionery.....	787	0.3	14	19,578	4.0		Sales reported by commodity line, total.....	353,234	100.0	129	xxx	xxx
	Candy, including chocolates.....	407		7	16,053	2.5	102	Beer, fermented malt liquors.....	9,850	2.8	38	97,433	10.1
	Chewing gum.....	78		7	16,053	0.5	104	Spirits.....	293,250	83.0	101	322,063	91.1
	Fountain fruits, syrups; potato chips, etc.....	132		11	7,329	1.8	105	Wines.....	49,227	13.9	113	299,155	16.5
	Not reported in detail.....	170		1	(D)	(D)		Commodities, n.e.c.....	907	0.3	(NA)	(NA)	(NA)
	East South Central Division							East South Central Division					
	All establishments (number).....77							All establishments (number).....77					
	Total sales (\$1,000).....\$104,771							Total sales (\$1,000).....\$104,771					

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-41

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	WINE, DISTILLED SPIRITS WHOLESALE—Con.							TOBACCO DISTRIBUTORS—Con.					
	East South Central Division—Con.							Middle Atlantic Division					
	Sales reported by commodity line, total.....	99,296	100.0	68	xxx	xxx		All establishments (number).....677					
104	Spirits.....	88,481	89.1	58	93,495	94.6	010	Coffee (green, roasted).....	1,005	0.1	10	8,646	11.6
105	Wines.....	9,637	9.7	51	77,014	12.5		Green coffee.....	765		4	4,450	17.2
	Commodities, n.e.c.....	1,178	1.2	(NA)	(NA)	(NA)		Roasted coffee.....	237		7	5,637	4.2
	West South Central Division							Not reported in detail.....	3		1	(D)	(D)
	All establishments (number).....95						020	Confectionery.....	70,960	9.6	457	526,542	13.5
	Total sales (\$1,000).....\$229,609							Candy, including chocolates.....	40,947		343	392,242	10.4
	Sales reported by commodity line, total.....	229,068	100.0	92	xxx	xxx		Chewing gum.....	6,400		307	341,295	1.9
102	Beer, fermented malt liquors.....	9,062	4.0	37	81,610	11.1		Fountain fruits, syrups, potato chips, etc.....	4,030		195	244,967	1.6
104	Spirits.....	191,709	83.7	84	221,051	86.7	110	Not reported in detail.....	19,583		106	122,021	16.0
105	Wines.....	24,415	10.7	79	194,983	12.5		Cigarettes, cigars, tobacco.....	620,418	84.2	592	735,476	84.4
	Commodities, n.e.c., including labor, service and rental receipts.....	3,882	1.7	(NA)	(NA)	(NA)		Cigarettes.....	318,698		404	477,125	66.8
	Mountain Division							Cigars.....	59,321		412	470,073	12.6
	All establishments (number).....67							Other tobacco.....	24,618		353	420,490	5.9
	Total sales (\$1,000).....\$87,142							Not reported in detail.....	217,781		153	241,383	90.2
	Sales reported by commodity line, total.....	81,592	100.0	60	xxx	xxx	111	Smokers' supplies and pipes.....	11,301	1.5	134	172,310	6.6
102	Beer, fermented malt liquors.....	7,328	9.0	45	39,067	18.8	150	Drugs, druggist sundries.....	10,539	1.4	143	170,998	6.2
103	Soft drinks.....	900	1.1	10	10,744	8.4	165	Wrapping paper and paper products.....	2,214	0.3	117	95,714	2.3
104	Spirits.....	57,639	70.6	56	72,827	79.1	301	China, glassware, crockery.....	754	0.1	9	12,127	6.2
105	Wines.....	15,405	18.9	52	74,275	20.7	645	School equipment, supplies.....	1,056	0.1	76	73,574	1.4
631	Other service business equipment, supplies.....	200	0.2	4	3,967	5.0	900	Toys, games, athletic goods.....	1,257	0.2	51	66,893	1.9
	Commodities, n.e.c., including labor, service and rental receipts.....	120	0.1	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	17,604	2.4	(NA)	(NA)	(NA)
	Pacific Division							East North Central Division					
	All establishments (number).....211							All establishments (number).....585					
	Total sales (\$1,000).....\$396,906							Total sales (\$1,000).....\$735,643					
	Sales reported by commodity line, total.....	377,130	100.0	191	xxx	xxx		Sales reported by commodity line, total.....	713,093	100.0	544	xxx	xxx
040	Groceries (except as specified).....	632	0.2	5	39,474	1.6	000	Canned, bottled foods.....	1,596	0.2	38	58,440	2.7
102	Beer, fermented malt liquors.....	20,039	5.3	92	145,747	13.7		Canned baby foods.....	218		7	10,982	2.0
103	Soft drinks.....	718	0.2	25	28,721	2.5		Canned fruits, fruit juices.....	185		16	16,935	1.1
104	Spirits.....	273,890	72.6	132	326,036	84.0		Canned vegetables, vegetable juices	499		24	31,773	1.6
105	Wines.....	73,015	19.4	164	311,817	23.4		Canned fish, seafood.....	57		10	14,666	0.4
110	Cigarettes, cigars, tobacco.....	2,506	0.7	5	17,505	14.3		Canned meats.....	89		12	16,464	0.5
	Commodities, n.e.c., including labor, service and rental receipts.....	6,330	1.7	(NA)	(NA)	(NA)		Canned milk.....	145		15	15,060	1.0
	TOBACCO DISTRIBUTORS							Other canned, bottled foods.....	247		16	21,183	1.2
	New England Division							Not reported in detail.....	156		4	13,876	1.1
	All establishments (number).....258						010	Coffee (green, roasted).....	1,530	0.2	24	27,289	5.6
	Total sales (\$1,000).....\$269,895						020	Confectionery.....	81,332	11.4	438	582,828	14.0
	Sales reported by commodity line, total.....	266,669	100.0	242	xxx	xxx		Candy, including chocolates.....	47,325		354	474,201	10.0
000	Canned, bottled foods.....	986	0.4	10	8,782	11.2		Chewing gum.....	9,030		328	431,880	2.1
010	Coffee (green, roasted).....	521	0.2	10	11,284	4.6		Fountain fruits, syrups, potato chips, etc.....	6,030		202	292,207	2.1
020	Confectionery.....	24,502	9.2	173	201,942	12.1		Not reported in detail.....	18,947		77	103,698	18.3
	Candy, including chocolates.....	13,585		121	138,316	9.8	030	Frozen foods.....	1,222	0.2	15	21,159	5.8
	Chewing gum.....	1,835		103	109,144	1.7	040	Groceries (except as specified).....	3,320	0.4	39	54,355	6.1
	Fountain fruits, syrups, potato chips, etc.....	1,390		55	81,336	1.7		Flour, related products.....	1,828		11	18,191	10.0
	Not reported in detail.....	7,692		51	62,672	12.3		Sugar (refined).....	288		10	12,457	2.8
040	Groceries (except as specified).....	850	0.3	10	8,487	10.0		Oleomargarine, butter substitutes..	55		5	3,962	1.4
102	Beer, fermented malt liquors.....	2,260	0.8	6	11,981	18.9		Cooking oils, vegetable shortening..	52		12	13,074	0.4
110	Cigarettes, cigars, tobacco.....	218,262	81.8	239	265,506	82.2		Bakery products.....	42		4	1,831	2.3
	Cigarettes.....	123,075		160	178,303	69.0		Tea.....	146		11	12,967	1.1
	Cigars.....	20,535		158	174,781	11.7		Dried fruits.....	39		6	15,250	0.3
	Other tobacco.....	22,047		149	177,806	12.4		Other groceries: pickles, jams, breakfast cereals, sauces, etc....	345		23	27,219	1.3
	Not reported in detail.....	52,605		67	69,612	75.6		Not reported in detail.....	525		5	8,459	6.2
111	Smokers' supplies and pipes.....	5,355	2.0	68	95,172	5.6	102	Beer, fermented malt liquors.....	2,105	0.3	12	10,126	20.8
150	Drugs, druggist sundries.....	4,570	1.7	70	92,339	4.9	104	Spirits.....	2,971	0.4	9	27,929	10.6
165	Wrapping paper and paper products.....	1,056	0.4	32	34,855	3.0	105	Wines.....	757	0.1	11	19,422	3.9
900	Toys, games, athletic goods.....	488	0.2	17	20,432	2.4	110	Cigarettes, cigars, tobacco.....	555,161	77.9	530	708,569	78.3
	Commodities, n.e.c., including labor, service and rental receipts.....	7,819	2.9	(NA)	(NA)	(NA)		Cigarettes.....	372,003		424	574,375	64.8
								Cigars.....	61,277		410	566,137	10.8
								Other tobacco.....	24,746		369	504,173	4.9
								Not reported in detail.....	97,135		94	122,322	79.4
							111	Smokers' supplies and pipes.....	12,444	1.7	184	300,411	4.1
							150	Drugs, druggist sundries.....	10,678	1.5	194	299,485	3.6
							160	Soaps, detergents.....	1,119	0.2	32	33,277	3.4
								Toilet soaps.....	47		16	21,496	0.2
								Laundry soaps, chips, powders.....	187		14	18,725	1.0
								Household detergents.....	344		13	17,365	2.0
								Not reported in detail.....	541		12	6,979	7.8

(b) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
TOBACCO DISTRIBUTORS—Con.													
East North Central Division—Con.													
165	Wrapping paper and paper products.....	4,261	0.6	151	202,384	2.1		Confectionery—Con.					
302	Kitchen utensils, miscellaneous homewares.....	810	0.1	12	29,430	2.8		Candy, including chocolates.....	20,085		203	260,307	7.7
645	School equipment, supplies.....	2,422	0.3	129	201,688	1.2		Chewing gum.....	4,890		194	243,327	2.0
860	Feeds, including pet foods.....	4,378	0.6	10	16,128	27.1		Fountain fruits, syrups, potato chips, etc.....	2,671		109	153,715	1.7
900	Toys, games, athletic goods.....	1,990	0.3	60	112,072	1.8		Not reported in detail.....	7,935		48	53,472	14.8
	Commodities, n.e.c., including labor, service and rental receipts.....	24,997	3.5	(NA)	(NA)	(NA)	040	Groceries (except as specified).....	4,573	1.2	64	71,229	6.4
West North Central Division													
	All establishments (number).....288							Flour, related products.....	987		24	29,527	3.3
	Total sales (\$1,000).....\$280,503							Sugar (refined).....	1,562		31	36,882	4.2
	Sales reported by commodity line, total.....	262,561	100.0	270	xxx	xxx		Oleomargarine, butter substitutes..	260		13	15,497	1.7
000	Canned, bottled foods.....	531	0.2	29	26,306	2.0		Cooking oils, vegetable shortening.	285		29	35,541	0.8
	Canned fruits, fruit juices.....	87		12	12,630	0.7		Bakery products.....	375		14	12,328	3.0
	Canned vegetables, vegetable juices	66		13	12,378	0.5		Tea.....	220		35	40,228	0.5
	Canned fish, seafood.....	135		6	3,534	3.8		Dried fruits.....	39		11	15,294	0.3
	Canned meats.....	36		4	3,068	1.2	110	Other groceries: pickles, jams, breakfast cereals, sauces, etc....	674		45	51,589	1.3
	Canned milk.....	88		3	2,401	3.7		Not reported in detail.....	171		4	4,042	4.2
	Other canned, bottled foods.....	72		(NA)	(NA)	(NA)		Cigarettes, cigars, tobacco.....	288,654	76.3	304	376,141	76.7
	Not reported in detail.....	47		10	9,495	0.5		Cigarettes.....	178,573		233	304,961	58.6
010	Coffee (green, roasted).....	319	0.1	29	24,091	1.3		Cigars.....	40,478		231	316,955	12.8
020	Confectionery.....	31,655	12.1	230	222,430	14.2		Other tobacco.....	22,619		210	292,312	7.7
	Candy, including chocolates.....	19,268		187	166,422	11.6	150	Not reported in detail.....	46,984		66	56,598	83.0
	Chewing gum.....	3,701		177	166,041	2.2		Smokers' supplies and pipes.....	7,338	1.9	95	193,318	3.8
	Fountain fruits, syrups, potato chips, etc.....	2,159		123	110,791	1.9		Drugs, druggist sundries.....	8,121	2.1	153	198,810	4.1
	Not reported in detail.....	6,527		39	39,131	16.7	160	Soaps, detergents.....	1,352	0.4	47	51,234	2.6
030	Frozen foods.....	286	0.1	9	6,372	4.5		Toilet soaps.....	258		28	29,818	0.9
040	Groceries (except as specified).....	792	0.3	31	22,484	3.5	165	Laundry soaps, chips, powders.....	504		31	30,673	1.6
	Flour, related products.....	39		4	2,618	1.5	240	Household detergents.....	529		28	28,739	1.8
	Sugar (refined).....	108		6	3,837	2.8	302	Not reported in detail.....	61		10	12,104	0.5
	Oleomargarine, butter substitutes..	92		12	9,070	1.0	450	Wrapping paper and paper products.....	2,633	0.7	115	122,777	2.1
	Cooking oils, vegetable shortening.	19		6	6,856	0.3	645	Dry goods, notions.....	822	0.2	42	48,441	1.7
	Tea.....	17		6	5,196	0.3	860	Kitchen utensils, miscellaneous homewares.....	777	0.2	14	29,567	2.6
	Other groceries (except as specified).....	434		(NA)	(NA)	(NA)	900	Hardware.....	510	0.1	26	39,672	1.3
	Not reported in detail.....	83		3	1,066	7.8		School equipment, supplies.....	852	0.2	105	109,879	0.8
080	Peanuts.....	288	0.1	47	36,261	0.8		Feeds, including pet foods.....	4,416	1.2	21	43,718	10.1
	Unshelled.....	34		16	16,405	0.2		Toys, games, athletic goods.....	933	0.2	33	68,761	1.4
	Shelled.....	242		40	28,066	0.9		Commodities, n.e.c., including labor, service and rental receipts.....	12,963	3.4	(NA)	(NA)	(NA)
	Not reported in detail.....	12		3	2,277	0.5	East South Central Division						
102	Beer, fermented malt liquors.....	1,191	0.4	17	15,556	7.7		All establishments (number).....133					
103	Soft drinks.....	164	0.1	17	11,043	1.5		Total sales (\$1,000).....\$159,312					
								Sales reported by commodity line, total.....	147,534	100.0	113	xxx	xxx
110	Cigarettes, cigars, tobacco.....	209,223	79.7	262	261,931	79.9	000	Canned, bottled foods.....	1,020	0.7	10	15,527	6.6
	Cigarettes.....	126,014		204	193,437	65.1	010	Coffee (green, roasted).....	239	0.2	10	11,807	2.0
	Cigars.....	31,849		201	194,382	16.4	020	Confectionery.....	11,781	8.0	73	107,129	11.0
	Other tobacco.....	9,734		185	174,989	5.6		Candy, including chocolates.....	6,221		56	71,229	8.7
	Not reported in detail.....	41,626		52	49,283	84.5		Chewing gum.....	1,558		52	63,192	2.5
111	Smokers' supplies and pipes.....	3,099	1.2	82	85,307	3.6		Fountain fruits, syrups, potato chips, etc.....	947		22	37,856	2.5
150	Drugs, druggist sundries.....	2,791	1.1	85	86,290	3.2		Not reported in detail.....	3,055		17	35,900	8.5
160	Soaps, detergents.....	145	0.1	15	11,360	1.3	040	Groceries (except as specified).....	577	0.4	6	6,066	9.5
165	Wrapping paper and paper products.....	1,955	0.7	75	67,800	2.9	110	Cigarettes, cigars, tobacco.....	119,179	80.8	112	146,908	81.1
645	School equipment, supplies.....	351	0.1	50	44,868	0.8		Cigarettes.....	72,149		79	110,064	65.6
900	Toys, games, athletic goods.....	595	0.2	19	24,644	2.4		Cigars.....	10,286		76	107,018	9.6
	Commodities, n.e.c., including labor, service and rental receipts.....	9,176	3.5	(NA)	(NA)	(NA)		Other tobacco.....	7,339		70	99,462	7.4
South Atlantic Division													
	All establishments (number).....327							Not reported in detail.....	29,405		32	36,048	81.6
	Total sales (\$1,000).....\$391,884						111	Smokers' supplies and pipes.....	2,064	1.4	34	63,432	3.3
	Sales reported by commodity line, total.....	378,166	100.0	312	xxx	xxx	150	Drugs, druggist sundries.....	2,663	1.8	50	65,491	4.1
000	Canned, bottled foods.....	7,355	1.9	70	89,004	8.3	160	Soaps, detergents.....	190	0.1	8	9,257	2.1
	Canned baby foods.....	114		15	18,801	0.6	165	Wrapping paper and paper products.....	1,052	0.7	27	27,884	3.8
	Canned fruits, fruit juices.....	1,300		53	80,386	1.6	240	Dry goods, notions.....	708	0.5	15	12,760	5.5
	Canned vegetables, vegetable juices	2,763		50	66,834	4.1	645	School equipment, supplies.....	415	0.3	36	46,112	0.9
	Canned fish, seafood.....	532		38	46,371	1.1	900	Toys, games, athletic goods.....	473	0.3	14	22,370	2.1
	Canned meats.....	792		53	66,236	1.2		Commodities, n.e.c., including labor, service and rental receipts.....	7,173	4.9	(NA)	(NA)	(NA)
	Canned milk.....	1,033		36	38,907	2.7	West South Central Division						
	Other canned, bottled foods.....	337		24	34,185	1.0		All establishments (number).....283					
	Not reported in detail.....	484		5	2,061	23.5		Total sales (\$1,000).....\$275,341					
010	Coffee (green, roasted).....	1,286	0.3	50	61,904	2.1		Sales reported by commodity line, total.....	266,145	100.0	260	xxx	xxx
020	Confectionery.....	35,581	9.4	256	317,153	11.2	000	Canned, bottled foods.....	3,306	1.2	17	28,057	11.8

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-43

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	TOBACCO DISTRIBUTORS—Con.							TOBACCO DISTRIBUTORS—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
	Canned, bottled foods—Con.							Confectionery—Con.					
	Canned fruits, fruit juices.....	129		10	15,226	0.8		Fountain fruits, syrups, potato					
	Canned vegetables, vegetable juices	2,264		6	11,911	19.0		chips, etc.....	1,272		47	52,232	2.4
	Canned fish, seafood.....	59		5	3,754	1.6		Not reported in detail.....	16,127		46	92,949	17.4
	Canned meats.....	61		5	3,754	1.6							
	Canned milk.....	340		5	10,842	3.1		Groceries (except as specified).....	1,326	0.6	14	6,679	19.9
	Other canned, bottled foods.....	201		(NA)	(NA)	(NA)		Flour, related products.....	242		8	5,038	4.8
	Not reported in detail.....	252		3	2,280	11.1		Sugar (refined).....	324		9	5,098	6.4
020	Confectionery.....	22,059	8.3	189	205,291	10.7		Oleomargarine, butter substitutes..	154		5	5,120	3.0
	Candy, including chocolates.....	14,163		162	166,974	8.5		Cooking oils, vegetable shortening.	182		9	5,264	3.5
	Cheewing gum.....	3,148		151	156,171	2.0		Tea.....	28		8	5,102	0.5
	Fountain fruits, syrups, potato							Other groceries (except as speci-					
	chips, etc.....	791		64	66,813	1.2		fied).....	395		(NA)	(NA)	(NA)
	Not reported in detail.....	3,957		24	34,617	11.4		Not reported in detail.....	1		1	(D)	(D)
040	Groceries (except as specified).....	1,768	0.7	10	13,036	13.6	101	Miscellaneous food products.....	535	0.2	6	3,759	14.2
102	Beer, fermented malt liquors.....	583	0.2	4	2,845	20.5	102	Beer, fermented malt liquors.....	5,289	2.3	24	31,645	16.7
							104	Spirits.....	736	0.3	8	13,357	5.5
110	Cigarettes, cigars, tobacco.....	212,352	79.8	254	263,186	80.7	105	Wines.....	2,095	0.9	20	29,328	7.1
	Cigarettes.....	146,479		195	212,402	69.0	110	Cigarettes, cigars, tobacco.....	164,785	72.9	174	222,104	74.2
	Cigars.....	22,506		197	209,807	10.7		Cigarettes.....	96,128		142	166,386	57.8
	Other tobacco.....	11,881		174	177,434	6.7		Cigars.....	23,172		137	161,239	14.4
	Not reported in detail.....	31,486		46	44,644	70.5		Other tobacco.....	6,123		124	144,855	4.2
111	Smokers' supplies and pipes.....	5,378	2.0	80	97,074	5.5		Not reported in detail.....	39,362		31	55,718	70.6
150	Drugs, druggist sundries.....	7,853	3.0	128	139,062	5.6	111	Smokers' supplies and pipes.....	7,719	3.4	82	109,319	7.1
160	Soaps, detergents.....	484	0.2	12	17,556	2.8	150	Drugs, druggist sundries.....	2,358	1.0	55	67,577	3.5
165	Wrapping paper and paper products.....	522	0.2	57	45,682	1.1	160	Soaps, detergents.....	260	0.1	10	6,421	4.0
645	School equipment, supplies.....	982	0.4	90	90,255	1.1	165	Wrapping paper and paper products.....	719	0.3	27	26,921	2.7
860	Feeds, including pet foods.....	1,130	0.4	7	16,327	6.9	240	Dry goods, notions.....	372	0.2	4	6,064	6.1
	Commodities, n.e.c., including labor,							Commodities, n.e.c.....	3,095	1.4	(NA)	(NA)	(NA)
	service and rental receipts.....	9,728	3.7	(NA)	(NA)	(NA)	975	Labor, service and rental receipts....	606	0.3	5	6,038	10.0
								GENERAL-LINE DRUG WHOLESALERS					
	Mountain Division							New England Division					
	All establishments (number).....107							All establishments (number).....30					
	Total sales (\$1,000).....\$84,530							Total sales (\$1,000).....\$77,353					
	Sales reported by commodity							Sales reported by commodity					
	line, total.....	72,370	100.0	91	xxx	xxx		line, total.....	77,353	100.0	30	xxx	xxx
000	Canned, bottled foods.....	141	0.2	6	4,977	2.8	020	Confectionery.....	499	0.6	6	25,107	2.0
020	Confectionery.....	11,503	15.9	83	63,992	18.0	150	Drugs, druggist sundries.....	68,535	88.6	30	77,353	88.6
	Candy, including chocolates.....	6,542		66	47,727	13.7		Drugs, pharmaceuticals, biologicals	28,865		20	63,768	45.3
	Cheewing gum.....	1,325		66	47,916	2.8		Proprietary medicines.....	13,938		18	61,073	22.8
	Fountain fruits, syrups, potato							Toiletries, cosmetics.....	5,939		19	61,675	9.6
	chips, etc.....	663		40	28,144	2.4		Druggist sundries.....	7,404		18	62,108	12.0
	Not reported in detail.....	2,973		16	15,933	18.7		Not reported in detail.....	12,389		10	13,585	91.2
040	Groceries (except as specified).....	214	0.3	7	4,140	5.2	160	Soaps, detergents.....	95	0.1	8	24,963	0.4
050	Dairy products, ice cream, ices.....	330	0.5	6	4,049	8.2	161	Fountain pens, mechanical pencils....	110	0.1	6	28,446	0.4
102	Beer, fermented malt liquors.....	556	0.8	6	4,138	13.4	165	Wrapping paper and paper products....	146	0.2	5	16,701	0.9
103	Soft drinks.....	98	0.1	6	3,084	3.2	630	Photographic goods.....	1,240	1.6	13	53,541	2.3
110	Cigarettes, cigars, tobacco.....	54,117	74.8	90	73,025	74.1		Commodities, n.e.c.....	6,728	8.7	(NA)	(NA)	(NA)
	Cigarettes.....	34,865		69	54,621	63.8							
	Cigars.....	6,998		66	55,909	12.5		Middle Atlantic Division					
	Other tobacco.....	1,818		65	48,997	3.7		All establishments (number).....69					
	Not reported in detail.....	10,436		18	12,961	80.5		Total sales (\$1,000).....\$274,899					
111	Smokers' supplies and pipes.....	3,095	4.3	28	28,487	10.9		Sales reported by commodity					
150	Drugs, druggist sundries.....	642	0.9	28	27,688	2.3		line, total.....	253,317	100.0	67	xxx	xxx
165	Wrapping paper and paper products.....	271	0.4	19	12,937	2.1	020	Confectionery.....	1,240	0.5	4	25,353	4.9
645	School equipment, supplies.....	106	0.1	17	15,557	0.7	110	Cigarettes, cigars, tobacco.....	7,112	2.8	4	27,875	25.5
900	Toys, games, athletic foods.....	293	0.4	7	6,291	4.7	150	Drugs, druggist sundries.....	240,852	95.1	67	253,317	95.1
	Commodities, n.e.c.....	1,004	1.4	(NA)	(NA)	(NA)		Drugs, pharmaceuticals, biologicals	101,584		47	185,650	54.7
								Proprietary medicines.....	45,346		34	152,077	29.8
	Pacific Division							Toiletries, cosmetics.....	17,777		32	143,576	12.4
	All establishments (number).....200							Druggist sundries.....	16,722		31	131,874	12.7
	Total sales (\$1,000).....\$235,897							Not reported in detail.....	59,423		20	67,667	87.8
	Sales reported by commodity												
	line, total.....	225,998	100.0	184	xxx	xxx	630	Photographic goods.....	1,502	0.6	17	76,556	2.0
000	Canned, bottled foods.....	1,121	0.5	10	7,666	14.6	633	Surgical, medical, hospital equipment,					
	Canned baby foods.....	46		8	5,038	0.9		supplies.....	682	0.3	6	19,190	3.6
	Canned fruits, fruit juices.....	209		10	7,666	2.7		Commodities, n.e.c., including labor,					
	Canned vegetables, vegetable juices	442		8	5,038	8.8		service and rental receipts.....	1,929	0.8	(NA)	(NA)	(NA)
	Canned fish, seafood.....	70		8	5,038	1.4							
	Canned meats.....	81		8	5,038	1.6		East North Central Division					
	Canned milk.....	159		8	5,038	3.2		All establishments (number).....57					
	Other canned, bottled foods.....	114		9	5,889	1.9		Total sales (\$1,000).....\$244,043					
010	Coffee (green, roasted).....	305	0.1	11	6,688	4.6		Sales reported by commodity					
								line, total.....	244,043	100.0	57	xxx	xxx
020	Confectionery.....	34,677	15.3	157	208,393	16.6	110	Cigarettes, cigars, tobacco.....	2,211	0.9	6	51,605	4.3
	Candy, including chocolate.....	14,790		110	113,351	13.0	150	Drugs, druggist sundries.....	223,932	91.8	57	244,043	91.8
	Cheewing gum.....	2,488		100	101,033	2.5							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4			
		Amount (\$1,000) (1)	Per-cent dis-tribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tribution (2)	Number (3)	Total sales, all commodity lines (4)				
GENERAL-LINE DRUG WHOLESALERS—Con.							GENERAL-LINE DRUG WHOLESALERS—Con.									
East North Central Division—Con.							East South Central Division—Con.									
Drugs, druggist sundries—Con.							Fountain pens, mechanical pencils....						0.5			
Drugs, pharmaceuticals, biologicals						93,710	47	200,444	46.8	Furniture and fixtures.....						0.6
Proprietary medicines.....						48,860	43	190,230	25.7	Photographic goods.....						3.0
Toiletries, cosmetics.....						23,856	41	180,859	13.2	Surgical, medical, hospital equipment, supplies.....						1.5
Druggist sundries.....						26,697	40	180,994	14.8	Commodities, n.e.c.....						(NA)
Not reported in detail.....						30,809	10	43,599	70.7							
160	Soaps, detergents.....	243	0.1	18	95,276	0.3	West South Central Division									
	Toilet soaps.....	177		16	90,650	0.2	All establishments (number).....49									
	Other soaps, detergents.....	61		(NA)	(NA)	(NA)	Total sales (\$1,000).....\$126,765									
	Not reported in detail.....	5		2	(D)	(D)	Sales reported by commodity line, total.....						123,653 100.0 45 xxx			
161	Fountain pens, mechanical pencils....	253	0.1	13	59,022	0.4	Confectionery.....						332 0.3 8 18,604 1.8			
300	Furniture and fixtures.....	560	0.2	10	64,705	0.9	Cigarettes, cigars, tobacco.....						612 0.5 4 5,806 10.5			
410	Electrical appliances, radio and television sets.....	2,206	0.9	11	78,721	2.8	Drugs, druggist sundries.....						115,909 93.7 45 123,653 93.7			
630	Photographic goods.....	3,556	1.5	24	128,832	2.8	Drugs, pharmaceuticals, biologicals						47,174 39 108,905 43.3			
633	Surgical, medical, hospital equipment, supplies.....	1,202	0.5	14	61,012	2.0	Proprietary medicines.....						23,709 38 107,435 22.1			
	Commodities, n.e.c.....	9,880	4.0	(NA)	(NA)	(NA)	Toiletries, cosmetics.....						9,982 38 107,435 9.3			
West North Central Division							Druggist sundries.....						20,606 34 101,263 20.3			
All establishments (number).....40							Not reported in detail.....						14,438 6 14,748 97.9			
Total sales (\$1,000).....\$129,768							Furniture and fixtures.....						436 0.4 12 37,717 1.2			
Sales reported by commodity line, total.....						124,664 100.0 36 xxx	Electrical appliances, radio and television sets.....						366 0.3 11 28,432 1.3			
020	Confectionery.....	588	0.5	7	34,285	1.7	Photographic goods.....						1,739 1.4 24 66,446 2.6			
150	Drugs, druggist sundries.....	114,296	91.7	36	124,664	91.7	Surgical, medical, hospital equipment, supplies.....						260 0.2 6 10,398 2.5			
	Drugs, pharmaceuticals, biologicals	46,881		29	110,258	42.5	School equipment, supplies.....						197 0.2 10 22,922 0.9			
	Proprietary medicines.....	24,009		29	110,258	21.8	Toys, games, athletic goods.....						1,831 1.5 11 26,966 6.8			
	Toiletries, cosmetics.....	13,916		29	110,023	12.6	Commodities, n.e.c.....						1,971 1.6 (NA) (NA) (NA)			
	Druggist sundries.....	19,508		27	107,086	18.2	Mountain Division									
	Not reported in detail.....	9,982		7	14,406	69.3	All establishments (number).....20									
300	Furniture and fixtures.....	290	0.2	11	48,106	0.6	Total sales (\$1,000).....\$47,627									
302	Kitchen utensils, miscellaneous home-ware.....	453	0.4	4	12,933	3.5	Sales reported by commodity line, total.....						45,840 100.0 18 xxx			
410	Electrical appliances, radio and television sets.....	234	0.2	5	20,474	1.1	Drugs, druggist sundries.....						43,280 94.4 18 45,840 94.4			
630	Photographic goods.....	2,627	2.1	16	72,086	3.6	Drugs, pharmaceuticals, biologicals						13,800 14 30,519 45.2			
633	Surgical, medical, hospital equipment, supplies.....	608	0.5	5	23,364	2.6	Proprietary medicines.....						8,008 12 28,615 28.0			
645	School equipment, supplies.....	901	0.7	9	43,943	2.1	Toiletries, cosmetics.....						3,112 12 28,615 10.9			
900	Toys, games, athletic goods.....	384	0.3	8	36,553	1.1	Druggist sundries.....						4,689 11 27,399 79.1			
	Commodities, n.e.c.....	4,283	3.4	(NA)	(NA)	(NA)	Not reported in detail.....						13,671 4 15,321 18.2			
South Atlantic Division							Fountain pens, mechanical pencils....						94 0.2 4 17,167 0.5			
All establishments (number).....72							Photographic goods.....						1,449 3.2 9 30,589 4.7			
Total sales (\$1,000).....\$178,324							School equipment, supplies.....						145 0.3 4 17,167 0.8			
Sales reported by commodity line, total.....						167,595 100.0 65 xxx	Jewelry, silverware, trophies.....						87 0.2 4 17,167 0.5			
020	Confectionery.....	616	0.4	14	39,854	1.5	Commodities, n.e.c.....						785 1.7 (NA) (NA) (NA)			
111	Smokers' supplies and pipes.....	207	0.1	7	20,336	1.0	Pacific Division									
150	Drugs, druggist sundries.....	160,041	95.5	65	167,595	95.5	All establishments (number).....30									
	Drugs, pharmaceuticals, biologicals	64,252		48	135,039	47.6	Total sales (\$1,000).....\$128,881									
	Proprietary medicines.....	27,794		46	132,435	21.0	Sales reported by commodity lines, total.....						123,324 100.0 28 xxx			
	Toiletries, cosmetics.....	13,493		42	123,696	10.9	150 Drugs, druggist sundries.....						120,280 97.5 28 123,324 97.5			
	Druggist sundries.....	22,122		47	134,436	16.5	Drugs, pharmaceuticals, biologicals						47,591 22 107,731 44.2			
	Not reported in detail.....	32,380		17	32,556	99.5	Proprietary medicines.....						26,770 20 105,131 25.5			
161	Fountain pens, mechanical pencils....	243	0.1	19	62,030	0.4	Toiletries, cosmetics.....						13,269 18 101,306 13.1			
164	Writing and printing paper.....	235	0.1	12	41,359	0.6	Druggist sundries.....						17,596 19 101,878 17.3			
300	Furniture and fixtures.....	176	0.1	10	29,321	0.6	Not reported in detail.....						15,054 6 15,593 96.5			
630	Photographic goods.....	2,569	1.5	26	80,050	3.2	Photographic goods.....						1,834 1.5 11 64,267 2.9			
633	Surgical, medical, hospital equipment, supplies.....	242	0.1	10	36,349	0.7	Commodities, n.e.c.....						1,210 1.0 (NA) (NA) (NA)			
645	School equipment, supplies.....	191	0.1	15	44,239	0.4	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS									
900	Toys, games, athletic goods.....	637	0.4	14	34,397	1.9	New England Division									
	Commodities, n.e.c.....	2,438	1.5	(NA)	(NA)	(NA)	All establishments (number).....112									
East South Central Division							Total sales (\$1,000).....\$26,936									
All establishments (number).....25							Sales reported by commodity lines, total.....						22,883 100.0 93 xxx			
Total sales (\$1,000).....\$65,454							020 Confectionery.....						287 1.2 5 1,586 18.1			
Sales reported by commodity line, total.....						61,475 100.0 22 xxx	110 Cigarettes, cigars, tobacco.....						378 1.7 6 3,051 12.4			
020	Confectionery.....	128	0.2	6	17,268	0.7	150 Drugs, druggist sundries.....						18,866 82.4 81 20,829 90.6			
150	Drugs, druggist sundries.....	59,578	96.9	22	61,475	96.9	Drugs, pharmaceuticals, biologicals						2,670 22 4,828 55.3			
	Drugs, pharmaceuticals, biologicals	26,551		20	56,398	47.1	Proprietary medicines.....						3,832 22 6,719 57.0			
	Proprietary medicines.....	13,500		19	56,332	24.0	Toiletries, cosmetics.....						8,306 35 13,905 59.7			
	Toiletries, cosmetics.....	5,270		18	52,853	10.0	Druggist sundries.....						1,752 23 6,991 25.1			
	Druggist sundries.....	9,146		19	55,567	16.5	Not reported in detail.....						2,306 17 3,255 70.8			
	Not reported in detail.....	5,111		2	(D)	(D)	160 Soaps, detergents.....						1,917 8.4 14 4,204 45.6			

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

COMMODITY LINE SALES

6-45

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALEERS--Con.							SPECIALTY-LINE DRUG, TOILETRIES WHOLESALEERS--Con.					
	New England Division--Con.							West North Central Division--Con.					
	Soaps, detergents--Con.							Industrial chemicals, acids, gases, etc.....	222	0.7	4	568	39.1
	• Toilet soaps.....	1,179		7	3,755	31.4	154	Soaps, detergents.....	643	2.1	17	2,536	25.4
	Other soaps, detergents.....	581		(NA)	(NA)	160	161	Fountain pens, mechanical pencils.....	176	0.6	13	4,798	3.7
	Not reported in detail.....	157		3	172	91.3	164	Writing and printing paper.....	82	0.3	4	1,366	6.0
161	Fountain pens, mechanical pencils.....	105	0.5	10	4,753	2.2	165	Wrapping paper and paper products.....	200	0.6	7	1,878	10.6
164	Writing and printing paper.....	36	0.2	5	1,732	2.1	200	Men's, boys' clothing, furnishings (exc. shoes).....	32	0.1	5	1,437	2.2
260	Women's, children's clothing, acces- sories (exc. shoes).....	260	1.1	4	2,380	10.9	240	Dry goods, notions.....	270	0.9	6	2,326	11.6
630	Photographic goods.....	35	0.2	6	2,972	1.2	302	Kitchen utensils, miscellaneous home- wares.....	136	0.4	6	3,136	4.3
900	Toys, games, athletic goods.....	198	0.9	8	2,934	6.7	633	Surgical, medical, hospital equipment, supplies.....	530	1.7	8	2,292	23.1
	Commodities, n.e.c., including labor, service and rental receipts.....	801	3.5	(NA)	(NA)	(NA)	645	School equipment, supplies.....	123	0.4	10	2,494	4.9
	Middle Atlantic Division						900	Toys, games, athletic goods.....	209	0.7	6	2,084	10.0
	All establishments (number).....773							Commodities, n.e.c., including labor, service and rental receipts.....	1,225	3.9	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$26,908							South Atlantic Division					
	Sales reported by commodity line, total.....	268,162	100.0	631	xxx	xxx		All establishments (number).....233					
101	Miscellaneous food products.....	801	0.3	5	5,651	14.2		Total sales (\$1,000).....\$50,867					
110	Cigarettes, cigars, tobacco.....	460	0.2	4	1,928	23.9		Sales reported by commodity line, total.....	47,990	100.0	190	xxx	xxx
150	Drugs, druggist sundries.....	248,410	92.6	585	261,868	94.9	000	Canned, bottled foods.....	61	0.1	4	1,392	4.4
	Drugs, pharmaceuticals, biologicals	38,425		172	62,892	61.1	020	Confectionery.....	432	0.9	16	5,399	8.0
	Proprietary medicines.....	14,522		117	44,353	32.7	110	Cigarettes, cigars, tobacco.....	202	0.4	12	2,808	7.2
	Toiletries, cosmetics.....	95,594		222	121,052	79.0		Drugs, druggist sundries.....	33,483	69.8	163	44,574	75.1
	Druggist sundries.....	26,062		134	59,629	43.7	150	Drugs, pharmaceuticals, biologicals	6,144		50	8,152	75.4
	Not reported in detail.....	73,807		140	81,208	90.9		Proprietary medicines.....	2,461		37	7,709	31.9
154	Industrial chemicals, acids, gases, etc.....	2,282	0.9	14	11,926	19.1		Toiletries, cosmetics.....	7,155		45	13,615	52.6
160	Soaps, detergents.....	4,674	1.7	69	15,790	29.6		Druggist sundries.....	1,904		29	7,121	26.7
161	Fountain pens, mechanical pencils.....	401	0.1	22	9,198	4.4		Not reported in details.....	15,819		61	24,881	63.6
162	Stationers', office supplies, artists' materials.....	385	0.1	11	3,098	12.4	151	Paints, varnishes.....	57	0.1	4	1,282	4.4
165	Wrapping paper and paper products.....	1,676	0.6	15	3,984	42.1	153	Agricultural chemicals, (exc. fertilizer).....	59	0.1	5	1,725	3.4
240	Dry goods, notions.....	283	0.1	9	2,661	10.6	154	Industrial chemicals, acids, gases, etc.....	184	0.4	6	1,842	10.0
410	Electrical appliances, radio and tele- vision sets.....	1,044	0.4	11	8,073	12.9	160	Soaps, detergents.....	2,425	5.1	39	7,263	33.4
633	Surgical, medical, hospital equipment, supplies.....	1,562	0.6	22	7,988	19.6	161	Fountain pens, mechanical pencils.....	67	0.1	17	5,618	1.2
645	School equipment, supplies.....	622	0.2	16	3,708	16.8	162	Stationers', office supplies, artists' materials.....	931	1.9	10	12,139	7.7
900	Toys, games, athletic goods.....	675	0.3	18	7,095	9.5	164	Writing and printing paper.....	90	0.2	10	3,201	2.8
	Commodities, n.e.c., including labor, service and rental receipts.....	4,562	1.7	(NA)	(NA)	(NA)	165	Wrapping paper and paper products.....	482	1.0	20	4,622	10.4
975	Labor, service and rental receipts....	325	0.1	11	5,799	5.6	200	Men's, boys' clothing, furnishings (exc. shoes).....	323	0.7	21	4,573	7.1
	East North Central Division							Hosiery.....	49		8	1,088	4.5
	All establishments (number).....465							Underwear, nightwear.....	26		5	701	3.7
	Total sales (\$1,000).....\$246,878							Suits, coats, overcoats.....	51		5	781	6.5
	Sales reported by commodity line, total.....	230,931	100.0	379	xxx	xxx		Sportswear.....	52		7	947	5.5
150	Drugs, druggist sundries.....	216,973	94.0	332	225,378	96.3		Other men's, boys' clothing, fur- nishings (exc. shoes).....	6		(NA)	(NA)	(NA)
	Drugs, pharmaceuticals, biologicals	13,845		80	19,868	69.7		Not reported in detail.....	139		12	3,421	4.1
	Proprietary medicines.....	8,381		73	18,296	45.8	210	Women's, children's clothing, acces- sories (exc. shoes).....	238	0.5	20	4,565	5.2
	Toiletries, cosmetics.....	45,588		106	58,786	77.5	240	Dry goods, notions.....	592	1.2	29	6,387	9.3
	Druggist sundries.....	125,103		75	139,030	90.0	302	Kitchen utensils, miscellaneous home- wares.....	139	0.3	8	1,931	7.2
	Not reported in detail.....	24,056		106	27,093	88.8		Automotive parts, supplies, etc.....	117	0.2	9	2,401	4.9
160	Soaps, detergents.....	3,641	1.6	66	29,731	12.2	360	Electrical appliances, radio and tele- vision sets.....	106	0.2	7	13,025	0.8
165	Wrapping paper and paper products.....	921	0.4	20	6,168	14.9	410	Hardware.....	132	0.3	8	2,201	6.0
240	Dry goods, notions.....	526	0.2	13	5,074	10.4	450	Janitor's supplies.....	364	0.8	11	1,924	18.9
633	Surgical, medical, hospital equipment, supplies.....	802	0.3	16	4,655	17.2	621	Photographic goods.....	61	0.1	7	3,405	1.8
645	School equipment, supplies.....	850	0.4	31	9,977	8.5	630	Surgical, medical, hospital equipment, supplies.....	82	0.2	4	829	9.9
890	Jewelry, silverware, trophies.....	317	0.1	14	5,355	5.9	633	School equipment, supplies.....	330	0.7	22	5,963	5.5
900	Toys, games, athletic goods.....	1,214	0.5	33	11,226	10.8		Jewelry, silverware, trophies.....	800	1.7	9	13,088	6.1
	Commodities, n.e.c.....	5,433	2.4	(NA)	(NA)	(NA)	645	Toys, games, athletic goods.....	177	0.4	15	3,514	5.0
975	Labor, service and rental receipts....	254	0.1	4	1,388	18.3	890	Commodities, n.e.c., including labor, service and rental receipts.....	6,056	12.6	(NA)	(NA)	(NA)
	West North Central Division							East South Central Division					
	All establishments (number).....176							All establishments (number).....106					
	Total sales (\$1,000).....\$39,607							Total sales (\$1,000).....\$23,868					
	Sales reported by commodity line, total.....	31,192	100.0	139	xxx	xxx		Sales reported by commodity line, total.....	19,198	100.0	84	xxx	xxx
020	Confectionery.....	256	0.8	6	1,567	16.3		Confectionery.....	218	1.1	6	1,523	14.3
150	Drugs, druggist sundries.....	27,088	86.8	124	30,121	89.9	020	Miscellaneous food products.....	66	0.3	4	819	8.1
	Drugs, pharmaceuticals, biologicals	7,411		30	8,450	87.7	101	Drugs, druggist sundries.....	15,457	80.5	76	18,185	85.0
	Proprietary medicines.....	1,674		24	5,831	28.7	150	Soaps, detergents.....	810	4.2	17	3,171	25.5
	Toiletries, cosmetics.....	5,771		40	10,501	55.0	160	Fountain pens, mechanical pencils.....	25	0.1	10	3,124	0.8
	Druggist sundries.....	2,614		27	7,501	34.8	161	Writing and printing paper.....	74	0.4	7	2,657	2.8
	Not reported in detail.....	9,618		44	11,084	86.8	164						

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	SPECIALTY-LINE DRUG, TOILETRIES WHOLESALESAERS—Con. East South Central Division—Con.							SPECIALTY-LINE DRUG, TOILETRIES WHOLESALESAERS—Con. Pacific Division—Con.					
165	Wrapping paper and paper products.....	346	1.8	10	2,928	11.8	164	Writing and printing paper.....	468	0.5	20	14,648	3.2
200	Men's, boys' clothing, furnishings (exc. shoes).....	97	0.5	9	1,608	6.0	165	Wrapping paper and paper products.....	212	0.2	5	2,243	9.5
210	Women's, children's clothing, acces- sories (exc. shoes).....	144	0.8	9	2,607	5.5	240	Dry goods, notions.....	120	0.1	10	2,837	4.2
240	Dry goods, notions.....	295	1.5	16	4,054	7.3	302	Kitchen utensils, miscellaneous home- wares.....	2,783	3.2	12	11,201	24.8
302	Kitchens utensils, miscellaneous home- wares.....	88	0.5	6	1,643	5.4	450	Hardware.....	439	0.5	8	9,896	4.4
633	Surgical, medical, hospital equipment, supplies.....	68	0.4	4	979	6.9	630	Photographic goods.....	109	0.1	15	12,865	0.8
645	School equipment, supplies.....	102	0.5	10	2,479	4.1	633	Surgical, medical, hospital equipment, supplies.....	152	0.2	7	1,438	10.6
890	Jewelry, silverware, trophies.....	68	0.4	9	2,335	2.9	645	School equipment, supplies.....	593	0.7	16	8,267	7.2
900	Toys, games, athletic goods.....	173	0.9	11	3,656	4.7	890	Jewelry, silverware, trophies.....	1,299	1.5	10	12,811	10.1
	Commodities, n.e.c.....	1,167	6.1	(NA)	(NA)	(NA)	900	Toys, games, athletic goods.....	464	0.5	21	15,583	3.0
	West South Central Division All establishments (number).....208 Total sales (\$1,000).....\$57,639 Sales reported by commodity line, total.....	47,782	100.0	162	xxx	xxx		INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS New England Division All establishments (number).....152 Total sales (\$1,000).....\$71,724 Sales reported by commodity line, total.....	63,479	100.0	122	xxx	xxx
020	Confectionery.....	798	1.7	17	4,554	17.5	150	Drugs, druggist sundries.....	262	0.4	5	1,142	22.9
110	Cigarettes, cigars, tobacco.....	856	1.8	13	3,688	23.2	151	Paints, varnishes.....	1,173	1.8	7	7,164	16.4
150	Drugs, druggist sundries.....	36,189	75.7	158	47,722	75.8	154	Industrial chemicals, acids, gases, etc.....	59,292	93.4	116	61,681	96.1
	Drugs, pharmaceuticals, biologicals	2,937		31	6,171	47.6	160	Soaps, detergents.....	215	0.3	8	6,429	3.3
	Proprietary medicines.....	3,575		41	12,233	29.2	570	Industrial equipment, supplies.....	208	0.3	4	3,187	6.5
	Toiletries, cosmetics.....	7,086		60	20,983	33.8		Commodities, n.e.c., including labor, service and rental receipts.....	2,329	3.7	(NA)	(NA)	(NA)
	Druggist sundries.....	4,534		46	15,432	29.4		Middle Atlantic Division All establishments (number).....663 Total sales (\$1,000).....\$413,910 Sales reported by commodity line, total.....	377,991	100.0	546	xxx	xxx
	Not reported in detail.....	18,057		69	23,546	76.7	101	Miscellaneous food products.....	1,550	0.4	5	23,971	6.5
160	Soaps, detergents.....	444	0.9	19	4,798	9.3	150	Drugs, druggist sundries.....	4,993	1.3	33	22,135	22.6
	Toilet soaps.....	103		14	4,139	2.5	151	Paints, varnishes.....	1,396	0.4	11	12,751	10.9
	Other soaps, detergents.....	194		(NA)	(NA)	(NA)	153	Agricultural chemicals (exc. ferti- lizer).....	3,557	0.9	18	16,484	21.6
	Not reported in detail.....	147		4	286	51.4	154	Industrial chemicals, acids, gases, etc.....	337,200	89.2	521	377,979	89.2
161	Fountain pens, mechanical pencils.....	274	0.6	34	14,458	1.9	160	Soaps, detergents.....	461	0.1	20	8,464	5.4
162	Stationers', office supplies, artists' materials.....	157	0.3	8	3,670	4.3	360	Automotive parts, supplies, etc.....	537	0.1	9	5,961	9.0
164	Writing and printing paper.....	385	0.8	16	4,893	7.9	410	Electrical appliances, radio and television sets.....	630	0.2	7	4,785	13.2
165	Wrapping paper and paper products.....	441	0.9	21	6,886	6.4	570	Industrial equipment, supplies.....	960	0.3	16	8,673	11.1
200	Men's, boys' clothing, furnishings (exc. shoes).....	484	1.0	27	8,396	5.8	884	Petroleum and products.....	3,158	0.8	16	15,442	20.5
210	Women's, children's clothing, acces- sories (exc. shoes).....	278	0.6	29	8,956	3.1	975	Commodities, n.e.c.....	23,044	6.1	(NA)	(NA)	(NA)
240	Dry goods, notions.....	637	1.3	28	10,225	6.2		Labor, service and rental receipts....	505	0.1	17	8,652	5.8
302	Kitchen utensils, miscellaneous home- wares.....	2,061	4.3	23	13,774	15.0		East North Central Division All establishments (number).....320 Total sales (\$1,000).....\$128,740 Sales reported by commodity line, total.....	117,821	100.0	246	xxx	xxx
360	Automotive parts, supplies, etc.....	109	0.2	10	2,627	4.1	150	Drugs, druggist sundries.....	1,769	1.5	5	5,374	32.9
410	Electrical appliances, radio and tele- vision sets.....	326	0.7	12	5,760	5.7	151	Paints, varnishes.....	456	0.4	9	4,900	9.3
450	Hardware.....	258	0.5	16	8,169	3.2	153	Agricultural chemicals (exc. ferti- lizer).....	8,337	7.1	11	35,718	23.3
630	Photographic goods.....	115	0.2	15	8,384	1.4	154	Industrial chemicals, acids, gases, etc.....	97,740	83.0	231	107,437	91.0
633	Surgical, medical, hospital equipment, supplies.....	127	0.3	6	1,205	10.5	160	Soaps, detergents.....	1,106	0.9	18	14,218	7.8
645	School equipment, supplies.....	1,244	2.6	47	17,866	7.0	570	Industrial equipment, supplies.....	404	0.3	8	2,022	20.0
890	Jewelry, silverware, trophies.....	389	0.8	13	5,952	6.5	611	Laundry, dry cleaning equipment supplies.....	2,157	1.8	9	11,771	18.3
900	Toys, games, athletic goods.....	1,057	2.2	28	16,912	6.3	884	Petroleum and products.....	995	0.8	6	4,177	23.8
	Commodities, n.e.c., including labor, service and rental receipts.....	1,153	2.4	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	4,857	4.1	(NA)	(NA)	(NA)
	Mountain Division (Not analyzed by commodity line)							West North Central Division All establishments (number).....109 Total sales (\$1,000).....\$41,646 Sales reported by commodity line, total.....	37,133	100.0	85	xxx	xxx
	Pacific Division All establishments (number).....283 Total sales (\$1,000).....\$122,743 Sales reported by commodity line, total.....	87,667	100.0	215	xxx	xxx	151	Paints, varnishes.....	53	0.1	4	256	20.7
000	Canned, bottled foods.....	257	0.3	7	9,195	2.8	153	Agricultural chemicals (exc. ferti- lizer).....	2,435	6.6	9	9,197	26.5
110	Cigarettes, cigars, tobacco.....	1,574	1.8	7	13,165	12.0	154	Industrial chemicals, acids, gases, etc.....	29,697	80.0	83	36,950	80.4
111	Smokers' supplies and pipes.....	307	0.4	5	11,470	2.7	160	Soaps, detergents.....	459	1.2	10	3,561	12.9
150	Drugs, druggist aundries.....	72,360	82.5	206	86,425	83.7	450	Hardware.....	95	0.3	4	798	11.9
	Drugs, pharmaceuticals, biologicals	11,507		47	12,538	91.8							
	Proprietary medicines.....	6,095		40	14,609	41.7							
	Toiletries, cosmetics.....	16,742		58	30,925	54.1							
	Druggist sundries.....	14,751		45	31,006	47.6							
	Not reported in detail.....	23,265		74	31,348	74.2							
154	Industrial chemicals, acids, gases, etc.....	642	0.7	5	2,477	25.9							
160	Soaps, detergents.....	2,166	2.5	18	18,471	11.7							
161	Fountain pens, mechanical pencils.....	1,727	2.0	24	20,150	8.6							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-47

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS—Con.							INDUSTRIAL CHEMICALS, EXPLOSIVES DISTRIBUTORS—Con.					
	West North Central Division—Con.							Pacific Division—Con.					
570	Industrial equipment, supplies.....	286	0.8	5	954	30.0		Commodities, n.e.c., including labor, service and rental receipts.....	16,516	17.2	(NA)	(NA)	(NA)
611	Laundry, dry cleaning equipment supplies.....	1,693	4.6	11	7,790	21.7		PAINT, VARNISH WHOLESALERS					
621	Janitors' supplies.....	27	0.1	4	581	4.6		New England Division (Not analyzed by commodity line)					
	Commodities, n.e.c., including labor, service and rental receipts.....	2,388	6.4	(NA)	(NA)	(NA)		Middle Atlantic Division					
	South Atlantic Division							All establishments (number).....333					
	All establishments (number).....126							Total sales (\$1,000).....\$88,593					
	Total sales (\$1,000).....\$55,068							Sales reported by commodity line, total.....	66,477	100.0	251	xxx	xxx
	Sales reported by commodity line, total.....	46,703	100.0	93	xxx	xxx		Drugs, druggist sundries.....	671	1.0	5	6,948	9.7
151	Paints, varnishes.....	93	0.2	7	1,345	6.9	150	Paints, varnishes.....	53,896	81.1	251	66,477	81.1
153	Agricultural chemicals (exc. ferti- lizer).....	846	1.8	5	2,632	32.1	151	Industrial chemicals, acids, gases, etc.....					
154	Industrial chemicals, acids, gases, etc.....	36,968	79.2	84	41,309	89.5	154	Wallpaper.....	249	0.4	7	1,157	21.5
160	Soaps, detergents.....	622	1.3	11	2,054	30.3	163	Floor coverings.....	2,735	4.1	69	16,993	16.1
570	Industrial equipment, supplies.....	144	0.3	7	993	14.5	310	Automotive parts, supplies, etc.....	333	0.5	4	6,966	4.8
611	Laundry, dry cleaning equipment, supplies.....	1,904	4.1	6	7,346	25.9	360	Hardware.....	282	0.4	11	1,840	15.3
621	Janitors' supplies.....	221	0.5	4	1,054	21.0	450	Industrial equipment, supplies.....	847	1.3	23	6,995	12.1
	Commodities, n.e.c.....	5,905	12.6	(NA)	(NA)	(NA)	570	Janitors' supplies.....	316	0.5	6	3,776	8.4
	East South Central Division						621	Glass (sheet, containers, and brick)..	79	0.1	5	1,047	7.5
	All establishments (number).....59						944	Commodities, n.e.c.....	1,186	1.8	13	9,672	12.3
	Total sales (\$1,000).....\$17,195						975	Labor, service and rental receipts....	5,473	8.2	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	14,407	100.0	46	xxx	xxx			410	0.6	6	2,264	18.1
153	Agricultural chemicals (exc. ferti- lizer).....	3,382	23.5	7	8,147	41.5		East North Central Division					
154	Industrial chemicals, acids, gases, etc.....	8,709	60.4	42	11,102	78.4		All establishments (number).....283					
570	Industrial equipment, supplies.....	455	3.2	4	1,656	27.5		Total sales (\$1,000).....\$70,652					
611	Laundry, dry cleaning equipment, supplies.....	928	6.4	4	2,948	31.5	151	Sales reported by commodity line, total.....	56,150	100.0	218	xxx	xxx
	Commodities, n.e.c., including labor, service and rental receipts.....	933	6.5	(NA)	(NA)	(NA)	154	Paints, varnishes.....	43,861	78.1	218	56,150	78.1
	West South Central Division						160	Industrial chemicals, acids, gases, etc.....	170	0.3	5	3,943	4.3
	All establishments (number).....192						163	Soaps, detergents.....	161	0.3	5	1,593	10.1
	Total sales (\$1,000).....\$65,436						302	Wallpaper.....	3,989	7.1	78	15,702	25.4
	Sales reported by commodity line, total.....	56,191	100.0	155	xxx	xxx	360	Kitchen utensils, miscellaneous home- wares.....	100	0.2	6	801	12.5
151	Paints, varnishes.....	73	0.1	8	1,665	4.4	450	Automotive parts, supplies, etc.....	1,335	2.4	16	8,603	15.5
153	Agricultural chemicals (exc. ferti- lizer).....	1,458	2.6	19	13,712	10.6	570	Hardware.....	719	1.3	23	13,409	5.4
154	Industrial chemicals, acids, gases, etc.....	44,166	78.6	148	47,720	92.6	621	Industrial equipment, supplies.....	219	0.4	10	3,891	5.6
160	Soaps, detergents.....	124	0.2	5	824	14.4	730	Janitors' supplies.....	431	0.8	4	3,097	14.1
560	Special industry machinery, equipment.....	431	0.8	7	1,907	22.6	884	Iron and steel wire, wire products....	61	0.1	5	1,430	4.3
570	Industrial equipment, supplies.....	130	0.2	4	814	16.0	900	Petroleum and products.....	1,583	2.8	7	4,262	37.1
611	Laundry, dry cleaning equipment, supplies.....	630	1.1	7	4,421	14.3	944	Toys, games, athletic goods.....	286	0.5	4	3,389	8.4
621	Janitors' supplies.....	103	0.2	7	1,756	5.9		Glass (sheet, containers, and brick)..	674	1.2	21	6,453	10.4
	Commodities, n.e.c.....	8,936	15.9	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	2,561	4.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	140	0.2	4	1,894	7.4		West North Central Division					
	Mountain Division							All establishments (number).....82					
	All establishments (number).....61							Total sales (\$1,000).....\$18,123					
	Total sales (\$1,000).....\$18,198							Sales reported by commodity line, total.....	12,712	100.0	61	xxx	xxx
	Sales reported by commodity line, total.....	16,330	100.0	52	xxx	xxx	151	Paints, varnishes.....	9,991	78.6	61	12,712	78.6
154	Industrial chemicals, acids, gases, etc.....	12,511	76.6	47	14,009	89.3	163	Wallpaper.....	997	7.8	31	6,567	15.2
975	Labor, service and rental receipts....	110	0.7	8	928	11.9	360	Automotive parts, supplies, etc.....	161	1.3	7	1,677	9.6
	Pacific Division						944	Glass (sheet, containers, and brick)..	499	3.9	15	3,845	13.0
	All establishments (number).....196						975	Commodities, n.e.c.....	1,039	8.2	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$111,325							Labor, service and rental receipts....	25	0.2	4	1,964	1.3
	Sales reported by commodity line, total.....	95,954	100.0	148	xxx	xxx		South Atlantic Division					
151	Paints, varnishes.....	421	0.4	4	1,028	41.0	151	All establishments (number).....137					
153	Agricultural chemicals (exc. ferti- lizer).....	3,438	3.6	15	25,016	13.7	154	Total sales (\$1,000).....\$31,792					
154	Industrial chemicals, acids, gases, etc.....	72,922	76.0	134	92,301	79.0		Sales reported by commodity line, total.....	24,942	100.0	109	xxx	xxx
160	Soaps, detergents.....	117	0.1	4	6,510	1.8		Paints, varnishes.....	20,253	81.2	109	24,942	81.2
570	Industrial equipment, supplies.....	801	0.8	13	4,366	18.3		Industrial chemicals, acids, gases, etc.....	179	0.7	5	1,343	13.3
611	Laundry, dry cleaning equipment, supplies.....	1,739	1.8	5	18,277	9.5		Soaps, detergents.....	130	0.5	6	771	16.9
								Wallpaper.....	916	3.7	15	3,180	28.8
								Automotive parts, supplies, etc.....	108	0.4	6	1,538	7.0
								Hardware.....	88	0.4	4	966	9.1
								Industrial equipment, supplies.....	177	0.7	5	1,965	9.0
								Janitors' supplies.....	151	0.6	4	511	29.5
								Commodities, n.e.c.....	2,843	11.4	(NA)	(NA)	(NA)
								Labor, service and rental receipts....	97	0.4	5	637	15.2
								East South Central Division					
								All establishments (number).....31					
								Total sales (\$1,000).....\$4,376					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tribution (2)	Number (3)	Total sales, all commodity lines (4)	
	PAINT, VARNISH WHOLESALERS—Con.							CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS—Con.					
	East South Central Division—Con.							Middle Atlantic Division—Con.					
	Sales reported by commodity line, total.....	3,864	100.0	26	xxx	xxx							
151	Paints, varnishes.....	2,538	65.7	26	3,864	65.7	210	Women's, children's clothing, accessories (exc. shoes).....	477,413	56.1	1,360	560,986	85.1
	Commodities, n.e.c., including labor, service and rental receipts.....	1,326	34.3	(NA)	(NA)	(NA)		Dresses, skirts, blouses.....	115,066		288	150,947	76.2
	West South Central Division (Not analyzed by commodity line)							Suits, coats (exc. furs).....	27,418		112	46,657	58.8
	Mountain Division (Not analyzed by commodity line)							Dressed furs, fur clothing.....	57,827		170	61,382	94.2
	Pacific Division							Hosiery.....	5,175		98	33,577	15.4
	All establishments (number).....124							Underwear, nightwear.....	11,187		112	50,660	22.1
	Total sales (\$1,000).....\$27,225							Corsets, allied garments.....	4,012		33	31,614	12.7
	Sales reported by commodity line, total.....	22,063	100.0	94	xxx	xxx		Millinery and materials.....	53,694		236	67,089	80.0
151	Paints, varnishes.....	18,456	83.7	94	22,063	83.7	220	Children's, infants' wear.....	45,785		191	99,530	46.0
154	Industrial chemicals, acids, gases, etc.....	1,602	7.3	6	4,709	34.0		Other apparel, accessories (exc. shoes).....	11,022		(NA)	(NA)	(NA)
163	Wallpaper.....	265	1.2	21	3,117	8.5		Not reported in detail.....	146,227		453	189,008	77.4
360	Automotive parts, supplies, etc.....	91	0.4	6	484	18.8	230	Shoes, other footwear.....	107,544	12.6	272	135,513	79.4
570	Industrial equipment, supplies.....	157	0.7	4	634	24.8		Men's, boys' shoes.....	19,687		97	40,563	48.5
975	Commodities, n.e.c., including labor, service and rental receipts.....	1,412	6.4	(NA)	(NA)	(NA)		Women's, misses' shoes.....	37,447		105	56,056	66.8
		80	0.4	5	664	12.0		Children's, infants' shoes.....	7,538		79	30,061	25.1
								Other footwear.....	6,123		53	21,412	28.6
								Not reported in detail.....	36,749		83	54,742	67.1
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALERS						240	Piece goods and domestics.....	11,121	1.3	103	81,116	13.7
	New England Division							Dry goods, notions.....	2,768	0.3	57	22,421	12.3
	All establishments (number).....354							Knit fabrics, lace fabrics.....	614		10	3,694	16.6
	Total sales (\$1,000).....\$177,224							Notions, thread, buttons, etc.....	687		27	7,462	9.2
	Sales reported by commodity line, total.....	161,608	100.0	309	xxx	xxx		Yarns (except industrial).....	43		4	979	4.4
200	Men's, boys' clothing, furnishings (exc. shoes).....	20,454	12.7	98	33,336	61.4		Other dry goods.....	262		12	3,556	7.4
	Hosiery.....	1,296		34	11,898	10.9		Not reported in detail.....	1,162		19	11,403	10.2
	Underwear, nightwear.....	1,571		31	11,270	13.9	241	Other textile products.....	2,865	0.3	13	19,565	14.6
	Suits, coats, overcoats.....	1,561		17	4,461	35.0		Jewelry, silverware, trophies.....	1,074	0.1	21	13,215	8.1
	Work clothing, work gloves.....	3,047		32	10,687	28.5	890	Toys, games, athletic goods.....	1,018	0.1	31	18,598	5.5
	Sportswear.....	2,981		35	12,369	24.1	900	Commodities, n.e.c., including labor, service and rental receipts.....	28,079	3.3	(NA)	(NA)	(NA)
	Other men's, boys' clothing, furnishings (exc. shoes).....	3,106		33	7,682	40.4		East North Central Division					
	Not reported in detail.....	6,892		27	14,245	48.4		All establishments (number).....483					
210	Women's, children's clothing, accessories (exc. shoes).....	40,907	25.3	128	50,672	80.7		Total sales (\$1,000).....\$193,902					
	Dresses, skirts, blouses.....	12,649		40	19,105	66.2		Sales reported by commodity line, total.....	175,502	100.0	414	xxx	xxx
	Suits, coats (exc. furs).....	2,309		19	5,488	42.1		Men's, boys' clothing, furnishings (exc. shoes).....	63,169	36.0	170	80,654	78.3
	Dressed furs, fur clothing.....	1,966		15	1,974	99.6		Hosiery.....	5,203		56	34,219	15.2
	Hosiery.....	1,856		17	8,802	21.1		Underwear, nightwear.....	4,018		53	33,106	12.1
	Underwear, nightwear.....	687		17	7,275	9.4		Suits, coats, overcoats.....	2,856		27	7,977	35.8
	Corsets, allied garments.....	43		4	1,604	2.7		Work clothing, work gloves.....	9,377		58	19,236	48.7
	Millinery and materials.....	1,396		11	1,835	76.1		Sportswear.....	11,819		57	39,697	29.8
	Children's, infants' wear.....	4,656		25	12,071	38.6		Other men's, boys' clothing, furnishings (exc. shoes).....	19,195		51	35,220	54.5
	Other apparel, accessories (exc. shoes).....	424		(NA)	(NA)	(NA)		Not reported in detail.....	10,701		47	17,708	60.4
	Not reported in detail.....	14,921		36	19,518	76.4	210	Women's, children's clothing, accessories (exc. shoes).....	74,813	42.6	257	92,921	80.5
220	Shoes, other footwear.....	96,321	59.6	131	100,628	95.7		Dresses, skirts, blouses.....	14,379		59	28,433	50.6
	Men's, boys' shoes.....	11,364		49	24,156	47.0		Suits, coats (exc. furs).....	3,933		31	12,039	32.7
	Women's, misses' shoes.....	41,645		70	53,570	77.7		Dressed furs, fur clothing.....	9,873		53	11,980	82.4
	Children's, infants' shoes.....	4,510		32	33,009	13.7		Hosiery.....	2,976		39	16,990	17.5
	Other footwear.....	4,993		27	23,886	20.9		Underwear, nightwear.....	1,874		36	15,168	12.4
	Not reported in detail.....	33,809		28	36,056	93.8		Corsets, allied garments.....	402		9	6,949	5.8
230	Piece goods and domestics.....	374	0.2	8	3,479	10.8		Millinery and materials.....	7,051		40	13,302	53.0
240	Dry goods, notions.....	339	0.2	6	3,008	11.3		Children's, infants' wear.....	11,548		52	25,195	45.8
	Commodities, n.e.c., including labor, service and rental receipts.....	3,213	2.0	(NA)	(NA)	(NA)	220	Other apparel, accessories (exc. shoes).....	1,334		(NA)	(NA)	(NA)
	Middle Atlantic Division							Not reported in detail.....	21,443		70	27,385	78.3
	All establishments (number).....2,318							Shoes, other footwear.....	28,874	16.5	76	38,847	74.3
	Total sales (\$1,000).....\$1,002,769							Men's, boys' shoes.....	4,993		23	12,759	39.1
	Sales reported by commodity line, total.....	850,714	100.0	2,017	xxx	xxx		Women's, misses' shoes.....	6,366		22	15,739	40.4
200	Men's, boys' clothing, furnishings (exc. shoes).....	218,832	25.7	652	309,104	70.8	230	Children's, infants' shoes.....	4,314		25	17,017	25.4
	Hosiery.....	13,039		123	50,480	25.8		Other footwear.....	2,620		21	8,640	30.3
	Underwear, nightwear.....	17,649		122	71,255	24.8		Not reported in detail.....	10,581		34	15,164	69.8
	Suits, coats, overcoats.....	19,265		78	30,039	64.1	240	Piece goods and domestics.....	1,816	1.0	27	11,987	15.1
	Work clothing, work gloves.....	15,434		125	43,183	35.7	310	Dry goods, notions.....	208	0.1	8	2,644	7.9
	Sportswear.....	23,949		135	86,330	27.7	890	Floor coverings.....	1,259	0.7	4	5,541	22.7
	Other men's, boys' clothing, furnishings (exc. shoes).....	64,014		203	115,075	55.6	900	Jewelry, silverware, trophies.....	585	0.3	7	8,345	7.0
	Not reported in detail.....	65,502		225	99,240	66.0		Toys, games, athletic goods.....	269	0.2	8	2,022	13.3
								Commodities, n.e.c., including labor, service and rental receipts.....	4,509	2.6	(NA)	(NA)	(NA)
								West North Central Division					
								All establishments (number).....221					
								Total sales (\$1,000).....\$103,430					
								Sales reported by commodity line, total.....	93,191	100.0	189	xxx	xxx

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-49

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALE—Con.							CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALE—Con.					
	West North Central Division—Con.							South Atlantic Division—Con.					
200	Men's, boys' clothing, furnishings (exc. shoes).....	30,982	33.2	76	41,037	75.5	301	China, glassware, crockery.....	178	0.2	4	3,921	4.5
	Hosiery.....	1,352		28	14,417	9.4	310	Floor coverings.....	674	0.6	9	8,994	7.5
	Underwear, nightwear.....	2,395		19	20,968	11.4	890	Jewelry, silverware, trophies.....	270	0.3	8	6,011	4.5
	Suits, coats, overcoats.....	3,418		14	11,058	30.9	900	Toys, games, athletic goods.....	359	0.3	14	9,212	3.9
	Work clothing, work gloves.....	3,783		23	13,538	27.9		Commodities, n.e.c., including labor, service and rental receipts.....	1,495	1.4	(NA)	(NA)	(NA)
	Sportswear.....	4,822		26	21,792	22.1							
	Other men's, boys' clothing, fur- nishings (exc. shoes).....	10,560		25	22,494	46.9		East South Central Division					
	Not reported in detail.....	4,652		23	8,833	52.7		All establishments (number).....113					
210	Women's, children's clothing, acces- sories (exc. shoes).....	33,862	36.3	109	46,083	73.5		Total sales (\$1,000).....\$42,148					
	Dresses, skirts, blouses.....	16,409		38	24,462	67.1		Sales reported by commodity line, total.....	39,416	100.0	99	xxx	xxx
	Suits, coats (exc. furs).....	1,728		13	5,480	31.5	150	Drugs, druggist sundries.....	234	0.6	10	8,708	2.7
	Dressed furs, fur clothing.....	890		22	10,469	8.1							
	Hosiery.....	538		15	5,253	10.2	200	Men's, boys' clothing, furnishings (exc. shoes).....	11,080	28.1	62	19,801	56.0
	Underwear, nightwear.....	258		6	2,220	11.6		Hosiery.....	786		36	10,541	7.5
	Corsets, allied garments.....	2,687		22	3,421	78.5		Underwear, nightwear.....	644		35	10,672	6.0
	Millinery and materials.....	4,117		27	12,334	33.4		Suits, coats, overcoats.....	75		9	3,049	2.5
	Children's, infants' wear.....	1,546		(NA)	(NA)	(NA)		Work clothing, work gloves.....	2,065		36	10,551	19.6
	Other apparel, accessories (exc. shoes).....	4,773		28	9,425	50.6		Sportswear.....	775		28	8,225	9.4
	Not reported in detail.....							Other men's, boys' clothing, fur- nishings (exc. shoes).....	1,875		21	9,098	20.6
220	Shoes, other footwear.....	25,216	27.1	56	37,480	67.3		Not reported in detail.....	4,860		16	6,395	76.0
	Men's, boys' shoes.....	3,395		19	11,833	28.7	210	Women's, children's clothing, acces- sories (exc. shoes).....	10,701	27.1	69	25,723	41.6
	Women's, misses' shoes.....	10,349		29	22,221	46.6		Dresses, skirts, blouses.....	2,677		36	19,485	13.7
	Children's, infants' shoes.....	6,893		26	20,825	33.1		Suits, coats (exc. furs).....	1,055		14	11,738	9.0
	Other footwear.....	1,057		14	14,204	7.4		Hosiery.....	1,030		36	18,540	5.6
	Not reported in detail.....	3,522		19	7,632	46.1		Underwear, nightwear.....	1,321		37	18,442	7.2
230	Piece goods and domestics.....	1,514	1.6	16	9,116	16.6		Corsets, allied garments.....	278		13	12,661	2.2
240	Dry goods, notions.....	510	0.5	6	1,730	29.5		Millinery and materials.....	439		11	10,249	4.3
	Commodities, n.e.c.....	1,107	1.2	(NA)	(NA)	(NA)		Children's, infants' wear.....	1,606		34	18,645	8.6
	South Atlantic Division							Other apparel, accessories (exc. shoes).....	517		(NA)	(NA)	(NA)
	All establishments (number).....261							Not reported in detail.....	1,778		15	3,842	46.3
	Total sales (\$1,000).....\$118,063							Shoes, other footwear.....	10,445	26.5	38	28,249	37.0
	Sales reported by commodity line, total.....	107,539	100.0	231	xxx	xxx	220	Men's, boys' shoes.....	2,336		18	22,147	10.5
150	Drugs, druggist sundries.....	356	0.3	14	9,010	4.0		Women's, misses' shoes.....	4,722		19	23,775	19.9
200	Men's, boys' clothing, furnishings (exc. shoes).....	33,821	31.4	125	55,821	60.6		Children's, infants' shoes.....	1,084		17	22,901	4.7
	Hosiery.....	1,763		55	20,396	8.6		Other footwear.....	889		12	17,780	5.0
	Underwear, nightwear.....	2,409		56	29,417	8.2		Not reported in detail.....	1,414		13	2,773	51.0
	Suits, coats, overcoats.....	920		21	8,000	11.5	230	Piece goods and domestics.....	3,286	8.3	36	18,170	18.1
	Work clothing, work gloves.....	4,240		63	20,541	20.6		Yard goods.....	1,206		24	15,234	7.9
	Sportswear.....	5,610		57	29,460	19.0		Curtains, draperies.....	210		16	12,755	1.6
	Other men's, boys' clothing, fur- nishings (exc. shoes).....	10,866		47	28,794	37.7		Bedsprings, comfortables, blankets.....	516		24	15,684	3.3
	Not reported in detail.....	8,013		37	16,305	49.1		Table linens.....	122		8	10,138	1.2
210	Women's, children's clothing, acces- sories (exc. shoes).....	32,713	30.4	143	60,859	53.8		Sheets and pillow cases.....	584		26	15,973	3.7
	Dresses, skirts, blouses.....	7,479		63	29,619	25.3		Other piece goods and domestics.....	375		15	10,586	3.5
	Suits, coats (exc. furs).....	2,371		22	14,760	16.1		Not reported in detail.....	273		8	1,987	13.7
	Hosiery.....	1,759		54	22,926	7.7	240	Dry goods, notions.....	922	2.3	29	15,050	6.1
	Underwear, nightwear.....	1,397		50	20,041	7.0		Knit fabrics, lace fabrics.....	33		7	1,834	1.8
	Corsets, allied garments.....	13		7	4,302	0.3		Notions, thread, buttons, etc.....	422		22	11,980	3.5
	Millinery and materials.....	890		11	5,773	15.4		Other dry goods, notions.....	252		(NA)	(NA)	(NA)
	Children's, infants' wear.....	3,355		52	21,429	15.7		Not reported in detail.....	215		4	1,446	14.9
	Other apparel, accessories (exc. shoes).....	610		(NA)	(NA)	(NA)	241	Other textile products.....	65	0.2	5	8,330	0.8
	Not reported in detail.....	14,839		49	24,161	61.4	450	Hardware.....	63	0.2	6	7,678	0.8
220	Shoes, other footwear.....	29,500	27.4	69	42,998	68.6	900	Toys, games, athletic goods.....	412	1.0	13	10,641	3.9
	Men's, boys' shoes.....	5,717		29	18,652	30.7		Commodities, n.e.c.....	2,208	5.6	(NA)	(NA)	(NA)
	Women's, misses' shoes.....	9,822		30	21,005	46.8		West South Central Division					
	Children's, infants' shoes.....	6,054		31	20,819	29.1		All establishments (number).....128					
	Other footwear.....	2,488		22	17,204	14.5		Total sales (\$1,000).....\$37,222					
	Not reported in detail.....	5,419		21	10,747	50.4		Sales reported by commodity line, total.....	35,043	100.0	110	xxx	xxx
230	Piece goods and domestics.....	5,746	5.3	56	29,390	19.6	200	Men's, boys' clothing, furnishings (exc. shoes).....	7,018	20.0	44	12,594	55.7
	Yard goods.....	2,208		33	17,660	12.5		Hosiery.....	406		19	6,414	4.6
	Curtains, draperies.....	362		20	12,850	2.8		Underwear, nightwear.....	839		19	6,609	12.7
	Bedsprings, comfortables, blankets.....	503		27	16,528	3.0		Suits, coats, overcoats.....	53		4	1,538	3.4
	Table linens.....	67		10	6,315	1.1		Work clothing, work gloves.....	1,577		19	7,091	22.2
	Sheets and pillow cases.....	591		34	15,363	3.8		Sportswear.....	1,008		16	6,284	16.0
	Other piece goods and domestics.....	368		16	7,557	4.9		Other men's, boys' clothing, fur- nishings (exc. shoes).....	1,884		17	5,116	36.8
	Not reported in detail.....	1,647		14	9,997	16.5		Not reported in detail.....	1,251		12	2,563	48.8
240	Dry goods, notions.....	2,427	2.3	46	24,749	7.8	210	Women's, children's clothing, acces- sories (exc. shoes).....	14,057	40.1	77	20,549	68.4
	Knit fabrics, lace fabrics.....	420		9	5,575	7.5		Dresses, skirts, blouses.....	3,584		30	9,584	37.4
	Notions, thread, buttons, etc.....	891		34	17,543	5.1		Suits, coats (exc. furs).....	1,237		17	7,394	16.7
	Other dry goods, notions.....	664		(NA)	(NA)	(NA)							
	Not reported in detail.....	452		9	6,994	6.5							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESAERS—Con.							CLOTHING, FURNISHINGS, FOOTWEAR WHOLESALESAERS—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
	Women's, children's clothing accessories (exc. shoes)—Con.							Women's, children's clothing, accessories (exc. shoes)—Con.					
	Dressed furs, fur clothing.....	720		4	1,029	70.0		Children's, infants' wear.....	5,829		42	16,930	34.4
	Hosiery.....	657		24	7,819	8.4		Other apparel, accessories (except shoes).....	1,943	(NA)	(NA)	(NA)	
	Underwear, nightwear.....	752		25	8,750	8.6		Not reported in detail.....	13,985		60	19,986	70.0
	Corsets, allied garments.....	114		6	2,086	5.5							
	Millinery and materials.....	1,855		15	2,373	78.2		220 Shoes, other footwear.....	22,244	17.4	51	30,064	74.0
	Children's, infants' wear.....	1,059		25	8,712	12.2		Men's, boys' shoes.....	5,520		23	14,119	39.1
	Other apparel, accessories (exc. shoes).....	163		(NA)	(NA)	(NA)		Women's, misses' shoes.....	10,419		17	16,701	62.4
	Not reported in detail.....	3,916		20	5,056	77.5		Children's, infants' shoes.....	1,369		15	7,588	18.0
220	Shoes, other footwear.....	11,876	33.9	34	15,765	75.3		Other footwear.....	1,274		16	6,028	21.1
	Men's, boys' shoes.....	1,570		13	8,817	17.8		Not reported in detail.....	3,662		12	3,846	95.2
	Women's, misses' shoes.....	3,288		12	8,358	39.3	230	Piece goods and domestics.....	2,452	1.9	17	10,710	22.9
	Children's, infants' shoes.....	1,324		12	9,229	14.3		Yard goods.....	390		6	3,893	10.0
	Other footwear.....	679		7	7,626	8.9		Bedspreads, comfortables, blankets.....	395		8	3,794	10.4
	Not reported in detail.....	5,015		20	5,695	88.1		Table linens.....	296		6	2,942	10.1
230	Piece goods and domestics.....	1,757	5.0	24	8,268	21.3		Sheets and pillow cases.....	579		8	4,103	14.1
	Yard goods.....	549		12	5,070	10.8		Other piece goods and domestics.....	442	(NA)	(NA)	(NA)	
	Curtains, draperies.....	23		5	3,161	0.7		Not reported in detail.....	350		1	(D)	(D)
	Bedspreads, comfortables, blankets.....	158		12	4,886	3.2	240	Dry goods, notions.....	1,390	1.1	14	5,948	23.4
	Table linens.....	62		6	2,970	2.1		Notions, thread, buttons, etc.....	804		8	3,066	26.2
	Sheets and pillow cases.....	322		14	5,312	6.1		Other dry goods, notions.....	204	(NA)	(NA)	(NA)	
	Other piece goods and domestics.....	359		5	3,178	11.3		Not reported in detail.....	382		3	2,485	15.4
	Not reported in detail.....	284		6	1,448	19.6	241	Other textile products.....	131	0.1	4	5,998	2.2
240	Dry goods, notions.....	181	0.5	9	3,812	4.7	410	Electrical appliances, radio and television sets.....	376	0.3	5	2,784	13.5
	Commodities, n.e.c.....	154	0.4	(NA)	(NA)	(NA)	890	Jewelry, silverware, trophies.....	286	0.2	4	4,294	6.7
	Mountain Division						902	Luggage, saddlery, harness.....	160	0.1	6	3,361	4.8
	All establishments (number).....38							Commodities, n.e.c., including labor, service and rental receipts.....	3,593	2.8	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$12,949							GENERAL-LINE DRY GOODS WHOLESALESAERS					
	Sales reported by commodity line, total.....	11,639	100.0	32	xxx	xxx		All Divisions					
200	Men's, boys' clothing, furnishings (exc. shoes).....	3,995	34.3	17	5,650	70.7		(Not analyzed by commodity line)					
	Hosiery.....	363		5	2,502	14.5		SPECIALTY-LINE DRY GOODS WHOLESALESAERS					
	Underwear, nightwear.....	372		5	2,502	14.9		New England Division					
	Work clothing, work gloves.....	393		5	2,502	15.7		All establishments (number).....200					
	Sportswear.....	723		6	2,612	27.7		Total sales (\$1,000).....\$81,261					
	Other men's, boys' clothing, furnishings (exc. shoes).....	372		(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	74,988	100.0	173	xxx	xxx
	Not reported in detail.....	1,772		9	2,695	65.8	200	Men's, boys' clothing, furnishings (exc. shoes).....	6,478	8.6	26	10,782	60.1
210	Women's, children's clothing, accessories (exc. shoes).....	5,807	49.9	22	8,643	67.2		Hosiery.....	2,180		14	6,086	35.8
	Dresses, skirts, blouses.....	2,025		7	4,345	46.6		Underwear, nightwear.....	1,107		9	3,259	34.0
	Suits, coats (exc. furs).....	1,073		5	4,193	25.6		Work clothing, work gloves.....	102		6	2,053	5.0
	Hosiery.....	329		7	5,314	6.2		Sportswear.....	141		4	1,404	10.0
	Underwear, nightwear.....	336		5	4,449	7.6		Other men's, boys' clothing, furnishings (exc. shoes).....	836	(NA)	(NA)	(NA)	
	Millinery and materials.....	338		4	783	43.2		Not reported in detail.....	2,112		6	2,546	83.0
	Children's, infants' wear.....	299		5	4,164	7.2	210	Women's, children's clothing, accessories (exc. shoes).....	12,695	16.9	23	16,952	74.9
	Other apparel, accessories (except shoes).....	413		(NA)	(NA)	(NA)		Hosiery.....	10,811		16	15,224	71.0
	Not reported in detail.....	994		8	2,331	42.6		Underwear, nightwear.....	1,034		7	8,027	12.9
220	Shoes, other footwear.....	1,193	10.3	5	2,823	42.3		Corsets, allied garments.....	395		4	1,377	28.7
230	Piece goods and domestics.....	167	1.4	6	2,276	7.3		Other apparel, accessories (except shoes).....	247	(NA)	(NA)	(NA)	
	Commodities, n.e.c.....	477	4.1	(NA)	(NA)	(NA)		Not reported in detail.....	208		2	(D)	(D)
	Pacific Division						230	Piece goods and domestics.....	35,324	47.1	95	37,821	93.4
	All establishments (number).....336							Yard goods.....	16,843		54	20,405	82.5
	Total sales (\$1,000).....\$138,904							Curtains, draperies.....	77		6	4,032	1.9
	Sales reported by commodity line, total.....	127,593	100.0	296	xxx	xxx		Bedspreads, comfortables, blankets.....	1,130		10	3,773	29.9
200	Men's, boys' clothing, furnishings (exc. shoes).....	50,526	39.6	124	64,709	78.1		Table linens.....	183		4	2,600	7.0
	Hosiery.....	2,756		37	19,933	13.8		Sheets and pillow cases.....	824		15	8,670	9.5
	Underwear, nightwear.....	3,641		35	27,049	13.5		Other piece goods and domestics.....	7,649		26	14,159	54.0
	Suits, coats, overcoats.....	3,590		18	7,147	50.2		Not reported in detail.....	8,618		27	9,283	92.8
	Work clothing, work gloves.....	4,656		38	13,304	35.0	240	Dry goods, notions.....	13,342	17.8	57	15,867	84.1
	Sportswear.....	6,738		39	29,529	22.8		Knit fabrics, lace fabrics.....	786		6	1,556	50.5
	Other men's, boys' clothing, furnishings (exc. shoes).....	14,042		41	28,588	49.1		Notions, thread, buttons, etc.....	5,986		27	7,614	78.6
	Not reported in detail.....	15,103		42	21,237	71.1		Other dry goods, notions.....	779	(NA)	(NA)	(NA)	
210	Women's, children's clothing, accessories (exc. shoes).....	46,435	36.4	183	59,953	77.5		Not reported in detail.....	5,791		21	6,645	87.1
	Dresses, skirts, blouses.....	10,109		46	19,513	51.8	241	Other textile products.....	5,096	6.8	8	6,225	81.9
	Suits, coats (exc. furs).....	2,688		13	5,074	53.0		Commodities, n.e.c.....	2,053	2.7	(NA)	(NA)	(NA)
	Dressed furs, fur clothing.....	7,651		25	7,804	98.0		Middle Atlantic Division					
	Hosiery.....	1,180		21	8,285	14.2		All establishments (number).....2,931					
	Underwear, nightwear.....	784		18	10,030	7.8		Total sales (\$1,000).....\$1,477,745					
	Corsets, allied garments.....	109		4	1,679	6.5		Sales reported by commodity line, total.....	1,274,729	100.0	2,595	xxx	xxx
	Millinery and materials.....	2,157		18	3,485	61.9							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

...Represents zero.

COMMODITY LINE SALES

6-51

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per cent distribution	Number	Total sales, all commodity lines				Amount	Per cent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)				(\$1,000) (1)	(2)	(3)	(4)	
	SPECIALTY-LINE DRY GOODS WHOLESALE—Con.							SPECIALTY-LINE DRY GOODS WHOLESALE—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
200	Men's, boys' clothing, furnishings (exc. shoes).....	59,000	4.6	209	146,134	40.4		Curtains, draperies.....	1,170		12	5,067	23.1
	Hosiery.....	40,060		140	106,953	37.5		Bedspreads, comfortables, blankets.	437		17	5,654	7.7
	Underwear, nightwear.....	9,074		72	28,229	32.3		Table linens.....	316		12	4,266	7.4
	Suits, coats, overcoats.....	613		6	2,543	26.1		Sheets and pillow cases.....	903		21	6,071	14.9
	Work clothing, work gloves.....	1,015		24	8,995	11.3		Other piece goods and domestics.....	6,951		28	10,599	65.6
	Sportswear.....	1,449		26	12,497	11.6		Not reported in detail.....	10,033		30	12,919	77.7
	Other men's, boys' clothing, furnishings (exc. shoes).....	2,217		27	37,336	5.9	240	Dry goods, notions.....	25,498	23.1	90	32,597	78.2
	Not reported in detail.....	4,572		35	25,333	18.0		Knit fabrics, lace fabrics.....	3,365		9	4,151	81.1
210	Women's, children's clothing, accessories (exc. shoes).....	140,412	11.0	399	201,622	69.6		Notions, thread, buttons, etc.....	8,096		43	11,555	70.1
	Dresses, skirts, blouses.....	1,736		32	13,262	13.1		Other dry goods, notions.....	2,803		(NA)	(NA)	(NA)
	Suits, coats (exc. furs).....	275		6	2,447	11.2	241	Not reported in detail.....	11,234		33	13,106	85.7
	Hosiery.....	90,006		235	127,280	70.7		Other textile products.....	1,709	1.5	9	4,410	38.8
	Underwear, nightwear.....	28,389		130	68,494	41.4	302	Kitchen utensils, miscellaneous home-ware.....	414	0.4	7	2,919	14.2
	Corsets, allied garments.....	7,454		41	21,565	34.6	450	Hardware.....	387	0.3	4	1,570	24.6
	Millinery and materials.....	58		6	3,023	1.9	890	Jewelry, silverware, trophies.....	169	0.2	5	1,488	11.4
	Children's, infants' wear.....	1,894		52	18,572	10.2	900	Toys, games, athletic goods.....	1,718	1.6	10	3,976	43.2
	Other apparel, accessories (except shoes).....	1,031		(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	2,285	2.1	(NA)	(NA)	(NA)
	Not reported in detail.....	9,569		50	27,598	34.7							
220	Shoes, other footwear.....	1,614	0.1	14	4,444	36.3		West North Central Division					
	Men's, boys' shoes.....	1,488		4	2,130	69.9		All establishments (number).....	84				
	Other shoes, other footwear.....	43		(NA)	(NA)	(NA)		Total sales (\$1,000).....	\$34,212				
	Not reported in detail.....	83		8	2,081	4.0		Sales reported by commodity line, total.....	32,431	100.0	73	xxx	xxx
230	Piece goods and domestics.....	762,568	59.8	1,405	810,665	94.1	150	Drugs, druggist sundries.....	1,137	3.5	4	3,189	35.7
	Yard goods.....	449,738		850	480,346	93.6							
	Curtains, draperies.....	6,576		70	29,065	22.6	200	Men's, boys' clothing, furnishings (exc. shoes).....	3,737	11.5	18	7,737	48.3
	Bedspreads, comfortables, blankets.	6,331		78	44,700	14.2		Hosiery.....	1,483		14	5,723	25.9
	Table linens.....	4,281		64	30,689	13.9		Underwear, nightwear.....	1,458		7	5,072	28.7
	Sheets and pillow cases.....	6,336		88	45,937	13.8		Work clothing, work gloves.....	466		5	4,548	10.2
	Other piece goods and domestics.....	99,694		237	137,762	72.4		Other men's, boys' clothing, furnishings (exc. shoes).....	328		(NA)	(NA)	(NA)
	Not reported in detail.....	189,612		323	208,999	90.7		Not reported in detail.....	2		1	(D)	(D)
240	Dry goods, notions.....	265,649	20.8	876	302,840	87.7		Women's, children's clothing, accessories (exc. shoes).....	4,327	13.3	19	7,473	57.9
	Knit fabrics, lace fabrics.....	76,018		137	86,871	87.5		Hosiery.....	3,635		15	7,231	50.3
	Notions, thread, buttons, etc.....	94,940		454	108,536	87.5		Underwear, nightwear.....	165		4	1,239	13.3
	Yarns (except industrial).....	10,729		27	12,513	85.7	210	Other apparel, accessories (except shoes).....	453		(NA)	(NA)	(NA)
	Other dry goods.....	32,216		131	42,120	76.5		Not reported in detail.....	74		2	(D)	(D)
	Not reported in detail.....	51,746		163	64,754	79.9							
241	Other textile products.....	10,624	0.8	45	20,752	51.2		Piece goods and domestics.....	15,567	48.0	29	19,052	81.7
310	Floor coverings.....	1,940	0.2	18	28,075	6.9	230	Dry goods, notions.....	6,194	19.1	34	12,566	49.3
	Carpets, rugs.....	1,719		10	23,555	7.3	240	Commodities, n.e.c., including labor, services and rental receipts.....	1,469	4.5	(NA)	(NA)	(NA)
	Other floor coverings.....	69		(NA)	(NA)	(NA)							
	Not reported in detail.....	152		4	3,007	5.1							
903	Industrial yarns.....	5,315	0.4	19	40,564	13.1		South Atlantic Division					
	Commodities, n.e.c., including labor, service and rental receipts.....	27,607	2.2	(NA)	(NA)	(NA)		All establishments (number).....	238				
	East North Central Division							Total sales (\$1,000).....	\$86,241				
	All establishments (number).....	284						Sales reported by commodity line, total.....	77,404	100.0	195	xxx	xxx
	Total sales (\$1,000).....	\$131,551											
	Sales reported by commodity line, total.....	110,574	100.0	237	xxx	xxx	150	Drugs, druggist sundries.....	270	0.3	20	2,626	10.3
150	Drugs, druggist sundries.....	513	0.5	10	2,741	18.7	165	Wrapping paper and paper products.....	96	0.1	4	1,093	8.8
165	Wrapping paper and paper products.....	906	0.8	6	4,362	20.8	200	Men's, boys' clothing, furnishings (exc. shoes).....	9,954	12.9	60	18,516	53.8
200	Men's, boys' clothing, furnishings (exc. shoes).....	10,881	9.8	44	21,899	49.7		Hosiery.....	6,103		47	15,121	40.4
	Hosiery.....	6,315		40	20,016	31.5		Underwear, nightwear.....	1,680		31	9,908	17.0
	Underwear, nightwear.....	3,562		20	11,287	31.6		Suits, coats, overcoats.....	38		5	1,633	2.3
	Work clothing, work gloves.....	296		10	2,394	12.4		Work clothing, work gloves.....	980		25	7,211	13.6
	Other men's, boys' clothing, furnishings (exc. shoes).....	334		(NA)	(NA)	(NA)		Sportswear.....	334		16	4,935	6.8
	Not reported in detail.....	374		4	1,883	19.9		Other men's, boys' clothing, furnishings (exc. shoes).....	138		8	2,921	4.7
210	Women's, children's clothing, accessories (exc. shoes).....	29,423	26.6	66	40,620	72.4	210	Not reported in detail.....	681		12	2,502	27.2
	Dresses, skirts, blouses.....	436		11	2,693	16.2		Women's, children's clothing, accessories (exc. shoes).....	19,618	25.3	75	31,583	62.1
	Hosiery.....	20,550		45	32,547	63.1		Dresses, skirts, blouses.....	738		17	5,125	14.4
	Underwear, nightwear.....	1,277		20	9,645	13.2		Hosiery.....	14,140		60	29,243	48.4
	Corsets, allied garments.....	4,114		13	7,491	54.9		Underwear, nightwear.....	595		26	7,096	8.4
	Children's, infants' wear.....	922		15	10,179	9.1		Corsets, allied garments.....	118		10	2,462	4.8
	Other apparel, accessories (except shoes).....	17		(NA)	(NA)	(NA)		Children's, infants' wear.....	3,358		20	14,876	22.6
	Not reported in detail.....	2,107		8	4,721	44.6		Other apparel, accessories (except shoes).....	98		(NA)	(NA)	(NA)
230	Piece goods and domestics.....	36,671	33.2	98	43,365	84.6		Not reported in detail.....	571		9	1,675	34.1
	Yard goods.....	16,861		44	22,030	76.5	220	Shoes, other footwear.....	241	0.3	9	2,402	10.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)	
	SPECIALTY-LINE DRY GOODS WHOLESALESAERS—Con. South Atlantic Division—Con.							SPECIALTY-LINE DRY GOODS WHOLESALESAERS—Con. Mountain Division—Con.					
230	Piece goods and domestics.....	32,879	42.5	94	40,153	81.9	240	Dry goods, notions.....	1,047	12.6	10	5,849	17.9
	Yards goods.....	18,840		42	24,624	76.5		Commodities, n.e.c.....	779	9.4	(NA)	(NA)	(NA)
	Curtains, draperies.....	1,153		21	7,856	14.7		Pacific Division					
	Bedsprings, comfortables, blankets.	1,000		26	10,387	9.6		All establishments (number).....258					
	Table linens.....	145		12	4,621	3.1		Total sales (\$1,000).....\$98,502					
	Sheets and pillow cases.....	1,398		33	11,338	12.3		Sales reported by commodity					
	Other piece goods and domestics....	3,822		24	8,329	45.9		line, total.....	88,141	100.0	225	xxx	xxx
	Not reported in detail.....	6,521		26	7,842	83.2							
240	Dry goods, notions.....	10,580	13.7	79	18,306	57.8	200	Men's, boys' clothing, furnishings					
	Knit fabrics, lace fabrics.....	128		9	2,123	6.0		(exc. shoes).....	4,734	5.4	24	18,953	25.0
	Notions, thread, buttons, etc.....	4,141		42	8,701	47.6		Hosiery.....	2,628		20	10,451	25.1
	Yarns (except industrial).....	304		6	1,248	24.4		Underwear, nightwear.....	555		9	5,579	9.9
	Other dry goods.....	2,062		24	4,492	45.9		Other men's, boys' clothing, fur-					
	Not reported in detail.....	3,945		25	6,747	58.5		nishings (exc. shoes).....	133		(NA)	(NA)	(NA)
								Not reported in detail.....	1,418		1	(D)	(D)
241	Other textile products.....	100	0.1	4	735	13.6							
300	Furniture and fixtures.....	86	0.1	4	1,154	7.5							
310	Floor coverings.....	133	0.2	9	2,353	5.7	210	Women's, children's clothing, acces-					
450	Hardware.....	438	0.6	9	2,279	19.2		sories (exc. shoes).....	14,457	16.4	37	24,854	58.2
900	Toys, games, athletic goods.....	145	0.2	9	1,715	8.5		Hosiery.....	10,112		27	16,998	59.5
903	Industrial yarns.....	1,983	2.6	4	2,485	79.8		Underwear, nightwear.....	984		12	9,497	10.4
	Commodities, n.e.c.....	881	1.1	(NA)	(NA)	(NA)		Corsets, allied garments.....	1,398		5	5,005	27.9
								Children's, infants' wear.....	180		5	4,418	4.1
	East South Central Division							Other apparel, accessories (ex-					
	(Not analyzed by commodity line)							cept shoes).....	108		(NA)	(NA)	(NA)
	West South Central Division							Not reported in detail.....	1,675		4	5,645	29.7
	All establishments (number).....79						230	Piece goods and domestics.....	47,382	53.8	115	49,866	95.0
	Total sales (\$1,000).....\$28,178							Yard goods.....	28,120		65	33,038	85.1
	Sales reported by commodity							Curtains, draperies.....	1,072		12	8,690	12.3
	line, total.....	26,333	100.0	65	xxx	xxx		Bedsprings, comfortables, blankets.	821		9	6,753	12.2
150	Drugs, druggist sundries.....	98	0.4	4	566	17.3		Table linens.....	292		7	5,684	5.1
162	Stationers', office supplies, artists'							Sheets and pillow cases.....	1,044		10	7,746	13.5
	materials.....	121	0.5	4	2,521	4.8		Other piece goods and domestics....	5,971		20	11,639	51.3
200	Men's, boys' clothing, furnishings						240	Not reported in detail.....	10,062		32	11,088	90.7
	(exc. shoes).....	4,960	18.8	23	13,844	35.8		Dry goods, notions.....	17,824	20.2	83	24,931	71.5
	Hosiery.....	2,823		17	10,090	28.0		Knit fabrics, lace fabrics.....	486		4	1,321	36.8
	Underwear, nightwear.....	461		12	6,820	6.8		Notions, thread, buttons, etc.....	7,755		46	9,911	78.2
	Work clothing, work gloves.....	281		8	4,763	5.9		Other dry goods, notions.....	1,480		(NA)	(NA)	(NA)
	Sportswear.....	198		6	4,433	4.5		Not reported in detail.....	8,103		24	12,898	62.8
	Other men's, boys' clothing, fur-						241	Other textile products.....	825	0.9	6	3,171	26.0
	nishings (exc. shoes).....	280		(NA)	(NA)	(NA)	310	Floor coverings.....	459	0.5	4	4,775	9.6
	Not reported in detail.....	917		4	3,393	27.0		Commodities, n.e.c.....	2,460	2.8	(NA)	(NA)	(NA)
210	Women's, children's clothing, acces-							PIECE GOODS CONVERTERS					
	sories (exc. shoes).....	3,990	15.2	26	13,689	29.1		All Divisions					
	Dresses, skirts, blouses.....	423		7	4,866	8.7		(Not analyzed by commodity line)					
	Hosiery.....	2,029		21	10,249	19.8		FURNITURE (HOUSEHOLD, OFFICE)					
	Underwear, nightwear.....	353		11	7,307	4.8		WHOLESALESAERS					
	Corsets, allied garments.....	159		6	4,532	3.5		New England Division					
	Children's, infants' wear.....	162		7	4,208	3.8		All establishments (number).....129					
	Other apparel, accessories (ex-							Total sales (\$1,000).....\$34,521					
	cept shoes).....	7		(NA)	(NA)	(NA)		Sales reported by commodity					
	Not reported in detail.....	857		3	1,137	75.4		line, total.....	31,378	100.0	104	xxx	xxx
220	Shoes, other footwear.....	130	0.5	6	5,939	2.2							
230	Piece goods and domestics.....	10,115	38.4	35	16,505	61.3	162	Stationers', office supplies, artists'					
	Yard goods.....	6,095		22	11,038	55.2		materials.....	784	2.5	11	2,913	26.9
	Curtains, draperies.....	185		8	6,454	2.9	300	Furniture and fixtures.....	29,259	93.2	104	31,378	93.2
	Bedsprings, comfortables, blankets.	447		11	8,128	5.5		Household furniture.....	7,854		31	8,810	89.1
	Table linens.....	66		7	5,325	1.2		Mattresses, bedsprings.....	2,011		19	6,687	30.1
	Sheets and pillow cases.....	513		14	12,975	4.0		Office furniture (wooden, metal)...	6,034		39	7,819	77.2
	Other piece goods and domestics....	953		15	6,128	15.6		Public-building furniture.....	1,706		11	2,795	61.0
	Not reported in detail.....	1,856		7	4,330	42.9		Other furniture and fixtures.....	1,387		(NA)	(NA)	(NA)
240	Dry goods, notions.....	5,722	21.7	33	13,773	41.5		Not reported in detail.....	10,267		22	10,936	93.9
241	Other textile products.....	114	0.4	4	5,576	2.0	310	Floor coverings.....	178	0.6	7	2,470	7.2
301	China, glassware, crockery.....	97	0.4	5	5,741	1.7	550	Office machines.....	93	0.3	6	1,737	5.4
890	Jewelry, silverware, trophies.....	45	0.2	6	2,764	1.6		Commodities, n.e.c.....	834	2.7	(NA)	(NA)	(NA)
900	Toys, games, athletic goods.....	225	0.9	6	2,383	9.4	975	Labor, service and rental receipts....	230	0.7	6	1,085	21.2
	Commodities, n.e.c.....	716	2.7	(NA)	(NA)	(NA)		Middle Atlantic Division					
	Mountain Division							All establishments (number).....622					
	All establishments (number).....21							Total sales (\$1,000).....\$229,337					
	Total sales (\$1,000).....\$10,452							Sales reported by commodity					
	line, total.....	8,291	100.0	15	xxx	xxx		line, total.....	188,010	100.0	511	xxx	xxx
200	Men's, boys' clothing, furnishings						162	Stationers', office supplies, artists'					
	(exc. shoes).....	394	4.8	6	3,130	12.6		materials.....	1,266	0.7	23	5,857	21.6
210	Women's, children's clothing, acces-						300	Furniture and fixtures.....	172,691	91.9	511	188,010	91.9
	sories (exc. shoes).....	4,067	49.1	7	7,330	55.5							
230	Piece goods and domestics.....	2,004	24.2	7	3,146	63.7							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-53

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE—Con.							FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE—Con.					
	Middle Atlantic Division—Con.							West North Central Division—Con.					
	Furniture and fixtures—Con.							Furniture and fixtures—Con.					
	Household furniture.....	69,291		173	79,009	87.7		Mattresses, bedsprings.....	1,853		19	8,654	21.4
	Mattresses, bedsprings.....	3,020		43	13,918	21.7		Office furniture (wooden, metal)...	5,925		44	13,410	44.2
	Office furniture (wooden, metal)...	45,631		183	54,735	83.4		Public-building furniture.....	255		8	1,021	25.0
	Public-building furniture.....	9,144		28	18,558	49.3		Store and restaurant furniture....	267		5	589	45.3
	Store and restaurant furniture....	2,263		18	5,321	42.5		Other furniture and fixtures.....	2,617	(NA)	15	6,477	56.4
	Professional furniture.....	1,998		14	4,168	47.9		Not reported in detail	3,653				
	Other furniture.....	9,590		53	18,176	52.8		310 Floor coverings.....	860	2.3	7	3,844	22.4
	Not reported in detail.....	31,754		95	35,662	89.0		410 Electrical appliances, radios and tele- vision sets.....	1,659	4.4	9	8,674	19.1
302	Kitchen utensils, miscellaneous home- wares.....	2,353	1.3	13	9,123	25.8	470	Air-conditioning equipment.....	88	0.2	6	2,822	3.1
310	Floor coverings.....	1,159	0.6	16	7,315	15.8		650 Office machines.....	180	0.5	13	5,073	3.5
410	Electrical appliances, radio and tele- vision sets.....	1,647	0.9	14	13,906	11.8		Duplicating machines.....	45		4	1,329	3.4
470	Air-conditioning equipment.....	230	0.1	4	4,575	5.0		Typewriters.....	30		4	360	8.3
650	Office machines.....	496	0.3	21	4,743	10.5		Other office machines.....	23	(NA)	(NA)	(NA)	(NA)
812	Second-hand merchandise.....	492	0.3	13	3,965	12.4		Not reported in detail.....	82		7	3,707	2.2
900	Toys, games, athletic goods.....	673	0.4	12	5,885	11.4		812 Second-hand merchandise.....	41	0.1	7	1,648	2.5
	Commodities, n.e.c.....	5,600	3.5	(NA)	(NA)	(NA)	900	Toys, games, athletic goods.....	296	0.8	5	5,377	5.5
975	Labor, service and rental receipts....	403	0.2	23	7,187	5.6	975	Commodities, n.e.c.....	1,567	4.2	(NA)	(NA)	(NA)
	East North Central Division							Labor, service and rental receipts....	70	0.2	11	5,321	1.3
	All establishments (number).....375							South Atlantic Division					
	Total sales (\$1,000).....\$148,872							All establishments (number).....206					
	Sales reported by commodity							Total sales (\$1,000).....\$73,503					
	line, total.....	131,969	100.0	292	xxx	xxx		Sales reported by commodity					
162	Stationers', office supplies, artists' materials.....	1,674	1.3	32	6,133	27.3		line, total.....	60,810	100.0	141	xxx	xxx
230	Piece goods and domestics.....	3,458	2.6	12	17,391	19.9	162	Stationers', office supplies, artists' materials.....	1,678	2.8	17	6,157	27.3
	Curtains, draperies.....	612		4	7,739	7.9		230 Piece goods and domestics.....	138	0.2	8	2,309	6.0
	Bedspreads, comfortables, blankets.	194		4	7,783	2.5		300 Furniture and fixtures.....	48,170	79.2	141	60,810	79.2
	Sheets and pillow cases.....	408		4	7,783	5.2		Household furniture.....	22,922		39	28,049	81.7
	Other piece goods and domestics...	535	(NA)	(NA)	(NA)	(NA)		Mattresses, bedsprings.....	3,480		34	21,466	16.2
	Not reported in detail.....	1,709		5	8,182	20.9		Office furniture (wooden, metal)...	8,119		44	12,879	63.0
300	Furniture and fixtures.....	112,956	85.6	292	131,969	85.6		Public-building furniture.....	1,436		5	1,668	86.1
	Household furniture.....	45,185		92	55,380	81.6		Store and restaurant furniture....	253		5	996	25.4
	Mattresses, bedsprings.....	4,404		35	24,149	18.2		Other furniture.....	2,287		18	7,010	32.6
	Office furniture (wooden, metal)...	22,694		96	36,683	61.9		Not reported in detail.....	9,673		32	14,924	64.8
	Public-building furniture.....	10,051		16	18,457	54.5		310 Floor coverings.....	2,653	4.4	33	20,977	12.6
	Store and restaurant furniture....	1,414		10	11,971	11.8		Carpets, rugs.....	770		16	13,671	5.6
	Professional furniture.....	695		7	4,185	16.6		Linoleum, other hard surface.....	1,234		17	8,289	14.9
	Other furniture.....	6,082		24	18,235	33.4		Not reported in detail.....	649	(NA)	(NA)	(NA)	(NA)
	Not reported in detail.....	22,431		69	26,731	83.9		410 Electrical appliances, radio and tele- vision sets.....	2,781	4.6	20	21,088	13.2
301	China, glassware, crockery.....	806	0.6	6	10,371	7.8		Television sets.....	975		5	5,406	10.6
302	Kitchen utensils, miscellaneous home- wares.....	203	0.2	6	4,459	4.6		Electric kitchen equipment.....	1,260		12	12,400	10.2
310	Floor coverings.....	4,328	3.3	22	22,294	19.4		Electric home laundry equipment....	193		8	10,805	1.8
	Carpets, rugs.....	2,439		18	19,189	12.7		Electrical housewares.....	110		6	7,173	1.5
	Other floor coverings.....	1,456	(NA)	(NA)	(NA)	(NA)		Other electrical appliances, radio and television sets.....	193	(NA)	(NA)	(NA)	(NA)
	Not reported in detail.....	433		3	2,095	20.7		Not reported in detail.....	450		4	6,519	6.9
410	Electrical appliances, radio and tele- vision sets.....	2,069	1.6	17	14,909	13.9		470 Air-conditioning equipment.....	507	0.8	5	4,825	10.5
650	Office machines.....	563	0.4	22	4,463	12.6	470	Office machines.....	354	0.6	14	2,813	2.6
	Adding, accounting, statistical machines.....	144		9	2,106	6.8		Adding, accounting, statistical machines.....	38		6	1,093	3.5
	Duplicating machines.....	39		4	1,179	3.3		Typewriters.....	52		5	978	5.3
	Typewriters.....	175		8	1,854	9.4		Other office machines.....	99	(NA)	(NA)	(NA)	(NA)
	Other office machines.....	9	(NA)	(NA)	(NA)	(NA)		Not reported in detail.....	165		6	1,577	10.5
	Not reported in detail.....	196		13	2,357	8.3		812 Second-hand merchandise.....	462	0.8	12	2,015	22.9
680	Store, restaurant fixtures and equip- ment not elsewhere classified.....	485	0.4	5	3,748	12.9	812	Commodities, n.e.c.....	3,805	6.3	(NA)	(NA)	(NA)
890	Jewelry, silverware, trophies.....	611	0.5	5	9,954	6.1	975	Labor, service and rental receipts....	262	0.4	7	1,785	14.7
	Commodities, n.e.c.....	4,978	3.5	(NA)	(NA)	(NA)		East South Central Division					
975	Labor, service and rental receipts....	238	0.2	16	4,994	4.8		All establishments (number).....82					
	West North Central Division							Total sales (\$1,000).....\$20,873					
	All establishments (number).....130							Sales reported by commodity					
	Total sales (\$1,000).....\$41,700							line, total.....	16,313	100.0	49	xxx	xxx
	Sales reported by commodity							162 Stationers', office supplies, artists' materials.....	568	3.5	10	2,162	26.3
	line, total.....	37,477	100.0	100	xxx	xxx		300 Furniture and fixtures.....	13,336	81.8	49	16,313	81.8
162	Stationers', office supplies, artists' materials.....	2,284	6.1	16	6,697	34.1	300	Floor covering.....	468	2.9	6	1,505	31.1
230	Piece goods and domestics.....	48	0.1	4	1,577	3.0	650	Office machines.....	71	0.4	(NA)	(NA)	(NA)
300	Furniture and fixtures.....	30,384	81.1	100	37,477	81.1		Commodities, n.e.c.....	1,846	11.3	(NA)	(NA)	(NA)
	Household furniture.....	15,814		29	17,633	89.7	975	Labor, service and rental receipts....	24	0.1	4	589	4.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)		
	FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE—Con.							FURNITURE (HOUSEHOLD, OFFICE) WHOLESALE—Con.						
	West South Central Division							Pacific Division—Con.						
	All establishments (number).....133						900	Toys, games, athletic goods.....	336	0.4	5	2,768	12.1	
	Total sales (\$1,000).....\$43,846							Commodities, n.e.c.....	6,220	7.4	(NA)	(NA)	(NA)	
	Sales reported by commodity line, total.....	32,935	100.0	90	xxx	xxx	975	Labor, service and rental receipts....	155	0.2	11	1,465	10.6	
162	Stationers', office supplies, artists' materials.....	1,193	3.6	15	3,891	30.7		HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE						
230	Piece goods and domestics.....	692	2.1	4	1,576	43.9		New England Division						
300	Furniture and fixtures.....	22,621	68.7	90	32,935	68.7		All establishments (number).....175						
	Household furniture.....	7,516		17	12,629	59.5		Total sales (\$1,000).....\$70,515						
	Mattresses, bedsprings.....	2,567		17	13,462	19.1		Sales reported by commodity line, total.....	67,373	100.0	151	xxx	xxx	
	Office furniture (wooden, metal)...	5,619		33	7,533	74.6		150	Drugs, druggist sundries.....	1,001	1.5	4	4,615	21.7
	Public-building furniture.....	1,024		5	1,185	86.4		230	Piece goods and domestics.....	4,677	6.9	17	5,295	88.3
	Other furniture and fixtures.....	1,385		(NA)	(NA)	(NA)			Curtains, draperies.....	3,885		13	4,635	83.8
	Not reported in detail.....	4,510		23	6,399	70.5			Bedsprings, comfortables, blankets.	162		6	1,218	13.3
310	Floor coverings.....	918	2.8	11	6,380	14.4			Sheets and pillow cases.....	165		6	1,218	13.5
	Carpets, rugs.....	721		7	4,344	16.6			Other piece goods and domestics....	416	(NA)	(NA)	(NA)	(NA)
	Other floor coverings.....	128		(NA)	(NA)	(NA)			Not reported in detail.....	49	2	(D)	(D)	(D)
	Not reported in detail.....	69		3	1,465	4.7		300	Furniture and fixtures.....	623	0.9	11	4,747	13.1
410	Electrical appliances, radio and tele- vision sets.....	4,614	14.0	15	10,707	43.1			Store and restaurant furniture....	116	5	1,833	6.3	(NA)
	Television sets.....	3,170		7	7,801	40.6			Other furniture and fixtures.....	321	(NA)	(NA)	(NA)	(NA)
	Electric kitchen equipment.....	560		8	7,125	7.9			Not reported in detail.....	185	2	(D)	(D)	(D)
	Electric home laundry equipment....	536		5	7,321	7.3		301	China, glassware, crockery.....	3,834	5.7	27	7,818	49.0
	Electrical housewares.....	169		5	8,015	2.1		302	Kitchen utensils, miscellaneous home- wares.....	16,132	23.9	63	25,540	63.2
	Other electrical appliances, radio and television sets.....	147		(NA)	(NA)	(NA)		310	Floor coverings.....	33,486	49.7	55	37,832	88.5
	Not reported in detail.....	32		2	(D)	(D)			Carpets, rugs.....	11,962	37	31,842	37.6	
470	Air-conditioning equipment.....	195	0.6	6	7,974	2.4			Linoleum, other hard surface.....	16,609	39	32,078	51.8	
650	Office machines.....	111	0.3	7	1,364	8.1			Other floor coverings.....	2,875	19	23,559	12.2	
	Commodities, n.e.c.....	2,453	7.4	(NA)	(NA)	(NA)			Not reported in detail.....	2,040	4	2,971	68.7	
975	Labor, service and rental receipts....	138	0.4	4	1,424	9.7		410	Electrical appliances, radio and tele- vision sets.....	1,733	2.6	9	6,579	26.3
	Mountain Division							450	Hardware.....	179	0.3	6	2,139	8.4
	(Not analyzed by commodity line)							680	Store, restaurant fixtures and equip- ment, n.e.c.....	622	0.9	10	2,382	26.1
	Pacific Division							890	Jewelry, silverware, trophies.....	352	0.5	12	3,937	8.9
	All establishments (number).....250							900	Toys, games, athletic goods.....	272	0.4	8	1,980	13.7
	Total sales (\$1,000).....\$93,231							975	Commodities, n.e.c.....	4,370	6.5	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	84,621	100.0	199	xxx	xxx			Labor, service and rental receipts....	92	0.1	4	3,139	2.9
162	Stationers', office supplies, artists' materials.....	528	0.6	19	3,144	16.8			Middle Atlantic Division					
230	Piece goods and domestics.....	366	0.4	11	7,120	5.1			All establishments (number).....1,326					
	Curtains, draperies.....	296		10	7,079	4.2			Total sales (\$1,000).....\$616,667					
	Bedsprings, comfortables, blankets.	29		5	2,935	1.0		150	Sales reported by commodity line, total.....	575,179	100.0	1,157	xxx	xxx
	Other piece goods and domestics....	21		(NA)	(NA)	(NA)		210	Drugs, druggist sundries.....	1,671	0.3	9	11,040	15.1
	Not reported in detail.....	20		1	(D)	(D)			Women's, children's clothing, acces- sories (except shoes).....	980	0.2	15	7,616	12.9
300	Furniture and fixtures.....	74,151	87.6	199	84,621	87.6		230	Piece goods and domestics.....	120,257	20.9	222	135,056	89.0
	Household furniture.....	23,329		61	30,744	75.9			Yard goods.....	2,824	18	16,082	16.9	
	Mattresses, bedsprings.....	1,041		17	11,256	9.2			Curtains, draperies.....	38,110	81	53,178	71.7	
	Office furniture (wooden, metal)...	21,681		84	25,903	83.7			Bedsprings, comfortables, blankets.	19,851	61	47,347	41.9	
	Public-building furniture.....	383		5	1,149	33.3			Table linens.....	30,068	92	48,784	61.6	
	Store and restaurant furniture.....	87		4	483	18.0			Sheets and pillow cases.....	11,060	50	32,342	34.2	
	Professional furniture.....	1,854		5	3,031	61.2			Other piece goods and domestics....	4,793	44	29,220	16.4	
	Other furniture.....	4,697		16	9,652	48.7			Not reported in detail.....	13,551	31	18,508	73.2	
	Not reported in detail.....	21,079		47	26,987	78.1		241	Other textile products.....	2,318	0.4	9	8,854	26.2
310	Floor coverings.....	1,132	1.3	22	15,763	7.2		300	Furniture and fixtures.....	4,003	0.7	47	12,689	31.5
	Carpets, rugs.....	689		15	10,914	6.3			Household furniture.....	1,587	16	3,712	42.8	
	Other floor coverings.....	158		(NA)	(NA)	(NA)			Store and restaurant furniture....	103	4	1,124	9.2	
	Not reported in detail.....	285		6	4,714	6.0			Other furniture and fixtures.....	1,199	(NA)	(NA)	(NA)	(NA)
410	Electrical appliances, radio and tele- vision sets.....	1,256	1.5	12	4,573	27.5			Not reported in detail.....	1,114	16	5,051	22.1	
	Electric kitchen equipment.....	843		6	3,213	26.2		301	China, glassware, crockery.....	85,409	14.8	303	114,093	74.9
	Electric home laundry equipment....	179		5	3,167	5.7		302	Kitchen utensils, miscellaneous homewares.....	120,075	20.9	370	157,349	76.3
	Other electrical appliances, radio and television sets.....	147		(NA)	(NA)	(NA)		310	Floor coverings.....	198,443	34.5	299	210,103	94.5
	Not reported in detail.....	87		5	886	9.8			Carpets, rugs.....	114,217	199	158,561	72.0	
650	Office machines.....	477	0.6	21	3,257	14.6			Linoleum, other hard surface.....	57,182	136	112,749	50.7	
	Adding, accounting, statistical machines.....	152		10	1,483	10.2			Other floor coverings.....	11,101	68	66,714	16.6	
	Duplicating machines.....	9		5	511	1.8			Not reported in detail.....	15,943	30	17,447	91.4	
	Typewriters.....	104		8	1,315	7.9		400	Electrical wiring supplies, construc- tion materials.....	594	0.1	22	11,999	5.0
	Other office machines.....	45		(NA)	(NA)	(NA)								
	Not reported in detail.....	167		10	1,684	9.9								

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-55

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-trib-ution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-trib-ution (2)	Number (3)	Total sales, all commodity lines (4)	
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE—Con. Middle Atlantic Division—Con.							HOME FURNISHINGS, FLOOR COVERINGS WHOLESALE—Con. West North Central Division—Con.					
410	Electrical appliances, radio and television sets..... Electric kitchen equipment..... Electrical housewares..... Other electrical appliances, radio and television sets..... Not reported in detail.....	4,369 125 3,708 377 252	0.8 	43 6 24 (NA) 7	27,229 1,253 22,221 (NA) 3,911	16.0 10.0 16.7 (NA) 6.4		Piece goods and domestics—Con. Bedsprads, comfortables, blankets. Other piece goods and domestics....	363 2,725		4 (NA)	4,727 (NA)	7.7 (NA)
450	Hardware.....	2,573	0.4	44	22,729	11.3	300	Furniture and fixtures.....	6,940	8.9	10	18,838	36.8
460	Plumbing, heating equipment, supplies.	675	0.1	8	5,761	11.7	301	China, glassware, crockery.....	3,589	4.6	25	5,936	60.5
812	Second-hand merchandise.....	1,428	0.2	18	4,323	33.0	302	Kitchen utensils, misc. homewares....	15,449	19.8	43	29,308	52.7
890	Jewelry, silverware, trophies.....	2,579	0.4	21	13,524	19.1	310	Floor coverings.....	39,251	50.4	38	48,566	80.8
900	Toys, games, athletic goods..... Commodities, n.e.c., including labor, service and rental receipts.....	4,825 24,980	0.8 4.3	33 (NA)	21,316 (NA)	22.6 (NA)		Carpets, rugs..... Linoleum, other hard surface..... Other floor coverings..... Not reported in detail.....	16,125 13,426 1,274 8,426		19 24 8 11	33,697 38,043 6,533 9,810	47.9 35.3 19.5 85.9
	East North Central Division All establishments (number).....462 Total sales (\$1,000).....\$241,959 Sales reported by commodity line, total.....				xxx	xxx	410	Electrical appliances, radio and television sets..... Electrical housewares..... Other electrical appliances, radio and television sets..... Not reported in detail.....	268 184 79 5	0.3 	13 10 (NA) 2	13,931 13,703 (NA) (D)	1.9 1.3 (NA) (D)
150	Drugs, druggist sundries.....	2,024	0.9	7	14,581	13.9	450	Hardware.....	293	0.4	8	5,015	5.8
200	Men's, boys' clothing, furnishings (exc. shoes).....	267	0.1	6	7,034	3.8	900	Toys, games, athletic goods..... Commodities, n.e.c., including labor, service and rental receipts.....	584 5,693	0.8 7.3	11 (NA)	3,977 (NA)	14.7 (NA)
210	Women's, children's clothing, accessories (exc. shoes).....	362	0.2	8	8,235	4.4		South Atlantic Division All establishments (number).....204 Total sales (\$1,000).....\$82,740 Sales reported by commodity line, total.....				xxx	xxx
230	Piece goods and domestics..... Yard goods..... Curtains, draperies..... Bedsprads, comfortables, blankets. Table linens..... Sheets and pillow cases..... Other piece goods and domestics.... Not reported in detail.....	15,141 796 4,391 2,427 1,444 2,693 1,049 2,387	6.5 	43 9 25 13 15 13 15 9	22,529 8,021 13,956 10,123 10,721 9,075 9,172 7,214	67.2 9.9 31.5 24.0 13.5 29.7 11.4 33.1	150	Drugs, druggist sundries.....	1,000	1.3	5	5,354	18.7
240	Dry goods, notions.....	432	0.2	6	3,837	11.3	200	Men's, boys' clothing, furnishings (exc. shoes).....	86	0.1	4	1,363	6.3
241	Other textile products.....	1,280	0.5	5	5,766	22.2	230	Piece goods and domestics..... Yard goods..... Curtains, draperies..... Bedsprads, comfortables, blankets. Table linens..... Sheets and pillow cases..... Other piece goods and domestics.... Not reported in detail.....	4,175 192 711 1,238 69 936 368 661	5.9 	22 5 10 12 4 8 11 6	6,132 1,300 3,690 4,084 1,483 2,253 2,708 1,625	68.1 14.8 19.3 30.3 4.7 41.5 13.6 40.7
300	Furniture and fixtures..... Household furniture..... Store and restaurant furniture..... Other furniture and fixtures..... Not reported in detail.....	1,651 451 163 313 739	0.7 	19 7 6 (NA) 4	12,843 6,406 2,595 (NA) 3,750	12.9 7.0 6.3 (NA) 19.7	240	Dry goods, notions.....	140	0.2	4	1,768	7.9
301	China, glassware, crockery.....	19,148	8.2	105	35,352	54.2	300	Furniture and fixtures..... Household furniture..... Other furniture and fixtures..... Not reported in detail.....	1,769 876 184 735	2.3 	14 4 (NA) 7	5,687 2,326 (NA) 5,474	31.1 37.7 (NA) 13.4
302	Kitchen utensils, miscellaneous homewares.....	65,266	28.0	149	82,973	78.7	301	China, glassware, crockery.....	3,094	4.1	39	8,553	36.2
310	Floor coverings..... Carpets, rugs..... Linoleum, other hard surface..... Other floor coverings..... Not reported in detail.....	104,083 57,102 34,282 3,476 9,223	44.7 	118 60 76 27 26	112,000 82,591 88,790 38,329 13,272	92.9 69.1 38.6 9.1 69.5	302	Kitchen utensils, miscellaneous homewares.....	14,066	18.7	58	21,467	65.5
410	Electrical appliances, radio and television sets..... Television sets..... Electric kitchen equipment..... Electric home laundry equipment.... Electrical housewares..... Other electrical appliances, radio and television sets..... Not reported in detail.....	3,169 17 100 66 1,627 143 1,278	1.4 	34 4 7 4 13 (NA) 13	24,889 1,451 3,723 2,575 14,949 (NA) 6,773	12.7 1.2 2.7 2.6 10.9 (NA) 18.9	310	Floor coverings..... Carpets, rugs..... Linoleum, other hard surface..... Other floor coverings..... Not reported in detail.....	45,072 21,494 14,759 3,593 5,226	59.8 	71 32 48 27 9	48,910 31,536 29,742 15,108 6,424	92.2 68.2 49.6 23.8 81.4
450	Hardware.....	1,108	0.5	14	8,747	12.7	410	Electrical appliances, radio and television sets..... Electrical housewares..... Other electrical appliances, radio and television sets..... Not reported in detail.....	205 104 75 54	0.3 	10 5 (NA) 3	2,782 1,419 (NA) 3,937	7.4 7.3 (NA) 1.4
460	Plumbing, heating equipment, supplies.	512	0.2	7	3,767	13.6	450	Hardware.....	87	0.1	7	2,544	3.4
680	Store, restaurant fixtures and equipment, n.e.c.....	953	0.4	19	8,495	11.2	680	Store, restaurant fixtures and equipment, n.e.c.....	851	1.1	7	2,960	28.8
890	Jewelry, silverware, trophies.....	938	0.4	14	5,219	18.0	890	Jewelry, silverware, trophies.....	587	0.8	9	3,277	17.9
900	Toys, games, athletic goods..... Commodities, n.e.c.....	1,210 15,126	0.5 6.5	24 (NA)	13,339 (NA)	9.1 (NA)	900	Toys, games, athletic goods..... Commodities, n.e.c., including labor, service and rental receipts.....	494 3,792	0.7 5.0	7 (NA)	2,773 (NA)	17.8 (NA)
	West North Central Division All establishments (number).....130 Total sales (\$1,000).....\$82,112 Sales reported by commodity line, total.....				xxx	xxx		East South Central Division All establishments (number).....46 Total sales (\$1,000).....\$12,875 Sales reported by commodity line, total.....				xxx	xxx
230	Piece goods and domestics..... Yard goods..... Curtains, draperies.....	5,744 714 1,962	7.4 	16 5 12	19,904 4,789 10,238	29.0 14.9 19.2	150	Drugs, druggist sundries.....	97	0.9	4	686	14.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	HOME FURNISHINGS, FLOOR COVERINGS WHOLESALESAERS--Con.							HOME FURNISHINGS, FLOOR COVERINGS WHOLESALESAERS--Con.					
	East South Central Division--Con.							Pacific Division--Con.					
301	China, glassware, crockery.....	1,130	10.6	11	1,432	78.9	150	Drugs, druggist sundries.....	2,248	1.4	5	13,556	16.6
302	Kitchen utensils, miscellaneous home- wares.....	3,169	29.6	15	4,167	76.0	230	Piece goods and domestics.....	22,018	13.3	59	56,296	39.1
310	Floor coverings.....	3,991	37.3	12	4,305	92.7		Yard goods.....	1,322		12	4,026	32.8
	Carpets, rugs.....	2,039		8	4,009	50.9		Curtains, draperies.....	4,833		31	9,085	53.2
	Linoleum, other hard surface.....	1,623		8	3,782	42.9		Bedsprings, comfortables, blankets.....	783		16	23,911	3.3
	Other floor coverings.....	229		1	1,623	14.1		Table linens.....	605		13	4,306	14.1
	Not reported in detail.....	100		5	(D)	(D)		Sheets and pillow cases.....	1,796		12	4,624	38.8
	Commodities, n.e.c., including labor, service and rental receipts.....	2,317	21.6	(NA)	(NA)	(NA)		Other piece goods and domestics.....	819		12	4,387	18.7
	West South Central Division							Not reported in detail.....	11,860		12	25,767	46.0
	All establishments (number).....115						300	Furniture and fixtures.....	4,150	2.5	22	32,455	12.8
	Total sales (\$1,000).....\$78,519							Household furniture.....	3,476		12	23,051	15.1
	Sales reported by commodity line, total.....	74,147	100.0	94	xxx	xxx		Other furniture and fixtures.....	341		(NA)	(NA)	(NA)
150	Drugs, druggist sundries.....	255	0.3	5	2,292	11.1		Not reported in detail.....	333		7	4,076	8.2
230	Piece goods and domestics.....	1,537	2.1	12	10,275	15.0	301	China, glassware, crockery.....	10,329	6.3	61	24,562	42.1
300	Furniture and fixtures.....	5,460	7.4	24	30,798	17.8	302	Kitchen utensils, miscellaneous home- wares.....	36,301	22.0	94	73,854	49.2
	Household furniture.....	2,841		12	13,414	21.2	310	Floor coverings.....	73,469	44.5	87	89,616	82.0
	Mattresses, bedsprings.....	131		10	12,935	1.0		Carpets, rugs.....	44,564		56	77,523	57.5
	Other furniture and fixtures.....	133		(NA)	(NA)	(NA)		Linoleum, other hard surface.....	21,326		45	70,599	30.2
	Not reported in detail.....	2,355		9	16,989	13.9		Other floor coverings.....	2,502		18	17,108	14.6
301	China, glassware, crockery.....	6,634	8.9	24	24,400	27.2	410	Electrical appliances, radio and television sets.....	2,235	1.4	26	42,080	5.3
302	Kitchen utensils, miscellaneous home- wares.....	14,962	20.2	58	46,919	31.9		Electric kitchen equipment.....	39		4	1,306	3.0
310	Floor coverings.....	25,567	34.5	38	42,106	60.7		Electrical housewares.....	1,996		21	40,490	4.9
	Linoleum, other hard surface.....	12,297		31	39,509	31.1		Other electrical appliances, radio and television sets.....	123		(NA)	(NA)	(NA)
	Other floor coverings.....	12,251		(NA)	(NA)	(NA)		Not reported in detail.....	77		2	(D)	(D)
	Not reported in detail.....	1,019		3	1,105	92.2	450	Hardware.....	1,527	0.9	9	11,356	13.4
410	Electrical appliances, radio and television sets.....	3,641	4.9	22	32,840	11.1	680	Store, restaurant fixtures and equip- ment, n.e.c.....	346	0.2	4	2,513	13.8
	Radio sets.....	183		5	14,068	1.3	890	Jewelry, silverware, trophies.....	2,651	1.6	13	12,842	20.6
	Television sets.....	796		5	14,068	5.7	900	Toys, games, athletic goods.....	2,182	1.3	11	14,486	15.1
	Electric home laundry equipment.....	705		7	15,221	4.6		Commodities, n.e.c., including labor, service and rental receipts.....	7,724	4.7	(NA)	(NA)	(NA)
	Electrical housewares.....	1,861		22	32,840	5.7		COARSE PAPER AND PRODUCTS WHOLESALERS					
	Other electrical appliances, radio and television sets.....	96		(NA)	(NA)	(NA)		New England Division					
450	Hardware.....	1,962	2.6	14	20,206	9.7		All establishments (number).....257					
460	Plumbing, heating equipment, supplies.....	179	0.2	4	3,478	5.1		Total sales (\$1,000).....\$106,415					
470	Air-conditioning equipment.....	345	0.5	9	17,674	2.0		Sales reported by commodity line, total.....	99,378	100.0	237	xxx	xxx
680	Store, restaurant fixtures and equip- ment, n.e.c.....	625	0.8	4	2,926	21.4							
890	Jewelry, silverware, trophies.....	236	0.3	4	981	24.1	150	Drugs, druggist sundries.....	364	0.4	15	4,339	8.4
900	Toys, games, athletic goods.....	107	0.1	8	3,614	3.0		Proprietary medicines.....	158		6	1,762	9.0
	Commodities, n.e.c., including labor, service and rental receipts.....	12,637	17.0	(NA)	(NA)	(NA)		Toiletries, cosmetics.....	126		7	2,152	5.9
	Mountain Division							Other drugs, druggist sundries.....	55		(NA)	(NA)	(NA)
	All establishments (number).....54							Not reported in detail.....	25		4	736	3.4
	Total sales (\$1,000).....\$23,304						160	Soaps, detergents.....	100	0.1	18	5,095	2.0
	Sales reported by commodity line, total.....	22,275	100.0	46	xxx	xxx		Toilet soaps.....	41		6	2,530	1.6
230	Piece goods and domestics.....	1,139	5.1	6	11,242	10.1		Laundry soaps, chips, powders.....	25		6	1,529	1.6
300	Furniture and fixtures.....	2,676	12.0	10	9,014	29.7		Not reported in detail.....	34		7	1,294	2.6
301	China, glassware, crockery.....	572	2.6	11	1,704	33.6	161	Fountain pens, mechanical pencils.....	118	0.1	18	8,633	1.4
302	Kitchen utensils, miscellaneous home- wares.....	2,717	12.2	27	11,827	23.0	162	Stationers', office supplies, artists' materials.....	362	0.4	11	5,649	6.4
310	Floor coverings.....	13,777	61.8	21	17,965	76.7		Writing and printing paper.....	6,832	6.9	43	23,282	29.3
	Linoleum, other hard surfaces.....	6,161		14	15,740	39.1	164	Wrapping paper and paper products.....	86,941	87.5	237	99,378	87.5
	Other floor coverings.....	6,075		(NA)	(NA)	(NA)	302	Kitchen utensils, miscellaneous home- wares.....	471	0.5	6	2,662	17.7
	Not reported in detail.....	1,541		5	1,613	95.5	450	Hardware.....	709	0.7	5	2,935	24.2
410	Electrical appliances, radio and television sets.....	363	1.6	13	9,473	3.8	570	Industrial equipment, supplies.....	155	0.2	6	1,029	15.1
450	Hardware.....	188	0.8	4	1,810	10.4	611	Laundry, dry cleaning equipment, supplies.....	190	0.2	5	1,928	9.9
900	Toys, games, athletic goods.....	52	0.2	5	1,230	4.2	621	Janitors' supplies.....	643	0.6	27	10,197	6.3
	Commodities, n.e.c., including labor, service and rental receipts.....	791	3.6	(NA)	(NA)	(NA)	645	School equipment, supplies.....	286	0.3	20	6,462	4.4
	Pacific Division							Commodities, n.e.c.....	2,207	2.2	(NA)	(NA)	(NA)
	All establishments (number).....327							Middle Atlantic Division					
	Total sales (\$1,000).....\$175,959							All establishments (number).....911					
	Sales reported by commodity line, total.....	165,180	100.0	264	xxx	xxx		Total sales (\$1,000).....\$421,964					
								Sales reported by commodity line, total.....	393,452	100.0	823	xxx	xxx
							101	Miscellaneous food products.....	511	0.1	11	3,708	13.8
							150	Drugs, druggist sundries.....	1,418	0.4	42	16,429	8.6
							160	Soaps, detergents.....	1,117	0.3	55	19,614	5.7
							162	Stationers', office supplies, artists' materials.....	697	0.2	29	7,686	9.1

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-57

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4									
		Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)										
														(5)								
	COARSE PAPER AND PRODUCTS WHOLESALE—Con. Middle Atlantic Division—Con.							COARSE PAPER AND PRODUCTS WHOLESALE—Con. South Atlantic Division—Con.														
164	Writing and printing paper.....	6,253	1.6	65	31,042	20.1	410	Electrical appliances, radio and tele- vision sets.....	593	0.5	5	3,476	17.1									
165	Wrapping paper and paper products.....	364,959	92.8	823	393,452	92.8	611	laundry, dry cleaning equipment, supplies.....	374	0.3	9	5,873	6.4									
240	Dry goods, notions.....	537	0.1	12	6,803	7.9	621	Janitors' supplies.....	664	0.5	37	17,499	3.8									
302	Kitchen utensils, miscellaneous home- wares.....	955	0.2	28	8,886	10.7	645	School equipment, supplies.....	733	0.6	23	15,127	4.8									
310	Floor coverings.....	991	0.3	5	11,944	8.3		Commodities, n.e.c., including labor, service and rental receipts.....	3,659	3.0	(NA)	(NA)	(NA)									
410	Electrical appliances, radio and tele- vision sets.....	987	0.3	9	5,750	17.2		East South Central Division														
570	Industrial equipment, supplies.....	439	0.1	7	3,108	14.1		All establishments (number).....91														
621	Janitors' supplies.....	1,679	0.4	63	24,100	7.0		Total sales (\$1,000).....\$48,070														
645	School equipment, supplies.....	579	0.1	34	15,840	3.7		Sales reported by commodity line, total.....	46,761	100.0	88	xxx	xxx									
900	Toys, games, athletic goods.....	1,427	0.4	18	12,291	11.6		150	Drugs, druggist sundries.....	610	1.3	18	7,989	7.6								
	Commodities, n.e.c., including labor, service and rental receipts.....	10,903	2.8	(NA)	(NA)	(NA)			Toiletries, cosmetics.....	58		5	1,125	5.2								
	East North Central Division								Other drugs, druggist sundries.....	273	(NA)	(NA)	(NA)									
	All establishments (number).....455								Not reported in detail.....	279	8	3,898	7.2									
	Total sales (\$1,000).....\$260,341								151	Paints, varnishes.....	69	0.1	6	4,663	1.5							
	Sales reported by commodity line, total.....	247,506	100.0	415	xxx	xxx			160	Soaps, detergents.....	210	0.4	14	7,007	3.0							
020	Confectionery.....	638	0.3	6	3,700	17.2				Laundry soaps, chips, powders.....	122	7	5,015	2.4								
150	Drugs, druggist sundries.....	1,060	0.4	23	12,150	8.7				Other soaps, detergents.....	21	(NA)	(NA)	(NA)								
154	Industrial chemicals, acids, gases, etc.....	280	0.1	6	1,660	16.9				Not reported in detail.....	67	5	987	6.8								
160	Soaps, detergents.....	526	0.2	29	17,517	3.0				161	Fountain pens, mechanical pencils.....	211	0.5	18	12,453	1.7						
161	Fountain pens, mechanical pencils.....	252	0.1	38	21,152	1.2				162	Stationers', office supplies, artists' materials.....	395	0.8	12	11,737	3.4						
162	Stationers', office supplies, artists' materials.....	1,031	0.4	26	22,145	4.7					Writing and printing paper.....	6,903	14.8	35	30,648	22.5						
164	Writing and printing paper.....	10,969	4.4	67	53,397	20.5					Wrapping paper and paper products.....	34,040	72.8	88	46,761	72.8						
165	Wrapping paper and paper products.....	203,419	82.2	415	247,506	82.2					Dry goods, notions.....	174	0.4	9	2,011	8.7						
166	Wallboard.....	4,781	1.9	4	9,785	48.9					Kitchen utensils, miscellaneous home- wares.....	178	0.4	7	6,016	3.0						
200	Men's, boys' clothing, furnishings (exc. shoes).....	369	0.1	16	6,638	5.6					Electrical appliances, radio and tele- vision sets.....	289	0.6	6	5,534	5.2						
210	Women's, children's clothing, acces- sories (exc. shoes).....	276	0.1	12	5,569	5.0					Hardware.....	91	0.2	7	5,668	1.6						
240	Dry goods, notions.....	1,097	0.4	20	13,077	8.4					Laundry, dry cleaning equipment, supplies.....	422	0.9	10	6,475	6.5						
300	Furniture and fixtures.....	395	0.2	10	7,580	5.2					Janitors' supplies.....	463	1.0	25	16,350	2.8						
302	Kitchen utensils, miscellaneous home- wares.....	929	0.4	12	8,723	10.7					School equipment, supplies.....	1,563	3.3	27	18,116	8.6						
310	Floor coverings.....	947	0.4	4	3,680	25.7					Toys, games, athletic goods.....	155	0.3	6	5,260	2.9						
410	Electrical appliances, radio and tele- vision sets.....	1,537	0.6	14	13,609	11.3					Commodities, n.e.c.....	988	2.1	(NA)	(NA)	(NA)						
450	Hardware.....	776	0.3	9	8,527	9.1					West South Central Division											
570	Industrial equipment, supplies.....	312	0.1	5	4,328	7.2					All establishments (number).....100											
621	Janitors' supplies.....	1,383	0.6	58	26,379	5.2					Total sales (\$1,000).....\$56,953											
645	School equipment, supplies.....	1,084	0.4	48	25,212	4.3					Sales reported by commodity line, total.....	53,841	100.0	89	xxx	xxx						
900	Toys, games, athletic goods.....	524	0.2	17	8,322	6.3					150	Drugs, druggist sundries.....	182	0.3	6	1,439	12.6					
	Commodities, n.e.c., including labor, service and rental receipts.....	13,450	5.4	(NA)	(NA)	(NA)						Soaps, detergents.....	57	0.1	8	2,093	2.7					
975	Labor, service and rental receipts.....	1,471	0.6	10	8,291	17.7						Fountain pens, mechanical pencils.....	140	0.3	7	2,468	5.7					
	West North Central Division											Stationers', office supplies, artists' materials.....	930	1.7	5	7,201	12.9					
	All establishments (number).....128											164	Writing and printing paper.....	6,690	12.4	25	23,608	28.3				
	Total sales (\$1,000).....\$102,640												165	Wrapping paper and paper products.....	42,858	79.6	89	53,841	79.6			
	Sales reported by commodity line, total.....	101,632	100.0	118	xxx	xxx							302	Kitchen utensils, miscellaneous home- wares.....	254	0.5	5	1,310	19.4			
150	Drugs, druggist sundries.....	601	0.6	16	8,664	6.9								Janitors' supplies.....	1,136	2.1	19	10,915	10.4			
160	Soaps, detergents.....	455	0.4	8	8,593	5.3								School equipment, supplies.....	184	0.3	7	2,578	7.1			
161	Fountain pens, mechanical pencils.....	338	0.3	12	9,407	3.6								Toys, games, athletic goods.....	608	1.1	10	5,900	10.3			
162	Stationers', office supplies, artists' materials.....	1,321	1.3	14	12,555	10.5								Commodities, n.e.c.....	802	1.5	(NA)	(NA)	(NA)			
164	Writing and printing paper.....	16,449	16.2	34	50,437	32.6								Mountain Division								
165	Wrapping paper and paper products.....	74,470	73.3	118	101,632	73.3								All establishments (number).....50								
240	Dry goods, notions.....	356	0.4	10	10,152	3.5								Total sales (\$1,000).....\$33,876								
310	Floor coverings.....	906	0.9	5	4,794	18.9								Sales reported by commodity line, total.....	33,876	100.0	50	xxx	xxx			
621	Janitors' supplies.....	667	0.7	20	11,804	5.7								160	Soaps, detergents.....	137	0.4	10	5,169	2.7		
645	School equipment, supplies.....	403	0.4	13	7,560	5.3									Stationers', office supplies, artists' materials.....	463	1.4	11	10,531	4.4		
900	Toys, games, athletic goods.....	552	0.5	9	5,398	10.2									164	Writing and printing paper.....	6,862	20.3	30	29,067	23.6	
	Commodities, n.e.c., including labor, service and rental receipts.....	5,114	5.0	(NA)	(NA)	(NA)									165	Wrapping paper and paper products.....	24,036	71.0	50	33,876	71.0	
	South Atlantic Division														621	Janitors' supplies.....	263	0.8	8	4,361	6.0	
	All establishments (number).....230															Commodities, n.e.c., including labor, service and rental receipts.....	2,115	6.2	(NA)	(NA)	(NA)	
	Total sales (\$1,000).....\$128,588															Pacific Division						
	Sales reported by commodity line, total.....	121,936	100.0	216	xxx	xxx										All establishments (number).....213						
020	Confectionery.....	759	0.6	9	4,301	17.6										Total sales (\$1,000).....\$138,803						
150	Drugs, druggist sundries.....	1,066	0.9	16	8,916	12.0										Sales reported by commodity line, total.....	127,854	100.0	172	xxx	xxx	
160	Soaps, detergents.....	272	0.2	18	6,544	4.2										150	Drugs, druggist sundries.....	426	0.3	6	4,192	10.2
161	Fountain pens, mechanical pencils.....	396	0.3	16	11,420	3.5																
162	Stationers', office supplies, artists' materials.....	316	0.3	8	3,384	3.3																
164	Writing and printing paper.....	18,470	15.1	50	54,089	34.1																
165	Wrapping paper and paper products.....	94,634	77.6	216	121,936	77.6																

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
	COARSE PAPER AND PRODUCTS WHOLESALE—Con.							PRINTING AND FINE PAPER DISTRIBUTORS—Con.					
	Pacific Division—Con.							East South Central Division					
151	Paints, varnishes.....	212	0.2	10	3,254	6.5		All establishments (number).....22					
154	Industrial chemicals, acids, gases, etc.....	172	0.1	6	1,779	9.7		Total sales (\$1,000).....\$22,559					
160	Soaps, detergents.....	643	0.5	25	9,097	7.1		Sales reported by commodity					
161	Fountain pens, mechanical pencils.....	278	0.2	17	36,923	0.8		line, total.....	22,439	100.0	20	xxx	xxx
162	Stationers', office supplies, artists' materials.....	426	0.3	10	4,052	10.5	164	Writing and printing paper.....	18,730	83.5	20	22,439	83.5
164	Writing and printing paper.....	23,319	18.2	53	81,782	28.5	165	Wrapping paper and paper products.....	3,636	16.2	10	17,500	20.8
165	Wrapping paper and paper products.....	94,752	74.1	172	127,854	74.1		Commodities, n.e.c.....	73	0.3	(NA)	(NA)	(NA)
302	Kitchen utensils, miscellaneous home- wares.....	752	0.6	7	32,952	2.3		West South Central Division					
450	Hardware.....	345	0.3	13	7,893	4.4		All establishments (number).....53					
570	Industrial equipment, supplies.....	205	0.2	7	2,347	8.7		Total sales (\$1,000).....\$66,678					
621	Janitors' supplies.....	2,147	1.7	41	13,609	15.8		Sales reported by commodity					
645	School equipment, supplies.....	480	0.4	15	6,535	7.3		line, total.....	66,678	100.0	53	xxx	xxx
900	Toys, games, athletic goods.....	230	0.2	8	33,773	0.7	162	Stationers', office supplies, artists' materials.....	1,986	3.0	9	16,354	12.1
	Commodities, n.e.c., including labor, service and rental receipts.....	3,467	2.7	(NA)	(NA)	(NA)	164	Writing and printing paper.....	49,756	74.6	53	66,678	74.6
	PRINTING AND FINE PAPER DISTRIBUTORS						165	Wrapping paper and paper products.....	14,361	21.5	25	54,358	26.4
	New England Division						900	Toys, games, athletic goods.....	434	0.7	4	2,755	15.8
	All establishments (number).....74							Commodities, n.e.c.....	141	0.2	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$37,917							Mountain Division					
	Sales reported by commodity							All establishments (number).....13					
	line, total.....	35,642	100.0	65	xxx	xxx		Total sales (\$1,000).....\$11,589					
164	Writing and printing paper.....	32,315	90.7	65	35,642	90.7		Sales reported by commodity					
165	Wrapping paper and paper products.....	2,946	8.3	13	9,229	31.9	164	line, total.....	10,513	100.0	11	xxx	xxx
	Commodities, n.e.c.....	381	1.1	(NA)	(NA)	(NA)	165	Writing and printing paper.....	7,035	66.9	11	10,513	66.9
	Middle Atlantic Division							Wrapping paper and paper products.....	2,951	28.1	5	9,190	32.1
	All establishments (number).....358							Commodities, n.e.c.....	527	5.0	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$550,212							Pacific Division					
	Sales reported by commodity							All establishments (number).....50					
	line, total.....	525,867	100.0	325	xxx	xxx		Total sales (\$1,000).....\$100,357					
150	Drugs, druggist sundries.....	564	0.1	5	1,778	31.7		Sales reported by commodity					
161	Fountain pens, mechanical pencils.....	966	0.2	9	3,355	28.8	162	line, total.....	99,350	100.0	47	xxx	xxx
162	Stationers', office supplies, artists' materials.....	663	0.1	17	41,704	1.6		Stationers', office supplies, artists' materials.....	305	0.3	6	5,063	6.0
163	Wallpaper.....	1,042	0.2	4	3,414	30.5	164	Writing and printing paper.....	67,569	68.0	47	99,350	68.0
164	Writing and printing paper.....	492,648	93.7	325	525,867	93.7	165	Wrapping paper and paper products.....	30,387	30.6	20	90,226	33.7
165	Wrapping paper and paper products.....	24,603	4.7	54	142,052	17.3		Commodities, n.e.c.....	1,089	1.1	(NA)	(NA)	(NA)
645	School equipment, supplies.....	687	0.1	6	8,480	8.1		STATIONERY, OFFICE SUPPLIES WHOLESALE					
	Commodities, n.e.c., including labor, service and rental receipts.....	4,694	0.9	(NA)	(NA)	(NA)		New England Division					
	East North Central Division							(Not analyzed by commodity line)					
	All establishments (number).....167							Middle Atlantic Division					
	Total sales (\$1,000).....\$308,900							All establishments (number).....518					
	Sales reported by commodity							Total sales (\$1,000).....\$140,367					
	line, total.....	298,846	100.0	152	xxx	xxx		Sales reported by commodity					
162	Stationers', office supplies, artists' materials.....	5,393	1.8	13	44,767	12.0	161	line, total.....	117,853	100.0	384	xxx	xxx
164	Writing and printing paper.....	247,124	82.7	152	298,846	82.7	162	Fountain pens, mechanical pencils.....	17,528	14.9	93	40,219	43.6
165	Wrapping paper and paper products.....	42,411	14.2	52	160,331	26.5		Stationers', office supplies, artists' materials.....	84,400	71.6	332	95,473	88.4
645	School equipment, supplies.....	1,228	0.4	8	34,990	3.5	164	Writing and printing paper.....	3,949	3.4	48	15,732	25.1
	Commodities, n.e.c., including labor, service and rental receipts.....	2,690	0.9	(NA)	(NA)	(NA)	165	Wrapping paper and paper products.....	202	0.2	14	2,572	7.9
	West North Central Division						300	Furniture and fixtures.....	1,613	1.4	31	8,206	19.7
	All establishments (number).....63						630	Photographic goods.....	146	0.1	6	2,128	6.9
	Total sales (\$1,000).....\$87,310						645	School equipment, supplies.....	2,370	2.0	25	8,225	28.8
	Sales reported by commodity						650	Office machines.....	1,595	1.4	51	14,252	11.2
	line, total.....	78,843	100.0	60	xxx	xxx		Adding, accounting, statistical machines.....	95		10	1,894	5.0
162	Stationers', office supplies, artists' materials.....	2,289	2.9	6	22,731	10.1		Duplicating machines.....	689		22	5,766	11.9
164	Writing and printing paper.....	61,885	78.5	60	78,843	78.5		Typewriters.....	109		13	2,491	4.4
165	Wrapping paper and paper products.....	9,732	12.3	27	52,341	18.6		Other office machines.....	240		(NA)	(NA)	(NA)
	Commodities, n.e.c.....	4,937	6.3	(NA)	(NA)	(NA)		Not reported in detail.....	462		22	8,022	5.8
	South Atlantic Division						885	Books, magazines, printed materials...	483	0.4	16	4,443	10.9
	All establishments (number).....65						900	Toys, games, athletic goods.....	466	0.4	15	2,077	22.4
	Total sales (\$1,000).....\$62,480							Commodities, n.e.c.....	4,820	4.1	(NA)	(NA)	(NA)
	Sales reported by commodity						975	Labor, service and rental receipts....	281	0.2	15	2,992	9.4
	line, total.....	62,480	100.0	65	xxx	xxx		East North Central Division					
161	Fountain pens, mechanical pencils.....	131	0.2	4	1,711	7.7		All establishments (number).....331					
164	Writing and printing paper.....	56,902	91.1	65	62,480	91.1	150	Total sales (\$1,000).....\$74,155					
165	Wrapping paper and paper products.....	5,052	8.1	19	16,574	30.5		Sales reported by commodity					
	Commodities, n.e.c.....	395	0.6	(NA)	(NA)	(NA)	162	line, total.....	52,045	100.0	228	xxx	xxx
								Drugs, druggist sundries.....	143	0.3	4	768	18.6
								Fountain pens, mechanical pencils.....	1,539	3.0	31	8,403	18.3
								Stationers', office supplies, artists' materials.....	39,214	75.3	214	47,842	82.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-59

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent distribution	Number	Total sales, all commodity lines				Amount	Per-cent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	STATIONERY, OFFICE SUPPLIES WHOLESALE—Con.							STATIONERY, OFFICE SUPPLIES WHOLESALE—Con.					
	East North Central Division—Con.							Pacific Division—Con.					
164	Writing and printing paper.....	1,303	2.5	23	7,254	18.0	164	Writing and printing paper.....	75	0.3	5	1,158	6.5
165	Wrapping paper and paper products.....	382	0.7	9	3,264	11.7	300	Furniture and fixtures.....	1,047	4.2	9	4,078	25.7
300	Furniture and fixtures.....	3,020	5.8	36	9,383	32.2	645	School equipment, supplies.....	157	0.6	4	1,323	11.9
645	School equipment, supplies.....	890	1.7	11	4,152	21.4	650	Office machines.....	1,079	4.4	19	4,940	21.8
650	Office machines.....	1,700	3.3	53	13,207	12.9		Commodities, n.e.c.....	1,865	7.5	(NA)	(NA)	(NA)
	Adding, accounting, statistical machines.....	114		15	2,618	4.4	975	Labor, service and rental receipts....	267	1.1	12	3,632	7.4
	Duplicating machines.....	997		19	5,032	11.9		WALLPAPER WHOLESALE					
	Typewriters.....	155		16	3,266	4.7		All Divisions					
	Other office machines.....	120		(NA)	(NA)	(NA)		(Not analyzed by commodity line)					
	Not reported in detail.....	714		24	6,658	10.7		MOTOR VEHICLE DISTRIBUTORS					
885	Books, magazines, printed materials...	127	0.2	12	3,048	4.2		All Divisions					
890	Jewelry, silverware, trophies.....	138	0.3	8	2,764	5.0		(Not analyzed by commodity line)					
900	Toys, games, athletic goods.....	246	0.5	7	2,678	9.2		AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALE					
	Commodities, n.e.c.....	2,892	5.6	(NA)	(NA)	(NA)		New England Division					
975	Labor, service and rental receipts....	451	0.9	22	4,653	9.7		All establishments (number).....709					
	West North Central Division							Total sales (\$1,000).....\$167,116					
	All establishments (number).....121							Sales reported by commodity line, total.....	152,007	100.0	616	xxx	xxx
	Total sales (\$1,000).....\$27,911												
	Sales reported by commodity line, total.....	20,199	100.0	92	xxx	xxx							
161	Fountain pens, mechanical pencils.....	511	2.5	19	3,593	14.2	151	Paints, varnishes.....	378	0.2	12	6,907	5.5
162	Stationers', office supplies, artists' materials.....	10,999	54.5	79	15,215	72.3	350	Motor vehicles.....	472	0.3	16	2,533	18.6
164	Writing and printing paper.....	1,039	5.1	11	4,565	22.8		Passenger cars (used).....	36		6	674	5.3
300	Furniture and fixtures.....	845	4.2	16	3,526	24.0		Trucks, truck-tractors, truck-trailers.....	316		6	1,383	22.8
302	Kitchen utensils, miscellaneous home-ware.....	106	0.5	5	559	19.0		Not reported in detail.....	120		4	476	25.2
645	School equipment, supplies.....	189	0.9	10	1,531	12.3	360	Automotive parts, supplies, etc.....	136,916	90.1	616	152,007	90.1
650	Office machines.....	611	3.0	24	4,334	14.1		Automotive parts and accessories...	67,548		400	100,986	66.9
	Adding, accounting, statistical machines.....	133		5	740	18.0		Tires and tubes.....	18,956		181	54,592	34.7
	Duplicating machines.....	182		7	1,556	11.7		Automotive tools and shop equipment.....	6,277		205	55,830	11.2
	Typewriters.....	33		5	633	5.2		Other automotive supplies.....	11,829		237	60,011	19.7
	Other office machines.....	81		7	1,650	4.9		Not reported in detail.....	32,306		144	35,068	92.1
	Not reported in detail.....	182		13	2,213	8.2	410	Electrical appliances, radio and television sets.....	2,176	1.4	37	16,002	13.6
885	Books, magazines, printed materials...	338	1.7	5	1,245	27.1	450	Hardware.....	1,170	0.8	23	9,675	12.1
	Commodities, n.e.c.....	5,412	26.8	(NA)	(NA)	(NA)		Shelf, light hardware.....	475		19	8,349	5.7
975	Labor, service and rental receipts....	149	0.7	7	1,462	10.2		Other hardware.....	552		(NA)	(NA)	(NA)
	South Atlantic Division							Not reported in detail.....	143		1	(D)	(D)
	All establishments (number).....136						501	Garden machinery and equipment.....	329	0.2	24	13,924	2.4
	Total sales (\$1,000).....\$26,322						530	General purpose industrial machinery, equipment.....	423	0.3	10	4,273	9.9
	Sales reported by commodity line, total.....	21,577	100.0	100	xxx	xxx	570	Industrial equipment, supplies.....	903	0.6	21	6,689	13.5
161	Fountain pens, mechanical pencils.....	1,527	7.1	31	9,694	15.8		Abrasives, abrasive materials.....	41		9	2,311	1.8
162	Stationers', office supplies, artists' materials.....	14,905	69.1	93	20,678	72.1		Valves and fittings (exc. plumbing).....	66		4	1,296	5.1
164	Writing and printing paper.....	1,613	7.5	12	5,777	27.9		Miscellaneous industrial equipment supplies.....	744		9	4,079	18.2
300	Furniture and fixtures.....	1,242	5.8	19	5,071	24.5		Not reported in detail.....	52		1	(D)	(D)
645	School equipment, supplies.....	106	0.5	8	4,209	2.5	812	Second-hand merchandise.....	477	0.3	13	1,746	27.3
650	Office machines.....	714	3.3	31	5,385	13.3	900	Toys, games, athletic goods.....	1,412	0.9	19	11,641	12.1
	Adding, accounting, statistical machines.....	90		11	1,560	5.8		Commodities, n.e.c.....	3,836	2.5	(NA)	(NA)	(NA)
	Duplicating machines.....	369		12	2,975	12.4	975	Labor, service and rental receipts....	3,515	2.3	201	51,083	6.9
	Typewriters.....	41		8	882	4.6		Middle Atlantic Division					
	Other office machines.....	70		(NA)	(NA)	(NA)		All establishments (number).....2,273					
	Not reported in detail.....	144		11	1,552	9.3		Total sales (\$1,000).....\$578,313					
885	Books, magazines, printed materials...	415	1.9	9	1,977	21.0		Sales reported by commodity line, total.....	503,441	100.0	1,966	xxx	xxx
	Commodities, n.e.c.....	895	4.1	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts....	160	0.7	12	2,821	5.7							
	East South Central Division						350	Motor vehicles.....	3,268	0.6	51	18,118	18.0
	(Not analyzed by commodity line)							Passenger cars (new).....	219		6	1,555	14.1
	West South Central Division							Passenger cars (used).....	383		15	4,687	8.2
	(Not analyzed by commodity line)							Trucks, truck-tractors, truck-trailers.....	2,206		30	9,045	24.4
	Mountain Division							Other motor vehicles.....	140		4	1,975	7.1
	(Not analyzed by commodity line)							Not reported in detail.....	320		5	3,266	9.8
	Pacific Division						360	Automotive parts, supplies, etc.....	459,416	91.3	1,966	503,441	91.3
	All establishments (number).....126							Automotive parts and accessories...	230,187		1,194	319,548	72.0
	Total sales (\$1,000).....\$31,086							Tires and tubes.....	61,787		442	139,351	44.3
	Sales reported by commodity line, total.....	24,711	100.0	81	xxx	xxx		Automotive tools and shop equipment.....	15,055		574	133,068	11.3
161	Fountain pens, mechanical pencils.....	9,351	37.8	17	12,517	74.7		Other automotive supplies.....	27,055		644	147,659	18.3
162	Stationers', office supplies, artists' materials.....	10,870	44.0	72	14,851	73.2		Not reported in detail.....	125,332		538	139,944	89.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALESAERS—Con. Middle Atlantic Division—Con.							AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALESAERS—Con. West North Central Division—Con.					
410	Electric appliances, radio and tele- vision sets.....	8,310	1.7	59	42,534	19.5	400	Electrical wiring supplies, construc- tion materials.....	637	0.2	17	20,028	3.2
450	Hardware.....	893	0.2	28	13,038	6.8	410	Electrical appliances, radio and tele- vision sets.....	3,425	1.0	90	47,155	7.3
	Shelf, light hardware.....	400		17	9,512	4.2		Hardware.....	3,042	0.9	33	29,647	10.3
	Other hardware.....	194		(NA)	(NA)	(NA)	450	Builders' hardware.....	109		5	18,965	0.6
	Not reported in detail.....	299		8	3,261	9.2		Heavy hardware.....	192		6	909	21.1
470	Air-conditioning equipment.....	752	0.1	12	16,762	4.5		Shelf, light hardware.....	1,197		17	24,059	5.0
501	Garden machinery and equipment.....	794	0.2	45	20,646	3.8		All other hardware.....	921		9	19,866	4.6
570	Industrial equipment, supplies.....	3,326	0.7	41	19,366	17.2		Not reported in detail.....	623		9	4,549	13.7
812	Second-hand merchandise.....	1,373	0.3	38	3,426	40.1	470	Air-conditioning equipment.....	968	0.3	45	31,299	3.1
900	Toys, games, athletic goods.....	3,444	0.7	32	21,495	16.0	501	Garden machinery and equipment.....	1,518	0.5	86	42,219	3.6
	Commodities, n.e.c.....	11,807	2.3	(NA)	(NA)	(NA)		Farm, dairy machinery.....	1,736	0.5	30	15,724	11.0
975	Labor, service and rental receipts....	10,058	2.0	514	141,861	7.1		Tractors and equipment (farm).....	700		9	4,293	16.3
	East North Central Division							Harvesting machinery and equipment.	110		7	3,894	2.8
	All establishments (number).....2,699							Land preparation, planting, culti- vating machinery and parts.....	11		4	1,225	0.9
	Total sales (\$1,000).....\$630,288							Irrigation equipment.....	28		5	1,294	2.2
	Sales reported by commodity							Other farm, dairy machinery.....	357	(NA)	(NA)	(NA)	(NA)
	line, total.....	537,130	100.0	2,298	xxx	xxx		Not reported in detail.....	530		8	6,218	8.5
151	Paints, varnishes.....	857	0.2	47	19,752	4.3	520	Construction, mining, excavating ma- chinery equipment.....	536	0.2	6	3,968	13.5
350	Motor vehicles.....	3,910	0.7	60	12,443	32.2		General purpose industrial machinery, equipment.....	949	0.3	28	12,861	7.4
	Passenger cars (new).....	499		4	1,601	31.2		Compressors, pumps.....	76		16	7,557	1.0
	Passenger cars (used).....	1,302		35	6,088	21.4		Cranes, derricks, hoists, winches..	95		9	4,216	2.3
	Trucks, truck-tractors, truck- trailers.....	1,439		21	5,844	24.6		Mechanical power transmission equipment (nonelectric).....	426		14	7,537	5.7
	Other motor vehicles.....	488		(NA)	(NA)	(NA)		Other general purpose industrial machinery, equipment.....	183	(NA)	(NA)	(NA)	(NA)
	Not reported in detail.....	182		5	392	46.4		Not reported in detail.....	169		3	3,055	5.5
360	Automotive parts, supplies, etc.....	494,402	92.0	2,298	537,130	92.0	570	Industrial equipment, supplies.....	1,447	0.4	41	19,701	7.3
	Automotive parts and accessories....	234,551		1,238	319,026	73.5		Abrasives, abrasive materials.....	145		16	8,417	1.7
	Tires and tubes.....	43,937		401	123,922	35.5		Mechanical rubber goods.....	60		9	4,723	1.3
	Automotive tools and shop equip- ment.....	18,650		680	171,087	10.9		Rope, cordage, twine.....	53		7	4,186	1.3
	Other automotive supplies.....	29,297		773	181,590	16.1		Miscellaneous industrial equip- ment, supplies.....	535		14	5,489	9.7
	Not reported in detail.....	167,967		859	182,025	92.3		Other industrial equipment, supplies.....	15	(NA)	(NA)	(NA)	(NA)
410	Electrical appliances, radio and television sets.....	4,706	0.9	51	33,675	14.0		Not reported in detail.....	639		10	6,062	10.5
450	Hardware.....	1,571	0.3	30	13,978	11.2	812	Second-hand merchandise.....	890	0.3	28	2,321	38.3
	Shelf, light hardware.....	659		8	9,549	6.9	900	Toys, games, athletic goods.....	3,613	1.1	20	23,216	15.6
	Other hardware.....	529		(NA)	(NA)	(NA)	975	Commodities, n.e.c.....	11,059	3.4	(NA)	(NA)	(NA)
	Not reported in detail.....	383		12	2,009	19.1		Labor, service and rental receipts....	6,562	2.0	380	86,034	7.6
501	Garden machinery and equipment.....	1,121	0.2	70	29,225	3.8		South Atlantic Division					
510	Farm, dairy machinery.....	720	0.1	27	8,295	8.7		All establishments (number).....1,799					
570	Industrial equipment, supplies.....	2,053	0.4	66	18,423	11.1		Total sales (\$1,000).....\$415,918					
	Abrasives, abrasive materials.....	490		41	9,343	5.2		Sales reported by commodity					
	Industrial leather, belting, packing.....	4		4	1,521	0.3		line, total.....	363,922	100.0	1,484	xxx	xxx
	Mechanical rubber goods.....	233		9	3,826	6.1	151	Paints, varnishes.....	759	0.2	26	31,806	2.4
	Other industrial equipment, supplies.....	77		(NA)	(NA)	(NA)	350	Motor vehicles.....	2,086	0.6	46	8,266	25.2
	Miscellaneous industrial equipment, supplies.....	1,121		26	8,882	12.6		Passenger cars (used).....	179		19	3,293	2.4
	Not reported in detail.....	128		10	2,404	5.3		Trucks, truck-tractors, truck- trailers.....	1,234		26	4,932	25.0
812	Second-hand merchandise.....	2,664	0.5	60	6,572	40.5		Other motor vehicles.....	286	(NA)	(NA)	(NA)	(NA)
900	Toys, games, athletic goods.....	2,552	0.5	25	17,596	14.5		Not reported in detail.....	387		4	506	76.5
	Commodities, n.e.c.....	10,129	1.9	(NA)	(NA)	(NA)	360	Automotive parts, supplies, etc.....	322,900	88.7	1,484	363,922	88.7
975	Labor, service and rental receipts....	12,445	2.3	829	188,492	6.6		Automotive parts and accessories....	140,114		890	219,589	63.8
	West North Central Division							Tires and tubes.....	34,888		364	121,525	28.7
	All establishments (number).....1,450							Automotive tools and shop equip- ment.....	14,820		498	147,119	10.1
	Total sales (\$1,000).....\$356,674							Other automotive supplies.....	23,013		584	157,459	14.6
	Sales reported by commodity							Not reported in detail.....	110,065		448	115,658	95.2
	lines, total.....	328,056	100.0	1,262	xxx	xxx	400	Electrical wiring supplies, construc- tion materials.....	385	0.1	10	26,352	1.5
151	Paints, varnishes.....	625	0.2	36	28,837	2.2	410	Electrical appliances, radio and tele- vision sets.....	4,567	1.3	59	48,798	9.4
350	Motor vehicles.....	1,235	0.4	24	5,110	24.2	450	Hardware.....	2,661	0.7	15	29,078	9.2
	Passenger cars (used).....	63		7	771	8.2		Builders' hardware.....	127		6	25,256	0.5
	Trucks, truck-tractors, truck- trailers.....	1,128		13	4,016	28.1		Shelf, light hardware.....	1,349		10	26,161	5.2
	Other motor vehicles.....	41		(NA)	(NA)	(NA)		Other hardware.....	1,185		(NA)	(NA)	(NA)
	Not reported in detail.....	3		1	(D)	(D)	470	Air-conditioning equipment.....	673	0.2	19	31,132	2.2
360	Automotive parts, supplies, etc.....	289,814	88.3	1,262	328,056	88.3	501	Garden machinery and equipment.....	2,111	0.6	55	45,515	4.6
	Automotive parts and accessories....	146,084		828	220,505	66.2							
	Tires and tubes.....	28,832		381	127,706	22.6							
	Automotive tools and shop equip- ment.....	13,137		539	141,117	9.3							
	Other automotive supplies.....	16,610		553	154,455	10.8							
	Not reported in detail.....	85,151		28	93,395	91.2							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-61

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALESAERS—Con.							AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALESAERS—Con.					
	South Atlantic Division—Con.							West South Central Division—Con.					
530	General purpose industrial machinery, equipment.....	893	0.2	22	7,683	11.6	470	Air-conditioning equipment.....	691	0.2	21	21,408	3.2
	Compressors, pumps.....	63		9	4,231	1.5	501	Garden machinery and equipment.....	957	0.3	35	22,639	4.2
	Cranes, derricks, hoists, winches..	6		4	2,843	0.2	510	Farm, dairy machinery.....	438	0.2	20	3,449	12.7
	Mechanical power transmission equipment (nonelectric).....	235		4	2,796	8.4		Tractors and equipment (farm).....	199		12	2,204	9.0
	Other general purpose industrial machinery, equipment.....	372		(NA)	(NA)	(NA)		Land preparation, planting, cultivating machinery and parts.....	90		4	663	13.6
	Not reported in detail.....	217		5	1,686	12.9		Other farm, dairy machinery.....	9		(NA)	(NA)	(NA)
570	Industrial equipment, supplies.....	779	0.2	34	12,479	6.2	530	General purpose industrial machinery, equipment.....	472	0.2	15	4,554	10.4
	Abrasives, abrasive materials.....	194		17	6,438	3.0		Compressors, pumps.....	20		8	2,310	0.9
	Mechanical rubber goods.....	66		8	3,627	1.8		Fans, blowers (industrial equipment).....	6		4	885	0.7
	Other industrial equipment, supplies.....	280		(NA)	(NA)	(NA)		Other general purpose industrial machinery, equipment.....	435		(NA)	(NA)	(NA)
	Not reported in detail.....	239		7	2,945	8.1		Not reported in detail.....	11		1	(D)	(D)
812	Second-hand merchandise.....	1,183	0.3	17	3,791	31.2							
900	Toys, games, athletic goods.....	5,414	1.5	21	32,532	16.6							
	Commodities, n.e.c.....	11,357	3.1	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts....	8,154	2.2	443	113,348	7.2	570	Industrial equipment, supplies.....	394	0.1	29	6,360	6.2
								Abrasives, abrasive materials.....	98		18	4,490	2.2
	East South Central Division							Mechanical rubber goods.....	11		5	1,295	0.8
	All establishments (number).....878							Valves and fittings (except plumbing).....	7		4	493	1.4
	Total sales (\$1,000).....\$171,946							Other industrial equipment, supplies.....	161		(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	150,699	100.0	762	xxx	xxx		Not reported in detail.....	117		5	1,005	11.6
151	Paints, varnishes.....	164	0.1	11	9,248	1.8	812	Second-hand merchandise.....	1,394	0.5	30	2,868	48.6
300	Furniture and fixtures.....	199	0.1	11	7,949	2.5	900	Toys, games, athletic goods.....	2,578	0.9	10	17,583	14.7
350	Motor vehicles.....	348	0.2	13	1,833	19.0		Commodities, n.e.c.....	9,238	3.3	(NA)	(NA)	(NA)
	Passenger cars (used).....	22		6	290	7.6	975	Labor, service and rental receipts....	5,141	1.8	308	75,907	6.8
	Trucks, truck-tractors, truck-trailers.....	237		7	1,298	18.3		Mountain Division					
	Other motor vehicles.....	89		(NA)	(NA)	(NA)		All establishments (number).....676					
360	Automotive parts, supplies, etc.....	136,179	90.4	762	150,699	90.4		Total sales (\$1,000).....\$151,567					
	Automotive parts and accessories...	75,098		521	99,877	75.2		Sales reported by commodity line, total.....	130,625	100.0	583	xxx	xxx
	Tires and tubes.....	10,339		193	46,434	22.3	350	Motor vehicles.....	1,191	0.9	14	5,286	22.5
	Automotive tools and shop equipment	4,735		301	62,415	7.6		Trucks, truck-tractors, truck-trailers.....	1,018		9	4,386	23.2
	Other automotive supplies.....	8,392		309	64,850	12.9		Other motor vehicles.....	50		(NA)	(NA)	(NA)
	Not reported in detail.....	37,615		193	41,746	90.1		Not reported in detail.....	123		3	765	16.1
400	Electrical wiring supplies, construction material.....	297	0.2	8	9,756	3.0	360	Automotive parts, supplies, etc.....	115,759	88.6	583	130,625	88.6
410	Electrical appliances, radio and television sets.....	1,808	1.2	12	14,417	12.5		Automotive parts and accessories...	64,566		399	94,377	68.4
470	Air-conditioning equipment.....	330	0.2	8	10,202	3.2		Tires and tubes.....	12,183		175	42,668	28.6
501	Garden machinery and equipment.....	434	0.3	18	10,119	4.3		Automotive tools and shop equipment	6,063		253	53,970	11.2
510	Farm, dairy machinery.....	278	0.2	8	1,581	17.6		Other automotive supplies.....	7,447		251	53,677	13.9
570	Industrial equipment, supplies.....	892	0.6	15	4,790	18.6		Not reported in detail.....	25,500		146	28,773	88.6
812	Second-hand merchandise.....	329	0.2	12	1,410	23.3	400	Electrical wiring supplies, construction materials.....	753	0.6	21	5,522	13.6
900	Toys, games, athletic goods.....	1,000	0.7	6	7,003	14.3	401	Generation, transmission, other apparatus and equipment.....	285	0.2	8	1,677	17.0
	Commodities, n.e.c.....	4,542	3.0	(NA)	(NA)	(NA)	410	Electrical appliances, radio and television sets.....	1,311	1.0	41	13,374	9.8
975	Labor, service and rentals receipts...	3,899	2.6	199	56,295	6.9	450	Hardware.....	285	0.2	7	2,580	11.0
							501	Garden machinery and equipment.....	305	0.2	20	6,834	4.5
	West South Central Division						510	Farm, dairy machinery.....	373	0.3	16	4,756	7.8
	All establishments (number)....1,574							Tractors and equipment (farm).....	65		7	1,887	3.4
	Total sales (\$1,000).....\$324,635							Other farm, dairy machinery.....	239		(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	282,950	100.0	1,336	xxx	xxx		Not reported in detail.....	69		3	1,321	5.2
151	Paints, varnishes.....	425	0.2	20	19,193	2.2	520	Construction, mining, excavating machinery equipment.....	730	0.6	11	6,587	11.1
350	Motor vehicles.....	2,650	0.9	26	7,921	33.5		Miscellaneous equipment and spare parts.....	511		6	4,038	12.7
	Passenger cars (used).....	200		8	2,121	9.4		Not reported in detail.....	219		5	2,549	8.6
	Trucks, truck-tractors, truck-trailers.....	1,408		18	4,812	29.3	530	General purpose industrial machinery, equipment.....	201	0.2	13	4,220	4.8
	Other motor vehicles.....	563		(NA)	(NA)	(NA)		Compressors, pumps.....	49		5	748	6.6
	Not reported in detail.....	479		1	(D)	(D)		Mechanical power transmission equipment (nonelectric).....	73		7	2,162	3.4
360	Automotive parts, supplies, etc.....	253,890	89.7	1,336	282,950	89.7		Other general purpose industrial machinery.....	71		(NA)	(NA)	(NA)
	Automotive parts and accessories...	141,668		864	192,197	73.7		Not reported in detail.....	8		1	(D)	(D)
	Tires and tubes.....	19,163		290	73,892	25.9	570	Industrial equipment, supplies.....	1,526	1.2	42	12,588	12.1
	Automotive tools and shop equipment.....	8,508		501	112,709	7.5		Abrasives, abrasive materials.....	51		12	3,501	1.5
	Other automotive supplies.....	16,999		557	125,724	13.5		Mechanical rubber goods.....	28		7	1,727	1.6
	Not reported in detail.....	67,552		376	75,474	89.5		Other industrial equipment, supplies.....	1,172		(NA)	(NA)	(NA)
410	Electrical appliances, radio and television sets.....	2,520	0.9	37	25,833	9.8		Not reported in detail.....	275		3	2,135	12.9
450	Hardware.....	2,162	0.8	19	19,670	11.0	812	Second-hand merchandise.....	564	0.4	8	1,206	46.8
	Builders' hardware.....	90		4	16,038	0.6							
	Shelf, light hardware.....	809		12	17,550	4.6							
	Other hardware.....	833		(NA)	(NA)	(NA)							
	Not reported in detail.....	430		6	1,675	25.7							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	AUTOMOTIVE EQUIPMENT, TIRE, TUBE WHOLESALERS—Con.							ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	Mountain Division—Con.							New England Division—Con.					
900	Toys, games, athletic goods.....	284	0.2	7	2,007	14.2	420	Electrical commercial equipment, except commercial refrigeration.....	874	0.6	19	35,126	2.5
975	Commodities, n.e.c.....	3,563	2.7	(NA)	(NA)	(NA)		Cooking, food service equipment....	352		10	29,791	1.2
	Labor, service and rental receipts....	3,495	2.7	162	48,913	7.1		Other electric commercial equipment.....	184		6	3,144	5.9
	Pacific Division							Not reported in detail.....	338		3	2,191	15.4
	All establishments (number)....1,919						430	Electronic tubes, parts and accessories.....	2,070	1.4	50	43,127	2.5
	Total sales (\$1,000).....\$423,721							Electronic tubes.....	582		37	75,973	0.8
	Sales reported by commodity line, total.....	377,262	100.0	1,624	xxx	xxx		Electronic replacement parts (except tubes).....	132		14	26,284	0.5
350	Motor vehicles.....	1,749	0.5	28	7,601	23.0		Accessories (including testing equipment).....	363		20	32,123	1.1
	Passenger cars (used).....	89		8	2,057	4.3		Intercommunication and sound equipment.....	307		19	22,416	1.4
	Trucks, truck-tractors, truck-trailers.....	1,387		16	5,736	24.2		Not reported in detail.....	686		5	2,390	28.7
	Other motor vehicles.....	46		(NA)	(NA)	(NA)	450	Hardware.....	1,138	0.8	29	53,962	2.1
	Not reported in detail.....	227		5	731	31.1	460	Plumbing, heating equipment, supplies.	237	0.2	6	3,130	7.6
360	Automotive parts, supplies, etc.....	348,138	92.3	1,624	377,262	92.3	470	Air-conditioning equipment.....	1,004	0.7	64	95,124	1.1
	Automotive parts and accessories....	182,362		988	236,377	77.1		Room air conditioners, under 2 hp..	639		59	91,974	0.7
	Tires and tubes.....	27,938		270	66,838	41.8		Other air-conditioning equipment...	270		(NA)	(NA)	(NA)
	Automotive tools and shop equipment	12,994		480	102,657	12.7	590	Commercial refrigeration equipment....	335	0.2	34	79,250	0.4
	Other automotive supplies.....	16,914		508	114,853	14.7		Beverage coolers.....	50		10	27,914	0.2
	Not reported in detail.....	107,930		485	112,338	96.1		Mechanical drinking water coolers..	184		33	78,382	0.2
410	Electrical appliances, radio and television sets.....	3,511	0.9	21	18,203	19.3		Reach-in and walk-in refrigerators...	10		5	18,549	0.1
450	Hardware.....	404	0.1	6	2,281	17.7		Other refrigeration equipment.....	89		(NA)	(NA)	(NA)
510	Farm, dairy machinery.....	559	0.1	12	6,046	9.2		Not reported in detail.....	2		1	(D)	(D)
520	Construction, mining, excavating machinery equipment.....	525	0.1	12	4,655	11.3	591	Parts, supplies, accessories for air conditioning, refrigeration equipment	653	0.4	24	63,272	1.0
	General purpose industrial machinery, equipment.....	834	0.2	32	8,315	10.0		Commodities, n.e.c.....	1,033	0.7	(NA)	(NA)	(NA)
	Compressors, pumps.....	127		17	4,326	2.9	975	Labor, service and rental receipts....	878	0.6	28	48,146	1.8
	Mechanical power transmission equipment (nonelectrical).....	278		15	3,714	7.5		Middle Atlantic Division					
	Other general purpose industrial machinery.....	345		(NA)	(NA)	(NA)		All establishments (number)....909					
	Not reported in detail.....	84		3	821	10.2		Total sales (\$1,000).....\$656,310					
570	Industrial equipment, supplies.....	2,455	0.7	50	14,692	16.7		Sales reported by commodity line, total.....	605,573	100.0	820	xxx	xxx
	Abrasives, abrasive materials.....	107		25	6,858	1.6	360	Automotive parts, supplies, etc.....	631	0.1	16	7,855	8.0
	Mechanical rubber goods.....	116		14	4,904	2.4	400	Electrical wiring supplies, construction materials.....	357,359	59.0	681	566,823	63.0
	Miscellaneous industrial equipment supplies.....	2,180		32	11,901	18.3		Interior wiring, construction materials.....	155,406		431	448,949	34.6
	Other industrial equipment, supplies.....	49		(NA)	(NA)	(NA)		Outside construction materials....	38,997		296	361,389	10.8
	Not reported in detail.....	3		3	448	0.7		Lighting fixtures.....	61,021		453	442,153	13.8
812	Second-hand merchandise.....	2,898	0.8	40	7,511	38.6		Electric lamps.....	46,126		425	436,411	10.6
900	Toys, games, athletic goods.....	1,472	0.4	13	9,384	15.7		Not reported in detail.....	55,809		138	69,132	80.7
	Commodities, n.e.c.....	5,914	1.6	(NA)	(NA)	(NA)	401	Generation, transmission, other apparatus and equipment.....	71,482	11.8	254	329,078	21.7
975	Labor, service and rental receipts....	8,803	2.3	564	126,645	7.0	402	Telephone and signal equipment.....	11,334	1.9	79	163,184	6.9
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS						410	Electrical appliances, radio and television sets.....	131,622	21.7	268	381,049	34.5
	New England Division							Radio sets.....	9,225		107	255,868	3.6
	All establishments (number)....243							Television sets.....	19,124		97	222,405	8.6
	Total sales (\$1,000).....\$154,844							Electric kitchen equipment.....	43,940		128	257,924	17.0
	Sales reported by commodity line, total.....	149,982	100.0	229	xxx	xxx		Electric home laundry equipment....	13,555		98	242,337	5.6
400	Electrical wiring supplies, construction materials.....	85,814	57.2	197	145,212	59.1		Electrical housewares.....	31,038		206	343,530	9.0
	Interior wiring, construction materials.....	38,664		149	125,057	30.9		Other electrical appliances.....	11,132		136	256,384	4.3
	Outside construction materials....	12,653		116	113,315	11.2		Not reported in detail.....	3,608		23	22,712	15.9
	Lighting fixtures.....	13,107		148	124,706	10.5	420	Electrical commercial equipment, except commercial refrigeration.....	1,241	0.2	28	77,334	1.6
	Electric lamps.....	7,822		145	122,812	6.4	430	Electronic tubes, parts, and accessories.....	8,039	1.3	94	253,083	3.2
	Not reported in detail.....	13,568		32	17,737	76.5		Electronic tubes.....	4,042		62	223,930	1.8
401	Generation, transmission, other apparatus and equipment.....	12,807	8.5	88	98,075	13.1		Electronic replacement parts (except tubes).....	644		22	89,047	0.7
402	Telephone and signal equipment.....	2,278	1.5	48	64,036	3.6		Accessories (including testing equipment).....	1,424		27	124,718	1.1
410	Electrical appliances, radio and television sets.....	40,861	27.2	112	115,984	35.2		Intercommunication and sound equipment.....	922		24	62,161	1.4
	Radio sets.....	2,814		53	83,191	3.4		Not reported in detail.....	1,007		21	21,006	4.8
	Television sets.....	9,344		50	76,409	12.2	450	Hardware.....	2,640	0.4	62	140,434	1.9
	Electric kitchen equipment.....	13,397		71	89,570	15.0	460	Plumbing, heating equipment, supplies.	2,043	0.3	20	11,868	17.2
	Electric home laundry equipment....	4,078		57	79,035	5.2							
	Electrical housewares.....	6,917		91	107,624	6.4							
	Other electrical appliances.....	2,343		61	91,407	2.6							
	Not reported in detail.....	1,968		13	7,595	25.9							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-63

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of Col. 4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of Col. 4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.							ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
470	Air-conditioning equipment.....	5,010	0.8	155	288,238	1.7	591	Parts, supplies, accessories for air conditioning, refrigeration equipment	4,378	0.7	65	263,107	1.7
	Room air conditioners, under 2 hp..	3,301		140	270,193	1.2		Commodities, n.e.c.....	7,457	1.2	(NA)	(NA)	(NA)
	Self-contained air conditioners, 2 hp and over.....	637		17	36,575	1.7	975	Labor, service and rental receipts....	5,560	0.9	74	193,040	2.9
	Other air-conditioning equipment...	401		12	21,872	1.8		West North Central Division					
	Not reported in detail.....	671		13	17,208	3.9		All establishments (number).....					
530	General purpose industrial machinery, equipment.....	2,453	0.4	14	18,240	13.4		Total sales (\$1,000).....	\$251,726				
570	Industrial equipment, supplies.....	1,331	0.2	10	10,057	13.2		Sales reported by commodity line, total.....	239,352	100.0	209	xxx	xxx
590	Commercial refrigeration equipment....	2,016	0.3	65	213,458	0.9	400	Electrical wiring supplies, construction materials.....	116,504	48.7	178	231,159	50.4
	Beverage coolers.....	213		21	74,621	0.3		Interior wiring, construction materials.....	57,136		129	200,879	28.4
	Mechanical drinking water coolers..	991		63	211,837	0.5		Outside construction materials.....	19,238		116	192,965	10.0
	Reach-in and walk-in refrigerators..	50		12	60,237	0.1		Lighting fixtures.....	18,617		141	205,190	9.1
	Other refrigeration equipment.....	460		27	85,279	0.5		Electric lamps.....	10,326		127	206,193	5.0
	Not reported in detail.....	302		1	(D)	(D)		Not reported in detail.....	11,187		26	13,975	80.1
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	2,138	0.4	47	160,379	1.3	401	Generation, transmission, other apparatus and equipment.....	21,180	8.8	87	156,707	13.5
975	Commodities, n.e.c.....	3,649	0.6	(NA)	(NA)	(NA)		Telephone and signal equipment.....	5,326	2.2	35	94,233	5.7
	Labor, service and rental receipts....	2,585	0.4	59	136,570	1.9	402	Electrical appliances, radio and television sets.....	78,393	32.8	103	200,762	39.0
	East North Central Division						410	Radio sets.....	2,656		63	159,218	1.7
	All establishments (number).....	601						Television sets.....	18,540		51	147,659	12.6
	Total sales (\$1,000).....	\$658,282						Electric kitchen equipment.....	29,502		63	163,008	18.1
	Sales reported by commodity line, total.....	632,029	100.0	538	xxx	xxx		Electric home laundry equipment....	8,540		47	143,169	6.0
300	Furniture and fixtures.....	715	0.1	5	7,308	9.8		Electrical housewares.....	12,838		93	191,201	6.7
360	Automotive parts, supplies, etc.....	959	0.2	7	5,269	18.2		Other electrical appliances.....	4,881		60	155,435	3.1
400	Electrical wiring supplies, construction materials.....	351,157	55.6	459	588,212	59.7	430	Not reported in detail.....	1,436		4	4,291	33.5
	Interior wiring, construction materials.....	166,103		325	494,092	33.6	450	Electronic tubes, parts and accessories.....	1,494	0.6	48	140,013	1.1
	Outside construction materials....	40,058		249	415,292	9.6	460	Hardware.....	915	0.4	28	85,916	1.1
	Lighting fixtures.....	52,883		345	506,005	10.5		Plumbing, heating equipment, supplies.	1,705	0.7	14	9,132	18.7
	Electric lamps.....	33,123		327	491,331	6.7	470	Air-conditioning equipment.....	6,593	2.8	75	169,383	3.9
	Not reported in detail.....	58,990		72	67,916	86.9		Room air conditioners, under 2 hp..	6,231		70	167,849	3.7
401	Generation, transmission, other apparatus and equipment.....	53,112	8.4	212	375,085	14.2		Other air-conditioning equipment...	119	(NA)	(NA)	(NA)	(NA)
402	Telephone and signal equipment.....	15,360	2.4	84	220,797	7.0		Not reported in detail.....	243		5	1,534	15.8
410	Electrical appliances, radio and television sets.....	168,754	26.7	243	474,083	35.6	590	Commercial refrigeration equipment....	1,058	0.4	41	132,111	0.8
	Radio sets.....	6,394		102	334,269	1.9		Beverage coolers.....	126		15	48,753	0.3
	Television sets.....	28,559		93	320,871	8.9		Mechanical drinking water coolers..	482		36	121,612	0.4
	Electric kitchen equipment.....	57,968		123	343,062	16.9	591	Other refrigeration equipment.....	214	(NA)	(NA)	(NA)	(NA)
	Electric home laundry equipment....	22,407		95	316,076	7.1		Not reported in detail.....	236		3	3,246	7.3
	Electrical housewares.....	38,398		210	441,182	8.7	975	Parts, supplies, accessories for air conditioning, refrigeration equipment	1,644	0.7	37	125,559	1.3
	Other electrical appliances.....	9,627		128	331,262	2.9		Commodities, n.e.c.....	3,062	1.3	(NA)	(NA)	(NA)
	Not reported in detail.....	5,401		19	24,040	22.5		Labor, service and rental receipts....	1,478	0.6	31	78,401	1.9
420	Electrical commercial equipment, except commercial refrigeration.....	1,289	0.2	31	90,058	1.4		South Atlantic Division					
	Cooking, food service equipment....	490		21	82,660	0.6		All establishments (number).....	355				
	Other electric commercial equipment.....	184		5	2,520	7.3		Total sales (\$1,000).....	\$336,565				
	Not reported in detail.....	615		5	4,878	12.6		Sales reported by commodity line, total.....	334,631	100.0	344	xxx	xxx
430	Electronic tubes, parts and accessories.....	4,620	0.7	96	310,015	1.5	360	Automotive parts, supplies, etc.....	306	0.1	6	14,254	2.1
450	Hardware.....	3,869	0.6	73	193,209	2.0	400	Electrical wiring supplies, construction materials.....	161,023	48.1	319	329,793	48.8
460	Plumbing, heating equipment, supplies.	3,465	0.5	27	23,311	14.9		Interior wiring, construction materials.....	82,363		248	304,946	27.0
470	Air-conditioning equipment.....	8,318	1.3	167	398,090	2.1		Outside construction materials....	28,394		186	280,710	10.1
	Room air conditioners, under 2 hp..	6,687		151	361,900	1.8		Lighting fixtures.....	23,110		257	305,916	7.6
	Self-contained air conditioners, 2 hp and over.....	181		7	7,729	2.3		Electric lamps.....	12,796		242	302,351	4.2
	Other air-conditioning equipment...	139		7	18,042	0.8	401	Not reported in detail.....	14,360		40	17,748	80.9
	Not reported in detail.....	1,311		12	31,058	4.2		Generation, transmission, other apparatus and equipment.....	29,544	8.8	145	253,930	11.6
530	General purpose industrial machinery, equipment.....	318	0.1	6	2,676	11.9	402	Telephone and signal equipment.....	8,685	2.6	58	124,594	7.0
570	Industrial equipment, supplies.....	758	0.1	7	4,804	15.8	410	Electrical appliances, radio and television sets.....	108,963	32.6	168	273,036	40.0
590	Commercial refrigeration equipment....	1,940	0.3	78	292,374	0.7		Radio sets.....	3,750		81	213,056	1.8
	Beverage coolers.....	281		20	89,602	0.3		Television sets.....	24,873		78	204,330	12.2
	Display cases.....	33		6	24,024	0.1		Electric kitchen equipment.....	47,162		118	242,777	19.4
	Mechanical drinking water coolers..	1,077		77	291,986	0.4		Electric home laundry equipment....	12,094		76	207,909	5.8
	Reach-in and walk-in refrigerators.	30		5	13,396	0.2		Electrical housewares.....	13,396		133	251,778	5.3
	Other refrigeration equipment.....	519		(NA)	(NA)	(NA)		Other electrical appliances.....	6,004		101	225,446	2.7
								Not reported in detail.....	1,684		9	10,334	16.3

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.							ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division—Con.							East South Central Division—Con.					
420	Electrical commercial equipment, ex- cept commercial refrigeration.....	945	0.3	44	120,073	0.8	430	Electronic tubes, parts, and acces- sories.....	1,301	1.1	24	66,887	1.9
430	Electronic tubes, parts and acces- sories.....	2,531	0.8	81	216,095	1.2	450	Hardware.....	860	0.7	24	55,216	1.6
	Electronic tubes.....	932		70	206,845	0.5	460	Plumbing, heating equipment, supplies.	1,899	1.5	14	9,667	19.6
	Electronic replacement parts (ex- cept tubes).....	389		25	77,128	0.5	470	Air-conditioning equipment.....	4,730	3.8	64	101,997	4.6
	Accessories (including testing equipment).....	328		27	74,825	0.4	590	Commercial refrigeration equipment....	483	0.4	27	64,066	0.8
	Intercommunication and sound equip- ment.....	784		29	57,311	1.4		Beverage coolers.....	49		6	15,370	0.3
	Not reported in detail.....	98		3	2,523	3.9		Mechanical drinking water coolers..	261		25	58,032	0.4
450	Hardware.....	1,603	0.5	54	128,451	1.2		Reach-in and walk-in refrigerators.	6		4	10,691	0.1
460	Plumbing, heating equipment, supplies.	3,098	0.9	28	25,411	12.2	591	Other refrigeration equipment.....	167		(NA)	(NA)	(NA)
	Plumbing fixtures, equipment.....	1,114		5	6,719	16.6		Parts, supplies, accessories for air conditioning, refrigeration equipment	822	0.7	22	63,143	1.3
	Plumbing pipe fittings, and valves.	229		6	6,796	3.4	975	Commodities, n.e.c.....	1,636	1.3	(NA)	(NA)	(NA)
	Other plumbing, heating equipment and supplies.....	267		(NA)	(NA)	(NA)		Labor, service and rental receipts....	151	0.1	11	25,762	0.6
	Not reported in detail.....	1,488		21	18,465	8.1		West South Central Division					
470	Air-conditioning equipment.....	4,869	1.5	111	237,678	2.0		All establishments (number).....	243,366	100.0	229	xxx	xxx
	Room air conditioners, under 2 hp..	4,063		103	228,167	1.8		Total sales (\$1,000).....					
	Self-contained air conditioners, 2 hp and over.....	277		6	19,656	1.4	400	Electrical wiring supplies, construc- tion materials.....	120,375	49.5	201	232,635	51.7
	Other air-conditioning equipment....	39		7	16,264	0.2		Interior wiring, construction ma- terials.....	61,679		146	211,956	29.1
	Not reported in detail.....	490		6	6,214	7.9		Outside construction materials.....	24,092		128	199,645	12.1
501	Garden machinery and equipment.....	756	0.2	5	7,403	10.2		Lighting fixtures.....	15,970		156	215,685	7.4
530	General purpose industrial machinery, equipment.....	595	0.2	4	4,841	12.3		Electric lamps.....	7,964		147	213,560	3.7
570	Industrial equipment, supplies.....	724	0.2	5	7,403	9.8		Not reported in detail.....	10,670		29	12,327	86.6
590	Commercial refrigeration equipment....	2,215	0.7	71	210,806	1.1	401	Generation, transmission, other appa- ratus and equipment.....	25,488	10.5	115	178,443	14.3
	Beverage coolers.....	237		29	105,628	2.2	402	Telephone and signal equipment.....	2,287	0.9	52	109,528	2.1
	Display cases.....	414		5	16,511	0.5	410	Electrical appliances, radio and tele- vision sets.....	72,167	29.7	118	190,889	37.8
	Mechanical drinking water coolers..	812		69	208,368	0.4		Radio sets.....	2,197		63	149,000	1.5
	Ice making machines.....	11		4	23,479	0.0		Television sets.....	17,104		60	143,441	11.9
	Reach-in and walk-in refrigerators.	136		9	37,774	0.4		Electric kitchen equipment.....	28,230		68	149,067	18.9
	Other refrigeration equipment.....	528		(NA)	(NA)	(NA)		Electric home laundry equipment....	9,770		57	140,583	6.9
	Not reported in detail.....	77		1	(D)	(D)		Electrical housewares.....	10,437		106	181,423	5.8
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	2,078	0.6	58	185,272	1.1		Other electrical appliances.....	4,175		77	153,508	2.7
730	Iron and steel wire, wire products....	219	0.1	5	7,403	3.0		Not reported in detail.....	254		5	4,024	6.3
740	Iron and steel finished products ex- cept flat, wire, etc.....	516	0.2	4	7,253	7.1	420	Electrical commercial equipment, ex- cept commercial refrigeration.....	251	0.1	21	48,229	0.5
750	Iron and steel pipe, tubes.....	241	0.1	4	7,253	3.3	430	Electronic tubes, parts and acces- sories.....	1,440	0.6	54	135,224	1.1
	Commodities, n.e.c.....	3,117	0.9	(NA)	(NA)	(NA)		Electronic tubes.....	634		47	127,590	0.5
975	Labor, service and rental receipts....	2,603	0.8	46	126,620	2.1		Electronic replacement parts (ex- cept tubes).....	225		17	57,215	0.4
	East South Central Division							Accessories (including testing equipment).....	326		24	71,956	0.5
	All establishments (number).....							Intercommunication and sound equip- ment.....	240		21	38,948	0.6
	Total sales (\$1,000).....							Not reported in detail.....	15		1	(D)	(D)
	Sales reported by commodity line, total.....	123,058	100.0	109	xxx	xxx	450	Hardware.....	1,349	0.6	38	82,313	1.6
400	Electrical wiring supplies, construc- tion materials.....	62,998	51.2	100	119,498	52.7	460	Plumbing, heating equipment, supplies.	3,418	1.4	19	12,846	26.6
	Interior wiring, construction ma- terials.....	29,738		74	107,125	27.8	470	Air-conditioning equipment.....	8,570	3.5	105	176,510	4.9
	Outside construction materials.....	13,350		65	104,138	12.8		Room air conditioners, under 2 hp..	7,432		95	154,190	4.8
	Lighting fixtures.....	7,912		82	109,129	7.3		Self-contained air conditioners, 2 hp and over.....	37		4	4,163	0.9
	Electric lamps.....	3,812		75	102,293	3.7		Other air-conditioning equipment....	716		4	15,993	4.5
	Not reported in detail.....	8,186		15	9,581	85.4		Not reported in detail.....	385		6	7,051	5.5
401	Generation, transmission, other ap- paratus and equipment.....	12,032	9.8	52	83,558	14.4	530	General purpose industrial machinery, equipment.....	573	0.2	4	6,184	9.3
402	Telephone and signal equipment.....	1,825	1.5	21	43,549	4.2	570	Industrial equipment, supplies.....	965	0.4	4	6,246	15.4
410	Electrical appliances, radio and tele- vision sets.....	34,083	27.7	60	98,756	34.5	590	Commercial refrigeration equipment....	1,186	0.5	55	131,293	0.9
	Radio sets.....	1,316		29	76,696	1.7		Beverage coolers.....	129		16	49,541	0.3
	Television sets.....	7,133		33	75,834	9.4		Mechanical drinking water coolers..	729		55	131,293	0.6
	Electric kitchen equipment.....	16,096		38	81,399	19.8		Other refrigeration equipment.....	328		(NA)	(NA)	(NA)
	Electric home laundry equipment....	4,172		28	72,209	5.8	591	Parts, supplies, accessories for air conditioning, refrigeration equipment	1,647	0.7	49	127,651	1.3
	Electrical housewares.....	2,881		47	88,444	3.3	750	Iron and steel pipe, tubes.....	206	0.1	5	6,340	3.2
	Other electrical appliances.....	2,424		40	75,144	3.2	975	Commodities, n.e.c.....	1,888	0.8	(NA)	(NA)	(NA)
	Not reported in detail.....	61		1	(D)	(D)		Labor, service and rental receipts....	1,556	0.6	37	82,890	1.9
420	Electrical commercial equipment, ex- cept commercial refrigeration.....	238	0.2	13	33,638	0.7							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-65

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.							ELECTRICAL APPARATUS, SUPPLIES DISTRIBUTORS—Con.					
	Mountain Division							Pacific Division—Con.					
	All establishments (number).....95							Electronic tubes, parts and acces-sories—Con.					
	Total sales (\$1,000).....\$90,703							Electronic tubes.....	1,449		45	202,607	0.7
	Sales reported by commodity line, total.....	84,074	100.0	87	xxx	xxx		Electronic replacement parts (ex-cept tubes).....	563		16	73,478	0.8
400	Electrical wiring supplies, construc-tion materials.....	44,684	53.1	80	82,497	54.2		Accessories (including testing equipment).....	664		25	131,490	0.5
	Interior wiring, construction ma-terials.....	22,934		57	76,462	30.0		Intercommunication and sound equip-ment.....	1,207		19	87,707	1.4
	Outside construction materials.....	8,163		51	72,825	11.2		Not reported in detail.....	19		1	(D)	(D)
	Lighting fixtures.....	6,876		62	75,682	9.1	450	Hardware.....	1,997	0.5	40	128,398	1.6
	Electric lamps.....	3,297		53	74,823	4.4	460	Plumbing, heating equipment, supplies.	1,443	0.4	19	10,502	13.7
	Not reported in detail.....	3,414		10	3,482	98.0		Air-conditioning equipment.....	1,252	0.3	71	226,798	0.6
401	Generation, transmission, other appa-ratus and equipment.....	10,220	12.2	43	69,337	14.7		Room air conditioners, under 2 hp..	997		64	209,136	0.5
402	Telephone and signal equipment.....	412	0.5	20	43,491	0.9		Self-contained air conditioners, 2 hp and over.....	11		5	12,779	0.1
410	Electrical appliances, radio and tele-vision sets.....	22,025	26.2	42	63,102	34.9		Other air-conditioning equipment...	118		4	3,025	3.9
	Radio sets.....	667		23	51,594	1.3		Not reported in detail.....	126		3	6,155	2.0
	Television sets.....	5,472		27	53,954	10.1	570	Industrial equipment, supplies.....	2,479	0.7	5	15,622	15.9
	Electric kitchen equipment.....	8,911		31	58,624	15.2	590	Commercial refrigeration equipment...	502	0.1	38	164,386	0.3
	Electric home laundry equipment.....	3,123		22	51,693	6.0		Beverage coolers.....	67		10	51,990	0.1
	Electrical housewares.....	2,968		35	56,922	5.2		Mechanical drinking water coolers..	309		36	163,376	0.2
	Other electrical appliances.....	782		26	52,316	1.5		Other refrigeration equipment.....	115	(NA)	(NA)	(NA)	(NA)
	Not reported in detail.....	102		2	(D)	(D)		Not reported in detail.....	11		2	(D)	(D)
430	Electronic tubes, parts and acces-sories.....	702	0.8	21	53,734	1.3	591	Parts, supplies, accessories for air conditioning, refrigeration equipment	2,696	0.7	36	165,936	1.6
	Electronic tubes.....	310		18	48,859	0.6		Commodities, n.e.c.....	6,841	1.8	(NA)	(NA)	(NA)
	Electronic replacement parts (ex-cept tubes).....	69		8	21,462	0.3	975	Labor, service and rental receipts....	1,989	0.5	42	102,130	1.9
	Accessories (including testing equipment).....	258		11	30,063	0.9							
	Intercommunication and sound equip-ment.....	65		7	16,657	0.4		ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALE					
450	Hardware.....	774	0.9	20	40,629	1.9		New England Division					
460	Plumbing, heating equipment, supplies.	564	0.7	4	1,952	28.9		All establishments (number).....139					
470	Air-conditioning equipment.....	403	0.5	29	56,106	0.7		Total sales (\$1,000).....\$172,815					
								Sales reported by commodity line, total.....	167,729	100.0	124	xxx	xxx
590	Commercial refrigeration equipment....	369	0.4	21	50,420	0.7	300	Furniture and fixtures.....	449	0.3	14	15,211	3.0
	Beverage coolers.....	21		5	16,640	0.1	303	Musical instruments, phonographs, records.....	4,215	2.5	15	39,712	10.6
	Mechanical drinking water coolers..	95		18	47,255	0.2	360	Automotive parts, supplies, etc.....	1,436	0.9	6	8,281	17.3
	Other refrigeration equipment.....	253		(NA)	(NA)	(NA)	400	Electrical wiring supplies, construc-tion materials.....	5,754	3.4	12	22,253	25.9
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	540	0.6	20	49,764	1.1		Interior wiring, construction ma-terials.....	2,383		6	12,038	19.8
	Commodities, n.e.c.....	3,035	3.6	(NA)	(NA)	(NA)		Lighting fixtures.....	452		6	9,410	4.8
975	Labor, service and rental receipts....	346	0.4	16	26,837	1.3		Other electrical wiring supplies, construction materials.....	531	(NA)	(NA)	(NA)	(NA)
								Not reported in detail.....	2,388		5	9,977	23.9
	Pacific Division						410	Electrical appliances, radio and tele-vision sets.....	135,472	80.8	124	167,729	80.8
	All establishments (number).....360							Radio sets.....	12,243		68	107,442	11.4
	Total sales (\$1,000).....\$387,778							Television sets.....	41,774		77	109,856	38.0
	Sales reported by commodity line, total.....	379,336	100.0	330	xxx	xxx		Electric kitchen equipment.....	38,487		68	125,939	30.6
302	Kitchen utensils, miscellaneous home-ware.....	261	0.1	4	1,430	18.3		Electric home laundry equipment....	19,460		62	118,750	16.4
360	Automotive parts, supplies, etc.....	286	0.1	5	21,339	1.3		Electrical housewares.....	6,397		37	59,361	10.8
400	Electrical wiring supplies, construc-tion materials.....	201,160	53.0	269	348,337	57.7		Other electrical appliances.....	2,439		31	56,828	4.3
	Interior wiring, construction ma-terials.....	104,412		180	316,886	32.9		Not reported in detail.....	14,672		17	19,990	73.4
	Outside construction materials.....	33,725		141	273,118	12.3	430	Electronic tubes, parts and accessories.....	6,073	3.6	42	75,959	8.0
	Lighting fixtures.....	30,542		191	311,695	9.8		Electronic tubes.....	1,193		36	55,052	2.2
	Electric lamps.....	17,030		178	314,009	5.4		Electronic replacement parts (except tubes).....	1,585		30	44,231	3.6
	Not reported in detail.....	15,451		42	17,202	89.8		Accessories (including testing equipment).....	741		18	27,508	2.7
401	Generation, transmission, other appa-ratus and equipment.....	37,684	10.0	120	235,799	16.0		Intercommunication and sound equipment.....	75		6	4,057	1.8
402	Telephone and signal equipment.....	8,252	2.2	51	143,297	5.8		Not reported in detail.....	2,479		4	19,700	12.6
410	Electrical appliances, radio and tele-vision sets.....	108,592	28.6	123	285,804	38.0	460	Plumbing, heating equipment, supplies.	2,318	1.4	17	19,116	12.1
	Radio sets.....	3,712		61	218,695	1.7	470	Air-conditioning equipment.....	2,903	1.7	48	106,331	2.7
	Television sets.....	16,981		57	206,736	8.2		Room air conditioners, under 2 hp..	1,711		33	81,200	2.1
	Electric kitchen equipment.....	41,118		88	253,576	16.2		Other air-conditioning equipment...	442	(NA)	(NA)	(NA)	(NA)
	Electric home laundry equipment....	20,030		57	214,254	9.3		Not reported in detail.....	750		13	24,224	3.1
	Electrical housewares.....	20,784		103	270,329	7.7							
	Other electrical appliances.....	4,263		64	203,767	2.1							
	Not reported in detail.....	1,704		5	4,829	35.3							
430	Electronic tubes, parts and acces-sories.....	3,902	1.0	51	206,780	1.9							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALESA—Con.							ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALESA—Con.					
	New England Division—Con.							East North Central Division—Con.					
590	Commercial refrigeration equipment....	1,234	0.7	9	33,031	3.7	303	Musical instruments, phonographs, records.....	10,010	1.8	29	103,505	9.7
591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	783	0.5	9	38,986	2.0	310	Floor coverings.....	5,467	1.0	12	34,792	15.7
	Commodities, n.e.c.....	6,406	3.8	(NA)	(NA)		360	Automotive parts, supplies, etc.....	3,667	0.6	18	20,163	18.2
975	Labor, service and rental receipts....	686	0.4	24	59,805	1.1		Automotive parts and accessories... Tires and tubes..... Automotive tools and shop equipment Other automotive supplies..... Not reported in detail.....	1,558 216 72 7,434 1,602		8 8 5 6 10	10,158 10,158 7,434 7,528 10,005	15.3 2.1 1.0 2.9 16.0
	Middle Atlantic Division												
	All establishments (number).....451												
	Total sales (\$1,000).....\$677,307												
	Sales reported by commodity line, total.....	620,370	100.0	380	xxx	xxx	400	Electrical wiring supplies, construc- tion materials..... Lighting fixtures..... Electric lamps..... Other electrical wiring supplies, construction materials..... Not reported in detail.....	8,410 1,034 575 4,405 2,396	1.5	32 13 14 (NA) 16	70,624 25,630 45,206 (NA) 18,802	11.9 4.0 1.3 (NA) 12.7
300	Furniture and fixtures.....	3,160	0.5	35	105,414	3.0							
303	Musical instruments, phonographs, records.....	12,605	2.0	32	106,886	11.8							
310	Floor coverings.....	1,798	0.3	7	25,995	6.9							
360	Automotive parts, supplies, etc.....	2,987	0.5	13	41,900	7.1	410	Electrical appliances, radio and tele- vision sets..... Radio sets..... Television sets..... Electric kitchen equipment..... Electric home laundry equipment.... Electrical housewares..... Other electrical appliances..... Not reported in detail.....	440,127 24,833 138,199 118,417 69,550 13,364 16,655 59,109	77.2	348 132 145 175 156 69 97 78	570,129 320,774 332,310 395,807 379,760 171,663 265,488 91,809	77.2 7.7 41.6 29.9 18.3 7.8 6.3 64.4
400	Electrical wiring supplies, construc- tion materials..... Lighting fixtures..... Electric lamps..... Other electrical wiring supplies, construction materials..... Not reported in detail.....	5,748 933 1,225 2,911 679	0.9	26 10 16 (NA) 8	38,419 17,534 32,998 (NA) 2,729	15.0 5.3 3.7 (NA) 24.9							
401	Generation, transmission, other apparatus and equipment.....	718	0.1	7	47,456	1.5	420	Electrical commercial equipment, ex- cept commercial refrigeration.....	4,323	0.8	7	13,222	32.7
410	Electrical appliances, radio and tele- vision sets..... Radio sets..... Television sets..... Electric kitchen equipment..... Electric home laundry equipment.... Electrical housewares..... Other electrical appliances..... Not reported in detail.....	486,823 27,688 135,998 139,324 65,588 35,397 19,377 63,451	78.5	380 141 153 148 135 107 114 107	620,370 350,994 361,231 430,344 392,765 201,003 264,285 85,553	78.5 7.9 37.6 32.4 16.7 17.6 7.3 74.2	430	Electronic tubes, parts and acces- sories..... Electronic tubes..... Electronic replacement parts (ex- cept tubes)..... Accessories (including testing equipment)..... Intercommunication and sound equip- ment..... Not reported in detail.....	12,693 4,743 2,809 1,116 601 3,424	2.2	109 78 52 24 8 29	278,675 225,014 159,702 77,301 34,619 50,627	4.6 2.1 1.8 1.4 1.7 6.8
420	Electrical commercial equipment, ex- cept commercial refrigeration.....	1,278	0.2	10	8,131	15.7	450	Hardware.....	1,025	0.2	8	13,536	7.6
430	Electronic tubes, parts and acces- sories..... Electronic tubes..... Electronic replacement parts (ex- cept tubes)..... Accessories (including testing equipment)..... Intercommunication and sound equip- ment..... Not reported in detail.....	17,996 4,915 4,128 3,734 289 4,930	2.9	103 64 46 29 12 28	286,715 194,225 152,383 68,641 31,285 72,115	6.3 2.5 2.7 5.4 0.9 6.8	460	Plumbing, heating equipment, supplies.	4,666	0.8	36	78,387	6.0
450	Hardware.....	2,186	0.4	17	41,325	5.3	470	Air-conditioning equipment..... Room air conditioners, under 2 hp.. Self-contained air conditioners, 2 hp and over..... Other air-conditioning equipment... Not reported in detail.....	22,767 14,706 5,829 110 2,122	4.0	142 119 23 8 22	400,835 363,493 125,581 19,766 37,280	5.7 4.0 4.6 0.6 5.7
460	Plumbing, heating equipment, supplies.	5,117	0.8	27	77,012	6.6	590	Commercial refrigeration equipment.... Display cases..... Mechanical drinking water coolers.. Ice cream cabinets..... Ice making machines..... Reach-in and walk-in refrigerators.. Other commercial refrigeration equipment..... Not reported in detail.....	6,523 328 655 2,021 998 431 1,588 502	1.1	22 8 13 6 10 10 7	108,922 64,985 99,731 64,768 68,412 97,254 (NA) 8,454	6.0 0.5 0.7 3.1 1.5 0.4 (NA) 5.9
470	Air-conditioning equipment..... Room air conditioners, under 2 hp.. Self contained air conditioners, 2 hp and over..... Other air-conditioning equipment... Not reported in detail.....	28,202 20,543 3,887 576 3,196	4.5	126 96 16 5 25	411,902 358,065 101,569 33,166 46,336	6.8 5.7 3.8 1.7 6.9	591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	6,673	1.2	36	165,921	4.0
590	Commercial refrigeration equipment.... Beverage coolers..... Display cases..... Mechanical drinking water coolers.. Ice cream cabinets..... Ice making machines..... Reach-in and walk-in refrigerators.. Other refrigeration equipment..... Not reported in detail.....	5,146 355 248 329 974 1,046 285 872 1,037	0.8	23 9 10 11 6 10 7 8 8	122,108 58,237 65,783 78,585 60,264 82,013 58,508 62,956 24,250	4.2 0.6 0.4 0.4 1.6 1.3 0.5 1.4 4.3	975	Commodities, n.e.c..... Labor, service and rental receipts....	30,908 4,698	5.4 0.8	(NA) 92	(NA) 274,443	(NA) 1.7
	East North Central Division							West North Central Division					
	All establishments (number).....408							All establishments (number).....178					
	Total sales (\$1,000).....\$600,031							Total sales (\$1,000).....\$289,839					
	Sales reported by commodity line, total.....	570,129	100.0	348	xxx	xxx		Sales reported by commodity line, total.....	281,000	100.0	148	xxx	xxx
591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	2,491	0.4	24	166,079	1.5	300	Furniture and fixtures.....	1,970	0.7	15	38,725	5.1
900	Toys, games, athletic goods.....	3,770	0.6	13	28,481	13.2	303	Musical instruments, phonographs, records.....	4,301	1.5	13	61,261	7.0
975	Commodities, n.e.c.....	34,901	5.6	(NA)	(NA)	(NA)	310	Floor coverings.....	4,587	1.6	12	31,046	14.8
	Labor, service and rental receipts....	5,444	0.9	78	268,538	2.0	360	Automotive parts, supplies, etc.....	1,505	0.5	10	12,612	11.9
	East North Central Division						400	Electrical wiring supplies, construc- tion materials.....	3,473	1.2	7	9,125	38.1
	All establishments (number).....408						410	Electrical appliances, radio and tele- vision sets..... Radio sets..... Television sets..... Electric kitchen equipment.....	213,762 9,985 89,033 54,320	76.1	148 69 75 73	281,000 187,537 197,403 210,189	76.1 5.3 45.1 25.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-67

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)	
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALEERS—Con.							ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALEERS—Con.					
	West North Central Division—Con.							South Atlantic Division—Con.					
	Electrical appliances, radio and television sets—Con.							Electronic tubes, parts and accessories—Con.					
	Electric home laundry equipment....	18,130		67	194,399	9.3		Accessories (including testing equipment).....	796		29	59,374	1.3
	Electrical housewares.....	7,358		40	127,026	5.8		Intercommunication and sound equipment.....	72		7	14,376	0.5
	Other electrical appliances.....	7,167		44	127,593	5.6		Not reported in detail.....	2,350		20	37,047	6.3
	Not reported in detail.....	27,769		40	37,940	73.2							
420	Electrical commercial equipment, except commercial refrigeration.....	933	0.3	5	7,335	12.7	450	Hardware.....	2,957	0.9	15	29,580	10.0
430	Electronic tubes, parts, and accessories.....	11,476	4.1	68	177,098	6.5	460	Plumbing, heating equipment, supplies.	5,274	1.6	43	68,291	7.7
	Electronic tubes.....	3,238		50	133,032	2.4	470	Air-conditioning equipment.....	15,049	4.6	120	227,548	6.6
	Electronic replacement parts (except tubes).....	3,963		39	114,892	3.4		Room air conditioners, under 2 hp..	11,126		104	200,032	5.6
	Accessories (including testing equipment).....	1,252		23	71,547	1.7		Self-contained air conditioners, 2 hp and over.....	1,876		16	55,604	3.4
	Intercommunication and sound equipment.....	127		4	17,843	0.7		Other air-conditioning equipment....	567		9	26,080	2.2
	Not reported in detail.....	2,896		15	35,825	8.1		Not reported in detail.....	1,480		15	26,924	5.5
450	Hardware.....	154	0.1	7	14,606	1.1	590	Commercial refrigeration equipment....	6,918	2.1	28	88,950	7.8
460	Plumbing, heating equipment, supplies	2,325	0.8	13	42,913	5.4		Beverage coolers.....	132		8	13,627	1.0
470	Air-conditioning equipment.....	19,173	6.8	68	209,307	9.2		Display cases.....	173		12	50,347	0.3
	Room air conditioners, under 2 hp..	15,957		59	189,373	8.4		Mechanical drinking water coolers..	420		16	67,772	0.6
	Self-contained air conditioners, 2 hp and over.....	2,077		8	43,279	4.8		Ice cream cabinets.....	1,837		6	41,751	4.4
	Other air-conditioning equipment....	551		11	47,021	1.2		Ice making machines.....	445		9	42,514	1.0
	Not reported in detail.....	588		9	19,934	2.9		Reach-in and walk-in refrigerators.	231		14	49,315	0.5
590	Commercial refrigeration equipment....	2,712	1.0	11	45,583	5.9	591	Other refrigeration equipment.....	970		13	62,961	1.5
	Display cases.....	267		6	38,631	0.7		Not reported in detail.....	2,710		9	21,423	12.6
	Mechanical drinking water coolers..	278		7	43,704	0.6		Commodities, n.e.c.....	13,705	4.2	(NA)	(NA)	(NA)
	Ice cream cabinets.....	688		5	32,258	2.1	975	Labor, service and rental receipts....	1,620	0.5	69	137,233	1.2
	Ice making machines.....	421		6	33,224	1.3		East South Central Division					
	Reach-in and walk-in refrigerators.	215		7	38,946	0.6		All establishments (number).....	136,582	100.0	99	xxx	xxx
	Other commercial refrigeration equipment.....	805		(NA)	(NA)	(NA)		Total sales (\$1,000).....					
	Not reported in detail.....	38		3	913	4.2		Sales reported by commodity line, total.....					
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	1,743	0.6	23	100,035	1.7	300	Furniture and fixtures.....	4,374	3.2	17	41,341	10.6
	Commodities, n.e.c.....	11,528	4.1	(NA)	(NA)	(NA)	303	Musical instruments, phonographs, records.....	1,116	0.8	8	30,170	3.7
975	Labor, service and rental receipts....	1,358	0.5	36	124,662	1.1	310	Floor coverings.....	3,873	2.8	14	34,850	11.1
	South Atlantic Division							Linoleum, other hard surface.....	1,862		6	22,337	8.3
	All establishments (number).....	278						Other floor coverings.....	1,764		(NA)	(NA)	(NA)
	Total sales (\$1,000).....	\$352,197						Not reported in detail.....	247		8	12,513	2.0
	Sales reported by commodity line, total.....	327,889	100.0	234	xxx	xxx	360	Automotive parts, supplies, etc.....	1,817	1.3	8	24,783	7.3
300	Furniture and fixtures.....	1,518	0.5	25	42,194	3.6	400	Electrical wiring supplies, construction materials.....	2,561	1.9	9	26,025	9.8
303	Musical instruments, phonographs, records.....	3,541	1.1	13	44,618	7.9	410	Electrical appliances, radio and television sets.....	91,858	67.3	99	136,582	67.3
310	Floor coverings.....	3,186	1.0	13	31,399	10.2		Radio sets.....	3,669		48	93,685	3.9
360	Automotive parts, supplies, etc.....	2,661	0.8	18	28,785	9.2		Television sets.....	30,331		57	102,712	29.5
400	Electrical wiring supplies, construction materials.....	4,265	1.3	25	46,214	9.2		Electric kitchen equipment.....	34,897		57	110,566	31.6
	Interior wiring, construction materials.....	1,419		7	12,083	11.7		Electric home laundry equipment....	8,697		56	112,677	7.7
	Outside construction materials.....	201		6	9,954	2.0		Electrical housewares.....	2,356		38	71,704	3.3
	Lighting fixtures.....	673		12	13,241	5.1		Other electrical appliances.....	1,461		25	40,939	3.6
	Electric lamps.....	486		9	20,450	2.4		Not reported in detail.....	10,447		23	14,768	70.7
	Not reported in detail.....	1,486		10	20,181	7.4	420	Electrical commercial equipment, except commercial refrigeration.....	292	0.2	4	6,937	4.2
410	Electrical appliances, radio and television sets.....	256,627	78.3	234	327,889	78.3	430	Electronic tubes, parts, and accessories.....	3,225	2.4	40	74,487	4.3
	Radio sets.....	14,679		114	170,765	8.6		Electronic tubes.....	793		25	41,472	1.9
	Television sets.....	70,596		121	177,980	39.7		Electronic replacement parts (except tubes).....	559		19	31,577	1.8
	Electric kitchen equipment.....	81,685		140	247,875	33.0		Accessories (including testing equipment).....	643		6	10,613	6.1
	Electric home laundry equipment....	30,338		128	234,834	12.9		Not reported in detail.....	1,230		10	27,226	4.5
	Electrical housewares.....	7,963		63	104,898	7.6	450	Hardware.....	1,575	1.2	8	25,732	6.1
	Other electrical appliances.....	4,691		55	122,718	3.8	460	Plumbing, heating equipment, supplies.	3,481	2.5	20	39,390	8.8
	Not reported in detail.....	46,675		52	63,371	73.7	470	Air-conditioning equipment.....	9,672	7.1	58	109,234	8.9
420	Electrical commercial equipment, except commercial refrigeration.....	460	0.1	9	11,702	3.9		Room air conditioners, under 2 hp..	6,232		47	74,561	8.4
430	Electronic tubes, parts and accessories.....	7,524	2.3	82	145,354	5.2		Self-contained air conditioners, 2 hp and over.....	1,951		9	32,577	6.0
	Electronic tubes.....	2,181		58	102,072	2.1		Other air-conditioning equipment....	564		5	19,448	2.9
	Electronic replacement parts (except tubes).....	2,125		50	92,004	2.3		Not reported in detail.....	925		9	22,791	4.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALESA—Con.							ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALESA—Con.					
	East South Central Division—Con.							Mountain Division—Con.					
590	Commercial refrigeration equipment....	1,415	1.0	10	34,431	4.1	400	Electrical wiring supplies, construc- tion materials.....	270	0.4	5	5,612	4.8
591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	1,273	0.9	17	49,463	2.6	410	Electrical appliances, radio and tele- vision sets.....	52,773	76.1	75	69,375	76.1
	Commodities, n.e.c.....	9,591	7.0	(NA)	(NA)	(NA)		Radio sets.....	2,233		39	43,795	5.1
975	Labor, service and rental receipts....	459	0.3	31	50,884	0.9		Television sets.....	14,968		44	46,075	32.5
	West South Central Division							Electric kitchen equipment.....	15,115		40	52,611	28.7
	All establishments (number).....174							Electric home laundry equipment....	8,554		36	50,583	16.9
	Total sales (\$1,000).....\$229,332							Electrical housewares.....	1,780		21	22,375	8.0
	Sales reported by commodity line, total.....	219,917	100.0	150	xxx	xxx		Other electrical appliances.....	1,826		20	21,875	8.3
								Not reported in detail.....	8,297		13	12,404	66.9
300	Furniture and fixtures.....	2,381	1.1	16	28,153	8.5	430	Electronic tubes, parts, and acces- sories.....	2,490	3.6	27	35,816	7.0
303	Musical instruments, phonographs, records.....	2,435	1.1	15	32,617	7.5		Electronic tubes.....	519		13	13,137	4.0
310	Floor coverings.....	3,560	1.6	6	18,496	19.2		Electronic replacement parts (ex- cept tubes).....	571		15	15,621	3.7
360	Automotive parts, supplies, etc.....	5,428	2.5	23	42,635	12.7		Other electronic tubes, parts, and accessories.....	150	(NA)	(NA)	(NA)	(NA)
	Automotive parts and accessories....	483		5	2,740	17.6		Not reported in detail.....	1,250		11	20,195	6.2
	Tires and tubes.....	3,079		17	28,618	10.8							
	Other automotive parts, supplies, etc.....	766		(NA)	(NA)	(NA)	460	Plumbing, heating equipment, supplies.	1,345	1.9	14	25,582	5.3
	Not reported in detail.....	1,100		5	13,058	8.4	470	Air-conditioning equipment.....	1,562	2.3	27	38,878	4.0
400	Electrical wiring supplies, construc- tion materials.....	5,506	2.5	10	21,157	26.0		Room air conditioners, under 2 hp.. Self-contained air conditioners, 2 hp and over.....	493		16	22,141	2.2
410	Electrical appliances, radio and tele- vision sets.....	143,648	65.3	150	219,917	65.3		Other air-conditioning equipment... Not reported in detail.....	64		6	13,661	3.2
	Radio sets.....	8,365		74	128,106	6.5			571		9	15,544	3.7
	Television sets.....	52,037		82	131,339	39.6	590	Commercial refrigeration equipment....	899	1.3	7	19,001	4.7
	Electric kitchen equipment.....	41,070		83	164,225	25.0	591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	503	0.7	10	20,223	2.5
	Electric home laundry equipment....	21,964		63	146,523	15.0		Commodities, n.e.c.....	6,219	9.0	(NA)	(NA)	(NA)
	Electrical housewares.....	3,269		27	50,414	6.5	975	Labor, service and rental receipts....	158	0.2	15	16,662	0.9
	Other electrical appliances.....	3,667		33	80,459	4.6		Pacific Division					
	Not reported in detail.....	13,276		38	37,083	35.8		All establishments (number).....237					
420	Electrical commercial equipment, ex- cept commercial refrigeration.....	2,075	0.9	4	13,014	15.9		Total sales (\$1,000).....\$266,640					
430	Electronic tubes, parts, and acces- sories.....	5,004	2.3	54	95,626	5.2		Sales reported by commodity line, total.....	237,533	100.0	197	xxx	xxx
	Electronic tubes.....	1,747		42	72,329	2.4	300	Furniture and fixtures.....	1,935	0.8	17	33,783	5.7
	Electronic replacement parts (ex- cept tubes).....	1,290		34	57,897	2.2	303	Musical instruments, phonographs, records.....	4,232	1.8	13	35,709	11.9
	Accessories (including testing equipment).....	669		14	34,166	2.0	360	Automotive parts, supplies, etc.....	3,616	1.5	5	18,317	19.7
	Intercommunication and sound equip- ment.....	110		7	14,322	0.8	400	Electrical wiring supplies, construc- tion materials.....	7,567	3.2	9	29,375	25.8
	Not reported in detail.....	1,188		12	23,297	5.1	410	Electrical appliances, radio and tele- vision sets.....	189,962	80.0	197	237,533	80.0
450	Hardware.....	1,693	0.8	18	30,821	5.5		Radio sets.....	7,491		86	136,845	5.5
460	Plumbing, heating equipment, supplies	3,323	1.5	23	40,575	8.2		Television sets.....	67,605		102	147,990	45.7
470	Air-conditioning equipment.....	21,388	9.7	84	162,573	13.2		Electric kitchen equipment.....	53,690		79	171,784	31.3
	Room air conditioners, under 2 hp.. Self-contained air conditioners, 2 hp and over.....	11,708		59	122,696	9.5		Electric home laundry equipment....	34,973		69	162,884	21.5
	Other air-conditioning equipment... Not reported in detail.....	1,712		9	33,309	5.1		Electrical housewares.....	8,772		28	54,730	16.0
		1,128		12	34,604	3.3		Other electrical appliances.....	5,757		37	76,346	7.5
		6,840		25	39,877	17.2	420	Electrical commercial equipment, ex- cept commercial refrigeration.....	11,674		42	14,139	82.6
590	Commercial refrigeration equipment....	2,185	1.0	12	37,698	5.8			345	0.1	7	8,047	4.3
	Display cases.....	154		5	24,368	0.6	430	Electronic tubes, parts and acces- sories.....	6,944	2.9	74	125,240	5.5
	Mechanical drinking water coolers..	210		7	31,612	0.7		Electronic tubes.....	2,484		46	80,367	3.1
	Ice cream cabinets.....	923		4	24,150	3.8		Electronic replacement parts (ex- cept tubes).....	2,130		43	71,826	3.0
	Ice cream machines.....	291		5	26,621	1.1		Accessories (including testing equipment).....	779		26	36,296	2.1
	Reach-in and walk-in refrigerators..	134		5	22,077	0.6		Intercommunication and sound equip- ment.....	46		7	4,506	1.0
	Other commercial refrigeration equipment.....	473		(NA)	(NA)	(NA)		Not reported in detail.....	1,505		20	39,581	3.8
591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	1,860	0.8	24	67,771	2.7	450	Hardware.....	1,982	0.8	5	15,945	12.4
	Commodities, n.e.c.....	17,628	8.0	(NA)	(NA)	(NA)	460	Plumbing, heating equipment, supplies.	1,184	0.5	14	28,848	4.1
975	Labor, service and rental receipts....	1,803	0.8	39	87,978	2.0	470	Air-conditioning equipment.....	3,083	1.3	65	138,926	2.2
	Mountain Division							Room air conditioners, under 2 hp.. Self-contained air conditioners, 2 hp and over.....	2,050		50	127,388	1.6
	All establishments (number).....86							Other air-conditioning equipment... Not reported in detail.....	764		9	40,178	1.9
	Total sales (\$1,000).....\$70,454								45		6	10,455	0.4
	Sales reported by commodity line, total.....	69,375	100.0	75	xxx	xxx	590	Commercial refrigeration equipment....	4,065	1.7	11	37,485	10.8
300	Furniture and fixtures.....	1,369	2.0	10	12,317	11.1		Display cases.....	749		7	34,721	2.2
303	Musical instruments, phonographs, records.....	939	1.4	10	14,843	6.3		Mechanical drinking water coolers..	152		7	36,595	0.4
310	Floor coverings.....	848	1.2	5	7,693	11.0		Ice cream cabinets.....	512		6	34,692	1.5

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-69

Table 6B.—MERCHANT WHOLESALERS 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of Col.4
		Amount	Per- cent dis- tri- bu- tion	Number	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCE, RADIO, TV SET WHOLESALE—Con. Pacific Division—Con. Commercial refrigeration equipment— Con. Ice making machines..... Reach-in and walk-in refrigerators. Other commercial refrigeration equipment..... Not reported in detail.....							ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con. Middle Atlantic Division—Con. East North Central Division All establishments (number)..... Total sales (\$1,000)..... Sales reported by commodity line, total.....					
		660		7	34,721	1.9	470	Air-conditioning equipment.....	1,110	0.6	22	36,904	3.0
		170		6	29,759	0.6	590	Commercial refrigeration equipment....	441	0.2	8	5,911	7.5
							591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	231	0.1	5	3,838	6.0
		1,778		(NA)	(NA)	(NA)	975	Commodities, n.e.c.....	4,917	2.5	(NA)	(NA)	(NA)
		44		2	(D)	(D)		Labor, service and rental receipts....	620	0.3	24	31,716	2.0
591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	1,359	0.6	11	57,413	2.4							
975	Commodities, n.e.c.....	10,081	4.2	(NA)	(NA)	(NA)							
	Labor, service and rental receipts....	1,178	0.5	50	126,483	0.9							
	ELECTRONIC PARTS, EQUIP- MENT DISTRIBUTORS New England Division All establishments (number)..... Total sales (\$1,000)..... Sales reported by commodity line, total.....						303	Musical instruments, phonographs, records.....	985	0.8	21	9,953	9.9
		33,021	100.0	101	xxx	xxx	400	Electrical wiring supplies, construc- tion materials.....	520	0.4	11	3,535	14.7
								Interior wiring, construction ma- terials.....	125		4	1,153	10.8
303	Musical instruments, phonographs, records.....	351	1.1	10	5,977	5.9		Other electrical wiring supplies, construction materials.....	143		(NA)	(NA)	(NA)
								Not reported in detail.....	252		2	(D)	(D)
410	Electrical appliances, radio and tele- vision sets.....	1,997	6.0	35	15,586	12.8	410	Electrical appliances, radio and tele- vision sets.....	2,898	2.4	46	16,503	17.6
	Radio sets.....	251		24	9,499	2.6		Radio sets.....	241		32	10,242	2.4
	Television sets.....	1,450		26	13,575	10.7		Television sets.....	1,528		27	10,418	14.7
	Other electrical appliances, radio and television sets.....	185		(NA)	(NA)	(NA)		Other electrical appliances, radio and television sets.....	50		(NA)	(NA)	(NA)
	Not reported in detail.....	111		2	(D)	(D)		Not reported in detail.....	1,079		9	3,908	27.6
430	Electronic tubes, parts, and acces- sories.....	29,831	90.3	101	33,021	90.3	430	Electronic tubes, parts, and acces- sories.....	115,025	93.4	334	123,116	93.4
	Electronic tubes.....	8,334		73	25,877	32.2		Electronic tubes.....	30,000		203	85,518	35.1
	Electronic replacement parts (ex- cept tubes).....	11,150		70	25,679	43.4		Electronic replacement parts (ex- cept tubes).....	35,012		202	84,019	41.7
	Accessories (including testing equipment).....	2,509		66	24,913	10.1		Accessories (including testing equipment).....	14,496		174	77,438	18.7
	Intercommunication and sound equip- ment.....	2,161		62	23,712	9.1		Intercommunication and sound equip- ment.....	7,795		161	68,972	11.3
	Not reported in detail.....	5,677		23	6,069	93.5		Not reported in detail.....	27,722		96	30,021	92.3
	Commodities, n.e.c.....	812	2.5	(NA)	(NA)	(NA)	450	Hardware.....	215	0.2	6	1,545	13.9
975	Labor, service and rental receipts....	30	0.1	4	1,295	2.3	975	Commodities, n.e.c.....	3,146	2.6	(NA)	(NA)	(NA)
	Middle Atlantic Division All establishments (number)..... Total sales (\$1,000)..... Sales reported by commodity line, total.....												
		199,518	100.0	523	xxx	xxx							
303	Musical instruments, phonographs, records.....	2,642	1.3	17	31,417	8.4	303	Musical instruments, phonographs, records.....	322	0.8	5	7,440	4.3
400	Electrical wiring supplies, construc- tion materials.....	1,112	0.6	29	11,835	9.4	410	Electrical appliances, radio and tele- vision sets.....	4,545	11.5	26	18,512	24.6
	Interior wiring, construction ma- terials.....	99		8	4,824	2.1		Radio sets.....	369		15	10,197	3.6
	Outside construction materials.....	237		6	2,392	9.9		Television sets.....	2,335		17	12,349	13.9
	Lighting fixtures.....	15		4	1,288	1.2		Other electrical appliances, radio and television sets.....	416		(NA)	(NA)	(NA)
	Electric lamps.....	278		12	3,973	7.0		Not reported in detail.....	1,425		4	5,254	27.1
	Not reported in detail.....	483		8	2,489	19.4							
401	Generation, transmission, other ap- paratus and equipment.....	1,221	0.6	8	31,101	3.9	430	Electronic tubes, parts, and acces- sories.....	33,075	84.0	117	39,358	84.0
410	Electrical appliances, radio and tele- vision sets.....	8,064	4.0	84	55,994	14.4		Electronic tubes.....	8,970		75	30,012	29.9
	Radio sets.....	2,102		63	48,797	4.3		Electronic replacement parts (ex- cept tubes).....	10,135		77	27,762	36.5
	Television sets.....	3,983		50	43,608	9.1		Accessories (including testing equipment).....	4,881		66	25,061	19.5
	Electric kitchen equipment.....	841		4	29,212	2.9		Intercommunication and sound equip- ment.....	2,389		70	24,871	9.6
	Electrical housewares.....	64		13	31,598	0.2		Not reported in detail.....	6,700		26	8,359	80.2
	Other electrical appliances.....	448		13	33,608	1.3		Commodities, n.e.c.....	1,256	3.2	(NA)	(NA)	(NA)
	Not reported in detail.....	626		8	4,090	15.3		Labor, service and rental receipts....	160	0.4	11	955	16.8
430	Electronic tubes, parts, and acces- sories.....	179,160	89.8	523	199,518	89.8		South Atlantic Division All establishments (number)..... Total sales (\$1,000)..... Sales reported by commodity line, total.....					
	Electronic tubes.....	48,162		305	121,082	39.8							
	Electronic replacement parts (ex- cept tubes).....	38,137		299	113,054	33.7							
	Accessories (including testing equipment).....	17,442		253	106,114	16.4							
	Intercommunication and sound equip- ment.....	18,873		209	94,627	19.9							
	Not reported in detail.....	56,546		136	61,906	91.3	303	Musical instruments, phonographs, records.....	849	1.6	23	9,577	8.9

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per cent distribution	Number	Total sales, all commodity lines				Amount	Per cent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.							ELECTRONIC PARTS, EQUIPMENT DISTRIBUTORS—Con.					
	South Atlantic Division—Con.							Mountain Division—Con.					
410	Electrical appliances, radio and television sets.....	1,595	2.9	35	13,687	11.7	410	Electrical appliances, radio and television sets.....	535	5.1	11	2,955	18.1
	Radio sets.....	208		27	12,104	1.7		Radio sets.....	62		9	2,476	2.5
	Television sets.....	1,074		14	5,801	18.5		Television sets.....	230		6	2,176	10.6
	Electrical housewares.....	20		5	1,950	1.0		Other electrical appliances, radio and television sets.....	243		(NA)	(NA)	(NA)
	Other electrical appliances.....	73		4	2,267	3.2							
	Not reported in detail.....	220		5	1,245	17.7							
430	Electronic tubes, parts, and accessories.....	49,969	92.3	178	54,126	92.3	430	Electronic tubes, parts, and accessories.....	8,724	83.9	56	10,401	83.9
	Electronic tubes.....	11,524		116	43,412	26.5		Electronic tubes.....	2,371		33	6,928	34.2
	Electronic replacement parts (except tubes).....	18,624		117	43,273	43.0		Electronic replacement parts (except tubes).....	2,346		30	6,542	35.9
	Accessories (including testing equipment).....	7,796		109	42,991	18.1		Accessories (including testing equipment).....	540		29	6,590	8.2
	Intercommunication and sound equipment.....	3,725		115	42,529	8.8		Intercommunication and sound equipment.....	995		31	6,708	14.8
	Not reported in detail.....	8,300		40	9,210	90.1		Not reported in detail.....	2,472		19	3,063	80.7
	Commodities, n.e.c.....	1,472	2.7	(NA)	(NA)	(NA)	975	Commodities, n.e.c.....	542	5.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	241	0.4	18	2,680	9.0		Labor, service and rental receipts....	125	1.2	12	2,110	5.9
	East South Central Division							Pacific Division					
	All establishments (number).....77							All establishments (number).....231					
	Total sales (\$1,000).....\$16,351							Total sales (\$1,000).....\$74,837					
	Sales reported by commodity line, total.....	15,248	100.0	70	xxx	xxx		Sales reported by commodity line, total.....	71,208	100.0	211	xxx	xxx
410	Electrical appliances, radio and television sets.....	166	1.1	8	2,865	5.8	303	Musical instruments, phonographs, records.....	614	0.9	13	5,513	11.1
	Radio sets.....	19		6	2,497	0.8	400	Electrical wiring supplies, construction materials.....	323	0.5	9	5,055	6.4
	Television sets.....	147		6	1,605	9.2	401	Generation, transmission, other apparatus and equipment.....	558	0.8	6	7,837	7.1
430	Electronic tubes, parts, and accessories.....	14,847	97.4	70	15,248	97.4	410	Electrical appliances, radio and television sets.....	3,406	4.8	37	24,925	13.7
	Electronic tubes.....	3,626		46	10,704	33.9		Radio sets.....	495		28	16,585	3.0
	Electronic replacement parts (except tubes).....	5,026		42	10,879	46.2		Television sets.....	2,065		21	13,864	14.9
	Accessories (including testing equipment).....	1,093		37	9,477	11.5		Electric kitchen equipment.....	266		4	4,145	6.4
	Intercommunication and sound equipment.....	1,519		34	9,883	15.4		Electrical housewares.....	261		5	6,677	3.9
	Not reported in detail.....	3,583		19	3,657	98.0		Other electrical appliances, radio and television sets.....	90		(NA)	(NA)	(NA)
	Commodities, n.e.c.....	189	1.2	(NA)	(NA)	(NA)	430	Not reported in detail.....	229		3	5,334	4.3
975	Labor, service, and rental receipts....	46	0.3	5	209	22.0		Electronic tubes, parts and accessories.....	62,720	88.1	211	71,208	88.1
	West South Central Division							Electronic tubes.....	14,947		133	50,883	29.4
	All establishments (number).....146							Electronic replacement parts (except tubes).....	22,452		131	48,965	45.9
	Total sales (\$1,000).....\$39,501							Accessories (including testing equipment).....	6,992		119	48,627	14.4
	Sales reported by commodity line, total.....	38,076	100.0	134	xxx	xxx		Intercommunication and sound equipment.....	5,742		121	44,684	12.9
303	Musical instruments, phonographs, records.....	540	1.4	9	5,662	9.5		Not reported in detail.....	12,587		49	15,745	79.9
400	Electrical wiring supplies, construction materials.....	122	0.3	5	1,670	7.3	975	Commodities, n.e.c.....	2,874	4.0	(NA)	(NA)	(NA)
410	Electrical appliances, radio and television sets.....	671	1.8	13	9,194	7.3		Labor, service and rental receipts....	713	1.0	26	6,026	11.8
430	Electronic tubes, parts, and accessories.....	34,772	91.3	134	38,076	91.3		HARDWARE WHOLESALERS					
	Electronic tubes.....	9,139		98	32,176	28.4		New England Division					
	Electronic replacement parts (except tubes).....	12,594		97	32,077	39.3		All establishments (number).....137					
	Accessories (including testing equipment).....	5,911		91	30,630	19.3		Total sales (\$1,000).....\$76,824					
	Intercommunication and sound equipment.....	2,869		83	27,933	10.3		Sales reported by commodity line, total.....	70,436	100.0	106	xxx	xxx
	Not reported in detail.....	4,259		21	4,346	98.0	151	Paints, varnishes.....	2,014	2.9	32	31,839	6.3
	Commodities, n.e.c.....	1,644	4.3	(NA)	(NA)	(NA)	302	Kitchen utensils, miscellaneous home-ware.....	3,989	5.7	29	38,869	10.3
975	Labor, service and rental receipts....	327	0.9	14	1,408	23.2	310	Floor coverings.....	858	1.2	7	17,214	5.0
	Mountain Division						360	Automotive parts, supplies, etc.....	1,262	1.8	7	12,015	10.5
	All establishments (number).....61						400	Electrical wiring supplies, construction materials.....	635	0.9	14	12,710	5.0
	Total sales (\$1,000).....\$13,141						410	Electrical appliances, radio and television sets.....	2,832	4.0	16	31,582	9.0
	Sales reported by commodity line, total.....	10,401	100.0	56	xxx	xxx		Electric kitchen equipment.....	725		6	10,740	6.8
303	Musical instruments, phonographs, records.....	475	4.6	6	3,203	14.8		Electric home laundry equipment....	71		4	4,099	1.7
								Electric housewares.....	393		10	15,274	2.6
								Other electrical appliances, radio and television sets.....	795		(NA)	(NA)	(NA)
								Not reported in detail.....	848		4	9,667	8.8
							450	Hardware.....	43,448	61.7	106	70,436	61.7
								Builders' hardware.....	4,941		37	29,395	16.8
								Heavy hardware.....	3,917		21	18,208	21.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-71

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	HARDWARE WHOLESALERS—Con. New England Division—Con.							HARDWARE WHOLESALERS—Con. Middle Atlantic Division—Con.					
	Hardware—Con.						460	Plumbing, heating equipment, supplies.	12,694	4.0	85	108,615	11.7
	Shelf, light hardware.....	4,041		27	22,670	17.8		Boilers, radiators, convectors....	515		9	8,465	6.1
	Wire screening.....	530		23	23,499	2.3		Furnaces (warm air).....	699		9	22,535	3.1
	All other hardware.....	9,214		44	30,720	30.0		Oil burners.....	96		6	11,895	0.8
	Not reported in detail.....	20,805		44	33,150	62.8		Heating, cooking stoves, (except electric).....	491		15	33,810	1.5
460	Plumbing, heating equipment, supplies.	2,096	3.0	11	17,607	11.9		Other gas appliances, specialties..	254		6	22,130	1.1
501	Garden machinery and equipment.....	1,305	1.9	12	22,138	5.9		Fans, blowers.....	171		13	27,303	0.6
540	Metalworking machinery, equipment, (except welding).....	114	0.2	5	4,804	2.4		Plumbing fixtures, equipment.....	1,249		23	36,725	3.4
570	Industrial equipment, supplies.....	1,964	2.8	17	12,469	15.8	470	Plumbing pipe, fittings, and valves	2,969		42	32,153	9.2
	Abrasives, abrasive materials.....	678		11	8,458	8.0		Not reported in detail.....	6,250		31	36,252	17.3
	Rope, cordage, twine.....	290		14	11,102	2.6	501	Air-conditioning equipment.....	419	0.1	11	24,194	1.7
	Other industrial equipment, supplies.....	662		(NA)	(NA)	(NA)	510	Garden machinery and equipment.....	4,853	1.5	50	85,382	5.7
	Not reported in detail.....	334		1	(D)	(D)		Farm, dairy machinery.....	1,607	0.5	12	34,810	4.6
720	Iron and steel products (flat).....	441	0.6	9	8,120	5.4		Land preparation, planting, cultivating machinery and parts.....	323		4	18,011	1.8
730	Iron and steel wire, wire products....	1,486	2.1	30	25,910	5.7		Dairy farm equipment.....	155		5	21,978	0.7
	Plain wire.....	27		8	7,011	0.4		Other farm, dairy machinery.....	1,094		(NA)	(NA)	(NA)
	Galvanized and other coated wire...	31		8	4,884	0.6		Not reported in detail.....	35		1	(D)	(D)
	Nails and staples.....	968		24	22,480	4.3	530	General purpose industrial machinery, equipment.....	984	0.3	15	24,472	4.0
	Barb and twisted wire.....	29		8	12,107	0.2	540	Metalworking machinery, equipment (except welding).....	1,419	0.4	22	25,794	5.5
	Woven and welded wire fence, fence posts.....	286		12	14,246	2.0	570	Industrial equipment, supplies.....	8,097	2.6	66	87,620	9.2
	Wire rope and strand.....	33		7	7,219	0.5		Abrasives, abrasive materials.....	979		37	53,751	1.8
	Other iron and steel wire, wire products.....	39		(NA)	(NA)	(NA)		Industrial diamonds, natural, crude	13		5	1,933	0.7
	Not reported in detail.....	73		3	1,634	4.5		Industrial leather, belting, packing.....	76		15	25,655	0.3
740	Iron and steel finished products, except flat, wire, etc.....	587	0.8	8	4,346	13.5		Mechanical rubber goods.....	258		17	29,712	0.9
780	Nonferrous metals, shapes, forms, etc.	336	0.5	10	5,968	5.6		Rope, cordage, twine.....	165		35	32,292	0.5
900	Toys, games, athletic goods.....	2,299	3.3	15	29,301	7.8		Valves and fittings (except plumbing).....	161		11	10,265	1.6
953	Building material (exc. lumber).....	1,453	2.1	10	7,666	19.0		Other industrial equipment, supplies.....	3,069		(NA)	(NA)	(NA)
	Commodities, n.e.c., including labor, service and rental receipts.....	3,317	4.7	(NA)	(NA)	(NA)		Not reported in detail.....	3,376		11	14,328	23.6
	Middle Atlantic Division						720	Iron and steel products (flat).....	723	0.2	36	24,647	2.9
	All establishments (number).....674						730	Iron and steel wire, wire products....	8,664	2.7	122	114,769	7.5
	Total sales (\$1,000).....\$360,504							Plain wire.....	329		42	48,582	0.7
	Sales reported by commodity line, total.....	317,332	100.0	561	xxx	xxx		Galvanized and other coated wire...	438		45	56,277	0.8
151	Paints, varnishes.....	5,941	1.9	84	97,359	6.1		Nails and staples.....	3,363		93	98,864	3.4
300	Furniture and fixtures.....	1,753	0.6	11	19,451	9.0		Barb and twisted wire.....	255		26	41,413	0.6
301	China, glassware, crockery.....	529	0.2	28	22,879	2.3		Woven and welded wire fence, fence posts.....	1,394		48	82,083	1.7
302	Kitchen utensils, miscellaneous home-ware.....	9,842	3.1	61	124,028	7.9		Wire rope and strand.....	340		32	19,938	1.7
310	Floor coverings.....	1,073	0.3	8	22,294	4.8		Bale ties.....	340		7	13,874	2.5
360	Automotive parts, supplies, etc.....	1,530	0.5	26	54,571	2.8	740	Reinforcement mesh.....	1,552		13	30,184	5.1
	Automotive parts and accessories...	595		7	38,907	1.5		Not reported in detail.....	653		17	8,381	7.8
	Tires and tubes.....	110		6	41,686	0.3	750	Iron and steel finished products except flat, wire, etc.....	2,722	0.9	27	19,529	13.9
	Automotive tools and shop equipment	346		14	18,603	1.9	780	Iron and steel pipe, tubes.....	1,013	0.3	30	30,174	3.4
	Other automotive supplies.....	237		10	28,202	0.8	900	Nonferrous metals, shapes, forms, etc.	362	0.1	22	13,885	2.6
	Not reported in detail.....	242		5	2,201	11.0	921	Toys, games, athletic goods.....	14,362	4.5	43	96,128	14.9
400	Electrical wiring supplies, construction materials.....	2,931	0.9	71	86,096	3.4	953	Lumber (rough, dressed, finished)....	464	0.1	4	16,370	2.8
	Interior wiring, construction materials.....	838		44	51,431	1.6		Building materials (except lumber)....	2,468	0.8	30	36,166	6.8
	Outside construction materials....	117		7	19,279	0.6	975	Commodities, n.e.c.....	14,906	4.7	(NA)	(NA)	(NA)
	Lighting fixtures.....	220		20	34,204	0.6		Labor, service and rental receipts....	469	0.1	22	17,435	2.7
	Electric lamps.....	781		47	69,825	1.1		East North Central Division					
	Not reported in detail.....	975		16	12,380	7.9		All establishments (number).....375					
410	Electrical appliances, radio and television sets.....	10,913	3.4	51	95,523	11.4		Total sales (\$1,000).....\$401,184					
	Radio sets.....	448		5	14,724	3.0		Sales reported by commodity line, total.....	381,161	100.0	303	xxx	xxx
	Television sets.....	1,675		5	20,016	8.4	151	Paints, varnishes.....	9,457	2.5	59	207,880	4.5
	Electric kitchen equipment.....	1,350		18	36,864	3.7	300	Furniture and fixtures.....	5,902	1.5	12	80,729	7.3
	Electric home laundry equipment....	2,128		11	22,588	9.4	301	China, glassware, crockery.....	2,084	0.5	25	142,823	1.5
	Electric housewares.....	1,895		22	52,442	3.6	302	Kitchen utensils, miscellaneous home-ware.....	13,854	3.6	54	174,287	7.9
	Other electrical appliances.....	654		13	19,408	3.4	310	Floor coverings.....	9,056	2.4	13	92,127	9.8
	Not reported in detail.....	2,763		12	26,657	10.4	360	Automotive parts, supplies, etc.....	3,287	0.9	25	103,888	3.2
450	Hardware.....	206,594	65.1	561	317,332	65.1	400	Electrical wiring supplies, construction materials.....	14,072	3.7	72	221,814	6.3
	Builders' hardware.....	32,232		195	134,414	24.0		Interior wiring, construction materials.....	4,332		50	139,601	3.1
	Heavy hardware.....	17,177		113	90,281	19.0		Outside construction materials....	1,048		22	82,651	1.3
	Shelf, light hardware.....	31,421		180	138,435	22.7		Lighting fixtures.....	1,438		29	106,123	1.4
	Wire screening.....	5,499		95	93,105	5.9		Electric lamps.....	1,642		41	141,196	1.2
	All other hardware.....	49,845		228	143,636	34.7		Not reported in detail.....	5,612		13	71,726	7.8
	Not reported in detail.....	70,420		169	98,016	71.8							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	HARDWARE WHOLESALERS—Con.							HARDWARE WHOLESALERS—Con.					
	East North Central Division—Con.							West North Central Division—Con.					
410	Electrical appliances, radio and television sets.....	29,142	7.6	59	212,507	13.7	360	Automotive parts, supplies, accessories, tools and shop equipment.....	8,530	3.3	23	112,381	7.6
	Radio sets.....	811		24	113,796	0.7		Automotive parts and accessories....	3,763		7	45,350	8.3
	Television sets.....	7,747		23	125,437	6.2		Tires and tubes.....	1,020		9	69,710	1.5
	Electric kitchen equipment.....	5,466		32	137,633	4.0		Automotive tools and shop equipment	948		6	29,053	3.3
	Electric home laundry equipment.....	4,700		31	141,292	3.3		Other automotive supplies.....	1,063		10	57,673	1.8
	Electrical housewares.....	6,916		43	178,130	3.9		Not reported in detail.....	1,736		6	24,436	7.1
	Other electrical appliances, radio and television sets.....	1,271		22	84,264	1.5	400	Electrical wiring supplies, construction materials.....	11,160	4.4	37	168,311	6.6
	Not reported in detail.....	2,231		8	25,457	8.8		Interior wiring, construction materials.....	2,983		22	98,277	3.0
430	Electronic tubes, parts, and accessories.....	881	0.2	10	55,833	1.6		Outside construction materials.....	409		14	31,560	1.3
450	Hardware.....	192,851	50.6	303	381,161	50.6		Lighting fixtures.....	851		12	84,237	1.0
	Builders' hardware.....	30,645		110	218,401	14.0		Electric lamps.....	1,599		17	88,838	1.8
	Heavy hardware.....	14,996		52	185,295	8.1	410	Not reported in detail.....	5,318		13	69,573	7.6
	Shelf, light hardware.....	16,294		79	138,911	11.7		Electrical appliances, radio and television sets.....	14,726	5.8	35	156,676	9.4
	Wire screening.....	1,336		48	138,842	1.0		Radio sets.....	218		12	77,075	0.3
	All other hardware.....	37,646		106	177,474	21.2		Television sets.....	400		4	10,104	4.0
	Not reported in detail.....	91,934		118	128,524	71.5		Electric kitchen equipment.....	665		12	77,779	0.9
460	Plumbing, heating equipment, supplies. Boilers, radiators, convectors.....	15,117	4.0	62	212,743	7.1		Electric home laundry equipment....	290		9	74,464	0.4
	Furnaces (warm air).....	347		9	40,956	0.8		Electrical housewares.....	6,340		21	96,378	6.6
	Oil burners.....	929		11	42,109	2.2		Other electrical appliances.....	385		12	58,363	0.7
	Heating, cooking stoves, (except electric).....	420		9	48,097	0.9	450	Not reported in detail.....	6,428		11	57,415	11.2
	Other gas appliances, specialties..	653		19	74,661	0.9		Hardware.....	117,922	46.0	119	256,099	46.0
	Fans, blowers.....	253		8	49,032	0.5		Builders' hardware.....	16,528		52	168,182	9.8
	Plumbing fixtures, equipment.....	217		12	37,182	0.6		Heavy hardware.....	12,031		30	114,383	10.5
	Plumbing pipe, fittings, and valves	4,444		34	128,662	3.5		Shelf, light hardware.....	20,022		45	149,640	13.4
	Not reported in detail.....	4,501		44	144,204	3.1		Wire screening.....	1,150		26	85,932	1.3
		3,353		13	47,639	7.0		All other hardware.....	20,853		48	137,515	15.2
501	Garden machinery and equipment.....	7,996	2.1	52	196,161	4.1	460	Not reported in detail.....	47,338		44	77,421	61.1
510	Farm, dairy machinery.....	1,685	0.4	15	42,822	3.9		Plumbing, heating equipment, supplies. Furnaces (warm air).....	16,316	6.4	37	170,931	9.5
530	General purpose industrial machinery, equipment.....	4,368	1.1	10	23,617	18.5		Oil burners.....	509		8	48,680	1.0
570	Industrial equipment, supplies.....	17,138	4.5	45	160,562	10.7		Heating, cooking stoves (except electric).....	562		4	32,839	-1.7
	Abrasives, abrasive materials.....	3,453		29	102,642	3.4		Fans, blowers.....	1,348		12	97,855	1.4
	Industrial leather, belting, packing.....	71		15	67,936	0.1		Plumbing fixtures, equipment.....	192		7	18,210	1.1
	Mechanical rubber goods.....	450		20	73,737	0.6		Plumbing pipe, fittings, and valves	4,131		12	92,439	4.5
	Rope, cordage, twine.....	391		22	63,834	0.6		Other plumbing, heating equipment, supplies.....	1,450		16	76,011	1.9
	Valves and fittings (except plumbing).....	375		11	40,024	0.9	470	Not reported in detail.....	7,920		(NA)	59,099	13.4
	Other industrial equipment, supplies.....	10,351		(NA)	(NA)	(NA)		Air-conditioning equipment.....	931	0.4	14	75,303	1.2
	Not reported in detail.....	2,047		5	13,925	14.7		Room air conditioners under 2 hp...	338		8	46,756	0.7
720	Iron and steel products (flat).....	3,157	0.8	21	69,319	4.6		Other air-conditioning equipment...	386		(NA)	(NA)	(NA)
730	Iron and steel wire, wire products....	8,249	2.2	65	164,794	5.0		Not reported in detail.....	207		4	20,408	1.0
	Plain wire.....	344		31	99,823	0.3	501	Garden machinery and equipment.....	4,296	1.7	23	103,290	4.2
	Galvanized and other coated wire...	568		36	102,664	0.6	510	Farm, dairy machinery.....	2,382	0.9	11	52,497	4.5
	Nails and staples.....	3,592		53	145,599	2.5	530	General purpose industry machinery, equipment.....	492	0.2	8	8,721	5.6
	Barb and twisted wire.....	543		33	127,962	0.4	570	Industrial equipment, supplies.....	3,118	1.2	21	58,356	5.3
	Woven and welded wire fence, fence posts.....	1,041		35	128,774	0.8		Abrasives, abrasive materials.....	704		9	31,125	2.3
	Wire rope and strand.....	413		28	109,875	0.4		Mechanical rubber goods.....	10		5	6,493	0.2
	Bale ties.....	70		10	39,566	0.2		Rope, cordage, twine.....	110		12	12,633	0.9
	Reinforcement mesh.....	298		15	63,709	0.5		Other industrial equipment, supplies.....	1,388		(NA)	(NA)	(NA)
	Not reported in detail.....	1,380		7	18,410	7.5	720	Not reported in detail.....	906		3	12,461	7.3
740	Iron and steel finished products except flat, wire, etc.....	1,958	0.5	20	33,912	5.8	730	Iron and steel products (flat).....	503	0.2	12	46,760	1.1
750	Iron and steel pipe, tubes.....	1,254	0.3	25	85,625	1.5		Iron and steel wire, wire products....	7,589	3.0	37	124,579	6.1
780	Nonferrous metals, shapes, forms, etc.	554	0.1	8	36,590	1.5		Plain wire.....	169		17	81,431	0.2
900	Toys, games, athletic goods.....	22,145	5.8	44	208,033	10.6		Galvanized and other coated wire...	394		19	84,254	0.5
921	Lumber (rough, dressed, finished)....	664	0.2	7	21,266	3.1		Nails and staples.....	3,146		27	101,011	3.1
953	Building materials (except lumber)....	1,244	0.3	16	57,376	2.2		Barb and twisted wire.....	515		17	85,417	0.6
975	Commodities, n.e.c.....	14,300	3.8	(NA)	(NA)	(NA)		Woven and welded wire fence, fence posts.....	1,260		18	89,385	1.4
	Labor, service and rental receipts....	746	0.2	25	48,234	1.5		Wire rope and strand.....	153		15	78,245	0.2
								Bale ties.....	175		11	51,102	0.3
								Reinforcement mesh.....	69		5	3,300	2.1
								Not reported in detail.....	1,708		8	22,993	7.4
	West North Central Division						750	Iron and steel pipe, tubes.....	576	0.2	13	43,598	1.3
	All establishments (number).....144						890	Jewelry, silverware, trophies.....	649	0.3	7	31,276	2.1
	Total sales (\$1,000).....\$267,789						900	Toys, games, athletic goods.....	21,070	8.2	37	188,069	11.2
	Sales reported by commodity line, total.....	256,099	100.0	119	xxx	xxx		Commodities, n.e.c., including labor, service and rental receipts.....	5,492	2.1	(NA)	(NA)	(NA)
151	Paints, varnishes.....	8,224	3.2	38	184,461	4.5							
300	Furniture and fixtures.....	3,325	1.3	10	85,511	3.9		South Atlantic Division					
301	China, glassware, crockery.....	3,771	1.5	19	97,450	3.9		All establishments (number).....239					
302	Kitchen utensils, miscellaneous home-ware.....	19,976	7.8	39	174,283	11.5		Total sales (\$1,000).....\$221,475					
330	Floor coverings.....	5,051	2.0	17	132,652	3.8		Sales reported by commodity line, total.....	211,741	100.0	204	xxx	xxx

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-73

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	HARDWARE WHOLESALERS—Con. South Atlantic Division—Con.							HARDWARE WHOLESALERS—Con. South Atlantic Division—Con.					
151	Paints, varnishes.....	6,465	3.1	84	133,413	4.8		Iron and steel wire, wire products— Con.					
166	Wallboard.....	597	0.3	13	21,283	2.8		Barb and twisted wire.....	648		63	109,890	0.6
300	Furniture and fixtures.....	1,652	0.8	20	49,437	3.3		Woven and welded wire fence, fence posts.....	1,979		69	116,952	1.7
301	China, glassware, crockery.....	956	0.5	30	60,363	1.6		Wire rope and strand.....	326		30	63,229	0.5
302	Kitchen utensils, miscellaneous home- wares.....	5,193	2.5	72	119,262	4.4		Bale ties.....	124		28	57,884	0.2
310	Floor coverings.....	5,062	2.4	30	65,384	7.7		Reinforcement mesh.....	300		21	43,044	0.7
360	Automotive parts, supplies, etc.....	1,264	0.6	21	43,818	2.9		Not reported in detail.....	855		10	12,959	6.6
	Automotive parts and accessories...	288		8	7,203	4.0	740	Iron and steel finished products ex- cept flat, wire, etc.....	1,930	0.9	16	27,130	7.1
	Tires and tubes.....	146		7	15,594	0.9		Iron and steel pipe, tubes.....	1,964	0.9	49	94,301	2.1
	Automotive tools and shop equipment	145		7	9,168	1.6	750	Nonferrous metals, shapes, forms, etc.	319	0.2	19	32,386	1.0
	Other automotive supplies.....	271		10	23,052	1.2	780	Toys, games, athletic goods.....	9,156	4.3	77	133,265	6.9
	Not reported in detail.....	414		2	(D)	(D)	900	Building materials (except lumber)...	3,099	1.5	29	44,820	6.9
400	Electrical wiring supplies, construc- tion materials.....	4,756	2.2	61	94,966	5.0	953	Commodities, n.e.c., including labor, service and rental receipts.....	10,690	5.0	(NA)	(NA)	(NA)
	Interior wiring, construction ma- terials.....	1,878		42	68,493	2.7		East South Central Division					
	Outside construction materials.....	522		21	32,822	1.6		All establishments (number).....89					
	Lighting fixtures.....	634		20	43,460	1.5		Total sales (\$1,000).....\$224,224					
	Electric lamps.....	693		43	74,894	0.9		Sales reported by commodity line, total.....	182,420	100.0	73	xxx	xxx
	Not reported in detail.....	1,029		9	13,506	7.6		Paints, varnishes.....	2,660	1.5	30	90,263	2.9
410	Electrical appliances, radio and tele- vision sets.....	11,421	5.4	80	127,629	8.9		Wrapping paper and paper products....	628	0.3	10	53,655	1.2
	Radio sets.....	465		21	43,503	1.1	151	Wallboard.....	166	0.3	10	34,532	1.4
	Television sets.....	2,339		17	40,890	5.7	165	Furniture and fixtures.....	900	0.8	17	135,510	3.8
	Electric kitchen equipment.....	3,289		37	72,644	4.5	166	China, glassware, crockery.....	5,139	2.8	22	134,719	2.2
	Electric home laundry equipment....	581		19	48,411	1.2	300	Kitchen utensils, miscellaneous home- wares.....	2,993	1.6	29		
	Electrical housewares.....	2,835		62	106,761	1.0	301	Floor coverings.....	11,504	6.3	22	153,604	7.5
	Other electrical appliances.....	560		32	54,867	1.0	302		3,110	1.7	19	137,894	2.3
	Not reported in detail.....	1,352		11	15,297	8.8	360	Automotive parts, supplies, etc.....	2,515	1.4	22	143,532	1.8
450	Hardware.....	117,021	55.3	204	211,741	55.3		Automotive parts and accessories...	460		10	65,472	0.7
	Builders' hardware.....	11,789		100	136,507	8.6	310	Tires and tubes.....	1,042		11	125,039	0.8
	Heavy hardware.....	11,594		72	113,747	10.2		Automotive tools and shop equipment	204		5	34,925	0.6
	Shelf, light hardware.....	19,327		85	130,001	14.9		Other automotive supplies.....	74		5	35,845	0.2
	Wire screening.....	2,631		77	125,417	2.1		Not reported in detail.....	735		5	15,756	4.7
	All other hardware.....	24,017		98	127,825	18.8	400	Electrical wiring supplies, construc- tion materials.....	6,955	3.8	35	96,760	7.2
	Not reported in detail.....	47,663		69	67,011	71.1		Interior wiring, construction ma- terials.....	3,532		22	74,547	4.7
460	Plumbing, heating equipment and supplies.....	10,926	5.2	82	119,867	9.1		Outside construction materials.....	1,241		11	68,423	1.8
	Boilers, radiators, convectors.....	408		7	21,690	1.9		Lighting fixtures.....	830		13	69,363	1.2
	Furnaces (warm air).....	553		16	43,784	1.3		Electric lights.....	735		20	73,500	1.0
	Oil burners.....	146		6	19,514	0.7		Not reported in detail.....	617		10	20,926	2.9
	Heating, cooking stoves (except electric).....	2,254		48	82,086	2.7	410	Electrical appliances, radio and tele- vision sets.....	23,106	12.7	36	166,746	13.9
	Other gas appliances, specialties..	165		17	45,677	0.4		Radio sets.....	397		13	73,037	0.5
	Fans, blowers.....	314		25	47,424	0.7		Television sets.....	5,438		12	79,101	6.9
	Plumbing fixtures, equipment.....	1,829		26	47,320	3.9		Electric kitchen equipment.....	4,706		13	75,933	6.2
	Plumbing pipe, fittings and valves.	1,798		43	73,086	2.5		Electric home laundry equipment....	1,379		12	75,126	1.8
	Not reported in detail.....	3,459		18	20,054	17.2		Electrical housewares.....	1,638		23	82,997	2.0
470	Air-conditioning equipment.....	604	0.3	17	41,239	1.5		Other electrical appliances.....	6,931		16	109,011	6.4
501	Garden machinery and equipment.....	2,612	1.2	66	113,416	2.3		Not reported in detail.....	2,617		7	21,896	12.0
510	Farm, dairy machinery.....	1,367	0.6	35	60,268	2.3	430	Electronic tubes, parts and accessories.....	365	0.2	6	64,245	0.6
	Tractors and equipment (farm).....	52		5	7,591	0.7		Hardware.....	58,033	31.8	73	182,420	31.8
	Land preparation, planting, culti- vating machinery and parts.....	767		21	45,725	1.7		Builders' hardware.....	15,125		32	133,235	11.4
	Irrigation equipment.....	205		5	18,228	1.1	450	Heavy hardware.....	3,324		27	78,583	4.2
	Other farm, dairy machinery.....	305		(NA)	(NA)	(NA)		Shelf, light hardware.....	3,548		27	79,838	4.4
	Not reported in detail.....	38		3	1,669	2.3		Wire screening.....	551		25	78,277	0.7
530	General purpose industrial machinery, equipment.....	1,339	0.6	10	27,236	4.9		All other hardware.....	6,815		29	104,098	6.5
560	Special industry machinery, equipment.	242	0.1	5	15,466	1.6		Not reported in detail.....	28,670		30	50,101	57.2
570	Industrial equipment, supplies.....	3,594	1.7	42	72,828	4.9	460	Plumbing, heating equipment, supplies.	12,417	6.8	34	152,819	8.1
	Abrasives, abrasive materials.....	479		31	60,249	0.8		Furnaces (warm air).....	125		7	25,130	0.5
	Industrial leather, belting, packing.....	264		12	23,212	1.1		Heating, cooking stoves (except electric).....	1,203		14	70,083	1.7
	Mechanical rubber goods.....	107		15	32,257	0.3		Fans, blowers.....	74		7	38,325	0.2
	Rope, cordage, twine.....	382		33	53,336	0.7		Plumbing fixtures, equipment.....	6,583		19	127,178	5.2
	Valves and fittings (except plumbing).....	157		15	32,577	0.5		Plumbing pipe, fittings and valves.	2,420		16	66,958	3.6
	Other industrial equipment, supplies.....	1,194		(NA)	(NA)	(NA)		Other plumbing, heating equip- ment, supplies.....	319		(NA)	(NA)	(NA)
	Not reported in detail.....	1,011		2	(D)	(D)		Not reported in detail.....	1,693		10	24,219	7.0
720	Iron and steel products (flat).....	1,125	0.5	39	69,292	1.6	470	Air-conditioning equipment.....	1,662	0.9	19	81,702	2.0
730	Iron and steel wire, wire products....	8,387	4.0	88	135,090	6.2		Room air conditioners, under 2 hp..	1,252		14	72,533	1.7
	Plain wire.....	182		35	76,071	0.2		Other air-conditioning equipment....	238		(NA)	(NA)	(NA)
	Galvanized and other coated wire...	308		47	83,687	0.4		Not reported in detail.....	172		5	9,169	1.9
	Nails and staples.....	3,665		75	117,456	3.1	501	Garden machinery and equipment.....	2,100	1.2	21	75,369	2.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	HARDWARE WHOLESALERS—Con.							HARDWARE WHOLESALERS—Con.					
	East South Central Division—Con.							West South Central Division—Con.					
510	Farm, dairy machinery.....	2,798	1.5	19	63,178	4.4	450	Hardware.....	85,047	52.4	131	162,168	52.4
	Tractors and equipment (farm).....	457		5	46,450	1.0		Builders' hardware.....	11,900		65	121,489	9.8
	Harvesting machinery and equipment.....	295		4	46,375	0.6		Heavy hardware.....	11,307		48	102,942	11.0
	Land preparation, planting, culti- vating machinery, and parts.....	1,181		10	54,796	2.2		Shelf, light hardware.....	11,755		54	101,180	11.6
	Other farm, dairy machinery.....	717		(NA)	(NA)	(NA)		Wire screening.....	1,037		35	87,285	1.2
	Not reported in detail.....	148		3	5,633	2.6		All other hardware.....	24,410		57	103,897	23.5
								Not reported in detail.....	24,638		38	31,347	78.6
530	General purpose industrial machinery, equipment.....	453	0.2	6	31,396	1.4	460	Plumbing, heating equipment, supplies, electric, cooking stoves (except electric).....	7,074	4.4	56	95,527	7.4
540	Metalworking machinery, equipment (ex- cept welding).....	555	0.3	6	33,794	1.6		Other gas appliances, specialties..	1,569		28	60,314	2.6
								Fans, blowers.....	394		9	29,710	1.3
570	Industrial equipment, supplies.....	3,724	2.0	24	74,261	5.0		Plumbing fixtures, equipment.....	221		9	19,353	1.1
	Abrasives, abrasive materials.....	634		14	63,643	1.0		Plumbing pipe, fittings and valves..	1,319		19	42,456	3.1
	Industrial leather, belting, packing.....	95		6	53,943	0.2		Other plumbing, heating equipment, supplies.....	1,206		28	41,169	2.9
	Mechanical rubber goods.....	674		8	52,249	1.3		Not reported in detail.....	319		(NA)	(NA)	(NA)
	Rope, cordage, twine.....	289		15	64,997	0.4			2,046		13	21,078	9.7
	Valves and fittings (except plumbing).....	788		9	40,841	1.9	470	Air-conditioning equipment.....	1,776	1.1	21	77,097	2.3
	Miscellaneous industrial equip- ment supplies.....	466		7	30,053	1.6		Room air conditioners under 2 hp... Other air-conditioning equipment...	595		17	40,355	1.5
	Not reported in detail.....	778		5	7,933	9.8		Not reported in detail.....	932		(NA)	(NA)	(NA)
									249		2	(D)	(D)
720	Iron and steel products (flat).....	1,460	0.8	25	83,817	1.7	501	Garden machinery and equipment.....	1,707	1.1	30	79,524	2.1
730	Iron and steel wire, wire products....	4,709	2.6	31	89,125	5.3	510	Farm, dairy machinery.....	890	0.5	16	34,827	2.6
	Plain wire.....	80		14	58,297	0.1		Land preparation, planting, culti- vating machinery and parts.....	411		13	31,884	1.3
	Galvanized and other coated wire...	292		18	73,812	0.4		Irrigation equipment.....	152		4	9,998	1.5
	Nails and staples.....	1,508		24	76,439	2.0		Other farm dairy machinery.....	327		5	11,521	2.8
	Barb and twisted wire.....	477		22	75,473	0.6	570	Industrial equipment, supplies.....	6,758	4.2	27	73,353	9.2
	Woven and welded wire fence, fence posts.....	976		23	75,930	1.3		Abrasives, abrasive materials.....	581		15	61,382	0.9
	Wire rope and strand.....	270		11	52,163	0.5		Mechanical rubber goods.....	571		9	42,204	1.4
	Bale ties.....	203		15	71,253	0.3		Rope, cordage, twine.....	1,091		25	72,004	1.5
	Reinforcement mesh.....	28		8	37,017	0.1		Valves and fittings (except plumbing).....	3,465		8	38,005	9.1
	Not reported in detail.....	875		7	12,686	6.9		Other industrial equipment, supplies.....	1,030		(NA)	(NA)	(NA)
								Not reported in detail.....	20		1	(D)	(D)
750	Iron and steel pipe, tubes.....	3,266	1.8	22	83,203	3.9	720	Iron and steel products (flat).....	2,257	1.4	29	58,350	3.9
900	Toys, games, athletic goods.....	18,370	10.1	24	146,647	12.5							
953	Building materials (except lumber)....	4,585	2.5	23	80,777	5.7	730	Iron and steel wire, wire products....	6,248	3.9	42	99,147	6.3
	Commodities, n.e.c.....	8,366	4.6	(NA)	(NA)	(NA)		Plain wire.....	74		16	62,911	0.1
975	Labor, service and rental receipts....	447	0.2	6	56,297	0.8		Galvanized and other coated wire...	147		21	70,824	0.2
								Nails and staples.....	2,338		32	87,364	2.7
								Barb and twisted wire.....	701		25	79,375	0.9
								Woven and welded wire fence, fence posts.....	1,225		27	82,908	1.5
								Wire rope and strand.....	217		8	45,643	0.5
								Bale ties.....	153		13	58,045	0.3
								Reinforcement mesh.....	491		8	43,945	1.1
								Not reported in detail.....	902		7	10,792	8.4
151	Paints, varnishes.....	2,286	1.4	49	105,720	2.2	740	Iron and steel finished products ex- cept flat, wire, etc.....	3,830	2.4	12	47,679	8.0
166	Wallboard.....	170	0.1	4	6,560	2.6		Iron and steel pipe, tubes.....	5,265	3.2	39	95,528	5.5
300	Furniture and fixtures.....	1,551	1.0	12	33,089	4.7	750	Toys, games, athletic goods.....	6,543	4.0	33	114,145	5.7
301	China, glassware, crockery.....	540	0.3	15	37,022	1.5	900	Building materials (except lumber)...	349	0.2	11	16,098	2.2
302	Kitchen utensils, miscellaneous home- wares.....	7,850	4.8	42	108,689	7.2	953	Commodities, n.e.c.....	5,713	3.5	(NA)	(NA)	(NA)
310	Floor coverings.....	2,646	1.6	19	48,704	5.4		Labor, service and rental receipts....	192	0.1	5	11,861	1.6
360	Automotive parts, supplies, etc.....	2,722	1.7	17	69,541	3.9							
	Automotive parts and accessories...	1,916		8	22,615	8.5							
	Tires and tubes.....	310		13	55,589	0.6							
	Automotive tools and shop equipment	199		5	17,081	1.2							
	Other automotive supplies.....	148		4	10,798	1.4							
	Not reported in detail.....	149		2	(D)	(D)							
400	Electrical wiring supplies, construc- tion materials.....	1,881	1.2	46	82,847	2.3							
	Interior wiring, construction materials.....	798		27	47,679	1.7	151	Paints, varnishes.....	827	1.2	20	29,295	2.8
	Outside construction materials....	221		12	27,329	0.8	240	Dry goods, notions.....	350	0.5	4	18,392	1.9
	Lighting fixtures.....	198		9	19,134	1.0	301	China, glassware, crockery.....	1,017	1.4	12	29,220	3.5
	Electric lamps.....	486		30	61,649	0.8	302	Kitchen utensils, miscellaneous home- wares.....	1,697	2.4	16	31,769	5.3
	Not reported in detail.....	178		10	17,869	1.0	310	Floor coverings.....	755	1.1	5	21,186	3.6
410	Electrical appliances, radio and tele- vision sets.....	7,464	4.6	34	101,579	7.3	360	Automotive parts, supplies, etc.....	1,829	2.6	11	22,005	8.3
	Radio sets.....	223		13	36,436	0.6	400	Electrical wiring supplies, construc- tion materials.....	282	0.4	11	13,001	2.2
	Television sets.....	1,446		8	31,609	4.6	410	Electrical appliances, radio and tele- vision sets.....	5,791	8.2	17	44,856	12.9
							430	Electronic tubes, parts, and accessories.....	465	0.7	6	27,080	1.7
	Electric kitchen equipment.....	1,639		12	37,152	4.4							
	Electric home laundry equipment....	610		8	31,380	1.9							
	Electrical housewares.....	1,885		27	78,565	2.4	450	Hardware.....	34,654	49.3	46	70,269	49.3
	Other electrical appliances.....	1,311		16	37,607	3.5	460	Plumbing, heating equipment, supplies, boilers, radiators, convectors....	2,479	3.5	21	33,910	7.3
	Not reported in detail.....	350		2	(D)	(D)		Furnaces (warm air).....	20		4	7,879	0.3
430	Electronic tubes, parts, and accessories.....	1,409	0.9	5	46,778	3.0		Heating, cooking stoves (except electric).....	517		7	12,537	4.1
									141		8	17,270	0.8

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-75

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)				(\$1,000) (1)	(2)	(3)	(4)	
	HARDWARE WHOLESALERS—Con.							HARDWARE WHOLESALERS—Con.					
	Mountain Division—Con.							Pacific Division—Con.					
	Plumbing, heating equipment, supplies—Con.						450	Hardware.....	113,858	52.4	225	217,189	52.4
	Other gas appliances, specialties..	56		5	11,515	0.5		Builders' hardware.....	38,362		95	175,861	21.8
	Plumbing fixtures, equipment.....	715		6	9,404	7.6		Heavy hardware.....	11,810		43	104,924	11.3
	Plumbing pipe, fittings and valves.	410		13	19,573	2.1		Shelf, light hardware.....	15,354		61	118,772	12.9
	Other plumbing, heating equipment, supplies.....	6		(NA)	(NA)			Wire screening.....	1,513		31	93,211	1.6
	Not reported in detail.....	614		6	10,764	5.7		All other hardware.....	32,419		91	152,409	21.3
								Not reported in detail.....	14,400		62	19,781	72.8
501	Garden machinery and equipment.....	333	0.5	11	14,059	2.4	460	Plumbing, heating equipment, supplies.	8,771	4.0	54	124,369	7.1
510	Farm, dairy machinery.....	228	0.3	7	7,730	2.9		Heating, cooking stoves (except electric).....	250		7	25,048	1.0
530	General purpose industrial machinery, equipment.....	239	0.3	7	11,443	2.1		Plumbing fixtures, equipment.....	1,636		23	70,488	2.3
540	Metalworking machinery, equipment, (except welding).....	103	0.1	5	11,957	0.9		Plumbing pipe, fittings and valves.	3,387		37	96,534	3.5
550	Welding machinery, equipment, supplies	211	0.3	9	11,671	1.8		Other plumbing, heating equipment, supplies.....	629		(NA)	(NA)	(NA)
								Not reported in detail.....	2,869		15	24,834	11.6
570	Industrial equipment, supplies.....	1,705	2.4	14	21,527	7.9	501	Garden machinery and equipment.....	1,907	0.9	24	82,032	2.3
	Abrasives, abrasive materials.....	137		8	13,533	1.0	510	Farm, dairy machinery, parts.....	565	0.3	11	29,198	1.9
	Mechanical rubber goods.....	284		7	16,019	1.8	540	Metalworking machinery, equipment (except welding).....	285	0.1	6	25,899	1.1
	Rope, cordage, twine.....	82		10	14,125	0.6		Special industry machinery, equipment.	606	0.3	7	8,473	7.2
	Valves and fittings (except plumbing).....	169		4	7,491	2.3	560	Industrial equipment, supplies.....	4,235	1.9	42	86,022	4.9
	Other industrial equipment, supplies.....	209		(NA)	(NA)		570	Abrasives, abrasive materials.....	862		27	61,073	1.4
	Not reported in detail.....	24		1	(D)	(D)		Industrial leather, belting, packing.....	54		6	12,280	0.4
720	Iron and steel products (flat).....	944	1.3	13	22,024	4.3		Mechanical rubber goods.....	316		12	27,106	1.2
730	Iron and steel wire, wire products....	1,757	2.5	20	25,229	7.0		Rope, cordage, twine.....	758		31	78,149	1.0
	Plain wire.....	90		14	23,241	0.4		Valves and fittings (except plumbing).....	392		12	26,017	1.5
	Galvanized and other coated wire....	71		10	21,212	0.3		Miscellaneous industrial equipment, supplies.....	1,505		16	40,052	3.8
	Nails and staples.....	880		15	23,124	3.8		Not reported in detail.....	348		6	2,757	12.6
	Barb and twisted wire.....	92		14	20,657	0.4	720	Iron and steel products (flat).....	3,233	1.5	28	97,571	3.3
	Woven and welded wire fence, fence posts.....	170		14	21,177	0.8	730	Iron and steel wire, wire products....	8,177	3.8	56	120,243	6.8
	Bale ties.....	61		8	12,872	0.5		Plain wire.....	1,344		22	85,372	1.6
	Reinforcement mesh.....	377		(NA)	(NA)			Galvanized and other coated wire....	478		21	82,554	0.6
	Not reported in detail.....	16		2	(D)	(D)		Nails and staples.....	3,524		42	110,000	3.2
740	Iron and steel finished products except flat, wire, etc.....	857	1.2	11	18,228	4.7		Barb and twisted wire.....	466		19	84,338	0.6
750	Iron and steel pipe, tubes.....	582	0.8	13	16,910	3.4		Woven and welded wire fence, fence posts.....	1,035		22	92,961	1.1
770	Stainless steel.....	97	0.1	4	7,489	1.3		Wire rope and strand.....	642		26	83,262	0.8
780	Nonferrous metals, shapes, forms, etc.	187	0.3	7	16,220	1.2		Other iron and steel wire, wire products.....	205		(NA)	(NA)	(NA)
884	Petroleum and products.....	299	0.4	4	4,200	7.1		Not reported in detail.....	483		10	8,436	5.7
900	Toys, games, athletic goods.....	5,218	7.4	16	43,050	12.1	740	Iron and steel finished products except flat, wire, etc.....	3,112	1.4	19	79,722	3.9
953	Building materials (except lumber)...	297	0.4	8	16,079	1.8	750	Iron and steel pipe, tubes.....	2,247	1.0	23	89,415	2.5
	Commodities, n.e.c., including labor, service and rental receipts.....	7,066	10.1	(NA)	(NA)	(NA)	770	Stainless steel.....	465	0.2	9	35,092	1.3
							780	Nonferrous metals, shapes, forms, etc.	1,173	0.5	16	57,218	2.1
151	Paints, varnishes.....	4,687	2.2	50	96,810	4.8	882	Fertilizer, fertilizer materials.....	400	0.2	1	3,493	11.5
300	Furniture and fixtures.....	541	0.2	8	47,987	1.1	884	Petroleum and products.....	916	0.4	6	11,900	7.7
301	China, glassware, crockery.....	1,238	0.6	14	60,087	2.1	900	Toys, games, athletic goods.....	19,949	9.2	40	142,285	14.0
302	Kitchen utensils, miscellaneous home-ware.....	14,091	6.5	37	121,385	11.6	953	Building materials (except lumber)...	1,216	0.6	12	50,854	2.4
310	Floor coverings.....	864	0.4	8	51,452	1.7		Commodities, n.e.c., including labor, service and rental receipts.....	7,555	3.5	(NA)	(NA)	(NA)
360	Automotive parts, supplies, etc.....	3,015	1.4	29	95,501	3.2		PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS					
	Automotive parts and accessories....	332		18	51,848	0.6		New England Division					
	Tires and tubes.....	399		10	45,375	0.9		All establishments (number).....	421				
	Automotive tools and shop equipment.....	503		9	26,443	1.9		Total sales (\$1,000).....	\$190,896				
	Other automotive supplies.....	840		7	12,457	6.7		Sales reported by commodity line, total.....	179,228	100.0	384	xxx	xxx
	Not reported in detail.....	941		6	22,328	4.2	151	Paints, varnishes.....	569	0.3	15	11,459	5.0
400	Electrical wiring supplies, construction materials.....	5,418	2.5	44	113,161	4.8	166	Wallboard.....	405	0.2	5	8,754	4.6
	Interior wiring, construction materials.....	1,975		27	80,803	2.4	400	Electrical wiring supplies, construction materials.....	1,695	0.9	23	22,475	7.5
	Outside construction materials.....	335		13	41,477	0.8	401	Generation, transmission, other apparatus and equipment.....	433	0.2	5	4,033	10.7
	Lighting fixtures.....	212		15	45,993	0.5	410	Electrical appliances, radio and television sets.....	1,944	1.1	49	37,382	5.2
	Electric lamps.....	823		23	72,765	1.1		Electric kitchen equipment.....	1,173		39	27,352	4.3
	Not reported in detail.....	2,073		12	24,970	8.3		Electric home laundry equipment....	74		11	7,469	1.0
410	Electrical appliances, radio and television sets.....	8,665	4.0	28	106,963	8.1		Electrical housewares.....	25		5	3,773	0.7
	Radio sets.....	130		8	38,098	0.3		Other electrical appliances, radio and television sets.....	221		(NA)	(NA)	(NA)
	Television sets.....	741		5	24,514	3.0		Not reported in detail.....	451		6	8,158	5.5
	Electric kitchen equipment.....	1,056		13	48,550	2.2	450	Hardware.....	2,885	1.6	28	23,846	12.1
	Electric home laundry equipment....	417		7	36,307	1.1	460	Plumbing, heating equipment, supplies.	156,327	87.2	384	179,228	87.2
	Electrical housewares.....	3,763		17	77,686	4.8							
	Other electrical appliances.....	846		12	60,760	1.4							
	Not reported in detail.....	1,712		8	25,033	6.8							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con. New England Division—Con.							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con. Middle Atlantic Division—Con.					
	Plumbing, heating equipment, supplies—Con.						570	Industrial equipment, supplies.....	18,155	3.3	91	97,873	18.5
	Boilers, radiators, convectors.....	30,781		227	108,987	28.2		Abrasives, abrasive materials.....	200		10	17,373	1.2
	Furnaces (warm air).....	6,768		148	69,492	9.7		Industrial leather, belting, packing.....	25		9	13,458	0.2
	Oil burners.....	6,057		179	90,608	6.7		Mechanical rubber goods.....	210		14	16,891	1.2
	Heating, cooking stoves (except electric).....	3,884		20	12,047	32.2		Rope, cordage, twine.....	41		7	7,804	0.5
	Other gas appliances, specialties..	3,789		72	40,212	9.4		Valves and fittings (except plumbing).....	5,764		57	53,482	10.8
	Fans, blowers.....	858		64	38,574	2.2		Other industrial equipment, supplies	4,163		(NA)	(NA)	(NA)
	Plumbing fixtures, equipment.....	33,090		204	101,611	32.6		Not reported in detail.....	7,752		27	39,603	19.6
	Plumbing pipe, fittings, and valves	29,774		220	105,514	28.2							
	Not reported in detail.....	41,326		93	50,502	81.8	590	Commercial refrigeration equipment....	1,020	0.2	33	39,415	2.6
470	Air-conditioning equipment.....	798	0.4	28	15,606	5.1	591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	786	0.1	10	4,992	15.7
	Room air conditioners, under 2 hp..	59		13	8,150	0.7	720	Iron and steel products (flat).....	1,909	0.3	42	47,100	4.1
	Self-contained air conditioners, 2 hp and over.....	91		11	6,140	1.5	730	Iron and steel wire, wire products....	839	0.2	30	24,682	3.4
	Other air-conditioning equipment....	250		9	6,168	4.1		Plain wire.....	32		9	8,310	0.4
	Not reported in detail.....	398		4	2,233	17.8		Nails and staples.....	269		21	12,857	2.1
570	Industrial equipment, supplies.....	3,303	1.8	42	27,862	11.9		Woven and welded wire fence, fence posts.....	139		9	9,171	1.5
	Abrasives, abrasive materials.....	153		7	5,535	2.8		Wire rope and strand.....	77		9	11,781	0.7
	Industrial leather, belting, packing.....	34		4	3,657	0.9		Other iron and steel wire products.	33		(NA)	(NA)	(NA)
	Mechanical rubber goods.....	42		7	4,019	1.0		Not reported in detail.....	289		4	4,773	6.1
	Valves and fittings (except plumbing).....	1,927		34	24,578	7.8	740	Iron and steel finished products ex- cept flat, wire, etc.....	553	0.1	11	8,511	6.5
	Other industrial equipment, supplies.....	942		(NA)	(NA)	(NA)	750	Iron and steel pipe, tubes.....	10,229	1.8	133	106,279	9.6
	Not reported in detail.....	205		3	840	24.4	780	Nonferrous metals, shapes, forms, etc.	4,100	0.7	60	50,901	8.1
591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	320	0.2	5	5,081	6.3	953	Building materials (except lumber)....	1,150	0.2	21	13,576	8.5
720	Iron and steel products (flat).....	729	0.4	15	13,789	5.3	975	Commodities, n.e.c.....	7,406	1.3	(NA)	(NA)	(NA)
730	Iron and steel wire, wire products....	246	0.1	15	14,891	1.7		Labor, service and rental receipts....	697	0.1	30	14,267	4.9
	Galvanized and other coated wire...	7		5	4,679	0.1							
	Nails and staples.....	126		7	6,854	1.8		East North Central Division					
	Wire rope and strand.....	9		5	4,109	0.2		All establishments (number).....777					
	Other iron and steel wire products.	71		(NA)	(NA)	(NA)		Total sales (\$1,000).....\$434,192					
	Not reported in detail.....	33		3	4,750	0.7		Sales reported by commodity line, total.....	401,385	100.0	681	xxx	xxx
740	Iron and steel finished products ex- cept flat, wire, etc.....	687	0.4	10	9,054	7.6	151	Paints, varnishes.....	595	0.1	31	35,958	1.7
750	Iron and steel pipe, tubes.....	2,474	1.4	52	31,294	7.9	400	Electrical wiring supplies, construc- tion materials.....	2,423	0.6	51	37,317	6.5
780	Nonferrous metals, shapes, forms, etc.	1,834	1.0	41	22,443	8.2		Interior wiring, construction materials.....	1,404		39	27,903	5.0
953	Building materials (except lumber)....	2,244	1.3	12	12,374	18.1		Outside construction materials.....	127		14	8,833	1.1
975	Commodities, n.e.c.....	1,995	1.1	(NA)	(NA)	(NA)		Lighting fixtures.....	148		25	21,519	0.7
	Labor, service, and rental receipts...	340	0.2	12	6,584	5.2		Electric lamps.....	227		26	22,964	1.0
								Not reported in detail.....	517		11	8,107	6.4
							410	Electrical appliances, radio and tele- vision sets.....	2,507	0.6	68	60,459	4.1
								Television sets.....	290		5	3,572	8.1
								Electric kitchen equipment.....	1,709		50	46,162	3.7
								Electric home laundry equipment....	70		9	16,170	0.4
								Electrical housewares.....	38		10	15,862	0.2
								Other electrical appliances, radio and television sets.....	108		(NA)	(NA)	(NA)
								Not reported in detail.....	292		7	4,877	6.0
302	Kitchen utensils, miscellaneous home- ware.....	572	0.1	14	7,606	7.5	450	Hardware.....	2,250	0.6	46	37,394	6.0
310	Floor coverings.....	1,119	0.2	20	23,795	4.7		Builders' hardware.....	329		13	15,427	2.1
400	Electrical wiring supplies, construc- tion materials.....	6,057	1.1	51	56,952	10.6		Heavy hardware.....	379		12	14,195	2.7
410	Electrical appliances, radio and tele- vision sets.....	7,651	1.4	87	70,888	10.8		Shelf, light hardware.....	259		10	13,494	1.9
450	Hardware.....	5,992	1.1	69	54,072	11.1		Wire screening.....	27		6	3,621	0.7
								All other hardware.....	689		22	25,510	2.7
								Not reported in detail.....	567		17	8,488	6.1
460	Plumbing, heating equipment, supplies	480,465	86.8	1,060	553,391	86.8	460	Plumbing, heating equipment supplies..	343,616	85.6	681	401,385	85.6
	Boilers, radiators, convectors.....	59,074		493	283,793	20.8		Boilers, radiators, convectors....	24,712		300	219,210	11.3
	Furnaces (warm air).....	22,881		340	192,767	11.9		Furnaces (warm air).....	35,906		242	161,783	22.2
	Oil burners.....	13,141		386	213,065	6.2		Oil burners.....	5,273		218	160,875	3.3
	Heating, cooking stoves, (except electric).....	6,457		135	82,507	7.8		Heating, cooking stoves, except electric.....	1,238		48	45,697	2.7
	Other gas appliances, specialties..	6,611		217	119,174	5.5		Other gas appliances, specialties..	9,818		139	100,289	9.8
	Fans, blowers.....	2,835		159	112,884	2.5		Fans, blowers.....	2,933		137	97,805	3.0
	Plumbing fixtures, equipment.....	117,165		506	309,710	37.8		Plumbing fixtures, equipment.....	94,841		334	230,494	41.1
	Plumbing pipe, fittings, and valves	110,569		539	308,567	35.8		Plumbing pipe, fittings, and valves	76,888		351	243,406	31.6
	Not reported in detail.....	141,732		332	168,644	84.0		Not reported in detail.....	92,007		194	103,533	88.9
470	Air-conditioning equipment.....	3,867	0.7	102	88,251	4.4	470	Air-conditioning equipment.....	4,239	1.1	108	100,291	4.2
	Room air conditioners, under 2 hp..	489		48	49,889	1.0		Room air conditioners, under 2 hp..	1,105		89	90,380	1.2
	Self-contained air conditioners, 2 hp and over.....	1,390		34	21,786	6.4		Self-contained air conditioners, 2 hp and over.....	1,760		53	42,110	4.2
	Other air-conditioning equipment....	1,054		29	28,294	3.7		Other air-conditioning equipment....	534		28	29,663	1.8
	Not reported in detail.....	934		16	18,944	4.9		Not reported in detail.....	840		6	3,003	28.0
530	General purpose industrial machinery, equipment.....	824	0.1	15	19,201	4.3	530	General purpose industrial machinery, equipment.....	790	0.2	8	9,632	8.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-77

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tribution (2)	Number (3)	Total sales, all commodity lines (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.							West North Central Division—Con.					
570	Industrial equipment, supplies.....	11,984	3.0	63	83,360	14.4	591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	424	0.3	8	6,572	6.5
	Abrasives, abrasive materials.....	453		14	21,053	2.2	720	Iron and steel products (flat).....	492	0.3	31	22,519	2.2
	Industrial leather, belting, packing.....	35		9	15,060	0.2	730	Iron and steel wire, wire products....	357	0.2	12	8,388	4.3
	Mechanical rubber goods.....	209		17	23,491	0.9	740	Iron and steel finished products except flat, wire, etc.....	201	0.1	8	2,803	7.2
	Rope, cordage, twine.....	509		9	15,518	3.3	750	Iron and steel pipe, tubes.....	6,426	4.0	34	39,198	16.4
	Valves and fittings (except plumbing).....	4,972		48	68,202	7.3	780	Nonferrous metals, shapes, forms, etc.	653	0.4	17	16,836	3.9
	Other industrial equipment, supplies	4,912		(NA)	(NA)	(NA)	900	Toys, games, athletic goods.....	351	0.2	5	4,939	7.1
	Not reported in detail.....	894		3	4,195	21.3		Commodities, n.e.c.....	3,799	2.4	(NA)	(NA)	(NA)
590	Commercial refrigeration equipment....	1,525	0.4	23	30,381	5.0	975	Labor, service and rental receipts....	198	0.1	15	5,801	3.4
	Mechanical drinking water coolers..	111		17	24,608	0.5		South Atlantic Division					
	Ice making machines.....	27		5	7,043	0.4		All establishments (number).....	422				
	Other commercial refrigeration equipment.....	1,079		(NA)	(NA)	(NA)		Total sales (\$1,000).....	\$301,615				
	Not reported in detail.....	308		2	(D)	(D)		Sales reported by commodity line, total.....	290,725	100.0	386	xxx	xxx
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	556	0.1	15	12,971	4.3	151	Paints, varnishes.....	568	0.2	12	10,040	5.7
720	Iron and steel products (flat).....	3,229	0.8	58	31,155	10.4	400	Electrical wiring supplies, construction materials.....	17,198	5.9	46	79,140	21.7
730	Iron and steel wire, wire products....	1,077	0.3	34	27,938	3.9	410	Electrical appliances, radio and television sets.....	5,025	1.7	68	72,664	6.9
740	Iron and steel finished products except flat, wire, etc.....	482	0.1	11	9,058	5.3		Television sets.....	126		9	9,224	1.4
750	Iron and steel pipe, tubes.....	13,849	3.5	134	104,438	13.3		Electric kitchen equipment.....	3,374		57	64,570	5.2
780	Nonferrous metals, shapes, forms, etc.	2,573	0.6	61	50,735	5.1		Electric home laundry equipment....	667		19	31,948	2.1
953	Building materials (except lumber)....	1,588	0.4	25	15,637	10.2		Electrical housewares.....	270		11	14,911	1.8
975	Commodities, n.e.c.....	7,394	1.8	(NA)	(NA)	(NA)		Other electrical appliances, radio and television sets.....	205		(NA)	(NA)	(NA)
	Labor, service and rental receipts....	708	0.2	27	21,483	3.3		Not reported in detail.....	383		5	5,216	7.3
	West North Central Division						450	Hardware.....	2,868	1.0	21	13,515	21.2
	All establishments (number).....	280						Builders' hardware.....	534		11	8,987	5.9
	Total sales (\$1,000).....	\$185,208						Heavy hardware.....	325		8	7,936	4.1
	Sales reported by commodity line, total.....	159,626	100.0	240	xxx	xxx		Shelf, light hardware.....	462		11	9,089	5.1
300	Furniture and fixtures.....	167	0.1	5	2,063	8.1		Wire screening.....	125		7	7,180	1.7
400	Electrical wiring supplies, construction materials.....	3,022	1.9	17	18,253	16.6		All other hardware.....	1,102		13	9,127	12.1
410	Electrical appliances, radio and television sets.....	1,809	1.1	36	39,378	4.6		Not reported in detail.....	320		3	1,987	16.1
	Electric kitchen equipment.....	598		28	30,150	2.0	460	Plumbing, heating equipment, supplies.	215,784	74.2	386	290,725	74.2
	Electric home laundry equipment....	401		11	5,250	7.6		Boilers, radiators, convectors....	9,363		150	115,467	8.1
	Electrical housewares.....	54		8	5,794	0.9		Furnaces (warm air).....	10,885		141	99,262	11.0
	Other electrical appliances, radio and television sets.....	210		(NA)	(NA)	(NA)		Oil burners.....	2,179		112	91,900	2.4
	Not reported in detail.....	546		3	6,897	7.9		Heating, cooking stoves, except electric.....	2,504		51	56,969	4.4
450	Hardware.....	2,293	1.4	19	17,935	12.8		Other gas appliances, specialties..	4,830		87	82,178	5.9
460	Plumbing, heating equipment supplies..	129,680	81.2	240	159,626	81.2		Fans, blowers.....	745		72	76,625	1.0
	Boilers, radiators, convectors.....	6,886		87	83,476	8.2		Plumbing fixtures, equipment.....	52,534		200	136,364	38.5
	Furnaces (warm air).....	12,072		105	81,016	14.9		Plumbing pipe, fittings, and valves	36,746		198	138,892	26.5
	Oil burners.....	1,970		70	64,388	2.4		Not reported in detail.....	95,998		127	131,725	72.9
	Heating, cooking stoves, (except electric).....	1,468		22	21,405	6.9	470	Air-conditioning equipment.....	4,467	1.5	95	110,967	4.0
	Other gas appliances, specialties..	4,132		58	55,852	7.4		Room air conditioners, under 2 hp..	953		57	58,058	1.6
	Fans, blowers.....	1,143		57	54,206	2.1		Self-contained air conditioners,			30	29,072	3.9
	Plumbing fixtures, equipment.....	35,758		107	92,539	38.6		2 hp and over.....	1,129		31	25,998	4.0
	Plumbing pipe, fittings, and valves	37,552		107	93,836	40.0		Other air-conditioning equipment...	1,041		14	31,586	4.3
	Not reported in detail.....	29,099		63	36,707	79.3		Not reported in detail.....	1,344		14	31,586	4.3
470	Air-conditioning equipment.....	4,355	2.7	79	73,982	5.9	501	Garden machinery and equipment.....	348	0.1	10	9,673	3.6
	Room air conditioners, under 2 hp..	769		46	49,302	1.6	510	Farm, dairy machinery.....	560	0.2	11	12,211	4.6
	Self-contained air conditioners,							Irrigation equipment.....	402		7	7,764	5.2
	2 hp and over.....	1,038		37	48,304	2.1		Other farm, dairy machinery.....	96		(NA)	(NA)	(NA)
	Other air-conditioning equipment...	1,186		27	29,588	4.0		Not reported in detail.....	62		2	(D)	(D)
	Not reported in detail.....	1,362		13	8,703	15.6	570	Industrial equipment, supplies.....	12,864	4.4	65	82,875	15.5
510	Farm, dairy machinery.....	406	0.3	7	3,846	10.6	590	Commercial refrigeration equipment...	1,017	0.3	35	63,255	1.6
530	General purpose industrial machinery, equipment.....	321	0.2	4	4,268	7.5	591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	897	0.3	15	29,324	3.1
570	Industrial equipment, supplies.....	3,748	2.3	26	33,265	11.3	720	Iron and steel products (flat).....	3,047	1.0	36	53,383	5.7
	Mechanical rubber goods.....	69		5	3,091	2.2	730	Iron and steel wire, wire products...	1,550	0.5	20	22,969	6.7
	Valves and fittings (except plumbing).....	2,946		20	30,802	9.6		Galvanized and other coated wire...	20		11	14,467	0.1
	Other industrial equipment, supplies	435		(NA)	(NA)	(NA)		Nails and staples.....	597		16	18,384	3.2
	Not reported in detail.....	298		3	721	41.3		Barb and twisted wire.....	107		9	11,617	0.9
590	Commercial refrigeration equipment....	924	0.6	23	30,207	3.1		Woven and welded wire fence, fence posts.....	192		10	12,560	1.5
	Mechanical drinking water coolers..	113		18	27,088	0.4		Wire rope and strand.....	193		7	6,469	3.0
	Heat exchange equipment.....	112		5	7,868	1.4	740	Other iron and steel wire, wire products.....	429		(NA)	(NA)	(NA)
	Ice making machines.....	93		4	7,074	1.3		Not reported in detail.....	12		1	(D)	(D)
	Other commercial refrigeration equipment.....	484		(NA)	(NA)	(NA)		Iron and steel finished products, except flat, wire, etc.....	727	0.3	9	11,120	6.5
	Not reported in detail.....	122		2	(D)	(D)		Iron and steel pipe, tubes.....	8,353	2.9	87	85,608	9.8
								Stainless steel.....	447	0.2	15	30,348	1.5
								Nonferrous metals, shapes, forms, etc.	3,052	1.0	37	47,176	6.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division—Con.							West South Central Division—Con.					
953	Building materials (except lumber)....	4,971	1.7	19	33,697	14.8		Hardware—Con.					
	Commodities, n.e.c., including labor, service and rental receipts.....	6,982	2.4	(NA)	(NA)	(NA)		Heavy hardware.....	714		4	9,876	7.2
	East South Central Division							Shelf, light hardware.....	570		7	10,492	5.4
	All establishments (number).....107							Other hardware.....	302		(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$77,524							Not reported in detail.....	709		5	5,072	14.0
	Sales reported by commodity line, total.....	73,521	100.0	97	xxx	xxx	460	Plumbing, heating equipment and supplies.....	124,208	84.7	247	146,663	84.7
151	Paints, varnishes.....	374	0.5	5	3,584	10.4		Boilers, radiators, convectors....	1,874		52	39,394	4.8
400	Electrical wiring supplies, construc- tion materials.....	4,539	6.2	19	23,399	19.4		Furnaces (warm air).....	5,984		96	64,626	9.3
410	Electrical appliances, radio and tele- vision sets.....	828	1.1	17	11,422	7.2		Oil burners.....	93		13	10,867	0.9
	Electric kitchen equipment.....	437		15	9,501	4.6		Heating, cooking stoves, (except electric).....	1,529		26	21,164	7.2
	Electric home laundry equipment....	30		5	2,729	1.1		Other gas appliances, specialties..	8,247		66	43,115	19.1
	Other electrical appliances, radio and television sets.....	120		(NA)	(NA)	(NA)		Fans, blowers.....	1,693		39	30,667	5.5
	Not reported in detail.....	241		1	(D)	(D)		Plumbing fixtures, equipment.....	46,929		156	103,027	45.6
450	Hardware.....	510	0.7	8	6,303	8.1		Plumbing pipe, fittings, and valves	38,501		156	100,782	38.2
460	Plumbing, heating equipment and supplies.....	52,607	71.6	97	73,521	71.6	470	Not reported in detail.....	19,358		54	25,731	75.2
	Boilers, radiators, convectors....	1,807		36	36,182	5.0		Air-conditioning equipment.....	2,906	2.0	61	69,543	4.2
	Furnaces (warm air).....	2,706		40	31,921	8.5		Room air conditioners, under 2 hp..	765		35	55,225	1.4
	Oil burners.....	169		18	17,472	1.0		Self-contained air conditioners, 2 hp and over.....	582		26	16,855	3.5
	Heating, cooking stoves, (except electric).....	1,141		17	12,169	9.4		Other air-conditioning equipment...	664		21	18,280	3.6
	Other gas appliances, specialties..	1,313		33	26,145	5.0	501	Not reported in detail.....	895		12	6,310	14.2
	Fans, blowers.....	487		25	26,987	1.8	510	Garden machinery and equipment.....	330	0.2	5	11,492	2.9
	Plumbing fixtures, equipment.....	16,277		48	42,655	38.2		Farm, dairy machinery.....	341	0.2	6	3,865	8.8
	Plumbing pipe, fittings, and valves	9,221		51	41,436	22.3	570	Industrial equipment, supplies.....	1,338	0.9	17	16,058	8.3
	Not reported in detail.....	19,486		34	27,580	70.7		Valves and fittings (except plumbing).....	909		11	13,558	6.7
470	Air-conditioning equipment.....	1,108	1.5	30	26,373	4.2		Other industrial equipment, supplies.....	409		(NA)	(NA)	(NA)
	Room air conditioners, under 2 hp..	618		19	17,642	3.5		Not reported in detail.....	20		1	(D)	(D)
	Self-contained air conditioners, 2 hp and over.....	258		9	5,642	4.6	590	Commercial refrigeration equipment...	2,120	1.4	21	19,026	11.1
	Other air-conditioning equipment...	77		10	8,113	0.9		Mechanical drinking water coolers..	75		19	16,959	0.4
	Not reported in detail.....	155		4	3,067	5.1		Ice making machines.....	99		8	7,235	1.4
510	Farm, dairy machinery.....	108	0.1	6	3,600	3.0	720	Other commercial refrigeration equipment.....	1,385		(NA)	(NA)	(NA)
570	Industrial equipment, supplies.....	4,241	5.8	16	18,775	22.6		Not reported in detail.....	561		2	(D)	(D)
590	Commercial refrigeration equipment...	390	0.5	8	6,807	5.7	730	Iron and steel products (flat).....	195	0.1	17	12,566	1.6
591	Parts, supplies, accessories for air- conditioning, refrigeration equipment	115	0.2	4	1,892	6.1	750	Iron and steel wire, wire products....	279	0.2	6	5,370	5.2
720	Iron and steel products (flat).....	89	0.1	8	4,749	1.9	750	Iron and steel pipe, tubes.....	3,204	2.2	53	33,351	9.6
730	Iron and steel wire, wire products....	253	0.3	4	5,911	4.3	780	Nonferrous metals, shapes, forms, etc.	948	0.6	20	11,368	8.3
750	Iron and steel pipe, tubes.....	2,441	3.3	25	25,249	9.7		Commodities, n.e.c.....	3,130	2.1	(NA)	(NA)	(NA)
780	Nonferrous metals, shapes, forms, etc.	645	0.9	8	8,836	7.3	975	Labor, service and rental receipts....	233	0.2	9	4,686	5.0
953	Building materials (except lumber)....	758	1.0	5	8,233	9.2		Mountain Division					
	Commodities, n.e.c.....	4,270	5.8	(NA)	(NA)	(NA)		All establishments (number).....127					
975	Labor, service and rental receipts....	245	0.3	5	1,411	17.4		Total sales (\$1,000).....\$84,621					
	West South Central Division							Sales reported by commodity line, total.....	83,045	100.0	115	xxx	xxx
	All establishments (number).....284						360	Automotive parts, supplies, etc.....	146	0.2	3	7,090	2.1
	Total sales (\$1,000).....\$159,308						400	Electrical wiring supplies, construc- tion materials.....	835	1.0	6	10,419	8.0
	Sales reported by commodity line, total.....	146,663	100.0	247	xxx	xxx	401	Generation, transmission, other ap- paratus equipment.....	198	0.2	4	3,567	5.6
51	Paints, varnishes.....	357	0.2	8	7,329	4.9	410	Electrical appliances, radio and tele- vision sets.....	1,104	1.3	12	13,526	8.2
400	Electrical wiring supplies, construc- tion materials.....	1,853	1.3	17	16,960	10.9		Television sets.....	300		4	4,208	7.1
	Interior wiring, construction materials.....	1,107		14	14,466	7.7		Electric kitchen equipment.....	322		7	7,688	4.2
	Outside construction materials....	47		5	2,335	1.7		Other electrical appliances, radio and television sets.....	79		(NA)	(NA)	(NA)
	Lighting fixtures.....	204		7	8,657	2.4		Not reported in detail.....	403		3	5,028	8.0
	Electric lamps.....	19		5	4,449	0.4	450	Hardware.....	3,551	4.3	11	20,565	17.3
	Not reported in detail.....	476		3	2,494	19.1		Builders' hardware.....	738		7	14,082	5.2
410	Electrical appliances, radio and tele- vision sets.....	2,136	1.5	25	29,192	7.3		Heavy hardware.....	544		5	10,561	5.2
	Television sets.....	684		6	14,997	4.6		Shelf, light hardware.....	228		4	6,894	3.3
	Electric kitchen equipment.....	857		22	23,284	3.7		Wire screening.....	55		4	6,894	0.8
	Electric home laundry equipment....	185		10	14,297	1.3		All other hardware.....	876		7	14,045	6.2
	Electrical housewares.....	54		7	11,297	0.5		Not reported in detail.....	1,110		3	4,712	23.6
	Other electrical appliances, radio and television sets.....	199		(NA)	(NA)	(NA)	460	Plumbing, heating equipment, supplies.	58,806	70.8	115	83,045	70.8
	Not reported in detail.....	157		1	(D)	(D)		Boilers, radiators, convectors....	2,075		40	27,367	7.6
450	Hardware.....	3,085	2.1	20	21,634	14.3		Furnaces (warm air).....	3,880		48	25,072	15.5
	Builders' hardware.....	790		8	11,890	6.6		Oil burners.....	137		19	11,850	1.2
								Heating, cooking stoves (except electric).....	678		20	16,067	4.2
								Other gas appliances, specialties..	1,903		36	20,881	9.1
								Fans, blowers.....	629		24	13,948	4.5
								Plumbing fixtures, equipment.....	14,277		55	34,664	41.2
								Plumbing pipe, fittings, and valves	14,776		60	39,732	37.2
								Not reported in detail.....	20,451		32	33,751	60.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-79

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							LUMBER, MILLWORK WHOLESALERS—Con.					
	Mountain Division—Con.							New England Division—Con.					
470	Air-conditioning equipment.....	1,052	1.3	29	16,232	6.5	930	Plywood.....	16,671	9.6	66	88,385	18.9
501	Garden machinery and equipment.....	115	0.1	4	6,894	1.7	931	Wood shingles.....	5,008	2.9	49	76,359	6.6
510	Farm, dairy machinery.....	266	0.3	4	5,012	5.3	942	Veneer, other wood products.....	2,237	1.3	18	8,775	25.5
							941	Brick, blocks, tile, etc.....	433	0.2	13	4,398	9.8
							943	Cement, lime, plaster, stucco.....	104	0.1	9	3,397	3.1
570	Industrial equipment, supplies.....	1,390	1.7	17	17,252	8.1	947	Wood millwork.....	31,638	18.2	67	75,144	42.1
	Valves and fittings (except plumbing).....	905		13	13,670	6.6	948	Metal millwork.....	334	0.2	7	3,449	9.7
	Other industrial equip., supplies..	469		(NA)	(NA)	(NA)	949	Insulation and insulation boards.....	1,251	0.7	32	34,117	3.7
	Not reported in detail.....	16		1	(D)	(D)	950	Roofing (except wood shingles).....	1,214	0.7	21	20,780	5.8
720	Iron and steel products (flat).....	4,271	5.1	15	20,625	20.7	952	Other building materials.....	2,077	1.2	11	23,377	9.7
730	Iron and steel wire, wire products...	1,304	1.6	7	16,688	7.8		Commodities, n.e.c., including labor, service and rental receipts.....	1,798	1.0	(NA)	(NA)	(NA)
740	Iron and steel finished products except flat, wire, etc.....	184	0.2	5	5,166	3.6		Middle Atlantic Division					
750	Iron and steel pipe, tubes.....	3,450	4.2	14	22,085	15.6		All establishments (number).....	847				
780	Nonferrous metals, shapes, forms, etc.	275	0.3	9	16,045	1.7		Total sales (\$1,000).....	\$689,316				
953	Building materials (except lumber)...	1,033	1.2	6	8,267	12.5		Sales reported by commodity line, total.....	614,015	100.0	661	xxx	xxx
	Commodities, n.e.c.....	4,969	6.0	(NA)	(NA)	(NA)	151	Paints, varnishes.....	688	0.1	34	50,141	1.4
975	Labor, service and rental receipts...	96	0.1	5	1,423	7	166	Wallboard.....	5,941	1.0	107	139,849	4.2
	Pacific Division						450	Hardware.....	1,615	0.3	55	55,364	2.9
	All establishments (number).....	418					911	Logs, piles, poles, posts, etc.....	1,272	0.2	21	60,762	2.1
	Total sales (\$1,000).....	\$299,373					921	Lumber (rough, dressed, finished).....	379,191	61.8	412	465,539	81.5
	Sales reported by commodity line, total.....	264,726	100.0	362	xxx	xxx							
400	Electrical wiring supplies construction materials.....	1,543	0.6	13	6,737	22.9	930	Plywood.....	81,748	13.3	240	308,867	26.5
410	Electrical appliances, radio and television sets.....	6,660	2.5	40	49,678	13.4		Hardwood.....	17,923		97	84,710	21.2
	Electric kitchen equipment.....	3,794		36	48,519	7.8		Softwood.....	39,032		148	197,753	19.7
	Other electrical appliances, radio and television sets.....	2,863		(NA)	(NA)	(NA)		Non-wood face.....	754		16	13,500	5.6
	Not reported in detail.....	3		2	(D)	(D)		Not reported in detail.....	24,039		61	89,458	26.9
450	Hardware.....	1,618	0.6	13	16,414	9.9	931	Wood shingles.....	8,701	1.4	88	170,934	5.1
460	Plumbing, heating equipment and supplies.....	224,310	84.7	362	264,726	84.7	941	Veneer, other wood products.....	12,097	2.0	64	86,112	14.0
	Boilers, radiators, convectors.....	7,556		80	89,102	8.5	942	Brick, blocks, tile, etc.....	355	0.1	15	9,251	3.8
	Furnaces (warm air).....	9,780		106	101,668	9.6	943	Cement, lime, plaster, stucco.....	764	0.1	20	12,423	6.1
	Oil burners.....	1,058		27	24,496	4.3	944	Glass (sheet, containers, and brick)...	814	0.1	26	26,598	3.1
	Heating, cooking stoves except electric.....	2,832		16	24,904	11.4	945	Sand, gravel, crushed stone.....	352	0.1	12	9,509	3.7
	Other gas appliances, specialties..	11,425		65	53,935	21.2	947	Wood millwork.....	87,111	14.2	165	220,454	39.5
	Fans, blowers.....	2,636		39	47,717	5.5	948	Metal millwork.....	6,019	1.0	44	33,835	17.8
	Plumbing fixtures, equipment.....	55,760		153	132,441	42.9	949	Insulation and insulation boards.....	6,440	1.0	92	167,300	3.8
	Plumbing pipe, fittings, and valves	66,091		167	149,890	44.1	950	Roofing (except wood shingles).....	5,102	0.8	61	70,592	7.2
	Not reported in detail.....	66,172		108	74,354	89.0		Asphalt shingles, roofing and tarred felts.....	3,050		45	56,466	5.4
470	Air-conditioning equipment.....	3,492	1.3	35	40,239	8.7		Asbestos cement roofing shingles..	138		9	29,029	0.5
	Room air conditioners under 2 hp..	739		23	31,996	2.3		Aluminum sheets.....	53		4	18,215	0.3
	Self-contained air conditioners, 2 hp and over.....	732		10	18,883	3.9		Other roofing (except wood shingles).....	180		(NA)	(NA)	(NA)
	Other air-conditioning equipment...	1,221		7	17,010	7.2		Not reported in detail.....	1,681		16	14,126	11.9
	Not reported in detail.....	800		10	5,506	14.5	952	Other building materials.....	4,837	0.8	36	56,410	8.6
530	General purpose industrial machinery, equipment.....	692	0.3	6	3,391	20.4		Commodities, n.e.c.....	10,616	1.7	(NA)	(NA)	(NA)
570	Industrial equipment, supplies.....	5,804	2.2	28	43,253	13.4	975	Labor, service and rental receipts...	352	0.1	19	16,390	2.1
	Valves and fittings (except plumbing).....	4,095		22	38,646	10.6		East North Central Division					
	Other industrial equipment, supplies	1,520		(NA)	(NA)	(NA)		All establishments (number).....	741				
	Not reported in detail.....	189		3	1,894	10.0		Total sales (\$1,000).....	\$682,602				
720	Iron and steel products (flat).....	1,752	0.7	11	27,507	6.4		Sales reported by commodity line, total.....	595,047	100.0	576	xxx	xxx
740	Iron and steel finished products except flat, wire, etc.....	1,055	0.4	6	5,105	20.7	151	Paints, varnishes.....	440	0.1	27	30,332	1.5
750	Iron and steel pipe, tubes.....	9,614	3.6	45	60,576	15.9	166	Wallboard.....	5,659	1.0	102	118,902	4.8
780	Nonferrous metals, shapes, forms, etc.	745	0.3	15	28,433	2.6	450	Hardware.....	2,368	0.4	57	68,878	3.4
	Commodities, n.e.c., including labor, service and rental receipts.....	7,441	2.8	(NA)	(NA)	(NA)	731	Wire, wire fence, etc.....	431	0.1	12	12,781	3.4
	LUMBER, MILLWORK WHOLESALERS						911	Logs, piles, poles, posts, etc.....	5,224	0.9	36	42,642	12.3
	New England Division						921	Lumber (rough, dressed, finished).....	309,624	52.0	373	408,996	75.7
	All establishments (number).....	265											
	Total sales (\$1,000).....	\$187,697					930	Plywood.....	113,863	19.1	239	317,218	35.9
	Sales reported by commodity line, total.....	173,916	100.0	206	xxx	xxx		Hardwood.....	24,978		93	98,912	25.3
166	Wallboard.....	2,402	1.4	40	38,881	6.2		Softwood.....	47,609		159	199,767	23.8
450	Hardware.....	365	0.2	14	8,261	4.4		Non-wood face.....	214		8	13,254	1.6
911	Logs, piles, poles, posts, etc.....	585	0.3	10	12,786	4.6		Not reported in detail.....	41,062		59	99,832	41.1
921	Lumber (rough, dressed, finished)...	107,799	62.0	139	141,570	76.1	931	Wood shingles.....	3,183	0.5	78	103,858	3.1
							941	Veneer, other wood products.....	9,794	1.6	50	47,758	20.5
							942	Brick, blocks, tile, etc.....	543	0.1	13	17,406	3.1
							943	Cement, lime, plaster, stucco.....	379	0.1	17	18,755	2.0
							944	Glass (sheet, containers, and brick)...	686	0.1	20	16,589	4.1
							947	Wood millwork.....	94,154	15.8	193	228,185	41.3
							948	Metal millwork.....	4,091	0.7	38	37,483	10.9
							949	Insulation and insulation boards.....	13,799	2.3	122	161,852	8.5
							950	Roofing (except wood shingles).....	9,384	1.6	94	111,877	8.4
								Asphalt shingles, roofing and tarred felts.....	7,626		79	99,740	7.6
								Asbestos cement roofing shingles..	307		19	21,111	1.5
								Aluminum sheets.....	152		13	16,257	0.9
								Other roofing (except wood shingles).....	763		(NA)	(NA)	(NA)
								Not reported in detail.....	536		13	8,639	6.2

(b) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	LUMBER, MILLWORK WHOLESALERS—Con. East North Central Division—Con.							LUMBER, MILLWORK WHOLESALERS—Con. East South Central Division—Con.					
951	Prefabricated structural assemblies...	1,734	0.3	8	15,628	11.1	166	Wallboard.....	1,473	1.0	28	30,095	4.9
952	Other building materials.....	5,013	0.8	49	69,063	7.3	450	Hardware.....	462	0.3	18	18,271	2.5
	Commodities, n.e.c.....	13,711	2.3	(NA)	(NA)	(NA)	460	Plumbing, heating equipment, supplies.	1,144	0.8	4	4,168	27.4
975	Labor, service and rental receipts....	967		24	21,455	4.5	911	Logs, piles, poles, posts, etc.....	8,259	5.8	8	12,585	65.6
	West North Central Division						921	Lumber (rough, dressed, finished).....	78,223	55.2	140	92,810	84.3
	All establishments (number).....	301					930	Plywood.....	21,337	15.1	69	76,435	27.9
	Total sales (\$1,000).....	\$373,259						Hardwood.....	5,830		27	21,086	27.6
	Sales reported by commodity line, total.....	308,087	100.0	226	xxx	xxx		Softwood.....	10,689		40	59,742	17.9
								Non-wood face.....	230		4	5,658	4.1
								Not reported in detail.....	4,588		18	11,034	41.6
151	Paints, varnishes.....	1,057	0.3	23	17,748	6.0	931	Wood shingles.....	596	0.4	13	30,129	2.0
166	Wallboard.....	1,654	0.5	47	50,180	3.3	941	Veneer, other wood products.....	6,112	4.3	16	9,009	67.8
450	Hardware.....	1,032	0.3	33	28,969	3.6	942	Brick, blocks, tile, etc.....	142	0.1	5	4,275	3.3
731	Wire, wire fence, etc.....	1,592	0.5	13	17,379	9.2	943	Cement, lime, plaster, stucco.....	122	0.1	9	8,348	1.1
752	Iron, steel plates, structural shapes, etc.....	761	0.2	11	17,063	4.5	944	Glass (sheet, containers, and brick)..	844	0.6	16	16,980	5.0
911	Logs, piles, poles, posts, etc.....	7,761	2.5	30	122,093	6.4	947	Wood millwork.....	17,160	12.1	35	40,775	42.1
921	Lumber (rough, dressed, finished)....	201,509	65.4	157	263,770	76.4	948	Metal millwork.....	1,321	0.9	11	11,725	11.1
930	Plywood.....	32,707	10.6	103	200,329	16.3	949	Insulation and insulation boards.....	1,409	1.0	25	24,870	5.7
931	Wood shingles.....	4,416	1.4	46	140,725	3.1	950	Roofing (except wood shingles).....	936	0.7	18	17,879	5.2
941	Veneer, other wood products.....	2,997	1.0	19	85,305	3.5		Asphalt shingles, roofing and tarred felts.....	763		15	15,799	4.8
943	Cement, lime, plaster, stucco.....	161	0.1	11	11,924	1.4		Galvanized iron and steel sheets...	30		4	2,228	1.3
944	Glass (sheet, containers, and brick)..	403	0.1	10	12,681	3.2		Other roofing (except wood shingles).....	88		(NA)	(NA)	(NA)
947	Wood millwork.....	33,596	10.9	76	160,815	20.9		Not reported in detail.....	55		3	2,080	2.6
948	Metal millwork.....	2,045	0.7	16	11,819	17.3	951	Prefabricated structural assemblies...	121	0.1	4	3,329	3.6
949	Insulation and insulation boards.....	3,672	1.2	48	127,165	2.9	952	Other building materials.....	516	0.4	11	7,381	7.0
	Roofing (except wood shingles).....	3,662	1.2	43	43,199	8.5		Commodities, n.e.c.....	1,358	1.0	(NA)	(NA)	(NA)
	Asphalt shingles, roofing and tarred felts.....	2,213		35	32,700	6.8	975	Labor, service and rental receipts....	104	0.1	7	4,913	2.1
	Galvanized iron and steel sheets...	692		12	16,192	4.3		West South Central Division					
	Other roofing (except wood shingles).....	267		(NA)	(NA)	(NA)		All establishments (number).....	409				
	Not reported in detail.....	490		6	8,983	5.5		Total sales (\$1,000).....	\$275,247				
								Sales reported by commodity line, total.....	224,454	100.0	266	xxx	xxx
951	Prefabricated structural assemblies...	410	0.1	7	81,170	0.5	151	Paints, varnishes.....	1,187	0.5	59	71,679	1.7
952	Other building materials.....	1,650	0.5	17	19,358	8.5	166	Wallboard.....	5,055	2.3	77	94,452	5.4
	Commodities, n.e.c.....	6,236	2.0	(NA)	(NA)	(NA)	450	Hardware.....	1,223	0.5	64	67,181	1.8
975	Labor, service and rental receipts....	766	0.2	4	3,423	22.4	460	Plumbing, heating equipment, supplies.	650	0.3	7	5,207	12.5
	South Atlantic Division						731	Wire, wire fence, etc.....	679	0.3	31	43,819	1.5
	All establishments (number).....	590					752	Iron, steel plates, structural shapes, etc.....	1,418	0.6	30	43,753	3.2
	Total sales (\$1,000).....	\$342,494					911	Logs, piles, poles, posts, etc.....	2,001	0.9	21	16,634	12.0
	Sales reported by commodity line, total.....	287,097	100.0	430	xxx	xxx	921	Lumber (rough, dressed, finished)....	99,644	44.4	170	142,742	69.8
							930	Plywood.....	20,493	9.1	112	125,667	16.3
151	Paints, varnishes.....	1,003	0.3	29	17,665	5.7	931	Wood shingles.....	2,903	1.3	31	52,382	5.5
166	Wallboard.....	2,891	1.0	70	72,374	4.0	941	Veneer, other wood products.....	5,234	2.3	21	16,282	32.1
450	Hardware.....	819	0.3	40	26,042	3.1	942	Brick, blocks, tile, etc.....	733	0.3	12	12,915	5.7
460	Plumbing, heating equipment, supplies.	643	0.2	12	5,688	11.3	943	Cement, lime, plaster, stucco.....	617	0.3	17	21,561	2.9
752	Iron, steel plates, structural shapes, etc.....	185	0.1	12	7,935	2.4	944	Glass (sheet, containers, and brick)..	2,105	0.9	53	62,219	3.4
911	Logs, piles, poles, posts, etc.....	1,620	0.6	16	6,328	25.6	947	Wood millwork.....	46,462	20.7	97	113,991	40.8
921	Lumber (rough, dressed, finished)....	164,976	57.5	305	209,170	78.9	948	Metal millwork.....	5,269	2.3	25	34,520	15.3
930	Plywood.....	35,234	12.3	148	149,720	23.5	949	Insulation and insulation boards.....	3,922	1.7	67	90,787	4.3
	Hardwood.....	12,226		63	56,515	21.6	950	Roofing (except wood shingles).....	11,782	5.2	66	87,908	13.4
	Softwood.....	13,161		86	94,597	13.9		Asphalt shingles, roofing and tarred felts.....	7,125		60	79,671	8.9
	Non-wood face.....	368		4	7,034	5.2		Asbestos cement roofing shingles...	1,762		37	53,016	3.3
	Not reported in detail.....	9,479		39	43,396	21.8		Galvanized iron and steel sheets...	961		31	46,249	2.1
931	Wood shingles.....	2,725	0.9	25	47,245	5.8		Other roofing (except wood shingles).....	1,228		(NA)	(NA)	(NA)
941	Veneer, other wood products.....	12,276	4.3	44	20,553	59.7		Not reported in detail.....	706		6	8,237	8.6
942	Brick, blocks, tile, etc.....	568	0.2	27	14,767	3.8		Commodities, n.e.c.....	12,889	5.7	(NA)	(NA)	(NA)
943	Cement, lime, plaster, stucco.....	770	0.3	26	16,469	4.7	975	Labor, service and rental receipts....	188	0.1	6	7,011	2.7
944	Glass (sheet, containers, and brick)..	1,459	0.5	35	28,887	5.1		Mountain Division					
947	Wood millwork.....	47,073	16.4	99	104,274	45.1		All establishments (number).....	126				
948	Metal millwork.....	1,861	0.6	20	25,223	7.4		Total sales (\$1,000).....	\$119,684				
949	Insulation and insulation boards.....	2,828	1.0	56	68,100	4.2		Sales reported by commodity line, total.....	107,330	100.0	97	xxx	xxx
	Roofing (except wood shingles).....	2,094	0.7	43	41,840	5.0							
	Asphalt shingles, roofing and tarred felts.....	1,307		29	28,218	4.6	151	Paints, varnishes.....	458	0.4	26	21,771	2.1
	Galvanized iron and steel sheets...	72		11	7,535	1.0	166	Wallboard.....	1,949	1.8	25	36,683	5.3
	Other roofing (except wood shingles).....	278		(NA)	(NA)	(NA)	450	Hardware.....	2,548	2.4	24	40,301	6.3
	Not reported in detail.....	437		14	13,622	3.2	460	Plumbing, heating equipment, supplies.	60	0.1	4	761	7.9
952	Other building materials.....	3,102	1.1	29	26,377	11.8	731	Wire, wire fence, etc.....	327	0.3	16	22,710	1.4
	Commodities, n.e.c.....	4,117	1.4	(NA)	(NA)	(NA)	911	Logs, piles, poles, posts, etc.....	1,096	1.0	10	19,648	5.6
975	Labor, service and rental receipts....	853	0.3	13	15,476	5.5	921	Lumber (rough, dressed, finished)....	60,993	56.8	80	91,520	66.6
	East South Central Division						930	Plywood.....	8,710	8.1	38	67,037	13.0
	All establishments (number).....	296					931	Wood shingles.....	834	0.8	25	51,704	1.6
	Total sales (\$1,000).....	\$160,908					941	Veneer, other wood products.....	208	0.2	5	2,306	9.0
	Sales reported by commodity line, total.....	141,639	100.0	207	xxx	xxx	943	Cement, lime, plaster, stucco.....	485	0.5	17	19,436	2.5

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-81

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4
		Amount (\$1,000) (1)	Per cent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per cent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	LUMBER, MILLWORK WHOLESALERS—Con.							CONSTRUCTION MATERIALS DISTRIBUTORS—Con.					
	Mountain Division—Con.							New England Division—Con.					
944	Glass (sheet, containers, and brick).....	797	0.7	12	25,351	3.1		Roofing (except wood shingles) "on.					
947	Wood millwork.....	16,484	15.4	37	65,190	25.3		Aluminum sheets.....	221		9	8,485	2.6
948	Metal millwork.....	327	0.3	10	16,291	2.0		All other types (exc. wood shingles).....	250		8	4,662	5.4
949	Insulation and insulation boards.....	3,570	3.3	30	52,735	6.8		Not reported in detail.....	1,759		8	4,028	43.7
950	Roofing (except wood shingles).....	3,938	3.7	28	51,752	7.6		Prefabricated structural assemblies...	576	0.5	8	816	70.6
	Asphalt shingles, roofing and tarred felts.....	2,161		18	32,524	6.6	951	Other building materials.....	14,734	13.1	67	37,238	39.6
	Asbestos cement roofing shingles...	81		9	14,663	0.6	952	Commodities, n.e.c.....	6,091	5.4	(NA)	(NA)	(NA)
	Galvanized iron and steel sheets...	173		8	13,885	1.2		Labor, service and rental receipts...	766	0.7	21	8,207	9.3
	Other roofing (except wood shingles).....	136		(NA)	(NA)	(NA)	975						
	Not reported in detail.....	1,387		10	19,228	7.2		Middle Atlantic Division					
952	Other building materials.....	1,518	1.4	19	33,773	4.5		All establishments (number).....1,182					
	Commodities, n.e.c., including labor, service and rental receipts.....	3,028	2.8	(NA)	(NA)	(NA)		Total sales (\$1,000).....\$647,063					
	Pacific Division							Sales reported by commodity line, total.....	503,929	100.0	919	xxx	xxx
	All establishments (number).....729						151	Paints, varnishes.....	1,596	0.3	61	32,194	5.0
	Total sales (\$1,000).....\$974,735						166	Wallboard.....	12,131	2.4	121	62,961	19.3
	Sales reported by commodity line, total.....	809,831	100.0	592	xxx	xxx	450	Hardware.....	2,611	0.5	50	27,930	9.3
151	Paints, varnishes.....	431	0.1	16	13,239	3.3	460	Plumbing, heating equipment, supplies.	6,098	1.2	26	28,075	21.7
166	Wallboard.....	3,361	0.4	56	66,058	5.1	752	Iron, steel plates, structural shapes, etc.....	1,174	0.2	32	23,726	4.9
450	Hardware.....	907	0.1	26	37,327	2.4	921	Lumber (rough, dressed, finished)....	2,445	0.5	20	16,083	15.2
752	Iron, steel plates, structural shapes, etc.....	501	0.1	7	8,271	6.1	930	Plywood.....	5,477	1.1	28	32,249	17.0
911	Logs, piles, poles, posts, etc.....	4,649	0.6	33	69,581	6.7	942	Brick, blocks, tile, etc.....	64,280	12.8	205	112,514	57.1
921	Lumber (rough, dressed, finished)....	630,515	77.9	450	708,678	89.0	943	Cement, lime, plaster, stucco.....	21,688	4.3	150	95,135	22.8
930	Plywood.....	96,734	11.9	177	306,319	31.6	944	Glass (sheet, containers, and brick)...	52,018	10.3	119	67,688	76.8
	Hardwood.....	14,767		71	93,321	15.8	945	Sand, gravel, crushed stone.....	30,191	6.0	180	112,165	26.9
	Softwood.....	67,840		123	218,697	31.0	946	Ready- or transit-mixed concrete.....	132,495	26.3	219	156,988	84.4
	Non-wood face.....	416		8	11,420	3.6	947	Wood millwork.....	2,532	0.5	20	14,703	17.2
	Not reported in detail.....	13,711		41	81,394	16.8	949	Insulation and insulation boards.....	18,746	3.7	153	87,302	21.5
931	Wood shingles.....	11,983	1.5	62	145,978	8.2	950	Roofing (except wood shingles).....	44,409	8.8	190	107,935	41.1
940	Veneer, other wood products.....	7,777	1.0	34	25,139	30.9		Asphalt shingles, roofing and tarred felts.....	19,638		123	77,196	25.4
947	Wood millwork.....	32,422	4.0	93	197,373	16.4		Asbestos cement roofing shingles...	5,642		53	41,045	13.7
948	Metal millwork.....	1,349	0.2	12	10,058	13.4		Galvanized iron and steel sheets...	804		33	19,411	4.1
949	Insulation and insulation boards.....	2,936	0.4	55	97,325	3.0		Aluminum sheets.....	788		35	24,967	3.2
950	Roofing (except wood shingles).....	2,936	0.4	31	32,415	9.1		All other types (except wood shingles).....	1,953		19	9,460	20.6
	Asphalt shingles, roofing and tarred felts.....	2,079		24	26,720	7.8		Not reported in detail.....	15,584		57	27,646	56.4
	Galvanized iron and steel sheets...	224		5	5,316	4.2	951	Prefabricated structural assemblies...	6,972	1.4	29	19,735	35.3
	Other roofing (except wood shingles).....	578		(NA)	(NA)	(NA)	952	Other building materials.....	73,418	14.6	269	135,366	54.2
	Not reported in detail.....	55		5	3,128	1.8		Commodities, n.e.c.....	21,332	4.2	(NA)	(NA)	(NA)
952	Other building materials.....	4,196	0.5	35	51,302	8.2	975	Labor, service and rental receipts...	4,316	0.9	56	37,014	11.7
	Commodities, n.e.c.....	7,914	1.0	(NA)	(NA)	(NA)		East North Central Division					
975	Labor, service and rental receipts...	1,220	0.2	17	28,179	4.3		All establishments (number).....1,389					
	CONSTRUCTION MATERIALS DISTRIBUTORS							Total sales (\$1,000).....\$717,551					
	New England Division							Sales reported by commodity line, total.....	573,109	100.0	1,048	xxx	xxx
	All establishments (number).....318						151	Paints, varnishes.....	4,456	0.8	79	60,705	7.3
	Total sales (\$1,000).....\$124,360						166	Wallboard.....	9,356	1.6	92	70,018	13.4
	Sales reported by commodity line, total.....	112,557	100.0	241	xxx	xxx	450	Hardware.....	3,056	0.5	73	56,555	5.4
151	Paints, varnishes.....	953	0.8	17	14,221	6.7	460	Plumbing, heating equipment, supplies.	1,400	0.2	17	12,670	11.0
166	Wallboard.....	5,031	4.5	41	30,057	16.7	731	Wire, wire fence, etc.....	1,526	0.3	32	29,061	5.3
450	Hardware.....	1,449	1.3	29	19,911	7.3	752	Iron, steel plates, structural shapes, etc.....	2,470	0.4	58	44,151	5.6
460	Plumbing, heating equipment, supplies.	194	0.2	4	4,983	3.9	921	Lumber (rough, dressed, finished)....	3,476	0.6	27	24,431	14.2
731	Wire, wire fence, gates, posts, barbed wire, etc.....	362	0.3	8	6,468	5.6	930	Plywood.....	2,686	0.5	35	28,328	9.5
752	Iron, steel plates, structural shapes, etc.....	774	0.7	13	9,862	7.8		Hardwood.....	129		8	13,341	1.0
921	Lumber (rough, dressed, finished)....	451	0.4	6	2,567	17.6		Softwood.....	1,641		24	22,591	7.3
930	Plywood.....	1,119	1.0	16	12,002	9.3		Not reported in detail.....	916		10	5,167	17.7
931	Wood shingles.....	1,444	1.3	25	17,649	8.2	931	Wood shingles.....	752	0.1	33	33,651	2.2
942	Brick, blocks, tile, etc.....	16,797	14.9	37	25,933	64.8	941	Veneer, other wood products.....	1,846	0.3	6	13,578	13.6
943	Cement, lime, plaster, stucco.....	4,084	3.6	42	29,392	13.3	942	Brick, blocks, tile, etc.....	63,562	11.1	217	135,980	46.7
944	Glass (sheet, containers, and brick)...	8,046	7.1	34	12,129	66.9	943	Cement, lime, plaster, stucco.....	28,124	4.9	171	149,671	18.8
945	Sand, gravel, crushed stone.....	3,949	3.5	52	22,917	17.2	944	Glass (sheet, containers, and brick)...	46,558	8.1	126	83,679	55.6
946	Ready- or transit-mixed concrete.....	29,713	26.4	76	35,051	84.8	945	Sand, gravel, crushed stone.....	33,349	5.8	250	177,550	18.8
947	Wood millwork.....	192	0.2	6	3,875	5.0	946	Ready- or transit-mixed concrete.....	170,688	29.8	381	235,201	72.6
949	Insulation and insulation boards.....	3,760	3.3	36	30,170	12.5	947	Wood millwork.....	1,959	0.3	26	15,832	12.4
950	Roofing (except wood shingles).....	12,072	10.7	47	35,324	34.2	948	Metal millwork.....	1,754	0.3	18	11,869	14.8
	Asphalt shingles, roofing and tarred felts.....	8,664		39	31,296	27.7	949	Insulation and insulation boards.....	21,408	3.7	145	97,864	21.9
	Asbestos cement roofing shingles...	276		10	10,264	2.7	950	Roofing (except wood shingles).....	42,751	7.5	186	116,460	36.7
	Galvanized iron and steel sheets...	902		12	10,017	9.0		Asphalt shingles, roofing and tarred felts.....	28,084		139	88,359	31.8
								Asbestos cement roofing shingles...	3,515		51	42,676	8.2
								Galvanized iron and steel sheets...	797		29	24,211	3.3
								Aluminum sheets.....	940		19	18,252	5.2
								All other types (except wood shingles).....	2,399		18	8,934	26.9
								Not reported in detail.....	7,016		37	21,358	32.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS, 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per-cent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
CONSTRUCTION MATERIALS DISTRIBUTORS—Con.							CONSTRUCTION MATERIALS DISTRIBUTORS—Con.						
East North Central Division—Con.							East South Central Division (Not analyzed by commodity line)						
951	Prefabricated structural assemblies...	17,888	3.1	44	37,204	48.1		West South Central Division					
952	Other building materials.....	72,845	12.7	298	180,464	40.4		All establishments (number).....580					
	Commodities, n.e.c.....	34,546	6.0	(NA)	(NA)	(NA)		Total sales (\$1,000).....\$246,389					
975	Labor, service and rental receipts....	6,653	1.2	90	52,743	12.6		Sales reported by commodity line, total.....	172,867	100.0	386	xxx	xx
West North Central Division							151	Paints, varnishes.....	826	0.5	26	17,294	4.
	All establishments (number).....574						166	Wallboard.....	1,762	1.0	32	22,453	7.
	Total sales (\$1,000).....\$242,334						450	Hardware.....	1,056	0.6	32	29,368	3.
	Sales reported by commodity line, total.....	195,629	100.0	411	xxx	xxx	731	Wire, wire fence, etc.....	1,063	0.6	18	19,888	5.
151	Paints, varnishes.....	1,239	0.6	28	17,045	7.3	752	Iron, steel plates, structural shapes, etc.....	3,925	2.3	34	28,679	13.
166	Wallboard.....	4,157	2.1	47	38,809	10.7	921	Lumber (rough, dressed, finished)....	2,912	1.7	17	11,569	25.
450	Hardware.....	1,166	0.6	33	22,111	5.3	930	Plywood.....	1,512	0.9	23	15,920	9.
460	Plumbing, heating equipment, supplies.	1,112	0.6	7	5,421	20.5		Hardwood.....	115		6	6,018	1.
731	Wire, wire fence, etc.....	1,201	0.6	29	24,018	5.0		Softwood.....	1,086		14	10,255	10.
752	Iron, steel plates, structural shapes, etc.....	1,417	0.7	43	26,461	5.4		Not reported in detail.....	311		8	5,050	6.
921	Lumber (rough, dressed, finished)....	1,699	0.9	19	13,867	12.3	942	Brick, blocks, tile, etc.....	11,295	6.5	58	31,398	36.
930	Plywood.....	2,488	1.3	29	22,855	10.9	943	Cement, lime, plaster, stucco.....	3,679	2.1	75	47,102	7.
	Softwood.....	1,716		23	16,200	10.6	944	Glass (sheet, containers, and brick)..	8,842	5.1	47	17,344	51.
	Other plywood.....	288		(NA)	(NA)	(NA)	945	Sand, gravel, crushed stone.....	6,450	3.7	108	56,748	11.
	Not reported in detail.....	484		5	5,851	8.3	946	Ready- or transit-mixed concrete....	72,699	42.1	170	83,341	87.
931	Wood shingles.....	490	0.3	20	14,699	3.3	947	Wood millwork.....	2,460	1.4	21	13,177	18.
941	Veneer, other wood products.....	233	0.1	6	5,969	3.9	948	Metal millwork.....	544	0.3	10	5,502	10.
942	Brick, blocks, tile, etc.....	14,320	7.3	55	45,187	31.7	949	Insulation and insulation boards....	4,167	2.4	35	23,528	17.
943	Cement, lime, plaster, stucco.....	6,403	3.3	68	47,987	13.3	950	Roofing (exc. wood shingles).....	14,669	8.5	47	38,848	37.
944	Glass (sheet, containers, and brick)..	13,402	6.9	53	32,180	41.6		Asphalt shingles, roofing and tarred felts.....	6,435		39	33,971	18.
945	Sand, gravel, crushed stone.....	3,493	1.8	77	39,899	8.8		Asbestos cement roofing shingles...	1,093		19	24,224	4.
946	Ready- or transit-mixed concrete....	62,668	32.0	189	76,828	81.6		Galvanized iron and steel sheets...	3,637		18	20,965	17.
947	Wood millwork.....	2,928	1.5	15	15,450	19.0		Other roofing (except wood shingles).....	2,216		(NA)	(NA)	(NA)
948	Metal millwork.....	250	0.1	15	8,723	2.9		Not reported in detail.....	1,288		7	3,997	32.
949	Insulation and insulation boards....	6,722	3.4	58	46,214	14.5	951	Prefabricated structural assemblies...	921	0.5	8	3,009	30.
950	Roofing (except wood shingles).....	38,355	19.6	71	64,416	59.5	952	Other building materials.....	24,932	14.4	97	66,211	37.
951	Prefabricated structural assemblies...	3,956	2.0	8	5,482	72.2		Commodities, n.e.c.....	8,106	4.7	(NA)	(NA)	(NA)
952	Other building materials.....	17,490	8.9	108	59,988	29.2	975	Labor, service and rental receipts....	1,047	0.6	30	19,324	5.
	Commodities, n.e.c.....	9,667	4.9	(NA)	(NA)	(NA)		Mountain Division					
975	Labor, service and rental receipts....	773	0.4	37	16,234	4.8		All establishments (number).....258					
South Atlantic Division								Total sales (\$1,000).....\$87,058					
	All establishments (number).....661							Sales reported by commodity line, total.....	71,381	100.0	189	xxx	xx
	Total sales (\$1,000).....\$261,602						151	Paints, varnishes.....	518	0.7	18	9,479	5.
	Sales reported by commodity line, total.....	196,925	100.0	474	xxx	xxx	166	Wallboard.....	514	0.7	11	9,859	5.
151	Paints, varnishes.....	1,643	0.8	41	22,419	7.3	450	Hardware.....	1,093	1.5	14	10,812	10.
166	Wallboard.....	2,496	1.3	52	34,916	7.1	460	Plumbing, heating equipment, supplies.	141	0.2	8	4,873	2.
450	Hardware.....	2,971	1.5	53	29,226	10.2	731	Wire, wire fence, gates, posts, barbed wire, etc.....	91	0.1	4	2,935	3.
460	Plumbing, heating equipment, supplies.	1,344	0.7	24	14,218	9.5	752	Iron, steel plates, structural shapes, etc.....	493	0.7	10	7,756	6.
470	Air-conditioning equipment.....	1,966	1.0	6	7,863	25.0	921	Lumber (rough, dressed, finished)....	1,211	1.7	7	4,585	26.
752	Iron, steel plates, structural shapes, etc.....	479	0.2	26	15,252	3.1	930	Plywood.....	781	1.1	10	9,281	8.
921	Lumber (rough, dressed, finished)....	813	0.4	17	6,973	11.7	942	Brick, blocks, tile, etc.....	2,564	3.6	15	7,026	36.
930	Plywood.....	1,050	0.5	29	16,756	6.3	943	Cement, lime, plaster, stucco.....	1,788	2.5	30	18,753	9.
	Hardwood.....	31		5	2,619	1.2	944	Glass (sheet, containers, and brick)..	2,881	4.0	20	8,278	34.
	Softwood.....	790		18	11,538	6.8	945	Sand, gravel, crushed stone.....	3,733	5.2	67	25,164	14.
	Not reported in detail.....	229		7	2,950	7.8	946	Ready- or transit-mixed concrete....	32,033	44.9	101	37,584	85.
942	Bricks, blocks, tile, etc.....	25,399	12.9	112	57,468	44.2	947	Wood millwork.....	1,424	2.0	9	8,788	16.
943	Cement, lime, plaster, stucco.....	11,136	5.7	87	57,110	21.0	948	Metal millwork.....	431	0.6	6	5,286	8.
944	Glass (sheet, containers, and brick)..	13,625	6.9	56	27,251	50.0	949	Insulation and insulation boards....	1,056	1.5	12	12,100	8.
945	Sand, gravel, crushed stone.....	9,338	4.7	115	44,309	21.1	950	Roofing (except wood shingles).....	3,826	5.4	13	10,593	36.
946	Ready- or transit-mixed concrete....	62,191	31.6	151	73,014	85.2		Asphalt shingles, roofing and tarred felts.....	1,932		10	9,061	21.
947	Wood millwork.....	2,554	1.3	21	15,028	17.0		Asbestos cement roofing shingles...	386		5	5,333	7.
948	Metal millwork.....	393	0.2	7	3,905	10.1		Other roofing (except wood shingles).....	67		(NA)	(NA)	(NA)
949	Insulation and insulation boards....	2,718	1.4	59	38,588	7.0		Not reported in detail.....	1,441		3	1,532	94.
950	Roofing (except wood shingles).....	15,322	7.8	78	49,363	31.0	951	Prefabricated structural assemblies...	1,289	1.8	5	4,683	27.
	Asphalt shingles, roofing and tarred felts.....	7,886		58	36,113	21.8	952	Other building materials.....	10,710	15.0	41	25,473	42.
	Asbestos cement roofing shingles...	1,192		30	22,869	5.2		Commodities, n.e.c.....	4,193	5.9	(NA)	(NA)	(NA)
	Galvanized iron and steel sheets...	1,705		27	18,827	9.1	975	Labor, service and rental receipts....	611	0.9	32	12,921	4.
	Aluminum sheets.....	184		20	11,795	1.6		Pacific Division					
	All other types (except wood shingles).....	381		8	5,272	7.2		All establishments (number).....801					
	Not reported in detail.....	3,974		19	13,250	30.0		Total sales (\$1,000).....\$349,790					
								Sales reported by commodity line, total.....	290,805	100.0	603	xxx	xx
951	Prefabricated structural assemblies...	1,384	0.7	11	3,977	34.8							
952	Other building materials.....	28,402	14.4	151	66,866	42.5							
	Commodities, n.e.c.....	10,860	5.5	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts....	841	0.4	26	17,664	4.8							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-83

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	CONSTRUCTION MATERIALS DISTRIBUTORS—Con.							AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con.					
	Pacific Division—Con.							Middle Atlantic Division—Con.					
151	Paints, varnishes.....	1,681	0.6	34	23,094	7.3	410	Electrical appliances, radio and television sets.....	2,750	3.0	23	15,998	17.2
166	Wallboard.....	9,144	3.1	82	70,279	13.0		Television sets.....	544		4	8,431	6.5
450	Hardware.....	1,826	0.6	32	21,378	8.5		Electric kitchen equipment.....	563		8	11,383	4.9
731	Wire, wire fence, etc.....	964	0.3	27	19,495	4.9		Electric home laundry equipment.....	117		4	2,610	4.5
752	Iron, steel plates, structural shapes, etc.....	1,668	0.6	55	32,694	5.1		Electric housewares.....	938		4	7,538	12.4
921	Lumber (rough, dressed, finished)....	2,203	0.8	21	13,734	16.0		Other electrical appliances, radio and television sets.....	228	(NA)		(NA)	(NA)
930	Plywood.....	2,776	1.0	33	23,463	11.8		Not reported in detail.....	360		14	2,727	13.2
	Softwood.....	2,351		28	21,039	11.2	420	Electrical commercial equipment, except commercial refrigeration.....	160	0.2	10	1,480	10.8
	Other plywood.....	82		(NA)	(NA)	(NA)		Hardware.....	528	0.6	8	2,164	24.4
	Not reported in detail.....	343		5	2,424	14.2	460	Plumbing, heating equipment, supplies. Boilers, radiators, convectors....	2,052	2.3	31	15,512	13.2
931	Wood shingles.....	1,983	0.7	18	17,099	11.6		Other plumbing, heating equipment, supplies.....	727		7	8,655	8.4
942	Brick, blocks, tile, etc.....	9,542	3.3	93	62,793	15.2		Not reported in detail.....	551	(NA)	18	3,850	14.3
943	Cement, lime, plaster, stucco.....	11,892	4.1	138	91,452	13.0	470	Air-conditioning equipment.....	27,074	29.9	165	58,679	46.1
944	Glass (sheet, containers, and brick)...	24,030	8.3	68	30,631	78.4		Room air conditioners, under 2 hp..	6,632		80	35,572	18.6
945	Sand, gravel, crushed stone.....	15,474	5.3	207	110,478	14.0		Self-contained air conditioners,	4,253		88	31,519	13.5
946	Ready- or transit-mixed concrete.....	13,711	39.1	289	149,329	76.1		2 hp and over.....	10,522		84	33,850	31.1
947	Wood millwork.....	1,166	0.4	17	12,304	9.5		Other air-conditioning equipment...	5,667		36	9,466	59.9
948	Metal millwork.....	666	0.2	8	10,027	6.6	590	Commercial refrigeration equipment....	35,085	38.8	249	65,427	53.6
949	Insulation and insulation boards.....	10,353	3.6	85	65,089	15.9		Beverage coolers.....	1,526		69	20,366	7.5
950	Roofing (except wood shingles).....	27,684	9.5	93	73,682	37.6		Display cases.....	4,860		97	20,287	24.0
	Asphalt shingles, roofing and tarred felts.....	18,545		67	52,951	35.0		Mechanical drinking water coolers..	956		40	18,938	5.0
	Asbestos cement roofing shingles...	763		24	21,356	3.6		Heat exchange equipment.....	917		41	22,310	4.1
	Galvanized iron and steel sheets...	164		7	5,993	2.7		Ice cream cabinets.....	1,002		30	10,727	9.3
	Aluminum sheets.....	115		9	6,327	1.8		Ice making machines.....	1,521		61	20,104	7.6
	All other types (except wood shingles).....	1,099		9	5,706	19.3		Reach-in and walk-in refrigerators.	2,821		101	27,825	10.1
	Not reported in detail.....	6,998		21	20,257	34.5		Other commercial refrigeration equipment.....	13,321		110	37,928	35.1
951	Prefabricated structural assemblies...	6,566	2.3	15	9,240	71.1		Not reported in detail.....	8,161		66	10,838	75.3
952	Other building materials.....	34,049	11.7	156	90,651	37.6	591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	13,238	14.6	177	32,846	40.3
	Commodities, n.e.c.....	8,961	3.1	(NA)	(NA)	(NA)	975	Commodities, n.e.c.....	6,754	7.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	4,466	1.5	87	52,570	8.5		Labor, service and rental receipts....	2,722	3.0	49	17,620	15.4
	AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS							East North Central Division					
	New England Division							All establishments (number).....381					
	All establishments (number).....97							Total sales (\$1,000).....\$89,988					
	Total sales (\$1,000).....\$24,311							Sales reported by commodity					
	Sales reported by commodity line, total.....	20,861	100.0	80	xxx	xxx		line, total.....	85,767	100.0	330	xxx	xxx
410	Electrical appliances, radio and television sets.....	425	2.0	13	4,477	9.5	300	Furniture and fixtures.....	209	0.2	7	3,854	5.4
420	Electrical commercial equipment, except commercial refrigeration.....	113	0.5	4	1,105	10.2	400	Electrical wiring supplies, construction materials.....	179	0.2	6	2,521	7.1
460	Plumbing, heating equipment, supplies.	184	0.9	7	2,642	7.0	410	Electrical appliances, radio and television sets.....	2,747	3.2	40	12,597	21.8
470	Air-conditioning equipment.....	6,193	29.7	42	13,243	46.8	420	Electrical commercial equipment, except commercial refrigeration.....	311	0.4	14	3,451	9.0
	Room air conditioners, under 2 hp..	389		26	9,193	4.2		Cooking, food service equipment....	133		8	2,278	5.8
	Self-contained air conditioners,							Other electrical commercial equipment, except commercial refrigeration.....	164		8	2,538	6.5
	2 hp and over.....	1,672		21	8,117	20.6		Not reported in detail.....	14		2	(D)	(D)
	Other air-conditioning equipment...	1,623		25	7,894	20.6	430	Electronic tubes, parts, and accessories.....	102	0.1	4	599	17.0
	Not reported in detail.....	2,509		9	3,048	82.3	450	Hardware.....	217	0.3	6	6,551	3.3
570	Industrial equipment, supplies.....	195	0.9	5	2,348	8.3	460	Plumbing, heating equipment, supplies.	5,444	6.3	57	21,725	25.1
590	Commercial refrigeration equipment....	8,594	41.2	59	15,446	55.6	470	Air-conditioning equipment.....	21,095	24.6	179	50,217	42.0
	Beverage coolers.....	956		21	4,106	23.3		Room air conditioners, under 2 hp..	2,588		99	32,002	8.1
	Display cases.....	1,321		28	5,862	22.5		Self-contained air conditioners,					
	Mechanical drinking water coolers..	97		14	4,361	2.2		2 hp and over.....	6,222		99	31,841	19.5
	Heat exchange equipment.....	194		5	4,169	4.7		Other air-conditioning equipment...	8,559		96	34,211	25.0
	Ice cream cabinets.....	115		12	2,258	5.1		Not reported in detail.....	3,726		38	6,647	56.1
	Ice making machines.....	226		20	7,250	3.1	590	Commercial refrigeration equipment....	33,649	39.2	250	61,136	55.0
	Reach-in and walk-in refrigerators.	1,070		34	7,258	14.7		Beverage coolers.....	1,622		79	16,279	10.0
	Other commercial refrigeration equipment.....	2,419		28	5,731	42.2		Display cases.....	6,355		104	23,591	26.9
	Not reported in detail.....	2,196		12	2,949	74.5		Mechanical drinking water coolers..	281		38	14,655	1.9
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	3,386	16.2	38	9,603	35.3		Heat exchange equipment.....	254		20	5,398	4.7
	Commodities, n.e.c.....	1,498	7.2	(NA)	(NA)	(NA)		Ice cream cabinets.....	1,365		41	11,031	12.4
975	Labor, service and rental receipts....	273	1.3	13	3,110	8.8		Ice making machines.....	1,320		85	22,669	5.8
	Middle Atlantic Division							Reach-in and walk-in refrigerators.	1,961		108	29,465	6.7
	All establishments (number).....370							Other commercial refrigeration equipment.....	5,297		101	27,146	19.5
	Total sales (\$1,000).....\$101,366							Not reported in detail.....	15,194		82	18,935	80.2
	Sales reported by commodity line, total.....	90,460	100.0	335	xxx	xxx							
300	Furniture and fixtures.....	97	0.1	5	963	10.1							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con. East North Central Division—Con.							AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con. South Atlantic Division—Con.					
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	10,912	12.7	154	40,716	26.8	975	Commodities, n.e.c.....	3,395	7.1	(NA)	(NA)	(NA)
	Commodities, n.e.c.....	8,664	10.1	(NA)	(NA)	(NA)		Labor, service and rental receipts....	495	1.0	22	6,169	8.0
975	Labor, service and rental receipts....	2,238	2.6	67	17,946	12.5		East South Central Division All establishments (number).....89 Total sales (\$1,000).....\$18,664 Sales reported by commodity line, total.....	15,617	100.0	75	xxx	xxx
	West North Central Division All establishments (number).....160 Total sales (\$1,000).....\$36,992 Sales reported by commodity line, total.....	35,171	100.0	150	xxx	xxx	400	Electrical wiring supplies, construction materials.....	42	0.3	4	804	5.2
300	Furniture and fixtures.....	428	1.2	4	2,888	14.8	410	Electrical appliances, radio and television sets.....	641	4.1	7	1,964	32.6
400	Electrical wiring supplies, construction materials.....	39	0.1	7	1,436	2.7	460	Plumbing, heating equipment, supplies.	785	5.0	13	6,007	13.1
410	Electrical appliances, radio and television sets.....	750	2.1	23	7,623	9.8	470	Air-conditioning equipment.....	6,555	42.0	40	12,136	54.0
420	Electrical commercial equipment except commercial refrigeration.....	264	0.8	6	1,660	15.9		Room air conditioners, under 2 hp..	626		20	5,293	11.8
450	Hardware.....	37	0.1	6	2,001	1.8		Self-contained air conditioners, 2 hp and over.....	2,887		19	6,592	43.8
460	Plumbing, heating equipment, supplies.	2,807	8.0	37	16,550	17.0		Other air-conditioning equipment....	1,489		22	7,493	19.9
	Air-conditioning equipment.....	11,051	31.4	94	27,357	40.4		Not reported in detail.....	1,553		8	2,129	72.9
	Room air conditioners, under 2 hp..	1,749		63	20,631	8.5	590	Commercial refrigeration equipment....	4,420	28.3	56	9,289	47.6
	Self-contained air conditioners, 2 hp and over.....	4,415		59	17,393	25.4		Beverage coolers.....	103		21	3,611	2.9
	Other air-conditioning equipment....	3,961		59	19,486	20.3		Display cases.....	2,163		26	5,000	43.3
	Not reported in detail.....	926		15	3,386	27.3		Mechanical drinking water coolers..	43		9	2,810	1.5
570	Industrial equipment, supplies.....	57	0.2	4	1,070	5.3		Heat exchange equipment.....	37		7	1,666	2.2
590	Commercial refrigeration equipment....	11,803	33.6	110	23,696	49.8		Ice cream cabinets.....	28		9	1,579	1.8
	Beverage coolers.....	1,056		38	9,990	10.6	591	Ice making machines.....	142		15	4,105	3.5
	Display cases.....	2,934		38	9,831	29.8		Reach-in and walk-in refrigerators.	418		28	6,641	6.3
	Mechanical drinking water coolers..	49		20	7,188	0.7		Other refrigeration equipment.....	768		18	2,941	26.1
	Heat exchange equipment.....	246		13	4,801	5.1		Not reported in detail.....	718		16	862	83.3
	Ice cream cabinets.....	1,012		21	3,939	25.7	975	Parts, supplies, accessories for air-conditioning, refrigeration equipment	2,565	16.4	34	10,621	24.2
	Ice making machines.....	597		40	10,364	5.8		Commodities, n.e.c.....	461	3.0	(NA)	(NA)	(NA)
	Reach-in and walk-in refrigerators.	1,192		52	13,544	8.8		Labor, service and rental receipts....	148	0.9	10	3,000	4.9
	Other commercial refrigeration equipment.....	2,875		46	10,942	26.3		West South Central Division All establishments (number).....233 Total sales (\$1,000).....\$80,271 Sales reported by commodity line, total.....	71,585	100.0	194	xxx	xxx
	Not reported in detail.....	1,842		21	2,588	71.2		Furniture and fixtures.....	193	0.3	8	1,319	14.6
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	6,177	17.6	81	20,478	30.2	300	Electrical wiring supplies, construction materials.....	2,226	3.1	8	8,375	26.6
	Commodities, n.e.c.....	959	2.7	(NA)	(NA)	(NA)	400	Electrical appliances, radio and television sets.....	2,972	4.2	16	11,260	26.4
975	Labor, service and rental receipts....	799	2.3	27	5,552	14.4		Electrical commercial equipment, except commercial refrigeration.....	92	0.1	10	3,637	2.5
	South Atlantic Division All establishments (number).....231 Total sales (\$1,000).....\$54,212 Sales reported by commodity line, total.....	48,085	100.0	200	xxx	xxx	450	Hardware.....	235	0.3	12	8,271	2.8
410	Electrical appliances, radio and television sets.....	197	0.4	14	3,334	5.9	460	Plumbing, heating equipment, supplies.	2,590	3.6	46	22,458	11.5
420	Electrical commercial equipment, except commercial refrigeration.....	345	0.7	11	2,465	14.0	470	Air-conditioning equipment.....	31,619	44.2	134	61,698	51.2
	Cooking, food service equipment....	145		7	1,672	8.7		Room air conditioners, under 2 hp..	6,843		55	26,123	26.2
	Other electrical commercial equipment, except commercial refrigeration.....	161		7	1,796	9.0		Self-contained air conditioners, 2 hp and over.....	4,453		54	16,977	26.2
	Not reported in detail.....	39		3	398	9.8		Other air-conditioning equipment....	9,880		66	25,809	38.3
450	Hardware.....	69	0.1	4	996	6.9	570	Industrial equipment, supplies.....	10,443		40	20,730	50.4
460	Plumbing, heating equipment, supplies.	2,794	5.8	42	15,327	18.2		Commercial refrigeration equipment....	19,390	27.1	116	36,518	53.1
470	Air-conditioning equipment.....	15,810	32.9	102	29,027	54.5	590	Beverage coolers.....	615		40	16,812	3.7
	Room air conditioners, under 2 hp..	1,562		50	12,391	12.6		Display cases.....	7,992		48	19,181	41.7
	Self-contained air conditioners, 2 hp and over.....	5,055		52	13,996	36.1		Mechanical drinking water coolers..	303		30	10,925	2.8
	Other air-conditioning equipment....	7,288		50	17,552	41.5		Heat exchange equipment.....	405		13	5,387	7.5
	Not reported in detail.....	1,905		22	4,599	41.4		Ice cream cabinets.....	665		22	4,939	13.5
590	Commercial refrigeration equipment....	15,151	31.5	138	28,658	52.9		Ice making machines.....	479		29	6,309	7.6
	Beverage coolers.....	603		43	8,172	7.4		Reach-in and walk-in refrigerators.	2,192		45	17,826	12.3
	Display cases.....	3,355		63	10,768	31.2	591	Other commercial refrigeration equipment.....	3,742		51	21,175	17.7
	Mechanical drinking water coolers..	82		16	5,279	1.6		Not reported in detail.....	2,997		27	4,408	68.0
	Heat exchange equipment.....	266		15	4,400	6.0	720	Parts, supplies, accessories for air-conditioning, refrigeration equipment	5,828	8.1	84	29,798	19.6
	Ice cream cabinets.....	59		12	3,043	1.9	740	Iron and steel products (flat).....	563	0.8	4	4,857	11.6
	Ice making machines.....	907		40	8,769	10.3		Iron and steel finished products, except flat, wire, etc.....	475	0.7	5	4,863	9.8
	Reach-in and walk-in refrigerators.	1,396		57	12,107	11.5	780	Nonferrous metals, shapes, forms, etc.	1,445	2.0	4	4,857	29.8
	Other commercial refrigeration equipment.....	2,449		43	10,740	22.8		Commodities, n.e.c.....	2,486	3.5	(NA)	(NA)	(NA)
	Not reported in detail.....	6,034		42	8,689	69.4	975	Labor, service and rental receipts....	1,196	1.7	36	10,479	11.4
591	Parts, supplies and accessories for air-conditioning and refrigeration equipment.....	9,829	20.4	92	24,165	40.7		Mountain Division All establishments (number).....76 Total sales (\$1,000).....\$20,396					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-85

Table 6A.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-trib-ution ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-trib-ution ¹	Number	Total sales, all commodity lines	
	AIR-CONDITIONING, COMMERCIAL REFRIGERATION EQUIPMENT DISTRIBUTORS—Con.							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	Mountain Division—Con.							New England Division—Con.					
	Sales reported by commodity line, total.....	19,195	100.0	65	xxx	xxx		Commercial refrigeration equip-ment—Con.					
460	Plumbing, heating equipment, supplies.	457	2.4	5	2,665	17.1		Other commercial refrigeration equipment.....	32		(NA)	(NA)	(NA)
470	Air-conditioning equipment.....	10,412	54.2	34	13,586	76.6		Not reported in detail.....	28		3	241	11.6
590	Commercial refrigeration equipment....	4,549	23.7	39	7,729	58.9	650	Office machines.....	5,987	20.7	46	7,286	82.2
	Beverage coolers.....	72		9	1,086	6.6		Adding, accounting, statistical machines.....	456		13	1,007	45.3
	Display cases.....	755		16	2,238	33.7		Duplicating machines.....	580		9	1,231	47.1
	Mechanical drinking water coolers..	65		6	1,910	3.4		Typewriters.....	174		12	782	22.3
	Ice making machines.....	29		6	824	3.5		Other office machines.....	2,806		(NA)	(NA)	(NA)
	Reach-in and walk-in refrigerators.	1,350		21	3,966	34.0		Not reported in detail.....	1,971		23	2,544	77.5
	Other commercial refrigeration equipment.....	1,392		(NA)	(NA)	(NA)	660	Store, service shop machines.....	5,812	20.1	28	7,190	80.8
	Not reported in detail.....	886		7	1,500	59.1		Cash registers.....	266		14	1,550	17.2
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	1,552	8.1	25	4,802	32.3		Coin-operated machines.....	4,708		9	4,762	98.9
	Commodities, n.e.c.....	2,027	10.6	(NA)	(NA)	(NA)		Other store and service machines..	28		5	417	6.7
975	Labor, service and rental receipts....	198	1.0	11	1,262	15.7		Not reported in detail.....	810		5	915	88.5
	Pacific Division						670	Scales, balances (except scientific)..	180	0.6	11	1,211	14.9
	All establishments (number).....223							Store scales.....	59		9	1,067	5.5
	Total sales (\$1,000).....\$57,870							All other.....	80		4	413	19.4
	Sales reported by commodity line, total.....	49,287	100.0	183	xxx	xxx		Not reported in detail.....	41		1	(D)	(D)
151	Paints, varnishes.....	147	0.3	4	1,918	7.7	680	Store, restaurant fixtures and equip-ment, n.e.c.....	12,545	43.4	74	15,159	82.8
410	Electrical appliances, radio and tele-vision sets.....	701	1.4	14	4,304	16.3		Cooking, food warming equipment, coffee urns (except electric)....	3,380		29	6,975	48.5
420	Electrical commercial equipment, ex-cept commercial refrigeration.....	123	0.2	8	1,707	7.2		Other store, restaurant fixtures and equipment.....	3,913		31	6,939	56.4
450	Hardware.....	731	1.5	10	4,290	17.0		Not reported in detail.....	5,252		36	6,012	87.4
460	Plumbing, heating equipment, supplies.	538	1.1	10	3,130	17.2		Commodities, n.e.c.....	1,968	6.8	(NA)	(NA)	(NA)
470	Air-conditioning equipment.....	8,728	17.7	73	17,417	50.1	975	Labor, service and rental receipts....	267	0.9	14	1,564	17.1
530	General purpose industrial machinery, equipment.....	197	0.4	6	956	20.6		Middle Atlantic Division					
570	Industrial equipment, supplies.....	88	0.2	5	1,934	4.6		All establishments (number).....753					
590	Commercial refrigeration equipment....	26,727	54.2	129	34,768	76.9		Total sales (\$1,000).....\$165,866					
	Beverage coolers.....	764		30	5,382	14.2		Sales reported by commodity line, total.....	128,900	100.0	591	xxx	xxx
	Display cases.....	4,731		54	11,776	40.2	162	Stationers', office supplies, artists' materials.....	475	0.4	24	3,919	12.1
	Mechanical drinking water coolers..	114		16	5,626	2.0	165	Wrapping paper and paper products....	426	0.3	15	3,853	11.1
	Heat exchange equipment.....	397		17	4,421	9.0	300	Furniture and fixtures.....	1,335	1.0	33	9,308	14.3
	Ice cream cabinets.....	4,671		24	10,061	46.4		Office furniture (wooden, metal)...	248		9	3,489	7.1
	Ice making machines.....	670		38	7,075	9.5		Store and restaurant furniture.....	856		18	6,119	14.0
	Reach-in and walk-in refrigerators.	1,879		55	9,228	20.4		Other furniture and fixtures.....	70		(NA)	(NA)	(NA)
	Other refrigeration equipment.....	4,683		57	12,895	36.3		Not reported in detail.....	161		7	646	24.9
	Not reported in detail.....	8,818		33	10,204	86.4	301	China, glassware, crockery.....	1,288	1.0	25	6,429	20.0
591	Parts, supplies, accessories for air-conditioning, refrigeration equipment	7,864	16.0	79	15,288	51.4	302	Kitchen utensils, miscellaneous home-ware.....	983	0.8	24	6,334	15.5
	Commodities, n.e.c.....	2,608	5.3	(NA)	(NA)	(NA)	420	Electrical commercial equipment, ex-cept commercial refrigeration.....	14,313	11.1	78	22,645	63.2
975	Labor, service and rental receipts....	835	1.7	33	4,913	17.0		Cooking, food service equipment....	3,047		36	10,998	27.7
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS							Other electric commercial equipment	7,750		36	12,390	62.6
	New England Division							Not reported in detail.....	3,516		17	3,833	91.7
	All establishments (number).....180						470	Air-conditioning equipment.....	136	0.1	15	3,528	3.9
	Total sales (\$1,000).....\$34,097							Room air conditioners, under 2 hp..	19		8	1,630	1.2
	Sales reported by commodity line, total.....	28,934	100.0	146	xxx	xxx		Self-contained air conditioners, 2 hp and over.....	46		6	2,351	2.0
162	Stationers', office supplies, artists' materials.....	319	1.1	6	939	34.0		Other air-conditioning equipment...	42		7	1,240	3.4
	Not reported in detail.....							Not reported in detail.....	29		2	(D)	(D)
300	Furniture and fixtures.....	491	1.7	12	3,478	14.1	560	Special industry machinery, equipment.	202	0.2	4	2,107	9.6
	Store and restaurant furniture.....	289		7	2,842	10.2	570	Industrial equipment, supplies.....	307	0.2	5	3,414	9.0
	Other furniture and fixtures.....	20		(NA)	(NA)	(NA)	590	Commercial refrigeration equipment....	1,839	1.4	45	12,638	14.6
	Not reported in detail.....	182		1	(D)	(D)		Beverage coolers.....	206		28	9,734	2.1
420	Electrical commercial equipment, ex-cept commercial refrigeration.....	668	2.3	20	3,725	17.9		Display cases.....	258		20	6,955	3.7
	Cooking, food service equipment....	368		14	3,459	10.6		Mechanical drinking water coolers..	48		6	2,085	2.3
	Other electric commercial equipment	192		7	831	23.1		Ice cream cabinets.....	73		11	5,806	1.3
	Not reported in detail.....	108		3	110	98.2		Ice making machines.....	122		21	7,890	1.5
530	General purpose industrial machinery, equipment.....	402	1.4	4	1,543	26.1		Reach-in and walk-in refrigerators.	485		34	11,204	4.3
590	Commercial refrigeration equipment....	295	1.0	14	3,707	8.0		Other refrigeration equipment.....	319		(NA)	(NA)	(NA)
	Beverage coolers.....	35		7	2,301	1.5	621	Not reported in detail.....	328		6	2,450	13.4
	Display cases.....	34		5	2,048	1.7	631	Janitors' supplies.....	277	0.2	18	4,850	5.7
	Ice cream cabinets.....	27		5	2,125	1.3		Other service business equipment, supplies.....	238	0.2	9	2,734	8.7
	Ice making machines.....	27		4	1,769	1.5	650	Office machines.....	36,339	28.2	197	41,818	86.9
	Reach-in and walk-in refrigerators.	112		10	3,430	3.3							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
	Office machines—Con.						650	Office machines.....	17,125	15.4	168	23,265	73.6
	Adding, accounting, statistical machines.....	11,766		58	17,047	69.0		Adding, accounting, statistical machines.....	2,401		58	7,227	33.2
	Duplicating machines.....	3,595		25	6,282	57.2		Duplicating machines.....	2,060		33	6,453	31.9
	Addressing, mailing machines.....	175		8	498	35.1		Addressing, mailing machines.....	102		9	1,144	8.9
	Typewriters.....	4,950		49	12,464	39.7		Typewriters.....	1,368		49	5,805	23.6
	Other office machines.....	2,658		44	7,069	37.6		Other office machines.....	3,140		47	7,255	43.3
	Not reported in detail.....	13,195		89	14,140	93.3		Not reported in detail.....	8,054		66	9,232	87.2
660	Store, service shop machines.....	20,065	15.6	88	23,870	84.1	651	Indicating, recording, controlling instruments, accessories.....	210	0.2	7	1,111	18.9
	Cash registers.....	1,852		32	4,406	42.0							
	Coin-operated machines.....	10,641		25	11,930	89.2	660	Store, service shop machines.....	26,147	23.5	87	30,278	86.4
	Other store and service machines..	326		10	1,821	17.9		Cash registers.....	3,359		23	6,877	48.8
	Not reported in detail.....	7,246		27	7,428	97.5		Coin-operated machines.....	14,259		33	14,764	96.6
670	Scales, balance (except scientific)...	757	0.6	35	6,474	11.7		Other store and service machines..	387		7	651	59.4
	Store scales.....	199		19	3,595	5.5		Not reported in detail.....	8,142		28	8,314	97.9
	All other.....	360		10	2,130	16.9	670	Scales, balances (except scientific)...	810	0.7	21	3,031	26.7
	Not reported in detail.....	198		11	2,190	9.0		Store scales.....	187		13	1,445	12.9
680	Store, restaurant fixtures and equip- ment, n.e.c.....	44,312	34.4	258	52,150	85.0		All other.....	274		6	336	81.5
	Cooking, food warming equipment, coffee urns (except electric)....	7,008		85	20,159	34.8	680	Not reported in detail.....	349		6	1,522	22.9
	Other store, restaurant fixtures and equipment.....	16,196		130	23,466	69.0		Store, restaurant fixtures and equip- ment, n.e.c.....	38,260	34.4	173	44,774	85.5
	Not reported in detail.....	21,108		109	23,377	90.3		Cooking, food warming equipment, coffee urns (except electric)....	6,330		63	19,863	31.9
	Commodities, n.e.c.....	4,470	3.5	(NA)	(NA)	(NA)		Other store, restaurant fixtures and equipment.....	16,897		94	25,516	66.2
975	Labor, service and rental receipts....	1,138	0.9	60	11,754	9.7	975	Not reported in detail.....	15,033		75	16,536	90.9
	East North Central Division						812	Second-hand merchandise.....	161	0.1	14	1,511	10.7
	All establishments (number).....625							Commodities, n.e.c.....	2,671	2.4	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$138,080							Labor, service and rental receipts....	1,647	1.5	81	16,212	10.2
	Sales reported by commodity line, total.....	111,064	100.0	459	xxx	xxx		West North Central Division					
								All establishments (number)....255					
160	Soaps, detergents.....	120	0.1	15	4,912	2.4		Total sales (\$1,000).....\$51,441					
161	Fountain pens, mechanical pencils....	417	0.4	13	2,557	16.3		Sales reported by commodity line, total.....	39,820	100.0	179	xxx	xxx
162	Stationers', office supplies, artists' materials.....	2,986	2.7	46	7,832	38.1							
164	Writing and printing paper.....	248	0.2	8	1,921	12.9	162	Stationers', office supplies, artists' materials.....	535	1.3	20	2,178	24.6
165	Wrapping paper and paper products....	226	0.2	12	3,777	6.0	300	Furniture and fixtures.....	786	2.0	14	3,043	25.8
300	Furniture and fixtures.....	1,812	1.6	48	9,041	20.0	301	China, glassware, crockery.....	231	0.6	4	1,349	17.1
	Office furniture (wooden, metal)...	919		30	5,424	16.9	420	Electrical commercial equipment, ex- cept commercial refrigeration.....	1,595	4.0	20	5,368	29.7
	Store and restaurant furniture.....	362		14	2,925	12.4		Cooking, food service equipment....	395		13	3,028	13.0
	Not reported in detail.....	531		6	1,667	31.9		Other electric commercial equipment	819		6	1,693	48.4
301	China, glassware, crockery.....	1,059	1.0	18	5,362	19.8	470	Not reported in detail.....	381		5	1,646	23.1
302	Kitchen utensils, miscellaneous housewares.....	495	0.4	12	4,087	12.1	590	Air-conditioning equipment.....	121	0.3	4	1,024	11.8
410	Electrical appliances, radio and tele- vision sets.....	287	0.3	12	2,657	10.8		Commercial refrigeration equipment....	586	1.5	17	4,065	14.4
420	Electrical commercial equipment, ex- cept commercial refrigeration.....	12,454	11.2	56	20,428	61.0		Beverage coolers.....	62		10	2,474	2.5
	Cooking, food service equipment....	1,410		34	9,457	14.9		Display cases.....	98		5	1,411	6.9
	Other electric commercial equipment	5,836		30	10,340	56.4		Mechanical drinking water coolers..	12		8	2,189	0.5
	Not reported in detail.....	5,208		7	5,270	98.8		Ice cream cabinets.....	153		5	1,697	9.0
470	Air-conditioning equipment.....	298	0.3	20	3,585	8.3		Ice making machines.....	27		7	1,789	1.5
	Room air conditioners, under 2 hp..	21		8	1,644	1.3		Reach-in and walk-in refrigerators.	206		15	3,722	5.5
	Self-contained air conditioners, 2 hp and over.....	86		9	2,261	3.8		Other commercial refrigeration equipment.....	12		(NA)	(NA)	(NA)
	Other air-conditioning equipment....	128		4	671	19.1	645	Not reported in detail.....	16		1	(D)	(D)
	Not reported in detail.....	63		5	632	10.0	646	School equipment, supplies.....	162	0.4	6	1,028	15.8
560	Special industry machinery, equipment.	303	0.3	6	3,629	8.3		Church equipment, supplies.....	85	0.2	6	989	8.6
590	Commercial refrigeration equipment....	1,574	1.4	49	10,523	15.0	650	Office machines.....	5,663	14.2	73	8,288	68.3
	Beverage coolers.....	168		29	7,567	2.2		Adding, accounting, statistical ma- chines.....	1,109		33	3,306	33.5
	Display cases.....	181		20	4,159	4.4		Duplicating machines.....	705		22	3,216	21.9
	Mechanical drinking water coolers..	35		14	5,321	0.7		Addressing, mailing machines.....	115		5	701	16.4
	Heat exchange equipment.....	15		5	834	1.8		Typewriters.....	763		28	2,875	26.5
	Ice cream cabinets.....	21		6	2,423	0.9		Other office machines.....	994		24	2,971	33.5
	Ice making machines.....	170		20	4,756	3.6		Not reported in detail.....	1,977		25	2,975	66.5
	Reach-in and walk-in refrigerators.	393		36	8,823	4.5	660	Store, service shop machines.....	12,638	31.7	40	14,045	90.0
	Other refrigeration equipment.....	129		14	3,353	3.8		Coin-operated machines.....	5,413		15	6,026	89.8
	Not reported in detail.....	462		7	1,123	41.1		Other store, service shop machines.	962		(NA)	(NA)	(NA)
591	Parts, supplies, accessories, for air-conditioning, refrigeration equipment.....	1,097	1.0	9	3,498	31.4	670	Not reported in detail.....	6,263		11	6,860	91.3
621	Janitors' supplies.....	338	0.3	18	2,964	11.4	680	Scales, balances (except scientific)...	151	0.4	10	717	21.1
645	School equipment, supplies.....	194	0.2	16	3,489	5.6		Store, restaurant fixtures and equip- ment, n.e.c.....	14,082	35.4	63	16,445	85.6
646	Church equipment, supplies.....	125	0.1	11	2,293	5.5		Cooking, food warming equipment, coffee urns (except electric)....	1,303		22	7,105	18.3

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-87

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	West North Central Division—Con.							East South Central Division					
	Store, restaurant fixtures and equipment, n.e.c.—Con.							All establishments (number).....137					
	Other store, restaurant fixtures and equipment.....	8,173		36	10,988	74.4		Total sales (\$1,000).....\$26,220					
	Not reported in detail.....	4,606		25	5,061	91.0		Sales reported by commodity line, total.....	20,263	100.0	103	xxx	xxx
812	Second-hand merchandise.....	68	0.2	6	813	8.4	162	Stationers', office supplies, artists' materials.....	140	0.7	8	586	23.9
975	Commodities, n.e.c.....	2,321	5.8	(NA)	(NA)	(NA)	300	Furniture and fixtures.....	417	2.1	10	2,348	17.8
	Labor, service and rental receipts....	796	2.0	27	5,319	15.0	420	Electrical commercial equipment, except commercial refrigeration.....	616	3.0	11	3,088	19.9
	South Atlantic Division							Cooking, food service equipment....	263		9	2,766	9.5
	All establishments (number).....388							Other electric commercial equipment	335		4	1,143	29.3
	Total sales (\$1,000).....\$62,480							Not reported in detail.....	18		1	(D)	(D)
	Sales reported by commodity line, total.....	48,424	100.0	286	xxx	xxx	470	Air-conditioning equipment.....	183	0.9	7	2,792	6.6
160	Soaps, detergents.....	90	0.2	5	1,587	5.7	590	Commercial refrigeration equipment....	525	2.6	17	5,810	9.0
162	Stationers', office supplies, artists' materials.....	814	1.7	24	3,228	25.2		Beverage coolers.....	39		8	2,398	1.6
164	Writing and printing paper.....	134	0.3	4	676	19.8		Display cases.....	51		4	812	6.3
300	Furniture and fixtures.....	1,519	3.1	30	9,184	16.5		Ice making machines.....	30		5	1,933	1.6
	Office furniture (wooden, metal)....	663		14	2,163	30.7		Reach-in and walk-in refrigerators.	151		10	3,366	4.5
	Store and restaurant furniture.....	365		12	4,718	7.7		Other commercial refrigeration equipment.....	65		(NA)	(NA)	(NA)
	Other furniture and fixtures.....	79		(NA)	(NA)	(NA)	645	Not reported in detail.....	189		6	2,352	8.0
	Not reported in detail.....	412		4	1,896	21.7		School equipment, supplies.....	163	0.8	5	804	20.3
301	China, glassware, crockery.....	262	0.5	11	2,998	8.7	650	Office machines.....	1,561	7.7	37	2,049	76.2
302	Kitchen utensils, miscellaneous home-ware.....	209	0.4	7	2,076	10.1		Adding, accounting, statistical machines.....	254		17	804	31.6
420	Electrical commercial equipment, except commercial refrigeration.....	2,854	5.9	49	10,535	27.1		Duplicating machines.....	463		12	991	46.7
	Cooking, food service equipment....	1,753		30	9,093	19.3		Typewriters.....	184		13	689	26.7
	Other electric commercial equipment.....	751		25	6,231	12.1		Other office machines.....	237		(NA)	(NA)	(NA)
	Not reported in detail.....	350		10	433	80.8		Not reported in detail.....	423		11	486	87.0
470	Air-conditioning equipment.....	88	0.2	9	2,829	3.1	660	Stores, service shop machines.....	4,155	20.5	18	5,059	82.1
590	Commercial refrigeration equipment....	900	1.9	36	9,375	9.6		Coin-operated machines.....	2,344		6	2,879	81.4
	Beverage coolers.....	166		24	7,086	2.3		Other store, service shop machines.	31		(NA)	(NA)	(NA)
	Display cases.....	108		15	4,050	2.7		Not reported in detail.....	1,780		8	1,939	91.8
	Mechanical drinking water coolers..	22		12	3,466	0.6	670	Scales, balances (except scientific)..	378	1.9	7	1,641	23.0
	Ice cream cabinets.....	9		7	2,800	0.3	680	Store, restaurant fixtures and equipment, n.e.c.....	8,505	42.0	46	10,687	79.6
	Ice making machines.....	46		11	3,490	1.3		Commodities, n.e.c.....	3,169	15.6	(NA)	(NA)	(NA)
	Reach-in and walk-in refrigerators.	339		29	7,743	4.4	975	Labor, service and rental receipts....	451	2.2	16	3,120	14.5
	Other commercial refrigeration equipment.....	104		(NA)	(NA)	(NA)		West South Central Division					
	Not reported in detail.....	106		4	1,349	7.9		All establishments (number).....303					
631	Other service business equipment, supplies.....	348	0.7	9	1,595	21.8		Total sales (\$1,000).....\$58,478					
645	School equipment, supplies.....	89	0.2	5	681	13.1		Sales reported by commodity line, total.....	51,197	100.0	217	xxx	xxx
650	Office machines.....	6,777	14.0	108	9,144	74.1	160	Soaps, detergents.....	132	0.3	8	5,959	2.2
	Adding, accounting, statistical machines.....	1,225		41	4,011	30.5	162	Stationers', office supplies, artists' materials.....	797	1.6	28	2,882	27.7
	Duplicating machines.....	983		21	3,279	30.0	300	Furniture and fixtures.....	1,051	2.1	21	8,292	12.7
	Typewriters.....	797		32	3,108	25.6		Office furniture (wooden, metal)....	133		8	704	18.9
	Other office machines.....	820		(NA)	(NA)	(NA)		Store and restaurant furniture.....	723		13	7,208	10.0
	Not reported in detail.....	2,952		47	3,294	89.6		Other furniture and fixtures.....	195		(NA)	(NA)	(NA)
651	Indicating, recording, controlling instruments, accessories.....	108	0.2	7	325	33.2	301	China, glassware, crockery.....	808	1.6	11	5,617	14.4
660	Store, service shop machines.....	11,444	23.6	50	13,350	85.7	302	Kitchen utensils, miscellaneous home-ware.....	439	0.9	9	5,651	7.8
	Coin-operated machines.....	5,560		24	6,427	86.5	420	Electrical commercial equipment, except commercial refrigeration.....	2,276	4.4	25	10,924	20.8
	Other store, service shop machines.	382		(NA)	(NA)	(NA)	590	Commercial refrigeration equipment....	1,873	3.7	27	11,210	16.7
	Not reported in detail.....	5,502		12	5,569	98.8	621	Janitors' supplies.....	83	0.2	9	3,844	2.2
670	Scales, balances (except scientific)..	486	1.0	28	4,309	11.3	645	School equipment, supplies.....	231	0.5	6	1,497	15.4
	Store scales.....	195		18	3,064	6.4	646	Church equipment, supplies.....	52	0.1	4	1,223	4.3
	All other.....	85		5	769	11.1	650	Office machines.....	6,526	12.7	100	9,658	67.6
	Not reported in detail.....	206		8	607	33.9		Adding, accounting, statistical machines.....	1,463		38	4,513	32.4
680	Store, restaurant fixtures and equipment, n.e.c.....	17,821	36.8	110	22,538	79.1		Duplicating machines.....	500		20	2,272	22.0
	Cooking, food warming equipment, coffee urns (except electric)....	2,944		46	10,929	26.9		Addressing, mailing machines.....	184		5	586	31.4
	Other store, restaurant fixtures and equipment.....	7,532		57	12,455	60.5		Typewriters.....	496		30	2,403	20.6
	Not reported in detail.....	7,345		47	8,385	87.6		Other office machines.....	1,853		26	3,257	56.9
812	Second-hand merchandise.....	58	0.1	11	1,507	3.8		Not reported in detail.....	2,030		43	2,330	87.1
	Commodities, n.e.c.....	3,789	7.8	(NA)	(NA)	(NA)	660	Store, service shop machines.....	12,929	25.3	40	16,604	77.9
975	Labor, service and rental receipts....	634	1.3	47	6,737	9.4		Cash registers.....	1,779		18	5,187	34.3
								Other store, service shop machines.	5,290		(NA)	(NA)	(NA)
								Not reported in detail.....	5,860		13	6,636	88.3
							670	Scales, balances (except scientific)..	850	1.7	19	5,009	17.0
								Store scales.....	328		11	3,160	10.4
								All other.....	113		9	2,839	4.0
								Not reported in detail.....	409		4	633	64.6

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distributed (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distributed (2)	Number (3)	Total sales, all commodity lines (4)	
	COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.							COMMERCIAL MACHINES, EQUIPMENT DISTRIBUTORS—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
680	Store, restaurant fixtures and equipment, n.e.c.....	19,353	37.8	79	27,210	71.1	590	Commercial refrigeration equipment....	592	0.8	25	14,367	4.1
812	Second-hand merchandise.....	175	0.3	11	4,904	3.6		Beverage coolers.....	28		12	5,414	0.5
	Commodities, n.e.c.....	2,934	5.7	(NA)	(NA)	(NA)		Display cases.....	22		7	1,939	1.1
975	Labor, service and rental receipts....	688	1.3	39	6,525	10.5		Mechanical drinking water coolers..	12		8	8,017	0.1
	Mountain Division							Ice cream cabinets.....	22		7	4,477	0.5
	All establishments (number).....141							Ice making machines.....	56		11	10,110	0.6
	Total sales (\$1,000).....\$24,191							Reach-in and walk-in refrigerators..	156		17	10,487	1.5
	Sales reported by commodity line, total.....	19,347	100.0	96	xxx	xxx		Other refrigeration equipment.....	185		11	7,943	2.3
							621	Not reported in detail.....	111		3	524	21.2
160	Soap, detergents.....	65	0.3	4	1,669	3.9	621	Janitors' supplies.....	217	0.3	8	6,344	3.4
162	Stationers', office supplies, artists' materials.....	396	2.0	13	1,429	27.7	631	Other service business equipment, supplies.....	94	0.1	5	852	11.0
300	Furniture and fixtures.....	277	1.4	15	2,550	10.9	650	Office machines.....	13,374	17.0	137	16,752	79.8
	Office furniture (wooden, metal)....	85		7	597	14.2		Adding, accounting, statistical machines.....	4,196		55	7,585	55.3
	Store and restaurant furniture.....	152		7	1,777	8.6		Duplicating machines.....	789		26	2,006	39.3
	Other furniture and fixtures.....	20		(NA)	(NA)	(NA)		Addressing, mailing machines.....	182		11	935	19.5
	Not reported in detail.....	20		1	(D)	(D)		Typewriters.....	825		41	4,956	16.6
301	China, glassware, crockery.....	328	1.7	8	2,123	15.4		Other office machines.....	3,343		49	6,534	51.2
302	Kitchen utensils, miscellaneous home-ware.....	137	0.7	5	1,415	9.7		Not reported in detail.....	4,039		44	5,099	79.2
420	Electrical commercial equipment, except commercial refrigeration.....	934	4.8	16	3,312	28.2	660	Store, service shop machines.....	15,487	19.7	62	19,575	79.1
	Cooking, food service equipment.....	391		10	2,371	16.5		Cash registers.....	787		24	3,434	22.9
	Other electric commercial equipment	390		7	1,825	21.4		Coin-operated machines.....	9,149		15	9,895	92.5
	Not reported in detail.....	153		3	644	23.8		Other store and service machines...	319		12	1,220	26.1
590	Commercial refrigeration equipment....	245	1.3	13	3,043	8.1	670	Not reported in detail.....	5,232		16	5,629	92.9
	Beverage coolers.....	48		8	2,422	2.0		Scales, balances (except scientific)..	903	1.1	33	4,378	20.6
	Mechanical drinking water coolers..	15		6	2,403	0.6		Store scales.....	314		24	3,040	10.3
	Ice cream cabinets.....	21		5	2,021	1.0		All other.....	494		12	1,300	38.0
	Ice making machines.....	20		5	1,552	1.3		Not reported in detail.....	95		3	243	39.1
	Reach-in and walk-in refrigerators..	116		12	3,013	3.8	680	Store, restaurant fixtures and equipment, n.e.c.....	34,120	43.4	123	43,430	78.6
	Other commercial refrigeration equipment.....	23		(NA)	(NA)	(NA)	812	Second-hand merchandise.....	239	0.3	18	2,897	8.2
	Not reported in detail.....	2		1	(D)	(D)	975	Commodities, n.e.c.....	5,499	7.0	(NA)	(NA)	(NA)
621	Janitors' supplies.....	90	0.5	9	1,612	5.6		Labor, service and rental receipts....	1,520	1.9	62	9,402	16.2
650	Office machines.....	2,138	11.1	28	3,181	67.2		CONSTRUCTION MACHINERY, EQUIPMENT DEALERS					
	Adding, accounting, statistical machines.....	710		12	1,367	51.9		New England Division					
	Duplicating machines.....	152		8	923	16.5		All establishments (number).....116					
	Typewriters.....	201		9	805	25.0		Total sales (\$1,000).....\$67,187					
	Other office machines.....	135		(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	64,970	100.0	108	xxx	xxx
	Not reported in detail.....	940		12	1,402	67.0	350	Motor vehicles.....	421	0.6	7	2,263	18.6
651	Indicating, recording, controlling instruments, accessories.....	50	0.3	4	400	12.5	360	Automotive parts, supplies, etc.....	151	0.2	5	1,788	8.4
660	Store, service shop machines.....	5,746	29.7	21	7,478	76.8	501	Garden machinery and equipment.....	120	0.2	4	1,509	8.0
670	Scales, balances (except scientific)..	502	2.6	9	1,791	28.0	510	Farm, dairy machinery.....	112	0.2	4	1,787	6.3
680	Store, restaurant fixtures and equipment, n.e.c.....	7,204	37.2	36	9,412	76.5	520	Construction, mining, excavating machinery equipment.....	58,485	90.1	108	64,970	90.1
812	Second-hand merchandise.....	77	0.4	6	382	20.2		Tractors and tractor mounted equipment.....	14,861		39	36,376	40.9
	Commodities, n.e.c.....	961	5.0	(NA)	(NA)	(NA)		Cranes and shovels.....	8,951		53	40,821	21.9
975	Labor, service and rental receipts....	197	1.0	18	3,419	5.8		Motor graders and off highway equipment.....	3,774		30	33,868	11.1
	Pacific Division							Concrete and bituminous processing equipment.....	2,964		40	24,985	11.9
	All establishments (number).....437							Miscellaneous equipment and spare parts.....	16,797		74	48,032	35.0
	Total sales (\$1,000).....\$99,272							Not reported in detail.....	11,138		23	11,785	94.5
	Sales reported by commodity line, total.....	78,561	100.0	324	xxx	xxx	530	General purpose industrial machinery, equipment.....	3,617	5.6	41	21,336	17.0
162	Stationers', office supplies, artists' materials.....	537	0.7	32	2,985	18.0	570	Industrial equipment, supplies.....	526	0.8	18	5,268	10.0
300	Furniture and fixtures.....	1,552	2.0	31	10,265	15.1	730	Iron and steel wire, wire products...	86	0.1	4	2,178	3.9
	Office furniture (wooden, metal)....	336		15	1,655	20.3		Commodities, n.e.c.....	804	1.2	(NA)	(NA)	(NA)
	Store and restaurant furniture.....	675		13	7,765	8.7	975	Labor, service and rental receipts....	648	1.0	10	5,988	10.8
	Other furniture and fixtures.....	343		(NA)	(NA)	(NA)		Middle Atlantic Division					
	Not reported in detail.....	198		2	(D)	(D)		All establishments (number).....287					
301	China, glassware, crockery.....	682	0.9	16	8,666	7.9		Total sales (\$1,000).....\$234,172					
302	Kitchen utensils, miscellaneous home-ware.....	340	0.4	12	7,045	4.8		Sales reported by commodity line, total.....	224,742	100.0	272	xxx	xxx
400	Electrical wiring supplies, construction materials.....	98	0.1	4	1,255	7.8	350	Motor vehicles.....	2,675	1.2	17	18,703	14.3
420	Electrical commercial equipment, except commercial refrigeration.....	3,307	4.2	36	16,087	20.6		Trucks, truck-tractors, truck-trailers.....	2,266		11	13,702	16.5
	Cooking, food service equipment.....	740		17	11,011	6.7		Other motor vehicles.....	172		(NA)	(NA)	(NA)
	Other electric commercial equipment.....	1,618		24	10,175	15.9		Not reported in detail.....	237		3	1,146	20.7
	Not reported in detail.....	949		5	3,211	29.6	360	Automotive parts, supplies, etc.....	1,531	0.7	12	14,977	10.2

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-89

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
	Automotive parts, supplies, etc.—Con.						570	Industrial equipment, supplies.....	2,395	1.2	17	14,820	16.2
	Automotive parts and accessories...	1,299		10	14,284	9.1		Abrasives, abrasive materials.....	70		4	5,032	1.4
	Other automotive parts, supplies, etc.....	118		(NA)	(NA)	(NA)		Mechanical rubber goods.....	126		7	7,323	1.7
	Not reported in detail.....	114		1	(D)	(D)		Rope, cordage, twine.....	12		4	4,427	0.3
401	Generation, transmission, other apparatus and equipment.....	237	0.1	11	20,060	1.2	730	Other industrial equipment supplies	1,498		(NA)	(NA)	(NA)
501	Garden machinery and equipment.....	805	0.4	15	11,070	7.3		Not reported in detail.....	689		4	2,942	23.4
510	Farm, dairy machinery.....	534	0.2	13	20,403	2.6	740	Iron and steel wire, wire products...	647	0.3	21	20,413	3.2
								Iron and steel finished products except flat, wire, etc.....	347	0.2	8	6,874	5.0
520	Construction, mining, excavating machinery equipment.....	198,360	88.3	272	224,742	88.3	750	Iron and steel pipe, tubes.....	1,289	0.6	6	5,285	24.4
	Tractors and tractor mounted equipment.....	50,676		92	134,163	37.8	812	Second-hand merchandise.....	450	0.2	5	3,125	14.4
	Cranes and shovels.....	32,484		103	150,073	21.6	975	Commodities, n.e.c.....	3,219	1.6	(NA)	(NA)	(NA)
	Motor graders and off highway equipment.....	12,474		80	132,466	9.4		Labor, service and rental receipts...	4,529	2.2	58	69,974	6.5
	Concrete and bituminous processing equipment.....	9,084		59	88,324	10.3		West North Central Division					
	Miscellaneous equipment and parts..	57,490		169	175,102	32.8		All establishments (number).....181					
	Not reported in detail.....	36,152		78	41,692	86.7		Total sales (\$1,000).....\$179,876					
								Sales reported by commodity line, total.....	170,191	100.0	164	xxx	xxx
530	General purpose industrial machinery, equipment.....	7,090	3.2	72	71,928	9.9	350	Motor vehicles.....	463	0.3	6	4,163	11.1
	Compressors, pumps.....	2,266		50	59,413	3.8	510	Farm, dairy machinery.....	3,541	2.1	19	27,612	12.8
	Crushing, pulverizing, screening machinery and equipment.....	983		14	20,643	4.8		Tractors and equipment (farm)....	3,272		17	25,869	12.6
	Conveyors, conveying equipment.....	827		17	26,289	3.1		Land preparation, planting, cultivating machinery and parts.....	29		4	3,030	1.0
	Cranes, derricks, hoists, winches..	190		17	14,918	1.3		Other farm, dairy machinery.....	209		(NA)	(NA)	(NA)
	Industrial trucks, tractors, trailers, stackers.....	1,568		16	25,253	6.2		Not reported in detail.....	31		1	(D)	(D)
	Mechanical power transmission equipment (nonelectric).....	29		4	1,925	1.5	520	Construction, mining, excavating machinery equipment.....	146,821	86.3	164	170,191	86.3
	Other general purpose industrial machinery, equipment.....	895		(NA)	(NA)	(NA)		Tractors and tractor mounted equipment.....	37,443		82	118,627	31.6
	Not reported in detail.....	332		7	2,061	16.1		Cranes and shovels.....	12,056		71	114,242	10.6
560	Special industry machinery, equipment.	1,274	0.6	9	13,401	9.5		Motor graders and off highway equipment.....	20,269		82	132,588	15.3
570	Industrial equipment, supplies.....	3,387	1.5	22	16,309	20.8		Concrete and bituminous processing equipment.....	7,246		51	83,594	8.7
	Commodities, n.e.c.....	3,980	1.8	(NA)	(NA)	(NA)		Miscellaneous equipment and spare parts.....	57,453		123	151,386	38.0
975	Labor, service and rental receipts....	4,869	2.2	34	44,253	11.0		Not reported in detail.....	12,354		29	13,424	92.0
	East North Central Division						530	General purpose industrial machinery, equipment.....	10,459	6.1	74	106,465	9.8
	All establishments (number).....264							Compressors, pumps.....	2,259		53	78,853	2.9
	Total sales (\$1,000).....\$226,292							Crushing, pulverizing, screening machinery and equipment.....	2,987		25	53,903	5.5
	Sales reported by commodity line, total.....	203,314	100.0	244	xxx	xxx		Conveyors, conveying equipment.....	424		20	32,977	1.3
401	Generation, transmission, other apparatus and equipment.....	209	0.1	7	12,712	1.6		Cranes, derricks, hoists, winches..	771		18	25,819	3.0
510	Farm, dairy machinery.....	1,129	0.6	20	30,858	3.7		Industrial trucks, tractors, trailers, stackers.....	1,687		22	52,032	3.2
	Tractors and equipment (farm)....	766		12	15,557	4.9		Other general purpose industrial machinery, equipment.....	1,960		(NA)	(NA)	(NA)
	Land preparation, planting, cultivating machinery and parts.....	176		8	16,545	1.1		Not reported in detail.....	371		6	3,444	10.8
	Other farm, dairy machinery.....	184		(NA)	(NA)	(NA)	570	Industrial equipment, supplies.....	673	0.4	21	18,419	3.7
	Not reported in detail.....	3		1	(D)	(D)	730	Iron and steel wire, wire products...	856	0.5	21	22,233	3.9
520	Construction, mining, excavating machinery equipment.....	179,068	88.1	244	203,314	88.1	812	Second-hand merchandise.....	1,755	1.0	10	12,039	14.6
	Tractors and tractor mounted equipment.....	45,387		116	134,935	33.6	975	Commodities, n.e.c.....	2,888	1.7	(NA)	(NA)	(NA)
	Cranes and shovels.....	21,969		121	144,977	15.2		Labor, service and rental receipts...	2,735	1.6	36	53,380	5.1
	Motor graders and off highway equipment.....	19,303		108	139,934	13.8		South Atlantic Division					
	Concrete and bituminous processing equipment.....	12,384		95	101,906	12.2		All establishments (number).....198					
	Miscellaneous equipment and spare parts.....	64,355		184	180,126	35.7		Total sales (\$1,000).....\$191,082					
	Not reported in detail.....	15,670		39	18,333	85.5		Sales reported by commodity line, total.....	176,635	100.0	184	xxx	xxx
530	General purpose industrial machinery, equipment.....	9,738	4.8	100	103,540	9.4	350	Motor vehicles.....	1,661	0.9	13	15,817	10.5
	Compressors, pumps.....	3,636		75	86,367	4.2		Trucks, truck-tractors, truck trailers.....	1,460		11	14,977	9.7
	Crushing, pulverizing, screening machinery and equipment.....	2,193		41	46,046	4.8	401	Other motor vehicles.....	201		(NA)	(NA)	(NA)
	Conveyors, conveying equipment.....	1,047		28	32,054	3.3		Generation, transmission, other apparatus and equipment.....	258	0.1	9	10,534	2.4
	Cranes, derricks, hoists, winches..	472		19	23,683	2.0	510	Farm, dairy machinery.....	995	0.6	15	16,568	6.0
	Industrial trucks, tractors, trailers, stackers.....	1,221		29	28,679	4.3		Tractors and equipment (farm)....	755		6	6,787	11.1
	Fans, blowers (industrial equipment).....	7		4	2,136	0.3		Land preparation, planting, cultivating machinery and parts.....	141		5	5,105	2.8
	Other general purpose industrial machinery, equipment.....	948		(NA)	(NA)	(NA)		Other farm, dairy machinery.....	97		(NA)	(NA)	(NA)
	Not reported in detail.....	214		6	2,466	8.7		Not reported in detail.....	2		1	(D)	(D)
540	Metalworking machinery, equipment (except welding).....	294	0.1	6	2,368	12.4	520	Construction, mining, excavating machinery equipment.....	156,895	88.8	184	176,635	88.8
								Tractors and tractor mounted equipment.....	42,222		84	114,837	36.8
								Cranes and shovels.....	15,648		91	113,261	13.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.					
	South Atlantic Division—Con.							East South Central Division—Con.					
	Construction, mining, excavating machinery equipment—Con.						570	Industrial equipment, supplies.....	1,395	1.3	8	12,672	11.0
	Motor graders and off highway equipment.....	9,608		83	104,559	9.2	730	Iron and steel wire, wire products....	413	0.4	8	12,060	3.4
	Concrete and bituminous processing equipment.....	9,858		73	82,622	11.9	740	Iron and steel finished products except flat, wire, etc.....	2,466	2.2	4	8,382	29.4
	Miscellaneous equipment and spare parts.....	47,814		121	124,801	38.3	812	Second-hand merchandise.....	963	0.9	4	9,499	10.1
	Not reported in detail.....	31,745		41	34,293	92.6	975	Commodities, n.e.c.....	1,412	1.3	(NA)	(NA)	(NA)
								Labor, service and rental receipts....	2,283	2.0	22	31,878	7.2
530	General purpose industrial machinery, equipment.....	8,804	5.0	68	75,629	11.6		West South Central Division					
	Compressors, pumps.....	3,015		51	52,440	5.7		All establishments (number).....	168				
	Crushing, pulverizing, screening machinery and equipment.....	1,177		20	31,817	3.7		Total sales (\$1,000).....	\$141,321				
	Conveyors, conveying equipment.....	562		20	28,480	2.0		Sales reported by commodity line, total.....	139,035	100.0	157	xxx	xxx
	Cranes, derricks, hoists, winches..	297		16	18,405	1.6	510	Farm, dairy machinery.....	2,893	2.1	29	33,670	8.6
	Industrial trucks, tractors, trailers, stackers.....	500		9	14,261	3.5		Tractors and equipment (farm).....	1,046		15	16,062	6.5
	Fans, blowers (industrial equipment).....	25		4	5,468	0.5		Harvesting machinery and equipment..	127		4	6,712	1.9
	Mechanical power transmission equipment (nonelectric).....	356		5	6,065	5.9		Land preparation, planting, cultivating machinery and parts.....	943		13	16,884	5.6
	Other general purpose industrial machinery.....	2,122		17	17,741	12.0		Irrigation equipment.....	357		13	19,085	1.9
	Not reported in detail.....	750		5	2,715	27.6	520	Other farm, dairy machinery.....	414	(NA)	(NA)	(NA)	(NA)
								Not reported in detail.....	6		2	(D)	(D)
540	Metalworking machinery, equipment (except welding).....	587	0.3	6	5,345	11.0		Construction, mining, excavating machinery equipment.....	119,574	86.0	157	139,035	86.0
560	Special industry machinery, equipment.	340	0.2	5	990	34.3		Tractors and tractor mounted equipment.....	43,863		80	103,931	42.2
								Cranes and shovels.....	11,423		74	86,362	13.2
570	Industrial equipment, supplies.....	1,085	0.6	21	21,247	5.1		Motor graders and off highway equipment.....	10,568		79	88,694	11.9
	Abrasives, abrasive materials.....	47		5	5,542	0.8		Concrete and bituminous processing equipment.....	4,354		49	52,436	8.3
	Mechanical rubber goods.....	251		6	6,090	4.1		Miscellaneous equipment and spare parts.....	40,913		115	110,034	37.2
	Valves and fittings (except plumbing).....	91		4	5,955	1.5		Not reported in detail.....	8,453		25	9,220	91.7
	Other industrial equipment, supplies.....	695		(NA)	(NA)	(NA)	530	General purpose industrial machinery, equipment.....	7,058	5.1	67	65,164	10.8
	Not reported in detail.....	1		1	(D)	(D)							
730	Iron and steel wire, wire products....	537	0.3	20	23,459	2.3	560	Special industry machinery, equipment.	328	0.2	8	4,705	7.0
740	Iron and steel finished products except flat, wire, etc.....	817	0.5	4	4,451	18.4		Industrial equipment, supplies.....	493	0.4	15	9,826	5.0
	Commodities, n.e.c.....	2,224	1.3	(NA)	(NA)	(NA)	570	Abrasives, abrasive materials.....	121		4	2,366	5.1
975	Labor, service and rental receipts....	2,432	1.4	31	37,991	6.4		Mechanical rubber goods.....	150		6	5,725	2.6
								Valves and fittings (except plumbing).....	41		4	1,662	2.5
	East South Central Division							Other industrial equipment, supplies.....	179	(NA)	(NA)	(NA)	(NA)
	All establishments (number).....	105						Not reported in detail.....	2		1	(D)	(D)
	Total sales (\$1,000).....	\$117,181					730	Iron and steel wire, wire products....	500	0.4	18	17,839	2.8
	Sales reported by commodity line, total.....	111,564	100.0	97	xxx	xxx	812	Second-hand merchandise....	2,094	1.5	7	14,944	14.0
350	Motor vehicles.....	186	0.2	4	1,290	14.4		Commodities, n.e.c.....	3,075	2.2	(NA)	(NA)	(NA)
360	Automotive parts, supplies, etc.....	232	0.2	4	1,685	13.8	975	Labor, service and rental receipts....	3,020	2.2	41	49,879	6.1
501	Garden machinery and equipment.....	242	0.2	4	3,362	7.2							
								Mountain Division					
510	Farm, dairy machinery.....	2,277	2.0	17	27,870	8.2		All establishments (number).....	123				
	Land preparation, planting, cultivating machinery and parts.....	899		9	15,573	5.8		Total sales (\$1,000).....	\$100,504				
	Irrigation equipment.....	465		7	14,099	3.3		Sales reported by commodity line, total.....	82,860	100.0	106	xxx	xxx
	Other farm, dairy machinery.....	115		(NA)	(NA)	(NA)	350	Motor vehicles.....	472	0.6	8	5,780	8.2
	Not reported in detail.....	798		2	(D)	(D)	360	Automotive parts, supplies, etc.....	259	0.3	6	2,661	9.7
520	Construction, mining, excavating machinery equipment.....	94,866	85.0	97	111,564	85.0	401	Generation, transmission, other apparatus and equipment.....	204	0.2	4	2,629	7.8
	Tractors and tractor mounted equipment.....	28,182		50	81,537	34.6							
	Cranes and shovels.....	7,864		54	86,236	9.1	510	Farm, dairy machinery.....	5,605	6.8	29	33,871	16.5
	Motor graders and off highway equipment.....	8,716		48	80,043	10.9		Tractors and equipment (farm).....	4,110		24	31,112	13.2
	Concrete and bituminous processing equipment.....	2,139		32	47,748	4.5		Harvesting machinery and equipment..	283		7	9,070	3.1
	Miscellaneous equipment and spare parts.....	32,827		66	90,291	36.4		Land preparation, planting, cultivating machinery and parts.....	502		12	11,713	4.3
	Not reported in detail.....	15,138		21	17,377	87.1		Miscellaneous farm machinery, equipment.....	710		11	12,628	5.6
530	General purpose industrial machinery, equipment.....	4,829	4.3	36	52,087	9.3	520	Construction, mining, excavating machinery equipment.....	64,447	77.8	106	82,860	77.8
	Compressors, pumps.....	1,083		32	50,730	2.1		Tractors and tractor mounted equipment.....	15,118		54	59,282	25.5
	Crushing, pulverizing, screening machinery and equipment.....	1,395		15	25,488	5.5		Cranes and shovels.....	4,045		53	53,164	7.6
	Conveyors, conveying equipment.....	563		18	26,012	2.2		Motor graders and off highway equipment.....	7,871		55	60,367	13.0
	Cranes, derricks, hoists, winches..	278		12	17,564	1.6		Concrete and bituminous processing equipment.....	3,046		52	43,078	7.1
	Industrial trucks, tractors, trailers, stackers.....	407		9	10,215	4.0		Miscellaneous equipment and spare parts.....	27,777		86	72,351	38.4
	Other general purpose industrial machinery, equipment.....	844		(NA)	(NA)	(NA)		Not reported in detail.....	6,590		11	6,892	95.6
	Not reported in detail.....	259		2	(D)	(D)							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-91

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tribution	Number	Total sales, all commodity lines				Amount	Per-cent dis-tribution	Number	Total sales, all commodity lines	
	CONSTRUCTION MACHINERY, EQUIPMENT DEALERS—Con.							FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALERS					
	Mountain Division—Con.							New England Division (Not analyzed by commodity line)					
530	General purpose industrial machinery, equipment.....	7,752	9.4	56	47,848	16.2		Middle Atlantic Division					
	Compressors, pumps.....	1,431		41	33,987	4.2		All establishments (number).....133					
	Crushing, pulverizing, screening machinery and equipment.....	1,739		31	25,786	6.7		Total sales (\$1,000).....\$62,657					
	Conveyors, conveying equipment.....	244		23	20,075	1.2		Sales reported by commodity line, total.....	52,312	100.0	105	xxx	xxx
	Cranes, derricks, hoists, winches..	556		15	10,283	5.4							
	Industrial trucks, tractors, trailers, stackers.....	556		15	11,821	4.7	360	Automotive parts, supplies, etc.....	156	0.3	5	1,466	10.6
	Mechanical power transmission equipment (nonelectric).....	508		6	5,365	9.5	401	Generation, transmission, other apparatus and equipment.....	208	0.4	4	1,300	16.0
	Other general purpose industrial machinery, equipment.....	1,845		(NA)	(NA)	(NA)	450	Hardware.....	992	1.9	6	3,220	30.8
	Not reported in detail.....	873		3	1,416	61.7	501	Garden machinery and equipment.....	10,032	19.2	48	17,522	57.3
540	Metal working machinery, equipment (except welding).....	93	0.1	6	2,414	3.9	510	Farm, dairy machinery.....	34,189	65.4	70	38,737	88.3
560	Special industry machinery, equipment.....	194	0.2	8	3,729	5.2		Tractors and equipment (farm).....	13,745		25	23,262	59.1
570	Industrial equipment, supplies.....	595	0.7	12	5,774	10.3		Harvesting machinery and equipment.....	2,541		24	21,645	11.7
730	Iron and steel wire, wire products....	418	0.5	19	10,333	4.0		Land preparation, planting, cultivating machinery and parts.....	5,310		28	26,531	20.0
812	Second-hand merchandise.....	348	0.4	5	2,816	12.4		Dairy farm equipment.....	1,491		17	7,545	19.8
	Commodities, n.e.c.....	922	1.1	(NA)	(NA)	(NA)		Irrigation equipment.....	978		6	2,115	46.2
975	Labor, service and rental receipts....	1,551	1.9	24	25,852	6.0		Miscellaneous farm machinery, equipment.....	6,991		40	22,864	30.6
								Not reported in detail.....	3,133		10	3,720	84.2
	Pacific Division						520	Construction, mining, excavating machinery equipment.....	1,457	2.8	6	5,555	26.2
	All establishments (number).....198						560	Special industry machinery, equipment.....	936	1.8	10	5,950	15.7
	Total sales (\$1,000).....\$143,744						730	Iron and steel wire, wire products....	102	0.2	4	2,616	3.9
	Sales reported by commodity line, total.....	138,337	100.0	176	xxx	xxx	975	Commodities, n.e.c.....	3,961	7.6	(NA)	(NA)	(NA)
350	Motor vehicles.....	1,389	1.0	13	14,611	9.5		Labor, service and rental receipts....	279	0.5	13	12,115	2.3
	Trucks, truck-tractors, truck trailers.....	1,371		16	14,611	9.4		East North Central Division					
	Other motor vehicles.....	18		(NA)	(NA)	(NA)		All establishments (number).....228					
360	Automotive parts, supplies, etc.....	712	0.5	17	7,816	9.1		Total sales (\$1,000).....\$112,046					
	Automotive parts and accessories....	633		11	7,180	8.8		Sales reported by commodity line, total.....	99,699	100.0	192	xxx	xxx
	Other automotive parts, supplies....	63		(NA)	(NA)	(NA)	350	Motor vehicles.....	632	0.6	8	5,455	11.6
	Not reported in detail.....	16		4	237	6.8	360	Automotive parts, supplies, etc.....	328	0.3	8	2,170	15.1
460	Plumbing, heating equipment, supplies.	222	0.2	4	3,419	6.5	410	Electrical appliances, radio and television sets.....	157	0.2	5	2,214	7.1
501	Garden machinery and equipment.....	684	0.5	8	10,109	6.8	450	Hardware.....	876	0.9	9	10,990	8.0
510	Farm, dairy machinery.....	2,500	1.8	29	43,872	5.7	460	Plumbing, heating equipment, supplies.	464	0.5	6	6,564	7.1
	Tractors and equipment (farm).....	1,475		18	39,974	3.7	501	Garden machinery and equipment.....	21,466	21.5	66	36,788	58.4
	Harvesting machinery and equipment.....	137		5	26,393	0.5	510	Farm, dairy machinery.....	67,940	68.1	141	76,122	89.3
	Land preparation, planting, cultivating machinery and parts.....	164		10	24,176	0.7		Tractors and equipment (farm).....	17,240		29	36,628	47.1
	Other farm, dairy machinery.....	551		(NA)	(NA)	(NA)		Harvesting machinery and equipment.....	4,139		27	32,075	12.9
	Not reported in detail.....	173		3	1,365	12.7		Land preparation, planting, cultivating machinery and parts.....	10,581		33	34,747	30.5
520	Construction, mining, excavating machinery equipment.....	118,245	85.5	176	138,337	85.5		Dairy farm equipment.....	2,431		21	9,958	24.4
	Tractors and tractor mounted equipment.....	36,352		72	81,082	44.8		Irrigation equipment.....	1,542		11	5,045	30.6
	Cranes and shovels.....	11,233		60	67,689	16.6	520	Miscellaneous farm machinery, equipment.....	14,322		64	36,044	39.7
	Motor graders and off highway equipment.....	10,391		56	76,855	13.5		Not reported in detail.....	17,685		40	19,814	89.3
	Concrete and bituminous processing equipment.....	8,156		47	42,495	19.2	530	Construction, mining, excavating machinery equipment.....	1,300	1.3	10	7,034	18.5
	Miscellaneous equipment and spare parts.....	27,430		99	84,050	32.6	570	General purpose industrial machinery, equipment.....	189	0.2	4	924	20.5
	Not reported in detail.....	24,683		37	27,203	90.7	730	Industrial equipment, supplies.....	1,738	1.7	11	7,495	23.2
530	General purpose industrial machinery, equipment.....	6,895	5.0	54	44,933	15.3		Iron and steel wire, wire products....	134	0.1	5	1,879	7.1
	Compressors, pumps.....	3,220		38	39,626	8.1	975	Commodities, n.e.c.....	3,591	3.6	(NA)	(NA)	(NA)
	Crushing, pulverizing, screening machinery and equipment.....	1,477		25	24,316	6.1		Labor, service and rental receipts....	884	0.9	24	12,621	7.0
	Conveyors, conveying equipment.....	205		13	10,313	2.0		West North Central Division					
	Cranes, derricks, hoists, winches..	444		13	10,603	4.2		All establishments (number).....195					
	Industrial trucks, tractors, trailers, stackers.....	321		11	7,231	4.4		Total sales (\$1,000).....\$11,027					
	Mechanical power transmission equipment (nonelectric).....	131		5	2,874	4.6	151	Sales reported by commodity line, total.....	92,853	100.0	161	xxx	xxx
	Other general purpose industrial machinery, equipment.....	868		(NA)	(NA)	(NA)	360	Paints, varnishes.....	234	0.3	4	8,539	2.7
	Not reported in detail.....	229		1	(D)	(D)	410	Automotive parts, supplies, etc.....	215	0.2	16	10,398	2.1
570	Industrial equipment, supplies.....	263	0.2	12	2,554	10.3	450	Electrical appliances, radio and television sets.....	632	0.7	7	12,753	23.0
710	Iron and steel products (semi-finished).....	230	0.2	5	2,765	8.3	501	Hardware.....	459	0.5	7	8,897	5.2
730	Iron and steel wire, wire products....	433	0.3	7	9,598	4.5		Garden machinery and equipment.....	4,135	4.5	30	17,097	24.2
	Commodities, n.e.c.....	3,670	2.7	(NA)	(NA)	(NA)	510	Farm, dairy machinery.....	78,783	84.8	144	90,523	87.0
975	Labor, service and rental receipts....	3,094	2.2	30	30,656	10.1		Tractors and equipment (farm).....	22,603		31	30,662	73.7
								Harvesting machinery and equipment.....	5,983		30	27,590	21.7
								Land preparation, planting, cultivating machinery and parts.....	7,838		34	23,827	32.9
								Dairy farm equipment.....	4,254		14	5,340	79.7
								Irrigation equipment.....	3,799		18	11,396	33.3
								Miscellaneous farm machinery, equipment.....	17,846		72	46,229	38.6
								Not reported in detail.....	16,460		31	17,141	96.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per- cent of Col.4
		Amount	Per- cent dis- tri- bu- tion	Number	Total sales, all commodity lines				Amount	Per- cent dis- tri- bu- tion	Number	Total sales, all commodity lines	
		(\$1,000)	(2)	(3)	(4)	(5)			(\$1,000)	(2)	(3)	(4)	(5)
	FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALESALE—Con.							FARM-GARDEN MACHINERY, EQUIPMENT WHOLESALESALE—Con.					
	West North Central Division—Con.							West South Central Division—Con.					
520	Construction, mining, excavating ma- chinery equipment.....	500	0.5	8	7,376	6.8	520	Construction, mining, excavating ma- chinery equipment.....	2,994	8.4	9	6,902	43.4
540	Metalworking machinery, equipment (ex- cept welding).....	395	0.4	4	4,239	9.3	530	General purpose industrial machinery, equipment.....	183	0.5	7	2,414	7.6
570	Industrial equipment, supplies.....	745	0.8	9	12,331	6.0	560	Special industry machinery, equipment.....	708	2.0	7	1,965	36.0
740	Iron and steel finished products ex- cept flat, wire, etc.....	349	0.4	4	7,885	4.4	975	Commodities, n.e.c.....	2,357	6.6	(NA)	(NA)	(NA)
	Commodities, n.e.c.....	6,053	6.5	(NA)	(NA)	(NA)		Labor, service and rental receipts....	141	0.4	14	1,611	8.8
975	Labor, service and rental receipts....	353	0.4	11	2,084	16.9		Mountain Division					
	South Atlantic Division							All establishments (number).....75					
	All establishments (number).....114							Total sales (\$1,000).....\$30,488					
	Total sales (\$1,000).....\$66,718							Sales reported by commodity					
	line, total.....	53,821	100.0	98	xxx	xxx	360	Automotive parts, supplies, etc.....	189	0.7	4	990	19.1
151	Paints, varnishes.....	226	0.4	4	5,563	4.1	410	Electrical appliances, radio and tele- vision sets.....	1,796	6.4	6	6,151	29.2
350	Motor vehicles.....	138	0.3	5	1,235	11.2		Farm, dairy machinery.....	23,412	83.1	63	28,089	83.3
450	Hardware.....	1,666	3.1	7	7,726	21.6		Tractors and equipment (farm).....	7,532		18	18,150	41.5
460	Plumbing, heating equipment, supplies.....	106	0.2	7	4,496	2.4		Harvesting machinery and equipment.....	3,057		20	16,950	18.0
501	Garden machinery and equipment.....	3,319	6.2	29	12,689	26.2		Land preparation, planting, culti- vating machinery and parts.....	4,341		20	11,944	36.3
510	Farm, dairy machinery.....	44,321	82.3	78	51,109	86.7		Dairy farm equipment.....	705		6	1,227	57.5
	Tractors and equipment (farm).....	14,418		18	26,917	53.6		Irrigation equipment.....	4,647		19	6,934	67.0
	Harvesting machinery and equip- ment.....	5,003		12	26,228	19.1		Miscellaneous farm machinery, equipment.....	1,719		28	10,167	16.9
	Land preparation, planting, culti- vating machinery and parts.....	4,741		11	19,073	24.9		Not reported in detail.....	1,411		9	2,502	56.4
	Dairy farm equipment.....	2,533		9	6,245	40.6	520	Construction, mining, excavating ma- chinery equipment.....	858	3.0	7	4,842	17.7
	Irrigation equipment.....	2,425		15	3,150	77.0	530	General purpose industrial machinery, equipment.....	212	0.8	4	4,432	4.8
	Miscellaneous farm machinery, equipment.....	6,076		29	21,262	28.6	975	Commodities, n.e.c.....	1,369	4.9	(NA)	(NA)	(NA)
	Not reported in detail.....	9,125		21	10,157	89.8		Labor, service and rental receipts....	341	1.2	13	3,261	10.5
520	Construction, mining, excavating ma- chinery equipment.....	702	1.3	8	10,492	6.7		Pacific Division					
530	General purpose industrial ma- chinery, equipment.....	61	0.1	4	1,141	5.3		All establishments (number).....157					
730	Iron and steel wire, wire products....	342	0.6	4	5,566	6.1		Total sales (\$1,000).....\$62,679					
750	Iron and steel pipe, tubes.....	172	0.3	5	2,559	6.7		Sales reported by commodity					
	Commodities, n.e.c.....	2,699	5.0	(NA)	(NA)	(NA)		line, total.....	55,719	100.0	133	xxx	xxx
975	Labor, service and rental receipts....	69	0.1	5	1,814	3.8		Automotive parts, supplies, etc.....	264	0.5	8	3,446	7.7
	East South Central Division							Hardware.....	260	0.5	4	2,225	11.7
	All establishments (number).....51							Garden machinery and equipment.....	6,648	11.9	35	11,614	57.2
	Total sales (\$1,000).....\$33,256							Farm, dairy machinery.....	39,391	70.7	107	44,660	88.2
	Sales reported by commodity							Tractors and equipment (farm).....	12,897		15	17,737	72.7
	line, total.....	26,739	100.0	37	xxx	xxx	510	Harvesting machinery and equipment.....	2,956		13	18,372	16.1
360	Automotive parts, supplies, etc.....	757	2.8	4	2,502	30.3		Land preparation, planting, culti- vating machinery and parts.....	3,998		18	17,851	22.4
501	Garden machinery and equipment.....	1,955	7.3	13	3,489	56.0		Dairy farm equipment.....	1,220		16	7,022	17.4
510	Farm, dairy machinery.....	22,704	84.9	28	24,912	91.1		Irrigation equipment.....	5,529		42	12,687	43.6
	Tractors and equipment (farm).....	10,131		13	18,165	55.8		Miscellaneous farm machinery, equipment.....	7,279		32	19,895	36.6
	Harvesting machinery and equip- ment.....	1,140		8	16,012	7.1		Not reported in detail.....	5,512		20	6,910	79.8
	Land preparation, planting, culti- vating machinery and parts.....	6,133		9	15,959	38.4	520	Construction, mining, excavating ma- chinery equipment.....	237	0.4	9	2,854	8.3
	Dairy farm equipment.....	1		1	129	0.8	530	General purpose industrial machinery, equipment.....	516	0.9	10	2,318	22.3
	Irrigation equipment.....	2,128		4	4,608	46.2	560	Special industry machinery, equipment.....	632	1.1	4	1,616	39.1
	Miscellaneous farm machinery, equipment.....	903		10	3,788	23.8	570	Industrial equipment, supplies.....	850	1.5	6	4,200	20.2
	Not reported in detail.....	2,268		6	2,410	94.1	975	Commodities, n.e.c.....	6,633	11.9	(NA)	(NA)	(NA)
530	General purpose industrial machinery, equipment.....	503	1.9	5	3,895	12.9		Labor, service and rental receipts....	288	0.5	16	3,871	7.4
	Commodities, n.e.c.....	563	2.1	(NA)	(NA)	(NA)		INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS					
975	Labor, service and rental receipts....	257	1.0	5	3,959	6.5		New England Division					
	West South Central Division							All establishments (number).....324					
	All establishments (number).....119							Total sales (\$1,000).....\$119,428					
	Total sales (\$1,000).....\$39,738							Sales reported by commodity					
	Sales reported by commodity							line, total.....	108,917	100.0	275	xxx	xxx
	line, total.....	35,846	100.0	88	xxx	xxx	350	Motor vehicles.....	115	0.1	5	1,698	6.8
501	Garden machinery and equipment.....	2,791	7.8	18	3,934	70.9	360	Automotive parts, supplies, etc.....	121	0.1	7	1,370	8.8
510	Farm, dairy machinery.....	26,672	74.4	72	29,826	89.4	460	Plumbing, heating equipment, supplies.....	180	0.2	5	2,387	7.5
	Tractors and equipment (farm).....	7,078		14	9,684	73.1	501	Garden machinery and equipment.....	778	0.7	4	1,835	42.4
	Harvesting machinery and equipment.....	363		10	3,451	10.5	520	Construction, mining, excavating ma- chinery equipment.....	5,054	4.6	6	16,522	30.6
	Land preparation, planting, culti- vating machinery and parts.....	1,582		11	6,797	23.3	530	General purpose industrial machinery, equipment.....	26,838	24.6	76	42,018	63.9
	Dairy farm equipment.....	699		6	889	78.6		Compressors, pumps.....	895		19	2,547	35.1
	Irrigation equipment.....	5,468		21	6,327	86.4		Conveyors, conveying equipment.....	1,591		9	3,940	40.4
	Miscellaneous farm machinery, equipment.....	1,824		18	5,722	31.9		Cranes, derricks, hoists, winches.....	1,525		10	3,754	40.6
	Not reported in detail.....	9,658		20	10,501	92.0							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-93

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	New England Division—Con.							Middle Atlantic Division—Con.					
	General purpose industrial machinery, equipment—Con.						540	Metalworking machinery, equipment (except welding).....	130,268	29.6	279	165,900	78.5
	Industrial trucks, tractors, trailers, stackers.....	8,943		13	11,246	79.5		Machine tools, equipment.....	104,626		197	122,763	85.2
	Fans, blowers (industrial equipment).....	58		5	911	6.4		Portable metalworking machinery (power driven).....	1,981		41	16,130	12.3
	Mechanical power transmission equipment (nonelectric).....	1,464		10	2,149	68.1		Miscellaneous metalworking machinery.....	7,577		55	32,916	23.0
	Other general purpose industrial machinery, equipment.....	4,565		(NA)	(NA)	(NA)	550	Not reported in detail.....	16,084		58	22,630	71.1
	Not reported in detail.....	7,797		23	8,399	92.8		Welding machinery, equipment, supplies	885	0.2	24	18,629	4.8
540	Metal working machinery, equipment (except welding).....	29,761	27.3	72	31,820	93.5		Arc welding supplies and equipment.	108		11	6,885	1.6
550	Welding machinery, equipment, supplies	1,027	0.9	5	1,967	52.2		Other welding machinery, equipment, supplies.....	505		(NA)	(NA)	(NA)
								Not reported in detail.....	272		7	1,212	22.4
560	Special industry machinery, equipment.	36,410	33.4	116	45,751	79.6	560	Special industry machinery, equipment.	155,256	35.3	512	213,967	72.6
	Food processing machinery.....	1,624		10	15,696	10.3		Food processing machinery.....	6,609		44	9,687	68.2
	Dairy, milk products machinery, equipment.....	6,671		8	6,919	96.4		Dairy, milk products machinery, equipment.....	13,092		34	15,024	87.1
	Textile machinery.....	9,372		24	9,578	97.8		Textile machinery.....	16,856		78	20,926	80.6
	Printing trades machinery.....	1,132		8	1,161	97.5		Printing trades machinery.....	14,488		62	15,699	92.3
	Woodworking machinery.....	850		9	1,540	55.2		Woodworking machinery.....	4,148		45	7,821	53.0
	Shoe, shoe repair machinery.....	672		5	672	100.0		Shoe, shoe repair machinery.....	7,465		13	7,918	94.3
	Other special industry machinery, equipment.....	13,636		(NA)	(NA)	(NA)		Oil well, oil refining machinery, equipment.....	27,292		38	70,172	38.9
	Not reported in detail.....	2,453		16	2,540	96.6		Miscellaneous special purpose machinery, equipment.....	35,211		129	42,648	82.6
570	Industrial equipment, supplies.....	831	0.8	16	4,399	18.9	570	Industrial equipment, supplies.....	11,518	2.6	92	88,855	13.0
	Abrasives, abrasive materials.....	135		5	1,062	12.7		Abrasives, abrasive materials.....	3,380		34	41,095	8.2
	Mechanical rubber goods.....	29		4	936	3.1		Industrial diamonds, natural, crude.....	76		4	7,658	1.0
	Other industrial equipment, supplies.....	546		(NA)	(NA)	(NA)		Industrial leather, belting, packing.....	65		10	3,787	1.7
	Not reported in detail.....	121		2	(D)	(D)		Mechanical rubber goods.....	561		29	41,550	1.4
812	Second-hand merchandise.....	2,836	2.6	25	3,590	79.0		Rope, cordage, twine.....	68		15	8,549	0.8
	Commodities, n.e.c.....	4,291	3.9	(NA)	(NA)	(NA)		Valves and fittings (except plumbing).....	2,439		32	46,689	5.2
975	Labor, service and rental receipts....	675	0.6	25	5,521	12.2		Other industrial equipment, supplies.....	4,434		(NA)	(NA)	(NA)
								Not reported in detail.....	495		7	2,327	21.3
	Middle Atlantic Division						631	Other service business equipment, supplies.....	1,295	0.3	8	3,760	34.4
	All establishments (number).....1,335				xxx	xxx	730	Iron and steel wire, wire products....	527	0.1	17	34,537	1.5
	Total sales (\$1,000).....\$509,201						740	Iron and steel finished products, except flat, wire, etc.....	452	0.1	11	7,411	6.1
	Sales reported by commodity line, total.....	439,492	100.0	1,137			750	Iron and steel pipe, tubes.....	11,665	2.7	25	43,453	26.8
154	Industrial chemicals, acids, gases, etc.....	540	0.1	19	33,743	1.6	812	Second-hand merchandise.....	10,008	2.3	90	38,953	25.7
300	Furniture and fixtures.....	528	0.1	5	3,188	16.6		Commodities, n.e.c.....	14,286	3.3	(NA)	(NA)	(NA)
360	Automotive parts, supplies, etc.....	828	0.2	15	7,069	11.7	975	Labor, service and rental receipts....	4,179	1.0	82	29,987	13.9
400	Electrical wiring supplies, construction materials.....	600	0.1	19	11,766	5.1							
	Outside construction materials.....	108		7	5,353	2.0		East North Central Division					
	Electric lamps.....	58		10	5,953	1.0		All establishments (number).....1,093					
	Other electrical wiring supplies, construction materials.....	241		(NA)	(NA)	(NA)		Total sales (\$1,000).....\$473,289					
	Not reported in detail.....	193		5	3,607	5.4		Sales reported by commodity line, total.....	422,839	100.0	930	xxx	xxx
401	Generation, transmission, other apparatus and equipment.....	648	0.1	22	32,755	2.0	360	Automotive parts, supplies, etc.....	2,379	0.6	14	8,015	29.7
410	Electrical appliances, radio and television sets.....	609	0.1	6	12,518	4.9	401	Generation, transmission, other apparatus and equipment.....	1,925	0.5	18	16,089	12.0
450	Hardware.....	1,817	0.4	24	34,835	5.2		Hardware.....	1,057	0.2	28	22,829	4.6
510	Farm, dairy machinery.....	650	0.1	11	4,488	14.5	460	Plumbing, heating equipment, supplies.	1,990	0.5	14	8,909	22.3
	Tractors and equipment (farm).....	218		4	1,594	13.7	470	Air-conditioning equipment.....	433	0.1	6	5,718	7.6
	Other farm, dairy machinery.....	419		(NA)	(NA)	(NA)	501	Garden machinery and equipment.....	570	0.1	7	3,005	19.0
	Not reported in detail.....	13		2	(D)	(D)	510	Farm, dairy machinery.....	1,466	0.3	22	5,952	24.6
520	Construction, mining, excavating machinery equipment.....	1,239	0.3	23	6,531	19.0		Dairy farm equipment.....	149		6	2,143	7.0
								Other farm, dairy machinery.....	1,292		(NA)	(NA)	(NA)
530	General purpose industrial machinery, equipment.....	91,694	20.9	346	145,012	63.2		Not reported in detail.....	25		3	496	5.0
	Compressors, pumps.....	24,030		102	38,395	62.6	520	Construction, mining, excavating machinery and equipment.....	7,527	1.8	25	19,728	38.2
	Crushing, pulverizing, screening machinery and equipment.....	308		12	1,997	15.4	530	General purpose industrial machinery, equipment.....	78,317	18.5	305	125,034	62.6
	Conveyors, conveying equipment.....	6,427		43	18,310	35.1		Compressors, pumps.....	7,037		80	34,325	20.5
	Cranes, derricks, hoists, winches..	5,867		50	18,500	31.7		Crushing, pulverizing, screening machinery and equipment.....	158		6	3,307	4.8
	Industrial trucks, tractors, trailers, stackers.....	9,603		50	19,030	50.5		Conveyors, conveying equipment.....	3,933		51	19,246	20.4
	Fans, blowers (industrial equipment).....	1,039		29	5,410	19.2		Cranes, derricks, hoists, winches..	3,316		43	26,240	12.6
	Mechanical power transmission equipment (nonelectric).....	3,879		31	37,209	10.4		Industrial trucks, tractors, trailers, stackers.....	9,990		51	22,717	44.0
	Other general purpose industrial machinery.....	17,433		92	36,045	48.4		Fans, blowers (industrial equip.)..	1,494		20	12,000	12.5
	Not reported in detail.....	23,108		101	26,731	86.4		Mechanical power transmission equipment (nonelectric).....	3,439		38	22,802	15.1

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	East North Central Division—Con.							West North Central Division—Con.					
	General purpose industrial machinery, equipment—Con.												
	Other general purpose industrial machinery, equipment.....	17,028		64	32,823	51.9							
	Not reported in detail.....	31,922		114	41,418	77.1							
540	Metalworking machinery, equipment (except welding).....	148,663	35.2	291	172,915	86.0	540	Metalworking machinery, equipment (except welding).....	28,664	17.6	60	36,889	77.7
	Machine tools, equipment.....	123,252		208	147,717	83.4		Machine tools, equipment.....	22,358		45	31,837	70.2
	Portable metalworking machinery (power driven).....	1,904		43	24,219	7.9		Portable metalworking machinery (power driven).....	1,320		14	16,269	8.1
	Miscellaneous metalworking machinery.....	9,876		55	30,316	32.6		Miscellaneous metalworking machinery.....	639		14	11,865	5.4
	Not reported in detail.....	13,631		60	15,935	85.5		Not reported in detail.....	4,347		14	5,010	86.8
550	Welding machinery, equipment, supplies	651	0.2	25	15,142	4.3	550	Welding machinery, equipment, supplies	1,016	0.6	13	8,940	11.4
	Gas welding supplies and equipment (including gases).....	229		7	4,342	5.3		Gas welding supplies and equipment (including gases).....	208		8	6,917	3.0
	Arc welding supplies and equipment	231		16	12,434	1.9		Arc welding supplies and equipment	702		8	6,960	10.1
	Resistance welding supplies, equipment.....	171		9	5,923	2.9		Resistance welding supplies, equipment.....	64		7	5,869	1.1
	Not reported in detail.....	20		4	937	2.1		Not reported in detail.....	42		1	(D)	(D)
560	Special industry machinery, equipment	125,006	29.6	380	167,682	74.5	560	Special industry machinery, equipment	73,673	45.3	197	112,479	65.5
	Food processing machinery.....	2,046		23	3,190	64.1		Food processing machinery.....	5,350		14	12,004	44.6
	Dairy, milk products machinery, equipment.....	36,435		53	38,284	95.2		Dairy, milk products machinery, equipment.....	13,827		21	16,102	85.9
	Textile machinery.....	1,977		7	3,368	58.7		Printing trades machinery.....	4,387		13	6,762	64.9
	Printing trades machinery.....	12,017		35	12,345	97.3		Woodworking machinery.....	912		14	7,157	12.7
	Woodworking machinery.....	1,926		36	10,256	18.8		Oil well, oil refining machinery, equipment.....	38,795		87	64,086	60.5
	Shoe, shoe repair machinery.....	1,353		5	5,591	24.2		Other special industry machinery, equipment.....	6,127		(NA)	(NA)	(NA)
	Oil well, oil refining machinery, equipment.....	27,360		74	52,451	52.2		Not reported in detail.....	4,275		22	6,106	70.0
	Miscellaneous special purpose machinery, equipment.....	22,713		94	32,652	69.6	570	Industrial equipment, supplies.....	10,031	6.2	75	62,497	16.1
	Not reported in detail.....	19,179		71	20,898	91.8		Abrasives, abrasive materials.....	924		19	16,088	5.7
570	Industrial equipment, supplies.....	15,834	3.7	128	79,024	20.0		Mechanical rubber goods.....	390		42	39,236	1.0
	Abrasives, abrasive materials.....	3,919		45	37,272	10.5		Rope, cordage, twine.....	77		30	31,449	0.2
	Industrial leather, belting, packing.....	144		12	16,068	0.9	621	Valves and fittings (except plumbing).....	2,595		39	41,550	6.2
	Mechanical rubber goods.....	1,200		53	43,664	2.7		Other industrial equipment supplies	5,691		(NA)	(NA)	(NA)
	Rope, cordage, twine.....	1,510		34	33,207	4.5		Not reported in detail.....	354		4	1,365	25.9
	Valves and fittings (except plumbing).....	2,765		54	34,065	8.1	720	Janitors' supplies.....	297	0.2	4	1,130	26.3
	Industrial storage batteries.....	148		5	2,596	5.7		Iron and steel products (flat).....	423	0.3	4	1,439	29.4
	Other industrial equipment, supplies	6,040		(NA)	(NA)	(NA)	730	Iron and steel wire, wire products....	592	0.4	38	37,466	1.6
	Not reported in detail.....	108		2	(D)	(D)		Iron and steel pipe, tubes.....	18,350	11.3	58	53,702	34.2
644	Other scientific, professional equipment, supplies.....	492	0.1	7	5,682	8.7	801	Prepared iron and steel scrap.....	202	0.1	5	2,157	9.4
730	Iron and steel wire, wire products....	1,005	0.2	41	34,175	2.9	812	Second-hand merchandise.....	1,171	0.7	25	17,262	6.8
740	Iron and steel finished products, except flat, wire, etc.....	1,664	0.4	16	8,741	19.0		Commodities, n.e.c.....	3,137	1.9	(NA)	(NA)	(NA)
750	Iron and steel pipe, tubes.....	14,721	3.5	58	41,063	35.8	975	Labor, service and rental receipts....	1,825	1.1	35	13,211	13.8
812	Second-hand merchandise.....	6,003	1.4	66	21,079	28.5		South Atlantic Division					
975	Commodities, n.e.c.....	10,306	2.4	(NA)	(NA)	(NA)		All establishments (number).....	360				
	Labor, service and rental receipts....	2,830	0.7	100	33,383	8.5		Total sales (\$1,000).....	\$116,809				
								Sales reported by commodity line, total.....	101,167	100.0	304	xxx	xxx
	West North Central Division						154	Industrial chemicals, acids, gases, etc.....	511	0.5	6	7,186	7.1
	All establishments (number).....	381					360	Automotive parts, supplies, etc.....	314	0.3	6	940	33.4
	Total sales (\$1,000).....	\$191,852					401	Generation, transmission, other apparatus and equipment.....	1,408	1.4	11	18,118	7.8
	Sales reported by commodity line, total.....	162,511	100.0	322	xxx	xxx	460	Plumbing, heating equipment, supplies.	849	0.8	5	3,677	23.1
360	Automotive parts, supplies, etc.....	172	0.1	6	1,810	9.5	510	Farm, dairy machinery.....	314	0.3	11	5,536	5.7
450	Hardware.....	224	0.1	23	27,062	0.8	520	Construction, mining, excavating machinery equipment.....	1,060	1.0	18	15,131	7.0
460	Plumbing, heating equipment, supplies.	201	0.1	6	2,935	6.8	530	General purpose industrial machinery, equipment.....	19,281	19.1	112	42,066	45.8
470	Air-conditioning equipment.....	423	0.3	4	1,955	21.6		Compressors, pumps.....	3,571		34	25,914	13.8
510	Farm, dairy machinery, parts.....	807	0.5	10	5,144	15.7		Crushing, pulverizing, screening machinery and equipment.....	64		4	2,101	3.0
520	Construction, mining, excavating machinery, equipment.....	1,432	0.9	10	8,189	17.5		Conveyors, conveying equipment.....	1,091		18	6,652	16.4
530	General purpose industrial machinery, equipment.....	19,871	12.2	85	48,046	41.4		Cranes, derricks, hoists, winches..	247		21	19,780	1.2
	Compressors, pumps.....	2,105		30	14,636	14.4		Industrial trucks, tractors, trailers, stackers.....	3,362		17	5,487	61.3
	Conveyors, conveying equipment.....	1,383		13	8,239	16.8		Fans, blowers (industrial equipment).....	178		12	3,891	4.6
	Cranes, derricks, hoists, winches..	1,214		20	13,377	9.1		Mechanical power transmission equipment (nonelectric).....	1,413		18	5,639	25.1
	Industrial trucks, tractors, trailers, stackers.....	1,807		15	6,950	26.0		Other general purpose industrial machinery.....	2,475		39	18,952	13.1
	Fans, blowers (industrial equipment).....	334		8	2,254	14.8		Not reported in detail.....	6,880		32	8,791	78.3
	Mechanical power transmissions equipment (nonelectric).....	882		17	19,092	4.6	540	Metalworking machinery, equipment (except welding).....	4,161	4.1	35	24,448	17.0
	Other general purpose industrial machinery, equipment.....	3,654		(NA)	(NA)	(NA)		Machine tools, equipment.....	3,112		27	22,634	13.7
	Not reported in detail.....	8,492		22	11,060	76.8		Portable metalworking machinery (power driven).....	137		7	13,639	1.0
								Miscellaneous metalworking machinery.....	471		12	5,571	8.5
								Not reported in detail.....	441		6	595	74.1

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-95

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	South Atlantic Division—Con.							East South Central Division—Con.					
550	Welding machinery, equipment, supplies	479	0.5	11	14,082	3.4	570	Industrial equipment, supplies.....	3,742	6.1	43	29,213	12.8
560	Special industry machinery, equipment.	46,056	45.5	176	69,489	66.3		Abrasives, abrasive materials.....	603		12	9,682	6.2
	Food processing machinery.....	2,580		9	4,670	55.2		Industrial diamonds, natural, crude	38		4	4,043	0.9
	Dairy, milk products machinery, equipment.....	7,010		16	9,538	73.5		Industrial leather, belting, packing.....	102		4	6,561	1.6
	Textile machinery.....	7,714		37	8,288	93.1		Mechanical rubber goods.....	405		20	17,098	2.4
	Printing trades machinery.....	1,659		9	2,605	63.7		Rope, cordage, twine.....	242		19	19,175	1.3
	Woodworking machinery.....	2,348		21	7,585	31.0		Valves and fittings (except plumbing).....	1,313		24	24,040	5.5
	Oil well, oil refining machinery, equipment.....	4,824		27	17,259	28.0		Miscellaneous industrial equipment, supplies.....	943		14	9,601	9.8
	Other special industry machinery, equipment.....	8,034		(NA)	(NA)	(NA)		Not reported in detail.....	96		6	1,835	5.2
	Not reported in detail.....	11,887		30	13,503	88.0	710	Iron and steel products (semi-finished).....	239	0.4	5	4,878	4.9
570	Industrial equipment, supplies.....	9,268	9.2	38	29,491	31.4	720	Iron and steel products (flat).....	471	0.8	9	10,934	4.3
	Abrasives, abrasive materials.....	610		14	20,413	3.0	730	Iron and steel wire, wire products...	808	1.3	24	17,127	4.7
	Industrial leather, belting, packing.....	46		11	15,649	0.3	740	Iron and steel finished products, except flat, wire, etc.....	307	0.5	8	9,313	3.3
	Mechanical rubber goods.....	670		18	17,527	3.8	750	Iron and steel pipe, tubes.....	4,805	7.8	30	22,490	21.4
	Rope, cordage, twine.....	49		9	14,074	0.3	812	Second-hand merchandise.....	786	1.3	17	8,175	9.6
	Valves and fittings (except plumbing).....	2,402		16	20,285	11.8	975	Commodities, n.e.c.....	2,568	4.2	(NA)	(NA)	(NA)
	Other industrial equipment, supplies	5,238		(NA)	(NA)	(NA)		Labor, service and rental receipts....	697	1.1	23	8,285	8.4
	Not reported in detail.....	253		5	414	61.1		West South Central Division					
590	Commercial refrigeration equipment...	686	0.7	4	3,690	18.6		All establishments (number).....1,074					
720	Iron and steel products (flat).....	128	0.1	6	12,142	1.1		Total sales (\$1,000).....\$738,794					
730	Iron and steel wire, wire products...	401	0.4	14	15,683	2.6		Sales reported by commodity line, total.....	643,657	100.0	925	xxx	xxx
740	Iron and steel finished products (except flat, wire, etc.).....	220	0.2	8	14,932	1.5	151	Paints, varnishes.....	848	0.1	133	160,465	0.5
750	Iron and steel pipe, tubes.....	6,275	6.2	18	18,197	34.5	154	Industrial chemicals, acids, gases, etc.....	801	0.1	21	25,865	3.1
812	Second-hand merchandise.....	4,519	4.5	26	8,569	52.7	350	Motor vehicles.....	1,185	0.2	8	13,274	8.9
	Commodities, n.e.c.....	4,147	4.1	(NA)	(NA)	(NA)	360	Automotive parts, supplies, etc.....	1,704	0.3	19	13,088	13.0
975	Labor, service and rental receipts....	1,090	1.1	42	22,123	4.9	401	Generation, transmission, other apparatus and equipment.....	971	0.2	42	75,536	1.3
	East South Central Division						450	Hardware.....	2,256	0.4	138	208,945	1.1
	All establishments (number).....175						510	Farm, dairy machinery.....	1,917	0.3	26	19,831	9.7
	Total sales (\$1,000).....\$65,878							Irrigation equipment.....	1,027		20	17,892	5.7
	Sales reported by commodity line, total.....	61,347	100.0	149	xxx	xxx		Other farm, dairy machinery.....	63		(NA)	(NA)	(NA)
								Not reported in detail.....	827		4	1,404	58.9
151	Paints, varnishes.....	104	0.2	18	13,011	0.8	520	Construction, mining, excavating machinery, equipment.....	1,894	0.3	29	11,813	16.0
154	Industrial chemicals, acids, gases, etc.....	512	0.8	7	7,321	7.0		Cranes and shovels.....	469		4	4,626	10.1
350	Motor vehicles.....	376	0.6	5	1,005	37.4		Motor graders and off highway equipment.....	104		4	2,741	3.8
400	Electrical wiring supplies, construction materials.....	3,912	6.4	7	10,375	37.7		Other construction, mining, excavating machinery, equipment.....	1,304		(NA)	(NA)	(NA)
401	Generation, transmission, other apparatus and equipment.....	1,249	2.0	9	8,904	14.0		Not reported in detail.....	17		3	277	6.1
450	Hardware.....	211	0.3	13	13,521	1.6	530	General purpose industrial machinery, equipment.....	33,206	5.2	195	150,503	22.1
460	Plumbing, heating equipment, supplies.	637	1.0	6	5,944	10.7		Compressors, pumps.....	5,151		81	42,043	12.3
510	Farm, dairy machinery.....	249	0.4	7	4,103	6.1		Crushing, pulverizing, screening machinery and equipment.....	1,151		11	9,055	12.7
520	Construction, mining, excavating machinery equipment.....	1,438	2.3	10	7,231	19.9		Conveyors, conveying equipment.....	1,985		37	30,417	6.5
530	General purpose industrial machinery, equipment.....	12,059	19.7	61	26,100	46.2		Cranes, derricks, hoists, winches..	1,426		35	39,754	3.6
	Compressors, pumps.....	1,446		20	7,388	19.6		Industrial trucks, tractors, trailers, stackers.....	6,070		26	15,198	39.9
	Conveyors, conveying equipment.....	1,234		13	6,032	20.5		Fans, blowers (industrial equipment).....	167		19	21,674	0.8
	Cranes, derricks, hoists, winches..	302		7	2,386	12.7		Mechanical power transmission equipment (nonelectric).....	5,892		73	102,891	5.7
	Industrial trucks, tractors, trailers, stackers.....	1,704		15	4,119	41.4		Other general purpose industrial machinery, equipment.....	4,281		66	36,442	11.7
	Fans, blowers (industrial equipment).....	47		7	2,697	1.7		Not reported in detail.....	7,083		31	9,682	73.2
	Mechanical power transmission equipment (nonelectric).....	841		13	8,474	9.9	540	Metalworking machinery, equipment (except welding).....	11,671	1.8	58	34,837	33.5
	Other general purpose industrial machinery, equipment.....	2,523		(NA)	(NA)	(NA)		Machine tools, equipment.....	9,176		48	32,217	28.5
	Not reported in detail.....	3,962		12	8,702	45.5		Portable metalworking machinery (power driven).....	178		17	21,142	0.8
540	Metalworking machinery, equipment, supplies.....	4,841	7.9	26	14,046	34.5		Miscellaneous metalworking machinery.....	986		12	6,049	16.3
550	Welding machinery, equipment, supplies	603	1.0	8	8,294	7.3		Not reported in detail.....	1,331		10	2,620	50.8
	Gas welding supplies and equipment (including gases).....	129		5	2,728	4.7	560	Special industry machinery, equipment.	338,323	52.6	734	583,594	58.0
	Arc welding supplies and equipment.	379		4	2,602	14.6		Food processing machinery.....	605		8	765	79.1
	Not reported in detail.....	95		2	(D)	(D)		Dairy, milk products machinery, equipment.....	2,218		9	3,243	68.4
560	Special industry machinery, equipment.	20,733	33.8	77	37,245	55.7		Woodworking machinery.....	3,265		29	10,918	29.9
	Dairy, milk products machinery, equipment.....	2,854		9	3,506	81.4		Shoe, shoe repair machinery.....	2,304		6	2,366	97.4
	Woodworking machinery.....	1,689		13	4,063	41.6		Oil well, oil refining machinery, equipment.....	311,773		601	539,948	57.7
	Oil well, oil refining machinery, equipment.....	10,443		29	17,077	61.2							
	Other special industry machinery, equipment.....	4,121		(NA)	(NA)	(NA)							
	Not reported in detail.....	1,626		14	6,538	24.9							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.							INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.					
	West South Central Division—Con.							Mountain Division—Con.					
	Special industry machinery, equipment—Con.							Welding machinery, equipment, supplies—Con.					
	Other special industry machinery, equipment.....	3,419		(NA)	(NA)	(NA)		Gas welding supplies and equipment (including gases).....	77		4	2,930	2.6
	Not reported in detail.....	14,739		50	20,250	72.8		Other welding machinery, equipment, supplies.....	68		(NA)	(NA)	(NA)
570	Industrial equipment, supplies.....	32,611	5.1	308	338,219	9.6		Not reported in detail.....	111		3	450	24.7
	Abrasives, abrasive materials.....	799		27	36,286	2.2	560	Special industry machinery, equipment.	42,869	48.1	135	66,386	64.6
	Industrial diamonds, natural, crude	51		4	2,837	1.8		Food processing machinery.....	423		4	1,988	21.3
	Industrial leather, belting, packing.....	164		9	18,778	0.9		Dairy, milk products machinery, equipment.....	915		8	1,742	52.5
	Mechanical rubber goods.....	2,812		238	294,252	1.0		Printing trades machinery.....	1,135		5	1,654	68.6
	Rope, cordage, twine.....	1,104		184	239,610	0.5		Woodworking machinery.....	623		6	3,159	19.7
	Valves and fittings (except plumbing).....	14,014		208	254,800	5.5		Oil well, oil refining machinery.....	33,223		89	55,242	60.1
	Industrial storage batteries.....	1,502		7	4,749	31.6		Miscellaneous special purpose machinery, equipment... ..	2,678		20	4,446	60.2
	Miscellaneous industrial equipment, supplies.....	7,389		60	61,025	12.1		Not reported in detail.....	3,872		10	4,286	90.3
	Not reported in detail.....	4,776		7	7,251	65.9	570	Industrial equipment, supplies.....	5,580	6.3	60	51,461	10.8
730	Iron and steel wire, wire products....	6,938	1.1	230	287,616	2.4		Abrasives, abrasive materials.....	218		9	11,536	1.9
740	Iron and steel finished products except flat wire, etc.....	1,580	0.2	26	40,205	3.9		Mechanical rubber goods.....	835		46	44,125	1.9
	Bars (exc. reinforcement bars), bar-size shapes, hot rolled.....	47		11	17,248	0.3		Rope, cordage, twine.....	141		29	37,132	0.4
	Bars, bar-size shapes, cold-finished.....	76		12	20,004	0.4		Valves and fittings (exc. plumbing)	2,110		38	40,728	5.2
	Concrete reinforcement bars.....	424		11	18,844	2.3		Miscellaneous industrial equipment, supplies.....	2,220		(NA)	(NA)	(NA)
	Structural shapes (except bar-size shapes).....	99		9	16,649	0.6	590	Not reported in detail.....	56		1	(D)	(D)
	Steel containers.....	209		6	14,447	1.4	730	Commercial refrigeration equipment....	129	0.1	4	1,700	7.6
	Other iron and steel finished products except flat, wire, etc.....	371		(NA)	(NA)	(NA)	812	Iron and steel wire, wire products....	751	0.8	47	36,698	2.0
	Not reported in detail.....	354		10	5,558	6.4	975	Iron and steel pipe, tubes.....	15,838	17.8	55	52,506	30.2
750	Iron and steel pipe, tubes.....	182,032	28.3	372	450,043	40.4		Second-hand merchandise.....	569	0.6	11	12,547	4.5
812	Second-hand merchandise.....	5,439	0.8	113	139,890	3.9		Commodities, n.e.c.....	4,265	4.8	(NA)	(NA)	(NA)
884	Petroleum and products.....	6,682	1.0	10	16,047	41.6		Labor, service and rental receipts....	240	0.3	22	5,536	4.3
975	Commodities, n.e.c.....	10,286	1.6	(NA)	(NA)	(NA)							
	Labor, service and rental receipts....	3,313	0.5	98	33,659	9.8		Pacific Division					
								All establishments (number).....775					
								Total sales (\$1,000).....\$299,585					
								Sales reported by commodity line, total.....	257,460	100.0	634	xxx	xxx
	Mountain Division						360	Automotive parts, supplies, etc.....	766	0.3	14	6,587	11.6
	All establishments (number).....229							Automotive parts and accessories...	156		7	1,648	9.5
	Total sales (\$1,000).....\$104,150							Automotive tools & shop equipment..	234		6	996	23.5
	Sales reported by commodity line, total.....	89,210	100.0	193	xxx	xxx		Other automotive parts, supplies, etc.....	60		(NA)	(NA)	(NA)
151	Paints, varnishes.....	87	0.1	27	20,697	0.4	401	Not reported in detail.....	316		3	4,108	7.7
154	Industrial chemicals, acids, gases, etc.....	126	0.1	7	7,179	1.8	450	Generation, transmission, other apparatus and equipment.....	397	0.2	24	15,133	2.6
360	Automotive parts, supplies, etc.....	1,183	1.3	4	7,908	15.0	460	Hardware.....	1,037	0.4	26	27,843	3.7
400	Electrical wiring supplies, construction, materials.....	1,609	1.8	8	13,723	11.7	470	Plumbing, heating equipment and supplies.....	390	0.2	11	4,653	8.4
401	Generation, transmission, other apparatus and equipment.....	469	0.5	12	14,326	3.3	510	Air-conditioning equipment.....	302	0.1	9	2,473	12.2
450	Hardware.....	381	0.4	33	37,185	1.0	520	Farm, dairy machinery.....	817	0.3	20	6,032	13.5
510	Farm, dairy machinery.....	295	0.3	7	5,289	5.6		Construction, mining, excavating machinery, equipment.....	2,790	1.1	43	17,218	16.2
520	Construction, mining, excavating machinery, equipment.....	1,273	1.4	9	6,698	19.0		Tractors and tractor mounted equipment.....	230		10	7,699	3.0
530	General purpose industrial machinery, equipment.....	11,900	13.3	55	37,362	31.9		Cranes and shovels.....	642		11	9,635	6.7
	Compressors, pumps.....	1,297		17	14,469	9.0		Motor graders and off highway equipment.....	99		6	2,582	3.8
	Crushing, pulverizing, screening machinery and equipment.....	737		7	2,236	33.0		Concrete and bituminous processing equipment.....	186		6	8,629	2.2
	Conveyors, conveying equipment.....	865		11	14,903	5.8		Miscellaneous equipment and spare parts.....	1,449		27	13,724	10.6
	Cranes, derricks, hoists, winches..	685		11	13,163	5.2		Not reported in detail.....	184		7	1,361	13.5
	Industrial trucks, tractors, trailers, stackers.....	678		5	2,538	26.7	530	General purpose industrial machinery, equipment.....	61,288	23.8	231	101,457	60.4
	Fans, blowers (industrial equipment).....	146		5	11,097	1.3		Compressors, pumps.....	8,062		87	32,115	25.1
	Mechanical power transmission equipment (nonelectric).....	592		14	16,249	3.6		Crushing, pulverizing, screening machinery and equipment.....	1,043		19	6,660	15.7
	Other general purpose industrial machinery, equipment.....	2,542		12	12,537	20.3		Conveyors, conveying equipment.....	3,068		42	13,409	22.9
	Not reported in detail.....	4,358		16	5,966	73.0		Cranes, derricks, hoists, winches....	1,812		26	16,456	11.0
540	Metalworking machinery equipment (except welding).....	1,390	1.6	13	4,170	33.3		Industrial trucks, tractors, trailers, stackers.....	6,149		42	16,929	36.3
	Machine tools, equipment.....	1,196		10	3,706	32.3		Fans, blowers (industrial equipment).....	1,010		24	20,105	5.0
	Portable metalworking machinery (power driven).....	54		5	2,933	1.8		Mechanical power transmission equipment (nonelectric).....	6,828		45	34,946	19.5
	Miscellaneous metalworking machinery.....	134		5	2,762	4.9		Other general purpose industrial machinery.....	15,300		58	36,592	41.8
	Not reported in detail.....	6		1	(D)	(D)		Not reported in detail.....	18,016		56	19,650	91.7
550	Welding machinery, equipment, supplies	256	0.3	9	4,046	6.3	540	Metalworking machinery, equipment (exc. welding).....	65,542	25.5	147	84,487	77.6
								Machine tools equipment.....	43,984		111	61,763	71.2
								Portable metalworking machinery (power driven).....	2,239		43	13,347	16.8

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-97

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per cent distribution	Number	Total sales, all commodity lines				Amount	Per cent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT DISTRIBUTORS—Con.							INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	Pacific Division—Con.							New England Division—Con.					
	Metalworking machinery, equipment (exc. welding)—Con.							General purpose industrial machinery, equipment—Con.					
	Miscellaneous metalworking machinery.....	3,268		34	12,997	25.1		Mechanical power transmission equipment (nonelectric).....	5,907		29	11,643	50.7
	Not reported in detail.....	16,051		24	18,406	87.2		Other general purpose industrial machinery, equipment.....	181	(NA)	(NA)	(NA)	(NA)
550	Welding machinery, equipment and supplies (inc. gases).....	1,071	0.4	33	9,831	10.9	540	Not reported in detail.....	656		8	4,648	14.1
560	Special industry machinery, equipment.	87,222	33.9	300	130,643	66.8		Metalworking machinery, equipment (except welding).....	961	1.2	24	13,707	7.0
	Food processing machinery.....	2,194		22	5,075	43.2		Machine tools, equipment.....	227		14	8,746	2.6
	Dairy, milk products machinery, equipment.....	8,305		34	11,230	74.0		Portable metalworking machinery (power driven).....	212		12	7,879	2.7
	Textile machinery.....	994		7	1,568	63.4		Miscellaneous metalworking machinery.....	100		6	5,514	1.8
	Printing trades machinery.....	6,060		20	6,876	88.1		Not reported in detail.....	422		8	3,933	10.7
	Woodworking machinery.....	10,247		55	23,343	43.9							
	Shoe, shoe repair machinery.....	1,611		4	6,813	23.6	560	Special industry machinery, equipment.	252	0.3	14	7,595	3.3
	Oil well, oil refining machinery, equipment.....	33,856		77	59,572	56.8	570	Industrial equipment supplies.....	63,097	79.2	236	74,380	84.8
	Miscellaneous special purpose industry machinery, equipment.....	11,299		66	19,503	57.9		Abrasives, abrasive materials.....	4,949		61	25,801	19.2
	Not reported in detail.....	12,656		42	18,290	69.2		Industrial diamonds, natural, crude	288		11	5,826	4.9
570	Industrial equipment, supplies.....	4,367	1.7	90	51,823	8.4		Industrial leather, belting, packing.....	713		44	21,337	3.3
	Abrasives, abrasive materials.....	538		30	16,593	3.2		Mechanical rubber goods.....	4,472		60	25,888	17.3
	Industrial leather, belting, packing.....	53		4	1,266	4.2		Rope, cordage, twine.....	2,568		32	19,826	13.0
	Mechanical rubber goods.....	730		34	28,912	2.5		Valves and fittings (exc. plumbing)	4,553		40	12,806	35.6
	Rope, cordage, twine.....	107		17	17,729	0.6		Other industrial equipment supplies	29,762	(NA)	(NA)	(NA)	(NA)
	Valves and fittings (except plumbing).....	1,206		22	16,327	7.4	730	Not reported in detail.....	15,792		46	17,318	91.2
	Industrial storage batteries.....	37		4	814	4.5	740	Iron and steel wire, wire products....	419	0.5	17	10,413	4.0
	Miscellaneous industrial equipment, supplies.....	1,359		38	16,100	8.4		Iron and steel finished products, exc. flat, wire, etc.....	986	1.2	9	5,828	16.9
	Not reported in detail.....	337		8	2,949	11.4	750	Iron and steel pipe, tubes.....	673	0.8	8	6,984	9.6
590	Commercial refrigeration equipment....	258	0.1	4	1,691	15.3	809	Metal reconditioned drums and barrels.	500	0.6	18	1,274	39.2
720	Iron and steel products (flat).....	615	0.2	9	7,347	8.4	812	Second-hand merchandise.....	348	0.4	6	376	92.6
730	Iron and steel wire, wire products....	1,093	0.4	28	25,993	4.2	975	Commodities, n.e.c.....	1,769	2.2	(NA)	(NA)	(NA)
740	Iron and steel finished products, exc. flat wire, pipe and tubes.....	987	0.4	17	9,398	10.5		Labor, service and rental receipts....	158	0.2	17	3,737	4.2
750	Iron and steel pipe, tubes.....	15,154	5.9	39	38,727	39.1							
780	Nonferrous metals, shapes, forms, etc.	307	0.1	10	8,614	3.6		Middle Atlantic Division					
812	Second-hand merchandise.....	3,289	1.3	51	21,596	15.2		All establishments (number).....1,123					
	Commodities, n.e.c.....	7,392	2.9	(NA)	(NA)	(NA)		Total sales (\$1,000).....\$451,145					
975	Labor, service and rental receipts....	2,376	0.9	91	22,569	10.5		Sales reported by commodity line, total.....	407,223	100.0	975	xxx	xxx
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS						151	Paints, varnishes.....	924	0.2	30	23,502	3.9
	New England Division						154	Industrial chemicals, acids, gases, etc.....	729	0.2	15	16,134	4.5
	All establishments (number).....342						310	Floor coverings.....	992	0.2	5	5,091	19.5
	Total sales (\$1,000).....\$104,049						360	Automotive parts, supplies, etc.....	3,247	0.8	34	28,155	11.5
	Sales reported by commodity line, total.....	79,664	100.0	291	xxx	xxx		Automotive parts and accessories... 1,249			21	12,719	9.8
151	Paints, varnishes.....	203	0.3	14	6,830	3.0		Tires and tubes.....	30		6	13,195	0.2
154	Industrial chemicals, acids, gases, etc.....	91	0.1	5	1,782	5.1		Automotive tools and shop equipment	418		9	8,922	4.7
401	Generation, transmission, distribution, other apparatus and equipment.....	162	0.2	6	2,834	5.7		Other automotive supplies.....	448		10	12,136	3.7
450	Hardware.....	1,711	2.1	13	7,422	23.1	400	Not reported in detail.....	1,102		4	3,025	36.4
	Builders' hardware.....	343		4	3,417	10.0		Electrical wiring supplies, construction materials.....	629	0.2	22	14,968	4.2
	Heavy hardware.....	76		4	3,417	2.2		Interior wiring, construction materials.....	154		8	3,756	4.1
	Shelf, light hardware.....	61		4	3,417	1.8		Electric lamps.....	94		10	11,252	0.8
	Wire screening.....	11		4	3,417	0.3		Other electrical wiring supplies, construction materials.....	86		(NA)	(NA)	(NA)
	All other hardware.....	436		5	3,480	12.5		Not reported in detail.....	295		9	2,152	13.7
	Not reported in detail.....	784		8	3,942	19.9	401	Generation, transmission, other apparatus and equipment.....	739	0.2	18	7,803	9.5
460	Plumbing, heating equipment, supplies. Boilers, radiators, convectors....	935	1.2	14	7,658	12.2	450	Hardware.....	1,799	0.4	30	16,280	11.1
	Plumbing fixtures, equipment.....	167		7	6,070	2.8		Builders' hardware.....	141		8	5,698	2.5
	Plumbing pipe, fittings, and valves	124		6	5,647	2.2		Heavy hardware.....	238		8	5,698	4.2
	Other plumbing, heating equipment, supplies.....	541		8	6,018	9.0		Shelf, light hardware.....	135		10	6,070	2.2
	Not reported in detail.....	44		(NA)	(NA)	(NA)		Wire screening.....	158		8	4,240	3.7
		59		4	766	7.7		All other hardware.....	612		10	6,901	8.9
501	Garden machinery and equipment.....	125	0.2	6	4,398	2.8	460	Not reported in detail.....	515		14	7,970	6.5
530	General purpose industrial machinery, equipment.....	7,274	9.1	48	19,494	37.3	520	Plumbing, heating equipment, supplies. Construction, mining, excavating machinery equipment.....	2,982	0.7	38	24,900	12.0
	Compressors, pumps.....	238		13	6,652	3.6	530	General purpose industrial machinery, equipment.....	1,270	0.3	15	7,796	16.3
	Conveyors, conveying equipment....	62		10	2,882	2.2		Compressors, pumps.....	23,341	5.7	128	83,823	27.8
	Cranes, derricks, hoists, winches..	72		6	4,083	1.8		Crushing, pulverizing, screening machinery and equipment.....	1,143		38	35,692	3.2
	Industrial trucks, tractors, trailers, stackers.....	78		7	2,337	3.3		Conveyors, conveying equipment....	178		6	5,749	3.1
	Fans, blowers (industrial equipment).....	80		6	1,236	6.5		Cranes, derricks, hoists, winches..	744		26	23,449	3.2
									933		31	42,062	2.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)	
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.							INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
	General purpose industrial machinery, equipment—Con.							Electrical wiring supplies, construction materials—Con.					
	Industrial trucks, tractors, trailers, stackers.....	443		14	14,528	3.0		Electric lamps.....	594		18	32,882	1.8
	Fans, blowers (industrial equipment).....	151		15	20,592	0.7	410	Not reported in detail.....	341		3	1,564	21.8
	Mechanical power transmission equipment (nonelectric).....	17,705		75	50,513	35.1		Electrical appliances, radio and television sets.....	1,409	0.3	10	21,256	6.6
	Other general purpose industrial machinery.....	973		23	17,471	5.6	450	Hardware.....	2,699	0.6	32	35,679	7.6
	Not reported in detail.....	1,071		16	9,143	11.7		Builders' hardware.....	1,209		14	18,614	6.5
540	Metalworking machinery, equipment (except welding).....	8,981	2.2	72	69,014	13.0		Heavy hardware.....	24		6	10,770	0.2
	Machine tools, equipment.....	3,146		45	41,963	7.5		Shelf, light hardware.....	641		10	14,771	4.3
	Portable metalworking machinery (power driven).....	2,113		32	34,973	6.0	460	Wire screening.....	25		7	13,846	0.2
	Miscellaneous metalworking machinery.....	427		15	8,408	5.1		All other hardware.....	73		6	12,510	0.6
	Not reported in detail.....	3,295		18	15,220	21.6		Not reported in detail.....	727		17	16,368	4.4
560	Special industry machinery, equipment.	3,974	1.0	45	28,817	13.8		Plumbing, heating equipment, supplies.	11,450	2.5	44	62,130	18.4
	Textile machinery.....	89		5	633	14.1		Boilers, radiators, convectors....	622		10	23,405	2.7
	Printing trades machinery.....	195		6	2,844	6.9		Furnaces (warm air).....	304		5	18,069	1.7
	Woodworking machinery.....	201		14	16,669	1.2		Oil burners.....	34		4	9,936	0.3
	Other special industry machinery, equipment.....	1,578		(NA)	(NA)	(NA)		Fans, blowers.....	71		4	8,153	0.9
	Not reported in detail.....	1,911		11	3,624	52.7	520	Plumbing fixtures, equipment.....	3,033		14	27,879	10.9
								Plumbing pipe, fittings, and valves	1,761		14	26,888	6.5
								Other plumbing, heating equipment, supplies.....	263	(NA)	(NA)	(NA)	(NA)
								Not reported in detail.....	5,362		27	33,060	16.2
570	Industrial equipment, supplies.....	307,388	75.5	802	366,727	83.8	530	Construction, mining, excavating machinery and equipment.....	615	0.1	21	22,306	2.8
	Abrasives, abrasive materials.....	18,437		135	98,020	18.8		General purpose industrial machinery, equipment.....	34,144	7.5	152	127,658	26.7
	Industrial diamonds, natural, crude	16,154		30	26,843	60.2		Compressors, pumps.....	1,016		47	69,924	1.5
	Industrial leather, belting, packing.....	2,737		74	52,029	5.3		Conveyors, conveying equipment.....	973		26	17,584	5.5
	Mechanical rubber goods.....	22,209		140	83,729	26.5		Cranes, derricks, hoists, winches..	2,220		33	61,549	3.6
	Rope, cordage, twine.....	22,925		82	69,500	33.0		Industrial trucks, tractors, trailers, stackers.....	239		9	7,495	3.2
	Valves and fittings (exc. plumbing)	24,698		124	77,824	31.7		Fans, blowers (industrial equipment).....	194		16	22,617	0.9
	Industrial storage batteries.....	1,135		6	1,711	66.3		Mechanical power transmission equipment (nonelectric).....	23,166		85	74,938	30.9
	Miscellaneous industrial equipment supplies.....	110,405		419	179,112	61.6		Other general purpose industrial machinery, equipment.....	5,935		(NA)	(NA)	(NA)
	Not reported in detail.....	88,688		221	99,615	89.0		Not reported in detail.....	401		10	12,489	3.2
620	Upholsterers' supplies.....	797	0.2	5	6,229	12.8	540	Metalworking machinery equipment (except welding).....	10,068	2.2	78	94,956	10.6
650	Office machines.....	707	0.2	4	2,493	28.4		Machine tools, equipment.....	7,817		49	61,642	12.7
730	Iron and steel wire, wire products....	1,601	0.4	40	29,556	5.4		Portable metalworking machinery (power driven).....	601		41	32,834	1.8
740	Iron and steel finished products except flat, wire, etc.....	3,096	0.8	26	23,416	13.2		Miscellaneous metalworking machinery.....	672		16	17,889	3.8
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	159		7	15,530	1.0		Not reported in detail.....	978		15	23,572	4.1
	Bars, bar-size shapes, cold-finished.....	25		5	12,732	0.2		Welding machinery, equipment, supplies	2,067	0.5	48	61,368	3.4
	Tool steel bars.....	44		10	15,331	0.3		Gas welding supplies and equipment (including gases).....	503		25	26,505	1.9
	Other iron and steel finished products except flat, wire, etc....	2,561		(NA)	(NA)	(NA)		Arc welding supplies and equipment.	520		22	14,919	3.5
	Not reported in detail.....	307		14	6,420	4.8		Resistance welding supplies, equipment.....	682		5	6,153	11.1
750	Iron and steel pipe, tubes.....	5,893	1.4	40	43,548	13.5		Not reported in detail.....	362		16	28,425	1.3
780	Nonferrous metal, shapes, forms, etc..	1,018	0.2	26	27,771	3.7	560	Special industry machinery, equipment.	1,187	0.3	41	28,134	4.2
809	Metal reconditioned drums and barrels.	14,158	3.5	80	15,633	90.6		Dairy, milk products machinery, equipment.....	44		4	955	4.6
812	Second-hand merchandise.....	991	0.2	13	1,610	61.6		Printing trades machinery.....	157		5	2,017	7.8
890	Jewelry, silverware, trophies.....	1,479	0.4	7	10,541	14.0		Woodworking machinery.....	428		19	18,283	2.3
	Commodities, n.e.c.....	19,073	4.7	(NA)	(NA)	(NA)		Other special industry machinery, equipment.....	531		(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	1,415	0.3	55	27,863	5.1		Not reported in detail.....	27		3	2,221	1.2
	East North Central Division						570	Industrial equipment, supplies.....	325,351	71.3	751	399,132	81.5
	All establishments (number).....1,081							Abrasives, abrasive materials.....	30,239		191	171,777	17.6
	Total sales (\$1,000).....\$526,585							Industrial diamonds, natural, crude	1,721		27	18,824	9.1
	Sales reported by commodity line, total.....	456,286	100.0	917	xxx	xxx		Industrial leather, belting, packing.....	2,470		82	90,166	2.7
151	Paints, varnishes.....	1,281	0.3	37	36,880	3.5		Mechanical rubber goods.....	28,517		174	142,382	20.0
154	Industrial chemicals, acids, gases, etc.....	1,174	0.3	12	8,155	14.4		Rope, cordage, twine.....	11,288		72	98,513	11.5
302	Kitchen utensils, miscellaneous homewares.....	1,231	0.3	9	8,368	14.7		Valves and fittings (exc. plumbing)	27,788		127	133,938	20.7
360	Automotive parts, supplies, etc.....	8,714	1.9	76	57,826	15.1		Industrial storage batteries.....	479		4	2,992	16.0
	Automotive parts and accessories...	2,677		35	37,543	7.1		Miscellaneous industrial equipment supplies.....	160,439		459	265,806	60.4
	Tires and tubes.....	533		12	15,236	3.5		Not reported in detail.....	62,410		169	71,069	87.8
	Automotive tools and shop equipment	1,170		15	27,771	4.2	571	Railroad transportation equipment.....	775	0.2	7	3,517	22.0
	Other automotive supplies.....	2,618		28	30,125	8.7	720	Iron and steel products (flat).....	647	0.1	18	25,377	2.5
	Not reported in detail.....	1,716		8	4,119	41.7	730	Iron and steel wire, wire products....	2,296	0.5	53	71,394	3.2
400	Electrical wiring supplies, construction materials.....	3,268	0.7	27	35,598	9.2	740	Iron and steel finished products, exc. flat, wire, etc.....	2,273	0.5	34	45,264	5.0
	Interior wiring, construction materials.....	1,621		15	22,539	7.2							
	Outside construction materials.....	528		6	16,610	3.2							
	Lighting fixtures.....	184		8	12,709	1.4							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-99

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.							INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	East North Central Division—Con.							South Atlantic Division—Con.					
750	Iron and steel pipe, tubes.....	9,856	2.2	50	91,069	10.8	400	Electrical wiring supplies, construction materials.....	3,157	1.9	32	37,491	8.4
780	Nonferrous metals, shapes, forms, etc.	1,118	0.2	19	25,169	4.4		Interior wiring, construction materials.....	657		17	22,378	2.9
809	Metal reconditioned drums and barrels.	8,135	1.8	57	9,177	88.6		Outside construction materials.....	356		13	20,578	1.7
812	Second-hand merchandise.....	950	0.2	13	1,517	62.6		Lighting fixtures.....	403		17	25,112	1.6
	Commodities, n.e.c.....	23,833	5.2	(NA)	(NA)	(NA)		Electric lamps.....	662		23	28,531	2.3
975	Labor, service and rental receipts....	1,745	0.4	48	29,333	5.9		Not reported in detail.....	1,079		4	7,968	13.5
	West North Central Division							Generation, transmission, other apparatus and equipment.....	1,130	0.7	17	21,269	5.3
	All establishments (number).....298						401	Electrical appliances, radio and television sets.....	1,563	1.0	8	14,845	10.5
	Total sales (\$1,000).....\$124,161						410	Hardware.....	5,002	3.1	30	39,570	12.6
	Sales reported by commodity line, total.....	109,123	100.0	255	xxx	xxx	450	Plumbing, heating equipment, supplies.	2,457	1.5	29	39,750	6.2
154	Industrial chemicals, acids, gases, etc.....	433	0.4	7	6,315	6.9	520	Construction, mining, excavating machinery and equipment.....	608	0.4	11	9,959	6.1
360	Automotive parts, supplies, etc.....	708	0.6	13	6,168	11.5		General purpose industrial machinery, equipment.....	10,429	6.4	84	69,614	15.0
400	Electrical wiring supplies, construction materials.....	330	0.3	9	6,000	5.5	530	Compressors, pumps.....	723		39	35,274	2.0
460	Plumbing, heating equipment, supplies.	1,735	1.6	16	13,377	13.0		Crushing, pulverizing, screening machinery and equipment.....	95		8	5,453	1.7
470	Air-conditioning equipment.....	271	0.2	7	3,094	8.8		Conveyors, conveying equipment.....	670		28	26,120	2.6
520	Construction, mining, excavating machinery equipment.....	767	0.7	13	9,356	8.2		Cranes, derricks, hoists, winches..	330		19	24,323	1.4
530	General purpose industrial machinery, equipment.....	8,283	7.6	50	24,244	34.2		Industrial trucks, tractors, trailers, stackers.....	65		10	10,252	0.6
	Compressors, pumps.....	541		14	11,305	4.8		Fans, blowers (industrial equipment).....	120		20	14,685	0.8
	Conveyors, conveying equipment.....	707		10	9,840	7.2		Mechanical power transmission equipment (nonelectric).....	6,868		57	41,670	16.5
	Cranes, derricks, hoists, winches..	147		6	6,390	2.3		Other general purpose industrial machinery.....	980		19	19,740	5.0
	Fans, blowers (industrial equipment).....	11		4	2,132	0.5		Not reported in detail.....	578		9	19,262	3.0
	Mechanical power transmission equipment (nonelectric).....	5,635		30	14,717	38.3	540	Metalworking machinery, equipment (exc. welding).....	5,061	3.1	61	64,801	7.8
	Other general purpose industrial machinery, equipment.....	802		(NA)	(NA)	(NA)		Machine tools, equipment.....	3,291		39	36,444	9.0
	Not reported in detail.....	440		5	1,301	33.8		Portable metalworking machinery (power driven).....	491		31	33,868	1.4
540	Metalworking machinery equipment (exc. welding).....	2,852	2.6	20	11,191	25.5		Miscellaneous metalworking machinery.....	983		30	32,617	3.0
	Machine tools, equipment.....	1,630		14	8,445	19.3		Not reported in detail.....	296		8	12,629	2.3
	Portable metalworking machinery (power driven).....	229		7	4,614	5.0	550	Welding machinery, equipment, supplies	517	0.3	39	52,196	1.0
	Miscellaneous metalworking machinery.....	202		9	4,563	4.4		Gas welding supplies and equipment (including gases).....	216		26	26,960	0.8
	Not reported in detail.....	791		3	2,470	32.0		Arc welding supplies and equipment.	197		22	27,982	0.7
550	Welding machinery, equipment, supplies	738	0.7	13	16,799	4.4		Resistance welding supplies, equipment.....	20		5	9,642	0.2
560	Special industry machinery, equipment.	898	0.8	15	10,470	8.6		Not reported in detail.....	84		9	19,114	0.4
570	Industrial equipment, supplies.....	74,752	68.5	210	97,287	76.8	560	Special industry machinery, equipment.	1,549	0.9	42	40,003	3.9
	Abrasives, abrasive materials.....	3,759		34	26,240	14.3	570	Industrial equipment, supplies.....	107,364	65.8	241	156,330	68.7
	Industrial diamonds, natural, crude	234		6	9,634	2.4		Abrasives, abrasive materials.....	3,801		83	69,049	5.5
	Industrial leather, belting, packing	225		17	14,378	1.6		Industrial leather, belting, packing.....	609		48	39,387	1.5
	Mechanical rubber goods.....	4,327		46	21,640	20.0		Mechanical rubber goods.....	5,876		84	70,582	8.3
	Rope, cordage, twine.....	4,266		19	16,862	25.3		Rope, cordage, twine.....	4,496		64	57,986	7.8
	Valves and fittings (exc. plumbing)	9,010		39	25,710	35.0		Valves and fittings (exc. plumbing)	8,528		79	62,827	13.6
	Industrial storage batteries.....	2,228		4	6,318	35.3		Other industrial equipment, supplies.....	51,755		(NA)	(NA)	(NA)
	Miscellaneous industrial equipment supplies.....	27,085		120	49,585	54.6		Not reported in detail.....	32,299		60	44,594	72.4
	Not reported in detail.....	23,618		55	25,956	91.0	572	Marine propulsion machinery, equipment, parts.....	679	0.4	5	3,374	20.1
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	409	0.4	6	3,730	11.0	631	Other service business equipment, supplies.....	388	0.2	4	1,421	27.3
710	Iron and steel products (semi-finished).....	959	0.9	5	2,806	34.2	710	Iron and steel products (semi-finished).....	377	0.2	8	5,589	6.7
730	Iron and steel wire, wire products.....	239	0.2	15	7,695	3.1	720	Iron and steel products (flat).....	905	0.6	28	34,679	2.6
740	Iron and steel finished products exc. flat, wire, etc.....	322	0.3	9	5,447	5.9	730	Iron and steel wire, wire products....	2,793	1.7	59	64,543	4.3
750	Iron and steel pipe, tubes.....	2,729	2.5	19	14,231	19.2	740	Iron and steel finished products exc. flat, wire, etc.....	3,095	1.9	46	52,124	5.9
780	Nonferrous metals, shapes, forms, etc.	143	0.1	5	1,702	8.4		Rails, tie plates, rail joints, etc.....	341		4	5,660	6.0
809	Metal reconditioned drums and barrels.	3,469	3.2	15	3,830	90.6		Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	873		29	33,649	2.6
812	Second-hand merchandise.....	107	0.1	4	320	33.4		Bars, bar-size shapes, cold-finished.....	517		25	31,302	1.7
	Commodities, n.e.c.....	8,661	7.9	(NA)	(NA)	(NA)		Concrete reinforcement bars.....	89		7	10,362	0.9
975	Labor, service and rental receipts....	318	0.3	14	5,248	6.1		Tool steel bars.....	30		11	12,742	0.2
	South Atlantic Division							Structural shapes (exc. bar-size shapes).....	405		16	22,763	1.8
	All establishments (number).....325							Steel containers.....	17		4	1,751	1.0
	Total sales (\$1,000).....\$176,077							Other iron and steel finished products exc. flat, wire, etc.....	160		(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	163,151	100.0	280	xxx	xxx		Not reported in detail.....	663		12	13,838	4.8
151	Paints, varnishes.....	618	0.4	33	39,226	1.6							
360	Automotive parts, supplies, etc.....	1,033	0.6	11	9,269	11.1							
	Automotive parts and accessories...	312		8	7,794	4.0							
	Other automotive parts, supplies, etc.....	249		(NA)	(NA)	(NA)							
	Not reported in detail.....	472		1	(D)	(D)							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con. South Atlantic Division—Con.							INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con. East South Central Division—Con.					
750	Iron and steel pipe, tubes.....	4,455	2.7	50	60,028	7.4	750	Iron and steel pipe, tubes.....	1,816	2.6	19	27,227	6.7
809	Metal reconditioned drums and barrels..	2,145	1.3	13	2,271	94.5	780	Nonferrous metals, shapes, forms, etc.	142	0.2	7	15,091	0.9
	Commodities, n.e.c.....	7,579	4.6	(NA)	(NA)	(NA)	809	Metal reconditioned drums and barrels.	957	1.4	6	958	99.9
975	Labor, service and rental receipts....	247	0.2	17	7,937	3.1		Commodities, n.e.c., including labor, service and rental receipts.....	2,590	3.8	(NA)	(NA)	(NA)
	East South Central Division All establishments (number).....122 Total sales (\$1,000).....\$70,083 Sales reported by commodity line, total.....	68,754	100.0	107	xxx	xxx		West South Central Division All establishments (number).....365 Total sales (\$1,000).....\$219,459 Sales reported by commodity line, total.....	194,741	100.0	306	xxx	xxx
151	Paints, varnishes.....	835	1.2	15	18,308	4.6	151	Paints, varnishes.....	1,094	0.6	24	43,576	2.5
360	Automotive parts, supplies, etc.....	963	1.4	6	4,843	19.9	154	Industrial chemicals, acids, gases, etc.....	964	0.5	21	43,855	2.2
400	Electrical wiring supplies, construction materials.....	1,099	1.6	20	25,253	4.4	165	Wrapping paper and paper products.....	270	0.1	4	3,828	7.1
	Interior wiring, construction materials.....	392		6	5,469	7.2	360	Automotive parts, supplies, etc.....	205	0.1	8	22,194	0.9
	Outside construction materials.....	75		4	4,842	1.5	400	Electrical wiring supplies, construction materials.....	2,565	1.3	13	30,447	8.4
	Lighting fixtures.....	258		9	13,293	1.9		Interior wiring, construction materials.....	1,552		5	23,034	6.7
	Electric lamps.....	169		14	20,784	0.8		Outside construction materials.....	577		6	23,642	2.4
	Not reported in detail.....	205		3	2,212	9.3		Lighting fixtures.....	145		4	17,790	0.8
401	Generation, transmission, other apparatus and equipment.....	328	0.5	7	10,752	3.1		Electric lamps.....	215		12	30,231	0.7
410	Electrical appliances, radio and television sets.....	410	0.6	5	6,333	6.5		Not reported in detail.....	76		1	(D)	(D)
450	Hardware.....	1,380	2.0	11	11,896	11.6	401	Generation, transmission, other apparatus and equipment.....	601	0.3	14	27,850	2.2
460	Plumbing, heating equipment, supplies.	3,687	5.4	15	20,839	17.7	450	Hardware.....	2,684	1.4	18	39,664	6.8
470	Air-conditioning equipment.....	564	0.8	12	20,695	2.7	460	Plumbing, heating equipment supplies..	5,319	2.7	19	44,762	11.9
501	Garden machinery and equipment.....	76	0.1	7	10,365	0.7	470	Air-conditioning equipment.....	498	0.3	11	35,506	1.4
520	Construction, mining, excavating machinery equipment.....	167	0.2	5	9,536	1.8	501	Garden machinery and equipment.....	291	0.1	9	24,744	1.2
530	General purpose industrial machinery, equipment.....	5,286	7.7	34	31,336	16.9	520	Construction, mining, excavating machinery equipment.....	565	0.3	9	21,411	2.6
	Compressors, pumps.....	411		11	14,760	2.8	530	General purpose industrial machinery, equipment.....	13,936	7.2	66	64,084	21.7
	Cranes, derricks, hoists, winches..	107		6	7,954	1.3		Compressors, pumps.....	1,883		29	41,389	4.5
	Fans, blowers (industrial equipment).....	49		5	9,160	0.5		Crushing, pulverizing, screening machinery and equipment.....	119		6	18,970	0.6
	Mechanical power transmission equipment (nonelectric).....	4,309		18	13,752	31.3		Conveyors, conveying equipment.....	562		16	34,848	1.6
	Other general purpose industrial machinery, equipment.....	68		(NA)	(NA)	(NA)		Cranes, derricks, hoists, winches..	1,246		24	45,844	2.7
	Not reported in detail.....	342		5	7,984	4.3		Industrial trucks, tractors, trailers, stackers.....	132		9	11,751	1.1
540	Metalworking machinery, equipment (exc. welding).....	1,569	2.3	14	21,256	7.4		Fans, blowers (industrial equipment).....	393		11	32,482	1.2
	Machine tools, equipment.....	1,181		8	10,694	11.0		Mechanical power transmission equipment (nonelectric).....	7,968		39	46,882	17.0
	Portable metalworking machinery (power driven).....	42		5	2,440	1.7		Other general purpose industrial machinery.....	1,033		24	40,401	2.6
	Miscellaneous metalworking machinery.....	219		4	9,323	2.3		Not reported in detail.....	600		4	3,298	18.2
	Not reported in detail.....	127		3	6,002	2.1	540	Metalworking machinery, equipment (except welding).....	7,802	4.0	39	60,953	12.8
550	Welding machinery, equipment, supplies	317	0.5	15	23,143	1.4		Machine tools, equipment.....	6,179		36	59,883	10.3
	Gas welding supplies and equipment.	158		10	15,532	1.0		Portable metalworking machinery (power driven).....	541		21	39,257	1.4
	Other welding machinery, equipment, supplies.....	64		(NA)	(NA)	(NA)		Miscellaneous metalworking machinery.....	1,081		21	36,099	3.0
	Not reported in detail.....	95		4	7,374	1.3		Not reported in detail.....	1		1	(D)	(D)
560	Special industry machinery, equipment.	964	1.4	11	17,198	5.6	550	Welding machinery, equipment, supplies	2,030	1.0	23	42,486	4.8
570	Industrial equipment, supplies.....	42,825	62.3	90	62,852	68.1		Gas welding supplies and equipment (including gases).....	184		14	30,818	0.6
	Abrasives, abrasive materials.....	1,308		27	29,662	4.4		Arc welding supplies and equipment.	1,578		13	31,794	5.0
	Industrial leather, belting, packing.....	1,383		23	29,646	4.7		Resistance welding supplies, equipment.....	44		5	7,070	0.6
	Mechanical rubber goods.....	2,738		38	35,324	7.8		Not reported in detail.....	224		5	8,035	2.8
	Rope, cordage, twine.....	290		28	31,378	1.2		Special industry machinery, equipment.	5,629	2.9	49	69,172	8.1
	Valves and fittings (exc. plumbing)	3,209		31	33,516	9.6	560	Woodworking machinery.....	593		16	33,972	1.7
	Other industrial equipment, supplies.....	22,644		(NA)	(NA)	(NA)		Oil well, oil refining machinery, equipment.....	3,705		26	28,123	13.2
	Not reported in detail.....	11,153		30	15,326	72.8		Other special industry machinery, equipment.....	850		(NA)	(NA)	(NA)
590	Commercial refrigeration equipment....	559	0.8	4	9,329	6.0		Not reported in detail.....	481		6	7,188	6.7
720	Iron and steel products (flat).....	489	0.7	10	18,408	2.7	570	Industrial equipment, supplies.....	121,821	62.6	267	181,380	67.2
730	Iron and steel wire, wire products....	928	1.3	23	28,191	3.3		Abrasives, abrasive materials.....	2,179		48	65,951	3.3
740	Iron and steel finished products exc. flat, wire, etc.....	803	1.2	13	18,156	4.4		Industrial diamonds, natural, crude	21		5	6,034	0.2
	Rails, tie plates, rail joints, etc.....	30		4	7,881	0.4		Industrial leather, belting, packing.....	723		34	44,624	1.6
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	337		5	8,611	3.9		Mechanical rubber goods.....	5,514		77	71,459	7.7
	Bars, bar-size shapes, cold finished.....	43		4	7,286	0.6		Rope, cordage, twine.....	4,337		51	58,455	7.4
	Other iron and steel finished products exc. flat, wire, etc.....	310		(NA)	(NA)	(NA)		Valves and fittings (exc. plumbing)	29,447		96	103,299	28.5
	Not reported in detail.....	83		4	4,798	1.7		Industrial storage batteries.....	1,196		8	5,241	22.8
								Miscellaneous industrial equipment supplies.....	53,484		155	122,978	43.5
								Not reported in detail.....	24,920		60	29,388	84.8

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-101

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.							INDUSTRIAL MATERIALS, SUPPLIES DISTRIBUTORS—Con.					
	West South Central Division—Con.							Pacific Division—Con.					
	Automotive parts, supplies, etc.—Con.							Automotive tools and shop equipment	24		5	959	2.5
571	Railroad transportation equipment.....	443	0.2	5	17,898	2.5		Other automotive parts supplies, etc.....	227		(NA)	(NA)	(NA)
572	Marine propulsion machinery, equipment, parts.....	372	0.2	5	2,830	13.1		Not reported in detail.....	53		4	203	26.1
590	Commercial refrigeration equipment.....	225	0.1	4	20,872	1.1		Generation, transmission, other apparatus and equipment.....	421	0.2	14	7,307	5.8
720	Iron and steel products (flat).....	716	0.4	15	29,464	2.4	450	Hardware.....	1,627	0.7	21	18,708	8.7
730	Iron and steel wire, wire products....	1,255	0.6	38	51,508	2.4	460	Plumbing, heating equipment, supplies.	2,185	0.9	22	14,421	15.2
740	Iron and steel finished products exc. flat, wire, etc.....	3,275	1.7	26	49,370	6.6	510	Farm, dairy machinery.....	351	0.1	17	7,559	4.6
	Rails, tie plates, rail joints, etc.....	27		4	17,939	0.2		Tractors and equipment (farm).....	162		4	1,157	14.0
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	409		8	26,881	1.5		Other farm dairy machinery.....	158		(NA)	(NA)	(NA)
	Bars, bar-size shapes, cold- finished.....	407		12	34,038	1.2		Not reported in detail.....	31		3	606	5.1
	Concrete reinforcement bars.....	206		5	19,474	1.1	520	Construction, mining, excavating machinery equipment.....	526	0.2	14	6,866	7.7
	Tool steel bars.....	722		14	31,705	2.3	530	General purpose industrial machinery, equipment.....	16,170	6.9	90	31,423	51.5
	Structural shapes (exc. bar-size shapes).....	87		8	6,605	1.3		Compressors, pumps.....	177		14	4,258	4.2
	Steel containers.....	763		5	17,354	4.4		Conveyors, conveying equipment.....	429		14	4,591	9.3
	Not reported in detail.....	654		7	11,296	5.8		Cranes, derricks, hoists, winches.. Fans, blowers (industrial equipment).....	286		12	4,295	6.7
750	Iron and steel pipe, tubes.....	9,604	4.9	63	83,469	11.5		Mechanical power transmission equipment (nonelectric).....	11,929		55	24,005	49.7
780	Nonferrous metals, shapes, forms, etc.	314	0.2	7	24,761	1.3		Other general purpose industrial machinery, equipment.....	1,817		(NA)	(NA)	(NA)
809	Metal reconditioned drums and barrels.	2,130	1.1	12	2,179	97.8		Not reported in detail.....	1,483		14	2,276	65.2
812	Second-hand merchandise.....	232	0.1	7	1,387	16.7		Metalworking machinery, equipment (except welding).....	1,434	0.6	23	32,613	4.4
975	Commodities, n.e.g.....	9,241	4.7	(NA)	(NA)	(NA)	540	Machine tools, equipment.....	565		12	17,974	3.1
	Labor, service and rental receipts....	660	0.3	28	14,703	4.5		Other metalworking machinery, equipment (except welding).....	313		(NA)	(NA)	(NA)
	Mountain Division							Not reported in detail.....	556		8	2,833	19.6
	All establishments (number).....93						550	Welding machinery, equipment, supplies	818	0.3	24	18,122	4.5
	Total sales (\$1,000).....\$34,149						560	Special industry machinery, equipment. Woodworking machinery.....	3,053	1.3	38	32,966	9.3
	Sales reported by commodity line, total.....	23,414	100.0	78	xxx	xxx		Oil well, oil refining machinery, equipment.....	516		10	11,516	4.5
151	Paints, varnishes.....	42	0.2	6	1,320	3.2		Other special industry machinery, equipment.....	1,816		16	16,820	10.8
400	Electrical wiring supplies, construction materials.....	570	2.4	4	6,505	8.8		Not reported in detail.....	355		(NA)	(NA)	(NA)
510	Farm, dairy machinery.....	334	1.4	6	2,714	12.3	570	Industrial equipment, supplies.....	76,655	75.4	443	209,571	84.3
520	Construction, mining, excavating machinery equipment.....	431	1.8	8	3,176	13.6		Abrasives, abrasive materials.....	7,380		71	48,885	15.1
530	General purpose industrial machinery, equipment.....	2,580	11.0	20	13,867	18.6		Industrial diamonds, natural, crude	625		12	7,805	8.0
	Compressors, pumps.....	182		9	8,865	2.1		Industrial leather, belting, packing.....	1,295		33	14,963	8.7
	Conveyors, conveying equipment.....	130		6	8,632	1.5		Mechanical rubber goods.....	7,712		86	54,576	14.1
	Cranes, derricks, hoists, winches..	56		5	8,095	0.7		Rope, cordage, twine.....	17,415		50	57,214	30.4
	Mechanical power transmission equipment (nonelectric).....	1,628		11	3,885	41.9		Valves and fittings (exc. plumbing)	20,996		92	66,084	31.8
	Other general purpose industrial machinery, equipment.....	453		7	8,930	5.1		Industrial storage batteries.....	1,256		7	2,209	56.9
	Not reported in detail.....	131		1	(D)	(D)		Miscellaneous industrial equipment supplies.....	70,994		268	123,822	57.3
540	Metalworking machinery, equipment (except welding).....	338	1.4	6	7,085	4.8	572	Not reported in detail.....	48,982		109	53,034	92.4
560	Special industry machinery, equipment.	43	0.2	4	947	4.5	720	Marine propulsion machinery, equipment parts.....	696	0.3	14	6,923	10.1
570	Industrial equipment, supplies.....	14,937	63.8	71	23,347	64.0	730	Iron and steel products (flat).....	1,623	0.7	13	13,893	11.7
	Abrasives, abrasive materials.....	331		10	7,707	4.3		Iron and steel wire, wire products....	1,748	0.7	47	41,591	4.2
	Industrial diamonds, natural, crude	104		4	6,680	1.6							
	Industrial leather, belting, packing.....	12		5	1,695	0.7							
	Mechanical rubber goods.....	717		18	10,687	6.7	740	Iron and steel finished products exc. flat, wire, etc.....	1,405	0.6	19	21,949	6.4
	Rope, cordage, twine.....	26		4	8,128	0.3		Rails, tie plates, rail joints, etc.....	24		5	13,437	0.2
	Valves and fittings (exc. plumbing)	1,249		17	10,699	11.7		Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	438		8	18,581	2.4
	Other industrial equipment supplies.....	9,357		(NA)	(NA)	(NA)		Bars, bar-size shapes, cold- finished.....	23		4	13,284	0.2
	Not reported in detail.....	3,141		13	3,402	92.3		Concrete reinforcement bars.....	18		4	13,000	0.1
730	Iron and steel wire, wire products....	464	2.0	6	7,996	5.8		Structural shapes (exc. bar-size shapes).....	358		6	6,630	5.4
750	Iron and steel pipe, tubes.....	1,087	4.6	9	8,158	13.3		Other iron and steel finished products exc. flat, wire, etc....	203		(NA)	(NA)	(NA)
812	Second-hand merchandise.....	145	0.6	5	626	23.2		Not reported in detail.....	341		7	2,540	13.4
	Commodities, n.e.c.....	2,238	9.6	(NA)	(NA)	(NA)	750	Iron and steel pipe, tubes.....	3,358	2.7	35	48,608	13.1
975	Labor, service and rental receipts....	205	0.9	11	2,477	8.3	760	Alloy steel.....	812	0.3	10	9,654	8.4
	Pacific Division						780	Nonferrous metals, shapes, forms, etc.	1,127	0.5	14	26,268	4.3
	All establishments (number).....644						809	Metal reconditioned drums and barrels.	3,921	1.7	30	4,652	84.3
	Total sales (\$1,000).....\$304,032						812	Second-hand merchandise.....	541	0.2	9	5,536	9.8
	Sales reported by commodity line, total.....	234,432	100.0	537	xxx	xxx		Commodities, n.e.c.....	10,477	4.5	(NA)	(NA)	(NA)
151	Paints, varnishes.....	329	0.1	22	6,189	5.3	975	Labor, service and rental receipts....	731	0.3	49	17,430	4.2
154	Industrial chemicals, acids, gases, etc.....	499	0.2	13	6,103	8.2							
360	Automotive parts, supplies, etc.....	925	0.4	24	6,090	15.2							
	Automotive parts and accessories...	621		9	3,982	15.6							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS							PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	New England Division							East North Central Division—Con.					
	All establishments (number).....159							Total sales (\$1,000).....\$166,086					
	Total sales (\$1,000).....\$37,267							Sales reported by commodity line, total.....	148,961	100.0	494	xxx	xxx
	Sales reported by commodity line, total.....	35,227	100.0	141	xxx	xxx							
150	Drugs, druggist sundries.....	214	0.6	4	1,025	20.9	150	Drugs, druggist sundries.....	1,016	0.7	12	5,626	18.1
300	Furniture and fixtures.....	393	1.1	5	4,278	9.2	154	Industrial chemicals, acids, gases, etc.....	1,094	0.7	6	9,052	12.1
470	Air-conditioning equipment.....	45	0.1	4	1,242	3.6	162	Stationers', office supplies, artists' materials.....	435	0.3	13	4,842	9.0
630	Photographic goods.....	87	0.2	4	892	9.8	164	Writing and printing paper.....	218	0.1	9	4,407	4.9
633	Surgical, medical, hospital equipment, supplies.....	14,501	41.2	54	18,866	76.9	300	Furniture and fixtures.....	957	0.6	10	7,024	13.6
	Ophthalmic products.....	2,800	7.9	27	3,522	79.5	470	Air-conditioning equipment.....	207	0.1	4	1,854	11.2
640	Prescription sales.....	1,110		15	1,394	79.6	621	Janitors' supplies.....	407	0.3	5	3,756	10.8
	Merchandise sales.....	1,059		15	1,887	56.1	633	Surgical, medical, hospital equipment, supplies.....	44,840	30.1	109	53,611	83.6
	Not reported in detail.....	631		7	1,117	56.5							
641	Scientific instruments, laboratory equipment.....	2,119	6.0	18	7,435	28.5	640	Ophthalmic products.....	22,596	15.2	147	24,261	93.1
642	Scientific optical and ophthalmic instruments.....	602	1.7	9	2,606	23.1		Prescription sales.....	11,492		93	15,449	74.4
644	Other scientific, professional equipment, supplies.....	3,167	9.0	14	3,696	85.7		Merchandise sales.....	4,439		78	15,170	29.3
645	School equipment, supplies.....	3,624	10.3	11	4,223	85.8		Not reported in detail.....	6,665		46	6,884	96.8
646	Church equipment, supplies.....	1,388	3.9	7	1,390	99.9	641	Scientific instruments, laboratory equipment.....	10,368	7.0	29	22,357	46.4
690	Dental equipment, supplies.....	4,815	13.7	25	5,741	83.9	642	Scientific optical and ophthalmic instruments.....	2,059	1.4	25	10,475	19.7
	Teeth.....	541		17	4,413	12.3	644	Other scientific, professional equipment, supplies.....	18,055	12.1	50	28,818	62.7
	Dental gold.....	264		15	4,356	6.1	646	School equipment, supplies.....	19,765	13.3	55	24,938	79.3
	Equipment.....	1,350		17	4,755	28.4		Church equipment, supplies.....	2,707	1.8	31	4,383	61.8
	Sundry merchandise.....	1,923		20	4,539	42.4	650	Office machines.....	159	0.1	9	4,556	3.5
	Not reported in detail.....	737		3	737	100.0		Adding, accounting, statistical machines.....	13		4	1,109	1.2
	Commodities, n.e.c.....	1,396	4.0	(NA)	(NA)	(NA)		Duplicating machines.....	63		6	1,227	5.1
975	Labor, service and rental receipts....	76	0.2	4	940	8.1		Other office machines.....	38		(NA)	(NA)	(NA)
								Not reported in detail.....	45		3	3,329	1.4
	Middle Atlantic Division						651	Indicating, recording, controlling instruments, accessories.....	1,167	0.8	11	1,245	93.7
	All establishments (number).....922						690	Dental equipment, supplies.....	17,960	12.1	87	18,947	94.8
	Total sales (\$1,000).....\$255,298							Teeth.....	1,524		44	10,349	14.7
	Sales reported by commodity line, total.....	231,192	100.0	809	xxx	xxx		Dental gold.....	896		43	10,356	8.7
150	Drugs, druggist sundries.....	1,512	0.7	24	6,912	21.9		Equipment.....	2,764		38	10,736	25.7
154	Industrial chemicals, acids, gases, etc.....	535	0.2	7	4,150	12.9		Sundry merchandise.....	5,612		48	10,563	53.1
160	Soaps, detergents.....	1,011	0.4	6	4,524	22.3		Not reported in detail.....	7,164		32	7,170	99.9
161	Fountain pens, mechanical pencils.....	398	0.2	20	4,289	9.3	885	Books, magazines, printed materials...	304	0.2	11	4,573	6.6
162	Stationers', office supplies, artists' materials.....	496	0.2	16	5,111	9.7		Commodities, n.e.c.....	4,308	2.9	(NA)	(NA)	(NA)
164	Writing and printing paper.....	234	0.1	12	3,276	7.1	975	Labor, service and rental receipts....	339	0.2	21	3,922	8.6
165	Wrapping paper and paper products.....	272	0.1	9	2,590	10.5		West North Central Division					
300	Furniture and fixtures.....	391	0.2	8	3,876	10.1		All establishments (number).....246					
450	Hardware.....	675	0.3	7	4,268	15.8		Total sales (\$1,000).....\$86,799					
630	Photographic goods.....	487	0.2	7	3,566	13.7		Sales reported by commodity line, total.....	77,736	100.0	209	xxx	xxx
631	Other service business equipment, supplies.....	590	0.3	8	2,289	25.8	162	Stationers', office supplies, artists' materials.....	244	0.3	4	4,872	5.0
633	Surgical, medical, hospital equipment, supplies.....	80,240	34.7	262	92,893	86.4	300	Furniture and fixtures.....	1,088	1.4	5	5,115	21.3
640	Ophthalmic products.....	28,878	12.5	170	31,499	91.7	630	Photographic goods.....	572	0.7	5	2,259	25.3
	Prescription sales.....	6,753		85	10,909	61.9	633	Surgical, medical, hospital equipment, supplies.....	29,587	38.1	55	36,876	80.2
	Merchandise sales.....	10,869		97	18,010	60.3	640	Ophthalmic products.....	11,105	14.3	67	11,629	95.5
	Not reported in detail.....	11,256		57	12,277	91.7		Prescription sales.....	6,991		48	8,806	79.4
641	Scientific instruments, laboratory equipment.....	39,432	17.1	56	55,386	71.2		Merchandise sales.....	1,834		46	6,967	26.3
642	Scientific optical and ophthalmic instruments.....	4,265	1.8	50	8,724	48.9		Not reported in detail.....	2,280		14	2,280	100.0
644	Other scientific, professional equipment, supplies.....	18,157	7.9	77	29,186	62.2	641	Scientific instruments, laboratory equipment.....	6,826	8.8	11	19,999	34.1
645	School equipment, supplies.....	12,085	5.2	62	15,726	76.8	642	Scientific optical and ophthalmic instruments.....	100	0.1	5	639	15.6
646	Church equipment, supplies.....	7,754	3.4	60	8,738	88.7	644	Other scientific, professional equipment, supplies.....	3,398	4.4	22	6,843	49.7
651	Indicating, recording, controlling instruments, accessories.....	3,267	1.4	14	3,311	98.7	645	School equipment, supplies.....	8,418	10.8	20	11,925	70.6
690	Dental equipment, supplies.....	22,344	9.7	138	24,748	90.3	646	Church equipment, supplies.....	2,346	3.0	11	5,368	43.7
	Teeth.....	1,690		48	9,556	17.7	651	Indicating, recording, controlling instruments, accessories.....	287	0.4	5	314	91.4
	Dental gold.....	1,711		54	11,831	14.5	690	Dental equipment, supplies.....	10,568	13.6	43	11,871	89.0
	Equipment.....	3,946		61	12,425	31.8		Teeth.....	1,312		30	9,073	14.5
	Sundry merchandise.....	8,877		82	13,724	64.7		Dental gold.....	788		28	9,086	8.7
	Not reported in detail.....	6,120		38	7,120	86.0		Equipment.....	3,215		32	10,869	29.6
900	Toys, games, athletic goods.....	731	0.3	17	5,206	14.0		Sundry merchandise.....	4,460		30	9,154	48.7
	Commodities, n.e.c.....	7,145	3.1	(NA)	(NA)	(NA)		Not reported in detail.....	793		7	839	94.5
975	Labor, service and rental receipts....	293	0.1	18	5,228	5.6	885	Books, magazines, printed materials...	564	0.7	4	2,423	23.3
								Commodities, n.e.c.....	2,633	3.4	(NA)	(NA)	(NA)
	East North Central Division												
	All establishments (number).....560												

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-103

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-trib-ution	Number	Total sales, all commodity lines				Amount	Per-cent dis-trib-ution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.					
	South Atlantic Division							West South Central Division—Con.					
	All establishments (number).....277												
	Total sales (\$1,000).....\$85,809												
	Sales reported by commodity line, total.....	77,870	100.0	236	xxx	xxx	640	Ophthalmic products.....	6,577	10.6	36	6,594	99.7
150	Drugs, druggist sundries.....	834	1.1	15	7,259	11.5		Prescription sales.....	3,203		27	5,269	60.8
162	Stationers', office supplies, artists' materials.....	109	0.1	8	1,584	6.9		Merchandise sales.....	2,966		29	6,080	48.8
300	Furniture and fixtures.....	431	0.6	10	8,834	4.9		Not reported in detail.....	408		5	408	100.0
	Office furniture (wooden, metal)...	145		7	6,602	2.2	641	Scientific instruments, laboratory equipment.....	9,526	15.4	20	14,867	64.1
	Professional furniture.....	155		8	7,592	2.0	642	Scientific optical and ophthalmic instruments.....	356	0.6	8	1,383	25.7
	Other furniture and fixtures.....	131		(NA)	(NA)	(NA)	644	Other scientific, professional equipment, supplies.....	8,066	13.0	34	12,306	65.5
633	Surgical, medical, hospital equipment, supplies.....	27,071	34.8	71	33,384	81.1	645	School equipment, supplies.....	2,290	3.7	14	4,926	46.5
640	Ophthalmic products.....	7,613	9.8	47	8,900	85.5	646	Church equipment, supplies.....	553	0.9	8	2,932	18.9
	Prescription sales.....	2,358		25	5,320	44.3	651	Indicating, recording, controlling instruments, accessories.....	296	0.5	5	1,192	24.8
	Merchandise sales.....	3,257		31	6,720	48.5	680	Store, restaurant fixtures and equipment, n.e.c.....	61	0.1	4	491	12.4
	Not reported in detail.....	1,998		14	2,002	99.8	690	Dental equipment, supplies.....	8,184	13.2	36	8,401	97.4
641	Scientific instruments, laboratory equipment.....	5,728	7.4	21	17,752	32.3		Teeth.....	1,067		33	7,636	14.0
642	Scientific optical and ophthalmic instruments.....	927	1.2	24	8,104	11.4		Dental gold.....	838		31	7,511	11.2
644	Other scientific, professional equipment, supplies.....	7,883	10.1	33	14,752	53.4		Equipment.....	1,985		24	6,780	29.3
645	School equipment, supplies.....	8,036	10.3	34	9,767	82.3		Sundry merchandise.....	3,574		34	7,682	46.5
646	Church equipment, supplies.....	3,387	4.3	8	7,401	45.8		Not reported in detail.....	720		2	(D)	(D)
690	Dental equipment, supplies.....	12,069	15.5	47	12,814	94.2		Commodities, n.e.c.....	1,641	2.6	(NA)	(NA)	(NA)
	Teeth.....	1,266		37	10,206	12.4	975	Labor, service and rental receipts....	1,520	2.5	14	6,457	23.5
	Dental gold.....	1,050		37	10,071	10.4		Mountain Division					
	Equipment.....	2,781		36	10,443	26.6		All establishments (number).....85					
	Sundry merchandise.....	5,278		39	10,327	51.1		Total sales (\$1,000).....\$26,704					
	Not reported in detail.....	1,694		6	1,957	86.6		Sales reported by commodity line, total.....	25,263	100.0	76	xxx	xxx
975	Commodities, n.e.c.....	3,159	4.1	(NA)	(NA)	(NA)	162	Stationers', office supplies, artists' materials.....	898	3.6	9	6,603	13.6
	Labor, service and rental receipts....	623	0.8	15	6,731	9.3	300	Furniture and fixtures.....	553	2.2	6	3,539	15.6
	East South Central Division						633	Surgical, medical, hospital equipment, supplies.....	9,300	36.8	23	10,358	89.8
	All establishments (number).....104						640	Ophthalmic products.....	2,039	8.1	19	2,039	100.0
	Total sales (\$1,000).....\$32,311							Prescription sales.....	1,309		15	1,702	76.9
	Sales reported by commodity line, total.....	30,536	100.0	90	xxx	xxx		Merchandise sales.....	465		16	1,770	26.3
150	Drugs, druggist sundries.....	1,120	3.7	6	5,242	21.4		Not reported in detail.....	265		3	265	100.0
633	Surgical, medical, hospital equipment, supplies.....	11,828	38.7	28	13,689	86.4	645	School equipment, supplies.....	5,538	21.9	12	8,595	64.4
640	Ophthalmic products.....	3,970	13.0	23	4,186	94.8	646	Church equipment, supplies.....	184	0.7	5	4,427	4.2
	Prescription sales.....	2,426		17	3,701	65.5	650	Office machines.....	594	2.4	7	6,722	8.8
	Merchandise sales.....	1,216		16	3,632	33.5		Adding, accounting, statistical machines.....	151		4	3,300	4.6
	Not reported in detail.....	328		6	3,485	67.6		Duplicating machines.....	100		6	6,015	1.7
641	Scientific instruments, laboratory equipment.....	715	2.3	5	2,320	30.8		Typewriters.....	226		4	3,300	6.8
642	Scientific optical and ophthalmic instruments.....	140	0.5	4	438	32.0		Other office machines.....	107	(NA)	(NA)	(NA)	(NA)
644	Other scientific, professional equipment, supplies.....	747	2.4	7	929	80.4		Not reported in detail.....	10		1	(D)	(D)
645	School equipment, supplies.....	5,781	18.9	11	6,645	87.0	690	Dental equipment, supplies.....	3,429	13.6	16	4,049	84.7
646	Church equipment, supplies.....	811	2.7	7	4,322	18.8		Teeth.....	405		12	2,956	13.7
690	Dental equipment, supplies.....	4,793	15.7	16	4,952	96.8		Dental gold.....	281		11	2,949	9.5
	Teeth.....	697		14	4,630	15.1		Equipment.....	885		10	2,881	30.7
	Dental gold.....	439		12	4,517	9.7		Sundry merchandise.....	1,423		14	3,614	39.4
	Equipment.....	1,082		13	4,674	23.1		Not reported in detail.....	435		2	(D)	(D)
	Sundry merchandise.....	2,412		14	4,630	52.1		Commodities, n.e.c.....	2,673	10.6	(NA)	(NA)	(NA)
	Not reported in detail.....	163		1	(D)	(D)	975	Labor, service and rental receipts....	55	0.2	4	947	5.8
975	Commodities, n.e.c.....	591	1.9	(NA)	(NA)	(NA)		Pacific Division					
	Labor, service and rental receipts....	40	0.1	4	855	4.7		All establishments (number).....320					
	West South Central Division							Total sales (\$1,000).....\$91,682					
	All establishments (number).....239							Sales reported by commodity line, total.....	76,039	100.0	266	xxx	xxx
	Total sales (\$1,000).....\$71,197						162	Stationers', office supplies, artists' materials.....	400	0.5	4	1,908	21.0
	Sales reported by commodity line, total.....	61,956	100.0	198	xxx	xxx	164	Writing and printing paper.....	134	0.2	4	1,659	8.1
150	Drugs, druggist sundries.....	126	0.2	6	1,068	11.8	300	Furniture and fixtures.....	468	0.6	9	3,826	12.2
154	Industrial chemicals, acids, gases, etc.....	213	0.3	7	4,098	5.2	630	Photographic goods.....	88	0.1	7	1,854	4.7
162	Stationers', office supplies, artists' materials.....	919	1.5	6	2,796	32.9	633	Surgical, medical, hospital equipment, supplies.....	35,159	46.2	91	36,832	95.5
300	Furniture and fixtures.....	1,036	1.7	6	3,189	32.5	640	Ophthalmic products.....	12,444	16.4	70	12,566	99.0
633	Surgical, medical, hospital equipment, supplies.....	20,592	33.2	64	23,329	88.3		Prescription sales.....	4,786		40	7,282	65.7
								Merchandise sales.....	4,385		46	8,373	52.4
								Not reported in detail.....	3,273		16	3,273	100.0
							641	Scientific instruments, laboratory equipment.....	3,511	4.6	18	10,006	35.1

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of Col. 4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of Col. 4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES DISTRIBUTORS—Con.							SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	Pacific Division—Con.							Middle Atlantic Division—Con.					
642	Scientific optical and ophthalmic instruments.....	2,380	3.1	16	5,118	46.5		Welding machinery, equipment, supplies—Con.					
644	Other scientific, professional equipment, supplies.....	6,273	8.2	29	11,294	55.5		Resistance welding supplies, equipment.....	497		18	5,443	9.1
645	School equipment, supplies.....	1,987	2.6	16	3,233	61.5		Not reported in detail.....	6,241		37	6,390	97.7
646	Church equipment, supplies.....	336	0.4	4	614	54.7	570	Industrial equipment, supplies.....	3,601	1.5	24	11,127	32.4
651	Indicating, recording, controlling instruments, accessories.....	282	0.4	4	316	89.2	590	Commercial refrigeration equipment.....	759	0.3	8	2,447	31.0
690	Dental equipment, supplies.....	11,076	14.6	45	11,935	92.8	600	Shoe repair and resole materials.....	23,852	9.7	26	25,348	94.1
	Teeth.....	1,169		24	8,589	13.6	610	Beauty, barber shop equipment, supplies.....	26,295	10.7	180	26,725	98.4
	Dental gold.....	779		27	8,776	8.9		Equipment (furniture, hydraulic chairs, driers, etc.).....	3,091		91	13,787	22.4
	Equipment.....	4,050		29	10,272	39.4		Supplies.....	14,450		117	17,451	82.8
	Sundry merchandise.....	4,585		32	9,118	50.3		Not reported in detail.....	8,754		58	8,814	99.3
	Not reported in detail.....	493		5	546	90.3	611	Laundry, dry cleaning equipment, supplies.....	30,058	12.2	90	36,755	81.8
975	Commodities, n.e.c.....	1,087	1.4	(NA)	(NA)	(NA)	612	Tailors' supplies.....	4,153	1.7	30	4,995	83.1
	Labor, service and rental receipts....	414	0.5	17	5,177	8.0	620	Upholsterers' supplies.....	25,102	10.2	69	25,329	99.1
	SERVICE ESTABLISHMENT SUPPLY HOUSES						621	Janitors' supplies.....	22,556	9.2	145	31,803	70.9
	New England Division						630	Photographic goods.....	9,888	4.0	19	12,087	81.8
	All establishments (number).....348							Motion picture studio, theater equipment.....	8,844		13	9,655	91.6
	Total sales (\$1,000).....\$72,742							Other photographic goods.....	234		(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	61,940	100.0	307	xxx	xxx		Not reported in detail.....	810		3	1,237	65.5
160	Soaps, detergents.....	164	0.3	9	2,706	6.1	631	Other service business equipment, supplies.....	46,943	19.1	218	52,569	89.3
300	Furniture and fixtures.....	108	0.2	5	749	14.4	633	Surgical, medical, hospital equipment, supplies.....	507	0.2	6	2,788	18.2
550	Welding machinery, equipment, supplies	7,954	12.8	57	8,386	94.8	643	Morticians' goods, undertakers' supplies.....	3,488	1.4	32	3,509	99.4
	Gas welding supplies and equipment (including gases).....	3,738		31	5,633	66.4	680	Store, restaurant fixtures and equipment, not elsewhere classified..	766	0.3	10	1,891	40.5
	Arc welding supplies and equipment. Resistance welding supplies and equipment.....	1,851		29	5,493	33.7	812	Second-hand merchandise.....	637	0.3	9	1,520	41.9
	Not reported in detail.....	40		4	789	5.1	901	Leather.....	530	0.2	12	2,143	24.7
570	Industrial equipment, supplies.....	935	1.5	6	1,693	55.2	975	Commodities, n.e.c.....	8,723	3.6	(NA)	(NA)	(NA)
600	Shoe repair and resole materials.....	22,903	37.0	73	23,937	95.7		Labor, service and rental receipts....	1,409	0.6	36	7,598	18.5
610	Beauty, barber shop equipment, supplies.....	6,224	10.0	46	6,328	98.4		East North Central Division					
	Equipment (furniture, hydraulic chairs, driers, etc.).....	794		20	3,570	22.2		All establishments (number).....1,052					
	Supplies.....	2,967		24	3,859	76.9		Total sales (\$1,000).....\$227,728					
	Not reported in detail.....	2,463		22	2,469	99.8		Sales reported by commodity line, total.....	187,357	100.0	885	xxx	xxx
611	Laundry, dry cleaning equipment, supplies.....	6,559	10.6	23	6,897	95.1	151	Paints, varnishes.....	301	0.2	13	2,297	13.1
612	Tailors' supplies.....	278	0.4	6	1,069	26.0	154	Industrial chemicals, acids, gases, etc.....	756	0.4	17	2,978	25.4
620	Upholsterers' supplies.....	3,134	5.1	5	3,134	100.0	160	Soaps, detergents.....	1,194	0.6	39	6,246	19.1
621	Janitors' supplies.....	2,140	3.9	38	3,749	64.1	165	Wrapping paper and paper products....	246	0.1	14	1,832	13.4
631	Other service business equipment, supplies.....	4,998	8.1	44	5,418	92.2	230	Piece goods and domestics.....	617	0.3	4	936	65.9
643	Morticians' goods, undertakers' supplies.....	1,049	1.7	7	1,049	100.0	300	Furniture and fixtures.....	235	0.1	8	962	24.4
740	Iron and steel finished products except flat, wire, etc.....	179	0.3	5	571	31.3	360	Automotive parts, supplies, etc.....	371	0.2	10	2,480	15.0
901	Leather.....	476	0.8	4	2,710	17.6	401	Generation, transmission, other apparatus and equipment.....	357	0.2	10	4,748	7.5
975	Commodities, n.e.c.....	4,447	7.2	(NA)	(NA)	(NA)	510	Farm, dairy machinery.....	210	0.1	5	1,368	15.4
	Labor, service and rental receipts....	128	0.2	13	1,697	7.5	540	Metalworking machinery, equipment (except welding).....	1,507	0.8	7	8,774	17.2
	Middle Atlantic Division						550	Welding machinery, equipment, supplies	43,195	23.1	199	46,417	93.1
	All establishments (number).....1,260							Gas welding supplies and equipment (including gases).....	18,515		137	29,122	63.6
	Total sales (\$1,000).....\$281,991							Arc welding supplies and equipment	11,107		133	35,606	31.2
	Sales reported by commodity line, total.....	245,480	100.0	1,069	xxx	xxx		Resistance welding supplies, equipment.....	7,037		33	16,443	42.8
150	Drugs, druggist sundries.....	348	0.1	4	926	37.6		Not reported in detail.....	6,536		49	6,638	98.5
154	Industrial chemicals, acids, gases, etc.....	986	0.4	11	5,278	18.7	560	Special industry machinery, equipment.	574	0.3	8	1,790	32.1
160	Soaps, detergents.....	1,547	0.6	47	9,989	15.5	570	Industrial equipment, supplies.....	1,357	0.7	30	7,267	18.7
165	Wrapping paper and paper products....	1,489	0.6	24	8,085	18.4	600	Shoe repair and resole materials.....	13,288	7.1	68	13,765	96.5
230	Piece goods and domestics.....	3,652	1.5	8	4,270	85.5	610	Beauty, barber shop equipment, supplies.....	24,303	13.0	148	24,470	99.3
300	Furniture and fixtures.....	256	0.1	14	3,049	8.4		Equipment (furniture, hydraulic chairs, driers, etc.).....	3,409		92	17,734	19.2
302	Kitchen utensils, miscellaneous	290	0.1	7	1,478	19.6		Supplies.....	15,313		101	18,371	83.4
360	Homewares.....	1,112	0.5	14	4,265	26.1		Not reported in detail.....	5,581		44	5,686	98.2
401	Automotive parts, supplies, etc.....	463	0.2	12	6,369	7.3	611	Laundry, dry cleaning equipment, supplies.....	24,299	13.0	85	26,272	92.5
450	Generation, transmission, other apparatus and equipment.....	668	0.3	13	3,632	18.4	612	Tailors' supplies.....	1,166	0.6	13	1,784	65.4
550	Welding machinery, equipment, supplies	25,402	10.3	144	27,921	91.0	620	Upholsterers' supplies.....	15,791	8.4	42	17,487	90.3
	Gas welding supplies and equipment (including gases).....	10,827		91	18,814	57.5		Upholsterers' fabrics.....	6,675		17	9,229	72.3
	Arc welding supplies and equipment.	7,837		95	20,501	38.2		Other upholsterers' supplies.....	3,149		19	8,549	36.8
								Not reported in detail.....	5,967		18	7,391	80.7

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-105

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)	
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.							SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	East North Central Division—Con.							South Atlantic Division—Con.					
621	Janitors' supplies.....	16,430	8.8	154	22,534	72.9	401	Generation, transmission, other apparatus and equipment.....	170	0.2	4	2,989	5.7
630	Photographic goods.....	5,761	3.1	19	7,691	74.9							
631	Other service business equipment, supplies.....	20,454	10.9	138	24,326	84.1	550	Welding machinery, equipment, supplies (including gases).....	10,631	10.0	82	10,973	96.9
643	Morticians' goods, undertakers' supplies.....	2,080	1.1	14	2,326	89.4		Gas welding supplies and equipment (including gases).....	5,653	69	8,719	64.8	
812	Second-hand merchandise.....	398	0.2	7	1,063	37.4		Arc welding supplies and equipment.....	2,633	59	7,885	33.4	
	Commodities, n.e.c.....	11,780	6.3	(NA)	(NA)	(NA)		Resistance welding supplies, equipment.....	263	12	2,826	9.3	
975	Labor, service and rental receipts....	687	0.4	61	9,130	7.5		Not reported in detail.....	2,082	13	2,254	92.4	
	West North Central Division						560	Special industry machinery, equipment.....	309	0.3	8	1,179	26.2
	All establishments (number).....480						570	Industrial equipment, supplies.....	298	0.3	11	2,331	12.8
	Total sales (\$1,000).....\$92,529						600	Shoe repair and resole materials.....	16,153	15.3	44	16,503	97.9
	Sales reported by commodity line, total.....	85,517	100.0	419	xxx	xxx	610	Beauty, barber shop equipment, supplies.....	13,522	12.8	101	13,597	99.4
151	Paints, varnishes.....	292	0.3	5	2,663	11.0		Equipment (furniture, hydraulic chairs, driers, etc.).....	1,714	65	10,055	17.0	
154	Industrial chemicals, acids, gases, etc.....	104	0.1	8	1,086	9.6		Supplies.....	8,434	70	10,147	83.1	
160	Soaps, detergents.....	1,658	1.9	15	6,512	25.5		Not reported in detail.....	3,374	30	3,398	99.3	
360	Automotive parts, supplies, etc.....	347	0.4	10	1,857	18.7	611	Laundry, dry cleaning equipment, supplies.....	18,408	17.4	59	20,028	91.9
401	Generation, transmission, other apparatus and equipment.....	179	0.2	6	2,933	6.1		Tailors' supplies.....	240	0.2	6	2,469	9.7
420	Electrical commercial equipment, except commercial refrigeration.....	144	0.2	10	3,939	3.7	620	Upholsterers' supplies.....	7,434	7.0	27	8,516	87.3
510	Farm, dairy machinery.....	185	0.2	6	1,019	18.2		Upholsterers' fabric.....	1,394	10	3,012	46.3	
530	General purpose, industrial machinery, equipment.....	99	0.1	6	1,781	5.6		Other upholsterers' supplies.....	1,265	10	3,075	41.1	
								Not reported in detail.....	4,775	15	5,167	92.4	
550	Welding machinery, equipment, supplies (including gases).....	18,130	21.2	106	19,070	95.1	621	Janitors' supplies.....	11,451	10.8	91	16,711	68.5
	Arc welding supplies and equipment.....	6,315		72	11,517	54.8	630	Photographic goods.....	6,194	5.9	13	7,058	87.8
	Resistance welding supplies, equipment.....	4,707		68	11,637	40.4	631	Other service business equipment, supplies.....	13,968	13.2	81	15,272	91.5
	Not reported in detail.....	325		11	3,354	9.7	643	Morticians' goods, undertakers' supplies.....	597	0.6	8	604	98.8
		6,783		33	6,911	98.1	902	Luggage, saddlery, harness.....	113	0.1	8	2,101	5.4
570	Industrial equipment, supplies.....	175	0.2	11	2,283	7.7		Commodities, n.e.c.....	3,963	3.7	(NA)	(NA)	
	Abrasives, abrasive materials.....	68		5	1,059	6.4	975	Labor, service and rental receipts....	277	0.3	21	3,990	6.9
	Mechanical rubber goods.....	11		5	978	1.1							
	Valves and fittings (exc. plumbing).....	32		4	784	4.1		East South Central Division					
	Miscellaneous industrial equipment, supplies.....	45		4	1,016	4.4		All establishments (number).....234					
	Not reported in detail.....	19		2	(D)	(D)		Total sales (\$1,000).....\$39,508					
600	Shoe repair and resole materials.....	6,444	7.5	44	7,268	88.7		Sales reported by commodity line, total.....	36,109	100.0	203	xxx	xxx
610	Beauty, barber shop equipment, supplies.....	11,468	13.4	67	11,593	98.9	160	Soaps, detergents.....	348	1.0	11	1,229	28.3
	Equipment (furniture, hydraulic chairs, driers, etc.).....	991		41	7,187	13.8	550	Welding machinery, equipment, supplies (including gases).....	6,988	19.4	48	7,133	98.0
	Supplies.....	6,401		44	7,457	85.8		Arc welding supplies and equipment.....	3,117	30	5,318	58.6	
	Not reported in detail.....	4,076		22	4,087	99.7		Resistance welding supplies, equipment.....	2,025	28	5,324	38.0	
611	Laundry, dry cleaning equipment, supplies.....	8,299	9.7	36	9,634	86.1		Not reported in detail.....	67	4	1,289	5.2	
612	Tailors' supplies.....	274	0.3	4	1,330	20.6		Not reported in detail.....	1,779	18	1,815	98.0	
620	Upholsterers' supplies.....	3,817	4.5	14	4,344	87.9	600	Shoe repair and resole materials.....	3,254	9.0	16	3,792	85.8
	Upholsterers' fabric.....	1,759		8	2,976	59.1	610	Beauty, barber shop equipment, supplies.....	5,511	15.3	40	5,613	98.2
	Other upholsterers' supplies.....	817		7	2,863	28.5		Equipment (furniture, hydraulic chairs, driers, etc.).....	532	22	3,305	16.1	
	Not reported in detail.....	1,241		6	1,368	90.7		Supplies.....	2,798	25	3,349	83.5	
621	Janitors' supplies.....	18,326	21.4	79	24,328	75.3		Not reported in detail.....	2,181	15	2,264	96.3	
630	Photographic goods.....	3,680	4.3	9	4,137	89.0	611	Laundry, dry cleaning equipment, supplies.....	6,994	19.4	24	7,013	99.7
631	Other service business equipment, supplies.....	7,717	9.0	65	8,699	88.7	620	Upholsterers' supplies.....	2,271	6.3	8	2,297	98.9
643	Morticians' goods, undertakers' supplies.....	1,004	1.2	10	1,164	86.3	621	Janitors' supplies.....	2,668	7.4	41	4,249	62.8
740	Iron and steel finished products except flat, wire, etc.....	90	0.1	4	636	14.2	631	Other service business equipment, supplies.....	3,247	9.0	18	4,466	72.7
901	Leather.....	131	0.2	11	1,979	8.3	643	Morticians' goods, undertakers' supplies.....	819	2.3	6	923	88.7
902	Luggage, saddlery, harness.....	104	0.1	8	1,312	7.9		Commodities, n.e.c.....	3,683	10.2	(NA)	(NA)	
	Commodities, n.e.c.....	2,563	3.0	(NA)	(NA)	(NA)	975	Labor, service and rental receipts....	326	0.9	10	2,659	12.3
975	Labor, service and rental receipts....	287	0.3	23	2,408	11.9							
	South Atlantic Division							West South Central Division					
	All establishments (number).....597							All establishments (number).....525					
	Total sales (\$1,000).....\$122,048							Total sales (\$1,000).....\$103,397					
	Sales reported by commodity line, total.....	105,805	100.0	504	xxx	xxx		Sales reported by commodity line, total.....	90,226	100.0	449	xxx	xxx
154	Industrial chemicals, acids, gases, etc.....	310	0.3	10	1,655	18.7	154	Industrial chemicals, acids, gases, etc.....	517	0.6	10	3,124	16.5
160	Soaps, detergents.....	728	0.7	22	3,207	22.7							
165	Wrapping paper and paper products.....	593	0.6	9	2,563	23.1	160	Soaps, detergents.....	503	0.6	20	3,150	16.0
300	Furniture and fixtures.....	108	0.1	5	1,270	3.5	165	Wrapping paper and paper products.....	243	0.3	6	962	25.3
360	Automotive parts, supplies, etc.....	338	0.3	7	1,121	30.2	360	Automotive parts, supplies, etc.....	406	0.4	10	2,382	17.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distributed (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distributed (2)	Number (3)	Total sales, all commodity lines (4)	
	SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.							SERVICE ESTABLISHMENT SUPPLY HOUSES—Con.					
	West South Central Division—Con.							Mountain Division—Con.					
401	Generation, transmission, other apparatus and equipment.....	222	0.2	4	2,063	10.8	730	Iron and steel wire, wire products....	114	0.4	6	5,237	2.2
530	General purpose industrial machinery, equipment.....	361	0.4	11	7,602	4.7	975	Commodities, n.e.c.....	3,514	11.6	(NA)	(NA)	(NA)
	Compressors, pumps.....	319		9	7,256	4.4		Labor, service and rental receipts....	222	0.7	16	3,476	6.4
	Other general purpose industrial machinery, equipment.....	18		(NA)	(NA)	(NA)		Pacific Division					
	Not reported in detail.....	24		2	(D)	(D)		All establishments (number).....593					
540	Metalworking machinery, equipment (except welding).....	294	0.3	5	1,392	21.1	151	Total sales (\$1,000).....\$130,640					
550	Welding machinery, equipment and supplies.....	24,790	27.5	126	26,139	94.8	154	Sales reported by commodity line, total.....	108,114	100.0	499	xxx	xxx
	Gas welding supplies and equipment (including gases).....	9,493		82	13,847	68.6	160	Paints, varnishes.....	108	0.1	18	3,564	3.0
	Arc welding supplies and equipment.....	4,187		71	12,274	34.1	165	Industrial chemicals, acids, gases, etc.....	210	0.2	15	2,420	8.7
	Resistance welding supplies, equipment.....	79		11	2,012	3.9	230	Soaps, detergents.....	892	0.8	37	6,078	14.7
	Not reported in detail.....	11,031		41	11,421	96.6	300	Wrapping paper and paper products....	733	0.7	19	3,171	23.1
560	Special industry machinery, equipment	367	0.4	8	2,401	15.3	310	Piece goods and domestics.....	1,160	1.1	4	1,572	73.8
570	Industrial equipment, supplies.....	248	0.3	13	1,974	12.6	360	Furniture and fixtures.....	293	0.3	6	1,649	17.8
600	Shoe repair and resole materials.....	4,421	4.9	20	4,536	97.5	400	Floor coverings.....	313	0.3	5	4,419	7.1
610	Beauty, barber shop equipment, supplies.....	10,800	12.0	83	10,826	99.8	401	Automotive parts, supplies, etc.....	343	0.3	11	1,808	19.0
	Equipment (furniture, hydraulic chairs, driers, etc.).....	1,838		56	8,525	21.6	530	Electrical wiring supplies, construction materials.....	279	0.3	18	5,779	4.8
	Supplies.....	6,812		60	8,676	78.5	540	Generation, transmission, other apparatus and equipment.....	215	0.2	4	3,604	6.0
	Not reported in detail.....	2,150		23	2,150	100.0	550	General purpose industrial machinery, equipment.....	175	0.2	6	1,180	14.8
611	Laundry, dry cleaning equipment, supplies.....	14,174	15.7	44	16,111	88.0		Metalworking machinery, equipment (except welding).....	241	0.2	10	2,629	9.2
612	Tailors' supplies.....	252	0.3	5	1,105	22.8	550	Welding machinery, equipment, supplies	17,298	16.0	91	18,879	91.6
620	Upholsterers' supplies.....	2,474	2.7	12	2,885	85.8		Gas welding supplies and equipment (including gases).....	7,360		55	13,191	55.8
621	Janitors' supplies.....	9,260	10.3	86	15,689	59.0		Arc welding supplies and equipment.....	4,578		53	12,920	35.4
630	Photographic goods.....	4,307	4.8	9	5,738	75.1	560	Resistance welding supplies, equipment.....	211		18	5,428	3.9
631	Other service business equipment, supplies.....	12,310	13.6	70	14,544	84.6	570	Not reported in detail.....	5,149		34	5,374	92.4
633	Surgical, medical, hospital equipment, supplies.....	155	0.2	7	833	18.6	600	Special industry machinery, equipment.....	266	0.2	12	2,431	10.9
975	Commodities, n.e.c.....	3,768	4.2	(NA)	(NA)	(NA)		Industrial equipment, supplies.....	829	0.8	30	9,507	8.7
	Labor, service and rental receipts....	354	0.4	18	2,830	12.5		Shoe repair and resole materials.....	6,898	6.4	36	8,596	80.2
	Mountain Division							Leather, sole and heel.....	812		18	5,440	14.9
	All establishments (number).....175							Other than leather soles and heels.....	1,913		16	5,031	38.0
	Total sales (\$1,000).....\$31,409							Findings used in shoe repair.....	569		15	4,890	11.6
	Sales reported by commodity line, total.....	30,284	100.0	142	xxx	xxx		Findings and merchandise for resale	728		13	4,249	17.1
151	Paints, varnishes.....	104	0.3	7	2,883	3.6	610	Not reported in detail.....	2,876		17	3,133	91.8
154	Industrial chemicals, acids, gases, etc.....	370	1.2	4	1,374	26.9		Beauty, barber shop equipment, supplies.....	17,806	16.5	92	17,930	99.3
160	Soaps, detergents.....	269	0.9	12	2,458	10.9		Equipment (furniture, hydraulic chairs, driers, etc.).....	2,608		54	10,329	25.2
165	Wrapping paper and paper products....	88	0.3	5	876	10.0		Supplies.....	10,360		60	12,724	81.4
420	Electrical commercial equipment, except commercial refrigeration.....	203	0.7	5	2,433	8.3		Not reported in detail.....	4,838		31	4,917	98.4
530	General purpose industrial machinery, equipment.....	301	1.0	7	3,417	8.8	611	Laundry, dry cleaning equipment, supplies.....	11,491	10.6	46	12,426	92.5
540	Metalworking machinery, equipment (except welding).....	321	1.1	4	2,517	12.8	612	Tailors' supplies.....	960	0.9	11	2,261	40.5
550	Welding machinery, equipment, supplies	5,710	18.9	42	8,313	68.7	620	Upholsterers' supplies.....	10,862	10.0	26	13,582	82.0
	Gas welding supplies and equipment (including gases).....	2,792		25	6,162	45.3		Upholsterers' fabric.....	4,699		13	9,926	47.3
	Arc welding supplies and equipment.....	1,462		20	5,155	28.4		Other upholsterers' supplies.....	3,638		10	7,520	48.4
	Resistance welding supplies, equipment.....	246		8	2,289	10.7		Not reported in detail.....	2,525		10	2,690	93.9
	Not reported in detail.....	1,210		15	1,613	75.0	621	Janitors' supplies.....	10,653	9.9	81	16,141	66.0
560	Special industry machinery, equipment.....	2,213	7.3	7	5,271	42.0	630	Photographic goods.....	3,396	3.1	6	4,122	82.4
570	Industrial equipment, supplies.....	759	2.5	12	7,888	9.6	631	Other service business equipment, supplies.....	16,833	15.6	107	18,231	92.3
600	Shoe repair and resole materials.....	1,744	5.8	9	2,330	74.8	643	Surgical, medical, hospital equipment, supplies.....	231	0.2	6	2,609	8.9
610	Beauty, barber shop equipment, supplies.....	4,104	13.6	20	4,146	99.0	680	Morticians' goods, undertakers' supplies.....	455	0.4	7	457	99.6
	Equipment (furniture, hydraulic chairs, driers, etc.).....	238		12	1,873	12.7		Store, restaurant fixtures and equipment, not elsewhere classified..	202	0.2	8	1,146	17.6
	Supplies.....	2,205		13	2,443	90.3	901	Leather.....	760	0.7	10	5,031	15.1
	Not reported in detail.....	1,661		7	1,703	97.5	902	Luggage, saddlery, harness.....	347	0.3	5	2,890	12.0
611	Laundry, dry cleaning equipment, supplies.....	3,504	11.6	14	4,651	75.3	975	Commodities, n.e.c.....	3,562	3.3	(NA)	(NA)	(NA)
620	Upholsterers' supplies.....	1,218	4.0	6	1,444	84.3		Labor, service and rental receipts....	303	0.3	29	5,052	6.0
621	Janitors' supplies.....	4,227	14.0	34	7,399	57.1		TRANSPORTATION EQUIPMENT DISTRIBUTORS					
631	Other service business equipment, supplies.....	1,299	4.2	16	1,488	87.3		New England Division					
								All establishments (number).....42					
								Total sales (\$1,000).....\$34,870					
								Sales reported by commodity line, total.....	33,020	100.0	30	xxx	xxx
								Industrial equipment, supplies.....	237	0.7	5	2,876	8.2

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-107

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con. New England Division—Con.							TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con. South Atlantic Division—Con.					
572	Marine propulsion machinery, equipment, parts.....	4,530	13.7	18	5,709	79.3	530	General purpose industrial machinery, equipment.....	303	0.9	5	2,479	12.2
580	Aircraft, parts and accessories.....	21,600	65.4	8	21,791	99.1	570	Industrial equipment, supplies.....	456	1.4	8	4,025	11.3
730	Iron and steel wire, wire products....	47	0.1	4	2,791	1.7	571	Railroad, transportation equipment....	184	0.6	4	194	94.8
	Commodities, n.e.c.....	6,509	19.7	(NA)	(NA)	(NA)	572	Marine propulsion machinery, equipment, parts.....	11,221	35.1	47	13,110	85.6
975	Labor, service and rental receipts....	97	0.3	4	5,613	1.7							
	Middle Atlantic Division All establishments (number).....244 Total sales (\$1,000).....\$103,426 Sales reported by commodity line, total.....	94,387	100.0	213	xxx	xxx	580	Aircraft, parts and accessories..... Aircraft and airframes..... Aircraft parts, supplies, etc..... Not reported in detail.....	13,183 2,459 6,382 4,342	41.2	63 12 43 19	15,008 4,905 9,610 5,372	87.8 50.1 66.4 80.8
151	Paints, varnishes.....	117	0.1	10	5,992	2.0	581	Miscellaneous transportation equipment (except automotive).....	708	2.2	6	848	83.5
360	Automotive parts, supplies, etc.....	1,719	1.8	10	6,415	26.8		Commodities, n.e.c.....	3,643	11.4	(NA)	(NA)	(NA)
450	Hardware.....	997	1.1	11	3,080	32.4	975	Labor, service and rental receipts....	1,494	4.7	15	9,571	15.6
460	Plumbing, heating equipment, supplies.	643	0.7	7	5,959	10.8		East South Central Division All establishments (number).....21 Total sales (\$1,000).....\$6,208 Sales reported by commodity line, total.....	5,059	100.0	18	xxx	xxx
510	Farm, dairy machinery.....	472	0.5	5	1,639	28.8							
520	Construction, mining, excavating machinery equipment.....	1,413	1.5	8	5,918	23.9	572	Marine propulsion machinery, equipment, parts.....	2,750	54.4	9	3,008	91.4
530	General purpose industrial machinery, equipment.....	1,486	1.6	9	6,720	22.1		Aircraft, parts and accessories.....	759	15.0	5	1,000	75.9
540	Metalworking machinery, equipment (except welding).....	225	0.2	5	4,867	4.6	580	Commodities, n.e.c.....	1,519	30.0	(NA)	(NA)	(NA)
570	Industrial equipment, supplies.....	1,510	1.6	15	6,948	21.7	975	Labor, service and rental receipts....	31	0.6	4	839	3.7
	Rope, cordage, twine.....	171		8	1,785	9.6		West South Central Division All establishments (number).....101 Total sales (\$1,000).....\$30,342 Sales reported by commodity line, total.....	27,781	100.0	86	xxx	xxx
	Other industrial equipment, supplies.....	1,292		(NA)	(NA)	(NA)	570	Industrial equipment, supplies.....	1,528	5.5	7	5,393	28.3
	Not reported in detail.....	47		3	937	5.0	571	Railroad transportation equipment....	550	2.0	5	1,562	35.2
571	Railroad transportation equipment....	21,467	22.7	30	25,114	85.5	572	Marine propulsion machinery, equipment, parts.....	11,601	41.8	40	15,847	73.2
572	Marine propulsion machinery, equipment, parts.....	21,957	23.3	85	26,776	82.0	580	Aircraft, parts and accessories..... Aircraft and airframes..... Aircraft parts, supplies, etc..... Not reported in detail.....	8,482 765 6,758 959	30.5	34 9 26 6	8,667 1,609 7,494 982	97.9 47.5 90.2 97.7
580	Aircraft, parts and accessories..... Aircraft and airframes..... Aircraft parts, supplies, etc..... Not reported in detail.....	31,169 1,347 15,202 14,620	33.0	77 4 43 30	32,974 1,507 15,904 15,563	94.5 89.4 95.6 93.9	975	Commodities, n.e.c..... Labor, service and rental receipts....	5,454 166	19.6 0.6	(NA) 6	(NA) 2,792	(NA) 5.9
581	Miscellaneous transportation equipment (except automotive).....	3,866	4.1	21	6,427	60.2		Mountain Division All establishments (number).....14 Total sales (\$1,000).....\$3,472 Sales reported by commodity line, total.....	3,362	100.0	12	xxx	xxx
730	Iron and steel wire, wire products....	434	0.5	7	5,108	8.5	572	Marine propulsion machinery, equipment, parts.....	668	19.9	4	712	93.8
812	Second-hand merchandise.....	1,171	1.2	5	3,171	36.9	580	Aircraft, parts and accessories..... Commodities, n.e.c., including labor, service and rental receipts.....	2,014 680	59.9 20.2	7 (NA)	2,521 (NA)	79.9 (NA)
	Commodities, n.e.c.....	5,260	5.6	(NA)	(NA)	(NA)		Pacific Division All establishments (number).....279 Total sales (\$1,000).....\$95,062 Sales reported by commodity line, total.....	72,662	100.0	225	xxx	xxx
975	Labor, service and rental receipts....	481	0.5	11	5,554	8.7	151	Paints, varnishes.....	330	0.5	7	6,425	5.1
	East North Central Division All establishments (number).....113 Total sales (\$1,000).....\$52,725 Sales reported by commodity line, total.....	45,801	100.0	92	xxx	xxx	360	Automotive parts, supplies, etc.....	107	0.1	5	5,204	2.1
360	Automotive parts, supplies, etc.....	234	0.5	5	1,290	18.1	400	Electrical wiring supplies, construction materials.....	258	0.4	6	10,764	2.4
530	General purpose industrial machinery, equipment.....	367	0.8	4	2,400	15.3	401	Generation, transmission, other apparatus and equipment.....	265	0.4	7	2,611	10.1
570	Industrial equipment, supplies.....	604	1.3	4	2,011	30.0	430	Electronic tubes, parts and accessories.....	209	0.3	4	1,148	18.2
571	Railroad transportation equipment....	17,134	37.4	27	19,885	86.2	450	Hardware.....	664	0.9	4	4,672	14.2
572	Marine propulsion machinery, equipment, parts.....	4,300	9.4	25	18,418	23.3	460	Plumbing, heating equipment, supplies.	196	0.3	5	6,093	3.2
580	Aircraft, parts and accessories..... Aircraft and airframes..... Aircraft parts, supplies, etc..... Not reported in detail.....	7,872 880 4,883 2,109	17.2	20 6 16 4	18,497 1,106 16,374 2,123	42.6 79.6 29.8 99.3	520	Construction, mining, excavating machinery, and equipment.....	127	0.2	6	1,641	7.7
581	Miscellaneous transportation equipment (except automotive).....	11,397	24.9	20	12,921	88.2	530	General purpose industrial machinery, equipment.....	238	0.3	8	6,537	3.6
	Commodities, n.e.c.....	3,544	7.7	(NA)	(NA)	(NA)	560	Special industry machinery, equipment.	530	0.7	4	5,619	9.4
975	Labor, service and rental receipts....	349	0.8	14	3,793	9.2	570	Industrial equipment, supplies.....	1,020	1.4	17	13,718	7.4
	West North Central Division (Not analyzed by commodity line)						571	Railroad transportation equipment....	600	0.8	4	846	70.9
	South Atlantic Division All establishments (number).....151 Total sales (\$1,000).....\$36,547 Sales reported by commodity line, total.....	31,979	100.0	124	xxx	xxx	572	Marine propulsion machinery, equipment, parts.....	18,052	24.8	59	22,261	81.1
151	Paints, varnishes.....	232	0.7	8	3,236	7.2							
401	Generation, transmission, other apparatus and equipment.....	133	0.4	5	2,638	5.0							
430	Electronic tubes, parts, and accessories.....	211	0.7	4	1,644	12.8							
520	Construction, mining, excavating machinery, equipment.....	211	0.7	4	1,909	11.1							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	TRANSPORTATION EQUIPMENT DISTRIBUTORS—Con.							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	Pacific Division—Con.							New England Division—Con.					
580	Aircraft, parts and accessories.....	43,556	59.9	149	45,744	95.2	781	Building metal work not elsewhere classified.....	1,206	1.5	7	11,533	10.5
	Aircraft and airframes.....	10,363		17	12,613	82.2	801	Prepared iron and steel scrap.....	245	0.3	9	9,848	2.5
	Aircraft parts, supplies, etc.....	16,155		101	23,767	68.0		Commodities, n.e.c.....	3,471	4.4	(NA)	(NA)	(NA)
	Not reported in detail.....	17,038		45	18,880	90.2	975	Labor, service and rental receipts....	272	0.3	18	20,636	1.3
581	Miscellaneous transportation equipment (except automotive).....	448	0.6	7	1,364	32.8		Middle Atlantic Division					
730	Iron and steel wire, wire products....	162	0.2	6	2,108	7.7		All establishments (number).....768					
740	Iron and steel finished products except flat, wire, etc.....	81	0.1	4	1,159	7.0		Total sales (\$1,000).....\$622,428					
	Commodities, n.e.c.....	4,329	6.0	(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	560,786	100.0	677	xxx	xxx
975	Labor, service and rental receipts....	1,490	2.1	23	12,695	11.7							
	IRON, STEEL AND PRODUCTS DISTRIBUTORS						165	Wrapping paper and paper products.....	759	0.1	8	7,489	10.1
	New England Division						450	Hardware.....	2,056	0.4	32	31,270	6.6
	All establishments (number).....141						460	Plumbing, heating equipment, supplies.	1,475	0.3	16	14,083	10.5
	Total sales (\$1,000).....\$90,729							Boilers, radiators, convectors....	271		4	1,834	14.8
	Sales reported by commodity line, total.....	78,702	100.0	124	xxx	xxx		Furnaces (warm air).....	51		4	1,672	3.1
450	Hardware.....	521	0.7	4	7,484	7.0		Other plumbing, heating equipment, supplies.....	738	(NA)	(NA)	(NA)	
460	Plumbing, heating equipment, supplies.	175	0.2	5	1,483	11.8		Not reported in detail.....	415		9	10,974	3.8
540	Metalworking machinery, equipment (except welding).....	2,895	3.7	4	20,440	14.2	530	General purpose industrial machinery, equipment.....	520	0.1	24	23,630	2.2
550	Welding machinery, equipment, supplies	433	0.6	8	19,772	2.2	540	Metalworking machinery, equipment, (except welding).....	3,762	0.7	21	67,620	5.6
570	Industrial equipment, supplies.....	1,024	1.3	11	14,779	6.9	560	Special industry machinery, equipment.	494	0.1	12	6,715	7.4
710	Iron and steel products (semi-finished).....	5,175	6.6	21	24,092	21.5	570	Industrial equipment, supplies.....	4,867	0.9	40	59,419	8.2
720	Iron and steel products (flat).....	19,177	24.4	48	53,564	35.8		Abrasives, abrasive materials.....	382		9	22,912	1.7
	Plates.....	3,631		19	27,653	13.1		Mechanical rubber goods.....	497		11	24,138	2.1
	Strip (hot-cold-rolled).....	5,231		21	30,982	16.9		Rope, cordage, twine.....	253		9	5,055	5.0
	Sheets (cold-rolled).....	3,165		23	44,039	7.2		Valves and fittings (exc. plumbing)	1,941		17	20,396	9.5
	Sheets (hot-rolled).....	1,722		27	45,250	3.8		Other industrial equipment supplies	1,064	(NA)	(NA)	(NA)	
	Black plate.....	187		4	3,997	4.7		Not reported in detail.....	730		7	12,230	6.0
	Sheets (galvanized, otherwise coated).....	1,719		25	41,326	4.2	704	Metallic ores, concentrates.....	4,081	0.7	4	21,441	19.0
	Tin plate, terneplate.....	83		5	10,357	0.8	710	Iron and steel products (semi-finished).....	34,811	6.2	111	93,373	37.3
	Fabricated and structural plate products.....	789		6	8,217	9.6	720	Iron and steel products (flat).....	147,830	26.4	291	339,277	43.6
	Other flat iron, steel products....	222		(NA)	(NA)	(NA)		Plates.....	15,210		85	163,264	9.3
	Not reported in detail.....	2,428		14	5,341	45.5		Strips (hot, cold-rolled).....	11,616		76	140,868	8.2
730	Iron and steel wire, wire products....	2,526	3.2	25	27,885	9.1		Sheets (cold-rolled).....	20,645		103	195,635	10.6
	Plain wire.....	230		8	8,521	2.7		Sheets (hot-rolled).....	9,196		101	167,075	5.5
	Other iron and steel wire, wire products.....	417		6	2,874	14.5		Black plate.....	6,320		25	27,369	23.1
	Wire rope and strand.....	925		8	9,047	10.2		Sheets (galvanized, otherwise coated).....	14,309		95	194,627	7.4
	Reinforcement mesh.....	269		9	18,042	1.5		Tin plate, terneplate.....	26,068		47	74,303	35.1
	Not reported in detail.....	685		4	2,309	29.7		Fabricated and structural plate products.....	8,636		24	50,083	17.2
740	Iron and steel finished products except flat, wire, etc.....	18,951	24.1	52	54,923	34.5		Other flat iron and steel products (flat).....	1,777	(NA)	(NA)	(NA)	
	Bars (except reinforcement bars), bar-size shapes, hot-rolled....	4,338		28	43,477	10.0		Not reported in detail.....	34,053		92	56,797	60.0
	Bars, bar-size shapes, cold finished.....	4,003		23	41,751	9.6	730	Iron and steel wire, wire products....	24,682	4.4	147	170,573	14.5
	Concrete reinforcement bars.....	2,995		15	23,169	12.9		Plain wire.....	3,560		36	46,964	7.6
	Structural shapes (except bar-size shapes).....	3,605		21	27,134	13.3		Galvanized and other coated wire..	1,737		31	48,506	3.6
	Other iron and steel finished products, except flat, wire, etc.....	1,081		(NA)	(NA)	(NA)		Nails and staples.....	5,565		35	47,383	11.7
	Not reported in detail.....	2,929		10	4,767	61.4		Barb and twisted wire.....	1,563		15	32,328	4.8
750	Iron and steel pipe, tubes.....	1,590	2.0	20	28,734	5.5		Woven and welded wire fence, fence posts.....	1,228		17	27,007	4.5
751	Other carbon steel products.....	1,822	2.3	11	28,091	6.5		Wire rope and strand.....	3,113		29	30,188	10.3
760	Alloy steel.....	6,889	8.8	29	36,938	18.7		Bale ties.....	331		8	14,188	2.3
	Bars, hot-rolled.....	862		13	24,608	3.5		Reinforcement mesh.....	1,725		30	79,064	2.2
	Bars, cold-finished.....	798		10	17,762	4.5		Not reported in detail.....	5,860		40	21,284	27.5
	Tool steel bars.....	2,663		13	19,026	14.0	740	Iron and steel finished products except flat, wire, etc.....	123,405	22.0	244	280,539	44.0
	Other alloy steel.....	325		(NA)	(NA)	(NA)		Rails, tie plates, rail joints, etc.....	4,353		17	35,195	12.4
	Not reported in detail.....	2,241		6	2,550	87.9		Bars (exc. reinforcement bars), bar-size shapes, hot-rolled....	19,134		97	170,651	11.2
770	Stainless steel.....	7,720	9.8	20	34,202	22.6		Bars, bar-size shapes, cold-finished.....	18,492		71	162,880	11.4
	Strip.....	154		4	8,245	1.9		Concrete reinforcement bars.....	20,522		66	123,206	16.7
	Sheets.....	2,600		12	31,600	8.2		Tool steel bars.....	3,963		43	64,238	6.2
	Bars and bar-size shapes.....	2,297		15	32,364	7.1		Structural shapes (exc. bar-size shapes).....	28,592		100	175,572	16.3
	Other stainless steel.....	1,748		8	22,809	7.7		Piling, bearing piles.....	1,776		11	30,461	5.8
	Not reported in detail.....	921		3	962	95.7		Steel containers.....	566		8	17,167	3.3
780	Nonferrous metals, shapes, forms, etc.	4,610	5.9	28	38,213	12.1		Other finished products.....	4,662	(NA)	(NA)	(NA)	
	Copper.....	913		12	22,209	4.1	750	Iron and steel pipe, tubes.....	45,667	8.1	100	183,868	24.8
	Aluminum.....	2,569		12	22,500	11.4	751	Other carbon steel products.....	9,592	1.7	39	94,774	10.1
	Other nonferrous metals, shapes, forms, etc.....	643		(NA)	(NA)	(NA)							
	Not reported in detail.....	485		10	5,088	9.5							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-109

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							East North Central Division—Con.					
760	Alloy steel.....	34,837	6.2	88	157,420	22.1		Iron and steel finished products, except flat, wire, etc.—Con.					
	Bars, hot-rolled.....	4,989		38	95,299	5.2		Rails, tie plates, rail joints, etc.....	1,734		14	52,996	3.3
	Bars, cold-finished.....	2,960		30	81,083	3.7		Bars (except reinforcement bars), bar-size shapes, hot-rolled.....	29,234		105	250,397	11.7
	Tool steel bars.....	4,081		24	69,154	5.9		Bars, bar-size shapes, cold-finished.....	23,411		92	247,870	9.4
	Pipe and tubes.....	12,327		12	34,650	35.6		Concrete reinforcement bars.....	15,262		52	174,498	8.7
	Sheet and strip.....	1,401		17	55,503	2.5		Tool steel bars.....	7,432		54	82,516	9.0
	Other alloy steel.....	2,110		22	60,274	3.5		Structural shapes (except bar-size shapes).....	32,645		85	224,609	14.5
	Not reported in detail.....	6,969		21	15,374	45.3		Piling, bearing piles.....	942		6	5,116	18.4
770	Stainless steel.....	61,356	10.9	104	217,243	28.2		Steel containers.....	1,114		7	4,170	26.7
	Strip.....	2,171		18	62,153	3.5		Other finished products.....	369	(NA)	(NA)	(NA)	(NA)
	Sheets.....	23,332		47	151,457	15.4		Not reported in detail.....	15,393		66	31,538	48.8
	Bars and bar-size shapes.....	9,110		39	121,249	7.5							
	Other stainless steel.....	14,322		38	132,486	10.8							
	Not reported in detail.....	12,421		25	24,810	50.1							
780	Nonferrous metals, shapes, forms, etc.	18,024	3.2	96	169,259	10.6	742	Iron, steel finished products (rails, bars, structural shapes, etc.).....	2,625	0.4	18	6,455	40.7
	Copper.....	1,968		30	61,914	3.2		Iron and steel pipe, tubes.....	29,351	5.0	77	231,086	12.7
	Aluminum.....	10,986		34	99,313	11.1	751	Other carbon steel products.....	15,116	2.6	39	164,818	9.2
	Other nonferrous metals, shapes, forms, etc.....	1,888		(NA)	(NA)	(NA)							
	Not reported in detail.....	3,182		35	17,388	18.3							
781	Building metalwork not elsewhere classified.....	2,394	0.4	17	32,261	7.4	760	Alloy steel.....	41,734	7.2	113	251,729	16.6
801	Prepared iron and steel scrap.....	11,989	2.1	38	55,504	21.6		Bars, hot-rolled.....	8,942		62	207,894	4.3
802	Unprepared iron and steel scrap.....	1,240	0.2	19	17,968	6.9		Bars, cold-finished.....	5,633		52	181,380	3.1
812	Second-hand merchandise.....	1,386	0.2	15	5,441	25.5		Tool steel bars.....	5,899		31	104,383	5.7
	Commodities, n.e.c.....	22,198	4.0	(NA)	(NA)	(NA)		Pipe and tubes.....	551		9	6,552	8.4
975	Labor, service and rental receipts....	3,361	0.6	49	68,022	4.9		Sheet and strip.....	1,253		11	76,835	1.6
								Other alloy steel.....	4,149		31	150,133	2.8
								Not reported in detail.....	15,307		16	17,347	88.2
	East North Central Division						770	Stainless steel.....	47,122	8.1	81	245,832	19.2
	All establishments (number).....	683						Strip.....	4,369		18	74,787	5.8
	Total sales (\$1,000).....	\$670,842						Sheets.....	20,137		41	191,561	10.5
	Sales reported by commodity line, total.....	583,652	100.0	608	xxx	xxx		Bars and bar-size shapes.....	9,668		38	180,602	5.4
151	Paints, varnishes.....	778	0.1	14	34,101	2.3		Other stainless steel.....	11,080		31	170,089	6.5
450	Hardware.....	2,265	0.4	22	46,440	4.9	780	Not reported in detail.....	1,868		10	4,284	43.6
460	Plumbing, heating equipment, supplies.....	9,663	1.7	30	55,723	17.3							
501	Garden machinery and equipment.....	760	0.1	4	16,412	4.6		Nonferrous metals, shapes, forms, etc.	16,332	2.8	60	210,801	7.7
510	Farm, dairy machinery.....	625	0.1	4	5,135	12.2		Copper.....	791		22	61,290	1.3
540	Metalworking machinery, equipment (except welding).....	3,134	0.5	23	126,976	2.5		Aluminum.....	5,696		29	85,907	6.6
560	Special industry machinery, equipment.....	1,532	0.3	8	4,936	31.0		Tin and tin base.....	43		4	3,752	1.1
								Precious metals.....	732		6	22,465	3.3
570	Industrial equipment, supplies.....	4,226	0.7	25	58,145	7.3		Other nonferrous metals, shapes, forms, etc.....	7,698		21	129,849	5.9
	Abrasives, abrasive materials.....	1,104		11	41,030	2.7		Not reported in detail.....	1,372		12	13,708	10.0
	Industrial leather, belting, packing.....	18		4	12,496	0.1	781	Building metalwork not elsewhere classified.....	13,272	2.3	23	35,517	37.4
	Mechanical rubber goods.....	965		11	32,472	3.0	801	Prepared iron and steel scrap.....	3,180	0.5	52	97,165	3.3
	Rope, cordage, twine.....	538		6	14,894	3.6	802	Unprepared iron and steel scrap.....	854	0.1	41	67,761	1.3
	Valves, fittings (exc. plumbing).....	680		14	51,478	1.3	812	Second-hand merchandise.....	1,219	0.2	10	5,061	24.1
	Miscellaneous industrial equipment, supplies.....	921		16	42,254	2.2	884	Petroleum and products.....	866	0.1	7	6,389	13.6
710	Iron and steel products (semi-finished).....	16,771	2.9	76	145,653	11.5	975	Commodities, n.e.c.....	18,480	3.2	(NA)	(NA)	(NA)
								Labor, service and rental receipts....	8,272	1.4	92	185,816	4.5
720	Iron and steel products (flat).....	197,204	33.8	303	427,227	46.2		West North Central Division					
	Plates.....	26,783		104	265,078	10.1		All establishments (number).....	145				
	Strip (hot, cold-rolled).....	25,319		108	264,212	9.6		Total sales (\$1,000).....	\$109,116				
	Sheets (cold-rolled).....	33,083		162	279,379	11.8	450	Sales reported by commodity line, total.....	99,440	100.0	125	xxx	xxx
	Sheets (hot-rolled).....	26,969		160	287,362	9.4		Hardware.....	298	0.3	7	6,242	4.8
	Black plate.....	2,481		19	56,605	4.4	460	Plumbing, heating equipment, supplies.....	1,162	1.2	12	6,185	18.8
	Sheets (galvanized, otherwise coated).....	21,390		100	245,336	8.7	510	Farm, dairy machinery.....	1,093	1.1	6	3,698	29.6
	Tin plate, ternplate.....	2,440		33	84,054	2.9	530	General purpose industrial machinery equipment.....	1,162	1.2	11	9,605	12.1
	Fabricated and structural plate products.....	8,673		34	105,378	8.2	540	Metalworking machinery, equipment (except welding).....	371	0.4	6	18,424	2.0
	Other flat iron, steel products.....	3,450		(NA)	(NA)	(NA)	550	Welding machinery, equipment, supplies.....	331	0.3	7	12,550	2.6
	Not reported in detail.....	46,616		79	64,698	72.1	570	Industrial equipment, supplies.....	1,137	1.1	18	19,946	5.7
730	Iron and steel wire, wire products....	20,735	3.6	112	224,344	9.2		Abrasives, abrasive materials.....	209		5	8,246	2.5
	Plain wire.....	2,062		28	57,240	3.6		Mechanical rubber goods.....	289		7	6,112	4.7
	Galvanized and other coated wire....	1,132		14	35,781	3.2		Valves and fittings (except plumbing).....	283		9	14,915	1.9
	Nails and staples.....	4,350		31	46,135	9.4		Other industrial equipment, supplies.....	294		(NA)	(NA)	(NA)
	Barb and twisted wire.....	189		9	11,404	1.7		Not reported in detail.....	62		1	(D)	(D)
	Woven and welded wire fence, fence posts.....	2,952		12	12,715	23.2	710	Iron and steel products (semi-finished).....	3,090	3.1	16	9,396	32.9
	Wire rope and strand.....	4,530		27	36,281	12.5							
	Bale ties.....	442		9	10,341	4.3	720	Iron and steel products (flat).....	17,182	17.3	47	52,895	32.5
	Reinforcement mesh.....	2,187		31	143,067	1.5		Plates.....	3,520		18	35,252	10.0
	Not reported in detail.....	2,891		27	16,412	17.6		Strip (hot, cold-rolled).....	798		20	35,294	2.3
740	Iron and steel finished products, except flat, wire, etc.....	127,536	21.9	230	330,171	38.6		Sheets (cold-rolled).....	2,997		26	42,182	7.1
								Black plate.....	2,501		26	38,392	6.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	IRON, STEEL AND PRODUCTS DISTRIBUTORS--Con.							IRON, STEEL AND PRODUCTS DISTRIBUTORS--Con.					
	West North Central Division--Con.							South Atlantic Division--Con.					
	Iron and steel products (flat)--Con.							Iron and steel wire, wire prod- ucts--Con.					
	Sheets (galvanized, otherwise coated).....	2,841		27	38,047	7.5		Galvanized and other coated wire...	144		8	5,092	2.8
	Fabricated and structural plate products.....	2,377		8	16,402	14.5		Nails and staples.....	1,477		13	8,648	17.1
	Other iron and steel products (flat).....	860		(NA)	(NA)	(NA)		Barb and twisted wire.....	309		7	3,122	9.9
	Not reported in detail.....	1,288		8	7,593	17.0		Woven and welded wire fence, fence posts.....	839		10	4,104	20.4
730	Iron and steel wire, wire products...	4,153	4.2	34	46,899	8.9		Wire rope and strand.....	488		7	3,247	15.0
	Plain wire.....	362		10	14,729	2.5		Reinforcement mesh.....	389		18	8,379	4.6
	Galvanized and other coated wire...	108		6	11,040	1.0		Other iron and steel wire products.	196		(NA)	(NA)	(NA)
	Nails and staples.....	298		9	9,140	3.3		Not reported in detail.....	785		6	6,011	13.1
	Barb and twisted wire.....	32		5	2,550	1.3	740	Iron and steel finished products except flat, wire, pipe and tubes...	23,910	32.1	65	50,178	47.7
	Woven and welded wire fence, fence posts.....	301		7	7,215	4.2		Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	4,285		30	27,269	15.7
	Wire rope and strand.....	352		5	7,993	4.4		Bars, bar-size shapes, cold-finished.....	1,506		16	18,914	8.0
	Bale ties.....	78		3	2,293	3.4		Concrete reinforcement bars.....	7,598		28	24,793	30.6
	Reinforcement mesh.....	593		16	34,370	1.7		Tool steel bars.....	319		7	9,225	3.5
	Not reported in detail.....	2,029		8	6,157	33.0		Structural shapes (exc. bar-size shapes).....	3,294		27	24,442	13.5
740	Iron and steel finished products except flat, wire, etc.....	26,052	26.2	71	62,157	41.9		Other iron and steel finished products except flat, wire, etc.....	3,880		(NA)	(NA)	(NA)
	Rails, tie plates, rail joints, etc.....	517		5	10,052	5.1		Not reported in detail.....	3,028		17	5,306	57.1
	Bars (except reinforcement bars), bar-size shapes, hot-rolled.....	5,080		28	38,982	13.0	750	Iron and steel pipe, tubes.....	1,624	2.2	29	23,042	7.0
	Bars, bar-size shapes, cold-finished.....	2,554		18	36,635	7.0		Other carbon steel products.....	2,982	4.0	10	6,491	45.9
	Concrete reinforcement bars.....	4,675		21	36,634	12.8	751	Alloy steel.....	1,464	2.0	12	13,706	10.7
	Tool steel bars.....	72		6	13,876	0.5		Bars, hot-rolled.....	175		5	5,399	3.2
	Structural shapes (except bar-size shapes).....	5,363		24	36,993	14.5		Bars, cold-finished.....	190		7	7,138	2.7
	Other iron and steel finished products except flat, wire, etc.....	2,414		(NA)	(NA)	(NA)		Tool steel bars.....	355		7	8,587	4.1
	Not reported in detail.....	5,377		19	8,983	59.9		Other alloy steel.....	87		(NA)	(NA)	(NA)
750	Iron and steel pipe, tubes.....	4,748	4.8	32	43,863	10.8	770	Stainless steel.....	5,114	6.9	19	20,011	25.6
751	Other carbon steel products.....	7,490	7.5	15	30,034	24.9		Strip.....	75		6	7,998	0.9
760	Alloy steel.....	3,536	3.6	15	26,987	13.1		Sheets.....	2,752		13	17,196	16.0
	Stainless steel.....	4,266	4.3	14	28,162	15.1		Bars and bar-size shapes.....	756		10	12,299	6.1
	Strip.....	166		5	14,388	1.2		Other stainless steel.....	1,194		7	9,506	12.6
	Sheets.....	1,958		12	26,704	7.3		Not reported in detail.....	337		2	(D)	(D)
	Bars and bar-size shapes.....	589		7	21,746	2.7	780	Nonferrous metals, shapes, forms, etc.	2,220	3.0	24	19,583	11.3
	Other stainless steel.....	1,553		7	23,766	6.5		Copper.....	528		7	9,824	5.4
780	Nonferrous metals, shapes, forms, etc.	11,105	11.2	21	33,895	32.8		Aluminum.....	1,362		9	13,192	10.3
781	Building metalwork not elsewhere classified.....	695	0.7	7	3,188	21.8		Other nonferrous metals, shapes, forms, etc.....	48		(NA)	(NA)	(NA)
801	Prepared iron and steel scrap.....	160	0.2	8	10,937	1.5		Not reported in detail.....	282		10	2,490	11.3
812	Second-hand merchandise.....	386	0.4	8	3,543	10.9	781	Building metalwork not elsewhere classified.....	2,345	3.1	12	8,300	28.3
	Commodities, n.e.c.....	9,818	9.9	(NA)	(NA)	(NA)		Prepared iron and steel scrap.....	453	0.6	10	4,217	10.7
975	Labor, service and rental receipts.....	1,205	1.2	15	17,029	7.1	812	Second-hand merchandise.....	118	0.2	8	802	14.7
	South Atlantic Division							Commodities, n.e.c.....	5,489	7.4	(NA)	(NA)	(NA)
	All establishments (number).....	167					975	Labor, service and rental receipts.....	968	1.3	8	11,174	8.7
	Total sales (\$1,000).....	\$88,120						East South Central Division					
	Sales reported by commodity line, total.....	74,499	100.0	127	xxx	xxx		All establishments (number).....	66				
151	Paints, varnishes.....	199	0.3	11	8,928	2.2		Total sales (\$1,000).....	\$54,884				
450	Hardware.....	2,144	2.9	15	12,064	17.8		Sales reported by commodity line, total.....	45,227	100.0	60	xxx	xxx
460	Plumbing, heating equipment, supplies.	1,057	1.4	17	8,389	12.6	151	Paints, varnishes.....	93	0.2	4	3,160	2.9
530	General purpose industrial machinery, equipment.....	377	0.5	7	8,469	4.5	450	Hardware.....	712	1.6	6	7,842	9.1
540	Metalworking machinery, equipment (except welding).....	246	0.3	10	8,622	2.9	460	Plumbing, heating equipment, supplies.	740	1.6	12	8,105	9.1
550	Welding machinery, equipment, supplies	142	0.2	7	8,458	1.7	530	General purpose industrial machinery, equipment.....	331	0.7	6	2,559	12.9
570	Industrial equipment, supplies.....	2,053	2.8	15	13,712	15.0	540	Metalworking machinery, equipment (except welding).....	82	0.2	6	4,225	1.9
710	Iron and steel products (semi-finished).....	3,357	4.5	19	14,149	23.7	550	Welding machinery, equipment, supplies	98	0.2	8	6,616	1.5
	Plates.....	13,610	18.3	58	44,675	30.5	560	Special industry machinery, equipment.	361	0.8	5	1,748	20.7
	Strip (hot, cold-rolled).....	1,862		21	19,799	9.4	570	Industrial equipment, supplies.....	1,129	2.5	11	8,830	12.8
	Sheets (cold-rolled).....	251		16	11,947	2.1		Abrasives, abrasive materials.....	116		5	3,627	3.2
	Sheets (hot-rolled).....	1,526		16	21,071	7.2		Mechanical rubber goods.....	91		4	4,667	1.9
	Black plate.....	700		18	14,194	4.9		Rope, cordage, twine.....	127		6	6,616	3.2
	Sheets (galvanized, otherwise coated).....	182		4	1,864	9.8		Valves and fittings (exc. plumbing)	253		8	7,726	3.3
	Tin plate, template.....	3,034		23	24,375	12.4		Other industrial equipment, supplies.....	434		(NA)	(NA)	(NA)
	Fabricated and structural plate products.....	410		9	10,506	3.9		Not reported in detail.....	108		1	(D)	(D)
	Other flat iron, steel products.....	1,930		11	6,828	28.3	710	Iron and steel products (semi-finished).....	357	0.8	4	4,641	7.7
	Not reported in detail.....	3,652		22	14,239	25.6	720	Iron and steel products (flat).....	10,257	22.7	36	31,209	32.9
730	Iron and steel wire, wire products...	4,627	6.2	43	28,462	16.3		Plates.....	2,049		12	15,972	12.8

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-111

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	East South Central Division—Con.							West South Central Division—Con.					
	Iron and steel products (flat)—Con.							Iron and steel wire, wire products—Con.					
	Strip (hot, cold-rolled).....	461		13	17,604	2.6		Nails and staples.....	1,701		17	25,855	6.6
	Sheets (cold-rolled).....	614		10	14,958	4.1		Barb and twisted wire.....	378		10	18,359	2.1
	Sheets (hot-rolled).....	847		13	18,217	4.6		Woven and welded wire fence, fence posts.....	1,641		18	22,709	7.2
	Sheets (galvanized, otherwise coated).....	1,066		12	16,767	6.4		Wire rope and strand.....	3,436		15	16,790	20.5
	Other iron and steel products (flat).....	510		(NA)	(NA)	(NA)		Bale ties.....	42		7	12,731	0.3
	Not reported in detail.....	4,710		20	12,297	38.3		Reinforcement mesh.....	924		21	24,056	3.8
730	Iron and steel wire, wire products....	3,179	7.0	21	22,710	14.0		Not reported in detail.....	1,920		24	23,053	8.3
	Galvanized and other coated wire...	61		5	10,013	0.6							
	Nails and staples.....	926		8	11,823	7.8	740	Iron and steel finished products except flat, wire, etc.....	28,830	15.7	78	83,301	34.6
	Barb and twisted wire.....	418		5	10,013	4.2		Rails, tie plates, rail joints, etc.....	898		5	10,947	8.2
	Woven and welded wire fence, fence posts.....	492		6	1,054	46.7		Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	5,293		35	38,569	13.7
	Wire rope and strand.....	529		5	6,624	8.0		Bars, bar-size shapes, cold-finished.....	1,461		25	33,697	4.3
	Reinforcement mesh.....	143		6	12,069	1.2		Concrete reinforcement bars.....	3,248		29	34,885	9.3
	Other iron and steel wire, wire products.....	47		(NA)	(NA)	(NA)		Tool steel bars.....	91		5	10,071	0.9
	Not reported in detail.....	563		8	4,982	11.3		Structural shapes (exc. bar-size shapes).....	5,592		34	33,351	16.8
740	Iron and steel finished products except flat, wire, etc.....	13,864	30.7	31	26,953	51.4		Piling, bearing piles.....	551		4	8,827	6.2
	Rails, tie plates, rail joints, etc.....	532		5	2,980	17.9		Steel containers.....	725		4	2,454	29.5
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	5,619		19	23,570	23.8		Other iron and steel finished products, except flat, wire, etc.....	65		(NA)	(NA)	(NA)
	Bars, bar-size shapes, cold-finished.....	926		9	16,303	5.7		Not reported in detail.....	10,906		26	36,420	29.9
	Concrete reinforcement bars.....	1,208		13	15,075	8.0	750	Iron and steel pipe, tubes.....	57,840	31.5	133	126,577	45.7
	Tool steel bars.....	207		4	9,086	2.3	751	Other carbon steel products.....	4,266	2.3	20	21,324	20.0
	Structural shapes (exc. bar-size shapes).....	3,675		16	22,362	16.4							
	Other finished products.....	823		(NA)	(NA)	(NA)	760	Alloy steel.....	8,461	4.6	24	31,118	27.2
	Not reported in detail.....	874		8	2,926	29.9		Bars, hot-rolled.....	1,244		12	18,206	6.8
750	Iron and steel pipe, tubes.....	2,740	6.1	22	24,172	11.3		Bars, cold-finished.....	832		10	12,891	6.5
751	Other carbon steel products.....	113	0.2	4	2,920	3.9		Tool steel bars.....	198		4	8,897	2.2
760	Alloy steel.....	170	0.4	7	7,530	2.3		Pipe and tubes.....	2,641		8	12,536	21.1
770	Stainless steel.....	923	2.0	4	4,939	18.7		Other alloy steel.....	320		(NA)	(NA)	(NA)
780	Nonferrous metals, shapes, forms, etc.	310	0.7	9	7,265	4.3		Not reported in detail.....	3,226		5	7,817	41.3
	Commodities, n.e.c.....	9,625	21.3	(NA)	(NA)	(NA)	770	Stainless steel.....	3,362	1.8	12	15,324	21.9
								Strip.....	294		5	10,147	2.9
								Sheets.....	932		9	13,086	7.1
975	Labor, service and rental receipts....	143	0.3	5	7,109	2.0		Bars and bar-size shapes.....	912		8	12,340	7.4
	West South Central Division							Other stainless steel.....	1,213		6	5,300	22.9
	All establishments (number).....	302						Not reported in detail.....	11		1	(D)	(D)
	Total sales (\$1,000).....	\$230,622					780	Nonferrous metals, shapes, forms, etc.	4,692	2.6	31	40,926	11.5
	Sales reported by commodity line, total.....	183,814	100.0	255	xxx	xxx		Copper.....	806		14	12,230	6.6
450	Hardware.....	1,404	0.8	14	26,174	5.4		Aluminum.....	855		10	11,228	7.6
460	Plumbing, heating equipment, supplies.	2,189	1.2	11	10,302	21.2		Tin and tin base.....	978		4	15,303	6.4
								Other nonferrous metals.....	546		8	14,163	3.9
								Not reported in detail.....	1,507		12	6,324	23.8
530	General purpose industrial machinery, equipment.....	305	0.2	10	7,722	3.9	781	Building metalwork not elsewhere classified.....	1,402	0.8	4	9,135	15.3
	Compressors, pumps.....	124		6	6,010	2.1	801	Prepared iron and steel scrap.....	835	0.5	15	10,336	8.1
	Other general purpose industrial machinery, equipment.....	117		(NA)	(NA)	(NA)	812	Second-hand merchandise.....	815	0.4	12	2,724	29.9
	Not reported in detail.....	64		4	1,712	3.7	975	Commodities, n.e.c.....	11,995	6.5	(NA)	(NA)	(NA)
								Labor, service and rental receipts....	970	0.5	16	15,688	6.2
560	Special industry machinery, equipment.	6,903	3.8	25	24,418	28.3		Mountain Division					
	Industrial equipment, supplies.....	4,989	2.7	31	27,207	18.3		All establishments (number).....	75				
	Mechanical rubber goods.....	351		6	6,122	5.7		Total sales (\$1,000).....	\$34,968				
	Rope, cordage, twine.....	91		6	6,358	1.4		Sales reported by commodity line, total.....	27,499	100.0	62	xxx	xxx
	Valves and fittings (exc. plumbing)	3,116		19	17,096	18.2							
	Other miscellaneous industrial equipment, supplies.....	1,289		(NA)	(NA)	(NA)	460	Plumbing, heating equipment, supplies.	50	0.2	4	847	5.9
	Not reported in detail.....	143		1	(D)	(D)	530	General purpose industrial machinery, equipment.....	215	0.8	5	2,038	10.5
710	Iron and steel products (semi-finished).....	9,046	4.9	26	38,394	23.6	550	Welding machinery, equipment, supplies	115	0.4	4	1,279	9.0
	Plates.....	24,952		71	71,001	35.1	560	Special industry machinery, equipment.	730	2.7	7	4,595	15.9
	Strip (hot, cold-rolled).....	5,182		37	36,592	14.2	570	Industrial equipment, supplies.....	1,393	5.1	10	6,969	20.0
	Sheets (cold-rolled).....	459		17	17,028	2.7	710	Iron and steel products (semi-finished).....	1,230	4.5	5	3,600	34.2
	Sheets (hot-rolled).....	1,113		16	31,349	3.6		Plates.....	3,018	11.0	17	10,114	29.8
	Sheets (galvanized, otherwise coated).....	2,392		36	46,718	5.1		Strip (hot, cold-rolled).....	501		8	6,006	8.3
	Black plate.....	218		5	12,530	1.7		Sheets (hot-rolled).....	75		7	4,466	1.7
	Other iron and steel products (flat)	6,748		23	37,387	18.0		Sheets (galvanized, otherwise coated).....	291		7	4,925	5.9
	Not reported in detail.....	2,873		(NA)	(NA)	(NA)		Fabricated and structural plate products.....	429		8	5,945	7.2
720	Iron and steel wire, wire products....	10,558	5.7	71	71,106	14.8		Other iron and steel products (flat).....	660		4	3,379	19.5
	Plain wire.....	333		16	26,332	1.3		Not reported in detail.....	137		(NA)	(NA)	(NA)
	Galvanized and other coated wire....	183		11	19,011	1.0			925		8	4,088	22.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.							IRON, STEEL AND PRODUCTS DISTRIBUTORS—Con.					
	Mountain Division—Con.							Pacific Division—Con.					
730	Iron and steel wire, wire products....	3,314	12.0	20	10,849	30.5		Iron and steel wire, wire products—Con.					
	Plain wire.....	78		7	5,930	1.3		Woven and welded wire fence, fence posts.....	1,410		12	27,134	5.2
	Galvanized and other coated wire...	43		4	2,632	1.6		Wire rope and strand.....	2,909		15	12,405	23.5
	Nails and staples.....	466		7	4,940	9.4		Bale ties.....	512		9	15,526	3.3
	Barb and twisted wire.....	85		5	4,453	1.9		Reinforcement mesh.....	2,278		25	46,276	4.9
	Woven and welded wire fence, fence posts.....	1,440		12	6,199	23.2		Not reported in detail.....	5,693		44	19,933	28.6
	Wire rope and strand.....	809		6	3,018	26.8							
	Bale ties.....	52		4	2,632	2.0							
	Reinforcement mesh.....	139		8	7,470	1.9							
	Not reported in detail.....	202		4	1,728	11.7	740	Iron and steel finished products except flat, wire, etc.....	48,880	19.1	130	140,132	34.9
740	Iron and steel finished products except flat, wire, etc.....	4,014	14.6	19	9,787	41.0		Rails, tie plates, rail joints, etc.....	1,543		15	24,307	6.3
	Rails, tie plates, rail joints, etc.....	22		3	2,613	0.8		Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	11,729		62	104,723	11.2
	Bars (exc. reinforcement bars), bar-size shapes, hot-rolled.....	755		11	7,087	10.7		Bars, bar-size shapes, cold-finished.....	5,249		50	93,492	5.6
	Bars, bar-size shapes, cold-finished.....	634		7	5,276	12.0		Concrete reinforcement bars.....	7,704		48	87,653	8.8
	Concrete reinforcement bars.....	501		9	6,507	7.7		Tool steel bars.....	1,336		16	35,143	3.8
	Structural shapes (exc. bar-size shapes).....	1,182		10	7,071	16.7		Structural shapes (exc. bar-size shapes).....	13,144		61	99,660	13.2
	Other iron and steel finished products except flat, wire, etc.....	395		(NA)	(NA)	(NA)		Piling, bearing piles.....	293		8	7,606	3.9
	Not reported in detail.....	525		5	2,039	25.7		Steel containers.....	454		7	2,246	20.2
								Other finished products.....	618	(NA)	(NA)	(NA)	(NA)
750	Iron and steel pipe, tubes.....	8,276	30.1	27	20,329	40.7	750	Iron and steel pipe, tubes.....	6,810	49.0	39	13,892	46.6
751	Other carbon steel products.....	158	0.6	5	1,389	11.4							
760	Alloy steel.....	42	0.2	3	3,757	1.1							
770	Stainless steel.....	260	0.9	4	2,196	11.8	760	Alloy steel.....	32,274	12.6	86	132,180	24.4
	Commodities, n.e.c.....	4,526	16.4	(NA)	(NA)	(NA)		Other carbon steel products.....	4,840	1.9	30	64,128	7.5
975	Labor, service and rental receipts....	158	0.6	11	4,307	3.7		Alloy steel.....	24,758	9.7	59	117,915	21.0
								Bars, hot-rolled.....	4,405		32	78,443	5.6
								Bars, cold-finished.....	3,356		27	68,569	4.9
								Tool steel bars.....	2,217		18	48,509	4.6
								Pipe and tubes.....	10,621		8	44,601	23.8
								Sheet and strip.....	579		11	34,732	1.7
								Other alloy steel.....	1,094		14	46,649	2.3
								Not reported in detail.....	2,486		10	5,778	43.0
	Pacific Division						770	Stainless steel.....	21,244	8.3	43	89,663	23.7
	All establishments (number).....346				xxx	xxx		Strip.....	1,115		8	19,242	5.8
	Total sales (\$1,000).....\$272,567							Sheets.....	7,322		21	64,870	11.3
	Sales reported by commodity line, total.....	255,919	100.0	314				Bars and bar-size shapes.....	3,412		20	60,775	5.6
450	Hardware.....	4,407	1.7	33	41,685	10.6		Other stainless steel.....	7,618		21	47,390	16.1
460	Plumbing, heating equipment, supplies.	1,499	0.6	18	17,799	8.4		Not reported in detail.....	1,777		5	3,816	46.6
530	General purpose industrial machinery, equipment.....	1,654	0.6	23	16,759	9.9							
540	Metalworking machinery, equipment (except welding).....	581	0.2	19	35,574	1.6	780	Nonferrous metals, shapes, forms, etc.	5,724	2.2	49	95,234	6.0
550	Welding machinery, equipment, supplies	668	0.3	17	23,518	2.8		Copper.....	368		13	14,119	2.6
560	Special industry machinery, equipment.	3,173	1.2	15	23,807	13.3		Aluminum.....	4,391		22	57,116	7.7
	Oil well, oil refining machinery, equipment.....	2,474		8	9,478	26.1		Other nonferrous metals, shapes, forms, etc.....	595		(NA)	(NA)	(NA)
	Other special industry machinery, equipment.....	452		(NA)	(NA)	(NA)		Not reported in detail.....	370		14	6,251	5.9
	Not reported in detail.....	247		1	(D)	(D)	781	Building metalwork not elsewhere classified.....	2,457	1.0	10	6,915	35.5
570	Industrial equipment, supplies.....	6,582	2.6	51	65,643	10.0	801	Prepared iron and steel scrap.....	473	0.2	18	22,974	2.1
	Abrasives, abrasive materials.....	168		10	24,033	0.7	802	Unprepared iron and steel scrap.....	263	0.1	12	8,247	3.3
	Industrial leather, belting, packing.....	16		4	6,804	0.2	812	Second-hand merchandise.....	1,295	0.5	14	6,495	19.9
	Mechanical rubber goods.....	367		11	14,352	2.6	975	Commodities, n.e.c.....	11,219	4.4	(NA)	(NA)	(NA)
	Rope, cordage, twine.....	251		14	14,425	1.7		Labor, service and rental receipts....	3,386	1.3	54	72,593	4.7
	Valves and fittings (exc. plumbing).....	2,572		22	32,842	7.8		NONFERROUS METALS DISTRIBUTORS					
	Other industrial equipment, supplies.....	1,483		(NA)	(NA)	(NA)		New England Division					
	Not reported in detail.....	1,725		8	6,747	25.6		All establishments (number).....40					
710	Iron and steel products (semi-finished).....	6,385	2.5	46	54,943	11.6		Total sales (\$1,000).....\$33,293					
								Sales reported by commodity line, total.....	32,196	100.0	37	xxx	xxx
720	Iron and steel products (flat).....	55,813	21.8	125	155,696	35.8	720	Iron and steel products (flat).....	728	2.3	4	8,141	8.9
	Plates.....	10,604		58	102,351	10.4	770	Stainless steel.....	952	3.0	5	13,229	7.2
	Strip (hot, cold-rolled).....	2,208		50	87,981	2.5							
	Sheets (cold-rolled).....	6,141		57	103,712	5.9	780	Nonferrous metals, shapes, forms, etc.	27,957	86.8	37	32,196	86.8
	Sheets (hot-rolled).....	8,533		64	114,311	7.5		Copper.....	7,034		14	20,938	33.6
	Black plate.....	1,440		11	11,075	13.0		Aluminum.....	7,591		20	20,214	37.6
	Sheets (galvanized, otherwise coated).....	8,574		57	98,779	8.7		Tin and tin base.....	1,168		5	3,829	30.5
	Tip plate, terneplate.....	4,012		9	19,831	20.2		Other nonferrous metals, shapes, forms, etc.....	5,511		(NA)	(NA)	(NA)
	Fabricated and structural plate products.....	3,289		14	38,460	8.6		Not reported in detail.....	6,653		11	8,543	77.9
	Other flat iron, steel products....	581		(NA)	(NA)	(NA)	801	Prepared iron and steel scrap.....	51	0.2	5	3,498	1.5
	Not reported in detail.....	10,431		35	21,656	48.2		Commodities, n.e.c., including labor, service and rental receipts.....	2,508	7.8	(NA)	(NA)	(NA)
730	Iron and steel wire, wire products....	18,344	7.2	95	93,152	19.7							
	Plain wire.....	1,260		17	36,661	3.4		Middle Atlantic Division					
	Galvanized and other coated wire...	532		21	29,502	1.8		All establishments (number).....245					
	Nails and staples.....	3,372		23	32,472	10.4		Total sales (\$1,000).....\$915,424					
	Barb and twisted wire.....	378		11	25,410	1.5							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-113

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines	
	NONFERROUS METALS DISTRIBUTORS—Con.							NONFERROUS METALS DISTRIBUTORS—Con.					
	Middle Atlantic Division—Con.							West North Central Division—Con.					
	Sales reported by commodity line, total.....	728,118	100.0	224	xxx	xxx	720	Iron and steel products (flat).....	501	1.9	4	6,647	7.5
							770	Stainless steel.....	2,572	9.6	6	12,940	19.9
450	Hardware.....	907	0.1	8	39,986	2.3	780	Nonferrous metals, shapes, forms, etc.	19,279	72.0	22	26,780	72.0
550	Welding machinery, equipment, supplies	3,038	0.4	6	55,762	5.4		Copper.....	5,032		7	16,968	29.7
570	Industrial equipment, supplies.....	2,842	0.4	15	78,236	1.6		Aluminum.....	5,698		10	18,073	31.5
	Valves and fittings (except plumbing).....	1,648		7	55,882	2.9		Other nonferrous metals, shapes, forms, etc.....	2,409		(NA)	(NA)	(NA)
	Other industrial equipment, supplies.....	1,160		(NA)	(NA)	(NA)		Not reported in detail.....	6,140		11	7,908	77.6
	Not reported in detail.....	34		3	1,025	3.3		Commodities, n.e.c., including labor, service and rental receipts.....	4,152	15.5	(NA)	(NA)	(NA)
704	Metallic ores, concentrates.....	66,092	9.1	4	201,039	32.9		South Atlantic Division					
720	Iron and steel products (flat).....	2,657	0.4	14	136,221	2.0		All establishments (number).....26					
	Plates.....	177		4	2,001	8.8		Total sales (\$1,000).....\$24,915					
	Strip (hot, cold-rolled).....	410		5	8,347	4.9		Sales reported by commodity line, total.....	24,915	100.0	26	xxx	xxx
	Sheets (cold-rolled).....	543		5	28,678	1.9	570	Industrial equipment, supplies.....	3,343	13.4	6	16,378	20.4
	Sheets (hot-rolled).....	278		4	8,238	3.4		Iron and steel finished products except flat, wire, etc.....	762	3.1	4	13,791	5.5
	Sheets (galvanized, otherwise coated).....	455		5	9,870	4.6	740	Nonferrous metals, shapes, forms, etc.	16,380	65.7	26	24,915	65.7
	Other iron and steel products (flat).....	303		(NA)	(NA)	(NA)		Copper.....	4,874		9	8,499	57.3
	Not reported in detail.....	491		2	(D)	(D)	780	Aluminum.....	2,272		14	4,380	51.9
740	Iron and steel finished products except flat, wire, etc.....	2,382	0.3	10	158,576	1.5		Other nonferrous metals, shapes, forms, etc.....	2,183		(NA)	(NA)	(NA)
760	Alloy steel.....	1,028	0.1	5	33,832	3.0		Not reported in detail.....	7,051		5	14,809	47.6
770	Stainless steel.....	5,416	0.7	17	176,556	3.1		Commodities, n.e.c.....	4,403	17.7	(NA)	(NA)	(NA)
	Strip.....	483		4	19,292	2.5	975	Labor, service and rental receipts....	27	0.1	4	275	9.8
	Sheets.....	2,516		11	55,345	4.5		East South Central Division					
	Bars and bar-size shapes.....	726		9	44,853	1.6		(Not analyzed by commodity line)					
	Other stainless steel.....	1,610		11	68,942	2.3		West South Central Division					
	Not reported in detail.....	81		1	(D)	(D)		All establishments (number).....23					
780	Nonferrous metals, shapes, forms, etc.	617,081	84.8	224	728,118	84.8		Total sales (\$1,000).....\$24,188					
	Copper.....	153,837		84	369,264	41.7		Sales reported by commodity line, total.....	24,188	100.0	23	xxx	xxx
	Aluminum.....	122,947		91	255,742	48.1	720	Iron and steel products (flat).....	609	2.5	4	4,804	12.7
	Tin and tin base.....	86,403		26	203,161	42.5	750	Iron and steel pipe, tubes.....	482	2.0	4	4,530	10.6
	Precious metals.....	22,399		15	95,227	23.5	760	Alloy steel.....	930	3.8	6	18,263	5.1
	Other nonferrous metals.....	160,230		75	383,055	41.8	770	Stainless steel.....	3,617	15.0	7	20,714	17.5
	Not reported in detail.....	71,265		67	82,316	86.6		Nonferrous metals, shapes, forms, etc.	15,442	63.8	23	24,188	63.8
	Commodities, n.e.c., including labor, service and rental receipts.....	26,675	3.7	(NA)	(NA)	(NA)	780	Copper.....	1,814		8	20,966	8.7
	East North Central Division							Aluminum.....	4,980		13	21,678	23.0
	All establishments (number).....109							Tin and tin base.....	141		5	14,123	1.0
	Total sales (\$1,000).....\$111,892							Precious metals.....	218		5	14,029	1.6
	Sales reported by commodity line, total.....	108,917	100.0	100	xxx	xxx		Other nonferrous metals.....	7,207		8	20,576	35.0
450	Hardware.....	1,000	0.9	7	22,029	4.5		Not reported in detail.....	1,082		5	1,258	86.0
460	Plumbing, heating equipment, supplies.	878	0.8	5	3,650	24.1		Commodities, n.e.c.....	3,108	12.8	(NA)	(NA)	(NA)
550	Welding machinery, equipment, supplies	1,535	1.4	8	66,655	2.3		Mountain Division					
570	Industrial equipment, supplies.....	2,129	2.0	10	55,673	3.8		(Not analyzed by commodity line)					
720	Iron and steel products (flat).....	6,253	5.7	15	69,087	9.1		Pacific Division					
730	Iron and steel wire, wire products....	1,287	1.2	7	51,772	2.5		All establishments (number).....61					
740	Iron and steel finished products except flat, wire, etc.....	6,707	6.2	9	53,979	12.4		Total sales (\$1,000).....\$45,265					
750	Iron and steel pipe, tubes.....	3,950	3.6	10	62,456	6.3		Sales reported by commodity line, total.....	40,885	100.0	52	xxx	xxx
751	Other carbon steel products.....	1,470	1.3	5	35,285	4.2	570	Industrial equipment, supplies.....	151	0.4	4	1,889	8.0
760	Alloy steel.....	819	0.8	7	42,551	1.9		Iron and steel products (flat).....	1,050	2.6	12	12,496	8.4
770	Stainless steel.....	3,825	3.5	17	69,567	5.5		Sheets (galvanized, otherwise coated).....	555		5	6,631	8.4
780	Nonferrous metals, shapes, forms, etc.	75,284	69.1	100	108,917	69.1	720	Other iron and steel products (flat).....	111		(NA)	(NA)	(NA)
	Copper.....	11,690		31	90,210	13.0		Not reported in detail.....	384		5	5,647	6.8
	Aluminum.....	22,532		50	98,285	22.9	740	Iron and steel finished products except flat, wire, etc.....	289	0.7	8	5,832	5.0
	Tin and tin base.....	622		9	10,684	5.8	770	Stainless steel.....	2,258	5.5	15	15,157	14.9
	Precious metals.....	2,009		9	53,631	3.7		Sheets.....	896		8	8,622	10.4
	Other nonferrous metals.....	26,147		31	84,618	30.9		Bars and bar-size shapes.....	155		5	6,276	2.5
	Not reported in detail.....	12,284		34	21,593	56.9		Other stainless steel.....	657		(NA)	(NA)	(NA)
801	Prepared iron and steel scrap.....	534	0.5	5	2,457	21.7		Not reported in detail.....	550		6	6,187	8.9
802	Unprepared iron and steel scrap.....	531	0.5	9	41,578	1.3		Nonferrous metals, shapes, forms, etc.	31,580	77.2	52	40,885	77.2
808	Other waste materials.....	163	0.1	4	5,765	2.8		Copper.....	3,643		13	14,003	26.0
	Commodities, n.e.c.....	2,350	2.2	(NA)	(NA)	(NA)		Aluminum.....	10,749		25	21,894	49.1
975	Labor, service and rental receipts....	202	0.2	8	26,681	0.8		Other nonferrous metals, shapes, forms, etc.....	7,022		(NA)	(NA)	(NA)
	West North Central Division							Not reported in detail.....	10,166		20	12,301	82.6
	All establishments (number).....25												
	Total sales (\$1,000).....\$27,488												
	Sales reported by commodity line, total.....	26,780	100.0	22	xxx	xxx							
460	Plumbing, heating equipment, supplies.	276	1.0	4	2,204	12.5							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-tri-bu-tion (2)	Number (3)	Total sales, all commodity lines (4)	
	NONFERROUS METALS DISTRIBUTORS—Con. Pacific Division—Con.							AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con. Middle Atlantic Division—Con.					
	Commodities, n.e.c., including labor, service and rental receipts.....	5,557	13.6	(NA)	(NA)	(NA)	890	Jewelry, silverware, trophies..... Clocks, watches..... Costume jewelry..... Other jewelry, silverware, trophies..... Not reported in detail.....	1,715 290 255 252 918	0.6	30 14 13 (NA) 8	20,384 13,582 2,831 (NA) 4,701	8.4 2.1 9.0 (NA) 19.5
	IRON, STEEL SCRAP DEALERS All Divisions (Not analyzed by commodity line)												
	WASTE MATERIALS DEALERS All Divisions (Not analyzed by commodity line)						900	Toys, games, athletic goods..... Small arms, ammunition..... Toys, games..... Bicycles..... Children's vehicles (except bicycles)..... Athletic goods..... Not reported in detail.....	186,174 4,424 82,819 23,461 1,790 27,014 46,666	61.6	495 27 254 52 30 108 27	226,953 18,887 111,714 45,849 30,625 52,944 64,238	82.0 23.4 74.1 51.2 5.8 51.0 72.6
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS New England Division All establishments (number).....185 Total sales (\$1,000).....\$64,575 Sales reported by commodity line, total.....	58,815	100.0	152	xxx	xxx		Commodities, n.e.c., including labor, service and rental receipts.....	18,485	6.1	(NA)	(NA)	(NA)
150	Drugs, druggist sundries.....	272	0.5	10	3,569	7.6		East North Central Division All establishments (number).....464 Total sales (\$1,000).....\$163,033 Sales reported by commodity line, total.....	128,166	100.0	342	xxx	xxx
161	Fountain pens, mechanical pencils.....	191	0.3	13	4,972	3.8							
162	Stationers', office supplies, artists' materials.....	323	0.5	14	5,320	6.1							
164	Writing and printing paper.....	108	0.2	8	2,380	4.5							
165	Wrapping paper and paper products.....	1,150	2.0	11	3,460	33.2							
200	Men's, boys' clothing, furnishings (exc. shoes).....	229	0.4	5	2,373	9.7	150	Drugs, druggist sundries.....	965	0.8	16	5,156	18.7
240	Dry goods, notions.....	175	0.3	6	2,181	8.0	151	Paints, varnishes.....	183	0.1	9	5,304	3.5
							161	Fountain pens, mechanical pencils.....	429	0.3	22	15,123	2.8
301	China, glassware, crockery.....	140	0.2	7	2,972	4.7	162	Stationers', office supplies, artists' materials.....	488	0.4	12	3,728	13.1
302	Kitchen utensils, miscellaneous home-ware.....	434	0.7	13	6,227	7.0	164	Writing and printing paper.....	390	0.3	9	4,187	9.3
410	Electrical appliances, radio and television sets.....	688	1.2	4	3,131	22.0	165	Wrapping paper and paper products.....	117	0.1	7	2,151	5.4
450	Hardware.....	186	0.3	7	3,441	5.4	200	Men's, boys' clothing, furnishings (exc. shoes).....	385	0.3	18	12,098	3.2
630	Photographic goods.....	18,251	31.0	21	20,398	89.5	210	Women's, children's clothing, accessories (exc. shoes).....	171	0.1	11	4,344	3.9
645	School equipment, supplies.....	73	0.1	6	1,829	4.0	240	Dry goods, notions.....	490	0.4	18	10,159	4.8
890	Jewelry, silverware, trophies.....	164	0.3	8	4,053	4.0	300	Furniture and fixtures.....	820	0.6	7	11,515	7.1
900	Toys, games, athletic goods..... Small arms, ammunition..... Toys, games..... Bicycles..... Children's vehicles (except bicycles)..... Athletic goods..... Not reported in detail.....	30,036 989 13,043 2,804 488 3,871 8,841	51.1	126 7 54 17 17 32 36	36,448 2,337 18,380 8,865 9,809 10,675 12,200	82.4 42.3 71.0 31.6 5.0 36.3 72.5	301	China, glassware, crockery.....	236	0.2	13	9,160	2.6
	Commodities, n.e.c., including labor, service and rental receipts.....	6,395	10.9	(NA)	(NA)	(NA)	360	Automotive parts, supplies, accessories, tools and shop equipment.....	445	0.3	9	9,637	4.6
	Middle Atlantic Division All establishments (number).....812 Total sales (\$1,000).....\$378,830 Sales reported by commodity line, total.....	302,475	100.0	641	xxx	xxx	400	Electrical wiring supplies, construction materials.....	245	0.2	4	2,423	10.1
150	Drugs, druggist sundries.....	838	0.3	23	7,780	10.8	410	Electrical appliances, radio and television sets.....	2,290	1.8	17	18,565	12.3
161	Fountain pens, mechanical pencils.....	836	0.3	55	20,699	4.0	450	Hardware.....	1,287	1.0	22	20,295	6.3
162	Stationers', office supplies, artists' materials.....	2,397	0.8	42	13,913	17.2		Shelf, light hardware.....	559		4	4,340	12.9
164	Writing and printing paper.....	592	0.2	35	12,991	4.6		Other hardware.....	240		(NA)	(NA)	(NA)
165	Wrapping paper and paper products.....	489	0.2	23	5,936	8.2		Not reported in detail.....	488		18	15,955	3.1
200	Men's, boys' clothing, furnishings (exc. shoes).....	2,164	0.7	17	14,962	14.5	501	Garden machinery and equipment.....	683	0.5	8	13,573	5.0
210	Women's, children's clothing, accessories (exc. shoes).....	1,910	0.6	17	20,068	9.5	630	Photographic goods.....	28,670	22.4	69	41,098	69.8
230	Piece goods and domestics.....	1,038	0.3	9	8,699	11.9	631	Other service business equipment, supplies.....	1,198	0.9	5	3,601	33.3
240	Dry goods, notions.....	1,839	0.6	19	14,467	12.7	645	School equipment, supplies.....	275	0.2	7	1,734	15.9
300	Furniture and fixtures.....	1,976	0.7	10	8,214	24.1	885	Books, magazines, printed materials.....	222	0.2	8	3,092	7.2
301	China, glassware, crockery.....	4,459	1.5	18	32,505	13.7	890	Jewelry, silverware, trophies..... Clocks, watches..... Costume jewelry..... Silverware, plated ware..... Other jewelry, silverware, trophies Not reported in detail.....	1,781 687 193 240 80 581	1.4	35 11 13 5 (NA) 15	18,109 11,872 12,242 10,215 (NA) 4,750	9.8 5.8 1.6 2.3 (NA) 12.2
302	Kitchen utensils, miscellaneous home-ware.....	3,024	1.0	21	24,709	12.2	900	Toys, games, athletic goods..... Small arms, ammunition..... Toys, games..... Bicycles..... Children's vehicles (except bicycles)..... Athletic goods..... Not reported in detail.....	73,847 952 24,204 3,481 465 14,227 30,518	57.6	268 15 83 28 22 68 131	93,623 12,223 39,605 21,381 18,697 31,066 39,585	78.9 7.8 61.1 16.3 2.5 45.8 77.1
310	Floor coverings.....	823	0.3	4	14,887	5.5							
410	Electrical appliances, radio and television sets.....	1,185	0.4	16	17,063	6.9	902	Luggage, saddlery, harness.....	517	0.4	15	11,567	4.5
420	Electrical commercial equipment, except commercial refrigeration.....	347	0.1	4	2,066	16.8		Commodities, n.e.c. including labor, service and rental receipts....	9,164	7.2	(NA)	(NA)	(NA)
450	Hardware.....	1,672	0.6	14	22,690	7.4	975	West North Central Division All establishments (number).....179 Total sales (\$1,000).....\$72,150 Sales reported by commodity line, total.....	348	0.3	19	4,784	7.3
501	Garden machinery and equipment.....	489	0.2	4	11,022	4.4							
630	Photographic goods.....	62,891	20.8	123	76,283	82.4							
631	Other service business equipment, supplies.....	2,390	0.8	8	5,358	44.6							
644	Other scientific, professional equipment, supplies.....	2,504	0.8	4	12,278	20.4							
645	School equipment supplies.....	2,238	0.7	20	9,710	23.0	150	Drugs, druggist sundries.....	245	0.4	5	3,212	7.6

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-115

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per-cent dis-trib-ution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per-cent dis-trib-ution (2)	Number (3)	Total sales, all commodity lines (4)	
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con. West North Central Division—Con.							AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con. West South Central Division—Con.					
162	Stationers', office supplies, artists' materials.....	435	0.7	4	3,163	13.8	240	Dry goods, notions.....	563	1.4	8	4,190	13.4
165	Wrapping paper and paper products.....	84	0.1	5	4,163	2.0	302	Kitchen utensils, miscellaneous home-ware.....	1,317	3.3	11	9,422	14.0
200	Men's, boys' clothing, furnishings (exc. shoes).....	188	0.3	6	3,610	5.2	410	Electrical appliances, radio and tele-vision sets.....	580	1.5	6	4,116	14.1
210	Women's, children's clothing, acces-sories (exc. shoes).....	478	0.8	6	3,658	13.1	450	Hardware.....	352	0.9	11	5,943	5.9
240	Dry goods, notions.....	266	0.4	4	3,059	8.7	470	Air-conditioning equipment.....	372	0.9	5	3,285	11.3
301	China, glassware, crockery.....	179	0.3	6	4,732	3.8	501	Garden machinery and equipment.....	97	0.2	5	4,425	2.2
302	Kitchen utensils, miscellaneous home-ware.....	421	0.7	11	5,379	7.8	630	Photographic goods.....	6,835	17.1	21	7,146	95.6
400	Electrical wiring supplies, construc-tion materials.....	79	0.1	3	3,828	2.1	890	Jewelry, silverware, trophies.....	146	0.4	7	1,495	9.8
410	Electrical appliances, radio and tele-vision sets.....	743	1.2	4	7,409	10.0	900	Toys, games, athletic goods.....	24,838	62.3	96	34,223	72.6
450	Hardware.....	1,634	2.7	5	9,837	16.6		Small arms, ammunition.....	1,616		10	8,282	19.5
630	Photographic goods.....	4,393	7.1	12	5,144	85.4		Toys, games.....	8,194		48	14,550	56.3
890	Jewelry, silverware, trophies.....	109	0.2	10	3,891	2.8		Bicycles.....	1,193		12	8,226	14.5
900	Toys, games, athletic goods.....	46,001	74.7	120	55,555	82.8		Children's vehicles (except bicy-cles).....	332		11	8,632	3.8
	Small arms, ammunition.....	1,171		9	2,228	52.6		Athletic goods.....	7,643		23	12,587	60.7
	Toys, games.....	10,549		44	14,222	74.2		Not reported in detail.....	5,860		6	11,747	49.9
	Bicycles.....	719		8	3,939	18.3		Commodities, n.e.c.....	4,340	10.9	(NA)	(NA)	(NA)
	Children's vehicles (except bicy-cles).....	1,197		5	5,162	23.2	975	Labor, service and rental receipts....	119	0.3	5	1,014	11.7
	Athletic goods.....	14,134		30	16,604	85.1		Mountain Division					
	Not reported in detail.....	18,231		40	25,415	71.7		All establishments (number).....	75				
901	Leather.....	133	0.2	4	1,244	10.7		Total sales (\$1,000).....	\$16,204				
	Commodities, n.e.c., including labor, service and rental receipts.....	6,192	10.1	(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	14,322	100.0	56	xxx	xxx
	South Atlantic Division						161	Fountain pens, mechanical pencils....	66	0.5	5	1,397	4.7
	All establishments (number).....	192					302	Kitchen utensils, miscellaneous home-ware.....	224	1.6	9	3,297	6.8
	Total sales (\$1,000).....	\$52,597					360	Automotive parts, supplies, etc.....	112	0.8	4	1,217	9.2
	Sales reported by commodity line, total.....	44,396	100.0	137	xxx	xxx	400	Electrical wiring supplies, construc-tion materials.....	57	0.4	4	1,592	3.6
150	Drugs, druggist sundries.....	367	0.8	6	2,547	14.4	410	Electrical appliances, radio and tele-vision sets.....	195	1.4	6	2,334	8.4
162	Stationers', office supplies, artists' materials.....	434	1.0	8	2,760	15.7	450	Hardware.....	194	1.4	5	1,701	11.4
240	Dry goods, notions.....	328	0.7	4	1,800	18.2	630	Photographic goods.....	3,485	24.3	11	3,614	96.4
302	Kitchen utensils, miscellaneous home-ware.....	657	1.5	7	3,033	21.7	890	Jewelry, silverware, trophies.....	122	0.9	5	1,176	10.4
450	Hardware.....	135	0.3	6	2,478	5.4	900	Toys, games, athletic goods.....	8,186	57.2	42	10,442	78.4
630	Photographic goods.....	7,332	16.5	32	7,682	95.4		Small arms, ammunition.....	1,061		4	1,401	75.7
900	Toys, games, athletic goods.....	31,584	71.1	100	34,925	90.4		Toys, games.....	2,103		13	2,891	72.7
	Small arms, ammunition.....	2,177		8	4,213	51.7		Bicycles.....	387		7	2,197	17.6
	Toys, games.....	9,946		44	14,609	68.1		Children's vehicles (except bicy-cles).....	57		7	2,297	2.5
	Bicycles.....	1,992		14	7,168	27.8		Athletic goods.....	2,719		16	5,489	49.5
	Children's vehicles (except bicy-cles).....	185		10	4,763	3.9		Not reported in detail.....	1,859		17	3,291	56.5
	Athletic goods.....	5,782		27	10,879	53.1		Commodities, n.e.c.....	1,647	11.5	(NA)	(NA)	(NA)
	Not reported in detail.....	11,502		21	14,052	81.9	975	Labor, service and rental receipts....	34	0.2	5	611	5.6
	Commodities, n.e.c., including labor, service and rental receipts.....	3,559	8.0	(NA)	(NA)	(NA)		Pacific Division					
	East South Central Division							All establishments (number).....	373				
	All establishments (number).....	78						Total sales (\$1,000).....	\$139,710				
	Total sales (\$1,000).....	\$20,346						Sales reported by commodity line, total.....	123,250	100.0	291	xxx	xxx
	Sales reported by commodity line, total.....	15,886	100.0	52	xxx	xxx	150	Drugs, druggist sundries.....	249	0.2	7	3,743	6.7
150	Drugs, druggist sundries.....	196	1.2	5	1,406	13.9	161	Fountain pens, mechanical pencils.....	143	0.1	9	4,181	3.4
164	Writing and printing paper.....	250	1.6	4	1,032	24.2	162	Stationers', office supplies, artists' materials.....	622	0.5	11	5,474	11.4
630	Photographic goods.....	2,214	13.9	9	7,591	29.2	210	Women's, children's clothing, acces-sories (exc. shoes).....	285	0.2	9	7,801	3.7
900	Toys, games, athletic goods.....	10,721	67.5	41	13,671	78.4	240	Dry goods, notions.....	887	0.7	8	5,887	15.1
	Toys, games.....	2,405		14	8,013	30.0	301	China, glassware, crockery.....	201	0.2	4	3,381	5.9
	Other toys, games, athletic goods..	7,024		(NA)	(NA)	(NA)	302	Kitchen utensils, miscellaneous home-ware.....	2,445	2.0	15	13,213	18.5
	Not reported in detail.....	1,292		14	2,267	57.0	360	Automotive parts, supplies, etc.....	571	0.5	6	6,436	8.9
	Commodities, n.e.c., including labor, service and rental receipts.....	2,505	15.8	(NA)	(NA)	(NA)	400	Electrical wiring supplies, construc-tion materials.....	489	0.4	6	7,561	6.5
	West South Central Division						410	Electrical appliances, radio and tele-vision sets.....	829	0.7	9	8,406	9.9
	All establishments (number).....	156					450	Hardware.....	2,260	1.8	13	13,442	16.8
	Total sales (\$1,000).....	\$45,266					460	Plumbing, heating equipment, supplies.....	440	0.4	7	8,607	5.1
	Sales reported by commodity line, total.....	39,878	100.0	122	xxx	xxx	501	Garden machinery and equipment.....	744	0.6	7	10,013	7.4
150	Drugs, druggist sundries.....	189	0.5	6	2,190	8.6	570	Industrial equipment, supplies.....	2,969	2.4	12	11,776	25.2
161	Fountain pens, mechanical pencils.....	90	0.2	5	1,367	6.6	630	Photographic goods.....	23,188	18.8	59	24,532	94.5
162	Stationers', office supplies, artists' materials.....	40	0.1	5	878	4.6	631	Other service business equipment, supplies.....	476	0.4	6	2,313	20.6
							645	School supplies, equipment.....	75	0.1	5	911	8.2
							651	Indicating, recording, controlling instruments, accessories.....	333	0.3	4	5,774	5.8
							730	Iron and steel wire, wire products....	244	0.2	4	3,977	6.1
							890	Jewelry, silverware, trophies.....	235	0.2	7	5,820	4.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954--COMMODITY-LINE SALES--GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (4)	
	AMUSEMENT, SPORTING GOODS DISTRIBUTORS—Con. Pacific Division—Con.							BOOKS, MAGAZINE, NEWSPAPER WHOLESALERS—Con. East South Central Division—Con.					
900	Toys, games, athletic goods.....	76,607	62.2	221	97,005	79.0	885	Books, magazines, printed materials... Commodities, n.e.c., including labor, service and rental receipts.....	17,371	94.8	51	18,318	94.8
	Small arms, ammunition.....	3,972		10	10,467	37.9		West South Central Division	947	5.2	(NA)	(NA)	(NA)
	Toys, games.....	31,381		92	41,096	76.4		All establishments (number)....131					
	Bicycles.....	5,123		17	17,531	29.2		Total sales (\$1,000).....\$30,408					
	Children's vehicles (except bicycles).....	621		14	14,966	4.1		Sales reported by commodity line, total.....	28,875	100.0	103	xxx	xxx
	Athletic goods.....	14,929		65	33,541	44.5							
	Not reported in detail.....	20,581		73	34,478	59.7		Books, magazines, printed materials... Commodities, n.e.c.....	28,595	99.0	103	28,875	99.0
975	Commodities, n.e.c.....	8,824	7.2	(NA)	(NA)	(NA)	885	Commodities, n.e.c.....	280	1.0	(NA)	(NA)	(NA)
	Labor, service and rental receipts....	134	0.1	10	7,347	1.8		Mountain Division					
	BOOKS, MAGAZINE, NEWSPAPER WHOLESALERS							All establishments (number).....71					
	New England Division							Total sales (\$1,000).....\$16,108					
	All establishments (number)....152							Sales reported by commodity line, total.....	12,820	100.0	60	xxx	xxx
	Total sales (\$1,000).....\$58,505												
	Sales reported by commodity line, total.....	50,166	100.0	120	xxx	xxx		Books, magazines, printed materials... Commodities, n.e.c., including labor, service and rental receipts.....	12,540	97.8	60	12,820	97.8
162	Stationers', office supplies, artists' materials.....	79	0.2	7	1,760	4.5	885	Commodities, n.e.c., including labor, service and rental receipts.....	280	2.2	(NA)	(NA)	(NA)
165	Wrapping paper and paper products....	94	0.2	4	724	13.0		Pacific Division					
885	Books, magazines, printed materials....	48,932	97.5	120	50,166	97.5		All establishments (number)....264					
900	Toys, games, athletic goods.....	397	0.8	11	3,381	11.7		Total sales (\$1,000).....\$70,526					
	Commodities, n.e.c.....	471	0.9	(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	57,153	100.0	190	xxx	xxx
975	Labor, service and rental receipts....	193	0.4	5	2,743	7.0							
	Middle Atlantic Division						885	Books, magazines, printed materials... Commodities, n.e.c.....	55,566	97.2	190	57,153	97.2
	All establishments (number)....508							Commodities, n.e.c.....	1,530	2.7	(NA)	(NA)	(NA)
	Total sales (\$1,000).....\$254,364						975	Labor, service and rental receipts....	57	0.1	(NA)	3,105	1.8
	Sales reported by commodity line, total.....	233,193	100.0	400	xxx	xxx		COAL WHOLESALERS					
162	Stationers', office supplies, artists' materials.....	4,211	1.8	13	16,093	26.2		All Divisions					
164	Writing and printing paper.....	314	0.1	9	2,632	11.9		(Not analyzed by commodity line)					
885	Books, magazines, printed materials....	226,144	97.0	400	233,193	97.0		FARM SUPPLIES WHOLESALERS					
	Commodities, n.e.c., including labor, service and rental receipts.....	2,524	1.1	(NA)	(NA)	(NA)		New England Division					
	East North Central Division							All establishments (number).....44					
	All establishments (number)....390							Total sales (\$1,000).....\$27,793					
	Total sales (\$1,000).....\$159,764							Sales reported by commodity line, total.....	23,927	100.0	32	xxx	xxx
	Sales reported by commodity line, total.....	120,074	100.0	305	xxx	xxx							
161	Fountain pens, mechanical pencils.....	676	0.6	8	21,262	3.2	153	Agricultural chemicals (except fertilizer).....	975	4.1	4	1,802	54.1
162	Stationers', office supplies, artists' materials.....	926	0.8	9	20,738	4.5	822	Crains.....	3,546	14.8	6	12,595	28.2
164	Writing and printing paper.....	1,592	1.3	10	21,027	7.6	860	Feeds, including pet foods.....	12,605	52.7	14	14,877	84.7
300	Furniture and fixtures.....	173	0.1	5	20,357	0.8		Livestock feeds.....	1,128		7	5,560	20.3
645	School equipment, supplies.....	509	0.4	4	20,550	2.5		Other feeds, including pet foods...	6,131		(NA)	(NA)	(NA)
885	Books, magazines, printed materials....	101,193	84.3	305	120,074	84.3	870	Not reported in detail.....	5,346		5	6,815	78.4
890	Jewelry, silverware, trophies.....	2,655	2.2	4	22,770	11.7		Flower, bulbs, florists' supplies....	189	0.8	8	2,488	7.6
900	Toys, games, athletic goods.....	4,627	3.9	6	20,474	22.6	880	Seeds (field and vegetables).....	5,406	22.6	14	6,610	81.8
	Commodities, n.e.c., including labor, service and rental receipts.....	7,723	6.4	(NA)	(NA)	(NA)		Field seeds.....	1,164		7	3,962	29.4
	West North Central Division							Vegetable seeds.....	3,650		10	5,459	66.9
	All establishments (number)....147							Not reported in detail.....	592		3	933	63.5
	Total sales (\$1,000).....\$30,510						882	Fertilizer, fertilizer materials..... Commodities, n.e.c., including labor, service and rental receipts.....	448	1.9	11	2,872	15.6
	Sales reported by commodity line, total.....	27,771	100.0	113	xxx	xxx			758	3.2	(NA)	(NA)	(NA)
885	Books, magazines, printed materials.... Commodities, n.e.c., including labor, service and rental receipts.....	27,551	99.2	113	27,771	99.2		Middle Atlantic Division					
	South Atlantic Division							All establishments (number)....300					
	All establishments (number)....199							Total sales (\$1,000).....\$329,476					
	Total sales (\$1,000).....\$58,095							Sales reported by commodity line, total.....	265,017	100.0	232	xxx	xxx
	Sales reported by commodity line, total.....	50,858	100.0	158	xxx	xxx	151	Paints, varnishes.....	720	0.3	11	42,398	1.7
164	Writing and printing paper.....	466	0.9	5	3,272	14.2	153	Agricultural chemicals (exc. fertilizer).....	7,891	3.0	31	36,908	21.4
885	Books, magazines, printed materials....	39,713	78.1	158	50,858	78.1	360	Automotive parts, supplies, etc.....	1,226	0.5	10	37,376	3.3
900	Toys, games, athletic goods.....	208	0.4	7	1,379	15.1	410	Electrical appliances, radio and television sets.....	1,208	0.5	8	34,939	3.5
	Commodities, n.e.c.....	9,796	19.3	(NA)	(NA)	(NA)	501	Garden machinery and equipment.....	542	0.2	14	35,235	1.5
975	Labor, service and rental receipts....	675	1.3	5	10,568	6.4	510	Farm, dairy machinery.....	2,708	1.0	20	46,943	5.8
	East South Central Division						560	Special industry machinery, equipment.....	685	0.3	10	44,922	1.5
	All establishments (number)....57						570	Industrial equipment, supplies.....	1,321	0.5	14	15,074	8.8
	Total sales (\$1,000).....\$18,926						730	Iron and steel wire, wire products....	3,414	1.3	13	37,799	9.0
	Sales reported by commodity line, total.....	18,318	100.0	51	xxx	xxx	812	Second-hand merchandise.....	1,450	0.5	10	1,981	73.2
							822	Crains.....	5,852	2.2	20	25,990	22.5
							841	Other inedible farm products.....	705	0.3	5	3,011	23.4
							851	Hay, straw, alfalfa.....	419	0.2	11	4,969	8.4
							860	Feeds, including pet foods.....	115,521	43.6	99	145,254	79.5

(d) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-117

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	FARM SUPPLIES WHOLESALERS—Con. Middle Atlantic Division—Con.							FARM SUPPLIES WHOLESALERS—Con. West North Central Division—Con.					
870	Flower, bulbs, florists' supplies.....	1,173	0.4	12	4,588	25.6	860	Feeds, including pet foods.....	89,659	34.9	192	127,176	70.5
880	Seeds (field and vegetable).....	41,233	15.6	76	77,431	53.3		Poultry feeds mixed at this estab- lishment.....	1,953		30	24,256	8.1
	Field seeds.....	34,793		58	68,216	51.0		Other poultry feeds.....	7,010		72	32,387	21.6
	Vegetable seeds.....	1,054		16	3,421	30.8		Livestock feeds mixed at this es- tablishment.....	3,803		37	31,719	12.0
	Not reported in detail.....	5,386		13	8,849	60.9		Other livestock feeds.....	15,601		82	43,595	35.8
882	Fertilizer, fertilizer materials.....	52,916	20.0	64	91,274	58.0		Other feeds.....	28,889		56	54,829	52.7
	Commodities, n.e.c., including labor, service and rental receipts.....	26,033	9.8	(NA)	(NA)	(NA)		Not reported in detail.....	32,403		82	45,825	70.7
	East North Central Division						870	Flower, bulbs, florists' supplies.....	599	0.2	13	6,166	9.7
	All establishments (number).....429						880	Seeds (field and vegetable).....	100,756	39.2	160	137,818	73.1
	Total sales (\$1,000).....\$272,436							Field seeds.....	73,266		124	103,609	70.7
	Sales reported by commodity line, total.....	226,618	100.0	320	xxx	xxx		Vegetable seeds.....	7,176		30	30,248	23.7
040	Groceries (except as specified).....	2,358	1.0	16	9,007	26.2	882	Fertilizer, fertilizer materials.....	18,838	7.3	133	93,623	20.1
041	Other groceries: Food Specialties....	292	0.1	6	1,872	15.6	884	Petroleum and products.....	785	0.3	7	5,474	14.3
153	Agricultural chemicals (except ferti- lizer).....	5,251	2.3	61	48,498	10.8	975	Commodities, n.e.c.....	15,388	6.0	(NA)	(NA)	(NA)
154	Industrial chemicals, acids, gases, etc.....	1,122	0.5	5	2,819	39.8		Labor, service and rental receipts....	411	0.2	29	34,527	1.2
450	Hardware.....	1,986	0.9	17	15,858	12.5		South Atlantic Division					
510	Farm, dairy machinery.....	1,214	0.5	21	9,897	12.3		All establishments (number).....301					
570	Industrial equipment, supplies.....	287	0.1	20	10,823	2.7		Total sales (\$1,000).....\$162,534					
								Sales reported by commodity line, total.....	138,342	100.0	219	xxx	xxx
701	Bituminous coal.....	333	0.1	14	19,718	1.7	000	Canned, bottled foods.....	726	0.5	13	5,144	14.1
730	Iron and steel wire, wire products....	1,739	0.8	32	37,819	4.6	010	Coffee (green, roasted).....	201	0.1	8	4,540	4.4
822	Grains.....	4,510	2.0	57	28,131	16.0	040	Groceries (except as specified).....	866	0.6	13	5,849	14.8
823	Hides, skins, pelts.....	549	0.2	4	2,449	22.4	052	Eggs (fresh, storage).....	872	0.6	5	3,339	26.1
830	Livestock.....	252	0.1	7	1,706	14.8	060	Poultry.....	1,236	0.9	5	4,103	30.1
840	Wool, mohair (raw, tops, noils).....	174	0.1	4	1,144	15.2	110	Cigarettes, cigars, tobacco.....	516	0.4	6	4,242	12.2
841	Other inedible farm products.....	251	0.1	7	4,811	5.2	150	Drugs, druggist sundries.....	295	0.2	5	4,189	7.0
851	Hay, straw, alfalfa.....	592	0.3	17	9,960	8.5	151	Paints, varnishes.....	678	0.5	9	13,857	4.9
860	Feeds, including pet foods.....	79,585	35.1	168	116,069	68.6	153	Agricultural chemicals (exc. fertili- zer).....	5,290	3.8	40	39,357	13.4
	Poultry feeds mixed at this estab- lishment.....	2,125		47	27,092	7.8	154	Industrial chemicals, acids, gases, fats, oils, explosives.....	494	0.4	3	14,571	3.4
	Other poultry feeds.....	13,261		61	51,213	25.9	160	Soaps, detergents.....	453	0.3	6	4,242	10.7
	Livestock feeds mixed at this es- tablishment.....	2,383		44	25,260	9.4	165	Wrapping paper and paper products....	236	0.2	7	16,692	1.4
	Other livestock feeds.....	19,775		71	62,247	31.8	360	Automotive parts, supplies, etc.....	575	0.4	5	12,859	4.5
	Other feeds.....	19,476		65	52,084	37.4	410	Electrical appliances, radio and tele- vision sets.....	778	0.6	6	13,024	6.0
	Not reported in detail.....	22,565		64	33,295	67.8	450	Hardware.....	1,234	0.9	18	20,746	5.9
870	Flower, bulbs, florists' supplies.....	1,200	0.5	23	16,563	7.2	510	Farm, dairy machinery.....	2,060	1.5	16	20,457	10.1
	Bulbs, seeds.....	1,007		15	13,680	7.4	730	Iron and steel wire, wire products....	1,963	1.4	9	14,146	13.9
	Other flower, bulbs, florists' sup- plies.....	37		(NA)	(NA)	(NA)	821	Cotton (raw), including linters.....	310	0.2	4	1,246	24.9
	Not reported in detail.....	156		7	2,272	6.9	822	Grains.....	2,287	1.7	27	14,498	15.8
880	Seeds (field and vegetable).....	89,712	39.6	158	137,412	65.3	841	Other inedible farm products.....	197	0.1	6	4,287	4.6
	Field seeds.....	72,029		112	122,636	58.7	851	Hay, straw, alfalfa.....	286	0.2	15	6,158	4.6
	Vegetable seeds.....	9,674		39	40,354	24.0	860	Feeds, including pet foods.....	37,622	27.2	121	59,894	62.8
	Not reported in detail.....	8,009		35	12,845	62.4	870	Flower, bulbs, florists' supplies.....	1,330	1.0	18	12,708	10.5
882	Fertilizer, fertilizer materials.....	28,872	12.7	131	93,383	30.9	880	Seeds (field and vegetable).....	28,641	20.7	91	50,820	56.4
884	Petroleum and products.....	784	0.3	9	6,723	11.7		Field seeds.....	16,589		62	37,198	44.6
900	Toys, games, athletic goods.....	329	0.1	4	841	39.1		Vegetable seeds.....	4,232		34	26,717	15.8
	Commodities, n.e.c.....	4,475	2.0	(NA)	(NA)	(NA)		Not reported in detail.....	7,820		29	13,622	57.4
975	Labor, service and rental receipts....	751	0.3	33	25,258	3.0	882	Fertilizer, fertilizer materials.....	38,049	27.5	77	63,231	60.2
							975	Commodities, n.e.c.....	9,511	6.9	(NA)	(NA)	(NA)
								Labor, service and rental receipts....	1,636	1.2	11	4,879	33.5
	West North Central Division							East South Central Division					
	All establishments (number).....420							All establishments (number).....160					
	Total sales (\$1,000).....\$275,840							Total sales (\$1,000).....\$101,707					
	Sales reported by commodity line, total.....	256,710	100.0	340	xxx	xxx		Sales reported by commodity line, total.....	89,951	100.0	124	xxx	xxx
040	Groceries (except as specified).....	652	0.3	9	8,647	7.5	040	Groceries (except as specified).....	161	0.2	7	3,965	4.1
041	Other groceries: Food Specialties....	479	0.2	4	3,318	14.4	052	Eggs (fresh, storage).....	165	0.2	6	3,837	4.3
050	Dairy products, ice cream, ices.....	649	0.3	20	8,585	7.6	060	Poultry.....	611	0.7	6	2,346	26.0
052	Eggs (fresh, storage).....	1,496	0.6	32	9,871	15.2	151	Paints, varnishes.....	207	0.2	6	7,743	2.7
060	Poultry.....	648	0.3	31	9,248	7.0	153	Agricultural chemicals (except ferti- lizer).....	1,978	2.2	21	15,367	12.9
153	Agricultural chemicals (exc. fertili- zer).....	10,096	3.9	91	70,477	14.3	450	Hardware.....	1,117	1.2	13	14,781	7.6
154	Industrial chemicals, acids, gases, etc.....	1,836	0.7	10	9,231	19.9	510	Farm, dairy machinery.....	632	0.7	10	12,243	5.2
450	Hardware.....	392	0.2	16	12,390	3.2	730	Iron and steel wire, wire products....	1,125	1.3	9	11,540	9.7
501	Garden machinery and equipment.....	831	0.3	5	3,762	22.1	822	Grains.....	1,504	1.7	17	12,386	12.1
510	Farm, dairy machinery.....	3,195	1.2	34	19,929	16.0	830	Livestock.....	105	0.1	4	2,783	3.8
611	Laundry, dry cleaning equipment, sup- plies.....	599	0.2	5	5,139	11.7	841	Other inedible farm products.....	845	0.9	4	4,070	20.8
730	Iron and steel wire, wire products....	259	0.1	11	7,234	3.6	860	Feeds, including pet foods.....	21,056	23.4	57	34,487	61.1
822	Grains.....	6,123	2.4	51	30,271	20.2		Poultry feeds mixed at this estab- lishment.....	1,151		9	7,784	14.8
830	Livestock.....	244	0.1	6	875	27.9		Other poultry feeds.....	4,072		22	18,192	22.4
851	Hay, straw, alfalfa.....	2,775	1.1	18	9,104	30.5		Livestock feeds mixed at this es- tablishment.....	170		9	7,787	2.2

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution	Number	Total sales, all commodity lines				Amount	Percent distribution	Number	Total sales, all commodity lines	
	FARM SUPPLIES WHOLESALERS—Con.							FARM SUPPLIES WHOLESALERS—Con.					
	East South Central Division—Con.							Pacific Division—Con.					
	Feeds, including pet foods—Con.						501	Garden machinery, and equipment.....	602	0.3	8	4,964	12.1
	Other livestock feeds.....	4,696		23	18,166	25.9	510	Farm, dairy machinery.....	771	0.4	10	13,231	5.8
	Other feeds.....	5,942		19	17,224	34.5	822	Grains.....	4,902	2.7	19	20,009	24.5
	Not reported in detail.....	5,025		28	9,202	54.6	841	Other inedible farm products.....	752	0.4	9	5,196	14.5
870	Flower, bulbs, florists' supplies....	187	0.2	6	3,318	5.6	851	Hay, straw, alfalfa.....	1,944	1.1	15	8,381	23.2
880	Seeds (field and vegetable).....	41,696	46.4	66	59,650	69.9	860	Feeds, including pet foods.....	66,213	37.1	77	101,961	64.9
882	Fertilizer, fertilizer materials.....	15,707	17.5	43	33,901	46.3		Poultry feeds mixed at this establishment.....	660		6	3,804	17.4
	Commodities, n.e.c., including labor, service and rental receipts.....	2,855	3.2	(NA)	(NA)	(NA)		Other poultry feeds.....	20,495		12	53,538	38.3
	West South Central Division							Livestock feeds mixed at this establishment.....	1,607		8	6,048	26.6
	All establishments (number).....264							Other livestock feeds.....	8,418		19	26,356	31.9
	Total sales (\$1,000).....\$130,141							Other feeds.....	10,625		22	46,249	23.0
	Sales reported by commodity line, total.....	112,387	100.0	205	xxx	xxx		Not reported in detail.....	24,408		32	31,108	78.5
040	Groceries (except as specified).....	753	0.7	9	3,605	20.9	870	Flower, bulbs, florists' supplies....	1,262	0.7	22	14,188	8.9
052	Eggs (fresh, storage).....	560	0.5	11	5,980	9.4	880	Seeds (field and vegetable).....	45,382	25.4	92	69,318	65.5
060	Poultry.....	247	0.2	9	3,294	7.5		Field seeds.....	29,618		54	52,491	56.4
070	Fresh fruits, vegetables, berries.....	888	0.8	5	3,831	23.2		Vegetable seeds.....	6,410		29	16,353	39.2
153	Agricultural chemical (except fertilizer).....	3,646	3.2	40	17,814	20.5		Not reported in detail.....	9,354		28	14,115	66.3
510	Farm dairy machinery.....	165	0.1	10	2,824	5.8	882	Fertilizer, fertilizer materials.....	28,335	15.9	100	78,591	36.1
822	Grains.....	6,050	5.4	44	24,170	25.0		Commodities, n.e.c.....	13,998	7.8	(NA)	(NA)	(NA)
841	Other inedible farm products.....	276	0.2	7	1,877	14.7	975	Labor, service and rental receipts....	772	0.4	27	19,420	4.0
851	Hay, straw, alfalfa.....	710	0.6	21	14,849	4.8		JEWELRY WHOLESALERS					
860	Feeds, including pet foods.....	46,845	41.7	120	63,643	73.6		New England Division					
	Poultry feeds mixed at this establishment.....	1,042		21	10,353	10.1		All establishments (number).....197					
	Other poultry feeds.....	4,791		44	20,279	23.6		Total sales (\$1,000).....\$43,335					
	Livestock feeds mixed at this establishment.....	2,727		20	11,244	24.3		Sales reported by commodity line, total.....	34,449	100.0	167	xxx	xxx
	Other livestock feeds.....	16,207		48	30,528	53.1	890	Jewelry, silverware, trophies.....	31,885	92.6	167	34,449	92.6
	Other feeds.....	4,980		35	12,834	38.8		Clocks, watches.....	1,953		33	9,911	19.7
	Not reported in detail.....	17,098		43	21,845	78.3		Watch parts.....	1,274		17	6,012	21.2
870	Flower, bulbs, florists' supplies.....	180	0.2	10	3,300	5.5		Costume jewelry.....	9,662		69	16,241	59.5
880	Seeds (field and vegetable).....	28,288	25.2	86	42,462	66.6		Precious stones (cut).....	4,289		36	10,886	39.4
	Field seeds.....	20,933		59	33,829	61.9		Silverware, plated ware.....	1,096		22	8,710	12.6
	Vegetable seeds.....	2,649		28	17,574	15.1		Jewelers' findings.....	1,103		15	2,506	44.0
	Not reported in detail.....	4,706		24	8,326	56.5		Other jewelry items.....	8,487		61	17,768	47.8
881	Oil seeds, oil nuts, oil kernels.....	843	0.8	4	4,848	17.4		Not reported in detail.....	4,021		27	4,531	88.7
882	Fertilizer, fertilizer materials.....	11,016	9.8	73	36,114	30.5	975	Commodities, n.e.c.....	2,479	7.2	(NA)	(NA)	(NA)
884	Petroleum and products.....	162	0.1	4	1,406	11.5		Labor, service and rental receipts....	85	0.2	5	4,293	2.0
	Commodities, n.e.c.....	11,613	10.3	(NA)	(NA)	(NA)		Middle Atlantic Division					
975	Labor service and rental receipts....	145	0.1	9	2,931	4.9		All establishments (number)....1,577					
	Mountain Division							Total sales (\$1,000).....\$506,510					
	All establishments (number)....123							Sales reported by commodity line, total.....	437,257	100.0	1,339	xxx	xxx
	Total sales (\$1,000).....\$52,943						301	China, glassware, crockery.....	805	0.2	9	13,189	6.1
	Sales reported by commodity line, total.....	43,405	100.0	100	xxx	xxx	302	Kitchen utensils, miscellaneous home-ware.....	1,767	0.4	10	14,326	12.3
153	Agricultural chemicals (except fertilizer).....	780	1.8	25	7,666	10.2	410	Electrical appliances, radio and television sets.....	1,828	0.4	20	17,521	10.4
360	Automotive parts, supplies, etc.....	53	0.1	4	1,504	3.5	570	Industrial equipment, supplies.....	6,923	1.6	11	15,576	44.4
501	Garden machinery and equipment.....	289	0.7	5	2,434	11.9	890	Jewelry, silverware, trophies.....	414,706	94.8	1,339	437,257	94.8
510	Farm, dairy machinery.....	177	0.4	7	2,082	8.5		Clocks, watches.....	81,674		348	124,501	65.6
822	Grains.....	1,907	4.4	13	7,587	25.1		Watch parts.....	10,093		111	35,937	28.1
851	Hay, straw, alfalfa.....	174	0.4	6	943	18.5		Costume jewelry.....	56,883		336	101,136	56.2
860	Feeds, including pet foods.....	13,604	31.3	41	18,879	72.1		Precious stones (cut).....	144,814		417	171,440	84.5
870	Flower, bulbs, florists' supplies.....	102	0.2	7	2,997	3.4		Silverware, plated ware.....	12,495		132	44,829	27.9
880	Seeds (field and vegetable).....	22,880	52.7	63	26,889	85.1		Jewelers' findings.....	3,428		58	12,804	26.8
	Field seeds.....	13,805		35	18,418	75.0		Other jewelry items.....	71,623		386	124,676	57.4
	Vegetable seeds.....	3,191		21	9,631	33.1		Not reported in detail.....	33,696		159	34,856	96.7
	Not reported in detail.....	5,884		25	6,473	90.9	900	Toys, games, athletic goods.....	797	0.2	9	3,279	24.3
882	Fertilizer, fertilizer materials.....	1,091	4.4	36	10,775	17.6	901	Leather.....	529	0.1	10	4,888	10.8
	Commodities, n.e.c.....	1,051	2.4	(NA)	(NA)	(NA)	902	Luggage, saddlery, harness.....	664	0.2	13	15,578	4.3
975	Labor, service and rental receipts....	487	1.1	20	11,586	4.2		Commodities, n.e.c., including labor, service and rental receipts.....	9,238	2.1	(NA)	(NA)	(NA)
	Pacific Division							East North Central Division					
	All establishments (number)....306							All establishments (number)....330					
	Total sales (\$1,000).....\$221,772							Total sales (\$1,000).....\$119,163					
	Sales reported by commodity line, total.....	178,616	100.0	240	xxx	xxx	161	Fountain pens, mechanical pencils....	255	0.3	12	4,420	5.8
030	Frozen foods.....	6,575	3.7	4	35,693	18.4	302	Kitchen utensils, miscellaneous home-ware.....	480	0.5	7	5,310	9.0
153	Agricultural chemicals (except fertilizer).....	5,937	3.3	62	38,339	15.5	410	Electrical appliances, radio and television sets.....	3,477	3.4	33	19,829	17.5
360	Automotive parts, supplies, etc.....	493	0.3	3	8,715	5.7							
450	Hardware.....	678	0.4	7	10,701	6.3							

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-119

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
JEWELRY WHOLESALERS—Con.							JEWELRY WHOLESALERS—Con.						
East North Central Division—Con.							West South Central Division—Con.						
630	Photographic goods.....	101	0.1	9	5,465	1.8		Total sales (\$1,000).....	\$22,733				
890	Jewelry, silverware, trophies.....	88,693	87.7	282	101,180	87.7		Sales reported by commodity line, total.....	18,846	100.0	60	xxx	xxx
	Clocks, watches.....	7,269		64	28,804	25.2	410	Electrical appliances, radio and television sets.....	436	2.3	4	1,679	26.0
	Watch parts.....	4,186		33	13,427	31.2		Jewelry, silverware, trophies.....	17,872	94.8	60	18,846	94.8
	Costume jewelry.....	13,704		79	32,161	42.6		Clocks, watches.....	959		25	10,285	9.3
	Precious stones (cut).....	10,851		65	27,231	39.8	890	Watch parts.....	1,360		11	3,440	39.5
	Silverware, plated ware.....	2,948		32	17,002	17.3		Costume jewelry.....	5,340		28	11,325	47.2
	Jewelers' findings.....	1,474		15	6,675	22.1		Precious stones (cut).....	4,312		19	7,574	56.9
	Other jewelry items.....	5,893		59	21,241	27.7		Silverware, plated ware.....	1,460		14	6,102	23.9
	Not reported in detail.....	42,368		130	48,584	87.2		Jewelers' findings.....	209		7	2,514	8.3
900	Toys, games, athletic goods.....	1,199	1.2	15	9,592	12.5		Other jewelry items.....	2,148		25	9,934	21.6
901	Leather.....	251	0.2	8	5,156	4.9		Not reported in detail.....	2,084		12	2,428	85.8
902	Luggage, saddlery, harness.....	430	0.4	20	9,304	4.6		Luggage, saddlery, harness.....	54	0.3	7	1,623	3.3
975	Commodities, n.e.c.....	6,014	5.9	(NA)	(NA)	(NA)	902	Commodities, n.e.c.....	484	2.6	(NA)	(NA)	(NA)
	Labor, service and rental receipts....	280	0.3	9	2,828	9.9		Mountain Division					
West North Central Division							All establishments (number).....45						
	All establishments (number).....123							Total sales (\$1,000).....	\$7,669				
	Total sales (\$1,000).....	\$29,973						Sales reported by commodity line, total.....	6,608	100.0	37	xxx	xxx
410	Electrical appliances, radio and television sets.....	719	2.5	6	3,186	22.6	410	Electrical appliances, radio and television sets.....	158	2.4	4	848	18.6
890	Jewelry, silverware, trophies.....	27,296	94.9	101	28,771	94.9	890	Jewelry, silverware, trophies.....	6,126	92.7	37	6,608	92.7
	Clocks, watches.....	3,176		51	16,551	19.2		Clocks, watches.....	683		13	3,298	20.7
	Watch parts.....	1,496		19	5,556	26.9		Watch parts.....	249		6	1,581	15.7
	Costume jewelry.....	9,031		54	19,015	47.5		Costume jewelry.....	1,173		17	3,737	31.4
	Precious stones (cut).....	4,657		39	15,091	30.9		Precious stones (cut).....	1,292		12	3,897	33.2
	Silverware, plated ware.....	2,084		25	8,017	26.0		Silverware, plated ware.....	443		7	2,483	17.8
	Jewelers' findings.....	1,356		17	6,983	19.4		Jewelers' findings.....	18		4	734	2.5
	Other jewelry items.....	3,013		54	16,785	18.0		Other jewelry items.....	955		15	3,167	30.2
	Not reported in detail.....	2,483		14	2,619	94.8		Not reported in detail.....	1,313		10	1,436	91.4
901	Leather.....	89	0.3	4	566	15.7		Commodities, n.e.c., including labor, service and rental receipts.....	324	4.9	(NA)	(NA)	(NA)
	Commodities, n.e.c., including labor, service and rental receipts.....	667	2.3	(NA)	(NA)	(NA)	Pacific Division						
South Atlantic Division							All establishments (number).....228						
	All establishments (number).....124							Total sales (\$1,000).....	\$61,310				
	Total sales (\$1,000).....	\$26,705						Sales reported by commodity line, total.....	53,690	100.0	179	xxx	xxx
161	Fountain pens, mechanical pencils....	56	0.2	6	1,980	2.8	161	Fountain pens, mechanical pencils....	74	0.1	7	8,767	0.8
410	Electrical appliances, radio and television sets.....	277	1.2	4	1,650	16.8	200	Men's, boys' clothing, furnishings (exc. shoes).....	199	0.4	4	3,786	5.3
890	Jewelry, silverware, trophies.....	21,333	91.2	98	23,394	91.2	301	China, glassware, crockery.....	69	0.1	5	853	8.1
	Clocks, watches.....	2,409		39	15,124	15.9	410	Electrical appliances, radio and television sets.....	3,783	7.0	12	13,193	28.7
	Watch parts.....	2,260		26	8,884	25.4	630	Photographic goods.....	110	0.2	4	3,857	2.9
	Costume jewelry.....	3,690		56	15,454	23.9	631	Other service business equipment, supplies.....	117	0.2	4	666	17.6
	Precious stones (cut).....	2,350		26	11,903	19.7	890	Jewelry, silverware, trophies.....	47,723	88.9	179	53,690	88.9
	Silverware, plated ware.....	2,518		28	13,416	18.8		Clocks, watches.....	6,782		48	24,932	27.2
	Jewelers' findings.....	200		15	3,671	5.4		Watch parts.....	2,006		19	11,141	18.0
	Other jewelry items.....	3,771		36	13,736	27.5		Costume jewelry.....	13,048		80	31,035	42.0
	Not reported in detail.....	4,135		23	5,045	82.0		Precious stones (cut).....	8,411		52	21,781	38.6
900	Toys, games, athletic goods.....	151	0.6	4	537	28.1		Silverware, plated ware.....	2,740		19	16,015	17.1
902	Luggage, saddlery, harness.....	170	0.7	8	4,085	4.2		Jewelers' findings.....	622		19	11,192	5.6
	Commodities, n.e.c.....	1 07	6.0	(NA)	(NA)	(NA)		Other jewelry items.....	6,656		65	22,624	29.4
East South Central Division								Not reported in detail.....	7,458		23	7,723	96.6
	All establishments (number).....40						900	Toys, games, athletic goods.....	215	0.4	5	2,821	7.6
	Total sales (\$1,000).....	\$8,061					901	Leather.....	277	0.5	7	3,951	7.0
	Sales reported by commodity line, total.....	6,798	100.0	32	xxx	xxx		Commodities, n.e.c., including labor, service and rental receipts.....	1,123	2.1	(NA)	(NA)	(NA)
410	Electrical appliances, radio and television sets.....	350	5.1	6	1,891	18.5	PETROLEUM PRODUCTS DISTRIBUTORS						
890	Jewelry, silverware, trophies.....	6,067	89.2	32	6,798	89.2	New England Division						
	Clocks, watches.....	570		17	3,610	15.8	All establishments (number).....121						
	Watch parts.....	465		6	915	50.8	Total sales (\$1,000).....						
	Costume jewelry.....	1,374		16	3,712	37.0	\$51,791						
	Precious stones (cut).....	675		12	2,710	24.9	Sales reported by commodity line, total.....						
	Silverware, plated ware.....	182		10	2,654	6.9		50,520	100.0	71	xxx	xxx	
	Other jewelry, silverware, trophies	1,192		(NA)	(NA)	(NA)	360	Automotive parts, supplies, etc.....	424	0.8	10	8,090	5.2
	Not reported in detail.....	1,609		9	1,898	84.8	460	Plumbing, heating equipment, supplies.....	84	0.2	5	2,789	3.0
	Commodities, n.e.c.....	381	5.6	(NA)	(NA)	(NA)	701	Bituminous coal.....	2,363	4.7	54	14,849	15.9
West South Central Division							884	Petroleum and products.....	46,003	91.1	71	50,520	91.1
	All establishments (number).....77							Commodities, n.e.c.....	1,337	2.6	(NA)	(NA)	(NA)
							975	Labor, service and rental receipts....	309	0.6	7	15,190	2.0

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	PETROLEUM PRODUCTS DISTRIBUTORS—Con.							FLOWER, BULK, PLANT WHOLESALERS—Con.					
	Middle Atlantic Division (Not analyzed by commodity line)							Middle Atlantic Division—Con.					
	East North Central Division							Flower, bulbs, florists' supplies—Con.					
	All establishments (number).....357							Bulbs, seeds.....	7,736		33	11,753	65.8
	Total sales (\$1,000).....\$226,755							Nursery stock.....	2,366		12	5,173	45.7
	Sales reported by commodity							Florists' supplies.....	7,102		60	21,716	32.7
	line, total.....	170,051	100.0	215	xxx	xxx	880	Not reported in detail.....	10,751		43	11,564	93.0
360	Automotive parts, supplies, etc.....	3,532	2.1	23	19,059	18.5	882	Seeds (field and vegetable).....	445	0.8	6	5,463	8.1
701	Bituminous coal.....	2,500	1.5	4	11,606	21.5		Fertilizer, fertilizer materials.....	92	0.2	4	2,380	3.9
884	Petroleum and products.....	157,396	92.6	215	170,051	92.6		Commodities, n.e.c., including labor, service and rental receipts.....	1,013	1.8	(NA)	(NA)	(NA)
	Commodities, n.e.c.....	6,104	3.5	(NA)	(NA)	(NA)		East North Central Division					
975	Labor, service and rental receipts....	519	0.3	16	19,815	2.6		All establishments (number).....181					
	West North Central Division							Total sales (\$1,000).....\$50,653					
	All establishments (number).....216							Sales reported by commodity					
	Total sales (\$1,000).....\$192,136							line, total.....	42,144	100.0	135	xxx	xxx
	Sales reported by commodity							870 Flower, bulbs, florists' supplies....	39,362	93.4	135	42,144	93.4
	line, total.....	158,455	100.0	118	xxx	xxx		Cut flowers, potted plants.....	15,684		57	18,791	83.5
151	Paints, varnishes.....	510	0.3	4	68,377	0.7		Bulbs, seeds.....	3,793		7	4,929	77.0
360	Automotive parts, supplies, etc.....	6,349	4.0	21	86,580	7.3		Nursery stock.....	926		13	1,868	49.6
460	Plumbing, heating equipment, supplies.	204	0.1	4	49,573	0.4		Florists' supplies.....	6,912		61	24,432	28.3
860	Feeds, including pet foods.....	3,145	2.0	4	47,065	6.7		Not reported in detail.....	12,047		40	12,333	97.7
882	Fertilizer, fertilizer materials.....	11,341	7.2	5	74,468	15.2	880	Seeds (field and vegetable).....	391	0.9	5	6,430	6.1
884	Petroleum and products.....	129,766	81.9	118	158,455	81.9	882	Fertilizer, fertilizer materials.....	170	0.4	4	5,071	3.4
	Commodities, n.e.c., including labor, service and rental receipts.....	7,140	4.5	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	2,221	5.3	(NA)	(NA)	(NA)
	South Atlantic Division (Not analyzed by commodity line)							West North Central Division					
	East South Central Division							All establishments (number).....52					
	All establishments (number).....122							Total sales (\$1,000).....\$10,174					
	Total sales (\$1,000).....\$47,121							Sales reported by commodity					
	Sales reported by commodity							line, total.....	9,391	100.0	39	xxx	xxx
	line, total.....	33,550	100.0	79	xxx	xxx	870	Flower, bulbs, florists' supplies....	8,951	95.3	39	9,391	95.3
884	Petroleum and products.....	31,664	94.4	79	33,550	94.4		Cut flowers, potted plants.....	4,600		22	6,115	75.2
	Commodities, n.e.c., including labor, service and rental receipts.....	1,886	5.6	(NA)	(NA)	(NA)		Other flower, bulbs, florists' supplies.....	2,108		(NA)	(NA)	(NA)
	West South Central Division (Not analyzed by commodity line)							Not reported in detail.....	2,243		10	2,310	97.1
	Mountain Division (Not analyzed by commodity line)							Commodities, n.e.c.....	440	4.7	(NA)	(NA)	(NA)
	Pacific Division							South Atlantic Division					
	All establishments (number).....235							All establishments (number).....106					
	Total sales (\$1,000).....\$138,685							Total sales (\$1,000).....\$23,520					
	Sales reported by commodity							Sales reported by commodity					
	line, total.....	102,256	100.0	156	xxx	xxx	870	line, total.....	19,768	100.0	90	xxx	xxx
360	Automotive parts, supplies, etc.....	916	0.9	19	12,542	7.3		Flower, bulbs, florists' supplies....	18,512	93.6	90	19,768	93.6
884	Petroleum and products.....	99,971	97.8	156	102,256	97.8		Cut flowers, potted plants.....	11,818		57	14,137	83.6
	Commodities, n.e.c.....	1,267	1.2	(NA)	(NA)	(NA)		Florists' supplies.....	2,691		38	10,923	24.6
975	Labor, service and rental receipts....	102	0.1	9	6,237	1.6		Other flower, bulbs, florists' supplies.....	163		(NA)	(NA)	(NA)
	GIFT, ART GOODS, GREETING CARD WHOLESALERS All Divisions (Not analyzed by commodity line)							Not reported in detail.....	3,840		21	3,848	99.8
	FLOWER, BULB, PLANT WHOLESALERS							Commodities, n.e.c.....	1,256	6.4	(NA)	(NA)	(NA)
	New England Division							East South Central Division					
	All establishments (number).....61							All establishments (number).....45					
	Total sales (\$1,000).....\$8,513							Total sales (\$1,000).....\$10,093					
	Sales reported by commodity							Sales reported by commodity					
	line, total.....	7,623	100.0	54	xxx	xxx	870	line, total.....	8,966	100.0	33	xxx	xxx
870	Flower, bulbs, florists' supplies....	7,542	98.9	54	7,623	98.9		Flower, bulbs, florists' supplies....	8,904	99.3	33	8,966	99.3
	Cut flowers, potted plants.....	4,716		35	5,810	81.2		Cut flowers, potted plants.....	5,048		20	6,118	82.5
	Other flower, bulbs, florists' supplies.....	1,374		(NA)	(NA)	(NA)		Florists' supplies.....	1,008		16	4,798	21.0
	Not reported in detail.....	1,452		10	1,496	97.1		Not reported in detail.....	2,848		13	2,848	100.0
	Commodities, n.e.c.....	81	1.1	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	62	0.7	(NA)	(NA)	(NA)
	Middle Atlantic Division							West South Central Division					
	All establishments (number).....252							All establishments (number).....91					
	Total sales (\$1,000).....\$59,540							Total sales (\$1,000).....\$14,281					
	Sales reported by commodity							Sales reported by commodity					
	line, total.....	55,746	100.0	205	xxx	xxx	870	line, total.....	11,391	100.0	66	xxx	xxx
870	Flower, bulbs, florists' supplies....	54,196	97.2	205	55,746	97.2		Flower, bulbs, florists' supplies....	11,167	98.0	66	11,391	98.0
	Cut flowers, potted plants.....	26,241		106	31,095	84.4		Cut flowers, potted plants.....	6,272		43	7,797	80.4
								Bulbs, seeds.....	207		5	564	36.7
								Nursery stock.....	66		4	326	20.2
								Florists' supplies.....	1,496		35	6,653	22.5
								Not reported in detail.....	3,126		19	3,126	100.0
								Commodities, n.e.c.....	224	2.0	(NA)	(NA)	(NA)

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-121

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tribution	Number	Total sales, all commodity lines				Amount	Per-cent dis-tribution	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)
	FLOWER, BULK, PLANT WHOLESALERS—Con.							MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.					
	Mountain Division							Middle Atlantic Division—Con.					
	All establishments (number).....14												
	Total sales (\$1,000).....\$7,674												
	Sales reported by commodity line, total.....	6,494	100.0	11	xxx	xxx							
870	Flower, bulbs, florists' supplies.....	6,472	99.7	11	6,494	99.7	360	Automotive parts, supplies, etc.....	1,743	0.1	23	107,961	1.6
	Out flowers, potted plants.....	4,983		8	5,698	87.5	401	Generation, transmission, other apparatus and equipment.....	1,734	0.1	11	103,669	1.7
	Other flowers, bulbs, florists' supplies.....	1,385		(NA)	(NA)	(NA)	410	Electrical appliances, radio and television sets.....	3,148	0.2	39	118,754	2.7
	Not reported in detail.....	104		1	(D)	(D)	450	Hardware.....	1,419	0.1	32	33,740	4.2
	Commodities, n.e.c., including labor, service and rental receipts.....	22	0.3	(NA)	(NA)	(NA)	520	Construction, mining, excavating machinery equipment.....	1,805	0.1	4	92,888	1.9
	Pacific Division						560	Special industry machinery, equipment.	3,404	0.2	9	89,074	3.8
	All establishments (number).....164						570	Industrial equipment, supplies.....	3,487	0.3	16	97,718	3.6
	Total sales (\$1,000).....\$38,494						650	Office machines.....	1,643	0.1	7	84,628	1.9
	Sales reported by commodity line, total.....	33,509	100.0	133	xxx	xxx	704	Metallic ores, concentrates.....	127,291	9.2	40	202,938	62.7
070	Fresh fruits, vegetables, berries.....	84	0.3	4	439	19.1	780	Nonferrous metals, shapes, forms, etc.	26,345	1.9	9	167,708	15.7
870	Flower, bulbs, florists' supplies.....	31,149	93.0	133	33,509	93.0	804	Scrap metals (nonferrous).....	1,656	0.1	4	29,274	5.7
	Out flowers, potted plants.....	15,514		60	18,155	85.5	812	Second-hand merchandise.....	4,186	0.3	37	11,232	37.3
	Bulbs, seeds.....	3,470		19	5,930	58.5	841	Other inedible farm products.....	24,386	1.8	10	296,829	8.2
	Nursery stock.....	3,922		29	7,363	53.3	883	Vegetable oils (cottonseed, linseed)...	52,608	3.8	15	169,553	31.0
	Florists' supplies.....	2,185		34	12,325	17.7							
	Not reported in detail.....	6,058		26	6,405	94.6	890	Jewelry, silverware, trophies.....	1,578	0.1	38	16,733	9.4
880	Seeds (field and vegetable).....	1,668	5.0	6	1,872	89.1		Clocks, watches.....	591		16	6,781	8.7
	Commodities, n.e.c., including labor, service and rental receipts.....	608	1.8	(NA)	(NA)	(NA)		Costume jewelry.....	443		18	8,616	5.1
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS							Silverware, plated ware.....	178		10	4,083	4.4
	New England Division							Other jewelry, silverware, trophies	106		(NA)	(NA)	(NA)
	All establishments (number).....318							Not reported in detail.....	260		12	6,089	4.3
	Total sales (\$1,000).....\$126,337						900	Toys, games, athletic goods.....	3,058	0.2	44	34,216	8.9
	Sales reported by commodity line, total.....	103,352	100.0	222	xxx	xxx		Small arms, ammunition.....	38		25	13,553	14.3
100	Food, beverage basic materials.....	6,092	5.9	11	6,715	90.7		Toys, games.....	1,938		10	4,629	1.6
165	Wrapping paper and paper products.....	1,151	1.1	6	3,178	36.2		Bicycles.....	73		5	2,219	0.6
241	Other textile products.....	22,950	22.2	60	25,954	88.4		Athletic goods.....	343		11	7,113	4.8
303	Musical instruments, phonographs, records.....	3,656	3.5	13	3,748	97.5		Not reported in detail.....	652		9	3,254	20.0
812	Second-hand merchandise.....	5,116	5.0	9	5,123	99.9	901	Leather.....	43,853	3.2	181	141,918	30.9
901	Leather.....	25,244	24.4	52	25,805	97.8	902	Luggage, saddlery, harness.....	8,912	0.6	32	12,963	68.7
902	Luggage, saddlery, harness.....	1,448	1.4	9	1,602	90.4	903	Industrial yarns.....	147,469	10.7	145	156,787	94.1
903	Industrial yarns.....	22,181	21.5	24	22,336	99.3	911	Logs, piles, poles, posts, etc.....	51,996	3.8	63	65,379	79.5
911	Logs, piles, poles, posts, etc.....	2,091	2.0	23	2,115	98.9	921	Lumber (rough, dressed, finished)....	1,436	0.1	8	3,599	39.9
	Commodities, n.e.c., including labor, service and rental receipts.....	12,970	12.5	(NA)	(NA)	(NA)		Commodities, n.e.c., including labor, service and rental receipts.....	203,008	14.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	453	0.4	5	2,839	16.0		East North Central Division					
	Middle Atlantic Division							All establishments (number).....531					
	All establishments (number).....1,632							Total sales (\$1,000).....\$345,227					
	Total sales (\$1,000).....\$1,711,664							Sales reported by commodity line, total.....	292,823	100.0	352	xxx	xxx
	Sales reported by commodity line, total.....	1,383,830	100.0	1,124	xxx	xxx	000	Canned, bottled foods.....	1,184	0.4	6	8,077	14.7
000	Canned, bottled foods.....	1,846	0.1	19	91,988	2.0	040	Groceries (except as specified).....	844	0.3	5	8,316	10.1
010	Coffee (green, roasted).....	96,226	7.0	5	289,661	33.2	100	Food, beverage basic materials.....	12,738	4.4	30	20,839	61.1
040	Groceries (except as specified).....	36,649	2.6	14	71,789	51.1		Sausage casings.....	3,695		4	8,490	43.5
090	Meats, provisions.....	11,742	0.8	5	102,307	11.5		Other food, beverage basic materials.....	6,531		(NA)	(NA)	(NA)
	Food, beverage basic materials.....	339,532	24.5	86	488,423	69.5		Not reported in detail.....	2,512		16	10,341	24.3
	Malt, malt extract.....	1,905		5	1,908	99.8	110	Cigarettes, cigars, tobacco.....	514	0.2	4	7,977	6.4
	Raw sugar, industrial molasses.....	130,354		5	166,031	78.5	150	Drugs, druggist sundries.....	4,350	1.5	14	63,251	6.9
	Sausage casings.....	2,846		9	2,899	98.2	151	Paints, varnishes.....	999	0.3	8	47,648	2.1
	Other food, beverage basic materials.....	98,579		(NA)	(NA)	(NA)	160	Soaps, detergents.....	274	0.1	6	57,187	0.5
	Not reported in detail.....	105,848		45	318,371	33.2	161	Fountain pens, mechanical pencils.....	637	0.2	19	85,361	0.7
101	Miscellaneous food products.....	9,529	0.7	26	101,746	9.4	162	Stationers' office supplies, artists' materials.....	2,392	0.8	15	77,133	3.1
154	Industrial chemicals, acids, gases, etc.....	9,755	0.7	22	140,668	6.9	164	Writing and printing paper.....	416	0.1	4	29,897	1.4
164	Writing and printing paper.....	5,719	0.4	13	41,427	13.8	165	Wrapping paper and paper products....	4,311	1.5	18	69,040	6.2
165	Wrapping paper and paper products....	6,877	0.5	27	52,914	13.0	200	Men's, boys' clothing, furnishings (exc. shoes).....	3,598	1.2	16	86,467	4.2
230	Piece goods and domestics.....	4,064	0.3	43	47,966	8.5	210	Women's, children's clothing, accessories (exc. shoes).....	6,406	2.2	14	82,946	7.7
240	Dry goods, notions.....	3,846	0.3	37	20,450	18.8	230	Piece goods and domestics.....	3,857	1.3	13	59,831	6.4
241	Other textile products.....	82,919	6.0	210	170,962	48.5	240	Dry goods, notions.....	5,310	1.8	20	96,000	5.5
301	China, glassware, crockery.....	1,956	0.1	28	31,792	6.2	241	Other textile products.....	16,886	5.8	51	21,964	76.9
302	Kitchen utensils, miscellaneous home-ware.....	2,813	0.2	36	28,561	9.8	300	Furniture and fixtures.....	6,877	2.3	18	105,702	6.5
303	Musical instruments, phonographs, records.....	52,614	3.8	138	147,842	35.6	301	China, glassware, crockery.....	2,533	0.9	17	71,669	3.5
350	Motor vehicles.....	1,578	0.1	9	25,669	6.1	302	Kitchen utensils, miscellaneous home-ware.....	9,799	3.3	26	103,473	9.5
							303	Musical instruments, phonographs, records.....	29,299	10.0	74	43,738	67.0
							310	Floor coverings.....	513	0.2	12	45,035	1.1
							360	Automotive parts, supplies, etc.....	3,741	1.3	9	58,595	6.4
							400	Electrical wiring supplies, construction materials.....	949	0.3	7	48,355	2.0
							410	Electrical appliances, radio and television sets.....	11,370	3.9	28	112,889	10.1

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Representa zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6B—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion (2)	Number (3)	Total sales, all commodity lines (4)	
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.							MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.					
	East North Central Division—Con.							West North Central Division—Con.					
450	Hardware.....	2,946	1.0	20	67,528	4.4		Jewelry, silverware, trophies—Con.					
460	Plumbing, heating equipment, supplies.	702	0.2	8	30,590	2.3		Clocks, watches.....	334		8	18,783	1.8
501	Garden machinery and equipment.....	953	0.3	10	59,290	1.6		Costume jewelry.....	129		7	18,589	0.7
630	Photographic goods.....	1,500	0.5	8	62,132	2.4		Silverware, plated ware.....	60		4	5,733	1.0
704	Metallurgical concentrates.....	54,262	18.5	10	54,473	99.6		Other jewelry, silverware, trophies	445		5	18,037	2.5
812	Second-hand merchandise.....	620	0.2	8	718	86.4		Not reported in detail.....	12		1	(D)	(D)
885	Books, magazines, printed materials...	699	0.2	7	47,521	1.5							
890	Jewelry, silverware, trophies.....	7,945	2.7	22	86,191	9.2	900	Toys, games, athletic goods.....	6,407	4.1	22	112,871	5.7
								Small arms, ammunition.....	62		6	18,065	0.3
900	Toys, games, athletic goods.....	18,004	6.1	33	112,460	16.0		Toys, games.....	3,704		15	38,221	9.7
	Small arms, ammunition.....	264		5	50,446	0.5		Bicycles.....	589		8	33,109	1.8
	Toys, games.....	8,274		16	59,832	13.8		Children's vehicles (except bicy-					
	Bicycles.....	850		11	37,433	2.3		cles).....	44		4	13,233	0.3
	Children's vehicles (except bicy-							Athletic goods.....	1,535		15	109,080	1.4
	cles).....	365		7	56,247	0.6		Not reported in detail.....	473		2	(D)	(D)
	Athletic goods.....	2,005		14	67,728	3.0							
	Not reported in detail.....	6,246		13	43,323	14.4	901	Leather.....	3,267	2.1	11	4,206	77.7
901	Leather.....	3,770	1.3	27	22,774	16.6	902	Luggage, saddlery, harness.....	435	0.3	10	7,989	5.4
902	Luggage, saddlery, harness.....	2,704	0.9	26	47,956	5.6	911	Logs, piles, poles, posts, etc.....	7,344	4.7	27	81,137	9.1
903	Industrial yarns.....	5,181	1.8	5	5,385	96.2	921	Lumber (rough, dressed, finished)...	1,834	1.2	9	77,107	2.4
911	Logs, piles, poles, posts, etc.....	11,012	3.8	46	12,636	87.1	950	Roofing (except wood shingles).....	226	0.1	5	73,904	0.3
941	Veneer, other wood products.....	814	0.3	4	2,142	38.0	952	Other building materials.....	348	0.2	7	88,361	0.4
	Commodities, n.e.c., including labor,						975	Commodities, n.e.c., including labor,	28,736	18.3	(NA)	(NA)	(NA)
	service and rental receipts.....	51,914	17.7	(NA)	(NA)	(NA)		Labor, service and rental receipts...	223	0.1	7	74,065	0.3
	West North Central Division							South Atlantic Division					
	All establishments (number).....228							All establishments (number).....380					
	Total sales (\$1,000).....\$217,218							Total sales (\$1,000).....\$138,423					
	Sales reported by commodity							Sales reported by commodity					
	line, total.....	157,387	100.0	144	xxx	xxx		line, total.....	107,433	100.0	231	xxx	xxx
000	Canned, bottled foods.....	362	0.2	6	74,276	0.5	100	Food, beverage basic materials.....	11,444	10.7	13	11,922	96.0
020	Confectionery.....	351	0.2	4	15,028	2.3	150	Drugs, druggists sundries.....	1,263	1.2	7	12,860	9.8
040	Groceries (except as specified).....	3,095	2.0	7	77,222	4.0	151	Paints, varnishes.....	138	0.1	5	12,277	1.1
100	Food, beverage basic materials.....	4,065	2.6	13	5,237	77.6	164	Writing and printing paper.....	312	0.3	4	11,924	2.6
150	Drugs, druggists sundries.....	1,957	1.2	13	95,495	2.0	165	Wrapping paper and paper products...	789	0.7	6	19,645	4.0
151	Paints, varnishes.....	1,577	1.0	11	102,089	1.5	200	Men's, boys' clothing, furnishings					
153	Agricultural chemicals (exc. fertil-							(exc. shoes).....	1,165	1.1	8	14,738	7.9
	izer).....	527	0.3	4	73,296	0.7	210	Women's, children's clothing, acces-					
154	Industrial chemicals, acids, gases,							sories (exc. shoes).....	3,951	3.7	6	14,318	27.6
	etc.....	132	0.1	5	73,379	0.2	220	Shoes, other footwear.....	282	0.3	5	14,097	2.0
161	Fountain pens, mechanical pencils....	144	0.1	15	23,584	0.6	230	Piece goods and domestics.....	3,037	2.8	10	23,163	13.1
162	Stationers', office supplies, artists'						240	Dry goods, notions.....	1,405	1.3	7	14,877	9.4
	materials.....	1,043	0.7	12	94,747	1.1	241	Other textile products.....	8,958	8.3	38	15,015	59.7
164	Writing and printing paper.....	254	0.2	8	20,852	1.2	300	Furniture and fixtures.....	376	0.3	5	12,210	3.1
165	Wrapping paper and paper products....	749	0.5	9	15,392	4.9	301	China, glassware, crockery.....	589	0.5	6	11,956	4.9
200	Men's, boys' clothing, furnishings						303	Musical instruments, phonographs,					
	(exc. shoes).....	2,629	1.7	9	37,443	7.0		records.....	7,567	7.0	31	7,826	96.7
210	Women's, children's clothing, acces-						410	Electrical appliances, radio and tele-					
	sories (exc. shoes).....	3,949	2.5	10	25,862	15.3		vision sets.....	191	0.2	4	12,498	1.5
230	Piece goods and domestics.....	1,486	0.9	10	26,538	5.6	450	Hardware.....	725	0.7	7	13,857	5.2
240	Dry goods, notions.....	2,085	1.3	8	24,526	9.7							
241	Other textile products.....	7,158	4.5	33	7,711	92.8	501	Garden machinery and equipment.....	876	0.8	4	13,332	6.6
300	Furniture and fixtures.....	1,924	1.2	9	33,257	5.8	812	Second-hand merchandise.....	2,100	2.0	11	2,190	95.9
301	China, glassware, crockery.....	983	0.6	17	39,165	2.5	900	Toys, games, athletic goods.....	815	0.8	8	4,190	19.5
302	Kitchen utensils, miscellaneous home-						901	Leather.....	1,153	1.1	12	1,501	76.8
	wares.....	2,905	1.8	21	112,133	2.6	903	Industrial yarns.....	8,873	8.3	15	14,845	59.8
303	Musical instruments, phonographs,						911	Logs, piles, poles, posts, etc.....	28,038	26.1	66	31,591	88.8
	records.....	5,892	3.7	27	12,666	46.5	921	Lumber (rough, dressed, finished)...	2,386	2.2	12	7,915	30.1
310	Floor coverings.....	195	0.1	5	19,959	1.0		Commodities, n.e.c., including labor,					
360	Automotive parts, supplies, etc.....	6,259	4.0	8	93,101	6.7		service and rental receipts.....	21,000	19.5	(NA)	(NA)	(NA)
400	Electrical wiring supplies, construc-												
	tion materials.....	981	0.6	8	32,580	3.0		East South Central Division					
410	Electrical appliances, radio and tele-							All establishments (number).....174					
430	Electronic tubes, parts, and acces-							Total sales (\$1,000).....\$87,347					
	sories.....	249	0.2	4	15,474	1.6		Sales reported by commodity					
450	Hardware.....	2,084	1.3	19	111,890	1.9		line, total.....	67,767	100.0	101	xxx	xxx
460	Plumbing, heating equipment, supplies.	809	0.5	8	93,101	0.9	020	Confectionery.....	73	0.1	4	1,389	5.3
470	Air-conditioning equipment.....	209	0.1	5	6,000	3.5	100	Food, beverage basic materials.....	33,507	49.4	5	33,579	99.8
501	Garden machinery and equipment.....	896	0.6	9	33,083	2.7	150	Drugs, druggist sundries.....	689	1.0	5	1,691	40.7
							165	Wrapping paper and paper products...	120	0.2	7	1,190	10.1
510	Farm, dairy machinery.....	1,645	1.0	8	89,313	1.8	240	Dry goods, notions.....	204	0.3	4	815	25.0
560	Special industry machinery, equipment.	166	0.1	5	73,597	0.2	241	Other textile products.....	2,515	3.7	9	3,932	64.0
570	Industrial equipment, supplies.....	600	0.4	5	73,597	0.8	303	Musical instruments, phonographs,					
630	Photographic goods.....	309	0.2	4	5,874	5.3		records.....	895	1.3	9	1,151	77.8
680	Store, restaurant fixtures and equip-						901	Leather.....	393	0.6	4	694	56.6
	ment, not elsewhere classified.....	315	0.2	4	16,078	2.0	903	Industrial yarns.....	3,157	4.7	5	4,155	76.0
730	Iron and steel wire, wire products....	545	0.3	6	74,549	0.7	911	Logs, piles, poles, posts, etc.....	17,978	26.5	46	18,650	96.4
812	Second-hand merchandise.....	1,256	0.8	6	1,256	100.0	921	Lumber (rough, dressed, finished)...	309	0.5	5	2,936	10.5
860	Feeds, including pet foods.....	5,443	3.5	7	85,408	6.4		Commodities, n.e.c., including labor,					
882	Fertilizer, fertilizer materials.....	4,294	2.7	5	73,694	5.8		service and rental receipts.....	7,927	11.7	(NA)	(NA)	(NA)
884	Petroleum and products.....	33,932	21.5	5	78,036	43.5							
885	Books, magazines, printed materials...	476	0.3	4	13,178	3.6							
890	Jewelry, silverware, trophies.....	980	0.6	11	21,152	4.6		West South Central Division					
								(Not analyzed by commodity lines)					

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-123

Table 6B.—MERCHANT WHOLESALERS. 1954—COMMODITY-LINE SALES—GEOGRAPHIC DIVISIONS,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	
		Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion	Number	Total sales, all commodity lines		
		(\$1,000) (1)	(2)	(3)	(4)	(5)			(\$1,000) (1)	(2)	(3)	(4)	(5)	
	MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.							MISCELLANEOUS PRODUCTS MERCHANT WHOLESALERS—Con.						
	Mountain Division (Not analyzed by commodity lines)							Pacific Division—Con.						
	Pacific Division													
	All establishments (number).....464													
	Total sales (\$1,000).....\$275,615													
	Sales reported by commodity line, total.....	202,508	100.0	290	xxx	xxx								
000	Canned, bottled foods.....	529	0.3	5	26,192	2.0								
020	Confectionery.....	494	0.2	5	19,779	2.5								
100	Food, beverage basic materials.....	5,872	2.9	18	30,507	19.2								
101	Miscellaneous food products.....	385	0.2	7	28,130	1.4								
150	Drugs, druggist sundries.....	3,676	1.8	12	41,776	8.8								
151	Paints, varnishes.....	545	0.3	10	45,398	1.2								
154	Industrial chemicals, acids, gases, etc.....	633	0.3	6	27,317	2.3								
161	Fountain pens, mechanical pencils.....	308	0.2	17	43,981	0.7								
162	Stationers', office supplies, artists' materials.....	2,794	1.4	10	40,429	6.9								
164	Writing and printing paper.....	734	0.4	8	36,087	2.0								
165	Wrapping paper and paper products.....	2,080	1.0	11	34,603	6.0								
200	Men's, boys' clothing, furnishings (exc. shoes).....	2,542	1.3	17	49,103	5.2								
210	Women's, children's clothing, accessories (exc. shoes).....	3,920	1.9	10	37,402	10.5								
230	Piece goods and domestics.....	1,956	1.0	20	46,853	4.2								
240	Dry goods, notions.....	5,277	2.6	17	43,699	12.1								
241	Other textile products.....	9,449	4.7	47	41,970	22.5								
300	Furniture and fixtures.....	1,964	1.0	9	34,925	5.6								
301	China, glassware, crockery.....	2,148	1.1	15	49,651	4.3								
302	Kitchen utensils, miscellaneous home-ware.....	5,906	2.9	15	47,091	12.5								
303	Musical instruments, phonographs, records.....	17,304	8.5	63	27,605	62.7								
360	Automotive parts, supplies, etc.....	3,157	1.6	7	12,820	24.6								
								400	Electrical wiring supplies, construction materials.....	1,223	0.6	11	46,085	2.7
								410	Electrical appliances, radio and television sets.....	2,600	1.3	17	49,197	5.3
								430	Electronic tubes, parts, and accessories.....	235	0.1	5	14,122	1.7
								450	Hardware.....	2,465	1.2	18	75,261	3.3
								501	Garden machinery and equipment.....	528	0.3	6	38,669	1.4
								570	Industrial equipment supplies.....	256	0.1	5	27,515	0.9
								704	Metallic ores, concentrates.....	1,315	0.6	5	1,732	75.9
								812	Second-hand merchandise.....	2,722	1.3	19	2,991	91.0
								870	Flower, bulbs, florists' supplies.....	1,521	0.8	4	55,695	2.7
								884	Petroleum and products.....	287	0.1	5	5,053	5.7
								885	Books, magazines, printed materials.....	1,026	0.5	6	22,282	4.6
								890	Jewelry, silverware, trophies.....	1,091	0.5	15	40,690	2.7
								900	Toys, games, athletic goods.....	10,561	5.2	18	52,951	19.9
									Toys, games.....	8,554		15	49,921	17.1
									Bicycles.....	709		9	40,866	1.7
									Children's vehicles (except bicycles).....	245		6	35,465	0.7
									Other toys, games, athletic goods, bicycles.....	803	(NA)	(NA)	(NA)	
									Not reported in detail.....	250	3	3,030	8.3	
							901	Leather.....	1,897	0.9	15	4,663	40.7	
							902	Luggage, saddlery, harness.....	428	0.2	10	4,000	10.7	
							903	Industrial yarns.....	2,615	1.3	6	3,340	78.3	
							911	Logs, piles, poles, posts, etc.....	44,064	21.8	65	70,842	62.2	
							921	Lumber (rough, dressed, finished).....	5,229	2.6	7	38,256	13.7	
							952	Other building materials.....	494	0.2	4	11,296	4.4	
									Commodities, n.e.c.....	49,184	24.3	(NA)	(NA)	(NA)
							975	Labor, service and rental receipts.....	1,094	0.5	10	25,758	4.2	

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954-SALES BY PRODUCT CLASS-UNITED STATES, BY KIND OF BUSINESS

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
	MEAT PRODUCTS SALES BRANCHES, SALES OFFICES							CANNED, PRESERVED, AND FROZEN FOOD SALES BRANCHES, SALES OFFICES--Con.					
	All establishments (number)...665						20220	Cheese, natural and processed..... Canned fish and other seafood..... Canned fruit juices..... Canned vegetable juices..... Canned baby foods..... Canned soups and poultry products... Jams, jellies and preserves..... Canned vegetables and specialties... Dried and dehydrated fruits, vegetables..... Catsup and other tomato sauces..... Pickles and other pickle products... Mustard and other meat sauces..... Salad dressings, including mayonnaise..... Frozen seafood..... Frozen fruits and juices..... Frozen vegetables..... Cereal breakfast foods..... Margarine..... Flavoring extracts, emulsions..... Desserts, ready-to-mix..... Eggs (liquid, frozen and dried)..... Roasted coffee..... Products, n.e.c.....	3,021	0.4	(NA)	(NA)	(NA)
	Total sales (\$1,000)...\$2,702,901						20252		61,049	7.1	89	430,100	14.2
	Sales reported by product line, total.....	2,693,917	100.0	653	xxx	xxx	20310		87,168	10.2	128	437,636	19.9
20111	Beef.....	825,748	30.7	615	2,608,367	31.7	20331		17,110	2.0	125	409,347	4.2
20112	Veal.....	102,718	3.8	581	2,444,420	4.2	20334		18,215	2.1	126	417,212	4.4
20113	Lamb and mutton.....	117,036	4.3	585	2,478,996	4.7	20335		108,758	12.7	130	390,347	27.9
20114	Pork.....	262,798	9.8	622	2,664,978	9.9	20336		28,877	3.4	84	192,209	15.0
20115	Lard.....	69,810	2.6	606	2,570,069	2.7	20337		2,505	0.3	73	151,259	1.7
20131	Pork, processed and cured.....	355,077	13.2	599	2,538,661	14.0	20338		136,448	15.9	151	515,441	26.5
20132	Sausage and other prepared meats, not canned.....	206,461	7.7	628	2,618,607	7.9	20340		18,625	2.2	120	264,427	7.0
20133	Canned meats (except dog and cat food).....	155,549	5.8	614	2,607,470	6.0	20351		42,506	5.0	138	461,297	9.2
20134	Dried beef and other cured meats....	5,684	0.2	306	1,504,206	0.4	20352		25,245	2.9	149	457,692	5.5
20151	Hens, chickens, turkeys.....	123,640	4.6	(NA)	(NA)	(NA)	20353		15,393	1.8	108	185,408	8.3
20152	Other poultry and small game.....	93,632	3.5	296	1,307,696	7.2	20354		20,726	2.4	92	179,641	11.5
20210	Butter.....	64,136	2.4	582	2,438,968	2.6	20361		12,211	1.4	23	117,856	10.4
20220	Cheese, natural and processed.....	40,721	1.5	(NA)	(NA)	(NA)	20371	65,833	7.7	57	319,539	20.6	
20231	Dried milk, dried buttermilk, etc....	2,821	0.1	232	1,180,559	0.2	20372	75,566	8.8	50	289,974	26.1	
20232	Canned milk.....	6,352	0.2	196	920,230	0.7	20430	5,549	0.6	99	209,867	2.6	
20233	Canned vegetables and specialties....	7,591	0.3	4	22,456	33.8	20930	8,249	1.0	30	66,818	12.3	
20423	Dog and cat food.....	16,918	0.6	531	2,102,168	0.8	20951	2,085	0.2	29	50,348	4.1	
20920	Shortening and cooking oils.....	72,648	2.7	578	2,463,413	2.9	20991	927	0.1	20	26,974	3.4	
20930	Margarine.....	31,527	1.2	576	2,379,479	1.3	20994	1,487	0.2	11	45,619	3.3	
20994	Eggs (liquid, frozen and dried)....	12,648	0.5	362	1,811,712	0.7	20995	3,940	0.5	26	95,305	4.1	
28419	Soap and glycerin.....	27,577	1.0	530	2,092,789	1.3		37,399	4.4	(NA)	(NA)	(NA)	
40051	Shell eggs.....	41,676	1.5	515	2,267,230	1.8							
	Products, n.e.c.....	51,149	1.9	(NA)	(NA)	(NA)		GRAIN MILL PRODUCTS SALES BRANCHES, SALES OFFICES					
	All establishments (number)...334							Total sales (\$1,000)...\$1,331,409					
	Sales reported by product line, total.....	1,323,413	100.0	328	xxx	xxx	20411	352,290	26.6	136	564,928	62.4	
20151	Hens, chickens, turkeys.....	7,946	0.6	(NA)	(NA)	(NA)	20412	20,057	1.5	128	374,185	5.4	
20152	Other poultry and small game.....	1,577	0.1	19	48,258	3.3	20413	16,537	1.2	76	256,335	6.5	
20210	Butter.....	107,458	7.5	243	407,285	26.4	20414	7,643	0.6	76	368,831	2.1	
20220	Cheese, natural and processed.....	345,526	24.1	(NA)	(NA)	(NA)	20421	146,911	11.1	136	413,899	35.5	
20231	Dried milk, dried buttermilk, etc....	54,052	3.8	85	375,988	14.4	20422	86,196	6.5	133	415,706	20.7	
20232	Canned milk.....	203,879	14.2	73	353,580	57.7	20423	39,521	3.0	156	595,461	6.6	
20233	Bulk evaporated and condensed milk..	6,504	0.5	51	118,927	5.5	20424	22,076	1.7	79	283,438	7.8	
20234	Ice cream mix and ice milk mix.....	5,361	0.4	142	188,244	2.8	20430	211,965	16.0	94	626,152	33.9	
20240	Ice cream and ices.....	170,661	11.9	593	293,146	58.2	20440	28,552	2.2	8	109,232	26.1	
20251	Special dairy products (malted milk powder, etc.).....	28,645	2.0	286	809,941	3.5	20450	219,708	16.6	151	804,855	27.3	
20271	Bulk fluid milk and cream.....	40,277	2.8	97	160,257	25.1	20911	1,594	0.1	11	70,231	2.3	
20272	Bottled fluid milk and cream.....	198,767	13.9	252	348,037	57.1	20980	2,923	0.2	31	162,087	1.8	
20338	Jams, jellies and preserves.....	1,710	0.1	83	406,474	0.4	20993	4,344	0.3	11	85,865	5.1	
20353	Mustard and other meat sauces.....	3,527	0.2	93	460,890	0.8	20995	6,253	0.5	4	26,837	23.3	
20354	Salad dressings, including mayonnaise.....	99,373	6.9	115	456,932	21.7		156,843	11.9	(NA)	(NA)	(NA)	
20371	Frozen fruits and juices.....	1,978	0.1	38	31,695	6.2							
20423	Dog and cat food.....	6,057	0.4	25	57,891	10.5							
20520	Biscuits, crackers and pretzels.....	29,964	2.1	98	460,718	6.5	20423	10,095	1.8	231	303,648	3.3	
20716	Other candy and confectionery n.e.c.	3,637	0.3	53	191,254	1.9	20430	12,259	2.2	230	303,925	4.0	
20920	Shortening and cooking oils.....	7,720	0.5	96	425,420	1.8	20519	60,610	10.8	90	62,543	96.9	
20930	Margarine.....	34,771	2.4	179	537,094	6.5	20520	470,312	84.1	526	504,549	93.2	
20980	Macaroni and noodle products.....	5,130	0.4	86	420,285	1.2		5,654	1.0	(NA)	(NA)	(NA)	
20994	Eggs (liquid, frozen and dried)....	3,020	0.2	33	59,514	5.1							
40051	Shell eggs.....	12,015	0.8	120	208,281	5.8							
	Products, n.e.c.....	45,672	3.2	(NA)	(NA)	(NA)		CONFECTIONERY AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES					
40915	Receipts from services rendered customers.....	9,640	0.7	56	68,242	14.1		All establishments (number)...132					
	CANNED, PRESERVED, AND FROZEN FOOD SALES BRANCHES, SALES OFFICES							Total sales (\$1,000)...\$332,619					
	All establishments (number)...291						20711	307,705	100.0	119	xxx	xxx	
	Total sales (\$1,000)....\$913,969						20712	20,695	6.7	24	69,235	29.9	
	Sales reported by product line, total.....	856,804	100.0	266	xxx	xxx	20713	5,964	1.9	17	50,782	11.7	
20133	Canned meats (except dog and cat food).....	30,329	3.5	109	329,030	9.2	20715	9,947	3.2	10	27,655	36.0	
20151	Hens, chickens, turkeys.....	27,583	3.2	(NA)	(NA)	(NA)	20716	13,930	4.5	23	68,727	20.3	
20152							20721	19,778	6.4	20	51,138	38.7	
20153							20722	18,499	6.0	85	164,014	11.3	
							20730	144,030	46.8	83	163,156	88.3	
								65,675	21.3	22	115,098	57.1	
								9,187	3.0	(NA)	(NA)	(NA)	

(C) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-125

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954—SALES BY PRODUCT CLASS—UNITED STATES, BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	MALT LIQUORS SALES BRANCHES, SALES OFFICES							OTHER TEXTILE MILL PRODUCTS SALES BRANCHES, SALES OFFICES—Con.					
	All establishments (number)...113						22120	Yarns spun on woolen and worsted systems.....	15,536	2.0	5	55,793	27.8
	Total sales (\$1,000)....\$212,910						22131	Woolen and worsted apparel fabrics..	85,296	10.9	17	126,561	67.4
20821	Beer, ale and other malt liquors....	209,848	100.0	110	xxx	xxx	22132	Woolen and worsted non-apparel fabrics.....	6,944	0.9	8	28,873	24.1
	Products, n.e.c.....	2,075	1.0	(NA)	(NA)	(NA)	22220	Thrown yarns.....	28,656	3.7	4	46,860	61.2
	WINES AND DISTILLED SPIRITS SALES BRANCHES, SALES OFFICES						22231	Thread for use in the home.....	15,442	2.0	11	37,220	41.5
	(Not analyzed by product)						22232	Thread for industrial use.....	39,685	5.1	48	76,077	52.2
	OTHER FOOD, KINDRED PRODUCTS SALES BRANCHES, SALES OFFICES						22242	Yarns spun on cotton system.....	21,677	2.8	12	342,291	6.3
	All establishments (number)...943						22342	100% filament rayon and/or acetate fabrics.....	14,331	1.8	4	253,702	5.6
	Total sales (\$1,000)...\$2,168,595						22343	100% spun rayon and/or acetate fabrics.....	4,894	0.6	4	253,702	1.9
	Sales reported by commodity line, total.....	1,908,325	100.0	897	xxx	xxx	22344	Combination filament and spun fiber fabrics.....	3,191	0.4	4	253,702	1.3
20231	Dried milk, dried buttermilk, etc..	1,937	0.1	6	23,370	8.3	22345	Mixtures and blends of rayon and/or acetate with other fibers.....	5,623	0.7	4	253,702	2.2
20234	Ice cream mix and ice milk mix....	3,178	0.2	9	71,048	4.5	22346	Nylon and chiefly nylon fabrics....	11,766	1.5	4	253,702	4.6
20354	Salad dressings, including mayonnaise.....	1,254	0.1	209	218,992	0.6	22347	Silk and synthetic fabrics, except rayon, acetate and nylon.....	8,448	1.1	6	256,841	3.3
20371	Frozen fruits and juices.....	2,561	0.1	145	169,361	1.5	22413	Woven narrow fabrics.....	16,530	2.1	19	253,272	6.5
20423	Dog and cat food.....	12,253	0.6	16	192,237	6.4	22562	Circular knit fabrics.....	6,997	0.9	7	24,527	28.5
20424	All other prepared animal feed.....	2,454	0.1	16	17,113	14.3	22611	Bleached, dyed, printed cotton woven fabrics.....	109,491	14.0	14	361,387	30.3
20440	Milled rice and byproducts.....	9,212	0.5	17	209,402	4.4	22612	Bleached, dyed, printed synthetic and silk woven fabrics.....	143,780	18.4	21	346,095	41.5
20621	Refined cane sugar.....	157,885	8.3	9	258,462	61.1	22910	Felt goods.....	23,067	3.0	14	23,067	100.0
20715	Salt ed, roasted and blanched nuts..	2,391	0.1	80	13,583	17.6	22940	Processed textile waste and recovered fibers.....	5,462	0.7	12	29,417	18.6
20722	Other chocolate and cocoa products..	61,204	3.2	151	539,869	11.3	22971	Jute goods.....	7,235	0.9	10	20,387	35.5
20810	Bottled soft drinks and carbonated waters.....	14,093	0.7	71	19,363	72.8	22981	Hard fiber cordage and twine.....	17,444	2.2	30	29,555	59.0
20831	Malt.....	19,096	1.0	156	157,270	12.1	22982	Soft fiber cordage and twine.....	5,207	0.7	26	40,366	12.9
20832	Malt byproducts.....	1,436	0.1	43	54,906	2.6	22983	Cotton cordage and twine.....	4,659	0.6	10	20,206	23.1
20911	Baking powder.....	7,928	0.4	384	485,498	1.6	22992	Other textile goods, not elsewhere classified.....	8,214	1.1	12	21,729	37.8
20912	Yeast.....	57,124	3.0	477	299,365	19.1		Products, n.e.c.....	170,571	21.9	(NA)	(NA)	(NA)
20920	Shortening and cooking oils.....	70,883	3.7	217	416,388	17.0		MEN'S AND BOYS' CLOTHING AND FURNISHINGS SALES BRANCHES, SALES OFFICES					
20930	Margarine.....	36,262	1.9	259	284,422	12.7		(Not analyzed by product)					
20941	Corn sirup, corn sugar and starches..	172,998	9.1	141	281,742	61.4		WOMEN'S AND CHILDREN'S OUTERWEAR AND UNDERGARMENTS SALES BRANCHES, SALES OFFICES					
20943	Dextrin.....	9,050	0.5	31	220,245	4.1		(Not analyzed by product)					
20945	Wet process corn byproducts.....	48,284	2.5	19	190,036	25.4		OTHER APPAREL AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES					
20951	Flavoring extracts, emulsions.....	11,350	0.6	69	125,296	9.1		(Not analyzed by product)					
20952	Beverage bases.....	10,223	0.5	22	28,327	36.1		HOUSEHOLD FURNITURE SALES BRANCHES, SALES OFFICES					
20953	Flavoring sirups for use by soft drink bottlers.....	36,050	1.9	4	41,024	87.9		All establishments (number)...115					
20970	Manufactured ice.....	2,755	0.1	30	2,915	94.5		Total sales (\$1,000)....\$136,980					
20980	Macaroni and noodle products.....	1,731	0.1	32	9,080	19.1		Sales reported by product line, total.....	130,772	100.0	104	xxx	xxx
20991	Desserts, ready-to-mix.....	70,004	3.7	246	463,964	15.1	25112	Other wood livingroom, library, sunroom and hall furniture.....	1,825	1.4	8	7,071	25.8
20992	Potato chips.....	6,053	0.3	76	8,363	72.4	25113	Wood dining, junior dining room, and dinette furniture.....	654	0.5	9	2,938	22.3
20993	Sweetening sirup and molasses, blended.....	39,690	2.1	85	403,973	9.8	25115	Wood bedroom furniture including headboards.....	3,684	2.8	77	89,070	4.1
20994	Eggs (liquid, frozen and dried).....	30,127	1.6	371	251,673	12.0	25121	Upholstered wood household furniture	726	0.6	41	53,019	1.4
20995	Roasted coffee.....	664,514	34.8	313	932,129	71.3	25122	Convertible sofas.....	17,388	13.3	67	83,472	20.8
20996	Vinegar and cider.....	2,430	0.1	6	15,531	15.6	25123	Jack knife sofa beds.....	5,897	4.5	67	83,432	7.1
28942	Gelatin, except ready-to-mix desserts.....	2,329	0.1	135	278,057	0.8	25124	Studio couches.....	2,409	1.8	66	80,618	3.0
40040	Tea.....	71,612	3.8	275	584,288	12.3	25125	Chair beds.....	766	0.6	65	77,728	1.0
	Products, n.e.c.....	267,974	14.0	(NA)	(NA)	(NA)	25144	Metal beds and cots.....	2,606	2.0	65	78,804	3.3
	COTTON, RAYON, BROAD WOVEN FABRICS SALES BRANCHES, SALES OFFICES						25151	Mattresses.....	32,063	24.5	71	86,309	37.1
	(Not analyzed by product)						25152	Bed springs.....	20,156	15.4	71	88,945	22.7
	KNITTING MILL PRODUCTS SALES BRANCHES, SALES OFFICES						25193	Other household furniture not elsewhere classified.....	3,954	3.0	36	71,298	5.5
	(Not analyzed by product)						25620	Window shades and accessories.....	13,686	10.5	13	18,669	73.3
	CARPETS AND RUGS SALES BRANCHES, SALES OFFICES							Products, n.e.c.....	24,958	19.1	(NA)	(NA)	(NA)
	All establishments (number)...131							OFFICE FURNITURE SALES BRANCHES, SALES OFFICES					
	Total sales (\$1,000)....\$424,336							All establishments (number)...112					
	Sales reported by product line, total.....	419,246	100.0	128	xxx	xxx		Total sales (\$1,000)....\$58,815					
22711	Carpets and rugs containing wool....	196,797	46.9	107	226,123	87.0	25212	Sales reported by product line, total.....	58,815	100.0	112	xxx	xxx
22731	Tufted carpets and rugs.....	28,531	6.8	62	182,608	15.6	25213	wood office desks.....	75	0.1	5	3,886	1.9
22733	All other carpets and rugs made from other fibers.....	7,592	1.8	5	10,025	75.7	25214	Wood office cabinets and cases.....	269	0.5	5	3,886	6.9
22741	Linoleum.....	39,940	9.5	20	180,426	22.1		Other wood office furniture (includes table, stands).....	947	1.6	26	10,502	9.0
	Products, n.e.c.....	146,386	34.9	(NA)	(NA)	(NA)							
	OTHER TEXTILE MILL PRODUCTS SALES BRANCHES, SALES OFFICES												
	All establishments (number)...183												
	Total sales (\$1,000)....\$821,851												
	Sales reported by product line, total.....	780,146	100.0	173	xxx	xxx							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES, 1954-SALES BY PRODUCT CLASS-UNITED STATES, BY KIND OF BUSINESS-Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OFFICE FURNITURE SALES BRANCHES, SALES OFFICES--Con.							INDUSTRIAL INORGANIC AND ORGANIC SALES BRANCHES, SALES OFFICES--Con.					
25221	Metal office chairs, stools, couches, etc. (including) upholstered.....	5,968	10.1	60	43,413	13.7	28342	Antibiotic preparations for human use.....	9,776	0.2	11	102,770	9.5
25222	Metal office desks.....	14,902	25.3	68	49,180	30.3	28346	All other pharmaceutical prepara- tions for human use.....	5,305	0.1	27	239,231	2.2
25223	Metal office cabinets and cases.....	16,125	27.4	89	52,694	30.6	28422	Synthetic organic detergents, bulk..	12,263	0.3	47	719,182	1.7
25224	Other metal office furniture (in- cludes tables, stands).....	4,989	8.5	69	43,082	11.6	28425	Alkaline detergents.....	26,936	0.6	19	223,949	12.0
25411	Partitions, shelving and lockers....	1,577	2.7	29	29,989	5.3	28519	Paints, varnishes, lacquers, enamels, japans, dopes and thinners	23,124	0.5	38	862,440	2.7
25412	Cases, cabinets, counters and other fixtures.....	308	0.5	13	13,976	2.2	28521	White opaque pigments.....	12,297	0.3	6	553,969	2.2
26911	Die-cut office supplies, except stationery, tablets and envelopes..	1,568	2.7	38	13,331	11.8	28522	Chrome colors.....	4,065	0.1	6	562,641	0.7
27510	Letterpress and gravure printing....	3,034	5.2	38	15,398	19.7	28620	Softwood distillation products.....	7,968	0.2	21	67,303	11.8
40915	Products, n.e.c.....	7,536	12.8	(NA)	(NA)	(NA)	28711	Mixed fertilizers, complete and in- complete.....	30,623	0.6	18	112,752	27.2
	Receipts from services rendered customers.....	1,517	2.6	38	15,473	9.8	28713	Superphosphate.....	10,938	0.2	13	213,953	5.1
	OTHER FURNITURE, FIXTURES SALES BRANCHES, SALES OFFICES (Not analyzed by product)						28941	Glue and adhesives.....	4,441	0.1	19	837,513	0.5
	PULP, PAPER, AND PAPERBOARD SALES BRANCHES, SALES OFFICES (Not analyzed by product)						28961	Elemental gases.....	24,436	0.5	6	700,847	3.5
	PAPERBOARD CONTAINERS AND BOXES SALES BRANCHES, SALES OFFICES (Not analyzed by product)						28964	Other compressed and liquefied gases	9,652	0.2	12	743,351	1.3
	OTHER PAPER AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES (Not analyzed by product)						28970	Insecticides and fungicides.....	26,938	0.6	72	1,640,503	1.6
							28992	Weed killers (herbicidal prepara- tions).....	15,179	0.3	44	1,303,453	1.2
							28993	Chemical specialties.....	55,010	1.2	77	2,183,073	2.5
							39711	Molded plastics products.....	16,405	0.3	7	339,164	4.8
							40915	Products, n.e.c.....	476,672	10.0	(NA)	(NA)	(NA)
								Receipts from services rendered to customers.....	13,531	0.3	29	1,529,901	0.9
								DRUG AND MEDICINES SALES BRANCHES, SALES OFFICES					
								All establishments (number)....325					
								Total sales (\$1,000).....\$883,323					
								Sales reported by product line, total.....	849,125	100.0	315	xxx	xxx
	INDUSTRIAL INORGANIC AND ORGANIC SALES BRANCHES, SALES OFFICES						20429	Prepared animal feeds, except dog and cat food.....	5,876	0.7	8	63,001	9.3
	All establishments (number)....453						20951	Flavoring extracts, emulsions.....	2,148	0.3	5	59,656	3.6
	Total sales (\$1,000)....\$4,871,817						28196	Reagent and high purity grades of inorganic chemicals.....	590	0.1	4	76,216	0.8
	Sales reported by product line, total.....	4,755,496	100.0	444	xxx	xxx	28197	Other inorganic chemicals, n.e.c....	7,352	0.9	12	151,014	4.9
28110	Sulfuric acid.....	86,275	1.8	81	1,420,464	6.1	28293	Miscellaneous acyclic chemicals and chemical products.....	4,681	0.6	5	95,543	4.9
28121	Chlorine.....	40,514	0.9	57	614,273	6.6	28294	Synthetic organic chemicals, n.e.c..	1,268	0.1	7	59,146	2.1
28122	Alkalies.....	95,703	2.0	59	758,035	12.6	28310	Biological products.....	32,114	3.8	170	333,153	9.6
28123	Sodium hydroxide caustic soda.....	84,229	1.8	74	959,881	8.8	28320	Botanical products.....	8,246	1.0	8	28,434	29.0
28124	Other alkalies.....	7,334	0.2	50	287,215	2.6	28332	Inorganic and organic medicinals (bulk type) antibiotics, alkaloids, bulk vitamins.....	79,726	9.4	63	266,960	29.9
28191	Synthetic ammonia, nitric acid and ammonium compounds.....	121,840	2.6	112	1,721,147	7.1	28431	Pharmaceutical preparations for veterinary use.....	35,854	4.2	189	551,462	6.5
28192	Chlorine bleaching compounds.....	7,139	0.2	28	149,971	4.8	28342	Antibiotic preparations for human use.....	144,755	17.0	130	661,805	21.9
28193	Inorganic acids, except nitric and sulfuric.....	51,259	1.1	77	2,234,362	2.3	28343	Cough and cold products for human use.....	13,122	1.5	64	291,148	4.5
28194	Aluminum compounds.....	25,001	0.5	75	1,459,156	1.7	28344	Laxatives, cathartics, antacids, stomach and ulcer products for human use.....	38,551	4.5	99	432,417	8.9
28195	Potassium and sodium compounds....	139,407	2.9	161	2,382,100	5.9	28345	Vitamins for human use.....	73,893	8.7	133	565,402	13.1
28196	Reagent and high purity grades of inorganic chemicals.....	102,086	2.1	21	904,614	11.3	28346	All other pharmaceutical prepara- tions for human use.....	284,576	33.5	174	752,798	37.8
28197	Other inorganic chemicals, n.e.c....	168,587	3.5	147	2,756,968	6.1	28413	Specialty soaps.....	809	0.1	30	105,678	0.8
28210	Cyclic (coal-tar) crudes.....	30,663	0.6	16	691,748	4.4	28423	Specialty detergents.....	1,218	0.1	6	44,494	2.7
28221	Cyclic (coal-tar) intermediates.....	127,602	2.7	86	2,298,297	5.6	28424	Polishing preparations and related products.....	441	0.1	5	36,111	1.2
28222	Cyclic (coal-tar) dyes.....	78,743	1.7	66	1,470,018	5.4	28713	Superphosphate.....	431	0.1	4	18,221	2.4
28223	Synthetic organic pigments, lakes and toners.....	23,085	0.5	41	961,975	2.4	28931	Perfumes, toilet waters and colognes	10,231	1.2	7	93,016	11.0
28239	Cellulose and other plastic ma- terials including cellophane.....	740,897	15.6	(NA)	(NA)	(NA)	28932	Hair preparations.....	8,460	1.0	10	82,453	10.3
28240	Synthetic (chemical) rubber.....	66,790	1.4	22	661,177	10.1	28933	Dentifrices.....	1,504	0.2	23	114,689	1.3
28251	Acetate yarn.....	50,991	1.1	8	1,149,325	4.4	28934	Other cosmetics and toilet prepara- tions.....	7,395	0.9	24	147,076	5.0
28252	Rayon yarn, viscose and cuprammonium processes.....	185,060	3.9	12	1,201,224	15.4	28991	Household insecticides and re- pellents.....	717	0.1	5	61,782	1.2
28253	Noncellulosic synthetic fibers, other than glass fibers.....	448,306	9.4	21	1,949,641	23.0	28993	Chemical specialties.....	3,065	0.4	13	126,810	2.4
28260	Explosives.....	154,608	3.3	58	1,006,780	15.4	38410	Surgical and orthopedic appliances and supplies.....	4,857	0.6	63	71,787	6.8
28291	Ethyl alcohol.....	55,558	1.2	36	225,625	24.6		Products, n.e.c.....	77,255	9.1	(NA)	(NA)	(NA)
28292	Miscellaneous cyclic (coal-tar) chemical products.....	31,163	0.7	78	2,266,726	1.4		SOAP AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES					
28293	Miscellaneous acyclic chemicals and chemical products.....	861,797	18.1	172	2,768,753	31.1		All establishments (number)....207					
28294	Synthetic organic chemicals, not elsewhere classified.....	103,841	2.2	119	2,842,785	3.7		Total sales (\$1,000)....\$1,211,087					
28295	Pesticides and other organic agri- cultural chemicals (basic materials only).....	35,506	0.7	76	1,805,002	2.0		Sales reported by product line, total.....	1,188,250	100.0	204	xxx	xxx
28296	Other industrial organic chemicals, n.e.c.....	12,971	0.3	26	524,693	2.5	20920	Shortening and cooking oils.....	231,150	19.5	58	880,751	26.2
28332	Inorganic and organic medicinals (bulk type) antibiotics, alkaloids, bulk vitamins.....	30,426	0.6	43	1,464,484	2.1	28123	Sodium hydroxide caustic soda.....	1,899	0.2	8	19,650	9.7
28341	Pharmaceutical preparations for veterinary use.....	2,556	0.1	21	171,983	1.5	28192	Chlorine bleaching compounds.....	1,792	0.2	12	15,490	11.6

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-127

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954—SALES BY PRODUCT CLASS—UNITED STATES,
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines	
	SOAP AND RELATED PRODUCTS SALES BRANCHES, SALES OFFICES—Con.							OTHER CHEMICAL AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES—Con.					
28292	Miscellaneous cyclic (coal-tar) chemical products.....	866	0.1	5	13,344	6.5	28870	Fatty acids.....	6,611	0.5	14	96,913	6.8
28293	Miscellaneous acyclic chemicals, and chemical products.....	4,869	0.4	4	12,401	39.3	28910	Printing ink.....	53,809	4.2	71	58,082	92.6
28411	Soaps, packaged.....	219,193	18.4	100	1,059,665	20.7	28920	Essential oils.....	969	0.1	14	1,980	48.9
28412	Soaps, bulk.....	14,491	1.2	64	793,432	1.8	28931	Perfumes, toilet waters, and colognes.....	29,479	2.3	45	99,062	29.8
28413	Specialty soaps.....	7,758	0.7	68	836,635	0.9	28932	Hair preparations.....	56,454	4.4	63	265,197	21.3
28414	Glycerin.....	30,525	2.6	40	717,436	4.3	28933	Dentifrices.....	60,729	4.7	49	228,738	26.5
28421	Synthetic organic detergents, packaged.....	446,624	37.6	128	1,072,910	41.6	28934	Other cosmetics and toilet preparations.....	89,313	6.9	72	267,869	33.3
28422	Synthetic organic detergents, bulk..	22,336	1.9	98	812,570	2.7	28941	Glue and adhesive.....	45,683	3.5	10	65,630	69.6
28423	Specialty detergents.....	21,854	1.8	64	736,325	3.0	28951	Carbon black.....	23,151	1.8	14	29,857	77.5
28424	Polishing preparations and related products.....	55,293	4.7	31	66,973	82.6	28961	Elemental gases.....	77,643	6.0	80	270,855	28.7
28425	Alkaline detergents.....	35,188	3.0	60	72,166	48.8	28962	Acetylene.....	25,622	2.0	56	257,018	10.0
28430	Sulfonated oils and assistants.....	1,040	0.1	35	634,480	0.2	28963	Carbon dioxide.....	20,871	1.6	37	27,808	75.1
28932	Hair preparations.....	20,865	1.8	47	824,313	2.5	28964	Other compressed and liquefied gases	8,736	0.7	66	97,798	8.9
28933	Dentifrices.....	33,796	2.8	44	782,260	4.3	28970	Insecticides and fungicides.....	40,049	3.1	53	117,059	34.2
28934	Other cosmetics and toilet preparations.....	2,335	0.2	19	150,419	1.6	28980	Salt.....	74,857	5.8	46	74,857	100.0
28993	Chemical specialties.....	5,451	0.5	77	175,011	3.1	28991	Household insecticides and repellents.....	844	0.1	41	70,473	1.2
	Products, n.e.c.....	30,925	2.6	(NA)	(NA)	(NA)	28992	Weed killers (herbicidal preparations).....	3,818	0.3	28	75,325	5.1
	PAINTS AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES						28993	Chemical specialties.....	49,486	3.8	60	333,345	14.8
	All establishments (number)...646						29522	Asphalt and tar coatings, cements and pitches.....	2,018	0.2	8	56,445	3.6
	Total sales (\$1,000).....\$589,840						38410	Surgical and orthopedic appliances and supplies.....	849	0.1	18	10,530	8.1
	Sales reported by product line, total.....	581,010	100.0	613	xxx	xxx	39711	Molded plastics products.....	816	0.1	6	6,485	12.6
28223	Synthetic organic pigments, lakes, and toners.....	5,548	1.0	11	41,819	13.3	40915	Products, n.e.c.....	271,079	21.0	(NA)	(NA)	(NA)
28519	Paints, varnishes, lacquers, enamels, japans, dopes and thinners	432,571	74.5	589	523,345	82.7		Receipts from services rendered customers.....	9,423	0.7	51	291,740	3.2
28521	White, opaque pigments.....	44,503	7.7	77	169,247	26.3		TIRES AND INNER TUBES SALES BRANCHES, SALES OFFICES					
28522	Chrome colors.....	3,556	0.6	15	47,653	7.5		All establishments (number)...292					
28523	Other inorganic pigments.....	24,157	4.2	40	115,773	20.9		Total sales (\$1,000)...\$1,138,548					
28530	Whiting, putty, wood fillers and allied paint products.....	9,164	1.6	227	88,806	10.3		Sales reported by product line, total.....	1,138,548	100.0	292	xxx	xxx
28820	Linseed oil mill products.....	4,941	0.9	55	71,223	6.9	23850	Raincoats and other waterproof outer garments.....	4,204	0.4	19	200,441	2.1
	Products, n.e.c.....	56,570	9.7	(NA)	(NA)	(NA)	30110	Tires and inner tubes (new).....	759,711	66.7	292	1,138,548	66.7
	OTHER CHEMICAL AND ALLIED PRODUCTS SALES BRANCHES, SALES OFFICES						30991	Camelback and tire repair materials.	58,234	5.1	261	1,107,938	5.3
	All establishments (number)...559						30993	Mechanical rubber or plastic goods..	76,649	6.7	63	446,442	17.2
	Total sales (\$1,000)...\$1,333,244						30994	Druggist and medical sundries.....	5,352	0.5	19	227,107	2.4
	Sales reported by product line, total.....	1,290,483	100.0	504	xxx	xxx	30995	Other rubber products.....	10,626	0.9	59	298,942	3.6
20951	Flavoring extracts, emulsions.....	833	0.1	19	32,341	2.6	32922	Asbestos friction materials.....	1,279	0.1	48	256,917	0.5
20952	Beverage bases.....	893	0.1	6	8,073	11.1	37175	Parts and accessories for motor vehicles.....	22,430	2.0	117	457,037	4.9
28191	Synthetic ammonia, nitric acid and ammonium compounds.....	10,698	0.8	32	88,530	12.1		Products, n.e.c.....	200,063	17.6	(NA)	(NA)	(NA)
28195	Potassium and sodium compounds.....	2,225	0.2	32	93,839	2.4		RUBBER FOOTWEAR SALES BRANCHES, SALES OFFICES					
28197	Other inorganic chemicals, n.e.c.....	12,923	1.0	50	301,837	4.3		(Not analyzed by product)					
28239	Cellulose and other plastic materials including cellophane.....	8,288	0.6	(NA)	(NA)	(NA)		RECLAIMED RUBBER AND OTHER RUBBER INDUSTRIES SALES BRANCHES, SALES OFFICES					
28292	Miscellaneous cyclic (coal-tar) chemical products.....	5,555	0.4	15	61,493	9.0		All establishments (number)...199					
28293	Miscellaneous acyclic chemicals and chemical products.....	6,239	0.5	15	70,411	8.9		Total sales (\$1,000).....\$344,442					
28294	Synthetic organic chemicals, n.e.c..	1,435	0.1	10	25,374	5.7		Sales reported by product line, total.....	344,442	100.0	199	xxx	xxx
28295	Pesticides and other organic agricultural chemicals (basic materials only).....	1,725	0.1	4	8,397	20.5	30110	Tires and inner tubes (new).....	13,194	3.8	33	81,340	16.2
28344	Laxatives, cathartics, antacids, stomach and ulcer products for human use.....	4,945	0.4	14	38,655	12.8	30310	Reclaimed rubber.....	32,364	9.4	6	69,421	46.6
28346	All other pharmaceutical preparations for human use.....	7,321	0.6	15	77,055	9.5	30991	Camelback and tire repair materials.	7,099	2.1	38	83,196	8.5
28411	Soaps, packaged.....	3,741	0.3	7	42,844	8.7	30993	Mechanical rubber or plastic goods..	258,299	75.0	192	312,825	82.6
28412	Soaps, bulk.....	1,205	0.1	13	26,193	4.6	30995	Other rubber products.....	7,422	2.2	22	95,844	7.7
28413	Specialty soaps.....	11,583	0.9	50	252,361	4.6	37175	Parts and accessories for motor vehicles.....	1,037	0.3	18	9,410	11.0
28421	Synthetic organic detergents, packaged.....	6,320	0.5	6	88,375	7.2		Products, n.e.c.....	25,027	7.3	(NA)	(NA)	(NA)
28422	Synthetic organic detergents, bulk..	777	0.1	7	35,622	2.2		LEATHER AND LEATHER PRODUCTS SALES BRANCHES, AND SALES OFFICES					
28519	Paints, varnishes, lacquers, enamels, japans, dopes and thinners	2,190	0.2	19	35,003	6.3		(Not analyzed by product)					
28523	Other inorganic pigments.....	1,365	0.1	11	20,052	6.8		GLASS AND GLASS PRODUCTS, SALES BRANCHES, SALES OFFICES					
28620	Softwood distillation products.....	20,254	1.6	11	33,122	61.1		All establishments (number)...430					
28651	Natural dyeing materials.....	23,615	1.8	6	23,615	100.0		Total sales (\$1,000)...\$1,088,202					
28711	Mixed fertilizers, complete and incomplete.....	91,435	7.1	54	130,526	70.1		Sales reported by product line, total.....	1,088,202	100.0	430	xxx	xxx
28713	Superphosphate.....	13,208	1.0	60	137,323	9.6	32111	Sheet (window) glass.....	58,998	5.4	195	388,791	15.2
28820	Linseed oil mill products.....	52,629	4.1	11	54,829	96.0	32112	Plate glass.....	42,059	3.9	196	385,962	10.9
28830	Soybean oil mill products.....	27,256	2.1	6	93,494	29.2	32113	Other flat glass.....	44,238	4.1	198	390,960	11.3
28840	Vegetable oil mill products, other than specified above.....	19,516	1.5	9	92,017	21.2							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

Table 6C MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954-SALES BY PRODUCT CLASS-UNITED STATES,
BY KIND OF BUSINESS-Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	GLASS AND GLASS PRODUCTS, SALES BRANCHES, SALES OFFICES--Con.							BLAST FURNACE, STEEL WORKS, AND ROLLING MILL PRODUCTS SALES BRANCHES, SALES OFFICES (See Table 6D)					
32210	Glass containers.....	437,065	40.2	127	495,331	88.2		OTHER PRIMARY METAL INDUSTRY PRODUCTS SALES BRANCHES, SALES OFFICES					
32290	Pressed and blown glass and glassware.....	92,164	8.5	286	601,233	15.3		All establishments (number)....603					
32311	Laminated glass.....	140,726	12.9	205	408,280	34.5		Total sales (\$1,000)....\$3,355,191					
32312	Mirrors.....	6,884	0.6	187	367,510	1.9		Sales reported by product					
32313	Other glass products.....	62,799	5.8	241	513,499	12.2		line, total.....	3,248,310	100.0	582	xxx	xxx
34635	Metal commercial closures, including milk bottles.....	12,124	1.1	19	73,009	16.6							
	Products, n.e.c.....	191,145	17.6	(NA)	(NA)	(NA)	33124	Hot-rolled sheet and strip.....	4,855	0.1	50	221,344	2.2
	CEMENT, HYDRAULIC SALES BRANCHES, SALES OFFICES						33127	Hot-rolled bars and bar shapes.....	7,222	0.2	38	170,454	4.2
	All establishments (number)....110						33129	Other steel mill shapes and forms....	55,219	1.7	47	162,183	34.0
	Total sales (\$1,000)....\$450,056						33210	Gray-iron castings.....	162,838	5.0	68	241,053	67.6
	Sales reported by product						33230	Steel castings.....	23,515	0.7	19	58,984	39.9
	line, total.....	442,892	100.0	107	xxx	xxx	33312	Refined unalloyed copper.....	254,590	7.8	6	809,619	31.4
32410	Hydraulic cement.....	432,811	97.7	107	442,892	97.7	33322	Refined unalloyed lead.....	186,472	5.7	13	549,915	33.9
32740	Lime.....	2,347	0.5	4	27,144	8.6	33332	Refined unalloyed zinc smelter products.....	159,402	4.9	15	950,955	16.8
32813	Cut limestone and limestone products	631	0.1	5	19,657	3.2	33340	Refined unalloyed aluminum.....	20,447	0.6	50	860,209	2.4
	Products, n.e.c.....	7,103	1.6	(NA)	(NA)	(NA)	33392	Precious metals.....	113,696	3.5	9	795,955	14.3
	STRUCTURAL CLAY PRODUCTS SALES BRANCHES, SALES OFFICES						33393	Other nonferrous metals, smelted or refined.....	57,840	1.8	19	942,434	6.1
	All establishments (number)....106						33411	Aluminum alloys.....	162,093	5.0	129	1,102,930	14.7
	Total sales (\$1,000)....\$125,425						33412	Copper alloys.....	39,115	1.2	35	556,644	7.0
	Sales reported by product						33413	Lead alloys.....	80,454	2.5	29	602,982	13.3
	line, total.....	121,276	100.0	102	xxx	xxx	33414	Zinc alloys.....	20,104	0.6	21	214,728	9.4
32510	Clay brick and hollow tile.....	8,453	7.0	19	46,975	18.0	33415	Other alloys.....	4,218	0.1	12	133,526	3.2
32530	Clay floor and wall tile, except quarry tile.....	32,765	27.0	42	52,692	62.2	33510	Copper and copper-base alloy mill products.....	369,224	11.4	137	792,700	46.6
32540	Clay sewer pipe.....	15,398	12.7	17	37,293	41.3	33521	Aluminum plate, sheet and strip....	325,726	10.0	146	1,104,965	29.5
32551	Clay refractories.....	15,378	12.7	23	42,980	35.8	33522	All other aluminum mill products....	171,297	5.3	162	1,148,798	14.9
32590	Structural clay products, n.e.c.....	43,332	35.7	40	56,961	76.1	33592	All other rolled, drawn and extruded nonferrous metal mill products....	23,897	0.7	25	199,500	12.0
32970	Nonclay refractories.....	3,361	2.8	16	13,570	24.8	33610	Nonferrous castings, including die...	64,696	2.0	112	655,427	9.9
	Products, n.e.c.....	2,589	2.1	(NA)	(NA)	(NA)	33911	Drop, upset, and press steel forgings.....	38,311	1.2	23	78,084	49.1
	CONCRETE, AND PLASTER PRODUCTS SALES BRANCHES, SALES OFFICES						33912	Open die or smith forgings.....	6,839	0.2	6	20,791	32.9
	All establishments (number)....114						33921	Steel wire.....	15,537	0.5	23	98,119	15.8
	Total sales (\$1,000)....\$403,232						33922	Aluminum and aluminum base alloy wire.....	47,465	1.5	155	1,115,018	4.3
	Sales reported by product						33923	Copper wire and cable.....	158,827	4.9	111	477,758	33.2
	line, total.....	403,232	100.0	114	xxx	xxx	33930	Welded and heavy-riveted pipe.....	69,897	2.2	27	247,405	28.3
26132	Hardboard and insulating board.....	23,132	5.7	75	351,039	6.6	33991	Cold-rolled steel sheet and strip....	50,715	1.6	41	88,304	57.4
32712	Concrete pipe.....	4,432	1.1	9	5,328	83.2	33992	Cold-finished steel bars and bar shapes.....	32,544	1.0	35	61,608	52.8
32713	Other precast concrete products.....	10,323	2.6	16	27,640	37.3	33994	Nonferrous forgings.....	38,250	1.2	110	868,500	4.4
32720	Gypsum products.....	212,217	52.6	74	343,381	61.8	33995	Metal powders.....	11,383	0.4	78	681,311	1.7
32740	Lime.....	32,301	8.0	72	318,936	10.1	34312	Plumbing fixture fittings and trim (brass goods).....	5,857	0.2	60	325,727	1.8
32750	Mineral wool.....	30,201	7.5	79	349,981	8.6	34434	Gas cylinders, smoke stacks, and other steel plate boiler shop products.....	5,929	0.2	5	35,912	16.5
32924	Asbestos-cement shingles and claspboard.....	9,543	2.4	69	313,511	3.0	34638	Other stamped or pressed metal end products, including perforated.....	20,118	0.6	139	985,215	2.0
	Products, n.e.c.....	81,083	20.1	(NA)	(NA)	(NA)	34892	Noninsulated wire rope, cable and strand, except copper.....	29,794	0.9	58	498,822	6.0
	OTHER STONE, CLAY AND GLASS PRODUCTS SALES BRANCHES, SALES OFFICES						34941	Bolts, nuts, screws, washers, rivets, and other industrial fasteners.....	4,261	0.1	91	683,007	0.6
	All establishments (number)....182						34950	Screw-machine products.....	3,639	0.1	61	520,410	0.7
	Total sales (\$1,000)....\$539,734						34970	Metal foil and leaf.....	74,321	2.3	118	979,925	7.6
	Sales reported by product							Products, n.e.c.....	327,703	10.1	(NA)	(NA)	(NA)
	line, total.....	532,400	100.0	175	xxx	xxx		CUTLERY, HAND TOOLS, HARDWARE SALES BRANCHES, SALES OFFICES					
30993	Mechanical rubber or plastic goods..	11,773	2.2	17	77,025	15.3		(Not analyzed by product)					
32550	Clay refractories.....	24,276	4.6	24	86,812	28.0		HEATING AND PLUMBING EQUIPMENT SALES BRANCHES, SALES OFFICES					
32610	Vitreous and semivitreous plumbing fixtures.....	3,203	0.6	6	3,227	99.3		All establishments (number)....283					
32750	Mineral wool.....	12,859	2.4	16	191,869	6.7		Total sales (\$1,000)....\$409,731					
32911	Nonmetallic abrasives.....	71,945	13.5	42	78,452	91.7		Sales reported by product					
32921	Asbestos textiles.....	4,037	0.8	22	210,958	1.9		line, total.....	408,550	100.0	278	xxx	xxx
32922	Asbestos friction materials.....	21,373	4.0	21	213,739	10.0	33210	Gray-iron castings.....	5,706	1.4	76	80,183	7.1
32923	Asphalt floor tile.....	40,092	7.5	21	225,570	17.8	33930	Welded and heavy-riveted pipe.....	10,144	2.5	77	83,322	12.2
32924	Asbestos-cement shingles and claspboard.....	41,130	7.7	27	237,870	17.3	34311	Metal plumbing fixtures.....	99,800	24.4	150	302,440	33.0
32925	Asbestos-cement flat and corrugated sheets and wallboard.....	12,487	2.3	22	212,838	5.9	34312	Plumbing fixture fittings and trim (brass goods).....	46,769	11.4	135	287,775	16.3
32926	Other asbestos-cement products.....	48,559	9.1	21	209,691	23.2	34320	Oil burners.....	8,019	2.0	139	263,358	3.0
32931	Asbestos insulations.....	25,359	4.8	22	214,406	11.8	34391	Warm-air furnaces.....	16,205	4.0	132	124,071	13.1
32932	Gaskets, all types.....	4,877	0.9	15	193,781	2.5	34392	Cast iron heating boilers, radiators, and convectors.....	68,174	16.7	184	337,869	20.2
32933	Packing (except leather, rubber, and metal).....	6,982	1.3	28	234,364	3.0	34393	Steel and nonferrous convectors.....	6,056	1.5	67	195,692	3.1
32952	Minerals and earths, ground or otherwise treated.....	27,439	5.2	54	275,174	10.0	34394	Water heaters, except electric.....	11,613	2.8	146	248,427	4.7
32970	Nonclay refractories.....	63,360	11.9	53	283,368	(NA)	34396	Domestic cooking stoves, ranges and appliances except electric.....	11,743	2.9	18	16,725	70.2
	Products, n.e.c.....	94,333	17.7	(NA)	(NA)	(NA)	34398	Steel heating boilers.....	8,300	2.0	59	47,144	17.6
40915	Receipts from services rendered customers.....	18,316	3.4	18	155,690	11.8							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-129

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954-SALES BY PRODUCT CLASS-UNITED STATES, BY KIND OF BUSINESS-Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	
	HEATING AND PLUMBING EQUIPMENT SALES BRANCHES, SALES OFFICES-Con.							OTHER FABRICATED METAL PRODUCTS SALES BRANCHES, SALES OFFICES-Con.					
34399	Other heating equipment and parts for warm-air furnaces, cast iron boilers and parts for other heating and cooking apparatus.....	19,047	4.7	121	225,863	8.4	34912	Steel shipping barrels and drums....	34,157	2.6	10	51,211	66.7
36212	Household water heaters.....	6,103	1.5	12	28,053	21.8	34941	Bolts, nuts, screws, washers, rivets, and other industrial fasteners.....	38,715	3.0	60	66,765	58.0
	Products, n.e.c.....	90,871	22.2	(NA)	(NA)	(NA)	34942	Special products, other than standard type fasteners.....	29,167	2.2	33	62,843	46.4
	STRUCTURAL METAL PRODUCTS SALES BRANCHES, SALES OFFICES						34950	Screw-machine products.....	2,545	0.2	20	27,360	9.3
	All establishments (number)...261						34970	Metal foil and leaf.....	15,113	1.2	17	41,072	36.8
	Total sales (\$1,000).....\$874,144						40915	Products, n.e.c.....	176,889	13.5	(NA)	(NA)	(NA)
	Sales reported by product line, total.....	874,144	100.0	261	xxx	xxx		Receipts from services rendered customers.....	827	0.1	14	61,358	1.3
33124	Hot-rolled sheet and strip.....	11,646	1.3	29	91,541	12.7		TRACTORS AND FARM MACHINERY SALES BRANCHES, SALES OFFICES					
33991	Cold-rolled steel sheet and strip..	1,745	0.2	9	26,244	6.6		All establishments (number)...299					
34411	Fabricated structural iron and steel.....	253,521	29.0	74	340,101	74.5		Total sales (\$1,000)....\$1,292,917					
34413	Prefabricated and portable metal buildings and parts.....	20,997	2.4	41	93,017	22.6		Sales reported by product line, total.....	1,292,917	100.0	299	xxx	xxx
34414	Miscellaneous metal building materials (metal plaster bases, fabricated bar joists, and concrete reinforcing bars).....	74,528	8.5	125	231,466	32.2	35194	Parts and accessories for internal combustion engines.....	1,775	0.1	18	39,493	4.5
34421	Metal doors and frames.....	22,719	2.6	93	149,958	15.2	35211	Wheel tractors.....	374,727	29.0	218	1,110,552	33.7
34423	Metal window sash and frames.....	56,459	6.4	104	149,471	37.8	35214	Track-laying tractors.....	22,846	1.8	98	726,461	3.1
34424	Metal storm sash and combination screen and storm sash and doors....	2,456	0.3	67	107,708	2.3	35215	Parts and attachments for wheel tractors.....	65,947	5.1	181	943,358	7.0
34431	Metal tanks.....	72,949	8.3	52	239,295	30.5	35218	Parts and attachments for track-laying tractors.....	10,192	0.8	89	683,823	1.5
34432	Fabricated steel plate.....	5,919	0.7	18	74,601	7.9	35221	Plows and listers, including parts and attachments.....	37,258	2.9	167	867,411	4.3
34433	Power boilers, parts, and attachments.....	237,651	27.2	43	268,541	83.5	35222	Harrows, rollers, pulverizers, and stalk cutters.....	42,321	3.3	196	988,927	4.3
34440	Sheet-metal products.....	81,397	9.3	96	194,349	41.9	35223	Planting, seeding, and fertilizing machinery.....	70,065	5.4	207	1,035,877	6.8
34810	Nails, spikes, brads, and tacks.....	1,542	0.2	25	78,088	2.0	35224	Sprayers and dusters.....	6,139	0.5	21	80,564	7.6
34894	Wire cloth and woven wire products..	3,189	0.4	57	84,556	3.8	35225	Harvesting machinery.....	200,548	15.5	218	1,040,551	19.3
34895	Other wire products.....	4,997	0.6	66	93,110	5.4	35226	Haying machinery.....	130,844	10.1	212	1,036,563	12.6
40915	Products, n.e.c.....	9,076	1.0	(NA)	(NA)	(NA)	35228	Farm, dairy machines, and equipment.....	3,996	0.3	69	352,543	1.1
	Receipts from services rendered customers.....	13,353	1.5	52	230,987	5.8	35229	All other farm machines and equipment.....	110,140	8.5	233	1,008,877	10.9
	FABRICATED WIRE PRODUCTS SALES BRANCHES, SALES OFFICES						35852	Home and farm freezers.....	23,482	1.8	77	392,770	6.0
	All establishments (number)...126						358571	Room air conditioners under 2 hp....	8,354	0.6	74	386,518	2.2
	Total sales (\$1,000)....\$108,662							Products, n.e.c.....	169,780	13.1	(NA)	(NA)	(NA)
	Sales reported by product line, total.....	108,662	100.0	126	xxx	xxx	40915	Receipts from services rendered customers.....	14,503	1.1	69	351,430	4.1
33122	Semifinished steel shapes and forms	2,674	2.5	6	25,928	10.3		CONSTRUCTION AND MINING MACHINERY SALES BRANCHES, SALES OFFICES					
33510	Copper and copper-base alloy mill products.....	824	0.8	7	30,952	2.7		All establishments (number)...249					
33921	Steel wire.....	8,056	7.4	23	46,211	17.4		Total sales (\$1,000)....\$332,596					
33923	Copper wire and cable.....	684	0.6	6	9,754	7.0		Sales reported by product line, total.....	329,748	100.0	245	xxx	xxx
34810	Nails, spikes, brads, and tacks.....	2,687	2.5	10	37,801	7.1	35311	Cranes.....	35,043	10.6	13	48,092	72.9
34892	Noninsulated wire rope, cable, and strand, except copper.....	25,210	23.2	82	53,087	40.5	35312	Power cranes, draglines, and shovels, including front-end attachments and parts.....	19,919	6.0	17	24,500	81.3
34893	Fencing and fence gates.....	42,746	39.3	53	84,994	50.3	35314	Specialized mining machinery and equipment.....	30,356	9.2	17	47,309	64.2
34894	Wire cloth and woven wire products..	12,229	11.2	34	88,773	13.8	35318	Other construction, mining, and similar machinery and parts and attachments.....	25,398	7.7	35	97,125	26.1
34895	Other wire products.....	7,034	6.5	34	95,562	7.4	35321	Oil and gas-field drilling equipment	139,329	42.3	60	145,238	95.9
	Products, n.e.c., and receipts from services rendered customers.....	6,518	6.0	(NA)	(NA)	(NA)	35322	Other oil and gas field machinery and tools, including water-well drilling equipment and portable drilling rigs.....	37,254	11.3	132	93,859	39.7
	OTHER FABRICATED METAL PRODUCTS SALES BRANCHES, SALES OFFICES						40906	Rental receipts from customers.....	4,428	1.3	61	23,270	19.0
	All establishments (number)...263						40915	Products, n.e.c.....	36,806	11.2	(NA)	(NA)	(NA)
	Total sales (\$1,000)....\$1,333,405							Receipts from services rendered customers.....	1,215	0.4	27	48,743	2.5
	Sales reported by product line, total.....	1,310,737	100.0	241	xxx	xxx		METALWORKING MACHINERY SALES BRANCHES, SALES OFFICES					
34111	Metal cans.....	916,632	69.9	59	987,775	92.8		All establishments (number)...294					
34113	Other tinware.....	5,178	0.4	8	103,620	5.0		Total sales (\$1,000)....\$409,715					
34632	Stamped and spun hospital utensils, and cooking and kitchen household utensils.....	20,388	1.6	16	31,857	64.0		Sales reported by product line, total.....	409,715	100.0	294	xxx	xxx
34635	Metal commercial closures, including milk bottles.....	5,025	0.4	12	21,574	23.3	35318	Other construction, mining, and similar machinery and parts and attachments.....	3,828	0.9	48	45,301	8.5
34636	Crowns.....	29,710	2.3	20	34,105	87.1	35411	Boring machines.....	23,303	5.7	28	80,913	28.8
34637	Stampings-automotive.....	2,531	0.2	4	16,034	15.8	35412	Drilling machines.....	3,884	0.9	29	131,100	3.0
34638	Other stamped or pressed metal end products, including perforated....	11,951	0.9	22	27,870	42.9	35414	Grinding and polishing machines.....	32,592	8.0	61	174,241	18.7
34711	Complete incandescent lighting fixtures.....	2,387	0.2	8	15,057	15.9	35415	Lathes.....	24,067	5.9	48	161,199	14.9
34716	All other specialized incandescent lighting equipment and parts for incandescent lighting equipment....	2,968	0.2	7	14,798	20.1	35416	Milling machines.....	59,263	14.5	31	134,743	44.0
34717	Fluorescent lighting equipment and parts.....	6,820	0.5	8	15,422	44.2	35417	Other machine tools and parts.....	39,788	9.7	70	195,112	20.4
34911	Steel shipping packages, kegs, and pails.....	9,734	0.7	16	83,250	11.7							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES 1954-SALES BY PRODUCT CLASS-UNITED STATES, BY KIND OF BUSINESS-Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
	METALWORKING MACHINERY SALES BRANCHES, SALES OFFICES--Con.							GENERAL INDUSTRIAL MACHINERY SALES BRANCHES, SALES OFFICES--Con.					
35419	Rebuilt machine tools.....	678	0.2	23	123,405	0.5	35634	Parts, attachments, and accessories for conveyors and conveying systems	24,120	2.5	78	127,611	18.9
35422	Metalworking presses, including forging presses.....	34,554	8.4	13	45,874	75.3	35640	Industrial fans and blowers.....	36,687	3.8	124	69,740	52.6
35426	Power-driven hand tools.....	62,269	15.2	115	83,016	75.0	35650	Industrial trucks, tractors, trailers and stackers.....	31,260	3.2	27	35,067	89.1
35427	Acetylene welding and cutting apparatus.....	3,275	0.8	12	3,467	94.5	35661	Plain bearings.....	52,328	5.4	90	71,524	73.2
35440	Special dies and tools, die sets, jigs, and fixtures.....	7,516	1.8	22	34,033	22.1	35662	Speed changers, gears and industrial high speed drives.....	26,455	2.7	82	177,453	14.9
35451	Small cutting tools for machine tools and metal-working machinery..	36,282	8.9	66	78,529	46.2	35663	Other mechanical power-transmission equipment.....	57,467	6.0	158	250,575	22.9
35452	Precision measuring tools.....	6,466	1.6	21	33,798	19.1	35672	Fuel-fired industrial furnaces and ovens.....	25,970	2.7	13	27,810	93.4
35453	Other attachments and accessories for machine tools and metalworking machinery.....	5,995	1.5	52	63,523	9.4	35673	Parts and attachments for industrial furnaces and ovens.....	1,435	0.1	11	22,207	65
35616	Parts and attachments for pumps, compressors and pumping equipment..	2,437	0.6	28	33,510	7.3	35691	Heat exchangers and steam condensers	22,955	2.4	70	219,147	10.5
35891	Automotive maintenance equipment....	225	0.1	17	9,061	2.5	35692	Filters and strainers for internal combustion engines and for industrial uses.....	1,477	0.2	5	1,695	87.1
40915	Products, n.e.c.....	62,925	15.4	(NA)	(NA)	(NA)	35693	General industrial machinery, n.e.c.	49,613	5.1	147	239,394	20.7
	Receipts from services rendered customers.....	368	0.1	22	31,624	1.2	35760	Scales and balances.....	5,306	0.5	11	41,477	12.8
							358572	Self-contained air conditioners 2 hp and over.....	2,300	0.2	21	75,217	3.1
	SPECIAL-INDUSTRY MACHINERY (EXCEPT METALWORKING) SALES BRANCHES, SALES OFFICES						358579	Other refrigeration machinery and air-conditioning equipment	8,256	0.9	105	123,255	6.7
	All establishments (number)....360						35911	Valves and fittings for piping systems.....	3,201	0.3	13	31,317	10.2
	Total sales (\$1,000)....\$319,918						35912	Plumbing and heating valves and specialties.....	1,262	0.1	7	18,308	6.9
	Sales reported by product line, total.....	262,733	100.0	304	xxx	xxx	35931	Ball bearings.....	1,378	0.1	102	91,928	1.5
35511	Dairy and milk products plant machinery and equipment.....	25,472	9.7	23	28,541	89.2	35932	Roller bearings.....	4,513	0.5	110	99,652	4.5
35512	Bakery machinery and equipment.....	2,184	0.8	4	2,184	100.0	35933	Mounted bearings.....	10,657	1.1	59	111,757	9.5
35515	Commercial food products machinery, n.e.c., including parts and attachments.....	6,302	2.4	28	12,599	50.0	36142	Integral horsepower motors and generators.....	17,222	1.8	96	96,803	17.8
35521	Textile machinery.....	12,553	4.8	9	19,213	65.3	36146	Parts and supplies for motors, generators and motor-generator sets...	736	0.1	14	47,237	1.6
35522	Parts and attachments for textile machinery.....	18,428	7.0	7	29,624	62.2	36161	Switchgear and switchboard apparatus.....	1,879	0.2	16	34,304	5.5
35531	Woodworking machinery.....	12,785	4.9	31	29,109	43.9	36162	Industrial electrical control equipment.....	1,665	0.2	53	56,242	3.0
35550	Printing-trades machinery and equipment.....	62,417	23.8	107	63,439	98.4	36193	Other electrical equipment for industrial use.....	1,107	0.1	52	16,547	6.7
35591	Chemical manufacturing industries machinery and equipment.....	8,112	3.1	12	14,028	57.8	36693	Other signal and alarm systems, electric.....	1,139	0.1	10	17,250	6.6
35597	Other special-industry machinery and equipment.....	40,462	15.4	96	77,136	52.5	40906	Rental receipts from customers.....	4,206	0.4	7	12,967	32.4
35760	Scales and balances.....	276	0.1	5	1,667	16.6	40915	Products, n.e.c.....	63,545	6.6	(NA)	(NA)	(NA)
40906	Rental receipts from customers.....	360	0.1	26	19,131	1.9		Receipts from services rendered customers.....	7,653	0.8	72	122,863	6.2
40915	Products, n.e.c.....	71,879	27.4	(NA)	(NA)	(NA)							
	Receipts from services rendered customers.....	1,503	0.6	48	45,698	3.3							
								OFFICE AND STORE MACHINES AND DEVICES SALES BRANCHES, SALES OFFICES					
								All establishments (number)....2,059					
								Total sales (\$1,000)....\$1,077,765					
								Sales reported by product line, total.....	1,070,903	100.0	2,052	xxx	xxx
35111	Steam and hydraulic turbines, steam engines.....	5,225	0.5	23	81,722	6.4	35710	Computing machines and cash registers.....	591,206	55.2	1,360	881,347	67.1
35112	Steam and hydraulic turbine generator-set units.....	2,712	0.3	16	67,568	4.0	35720	Typewriters.....	147,660	13.8	637	622,402	23.7
35192	Diesel engines.....	7,076	0.7	24	95,605	7.4	35751	Automatic merchandising machines....	597	0.1	18	4,067	14.7
35194	Parts and accessories for internal combustion engines.....	2,476	0.3	11	38,842	6.4	35752	Coin-operated amusement machines and mechanisms.....	984	0.1	4	1,318	74.7
35311	Cranes.....	4,092	0.4	13	30,110	13.6	35760	Scales and balances.....	20,269	1.9	285	57,983	35.0
35313	Mixers, pavers, and related equipment.....	1,858	0.2	22	78,182	2.4	35790	Office and store machines, n.e.c....	97,704	9.1	767	546,803	17.9
35314	Specialized mining machinery and equipment.....	3,533	0.4	25	25,836	13.7	40906	Rental receipts from customers.....	30,745	2.9	767	351,804	8.7
35318	Other construction, mining, and similar machinery and parts and attachments.....	11,057	1.1	58	196,633	5.6		Products, n.e.c.....	82,922	7.7	(NA)	(NA)	(NA)
35426	Power-driven hand tools.....	19,671	2.0	34	115,320	17.1	40915	Receipts from services rendered customers.....	98,816	9.2	1,541	595,435	16.6
35597	Other special-industry machinery and equipment.....	1,310	0.1	13	14,412	9.1							
35611	Industrial pumps.....	88,405	9.2	119	291,079	30.4		SERVICE-INDUSTRY AND HOUSEHOLD MACHINES SALES BRANCHES, SALES OFFICES					
35612	Domestic water systems and pumps...	15,395	1.6	26	53,757	28.6		All establishments (number)....492					
35613	Air and gas compressors.....	69,003	7.1	58	199,151	34.6		Total sales (\$1,000)....\$761,338					
35614	Industrial spraying equipment.....	7,957	0.8	11	11,525	69.0		Sales reported by product line, total.....	757,682	100.0	482	xxx	xxx
35615	Pumps and compressors, n.e.c.....	22,219	2.3	33	27,919	79.6	35811	Household mechanical washing machines.....	64,304	8.5	50	449,839	14.3
35616	Parts and attachments for pumps, compressors and pumping equipment..	3,593	0.4	31	46,597	7.7	35812	Other household laundry equipment...	20,109	2.7	51	438,585	4.6
35620	Elevators and moving stairways.....	155,593	16.1	329	159,630	97.5	35813	Parts, accessories, and attachments for household laundry equipment....	982	0.1	18	343,318	0.3
35631	Overhead traveling cranes and monorail systems.....	20,967	2.2	24	36,419	57.6	35820	Commercial laundry, dry-cleaning, and pressing machinery.....	35,904	4.7	34	40,003	89.8
35633	Conveyors and conveying equipment...	57,229	6.0	100	126,108	45.4	35832	Industrial sewing machines.....	16,296	2.2	62	34,944	46.6
							35833	Parts and attachments for sewing machines.....	14,800	2.0	55	33,253	44.5

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-131

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954--SALES BY PRODUCT CLASS--UNITED STATES, BY KIND OF BUSINESS--Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as per cent of Col.4
		Amount	Per cent distribution ¹	Number	Total sales, all commodity lines				Amount	Per cent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	SERVICE-INDUSTRY AND HOUSEHOLD MACHINES SALES BRANCHES, SALES OFFICES--Con.							ELECTRICAL INDUSTRIAL APPARATUS SALES BRANCHES, SALES OFFICES--Con.					
								Total sales (\$1,000)...\$2,517,670					
35841	Household vacuum cleaners.....	42,923	5.7	216	273,878	15.7		Supplies reported by product line, total.....	2,357,260	100.0	869	xxx	xxx
358512	Household refrigerators, electric....	199,521	26.3	39	513,763	38.8	32640	Porcelain and steatite electrical supplies.....	1,948	0.1	41	259,279	0.8
35852	Home and farm freezers.....	28,722	3.8	41	523,240	5.5	35111	Steam and hydraulic turbines, steam engines.....	65,076	2.8	114	1,374,047	4.7
35853	Unitary commercial refrigeration equipment.....	28,911	3.8	26	106,471	27.2	35112	Steam and hydraulic turbine generator-set units.....	177,528	7.5	140	1,120,170	15.8
35854	Compressors and compressor units....	2,019	0.3	39	170,374	1.2	35192	Diesel engines.....	1,923	0.1	6	40,940	4.7
35855	Condensing units.....	1,771	0.2	51	220,522	0.8	35193	Gas engines.....	2,085	0.1	5	139,735	1.5
358571	Room air conditioners under 2 hp....	44,538	5.9	43	525,113	8.5	35194	Parts and accessories for internal combustion engines.....	1,797	0.1	24	499,674	0.4
358572	Self-contained air conditioners 2 hp and over.....	23,719	3.1	29	139,364	17.0	35640	Industrial fans and blowers.....	5,193	0.2	21	343,392	1.5
358579	Other refrigeration machinery and air-conditioning equipment.....	29,928	3.9	47	195,439	15.3	35671	Electric industrial furnaces and ovens.....	5,984	0.3	62	903,812	0.7
35860	Measuring and dispensing pumps.....	6,586	0.9	23	7,173	91.8	35691	Heat exchangers and steam condensers	5,158	0.2	15	252,112	2.0
35891	Automotive maintenance equipment....	16,832	2.2	23	17,396	96.8	358571	Room air conditioners under 2 hp....	1,539	0.1	5	117,309	1.3
35892	Other service-industry and household machines.....	18,225	2.4	44	367,386	5.0	358579	Other refrigeration machinery and air-conditioning equipment.....	2,485	0.1	29	53,293	4.7
36211	Electric fans.....	13,450	1.8	7	233,034	5.8	36111	Current-carrying wiring devices....	101,851	4.3	192	548,119	18.6
36212	Household water heaters.....	8,913	1.2	37	423,527	2.1	36112	Non-current-carrying wiring devices and supplies.....	43,583	1.8	68	77,492	56.2
36213	Small household electric appliances and soldering irons.....	20,763	2.7	7	233,034	8.9	36113	Pole line and transmission hardware.	13,890	0.6	54	182,395	7.6
36214	Household ranges.....	60,303	8.0	37	481,589	12.5	36120	Carbon and graphite products.....	10,577	0.4	121	876,412	1.2
36216	Parts and accessories for electric appliances.....	3,927	0.5	30	258,414	1.5	36131	Integrating instruments, electrical.	30,833	1.3	155	1,306,322	2.4
36613	Television receivers (including combinations).....	6,493	0.9	15	53,143	12.2	36133	Other electrical measuring instruments.....	32,364	1.4	178	1,505,507	2.1
40906	Rental receipts from customers.....	845	0.1	15	2,116	39.9	36141	Fractional horsepower motors.....	150,710	6.4	282	1,685,958	8.9
40915	Products, n.e.c.....	43,560	5.7	(NA)	(NA)	(NA)	36142	Integral horsepower motors and generators.....	206,773	8.8	314	1,624,803	12.7
	Receipts from services rendered customers.....	3,338	0.4	154	68,950	4.8	36143	Prime mover generator sets.....	9,146	0.4	7	207,797	4.4
	OTHER MACHINERY (EXCEPT ELECTRICAL) SALES BRANCHES, SALES OFFICES						36144	Motor-generator sets and other rotating equipment.....	76,648	3.3	220	1,491,211	5.1
	All establishments (number)...477						36145	Motors, generators, and control apparatus (and parts) for land transportation equipment.....	80,754	3.4	162	1,413,561	5.7
	Total sales (\$1,000)....\$736,969						36146	Parts and supplies for motors, generators, and motor-generator sets.....	30,953	1.3	231	1,562,828	2.0
	Sales reported by product line, total.....	680,374	100.0	451	xxx	xxx	36151	Specialty transformers.....	41,140	1.7	191	1,359,502	3.0
35111	Steam and hydraulic turbines, steam engines.....	15,632	2.3	24	104,250	15.0	36152	Power and distribution transformers.	229,376	9.7	219	1,634,894	14.0
35112	Steam and hydraulic turbine generator-set units.....	49,092	7.2	21	91,425	53.7	36153	Transformer parts and supplies.....	23,380	1.0	158	1,522,151	1.5
35191	Gasoline engines (except outboard, aircraft, automobile, truck and bus)	2,453	0.4	25	20,780	11.8	36161	Switchgear and switchboard apparatus	311,380	13.2	385	1,801,407	17.3
35192	Diesel engines.....	5,933	0.9	44	36,118	17.4	36162	Industrial electrical control equipment.....	193,775	8.2	406	1,855,500	10.4
35193	Gas engines.....	2,267	0.3	6	27,344	8.3	36163	Fuses and fuse equipment, under 2,300 volts.....	3,624	0.2	59	202,168	1.8
35194	Parts and accessories for internal combustion engines.....	49,299	7.2	79	92,053	53.6	36171	Arc welding machines, components, and accessories.....	24,341	1.0	66	661,473	3.7
35318	Other construction, mining, and similar machinery and parts and attachments.....	3,112	0.5	17	18,350	17.0	36172	Arc welding electrodes, metal.....	26,133	1.1	59	539,373	4.8
35611	Industrial pumps.....	2,443	0.4	22	27,840	8.8	36173	Resistance welders, parts, components, accessories and electrodes.....	6,291	0.3	18	262,084	2.4
35612	Domestic water systems and pumps....	3,104	0.5	9	19,824	15.7	36191	High frequency induction and dielectric heating apparatus.....	2,365	0.1	32	847,551	0.3
35616	Parts and attachments for pumps, compressors, and pumping equipment.	915	0.1	16	35,581	2.6	36192	Capacitors for industrial use.....	28,167	1.2	192	1,330,784	2.1
35650	Industrial trucks, tractors, trailers, and stackers.....	1,091	0.2	6	7,063	15.4	36193	Other electrical equipment for industrial use.....	99,088	4.2	256	1,733,037	5.7
35691	Heat exchangers and steam condensers	2,074	0.3	20	20,938	9.9	36211	Electric fans.....	3,276	0.1	8	104,621	3.1
35911	Valves and fittings for piping systems.....	188,495	27.7	259	401,798	46.9	36213	Small household electric appliances and soldering irons.....	5,956	0.3	39	348,645	1.7
35912	Plumbing and heating valves and specialties.....	44,365	6.5	154	243,359	18.2	36216	Parts and accessories for electric appliances.....	3,542	0.2	79	840,164	0.4
35913	Other valves and fittings.....	101,906	15.0	168	234,353	43.5	36312	Other insulated wire and cable.....	14,207	0.6	64	326,356	4.4
35920	Fabricated pipe and fittings.....	34,713	5.1	146	226,001	15.4	36614	Commercial radio, television, communications.....	7,912	0.3	17	361,262	2.2
35931	Ball bearings.....	41,642	6.1	46	69,187	60.2	36615	Electronic type components for communications.....	4,987	0.2	54	568,960	0.9
35932	Roller bearings.....	29,625	4.4	36	51,122	57.9	36991	Lamp components.....	13,928	0.6	137	1,020,346	1.4
35933	Mounted bearings.....	11,403	1.7	47	65,035	17.5	36993	Appliance wire and cord sets.....	2,375	0.1	39	29,912	7.9
36141	Fractional horsepower motors.....	391	0.1	9	55,676	0.7	36994	Electrical products, n.e.c.....	7,641	0.3	39	279,815	2.7
36142	Integral horsepower motors and generators.....	8,098	1.2	24	101,689	8.0	37221	Aircraft engines.....	24,048	1.0	16	388,513	6.2
36144	Motor-generator sets and other rotating equipment.....	1,256	0.2	22	86,605	1.5	40915	Products, n.e.c.....	187,441	8.0	(NA)	(NA)	(NA)
36146	Parts and supplies for motors, generators and motor-generator sets...	834	0.1	23	91,762	0.9		Receipts from services rendered customers.....	34,089	1.4	169	1,450,512	2.4
36161	Switchgear and switchboard apparatus	4,566	0.7	8	72,413	6.3							
36162	Industrial electrical control equipment.....	2,168	0.3	9	75,706	2.9							
37175	Parts and accessories for motor vehicles.....	2,401	0.4	23	23,298	10.3							
40915	Products, n.e.c.....	66,337	9.8	(NA)	(NA)	(NA)		ELECTRICAL APPLIANCES SALES BRANCHES, SALES OFFICES					
	Receipts from services rendered customers.....	4,759	0.7	63	127,050	3.7		(Not analyzed by product)					
								COMMUNICATION EQUIPMENT SALES BRANCHES, SALES OFFICES					
								All establishments (number)...292					

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES: 1954-SALES BY PRODUCT CLASS-UNITED STATES.
BY KIND OF BUSINESS-Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	COMMUNICATION EQUIPMENT SALES BRANCHES, SALES OFFICES--Con.							SCIENTIFIC AND CONTROLLING INSTRUMENTS SALES BRANCHES, SALES OFFICES--Con.					
	Total sales (\$1,000)...\$1,739,390												
	Sales reported by product												
	line, total.....	1,698,935	100.0	277	xxx	xxx	38112	Surveying and drafting instruments..	1,019	0.2	12	20,505	5.0
							38113	Laboratory and scientific					
36512	Household refrigerators, electric...	9,766	0.6	14	58,199	16.8	38211	instruments.....	7,812	1.8	48	45,204	17.3
36571	Room air conditioners under 2 hp....	2,416	0.1	15	60,029	4.0	38212	Aircraft and nautical instruments...	4,512	1.1	8	35,140	12.8
36311	Communications wire and cable.....	144,859	8.5	56	1,090,195	13.3		Integrating meters, nonelectrical					
36612	Household radio receivers, and							type.....	55,419	13.1	40	75,966	73.0
	phonographs.....	29,431	1.7	96	195,291	15.1	38213	Industrial process instruments.....	113,554	26.9	177	271,386	41.8
36613	Television receivers (including						38214	Motor vehicle instruments.....	7,173	1.7	5	35,747	20.1
	combinations).....	128,332	7.6	52	170,792	75.1	38215	Automatic temperature controls.....	170,048	40.2	151	223,819	76.0
36614	Commercial radio, television						38216	Other mechanical measuring					
	communications.....	99,593	5.9	40	127,812	78.0		instruments.....	4,391	1.0	26	19,505	22.5
36615	Electronic type components for						40915	Products, n.e.c.....	39,781	9.4	(NA)	(NA)	(NA)
	communications.....	12,107	0.7	27	36,367	33.3		Receipts from services rendered					
36616	Recorders, amplifiers, audio equip-							customers.....	4,651	1.1	66	61,156	7.6
	ment, etc.....	11,093	0.7	11	48,595	22.8							
36617	Radio and television equipment and							PHOTOGRAPHIC AND OPTICAL GOODS, WATCHES AND CLOCKS SALES BRANCHES, SALES OFFICES					
	electronic detection apparatus....	7,121	0.4	16	43,536	16.4		All establishments (number)...208					
36621	Cathode ray tubes (television							Total sales (\$1,000).....\$400,957					
	picture type).....	38,773	2.3	28	182,620	21.2		Sales reported by product					
36623	Radio receiving-type tubes.....	114,716	6.8	23	186,950	61.4		line, total.....	399,812	100.0	178	xxx	xxx
36624	Transmitting and industrial type												
	tubes.....	45,110	2.7	21	113,106	39.9	38112	Surveying and drafting instruments..	6,133	1.5	29	28,089	21.8
36631	Phonograph records.....	43,015	2.5	53	50,740	84.8	38310	Optical instruments and precision					
36640	Telephone and telegraph equipment...	591,719	34.8	51	1,084,528	54.6		lenses.....	727	0.2	9	244,927	0.3
36691	Intercommunication equipment.....	3,015	0.2	38	66,031	4.6	38611	Still picture equipment.....	33,760	8.4	11	251,874	13.4
36693	Other signal and alarm systems,						38612	Photocopying, microfilming, blue-					
	electric.....	5,719	0.3	18	67,005	8.5		printing, vandyke and whiteprinting					
	Products, n.e.c.....	275,037	16.2	(NA)	(NA)	(NA)		equipment.....	12,947	3.2	79	309,792	4.2
40915	Receipts from services rendered						38613	8 mm and 16 mm motion picture equip-					
	customers.....	137,113	8.1	66	1,224,829	11.2		ment.....	13,784	3.4	9	251,060	5.5
							38615	Photographic sensitized film and					
	OTHER ELECTRICAL MACHINERY SALES							plate.....	222,147	55.6	106	386,937	57.4
	BRANCHES, SALES OFFICES						38616	Sensitized photographic paper and					
	All establishments (number)...237							cloth.....	39,694	9.9	43	277,214	14.3
	Total sales (\$1,000).....\$634,949						38617	Sensitized paper and cloth other					
	Sales reported by product							than silver halide type.....	13,752	3.4	36	40,453	34.0
	line, total.....	634,949	100.0	237	xxx	xxx	38618	Prepared photographic chemicals....	9,722	2.4	35	262,825	3.7
36111	Current-carrying wiring devices....	9,853	1.6	19	52,673	18.7	38711	Clocks.....	11,668	2.9	34	14,163	82.4
36112	Non-current-carrying wiring devices						39540	Artists' materials.....	996	0.2	22	22,745	4.4
	and supplies.....	8,376	1.3	23	64,673	13.0		Products, n.e.c.....	17,444	4.4	(NA)	(NA)	(NA)
36311	Communications wire and cable.....	38,317	6.0	37	149,954	25.6	40915	Receipts from services rendered					
36312	Other insulated wire and cable.....	155,688	24.5	76	259,909	59.9		customers.....	17,038	4.3	112	338,530	5.0
36510	Electric lamps (bulbs).....	230,350	36.3	44	245,978	93.6							
36911	Storage batteries, SLI type.....	23,479	3.7	30	36,000	65.2		MEDICAL INSTRUMENTS AND SUPPLIES					
36912	Other storage batteries.....	25,887	4.1	27	42,905	60.3		SALES BRANCHES, SALES OFFICES					
36931	X-ray equipment and X-ray tubes....	50,426	7.9	67	77,627	65.0		(Not analyzed by product)					
36993	Appliance wire and cord sets.....	2,102	0.3	33	164,663	1.3		OPHTHALMIC GOODS SALES BRANCHES, SALES OFFICES					
	Products, n.e.c.....	87,608	13.8	(NA)	(NA)	(NA)		All establishments (number)...429					
40915	Receipts from services rendered							Total sales (\$1,000).....\$90,515					
	customers.....	2,863	0.5	48	121,450	2.4		Sales reported by product					
								line, total.....	88,848	100.0	426	xxx	xxx
	MOTOR VEHICLES AND EQUIPMENT SALES												
	BRANCHES, SALES OFFICES												
	All establishments (number)...906						38310	Optical instruments and precision					
	Total sales (\$1,000).. \$8,299,953							lenses.....	6,225	7.0	390	78,927	7.9
	Sales reported by product						385101	Ophthalmic frames, mountings and					
	line, total.....	8,292,119	100.0	898	xxx	xxx		parts.....	25,789	29.0	418	87,721	29.4
37131	Bodies (truck and bus).....	7,710	0.1	123	311,585	2.5	385103	Ophthalmic focus lenses.....	36,998	41.6	417	86,494	42.8
37132	Vehicles (except passenger cars)						385104	Other ophthalmic goods.....	19,599	22.1	419	85,997	22.8
	produced on purchased chassis.....	4,243	0.1	6	14,863	28.5		Products, n.e.c.....	237	0.3	(NA)	(NA)	(NA)
7150	Truck trailers and chassis.....	149,241	1.8	138	177,793	83.9							
37171	Passenger cars.....	5,180,011	62.5	215	6,511,242	79.6		COAL, COKE SALES BRANCHES, SALES OFFICES					
37172	Truck tractors, truck chassis, and							All establishments (number)...121					
	trucks.....	1,296,352	15.6	416	4,160,152	31.2		Total sales (\$1,000).....\$563,379					
37173	Motor coaches (except trolley buses)							Sales reported by product					
37175	Parts and accessories for motor							line, total.....	560,827	100.0	118	xxx	xxx
	vehicles.....	1,482,246	17.9	629	6,401,587	23.2							
37176	Fire department vehicles.....	17,920	0.2	43	170,894	10.5	29321	Coke, screenings and breeze.....	49,130	8.8	22	157,748	31.1
	Products, n.e.c.....	88,490	1.1	(NA)	(NA)	(NA)	39550	Carbon paper and inked ribbons.....	5,807	1.0	33	31,058	18.7
40915	Receipts from services rendered						40700	Coal, type not specified.....	43,629	7.8	10	85,202	51.2
	customers.....	58,344	0.7	443	1,990,409	2.9	40701	Bituminous coal.....	331,008	59.0	84	418,698	79.1
							40702	Anthracite coal.....	93,004	16.6	30	196,410	47.4
								Products, n.e.c.....	34,030	6.1	(NA)	(NA)	(NA)
	OTHER TRANSPORTATION EQUIPMENT						40915	Receipts from services rendered					
	SALES BRANCHES, SALES OFFICES							customers.....	4,219	0.8	6	21,585	19.5
	(Not analyzed by product)												
	SCIENTIFIC AND CONTROLLING INSTRU-												
	MENTS SALES BRANCHES, SALES OFFICES												
	All establishments (number)...320							TOBACCO MANUFACTURES SALES					
	Total sales (\$1,000).....\$425,897							BRANCHES, SALES OFFICES					
	Sales reported by product							All establishments (number)...181					
	line, total.....	422,483	100.0	317	xxx	xxx		Total sales (\$1,000).....\$1,621,214					
38111	Aircraft flight instruments and							Sales reported by product					
	automatic pilots.....	14,123	3.3	7	44,373	31.8	21110	line, total.....	1,621,214	100.0	181	xxx	xxx
								Cigarettes.....	1,274,242	78.6	124	1,335,341	95.4

(D) Withheld to avoid disclosure.

(NA) Not available.

n.e.c. Not elsewhere classified.

xxx Not applicable.

... Represents zero.

COMMODITY LINE SALES

6-133

Table 6C. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES. 1954—SALES BY PRODUCT CLASS—UNITED STATES.
BY KIND OF BUSINESS—Continued

Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	TOBACCO MANUFACTURES SALES BRANCHES, SALES OFFICES--Con.							TOY, SPORTING AND ATHLETIC GOODS SALES BRANCHES, SALES OFFICES					
21210	Cigars.....	277,001	17.1	51	824,446	33.6		(Not analyzed by product)					
21210	Chewing and smoking tobacco and snuff.....	63,680	3.9	126	1,340,254	4.8		MISCELLANEOUS MANUFACTURING INDUSTRIES SALES BRANCHES, SALES OFFICES					
	Products, n.e.c.....	6,291	0.4	(NA)	(NA)	(NA)		All establishments (number)...626 Total sales (\$1,000).....\$989,901 Sales reported by product line, total.....	844,184	100.0	582	xxx	xxx
	LUMBER, WOOD PRODUCTS SALES BRANCHES, SALES OFFICES												
	All establishments (number)...248 Total sales (\$1,000).....\$464,567 Sales reported by product line, total.....	437,734	100.0	233	xxx	xxx	26131	Construction paper.....	1,269	0.2	11	89,878	1.4
24110	Logs, bolts, pulpwood, etc.....	17,800	4.1	25	46,234	38.5	26132	Hardboard and insulating board.....	3,137	0.4	12	78,171	4.0
24211	Rough lumber and sawed ties.....	33,231	7.6	52	134,185	24.8	28294	Synthetic organic chemicals, n.e.c.....	1,200	0.1	10	17,831	6.7
24212	Dressed lumber, except flooring.....	81,028	18.5	97	243,362	33.3	28424	Polishing preparations and related products (including blackings, stains, dressings, polishing cloths, etc.).....	4,396	0.5	18	69,782	6.3
24213	Hardwood flooring.....	1,631	0.4	5	18,152	9.0		Alkaline detergents (mixtures containing sodium and/or phosphated compounds).....	782	0.1	17	52,748	1.5
24214	Softwood flooring.....	6,636	1.5	20	70,809	9.4	28425	Dentifrices (including mouthwashes, gargles, and rinses).....	514	0.1	17	58,567	0.9
24216	Hardwood dimension, other than furniture.....	2,684	0.6	7	19,534	13.7	28933	Chemical specialties.....	9,179	1.1	32	87,333	10.5
24217	Softwood cut stock, including glue laminated stock.....	4,181	1.0	5	5,094	82.1	28993	Gasoline.....	68,030	8.1	14	91,799	74.1
24230	Shingles and shakes.....	7,620	1.7	18	59,500	12.8	29111	Kerosene.....	541	0.1	7	42,634	1.3
24311	Wood windows, including window units, sash combination.....	4,777	1.1	11	29,938	16.0	29112	Distillate fuel oil.....	8,986	1.1	9	110,298	8.1
24312	Window and door frames, wood.....	1,400	0.3	15	25,216	5.6	29116	Liquified gases.....	740	0.1	4	39,133	1.9
24313	Doors, wood, includes combination.....	22,071	5.0	100	196,211	11.2	29117	Asphalt.....	11,478	1.4	19	38,747	29.6
24314	Cabinet work (to be built-in).....	3,112	0.7	7	14,356	21.7	29118	Unfinished oils and lubricating oil base stocks.....	886	0.1	10	25,519	3.5
24315	Finished wood moulding.....	7,719	1.8	66	157,925	4.9	29119	Other finished petroleum products... Paving mixtures and blocks.....	19,644	2.3	21	115,316	17.0
24321	Hardwood plywood.....	37,269	8.5	94	186,990	19.9	29521	Asphalt and tar roofing, sidings and felts.....	13,842	1.6	20	78,397	17.7
24322	Softwood plywood, interior type.....	79,648	18.2	136	269,899	29.5	29522	Other asphalt and tar roofing and siding products.....	97,311	11.5	52	227,584	42.8
24323	Softwood plywood, exterior type.....	39,946	9.1	112	232,156	17.2	29522	Asphalt and tar coatings, cements, and pitches.....	21,440	2.5	35	167,850	12.8
24324	Nonwood face plywood and other plywood type products.....	8,632	2.0	72	158,125	5.5	29523	Other asphalt and tar roofing and siding products.....	1,690	0.2	10	39,363	4.3
24331	Prefabricated structural wood laminates.....	10,095	2.3	8	34,158	29.6	29921	Lubricating oils.....	66,296	7.9	28	127,022	52.2
24333	Ready-cut wood buildings and panels or sections for prefabricated buildings.....	1,357	0.3	4	14,984	9.1	29922	Lubricating greases.....	4,503	0.5	24	119,124	3.8
24410	Fruit and vegetable baskets.....	333	0.1	4	663	50.2	32750	Mineral wool (from rock, slag, and glass).....	6,604	0.8	31	196,294	3.4
24441	Nailed or lock-corner boxes from lumber.....	4,595	1.0	4	10,446	44.0	32924	Asbestos-cement shingles and clapboard.....	28,015	3.3	69	294,129	9.5
24444	Wirebound boxes from veneer and plywood.....	1,843	0.4	5	5,792	31.8	39510	Pens, mechanical pencils, and pen points.....	4,610	0.5	9	7,475	61.7
24446	Box shook: fruit, vegetable, industrial, etc.....	5,122	1.2	5	11,038	46.4	39550	Carbon paper and inked ribbon.....	28,045	3.3	190	29,375	95.5
24452	Tight cooperage.....	1,509	0.3	4	1,510	99.9	39610	Costume jewelry and costume novelties, except precious metal... Buttons and parts.....	21,112	2.5	9	21,314	99.1
24994	Other wood products including woodenware.....	5,413	1.2	7	9,825	55.1	39630	Needles, pins, fasteners, hooks and eyes and similar notions.....	3,819	0.5	6	4,298	88.9
26132	Hardboard and insulating board.....	6,127	1.4	56	138,417	4.4	39640	Molded plastics products.....	10,174	1.2	17	12,024	84.6
40915	Products, n.e.c.....	34,968	8.0	(NA)	(NA)	(NA)	39711	Laminated plastics sheets, rods, tubes.....	16,726	2.0	21	44,869	37.3
	Receipts from services rendered customers.....	6,987	1.6	20	37,959	18.4	39712	Fabricated plastics products, n.e.c.....	10,435	1.2	49	29,725	35.1
	PRODUCTS OF PRINTING AND PUBLISHING SALES BRANCHES, SALES OFFICES						39714	Other brushes.....	11,596	1.4	27	39,914	29.1
	All establishments (number)...544 Total sales (\$1,000).....\$427,835 Sales reported by product line, total.....	338,169	100.0	518	xxx	xxx	39813		25,894	3.1	19	62,193	41.6
27219	Periodicals.....	31,527	9.3	90	42,678	73.9	39820	Cork products.....	7,165	0.8	17	20,325	35.3
27310	Books and pamphlets.....	72,938	21.6	96	88,865	82.1	39830	Matches.....	36,554	4.3	9	36,554	100.0
27410	Miscellaneous publishing.....	8,571	2.5	6	8,578	99.9	39881	Wood caskets and coffins.....	10,638	1.3	40	20,885	50.9
27510	Letterpress and gravure printing.....	108,001	31.9	334	145,656	74.1	39882	Metal caskets and coffins.....	6,697	0.8	41	21,537	31.1
27610	Lithographing.....	56,300	16.6	143	73,227	76.9	39883	Other caskets, boxes, vaults, and morticians' supplies.....	6,810	0.8	43	37,924	18.0
27711	Greeting cards.....	18,146	5.4	18	20,991	86.4	39931	Luminous tubing and bulb signs.....	1,383	0.2	16	2,747	50.3
27820	Blankbooks and paper ruling.....	3,228	1.0	5	7,819	41.3	39933	Advertising novelties.....	4,990	0.6	21	7,547	66.1
27830	Library and loose-leaf binders and devices.....	9,704	2.9	41	17,650	55.0	39991	Hand fire extinguishers and parts... Miscellaneous fabricated products, n.e.c.....	1,958	0.2	6	2,437	80.3
27920	Engraving and plate printing.....	5,554	1.6	11	11,886	46.7	39993	Products, n.e.c.....	1,163	0.1	12	3,945	29.5
39550	Carbon paper and inked ribbons.....	442	0.1	21	21,187	2.1		Receipts from services rendered customers.....	249,149	29.5	(NA)	(NA)	(NA)
40915	Products, n.e.c.....	22,207	6.6	(NA)	(NA)	(NA)							
	Receipts from services rendered customers.....	1,551	0.5	5	11,741	13.2							

(D) Withheld to avoid disclosure. (NA) Not available. n.e.c. Not elsewhere classified. xxx Not applicable. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING

(Includes only locations

	Product	Code	United States			New England		
			Establishments (Number)	Sales		Establishments (Number)	Sales	
				Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)
1	Steel mill products, total.....		593	xxx	9,100,428	39	xxx	193,056
	CARBON STEEL							
2	Ingots.....	3312111	21	56,356	3,452	1	(D)	(D)
3	Semifinished shapes and forms:							
3	Blooms, billets, slabs, sheet bars, and tin-	3312211	145	2,584,915	204,384	4	(D)	(D)
4	plate bars.....	3312215	20	118,791	12,825	...	...	...
5	Tube rounds.....	3312217	16	671,253	56,755	1	(D)	(D)
6	Skelp.....	3312219	116	878,604	99,005	6	56,648	7,542
	Wire rods.....							
	Finished shapes and forms:							
7	Plates:							
7	Floor plates.....	3312311	73	177,806	19,631	4	1,410	152
8	Plates, other than floor plates.....	3312315	251	5,347,230	510,957	12	65,700	6,667
	Sheets and strip:							
9	Sheets:							
9	Hot rolled.....	3312411	251	5,993,587	582,721	14	88,038	8,771
10	Cold rolled.....	3399111	193	8,575,295	956,724	8	86,114	9,870
11	Galvanized.....	3312414	138	1,999,277	290,455	6	28,005	4,079
12	Electrical (includes electrical strip).....	3312412-19	41	68,580	12,145	2	(D)	(D)
13	Enameling.....	3312413	60	193,279	33,927	2	(D)	(D)
14	Long ternes.....	3312415	59	140,954	22,346	3	(D)	(D)
	Strip:							
15	Hot rolled.....	3312417	183	1,597,422	172,550	8	48,199	5,995
16	Cold rolled.....	3399115	156	613,384	107,208	11	73,553	13,383
17	Galvanized.....	3312418	25	45,711	8,129	1	(D)	(D)
	Tin mill products:							
18	Black plate (including chemically treated	3312521-22	116	757,094	87,631	5	(D)	(D)
	black plate).....							
19	Tin plate:							
19	Hot dipped.....	3312524	101	1,259,765	218,169	5	2,504	328
20	Electrolytic.....	3312525	122	3,481,571	549,938	7	8,741	1,168
21	Terne plate (short ternes).....	3312527	37	37,286	5,591	2	(D)	(D)
22	Structural shapes and piling.....	3312611-13-15	147	4,368,030	460,294	5	(D)	(D)
	Bars:							
23	Hot rolled bars, except concrete rein-							
23	forcing:							
24	Hollow drill steel.....	3312711	39	35,694	5,066	3	(D)	(D)
24	All other.....	3312715	269	4,507,070	492,480	14	107,448	12,832
	Concrete reinforcing bars:							
25	Rolled from new billets.....	3312721	152	1,454,891	148,477	3	(D)	(D)
26	Rolled from old materials (rails, axles, etc.).....	3312725	22	213,439	24,136	...	...	...
27	Cold finished bars.....	3399211	153	501,806	85,997	10	20,509	3,594
28	Tool steel bars.....	3312727	100	8,005	4,918	11	683	464
	Rails, wheels and track accessories:							
29	Rails:							
29	Standard tee (over 60 lb. per yard)...	3312911	52	1,051,002	99,215	2	(D)	(D)
30	Light tee (60 lb. per yd. and under)...	3312912	58	47,027	5,164	2	(D)	(D)
31	All other (girder, guard, etc.).....	3312913	24	22,473	3,201	...	...	...
32	Rail joints and tie plates.....	3312914	77	341,023	36,619	2	(D)	(D)
33	Wheels, rolled (including tires and rims).....	3312915	62	214,153	41,108	2	(D)	(D)
	Pipe and tubes:							
34	Standard pipe.....	3393011	180	2,132,828	307,869	11	47,320	7,103
35	Line pipe.....	3393012	147	2,108,398	282,546	8	6,183	806
36	Oil country goods.....	3393013	119	1,662,428	261,072	3	(D)	(D)
37	Pressure tubing.....	3393014	81	109,152	26,516	6	1,490	391
38	Mechanical tubing.....	3393015	140	328,502	75,133	6	5,697	1,433
39	Miscellaneous.....	3393019	83	129,843	27,330	5	2,892	728
	Wire:							
40	Plain wire.....	3392111	189	1,389,508	219,941	7	60,164	10,053
41	Galvanized wire.....	3392115	113	152,782	30,151	5	(D)	(D)
42	Other coated wire.....	3392119	31	16,371	4,374	1	(D)	(D)
	Wire products:							
43	Steel wire nails, spikes, and brads:							
43	Bright.....	3481011	135	380,964	62,256	5	14,110	2,248
44	Galvanized.....	3481013	100	67,537	15,483	4	5,183	1,171
45	Cement-coated.....	3481017	86	58,984	10,033	4	1,981	333
46	Other.....	3481019	46	8,268	1,680	1	(D)	(D)
47	Steel wire staples and tacks.....	3481021	87	14,017	2,446	3	(D)	(D)
48	Steel cut nails, spikes and brads (in-	3481031	86	56,900	9,259	2	(D)	(D)
49	cluding horseshoe nails).....	3489521	89	65,745	11,205	2	(D)	(D)
50	Wire bale ties.....							
50	Iron and steel wire strand (including	3489231	62	35,948	11,330	2	(D)	(D)
51	guard rail cable).....	3489211	71	51,590	32,355	4	873	705
52	Iron and steel wire rope and cable.....							
52	Composite strand rope and cable (includ-							
	ing wire strand of different metals, ex-							
	cept ACSR).....	3489221	17	5,780	3,934	...	...	...
53	Barbed and twisted wire.....	3489511	108	131,288	18,451	2	(D)	(D)
54	Woven wire netting (poultry, fur farm,							
	stucco, etc.).....	3489411	69	49,099	10,833	1	(D)	(D)

See footnotes at end of table.

COMMODITY LINE SALES

6-135

MILLS, 1954--SALES BY PRODUCT--UNITED STATES AND GEOGRAPHIC DIVISIONS

engaged in selling)

Middle Atlantic			East North Central			West North Central			
Establishments (Number)	Sales		Establishments (Number)	Sales		Establishments (Number)	Sales		
	Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)	
153	xxx	2,834,217	172	xxx	3,723,768	51	xxx	408,914	1
10	10,678	826	5	1,819	148	...	...	...	2
45	1,317,238	101,999	52	1,058,830	82,400	8	37,485	3,675	3
5	(D)	(D)	15	51,419	4,785	...	...	...	4
8	(D)	(D)	6	(D)	(D)	...	...	...	5
30	171,502	19,005	34	448,489	51,009	12	51,189	5,833	6
17	45,521	5,131	18	90,888	9,855	9	13,024	1,455	7
59	1,410,693	140,223	64	2,117,259	191,791	30	256,680	24,618	8
59	1,380,745	135,576	79	3,362,540	323,801	25	272,208	26,216	9
43	1,378,490	154,281	67	6,282,836	696,575	23	202,617	23,572	10
29	313,207	45,382	46	750,881	107,693	18	287,111	40,685	11
12	13,281	2,620	17	46,308	7,561	7	4,468	690	12
14	(D)	(D)	24	138,670	26,873	9	18,131	2,325	13
13	15,276	2,079	23	108,194	15,527	6	(D)	(D)	14
45	515,656	53,584	65	874,207	94,181	19	61,649	7,263	15
46	123,037	22,559	55	350,408	61,126	9	33,688	4,875	16
10	(D)	(D)	12	(D)	(D)	2	(D)	(D)	17
30	(D)	(D)	37	(D)	(D)	12	(D)	(D)	18
32	719,822	124,279	30	99,859	15,607	8	3,357	448	19
31	2,177,527	319,893	37	442,538	73,173	16	62,966	8,653	20
14	23,617	3,640	13	9,429	1,380	3	(D)	(D)	21
24	1,750,564	167,822	28	1,010,096	132,677	22	252,052	26,162	22
11	2,087	657	8	(D)	(D)	3	(D)	(D)	23
54	943,418	103,623	77	2,628,213	284,801	35	234,578	25,705	24
24	169,185	17,908	39	326,212	30,992	23	185,817	20,724	25
3	(D)	(D)	5	(D)	(D)	8	(D)	(D)	26
35	76,845	14,955	46	328,746	55,688	13	30,951	4,604	27
28	3,783	2,091	37	2,924	2,013	4	122	91	28
12	(D)	(D)	13	212,152	22,709	6	(D)	(D)	29
11	24,974	2,799	10	(D)	(D)	5	(D)	(D)	30
6	10,107	1,123	4	(D)	(D)	...	...	...	31
16	71,121	9,380	20	87,019	7,748	9	28,478	2,970	32
18	114,232	23,201	15	69,041	12,322	6	7,556	1,476	33
45	694,629	104,027	42	417,849	57,172	13	139,437	19,966	34
35	450,069	61,594	33	498,673	68,055	13	199,335	24,292	35
36	547,892	81,672	29	121,410	21,418	11	20,321	2,934	36
24	72,935	17,262	18	18,516	4,444	2	(D)	(D)	37
34	81,963	18,119	43	187,154	43,397	12	17,780	3,809	38
20	34,776	6,713	21	48,191	11,992	7	(D)	(D)	39
36	332,785	55,323	48	683,969	105,429	24	106,378	17,413	40
24	58,851	12,329	33	38,083	6,854	6	(D)	(D)	41
7	(D)	(D)	6	(D)	(D)	2	(D)	(D)	42
27	65,375	10,282	28	104,058	15,413	17	37,601	6,401	43
24	14,040	3,228	21	15,944	3,620	7	(D)	(D)	44
21	10,026	1,709	17	23,584	3,838	5	(D)	(D)	45
10	(D)	(D)	7	(D)	(D)	3	(D)	(D)	46
21	1,408	344	16	5,233	846	6	(D)	(D)	47
18	25,347	4,186	16	(D)	(D)	13	5,051	806	48
10	(D)	(D)	12	24,649	4,066	15	5,210	908	49
11	(D)	(D)	9	(D)	(D)	6	(D)	(D)	50
18	18,527	11,219	15	12,817	9,083	5	2,903	2,038	51
2	(D)	(D)	...	...	...	...	...	...	52
20	10,444	1,519	20	45,418	6,994	14	19,908	2,681	53
12	3,701	920	14	22,255	4,741	6	1,237	314	54

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(Includes only locations

	Product	Code	United States			New England		
			Establishments (Number)	Sales		Establishments (Number)	Sales	
				Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)
	CARBON STEEL—Con.							
	Finished shapes and forms—Con.							
	Wire products—Con.							
1	Welded steel wire fabric:							
2	Concrete reinforcing mesh.....	3489531	92	301,815	43,063	1	(D)	(D)
3	Other welded steel wire fabric.....	3489539	52	46,979	9,941	1	(D)	(D)
4	Field fence.....	3489351	97	197,476	32,427	3	(D)	(D)
5	Other rolled and drawn carbon steel products	3312919	122	252,989	37,403	6	11,620	1,403
	ALLOY STEEL (INCLUDING FULL ALLOY AND LOW- ALLOY-HIGH STRENGTH BUT EXCLUDING STAINLESS)							
6	Ingots.....	3312131	31	28,252	4,417	1	(D)	(D)
7	Semifinished shapes and forms:							
8	Blooms, billets, slabs, and sheet bars.....	3312231	130	422,775	59,627	7	5,608	1,074
9	Tube rounds and skelp.....	3312235-37	11	108,096	18,806	...	...	...
10	Wire rods.....	3312239	11	14,568	3,008	2	(D)	(D)
11	Finished shapes and forms:							
12	Plates.....	3312331	159	187,018	46,709	11	1,754	431
13	Sheets and strip:							
14	Sheets:							
15	Hot rolled.....	3312431	136	195,121	39,738	10	1,907	1,851
16	Cold rolled.....	3399131	89	50,238	8,680	4	1,022	590
17	Electrical.....	3312435	81	443,552	108,389	3	(D)	(D)
18	Strip:							
19	Hot rolled.....	3312437	79	20,959	4,330	4	(D)	(D)
20	Cold rolled.....	3399135	69	10,789	8,668	7	1,207	1,282
21	Electrical.....	3312439	40	172,175	42,549	2	(D)	(D)
22	Structural shapes.....	3312631	43	31,733	3,709	2	(D)	(D)
23	Bars:							
24	Hot rolled.....	3312731	196	1,410,716	222,048	15	19,268	3,708
25	Cold finished.....	3399231	152	173,163	41,242	15	10,617	2,180
26	Tool steel bars:							
27	High speed.....	3312733	132	15,699	34,347	17	2,156	4,847
28	Other than high speed.....	3312735	118	40,792	40,443	12	2,547	3,007
29	Pipe and tubes:							
30	Oil country goods.....	3393033	52	353,357	71,519	1	(D)	(D)
31	Pressure tubing.....	3393034	49	37,232	21,318	3	(D)	(D)
32	Mechanical tubing.....	3393035	41	113,433	41,685	2	(D)	(D)
33	Other, including standard and line.....	3393031-32-39	23	7,558	3,629	1	(D)	(D)
34	Wire.....	3392131-33-39	56	22,043	12,455	3	(D)	(D)
35	Other rolled and drawn alloy steel products.	3312939	34	18,212	7,531	3	(D)	(D)
	STAINLESS STEEL							
36	Ingots.....	3312151	10	(D)	(D)	...	...	...
37	Semifinished shapes and forms:							
38	Blooms, billets, slabs, and sheet bars.....	3312251	96	108,948	45,708	5	(D)	(D)
39	Tube rounds, skelp and wire rods.....	3312255-57-59	15	3,288	3,728	2	(D)	(D)
40	Finished shapes and forms:							
41	Plates.....	3312351	122	32,956	31,383	8	832	702
42	Sheets and strip:							
43	Sheets:							
44	Hot rolled.....	3312451	77	25,454	29,890	6	90	115
45	Cold rolled.....	3399151	108	81,100	81,527	8	7,387	6,934
46	Strip:							
47	Hot rolled.....	3312455	23	19,209	10,199	1	(D)	(D)
48	Cold rolled.....	3399155	145	166,905	144,274	13	4,303	3,662
49	Bars:							
50	Hot rolled.....	3312751	146	31,715	30,816	13	1,580	1,319
51	Cold finished.....	3399251	133	36,652	40,833	13	2,836	3,349
52	Pipe and tubes:							
53	Pressure tubing.....	3393051	56	5,308	11,786	4	(D)	(D)
54	Mechanical tubing.....	3393055	35	5,343	12,630	2	(D)	(D)
55	Wire.....	3392151	107	17,245	19,327	8	986	1,287
56	Other rolled and drawn stainless steel products.....	3312959	40	2,631	2,677	2	(D)	(D)
	NONFERROUS METALS							
57	Copper wire and cable.....	33923	22	xxx	4,936	1	xxx	(D)
	FOUNDRY PRODUCTS							
58	Gray iron castings.....	33210	17	xxx	9,780	1	xxx	(D)
59	Malleable iron castings.....	33220	...	xxx	...	...	xxx	...
60	Steel castings (carbon, alloy, and stainless)...	33230	83	xxx	22,945	7	xxx	3,077
61	Nonferrous castings, including die.....	33610	4	xxx	(D)	...	xxx	...

See footnotes at end of table.

COMMODITY LINE SALES

6-137

1954-SALES BY PRODUCT-UNITED STATES AND GEOGRAPHIC DIVISIONS-Continued

engaged in selling)

Middle Atlantic			East North Central			West North Central		
Establishments (Number)	Sales		Establishments (Number)	Sales		Establishments (Number)	Sales	
	Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)
10	75,532	11,587	17	88,304	12,622	14	60,228	7,273
11	28,527	6,548	10	(D)	(D)	5	(D)	(D)
16	11,537	2,385	16	86,632	13,408	13	(D)	(D)
31	102,856	14,974	28	76,019	12,531	20	26,062	2,795
16	15,855	2,640	11	10,376	1,597	...	...	...
41	98,860	15,442	48	289,098	38,798	6	669	72
3	(D)	(D)	8	(D)	(D)	...	...	...
5	(D)	(D)	3	(D)	(D)	...	...	...
42	52,095	11,289	50	81,460	18,418	13	5,164	951
35	36,885	8,716	45	127,226	22,868	10	6,022	1,078
23	9,903	1,879	37	35,987	5,548	8	2,071	361
19	(D)	(D)	30	225,378	52,403	12	(D)	(D)
24	7,328	1,809	32	5,987	1,153	4	(D)	(D)
27	7,083	5,678	27	1,863	1,300	...	...	...
10	(D)	(D)	15	(D)	(D)	3	(D)	(D)
10	(D)	(D)	12	5,728	728	4	(D)	(D)
45	203,728	34,846	63	1,068,360	163,160	20	16,140	2,614
44	33,495	8,174	55	112,817	26,985	7	3,212	751
40	6,329	11,553	45	6,629	16,313	6	120	449
38	17,195	16,821	42	17,966	17,537	4	715	627
22	190,967	39,942	12	112,847	19,982	2	(D)	(D)
17	25,325	14,198	11	8,094	4,763	2	(D)	(D)
13	(D)	(D)	12	74,061	26,626	1	(D)	(D)
8	(D)	(D)	6	(D)	(D)	...	...	...
14	(D)	(D)	14	(D)	(D)	4	(D)	(D)
12	8,724	4,992	10	5,229	970	3	(D)	(D)
7	(D)	(D)	2	(D)	(D)	...	...	...
36	27,665	11,019	35	79,471	33,628	3	(D)	(D)
7	(D)	(D)	4	(D)	(D)	...	...	...
33	20,895	20,702	38	6,099	5,223	8	843	760
21	2,223	2,505	24	15,589	18,358	7	96	111
25	32,249	32,111	35	23,523	24,125	9	4,853	4,707
12	12,561	6,337	8	(D)	(D)	...	...	...
41	50,445	44,912	48	102,570	87,189	10	2,088	1,586
38	15,821	17,408	47	10,671	9,139	10	544	437
35	16,028	19,362	45	12,550	13,275	11	732	661
16	3,240	7,010	16	866	2,309	2	(D)	(D)
10	(D)	(D)	11	2,166	4,997	...	...	...
26	7,555	8,763	31	6,564	7,775	9	344	405
14	2,249	2,232	15	(D)	(D)	2	(D)	(D)
4	xxx	(D)	4	xxx	(D)	1	xxx	(D)
8	xxx	(D)	5	xxx	158	...	xxx	...
...	xxx	...	...	xxx	...	...	xxx	...
29	xxx	9,432	23	xxx	5,151	4	xxx	(D)
2	xxx	(D)	1	xxx	(D)	...	xxx	...

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(Includes only locations

Product	Code	United States			New England		
		Establishments	Sales		Establishments	Sales	
			Quantity	Value		Quantity	Value
		(Number)	(Short tons)	(\$1,000)	(Number)	(Short tons)	(\$1,000)
FORGE SHOP PRODUCTS							
1 Drop, upset, and press steel forgings (closed die).....	33911	38	xxx	12,566	2	xxx	(D)
2 Open die or smith forgings (open frame hammer or press).....	33912	75	xxx	77,927	6	xxx	1,085
FABRICATED STRUCTURAL METAL PRODUCTS							
3 Fabricated structural iron and steel.....	34411	68	xxx	139,021	3	xxx	(D)
4 Ornamental and structural metalwork-including stairs, railings, fire escapes, steel gratings, etc.....	34412	47	xxx	2,229	1	xxx	(D)
5 Prefabricated and portable metal buildings and parts.....	34413	...	xxx	...	...	xxx	...
6 Miscellaneous metal building materials.....	34414	29	xxx	51,620	1	xxx	(D)
CHEMICALS							
7 Ammonium sulphate.....	28191	38	xxx	24,064	1	xxx	(D)
CONTAINERS							
8 Metal barrels, drums and pails.....	3491-2-3	14	xxx	(D)	1	xxx	(D)
SPECIAL INDUSTRY MACHINERY							
9 Oil field machinery and tools.....	3532	20	xxx	1,223	1	xxx	(D)
OTHER PRODUCTS							
10 Electrometallurgical products (including ferroalloys and other additives).....	33130	34	xxx	43,508	1	xxx	(D)
11 Pig iron.....	33111	75	xxx	198,683	3	xxx	(D)
12 Bolts, nuts, washers, and rivets.....	34949	90	xxx	48,275	2	xxx	(D)
13 Ores.....	40704	6	xxx	340	...	xxx	...
14 Coal.....	40700	5	xxx	4,751	...	xxx	...
15 Coke.....	29321	15	xxx	10,641	...	xxx	...
16 Scrap iron, steel.....	40802	62	xxx	8,025	2	xxx	(D)
17 Secondhand merchandise.....	40812	11	xxx	(D)	...	xxx	...
18 Other products not elsewhere classified.....		(NA)	xxx	169,236	(NA)	xxx	4,356
SERVICE AND LABOR RECEIPTS							
19 Conversion receipts.....	40907	75	xxx	12,248	7	xxx	236
20 Other receipts.....	40909	47	xxx	28,231	2	xxx	(D)

See footnotes at end of table.

COMMODITY LINE SALES

6-139

1954-SALES BY PRODUCT-UNITED STATES AND GEOGRAPHIC DIVISIONS-Continued

engaged in selling)

Middle Atlantic			East North Central			West North Central			
Establishments (Number)	Sales		Establishments (Number)	Sales		Establishments (Number)	Sales		
	Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)	
12	xxx	(D)	12	xxx	(D)	3	xxx	(D)	1
22	xxx	57,903	19	xxx	11,952	3	xxx	(D)	2
16	xxx	68,754	13	xxx	31,665	11	xxx	3,316	3
6	xxx	366	2	xxx	(D)	3	xxx	(D)	4
...	xxx	...	...	xxx	...	...	xxx	...	5
6	xxx	(D)	4	xxx	(D)	5	xxx	(D)	6
14	xxx	8,341	11	xxx	8,052	1	xxx	(D)	7
5	xxx	1,478	3	xxx	416	1	xxx	(D)	8
7	xxx	886	4	xxx	25	1	xxx	(D)	9
11	xxx	14,337	14	xxx	18,336	2	xxx	(D)	10
22	xxx	45,899	20	xxx	108,336	6	xxx	199	11
11	xxx	(D)	17	xxx	13,190	14	xxx	6,180	12
2	xxx	(D)	2	xxx	(D)	...	xxx	...	13
...	xxx	...	4	xxx	4,749	...	xxx	...	14
3	xxx	(D)	5	xxx	2,331	...	xxx	...	15
23	xxx	5,274	20	xxx	600	8	xxx	(D)	16
			...	xxx	...	3	xxx	(D)	17
(NA)	xxx	61,614	(NA)	xxx	62,910	(NA)	xxx	8,543	18
37	xxx	8,935	22	xxx	1,879	1	xxx	(D)	19
16	xxx	(D)	13	xxx	9,372	2	xxx	(D)	20

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS,

(Includes only locations

	Product	Code	South Atlantic			East South Central		
			Establishments (Number)	Sales		Establishments (Number)	Sales	
				Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)
1	Steel mill products, total.....		27	xxx	412,007	17	xxx	325,892
	CARBON STEEL							
2	Ingot.....	3312111	...	...	...	3	(D)	(D)
3	Semifinished shapes and forms:							
	Blooms, billets, slabs, sheet bars, and tin-	3312211	5	3,029	260	3	(D)	(D)
4	plate bars.....	3312215	...	...	...	...	...	...
5	Tube rounds.....	3312217	...	...	...	...	...	...
6	Skelp.....	3312219	5	(D)	(D)	2	(D)	(D)
	Wire rods.....							
	Finished shapes and forms:							
	Plates:							
7	Floor plates.....	3312311	6	6,136	782	4	(D)	(D)
8	Plates, other than floor plates.....	3312315	17	276,544	30,389	8	(D)	(D)
	Sheets and strip:							
	Sheets:							
9	Hot rolled.....	3312411	16	331,848	32,129	8	123,458	13,122
10	Cold rolled.....	3399111	11	240,781	26,841	7	(D)	(D)
11	Galvanized.....	3312414	10	156,738	23,615	5	177,172	25,592
12	Electrical (includes electrical strip).....	3312412	2	(D)	(D)		(D)	(D)
13	Enameling.....	3312413	1	(D)	(D)	2	(D)	(D)
14	Long termes.....	3312415	7	11,993	3,921	2	(D)	(D)
	Strip:							
15	Hot rolled.....	3312417	7	19,921	2,040	6	36,155	4,532
16	Cold rolled.....	3399115	6	(D)	(D)	5	2,743	532
17	Galvanized.....	3312418	...	...	...	...	...	...
	Tin mill products:							
18	Black plate (including chemically treated	3312521-22	9	(D)	(D)	2	(D)	(D)
	black plate).....							
	Tin plate:							
19	Hot dipped.....	3312524	7	(D)	(D)	1	(D)	(D)
20	Electrolytic.....	3312525	7	241,402	36,609	3	(D)	(D)
21	Terne plate (short termes).....	3312527	3	(D)	(D)	1	(D)	(D)
22	Structural shapes and piling.....	3312611-13-15	10	326,360	31,816	4	187,911	17,936
	Bars:							
	Hot rolled bars, except concrete rein-							
	forcing:							
23	Hollow drill steel.....	3312711	4	(D)	(D)	...	...	...
24	All other.....	3312715	14	87,408	9,252	6	173,641	16,936
	Concrete reinforcing bars:							
25	Rolled from new billets.....	3312721	8	89,924	8,702	5	117,302	9,916
26	Rolled from old materials (rails, axles, etc.).....	3312725	1	(D)	(D)	1	(D)	(D)
27	Cold finished bars.....	3399211	11	8,311	1,308	6	6,860	899
28	Tool steel bars.....	3312727	3	(D)	(D)	4	133	34
	Rails, wheels and track accessories:							
	Rails:							
29	Standard tee (over 60 lb. per yard)...	3312911	5	(D)	(D)	2	(D)	(D)
30	Light tee (60 lb. per yd. and under)...	3312912	4	(D)	(D)	2	(D)	(D)
31	All other (girder, guard, etc.).....	3312913	4	(D)	(D)	2	(D)	(D)
32	Rail joints and tie plates.....	3312914	7	(D)	(D)	2	(D)	(D)
33	Wheels, rolled (including tires and rims).....	3312915	6	8,620	1,539	1	(D)	(D)
	Pipe and tubes:							
34	Standard pipe.....	3393011	13	274,907	39,523	3	(D)	(D)
35	Line pipe.....	3393012	10	79,195	10,367	4	83,038	9,497
36	Oil country goods.....	3393013	6	(D)	(D)	1	(D)	(D)
37	Pressure tubing.....	3393014	4	1,180	289	1	(D)	(D)
38	Mechanical tubing.....	3393015	7	4,184	1,068	2	(D)	(D)
39	Miscellaneous.....	3393019	5	6,426	1,545	...	...	...
	Wire:							
40	Plain wire.....	3392111	9	64,424	9,292	7	38,098	5,481
41	Galvanized wire.....	3392115	7	11,502	2,225	3	(D)	(D)
42	Other coated wire.....	3392119	2	(D)	(D)	2	(D)	(D)
	Wire products:							
	Steel wire nails, spikes, and brads:							
43	Bright.....	3481011	6	34,224	5,432	6	(D)	(D)
44	Galvanized.....	3481013	6	4,869	1,125	4	(D)	(D)
45	Cement-coated.....	3481017	5	3,779	649	3	(D)	(D)
46	Other.....	3481019	4	1,146	254	...	...	...
47	Steel wire staples and tacks.....	3481021	4	587	113	4	(D)	(D)
48	Steel cut nails, spikes and brads (in-	3481031	4	(D)	(D)	...	...	...
	cluding horseshoe nails).....							
49	Wire bale ties.....	3489521	5	3,535	600	3	(D)	(D)
50	Iron and steel wire strand (including	3489231	4	(D)	(D)	2	(D)	(D)
	guard rail cable).....							
51	Iron and steel wire rope and cable.....	3489211	6	3,419	2,082	4	(D)	(D)
52	Composite strand rope and cable (includ-							
	ing wire strand of different metals, ex-	3489221	...	...	...	...	...	...
	cept ACSR).....							
53	Barbed and twisted wire.....	3489511	5	6,165	973	5	(D)	(D)
54	Woven wire netting (poultry, fur farm,	3489411	3	(D)	(D)	4	(D)	(D)
	stucco, etc.).....							

See footnotes at end of table.

COMMODITY LINE SALES

6-141

1954-SALES BY PRODUCT-UNITED STATES AND GEOGRAPHIC DIVISIONS-Continued

engaged in selling)

West South Central			Mountain			Pacific			
Establishments (Number)	Sales		Establishments (Number)	Sales		Establishments (Number)	Sales		
	Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)	
53	xxx	498,896	21	xxx	132,909	60	xxx	570,769	1
...	...	...	...	...	...	2	(D)	(D)	2
9	29,544	1,951	3	(D)	(D)	16	31,929	3,245	3
...	...	...	...	...	...	...	...	...	4
1	(D)	(D)	...	...	...	...	...	...	5
13	(D)	(D)	7	(D)	(D)	7	(D)	(D)	6
7	11,231	1,229	2	(D)	(D)	6	(D)	(D)	7
27	366,367	36,134	15	(D)	(D)	19	431,721	42,749	8
20	80,703	7,994	5	(D)	(D)	25	335,760	33,287	9
15	47,322	5,253	4	2,737	298	15	228,184	27,252	10
9	95,150	14,787	3	(D)	(D)	12	172,818	25,890	11
1	(D)	(D)	...	(D)	(D)	...	...	...	12
4	(D)	(D)	...	...	...	4	(D)	(D)	13
1	(D)	(D)	...	...	...	4	(D)	(D)	14
9	(D)	(D)	11	(D)	(D)	13	(D)	(D)	15
8	3,724	483	2	(D)	(D)	14	(D)	(D)	16
...	...	...	...	...	...	...	...	...	17
4	(D)	(D)	1	(D)	(D)	16	20,908	2,533	18
2	(D)	(D)	...	...	...	16	236,773	42,618	19
4	(D)	(D)	1	(D)	(D)	16	313,640	71,707	20
...	...	...	...	...	...	1	(D)	(D)	21
22	300,728	29,141	14	(D)	(D)	18	362,235	37,293	22
1	(D)	(D)	1	(D)	(D)	8	(D)	(D)	23
27	120,928	13,270	16	33,764	3,896	26	177,672	22,165	24
21	154,525	16,101	13	(D)	(D)	16	344,721	37,129	25
3	(D)	(D)	1	(D)	(D)	...	...	...	26
13	7,357	1,150	5	4,836	410	14	(D)	(D)	27
4	70	19	...	...	...	9	204	147	28
4	(D)	(D)	2	(D)	(D)	6	(D)	(D)	29
8	(D)	(D)	10	(D)	(D)	6	(D)	(D)	30
3	(D)	(D)	1	(D)	(D)	4	(D)	(D)	31
5	(D)	(D)	9	(D)	(D)	7	(D)	(D)	32
5	1,485	276	1	(D)	(D)	8	9,574	1,605	33
20	219,668	31,593	6	39,309	5,516	27	230,329	35,442	34
18	668,993	90,732	5	24,753	3,277	21	98,159	13,926	35
22	773,971	124,169	5	123,789	19,498	6	45,016	7,236	36
11	6,832	2,036	3	(D)	(D)	12	5,472	1,455	37
17	13,339	3,056	4	684	208	15	16,847	3,835	38
10	(D)	(D)	3	(D)	(D)	12	11,746	2,326	39
25	27,822	4,207	16	(D)	(D)	17	(D)	(D)	40
11	(D)	(D)	10	(D)	(D)	14	17,270	3,424	41
2	(D)	(D)	3	(D)	(D)	6	(D)	(D)	42
18	42,346	7,246	15	22,522	3,663	13	28,681	4,887	43
11	(D)	(D)	11	(D)	(D)	12	8,245	1,931	44
9	(D)	(D)	11	(D)	(D)	11	7,466	1,416	45
5	(D)	(D)	9	(D)	(D)	7	(D)	(D)	46
11	(D)	(D)	11	(D)	(D)	11	649	127	47
14	(D)	(D)	11	(D)	(D)	8	1,350	233	48
19	(D)	(D)	15	(D)	(D)	8	(D)	(D)	49
10	1,376	423	11	(D)	(D)	7	(D)	(D)	50
7	6,064	3,244	3	(D)	(D)	9	4,923	2,725	51
7	(D)	(D)	8	(D)	(D)	...	...	...	52
19	22,386	2,636	14	(D)	(D)	9	2,779	394	53
11	2,964	560	11	(D)	(D)	9	(D)	(D)	54

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(includes only locations

	Product	Code	South Atlantic			East South Central		
			Establishments (Number)	Sales		Establishments (Number)	Sales	
				Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)
	CARBON STEEL—Con.							
	Finished shapes and forms—Con.							
	Wire products—Con.							
1	Welded steel wire fabric:							
2	Concrete reinforcing mesh.....	3489531	4	(D)	(D)	2	(D)	(D)
3	Other welded steel wire fabric.....	3489539	2	(D)	(D)	2	(D)	(D)
4	Field fence.....	3489351	7	19,568	3,089	3	(D)	(D)
5	Other rolled and drawn carbon steel products	3312919	4	4,484	675	1	(D)	(D)
	ALLOY STEEL (INCLUDING FULL ALLOY AND LOW- ALLOY-HIGH STRENGTH BUT EXCLUDING STAINLESS)							
6	Ingot.....	3312131	...	...	...	1	(D)	(D)
7	Semifinished shapes and forms:							
8	Blooms, billets, slabs, and sheet bars.....	3312231	2	(D)	(D)	3	(D)	(D)
9	Tube rounds and skelp.....	3312235-37	...	...	...	...	...	...
10	Wire rods.....	3312239	...	...	...	...	...	...
11	Finished shapes and forms:							
12	Plates.....	3312331	10	(D)	(D)	4	(D)	(D)
13	Sheets and strip:							
14	Sheets:							
15	Hot rolled.....	3312431	8	6,389	1,290	6	(D)	(D)
16	Cold rolled.....	3399131	4	299	48	3	(D)	(D)
17	Electrical.....	3312435	2	(D)	(D)	4	(D)	(D)
18	Strip:							
19	Hot rolled.....	3312437	2	(D)	(D)	1	(D)	(D)
20	Cold rolled.....	3399135	1	(D)	(D)	1	(D)	(D)
21	Electrical.....	3312439	...	...	...	2	(D)	(D)
22	Structural shapes.....	3312631	3	(D)	(D)	3	(D)	(D)
23	Bars:							
24	Hot rolled.....	3312731	10	1,497	568	4	(D)	(D)
25	Cold finished.....	3399231	5	1,208	298	3	(D)	(D)
26	Tool steel bars:							
27	High speed.....	3312733	3	(D)	(D)	3	(D)	(D)
28	Other than high speed.....	3312735	3	404	290	3	(D)	(D)
29	Pipe and tubes:							
30	Oil country goods.....	3393033	2	(D)	(D)	...	...	...
31	Pressure tubing.....	3393034	1	(D)	(D)	...	...	...
32	Mechanical tubing.....	3393035	1	(D)	(D)	...	...	...
33	Other, including standard and line.....	3393031-32-39	...	...	...	...	...	...
34	Wire.....	3392131-33-39	...	...	...	1	(D)	(D)
35	Other rolled and drawn alloy steel products.	3312939	1	(D)	(D)	1	(D)	(D)
	STAINLESS STEEL							
36	Ingot.....	3312151	1	(D)	(D)	...	...	...
37	Semifinished shapes and forms:							
38	Blooms, billets, slabs, and sheet bars.....	3312251	...	...	...	2	(D)	(D)
39	Tube rounds, skelp and wire rods.....	3312255-57-59	1	(D)	(D)	1	(D)	(D)
40	Finished shapes and forms:							
41	Plates.....	3312351	7	611	613	4	1,423	1,343
42	Sheets and strip:							
43	Sheets:							
44	Hot rolled.....	3312451	5	(D)	(D)	2	(D)	(D)
45	Cold rolled.....	3399151	5	1,516	1,473	4	1,197	1,069
46	Strip:							
47	Hot rolled.....	3312455	1	(D)	(D)	...	...	...
48	Cold rolled.....	3399155	4	(D)	(D)	4	(D)	(D)
49	Bars:							
50	Hot rolled.....	3312751	8	282	222	5	171	146
51	Cold finished.....	3399251	3	(D)	(D)	4	178	151
52	Pipe and tubes:							
53	Pressure tubing.....	3393051	1	(D)	(D)	3	(D)	(D)
54	Mechanical tubing.....	3393055	...	...	...	2	(D)	(D)
55	Wire.....	3392151	5	(D)	(D)	3	(D)	(D)
56	Other rolled and drawn stainless steel products.....	3312959	...	...	...	2	(D)	(D)
	NONFERROUS METALS							
57	Copper wire and cable.....	33923	2	xxx	(D)	2	xxx	(D)
	FOUNDRY PRODUCTS							
58	Gray iron castings.....	33210	...	xxx	...	...	xxx	...
59	Malleable iron castings.....	33220	...	xxx	...	...	xxx	...
60	Steel castings (carbon, alloy, and stainless).. Nonferrous castings, including die.....	33230 33610	4 ...	xxx xxx	97 ...	3 1	xxx xxx	(D) (D)

See footnotes at end of table.

COMMODITY LINE SALES

6-143

1954-SALES BY PRODUCT-UNITED STATES AND GEOGRAPHIC DIVISIONS-Continued

engaged in selling)

West South Central			Mountain			Pacific		
Establishments (Number)	Sales		Establishments (Number)	Sales		Establishments (Number)	Sales	
	Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)
21	40,214	5,915	15	(D)	(D)	8	3,781	499
8	(D)	(D)	8	(D)	(D)	5	(D)	(D)
17	10,795	1,886	14	(D)	(D)	8	(D)	(D)
16	(D)	(D)	7	(D)	(D)	9	18,891	2,602
...	...	...	...	...	...	2	(D)	(D)
5	15,404	2,252	2	(D)	(D)	16	7,329	1,139
...
...	...	...	...	...	...	1	(D)	(D)
10	1,261	223	3	(D)	(D)	16	11,588	1,968
6	1,192	174	3	(D)	(D)	13	6,437	1,209
2	(D)	(D)	2	(D)	(D)	6	(D)	(D)
4	(D)	(D)	1	(D)	(D)	6	(D)	(D)
4	(D)	(D)	1	(D)	(D)	7	430	88
...	...	...	...	...	...	6	621	392
2	(D)	(D)	1	(D)	(D)	5	(D)	(D)
2	(D)	(D)	1	(D)	(D)	6	(D)	(D)
13	54,313	9,542	4	1,830	435	22	44,184	6,985
4	(D)	(D)	2	(D)	(D)	17	7,104	1,894
3	(D)	(D)	1	(D)	(D)	14	295	907
3	(D)	(D)	1	(D)	(D)	12	1,522	1,696
9	42,588	8,843	1	(D)	(D)	3	(D)	(D)
8	(D)	(D)	1	(D)	(D)	6	(D)	(D)
7	(D)	(D)	1	(D)	(D)	4	1,109	421
3	(D)	(D)	1	(D)	(D)	4	(D)	(D)
6	110	50	8	258	83	6	(D)	(D)
...	...	...	...	...	...	4	(D)	(D)
...
...
4	135	86	...	...	...	11	463	273
...
7	519	458	3	(D)	(D)	14	1,611	1,467
3	(D)	(D)	2	(D)	(D)	7	264	308
7	1,871	1,951	3	(D)	(D)	12	8,129	8,833
...	...	...	...	...	...	1	(D)	(D)
6	932	748	3	(D)	(D)	16	4,236	3,788
6	527	369	3	(D)	(D)	16	2,067	1,731
4	503	421	2	(D)	(D)	16	3,431	3,217
5	(D)	(D)	2	(D)	(D)	7	473	699
4	(D)	(D)	1	(D)	(D)	5	943	2,129
8	236	249	4	5	8	13	975	1,216
3	(D)	(D)	1	(D)	(D)	1	(D)	(D)
3		(D)	2	xxx	(D)	3	xxx	(D)
1		(D)	...	xxx	...	2	xxx	(D)
...		...	...	xxx	...	...	xxx	...
1		(D)	1	xxx	(D)	11	xxx	2,887
...		...	...	xxx	...	...	xxx	...

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6D. TRADE SALES OF COMPANIES OPERATING STEEL WORKS AND ROLLING MILLS;

(Includes only locations

Includes only locations

	Product	Code	South Atlantic			East South Central		
			Establishments	Sales		Establishments	Sales	
				Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)
	FORGE SHOP PRODUCTS							
1	Drop, upset, and press steel forgings (closed die).....	33911	4	xxx	(D)	...	xxx	...
2	Open die or smith forgings (open frame hammer or press).....	33912	5	xxx	(D)	2	xxx	(D)
	FABRICATED STRUCTURAL METAL PRODUCTS							
3	Fabricated structural iron and steel.....	34411	4	xxx	7,314	1	xxx	(D)
4	Ornamental and structural metalwork-including stairs, railings, fire escapes, steel gratings, etc.....	34412	4	xxx	(D)	2	xxx	(D)
5	Prefabricated and portable metal buildings and parts.....	34413	...	xxx	...	...	xxx	...
6	Miscellaneous metal building materials.....	34414	2	xxx	(D)	2	xxx	(D)
	CHEMICALS							
7	Ammonium sulphate.....	28191	6	xxx	3,949	2	xxx	(D)
	CONTAINERS							
8	Metal barrels, drums and pails.....	3491-2-3	2	xxx	(D)	...	xxx	...
	SPECIAL INDUSTRY MACHINERY							
9	Oil field machinery and tools.....	3532	2	xxx	(D)	...	xxx	...
	OTHER PRODUCTS							
10	Electrometallurgical products (including ferroalloys and other additives).....	33130	...	xxx	...	1	xxx	(D)
11	Pig iron.....	33111	2	xxx	(D)	4	xxx	(D)
12	Bolts, nuts, washers, and rivets.....	34949	4	xxx	(D)	1	xxx	(D)
13	Ores.....	40704	...	xxx	...	...	xxx	...
14	Coal.....	40700	...	xxx	...	...	xxx	...
15	Coke.....	29321	2	xxx	(D)	...	xxx	...
16	Scrap iron, steel.....	40802	2	xxx	(D)	1	xxx	(D)
17	Secondhand merchandise.....	40812	...	xxx	...	...	xxx	...
18	Other products not elsewhere classified.....		(NA)	xxx	12,394	(NA)	xxx	1,544
	SERVICE AND LABOR RECEIPTS							
19	Conversion receipts.....	40907	3	xxx	(D)	...	xxx	...
20	Other receipts.....	40909	3	xxx	(D)	1	xxx	(D)

(D) Withheld to avoid disclosure. (NA) Not available. xxx Not applicable. ... Represents zero.

COMMODITY LINE SALES

6-145

1954—SALES BY PRODUCT—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

engaged in selling)

West South Central			Mountain			Pacific			
Establishments (Number)	Sales		Establishments (Number)	Sales		Establishments (Number)	Sales		
	Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)		Quantity (Short tons)	Value (\$1,000)	
2	xxx	(D)	...	xxx	...	3	xxx	(D)	1
3	xxx	(D)	2	xxx	(D)	13	xxx	3,846	2
10	xxx	(D)	4	xxx	(D)	6	xxx	(D)	3
9	xxx	(D)	10	xxx	(D)	10	xxx	(D)	4
...	xxx	...	...	xxx	...	...	xxx	...	5
2	xxx	(D)	...	xxx	...	7	xxx	(D)	6
...	xxx	...	...	xxx	...	3	xxx	(D)	7
1	xxx	(D)	...	xxx	...	1	xxx	xxx	8
1	xxx	(D)	...	xxx	...	4	xxx	14	9
...	xxx	...	...	xxx	...	5	xxx	730	10
5	xxx	(D)	7	xxx	(D)	6	xxx	(D)	11
19	xxx	3,407	14	xxx	1,330	8	xxx	(D)	12
...	xxx	...	...	xxx	...	2	xxx	(D)	13
...	xxx	...	...	xxx	(D)	...	xxx	...	14
...	xxx	...	1	xxx	(D)	4	xxx	(D)	15
2	xxx	(D)	...	xxx	...	4	xxx	(D)	16
1	xxx	(D)	7	xxx	(D)	...	xxx	...	17
(NA)	xxx	3,812	(NA)	xxx	7,945	(NA)	xxx	6,118	18
1	xxx	(D)	2	xxx	(D)	2	xxx	(D)	19
2	xxx	(D)	...	xxx	...	8	xxx	1,454	20

WHOLESALE TRADE—SUMMARY STATISTICS

Table 6E.—PETROLEUM BULK PLANTS AND TERMINALS. 1954—COMMODITY-LINE SALES DOLLARS—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax)	Sales coverage ¹	Petroleum products (excluding LP gas)	Liquefied petroleum gas	Tires, batteries, accessories	Heating equipment	Other merchandise	Service receipts
		(\$1,000)	(Percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
United States, total.....	28,319	13,041,447	95.3	11,889,339	37,681	309,910	24,462	122,111	44,967
Bulk plants.....	27,078	8,292,326	93.9	7,342,735	34,859	264,893	18,427	97,476	30,125
Bulk terminals.....	1,241	4,749,121	97.7	4,546,604	2,822	45,017	6,035	24,635	14,842
PAD District No. 1.....	5,259	5,328,663	96.6	4,962,755	9,688	99,133	17,552	37,495	18,839
Maine.....	153	119,399	95.4	107,344	563	2,318	464	2,737	455
Bulk plants.....	128	53,728	97.1	47,872	563	1,728	407	1,317	273
Bulk terminals.....	25	65,671	94.0	59,472	...	590	57	1,420	182
New Hampshire.....	80	48,449	99.5	45,881	217	668	121	893	407
Bulk plants.....	75	33,218	99.2	31,354	217	617	121	242	405
Bulk terminals.....	5	15,231	100.0	14,527	...	51	...	651	2
Vermont.....	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	163	380,622	96.9	358,260	715	4,946	1,699	2,706	592
Bulk plants.....	129	107,276	91.6	91,683	302	4,148	926	839	392
Bulk terminals.....	34	273,346	99.0	266,577	413	798	773	1,867	200
Rhode Island.....	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	119	259,970	86.6	216,859	2,287	2,433	2,268	687	626
Bulk plants.....	80	52,988	86.6	43,222	486	820	869	259	229
Bulk terminals.....	39	206,982	86.6	173,637	1,801	1,613	1,399	428	397
New York.....	762	1,066,548	96.9	998,406	1,469	17,706	3,753	8,071	3,830
Bulk plants.....	588	393,376	94.4	351,688	1,452	10,727	2,933	2,864	1,770
Bulk terminals.....	174	673,172	98.3	646,718	17	6,979	820	5,207	2,060
New Jersey.....	256	705,262	96.9	664,120	1,094	9,914	2,779	1,776	3,811
Bulk plants.....	195	190,490	89.2	158,552	1,048	5,960	1,945	1,634	748
Bulk terminals.....	61	514,772	99.8	505,568	46	3,954	834	142	3,063
Pennsylvania.....	701	747,272	97.9	707,935	485	13,518	2,279	5,759	1,531
Bulk plants.....	595	389,169	97.9	362,766	464	9,685	1,547	5,087	1,287
Bulk terminals.....	106	358,103	97.9	345,169	21	3,833	732	672	244
Delaware.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	164	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia.....	7	35,724	100.0	32,457	...	1,329	189	1,427	322
Bulk plants.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	406	282,907	98.3	267,185	120	6,850	814	1,959	1,959
Bulk plants.....	376	179,856	97.3	167,168	120	5,775	398	923	652
Bulk terminals.....	30	103,051	100.0	100,017	...	1,075	416	236	1,307
West Virginia.....	157	87,474	98.9	81,659	108	3,296	8	959	467
Bulk plants.....	136	51,399	98.1	46,988	108	2,446	8	532	340
Bulk terminals.....	21	36,075	100.0	34,671	...	850	...	427	127
North Carolina.....	697	420,134	95.9	389,919	821	7,630	904	2,340	1,265
Bulk plants.....	663	270,658	93.6	241,518	821	7,137	703	2,154	1,070
Bulk terminals.....	34	149,476	100.0	148,401	...	493	201	186	195
South Carolina.....	366	183,794	96.5	170,715	791	3,869	144	1,418	340
Bulk plants.....	347	133,075	95.1	120,421	791	3,469	144	1,406	327
Bulk terminals.....	19	50,719	100.0	50,294	...	400	...	12	13
Georgia.....	555	230,281	99.1	216,607	142	9,102	13	1,446	956
Bulk plants.....	521	181,755	98.9	168,525	142	9,025	13	1,300	735
Bulk terminals.....	34	48,526	100.0	48,082	...	77	...	146	221
Florida.....	522	317,330	99.2	303,921	252	9,020	78	667	922
Bulk plants.....	469	181,002	98.6	168,900	252	8,243	78	479	580
Bulk terminals.....	53	136,328	100.0	135,021	...	777	...	188	342
PAD District No. 2.....	14,718	4,539,393	93.9	4,046,447	9,477	127,116	4,877	59,803	15,270
Ohio.....	902	646,886	98.8	606,578	1,241	23,102	353	5,532	2,284
Bulk plants.....	838	354,008	97.8	325,714	1,241	14,130	321	3,352	1,454
Bulk terminals.....	64	292,878	100.0	280,864	...	8,972	32	2,180	830
Indiana.....	1,128	442,703	99.3	424,104	412	8,738	609	5,040	532
Bulk plants.....	1,101	319,996	99.0	301,880	160	8,594	608	4,958	528
Bulk terminals.....	27	122,707	100.0	122,224	252	144	1	82	4
Illinois.....	1,614	606,838	93.5	528,625	1,526	14,153	1,470	19,031	2,460
Bulk plants.....	1,582	485,243	93.0	414,961	1,526	13,024	1,255	18,832	1,819
Bulk terminals.....	32	121,595	95.3	113,664	...	1,129	215	199	641
Michigan.....	1,083	639,047	95.3	583,601	704	15,687	265	6,943	1,988
Bulk plants.....	1,033	406,787	93.8	359,195	653	15,422	265	4,853	1,219
Bulk terminals.....	50	232,260	98.0	224,406	51	265	...	2,090	769
Wisconsin.....	1,186	315,647	91.4	274,803	192	9,140	437	3,230	782
Bulk plants.....	1,159	252,066	89.6	212,344	192	9,103	437	3,188	611
Bulk terminals.....	27	63,581	98.6	62,459	...	37	...	42	171
Minnesota.....	1,381	300,471	82.1	236,081	279	6,971	103	2,778	609
Bulk plants.....	1,367	259,783	79.3	195,534	277	6,960	103	2,721	538
Bulk terminals.....	14	40,688	100.0	40,547	2	11	...	57	71
Iowa.....	1,624	282,823	95.9	258,513	1,047	6,292	514	3,851	910
Bulk plants.....	1,608	240,411	95.1	216,114	1,047	6,292	514	3,838	910
Bulk terminals.....	16	42,412	100.0	42,399	...	...	...	13	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

COMMODITY LINE SALES

6-147

Table 6E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—COMMODITY-LINE SALES DOLLARS—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax)	Sales coverage ¹	Petroleum products (excluding LP gas)	Liquefied petroleum gas	Tires, batteries, accessories	Heating equipment	Other merchandise	Service receipts
		(\$1,000)	(Percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
PAD District No. 2—Continued									
Missouri.....	1,106	309,185	91.4	272,328	144	6,474	386	2,368	820
Bulk plants.....	1,089	260,909	93.3	234,547	144	6,245	386	1,484	716
Bulk terminals.....	17	48,276	80.8	37,781	...	229	...	884	104
North Dakota.....	702	82,938	83.3	63,812	629	2,562	149	1,314	587
Bulk plants.....	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	581	91,859	80.0	69,388	162	2,650	23	1,039	217
Bulk plants.....	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	684	123,559	85.4	98,025	344	3,432	182	2,540	943
Bulk plants.....	680	110,715	83.7	86,117	344	2,645	182	2,394	940
Bulk terminals.....	4	12,844	100.0	11,908	...	787	...	146	3
Kansas.....	1,223	166,048	93.9	144,144	636	7,898	92	2,215	985
Bulk plants.....	1,216	143,901	93.0	122,115	636	7,894	92	2,101	985
Bulk terminals.....	7	22,147	100.0	22,029	...	4	...	114	...
Kentucky.....	403	171,566	97.0	156,784	591	7,246	122	1,136	583
Bulk plants.....	384	121,341	95.8	106,683	523	7,212	122	1,114	583
Bulk terminals.....	19	50,225	100.0	50,101	68	34	...	22	...
Tennessee.....	372	228,037	97.5	211,693	278	8,644	134	913	668
Bulk plants.....	344	150,103	96.2	134,598	200	8,021	134	775	668
Bulk terminals.....	28	77,934	100.0	77,095	78	623	...	138	...
Oklahoma.....	729	131,786	95.8	117,968	1,292	4,127	38	1,873	902
Bulk plants.....	724	126,192	95.6	112,374	1,292	4,127	38	1,873	902
Bulk terminals.....	5	5,594	100.0	5,594	...	...	...	...	...
PAD District No. 3.....	3,889	1,226,676	95.3	1,092,992	7,018	43,103	762	9,833	3,491
Alabama.....	410	181,979	91.4	157,358	590	6,816	105	818	564
Bulk plants.....	385	119,810	96.9	108,442	590	6,092	105	526	327
Bulk terminals.....	25	62,169	80.7	48,916	...	724	...	292	237
Mississippi.....	429	110,557	96.4	99,181	1,195	5,206	218	318	486
Bulk plants.....	413	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arkansas.....	472	99,743	96.6	90,101	610	4,640	87	769	136
Bulk plants.....	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	434	178,480	95.0	161,592	348	5,886	93	906	672
Bulk plants.....	414	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	1,905	592,026	94.5	529,918	3,896	18,011	201	6,228	1,357
Bulk plants.....	1,857	467,955	95.3	421,618	3,894	14,413	201	4,813	1,214
Bulk terminals.....	48	124,071	91.4	108,300	2	3,598	...	1,415	143
New Mexico.....	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk plants.....	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk terminals.....	...	...	...	...	...	...	...	...	...
PAD District No. 4.....	1,716	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Montana.....	466	68,043	84.2	54,398	43	1,960	158	498	258
Bulk plants.....	461	62,361	82.8	48,716	43	1,960	158	498	258
Bulk terminals.....	5	5,682	100.0	5,682	...	...	...	...	...
Idaho.....	399	82,923	95.9	76,259	169	2,065	28	535	453
Bulk plants.....	391	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk plants.....	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk terminals.....	...	...	...	...	...	...	...	...	...
Colorado.....	478	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	178	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5.....	2,737	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	...	...	...	...	...	...	...	...	...
Nevada.....	79	30,165	99.3	29,142	225	542	11	21	10
Bulk plants.....	79	30,165	99.3	29,142	225	542	11	21	10
Bulk terminals.....	...	...	...	...	...	...	...	...	...
Washington.....	683	284,292	92.1	253,624	748	4,729	165	1,488	979
Bulk plants.....	651	180,776	92.1	159,879	748	4,226	165	931	590
Bulk terminals.....	32	103,516	92.0	93,745	...	503	...	557	389
Oregon.....	438	196,375	98.0	185,420	1,414	3,813	122	711	935
Bulk plants.....	419	132,957	97.0	122,634	1,414	3,575	122	690	562
Bulk terminals.....	19	63,418	100.0	62,786	...	238	...	21	373
California.....	1,328	981,120	98.2	927,687	8,002	17,614	251	5,645	3,698
Bulk plants.....	1,275	775,421	97.6	724,444	7,945	16,262	251	5,494	2,802
Bulk terminals.....	53	205,699	100.0	203,243	57	1,352	...	151	896

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

Table 6F. ASSEMBLERS OF FARM PRODUCTS: 1954—COMMODITY LINE SALES—UNITED STATES, BY TYPE OF ASSEMBLER

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent distribution ¹	Number	Total sales, all commodity lines				Amount	Per-cent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	
	ASSEMBLERS (Except Grain Elevators)							ASSEMBLERS—Continued (Except Grain Elevators)					
	All establishments (number).....6,675							Seeds (field and vegetable)—Con.					
	Total sales (\$1,000).....\$5,960,911							Field seeds.....	14,394		239	144,192	10.0
	Sales reported by commodity line, total.....	5,573,524	100.0	5,894	xxx	xxx		Vegetable seeds.....	3,676		72	52,627	7.0
000	Canned, bottled foods.....	11,025	0.3	40	29,184	34.4	881	Oil seeds, oil nuts, oil kernels.....	18,176	0.3	129	55,376	32.8
	Canned fruits, fruit juices.....	8,826		20	19,873	44.4	882	Fertilizer, fertilizer materials.....	35,900	0.6	667	582,650	6.2
	Canned vegetables, vegetable juices	1,319		10	8,285	15.9	964	Commodities, n.e.c.....	68,483	1.2	(NA)	(NA)	(NA)
	Canned fish, seafood.....	21		5	4,200	0.5	975	Labor, service and rental receipts....	44,862	0.8	551	491,687	9.1
	Canned meats.....	73		7	5,923	1.2		COUNTRY GRAIN ELEVATORS					
	Other canned, bottled foods.....	118		(NA)	(NA)	(NA)		All establishments (number)....6,580					
	Not reported in detail.....	668		14	5,673	11.8		Total sales (\$1,000).....\$3,089,905					
041	Other groceries, food specialties.....	10,930	0.2	114	67,463	16.2		Sales reported by commodity line, total.....	2,914,908	100.0	6,182	xxx	xxx
050	Dairy products, ice cream, ices.....	727,128	13.0	950	855,716	85.0		Groceries, food specialties.....	7,161	0.2	253	117,677	6.1
	Butter.....	115,969		114	214,746	54.0	050	Dairy products, ice cream, ices.....	10,537	0.4	75	36,721	28.7
	Cheese.....	30,359		47	107,623	28.2	052	Eggs (fresh, storage).....	27,387	0.9	128	67,189	40.8
	Ice cream, ices.....	786		24	7,224	10.9	070	Fresh fruits, vegetables, berries.....	13,542	0.5	78	41,368	32.7
	Milk, cream (fluid).....	203,780		558	282,067	72.2	450	Hardware.....	3,506	0.1	293	151,295	2.3
	Other dairy products.....	17,119		84	96,906	17.7	510	Farm, dairy machinery.....	8,289	0.3	431	262,979	3.2
	Not reported in detail.....	359,115		267	373,373	96.2	701	Bituminous coal.....	16,403	0.6	1,532	614,780	2.7
052	Eggs (fresh, storage).....	300,630	5.4	1,131	498,114	60.3	730	Iron and steel wire, wire products....	2,987	0.1	392	205,289	1.5
060	Poultry.....	213,897	3.8	1,055	519,934	41.1	821	Cotton (raw) including linters.....	13,457	0.5	39	26,979	49.9
	Live poultry.....	71,136		785	235,945	30.1	822	Grains.....	2,225,388	76.3	5,912	2,768,184	80.4
	Dressed poultry.....	80,579		173	182,088	44.3	830	Livestock.....	18,892	0.6	128	78,982	23.9
	Not reported in detail.....	62,182		202	149,089	41.7		Cattle, calves.....	4,130		61	38,077	10.9
070	Fresh fruits, vegetables, berries.....	1,124,147	20.2	1,758	1,201,821	93.5		Sheep, lambs.....	127		4	1,080	11.8
	Fresh fruits, berries.....	332,112		536	414,574	80.1		Hogs.....	9,055		72	39,308	23.0
	Fresh vegetables.....	337,235		774	412,998	81.7		Other livestock.....	309		6	3,481	8.9
	Not reported in detail.....	454,800		632	491,553	92.5		Not reported in detail.....	5,271		18	15,747	33.5
080	Peanuts.....	93,747	1.7	74	113,905	82.3	840	Wool, mohair (raw, tops, noils).....	7,839	0.3	48	35,095	22.3
101	Miscellaneous food products.....	9,909	0.2	35	97,045	10.2	841	Other inedible farm products.....	42,861	1.5	327	165,049	26.0
510	Farm, dairy machinery.....	5,928	0.1	173	254,093	2.3	851	Hay, straw, alfalfa.....	5,670	0.2	150	89,882	6.3
821	Cotton (raw), including linters.....	564,379	10.1	307	611,609	92.3		Feeds, including pet foods.....	258,394	8.9	3,938	1,910,522	13.5
822	Grains.....	218,333	3.9	568	430,723	50.7	860	Poultry feeds mixed at this estab-	19,592		690	344,106	5.7
823	Hides, skins, pelts.....	26,855	0.5	192	73,570	36.5		lishment.....	19,957		1,346	580,792	3.4
830	Livestock.....	1,648,224	29.6	1,072	1,793,614	91.9		Other poultry feeds.....	28,302		680	350,937	8.1
	Cattle, calves.....	268,568		526	708,127	37.9		Livestock feeds mixed at this es-	41,074		1,522	650,898	6.3
	Sheep, lambs.....	30,003		213	427,287	7.0		tablishment.....	13,307		684	304,478	4.4
	Hogs.....	800,597		548	1,029,269	77.8		Other livestock feeds.....	136,162		1,907	1,038,280	13.1
	Other livestock.....	16,294		81	80,281	20.3		Other feeds.....	6,655	0.2	62	34,686	19.2
	Not reported in detail.....	532,802		282	593,659	89.7	870	Flower, bulbs, florists' supplies.....	54,305	1.9	2,750	1,471,115	3.7
831	Tobacco (leaf).....	132,334	2.4	110	135,966	97.3	880	Seeds (field and vegetable).....	28,954		1,643	745,052	3.9
840	Wool, mohair (raw, tops, noils).....	89,042	1.6	173	131,466	67.7		Field seeds.....	539		46	26,876	2.0
	Raw wool.....	73,501		124	108,636	67.7		Vegetable seeds.....	24,812		1,110	722,603	3.4
	Wool tops, noils.....	3,076		14	14,296	21.5		Oil seeds, oil nuts, oil kernels.....	8,867	0.3	76	42,199	21.0
	Not reported in detail.....	12,465		47	21,056	59.2		Fertilizer, fertilizer materials.....	70,414	2.4	2,596	1,432,853	4.9
841	Other inedible farm products.....	82,845	1.5	172	136,511	60.7	881	Petroleum and products.....	7,353	0.3	269	138,027	5.3
851	Hay, straw, alfalfa.....	9,877	0.2	123	82,726	11.9	921	Lumber (rough, dressed, finished)....	9,799	0.3	219	109,458	9.0
860	Feeds, including pet foods.....	102,711	1.8	980	574,972	17.9	964	Commodities, n.e.c.....	46,732	1.6	(NA)	(NA)	(NA)
880	Seeds (field and vegetable).....	34,162	0.6	497	343,476	9.9	975	Labor, service and rental receipts....	48,470	1.7	2,541	1,261,632	3.8

(NA) Not available. xxx Not applicable.

COMMODITY LINE SALES

6-149

Table 6G—ASSEMBLERS OF FARM PRODUCTS: 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distributed	Number	Total sales, all commodity lines				Amount	Percent distributed	Number	Total sales, all commodity lines	
(1)													
ALABAMA													
Assemblers (Except Grain Elevators)													
All establishments (number).....60													
Total sales (\$1,000).....\$49,832													
Sales reported by commodity line, total.....													
070	Fresh fruits, vegetables, berries.....	46,077	100.0	53	xxx	xxx							
080	Peanuts.....	2,430	5.3	8	8,330	29.2							
821	Cotton (raw), including linters.....	16,905	36.7	21	25,838	65.4							
822	Grains.....	1,255	2.7	4	4,801	26.1							
830	Livestock.....	15,275	33.1	16	18,784	81.3							
860	Feeds, including pet foods.....	3,304	7.2	13	12,875	25.7							
880	Seeds (field and vegetable).....	285	0.6	11	14,209	2.0							
881	Oil seeds, oil nuts, oil kernels.....	570	1.2	6	8,494	6.7							
882	Fertilizer, fertilizer materials.....	1,010	2.2	6	10,065	10.0							
975	Commodities, n.e.c.....	2,780	6.0	(NA)	(NA)	(NA)							
	Labor, service, and rental receipts....	526	1.1	11	12,979	4.1							
Country Grain Elevators (Not analyzed by commodity lines)													
ARIZONA													
Assemblers (Except Grain Elevators)													
All establishments (number).....40													
Total sales (\$1,000).....\$39,291													
Sales reported by commodity line, total.....													
070	Fresh fruits, vegetables, berries.....	37,911	100.0	36	xxx	xxx							
821	Cotton (raw), including linters.....	19,061	50.3	24	19,854	96.0							
822	Grains.....	3,635	9.6	6	6,594	55.1							
830	Livestock.....	783	2.1	4	1,484	52.8							
851	Hay, straw, alfalfa.....	9,091	24.0	5	11,496	79.1							
860	Feeds, including pet foods.....	1,066	2.8	4	5,379	19.8							
	Commodities, n.e.c., including labor, service and rental receipts.....	579	1.5	4	7,682	7.5							
	Country Grain Elevators (Not analyzed by commodity lines)	3,696	9.7	(NA)	(NA)	(NA)							
ARKANSAS													
Assemblers (Except Grain Elevators)													
All establishments (number).....94													
Total sales (\$1,000).....\$72,290													
Sales reported by commodity line, total.....													
050	Dairy products, ice cream, ices.....	69,471	100.0	80	xxx	xxx							
052	Eggs (fresh, storage).....	4,913	7.1	11	5,532	88.8							
060	Poultry.....	849	1.2	13	1,964	43.2							
070	Fresh fruits, vegetables, berries.....	7,983	11.5	19	9,854	81.0							
821	Cotton (raw), including linters.....	3,175	4.6	13	4,897	64.8							
822	Grains.....	46,175	66.5	29	48,656	94.9							
823	Hides, skins, pelts.....	559	0.8	6	3,231	17.3							
841	Other inedible farm products.....	129	0.2	7	1,185	10.9							
860	Feeds, including pet foods.....	1,636	2.4	9	2,402	68.1							
880	Seeds (field and vegetable).....	829	1.2	6	3,477	23.8							
881	Oil seed, oil nuts, oil kernels.....	1,014	1.5	19	3,111	32.6							
882	Fertilizer, fertilizer materials.....	197	0.3	7	3,722	5.3							
	Commodities, n.e.c.....	1,465	2.1	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts....	547	0.8	17	3,396	16.1							
Country Grain Elevators (Not analyzed by commodity lines)													
CALIFORNIA													
Assemblers (Except Grain Elevators)													
All establishments (number).....647													
Total sales (\$1,000).....\$809,122													
Sales reported by commodity line, total.....													
030	Frozen foods.....	792,395	100.0	595	xxx	xxx							
	Groceries, food specialties.....	1,605	0.2	4	2,187	73.4							
	Dairy products, ice cream, ices.....	3,849	0.5	13	11,084	34.7							
050	Eggs (fresh, storage).....	44,911	5.7	24	45,810	98.0							
052	Poultry.....	10,767	1.4	18	12,245	87.9							
060	Fresh fruits, vegetables, berries.....	7,915	1.0	22	8,866	89.3							
070	Peanuts.....	486,050	61.3	453	497,830	97.6							
080	Seeds (field and vegetable).....	29,986	3.9	6	30,148	99.5							
101	Miscellaneous food products.....	3,912	0.5	6	7,920	49.4							
Country Grain Elevators (Not analyzed by commodity lines)													
CALIFORNIA—Con.													
Assemblers (Except Grain Elevators)—Continued													
821	Cotton (raw), including linters.....	64,377	8.1	18	69,987	92.0							
822	Grains.....	28,406	3.6	24	47,407	59.9							
830	Livestock.....	39,706	5.0	22	55,421	71.6							
841	Other inedible farm products.....	28,430	3.6	18	33,131	85.8							
851	Hay, straw, alfalfa.....	2,159	0.3	18	14,711	14.7							
860	Feeds, including pet foods.....	4,309	0.5	13	26,594	16.2							
880	Seeds (field and vegetable).....	6,241	0.8	26	47,059	13.3							
881	Oil seeds, oil nuts, oil kernels.....	2,156	0.3	6	2,961	72.8							
882	Fertilizer, fertilizer materials.....	2,576	0.3	95	97,324	2.6							
	Commodities, n.e.c.....	8,690	1.1	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts....	16,350	2.1	41	53,169	30.8							
Country Grain Elevators													
All establishments (number).....40													
Total sales (\$1,000).....\$40,609													
Sales reported by commodity line, total.....													
822	Grains.....	36,701	100.0	37	xxx	xxx							
860	Feeds, including pet foods.....	23,222	63.3	22	27,205	85.4							
880	Seeds, (field and vegetable).....	2,027	5.5	12	15,804	12.8							
882	Fertilizer, fertilizer materials.....	980	2.7	10	18,600	5.3							
975	Commodities, n.e.c.....	1,236	3.4	12	22,096	5.6							
	Labor, service and rental receipts....	8,199	22.3	(NA)	(NA)	(NA)							
	Country Grain Elevators (Not analyzed by commodity lines)	1,037	2.8	14	16,183	6.4							
COLORADO													
Assemblers (Except Grain Elevators)													
All establishments (number).....104													
Total sales (\$1,000).....\$66,109													
Sales reported by commodity line, total.....													
050	Dairy products, ice cream, ices.....	62,852	100.0	87	xxx	xxx							
052	Eggs (fresh, storage).....	3,443	5.5	10	4,402	78.2							
060	Poultry.....	188	0.3	4	539	34.9							
070	Fruit, vegetables, berries.....	1,741	2.8	7	2,414	72.1							
	Fresh fruits, berries.....	19,324	30.7	51	20,665	93.5							
	Fresh vegetables.....	1,937	3.0	4	2,507	77.3							
	Not reported in detail.....	10,859	30	30	11,496	94.5							
		6,528	19	19	7,231	90.3							
153	Agricultural chemicals (except fertilizer).....	165	0.3	5	5,036	3.3							
510	Farm, dairy machinery.....	88	0.1	8	5,821	1.5							
822	Grains.....	3,104	4.9	6	7,858	39.5							
823	Hides, skins, pelts.....	5,016	8.0	4	5,016	100.0							
830	Livestock.....	10,957	17.4	4	11,073	99.0							
841	Other inedible farm products.....	13,862	22.1	11	16,161	85.8							
860	Feeds, including pet foods.....	952	1.5	11	13,791	6.9							
880	Seeds (field and vegetable).....	150	0.2	8	9,925	1.5							
882	Fertilizer, fertilizer materials.....	489	0.8	20	15,473	3.2							
	Commodities, n.e.c.....	3,029	4.8	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts....	344	0.5	9	7,342	4.7							
Country Grain Elevators													
All establishments (number).....166													
Total sales (\$1,000).....\$68,430													
Sales reported by commodity line, total.....													
	Groceries, food specialties.....	63,524	100.0	161	xxx	xxx							
153	Agricultural chemicals (except fertilizer).....	1,024	1.6	26	11,492	8.9							
570	Industrial equipment, supplies.....	90	0.1	11	5,987	1.5							
822	Grains.....	66	0.1	10	4,997	1.3							
830	Livestock.....	46,919	73.9	153	61,167	76.7							
841	Other inedible farm products.....	208	0.3	4	3,296	6.3							
	Feeds, including pet foods.....	2,648	4.2	28	13,712	19.3							
860	Poultry feeds mixed at this establishment.....	7,178	11.3	99	42,208	17.0							
	Other poultry feeds.....	162	0.2	15	8,343	1.9							
	Livestock feeds mixed at this establishment.....	693	2.4	24	10,623	6.5							
	Other livestock feeds.....	665	1.8	18	7,818	8.5							
	Other feeds.....	1,681	3.6	36	15,840	10.6							
	Not reported in detail.....	415	12	6	6,531	6.4							
880	Seeds (field and vegetable).....	3,562	56	56	24,194	14.7							
	Field seeds.....	1,575	2.5	54	31,801	5.0							
	Vegetable seeds.....	1,518	47	47	23,009	6.6							
	Not reported in detail.....	6	4	4	2,472	0.2							
882	Fertilizer, fertilizer materials.....	51	7	7	8,792	0.6							
	Commodities, n.e.c.....	393	0.6	34	21,964	1.8							
975	Labor, service and rental receipts....	2,539	4.0	(NA)	(NA)	(NA)							
		884	14	59	27,718	3.2							

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6G-ASSEMBLERS OF FARM PRODUCTS 1954-COMMODITY LINE SALES-STATES, BY TYPE OF ASSEMBLER-Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Per- cent dis- tri- bu- tion ¹ (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
CONNECTICUT													
Assemblers (Except Grain Elevators)													
All establishments (number).....38													
Total sales (\$1,000).....\$26,807													
Sales reported by commodity line, total.....													
060	Poultry.....	26,459	100.0	34	xxx	xxx	821	Cotton (raw), including linters.....	73,577	58.5	23	76,352	96.4
							830	Livestock.....	14,062	11.2	10	14,724	95.5
							831	Tobacco (leaf).....	2,069	1.6	5	2,559	80.9
							841	Other inedible farm products.....	5,421	4.3	9	8,601	63.0
070	Fresh fruits, vegetables, berries.....	1,660	6.3	9	1,674	99.2	860	Feeds, including pet foods.....	1,457	1.2	14	10,070	14.5
								Poultry feed.....	950		4	3,949	23.1
830	Livestock.....	313	1.2	4	2,033	15.4		Livestock feed.....	232		6	5,384	3.4
831	Tobacco (leaf).....	5,682	21.5	7	5,682	100.0		Not reported in detail.....	275		4	737	37.3
Commodities, n.e.c., including labor, service and rental receipts.....													
		5,558	21.0	(NA)	(NA)	(NA)	880	Seeds (field and vegetable).....	425	0.3	9	3,710	11.5
Country Grain Elevators (Not analyzed by commodity lines)													
							881	Oil seeds, oil nuts, oil kernels.....	2,448	1.9	10	7,394	33.1
							882	Fertilizer, fertilizer materials.....	917	0.7	12	7,197	12.7
							975	Commodities, n.e.c., including labor, service and rental receipts....	1,934	1.5	(NA)	(NA)	(NA)
									326	0.3	8	6,717	4.9
DELAWARE													
Assemblers (Except Grain Elevators)													
All establishments (number).....12													
Total sales (\$1,000).....\$27,667													
Sales reported by commodity line, total.....													
060	Poultry.....	27,667	100.0	12	xxx	xxx	822	Grains.....	4,365	100.0	12	xxx	xxx
							860	Feeds, including pet foods.....	2,305	52.8	8	3,489	66.1
							860	Seeds (field and vegetable).....	774	17.7	5	2,114	36.6
								Commodities, n.e.c., including labor, service and rental receipts.....	219	5.0	4	2,349	9.3
									1,067	24.4	(NA)	(NA)	(NA)
Country Grain Elevators (Not analyzed by commodity lines)													
							IDAHO						
Assemblers (Except Grain Elevators)													
All establishments (number).....140													
Total sales (\$1,000).....\$55,834													
Sales reported by commodity line, total.....													
052	Eggs (fresh, storage).....	51,074	100.0	125	xxx	xxx	052	Eggs (fresh, storage).....	1,093	2.1	4	2,329	46.9
060	Poultry.....						060	Poultry.....	292	0.6	5	3,817	7.6
070	Fresh fruits, vegetables, berries.....	28,554	55.9	83	31,055	91.9	070	Fresh fruits, vegetables, berries.....	1,397		11	3,093	45.2
								Fresh fruits, berries.....	19,335		60	21,949	88.1
								Fresh vegetables.....	7,822		19	8,068	97.0
								Not reported in detail.....					
050	Dairy products, ice cream, ices.....	2,350	1.2	5	4,527	51.9	153	Agricultural chemicals (except fertilizer).....	157	0.3	12	10,473	1.5
052	Eggs (fresh, storage).....	2,431	1.3	7	3,267	74.4	570	Industrial equipment, supplies.....	127	0.2	4	6,265	2.0
070	Fresh fruits, vegetables, berries.....	166,850	87.6	215	176,963	94.3	701	Bituminous coal.....	71	0.1	4	6,488	1.1
							822	Grains.....	3,141	6.1	17	16,077	19.5
							830	Livestock.....	1,658	3.2	9	4,804	34.5
							841	Other inedible farm products.....	5,481	10.7	11	8,482	64.6
							860	Feeds, including pet foods.....	1,506	2.9	10	7,774	19.4
								Poultry feeds mixed at this establishment.....	808		5	5,085	15.9
								Other poultry feeds.....	53		5	2,602	2.0
								Livestock feeds mixed at this establishment.....	237		6	6,228	3.8
								Other livestock feeds.....	340		6	4,789	7.1
								Other feeds.....	68		5	3,876	1.8
080	Peanuts.....	4,555	2.4	4	5,693	80.0	880	Seeds (field and vegetable).....	5,122	10.0	26	17,109	29.9
841	Other inedible farm products.....	2,101	1.1	5	2,312	90.9		Field seeds.....	2,780		12	11,235	24.7
860	Feeds, including pet foods.....	1,349	0.7	5	22,968	5.9		Vegetable seeds.....	1,576		10	4,320	36.5
880	Seeds (field and vegetable).....	379	0.2	5	6,963	5.4		Not reported in detail.....	766		6	2,944	26.0
882	Fertilizer, fertilizer materials.....	3,353	1.8	24	31,443	10.7	882	Fertilizer, fertilizer materials.....	1,141	2.2	25	19,721	5.8
		4,417	2.3	(NA)	(NA)	(NA)		Commodities, n.e.c.....	2,537	5.0	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	2,710	1.4	22	18,993	14.3	975	Labor, service and rental receipts....	194	0.4	12	10,334	1.9
Country Grain Elevators (Not analyzed by commodity lines)													
GEORGIA													
Assemblers (Except Grain Elevators)													
All establishments (number).....105													
Total sales (\$1,000).....\$129,845													
Sales reported by commodity line, total.....													
050	Dairy products, ice creams, ices.....	5,911	4.7	6	8,350	70.8	510	Groceries, food specialties.....	1,197	2.3	28	13,805	8.7
052	Eggs (fresh, storage).....	384	0.3	4	508	75.6		Farm, dairy machinery.....	53	0.1	4	2,921	1.8
060	Poultry.....	3,954	3.1	6	4,891	80.8	701	Bituminous coal.....	681	1.3	34	14,719	4.6
070	Fresh fruits, vegetables, berries.....	4,197	3.3	14	4,272	98.2	822	Grains.....	35,292	70.9	107	47,864	75.8
							841	Other inedible farm products.....	5,625	11.0	13	9,426	59.7
							860	Feeds, including pet foods.....	2,133	4.2	53	27,455	7.8
							880	Seeds (field and vegetable).....	2,320	4.5	37	18,257	12.7
							882	Fertilizer, fertilizer materials.....	572	1.1	20	13,962	4.1
080	Peanuts.....	8,597	6.8	17	12,285	70.0		Commodities, n.e.c.....	1,348	2.6	(NA)	(NA)	(NA)
							975	Labor, service and rental receipts....	979	1.9	50	22,581	4.3

See footnotes at end of table.

6-151

Table 6G.—ASSEMBLERS OF FARM PRODUCTS, 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
	ILLINOIS							INDIANA—Con.					
	Assemblers (Except Grain Elevators)							Assemblers (Except Grain Elevators)—Continued					
	All establishments (number).....341						860	Feeds, including pet foods.....	847	0.4	11	6,848	12.4
	Total sales (\$1,000).....\$594,824							Poultry feeds mixed at this estab-					
	Sales reported by commodity							lishment.....	57		4	2,349	2.4
	line, total.....	542,025	100.0	289	xxx	xxx		Livestock feeds mixed at this es-					
050	Dairy products, ice cream, ices.....	100,508	18.5	48	121,832	82.5		tablishment.....	146		4	2,653	5.5
	Butter.....	63,120	5	5	85,302	74.0		Other livestock feeds.....	205		4	1,789	11.5
	Milk, cream (fluid).....	31,511	34	34	38,260	82.4		Other feeds.....	81	(NA)	(NA)	(NA)	(NA)
	Other dairy products.....	1,256	(NA)	(NA)	(NA)	(NA)		Not reported in detail.....	358		3	5,133	11.4
	Not reported in detail.....	4,621	9	9	5,282	87.5	880	Seeds (field and vegetable).....	529	0.3	10	5,184	10.2
052	Eggs (fresh, storage).....	12,615	2.3	70	90,429	14.0	882	Fertilizer, fertilizer materials.....	297	0.2	10	5,148	5.8
060	Poultry.....	16,880	3.1	65	88,189	19.1		Commodities, n.e.c. including labor,					
	Live poultry.....	1,214	46	7,885	15.4			service and rental receipts.....	2,280	1.2	(NA)	(NA)	(NA)
	Dressed poultry.....	13,607	15	77,329	17.6								
	Not reported in detail.....	2,059	13	3,870	53.2			Country Grain Elevators					
070	Fresh fruits, vegetables, berries.....	16,340	3.0	27	17,262	94.7		All establishment (number).....321					
	Fresh fruits, berries.....	3,362	10	4,989	67.4	450		Total sales (\$1,000).....\$208,544					
	Fresh vegetables.....	10,458	18	12,770	81.9	510		Sales reported by commodity	188,856	100.0	292	xxx	xxx
	Not reported in detail.....	2,520	6	3,029	83.2	701		line, total.....					
822	Grains.....	27,031	5.0	50	39,722	68.1	450	Hardware.....	349	0.2	32	19,656	1.8
823	Hides, skins, pelts.....	2,771	0.5	9	4,465	67.4	510	Farm, dairy machinery.....	793	0.4	44	33,964	2.3
830	Livestock.....	342,512	63.2	107	350,957	62.1	701	Bituminous coal.....	2,418	1.3	124	72,124	3.3
840	Wool, mohair (raw, tops, noils).....	862	0.2	12	2,791	30.9	702	Anthracite coal.....	279	0.1	41	29,239	1.0
860	Feeds, including pet foods.....	4,339	0.8	49	29,348	14.8	730	Iron and steel wire, wire products.....	837	0.4	103	54,391	1.5
880	Seeds (field and vegetable).....	948	0.2	22	12,213	7.8	822	Grains.....	135,387	71.7	281	182,928	74.0
882	Fertilizer, fertilizer materials.....	1,013	0.2	28	17,910	5.7	830	Livestock.....	1,097	0.6	26	17,555	6.2
	Commodities, n.e.c.....	9,247	1.7	(NA)	(NA)	(NA)	841	Other inedible farm products.....	253	0.1	12	9,528	2.7
975	Labor, service and rental receipts.....	6,959	1.3	16	96,047	7.2	860	Feeds, including pet foods.....	22,922	12.1	239	141,937	16.1
								Poultry feeds mixed at this estab-					
	Country Grain Elevators							lishment.....	2,880		106	58,778	4.9
	All establishments (number).....730							Other poultry feeds.....	1,482		95	51,695	2.9
	Total sales (\$1,000).....\$501,435							Livestock feeds mixed at this es-					
	Sales reported by commodity							tablishment.....	4,367		101	57,640	7.6
	line, total.....	464,553	100.0	668	xxx	xxx		Other livestock feeds.....	3,991		99	53,092	7.5
								Other feeds.....	1,309		55	32,812	4.0
	Groceries, food specialties.....	958	0.2	6	5,519	17.4		Not reported in detail.....	8,893		89	60,628	14.7
450	Hardware.....	518	0.1	51	28,265	1.8	880	Seeds (field and vegetable).....	2,444	1.3	195	128,351	1.9
510	Farm, dairy machinery.....	1,159	0.2	48	36,158	3.2		Field seeds.....	1,360		127	72,750	1.9
701	Bituminous coal.....	2,290	0.5	185	105,567	2.2		Vegetable seeds.....	20		6	3,577	0.6
702	Anthracite coal.....	475	0.1	30	20,320	2.3		Not reported in detail.....	1,064		67	55,299	1.9
730	Iron and steel wire, wire products.....	760	0.2	76	48,044	1.6	881	Oil seeds, oil nuts, oil kernels.....	2,250	1.2	8	6,862	32.8
822	Grains.....	369,156	79.5	648	440,662	83.8	882	Fertilizer, fertilizer materials.....	9,674	5.1	229	146,347	6.6
830	Livestock.....	2,597	0.6	15	8,966	29.0	884	Petroleum and products.....	883	0.5	16	12,818	6.9
841	Other inedible farm products.....	464	0.1	10	4,130	11.2	921	Lumber (rough, dressed, finished).....	1,174	0.6	16	12,286	9.6
860	Feeds, including pet foods.....	36,321	7.8	431	297,594	12.2	975	Commodities, n.e.c.....	3,958	2.1	(NA)	(NA)	(NA)
880	Seeds (field and vegetable).....	6,489	1.4	331	229,509	2.8		Labor, service and rental receipts.....	4,138	2.2	116	82,526	5.0
881	Oil seeds, oil nuts, oil kernels.....	793	0.2	4	2,021	39.2							
882	Fertilizer, fertilizer materials.....	7,582	1.6	328	221,065	3.4		IOWA					
884	Petroleum and products.....	474	0.1	21	11,200	4.2		Assemblers (Except Grain Elevators)					
921	Lumber (rough, dressed, finished).....	2,976	0.6	54	33,925	8.8		All establishments (number).....665					
	Commodities, n.e.c.....	27,466	5.9	(NA)	(NA)	(NA)		Total sales (\$1,000).....\$584,889					
975	Labor, service and rental receipts.....	4,075	0.9	247	184,789	2.2		Sales reported by commodity	562,069	100.0	586	xxx	xxx
								line, total.....					
	INDIANA						050	Dairy products, ice cream, ices.....	59,662	10.6	138	85,313	93.4
	Assemblers (Except Grain Elevators)							Butter.....	32,327		31	51,618	62.6
	All establishments (number).....143							Cheese.....	75		4	34,971	0.2
	Total sales (\$1,000).....\$206,156							Ice cream, ices.....	7		4	1,428	0.5
	Sales reported by commodity							Milk, cream (fluid).....	9,664		88	26,503	36.5
	line, total.....	195,831	100.0	117	xxx	xxx		Other dairy products.....	5,380		17	38,109	66.6
050	Dairy products, ice cream, ices.....	32,491	16.6	22	35,621	91.2	052	Not reported in detail.....	12,209		24	12,963	94.2
052	Eggs (fresh, storage).....	3,220	1.6	30	6,336	50.8		Eggs (fresh, storage).....	55,861	9.9	226	79,230	70.5
060	Poultry.....	4,349	2.2	36	7,362	59.1	060	Poultry.....	7,753	1.4	220	69,526	11.2
	Live poultry.....	3,260	25	5,715	57.0			Live poultry.....	5,080		180	52,121	9.7
	Dressed poultry.....	645	12	2,561	25.2			Dressed poultry.....	1,233		19	8,519	14.5
	Not reported in detail.....	444	10	1,097	40.5			Not reported in detail.....	1,440		34	14,711	9.8
070	Fresh fruits, vegetables, berries.....	2,217	1.1	4	2,217	100.0	070	Fresh fruits, vegetables, berries.....	839	0.1	8	906	92.6
510	Farm, dairy machinery.....	1,449	0.7	4	15,895	9.1	822	Grains.....	23,460	4.2	53	54,170	43.3
822	Grains.....	10,546	5.4	22	13,114	80.4	823	Hides, skins, pelts.....	670	0.1	17	8,707	7.7
830	Livestock.....	136,504	69.7	33	137,228	99.5	830	Livestock.....	384,757	66.4	266	392,330	97.5
	Cattle, calves.....	11,846	11	35,619	33.3			Cattle, calves.....	20,642		89	136,584	15.1
	Hogs.....	116,266	25	126,544	91.9			Sheep, lambs.....	2,504		39	72,445	3.5
	Other livestock.....	3,640	(NA)	(NA)	(NA)			Hogs.....	287,197		191	308,554	96.4
	Not reported in detail.....	4,752	3	4,787	99.3			Other livestock.....	2,128		12	36,993	5.8
840	Wool, mohair (raw, tops, noils).....	1,102	0.6	4	2,405	45.8	840	Not reported in detail.....	72,286		59	76,740	94.2
							840	Wool, mohair (raw, tops, noils).....	2,049	0.4	19	6,686	30.6
							860	Feeds, including pet foods.....	17,715	3.0	209	118,663	14.9
							880	Seeds (field and vegetable).....	2,445	0.4	49	36,864	6.6
							882	Fertilizer, fertilizer materials.....	3,235	0.6	49	49,017	6.6
								Commodities, n.e.c. including labor,					
								service and rental receipts.....	3,623	0.6	(NA)	(NA)	(NA)

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6G-ASSEMBLERS OF FARM PRODUCTS 1954-COMMODITY LINE SALES-STATES, BY TYPE OF ASSEMBLER-Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4		
		Amount	Per cent distribution ¹	Number	Total sales, all commodity lines				Amount	Per cent distribution ¹	Number	Total sales, all commodity lines			
														(\$1,000) (1)	(2)	(3)	($1,000) (4)	(5)	($1,000) (1)	(2)	(3)	($1,000) (4)	(5)
	IOWA--Con.							KANSAS--Con.							
	Country Grain Elevators							Country Grain Elevators--Continued							
	All establishments (number).....456						510	Farm, dairy machinery.....	430	0.2	26	10,367	4.1		
	Total sales (\$1,000).....\$230,283							Tractors and equipment (farm).....	49		7	3,634	1.3		
	Sales reported by commodity line, total.....	222,861	100.0	444	xxx	xxx		Harvesting machinery and equipment. Land preparation, planting, cultivating machinery and parts.....	42		7	3,634	1.2		
052	Eggs (fresh, storage).....	228	0.1	5	637	35.8		Miscellaneous farm machinery, equipment.....	108		6	2,373	4.6		
51	Paints, varnishes.....	233	0.1	15	7,169	3.3		Not reported in detail.....	102	(NA)	(NA)	(NA)	(NA)		
450	Hardware.....	605	0.3	51	25,500	2.4			129		8	3,366	3.8		
510	Farm, dairy machinery.....	842	0.4	32	23,334	3.6									
701	Bituminous coal.....	1,758	0.8	147	70,514	2.5	822	Grains.....	148,543	79.1	642	183,987	30.7		
702	Anthracite coal.....	330	0.1	28	15,397	2.1	830	Livestock.....	484	0.3	18	6,376	7.6		
730	Iron and steel wire, wire products....	269	0.1	31	17,314	1.6	860	Feeds, including pet foods.....	19,832	10.6	355	113,261	17.5		
822	Grains.....	156,039	70.0	427	217,375	71.8		Poultry feeds mixed at this establishment.....	1,539		88	32,703	4.7		
830	Livestock.....	9,455	4.2	19	19,066	49.6		Other poultry feeds.....	1,790		149	51,652	3.5		
840	Wool, mohair (raw, tops, noils).....	265	0.1	4	1,509	17.6		Livestock feeds mixed at this establishment.....	1,586		76	27,988	5.7		
841	Other inedible farm products.....	277	0.1	4	2,075	13.3		Other livestock feeds.....	4,747		179	57,684	8.2		
851	Hay, straw, alfalfa.....	294	0.1	5	4,390	6.7		Other feeds.....	1,047		69	26,376	4.0		
860	Feeds, including pet foods.....	28,756	12.9	356	188,874	15.2		Not reported in detail.....	9,123		125	40,233	22.7		
	Poultry feeds mixed at this establishment.....	903		48	26,795	3.4	870	Flower, bulbs, florists' supplies.....	351	0.2	8	2,282	15.4		
	Other poultry feeds.....	1,968		131	62,769	3.1	880	Seeds (field and vegetable).....	1,988	1.1	152	58,283	3.4		
	Livestock feeds mixed at this establishment.....	3,438		61	30,359	11.3	882	Fertilizer, fertilizer materials.....	4,261	2.3	211	73,316	5.8		
	Other livestock feeds.....	6,122		157	73,669	8.3	884	Petroleum and products.....	1,959	1.0	76	27,977	7.0		
	Other feeds.....	650		48	22,405	2.9	975	Commodities, n.e.c.....	4,109	2.2	(NA)	(NA)	(NA)		
	Not reported in detail.....	15,675		159	92,761	16.9		Labor, service and rental receipts....	3,829	2.0	200	74,718	5.1		
870	Flower, bulbs, florists supplies.....	390	0.2	5	2,337	16.7									
880	Seeds (field and vegetable).....	6,194	2.8	277	158,257	3.9		KENTUCKY							
881	Oil seeds, oil nuts, oil kernels.....	289	0.1	4	1,079	26.8		Assemblers							
882	Fertilizer, fertilizer materials.....	6,996	3.1	272	160,518	4.4		(Except Grain Elevators)							
884	Petroleum and products.....	551	0.2	17	9,352	5.9		All establishments (number).....84							
921	Lumber (rough, dressed, finished)....	1,436	0.6	27	16,798	8.5		Total sales (\$1,000).....\$51,760							
975	Commodities, n.e.c.....	4,898	2.2	(NA)	(NA)	(NA)		Sales reported by commodity line, total.....	50,125	100.0	73	xxx	xxx		
	Labor, service and rental receipts....	2,756	1.2	196	112,057	2.5		050	Dairy products, ice cream, ices.....	3,268	6.5	15	3,872	84.4	
								052	Eggs (fresh, storage).....	1,882	3.8	15	2,828	66.5	
								060	Poultry.....	870	1.7	15	2,828	30.8	
	KANSAS							070	Fresh fruits, vegetables, berries.....	1,644	3.3	6	1,737	94.6	
	Assemblers							822	Grains.....	459	0.9	5	1,601	28.7	
	(Except Grain Elevators)							823	Hides, skins, pelts.....	830	1.7	11	4,639	17.9	
	All establishments (number).....159							830	Livestock.....	22,018	43.9	15	22,405	98.3	
	Total sales (\$1,000).....\$56,087							831	Tobacco (leaf).....	14,419	28.8	15	14,629	98.6	
	Sales reported by commodity line, total.....	47,218	100.0	136	xxx	xxx		840	Wool, mohair (raw, tops, noils).....	3,645	7.3	9	4,839	75.3	
050	Dairy products, ice cream, ices.....	13,030	27.6	59	17,545	74.3		841	Other inedible farm products.....	272	0.5	4	709	38.4	
052	Eggs (fresh, storage).....	9,134	19.3	89	14,783	61.8		860	Feeds, including pet foods.....	244	0.5	9	2,224	11.0	
060	Poultry.....	1,255	2.7	72	10,010	12.5			Commodities, n.e.c., including labor, service and rental receipts.....	574	1.1	(NA)	(NA)	(NA)	
822	Grains.....	8,155	17.3	19	10,511	77.6									
823	Hides, skins, pelts.....	722	1.5	16	2,683	26.9			Country Grain Elevators						
830	Livestock.....	9,030	19.1	12	9,417	95.9			All establishments (number).....13						
840	Wool, mohair (raw, tops, noils).....	220	0.5	6	890	24.7			Total sales (\$1,000).....\$17,535						
860	Feeds, including pet foods.....	3,048	6.5	68	12,202	25.0			Sales reported by commodity line, total.....	17,535	100.0	13	xxx	xxx	
	Poultry feeds.....	786		(NA)	(NA)	(NA)	822	Grains.....	15,499	88.4	13	17,535	88.4		
	Livestock feeds.....	706		(NA)	(NA)	(NA)	860	Feeds, including pet foods.....	1,265	7.2	7	5,720	22.1		
	Other feeds.....	151		10	1,879	8.0		Commodities, n.e.c., including labor, service and rental receipts.....	771	4.4	(NA)	(NA)	(NA)		
	Not reported in detail.....	1,405		20	4,521	31.1									
880	Seeds (field and vegetable).....	669	1.4	18	3,798	17.6		LOUISIANA							
								Assemblers							
								(Except Grain Elevators)							
882	Fertilizer, fertilizer materials.....	160	0.3	16	3,661	4.4			All establishments (number).....104						
	Commodities, n.e.c.....	1,404	3.0	(NA)	(NA)	(NA)			Total sales (\$1,000).....\$37,967						
975	Labor, service and rental receipts....	391	0.8	6	2,150	18.2			Sales reported by commodity line, total.....	32,030	100.0	87	xxx	xxx	
	Country Grain Elevators								070	Fresh fruits, vegetables, berries.....	13,635	42.6	60	14,257	95.6
	All establishments (number).....785								821	Cotton (raw), including lintens.....	11,109	34.7	12	11,437	97.1
	Total sales (\$1,000).....\$229,287								823	Skins, hides, pelts.....	413	1.3	5	965	42.8
	Sales reported by commodity line, total.....	187,904	100.0	655	xxx	xxx			882	Fertilizer, fertilizer materials.....	503	1.6	12	6,671	7.5
052	Groceries, food specialties.....	387	0.2	13	3,832	10.1			Commodities, n.e.c.....	6,152	19.2	(NA)	(NA)	(NA)	
410	Eggs (fresh, storage).....	1,170	0.6	7	2,791	41.9	975	Labor, service and rental receipts....	218	0.7	9	3,544	6.2		
450	Hardware.....	368	0.2	29	11,839	3.1			Country Grain Elevators						
									(Not analyzed by commodity lines)						

See footnotes at end of table.

COMMODITY LINE SALES

6-153

Table 6G—ASSEMBLERS OF FARM PRODUCTS, 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tribution ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
	MAINE							MICHIGAN—Con.					
	Assemblers (Except Grain Elevators)							Assemblers (Except Grain Elevators)—Con.					
	All establishments (number).....77						860	Feeds, including pet foods.....	1,387	3.3	17	5,511	25.2
	Total sales (\$1,000).....\$19,787												
	Sales reported by commodity line, total.....	18,964	100.0	69	xxx	xxx	880	Seeds (field and vegetable).....	264	0.6	12	6,182	4.3
052	Eggs (fresh, storage).....	3,427	18.1	4	3,446	99.4	882	Fertilizer, fertilizer materials.....	496	1.2	17	7,239	6.9
060	Poultry.....	889	4.7	6	946	94.0	975	Commodities, n.e.c.....	2,070	4.9	(NA)	(NA)	(NA)
070	Fresh fruits, vegetables, berries.....	11,320	59.7	49	11,870	95.4		Labor, service and rental receipts....	169	0.4	10	6,217	2.7
830	Livestock.....	231	1.2	6	459	90.3		Country Grain Elevators					
882	Fertilizer, fertilizer materials.....	259	1.4	6	1,434	18.1		All establishments (number).....180					
	Commodities, n.e.c.....	2,565	13.5	(NA)	(NA)	(NA)		Total Sales (\$1,000).....\$94,191					
975	Labor, service and rental receipts....	273	1.4	9	5,027	5.4		Sales reported by commodity line, total.....	79,361	100.0	155	xxx	xxx
	Country Grain Elevators (Not analyzed by commodity lines)							Groceries, food specialties.....	381	0.5	4	2,254	16.9
	MARYLAND						151	Paints, varnishes.....	608	0.8	10	3,625	16.8
	Assemblers (Except Grain Elevators)						490	Hardware.....	80	0.1	16	5,946	1.3
	All establishments (number).....52						510	Farm, dairy machinery.....	375	0.5	16	8,926	4.2
	Total sales (\$1,000).....\$24,679						570	Industrial equipment supplies.....	93	0.1	41	20,440	0.5
	Sales reported by commodity line, total.....	20,639	100.0	42	xxx	xxx	701	Bituminous coal.....	2,487	3.1	92	49,880	5.0
050	Dairy products, ice cream, ices.....	2,971	12.5	5	3,535	72.7	730	Iron and steel wire, wire products....	110	0.1	27	13,098	0.8
052	Eggs (fresh, storage).....	1,791	8.7	6	2,224	80.5	822	Grains.....	38,115	48.0	143	71,446	53.3
060	Poultry.....	439	2.1	7	1,466	29.9	841	Other inedible farm products.....	14,427	18.2	50	36,756	39.3
070	Fresh fruits, vegetables, berries.....	7,748	37.5	20	8,775	88.3	851	Hay, straw, alfalfa.....	146	0.2	7	4,509	3.2
830	Livestock.....	2,437	11.8	5	2,566	95.0	860	Feeds, including pet foods.....	12,251	15.4	132	67,301	18.2
	Commodities, n.e.c., including labor, service and rental receipts.....	5,653	27.4	(NA)	(NA)	(NA)	870	Flower, bulbs, florists' supplies....	98	0.1	4	5,825	1.7
	Country Grain Elevators (Not analyzed by commodity lines)						880	Seeds (field and vegetable).....	2,616	3.3	119	57,336	4.6
	MASSACHUSETTS						882	Fertilizer, fertilizer materials.....	3,867	4.9	120	57,510	6.7
	Assemblers (Except Grain Elevators)						884	Petroleum and products.....	215	0.3	7	3,228	6.7
	All establishments (number).....45						921	Lumber (rough, dressed, finished)....	1,353	1.7	27	15,518	8.7
	Total sales (\$1,000).....\$69,591							Commodities, n.e.c.....	1,548	2.0	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	64,237	100.0	39	xxx	xxx	975	Labor, service and rental receipts....	591	0.7	57	28,501	2.1
050	Dairy products, ice cream, ices.....	9,482	14.8	7	12,878	73.6		MINNESOTA					
052	Eggs (fresh, storage).....	3,132	4.9	4	5,879	53.3		Assemblers (Except Grain Elevators)					
060	Poultry.....	5,531	8.6	7	8,450	65.5		All establishments (number).....438					
070	Fresh fruits, vegetables, berries.....	6,755	10.5	16	6,864	98.4		Total sales (\$1,000).....\$261,311					
840	Wool, mohair (raw, tops, noils).....	36,366	56.6	6	36,366	100.0		Sales reported by commodity line, total.....	254,948	100.0	380	xxx	xxx
	Commodities, n.e.c.....	2,971	4.6	(NA)	(NA)	(NA)	000	Canned, bottled foods.....	419	0.2	4	926	45.2
	Country Grain Elevators (Not analyzed by commodity lines)						050	Dairy products, ice cream, ices.....	34,016	13.3	83	43,778	77.7
	MICHIGAN						052	Eggs (fresh, storage).....	51,373	20.2	174	68,615	74.9
	Assemblers (Except Grain Elevators)						060	Poultry.....	28,990	11.4	154	61,571	47.1
	All establishments (number).....106							Not reported in detail.....					
	Total sales (\$1,000).....\$45,723						070	Fresh fruits, vegetables, berries.....	2,418	0.9	15	2,735	88.4
	Sales reported by commodity line, total.....	42,483	100.0	90	xxx	xxx	822	Grains.....	8,080	3.2	36	24,600	32.8
050	Dairy products, ice cream, ices.....	5,336	12.6	7	5,677	94.0	823	Hides, skins, pelts.....	2,720	1.1	12	3,573	76.1
052	Eggs (fresh, storage).....	3,693	8.7	12	4,097	90.1	830	Livestock.....	103,016	40.4	109	109,933	93.7
060	Poultry.....	1,410	3.3	10	1,594	88.5	840	Wool, mohair (raw, tops, noils).....	8,347	3.3	14	11,049	75.5
070	Fresh fruits, vegetables, berries.....	17,988	42.3	47	19,491	92.3	841	Other inedible farm products.....	503	0.2	7	9,587	5.2
153	Agricultural chemicals (except fertilizer).....	81	0.2	4	1,005	8.1	851	Hay, straw, alfalfa.....	466	0.2	5	7,952	5.6
701	Bituminous coal.....	183	0.4	7	3,444	5.3	860	Feeds, including pet foods.....	6,197	2.4	115	48,530	12.8
730	Iron and steel wire, wire products....	70	0.2	4	2,050	3.4	880	Seeds (field and vegetable).....	1,326	0.5	34	19,472	6.8
822	Grains.....	1,886	4.4	12	4,440	42.5	882	Fertilizer, fertilizer materials.....	318	0.1	30	18,793	1.7
830	Livestock.....	6,678	15.7	7	6,755	98.9		Commodities, n.e.c., including labor, service and rental receipts.....	6,779	2.7	(NA)	(NA)	(NA)
851	Hay, straw, alfalfa.....	772	1.8	5	1,500	51.5		Country Grain Elevators					
								All establishments (number).....495					
								Total sales (\$1,000).....\$240,888					
								Sales reported by commodity line, total.....	240,828	100.0	491	xxx	xxx
							052	Eggs (fresh, storage).....	796	0.3	5	1,139	69.9
							153	Agricultural chemicals (except fertilizer).....	426	0.2	94	47,349	0.9
							510	Farm, dairy machinery.....	497	0.2	84	41,087	1.2
							570	Industrial equipment supplies.....	374	0.2	132	50,403	0.7
							701	Bituminous coal.....	1,521	0.6	194	67,715	2.2
							702	Anthracite coal.....	246	0.1	22	12,130	2.0
							822	Grains.....	186,170	77.3	482	234,556	79.4
							830	Livestock.....	1,006	0.4	5	3,201	31.4

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 66 - ASSEMBLERS OF FARM PRODUCTS - 1954 - COMMODITY LINE SALES - STATES, BY TYPE OF ASSEMBLER - Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
MINNESOTA--Con.							MISSOURI--Con.						
Country Grain Elevators--Con.							Country Grain Elevators						
851	Hay, straw, alfalfa.....	392	0.2	6	4,060	9.7		All establishments (number).....186					
860	Feeds including pet foods.....	24,928	10.4	386	185,339	13.4		Total sales (\$1,000).....\$116,168					
	Poultry feeds mixed at this establishment.....	3,969		76	44,161	9.0		Sales reported by commodity line, total.....	113,585	100.0	179	xxx	xxx
	Other poultry feeds.....	2,332		122	61,542	3.8	050	Dairy product, ice cream, ices.....	341	0.3	46	18,154	1.9
	Livestock feeds mixed at this establishment.....	2,247		68	44,229	5.1	052	Eggs (fresh, storage).....	1,268	1.1	58	24,743	5.1
	Other livestock feeds.....	3,422		132	62,509	5.5	060	Poultry.....	452	0.4	61	25,119	1.8
	Other feeds.....	805		64	31,671	2.5	070	Fresh fruits, vegetables, berries....	817	0.7	4	2,063	39.6
	Not reported in detail.....	12,153		211	100,908	12.0	510	Farm, dairy machinery.....	196	0.2	11	6,169	3.2
870	Flower, bulbs, florists' supplies....	676	0.3	4	2,036	33.2	701	Bituminous coal.....	238	0.2	22	10,346	2.3
880	Seeds (field and vegetable).....	5,759	2.4	321	169,548	3.4	702	Anthracite coal.....	118	0.1	6	4,062	2.9
881	Oil seeds, oil nuts, oil kernels....	726	0.3	5	2,389	30.4	730	Iron and steel wire, wire products....	184	0.2	21	9,401	2.0
882	Fertilizer, fertilizer material.....	8,442	3.5	318	166,839	5.1	821	Cotton (raw), including linters.....	970	0.9	5	2,747	35.3
884	Petroleum and products.....	350	0.1	9	11,985	2.9	822	Grains.....	90,567	79.7	168	108,130	83.8
921	Lumber, (rough, dressed, finished)...	466	0.2	10	3,723	12.5	823	Hides, skins, pelts.....	289	0.3	18	6,799	4.3
	Commodities, n.e.c.....	4,563	1.9	(NA)	(NA)	(NA)	841	Other inedible farm products.....	225	0.2	4	3,297	6.8
975	Labor, service and rental receipts...	3,490	1.4	286	131,654	2.7	851	Hay, straw, alfalfa.....	376	0.3	23	12,180	3.1
MISSISSIPPI							860	Feeds, including pet foods.....	7,785	6.9	93	44,437	17.5
Assemblers								Poultry feeds mixed at this establishment.....	1,267		24	10,185	12.4
(Except Grain Elevators)								Other poultry feeds.....	584		33	12,159	4.8
All establishments (number).....76								Livestock feeds mixed at this establishment.....	656		23	9,648	6.8
Total sales (\$1,000).....\$167,260								Other livestock feeds.....	1,611		42	18,441	8.7
Sales reported by commodity line, total.....								Other feeds.....	754		21	8,589	8.8
		135,402	100.0	59	xxx	xxx		Not reported in detail.....	2,913		38	21,123	13.8
050	Dairy products, ice cream, ices.....	2,008	1.5	6	2,033	98.8	880	Seeds (field and vegetable).....	2,073	1.8	72	37,066	5.6
070	Fresh fruits, vegetables, berries....	1,788	1.3	7	1,960	91.2	881	Oil seeds, oil nuts, oil kernels.....	1,113	1.0	9	4,918	22.6
153	Agricultural chemicals (except fertilizer).....	136	0.1	9	61,273	0.2	882	Fertilizer, fertilizer materials.....	2,735	2.4	87	42,363	6.5
821	Cotton (raw), including linters.....	108,810	80.4	31	111,195	97.9	975	Commodities, n.e.c.....	3,505	3.1	(NA)	(NA)	(NA)
822	Grains.....	655	0.5	5	1,655	39.6		Labor, service and rental receipts....	333	0.3	64	25,198	1.3
830	Livestock.....	15,032	11.1	4	15,033	100.0	MONTANA						
880	Seeds (field and vegetable).....	398	0.3	6	2,240	17.8	Assemblers						
881	Oil seeds, oil nuts, oil kernels....	3,787	2.8	5	4,164	90.9	(Except Grain Elevators)						
882	Fertilizer, fertilizer materials.....	1,732	1.3	13	63,404	2.7		All establishment (number).....28					
	Commodities, n.e.c.....	682	0.5	(NA)	(NA)	(NA)		Total sales (\$1,000).....\$36,796					
975	Labor, service and rental receipts...	374	0.3	8	2,795	13.4		Sales reported by commodity line, total.....	34,406	100.0	24	xxx	xxx
Country Grain Elevators							830	Livestock.....	26,753	77.8	10	27,357	97.8
All establishments (number).....15							840	Wool, mohair (raw, tops, noils).....	697	2.0	5	1,593	43.8
Total sales (\$1,000).....\$5,398							841	Other inedible farm products.....	5,467	15.9	6	5,753	95.0
Sales reported by commodity line, total.....							860	Feeds, including pet foods.....	376	1.1	6	4,329	8.7
		5,398	100.0	15	xxx	xxx		Commodities, n.e.c., including labor, service and rental receipts.....	1,113	3.2	(NA)	(NA)	(NA)
822	Grains.....	3,741	69.3	11	4,545	82.3	Country Grain Elevators						
860	Feeds, including pet foods.....	520	9.6	4	2,381	21.8		All establishments (number).....320					
880	Seeds (field and vegetable).....	65	1.2	4	2,512	2.6		Total sales (\$1,000).....\$157,114					
882	Fertilizer, fertilizer materials.....	58	1.1	4	2,169	2.7		Sales reported by commodity line, total.....	150,903	100.0	314	xxx	xxx
	Commodities, n.e.c.....	905	16.8	(NA)	(NA)	(NA)		Groceries, food specialties.....	166	0.1	29	22,501	0.7
975	Labor, service and rental receipts...	109	2.0	7	3,370	3.2	822	Grains.....	138,944	92.1	306	146,550	94.8
MISSOURI							841	Other inedible farm products.....	352	0.2	22	8,655	4.1
Assemblers							860	Feeds, including pet foods.....	5,198	3.4	161	92,857	5.6
(Except Grain Elevators)								Poultry feeds mixed at this establishment.....	169		10	5,259	3.2
All establishments (number).....161								Other poultry feeds.....	513		75	45,001	1.1
Total sales (\$1,000).....\$128,639								Livestock feeds mixed at this establishment.....	1,385		13	8,530	16.2
Sales reported by commodity line, total.....								Other livestock feeds.....	647		65	38,614	1.7
		118,256	100.0	136	xxx	xxx		Other feeds.....	134		21	14,889	0.9
050	Groceries, food specialties.....	295	0.2	8	2,858	10.3		Not reported in detail.....	2,350		76	43,161	5.4
052	Dairy products, ice cream, ices.....	7,346	6.2	32	14,369	51.1	880	Seeds (field and vegetable).....	1,377	0.9	55	39,569	3.5
060	Eggs (fresh, storage).....	3,832	3.2	41	9,931	38.6	882	Fertilizer, fertilizer materials.....	435	0.3	50	31,663	1.4
	Poultry.....	3,858	3.3	45	30,196	12.8	884	Petroleum and products.....	417	0.3	18	15,980	2.6
070	Fresh fruits, vegetables, berries....	3,472	2.9	18	4,608	75.3		Commodities, n.e.c.....	3,144	2.1	(NA)	(NA)	(NA)
510	Farm, dairy machinery.....	1,002	0.8	6	23,419	4.3	975	Labor, service and rental receipts....	869	0.6	116	61,110	1.4
821	Cotton (raw), including linters.....	1,719	1.5	10	3,347	51.4	NEBRASKA						
822	Grains.....	22,483	19.0	28	28,148	79.9	Assemblers						
823	Hides, skins, pelts.....	1,262	1.1	18	7,551	16.7	(Except Grain Elevators)						
830	Livestock.....	47,868	40.5	20	65,387	73.2		All establishments (number).....200					
840	Wool, mohair (raw, tops, noils).....	4,712	4.0	13	7,713	61.1		Total sales (\$1,000).....\$123,588					
841	Other inedible farm products.....	260	0.2	5	915	28.4		Sales reported by commodity line, total.....	117,727	100.0	162	xxx	xxx
860	Feeds, including pet foods.....	2,081	1.8	41	13,429	15.5							
880	Seeds, (field and vegetable).....	4,034	3.4	24	27,104	14.9							
881	Oil seeds, oil nuts, oil kernels....	1,168	1.0	13	4,954	23.6							
882	Fertilizer, fertilizer materials.....	8,220	7.0	14	27,958	29.4							
	Commodities, n.e.c.....	4,071	3.4	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts...	573	0.5	17	9,831	5.8							

See footnotes at end of table.

COMMODITY LINE SALES

6-155

Table 6G.—ASSEMBLERS OF FARM PRODUCTS, 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distributed ¹	Number	Total sales, all commodity lines				Amount	Percent distributed ¹	Number	Total sales, all commodity lines	
NEBRASKA—Con.													
Assemblers													
(Except Grain Elevators)—Con.													
050	Dairy products, ice cream, ices.....	16,767	14.2	65	24,823	67.5		NEW JERSEY—Con.					
		2,160		(NA)	(NA)	(NA)		Country Grain Elevators					
(Not analyzed by commodity lines)													
052	Eggs (fresh, storage).....	14,220	12.1	81	20,504	69.4		NEW MEXICO					
060	Poultry.....	943	0.8	72	15,454	6.1		Assemblers					
								(Except Grain Elevators)					
070	Fresh fruits, vegetables, berries.....	3,515	3.0	18	5,292	66.4	821	All establishments (number).....16					
510	Farm, dairy machinery.....	217	0.2	13	6,989	3.1		Total sales (\$1,000).....\$8,830					
812	Second-hand merchandise.....	223	0.2	7	1,455	15.3		Sales reported by commodity					
822	Grains.....	9,427	8.0	25	12,542	75.2	975	line, total.....	8,830	100.0	16	xxx	xxx
823	Hides, skins, pelts.....	188	0.2	5	1,693	11.1							
830	Livestock.....	64,227	54.6	28	66,274	96.9		Cotton (raw), including linters.....	4,834	54.7	6	6,283	76.9
								Commodities, n.e.c.....	3,424	38.8	(NA)	(NA)	(NA)
841	Other inedible farm products.....	992	0.8	4	1,084	91.5		Labor, service and rental receipts....	572	6.5	5	2,308	24.8
860	Feeds, including pet foods.....	2,624	2.2	81	26,268	10.0							
								Country Grain Elevators					
880	Seeds (field and vegetable).....	426	0.4	14	4,042	10.5		All establishments (number).....11					
882	Fertilizer, fertilizer material.....	1,010	0.9	20	10,003	10.1		Total sales (\$1,000).....\$3,594					
964	Commodities, n.e.c.....	2,672	2.3	(NA)	(NA)	(NA)		Sales reported by commodity					
975	Labor, service and rental receipts....	276	0.2	18	11,990	2.3		line, total.....	3,594	100.0	11	xxx	xxx
Country Grain Elevators													
All establishments (number).....429													
Total sales (\$1,000).....\$195,336													
Sales reported by commodity													
		180,327	100.0	399	xxx	xxx							
510	Groceries, food specialties.....	287	0.2	6	5,645	5.1	822	Grains.....	1,805	50.2	11	3,594	50.2
701	Farm, dairy machinery.....	890	0.5	24	13,910	6.4	860	Feeds, including pet foods.....	368	10.2	9	3,140	11.7
702	Bituminous coal.....	410	0.2	76	25,674	1.6	880	Seeds (field and vegetable).....	1,111	30.9	6	2,627	42.3
822	Anthracite coal.....	219	0.1	8	3,070	7.1	882	Fertilizer, fertilizer materials.....	87	2.4	5	1,384	6.3
822	Grains.....	145,998	81.0	387	171,960	84.9		Commodities, n.e.c., including labor,					
830	Livestock.....	2,943	1.6	14	9,012	32.7		service and rental receipts.....	223	6.2	(NA)	(NA)	(NA)
841	Other inedible farm products.....	4,577	2.5	7	5,199	88.0							
860	Feeds including pet foods.....	14,063	7.8	225	109,159	12.9		NEW YORK					
880	Seeds (field and vegetable).....	1,134	0.6	60	30,890	3.7		Assemblers					
882	Fertilizer, fertilizer materials.....	4,548	2.5	109	58,845	7.7		(Except Grain Elevators)					
884	Petroleum and products.....	324	0.2	10	3,179	10.2		All establishments (number).....243					
921	Lumber (rough, dressed, finished)....	850	0.5	25	9,374	9.1		Total sales (\$1,000).....\$242,747					
975	Commodities, n.e.c.....	2,145	1.2	(NA)	(NA)	(NA)		Sales reported by commodity					
	Labor, service and rental receipts....	1,939	1.1	105	48,237	4.0		line, total.....	204,553	100.0	206	xxx	xxx
NEVADA													
Assemblers													
(Except Grain Elevators)													
(Not analyzed by commodity lines)													
Country Grain Elevators													
(Not analyzed by commodity lines)													
NEW HAMPSHIRE													
Assemblers													
(Except Grain Elevators)													
(Not analyzed by commodity lines)													
Country Grain Elevators													
(Not analyzed by commodity lines)													
NEW JERSEY													
Assemblers													
(Except Grain Elevators)													
All establishments (number).....83													
Total sales (\$1,000).....\$59,566													
Sales reported by commodity													
		58,132	100.0	79	xxx	xxx							
050	Dairy products, ice cream, ices.....	3,046	5.2	5	3,209	94.9		Country Grain Elevators					
052	Eggs (fresh, storage).....	22,848	39.3	16	24,094	9.4		All establishments (number).....47					
060	Poultry.....	4,742	8.2	10	7,965	59.5		Total Sales (\$1,000).....\$22,435					
								Sales reported by commodity					
070	Fresh fruits, vegetables, berries.....	21,744	37.4	43	29,718	73.2		line, total.....	20,619	100.0	44	xxx	xxx
		7,061		18	10,771	65.6							
822	Grains.....	135	0.2	5	5,518	2.4	153	Agricultural chemicals (except ferti-					
830	Livestock.....	2,237	3.8	8	9,558	23.4	570	lizer).....	83	0.4	12	4,313	1.9
880	Seeds (field and vegetable).....	259	0.4	4	6,364	4.1	702	Industrial equipment, supplies.....	66	0.3	8	2,353	2.8
882	Fertilizer, fertilizer materials.....	1,859	3.2	7	8,549	21.7	822	Anthracite coal.....	234	1.1	13	4,002	5.8
	Commodities, n.e.c., including labor,						841	Grains.....	8,565	39.2	34	13,468	63.6
	service and rental receipts.....	1,262	1.5	(NA)	(NA)	(NA)		Other inedible farm products.....	5,342	24.5	5	6,256	85.4
							860	Feeds, including pet foods.....	1,937	8.9	18	7,870	24.6
880	Seeds (field and vegetables).....	772	3.5	28				Country Grain Elevators					
		83		4				All establishments (number).....47					
882	Fertilizer, fertilizer materials.....	1,520	7.0	31				Total Sales (\$1,000).....\$22,435					
	Commodities, n.e.c.....	1,892	14.2	(NA)				Sales reported by commodity					
975	Labor, service and rental receipts....	208	1.0	8				line, total.....					
NORTH CAROLINA													
Assemblers													
(Except Grain Elevators)													
All establishments (number).....132													
Total sales (\$1,000).....\$165,562													
Sales reported by commodity													
		162,902	100.0	119	xxx	xxx							

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6G - ASSEMBLERS OF FARM PRODUCTS 1954-COMMODITY LINE SALES-STATES, BY TYPE OF ASSEMBLER -Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
NORTH CAROLINA—Con.							OHIO						
Assemblers (Except Grain Elevators)—Con.							Assemblers (Except Grain Elevators)						
052	Eggs (fresh, storage).....	1,729	1.1	7	2,004	86.3		All establishments (number).....231					
070	Fresh fruits, vegetables, berries.....	8,801	5.4	24	10,239	86.0		Total sales (\$1,000).....\$276,442					
	Fresh fruits, berries.....	3,798		4	3,869	98.2		Sales reported by commodity					
	Fresh vegetables.....	3,204		12	4,302	74.5		line, total.....	253,521	99.9	194	xxx	xxx
	Not reported in detail.....	1,799		8	2,068	87.0	050	Dairy products, ice cream, ices.....	48,564	19.2	38	56,858	85.4
080	Peanuts.....	6,886	4.2	11	7,920	86.9							
	Unshelled.....	2,253		8	6,373	35.4							
	Shelled.....	3,202		4	5,168	62.0	052	Eggs (fresh, storage).....	24,802	9.8	50	33,290	74.5
	Not reported in detail.....	1,431		3	1,547	92.5	060	Poultry.....	9,430	3.7	36	23,258	40.5
821	Cotton (raw), including linters.....	34,620	21.3	18	37,864	91.4							
822	Grains.....	1,542	0.9	11	4,763	32.4	070	Fresh fruits, vegetables, berries.....	18,651	7.4	32	19,042	97.9
823	Hides, skins, pelts.....	600	0.4	4	901	66.6	822	Grains.....	8,176	3.2	21	18,998	43.0
830	Livestock.....	26,037	16.0	31	28,964	89.9	830	Livestock.....	136,996	54.0	48	139,348	98.3
	Hogs.....	17,193		17	18,292	94.0							
	Other livestock.....	474		(NA)	(NA)	(NA)							
	Not reported in detail.....	8,370		12	9,592	87.3	851	Hay, straw, alfalfa.....	816	0.3	11	1,720	47.4
831	Tobacco (leaf).....	77,297	47.4	27	77,824	99.3	860	Feeds, including pet foods.....	2,313	0.9	24	14,233	16.3
841	Other inedible farm products.....	610	0.4	5	1,284	47.5							
860	Feeds, including pet foods.....	398	0.2	14	5,660	7.0	880	Seeds (field and vegetable).....	620	0.2	16	11,535	5.4
882	Fertilizer, fertilizer materials.....	495	0.3	8	4,530	10.9	882	Fertilizer, fertilizer materials.....	412	0.2	20	9,817	4.2
	Commodities, n.e.c., including labor,							Commodities, n.e.c.....	2,365	0.9	(NA)	(NA)	(NA)
	service and rental receipts.....	3,887	2.4	(NA)	(NA)	(NA)	975	Labor, service and rental receipts....	376	0.1	9	10,382	3.6
Country Grain Elevators							Country Grain Elevators						
	All establishments (number).....23												
	Total sales (\$1,000).....\$13,175												
	Sales reported by commodity												
	line, total.....	12,135	100.0	20	xxx	xxx							
822	Grains.....	9,969	82.2	16	11,622	85.8							
860	Feeds, including pet foods.....	965	8.0	7	5,557	17.4							
880	Seeds (field and vegetable).....	470	3.9	4	2,783	16.9							
	Commodities, n.e.c.....	367	3.0	(NA)	(NA)	(NA)							
975	Labor, service and rental receipts....	364	3.0	5	5,763	6.3							
NORTH DAKOTA							All establishments (number).....289						
Assemblers (Except Grain Elevators)							Total sales (\$1,000).....\$193,562						
	All establishments (number).....96												
	Total sales (\$1,000).....\$37,683												
	Sales reported by commodity												
	line, total.....	31,601	100.0	81	xxx	xxx							
050	Dairy products, ice cream, ices.....	2,866	9.1	24	3,501	81.9	450	Hardware.....	376	0.2	40	24,247	1.6
052	Eggs (fresh, storage).....	806	2.6	15	2,387	33.8	510	Farm, dairy machinery.....	1,552	0.8	41	39,198	4.0
060	Poultry.....	518	1.6	12	3,195	16.2	701	Bituminous coal.....	1,600	0.8	106	54,565	2.9
070	Fresh fruits, vegetables, berries.....	2,409	7.6	11	2,576	93.5	702	Anthracite coal.....	350	0.2	40	22,773	1.5
153	Agricultural chemicals (except ferti- lizer).....	56	0.2	7	3,246	1.7	730	Iron and steel wire, wire products....	407	0.2	65	31,202	1.3
570	Industrial equipment, supplies.....	36	0.1	4	1,080	3.3	822	Grains.....	141,785	74.9	265	183,229	77.4
701	Bituminous coal.....	46	0.1	6	832	5.5							
822	Grains.....	6,279	19.9	26	9,487	66.2	841	Other inedible farm products.....	514	0.3	6	4,880	10.5
830	Livestock.....	15,553	49.2	17	15,606	99.7	860	Feeds, including pet foods.....	26,226	13.9	230	158,961	16.5
							880	Seeds (field and vegetable).....	2,993	1.6	208	155,427	1.9
							882	Fertilizer, fertilizer materials.....	5,926	3.1	207	152,290	3.9
							884	Petroleum and products.....	693	0.4	26	13,770	5.0
								Commodities, n.e.c.....	5,231	2.8	(NA)	(NA)	(NA)
							975	Labor, service and rental receipts....	1,662	0.9	111	101,678	1.6
NORTH DAKOTA							OKLAHOMA						
Assemblers (Except Grain Elevators)							Assemblers (Except Grain Elevators)						
	All establishments (number).....96												
	Total sales (\$1,000).....\$37,683												
	Sales reported by commodity												
	line, total.....	31,601	100.0	81	xxx	xxx							
050	Dairy products, ice cream, ices.....	2,866	9.1	24	3,501	81.9							
052	Eggs (fresh, storage).....	806	2.6	15	2,387	33.8							
060	Poultry.....	518	1.6	12	3,195	16.2							
070	Fresh fruits, vegetables, berries.....	2,409	7.6	11	2,576	93.5							
153	Agricultural chemicals (except ferti- lizer).....	56	0.2	7	3,246	1.7							
570	Industrial equipment, supplies.....	36	0.1	4	1,080	3.3							
701	Bituminous coal.....	46	0.1	6	832	5.5							
822	Grains.....	6,279	19.9	26	9,487	66.2							
830	Livestock.....	15,553	49.2	17	15,606	99.7							
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See footnotes at end of table.

6-157

Table 6G.—ASSEMBLERS OF FARM PRODUCTS: 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per cent distribution ¹	Number	Total sales, all commodity lines				Amount	Per cent distribution ¹	Number	Total sales, all commodity lines	
	OKLAHOMA—Con.							PENNSYLVANIA—Con.					
	Country Grain Elevators							Assemblers					
	All establishments (number).....168							(Except Grain Elevators)—Continued					
	Total sales (\$1,000).....\$68,837							831 Tobacco (leaf).....	5,135	3.3	8	5,219	98.4
	Sales reported by commodity line, total.....	63,610	100.0	157	xxx	xxx		851 Hay, straw, alfalfa.....	214	0.1	5	663	32.3
050	Dairy products, ice cream, ices.....	156	0.2	4	676	23.1		860 Feeds, including pet foods.....	650	0.4	7	5,472	11.9
052	Eggs (fresh, storage).....	211	0.3	6	1,221	17.3		880 Seeds (field and vegetable).....	165	0.1	5	4,686	3.5
060	Poultry.....	200	0.3	5	913	21.9		882 Fertilizer, fertilizer materials.....	281	0.2	10	9,133	3.1
510	Farm, dairy machinery.....	106	0.2	6	1,583	6.7	975	Commodities, n.e.c.....	6,246	4.0	(NA)	(NA)	(NA)
701	Bituminous coal.....	117	0.2	10	3,464	3.4		Labor, service and rental receipts....	373	0.2	5	15,959	2.3
822	Grains.....	54,341	85.4	149	61,988	87.7		Country Grain Elevators					
851	Hay, straw, alfalfa.....	65	0.1	6	1,117	5.8		All establishments (number).....15					
								Total sales (\$1,000).....\$4,673					
								Sales reported by commodity line, total.....	4,673	100.0	15	xxx	xxx
860	Feeds, including pet foods.....	4,558	7.2	69	25,444	17.9		060 Poultry.....	350	7.5	4	3,525	9.9
880	Seeds (field and vegetable).....	518	0.8	33	13,699	3.8		450 Hardware.....	165	3.5	7	2,709	6.1
882	Fertilizer, fertilizer materials.....	678	1.1	42	17,047	4.0		822 Grains.....	2,003	42.9	12	4,364	45.9
884	Petroleum and products.....	88	0.1	5	2,088	4.2		860 Feeds, including pet foods.....	1,708	36.5	12	3,893	43.9
921	Lumber (rough, dressed, finished)....	194	0.3	4	551	35.2		880 Seeds (field and vegetable).....	152	3.3	8	3,015	5.0
975	Commodities, n.e.c.....	1,151	1.8	(NA)	(NA)	(NA)		882 Fertilizer, fertilizer materials.....	223	4.8	10	3,668	6.1
	Labor, service and rental receipts....	1,227	1.9	56	18,022	6.8		Commodities, n.e.c., including labor, service and rental receipts.....	72	1.5	(NA)	(NA)	(NA)
	OREGON							RHODE ISLAND					
	Assemblers							Assemblers					
	(Except Grain Elevators)							(Except Grain Elevators)					
	All establishments (number).....96							(Not analyzed by commodity lines)					
	Total sales (\$1,000).....\$59,719							Country Grain Elevators					
	Sales reported by commodity line, total.....	56,207	100.0	87	xxx	xxx		(Not analyzed by commodity lines)					
050	Dairy products, ice cream, ices.....	3,811	6.8	4	3,901	97.7		SOUTH CAROLINA					
052	Eggs (fresh, storage).....	988	1.8	5	1,432	69.0		Assemblers					
060	Poultry.....	232	0.4	4	506	45.8		(Except Grain Elevators)					
070	Fresh fruits, vegetables, berries....	25,927	46.1	44	27,919	92.9		(Not analyzed by commodity lines)					
080	Peanuts.....	1,473	2.6	6	1,516	97.2							
153	Agricultural chemicals (except fertilizer).....	127	0.2	5	2,364	5.4							
822	Grains.....	5,888	10.5	8	7,530	78.2							
823	Hides, skins, pelts.....	386	0.7	4	2,573	15.0							
830	Livestock.....	5,563	9.9	4	5,563	100.0							
840	Wool, mohair (raw, tops, noils).....	4,713	8.4	8	5,602	84.1							
841	Other inedible farm products.....	2,397	4.3	11	5,698	42.1							
860	Feeds, including pet foods.....	444	0.8	7	3,459	12.8							
880	Seeds (field and vegetable).....	1,505	2.7	10	8,870	17.0							
882	Fertilizer, fertilizer materials.....	1,380	2.5	25	23,759	5.8	070	Fresh fruits, vegetables, berries....	2,689	8.4	11	4,505	59.7
	Commodities, n.e.c.....	815	1.4	(NA)	(NA)	(NA)	821	Cotton (raw), including linters.....	16,732	52.4	21	17,943	93.3
	Labor, service and rental receipts....	598	1.0	17	7,788	7.2	822	Grains.....	735	2.3	6	2,302	31.9
							830	Livestock.....	8,235	25.8	8	8,350	98.6
	Country Grain Elevators						831	Tobacco (leaf).....	747	2.3	4	937	79.7
	All establishments (number).....45						882	Fertilizer, fertilizer materials.....	672	2.1	7	5,080	13.2
	Total sales (\$1,000).....\$17,778							Commodities, n.e.c., including labor, service and rental receipts.....	2,125	6.7	(NA)	(NA)	(NA)
	Sales reported by commodity line, total.....	17,778	100.0	45	xxx	xxx		Country Grain Elevators					
	(Not analyzed by commodity lines)							(Not analyzed by commodity lines)					
								SOUTH DAKOTA					
	Assemblers							Assemblers					
	(Except Grain Elevators)							(Except Grain Elevators)					
	All establishments (number).....117												
	Total sales (\$1,000).....\$42,563												
	Sales reported by commodity line, total.....	37,325	100.0	101	xxx	xxx							
050	Groceries, food specialties.....	204	0.5	4	2,798	7.3	050	Dairy products, ice cream, ices.....	7,678	20.6	47	13,597	56.5
052	Eggs (fresh, storage).....	8,294	22.2	57	13,514	61.4	052	Eggs (fresh, storage).....	8,294	22.2	57	13,514	61.4
060	Poultry.....	1,380	3.7	58	13,376	10.3	060	Poultry.....	1,380	3.7	58	13,376	10.3
062	Fish, seafood (fresh).....	93	0.2	5	327	28.4	062	Fish, seafood (fresh).....	93	0.2	5	327	28.4
153	Agricultural chemicals (except fertilizer).....	117	0.3	6	2,968	3.9	153	Agricultural chemicals (except fertilizer).....	117	0.3	6	2,968	3.9
	Industrial equipment, supplies.....	271	0.7	8	4,455	6.1	570	Industrial equipment, supplies.....	271	0.7	8	4,455	6.1
	Bituminous coal.....	59	0.2	5	3,438	1.7	701	Bituminous coal.....	59	0.2	5	3,438	1.7
	Grains.....	2,111	5.7	15	6,165	34.2	822	Grains.....	2,111	5.7	15	6,165	34.2
830	Livestock.....	12,971	34.8	14	13,761	94.3		Livestock.....	12,971	34.8	14	13,761	94.3
	Cattle, calves.....	3,581	6	7,367	48.6			Cattle, calves.....	3,581	6	7,367	48.6	
	Hogs.....	7,839	9	11,463	68.4			Hogs.....	7,839	9	11,463	68.4	
	Other livestock.....	149	(NA)	(NA)	(NA)			Other livestock.....	149	(NA)	(NA)	(NA)	
	Not reported in detail.....	1,402	2	(D)	(D)			Not reported in detail.....	1,402	2	(D)	(D)	
860	Feeds, including pet foods.....	2,073	5.6	39	11,569	17.9		Feeds, including pet foods.....	2,073	5.6	39	11,569	17.9
	Poultry feeds.....	604	(NA)	(NA)	(NA)			Poultry feeds.....	604	(NA)	(NA)	(NA)	
	Livestock feeds.....	428	(NA)	(NA)	(NA)			Livestock feeds.....	428	(NA)	(NA)	(NA)	
	Other feeds.....	55	4	365	15.1			Other feeds.....	55	4	365	15.1	
	Not reported in detail.....	986	15	6,100	16.1			Not reported in detail.....	986	15	6,100	16.1	

See footnotes at end of table.

Table C-6 - ASSEMBLERS OF FARM PRODUCTS: 1954-COMMODITY LINE SALES-STATES, BY TYPE OF ASSEMBLER-Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)			(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	(5)
SOUTH DAKOTA—Con.													
Assemblers (Except Grain Elevators)—Con.													
880	Seeds (field and vegetable).....	1,389	3.7	15	4,781	29.1	830	Livestock.....	20,448	7.6	28	22,697	10.1
882	Fertilizer, fertilizer materials.....	75	0.2	9	4,071	1.8		Cattle, calves.....	5,596		20	12,475	44.9
	Commodities, n.e.c.....	466	1.2	(NA)	(NA)	(NA)		Hogs.....	6,394		9	7,907	80.9
975	Labor, service and rental receipts....	144	0.4	13	4,310	3.3		Other livestock.....	3,263		(NA)	(NA)	(NA)
Country Grain Elevators													
	All establishments (number)....403							Not reported in detail.....	5,195		5	5,370	96.7
	Total sales (\$1,000).....\$114,578						840	Wool, mohair (raw, tops, noils).....	15,878	5.9	23	22,583	70.3
	Sales reported by commodity							Raw wool.....	11,940		17	18,309	65.2
	line, total.....	113,311	100.0	400	xxx	xxx		Wool tops, noils.....	1,096		6	4,435	24.7
								Not reported in detail.....	2,842		6	4,274	66.5
153	Agricultural chemicals (except ferti- lizer).....	344	0.3	77	25,607	1.3	841	Other inedible farm products.....	3,202	1.2	11	5,446	58.8
510	Farm, dairy machinery.....	167	0.1	22	7,696	2.2	851	Hay, straw, alfalfa.....	1,213	0.5	13	8,975	13.5
570	Industrial equipment, supplies.....	190	0.2	72	16,301	1.2	860	Feeds, including pet foods.....	3,297	1.2	52	24,569	13.4
701	Bituminous coal.....	991	0.9	175	40,934	2.4		Other poultry feeds.....	648		17	7,754	8.4
822	Grains.....	95,272	84.1	394	112,684	83.8		Livestock feeds mixed at this es- tablishment.....	544		12	6,298	8.6
841	Other inedible farm products.....	221	0.2	36	5,654	3.9		Other livestock feeds.....	948		27	16,282	5.8
851	Hay, straw, alfalfa.....	153	0.1	4	798	19.2		Other feeds.....	246		(NA)	(NA)	(NA)
								Not reported in detail.....	911		18	6,266	14.5
860	Feeds, including pet foods.....	6,837	6.0	323	96,557	7.1	880	Seeds (field and vegetable).....	1,394	0.5	49	21,684	6.4
	Poultry feeds mixed at this estab- lishment.....	261		24	6,737	3.9	881	Oil seeds, oil nuts, oil kernels.....	4,271	1.6	35	12,275	34.8
	Other poultry feeds.....	763		123	35,050	2.2	882	Fertilizer, fertilizer materials.....	536	0.2	28	14,303	3.7
	Livestock feeds mixed at this es- tablishment.....	839		36	10,492	8.0		Commodities, n.e.c.....	3,357	1.2	(NA)	(NA)	(NA)
	Other livestock feeds.....	1,501		152	42,859	3.5	975	Labor, service and rental receipts....	2,677	1.0	53	31,218	8.6
	Other feeds.....	139		38	8,195	1.7	Country Grain Elevators						
	Not reported in detail.....	3,334		139	45,930	7.3		All establishments (number).....261					
880	Seeds (field and vegetable).....	2,187	1.9	238	78,466	2.8		Total sales (\$1,000).....\$101,697					
882	Fertilizer, fertilizer materials.....	1,138	1.0	147	59,979	1.9		Sales reported by commodity					
884	Petroleum and products.....	518	0.5	12	3,999	13.0		line, total.....	99,455	100.0	244	xxx	xxx
921	Lumber (rough, dressed, finished)....	170	0.2	10	3,285	5.2	052	Eggs (fresh, storage).....	145	0.1	6	2,524	5.7
	Commodities, n.e.c.....	3,310	2.9	(NA)	(NA)	(NA)	821	Cotton (raw), including lintens.....	6,585	6.6	11	9,554	68.9
975	Labor, service and rental receipts....	1,813	1.6	249	72,986	2.5	822	Grains.....	76,738	77.2	234	92,960	82.5
TENNESSEE													
Assemblers (Except Grain Elevators)													
	All establishments (number)....81						851	Hay, straw, alfalfa.....	164	0.2	16	6,981	2.3
	Total sales (\$1,000).....\$129,758						860	Feeds, including pet foods.....	6,301	6.3	96	39,960	15.8
	Sales reported by commodity							Poultry feeds mixed at this estab- lishment.....	245		12	6,483	3.8
	line, total.....	122,203	100.0	63	xxx	xxx		Other poultry feeds.....	588		35	12,541	4.7
052	Eggs (fresh, storage).....	2,066	1.7	7	10,491	19.7		Livestock feeds mixed at this es- tablishment.....	869		14	7,413	11.7
060	Poultry.....	7,841	6.4	6	10,320	76.0		Other livestock feeds.....	971		44	15,180	6.4
070	Fresh fruits, vegetables, berries.....	4,089	3.3	16	4,395	93.0		Other feeds.....	387		21	6,311	6.1
821	Cotton (raw), including lintens.....	67,297	55.1	11	68,802	96.4		Not reported in detail.....	3,241		36	18,761	17.3
822	Grains.....	1,660	1.4	9	9,702	17.1	880	Seeds (field and vegetable).....	3,114	3.1	66	33,335	9.3
830	Livestock.....	22,672	10.4	12	23,672	95.8		Field seeds.....	2,557		48	21,203	12.1
831	Tobacco (leaf).....	10,452	8.6	10	10,669	98.0		Vegetable seeds.....	6		4	2,271	0.3
860	Feeds, including pet foods.....	356	0.3	9	11,332	3.1		Not reported in detail.....	551		18	12,132	4.5
880	Seeds (field and vegetable).....	187	0.2	6	3,801	4.9	881	Oil seeds, oil nuts, oil kernels.....	1,242	1.2	7	6,557	18.9
882	Fertilizer, fertilizer materials.....	287	0.2	7	4,237	6.8	882	Fertilizer, fertilizer material.....	985	1.0	31	22,713	4.3
	Commodities, n.e.c.....	5,067	4.1	(NA)	(NA)	(NA)		Commodities, n.e.c.....	917	0.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	229	0.2	9	10,336	2.2	975	Labor, service and rental receipts....	3,264	3.3	64	39,877	8.2
Country Grain Elevators (Not analyzed by commodity line)													
TEXAS													
Assemblers (Except Grain Elevators)													
	All establishments (number)....362							All establishments (number).....40					
	Total sales (\$1,000).....\$285,191							Total sales (\$1,000).....\$66,101					
	Sales reported by commodity							Sales reported by commodity					
	line, total.....	269,022	100.0	328	xxx	xxx	052	line, total.....	62,106	100.0	36	xxx	xxx
								Eggs (fresh, storage).....	2,147	3.5	4	3,823	56.2
060	Seeds, food specialties.....	158	0.6	5	3,520	4.5	070	Fresh fruits, vegetables, berries.....	1,654	2.7	9	3,943	41.9
	ary products, ice cream, ices.....	31,730	11.8	15	33,915	93.6		Fresh fruits, berries.....	797		4	3,083	25.9
	Eggs (fresh, storage).....	2,711	1.0	28	7,458	36.4		Fresh vegetables.....	220		4	3,113	7.1
060	Poultry.....	3,864	1.4	25	7,557	51.1		Not reported in detail.....	637		4	730	87.3
	Live poultry.....	2,529		17	5,276	47.9	822	Grains.....	11,763	18.9	9	20,795	56.6
	Dressed poultry.....	732		8	2,666	27.5	830	Livestock.....	12,674	20.4	6	13,036	97.2
	Not reported in detail.....	603		5	1,376	43.8	840	Wool, mohair (raw, tops, noils).....	270	0.4	4	907	29.8
070	Fresh fruits, vegetables, berries.....	42,413	15.8	103	44,149	96.1	860	Feeds, including pet foods.....	2,315	3.7	15	31,937	7.3
	Fresh fruits, berries.....	7,123		21	9,314	76.5		Poultry feeds mixed at this estab- lishment.....	446		4	13,116	3.4
	Fresh vegetables.....	27,584		66	29,535	93.4		Livestock feeds mixed at this es- tablishment.....	756		4	20,093	36.1
	Not reported in detail.....	7,706		27	8,913	86.5		Other feeds.....	259		(NA)	(NA)	(NA)
080	Peanuts.....	13,416	5.0	6	13,667	98.2		Not reported in detail.....	855		5	7,679	11.1
821	Cotton (raw), including lintens.....	100,167	37.2	70	107,155	93.5		Commodities, n.e.c.....	30,542	49.2	(NA)	(NA)	(NA)
822	Grains.....	12,904	4.8	53	26,256	49.1	975	Labor, service and rental receipts....	740	1.2	7	7,689	9.6
823	Hides, skins, pelts.....	5,386	2.0	18	13,018	41.4							

See footnotes at end of table.

COMMODITY LINE SALES

6-159

Table 6G.—ASSEMBLERS OF FARM PRODUCTS: 1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Percent distribution ¹	Number	Total sales, all commodity lines				Amount	Percent distribution ¹	Number	Total sales, all commodity lines	
	UTAH—Con.							WASHINGTON—Con.					
	Country Grain Elevators (Not analyzed by commodity lines)							Country Grain Elevators					
	VERMONT							All establishments (number).....121					
	Assemblers (Except Grain Elevators)							Total sales (\$1,000).....\$53,917					
	All establishments (number).....23							Sales reported by commodity					
	Total sales (\$1,000).....\$11,608							line, total.....	53,876	100.0	116	xxx	xxx
	Sales reported by commodity							070 Fresh fruits, vegetables, berries....	1,955	3.6	36	18,524	10.6
	line, total.....	11,608	100.0	23	xxx	xxx		822 Grains.....	43,309	80.4	109	48,068	90.1
050	Dairy products, ice cream, ices.....	9,891	85.2	17	11,383	86.9		841 Other inedible farm products.....	898	1.7	40	23,653	3.8
510	Farm, dairy machinery.....	99	0.9	9	6,683	1.5		860 Feeds, including pet foods.....	271	0.5	41	21,353	1.3
830	Livestock.....	1,043	9.0	6	1,082	96.4		Other poultry feeds.....	40		5	2,358	1.7
884	Petroleum products.....	145	1.2	7	4,764	3.0		Other livestock feeds.....	92		6	2,722	3.4
	Commodities, n.e.c., including labor, service and rental receipts.....	430	3.7	(NA)	(NA)	(NA)		Not reported in detail.....	139		35	18,631	0.7
	Country Grain Elevators (Not analyzed by commodity lines)							882 Fertilizer, fertilizer materials.....	1,128	2.1	8	5,418	20.8
	VIRGINIA							Commodities, n.e.c.....	737	1.4	(NA)	(NA)	(NA)
	Assemblers (Except Grain Elevators)							Labor, service and rental receipts....	5,578	10.4	62	32,005	17.4
	All establishments (number).....89							WEST VIRGINIA					
	Total sales (\$1,000).....\$59,326							Assemblers (Except Grain Elevators)					
	Sales reported by commodity							All establishments (number).....30					
	line, total.....	53,760	100.0	73	xxx	xxx		Total sales (\$1,000).....\$4,913			13	xxx	xxx
050	Dairy products, ice cream, ices.....	3,689	6.9	5	3,689	100.0		Sales reported by commodity					
052	Eggs (fresh, storage).....	1,785	3.3	11	2,400	74.4	050	Dairy products, ice cream, ices.....	130	3.0	5	331	39.3
060	Poultry.....	681	1.3	7	1,111	61.3	060	Poultry.....	2,197	50.0	7	2,337	94.0
								Commodities, n.e.c.....	2,069	47.1	(NA)	(NA)	(NA)
070	Fresh fruits, vegetables, berries.....	9,044	16.8	22	9,888	91.5		Country Grain Elevators (Not analyzed by commodity lines)					
080	Peanuts.....	25,070	46.6	7	25,406	98.7							
830	Livestock.....	4,468	8.3	9	4,567	97.8		WISCONSIN					
								Assemblers (Except Grain Elevators)					
831	Tobacco (leaf).....	5,682	10.6	14	6,334	89.7		All establishments (number).....312					
841	Other inedible farm products.....	447	0.8	4	1,619	27.6		Total sales (\$1,000).....\$207,477					
	Commodities, n.e.c., including labor, service and rental receipts.....	2,894	5.4	(NA)	(NA)	(NA)		Sales reported by commodity					
	Country Grain Elevators (Not analyzed by commodity lines)							line, total.....	193,087	100.0	279	xxx	xxx
	WASHINGTON							050 Dairy products, ice cream, ices.....	79,636	41.2	79	81,541	97.7
	Assemblers (Except Grain Elevators)							052 Eggs (fresh, storage).....	12,122	6.3	45	13,158	92.1
	All establishments (number).....188							060 Poultry.....	5,429	2.8	23	10,018	54.2
	Total sales (\$1,000).....\$176,223							070 Fresh fruits, vegetables, berries....	5,438	2.8	19	6,342	85.7
	Sales reported by commodity							510 Farm, dairy machinery.....	204	0.1	6	7,618	2.7
	line, total.....	130,006	100.0	160	xxx	xxx		822 Grains.....	429	0.2	9	1,947	22.0
050	Dairy products, ice cream, ices.....	5,275	4.1	4	5,300	99.5		823 Hides, skins, pelts.....	445	0.2	8	1,730	25.7
070	Fresh fruits, vegetables, berries.....	86,641	66.6	122	96,922	89.4	830	Livestock.....	78,494	40.7	126	79,766	98.4
	Fresh fruits, berries.....	49,844	61	55,203	90.3			31 Tobacco (leaf).....	3,143	1.6	6	3,148	99.8
	Fresh vegetables.....	8,690	25	11,372	76.4			360 Feeds, including pet foods.....	3,310	1.7	18	10,229	32.4
	Not reported in detail.....	28,107	44	33,086	85.0			380 Seeds (field and vegetable).....	597	0.3	9	6,698	8.9
101	Miscellaneous food products.....	657	0.5	5	2,592	25.3		882 Fertilizer, fertilizer materials.....	460	0.2	10	7,220	6.4
153	Agricultural chemicals (except fertilizer).....	958	0.7	28	16,896	5.7		Commodities, n.e.c., including labor, service and rental receipts.....	3,380	1.8	(NA)	(NA)	(NA)
510	Farm, dairy machinery.....	160	0.1	10	7,935	2.0		Country Grain Elevators (Not analyzed by commodity lines)					
	Tractors and equipment (farm).....	39		4	2,360	1.7							
	Land preparation, planting, culti- vating machinery and parts.....	30		5	2,898	1.0		WYOMING					
	Irrigation equipment.....	38		4	2,360	1.6		Assemblers (Except Grain Elevators)					
	Miscellaneous farm machinery, equipment.....	13		(NA)	(NA)	(NA)		All establishments (number).....12					
	Not reported in detail.....	40		4	4,251	0.9		Total sales (\$1,000).....\$4,695					
822	Grains.....	8,659	6.7	9	14,472	59.8		Sales reported by commodity					
830	Livestock.....	4,870	3.7	5	4,884	99.7		line, total.....	4,695	100.0	12	xxx	xxx
841	Other inedible food products.....	2,373	1.8	6	3,826	62.0	070	Fresh fruits, vegetables, berries....	847	13.8	4	650	99.5
851	Hay, straw, alfalfa.....	186	0.1	5	1,405	13.2	822	Grains.....	1,767	37.6	7	3,783	46.7
860	Feeds, including pet foods.....	186	0.1	8	5,691	3.3	841	Other inedible farm products.....	659	14.0	4	1,195	55.1
880	Seeds (field and vegetable).....	1,546	1.2	12	8,750	17.7	860	Feeds, including pet foods.....	532	11.3	7	3,807	14.0
882	Fertilizer, fertilizer materials.....	894	0.7	57	43,386	2.1	880	Seeds (field and vegetable).....	161	3.4	6	2,320	6.9
	Commodities, n.e.c.....	11,723	9.0	(NA)	(NA)	(NA)		Commodities, n.e.c.....	842	17.9	(NA)	(NA)	(NA)
975	Labor, service and rental receipts....	5,878	4.5	59	48,967	12.0	975	Labor, service and rental receipts....	87	1.9	6	2,486	3.5

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6G—ASSEMBLERS OF FARM PRODUCTS—1954—COMMODITY LINE SALES—STATES, BY TYPE OF ASSEMBLER—Continued

Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4	Commodity line code	Type of assembler and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col.1 as percent of Col.4
		Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines				Amount	Per-cent dis-tri-bu-tion ¹	Number	Total sales, all commodity lines	
		(\$1,000) (1)	(2)	(3)	(\$1,000) (4)				(\$1,000) (1)	(2)	(3)	(\$1,000) (4)	
	WYOMING--Con.							WYOMING--Con.					
	Country Grain Elevators							Country Grain Elevators--Con.					
	All establishments (number).....17						860	Feeds, including pet foods.....	763	9.6	14	5,819	13.1
	Total Sales (\$1,000).....\$7,956							Poultry feeds.....	235		(NA)	(NA)	(NA)
	Sales reported by commodity							Livestock feeds.....	423		(NA)	(NA)	(NA)
	line, total.....	7,956	100.0	17	xxx	xxx		Other feeds.....	26		4	1,155	2.3
	Groceries, food specialties.....	109	1.4	4	799	13.6	880	Not reported in detail.....	79		3	2,086	3.9
510	Farm, dairy machinery.....	127	1.6	4	1,155	11.0		Seeds (field and vegetable).....	85	1.1	8	2,671	3.2
822	Grains.....	5,389	67.7	13	6,213	86.7		Commodities, n.e.c.....	205	2.6	(NA)	(NA)	(NA)
841	Other inedible farm products.....	1,242	15.6	5	1,906	65.2	975	Labor, service and rental receipts....	36	0.5	7	3,042	1.2

(D) Withheld to avoid disclosure.

(NA) Not available.

xxx Not applicable.

¹Percentages may not add to 1,000 due to rounding.

COMMODITY LINE SALES

6-161

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954-COMMODITY LINE SALES-UNITED STATES AND GEOGRAPHIC DIVISIONS

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line				Establishments reporting commodity line sales		Column 3 as percent of Column 6
		Quantity		Value		Number (5)	Total sales, all commodity lines (6)	
		Unit of measure (1)	Total (1,000) (2)	Amount (\$1,000) (3)	Percent distribution (4)			
								(7)
	IRON, STEEL SCRAP DEALERS							
	UNITED STATES TOTAL							
	All establishments (number).....		3,719					
	Total sales (\$1,000).....		\$1,213,140					
	Sales reported by commodity line, total.....			1,083,510	xxx	2,926	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	23,515	597,706	55.2	1,981	807,473	74.0
802	Unprepared iron and steel scrap.....	do.....	31,145	252,764	23.3	1,294	452,739	55.8
803	Alloy steel scrap (including the stainless series).....	Pounds.....	292,512	30,735	2.8	367	172,179	17.9
804	Scrap metals (nonferrous).....	do.....	953,483	116,406	10.7	1,567	520,310	22.4
805	Waste rags, textile waste.....	do.....	173,917	7,068	0.7	629	142,312	5.0
807	Waste paper.....	do.....	765,436	9,095	0.8	470	99,232	9.2
808	Other waste materials.....	do.....	378,484	4,200	0.4	212	53,004	7.9
823	Hides, skins, pelts.....	do.....	xxx	1,858	0.2	120	26,356	7.0
360	Automotive parts, supplies, accessories, tools and shop equipment.....	do.....	xxx	1,487	0.1	128	16,189	9.2
540	Metalworking machinery, equipment (exc. welding).....	do.....	xxx	1,862	0.2	10	14,708	12.7
720	Iron and steel products (flat).....	do.....	xxx	4,380	0.4	150	71,639	6.1
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	do.....	xxx	5,864	0.5	183	85,962	6.8
780	Nonferrous metals, shapes, forms, etc.....	do.....	xxx	5,543	0.5	51	33,157	16.7
812	Second-hand merchandise.....	do.....	xxx	15,052	1.4	635	186,577	8.1
	Commodities, n.e.c.....	do.....	xxx	26,914	2.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	do.....	xxx	2,576	0.2	220	120,817	2.1
	New England Division							
	All establishments (number).....		237					
	Total sales (\$1,000).....		\$39,160					
	Sales reported by commodity line, total.....		xxx	30,785	xxx	173	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	733	16,211	52.7	115	26,615	61.0
802	Unprepared iron and steel scrap.....	do.....	440	3,886	12.6	71	11,788	33.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	6,142	611	2.0	34	9,981	6.1
804	Scrap metals (nonferrous).....	do.....	55,557	6,875	22.3	91	21,021	32.3
805	Waste rags, textile waste.....	do.....	6,265	321	1.0	35	4,223	7.6
807	Waste paper.....	do.....	33,839	390	1.3	36	4,584	8.5
808	Other waste materials.....	do.....	28,550	336	1.1	15	5,015	6.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	do.....	xxx	116	0.4	9	1,787	6.5
812	Second-hand merchandise.....	do.....	xxx	217	0.7	31	3,516	6.2
	Commodities, n.e.c.....	do.....	xxx	1,728	5.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	do.....	xxx	94	0.3	8	1,164	8.1
	Middle Atlantic Division							
	All establishments (number).....		855					
	Total sales (\$1,000).....		\$295,602					
	Sales reported by commodity line, total.....		xxx	283,105	xxx	707	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	6,343	155,598	55.0	477	209,528	74.3
802	Unprepared iron and steel scrap.....	do.....	7,673	67,863	24.0	291	95,916	70.8
803	Alloy steel scrap (including the stainless series).....	Pounds.....	85,058	9,214	3.3	97	36,564	25.2
804	Scrap metals (nonferrous).....	do.....	245,411	26,530	9.4	354	117,879	22.5
805	Waste rags, textile waste.....	Pounds.....	52,849	2,398	0.8	167	33,889	7.1
806	Waste rubber.....	do.....	21,757	554	0.2	58	14,094	3.9
807	Waste paper.....	do.....	282,987	4,010	1.4	143	28,906	13.9
360	Automotive parts, supplies, accessories, tools and shop equipment.....	do.....	xxx	684	0.2	21	4,539	15.1
460	Plumbing, heating equipment, supplies.....	do.....	xxx	507	0.2	4	6,497	7.8
720	Iron and steel products (flat).....	do.....	xxx	1,598	0.6	44	19,902	8.0
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	do.....	xxx	1,535	0.5	50	24,269	6.3
780	Nonferrous metals, shapes, forms, etc.....	do.....	xxx	2,659	0.9	11	10,340	25.7
812	Second-hand merchandise.....	Pounds.....	xxx	2,957	1.0	114	31,710	9.3
	Commodities, n.e.c.....	do.....	xxx	6,106	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	do.....	xxx	892	0.3	44	30,404	2.9
	East North Central Division							
	All establishments (number).....		1,122					
	Total sales (\$1,000).....		\$529,667					
	Sales reported by commodity line, total.....		xxx	480,156	xxx	908	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	10,789	283,155	59.6	640	352,386	80.4
802	Unprepared iron and steel scrap.....	do.....	15,452	115,048	24.2	431	215,928	53.3
803	Alloy steel scrap (including the stainless series).....	Pounds.....	144,105	14,633	3.1	125	83,828	17.5
804	Scrap metals (nonferrous).....	do.....	293,972	38,382	8.1	534	211,415	18.2
805	Waste rags, textile waste.....	do.....	51,311	1,638	0.3	215	52,640	3.1
807	Waste paper.....	do.....	351,172	3,666	0.8	205	45,636	8.0
808	Other waste materials.....	do.....	86,793	1,104	0.2	80	16,816	6.6
540	Metalworking machinery, equipment (exc. welding).....	do.....	xxx	1,862	0.4	4	12,762	14.6
720	Iron and steel products (flat).....	do.....	xxx	903	0.2	36	15,317	5.9
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	do.....	xxx	2,053	0.4	60	30,722	6.7
780	Nonferrous metals, shapes, forms, etc.....	do.....	xxx	1,835	0.4	16	15,970	11.5
812	Second-hand merchandise.....	do.....	xxx	4,247	0.9	177	70,307	6.0
	Commodities, n.e.c.....	do.....	xxx	10,657	2.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	do.....	xxx	973	0.2	71	6,142	15.8

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954-COMMODITY LINE SALES-UNITED STATES AND GEOGRAPHIC DIVISIONS-Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line				Establishments reporting commodity line sales		Column 3 as percent of Column 6 (7)
		Quantity		Value		Number	Total sales, all commodity lines (6)	
		Unit of measure (1)	Total (\$1,000) (2)	Amount (\$1,000) (3)	Percent distribution (4)			
	IRON, STEEL SCRAP DEALERS—Continued							
	West North Central Division							
	All establishments (number).....427							
	Total sales (\$1,000).....\$99,523							
	Sales reported by commodity line, total.....		xxx	85,819	xxx	334	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	1,855	48,394	56.4	231	68,851	70.3
802	Unprepared iron and steel scrap.....	do.....	2,015	16,386	19.1	154	39,291	41.7
803	Alloy steel scrap (including the stainless series).....	Pounds.....	27,829	2,900	3.4	37	14,288	20.3
804	Scrap metals (nonferrous).....	do.....	99,709	10,081	11.7	187	47,301	21.3
805	Waste rags, textile waste.....	do.....	22,101	847	1.0	69	14,697	5.8
813	Wiping cloths.....	do.....	1,923	178	0.2	10	8,011	2.2
807	Waste paper.....	do.....	27,465	263	0.3	28	7,074	3.7
808	Other waste materials.....	do.....	15,505	195	0.2	16	1,910	10.2
823	Hides, skins, pelts.....	do.....	xxx	985	1.1	34	10,041	9.8
360	Automotive parts, supplies, accessories, tools and shop equipment.....	do.....	xxx	327	0.4	27	3,941	8.3
460	Plumbing, heating equipment, supplies.....	do.....	xxx	198	0.2	6	815	24.3
720	Iron and steel products (flat).....	do.....	xxx	378	0.4	20	10,303	3.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	do.....	xxx	543	0.6	20	9,873	5.5
780	Nonferrous metals, shapes, forms, etc.....	do.....	xxx	290	0.3	7	3,605	8.0
812	Second-hand merchandise.....	do.....	xxx	1,184	1.4	104	24,660	4.8
840	Wool, mohair (raw, tops, noils).....	do.....	xxx	332	0.4	4	1,621	20.5
	Commodities, n.e.c.....	do.....	xxx	2,249	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	do.....	xxx	95	0.1	27	6,558	1.4
	South Atlantic Division							
	All establishments (number).....306							
	Total sales (\$1,000).....\$62,595							
	Sales reported by commodity line, total.....		xxx	47,369	xxx	238	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	917	23,448	49.5	161	36,162	64.8
802	Unprepared iron and steel scrap.....	do.....	686	7,021	14.8	95	17,116	41.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	6,093	629	1.3	25	8,492	7.4
804	Scrap metals (nonferrous).....	do.....	75,102	9,491	20.0	139	33,285	28.5
805	Waste rags, textile waste.....	do.....	9,164	373	1.6	60	12,126	3.1
807	Waste paper.....	do.....	30,765	374	0.8	27	5,909	6.3
808	Other waste materials.....	do.....	86,871	918	1.9	20	3,021	30.4
823	Hides, skins, pelts.....	do.....	xxx	91	0.4	11	1,773	5.1
360	Automotive parts, supplies, accessories, tools and shop equipment.....	do.....	xxx	158	0.3	11	1,544	10.2
460	Plumbing, heating equipment, supplies.....	do.....	xxx	61	0.1	7	1,221	5.0
550	Welding machinery, equipment, supplies (including gases).....	do.....	xxx	102	0.2	4	561	18.2
720	Iron and steel products (flat).....	do.....	xxx	68	0.1	9	2,283	3.0
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	do.....	xxx	246	0.5	14	3,823	6.4
780	Nonferrous metals, shapes, forms, etc.....	do.....	xxx	289	0.6	7	755	38.3
812	Second-hand merchandise.....	do.....	xxx	953	2.0	61	8,973	10.6
	Commodities, n.e.c.....	do.....	xxx	3,042	6.4	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	do.....	xxx	105	0.2	19	3,029	3.5
	East South Central Division							
	All establishments (number).....161							
	Total sales (\$1,000).....\$44,806							
	Sales reported by commodity line, total.....		xxx	41,144	xxx	130	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	736	17,278	42.0	79	28,022	61.7
802	Unprepared iron and steel scrap.....	do.....	1,213	12,310	29.9	56	22,068	55.8
803	Alloy steel scrap (including the stainless series).....	Pounds.....	16,325	1,728	4.2	6	6,488	26.6
804	Scrap metals (nonferrous).....	do.....	45,472	6,256	15.2	61	23,042	27.2
805	Waste rags, textile waste.....	do.....	8,746	275	0.7	31	11,434	2.4
813	Wiping cloths.....	do.....	1,049	87	0.2	8	4,807	1.8
807	Waste paper.....	do.....	11,313	120	0.3	11	2,163	5.5
808	Other waste materials.....	do.....	33,981	361	0.9	13	4,356	8.3
823	Hides, skins, pelts.....	do.....	xxx	425	1.0	12	2,357	18.0
360	Automotive parts, supplies, accessories, tools and shop equipment.....	do.....	xxx	222	0.5	6	2,395	9.3
720	Iron and steel products (flat).....	do.....	xxx	56	0.1	6	5,377	1.0
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	do.....	xxx	441	1.1	4	6,139	7.2
812	Second-hand merchandise.....	do.....	xxx	720	1.7	28	10,790	6.7
	Commodities, n.e.c.....	do.....	xxx	733	1.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	do.....	xxx	132	0.3	10	5,704	2.3
	West South Central Division							
	All establishments (number).....263							
	Total sales (\$1,000).....\$63,619							
	Sales reported by commodity line, total.....		xxx	53,401	xxx	191	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	1,050	27,873	52.2	136	43,507	64.1
802	Unprepared iron and steel scrap.....	do.....	1,199	9,286	17.4	69	17,672	52.5
803	Alloy steel scrap (including the stainless series).....	Pounds.....	6,960	790	1.5	19	5,002	15.8
804	Scrap metal (nonferrous).....	do.....	69,298	9,374	17.6	93	31,533	29.7
805	Waste rags, textile waste.....	do.....	5,187	264	0.5	16	4,884	5.4
807	Waste paper.....	do.....	14,675	142	0.3	8	1,836	7.7
808	Other waste materials.....	do.....	106,423	1,082	2.0	12	9,578	11.3
823	Hides, skins, pelts.....	do.....	xxx	141	0.3	4	3,306	4.3
550	Welding machinery, equipment, supplies (including gases).....	do.....	xxx	217	0.4	5	1,198	18.1

COMMODITY LINE SALES

6-163

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954—COMMODITY LINE SALES—
UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line				Establishments reporting commodity line sales		Column 3 as percent of Column 6 (7)
		Quantity		Value		Number	Total sales, all commodity lines (6)	
		Unit of measure (1)	Total (1,000) (2)	Amount (\$1,000) (3)	Percent distribution (4)			
	IRON, STEEL SCRAP DEALERS—Continued							
	West South Central Division—Continued							
720	Iron and steel products (flat).....		xxx	505	0.9	14	7,536	6.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....		xxx	582	1.2	14	7,034	8.3
812	Second-hand merchandise.....		xxx	1,170	2.2	51	12,404	9.4
	Commodities, n.e.c.....		xxx	1,877	3.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....		xxx	98	0.2	15	4,930	2.0
	Mountain Division							
	All establishments (number).....83							
	Total sales (\$1,000).....\$18,237							
	Sales reported by commodity line, total.....		xxx	13,995	xxx	66	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	222	4,366	31.2	41	7,621	57.3
802	Unprepared iron and steel scrap.....	do.....	833	6,720	48.0	35	8,838	76.0
804	Scrap metals (nonferrous).....	Pounds.....	12,209	1,897	13.6	32	5,002	37.9
805	Waste rags, textile waste.....	do.....	1,414	63	0.5	10	888	7.1
808	Other waste materials.....	do.....	11,161	113	0.8	8	594	19.0
823	Hides, skins, pelts.....	do.....	xxx	216	1.5	10	1,579	13.7
360	Automotive parts, supplies, accessories, tools and shop equipment.....		xxx	34	0.2	4	193	17.6
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....		xxx	30	0.2	6	188	16.0
812	Second-hand merchandise.....		xxx	164	1.2	15	1,439	11.4
	Commodities, n.e.c.....		xxx	360	2.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....		xxx	32	0.2	7	1,578	2.0
	Pacific Division							
	All establishments (number).....265							
	Total sales (\$1,000).....\$59,931							
	Sales reported by commodity line, total.....		xxx	52,912	xxx	179	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	870	21,383	40.4	101	34,781	61.5
802	Unprepared iron and steel scrap.....	do.....	1,696	15,468	29.2	92	24,122	64.1
803	Alloy steel scrap (including the stainless series).....	Pounds.....	2,677	230	0.4	24	7,536	3.1
804	Scrap metals (nonferrous).....	do.....	56,753	7,520	14.2	76	29,832	25.2
805	Waste rags, textile waste.....	do.....	16,880	889	1.7	26	7,531	11.8
807	Waste paper.....	do.....	13,220	130	0.2	10	2,965	4.4
808	Other waste materials.....	do.....	9,200	91	0.2	11	3,782	2.4
360	Automotive parts, supplies, accessories, tools and shop equipment.....		xxx	62	0.1	9	403	15.4
460	Plumbing, heating equipment, supplies.....		xxx	95	0.2	5	1,301	7.3
520	Construction, mining, excavating machinery, equipment....		xxx	435	0.8	4	2,632	16.5
530	General purpose industrial machinery, equipment.....		xxx	926	1.8	7	4,926	18.8
720	Iron and steel products (flat).....		xxx	872	1.6	13	10,011	8.7
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....		xxx	318	0.6	6	2,127	15.0
780	Nonferrous metals, shapes, forms, etc.....		xxx	470	0.9	4	1,277	36.8
812	Second-hand merchandise.....		xxx	3,440	6.5	54	22,778	15.1
	Commodities, n.e.c.....		xxx	428	0.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....		xxx	155	0.3	19	6,028	2.6
	WASTE MATERIALS DEALERS							
	UNITED STATES TOTAL							
	All establishments (number).....4,470							
	Total sales (\$1,000).....\$1,192,450							
	Sales reported by commodity line, total.....		xxx	1,071,293	xxx	3,843	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	2,417	51,625	4.8	838	266,707	19.4
802	Unprepared iron and steel scrap.....	do.....	1,581	11,149	1.0	744	139,247	8.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	59,842	6,237	0.6	233	93,177	6.7
804	Scrap metals (nonferrous).....	do.....	2,787,122	376,353	35.1	1,791	537,479	70.0
805	Waste rags, textile waste.....	do.....	3,291,175	216,448	20.2	1,635	385,488	56.1
813	Wiping cloths.....	do.....	373,438	36,818	3.4	432	150,689	24.4
806	Waste rubber.....	do.....	368,094	13,512	1.3	262	96,244	14.0
807	Waste paper.....	do.....	16,008,036	196,114	18.3	1,529	1,004,068	19.5
808	Other waste materials.....	do.....	7,370,492	91,344	8.5	751	187,826	48.6
823	Hides, skins, pelts.....	do.....	xxx	2,230	0.2	100	22,168	10.1
720	Iron and steel products (flat).....		xxx	3,005	0.3	69	43,853	6.9
812	Second-hand merchandise.....		xxx	8,100	0.8	355	78,294	10.3
	Commodities, n.e.c.....		xxx	56,002	5.2	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....		xxx	2,356	0.2	173	49,518	4.8
	New England Division							
	All establishments (number).....567							
	Total sales (\$1,000).....\$180,025							
	Sales reported by commodity line, total.....		xxx	157,904	xxx	511	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	272	5,902	3.7	98	29,329	20.1
802	Unprepared iron and steel scrap.....	do.....	78	654	0.4	83	18,013	3.6
803	Alloy steel scrap (including the stainless series).....	Pounds.....	10,336	908	0.6	35	16,103	5.6
804	Scrap metals (nonferrous).....	do.....	422,997	55,090	34.9	209	70,491	78.2
805	Waste rags, textile waste.....	do.....	773,386	57,933	36.7	279	74,535	77.7
813	Wiping cloths.....	do.....	13,737	1,833	1.2	59	10,720	17.1
806	Waste rubber.....	do.....	25,164	733	0.5	37	7,894	9.3
807	Waste paper.....	do.....	1,683,877	18,780	11.9	203	32,783	57.3
808	Other waste materials.....	do.....	1,138,677	13,490	8.5	125	23,271	58.0
812	Second-hand merchandise.....		xxx	980	0.6	27	5,113	19.2
	Commodities, n.e.c.....		xxx	1,254	0.8	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....		xxx	347	0.2	21	4,154	8.4

WHOLESALE TRADE-SUMMARY STATISTICS

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954-COMMODITY LINE SALES-UNITED STATES AND GEOGRAPHIC DIVISIONS-Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line				Establishments reporting commodity line sales		Column 3 as percent of Column 6
		Quantity		Value		Number (5)	Total sales, all commodity lines (6)	
		Unit of measure (1)	Total (1,000) (2)	Amount (\$1,000) (3)	Percent distribution (4)			
	WASTE MATERIALS DEALERS—Continued							
	Middle Atlantic Division							
	All establishments (number).....		1,665					
	Total sales (\$1,000).....		\$446,343					
	Sales reported by commodity line, total.....		xxx	402,151	xxx	1,449	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	358	6,890	1.7	179	83,750	8.2
802	Unprepared iron and steel scrap.....	do.....	506	3,614	0.9	223	31,657	11.4
803	Alloy steel scrap (including the stainless series).....	Pounds.....	16,051	1,672	0.4	57	15,617	10.7
804	Scrap metals (nonferrous).....	do.....	928,090	125,456	31.2	528	157,690	79.6
805	Waste rags, textile waste.....	do.....	1,140,722	75,376	18.7	638	122,671	61.4
813	Wiping cloths.....	do.....	155,951	13,262	3.3	131	28,036	47.3
806	Waste rubber.....	do.....	250,760	9,215	2.3	102	54,897	16.8
807	Waste paper.....	do.....	7,132,050	85,622	21.3	621	116,292	73.6
808	Other waste materials.....	do.....	4,476,738	43,067	10.7	254	93,065	46.3
530	General purpose industrial machinery, equipment.....	xxx	xxx	1,310	0.3	4	10,712	12.2
780	Nonferrous metals, shapes, forms, etc.....	xxx	xxx	3,664	0.9	9	20,155	18.2
812	Second-hand merchandise.....	xxx	xxx	1,677	0.4	61	11,305	14.8
	Commodities, n.e.c.....	xxx	xxx	30,485	7.6	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	xxx	xxx	841	0.2	61	16,937	5.0
	East North Central Division							
	All establishments (number).....		896					
	Total sales (\$1,000).....		\$230,861					
	Sales reported by commodity line, total.....		xxx	213,111	xxx	787	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	559	12,175	5.7	209	55,802	21.8
802	Unprepared iron and steel scrap.....	do.....	686	4,088	1.9	230	37,012	11.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	22,808	2,707	1.3	66	27,299	9.9
804	Scrap metals (nonferrous).....	do.....	689,066	88,390	41.5	458	132,597	66.7
805	Waste rags, textile waste.....	do.....	470,715	21,730	10.2	322	64,440	33.7
813	Wiping cloth.....	do.....	88,620	11,064	5.2	102	80,266	13.8
806	Waste rubber.....	do.....	85,553	3,384	1.6	67	17,358	19.5
807	Waste paper.....	do.....	3,810,471	46,388	21.8	389	779,597	6.0
808	Other waste materials.....	do.....	850,049	15,491	7.3	159	31,771	48.8
811	Wooden reconditioned drums and barrels.....	xxx	xxx	270	0.1	5	1,558	17.3
302	Kitchen utensils, kitchen tools, miscellaneous homewares.....	xxx	xxx	796	0.4	4	1,123	70.9
360	Automotive parts, supplies, accessories, tools and shop equipment.....	xxx	xxx	334	0.2	17	2,024	16.5
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	xxx	xxx	268	0.1	21	4,555	5.9
780	Nonferrous metals, shapes, forms, etc.....	xxx	xxx	1,269	0.6	8	5,611	22.6
812	Second-hand merchandise.....	xxx	xxx	683	0.3	70	13,479	5.1
	Commodities, n.e.c.....	xxx	xxx	3,294	1.5	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....	xxx	xxx	780	0.4	48	20,619	3.8
	West North Central Division							
	All establishments (number).....		250					
	Total sales (\$1,000).....		\$44,833					
	Sales reported by commodity line, total.....		xxx	39,974	xxx	203	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	188	4,163	10.4	84	15,109	27.6
802	Unprepared iron and steel scrap.....	do.....	70	614	1.5	46	7,428	8.3
803	Alloy steel scrap (including the stainless series).....	Pounds.....	2,496	224	0.6	13	2,489	9.0
804	Scrap metals (nonferrous).....	do.....	127,754	17,455	43.7	132	31,105	56.1
805	Waste rags, textile waste.....	do.....	46,772	2,395	6.0	65	11,622	20.6
813	Wiping cloths.....	do.....	7,362	1,135	2.8	23	3,021	37.6
806	Waste rubber.....	do.....	1,988	42	0.1	11	1,951	2.2
807	Waste paper.....	do.....	483,556	8,666	21.7	58	12,386	70.0
808	Other waste materials.....	do.....	148,292	1,700	4.3	32	3,452	49.2
823	Hides, skins, pelts.....	xxx	xxx	577	1.4	18	5,642	10.2
360	Automotive parts, supplies, accessories, tools and shop equipment.....	xxx	xxx	175	0.4	6	1,550	11.3
720	Iron and steel products (flat).....	xxx	xxx	171	0.4	8	3,048	5.6
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	xxx	xxx	117	0.3	9	2,438	4.8
812	Second-hand merchandise.....	xxx	xxx	466	1.2	45	5,656	8.2
	Commodities, n.e.c., including labor, service and rental receipts.....	xxx	xxx	2,074	5.2	(NA)	(NA)	(NA)
	South Atlantic Division							
	All establishments (number).....		387					
	Total sales (\$1,000).....		\$115,665					
	Sales reported by commodity line, total.....		xxx	108,028	xxx	327	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	346	7,507	6.9	91	25,931	28.9
802	Unprepared iron and steel scrap.....	do.....	110	1,122	1.0	56	8,923	12.6
803	Alloy steel scrap (including the stainless series).....	Pounds.....	1,917	161	0.1	12	9,635	1.7
804	Scrap metals (nonferrous).....	do.....	208,703	27,086	25.1	155	42,871	63.2
805	Waste rags, textile waste.....	do.....	611,802	43,821	40.6	167	61,366	71.4
813	Wiping cloths.....	do.....	28,231	2,949	2.7	36	7,585	38.9
807	Waste paper.....	do.....	865,433	11,321	10.5	109	22,583	50.1
808	Other waste materials.....	do.....	542,471	9,720	9.0	57	15,515	62.6
823	Hides, skins, pelts.....	xxx	xxx	646	0.6	12	5,016	12.9
720	Iron and steel products (flat).....	xxx	xxx	277	0.3	8	4,038	6.9
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....	xxx	xxx	391	0.4	10	4,722	8.3
812	Second-hand merchandise.....	xxx	xxx	1,205	1.1	49	9,253	13.0
	Commodities, n.e.c., including labor, service and rental receipts.....	xxx	xxx	1,822	1.7	(NA)	(NA)	(NA)

COMMODITY LINE SALES

6-165

Table 6H. IRON AND STEEL SCRAP AND WASTE MATERIALS DEALERS: 1954—COMMODITY LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS—Continued

Commodity line code	Kind of dealer, geographic division, commodity line	Sales of specified commodity line				Establishments reporting commodity line sales		Column 3 as percent of Column 6
		Quantity		Value		Number	Total sales, all commodity lines	
		Unit of measure	Total (1,000)	Amount (\$1,000)	Percent distribution			
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
	WASTE MATERIALS DEALERS—Continued							
	East South Central Division							
	All establishments (number).....105							
	Total sales (\$1,000).....\$22,603							
	Sales reported by commodity line, total.....		xxx	19,151	xxx	89	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	92	2,414	12.6	31	10,295	23.4
802	Unprepared iron and steel scrap.....	...do.....	35	214	1.1	14	1,833	11.7
804	Scrap metals (nonferrous).....	Pounds.....	38,998	6,208	32.4	46	14,090	44.1
805	Waste rags, textile waste.....	...do.....	43,543	3,516	18.4	25	6,649	52.9
813	Wiping cloths.....	...do.....	11,913	1,051	5.5	14	2,520	41.7
807	Waste paper.....	...do.....	208,730	2,121	11.1	26	4,298	49.3
808	Other waste materials.....	...do.....	168,276	2,159	11.3	25	4,283	50.4
823	Hides, skins, pelts.....	...do.....	xxx	312	1.6	10	2,877	10.8
812	Second-hand merchandise.....	...do.....	xxx	162	0.8	10	2,008	8.1
	Commodities, n.e.c., including labor, service and rental receipts.....		xxx	994	5.2	(NA)	(NA)	(NA)
	West South Central Division							
	All establishments (number).....202							
	Total sales (\$1,000).....\$53,924							
	Sales reported by commodity line, total.....		xxx	44,298	xxx	152	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	298	6,155	13.9	56	21,075	29.2
802	Unprepared iron and steel scrap.....	...do.....	20	165	0.4	19	12,973	1.3
803	Alloy steel scrap (including the stainless series).....	...do.....	1,452	144	0.3	15	7,015	2.1
804	Scrap metals (nonferrous).....	...do.....	138,600	21,708	49.0	88	33,054	65.7
805	Waste rags, textile waste.....	...do.....	20,077	933	2.1	34	7,207	12.9
813	Wiping cloths.....	...do.....	7,780	1,171	2.6	23	4,475	26.2
806	Waste rubber.....	...do.....	4,629	138	0.3	7	2,042	6.8
807	Waste paper.....	...do.....	619,431	9,010	20.3	45	10,635	84.7
808	Other waste materials.....	...do.....	127,506	1,634	3.6	28	3,364	48.0
720	Iron and steel products (flat).....	...do.....	xxx	1,034	2.3	13	17,710	5.8
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....		xxx	99	0.2	5	1,396	7.1
812	Second-hand merchandise.....		xxx	1,113	2.5	30	22,317	5.0
	Commodities, n.e.c., including labor, service and rental receipts.....		xxx	1,014	2.3	(NA)	(NA)	(NA)
	Mountain Division							
	All establishments (number).....70							
	Total sales (\$1,000).....\$9,488							
	Sales reported by commodity line, total.....		xxx	8,639	xxx	59	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	47	869	10.1	33	4,714	18.4
802	Unprepared iron and steel scrap.....	...do.....	8	71	0.8	10	891	8.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	347	36	0.4	5	2,059	1.7
804	Scrap metals (nonferrous).....	...do.....	26,194	3,052	35.3	43	6,445	47.4
805	Waste rags, textile waste.....	...do.....	11,828	557	6.4	14	3,053	18.2
813	Wiping cloths.....	...do.....	3,041	293	3.4	5	833	35.2
807	Waste paper.....	...do.....	100,885	1,166	13.5	6	1,610	72.4
808	Other waste materials.....	...do.....	47,682	491	5.7	10	1,244	39.5
823	Hides, skins, pelts.....	...do.....	xxx	695	8.0	19	2,646	26.3
720	Iron and steel products (flat).....	...do.....	xxx	877	10.2	8	1,745	50.3
812	Second-hand merchandise.....	...do.....	xxx	220	2.5	15	1,701	12.9
	Commodities, n.e.c., including labor, service and rental receipts.....		xxx	312	3.6	(NA)	(NA)	(NA)
	Pacific Division							
	All establishments (number).....328							
	Total sales (\$1,000).....\$88,708							
	Sales reported by commodity line, total.....		xxx	78,037	xxx	266	xxx	xxx
801	Prepared iron and steel scrap (exc. alloy).....	Tons.....	257	5,550	7.1	57	20,702	26.8
802	Unprepared iron and steel scrap.....	...do.....	68	607	0.8	63	20,517	3.0
803	Alloy steel scrap (including the stainless series).....	Pounds.....	4,435	385	0.5	28	9,719	4.0
804	Scrap metals (nonferrous).....	...do.....	206,720	31,908	40.9	132	49,136	64.9
805	Waste rags, textile waste.....	...do.....	172,330	10,187	13.1	91	33,945	30.0
813	Wiping cloths.....	...do.....	35,794	4,060	5.2	39	13,233	30.7
807	Waste paper.....	...do.....	1,103,603	13,040	16.7	72	23,884	54.6
808	Other waste materials.....	...do.....	333,401	3,612	4.6	61	11,861	30.5
720	Iron and steel products (flat).....	...do.....	xxx	646	0.8	7	6,092	10.6
742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.).....		xxx	652	0.8	9	6,276	10.4
780	Nonferrous metals, shapes, forms, etc.....		xxx	3,274	4.2	7	7,894	41.5
812	Second-hand merchandise.....		xxx	1,594	2.0	48	7,462	21.4
	Commodities, n.e.c., including labor, service and rental receipts.....		xxx	2,134	2.7	(NA)	(NA)	(NA)
975	Labor, service and rental receipts.....		xxx	388	0.5	17	3,750	10.3

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS AND FARM PRODUCTS ASSEMBLERS
(TABLES 6A, 6B, 6F, 6G, AND 6H)

Below is the list of commodity lines which appeared on the census forms used in enumerating merchant wholesalers and farm products assemblers in connection with the 1954 Census of Business. Absence of a commodity line under a kind of business or geographic division indicates that it is not usually sold by establishments in the classification and that the amount, if any, was too small to be recorded separately. Sales, if any, of commodity lines not shown separately are combined in the classification "Commodities, n.e.c." Space permitted more complete description of some classifications here than in the tables.

Commodity code	Commodity description	Commodity code	Commodity description	Commodity code	Commodity description	Commodity code	Commodity description
000	FOOD, BEVERAGE, TOBACCO	151	Paints, varnishes, lacquers, enamels	350	AUTOMOTIVE, ELECTRIC, HARDWARE, PLUMBING, HEATING	510	Farm, dairy machinery, parts, equipment (including tractors)
	Canned, bottled foods	152	Printing inks		Motor vehicles		Tractors and equipment (farm)
	Canned baby foods	153	Agricultural chemicals (exc. fertilizer)		Passenger cars (new)		Harvesting machinery and equipment
	Canned fruits, fruit juices				Passenger cars (used)		Land preparation, planting, cultivating machinery and parts
	Canned vegetables, vegetable juices	154	Industrial chemicals, acids, gases, fats, oil., explosives		Trucks, truck tractors, truck trailers		Dairy farm equipment
	Canned fish, seafood	160	Soaps, detergents		Motorcycles, motor scooters		Irrigation equipment (sprinkler and other)
	Canned meats		Toilet soaps	360	Automotive parts, supplies, accessories, tools and shop equipment		Miscellaneous farm machinery equipment
	Canned milk		Laundry soaps, chips, powders		Automotive parts and accessories (including automotive batteries electrical parts, etc.)	520	Construction, mining, excavating machinery, equipment
010	Coffee (green, roasted)		Household detergents		Tires and tubes		Tractors and tractor mounted equipment
	Green coffee		PAPER, STATIONERY, OFFICE SUPPLIES		Automotive tools and shop equip. Other automotive supplies (including automotive chemicals, automotive paints, etc.)		Cranes and shovels
	Roasted coffee	161	Fountain pens, mechanical pencils		Electrical wiring supplies, construction materials		Motor graders and off highway equipment
020	Confectionery	162	Stationers', office supplies, artists' materials	400	Interior wiring, construction materials		Concrete and bituminous processing equipment
	Candy, including chocolates	163	Wallpaper		Outside construction materials		Miscellaneous equipment and spare parts
	Chewing gum	164	Writing and printing paper (including envelopes, fine paper, newsprint, groundwood, etc.)		Lighting fixtures	530	General purpose industrial machinery, equipment
	Fountain fruits, syrups, potato chips, other confections	165	Wrapping paper and paper products (including paper bags, boxes, containers, closures, etc.)		Electric lamps		Compressors, pumps
030	Frozen foods	166	Wallboard	401	Generation, transmission, distribution and other electrical apparatus and equipment		Crushing, pulverizing, screening machinery and equipment
	Frozen fruits, juices		APPAREL, DRY GOODS, TEXTILES		Telephone and signal equipment		Conveyors, conveying equipment
	Frozen vegetables	200	Men's, boys' clothing, furnishings (exc. shoes)	402	Electrical appliances, radio and television sets		Cranes, derricks, hoists, winches
	Frozen fish, seafood		Hosiery	410	Radio sets		Industrial trucks, tractors, trailers, stackers
	Frozen other foods		Underwear, nightwear		Television sets		Fans, blowers (industrial equipment)
040	Groceries (exc. as specified)		Suits, coats, trousers, overcoats		Electric kitchen equipment (including refrigerators, freezers, ranges, water heaters, dishwashers, garbage disposers, etc.)		Mechanical power transmission equipment including bearings (nonelectric)
	Flour, related products		Work clothing, work gloves		Electric home laundry equipment (including washing machines, clothes driers, ironers, etc.)	540	Other general purpose industrial machinery
	Sugar (refined)		Sportswear		Electrical housewares (including toasters, waffle irons, percolators, etc.)		Metalworking machinery, equipment (exc. welding)
	Oleomargarine, butter substitutes	210	Women's, misses', children's, infants' clothing, accessories (exc. shoes)	420	Other electrical appliances		Machine tools, equipment
	Cooking oils (including vegetable shortening)		Dresses, skirts, blouses		Electrical commercial equipment (exc. commercial refrigeration)		Portable metalworking machinery (power driven)
	Bakery products		Suits, coats, (exc. furs)		Cooking, food service equipment		Miscellaneous metalworking machinery
	Tea		Dressed furs, fur clothing		Other electric commercial equipment	550	Welding machinery, equipment, supplies (including gases)
	Dried fruits		Hosiery	430	Electronic tubes, parts, and accessories		Gas welding supplies and equipment (including gases)
	Other groceries: pickles, jams, breakfast cereals, sauces, etc.		Underwear, nightwear		Electronic tubes (including radio, television, transmitting and industrial)		Arc welding supplies and equipment
041	Other groceries, food specialties		Corsets, allied garments		Electronic replacement parts (exc. tubes)		Resistance welding supplies, equipment
050	Dairy products, ice cream, ices		Millinery and materials		Accessories (including testing equipment)	560	Special industry machinery, equipment
	Butter		Children's, infants' wear (exc. footwear)		Intercommunication and sound equipment		Food processing machinery (exc. dairy)
	Cheese		Other apparel, accessories (exc. shoes)	450	Hardware		Dairy, milk products machinery, equipment
	Ice cream, ices				Builders' hardware		Textile industry machinery
	Milk, cream (fluid)				Heavy hardware		Printing trades machinery
	Other dairy products				Shelf, light hardware		Woodworking machinery
052	Eggs (fresh, storage)				Wire screening		Shoe, shoe repair machinery
060	Poultry				All other hardware		Oil well, oil refining machinery, equipment
	Live poultry			460	Plumbing, heating equipment, supplies	570	Miscellaneous special purpose machinery, equipment
	Dressed poultry				Boilers, radiators, convectors		Industrial equipment, supplies
	Number of birds killed: Hens and chickens, commercial broilers, turkeys, other poultry				Furnaces (warm air)		Abrasives, abrasive materials
062	Fish, seafood (fresh)				Oil burners		Industrial diamonds natural, crude
070	Fresh fruits, vegetables, berries	220	Shoes, other footwear		Heating, cooking stoves, (exc. electric)		Industrial leather, leather belting and packing
	Fresh fruits, berries		Men's, boys' shoes		Other gas appliances, specialties		Mechanical rubber goods
	Fresh vegetables		Women's, misses' shoes		Fan, blowers		Rope, cordage, twine
080	Peanuts		Children's, infants' shoes		Plumbing fixtures, equipment		Valve and fittings (exc. plumbing)
	Unshelled		Other footwear		Plumbing pipe, fittings, and valves		Industrial storage batteries
	Shelled	230	Piece goods and domestics (including yard goods, sheets, pillowcases, towels, towelings, blankets, etc.)		COMMERCIAL, PROFESSIONAL, FARM, INDUSTRIAL, TRANSPORTATION, ETC., MACHINERY AND EQUIPMENT	571	Miscellaneous industrial equipment, supplies
090	Meats, provisions		Yard goods			572	Railroad transportation equipment
	Fresh meats (exc. sausages)		Curtains, draperies				Ship, boat, marine propulsion machinery equipment, and parts
	Cured, boiled, smoke meats		Bedspreads, comfortables, blankets			575	Rope, cordage, twine
	Sausages (loaves)		Table linens			580	Aircraft, parts and accessories
	Lard (from hogs)		Sheets and pillow cases				Aircraft and airframes
	Other meat (including game)	240	Other piece goods and domestics				Aircraft parts, supplies equipment, and accessories
100	Food, beverage basic materials		Dry goods, notions (exc. woven piece goods and home furnishings)			581	Miscellaneous transportation equipment (exc. automotive)
	Malt, malt extract		Knit fabrics, lace fabrics				
	Raw sugar, industrial molasses		Notions, thread, buttons, etc.				
	Sausage casings		Yarns (exc. industrial)				
	Yeast (brewers, bakers)		Other dry goods				
	Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.)	241	Other textile products (burlap, asbestos, textiles, felt, textile bags, canvas products, etc.)				
101	Miscellaneous food products		FURNITURE, HOME FURNISHINGS, FLOOR COVERINGS				
102	Beer, fermented malt liquors						
103	Soft drinks						
104	Spirits (including neutral spirits and ethyl alcohol used in blending)	300	Furniture and fixtures				
105	Wines		Household furniture				
110	Cigarettes, cigars, tobacco		Mattresses, bedsprings				
	Cigarettes		Office furniture (wooden, metal)				
	Cigars		Public-building furniture				
	Other tobacco		Store and restaurant furniture				
111	Smokers' supplies and pipes		Professional furniture				
			Other furniture				
		301	China, glassware, crockery	470	Air-conditioning equipment		
		302	Kitchen utensils, kitchen tools, miscellaneous homewares		Room air conditioners, under 2 HP		
		303	Maical instruments, phonographs, records		Self-contained air conditioners, 2 HP and over		
150	Drugs, druggist sundries	310	Floor coverings		Other air conditioning equipment (including condensing units, compressors, etc.)		
	Drugs, pharmaceuticals, biologicals		Carpets, rugs	501	Garden machinery and equipment (including tractors, power mowers, etc.)		
	Proprietary medicines		Linoleum, other hard surface				
	Toiletries, cosmetics		Other floor coverings				
	Druggist sundries						

COMMODITY LINE SALES

6-167

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS AND FARM PRODUCTS ASSEMBLERS

TABLES 6A, 6B, 6F, 6G, AND 6H—Continued

Commodity code	Commodity description	Commodity code	Commodity description	Commodity code	Commodity description	Commodity code	Commodity description
590	Commercial refrigeration equipment Beverage coolers Display cases Mechanical drinking water coolers Heat exchange equipment Ice cream cabinets Ice making machines Reach-in and walk-in refrigerators Other refrigeration equipment	670	Scales, balances (exc. scientific) Store scales All other	742	Iron, steel finished products (rails, bars, structural shapes, pipes, tubes, etc.)	860	Feeds (mixed and other), including pet foods Poultry feeds mixed at this establishment Other poultry feeds Livestock feeds mixed at this establishment Other livestock feeds Other feeds
591	Parts, supplies, accessories for air conditioning, refrigeration equipment	680	Store, restaurant fixtures and equipment, n.e.c. Cooking, food warming equipment, coffee urns, (exc. electric) Other store, restaurant fixtures and equipment	750	Iron and steel pipe, tubes Cast iron soil and pressure pipe Steel pipe, tubing (exc. seamless)	870	Flower, flower seeds, bulbs, florists' supplies Cut flowers, potted plants Bulbs, seeds Nursery stock Florists' supplies
600	Shoe repair and resole materials Leather, sole and heel Rubber and "other than leather" soles and heels Findings used in shoe repair Findings and merchandise for resale	690	Dental equipment, supplies Teeth Dental gold Equipment (chairs, X-rays, cabinets, engines, etc.) Sundry merchandise METALS, MINERALS (EXCEPT SCRAP)	751	Other carbon steel products	880	Seeds (field and vegetable) Field seeds Vegetable seeds
610	Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, driers, etc.) Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.)	701	Bituminous coal	752	Iron, steel plates, structural shapes, reinforcing bars, pipe (exc. plumbing), etc.	881	Oil seeds, oil mts, oil kernels (cotton, linseed, etc.)
611	Laundry, dry cleaning equipment, supplies	702	Anthracite coal	760	Alloy steel Bars, hot rolled Bars, cold finished Tool steel bars Pipe and tubes Sheet and strip Other alloy steel	882	Fertilizer, fertilizer materials MISCELLANEOUS COMMODITY LINES
612	Tailors' supplies	703	Coke	770	Stainless steel Strip Sheets Bars and bar-size shapes Other stainless steel	883	Vegetable oils (cottonseed, linseed)
620	Upholsterers' supplies Upholsterers' fabric Other upholsterers' supplies	704	Metallic ores, concentrates unrefined-products	780	Nonferrous metals, shapes, forms, etc. Copper Aluminum Tin and tin base Precious metals Other nonferrous metals	884	Petroleum and products
621	Janitors' supplies	710	Iron and steel products (semi-finished) Sheet bars, tin plate bars Wire rods Rough castings, foundry products Forgings Pig iron, ferro alloys Other semi-finished iron, steel products	781	Building metalwork, n.e.c. SCRAP, WASTE MATERIALS	885	Books, magazines, printed materials
630	Photographic goods (exc. processed motion picture films) Cameras, parts, accessories mounts Projection apparatus Motion picture studio, theater equipment Developing, printing, darkroom apparatus Sensitized, unexposed photographic film Other photographic goods	720	Iron and steel products (flat) Plates Strip (hot, cold rolled) Sheets (cold rolled) Sheets (hot rolled) Black plate Sheets (galvanized, otherwise coated) Tin plate, terneplate Fabricated and structural plate products Other flat iron, steel products	801	Prepared iron and steel scrap (exc. alloy) Quantity (tons)	890	Jewelry, silverware, trophies Clocks, watches Watch parts Costume jewelry Precious stones (cut) Silverware, plated ware Jewelers' findings Other jewelry items
631	Other service business equipment, supplies	730	Iron and steel wire, wire products Plain wire Galvanized and other coated wire Nails and staples (including tacks and brads) Barbed and twisted wire Woven and welded wire fence, fence posts, fittings, and accessories Wire rope and strand (including galvanized) Bale ties Reinforcement mesh (welded and woven)	802	Unprepared iron and steel scrap Quantity (tons)	900	Toys, games, athletic goods, bicycles Small arms, ammunition Toys, games Bicycles Children's vehicles (exc. bicycles) Athletic goods
633	Surgical, medical, hospital equipment, supplies; orthopedic appliances	731	Wire, wire fence, gates, posts, barbed wire, etc.	803	Alloy steel scrap (including the stainless series) Quantity (lbs.)	901	Leather (exc. boot, shoe cut stock, clothing and leather belting)
640	Ophthalmic products Prescription sales Merchandise sales	732	Wire rope, cable (exc. insulated)	804	Scrap metals (nonferrous) Quantity (lbs.)	902	Luggage, saddlery, harness
641	Scientific instruments (exc. optical and ophthalmic) laboratory equipment	740	Iron and steel finished products exc. flat, wire, pipe and tubes Rails, tie plates, rail joints, track spikes, axles, wheels Bars (exc. reinforcement bars), bar-size shapes, hot rolled Bars, bar-size shapes, cold finished Concrete reinforcement bars Tool steel bars Structural shapes (exc. bar-size shapes) Piling, bearing piles Steel containers Other finished products	805	Waste rags, textile waste Quantity (lbs.)	903	Industrial yarns
642	Scientific optical and ophthalmic instruments			806	Waste rubber Quantity (lbs.)	911	Logs, piles, poles, posts, etc.
643	Morticians' goods, undertakers' supplies			807	Waste paper Quantity (lbs.)	921	Lumber (rough, dressed, finished)
644	Other scientific, professional equipment, supplies			808	Other waste materials Quantity (lbs.)	930	Plywood Hardwood Softwood Nonwood face
645	School equipment, supplies			809	Metal reconditioned drums and barrels	931	Wood shingles
646	Church equipment, supplies			811	Wooden reconditioned drums and barrels	940	Millwork
650	Office machines Adding, accounting, statistical machines Duplicating machines Addressing, mailing machines Typewriters Other office machines			812	Second-hand merchandise	941	Veneer, other wood products
651	Indicating, recording, controlling instruments, accessories			813	Wiping cloths Quantity (lbs.) FARM PRODUCTS, SUPPLIES	942	Brick, blocks, tile, clay sewer pipe, flue linings
660	Store, service shop machines (exc. barber, beauty shop) Cash registers Coin-operated machines Other store and service machines			821	Cotton (raw), including linters	943	Cement, lime, plaster, stucco
				822	Grains	944	Glass (sheet, containers, and brick)
				823	Hides, skins, pelts	945	Sand, gravel, crushed stone
				830	Livestock Cattle, calves Sheep, lambs Hogs Other livestock	946	Ready-or transit-mixed concrete
				831	Tobacco (leaf)	947	Wood millwork
				840	Wool, mohair (raw, tops, noils) Raw wool Wool tops, noils	948	Metal millwork
				841	Other inedible farm products	949	Insulation and insulation boards
				851	Hay, straw, alfalfa	950	Roofing (exc. wood shingles) Asphalt shingles, roofing and tarred felts Asbestos cement roofing shingles Galvanized iron and steel sheets Aluminum sheets All other types (exc. wood shingles)
						951	Prefabricated structural assemblies
						952	Other building materials
						953	Building materials (exc. lumber)
						964	Miscellaneous lines of merchandise
						975	Labor, service and rental receipts

PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—(TABLE 6C)

Below is a complete list of product classes (code and description) that appear in Table 6C. Space permitted more complete description of some of the classifications here than in the table.

Code	Description	Code	Description	Code	Description	Code	Description
	<u>Food, Tobacco, and Kindred Products</u>	20422	Livestock feeds		<u>Textile Mill Products and Fabricated Textile Products</u>		<u>Millwork, Plywood, and Prefabricated Structural Wood Products</u>
	Meats and Poultry	20423	Dog and cat food				
20111	Beef (include fresh and frozen carcasses and cuts, also fresh variety meats)	20424	All other prepared animal feed, including alfalfa meal and mineral mixtures	22120	Yarns spun on woolen and worsted systems, except carpet	24311	Wood windows—including window units, sash combination screen and storm sash—except window screens
20112	Veal (include fresh and frozen carcasses and cuts, also fresh variety meats)	20429	Prepared animal feeds, except dog and cat food	22131	Woolen and worsted apparel fabrics	24312	Window and door frames, wood
20113	Lamb and mutton (include fresh and frozen carcasses and cuts, also fresh variety meats)	20430	Cereal breakfast foods	22132	Woolen and worsted non-apparel fabrics	24313	Doors, wood—including combination screen and storm doors—exclude screen doors
20114	Pork (include fresh and frozen carcasses and cuts, also fresh variety meats)	20440	Milled rice and byproducts	22220	Thrown yarns	24314	Cabinet work (to be built-in) panels, drawers, etc.
20115	Lard	20450	Blended and prepared flour	22231	Thread for use in the home	24315	Finished wood moulding (including window and door trim—exclude picture frames)
20131	Pork, processed and cured		<u>Bread and Other Bakery Products</u>	22232	Thread for industrial use	24321	Hardwood plywood
20132	Sausage and other prepared meat products, not canned	20519	Bread, bread type rolls, cakes, pies, cookies (hand-made) and pastries	22242	Yarns spun on cotton system	24322	Softwood plywood, interior type
20133	Canned meats (except dog and cat food packed in tin or glass)	20520	Biscuits, crackers, and pretzels	22243	100% spun rayon and/or acetate fabrics	24323	Softwood plywood, exterior type
20134	Dried beef and other cured meats		<u>Sugar and Related Products</u>	22344	Combination filament and spun fiber fabrics (100% rayon and/or acetate)	24324	Nonwood face plywood and other plywood type products
20151		20621	Refined cane sugar	22345	Mixtures and blends of rayons and/or acetate with other fibers except pile upholstery and tie fabrics	24331	Prefabricated structural wood laminates
20152	Hens, chickens, turkeys		<u>Confectionery Products</u>	22346	Nylon and chiefly nylon fabrics	24333	Ready-cut wood buildings and panels or sections for prefabricated buildings
20153		20711	Bar goods (except solid chocolate bars)	22347	Silk and synthetic fabrics, except rayon, acetate and nylon		<u>Wooden Containers</u>
20154	Other poultry and small game	20712	5¢ and 10¢ specialties (other than bars and cough drops)			24410	Fruit and vegetable baskets
	Products of Dairies	20713	Packaged goods to retail			24441	Nailed or lock-corner boxes from lumber
20210	Butter	20715	Salted, roasted, and blanched nuts			24444	Wirebound boxes from veneer and plywood
20220	Cheese, natural, processed	20716	Other candy and confectionery, not elsewhere classified	22413	Woven narrow fabrics, except elastic	24446	Box shook: fruit, vegetable, industrial, etc.
20231	Dried milk, dried buttermilk, etc.	20721	Chocolate coatings			24452	Tight cooperage (barrels, kegs, etc.)
20232	Canned milk	20722	Other chocolate and cocoa products				<u>Furniture and Fixtures</u>
20233	Bulk evaporated and condensed milk (whole milk, skim milk, buttermilk and whey)	20730	Chewing gum and chewing gum base	22562	Circular knit fabrics		<u>Household Furniture and Bedding Products</u>
20234	Ice cream mix and ice milk mix		<u>Beverages and Related Products</u>			25112	Wood living room, library, sun room and hall furniture including sewing machine cabinets, etc.
20240	Ice cream and ices	20810	Bottled soft drinks and carbonated waters	22611	Bleached, dyed, printed (finished) cotton woven fabrics	25113	Wood dining, junior dining room, and dinette furniture
20251	Special dairy products (malted milk powder, etc.)	20821	Beer, ale, and other malt liquors	22612	Bleached, dyed, printed (finished) synthetic and silk woven fabrics	25115	Wood bedroom furniture including headboards
20271	Bulk fluid milk and cream	20831	Malt			25121	Upholstered wood household furniture except dual purpose
20272	Bottled fluid milk and cream	20832	Malt byproducts			25122	Convertible sofas
	<u>Canned and Preserved Products</u>		<u>Miscellaneous Food and Related Products</u>	22711	Carpets and rugs, containing wool	25123	Jackknife sofa beds
20310	Canned fish and other seafood			22731	Tufted carpets and rugs	25124	Studio couches
20331	Canned fruits	20911	Baking powder	22733	Carpets and rugs made from fibers other than wool (braided, hooked, rag, jute, flax, straw, etc.)	25125	Chair beds
20334	Canned fruit juices	20912	Yeast	22741	Linoleum	25144	Metal beds and cots
20335	Canned vegetable juices	20920	Shortening and cooking oils			25151	Mattresses, including pads for cribs and infants' baskets
20336	Canned baby foods (include canned cereals)	20930	Margarine			25152	Bed springs, including box, coil, flat, hospital, etc.
20337	Canned soups and poultry products	20941	Corn sirup, corn sugar and starches				<u>Wood Office Furniture</u>
20338	Jams, jellies, and preserves	20943	Dextrin	22910	Felt goods, not elsewhere classified, except woven felts and hats	25121	Desks
20339	Canned vegetables and specialties	20945	Wet process corn byproducts	22940	Processed textile waste and recovered fibers	25213	Cabinets and cases
20340	Dried and dehydrated fruits, vegetables, and soup mix	20951	Flavoring extracts, emulsions, and other liquid flavors	22971	Jute goods		<u>Metal Office Furniture</u>
20351	Catsup and other tomato sauces	20952	Beverage bases	22981	Hard fiber cordage and twine	25221	Chairs, stools, couches, etc., including upholstered
20352	Pickles and other pickle products	20953	Flavoring sirups for use by soft drink bottlers	22982	Soft fiber cordage and twine, except cotton	25222	Desks
20353	Mustard and other meat sauces, except tomato			22983	Cotton cordage and twine	25223	Cabinets and cases
20354	Salad dressings, including mayonnaise	20970	Manufactured ice			25224	Other metal office furniture (include tables and stands, etc.)
	Fresh and Frozen Packaged Fish and Seafood	20980	Macaroni and noodle products (not canned)				<u>Public-Building and Professional Furniture</u>
20361	Frozen seafood (fish, shrimp, oysters, etc.)	20991	Desserts, ready-to-mix (except ice cream mix)	23850	Raincoats, and other waterproof outer garments	25411	Partitions, shelving, and lockers
	Frozen Foods	20992	Potato chips			25412	Cases, cabinets, counters, and other fixtures, include bank fixtures
20371	Frozen fruits and juices	20993	Sweetening sirup and molasses, mixed or blended				<u>Window Shades and Venetian Blinds</u>
20372	Frozen vegetables	20994	Eggs (liquid, frozen, and dried)	24110	Logs, bolts, pulpwood, etc.	25620	Window shades and accessories
	Grain Mill Products	20995	Roasted coffee	24211	Rough lumber and sawed ties		
20411	Wheat flour, except blended or prepared	20996	Vinegar and cider	24212	Dressed lumber, except flooring		
20412	Wheat bran, shorts, and middlings		<u>Tobacco Products</u>	24213	Hardwood flooring		
20413	Dry corn milling products	21110	Cigarettes	24214	Softwood flooring		
20414	Other grain-mill products, include rye flour, etc.	21210	Cigars	24216	Hardwood dimension, other than furniture		
20421	Poultry feeds	21310	Chewing and smoking tobacco and snuff	24217	Softwood cut stock, including glue laminated stock		
				24230	Shingles and shakes		

PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—(TABLE 6C)—Continued

Code	Description	Code	Description	Code	Description	Code	Description
	<u>Paper and Allied Products, Including Printing</u>	28293	Miscellaneous acyclic chemicals and chemical products	28523	Other inorganic pigments, including white extender pigments		Miscellaneous Products of Petroleum and Coal
	Building Paper and Building Board	28294	Synthetic organic chemicals, not elsewhere classified	28530	Whiting, putty, wood fillers, and allied paint products	29510	Paving mixtures and blocks
26131	Construction paper	28295	Pesticides and other organic agricultural chemicals (basic materials only, not formulations or preparations)		Gum and Wood Chemicals	29521	Asphalt and tar roofing, sidings, and felts
26132	Hardboard and insulating board			28620	Softwood distillation products	29522	Asphalt and tar coatings, cements, and pitches
	Die-Cut Paper	28296	Other industrial organic chemicals (nonsynthetic), not elsewhere classified (exclude hardwood distillation products, softwood distillation products, essential oils, or fatty acids)	28651	Natural dyeing materials	29523	Other asphalt and tar roofing and siding products
26911	Die-cut office supplies, except stationery, tablets, and envelopes				Vegetable and Animal Oils and Fertilizers	29921	Lubricating oils
	Printed Products				(These product classes excludes sales of fertilizer materials such as muriate and sulfate of potash, ammonium nitrate, etc. For product classes covering these products, see Inorganic Chemicals section.)	29922	Lubricating greases
27219	Periodicals		Drugs and Medicines				<u>Rubber</u>
27310	Books and pamphlets	28310	Biological products				Rubber Products
27410	Miscellaneous publishing	28320	Botanical products (derived from grading, grinding, and milling botanical drugs and herbs) (exclude preparations)	28711	Mixed fertilizers, complete and incomplete	30110	Tires and inner tubes (New)
27510	Letterpress and gravure printing	28332	Inorganic and organic medicinals (bulk type) antibiotics, alkaloids, bulk vitamins	28713	Superphosphate	30310	Reclaimed rubber
27610	Lithographing	28341	Pharmaceutical preparations for veterinary use	28820	Linseed oil mill products	30991	Camelback and tire repair materials
27711	Greeting cards	28342	Antibiotic preparations for human use	28830	Soybean oil mill products	30993	Mechanical rubber or plastic goods (belts and belting, rubber battery boxes, rubber floor tiles, packing, hose, tubing, jar rings, rubber and friction tape, insulation products, molded and extruded industrial goods, tiring of less than 2 inches, rolls and platens, flooring mats and matting, sponge rubber)
27820	Blankbook and paper ruling	28343	Cough and cold products (exclude analgesics and antihistamines) for human use.	28840	Vegetable oil mill products, other than specified above (include peanut, coconut, castor, and hydrogenated vegetable oils)		
27830	Library and loose-leaf binders and devices	28344	Laxatives, cathartics, antacids, stomach and ulcer products for human use	28870	Fatty acids	30994	Druggist and medical sundries (water bottles, ice bags and caps, nipples and pacifiers, baby pants (rubber or plastic), household and surgeons' rubber gloves)
27920	Engraving and plate printing	28345	Vitamins for human use		Miscellaneous Chemical Products	30995	Rubber-coated fabric, workmen's gloves, bathing caps, aprons, bibs, rubber thread, rubber cement, unsupported rubber film, rubber balls, toys, factory rebuilt or retreaded tires, etc.
	<u>Chemicals and Allied Products</u>	28346	All other pharmaceutical preparations for human use	28910	Printing ink		<u>Stone, Clay and Glass Products</u>
	Industrial Inorganic Chemicals		Soap, Glycerin, Cleaning, Polishing, and Related Products	28920	Essential oils		Glass and Glass Products
	(The product classes for this section relate to basic chemicals, such as inorganic acids, inorganic metallic and nonmetallic salts, alkalies, etc. Gases, other than chlorine, and insecticide preparations are listed under Miscellaneous Chemical Products; medicinal grades of inorganic chemicals under Drugs and Medicines; and inorganic paint pigments under Paint and Allied Products. Alkaline detergents are listed under Soap and Related Products.)	28411	Soaps, except specialty soaps, packaged (include cleansers containing abrasives and washing powder)	28931	Perfumes, toilet waters, and colognes (include compound perfume bases and concretes)	32111	Sheet (window) glass (including colored and bent sheet glass)
28110	Sulfuric acid	28412	Soaps, except specialty soaps, bulk (packaged in containers of 25 lbs. or more, or if liquid, in containers of 1 gallon or more) (include cleansers containing abrasives and washing powder)	28932	Hair preparations (include shampoos, tonics, permanent-wave solutions and kits)	32112	Plate glass
28121	Chlorine			28933	Dentifrices (include mouthwashes, gargles, and rinses)	32113	Other flat glass
28122	Alkalies	28413	Specialty soaps (include mechanics' hand soaps, medicated soaps, shaving soaps)	28934	Other cosmetics and toilet preparations	32210	Glass containers
28123	Sodium hydroxide caustic soda	28414	Glycerin	28941	Glue and adhesives	32290	Pressed and blown glass and glassware, except glass containers
28124	Other alkalies	28419	Soap and glycerin (codes 28411-4)	28942	Gelatin, except ready-to-mix desserts	32311	Laminated glass (include safety glass)
28191	Synthetic ammonia, nitric acid, and ammonium compounds	28421	Synthetic organic detergents, packaged (include combinations of synthetic organic detergents with soap or with alkaline detergents)	28951	Carbon black (channel and furnace process only)	32312	Mirrors
28192	Chlorine bleaching compounds	28422	Synthetic organic detergents, bulk (packaged in containers of 25 lbs. or more, or if liquid, in containers of 1 gallon or more) (include combinations of synthetic organic detergents with soap or with alkaline detergents)	28961	Elemental gases (argon, hydrogen, nitrogen, oxygen, etc.)	32313	Other glass products
28193	Inorganic acids, except nitric and sulfuric			28962	Acetylene		Cement and Structural Clay Products
28194	Aluminum compounds	28423	Specialty detergents (include cleaners for paint, window glass, wallpaper, window shades, etc.)	28963	Carbon dioxide	32410	Hydraulic cement
28195	Potassium and sodium compounds (except bleaches, alkalies and alums)	28424	Polishing preparations and related products (include blackings, stains, dressings, polishing cloths, etc.)	28964	Other compressed and liquefied gases	32510	Clay brick and hollow tile
28196	Reagent and high purity grades of inorganic chemicals refined from purchased technical grade	28425	Alkaline detergents (mixtures containing sodium and/or phosphated compounds)	28970	Insecticides and fungicides (preparations for agricultural use)	32530	Clay floor and wall tile, except quarry tile
28197	Other inorganic chemicals, not elsewhere classified	28430	Sulfonated oils and assistants	28980	Salt	32540	Clay sewer pipe
	Industrial Organic Chemicals, Synthetic Fibers, Explosives and Pyrotechnics		Paints, Varnishes, Pigments, and Allied Products	28991	Household insecticides and repellents	32550	Clay refractories
28210	Cyclic (coal-tar) crudes	28519	Paints, varnishes, lacquers, enamels, japans, dopes, and thinners	28992	Weed killers (herbicidal preparations)	32590	Structural clay products not elsewhere classified
28221	Cyclic (coal-tar) intermediates			28993	Chemical specialties, automotive chemicals, nonpersonal deodorants, disinfectants, chemical foundry supplies, metal treating compounds, rosin and other sizes, frit, etc.		<u>Pottery and Related Products</u>
28222	Cyclic (coal-tar) dyes				<u>Products of Petroleum and Coal</u>		
28223	Synthetic organic pigments, lakes, and toners			29111	Gasoline	32610	Vitreous and semivitreous plumbing fixtures
28239	Cellulose and other plastic materials including cellophane			29112	Kerosene	32640	Porcelain and statite electrical supplies
28240	Synthetic (chemical) rubber			29113	Distillate fuel oil		Concrete, Gypsum, Cut Stone, and Plaster Products
28251	Acetate yarn			29116	Liquefied gases	32712	Concrete pipe
28252	Rayon yarn, viscose and cuprammonium processes			29117	Asphalt	32713	Other precast concrete products
28253	Noncellulosic synthetic fibers, other than glass fibers			29118	Unfinished oils and lubricating oil base stocks	32720	Gypsum products
28260	Explosives			29119	Other finished petroleum products—petroleum naphtha solvents, petroleum coke, road oil, and still gas	32740	Lime
28291	Ethyl alcohol				Coke, and Products	32750	Mineral wool (from rock, slag, and glass)
28292	Miscellaneous cyclic (coal-tar) chemical products	28521	White opaque pigments	29321	Coke, screenings and breeze	32813	Cut-limestone and limestone products
		28522	Chrome colors				

WHOLESALE TRADE-SUMMARY STATISTICS

PRODUCT CLASSES-MANUFACTURERS' SALES BRANCHES AND SALES OFFICES-(TABLE 6C)-Continued

Code	Description	Code	Description	Code	Description	Code	Description
	Abrasive, Asbestos, and Nonmetallic Mineral Products	33994	Nonferrous forgings		Miscellaneous Fabricated Metal Products	35422	Metalworking presses, including including forging presses
32911	Nonmetallic abrasives	33995	Metal powders			35426	Power-driven hand tools, including parts and attachments
32921	Asbestos textiles		Tin Cans and Other Tinware	34911	Steel shipping packages, kegs, and pails (1- to 12- gallon capacity)	35427	Acetylene welding and cutting apparatus
32922	Asbestos friction materials	34111	Metal cans	34912	Steel shipping barrels and drums (over 12-gallon capacity), except beer barrels	35440	Special dies and tools, die sets, jigs and fixtures
32923	Asphalt floor tile	34113	Other tinware (except fluid milk containers)	34941	Bolts, nuts, screws, washers, rivets, and other industrial fasteners—standard type only	35451	Small cutting tools for machine tools and metalworking machinery
32924	Asbestos-cement shingles and clapboard		Heating Equipment (Except Electric) and Plumbers' Supplies	34942	Special products, other than standard type fasteners	35452	Precision measuring tools
32925	Asbestos-cement flat and corrugated sheets and wallboard	34311	Metal plumbing fixtures	34950	Screw-machine products		Special Industry Machinery
32926	Other asbestos-cement products	34312	Plumbing fixture fittings and trim (brass goods)	34970	Metal foil and leaf	35511	Dairy and milk products plant machinery and equipment
32931	Asbestos insulations	34320	Oil burners		<u>Machinery, Including Electrical</u>	35512	Bakery machinery and equipment
32932	Gaskets, all types	34391	Warm-air furnaces		Engines and Turbines	35515	Commercial food products machinery, not elsewhere classified, including parts and attachments
32933	Packing (except leather, rubber, and metal)	34392	Cast-iron heating boilers, radiators, and convectors	35111	Steam and hydraulic turbines and parts; steam engines and parts	35521	Textile machinery
32952	Minerals and earths, ground or otherwise treated	34393	Steel and nonferrous convectors	35112	Steam and hydraulic turbine generator-set units, including parts	35522	Parts and attachments for textile machinery
32970	Nonclay refractories	34394	Water heaters, except electric	35191	Gasoline engines (except outboard, aircraft, automobile, truck, and bus)	35531	Woodworking machinery, except that designed primarily for home workshops, garages, and service shops
	<u>Primary and Fabricated Metal Products</u>	34396	Domestic cooking stoves, ranges, and appliances, complete (except electric)	35192	Diesel engines	35550	Printing-trades machinery and equipment
	Steel Mill Products	34398	Steel heating boilers (15 psi and under or equivalent), complete	35193	Gas engines	35591	Chemical manufacturing industries machinery and equipment
33122	Semifinished steel shapes and forms		Fabricated Structural Metal Products	35194	Parts and accessories for internal combustion engines (except aircraft automobile, truck, and bus)		General Industrial Machinery
33124	Hot-rolled sheet and strip	34411	Fabricated structural iron and steel (except concrete reinforcing bars)		Farm Machines and Tractors	35611	Industrial pumps
33127	Hot-rolled bars and bar shapes	34413	Prefabricated and portable metal buildings and parts	35211	Wheel tractors (except contractors' off-highway and garden types)	35612	Domestic water systems and pumps, including pump jacks and cylinders
	Foundry Products (Iron, Steel)	34414	Miscellaneous metal building materials (metal-plaster bases, fabricated bar joists, and concrete reinforcing bars)	35214	Track-laying tractors	35613	Air and gas compressors, except refrigeration compressors
33210	Gray-iron castings	34421	Metal doors and frames	35215	Parts and attachments for wheel tractors (except contractors' off-highway and garden types)	35614	Industrial spraying equipment
33230	Steel castings	34422	Metal window sash and frames	35218	Parts and attachments for track-laying tractors	35615	Pumps and compressors, not elsewhere classified (include oil-well and oil-field pumps, but exclude refrigeration compressors)
	Nonferrous Metals	34424	Metal storm sash and combination screen and storm sash and doors	35221	Plows and listers, including parts and attachments	35616	Parts and attachments for pumps, compressors, and pumping equipment
33312	Refined unalloyed copper		Boiler Shop and Sheet Metal Products	35222	Harrows, rollers, pulverizers, and stalk cutters, including parts and attachments	35620	Elevators and moving stairways
33322	Refined unalloyed lead	34431	Metal tanks	35223	Planting, seeding, and fertilizing machinery, including parts and attachments	35631	Overhead traveling cranes and mono-rail systems
33332	Refined unalloyed zinc smelter products	34432	Fabricated steel plate	35224	Sprayers and dusters, including parts and attachments	35633	Conveyors and conveying equipment (except hoists)
33340	Refined unalloyed aluminum	34433	Power boilers, parts, and attachments (over 15 psi steam working pressure)	35225	Harvesting machinery, including parts and attachments	35634	Parts, attachments, and accessories for conveyors and conveying systems, sold separately
33392	Precious metals	34434	Gas cylinders, smoke stacks, and other steel plate boiler shop products	35226	Haying machinery, including parts and attachments	35640	Industrial fans and blowers
33393	Other nonferrous metals, smelted or refined	34440	Sheet-metal products (including cost of installation except where installation is done by a separate labor force)	35228	Farm, dairy machines and equipment, including parts and attachments	35650	Industrial trucks, tractors, trailers, and stackers
33411	Aluminum alloys (pig, ingot, shot, etc.)		Stamped and Coated Products		Construction, Mining and Oil-Field Machinery	35661	Plain bearings
33412	Copper alloys (pig, ingot, shot, etc.)	34632	Stamped and spun hospital utensils, and cooking and kitchen household utensils	35311	Cranes (except construction power and overhead traveling cranes)	35662	Speed changers, gears and industrial high speed drives
33413	Lead alloys (pig, ingot, shot, etc.)	34635	Metal commercial closures, including milk bottles, except crowns	35312	Power cranes, draglines, and shovels, including front-end attachments (sold separately) and parts	35671	Electric industrial furnaces and ovens
33414	Zinc alloys (pig, ingot, shot, etc.)	34636	Crowns	35313	Mixers, pavers, and related equipment	35672	Fuel-fired industrial furnaces and ovens
33415	Other alloys (pig, ingot, shot, etc.)	34637	Stampings—automotive	35314	Specialized mining machinery and equipment	35673	Parts and attachments for industrial furnaces and ovens
	Rolled, Drawn and Cast Nonferrous Metals		Lighting Equipment	35321	Oil- and gas-field drilling equipment, except portable (other than pumps)	35691	Heat exchangers and steam condensers
33510	Rolled, drawn, and extruded copper and copper-base alloy mill products	34711	Complete incandescent lighting fixtures, except specialties	35322	Other oil and gas field machinery and tools, including water well drilling equipment and portable drilling rigs	35692	Filters and strainers for internal combustion engines and for industrial users
33521	Aluminum plate, sheet, and strip	34717	Fluorescent lighting equipment (fixtures and portable lamps) and parts				Office and Store Machines and Service, Industry, and Household Machines
33522	All other rolled, drawn, and extruded aluminum mill products		Fabricated Wire Products			35710	Computing machines and cash registers
33610	Nonferrous castings, including die	34810	Nails, spikes, brads, and tacks (including steel cut)			35720	Typewriters
	Forge Shop Products	34892	Noninsulated wire rope, cable, and strand, except copper			35751	Automatic merchandising machines, except refrigerated
33911	Drop, upset, and press steel forgings (closed die)	34893	Fencing and fence gates			35752	Coin-operated amusement machines and other coin-operated mechanisms (sold separately)
33912	Open die or smith forgings (open frame hammer or press)	34894	Wire cloth and woven wire products			35760	Scales and balances
	Wire	34895	Other wire products (except wire springs)				
33921	Steel wire						
33922	Aluminum and aluminum base alloy wire						
33923	Copper wire and cable						
	Miscellaneous Primary Metal Products						
33930	Welded and heavy-riveted pipe						
33991	Cold-rolled steel sheet and strip						
33992	Cold-finished steel bars and bar shapes						

COMMODITY LINE SALES

6-171

PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—(TABLE 6C)—Continued

Code	Description	Code	Description	Code	Description	Code	Description
	Office and Store Machines and Service, Industry, and Household Machines—Con.	36143	Prime mover generator sets, other than steam or hydraulic turbine	36617	Radio and television equipment and electronic detection apparatus, not elsewhere classified	38310	Optical instruments and precision lenses
35790	Office and store machines, not elsewhere classified	36144	Motor-generator sets and other rotating equipment	36621	Cathode ray tubes (television picture type)	38410	Surgical and orthopedic appliances and supplies
35811	Household mechanical washing machines	36145	Motors, generators, and control apparatus (and parts) for land transportation equipment	36623	Radio receiving-type tubes, except cathode ray		Ophthalmic Goods
35812	Other household laundry equipment	36146	Parts and supplies for motors, generators, and motor-generator sets	36624	Transmitting and industrial type tubes, except X-ray and cathode ray tubes (all types)	385101	Ophthalmic frames, mountings and parts
35813	Parts, accessories, and attachments for household laundry equipment, sold separately	36151	Specialty transformers	36631	Phonograph records	385103	Ophthalmic focus lenses
35820	Commercial laundry, dry-cleaning, and pressing machinery	36152	Power and distribution transformers	36640	Telephone and telegraph equipment	385104	Other ophthalmic goods (industrial goggles, sun and glare glasses, sun glass frames, etc.)
35832	Industrial sewing machines (except shoe stitching machines)	36153	Transformer parts and supplies, power regulators, boosters, and reactors	36691	Intercommunication equipment, except telephone and telegraph		Photographic Equipment
35833	Parts and attachments for sewing machines, except cases and cabinets	36161	Switchgear and switchboard apparatus		Other Electrical Machinery and Equipment	38611	Still picture equipment (except photocopying, microfilming, blueprinting, etc.)
35841	Household vacuum cleaners (include attachments and cleaning tools, and parts)	36162	Industrial electrical control equipment, except railway and motor vehicle controllers	36911	Storage batteries, SLI type	38612	Photocopying, microfilming, blueprinting, Vandyke and white-printing equipment
358512	Household refrigerators, electric	36163	Fuses and fuse equipment, under 2,300 volts	36931	X-ray equipment and X-ray tubes	38613	8 mm. and 16 mm. motion picture equipment
35852	Home and farm freezers	36171	Arc welding machine, components, and accessories, except electrodes	36991	Lamp components	38615	Photographic sensitized film and plate (silver halide type)
35853	Unitary commercial refrigeration equipment	36172	Arc welding electrodes, metal	36993	Appliance wire and cord and flexible cord sets	38616	Sensitized photographic paper and cloth (silver halide type)
35854	Compressors and compressor units	36173	Resistance welders, parts, components, accessories and electrodes	36994	Electrical products, not elsewhere classified	38617	Sensitized paper and cloth other than silver halide type
35855	Condensing units				Transportation Equipment	38618	Prepared photographic chemicals
358571	Room air-conditioners under 2 HP	36191	High frequency induction and dielectric heating apparatus		Motor Vehicles, Equipment, and Parts		Watches and Clocks
358572	Self-contained air-conditioners 2 HP and over	36192	Capacitors for industrial use, except fixed and communications	37131	Bodies (truck and bus) for sale separately	38711	Clocks
358579	Other refrigeration machinery and air-conditioning equipment (except air conditioners)	36193	Other electrical equipment for industrial use, except soldering irons	37132	Vehicles (except passenger cars) produced on purchased chassis including value of chassis		Miscellaneous Manufactured Products
35860	Measuring and dispensing pumps		Electrical Appliances	37150	Truck trailers and chassis		Pens, Pencils, and Other Office and Artists' Supplies
35891	Automotive maintenance equipment	36211	Electric fans, except industrial type	37171	Passenger cars, knocked down or assembled and chassis for sale separately	39510	Pens, mechanical pencils, and pen points
35892	Other service-industry and household machines	36212	Household water heaters	37172	Truck-tractors, truck chassis, and trucks	39540	Artists' materials
	Miscellaneous Machinery Parts and Fabricated Pipe	36213	Small household electric appliances and soldering irons (except fans)	37173	Motor coaches (except trolley buses)	39550	Carbon paper and inked ribbons
35911	Valves and fittings for piping systems, except plumbing and heating valves	35214	Household ranges	37175	Parts and accessories for motor vehicles (except bodies and automobile or truck trailer chassis)		Miscellaneous Manufactures
35912	Plumbing and heating valves and specialties, except plumbers' brass goods and fittings	36216	Parts and accessories for electric appliances	37176	Fire department vehicles	39610	Costume jewelry and costume novelties, except precious metal
35913	Other valves and fittings, except plumbers' brass goods and fittings		Insulated Wire and Cable		Aircraft Parts	39630	Buttons and parts
35920	Fabricated pipe and fittings made from purchased pipe	36311	Communications wire and cable	37221	Aircraft engines	39640	Needles, pins, fasteners, hooks and eyes, and similar notions
35931	Ball bearings, complete	36312	Other insulated wire and cable		Instruments, Photographic and Optical Goods, Watches and Clocks	39711	Molded plastics products
35932	Roller bearings, complete		Electrical Equipment		Instruments	39712	Laminated plastics sheets, rods, tubes
35933	Mounted bearings	36510	Electric lamps (bulbs)		Communication Equipment and Related Products	39714	Fabricated plastics products, not elsewhere classified
	Electrical Generating, Transmission, Distribution, and Industrial Apparatus	36612	Household radio receivers and radio-phonographs (complete sets) phonographs and record players (except radio-television, and radio-phonograph-television combinations)	38111	Aircraft flight instruments and automatic pilots	39813	Brushes, other than paint
36111	Current-carrying wiring devices	36613	Television receivers (including radio and television and radio-phonograph-television combinations (complete sets))	38112	Surveying and drafting instruments	39820	Cork products
36112	Non-current-carrying wiring devices and supplies			38113	Laboratory and scientific instruments--exclude surgical, medical, and dental	39830	Matches
36113	Pole line and transmission hardware	36614	Commercial radio, television communications; radio and electronic navigation aids, etc.	38211	Aircraft and nautical instruments, except flight instruments	39881	Wood caskets and coffins
36120	Carbon and graphite products	36615	Electronic type components for communications	38212	Integrating meters, nonelectrical type	39882	Metal caskets and coffins
36131	Integrating instruments, electrical	36616	Recorders, amplifiers, audio equipment, etc.	38213	Industrial process instruments, including indicating, recording, and controlling instruments	39883	Other caskets, boxes, vaults, and morticians' supplies
36141	Fractional horsepower motors			38214	Motor vehicle instruments	39931	Luminous tubing and bulb signs
36142	Integral horsepower motors and generators, other than for land transportation equipment			38215	Automatic temperature controls	39933	Advertising novelties
				38216	Other mechanical measuring instruments	39991	Hand fire extinguishers and parts
							Other Products
						40040	Tea
						40051	Shell eggs
						40700	Coal, type not specified
						40701	Bituminous coal
						40702	Anthracite coal
						40906	Rental receipts from customers
						40915	Receipts from services rendered customers

WHOLESALE TRADE-SUMMARY STATISTICS

INDEX TO TABLES 6A AND 6B

Kind of Business	United States (Page)	New England (Page)	Middle Atlantic (Page)	East North Central (Page)	West North Central (Page)	South Atlantic (Page)	East South Central (Page)	West South Central (Page)	Mountain (Page)	Pacific (Page)
Farm products (raw materials) merchants.....	6-2	6-22	6-22	6-22	6-22	6-22	6-22	6-23	6-23	6-23
General-line grocery wholesalers.....	6-2	6-23	6-23	6-23	6-24	6-24	6-24	6-25	6-25	...
Confectionery wholesalers.....	6-2	...	6-26	6-26	6-26	...	...	6-27	...	6-27
Fish, sea food distributors.....	6-3	6-27	6-28	6-28	6-28	6-28	...	6-28	6-28	6-28
Meat, meat products wholesalers.....	6-3	6-28	6-29	6-29	6-29	6-30	6-30	6-30	6-30	6-31
Specialty-line grocery wholesalers.....	6-3	6-31	6-31	6-32	6-33	6-33	6-34	6-34	6-35	6-35
Poultry, poultry products distributors.....	6-4	6-35	6-36	6-36	6-36	6-37	6-37	6-37	6-37	6-37
Fresh fruit, vegetable wholesalers.....	6-4	6-37	6-37	6-38	6-38	6-38	6-39	6-39	6-39	6-39
Beer, ale distributors.....	6-5	6-39	6-39	6-39	6-39	6-40	6-40	6-40	6-40	6-40
Wine, distilled spirits wholesalers.....	6-5	6-40	6-40	6-40	6-40	6-40	6-40	6-41	6-41	6-41
Tobacco distributors.....	6-5	6-41	6-41	6-41	6-42	6-42	6-42	6-42	6-43	6-43
General-line drug wholesalers.....	6-6	6-43	6-43	6-43	6-44	6-44	6-44	6-44	6-44	6-44
Specialty-line drug, toiletries wholesalers.....	6-6	6-44	6-45	6-45	6-45	6-45	6-45	6-46	...	6-46
Industrial chemicals, explosives distributors.....	6-6	6-46	6-46	6-46	6-46	6-47	6-47	6-47	6-47	6-47
Paint, varnish wholesalers.....	6-6	...	6-47	6-47	6-47	6-47	6-47	...	...	6-48
Clothing, furnishings, footwear wholesalers.....	6-6	6-48	6-48	6-48	6-48	6-49	6-49	6-49	6-50	6-50
Specialty-line dry goods wholesalers.....	6-7	6-50	6-50	6-51	6-51	6-51	...	6-52	6-52	6-52
Furniture (household, office) wholesalers.....	6-7	6-52	6-52	6-53	6-53	6-53	6-53	6-54	...	6-54
Home furnishings, floor coverings wholesalers.....	6-8	6-54	6-54	6-55	6-55	6-55	6-55	6-56	6-56	6-56
Coarse paper and products wholesalers.....	6-8	6-56	6-56	6-57	6-57	6-57	6-57	6-57	6-57	6-57
Printing and fine paper distributors.....	6-8	6-58	6-58	6-58	6-58	6-58	6-58	6-58	6-58	6-58
Stationery, office supplies wholesalers.....	6-8	...	6-58	6-58	6-59	6-59	...	...	...	6-59
Automotive equipment, tire-tube wholesalers.....	6-9	6-59	6-59	6-60	6-60	6-60	6-61	6-61	6-61	6-62
Electrical apparatus, supplies distributors.....	6-9	6-62	6-62	6-63	6-63	6-63	6-64	6-64	6-65	6-65
Electrical appliance, radio, TV set wholesalers.....	6-10	6-65	6-66	6-66	6-66	6-67	6-67	6-68	6-68	6-68
Electronic parts, equipment distributors.....	6-10	6-69	6-69	6-69	6-69	6-69	6-70	6-70	6-70	6-70
Hardware wholesalers.....	6-11	6-70	6-71	6-71	6-72	6-72	6-73	6-74	6-74	6-75
Plumbing, heating equipment, supplies distributors.....	6-11	6-75	6-76	6-76	6-77	6-77	6-78	6-78	6-78	6-79
Lumber, millwork wholesalers.....	6-12	6-79	6-79	6-79	6-80	6-80	6-80	6-80	6-80	6-81
Construction materials distributors.....	6-12	6-81	6-81	6-81	6-82	6-82	...	6-82	6-82	6-82
Air conditioning, commercial refrigeration equipment distributors.....	6-12	6-83	6-83	6-83	6-84	6-84	6-84	6-84	6-84	6-85
Commercial machines, equipment distributors.....	6-13	6-85	6-85	6-86	6-86	6-87	6-87	6-87	6-88	6-88
Construction machinery, equipment dealers.....	6-13	6-88	6-88	6-89	6-89	6-89	6-90	6-90	6-90	6-91
Farm-garden machinery, equipment wholesalers.....	6-14	...	6-91	6-91	6-91	6-92	6-92	6-92	6-92	6-92
Industrial machinery, equipment distributors.....	6-15	6-92	6-93	6-93	6-94	6-94	6-95	6-95	6-96	6-96
Industrial materials, supplies distributors.....	6-15	6-97	6-97	6-98	6-99	6-99	6-100	6-100	6-101	6-101
Professional equipment, supplies distributors.....	6-16	6-102	6-102	6-102	6-103	6-103	6-103	6-103	6-103	6-103
Service establishment supply houses.....	6-17	6-104	6-104	6-104	6-105	6-105	6-105	6-105	6-106	6-106
Transportation equipment distributors.....	6-17	6-106	6-107	6-107	...	6-107	6-107	6-107	6-107	6-107
Iron, steel and products distributors.....	6-18	6-108	6-108	6-109	6-109	6-110	6-110	6-111	6-111	6-112
Nonferrous metals distributors.....	6-18	6-112	6-112	6-113	6-113	6-113	...	6-113	...	6-113
Amusement, sporting goods distributors.....	6-19	6-114	6-114	6-114	6-114	6-115	6-115	6-115	6-115	6-115
Book, magazine, newspaper wholesalers.....	6-19	6-116	6-116	6-116	6-116	6-116	6-116	6-116	6-116	6-116
Farm supplies wholesalers.....	6-19	6-116	6-116	6-117	6-117	6-117	6-117	6-118	6-118	6-118
Jewelry wholesalers.....	6-20	6-118	6-118	6-118	6-119	6-119	6-119	6-119	6-119	6-119
Petroleum products distributors.....	...	6-119	...	6-120	6-120	...	6-120	...	...	6-120
Flower, bulb, plant wholesalers.....	6-20	6-120	6-120	6-120	6-120	6-120	6-120	6-120	6-120	6-120
Miscellaneous products merchant wholesalers.....	6-20	6-121	6-121	6-121	6-122	6-122	6-122	...	...	6-123

LEGAL FORM OF ORGANIZATION

CONTENTS

<u>Table</u>		<u>Page</u>
7A	Wholesale Trade: 1954—Legal Form of Organization—United States, by Type of Operation and Kind of Business; Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel.....	7-2
7B	Wholesale Trade: 1954—Legal Form of Organization—States, by Type of Operation; Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel.....	7-18
	Alabama.....	7-18
	Arizona.....	7-18
	Arkansas.....	7-18
	California.....	7-19
	Colorado.....	7-19
	Connecticut.....	7-20
	Delaware.....	7-20
	District of Columbia.....	7-21
	Florida.....	7-21
	Georgia.....	7-21
	Idaho.....	7-22
	Illinois.....	7-22
	Indiana.....	7-23
	Iowa.....	7-23
	Kansas.....	7-24
	Kentucky.....	7-24
	Louisiana.....	7-24
	Maine.....	7-25
	Maryland.....	7-25
	Massachusetts.....	7-26
	Michigan.....	7-26
	Minnesota.....	7-27
	Mississippi.....	7-27
	Missouri.....	7-27
	Montana.....	7-28
	Nebraska.....	7-28
	Nevada.....	7-29
	New Hampshire.....	7-29
	New Jersey.....	7-30
	New Mexico.....	7-30
	New York.....	7-30
	North Carolina.....	7-31
	North Dakota.....	7-31
	Ohio.....	7-32
	Oklahoma.....	7-32
	Oregon.....	7-33
	Pennsylvania.....	7-33
	Rhode Island.....	7-33
	South Carolina.....	7-34
	South Dakota.....	7-34
	Tennessee.....	7-35
	Texas.....	7-35
	Utah.....	7-36
	Vermont.....	7-36
	Virginia.....	7-36
	Washington.....	7-37
	West Virginia.....	7-37
	Wisconsin.....	7-38
	Wyoming.....	7-38

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
Wholesale trade, total.....	252,318	xxx	13,078,672	xxx	11,021,450	2,590,236	151,213
Individual proprietorships.....	70,363	xxx	850,143	xxx	883,923	287,064	62,453
Partnerships.....	38,923	xxx	1,157,493	xxx	914,408	282,924	72,513
Corporations.....	127,748	xxx	10,010,386	xxx	8,477,463	1,829,689	15,899
Cooperative associations.....	5,925	xxx	477,416	xxx	250,414	78,102	...
Other forms of organization (including not reported).....	9,399	xxx	583,234	xxx	495,242	112,457	348
Merchant wholesalers, total.....	165,153	101,100,941	9,524,871	13.2	7,018,090	1,686,501	105,270
Individual proprietorships.....	53,370	10,840,590	740,319	14.2	686,943	223,190	47,897
Partnerships.....	30,291	13,901,651	1,051,150	11.8	752,018	220,987	57,149
Corporations.....	74,196	68,944,251	6,993,004	13.6	5,171,074	1,143,649	...
Cooperative associations.....	988	2,537,414	297,257	6.0	82,220	20,901	...
Other forms of organization (including not reported).....	6,308	4,877,035	443,141	12.3	325,835	77,774	224
Manufacturers' sales branches, sale offices, total.....	22,590	69,533,784	2,152,720	7.7	2,605,047	515,876	110
Individual proprietorships.....	47	27,033	2,035	17.4	2,732	714	24
Partnerships.....	66	71,960	2,829	17.9	7,035	1,756	86
Corporations.....	20,899	65,930,927	2,032,910	7.7	2,467,293	489,594	...
Cooperative associations.....	58	250,876	3,776	5.5	5,586	1,194	...
Other forms of organization (including not reported).....	1,520	3,252,988	111,170	7.4	122,399	22,618	...
Petroleum, bulk plants, terminals and LP gas facilities, total.....	29,189	16,038,372	912,501	10.0	539,643	132,554	22,206
Individual proprietorships.....	3,718	968,479	53,778	12.4	41,216	13,584	3,453
Partnerships.....	1,659	611,727	28,731	12.0	25,491	8,058	2,821
Corporations.....	21,884	13,867,273	792,523	9.7	437,250	101,026	15,899
Cooperative associations.....	1,641	436,442	32,672	13.1	28,220	7,912	...
Other forms of organization (including not reported).....	287	154,451	4,797	11.0	7,466	1,974	33
Merchandise agents, brokers, total.....	22,131	39,250,509	103,232	3.1	530,707	131,308	17,287
Individual proprietorships.....	9,911	9,582,618	16,550	3.5	114,114	32,627	8,241
Partnerships.....	4,764	10,489,612	19,505	2.6	86,126	32,905	8,976
Corporations.....	6,565	16,217,576	60,579	3.4	295,810	57,638	...
Cooperative associations.....	294	1,758,334	4,556	2.0	17,400	4,673	...
Other forms of organization (including not reported).....	597	1,202,369	2,042	2.9	17,257	3,465	70
Assemblers of farm products, total.....	13,255	9,050,816	385,348	8.1	327,963	123,997	6,340
Individual proprietorships.....	3,317	1,238,619	37,461	8.9	38,918	16,949	2,838
Partnerships.....	2,143	1,518,574	55,278	7.1	43,738	19,218	3,481
Corporations.....	4,204	2,687,133	131,370	8.3	106,034	37,782	...
Cooperative associations.....	2,944	3,125,495	139,155	7.8	116,988	43,422	...
Other forms of organization (including not reported).....	647	480,995	22,084	9.2	22,285	6,626	21
MERCHANT WHOLESALERS							
Grocery, Confectionery, Meat Wholesalers							
General-line grocery wholesalers:							
Voluntary group grocery wholesalers, total.....	574	2,463,756	181,332	7.4	109,849	25,793	178
Individual proprietorships.....	14	16,773	2,016	7.6	788	244	14
Partnerships.....	67	180,799	12,962	6.4	6,715	1,967	164
Corporations.....	450	2,064,780	151,987	7.5	94,752	21,718	...
Cooperative associations.....	17	36,923	2,640	4.9	1,034	273	...
Other forms of organization (including not reported).....	26	164,481	11,727	8.1	6,560	1,591	...
Retailer cooperative food wholesalers.....	193	1,298,175	87,248	4.4	35,432	8,440	13
Cash-carry food depots, total.....	291	139,950	8,052	4.2	3,380	897	7
Individual proprietorships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	10	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	266	125,831	7,270	4.2	2,961	783	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	12	3,721	222	5.0	100	26	...
Other general-line grocery wholesalers, total.....	2,262	3,451,679	283,705	8.9	176,412	47,677	1,340
Individual proprietorships.....	336	244,438	15,107	7.4	9,715	3,099	283
Partnerships.....	466	537,013	38,866	6.9	20,255	6,453	1,046
Corporations.....	1,332	2,448,725	216,290	9.5	137,247	35,580	...
Cooperative associations.....	32	69,460	3,386	6.0	2,054	708	...
Other forms of organization (including not reported).....	96	152,043	10,056	9.1	7,141	1,837	11
Confectionery wholesalers, total.....	1,909	527,446	35,722	12.9	34,244	10,563	1,671
Individual proprietorships.....	1,061	166,513	12,741	12.4	10,216	3,762	980
Partnerships.....	382	115,143	8,362	11.7	6,235	2,082	690
Corporations.....	413	227,634	13,625	13.6	16,324	4,319	...
Cooperative associations.....	5	2,314	90	5.3	69	31	...
Other forms of organization (including not reported).....	48	15,842	904	16.3	1,400	369	1
Fish, sea food distributors, total.....	1,808	653,698	33,765	16.4	49,172	17,842	1,534
Individual proprietorships.....	750	126,744	4,274	20.0	9,987	5,102	644
Partnerships.....	463	137,522	6,761	16.8	8,994	3,983	888
Corporations.....	526	354,830	21,275	15.4	28,279	8,108	...
Cooperative associations.....	15	10,590	272	5.9	307	136	...
Other forms of organization (including not reported).....	54	24,012	1,183	14.0	1,605	513	2
Meat, meat products wholesalers, total.....	4,357	2,866,193	68,959	10.3	148,803	35,954	4,215
Individual proprietorships.....	2,112	669,742	9,573	10.7	31,287	9,391	1,933
Partnerships.....	1,067	691,946	11,343	9.6	30,979	8,374	2,272
Corporations.....	1,066	1,390,488	39,017	10.5	80,826	16,840	...
Cooperative associations.....	6	3,453	6	6.0	114	40	...
Other forms of organization (including not reported).....	106	110,564	8,983	10.0	5,597	1,309	10
Specialty-line grocery wholesalers:							
Bakery, restaurant, hotel supply houses, total.....	438	215,414	16,338	15.4	17,220	3,973	362
Individual proprietorships.....	173	33,551	1,650	15.8	2,224	704	165
Partnerships.....	88	43,478	3,472	12.6	2,571	711	196
Corporations.....	157	114,438	9,245	17.3	10,968	2,245	...
Cooperative associations.....	6	7,549	606	6.6	283	65	...
Other forms of organization (including not reported).....	14	16,403	1,365	13.3	1,174	248	1
Bread, bakery goods distributors, total.....	800	160,478	5,490	20.6	16,543	4,892	638
Individual proprietorships.....	507	66,382	2,025	18.3	5,603	1,869	456
Partnerships.....	102	20,371	455	17.0	1,827	562	179
Corporations.....	155	66,070	2,843	23.5	8,239	2,188	...
Cooperative associations.....	3	1,330	63	25.5	192	43	...
Other forms of organization (including not reported).....	33	6,325	104	24.4	682	230	3

(D) Withheld to avoid disclosure. xxx Not applicable.

... Represents zero.

¹ Entries for merchandise agents and brokers represents brokerage or commissions as percent of sales. ² Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-3

Table 7A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANT WHOLESALERS-Continued							
Grocery, Confectionery, Meat Wholesalers-Continued							
Specialty-line grocery wholesalers-Continued							
Canned food wholesalers, total.....	928	621,222	51,660	10.5	32,478	8,572	735
Individual proprietorships.....	244	73,224	5,384	11.0	3,728	1,339	240
Partnerships.....	225	117,135	11,891	9.2	5,031	1,753	495
Corporations.....	424	406,863	32,304	10.7	22,156	5,101	...
Cooperative associations.....	13	7,215	212	8.2	307	111	...
Other forms of organization (including not reported).....	22	16,781	1,869	12.0	1,256	268	...
Coffee, tea, spice wholesalers, total.....	488	1,606,380	58,405	3.0	22,892	4,775	252
Individual proprietorships.....	155	56,850	3,095	6.8	1,454	560	136
Partnerships.....	60	130,213	3,909	1.9	1,206	303	115
Corporations.....	260	1,375,864	50,644	3.0	19,445	3,769	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	13	43,453	757	3.2	787	143	1
Dairy products distributors, total.....	2,281	1,340,279	33,167	11.6	77,367	19,835	1,325
Individual proprietorships.....	963	217,455	4,578	11.9	11,059	3,486	724
Partnerships.....	365	208,129	5,191	11.2	10,533	2,852	598
Corporations.....	797	767,400	18,606	11.5	46,885	11,026	...
Cooperative associations.....	30	77,631	1,136	5.5	1,653	399	...
Other forms of organization (including not reported).....	126	69,664	3,656	19.4	7,237	2,072	3
Flour distributors, total.....	170	108,303	3,562	7.4	3,909	999	84
Individual proprietorships.....	61	27,756	725	6.2	743	233	45
Partnerships.....	23	13,054	366	5.7	355	118	39
Corporations.....	81	64,683	2,312	7.8	2,671	621	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	3	(D)	(D)	(D)	(D)	(D)	(D)
Frosted, frozen food distributors, total.....	610	455,882	25,209	13.9	32,453	8,222	297
Individual proprietorships.....	166	51,598	2,337	12.8	2,921	1,021	152
Partnerships.....	81	49,681	3,271	13.1	3,119	852	145
Corporations.....	317	294,256	14,969	15.0	23,215	5,496	...
Cooperative associations.....	3	2,873	199	10.7	87	31	...
Other forms of organization (including not reported).....	43	57,173	4,433	9.6	3,111	822	...
Soft drink distributors, total.....	1,142	165,965	6,206	23.5	22,210	5,988	941
Individual proprietorships.....	660	44,432	1,230	23.0	4,865	1,641	575
Partnerships.....	185	27,621	876	19.6	2,418	707	360
Corporations.....	249	70,452	3,624	25.6	10,565	2,708	...
Cooperative associations.....	4	187	2	23.0	27	9	...
Other forms of organization (including not reported).....	44	23,273	474	23.1	4,335	923	6
Other grocery specialty wholesalers, total.....	2,364	1,246,070	82,596	9.8	56,241	18,294	1,780
Individual proprietorships.....	960	181,636	10,772	12.4	9,615	4,334	862
Partnerships.....	448	215,243	12,930	8.5	7,838	3,224	915
Corporations.....	836	781,629	51,551	9.2	34,166	9,032	...
Cooperative associations.....	20	24,685	4,543	15.6	2,107	944	...
Other forms of organization (including not reported).....	100	42,877	2,800	11.6	2,515	760	3
Farm Products (Edible) Distributors							
Poultry, poultry products distributors, total.....	2,660	1,475,195	29,482	8.7	57,514	20,886	2,524
Individual proprietorships.....	1,474	378,741	5,461	10.3	15,183	6,784	1,367
Partnerships.....	585	333,630	5,144	8.6	11,698	4,612	1,157
Corporations.....	494	679,649	16,264	7.9	26,471	8,184	...
Cooperative associations.....	28	29,265	314	7.3	1,654	387	...
Other forms of organization (including not reported).....	76	53,910	2,299	9.5	2,508	919	...
Fresh fruit, vegetable wholesalers, total.....	6,520	3,261,739	70,627	13.2	207,520	59,238	6,614
Individual proprietorships.....	2,999	694,215	11,956	14.3	39,046	13,183	2,667
Partnerships.....	1,822	997,357	17,762	11.7	50,799	15,933	3,938
Corporations.....	1,494	1,374,514	30,209	14.4	107,184	27,043	...
Cooperative associations.....	63	51,733	5,672	14.7	4,742	1,430	...
Other forms of organization (including not reported).....	142	143,920	5,028	7.5	5,749	1,649	9
Beer, Wine, Distilled Spirits Wholesalers							
Beer, ale distributors, total.....	5,791	2,311,181	104,592	16.3	176,619	42,039	4,595
Individual proprietorships.....	2,815	689,839	28,326	15.7	43,365	11,975	2,507
Partnerships.....	1,279	485,555	23,025	14.6	30,515	8,041	2,083
Corporations.....	1,561	1,077,348	50,891	17.4	98,125	20,878	...
Cooperative associations.....	6	1,123	47	20.0	102	29	...
Other forms of organization (including not reported).....	130	57,316	2,303	15.8	4,912	1,116	5
Wine, distilled spirits wholesalers, total.....	1,518	3,375,753	406,114	9.1	165,763	31,199	507
Individual proprietorships.....	184	98,517	11,364	9.5	4,486	1,214	173
Partnerships.....	178	233,711	33,589	8.9	10,406	2,450	334
Corporations.....	924	2,653,672	328,787	9.5	138,411	24,912	...
Cooperative associations.....	8	18,171	2,284	22.9	1,002	264	...
Other forms of organization (including not reported).....	224	371,682	30,090	5.4	11,458	2,359	...
Tobacco Distributors							
Tobacco distributors, total.....	2,858	3,208,929	145,504	5.9	103,779	28,382	2,466
Individual proprietorships.....	991	615,745	26,887	5.3	14,630	4,830	998
Partnerships.....	748	813,820	34,002	4.8	18,402	5,869	1,458
Corporations.....	1,036	1,677,118	79,682	6.5	66,326	16,592	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	82	(D)	(D)	(D)	(D)	(D)	(D)
Drugs, Chemicals, Allied Products Wholesalers							
General-line drug wholesalers, total.....	392	1,273,114	175,713	13.6	104,646	26,293	35
Individual proprietorships.....	14	18,745	1,416	10.6	1,187	337	8
Partnerships.....	14	19,504	2,233	12.0	1,336	382	27
Corporations.....	324	1,063,168	149,972	13.9	88,376	22,136	...
Cooperative associations.....	11	53,353	6,922	10.7	3,838	1,011	...
Other forms of organization (including not reported).....	29	118,344	15,170	13.3	9,909	2,427	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table "A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANT WHOLESALERS-Continued							
Drugs, Chemicals, Allied Products Wholesalers-Continued							
Specialty-line drug, toiletries wholesalers, total.....	2,409	900,618	80,397	16.9	74,881	19,858	1,391
Individual proprietorships.....	725	227,600	17,883	10.2	10,640	3,279	666
Partnerships.....	395	140,719	13,588	14.1	9,105	2,667	724
Corporations.....	1,195	485,528	46,721	20.9	51,151	13,553	...
Cooperative associations.....	12	22,267	421	2.7	351	71	...
Other forms of organization (including not reported).....	82	24,504	1,784	28.5	3,634	788	1
Industrial chemicals, explosives distributors, total.....	1,878	923,242	62,697	15.9	69,802	14,355	630
Individual proprietorships.....	349	48,729	3,620	17.2	3,620	1,126	276
Partnerships.....	180	62,223	3,880	15.5	3,772	957	353
Corporations.....	1,238	722,044	49,657	16.1	55,509	11,068	...
Cooperative associations.....	3	731	18	19.2	103	22	...
Other forms of organization (including not reported).....	108	89,515	6,602	13.4	6,798	1,182	1
Paint, varnish wholesalers:							
Paint wholesalers (with glass, wallpaper), total.....	503	120,447	14,268	24.6	16,311	4,141	238
Individual proprietorships.....	120	14,299	1,858	20.4	1,356	429	108
Partnerships.....	70	15,514	1,388	17.2	1,283	375	129
Corporations.....	288	83,212	10,409	26.7	12,738	3,040	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	23	(D)	(D)	(D)	(D)	(D)	(D)
Paint wholesalers (without glass, wallpaper), total.....	655	152,444	13,111	23.1	17,410	4,091	334
Individual proprietorships.....	192	22,748	2,338	18.9	1,966	577	168
Partnerships.....	90	18,106	1,995	18.4	1,387	384	165
Corporations.....	342	105,793	8,412	24.6	13,160	2,886	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	29	(D)	(D)	(D)	(D)	(D)	(D)
Dry Goods, Apparel Wholesalers							
Clothing, furnishings, footwear wholesalers:							
General-line clothing, furnishings wholesalers, total.....	797	296,157	34,544	14.8	22,676	5,700	639
Individual proprietorships.....	221	35,029	5,158	16.3	2,341	849	215
Partnerships.....	210	78,265	8,425	11.6	3,942	1,231	424
Corporations.....	341	173,724	20,308	16.2	15,792	3,493	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	24	(D)	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings wholesalers, total.....	761	384,769	37,411	15.4	25,830	5,681	500
Individual proprietorships.....	210	31,813	4,090	16.1	1,898	593	194
Partnerships.....	165	74,253	6,525	15.2	3,635	960	305
Corporations.....	341	224,003	20,558	16.2	17,190	3,441	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	44	(D)	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, furnishings wholesalers, total.....	1,299	566,298	54,951	16.6	44,165	10,210	803
Individual proprietorships.....	315	55,744	4,407	16.2	3,756	1,130	303
Partnerships.....	250	90,375	8,171	16.3	5,758	1,743	500
Corporations.....	672	391,700	40,666	16.6	32,149	6,778	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	60	(D)	(D)	(D)	(D)	(D)	(D)
Furs (dressed), fur clothing wholesalers, total.....	324	94,317	12,226	12.4	5,524	1,145	215
Individual proprietorships.....	99	14,290	2,186	12.7	648	199	101
Partnerships.....	56	21,560	2,433	9.4	751	191	114
Corporations.....	162	55,142	7,445	13.9	4,050	731	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	7	3,365	162	6.9	75	24	...
Millinery, millinery supplies distributors, total.....	353	81,953	9,540	20.8	8,522	2,125	266
Individual proprietorships.....	120	11,295	1,101	23.1	1,101	388	109
Partnerships.....	76	19,646	1,519	15.9	1,343	414	157
Corporations.....	143	48,395	6,737	22.2	5,822	1,258	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	14	2,617	333	20.4	256	65	...
Shoe, footwear wholesalers, total.....	583	353,979	43,985	13.6	23,486	4,835	375
Individual proprietorships.....	126	30,111	3,596	13.7	1,547	433	120
Partnerships.....	123	55,009	7,896	11.4	2,721	731	255
Corporations.....	311	250,233	31,406	14.5	18,489	3,466	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	21	(D)	(D)	(D)	(D)	(D)	(D)
Work clothing wholesalers, total.....	135	49,138	6,356	13.8	3,307	916	115
Individual proprietorships.....	48	8,708	1,379	18.1	559	216	50
Partnerships.....	35	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	50	26,101	2,824	12.8	1,714	393	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	2	(D)	(D)	(D)	(D)	(D)	(D)
General-line dry goods wholesalers, total.....	132	393,580	54,512	14.4	33,168	7,761	62
Individual proprietorships.....	7	3,010	209	13.9	225	57	8
Partnerships.....	24	22,302	2,548	10.7	1,327	348	54
Corporations.....	94	352,057	48,750	15.0	30,911	7,137	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	7	16,211	3,005	7.9	705	219	...
Specialty-line dry goods wholesalers:							
Hosiery wholesalers, total.....	471	260,192	23,483	13.4	16,400	3,656	318
Individual proprietorships.....	125	27,229	3,202	15.8	1,847	499	115
Partnerships.....	101	50,176	4,114	9.9	2,106	563	203
Corporations.....	231	178,726	15,743	14.0	12,206	2,526	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	13	(D)	(D)	(D)	(D)	(D)	(D)
Underwear wholesalers, total.....	164	71,420	6,140	14.8	5,515	1,187	98
Proprietorships.....	52	5,698	698	14.9	309	106	43
Partnerships.....	22	14,347	942	11.0	698	130	55
Corporations.....	82	44,658	3,495	16.2	3,968	866	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	8	6,717	1,005	13.4	540	85	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-5

Table 7A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANT WHOLESALERS-Continued							
Dry Goods Apparel Wholesalers-Continued							
Specialty-line dry goods wholesalers-Continued							
Notions wholesalers, total.....	770	198,449	21,622	18.7	18,887	4,972	976
Individual proprietorships.....	265	31,406	3,049	17.8	3,411	853	253
Partnerships.....	163	43,405	4,058	17.0	2,982	911	321
Corporations.....	320	117,086	13,856	19.4	12,725	3,011	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	22	6,552	659	21.7	769	197	2
Piece goods wholesalers, total.....	1,663	975,319	124,583	12.7	57,505	10,804	890
Individual proprietorships.....	337	81,816	9,099	11.8	3,815	974	320
Partnerships.....	303	143,530	18,741	11.0	5,773	1,500	568
Corporations.....	949	704,943	91,369	12.9	45,121	7,816	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	72	(D)	(D)	(D)	(D)	(D)	(D)
Other specialty-line dry goods wholesalers, total.....	1,120	460,119	52,030	14.2	32,375	7,907	700
Individual proprietorships.....	311	49,554	6,201	13.8	3,029	889	292
Partnerships.....	217	92,145	9,221	11.9	4,929	1,451	407
Corporations.....	551	300,884	35,015	15.1	23,284	5,318	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	40	(D)	(D)	(D)	(D)	(D)	(D)
Piece goods converters, total.....	817	1,503,962	236,407	9.7	69,686	11,074	281
Individual proprietorships.....	85	30,267	3,187	9.1	809	233	84
Partnerships.....	100	124,602	16,130	7.5	3,376	787	197
Corporations.....	595	1,251,535	213,218	10.2	62,222	9,607	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	37	97,558	3,872	6.7	3,279	447	...
Furniture, Home Furnishings Wholesalers							
Furniture (household, office) wholesalers:							
Household furniture wholesalers, total.....	1,058	463,630	42,713	19.0	44,376	10,052	588
Individual proprietorships.....	253	39,544	2,894	17.7	3,113	931	216
Partnerships.....	190	55,323	5,171	15.8	3,837	1,125	370
Corporations.....	570	346,379	33,276	19.3	35,035	7,489	...
Cooperative associations.....	3	3,458	32	43.0	115	46	...
Other forms of organization (including not reported).....	42	18,926	1,340	22.0	2,276	461	2
Office furniture distributors, total.....	918	234,195	25,907	25.3	32,347	7,443	610
Individual proprietorships.....	311	39,979	4,212	23.6	4,644	1,305	288
Partnerships.....	184	42,891	4,948	22.6	4,761	1,165	321
Corporations.....	386	141,479	15,743	26.5	21,466	4,612	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	37	9,846	1,004	26.4	1,476	361	1
Home furnishings, floor coverings wholesalers:							
China, glassware, crockery wholesalers, total.....	538	172,206	21,987	23.7	19,778	4,478	376
Individual proprietorships.....	175	17,489	2,438	21.1	1,460	511	165
Partnerships.....	112	30,691	3,834	18.8	2,573	770	211
Corporations.....	234	119,987	15,107	25.5	15,308	3,073	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	17	4,039	608	20.9	437	124	...
Curtain, drapery wholesalers, total.....	161	68,874	8,471	16.9	6,070	1,141	90
Individual proprietorships.....	39	4,824	593	18.9	503	160	35
Partnerships.....	26	7,223	624	10.9	330	116	55
Corporations.....	93	56,096	6,938	17.1	5,086	836	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	3	731	316	45.3	151	29	...
Domestics wholesalers, total.....	237	126,769	17,501	12.9	8,244	1,640	161
Individual proprietorships.....	50	7,637	974	14.2	495	151	49
Partnerships.....	53	26,549	3,551	13.0	1,381	344	112
Corporations.....	122	88,780	12,149	12.9	6,181	1,102	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	12	3,803	827	10.4	187	43	...
Floor coverings wholesalers, total.....	773	600,763	84,837	14.9	47,234	10,006	319
Individual proprietorships.....	147	35,616	4,003	16.0	2,630	697	120
Partnerships.....	117	68,698	9,331	11.2	3,603	907	199
Corporations.....	488	484,171	69,511	15.3	39,998	8,250	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	21	12,278	1,992	16.4	1,003	192	...
Other home furnishings, specialties wholesalers, total.....	1,130	416,038	46,626	19.3	41,458	10,589	675
Individual proprietorships.....	321	38,880	4,632	18.1	2,991	951	289
Partnerships.....	193	57,892	6,430	15.1	4,031	1,284	386
Corporations.....	570	305,833	34,058	20.3	33,206	8,015	...
Cooperative associations.....	5	2,595	674	17.6	283	68	...
Other forms of organization (including not reported).....	41	10,838	832	17.5	947	271	...
Paper, Allied Products Wholesalers							
Coarse paper and products wholesalers, total.....	2,435	1,297,650	121,209	16.5	123,277	27,413	1,368
Individual proprietorships.....	618	100,284	9,456	16.8	8,177	2,539	558
Partnerships.....	402	188,989	15,172	14.0	11,013	2,933	809
Corporations.....	1,322	954,102	91,185	17.3	98,882	20,849	...
Cooperative associations.....	5	3,856	38	3.8	96	28	...
Other forms of organization (including not reported).....	88	80,419	5,358	11.4	5,109	1,064	1
Printing and fine paper distributors, total.....	865	1,248,002	89,880	11.4	85,194	16,324	288
Individual proprietorships.....	151	22,609	1,724	17.7	1,792	582	138
Partnerships.....	70	50,310	3,525	9.8	2,433	529	150
Corporations.....	582	1,004,588	75,299	12.0	73,021	13,588	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	62	170,495	9,332	7.6	7,948	1,625	...
Stationery, office supplies wholesalers, total.....	1,564	369,772	36,524	26.1	52,051	13,144	961
Individual proprietorships.....	501	65,041	5,068	23.4	6,923	2,284	523
Partnerships.....	239	49,255	5,233	23.9	5,371	1,619	435
Corporations.....	667	239,759	24,608	27.4	37,176	8,623	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	65	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANT WHOLESALERS-Continued							
Paper, Allied Products Wholesalers-Continued							
Wallpaper wholesalers, total.....	193	45,625	7,576	29.9	6,882	1,560	65
Individual proprietorships.....	30	2,793	434	24.4	291	97	32
Partnerships.....	26	4,210	845	32.6	659	168	33
Corporations.....	127	36,265	6,060	30.7	5,712	1,241	...
Cooperative associations.....	...	327	...	6.7	11	4	...
Other forms of organization (including not reported).....	10	2,030	237	20.2	209	50	...
Farm Products (Raw Materials) Merchants							
Cotton merchants, total.....	581	2,610,108	420,180	3.7	22,918	5,956	505
Individual proprietorships.....	168	334,990	37,975	1.9	1,603	610	145
Partnerships.....	191	613,318	69,615	2.9	4,110	1,281	358
Corporations.....	202	1,491,704	277,373	4.6	15,594	3,752	...
Cooperative associations.....	9	27,535	1,767	4.2	451	100	...
Other forms of organization (including not reported).....	11	142,561	33,450	1.5	1,160	213	2
Crain merchants, total.....	975	3,989,704	165,725	3.1	55,325	12,666	347
Individual proprietorships.....	195	132,451	2,418	5.9	2,415	842	148
Partnerships.....	117	221,209	2,809	2.8	2,163	651	199
Corporations.....	424	3,089,752	137,523	2.8	39,739	8,555	...
Cooperative associations.....	177	404,805	16,625	4.5	8,400	1,903	...
Other forms of organization (including not reported).....	62	141,487	6,350	3.9	2,608	715	...
Hide, skin, raw fur wholesalers, total.....	577	428,489	45,230	7.6	15,932	3,835	396
Individual proprietorships.....	175	48,328	3,619	10.4	1,917	703	153
Partnerships.....	124	111,715	8,930	5.6	2,417	753	243
Corporations.....	254	258,542	31,653	8.0	11,180	2,280	...
Cooperative associations.....	3	453	5	15.0	35	9	...
Other forms of organization (including not reported).....	21	9,451	1,023	8.1	383	90	...
Livestock (except horses, mules) distributors, total.....	669	888,292	12,194	2.9	7,408	2,603	692
Individual proprietorships.....	350	295,305	3,202	3.4	2,399	999	296
Partnerships.....	223	423,156	2,699	2.2	2,550	937	396
Corporations.....	79	145,524	6,173	3.8	2,220	608	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	15	(D)	(D)	(D)	(D)	(D)	(D)
Leaf tobacco dealers, total.....	234	304,224	214,925	9.2	13,133	6,314	127
Individual proprietorships.....	82	8,578	454	9.3	379	289	60
Partnerships.....	43	24,763	1,595	8.9	1,014	517	67
Corporations.....	95	241,888	87,233	9.6	10,737	5,048	...
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	11	(D)	(D)	(D)	(D)	(D)	(D)
Raw wool, wool tops, mohair dealers, total.....	282	481,524	71,235	5.7	10,567	1,725	161
Individual proprietorships.....	68	46,823	3,152	5.1	777	206	68
Partnerships.....	45	69,806	7,118	4.1	864	220	93
Corporations.....	156	335,712	54,884	5.8	8,413	1,207	...
Cooperative associations.....	4	2,256	46	13.3	138	29	...
Other forms of organization (including not reported).....	9	26,927	6,035	9.8	375	63	...
Other farm products (raw materials) distributors, total.....	535	529,600	46,565	6.7	15,318	5,574	416
Individual proprietorships.....	210	45,218	3,503	15.7	2,482	1,196	189
Partnerships.....	117	123,740	4,326	4.9	2,243	791	227
Corporations.....	195	350,513	37,290	6.2	10,209	3,429	...
Cooperative associations.....	3	2,587	71	16.3	135	100	...
Other forms of organization (including not reported).....	10	7,542	1,375	5.8	249	58	...
Automotive Wholesalers							
Motor vehicle distributors:							
New, used automobile distributors, total.....	897	491,732	20,116	12.2	30,240	7,189	627
Individual proprietorships.....	368	106,634	4,370	11.7	5,544	1,602	319
Partnerships.....	159	79,911	2,565	10.0	3,486	976	308
Corporations.....	327	273,896	12,100	12.8	19,024	4,069	...
Cooperative associations.....	...	124	...	8.1	1	1	...
Other forms of organization (including not reported).....	43	31,167	1,081	14.0	2,191	541	...
Truck and tractor (road type) dealers, total.....	666	265,603	22,498	20.7	31,355	7,199	356
Individual proprietorships.....	210	43,600	3,222	20.0	4,607	1,285	190
Partnerships.....	90	29,530	2,522	19.0	3,015	787	165
Corporations.....	337	180,496	16,033	21.2	22,413	4,823	...
Cooperative associations.....	...	21	...	9.5	1	1	...
Other forms of organization (including not reported).....	29	11,956	721	19.2	1,319	303	1
Automotive equipment, tire-tube wholesalers:							
Automotive parts, accessories jobbers, total.....	12,563	2,834,453	510,972	24.7	415,629	108,394	8,084
Individual proprietorships.....	4,016	439,300	78,524	25.7	61,736	18,389	3,602
Partnerships.....	2,616	434,489	79,751	23.8	55,950	16,300	4,460
Corporations.....	5,476	1,816,562	334,286	25.1	282,361	69,434	...
Cooperative associations.....	26	18,638	1,779	6.4	680	...	...
Other forms of organization (including not reported).....	429	125,464	16,632	19.9	14,902	4,081	22
Garage equipment, tools distributors, total.....	207	55,731	7,867	23.1	7,247	1,595	104
Individual proprietorships.....	75	9,800	1,499	22.4	1,112	310	63
Partnerships.....	26	4,211	592	23.1	403	104	41
Corporations.....	96	38,078	5,341	23.2	5,324	1,106	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	10	3,642	435	23.0	408	75	...
Tire-tube wholesalers, total.....	1,207	329,994	36,186	22.3	39,341	10,096	888
Individual proprietorships.....	443	60,106	6,205	23.0	6,497	2,044	397
Partnerships.....	284	69,402	6,903	20.6	7,037	2,063	483
Corporations.....	436	179,204	21,911	23.9	24,369	5,625	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	42	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-7

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincor- porated businesses, November ²
(Number)	(Number)	(\$1,000)	(\$1,000)		(\$1,000)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued							
Electrical, Electronics, Appliance Distributors							
Electrical apparatus, supplies distributors:							
General-line electrical goods distributors, total.....	559	1,567,994	177,827	10.8	98,245	21,903	37
Individual proprietorships.....	14	9,030	1,050	10.8	561	163	14
Partnerships.....	14	17,823	1,739	14.7	1,333	289	23
Corporations.....	523	1,522,545	173,425	10.8	95,025	21,188	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	8	18,596	1,613	11.7	1,326	263	...
Wiring supplies distributors, total.....	1,989	1,105,922	137,266	16.4	103,134	22,643	1,023
Individual proprietorships.....	426	102,199	13,876	16.2	7,557	2,134	414
Partnerships.....	311	145,151	16,865	13.8	10,085	2,563	609
Corporations.....	1,179	803,171	101,073	17.0	80,815	16,920	...
Cooperative associations.....	5	5,906	564	13.4	483	102	...
Other forms of organization (including not reported).....	68	49,495	4,888	14.8	4,194	924	...
Electrical apparatus, equipment distributors, total.....	611	236,542	21,560	18.9	26,398	5,572	296
Individual proprietorships.....	170	25,226	1,913	17.6	2,115	611	153
Partnerships.....	83	23,614	2,195	22.9	2,872	800	143
Corporations.....	341	177,025	16,877	18.9	20,723	4,024	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	17	10,677	575	13.1	688	137	...
Electrical appliance, radio, TV set wholesalers, total.....	2,065	2,814,584	304,214	13.1	198,955	41,830	713
Individual proprietorships.....	344	102,546	10,376	13.3	6,198	1,814	324
Partnerships.....	224	160,155	15,411	12.1	8,698	2,110	388
Corporations.....	1,386	2,418,625	266,417	13.1	174,684	35,861	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	110	(D)	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment distributors, total.....	1,899	612,676	84,904	20.4	67,868	16,290	992
Individual proprietorships.....	556	91,674	13,138	19.6	9,165	2,565	545
Partnerships.....	269	81,025	10,998	19.1	7,269	1,948	447
Corporations.....	1,009	424,869	59,451	20.9	49,836	11,397	...
Cooperative associations.....	4	1,000	94	11.4	57	32	...
Other forms of organization (including not reported).....	61	14,108	1,223	19.9	1,541	388	...
Hardware, Plumbing-Heating Goods Wholesalers							
Hardware wholesalers:							
General-line hardware wholesalers, total.....	606	1,623,987	303,950	17.6	179,255	42,303	173
Individual proprietorships.....	43	22,679	2,725	13.7	1,519	393	38
Partnerships.....	60	78,286	12,400	14.6	6,315	1,531	135
Corporations.....	463	1,378,278	262,416	17.9	155,971	36,646	...
Cooperative associations.....	6	16,578	3,839	17.2	1,797	442	...
Other forms of organization (including not reported).....	34	128,166	22,570	17.1	13,653	3,291	...
Specialty-line hardware wholesalers, total.....	1,531	443,936	72,996	20.8	47,891	11,942	937
Individual proprietorships.....	428	60,100	9,167	21.1	5,565	1,688	388
Partnerships.....	287	68,566	10,701	17.2	5,324	1,597	548
Corporations.....	756	292,867	49,459	21.8	34,925	8,125	...
Cooperative associations.....	8	6,030	917	12.2	436	107	...
Other forms of organization (including not reported).....	52	16,373	2,752	21.3	1,641	425	1
Plumbing, heating equipment, supplies distributors:							
General-line plumbing-heating goods distributors, total.....	1,703	1,112,178	171,300	16.4	103,404	22,959	720
Individual proprietorships.....	306	67,513	8,422	15.7	4,960	1,397	277
Partnerships.....	241	111,695	15,225	14.0	7,747	1,955	438
Corporations.....	1,076	876,240	139,207	16.8	85,372	18,465	...
Cooperative associations.....	4	512	143	28.5	29	9	...
Other forms of organization (including not reported).....	76	56,218	8,303	16.0	5,296	1,133	5
Heating equipment distributors, total.....	905	301,516	37,582	19.4	30,626	6,504	360
Individual proprietorships.....	194	31,382	3,413	19.3	2,809	726	175
Partnerships.....	109	32,862	3,509	15.0	2,164	613	182
Corporations.....	559	226,986	29,577	20.0	24,604	4,938	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	41	(D)	(D)	(D)	(D)	(D)	(D)
Plumbing fixtures, supplies distributors, total.....	1,438	916,094	140,663	15.1	76,147	17,300	662
Individual proprietorships.....	279	64,841	8,909	15.2	4,206	1,137	246
Partnerships.....	205	92,950	14,071	14.1	5,779	1,519	412
Corporations.....	895	707,600	110,369	15.4	62,195	13,693	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	58	(D)	(D)	(D)	(D)	(D)	(D)
Lumber, Construction Materials Distributors							
Lumber, millwork wholesalers:							
Lumber wholesalers (without yards), total.....	1,678	1,621,685	29,429	6.7	50,413	11,820	933
Individual proprietorships.....	534	191,184	3,535	8.4	6,346	2,792	425
Partnerships.....	304	288,114	3,168	5.9	6,106	1,782	497
Corporations.....	734	1,043,167	19,273	6.6	34,858	6,359	...
Cooperative associations.....	6	29,615	1,101	2.4	379	85	...
Other forms of organization (including not reported).....	100	69,605	2,352	8.1	2,724	802	11
Lumber distributors (with yards), total.....	1,124	1,094,408	104,030	12.5	74,710	16,387	522
Individual proprietorships.....	221	82,412	5,312	11.8	4,517	1,478	198
Partnerships.....	170	131,074	8,748	11.1	6,344	1,795	320
Corporations.....	674	831,384	85,125	12.8	59,851	12,223	...
Cooperative associations.....	6	3,782	280	11.8	244	67	...
Other forms of organization (including not reported).....	53	45,756	4,565	14.2	3,754	824	4
Millwork, plywood distributors, total.....	1,502	1,089,849	120,026	14.9	91,317	20,949	596
Individual proprietorships.....	333	73,001	4,108	12.4	4,303	1,385	263
Partnerships.....	189	101,735	6,996	11.3	5,663	1,592	332
Corporations.....	902	870,070	103,664	15.5	77,719	17,098	...
Cooperative associations.....	5	2,857	267	8.9	148	37	...
Other forms of organization (including not reported).....	73	42,186	4,991	15.0	3,485	837	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represents brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANT WHOLESALERS-Continued							
Lumber, Construction Materials Distributors-Continued							
Construction materials distributors:							
Brick, tile distributors, total.....	492	242,766	15,947	17.7	21,042	4,529	222
Individual proprietorships.....	97	23,832	1,151	17.1	1,491	449	87
Partnerships.....	79	30,593	1,547	14.5	1,614	420	133
Corporations.....	295	180,023	12,609	18.2	17,100	3,471	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	21	8,318	640	21.2	837	189	2
Cement, lime, plaster wholesalers, total.....	183	75,985	4,075	21.2	8,101	1,866	86
Individual proprietorships.....	41	5,418	467	21.5	544	166	38
Partnerships.....	23	9,802	347	20.7	976	279	48
Corporations.....	113	57,998	3,018	21.5	6,246	1,354	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	6	3,167	243	18.2	335	67	...
Glass (building) distributors, total.....	574	251,273	25,545	24.6	37,799	8,591	365
Individual proprietorships.....	160	19,324	2,390	31.7	3,525	948	170
Partnerships.....	98	24,144	1,877	22.5	2,810	795	195
Corporations.....	294	176,494	20,111	26.9	29,760	6,407	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	22	31,311	1,167	9.1	1,704	441	...
Ready-mixed concrete distributors, total.....	1,996	998,370	32,497	31.6	153,547	35,536	867
Individual proprietorships.....	360	75,227	1,485	32.0	10,276	2,920	301
Partnerships.....	355	98,006	2,525	32.3	14,001	3,975	564
Corporations.....	1,188	735,861	20,713	32.2	117,425	25,862	...
Cooperative associations.....	4	41,784	6,028	18.4	4,355	1,064	...
Other forms of organization (including not reported).....	89	47,492	1,746	31.5	7,490	1,715	2
Roofing, siding, insulation materials distributors, total.....	697	447,723	38,442	12.6	30,289	6,588	243
Individual proprietorships.....	80	25,370	1,956	14.3	1,644	428	88
Partnerships.....	81	35,844	3,229	11.3	1,809	476	153
Corporations.....	502	361,387	30,828	12.8	25,459	5,393	...
Cooperative associations.....	9	9,338	823	5.5	267	61	...
Other forms of organization (including not reported).....	25	15,784	1,606	13.3	1,110	230	2
Sand, gravel, crushed stone distributors, total.....	597	105,039	2,548	31.0	16,943	4,809	457
Individual proprietorships.....	295	17,203	263	35.2	2,914	996	248
Partnerships.....	125	18,035	170	30.4	2,769	816	209
Corporations.....	167	65,119	1,904	30.7	10,617	2,595	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	8	(D)	(D)	(D)	(D)	(D)	(D)
Other construction materials distributors, total.....	1,471	659,109	50,683	19.7	69,422	16,665	693
Individual proprietorships.....	377	71,298	4,095	19.3	6,379	1,822	332
Partnerships.....	197	77,925	5,338	17.1	6,882	1,931	360
Corporations.....	816	458,428	38,603	20.4	51,440	11,610	...
Cooperative associations.....	5	5,624	209	10.9	440	159	...
Other forms of organization (including not reported).....	76	45,834	2,438	19.1	4,281	1,143	1
Machinery, Equipment, Supplies Distributors							
Air conditioning, commercial refrigeration equipment distributors, total.....	1,860	484,070	58,964	23.7	63,298	13,155	1,104
Individual proprietorships.....	651	79,184	7,689	25.1	9,433	2,401	613
Partnerships.....	252	65,679	6,507	18.3	5,980	1,382	491
Corporations.....	911	325,880	43,310	24.4	45,890	9,025	...
Cooperative associations.....	3	896	145	45.1	238	37	...
Other forms of organization (including not reported).....	43	12,431	1,313	24.7	1,757	310	...
Commercial machines, equipment distributors:							
Office machines, equipment distributors, total.....	1,421	186,631	19,935	31.5	32,625	8,683	1,085
Individual proprietorships.....	724	49,991	4,625	32.7	8,608	2,584	681
Partnerships.....	244	24,708	2,995	31.3	3,904	1,212	401
Corporations.....	397	100,733	11,558	31.5	18,491	4,428	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	56	11,159	757	26.2	1,622	459	3
Restaurant, hotel supply houses (principally nonfood), total.....	571	159,253	24,062	23.7	20,412	4,832	393
Individual proprietorships.....	191	20,397	3,717	23.7	2,117	658	200
Partnerships.....	94	23,257	3,333	21.2	2,319	694	191
Corporations.....	271	106,199	15,365	24.3	14,580	3,155	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	15	9,400	1,647	23.6	1,396	325	2
Store machines, fixtures distributors, total.....	1,087	276,953	28,930	22.2	31,738	7,068	745
Individual proprietorships.....	402	41,286	4,568	23.2	4,404	1,295	378
Partnerships.....	194	43,198	4,480	20.2	3,737	1,033	366
Corporations.....	451	178,587	18,923	22.7	22,222	4,470	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	39	(D)	(D)	(D)	(D)	(D)	(D)
equipment distributors, total.....	140	37,288	3,875	24.6	4,462	882	78
Individual proprietorships.....	42	3,378	374	27.1	396	138	45
Partnerships.....	18	1,949	349	22.2	195	56	33
Corporations.....	76	31,067	3,137	24.7	3,786	673	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	3	(D)	(D)	(D)	(D)	(D)	(D)
Construction machinery, equipment dealers, total.....	1,640	1,401,359	275,743	19.2	150,469	28,574	533
Individual proprietorships.....	224	42,618	6,369	20.9	3,558	945	219
Partnerships.....	181	122,297	21,146	18.3	11,305	2,438	313
Corporations.....	1,169	1,169,811	236,307	19.5	130,007	24,098	...
Cooperative associations.....	3	310	104	25.8	46	16	...
Other forms of organization (including not reported).....	63	66,363	11,817	14.4	5,553	1,077	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represents brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-9

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincor- porated businesses, November ²
(Number)	(\$1,000)	(\$1,000)			(\$1,000)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued							
Machinery, Equipment, Supplies Distributors—Continued							
Farm-garden machinery, equipment wholesalers:							
Garden machinery, equipment wholesalers, total.....	233	78,736	10,285	19.9	8,416	1,876	143
Individual proprietorships.....	77	11,243	1,312	19.9	1,026	264	83
Partnerships.....	34	7,884	1,190	24.1	850	222	59
Corporations.....	115	46,293	6,005	21.5	5,604	1,235	...
Cooperative associations.....	2	(0)	(0)	(D)	(D)	(0)	(D)
Other forms of organization (including not reported).....	5	(0)	(0)	(0)	(0)	(D)	(D)
Farm dairy machinery, equipment (including tractors) wholesalers, total.....	879	455,643	65,905	16.3	37,610	8,304	484
Individual proprietorships.....	245	39,145	4,408	19.2	3,259	893	206
Partnerships.....	163	55,030	6,983	14.0	3,618	973	278
Corporations.....	422	335,653	48,362	15.9	27,920	5,821	...
Cooperative associations.....	15	8,587	4,717	15.3	626	137	...
Other forms of organization (including not reported).....	34	17,228	1,435	23.9	2,187	480	...
Industrial machinery, equipment distributors:							
Food processing machinery, equipment distributors, total.....	367	163,405	11,582	16.0	12,778	2,547	215
Individual proprietorships.....	101	14,808	1,164	19.1	979	275	98
Partnerships.....	59	14,869	1,140	17.1	995	248	117
Corporations.....	193	119,701	8,251	16.2	10,204	1,920	...
Cooperative associations.....	5	7,324	816	8.3	126	32	...
Other forms of organization (including not reported).....	9	6,703	211	11.3	474	72	...
General purpose industrial machinery, equipment distributors, total.....	1,379	498,625	52,044	20.8	56,621	11,791	691
Individual proprietorships.....	359	56,974	5,496	20.4	5,789	1,477	324
Partnerships.....	193	64,596	5,949	18.2	5,787	1,318	366
Corporations.....	761	347,670	37,349	21.5	41,894	8,336	...
Cooperative associations.....	2	(0)	(0)	(0)	(0)	(0)	(0)
Other forms of organization (including not reported).....	64	(0)	(D)	(0)	(0)	(0)	(0)
Metal working machinery, equipment dealers, total.....	914	484,490	38,136	15.0	39,150	6,755	514
Individual proprietorships.....	206	34,761	3,818	16.3	2,523	612	196
Partnerships.....	169	66,975	6,817	16.0	4,331	905	317
Corporations.....	503	363,967	25,704	14.7	30,713	4,916	...
Cooperative associations.....	2	(0)	(0)	(0)	(0)	(0)	(D)
Other forms of organization (including not reported).....	34	(0)	(0)	(0)	(D)	(D)	(D)
Oil well supply houses, total.....	1,208	914,479	118,370	9.6	39,059	8,704	298
Individual proprietorships.....	197	32,930	2,657	20.4	2,805	769	133
Partnerships.....	120	53,201	4,274	10.4	2,338	673	165
Corporations.....	838	803,236	109,190	9.1	32,906	6,912	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	93	25,112	2,249	10.3	1,410	350	...
Printing machinery, equipment distributors, total.....	210	64,820	7,413	27.2	8,921	1,661	97
Individual proprietorships.....	53	5,521	730	25.6	650	182	42
Partnerships.....	32	9,175	811	27.0	1,160	261	55
Corporations.....	119	48,089	5,735	27.6	6,892	1,182	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	6	2,035	137	23.0	219	36	...
Used machinery dealers, total.....	245	31,272	6,354	31.3	4,309	1,032	215
Individual proprietorships.....	106	7,869	1,530	28.7	845	322	102
Partnerships.....	60	10,526	2,237	26.2	975	231	112
Corporations.....	75	12,500	2,523	37.1	2,423	455	...
Cooperative associations.....	1	(D)	(0)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	3	(D)	(0)	(0)	(0)	(0)	(0)
Other industrial machinery, equipment distributors, total.....	1,423	461,895	48,959	20.6	48,999	10,747	769
Individual proprietorships.....	433	58,898	5,621	20.8	5,583	1,594	379
Partnerships.....	210	65,849	7,306	18.0	5,615	1,394	390
Corporations.....	688	287,018	31,647	21.4	32,410	6,565	...
Cooperative associations.....	4	643	78	14.5	41	12	...
Other forms of organization (including not reported).....	88	49,487	4,307	18.6	5,350	1,182	...
Industrial materials, supplies distributors:							
Abrasives, abrasive materials distributors, total.....	141	77,400	7,411	19.2	8,377	1,521	64
Individual proprietorships.....	31	3,757	340	21.4	306	75	25
Partnerships.....	20	10,046	667	13.3	668	157	39
Corporations.....	84	60,462	5,950	20.2	7,052	1,236	...
Cooperative associations.....	1	(0)	(D)	(0)	(D)	(0)	(D)
Other forms of organization (including not reported).....	5	(0)	(D)	(D)	(0)	(0)	(0)
Mechanical power transmission equipment distributors, total.....	335	113,349	20,086	23.7	15,053	3,149	96
Individual proprietorships.....	41	7,081	1,132	19.3	704	180	38
Partnerships.....	34	8,646	1,539	17.0	693	185	58
Corporations.....	242	93,115	16,931	24.7	13,150	2,677	...
Cooperative associations.....	1	(0)	(0)	(0)	(0)	(D)	(0)
Other forms of organization (including not reported).....	17	(D)	(0)	(0)	(0)	(0)	(0)
Mechanical rubber goods distributors, total.....	280	100,031	10,450	23.8	13,467	2,576	130
Individual proprietorships.....	58	9,585	854	18.1	828	216	58
Partnerships.....	41	9,795	1,332	17.8	868	204	72
Corporations.....	163	72,268	7,242	24.9	10,393	1,927	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	18	8,383	1,022	27.5	1,378	229	...
Rope, cordage distributors, total.....	117	94,120	6,145	10.1	5,110	1,064	39
Individual proprietorships.....	21	5,447	277	12.6	227	53	17
Partnerships.....	15	9,909	938	10.9	503	137	22
Corporations.....	73	75,473	4,546	9.8	4,193	826	...
Cooperative associations.....	1	(0)	(0)	(0)	(D)	(0)	(0)
Other forms of organization (including not reported).....	7	(0)	(0)	(0)	(0)	(0)	(0)
Valves, fittings (except plumbing) distributors, total.....	214	139,320	20,824	19.5	15,473	2,971	104
Individual proprietorships.....	37	6,213	823	21.5	610	139	36
Partnerships.....	34	14,946	2,293	20.6	1,653	376	68
Corporations.....	136	112,775	16,708	19.2	12,596	2,321	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	7	5,386	1,000	22.0	614	135	...

(0) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel							
Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANT WHOLESALERS—Continued							
Machinery, Equipment, Supplies Distributors—Continued							
Industrial materials, supplies, distributors—Continued							
Reconditioned drum, barrel distributors, total.....	372	65,360	2,925	36.6	14,119	4,084	346
Individual proprietorships.....	187	16,320	568	32.2	2,992	977	154
Partnerships.....	87	14,317	655	37.7	8,978	928	191
Corporations.....	90	32,505	1,599	39.7	8,061	2,131	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	8	2,218	143	16.7	188	48	1
Other industrial materials, supplies distributors, total.....	2,934	1,420,160	193,243	19.4	160,258	33,616	1,287
Individual proprietorships.....	678	97,131	10,124	21.0	9,594	2,423	584
Partnerships.....	382	123,393	15,759	15.9	8,982	2,337	702
Corporations.....	1,758	1,113,842	154,591	19.8	133,083	26,837	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	114	(D)	(D)	(D)	(D)	(D)	(D)
Professional equipment, supplies distribution:							
Dental supply houses, total.....	502	124,125	23,123	26.0	17,906	4,739	294
Individual proprietorships.....	150	13,818	2,408	23.7	1,562	510	155
Partnerships.....	73	14,752	2,450	21.8	1,731	471	139
Corporations.....	264	91,508	17,737	27.2	14,099	3,631	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	15	4,047	528	22.4	524	127	...
Religious supply houses, total.....	134	31,582	3,995	31.5	4,616	1,365	89
Individual proprietorships.....	47	4,830	813	21.4	424	150	42
Partnerships.....	19	4,502	589	31.3	598	201	45
Corporations.....	63	21,360	2,391	34.5	3,516	990	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	5	890	202	13.8	78	24	2
School supply houses, total.....	255	96,321	12,101	22.8	12,337	3,052	171
Individual proprietorships.....	75	9,285	1,010	18.4	780	238	67
Partnerships.....	46	13,256	1,858	18.8	1,179	317	103
Corporations.....	123	72,175	9,158	24.2	10,243	2,448	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	11	1,605	75	16.1	125	49	1
Surgical, medical, hospital supply houses, total.....	800	321,489	44,558	22.3	40,880	8,997	365
Individual proprietorships.....	190	23,224	3,092	23.1	2,394	732	166
Partnerships.....	115	31,912	4,512	20.0	3,151	836	199
Corporations.....	463	251,157	34,187	22.8	33,622	7,096	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	30	(D)	(D)	(D)	(D)	(D)	(D)
Optical goods wholesalers, total.....	742	126,966	15,451	36.0	29,220	7,500	419
Individual proprietorships.....	194	19,113	2,383	32.0	3,600	1,121	175
Partnerships.....	131	22,520	2,418	32.4	4,243	1,235	244
Corporations.....	393	82,027	10,283	37.9	20,526	4,916	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	24	3,306	367	37.2	851	228	...
Other professional supplies distributors, total.....	479	152,670	23,923	26.8	22,694	5,614	231
Individual proprietorships.....	136	13,397	1,154	24.2	1,435	407	130
Partnerships.....	55	11,291	1,617	24.4	1,317	366	99
Corporations.....	222	119,009	19,774	27.4	18,591	4,437	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	66	9,013	1,378	24.4	1,351	404	2
Service establishment supply houses:							
Beauty, barber supply houses, total.....	898	140,561	20,262	29.3	22,139	5,910	703
Individual proprietorships.....	354	31,776	4,966	26.5	4,047	1,303	331
Partnerships.....	194	30,669	4,732	25.1	3,603	1,069	368
Corporations.....	319	71,255	9,576	32.2	13,218	3,254	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	30	(D)	(D)	(D)	(D)	(D)	(D)
Janitors' supply houses, total.....	843	126,780	12,875	29.2	20,841	5,036	569
Individual proprietorships.....	331	26,223	2,920	27.4	3,460	1,171	291
Partnerships.....	151	20,782	2,212	23.4	2,500	755	278
Corporations.....	336	74,359	7,160	31.6	13,945	2,895	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	24	(D)	(D)	(D)	(D)	(D)	(D)
Laundry, dry cleaning supply houses, total.....	441	146,607	13,655	22.1	16,732	3,516	254
Individual proprietorships.....	114	14,567	1,469	20.7	1,338	389	112
Partnerships.....	75	20,440	1,497	18.0	1,558	429	142
Corporations.....	243	108,745	10,315	23.1	13,489	2,616	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	9	2,855	374	23.6	347	82	...
Shoe service wholesalers, total.....	485	101,579	16,051	18.1	9,548	2,439	354
Individual proprietorships.....	168	19,253	3,659	17.4	1,569	499	145
Partnerships.....	108	21,541	3,694	17.1	1,532	469	209
Corporations.....	199	59,339	8,351	18.6	6,296	1,425	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	10	1,446	347	22.5	151	46	...
Undertakers' supply houses, total.....	137	14,443	1,495	25.3	1,798	522	83
Individual proprietorships.....	51	3,780	373	25.2	396	137	40
Partnerships.....	26	2,766	191	22.0	265	97	43
Corporations.....	52	6,840	877	27.5	1,038	261	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	8	1,057	54	20.2	99	27	...
Upholsterers' supply houses, total.....	262	92,670	15,367	21.7	9,960	2,219	175
Individual proprietorships.....	73	11,378	1,899	16.7	786	249	73
Partnerships.....	51	12,668	2,192	17.4	983	277	102
Corporations.....	131	64,391	10,026	22.4	7,435	1,514	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	7	4,233	1,250	36.7	756	179	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-11

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANT WHOLERSALERS—Continued							
Machinery, Equipment, Supplies Distributors—Continued							
Service establishment supply houses—Continued							
Welders' supply houses, total.....	1,000	198,100	22,636	26.4	26,793	6,298	657
Individual proprietorships.....	345	39,575	4,273	27.0	4,829	1,397	324
Partnerships.....	197	34,483	3,531	22.5	2,611	2,970	333
Corporations.....	434	120,489	14,477	27.3	17,870	3,814	...
Cooperative associations.....	...	159	27	35.8	37	8	...
Other forms of organization (including not reported).....	24	3,394	328	25.3	446	109	...
Other service establishment supply houses, total.....	1,198	281,252	26,002	19.0	26,731	6,509	805
Individual proprietorships.....	454	45,534	3,873	22.0	4,605	1,432	426
Partnerships.....	181	41,685	3,621	15.5	2,906	859	377
Corporations.....	502	180,692	17,338	18.5	17,601	3,795	...
Cooperative associations.....	4	731	74	11.1	40	12	...
Other forms of organization (including not reported).....	57	12,610	1,096	26.8	1,579	411	2
Transportation equipment distributors:							
Aircraft, aeronautical equipment, parts distributors, total.....	450	169,782	22,393	26.6	22,901	4,882	211
Individual proprietorships.....	110	19,881	4,870	28.4	2,699	756	102
Partnerships.....	63	17,195	3,587	26.0	1,931	460	109
Corporations.....	260	116,591	12,810	22.5	13,685	2,786	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	17	16,115	1,126	54.3	4,586	880	...
Marine machinery, equipment distributors, total.....	400	126,573	19,071	21.2	15,017	3,224	208
Individual proprietorships.....	93	12,740	1,967	19.5	1,138	343	81
Partnerships.....	72	18,760	2,791	18.4	1,816	484	127
Corporations.....	224	92,864	13,921	21.9	11,779	2,350	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	11	2,209	392	26.6	284	47	...
Railroad equipment distributors, total.....	84	60,046	4,494	20.7	6,297	1,036	26
Individual proprietorships.....	14	1,871	100	21.8	165	36	15
Partnerships.....	7	1,225	112	24.7	115	23	11
Corporations.....	59	54,588	4,276	21.0	5,854	968	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	4	2,362	6	11.8	163	9	...
Other transportation equipment distributors, total.....	70	19,647	1,877	27.6	2,745	534	32
Individual proprietorships.....	20	1,978	172	23.5	253	64	18
Partnerships.....	8	2,104	138	33.7	284	65	14
Corporations.....	39	15,053	1,529	27.0	2,115	370	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Metals, Metalwork (Except Scrap) Distributors							
Iron, steel and products distributors, total.....	2,693	2,174,276	391,727	18.5	221,482	44,102	1,087
Individual proprietorships.....	463	100,665	9,922	18.1	7,796	2,173	411
Partnerships.....	342	174,130	24,992	16.7	13,459	3,182	672
Corporations.....	1,768	1,771,582	337,894	19.1	191,552	36,811	...
Cooperative associations.....	5	7,640	298	2.9	122	26	...
Other forms of organization (including not reported).....	115	120,259	18,621	13.5	8,553	1,910	4
Nonferrous metals distributors, total.....	542	1,188,309	83,185	7.2	42,860	8,236	216
Individual proprietorships.....	90	42,980	1,695	6.4	1,085	291	82
Partnerships.....	65	38,526	3,846	12.4	2,115	538	133
Corporations.....	375	1,098,102	77,206	7.0	39,116	7,272	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	11	(D)	(D)	(D)	(D)	(D)	(D)
Scrap, Waste Materials Dealers							
Iron, steel scrap dealers:							
Iron, steel scrap dealers (with processing, preparation equipment), total.....	2,202	801,352	84,355	21.4	89,836	25,757	2,000
Individual proprietorships.....	815	75,457	8,401	26.6	9,646	3,874	708
Partnerships.....	632	154,645	17,104	22.0	16,561	5,862	1,287
Corporations.....	699	518,275	56,518	21.3	59,975	15,116	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	55	(D)	(D)	(D)	(D)	(D)	(D)
Iron, steel scrap dealers (without processing, preparation equipment), total.....	1,517	411,788	17,469	9.6	20,341	5,871	1,367
Individual proprietorships.....	929	66,214	3,016	15.7	5,111	2,267	799
Partnerships.....	316	44,551	2,861	17.6	3,440	1,326	561
Corporations.....	224	296,001	11,367	7.0	11,302	2,120	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	47	(D)	(D)	(D)	(D)	(D)	(D)
Waste materials dealers:							
Nonferrous metallic scrap dealers, total.....	1,518	500,822	35,266	13.9	34,749	10,699	1,588
Individual proprietorships.....	704	91,970	6,505	16.3	6,498	2,678	609
Partnerships.....	469	148,975	10,083	12.6	8,434	2,916	977
Corporations.....	327	251,773	18,215	13.9	19,235	4,932	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	18	8,104	463	11.0	582	173	2
Waste paper dealers, total.....	1,124	218,239	7,243	27.4	33,394	10,656	1,103
Individual proprietorships.....	461	32,404	897	26.9	4,606	1,912	440
Partnerships.....	294	38,448	1,349	26.1	5,012	1,838	663
Corporations.....	332	142,353	4,838	27.6	22,770	6,365	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	35	(D)	(D)	(D)	(D)	(D)	(D)
Wiping cloth dealers, total.....	229	48,395	4,065	34.7	9,416	3,534	210
Individual proprietorships.....	63	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	74	14,816	1,095	27.7	2,149	944	153
Corporations.....	90	26,997	2,620	40.6	6,409	2,183	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	2	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November (Number)
MERCHANT WHOLESALERS—Continued							
Other Merchant Wholesalers—Continued							
Jewelry wholesalers:							
General-line jewelry wholesalers, total.....	234	143,549	25,552	20.8	16,319	4,074	170
Individual proprietorships.....	42	11,561	1,490	15.5	854	250	46
Partnerships.....	61	31,018	6,053	15.0	2,094	568	124
Corporations.....	119	96,258	17,053	23.4	12,828	3,132	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	12	4,712	956	20.3	543	124	...
Clocks, watches wholesalers, total.....							
Individual proprietorships.....	355	124,380	17,608	15.7	9,989	2,225	229
Partnerships.....	91	13,777	2,136	14.6	914	258	82
Corporations.....	77	23,595	3,263	14.5	1,427	379	147
Cooperative associations.....	175	80,785	11,030	16.3	7,143	1,489	...
Other forms of organization (including not reported).....	12	6,223	1,179	14.5	505	99	...
Costume jewelry wholesalers, total.....							
Individual proprietorships.....	913	132,621	13,796	23.9	16,233	4,185	408
Partnerships.....	179	25,513	2,912	20.7	2,263	741	182
Corporations.....	118	28,698	2,675	23.1	3,107	895	226
Cooperative associations.....	197	75,167	7,571	25.1	10,416	2,422	...
Other forms of organization (including not reported).....	18	(D)	(D)	(D)	(D)	(D)	(D)
Precious stones distributors, total.....							
Individual proprietorships.....	498	202,608	42,262	10.3	9,950	1,670	395
Partnerships.....	158	33,757	8,360	9.4	1,119	305	154
Corporations.....	119	68,236	13,136	6.0	1,355	328	241
Cooperative associations.....	203	96,115	19,101	13.4	7,142	976	...
Other forms of organization (including not reported).....	17	(D)	(D)	(D)	(D)	(D)	(D)
Watch materials, jewelers' tools distributors, total.....							
Individual proprietorships.....	172	30,719	7,077	28.2	5,655	1,474	132
Partnerships.....	65	4,731	1,045	22.7	580	200	64
Corporations.....	34	6,094	1,208	24.5	772	253	68
Cooperative associations.....	68	19,155	4,769	31.1	4,230	1,009	...
Other forms of organization (including not reported).....	...	739	55	18.1	73	12	...
Other jewelry wholesalers, total.....							
Individual proprietorships.....	969	191,582	39,873	18.5	18,078	4,555	699
Partnerships.....	355	34,825	7,171	16.5	2,518	879	322
Corporations.....	191	36,223	7,376	17.1	2,687	763	376
Cooperative associations.....	399	114,008	24,378	19.6	12,340	2,755	...
Other forms of organization (including not reported).....	33	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum products distributors, total.....							
Individual proprietorships.....	2,260	1,416,388	44,167	9.0	56,221	13,350	1,403
Partnerships.....	1,007	215,343	5,089	11.2	8,663	2,830	881
Corporations.....	307	128,297	3,401	10.7	4,863	1,447	520
Cooperative associations.....	820	897,151	27,314	8.6	36,681	7,617	...
Other forms of organization (including not reported).....	24	107,681	5,694	5.2	2,448	561	...
...	102	67,916	2,669	10.6	3,566	895	2
Gift, art goods, greeting card wholesalers:							
Gift, art goods wholesalers, total.....	735	140,213	14,994	22.8	14,428	4,172	551
Individual proprietorships.....	279	24,285	2,656	22.2	2,148	916	260
Partnerships.....	152	39,408	3,396	19.8	3,166	972	288
Corporations.....	272	69,541	8,229	24.7	8,383	2,081	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	31	(D)	(D)	(D)	(D)	(D)	(D)
Greeting card distributors, total.....							
Individual proprietorships.....	248	50,094	6,058	28.2	6,682	3,100	181
Partnerships.....	88	7,781	765	22.5	610	348	73
Corporations.....	67	10,773	847	28.4	1,365	733	106
Cooperative associations.....	84	30,879	4,389	29.6	4,621	1,976	...
Other forms of organization (including not reported).....	9	661	57	30.3	86	43	2
Flower, bulb, plant wholesalers:							
Flower (cut), potted plant wholesalers, total.....	851	193,270	10,204	23.9	24,687	6,695	607
Individual proprietorships.....	317	32,401	2,040	22.4	3,415	1,188	298
Partnerships.....	168	37,566	1,837	21.6	4,014	1,384	309
Corporations.....	338	117,410	6,007	25.4	16,700	3,929	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	26	(D)	(D)	(D)	(D)	(D)	(D)
Bulb, plant distributors, total.....							
Individual proprietorships.....	115	29,672	2,359	25.1	3,918	1,071	57
Partnerships.....	33	3,395	188	25.0	366	128	27
Corporations.....	15	1,711	54	23.9	152	62	30
Cooperative associations.....	57	23,418	2,075	25.2	3,249	837	...
Other forms of organization (including not reported).....	2	(D)	(D)	(D)	(D)	(D)	(D)
...	8	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous products merchant wholesalers:							
Forest products (except lumber) distributors, total.....	669	290,871	12,733	11.0	15,114	4,857	411
Individual proprietorships.....	343	48,064	991	13.3	2,799	1,389	242
Partnerships.....	110	41,784	1,382	12.1	1,344	1,079	165
Corporations.....	179	183,126	9,727	10.1	9,403	2,156	...
Cooperative associations.....	9	12,495	433	9.9	617	80	...
Other forms of organization (including not reported).....	28	5,402	200	12.6	351	153	4
General merchandise distributors, total.....							
Individual proprietorships.....	594	814,291	64,104	11.2	49,622	13,524	328
Partnerships.....	136	31,139	2,545	12.5	1,603	547	118
Corporations.....	112	47,372	4,925	12.7	2,662	782	210
Cooperative associations.....	294	527,631	46,390	12.4	37,264	10,500	...
Other forms of organization (including not reported).....	16	95,098	3,043	6.9	2,914	636	...
...	36	113,051	7,201	8.1	5,179	1,059	...
Leather goods wholesalers, total.....							
Individual proprietorships.....	454	135,579	15,119	14.6	8,624	2,060	258
Partnerships.....	144	20,747	1,927	14.7	1,216	416	124
Corporations.....	70	17,974	1,894	13.3	938	304	133
Cooperative associations.....	217	78,353	8,670	15.6	5,387	1,139	...
Other forms of organization (including not reported).....	2	(D)	(D)	(D)	(D)	(D)	(D)
...	21	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-13

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments	Sales	Inventories, end of year at cost	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincor- porated businesses, November ²
(Number)	(\$1,000)	(\$1,000)			(\$1,000)	(Number)	(Number)
MERCHANT WHOLESALERS—Continued							
Scrap, Waste Materials Dealers—Continued							
Waste materials dealers—Continued							
Rags, textile waste dealers, total.....	784	250,528	22,054	16.3	21,364	6,772	736
Individual proprietorships.....	297	27,717	1,936	21.1	2,730	1,215	267
Partnerships.....	210	54,149	4,204	18.5	4,987	1,912	468
Corporations.....	255	159,339	15,031	14.7	12,676	3,361	...
Cooperative associations.....	1	(0)	(0)	(0)	(0)	(0)	(0)
Other forms of organization (including not reported).....	21	(0)	(0)	(0)	(0)	(0)	(0)
Other waste materials dealers, total.....	815	174,466	10,231	17.3	14,906	4,558	648
Individual proprietorships.....	443	36,158	1,990	22.1	3,116	1,318	359
Partnerships.....	154	23,332	1,164	20.3	2,096	830	289
Corporations.....	189	108,098	6,343	14.8	9,036	2,175	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	29	6,878	734	21.1	658	235	...
Other Merchant Wholesalers							
Amusement, sporting goods distributors:							
Cameras, photographic supplies distributors, total.....	484	233,116	25,292	19.0	23,681	5,487	240
Individual proprietorships.....	111	16,705	1,770	19.4	1,455	494	102
Partnerships.....	73	25,424	2,727	19.3	2,372	643	136
Corporations.....	273	183,498	19,861	18.6	18,867	4,101	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	27	7,489	934	25.7	987	249	2
Sporting goods wholesalers, total.....	579	233,998	32,592	16.7	19,820	5,073	340
Individual proprietorships.....	192	25,822	4,020	17.1	1,962	625	171
Partnerships.....	93	28,547	3,841	13.0	1,683	497	169
Corporations.....	271	167,580	22,439	17.2	15,203	3,708	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	23	12,049	2,292	17.3	972	243	...
Toys, games, fireworks wholesalers, total.....	805	277,626	26,331	16.6	22,793	6,349	592
Individual proprietorships.....	273	42,011	4,869	16.9	3,042	1,111	264
Partnerships.....	159	57,997	6,089	14.2	3,566	1,193	328
Corporations.....	348	170,850	14,545	17.0	15,285	3,823	...
Cooperative associations.....	1	(0)	(0)	(0)	(0)	(0)	(0)
Other forms of organization (including not reported).....	24	(0)	(0)	(0)	(0)	(0)	(0)
Other recreation goods wholesalers, total.....	646	207,971	28,749	19.2	21,041	5,292	479
Individual proprietorships.....	253	35,333	4,441	19.6	3,042	962	233
Partnerships.....	129	36,133	4,954	17.2	2,856	835	242
Corporations.....	249	131,944	19,100	19.7	14,699	3,402	...
Cooperative associations.....	2	(0)	(0)	(0)	(0)	(0)	(0)
Other forms of organization (including not reported).....	13	(0)	(0)	(0)	(0)	(0)	(0)
Book, magazine, newspaper wholesalers, total.....	1,919	697,206	47,909	19.6	83,180	25,280	1,153
Individual proprietorships.....	862	122,879	6,170	18.8	11,304	4,905	769
Partnerships.....	232	91,743	4,214	16.8	8,584	2,898	364
Corporations.....	730	461,065	36,127	20.4	61,018	16,670	...
Cooperative associations.....	3	666	45	26.4	90	10	...
Other forms of organization (including not reported).....	92	20,853	1,353	18.1	2,184	797	20
Coal wholesalers:							
Coal wholesalers (without yard or dock stocks), total.....	496	568,163	13,354	7.5	20,249	4,082	159
Individual proprietorships.....	109	30,872	578	10.5	1,248	408	96
Partnerships.....	48	23,782	239	6.6	679	187	61
Corporations.....	328	483,525	9,198	7.4	17,291	3,345	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	11	29,984	3,339	6.3	1,031	142	2
Coal wholesalers (with coal yard), total.....	204	226,026	23,432	9.4	10,575	2,544	109
Individual proprietorships.....	23	6,110	187	20.4	504	159	42
Partnerships.....	31	8,001	830	23.3	696	234	66
Corporations.....	112	184,611	21,458	9.6	9,163	2,063	...
Cooperative associations.....	2	(0)	(0)	(0)	(0)	(0)	(0)
Other forms of organization (including not reported).....	6	(0)	(0)	(0)	(0)	(0)	(0)
Farm supplies wholesalers:							
Feed wholesalers, total.....	1,067	766,302	34,478	7.6	27,506	7,731	774
Individual proprietorships.....	407	123,890	4,420	9.2	4,483	1,605	345
Partnerships.....	244	141,681	5,231	7.4	4,675	1,493	428
Corporations.....	320	399,679	18,674	7.1	14,201	3,478	...
Cooperative associations.....	44	83,168	5,446	7.0	3,051	814	...
Other forms of organization (including not reported).....	52	17,884	707	11.2	1,096	341	1
Fertilizer, agricultural chemical distributors, total.....	507	280,597	15,851	10.9	13,627	3,360	204
Individual proprietorships.....	141	25,073	968	13.5	1,397	464	114
Partnerships.....	55	21,098	1,044	18.5	1,714	388	90
Corporations.....	271	198,571	10,795	10.0	9,156	2,096	...
Cooperative associations.....	22	28,284	2,270	8.0	882	246	...
Other forms of organization (including not reported).....	18	7,571	774	14.5	478	166	...
Seed wholesalers, total.....	641	474,148	92,665	15.8	38,048	10,938	323
Individual proprietorships.....	122	33,981	5,525	12.5	1,521	611	109
Partnerships.....	118	80,126	12,893	13.3	5,311	1,408	212
Corporations.....	347	285,806	59,142	19.0	28,341	8,112	...
Cooperative associations.....	27	41,641	11,855	6.7	1,370	424	...
Other forms of organization (including not reported).....	27	32,594	3,250	8.9	1,505	383	2
Other farm supplies wholesalers, total.....	132	53,595	5,213	13.6	3,638	1,067	98
Individual proprietorships.....	55	9,566	334	14.1	649	269	43
Partnerships.....	29	8,622	615	13.3	544	188	55
Corporations.....	26	12,899	992	17.3	1,133	295	...
Cooperative associations.....	14	17,650	3,108	12.1	1,071	247	...
Other forms of organization (including not reported).....	8	4,858	164	9.3	241	68	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
MERCHANT WHOLESALERS-Continued							
Other Merchant Wholesalers-Continued							
Miscellaneous products merchant wholesalers-Continued							
Musical instrument, sheet music wholesalers, total.....	509	192,142	19,297	19.3	18,621	4,398	227
Individual proprietorships.....	122	18,320	1,493	21.0	1,632	545	59
Partnerships.....	79	20,716	2,167	16.2	1,480	416	128
Corporations.....	283	143,061	14,541	19.9	14,833	3,242	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	25	10,045	1,096	13.9	676	195	...
Industrial yarns wholesalers, total.....	222	191,250	14,194	6.9	6,400	1,145	122
Individual proprietorships.....	43	17,672	1,191	7.3	453	120	39
Partnerships.....	40	51,389	3,168	4.1	985	233	82
Corporations.....	132	120,069	9,628	8.0	4,782	770	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	6	(D)	(D)	(D)	(D)	(D)	(D)
Bags, bagging, burlap (textiles) distributors, total.....	659	239,072	22,058	15.7	19,448	6,233	519
Individual proprietorships.....	239	32,776	2,477	18.6	3,101	1,385	218
Partnerships.....	154	60,587	4,453	14.7	4,095	1,604	301
Corporations.....	254	141,531	14,799	15.3	11,918	3,101	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	10	(D)	(D)	(D)	(D)	(D)	(D)
Food, beverage basic material distributors, total.....	325	530,630	27,813	4.7	10,817	2,197	131
Individual proprietorships.....	85	9,730	347	22.6	766	262	68
Partnerships.....	38	24,110	2,507	6.5	670	210	62
Corporations.....	181	479,864	23,746	4.1	8,630	1,632	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	21	16,926	1,213	9.5	751	93	1
All other merchant wholesalers, total.....	644	637,417	39,023	5.8	18,173	4,051	295
Individual proprietorships.....	201	22,318	1,898	14.6	1,529	580	152
Partnerships.....	90	25,562	2,019	11.5	1,274	452	143
Corporations.....	313	564,069	32,212	4.9	14,095	2,559	...
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	37	24,798	2,894	12.4	1,251	449	...
MANUFACTURES' SALES BRANCHES, SALES OFFICES							
Food and kindred products, total.....	4,488	11,746,914	242,253	9.3	486,493	106,460	20
Individual proprietorships.....	11	5,956	125	15.6	519	174	7
Partnerships.....	12	23,253	216	13.4	1,604	276	13
Corporations.....	3,959	11,066,070	229,666	9.2	449,683	98,766	...
Cooperative associations.....	43	180,532	3,215	5.6	3,114	764	...
Other forms of organization (including not reported).....	463	471,103	9,031	13.4	31,573	6,480	...
Textile mill products, total.....	431	1,809,931	53,152	5.8	60,405	9,523	2
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	343	1,536,599	43,161	5.7	50,578	7,949	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	83	255,551	9,901	6.3	8,746	1,390	...
Apparel and related products, total.....	283	735,931	29,508	9.0	34,917	6,668	7
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	250	639,343	26,894	9.0	29,449	5,656	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	25	88,809	2,024	7.7	4,401	675	...
Furniture and fixtures, total.....	286	266,271	18,449	15.7	22,890	4,466	10
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	256	239,736	16,445	15.4	19,796	3,829	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	21	20,300	1,392	16.6	2,087	395	...
Paper and allied products, total.....	455	2,097,564	15,886	6.8	54,442	10,351	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	416	1,948,659	15,626	7.0	52,045	9,951	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	38	(D)	(D)	(D)	(D)	(D)	(D)
Chemicals and allied products, total.....	2,190	8,889,311	173,746	9.5	299,984	56,863	7
Individual proprietorships.....	10	1,080	100	37.0	212	66	3
Partnerships.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	2,087	8,653,998	164,286	9.3	287,178	54,428	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	87	233,403	9,277	13.8	12,474	2,345	...
Rubber products, total.....	525	1,602,956	122,207	10.3	69,231	13,377	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	496	1,553,762	117,793	10.4	67,084	12,877	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	29	49,194	4,414	9.1	2,147	500	...
Leather and leather products, total.....	101	412,553	53,033	11.5	19,970	4,176	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	80	381,633	48,421	11.6	18,446	3,867	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	16	(D)	(D)	(D)	(D)	(D)	(D)
Stone, clay and glass products, total.....	942	2,606,649	49,583	7.2	100,828	19,107	7
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	878	2,495,790	48,802	7.3	97,763	18,622	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	60	103,161	757	5.6	2,858	446	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincor- porated businesses, November ²
(Number)	(Number)	(\$1,000)	(\$1,000)		(\$1,000)	(Number)	(Number)
MANUFACTURERS' SALES BRANCHES, SALES OFFICES—Continued							
Primary metal products, total.....	1,164	10,989,279	78,798	2.1	108,715	17,751	2
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	549	30	34.4	101	10	2
Corporations.....	1,102	10,131,500	51,459	2.1	100,582	16,576	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	62	857,230	27,309	1.9	8,032	1,165	...
Fabricated metal products, total.....	1,057	2,855,046	77,230	5.5	87,721	17,030	4
Individual proprietorships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	962	2,694,709	73,751	5.5	83,298	16,122	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	90	157,982	3,382	5.2	4,139	830	...
Machinery (except electrical), total.....	5,327	5,998,901	458,293	14.8	560,183	108,279	7
Individual proprietorships.....	3	8,097	...	1.7	35	9	2
Partnerships.....	3	2,319	206	45.3	495	117	5
Corporations.....	5,028	5,782,214	442,198	14.8	543,433	105,137	...
Cooperative associations.....	2	21,703	68	6.1	674	105	...
Other forms of organization (including not reported).....	290	184,608	15,821	13.5	15,546	2,911	...
Electrical machinery, total.....	1,509	5,021,744	181,420	8.1	204,228	37,447	3
Individual proprietorships.....	3	122	...	48.4	34	8	3
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	1,433	4,883,162	175,313	8.1	197,135	36,198	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	73	138,460	6,107	8.0	7,059	1,241	...
Transportation equipment, total.....	963	9,247,560	396,179	4.8	230,661	47,717	1
Individual proprietorships.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	937	9,071,506	389,531	4.8	225,383	46,612	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	17	167,824	5,024	4.0	3,728	745	...
Instruments and related products, total.....	1,047	1,025,952	52,535	15.2	93,640	20,460	10
Individual proprietorships.....	4	432	68	51.2	124	44	3
Partnerships.....	4	692	103	45.5	183	60	7
Corporations.....	994	1,003,627	51,498	15.2	91,456	19,942	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	45	21,201	866	15.1	1,877	414	...
Other manufacturers' products,* total.....	1,822	4,227,222	150,448	8.6	170,739	36,201	30
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	19	28,690	983	14.6	2,214	596	29
Corporations.....	1,678	3,848,619	137,996	8.5	153,986	33,062	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	121	332,767	11,356	9.0	14,256	2,483	...
PETROLEUM BULK PLANTS, TERMINALS AND LP GAS FACILITIES							
Gasoline, distillates, residuals:							
Bulk plants, total.....	27,078	10,027,135	434,829	10.9	332,956	86,977	21,911
Individual proprietorships.....	3,578	933,038	52,158	12.1	38,721	12,799	3,310
Partnerships.....	1,585	581,381	26,969	11.8	23,638	7,500	2,673
Corporations.....	20,070	8,031,492	326,160	10.5	238,050	57,608	15,895
Cooperative associations.....	1,586	343,970	25,376	14.9	25,941	7,289	...
Other forms of organization (including not reported).....	259	137,254	4,166	11.0	6,606	1,781	33
Distributing terminals, total.....	1,241	5,781,703	463,190	7.9	179,463	38,672	27
Individual proprietorships.....	11	16,585	622	12.6	409	111	6
Partnerships.....	8	16,284	879	7.4	403	95	17
Corporations.....	1,199	5,649,281	454,569	7.9	176,541	37,922	4
Cooperative associations.....	18	88,306	6,748	5.9	1,843	498	...
Other forms of organization (including not reported).....	5	11,247	372	6.2	267	46	...
Wholesale LP gas facilities, total.....	870	229,534	14,482	26.5	27,224	6,905	268
Individual proprietorships.....	129	18,856	998	27.8	2,086	674	137
Partnerships.....	66	14,062	883	25.6	1,450	463	131
Corporations.....	615	186,500	11,794	26.7	22,659	5,496	...
Cooperative associations.....	37	4,166	548	21.5	436	125	...
Other forms of organization (including not reported).....	23	5,950	259	21.6	593	147	...
MERCHANDISE AGENTS, BROKERS							
Groceries, confectionery, meats, total.....	2,949	7,621,093	10,587	2.1	72,106	14,440	2,516
Individual proprietorships.....	1,308	2,095,501	1,040	2.2	16,893	4,116	1,089
Partnerships.....	720	2,143,366	2,201	2.2	13,309	3,264	1,420
Corporations.....	851	3,227,802	6,426	2.0	39,471	6,616	...
Cooperative associations.....	14	34,289	454	2.1	368	75	...
Other forms of organization (including not reported).....	56	120,135	466	3.3	2,065	369	7
Farm products (edible):							
Dairy, poultry products, total.....	214	516,210	2,138	3.6	9,307	2,055	147
Individual proprietorships.....	88	69,387	202	2.6	635	228	71
Partnerships.....	35	51,519	83	2.7	418	121	75
Corporations.....	69	179,575	1,675	5.9	5,864	1,190	...
Cooperative associations.....	17	212,089	178	2.2	2,352	507	...
Other forms of organization (including not reported).....	5	3,640	...	2.9	38	9	1
Fruits, vegetables, total.....	893	1,591,235	1,923	4.3	30,074	6,698	625
Individual proprietorships.....	296	256,893	281	3.8	3,463	882	238
Partnerships.....	213	255,269	461	4.4	4,757	1,227	386
Corporations.....	302	762,743	1,170	4.2	14,646	2,835	...
Cooperative associations.....	66	305,654	1	5.2	7,082	1,694	...
Other forms of organization (including not reported).....	16	10,676	10	3.5	126	60	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. *Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products and miscellaneous manufactures. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales.

²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7A. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establish- ments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincor- porated businesses, November ² (Number)
MERCHANDISE AGENTS, BROKERS-Continued							
Drugs, chemicals, paints, total.....	516	522,701	1,720	4.8	11,735	2,212	302
Individual proprietorships.....	210	134,573	227	5.7	2,073	472	166
Partnerships.....	69	83,510	303	3.6	929	219	134
Corporations.....	220	278,631	1,190	5.0	8,457	1,466	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	16	(D)	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear), total.....	1,205	2,076,128	1,913	3.4	31,175	6,122	992
Individual proprietorships.....	622	527,691	247	3.9	5,727	1,359	511
Partnerships.....	231	494,417	118	3.3	4,737	1,062	472
Corporations.....	307	1,006,796	1,548	3.3	20,037	3,572	...
Cooperative associations.....	6	15,659	...	2.4	147	26	...
Other forms of organization (including not reported).....	39	31,565	...	4.4	527	103	9
Dry goods, piece goods, total.....	818	3,233,165	5,620	3.3	49,567	7,339	484
Individual proprietorships.....	250	248,613	498	3.1	2,616	435	207
Partnerships.....	131	616,347	639	2.3	5,066	1,180	276
Corporations.....	394	2,059,765	4,041	3.7	36,841	5,308	...
Cooperative associations.....	4	2,947	...	9.9	107	7	...
Other forms of organization (including not reported).....	39	302,493	442	2.8	4,937	679	1
Furniture, home furnishings, total.....	837	571,713	1,634	6.8	14,434	2,698	709
Individual proprietorships.....	468	249,472	770	6.3	4,267	1,015	418
Partnerships.....	145	131,448	211	6.6	2,671	573	287
Corporations.....	198	169,667	648	7.9	6,774	1,036	...
Cooperative associations.....	3	2,974	4	4.7	62	12	...
Other forms of organization (including not reported).....	23	18,152	1	5.5	660	62	4
Paper, allied products, total.....	403	469,942	1,020	4.2	8,247	1,456	272
Individual proprietorships.....	194	148,047	233	3.8	1,899	434	165
Partnerships.....	38	52,626	151	4.1	52,626	180	106
Corporations.....	133	255,289	623	4.2	5,303	798	...
Cooperative associations.....	3	4,142	...	2.4	27	7	...
Other forms of organization (including not reported).....	13	9,838	13	5.5	185	37	1
Farm products (raw materials):							
Cotton, total.....	254	1,020,618	10,053	0.8	3,035	812	202
Individual proprietorships.....	138	426,145	2,792	0.6	731	270	96
Partnerships.....	63	296,685	6,543	0.8	844	229	106
Corporations.....	45	237,192	718	1.0	1,263	276	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	6	(D)	(D)	(D)	(D)	(D)	(D)
Grain, total.....	230	1,129,086	1,150	1.0	5,544	1,089	123
Individual proprietorships.....	68	177,680	45	0.9	1,086	108	53
Partnerships.....	41	183,838	46	1.3	485	126	70
Corporations.....	96	681,213	782	1.0	4,280	770	...
Cooperative associations.....	8	57,812	248	0.7	217	47	...
Other forms of organization (including not reported).....	17	34,543	29	1.2	196	38	...
Hides, skins, raw furs, total.....	137	258,403	1,495	3.5	4,327	707	70
Individual proprietorships.....	46	48,168	23	2.9	456	105	33
Partnerships.....	18	55,256	757	3.0	580	110	36
Corporations.....	66	147,400	599	4.0	3,197	478	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	7	7,579	116	3.0	94	14	1
Livestock, total.....	2,223	7,558,447	7,335	1.3	46,247	30,373	2,221
Individual proprietorships.....	769	1,496,228	863	1.5	10,076	8,439	658
Partnerships.....	848	3,012,005	1,978	1.2	14,012	11,210	1,559
Corporations.....	467	1,942,969	1,062	1.4	15,837	8,431	...
Cooperative associations.....	105	948,250	3,410	0.9	5,412	1,875	...
Other forms of organization (including not reported).....	34	158,095	22	1.2	910	418	4
Tobacco (leaf), total.....	552	1,045,530	7,762	4.2	14,343	12,976	633
Individual proprietorships.....	106	117,997	272	2.9	1,365	30	68
Partnerships.....	312	597,064	370	3.0	6,623	9,961	565
Corporations.....	110	296,454	7,109	7.1	5,744	4,101	...
Cooperative associations.....	14	20,206	1	2.9	292	199	...
Other forms of organization (including not reported).....	10	13,809	...	4.0	319	351	...
Wool, mohair, total.....	118	315,643	1,882	1.9	3,155	512	73
Individual proprietorships.....	35	50,656	52	1.6	207	50	32
Partnerships.....	23	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	51	174,257	1,585	2.2	2,490	349	...
Cooperative associations.....	5	6,208	10	2.4	104	27	...
Other forms of organization (including not reported).....	4	(D)	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products, total.....	52	167,994	31	1.4	778	245	41
Individual proprietorships.....	21	47,656	22	1.6	205	110	15
Partnerships.....	11	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	18	44,080	7	2.1	388	89	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reported).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Automotive, total.....	648	925,266	2,093	4.1	14,991	2,633	523
Individual proprietorships.....	337	223,163	527	4.5	5,225	952	284
Partnerships.....	113	238,010	200	3.8	2,368	500	237
Corporations.....	182	319,710	1,189	4.1	6,542	1,028	...
Cooperative associations.....	3	4,137	...	9.9	32	11	...
Other forms of organization (including not reported).....	13	40,246	177	3.6	824	142	2
Electrical-electronic apparatus, equipment, appliances, total.....	1,527	1,383,138	5,727	6.1	32,007	5,513	1,309
Individual proprietorships.....	821	659,969	2,764	5.9	13,068	2,403	706
Partnerships.....	302	362,454	800	6.0	5,695	1,118	602
Corporations.....	369	320,679	2,052	6.7	12,425	1,855	...
Cooperative associations.....	4	8,108	25	3.1	193	26	...
Other forms of organization (including not reported).....	31	31,928	86	5.2	626	111	1
Hardware, plumbing-heating goods, total.....	1,049	606,339	2,595	7.2	17,581	3,366	869
Individual proprietorships.....	599	288,500	786	7.3	7,411	1,468	481
Partnerships.....	206	167,691	511	6.6	3,099	683	386
Corporations.....	241	132,402	1,227	8.1	6,725	1,155	...
Cooperative associations.....	4	630	...	14.3	31	7	...
Other forms of organization (including not reported).....	19	17,116	71	5.3	315	53	2

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-17

Table 7A. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

Type of operation, kind of business, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors or unincorporated businesses, November ² (Number)
MERCHANDISE AGENTS, BROKERS—Continued							
Lumber, construction materials, total.....	903	855,451	1,709	4.7	17,727	3,473	645
Individual proprietorships.....	463	296,747	464	4.5	4,497	1,049	382
Partnerships.....	160	147,533	341	4.7	2,461	499	257
Corporations.....	256	386,388	874	4.9	10,113	1,805	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	22	(D)	(D)	(D)	(D)	(D)	(D)
Machinery, equipment, supplies, total.....	3,174	2,169,550	11,917	6.9	64,606	11,355	2,348
Individual proprietorships.....	1,620	750,330	2,882	7.4	19,404	4,042	1,390
Partnerships.....	520	435,895	2,120	6.8	8,276	1,784	950
Corporations.....	925	923,010	6,539	6.6	34,776	5,137	...
Cooperative associations.....	10	7,878	118	5.2	110	20	...
Other forms of organization (including not reported).....	99	52,437	258	8.0	2,040	372	8
Metals, metalwork (except scrap), total.....	661	940,802	9,551	3.4	13,576	2,302	471
Individual proprietorships.....	304	225,346	219	4.2	2,616	555	250
Partnerships.....	121	203,418	319	3.1	1,730	339	218
Corporations.....	210	459,225	9,008	3.1	8,678	1,320	...
Cooperative associations.....	6	31,885	5	2.2	182	28	...
Other forms of organization (including not reported).....	20	20,928	...	4.3	370	60	3
Other merchandise agents, brokers, total.....	2,768	4,272,055	13,377	3.5	66,145	12,932	1,712
Individual proprietorships.....	1,146	949,556	1,331	3.7	10,914	2,711	929
Partnerships.....	424	837,172	1,222	2.7	6,820	1,737	766
Corporations.....	1,075	2,212,329	10,507	3.9	45,959	8,023	...
Cooperative associations.....	17	28,902	102	2.3	349	59	...
Other forms of organization (including not reported).....	106	244,096	215	2.0	2,103	402	17
ASSEMBLERS OF FARM PRODUCTS							
Dairy, poultry products, total.....	2,087	1,392,362	21,177	8.0	52,205	18,266	1,493
Individual proprietorships.....	979	204,337	3,872	10.4	8,582	4,202	944
Partnerships.....	276	109,801	1,210	9.7	4,118	1,823	540
Corporations.....	318	249,404	5,398	9.4	11,511	4,020	...
Cooperative associations.....	444	701,403	8,050	7.3	25,531	7,527	...
Other forms of organization (including not reported).....	70	127,417	2,647	4.3	2,463	694	9
Fresh fruits, vegetables, total.....	1,993	1,287,674	49,459	20.8	124,752	53,838	1,299
Individual proprietorships.....	511	144,982	4,143	23.9	15,248	5,859	423
Partnerships.....	463	231,792	5,203	20.5	21,340	10,534	866
Corporations.....	513	369,746	12,533	21.2	39,464	16,287	...
Cooperative associations.....	424	480,953	23,973	19.1	43,013	18,169	...
Other forms of organization (including not reported).....	32	60,201	3,607	25.5	7,687	2,989	...
Farm products, (raw materials), total.....	8,669	6,171,994	293,455	5.3	140,680	48,400	3,237
Individual proprietorships.....	1,670	857,294	27,562	5.9	15,680	5,235	1,320
Partnerships.....	1,296	1,140,682	46,395	4.1	16,710	6,324	1,905
Corporations.....	3,214	1,972,133	100,391	5.6	47,468	15,813	...
Cooperative associations.....	2,011	1,911,605	103,545	5.2	46,862	17,155	...
Other forms of organization (including not reported).....	478	290,220	15,562	7.9	11,960	2,875	12
Farm supplies, total.....	495	194,713	20,657	10.5	9,796	3,249	305
Individual proprietorships.....	154	31,030	1,660	10.0	1,260	551	138
Partnerships.....	106	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	156	94,431	12,806	11.5	5,320	1,538	...
Cooperative associations.....	63	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	16	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products assemblers, total.....	11	4,073	600	25.1	530	251	6
Individual proprietorships.....	3	1,006	224	40.4	148	102	3
Partnerships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	3	1,419	242	32.0	271	124	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reported).....	1	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
ALABAMA							
Total.....	2,818	xxx	135,075	xxx	104,257	30,135	2,041
Individual proprietorships.....	886	xxx	15,210	xxx	10,611	4,437	774
Partnerships.....	567	xxx	25,782	xxx	13,430	5,145	1,004
Corporations.....	1,256	xxx	90,718	xxx	75,939	19,192	252
Cooperative associations.....	22	xxx	1,089	xxx	786	334	...
Other forms of organization (including not reporting).....	87	xxx	2,276	xxx	3,491	1,027	11
Merchant wholesalers, total.....	1,814	1,020,901	102,849	12.8	68,790	20,693	1,395
Individual proprietorships.....	685	148,163	14,189	13.6	8,585	3,491	593
Partnerships.....	446	268,413	24,010	9.6	11,684	4,391	797
Corporations.....	615	563,672	62,126	14.1	45,821	11,970	...
Cooperative associations.....	6	8,908	753	4.5	196	89	...
Other forms of organization (including not reporting).....	62	31,745	1,771	16.7	2,504	752	5
Manufacturers' sales branches, sales offices, total.....	264	740,013	17,073	6.5	22,921	5,106	1
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	252	722,966	16,987	6.4	22,116	4,895	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	11	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	423	240,040	12,196	8.9	7,098	2,194	364
Individual proprietorships.....	69	24,239	694	13.4	836	327	63
Partnerships.....	33	17,711	520	11.4	530	170	47
Corporations.....	313	196,345	10,921	8.1	5,634	1,664	252
Cooperative associations.....	3	748	35	13.0	43	14	...
Other forms of organization (including not reporting).....	5	1,001	26	8.8	55	19	2
Merchandise agents, brokers, total.....	245	268,095	976	3.6	3,886	1,413	210
Individual proprietorships.....	107	89,912	255	3.4	1,023	487	91
Partnerships.....	66	83,518	104	3.2	750	366	118
Corporations.....	60	72,494	214	4.2	1,854	441	...
Cooperative associations.....	7	15,448	...	2.6	145	83	...
Other forms of organization (including not reporting).....	5	6,723	3	6.0	114	36	1
Assemblers of farm products, total.....	72	58,179	2,381	6.7	1,562	729	71
Individual proprietorships.....	24	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	22	18,947	1,148	7.2	466	218	42
Corporations.....	16	15,264	870	6.6	514	222	...
Cooperative associations.....	6	9,163	301	8.8	402	148	...
Other forms of organization (including not reporting).....	4	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA							
Total.....	1,285	xxx	53,129	xxx	44,361	12,270	802
Individual proprietorships.....	400	xxx	5,996	xxx	5,771	2,034	369
Partnerships.....	171	xxx	4,408	xxx	4,949	1,852	279
Corporations.....	645	xxx	37,911	xxx	30,425	7,268	153
Cooperative associations.....	15	xxx	2,317	xxx	1,229	607	...
Other forms of organization (including not reporting).....	54	xxx	2,497	xxx	1,987	509	1
Merchant wholesalers, total.....	848	418,788	40,852	14.0	31,132	8,024	517
Individual proprietorships.....	316	64,494	3,930	14.3	4,088	1,241	293
Partnerships.....	129	47,960	3,953	15.3	3,785	1,242	223
Corporations.....	399	267,947	29,779	14.4	21,298	5,025	...
Cooperative associations.....	3	15,983	1,157	4.3	379	102	...
Other forms of organization (including not reporting).....	41	22,404	2,033	13.1	1,582	414	1
Manufacturers' sales branches, sales offices, total.....	86	89,771	3,875	11.4	4,904	1,101	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	78	84,901	3,412	11.1	4,543	1,018	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	8	4,870	463	17.0	361	83	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	212	110,368	4,320	10.7	3,480	734	195
Individual proprietorships.....	25	9,685	1,075	10.4	358	89	26
Partnerships.....	12	6,641	100	11.0	247	70	16
Corporations.....	171	93,068	3,112	10.7	2,848	566	153
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	90	109,940	1,200	2.8	1,157	353	62
Individual proprietorships.....	47	52,581	817	2.4	444	176	38
Partnerships.....	19	18,088	338	4.0	157	74	24
Corporations.....	19	28,030	44	3.6	506	90	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	49	47,388	2,882	16.7	3,688	2,058	28
Individual proprietorships.....	12	10,164	174	23.7	881	528	12
Partnerships.....	11	9,527	17	12.8	760	466	16
Corporations.....	18	14,060	1,564	18.6	1,230	569	...
Cooperative associations.....	8	13,637	1,127	12.1	817	495	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
ARKANSAS							
Total.....	1,965	xxx	68,076	xxx	47,869	14,427	1,437
Individual proprietorships.....	608	xxx	6,731	xxx	6,465	2,806	546
Partnerships.....	346	xxx	8,547	xxx	5,466	2,309	574
Corporations.....	926	xxx	50,295	xxx	33,659	8,706	309
Cooperative associations.....	23	xxx	779	xxx	398	156	8
Other forms of organization (including not reporting).....	62	xxx	1,724	xxx	1,881	450	...
Merchant wholesalers, total.....	1,140	507,379	54,299	12.7	34,888	10,270	835
Individual proprietorships.....	451	97,215	5,938	12.4	4,965	2,032	430
Partnerships.....	243	94,781	6,980	10.9	4,472	1,706	399
Corporations.....	411	295,967	39,661	13.4	24,415	6,188	...
Cooperative associations.....	3	2,646	238	10.7	141	61	...
Other forms of organization (including not reporting).....	32	16,770	1,482	10.7	895	283	6

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

Table 7B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year	Fold employees, workweek ended nearest November 15	Active proprietors of unincorporated businesses, November ²
(Number)	(\$1,000)	(\$1,000)			(\$1,000)	(Number)	(Number) ²
ARKANSAS--Continued							
Manufacturers' sales branches, sales offices, total.....	101	118,231	4,355	10.1	6,166	1,532	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	84	115,325	4,339	9.6	5,794	1,432	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	15	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	492	137,531	6,703	12.5	3,871	1,194	399
Individual proprietorships.....	62	11,854	457	13.6	498	181	54
Partnerships.....	25	6,815	243	12.4	294	92	35
Corporations.....	392	115,631	5,832	12.5	2,913	866	309
Cooperative associations.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	5	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	124	160,566	648	2.0	1,387	668	133
Individual proprietorships.....	63	78,868	108	1.7	460	296	41
Partnerships.....	52	62,851	395	1.9	355	309	91
Corporations.....	6	8,473	...	2.3	109	35	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	3	10,374	145	4.4	463	28	1
Assemblers of farm products, total.....	108	75,142	2,066	5.2	1,557	763	70
Individual proprietorships.....	32	9,495	228	15.7	542	297	21
Partnerships.....	26	47,057	929	1.5	345	202	49
Corporations.....	33	8,161	463	15.2	428	185	...
Cooperative associations.....	10	9,696	424	2.9	139	58	...
Other forms of organization (including not reporting).....	7	773	22	23.7	103	21	...
CALIFORNIA							
Total.....	19,876	xxx	1,109,552	xxx	1,034,404	231,333	13,640
Individual proprietorships.....	6,568	xxx	85,565	xxx	109,464	29,919	6,044
Partnerships.....	3,599	xxx	122,811	xxx	115,220	29,881	6,594
Corporations.....	8,617	xxx	805,494	xxx	709,388	143,882	967
Cooperative associations.....	354	xxx	49,068	xxx	50,417	16,205	...
Other forms of organization (including not reporting).....	738	xxx	46,614	xxx	49,915	11,346	35
Merchant wholesalers, total.....	13,831	8,413,460	791,396	14.5	646,549	145,408	10,402
Individual proprietorships.....	5,174	1,090,393	78,261	17.1	86,489	23,994	4,826
Partnerships.....	3,003	1,410,465	116,382	14.1	95,531	24,554	5,551
Corporations.....	5,073	5,146,566	538,943	14.6	417,588	85,902	...
Cooperative associations.....	81	419,605	24,044	5.7	13,754	3,247	...
Other forms of organization (including not reporting).....	500	346,431	33,766	17.3	33,187	7,711	25
Manufacturers' sales branches, sales offices, total.....	2,066	5,599,783	239,158	9.0	240,687	46,511	13
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	1,899	5,222,577	226,747	9.1	226,619	43,742	...
Cooperative associations.....	4	45,264	113	2.9	463	73	...
Other forms of organization (including not reporting).....	153	324,449	11,041	7.7	12,139	2,318	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,378	1,232,051	34,516	9.8	33,007	7,020	1,269
Individual proprietorships.....	191	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	61	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	1,108	1,105,629	31,209	9.7	28,233	5,812	967
Cooperative associations.....	8	2,470	84	7.1	89	22	...
Other forms of organization (including not reporting).....	10	4,981	180	11.5	241	76	5
Merchandise agents, brokers, total.....	1,914	2,522,327	7,950	4.7	50,264	9,970	1,601
Individual proprietorships.....	1,061	879,521	2,093	4.6	14,323	3,220	901
Partnerships.....	393	537,142	1,217	4.6	8,311	1,833	695
Corporations.....	403	5,146,566	4,504	4.6	22,996	4,036	...
Cooperative associations.....	12	89,922	105	9.4	3,668	668	...
Other forms of organization (including not reporting).....	45	98,058	31	2.2	966	193	5
Assemblers of farm products, total.....	687	849,731	36,532	14.8	63,897	22,424	355
Individual proprietorships.....	140	57,135	2,114	21.6	5,023	1,771	123
Partnerships.....	134	132,706	4,009	15.1	9,097	2,920	232
Corporations.....	134	118,414	4,091	21.2	13,952	4,390	...
Cooperative associations.....	249	484,615	24,722	12.8	32,443	12,295	...
Other forms of organization (including not reporting).....	30	56,861	1,596	11.1	3,382	1,048	...
COLORADO							
Total.....	2,897	xxx	121,070	xxx	100,540	25,583	1,919
Individual proprietorships.....	793	xxx	8,045	xxx	10,034	3,340	716
Partnerships.....	498	xxx	9,185	xxx	10,737	3,402	907
Corporations.....	1,419	xxx	92,191	xxx	72,156	16,730	291
Cooperative associations.....	98	xxx	4,774	xxx	3,293	1,089	...
Other forms of organization (including not reporting).....	89	xxx	6,875	xxx	4,320	1,022	5
Merchant wholesalers, total.....	1,545	834,571	76,916	13.5	59,935	15,493	1,123
Individual proprietorships.....	539	114,844	6,833	15.3	7,557	2,477	496
Partnerships.....	343	162,257	7,823	10.7	7,731	2,306	624
Corporations.....	597	464,338	54,074	15.1	40,379	9,718	...
Cooperative associations.....	13	49,328	2,426	4.4	1,204	290	...
Other forms of organization (including not reporting).....	53	43,804	5,760	12.0	3,064	702	3
Manufacturers' sales branches, sales offices, total.....	303	646,058	31,950	9.0	25,956	5,391	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	281	633,086	30,986	9.0	25,232	5,207	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	22	12,972	964	10.3	724	134	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	500	142,864	6,089	12.0	5,188	1,464	408
Individual proprietorships.....	64	14,124	562	13.9	633	198	54
Partnerships.....	32	15,259	552	12.7	770	224	62
Corporations.....	361	102,537	4,466	11.7	3,062	813	291
Cooperative associations.....	37	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	6	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table "B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year	Paid employees, workweek ended nearest November 15	Active proprietors of unincorporated businesses, November ²
(Number)	(\$1,000)	(\$1,000)			(\$1,000)	(Number)	(Number)
COLORADO-Continued							
Merchandise agents, brokers, total.....	279	456,267	380	2.5	4,228	1,448	289
Individual proprietorships.....	147	87,062	88	4.6	1,230	416	127
Partnerships.....	86	222,897	147	2.2	1,478	616	162
Corporations.....	41	100,103	145	2.3	1,216	361	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	270	134,539	5,735	8.6	5,233	1,787	99
Individual proprietorships.....	43	18,997	562	8.4	614	249	39
Partnerships.....	37	21,017	663	8.1	758	256	59
Corporations.....	139	50,524	2,520	9.2	2,265	631	...
Cooperative associations.....	47	43,089	1,933	7.3	1,529	610	...
Other forms of organization (including not reporting).....	4	912	57	43.4	67	41	1
CONNECTICUT							
Total.....	2,912	xxx	151,280	xxx	139,592	32,454	1,366
Individual proprietorships.....	694	xxx	6,873	xxx	7,806	2,407	637
Partnerships.....	368	xxx	11,135	xxx	8,641	2,470	707
Corporations.....	1,695	xxx	123,357	xxx	114,431	25,123	14
Cooperative associations.....	31	xxx	1,233	xxx	1,278	633	...
Other forms of organization (including not reporting).....	124	xxx	8,682	xxx	7,436	1,821	8
Merchant wholesalers, total.....	2,260	1,132,164	106,350	15.1	93,754	22,471	1,209
Individual proprietorships.....	596	103,244	6,723	14.2	6,832	2,155	558
Partnerships.....	337	129,914	10,665	13.5	7,912	2,269	644
Corporations.....	1,217	830,140	82,343	15.4	73,033	16,746	...
Cooperative associations.....	16	16,170	1,103	8.2	503	140	...
Other forms of organization (including not reporting).....	94	52,696	5,516	17.9	5,474	1,161	7
Manufacturers' sales branches, sales offices, total.....	303	507,986	25,939	10.1	27,764	5,755	2
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	288	493,873	23,369	9.9	26,452	5,447	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	14	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	122	295,984	17,213	9.4	12,581	2,592	28
Individual proprietorships.....	11	3,962	107	10.8	177	60	6
Partnerships.....	5	2,523	65	10.6	120	38	8
Corporations.....	103	287,751	16,972	9.3	12,162	2,469	14
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	3	1,748	74	14.9	122	25	...
Merchandise agents, brokers, total.....	188	152,157	231	6.4	3,656	686	108
Individual proprietorships.....	76	52,052	21	5.1	706	166	64
Partnerships.....	22	13,658	38	7.4	183	47	43
Corporations.....	79	70,053	157	7.0	2,351	356	...
Cooperative associations.....	3	4,509	...	3.8	75	12	...
Other forms of organizations (including not reporting).....	8	11,885	15	7.6	341	105	1
Assemblers of farm products, total.....	39	26,876	1,542	13.1	1,837	950	19
Individual proprietorships.....	11	2,308	22	11.0	91	26	9
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	8	8,018	516	9.6	433	105	...
Cooperative associations.....	11	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	5	(D)	(D)	(D)	(D)	(D)	(D)
DELAWARE							
Total.....	417	xxx	26,381	xxx	35,900	7,025	193
Individual proprietorships.....	100	xxx	2,050	xxx	1,223	424	87
Partnerships.....	52	xxx	2,467	xxx	2,085	581	93
Corporations.....	237	xxx	20,306	xxx	31,623	5,618	13
Cooperative associations.....	7	xxx	868	xxx	414	265	...
Other forms of organization (including not reporting).....	21	xxx	690	xxx	555	137	...
Merchant wholesalers, total.....	284	143,362	15,392	15.1	11,779	2,999	153
Individual proprietorships.....	81	13,570	1,762	14.1	1,013	347	68
Partnerships.....	47	28,419	2,168	13.2	1,858	508	85
Corporations.....	137	94,097	10,713	15.9	8,343	2,012	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	17	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total.....	59	569,575	7,569	9.0	21,644	3,229	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	57	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	38	40,419	2,109	9.9	1,407	327	21
Individual proprietorships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	29	37,181	1,966	9.8	1,277	286	13
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	18	22,951	13	2.7	318	60	7
Individual proprietorships.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	10	18,863	12	2.3	253	44	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Assemblers of farm products, total.....	18	30,464	1,298	5.8	752	410	12
Individual proprietorships.....	9	6,475	251	5.0	113	43	6
Partnerships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-21

Table 7B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-
Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses ² November ² (Number)
DISTRICT OF COLUMBIA							
Total.....	1,090	xxx	63,029	xxx	76,748	16,733	459
Individual proprietorships.....	251	xxx	2,420	xxx	4,194	1,193	208
Partnerships.....	124	xxx	4,417	xxx	3,905	1,110	250
Corporations.....	670	xxx	53,151	xxx	66,403	13,862	...
Cooperative associations.....	12	xxx	2,812	xxx	1,637	430	...
Other forms of organization (including not reporting).....	33	xxx	229	xxx	609	138	1
Merchant wholesalers, total.....	761	583,831	52,604	14.2	47,384	11,056	371
Individual proprietorships.....	199	43,898	2,380	14.9	3,365	1,035	167
Partnerships.....	101	61,989	4,386	10.4	3,332	967	203
Corporations.....	438	443,956	43,081	15.2	39,152	8,621	...
Cooperative associations.....	7	27,810	2,568	6.2	1,243	347	...
Other forms of organization (including not reporting).....	16	6,178	189	8.4	292	86	1
Manufacturers' sales branches, sales offices, total.....	190	598,075	9,301	7.2	24,188	4,659	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	177	587,858	9,226	7.2	23,930	4,616	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	12	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	7	46,278	822	10.8	1,648	385	1
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	126	185,850	79	3.9	3,185	550	85
Individual proprietorships.....	48	35,372	18	5.3	690	124	38
Partnerships.....	23	28,466	31	5.0	573	143	47
Corporations.....	48	81,773	30	3.9	1,703	239	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	5	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	6	6,035	223	10.3	343	83	2
Individual proprietorships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
FLORIDA							
Total.....	5,309	xxx	220,746	xxx	207,427	64,857	2,983
Individual proprietorships.....	1,431	xxx	14,844	xxx	17,611	7,090	1,326
Partnerships.....	714	xxx	17,067	xxx	18,466	7,569	1,295
Corporations.....	2,892	xxx	175,478	xxx	150,050	42,327	352
Cooperative associations.....	68	xxx	4,063	xxx	10,427	4,458	...
Other forms of organization (including not reporting).....	204	xxx	9,294	xxx	10,873	3,413	10
Merchant wholesalers, total.....	3,699	1,735,809	161,001	14.8	131,226	37,590	2,195
Individual proprietorships.....	1,171	199,316	14,116	17.4	14,309	5,572	1,096
Partnerships.....	595	212,342	16,378	14.1	13,838	4,917	1,092
Corporations.....	1,759	1,201,684	120,435	14.7	94,583	24,934	...
Cooperative associations.....	13	28,490	1,415	5.7	863	226	...
Other forms of organization (including not reporting).....	161	93,977	8,657	15.1	7,633	1,941	7
Manufacturers' sales branches, sales offices, total.....	411	646,136	24,169	8.7	28,573	6,653	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	385	636,647	23,678	8.7	27,878	6,485	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	25	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	557	421,910	28,545	8.7	14,258	3,854	412
Individual proprietorships.....	36	9,829	320	11.2	411	169	38
Partnerships.....	11	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	508	406,352	28,027	8.5	13,426	3,546	352
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	379	392,413	1,858	4.7	7,805	2,448	276
Individual proprietorships.....	171	116,737	236	4.4	1,638	541	152
Partnerships.....	66	74,931	87	3.9	1,234	458	122
Corporations.....	125	130,166	990	4.4	3,322	874	...
Cooperative associations.....	9	67,570	544	6.4	1,556	561	...
Other forms of organization (including not reporting).....	8	3,009	1	8.8	55	14	2
Assemblers of farm products, total.....	263	205,773	5,173	29.8	25,565	14,312	99
Individual proprietorships.....	53	13,255	172	28.7	1,253	808	40
Partnerships.....	41	20,201	369	30.0	2,957	2,052	59
Corporations.....	115	95,666	2,348	23.0	10,841	6,488	...
Cooperative associations.....	46	66,133	2,104	37.3	8,008	3,671	...
Other forms of organization (including not reporting).....	8	10,518	180	44.7	2,506	1,293	...
GEORGIA							
Total.....	4,496	xxx	252,614	xxx	200,798	54,247	2,724
Individual proprietorships.....	1,233	xxx	12,754	xxx	15,364	6,001	1,055
Partnerships.....	724	xxx	23,342	xxx	18,473	6,954	1,253
Corporations.....	2,342	xxx	204,827	xxx	157,924	38,436	409
Cooperative associations.....	34	xxx	2,646	xxx	1,247	601	...
Other forms of organization (including not reporting).....	163	xxx	9,045	xxx	7,790	2,255	7
Merchant wholesalers, total.....	2,658	1,598,873	160,543	13.3	111,405	32,306	1,731
Individual proprietorships.....	910	198,746	10,397	12.2	10,996	4,511	767
Partnerships.....	545	279,539	21,942	12.2	15,623	5,168	960
Corporations.....	1,082	1,036,367	119,312	14.0	79,464	20,688	...
Cooperative associations.....	14	24,260	1,483	3.8	547	321	...
Other forms of organization (including not reporting).....	107	59,961	7,409	13.9	4,775	1,618	4

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WHOLESALE TRADE-SUMMARY STATISTICS

Table "B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
GEORGIA-Continued							
Manufacturers' sales branches, sales offices, total.....	671	1,832,686	66,890	8.3	68,038	14,348	1
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	630	1,750,436	65,197	8.4	65,461	13,821	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	37	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	568	301,766	19,083	9.2	8,831	2,653	501
Individual proprietorships.....	47	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	28	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	489	277,041	17,244	9.0	7,902	2,294	409
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	3	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	482	679,040	940	3.4	9,057	3,316	421
Individual proprietorships.....	230	206,834	420	4.2	3,143	1,143	206
Partnerships.....	127	214,358	168	2.6	1,665	1,211	212
Corporations.....	107	226,792	346	3.6	3,790	1,020	...
Cooperative associations.....	6	10,409	1	1.8	80	42	...
Other forms of organization (including not reporting).....	12	20,647	5	3.5	379	56	3
Assemblers of farm products, total.....	117	134,210	5,158	6.3	3,467	1,624	70
Individual proprietorships.....	45	26,190	518	6.2	671	305	35
Partnerships.....	22	8,534	727	16.1	672	373	35
Corporations.....	34	27,798	2,728	11.4	1,307	613	...
Cooperative associations.....	12	67,548	1,091	2.7	577	225	...
Other forms of organization (including not reporting).....	4	4,140	94	12.6	240	108	...
IDAHO							
Total.....	1,273	xxx	37,324	xxx	27,220	10,003	824
Individual proprietorships.....	297	xxx	3,194	xxx	4,325	1,825	260
Partnerships.....	157	xxx	2,862	xxx	3,167	1,723	254
Corporations.....	712	xxx	27,311	xxx	16,162	5,186	310
Cooperative associations.....	65	xxx	3,114	xxx	2,512	941	...
Other forms of organization (including not reporting).....	42	xxx	843	xxx	1,053	328	...
Merchant wholesalers, total.....	527	187,756	21,154	15.9	15,229	4,844	300
Individual proprietorships.....	193	30,790	2,642	16.7	2,437	812	175
Partnerships.....	81	17,952	1,721	17.7	1,407	549	125
Corporations.....	222	116,483	14,631	16.3	10,140	3,118	...
Cooperative associations.....	10	15,906	1,410	9.2	706	173	...
Other forms of organization (including not reporting).....	21	6,625	750	15.8	539	191	...
Manufacturers' sales branches, sales offices, total.....	51	19,613	1,489	15.2	1,552	358	2
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	43	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	7	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	399	99,307	8,294	11.4	2,408	664	366
Individual proprietorships.....	41	10,545	209	12.5	363	106	43
Partnerships.....	9	1,714	83	8.8	43	13	13
Corporations.....	322	83,251	7,761	11.1	1,661	445	310
Cooperative associations.....	22	2,752	207	14.2	195	55	...
Other forms of organization (including not reporting).....	5	1,045	34	19.4	146	45	...
Merchandise agents, brokers, total.....	33	67,048	267	2.3	668	580	24
Individual proprietorships.....	10	12,420	18	2.6	140	121	4
Partnerships.....	11	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	11	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	263	109,545	6,120	15.1	7,363	3,557	132
Individual proprietorships.....	53	16,394	325	21.3	1,385	785	38
Partnerships.....	55	25,593	1,023	15.5	1,520	936	94
Corporations.....	114	45,758	3,216	12.1	2,674	1,067	...
Cooperative associations.....	33	19,535	1,497	16.5	1,611	713	...
Other forms of organization (including not reporting).....	8	2,265	59	15.4	173	54	...
ILLINOIS							
Total.....	16,493	xxx	869,166	xxx	890,165	186,178	10,117
Individual proprietorships.....	4,454	xxx	53,731	xxx	60,889	16,548	4,021
Partnerships.....	2,727	xxx	80,505	xxx	67,661	17,045	5,131
Corporations.....	8,293	xxx	663,289	xxx	700,996	139,579	942
Cooperative associations.....	375	xxx	26,085	xxx	20,200	4,956	...
Other forms of organization (including not reporting).....	644	xxx	39,556	xxx	40,419	8,050	23
Merchant wholesalers, total.....	10,452	7,627,236	620,156	13.4	554,357	120,696	6,918
Individual proprietorships.....	3,222	859,034	47,965	11.9	47,280	13,059	2,957
Partnerships.....	2,052	1,026,868	65,887	11.2	54,492	13,963	3,946
Corporations.....	4,759	5,141,325	465,916	14.7	423,303	87,164	...
Cooperative associations.....	50	234,580	13,379	6.3	8,272	1,937	...
Other forms of organization (including not reporting).....	369	365,229	27,009	10.4	21,010	4,573	15
Manufacturers' sales branches, sales offices, total.....	1,620	7,006,115	173,508	7.2	243,403	45,726	5
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	5	3,516	122	25.6	723	148	5
Corporations.....	1,473	6,372,913	165,056	7.4	226,198	42,769	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	138	579,118	8,212	5.4	16,232	2,755	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,655	456,976	42,402	11.2	28,657	6,633	1,269
Individual proprietorships.....	166	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	88	27,221	7,584	14.1	1,384	385	166
Corporations.....	1,286	606,995	27,363	10.5	19,729	4,299	942
Cooperative associations.....	92	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	23	13,571	313	15.7	882	200	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-23

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
ILLINOIS—Continued							
Merchandise agents, brokers, total.....	1,695	3,903,068	4,131	2.6	43,886	7,570	1,342
Individual proprietorships.....	800	1,003,707	671	2.8	9,303	2,043	671
Partnerships.....	352	1,377,620	1,029	1.8	7,619	1,622	665
Corporations.....	473	1,188,702	2,398	3.7	24,942	3,485	...
Cooperative associations.....	17	170,251	5	1.0	973	226	...
Other forms of organization (including not reporting).....	53	162,788	28	1.5	1,049	194	6
Assemblers of farm products, total.....	1,071	1,096,259	28,969	4.1	19,862	5,553	583
Individual proprietorships.....	264	142,866	3,147	5.3	2,399	855	233
Partnerships.....	230	217,196	5,883	3.7	3,443	927	349
Corporations.....	302	287,377	8,556	4.9	6,824	1,862	...
Cooperative associations.....	214	335,424	7,389	3.6	5,950	1,581	...
Other forms of organization (including not reporting).....	61	113,396	3,994	2.8	1,246	328	1
INDIANA							
Total.....	5,881	xxx	259,378	xxx	224,141	52,820	3,614
Individual proprietorships.....	1,527	xxx	17,937	xxx	19,225	6,003	1,321
Partnerships.....	831	xxx	18,198	xxx	18,502	5,587	1,538
Corporations.....	3,164	xxx	190,251	xxx	169,353	37,049	751
Cooperative associations.....	161	xxx	16,878	xxx	6,706	1,837	...
Other forms of organization (including not reporting).....	198	xxx	10,414	xxx	10,355	2,344	4
Merchant wholesalers, total.....	3,399	1,831,646	182,583	15.0	150,497	35,785	2,081
Individual proprietorships.....	1,120	189,603	13,425	15.9	13,995	4,395	977
Partnerships.....	597	238,189	20,419	13.4	15,132	4,304	1,101
Corporations.....	1,544	1,217,763	129,416	16.1	112,413	24,993	...
Cooperative associations.....	18	104,376	10,647	3.7	1,858	434	...
Other forms of organization (including not reporting).....	120	81,715	8,676	14.5	7,099	1,659	3
Manufacturers' sales branches, sales offices, total.....	475	852,908	35,587	8.8	39,836	8,006	6
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	429	822,496	35,040	8.5	37,398	7,564	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	43	26,036	286	18.1	2,336	418	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,156	584,153	26,704	8.6	16,157	3,804	920
Individual proprietorships.....	103	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	35	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	946	510,082	20,963	8.2	12,833	2,824	751
Cooperative associations.....	60	30,277	2,381	7.8	1,162	298	...
Other forms of organization (including not reporting).....	12	3,092	153	17.7	309	88	...
Merchandise agents, brokers, total.....	387	699,974	595	2.6	7,399	2,044	331
Individual proprietorships.....	189	205,280	163	3.4	2,634	662	146
Partnerships.....	90	235,710	70	2.1	1,217	543	184
Corporations.....	85	106,248	360	4.2	2,646	566	...
Cooperative associations.....	18	149,210	2	0.9	730	252	...
Other forms of organization (including not reporting).....	5	3,526	...	9.1	172	21	1
Assemblers of farm products, total.....	464	414,700	13,909	5.4	10,252	3,181	276
Individual proprietorships.....	114	53,223	1,712	6.7	1,364	551	98
Partnerships.....	107	132,587	2,878	2.6	1,430	517	178
Corporations.....	160	122,311	4,472	6.7	4,063	1,102	...
Cooperative associations.....	65	95,281	3,548	6.4	2,956	853	...
Other forms of organization (including not reporting).....	18	11,298	1,299	8.2	439	158	...
IOWA							
Total.....	5,641	xxx	177,702	xxx	138,640	37,776	3,837
Individual proprietorships.....	1,555	xxx	18,000	xxx	16,470	6,042	1,360
Partnerships.....	843	xxx	16,794	xxx	16,760	5,861	1,452
Corporations.....	2,742	xxx	121,405	xxx	89,535	21,766	1,016
Cooperative associations.....	327	xxx	13,646	xxx	9,798	2,529	...
Other forms of organization (including not reporting).....	174	xxx	7,857	xxx	6,077	1,578	9
Merchant wholesalers, total.....	2,184	1,294,696	108,895	12.4	84,343	21,961	1,437
Individual proprietorships.....	790	179,064	8,434	12.1	8,788	2,907	693
Partnerships.....	421	226,255	12,938	10.1	11,074	3,218	734
Corporations.....	851	722,113	75,694	14.2	57,735	14,077	...
Cooperative associations.....	31	95,031	4,986	5.4	2,529	659	3
Other forms of organization (including not reporting).....	91	72,233	6,843	11.5	4,217	1,100	7
Manufacturers' sales branches, sales offices, total.....	342	444,819	20,743	9.7	21,162	4,663	1
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	320	415,006	20,633	9.8	20,124	4,398	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	21	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,663	345,514	30,847	12.3	12,475	3,194	1,366
Individual proprietorships.....	201	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	90	20,165	929	12.9	846	305	165
Corporations.....	1,235	234,609	19,275	11.6	6,281	1,408	1,016
Cooperative associations.....	121	41,678	3,740	12.9	2,967	674	(D)
Other forms of organization (including not reporting).....	16	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	331	841,454	806	1.5	5,861	2,741	325
Individual proprietorships.....	136	192,596	49	2.1	1,688	849	115
Partnerships.....	117	408,356	134	1.3	2,208	1,220	210
Corporations.....	66	109,355	623	2.3	1,392	546	...
Cooperative associations.....	8	119,595	...	0.8	515	117	...
Other forms of organization (including not reporting).....	4	11,552	...	1.4	58	9	...
Assemblers of farm products, total.....	1,121	815,172	16,411	4.3	14,799	5,217	708
Individual proprietorships.....	427	179,156	2,832	5.9	3,809	1,527	367
Partnerships.....	215	153,037	2,793	5.5	2,632	1,118	340
Corporations.....	270	271,635	5,180	2.8	4,003	1,337	...
Cooperative associations.....	167	174,756	4,920	4.3	3,787	1,079	...
Other forms of organization (including not reporting).....	42	36,588	686	3.0	568	156	1

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
KANSAS							
Total.....	4,265	xxx	140,879	xxx	89,213	24,799	2,709
Individual proprietorships.....	1,167	xxx	12,881	xxx	11,263	4,422	1,026
Partnerships.....	592	xxx	10,105	xxx	7,630	3,171	932
Corporations.....	1,987	xxx	105,145	xxx	60,223	14,289	747
Cooperative associations.....	351	xxx	7,181	xxx	5,826	1,744	...
Other forms of organization (including not reporting).....	168	xxx	5,567	xxx	4,171	1,173	4
Merchant wholesalers, total.....	1,702	953,439	90,913	11.6	58,306	15,054	1,078
Individual proprietorships.....	654	118,807	9,385	14.4	7,575	2,668	567
Partnerships.....	306	102,089	6,978	11.8	5,185	1,693	510
Corporations.....	632	591,416	68,610	12.0	40,687	9,400	...
Cooperative associations.....	45	79,474	2,341	5.7	1,789	426	...
Other forms of organization (including not reporting).....	65	61,653	3,599	9.5	3,070	867	1
Manufacturers' sales branches, sales offices, total.....	158	238,320	22,276	10.2	12,223	2,619	3
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	145	233,281	21,676	10.0	11,945	2,551	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	11	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,251	201,829	12,239	12.0	6,896	2,049	1,026
Individual proprietorships.....	209	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	54	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	819	130,931	8,796	11.2	3,086	786	747
Cooperative associations.....	155	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	14	3,322	137	14.4	240	56	3
Merchandise agents, brokers, total.....	210	361,848	670	2.0	2,818	2,022	223
Individual proprietorships.....	98	111,463	56	2.3	872	685	81
Partnerships.....	70	155,929	409	1.6	865	907	142
Corporations.....	38	91,546	205	2.2	1,054	419	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	3	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	944	285,374	14,781	7.4	8,970	3,055	379
Individual proprietorships.....	205	45,254	1,981	7.4	1,213	536	200
Partnerships.....	161	42,387	2,109	7.1	944	350	179
Corporations.....	353	96,859	5,858	8.3	3,351	1,133	...
Cooperative associations.....	150	83,126	3,602	6.0	2,552	853	...
Other forms of organization (including not reporting).....	75	17,748	1,231	7.0	610	183	...
KENTUCKY							
Total.....	2,720	xxx	265,797	xxx	104,160	29,997	1,846
Individual proprietorships.....	727	xxx	9,401	xxx	9,066	3,336	602
Partnerships.....	553	xxx	15,261	xxx	11,652	5,062	960
Corporations.....	1,308	xxx	110,543	xxx	78,631	20,199	282
Cooperative associations.....	39	xxx	127,807	xxx	1,365	475	...
Other forms of organization (including not reporting).....	93	xxx	2,785	xxx	3,426	875	2
Merchant wholesalers, total.....	1,721	964,714	234,143	13.5	72,792	19,449	1,169
Individual proprietorships.....	573	111,438	8,546	15.2	7,548	2,635	484
Partnerships.....	391	174,736	14,021	11.0	9,254	3,022	684
Corporations.....	684	603,949	82,555	14.6	52,890	12,954	...
Cooperative associations.....	9	47,098	126,940	3.3	693	175	...
Other forms of organization (including not reporting).....	64	27,443	2,081	15.6	2,402	663	1
Manufacturers' sales branches, sales offices, total.....	167	450,458	12,816	7.3	15,741	3,451	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	156	442,858	12,199	7.1	15,209	3,311	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	11	7,600	617	16.1	532	140	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	413	235,620	13,177	8.9	7,459	2,043	348
Individual proprietorships.....	26	8,537	284	12.3	306	130	24
Partnerships.....	28	12,853	437	10.7	511	162	42
Corporations.....	350	210,477	12,296	8.6	6,431	1,705	282
Cooperative associations.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	322	468,495	483	3.0	6,305	4,351	255
Individual proprietorships.....	93	58,676	243	3.5	738	442	63
Partnerships.....	107	174,635	142	2.7	1,616	1,711	192
Corporations.....	98	209,062	98	3.1	3,434	2,031	...
Cooperative associations.....	12	12,517	...	2.3	188	119	...
Other forms of organization (including not reporting).....	12	13,605	...	3.8	329	48	...
Assemblers of farm products, total.....	97	69,295	5,178	6.0	1,863	703	74
Individual proprietorships.....	35	11,498	328	8.8	474	179	31
Partnerships.....	27	13,051	641	8.3	271	167	42
Corporations.....	20	23,125	3,395	5.7	687	198	...
Cooperative associations.....	13	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA							
Total.....	3,634	xxx	196,015	xxx	146,661	40,490	2,231
Individual proprietorships.....	1,155	xxx	11,792	xxx	16,120	6,164	989
Partnerships.....	585	xxx	27,003	xxx	14,290	5,142	1,020
Corporations.....	1,730	xxx	147,562	xxx	108,886	26,942	217
Cooperative associations.....	26	xxx	380	xxx	760	442	...
Other forms of organization (including not reporting).....	138	xxx	9,278	xxx	6,605	1,800	5
Merchant wholesalers, total.....	2,442	1,666,544	156,909	12.2	103,345	28,689	1,578
Individual proprietorships.....	668	183,522	10,326	16.6	13,323	4,879	744
Partnerships.....	462	292,548	25,142	9.6	12,513	4,101	830
Corporations.....	1,006	1,110,814	112,949	12.1	71,769	18,228	...
Cooperative associations.....	11	6,821	228	9.2	350	92	...
Other forms of organization (including not reporting).....	95	72,839	8,264	13.1	5,390	1,339	4

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-25

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
LOUISIANA—Continued							
Manufacturers' sales branches, sales offices, total.....	367	664,807	24,891	8.9	30,701	6,884	3
Individual proprietorships.....	3	136	2	43.4	28	10	3
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	342	658,099	24,572	8.7	29,867	6,684	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	22	6,372	317	21.8	806	190	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	454	233,328	11,097	9.8	6,937	2,000	345
Individual proprietorships.....	107	27,558	891	10.8	992	373	88
Partnerships.....	27	10,825	316	10.9	466	153	40
Corporations.....	314	190,336	9,713	9.8	5,383	1,443	217
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	6	4,609	177	5.5	96	31	...
Merchandise agents, brokers, total.....	263	318,268	797	3.1	3,845	1,418	201
Individual proprietorships.....	141	115,788	143	3.7	1,460	612	113
Partnerships.....	58	90,501	515	2.9	836	404	87
Corporations.....	53	102,316	135	2.6	1,426	380	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	10	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	108	38,618	2,321	11.9	1,833	1,499	104
Individual proprietorships.....	36	10,629	430	9.9	317	290	41
Partnerships.....	38	14,512	1,030	10.9	475	484	63
Corporations.....	15	5,956	193	13.0	441	207	...
Cooperative associations.....	14	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	5	(D)	(D)	(D)	(D)	(D)	(D)
MAINE							
Total.....	1,314	xxx	58,511	xxx	41,231	12,039	573
Individual proprietorships.....	411	xxx	3,791	xxx	3,655	1,618	319
Partnerships.....	122	xxx	2,136	xxx	1,722	714	204
Corporations.....	721	xxx	50,294	xxx	34,109	9,114	48
Cooperative associations.....	15	xxx	760	xxx	496	121	...
Other forms of organization (including not reporting).....	45	xxx	1,530	xxx	1,249	472	2
Merchant wholesalers, total.....	922	358,934	41,182	15.7	29,185	8,830	440
Individual proprietorships.....	332	43,598	3,218	16.9	2,945	1,298	259
Partnerships.....	104	25,392	2,070	14.1	1,505	613	179
Corporations.....	446	275,830	34,149	15.6	23,554	6,480	...
Cooperative associations.....	6	2,580	480	10.3	149	42	...
Other forms of organization (including not reporting).....	34	11,534	1,265	17.9	1,032	397	2
Manufacturers' sales branches, sales offices, total.....	100	106,376	2,939	8.2	4,780	1,162	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	98	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	165	144,715	12,696	9.6	5,306	1,347	72
Individual proprietorships.....	22	5,893	211	13.6	243	101	19
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	138	136,869	12,417	9.5	4,985	1,219	48
Cooperative associations.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	42	22,522	135	3.9	422	121	20
Individual proprietorships.....	19	4,307	25	5.4	78	39	12
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	17	14,330	107	3.8	292	63	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	85	21,615	1,559	18.7	1,538	579	41
Individual proprietorships.....	38	5,608	337	25.8	389	180	29
Partnerships.....	10	759	11	36.1	139	68	12
Corporations.....	22	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	9	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	6	1,184	212	19.3	115	49	...
MARYLAND							
Total.....	3,038	xxx	150,010	xxx	141,396	35,330	1,833
Individual proprietorships.....	931	xxx	8,611	xxx	11,835	4,274	812
Partnerships.....	496	xxx	12,702	xxx	11,540	3,929	968
Corporations.....	1,471	xxx	123,039	xxx	112,487	25,744	42
Cooperative associations.....	36	xxx	2,682	xxx	1,306	376	...
Other forms of organization (including not reporting).....	104	xxx	2,976	xxx	4,228	1,007	12
Merchant wholesalers, total.....	2,209	1,104,793	106,264	14.9	92,158	24,361	1,487
Individual proprietorships.....	739	136,528	8,307	14.9	9,747	3,596	651
Partnerships.....	423	166,433	12,050	11.8	9,991	3,387	826
Corporations.....	967	751,924	81,022	15.7	68,685	16,464	...
Cooperative associations.....	9	14,429	2,192	6.8	619	175	...
Other forms of organization (including not reporting).....	71	35,479	2,693	16.7	3,116	739	10
Manufacturers' sales branches, sales offices, total.....	311	784,441	28,716	7.4	31,921	6,422	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	286	759,959	28,478	7.4	30,997	6,211	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	23	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	166	307,548	13,770	9.6	10,475	2,635	74
Individual proprietorships.....	21	5,900	130	13.7	305	113	21
Partnerships.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	124	292,943	13,266	9.4	9,780	2,375	42
Cooperative associations.....	13	5,099	226	10.7	225	85	...
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
MARYLAND-Continued							
Merchandise agents, brokers, total.....	289	343,809	590	3.8	5,449	1,383	220
Individual proprietorships.....	147	98,903	125	4.2	1,526	462	119
Partnerships.....	52	71,392	182	4.1	978	287	99
Corporations.....	79	137,292	190	3.8	2,577	569	...
Cooperative associations.....	5	31,690	93	1.5	260	47	...
Other forms of organization (including not reporting).....	6	4,532	...	5.4	108	18	2
Assemblers of farm products, total.....	63	43,157	670	8.0	1,393	529	52
Individual proprietorships.....	24	5,671	49	15.0	257	103	21
Partnerships.....	15	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	15	19,542	83	4.5	448	125	...
Cooperative associations.....	7	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS							
Total.....	7,934	xxx	425,691	xxx	385,839	87,481	3,313
Individual proprietorships.....	2,070	xxx	19,173	xxx	22,187	7,407	1,797
Partnerships.....	732	xxx	17,385	xxx	16,722	5,256	1,477
Corporations.....	4,739	xxx	361,499	xxx	323,655	69,843	22
Cooperative associations.....	52	xxx	3,173	xxx	3,480	824	...
Other forms of organization (including not reporting).....	341	xxx	2,446	xxx	19,795	4,151	17
Merchant wholesalers, total.....	6,041	3,321,567	313,378	14.1	247,758	59,816	2,714
Individual proprietorships.....	1,683	287,592	18,542	15.1	18,404	6,475	1,466
Partnerships.....	603	253,660	16,732	12.3	14,036	4,420	1,238
Corporations.....	3,479	2,550,952	255,669	14.4	202,084	45,837	...
Cooperative associations.....	24	33,823	2,374	4.2	813	211	...
Other forms of organization (including not reporting).....	252	195,540	20,061	12.7	12,421	2,873	10
Manufacturers' sales branches, sales offices, total.....	860	2,457,055	82,852	7.9	99,944	19,874	1
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	802	2,344,560	78,881	7.8	94,246	18,895	...
Cooperative associations.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	51	102,741	3,682	9.1	5,274	862	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	171	441,984	24,698	7.9	15,635	3,162	53
Individual proprietorships.....	17	3,339	71	11.1	163	48	15
Partnerships.....	10	3,155	127	11.1	128	44	16
Corporations.....	137	432,612	24,397	7.8	15,097	3,026	22
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	5	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	812	1,206,266	2,422	3.4	18,617	3,542	528
Individual proprietorships.....	358	377,572	418	2.9	3,450	816	307
Partnerships.....	112	181,276	226	3.9	2,068	541	214
Corporations.....	301	547,283	1,602	3.6	11,345	1,878	...
Cooperative associations.....	11	22,261	...	2.6	373	66	...
Other forms of organization (including not reporting).....	30	77,874	176	3.0	1,381	241	7
Assemblers of farm products, total.....	50	77,158	2,341	11.2	3,885	1,087	17
Individual proprietorships.....	10	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	20	22,382	990	7.9	883	207	...
Cooperative associations.....	11	42,811	595	10.2	1,999	468	...
Other forms of organization (including not reporting).....	3	(D)	(D)	(D)	(D)	(D)	(D)
MICHIGAN							
Total.....	9,441	xxx	474,263	xxx	478,771	99,793	6,327
Individual proprietorships.....	2,999	xxx	29,217	xxx	46,506	12,685	2,704
Partnerships.....	1,588	xxx	39,207	xxx	44,465	10,863	3,060
Corporations.....	4,317	xxx	364,709	xxx	361,416	70,278	554
Cooperative associations.....	86	xxx	10,500	xxx	5,442	1,577	...
Other forms of organization (including not reporting).....	451	xxx	30,630	xxx	20,942	4,390	9
Merchant wholesalers, total.....	6,174	3,665,185	290,904	14.7	291,253	62,382	4,506
Individual proprietorships.....	2,261	482,094	26,010	15.4	35,781	10,194	2,076
Partnerships.....	1,252	588,310	36,078	13.1	37,950	9,368	2,426
Corporations.....	2,309	2,209,172	197,908	16.2	202,434	39,437	...
Cooperative associations.....	28	67,619	4,333	7.5	2,069	502	...
Other forms of organization (including not reporting).....	324	317,990	26,575	7.4	13,019	2,881	4
Manufacturers' sales branches, sales offices, total.....	915	3,969,618	120,874	6.4	130,417	24,675	2
Individual proprietorships.....	4	6,833	2	2.7	84	26	2
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	832	3,849,656	117,736	6.2	123,410	23,426	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	74	103,591	2,929	11.1	6,538	1,171	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,106	753,436	46,170	9.1	25,540	5,886	845
Individual proprietorships.....	141	45,609	2,206	12.4	1,887	569	133
Partnerships.....	85	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	849	662,056	42,214	8.7	21,550	4,733	554
Cooperative associations.....	21	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	10	4,651	280	17.6	378	96	...
Merchandise agents, brokers, total.....	960	1,558,531	5,877	4.0	24,280	4,370	807
Individual proprietorships.....	512	540,311	396	4.3	7,868	1,570	414
Partnerships.....	190	400,494	344	3.6	3,722	736	388
Corporations.....	224	464,742	1,699	4.3	10,522	1,570	...
Cooperative associations.....	9	116,443	3,392	2.6	1,561	374	...
Other forms of organization (including not reporting).....	25	36,541	46	3.8	607	120	5
Assemblers of farm products, total.....	286	139,914	10,438	12.3	7,281	2,480	167
Individual proprietorships.....	81	19,648	603	10.7	886	326	79
Partnerships.....	57	28,623	1,466	8.3	1,120	328	88
Corporations.....	103	61,350	5,152	14.9	3,500	1,112	...
Cooperative associations.....	27	22,242	2,417	12.4	1,375	592	...
Other forms of organization (including not reporting).....	18	8,051	800	9.1	400	122	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-27

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expense ^a (including payroll) as percent of sales ²	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, ² November ² (Number)
MINNESOTA							
Total.....	6,099	xxx	311,834	xxx	242,324	57,620	3,500
Individual proprietorships.....	1,514	xxx	15,148	xxx	14,419	5,082	1,368
Partnerships.....	742	xxx	15,368	xxx	12,512	3,964	1,341
Corporations.....	3,245	xxx	251,617	xxx	188,136	42,683	787
Cooperative associations.....	429	xxx	15,146	xxx	10,559	2,810	...
Other forms of organization (including not reporting).....	169	xxx	14,555	xxx	16,698	2,981	4
Merchant wholesalers, total.....	2,833	2,252,713	212,879	12.2	151,300	36,719	1,683
Individual proprietorships.....	884	173,430	9,791	12.3	9,512	3,257	810
Partnerships.....	487	162,352	12,593	12.9	9,634	2,945	872
Corporations.....	1,330	1,694,322	172,214	12.5	120,257	27,763	...
Cooperative associations.....	38	92,003	6,647	5.9	2,469	609	...
Other forms of organization (including not reporting).....	94	130,606	11,634	12.5	9,428	2,145	1
Manufacturers' sales branches, sales offices, total.....	497	1,215,668	52,151	7.6	49,393	10,254	3
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	3	(D)	(D)	(D)	...	(D)	(D)
Corporations.....	467	1,185,522	50,217	7.5	47,267	9,848	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	25	27,116	1,821	12.4	1,949	364	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,414	337,195	26,471	11.0	12,510	3,287	1,095
Individual proprietorships.....	182	31,144	2,296	12.2	1,368	499	172
Partnerships.....	86	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	991	234,612	21,101	10.7	7,064	1,590	787
Cooperative associations.....	144	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	11	23,989	134	7.7	920	213	1
Merchandise agents, brokers, total.....	422	1,178,470	1,407	1.8	10,961	2,322	307
Individual proprietorships.....	187	162,580	335	3.4	1,836	464	157
Partnerships.....	76	136,042	142	2.3	1,984	301	150
Corporations.....	145	744,572	930	1.5	7,178	1,305	...
Cooperative associations.....	5	109,761	...	0.8	671	192	...
Other forms of organization (including not reporting).....	9	25,515	...	2.2	292	60	...
Assemblers of farm products, total.....	933	502,199	18,926	7.2	18,160	5,038	412
Individual proprietorships.....	261	76,166	2,726	5.4	1,703	862	229
Partnerships.....	90	45,242	1,659	5.5	1,032	441	154
Corporations.....	312	211,072	7,155	6.4	6,370	2,177	...
Cooperative associations.....	240	147,885	6,420	7.0	4,946	1,359	27
Other forms of organization (including not reporting).....	30	21,834	966	26.2	4,109	199	2
MISSISSIPPI							
Total.....	1,863	xxx	70,484	xxx	46,319	15,246	1,313
Individual proprietorships.....	527	xxx	6,722	xxx	5,562	2,366	441
Partnerships.....	383	xxx	13,967	xxx	7,188	3,012	631
Corporations.....	852	xxx	46,149	xxx	30,586	8,955	238
Cooperative associations.....	39	xxx	1,645	xxx	1,173	357	...
Other forms of organization (including not reporting).....	62	xxx	2,001	xxx	1,810	556	3
Merchant wholesalers, total.....	1,095	543,830	53,739	11.8	33,757	11,007	746
Individual proprietorships.....	370	91,023	5,117	9.7	3,873	1,764	293
Partnerships.....	274	124,027	10,717	10.1	5,511	2,149	452
Corporations.....	395	285,054	34,914	13.9	22,637	6,596	...
Cooperative associations.....	6	22,984	1,086	3.1	232	54	...
Other forms of organization (including not reporting).....	50	20,742	1,905	13.0	1,504	444	1
Manufacturers' sales branches, sales offices, total.....	88	86,426	2,296	10.4	4,248	1,063	2
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	79	71,510	2,180	9.6	3,471	861	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	6	2,040	92	30.7	285	95	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	442	150,282	8,521	10.3	4,584	1,469	383
Individual proprietorships.....	70	18,743	651	10.0	570	234	71
Partnerships.....	43	14,232	496	10.6	538	181	72
Corporations.....	323	115,740	7,326	10.4	3,423	1,036	238
Cooperative associations.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	147	230,635	849	2.3	1,759	1,206	127
Individual proprietorships.....	67	81,905	424	1.9	500	318	57
Partnerships.....	44	85,491	402	1.5	558	501	70
Corporations.....	32	62,109	23	3.9	687	372	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	3	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	91	172,658	5,079	2.6	1,971	501	55
Individual proprietorships.....	19	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	21	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	23	23,994	1,706	5.9	368	90	...
Cooperative associations.....	27	69,627	515	2.1	889	284	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI							
Total.....	7,604	xxx	432,663	xxx	380,198	88,405	4,488
Individual proprietorships.....	1,964	xxx	21,742	xxx	21,497	7,178	1,777
Partnerships.....	1,124	xxx	27,704	xxx	23,037	7,482	2,072
Corporations.....	4,116	xxx	351,143	xxx	309,901	66,999	631
Cooperative associations.....	154	xxx	9,951	xxx	8,636	2,985	...
Other forms of organization (including not reporting).....	246	xxx	22,123	xxx	17,127	3,761	8
Merchant wholesalers, total.....	4,377	3,248,245	297,413	13.0	233,146	55,997	2,731
Individual proprietorships.....	1,337	299,703	17,470	11.1	15,183	5,054	1,222
Partnerships.....	790	388,825	25,159	10.4	18,793	5,820	1,505
Corporations.....	2,088	2,289,459	237,836	14.1	184,470	41,727	...
Cooperative associations.....	26	111,228	5,035	6.5	4,199	1,057	...
Other forms of organization (including not reporting).....	136	159,030	11,913	11.7	10,501	2,339	4

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
MISSOURI-Continued							
Manufacturers' sales branches, sales offices, total.....	918	2,752,205	108,115	8.2	110,706	22,067	2
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	850	2,595,855	98,198	8.0	104,032	20,677	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	63	131,919	9,782	12.3	5,836	1,237	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,135	369,056	16,879	11.5	12,997	3,361	887
Individual proprietorships.....	149	40,543	2,630	12.0	1,665	433	132
Partnerships.....	82	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	865	288,621	12,148	11.3	9,450	2,173	631
Cooperative associations.....	35	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	1,052	58	15.8	111	29	...
Merchandise agents, brokers, total.....	827	1,595,275	1,282	2.5	16,889	4,111	653
Individual proprietorships.....	379	423,317	319	2.8	3,812	1,113	329
Partnerships.....	180	439,268	190	1.9	2,474	1,021	322
Corporations.....	232	640,930	622	2.7	9,769	1,790	...
Cooperative associations.....	12	64,129	58	1.0	371	109	...
Other forms of organization (including not reporting).....	24	27,631	93	3.4	463	78	2
Assemblers of farm products, total.....	347	244,807	8,974	6.1	6,460	2,869	215
Individual proprietorships.....	99	30,960	1,323	11.8	837	433	94
Partnerships.....	69	42,321	1,075	4.1	783	296	119
Corporations.....	81	80,953	2,339	5.3	2,180	632	...
Cooperative associations.....	79	83,098	3,960	5.9	2,444	1,430	...
Other forms of organization (including not reporting).....	19	7,475	277	5.1	216	78	2
MONTANA							
Total.....	1,499	xxx	50,622	xxx	30,207	7,885	687
Individual proprietorships.....	203	xxx	2,544	xxx	2,329	724	189
Partnerships.....	110	xxx	2,714	xxx	2,109	718	172
Corporations.....	987	xxx	40,062	xxx	22,721	5,601	324
Cooperative associations.....	154	xxx	3,598	xxx	1,895	582	...
Other forms of organization (including not reporting).....	45	xxx	1,704	xxx	1,153	260	2
Merchant wholesalers, total.....	558	266,694	33,166	14.4	20,357	5,256	265
Individual proprietorships.....	139	23,812	1,418	15.8	1,619	518	130
Partnerships.....	86	27,450	2,307	14.2	1,736	560	135
Corporations.....	284	186,116	26,799	15.3	15,710	3,874	...
Cooperative associations.....	12	11,451	1,008	5.2	311	82	...
Other forms of organization (including not reporting).....	37	17,865	1,634	9.3	981	222	...
Manufacturers' sales branches, sales offices, total.....	74	49,119	5,258	12.7	3,128	676	1
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	72	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	475	85,170	5,744	10.8	2,559	665	385
Individual proprietorships.....	36	7,188	707	15.0	408	104	40
Partnerships.....	13	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	357	66,144	3,826	9.6	1,264	286	324
Cooperative associations.....	66	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	3	162	19	14.2	13	5	...
Merchandise agents, brokers, total.....	44	103,702	369	2.3	1,298	500	16
Individual proprietorships.....	13	12,820	23	3.1	147	56	10
Partnerships.....	3	7,185	59	2.4	74	60	4
Corporations.....	23	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	348	193,910	6,085	3.3	2,865	788	20
Individual proprietorships.....	14	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	251	126,779	3,969	3.2	1,796	461	...
Cooperative associations.....	73	56,481	1,571	3.2	854	262	...
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA							
Total.....	3,006	xxx	125,671	xxx	85,439	23,932	1,904
Individual proprietorships.....	785	xxx	9,075	xxx	8,143	3,381	669
Partnerships.....	482	xxx	11,136	xxx	8,381	3,238	857
Corporations.....	1,312	xxx	89,722	xxx	59,957	14,573	371
Cooperative associations.....	309	xxx	10,945	xxx	5,159	1,622	...
Other forms of organization (including not reporting).....	118	xxx	4,793	xxx	3,799	1,118	7
Merchant wholesalers, total.....	1,253	803,392	81,696	12.3	51,404	13,548	850
Individual proprietorships.....	412	89,900	5,905	11.9	4,632	1,512	357
Partnerships.....	271	161,735	8,546	8.5	5,610	1,788	492
Corporations.....	492	486,296	56,987	13.8	37,113	9,091	...
Cooperative associations.....	32	36,638	6,459	6.4	1,117	318	...
Other forms of organization (including not reporting).....	46	28,823	3,799	16.1	2,932	839	1
Manufacturers' sales branches, sales offices, total.....	194	416,846	23,360	7.6	16,565	3,549	...
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	182	412,978	23,319	7.5	16,192	3,458	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	11	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	702	147,524	9,000	11.9	5,666	1,742	541
Individual proprietorships.....	107	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	48	15,401	739	14.0	674	238	83
Corporations.....	418	86,956	4,883	10.2	2,242	555	371
Cooperative associations.....	117	20,687	1,574	13.1	1,406	453	...
Other forms of organization (including not reporting).....	12	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-29

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
NEBRASKA—Continued							
Merchandise agents, brokers, total.....	228	981,284	731	1.1	4,877	2,435	232
Individual proprietorships.....	97	201,048	93	1.4	1,132	841	88
Partnerships.....	68	367,622	194	1.0	1,277	867	144
Corporations.....	55	324,236	305	1.2	2,043	639	...
Cooperative associations.....	5	87,975	129	0.8	417	85	...
Other forms of organization (including not reporting).....	3	403	10	4.0	8	3	...
Assemblers of farm products, total.....	629	318,924	10,884	5.1	6,927	2,658	281
Individual proprietorships.....	168	68,073	1,360	4.8	1,124	563	138
Partnerships.....	95	43,867	1,657	5.6	820	345	138
Corporations.....	165	85,526	4,228	5.9	2,367	830	...
Cooperative associations.....	155	107,397	2,783	4.5	2,219	766	...
Other forms of organization (including not reporting).....	46	14,061	856	5.9	397	154	5
NEVADA							
Total.....	335	xxx	11,130	xxx	9,226	2,074	248
Individual proprietorships.....	87	xxx	600	xxx	1,270	335	97
Partnerships.....	53	xxx	1,208	xxx	1,208	284	90
Corporations.....	188	xxx	8,860	xxx	6,474	1,417	61
Cooperative associations.....	...	xxx	...	...	...	...	...
Other forms of organization (including not reporting).....	7	xxx	462	xxx	274	38	...
Merchant wholesalers, total.....	231	109,150	9,844	14.5	8,211	1,845	159
Individual proprietorships.....	72	13,185	501	21.2	1,174	306	80
Partnerships.....	47	17,429	1,123	13.8	1,101	261	79
Corporations.....	108	75,855	7,758	13.5	5,718	1,249	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	4	2,681	462	15.4	218	29	...
Manufacturers' sales branches, sales offices, total.....	13	3,730	249	22.7	409	75	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	12	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	82	35,353	997	10.5	545	131	83
Individual proprietorships.....	13	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	66	30,805	853	9.5	376	89	61
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	7	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	...	...	...	...	...	...	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE							
Total.....	615	xxx	24,472	xxx	19,733	5,099	259
Individual proprietorships.....	200	xxx	1,350	xxx	1,698	682	153
Partnerships.....	52	xxx	1,403	xxx	1,265	403	94
Corporations.....	334	xxx	19,983	xxx	15,685	3,683	12
Cooperative associations.....	6	xxx	802	xxx	397	126	...
Other forms of organization (including not reporting).....	23	xxx	934	xxx	688	205	...
Merchant wholesalers, total.....	451	178,497	16,670	14.8	12,660	3,573	216
Individual proprietorships.....	174	24,848	1,185	19.0	1,468	597	137
Partnerships.....	43	17,418	1,296	13.7	1,105	345	79
Corporations.....	208	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	23	7,415	934	16.9	688	205	...
Manufacturers' sales branches, sales offices, total.....	53	58,300	4,832	12.9	4,133	793	...
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	51	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	84	58,371	2,507	10.6	2,423	554	35
Individual proprietorships.....	14	3,128	129	15.2	148	50	10
Partnerships.....	7	3,002	106	15.8	152	55	13
Corporations.....	63	52,241	2,272	10.1	2,123	449	12
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	14	5,004	20	5.6	93	35	3
Individual proprietorships.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	8	4,178	20	4.9	77	28	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Assemblers of farm products, total.....	13	8,198	443	11.3	424	144	5
Individual proprietorships.....	5	336	9	11.9	8	10	3
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	4	3,786	428	16.7	247	74	...
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table "B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
NEW JERSEY							
Total.....	6,909	xxx	387,675	xxx	357,433	78,329	3,859
Individual proprietorships.....	1,807	xxx	21,373	xxx	20,813	6,335	1,650
Partnerships.....	1,077	xxx	26,441	xxx	24,430	7,250	-2,161
Corporations.....	3,700	xxx	322,341	xxx	296,001	61,146	38
Cooperative associations.....	51	xxx	2,813	xxx	2,268	654	...
Other forms of organization (including not reporting).....	274	xxx	14,707	xxx	13,921	2,944	10
Merchant wholesalers, total.....	5,697	3,040,115	261,790	15.1	236,498	53,842	3,464
Individual proprietorships.....	1,586	285,449	20,553	13.2	16,873	5,492	1,468
Partnerships.....	988	387,561	25,087	12.5	21,970	6,631	1,986
Corporations.....	2,880	2,222,300	202,655	15.9	186,964	39,390	...
Cooperative associations.....	21	30,173	2,632	6.8	1,191	270	...
Other forms of organization (including not reporting).....	222	114,632	10,863	16.1	9,500	2,059	10
Manufacturers' sales branches, sales offices, total.....	516	1,709,060	71,282	9.7	84,561	17,011	9
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	480	1,608,523	67,560	9.7	79,815	16,039	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	30	91,874	3,377	9.1	3,798	737	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	267	801,532	52,170	8.5	26,400	5,236	105
Individual proprietorships.....	32	15,676	340	8.5	716	176	29
Partnerships.....	20	11,371	293	10.8	553	145	38
Corporations.....	199	752,068	51,011	8.6	24,559	4,780	38
Cooperative associations.....	7	2,174	59	16.0	144	41	...
Other forms of organization (including not reporting).....	9	20,243	467	5.1	428	94	...
Merchandise agents, brokers, total.....	343	305,636	672	5.8	7,304	1,470	222
Individual proprietorships.....	155	136,154	94	5.7	2,476	513	128
Partnerships.....	51	52,534	47	5.3	755	140	94
Corporations.....	124	103,469	510	6.2	3,809	746	...
Cooperative associations.....	3	2,829	21	6.4	130	42	...
Other forms of organization (including not reporting).....	10	10,650	...	4.4	134	29	...
Assemblers of farm products, total.....	86	61,245	1,761	11.0	2,670	770	59
Individual proprietorships.....	32	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	14	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	17	13,723	605	13.5	854	191	...
Cooperative associations.....	20	27,905	101	5.9	803	301	...
Other forms of organization (including not reporting).....	3	1,308	...	15.4	61	25	...
NEW MEXICO							
Total.....	1,003	xxx	35,695	xxx	27,450	7,741	703
Individual proprietorships.....	319	xxx	4,251	xxx	3,892	1,369	321
Partnerships.....	162	xxx	5,550	xxx	3,623	1,304	254
Corporations.....	468	xxx	24,527	xxx	18,154	4,365	127
Cooperative associations.....	19	xxx	519	xxx	546	335	...
Other forms of organization (including not reporting).....	35	xxx	848	xxx	1,235	368	1
Merchant wholesalers, total.....	630	281,472	30,070	15.4	21,211	5,820	412
Individual proprietorships.....	237	37,703	3,486	16.1	2,789	980	239
Partnerships.....	111	41,476	4,960	14.9	2,684	968	172
Corporations.....	254	184,552	20,822	15.5	14,582	3,519	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	27	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total.....	61	29,980	1,638	12.6	1,969	417	...
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	52	28,735	1,572	12.3	1,859	391	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	8	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	260	81,801	3,334	13.1	3,137	904	254
Individual proprietorships.....	65	19,437	701	13.3	914	327	66
Partnerships.....	38	16,578	577	13.4	640	178	61
Corporations.....	152	45,114	2,026	12.9	1,538	385	127
Cooperative associations.....	5	672	30	11.3	45	14	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	25	44,015	2	2.1	431	213	24
Individual proprietorships.....	10	6,025	2	3.5	65	22	10
Partnerships.....	10	30,018	...	1.7	288	153	14
Corporations.....	5	7,972	...	2.4	78	38	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Assemblers of farm products, total.....	27	12,424	651	11.7	702	387	13
Individual proprietorships.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	3	1,783	13	4.0	11	5	7
Corporations.....	5	3,034	107	8.6	97	32	...
Cooperative associations.....	13	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
NEW YORK							
Total.....	38,003	xxx	2,283,807	xxx	1,929,846	385,121	20,248
Individual proprietorships.....	9,056	xxx	114,623	xxx	101,486	28,838	8,276
Partnerships.....	5,748	xxx	189,728	xxx	123,048	37,076	11,834
Corporations.....	21,524	xxx	1,851,200	xxx	1,596,793	302,908	119
Cooperative associations.....	262	xxx	15,424	xxx	10,908	2,971	...
Other forms of organization (including not reporting).....	1,413	xxx	112,832	xxx	97,611	18,328	19
Merchant wholesalers, total.....	29,990	21,877,266	1,834,931	11.1	1,245,277	260,532	16,856
Individual proprietorships.....	7,328	1,399,546	109,915	13.3	80,061	24,112	6,757
Partnerships.....	4,882	2,358,095	182,032	10.3	102,373	27,800	10,086
Corporations.....	16,589	16,964,528	1,460,787	11.1	996,540	194,856	...
Cooperative associations.....	108	164,531	11,093	7.2	5,675	1,400	...
Other forms of organization (including not reporting).....	1,083	990,566	71,104	11.4	60,628	12,364	13

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-31

Table 7B. WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION—STATES, BY TYPE OF OPERATION—Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
NEW YORK—Continued							
Manufacturers' sales branches, sales offices, total.....	2,495	15,169,377	314,976	6.9	474,450	85,787	19
Individual proprietorships.....	5	4,118	167	17.0	299	55	4
Partnerships.....	12	8,642	252	14.0	813	134	15
Corporations.....	2,270	14,151,074	274,567	7.0	442,519	80,499	...
Cooperative associations.....	16	41,528	364	4.4	972	210	...
Other forms of organization (including not reporting).....	192	964,015	39,594	5.8	29,847	4,889	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	794	1,245,440	85,598	9.2	46,028	9,584	331
Individual proprietorships.....	109	34,992	1,573	11.1	1,431	431	105
Partnerships.....	61	22,643	988	10.3	1,025	293	106
Corporations.....	565	1,152,055	81,768	9.2	42,461	8,578	119
Cooperative associations.....	51	27,407	1,153	10.1	872	251	...
Other forms of organization (including not reporting).....	8	8,343	116	6.1	239	31	1
Merchandise agents, brokers, total.....	4,434	10,820,270	36,320	3.0	154,857	26,363	2,903
Individual proprietorships.....	1,534	1,627,939	2,427	3.4	18,748	3,978	1,356
Partnerships.....	750	2,343,788	5,895	2.5	17,802	3,505	1,542
Corporations.....	1,978	6,360,333	26,708	3.1	110,638	17,614	...
Cooperative associations.....	42	149,525	95	2.2	1,531	389	...
Other forms of organization (including not reporting).....	110	338,685	1,195	3.3	6,138	887	5
Assemblers of farm products, total.....	290	265,182	11,982	7.9	9,234	2,855	139
Individual proprietorships.....	60	15,366	541	18.5	947	262	54
Partnerships.....	43	20,924	561	10.3	1,035	344	85
Corporations.....	122	135,354	7,338	7.6	4,635	1,371	...
Cooperative associations.....	45	73,323	2,719	5.3	1,858	721	...
Other forms of organization (including not reporting).....	20	20,215	823	9.1	759	157	...
NORTH CAROLINA							
Total.....	4,752	xxx	208,222	xxx	162,796	50,617	2,840
Individual proprietorships.....	1,318	xxx	13,746	xxx	15,855	6,602	1,064
Partnerships.....	874	xxx	18,131	xxx	18,654	9,267	1,552
Corporations.....	2,360	xxx	166,951	xxx	119,111	31,936	219
Cooperative associations.....	29	xxx	2,085	xxx	1,085	355	...
Other forms of organization (including not reporting).....	171	xxx	7,309	xxx	8,091	2,457	5
Merchant wholesalers, total.....	2,957	1,516,983	138,740	12.9	103,018	31,199	1,739
Individual proprietorships.....	934	185,303	11,563	13.7	11,206	4,586	750
Partnerships.....	973	256,224	16,119	10.4	12,139	4,772	986
Corporations.....	1,312	998,314	102,702	13.1	72,266	19,560	...
Cooperative associations.....	15	10,932	1,612	6.5	380	110	...
Other forms of organization (including not reporting).....	123	66,210	6,744	18.7	7,027	2,071	3
Manufacturers' sales branches, sales offices, total.....	379	999,416	25,381	6.2	28,064	6,276	...
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	365	992,455	25,049	6.2	27,764	6,207	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	12	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	728	521,238	26,655	9.3	15,035	4,321	464
Individual proprietorships.....	140	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	74	30,373	881	11.7	1,417	487	...
Corporations.....	502	439,931	24,360	8.9	11,888	3,242	219
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	11	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	533	967,298	7,308	3.3	13,376	7,037	550
Individual proprietorships.....	186	216,876	249	3.1	2,602	1,139	143
Partnerships.....	194	447,853	333	3.1	4,724	3,810	405
Corporations.....	135	274,010	6,724	3.8	5,616	1,910	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	17	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	155	178,737	10,138	4.9	3,303	1,784	87
Individual proprietorships.....	57	22,529	575	7.6	481	324	40
Partnerships.....	33	19,899	798	6.3	374	198	47
Corporations.....	46	63,597	8,116	6.4	1,577	917	...
Cooperative associations.....	11	62,180	405	1.8	592	159	...
Other forms of organization (including not reporting).....	8	10,532	244	6.6	279	186	...
NORTH DAKOTA							
Total.....	2,074	xxx	72,299	xxx	33,059	8,961	854
Individual proprietorships.....	258	xxx	4,088	xxx	2,190	852	200
Partnerships.....	144	xxx	6,541	xxx	2,736	945	222
Corporations.....	1,101	xxx	41,252	xxx	20,257	5,080	432
Cooperative associations.....	490	xxx	15,397	xxx	5,223	1,524	...
Other forms of organization (including not reporting).....	81	xxx	5,021	xxx	2,653	560	...
Merchant wholesalers, total.....	416	258,238	27,545	13.0	17,577	4,426	221
Individual proprietorships.....	112	23,091	1,934	13.1	1,298	472	96
Partnerships.....	83	39,883	3,215	11.1	2,088	645	125
Corporations.....	171	157,788	18,263	14.0	11,915	2,826	...
Cooperative associations.....	19	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	31	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total.....	66	112,467	9,772	8.4	4,571	991	1
Individual proprietorships.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	61	104,315	8,956	8.4	4,183	925	...
Cooperative associations.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	712	93,972	7,980	12.4	3,382	930	489
Individual proprietorships.....	43	5,702	391	11.8	283	95	34
Partnerships.....	16	3,417	219	13.7	151	52	23
Corporations.....	500	58,779	4,185	11.0	841	218	432
Cooperative associations.....	148	25,586	3,111	15.7	2,063	549	...
Other forms of organization (including not reporting).....	5	488	74	17.6	44	16	...

(D) Withheld to avoid disclosure. XXX Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 7B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
NORTH DAKOTA-Continued							
Merchandise agents, brokers, total.....	33	96,974	27	1.6	684	340	18
Individual proprietorships.....	12	13,224	4	1.7	65	62	11
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	15	50,901	13	1.7	456	194	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	847	254,731	26,975	6.3	6,845	2,274	125
Individual proprietorships.....	91	22,312	1,759	6.0	544	223	59
Partnerships.....	40	10,290	3,082	10.0	395	179	66
Corporations.....	354	96,980	9,835	6.9	2,862	917	...
Cooperative associations.....	322	115,222	10,517	5.1	2,786	870	...
Other forms of organization (including not reporting).....	40	9,927	1,782	11.7	258	85	...
OHIO							
Total.....	11,973	xxx	566,274	xxx	621,405	135,967	6,198
Individual proprietorships.....	3,307	xxx	29,765	xxx	42,120	12,786	2,891
Partnerships.....	1,530	xxx	43,585	xxx	37,335	10,633	2,916
Corporations.....	6,400	xxx	458,362	xxx	503,685	103,655	366
Cooperative associations.....	253	xxx	12,303	xxx	10,438	3,006	...
Other forms of organization (including not reporting).....	483	xxx	22,259	xxx	27,827	5,887	25
Merchant wholesalers, total.....	7,833	4,607,247	397,821	15.2	384,256	86,702	4,600
Individual proprietorships.....	2,518	438,522	26,813	16.1	33,381	10,265	2,237
Partnerships.....	1,215	473,356	37,962	14.2	32,162	9,087	2,346
Corporations.....	3,746	3,263,081	311,220	16.1	297,797	62,689	...
Cooperative associations.....	37	116,157	5,308	4.1	2,010	457	...
Other forms of organization (including not reporting).....	317	316,131	16,518	10.8	18,946	4,204	17
Manufacturers' sales branches, sales offices, total.....	1,552	5,159,724	114,614	6.2	168,325	32,515	4
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	1,455	4,879,458	109,661	6.3	160,478	31,154	...
Cooperative associations.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	91	266,131	4,795	5.0	6,617	1,125	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	921	817,270	32,210	8.7	28,451	6,618	538
Individual proprietorships.....	95	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	53	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	716	765,565	30,088	8.4	25,737	5,826	366
Cooperative associations.....	49	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	8	2,407	52	7.0	85	24	1
Merchandise agents, brokers, total.....	1,147	1,571,312	2,360	3.7	26,102	5,751	764
Individual proprietorships.....	548	381,193	635	4.7	5,704	1,515	441
Partnerships.....	171	227,295	335	4.1	2,551	784	319
Corporations.....	361	719,578	1,312	3.8	15,583	2,814	...
Cooperative associations.....	30	194,562	...	0.9	1,234	457	...
Other forms of organization (including not reporting).....	37	48,684	78	4.4	1,030	181	4
Assemblers of farm products, total.....	520	470,004	19,269	6.4	14,271	4,381	292
Individual proprietorships.....	145	72,700	1,480	5.8	1,787	625	130
Partnerships.....	90	80,539	4,627	5.3	1,685	505	159
Corporations.....	122	112,653	6,081	7.4	4,130	1,172	...
Cooperative associations.....	133	172,932	6,265	6.4	5,520	1,726	...
Other forms of organization (including not reporting).....	30	31,180	816	6.8	1,149	353	3
OKLAHOMA							
Total.....	3,627	xxx	139,001	xxx	101,058	27,224	2,434
Individual proprietorships.....	1,082	xxx	11,127	xxx	11,542	4,422	939
Partnerships.....	627	xxx	12,774	xxx	11,947	4,221	1,029
Corporations.....	1,636	xxx	102,006	xxx	69,892	16,395	457
Cooperative associations.....	126	xxx	8,565	xxx	3,378	1,023	...
Other forms of organization (including not reporting).....	156	xxx	4,529	xxx	4,299	1,163	9
Merchant wholesalers, total.....	2,093	988,588	101,458	13.6	67,429	18,054	1,448
Individual proprietorships.....	768	135,073	9,474	16.5	9,033	3,203	683
Partnerships.....	464	188,384	11,582	11.7	9,723	3,108	758
Corporations.....	736	597,203	74,929	13.8	44,574	10,639	...
Cooperative associations.....	22	29,676	1,565	5.8	927	254	...
Other forms of organization (including not reporting).....	103	38,252	3,908	15.5	3,172	851	7
Manufacturers' sales branches, sales offices, total.....	272	626,227	18,995	6.1	20,405	4,421	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	252	619,444	18,572	5.9	19,562	4,237	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	20	6,783	423	25.5	843	184	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	752	180,875	8,528	12.4	5,737	1,768	663
Individual proprietorships.....	137	28,107	965	13.3	1,205	472	118
Partnerships.....	50	13,810	632	13.6	570	207	87
Corporations.....	539	136,875	6,819	12.0	3,801	1,033	457
Cooperative associations.....	21	1,426	107	18.9	137	47	...
Other forms of organization (including not reporting).....	5	657	5	12.2	24	9	1
Merchandise agents, brokers, total.....	238	370,441	1,350	2.5	3,612	1,685	235
Individual proprietorships.....	113	106,425	163	2.8	1,000	591	90
Partnerships.....	83	165,246	141	2.1	1,132	727	144
Corporations.....	32	67,542	1,022	3.1	1,209	278	...
Cooperative associations.....	4	22,547	...	1.0	147	28	...
Other forms of organization (including not reporting).....	6	8,681	24	3.0	124	61	1
Assemblers of farm products, total.....	272	107,085	8,670	9.2	3,875	1,296	88
Individual proprietorships.....	64	12,532	525	7.1	304	157	48
Partnerships.....	30	12,584	419	9.8	522	179	40
Corporations.....	77	21,174	664	10.9	746	208	...
Cooperative associations.....	79	56,989	6,893	9.1	2,167	694	...
Other forms of organization (including not reporting).....	22	3,806	169	6.1	136	58	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-33

Table 7B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
OREGON							
Total.....	2,995	xxx	169,435	xxx	124,607	29,068	2,011
Individual proprietorships.....	773	xxx	7,205	xxx	10,066	2,862	708
Partnerships.....	567	xxx	16,083	xxx	14,252	3,664	969
Corporations.....	1,442	xxx	126,089	xxx	88,154	18,602	328
Cooperative associations.....	92	xxx	14,413	xxx	7,579	2,714	...
Other forms of organization (including not reporting).....	121	xxx	5,645	xxx	4,556	1,226	6
Merchant wholesalers, total.....	1,935	1,281,400	104,631	11.9	82,634	19,033	1,415
Individual proprietorships.....	605	112,276	5,678	15.6	8,057	2,211	561
Partnerships.....	486	264,495	15,499	10.9	13,067	3,217	848
Corporations.....	742	823,616	72,653	11.7	55,302	11,747	...
Cooperative associations.....	18	30,684	6,088	12.7	2,764	956	...
Other forms of organization (including not reporting).....	84	50,329	4,713	13.1	3,444	902	6
Manufacturers' sales branches, sales offices, total.....	266	493,227	29,946	9.3	21,854	4,509	2
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	241	476,892	29,180	9.3	20,979	4,295	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	24	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	455	237,582	23,141	10.5	8,295	1,798	413
Individual proprietorships.....	57	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	16	4,134	146	15.4	205	52	27
Corporations.....	358	206,611	22,224	10.5	7,051	1,486	328
Cooperative associations.....	24	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	198	342,636	1,318	3.8	5,088	1,252	146
Individual proprietorships.....	89	79,660	831	4.0	1,008	281	73
Partnerships.....	49	61,526	157	3.3	655	254	73
Corporations.....	50	180,476	237	4.1	3,031	591	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	8	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	141	77,497	10,399	18.7	6,736	2,476	35
Individual proprietorships.....	21	4,841	371	20.3	410	217	14
Partnerships.....	16	4,995	281	11.4	325	141	21
Corporations.....	51	24,575	1,795	15.6	1,791	483	...
Cooperative associations.....	48	40,665	7,799	21.8	4,087	1,602	...
Other forms of organization (including not reporting).....	5	2,421	153	9.2	123	33	...
PENNSYLVANIA							
Total.....	15,073	xxx	706,319	xxx	706,305	165,698	10,826
Individual proprietorships.....	5,215	xxx	70,996	xxx	65,980	21,332	4,592
Partnerships.....	3,072	xxx	88,906	xxx	72,329	21,892	6,041
Corporations.....	6,093	xxx	496,867	xxx	527,512	112,686	172
Cooperative associations.....	131	xxx	17,995	xxx	13,776	3,554	...
Other forms of organization (including not reporting).....	562	xxx	31,555	xxx	26,708	6,234	21
Merchant wholesalers, total.....	11,279	5,598,094	535,615	14.6	431,583	108,306	9,231
Individual proprietorships.....	4,418	891,852	67,203	14.3	57,154	18,762	3,914
Partnerships.....	2,700	1,059,813	86,641	12.9	64,845	19,731	5,304
Corporations.....	3,714	3,164,989	342,323	15.8	284,815	63,460	...
Cooperative associations.....	54	192,906	15,808	6.1	8,070	1,995	...
Other forms of organization (including not reporting).....	393	248,534	23,640	12.8	16,699	4,358	13
Manufacturers' sales branches, sales offices, total.....	1,639	5,373,552	126,933	7.7	205,926	40,762	7
Individual proprietorships.....	4	2,200	4	12.6	178	70	1
Partnerships.....	8	5,394	571	35.0	993	350	6
Corporations.....	1,514	5,146,876	119,028	7.6	196,057	38,829	...
Cooperative associations.....	5	21,531	237	3.3	291	54	...
Other forms of organization (including not reporting).....	108	197,551	7,093	8.1	8,407	1,459	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	724	919,910	37,136	9.6	36,294	8,597	414
Individual proprietorships.....	107	37,407	1,970	11.9	1,534	480	110
Partnerships.....	71	30,131	1,069	10.0	1,142	379	129
Corporations.....	495	825,203	32,675	9.5	32,363	7,310	172
Cooperative associations.....	33	16,154	811	11.3	722	223	...
Other forms of organization (including not reporting).....	18	11,015	611	11.5	533	165	3
Merchandise agents, brokers, total.....	1,258	1,374,130	3,907	4.3	25,262	5,841	1,049
Individual proprietorships.....	614	443,383	869	4.3	6,188	1,611	509
Partnerships.....	274	316,905	528	4.6	4,880	1,266	535
Corporations.....	327	506,945	2,415	4.5	13,088	2,728	...
Cooperative associations.....	10	62,420	4	1.1	366	84	...
Other forms of organization (including not reporting).....	33	44,477	91	3.4	740	152	5
Assemblers of farm products, total.....	173	169,556	2,728	8.8	7,240	2,232	125
Individual proprietorships.....	72	24,257	950	11.5	926	409	58
Partnerships.....	19	10,143	97	9.4	469	166	67
Corporations.....	43	37,273	426	7.1	1,189	359	...
Cooperative associations.....	29	89,435	1,135	8.7	4,327	1,198	...
Other forms of organization (including not reporting).....	10	8,448	120	8.6	329	100	...
RHODE ISLAND							
Total.....	1,256	xxx	70,509	xxx	49,206	12,554	582
Individual proprietorships.....	381	xxx	3,319	xxx	3,372	1,385	327
Partnerships.....	126	xxx	3,245	xxx	2,235	774	252
Corporations.....	694	xxx	61,967	xxx	41,444	9,796	2
Cooperative associations.....	9	xxx	1,108	xxx	1,107	296	...
Other forms of organization (including not reporting).....	46	xxx	870	xxx	1,048	303	1
Merchant wholesalers, total.....	1,053	478,259	45,819	12.8	32,688	8,806	531
Individual proprietorships.....	341	46,693	3,158	15.7	2,974	1,275	292
Partnerships.....	120	37,709	3,200	12.4	2,122	736	239
Corporations.....	546	362,908	37,517	12.5	25,575	6,252	...
Cooperative associations.....	6	17,838	1,074	11.2	1,017	268	...
Other forms of organization (including not reporting).....	40	13,111	870	14.0	1,000	275	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
RHODE ISLAND-Continued							
Manufacturers' sales branches, sales offices, total.....	93	250,922	8,895	8.9	9,602	2,208	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	91	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	44	143,442	15,620	9.0	5,895	1,264	18
Individual proprietorships.....	8	2,665	58	7.8	89	27	9
Partnerships.....	3	1,617	45	14.4	96	32	7
Corporations.....	33	139,160	15,517	8.7	5,710	1,205	2
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	62	51,529	85	5.1	921	227	32
Individual proprietorships.....	31	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	3	1,740	...	7.4	17	6	6
Corporations.....	23	29,310	62	5.0	593	120	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	5	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	4	1,008	90	18.1	100	49	1
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
SOUTH CAROLINA							
Total.....	2,016	xxx	84,018	xxx	56,394	18,490	1,220
Individual proprietorships.....	609	xxx	14,204	xxx	6,767	2,765	500
Partnerships.....	326	xxx	6,775	xxx	5,656	2,547	572
Corporations.....	1,013	xxx	60,645	xxx	41,911	12,381	146
Cooperative associations.....	10	xxx	437	xxx	217	59	...
Other forms of organization (including not reporting).....	58	xxx	1,957	xxx	1,843	738	2
Merchant wholesalers, total.....	1,256	634,373	56,797	11.8	37,966	11,860	754
Individual proprietorships.....	452	106,172	6,160	11.5	5,115	2,104	373
Partnerships.....	213	107,094	5,860	8.5	3,914	1,515	380
Corporations.....	539	396,053	42,672	12.7	27,228	7,594	...
Cooperative associations.....	3	3,651	375	6.8	126	31	...
Other forms of organization (including not reporting).....	49	21,403	1,730	13.0	1,583	616	1
Manufacturers' sales branches, sales offices, total.....	146	139,726	4,474	11.7	7,746	2,085	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	145	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	379	230,707	20,042	10.6	7,052	823	239
Individual proprietorships.....	68	17,813	7,232	12.3	761	261	62
Partnerships.....	26	8,400	183	13.5	320	130	50
Corporations.....	282	202,428	12,571	10.4	5,813	2,334	146
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	3	2,066	56	13.8	158	98	1
Merchandise agents, brokers, total.....	174	293,217	862	2.2	2,790	1,216	155
Individual proprietorships.....	66	72,842	222	2.3	706	287	46
Partnerships.....	66	148,615	484	2.0	1,153	666	109
Corporations.....	38	68,618	156	2.7	900	255	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	61	43,217	1,843	5.9	840	506	52
Individual proprietorships.....	23	11,989	590	7.3	185	113	19
Partnerships.....	21	18,839	248	4.6	269	236	33
Corporations.....	9	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	3	779	70	14.4	42	13	...
SOUTH DAKOTA							
Total.....	1,693	xxx	50,642	xxx	27,782	8,350	902
Individual proprietorships.....	353	xxx	3,939	xxx	2,763	1,271	312
Partnerships.....	135	xxx	2,537	xxx	2,371	927	227
Corporations.....	879	xxx	35,245	xxx	17,323	4,609	361
Cooperative associations.....	279	xxx	7,616	xxx	3,713	1,186	...
Other forms of organization (including not reporting).....	47	xxx	1,305	xxx	1,612	357	2
Merchant wholesalers, total.....	440	204,201	21,151	14.2	15,096	3,964	243
Individual proprietorships.....	152	22,055	1,676	15.7	1,362	522	134
Partnerships.....	66	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	200	137,679	16,376	14.5	11,083	2,748	...
Cooperative associations.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	14	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total.....	57	47,003	9,301	11.2	2,873	695	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	52	44,284	8,999	9.9	2,320	572	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	5	2,719	302	31.7	553	123	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	596	103,264	8,249	12.4	3,665	1,051	463
Individual proprietorships.....	78	11,566	1,130	12.9	436	166	70
Partnerships.....	19	5,989	247	16.4	159	54	32
Corporations.....	395	65,126	5,223	10.7	1,410	337	361
Cooperative associations.....	99	20,051	1,601	16.5	1,620	484	...
Other forms of organization (including not reporting).....	5	532	48	15.4	40	10	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-35

Table 7B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
SOUTH DAKOTA--Continued							
Merchandise agents, brokers, total.....	80	272,879	313	1.4	1,711	1,074	62
Individual proprietorships.....	32	86,896	53	1.2	440	335	26
Partnerships.....	22	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	24	67,903	177	1.8	768	397	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	520	157,141	11,628	6.6	4,437	1,566	134
Individual proprietorships.....	91	23,688	1,080	6.9	525	248	82
Partnerships.....	28	11,319	423	5.3	207	82	52
Corporations.....	208	57,450	4,470	7.0	1,742	555	...
Cooperative associations.....	171	58,291	5,302	6.6	1,838	633	...
Other forms of organization (including not reporting).....	22	6,393	353	4.3	125	48	...
TENNESSEE							
Total.....	3,877	xxx	336,130	xxx	166,179	47,011	2,584
Individual proprietorships.....	1,109	xxx	18,669	xxx	13,478	5,090	969
Partnerships.....	821	xxx	44,498	xxx	17,319	6,416	1,441
Corporations.....	1,770	xxx	230,315	xxx	125,272	32,659	169
Cooperative associations.....	47	xxx	13,350	xxx	2,151	610	...
Other forms of organization (including not reporting).....	130	xxx	29,298	xxx	7,959	2,236	5
Merchandise wholesalers, total.....	2,531	2,243,621	266,250	9.8	113,325	31,829	1,713
Individual proprietorships.....	821	246,407	16,721	10.3	10,336	4,029	745
Partnerships.....	563	437,935	38,032	7.3	13,794	4,516	968
Corporations.....	1,049	1,380,336	180,315	10.8	81,731	21,296	...
Cooperative associations.....	14	41,001	2,580	5.1	1,322	359	...
Other forms of organization (including not reporting).....	84	137,942	28,602	8.0	6,142	1,629	...
Manufacturers' sales branches, sales offices, total.....	386	887,857	35,955	8.1	35,761	8,938	1
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	363	871,662	35,064	7.9	33,997	8,552	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	19	13,723	509	18.2	1,421	310	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	379	298,283	15,232	8.3	7,313	2,089	304
Individual proprietorships.....	67	22,029	619	9.3	609	231	65
Partnerships.....	40	20,860	699	9.8	688	234	70
Corporations.....	259	252,633	13,723	8.0	5,806	1,555	169
Cooperative associations.....	10	979	57	10.4	60	20	...
Other forms of organization (including not reporting).....	3	1,782	134	19.6	150	49	...
Merchandise agents, brokers, total.....	491	996,742	4,636	3.1	8,074	3,397	497
Individual proprietorships.....	199	253,009	818	2.3	2,034	684	141
Partnerships.....	184	368,333	3,115	2.1	2,389	1,442	351
Corporations.....	84	301,804	703	5.4	3,241	1,000	...
Cooperative associations.....	6	56,574	...	0.7	232	51	...
Other forms of organization (including not reporting).....	18	17,022	...	3.2	178	220	5
Assemblers of farm products, total.....	90	137,493	14,057	3.0	1,706	758	69
Individual proprietorships.....	20	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	32	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	15	11,938	510	9.8	497	256	...
Cooperative associations.....	17	69,861	10,713	1.4	537	180	...
Other forms of organization (including not reporting).....	6	2,509	53	4.7	68	28	...
TEXAS							
Total.....	13,745	xxx	827,121	xxx	516,987	136,084	9,159
Individual proprietorships.....	4,508	xxx	78,186	xxx	60,313	21,065	3,956
Partnerships.....	2,178	xxx	88,588	xxx	57,080	19,382	3,849
Corporations.....	6,345	xxx	609,367	xxx	372,033	87,701	1,331
Cooperative associations.....	181	xxx	5,644	xxx	5,389	1,939	...
Other forms of organization (including not reporting).....	533	xxx	45,336	xxx	22,172	5,997	23
Merchant wholesalers, total.....	8,738	5,695,496	659,412	12.2	340,709	91,716	5,992
Individual proprietorships.....	3,493	839,159	69,909	13.2	47,210	16,268	3,082
Partnerships.....	1,627	878,015	79,062	12.1	46,284	14,443	2,898
Corporations.....	3,218	3,629,235	466,725	12.1	228,902	55,850	...
Cooperative associations.....	38	46,876	2,774	6.2	1,470	465	...
Other forms of organization (including not reporting).....	362	302,211	40,942	10.4	16,843	4,690	12
Manufacturers' sales branches, sales offices, total.....	1,360	2,804,288	113,316	8.3	119,371	25,540	11
Individual proprietorships.....	5	1,701	70	14.2	203	45	3
Partnerships.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	1,258	2,730,917	109,693	8.2	114,421	24,371	(D)
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	91	54,863	3,197	13.0	3,787	867	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,999	751,132	34,232	12.6	24,674	6,812	1,781
Individual proprietorships.....	274	62,534	2,112	15.1	3,320	1,181	255
Partnerships.....	116	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	1,567	623,926	29,595	12.4	18,495	4,715	1,331
Cooperative associations.....	24	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	18	4,718	213	11.0	211	79	4
Merchandise agents, brokers, total.....	1,025	1,411,810	3,451	3.3	17,435	5,736	954
Individual proprietorships.....	549	555,855	1,503	3.5	6,511	2,393	459
Partnerships.....	273	477,272	1,200	3.1	4,410	2,095	490
Corporations.....	162	312,694	667	3.4	5,542	1,142	...
Cooperative associations.....	11	36,520	10	4.0	604	202	...
Other forms of organization (including not reporting).....	30	29,469	71	3.0	368	104	5
Assemblers of farm products, total.....	623	386,866	16,710	10.4	14,798	6,280	421
Individual proprietorships.....	187	79,261	4,592	13.9	3,069	1,378	157
Partnerships.....	158	118,953	6,150	7.7	3,171	1,862	262
Corporations.....	140	58,779	2,687	19.2	4,673	1,623	...
Cooperative associations.....	106	99,698	2,368	6.3	2,922	1,160	...
Other forms of organization (including not reporting).....	32	30,175	913	7.8	963	257	2

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
UTAH							
Total.....	1,174	xxx	55,900	xxx	48,180	12,250	746
Individual proprietorships.....	260	xxx	2,389	xxx	3,934	1,195	243
Partnerships.....	177	xxx	3,562	xxx	4,464	1,306	368
Corporations.....	645	xxx	43,854	xxx	35,159	8,494	134
Cooperative associations.....	40	xxx	2,795	xxx	2,223	653	...
Other forms of organization (including not reporting).....	52	xxx	3,300	xxx	2,400	602	1
Merchant wholesalers, total.....	703	367,473	39,656	15.4	31,789	8,312	463
Individual proprietorships.....	198	34,261	2,106	20.4	3,145	911	185
Partnerships.....	132	49,822	3,390	15.0	3,713	1,006	277
Corporations.....	336	250,864	30,565	15.4	22,969	5,889	...
Cooperative associations.....	6	14,319	851	4.4	450	120	...
Other forms of organization (including not reporting).....	31	18,207	2,744	15.9	1,512	386	1
Manufacturers' sales branches, sales offices, total.....	143	207,993	11,122	9.7	10,237	2,096	2
Individual proprietorships.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	132	201,938	10,797	9.6	9,737	1,991	...
Cooperative associations.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	10	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	184	82,854	2,509	13.0	2,519	672	168
Individual proprietorships.....	17	5,235	147	14.7	285	110	22
Partnerships.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	153	73,372	2,184	12.8	1,949	472	134
Cooperative associations.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	84	141,370	182	2.4	1,414	451	91
Individual proprietorships.....	34	34,967	31	2.4	360	128	27
Partnerships.....	32	56,113	22	2.5	459	190	64
Corporations.....	13	10,671	129	5.0	359	81	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	60	78,257	2,431	6.3	2,221	719	22
Individual proprietorships.....	11	4,893	105	11.2	144	46	9
Partnerships.....	6	2,427	51	15.3	115	60	13
Corporations.....	11	7,082	179	3.9	145	61	...
Cooperative associations.....	27	60,568	1,874	5.7	1,664	500	...
Other forms of organization (including not reporting).....	5	3,287	222	9.3	153	52	...
VERMONT							
Total.....	423	xxx	17,207	xxx	11,949	3,294	214
Individual proprietorships.....	133	xxx	1,062	xxx	1,458	423	112
Partnerships.....	47	xxx	1,485	xxx	1,207	397	82
Corporations.....	215	xxx	14,181	xxx	8,806	2,343	19
Cooperative associations.....	17	xxx	153	xxx	306	78	...
Other forms of organizations (including not reporting).....	11	xxx	326	xxx	172	53	1
Merchant wholesalers, total.....	279	96,140	11,291	16.2	8,108	2,397	160
Individual proprietorships.....	106	11,583	944	19.4	892	343	89
Partnerships.....	41	12,084	1,468	17.3	1,134	354	70
Corporations.....	120	70,171	8,553	15.5	5,908	1,646	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	11	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total.....	34	20,790	586	13.0	1,398	348	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	34	20,790	586	13.0	1,398	348	...
Cooperative association.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	77	44,544	5,081	11.7	1,965	392	37
Individual proprietorships.....	13	4,108	85	19.4	504	51	12
Partnerships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	58	39,630	4,987	11.0	1,423	325	19
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	10	6,845	78	4.5	128	62	12
Individual proprietorships.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...
Assemblers of farm products, total.....	23	11,608	171	7.5	350	95	5
Individual proprietorships.....	9	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative association.....	13	10,039	149	5.9	297	73	...
Other forms of organization (including not reporting).....	...	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA							
Total.....	3,362	xxx	218,505	xxx	134,216	41,047	1,821
Individual proprietorships.....	948	xxx	9,864	xxx	11,998	5,447	777
Partnerships.....	488	xxx	13,591	xxx	12,127	4,967	879
Corporations.....	1,762	xxx	184,148	xxx	103,431	28,416	158
Cooperative associations.....	57	xxx	4,698	xxx	2,103	808	...
Other forms of organization (including not reporting).....	107	xxx	6,204	xxx	4,557	1,409	7
Merchant wholesalers, total.....	2,213	1,223,291	169,380	13.7	90,684	27,199	1,281
Individual proprietorships.....	721	132,936	9,112	16.2	9,627	4,317	604
Partnerships.....	374	160,316	12,879	12.8	10,217	3,791	670
Corporations.....	1,024	866,826	141,252	13.7	66,972	17,888	...
Cooperative associations.....	18	33,433	3,187	4.8	985	336	...
Other forms of organization (including not reporting).....	76	29,780	2,950	16.7	2,883	867	7

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero. ¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

LEGAL FORM OF ORGANIZATION

7-37

Table 7B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
VIRGINIA-Continued							
Manufacturers' sales branches, sales offices, total.....	296	504,376	19,770	8.8	22,354	5,135	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	282	483,538	17,037	8.8	21,278	4,885	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	14	20,838	2,733	9.1	1,076	250	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	414	367,939	20,480	10.2	11,255	2,960	230
Individual proprietorships.....	40	11,721	316	10.4	507	162	34
Partnerships.....	21	11,718	272	11.5	389	144	38
Corporations.....	339	329,397	19,155	10.3	9,915	2,530	158
Cooperative associations.....	12	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	2	(D)	(D)	(D)	(D)	(D)	(D)
Merchandise agents, brokers, total.....	339	413,708	1,361	3.3	6,484	3,706	253
Individual proprietorships.....	153	115,026	175	3.6	1,505	681	114
Partnerships.....	76	105,477	286	2.8	1,195	745	139
Corporations.....	96	170,381	900	3.5	3,472	2,060	...
Cooperative associations.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	9	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	100	68,148	7,514	10.4	3,439	2,047	57
Individual proprietorships.....	34	9,191	261	9.4	359	287	25
Partnerships.....	17	8,332	154	14.0	326	287	32
Corporations.....	21	31,487	5,804	9.9	1,794	1,053	...
Cooperative associations.....	22	14,120	795	9.8	698	341	...
Other forms of organization (including not reporting).....	6	5,018	500	10.8	262	79	...
WASHINGTON							
Total.....	4,658	xxx	246,922	xxx	200,962	48,617	2,615
Individual proprietorships.....	1,246	xxx	17,896	xxx	19,232	5,705	1,128
Partnerships.....	594	xxx	18,547	xxx	17,302	5,243	1,024
Corporations.....	2,380	xxx	184,650	xxx	143,394	31,031	461
Cooperative associations.....	242	xxx	16,381	xxx	12,714	4,636	...
Other forms of organization (including not reporting).....	196	xxx	9,448	xxx	8,320	2,002	2
Merchant wholesalers, total.....	2,796	1,725,063	156,541	13.7	128,069	29,821	1,752
Individual proprietorships.....	985	228,365	15,748	15.0	15,853	4,561	901
Partnerships.....	477	200,172	17,201	15.3	13,902	3,718	850
Corporations.....	1,171	1,071,950	108,242	14.1	87,234	18,953	...
Cooperative associations.....	49	141,315	8,223	7.5	5,594	1,275	...
Other forms of organization (including not reporting).....	114	83,261	7,127	12.6	5,486	1,314	1
Manufacturers' sales branches, sales offices, total.....	500	799,221	43,418	9.9	40,084	8,150	1
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	444	764,372	41,277	9.7	37,894	7,639	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	52	23,751	712	13.0	1,554	318	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	698	339,958	28,663	11.0	12,001	2,703	539
Individual proprietorships.....	48	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	19	6,025	213	16.8	241	70	29
Corporations.....	540	296,241	26,325	10.8	9,908	2,181	461
Cooperative associations.....	87	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	1,275	198	12.5	41	7	1
Merchandise agents, brokers, total.....	355	388,685	2,399	3.9	6,200	1,454	244
Individual proprietorships.....	175	110,330	606	4.8	1,680	474	148
Partnerships.....	61	73,056	153	3.9	914	278	96
Corporations.....	108	190,297	1,619	3.5	3,375	647	...
Cooperative associations.....	8	12,352	15	2.3	197	47	...
Other forms of organization (including not reporting).....	3	2,690	6	3.5	34	8	...
Assemblers of farm products, total.....	309	204,704	15,901	15.0	14,608	6,489	79
Individual proprietorships.....	36	12,588	1,050	17.9	893	456	30
Partnerships.....	37	24,917	980	18.2	2,245	1,177	49
Corporations.....	117	80,749	7,187	12.3	4,983	1,611	...
Cooperative associations.....	96	76,013	5,279	14.8	5,282	2,890	...
Other forms of organization (including not reporting).....	23	10,437	1,405	27.0	1,205	355	...
WEST VIRGINIA							
Total.....	1,823	xxx	76,633	xxx	67,064	17,830	848
Individual proprietorships.....	506	xxx	4,695	xxx	5,024	1,962	435
Partnerships.....	201	xxx	3,114	xxx	2,947	1,190	359
Corporations.....	1,046	xxx	65,406	xxx	56,346	13,967	51
Cooperative associations.....	17	xxx	1,342	xxx	421	129	...
Other forms of organization (including not reporting).....	53	xxx	2,076	xxx	2,326	582	3
Merchant wholesalers, total.....	1,339	547,821	64,296	16.4	49,189	13,397	705
Individual proprietorships.....	444	63,551	4,467	17.6	4,584	1,802	386
Partnerships.....	175	43,297	3,033	14.7	2,683	1,038	316
Corporations.....	665	407,729	53,422	16.7	39,313	9,897	...
Cooperative associations.....	11	11,357	1,301	6.4	377	108	...
Other forms of organization (including not reporting).....	44	21,887	2,070	16.8	2,232	552	3
Manufacturers' sales branches, sales offices, total.....	173	208,880	6,509	9.7	10,744	2,349	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	172	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	157	111,600	5,464	10.6	3,952	990	65
Individual proprietorships.....	12	2,484	104	8.9	31	84	6
Partnerships.....	7	2,570	67	12.8	120	40	8
Corporations.....	132	105,059	5,246	10.5	3,655	887	51
Cooperative associations.....	3	566	41	13.6	37	11	...
Other forms of organization (including not reporting).....	3	921	6	12.5	56	21	...

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales.²Entries for corporations represent operators of commission petroleum bulk plants.

WHOLESALE TRADE-SUMMARY STATISTICS

Table B. WHOLESALE TRADE: 1954-LEGAL FORM OF ORGANIZATION-STATES, BY TYPE OF OPERATION-Continued

Establishments, Sales, Inventories, Operating Expense Ratios, Payroll, and Personnel

State, type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)	Active proprietors of unincorporated businesses, November ² (Number)
WEST VIRGINIA-Continued							
Merchandise agents, brokers, total.....	121	189,932	176	3.7	2,918	962	60
Individual proprietorships.....	42	30,987	36	3.4	91	34	34
Partnerships.....	13	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	60	139,710	137	3.8	2,507	767	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	4	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	33	7,057	188	7.5	261	132	18
Individual proprietorships.....	8	2,187	88	9.5	87	38	9
Partnerships.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	17	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN							
Total.....	5,609	xxx	224,768	xxx	196,581	47,376	2,996
Individual proprietorships.....	1,502	xxx	11,668	xxx	15,352	5,123	1,261
Partnerships.....	626	xxx	11,841	xxx	11,428	3,426	1,161
Corporations.....	3,056	xxx	184,142	xxx	155,217	34,919	568
Cooperative associations.....	271	xxx	10,479	xxx	7,816	2,227	...
Other forms of organization (including not reporting).....	154	xxx	6,638	xxx	6,768	1,681	6
Merchant wholesalers, total.....	3,288	1,610,629	153,737	14.8	128,250	31,609	1,851
Individual proprietorships.....	1,123	173,910	9,650	15.4	11,696	3,928	949
Partnerships.....	477	165,553	10,743	12.1	9,361	2,760	900
Corporations.....	1,569	1,159,836	122,800	15.4	100,377	23,189	...
Cooperative associations.....	22	57,323	4,648	9.0	2,027	501	...
Other forms of organization (including not reporting).....	97	54,007	5,897	16.2	4,789	1,231	2
Manufacturers' sales branches, sales offices, total.....	471	1,043,519	30,706	7.7	42,421	8,867	5
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	442	982,448	29,720	7.8	40,394	8,388	...
Cooperative associations.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	24	49,223	344	5.0	1,259	271	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	1,218	367,039	33,962	11.4	14,613	3,632	796
Individual proprietorships.....	125	27,593	1,119	14.0	1,328	127	127
Partnerships.....	59	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	879	295,500	29,562	10.6	10,315	2,282	568
Cooperative associations.....	131	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	14	3,500	257	14.9	281	71	1
Merchandise agents, brokers, total.....	284	321,758	962	3.4	5,192	1,109	184
Individual proprietorships.....	128	80,583	231	4.7	1,443	360	92
Partnerships.....	47	54,579	81	3.5	580	146	89
Corporations.....	84	138,254	645	3.1	2,660	489	...
Cooperative associations.....	14	39,911	...	1.7	372	85	...
Other forms of organization (including not reporting).....	11	8,431	5	3.2	137	23	3
Assemblers of farm products, total.....	348	226,134	5,401	5.9	6,105	2,159	160
Individual proprietorships.....	116	30,213	668	7.5	890	411	93
Partnerships.....	42	19,638	335	9.8	744	290	67
Corporations.....	82	73,244	1,415	3.7	1,471	571	...
Cooperative associations.....	100	97,465	2,848	5.9	2,698	802	...
Other forms of organization (including not reporting).....	8	5,574	135	10.9	302	85	...
WYOMING							
Total.....	553	xxx	19,026	xxx	9,212	2,576	366
Individual proprietorships.....	136	xxx	1,681	xxx	1,286	462	125
Partnerships.....	68	xxx	1,152	xxx	735	370	113
Corporations.....	302	xxx	14,560	xxx	6,536	1,556	126
Cooperative associations.....	14	xxx	257	xxx	217	63	...
Other forms of organization (including not reporting).....	33	xxx	1,376	xxx	438	125	2
Merchant wholesalers, total.....	276	97,002	13,850	12.6	5,834	1,555	150
Individual proprietorships.....	83	14,779	1,333	14.9	814	266	80
Partnerships.....	45	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	123	60,244	10,256	13.6	4,226	1,047	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	24	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches, sales offices, total.....	28	20,041	1,900	12.9	1,228	174	...
Individual proprietorships.....	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...
Corporations.....	24	18,937	1,894	13.0	1,176	164	...
Cooperative associations.....	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	4	1,104	6	11.3	52	10	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	201	41,418	2,396	14.2	1,382	407	184
Individual proprietorships.....	38	7,624	272	14.0	346	121	31
Partnerships.....	15	3,103	180	10.3	118	38	26
Corporations.....	138	29,483	1,888	14.5	811	218	126
Cooperative associations.....	7	629	49	16.4	54	16	...
Other forms of organization (including not reporting).....	3	579	7	15.0	53	14	1
Merchandise agents, brokers, total.....	19	28,340	155	2.7	299	277	20
Individual proprietorships.....	7	7,903	7	3.1	74	52	6
Partnerships.....	6	12,696	19	2.4	104	154	14
Corporations.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)
Assemblers of farm products, total.....	29	12,651	725	7.1	469	163	12
Individual proprietorships.....	8	2,959	69	4.1	52	23	8
Partnerships.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	13	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	5	2,878	208	5.4	88	27	...
Other forms of organization (including not reporting).....	1	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. xxx Not applicable. ... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commissions as percent of sales. ²Entries for corporations represent operators of commission petroleum bulk plants.

PETROLEUM BULK PLANTS AND TERMINALS

(Including Wholesale Liquefied Petroleum Gas Facilities)

CONTENTS

<u>Table</u>	<u>Page</u>
8A. Petroleum Bulk Plants and Terminals: 1954—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments, Sales, Inventories, Payroll, and Personnel.....	8-2
8B. Petroleum Bulk Plants and Terminals: 1954—Type of Plant—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments and Sales.....	8-5
8C. Wholesale Liquefied Petroleum Gas Facilities: 1954—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments, Sales, Inventories, Payroll, and Personnel.....	8-6
8D. Petroleum Bulk Plants, Terminals, and Wholesale Liquefied Petroleum Gas Facilities: 1954—Bulk Storage Capacity—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments, Sales, and Storage Capacity by Type of Product.....	8-7
8E. Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—United States, States, and Counties: Establishments, and Storage Capacity by Type of Product.....	8-11
8F. Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity, by Size of Storage Facility—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments, and Storage Capacity by Type of Product	8-50
8G. Petroleum Bulk Plants and Terminals: 1954—Gasoline Space—United States: Establishments, Gasoline Space, and Total Storage Capacity.....	8-58
8H. Petroleum Bulk Plants and Terminals: 1954—Kerosene and Distillate Fuel Oil Space—United States: Establishments, Kerosene and Distillate Fuel Oil Space, and Total Storage Capacity.....	8-58
8J. Petroleum Bulk Plants and Terminals: 1954—Residual Fuel Oil Space—United States: Establishments, Residual Fuel Oil Space, and Total Storage Capacity.....	8-58
8K. Petroleum Bulk Plants and Terminals: 1954—Gallon Sales, by Class of Customer and Type of Product—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments, Total Sales, and Gallon Sales.....	8-59
8K Supplement. Petroleum Marketers, District and General Sales Offices: 1954—Direct Sales to Retailers, Users, and Consumers—United States, PAD (Petroleum Administration for Defense) Districts, and States: Gallon Sales by Type of Product.....	8-60
8L. Petroleum Bulk Plants and Terminals: 1954—Gallon Sales, to Retailers, Users, and Consumers, by Type of Product—States and Counties: Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales.....	8-61
8M. Petroleum Bulk Plants and Terminals: 1954—Commodity-Line Sales Dollars—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments and Sales by Commodity Lines.....	8-102
8N. Petroleum Bulk Plants, Terminals, and Wholesale Liquefied Petroleum Gas Facilities: 1954—Number of Tank Trucks, Trailers, and Semitrailers Operated During December—United States, PAD (Petroleum Administration for Defense) Districts, and States.....	8-104
8P. Petroleum Bulk Plants, Terminals, and Wholesale Liquefied Petroleum Gas Facilities: 1954—Sales and Personnel—United States, PAD (Petroleum Administration for Defense) Districts, and States: Establishments, Employees, and Salesmen....	8-107
Index to County Data on Storage Capacity and Gallon Sales—Tables 8E and 8L.....	8-108

WHOLESALE TRADE-SUMMARY STATISTICS

Table SA—PETROLEUM BULK PLANTS AND TERMINALS: 1954-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, Inventories, Payroll, and Personnel

(Excludes liquefied petroleum gas facilities)

PAD District, State, and type of establishment	Establishments (Number)	Sales (excluding tax) (\$1,000)	Inventories, end of year, at cost (\$1,000)	Payroll		Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November 15 (Number)
				Entire year (\$1,000)	Workweek ended nearest November 15 (Dollars)	March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
United States, total.....	28,319	13,041,447	898,019	512,419	10,096,212	121,483	119,925	121,355	125,649	21,938
Bulk plants.....	27,078	8,292,326	434,829	332,956	6,608,774	84,263	83,320	84,267	86,977	21,911
Bulk terminals.....	1,241	4,749,121	463,190	179,463	3,487,438	37,220	36,605	37,088	38,672	27
PAD District No. 1.....	5,259	5,328,663	386,784	220,066	4,336,833	49,827	48,635	49,080	51,988	3,088
Bulk plants.....	4,563	2,374,451	113,068	110,682	2,164,013	27,831	27,001	27,302	28,706	3,073
Bulk terminals.....	696	2,954,212	273,716	109,384	2,172,820	21,996	21,634	21,778	23,282	15
Maine.....	153	119,399	12,459	5,130	99,800	1,227	1,215	1,273	1,294	72
Bulk plants.....	128	53,728	2,418	2,787	49,507	732	723	760	772	72
Bulk terminals.....	25	65,671	10,041	2,343	50,293	495	492	513	522	...
New Hampshire.....	80	48,449	2,469	2,376	44,328	567	533	547	542	35
Bulk plants.....	75	33,218	1,255	1,958	36,642	458	446	465	460	35
Bulk terminals.....	5	15,231	1,214	418	7,686	109	87	82	82	...
Vermont.....	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	163	380,622	24,566	15,387	301,247	3,188	3,068	2,974	3,111	53
Bulk plants.....	129	107,276	4,406	5,977	113,491	1,362	1,288	1,257	1,330	51
Bulk terminals.....	34	273,346	20,160	9,410	187,756	1,826	1,780	1,717	1,781	2
Rhode Island.....	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	119	295,970	17,112	12,211	231,518	2,474	2,343	2,313	2,519	28
Bulk plants.....	80	57,112	3,299	3,395	67,904	781	734	728	801	28
Bulk terminals.....	39	209,858	13,813	8,816	163,614	1,693	1,609	1,585	1,718	...
New York.....	762	1,066,548	85,210	45,509	892,953	9,279	9,027	9,113	9,450	329
Bulk plants.....	588	393,376	18,316	19,782	379,062	4,391	4,241	4,278	4,513	326
Bulk terminals.....	174	673,172	66,894	25,727	513,891	4,888	4,786	4,835	4,937	3
New Jersey.....	255	705,262	51,967	26,078	510,005	4,916	4,906	4,950	5,159	102
Bulk plants.....	193	190,490	8,537	8,728	167,365	1,793	1,724	1,746	1,927	102
Bulk terminals.....	61	514,772	43,430	17,350	342,640	3,123	3,182	3,204	3,232	...
Pennsylvania.....	701	747,272	36,882	35,411	701,280	8,174	7,837	7,995	8,364	411
Bulk plants.....	595	389,169	13,729	20,352	406,415	5,084	4,799	4,872	5,058	409
Bulk terminals.....	106	358,103	23,153	15,059	294,865	3,090	3,038	3,123	3,306	2
Delaware.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	27	10,994	461	445	8,932	107	101	105	133	21
Bulk terminals.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	164	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia.....	7	35,724	822	1,648	32,907	419	368	358	385	1
Bulk plants.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	406	282,907	20,259	11,100	225,133	2,833	2,787	2,789	2,901	230
Bulk plants.....	376	179,856	8,485	7,314	145,874	1,985	1,946	1,952	2,031	223
Bulk terminals.....	30	103,051	11,774	3,786	79,259	848	841	837	870	7
West Virginia.....	157	87,474	5,464	3,952	87,194	957	966	980	990	65
Bulk plants.....	136	51,399	2,997	2,399	50,377	629	626	641	639	65
Bulk terminals.....	21	36,075	2,467	1,553	36,817	328	340	339	351	...
North Carolina.....	697	420,134	26,430	14,425	295,972	3,902	3,936	4,112	4,153	458
Bulk plants.....	663	270,658	12,060	11,695	243,074	3,331	3,349	3,517	3,550	458
Bulk terminals.....	34	149,476	14,370	2,730	52,898	571	587	595	603	...
South Carolina.....	366	183,794	19,930	6,703	127,860	1,828	1,770	1,863	2,726	254
Bulk plants.....	347	133,075	11,280	5,369	103,048	1,500	1,447	1,526	1,633	253
Bulk terminals.....	19	50,719	8,650	1,334	24,812	328	323	337	1,093	1
Georgia.....	555	230,281	18,831	8,158	157,631	2,382	2,334	2,359	2,438	496
Bulk plants.....	521	181,755	10,950	5,263	103,233	1,666	1,619	1,621	1,694	496
Bulk terminals.....	34	48,526	7,881	2,895	54,398	716	715	738	744	...
Florida.....	522	317,330	27,946	12,413	250,637	3,289	3,248	3,194	3,392	404
Bulk plants.....	469	181,002	9,689	6,563	130,132	1,885	1,836	1,813	1,923	404
Bulk terminals.....	53	136,328	18,257	5,850	120,505	1,404	1,412	1,381	1,469	...
PAD District No. 2.....	14,718	4,539,393	324,095	180,604	3,534,928	44,345	43,711	44,161	45,431	11,464
Bulk plants.....	14,404	3,400,555	191,224	140,230	2,775,632	35,453	35,065	35,291	36,373	11,459
Bulk terminals.....	314	1,138,838	132,871	40,374	759,296	8,892	8,646	8,870	9,058	5
Ohio.....	902	646,886	31,856	27,450	534,295	6,385	6,291	6,434	6,409	530
Bulk plants.....	838	354,008	12,383	14,644	289,039	3,548	3,494	3,519	3,564	530
Bulk terminals.....	64	292,878	19,473	12,806	245,256	2,837	2,797	2,915	2,845	...
Indiana.....	1,128	442,703	26,295	15,190	291,462	3,492	3,414	3,427	3,574	915
Bulk plants.....	1,101	319,996	13,885	11,876	234,120	2,807	2,759	2,738	2,847	914
Bulk terminals.....	27	122,707	12,410	3,314	57,342	685	655	689	727	1
Illinois.....	1,614	606,838	41,167	26,443	518,092	6,012	5,884	5,916	6,113	1,258
Bulk plants.....	1,582	485,243	29,273	22,107	429,551	5,064	4,971	4,967	5,143	1,258
Bulk terminals.....	32	121,595	11,894	4,336	88,541	948	913	949	970	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-3

Table 8A.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, Sales, Inventories, Payroll, and Personnel
(Excludes liquefied petroleum gas facilities)

PAD District, State, and type of establishment	Establishments (Number)	Sales (excluding tax) (\$1,000)	Inventories, end of year, at cost (\$1,000)	Payroll		Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November 15 (Number)
				Entire year (\$1,000)	Workweek ended nearest November 15 (Dollars)	March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
PAD District No. 2—Continued										
Michigan.....	1,083	639,047	45,621	34,418	459,699	5,440	5,107	5,143	5,621	842
Bulk plants.....	1,033	406,787	19,291	16,891	331,363	3,872	3,712	3,746	3,984	842
Bulk terminals.....	50	232,260	26,330	7,527	128,336	1,568	1,395	1,397	1,637	...
Wisconsin.....	1,186	315,647	33,418	13,743	275,746	3,301	3,259	3,293	3,410	791
Bulk plants.....	1,159	252,066	15,183	12,351	249,392	3,004	2,967	2,992	3,108	791
Bulk terminals.....	27	63,581	18,235	1,392	26,354	297	292	301	302	...
Minnesota.....	1,381	300,471	25,947	11,642	238,704	2,990	2,974	3,020	3,103	1,092
Bulk plants.....	1,367	259,783	14,222	10,350	213,562	2,704	2,696	2,736	2,819	1,092
Bulk terminals.....	14	40,688	11,725	1,292	25,142	286	278	284	284	...
Iowa.....	1,624	282,823	30,129	11,531	226,436	2,873	2,869	2,873	2,958	1,359
Bulk plants.....	1,608	240,411	20,813	10,222	200,647	2,588	2,579	2,576	2,662	1,359
Bulk terminals.....	16	42,412	9,316	1,309	25,789	285	290	297	296	...
Missouri.....	1,106	309,185	16,586	12,363	230,039	3,121	3,100	3,157	3,178	883
Bulk plants.....	1,089	260,909	12,490	10,758	199,001	2,720	2,679	2,710	2,773	883
Bulk terminals.....	17	48,276	4,096	1,605	31,038	401	421	447	405	...
North Dakota.....	702	82,938	7,882	3,256	65,041	881	915	910	896	488
Bulk plants.....	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	581	91,859	7,956	3,442	68,852	948	967	978	993	462
Bulk plants.....	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	684	123,559	8,782	5,292	118,686	1,590	1,557	1,548	1,626	531
Bulk plants.....	680	110,715	6,630	5,115	115,334	1,547	1,514	1,505	1,584	531
Bulk terminals.....	4	12,844	2,152	177	3,352	43	43	43	42	...
Kansas.....	1,223	166,048	11,798	6,474	125,540	1,830	1,875	1,936	1,942	1,015
Bulk plants.....	1,216	143,901	9,429	5,874	113,787	1,690	1,733	1,788	1,793	1,014
Bulk terminals.....	7	22,147	2,369	600	11,753	140	142	148	149	1
Kentucky.....	403	171,566	13,089	7,191	142,488	1,979	1,965	1,946	1,975	345
Bulk plants.....	384	121,341	8,712	4,284	85,314	1,301	1,284	1,266	1,298	342
Bulk terminals.....	19	50,225	4,377	2,907	57,174	678	681	680	677	3
Tennessee.....	372	228,037	15,153	7,093	138,813	1,911	1,923	1,953	2,019	303
Bulk plants.....	344	190,103	6,828	4,694	94,474	1,369	1,381	1,412	1,462	303
Bulk terminals.....	28	77,934	8,325	2,399	44,339	542	542	541	557	...
Oklahoma.....	729	131,786	8,416	5,076	101,035	1,592	1,611	1,627	1,614	650
Bulk plants.....	724	126,192	8,075	4,668	93,064	1,499	1,517	1,533	1,522	650
Bulk terminals.....	5	5,594	341	408	7,971	93	94	94	92	...
PAD District No. 3.....	3,889	1,226,676	72,314	44,370	859,696	12,544	12,661	12,812	12,947	3,418
Bulk plants.....	3,778	963,189	46,202	33,950	670,063	10,110	10,250	10,360	10,456	3,414
Bulk terminals.....	111	263,487	26,112	10,420	189,633	2,434	2,411	2,452	2,491	4
Alabama.....	410	181,979	11,980	6,743	123,319	1,993	2,020	2,008	2,067	358
Bulk plants.....	385	119,810	6,623	4,054	78,540	1,302	1,320	1,300	1,348	357
Bulk terminals.....	25	62,169	5,357	2,689	44,779	691	700	708	719	1
Mississippi.....	429	110,557	7,500	4,174	82,118	1,316	1,332	1,333	1,324	378
Bulk plants.....	413	98,688	5,207	3,583	70,942	1,169	1,185	1,185	1,179	378
Bulk terminals.....	16	11,869	2,293	591	11,176	147	147	148	145	...
Arkansas.....	472	99,743	6,439	3,256	62,638	976	990	996	1,013	379
Bulk plants.....	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	434	178,480	10,700	6,277	120,060	1,769	1,732	1,745	1,791	337
Bulk plants.....	414	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	1,905	592,026	32,642	21,378	416,105	5,806	5,904	5,979	6,008	1,725
Bulk plants.....	1,857	467,955	19,651	16,339	324,932	4,750	4,842	4,886	4,909	1,724
Bulk terminals.....	48	124,071	12,991	5,039	91,173	1,056	1,062	1,093	1,099	1
New Mexico.....	239	63,891	3,053	2,542	55,456	684	683	751	744	241
Bulk plants.....	239	63,891	3,053	2,542	55,456	684	683	751	744	241
Bulk terminals.....	...	...	...	...	...	...	...	...	...	...
PAD District No. 4.....	1,716	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	1,700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	16	19,951	1,230	463	9,820	93	92	93	105	1
Montana.....	466	68,043	5,636	2,352	45,446	585	608	620	615	384
Bulk plants.....	461	62,361	5,389	2,279	43,407	570	594	607	591	384
Bulk terminals.....	5	5,682	247	73	2,039	15	14	13	24	...
Idaho.....	399	82,923	8,294	2,408	55,581	632	640	616	664	366
Bulk plants.....	391	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	195	32,598	2,338	1,206	24,141	312	334	383	360	183
Bulk plants.....	195	32,598	2,338	1,206	24,141	312	334	383	360	183
Bulk terminals.....	...	...	...	...	...	...	...	...	...	...
Colorado.....	478	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SA-PETROLEUM BULK PLANTS AND TERMINALS: 1954-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Continued

Establishments, Sales, Inventories, Payroll, and Personnel
(Excludes liquefied petroleum gas facilities)

PAD District, State, and type of establishment	Establish- ments	Sales (excluding tax)	Inventories, end of year, at cost	Payroll		Paid employees, workweek ended nearest--				Active proprietors of unin- corporated businesses, November 15
				Entire year	Workweek ended nearest November 15	March 15	May 15	August 15	November 15	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
PAD District No. 4--Continued										
Utah.....	178	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5.....	2,737	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	2,633	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	104	372,633	29,261	18,822	355,869	3,805	3,822	3,895	3,736	2
Arizona.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	...	...	...	...	...	...	...	...	...	...
Nevada.....	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	...	...	...	...	...	...	...	...	...	...
Washington.....	683	284,292	28,493	11,647	237,328	2,455	2,432	2,573	2,616	537
Bulk plants.....	651	180,776	20,236	6,216	132,863	1,368	1,330	1,480	1,551	537
Bulk terminals.....	32	103,516	8,257	5,431	104,465	1,087	1,102	1,093	1,065	...
Oregon.....	438	196,375	22,996	8,143	158,906	1,766	1,778	1,794	1,752	408
Bulk plants.....	419	132,957	13,981	4,416	87,361	995	1,002	1,008	1,006	408
Bulk terminals.....	19	63,418	9,015	3,727	71,545	771	776	786	746	...
California.....	1,328	981,120	33,767	31,328	625,425	6,453	6,532	6,716	6,622	1,247
Bulk plants.....	1,275	775,421	21,778	21,664	445,566	4,506	4,588	4,700	4,697	1,245
Bulk terminals.....	53	205,699	11,989	9,664	179,859	1,947	1,944	2,016	1,925	2

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-5

Table 8B.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—TYPE OF PLANT—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments and Sales

(Excludes liquefied petroleum gas facilities)

PAD District and State	Bulk plants and terminals, total		Bulk Plants										Bulk terminals	
			Total		Independent bulk plants		Cooperative bulk plants		Multiunit bulk plant operations					
	Commaision stations								Salary stations					
	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)
United States, total.....	28,319	13,041,447	27,078	8,292,326	6,893	2,510,232	1,586	320,587	15,244	2,737,023	3,355	2,724,484	1,241	7,743,121
PAD District No. 1.....	5,259	5,328,663	4,563	2,374,451	1,825	870,613	123	36,264	1,683	532,961	932	934,613	696	2,954,212
Maine.....	153	119,399	128	53,728	47	17,923	...	(D)	48	14,821	33	(D)	25	65,671
New Hampshire.....	80	48,449	75	33,218	35	10,054	...	...	12	5,201	28	17,963	5	15,211
Vermont.....	72	(D)	64	(D)	23	(D)	3	(D)	17	(D)	21	(D)	8	(D)
Massachusetts.....	163	380,622	129	107,276	74	41,926	2	(D)	18	(D)	35	57,218	34	273,346
Rhode Island.....	42	(D)	25	(D)	20	(D)	...	...	1	(D)	4	(D)	17	(D)
Connecticut.....	119	259,970	80	52,988	55	33,484	...	...	8	4,504	17	15,000	39	206,982
New York.....	762	1,066,548	588	393,376	317	174,036	49	12,096	101	35,337	121	171,907	174	673,172
New Jersey.....	256	705,262	195	190,490	115	102,683	7	1,877	38	14,621	35	71,309	61	514,772
Pennsylvania.....	701	747,272	595	389,169	261	119,180	31	10,976	152	49,504	151	209,509	106	358,103
Delaware.....	37	(D)	27	10,994	9	3,787	3	1,406	11	4,131	4	1,670	10	(D)
Maryland.....	164	(D)	141	(D)	47	(D)	13	(D)	37	(D)	44	(D)	23	(D)
District of Columbia.....	7	35,724	4	(D)	1	(D)	...	...	...	...	3	(D)	3	(D)
Virginia.....	406	282,907	376	179,856	119	50,254	10	3,047	144	49,834	103	76,721	30	103,051
West Virginia.....	157	87,474	136	51,399	31	9,112	3	565	50	17,355	52	24,367	21	36,075
North Carolina.....	697	420,134	663	270,658	336	125,841	1	(D)	191	75,425	135	(D)	34	149,476
South Carolina.....	366	183,794	347	133,075	153	57,323	...	...	137	43,584	57	32,168	19	50,719
Georgia.....	555	230,281	521	181,755	103	37,522	1	(D)	392	105,065	25	(D)	34	48,526
Florida.....	522	317,330	469	181,002	79	38,536	...	...	326	84,933	64	57,533	53	136,328
PAD District No. 2.....	14,718	4,539,393	14,404	3,400,555	3,292	976,529	1,166	235,124	8,200	1,139,989	1,746	1,048,913	314	1,138,338
Ohio.....	902	646,886	838	354,008	229	95,227	48	8,541	342	95,246	219	154,994	64	292,878
Indiana.....	1,128	442,703	1,101	319,996	186	71,038	55	13,373	744	117,564	116	118,021	27	122,707
Illinois.....	1,614	606,838	1,582	485,243	333	119,654	89	48,207	944	139,824	216	177,558	32	121,595
Michigan.....	1,083	639,047	1,033	406,787	327	149,896	21	4,166	544	116,881	141	135,844	50	232,260
Wisconsin.....	1,186	315,647	1,159	252,066	274	67,361	127	24,398	543	78,918	215	81,389	27	63,581
Minnesota.....	1,381	300,471	1,367	259,783	325	85,104	141	25,200	759	77,281	142	72,198	14	40,688
Iowa.....	1,624	282,823	1,608	240,411	319	40,664	119	22,613	987	129,639	183	47,495	16	42,412
Missouri.....	1,106	309,185	1,089	260,909	284	97,400	31	2,709	616	66,551	158	94,249	17	48,276
North Dakota.....	702	82,938	700	(D)	75	(D)	142	(D)	461	(D)	22	(D)	2	(D)
South Dakota.....	581	91,859	579	(D)	109	(D)	91	(D)	336	(D)	43	(D)	2	(D)
Nebraska.....	684	123,559	680	110,715	167	25,683	115	18,380	354	29,217	44	37,535	4	12,844
Kansas.....	1,223	166,048	1,216	143,901	256	45,682	153	20,547	707	51,645	100	26,027	7	22,147
Kentucky.....	403	171,566	384	121,341	75	27,430	4	816	262	69,748	43	23,347	19	50,225
Tennessee.....	372	228,037	344	150,103	136	69,360	10	961	161	51,779	37	28,003	28	77,934
Oklahoma.....	729	131,786	724	126,192	197	43,552	20	1,364	440	47,085	67	34,191	5	5,594
PAD District No. 3.....	3,889	1,226,676	3,778	963,189	1,010	323,105	44	6,738	2,439	446,028	285	187,318	111	263,487
Alabama.....	410	181,979	385	119,810	134	46,746	3	692	231	59,965	17	12,407	25	62,169
Mississippi.....	429	110,557	413	98,688	121	33,346	4	1,013	257	50,324	31	14,005	16	11,869
Arkansas.....	472	99,743	470	(D)	100	(D)	8	(D)	306	(D)	56	(D)	2	(D)
Louisiana.....	434	178,480	414	(D)	160	(D)	...	(D)	205	(D)	49	(D)	20	(D)
Texas.....	1,905	592,026	1,857	467,955	391	139,093	24	2,937	1,322	225,049	120	100,876	48	124,071
New Mexico.....	239	63,891	239	63,891	104	35,899	5	484	118	20,294	12	7,214	...	...
PAD District No. 4.....	1,716	(D)	1,700	(D)	317	(D)	133	(D)	1,153	(D)	97	(D)	16	19,951
Montana.....	466	68,043	461	62,361	54	12,531	64	7,642	322	36,654	21	5,534	5	5,682
Idaho.....	399	82,923	391	(D)	47	(D)	21	(D)	303	(D)	20	(D)	8	(D)
Wyoming.....	195	32,598	195	32,598	62	11,904	7	627	120	16,653	6	3,414	...	...
Colorado.....	478	(D)	476	(D)	119	(D)	36	(D)	286	(D)	35	(D)	2	(D)
Utah.....	178	(D)	177	(D)	35	(D)	5	(D)	122	(D)	15	(D)	1	(D)
PAD District No. 5.....	2,737	(D)	2,633	(D)	449	(D)	120	(D)	1,769	(D)	295	(D)	104	372,633
Arizona.....	209	(D)	209	(D)	42	(D)	3	(D)	140	(D)	24	(D)	...	...
Nevada.....	79	(D)	79	(D)	14	(D)	...	(D)	57	(D)	8	(D)	...	...
Washington.....	683	284,292	651	180,776	82	34,323	86	17,000	435	88,050	48	41,403	32	103,516
Oregon.....	438	196,375	419	132,957	67	20,148	23	5,614	287	43,496	42	63,699	19	63,418
California.....	1,328	981,120	1,275	775,421	244	157,321	8	2,249	850	270,622	173	345,229	53	205,699

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SC.-WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, Inventories, Payroll, and Personnel

PAD District and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Payroll		Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November 15 (Number)
				Entire year (\$1,000)	Workweek ended nearest November 15 (Dollars)	March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
United States, total.....	870	229,534	14,482	27,224	531,664	6,792	6,697	6,828	6,905	268
PAD District No. 1.....	203	58,181	2,910	6,374	122,897	1,598	1,574	1,579	1,648	32
Maine.....	12	3,375	237	176	3,361	50	50	53	53	...
New Hampshire.....	4	1,041	38	47	1,057	11	12	11	12	...
Vermont.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	8	2,586	132	248	4,342	53	51	63	51	...
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	3	1,711	106	370	6,198	76	74	81	73	...
New York.....	32	5,936	388	519	8,989	117	124	115	134	2
New Jersey.....	11	4,707	203	322	5,724	77	75	77	77	3
Pennsylvania.....	23	11,882	254	883	16,735	195	191	200	193	3
Delaware.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia.....	...	...	...	...	...	...	...	...	...	...
Virginia.....	8	1,427	221	155	2,954	46	48	53	59	...
West Virginia.....	...	...	...	...	...	...	...	...	...	...
North Carolina.....	31	6,200	275	610	12,482	152	153	152	168	6
South Carolina.....	13	1,852	112	349	6,735	100	100	101	97	5
Georgia.....	13	3,721	252	673	15,770	203	196	187	215	5
Florida.....	35	10,469	599	1,845	35,348	469	451	432	462	8
PAD District No. 2.....	355	89,209	5,955	10,914	212,127	2,623	2,606	2,681	2,656	86
Ohio.....	19	9,885	354	1,001	19,538	226	222	230	209	8
Indiana.....	28	8,053	409	967	19,036	229	234	237	230	5
Illinois.....	41	16,095	1,235	2,214	41,844	515	495	497	520	11
Michigan.....	23	8,084	549	1,122	23,527	248	254	273	265	3
Wisconsin.....	32	6,988	544	870	17,017	216	212	220	222	5
Minnesota.....	33	6,621	524	868	15,977	203	209	224	184	3
Iowa.....	39	8,541	718	944	17,812	232	235	249	236	7
Missouri.....	29	4,574	293	634	12,417	175	173	178	183	4
North Dakota.....	10	1,128	98	126	2,695	32	32	31	34	1
South Dakota.....	15	1,574	293	223	4,201	56	55	54	58	1
Nebraska.....	18	3,044	218	374	7,225	96	101	101	116	10
Kansas.....	28	3,746	441	422	7,953	105	108	108	107	11
Kentucky.....	10	1,553	88	268	5,674	71	67	66	68	3
Tennessee.....	7	1,389	79	220	4,358	64	63	65	70	1
Oklahoma.....	23	7,934	112	661	12,853	155	146	148	154	13
PAD District No. 3.....	181	50,933	3,774	5,931	113,884	1,625	1,591	1,623	1,626	108
Alabama.....	13	2,481	216	355	7,490	104	107	105	127	6
Mississippi.....	13	3,851	1,021	410	9,911	123	119	120	145	5
Arkansas.....	20	6,706	269	615	13,071	187	176	173	181	20
Louisiana.....	20	5,116	397	660	12,362	202	189	208	209	8
Texas.....	94	28,644	1,590	3,296	58,999	844	818	855	804	56
New Mexico.....	21	4,135	281	595	12,051	165	182	162	160	13
PAD District No. 4.....	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	11
Montana.....	9	1,399	108	207	3,959	47	50	50	50	1
Idaho.....	...	...	...	...	...	...	...	...	...	...
Wyoming.....	6	1,454	58	176	4,118	46	45	48	47	1
Colorado.....	22	3,835	293	547	10,985	151	142	149	162	7
Utah.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5.....	88	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	31
Arizona.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	3	318	17	30	535	9	9	10	7	2
Washington.....	15	2,749	170	354	6,966	85	85	87	87	2
Oregon.....	17	1,823	145	152	3,009	43	43	43	46	5
California.....	50	14,244	749	1,679	37,233	383	370	371	398	22

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-7

Table 8D.—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES. 1954—BULK STORAGE CAPACITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Establish- ments (Number)	Sales (excluding tax) (\$1,000)	Bulk storage capacity as of December 31, assigned to—						Liquefied petroleum gases	
			Aviation gasoline (1,000 gal.)	Other gasolins (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special) (1,000 gal.)	In tanks of 125 lbs. working pressure or less (1,000 gal.)	In tanks of more than 125 lbs. working pressure (1,000 gal.)	
United States, total.....	29,189	13,270,981	486,461	4,880,060	1,995,322	4,031,934	1,103,142	29,902	135,588	
Petroleum bulk plants, terminals	28,319	13,041,447	486,175	4,879,413	1,994,861	4,031,478	1,103,024	6,652	19,179	
Bulk plants.....	27,078	8,292,326	26,987	1,086,522	499,850	601,667	57,728	5,840	5,094	
Bulk terminals.....	1,241	4,749,121	459,188	3,792,891	1,495,011	3,429,811	1,045,296	812	14,085	
Wholesale LP gas facilities.....	870	229,534	286	647	461	456	118	23,250	116,409	
PAD District No. 1.....	5,462	5,386,844	178,336	2,099,064	940,528	2,765,290	738,695	3,594	12,490	
Petroleum bulk plants, terminals	5,259	5,328,663	178,336	2,099,039	940,516	2,765,283	738,695	326	508	
Bulk plants.....	4,563	2,374,451	6,566	247,693	101,884	196,784	15,401	274	289	
Bulk terminals.....	696	2,954,212	171,770	1,851,346	838,632	2,568,499	723,294	52	219	
Wholesale LP gas facilities.....	203	58,181	...	25	12	7	...	3,268	11,982	
Maine.....	165	122,774	560	67,413	54,838	85,044	27,768	61	506	
Petroleum bulk plants, terminals	153	119,399	560	67,413	54,838	85,044	27,768	1	36	
Bulk plants.....	128	53,728	61	6,643	4,124	4,660	162	1	...	
Bulk terminals.....	25	65,671	499	60,770	50,714	80,384	27,606	...	36	
Wholesale LP gas facilities.....	12	3,375	...	...	...	...	...	60	470
New Hampshire.....	84	49,490	200	13,133	7,771	18,811	14,432	15	155	
Petroleum bulk plants, terminals	80	48,449	200	13,133	7,771	18,811	14,432	15	8	
Bulk plants.....	75	33,218	182	3,996	1,751	2,545	68	15	8	
Bulk terminals.....	5	15,231	18	9,137	6,020	16,266	14,364	...	...
Wholesale LP gas facilities.....	4	1,041	...	...	...	...	...	...	147
Vermont.....	77	38,271	117	26,882	18,568	38,090	...	...	242
Petroleum bulk plants, terminals	72	(D)	117	26,882	18,568	38,090	...	...	45
Bulk plants.....	64	(D)	30	5,731	1,999	3,924	...	...	...
Bulk terminals.....	8	(D)	87	21,151	16,569	34,166	...	...	45
Wholesale LP gas facilities.....	5	(D)	...	...	...	...	...	...	197
Massachusetts.....	171	383,208	5,412	109,314	75,524	259,102	82,809	160	424	
Petroleum bulk plants, terminals	163	380,622	5,412	109,314	75,524	259,102	82,809	...	100	
Bulk plants.....	129	107,276	286	6,383	5,861	14,391	120	...	40	
Bulk terminals.....	34	273,346	5,126	102,931	69,663	244,711	82,689	...	60	
Wholesale LP gas facilities.....	8	2,586	...	...	...	...	...	160	324
Rhode Island.....	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Petroleum bulk plants, terminals	42	(D)	1,132	58,161	44,542	101,396	43,648	...	...
Bulk plants.....	25	(D)	17	1,033	740	2,098	70	...	...
Bulk terminals.....	17	(D)	1,115	57,128	43,802	99,298	43,578	...	...
Wholesale LP gas facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Connecticut.....	122	261,681	1,651	71,743	69,073	233,703	59,210	55	260	
Petroleum bulk plants, terminals	119	259,970	1,651	71,743	69,073	233,703	59,210	55	60	
Bulk plants.....	80	52,988	215	9,344	3,350	10,810	280	3	...	
Bulk terminals.....	39	206,982	1,436	62,399	65,723	222,893	58,930	52	60	
Wholesale LP gas facilities.....	3	1,711	...	...	...	...	...	...	200
New York.....	794	1,072,484	18,050	409,494	163,125	664,250	112,586	291	844	
Petroleum bulk plants, terminals	762	1,066,548	18,050	409,481	163,121	664,243	112,586	225	45	
Bulk plants.....	588	393,376	1,436	43,855	18,540	60,584	4,453	225	45	
Bulk terminals.....	174	673,172	16,614	365,626	144,581	603,659	108,133	...	...
Wholesale LP gas facilities.....	32	5,936	...	13	4	7	...	66	799	
New Jersey.....	267	709,969	56,408	225,505	86,845	583,077	169,748	2,095	356	
Petroleum bulk plants, terminals	256	705,262	56,408	225,497	86,845	583,077	169,748	...	18	
Bulk plants.....	195	190,490	340	10,585	4,531	23,049	4,779	...	...
Bulk terminals.....	61	514,772	56,068	214,912	82,314	560,028	164,969	...	18	
Wholesale LP gas facilities.....	11	4,707	...	8	...	...	...	2,095	338
Pennsylvania.....	724	759,154	7,529	207,982	41,063	229,530	17,922	91	1,377	
Petroleum bulk plants, terminals	701	747,272	7,529	207,981	41,055	229,530	17,922	...	...
Bulk plants.....	595	389,169	291	32,979	7,850	22,332	387	...	...
Bulk terminals.....	106	358,103	7,238	175,002	33,205	207,198	17,535	...	...
Wholesale LP gas facilities.....	23	11,882	...	1	8	...	...	91	1,377
Delaware.....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Petroleum bulk plants, terminals	37	(D)	34	17,905	8,860	11,770	6,202	...	1	
Bulk plants.....	27	10,994	15	1,006	636	905	3,230	...	1	
Bulk terminals.....	10	(D)	19	16,899	8,224	10,865	2,972	...	...
Wholesale LP gas facilities.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Maryland.....	166	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Petroleum bulk plants, terminals	164	(D)	20,101	96,492	36,587	178,014	40,742	...	...
Bulk plants.....	141	(D)	28	12,353	4,534	8,008	90	...	...
Bulk terminals.....	23	(D)	20,073	84,139	32,053	170,006	40,652	...	...
Wholesale LP gas facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
District of Columbia.....	7	35,724	50	5,845	1,371	8,802	1,957	...	...
Petroleum bulk plants, terminals	7	35,724	50	5,845	1,371	8,802	1,957	...	...
Bulk plants.....	4	(D)	...	183	172	574	...	...	...
Bulk terminals.....	3	(D)	50	5,662	1,199	8,228	1,957	...	...
Wholesale LP gas facilities.....	...	...	...	...	...	...	...	...	...
Virginia.....	414	284,334	5,559	141,660	58,926	96,058	31,343	223	195	
Petroleum bulk plants, terminals	406	282,907	5,559	141,658	58,926	96,058	31,343	3	24	
Bulk plants.....	376	179,856	136	20,536	7,011	10,422	956	3	24	
Bulk terminals.....	30	103,051	5,423	121,122	51,915	85,636	30,387	...	...
Wholesale LP gas facilities.....	8	1,427	...	2	...	...	...	220	171

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8D.-PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954-BULK STORAGE CAPACITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES -Con

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Establish- ments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—						
			Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied petroleum gases	
								In tanks of 125 lbs. working pressure or less	In tanks of more than 125 lbs. working pressure
	(Number)	(\$1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 1—Continued									
West Virginia.....	157	87,474	648	46,658	3,501	5,703	8,079	...	...
Petroleum bulk plants, terminals	157	87,474	648	46,658	3,501	5,703	8,079	...	...
Bulk plants.....	136	51,399	129	13,094	1,502	2,584	15	...	...
Bulk terminals.....	21	36,075	519	33,564	1,999	7,119	8,064	...	...
Wholesale LP gas facilities.....	...	...	...	...	...	...	...	...	...
North Carolina.....	728	426,334	3,996	164,533	117,210	92,214	15,004	123	1,049
Petroleum bulk plants, terminals	697	420,134	3,996	164,532	117,210	92,214	15,004	...	...
Bulk plants.....	663	270,658	411	26,548	15,353	9,145	217	...	30
Bulk terminals.....	34	149,476	3,585	137,984	101,857	83,069	14,787	...	...
Wholesale LP gas facilities.....	31	6,200	...	1	...	...	...	123	1,019
South Carolina.....	379	185,646	5,632	87,921	48,414	38,345	23,168	16	628
Petroleum bulk plants, terminals	366	183,794	5,632	87,921	48,414	38,345	23,168	...	96
Bulk plants.....	347	133,075	298	12,151	6,725	5,108	180	...	96
Bulk terminals.....	19	50,719	5,334	75,770	41,689	33,237	22,980	...	...
Wholesale LP gas facilities.....	13	1,852	...	...	...	...	...	16	532
Georgia.....	568	234,002	3,932	119,362	42,552	45,503	18,749	75	767
Petroleum bulk plants, terminals	555	230,281	3,932	119,362	42,552	45,503	18,749	17	30
Bulk plants.....	521	181,755	380	19,791	8,438	7,860	172	17	30
Bulk terminals.....	34	48,526	3,552	99,571	34,114	37,643	18,577	...	...
Wholesale LP gas facilities.....	13	3,721	...	...	...	...	...	58	737
Florida.....	557	327,799	47,325	229,061	61,758	75,878	65,328	389	5,548
Petroleum bulk plants, terminals	522	317,330	47,325	229,061	61,758	75,878	65,328	10	15
Bulk plants.....	469	181,002	2,311	21,482	8,767	7,785	222	10	15
Bulk terminals.....	53	136,328	45,014	207,579	52,991	68,093	65,106	...	...
Wholesale LP gas facilities.....	35	10,469	...	...	...	...	...	379	5,533
PAD District No. 2.....	15,073	4,628,602	89,588	1,728,739	786,306	826,009	140,360	6,859	46,541
Petroleum bulk plants, terminals	14,718	4,539,393	89,513	1,728,383	786,147	825,938	140,360	4,272	14,940
Bulk plants.....	14,404	3,400,555	9,728	510,148	294,512	276,343	27,729	3,686	2,065
Bulk terminals.....	314	1,138,838	79,785	1,218,235	491,635	549,595	112,631	586	12,875
Wholesale LP gas facilities.....	355	89,209	75	356	159	71	...	2,587	31,601
Ohio.....	921	656,771	7,890	223,899	51,892	70,230	10,673	82	561
Petroleum bulk plants, terminals	902	646,886	7,890	223,857	51,884	70,230	10,673	44	...
Bulk plants.....	838	354,008	494	39,992	18,877	19,708	2,147	44	...
Bulk terminals.....	64	292,878	7,396	183,865	33,007	50,522	8,526	...	...
Wholesale LP gas facilities.....	19	9,885	...	42	8	...	...	38	561
Indiana.....	1,156	450,756	14,567	165,887	104,474	86,974	1,140	673	1,832
Petroleum bulk plants, terminals	1,128	442,703	14,567	165,844	104,451	86,959	1,140	643	494
Bulk plants.....	1,101	319,996	469	37,538	26,862	21,640	1,123	175	36
Bulk terminals.....	27	122,707	14,098	128,306	77,589	65,319	17	468	458
Wholesale LP gas facilities.....	28	8,053	...	43	23	15	...	30	1,338
Illinois.....	1,655	622,933	1,072	146,194	83,077	124,214	41,855	358	16,698
Petroleum bulk plants, terminals	1,614	606,838	1,042	146,157	83,063	124,204	41,855	177	12,558
Bulk plants.....	1,582	485,243	1,042	60,885	37,662	41,599	6,789	59	171
Bulk terminals.....	32	121,595	...	85,272	45,401	82,605	35,066	118	12,387
Wholesale LP gas facilities.....	41	16,095	30	37	14	10	...	181	4,140
Michigan.....	1,106	647,131	10,423	320,711	127,301	115,550	45,489	534	2,871
Petroleum bulk plants, terminals	1,083	639,047	10,423	320,711	127,269	115,550	45,489	...	78
Bulk plants.....	1,033	406,787	866	42,537	33,100	24,904	802	...	78
Bulk terminals.....	50	232,260	9,557	278,174	94,169	90,646	44,687	...	...
Wholesale LP gas facilities.....	23	8,084	...	...	32	...	...	534	2,793
Wisconsin.....	1,218	...	1,596	172,127	85,097	84,754	8,683	200	1,616
Petroleum bulk plants, terminals	1,186	315,647	1,596	171,994	85,080	84,754	8,683	150	90
Bulk plants.....	1,159	252,066	542	42,029	30,401	27,969	1,556	150	90
Bulk terminals.....	27	63,581	1,054	129,965	54,679	56,785	7,127	...	...
Wholesale LP gas facilities.....	32	6,988	...	133	17	...	...	50	1,526
Minnesota.....	1,414	307,092	12,264	119,437	78,890	85,334	15,593	394	1,499
Petroleum bulk plants, terminals	1,381	300,471	12,264	119,413	78,878	85,310	15,593	265	138
Bulk plants.....	1,367	259,783	1,005	42,236	27,857	27,653	4,311	265	138
Bulk terminals.....	14	40,688	11,259	77,177	51,021	57,657	11,282	...	...
Wholesale LP gas facilities.....	33	6,621	...	24	12	24	...	129	1,361
Iowa.....	1,663	291,364	1,157	141,429	92,178	80,736	1,774	598	3,509
Petroleum bulk plants, terminals	1,624	282,823	1,157	141,422	92,178	80,736	1,774	492	367
Bulk plants.....	1,608	240,411	679	49,966	34,505	30,346	1,774	492	367
Bulk terminals.....	16	42,412	478	91,456	57,673	50,390	...	...	...
Wholesale LP gas facilities.....	39	8,541	...	7	...	...	...	106	3,142
Missouri.....	1,135	313,759	31,647	77,697	31,243	28,146	1,971	204	1,226
Petroleum bulk plants, terminals	1,106	309,185	31,647	77,697	31,235	28,146	1,971	11	73
Bulk plants.....	1,089	260,909	435	36,469	20,461	17,276	1,618	11	73
Bulk terminals.....	17	48,276	31,212	41,228	10,774	10,870	353	...	...
Wholesale LP gas facilities.....	29	4,574	...	...	8	...	...	193	1,153
North Dakota.....	712	84,066	597	29,169	12,874	14,396	2,479	2,125	437
Petroleum bulk plants, terminals	702	82,938	597	29,149	12,874	14,396	2,479	2,055	69
Bulk plants.....	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities.....	10	1,128	...	20	...	...	...	70	368

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-9

Table SD—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954—BULK STORAGE CAPACITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Con.

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Establish- ments (Number)	Sales (excluding tax) (\$1,000)	Bulk storage capacity as of December 31, assigned to—						
			Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied petroleum gases	
			(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	In tanks of 125 lbs. working pressure or less (1,000 gal.)	In tanks of more than 125 lbs. working pressure (1,000 gal.)
PAD District No. 2—Continued									
South Dakota.....	596	93,433	1,143	32,198	18,360	16,265	2,050	644	498
Petroleum bulk plants, terminals	581	91,859	1,143	32,198	18,360	16,265	2,050	159	144
Bulk plants.....	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities.....	15	1,574	...	...	...	...	...	485	354
Nebraska.....	702	126,603	847	33,088	15,390	16,447	1,359	246	1,083
Petroleum bulk plants, terminals	684	123,559	802	33,044	15,346	16,432	1,359	115	213
Bulk plants.....	680	110,715	751	22,167	12,581	12,740	1,233	115	213
Bulk terminals.....	4	12,844	51	10,877	2,765	3,692	126	...	...
Wholesale LP gas facilities.....	18	3,044	45	44	44	15	...	131	870
Kansas.....	1,251	169,794	1,483	68,818	29,745	36,308	1,334	441	13,347
Petroleum bulk plants, terminals	1,223	166,048	1,483	68,818	29,745	36,308	1,334	156	426
Bulk plants.....	1,216	143,901	1,023	36,641	13,706	13,410	1,334	156	426
Bulk terminals.....	7	22,147	460	32,177	16,039	22,898	...	...	...
Wholesale LP gas facilities.....	28	3,746	...	...	...	...	...	285	12,921
Kentucky.....	413	173,119	2,382	71,068	19,549	27,826	2,528	126	271
Petroleum bulk plants, terminals	403	171,566	2,382	71,068	19,549	27,826	2,528	...	60
Bulk plants.....	384	121,341	145	18,555	5,522	5,894	128	...	30
Bulk terminals.....	19	50,225	2,237	52,513	14,027	21,932	2,400	...	30
Wholesale LP gas facilities.....	10	1,553	...	...	...	...	...	126	211
Tennessee.....	379	229,426	2,085	95,378	27,695	31,354	3,072	105	332
Petroleum bulk plants, terminals	372	228,037	2,085	95,378	27,695	31,354	3,072	...	42
Bulk plants.....	344	150,103	189	13,937	6,767	5,178	763	...	42
Bulk terminals.....	28	77,934	1,896	81,441	20,928	26,176	2,309	...	...
Wholesale LP gas facilities.....	7	1,389	...	...	...	...	...	105	290
Oklahoma.....	752	139,720	435	31,639	8,541	7,475	360	129	761
Petroleum bulk plants, terminals	729	131,786	435	31,633	8,540	7,468	360	5	188
Bulk plants.....	724	126,192	348	21,719	5,810	4,303	360	5	188
Bulk terminals.....	5	5,594	87	9,914	2,730	3,165	...	...	...
Wholesale LP gas facilities.....	23	7,934	...	6	1	7	...	124	573
PAD District No. 3.....	4,070	1,277,609	171,346	502,367	92,187	163,953	36,819	17,667	71,436
Petroleum bulk plants, terminals	3,889	1,226,676	171,255	502,244	92,097	163,866	36,819	1,098	1,765
Bulk plants.....	3,778	963,189	4,091	136,268	43,057	38,869	4,534	1,098	1,765
Bulk terminals.....	111	263,489	167,164	365,976	49,040	124,997	32,285	...	...
Wholesale LP gas facilities.....	181	50,933	91	123	90	87	...	16,569	69,671
Alabama.....	423	184,460	9,671	84,872	21,127	27,191	2,509	304	1,444
Petroleum bulk plants, terminals	410	181,979	9,671	84,872	21,127	27,191	2,509	90	90
Bulk plants.....	385	119,810	264	17,085	6,286	6,051	392	90	90
Bulk terminals.....	25	62,169	9,407	67,787	14,841	21,140	2,117	...	...
Wholesale LP gas facilities.....	13	2,481	...	...	...	...	...	214	1,354
Mississippi.....	442	114,408	7,218	49,003	11,136	14,223	709	436	22,906
Petroleum bulk plants, terminals	429	110,557	7,218	49,003	11,136	14,223	709	250	330
Bulk plants.....	413	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities.....	13	3,851	...	...	...	...	...	186	22,576
Arkansas.....	492	106,449	606	22,457	8,298	7,884	435	5,160	11,351
Petroleum bulk plants, terminals	472	99,743	606	22,454	8,298	7,881	435	505	220
Bulk plants.....	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale LP gas facilities.....	20	6,706	...	3	...	3	...	4,655	11,131
Louisiana.....	454	183,596	16,458	77,673	17,126	32,667	10,932	7,249	7,771
Petroleum bulk plants, terminals	434	178,480	16,458	77,673	17,126	32,667	10,932	25	61
Bulk plants.....	414	(D)	1,073	16,018	4,302	6,754	705	25	61
Bulk terminals.....	20	(D)	15,385	61,655	12,824	25,913	10,227	...	...
Wholesale LP gas facilities.....	20	5,116	...	...	...	...	...	7,224	7,710
Texas.....	1,999	620,670	137,181	259,404	32,145	79,878	21,890	4,483	24,956
Petroleum bulk plants, terminals	1,905	592,026	137,180	259,314	32,100	79,824	21,890	215	884
Bulk plants.....	1,857	467,955	1,367	60,559	16,842	10,649	2,373	215	884
Bulk terminals.....	48	124,071	135,813	198,755	15,258	69,175	19,517	...	...
Wholesale LP gas facilities.....	94	28,644	1	90	45	54	...	4,268	24,072
New Mexico.....	260	68,026	212	8,958	2,355	2,110	344	35	3,008
Petroleum bulk plants, terminals	239	63,891	122	8,928	2,310	2,080	344	13	180
Bulk plants.....	239	63,891	122	8,928	2,310	2,080	344	13	180
Bulk terminals.....	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities.....	21	4,135	90	30	45	30	...	22	2,828
PAD District No. 4.....	1,759	373,475	8,479	94,112	28,543	42,680	1,548	595	2,274
Petroleum bulk plants, terminals	1,716	(D)	8,419	94,036	28,478	42,619	1,548	277	1,196
Bulk plants.....	1,700	(D)	1,677	59,246	18,959	25,145	1,548	103	205
Bulk terminals.....	16	19,951	6,742	34,790	9,519	17,474	...	174	991
Wholesale LP gas facilities.....	43	(D)	60	76	65	61	...	318	1,078
Montana.....	475	69,442	506	24,831	7,531	11,046	323	27	276
Petroleum bulk plants, terminals	466	68,043	506	24,793	7,501	11,017	323	27	36
Bulk plants.....	461	62,361	506	15,064	5,338	6,038	323	27	36
Bulk terminals.....	5	5,682	...	9,729	2,163	4,979	...	...	...
Wholesale LP gas facilities.....	9	1,399	...	38	30	29	...	...	240

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8D.-PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954-BULK STORAGE CAPACITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Con.

Establishments, Sales, and Storage Capacity by Type of Product

PAD District, State, and type of establishment	Establish- ments (Number)	Sales (excluding tax) (\$1,000)	Bulk storage capacity as of December 31, assigned to-						Liquefied petroleum gases	
			Aviation gasolins	Other gasolina	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)		In tanks of 125 lbs. working pressure or less	In tanks of more than 125 lbs. working pressure
			(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)		(1,000 gal.)	(1,000 gal.)
PAD District No. 4-Continued										
Idaho.....	399	82,923	2,989	32,209	10,118	17,079	228	...	...	...
Petroleum bulk plants, terminals	399	82,923	2,989	32,209	10,118	17,079	228	...	...	...
Bulk plants.....	391	(D)	271	13,219	4,323	7,140	228	...	...	...
Bulk terminals.....	8	(D)	2,718	18,990	5,795	9,939	...	...	...	...
Wholesale LP gas facilities.....	...	...	...	...	...	...	...	...	...	...
Wyoming.....	201	34,052	342	6,226	2,226	2,547	111	18	121	...
Petroleum bulk plants, terminals	195	32,598	342	6,219	2,226	2,536	111	13	9	...
Bulk plants.....	195	32,598	342	6,219	2,226	2,536	111	13	9	...
Bulk terminals.....	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities.....	6	1,454	...	7	...	11	...	5	112	...
Colorado.....	500	117,573	4,423	23,680	6,820	6,847	409	450	1,786	...
Petroleum bulk plants, terminals	478	(D)	4,363	23,649	6,785	6,826	409	176	1,151	...
Bulk plants.....	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Wholesale LP gas facilities.....	22	3,835	60	31	35	21	...	274	635	...
Utah.....	184	69,485	219	7,166	1,848	5,161	477	100	91	...
Petroleum bulk plants, terminals	178	(D)	219	7,166	1,848	5,161	477	61	...	...
Bulk plants.....	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Bulk terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...
Wholesale LP gas facilities.....	6	(D)	...	...	...	...	...	39	91	...
PAD District No. 5.....	2,825	1,604,451	38,712	455,778	147,758	234,002	185,720	1,187	2,847	...
Petroleum bulk plants, terminals	2,737	(D)	38,652	455,711	147,623	233,772	185,602	679	770	...
Bulk plants.....	2,633	(D)	4,925	133,167	41,438	64,526	8,516	679	770	...
Bulk terminals.....	104	372,633	33,727	322,544	106,185	169,246	177,086	...	...	...
Wholesale LP gas facilities.....	88	(D)	60	67	135	230	118	508	2,077	...
Arizona.....	212	93,365	404	10,633	2,792	3,981	224	15	231	...
Petroleum bulk plants, terminals	209	(D)	404	10,633	2,792	3,981	224	4	30	...
Bulk plants.....	209	(D)	404	10,633	2,792	3,981	224	4	30	...
Bulk terminals.....	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities.....	3	(D)	...	...	...	...	...	11	201	...
Nevada.....	82	30,483	230	3,663	1,290	1,607	86	4	75	...
Petroleum bulk plants, terminals	79	(D)	230	3,663	1,290	1,607	86	4	19	...
Bulk plants.....	79	(D)	230	3,663	1,290	1,607	86	4	19	...
Bulk terminals.....	...	...	...	...	...	...	...	...	...	...
Wholesale LP gas facilities.....	3	318	...	...	...	...	...	...	56	...
Washington.....	698	287,041	14,062	147,038	72,008	109,135	82,370	136	342	...
Petroleum bulk plants, terminals	683	284,292	14,062	147,038	72,008	109,135	82,370	39	18	...
Bulk plants.....	651	180,776	498	31,556	12,376	16,357	3,165	39	18	...
Bulk terminals.....	32	103,516	13,564	115,482	59,632	92,778	79,205	...	324	...
Wholesale LP gas facilities.....	15	2,749	...	...	...	...	...	97	...	...
Oregon.....	455	198,198	4,952	91,478	35,997	52,891	57,344	161	433	...
Petroleum bulk plants, terminals	438	196,375	4,952	91,466	35,997	52,891	57,344	61	83	...
Bulk plants.....	419	132,957	381	15,662	5,276	8,387	261	61	83	...
Bulk terminals.....	19	63,418	4,571	75,804	30,721	44,504	57,083	...	...	...
Wholesale LP gas facilities.....	17	1,823	...	12	...	...	...	100	350	...
California.....	1,378	995,364	19,064	202,966	35,671	66,388	45,696	871	1,766	...
Petroleum bulk plants, terminals	1,328	981,120	19,004	202,911	35,536	66,158	45,578	571	620	...
Bulk plants.....	1,275	775,421	3,412	71,653	19,704	34,194	4,780	571	620	...
Bulk terminals.....	53	205,699	15,592	131,258	15,832	31,964	40,798	...	...	...
Wholesale LP gas facilities.....	50	14,244	60	55	135	230	118	300	1,146	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-11

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES

Establishments, and Storage Capacity by Type of Product

(Excludea liquefied petroleum gas facilitiesa)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
United States. total.....	28,319	486,175	4,879,413	1,994,861	4,031,478	1,103,024
Alabama.....	410	9,671	84,872	21,127	27,191	2,509
Autauga.....	1	(D)	(D)	(D)	(D)	(D)
Baldwin.....	9	...	354	116	153	...
Barbour.....	8	...	303	137	139	...
Bibb.....	3	...	120	43	16	...
Blount.....	3	...	104	46	38	6
Bullock.....	3	...	115	40	39	...
Butler.....	5	...	207	85	79	...
Calhoun.....	12	21	2,466	616	579	12
Chambers.....	3	...	133	54	67	...
Cherokee.....	2	(D)	(D)	(D)	(D)	(D)
Chilton.....	7	15	260	101	78	...
Choctaw.....	4	...	156	46	94	15
Clarke.....	7	...	299	119	127	...
Clay.....	4	...	169	86	78	15
Cleburne.....	1	(D)	(D)	(D)	(D)	(D)
Coffee.....	6	...	240	100	61	...
Colbert.....	8	17	1,280	415	450	15
Conecuh.....	3	...	127	43	45	...
Coosa.....	2	(D)	(D)	(D)	(D)	(D)
Covington.....	10	...	514	181	125	...
Crenshaw.....	2	(D)	(D)	(D)	(D)	(D)
Cullman.....	8	...	303	174	132	23
Dale.....	5	...	268	81	99	6
Dallas.....	8	8	322	135	129	...
De Kalb.....	8	...	297	137	126	8
Elmore.....	3	...	120	47	54	...
Escambia.....	10	1	316	100	128	...
Etowah.....	10	9	512	157	184	10
Fayette.....	5	75	162	94	59	8
Franklin.....	3	...	201	50	79	10
Geneva.....	5	...	207	98	78	31
Greene.....	3	...	100	36	54	...
Hale.....	5	...	1,390	288	430	...
Henry.....	3	...	123	48	55	...
Houston.....	11	21	570	269	141	55
Jackson.....	4	...	148	67	99	...
Jefferson.....	27	127	30,053	7,606	6,701	15
Lamar.....	3	...	105	51	51	...
Lauderdale.....	5	...	298	107	98	15
Lawrence.....	2	(D)	(D)	(D)	(D)	(D)
Lee.....	7	...	376	115	82	8
Limestone.....	4	...	180	100	85	...
Lowndes.....	1	(D)	(D)	(D)	(D)	(D)
Macon.....	4	...	135	53	41	...
Madison.....	8	...	326	309	169	73
Marengo.....	8	...	285	105	129	...
Marion.....	5	...	187	72	51	8
Marshall.....	9	...	1,491	883	1,987	...
Mobile.....	14	9,248	27,181	5,086	10,485	2,117
Monroe.....	7	...	271	87	99	12
Montgomery.....	12	81	6,180	879	1,397	...
Morgan.....	11	25	1,372	225	223	18
Perry.....	6	...	220	98	126	...
Pickens.....	7	...	225	81	109	...
Pike.....	10	...	347	163	141	10
Randolph.....	5	...	140	76	25	...
Russell.....	1	(D)	(D)	(D)	(D)	(D)
St. Clair.....	6	...	196	67	79	1
Shelby.....	3	...	169	57	60	6
Sumter.....	7	...	237	96	83	...
Talladega.....	10	...	445	170	154	2
Tallapoosa.....	8	...	263	110	117	...
Tuscaloosa.....	7	20	1,183	110	147	...
Walker.....	8	...	277	102	121	8
Washington.....	2	(D)	(D)	(D)	(D)	(D)
Wilcox.....	4	...	154	51	60	...
Winston.....	5	...	180	79	66	...
Arizona.....	209	404	10,633	2,792	3,981	224
Apache.....	2	(D)	(D)	(D)	(D)	(D)
Cochise.....	20	57	758	114	245	12
Coconino.....	13	8	788	193	304	...
Gila.....	10	...	421	160	146	15
Graham.....	6	19	218	64	90	16
Greenlee.....	4	(D)	(D)	(D)	(D)	(D)
Maricopa.....	62	110	4,118	970	1,428	112

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Arizona—Continued						
Mohave.....	7	13	305	75	140	...
Navajo.....	12	84	545	205	180	...
Pima.....	19	13	1,273	313	355	63
Pinal.....	18	22	592	218	343	6
Santa Cruz.....	4	26	164	57	49	...
Yavapai.....	16	52	561	168	297	...
Yuma.....	16	...	639	180	330	...
Arkansas.....	472	606	22,454	8,298	7,881	435
Arkansas.....	17	27	608	223	329	96
Ashley.....	6	...	200	83	81	15
Baxter.....	4	...	124	54	57	...
Benton.....	10	...	318	98	42	...
Boone.....	9	...	276	111	88	12
Bradley.....	8	...	185	49	58	...
Calhoun.....	...	...	...	...	...	...
Carroll.....	5	...	127	52	28	...
Chicot.....	9	...	4,944	967	885	...
Clark.....	8	...	242	78	40	...
Clay.....	7	...	211	120	95	13
Cleburne.....	3	...	102	44	32	9
Cleveland.....	1	(D)	(D)	(D)	(D)	(D)
Columbia.....	8	10	272	90	83	...
Conway.....	5	...	160	63	91	...
Craighead.....	9	...	422	266	250	9
Crawford.....	...	...	...	...	...	...
Crittenden.....	10	18	298	241	655	10
Cross.....	8	...	296	144	157	24
Dallas.....	4	...	127	63	9	...
Desha.....	5	27	157	113	62	8
Drew.....	4	...	124	31	60	...
Faulkner.....	10	...	288	160	122	4
Franklin.....	2	(D)	(D)	(D)	(D)	(D)
Fulton.....	1	(D)	(D)	(D)	(D)	(D)
Galland.....	9	42	400	144	50	8
Grant.....	2	(D)	(D)	(D)	(D)	(D)
Greene.....	5	...	208	103	66	...
Hempstead.....	8	...	435	112	92	...
Hot Spring.....	6	...	197	80	56	...
Howard.....	6	...	196	94	67	...
Independence.....	7	...	220	118	80	...
Izard.....	2	(D)	(D)	(D)	(D)	(D)
Jackson.....	9	15	335	163	135	...
Jefferson.....	13	24	525	155	250	15
Johnson.....	7	...	203	53	62	...
Lafayette.....	4	...	133	51	29	10
Lawrence.....	5	9	188	80	53	...
Lee.....	5	4	187	119	88	12
Lincoln.....	4	...	92	20	54	...
Little River.....	4	...	115	36	23	4
Logan.....	8	...	284	69	75	...
Lonoke.....	11	4	283	160	172	...
Madison.....	...	...	...	...	...	...
Marion.....	2	(D)	(D)	(D)	(D)	(D)
Miller.....	5	138	192	62	46	...
Mississippi.....	15	40	1,251	888	628	47
Monroe.....	8	10	259	164	116	...
Montgomery.....	2	(D)	(D)	(D)	(D)	(D)
Nevada.....	3	...	83	34	18	...
Newton.....	...	...	...	...	...	...
Ouachita.....	9	43	273	77	95	5
Perry.....	2	(D)	(D)	(D)	(D)	(D)
Phillips.....	10	15	350	203	235	...
Pike.....	2	(D)	(D)	(D)	(D)	(D)
Poinsett.....	9	...	292	213	189	36
Polk.....	6	...	180	80	71	...
Pope.....	10	15	400	84	136	1
Prairie.....	5	12	166	90	43	...
Pulaski.....	16	48	1,147	231	282	31
Randolph.....	6	...	179	96	138	15
St. Francis.....	10	...	388	218	185	15
Saline.....	6	...	284	62	129	...
Scott.....	4	...	109	45	40	...
Searcy.....	3	...	101	31	25	3
Sebastian.....	15	64	751	154	153	18
Sevier.....	7	...	265	111	84	...
Sharp.....	2	(D)	(D)	(D)	(D)	(D)
Stone.....	1	(D)	(D)	(D)	(D)	(D)
Union.....	13	18	492	175	127	...
Van Buren.....	3	...	86	25	24	...
Washington.....	14	23	557	161	104	...
White.....	8	...	312	118	109	12
Woodruff.....	6	...	190	118	79	3
Yell.....	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-13

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
California.....	1,328	19,004	202,911	35,536	66,158	45,578
Alameda.....	30	105	17,354	2,883	4,807	987
Alpine.....	...	...	...	...	...	...
Amador.....	5	...	142	48	85	...
Butte.....	23	95	984	295	563	32
Calaveras.....	5	...	185	44	108	...
Colusa.....	12	42	2,685	800	1,016	...
Contra Costa.....	22	5,254	31,587	2,737	6,337	8,558
Del Norte.....	7	...	284	136	166	...
El Dorado.....	12	...	321	129	146	...
Fresno.....	60	208	3,058	1,057	1,392	107
Glenn.....	11	15	436	136	230	...
Humboldt.....	23	62	5,164	1,241	2,585	2,741
Imperial.....	23	49	945	422	1,594	1
Inyo.....	10	10	535	228	285	...
Kern.....	53	74	2,667	655	997	77
Kings.....	19	30	738	279	430	21
Lake.....	10	11	360	178	197	...
Lassen.....	12	9	479	179	156	98
Los Angeles.....	137	6,096	35,672	7,270	12,832	17,790
Madara.....	15	15	592	195	239	...
Marin.....	10	20	1,336	122	206	...
Mariposa.....	2	(D)	(D)	(D)	(D)	(D)
Mendocino.....	24	15	714	356	389	...
Merced.....	23	30	1,160	411	654	45
Modoc.....	8	81	296	226	218	...
Mono.....	2	(D)	(D)	(D)	(D)	(D)
Monterey.....	41	47	6,873	473	1,748	17
Napa.....	12	...	1,231	198	193	...
Navada.....	13	70	404	193	202	...
Orange.....	30	51	1,384	335	525	51
Placer.....	18	17	704	160	418	10
Plumas.....	13	7	413	226	178	...
Riverside.....	49	26	2,917	1,231	2,855	290
Sacramento.....	22	35	4,878	869	2,133	889
San Benito.....	10	6	372	96	171	...
San Bernardino.....	57	9	2,333	1,114	1,146	5
San Diego.....	61	739	15,280	1,968	4,668	6,221
San Francisco.....	13	12	9,241	276	1,897	4,489
San Joaquin.....	38	184	11,032	1,601	3,141	38
San Luis Obispo.....	21	33	838	277	440	...
San Mateo.....	20	2,424	4,484	285	325	...
Santa Barbara.....	32	57	10,887	309	1,622	42
Santa Clara.....	27	64	1,414	604	561	61
Santa Cruz.....	18	18	678	237	253	712
Shasta.....	18	12	544	189	339	16
Sierra.....	1	(D)	(D)	(D)	(D)	(D)
Siskiyou.....	22	27	791	307	396	14
Solano.....	20	...	1,281	194	610	426
Sonoma.....	33	47	3,141	825	879	684
Stanislaus.....	32	69	1,323	550	624	70
Sutter.....	13	...	457	134	257	...
Tehama.....	13	34	443	126	242	21
Trinity.....	4	...	101	32	54	22
Tulare.....	46	60	1,680	816	1,016	46
Tuolumne.....	7	...	258	58	125	...
Ventura.....	34	111	4,456	355	1,123	...
Yolo.....	24	2,614	4,110	1,334	2,002	946
Yuba.....	8	10	1,034	104	278	12
Colorado.....	478	4,363	23,649	6,785	6,826	409
Adams.....	10	4,024	2,259	708	691	8
Alamogosa.....	8	...	268	98	102	10
Arapahoe.....	4	...	108	34	45	...
Archuleta.....	1	(D)	(D)	(D)	(D)	(D)
Baca.....	11	26	372	69	92	...
Bent.....	5	...	131	45	45	...
Boulder.....	16	...	699	188	249	15
Chaffee.....	7	...	264	60	77	2
Chayenna.....	4	...	113	65	46	...
Clear Creek.....	3	...	116	28	49	...
Conejo.....	2	(D)	(D)	(D)	(D)	(D)
Costilla.....	2	(D)	(D)	(D)	(D)	(D)
Crowley.....	3	...	113	76	54	...
Custer.....	1	(D)	(D)	(D)	(D)	(D)
Delta.....	8	...	281	90	80	...
Denver.....	25	340	2,227	415	904	25
Dolores.....	2	(D)	(D)	(D)	(D)	(D)
Douglas.....	2	(D)	(D)	(D)	(D)	(D)
Eagle.....	4	...	119	35	48	...
Elbert.....	7	12	163	50	98	32
Elbert.....	16	...	837	151	212	34
El Paso.....	5	2	190	83	73	4
Fremont.....	14	...	455	136	141	2
Garfield.....	...	...	...	...	...	...
Gilpin.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SE.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Colorado—Continued						
Grand.....	6	...	194	53	62	...
Gunnison.....	5	13	141	40	75	...
Hinsdale.....	...	...	...	...	...	...
Huerfano.....	4	...	146	38	41	...
Jackson.....	3	...	111	43	31	...
Jefferson.....	7	...	154	66	64	...
Kiowa.....	7	...	239	61	60	12
Kit Carson.....	12	...	406	187	173	17
Lake.....	3	...	112	36	36	...
La Plata.....	8	6	373	50	66	...
Larimer.....	21	55	753	236	193	13
Las Animas.....	8	...	284	100	49	...
Lincoln.....	10	2	333	104	143	20
Logan.....	18	...	668	312	238	22
Mesa.....	13	...	564	218	174	4
Mineral.....	...	...	...	...	...	...
Moffat.....	7	...	277	74	94	...
Montezuma.....	6	...	324	57	75	...
Montrose.....	8	22	326	101	60	...
Morgan.....	13	...	514	202	193	15
Otero.....	21	6	4,093	856	547	15
Ouray.....	...	...	...	...	...	...
Park.....	3	...	81	35	27	...
Phillips.....	10	...	332	109	92	...
Pitkin.....	...	...	...	...	...	...
Prowers.....	14	4	489	131	115	31
Pueblo.....	17	...	827	189	179	43
Rio Blanco.....	5	...	101	51	51	...
Rio Grande.....	8	...	275	133	74	11
Routt.....	9	...	215	64	64	...
Saguache.....	2	(D)	(D)	(D)	(D)	(D)
San Juan.....	2	(D)	(D)	(D)	(D)	(D)
San Miguel.....	3	...	62	2	36	...
Sedgwick.....	5	4	156	54	80	...
Summit.....	1	(D)	(D)	(D)	(D)	(D)
Teller.....	3	...	50	25	17	...
Washington.....	8	...	293	73	62	10
Weld.....	32	24	1,040	392	380	20
Yuma.....	16	23	618	200	125	17
Connecticut.....	119	1,651	71,743	69,073	233,703	59,210
Fairfield.....	28	1,031	14,472	19,217	72,064	9,323
Hartford.....	23	541	23,463	14,265	40,183	22,310
Litchfield.....	10	...	438	585	786	...
Middlesex.....	6	...	2,830	2,954	8,722	...
New Haven.....	27	...	25,148	28,990	102,936	23,164
New London.....	16	79	5,131	2,939	8,744	4,413
Tolland.....	3	...	110	65	150	...
Windham.....	6	...	151	58	118	...
Delaware.....	37	34	17,905	8,860	11,770	6,202
Kent.....	11	15	345	217	232	...
New Castle.....	8	19	15,018	6,498	8,812	2,972
Sussex.....	18	...	2,542	2,145	2,726	3,230
District of Columbia.....	7	50	5,845	1,371	8,802	1,957
Florida.....	522	47,325	229,061	61,758	75,878	65,328
Alachua.....	16	5	620	295	265	...
Baker.....	3	...	65	28	25	...
Bay.....	12	3,354	16,320	3,395	3,998	1,214
Bradford.....	7	...	167	72	68	...
Brevard.....	13	8	504	146	155	...
Broward.....	12	20,724	48,028	4,903	11,017	...
Calhoun.....	4	...	113	43	35	...
Charlotte.....	5	...	150	46	62	...
Citrus.....	5	...	176	61	54	...
Clay.....	1	(D)	(D)	(D)	(D)	(D)
Collier.....	6	13	180	43	77	...
Columbia.....	9	...	299	140	118	...
Dade.....	24	1,856	5,833	1,070	738	86
De Soto.....	4	...	139	59	72	...
Dixie.....	2	(D)	(D)	(D)	(D)	(D)
Duval.....	21	13,052	51,029	17,914	22,153	27,745
Escambia.....	12	4,894	7,358	2,402	2,667	2,667
Flagler.....	2	(D)	(D)	(D)	(D)	(D)
Franklin.....	3	...	156	60	74	...
Gadsden.....	6	1	179	146	117	...
Gilchrist.....	2	(D)	(D)	(D)	(D)	(D)
Glades.....	1	(D)	(D)	(D)	(D)	(D)
Gulf.....	3	...	29,683	7,788	3,862	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-15

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Florida—Continued						
Hamilton.....	2	(D)	(D)	(D)	(D)	(D)
Hardee.....	5	...	173	74	81	...
Hendry.....	6	...	191	71	113	...
Hernando.....	5	...	165	85	41	...
Highlands.....	7	20	237	104	137	...
Hillsborough.....	29	3,035	48,342	15,985	22,186	29,761
Holmes.....	2	(D)	(D)	(D)	(D)	(D)
Indian River.....	7	...	162	53	35	...
Jackson.....	9	1	312	168	134	...
Jefferson.....	5	...	156	87	54	...
Lafayette.....	...	...	...	...	...	...
Lake.....	16	14	615	268	245	...
Lee.....	8	31	447	113	159	...
Leon.....	10	72	512	198	156	1,890
Levy.....	7	...	207	87	84	...
Liberty.....	1	(D)	(D)	(D)	(D)	(D)
Madison.....	5	...	126	76	53	...
Manatee.....	9	...	502	216	117	...
Marion.....	11	9	433	199	180	...
Martin.....	3	...	139	63	42	...
Monroe.....	5	21	1,078	63	1,725	1,210
Nassau.....	5	1	167	58	57	...
Okaloosa.....	5	...	2,272	499	200	...
Okeechobee.....	2	(D)	(D)	(D)	(D)	(D)
Orange.....	18	54	1,009	451	286	60
Osceola.....	6	...	218	77	76	...
Palm Beach.....	20	35	1,227	336	496	...
Pasco.....	4	...	146	76	78	13
Pinellas.....	14	10	1,235	243	200	...
Polk.....	34	2	1,453	602	511	24
Putnam.....	10	...	511	193	159	...
St. Johns.....	5	...	236	93	90	...
St. Lucie.....	9	41	630	223	248	...
Santa Rosa.....	3	...	62	48	33	...
Sarasota.....	6	20	422	88	130	...
Seminole.....	9	...	1,504	693	385	...
Sumter.....	3	...	75	26	30	...
Suwannee.....	6	...	180	162	118	...
Taylor.....	6	...	214	80	68	...
Union.....	1	(D)	(D)	(D)	(D)	(D)
Volusia.....	19	49	1,043	436	388	9
Wakulla.....	1	(D)	(D)	(D)	(D)	(D)
Walton.....	8	...	1,107	369	1,251	649
Washington.....	3	...	111	57	44	...
Georgia.....	555	3,932	119,362	42,552	45,503	18,749
Appling.....	4	...	166	78	39	...
Atkinson.....	...	...	...	...	...	...
Bacon.....	2	(D)	(D)	(D)	(D)	(D)
Baker.....	...	...	...	...	...	...
Baldwin.....	5	...	213	80	70	...
Banks.....	...	...	...	...	...	...
Barrow.....	4	...	114	63	69	...
Bartow.....	6	...	258	70	99	...
Ben Hill.....	6	...	235	101	97	...
Berrien.....	3	...	129	63	59	...
Bibb.....	9	73	5,295	2,368	2,978	...
Bleckley.....	2	(D)	(D)	(D)	(D)	(D)
Brantley.....	1	(D)	(D)	(D)	(D)	(D)
Brooks.....	7	...	183	105	43	...
Bryan.....	1	(D)	(D)	(D)	(D)	(D)
Bulloch.....	5	...	173	100	65	...
Burke.....	8	1	324	119	101	...
Butts.....	3	...	135	51	81	...
Calhoun.....	1	(D)	(D)	(D)	(D)	(D)
Camden.....	2	(D)	(D)	(D)	(D)	(D)
Candler.....	2	(D)	(D)	(D)	(D)	(D)
Carroll.....	7	...	328	107	78	...
Catoosa.....	...	...	...	...	...	...
Charlton.....	2	(D)	(D)	(D)	(D)	(D)
Chatham.....	12	3,205	29,286	12,079	13,963	18,553
Chattahoochee.....	...	...	...	...	...	...
Chattooga.....	1	(D)	(D)	(D)	(D)	(D)
Cherokee.....	3	...	112	59	64	...
Clarke.....	9	15	5,735	2,103	1,601	15
Clay.....	1	(D)	(D)	(D)	(D)	(D)
Clayton.....	1	(D)	(D)	(D)	(D)	(D)
Clinch.....	4	...	130	26	58	15
Cobb.....	7	...	304	153	109	...
Coffee.....	5	...	259	134	93	...
Colquitt.....	4	...	223	122	113	...
Columbia.....	1	(D)	(D)	(D)	(D)	(D)
Cook.....	3	...	74	25	33	...
Coweta.....	9	...	251	122	118	...
Crawford.....	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Georgia—Continued						
Crisp.....	8	...	264	116	76	11
Dade.....	1	(D)	(D)	(D)	(D)	(D)
Dawson.....	...	...	...	...	...	...
Decatur.....	6	...	5,147	1,666	706	...
De Kalb.....	11	198	14,639	3,518	6,088	...
Dodge.....	3	...	135	41	45	...
Dooly.....	4	...	163	74	55	15
Dougherty.....	9	20	4,909	2,207	2,232	26
Douglas.....	2	(D)	(D)	(D)	(D)	(D)
Early.....	3	...	159	56	40	...
Echols.....	...	...	...	...	...	...
Effingham.....	1	(D)	(D)	(D)	(D)	(D)
Elbert.....	7	...	251	101	99	...
Emanuel.....	6	...	185	79	49	...
Evans.....	3	...	95	45	55	...
Fannin.....	2	(D)	(D)	(D)	(D)	(D)
Fayette.....	...	...	...	...	...	...
Floyd.....	9	15	4,965	1,203	1,066	...
Forsyth.....	...	...	...	...	...	...
Franklin.....	2	(D)	(D)	(D)	(D)	(D)
Fulton.....	16	106	12,162	4,262	3,379	15
Gilmer.....	2	(D)	(D)	(D)	(D)	(D)
Glascock.....	...	...	...	...	...	...
Glynn.....	9	26	504	142	80	...
Gordon.....	3	...	105	50	72	9
Grady.....	2	(D)	(D)	(D)	(D)	(D)
Greene.....	3	...	114	45	59	...
Gwinnett.....	5	...	165	86	89	...
Habersham.....	5	...	165	58	87	...
Hall.....	8	...	365	137	142	...
Hancock.....	4	...	78	42	60	...
Haralson.....	1	(D)	(D)	(D)	(D)	(D)
Harris.....	...	(D)	(D)	(D)	(D)	(D)
Hart.....	2	(D)	(D)	(D)	(D)	(D)
Heard.....	...	...	...	...	...	...
Henry.....	1	(D)	(D)	(D)	(D)	(D)
Houston.....	3	...	98	57	39	...
Irwin.....	1	(D)	(D)	(D)	(D)	(D)
Jackson.....	3	...	105	59	56	...
Jasper.....	1	(D)	(D)	(D)	(D)	(D)
Jeff Davis.....	1	(D)	(D)	(D)	(D)	(D)
Jefferson.....	7	...	218	81	118	...
Jenkins.....	4	...	100	46	22	...
Johnson.....	4	...	80	34	37	9
Jones.....	1	(D)	(D)	(D)	(D)	(D)
Lamar.....	2	(D)	(D)	(D)	(D)	(D)
Lanier.....	1	(D)	(D)	(D)	(D)	(D)
Laurens.....	7	10	259	123	69	...
Lee.....	...	...	...	...	...	...
Liberty.....	3	...	52	28	32	...
Lincoln.....	...	...	...	...	...	...
Long.....	...	...	...	...	...	...
Lowndes.....	10	95	440	238	123	...
Lumpkin.....	...	...	...	...	...	...
McDuffie.....	4	...	170	54	45	...
McIntosh.....	2	(D)	(D)	(D)	(D)	(D)
Macon.....	2	(D)	(D)	(D)	(D)	(D)
Madison.....	...	...	...	...	...	...
Marion.....	2	(D)	(D)	(D)	(D)	(D)
Meriwether.....	5	...	148	66	96	...
Miller.....	1	(D)	(D)	(D)	(D)	(D)
Mitchell.....	7	...	231	106	94	...
Monroe.....	2	(D)	(D)	(D)	(D)	(D)
Montgomery.....	1	(D)	(D)	(D)	(D)	(D)
Morgan.....	2	(D)	(D)	(D)	(D)	(D)
Murray.....	...	...	...	...	...	...
Muscogee.....	9	38	3,440	994	1,870	9
Newton.....	5	...	234	113	122	9
Oconee.....	...	...	...	...	...	...
Oglethorpe.....	1	(D)	(D)	(D)	(D)	(D)
Paulding.....	2	(D)	(D)	(D)	(D)	(D)
Peach.....	5	...	186	70	91	...
Pickens.....	4	...	117	61	51	...
Pierce.....	1	(D)	(D)	(D)	(D)	(D)
Pike.....	1	(D)	(D)	(D)	(D)	(D)
Polk.....	4	...	174	79	57	...
Pulaski.....	5	...	157	58	58	...
Putnam.....	2	(D)	(D)	(D)	(D)	(D)
Quitman.....	...	...	...	...	...	...
Rabun.....	2	(D)	(D)	(D)	(D)	(D)
Randolph.....	5	...	161	61	101	...
Richmond.....	7	32	1,501	288	435	...
Rockdale.....	1	(D)	(D)	(D)	(D)	(D)
Schley.....	2	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-17

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Georgia—Continued						
Screven.....	5	60	160	82	59	...
Seminole.....	2	(D)	(D)	(D)	(D)	(D)
Spalding.....	9	...	3,349	1,072	733	5
Stephens.....	4	1	165	113	82	...
Stewart.....	3	...	90	50	48	...
Sumter.....	6	...	3,110	1,343	529	...
Talbot.....	2	(D)	(D)	(D)	(D)	(D)
Taliaferro.....	1	(D)	(D)	(D)	(D)	(D)
Tattnall.....	2	(D)	(D)	(D)	(D)	(D)
Taylor.....	2	(D)	(D)	(D)	(D)	(D)
Telfair.....	4	...	142	37	42	...
Terrell.....	2	(D)	(D)	(D)	(D)	(D)
Thomas.....	8	...	307	172	163	...
Tift.....	9	9	303	168	136	...
Toombs.....	7	1	217	103	57	...
Towns.....	...	...	...	...	...	...
Treutlen.....	2	(D)	(D)	(D)	(D)	(D)
Troup.....	9	12	314	138	145	...
Turner.....	3	...	122	52	28	...
Twiggs.....	1	(D)	(D)	(D)	(D)	(D)
Union.....	...	...	...	...	...	...
Upson.....	6	...	235	80	70	...
Walker.....	10	...	8,471	2,398	2,485	...
Walton.....	4	...	141	79	101	50
Ware.....	9	15	419	185	72	...
Warren.....	4	...	147	58	25	8
Washington.....	6	...	224	51	101	...
Wayne.....	4	...	130	47	52	...
Webster.....	...	...	...	...	...	...
Wheeler.....	2	(D)	(D)	(D)	(D)	(D)
White.....	...	...	...	...	...	...
Whitfield.....	8	...	277	127	92	...
Wilcox.....	1	(D)	(D)	(D)	(D)	(D)
Wilkes.....	5	...	190	81	96	...
Wilkinson.....	1	(D)	(D)	(D)	(D)	(D)
Worth.....	3	...	110	63	60	...
Idaho.....	399	2,989	32,209	10,118	17,079	228
Ada.....	22	2,742	10,204	4,027	5,495	...
Adams.....	4	...	105	56	54	...
Bannock.....	21	15	1,034	177	581	...
Bear Lake.....	8	...	245	59	152	16
Benevise.....	6	...	192	63	86	...
Bingham.....	18	...	483	149	377	2
Blaine.....	5	12	155	44	125	...
Boise.....	1	(D)	(D)	(D)	(D)	(D)
Bonner.....	12	9	381	151	107	...
Bonneville.....	13	38	590	150	388	...
Boundary.....	8	...	226	70	81	22
Butte.....	3	...	86	2	59	...
Camas.....	5	2	114	30	60	...
Canyon.....	20	8	816	301	322	162
Caribou.....	4	...	106	21	66	...
Cassia.....	16	21	8,386	1,378	4,345	...
Clark.....	2	(D)	(D)	(D)	(D)	(D)
Clearwater.....	5	...	169	52	80	...
Custer.....	7	5	213	65	134	...
Elmore.....	7	...	209	48	92	...
Franklin.....	7	...	187	55	137	...
Fremont.....	10	12	243	54	219	...
Gem.....	6	...	186	72	71	...
Gooding.....	11	19	319	100	161	...
Idaho.....	12	6	368	176	171	...
Jefferson.....	5	...	133	26	107	...
Jerome.....	7	...	223	56	115	...
Kootenai.....	17	39	480	139	182	...
Latah.....	21	...	722	263	316	...
Lemhi.....	6	6	135	65	81	...
Lewis.....	6	10	174	80	64	...
Lincoln.....	5	...	125	34	60	...
Madison.....	7	...	195	48	165	...
Minidoka.....	4	...	140	31	114	...
Nez Perce.....	12	2	527	219	332	...
Oneida.....	6	...	142	67	119	...
Owyhee.....	3	...	81	24	63	...
Payette.....	5	...	897	595	380	...
Power.....	5	...	187	72	128	14
Shoshone.....	16	15	427	212	190	...
Teton.....	5	...	123	45	92	...
Twin Falls.....	21	6	1,976	705	1,002	12
Valley.....	7	16	193	52	70	...
Washington.....	8	6	221	69	72	...
Yellowstone National Park.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Illinois.....	1,614	1,042	146,157	83,063	124,204	41,855
Adams.....	19	10	3,644	1,827	769	15
Alexander.....	6	...	793	392	902	...
Bond.....	8	...	273	174	85	...
Boone.....	7	...	239	151	153	...
Brown.....	5	...	124	82	32	...
Bureau.....	22	...	869	480	433	108
Calhoun.....	4	...	123	33	40	15
Carroll.....	13	...	399	233	229	...
Cass.....	11	...	333	277	151	...
Champaign.....	31	18	1,237	645	847	...
Christian.....	22	...	640	379	357	22
Clark.....	14	...	489	245	192	23
Clay.....	12	...	336	235	120	17
Clinton.....	10	...	294	162	155	15
Coles.....	21	19	664	377	692	1
Cook.....	153	379	32,098	26,104	60,966	34,818
Crawford.....	6	27	1,320	371	34	...
Cumberland.....	3	...	77	61	51	...
De Kalb.....	22	4	820	475	598	50
De Witt.....	12	...	340	251	196	...
Douglas.....	20	...	605	326	245	20
Du Page.....	18	21	430	413	528	...
Edgar.....	14	2	536	276	246	47
Edwards.....	7	...	389	171	195	80
Effingham.....	16	12	1,908	510	308	45
Fayette.....	15	...	5,865	651	1,028	298
Ford.....	8	...	326	190	172	43
Franklin.....	18	...	644	373	254	39
Fulton.....	22	...	843	474	382	42
Gallatin.....	6	...	1,047	53	70	...
Greene.....	14	...	561	235	198	...
Grundy.....	12	...	397	250	256	25
Hamilton.....	4	...	110	75	60	...
Hancock.....	18	...	502	392	295	...
Hardin.....	2	(D)	(D)	(D)	(D)	(D)
Henderson.....	4	...	160	129	63	...
Henry.....	25	...	927	463	517	48
Iroquois.....	25	1	938	512	472	88
Jackson.....	15	74	593	290	240	45
Jasper.....	5	...	111	65	93	...
Jefferson.....	8	19	430	221	139	23
Jersey.....	5	...	157	93	83	...
Jo Daviess.....	17	...	731	395	358	117
Johnson.....	4	...	146	59	50	...
Kane.....	30	...	1,185	592	861	58
Kankakee.....	20	...	3,115	699	414	50
Kendall.....	8	...	255	150	151	23
Knox.....	17	18	776	394	616	...
Lake.....	33	...	1,333	2,012	3,321	164
La Salle.....	40	48	6,091	4,455	6,090	3,824
Lawrence.....	8	13	387	166	172	37
Lee.....	16	5	3,135	513	2,138	276
Livingston.....	26	18	1,033	519	491	68
Logan.....	21	...	620	336	281	...
McDonough.....	20	...	719	434	555	49
McHenry.....	22	...	753	652	652	40
McLean.....	15	...	1,047	633	721	...
Macon.....	19	26	3,083	908	1,372	...
Macoupin.....	19	...	609	326	328	46
Madison.....	21	30	5,817	2,214	2,120	59
Marion.....	17	39	600	350	327	46
Marshall.....	8	...	241	148	130	...
Mason.....	16	...	501	294	220	26
Massac.....	6	...	221	107	81	...
Menard.....	10	...	355	174	153	29
Mercer.....	13	...	458	283	249	27
Monroe.....	4	...	162	64	58	18
Montgomery.....	17	10	518	295	268	...
Morgan.....	14	29	511	325	231	25
Moultrie.....	10	...	233	118	140	28
Ogle.....	19	...	765	448	532	48
Peoria.....	20	30	13,139	7,316	7,329	18
Perry.....	8	...	224	150	118	...
Piatt.....	18	...	579	330	333	36
Pike.....	...	...	716	442	288	96
Pope.....	1	(D)	(D)	(D)	(D)	(D)
Pulaski.....	1	(D)	(D)	(D)	(D)	(D)
Putnam.....	3	...	92	42	28	...
Randolph.....	17	...	553	354	268	22
Richland.....	9	...	300	143	185	...
Rock Island.....	21	...	3,258	2,908	3,015	244
St. Clair.....	25	...	871	581	413	22
Saline.....	13	...	422	232	136	...
Sangamon.....	27	30	1,081	562	617	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-19

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Illinois—Continued						
Schuyler.....	5	...	206	112	86	35
Scott.....	4	...	92	128	65	...
Shelby.....	15	...	484	282	230	35
Stark.....	7	...	253	134	160	...
Stephenson.....	18	...	767	504	595	57
Tazewell.....	25	...	16,236	7,062	9,398	60
Union.....	8	...	214	138	111	...
Vermilion.....	34	28	1,375	781	643	...
Wabash.....	9	...	230	142	161	...
Warren.....	13	29	562	361	277	47
Washington.....	9	...	227	133	115	18
Wayne.....	7	...	230	135	109	18
White.....	12	...	308	188	143	...
Whiteside.....	17	5	641	491	549	...
Will.....	21	23	941	541	685	104
Williamson.....	14	26	375	217	200	...
Winnebago.....	17	...	3,288	1,302	1,718	58
Woodford.....	12	12	399	302	268	...
Indiana.....	1,128	14,567	165,844	104,451	86,959	1,140
Adams.....	11	1	354	185	141	10
Allen.....	30	32	1,440	850	1,496	193
Bartholomew.....	11	...	372	203	178	...
Benton.....	15	...	382	799	386	180
Blackford.....	7	...	176	115	67	...
Boone.....	13	...	354	262	191	14
Brown.....	1	(D)	(D)	(D)	(D)	(D)
Carroll.....	12	...	356	280	142	17
Cass.....	15	10	1,477	655	540	32
Clark.....	6	9	3,303	6,501	1,390	...
Clay.....	9	...	288	211	116	...
Clinton.....	16	...	568	372	275	18
Crawford.....	2	(D)	(D)	(D)	(D)	(D)
Daviess.....	9	10	287	172	137	...
Dearborn.....	10	...	1,430	2,318	1,249	14
Decatur.....	10	...	350	200	112	...
De Kalb.....	15	10	500	273	219	21
Delaware.....	16	18	5,777	2,309	5,732	...
Dubois.....	11	...	339	125	107	15
Elkhart.....	17	18	633	1,407	389	1
Fayette.....	7	...	227	172	139	15
Floyd.....	5	...	1,892	118	81	15
Fountain.....	15	...	477	312	182	...
Franklin.....	7	...	191	115	85	10
Fulton.....	14	...	408	265	216	10
Gibson.....	13	...	459	185	239	12
Grant.....	25	10	802	500	356	29
Greene.....	16	...	1,451	2,335	1,320	13
Hamilton.....	16	...	4,999	5,170	2,584	...
Hancock.....	8	...	223	158	87	14
Harrison.....	8	...	213	121	90	11
Hendricks.....	17	...	12,668	8,097	6,323	...
Henry.....	18	19	555	400	275	35
Howard.....	10	3	447	289	191	...
Huntington.....	13	6	373	334	189	...
Jackson.....	18	...	530	311	232	19
Jasper.....	14	...	441	278	168	11
Jay.....	10	...	372	202	107	...
Jefferson.....	8	...	398	424	226	...
Jennings.....	3	...	66	46	17	...
Johnson.....	11	...	346	437	392	...
Knox.....	13	34	516	222	199	...
Kosciusko.....	27	...	694	497	324	...
Lagrange.....	11	...	313	184	133	...
Lake.....	33	10,192	47,030	23,341	24,034	30
La Porte.....	22	10	775	674	410	45
Lawrence.....	11	...	442	197	116	12
Madison.....	23	24	771	576	508	...
Marion.....	30	1,719	27,936	17,242	16,498	51
Marshall.....	14	...	483	367	210	14
Martin.....	2	(D)	(D)	(D)	(D)	(D)
Miami.....	13	...	3,222	3,680	1,346	46
Monroe.....	12	...	359	235	182	7
Montgomery.....	17	15	533	326	287	...
Morgan.....	13	...	316	212	173	...
Newton.....	12	...	384	255	152	...
Noble.....	15	...	459	317	173	18
Ohio.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Indiana—Continued						
Orange.....	6	1	182	85	94	...
Owen.....	7	...	198	107	80	...
Parke.....	7	36	204	106	72	19
Perry.....	4	...	135	66	42	...
Pike.....	4	...	139	78	104	...
Porter.....	16	10	536	344	236	...
Posey.....	10	2,100	3,556	1,186	1,148	...
Pulaski.....	11	...	283	232	144	...
Putnam.....	16	...	378	208	196	...
Randolph.....	16	...	456	321	213	33
Ripley.....	11	...	250	193	101	11
Rush.....	13	...	359	299	241	20
St. Joseph.....	28	39	8,941	6,252	4,960	11
Scott.....	7	...	159	81	57	...
Shelby.....	18	45	668	1,200	995	15
Spencer.....	4	...	120	58	97	...
Starke.....	9	...	321	191	131	...
Steuben.....	10	8	339	239	145	...
Sullivan.....	12	...	390	218	206	32
Switzerland.....	2	(D)	(D)	(D)	(D)	(D)
Tippecanoe.....	17	46	762	473	367	...
Tipton.....	7	...	212	173	105	...
Union.....	4	...	110	49	36	...
Vanderburgh.....	15	91	9,071	1,939	1,865	17
Vermillion.....	6	...	168	84	69	...
Vigo.....	15	36	3,123	905	1,264	...
Wabash.....	18	...	550	323	262	20
Warren.....	7	...	172	121	89	...
Warrick.....	8	...	392	110	117	15
Washington.....	8	...	235	140	129	15
Wayne.....	15	5	591	546	605	...
Wells.....	11	...	297	197	156	...
White.....	17	1	1,867	1,712	1,227	...
Whitley.....	9	...	328	256	200	...
Iowa.....	1,624	1,157	141,422	92,178	80,736	1,774
Adair.....	11	...	347	201	198	32
Adams.....	4	1	98	114	56	...
Allamakee.....	10	...	297	271	181	21
Appanoose.....	14	...	407	285	183	...
Audubon.....	8	...	212	159	100	12
Benton.....	22	...	607	398	342	1
Black Hawk.....	27	86	1,042	802	873	13
Boone.....	13	8	357	346	196	12
Booner.....	14	...	335	244	207	78
Buchanan.....	19	...	399	432	358	1
Buena Vista.....	19	...	581	330	363	10
Butler.....	17	...	437	379	271	...
Calhoun.....	15	...	412	376	218	...
Carroll.....	20	...	483	400	275	...
Cass.....	16	10	508	452	152	1
Cedar.....	15	...	479	343	216	...
Cerro Gordo.....	22	7	784	407	505	15
Cherokee.....	15	5	462	374	266	64
Chickasaw.....	11	...	422	281	204	58
Clarke.....	8	...	213	108	130	...
Clay.....	18	...	600	514	438	10
Clayton.....	14	14	365	319	239	...
Clinton.....	25	...	929	619	555	27
Crawford.....	24	10	718	408	358	46
Dallas.....	27	...	698	443	317	22
Davis.....	5	...	149	148	87	...
Decatur.....	10	...	214	208	141	...
Delaware.....	15	...	426	357	278	...
Des Moines.....	10	15	1,039	769	426	93
Dickinson.....	13	...	288	218	202	12
Dubuque.....	21	19	15,294	8,471	10,653	90
Emmet.....	9	...	265	180	142	...
Fayette.....	19	...	451	382	283	...
Floyd.....	17	10	472	378	312	12
Franklin.....	15	...	519	288	319	36
Fremont.....	8	...	226	152	120	...
Greene.....	19	...	523	297	251	12
Grundy.....	18	1	409	281	301	1
Guthrie.....	17	...	411	289	220	12
Hamilton.....	20	...	504	372	269	23
Hancock.....	12	12	398	200	208	33
Hardin.....	28	...	815	492	525	44
Harrison.....	29	...	706	486	397	15
Henry.....	14	...	439	234	176	...
Howard.....	10	...	422	199	474	22
Humboldt.....	14	...	309	211	229	...
Ida.....	15	...	435	231	293	35
Iowa.....	14	5	429	234	233	27

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-21

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Iowa—Continued						
Jackson.....	15	...	422	279	207	...
Jasper.....	21	...	655	460	302	...
Jefferson.....	10	...	273	177	171	...
Johnson.....	12	...	418	394	410	2
Jones.....	15	...	448	340	259	30
Keokuk.....	17	6	435	356	215	...
Kossuth.....	25	30	725	606	474	17
Lee.....	16	...	2,894	3,435	3,894	...
Linn.....	31	36	1,386	929	982	16
Louisa.....	8	...	209	163	100	24
Lucas.....	12	...	326	221	155	15
Lyon.....	16	...	10,689	2,573	2,522	38
Madison.....	14	...	455	405	224	24
Mahaska.....	12	6	336	410	272	15
Marion.....	18	36	429	329	282	2
Marshall.....	16	60	533	287	343	11
Mills.....	11	...	319	279	171	...
Mitchell.....	9	...	379	203	204	60
Monona.....	20	45	559	339	373	21
Monroe.....	7	...	178	123	66	...
Montgomery.....	14	...	478	317	213	40
Muscatine.....	15	...	408	335	239	...
O'Brien.....	21	...	819	372	626	69
Osceola.....	8	...	260	201	147	...
Page.....	16	3	507	372	291	1
Palo Alto.....	18	...	463	332	330	3
Plymouth.....	22	...	618	303	304	1
Pocahontas.....	20	...	607	369	474	15
Folk.....	33	71	7,329	7,571	5,061	60
Pottawattamie.....	33	...	27,859	18,200	11,828	...
Poweshiek.....	20	6	582	396	390	2
Ringgold.....	10	...	225	172	118	...
Sac.....	21	9	563	323	385	12
Scott.....	21	435	29,537	16,484	17,946	40
Shelby.....	18	...	472	335	215	16
Sioux.....	20	1	725	308	427	84
Story.....	20	11	597	419	393	...
Tama.....	23	3	625	428	370	12
Taylor.....	12	...	246	196	121	...
Union.....	11	...	410	240	149	...
Van Buren.....	8	...	206	186	92	...
Wapello.....	17	15	1,515	1,089	976	30
Warren.....	14	...	432	212	265	30
Washington.....	20	...	571	467	299	...
Wayne.....	6	1	177	153	58	...
Webster.....	23	77	1,052	630	839	87
Winnebago.....	12	60	302	233	206	14
Winneshek.....	14	3	390	314	277	12
Woodbury.....	36	28	3,149	4,311	1,859	40
Worth.....	10	...	227	217	130	...
Wright.....	23	12	668	303	342	41
Kansas.....	1,223	1,483	68,818	29,745	36,308	1,334
Allen.....	11	28	1,883	539	547	12
Anderson.....	10	...	247	135	93	30
Atchison.....	10	2	303	197	183	15
Barber.....	14	...	424	129	144	17
Barton.....	26	56	848	289	263	9
Bourbon.....	13	1	331	135	98	...
Brown.....	12	...	369	278	165	10
Butler.....	15	1	372	145	133	...
Chase.....	3	1	106	30	70	1
Chautauqua.....	10	...	237	56	82	12
Cherokee.....	7	...	221	80	127	16
Cheyenne.....	8	...	296	82	101	9
Clark.....	7	...	259	80	86	13
Clay.....	11	...	310	125	96	...
Cloud.....	13	1	562	179	147	...
Coffey.....	11	...	271	164	106	3
Comanche.....	6	25	223	45	74	12
Cowley.....	24	12	721	183	228	22
Crawford.....	15	...	431	184	181	4
Decatur.....	9	...	251	126	113	...
Dickinson.....	26	67	786	290	262	1
Doniphan.....	5	...	133	100	72	...
Douglas.....	12	12	412	136	208	15
Edwards.....	10	...	315	110	96	...
Elk.....	4	...	152	52	42	...
Ellis.....	15	10	466	196	131	37
Ellsworth.....	9	...	322	119	59	...
Finney.....	7	20	220	93	118	...
Ford.....	19	...	671	191	206	72

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Kansas—Continued						
Franklin.....	13	...	444	226	159	6
Geary.....	9	...	229	64	40	...
Gove.....	8	...	240	129	74	...
Graham.....	7	9	211	113	60	13
Grant.....	3	...	100	26	73	...
Gray.....	11	...	344	103	139	12
Greeley.....	3	...	119	31	53	11
Greenwood.....	14	...	275	95	157	13
Hamilton.....	4	...	183	17	60	6
Harper.....	22	31	496	189	239	5
Harvey.....	11	...	300	95	115	...
Haskell.....	6	...	230	43	55	...
Hodgeman.....	4	...	139	55	83	...
Jackson.....	6	...	152	88	35	3
Jefferson.....	8	...	169	104	81	...
Jewell.....	9	1	266	149	105	1
Johnson.....	16	12	415	199	192	2
Kearny.....	4	...	151	29	67	9
Kingman.....	20	1	509	145	220	20
Kiowa.....	11	...	341	94	69	...
Labette.....	14	...	315	128	143	12
Lane.....	4	...	164	49	98	24
Leavenworth.....	9	...	339	193	259	...
Lincoln.....	10	69	283	105	116	8
Linn.....	10	...	265	141	147	15
Logan.....	13	2	326	98	153	7
Lyon.....	16	...	360	187	180	2
McPherson.....	26	3	635	210	171	26
Marion.....	13	...	341	114	108	...
Marshall.....	13	35	387	144	149	6
Meade.....	10	3	372	86	125	46
Miami.....	12	20	356	165	119	4
Mitchell.....	8	10	299	117	94	...
Montgomery.....	22	18	6,868	2,263	6,465	30
Morris.....	10	...	250	128	65	18
Morton.....	6	...	231	56	69	...
Nemaha.....	10	60	263	187	144	...
Neosho.....	9	28	233	88	79	27
Ness.....	14	...	441	169	161	34
Norton.....	11	5	348	113	120	12
Osage.....	7	...	203	97	92	...
Osborne.....	9	...	279	113	123	...
Ottawa.....	7	...	175	57	51	...
Pawnee.....	13	41	431	111	143	18
Phillips.....	9	2	265	90	103	14
Pottawatomie.....	10	...	283	131	97	1
Pratt.....	17	17	582	166	172	33
Rawlins.....	8	...	321	67	105	10
Reno.....	26	48	5,202	1,812	1,045	28
Republic.....	9	...	275	112	71	...
Rice.....	23	...	698	262	259	25
Riley.....	11	...	351	129	131	...
Rooks.....	10	...	290	146	145	...
Rush.....	12	...	390	107	126	37
Russell.....	16	9	428	202	195	3
Saline.....	15	...	551	94	126	1
Scott.....	2	(D)	(D)	(D)	(D)	(D)
Sedgwick.....	37	20	1,266	278	280	14
Seward.....	10	2	274	95	134	15
Shawnee.....	22	...	2,528	690	669	20
Sheridan.....	4	...	95	50	33	...
Sherman.....	14	6	398	151	138	...
Smith.....	11	134	279	120	97	2
Stafford.....	18	143	453	124	167	43
Stanton.....	2	(D)	(D)	(D)	(D)	(D)
Stevens.....	7	1	258	29	77	...
Sumner.....	25	8	617	208	275	9
Thomas.....	20	9	665	150	225	24
Trego.....	6	...	200	48	82	25
Wabaunsee.....	8	...	193	134	84	...
Wallace.....	6	...	212	57	52	...
Washington.....	19	...	466	180	107	10
Wichita.....	2	(D)	(D)	(D)	(D)	(D)
Wilson.....	10	29	247	75	93	...
Woodson.....	8	...	171	84	56	15
Wyandotte.....	19	461	19,009	12,329	15,404	305
Kentucky.....	403	2,382	71,068	19,549	27,826	2,528
Adair.....	3	...	78	34	35	...
Allen.....	3	...	141	37	41	...
Anderson.....	3	...	75	33	19	...
Ballard.....	1	(D)	(D)	(D)	(D)	(D)
Barren.....	6	...	290	79	113	...
Bath.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-23

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Kentucky—Continued						
Bell.....	7	10	363	55	83	...
Boone.....	1	(D)	(D)	(D)	(D)	(D)
Bourbon.....	3	...	71	27	14	...
Boyd.....	2	(D)	(D)	(D)	(D)	(D)
Boyle.....	4	...	228	58	83	...
Bracken.....	1	(D)	(D)	(D)	(D)	(D)
Breathitt.....	2	(D)	(D)	(D)	(D)	(D)
Breckinridge.....	5	...	140	56	42	...
Bullitt.....	1	(D)	(D)	(D)	(D)	(D)
Butler.....	1	(D)	(D)	(D)	(D)	(D)
Caldwell.....	5	...	166	68	67	...
Calloway.....	6	...	185	86	90	...
Campbell.....	3	...	119	38	32	...
Carlisle.....	5	...	166	99	50	...
Carroll.....	6	...	349	51	49	...
Carter.....	5	...	129	49	30	...
Casey.....	...	...	...	...	...	...
Christian.....	10	45	485	203	143	10
Clark.....	3	...	184	33	47	...
Clay.....	3	...	160	38	50	...
Clinton.....	...	...	...	...	...	...
Crittenden.....	3	...	98	44	66	15
Cumberland.....	3	...	31	12	13	...
Daviess.....	9	21	6,243	1,267	2,007	...
Edmonson.....	1	(D)	(D)	(D)	(D)	(D)
Elliott.....	...	...	...	...	...	...
Estill.....	3	...	94	34	16	...
Fayette.....	8	30	657	155	177	...
Fleming.....	1	(D)	(D)	(D)	(D)	(D)
Floyd.....	4	...	333	30	63	...
Franklin.....	5	3	1,303	62	43	...
Fulton.....	7	...	1,627	745	483	10
Gallatin.....	2	(D)	(D)	(D)	(D)	(D)
Garrard.....	3	...	107	49	35	...
Grant.....	4	...	159	74	31	...
Graves.....	5	...	223	106	78	...
Grayson.....	5	...	172	63	39	...
Green.....	2	(D)	(D)	(D)	(D)	(D)
Greenup.....	3	...	88	34	15	...
Hancock.....	3	...	91	25	26	...
Hardin.....	8	...	274	73	99	...
Harlan.....	5	9	282	62	71	...
Harrison.....	4	...	181	75	52	...
Hart.....	7	...	209	75	78	...
Henderson.....	5	...	231	88	99	...
Henry.....	4	...	63	40	13	...
Hickman.....	2	(D)	(D)	(D)	(D)	(D)
Hopkins.....	7	...	348	120	109	...
Jackson.....	...	...	...	...	...	...
Jefferson.....	13	2,191	28,734	5,990	10,469	2,400
Jessamine.....	2	(D)	(D)	(D)	(D)	(D)
Johnson.....	4	...	175	22	42	...
Kenton.....	3	22	4,329	2,335	5,447	...
Knott.....	...	...	...	...	...	...
Knox.....	4	...	275	59	57	...
Larus.....	...	...	...	...	...	...
Laurel.....	4	...	215	39	98	...
Lawrence.....	1	(D)	(D)	(D)	(D)	(D)
Lee.....	4	...	176	43	60	33
Leslie.....	...	...	...	...	...	...
Letcher.....	4	...	197	38	30	...
Lewis.....	1	(D)	(D)	(D)	(D)	(D)
Lincoln.....	3	...	102	47	34	...
Livingston.....	...	...	...	...	...	...
Logan.....	6	...	257	80	89	...
Lyons.....	...	...	...	...	...	...
McCracken.....	9	25	10,040	4,227	4,372	...
McCreary.....	1	(D)	(D)	(D)	(D)	(D)
McLean.....	2	(D)	(D)	(D)	(D)	(D)
Madison.....	7	...	384	95	136	...
Magoffin.....	...	...	...	...	...	...
Marion.....	3	...	132	43	49	...
Marshall.....	4	5	106	50	40	...
Martin.....	...	...	...	...	...	...
Mason.....	5	...	314	105	38	...
Meade.....	3	...	59	14	14	...
Menifee.....	...	...	...	...	...	...
Mercer.....	3	...	190	69	94	...
Metcalf.....	1	(D)	(D)	(D)	(D)	(D)
Monroe.....	5	...	97	38	41	...
Montgomery.....	5	...	216	75	58	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table SE.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county or parish	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Kentucky—Continued						
Morgan.....	1	(D)	(D)	(D)	(D)	(D)
Muhlenberg.....	8	...	276	83	71	...
Nelson.....	4	...	133	32	51	...
Nicholas.....	2	(D)	(D)	(D)	(D)	(D)
Ohio.....	4	...	144	50	73	...
Oldham.....	2	(D)	(D)	(D)	(D)	(D)
Owen.....	2	(D)	(D)	(D)	(D)	(D)
Owsley.....	...	...	...	...	...	...
Pendleton.....	5	...	128	54	32	...
Perry.....	5	...	255	65	79	15
Pike.....	6	...	348	27	57	...
Powell.....	...	...	...	...	...	...
Pulaski.....	6	6	330	77	75	...
Robertson.....	...	...	...	...	...	...
Rockcastle.....	2	(D)	(D)	(D)	(D)	(D)
Rowan.....	3	...	114	26	21	...
Russell.....	1	(D)	(D)	(D)	(D)	(D)
Scott.....	2	(D)	(D)	(D)	(D)	(D)
Shelby.....	7	...	251	87	133	...
Simpson.....	2	(D)	(D)	(D)	(D)	(D)
Spencer.....	2	(D)	(D)	(D)	(D)	(D)
Taylor.....	6	3	187	64	74	...
Todd.....	3	...	34	18	6	...
Trigg.....	2	(D)	(D)	(D)	(D)	(D)
Trimble.....	...	...	...	...	...	...
Union.....	5	...	189	88	74	...
Warren.....	10	12	406	144	143	...
Washington.....	2	(D)	(D)	(D)	(D)	(D)
Wayne.....	2	(D)	(D)	(D)	(D)	(D)
Webster.....	4	...	103	44	40	...
Whitley.....	5	...	177	42	32	...
Wolfe.....	...	...	...	...	...	...
Woodford.....	1	(D)	(D)	(D)	(D)	...
Louisiana.....	434	16,458	77,673	17,126	32,667	10,932
Acadia.....	16	63	1,851	979	671	81
Allen.....	6	...	183	71	102	...
Ascension.....	5	...	167	36	93	...
Assumption.....	1	(D)	(D)	(D)	(D)	(D)
Avoyelles.....	10	12	331	90	129	...
Beauregard.....	4	...	74	51	51	...
Bienville.....	8	...	173	52	31	...
Bossier.....	9	7,627	1,315	600	133	...
Caddo.....	19	107	936	238	246	89
Calcasieu.....	15	29	3,918	441	1,113	9
Caldwell.....	...	...	...	...	...	...
Cameron.....	3	22	113	8	232	6
Catahoula.....	6	44	140	33	38	16
Claiborne.....	7	...	199	60	45	...
Concordia.....	3	...	95	27	69	...
De Soto.....	6	...	210	83	58	...
East Baton Rouge.....	9	364	7,603	1,432	1,432	16
East Carroll.....	4	8	104	45	87	...
East Feliciana.....	3	...	83	37	31	...
Evangeline.....	6	...	170	55	44	6
Franklin.....	6	...	224	60	50	...
Grant.....	3	30	79	33	15	15
Iberia.....	11	47	802	210	497	41
Iberville.....	7	30	175	79	117	15
Jackson.....	4	...	96	30	39	...
Jefferson.....	18	1,752	12,228	2,337	6,754	...
Jefferson Davis.....	14	32	270	73	186	11
Lafayette.....	11	6	314	117	113	11
Lafourche.....	10	5	1,476	147	1,045	...
La Salle.....	3	...	90	18	38	...
Lincoln.....	6	1	229	66	91	15
Livingston.....	...	...	...	...	...	...
Madison.....	2	(D)	(D)	(D)	(D)	(D)
Morehouse.....	6	...	170	55	87	9
Natchitoches.....	8	...	266	70	129	1
Orleans.....	11	115	121	88	124	...
Ouachita.....	9	44	492	67	126	...
Plaquemines.....	5	...	115	46	66	...
Pointe Coupee.....	3	...	96	43	43	...
Rapides.....	13	12	627	278	246	...
Red River.....	2	(D)	(D)	(D)	(D)	(D)
Richland.....	7	1	220	60	95	...
Sabine.....	5	45	102	66	41	...
St. Bernard.....	5	277	4,801	615	1,801	5,725
St. Charles.....	3	5,490	17,796	3,183	9,273	4,635
St. Helena.....	...	...	...	...	...	...
St. James.....	5	30	92	71	121	86
St. John the Baptist.....	3	...	77	51	40	...
St. Landry.....	16	1	2,640	634	683	37
St. Martin.....	5	30	131	39	56	16

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-25

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county or parish	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Louisiana—Continued						
St. Mary.....	9	25	754	191	621	...
St. Tammany.....	9	30	267	56	107	7
Tangipahoa.....	10	30	367	123	107	15
Tensas.....	4	37	121	41	79	...
Terrebonne.....	9	19	1,519	327	688	15
Union.....	4	...	151	40	46	...
Vermilion.....	14	34	1,591	117	662	29
Vernon.....	5	...	133	35	42	...
Washington.....	7	57	268	104	110	17
Webster.....	9	...	4,956	82	98	...
West Baton Rouge.....	1	(D)	(D)	(D)	(D)	(D)
West Carroll.....	3	...	131	30	35	9
West Feliciana.....	2	(D)	(D)	(D)	(D)	(D)
Winn.....	7	...	215	30	68	...
Maine.....	153	560	67,413	54,838	85,044	27,768
Androscoggin.....	6	...	1,109	443	544	...
Aroostook.....	26	40	1,671	832	821	57
Cumberland.....	13	405	41,935	36,097	55,293	13,037
Franklin.....	3	2	198	139	264	...
Hancock.....	6	4	178	112	126	...
Kennebec.....	16	13	3,645	4,229	6,617	...
Knox.....	9	15	1,120	595	1,008	...
Lincoln.....	2	(D)	(D)	(D)	(D)	(D)
Oxford.....	11	...	441	288	244	...
Penobscot.....	18	40	11,391	8,165	11,560	250
Piscataquis.....	9	...	277	161	117	...
Sagadahoc.....	1	(D)	(D)	(D)	(D)	(D)
Somerset.....	8	...	156	161	100	...
Waldo.....	7	41	3,832	2,424	7,060	14,364
Washington.....	9	...	1,005	1,039	1,093	15
York.....	9	...	294	138	133	15
Maryland.....	164	20,101	96,492	36,587	178,014	40,742
Allegany.....	9	...	734	97	114	...
Anne Arundel.....	3	...	294	88	246	...
Baltimore City.....	26	20,073	73,126	27,769	156,840	39,113
Baltimore.....	4	...	7,771	3,250	14,012	1,554
Calvert.....	3	...	251	93	86	...
Caroline.....	4	...	396	199	137	...
Carroll.....	8	...	1,071	512	578	...
Cecil.....	4	...	107	66	105	...
Charles.....	5	...	148	93	107	...
Dorchester.....	5	...	369	175	338	...
Frederick.....	15	26	823	234	462	30
Garrett.....	3	...	170	34	41	...
Harford.....	11	...	736	207	457	15
Howard.....	1	(D)	(D)	(D)	(D)	(D)
Kent.....	6	...	856	466	612	...
Montgomery.....	5	...	1,382	105	175	...
Prince Georges.....	2	(D)	(D)	(D)	(D)	(D)
Queen Annes.....	3	...	271	76	154	...
St. Marys.....	3	...	174	71	96	...
Somerset.....	2	(D)	(D)	(D)	(D)	(D)
Talbot.....	7	...	1,045	365	415	...
Washington.....	13	...	647	190	439	...
Wicomico.....	12	...	4,764	1,995	2,008	30
Worcester.....	10	2	1,046	327	417	...
Massachusetts.....	163	5,412	109,314	75,524	259,102	82,809
Barnstable.....	12	97	1,741	642	2,267	30
Berkshire.....	8	...	723	313	782	...
Bristol.....	13	615	15,373	9,541	14,165	9,086
Dukes.....	2	(D)	(D)	(D)	(D)	(D)
Essex.....	15	23	949	1,454	5,071	1,078
Franklin.....	10	60	429	331	530	...
Hamden.....	15	62	3,953	2,545	12,093	40
Hampshire.....	3	(D)	(D)	(D)	(D)	(D)
Middlesex.....	26	20	8,989	9,994	54,294	...
Nantucket.....	...	...	...	...	...	...
Norfolk.....	8	1,260	19,196	12,673	42,873	14,576
Plymouth.....	7	...	195	114	297	...
Suffolk.....	20	3,260	51,236	32,847	115,452	57,929
Worcester.....	24	15	5,839	4,655	9,993	70

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Michigan.....	1,083	10,423	320,711	127,269	115,550	45,489
Alcona.....	1	(D)	(D)	(D)	(D)	(D)
Alger.....	5	...	118	80	56	...
Allegan.....	22	...	805	506	423	57
Alpena.....	9	...	1,171	293	205	30
Antrim.....	7	...	184	127	56	...
Arenac.....	7	...	221	252	210	...
Baraga.....	7	...	230	193	65	...
Barry.....	11	...	320	239	167	...
Bay.....	21	103	61,291	21,738	22,514	4,692
Benzie.....	4	...	144	130	87	...
Berrien.....	26	19	22,981	2,858	2,233	2,190
Branch.....	11	12	367	272	153	...
Calhoun.....	17	...	728	515	465	...
Cass.....	9	...	274	268	197	...
Charlevoix.....	5	...	294	118	131	60
Cheboygan.....	7	...	1,034	787	111	15
Chippewa.....	15	33	3,265	1,756	884	40
Clare.....	9	8	219	122	86	...
Clinton.....	12	...	292	253	197	...
Crawford.....	3	11	101	57	32	...
Delta.....	13	13	18,459	1,345	2,483	22
Dickinson.....	12	12	473	338	225	15
Eaton.....	19	32	581	396	337	30
Emmet.....	7	...	256	191	114	...
Genesee.....	32	22	1,648	1,878	2,166	30
Gladwin.....	6	...	152	72	46	...
Goebic.....	12	9	423	292	231	...
Grand Traverse.....	6	...	226	124	82	...
Gratiot.....	12	...	294	183	115	...
Hillsdale.....	13	...	421	323	316	...
Houghton.....	15	41	4,323	2,345	2,228	30
Huron.....	22	8	697	541	410	64
Ingham.....	24	77	1,325	1,547	1,356	...
Ionia.....	20	...	597	416	261	10
Iosco.....	7	...	188	168	96	...
Iron.....	9	...	323	212	177	15
Isabella.....	15	...	513	220	132	...
Jackson.....	19	15	6,055	3,975	3,551	...
Kalamazoo.....	17	20	837	675	594	...
Kalkaska.....	3	...	67	51	27	...
Kent.....	28	100	1,465	2,204	2,010	1,050
Keeweenaw.....	...	...	...	...	...	...
Lake.....	1	(D)	(D)	(D)	(D)	(D)
Lapeer.....	19	...	582	523	379	...
Leelanau.....	7	26	4,573	1,915	2,472	...
Lenawee.....	29	8	1,000	723	623	60
Livingston.....	9	...	273	181	190	...
Luce.....	4	5	144	114	71	...
Mackinac.....	4	12	173	122	101	...
Macomb.....	25	4	941	955	1,033	24
Manistee.....	8	...	277	203	121	...
Marquette.....	18	18	4,182	828	720	15
Mason.....	10	...	294	367	103	4
Mecosta.....	6	...	165	197	61	...
Menominee.....	9	9	323	195	188	...
Midland.....	8	...	218	168	103	...
Missaukee.....	4	2	178	116	49	...
Monroe.....	17	2	638	552	456	15
Montcalm.....	23	...	670	592	250	...
Montmorency.....	3	...	1,601	527	528	...
Muskegon.....	13	77	21,586	11,655	10,653	...
Newaygo.....	6	...	173	158	84	...
Oakland.....	38	11	1,315	1,682	1,289	30
Oceana.....	3	...	123	85	30	...
Ogemaw.....	6	60	161	86	55	...
Ontonagon.....	6	70	184	138	77	...
Osceola.....	8	12	806	217	55	...
Oscoda.....	1	(D)	(D)	(D)	(D)	(D)
Otsego.....	4	3	161	196	61	...
Ottawa.....	21	27	33,154	7,759	4,518	11
Presque Isle.....	4	...	133	85	78	...
Roscommon.....	2	(D)	(D)	(D)	(D)	(D)
Saginaw.....	29	...	1,191	876	953	90
St. Clair.....	22	12	2,180	3,047	1,198	15
St. Joseph.....	16	11	461	406	314	...
Sanilac.....	23	3	598	462	333	...
Schoolcraft.....	5	...	184	96	74	15
Shiawassee.....	19	5	530	378	308	45
Tuscola.....	29	...	679	488	341	...
Van Buren.....	19	...	543	434	265	...
Washtenaw.....	18	19	1,796	1,775	1,019	...
Wayne.....	59	9,492	104,576	40,606	40,957	36,785
Wexford.....	9	...	402	162	145	15

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-27

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Minnesota.....	1,381	12,264	119,413	78,878	85,310	15,593
Aitkin.....	11	25	228	200	134	11
Anoka.....	11	...	296	204	176	...
Becker.....	12	1	325	172	198	12
Beltrami.....	14	30	427	206	241	16
Benton.....	9	...	292	168	215	30
Big Stone.....	14	...	396	220	243	21
Blue Earth.....	26	9	928	496	689	70
Brown.....	20	...	645	423	376	56
Carlton.....	17	...	516	428	336	...
Carver.....	10	...	291	193	164	17
Cass.....	9	...	274	176	160	...
Chippewa.....	13	8	593	303	429	53
Chisago.....	13	...	314	276	214	...
Clay.....	22	34	10,380	6,938	6,341	51
Clearwater.....	5	45	109	94	66	...
Cook.....	2	(D)	(D)	(D)	(D)	(D)
Cottonwood.....	16	...	412	293	265	25
Crow Wing.....	16	30	519	248	313	...
Dakota.....	16	...	677	337	380	84
Dodge.....	9	...	243	191	169	...
Douglas.....	15	...	430	298	213	21
Faribault.....	24	...	670	439	390	...
Fillmore.....	27	...	4,727	3,632	2,162	101
Freeborn.....	19	...	676	429	338	27
Goodhue.....	25	...	663	508	418	43
Grant.....	11	...	335	191	201	27
Hennepin.....	48	2,720	3,616	8,920	14,122	2,268
Houston.....	10	...	260	156	171	12
Hubbard.....	9	...	255	206	148	15
Isanti.....	5	...	167	105	89	16
Itasca.....	23	15	599	372	327	10
Jackson.....	15	105	404	285	280	12
Kanabec.....	2	(D)	(D)	(D)	(D)	(D)
Kandiyohi.....	25	...	744	385	433	76
Kittson.....	10	15	276	182	171	...
Koochiching.....	12	2	305	246	131	...
Lac qui Parle.....	13	60	344	218	219	60
Lake.....	4	...	120	90	75	...
Lake of the Woods.....	5	8	154	118	75	...
Le Sueur.....	13	...	321	283	148	1
Lincoln.....	8	...	189	130	130	...
Lyon.....	17	7	723	322	450	102
McLeod.....	22	...	587	485	488	37
Mahnomen.....	5	...	158	104	79	13
Marshall.....	25	...	787	422	419	11
Martin.....	23	9	827	414	372	34
Meeker.....	15	...	342	297	219	11
Mille Lacs.....	14	1	404	302	221	...
Morrison.....	16	3	392	269	236	...
Mower.....	22	...	680	467	416	21
Murray.....	16	...	500	286	250	46
Nicollet.....	9	60	256	130	140	20
Nobles.....	20	60	557	361	364	28
Norman.....	16	...	392	286	233	12
Olmsted.....	13	...	543	302	297	15
Otter Tail.....	25	33	622	775	309	34
Pennington.....	9	...	322	137	160	17
Pine.....	11	27	345	233	219	...
Pipestone.....	17	...	570	332	314	31
Polk.....	33	...	977	611	589	85
Pope.....	12	17	287	207	263	20
Ramsey.....	27	8,654	59,904	30,075	38,843	11,339
Red Lake.....	10	13	299	155	178	16
Redwood.....	32	...	875	496	551	41
Renville.....	23	...	748	760	410	68
Rice.....	17	2	553	405	361	34
Rock.....	8	...	196	98	157	...
Roseau.....	13	4	399	206	233	74
St. Louis.....	55	110	2,224	1,272	1,364	58
Scott.....	12	12	269	136	176	30
Sherburne.....	4	...	114	71	65	...
Sibley.....	12	45	332	223	238	...
Stearns.....	24	...	2,553	2,220	1,735	30
Steele.....	3	...	349	283	163	...
Stevens.....	...	...	350	229	203	25
Swift.....	16	8	480	294	281	33
Todd.....	16	16	291	179	163	...
Traverse.....	9	12	270	179	203	...
Wabasha.....	13	...	339	269	281	24
Wadena.....	13	...	340	249	222	11
Waseca.....	14	...	486	233	220	30
Washington.....	11	...	279	293	204	13
Watsonwan.....	20	7	498	267	307	48
Wilkin.....	10	...	236	146	183	...
Winona.....	19	...	2,318	3,722	399	12
Wright.....	30	30	697	519	523	17
Yellow Medicine.....	15	...	482	304	179	18

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Mississippi.....	429	7,218	49,003	11,136	14,223	709
Adams.....	8	10	353	119	123	...
Alcorn.....	9	...	364	162	114	...
Amite.....	1	(D)	(D)	(D)	(D)	(D)
Attala.....	8	...	269	118	130	...
Benton.....	1	(D)	(D)	(D)	(D)	(D)
Bolivar.....	13	15	443	202	217	12
Calhoun.....	4	...	154	51	89	...
Carroll.....	2	(D)	(D)	(D)	(D)	(D)
Chickasaw.....	5	...	179	93	58	...
Choctaw.....	4	...	130	71	45	...
Claiborne.....	4	...	111	32	42	...
Clarke.....	3	...	106	31	35	...
Clay.....	8	...	278	92	93	...
Coahoma.....	11	63	2,863	513	482	27
Copiah.....	8	...	283	119	115	...
Covington.....	4	...	3,982	1,025	682	...
De Soto.....	6	...	209	71	77	...
Forrest.....	8	10	321	92	122	...
Franklin.....	3	...	98	32	73	...
George.....	3	...	100	25	42	...
Greene.....	3	...	81	26	26	...
Grenada.....	7	...	249	84	111	...
Hancock.....	3	...	99	33	50	...
Harrison.....	8	33	1,772	220	691	...
Hinds.....	17	154	685	168	201	12
Holmes.....	9	...	327	120	142	14
Humphreys.....	5	11	177	77	78	15
Issaquena.....	...	...	...	...	...	...
Itawamba.....	...	...	...	...	...	...
Jackson.....	4	6	172	46	92	15
Jasper.....	3	...	86	40	55	...
Jefferson.....	...	...	...	...	...	...
Jefferson Davis.....	3	...	112	34	67	12
Jones.....	8	25	301	81	90	...
Kemper.....	...	...	...	...	...	...
Lafayette.....	2	(D)	(D)	(D)	(D)	(D)
Lamar.....	1	(D)	(D)	(D)	(D)	(D)
Lauderdale.....	13	39	9,970	2,132	2,672	...
Lawrence.....	...	...	...	...	...	...
Leake.....	3	...	97	42	49	...
Lee.....	9	8	421	187	165	9
Leflore.....	9	35	404	140	123	30
Lincoln.....	6	...	279	99	112	...
Lowndes.....	8	55	329	108	99	...
Madison.....	6	...	180	85	91	...
Marion.....	4	...	173	44	52	...
Marshall.....	9	...	320	143	151	...
Monroe.....	7	1	341	130	147	...
Montgomery.....	3	...	145	30	52	...
Neshoba.....	5	...	163	68	93	...
Newton.....	5	...	172	99	81	...
Norfolk.....	5	6	145	70	88	...
Oktibbeha.....	6	15	221	64	120	...
Panola.....	6	...	220	71	123	...
Pearl River.....	7	...	326	47	123	...
Perry.....	2	(D)	(D)	(D)	(D)	(D)
Pike.....	7	15	341	94	168	...
Pontotoc.....	3	...	123	21	23	...
Prentiss.....	5	...	162	77	70	...
Quitman.....	5	...	202	71	97	20
Rankin.....	2	(D)	(D)	(D)	(D)	(D)
Scott.....	4	...	158	60	63	...
Sharkey.....	5	12	141	41	100	...
Simpson.....	8	...	280	101	111	6
Smith.....	1	(D)	(D)	(D)	(D)	(D)
Stone.....	4	...	122	39	27	...
Sunflower.....	9	16	441	175	188	...
Tallahatchie.....	7	10	214	126	100	11
Tate.....	4	...	121	52	53	...
Tippah.....	3	...	137	26	41	...
Tishomingo.....	3	...	65	32	31	...
Tunica.....	4	10	170	51	82	...
Union.....	5	81	387	131	91	11
Walshall.....	3	...	93	33	50	...
Warren.....	7	438	5,500	810	1,604	...
Washington.....	18	6,082	10,780	1,292	2,158	482
Wayne.....	4	18	133	46	57	...
Webster.....	2	(D)	(D)	(D)	(D)	(D)
Wilkinson.....	2	(D)	(D)	(D)	(D)	(D)
Winston.....	5	...	169	43	58	...
Yalobusha.....	4	...	146	48	69	...
Yazoo.....	6	50	270	142	129	18

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-29

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Missouri.....	1,106	31,647	77,697	31,235	28,146	1,971
Adair.....	8	18	220	185	112	...
Andrew.....	6	...	135	109	70	...
Atchison.....	12	10	265	170	150	60
Audrain.....	16	4	2,059	1,099	522	...
Barry.....	12	...	368	176	147	19
Barton.....	12	...	340	187	123	12
Bates.....	16	...	475	241	203	23
Benton.....	6	...	150	151	62	8
Bollinger.....	3	...	69	70	9	...
Boone.....	16	22	1,900	1,445	640	15
Buchanan.....	20	...	790	431	741	137
Butler.....	10	...	363	198	95	...
Caldwell.....	10	...	268	216	123	13
Callaway.....	10	...	274	172	73	16
Camden.....	2	(D)	(D)	(D)	(D)	(D)
Cape Girardeau.....	18	31,173	10,279	4,709	4,264	353
Carroll.....	15	...	3,284	637	547	14
Carter.....	...	...	...	...	...	...
Cass.....	14	...	387	249	197	12
Cedar.....	3	...	77	45	34	...
Chariton.....	6	...	170	113	142	27
Christian.....	7	...	172	93	89	15
Clark.....	5	1	610	70	51	...
Clay.....	17	...	470	264	248	28
Clinton.....	8	...	227	142	94	2
Cole.....	10	20	316	151	282	47
Cooper.....	13	...	424	218	176	15
Crawford.....	6	...	128	86	36	...
Dade.....	7	...	186	141	94	7
Dallas.....	2	(D)	(D)	(D)	(D)	(D)
Daviess.....	6	...	124	135	83	...
De Kalb.....	12	...	254	280	142	...
Dent.....	6	...	216	109	81	...
Douglas.....	2	(D)	(D)	(D)	(D)	(D)
Dunklin.....	18	17	529	420	186	...
Franklin.....	18	7	550	351	319	...
Gasconade.....	9	...	238	165	96	...
Gentry.....	14	...	330	294	180	...
Greene.....	19	4	989	473	287	3
Grundy.....	8	...	212	142	101	12
Harrison.....	11	...	328	207	142	30
Henry.....	15	...	439	289	197	17
Hickory.....	1	(D)	(D)	(D)	(D)	(D)
Holt.....	8	...	252	165	136	...
Howard.....	6	...	133	96	59	...
Howell.....	7	...	276	167	123	...
Iron.....	6	...	171	108	76	...
Jackson.....	44	1	1,590	890	842	46
Jasper.....	24	11	1,064	439	323	26
Jefferson.....	17	46	2,608	929	849	...
Johnson.....	13	4	335	227	137	15
Knox.....	6	...	164	159	71	...
Laclede.....	9	...	276	114	89	...
Lafayette.....	18	...	461	250	311	39
Lawrence.....	10	...	262	131	123	...
Lewis.....	7	22	4,761	537	2,394	...
Lincoln.....	11	...	463	283	169	20
Linn.....	17	1	443	258	220	15
Livingston.....	8	10	489	199	181	60
McDonald.....	7	...	166	81	54	...
Macon.....	14	...	571	347	246	60
Madison.....	4	...	109	76	42	...
Maries.....	1	(D)	(D)	(D)	(D)	(D)
Marion.....	9	...	408	192	129	...
Mercer.....	6	...	170	99	34	...
Miller.....	8	18	224	111	96	7
Mississippi.....	9	...	287	169	111	...
Moniteau.....	8	...	187	145	99	...
Monroe.....	10	...	252	169	102	11
Montgomery.....	8	...	211	139	81	...
Morgan.....	6	...	142	81	62	13
New Madrid.....	12	...	2,816	1,182	201	...
Newton.....	10	...	367	160	100	...
Nodaway.....	21	...	479	400	278	...
Oregon.....	3	...	43	33	19	...
Osage.....	7	...	151	101	85	...
Ozark.....	1	(D)	(D)	(D)	(D)	(D)
Pemiscot.....	14	...	503	314	216	46
Perry.....	7	...	218	87	89	12
Pettis.....	15	55	476	317	199	27
Phelps.....	13	4	495	286	236	...
Pike.....	9	...	290	212	126	...
Platte.....	11	3	284	157	176	15
Polk.....	10	...	280	139	118	...
Pulaski.....	6	11	134	85	72	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Diatillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Missouri—Continued						
Putnam.....	5	...	120	96	63	...
Ralls.....	4	...	89	72	57	...
Randolph.....	11	20	386	149	222	...
Ray.....	11	4	287	194	148	18
Reynolds.....	1	(D)	(D)	(D)	(D)	(D)
Ripley.....	3	...	103	79	62	...
St. Charles.....	9	...	293	164	138	...
St. Clair.....	4	...	151	56	43	15
St. Francois.....	12	10	408	237	140	...
St. Louis.....	22	...	3,705	444	2,050	...
St. Louis City.....	23	77	16,454	2,577	3,198	538
Ste. Genevieve.....	5	...	172	85	71	...
Saline.....	17	1	503	303	250	27
Schuyler.....	4	...	61	81	58	...
Scotland.....	7	...	162	90	92	...
Scott.....	15	47	505	327	200	20
Shannon.....	2	(D)	(D)	(D)	(D)	(D)
Shelby.....	7	...	178	163	83	...
Stoddard.....	8	12	208	123	104	...
Stone.....	3	...	72	70	21	...
Sullivan.....	7	1	175	161	111	24
Taney.....	4	...	165	73	57	...
Texas.....	7	3	243	107	75	...
Vernon.....	12	10	355	189	106	11
Warren.....	4	...	93	59	74	...
Washington.....	5	...	163	75	75	10
Wayne.....	4	...	115	64	39	...
Webster.....	5	...	147	74	60	...
Worth.....	4	...	105	101	73	...
Wright.....	12	...	344	179	99	11
Montana.....	466	506	24,793	7,501	11,017	323
Beaverhead.....	8	...	283	80	169	...
Big Horn.....	4	...	148	66	62	...
Blaine.....	10	...	268	113	111	12
Broadwater.....	3	...	77	42	51	...
Carbon.....	14	...	365	103	71	3
Carter.....	2	(D)	(D)	(D)	(D)	(D)
Cascade.....	20	135	683	261	274	12
Chouteau.....	10	...	269	157	99	10
Custer.....	8	23	392	121	124	...
Daniels.....	3	...	228	15	17	...
Dawson.....	10	11	358	132	119	...
Deer Lodge.....	3	...	132	24	30	...
Fallon.....	5	1	150	109	86	35
Fergus.....	18	10	603	214	273	13
Flathead.....	17	13	623	350	603	14
Gallatin.....	18	11	2,877	763	1,004	...
Garfield.....	2	(D)	(D)	(D)	(D)	(D)
Glacier.....	13	...	456	136	154	12
Golden Valley.....	...	...	...	...	...	...
Granite.....	6	...	129	63	51	...
Hill.....	15	12	514	218	250	...
Jefferson.....	5	...	114	28	35	...
Judith Basin.....	7	1	195	70	42	10
Lake.....	14	...	361	160	140	...
Lewis and Clark.....	14	69	5,705	849	2,859	18
Liberty.....	6	...	166	93	54	...
Lincoln.....	9	...	283	117	156	...
McCone.....	4	...	132	53	53	10
Madison.....	8	8	156	114	53	...
Meagher.....	2	(D)	(D)	(D)	(D)	(D)
Mineral.....	7	...	148	41	67	...
Missoula.....	12	39	2,327	991	1,479	...
Muselahell.....	5	...	178	45	71	...
Park.....	12	...	427	122	164	...
Petroleum.....	2	(D)	(D)	(D)	(D)	(D)
Phillips.....	11	...	356	129	190	12
Pondera.....	10	13	300	120	164	17
Powder River.....	4	2	61	14	16	...
Powell.....	5	...	166	50	66	...
Prairie.....	5	...	172	47	56	...
Ravalli.....	9	...	251	86	106	8
Richland.....	10	2	351	124	152	16
Roosevelt.....	14	14	575	177	193	31
Rosebud.....	4	1	110	42	48	...
Sandera.....	10	...	250	72	109	...
Sheridan.....	7	2	221	101	98	14
Silver Bow.....	7	...	658	93	111	...
Stillwater.....	7	...	166	52	21	...
Sweet Grass.....	3	...	91	38	28	...

(D) Withheld to avoid disclosure. ... Represents zero..

PETROLEUM BULK PLANTS AND TERMINALS

8-31

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Montana—Continued						
Teton.....	11	11	327	137	124	33
Toole.....	12	25	405	119	261	16
Treasure.....	3	...	70	18	15	...
Valley.....	9	30	267	94	117	27
Wheatland.....	8	...	200	76	81	...
Wibaux.....	1	(D)	(D)	(D)	(D)	(D)
Yellowstone.....	18	73	832	181	255	...
Yellowstone National Park.....	...	...	...	...	...	...
Nebraska.....	684	802	33,044	15,346	16,432	1,359
Adams.....	6	18	281	124	140	30
Antelope.....	8	...	223	164	166	...
Arthur.....	...	...	...	...	...	...
Banner.....	...	...	...	...	...	...
Blaine.....	1	(D)	(D)	(D)	(D)	(D)
Boone.....	7	...	134	366	87	...
Box Butte.....	11	15	359	157	229	14
Boyd.....	3	...	43	38	60	...
Brown.....	4	16	92	102	132	...
Buffalo.....	18	3	597	308	274	18
Burt.....	14	...	1,100	202	175	12
Butler.....	9	1	218	167	120	...
Cass.....	11	13	327	184	163	14
Cedar.....	11	...	307	191	174	...
Chase.....	9	3	359	126	201	7
Cherry.....	8	7	239	155	131	...
Cheyenne.....	9	16	387	159	176	35
Clay.....	8	...	223	71	32	10
Colfax.....	7	...	321	151	124	15
Cuming.....	11	...	325	139	140	...
Custer.....	19	...	431	315	272	10
Dakota.....	3	...	63	62	44	...
Daves.....	8	17	234	81	96	...
Dawson.....	11	68	344	274	169	28
Deuel.....	5	...	186	81	95	34
Dixon.....	3	...	71	42	42	...
Dodge.....	20	...	992	496	520	192
Douglas.....	25	110	4,971	2,095	3,074	114
Dundy.....	5	...	125	91	39	...
Fillmore.....	10	...	2,952	144	554	15
Franklin.....	6	...	139	150	70	...
Frontier.....	1	(D)	(D)	(D)	(D)	(D)
Furnas.....	7	31	184	132	85	12
Gage.....	11	8	301	177	189	...
Garden.....	7	1	148	50	89	2
Garfield.....	2	(D)	(D)	(D)	(D)	(D)
Gosper.....	2	(D)	(D)	(D)	(D)	(D)
Grant.....	1	(D)	(D)	(D)	(D)	(D)
Greeley.....	3	...	66	69	48	...
Hall.....	15	58	492	193	308	24
Hamilton.....	2	(D)	(D)	(D)	(D)	(D)
Harlan.....	1	(D)	(D)	(D)	(D)	(D)
Hayes.....	2	(D)	(D)	(D)	(D)	(D)
Hitchcock.....	5	39	156	77	86	11
Holt.....	11	...	291	204	228	15
Hooker.....	1	(D)	(D)	(D)	(D)	(D)
Howard.....	1	(D)	(D)	(D)	(D)	(D)
Jefferson.....	9	...	294	188	179	30
Johnson.....	5	...	140	89	101	...
Kearney.....	6	...	179	63	34	12
Keith.....	9	...	302	145	138	...
Keya Paha.....	...	...	...	...	...	...
Kimball.....	5	...	176	70	122	...
Knox.....	11	...	270	234	172	29
Lancaster.....	21	117	1,015	632	397	23
Lincoln.....	12	8	561	253	227	60
Logan.....	2	(D)	(D)	(D)	(D)	(D)
Loup.....	...	...	...	...	...	...
McPherson.....	...	...	...	...	...	...
Madison.....	15	1	410	240	247	20
Merrick.....	5	...	157	135	34	...
Morrill.....	9	...	588	418	120	...
Nance.....	4	...	97	66	69	...
Nemaha.....	9	...	259	139	135	15
Nuckolls.....	5	...	4,350	1,356	2,484	126
Otoe.....	13	...	270	220	175	33
Pawnee.....	6	...	109	92	65	10
Perkins.....	7	...	243	105	120	24
Phelps.....	9	10	304	123	126	...
Pierce.....	3	...	85	69	76	...
Platte.....	9	...	292	116	100	12
Polk.....	6	...	175	109	102	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Nebraska—Continued						
Red Willow.....	8	11	244	121	113	12
Richardson.....	12	...	392	163	196	30
Rock.....	2	(D)	(D)	(D)	(D)	(D)
Saline.....	15	...	430	294	224	27
Sarpy.....	2	(D)	(D)	(D)	(D)	(D)
Saunders.....	17	8	368	276	210	15
Scotts Bluff.....	17	76	612	274	325	44
Seward.....	12	...	388	220	217	44
Sheridan.....	12	45	320	227	124	...
Sherman.....	3	28	47	47	33	...
Sioux.....	2	(D)	(D)	(D)	(D)	(D)
Stanton.....	2	(D)	(D)	(D)	(D)	(D)
Thayer.....	10	9	350	176	205	60
Thomas.....	1	(D)	(D)	(D)	(D)	(D)
Thurston.....	4	...	99	67	77	21
Valley.....	5	13	148	91	97	14
Washington.....	13	...	263	167	165	22
Wayne.....	7	8	191	87	84	12
Webster.....	7	...	119	69	73	...
Wheeler.....	...	...	...	...	...	...
York.....	11	2	313	195	139	26
Nevada.....						
	79	230	3,663	1,290	1,607	86
Churchill.....	6	...	248	14	145	...
Clark.....	13	47	678	226	222	26
Douglas.....	2	(D)	(D)	(D)	(D)	(D)
Elko.....	10	19	337	126	186	41
Esmeralda.....	...	...	...	...	...	...
Eureka.....	1	(D)	(D)	(D)	(D)	(D)
Humboldt.....	6	...	258	51	161	...
Lander.....	3	...	114	52	47	...
Lincoln.....	2	(D)	(D)	(D)	(D)	(D)
Lyon.....	5	...	159	70	69	...
Mineral.....	2	(D)	(D)	(D)	(D)	(D)
Nye.....	6	20	321	108	110	15
Ormsby.....	3	8	108	45	53	...
Pershing.....	4	...	196	71	93	...
Storey.....	...	...	...	...	...	...
Washoe.....	10	103	741	137	217	...
White Pine.....	6	12	225	150	127	4
New Hampshire.....						
	80	200	13,133	7,771	18,811	14,432
Belknap.....	7	...	258	50	91	...
Carroll.....	4	...	217	93	85	...
Cheshire.....	11	...	627	278	422	68
Coos.....	10	...	453	159	307	...
Grafton.....	9	48	588	194	278	...
Hillsborough.....	14	74	984	475	487	...
Merrimack.....	7	13	394	247	582	...
Rockingham.....	10	18	8,888	5,798	16,064	14,364
Strafford.....	4	39	536	351	329	...
Sullivan.....	4	8	188	126	166	...
New Jersey.....						
	256	56,408	225,497	86,845	583,077	169,748
Atlantic.....	19	...	4,116	621	4,030	...
Bergen.....	20	59	8,848	3,932	29,181	6,990
Burlington.....	7	...	1,466	291	1,797	...
Camden.....	14	...	21,812	3,295	29,140	17,170
Cape May.....	7	20	383	897	374	...
Cumberland.....	17	4	2,963	1,008	2,828	122
Essex.....	18	22,942	23,655	16,308	77,796	1,856
Gloucester.....	10	45	19,770	6,071	63,508	500
Hudson.....	14	7,728	27,638	5,619	33,453	65,984
Hunterdon.....	13	4	435	214	1,372	...
Mercer.....	13	57	5,894	1,301	11,272	120
Middlesex.....	17	21,373	63,002	28,645	171,221	48,210
Monmouth.....	16	310	1,956	421	5,937	...
Morris.....	11	...	677	180	879	...
Ocean.....	10	...	348	207	235	...
Passaic.....	10	...	1,814	1,012	15,960	3,270
Salem.....	6	2	440	141	172	...
Somerset.....	3	...	129	39	333	16
Sussex.....	9	...	341	104	166	...
Union.....	13	3,864	39,364	16,397	133,112	25,510
Warren.....	9	...	446	142	311	...
New Mexico.....						
	239	122	8,928	2,310	2,080	344
Bernalillo.....	21	...	1,655	247	334	35
Catron.....	...	...	...	...	...	...
Chaves.....	12	...	441	52	102	...
Colfax.....	15	6	381	104	91	...
Curry.....	11	...	365	142	170	10

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-33

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
New Mexico—Continued						
De Baca.....	4	...	108	30	8	...
Dona Ana.....	15	8	478	228	134	6
Eddy.....	15	12	427	94	67	...
Grant.....	7	6	198	63	83	...
Guadalupe.....	8	...	253	43	30	...
Harding.....	3	6	103	26	1	...
Hidalgo.....	5	...	229	67	88	15
Lea.....	17	5	439	174	102	250
Lincoln.....	4	...	95	28	36	...
Los Alamos.....	...	...	...	...	...	...
Luna.....	5	45	181	50	17	13
McKinley.....	9	10	325	99	122	...
Mora.....	2	(D)	(D)	(D)	(D)	(D)
Otero.....	6	13	197	49	45	...
Quay.....	10	...	357	96	88	...
Rio Arriba.....	4	...	129	56	18	...
Roosevelt.....	8	...	292	64	61	...
Sandoval.....	3	...	73	28	17	...
San Juan.....	6	...	169	48	124	...
San Miguel.....	8	...	252	97	67	...
Sante Fe.....	8	10	435	91	93	15
Sierra.....	3	1	69	27	14	...
Socorro.....	8	...	241	62	39	...
Taos.....	1	(D)	(D)	(D)	(D)	(D)
Torrance.....	6	...	181	53	44	...
Union.....	8	...	490	76	35	...
Valencia.....	7	...	269	71	34	...
New York.....	762	18,050	409,481	163,121	664,243	112,586
Albany.....	12	1,247	47,533	22,398	95,829	29,804
Allegany.....	8	...	309	117	144	15
Bronx.....	5	...	882	357	3,071	1,590
Broome.....	18	2,086	11,339	4,718	8,659	...
Cattaraugus.....	12	...	415	145	604	40
Cayuga.....	14	...	728	371	886	...
Chautauque.....	19	...	1,084	313	402	...
Chemung.....	12	865	7,670	4,897	5,086	15
Chenango.....	11	15	380	169	349	15
Clinton.....	16	...	11,895	10,059	16,129	1,500
Columbia.....	8	...	2,729	1,923	5,441	...
Cortland.....	7	...	441	115	180	...
Delaware.....	14	...	443	271	401	...
Dutchess.....	14	...	3,075	1,933	8,652	3,300
Erie.....	36	4,976	40,140	11,399	49,461	234
Essex.....	7	21	2,342	1,720	3,369	...
Franklin.....	11	26	462	250	253	...
Fulton.....	7	89	237	237	294	20
Genesee.....	11	...	1,126	286	354	...
Greene.....	3	...	914	827	912	...
Hamilton.....	1	(D)	(D)	(D)	(D)	(D)
Herkimer.....	9	2	744	267	1,054	...
Jefferson.....	15	...	2,405	1,433	4,423	...
Kings.....	22	...	13,652	2,453	26,812	15,668
Lewis.....	7	...	306	84	123	...
Livingston.....	11	...	274	169	268	10
Madison.....	7	...	306	150	293	15
Monroe.....	29	124	35,313	11,345	56,732	5,008
Montgomery.....	13	...	2,290	1,056	4,581	15
Nassau.....	28	93	15,999	3,022	31,285	2,048
New York.....	8	...	252	1,192	13,622	755
Niagara.....	13	...	384	238	688	...
Oneida.....	23	29	27,903	9,937	25,861	16,103
Onondaga.....	26	1,080	37,957	12,139	44,418	13,556
Ontario.....	7	...	2,932	485	1,710	...
Orange.....	19	64	17,040	4,296	21,157	...
Orleans.....	5	10	234	86	162	10
Oswego.....	16	1	421	236	780	...
Otsego.....	8	58	239	151	193	...
Putnam.....	3	...	98	55	635	...
Queens.....	10	...	5,495	998	7,186	2,291
Rensselaer.....	14	483	36,392	16,686	55,719	...
Richmond.....	4	6,533	23,876	7,126	60,812	9,113
Rockland.....	8	...	1,952	1,467	3,164	1,391
St. Lawrence.....	20	...	8,709	9,976	22,873	1,333
Saratoga.....	11	...	2,460	321	418	...
Schenectady.....	9	...	4,412	1,912	15,994	...
Schoharie.....	5	...	87	110	234	18
Schuyler.....	2	(D)	(D)	(D)	(D)	(D)
Seneca.....	8	...	3,303	950	1,169	...
Steuben.....	15	15	968	344	1,244	...
Suffolk.....	30	64	5,132	2,937	13,932	3,696
Sullivan.....	12	...	620	122	312	...
Tioga.....	5	...	130	57	62	...
Tompkins.....	11	16	914	606	2,317	...
Ulster.....	13	45	4,514	1,815	6,031	30

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
New York—Continued						
Warren.....	7	11	360	968	3,569	...
Washington.....	6	...	2,526	1,503	4,662	30
Wayne.....	15	8	446	266	1,211	...
Westchester.....	34	88	13,973	3,530	27,863	4,948
Wyoming.....	4	...	128	55	83	15
Yates.....	4	1	99	44	78	...
North Carolina.....	697	3,996	164,532	117,210	92,214	15,004
Alamance.....	10	...	469	254	211	...
Alexander.....	5	...	126	65	33	...
Alleghany.....	1	(D)	(D)	(D)	(D)	(D)
Anson.....	6	...	202	142	73	...
Ashe.....	3	...	112	34	47	...
Avery.....	1	(D)	(D)	(D)	(D)	(D)
Beaufort.....	11	...	825	325	173	...
Bertie.....	5	...	121	180	34	...
Bladen.....	6	...	174	109	35	...
Burnswick.....	...	...	...	...	...	...
Buncombe.....	10	19	972	227	222	...
Burke.....	7	...	196	88	58	...
Cabarrus.....	12	45	416	319	167	30
Caldwell.....	4	...	185	107	63	...
Camden.....	1	(D)	(D)	(D)	(D)	(D)
Carteret.....	7	3	5,586	4,975	1,996	5,148
Caswell.....	1	(D)	(D)	(D)	(D)	(D)
Catawba.....	14	...	698	223	210	...
Chatham.....	4	46	157	103	53	...
Cherokee.....	5	...	140	49	32	...
Chowan.....	3	...	206	75	10	...
Clay.....	...	...	...	...	...	...
Cleveland.....	7	...	579	156	125	...
Columbus.....	11	...	376	267	115	...
Craven.....	11	76	938	588	167	...
Cumberland.....	10	19	3,547	1,823	1,719	...
Currituck.....	1	(D)	(D)	(D)	(D)	(D)
Dare.....	3	...	185	44	39	...
Davidson.....	10	1	340	174	140	...
Davie.....	3	...	70	33	28	...
Duplin.....	9	...	229	207	68	...
Durham.....	12	...	726	767	525	...
Edgecombe.....	10	...	329	496	150	...
Forsyth.....	11	...	682	310	355	...
Franklin.....	5	...	89	74	57	...
Gaston.....	10	...	498	177	156	...
Oates.....	1	(D)	(D)	(D)	(D)	(D)
Oates.....	1	(D)	(D)	(D)	(D)	(D)
Oraham.....	1	(D)	(D)	(D)	(D)	(D)
Oranville.....	2	(D)	(D)	(D)	(D)	(D)
Greene.....	2	(D)	(D)	(D)	(D)	(D)
Guilford.....	27	47	42,991	34,699	33,710	20
Halifax.....	14	...	457	336	167	...
Hornett.....	13	...	506	283	138	...
Haywood.....	7	...	209	94	98	6
Henderson.....	7	15	397	34	103	...
Hertford.....	6	...	327	164	74	...
Hoke.....	1	(D)	(D)	(D)	(D)	(D)
Hyde.....	...	...	...	...	...	...
Iredell.....	9	...	381	162	110	...
Jackson.....	3	...	197	61	39	...
Johnston.....	10	...	220	184	105	...
Jones.....	1	(D)	(D)	(D)	(D)	(D)
Lee.....	10	...	304	194	111	...
Lenoir.....	17	...	628	316	166	...
Lincoln.....	4	53	108	73	41	...
McDowell.....	4	...	154	97	61	...
Macon.....	2	(D)	(D)	(D)	(D)	(D)
Madison.....	1	(D)	(D)	(D)	(D)	(D)
Martin.....	8	...	828	599	302	...
Mecklenburg.....	24	53	25,416	25,105	16,298	30
Mitchell.....	3	...	183	57	66	...
Montgomery.....	5	...	137	74	68	...
Moore.....	8	...	361	118	119	...
Nash.....	12	15	379	350	182	...
New Hanover.....	15	3,530	59,318	33,456	27,363	9,679
Northampton.....	4	...	120	85	45	...
Onslow.....	10	...	327	235	88	...
Orange.....	4	...	60	65	46	...
Pamlico.....	2	(D)	(D)	(D)	(D)	(D)
Passquotank.....	7	3	750	298	124	...
Pender.....	2	(D)	(D)	(D)	(D)	(D)
Perquimans.....	3	...	148	59	43	...
Person.....	7	...	225	125	67	...
Pitt.....	13	...	441	331	114	...
Polk.....	1	(D)	(D)	(D)	(D)	(D)
Randolph.....	11	...	334	190	132	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-35

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
North Carolina—Continued						
Richmond.....	7	18	219	110	67	...
Robeson.....	15	...	478	372	148	...
Rockingham.....	14	10	443	215	130	...
Rowan.....	16	35	2,829	2,778	2,857	...
Rutherford.....	7	...	200	103	92	...
Sampson.....	12	...	324	228	106	...
Scotland.....	6	...	306	87	62	...
Stanly.....	9	...	296	124	103	...
Stokes.....	1	(D)	(D)	(D)	(D)	(D)
Surry.....	15	...	345	348	184	8
Swin.....	2	(D)	(D)	(D)	(D)	(D)
Transylvania.....	1	(D)	(D)	(D)	(D)	(D)
Tyrrell.....	2	(D)	(D)	(D)	(D)	(D)
Union.....	9	...	216	127	90	23
Vance.....	9	2	511	401	188	...
Wake.....	24	5	868	530	370	15
Warren.....	2	(D)	(D)	(D)	(D)	(D)
Washington.....	3	1	113	59	34	...
Watauga.....	3	...	135	61	70	...
Wayne.....	13	...	490	489	128	...
Wilkes.....	6	...	295	88	91	15
Wilson.....	8	...	317	296	128	...
Yadkin.....	3	...	57	52	34	...
Yancey.....	...	...	...	...	...	...
North Dakota.....	702	597	29,149	12,874	14,396	2,479
Adams.....	7	...	311	104	128	31
Barnes.....	24	...	777	352	501	28
Benson.....	17	...	572	252	315	38
Billings.....	...	...	...	...	...	...
Bottineau.....	21	49	1,047	269	403	36
Bowman.....	8	10	360	97	149	32
Burke.....	12	...	338	155	207	35
Burleigh.....	14	44	711	263	333	46
Cass.....	38	60	1,349	583	794	180
Cavalier.....	18	6	574	230	324	11
Dickey.....	9	2	350	157	169	...
Divide.....	9	...	324	99	168	45
Dunn.....	5	(D)	(D)	(D)	(D)	(D)
Eddy.....	7	...	197	90	96	16
Emmons.....	11	...	385	222	148	...
Poster.....	7	9	245	123	216	...
Golden Valley.....	6	...	200	55	73	...
Grand Forks.....	24	39	848	357	549	20
Grant.....	5	...	145	81	85	...
Griggs.....	8	...	205	116	180	29
Hettinger.....	11	...	412	127	158	22
Kidder.....	11	30	288	145	186	15
La Moure.....	19	18	937	361	445	165
Logan.....	7	...	199	137	117	...
McHenry.....	20	...	614	218	280	13
McIntosh.....	9	...	257	184	118	...
McKenzie.....	8	...	272	106	145	17
McLean.....	23	...	858	307	411	32
Mercer.....	9	...	323	122	200	34
Morton.....	15	...	594	217	252	15
Mountrail.....	13	8	481	165	219	28
Nelson.....	16	...	523	243	253	43
Oliver.....	1	(D)	(D)	(D)	(D)	(D)
Pembina.....	27	...	855	410	564	38
Pierce.....	8	...	274	101	179	28
Ramsey.....	20	63	670	330	471	12
Ransom.....	10	...	435	156	218	16
Renville.....	7	...	174	97	131	...
Richland.....	24	8	1,110	417	528	180
Rolette.....	12	10	383	158	228	15
Sargent.....	12	1	403	167	200	5
Sheridan.....	7	...	231	98	97	...
Sioux.....	5	...	126	66	70	...
Slope.....	...	...	...	...	...	...
Stark.....	17	24	1,831	1,112	964	783
Steele.....	7	18	233	77	169	...
Stutsman.....	23	39	2,950	1,763	508	28
Towner.....	9	9	499	247	171	14
Trail.....	17	40	554	314	309	45
Walsh.....	23	...	774	318	398	25
Ward.....	21	49	942	384	603	85
Wells.....	19	1	882	359	459	159
Williams.....	22	60	889	280	394	115

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Ohio.....	902	7,890	223,857	51,884	70,230	10,673
Adams.....	5	...	270	143	75	10
Allen.....	13	2,668	26,431	5,624	7,600	...
Ashland.....	7	...	201	177	182	...
Ashtabula.....	15	3	766	308	462	45
Athens.....	11	...	396	144	151	...
Auglaize.....	10	...	282	275	193	...
Belmont.....	11	...	524	86	184	...
Brown.....	8	4	341	328	129	...
Butler.....	14	...	561	337	495	...
Carroll.....	2	(D)	(D)	(D)	(D)	(D)
Champaign.....	6	...	203	130	157	...
Clark.....	11	18	1,877	659	827	12
Clermont.....	8	...	293	188	155	...
Clinton.....	10	3	370	205	178	...
Columbiana.....	17	...	2,332	167	367	...
Coshocton.....	9	20	303	93	108	...
Crawford.....	10	16	346	169	231	...
Cuyahoga.....	40	267	52,987	3,130	11,623	6,622
Darke.....	15	...	524	377	205	24
Defiance.....	12	...	416	284	242	13
Delaware.....	10	...	338	251	223	...
Erie.....	8	...	500	247	246	...
Fairfield.....	8	...	317	143	121	...
Fayette.....	8	1	324	172	113	10
Franklin.....	16	2,445	10,927	2,517	2,692	50
Fulton.....	15	...	403	373	294	...
Gallia.....	3	(D)	(D)	(D)	(D)	(D)
Geauga.....	4	...	125	110	180	...
Greene.....	8	...	276	234	128	...
Guernsey.....	8	...	386	72	254	...
Hamilton.....	29	812	17,957	2,982	6,228	905
Hancock.....	9	19	578	287	307	...
Hardin.....	10	...	266	159	123	...
Harrison.....	3	...	136	56	149	...
Henry.....	15	...	390	285	234	...
Highland.....	11	...	469	261	171	15
Hocking.....	5	...	398	66	76	...
Holmes.....	5	...	169	72	67	...
Huron.....	11	16	461	297	240	...
Jackson.....	9	4	405	217	119	...
Jefferson.....	7	17	3,581	880	1,315	...
Knox.....	9	15	310	185	149	...
Lake.....	9	...	337	199	177	...
Lawrence.....	7	19	1,678	120	56	...
Licking.....	16	30	545	293	355	...
Logan.....	11	...	430	232	245	25
Lorain.....	14	18	546	378	396	...
Lucas.....	18	...	31,745	9,136	13,255	1,941
Madison.....	10	1	365	230	140	13
Mahoning.....	16	26	4,085	749	859	30
Marion.....	10	10	452	201	212	...
Medina.....	6	...	300	167	154	...
Meigs.....	6	...	1,440	121	149	...
Mercer.....	8	...	249	246	186	13
Miami.....	9	...	418	227	148	...
Monroe.....	3	...	89	22	22	...
Montgomery.....	17	1,079	10,855	3,498	1,990	15
Morgan.....	4	...	75	28	22	...
Morrow.....	4	...	118	57	57	...
Muskingum.....	8	70	397	121	183	...
Noble.....	3	...	88	35	85	...
Ottawa.....	10	...	353	263	174	...
Paulding.....	6	...	169	142	107	10
Perry.....	6	...	230	79	100	...
Pickaway.....	6	3	212	151	108	4
Pike.....	3	...	117	67	65	...
Portage.....	9	...	978	216	227	...
Preble.....	8	...	301	225	144	16
Putnam.....	10	...	277	182	170	...
Richland.....	17	...	1,038	378	470	8
Ross.....	9	60	605	200	275	...
Sardusky.....	8	4	398	112	126	26
Scioto.....	6	36	5,117	1,113	1,417	...
Seneca.....	14	5	2,549	1,103	1,262	10
Shelby.....	11	...	284	262	139	11
Stark.....	19	72	5,818	1,466	2,130	19
Summit.....	20	69	12,566	2,058	2,864	800
Trumbull.....	13	...	636	240	254	...
Tuscarawas.....	12	6	408	212	321	...
Union.....	12	...	449	289	247	...
Van Wert.....	14	30	447	483	242	11
Vinton.....	4	...	111	30	24	...
Warren.....	7	...	280	180	182	...
Washington.....	10	17	5,137	1,226	1,642	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-37

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Ohio—Continued						
Wayne.....	16	...	553	218	271	...
Williams.....	14	3	1,641	1,563	1,039	...
Wood.....	8	...	369	405	240	15
Wyandot.....	6	...	155	132	190	...
Oklahoma.....	729	435	31,633	8,540	7,468	360
Adair.....	5	...	115	39	28	...
Alfalfa.....	7	...	227	82	66	...
Atoka.....	5	...	150	32	19	4
Beaver.....	6	...	157	51	23	...
Beckham.....	15	1	375	127	78	...
Blaine.....	12	...	274	96	33	...
Bryan.....	9	...	367	103	62	...
Caddo.....	18	...	384	146	37	9
Canadian.....	12	1	302	116	67	...
Carter.....	18	52	2,933	998	1,032	1
Cherokee.....	3	...	98	32	24	...
Choctaw.....	8	...	261	90	66	24
Cimarron.....	5	1	132	29	47	...
Cleveland.....	6	...	341	25	32	12
Coal.....	1	(D)	(D)	(D)	(D)	(D)
Comanche.....	12	10	323	70	17	...
Cotton.....	6	...	165	43	3	...
Craig.....	9	...	204	72	21	24
Creek.....	10	...	299	101	56	9
Custer.....	18	1	529	119	98	15
Delaware.....	3	...	52	24	14	4
Devey.....	8	...	145	69	43	5
Ellis.....	10	...	225	100	63	...
Garfield.....	16	18	490	109	68	2
Garvin.....	13	...	311	126	69	...
Grady.....	15	...	398	131	72	...
Grant.....	10	3	177	62	46	18
Greer.....	6	...	129	52	6	...
Harmon.....	5	...	118	48	30	...
Harper.....	6	...	125	52	50	...
Haskell.....	3	...	182	65	28	...
Hughes.....	10	...	300	81	45	...
Jackson.....	10	9	376	82	119	...
Jefferson.....	4	...	120	49	9	...
Johnston.....	2	(D)	(D)	(D)	(D)	(D)
Kay.....	25	45	618	172	113	13
Kingfisher.....	11	...	302	107	64	10
Kiowa.....	15	1	348	117	70	...
Latimer.....	2	(D)	(D)	(D)	(D)	(D)
Le Flore.....	12	...	330	61	67	28
Lincoln.....	8	...	186	46	48	...
Logan.....	13	...	326	96	98	...
Love.....	3	...	54	25	2	...
McClain.....	7	...	189	57	20	...
McCurtain.....	8	...	244	94	56	27
McIntosh.....	8	...	347	36	9	...
Major.....	8	...	199	72	24	...
Marshall.....	5	...	112	33	28	...
Mayes.....	8	...	209	80	44	...
Murray.....	7	...	137	42	19	...
Muskogee.....	15	...	701	148	145	34
Noble.....	9	...	241	66	60	...
Nowata.....	6	...	120	36	25	...
Okfuskee.....	5	...	93	26	16	...
Oklahoma.....	30	87	3,893	458	544	...
Okmulgee.....	11	...	321	79	52	...
Osage.....	11	...	309	51	92	3
Ottawa.....	9	...	287	114	83	...
Pawnee.....	3	...	60	32	8	...
Payne.....	18	3	407	133	101	3
Pittsburg.....	12	24	336	73	63	4
Pontotoc.....	10	...	354	95	99	...
Pottawatomie.....	14	...	2,456	911	896	14
Pushmataha.....	3	...	61	19	16	2
Roger Mills.....	6	...	128	62	37	...
Rogers.....	4	...	104	43	34	...
Seminole.....	12	...	366	114	79	10
Sequoyah.....	7	10	170	52	44	...
Stephens.....	16	14	416	93	114	43
Texas.....	11	...	372	99	86	...
Tillman.....	6	5	152	61	34	...
Tulsa.....	27	111	4,993	997	1,384	20
Wagoner.....	6	...	159	39	59	7
Washington.....	5	...	152	47	50	...
Washita.....	5	...	90	31	7	...
Woods.....	11	...	295	107	92	15
Woodward.....	11	39	299	64	74	...

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WHOLESALE TRADE-SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Oregon.....	438	4,952	91,466	35,997	52,891	57,344
Baker.....	13	...	999	725	486	...
Benton.....	6	...	237	130	124	...
Clackamas.....	15	...	485	189	258	10
Clatsop.....	16	84	3,444	2,529	2,177	4,757
Columbia.....	12	...	366	169	238	...
Coos.....	16	49	4,160	1,438	1,919	1,078
Crook.....	3	...	118	66	81	...
Curry.....	3	...	103	45	71	...
Deschutes.....	13	9	543	171	248	...
Douglas.....	21	...	953	308	549	30
Gilliam.....	8	...	281	94	142	...
Grant.....	6	...	149	40	107	...
Harney.....	6	...	176	59	48	...
Hood River.....	8	11	248	76	113	...
Jackson.....	13	89	784	167	504	12
Jefferson.....	6	4	240	63	151	...
Josephine.....	10	12	503	100	254	12
Klamath.....	20	26	895	248	397	...
Lake.....	7	...	269	73	135	...
Lane.....	21	34	1,351	378	666	...
Lincoln.....	13	...	313	142	171	...
Linn.....	21	31	627	247	297	3
Malheur.....	16	10	504	183	190	10
Marion.....	21	53	850	292	425	64
Morrow.....	6	...	179	62	63	...
Multnomah.....	24	4,263	66,744	24,622	39,784	51,293
Polk.....	9	...	320	132	171	...
Sherman.....	4	...	129	51	69	...
Tillamook.....	9	...	397	108	191	12
Umatilla.....	28	246	2,855	2,300	1,663	...
Union.....	10	8	392	149	169	...
Wallowa.....	8	2	263	88	118	...
Wasco.....	13	19	418	122	240	...
Washington.....	14	2	528	233	361	15
Wheeler.....	4	...	102	35	44	...
Yamhill.....	15	...	541	163	267	48
Pennsylvania.....	701	7,529	207,981	41,055	229,530	17,922
Adams.....	6	...	377	100	188	10
Allegheny.....	32	4,249	44,865	2,535	11,860	9,713
Armstrong.....	7	15	513	76	57	...
Beaver.....	9	1,382	5,054	606	2,432	40
Bedford.....	14	...	654	114	173	...
Berks.....	20	34	10,624	2,527	15,050	30
Blair.....	19	38	11,084	2,642	5,935	13
Bradford.....	13	...	1,263	188	241	...
Bucks.....	12	...	351	141	448	...
Butler.....	13	...	537	103	142	...
Cambria.....	14	15	4,005	707	1,222	...
Cameron.....	1	(D)	(D)	(D)	(D)	(D)
Carbon.....	3	...	106	28	45	...
Centre.....	9	15	261	82	227	...
Chester.....	20	...	5,697	4,531	56,548	...
Clarion.....	6	...	193	27	67	...
Clearfield.....	11	10	426	131	200	...
Clinton.....	6	13	155	63	91	...
Columbia.....	8	...	1,478	200	184	...
Crawford.....	19	...	1,743	216	180	...
Cumberland.....	10	13	5,983	2,626	14,953	...
Dauphin.....	12	56	5,743	3,197	12,135	...
Delaware.....	6	...	233	24	630	...
Elk.....	5	...	225	33	90	...
Erie.....	25	29	9,409	595	6,306	5,778
Fayette.....	11	9	507	76	166	1
Forest.....	...	...	...	...	...	...
Franklin.....	14	...	792	182	509	...
Fulton.....	1	(D)	(D)	(D)	(D)	(D)
Greene.....	2	(D)	(D)	(D)	(D)	(D)
Huntingdon.....	6	...	1,379	498	680	...
Indiana.....	8	...	318	2,793	508	1,796
Jefferson.....	8	...	266	68	45	12
Juniata.....	1	(D)	(D)	(D)	(D)	(D)
Lackawanna.....	12	...	738	98	361	1
Lancaster.....	25	...	3,503	1,419	5,413	75
Lawrence.....	11	15	636	101	119	...
Lebanon.....	10	...	1,012	423	2,929	15
Lehigh.....	13	34	14,504	2,856	17,894	13
Luzerne.....	31	73	19,129	2,131	11,144	15
Lycoming.....	11	...	2,094	404	3,821	12
McKean.....	8	...	384	75	117	80
Mercer.....	12	...	565	166	151	...
Mifflin.....	10	...	328	181	272	...
Monroe.....	12	...	460	148	344	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-39

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Exclude liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Pennsylvania—Continued						
Montgomery.....	18	15	1,582	141	1,904	...
Montour.....	...	...	...	...	...	...
Northampton.....	7	...	188	90	177	...
Northumberland.....	10	19	1,340	473	4,543	...
Perry.....	8	...	172	76	94	...
Philadelphia.....	25	1,228	30,867	4,645	41,884	318
Pike.....	1	(D)	(D)	(D)	(D)	(D)
Potter.....	4	...	102	57	12	...
Schuylkill.....	19	...	2,933	366	1,516	...
Snyder.....	2	(D)	(D)	(D)	(D)	(D)
Somerset.....	7	...	262	187	189	...
Sullivan.....	1	(D)	(D)	(D)	(D)	(D)
Susquehanna.....	5	4	147	91	137	...
Tioga.....	10	...	495	122	150	...
Union.....	4	...	119	57	74	...
Venango.....	7	32	248	34	474	...
Warren.....	4	...	80	63	23	...
Washington.....	16	...	3,136	216	463	...
Wayne.....	6	...	216	73	174	...
Westmoreland.....	19	202	6,738	790	2,502	...
Wyoming.....	5	...	159	55	85	...
York.....	17	29	1,395	338	1,097	...
Rhode Island.....						
Bristol.....	...	...	...	...	...	...
Kent.....	2	(D)	(D)	(D)	(D)	(D)
Newport.....	7	(D)	(D)	(D)	(D)	(D)
Providence.....	33	1,115	57,638	35,006	71,269	42,073
Washington.....	...	...	...	...	...	...
South Carolina.....						
Abbeville.....	4	...	99	60	60	...
Aiken.....	14	...	565	275	234	...
Allendale.....	3	...	107	41	41	...
Anderson.....	15	6	9,128	5,835	3,464	...
Bamberg.....	6	22	147	106	73	...
Barnwell.....	3	...	109	50	59	...
Beaufort.....	4	...	151	63	88	...
Berkeley.....	4	...	87	46	47	...
Calhoun.....	5	...	56	69	26	...
Charleston.....	19	5,314	42,478	20,455	13,687	22,988
Cherokee.....	7	...	383	99	268	...
Chester.....	4	...	121	46	47	8
Chesterfield.....	7	...	256	124	87	...
Clarendon.....	3	33	61	39	8	...
Colleton.....	7	...	258	104	87	...
Darlington.....	5	...	134	89	63	...
Dillon.....	5	1	111	85	41	...
Dorchester.....	5	...	182	70	79	...
Edgefield.....	3	...	93	53	59	...
Fairfield.....	4	...	105	48	56	...
Florence.....	18	28	615	326	247	...
Georgetown.....	8	...	267	126	97	...
Greenville.....	16	29	793	398	333	30
Greenwood.....	11	9	408	162	203	...
Hampton.....	5	...	178	71	68	...
Horry.....	12	...	333	244	97	...
Jasper.....	3	...	100	56	34	...
Kerahaw.....	9	4	209	147	86	...
Lancaster.....	7	...	274	250	124	...
Laurens.....	7	...	368	91	89	...
Lee.....	4	...	168	73	73	...
Lexington.....	10	24	264	172	132	30
McCormick.....	2	(D)	(D)	(D)	(D)	(D)
Marion.....	11	25	305	198	86	...
Marlboro.....	6	...	196	95	68	...
Newberry.....	7	...	217	120	105	...
Oconee.....	6	...	174	97	70	...
Orangeburg.....	17	...	600	283	220	...
Pickens.....	5	...	159	101	64	...
Richland.....	16	27	793	379	394	16
Saluda.....	2	(D)	(D)	(D)	(D)	(D)
Spartanburg.....	22	20	25,639	16,483	16,671	...
Sumter.....	10	...	416	158	133	15
Union.....	5	...	170	121	74	...
Williamsburg.....	7	30	169	194	79	60
York.....	13	60	357	261	177	...
South Dakota.....						
Aurora.....	5	10	150	88	74	...
Beadle.....	12	68	490	213	299	...
Bennett.....	2	(D)	(D)	(D)	(D)	(D)
Bon Homme.....	13	12	315	172	175	11

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
South Dakota—Continued						
Brookings.....	14	521	429	250	228	39
Brown.....	24	76	908	508	689	13
Brule.....	8	...	379	153	213	50
Buffalo.....	...	...	...	...	...	...
Butte.....	11	33	380	221	161	...
Campbell.....	4	...	109	43	45	7
Charles Mix.....	13	12	402	235	200	...
Clark.....	8	...	212	123	134	...
Clay.....	8	9	222	113	103	...
Codington.....	10	12	386	187	251	33
Corson.....	7	...	363	93	61	...
Custer.....	4	...	94	42	61	...
Davison.....	16	17	628	287	294	18
Day.....	14	...	494	225	181	60
Deuel.....	4	...	94	66	58	...
Dewey.....	7	...	185	96	63	...
Douglas.....	8	...	215	108	113	...
Edmunds.....	12	...	388	171	142	57
Fall River.....	11	13	334	193	257	120
Faulk.....	10	..	310	181	121	42
Grant.....	10	...	296	209	178	19
Gregory.....	9	...	282	144	157	...
Haakon.....	6	12	206	115	90	...
Hamlin.....	10	60	294	192	176	28
Hand.....	6	37	173	171	97	14
Hanson.....	5	...	145	85	137	11
Harding.....	1	(D)	(D)	(D)	(D)	(D)
Hughes.....	11	28	408	148	298	16
Hutchinson.....	16	...	526	288	245	35
Hyde.....	5	...	210	128	106	...
Jackson.....	6	...	186	115	90	...
Jerauld.....	7	...	830	68	253	46
Jones.....	6	8	239	96	96	...
Kingsburg.....	11	...	355	209	201	32
Lake.....	10	...	446	162	207	68
Lawrence.....	8	21	278	72	125	...
Lincoln.....	8	...	312	160	141	37
Lyman.....	10	10	317	134	192	...
McCook.....	11	...	276	151	188	...
McPherson.....	10	...	268	145	123	31
Marshall.....	8	...	248	147	135	23
Meade.....	7	...	200	96	130	...
Mellette.....	3	...	79	57	55	...
Miner.....	12	...	313	197	114	...
Minnehaha.....	24	64	13,035	8,884	6,615	32
Moody.....	9	...	265	160	173	13
Pennington.....	20	57	928	371	324	1,070
Perkins.....	8	12	342	130	117	13
Potter.....	7	...	211	99	109	...
Roberts.....	15	...	461	247	243	36
Sanborn.....	5	...	110	80	61	...
Shannon.....	...	...	...	...	...	...
Spink.....	19	...	622	240	259	...
Stanley.....	...	...	...	...	...	...
Sully.....	5	...	185	90	41	...
Todd.....	...	...	...	...	...	...
Tripp.....	9	9	337	240	140	...
Turner.....	12	...	345	262	199	17
Union.....	5	9	139	63	68	12
Walworth.....	12	12	393	196	144	19
Washabaugh.....	...	...	...	...	...	...
Yankton.....	7	8	270	143	230	28
Ziebach.....	3	...	89	48	51	...
Tennessee.....	372	2,085	95,378	27,695	31,354	3,072
Anderson.....	2	(D)	(D)	(D)	(D)	(D)
Bedford.....	4	...	3,226	1,109	698	...
Benton.....	1	(D)	(D)	(D)	(D)	(D)
Bledsoe.....	1	(D)	(D)	(D)	(D)	(D)
Blount.....	8	29	346	207	125	22
Bradley.....	5	...	204	96	47	...
Campbell.....	6	...	251	223	112	...
Cannon.....	...	...	...	...	...	...
Carroll.....	5	...	134	66	43	...
Carter.....	1	(D)	(D)	(D)	(D)	(D)
Cheatham.....	2	(D)	(D)	(D)	(D)	(D)
Chester.....	1	(D)	(D)	(D)	(D)	(D)
Claiborne.....	3	...	120	50	51	15
Clay.....	...	...	...	...	...	...
Cooke.....	2	(D)	(D)	(D)	(D)	(D)
Coffee.....	7	15	234	109	107	...
Crockett.....	3	...	101	58	14	...
Cumberland.....	3	...	94	53	49	...
Davidson.....	15	55	19,807	4,782	4,127	...
Decatur.....	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-41

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Tennessee—Continued						
De Kalb.....	...	...	...	...	...	...
Dickson.....	7	...	265	106	102	...
Dyer.....	11	...	372	301	129	...
Fayette.....	4	...	103	66	60	...
Fentress.....	1	(D)	(D)	(D)	(D)	(D)
Franklin.....	4	...	144	48	56	...
Gibson.....	10	...	334	230	119	12
Giles.....	6	...	275	91	92	...
Grainger.....	...	...	...	...	...	...
Greene.....	6	...	191	158	55	...
Grundy.....	1	(D)	(D)	(D)	(D)	(D)
Hamblen.....	8	...	426	137	142	...
Hamilton.....	10	47	8,928	2,064	5,073	571
Hancock.....	...	...	...	...	...	...
Hardeman.....	1	(D)	(D)	(D)	(D)	(D)
Hardin.....	4	...	298	119	81	42
Hawkins.....	2	(D)	(D)	(D)	(D)	(D)
Haywood.....	3	...	74	34	15	...
Henderson.....	5	...	190	150	73	...
Henry.....	5	6	170	83	71	...
Hickman.....	2	(D)	(D)	(D)	(D)	(D)
Houston.....	1	(D)	(D)	(D)	(D)	(D)
Humphreys.....	1	(D)	(D)	(D)	(D)	(D)
Jackson.....	...	...	...	...	...	...
Jefferson.....	...	...	...	...	...	...
Johnson.....	...	...	...	...	...	...
Knox.....	11	286	23,005	5,730	9,927	...
Lake.....	4	...	97	47	29	...
Lauderdale.....	3	...	56	21	24	...
Lawrence.....	2	(D)	(D)	(D)	(D)	(D)
Lewis.....	3	...	96	45	21	...
Lincoln.....	6	...	211	102	92	...
Loudon.....	2	(D)	(D)	(D)	(D)	(D)
McMinn.....	8	...	254	212	96	17
McNairy.....	4	...	166	76	70	...
Macon.....	...	...	...	...	...	...
Madison.....	11	15	576	191	151	2
Marion.....	3	...	90	46	42	...
Marshall.....	4	...	128	69	44	...
Maury.....	3	60	297	165	107	...
Meigs.....	...	...	...	...	...	...
Monroe.....	1	(D)	(D)	(D)	(D)	(D)
Montgomery.....	8	...	469	180	188	15
Moore.....	...	...	...	...	...	...
Morgan.....	1	(D)	(D)	(D)	(D)	(D)
Obion.....	9	...	259	179	123	...
Overton.....	1	(D)	(D)	(D)	(D)	(D)
Perry.....	1	(D)	(D)	(D)	(D)	(D)
Pickett.....	...	...	...	...	...	...
Polk.....	1	(D)	(D)	(D)	(D)	(D)
Putnam.....	6	...	261	109	63	...
Rhea.....	2	(D)	(D)	(D)	(D)	(D)
Roane.....	7	6	231	168	91	...
Robertson.....	7	...	299	181	60	...
Rutherford.....	8	...	272	116	104	...
Scott.....	1	(D)	(D)	(D)	(D)	(D)
Sequatchie.....	2	(D)	(D)	(D)	(D)	(D)
Sevier.....	4	...	129	45	27	...
Shelby.....	21	1,537	28,459	6,594	7,404	2,327
Smith.....	6	...	362	142	26	...
Stewart.....	1	(D)	(D)	(D)	(D)	(D)
Sullivan.....	6	29	339	116	134	...
Sumner.....	5	...	143	97	24	...
Tipton.....	10	...	333	181	128	...
Trousdale.....	1	(D)	(D)	(D)	(D)	(D)
Unicoi.....	...	...	...	...	...	...
Union.....	1	(D)	(D)	(D)	(D)	(D)
Van Buren.....	...	...	...	...	...	...
Warren.....	4	...	137	65	41	...
Washington.....	9	...	741	256	266	15
Wayne.....	...	...	...	...	...	...
Weakley.....	5	...	179	76	43	...
White.....	5	...	174	59	80	...
Williamson.....	3	...	87	67	40	...
Wilson.....	5	...	185	99	50	...
Texas.....	1,905	137,180	259,314	32,100	79,824	21,890
Anderson.....	8	...	218	77	40	...
Andrews.....	3	...	88	30	48	...
Angelina.....	7	12	279	59	57	12
Aransas.....	1	(D)	(D)	(D)	(D)	(D)
Archer.....	5	...	78	9	29	...
Armstrong.....	4	...	132	4	19	...
Atascosa.....	7	...	236	86	22	12

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Texas—Continued						
Austin.....	5	...	132	35	13	9
Bailey.....	6	...	199	56	47	...
Bandera.....	...	...	...	...	...	...
Bastrop.....	8	...	220	82	8	...
Baylor.....	6	...	193	43	42	12
Bee.....	6	...	364	55	25	12
Bell.....	18	1	600	174	122	25
Bexar.....	20	2,581	11,117	1,797	2,398	163
Blanco.....	2	(D)	(D)	(D)	(D)	(D)
Borden.....	...	...	...	...	...	...
Bosque.....	8	...	270	86	47	12
Bowie.....	9	2	310	104	79	17
Brazoria.....	17	20	579	108	111	21
Brazos.....	6	18	658	1,106	14	12
Brewster.....	4	1	131	47	14	8
Briscoe.....	4	...	152	20	28	...
Brooks.....	7	...	202	23	27	12
Brown.....	9	12	360	117	70	27
Burleson.....	6	...	171	66	12	...
Burnet.....	7	...	170	61	30	...
Caldwell.....	8	...	4,403	69	850	12
Calhoun.....	6	...	245	34	41	12
Callahan.....	5	...	166	49	18	10
Cameron.....	25	2,277	10,073	511	323	487
Camp.....	3	...	67	23	18	...
Carson.....	8	...	258	21	7	...
Cass.....	7	...	228	94	20	5
Castro.....	5	...	143	7	33	...
Chambers.....	2	(D)	(D)	(D)	(D)	(D)
Cherokee.....	10	...	337	87	59	12
Childress.....	5	...	186	7	41	...
Clay.....	5	...	97	16	13	...
Cochran.....	4	...	126	46	22	...
Coke.....	3	...	71	39	9	...
Coleman.....	9	...	285	99	56	2
Collin.....	14	...	494	157	86	12
Collingsworth.....	4	...	129	42	31	...
Colorado.....	13	1.8	399	79	77	15
Comal.....	6	...	170	60	17	12
Comanche.....	7	...	206	63	10	...
Concho.....	5	...	120	43	9	...
Cooke.....	10	1	242	55	55	12
Coryell.....	7	...	198	75	23	...
Cottle.....	6	...	203	43	51	...
Crane.....	...	...	...	...	...	...
Crockett.....	3	...	67	29	14	12
Crosby.....	8	22	275	72	61	...
Culberson.....	1	(D)	(D)	(D)	(D)	(D)
Dallam.....	7	...	183	39	37	12
Dallas.....	20	4,961	20,812	3,014	3,437	84
Dawson.....	9	1	302	92	76	12
Deaf Smith.....	6	...	229	39	66	...
Delta.....	3	...	81	30	3	...
Denton.....	10	...	271	82	20	12
De Witt.....	11	...	327	126	13	23
Dickens.....	5	...	152	27	45	...
Dimmit.....	5	...	128	50	28	23
Donley.....	5	...	152	48	34	...
Duval.....	5	...	136	52	12	...
Eastland.....	18	1	470	122	72	15
Ector.....	9	14	373	169	45	26
Edwards.....	1	(D)	(D)	(D)	(D)	(D)
Ellis.....	12	1	361	124	28	12
El Paso.....	23	253	1,686	374	142	29
Erath.....	10	...	296	96	36	...
Falls.....	12	...	332	121	36	6
Fannin.....	14	...	424	178	22	12
Fayette.....	13	...	354	139	25	24
Fisher.....	4	...	129	48	15	...
Floyd.....	8	...	230	29	93	...
Foard.....	5	1	165	50	25	...
Fort Bend.....	8	...	256	57	49	12
Franklin.....	1	(D)	(D)	(D)	(D)	(D)
Freestone.....	3	...	82	33	18	...
Frio.....	6	...	160	66	33	...
Gaines.....	7	...	191	62	56	12
Galveston.....	10	...	10,387	105	83	3,402
Garza.....	3	...	112	25	33	...
Gillespie.....	7	...	190	80	43	1
Glasscock.....	...	...	...	...	...	...
Goliad.....	3	...	92	26	3	...
Gonzales.....	12	...	311	143	21	13
Gray.....	11	...	317	78	84	...
Grayson.....	20	119	567	160	88	15
Gregg.....	9	38	395	70	57	12

(D) Withheld to avoid disclosure. ... Represents zero.

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Texas—Continued						
Grimes.....	6	10	158	56	21	17
Guadalupe.....	8	...	247	78	8	12
Hale.....	23	4	629	135	131	1
Hall.....	10	...	293	83	53	...
Hamilton.....	8	...	247	74	50	10
Hansford.....	9	2	275	46	82	10
Hardeman.....	8	...	232	41	27	...
Hardin.....	4	...	110	15	46	...
Harris.....	33	124,807	69,406	3,538	54,868	14,738
Harrison.....	11	...	300	65	38	12
Hartley.....	3	...	85	28	36	32
Haskell.....	7	...	194	51	30	17
Hays.....	11	...	284	90	14	1
Hemphill.....	4	...	107	46	20	...
Henderson.....	5	...	148	39	34	...
Hidalgo.....	43	66	2,133	307	164	30
Hill.....	14	...	347	171	71	10
Hockley.....	9	...	219	85	46	...
Hood.....	5	...	155	43	23	12
Hopkins.....	5	9	144	65	42	12
Houston.....	9	...	257	87	50	12
Howard.....	8	6	4,919	402	510	12
Hudspeth.....	1	(D)	(D)	(D)	(D)	(D)
Hunt.....	11	2	320	101	45	2
Hutchinson.....	6	...	154	55	26	18
Irion.....	2	(D)	(D)	(D)	(D)	(D)
Jack.....	5	...	113	22	29	...
Jackson.....	4	1	105	32	33	12
Jasper.....	9	1	272	55	55	6
Jeff Davis.....	...	...	...	...	...	...
Jefferson.....	19	145	13,721	155	171	12
Jim Hogg.....	3	...	182	45	24	21
Jim Wells.....	11	11	269	82	84	9
Johnson.....	13	...	405	108	55	1
Jones.....	20	1	437	129	92	48
Karnes.....	8	...	408	106	17	12
Kaufman.....	10	...	296	93	49	9
Kendall.....	5	...	112	21	33	5
Kenedy.....	...	...	...	...	...	...
Kent.....	2	(D)	(D)	(D)	(D)	(D)
Kerr.....	7	...	234	77	34	15
Kimble.....	2	(D)	(D)	(D)	(D)	(D)
King.....	...	...	...	...	...	...
Kinney.....	...	...	...	...	...	...
Kleberg.....	5	4	192	37	23	12
Knox.....	6	...	142	36	46	...
Lamar.....	8	...	306	90	58	1
Lamb.....	13	...	362	111	46	...
Lampasas.....	7	...	171	63	32	1
La Salle.....	6	...	163	48	40	5
Lavaca.....	11	...	367	136	21	...
Lee.....	5	...	135	59	18	6
Leon.....	5	...	135	43	12	5
Liberty.....	14	...	433	81	93	21
Limestone.....	9	...	243	63	78	12
Lipscomb.....	6	1	183	66	52	...
Live Oak.....	6	...	212	67	17	10
Llano.....	5	...	165	73	15	5
Loving.....	...	...	...	...	...	...
Lubbock.....	21	43	849	223	228	72
Lynn.....	12	25	311	97	79	...
McCulloch.....	9	...	249	84	38	12
McLennan.....	21	...	8,243	1,798	447	12
McMullen.....	...	...	...	...	...	...
Madison.....	6	...	151	28	30	6
Marion.....	2	(D)	(D)	(D)	(D)	(D)
Martin.....	...	...	16	...	...	...
Mason.....	1	(D)	(D)	(D)	(D)	(D)
Matagorda.....	11	24	373	62	78	18
Maverick.....	4	5	141	40	20	10
Medina.....	11	...	313	103	19	24
Menard.....	4	...	170	46	8	5
Midland.....	9	...	404	160	138	...
Milam.....	12	...	339	110	41	20
Mills.....	4	...	106	32	24	...
Mitchell.....	9	...	199	74	40	12
Montague.....	13	...	312	71	68	12
Montgomery.....	4	...	136	38	34	12
Moore.....	3	...	94	2	19	...
Morris.....	3	...	73	32	3	...
Motley.....	4	...	98	38	23	...
Nacogdoches.....	9	...	277	78	34	12
Navarro.....	12	9	369	144	55	15
Newton.....	2	(D)	(D)	(D)	(D)	(D)
Nolan.....	8	...	372	64	52	10
Nueces.....	23	41	15,378	1,204	927	66

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Texas—Continued						
Ochiltree.....	5	...	152	27	44	...
Oldham.....	5	...	119	36	14	...
Orange.....	4	...	137	51	42	12
Palo Pinto.....	6	...	241	52	30	...
Panola.....	6	...	189	50	27	12
Parker.....	7	...	184	26	34	12
Parmer.....	9	...	271	42	82	...
Pecos.....	5	...	137	41	6	...
Polk.....	8	...	177	53	62	12
Potter.....	11	...	469	62	94	8
Presidio.....	5	12	112	42	5	7
Rains.....	...	...	...	...	...	...
Randall.....	7	...	201	30	28	...
Reagan.....	3	...	89	46	13	12
Real.....	2	(D)	(D)	(D)	(D)	(D)
Red River.....	8	...	247	100	33	12
Reeves.....	7	6	238	91	38	...
Refugio.....	3	...	95	17	27	12
Roberts.....	1	(D)	(D)	(D)	(D)	(D)
Robertson.....	11	1,283	5,303	787	271	12
Rockwall.....	2	(D)	(D)	(D)	(D)	(D)
Runnels.....	14	...	418	170	46	10
Rusk.....	9	6	263	88	43	12
Sabine.....	2	(D)	(D)	(D)	(D)	(D)
San Augustine.....	4	...	152	32	26	6
San Jacinto.....	...	...	...	...	...	...
San Patricio.....	15	12	355	112	55	93
San Saba.....	5	...	145	45	17	12
Schleicher.....	2	(D)	(D)	(D)	(D)	(D)
Scurry.....	10	...	266	80	64	10
Shackelford.....	8	...	166	47	20	12
Shelby.....	7	...	227	52	33	12
Sherman.....	6	1	199	28	56	9
Smith.....	13	...	534	164	102	52
Somervell.....	...	...	...	...	...	...
Starr.....	4	...	111	48	28	12
Stephens.....	7	...	262	56	66	6
Sterling.....	2	(D)	(D)	(D)	(D)	(D)
Stonewall.....	3	...	103	45	20	...
Sutton.....	3	...	98	41	17	12
Swisher.....	8	...	253	33	76	...
Tarrant.....	18	34	19,762	1,058	5,510	927
Taylor.....	13	36	473	116	121	9
Terrell.....	1	(D)	(D)	(D)	(D)	(D)
Terry.....	10	12	267	59	84	5
Throckmorton.....	3	...	95	11	13	...
Titus.....	8	...	213	100	8	1
Tom Green.....	13	28	467	138	97	23
Travis.....	15	59	8,310	971	782	12
Trinity.....	7	...	186	78	3	12
Tyler.....	6	...	203	59	43	12
Upshur.....	4	...	117	25	25	12
Upton.....	6	1	147	55	50	6
Uvalde.....	8	17	252	84	74	21
Val Verde.....	4	1	196	59	33	12
Van Zandt.....	7	8	152	47	24	...
Victoria.....	9	...	3,661	949	100	12
Walker.....	6	...	196	71	43	12
Waller.....	4	...	99	19	23	10
Ward.....	6	...	205	72	39	...
Washington.....	9	...	271	83	27	5
Webb.....	8	...	386	70	95	12
Wharton.....	10	12	494	71	101	24
Wheeler.....	6	...	207	63	34	...
Wichita.....	19	50	1,027	188	216	81
Wilbarger.....	12	...	296	83	92	12
Willacy.....	6	1	306	38	27	12
Williamson.....	16	...	551	169	28	19
Wilson.....	8	...	218	82	23	6
Winkler.....	2	(D)	(D)	(D)	(D)	(D)
Wise.....	8	...	240	67	53	12
Wood.....	9	...	270	103	21	12
Yoakum.....	1	(D)	(D)	(D)	(D)	(D)
Young.....	10	...	269	61	79	...
Zapata.....	1	(D)	(D)	(D)	(D)	(D)
Zavala.....	4	...	104	37	37	...
Utah.....	178	219	7,166	1,848	5,161	477
Beaver.....	3	...	120	39	110	...
Box Elder.....	10	20	318	87	187	...
Cache.....	9	8	306	92	180	26
Carbon.....	8	10	356	60	147	13
Daggett.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-45

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Utah—Continued						
Davis.....	6	...	199	34	74	213
Duchesne.....	6	...	148	54	118	27
Emery.....	4	...	121	30	33	...
Garfield.....	2	(D)	(D)	(D)	(D)	(D)
Grand.....	4	...	187	40	84	...
Iron.....	8	38	260	67	175	...
Juab.....	6	...	167	55	109	...
Kane.....	3	...	184	28	114	...
Millard.....	9	16	328	76	188	...
Morgan.....	3	...	96	15	29	...
Piute.....	1	(D)	(D)	(D)	(D)	(D)
Rich.....	...	...	...	...	...	...
Salt Lake.....	26	92	1,330	391	863	138
San Juan.....	1	(D)	(D)	(D)	(D)	(D)
Sanpete.....	9	...	244	28	176	...
Sevier.....	6	7	212	40	91	...
Summit.....	6	...	163	41	90	...
Tooele.....	10	...	330	60	90	...
Uintah.....	5	20	153	41	82	...
Utah.....	14	...	594	73	283	...
Wasatch.....	5	...	137	28	76	...
Washington.....	5	8	124	43	53	...
Wayne.....	...	...	...	...	...	...
Weber.....	9	...	977	397	1,733	60
Vermont.....	72	117	26,882	18,568	38,090	...
Addison.....	2	(D)	(D)	(D)	(D)	(D)
Bennington.....	7	...	197	131	416	...
Caledonia.....	3	...	294	183	344	...
Chittenden.....	10	87	22,971	16,584	34,181	...
Essex.....	...	...	...	...	...	...
Franklin.....	5	...	1,006	261	817	...
Grand Isle.....	...	...	...	...	...	...
Lamoille.....	1	(D)	(D)	(D)	(D)	(D)
Orange.....	3	...	38	34	44	...
Orleans.....	7	...	284	303	211	...
Rutland.....	7	...	636	259	942	...
Washington.....	10	10	417	323	314	...
Windham.....	6	...	291	190	97	...
Windsor.....	11	20	557	186	675	...
Virginia.....	406	5,559	141,658	58,926	96,058	31,343
Accomack.....	8	5	623	254	258	15
Albermarle.....	5	...	198	84	184	...
Alleghany.....	3	...	109	35	50	...
Amelia.....	1	(D)	(D)	(D)	(D)	(D)
Amherst.....	...	...	...	...	...	...
Appomattox.....	1	(D)	(D)	(D)	(D)	(D)
Arlington.....	3	...	1,780	262	1,130	...
Augusta.....	3	...	120	40	69	...
Bath.....	2	(D)	(D)	(D)	(D)	(D)
Bedford.....	5	...	134	39	46	...
Bland.....	...	...	...	...	...	...
Botetourt.....	1	(D)	(D)	(D)	(D)	(D)
Brunswick.....	1	(D)	(D)	(D)	(D)	(D)
Buchanan.....	2	(D)	(D)	(D)	(D)	(D)
Buckingham.....	1	(D)	(D)	(D)	(D)	(D)
Campbell.....	6	...	250	74	45	...
Caroline.....	2	(D)	(D)	(D)	(D)	(D)
Carroll.....	1	(D)	(D)	(D)	(D)	(D)
Charles City.....	...	...	...	...	...	...
Charlotte.....	2	(D)	(D)	(D)	(D)	(D)
Chesterfield.....	1	(D)	(D)	(D)	(D)	(D)
Clarke.....	...	...	...	...	...	...
Craig.....	1	(D)	(D)	(D)	(D)	(D)
Culpeper.....	5	...	185	61	68	...
Cumberland.....	...	...	...	...	...	...
Dickenson.....	...	...	...	...	...	...
Dimmick.....	1	(D)	(D)	(D)	(D)	(D)
Essex.....	2	(D)	(D)	(D)	(D)	(D)
Fairfax.....	3	...	49	61	64	...
Fauquier.....	7	...	277	95	142	...
Floyd.....	...	...	...	...	...	...
Fluvanna.....	3	...	52	42	32	...
Franklin.....	2	(D)	(D)	(D)	(D)	(D)
Frederick.....	8	...	411	95	120	15
Giles.....	3	...	105	35	56	...
Gloucester.....	3	...	94	67	75	...
Goochland.....	1	(D)	(D)	(D)	(D)	(D)
Grayson.....	3	...	99	95	211	...
Greene.....	...	...	...	...	...	...
Greensville.....	7	...	145	73	54	...
Halifax.....	8	...	210	208	88	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Exclude liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Virginia—Continued						
Hanover.....	1	(D)	(D)	(D)	(D)	(D)
Henrico.....	3	...	591	3	7	...
Henry.....	5	...	141	59	63	...
Highland.....	...	...	...	...	...	...
Isle of Wight.....	1	(D)	(D)	(D)	(D)	(D)
James City.....	1	(D)	(D)	(D)	(D)	(D)
King and Queen.....	...	...	...	...	...	...
King George.....	1	(D)	(D)	(D)	(D)	(D)
King William.....	5	...	434	135	136	...
Lancaster.....	6	...	487	124	145	...
Lee.....	2	(D)	(D)	(D)	(D)	(D)
Loudoun.....	4	...	169	56	89	15
Louisa.....	3	...	104	26	26	...
Lunenburg.....	...	...	...	...	...	...
Madison.....	...	...	...	...	...	...
Mathews.....	2	(D)	(D)	(D)	(D)	(D)
Mecklenburg.....	9	...	304	134	163	...
Middlesex.....	1	(D)	(D)	(D)	(D)	(D)
Montgomery.....	2	(D)	(D)	(D)	(D)	(D)
Nansemond.....	5	...	390	120	108	...
Nelson.....	1	(D)	(D)	(D)	(D)	(D)
New Kent.....	...	...	...	...	...	...
Norfolk.....	1	(D)	(D)	(D)	(D)	(D)
Northampton.....	2	(D)	(D)	(D)	(D)	(D)
Northumberland.....	2	(D)	(D)	(D)	(D)	(D)
Nottoway.....	6	39	191	77	54	...
Orange.....	3	...	124	27	56	...
Page.....	4	24	142	47	67	...
Patrick.....	2	(D)	(D)	(D)	(D)	(D)
Pittsylvania.....	3	...	67	29	47	...
Powhatan.....	...	...	...	...	...	...
Prince Edward.....	5	...	125	52	48	...
Prince George.....	...	...	...	...	...	...
Prince William.....	...	...	...	...	...	...
Princess Anne.....	2	(D)	(D)	(D)	(D)	(D)
Pulaski.....	4	...	133	50	100	...
Rappahannock.....	...	...	...	...	...	...
Richmond.....	1	(D)	(D)	(D)	(D)	(D)
Roanoke.....	1	(D)	(D)	(D)	(D)	(D)
Rockbridge.....	6	...	232	76	83	...
Rockingham.....	5	...	136	60	96	...
Russell.....	1	(D)	(D)	(D)	(D)	(D)
Scott.....	2	(D)	(D)	(D)	(D)	(D)
Shenandoah.....	3	...	135	35	54	...
Smyth.....	4	...	158	46	72	...
Southampton.....	4	...	255	132	137	...
Spotsylvania.....	3	...	811	330	475	...
Stafford.....	...	...	...	...	...	...
Surry.....	1	(D)	(D)	(D)	(D)	(D)
Sussex.....	3	...	183	75	61	...
Tazewell.....	10	...	650	88	79	...
Warren.....	5	...	143	65	209	...
Washington.....	5	...	187	51	50	...
Westmoreland.....	2	(D)	(D)	(D)	(D)	(D)
Wise.....	3	...	331	44	65	...
Wythe.....	5	...	172	40	106	...
York.....	2	(D)	(D)	(D)	(D)	(D)
Independent Cities:						
Alexandria.....	4	41	2,565	496	1,899	...
Bristol.....	5	...	270	58	81	...
Buena Vista.....	...	...	...	...	...	...
Charlottesville.....	7	...	1,065	62	117	...
Clifton Forge.....	...	...	...	...	...	...
Colonial Heights.....	1	(D)	(D)	(D)	(D)	(D)
Covington.....	4	...	156	31	41	...
Danville.....	8	...	368	152	162	...
Falls Church.....	...	...	...	...	...	...
Fredericksburg.....	7	575	364	1,813	84	30
Hampton.....	6	...	247	207	194	190
Harriaburg.....	3	9	142	31	49	...
Hopewell.....	1	(D)	(D)	(D)	(D)	(D)
Lynchburg.....	8	...	375	146	201	...
Martinville.....	4	...	142	80	80	11
Newport News.....	11	...	671	402	342	...
Norfolk.....	12	2,100	49,094	16,093	25,121	18,877
Petersburg.....	3	...	180	53	51	...
Portsmouth.....	5	...	4,631	3,320	3,982	...
Radford.....	4	16	156	39	78	...
Richmond.....	18	45	19,117	12,818	29,175	1,215
Roanoke.....	13	...	820	438	1,978	506
South Norfolk.....	5	2,620	42,950	17,319	24,858	10,310
Staunton.....	5	35	259	74	68	...
Suffolk.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-47

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Virginia—Continued						
Independent Cities—Continued						
Virginia Beach.....	1	(D)	(D)	(D)	(D)	(D)
Warwick.....	1	(D)	(D)	(D)	(D)	(D)
Waynesboro.....	2	(D)	(D)	(D)	(D)	(D)
Williamsburg.....	2	(D)	(D)	(D)	(D)	(D)
Winchester.....	3	...	90	42	32	...
Galax.....	3	...	127	39	32	...
Norton.....	3	...	327	71	62	...
Washington.....	683	14,062	147,038	72,008	109,135	82,370
Adams.....	19	3	896	324	392	117
Asotin.....	2	(D)	(D)	(D)	(D)	(D)
Benton.....	9	18	285	123	234	...
Chelan.....	21	12	909	392	553	57
Clallam.....	18	2	1,270	529	645	162
Clark.....	17	...	2,425	1,349	533	72
Columbia.....	7	...	249	108	125	23
Cowlitz.....	17	19	1,482	892	757	1,523
Douglas.....	6	...	223	73	79	...
Ferry.....	3	(D)	(D)	(D)	(D)	(D)
Franklin.....	13	6	10,413	6,302	7,151	...
Garfield.....	4	...	118	58	68	...
Grant.....	27	3	899	432	472	...
Grays Harbor.....	20	10	3,850	1,194	1,331	4,378
Island.....	6	...	272	142	122	...
Jefferson.....	6	...	254	123	144	74
King.....	49	8,360	47,238	20,455	39,327	40,371
Kitsap.....	17	23	1,329	800	790	10
Kittitas.....	17	69	666	277	336	48
Klickitat.....	11	...	340	89	159	...
Lewis.....	22	...	1,015	370	430	64
Lincoln.....	27	68	719	245	381	13
Mason.....	9	...	479	205	247	16
Okanogan.....	19	39	719	294	408	40
Pacific.....	13	...	425	158	222	7
Pend Orielle.....	9	...	287	115	132	...
Pierce.....	27	50	13,542	5,845	7,790	6,488
San Juan.....	7	...	248	150	129	19
Skagit.....	21	3	1,166	592	583	371
Skamania.....	4	...	107	40	55	...
Snohomish.....	36	5,053	24,352	17,200	29,371	23,363
Spokane.....	39	146	21,653	8,543	9,470	3,579
Stevens.....	20	45	493	224	166	4
Thurston.....	11	...	2,449	769	2,514	443
Wahkiakum.....	...	...	...	...	...	...
Walla Walla.....	23	88	896	454	447	102
Whatcom.....	23	...	1,819	1,674	1,487	866
Whitman.....	38	17	1,120	475	521	12
Yakima.....	46	28	2,287	951	1,485	148
West Virginia.....	157	648	46,658	3,501	5,703	8,079
Barbour.....	...	...	...	...	...	...
Berkeley.....	6	10	166	97	97	...
Boone.....	2	(D)	(D)	(D)	(D)	(D)
Braxton.....	4	...	181	40	53	...
Brooke.....	2	(D)	(D)	(D)	(D)	(D)
Cabell.....	8	...	6,678	568	1,016	...
Calhoun.....	...	...	...	...	...	...
Clay.....	...	...	...	...	...	...
Doddridge.....	...	...	...	...	...	...
Payette.....	3	...	2,694	16	420	...
Gilmer.....	...	...	...	...	...	...
Grant.....	4	9	129	32	46	...
Greenbrier.....	4	...	199	37	64	...
Hampshire.....	...	...	...	...	...	...
Hancock.....	1	(D)	(D)	(D)	(D)	(D)
Hardy.....	1	(D)	(D)	(D)	(D)	(D)
Harrison.....	11	...	876	100	338	...
Jackson.....	2	(D)	(D)	(D)	(D)	(D)
Jefferson.....	2	(D)	(D)	(D)	(D)	(D)
Kanawha.....	11	465	12,158	1,158	1,080	...
Lewis.....	3	...	125	20	71	...
Lincoln.....	...	...	...	...	...	...
Logan.....	5	...	834	79	72	...
McDowell.....	3	...	98	15	25	...
Marion.....	6	35	1,897	45	119	...
Marshall.....	2	(D)	(D)	(D)	(D)	(D)
Mason.....	3	...	99	31	25	...
Mercer.....	4	...	244	54	92	...
Mineral.....	2	(D)	(D)	(D)	(D)	(D)
Mingo.....	3	...	126	26	18	...
Monongalia.....	8	15	5,788	237	499	...
Monroe.....	1	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES, AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
West Virginia—Continued						
Morgan.....	1	(D)	(D)	(D)	(D)	(D)
Nicholas.....	2	(D)	(D)	(D)	(D)	(D)
Ohio.....	7	19	3,708	77	104	...
Pendleton.....	2	(D)	(D)	(D)	(D)	(D)
Pleasant.....	2	(D)	(D)	(D)	(D)	(D)
Pocahontas.....	2	(D)	(D)	(D)	(D)	(D)
Preston.....	1	(D)	(D)	(D)	(D)	(D)
Putnam.....	...	...	...	...	...	...
Raleigh.....	8	16	636	84	83	...
Randolph.....	7	29	341	79	82	...
Ritchie.....	2	(D)	(D)	(D)	(D)	(D)
Roane.....	3	26	71	18	3	...
Summers.....	2	(D)	(D)	(D)	(D)	(D)
Taylor.....	...	...	...	...	...	...
Tucker.....	...	...	...	...	...	...
Tyler.....	1	(D)	(D)	(D)	(D)	(D)
Upshur.....	1	(D)	(D)	(D)	(D)	(D)
Wayne.....	1	(D)	(D)	(D)	(D)	(D)
Webster.....	1	(D)	(D)	(D)	(D)	(D)
Wetzel.....	3	...	176	22	25	...
Wirt.....	...	...	...	...	...	...
Wood.....	8	15	6,480	419	383	...
Wyoming.....	2	(D)	(D)	(D)	(D)	(D)
Wisconsin.....	1,186	1,596	171,994	85,080	84,754	8,683
Adams.....	4	...	95	83	85	11
Ashland.....	13	10	411	192	131	14
Barron.....	25	9	824	766	438	37
Bayfield.....	7	...	205	139	65	...
Brown.....	24	86	56,360	30,928	26,458	1,526
Buffalo.....	10	...	326	145	196	48
Burnett.....	6	4	163	136	96	...
Calumet.....	8	...	413	252	210	...
Chippewa.....	20	3	624	383	374	31
Clark.....	23	...	687	459	380	28
Columbia.....	21	...	709	579	464	22
Crawford.....	10	...	345	258	171	25
Dane.....	44	73	2,246	3,303	3,815	143
Dodge.....	26	17	1,028	887	692	60
Door.....	11	...	491	417	298	11
Douglas.....	12	...	18,294	1,996	185	149
Dunn.....	17	...	511	295	252	46
Eau Claire.....	16	30	655	477	368	30
Florence.....	1	(D)	(D)	(D)	(D)	(D)
Fond du Lac.....	31	17	1,207	711	1,014	15
Forest.....	6	...	208	134	98	...
Grant.....	34	60	1,091	908	741	69
Green.....	21	1	641	430	568	...
Green Lake.....	8	...	256	219	...	...
Iowa.....	13	...	372	224	241	...
Iron.....	4	...	140	84	53	...
Jackson.....	12	...	451	325	236	7
Jefferson.....	21	13	771	575	542	...
Juneau.....	22	...	652	366	333	19
Kenosha.....	10	...	458	281	327	...
Kewaunee.....	10	...	272	177	142	...
La Crosse.....	20	38	10,802	5,944	6,403	...
Lafayette.....	17	...	534	332	252	51
Langlade.....	10	...	1,384	599	571	363
Lincoln.....	13	...	414	312	268	...
Manitowoc.....	23	...	717	501	369	15
Marathon.....	22	12	1,198	610	779	65
Marinette.....	17	...	598	584	348	...
Marquette.....	4	...	135	136	54	...
Milwaukee.....	40	1,031	43,766	15,565	23,965	5,347
Monroe.....	19	...	667	358	285	42
Oconto.....	12	1	338	206	171	...
Oneida.....	12	...	466	260	189	...
Outagamie.....	23	15	1,027	1,269	788	42
Ozaukee.....	10	...	347	239	210	...
Pepin.....	8	...	294	224	148	13
Pierce.....	17	...	503	318	298	15
Polk.....	20	1	597	395	347	48
Portage.....	12	6	597	628	321	14
Price.....	11	1	378	274	174	...
Racine.....	24	15	1,113	831	829	41
Richland.....	9	...	319	247	147	...
Rock.....	37	34	1,514	1,014	1,437	52
Rusk.....	11	...	375	233	21	...
St. Croix.....	21	...	557	385	338	...
Sauk.....	26	12	832	483	522	16
Sawyer.....	7	...	240	115	92	11
Shawano.....	19	...	619	419	257	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-49

Table 8E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—UNITED STATES, STATES,
AND COUNTIES —Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

State and county	Establishments (Number)	Bulk storage capacity as of December 31, assigned to—				
		Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
Wisconsin—Continued						
Sheboygan.....	21	13	847	577	513	67
Taylor.....	8	...	235	137	141	11
Trempealeau.....	16	...	451	311	221	18
Vernon.....	17	...	620	418	392	12
Vilas.....	8	23	3,003	828	761	...
Walworth.....	27	...	860	778	797	...
Washburn.....	10	...	363	216	166	13
Washington.....	17	...	588	415	461	18
Waukesha.....	23	...	952	695	924	15
Waupaca.....	32	...	1,050	761	523	50
Wausara.....	11	...	327	234	139	...
Winnebago.....	18	46	698	545	430	17
Wood.....	23	25	736	533	421	15
Wyoming.....	195	342	6,219	2,226	2,536	111
Albany.....	7	8	255	45	61	...
Big Horn.....	15	...	415	152	148	...
Campbell.....	5	...	145	38	47	...
Carbon.....	12	11	403	81	120	11
Converse.....	6	11	135	52	89	...
Crook.....	5	...	148	40	231	17
Fremont.....	15	6	387	114	147	34
Goshen.....	10	11	290	183	200	...
Hot Springs.....	4	(D)	(D)	(D)	(D)	(D)
Johnson.....	6	20	162	67	41	...
Laramie.....	13	216	517	203	203	14
Lincoln.....	12	5	331	130	199	20
Natrona.....	13	22	333	138	104	...
Niobrara.....	5	...	162	41	61	...
Park.....	9	3	265	62	93	...
Platte.....	13	1	338	160	174	...
Sheridan.....	12	16	390	144	157	...
Sublette.....	2	(D)	(D)	(D)	(D)	(D)
Sweetwater.....	7	...	308	66	84	...
Teton.....	5	2	139	64	70	...
Uinta.....	5	...	167	40	80	...
Washakie.....	10	4	234	88	97	...
Weston.....	4	...	535	250	43	...
Yellowstone National Park.....	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SF-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES
Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments (Number)	Total bulk storage capacity as of December 31, assigned to—					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #5, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
United States, total.....	28,319	12,494,951	486,175	4,879,413	1,994,861	4,031,478	1,103,024
Less than 42,000 gallons.....	5,237	147,466	1,238	91,099	30,752	23,508	869
42,000 to 62,000 gallons.....	8,652	460,898	2,138	246,391	111,722	97,419	3,228
63,000 to 83,000 gallons.....	6,753	489,591	3,502	236,929	123,005	120,951	5,204
84,000 to 104,000 gallons.....	2,842	266,438	4,192	125,416	65,200	68,327	3,303
105,000 to 209,000 gallons.....	2,637	367,095	7,460	172,317	82,237	94,507	10,574
210,000 to 519,000 gallons.....	694	220,237	2,681	95,803	42,493	71,440	7,820
520,000 to 1,049,000 gallons.....	245	190,489	3,177	88,928	27,829	62,978	7,577
1,050,000 to 3,149,000 gallons.....	474	937,296	12,688	481,143	126,315	279,637	37,513
3,150,000 to 6,299,000 gallons.....	307	1,382,273	24,862	697,101	194,757	401,309	64,244
6,300,000 to 20,999,000 gallons.....	362	4,047,303	120,838	1,629,338	671,277	1,231,328	394,522
21,000,000 gallons and over.....	96	3,985,865	303,399	1,014,948	519,274	1,580,074	568,170
PAD District No. 1.....	5,259	6,721,869	178,336	2,099,039	940,516	2,765,283	738,695
Less than 42,000 gallons.....	923	24,933	214	12,720	6,534	5,387	78
42,000 to 62,000 gallons.....	1,220	65,521	308	34,416	16,397	14,260	180
63,000 to 83,000 gallons.....	910	67,474	582	34,175	16,057	16,421	239
84,000 to 104,000 gallons.....	523	381	381	23,249	11,242	13,737	125
105,000 to 209,000 gallons.....	581	83,541	1,288	40,115	15,907	24,348	1,883
210,000 to 519,000 gallons.....	270	88,101	597	40,735	13,039	35,166	564
520,000 to 1,049,000 gallons.....	139	108,772	1,355	46,691	14,592	42,538	3,596
1,050,000 to 3,149,000 gallons.....	271	540,619	5,909	238,160	66,415	211,557	18,578
3,150,000 to 6,299,000 gallons.....	154	701,946	13,185	283,402	92,990	273,949	38,420
6,300,000 to 20,999,000 gallons.....	203	2,235,902	42,066	731,613	356,316	855,894	250,013
21,000,000 gallons and over.....	65	2,756,326	112,451	613,763	331,067	1,274,026	425,019
Maine.....	153	235,623	560	67,413	54,838	85,044	27,768
Less than 42,000 gallons.....	27	836	...	465	237	134	...
42,000 to 62,000 gallons.....	31	1,594	...	789	465	340	...
63,000 to 83,000 gallons.....	23	1,751	4	793	526	428	...
84,000 to 104,000 gallons.....	14	1,269	15	596	349	309	...
105,000 to 209,000 gallons.....	24	3,453	2	1,455	849	985	162
210,000 to 519,000 gallons.....	6	(D)	(D)	(D)	(D)	(D)	...
520,000 to 1,049,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons.....	9	18,204	...	6,825	6,673	4,706	...
3,150,000 to 6,299,000 gallons.....	6	27,063	40	8,734	5,625	12,429	235
6,300,000 to 20,999,000 gallons.....	10	178,949	459	46,272	39,812	65,035	27,371
21,000,000 gallons and over.....	2	...	...	...	...	...	...
New Hampshire.....	80	54,347	200	13,133	7,771	18,811	14,432
Less than 42,000 gallons.....	15	384	...	174	119	91	...
42,000 to 62,000 gallons.....	7	387	...	144	82	161	...
63,000 to 83,000 gallons.....	13	1,003	87	428	288	200	...
84,000 to 104,000 gallons.....	15	1,412	87	509	392	424	...
105,000 to 209,000 gallons.....	14	1,917	8	1,008	341	560	...
210,000 to 519,000 gallons.....	9	2,913	...	1,385	458	1,002	68
520,000 to 1,049,000 gallons.....	1	(D)	...	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons.....	2	(D)	...	(D)	(D)	(D)	...
3,150,000 to 6,299,000 gallons.....	1	(D)	...	(D)	(D)	(D)	...
6,300,000 to 20,999,000 gallons.....	3	38,434	18	7,794	4,303	11,955	14,364
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Vermont.....	72	83,657	117	26,882	18,568	38,090	...
Less than 42,000 gallons.....	8	281	20	124	83	54	...
42,000 to 62,000 gallons.....	15	825	...	454	165	206	...
63,000 to 83,000 gallons.....	10	734	...	409	201	124	...
84,000 to 104,000 gallons.....	9	838	...	417	230	191	...
105,000 to 209,000 gallons.....	13	2,033	10	803	389	831	...
210,000 to 519,000 gallons.....	6	2,199	...	947	450	802	...
520,000 to 1,049,000 gallons.....	2	(D)	...	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons.....	2	(D)	...	(D)	(D)	(D)	...
3,150,000 to 6,299,000 gallons.....	2	(D)	...	(D)	(D)	(D)	...
6,300,000 to 20,999,000 gallons.....	5	62,499	87	17,656	15,208	29,548	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Massachusetts.....	163	532,161	5,412	109,314	75,524	259,102	82,809
Less than 42,000 gallons.....	32	792	1	247	203	341	...
42,000 to 62,000 gallons.....	15	814	...	274	245	275	20
63,000 to 83,000 gallons.....	13	1,009	27	567	160	255	...
84,000 to 104,000 gallons.....	13	1,205	...	384	232	589	...
105,000 to 209,000 gallons.....	25	3,757	170	1,064	792	1,671	60
210,000 to 519,000 gallons.....	19	7,233	74	1,441	1,402	4,236	80
520,000 to 1,049,000 gallons.....	11	8,156	14	1,495	1,111	5,536	...
1,050,000 to 3,149,000 gallons.....	11	19,607	86	5,795	2,838	10,888	...
3,150,000 to 6,299,000 gallons.....	4	18,398	15	5,822	2,347	9,156	1,058
6,300,000 to 20,999,000 gallons.....	11	137,954	53	32,537	19,204	62,932	23,228
21,000,000 gallons and over.....	9	333,236	4,972	59,688	46,990	163,223	58,363
Rhode Island.....	42	248,879	1,132	58,161	44,542	101,396	43,648
Less than 42,000 gallons.....	7	126	17	9	50	50	...
42,000 to 62,000 gallons.....	5	252	...	71	100	81	...
63,000 to 83,000 gallons.....	1	(D)	...	(D)	(D)	(D)	...
84,000 to 104,000 gallons.....	3	265	...	86	34	145	...
105,000 to 209,000 gallons.....	6	730	...	237	120	323	50
210,000 to 519,000 gallons.....	2	(D)	...	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	2	(D)	...	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	5	11,011	...	4,331	1,913	4,767	...
3,150,000 to 6,299,000 gallons.....	1	(D)	...	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	5	64,589	...	13,866	11,236	20,615	18,872
21,000,000 gallons and over.....	5	165,901	1,115	38,931	30,653	73,856	21,346

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-51

Table 8F.—PETROLEUM BULK PLANTS AND TERMINALS— 1964—BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY— UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establish- ments (Number)	Total bulk storage capacity as of December 31, assigned to—					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
PAD District No. 1—Continued							
Connecticut.....	119	435,380	1,651	71,743	69,073	233,703	59,210
Less than 42,000 gallons.....	18	500	19	172	154	144	11
42,000 to 62,000 gallons.....	5	260	...	135	30	43	52
63,000 to 83,000 gallons.....	7	518	...	229	146	143	...
84,000 to 104,000 gallons.....	7	648	...	294	71	283	...
105,000 to 209,000 gallons.....	14	2,132	15	611	468	1,038	...
210,000 to 519,000 gallons.....	16	5,209	15	1,708	1,046	2,372	68
520,000 to 1,049,000 gallons.....	8	6,141	...	3,421	746	1,974	...
1,050,000 to 3,149,000 gallons.....	16	30,828	215	11,802	4,207	14,141	463
3,150,000 to 6,299,000 gallons.....	10	44,335	846	13,884	6,187	21,088	2,330
6,300,000 to 20,999,000 gallons.....	12	117,102	541	20,018	16,804	63,537	16,202
21,000,000 gallons and over.....	6	227,707	...	19,469	39,214	128,940	40,084
New York.....	762	1,367,481	18,050	409,481	163,121	664,243	112,586
Less than 42,000 gallons.....	113	3,049	...	1,416	791	832	10
42,000 to 62,000 gallons.....	128	6,931	20	3,372	1,642	1,897	...
63,000 to 83,000 gallons.....	102	7,701	66	3,626	1,699	2,299	11
84,000 to 104,000 gallons.....	67	6,167	79	2,749	1,159	2,140	40
105,000 to 209,000 gallons.....	71	9,997	43	4,579	1,594	3,501	280
210,000 to 519,000 gallons.....	46	15,930	121	5,336	2,112	8,263	98
520,000 to 1,049,000 gallons.....	40	32,985	913	11,347	3,977	14,083	2,665
1,050,000 to 3,149,000 gallons.....	93	183,159	372	62,624	18,153	91,282	10,728
3,150,000 to 6,299,000 gallons.....	45	218,141	2,153	70,661	30,356	98,927	16,044
6,300,000 to 20,999,000 gallons.....	49	489,616	3,623	143,490	62,722	235,924	43,857
21,000,000 gallons and over.....	8	393,805	10,660	100,281	38,916	205,095	38,853
New Jersey.....	256	1,121,575	56,408	225,497	86,845	583,077	169,748
Less than 42,000 gallons.....	37	732	...	271	205	256	...
42,000 to 62,000 gallons.....	31	1,639	...	705	441	451	42
63,000 to 83,000 gallons.....	34	2,537	51	1,050	461	955	20
84,000 to 104,000 gallons.....	27	2,493	...	807	446	1,215	25
105,000 to 209,000 gallons.....	25	3,584	4	1,045	552	1,928	55
210,000 to 519,000 gallons.....	26	8,543	...	2,615	774	4,968	186
520,000 to 1,049,000 gallons.....	21	16,264	330	5,817	2,236	6,950	931
1,050,000 to 3,149,000 gallons.....	20	51,015	59	16,024	4,660	29,050	1,222
3,150,000 to 6,299,000 gallons.....	8	31,608	145	11,506	1,667	16,394	1,896
6,300,000 to 20,999,000 gallons.....	14	163,621	...	35,751	11,498	91,645	24,727
21,000,000 gallons and over.....	13	839,539	55,819	149,906	63,905	429,265	140,644
Pennsylvania.....	701	504,017	7,529	207,981	41,055	229,530	17,922
Less than 42,000 gallons.....	122	3,181	29	1,877	505	758	12
42,000 to 62,000 gallons.....	188	9,917	25	5,473	1,957	2,460	2
63,000 to 83,000 gallons.....	110	8,190	70	4,399	1,377	2,253	91
84,000 to 104,000 gallons.....	49	4,574	...	2,089	752	1,733	...
105,000 to 209,000 gallons.....	89	12,813	277	6,429	1,616	4,253	238
210,000 to 519,000 gallons.....	39	12,309	45	7,085	933	4,202	44
520,000 to 1,049,000 gallons.....	21	17,444	47	9,769	1,174	6,454	...
1,050,000 to 3,149,000 gallons.....	36	71,914	1,470	40,201	6,360	22,683	1,200
3,150,000 to 6,299,000 gallons.....	31	136,421	120	55,186	11,579	61,338	8,198
6,300,000 to 20,999,000 gallons.....	13	...	...	...	...	...	...
21,000,000 gallons and over.....	3	227,254	5,446	75,473	14,802	123,396	8,137
Delaware.....	37	44,771	34	17,905	8,860	11,770	6,202
Less than 42,000 gallons.....	5	183	...	53	60	70	...
42,000 to 62,000 gallons.....	12	723	...	391	177	155	...
63,000 to 83,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
84,000 to 104,000 gallons.....	3	302	...	145	95	62	...
105,000 to 209,000 gallons.....	3	(D)	(D)	(D)	(D)	(D)	(D)
210,000 to 519,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	4	6,611	19	2,706	1,801	2,085	...
3,150,000 to 6,299,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	3	30,113	...	13,226	6,007	7,908	2,972
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Maryland and District of Columbia.....	171	389,961	20,151	102,337	37,958	186,816	42,699
Less than 42,000 gallons.....	23	610	26	261	158	165	...
42,000 to 62,000 gallons.....	33	1,935	...	935	459	541	...
63,000 to 83,000 gallons.....	20	1,475	...	670	366	424	15
84,000 to 104,000 gallons.....	14	1,307	...	659	255	393	...
105,000 to 209,000 gallons.....	25	3,744	2	1,701	743	1,223	75
210,000 to 519,000 gallons.....	18	5,922	...	2,969	747	2,206	...
520,000 to 1,049,000 gallons.....	10	6,881	...	3,254	1,700	1,927	...
1,050,000 to 3,149,000 gallons.....	9	14,295	...	6,761	1,639	5,895	...
3,150,000 to 6,299,000 gallons.....	3	13,087	50	4,943	1,213	4,924	1,957
6,300,000 to 20,999,000 gallons.....	11	133,095	240	33,771	14,505	71,905	12,674
21,000,000 gallons and over.....	5	207,610	19,833	46,413	16,173	97,213	27,978
Virginia.....	406	333,544	5,559	141,658	58,926	96,058	31,343
Less than 42,000 gallons.....	64	1,773	...	985	427	360	1
42,000 to 62,000 gallons.....	116	6,244	39	3,472	1,425	1,297	11
63,000 to 83,000 gallons.....	78	5,715	67	2,949	1,360	1,339	...
84,000 to 104,000 gallons.....	45	4,151	16	2,212	926	967	30
105,000 to 209,000 gallons.....	42	6,160	9	3,066	1,180	1,497	408
210,000 to 519,000 gallons.....	23	6,660	5	4,118	1,061	1,476	...
520,000 to 1,049,000 gallons.....	5	4,105	...	2,536	134	1,435	...
1,050,000 to 3,149,000 gallons.....	17	30,402	616	13,532	5,518	9,630	1,106
3,150,000 to 6,299,000 gallons.....	5	20,759	71	7,206	3,266	10,216	...
6,300,000 to 20,999,000 gallons.....	5	59,576	...	24,392	14,732	19,852	600
21,000,000 gallons and over.....	6	187,999	4,736	77,190	28,897	47,989	29,187

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SF-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 1—Continued							
West Virginia.....	157	64,589	648	46,658	3,501	5,703	8,079
Less than 42,000 gallons.....	34	944	44	632	179	89	...
42,000 to 62,000 gallons.....	35	1,868	...	1,170	316	382	...
63,000 to 83,000 gallons.....	21	1,516	10	929	259	318	...
84,000 to 104,000 gallons.....	15	1,366	...	825	177	364	...
105,000 to 209,000 gallons.....	20	3,098	45	2,200	260	578	15
210,000 to 519,000 gallons.....	7	2,583	15	2,395	86	87	...
520,000 to 1,049,000 gallons.....	3	1,999	...	1,939	30	30	...
1,050,000 to 3,149,000 gallons.....	19	34,685	84	29,972	1,486	3,143	...
3,150,000 to 6,299,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
North Carolina.....	697	392,956	3,996	164,532	117,210	92,214	15,004
Less than 42,000 gallons.....	161	4,596	21	2,135	1,606	806	28
42,000 to 62,000 gallons.....	199	10,545	15	5,316	3,381	1,825	8
63,000 to 83,000 gallons.....	120	9,202	82	4,722	2,540	1,858	...
84,000 to 104,000 gallons.....	77	7,264	48	3,329	2,395	1,471	21
105,000 to 209,000 gallons.....	84	12,258	166	6,665	3,273	1,994	160
210,000 to 519,000 gallons.....	19	5,673	60	3,277	1,550	786	...
520,000 to 1,049,000 gallons.....	5	2,952	19	1,698	787	448	...
1,050,000 to 3,149,000 gallons.....	3	6,195	...	580	3,276	2,339	...
3,150,000 to 6,299,000 gallons.....	7	33,917	...	18,226	7,413	8,278	...
6,300,000 to 20,999,000 gallons.....	20	...	...	...	...	...	...
21,000,000 gallons and over.....	2	300,354	3,585	118,584	90,989	72,409	14,787
South Carolina.....	366	203,480	5,632	87,921	48,414	38,345	23,168
Less than 42,000 gallons.....	79	2,404	4	1,277	710	413	...
42,000 to 62,000 gallons.....	118	6,381	83	3,202	1,778	1,318	...
63,000 to 83,000 gallons.....	74	5,318	42	2,632	1,421	1,193	30
84,000 to 104,000 gallons.....	39	3,670	25	1,813	1,063	769	...
105,000 to 209,000 gallons.....	27	3,501	88	1,776	792	695	150
210,000 to 519,000 gallons.....	10	3,188	56	1,451	961	720	...
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	...
3,150,000 to 6,299,000 gallons.....	6	(D)	(D)	(D)	(D)	(D)	...
6,300,000 to 20,999,000 gallons.....	9	...	...	...	...	...	...
21,000,000 gallons and over.....	2	146,030	2,604	60,444	33,508	21,337	2,734
Georgia.....	555	230,098	3,932	119,362	42,552	45,503	18,749
Less than 42,000 gallons.....	70	1,905	...	1,167	426	296	16
42,000 to 62,000 gallons.....	184	10,040	1	5,604	2,500	1,924	11
63,000 to 83,000 gallons.....	148	10,787	21	5,627	2,674	2,439	26
84,000 to 104,000 gallons.....	66	6,074	17	3,315	1,226	1,507	9
105,000 to 209,000 gallons.....	48	6,624	326	3,224	1,429	1,535	110
210,000 to 519,000 gallons.....	5	(D)	(D)	(D)	(D)	(D)	...
520,000 to 1,049,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	...
1,050,000 to 3,149,000 gallons.....	10	22,963	15	14,389	3,797	4,738	24
3,150,000 to 6,299,000 gallons.....	14	62,386	160	38,069	11,146	13,011	...
6,300,000 to 20,999,000 gallons.....	7	...	...	...	...	...	...
21,000,000 gallons and over.....	1	106,204	3,377	45,913	18,513	19,848	18,553
Florida.....	522	479,350	47,325	229,061	61,758	75,878	65,328
Less than 42,000 gallons.....	108	2,637	33	1,455	621	528	...
42,000 to 62,000 gallons.....	98	5,166	125	2,909	1,194	904	34
63,000 to 83,000 gallons.....	134	9,787	55	5,063	2,509	2,114	46
84,000 to 104,000 gallons.....	60	5,729	94	3,020	1,440	1,175	...
105,000 to 209,000 gallons.....	51	7,242	108	4,022	1,425	1,597	90
210,000 to 519,000 gallons.....	17	5,026	162	3,400	838	626	...
520,000 to 1,049,000 gallons.....	5	3,496	21	2,026	816	633	...
1,050,000 to 3,149,000 gallons.....	13	28,462	2,973	16,071	1,825	3,758	3,835
3,150,000 to 6,299,000 gallons.....	8	38,828	6,405	26,784	2,298	3,199	142
6,300,000 to 20,999,000 gallons.....	25	...	...	...	...	...	...
21,000,000 gallons and over.....	3	372,977	37,349	164,311	48,792	61,344	61,181
PAD District No. 2.....	14,718	3,570,341	89,513	1,728,383	786,147	825,938	140,360
Less than 42,000 gallons.....	2,235	63,086	524	38,350	14,170	9,591	451
42,000 to 62,000 gallons.....	4,825	258,081	847	128,832	69,971	57,157	1,274
63,000 to 83,000 gallons.....	4,062	291,022	1,572	131,638	81,522	72,853	3,437
84,000 to 104,000 gallons.....	1,461	136,706	1,734	61,400	36,878	34,695	1,999
105,000 to 209,000 gallons.....	1,445	198,028	3,340	87,401	51,713	49,443	6,131
210,000 to 519,000 gallons.....	312	97,184	1,088	37,429	24,504	29,171	4,992
520,000 to 1,049,000 gallons.....	61	45,188	633	18,239	9,492	14,662	2,162
1,050,000 to 3,149,000 gallons.....	98	195,543	2,542	122,375	29,869	31,485	9,272
3,150,000 to 6,299,000 gallons.....	92	400,601	1,061	243,992	76,528	76,460	2,560
6,300,000 to 20,999,000 gallons.....	108	1,226,215	17,962	607,093	263,707	286,916	50,537
21,000,000 gallons and over.....	19	658,687	58,210	251,634	127,793	163,505	57,545
Ohio.....	902	364,534	7,890	223,857	51,884	70,230	10,673
Less than 42,000 gallons.....	108	2,858	12	1,804	576	434	32
42,000 to 62,000 gallons.....	188	10,132	61	5,376	2,704	1,922	69
63,000 to 83,000 gallons.....	220	16,268	87	8,082	4,031	3,956	112
84,000 to 104,000 gallons.....	116	11,148	15	5,411	2,759	2,883	80
105,000 to 209,000 gallons.....	177	25,059	206	11,687	6,519	6,502	145
210,000 to 519,000 gallons.....	26	8,098	113	4,288	1,583	2,035	79
520,000 to 1,049,000 gallons.....	4	2,871	...	1,988	224	659	...
1,050,000 to 3,149,000 gallons.....	31	61,188	768	43,591	6,128	8,945	1,756
3,150,000 to 6,299,000 gallons.....	20	87,240	354	57,141	12,491	16,519	735
6,300,000 to 20,999,000 gallons.....	11	...	...	...	...	...	...
21,000,000 gallons and over.....	1	139,672	6,274	84,489	14,869	26,375	7,665

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-53

Table 8F.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY—
UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued
Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments (Number)	Total bulk storage capacity as of December 31, assigned to—					
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)
PAD District No. 2—Continued							
Indiana.....	1,128	372,961	14,567	165,844	104,451	86,959	1,140
Less than 42,000 gallons.....	118	3,077	6	1,793	842	432	4
42,000 to 62,000 gallons.....	385	20,647	3	9,978	6,164	4,475	27
63,000 to 83,000 gallons.....	333	23,942	126	10,804	7,210	5,674	128
84,000 to 104,000 gallons.....	116	10,684	173	4,629	3,244	2,473	165
105,000 to 209,000 gallons.....	121	16,309	110	6,913	4,656	4,117	513
210,000 to 519,000 gallons.....	24	7,906	51	2,511	2,576	2,694	74
520,000 to 1,049,000 gallons.....	4	3,292	...	195	1,262	1,655	180
1,050,000 to 3,149,000 gallons.....	5	7,426	54	5,322	1,673	345	32
3,150,000 to 6,299,000 gallons.....	8	36,153	36	18,221	8,541	9,338	17
6,300,000 to 20,999,000 gallons.....	13	243,525	14,008	105,478	68,283	55,756	...
21,000,000 gallons and over.....	1						
Illinois.....	1,614	396,321	1,042	146,157	83,063	124,204	41,855
Less than 42,000 gallons.....	159	4,713	6	2,457	1,281	969	...
42,000 to 62,000 gallons.....	527	28,653	100	13,887	7,814	6,831	21
63,000 to 83,000 gallons.....	457	32,722	213	14,330	9,669	8,380	130
84,000 to 104,000 gallons.....	142	13,468	146	5,771	3,749	3,735	67
105,000 to 209,000 gallons.....	196	27,012	242	11,406	6,787	7,420	1,157
210,000 to 519,000 gallons.....	84	24,593	335	9,534	4,831	7,203	2,690
520,000 to 1,049,000 gallons.....	15	10,512	...	3,148	2,374	4,410	580
1,050,000 to 3,149,000 gallons.....	10	16,205	...	8,254	2,154	3,653	2,144
3,150,000 to 6,299,000 gallons.....	7	29,118	...	14,189	5,230	9,699	...
6,300,000 to 20,999,000 gallons.....	15	209,325	...	63,181	39,174	71,904	35,066
21,000,000 gallons and over.....	2						
Michigan.....	1,083	619,442	10,423	320,711	127,269	115,550	45,489
Less than 42,000 gallons.....	98	2,764	...	1,565	748	423	28
42,000 to 62,000 gallons.....	274	14,585	60	6,740	4,623	3,152	10
63,000 to 83,000 gallons.....	294	21,203	130	9,125	7,067	4,870	11
84,000 to 104,000 gallons.....	156	14,609	136	6,188	4,848	3,422	15
105,000 to 209,000 gallons.....	159	22,077	358	8,765	6,829	5,504	621
210,000 to 519,000 gallons.....	38	12,454	144	4,146	4,217	3,830	117
520,000 to 1,049,000 gallons.....	10	7,478	22	3,570	2,150	1,736	...
1,050,000 to 3,149,000 gallons.....	13	26,128	1,112	15,009	4,933	5,074	...
3,150,000 to 6,299,000 gallons.....	13	59,536	47	35,919	11,318	11,182	1,070
6,300,000 to 20,999,000 gallons.....	23	256,944	2,402	161,403	45,741	45,193	2,205
21,000,000 gallons and over.....	5	181,664	6,012	68,281	34,795	31,164	41,412
Wisconsin.....	1,186	352,107	1,596	171,994	85,080	84,754	8,683
Less than 42,000 gallons.....	75	1,936	31	1,209	399	297	...
42,000 to 62,000 gallons.....	293	16,194	4	7,783	4,645	3,742	20
63,000 to 83,000 gallons.....	395	28,608	5	12,086	8,832	7,347	338
84,000 to 104,000 gallons.....	158	14,500	37	6,018	4,322	3,880	243
105,000 to 209,000 gallons.....	199	27,151	404	10,831	7,817	7,496	603
210,000 to 519,000 gallons.....	33	9,837	61	3,561	2,719	3,164	332
520,000 to 1,049,000 gallons.....	6	4,332	...	560	1,694	2,058	20
1,050,000 to 3,149,000 gallons.....	5	10,744	...	3,075	3,425	2,381	1,863
3,150,000 to 6,299,000 gallons.....	5	18,954	...	12,991	3,113	2,850	...
6,300,000 to 20,999,000 gallons.....	16	219,851	1,054	113,880	48,114	51,539	5,264
21,000,000 gallons and over.....	1						
Minnesota.....	1,381	311,458	12,264	119,413	78,878	85,310	15,593
Less than 42,000 gallons.....	156	4,641	55	2,229	1,406	911	40
42,000 to 62,000 gallons.....	478	25,667	116	11,656	7,068	6,692	135
63,000 to 83,000 gallons.....	424	30,038	107	12,493	8,427	8,430	581
84,000 to 104,000 gallons.....	163	15,378	262	6,422	4,069	4,187	438
105,000 to 209,000 gallons.....	127	16,931	334	7,162	4,438	4,149	848
210,000 to 519,000 gallons.....	16	5,663	97	1,791	1,692	1,924	159
520,000 to 1,049,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	3	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	5	54,551	2,616	16,854	16,852	18,229	...
21,000,000 gallons and over.....	5	142,043	8,216	55,874	29,224	37,447	11,282
Iowa.....	1,624	317,267	1,157	141,422	92,178	80,736	1,774
Less than 42,000 gallons.....	198	5,845	21	3,090	1,533	1,191	10
42,000 to 62,000 gallons.....	630	33,879	100	15,095	10,327	8,180	177
63,000 to 83,000 gallons.....	491	34,817	26	14,971	10,538	8,923	359
84,000 to 104,000 gallons.....	136	12,916	191	5,449	3,753	3,410	113
105,000 to 209,000 gallons.....	113	15,865	313	6,414	4,746	3,833	559
210,000 to 519,000 gallons.....	39	12,055	41	4,273	2,982	4,296	463
520,000 to 1,049,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	3	16,597	13	9,377	6,367	840	...
6,300,000 to 20,999,000 gallons.....	9	180,856	437	80,937	50,516	48,966	...
21,000,000 gallons and over.....	2						
Missouri.....	1,106	170,696	31,647	77,697	31,235	28,146	1,971
Less than 42,000 gallons.....	175	5,003	12	2,990	1,380	611	10
42,000 to 62,000 gallons.....	426	22,662	79	11,198	6,908	4,405	72
63,000 to 83,000 gallons.....	325	23,082	74	10,306	6,945	5,453	304
84,000 to 104,000 gallons.....	78	7,213	158	3,202	1,893	1,803	157
105,000 to 209,000 gallons.....	69	9,405	75	4,560	2,138	2,330	302
210,000 to 519,000 gallons.....	13	4,589	20	2,016	978	1,161	414
520,000 to 1,049,000 gallons.....	3	2,279	17	1,271	208	648	135
1,050,000 to 3,149,000 gallons.....	6	12,511	40	6,512	2,966	2,769	224
3,150,000 to 6,299,000 gallons.....	9	83,952	31,172	35,642	7,819	8,966	353
6,300,000 to 20,999,000 gallons.....	1						
21,000,000 gallons and over.....	1						

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8F.-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 2—Continued							
North Dakota.....	702	59,495	597	29,149	12,874	14,396	2,479
Less than 42,000 gallons.....	66	1,984	8	1,211	386	371	8
42,000 to 62,000 gallons.....	247	13,123	30	6,629	2,820	3,591	53
63,000 to 83,000 gallons.....	237	17,013	159	8,055	3,485	4,877	437
84,000 to 104,000 gallons.....	80	7,469	125	3,513	1,499	2,025	307
105,000 to 209,000 gallons.....	60	7,526	225	3,564	1,538	1,740	459
210,000 to 519,000 gallons.....	6	1,845	50	832	327	586	50
520,000 to 1,049,000 gallons.....	4	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...
South Dakota.....	581	70,016	1,143	32,198	18,360	16,265	2,050
Less than 42,000 gallons.....	61	1,711	...	1,038	422	246	5
42,000 to 62,000 gallons.....	220	11,765	47	5,876	2,957	2,814	71
63,000 to 83,000 gallons.....	172	12,217	106	5,750	3,126	3,073	162
84,000 to 104,000 gallons.....	68	6,325	78	2,976	1,603	1,524	144
105,000 to 209,000 gallons.....	48	6,495	350	3,007	1,301	1,473	364
210,000 to 519,000 gallons.....	7	2,012	51	559	459	736	207
520,000 to 1,049,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Nebraska.....	684	66,983	802	33,044	15,346	16,432	1,359
Less than 42,000 gallons.....	130	3,359	139	1,908	723	507	82
42,000 to 62,000 gallons.....	179	9,771	45	4,734	2,737	2,108	147
63,000 to 83,000 gallons.....	224	16,229	48	6,798	4,614	4,392	377
84,000 to 104,000 gallons.....	88	8,134	140	3,523	2,062	2,309	100
105,000 to 209,000 gallons.....	48	6,589	280	3,116	1,378	1,550	265
210,000 to 519,000 gallons.....	8	2,446	81	825	835	645	60
520,000 to 1,049,000 gallons.....	4	3,133	49	1,352	267	1,263	202
1,050,000 to 3,149,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Kansas.....	1,223	137,688	1,483	68,818	29,745	36,308	1,334
Less than 42,000 gallons.....	336	9,160	192	6,384	1,250	1,228	106
42,000 to 62,000 gallons.....	511	26,667	122	14,909	5,903	5,455	278
63,000 to 83,000 gallons.....	277	19,593	421	10,054	4,126	4,592	400
84,000 to 104,000 gallons.....	60	5,413	145	2,847	1,160	1,158	103
105,000 to 209,000 gallons.....	28	3,692	(D)	1,896	749	762	(D)
210,000 to 519,000 gallons.....	5	(D)	...	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons.....	3	...	...	...	...	...	...
21,000,000 gallons and over.....	1	66,480	460	28,748	15,208	22,064	...
Kentucky.....	403	123,353	2,382	71,068	19,549	27,826	2,528
Less than 42,000 gallons.....	89	2,501	...	1,551	541	409	...
42,000 to 62,000 gallons.....	123	6,374	3	3,955	1,412	984	20
63,000 to 83,000 gallons.....	69	4,981	5	2,920	1,066	972	18
84,000 to 104,000 gallons.....	53	5,057	54	3,024	900	1,064	15
105,000 to 209,000 gallons.....	44	6,302	68	3,821	1,000	1,338	75
210,000 to 519,000 gallons.....	4	1,154	15	855	104	180	...
520,000 to 1,049,000 gallons.....	3	2,669	...	2,611	34	24	...
1,050,000 to 3,149,000 gallons.....	9	19,777	15	14,631	2,435	2,696	...
3,150,000 to 6,299,000 gallons.....	4	19,262	491	10,914	2,795	5,062	...
6,300,000 to 20,999,000 gallons.....	5	55,276	1,731	26,786	9,262	15,097	2,400
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Tennessee.....	372	159,584	2,085	95,378	27,695	31,354	3,072
Less than 42,000 gallons.....	43	1,117	...	690	258	161	8
42,000 to 62,000 gallons.....	126	6,846	...	3,859	1,725	1,221	41
63,000 to 83,000 gallons.....	95	6,802	6	3,604	1,782	1,378	32
84,000 to 104,000 gallons.....	32	3,004	15	1,631	763	574	21
105,000 to 209,000 gallons.....	40	5,483	139	2,834	1,564	898	48
210,000 to 519,000 gallons.....	8	2,624	29	1,436	658	459	42
520,000 to 1,049,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	7	17,213	6	12,287	3,356	1,564	...
3,150,000 to 6,299,000 gallons.....	15	65,924	78	45,007	11,607	9,232	...
6,300,000 to 20,999,000 gallons.....	4	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Oklahoma.....	729	48,436	435	31,633	8,540	7,468	360
Less than 42,000 gallons.....	423	12,417	42	8,431	2,425	1,401	118
42,000 to 62,000 gallons.....	218	11,116	77	7,157	2,164	1,585	133
63,000 to 83,000 gallons.....	49	3,507	59	2,260	604	536	48
84,000 to 104,000 gallons.....	15	1,388	59	796	254	248	31
105,000 to 209,000 gallons.....	16	2,132	93	1,425	253	331	30
210,000 to 519,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	3	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	3	11,383	...	6,086	2,431	2,866	...
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-55

Table 8F.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY—
UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued
Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments (Number)	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 3.....	3,889	966,281	171,255	502,244	92,097	163,866	36,819
Less than 42,000 gallons.....	1,154	33,967	243	23,356	6,276	3,889	203
42,000 to 62,000 gallons.....	1,453	76,044	567	47,039	15,137	12,050	1,251
63,000 to 83,000 gallons.....	660	47,993	702	26,771	10,065	9,617	838
84,000 to 104,000 gallons.....	294	27,674	995	14,572	5,683	5,821	603
105,000 to 209,000 gallons.....	190	25,962	998	14,585	4,032	5,340	1,007
210,000 to 519,000 gallons.....	21	6,336	136	3,526	603	1,439	632
520,000 to 1,049,000 gallons.....	11	9,366	185	7,027	707	1,447	...
1,050,000 to 3,149,000 gallons.....	47	95,508	1,790	65,222	14,993	13,032	511
3,150,000 to 6,299,000 gallons.....	30	144,799	7,415	99,729	11,435	21,482	4,738
6,300,000 to 20,999,000 gallons.....	26	498,632	158,264	200,417	23,166	89,749	27,036
21,000,000 gallons and over.....	3						
Alabama.....	410	145,370	9,671	84,872	21,127	27,191	2,509
Less than 42,000 gallons.....	41	1,134	4	701	238	190	1
42,000 to 62,000 gallons.....	105	5,841	...	3,377	1,397	1,045	22
63,000 to 83,000 gallons.....	130	9,653	32	5,152	2,333	2,039	97
84,000 to 104,000 gallons.....	53	4,931	20	2,724	1,083	1,061	43
105,000 to 209,000 gallons.....	52	6,975	164	3,965	1,061	1,629	156
210,000 to 519,000 gallons.....	3	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	11	24,043	29	13,700	5,198	5,116	...
3,150,000 to 6,299,000 gallons.....	7	32,673	89	21,845	4,162	6,577	...
6,300,000 to 20,999,000 gallons.....	6	57,666	9,289	31,367	5,472	9,421	2,117
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Mississippi.....	429	82,289	7,218	49,003	11,136	14,223	709
Less than 42,000 gallons.....	60	1,738	16	1,135	335	238	14
42,000 to 62,000 gallons.....	127	7,024	46	4,026	1,380	1,557	15
63,000 to 83,000 gallons.....	117	8,429	108	4,269	1,892	2,101	59
84,000 to 104,000 gallons.....	73	7,066	115	3,726	1,415	1,722	88
105,000 to 209,000 gallons.....	35	4,878	366	2,611	744	1,048	109
210,000 to 519,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	9	18,651	15	13,955	2,342	2,339	...
3,150,000 to 6,299,000 gallons.....	6	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Arkansas.....	472	39,674	606	22,454	8,298	7,881	435
Less than 42,000 gallons.....	69	2,153	1	1,387	415	327	23
42,000 to 62,000 gallons.....	177	9,475	53	5,443	1,953	1,947	79
63,000 to 83,000 gallons.....	128	9,267	197	4,811	2,289	1,868	102
84,000 to 104,000 gallons.....	59	5,526	183	2,599	1,527	1,113	104
105,000 to 209,000 gallons.....	35	4,674	154	2,541	861	991	127
210,000 to 519,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Louisiana.....	434	154,856	16,458	77,673	17,126	32,667	10,932
Less than 42,000 gallons.....	104	2,885	75	1,873	381	506	50
42,000 to 62,000 gallons.....	157	8,242	195	4,546	1,371	2,060	70
63,000 to 83,000 gallons.....	85	6,027	151	3,025	1,088	1,674	89
84,000 to 104,000 gallons.....	40	3,701	467	1,680	640	765	149
105,000 to 209,000 gallons.....	19	2,512	92	1,217	470	555	178
210,000 to 519,000 gallons.....	5	1,625	22	939	105	390	169
520,000 to 1,049,000 gallons.....	5	4,525	59	2,857	264	1,345	...
1,050,000 to 3,149,000 gallons.....	9	16,968	410	10,718	2,027	3,797	16
3,150,000 to 6,299,000 gallons.....	4	19,211	328	15,028	1,042	2,813	...
6,300,000 to 20,999,000 gallons.....	5	89,160	14,659	35,790	9,738	18,762	10,211
21,000,000 gallons and over.....	1						
Texas.....	1,905	530,308	137,180	259,314	32,100	79,824	21,890
Less than 42,000 gallons.....	794	23,495	125	16,493	4,459	2,303	115
42,000 to 62,000 gallons.....	797	40,789	244	26,523	8,147	4,836	1,039
63,000 to 83,000 gallons.....	165	11,910	188	7,850	1,961	1,426	485
84,000 to 104,000 gallons.....	54	4,978	165	3,038	767	861	147
105,000 to 209,000 gallons.....	39	5,613	222	3,484	725	775	407
210,000 to 519,000 gallons.....	8	2,439	44	1,525	303	387	180
520,000 to 1,049,000 gallons.....	3	2,554	126	1,999	368	61	...
1,050,000 to 3,149,000 gallons.....	17	34,306	1,296	26,110	4,958	1,447	495
3,150,000 to 6,299,000 gallons.....	12	59,980	4,710	41,204	2,960	6,792	4,314
6,300,000 to 20,999,000 gallons.....	14	344,244	130,060	131,088	7,452	60,936	14,708
21,000,000 gallons and over.....	2						
New Mexico.....	239	13,784	122	8,928	2,310	2,080	344
Less than 42,000 gallons.....	86	2,562	22	1,767	448	325	...
42,000 to 62,000 gallons.....	90	4,673	29	3,124	889	605	26
63,000 to 83,000 gallons.....	35	2,707	26	1,664	502	509	6
84,000 to 104,000 gallons.....	15	1,472	45	805	251	299	72
105,000 to 209,000 gallons.....	10	1,310	...	767	171	342	30
210,000 to 519,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SF.-PETROLEUM BULK PLANTS AND TERMINALS: 1954-BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Continued

Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments (Number)	Total bulk storage capacity as of December 31, assigned to-					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 4.....	1,716	175,100	8,419	94,036	28,478	42,619	1,548
Less than 42,000 gallons.....	445	12,207	103	8,133	2,032	1,866	73
42,000 to 62,000 gallons.....	587	30,538	250	17,375	5,735	6,941	237
63,000 to 83,000 gallons.....	401	29,027	159	15,813	5,295	7,467	293
84,000 to 104,000 gallons.....	144	13,512	408	6,904	2,452	3,526	222
105,000 to 209,000 gallons.....	102	13,223	652	6,932	2,080	3,408	151
210,000 to 519,000 gallons.....	18	5,464	105	2,389	839	1,559	572
520,000 to 1,049,000 gallons.....	4	3,095	...	1,979	589	527	...
1,050,000 to 3,149,000 gallons.....	4	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	9	42,035	51	24,387	4,909	12,688	...
6,300,000 to 20,999,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Montana.....	466	44,140	506	24,793	7,501	11,017	323
Less than 42,000 gallons.....	140	3,854	20	2,511	762	550	11
42,000 to 62,000 gallons.....	144	7,414	41	4,243	1,567	1,511	52
63,000 to 83,000 gallons.....	99	7,241	29	3,952	1,430	1,725	105
84,000 to 104,000 gallons.....	45	4,258	170	2,191	798	1,006	93
105,000 to 209,000 gallons.....	32	4,159	246	2,126	699	1,026	62
210,000 to 519,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	4	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Idaho.....	399	62,623	2,989	32,209	10,118	17,079	228
Less than 42,000 gallons.....	94	2,679	2	1,697	453	509	18
42,000 to 62,000 gallons.....	153	8,079	83	4,366	1,424	2,184	22
63,000 to 83,000 gallons.....	93	6,743	24	3,415	1,043	2,249	12
84,000 to 104,000 gallons.....	22	2,109	33	960	365	751	...
105,000 to 209,000 gallons.....	23	3,125	127	1,396	467	1,121	14
210,000 to 519,000 gallons.....	4	1,048	2	452	227	205	162
520,000 to 1,049,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	3	5,677	...	3,307	1,379	991	...
3,150,000 to 6,299,000 gallons.....	4	20,992	51	11,357	2,148	7,436	...
6,300,000 to 20,999,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Wyoming.....	195	11,434	342	6,219	2,226	2,536	111
Less than 42,000 gallons.....	54	1,410	5	912	222	265	6
42,000 to 62,000 gallons.....	79	4,011	65	2,231	758	898	59
63,000 to 83,000 gallons.....	38	2,808	52	1,530	555	671	...
84,000 to 104,000 gallons.....	17	1,540	24	715	366	406	29
105,000 to 209,000 gallons.....	5	(D)	(D)	(D)	(D)	(D)	(D)
210,000 to 519,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Colorado.....	478	42,032	4,363	23,649	6,785	6,826	409
Less than 42,000 gallons.....	116	3,171	25	2,261	472	378	35
42,000 to 62,000 gallons.....	156	8,176	28	4,864	1,674	1,516	94
63,000 to 83,000 gallons.....	128	9,066	18	5,312	1,820	1,796	120
84,000 to 104,000 gallons.....	45	4,149	104	2,363	724	858	100
105,000 to 209,000 gallons.....	25	3,147	61	1,877	551	598	60
210,000 to 519,000 gallons.....	5	1,413	103	846	229	235	...
520,000 to 1,049,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Utah.....	178	14,871	219	7,166	1,848	5,161	477
Less than 42,000 gallons.....	41	1,093	51	752	123	164	3
42,000 to 62,000 gallons.....	55	2,858	33	1,671	312	832	10
63,000 to 83,000 gallons.....	43	3,169	36	1,604	447	1,026	56
84,000 to 104,000 gallons.....	15	1,456	77	675	199	505	...
105,000 to 209,000 gallons.....	17	2,053	22	1,192	263	561	15
210,000 to 519,000 gallons.....	6	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
3,150,000 to 6,299,000 gallons.....	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...
PAD District No. 5.....	2,737	1,061,360	38,652	455,711	147,623	233,772	185,602
Less than 42,000 gallons.....	480	13,273	154	8,540	1,740	2,775	64
42,000 to 62,000 gallons.....	567	30,714	166	18,729	4,522	7,011	286
63,000 to 83,000 gallons.....	720	54,075	487	28,532	10,066	14,593	397
84,000 to 104,000 gallons.....	420	39,812	674	19,291	8,945	10,548	354
105,000 to 209,000 gallons.....	339	46,341	1,182	23,284	8,505	11,968	1,402
210,000 to 519,000 gallons.....	73	23,152	755	11,724	3,508	6,105	1,060
520,000 to 1,049,000 gallons.....	30	24,068	1,004	14,992	2,449	3,804	1,819
1,050,000 to 3,149,000 gallons.....	54	97,662	2,487	51,562	13,391	21,070	9,152
3,150,000 to 6,299,000 gallons.....	22	92,892	3,150	45,591	8,895	16,730	18,526
6,300,000 to 20,999,000 gallons.....	23	310,271	8,877	143,325	29,931	56,582	71,556
21,000,000 gallons and over.....	9	329,100	19,716	90,141	55,671	82,586	80,986

(D) Withheld to avoid disclosure. ... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-57

Table 8F.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY, BY SIZE OF STORAGE FACILITY—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued
Establishments, and Storage Capacity by Type of Product

(Excludes liquefied petroleum gas facilities)

PAD District, State and size of storage facility	Establishments	Total bulk storage capacity as of December 31, assigned to—					
		All products	Aviation gasoline	Other gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
		(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
PAD District No. 5—Continued							
Arizona.....	209	18,034	404	10,633	2,792	3,981	224
Less than 42,000 gallons.....	31	851	...	667	41	143	...
42,000 to 62,000 gallons.....	50	2,814	...	1,773	367	656	18
63,000 to 83,000 gallons.....	54	4,061	59	2,192	754	1,016	40
84,000 to 104,000 gallons.....	41	3,849	59	2,023	741	992	34
105,000 to 209,000 gallons.....	23	3,051	169	1,557	526	721	78
210,000 to 519,000 gallons.....	9	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
1,050,000 to 3,149,000 gallons.....	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000 gallons and over.....	...	...	...	...	...	...	...
Nevada.....	79	6,876	230	3,663	1,290	1,607	86
Less than 42,000 gallons.....	7	(D)	(D)	(D)	(D)	(D)	(D)
42,000 to 62,000 gallons.....	18	962	...	582	179	197	4
63,000 to 83,000 gallons.....	27	2,193	11	1,111	413	617	41
84,000 to 104,000 gallons.....	12	1,156	52	491	309	294	10
105,000 to 209,000 gallons.....	13	1,716	55	971	288	371	31
210,000 to 519,000 gallons.....	2	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	...	...	...	...	...	...	...
6,300,000 to 20,999,000 gallons.....	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...
Washington.....	683	424,613	14,062	147,038	72,008	109,135	82,370
Less than 42,000 gallons.....	132	3,506	...	2,253	549	693	11
42,000 to 62,000 gallons.....	128	6,692	87	3,754	1,278	1,563	10
63,000 to 83,000 gallons.....	194	14,271	70	6,957	3,039	4,089	116
84,000 to 104,000 gallons.....	75	7,091	80	3,314	1,739	1,842	116
105,000 to 209,000 gallons.....	85	12,198	171	5,838	2,478	3,023	688
210,000 to 519,000 gallons.....	27	9,225	51	3,725	1,898	2,789	762
520,000 to 1,049,000 gallons.....	9	8,106	33	4,125	1,256	2,025	667
1,050,000 to 3,149,000 gallons.....	9	18,281	149	7,483	4,744	3,770	2,135
3,150,000 to 6,299,000 gallons.....	9	38,336	110	15,827	5,436	8,339	8,624
6,300,000 to 20,999,000 gallons.....	12	306,907	13,311	93,762	49,591	81,002	69,241
21,000,000 gallons and over.....	3						
Oregon.....	438	242,650	4,952	91,466	35,997	52,891	57,344
Less than 42,000 gallons.....	92	2,495	34	1,360	414	682	5
42,000 to 62,000 gallons.....	99	5,342	8	3,173	865	1,243	53
63,000 to 83,000 gallons.....	111	8,410	55	4,357	1,560	2,378	60
84,000 to 104,000 gallons.....	67	6,253	72	3,002	1,238	1,881	60
105,000 to 209,000 gallons.....	44	5,773	90	2,959	931	1,710	83
210,000 to 519,000 gallons.....	6	(D)	(D)	(D)	(D)	(D)	(D)
520,000 to 1,049,000 gallons.....	...	...	...	...	...	...	...
1,050,000 to 3,149,000 gallons.....	10	19,337	114	9,083	4,059	4,991	1,510
3,150,000 to 6,299,000 gallons.....	1	(D)	(D)	(D)	(D)	(D)	(D)
6,300,000 to 20,999,000 gallons.....	4	58,103	155	22,484	3,056	10,221	22,187
21,000,000 gallons and over.....	4	131,879	4,116	42,953	22,521	28,903	33,386
California.....	1,328	369,187	19,004	202,911	35,536	66,158	45,578
Less than 42,000 gallons.....	218	6,234	120	4,130	708	1,228	48
42,000 to 62,000 gallons.....	272	14,904	71	9,447	1,833	3,352	201
63,000 to 83,000 gallons.....	334	25,140	292	13,915	4,300	6,493	140
84,000 to 104,000 gallons.....	225	21,463	411	10,461	4,918	5,539	134
105,000 to 209,000 gallons.....	174	23,603	697	11,959	4,282	6,143	522
210,000 to 519,000 gallons.....	29	8,816	363	4,894	951	2,364	244
520,000 to 1,049,000 gallons.....	20	15,309	961	10,362	1,148	1,686	1,152
1,050,000 to 3,149,000 gallons.....	35	60,024	2,224	34,996	4,588	12,709	5,507
3,150,000 to 6,299,000 gallons.....	12	51,212	2,854	28,480	2,374	7,602	9,902
6,300,000 to 20,999,000 gallons.....	7	142,482	11,011	74,267	10,434	19,042	27,728
21,000,000 gallons and over.....	2						

(D) Withheld to avoid disclosure. ... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8G.-PETROLEUM BULK PLANTS AND TERMINALS: 1954-GASOLINE SPACE-UNITED STATES

Establishments, Gasoline Space, and Total Storage Capacity

(Excludes liquefied petroleum gas facilities)

Size of space assigned to gasoline	Establishments (Number)	Total space assigned to gasoline as of December 31 (1,000 gal.)	Total bulk storage capacity as of December 31 (1,000 gal.)
United States, total.....	28,319	5,365,588	12,494,951
None.....	634	...	824,667
1,000 to 20,000 gallons.....	4,767	69,277	236,910
21,000 to 41,000 gallons.....	15,294	474,496	1,009,330
42,000 to 62,000 gallons.....	4,174	212,389	421,153
63,000 to 83,000 gallons.....	1,024	74,381	149,557
84,000 to 104,000 gallons.....	452	42,527	81,993
105,000 to 209,000 gallons.....	574	83,713	158,921
210,000 to 1,049,000 gallons.....	499	275,962	667,898
1,050,000 to 3,149,000 gallons.....	476	899,583	1,892,241
3,150,000 to 6,299,000 gallons.....	237	1,022,316	2,206,954
6,300,000 gallons and over.....	188	2,210,944	4,845,327

Table 8H.-PETROLEUM BULK PLANTS AND TERMINALS: 1954-KEROSENE AND DISTILLATE FUEL OIL SPACE-UNITED STATES

Establishments, Kerosene and Distillate Fuel Oil Space, and Total Storage Capacity

(Excludes liquefied petroleum gas facilities)

Size of space assigned to kerosene and distillate fuel oils	Establishments (Number)	Total space assigned to kerosene ² and distillate fuel oils ² , as of December 31 (1,000 gal.)	Total bulk storage capacity as of December 31 (1,000 gal.)
United States, total.....	28,319	6,026,339	12,494,951
None.....	1,506	...	520,414
1,000 to 20,000 gallons.....	7,054	92,386	374,307
21,000 to 41,000 gallons.....	11,648	361,512	897,656
42,000 to 62,000 gallons.....	4,621	229,725	472,924
63,000 to 83,000 gallons.....	1,029	74,579	162,211
84,000 to 104,000 gallons.....	402	38,046	76,039
105,000 to 209,000 gallons.....	622	88,387	219,867
210,000 to 1,049,000 gallons.....	621	320,527	846,375
1,050,000 to 3,149,000 gallons.....	396	721,658	1,703,194
3,150,000 to 6,299,000 gallons.....	206	910,633	1,902,375
6,300,000 gallons and over.....	214	3,188,886	5,319,589

¹Includes range oil and #1 fuel oil.²Includes #2 to #4, light gas oils and light Diesel-type fuels.

Table 8J.-PETROLEUM BULK PLANTS AND TERMINALS: 1954-RESIDUAL FUEL OIL SPACE-UNITED STATES

Establishments, Residual Fuel Oil Space, and Total Storage Capacity

(Excludes liquefied petroleum gas facilities)

Size of space assigned to residual fuel oils	Establishments (Number)	Total space assigned to residual fuel oil ¹ as of December 31 (1,000 gal.)	Total bulk storage capacity as of December 31 (1,000 gal.)
United States, total.....	28,319	1,103,024	12,494,951
None.....	26,368	...	8,442,796
1,000 to 20,000 gallons.....	1,331	15,515	171,748
21,000 to 41,000 gallons.....	252	7,216	62,277
42,000 to 62,000 gallons.....	59	3,212	17,300
63,000 to 83,000 gallons.....	22	1,567	11,259
84,000 to 104,000 gallons.....	14	1,300	16,791
105,000 to 209,000 gallons.....	30	4,299	37,683
210,000 to 1,049,000 gallons.....	83	42,959	360,226
1,050,000 to 3,149,000 gallons.....	50	91,352	398,700
3,150,000 to 6,299,000 gallons.....	45	197,863	759,344
6,300,000 gallons and over.....	65	737,741	2,216,827

... Represents zero.

¹Includes #5, #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special.

Table 8K.--PETROLEUM BULK PLANTS AND TERMINALS: 1954--GALLON SALES, BY CLASS OF CUSTOMER AND TYPE OF PRODUCT--UNITED STATES,

PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments, Total Sales, and Gallon Sales

(Excludes liquefied petroleum gas facilities. See also table 8K Supplement which follows)

PAD District and State	All establishments		Sales of establishments reporting gallon sales, by class of customer and type of product						Sales to retailers, users, and consumers					
	Number	Sales (excluding tax) (\$1,000)	Sales coverage (Percent)	Total sales, all customers						Sales to retailers, users, and consumers				
				Gasoline (1,000 gal.)	Kerosene, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, and Navy special) (1,000 gal.)	Liquefied petroleum gases (1,000 gal.)	Gasoline (1,000 gal.)	Kerosene, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, and Navy special) (1,000 gal.)	Liquefied petroleum gases (1,000 gal.)	
United States, total.....	28,319	13,041,447	93.7	45,634,217	6,485,930	16,770,934	9,483,833	335,646	39,312,901	4,600,115	10,938,837	7,061,428	201,767	
PAD District No. 1.....	5,259	5,328,663	95.9	17,323,695	3,011,801	10,524,943	5,722,756	47,000	14,606,498	1,750,070	5,982,752	3,971,849	19,699	
Maine.....	153	119,399	97.1	319,978	146,082	236,620	123,625	1,309	248,453	59,914	113,547	120,762	42	
New Hampshire.....	80	48,449	98.8	128,794	44,053	99,996	77,103	3,997	119,885	22,489	57,247	76,296	140	
Vermont.....	72	(D)	92.1	105,479	32,080	65,741	3,599	2,414	98,434	24,698	51,866	1,599	12	
Massachusetts.....	163	380,622	95.8	878,373	293,498	1,044,056	948,185	7,243	749,163	82,004	391,431	764,358	1,246	
Rhode Island.....	42	123,236	98.4	311,448	96,454	345,677	276,404	341	277,098	23,155	159,402	256,456	...	
Connecticut.....	119	259,970	85.6	647,591	131,535	683,681	336,769	6,830	534,468	67,710	383,465	269,918	5,238	
New York.....	762	1,066,548	96.9	3,383,354	426,669	2,565,393	634,872	7,225	2,954,910	269,974	1,534,429	478,755	1,115	
New Jersey.....	256	705,262	94.2	1,870,153	226,851	2,248,316	1,654,574	7,188	1,509,697	119,936	1,096,810	864,912	351	
Pennsylvania.....	701	747,272	97.9	2,761,082	189,828	1,261,782	473,146	2,139	2,287,707	119,212	863,009	361,290	53	
Delaware.....	37	(D)	94.4	142,537	21,077	70,095	...	...	33,841	16,851	...	...	...
Maryland.....	164	(D)	97.8	918,241	134,303	574,985	160,378	591	712,117	67,579	288,886	119,897	...	
District of Columbia.....	7	35,724	100.0	150,373	6,892	45,067	...	...	141,944	4,849	...	8,707	...
Virginia.....	406	282,907	97.7	1,132,793	231,701	308,188	87,353	547	902,076	127,025	197,135	38,733	547	
West Virginia.....	157	87,474	95.1	322,402	6,804	24,608	29,447	510	306,582	6,193	22,840	29,374	414	
North Carolina.....	697	420,134	93.6	1,455,210	603,841	341,221	110,111	1	1,106,584	393,768	230,821	104,085	1	
South Carolina.....	366	183,794	95.7	667,530	195,876	197,649	115,653	4,086	567,591	115,482	162,454	115,653	4,085	
Georgia.....	555	230,281	97.3	942,280	102,459	171,101	126,645	1,705	865,595	91,537	139,211	105,766	1,705	
Florida.....	522	317,330	98.5	1,186,077	131,798	240,765	564,119	4,474	1,113,879	119,694	217,236	255,328	4,159	
PAD District No. 2.....	14,718	4,539,393	91.0	15,972,148	2,742,084	3,961,166	1,151,587	60,824	13,794,431	2,262,766	3,222,801	945,573	29,986	
Ohio.....	902	646,886	97.2	2,649,387	244,093	1,957,598	121,053	3,635	2,398,650	224,580	394,822	118,493	2,313	
Indiana.....	1,128	442,703	95.1	1,577,287	329,120	1,249,621	241,179	5,799	1,319,364	259,725	371,790	225,406	2,848	
Illinois.....	1,614	606,838	91.7	1,939,022	366,293	619,591	312,463	4,228	1,693,601	307,920	512,906	228,930	2,172	
Michigan.....	1,083	639,047	95.0	2,169,024	502,915	592,868	244,741	9,627	1,837,134	394,631	454,865	226,268	791	
Wisconsin.....	1,186	315,647	92.2	949,274	240,046	355,819	29,156	9,627	819,276	191,862	270,653	25,764	723	
Minnesota.....	1,381	300,471	80.6	873,198	212,174	285,148	70,052	1,592	688,861	160,990	199,219	38,807	645	
Iowa.....	1,624	282,823	84.2	1,076,058	217,984	217,771	9,074	5,733	818,422	196,143	192,373	6,169	5,037	
Missouri.....	1,106	309,183	87.2	1,254,112	309,187	337,400	51,731	1,788	1,102,987	205,510	298,416	27,363	1,360	
North Dakota.....	702	82,938	76.3	206,780	37,637	43,911	1,072	821	184,736	32,726	39,291	994	782	
South Dakota.....	581	91,859	79.6	248,419	49,813	54,559	10,259	1,185	219,310	42,383	47,035	10,251	859	
Nebraska.....	684	123,559	76.3	351,719	59,483	79,909	2,882	2,325	281,906	43,607	64,727	2,518	2,061	
Kansas.....	1,223	166,048	81.1	602,761	47,106	157,485	9,106	4,216	511,712	34,291	143,049	5,520	3,872	
Kentucky.....	403	171,566	98.1	715,425	72,911	164,276	8,555	3,316	573,020	47,245	105,546	8,555	2,959	
Tennessee.....	372	228,037	97.6	970,293	106,529	118,922	20,139	6,023	777,604	84,695	106,520	17,960	196	
Oklahoma.....	729	131,786	92.6	589,409	37,103	26,288	20,125	4,116	567,848	36,458	21,589	2,575	3,368	
PAD District No. 3.....	3,889	1,226,676	93.6	5,379,034	224,248	638,015	344,495	63,085	4,699,655	186,829	481,691	266,779	48,739	
Alabama.....	410	181,979	95.4	772,679	42,483	100,207	35,292	2,056	673,134	37,038	94,152	22,104	1,573	
Mississippi.....	429	110,557	93.5	449,252	14,194	39,347	3,647	9,139	412,885	13,730	37,803	3,647	8,592	
Arkansas.....	472	99,743	94.5	391,871	32,712	51,371	2,014	4,826	377,634	29,861	40,661	2,014	4,458	
Louisiana.....	434	178,480	92.8	670,977	27,159	124,033	147,502	2,287	593,922	21,874	95,032	142,454	1,147	
Texas.....	1,905	592,026	93.6	2,862,054	94,832	289,533	151,657	42,036	2,433,504	73,227	182,447	92,977	30,361	
New Mexico.....	239	63,891	89.2	232,201	12,868	33,524	4,383	2,741	208,576	11,099	31,596	3,583	2,608	
PAD District No. 4.....	1,716	(D)	88.2	1,221,221	123,281	259,237	147,758	13,416	1,020,219	90,775	180,570	134,391	12,804	
Montana.....	466	68,043	82.6	209,399	38,303	38,303	10,975	6,377	168,252	21,254	32,300	10,712	6,377	
Idaho.....	399	82,923	94.4	264,735	41,164	75,430	9,345	2,495	203,027	32,229	60,812	8,390	1,899	
Wyoming.....	195	32,598	90.9	126,349	6,533	21,522	10,010	27	104,532	5,174	104,532	6,115	27	
Colorado.....	478	(D)	87.4	419,287	26,971	47,822	16,906	3,802	356,960	22,863	38,209	16,473	3,802	
Utah.....	178	(D)	86.5	201,451	16,337	76,140	100,522	715	187,448	9,255	30,630	92,701	699	
PAD District No. 5.....	2,737	(D)	95.5	5,738,119	384,516	1,387,573	2,117,237	151,321	5,192,098	309,675	1,071,023	1,742,836	90,539	
Arizona.....	209	338,878	95.5	51,463	7,261	29,981	2,119	4,761	295,897	6,800	49,556	2,022	676	
Nevada.....	79	98,056	97.4	98,056	7,776	29,981	9,026	3,233	96,503	6,379	26,352	7,907	1,925	
Washington.....	683	284,292	91.0	827,377	184,531	343,772	489,243	9,873	677,181	156,632	305,647	473,456	8,825	
Oregon.....	438	196,375	95.6	543,947	93,994	266,725	214,417	19,570	480,005	59,154	185,390	145,038	12,336	
California.....	1,328	981,120	96.6	3,929,861	91,134	695,632	1,402,432	113,884	3,642,512	80,710	504,078	1,114,433	66,777	

(D) Withheld to avoid disclosure.

Represents zero. Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8K Supplement-PETROLEUM MARKETERS, DISTRICT AND GENERAL SALES OFFICES: 1954-DIRECT SALES TO RETAILERS, USERS, AND CONSUMERS-UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Gallon Sales¹ by Type of Product

(Data in this table are not included in any other table of this report as direct sales of district and general sales offices were not assigned to bulk plants, terminals, or refineries)

PAD District and State	Gasoline (1,000 gal.)	Kerosene, range oil, #1 fuel oil (1,000 gal.)	Distillate fuel oils (#2 to #4, light gas oils, and light Diesel- type fuels) (1,000 gal.)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	Liquefied petroleum gases (1,000 gal.)
United States, total.....	1,020,100	190,792	1,081,506	1,920,923	1,930
PAD District No. 1.....	348,659	128,042	627,185	1,023,931	176
Maine.....	4,421	4,716	5,153	...	...
New Hampshire.....	1,048	691	981	987	...
Vermont.....	2,610	283	1,942	2,518	...
Massachusetts.....	42,220	60,492	162,664	159,120	176
Rhode Island.....	3,050	723	4,651	44,109	...
Connecticut.....	5,972	1,313	2,294	176,005	...
New York.....	98,220	18,371	190,522	65,493	...
New Jersey.....	46,531	6,602	75,224	151,626	...
Pennsylvania.....	19,256	2,305	70,586	124,974	...
Delaware.....	...	5	584	2,763	...
Maryland.....	14,330	1,186	7,184	14,527	...
District of Columbia.....	3,178	47	2,928	...	...
Virginia.....	52,011	17,255	27,295	21,234	...
West Virginia.....	2,274	247	5,096	73	...
North Carolina.....	16,940	5,966	13,617	18,403	...
South Carolina.....	8,435	3,866	5,914	1,282	...
Georgia.....	9,397	355	14,946	57	...
Florida.....	18,766	3,619	35,604	240,760	...
PAD District No. 2.....	280,799	21,387	204,368	334,911	1,752
Ohio.....	52,200	6,149	35,169	17,299	...
Indiana.....	14,159	1,880	37,798	96,825	...
Illinois.....	59,516	1,492	50,461	137,066	...
Michigan.....	26,124	4,131	17,109	40,879	...
Wisconsin.....	6,143	22	8,185	14,726	915
Minnesota.....	3,426	133	10,766	...	837
Iowa.....	3,946	181	7,259	...	...
Missouri.....	4,317	52	2,476	76	...
North Dakota.....	2,714	175	5,035	...	...
South Dakota.....	2,174	77	2,911	...	...
Nebraska.....	4,577	75	6,487	93	...
Kansas.....	5,735	250	2,418	149	...
Kentucky.....	1,912	497	1,506	4	...
Tennessee.....	70,030	5,874	13,522	185	...
Oklahoma.....	23,826	399	3,266	27,609	...
PAD District No. 3.....	272,846	10,314	117,414	195,946	...
Alabama.....	15,700	145	6,765	9,554	...
Mississippi.....	2,616	13	5,156	...	...
Arkansas.....	5,423	157	9,207	...	...
Louisiana.....	9,719	900	27,503	22,131	...
Texas.....	236,755	8,979	68,400	163,842	...
New Mexico.....	2,633	120	383	419	...
PAD District No. 4.....	25,818	5,494	42,890	24,040	...
Montana.....	7,778	572	8,867	4,117	...
Idaho.....	1,995	3,890	2,837	6,403	...
Wyoming.....	5,679	330	28,034	13,127	...
Colorado.....	8,520	702	1,509	393	...
Utah.....	1,846	...	1,643	...	...
PAD District No. 5.....	91,978	25,555	89,649	342,095	2
Arizona.....	1,404	...	1,874	...	...
Nevada.....	1,128	...	2,154	2	...
Washington.....	11,858	4,164	19,579	156,456	2
Oregon.....	804	1	3,066	22,358	...
California.....	76,784	21,390	62,976	163,279	...

... Represents zero.

¹Excludes sales to jobbers and distributors with bulk plants or terminals.

PETROLEUM BULK PLANTS AND TERMINALS

8-61

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
United States, total.....	28,319	13,041,447	93.7	39,312,901	4,600,115	10,938,837	7,061,428	181,325	10,688,175
Refiner-marketer plants.....	17,837	8,614,104	99.5	30,048,297	2,644,221	6,507,766	4,475,309	...	...
Other plants.....	10,482	4,427,343	82.5	9,264,604	1,955,894	4,431,071	2,586,119	...	...
Alabama.....	410	181,979	95.4	673,134	37,038	94,152	22,104	2,938	145,484
Refiner-marketer plants.....	181	79,624	99.7	329,623	16,329	28,445	2,432	...	...
Other plants.....	229	102,355	91.4	343,511	20,709	65,707	19,672	...	...
Autauga.....	1	(D)	(D)	(D)	(D)	(D)	(D)	25	1,058
Baldwin.....	9	2,559	100.0	12,399	463	984	...	81	3,926
Barbour.....	8	1,290	100.0	5,526	399	603	...	35	1,130
Bibb.....	3	(D)	(D)	(D)	(D)	(D)	(D)	22	1,644
Blount.....	3	(D)	(D)	(D)	(D)	(D)	(D)	24	1,399
Bullock.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	595
Butler.....	5	1,316	100.0	5,628	283	270	10	25	731
Calhoun.....	12	4,058	100.0	20,560	581	559	45	113	4,958
Chambers.....	3	(D)	(D)	(D)	(D)	(D)	(D)	37	1,473
Cherokee.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	682
Chilton.....	7	1,952	64.3	6,508	235	209	...	30	1,088
Choctaw.....	4	898	65.3	2,654	61	248	...	20	684
Clarke.....	7	2,076	100.0	9,315	321	687	...	19	914
Clay.....	4	978	79.6	2,866	153	198	...	12	553
Cleburne.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	167
Coffee.....	6	1,595	100.0	5,875	552	652	...	30	871
Colbert.....	8	3,575	100.0	13,921	1,316	806	...	33	2,169
Conecuh.....	3	(D)	(D)	(D)	(D)	(D)	(D)	25	804
Coosa.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	316
Covington.....	10	2,514	93.6	11,158	656	864	...	39	1,648
Crenshaw.....	2	(D)	(D)	(D)	(D)	(D)	(D)	24	810
Cullman.....	8	2,701	98.4	10,035	840	916	...	44	1,925
Dale.....	5	962	97.2	3,956	269	574	...	25	1,043
Dallas.....	8	2,535	84.4	9,888	400	669	...	43	2,633
De Kalb.....	8	2,199	89.9	9,471	360	431	...	47	1,894
Elmore.....	3	(D)	(D)	(D)	(D)	(D)	(D)	31	1,173
Escambia.....	10	3,098	94.1	14,206	449	1,743	...	39	1,601
Etowah.....	10	4,121	100.0	18,159	595	1,195	...	89	5,472
Fayette.....	5	1,212	100.0	4,806	308	293	90	17	552
Franklin.....	3	(D)	(D)	(D)	(D)	(D)	(D)	19	762
Geneva.....	5	944	100.0	3,863	381	330	...	29	890
Greene.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	449
Hale.....	5	650	100.0	2,503	102	255	...	19	678
Henry.....	3	(D)	(D)	(D)	(D)	(D)	(D)	18	792
Houston.....	11	3,722	86.4	12,882	1,762	824	...	59	2,519
Jackson.....	4	1,627	100.0	5,797	1,255	776	...	20	796
Jefferson.....	27	51,348	97.7	180,194	8,777	36,054	20,157	536	28,641
Lamar.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	376
Lauderdale.....	5	2,067	100.0	7,974	735	554	147	36	1,889
Lawrence.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	310
Lee.....	7	2,653	100.0	12,581	467	366	32	41	2,088
Limestone.....	4	1,146	82.9	4,144	380	384	...	25	1,203
Lowndes.....	1	(D)	(D)	(D)	(D)	(D)	(D)	19	723
Macon.....	4	555	100.0	2,789	184	152	...	22	834
Madison.....	8	4,043	99.5	12,840	2,804	2,679	...	59	3,447
Marengo.....	8	989	100.0	4,425	167	685	...	21	917
Marion.....	5	1,370	53.6	3,280	127	151	...	33	1,397
Marshall.....	9	3,202	100.0	13,423	811	1,065	9	44	1,870
Mobile.....	14	21,782	98.0	64,449	2,571	22,166	1,560	231	13,757
Monroe.....	7	2,313	52.4	4,272	138	333	22	9	529
Montgomery.....	12	8,241	98.7	33,676	1,061	1,891	...	122	9,684
Morgan.....	11	4,716	93.8	16,210	1,311	1,670	6	43	3,253
Perry.....	6	1,222	100.0	5,259	194	429	...	17	657
Pickens.....	7	1,050	100.0	4,598	91	429	...	24	1,056
Pike.....	10	2,482	92.6	8,941	491	823	...	31	1,505
Randolph.....	5	888	100.0	3,959	134	159	...	20	723
Russell.....	1	(D)	(D)	(D)	(D)	(D)	(D)	38	1,603
St. Clair.....	6	1,117	94.6	3,761	198	254	...	30	892
Shelby.....	3	(D)	(D)	(D)	(D)	(D)	(D)	46	1,537
Sumter.....	7	1,038	100.0	4,115	121	495	...	24	1,206
Talladega.....	10	3,144	106.1	13,902	639	1,425	...	62	3,426
Tallapoosa.....	8	1,498	87.0	5,738	305	377	...	45	1,748
Tuscaloosa.....	7	3,951	71.0	11,779	298	958	...	95	6,008
Walker.....	8	2,323	100.0	8,241	503	1,309	26	51	2,149
Washington.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	355
Wilcox.....	4	571	100.0	2,467	120	174	...	16	403
Winston.....	5	1,103	78.8	3,595	336	321	...	22	499
Arizona.....	209	89,380	95.5	295,897	6,800	49,556	2,022	1,315	89,485
Refiner-marketer plants.....	151	58,675	97.6	194,983	4,173	35,775	1,473	...	...
Other plants.....	58	30,705	91.4	100,914	2,627	13,781	549	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Casoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Arizona—Continued									
Apache.....	2	(D)	(D)	(D)	(D)	(D)	(D)	21	1,409
Cochise.....	20	5,143	100.0	16,620	126	3,369	154	81	5,061
Coconino.....	13	3,362	91.4	11,568	370	1,237	278	61	5,855
Gila.....	10	2,694	75.9	7,179	175	1,544	5	39	2,271
Graham.....	6	1,233	88.6	4,301	83	421	70	22	1,034
Greenlee.....	4	724	100.0	2,648	55	76	...	15	910
Maricopa.....	62	43,708	98.0	145,432	2,722	18,197	200	540	38,469
Mohave.....	7	1,301	100.0	5,277	97	660	82	37	2,060
NavaJo.....	12	3,005	100.0	11,235	406	1,096	...	43	3,394
Pima.....	19	13,765	86.9	43,325	836	10,121	1,139	227	16,123
Pinal.....	18	4,948	94.6	14,470	718	3,527	...	79	4,277
Santa Cruz.....	4	(D)	(D)	(D)	(D)	(D)	(D)	12	964
Yavapai.....	16	3,047	100.0	10,666	568	2,372	...	67	3,029
Yuma.....	16	5,490	100.0	19,674	483	6,232	79	71	4,629
Arkansas.....	472	99,743	94.5	377,634	29,861	40,661	2,014	2,102	91,765
Refiner-marketer plants.....	359	72,636	99.8	309,387	24,331	25,614	971	...	...
Other plants.....	113	27,107	77.1	68,247	5,530	15,047	1,043	...	...
Arkansas.....	17	2,615	70.9	6,006	698	1,312	134	35	1,849
Ashley.....	6	962	54.5	2,367	183	237	...	31	1,394
Baxter.....	4	354	100.0	1,462	93	58	...	10	512
Benton.....	10	1,639	100.0	8,402	365	171	...	70	2,744
Boone.....	9	1,628	99.4	6,554	256	346	...	21	637
Bradley.....	8	918	100.0	3,178	65	180	...	20	695
Calhoun.....	...	...	...	...	...	...	...	10	229
Carroll.....	5	530	100.0	2,711	107	85	...	18	508
Chicot.....	9	2,144	92.0	7,148	638	775	...	26	1,432
Clark.....	8	991	84.4	3,633	158	172	...	29	1,118
Clay.....	7	1,146	81.8	3,209	628	224	...	26	784
Cleburne.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	193
Cleveland.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	178
Columbia.....	8	1,878	100.0	7,610	227	269	...	29	1,563
Conway.....	5	668	100.0	3,168	201	219	...	19	668
Craighead.....	9	2,619	100.0	9,313	1,995	1,159	67	54	2,284
Crawford.....	...	...	...	...	...	...	...	29	749
Crittenden.....	10	3,425	100.0	11,367	1,563	8,242	...	30	2,272
Cross.....	8	1,085	71.0	3,135	751	585	...	13	640
Dallas.....	4	541	100.0	2,526	57	53	...	19	700
Desha.....	5	1,020	84.7	3,574	590	299	...	17	932
Drew.....	4	659	100.0	2,853	114	189	...	8	308
Faulkner.....	10	1,928	86.9	7,348	177	314	17	34	1,376
Franklin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	378
Fulton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	25	601
Garland.....	9	2,307	100.0	12,079	239	192	...	79	3,086
Grant.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	343
Crant.....	5	950	85.8	3,416	633	242	...	19	883
Greene.....	8	2,116	100.0	8,885	330	213	...	16	773
Hempstead.....	6	895	100.0	3,472	90	435	...	37	1,269
Hot Spring.....	6	668	100.0	2,961	194	171	...	11	322
Howard.....	7	1,493	99.2	5,857	423	488	...	34	1,170
Independence.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	246
Izard.....	9	1,858	100.0	6,811	624	1,417	93	34	1,534
Jackson.....	13	3,469	88.5	11,881	450	1,232	16	64	3,961
Jefferson.....	7	747	100.0	2,654	110	157	...	16	479
Johnson.....	4	604	100.0	2,398	110	187	...	16	583
Lafayette.....	5	698	100.0	2,880	285	322	...	30	973
Lawrence.....	5	712	94.9	2,678	578	366	...	14	937
Lee.....	4	439	81.8	1,525	52	300	...	12	439
Lincoln.....	4	454	78.0	1,010	52	47	...	14	468
Little River.....	8	786	100.0	3,579	142	369	...	29	1,015
Logan.....	11	1,303	96.2	4,734	757	1,084	55	40	1,301
Lonoke.....	...	...	...	...	...	...	(D)	5	(D)
Madison.....	...	(D)	(D)	(D)	(D)	(D)	(D)	7	90
Marion.....	5	1,333	100.0	6,169	120	284	10	52	2,990
Miller.....	15	4,310	100.0	13,163	4,886	1,814	494	32	2,073
Mississippi.....	8	1,922	100.0	5,528	800	1,533	78	25	1,279
Monroe.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	187
Montgomery.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	187
Nevada.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	475
Newton.....	...	...	...	...	...	...	...	1	(D)
Quachita.....	9	2,283	90.3	7,331	101	427	...	38	1,980
Perry.....	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Phillips.....	10	2,402	100.0	8,379	1,419	2,404	...	25	1,323
Pike.....	2	(D)	(D)	(D)	(D)	(D)	(D)	13	442
Poinsett.....	9	1,689	81.2	4,153	1,304	1,037	95	27	1,287
Polk.....	6	592	100.0	2,622	93	158	...	27	709
Pope.....	10	1,970	96.4	7,607	259	589	121	37	1,014
Prairie.....	5	454	100.0	1,491	462	372	...	21	748
Pulaski.....	16	13,239	92.9	54,547	1,555	3,486	666	241	13,829
Randolph.....	6	1,012	92.0	3,287	319	407	...	12	507
St. Francis.....	10	2,027	79.9	6,461	991	983	...	23	1,363

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-63

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Arkansas—Continued									
Saline.....	6	1,150	100.0	4,796	87	1,141	...	35	1,176
Scott.....	4	278	100.0	1,260	61	58	...	21	444
Searcy.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	290
Sebastian.....	15	5,313	100.0	25,022	439	587	20	106	5,259
Sevier.....	7	1,047	87.7	3,864	181	140	...	14	456
Sharp.....	2	(D)	(D)	(D)	(D)	(D)	(D)	13	279
Stone.....	1	(D)	(D)	(D)	(D)	(D)	(D)	3	56
Union.....	13	3,717	96.2	14,403	566	645	40	64	3,132
Van Buren.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	182
Washington.....	14	2,655	93.4	11,621	473	351	...	53	2,504
White.....	8	2,015	100.0	7,802	475	611	100	54	1,847
Woodruff.....	6	756	100.0	2,968	584	363	...	18	609
Yell.....	2	(D)	(D)	(D)	(D)	(D)	(D)	16	454
California									
Refiner-marketer plants.....	1,042	789,746	99.7	3,112,286	66,790	422,450	1,068,786	...	...
Other plants.....	286	191,374	84.1	530,226	13,920	81,628	45,647	...	...
Alameda.....	30	53,285	99.6	199,169	2,027	17,028	56,728	796	61,221
Alpine.....	...	...	...	...	...	...	...	2	(D)
Amador.....	5	1,017	71.7	2,651	212	904	366	13	561
Butte.....	23	6,702	98.9	22,862	469	4,876	4,244	95	5,160
Calaveras.....	5	1,252	100.0	2,741	178	1,276	5,986	24	(D)
Colusa.....	12	4,827	99.5	16,927	452	2,734	78	26	1,819
Contra Costa.....	22	33,738	99.1	97,921	1,163	18,126	56,210	330	26,289
Dol Norte.....	7	2,089	100.0	6,288	542	2,639	715	29	2,004
El Dorado.....	12	2,375	93.2	7,546	638	1,990	80	53	2,297
Fresno.....	60	27,677	92.9	96,037	1,963	18,553	4,215	464	25,313
Glenn.....	11	2,240	100.0	7,907	392	1,484	706	27	1,814
Humboldt.....	23	12,600	90.6	35,424	2,262	14,883	7,804	116	9,554
Imperial.....	23	7,816	97.7	26,328	686	7,625	188	115	8,712
Inyo.....	10	3,505	95.4	9,542	1,699	2,956	1,057	34	2,685
Kern.....	53	35,293	96.7	117,651	6,982	68,506	12,043	382	26,908
Kings.....	19	4,696	87.2	13,488	376	4,011	347	73	2,754
Lake.....	10	1,602	100.0	5,394	986	1,144	50	34	1,499
Lassen.....	12	2,273	100.0	7,236	1,458	1,591	136	34	1,483
Los Angeles.....	137	34,882	97.1	1,401,085	19,251	122,693	742,801	5,464	451,381
Madera.....	15	4,661	81.0	13,232	320	2,097	608	75	4,096
Marin.....	10	5,081	100.0	19,425	2,139	2,619	1,079	99	8,314
Mariposa.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	1,119
Mendocino.....	24	4,971	100.0	13,871	1,047	6,066	2,031	75	6,072
Merced.....	23	7,922	74.8	21,858	409	4,041	1,582	115	6,902
Modoc.....	8	1,448	100.0	4,528	708	853	90	22	901
Mono.....	2	(D)	(D)	(D)	(D)	(D)	(D)	18	824
Monterey.....	41	14,515	95.5	55,349	836	7,904	10,534	208	15,909
Napa.....	12	3,771	96.7	16,120	339	814	6	57	3,768
Nevada.....	13	2,617	95.5	8,468	519	1,336	229	45	2,252
Orange.....	30	19,338	98.7	87,725	1,518	3,827	26	429	30,443
Placer.....	18	4,093	100.0	15,342	650	1,851	1,370	83	4,723
Plumas.....	13	1,645	83.5	4,109	724	1,324	47	27	1,233
Riverside.....	49	18,688	99.0	65,890	3,371	7,668	97	390	25,934
Sacramento.....	22	17,378	98.8	64,133	1,616	10,693	1,879	389	29,706
San Benito.....	10	1,408	89.7	4,823	180	986	31	28	1,347
San Bernardino.....	57	31,627	83.2	101,231	2,620	9,470	1,766	563	39,807
San Diego.....	61	54,277	92.8	193,485	5,064	36,729	50,267	749	56,730
San Francisco.....	13	45,085	100.0	169,432	757	12,162	94,881	540	45,682
San Joaquin.....	38	19,348	99.8	69,194	1,031	12,042	933	283	17,537
San Luis Obispo.....	21	6,425	100.0	24,022	1,626	3,279	1,050	119	8,250
San Mateo.....	20	26,197	101.6	121,430	487	3,753	1,830	269	25,427
Santa Barbara.....	32	8,499	100.0	32,481	479	4,234	1,103	172	10,688
Santa Clara.....	27	22,035	98.1	83,211	1,267	8,025	1,748	460	34,723
Santa Cruz.....	18	5,190	92.5	16,744	446	1,498	3,906	105	5,878
Shasta.....	18	7,532	99.4	21,127	1,092	14,090	2,884	89	7,929
Sierra.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	198
Siskiyou.....	22	4,990	73.3	11,445	1,006	2,780	1,207	58	3,540
Solano.....	20	10,893	100.0	34,921	600	4,106	4,247	139	11,237
Sonoma.....	33	12,324	100.0	43,805	1,055	8,114	10,113	189	11,946
Stanislaus.....	32	12,452	98.9	45,207	1,375	5,110	4,796	220	12,621
Sutter.....	13	3,215	99.1	11,692	244	4,089	37	32	1,733
Tehama.....	13	3,001	100.0	8,902	802	2,100	322	46	2,917
Trinity.....	4	523	100.0	1,039	109	449	32	11	453
Tulare.....	46	15,025	98.8	49,595	1,322	6,207	2,397	205	9,993
Tuolumne.....	7	1,358	100.0	4,446	124	1,625	1,794	35	1,395
Ventura.....	34	9,229	98.6	35,275	1,499	5,874	37	167	12,525
Yolo.....	24	22,219	98.5	73,497	1,078	11,460	15,376	67	5,191
Yuba.....	8	3,779	100.0	14,631	200	1,112	274	54	3,760
Colorado									
Refiner-marketer plants.....	303	55,749	98.8	229,051	14,016	14,329	436	...	...
Other plants.....	175	57,989	76.5	127,909	8,847	23,880	16,037	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Colorado—Continued									
Adams.....	10	1,355	90.3	3,939	273	287	9	73	6,169
Alamosa.....	8	1,179	74.4	3,463	405	770	...	14	1,066
Arapahoe.....	4	945	44.3	1,849	115	315	...	96	6,128
Archuleta.....	1	(D)	(D)	(D)	(D)	(D)	(D)	3	316
Baca.....	11	1,086	82.6	2,697	80	306	16	14	816
Bent.....	5	476	71.8	1,579	83	122	...	19	453
Boulder.....	16	2,919	73.6	8,851	407	932	1	79	4,832
Chaffee.....	7	834	100.0	3,441	513	244	...	18	982
Cheyenne.....	4	361	76.7	1,134	225	190	...	10	370
Clear Creek.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	533
Conejos.....	2	(D)	(D)	(D)	(D)	(D)	(D)	15	702
Costilla.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	248
Crowley.....	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Custer.....	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Delta.....	8	876	81.3	3,212	127	162	...	23	845
Denver.....	25	39,971	100.0	128,488	4,097	16,159	12,115	495	34,659
Dolores.....	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Douglas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	14	538
Eagle.....	4	274	68.2	883	121	72	...	14	274
Elbert.....	7	420	80.0	1,373	255	205	29	10	132
El Paso.....	16	6,057	88.0	22,422	449	791	169	140	10,972
Fremont.....	5	623	100.0	2,876	193	114	23	42	2,069
Garfield.....	14	1,516	93.0	5,623	468	508	...	23	1,203
Gilpin.....	...	...	...	...	...	...	...	5	124
Grand.....	6	726	100.0	2,970	473	229	...	17	658
Gunnison.....	5	566	75.1	1,916	124	269	...	13	1,015
Hinsdale.....	...	...	...	...	...	...	...	...	...
Huerfano.....	4	1,191	100.0	2,485	197	40	314	22	973
Jackson.....	3	(D)	(D)	(D)	(D)	(D)	(D)	5	192
Jefferson.....	7	1,155	98.7	4,488	632	355	14	80	5,520
Kiowa.....	7	611	85.6	1,674	62	155	65	9	760
Kit Carson.....	12	896	52.8	1,877	387	253	...	19	707
Lake.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	748
La Plata.....	8	2,619	74.8	4,860	69	615	...	20	1,803
Larimer.....	21	3,617	93.6	13,133	546	1,753	201	79	3,560
Las Animas.....	8	960	88.0	3,544	263	191	...	34	1,465
Lincoln.....	10	1,259	100.0	5,359	403	461	70	21	1,343
Logan.....	18	2,480	88.2	8,066	1,280	697	64	26	2,989
Mesa.....	13	4,392	64.5	8,354	595	705	3,070	51	3,183
Mineral.....	...	...	...	...	...	...	...	3	123
Moffat.....	7	1,293	93.3	3,909	467	214	...	14	801
Montezuma.....	6	1,270	96.1	4,382	180	894	...	14	1,166
Montrose.....	8	1,273	88.1	4,388	466	376	...	19	1,694
Morgan.....	13	3,028	95.2	9,030	1,154	1,183	154	28	2,117
Otero.....	21	2,279	60.3	5,131	249	242	19	39	1,735
Ouray.....	...	...	...	...	...	...	...	8	222
Park.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	289
Phillips.....	10	913	60.7	1,911	356	421	...	4	188
Pitkin.....	...	...	...	...	...	...	...	2	(D)
Prowers.....	14	2,238	85.1	8,137	248	324	20	26	2,271
Pueblo.....	17	6,105	89.1	21,807	622	1,394	87	97	5,526
Rio Blanco.....	5	378	84.7	1,133	259	224	...	7	352
Rio Grande.....	8	2,136	92.2	6,268	1,381	1,580	...	13	1,034
Routt.....	9	741	79.4	2,135	148	173	33	18	722
Saguache.....	2	(D)	(D)	(D)	(D)	(D)	(D)	15	430
San Juan.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	73
San Miguel.....	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Sedgwick.....	5	393	85.2	1,362	177	124	...	7	268
Summit.....	1	(D)	(D)	(D)	(D)	(D)	(D)	5	203
Teller.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	243
Washington.....	8	697	67.1	1,969	382	147	...	10	520
Weld.....	32	5,474	71.6	16,177	1,125	1,833	...	127	5,506
Yuma.....	16	1,832	56.1	4,072	723	369	...	13	589
Connecticut.....	119	259,970	85.6	534,468	67,710	383,465	269,918	2,331	142,899
Refiner-marketer plants.....	43	131,891	99.2	444,662	18,417	129,797	8,903	...	...
Other plants.....	76	128,079	71.5	89,806	49,293	253,668	261,015	...	...
Fairfield.....	28	48,212	91.7	85,906	15,520	122,313	50,124	564	35,277
Hartford.....	23	62,857	97.5	188,056	6,277	82,270	1,966	582	41,834
Litchfield.....	10	5,751	71.7	12,065	1,650	6,905	218	140	6,193
Middlesex.....	6	7,541	62.5	7,131	448	9,888	255	90	5,076
New Haven.....	27	111,744	76.0	181,842	27,324	115,722	200,131	600	36,090
New London.....	16	19,396	100.0	45,174	14,544	41,257	17,071	198	10,976
Tolland.....	3	(D)	(D)	(D)	(D)	(D)	(D)	59	3,145
Windham.....	6	3,052	93.9	11,507	1,268	3,472	153	98	4,308
Delaware.....	37	35,188	94.4	110,315	16,851	33,841	...	475	27,465
Refiner-marketer plants.....	21	23,280	99.8	72,805	7,236	10,813	...	...	...
Other plants.....	16	11,908	83.8	37,510	9,615	23,028	...	...	...

(D) Withheld to avoid disclosure of establishments.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-65

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Delaware—Continued									
Kent.....	11	3,923	86.9	13,562	3,758	4,098	...	75	3,222
New Castle.....	8	23,759	100.0	76,149	5,877	22,976	...	251	18,935
Sussex.....	18	7,506	80.5	20,604	7,216	6,767	...	149	5,308
District of Columbia.....	7	35,724	100.0	141,944	4,849	39,122	8,707	...	...
Refiner-marketer plants.....	4	34,426	100.0	137,861	3,729	37,130	8,707	...	...
Other plants.....	3	1,298	100.0	4,083	1,120	1,992	...	...	...
Florida.....	522	317,330	98.5	1,113,879	119,694	217,236	255,328	4,715	268,712
Refiner-marketer plants.....	277	162,929	100.0	617,451	47,784	86,524	58,896	...	...
Other plants.....	245	154,401	96.7	496,428	71,910	130,712	196,432	...	...
Alachua.....	16	3,996	100.0	15,512	3,852	2,501	914	88	4,980
Baker.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	517
Bay.....	12	14,187	99.0	46,038	4,776	6,576	250	96	4,881
Bradford.....	7	2,068	100.0	9,023	1,239	1,036	323	21	1,358
Brevard.....	13	3,509	97.2	16,359	1,156	1,343	...	83	4,807
Broward.....	12	22,545	100.0	123,708	990	3,507	313	197	12,117
Calhoun.....	4	887	100.0	3,448	385	718	...	25	720
Charlotte.....	5	470	99.4	1,984	136	343	...	14	554
Citrus.....	5	789	100.0	3,249	218	419	238	29	1,137
Clay.....	1	(D)	(D)	(D)	(D)	(D)	(D)	28	1,361
Collier.....	6	1,081	100.0	3,339	132	1,074	...	15	1,221
Columbia.....	9	2,375	95.3	8,324	1,179	1,074	184	38	2,036
Dade.....	24	34,218	98.5	184,000	4,481	26,146	6,167	712	50,959
De Soto.....	4	506	100.0	1,917	181	331	...	13	466
Dixie.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	346
Duval.....	21	65,375	100.0	126,992	26,943	50,788	92,933	386	23,395
Escambia.....	12	6,657	97.9	34,475	1,772	4,520	2,713	117	7,852
Flagler.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	675
Franklin.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	391
Gadsden.....	6	1,576	100.0	5,895	1,188	897	669	43	1,789
Gilchrist.....	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Glades.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	371
Gulf.....	3	(D)	(D)	(D)	(D)	(D)	(D)	15	623
Hamilton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	13	726
Hardee.....	5	770	100.0	3,182	373	406	...	35	881
Hendry.....	6	1,065	100.0	4,157	221	1,328	...	11	940
Hernando.....	5	1,258	58.3	2,881	429	425	...	28	1,322
Highlands.....	7	1,713	100.0	7,393	567	1,260	11	31	1,729
Hillsborough.....	29	44,226	96.9	92,305	13,775	36,149	85,822	378	18,940
Holmes.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	266
Indian River.....	7	1,115	98.9	4,536	294	1,263	...	31	1,823
Jackson.....	9	2,415	100.0	10,151	1,372	956	631	44	1,583
Jefferson.....	5	772	100.0	3,167	489	323	...	15	650
Lafayette.....	...	...	...	...	...	...	...	3	185
Lake.....	16	4,000	95.1	15,200	2,495	2,047	26	89	3,449
Lee.....	8	2,716	100.0	14,608	680	3,521	...	58	2,917
Leon.....	10	4,378	91.7	14,594	2,346	2,762	9,775	74	5,578
Levy.....	7	1,252	100.0	4,990	468	660	11	23	1,556
Liberty.....	1	(D)	(D)	(D)	(D)	(D)	(D)	5	199
Madison.....	5	1,341	67.3	3,230	791	430	...	15	534
Manatee.....	9	3,717	97.4	12,606	1,689	1,080	38	56	2,910
Marion.....	11	3,683	100.0	14,859	1,637	1,821	244	83	4,009
Martin.....	3	(D)	(D)	(D)	(D)	(D)	(D)	31	1,019
Monroe.....	5	2,084	100.0	8,700	231	3,866	4,807	35	2,841
Nassau.....	5	1,197	97.2	4,687	568	1,479	9,722	35	2,260
Okaloosa.....	5	2,521	100.0	14,261	1,459	1,240	648	42	2,373
Okemos.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	382
Orange.....	18	13,358	100.0	59,021	7,645	5,602	5,932	237	15,354
Osceola.....	6	1,374	100.0	5,566	706	624	...	35	1,461
Palm Beach.....	20	8,287	99.7	29,472	2,357	4,783	418	226	12,298
Pasco.....	4	1,133	100.0	4,115	877	870	...	57	2,043
Pinellas.....	14	8,097	100.0	35,508	6,567	5,040	147	287	16,851
Polk.....	34	9,742	97.7	39,264	6,900	8,727	14,764	204	11,426
Putnam.....	10	3,430	100.0	12,265	1,296	1,211	4,391	39	1,727
St. Johns.....	5	1,604	100.0	6,220	846	861	333	49	2,709
St. Lucie.....	9	2,588	94.6	9,287	801	2,715	722	37	1,810
Santa Rosa.....	3	(D)	(D)	(D)	(D)	(D)	(D)	34	1,041
Sarasota.....	6	1,924	100.0	8,011	872	1,356	...	68	3,641
Seminole.....	9	2,887	100.0	13,688	1,216	1,966	243	31	1,847
Sumter.....	3	(D)	(D)	(D)	(D)	(D)	(D)	22	779
Suwannee.....	6	1,652	100.0	6,907	1,875	805	...	27	1,095
Taylor.....	6	1,314	100.0	5,465	582	306	...	26	1,899
Union.....	1	(D)	(D)	(D)	(D)	(D)	(D)	13	440
Volusia.....	19	6,569	79.2	22,020	2,921	7,816	1,147	166	8,787
Wakulla.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	161
Walton.....	8	2,650	100.0	7,407	1,531	5,391	2,404	19	1,075
Washington.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	(D)

(D) Withheld to avoid disclosure of establishments.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all

WHOLESALE TRADE—SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Georgia.....	555	230,281	97.3	865,595	91,537	139,211	105,766	4,113	222,455
Refiner-marketer plants.....	316	127,511	98.7	525,864	42,197	45,227	12,046	...	...
Other plants.....	239	102,770	95.5	339,731	49,340	93,984	93,720	...	...
Appling.....	4	1,049	100.0	4,233	467	268	...	11	751
Aukinson.....	...	(D)	(D)	(D)	(D)	(D)	(D)	22	445
Bacon.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	519
Baker.....	...	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Baldwin.....	5	1,378	100.0	6,290	183	267	...	15	1,116
Banks.....	...	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Barrow.....	4	690	100.0	3,304	452	402	...	23	650
Bartow.....	6	2,095	100.0	8,017	1,077	1,169	...	27	986
Ben Hill.....	6	1,333	100.0	5,463	599	230	...	21	1,207
Berrien.....	3	(D)	(D)	(D)	(D)	(D)	(D)	28	1,277
Bibb.....	9	7,135	100.0	27,729	1,562	2,576	1,458	133	8,754
Bleckley.....	2	(D)	(D)	(D)	(D)	(D)	(D)	6	725
Brantley.....	1	(D)	(D)	(D)	(D)	(D)	(D)	14	509
Brooks.....	7	1,008	69.9	3,221	817	407	...	10	431
Bryan.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	758
Bulloch.....	5	1,170	100.0	5,157	731	277	...	32	1,919
Burke.....	8	1,404	85.3	4,669	485	709	...	17	604
Butts.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	510
Calhoun.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	326
Camden.....	2	(D)	(D)	(D)	(D)	(D)	(D)	14	493
Candler.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	231
Carroll.....	7	2,064	100.0	10,032	426	529	...	41	1,423
Catoosa.....	...	(D)	(D)	(D)	(D)	(D)	(D)	21	772
Charlton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	9	577
Chatham.....	12	19,305	90.3	62,434	15,596	17,806	68,712	191	11,532
Chattahoochee.....	...	(D)	(D)	(D)	(D)	(D)	(D)	4	72
Chattooga.....	1	(D)	(D)	(D)	(D)	(D)	(D)	23	1,142
Cherokee.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	637
Clarke.....	9	4,099	93.7	13,578	1,454	2,136	1,197	49	3,962
Clay.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	259
Clayton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	33	1,642
Clinch.....	4	735	68.0	2,039	120	292	...	12	645
Cobb.....	7	4,399	100.0	19,851	1,132	1,200	...	117	6,418
Coffee.....	5	1,945	100.0	5,999	1,050	499	...	28	1,580
Colquitt.....	4	1,794	100.0	6,437	2,023	804	...	90	1,694
Columbia.....	1	(D)	(D)	(D)	(D)	(D)	(D)	14	523
Cook.....	3	(D)	(D)	(D)	(D)	(D)	(D)	19	1,081
Coweta.....	9	1,341	100.0	5,940	262	407	...	36	1,656
Crawford.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	247
Crisp.....	8	1,522	98.0	6,289	557	318	109	26	1,344
Dade.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	211
Dawson.....	...	(D)	(D)	(D)	(D)	(D)	(D)	4	136
Decatur.....	6	1,589	100.0	6,067	610	919	...	23	1,097
De Kalb.....	11	15,442	100.0	54,881	1,804	11,668	...	161	10,256
Dodge.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	455
Dooly.....	4	884	66.1	2,546	283	158	...	13	596
Dougherty.....	9	3,727	100.0	14,834	1,730	1,979	60	56	5,181
Douglas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	578
Early.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	1,248
Echols.....	...	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Effingham.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	561
Elbert.....	7	1,428	100.0	7,327	581	393	...	17	765
Emanuel.....	6	1,119	100.0	5,106	612	201	...	28	1,007
Evans.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	495
Fannin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	620
Fayette.....	...	172	100.0	693	49	117	...	11	317
Floyd.....	9	3,292	100.0	14,263	734	1,118	...	74	3,765
Forsyth.....	...	(D)	(D)	(D)	(D)	(D)	(D)	9	282
Franklin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	470
Fulton.....	16	45,907	100.0	161,224	9,160	52,584	34,128	521	37,397
Gilmer.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	255
Glascock.....	...	93.1	(D)	(D)	(D)	(D)	(D)	4	99
Glynn.....	9	2,121	100.0	7,793	1,309	379	...	31	2,111
Gordon.....	3	(D)	(D)	(D)	(D)	(D)	(D)	33	1,190
Grady.....	2	(D)	(D)	(D)	(D)	(D)	(D)	11	799
Greene.....	3	(D)	(D)	(D)	(D)	(D)	(D)	22	563
Gwinnett.....	5	1,736	100.0	4,337	768	713	...	72	2,334
Habersham.....	5	1,233	87.8	4,240	605	695	...	21	675
Hall.....	8	4,473	100.0	17,665	2,327	1,923	...	44	2,066
Hancock.....	4	348	98.9	1,378	98	153	...	6	278
Haralson.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	720
Harris.....	...	208	100.0	762	128	186	...	16	439
Hart.....	2	(D)	(D)	(D)	(D)	(D)	(D)	23	1,097
Heard.....	...	(D)	(D)	(D)	(D)	(D)	(D)	13	295
Henry.....	1	(D)	(D)	(D)	(D)	(D)	(D)	14	608
Henry.....	1	(D)	(D)	(D)	(D)	(D)	(D)	35	1,788
Houston.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	489
Irwin.....	1	(D)	(D)	(D)	(D)	(D)	(D)	40	1,365
Jackson.....	3	(D)	(D)	(D)	(D)	(D)	(D)	5	279
Jasper.....	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-67

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
Georgia—Continued									
Jeff Davis.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	937
Jefferson.....	7	1,130	100.0	4,718	482	753	...	31	1,140
Jenkins.....	4	551	100.0	2,525	227	159	...	15	(D)
Johnson.....	4	608	73.2	1,744	118	213	18	7	288
Jones.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	238
Lamar.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	569
Lanier.....	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Laurens.....	7	1,560	100.0	6,927	672	589	...	60	1,901
Lee.....	...	...	...	...	...	...	...	4	221
Liberty.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	647
Lincoln.....	...	...	...	...	...	...	...	9	285
Long.....	...	...	...	...	...	...	...	11	288
Lowndes.....	10	2,254	100.0	8,459	1,624	759	...	60	2,879
Lumpkin.....	...	...	...	...	...	...	...	5	169
McDuffie.....	4	842	100.0	3,551	531	391	...	16	954
McIntosh.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	374
Macon.....	2	(D)	(D)	(D)	(D)	(D)	(D)	15	543
Madison.....	...	...	...	...	...	...	...	13	335
Marion.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	96
Meriwether.....	5	817	100.0	3,756	181	408	...	20	751
Miller.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	300
Mitchell.....	7	1,325	100.0	5,469	856	436	...	20	1,620
Monroe.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	2,173
Montgomery.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	216
Morgan.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	446
Murray.....	...	...	...	...	...	...	...	19	544
Muscogee.....	9	7,575	100.0	29,600	969	856	...	133	9,827
Newton.....	5	1,146	100.0	4,847	479	480	...	28	1,061
Oconee.....	...	...	100.0	...	...	...	...	6	134
Oglethorpe.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	288
Paulding.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	178
Peach.....	5	998	100.0	4,538	306	470	...	13	984
Pickens.....	4	891	100.0	3,489	339	628	...	9	333
Pierce.....	1	(D)	(D)	(D)	(D)	(D)	(D)	18	502
Pike.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	206
Polk.....	4	1,328	100.0	5,881	324	365	...	29	1,390
Pulaski.....	5	1,042	100.0	4,835	290	234	...	15	458
Putnam.....	2	(D)	(D)	(D)	(D)	(D)	(D)	15	979
Quitman.....	...	...	100.0	...	...	...	...	3	64
Rabun.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	264
Randolph.....	5	900	100.0	3,411	284	360	...	8	296
Richmond.....	7	5,955	100.0	23,910	1,667	2,301	...	140	9,272
Rockdale.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	110
Schley.....	2	(D)	(D)	(D)	(D)	(D)	(D)	6	338
Screven.....	5	1,389	65.2	3,967	343	247	...	10	505
Seminole.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	505
Spalding.....	9	2,817	100.0	12,924	644	652	...	47	2,730
Stephens.....	4	1,482	100.0	6,278	684	619	...	18	756
Stewart.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	455
Sumter.....	6	1,392	100.0	5,523	711	668	...	30	1,503
Talbot.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	443
Taliaferro.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	134
Tattnall.....	2	(D)	(D)	(D)	(D)	(D)	(D)	21	1,353
Taylor.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	92
Telfair.....	4	618	100.0	3,612	240	264	...	24	1,131
Terrell.....	2	(D)	(D)	(D)	(D)	(D)	(D)	14	612
Thomas.....	8	2,208	100.0	7,538	2,045	975	...	39	2,522
Tift.....	9	2,154	100.0	8,131	1,590	850	11	30	1,477
Toombs.....	7	1,704	100.0	6,414	953	445	...	32	1,258
Towns.....	...	...	...	...	...	...	...	6	92
Treutlen.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	188
Troup.....	9	2,232	100.0	8,612	785	832	66	69	3,138
Turner.....	3	(D)	(D)	(D)	(D)	(D)	(D)	15	829
Twiggs.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	100
Union.....	...	...	...	...	...	...	...	4	231
Upson.....	6	1,159	100.0	5,049	286	293	...	31	1,465
Walker.....	10	2,664	100.0	10,859	1,675	1,066	...	43	2,221
Walton.....	4	1,439	100.0	2,960	751	724	...	21	751
Ware.....	9	3,761	100.0	13,662	1,817	603	...	53	3,053
Warren.....	4	587	100.0	2,458	302	219	...	8	269
Washington.....	6	1,521	88.6	3,116	308	388	...	24	837
Wayne.....	4	1,253	100.0	4,637	652	1,195	...	17	1,215
Webster.....	...	...	...	...	...	...	...	5	149
Wheeler.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	191
White.....	...	...	...	...	...	...	...	15	387
Whitfield.....	8	3,413	100.0	14,267	1,689	963	...	38	2,089
Wilcox.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	354
Wilkes.....	5	844	100.0	3,807	505	283	...	13	668
Wilkinson.....	1	(D)	(D)	(D)	(D)	(D)	(D)	3	197
Worth.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	727
Idaho.....	399	82,923	94.4	203,027	32,229	60,812	8,390	929	51,563
Refiner-marketer plants.....	298	60,409	93.5	150,218	21,690	35,849	3,214	...	...
Other plants.....	101	22,514	96.7	52,809	10,539	24,963	5,176	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Idaho—Continued									
Ada.....	22	18,991	98.9	30,796	4,446	16,392	1,972	116	8,164
Adams.....	4	269	100.0	833	309	188	...	10	443
Bannock.....	21	4,494	89.2	12,859	1,412	4,472	161	75	4,130
Bear Lake.....	8	913	100.0	3,159	297	654	...	10	586
Benewah.....	6	920	66.4	1,725	167	358	...	7	374
Bingham.....	18	2,388	93.6	7,305	910	1,534	...	34	2,249
Blaine.....	5	549	100.0	1,626	360	366	...	9	362
Boise.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	58
Bonner.....	12	1,642	89.0	4,851	1,145	985	24	32	1,212
Bonneville.....	13	5,949	97.1	16,735	986	4,637	174	48	3,914
Boundary.....	8	998	86.4	2,530	261	821	15	7	(D)
Butte.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	405
Camas.....	5	291	78.7	527	140	362	...	1	(D)
Canyon.....	20	4,840	96.1	11,990	2,366	2,224	4,029	70	3,834
Caribou.....	4	405	100.0	1,282	216	492	...	6	213
Cassia.....	16	5,444	91.4	7,720	872	1,637	13	37	1,572
Clark.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	200
Clearwater.....	5	949	100.0	2,902	564	969	...	15	752
Custer.....	7	745	100.0	2,260	427	330	386	6	190
Elmore.....	7	1,159	100.0	4,134	432	504	...	15	1,036
Franklin.....	7	910	100.0	3,453	327	876	...	10	346
Fremont.....	10	967	69.2	2,276	287	533	...	13	399
Gem.....	6	(D)	83.7	1,653	315	504	...	13	525
Gooding.....	11	1,535	87.8	4,115	694	460	...	13	749
Idaho.....	12	1,612	91.6	4,362	808	2,021	10	20	748
Jefferson.....	5	341	100.0	1,168	226	281	...	9	780
Jerome.....	7	902	80.6	2,783	589	401	...	18	1,233
Kootenai.....	17	2,745	97.1	7,832	1,278	1,435	198	46	2,189
Latah.....	21	2,407	93.1	6,645	1,715	2,740	98	27	1,335
Lemhi.....	6	657	100.0	1,972	401	597	227	8	521
Lewis.....	6	601	96.8	1,343	403	669	351	9	663
Lincoln.....	5	627	100.0	2,513	205	619	...	3	213
Madison.....	7	772	100.0	2,638	235	617	...	11	500
Minidoka.....	4	661	100.0	2,261	340	754	...	14	851
Nez Perce.....	12	3,476	98.4	9,484	1,427	2,419	690	40	2,126
Oneida.....	6	528	100.0	1,814	273	549	...	9	282
Owyhee.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	449
Payette.....	5	697	65.4	1,538	218	230	...	17	950
Power.....	5	448	76.3	1,053	92	466	...	8	238
Shoshone.....	16	2,498	95.8	5,248	2,111	1,469	10	22	1,748
Teton.....	5	342	100.0	1,215	135	185	...	4	176
Twin Falls.....	21	6,178	94.8	17,895	4,025	4,384	32	61	3,456
Valley.....	7	816	96.9	2,302	197	541	...	14	436
Washington.....	8	1,033	84.5	1,934	455	400	...	14	550
Yellowstone National Park.....	...	...	...	...	...	...	...	...	...
Illinois.....									
Refiner-marketer plants.....	1,052	394,850	100.0	1,284,013	170,228	334,989	182,842	...	...
Other plants.....	562	211,988	74.7	409,588	137,692	177,917	46,088	...	...
Adams.....	19	4,318	83.2	13,303	2,760	1,686	254	83	3,015
Alexander.....	6	3,474	44.3	3,895	436	520	...	38	2,657
Bond.....	8	2,059	45.2	3,412	815	774	...	29	1,107
Boone.....	7	1,399	100.0	3,983	960	1,522	20	27	1,617
Brown.....	5	348	100.0	1,475	344	103	...	10	524
Bureau.....	22	4,212	60.2	8,909	1,784	2,586	32	49	2,280
Calhoun.....	4	(D)	(D)	(D)	(D)	(D)	(D)	22	785
Carroll.....	13	1,560	92.1	4,705	1,223	1,765	...	32	1,688
Casa.....	11	2,128	100.0	5,115	1,466	990	...	27	1,308
Champaign.....	31	6,857	100.0	24,193	5,009	7,950	338	137	8,974
Christian.....	22	4,032	57.4	8,248	1,982	1,761	...	61	2,510
Clark.....	14	2,209	83.0	5,719	1,184	2,388	...	32	1,550
Clay.....	12	2,104	93.5	7,110	1,637	1,075	...	33	1,510
Clinton.....	10	1,565	73.4	4,324	1,154	987	...	32	1,097
Coles.....	21	3,696	100.0	10,552	1,989	2,725	350	56	3,242
Cook.....	153	235,474	98.9	680,082	122,472	248,864	209,641	2,713	262,421
Crawford.....	6	8,129	100.0	39,417	2,735	2,668	...	41	1,630
Cumberland.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	1,142
De Kalb.....	22	4,451	85.2	11,520	1,896	4,659	181	65	4,179
De Witt.....	12	1,306	100.0	4,583	1,382	1,098	...	26	1,618
Douglas.....	20	2,390	88.5	7,354	1,731	926	...	29	1,153
Du Page.....	18	4,962	91.3	15,608	3,353	10,048	75	157	13,471
Edgar.....	14	2,411	59.8	5,524	1,175	934	...	32	1,501
Edwards.....	7	1,586	32.2	1,740	458	610	...	22	1,029
Effingham.....	16	6,723	90.1	10,946	1,361	1,698	...	52	2,184
Fayette.....	15	3,363	69.3	7,245	781	611	154	42	1,353
Ford.....	8	1,499	100.0	3,876	702	931	...	38	3,753
Franklin.....	18	2,723	85.9	10,180	1,015	484	...	79	3,015
Fulton.....	22	3,957	71.7	9,960	1,507	2,776	...	83	3,624
Gallatin.....	6	1,135	100.0	1,450	182	150	...	21	624
Greene.....	14	2,144	100.0	6,562	1,446	2,078	...	32	1,234
Grundy.....	12	2,356	86.7	6,217	1,996	1,893	1,323	50	2,556
Hamilton.....	4	561	100.0	2,188	484	207	...	18	660

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-69

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Illinois—Continued									
Kankakee.....	18	2,557	80.5	7,050	2,191	1,632	64	47	1,513
Hardin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	6	331
Henderson.....	4	598	100.0	2,145	847	573	...	18	625
Henry.....	25	4,744	85.6	14,808	3,454	1,897	...	76	3,422
Iroquois.....	25	4,244	74.5	11,332	2,892	3,768	381	60	2,600
Jackson.....	15	3,012	67.2	8,176	872	872	...	61	2,781
Jasper.....	5	549	100.0	2,097	392	309	...	19	748
Jefferson.....	8	2,187	93.6	8,632	1,152	1,380	...	60	2,746
Jersey.....	5	742	86.5	2,071	588	642	143	19	1,189
Jo Daviess.....	17	2,138	56.2	4,002	1,037	1,284	137	34	1,419
Johnson.....	4	785	100.0	2,625	268	177	...	18	1,529
Kane.....	30	12,574	74.2	31,881	5,785	11,488	1,476	170	13,332
Kankakee.....	20	6,445	89.3	16,428	2,614	6,121	439	105	6,342
Kendall.....	8	1,228	76.7	3,262	888	960	...	23	810
Knox.....	17	6,037	66.9	13,897	3,463	3,297	...	92	4,577
Lake.....	33	13,477	98.0	44,416	9,265	17,550	1,197	232	18,419
La Salle.....	40	8,701	84.2	23,715	4,501	7,738	577	124	7,288
Lawrence.....	8	3,768	77.7	8,931	967	937	...	42	2,167
Lee.....	16	3,646	64.3	6,827	1,892	2,526	...	42	2,535
Livingston.....	26	4,045	73.0	11,500	1,979	2,200	...	52	2,514
Logan.....	21	2,671	68.3	4,588	1,252	925	15	65	2,855
McDonough.....	20	3,260	74.6	7,852	2,131	2,377	...	50	2,026
McHenry.....	22	5,014	73.1	11,031	3,347	4,644	227	86	5,246
McLean.....	28	6,508	84.9	18,014	4,069	8,412	196	121	7,829
Macomb.....	19	9,139	99.9	31,767	3,277	5,536	...	142	8,912
Macoupin.....	19	4,161	80.3	7,979	1,932	1,407	...	82	3,154
Madison.....	21	16,505	94.5	46,829	4,460	10,575	536	230	14,332
Marion.....	17	3,422	84.0	8,584	1,079	1,998	340	98	4,388
Marshall.....	8	930	100.0	3,034	662	784	...	22	919
Mason.....	16	1,589	78.2	3,626	1,119	1,022	231	39	1,649
Massac.....	6	1,140	100.0	4,241	680	567	...	24	1,305
Menard.....	10	1,239	76.5	2,898	843	786	...	11	403
Mercer.....	13	2,102	58.0	4,250	1,096	932	1	31	1,241
Monroe.....	4	679	46.7	1,058	294	455	...	17	508
Montgomery.....	17	2,305	95.5	7,974	1,368	1,688	318	47	2,135
Morgan.....	14	2,674	78.5	8,023	1,244	1,723	...	54	2,657
Moultrie.....	10	737	63.0	1,564	501	430	5	21	910
Ogle.....	19	3,067	77.6	7,912	1,975	2,030	...	51	2,686
Peoria.....	20	21,459	100.0	26,634	4,865	6,468	218	226	13,691
Perry.....	8	869	100.0	3,382	411	423	...	45	1,726
Piatt.....	18	1,552	74.9	3,842	1,570	965	...	21	924
Pike.....	19	2,391	66.0	6,118	1,357	777	27	43	1,642
Pope.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	204
Pulaski.....	1	(D)	(D)	(D)	(D)	(D)	(D)	16	409
Putnam.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	250
Randolph.....	17	3,405	75.4	8,700	1,610	1,858	...	42	2,005
Richland.....	9	1,156	100.0	3,916	634	741	...	26	1,695
Rock Island.....	21	10,203	97.5	17,788	4,678	7,921	646	172	10,362
St. Clair.....	25	7,405	84.8	17,144	5,551	11,251	1,284	258	15,363
Saline.....	13	2,481	100.0	11,508	774	821	5	52	2,777
Sangamon.....	27	7,080	98.5	25,985	3,634	5,453	2,425	179	12,629
Schuyler.....	5	966	36.9	1,442	395	225	...	18	707
Scott.....	4	557	100.0	1,117	298	758	...	15	479
Shelby.....	15	1,563	80.6	5,070	1,482	980	63	33	1,217
Stark.....	7	1,036	100.0	3,529	659	1,282	...	12	395
Stephenson.....	18	4,875	76.0	11,671	2,681	4,003	92	52	2,609
Tazewell.....	25	15,933	95.5	70,525	6,394	9,856	49	106	4,905
Union.....	8	1,384	100.0	4,735	836	751	100	32	1,202
Vermillion.....	34	6,656	89.4	21,833	4,757	4,339	275	146	6,752
Wabash.....	9	1,526	100.0	4,884	1,635	1,820	245	33	1,283
Warren.....	13	2,403	76.2	5,929	1,793	1,596	82	32	1,490
Washington.....	9	1,002	61.4	2,567	446	306	...	27	749
Wayne.....	7	1,474	73.0	3,852	879	439	...	41	1,870
White.....	12	1,336	100.0	4,730	1,328	726	...	48	2,185
Whiteside.....	17	5,818	94.2	10,984	2,929	4,306	17	70	4,319
Will.....	21	13,035	98.7	37,191	5,813	17,827	2,490	190	13,283
Williamson.....	14	2,488	92.2	8,119	974	1,077	9	81	3,041
Winnebago.....	17	9,309	92.7	25,366	2,845	3,613	2,092	172	12,217
Woodford.....	12	1,896	100.0	6,693	824	2,468	...	38	1,756
Indiana.....	1,128	442,703	95.1	1,319,364	259,725	371,790	225,406	5,188	320,660
Refiner-marketer plants.....	830	332,990	98.7	1,084,866	181,118	278,178	193,964	...	...
Other plants.....	298	109,713	84.0	234,498	78,607	93,612	31,442	...	...
Adams.....	11	1,995	80.1	4,470	1,301	1,178	...	29	1,989
Allen.....	30	18,087	78.8	57,105	5,752	11,653	532	210	15,401
Bartholomew.....	11	2,438	100.0	9,537	1,727	1,851	...	56	2,955
Benton.....	15	1,881	91.0	4,601	1,732	1,323	43	31	1,080
Blackford.....	7	759	100.0	2,471	1,213	494	...	18	764
Boone.....	13	2,014	80.3	5,794	1,825	1,271	...	44	2,729
Brown.....	1	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Garroll.....	12	1,913	75.0	4,362	1,780	1,352	...	18	1,308

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Indiana—Continued									
Cass.....	15	2,582	83.5	6,779	2,380	1,857	...	55	3,077
Clark.....	6	8,114	100.0	6,836	977	1,385	...	58	5,311
Clay.....	9	1,679	100.0	6,044	896	919	...	35	1,836
Clinton.....	16	3,405	88.4	11,054	2,610	2,683	...	40	2,163
Crawford.....	2	(D)	(D)	(D)	(D)	(D)	(D)	17	500
Daviess.....	9	1,599	95.5	5,748	729	847	...	42	1,707
Dearborn.....	10	4,314	100.0	13,458	3,504	1,947	1/4	34	2,238
Decatur.....	10	1,227	100.0	4,634	1,022	533	...	20	1,016
De Kalb.....	15	2,632	751	7,165	1,805	1,292	...	35	1,958
Delaware.....	16	11,554	100.0	33,347	4,225	6,208	...	114	6,503
Dubois.....	11	2,565	65.5	6,378	444	834	40	43	1,318
Elkhart.....	17	9,005	100.0	25,504	8,597	10,958	3,060	118	7,192
Fayette.....	7	1,458	68.0	3,186	732	995	...	21	1,405
Floyd.....	5	2,046	83.4	6,131	542	504	...	67	4,775
Fountain.....	15	2,309	82.9	6,030	1,472	1,158	394	33	1,505
Franklin.....	7	599	72.8	1,652	448	323	...	17	605
Fulton.....	14	1,780	93.0	5,307	1,543	1,502	...	39	1,703
Gibson.....	13	2,153	97.1	7,749	960	1,380	...	56	1,998
Grant.....	25	7,521	87.9	16,490	5,463	4,484	...	88	4,904
Greene.....	16	3,361	95.2	13,465	4,304	2,296	...	53	2,095
Hamilton.....	16	7,828	100.0	28,015	15,709	10,058	...	48	2,010
Hancock.....	8	1,242	79.3	3,212	1,062	646	...	36	2,043
Harrison.....	8	1,365	77.5	4,092	819	379	...	20	685
Hendricks.....	17	2,679	93.1	7,175	2,657	2,850	...	47	1,841
Henry.....	18	3,343	89.7	11,320	3,190	2,449	...	64	3,157
Howard.....	10	4,049	100.0	15,082	3,920	2,327	...	55	3,146
Huntington.....	13	1,918	100.0	6,791	1,720	1,642	56	57	3,313
Jackson.....	18	3,027	89.6	10,100	1,687	1,151	...	41	2,896
Jasper.....	14	2,729	86.7	7,534	1,963	1,818	20	26	1,412
Jay.....	10	2,774	100.0	7,624	2,257	1,112	6,549	44	1,900
Jefferson.....	8	3,624	100.0	7,240	839	1,792	...	29	1,683
Jennings.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	997
Johnson.....	11	2,114	100.0	6,456	2,807	2,661	24	38	2,367
Knox.....	13	2,954	92.1	10,915	855	1,358	...	73	3,153
Kosciusko.....	27	3,870	85.2	9,632	3,221	3,220	61	58	4,059
Lagrange.....	11	1,532	94.0	3,716	1,185	990	...	13	570
Lake.....	33	88,636	99.5	271,724	21,323	101,717	187,618	408	32,463
La Porte.....	22	7,319	99.1	24,110	7,397	7,778	2,082	114	7,095
Lawrence.....	11	2,114	92.6	6,655	892	743	...	37	3,406
Madison.....	23	5,265	100.0	17,218	4,641	4,373	...	152	8,199
Marion.....	30	67,862	98.3	214,652	32,662	54,523	21,845	594	49,822
Marshall.....	14	3,073	91.6	9,049	2,772	3,139	45	58	3,237
Martin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	9	759
Miami.....	13	8,363	89.3	27,212	12,790	8,694	...	49	2,464
Monroe.....	12	2,754	96.4	10,034	2,059	1,846	...	52	3,271
Montgomery.....	17	2,580	100.0	9,220	2,110	1,933	...	52	2,267
Morgan.....	13	1,547	100.0	5,498	1,607	1,145	...	43	2,222
Newton.....	12	2,048	95.2	6,610	2,239	1,331	...	27	1,161
Noble.....	15	2,102	88.1	4,534	1,204	1,708	...	40	2,903
Ohio.....	...	...	...	...	...	...	...	...	178
Orange.....	6	877	100.0	3,447	712	420	...	27	1,314
Owen.....	7	738	86.0	2,501	458	299	...	18	855
Parke.....	7	1,206	56.1	2,609	341	234	...	27	1,033
Perry.....	4	825	100.0	3,251	347	479	...	23	676
Pike.....	4	578	100.0	2,376	299	562	...	20	975
Porter.....	16	4,358	96.8	13,590	3,262	3,622	274	64	3,337
Posey.....	10	2,302	98.7	3,004	834	527	...	26	1,037
Pulaski.....	11	1,814	100.0	5,831	1,566	1,071	...	16	911
Putnam.....	16	1,949	100.0	7,184	1,331	1,384	...	39	1,751
Randolph.....	16	1,898	89.6	5,785	2,105	1,222	...	49	2,285
Ripley.....	11	1,400	80.8	3,457	1,157	760	...	26	1,306
Rush.....	13	2,059	86.2	6,639	1,783	1,243	...	26	1,775
St. Joseph.....	28	21,730	96.5	60,112	13,778	22,093	2,338	253	16,334
Scott.....	7	627	90.1	2,213	678	202	...	26	1,346
Shelby.....	18	4,744	87.7	7,142	2,688	2,197	13	23	1,525
Spencer.....	4	965	100.0	2,648	421	346	...	24	863
Starke.....	9	1,329	92.5	4,059	1,367	934	61	30	1,545
Steuben.....	10	2,172	89.4	5,230	1,125	2,578	...	37	1,954
Sullivan.....	12	2,199	70.4	6,047	786	764	...	31	1,284
Switzerland.....	2	(D)	(D)	(D)	(D)	(D)	(D)	11	(D)
Tippecanoe.....	17	5,844	100.0	17,733	3,312	5,170	248	74	5,322
Tipton.....	7	1,280	100.0	3,750	1,023	1,028	...	17	833
Union.....	4	302	72.8	659	244	206	...	16	530
Vanderburgh.....	15	13,179	99.8	34,234	3,926	10,690	17	151	13,595
Vermillion.....	6	765	100.0	2,619	772	236	...	32	1,300
Vigo.....	15	10,217	99.9	37,516	3,824	7,658	82	136	7,097
Wabash.....	18	2,524	90.2	7,283	2,106	1,947	...	42	2,352
Warren.....	7	1,171	100.0	2,771	853	3,252	...	8	203
Warrick.....	8	1,936	84.2	4,669	836	931	...	17	466
Washington.....	8	1,425	74.9	4,051	1,023	723	...	18	835
Wayne.....	15	5,596	100.0	14,626	5,113	9,146	...	74	5,544
Wells.....	11	1,672	100.0	5,078	2,191	1,266	...	25	1,504
White.....	17	2,464	100.0	8,791	2,624	1,745	...	45	2,155
Whitley.....	9	1,387	100.0	4,004	1,685	1,451	...	40	1,780

(D) Withheld to avoid disclosure of establishments.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all

PETROLEUM BULK PLANTS AND TERMINALS

8-71

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Iowa.....	1,624	282,823	84.2	818,422	196,143	192,373	6,169	4,493	222,053
Refiner-marketer plants.....	1,118	168,606	95.6	590,873	127,432	146,868	3,504	...	...
Other plants.....	506	114,217	67.5	227,549	68,711	45,505	2,665	...	...
Adair.....	11	1,697	66.0	3,726	921	876	...	23	1,413
Adams.....	4	516	98.1	1,476	688	179	...	17	834
Allamakee.....	10	1,117	77.0	2,782	724	1,159	...	34	1,248
Appanoose.....	14	1,424	100.0	5,259	910	1,244	...	45	1,379
Audubon.....	8	685	100.0	2,402	389	329	...	19	1,682
Benton.....	22	2,134	93.4	6,526	2,039	2,516	...	43	1,852
Black Hawk.....	27	7,756	96.1	23,779	5,653	7,359	281	133	7,448
Boone.....	13	1,505	100.0	5,742	1,167	1,023	...	62	2,451
Bremer.....	14	1,731	82.5	4,897	1,211	1,414	9	29	1,401
Buchanan.....	19	1,919	100.0	6,430	2,131	2,216	20	36	1,400
Buena Vista.....	19	2,187	100.0	6,998	1,918	1,898	338	52	3,684
Butler.....	17	1,505	100.0	5,306	1,598	1,165	15	44	1,508
Calhoun.....	15	1,859	74.6	5,299	1,062	522	...	38	1,217
Carroll.....	20	2,148	73.1	5,396	1,570	1,448	...	50	2,594
Cass.....	16	1,591	100.0	5,423	1,239	540	1	42	2,151
Cedar.....	15	1,597	100.0	5,187	1,329	1,301	...	44	1,941
Cerro Gordo.....	22	5,083	94.9	15,567	2,293	3,300	7	72	3,503
Cherokee.....	15	2,293	68.7	5,418	756	1,123	22	31	1,181
Chickasaw.....	11	2,052	49.4	3,276	963	1,030	2	39	1,386
Clarke.....	8	703	100.0	2,624	521	545	...	20	1,055
Clay.....	18	2,619	67.3	7,176	1,133	937	24	47	1,991
Clayton.....	14	1,671	83.2	5,245	1,278	1,589	...	42	1,445
Clinton.....	25	4,499	96.7	15,016	3,505	4,408	557	67	3,439
Crawford.....	24	2,055	91.0	6,616	1,583	1,665	69	42	1,696
Dallas.....	27	3,257	68.9	8,529	1,911	1,912	6	56	2,784
Davis.....	5	724	58.6	1,455	524	208	...	13	529
Decatur.....	10	918	100.0	3,550	1,143	633	...	22	713
Delaware.....	15	2,446	66.8	5,666	1,841	1,799	1	26	1,073
Des Moines.....	10	4,140	94.3	10,428	2,531	5,779	707	50	3,132
Dickinson.....	13	1,091	75.6	3,045	712	747	2	30	1,455
Dubuque.....	21	8,089	57.7	14,580	4,202	5,118	505	93	5,426
Emmet.....	9	1,151	100.0	4,087	844	804	20	36	1,932
Fayette.....	19	2,193	100.0	6,734	1,814	3,486	...	50	3,740
Floyd.....	17	2,114	100.0	6,466	2,210	2,080	...	32	1,338
Franklin.....	15	1,899	70.0	4,959	919	1,482	5	32	1,368
Fremont.....	8	748	100.0	2,068	976	837	...	18	800
Greene.....	19	1,616	95.3	5,347	1,113	865	4	32	1,530
Grundy.....	18	1,522	79.8	3,758	828	1,444	227	33	1,317
Guthrie.....	17	1,295	91.0	3,740	1,466	919	...	37	1,167
Hamilton.....	20	2,145	91.5	6,871	2,149	1,171	1	37	2,060
Hancock.....	12	1,669	53.3	2,898	679	448	...	29	1,640
Hardin.....	28	2,939	76.3	8,036	1,981	2,259	4	47	1,879
Harrison.....	29	2,294	97.4	6,977	2,124	1,980	58	42	1,653
Henry.....	14	1,789	97.4	5,684	1,873	1,158	...	42	2,234
Howard.....	10	1,389	100.0	4,560	1,071	1,397	2	30	1,471
Humboldt.....	14	1,061	91.3	3,638	825	1,088	3	49	1,848
Ida.....	15	1,437	64.8	3,354	758	1,111	7	22	898
Iowa.....	14	2,086	49.0	3,060	1,021	949	...	30	1,173
Jackson.....	15	1,539	100.0	7,193	2,553	1,759	59	39	2,081
Jasper.....	21	2,026	90.8	6,347	1,387	1,400	17	67	2,797
Jefferson.....	10	1,106	100.0	3,642	1,020	978	678	23	1,005
Johnson.....	12	2,841	100.0	10,166	2,113	1,710	4	43	3,767
Jones.....	15	2,231	72.8	4,827	1,643	1,384	...	55	1,646
Keokuk.....	17	1,616	79.0	4,161	1,517	957	...	44	1,129
Kossuth.....	25	2,890	82.0	8,625	2,411	2,464	5	49	2,283
Lee.....	16	2,695	98.3	6,438	2,184	1,850	...	47	2,699
Linn.....	31	8,832	97.7	31,822	6,088	4,927	268	41	8,598
Louisa.....	8	691	63.0	1,385	676	466	3	22	1,011
Lucas.....	12	1,157	100.0	4,180	1,114	907	17	21	1,207
Lyon.....	16	8,377	12.6	3,731	850	1,192	11	24	921
Madison.....	14	1,738	68.4	3,707	1,387	2,559	...	25	990
Mahaska.....	12	2,198	100.0	7,178	900	1,119	51	46	1,887
Marion.....	18	2,245	91.0	7,206	1,718	1,217	...	40	1,721
Marshall.....	16	3,038	88.3	10,375	1,239	2,653	1	64	3,036
Mills.....	11	1,427	100.0	5,295	2,255	1,231	15	25	1,034
Mitchell.....	9	1,697	39.5	2,496	696	565	...	24	929
Monona.....	20	1,991	83.2	4,947	1,494	1,562	24	19	742
Monroe.....	7	742	100.0	2,925	535	414	...	19	678
Montgomery.....	14	2,369	84.8	7,002	2,657	843	1	31	1,770
Muscatine.....	15	2,045	92.2	7,096	1,417	871	...	57	2,689
O'Brien.....	21	3,176	51.4	6,281	1,040	1,215	4	36	1,498
Osceola.....	8	1,267	95.2	3,606	900	1,586	...	18	780
Page.....	16	3,202	100.0	12,863	1,646	2,297	4	49	1,903
Palo Alto.....	18	1,800	88.5	5,706	1,733	1,385	13	33	1,211
Plymouth.....	22	3,268	98.3	10,120	2,650	5,096	49	47	2,690
Pocahontas.....	20	2,349	57.3	4,737	1,370	1,189	2	37	1,388
Polk.....	33	19,504	85.4	64,492	6,710	7,244	68	309	21,446
Pottawattamie.....	33	21,331	97.4	85,963	30,684	20,892	30	112	6,288
Poweshiek.....	20	2,686	96.3	8,125	2,138	2,248	...	30	1,275

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE—SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Iowa—Continued									
Ringgold.....	10	926	82.7	2,438	608	626	...	13	524
Sac.....	21	1,795	100.0	5,053	1,345	1,747	4	42	1,916
Scott.....	21	18,718	96.5	53,869	9,333	12,238	1,351	113	8,500
Shelby.....	18	1,780	100.0	3,722	1,258	815	29	26	998
Sioux.....	20	3,054	58.3	5,450	1,295	1,647	20	27	1,762
Story.....	20	2,259	96.6	8,268	2,169	2,051	...	66	3,788
Tama.....	23	2,350	100.0	7,491	2,409	1,556	5	38	1,480
Taylor.....	12	2,380	78.7	6,258	2,280	917	...	12	284
Union.....	11	1,337	96.0	4,871	1,026	712	...	36	961
Van Buren.....	8	685	100.0	2,437	852	400	...	37	898
Wapello.....	17	2,750	88.0	8,821	1,807	1,932	123	65	3,106
Warren.....	14	1,702	53.3	3,407	911	668	23	40	1,262
Washington.....	20	2,222	81.3	6,715	2,030	1,314	...	44	1,876
Wayne.....	6	804	100.0	2,435	904	444	...	27	914
Webster.....	23	6,246	54.4	13,243	1,575	1,584	32	68	3,511
Winnebago.....	12	1,360	73.2	3,611	983	604	...	38	1,719
Winnesiek.....	14	2,613	63.6	5,140	1,557	1,471	1	47	1,668
Woodbury.....	36	10,593	95.1	25,841	3,608	4,729	212	142	8,404
Worth.....	10	936	100.0	3,390	1,013	320	...	25	784
Wright.....	23	1,881	86.4	6,269	769	958	59	32	1,570
Kansas.....	1,223	166,048	81.1	511,712	34,291	143,049	5,520	3,438	173,915
Refiner-marketer plants.....	760	94,613	97.1	347,996	20,372	130,872	2,199	...	...
Other plants.....	463	71,435	60.0	163,716	13,919	12,177	3,321	...	...
Allen.....	11	1,058	99.3	3,930	136	269	19	36	1,653
Anderson.....	10	684	64.6	1,807	167	293	37	15	474
Atchison.....	10	811	100.0	3,429	397	704	30	28	1,029
Barber.....	14	1,017	64.5	2,230	157	259	9	14	696
Barton.....	26	3,353	64.6	8,129	854	1,064	34	46	4,104
Bourbon.....	13	1,207	95.0	4,959	208	1,727	...	39	1,615
Brown.....	12	918	100.0	3,485	474	320	4	27	999
Butler.....	15	2,115	100.0	8,662	510	559	202	86	4,899
Chase.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	252
Chautauqua.....	10	679	85.0	2,708	105	124	3	21	829
Cherokee.....	7	728	100.0	3,511	175	665	25	48	1,914
Cheyenne.....	8	1,112	100.0	4,128	93	155	50	14	559
Clark.....	7	572	84.6	1,643	62	106	...	4	228
Clay.....	11	856	66.0	2,254	99	220	12	22	755
Cloud.....	13	4,878	24.1	4,302	482	156	5	30	1,271
Coffey.....	11	558	100.0	2,489	366	478	21	26	1,088
Comanche.....	6	470	27.4	633	31	66	...	4	412
Cowley.....	24	1,572	95.4	6,792	182	269	65	74	3,730
Crawford.....	15	1,636	97.9	6,664	461	680	27	75	2,809
Decatur.....	9	533	83.1	2,052	195	234	...	14	585
Dickinson.....	26	1,466	80.2	5,090	349	515	4	50	2,046
Doniphan.....	5	810	100.0	2,206	399	773	...	21	837
Douglas.....	12	1,675	100.0	7,432	529	760	474	47	2,371
Edwards.....	10	636	49.2	1,535	82	173	...	13	515
Elk.....	4	286	100.0	1,257	61	252	...	16	537
Ellis.....	15	2,066	89.0	6,563	668	298	356	39	1,992
Ellsworth.....	9	867	43.3	1,819	95	166	...	21	790
Finney.....	7	913	100.0	3,737	153	509	16	26	1,801
Ford.....	19	2,742	47.2	4,928	698	601	...	39	3,246
Franklin.....	13	1,873	97.7	7,123	803	363	1	34	1,579
Geary.....	9	785	68.0	2,435	74	68	...	27	1,778
Gore.....	8	515	62.7	1,453	303	164	14	10	270
Graham.....	7	559	47.0	1,235	180	83	...	6	431
Grant.....	3	(D)	(D)	(D)	(D)	(D)	(D)	5	441
Gray.....	11	640	73.8	1,554	164	543	37	8	439
Greeley.....	3	(D)	(D)	(D)	(D)	(D)	(D)	4	244
Greenwood.....	14	1,112	79.3	4,188	276	371	124	38	602
Hamilton.....	4	357	100.0	1,485	25	254	...	11	609
Harper.....	22	1,168	98.7	3,773	387	517	18	19	1,134
Harvey.....	11	917	91.8	3,971	280	319	...	38	2,272
Haskell.....	6	372	66.9	982	51	92	...	10	347
Hodgeman.....	4	475	20.6	381	76	70	...	6	205
Jackson.....	6	563	100.0	1,857	459	76	...	27	884
Jefferson.....	8	271	81.2	909	210	164	...	19	874
Jewell.....	9	716	100.0	3,014	245	163	...	25	856
Johnson.....	16	2,369	100.0	9,034	1,132	913	4	80	5,295
Kearny.....	4	377	68.4	1,008	24	266	...	1	(D)
Kingman.....	20	1,094	79.7	3,809	471	425	56	31	927
Kiowa.....	11	793	47.0	1,655	110	145	...	19	816
Labette.....	14	928	87.0	3,896	160	307	11	43	1,838
Lane.....	4	640	13.3	413	21	87	...	4	251
Leavenworth.....	9	1,665	57.0	4,931	389	423	...	32	1,437
Lincoln.....	10	671	49.6	1,340	69	144	...	11	594
Linn.....	10	697	100.0	2,776	395	347	14	28	885
Logan.....	13	599	77.0	2,062	138	259	...	10	495
Lyon.....	16	1,382	79.9	4,991	429	335	22	53	2,634
McPherson.....	26	1,967	75.9	6,372	336	551	68	49	1,793

(D) Withheld to avoid disclosure. establishments.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all

PETROLEUM BULK PLANTS AND TERMINALS

8-73

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Kansas—Continued									
Marion.....	13	711	77.1	2,732	155	104	5	40	1,746
Marshall.....	13	690	92.2	2,823	366	227	10	37	1,329
Meade.....	10	791	89.6	2,759	427	569	420	6	417
Miami.....	12	1,127	100.0	4,943	239	1,705	2	32	1,383
Mitchell.....	8	624	62.5	1,692	111	63	...	31	1,694
Montgomery.....	22	7,769	93.5	17,749	814	37,097	19	99	4,117
Morris.....	10	714	100.0	2,536	268	165	42	22	652
Morton.....	6	456	65.4	1,165	42	367	...	4	295
Nemaha.....	10	896	49.2	1,828	270	388	...	39	1,419
Neosho.....	9	596	79.0	2,221	58	293	28	36	1,466
Ness.....	14	1,107	41.5	1,585	185	216	...	7	317
Norton.....	11	1,178	84.2	3,866	467	185	...	26	828
Osage.....	7	493	85.4	1,868	319	331	...	35	706
Osborne.....	9	424	70.5	1,371	152	160	...	17	728
Ottawa.....	7	344	78.8	1,398	134	177	75	11	486
Pawnee.....	13	958	45.3	1,716	287	355	...	21	994
Phillips.....	9	831	62.3	2,283	200	147	14	19	797
Pottawatomie.....	10	686	100.0	3,315	299	356	...	35	1,271
Pratt.....	17	1,648	72.1	5,108	304	378	77	30	1,696
Rawlins.....	8	556	92.4	2,158	185	184	...	15	647
Reno.....	26	5,561	50.6	10,668	1,437	522	88	84	3,980
Republic.....	9	759	64.4	2,212	193	235	...	29	1,585
Rice.....	23	1,800	74.9	5,575	648	608	...	25	1,275
Riley.....	11	1,327	100.0	5,786	288	305	8	52	2,780
Rooks.....	10	946	88.4	3,260	404	657	...	23	1,278
Rush.....	12	983	60.3	1,728	120	175	...	18	912
Russell.....	16	1,550	92.1	5,295	801	665	55	26	1,397
Saline.....	15	3,312	90.4	11,900	906	230	15	82	4,300
Scott.....	2	(D)	(D)	(D)	(D)	(D)	(D)	16	1,005
Sedgwick.....	37	16,190	87.1	64,772	1,360	1,603	170	355	23,781
Seward.....	10	1,462	63.4	3,604	111	279	6	24	1,614
Shawnee.....	22	9,639	77.5	37,368	1,735	1,478	579	163	10,033
Sheridan.....	4	156	100.0	897	58	68	...	6	221
Sherman.....	14	1,181	79.6	3,554	149	343	...	11	488
Smith.....	11	561	68.4	1,754	202	66	...	15	1,187
Stafford.....	18	1,249	47.5	2,112	147	617	...	12	460
Stanton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	58
Stevens.....	7	581	52.8	1,149	49	221	1	9	(D)
Summer.....	25	1,717	91.6	6,854	583	621	111	47	2,673
Thomas.....	20	1,691	87.0	6,421	181	524	46	22	909
Trego.....	6	439	100.0	1,706	116	179	16	9	816
Wabaunsee.....	8	404	100.0	1,416	335	268	...	14	399
Wallace.....	6	236	80.1	817	66	72	...	11	355
Washington.....	19	1,430	69.7	3,043	412	268	16	20	587
Wichita.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	306
Wilson.....	10	1,461	81.7	5,028	170	2,018	7	24	930
Woodson.....	8	475	91.4	2,104	134	111	39	18	586
Wyandotte.....	19	27,010	97.1	67,753	2,694	67,022	1,849	200	11,399
Kentucky.....									
Refiner-marketer plants.....	235	112,809	98.7	353,089	24,380	56,177	8,015	...	...
Other plants.....	168	58,757	96.9	219,931	22,865	49,369	540	...	...
Adair.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	491
Allen.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	426
Anderson.....	3	(D)	(D)	(D)	(D)	(D)	(D)	3	296
Ballard.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	465
Barren.....	6	1,783	100.0	5,765	1,990	280	111	27	1,879
Bath.....	...	...	...	...	...	...	...	7	270
Bell.....	7	1,696	100.0	6,238	153	843	...	22	1,557
Boone.....	1	(D)	(D)	(D)	(D)	(D)	(D)	21	839
Bourbon.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	1,071
Boyd.....	2	(D)	(D)	(D)	(D)	(D)	(D)	48	2,698
Boyle.....	4	2,060	100.0	10,527	754	1,959	...	24	1,313
Bracken.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	138
Breathitt.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	454
Breckinridge.....	5	809	89.5	2,757	425	314	...	18	632
Bullitt.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	720
Butler.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	248
Caldwell.....	5	1,069	100.0	4,626	446	264	...	19	864
Calloway.....	6	1,208	100.0	4,851	806	328	...	24	1,169
Campbell.....	3	(D)	(D)	(D)	(D)	(D)	(D)	51	3,529
Carlisle.....	5	596	100.0	3,059	919	299	...	8	240
Carroll.....	6	1,027	85.9	3,666	564	366	...	15	671
Carter.....	5	1,220	100.0	4,800	318	287	1	12	534
Casey.....	...	...	...	...	...	...	...	11	357
Christian.....	10	4,223	94.2	16,957	902	875	...	44	2,696
Clark.....	3	(D)	(D)	(D)	(D)	(D)	(D)	15	(D)
Clay.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	563
Clinton.....	...	...	...	...	...	...	...	8	380
Crittenden.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	488
Cumberland.....	3	(D)	(D)	(D)	(D)	(D)	(D)	4	82
Davies.....	9	4,851	99.6	17,060	1,223	2,199	...	64	4,522

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE—SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
Kentucky—Continued									
Edmonson.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	420
Elliott.....	...	...	...	...	...	...	...	3	77
Estill.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	283
Fayette.....	8	6,901	100.0	31,455	1,406	2,118	...	100	7,693
Fleming.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	412
Floyd.....	4	1,549	100.0	6,088	67	361	...	33	1,426
Franklin.....	5	2,048	100.0	7,759	435	408	...	34	1,959
Fulton.....	7	2,138	88.3	4,449	742	936	...	25	967
Gallatin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	117
Garrard.....	3	(D)	(D)	(D)	(D)	(D)	(D)	13	452
Grant.....	4	928	100.0	3,970	566	266	...	12	469
Graves.....	5	1,314	100.0	5,094	792	291	...	30	1,285
Grayson.....	5	880	100.0	3,664	307	195	...	17	717
Green.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	357
Greenup.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	596
Hancock.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	194
Hardin.....	8	2,658	100.0	10,600	816	1,187	...	49	3,812
Harlan.....	5	2,698	100.0	9,439	399	780	...	30	1,548
Harrison.....	4	824	100.0	3,438	574	193	...	18	713
Hart.....	7	1,458	100.0	4,764	172	454	...	18	719
Henderson.....	5	1,820	100.0	8,205	673	714	...	45	2,080
Henry.....	4	633	72.0	1,698	464	235	...	16	474
Hickman.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	207
Hopkins.....	7	2,231	100.0	9,342	600	1,428	...	47	2,234
Jackson.....	...	...	...	...	...	...	...	6	175
Jefferson.....	13	31,649	100.0	90,197	7,396	26,337	8,144	422	32,264
Jessamine.....	2	(D)	(D)	(D)	(D)	(D)	(D)	18	791
Johnson.....	4	2,386	82.0	6,220	109	280	...	19	833
Kenton.....	3	(D)	(D)	(D)	(D)	(D)	(D)	64	5,111
Knott.....	...	...	...	...	...	...	...	13	354
Knox.....	4	1,410	100.0	5,970	87	849	24	28	1,170
Larue.....	...	147	100.0	549	07	143	...	7	444
Laurel.....	4	1,434	100.0	5,633	70	405	61	19	1,568
Lawrence.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	489
Lee.....	4	888	61.8	1,780	74	107	...	8	203
Leslie.....	...	...	...	...	...	...	...	4	454
Letcher.....	4	963	100.0	3,912	71	306	38	31	1,176
Lewis.....	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Lincoln.....	3	(D)	(D)	(D)	(D)	(D)	(D)	21	755
Livingston.....	...	...	...	...	...	...	...	9	200
Logan.....	6	1,466	100.0	6,619	362	244	...	23	1,548
Lyon.....	...	...	...	...	...	...	...	11	338
McCracken.....	9	11,170	100.0	25,154	4,897	13,978	...	70	5,009
McCreary.....	1	(D)	(D)	(D)	(D)	(D)	(D)	13	335
McLean.....	2	(D)	(D)	(D)	(D)	(D)	(D)	21	514
Madison.....	7	2,627	100.0	10,866	432	1,219	...	34	1,940
Magoffin.....	...	...	(D)	(D)	(D)	(D)	(D)	4	233
Marion.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	422
Marshall.....	4	986	100.0	3,712	699	740	...	25	899
Martin.....	...	...	...	...	...	...	...	5	208
Mason.....	5	2,156	100.0	8,945	1,481	376	...	15	632
Meade.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	537
Menifee.....	...	...	...	...	...	...	...	1	(D)
Mercer.....	3	(D)	(D)	(D)	(D)	(D)	(D)	18	794
Metcalfe.....	1	(D)	(D)	(D)	(D)	(D)	(D)	3	98
Monroe.....	5	2,369	100.0	8,159	969	579	...	12	595
Montgomery.....	5	1,838	100.0	7,691	353	505	...	15	795
Morgan.....	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Muhlenberg.....	8	1,645	99.0	6,706	390	784	...	30	1,256
Nelson.....	4	894	100.0	3,332	251	604	...	22	862
Nicholas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	212
Ohio.....	4	981	100.0	4,267	313	792	...	19	586
Oldham.....	2	(D)	(D)	(D)	(D)	(D)	(D)	15	405
Owen.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	167
Owsley.....	...	...	...	...	...	...	...	2	(D)
Pendleton.....	5	818	98.4	2,873	464	391	...	8	372
Perry.....	5	1,801	73.5	5,476	82	776	...	23	964
Pike.....	6	3,031	100.0	10,983	73	779	...	59	2,170
Powell.....	...	135	100.0	537	47	73	...	10	248
Pulaski.....	6	2,938	100.0	8,740	253	483	...	31	1,765
Robertson.....	...	...	...	...	...	...	...	3	113
Rockcastle.....	2	(D)	(D)	(D)	(D)	(D)	(D)	16	776
Rowan.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	577
Russell.....	1	(D)	(D)	(D)	(D)	(D)	(D)	16	487
Scott.....	2	(D)	(D)	(D)	(D)	(D)	(D)	15	681
Shelby.....	7	1,986	99.9	7,576	1,709	1,235	90	17	932
Simpson.....	2	(D)	(D)	(D)	(D)	(D)	(D)	18	642
Spencer.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Taylor.....	6	1,953	100.0	11,524	237	271	...	15	(D)
Todd.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	474
Trigg.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	405
Trimble.....	...	...	...	...	...	...	...	9	325
Union.....	5	1,086	100.0	4,172	518	1,043	...	25	834

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-75

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon¹ Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county or parish	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Kentucky—Continued									
Warren.....	10	3,128	100.0	14,795	516	814	...	49	3,098
Washington.....	2	(D)	(D)	(D)	(D)	(D)	(D)	9	350
Wayne.....	2	(D)	(D)	(D)	(D)	(D)	(D)	6	255
Webster.....	4	557	100.0	1,991	241	167	...	28	1,044
Whitley.....	5	1,181	100.0	5,038	103	320	...	33	1,502
Wolfe.....	...	...	...	...	...	...	...	1	(D)
Woodford.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	655
Louisiana.....	434	178,480	92.8	593,922	21,874	95,032	142,454	2,544	161,923
Refiner-marketer plants.....	236	113,647	99.6	419,456	13,028	67,348	139,701	...	...
Other plants.....	198	64,833	80.9	174,466	8,846	27,684	2,753	...	...
Acadia.....	16	3,587	61.0	8,338	356	1,402	82	45	1,655
Allen.....	6	903	100.0	4,054	167	541	...	16	1,202
Ascension.....	5	1,204	100.0	4,083	237	419	...	31	1,252
Assumption.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	317
Avoyelles.....	10	1,845	83.7	6,714	189	599	20	40	1,193
Beauregard.....	4	820	43.3	1,717	43	71	...	22	987
Bienville.....	8	828	96.3	3,532	124	162	...	44	1,152
Bossier.....	9	2,762	89.0	6,232	1,670	1,410	355	45	2,924
Caddo.....	19	9,701	83.6	35,177	762	1,205	87	200	12,754
Calcasieu.....	15	9,497	99.4	36,182	576	3,771	52	114	9,430
Caldwell.....	...	...	...	...	...	...	...	9	265
Cameron.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	307
Catahoula.....	6	1,306	46.7	2,460	57	222	...	13	577
Claiborne.....	7	968	100.0	4,277	88	152	...	28	1,218
Concordia.....	3	(D)	(D)	(D)	(D)	(D)	(D)	20	1,370
De Soto.....	6	1,158	100.0	4,809	157	113	...	18	1,603
East Baton Rouge.....	9	13,438	92.1	48,674	1,499	1,975	1,848	175	14,292
East Carroll.....	4	711	100.0	2,431	89	616	...	11	517
East Feliciana.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	246
Evangeline.....	6	1,086	100.0	3,840	181	285	...	14	498
Franklin.....	6	1,842	100.0	6,507	173	569	...	17	713
Grant.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	413
Iberia.....	11	4,206	96.2	13,358	636	2,128	102	50	2,909
Iberville.....	7	1,816	69.3	5,231	379	636	14	19	759
Jackson.....	4	500	100.0	2,099	29	121	...	11	877
Jefferson.....	18	19,906	98.5	77,380	2,410	21,393	...	105	8,244
Jefferson Davis.....	14	1,409	93.5	5,125	186	1,429	55	33	1,790
Lafayette.....	11	3,351	95.2	9,325	422	558	...	36	3,547
Lafourche.....	10	4,140	94.6	12,746	411	4,852	31	52	2,489
La Salle.....	3	(D)	(D)	(D)	(D)	(D)	(D)	23	749
Lincoln.....	6	1,185	82.3	4,579	102	136	...	26	1,427
Livingston.....	...	344	100.0	983	6	11	...	27	1,105
Madison.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	1,169
Morehouse.....	6	989	100.0	3,945	129	219	...	35	1,823
Natchitoches.....	8	1,546	100.0	6,758	181	250	...	28	1,432
Orleans.....	11	4,049	93.9	16,338	1,218	799	49	384	35,359
Ouachita.....	9	5,100	86.1	17,825	265	487	...	85	5,821
Plaquemines.....	5	1,606	42.7	2,626	37	844	...	18	1,070
Pointe Coupee.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	529
Rapides.....	13	5,695	92.8	21,311	320	1,589	...	98	6,029
Red River.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	366
Richland.....	7	1,831	100.0	7,389	165	321	...	23	1,112
Sabine.....	5	727	81.8	2,575	73	97	...	20	763
St. Bernard.....	5	21,668	97.8	44,584	618	25,829	138,530	17	1,041
St. Charles.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	755
St. Helena.....	...	...	...	...	...	...	...	3	93
St. James.....	5	1,026	84.3	3,386	328	350	74	5	(D)
St. John the Baptist.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	394
St. Landry.....	16	4,045	100.0	16,551	545	1,269	435	79	3,319
St. Martin.....	5	830	77.0	2,411	160	478	...	22	874
St. Mary.....	9	2,032	100.0	4,667	273	3,272	...	36	2,251
St. Tammany.....	9	1,368	98.2	5,591	167	146	141	32	1,724
Tangipahoa.....	10	2,758	94.2	10,416	238	376	...	56	3,579
Tensas.....	4	619	100.0	2,131	89	517	...	9	339
Terrebonne.....	9	2,943	94.5	10,759	331	3,571	...	37	2,364
Union.....	4	776	100.0	3,708	69	133	...	17	597
Vermilion.....	14	5,726	95.7	9,134	1,237	1,966	481	47	2,118
Vernon.....	5	920	89.6	3,797	96	285	...	23	1,039
Washington.....	7	1,718	70.7	5,005	219	268	2	35	2,087
Webster.....	9	1,683	99.5	7,022	177	504	...	54	2,649
West Baton Rouge.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	682
West Carroll.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	540
West Feliciana.....	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Winn.....	7	1,310	85.5	4,667	70	376	...	9	611
Maine.....	153	119,399	97.1	248,453	59,914	113,547	120,762	1,212	60,655
Refiner-marketer plants.....	83	72,163	99.7	166,915	28,243	71,860	50,584	...	...
Other plants.....	70	47,236	93.2	81,538	31,671	41,687	70,178	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Maine—Continued									
Androscoggin.....	6	4,591	97.9	11,379	1,367	5,427	...	92	4,943
Aroostook.....	26	13,839	94.3	29,955	7,954	11,442	3,993	95	4,704
Cumberland.....	13	40,852	98.7	74,553	14,119	44,455	50,584	217	11,826
Franklin.....	3	(D)	(D)	(D)	(D)	(D)	(D)	32	1,674
Hancock.....	6	1,825	100.0	6,937	851	720	...	50	2,908
Kennebec.....	16	10,240	100.0	27,419	6,184	9,117	...	111	5,897
Knox.....	9	2,974	99.2	8,345	2,192	3,716	...	45	1,697
Lincoln.....	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,015
Oxford.....	11	4,075	98.7	12,106	3,207	3,456	43	62	2,535
Penobscot.....	18	18,237	97.5	45,144	11,011	20,684	10	126	7,682
Piscataquis.....	9	1,517	87.0	2,950	1,555	1,382	...	29	1,018
Sagadahoc.....	1	(D)	(D)	(D)	(D)	(D)	(D)	29	1,546
Somerset.....	8	3,545	100.0	8,147	4,710	3,015	178	71	3,099
Waldo.....	7	9,442	100.0	6,388	2,162	3,919	65,954	37	1,103
Washington.....	9	3,467	93.0	5,692	1,862	1,363	...	64	2,526
York.....	9	1,979	84.4	4,051	1,361	3,561	...	126	6,482
Maryland.....	164	248,091	97.8	712,117	67,579	288,886	119,857	2,302	162,677
Refiner-marketer plants.....	83	197,402	98.9	620,667	38,290	192,809	101,226	...	...
Other plants.....	81	50,689	93.6	91,450	29,289	96,077	18,631	...	...
Allegany.....	9	4,734	100.0	22,425	498	1,461	1,493	118	5,699
Anne Arundel.....	3	(D)	(D)	(D)	(D)	(D)	(D)	162	10,195
Baltimore City.....	26	174,848	99.4	484,793	23,304	199,851	117,758	614	50,268
Baltimore.....	4	4,431	100.0	7,820	691	16,237	...	250	19,303
Calvert.....	3	(D)	(D)	(D)	(D)	(D)	(D)	19	746
Caroline.....	4	1,397	100.0	4,582	1,951	1,241	...	30	2,000
Carroll.....	8	3,043	100.0	9,928	1,334	6,533	153	57	2,614
Cecil.....	4	1,562	100.0	5,376	955	3,603	...	50	3,004
Charles.....	5	3,664	100.0	12,512	2,774	3,339	...	42	2,424
Dorchester.....	5	1,475	100.0	5,072	2,040	1,506	...	30	981
Frederick.....	15	7,726	76.3	20,162	2,652	8,012	64	83	4,071
Garrett.....	3	(D)	(D)	(D)	(D)	(D)	(D)	38	1,080
Harford.....	11	5,045	87.6	14,533	2,938	7,021	15	74	5,013
Howard.....	1	(D)	(D)	(D)	(D)	(D)	(D)	39	2,759
Kent.....	6	2,534	94.0	7,443	2,772	2,882	...	17	746
Montgomery.....	5	5,161	98.0	14,162	1,481	5,429	364	140	15,896
Prince Georges.....	2	(D)	(D)	(D)	(D)	(D)	(D)	195	17,792
Queen Annes.....	3	(D)	(D)	(D)	(D)	(D)	(D)	33	1,419
St. Marys.....	3	(D)	(D)	(D)	(D)	(D)	(D)	26	2,171
Somerset.....	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1,322
Talbot.....	7	2,808	100.0	10,187	3,304	2,679	...	46	2,210
Washington.....	13	5,187	95.7	18,807	2,082	7,360	...	104	5,712
Wicomico.....	12	11,761	92.0	35,161	7,605	8,196	...	70	3,475
Worcester.....	10	4,665	100.0	12,862	5,154	3,497	10	38	1,777
Massachusetts.....	163	380,622	95.8	749,163	82,004	391,431	764,358	4,467	257,965
Refiner-marketer plants.....	77	231,564	98.8	685,726	30,260	201,358	191,337	...	...
Other plants.....	86	149,058	91.0	63,437	51,744	190,073	573,021	...	...
Barnstable.....	12	6,961	86.0	21,379	2,854	8,439	31	128	5,881
Berkshire.....	8	4,017	100.0	10,530	5,145	566	...	174	7,735
Bristol.....	13	24,284	100.0	49,388	8,588	29,385	41,805	440	20,568
Dukes.....	2	(D)	(D)	(D)	(D)	(D)	(D)	9	464
Essex.....	15	17,630	86.9	26,055	9,519	26,450	39,292	534	31,833
Franklin.....	10	3,964	87.9	11,409	1,128	3,671	913	93	3,600
Hampden.....	15	30,721	80.9	62,729	7,114	33,899	13,062	360	20,652
Hampshire.....	3	(D)	(D)	(D)	(D)	(D)	(D)	93	4,469
Middlesex.....	26	61,788	92.6	149,070	15,257	67,910	86,998	887	56,780
Nantucket.....	...	...	...	...	...	...	...	4	288
Norfolk.....	8	36,580	98.0	41,576	1,965	18,761	168,544	391	22,369
Plymouth.....	7	3,596	90.4	8,937	1,610	5,605	...	254	13,035
Suffolk.....	20	155,885	100.0	292,018	26,319	168,448	412,419	479	34,884
Worcester.....	24	33,790	97.5	73,010	4,675	21,612	728	621	35,407
Michigan.....	1,083	639,047	95.0	1,837,134	394,631	454,865	226,268	8,170	569,253
Refiner-marketer plants.....	635	440,927	99.3	1,381,540	239,625	280,406	214,770	...	...
Other plants.....	448	198,120	85.4	455,594	155,006	174,459	11,498	...	...
Alcona.....	1	(D)	(D)	(D)	(D)	(D)	(D)	16	322
Alger.....	5	727	53.6	1,390	297	233	...	14	670
Allegan.....	22	4,927	81.3	11,724	4,868	3,117	...	55	3,022
Alpena.....	9	3,628	83.6	8,896	2,498	1,647	50	25	1,719
Antrim.....	7	1,030	89.0	2,385	1,761	378	209	30	958
Arenac.....	7	1,944	99.9	5,172	1,366	610	...	28	786
Baraga.....	7	1,032	100.0	2,811	1,190	441	...	10	430
Barry.....	11	2,061	100.0	5,572	1,991	1,186	...	38	1,907
Bay.....	21	31,370	88.9	64,345	15,227	12,098	16,665	108	7,066
Benzie.....	4	934	100.0	4,2873	1,246	685	...	17	734
Benrien.....	26	17,945	96.9	55,768	15,889	18,310	3,356	194	11,219
Branch.....	11	2,340	100.0	8,114	2,365	1,442	...	62	2,825
Calhoun.....	17	8,282	100.0	28,991	8,060	10,503	...	167	12,063

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-77

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Michigan—Continued									
Cass.....	9	2,115	100.0	5,896	1,897	2,712	45	38	1,866
Charlevoix.....	5	2,114	21.7	1,200	710	581	...	25	1,543
Cheboygan.....	7	2,627	81.3	8,132	2,062	440	...	41	2,049
Chippewa.....	15	3,846	99.9	9,169	3,454	2,622	...	45	2,611
Clare.....	9	1,812	66.9	4,869	803	444	...	36	1,594
Clinton.....	12	1,784	100.0	5,245	2,484	1,463	13	46	2,667
Crawford.....	3	(D)	(D)	(D)	(D)	(D)	(D)	20	963
Delta.....	13	5,214	100.0	9,067	2,992	1,790	284	50	2,139
Dickinson.....	12	3,137	90.7	8,343	2,816	2,777	6	55	1,879
Eaton.....	19	3,946	81.3	9,416	3,785	2,961	1,912	63	3,277
Emmet.....	7	1,572	100.0	3,351	1,744	1,228	...	28	2,075
Genesee.....	32	28,929	93.1	85,392	23,173	23,482	...	368	30,245
Gladwin.....	6	980	71.5	2,267	419	950	...	17	871
Gogebic.....	12	2,374	100.0	7,681	1,700	1,630	116	53	2,088
Grand Traverse.....	6	1,457	100.0	4,369	1,274	1,026	...	45	2,674
Gratiot.....	12	2,276	100.0	7,704	2,512	790	65	51	4,633
Hillsdale.....	13	2,839	100.0	8,275	2,580	3,372	...	67	2,899
Houghton.....	15	4,015	81.1	7,565	1,246	3,101	198	66	2,556
Huron.....	22	3,510	74.9	7,424	3,281	1,503	...	56	3,886
Ingham.....	24	14,442	97.7	45,006	9,744	18,199	1,205	207	16,840
Ionia.....	20	3,091	85.1	8,541	3,297	1,493	...	56	2,907
Iosco.....	7	1,392	100.0	4,055	1,866	1,209	...	34	1,951
Iron.....	9	1,774	82.8	4,142	1,512	1,296	...	23	1,081
Isabella.....	15	3,085	96.9	11,745	1,202	627	...	51	2,531
Jackson.....	17	11,901	97.3	45,202	6,659	8,693	123	147	9,309
Kalamazoo.....	17	9,033	98.4	27,074	8,435	6,748	500	160	10,910
Kalamazoo.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	437
Kalamazoo.....	28	24,512	98.1	72,047	11,010	18,484	1,006	396	26,944
Keweenaw.....	...	...	...	(D)	(D)	(D)	(D)	...	164
Lake.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	376
Lapeer.....	19	3,355	90.8	10,355	2,865	1,754	...	53	2,794
Leelanau.....	7	3,955	100.0	8,852	2,531	3,312	368	19	716
Lenawee.....	29	6,572	100.0	17,896	6,151	5,727	...	110	6,748
Livingston.....	9	1,542	100.0	5,061	2,825	1,371	...	49	4,175
Luce.....	4	1,119	96.2	3,760	396	1,220	...	6	303
Mackinac.....	4	1,488	100.0	4,384	1,034	885	...	30	1,127
Macomb.....	25	11,574	95.5	31,284	11,192	11,002	16	284	20,894
Manistee.....	8	1,511	100.0	4,610	1,299	1,174	...	40	1,593
Marquette.....	18	5,816	95.5	11,653	3,803	4,220	147	67	3,223
Mason.....	10	2,488	100.0	8,907	4,298	2,787	...	31	1,429
Mecosta.....	6	1,142	99.7	2,714	645	312	...	37	1,418
Menominee.....	9	2,187	100.0	5,830	1,559	800	...	39	2,106
Midland.....	8	2,160	88.5	5,867	2,083	1,152	31	40	3,210
Missaukee.....	4	1,202	100.0	4,083	842	326	...	15	562
Monroe.....	17	5,396	93.6	13,664	6,721	7,181	...	116	7,742
Montcalm.....	23	3,564	98.5	10,238	4,372	1,764	...	52	2,792
Montmorency.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	524
Muskegon.....	13	11,858	98.1	31,259	5,269	5,601	...	155	10,062
Newaygo.....	6	1,421	100.0	4,634	2,107	1,124	...	30	1,629
Oakland.....	38	21,915	97.6	57,397	31,026	44,883	1,454	499	41,357
Oceana.....	3	(D)	(D)	(D)	(D)	(D)	(D)	24	1,530
Ogemaw.....	6	1,180	100.0	3,306	1,365	560	...	15	780
Ontonagon.....	6	875	78.1	2,126	892	374	...	15	708
Osceola.....	8	7,498	100.0	37,232	1,572	538	...	33	1,589
Oscoda.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	437
Otsego.....	4	1,194	100.0	4,392	1,227	594	...	14	784
Ottawa.....	21	13,772	97.6	44,435	5,294	6,298	87	105	5,842
Presque Isle.....	4	782	100.0	2,117	619	604	...	19	633
Roscommon.....	2	(D)	(D)	(D)	(D)	(D)	(D)	38	1,337
Saginaw.....	29	13,688	86.9	38,606	7,173	6,866	958	154	11,970
St. Clair.....	22	9,116	96.9	20,091	7,832	5,653	...	146	8,372
St. Joseph.....	16	3,376	100.0	10,772	3,083	4,137	119	83	4,055
Sanilac.....	23	3,316	85.2	7,469	3,664	1,668	...	56	2,605
Schoolcraft.....	5	1,367	77.1	2,402	529	486	...	31	1,041
Shiawassee.....	19	3,759	100.0	13,225	3,472	3,188	...	76	4,437
Tuscola.....	29	5,036	92.3	13,605	3,149	2,098	...	42	3,233
Van Buren.....	19	3,104	100.0	9,908	2,864	2,222	4	85	3,921
Washtenaw.....	18	12,487	100.0	40,876	9,011	14,749	4,767	148	11,793
Wayne.....	59	243,137	96.6	717,014	87,000	144,654	192,564	2,324	198,467
Wexford.....	9	1,850	82.5	5,519	860	1,398	...	38	1,626
Minnesota									
Refiner-marketer plants.....	863	153,010	99.3	518,264	96,551	144,820	7,882	...	...
Other plants.....	518	147,461	61.2	170,597	64,439	54,399	30,925	...	...
Aitkin.....	11	1,229	91.3	3,064	975	862	...	23	759
Anoka.....	11	2,187	100.0	6,972	2,556	2,974	...	48	2,543
Becker.....	12	1,694	100.0	5,844	1,072	1,082	10	46	2,232
Beltrami.....	14	1,976	72.8	4,811	811	1,263	...	28	1,004
Benton.....	9	2,004	100.0	6,755	1,461	2,170	138	33	2,091
Big Stone.....	14	1,724	54.4	3,990	1,044	607	12	18	722
Blue Earth.....	26	3,846	87.4	11,618	2,025	1,771	3	53	4,141

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
Minnesota—Continued									
Brown.....	20	2,798	94.6	9,113	1,564	1,375	58	43	1,508
Carlton.....	17	4,091	100.0	7,876	2,732	2,283	156	43	1,539
Carver.....	10	1,028	58.3	1,823	712	898	...	35	1,892
Cass.....	9	880	90.7	2,655	761	639	...	29	1,090
Chippewa.....	13	2,331	59.8	4,838	1,765	1,321	16	39	1,769
Chisago.....	13	1,470	100.0	3,992	1,401	1,041	...	22	795
Clay.....	22	6,160	92.5	7,480	2,076	2,346	...	41	2,839
Clearwater.....	5	448	69.4	925	233	504	...	10	618
Cook.....	2	(D)	(D)	(D)	(D)	(D)	(D)	9	552
Cottonwood.....	16	1,652	88.6	4,409	1,181	958	...	19	1,096
Crow Wing.....	16	2,533	81.6	7,495	1,482	1,240	4	70	3,389
Dakota.....	16	2,972	73.1	7,550	1,940	2,048	...	76	3,585
Dodge.....	9	831	100.0	2,950	890	595	...	24	789
Douglas.....	15	2,388	94.0	7,622	2,144	1,270	20	47	2,224
Faribault.....	24	2,132	98.1	7,626	2,165	1,644	...	58	1,904
Fillmore.....	27	3,909	58.8	7,615	2,251	2,570	56	56	1,643
Freeborn.....	19	2,656	78.2	7,711	1,651	896	31	58	2,531
Goodhue.....	25	3,348	91.4	7,245	2,230	1,958	6	57	2,202
Grant.....	11	1,202	56.3	2,464	917	413	...	12	949
Hennepin.....	48	54,888	56.0	69,677	16,084	32,583	26,595	783	52,058
Houston.....	10	1,075	92.7	3,375	956	1,281	16	20	1,056
Hubbard.....	9	1,021	100.0	3,083	664	967	67	29	979
Isanti.....	5	813	58.5	1,495	430	412	...	18	769
Itasca.....	23	4,861	97.8	9,243	2,849	4,784	68	61	3,181
Jackson.....	15	1,653	59.7	3,184	763	511	40	14	561
Kanabec.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	431
Kandiyohi.....	25	3,322	77.0	8,194	2,629	2,175	61	42	2,088
Kittson.....	10	832	100.0	2,638	845	630	10	9	523
Koochiching.....	12	1,680	98.3	4,453	2,154	782	19	22	1,347
Lac Qui Parle.....	13	1,985	64.3	3,954	1,235	1,102	47	23	733
Lake.....	4	1,072	100.0	2,318	2,775	1,023	...	19	983
Lake of the Woods.....	5	637	36.3	792	249	164	...	8	259
Le Sueur.....	13	1,205	63.6	2,934	541	277	7	42	2,010
Lincoln.....	8	520	100.0	1,842	528	430	...	18	727
Lyon.....	17	3,159	50.1	5,580	1,404	1,962	6	31	1,504
McLeod.....	22	3,661	97.5	7,068	2,901	1,747	6	45	2,087
Mahnomen.....	5	516	80.4	1,229	361	251	...	8	342
Marshall.....	25	2,255	80.9	5,606	1,913	1,344	...	24	887
Martin.....	23	3,386	78.7	10,306	1,180	1,213	24	38	1,840
Meeke.....	15	1,590	90.5	4,187	1,617	1,152	...	31	1,166
Mille Lacs.....	14	1,447	100.0	4,684	1,800	612	13	25	1,235
Morrison.....	16	3,760	96.8	5,677	2,437	782	...	50	2,200
Mower.....	22	3,452	82.7	10,759	1,704	1,550	7	59	2,586
Murray.....	16	1,569	64.0	3,558	911	819	18	16	756
Nicollet.....	9	1,296	42.9	1,835	246	468	8	21	1,026
Nobles.....	20	3,010	57.0	5,939	1,307	2,536	10	38	2,257
Norman.....	16	1,150	87.7	3,278	974	829	...	20	631
Olmsted.....	13	2,716	73.7	8,492	1,126	1,489	...	66	3,929
Otter Tail.....	25	3,771	46.3	5,507	1,750	1,287	...	57	3,166
Pennington.....	9	1,287	86.5	3,628	689	970	...	13	722
Pine.....	11	1,287	83.2	3,345	731	769	10	30	1,338
Pipestone.....	17	2,077	86.8	5,669	1,333	1,664	5	29	1,037
Polk.....	33	4,574	80.8	6,532	2,125	2,543	...	58	3,646
Pope.....	12	3,219	98.3	3,357	1,422	1,103	14	22	435
Ramsey.....	27	51,229	97.2	154,874	14,068	40,234	9,598	422	26,483
Red Lake.....	10	780	89.2	2,024	583	498	...	13	433
Redwood.....	32	2,785	85.9	8,257	2,127	1,843	19	36	1,516
Renville.....	23	2,721	48.5	4,647	1,187	1,425	44	39	2,050
Rice.....	17	1,892	89.0	6,621	826	1,107	19	42	2,513
Rock.....	8	702	100.0	2,490	628	881	8	20	1,024
Roseau.....	13	1,786	82.2	3,725	1,043	1,223	...	13	672
St. Louis.....	55	19,970	88.0	43,582	15,196	19,181	1,325	273	14,023
Scott.....	12	1,060	100.0	3,702	612	546	25	32	1,155
Sherburne.....	4	447	100.0	1,492	317	462	14	18	1,009
Sibley.....	12	1,465	56.2	2,966	693	662	1	20	738
Stearns.....	35	5,030	94.1	15,946	4,570	5,331	22	91	3,791
Steele.....	11	1,517	100.0	6,009	902	689	...	53	2,886
Stevens.....	12	1,681	73.2	3,970	1,319	1,067	...	12	563
Swift.....	16	1,449	82.1	3,928	1,294	1,096	46	34	1,603
Todd.....	12	1,300	58.0	2,162	765	665	6	29	1,292
Traverse.....	9	1,290	95.0	3,459	908	797	12	18	679
Wabasha.....	13	2,426	94.6	4,122	1,439	1,525	8	19	628
Wadena.....	13	1,610	97.1	6,205	1,156	644	1	25	826
Waseca.....	14	1,692	88.2	5,940	703	526	53	19	1,215
Washington.....	11	1,589	87.7	3,498	1,689	1,799	...	45	2,581
Watsonwan.....	20	1,598	58.6	3,201	752	1,206	11	40	1,149
Wilkin.....	10	989	100.0	2,348	1,051	663	...	16	754
Winona.....	19	6,473	88.6	12,403	4,333	3,807	15	37	1,609
Wright.....	30	2,551	87.0	6,995	2,313	3,228	19	44	1,528
Yellow Medicine.....	15	1,717	82.8	4,660	1,524	879	...	22	939
Mississippi.....	429	110,557	93.5	412,885	13,730	37,803	3,647	1,837	103,504
Refiner-marketer plants.....	197	46,552	98.4	194,711	5,999	10,979	13	...	...
Other plants.....	232	64,005	89.9	218,174	7,731	26,824	3,634	...	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-79

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Mississippi—Continued									
Adams.....	8	2,129	100.0	8,645	428	1,283	...	30	2,254
Alcorn.....	9	1,878	100.0	7,260	312	314	...	32	1,372
Amite.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	364
Attala.....	8	1,038	100.0	4,357	213	236	...	27	887
Benton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	94
Bolivar.....	13	3,304	94.1	11,125	563	1,079	63	40	2,803
Calhoun.....	4	596	100.0	2,708	46	209	...	18	652
Carroll.....	2	(D)	(D)	(D)	(D)	(D)	...	4	108
Chickasaw.....	5	822	100.0	3,023	111	163	...	13	425
Choctaw.....	4	659	100.0	2,728	116	73	...	10	378
Claiborne.....	4	754	49.9	1,805	77	141	...	8	377
Clarke.....	3	(D)	(D)	(D)	(D)	(D)	(D)	21	695
Clay.....	8	1,185	99.4	4,606	90	235	...	13	594
Coahoma.....	11	3,226	66.2	8,909	368	463	49	39	2,155
Copiah.....	8	1,220	100.0	5,145	153	483	...	18	824
Covington.....	4	826	100.0	1,679	13	536	...	23	631
De Soto.....	6	687	85.4	2,622	140	269	17	10	610
Forrest.....	8	3,411	74.7	12,464	312	565	...	57	3,847
Franklin.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	272
George.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	557
Greene.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	267
Grenada.....	7	1,164	100.0	5,092	147	286	...	21	1,043
Hancock.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	1,114
Harrison.....	8	2,965	100.0	14,690	318	3,409	415	122	7,139
Hinds.....	17	10,804	100.0	42,642	1,576	4,861	1,641	149	10,955
Holmes.....	9	1,254	100.0	5,153	248	357	...	26	1,406
Humphreys.....	5	805	65.5	2,122	103	232	...	11	1,654
Issaquena.....	...	...	...	...	...	...	...	2	(D)
Itawamba.....	...	...	...	...	...	...	...	5	195
Jackson.....	4	1,418	72.6	3,897	88	1,742	...	34	2,038
Jasper.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	392
Jefferson.....	...	...	...	...	...	...	...	7	249
Jefferson Davis.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	335
Jones.....	8	3,088	100.0	11,642	158	339	...	50	2,421
Kemper.....	...	...	...	...	...	...	(D)	2	(D)
Lafayette.....	2	(D)	(D)	(D)	(D)	(D)	(D)	9	705
Lamar.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	552
Lauderdale.....	13	9,428	94.8	19,615	387	1,513	3	75	4,553
Lawrence.....	...	(D)	...	...	...	...	...	14	462
Leake.....	3	(D)	(D)	(D)	(D)	(D)	(D)	5	191
Lee.....	9	3,596	100.0	14,656	504	487	...	36	2,936
Leflore.....	9	2,357	65.8	5,862	167	325	103	45	6,306
Lincoln.....	6	1,632	85.7	6,559	119	271	...	22	1,019
Lowndes.....	8	2,410	100.0	8,967	177	474	15	27	1,631
Madison.....	6	1,048	71.1	3,275	85	222	...	28	1,187
Marion.....	4	1,197	100.0	3,913	68	196	...	18	1,365
Marshall.....	9	1,480	88.0	5,923	283	374	...	17	555
Monroe.....	7	1,574	100.0	6,132	209	373	12	21	1,469
Montgomery.....	3	(D)	(D)	(D)	(D)	(D)	(D)	19	962
Neshoba.....	5	1,022	100.0	4,846	112	183	...	12	510
Newton.....	5	1,198	100.0	5,850	79	274	...	20	595
Noxubee.....	5	766	100.0	3,661	93	197	...	16	722
Oktibbeha.....	6	935	63.7	2,643	39	64	...	20	836
Panola.....	6	967	100.0	4,286	307	405	...	33	1,640
Pearl River.....	7	1,381	100.0	6,115	98	508	...	29	1,363
Perry.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	327
Pike.....	7	2,026	100.0	10,929	145	295	26	40	2,431
Pontotoc.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	178
Prentiss.....	5	698	100.0	3,167	176	176	...	10	710
Quitman.....	5	901	72.4	2,801	161	292	...	9	370
Rankin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	22	879
Scott.....	4	836	100.0	3,195	225	264	...	12	728
Sharkey.....	5	666	100.0	2,344	93	816	...	8	428
Simpson.....	1	1,946	100.0	8,313	98	193	...	15	355
Smith.....	4	(D)	(D)	(D)	(D)	(D)	(D)	10	201
Stone.....	4	544	100.0	2,514	73	187	...	10	583
Sunflower.....	9	2,366	100.0	8,812	419	784	...	31	1,299
Tallahatchie.....	7	800	78.8	2,623	147	188	...	829	...
Tate.....	4	709	100.0	2,693	81	191	...	11	569
Tippah.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	349
Tishomingo.....	3	(D)	(D)	(D)	(D)	(D)	(D)	19	438
Tunica.....	4	899	100.0	3,591	189	238	...	6	383
Union.....	5	1,242	100.0	5,282	171	235	13	14	650
Walthall.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	495
Warren.....	7	2,720	100.0	10,821	368	2,160	312	43	3,197
Washington.....	18	6,298	98.1	25,662	1,100	4,042	944	60	3,842
Wayne.....	4	592	100.0	2,451	73	257	...	16	868
Webster.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	659
Wilkinson.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	669
Winston.....	5	1,068	81.9	3,174	57	284	...	13	774
Yalobusha.....	4	497	100.0	2,195	82	169	...	18	452
Yazoo.....	6	1,648	100.0	6,716	480	729	34	33	1,973

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
Missouri.....	1,106	309,185	87.2	1,102,987	205,510	298,416	27,363	5,534	300,858
Refiner-marketer plants.....	721	156,307	100.0	656,245	140,708	228,808	15,971	...	...
Other plants.....	385	152,878	70.2	446,742	64,802	69,608	11,392	...	...
Adair.....	8	1,300	100.0	4,376	799	715	...	29	1,145
Andrew.....	6	533	100.0	1,944	720	477	...	29	962
Atchison.....	12	1,863	82.3	6,329	1,443	661	1,680	28	1,114
Audrain.....	16	2,246	94.4	6,818	802	909	16	52	1,990
Barry.....	12	1,125	100.0	5,679	472	598	17	44	1,143
Barton.....	12	1,217	95.2	4,593	536	423	22	19	489
Bates.....	16	1,763	89.5	7,244	748	641	61	39	1,764
Benton.....	6	769	100.0	2,786	382	285	5	14	440
Bollinger.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	289
Boone.....	16	11,854	100.0	53,521	6,791	10,959	9,676	61	3,171
Buchanan.....	20	8,883	91.6	35,855	4,094	3,506	753	127	5,582
Butler.....	10	1,809	100.0	8,247	836	322	...	23	2,681
Caldwell.....	10	826	81.6	2,092	1,043	290	...	23	722
Callaway.....	10	1,128	100.0	4,690	426	214	53	33	1,970
Camden.....	2	(D)	(D)	(D)	(D)	(D)	(D)	21	709
Cape Girardeau.....	18	6,773	97.2	24,399	1,060	2,379	...	64	3,665
Carroll.....	15	1,880	85.3	3,385	653	695	192	28	1,066
Carter.....	...	62	100.0	325	32	4	...	12	476
Cass.....	14	1,433	90.1	6,117	747	1,114	20	50	2,582
Cedar.....	3	(D)	(D)	(D)	(D)	(D)	(D)	20	654
Chariton.....	6	1,171	100.0	3,600	796	708	41	30	1,063
Christian.....	7	777	90.5	3,026	472	260	10	21	603
Clark.....	5	958	100.0	3,469	2,982	189	...	24	1,229
Clay.....	17	3,495	85.4	12,309	2,216	3,105	10	77	6,241
Clinton.....	8	835	100.0	3,026	897	1,058	4	21	663
Cole.....	10	1,949	90.4	6,835	2,044	2,134	11	53	2,435
Cooper.....	13	1,394	100.0	6,034	522	287	39	36	1,235
Crawford.....	6	1,079	81.3	3,900	500	370	...	13	581
Dade.....	7	530	100.0	2,469	380	285	17	16	360
Dallas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	20	674
Daviess.....	6	490	62.4	1,006	498	371	...	20	701
De Kalb.....	12	1,500	100.0	7,251	1,393	668	...	32	795
Dent.....	6	603	100.0	2,420	319	481	...	16	660
Douglas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	11	642
Dunklin.....	18	2,727	97.8	9,357	2,408	1,131	8	58	4,437
Franklin.....	18	3,479	82.8	9,533	2,758	2,276	...	59	2,919
Gasconade.....	9	1,023	81.4	2,935	651	678	...	28	1,003
Gentry.....	14	1,000	100.0	3,690	1,330	861	...	23	662
Greene.....	19	10,101	100.0	59,780	2,490	4,505	10	201	8,559
Grundy.....	8	863	86.1	2,625	839	1,468	...	25	1,122
Harrison.....	11	1,374	68.8	4,047	905	734	9	30	4,061
Henry.....	15	1,369	100.0	5,690	809	847	80	38	1,043
Hickory.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	413
Holt.....	8	459	100.0	1,583	757	412	...	21	1,147
Howard.....	6	443	100.0	1,847	265	231	4	19	891
Howell.....	7	1,004	100.0	4,418	571	723	...	45	1,355
Iron.....	6	608	100.0	2,367	450	234	...	13	459
Jackson.....	44	29,648	90.2	102,128	9,085	12,148	5,241	598	39,310
Jasper.....	24	5,813	98.2	27,424	1,704	1,156	10	173	7,915
Jefferson.....	17	5,950	94.7	30,190	6,480	6,290	...	71	3,282
Johnson.....	13	1,138	100.0	6,950	2,044	2,971	116	49	2,179
Knox.....	6	537	100.0	2,029	755	244	...	9	456
Laclede.....	9	1,708	100.0	7,586	510	400	...	38	1,556
Lafayette.....	18	1,746	90.0	6,459	958	1,574	35	60	2,378
Lawrence.....	10	933	100.0	4,291	545	445	5	61	1,539
Lewis.....	7	9,425	27.5	9,477	675	2,976	...	19	664
Lincoln.....	11	1,806	89.6	5,933	1,708	645	...	19	746
Linn.....	17	1,382	93.4	4,506	1,750	909	17	36	1,176
Livingston.....	8	2,079	42.3	3,754	759	515	62	23	1,350
McDonald.....	7	1,751	100.0	7,517	349	379	...	22	819
Macon.....	14	3,005	43.1	5,037	1,495	439	19	23	1,002
Madison.....	4	560	100.0	2,248	201	58	...	16	578
Maries.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	276
Marion.....	9	1,653	88.5	6,575	526	343	...	63	3,839
Mercer.....	6	669	79.1	1,087	1,016	388	1	14	491
Miller.....	8	1,296	58.8	3,381	310	356	29	30	834
Mississippi.....	9	1,810	87.3	5,311	1,669	1,427	...	29	1,233
Moniteau.....	8	836	100.0	3,276	426	543	21	22	695
Monroe.....	10	1,180	93.2	4,439	1,089	575	...	16	659
Montgomery.....	8	874	58.4	2,000	549	294	...	19	1,017
Morgan.....	6	506	100.0	1,843	249	154	58	22	885
New Madrid.....	12	4,429	96.5	23,079	4,412	2,732	...	37	2,098
Newton.....	10	1,834	100.0	9,802	375	359	9	60	2,824
Nodaway.....	21	2,169	91.7	7,392	1,741	2,088	...	53	2,164
Oregon.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	429
Osage.....	7	642	100.0	2,412	348	370	9	10	439
Ozark.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	263
Pemiscot.....	14	2,583	76.7	7,098	1,607	824	...	34	2,626
Perry.....	7	778	88.7	2,849	294	437	...	29	1,374

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-81

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Missouri—Continued									
Pettis.....	15	2,374	95.4	10,582	832	726	67	61	2,227
Phelps.....	13	4,037	67.7	10,168	1,415	1,261	...	35	1,533
Pike.....	9	1,147	100.0	4,412	727	295	...	37	2,654
Platte.....	11	1,827	72.8	4,935	980	816	...	40	6,820
Polk.....	10	1,517	94.3	6,680	959	472	11	32	817
Pulaski.....	6	821	100.0	3,245	791	368	...	23	1,477
Putnam.....	5	638	100.0	2,183	530	263	...	13	303
Ralls.....	4	2,315	100.0	1,398	234	255	...	8	277
Randolph.....	11	2,107	56.9	5,078	852	417	15	41	1,748
Ray.....	11	887	80.9	2,991	641	411	17	25	(D)
Reynolds.....	1	(D)	(D)	(D)	(D)	(D)	(D)	5	201
Ripley.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	226
St. Charles.....	9	1,405	91.7	5,002	1,045	2,147	...	46	2,579
St. Clair.....	4	698	100.0	2,390	463	647	27	20	286
St. Francois.....	12	2,120	85.0	7,994	639	350	...	58	2,183
St. Louis.....	22	11,324	97.6	39,662	5,222	6,806	...	519	40,570
St. Louis City.....	23	80,704	81.8	266,304	84,765	184,431	8,099	704	54,193
Ste. Genevieve.....	5	557	100.0	2,520	226	307	...	18	611
Saline.....	17	2,096	99.0	7,420	1,167	1,324	62	51	1,488
Schuyler.....	4	236	100.0	838	392	116	...	11	475
Scotland.....	7	840	61.8	1,807	538	254	...	8	534
Scott.....	15	3,831	100.0	15,965	2,169	1,315	97	54	3,306
Shannon.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	200
Shelby.....	7	705	100.0	2,697	866	197	...	24	1,011
Stoddard.....	8	732	100.0	3,799	579	247	...	35	1,369
Stone.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	(D)
Sullivan.....	7	594	51.7	1,165	505	146	...	22	760
Taney.....	4	604	67.1	2,108	141	111	8	24	623
Texas.....	7	1,815	100.0	6,653	417	333	541	20	852
Vernon.....	12	1,148	80.2	4,726	262	268	25	42	1,464
Warren.....	4	325	100.0	1,484	194	339	...	10	389
Washington.....	5	894	100.0	3,190	623	691	...	29	826
Wayne.....	4	401	100.0	1,730	233	112	...	17	532
Webster.....	5	537	76.4	1,703	352	326	1	20	647
Worth.....	4	775	100.0	3,441	1,263	368	...	10	380
Wright.....	12	1,247	86.1	5,076	686	461	...	32	679
Montana.....	466	68,043	82.6	168,252	21,254	32,300	10,712	934	55,584
Refiner-marketer plants.....	282	44,579	90.1	128,135	14,257	22,041	8,700	...	...
Other plants.....	184	23,464	68.2	40,117	6,997	10,259	2,012	...	...
Beaverhead.....	8	874	68.8	2,229	201	395	...	9	447
Big Horn.....	4	593	100.0	1,921	351	231	...	9	338
Blaine.....	10	1,038	82.9	2,259	402	497	16	16	837
Broadwater.....	3	(D)	(D)	(D)	(D)	(D)	(D)	4	240
Carbon.....	14	879	90.1	2,630	137	244	69	16	577
Carter.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	394
Cascade.....	20	4,413	85.3	12,859	1,265	1,560	1,005	81	5,080
Chouteau.....	10	490	79.0	1,068	451	193	...	9	482
Custer.....	8	2,508	82.3	6,208	510	541	...	19	1,196
Daniels.....	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Dawson.....	10	1,493	78.0	3,808	411	251	...	10	886
Deer Lodge.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	1,359
Fallon.....	5	905	44.6	1,291	84	144	2,280	7	342
Fergus.....	18	1,649	75.1	4,034	918	1,140	...	27	1,233
Flathead.....	17	4,255	91.2	10,197	2,019	4,216	717	61	3,360
Gallatin.....	18	1,924	85.1	5,728	532	533	...	47	2,484
Garfield.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	186
Glacier.....	13	3,117	90.0	9,693	835	1,876	4,231	19	1,234
Golden Valley.....	...	...	...	...	...	...	...	5	104
Granite.....	6	416	100.0	1,339	365	310	...	9	377
Hill.....	15	1,596	91.5	4,456	462	986	218	17	1,281
Jefferson.....	5	241	100.0	961	143	38	135	11	505
Judith Basin.....	7	474	28.5	496	123	64	...	6	314
Lake.....	14	1,271	61.5	2,556	483	521	124	14	651
Lewis and Clark.....	14	2,403	96.2	6,896	552	410	121	36	2,588
Liberty.....	6	490	77.8	1,251	285	360	...	4	344
Lincoln.....	9	984	84.7	2,195	432	1,016	40	18	988
McCone.....	4	325	32.6	106	59	...	...	5	243
Madison.....	8	581	60.2	942	283	85	...	9	310
Meagher.....	2	(D)	(D)	(D)	(D)	(D)	(D)	8	487
Mineral.....	7	640	69.4	1,312	349	519	...	11	367
Missoula.....	12	3,978	100.0	11,455	1,367	3,542	180	51	3,912
Musselshell.....	5	454	78.6	1,308	167	170	...	10	399
Park.....	12	1,247	62.2	2,712	275	265	...	32	1,458
Petroleum.....	2	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Phillips.....	11	1,053	66.1	2,465	205	300	...	9	474
Pondera.....	10	784	71.0	2,284	278	506	...	14	759
Powder River.....	4	376	77.7	769	129	112	...	4	191
Powell.....	5	554	99.6	2,091	172	286	...	12	544
Prairie.....	5	383	73.1	876	113	47	...	5	243
Ravalli.....	9	766	79.6	1,246	319	146	405	14	836

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
Montana—Continued									
Richland.....	10	1,354	62.5	2,711	197	510	...	12	806
Roosevelt.....	14	1,634	54.5	3,449	496	205	...	20	1,027
Rosebud.....	4	454	87.2	1,119	134	79	...	14	585
Sanders.....	10	763	92.1	2,362	458	318	...	14	598
Sheridan.....	7	888	81.0	1,473	531	166	...	8	599
Silver Bow.....	9	3,332	94.7	10,981	1,003	416	1,065	46	3,987
Still Water.....	7	360	85.8	826	125	52	...	10	332
Sweet Grass.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	438
Teton.....	11	1,134	67.8	2,034	468	301	...	9	306
Toole.....	12	1,485	54.1	3,606	197	844	69	17	1,181
Treasure.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	176
Valley.....	9	840	61.3	2,015	165	237	...	14	771
Wheatland.....	8	447	92.4	1,266	287	256	...	5	288
Wibaux.....	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Yellowstone.....	18	9,766	93.2	18,285	1,324	3,571	37	86	6,247
Yellowstone National Park.....	...	...	...	...	...	...	...	...	...
Nebraska.....	684	123,559	76.3	281,906	43,607	64,727	2,518	2,148	125,916
Refiner-marketer plants.....	386	57,079	92.3	174,517	19,946	32,431	504	...	...
Other plants.....	298	66,480	62.5	107,389	23,661	32,296	2,014	...	...
Adams.....	6	2,091	67.4	5,740	385	253	...	44	3,141
Antelope.....	8	527	100.0	1,978	614	373	...	15	1,408
Arthur.....	...	...	...	...	...	...	...	3	124
Barnes.....	...	...	...	...	...	...	...	...	...
Blaine.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	87
Boone.....	7	604	89.6	1,550	1,308	147	...	9	748
Box Butte.....	11	2,246	92.7	4,486	958	7,842	13	20	925
Boyd.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	273
Brown.....	4	759	100.0	1,800	356	1,254	...	10	450
Buffalo.....	18	2,528	74.7	7,053	806	983	180	51	2,707
Burt.....	14	4,991	16.2	2,656	613	633	57	17	803
Butler.....	9	784	88.9	2,158	380	396	...	13	597
Cass.....	11	1,134	78.6	3,081	837	644	229	33	1,214
Cedar.....	11	899	85.2	2,707	740	636	...	31	1,775
Chase.....	9	1,165	57.4	1,779	353	776	...	14	587
Cherry.....	8	1,012	63.2	2,358	641	279	...	13	1,203
Cheyenne.....	9	1,010	83.5	3,617	295	507	...	27	1,347
Clay.....	8	677	21.7	467	94	86	...	10	857
Colfax.....	7	1,689	62.0	2,783	799	392	...	20	973
Cuming.....	11	779	64.7	1,960	303	201	...	20	1,647
Custer.....	19	1,767	78.9	4,233	1,339	900	...	34	1,837
Dakota.....	3	(D)	(D)	(D)	(D)	(D)	(D)	18	1,190
Dawes.....	8	881	100.0	2,258	386	1,882	...	25	1,141
Dawson.....	11	1,738	62.5	4,144	921	422	...	36	3,165
Deuel.....	5	521	54.3	943	101	141	62	6	756
Dixon.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	659
Dodge.....	20	2,338	68.0	6,194	733	1,478	39	47	3,145
Douglas.....	25	24,711	98.0	40,882	3,973	18,953	672	300	21,066
Dundy.....	5	575	91.3	1,451	401	195	188	15	635
Fillmore.....	10	3,950	94.6	8,108	287	1,109	...	18	779
Franklin.....	6	736	100.0	2,137	1,354	786	...	17	705
Frontier.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	587
Furnas.....	7	482	40.0	853	85	161	...	18	1,514
Gage.....	11	1,358	89.2	4,449	683	317	...	45	2,568
Garden.....	7	451	81.6	1,196	163	110	...	10	409
Garfield.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	264
Gosper.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	43
Grant.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	218
Greeley.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	321
Hall.....	15	3,424	92.5	13,777	984	1,168	206	59	4,166
Hamilton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	24	783
Harlan.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	509
Hayes.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	117
Hitchcock.....	5	454	67.2	978	68	304	...	11	680
Holt.....	11	1,613	81.8	3,669	1,060	777	...	27	1,202
Hooker.....	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Howard.....	1	(D)	(D)	(D)	(D)	(D)	(D)	19	645
Jefferson.....	9	995	73.2	2,524	421	394	12	27	1,132
Johnson.....	5	341	100.0	1,138	344	299	...	16	582
Kearney.....	6	660	52.6	1,066	114	197	...	7	401
Keith.....	9	1,042	100.0	4,193	325	369	...	29	1,966
Keya Paha.....	...	...	...	...	...	...	...	5	228
Kimball.....	5	742	67.4	1,652	177	747	...	11	630
Knox.....	11	1,014	73.3	2,472	880	863	...	22	727
Lancaster.....	21	6,724	92.0	28,246	2,082	2,251	...	181	10,366
Lincoln.....	12	2,365	43.5	5,315	274	304	...	52	4,419
Logan.....	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Loup.....	...	...	...	...	...	...	...	5	152
McPherson.....	...	...	...	...	...	...	...	...	...
Madison.....	15	1,993	99.7	5,658	1,444	2,071	50	50	3,156
Merrick.....	5	1,377	100.0	5,118	948	161	27	25	1,912

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-83

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Nebraska—Continued									
Morrill.....	9	781	93.1	2,779	388	233	...	15	543
Nance.....	4	349	100.0	1,110	133	269	...	11	645
Nemaha.....	9	1,110	95.4	3,773	581	649	173	10	510
Nuckolls.....	5	4,253	3.5	631	96	117	...	19	958
Otoe.....	13	1,149	86.7	3,165	596	765	255	30	1,907
Pawnee.....	6	390	81.5	1,152	284	154	...	16	503
Perkins.....	7	1,083	25.2	920	269	322	...	8	283
Phelps.....	9	1,662	75.8	4,972	355	514	...	21	1,038
Pierce.....	3	(D)	(D)	(D)	(D)	(D)	(D)	20	1,390
Platte.....	9	1,492	70.0	3,305	378	260	...	44	1,943
Polk.....	6	447	59.5	887	267	257	26	9	918
Redwillow.....	8	1,457	87.6	4,038	211	568	...	16	1,013
Richardson.....	12	2,291	95.9	7,432	1,991	544	114	20	1,356
Rock.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	402
Saline.....	15	1,381	80.8	3,795	917	622	...	26	1,316
Sarpy.....	2	(D)	(D)	(D)	(D)	(D)	(D)	17	933
Saunders.....	17	1,363	100.0	4,429	931	1,103	49	33	1,378
Scotts Bluff.....	17	3,862	68.0	9,261	763	1,236	...	69	3,050
Seward.....	12	1,270	68.8	3,238	542	318	...	23	1,347
Sheridan.....	12	1,037	46.1	1,511	438	311	...	20	1,043
Sherman.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	586
Sioux.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Stanton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	(D)
Thayer.....	10	2,210	21.1	1,775	175	334	...	27	948
Thomas.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	207
Thurston.....	4	952	100.0	2,353	498	356	25	9	581
Valley.....	5	441	28.8	493	64	135	...	12	630
Washington.....	13	1,312	100.0	4,609	622	1,048	74	19	881
Wayne.....	7	1,685	35.7	1,522	346	157	...	13	639
Webster.....	7	395	52.9	839	138	144	...	12	1,405
Wheeler.....	...	...	...	...	...	...	...	1	(D)
York.....	11	839	70.9	2,161	504	457	...	21	1,382
Nevada.....									
	79	30,165	97.4	96,503	6,379	26,352	7,907	349	33,458
Refiner-marketer plants.....	67	26,062	100.0	85,542	6,089	24,217	7,664	...	...
Other plants.....	12	4,103	81.0	10,961	290	2,135	243	...	...
Churchill.....	6	2,337	100.0	11,027	595	1,714	494	10	651
Clark.....	13	9,838	99.5	35,282	763	8,086	2,593	100	12,854
Douglas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	211
Elko.....	10	1,795	100.0	5,082	602	2,003	332	39	4,373
Esmeralda.....	...	...	...	...	...	...	...	5	(D)
Eureka.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	177
Humboldt.....	6	1,360	100.0	3,848	385	1,778	90	23	1,857
Lander.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	552
Lincoln.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	562
Lyon.....	5	961	100.0	2,757	290	368	22	10	476
Mineral.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	995
Nye.....	6	870	28.6	827	84	74	...	6	545
Ormsby.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	748
Pershing.....	4	671	100.0	1,951	114	422	80	18	813
Storey.....	...	...	...	...	...	...	...	2	(D)
Washoe.....	10	7,865	98.6	23,576	1,546	7,265	3,567	75	7,681
White Pine.....	6	1,624	100.0	4,314	702	2,111	11	12	885
New Hampshire.....									
	80	48,449	98.8	119,885	22,489	57,247	76,296	813	40,299
Refiner-marketer plants.....	36	27,497	100.0	87,107	8,971	30,888	1,023	...	...
Other plants.....	44	20,952	97.3	32,778	13,518	26,359	75,273	...	...
Belknap.....	7	2,224	100.0	9,138	436	1,283	...	46	2,559
Carroll.....	4	1,585	100.0	3,831	1,433	1,705	...	49	2,505
Cheshire.....	11	4,823	98.8	14,399	2,817	7,374	269	48	2,632
Cook.....	10	3,207	93.7	8,214	2,345	3,009	...	73	3,062
Grafton.....	9	3,873	100.0	11,336	1,741	4,111	...	82	3,617
Hillsboro.....	14	8,377	100.0	26,210	2,686	9,007	219	196	11,367
Merrimack.....	7	4,526	100.0	11,801	2,909	6,104	804	101	3,914
Rockingham.....	10	15,595	100.0	25,013	6,876	21,074	74,708	110	5,914
Stafford.....	4	1,938	91.8	5,141	850	1,818	...	64	3,110
Sullivan.....	4	2,301	93.8	4,802	396	1,762	296	44	1,619
New Jersey.....									
	256	705,262	94.2	1,509,697	119,936	1,096,810	864,912	5,403	323,278
Refiner-marketer plants.....	111	409,063	96.7	1,287,810	44,309	333,927	378,789	...	...
Other plants.....	145	296,199	90.9	221,887	75,627	762,883	486,123	...	...
Atlantic.....	19	11,740	100.0	41,205	6,058	27,729	161	205	10,014
Bergen.....	20	67,574	100.0	278,637	4,390	59,112	38,487	634	45,293
Burlington.....	7	4,532	88.5	16,122	978	5,806	...	211	13,337
Camden.....	14	43,069	91.6	88,883	5,305	34,449	10,163	318	23,657
Cape May.....	7	3,871	100.0	10,367	2,884	7,688	1,011	119	3,967
Cumberland.....	17	13,289	92.9	46,757	6,060	16,403	3,895	142	6,745
Essex.....	18	138,493	96.7	222,008	34,822	370,805	140,084	690	43,173

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
New Jersey—Continued									
Gloucester.....	10	25,209	99.4	82,877	4,360	29,898	24,412	146	6,371
Hudson.....	14	45,962	96.6	97,120	4,293	67,204	186,644	353	26,163
Hunterdon.....	13	6,689	83.5	19,452	2,072	10,572	20	79	3,758
Mercer.....	13	25,461	96.3	87,341	5,269	49,117	4,751	268	18,749
Middlesex.....	17	176,989	100.0	198,961	26,083	298,644	397,697	377	21,105
Morrmouth.....	16	8,405	87.1	27,280	1,571	7,557	1,436	349	17,181
Morris.....	11	6,638	86.0	15,675	1,575	18,545	...	252	13,636
Ocean.....	10	10,491	47.6	16,145	6,187	7,335	...	145	6,336
Passaic.....	10	21,821	51.6	46,608	1,980	15,214	...	358	18,347
Salem.....	6	(D)	(D)	(D)	(D)	(D)	(D)	60	3,356
Somerset.....	3	(D)	(D)	(D)	(D)	(D)	(D)	123	5,971
Sussex.....	9	3,766	97.2	13,486	1,477	5,991	445	78	2,866
Union.....	13	84,180	83.0	172,632	2,551	55,223	55,590	415	27,581
Warren.....	9	3,324	95.2	12,680	969	4,756	...	81	5,672
New Mexico.....	239	63,891	89.2	208,576	11,099	31,596	3,583	1,233	67,632
Refiner-marketer plants.....	123	23,992	93.9	101,315	3,475	4,959	50	...	...
Other plants.....	116	39,899	86.4	107,261	7,624	26,637	3,533	...	...
Bernalillo.....	21	14,972	90.7	42,359	1,394	4,925	2,616	261	16,643
Catron.....	...	...	...	...	...	...	...	8	166
Chaves.....	12	4,189	72.0	11,570	1,773	8,387	...	64	3,775
Colfax.....	15	1,776	75.9	5,198	532	1,119	...	32	1,439
Curry.....	11	2,799	90.4	10,972	381	811	...	44	1,922
De Baca.....	4	262	100.0	1,150	24	42	...	13	297
Dona Ana.....	15	4,132	89.7	14,897	803	3,067	...	59	3,263
Eddy.....	15	3,719	72.0	9,949	214	379	...	72	4,196
Grant.....	7	1,475	83.3	3,305	259	446	...	32	1,196
Guadalupe.....	8	972	100.0	4,842	86	100	...	40	1,931
Harding.....	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Hidalgo.....	5	1,582	71.3	3,664	41	228	...	19	723
Lea.....	17	5,040	98.3	16,731	1,360	1,577	636	73	4,391
Lincoln.....	4	520	100.2	2,316	269	36	100	31	1,116
Los Alamos.....	...	...	...	...	...	...	...	2	(D)
Luna.....	5	813	75.8	2,548	30	44	92	31	1,734
McKinley.....	9	2,932	84.9	9,817	562	1,434	14	40	2,846
Mora.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	298
Otero.....	6	1,741	100.0	6,109	149	748	...	23	1,446
Quay.....	10	2,177	100.0	9,842	535	2,047	...	55	2,562
Rio Arriba.....	4	907	100.0	3,697	324	139	...	16	975
Roosevelt.....	8	1,426	100.0	5,178	107	158	...	37	1,610
Sandoval.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	465
San Juan.....	6	2,169	100.0	6,334	95	3,714	...	29	3,134
San Miguel.....	8	1,285	100.0	4,283	507	397	50	39	1,202
Santa Fe.....	8	2,899	85.4	9,334	506	704	67	44	2,624
Sierra.....	3	(D)	(D)	(D)	(D)	(D)	(D)	21	747
Socorro.....	8	1,152	100.0	5,182	174	305	...	26	1,093
Taos.....	1	(D)	(D)	(D)	(D)	(D)	(D)	19	782
Torrance.....	6	589	76.7	2,156	118	116	...	24	1,412
Union.....	8	1,507	100.0	6,383	234	472	...	14	579
Valencia.....	7	1,543	71.9	4,886	284	24	...	42	2,080
New York.....	762	1,066,548	96.9	2,954,910	269,974	1,534,429	478,755	11,565	710,018
Refiner-marketer plants.....	323	704,433	100.0	2,405,187	110,135	792,485	215,182	...	...
Other plants.....	439	362,115	92.3	549,723	159,839	741,944	263,573	...	...
Albany.....	12	60,495	99.6	107,658	10,395	104,891	76,214	254	15,143
Allegany.....	8	1,887	100.0	9,838	1,091	3,030	627	45	2,466
Bronx.....	5	15,844	66.8	19,834	25,355	22,559	25,440	378	32,578
Broome.....	18	26,830	99.3	88,565	7,915	24,467	4,325	244	13,383
Cattaraugus.....	12	4,871	88.5	14,377	1,963	1,721	213	109	4,739
Cayuga.....	14	5,709	94.1	17,054	2,178	7,916	...	90	3,381
Chautauqua.....	19	6,391	86.2	19,816	1,605	3,205	...	181	10,058
Chemung.....	12	14,239	100.0	52,831	6,261	9,525	...	101	5,344
Chenango.....	11	3,007	76.3	8,388	1,522	2,828	...	68	2,748
Clinton.....	16	10,489	100.0	27,959	8,357	10,171	2,739	60	2,567
Columbia.....	8	4,554	100.0	13,560	2,747	6,910	...	92	3,309
Cortland.....	7	2,015	100.0	8,287	960	2,800	...	56	2,451
Delaware.....	14	4,475	87.6	12,035	2,337	5,266	...	80	3,077
Dutchess.....	14	8,171	98.2	18,158	2,763	17,458	5,753	194	9,266
Erie.....	36	83,018	99.9	277,794	12,677	71,834	33,564	894	58,147
Essex.....	7	3,258	95.1	8,880	2,017	4,779	...	64	2,147
Franklin.....	11	4,198	89.8	9,719	3,742	2,971	1,676	78	3,028
Fulton.....	7	3,187	94.7	7,387	1,145	5,847	48	83	2,987
Genesee.....	11	6,068	66.8	11,044	1,194	3,550	...	75	3,698
Greene.....	3	(D)	(D)	(D)	(D)	(D)	(D)	72	2,870
Hamilton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	23	590
Herkimer.....	9	3,039	75.5	6,702	1,149	4,354	...	97	4,069
Jefferson.....	15	5,779	88.9	17,205	2,988	8,412	...	151	5,716
Kings.....	22	194,133	97.8	496,663	12,689	345,844	136,720	914	75,763
Lewis.....	7	1,885	95.2	5,390	621	772	...	45	1,384
Livingston.....	11	3,322	100.0	9,009	2,184	3,955	53	69	2,947
Madison.....	7	3,048	90.2	9,140	1,321	4,210	...	78	3,492

(D) Withheld to avoid disclosure. establishments.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all

PETROLEUM BULK PLANTS AND TERMINALS

8-85

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
New York—Continued									
Monroe.....	29	55,484	100.0	156,850	10,897	61,843	8,256	490	29,906
Montgomery.....	13	5,161	82.3	12,715	2,038	8,623	...	88	3,460
Nassau.....	28	97,819	100.0	342,665	24,519	170,400	26,879	864	68,186
New York.....	8	12,288	63.0	2,449	...	3	...	311	35,305
Niagara.....	13	11,338	100.0	21,661	5,799	15,319	1,035	232	14,559
Oneida.....	23	26,921	92.8	63,240	7,820	24,996	19,015	283	15,245
Onondaga.....	26	50,906	99.9	125,177	7,724	41,552	15,968	378	22,581
Ontario.....	7	5,131	95.7	11,665	1,225	4,496	72	92	4,289
Orange.....	19	23,277	98.3	68,502	8,412	25,035	410	209	9,472
Orleans.....	5	2,146	100.0	6,657	834	2,171	196	49	1,785
Oswego.....	16	3,597	75.7	8,327	1,847	4,121	...	117	4,941
Otsego.....	8	2,764	100.0	7,873	2,059	3,950	639	76	3,032
Putnam.....	3	(D)	(D)	(D)	(D)	(D)	(D)	46	1,836
Queens.....	10	57,794	100.0	213,824	3,591	102,626	37,731	804	65,302
Rensselaer.....	14	36,466	91.2	79,248	13,927	52,502	11,378	146	7,821
Richmond.....	4	9,987	100.0	24,678	1,541	23,240	10,705	125	6,113
Rockland.....	8	4,628	100.0	16,305	1,475	6,612	7,884	96	4,669
St. Lawrence.....	20	10,801	100.0	30,360	8,326	18,793	100	173	5,999
Saratoga.....	11	4,284	89.9	12,527	2,545	4,958	...	118	4,699
Schenectady.....	9	6,571	97.2	12,282	2,474	16,236	354	140	8,847
Schoharie.....	5	1,006	62.0	1,798	1,065	1,475	...	55	2,114
Schuyler.....	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1,046
Seneca.....	8	5,834	100.0	21,773	3,277	5,894	...	58	2,945
Steuben.....	15	4,841	71.0	17,826	2,164	4,063	15	94	5,878
Suffolk.....	30	29,944	96.6	58,125	14,306	64,693	6,765	511	26,423
Sullivan.....	12	5,550	88.1	15,908	953	7,932	370	113	3,306
Tioga.....	5	1,001	90.7	3,393	532	789	...	59	2,501
Tompkins.....	11	4,548	97.6	13,053	1,999	6,823	60	61	4,146
Ulster.....	13	10,704	93.1	28,311	3,289	19,301	...	163	6,425
Warren.....	7	3,173	100.0	7,196	1,697	3,563	...	65	2,931
Washington.....	6	3,386	77.5	7,539	1,599	3,284	...	80	3,289
Wayne.....	15	4,946	100.0	11,063	2,647	8,438	93	75	3,513
Westchester.....	34	77,957	99.9	257,422	8,745	136,488	43,400	702	46,817
Wyoming.....	4	1,698	77.1	4,760	487	1,085	...	43	1,998
Yates.....	4	1,294	83.2	3,182	724	1,327	...	27	1,291
North Carolina.....									
Refiner-marketer plants.....	294	253,333	98.2	716,230	180,604	141,176	102,563	...	...
Other plants.....	403	166,801	86.5	390,354	213,164	89,645	1,522	...	...
Alamance.....	10	4,893	100.0	14,261	7,433	2,990	147	120	5,403
Alexander.....	5	659	68.6	1,857	675	117	...	16	585
Alleghany.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	231
Anson.....	6	2,109	100.0	5,847	1,159	852	...	20	936
Ashe.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	360
Avery.....	1	(D)	(D)	(D)	(D)	(D)	(D)	20	363
Beaufort.....	11	5,511	100.0	9,122	8,318	2,758	269	39	1,708
Bertie.....	5	1,655	93.2	3,902	2,945	257	...	40	1,157
Bladen.....	6	2,153	100.0	7,119	4,172	621	...	40	1,302
Brunswick.....	...	...	...	...	...	...	...	28	864
Buncombe.....	10	8,288	100.0	32,474	5,399	3,615	358	147	8,747
Burke.....	7	1,844	100.0	6,733	1,314	1,029	29	60	2,349
Cabarrus.....	12	5,870	83.2	13,722	11,294	3,218	...	113	4,760
Caldwell.....	4	2,015	100.0	6,476	2,077	1,308	167	39	1,904
Camden.....	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Carteret.....	7	11,466	98.2	36,119	9,049	6,555	14,192	31	1,235
Caswell.....	1	(D)	(D)	(D)	(D)	(D)	(D)	28	501
Catawba.....	14	5,750	88.7	18,814	3,747	2,143	115	105	4,701
Chatham.....	4	1,860	70.6	3,845	1,429	666	...	52	1,810
Cherokee.....	5	1,950	68.2	5,292	576	448	...	15	626
Chowan.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	637
Clay.....	...	...	...	...	...	...	...	5	212
Cleveland.....	7	7,287	90.8	21,838	4,028	2,940	...	66	3,388
Columbus.....	11	3,444	73.4	7,989	4,907	965	42	80	1,998
Craven.....	11	4,573	93.2	13,106	6,301	1,880	16	62	2,872
Cumberland.....	10	6,367	97.9	23,225	8,530	6,024	1,048	98	8,066
Currituck.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	196
Dare.....	3	(D)	(D)	(D)	(D)	(D)	(D)	7	154
Davidson.....	10	4,392	98.3	14,860	4,172	2,439	15	81	3,504
Davis.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	462
Duplin.....	9	2,407	100.0	5,894	3,718	1,278	...	54	2,085
Durham.....	12	7,380	100.0	23,263	9,209	6,167	78	131	7,304
Edgecombe.....	10	3,155	100.0	8,163	6,744	1,728	...	50	1,931
Forsythe.....	11	10,497	99.1	32,346	8,710	11,181	99	120	9,754
Franklin.....	5	1,178	41.9	1,357	778	359	...	35	1,104
Gaston.....	10	5,134	100.0	24,857	6,137	4,167	73	128	6,049
Gates.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	357
Graham.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	292
Granville.....	2	(D)	(D)	(D)	(D)	(D)	(D)	37	1,869
Greene.....	2	(D)	(D)	(D)	(D)	(D)	(D)	21	727
Guilford.....	27	57,049	99.9	134,574	48,564	40,463	22,574	287	15,193
Halifax.....	14	3,582	89.2	9,986	3,851	2,006	15	58	3,286
Harnett.....	13	3,528	84.8	10,408	3,719	1,079	...	46	2,765

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
North Carolina—Continued									
Haywood.....	7	1,593	100.0	4,730	1,788	1,263	...	36	2,127
Henderson.....	7	3,164	100.0	9,786	2,601	2,515	189	46	2,029
Hertford.....	6	1,823	100.0	6,341	2,613	910	...	27	954
Hoke.....	1	(D)	(D)	(D)	(D)	(D)	(D)	22	734
Hyde.....	...	...	...	...	...	...	...	8	262
Iredell.....	9	4,395	100.0	13,721	5,096	2,377	...	73	3,292
Jackson.....	3	(D)	(D)	(D)	(D)	(D)	(D)	23	660
Johnston.....	10	3,013	78.4	7,722	10,321	754	...	89	3,445
Jones.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	212
Lee.....	10	2,959	89.6	9,290	3,360	823	38	42	1,468
Lenoir.....	17	4,918	92.0	13,775	8,994	1,296	...	59	2,570
Lincoln.....	4	1,303	100.0	2,739	2,112	791	...	34	1,161
McDowell.....	4	1,257	100.0	3,188	1,135	826	17	23	1,480
Macon.....	2	(D)	(D)	(D)	(D)	(D)	(D)	24	1,414
Madison.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	470
Martin.....	8	1,753	100.0	4,728	3,139	386	...	35	1,516
Mecklenburg.....	24	45,875	96.6	101,549	30,141	30,854	20,996	282	20,182
Mitchell.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	336
Montgomery.....	5	1,607	100.0	4,871	1,527	811	...	24	1,273
Moore.....	8	2,149	93.0	6,777	2,500	1,705	...	71	2,417
Nash.....	12	3,320	87.6	10,046	3,354	1,538	65	74	3,853
New Hanover.....	15	60,448	92.4	91,949	17,364	26,141	24,861	94	4,689
Northampton.....	4	1,042	100.0	3,618	1,004	295	20	37	1,179
Onslow.....	10	3,145	93.0	7,826	4,137	530	...	50	2,263
Orange.....	4	551	100.0	812	1,085	843	...	45	2,027
Pamlico.....	2	(D)	(D)	(D)	(D)	(D)	(D)	13	382
Pasquotank.....	7	3,251	100.0	13,880	3,517	1,523	94	28	2,156
Pender.....	2	(D)	(D)	(D)	(D)	(D)	(D)	21	496
Perquimans.....	3	(D)	(D)	(D)	(D)	(D)	(D)	15	402
Person.....	7	1,577	100.0	3,911	2,331	475	14	52	1,637
Pitt.....	13	4,345	85.5	11,953	8,471	1,388	...	71	3,481
Polk.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	833
Randolph.....	11	2,971	90.6	11,159	2,839	1,296	30	83	3,782
Richmond.....	7	1,763	95.0	4,332	1,816	600	25	59	2,527
Robeson.....	15	4,297	69.2	9,851	5,631	808	32	91	3,818
Rockingham.....	14	5,683	66.8	11,846	4,164	2,478	...	95	4,143
Rowan.....	16	12,483	99.3	36,415	9,523	6,352	11,717	110	5,212
Rutherford.....	7	1,552	100.0	5,333	1,809	967	38	64	2,800
Sampson.....	12	3,488	100.0	11,774	5,357	901	...	55	1,465
Scotland.....	6	1,877	100.0	5,804	2,294	799	15	26	1,845
Stanly.....	9	2,371	94.9	8,213	2,912	1,299	32	61	2,633
Stokes.....	1	(D)	(D)	(D)	(D)	(D)	(D)	29	998
Surry.....	15	6,345	80.0	17,395	5,984	3,176	64	54	2,735
Swain.....	2	(D)	(D)	(D)	(D)	(D)	(D)	23	829
Transylvania.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(12	677
Tyrrell.....	2	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Union.....	2	2,009	96.3	6,441	1,949	916	...	27	1,667
Vance.....	9	5,350	93.9	15,369	6,532	2,086	41	43	2,517
Wake.....	24	11,671	93.2	37,643	15,722	10,382	5,768	200	10,799
Warren.....	2	(D)	(D)	(D)	(D)	(D)	(D)	22	662
Washington.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	383
Watauga.....	3	(D)	(D)	(D)	(D)	(D)	(D)	22	885
Wayne.....	13	5,710	88.2	14,597	7,487	2,612	49	81	3,122
Wilkes.....	6	1,859	86.0	6,985	1,576	519	41	48	1,657
Wilson.....	8	3,879	85.1	11,063	4,393	2,345	...	68	3,639
Yadkin.....	3	(D)	(D)	(D)	(D)	(D)	(D)	29	851
Yancey.....	...	...	...	...	...	...	...	12	386
North Dakota.....	702	82,938	76.3	184,736	32,726	39,291	994	858	42,292
Refiner-marketer plants.....	487	46,274	96.5	145,046	23,933	32,232	364	...	...
Other plants.....	215	36,664	50.8	39,690	8,793	7,059	630	...	...
Adams.....	7	1,222	69.9	2,098	312	332	543	5	309
Barnes.....	24	2,621	64.7	5,341	1,187	904	...	28	1,034
Benson.....	17	1,470	71.1	3,168	817	694	...	14	351
Billings.....	...	...	...	...	...	...	...	...	...
Bottineau.....	21	1,577	81.4	3,704	1,001	892	...	16	483
Bowman.....	8	1,187	69.3	2,635	125	415	...	7	310
Burke.....	12	1,092	85.0	2,491	309	505	4	12	314
Burlington.....	14	2,668	74.3	7,642	367	592	23	28	1,949
Cass.....	38	8,726	76.5	15,621	2,370	6,095	119	82	4,878
Cavalier.....	18	1,272	92.3	3,619	1,040	1,091	...	18	943
Dickey.....	9	2,034	100.0	3,264	917	371	...	13	751
Divide.....	9	663	30.6	679	42	194	...	4	150
Dunn.....	5	594	75.6	1,786	131	175	...	5	166
Eddy.....	7	619	65.6	1,302	276	421	...	4	(D)
Emons.....	11	2,330	88.3	2,962	597	1,680	...	4	127
Foster.....	7	950	91.2	2,614	495	540	...	7	313
Golden-Valley.....	6	637	100.0	2,017	282	220	...	11	463
Grand Forks.....	24	4,083	77.1	8,019	1,647	2,075	6	39	3,285
Grant.....	5	365	74.2	1,062	104	129	...	5	368

(D) Withheld to avoid disclosure. ... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all

establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-87

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
North Dakota—Continued									
Griggs.....	8	787	65.8	1,473	382	395	...	6	197
Hettinger.....	11	1,161	49.4	1,894	131	443	...	14	612
Kidder.....	11	860	92.3	2,820	437	372	23	9	446
La Moure.....	19	1,986	62.0	4,284	609	1,108	...	21	572
Logan.....	7	685	100.0	2,225	413	236	3	7	213
McHenry.....	20	1,586	87.8	3,898	498	797	...	20	490
McIntosh.....	9	673	100.0	2,309	561	362	...	7	232
McKenzie.....	8	642	69.8	1,702	215	295	...	12	357
McLean.....	23	2,568	83.5	6,616	895	918	...	33	1,129
Mercer.....	9	885	53.2	1,740	105	344	...	13	360
Morton.....	15	2,093	81.3	5,722	399	829	19	27	1,892
Mountrail.....	13	1,252	73.9	3,266	257	639	...	12	810
Nelson.....	16	1,084	63.7	2,302	595	562	...	10	432
Oliver.....	1	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Pembina.....	27	2,485	78.4	5,084	1,420	1,386	...	17	561
Pierce.....	8	1,823	83.9	1,571	326	462	...	5	191
Ramsey.....	20	2,103	90.9	5,479	1,387	1,152	...	18	1,255
Ransom.....	10	869	100.0	2,990	460	892	...	9	475
Renville.....	7	410	88.5	1,137	217	436	...	9	375
Richland.....	24	2,062	81.6	5,782	1,389	874	...	27	1,179
Rolette.....	12	1,490	52.9	2,299	624	530	...	21	827
Sargent.....	12	1,231	75.5	3,106	1,022	341	...	12	335
Sheridan.....	7	528	85.4	1,589	224	292	...	12	479
Sioux.....	5	(D)	(D)	(D)	(D)	(D)	(D)	3	58
Slope.....	...	...	...	...	...	...	...	6	(D)
Stark.....	17	1,604	69.8	5,158	197	521	209	21	1,516
Steele.....	7	724	64.4	1,245	448	277	...	8	270
Stutsman.....	23	2,683	91.4	8,321	1,437	1,618	...	28	2,085
Towner.....	9	694	87.5	1,688	615	494	...	20	557
Traill.....	17	2,046	59.2	3,136	1,141	925	...	14	735
Walsh.....	23	1,919	91.2	5,276	1,607	1,388	...	21	1,018
Ward.....	21	4,676	68.9	9,411	1,336	1,372	25	61	3,340
Wells.....	19	1,402	74.5	3,595	537	853	10	16	561
Williams.....	22	3,477	53.1	6,571	623	760	10	36	2,205
Ohio.....									
Refiner-marketer plants.....	588	494,101	100.0	2,082,450	152,450	321,150	88,186	...	...
Other plants.....	314	152,785	87.2	316,200	72,130	73,672	30,307	...	...
Adams.....	5	2,142	100.0	9,187	1,829	1,733	...	37	1,567
Allen.....	13	15,014	99.6	55,940	3,917	5,930	1,698	97	6,974
Ashland.....	7	1,655	88.9	6,066	647	927	3	40	2,468
Ashtabula.....	15	6,618	88.5	21,240	2,766	7,760	250	94	7,859
Athens.....	11	2,765	97.8	11,983	629	1,211	...	59	2,654
Auglaize.....	10	1,706	86.6	5,410	1,249	1,152	199	44	2,407
Belmont.....	11	3,336	100.0	14,928	337	2,587	12	107	5,838
Brown.....	8	2,646	96.5	9,356	2,630	920	...	37	2,436
Butler.....	14	7,406	100.0	26,065	4,804	7,671	1,355	158	11,077
Carrroll.....	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,417
Champaign.....	6	1,197	100.0	4,718	1,146	926	...	36	2,166
Clark.....	11	8,130	94.0	28,051	2,871	2,883	27	124	9,229
Clermont.....	8	2,961	100.0	11,158	3,337	2,592	10	73	3,800
Clinton.....	10	2,948	100.0	11,190	2,015	1,428	69	39	2,064
Columbiana.....	17	11,233	100.0	20,867	1,139	5,196	7	128	10,041
Coshocton.....	9	1,893	94.9	7,177	298	1,292	...	34	1,939
Crawford.....	10	2,633	98.0	9,701	998	2,278	181	47	3,157
Cuyahoga.....	40	105,913	97.4	403,451	14,609	48,970	58,283	1,224	97,787
Darke.....	15	5,178	94.2	10,447	3,036	1,985	102	60	3,234
Defiance.....	12	2,113	84.4	6,015	1,883	1,778	430	44	1,921
Delaware.....	10	2,594	84.7	8,645	1,362	1,631	398	34	2,114
Erie.....	8	5,251	100.0	18,016	2,608	3,384	125	58	4,387
Fairfield.....	8	2,919	100.0	11,604	680	848	...	63	4,357
Fayette.....	8	1,872	80.8	6,700	1,028	427	...	28	1,624
Franklin.....	16	40,825	97.9	167,552	5,622	15,783	914	519	44,884
Fulton.....	15	3,724	94.8	12,555	3,397	3,247	516	37	2,620
Gallia.....	3	(D)	(D)	(D)	(D)	(D)	(D)	39	2,421
Geauga.....	4	1,659	100.0	5,241	1,225	2,932	259	35	1,647
Greene.....	8	3,145	81.7	8,779	2,997	2,231	13	51	4,336
Guernsey.....	8	2,622	100.0	11,552	331	1,041	...	58	3,038
Hamilton.....	29	56,967	97.5	222,923	20,071	46,072	19,819	603	51,097
Hancock.....	9	13,203	100.0	68,486	3,541	3,919	91	54	3,294
Hardin.....	10	2,004	73.1	5,427	1,427	963	22	42	2,095
Harrison.....	3	(D)	(D)	(D)	(D)	(D)	(D)	39	1,776
Henry.....	15	3,297	90.1	9,998	3,882	3,135	138	47	2,095
Highland.....	11	2,612	92.3	8,393	1,933	1,352	56	41	1,702
Hocking.....	5	1,254	100.0	5,728	177	507	...	27	1,217
Holmes.....	5	900	100.0	3,634	385	744	...	13	654
Huron.....	11	3,524	100.0	13,936	1,986	3,288	185	55	3,790
Jackson.....	9	3,016	100.0	13,134	980	1,181	6	40	2,303
Jefferson.....	7	4,705	96.7	18,375	604	5,388	...	90	5,504
Knox.....	9	2,365	87.0	8,959	743	1,592	...	51	2,566
Lake.....	9	3,462	100.0	11,673	2,430	5,560	1,067	102	8,845
Lawrence.....	7	2,502	100.0	10,850	755	1,084	...	51	3,952

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)	
Ohio—Continued									
Licking.....	16	4,911	94.1	20,395	1,132	2,203	4	98	5,539
Logan.....	11	3,000	88.7	12,218	1,828	2,514	50	40	2,516
Lorain.....	14	8,357	100.0	32,934	4,249	8,098	163	157	11,145
Lucas.....	18	50,494	99.8	160,601	21,169	45,331	16,995	418	33,691
Madison.....	10	1,959	65.3	5,351	711	1,044	...	27	1,432
Mahoning.....	16	22,850	95.0	85,572	2,019	7,807	101	259	17,643
Marion.....	10	3,919	100.0	15,387	1,942	3,041	535	53	3,053
Medina.....	6	2,554	100.0	10,374	780	2,307	...	59	4,806
Meigs.....	6	1,487	93.3	4,835	309	2,150	...	35	1,503
Mercer.....	8	2,282	89.6	7,408	2,487	2,059	25	42	2,077
Miami.....	9	3,861	95.0	15,329	2,516	2,906	...	85	5,307
Monroe.....	3	(D)	(D)	(D)	(D)	(D)	(D)	25	733
Montgomery.....	17	32,515	98.9	137,816	10,404	16,683	8,937	396	31,717
Morgan.....	4	463	100.0	1,058	140	227	...	21	1,035
Morrow.....	4	638	100.0	2,559	435	354	6	22	1,241
Muskingum.....	8	3,886	100.0	16,805	821	2,436	36	103	5,471
Noble.....	3	(D)	(D)	(D)	(D)	(D)	(D)	19	707
Ottawa.....	10	3,856	90.5	9,395	5,053	3,929	182	33	2,221
Paulding.....	6	1,596	85.2	5,582	2,024	1,172	1	22	1,260
Perry.....	6	1,511	100.0	5,764	443	784	...	47	2,153
Pickaway.....	6	1,952	100.0	7,962	1,033	831	...	46	2,303
Pike.....	3	(D)	(D)	(D)	(D)	(D)	(D)	30	1,953
Portage.....	9	4,617	99.2	14,881	2,157	6,682	163	86	5,404
Preble.....	8	2,078	92.2	7,995	1,089	1,500	...	49	2,438
Putnam.....	10	1,714	83.8	4,999	1,645	1,388	23	39	1,728
Richland.....	17	7,201	96.5	29,617	2,290	4,876	120	96	7,248
Ross.....	9	5,069	100.0	20,828	1,875	2,981	81	56	3,950
Sandusky.....	8	5,359	92.4	15,563	1,060	3,308	96	51	4,128
Scioto.....	6	5,487	100.0	19,686	1,801	3,454	8	96	8,284
Seneca.....	14	3,757	97.3	14,497	5,838	2,686	176	68	3,593
Shelby.....	11	2,115	81.7	7,661	1,457	802	957	33	2,132
Stark.....	19	16,813	98.1	56,307	4,243	10,132	1,186	315	21,070
Summit.....	20	40,357	98.6	158,776	8,970	13,084	1,089	411	31,780
Trumbull.....	13	6,882	92.4	20,100	2,275	6,159	516	194	12,423
Tuscarawas.....	12	4,445	100.0	17,074	972	2,351	...	87	4,947
Union.....	12	2,862	99.8	10,731	2,366	1,992	39	29	1,566
Van Wert.....	14	3,080	91.2	10,355	3,189	2,298	42	50	2,706
Vinton.....	4	420	62.4	1,117	43	167	...	13	505
Warren.....	7	2,058	100.0	6,538	2,509	2,949	18	58	3,495
Washington.....	10	4,908	100.0	21,649	425	3,026	...	90	5,224
Wayne.....	16	5,279	100.0	17,523	1,765	2,265	...	74	4,770
Williams.....	14	5,322	100.0	11,847	1,848	2,014	568	37	1,808
Wood.....	8	4,981	95.2	16,307	5,609	3,686	127	82	4,505
Wyandot.....	6	1,303	94.2	5,085	588	843	...	20	1,414
Oklahoma.....	729	131,786	92.6	567,848	36,458	21,589	2,575	3,400	160,388
Refiner-marketer plants.....	464	76,327	99.0	384,453	29,134	15,188	125	...	...
Other plants.....	265	55,459	83.8	183,395	7,324	6,401	2,450	...	...
Adair.....	5	674	100.0	3,131	213	74	...	12	201
Alfalfa.....	7	412	83.7	1,638	174	38	...	31	1,051
Atoka.....	5	442	73.3	1,826	43	17	20	15	596
Beaver.....	6	464	100.0	1,850	106	213	...	18	684
Beckham.....	15	1,611	100.0	7,099	310	222	...	48	2,149
Blaine.....	12	922	97.9	3,917	259	178	...	29	1,346
Bryan.....	9	1,552	99.0	7,065	271	134	...	38	1,444
Caddo.....	18	1,950	89.9	9,053	389	275	...	54	2,493
Canadian.....	12	1,194	100.0	6,051	278	72	5	40	2,250
Carter.....	18	3,596	99.8	11,153	379	349	37	82	3,154
Cherokee.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	499
Choctaw.....	8	901	100.0	4,571	180	279	114	21	700
Cimarron.....	5	790	92.0	2,296	161	443	...	9	545
Cleveland.....	6	1,395	79.2	5,130	79	199	29	44	2,185
Coal.....	1	(D)	(D)	(D)	(D)	(D)	(D)	14	401
Comanche.....	12	2,866	91.4	10,452	233	79	...	74	4,219
Cotton.....	6	611	84.0	2,649	62	21	...	12	378
Craig.....	9	1,236	100.0	6,234	137	307	5	39	1,715
Creek.....	10	7,015	100.0	40,915	20,741	226	13	78	3,196
Custer.....	18	1,919	92.1	9,032	194	289	2	53	1,839
Delaware.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	528
Dewey.....	8	373	80.7	1,365	111	181	...	23	724
Ellis.....	10	458	79.9	1,882	151	164	...	12	344
Garfield.....	16	2,832	79.6	10,499	461	256	...	85	7,630
Garvin.....	13	1,679	63.1	4,454	365	492	...	45	2,282
Grady.....	15	2,810	100.0	12,424	300	527	2	46	2,099
Grant.....	10	802	66.7	2,393	176	92	213	17	708
Greer.....	6	483	100.0	2,382	112	6	...	16	636
Harmon.....	5	553	41.2	1,258	13	41	...	11	366
Harper.....	6	495	100.0	2,367	98	81	...	7	396
Haskell.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	384
Hughes.....	10	923	80.1	3,640	134	160	...	13	537
Jackson.....	10	1,804	100.0	7,217	253	1,039	...	40	1,791
Jefferson.....	4	326	100.0	1,882	43	9	...	20	567

¹ Withheld to avoid disclosure.
establishments.

... Represents zero.

¹ Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-89

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuel)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Oklahoma—Continued									
Johnston.....	2	(D)	(D)	(D)	(D)	(D)	(D)	18	327
Kay.....	25	2,485	77.1	7,110	492	442	...	76	3,169
Kingfisher.....	11	892	60.1	2,643	121	71	...	26	943
Kiowa.....	15	1,011	94.8	4,721	219	156	...	30	1,045
Latimer.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	311
Le Flore.....	12	1,221	100.0	5,889	158	167	295	39	1,192
Lincoln.....	8	1,153	91.4	4,310	202	215	...	68	2,535
Logan.....	13	947	100.0	4,779	156	181	...	42	1,655
Love.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	206
McClain.....	7	468	89.5	2,235	63	59	...	22	1,147
McCurtain.....	8	1,139	79.8	4,122	160	56	59	22	777
McIntosh.....	8	759	91.4	3,273	112	63	...	26	868
Major.....	8	386	90.2	1,749	102	55	...	24	694
Marshall.....	5	1,193	100.0	4,619	114	193	...	15	378
Mayer.....	8	1,153	100.0	5,439	202	179	...	37	1,068
Murray.....	7	1,072	75.5	2,880	42	144	...	22	1,235
Muskogee.....	15	2,702	98.1	11,434	201	207	58	104	4,436
Noble.....	9	900	86.9	3,736	180	136	...	23	1,294
Nowata.....	6	794	90.7	3,531	82	173	...	21	717
Oklfuskee.....	5	546	36.8	738	17	2	...	16	463
Oklahoma.....	30	19,508	90.3	79,381	2,261	1,754	661	483	28,488
Okmulgee.....	11	1,663	100.0	8,095	218	373	...	59	2,039
Osage.....	11	1,269	100.0	6,250	151	482	32	65	2,857
Ottawa.....	9	1,589	100.0	6,774	293	501	110	57	1,708
Pawnee.....	3	(D)	(D)	(D)	(D)	(D)	(D)	22	965
Payne.....	18	3,709	91.3	16,481	501	312	7	56	2,662
Pittsburg.....	12	1,791	88.1	7,299	124	194	8	69	2,724
Pontotoc.....	10	2,762	97.8	11,648	192	233	40	39	1,816
Pottawatomie.....	14	2,822	94.9	14,335	257	453	12	64	2,930
Pushmataha.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	371
Roger Mills.....	6	323	100.0	1,909	63	139	...	14	354
Rogers.....	4	676	100.0	3,683	94	110	...	25	735
Seminole.....	12	1,495	100.0	6,516	357	314	4	60	2,488
Sequoyah.....	7	676	100.0	3,410	78	334	...	26	925
Stephens.....	16	3,684	93.6	10,838	313	428	106	53	2,770
Texas.....	11	1,490	85.8	5,223	179	325	...	23	1,196
Tillman.....	6	851	62.4	2,706	109	110	...	29	1,284
Tulsa.....	27	18,303	100.0	91,900	921	4,928	498	367	22,791
Wagoner.....	6	710	93.5	3,468	70	151	42	23	712
Washington.....	5	1,675	100.0	8,620	167	235	...	35	2,373
Washita.....	5	346	100.0	1,067	71	67	...	35	1,302
Woods.....	11	932	84.1	3,866	185	224	...	28	1,061
Woodward.....	11	853	49.2	2,353	64	36	...	26	1,340
Oregon.....	438	196,375	95.6	480,005	59,154	185,390	145,018	2,525	143,574
Refiner-marketer plants.....	334	165,002	99.9	425,458	48,897	155,865	133,648	...	...
Other plants.....	104	31,373	72.7	54,547	10,257	29,525	11,370	...	...
Baker.....	13	2,167	92.8	5,965	961	1,550	95	29	1,518
Benton.....	6	2,162	97.5	5,456	1,066	1,406	287	49	2,899
Clackamas.....	15	6,548	91.9	16,144	3,277	6,222	157	111	5,531
Clatsop.....	16	3,845	98.9	11,030	2,221	3,733	6,060	50	2,043
Columbia.....	12	1,792	97.6	4,979	1,128	1,694	4,023	36	1,879
Coos.....	16	7,880	96.8	23,330	3,997	6,773	1,230	60	4,519
Crook.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	949
Curry.....	3	(D)	(D)	(D)	(D)	(D)	(D)	22	1,459
Dechutes.....	13	4,220	100.0	12,875	1,611	5,196	1,679	53	2,852
Douglas.....	21	8,680	89.5	23,325	2,581	7,281	1,976	103	6,752
Gilliam.....	8	1,053	100.0	3,797	388	1,054	103	5	492
Grant.....	6	1,178	100.0	3,125	513	1,597	72	14	372
Harney.....	6	1,050	100.0	3,175	405	640	1,522	16	1,213
Hood River.....	8	1,889	82.5	4,976	729	763	485	24	1,222
Jackeon.....	13	6,872	92.4	19,195	868	4,515	1,059	101	5,445
Jefferson.....	6	1,203	83.0	3,500	385	808	89	8	564
Josephine.....	10	3,759	100.0	11,401	843	2,843	966	60	3,101
Klamath.....	20	6,459	100.0	19,493	1,740	5,719	453	92	5,076
Lake.....	7	1,124	100.0	3,240	389	1,214	107	9	643
Lane.....	21	13,944	97.6	41,586	3,422	14,825	2,567	210	13,631
Lincoln.....	13	2,336	100.0	7,486	1,605	2,126	58	44	4,869
Linn.....	21	6,060	92.1	15,284	2,470	3,852	698	95	4,715
Malheur.....	16	2,547	78.7	5,706	908	1,248	5	39	2,001
Marion.....	21	7,940	86.7	19,437	1,945	4,374	3,015	166	10,555
Morrow.....	6	775	84.9	1,362	424	677	21	15	610
Multnomah.....	24	68,686	97.7	133,092	10,739	79,491	111,316	671	37,776
Polk.....	9	2,178	100.0	6,482	1,226	1,627	315	42	2,029
Sherman.....	4	319	100.0	944	323	350	13	9	444
Tillamook.....	9	2,154	100.0	6,973	942	2,098	496	38	1,858
Umatilla.....	28	8,186	90.5	14,929	3,076	5,965	1,879	92	4,369
Union.....	10	2,411	100.0	5,800	1,285	1,522	126	47	2,129
Wallowa.....	8	1,218	88.0	2,992	613	1,107	62	14	722
Wasco.....	13	3,136	97.3	9,832	909	3,590	589	32	1,933
Washington.....	14	5,869	87.4	15,281	2,689	3,828	826	87	4,447
Wheeler.....	4	670	100.0	1,616	394	594	...	7	258
Yamhill.....	15	3,944	100.0	10,952	1,575	2,604	2,426	64	2,699

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Pennsylvania.....	701	747,272	97.9	2,287,707	119,212	863,009	361,290	10,743	566,458
Refiner-marketer plants.....	355	566,129	99.9	1,846,598	58,652	539,002	330,559	...	...
Other plants.....	346	181,143	91.4	441,109	60,560	324,007	30,731	...	...
Adams.....	6	4,022	95.5	11,716	2,046	4,305	1,082	75	3,031
Allegheny.....	32	80,692	99.6	312,024	3,655	23,195	166	1,117	79,588
Armstrong.....	7	4,436	73.9	11,824	440	1,820	...	128	4,446
Beaver.....	9	15,625	94.3	42,433	629	2,697	...	181	10,176
Bedford.....	14	7,016	88.8	28,912	961	3,954	...	65	7,303
Berks.....	20	23,188	96.0	74,957	3,961	38,433	...	281	13,637
Blair.....	19	22,887	95.6	62,930	1,869	5,476	...	172	7,811
Bradford.....	13	3,878	100.0	12,435	1,308	3,560	24	67	2,538
Bucks.....	12	5,696	94.7	16,038	832	10,548	...	223	12,042
Butler.....	13	3,779	77.4	15,008	634	2,600	...	169	8,952
Cambria.....	14	10,780	99.4	42,493	1,787	7,627	...	246	9,545
Cameron.....	1	(D)	(D)	(D)	(D)	(D)	(D)	16	768
Carbon.....	3	(D)	(D)	(D)	(D)	(D)	(D)	68	2,144
Centre.....	9	3,074	94.7	8,578	749	5,584	...	101	4,478
Chester.....	20	15,979	97.1	53,347	4,273	15,165	...	197	10,642
Clarion.....	6	1,961	80.5	5,819	167	881	...	63	1,940
Clearfield.....	11	4,743	100.0	16,674	1,774	3,740	...	135	4,421
Cleintown.....	6	1,774	100.0	6,495	779	2,625	...	52	2,306
Columbia.....	8	3,976	100.0	12,044	1,295	6,518	366	63	2,554
Crawford.....	19	3,580	89.7	11,426	2,331	1,515	147	119	4,694
Cumberland.....	10	22,151	100.0	59,073	3,537	22,660	2,842	138	8,774
Dauphin.....	12	19,864	99.4	60,564	3,269	22,319	8	212	13,777
Delaware.....	6	15,502	97.8	41,474	2,360	40,228	16,669	324	25,312
Elk.....	5	1,861	100.0	5,393	137	1,353	...	58	1,805
Erie.....	25	16,002	97.6	56,051	10,322	7,388	13,600	244	14,068
Fayette.....	11	4,675	100.0	20,628	809	2,782	...	183	8,589
Forest.....	...	...	...	...	...	...	...	11	313
Franklin.....	14	8,780	98.2	31,074	3,042	8,565	...	93	5,167
Pulton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	21	1,405
Greene.....	2	(D)	(D)	(D)	(D)	(D)	(D)	66	2,406
Huntingdon.....	6	2,369	96.6	5,781	593	1,992	238	57	1,717
Indiana.....	8	5,428	100.0	31,382	603	1,644	...	135	3,951
Jefferson.....	8	1,885	92.9	7,280	434	997	...	66	2,174
Junata.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	278
Lackawanna.....	12	7,088	99.1	23,410	482	4,943	460	254	10,322
Lancaster.....	25	17,574	94.2	42,032	5,214	31,097	3,668	300	15,760
Lawrence.....	11	4,624	95.0	20,186	270	1,213	...	137	6,903
Lebanon.....	10	8,493	88.9	19,501	1,788	9,252	300	120	5,952
Lehigh.....	13	30,342	98.0	103,596	4,476	34,496	...	239	12,385
Luzerne.....	31	26,948	100.0	117,169	4,597	23,341	513	410	15,748
Lycoming.....	11	11,816	95.7	36,327	2,024	15,602	1,453	179	7,840
McKean.....	8	3,434	100.0	13,133	968	5,322	891	78	3,707
Mercer.....	12	5,959	85.0	20,318	1,281	2,288	30	152	6,539
Mifflin.....	10	3,829	100.0	10,675	2,327	6,394	...	63	2,842
Monroe.....	12	3,322	82.0	8,928	1,521	6,275	...	82	2,757
Montgomery.....	18	14,703	98.0	51,275	2,739	31,791	5,969	422	27,331
Montour.....	...	...	...	...	...	...	...	15	425
Northampton.....	7	2,242	100.0	4,954	1,405	5,679	2,157	200	9,350
Northumberland.....	10	9,170	100.0	28,592	1,820	8,432	...	145	4,845
Perry.....	8	1,964	92.7	4,612	1,053	2,762	...	35	1,492
Philadelphia.....	25	194,209	99.8	422,162	15,043	372,142	304,307	956	71,718
Pike.....	1	(D)	(D)	(D)	(D)	(D)	(D)	22	518
Potter.....	4	475	100.0	2,290	86	46	...	38	1,206
Schuylkill.....	19	12,104	100.0	47,152	1,931	7,704	...	273	8,947
Snyder.....	2	(D)	(D)	(D)	(D)	(D)	(D)	53	1,905
Somerset.....	7	2,920	100.0	11,618	785	3,395	...	135	5,655
Sullivan.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	215
Susquehanna.....	5	1,377	100.0	4,398	919	1,803	...	42	1,321
Tioga.....	10	2,597	100.0	10,550	565	1,106	50	60	2,166
Union.....	4	899	56.4	1,441	125	1,016	...	27	1,429
Venango.....	7	6,647	100.0	17,768	1,268	875	...	88	4,105
Warren.....	4	664	86.0	2,905	117	60	...	60	2,902
Washington.....	16	16,671	97.6	58,051	2,840	5,007	...	252	11,534
Wayne.....	6	2,588	100.0	8,851	1,682	1,682	...	39	1,794
Westmoreland.....	19	20,158	98.0	67,579	2,210	8,624	...	402	18,833
Wyoming.....	5	987	69.3	2,130	220	1,614	...	44	1,304
York.....	17	14,446	98.3	50,076	4,364	14,784	6,350	255	13,956
Rhode Island.....	42	123,236	98.4	277,098	23,155	159,402	256,456	958	45,918
Refiner-marketer plants.....	17	95,426	100.0	246,912	10,018	72,961	167,361	...	...
Other plants.....	25	27,810	92.7	30,186	13,137	86,441	89,095	...	...
Bristol.....	...	...	...	...	...	...	...	37	1,457
Kent.....	2	(D)	(D)	(D)	(D)	(D)	(D)	126	5,182
Newport.....	7	(D)	(D)	(D)	(D)	(D)	(D)	72	3,209
Providence.....	33	115,439	98.5	272,229	20,456	145,873	255,647	637	32,633
Washington.....	...	...	...	...	...	...	...	86	3,437

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-91

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
South Carolina.....	366	183,794	95.7	567,591	133,482	162,454	115,653	2,684	127,415
Refiner-marketer plants.....	203	124,991	98.1	419,073	70,131	55,177	114,847	...	...
Other plants.....	163	58,803	90.7	148,518	63,351	107,277	806	...	...
Abbeville.....	4	1,469	100.0	4,384	1,389	486	...	40	1,224
Aiken.....	14	4,329	88.4	12,022	3,066	1,595	...	100	5,173
Allendale.....	3	(D)	(D)	(D)	(D)	(D)	(D)	23	1,131
Anderson.....	15	8,472	100.0	29,295	7,799	5,017	10	141	5,217
Bamberg.....	6	1,202	100.0	4,694	1,001	476	...	24	1,104
Barnwell.....	3	(D)	(D)	(D)	(D)	(D)	(D)	30	1,277
Beaufort.....	4	1,079	100.0	6,216	1,176	1,178	...	18	1,075
Berkeley.....	4	1,130	100.0	4,401	868	414	...	18	855
Calhoun.....	5	1,027	100.0	2,245	618	456	...	8	339
Charleston.....	19	29,233	98.7	68,765	9,281	12,471	88,971	152	10,876
Cherokee.....	7	1,901	100.0	6,595	2,703	1,244	84	47	1,613
Chester.....	4	843	81.0	2,838	476	369	...	40	1,988
Chesterfield.....	7	2,442	82.0	8,169	1,344	623	...	48	2,062
Clarendon.....	3	(D)	(D)	(D)	(D)	(D)	(D)	29	1,285
Colleton.....	7	1,829	100.0	7,679	1,299	721	...	30	1,045
Darlington.....	5	1,888	100.0	6,238	2,405	918	...	53	2,108
Dillon.....	5	1,106	100.0	3,652	1,582	77,348	...	31	1,550
Dorchester.....	5	889	87.5	2,994	771	413	...	33	1,475
Edgefield.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	886
Fairfield.....	4	1,125	100.0	3,366	824	560	...	19	909
Florence.....	18	8,445	100.0	29,647	9,735	3,541	24,071	96	4,518
Georgetown.....	8	2,486	93.2	8,667	2,249	1,398	...	33	1,494
Greenville.....	16	12,465	81.7	37,916	9,713	7,416	349	260	13,697
Greenwood.....	11	3,857	100.0	14,905	3,063	2,230	...	69	2,543
Hampton.....	5	1,793	100.0	6,569	868	519	...	34	971
Horry.....	12	3,786	100.0	13,344	5,291	1,278	48	96	3,742
Jasper.....	3	(D)	(D)	(D)	(D)	(D)	(D)	25	848
Kershaw.....	9	2,667	94.6	7,856	1,234	978	...	43	1,954
Lancaster.....	7	3,448	100.0	11,040	2,977	877	...	29	1,446
Laurens.....	7	2,839	100.0	8,514	2,528	866	...	60	2,451
Lee.....	4	1,603	33.1	1,622	483	94	...	15	708
Lexington.....	10	2,525	84.9	7,312	2,375	1,159	...	82	4,741
McCormick.....	2	(D)	(D)	(D)	(D)	(D)	(D)	16	354
Marion.....	11	3,233	100.0	11,841	5,030	947	...	38	1,475
Marlboro.....	6	1,530	100.0	5,410	1,366	459	...	38	1,489
Newberry.....	7	1,794	100.0	6,965	1,623	844	...	46	1,682
Oconee.....	6	1,713	86.3	5,636	1,571	844	...	38	1,617
Orangeburg.....	17	9,065	100.0	22,628	2,626	1,986	...	104	3,936
Pickens.....	5	1,358	100.0	5,116	1,622	693	...	49	2,403
Richland.....	16	11,497	100.0	66,643	9,979	5,704	1,933	169	11,651
Saluda.....	2	(D)	(D)	(D)	(D)	(D)	(D)	26	669
Spartanburg.....	22	29,862	96.5	57,663	16,104	19,451	187	207	8,809
Sumter.....	10	4,282	92.3	15,858	2,718	916	...	54	3,679
Union.....	5	1,385	74.4	3,648	856	470	...	40	1,674
Williamsburg.....	7	1,893	96.7	7,635	2,722	530	...	42	1,877
York.....	13	4,910	91.7	14,945	5,584	2,751	...	74	3,795
South Dakota.....	581	91,859	79.6	219,310	42,383	47,035	10,251	1,040	49,226
Refiner-marketer plants.....	352	43,565	99.0	138,818	25,315	31,663	1,112	...	...
Other plants.....	229	48,294	62.1	80,492	17,068	15,372	9,139	...	...
Aurora.....	5	816	100.0	2,256	578	203	296	5	250
Beadle.....	12	2,858	76.1	6,449	1,143	2,866	1,357	36	1,838
Bennett.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	220
Bon Homme.....	13	2,066	53.4	3,445	950	785	...	17	575
Brookings.....	14	2,273	57.6	4,317	1,035	1,215	12	18	1,002
Brown.....	24	3,625	74.5	11,092	2,096	2,290	...	48	2,530
Brule.....	8	992	84.9	2,976	506	759	20	13	713
Buffalo.....	...	...	...	...	...	...	...	...	...
Butte.....	11	1,198	79.1	3,680	405	333	...	18	1,038
Campbell.....	4	393	64.1	872	110	107	...	5	79
Charles Mix.....	13	1,662	69.0	2,971	760	2,066	...	18	887
Clark.....	8	518	100.0	1,739	558	452	...	11	450
Clay.....	8	875	44.7	1,586	306	183	...	12	603
Codington.....	10	2,542	56.3	4,319	1,033	784	...	34	1,993
Corson.....	7	511	71.8	1,487	256	155	...	4	211
Custer.....	4	421	100.0	1,537	316	223	...	14	588
Davison.....	16	5,659	97.7	14,622	3,390	3,296	294	35	1,834
Day.....	14	1,423	55.3	2,525	949	496	...	20	668
Deuel.....	4	262	100.0	795	327	307	...	21	516
Dewey.....	7	454	100.0	1,721	201	173	...	5	221
Douglas.....	8	780	66.9	1,217	335	341	...	13	348
Edmunds.....	12	895	36.9	260	175	...	...	6	282
Fall River.....	11	1,745	97.8	5,682	829	1,231	281	18	930
Faulk.....	10	794	51.1	1,504	368	170	...	12	333
Grant.....	10	1,369	72.2	2,947	1,063	773	...	12	539
Gregory.....	9	1,043	100.0	3,081	900	420	...	12	683
Haukon.....	6	597	82.2	1,802	266	302	...	5	400

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SL--PETROLEUM BULK PLANTS AND TERMINALS: 1954--GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT--STATES AND COUNTIES--Continued

Bulk Plants and Terminals--Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations--Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
South Dakota--Continued									
Hamlin.....	10	1,627	52.8	2,575	791	1,379	...	13	390
Hand.....	6	590	40.8	863	163	291	...	6	1,256
Hanson.....	5	399	76.7	903	273	267	...	9	122
Harving.....	1	(D)	(D)	(D)	(D)	(D)	...	4	156
Hughes.....	11	2,631	93.5	4,825	620	1,252	65	12	1,036
Hutchinson.....	16	4,371	86.5	4,807	930	802	12	16	566
Hyde.....	5	697	41.6	985	211	166	...	6	182
Jackson.....	6	458	100.0	1,761	282	219	...	6	453
Jerauld.....	7	1,241	50.2	1,925	472	169	...	3	207
Jones.....	6	586	93.2	2,208	238	291	...	9	440
Kingsbury.....	11	1,277	59.4	2,497	848	494	...	13	418
Lake.....	10	2,181	33.7	2,668	597	589	210	17	729
Lawrence.....	8	1,067	94.5	4,076	258	281	...	26	1,315
Lincoln.....	8	1,180	61.6	2,239	691	617	...	25	748
Lyman.....	10	831	100.0	2,795	514	465	25	25	782
McCook.....	11	836	100.0	2,727	957	711	40	11	414
McPherson.....	10	1,067	47.6	1,306	338	1,121	...	8	216
Marshall.....	8	873	71.0	1,925	436	471	...	14	358
Meade.....	7	856	100.0	2,815	351	...	...	15	608
Mellette.....	3	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Miner.....	12	1,074	94.7	3,616	990	408	30	6	210
Minnehaha.....	24	11,321	93.1	26,198	2,006	7,822	314	107	5,659
Moody.....	9	971	81.4	2,706	902	832	...	14	332
Pennington.....	20	5,389	100.0	19,096	1,675	1,570	7,063	58	4,800
Perkins.....	8	1,062	82.1	3,248	467	664	...	13	631
Potter.....	7	690	100.0	2,629	684	229	...	11	431
Roberts.....	15	2,850	81.9	3,970	1,171	890	26	19	526
Sanborn.....	5	303	100.0	970	463	151	...	6	385
Shannon.....	...	...	...	...	...	...	...	1	(D)
Spink.....	19	1,716	78.6	4,359	967	883	196	19	958
Stanley.....	...	...	...	...	...	...	...	6	197
Sully.....	5	544	81.3	1,354	303	123	...	4	147
Todd.....	...	...	...	...	...	...	...	11	268
Tripp.....	9	1,824	100.0	6,531	1,740	936	4	22	892
Turner.....	12	1,560	80.8	3,767	1,259	963	...	23	698
Union.....	5	450	71.3	1,207	238	285	...	12	669
Walworth.....	12	1,254	60.5	2,736	466	489	...	18	753
Washabaugh.....	...	...	...	...	...	...	...	...	...
Yankton.....	7	1,361	84.0	4,854	878	276	...	27	1,362
Ziebach.....	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Tennessee.....	372	228,037	97.6	777,604	84,695	106,520	17,960	3,396	201,330
Refiner-marketer plants.....	203	140,980	99.4	520,622	54,786	75,084	9,765	...	...
Other plants.....	169	87,057	94.6	256,982	29,909	31,436	8,195	...	...
Anderson.....	2	(D)	(D)	(D)	(D)	(D)	(D)	45	4,311
Bedford.....	4	1,389	100.0	9,900	913	384	400	33	1,283
Benton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	22	556
Bledsoe.....	1	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)
Blount.....	8	3,202	91.9	12,023	1,404	1,219	...	70	4,124
Bradley.....	5	2,251	100.0	8,397	1,197	936	...	38	2,117
Campbell.....	6	2,256	100.0	9,507	1,116	1,172	...	27	1,269
Carson.....	...	...	...	...	...	...	...	5	191
Carroll.....	5	1,332	79.3	4,578	9,391	184	...	51	1,577
Carter.....	1	(D)	(D)	(D)	(D)	(D)	(D)	46	1,862
Cheatham.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	501
Chester.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	495
Claiborne.....	3	(D)	(D)	(D)	(D)	(D)	(D)	20	581
Clay.....	...	...	...	...	...	...	...	13	295
Cocke.....	2	(D)	(D)	(D)	(D)	(D)	(D)	11	499
Coffee.....	7	2,318	100.0	7,466	743	1,100	37	44	2,014
Crockett.....	3	(D)	(D)	(D)	(D)	(D)	(D)	19	472
Cumberland.....	3	(D)	(D)	(D)	(D)	(D)	(D)	23	872
Davidson.....	15	35,854	97.0	87,590	4,406	8,579	...	339	26,656
Decatur.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	480
De Kalb.....	...	...	...	...	...	...	...	5	1,011
Dickson.....	7	2,019	100.0	7,030	568	504	...	16	842
Dyer.....	11	2,838	91.0	9,755	1,388	547	148	33	1,589
Fayette.....	4	592	100.0	2,420	378	190	...	19	648
Fentress.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	453
Franklin.....	4	936	67.5	2,172	124	387	...	27	1,074
Gibson.....	10	3,230	100.0	11,990	2,152	431	3	72	2,853
Giles.....	6	1,889	100.0	6,906	825	605	...	28	1,355
Grainger.....	...	...	...	...	...	...	...	5	231
Greene.....	6	1,956	98.8	9,093	1,272	509	...	22	1,995
Grundy.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	472
Hamblen.....	8	5,653	100.0	19,729	1,901	1,828	...	31	1,816
Hamilton.....	10	20,453	99.9	64,928	7,930	26,374	7,438	263	17,899
Hancock.....	...	...	...	...	...	...	...	3	57
Hardeman.....	1	(D)	(D)	(D)	(D)	(D)	(D)	27	1,029
Hardin.....	4	1,140	89.8	3,898	674	579	...	26	1,034
Hawkins.....	2	(D)	(D)	(D)	(D)	(D)	(D)	35	1,518

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-93

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Tennessee—Continued									
Haywood.....	3	(D)	(D)	(D)	(D)	(D)	(D)	15	995
Henderson.....	5	1,103	88.0	3,764	467	265	...	10	373
Henry.....	5	2,449	100.0	5,158	733	1,646	375	22	1,471
Hickman.....	2	(D)	(D)	(D)	(D)	(D)	(D)	11	362
Houston.....	1	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Humphreys.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	482
Jackson.....	...	...	...	...	...	...	...	9	181
Jefferson.....	...	...	...	...	...	...	...	23	737
Johnson.....	...	...	...	...	...	...	...	10	512
Knox.....	11	28,446	100.0	98,830	13,596	18,288	...	238	17,903
Laurens.....	4	679	100.0	2,408	683	188	...	9	559
Lauderdale.....	3	(D)	(D)	(D)	(D)	(D)	(D)	20	724
Lawrence.....	2	(D)	(D)	(D)	(D)	(D)	(D)	18	1,447
Lewis.....	3	(D)	(D)	(D)	(D)	(D)	(D)	4	164
Lincoln.....	6	1,532	100.0	5,723	483	446	...	26	1,407
Loudon.....	2	(D)	(D)	(D)	(D)	(D)	(D)	38	1,755
McMinn.....	8	3,804	100.0	13,086	1,248	5,444	511	41	1,573
McNairy.....	4	1,501	76.4	5,392	347	575	...	22	1,475
Macon.....	...	...	...	...	...	...	...	3	56
Madison.....	11	6,530	97.0	21,001	690	624	337	69	3,690
Marion.....	3	(D)	(D)	(D)	(D)	(D)	(D)	38	1,608
Marshall.....	4	976	100.0	3,157	283	87	...	14	766
Maury.....	8	2,902	95.4	8,988	948	1,084	140	39	2,655
Meigs.....	...	...	...	...	...	...	...	7	211
Monroe.....	1	(D)	(D)	(D)	(D)	(D)	(D)	32	1,510
Montgomery.....	8	2,682	100.0	10,964	872	343	...	43	2,750
Moore.....	...	...	...	...	...	...	...	2	(D)
Morgan.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	467
Obion.....	9	2,141	93.5	6,677	1,131	358	...	36	1,262
Overton.....	1	(D)	(D)	(D)	(D)	(D)	(D)	16	741
Perry.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	220
Pickett.....	...	...	...	...	...	...	...	3	120
Polk.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	549
Putnam.....	6	2,082	100.0	8,364	500	338	...	55	2,057
Rhea.....	2	(D)	(D)	(D)	(D)	(D)	(D)	13	887
Roane.....	7	5,662	100.0	19,743	1,479	3,133	16	41	2,680
Robertson.....	7	1,323	100.0	4,781	856	227	...	37	1,488
Rutherford.....	8	3,097	84.5	9,830	825	378	...	48	2,725
Scott.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	485
Sequatchie.....	2	(D)	(D)	(D)	(D)	(D)	(D)	3	78
Sevier.....	4	1,320	100.0	4,613	453	315	20	31	1,347
Shelby.....	21	30,489	99.2	128,814	5,622	12,090	8,484	450	33,519
Smith.....	6	1,299	60.7	2,203	188	61	...	17	399
Stewart.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	164
Sullivan.....	6	5,284	100.0	18,653	3,384	1,878	...	86	6,547
Sumner.....	5	1,460	100.0	5,607	791	402	...	36	1,764
Tipton.....	10	2,569	97.3	9,028	968	443	...	24	999
Trousdale.....	1	(D)	(D)	(D)	(D)	(D)	(D)	4	157
Unicoi.....	...	...	...	...	...	...	...	15	666
Union.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	310
Van Buren.....	...	...	...	...	...	...	...	...	...
Warren.....	4	1,229	100.0	4,830	355	426	...	26	1,246
Washington.....	9	6,773	92.0	24,976	2,087	3,606	...	50	3,028
Wayne.....	...	...	...	...	...	...	...	11	437
Weakley.....	5	1,246	91.9	4,115	1,062	373	...	28	1,372
White.....	5	1,001	100.0	3,981	255	328	...	21	791
Williamson.....	3	(D)	(D)	(D)	(D)	(D)	(D)	15	1,551
Wilson.....	5	1,829	100.0	6,284	834	393	...	32	1,662
Texas.....	1,905	592,026	93.6	2,433,504	73,227	182,447	92,977	11,992	643,099
Refiner-marketer plants.....	1,456	407,079	100.0	1,937,664	47,083	132,939	55,719	...	...
Other plants.....	449	184,947	79.4	495,840	26,144	49,508	37,258	...	...
Anderson.....	8	1,524	100.0	7,273	184	247	...	44	1,811
Andrews.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	953
Angelina.....	7	2,403	100.0	10,715	176	361	33	58	2,856
Aransas.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	532
Archer.....	5	559	100.0	1,828	22	319	...	19	612
Armstrong.....	4	410	82.0	1,711	17	118	...	10	283
Atascosa.....	7	1,454	100.0	6,912	419	172	350	33	1,117
Austin.....	5	989	100.0	4,850	146	155	166	36	1,145
Bailey.....	6	1,311	100.0	6,432	75	501	...	10	350
Bandera.....	...	...	...	...	...	...	...	7	320
Bastrop.....	8	729	100.0	3,994	257	104	...	31	943
Baylor.....	6	1,358	100.0	5,774	95	180	40	15	(D)
Bee.....	6	1,264	100.0	6,501	162	243	48	32	1,398
Bell.....	18	5,315	91.7	25,435	663	406	42	100	5,556
Bexar.....	20	27,361	90.3	117,428	3,785	1,937	1,109	554	35,441
Blanco.....	2	(D)	(D)	(D)	(D)	(D)	(D)	11	499
Borden.....	...	...	...	...	...	...	...	4	84
Bosque.....	8	931	100.0	4,872	145	138	16	28	759
Bowie.....	9	3,842	99.5	18,357	411	645	63	90	4,939
Brazoria.....	17	4,095	100.0	19,241	333	1,313	582	104	5,569

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Texas—Continued									
Brazos.....	6	1,900	100.0	9,282	287	234	50	54	2,660
Brewster.....	4	593	100.0	2,326	146	52	13	8	570
Briscoe.....	4	450	100.0	2,123	26	54	...	8	268
Brooks.....	7	1,039	94.3	4,946	127	60	91	15	939
Brown.....	9	1,683	85.0	8,065	181	230	31	68	1,632
Burleson.....	6	705	100.0	3,763	208	32	4	18	486
Burnet.....	7	653	100.0	3,552	157	100	...	17	787
Caldwell.....	8	1,105	100.0	5,437	333	107	44	51	2,769
Callahan.....	6	1,124	100.0	5,159	85	286	157	16	929
Callahan.....	5	676	100.0	2,549	46	40	64	26	844
Cameron.....	25	7,005	82.6	26,330	1,139	1,940	1,755	108	5,926
Camp.....	3	(D)	(D)	(D)	(D)	(D)	(D)	13	(D)
Carson.....	8	625	85.6	2,181	47	54	...	14	524
Cass.....	7	1,442	100.0	7,286	142	173	15	30	1,327
Castro.....	5	575	100.0	2,160	107	256	...	9	857
Chambers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	13	666
Cherokee.....	10	2,319	100.0	11,989	244	222	144	33	1,608
Childress.....	5	729	100.0	3,400	96	61	...	21	1,224
Clay.....	5	443	100.0	2,592	51	95	...	37	948
Cochran.....	4	661	86.4	2,161	50	155	...	13	450
Coke.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	345
Coleman.....	9	1,228	100.0	5,164	225	186	6	32	956
Collin.....	14	2,627	95.9	12,701	396	232	10	73	2,703
Collingsworth.....	4	507	100.0	2,591	71	104	...	9	278
Colorado.....	13	2,187	91.2	9,922	254	776	302	37	1,671
Comal.....	6	1,127	100.0	5,906	200	91	66	22	1,120
Comanche.....	7	3,018	100.0	4,941	164	29	...	23	829
Concho.....	5	387	76.5	1,527	123	11	...	16	466
Cooke.....	10	1,518	99.5	7,525	162	476	15	60	2,508
Coryell.....	7	1,172	100.0	5,915	196	53	...	40	1,088
Cottle.....	6	682	100.0	3,052	123	93	421	6	169
Crane.....	...	(D)	(D)	(D)	(D)	(D)	(D)	7	534
Crockett.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	317
Crosby.....	8	1,359	87.0	4,164	91	171	(D)	23	793
Culberson.....	1	(D)	(D)	(D)	(D)	(D)	(D)	14	877
Dallam.....	7	734	96.0	3,605	24	86	...	21	874
Dallas.....	20	38,022	91.5	181,702	2,526	5,713	298	820	59,309
Dawson.....	9	1,675	100.0	7,940	207	284	8	27	2,094
Deaf Smith.....	6	1,361	100.0	5,101	39	238	...	19	1,277
Delta.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	204
Denton.....	10	1,966	100.0	9,685	152	113	8	62	2,814
De Witt.....	11	1,362	100.0	6,775	507	76	118	46	1,662
Dickens.....	5	792	71.5	2,529	69	114	...	19	595
Dimmit.....	5	701	100.0	2,775	233	136	567	13	335
Donley.....	5	454	100.0	2,536	129	68	...	18	532
Duval.....	5	452	100.0	2,281	83	17	...	23	977
Eastland.....	18	1,812	94.2	8,579	145	276	45	77	2,330
Ector.....	9	6,070	97.5	21,587	1,302	1,251	217	85	6,456
Edwards.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	227
Ellis.....	12	2,562	100.0	14,323	483	245	23	95	3,393
El Paso.....	23	18,942	93.1	89,963	3,131	8,558	28,579	192	13,953
Erath.....	10	1,209	100.0	6,356	214	166	...	32	1,093
Falls.....	12	1,378	100.0	7,078	375	139	26	34	1,048
Fannin.....	14	1,911	100.0	9,650	520	132	18	41	1,474
Fayette.....	13	1,803	100.0	9,096	395	71	145	46	1,540
Fisher.....	4	409	100.0	2,126	65	52	...	21	658
Floyd.....	8	938	78.1	2,972	70	321	10	15	806
Foard.....	5	394	83.8	1,299	79	39	7	7	138
Fort Bend.....	8	2,184	100.0	11,032	218	512	98	53	2,666
Franklin.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	379
Freestone.....	3	(D)	(D)	(D)	(D)	(D)	(D)	24	875
Frio.....	6	485	100.0	2,534	171	145	...	17	642
Gaines.....	7	2,639	82.1	9,473	504	663	56	38	2,018
Galveston.....	10	5,405	96.4	16,023	262	1,454	2,410	125	9,415
Garza.....	3	(D)	(D)	(D)	(D)	(D)	(D)	10	495
Gillespie.....	7	1,298	100.0	6,862	373	174	10	29	958
Glasscock.....	...	...	...	...	...	...	...	4	73
Golda.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	529
Gonzales.....	12	1,281	100.0	7,092	654	144	55	22	911
Gray.....	11	2,882	74.3	7,515	504	394	...	68	3,086
Grayson.....	20	4,755	94.3	20,126	704	481	36	129	5,791
Gregg.....	9	4,764	100.0	21,778	225	285	408	125	5,937
Grimes.....	6	883	100.0	4,645	203	60	38	31	951
Guadalupe.....	8	1,287	89.1	6,053	362	98	38	34	2,736
Hale.....	23	4,691	84.8	14,030	278	712	1,311	40	3,423
Hall.....	10	1,283	84.5	5,129	136	251	...	15	618
Hamilton.....	8	1,100	100.0	5,808	185	73	77	29	1,208
Hansford.....	9	1,190	70.5	2,524	231	267	...	6	356
Hardeman.....	8	919	93.3	3,595	50	1,196	...	17	651
Hardin.....	4	994	100.0	4,755	87	425	...	51	2,229
Harris.....	33	70,963	88.1	195,834	2,318	56,551	30,903	1,087	78,247
Harrison.....	11	2,685	99.5	13,970	169	376	37	63	3,406
Hartley.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	108

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-95

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Texas—Continued									
Baskett.....	7	968	100.0	4,372	120	140	65	24	848
Hays.....	11	1,831	100.0	8,127	293	98	36	43	2,060
Hemphill.....	4	408	81.9	1,841	48	50	...	15	373
Henderson.....	5	911	100.0	4,568	85	127	25	44	1,346
Hidalgo.....	43	12,018	93.0	36,316	1,706	2,927	237	124	6,318
Hill.....	14	2,093	100.0	11,250	410	160	30	64	2,295
Hockley.....	9	2,056	82.6	6,503	540	804	...	33	1,827
Hood.....	5	512	100.0	2,774	70	51	21	21	514
Hopkins.....	5	1,135	100.0	5,611	109	188	69	29	981
Houston.....	9	1,007	82.6	4,359	75	149	24	23	793
Howard.....	8	3,734	100.0	14,919	620	962	9	63	4,322
Hudspeth.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	481
Hunt.....	11	2,485	100.0	12,605	419	293	47	71	2,228
Hutchinson.....	6	1,916	100.0	8,558	839	567	...	42	2,769
Irion.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	157
Jack.....	5	686	100.0	2,544	148	854	...	32	1,198
Jackson.....	4	788	100.0	3,899	77	142	230	30	1,361
Jasper.....	9	1,523	100.0	7,145	111	184	51	25	1,291
Jeff Davis.....	...	...	...	...	...	...	...	5	106
Jefferson.....	19	13,069	94.7	57,527	704	2,046	307	259	16,267
Jim Hogg.....	3	(D)	(D)	(D)	(D)	(D)	(D)	12	389
Jim Wells.....	11	2,634	100.0	10,211	652	2,150	157	42	2,217
Johnson.....	13	2,263	100.0	8,630	235	252	10	72	2,208
Jones.....	20	2,125	100.0	8,988	359	482	2,422	52	1,993
Karnes.....	8	1,381	95.5	6,902	362	91	162	28	926
Kaufman.....	10	1,626	100.0	8,839	332	161	118	65	2,648
Kendall.....	5	649	100.0	3,486	123	102	24	16	571
Kenedy.....	...	...	...	...	...	...	...	...	...
Kent.....	2	(D)	(D)	(D)	(D)	(D)	(D)	6	113
Kerr.....	7	1,201	100.0	6,301	278	140	43	25	911
Kimble.....	2	(D)	(D)	(D)	(D)	(D)	(D)	15	692
King.....	...	...	...	...	...	...	...	5	(D)
Kinney.....	...	...	...	...	...	...	...	6	162
Kleburg.....	5	1,468	100.0	6,547	110	56	386	28	1,818
Knox.....	6	576	100.0	2,229	80	123	...	26	822
Lamar.....	8	2,416	100.0	8,823	274	239	19	39	1,990
Lamb.....	13	2,077	84.2	7,423	144	172	...	23	1,244
Lempasas.....	7	963	100.0	6,065	176	83	18	17	868
La Salle.....	6	566	71.6	1,989	103	58	137	13	313
Lavaca.....	11	1,099	100.0	5,836	405	106	...	39	1,136
Lee.....	5	780	100.0	4,108	206	96	23	22	759
Leon.....	5	609	100.0	3,197	79	66	28	34	1,173
Liberty.....	14	3,057	100.0	14,885	287	1,228	301	55	2,813
Limestone.....	9	1,651	100.0	8,573	267	255	76	26	767
Lipscomb.....	6	653	100.0	2,256	219	163	...	14	391
Live Oak.....	6	816	100.0	4,231	151	38	143	18	774
Llano.....	5	583	100.0	3,071	164	25	19	9	476
Loving.....	...	...	...	...	...	...	...	...	...
Lubbock.....	21	10,542	86.0	40,847	1,201	613	5	154	10,698
Lynn.....	12	1,290	73.6	3,732	129	84	...	19	497
McCulloch.....	9	1,278	91.9	4,920	197	111	58	43	1,194
McClellan.....	21	8,726	95.8	39,819	1,244	726	144	187	9,637
McMillen.....	...	...	...	...	...	...	...	3	56
Madison.....	6	834	100.0	4,474	92	163	22	15	552
Marion.....	2	(D)	(D)	(D)	(D)	(D)	(D)	14	647
Martin.....	...	38	...	...	...	...	...	9	472
Mason.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	539
Matagorda.....	11	2,418	92.3	10,260	309	1,486	149	45	2,283
Maverick.....	4	615	100.0	2,902	229	167	79	18	720
Medina.....	11	1,598	100.0	8,012	488	226	292	35	1,149
Menard.....	4	706	63.9	2,072	76	24	21	13	467
Midland.....	9	6,252	90.0	22,019	1,464	2,373	15	50	4,278
Milam.....	12	2,249	100.0	9,508	471	168	17	43	1,775
Mills.....	4	331	100.0	1,807	75	80	...	12	265
Mitchell.....	9	1,179	100.0	5,543	653	169	69	27	937
Montague.....	13	1,495	91.1	6,908	137	306	6	47	1,645
Montgomery.....	4	1,401	92.4	5,667	109	219	36	29	1,898
Moore.....	3	(D)	(D)	(D)	(D)	(D)	(D)	29	1,702
Morris.....	3	(D)	(D)	(D)	(D)	(D)	(D)	27	918
Motley.....	4	252	100.0	1,381	43	56	...	7	323
Nacogdoches.....	9	1,741	100.0	9,661	503	223	20	36	1,963
Navarro.....	12	2,985	100.0	18,124	688	232	65	77	2,997
Newton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	31	1,491
Nolan.....	8	2,067	100.0	9,410	256	427	97	45	2,075
Nueces.....	23	15,159	94.5	49,971	914	4,041	2,665	222	15,908
Ochiltree.....	5	554	100.0	2,118	118	217	...	20	1,194
Oldham.....	5	674	100.0	2,964	52	162	...	19	595
Orange.....	4	1,867	100.0	9,748	103	571	56	66	4,982
Palo Pinto.....	6	1,226	93.5	6,006	168	145	6	41	1,588
Panola.....	6	1,386	100.0	6,530	85	166	73	27	1,253
Parker.....	7	1,494	100.0	8,080	108	166	49	43	1,451
Parmer.....	9	1,857	93.8	5,478	323	1,437	20	17	754
Pecos.....	5	488	100.0	2,227	77	39	...	22	1,390

(D) Withheld to avoid disclosure. ... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE—SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Texas—Continued									
Polk.....	8	1,354	92.5	5,721	107	219	81	28	1,042
Potter.....	11	8,558	100.0	42,629	999	1,891	17	137	11,616
Presidio.....	5	581	92.1	2,244	170	83	12	8	242
Rains.....	...	...	...	...	...	...	...	2	(D)
Randall.....	7	747	89.8	2,768	31	65	29	28	1,464
Reagan.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	601
Real.....	2	(D)	(D)	(D)	(D)	(D)	(D)	6	243
Red River.....	8	1,329	100.0	4,896	232	112	19	24	804
Reeves.....	7	2,643	100.0	7,192	686	1,352	...	27	1,619
Refugio.....	3	(D)	(D)	(D)	(D)	(D)	(D)	23	1,191
Roberts.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	248
Robertson.....	11	1,600	89.4	7,985	213	63	97	29	1,120
Rockwall.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	420
Runnels.....	14	2,191	99.0	8,739	588	324	132	35	2,360
Rusk.....	9	3,359	71.5	8,752	198	247	64	74	3,008
Sabine.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	190
San Augustine.....	4	625	100.0	3,313	42	67	14	6	308
San Jacinto.....	...	...	...	...	...	...	...	8	148
San Patricio.....	15	3,540	98.1	13,085	1,151	1,867	3,616	51	3,142
San Saba.....	5	576	100.0	2,995	149	51	65	15	410
Schleicher.....	2	(D)	(D)	(D)	(D)	(D)	(D)	16	431
Scurry.....	10	2,627	94.3	9,815	523	583	50	52	2,454
Schackelford.....	8	636	100.0	2,649	381	161	6	18	464
Shelby.....	7	1,314	100.0	6,955	124	139	48	35	1,231
Sherman.....	6	729	78.3	2,235	19	231	...	5	316
Smith.....	13	5,422	80.8	19,445	329	198	150	97	4,968
Somervell.....	...	...	...	...	...	...	...	2	(D)
Starr.....	4	627	100.0	3,142	144	105	72	15	490
Stephens.....	7	962	100.0	4,584	103	150	25	29	817
Sterling.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	200
Stonewall.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	345
Sutton.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	675
Swisher.....	8	1,783	88.6	5,446	72	432	...	15	790
Tarrant.....	18	24,664	99.9	81,048	1,814	26,899	3,946	571	32,481
Taylor.....	13	4,310	92.9	18,909	359	1,105	39	136	6,364
Terrell.....	1	(D)	(D)	(D)	(D)	(D)	(D)	7	506
Terry.....	10	2,013	93.8	7,740	165	635	185	31	1,469
Throckmorton.....	3	(D)	(D)	(D)	(D)	(D)	(D)	6	199
Titus.....	8	1,710	100.0	7,459	149	101	56	34	1,133
Tom Green.....	13	5,092	93.1	22,834	987	1,243	47	101	5,348
Travis.....	15	10,548	91.0	43,242	825	3,305	62	184	11,473
Trinity.....	7	537	100.0	2,836	67	93	19	11	414
Tyler.....	6	984	100.0	4,866	101	148	45	17	1,378
Upshur.....	4	714	100.0	3,523	62	104	8	24	804
Upton.....	6	1,510	100.0	5,854	469	302	57	19	977
Uvalde.....	8	1,952	100.0	9,140	415	358	82	28	1,299
Val Verde.....	4	1,091	100.0	5,442	270	169	43	24	1,402
Van Zandt.....	7	1,045	100.0	4,584	120	85	...	34	1,272
Victoria.....	9	7,688	100.0	36,962	1,641	3,704	574	56	3,360
Walker.....	6	804	100.0	4,144	90	83	13	28	1,206
Waller.....	4	759	100.0	4,040	77	66	81	20	1,070
Ward.....	6	1,674	82.5	5,287	549	214	...	26	1,800
Washington.....	9	1,391	100.0	6,764	299	138	97	28	1,037
Webb.....	8	2,129	90.0	10,637	207	266	113	57	3,061
Wharton.....	10	2,726	98.2	11,656	409	1,950	208	54	3,118
Wheeler.....	6	884	100.0	5,429	56	141	...	33	1,078
Wichita.....	19	11,054	82.4	54,994	351	1,035	63	163	9,194
Wilbarger.....	12	1,586	89.8	6,904	73	118	18	35	1,875
Willacy.....	6	1,158	100.0	5,925	240	172	164	19	785
Williamson.....	16	2,753	100.0	14,961	856	150	183	80	3,036
Wilson.....	8	916	100.0	4,752	323	56	37	21	807
Winkler.....	2	(D)	(D)	(D)	(D)	(D)	(D)	18	1,417
Wise.....	8	1,030	100.0	5,050	92	261	252	42	1,276
Wood.....	9	1,715	100.0	8,496	150	158	138	37	1,490
Yoakum.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	798
Young.....	10	1,712	96.0	6,761	209	1,308	...	51	1,728
Zapata.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	116
Zavala.....	4	349	100.0	1,273	243	233	1	14	502
Utah.....	178	68,081	86.5	187,448	9,255	30,630	92,701	1,003	64,419
Refiner-marketer plants.....	135	50,507	100.0	164,686	8,500	26,699	82,510	...	...
Other-plants.....	43	17,574	47.6	22,762	755	3,931	10,191	...	...
Beaver.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	930
Box Elder.....	10	1,496	91.2	5,149	678	1,276	...	49	2,106
Cache.....	9	2,144	84.8	5,472	498	1,226	858	39	2,960
Carbon.....	8	2,319	88.5	7,533	436	829	121	36	2,110
Daggett.....	...	...	...	...	...	...	...	...	...
Davis.....	6	17,285	100.0	36,414	436	10,599	54,535	40	2,553
Duchesne.....	6	1,056	100.0	2,774	439	445	33	15	738
Emery.....	4	677	56.7	1,496	150	167	...	9	708
Garfield.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	515

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-97

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Utah—Continued									
Grand.....	4	1,334	91.9	4,343	163	210	11	7	771
Iron.....	8	1,672	82.1	4,047	406	1,415	6	17	1,125
Juab.....	6	602	100.0	2,331	382	492	...	13	787
Kane.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	379
Millard.....	9	1,145	100.0	4,249	433	931	...	23	1,086
Morgan.....	3	(D)	(D)	(D)	(D)	(D)	(D)	5	217
Plute.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	124
Rich.....	...	...	...	...	...	...	...	3	251
Salt Lake.....	26	18,397	70.5	54,004	2,170	2,851	1,391	380	26,470
San Juan.....	1	(D)	(D)	(D)	(D)	(D)	(D)	3	336
Sanpete.....	9	774	100.0	2,967	126	573	...	18	578
Sevier.....	6	991	95.2	3,920	181	377	...	20	920
Summit.....	6	489	100.0	1,670	350	639	...	19	677
Tooele.....	10	1,525	100.0	6,174	459	919	388	26	1,959
Uintah.....	5	832	92.8	2,580	201	509	...	16	1,032
Utah.....	14	7,336	98.3	20,264	374	3,412	35,318	99	6,979
Wasatch.....	5	473	100.0	1,879	156	241	...	4	257
Washington.....	5	1,178	65.1	2,938	203	307	...	20	1,213
Wayne.....	...	...	...	...	...	...	...	...	...
Weber.....	9	4,308	65.3	10,686	598	2,034	40	102	6,638
Vermont.....	72	36,982	92.1	98,434	24,698	51,866	1,599	534	24,626
Refiner-marketer plants.....	46	26,365	97.5	75,359	18,260	41,415	1,599	...	...
Other plants.....	26	10,617	78.5	23,075	6,438	10,451	...	...	...
Addison.....	2	(D)	(D)	(D)	(D)	(D)	(D)	29	1,338
Bennington.....	7	2,209	95.1	5,399	1,489	2,767	518	44	1,635
Caledonia.....	3	(D)	(D)	(D)	(D)	(D)	(D)	45	1,767
Chittenden.....	10	14,017	83.6	33,598	7,906	18,109	1,081	69	3,537
Essex.....	...	...	...	...	...	...	...	8	326
Franklin.....	5	1,944	94.2	4,935	1,613	4,758	...	49	2,815
Grand Isle.....	...	...	...	...	...	...	...	...	...
Lamoille.....	1	(D)	(D)	(D)	(D)	(D)	(D)	16	872
Lancaster.....	3	(D)	(D)	(D)	(D)	(D)	(D)	28	935
Orange.....	7	1,965	98.5	5,311	1,051	2,144	...	30	1,121
Orleans.....	7	3,736	100.0	12,849	2,287	5,106	...	67	2,965
Rutland.....	10	4,108	95.0	11,712	3,048	6,970	...	55	2,747
Washington.....	6	1,900	100.0	5,732	1,065	1,690	...	38	1,853
Windham.....	11	3,822	94.2	9,256	3,165	6,379	...	56	2,717
Windsor.....									
Virginia.....	406	282,907	97.7	902,076	127,025	197,135	38,733	4,036	231,816
Refiner-marketer plants.....	255	211,384	100.0	751,433	76,871	135,209	15,189	...	...
Other plants.....	151	71,523	86.7	150,643	50,154	61,926	23,544	...	...
Accomack.....	8	4,712	64.1	10,077	3,219	1,662	...	59	2,406
Albemarle.....	5	4,593	51.4	9,556	1,163	3,775	30	28	1,201
Alleghany.....	3	(D)	(D)	(D)	(D)	(D)	(D)	14	380
Amelia.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	515
Amherst.....	...	...	...	...	...	...	...	20	1,017
Appomattox.....	1	(D)	(D)	(D)	(D)	(D)	(D)	21	826
Arlington.....	3	(D)	(D)	(D)	(D)	(D)	(D)	96	10,286
Augusta.....	3	(D)	(D)	(D)	(D)	(D)	(D)	48	1,898
Bath.....	2	(D)	(D)	(D)	(D)	(D)	(D)	16	528
Bedford.....	5	990	89.1	3,632	593	664	...	26	1,380
Bland.....	...	...	...	...	...	...	...	6	172
Botetourt.....	1	(D)	(D)	(D)	(D)	(D)	(D)	23	1,115
Brunswick.....	1	(D)	(D)	(D)	(D)	(D)	(D)	26	754
Buchanan.....	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,126
Buckingham.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	740
Campbell.....	6	2,337	100.0	8,498	1,894	1,775	...	42	1,558
Caroline.....	2	(D)	(D)	(D)	(D)	(D)	(D)	20	2,308
Carroll.....	1	(D)	(D)	(D)	(D)	(D)	(D)	13	356
Charles City.....	...	...	...	...	...	...	...	...	...
Charlotte.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	827
Chesterfield.....	1	(D)	(D)	(D)	(D)	(D)	(D)	38	1,968
Clarke.....	...	...	...	...	...	...	...	14	658
Craig.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	124
Culpeper.....	5	1,616	71.8	6,519	521	767	...	19	859
Cumberland.....	...	...	...	...	...	...	...	3	206
Dickenson.....	...	...	...	...	...	...	...	10	411
Dinwiddie.....	1	(D)	(D)	(D)	(D)	(D)	(D)	22	738
Essex.....	2	(D)	(D)	(D)	(D)	(D)	(D)	24	773
Fairfax.....	3	(D)	(D)	(D)	(D)	(D)	(D)	91	7,375
Fauquier.....	7	3,651	100.0	14,523	1,573	2,603	183	26	1,474
Floyd.....	...	...	...	...	...	...	...	10	302
Fluvanna.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	261
Franklin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	971
Frederick.....	8	3,256	100.0	14,009	996	2,114	49	31	2,012
Giles.....	3	(D)	(D)	(D)	(D)	(D)	(D)	20	1,008
Gloucester.....	3	(D)	(D)	(D)	(D)	(D)	(D)	26	875
Goochland.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	184
Grayson.....	3	(D)	(D)	(D)	(D)	(D)	(D)	17	691

(D) Withheld to avoid disclosure. all establishments.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to

WHOLESALE TRADE-SUMMARY STATISTICS

Table SL.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Virginia—Continued									
Greene.....	...	...	...	...	...	...	...	7	179
Greensville.....	7	1,811	83.2	5,793	1,397	713	...	24	1,724
Halifax.....	8	2,429	100.0	8,280	3,330	1,132	...	55	1,907
Hanover.....	1	(D)	(D)	(D)	(D)	(D)	(D)	37	1,922
Henrico.....	3	(D)	(D)	(D)	(D)	(D)	(D)	53	3,200
Henry.....	5	1,295	100.0	4,736	1,403	1,202	244	34	1,558
Highland.....	...	...	...	...	...	...	...	9	428
Isle of Wight.....	1	(D)	(D)	(D)	(D)	(D)	(D)	27	1,059
James City.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	366
King and Queen.....	...	...	...	...	...	...	...	10	185
King George.....	1	(D)	(D)	(D)	(D)	(D)	(D)	12	584
King William.....	5	1,473	100.0	5,782	1,369	1,071	...	16	735
Lancaster.....	6	1,237	100.0	5,124	817	1,006	...	14	522
Lee.....	2	(D)	(D)	(D)	(D)	(D)	(D)	26	1,193
Loudoun.....	4	1,261	70.7	2,836	670	1,483	...	27	1,624
Louisa.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	449
Lunenburg.....	...	...	...	...	...	...	...	16	613
Madison.....	...	...	...	...	...	...	...	6	319
Mathews.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	282
Mecklenburg.....	9	2,139	92.2	7,807	2,038	1,544	...	77	3,874
Middlesex.....	1	(D)	(D)	(D)	(D)	(D)	(D)	21	375
Montgomery.....	2	(D)	(D)	(D)	(D)	(D)	(D)	32	1,903
Nansemond.....	5	2,365	100.0	8,914	2,137	1,333	...	17	1,227
Nelson.....	1	(D)	(D)	(D)	(D)	(D)	(D)	8	340
New Kent.....	...	...	...	...	...	...	...	5	253
Norfolk.....	1	(D)	(D)	(D)	(D)	(D)	(D)	38	2,610
Northampton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	39	1,392
Northumberland.....	2	(D)	(D)	(D)	(D)	(D)	(D)	11	482
Nottoway.....	6	1,832	100.0	7,789	1,419	785	...	27	981
Orange.....	3	(D)	(D)	(D)	(D)	(D)	(D)	30	946
Page.....	4	790	94.1	2,475	455	767	25	19	751
Patrick.....	2	(D)	(D)	(D)	(D)	(D)	(D)	17	535
Pittsylvania.....	3	(D)	(D)	(D)	(D)	(D)	(D)	87	3,420
Powhatan.....	...	...	...	...	...	...	...	16	402
Prince Edward.....	5	1,077	100.0	4,429	629	438	...	21	797
Prince George.....	...	...	...	...	...	...	...	16	516
Prince William.....	...	...	...	...	...	...	...	35	3,640
Princess Anne.....	2	(D)	(D)	(D)	(D)	(D)	(D)	43	2,203
Pulaski.....	4	1,490	100.0	5,306	335	811	...	46	2,132
Rappahannock.....	...	...	...	...	...	...	...	6	173
Richmond.....	1	(D)	(D)	(D)	(D)	(D)	(D)	19	512
Roanoke.....	1	(D)	(D)	(D)	(D)	(D)	(D)	50	3,232
Rockbridge.....	6	1,659	100.0	6,567	607	669	...	26	1,192
Rockingham.....	5	1,712	84.8	5,517	811	1,986	21	42	1,745
Russell.....	1	(D)	(D)	(D)	(D)	(D)	(D)	19	646
Scott.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	1,200
Shenandoah.....	3	(D)	(D)	(D)	(D)	(D)	(D)	28	1,829
Smyth.....	4	1,337	93.6	5,406	318	863	...	38	1,536
Southampton.....	4	2,196	100.0	6,761	2,615	1,542	...	35	2,101
Spotsylvania.....	3	(D)	(D)	(D)	(D)	(D)	(D)	8	500
Stafford.....	...	...	...	...	...	...	...	21	932
Surry.....	1	(D)	(D)	(D)	(D)	(D)	(D)	6	109
Sussex.....	3	(D)	(D)	(D)	(D)	(D)	(D)	26	1,006
Tazewell.....	10	4,760	88.1	14,458	368	1,273	...	40	1,866
Warren.....	5	1,636	100.0	3,191	855	4,365	...	24	1,070
Washington.....	5	2,268	84.9	7,223	379	626	...	45	2,356
Westmoreland.....	2	(D)	(D)	(D)	(D)	(D)	(D)	7	142
Wise.....	3	(D)	(D)	(D)	(D)	(D)	(D)	33	1,791
Wythe.....	5	1,390	100.0	4,487	321	612	...	44	1,745
York.....	2	(D)	(D)	(D)	(D)	(D)	(D)	17	810
Independent Cities:									
Alexandria.....	4	8,401	100.0	34,201	894	3,516	...	61	6,898
Bristol.....	5	2,607	96.7	10,967	424	1,374	...	35	2,181
Buena Vista.....	...	...	...	...	...	...	...	8	550
Charlottesville.....	7	1,704	84.5	6,104	497	974	...	39	2,629
Clifton Forge.....	...	...	...	...	...	...	...	9	521
Colonial Heights.....	1	(D)	(D)	(D)	(D)	(D)	(D)	16	1,503
Covington.....	4	1,261	100.0	4,455	303	447	...	23	1,197
Danville.....	8	5,741	100.0	23,163	3,702	3,073	...	84	4,405
Falls Church.....	...	...	...	...	...	...	...	20	2,480
Fredericksburg.....	7	4,568	84.7	18,023	938	1,728	...	33	2,079
Hampton.....	6	2,665	100.0	8,046	4,490	3,116	3,217	54	3,649
Harrisonburg.....	3	(D)	(D)	(D)	(D)	(D)	(D)	21	1,556
Hopewell.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	1,029
Lynchburg.....	8	4,139	100.0	11,375	2,666	4,503	387	61	3,839
Martinsville.....	4	3,722	100.0	16,303	1,096	1,837	...	32	1,737
Newport News.....	11	7,526	100.0	25,808	6,403	9,301	125	51	3,928
Norfolk.....	12	28,715	99.1	53,678	8,900	16,898	13,401	217	15,768
Petersburg.....	3	(D)	(D)	(D)	(D)	(D)	(D)	40	3,195
Portsmouth.....	5	6,815	100.0	13,231	6,071	10,952	...	59	4,963
Radford.....	4	2,037	100.0	7,997	836	1,431	...	16	799
Richmond.....	18	48,391	100.0	151,979	19,261	44,921	13,249	302	20,851

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-99

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Virginia—Continued									
Independent Cities—Continued									
Roanoke.....	13	9,530	100.0	32,680	4,594	9,667	1,868	105	6,690
South Norfolk.....	5	17,038	100.0	35,182	1,976	3,837	...	17	1,077
Staunton.....	5	2,094	100.0	10,540	807	540	...	48	2,301
Suffolk.....	...	...	...	...	...	...	...	38	1,779
Virginia Beach.....	1	(D)	(D)	(D)	(D)	(D)	(D)	13	1,070
Warwick.....	1	(D)	(D)	(D)	(D)	(D)	(D)	42	3,069
Waynesboro.....	2	(D)	(D)	(D)	(D)	(D)	(D)	29	1,464
Williamsburg.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	894
Winchester.....	3	(D)	(D)	(D)	(D)	(D)	(D)	37	2,464
Galax.....	3	(D)	(D)	(D)	(D)	(D)	(D)	11	349
Norton.....	3	(D)	(D)	(D)	(D)	(D)	(D)	9	498
Washington.....	683	284,292	91.0	677,181	156,632	305,647	473,456	3,356	196,896
Refiner-marketer plants.....	493	215,547	99.7	564,059	134,944	257,198	439,499	...	...
Other plants.....	190	68,745	63.7	113,122	21,688	48,449	33,957	...	...
Adams.....	19	3,200	52.8	4,629	993	2,004	476	23	1,218
Anotin.....	2	(D)	(D)	(D)	(D)	(D)	(D)	12	(D)
Benton.....	9	3,618	94.7	9,046	1,786	4,561	3,016	46	6,296
Chelan.....	21	5,799	91.8	14,170	1,890	5,063	612	75	4,533
Clallam.....	18	4,072	100.0	11,894	3,532	4,629	1,605	41	2,168
Clark.....	17	7,286	78.4	16,690	3,264	5,101	9,001	146	5,810
Columbia.....	7	773	64.0	1,483	336	511	353	12	280
Cowlitz.....	17	5,571	98.1	13,475	3,565	5,344	17,355	94	4,854
Douglas.....	6	491	98.6	1,032	320	566	...	7	497
Ferry.....	3	(D)	(D)	(D)	(D)	(D)	(D)	4	171
Franklin.....	13	7,178	97.1	16,031	4,246	5,899	1,362	34	2,621
Garrfield.....	4	319	94.0	711	296	451	66	3	161
Grant.....	27	4,802	92.6	13,548	2,530	3,806	709	56	3,615
Grays Harbor.....	20	5,992	94.8	14,572	4,504	5,427	6,459	74	3,517
Island.....	6	1,121	92.1	2,870	1,874	858	217	17	720
Jefferson.....	6	835	90.1	1,452	580	1,358	221	13	586
King.....	49	88,793	91.2	204,765	40,950	120,149	293,889	906	62,671
Kitsap.....	17	7,008	84.3	14,918	4,308	5,889	3,229	80	4,946
Kittitas.....	17	3,994	87.1	9,212	1,306	2,624	192	72	3,413
Klickitat.....	11	1,860	96.7	5,339	1,012	2,020	326	18	1,452
Lewis.....	22	4,817	85.7	13,559	3,103	3,931	412	65	3,250
Lincoln.....	27	2,593	86.5	6,552	1,260	2,773	189	10	736
Mason.....	9	1,486	89.0	3,782	1,458	1,702	...	25	1,052
Okanogan.....	19	3,354	90.5	8,861	1,642	2,261	213	53	2,549
Pacific.....	13	1,947	96.5	5,134	919	1,818	1,002	45	1,574
Pend Oreille.....	9	1,065	92.7	3,198	580	1,181	49	30	874
Pierce.....	27	28,220	96.9	74,272	22,102	37,628	49,617	323	19,588
San Juan.....	7	439	100.0	1,123	591	512	51	2	(D)
Skagit.....	21	6,415	70.8	12,941	4,556	4,858	2,210	70	3,647
Skamania.....	4	576	100.0	1,532	347	683	63	9	272
Snohomish.....	36	11,288	89.5	25,957	10,347	11,061	42,236	191	10,013
Spokane.....	39	24,388	95.6	64,532	9,069	22,794	9,217	326	18,478
Stevens.....	20	2,322	90.1	6,124	790	1,352	74	25	1,316
Thurston.....	11	5,099	93.6	10,554	3,817	4,477	14,186	64	3,724
Wahkiakum.....	...	...	...	259	92	56	...	13	400
Walla Walla.....	23	4,631	70.5	8,598	1,443	1,210	1,210	46	2,789
Whatcom.....	23	8,790	94.1	18,734	5,707	9,246	7,522	79	4,159
Whitman.....	38	4,479	83.2	9,324	3,094	4,222	64	49	2,204
Yakima.....	46	18,645	93.8	43,267	7,911	13,524	5,887	198	10,107
West Virginia.....	157	87,474	95.1	306,582	6,193	22,840	29,374	2,242	98,106
Refiner-marketer plants.....	108	72,308	95.0	257,467	4,049	16,247	29,374	...	...
Other plants.....	49	15,166	95.6	49,115	2,144	6,593	...	...	...
Barbour.....	...	...	...	...	...	...	...	31	871
Berkeley.....	6	1,475	90.4	5,420	748	1,048	...	35	2,003
Boone.....	2	(D)	(D)	(D)	(D)	(D)	(D)	36	1,298
Braxton.....	4	1,930	100.0	6,942	232	231	...	23	757
Brooke.....	2	(D)	(D)	(D)	(D)	(D)	(D)	36	1,330
Cabell.....	8	6,336	86.6	20,580	159	345	...	109	6,039
Calhoun.....	...	...	...	...	...	...	...	5	96
Clay.....	...	...	...	...	...	...	...	14	500
Doddridge.....	...	...	...	...	...	...	...	6	277
Fayette.....	3	(D)	(D)	(D)	(D)	(D)	(D)	75	3,307
Gilmer.....	...	...	...	...	...	...	...	15	279
Grant.....	4	1,120	100.0	2,909	159	397	...	24	603
Greenbrier.....	4	1,646	100.0	6,453	147	881	...	66	2,810
Hampshire.....	...	...	...	...	...	...	...	14	328
Hancock.....	1	(D)	(D)	(D)	(D)	(D)	(D)	33	1,978
Hardy.....	1	(D)	(D)	(D)	(D)	(D)	(D)	9	293
Harrison.....	11	4,555	96.1	17,024	435	2,627	...	106	4,923
Jackson.....	2	(D)	(D)	(D)	(D)	(D)	(D)	26	824
Jefferson.....	2	(D)	(D)	(D)	(D)	(D)	(D)	22	1,147
Kanawha.....	11	15,567	100.0	46,735	509	4,585	...	280	14,974
Lewis.....	3	(D)	(D)	(D)	(D)	(D)	(D)	21	840
Lincoln.....	...	...	...	...	...	...	...	22	767

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS, BY TYPE OF PRODUCT—STATES AND COUNTIES—Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
West Virginia—Continued									
Logan.....	5	3,102	83.9	9,526	190	452	...	67	2,952
McDowell.....	3	(D)	(D)	(D)	(D)	(D)	(D)	53	3,456
Marion.....	6	3,485	99.3	15,584	109	930	...	88	3,860
Marshall.....	2	(D)	(D)	(D)	(D)	(D)	(D)	45	1,516
Mason.....	3	(D)	(D)	(D)	(D)	(D)	(D)	23	717
Mercer.....	4	2,274	100.0	8,172	322	951	...	82	5,174
Mineral.....	2	(D)	(D)	(D)	(D)	(D)	(D)	27	1,052
Mingo.....	3	(D)	(D)	(D)	(D)	(D)	(D)	42	1,595
Monongalia.....	8	5,470	100.0	19,675	262	968	...	80	3,280
Monroe.....	1	(D)	(D)	(D)	(D)	(D)	(D)	18	409
Morgan.....	1	(D)	(D)	(D)	(D)	(D)	(D)	11	60
Nicholas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	34	1,339
Ohio.....	7	7,569	99.7	36,506	228	1,104	...	74	4,139
Pendleton.....	2	(D)	(D)	(D)	(D)	(D)	(D)	10	273
Pleasants.....	2	(D)	(D)	(D)	(D)	(D)	(D)	5	352
Pocahontas.....	2	(D)	(D)	(D)	(D)	(D)	(D)	25	647
Preston.....	1	(D)	(D)	(D)	(D)	(D)	(D)	41	1,193
Putnam.....	...	...	...	...	...	...	...	30	1,255
Raleigh.....	8	4,612	83.1	14,126	277	1,074	...	104	4,477
Randolph.....	7	2,348	100.0	9,327	284	616	...	48	1,479
Ritchie.....	2	(D)	(D)	(D)	(D)	(D)	(D)	17	433
Roane.....	3	(D)	(D)	(D)	(D)	(D)	(D)	16	495
Summers.....	2	(D)	(D)	(D)	(D)	(D)	(D)	19	630
Taylor.....	...	...	...	...	...	...	...	21	737
Tucker.....	...	...	...	...	...	...	...	10	297
Tyler.....	1	(D)	(D)	(D)	(D)	(D)	(D)	21	531
Upshur.....	1	(D)	(D)	(D)	(D)	(D)	(D)	33	1,357
Wayne.....	1	(D)	(D)	(D)	(D)	(D)	(D)	30	1,122
Webster.....	1	(D)	(D)	(D)	(D)	(D)	(D)	15	764
Wetzel.....	3	(D)	(D)	(D)	(D)	(D)	(D)	35	942
Wirt.....	...	...	...	...	...	...	...	7	232
Wood.....	8	3,970	83.7	15,419	315	626	...	75	3,791
Wyoming.....	2	(D)	(D)	(D)	(D)	(D)	(D)	28	1,006
Wisconsin.....	1,186	315,647	92.2	819,276	191,862	270,653	25,764	4,916	260,649
Refiner—marketer plants.....	707	199,713	99.7	602,068	107,134	187,532	8,510	...	...
Other plants.....	479	115,934	79.4	217,208	84,728	83,121	17,254	...	...
Adams.....	4	511	78.1	995	419	409	...	16	415
Ashland.....	13	1,901	84.8	5,604	854	2,307	...	26	1,075
Barron.....	25	3,736	87.6	10,244	3,123	2,584	...	84	2,859
Bayfield.....	7	503	100.0	1,519	842	327	...	19	434
Brown.....	24	21,573	98.6	44,592	8,015	15,336	12,105	134	5,940
Buffalo.....	10	1,156	55.6	2,914	791	837	...	20	492
Burnett.....	6	593	100.0	1,299	539	217	...	21	515
Calumet.....	9	2,432	98.8	7,320	3,055	1,482	25	37	1,445
Chippewa.....	20	2,824	85.2	6,811	2,683	1,683	480	56	2,334
Clark.....	23	2,668	88.6	8,112	1,955	2,111	...	46	1,336
Columbia.....	21	3,918	91.1	11,992	3,078	3,252	...	72	3,213
Crawford.....	10	1,356	78.1	3,395	1,197	968	8	29	953
Dane.....	44	16,160	89.4	43,779	7,959	17,228	178	222	13,344
Dodge.....	26	4,933	96.5	13,819	3,871	4,371	23	90	3,546
Door.....	11	2,280	76.8	5,632	2,069	1,775	...	39	1,426
Douglas.....	12	2,561	100.0	5,628	3,321	2,797	1,896	71	2,914
Dunn.....	17	2,163	65.2	4,822	965	1,189	...	44	2,049
Eau Claire.....	16	5,255	81.2	13,047	3,000	3,741	233	89	5,201
Florence.....	1	(D)	(D)	(D)	(D)	(D)	(D)	10	271
Fond du Lac.....	31	6,853	97.8	21,565	4,757	7,416	350	93	5,014
Forest.....	6	894	74.6	2,350	741	438	...	21	568
Grant.....	34	5,828	79.0	14,584	3,668	4,074	...	70	2,517
Green.....	21	3,280	100.0	10,885	2,706	3,564	...	39	1,628
Green Lake.....	8	1,403	100.0	4,591	1,428	1,305	...	29	1,101
Iowa.....	13	1,470	94.8	4,724	1,486	1,138	8	45	1,506
Iron.....	4	965	100.0	3,253	760	802	...	23	436
Jackson.....	12	1,976	100.0	6,422	1,904	702	...	34	1,097
Jefferson.....	21	4,524	100.0	14,409	3,186	5,226	261	61	3,260
Juneau.....	22	2,622	72.9	5,870	1,801	3,312	...	43	1,611
Kenosha.....	10	4,858	100.0	12,297	2,714	7,396	1,869	101	5,757
Kewaunee.....	10	1,457	69.3	3,136	1,047	589	...	15	679
La Crosse.....	20	8,773	100.0	14,991	4,324	9,207	1,700	92	4,624
Lafayette.....	17	2,058	50.6	3,319	1,148	1,207	...	36	994
Langlade.....	10	2,095	100.0	4,717	1,094	2,142	625	38	1,637
Lincoln.....	13	2,183	100.0	6,987	2,037	2,193	...	49	1,851
Manitowoc.....	23	3,858	78.4	9,252	2,720	2,932	...	76	3,709
Marathon.....	22	4,568	74.5	10,238	2,518	4,507	39	104	4,441
Marinette.....	17	2,542	100.0	7,128	2,086	1,724	...	70	2,338
Marquette.....	4	(D)	(D)	(D)	(D)	(D)	(D)	19	557
Milwaukee.....	40	71,980	96.8	184,333	17,823	55,280	2,904	949	83,119
Monroe.....	19	3,366	76.9	8,842	2,416	2,209	20	51	2,293
Oconto.....	12	1,689	100.0	5,140	1,940	1,119	...	55	1,696
Oneida.....	12	2,229	100.0	7,540	2,323	1,473	...	60	2,229
Outagamie.....	23	6,693	83.7	14,910	7,487	6,170	167	106	5,103

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-101

Table 8L.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES, TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT—STATES AND COUNTIES —Continued

Bulk Plants and Terminals—Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales

(Excludes liquefied petroleum gas facilities)

State and county	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establishments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establishments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, #1 fuel oil	Distillate fuel oils (#2-#4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (#5 and #6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Wisconsin—Continued									
Ozaukee.....	10	2,057	100.0	6,316	1,571	2,922	...	45	2,623
Pepin.....	8	955	84.3	5,445	4,352	668	...	12	433
Pierce.....	17	2,292	84.2	4,550	1,759	1,916	...	39	1,421
Polk.....	20	2,036	81.8	5,533	1,706	1,324	12	50	1,768
Portage.....	12	3,403	100.0	10,818	3,529	2,451	167	41	1,540
Price.....	11	1,547	98.3	5,140	1,517	955	...	24	903
Racine.....	24	9,733	93.8	23,482	6,426	9,291	1,240	142	8,594
Rice land.....	9	1,615	100.0	5,379	1,563	1,047	...	31	1,279
Rock.....	37	8,521	95.1	25,380	6,776	9,289	335	119	6,543
Rusk.....	11	1,558	82.0	3,558	1,133	874	...	26	655
St. Croix.....	21	2,389	95.8	7,065	2,343	2,326	...	34	1,326
Sauk.....	26	4,346	80.0	11,278	2,961	2,905	106	62	2,483
Sawyer.....	7	704	86.4	2,283	463	537	...	19	572
Shawano.....	19	2,801	99.3	8,213	1,818	1,783	...	48	1,450
Sheboygan.....	21	4,405	69.3	9,522	2,748	3,588	8	105	5,723
Taylor.....	8	1,030	73.1	2,484	671	755	6	29	998
Trempealeau.....	16	1,731	69.7	4,381	950	989	...	45	1,528
Vernon.....	17	3,104	92.9	8,732	2,233	2,130	...	50	1,637
Vilas.....	8	3,072	100.0	2,978	1,126	1,048	...	37	875
Walworth.....	27	4,884	100.0	17,974	3,157	6,058	89	74	4,116
Washington.....	10	1,267	91.2	3,576	815	1,293	...	29	1,102
Waukesha.....	17	3,208	93.9	9,241	1,901	4,523	231	50	2,668
Waupaca.....	23	8,345	95.8	20,733	5,871	12,099	394	127	7,060
Waupara.....	32	4,769	80.2	10,285	2,686	2,519	56	63	2,607
Waushara.....	11	1,261	84.1	3,392	1,078	664	...	37	1,118
Winnebago.....	18	5,219	96.4	15,324	4,974	4,088	206	96	5,967
Wood.....	23	3,966	94.1	11,296	3,249	3,439	10	78	4,133
Wyoming.....	195	32,598	90.9	104,532	5,174	18,619	6,115	577	34,375
Refiner-marketer plants.....	127	20,052	96.5	71,736	3,352	12,656	4,595	...	...
Other plants.....	68	12,546	82.1	32,796	1,822	5,963	1,520	...	...
Albany.....	7	1,615	96.8	6,475	116	477	...	43	2,507
Big Horn.....	15	1,370	79.6	4,046	267	430	...	21	587
Campbell.....	5	598	100.0	1,783	127	227	...	12	842
Carbon.....	12	2,867	100.0	8,608	243	663	56	44	2,886
Converse.....	6	677	73.0	2,098	160	244	66	17	786
Crook.....	5	724	100.0	1,993	362	251	5	6	455
Fremont.....	15	2,587	90.7	8,198	267	711	38	34	1,948
Goshen.....	10	1,151	87.8	4,107	421	543	...	28	1,105
Hot Springs.....	4	(D)	(D)	(D)	(D)	(D)	(D)	13	613
Johnson.....	6	535	94.0	1,739	57	221	...	11	456
Laramie.....	13	4,009	100.0	12,070	479	1,230	...	54	4,090
Lincoln.....	12	2,185	91.9	9,456	215	2,781	...	24	968
Natrona.....	13	4,367	100.0	10,552	439	6,755	4,297	66	4,041
Niobrara.....	5	424	100.0	1,838	83	142	...	10	727
Park.....	9	865	85.2	2,950	61	168	...	26	1,506
Platte.....	13	854	100.0	3,077	366	407	30	22	1,076
Sberidan.....	12	1,909	93.5	6,140	404	535	...	32	1,704
Sublette.....	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)
Sweetwater.....	7	1,538	100.0	5,969	87	358	1,421	43	2,701
Teton.....	5	707	100.0	2,337	309	722	202	13	607
Vinta.....	5	619	100.0	2,405	123	226	...	14	917
Washakie.....	10	1,210	100.0	3,536	281	431	...	16	975
Weston.....	4	1,185	70.2	2,723	186	847	...	16	1,666
Yellowstone National Park.....	...	...	...	...	...	...	...	8	(D)

(D) Withheld to avoid disclosure. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SM-PETROLEUM BULK PLANTS AND TERMINALS: 1954-COMMODITY-LINE SALES DOLLARS-UNITED STATES,
PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax)	Sales coverage ¹	Petroleum products (excluding LP gas)	Liquefied petroleum gas	Tires, batteries, accessories	Heating equipment	Other merchandise	Service receipts
		(\$1,000)	(Percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
United States, total.....	28,319	13,041,447	95.3	11,889,339	37,681	309,910	24,462	122,111	44,967
Bulk plants.....	27,078	8,292,326	93.9	7,342,735	34,859	264,893	18,427	97,476	30,125
Bulk terminals.....	1,241	4,749,121	97.7	4,546,604	2,822	45,017	6,035	24,635	14,842
PAD District No. 1.....	5,259	5,328,663	96.6	4,962,755	9,688	99,133	17,552	37,495	18,839
Maine.....	153	119,399	95.4	107,344	563	2,318	464	2,737	455
Bulk plants.....	128	53,728	97.1	47,872	563	1,728	407	1,317	273
Bulk terminals.....	25	65,671	94.0	59,472	...	590	57	1,420	182
New Hampshire.....	80	48,449	99.5	45,881	217	668	121	893	407
Bulk plants.....	75	33,218	99.2	31,354	217	617	121	242	405
Bulk terminals.....	5	15,231	100.0	14,527	...	51	...	651	2
Vermont.....	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	163	380,622	96.9	358,260	715	4,946	1,699	2,706	592
Bulk plants.....	129	107,276	91.6	91,683	302	4,148	926	839	392
Bulk terminals.....	34	273,346	99.0	266,577	413	798	773	1,867	200
Rhode Island.....	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	119	259,970	86.6	216,859	2,287	2,433	2,268	687	626
Bulk plants.....	80	52,988	86.6	43,222	486	820	869	259	229
Bulk terminals.....	39	206,982	86.6	173,637	1,801	1,613	1,399	428	397
New York.....	762	1,066,548	96.9	998,406	1,469	17,706	3,753	8,071	3,830
Bulk plants.....	588	393,376	94.4	351,688	1,452	10,727	2,933	2,864	1,770
Bulk terminals.....	174	673,172	98.3	646,718	17	6,979	820	5,207	2,060
New Jersey.....	256	705,262	96.9	664,120	1,094	9,914	2,779	1,776	3,811
Bulk plants.....	195	190,490	89.2	158,552	1,048	5,960	1,634	1,634	748
Bulk terminals.....	61	514,772	99.8	505,568	46	3,954	834	142	3,063
Pennsylvania.....	701	747,272	97.9	707,935	485	13,518	2,279	5,759	1,531
Bulk plants.....	595	389,169	97.9	362,766	464	9,685	1,547	5,087	1,287
Bulk terminals.....	106	358,103	97.9	345,169	21	3,833	732	672	244
Delaware.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	164	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	141	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia.....	7	35,724	100.0	32,457	...	1,329	189	1,427	322
Bulk plants.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	406	282,907	98.3	267,185	120	6,850	814	1,159	1,959
Bulk plants.....	376	179,856	97.3	167,168	120	5,775	398	923	652
Bulk terminals.....	30	103,051	100.0	100,017	...	1,075	416	236	1,307
West Virginia.....	157	87,474	98.9	81,659	108	3,296	8	959	467
Bulk plants.....	136	51,399	98.1	46,988	108	2,446	8	532	340
Bulk terminals.....	21	36,075	100.0	34,671	...	850	...	427	127
North Carolina.....	697	420,134	95.9	389,919	821	7,630	904	2,340	1,265
Bulk plants.....	663	270,658	93.6	241,518	821	7,137	703	2,158	1,070
Bulk terminals.....	34	149,476	100.0	148,401	...	493	201	186	195
South Carolina.....	366	183,794	96.5	170,715	791	3,869	144	1,418	340
Bulk plants.....	347	133,075	95.1	120,421	791	3,469	144	1,406	327
Bulk terminals.....	19	50,719	100.0	50,294	...	400	...	12	13
Georgia.....	555	230,281	99.1	216,607	142	9,102	13	1,446	956
Bulk plants.....	521	181,755	98.9	168,525	142	9,025	13	1,300	735
Bulk terminals.....	34	48,526	100.0	48,082	...	77	...	146	221
Florida.....	522	317,330	99.2	303,921	252	9,020	78	667	922
Bulk plants.....	469	181,002	98.6	168,900	252	8,243	78	479	580
Bulk terminals.....	53	136,328	100.0	135,021	...	777	...	188	342
PAD District No. 2.....	14,718	4,539,393	93.9	4,046,447	9,477	127,116	4,877	59,803	15,270
Ohio.....	902	646,886	98.8	606,578	1,241	23,102	353	5,532	2,284
Bulk plants.....	838	354,008	97.8	325,714	1,241	14,130	321	3,352	1,454
Bulk terminals.....	64	292,878	100.0	280,864	...	8,972	32	2,180	830
Indiana.....	1,128	442,703	99.3	424,104	412	8,738	609	5,040	532
Bulk plants.....	1,101	319,996	99.0	301,880	160	8,594	608	4,958	528
Bulk terminals.....	27	122,707	100.0	122,224	252	144	1	82	4
Illinois.....	1,614	606,838	93.5	528,625	1,526	14,153	1,470	19,031	2,460
Bulk plants.....	1,582	485,243	93.0	414,961	1,526	13,024	1,255	18,832	1,819
Bulk terminals.....	32	121,595	95.3	113,664	...	1,129	215	199	641
Michigan.....	1,083	639,047	95.3	583,601	704	15,687	265	6,943	1,988
Bulk plants.....	1,033	406,787	93.8	359,195	653	15,422	265	4,853	1,219
Bulk terminals.....	50	232,260	98.0	224,406	51	265	...	2,090	769
Wisconsin.....	1,186	315,647	91.4	274,803	192	9,140	437	3,230	782
Bulk plants.....	1,159	252,066	89.6	212,344	192	9,103	437	3,188	611
Bulk terminals.....	27	63,581	98.6	62,459	...	37	...	42	171
Minnesota.....	1,381	300,471	82.1	236,081	279	6,971	103	2,778	609
Bulk plants.....	1,367	259,783	79.3	195,534	277	6,960	103	2,721	538
Bulk terminals.....	14	40,688	100.0	40,547	2	11	...	57	71
Iowa.....	1,624	282,823	95.9	258,513	1,047	6,292	514	3,851	910
Bulk plants.....	1,608	240,411	95.1	216,114	1,047	6,292	514	3,838	910
Bulk terminals.....	16	42,412	100.0	42,399	...	...	...	13	...

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

PETROLEUM BULK PLANTS AND TERMINALS

8-103

Table SM.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—COMMODITY-LINE SALES DOLLARS—UNITED STATES,
PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

Establishments and Sales by Commodity Lines

(Excludes wholesale liquefied petroleum gas facilities)

State and type of establishment	All establishments		Sales of establishments reporting commodity line (excl. tax)						
	Number	Sales (excluding tax)	Sales coverage ¹	Petroleum products (excluding LP gas)	Liquefied petroleum gas	Tires, batteries, accessories	Heating equipment	Other merchandise	Services receipts
		(\$1,000)	(Percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
PAD District No. 2—Continued									
Missouri.....	1,106	309,185	91.4	272,328	144	6,474	386	2,368	820
Bulk plants.....	1,089	260,909	93.3	234,547	144	6,245	386	1,484	716
Bulk terminals.....	17	48,276	80.8	37,781	...	229	...	884	104
North Dakota.....	702	82,938	83.3	63,812	629	2,562	149	1,314	587
Bulk plants.....	700	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	581	91,859	80.0	69,388	162	2,650	23	1,039	217
Bulk plants.....	579	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	684	123,559	85.4	98,025	344	3,432	182	2,540	943
Bulk plants.....	680	110,715	83.7	86,117	344	2,645	182	2,394	940
Bulk terminals.....	4	12,844	100.0	11,908	...	787	...	146	3
Kansas.....	1,223	166,048	93.9	144,144	636	7,898	92	2,215	985
Bulk plants.....	1,216	143,901	93.0	122,115	636	7,894	92	2,101	985
Bulk terminals.....	7	22,147	100.0	22,029	...	4	...	114	...
Kentucky.....	403	171,566	97.0	156,784	591	7,246	122	1,136	583
Bulk plants.....	384	121,341	95.8	106,683	523	7,212	122	1,114	583
Bulk terminals.....	19	50,225	100.0	50,101	68	34	...	22	...
Tennessee.....	372	228,037	97.5	211,693	278	8,644	134	913	668
Bulk plants.....	344	150,103	96.2	134,598	200	8,021	134	775	668
Bulk terminals.....	28	77,934	100.0	77,095	78	623	...	138	...
Oklahoma.....	729	131,786	95.8	117,968	1,292	4,127	38	1,873	902
Bulk plants.....	724	126,192	95.6	112,374	1,292	4,127	38	1,873	902
Bulk terminals.....	5	5,594	100.0	5,594	...	...	...	...	...
PAD District No. 3.....	3,889	1,226,676	95.3	1,092,992	7,018	43,103	762	9,833	3,491
Alabama.....	410	181,979	91.4	157,358	590	6,816	105	818	564
Bulk plants.....	385	119,810	96.9	108,442	590	6,092	105	526	327
Bulk terminals.....	25	62,169	80.7	48,916	...	724	...	292	237
Mississippi.....	429	110,557	96.4	99,181	1,195	5,206	218	318	486
Bulk plants.....	413	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arkansas.....	472	99,743	96.6	90,101	612	4,640	87	769	136
Bulk plants.....	470	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	434	178,480	95.0	161,592	348	5,886	93	906	672
Bulk plants.....	414	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	1,905	592,026	94.5	529,918	3,896	18,011	201	6,228	1,357
Bulk plants.....	1,857	467,955	95.3	421,618	3,894	14,413	201	4,813	1,214
Bulk terminals.....	48	124,071	91.4	108,300	2	3,598	...	1,415	143
New Mexico.....	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk plants.....	239	63,891	92.2	54,842	379	2,544	58	794	276
Bulk terminals.....	...	...	...	...	...	...	...	...	...
PAD District No. 4.....	1,716	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Montana.....	466	68,043	84.2	54,398	43	1,960	158	498	258
Bulk plants.....	461	62,361	82.8	48,716	43	1,960	158	498	258
Bulk terminals.....	5	5,682	100.0	5,682	...	...	...	...	...
Idaho.....	399	82,923	95.9	76,259	169	2,065	28	535	453
Bulk plants.....	391	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk plants.....	195	32,598	92.5	28,403	37	1,145	12	379	171
Bulk terminals.....	...	...	...	...	...	...	...	...	...
Colorado.....	478	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	476	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	178	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	177	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PAD District No. 5.....	2,737	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk plants.....	209	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	...	...	...	...	...	...	...	...	...
Nevada.....	79	30,165	99.3	29,142	225	542	11	21	10
Bulk plants.....	79	30,165	99.3	29,142	225	542	11	21	10
Bulk terminals.....	...	...	...	...	...	...	...	...	...
Washington.....	683	284,292	92.1	253,624	748	4,729	165	1,488	979
Bulk plants.....	651	180,776	92.1	159,879	748	4,226	165	931	590
Bulk terminals.....	32	103,516	92.0	93,745	...	503	...	557	389
Oregon.....	438	196,375	98.0	185,420	1,414	3,813	122	711	935
Bulk plants.....	419	132,957	97.0	122,634	1,414	3,575	122	690	562
Bulk terminals.....	19	63,418	100.0	62,786	...	238	...	21	373
California.....	1,328	981,120	98.2	927,687	8,002	17,614	251	5,645	3,698
Bulk plants.....	1,275	775,421	97.6	724,444	7,945	16,262	251	5,494	2,802
Bulk terminals.....	53	205,699	100.0	203,243	57	1,352	...	151	896

(D) Withheld to avoid disclosure.

... Represents zero.

¹Ratio of dollar sales: establishments reporting (commodity-line sales) to all establishments.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SN -PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954-
NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER-UNITED
STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES

PAD District, State, and type of equipment	Number of bulk petroleum products (except LP gas) vehicles				Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles			Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
United States, total:									
Tank trucks.....	66,676	62,967	2,942	767	2,654	1,169	1,240	171	74
Tank semitrailers and trailers.....	11,463	1,149	9,621	693	615	64	78	57	416
PAD District No. 1:									
Tank trucks.....	17,185	16,162	939	84	340	147	172	19	2
Tank semitrailers and trailers.....	4,758	309	4,343	106	65	12	8	4	41
Maine:									
Tank trucks.....	403	394	7	2	5	3	2	...	...
Tank semitrailers and trailers.....	99	...	98	1	...	...	...	...	...
New Hampshire:									
Tank trucks.....	203	196	7	...	8	3	5	...	...
Tank semitrailers and trailers.....	73	8	63	2	...	...	...	...	...
Vermont:									
Tank trucks.....	158	157	1	...	...	...	...	...	...
Tank semitrailers and trailers.....	42	3	39	...	...	...	...	...	...
Massachusetts:									
Tank trucks.....	537	469	63	5	8	5	3	...	...
Tank semitrailers and trailers.....	326	9	316	1	...	...	...	...	...
Rhode Island:									
Tank trucks.....	168	143	24	1	...	...	...	...	...
Tank semitrailers and trailers.....	122	2	118	2	1	...	...	...	1
Connecticut:									
Tank trucks.....	583	532	45	6	7	...	5	2	...
Tank semitrailers and trailers.....	248	12	232	4	4	1	...	...	3
New York:									
Tank trucks.....	4,486	4,112	368	6	16	11	4	1	...
Tank semitrailers and trailers.....	716	49	647	20	5	3	1	...	1
New Jersey:									
Tank trucks.....	885	778	99	8	10	3	7	...	...
Tank semitrailers and trailers.....	453	21	432	...	4	...	...	1	3
Pennsylvania:									
Tank trucks.....	2,055	1,926	110	19	45	24	18	3	...
Tank semitrailers and trailers.....	860	49	808	3	26	...	3	1	22
Delaware:									
Tank trucks.....	116	109	3	4	...	...	...	...	...
Tank semitrailers and trailers.....	63	8	55	...	...	...	...	...	...
Maryland:									
Tank trucks.....	706	683	20	3	11	8	3	...	...
Tank semitrailers and trailers.....	194	4	177	13	1	...	...	...	1
District of Columbia:									
Tank trucks.....	52	52	...	...	...	...	...	...	...
Tank semitrailers and trailers.....	27	1	26	...	...	...	...	...	...
Virginia:									
Tank trucks.....	1,003	961	34	8	11	8	2	1	...
Tank semitrailers and trailers.....	262	23	233	6	1	...	...	...	1
West Virginia:									
Tank trucks.....	298	274	23	1	3	...	3	...	...
Tank semitrailers and trailers.....	94	4	90	...	...	...	...	...	...
North Carolina:									
Tank trucks.....	1,936	1,875	46	15	50	20	29	...	1
Tank semitrailers and trailers.....	334	27	288	19	10	6	1	1	2
South Carolina:									
Tank trucks.....	924	893	28	3	34	11	19	4	...
Tank semitrailers and trailers.....	229	26	200	3	3	1	2	...	...
Georgia:									
Tank trucks.....	1,399	1,374	22	3	48	17	25	5	1
Tank semitrailers and trailers.....	176	27	148	1	4	1	1	1	1
Florida:									
Tank trucks.....	1,273	1,234	39	...	84	34	47	3	...
Tank semitrailers and trailers.....	440	36	373	31	6	...	...	...	6
PAD District No. 2:									
Tank trucks.....	31,100	29,438	1,182	480	878	407	409	49	13
Tank semitrailers and trailers.....	3,968	440	3,184	344	150	37	21	26	66
Ohio:									
Tank trucks.....	1,901	1,773	110	18	61	30	29	2	...
Tank semitrailers and trailers.....	665	98	492	75	5	...	...	1	4
Indiana:									
Tank trucks.....	2,664	2,556	66	42	47	16	24	7	...
Tank semitrailers and trailers.....	417	32	343	42	9	...	...	3	6
Illinois:									
Tank trucks.....	4,154	3,800	238	116	125	70	43	12	...
Tank semitrailers and trailers.....	561	46	449	66	31	8	...	8	15

... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-105

Table SN.—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954—
NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER—UNITED
STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES—Continued

PAD District, State, and type of equipment	Number of bulk petroleum products (except LP gas) vehicles				Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehiclee			Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
PAD District No. 2—Continued									
Michigan:									
Tank trucks.....	2,708	2,517	143	48	61	22	30	3	6
Tank semitrailers and trailers.....	650	120	455	75	19	10	4	2	3
Wisconsin:									
Tank trucks.....	2,458	2,333	83	42	57	28	20	3	6
Tank semitrailers and trailers.....	133	7	113	13	7	...	6	...	1
Minnesota:									
Tank trucks.....	2,691	2,541	100	50	48	25	19	4	...
Tank semitrailers and trailers.....	139	15	110	14	...	...	...	...	...
Iowa:									
Tank trucks.....	3,296	3,186	65	45	45	15	24	6	...
Tank semitrailers and trailers.....	126	12	102	12	8	2	...	5	1
Missouri:									
Tank trucks.....	2,314	2,248	49	17	55	21	31	3	...
Tank semitrailers and trailers.....	365	10	338	17	6	2	...	1	3
North Dakota:									
Tank trucks.....	1,222	1,142	61	19	82	62	16	4	...
Tank semitrailers and trailers.....	7	...	7	...	...	...	...	...	...
South Dakota:									
Tank trucks.....	1,090	1,015	47	28	39	18	21	...	...
Tank semitrailers and trailers.....	73	8	54	11	3	...	3	...	...
Nebraska:									
Tank trucks.....	1,256	1,160	69	27	38	19	18	...	1
Tank semitrailers and trailers.....	121	4	112	5	6	...	4	...	2
Kansas:									
Tank trucks.....	2,054	1,973	67	14	78	32	46	...	...
Tank semitrailers and trailers.....	161	15	144	2	21	7	4	2	8
Kentucky:									
Tank trucks.....	1,136	1,112	19	5	39	22	14	3	...
Tank semitrailers and trailers.....	192	38	152	2	6	3	...	1	2
Tennessee:									
Tank trucks.....	762	727	29	6	17	10	7	...	...
Tank semitrailers and trailers.....	201	18	179	4	4	2	...	1	1
Oklahoma:									
Tank trucks.....	1,394	1,355	36	3	86	17	67	2	...
Tank semitrailers and trailers.....	157	17	134	6	25	3	...	2	20
PAD District No. 3									
Tank trucks.....	7,886	7,654	183	49	865	300	479	50	36
Tank semitrailers and trailers.....	1,227	137	1,061	29	315	10	33	15	257
Alabama:									
Tank trucks.....	925	888	34	3	58	34	16	5	3
Tank semitrailers and trailers.....	178	25	150	3	7	...	...	...	7
Mississippi:									
Tank trucks.....	815	794	13	8	67	37	12	5	13
Tank semitrailers and trailers.....	93	7	86	...	40	1	1	1	37
Arkansas:									
Tank trucks.....	871	859	10	2	92	34	50	1	7
Tank semitrailers and trailers.....	101	15	85	1	34	1	4	3	26
Louisiana:									
Tank trucks.....	810	783	19	8	80	42	38	...	...
Tank semitrailers and trailers.....	166	18	142	6	14	...	3	...	11
Texas:									
Tank trucks.....	3,941	3,836	83	22	511	139	333	29	10
Tank semitrailers and trailers.....	570	56	498	16	181	3	22	10	146
New Mexico:									
Tank trucks.....	524	494	24	6	57	14	30	10	3
Tank semitrailers and trailers.....	119	16	100	3	39	5	3	1	30
PAD District No. 4									
Tank trucks.....	3,498	3,292	162	44	117	31	81	5	...
Tank semitrailers and trailers.....	259	28	191	40	20	...	4	2	14
Montana:									
Tank trucks.....	808	772	26	10	20	3	16	1	...
Tank semitrailers and trailers.....	17	5	8	4	1	...	...	...	1
Idaho:									
Tank trucks.....	907	828	67	12	7	4	3	...	...
Tank semitrailers and trailers.....	66	3	53	10	...	...	...	...	...
Wyoming:									
Tank trucks.....	363	353	3	7	16	3	11	2	...
Tank semitrailers and trailers.....	29	8	15	6	4	...	...	1	3

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table SN.-PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES: 1954-
NUMBER OF TANK TRUCKS, TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER-UNITED
STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE) DISTRICTS, AND STATES-Continued

PAD District, State, and type of equipment	Number of bulk petroleum products (except LP gas) vehicles				Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles			Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
PAD District No. 4-Continued									
Colorado:									
Tank trucks.....	990	959	26	5	61	13	47	1	...
Tank semitrailers and trailers.....	71	10	52	9	14	...	3	1	10
Utah:									
Tank trucks.....	430	380	40	10	13	8	4	1	...
Tank semitrailers and trailers.....	76	2	63	11	1	...	1	...	...
PAD District No. 5									
Tank trucks.....	7,007	6,421	476	110	454	284	99	48	23
Tank semitrailers and trailers.....	1,251	235	842	174	65	5	12	10	38
Arizona:									
Tank trucks.....	502	461	32	9	28	5	19	...	4
Tank semitrailers and trailers.....	68	20	44	4	9	3	1	...	5
Nevada:									
Tank trucks.....	196	192	3	1	7	3	4	...	...
Tank semitrailers and trailers.....	11	4	7	...	...	...	...	...	...
Washington:									
Tank trucks.....	1,756	1,624	91	41	25	11	14	...	...
Tank semitrailers and trailers.....	133	31	84	18	...	...	...	...	...
Oregon:									
Tank trucks.....	1,131	1,067	47	17	42	32	8	2	...
Tank semitrailers and trailers.....	86	13	46	27	3	1	...	2	...
California:									
Tank trucks.....	3,422	3,077	303	42	352	233	54	46	19
Tank semitrailers and trailers.....	953	167	661	125	53	1	11	8	33

... Represents zero.

PETROLEUM BULK PLANTS AND TERMINALS

8-107

Table 8P.—PETROLEUM BULK PLANTS, TERMINALS, AND WHOLESALE LIQUEFIED PETROLEUM GAS FACILITIES:
1954—SALES AND PERSONNEL—UNITED STATES, PAD (PETROLEUM ADMINISTRATION FOR DEFENSE)
DISTRICTS, AND STATES

Establishments, Employees, and Salesmen

PAD District and State	Petroleum bulk plants, terminals					Wholesale LP gas facilities			
	Establishments	Total sales (excluding tax)	Sales of lubrication oils and greases compounded ¹	Paid employees, workweek ended nearest November 15	Salesmen, ² November	Establishments	Total sales	Paid employees, workweek ended nearest November 15	Salesmen, ² November
	(Number)	(\$1,000)	(\$1,000)	(Number)	(Number)	(Number)	(\$1,000)	(Number)	(Number)
United States, total.....	28,319	13,041,447	51,616	125,649	54,016	870	229,534	6,905	1,609
PAD District No. 1.....	5,259	5,328,663	11,707	51,988	11,495	203	58,181	1,648	222
Maine.....	153	119,399	755	1,294	260	12	3,375	53	6
New Hampshire.....	80	48,449	166	542	133	4	1,041	12	...
Vermont.....	72	(D)	(D)	(D)	(D)	5	(D)	(D)	(D)
Massachusetts.....	163	380,622	3,901	3,111	338	8	2,586	51	11
Rhode Island.....	42	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
Connecticut.....	119	259,970	324	2,519	266	3	1,711	73	10
New York.....	762	1,066,548	1,479	9,450	1,441	32	5,936	134	11
New Jersey.....	256	705,262	769	5,159	558	11	4,707	77	10
Pennsylvania.....	701	747,272	1,015	8,364	1,634	23	11,882	193	15
Delaware.....	37	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)
Maryland.....	164	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)
District of Columbia.....	7	35,724	...	385	37	...	...	...	...
Virginia.....	406	282,907	361	2,901	994	8	1,427	59	6
West Virginia.....	157	87,474	36	990	318	...	...	...	...
North Carolina.....	697	420,134	1,327	4,153	1,953	31	6,200	168	50
South Carolina.....	366	183,794	200	2,726	847	13	1,852	97	27
Georgia.....	555	230,281	175	2,438	1,201	13	3,721	215	21
Florida.....	522	317,330	409	3,392	940	35	10,469	462	52
PAD District No. 2.....	14,718	4,539,393	32,129	45,431	25,739	355	89,209	2,656	539
Ohio.....	902	646,886	1,148	6,409	1,886	19	9,885	209	48
Indiana.....	1,128	442,703	814	3,574	1,978	28	8,053	230	36
Illinois.....	1,614	606,838	5,364	6,113	3,271	41	16,095	520	65
Michigan.....	1,083	639,047	3,231	5,621	2,166	23	8,084	265	41
Wisconsin.....	1,186	315,647	3,594	3,410	1,937	32	6,988	222	46
Minnesota.....	1,381	300,471	5,279	3,103	2,190	33	6,621	184	34
Iowa.....	1,624	282,823	1,561	2,958	2,790	39	8,541	236	47
Missouri.....	1,106	309,185	4,673	3,178	1,679	29	4,574	183	38
North Dakota.....	702	82,938	1,521	896	1,001	10	1,128	34	5
South Dakota.....	581	91,859	341	993	981	15	1,574	58	15
Nebraska.....	684	123,559	2,213	1,626	1,202	18	3,044	116	31
Kansas.....	1,223	166,048	663	1,942	1,921	28	3,746	107	45
Kentucky.....	403	171,566	106	1,975	678	10	1,553	68	13
Tennessee.....	372	228,037	466	2,019	830	7	1,389	70	10
Oklahoma.....	729	131,786	1,155	1,614	1,229	23	7,934	154	65
PAD District No. 3.....	3,889	1,226,676	3,795	12,947	7,202	181	50,933	1,626	561
Alabama.....	410	181,979	845	2,067	914	13	2,481	127	39
Mississippi.....	429	110,557	240	1,324	810	13	3,851	145	36
Arkansas.....	472	99,743	440	1,013	704	20	6,706	181	67
Louisiana.....	434	178,480	425	1,791	631	20	5,116	209	69
Texas.....	1,905	592,026	1,436	6,008	3,636	94	28,644	804	303
New Mexico.....	239	63,891	409	744	507	21	4,135	160	47
PAD District No. 4.....	1,716	(D)	(D)	(D)	(D)	43	(D)	(D)	(D)
Montana.....	466	68,043	73	615	711	9	1,399	50	27
Idaho.....	399	82,923	54	664	637	...	...	...	...
Wyoming.....	195	32,598	43	360	357	6	1,454	47	10
Colorado.....	478	(D)	(D)	(D)	(D)	22	3,835	162	39
Utah.....	178	(D)	(D)	(D)	(D)	6	(D)	(D)	(D)
PAD District No. 5.....	2,737	(D)	(D)	(D)	(D)	88	(D)	(D)	(D)
Arizona.....	209	(D)	(D)	(D)	(D)	3	(D)	(D)	(D)
Nevada.....	79	(D)	(D)	(D)	(D)	3	318	7	5
Washington.....	683	284,292	473	2,616	1,538	15	2,749	87	23
Oregon.....	438	196,375	956	1,752	1,055	17	1,823	46	19
California.....	1,328	981,120	1,710	6,622	3,511	50	14,244	398	138

(D) Withheld to avoid disclosure. ... Represents zero. ¹Sales of lubricating oils and greases compounded at bulk plants and terminals.

²Includes proprietors-owners of unincorporated businesses who were actively engaged in selling.

WHOLESALE TRADE-SUMMARY STATISTICS

INDEX TO COUNTY DATA ON STORAGE CAPACITY AND GALLON SALES--TABLES 8E AND 8L

State	Storage capacity, table 8E (page)	Gallon sales, table 8L (page)	State	Storage capacity, table 8E (page)	Gallon sales, table 8L (page)
Alabama.....	8-11	8-61	Nebraska.....	8-31	8-82
Arizona.....	8-11	8-61	Nevada.....	8-32	8-83
Arkansas.....	8-12	8-62	New Hampshire.....	8-32	8-83
California.....	8-13	8-63	New Jersey.....	8-32	8-83
Colorado.....	8-13	8-63	New Mexico.....	8-32	8-84
Connecticut.....	8-14	8-64	New York.....	8-33	8-84
Delaware.....	8-14	8-64			
District of Columbia.....	8-14	8-65	North Carolina.....	8-34	8-85
Florida.....	8-14	8-65	North Dakota.....	8-35	8-86
Georgia.....	8-15	8-66	Ohio.....	8-36	8-87
Idaho.....	8-17	8-67	Oklahoma.....	8-37	8-88
Illinois.....	8-18	8-68	Oregon.....	8-38	8-89
Indiana.....	8-19	8-69	Pennsylvania.....	8-38	8-90
Iowa.....	8-20	8-71			
Kansas.....	8-21	8-72	Rhode Island.....	8-39	8-90
Kentucky.....	8-22	8-73	South Carolina.....	8-39	8-91
Louisiana.....	8-24	8-75	South Dakota.....	8-39	8-91
Maine.....	8-25	8-75	Tennessee.....	8-40	8-92
Maryland.....	8-25	8-76	Texas.....	8-41	8-93
Massachusetts.....	8-25	8-76	Utah.....	8-44	8-96
Michigan.....	8-26	8-76			
Minnesota.....	8-27	8-77	Vermont.....	8-45	8-97
Mississippi.....	8-28	8-78	Virginia.....	8-45	8-97
Missouri.....	8-29	8-80	Washington.....	8-47	8-99
Montana.....	8-30	8-81	West Virginia.....	8-47	8-99
			Wisconsin.....	8-48	8-100
			Wyoming.....	8-49	8-101

MISCELLANEOUS

CONTENTS

<u>Table</u>	<u>Page</u>
9A. Exporters, Importers, and Export and Import Agents: 1954—United States, by Kind of Business; Establishments, Sales, Operating Expense Ratio, and Payroll.....	9-2
9B. Food, Beverage, Tobacco Wholesalers—Vending Machine Operations: 1954—United States, Geographic Divisions, and States: Establishments, Total Sales, Vending Machine Sales, and Number of Machines.....	9-5
9C. Lumber Wholesalers—Purchases and Inventories: 1954—United States, Geographic Divisions, and States; Establishments, Sales, Purchases, and Inventories.....	9-6
9D. Manufacturers' Sales Branches and Sales Offices—Sales of Other Manufacturers' Products: 1954—United States, by Kind of Business; Establishments, Sales, and Sales of Other Manufacturers' Products as Percent of Total Sales.....	9-7
9E. Manufacturers' Sales Branches (With Stocks)—Sales from Stocks at Branch: 1954—United States, by Kind of Business; Establishments, Sales, and Percentage of Sales from Stocks at Branch.....	9-9
9F. Merchandise Agents and Brokers—Sales by Type of Transactions: 1954—United States and Standard Metropolitan Areas of 1,000,000 Inhabitants or More, by Kind of Business; Establishments, Sales, and Sales by Type of Transaction.....	9-10
9G. Grain Elevators—Bin Space by Type of Bin: 1954—United States, Geographic Divisions, and States; Establishments, Sales, and Bin Space.....	9-19
9H. Wagon (Truck) Distributors: 1954—United States, by Kind of Business; Establishments, Sales, Operating Expense Ratio, and Payroll.....	9-21
9J. Wholesale Trade, Selected Kinds of Business: 1954—United States, Geographic Divisions, and States; Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel.....	9-22
9K. Central Administrative Offices and Auxiliaries Servicing Wholesale Establishments: 1954—by Function and by Type of Operation and Kind of Business Serviced—United States; Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space.....	9-38
9L. Central Administrative Offices and Auxiliaries Servicing Wholesale Establishments: 1954—United States, States, and Counties; Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space.....	9-39

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9A. EXPORTERS, IMPORTERS, AND EXPORT AND IMPORT AGENTS: 1954- UNITED STATES,
BY KIND OF BUSINESS

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
EXPORTERS				
United States, total.....	2,361	4,355,553	5.6	92,707
Grocery, confectionery, meat exporters.....	106	247,990	5.1	5,075
Groceries exporters.....	86	214,228	5.2	4,619
Confectionery exporters.....	5	2,994	9.9	146
Fish, sea food exporters.....	4	536	7.5	20
Meat, meat products exporters.....	11	30,232	3.9	290
Farm products (edible) exporters.....	30	27,797	13.0	891
Poultry, poultry products exporters.....	5	3,646	14.0	127
Fresh fruit, vegetable exporters.....	25	24,151	12.8	764
Beer, wine, distilled spirits exporters.....	7	2,810	8.3	115
Beer, ale exporters.....	1	(D)	(D)	(D)
Wine, distilled spirits exporters.....	6	(D)	(D)	(D)
Tobacco exporters.....	8	5,579	9.1	240
Drugs, chemicals, allied products exporters.....	168	140,017	13.8	5,279
Drugs, toiletries exporters.....	72	37,989	21.2	2,754
Industrial chemicals, explosives exporters.....	83	97,985	10.9	2,325
Paint, varnish exporters.....	13	4,043	13.3	200
Dry goods, apparel exporters.....	395	175,979	11.8	8,075
Clothing, furnishings, footwear exporters.....	165	48,897	19.4	3,764
Dry goods exporters.....	230	127,082	8.8	4,311
Furniture, home furnishings exporters.....	43	12,126	15.0	817
Furniture (household, office) exporters.....	19	4,437	12.7	287
Home furnishings, floor coverings exporters.....	24	7,689	16.3	530
Paper, allied products exporters.....	46	42,348	8.3	1,304
Coarse paper and products exporters.....	17	10,886	8.0	295
Printing and fine paper exporters.....	13	28,284	7.4	774
Stationery, office supplies exporters.....	15	(D)	(D)	(D)
Wallpaper exporters.....	1	(D)	(D)	(D)
Farm products (raw materials) exporters.....	183	2,178,694	3.1	17,861
Automotive exporters.....	176	98,722	14.3	6,393
Motor vehicle exporters.....	18	9,075	13.5	350
Automotive equipment, tire-tube exporters.....	158	89,647	14.4	6,043
Electrical, electronics, appliance exporters.....	143	142,439	10.4	6,068
Electrical apparatus, supplies exporters.....	48	48,711	8.5	2,141
Electrical appliance, radio, TV set exporters.....	41	46,593	7.7	1,501
Electronic parts, equipment exporters.....	54	47,135	15.2	2,426
Hardware, plumbing-heating goods exporters.....	35	11,485	16.4	850
Hardware exporters.....	14	2,613	19.4	239
Plumbing, heating equipment, supplies exporters.....	21	8,872	15.5	611
Lumber, construction materials exporters.....	66	43,548	10.7	1,796
Lumber, millwork exporters.....	50	39,462	10.3	1,533
Construction materials exporters.....	16	4,086	14.3	263
Machinery, equipment, supplies exporters.....	374	237,688	11.5	12,180
Air conditioning, commercial refrigeration equipment exporters.....	12	11,208	10.0	502
Commercial machines, equipment exporters.....	12	3,542	10.1	145
Construction machinery, equipment exporters.....	39	17,704	16.8	1,017
Farm-garden machinery, equipment exporters.....	26	11,938	14.5	559
Industrial machinery, equipment exporters.....	111	66,740	11.6	4,017
Industrial materials, supplies exporters.....	47	43,887	10.0	2,020
Professional equipment, supplies exporters.....	44	14,750	13.8	975
Service establishment supplies exporters.....	27	8,980	12.1	420
Transportation equipment exporters.....	56	58,939	10.1	2,525
Metals, metalwork (except scrap) exporters.....	131	308,871	4.1	5,588
Iron, steel and products exporters.....	97	94,657	7.2	2,769
Nonferrous metals exporters.....	34	214,214	2.8	2,819
Scrap, waste materials exporters.....	66	55,551	10.4	2,815
Iron, steel scrap exporters.....	20	21,199	13.2	1,472
Waste materials exporters.....	46	34,352	8.7	1,343
Other exporters.....	384	623,909	5.3	17,360
Amusement, sporting goods exporters.....	30	19,805	12.2	1,255
Book, magazine, newspaper exporters.....	14	1,968	26.2	236
Coal exporters.....	19	87,474	2.6	971
Farm supplies exporters.....	19	42,689	3.0	653
Jewelry exporters.....	20	7,883	10.2	337
Petroleum products exporters.....	35	133,411	6.1	4,808
Gift, art goods, greeting card exporters.....	9	1,311	23.3	102
Flower, bulk, plant exporters.....	...	...	...	...
Miscellaneous products exporters.....	238	329,368	5.3	8,998
IMPORTERS				
United States, total.....	2,571	4,264,999	6.3	120,674
Grocery, confectionery, meat importers.....	309	1,394,238	3.2	18,617
Groceries importers.....	274	1,336,996	3.0	16,562
Confectionery importers.....	15	7,462	21.8	358
Fish, sea food importers.....	17	23,204	6.1	479
Meat, meat products importers.....	3	26,576	6.3	1,218
Farm products (edible) importers.....	32	62,415	15.1	2,587
Poultry, poultry products importers.....	1	(D)	(D)	(D)
Fresh fruit, vegetable importers.....	31	(D)	(D)	(D)
Beer, wine, distilled spirits importers.....	89	183,952	9.5	6,234
Beer, ale importers.....	21	10,921	22.1	711
Wine, distilled spirits importers.....	68	173,031	8.7	5,523
Tobacco importers.....	7	2,330	16.0	221
Drugs, chemicals, allied products importers.....	77	54,359	11.7	2,737
Drugs, toiletries importers.....	24	5,207	38.1	840
Industrial chemicals, explosives importers.....	47	43,627	9.4	1,799
Paint, varnish importers.....	6	5,525	4.4	98

See footnotes at end of table.

MISCELLANEOUS

Table 9A EXPORTERS, IMPORTERS, AND EXPORT AND IMPORT AGENTS: 1954-UNITED STATES,
BY KIND OF BUSINESS-Continued

Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
IMPORTERS-Continued				
Dry goods, apparel importers.....	296	165,898	14.2	11,049
Clothing, furnishings, footwear importers.....	129	57,259	16.9	4,529
Dry goods importers.....	167	108,639	12.7	6,520
Furniture, home furnishings importers.....	325	121,806	22.1	12,699
Furniture (household, office) importers.....	28	7,998	25.1	857
Home furnishings, floor coverings importers.....	297	113,808	21.8	11,842
Paper, allied products importers.....	31	21,619	7.2	793
Coarse paper and products importers.....	8	2,348	8.2	81
Printing and fine paper importers.....	6	16,107	4.2	389
Stationery, office supplies importers.....	13	2,759	19.6	257
Wallpaper importers.....	4	405	35.3	66
Farm products (raw materials) importers.....	169	395,275	3.6	6,950
Automotive importers.....	23	18,210	12.4	943
Motor vehicle importers.....	14	14,273	10.3	573
Automotive equipment, tire-tube importers.....	9	3,937	20.2	370
Electrical, electronics, appliance importers.....	40	26,737	14.0	1,778
Electrical apparatus, supplies importers.....	15	9,395	13.0	667
Electrical appliance, radio, TV set importers.....	13	12,888	14.9	819
Electronic parts, equipment importers.....	12	4,454	13.4	292
Hardware, plumbing-heating goods importers.....	25	4,371	17.3	344
Hardware importers.....	22	3,699	18.8	333
Plumbing, heating equipment supplies importers.....	3	672	9.2	11
Lumber, construction materials importers.....	70	53,469	10.0	2,111
Lumber, millwork importers.....	43	38,508	8.1	1,329
Construction materials importers.....	27	14,961	14.9	782
Machinery, equipment, supplies importers.....	260	134,483	13.8	7,612
Air conditioning, commercial refrigeration equipment importers.....	1	(D)	(D)	(D)
Commercial machines, equipment importers.....	10	6,674	32.1	813
Construction machinery, equipment importers.....	5	1,369	32.7	243
Farm-garden machinery equipment importers.....	4	1,600	13.6	96
Industrial machinery equipment importers.....	88	43,336	19.0	3,168
Industrial materials supplies importers.....	82	61,533	7.5	1,936
Professional equipment supplies importers.....	45	10,896	21.1	1,022
Service establishment supplies importers.....	21	7,628	6.6	262
Transportation equipment importers.....	4	(D)	(D)	(D)
Metals, metalwork (except scrap) importers.....	86	419,590	4.9	10,193
Iron, steel and products importers.....	58	67,367	6.6	2,190
Nonferrous metals importers.....	28	352,223	4.6	8,003
Scrap, waste materials importers.....	14	4,204	10.1	173
Other importers.....	718	1,202,043	6.0	35,633
Amusement, sporting goods importers.....	104	80,375	15.2	5,977
Book, magazine, newspaper importers.....	15	(D)	(D)	(D)
Coal importers.....	...	...	...	...
Farm supplies importers.....	28	78,262	7.1	2,485
Jewelry importers.....	217	108,860	13.0	7,651
Petroleum products importers.....	2	(D)	(D)	(D)
Gift, art goods, greeting card importers.....	121	31,343	22.2	2,860
Flower, bulb, plant importers.....	20	5,526	19.6	503
Miscellaneous products importers.....	211	808,812	3.8	15,432
EXPORT AGENTS				
United States, total.....	639	969,962	3.2	15,658
Grocery, confectionery, meats.....	35	72,851	1.7	597
Groceries (combination of food lines).....	14	25,355	2.6	346
Canned foods.....	6	3,468	3.3	69
Coffee, tea, spices.....	2	(D)	(D)	(D)
Flour.....	3	3,338	1.5	33
Meats, provisions (except canned).....	3	6,750	1.9	64
Sugar.....	2	(D)	(D)	(D)
Miscellaneous grocery products.....	5	30,196	0.7	28
Farm products (edible).....	9	19,129	1.9	213
Dairy, poultry products.....	4	10,911	2.3	154
Fruits, vegetables.....	5	8,218	1.4	59
Drugs, chemicals, paints.....	45	32,108	4.1	774
Drugs, proprietaries, toiletries.....	19	6,958	4.7	175
Chemicals, explosives.....	18	20,765	3.8	488
Paints, varnishes, lacquers, enamels.....	8	4,385	4.8	111
Apparel (including footwear).....	25	14,135	5.1	451
Clothing, furnishings (men's, women's).....	7	3,462	3.8	98
Men's, boys' clothing, furnishings.....	1	(D)	(D)	(D)
Women's, children's clothing, accessories.....	14	7,811	5.8	283
Shoes, other footwear.....	3	(D)	(D)	(D)
Dry goods, piece goods.....	40	45,328	3.9	987
Hosiery.....	5	1,554	3.1	28
Dry goods.....	6	11,566	6.2	362
Piece goods.....	29	32,208	3.1	597
Furniture, home furnishings.....	7	2,716	8.8	53
Furniture.....	4	1,149	8.3	33
Home furnishings.....	3	1,567	9.3	20
Paper, allied products.....	7	2,511	3.9	29
Farm products (raw materials).....	28	138,886	0.7	449
Cotton.....	5	12,674	0.5	22
Grain.....	10	105,155	0.4	237
Hides, skins, raw furs.....	2	(D)	(D)	(D)
Livestock.....	1	(D)	(D)	(D)
Tobacco (leaf).....	5	(D)	(D)	(D)
Wool, mohair.....	3	16,012	1.5	126
Miscellaneous inedible farm products.....	2	2,216	2.6	13
		(D)	(D)	(D)

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 9A EXPORTERS, IMPORTERS, AND EXPORT AND IMPORT AGENTS: 1954—UNITED STATES,
BY KIND OF BUSINESS—Continued
Establishments, Sales, Operating Expense Ratio, and Payroll

Type of operation and kind of business	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
EXPORT AGENTS—Continued				
Automotive.....	46	28,535	6.4	868
Electrical-electronic apparatus, equipment, appliances.....	33	26,251	8.3	1,190
Electrical apparatus, supplies.....	17	8,923	7.2	357
Appliances, radios, TV sets.....	5	2,624	2.0	20
Electronic parts, equipment.....	11	14,704	10.2	813
Hardware, plumbing-heating goods.....	14	6,214	8.7	245
Hardware.....	10	3,314	8.2	116
Plumbing, heating goods.....	4	2,900	9.2	129
Lumber, construction materials.....	13	7,333	4.5	121
Lumber, millwork.....	7	5,369	3.7	70
Construction materials (except lumber).....	6	1,964	6.7	51
Machinery, equipment, supplies.....	150	118,291	5.7	3,077
Air conditioning, commercial, refrigeration equipment.....	6	4,367	7.8	153
Commercial machines, equipment.....	7	2,836	9.0	147
Construction machinery, equipment.....	19	8,816	8.8	368
Farm-garden machinery, equipment.....	11	7,770	5.0	113
Industrial machinery, equipment, supplies.....	80	75,802	4.8	1,624
Professional equipment, supplies.....	7	1,593	9.7	90
Service establishment equipment, supplies.....	6	4,764	6.9	192
Transportation (except automotive) equipment, supplies.....	14	12,343	6.7	390
Metals, metalwork (except scrap).....	29	14,230	4.0	237
Iron, steel and products.....	17	7,258	5.2	127
Nonferrous metals, metalwork.....	12	6,972	2.7	110
Other merchandise export agents.....	158	441,444	2.8	6,367
Scrap iron and steel.....	3	17,134	1.4	105
Amusements, sporting goods, toys.....	5	1,985	21.4	117
Books, magazines, newspapers.....	3	3,229	5.9	101
Coal, coke.....	9	22,770	2.7	371
Farm supplies.....	3	12,270	2.4	127
Jewelry.....	4	1,048	22.1	167
Yarns.....	3	766	5.4	37
Petroleum and products.....	7	174,145	0.3	275
General merchandise.....	96	182,661	4.6	4,553
Miscellaneous products, agents, brokers, n.e.c.....	25	25,436	5.1	514
IMPORT AGENTS				
United States, total.....	271	730,811	2.6	5,792
Grocery, confectionery, meats.....	36	149,926	1.2	890
Groceries (combination of food lines).....	2	(D)	(D)	(D)
Canned foods.....	8	6,763	5.8	160
Coffee, tea, spices.....	13	91,127	0.7	327
Sugar.....	2	(D)	(D)	(D)
Miscellaneous grocery products.....	11	15,745	3.1	256
Farm products (edible).....	45	178,259	5.0	880
Dairy, poultry products.....	3	5,621	3.4	90
Fruits, vegetables.....	42	172,638	5.1	790
Drugs, chemicals, paints.....	10	12,547	1.9	125
Apparel (including footwear).....	16	13,706	6.5	425
Dry goods, piece goods.....	16	21,914	2.0	145
Dry goods.....	4	2,858	3.1	28
Piece goods.....	12	19,056	1.9	117
Furniture, home furnishings.....	6	2,839	5.2	66
Paper, allied products.....	1	(D)	(D)	(D)
Farm products (raw materials).....	35	62,328	1.8	463
Cotton.....	1	(D)	(D)	(D)
Hides, skins, raw furs.....	14	18,576	2.5	179
Tobacco (leaf).....	1	(D)	(D)	(D)
Wool mohair.....	17	39,489	1.4	236
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)
Automotive.....	1	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	6	3,669	4.3	77
Hardware, plumbing-heating goods.....	2	(D)	(D)	(D)
Lumber, construction materials.....	7	13,199	2.8	192
Lumber, millwork.....	4	13,023	2.7	185
Construction materials (except lumber).....	3	170	9.7	7
Machinery, equipment, supplies.....	11	2,842	7.5	103
Metals, metalwork (except scrap).....	17	99,659	1.8	891
Iron, steel and products.....	9	24,911	3.6	384
Nonferrous metals, metalwork.....	8	74,748	1.1	507
Other merchandise import agents.....	62	164,510	1.5	1,277
Amusements, sporting goods, toys.....	1	(D)	(D)	(D)
Farm supplies.....	3	(D)	(D)	(D)
Jewelry.....	3	1,302	3.6	21
General merchandise.....	13	17,649	3.0	313
Miscellaneous products, agents, brokers, n.e.c.....	42	144,189	1.2	891

... Represents zero.

(D) Withheld to avoid disclosure.

MISCELLANEOUS

9-5

Table 9B. FOOD, BEVERAGE, TOBACCO WHOLESALERS—VENDING MACHINE OPERATIONS:
1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES
Establishments, Total Sales, Vending Machine Sales, and Number of Machines

(Limited to establishments reporting vending machines)

Division and State	Estab- lish- ments	Total sales*	Vending machine sales						Vending machines					
			Total	Cigars, ciga- rettes, and tobacco	Candy, confec- tionery, and nuts	Milk and ice cream	Soft drinks and other beverages	Other products	Total	Cigars, ciga- rettes, and tobacco	Candy, confec- tionery, and nuts	Milk and ice cream	Soft drinks and other beverages	Other products
United States, total.....	692	593,178	60,720	51,428	6,077	339	2,565	311	72,920	46,995	17,547	608	7,181	589
Confectionery wholesalers.....	118	35,111	3,933	1,591	2,236	3	91	12	10,807	1,550	9,031	11	124	91
Tobacco distributors.....	416	474,775	52,675	48,893	3,352	16	189	225	51,942	44,240	7,011	72	241	378
All other food, beverage whole- salers.....	158	83,292	4,112	944	489	320	2,285	74	10,171	1,205	1,505	525	6,816	120
New England.....	38	44,798	3,601	2,709	492	9	386	5	4,249	2,421	735	25	1,041	27
Maine.....	3	2,586	62	(D)	(D)	...	...	...	138	(D)	(D)	...	...	...
New Hampshire.....	3	4,665	226	179	47	...	...	...	336	160	176	...	...	...
Vermont.....	1	(D)	(D)	...	...	...	(D)	...	(D)	...	...	...	(D)	...
Massachusetts.....	19	27,142	1,707	1,194	148	9	351	5	2,303	1,141	309	25	801	27
Rhode Island.....	2	(D)	(D)	(D)	...	...	...	...	(D)	(D)	...	...	...	...
Connecticut.....	10	8,339	1,569	1,264	(D)	...	(D)	...	1,406	1,007	(D)	...	(D)	...
Middle Atlantic.....	96	60,306	7,690	6,812	498	56	280	44	9,753	6,925	1,552	118	1,086	72
New York.....	29	25,250	2,056	1,755	94	20	187	...	3,073	1,863	328	33	849	...
New Jersey.....	9	7,907	439	431	6	...	2	...	513	486	19	...	8	...
Pennsylvania.....	58	27,149	5,195	4,626	398	36	91	44	6,167	4,576	1,205	85	229	72
East North Central.....	154	151,388	20,490	17,442	2,554	132	283	79	22,037	14,855	6,293	154	546	189
Ohio.....	41	43,217	5,379	5,016	259	31	42	31	4,550	3,859	405	60	134	92
Indiana.....	43	57,298	7,501	6,850	572	...	44	35	7,458	6,040	1,307	...	41	70
Illinois.....	33	26,253	4,244	3,119	1,043	38	32	12	6,033	2,407	3,480	77	44	25
Michigan.....	14	6,649	2,217	1,516	609	62	30	...	1,974	1,060	864	16	34	...
Wisconsin.....	23	17,971	1,149	941	71	1	135	1	2,022	1,489	237	1	293	2
West North Central.....	70	50,281	2,287	1,859	330	17	81	...	3,204	2,167	749	28	260	...
Minnesota.....	22	16,995	651	570	65	...	16	...	656	513	108	...	35	...
Iowa.....	4	(D)	(D)	...	...	(D)	(D)	...	(D)	...	...	(D)	(D)	...
Missouri.....	16	14,708	673	468	191	3	11	...	1,030	705	283	11	31	...
North Dakota.....	2	(D)	(D)	(D)	(D)	...	(D)	...	(D)	(D)	(D)	...	(D)	...
South Dakota.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Nebraska.....	8	5,626	290	(D)	...	...	(D)	...	360	(D)	...	...	(D)	...
Kansas.....	18	10,801	634	552	(D)	(D)	(D)	...	1,072	695	(D)	(D)	(D)	...
South Atlantic.....	105	127,831	12,131	10,787	742	62	384	156	14,135	10,604	2,201	110	983	237
Delaware.....	1	(D)	(D)	(D)	...	...	...	...	(D)	(D)	...	...	...	...
Maryland.....	5	(D)	(D)	(D)	(D)	10	...	...	(D)	(D)	(D)	8	...	...
District of Columbia.....	1	(D)	(D)	(D)	(D)	...	...	...	(D)	(D)	(D)	...	...	...
Virginia.....	14	27,013	1,922	1,625	24	...	235	38	2,414	1,722	81	...	524	87
West Virginia.....	9	7,997	409	345	39	...	25	...	506	311	141	...	54	...
North Carolina.....	15	15,394	1,196	1,037	158	...	1	...	1,486	786	699	...	1	...
South Carolina.....	8	5,985	204	192	11	...	1	...	260	220	39	...	1	...
Georgia.....	28	17,131	1,670	1,213	350	...	106	1	2,259	1,135	844	...	230	50
Florida.....	24	46,491	6,288	5,976	127	52	16	117	6,524	5,853	296	102	173	100
East South Central.....	56	49,424	3,995	2,915	451	9	608	12	6,793	2,418	2,796	16	1,530	33
Kentucky.....	12	5,252	899	587	297	...	3	12	2,675	296	2,342	...	4	33
Tennessee.....	11	6,967	907	808	47	7	45	...	943	605	195	13	130	...
Alabama.....	12	18,763	1,349	779	11	...	559	...	2,057	629	34	...	1,394	...
Mississippi.....	21	18,442	840	741	96	2	1	...	1,118	888	225	3	2	...
West South Central.....	108	72,334	8,456	7,342	851	45	203	15	9,125	5,984	2,626	140	344	31
Arkansas.....	11	6,894	1,224	1,116	108	...	...	...	808	595	213	...	...	...
Louisiana.....	32	24,676	2,956	2,819	125	...	1	11	2,597	2,196	384	...	1	16
Oklahoma.....	15	7,113	647	637	6	...	2	2	585	543	34	...	5	3
Texas.....	50	33,651	3,629	2,770	612	45	200	2	5,135	2,650	1,995	140	338	12
Mountain.....	30	18,421	999	803	93	1	102	...	1,625	804	411	2	408	...
Montana.....	6	5,388	634	569	40	...	25	...	706	513	143	...	50	...
Idaho.....	2	(D)	(D)	(D)	(D)	...	...	...	(D)	(D)	(D)	...	...	...
Wyoming.....	2	(D)	(D)	(D)	(D)	...	(D)	...	(D)	(D)	(D)	...	(D)	...
Colorado.....	9	5,690	75	43	...	...	32	...	224	51	...	...	173	...
New Mexico.....	4	3,193	103	93	...	...	10	...	141	89	...	...	52	...
Arizona.....	2	(D)	(D)	(D)	(D)	...	(D)	...	(D)	(D)	(D)	...	(D)	...
Utah.....	5	1,107	71	38	30	1	2	...	113	51	54	2	6	...
Nevada.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Pacific.....	35	18,395	1,071	759	66	8	238	...	1,999	817	184	15	983	...
Washington.....	8	5,514	418	331	42	...	45	...	625	441	119	...	65	...
Oregon.....	4	1,676	232	199	21	...	12	...	188	132	38	...	18	...
California.....	23	11,205	421	229	3	8	181	...	1,186	244	27	15	900	...

... Represents zero.

(D) Withheld to avoid disclosure.

*Including sales other than through vending machines.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9C. LUMBER WHOLESALERS—PURCHASES AND INVENTORIES: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES

Establishments, Sales, Purchases, and Inventories

Division and State	Lumber distributors (with yards)										Lumber wholesalers (without yards)					
	Establishments reporting inventories and purchases										Establishments reporting purchases					
	Inventories										Purchases					
	All establishments	Number	Total sales* (\$1,000)	December 31, 1954				December 31, 1953		Soft-woods		Hard-woods, except flooring	Number	Total sales* (\$1,000)	Establishments	Purchases
Soft-woods (1,000 bd. ft.)				Hardwood flooring (1,000 bd. ft.)	Hardwood except flooring (1,000 bd. ft.)	Soft-woods (1,000 bd. ft.)	Hardwood flooring (1,000 bd. ft.)	Soft-woods (1,000 bd. ft.)	Hard-woods, except flooring	Softwoods (1,000 bd. ft.)	Hard-woods, except flooring					
United States, total.....	1,124	1,094,408	796,194	637,917	138,442	42,102	587,852	133,456	36,985	622,237	364,706	1,678	1,621,685	1,088,138	655,928	158,309
New England.....																
Maine.....	11	2,772	2,076	3,050	58	18	4,464	68	18	67	20	27	5,937	5,198	55,480	333
New Hampshire.....	5	1,241	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	10	789	(V)	(V)	711
Vermont.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	6	2,383	(V)	(V)	(V)
Massachusetts.....	33	57,430	50,590	24,060	8,128	1,108	23,692	9,544	1,074	50,110	12,141	38	30,456	22,443	213,819	2,456
Rhode Island.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)	(D)	(D)	(D)
Connecticut.....	15	22,362	21,183	18,783	493	404	15,209	270	257	5,428	4,801	12	8,932	8,182	71,244	499
Middle Atlantic.....																
New York.....	132	106,448	76,313	73,027	14,404	4,646	50,408	14,746	3,567	62,557	53,258	120	98,836	(V)	(V)	(V)
New Jersey.....	54	42,233	27,733	31,201	12,651	986	21,773	2,392	798	13,623	7,039	32	76,470	70,695	562,396	2,109
Pennsylvania.....	75	80,492	65,811	68,880	12,132	874	59,190	11,444	804	40,507	13,260	103	75,547	(V)	(V)	(V)
East North Central.....																
Ohio.....	60	64,505	47,842	31,377	9,301	1,006	30,902	8,857	995	23,553	14,442	51	45,844	35,681	250,545	10,777
Indiana.....	24	13,603	11,900	11,436	1,528	6,996	1,280	9,963	1,531	4,004	9,963	42	22,937	(V)	(V)	(V)
Illinois.....	63	62,010	51,172	40,142	11,947	948	36,987	12,056	1,002	42,097	25,707	75	66,952	(V)	(V)	(V)
Michigan.....	43	67,784	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	53	54,998	(V)	(V)	(V)
Wisconsin.....	18	10,267	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	21	18,216	(V)	(V)	(V)
West North Central.....																
Minnesota.....	11	11,552	10,256	4,330	1,127	1,428	3,732	1,458	974	13,691	11,807	34	113,363	103,495	857,451	432
Iowa.....	18	23,459	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	15	16,434	(V)	(V)	(V)
Missouri.....	23	20,524	18,181	14,501	4,635	72	13,009	4,950	68	29,583	1,661	42	55,589	(V)	(V)	(V)
North Dakota.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)	(D)	(D)	(D)
South Dakota.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	5	2,201	(D)	(D)	(D)
Nebraska.....	9	15,464	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	11	11,778	9,697	34,018	147
Kansas.....	8	6,296	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	9	8,169	(V)	(V)	(V)
South Atlantic.....																
Delaware.....	13	11,617	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	4	3,485	3,025	27,083	435
Maryland.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	22	10,305	(V)	(V)	(V)
District of Columbia.....	19	8,577	8,033	5,286	170	192	5,119	170	174	137	898	37	15,838	(V)	(V)	(V)
Virginia.....	18	4,629	4,629	1,574	940	570	1,499	796	560	10,098	6,355	22	6,097	(V)	(V)	(V)
West Virginia.....	21	9,670	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	58	48,344	(V)	(V)	(V)
North Carolina.....	6	6,733	6,433	2,118	250	35	2,233	80	35	4,024	3,989	23	8,198	7,900	79,492	3,554
South Carolina.....	20	6,435	5,625	5,876	681	388	6,125	497	317	41,300	10,403	44	1,6524	(V)	(V)	(V)
Georgia.....	30	22,610	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	39	18,318	13,312	115,140	305
East South Central.....																
Kentucky.....	15	9,093	9,037	3,718	3,896	246	3,621	3,250	138	16,436	2,289	13	5,888	5,671	44,100	675
Tennessee.....	22	9,055	7,495	4,220	4,588	84	5,153	4,110	76	21,243	1,705	47	16,961	(V)	(V)	(V)
Alabama.....	19	7,170	6,952	5,485	3,059	58	5,461	2,647	39	32,426	10,824	59	47,689	33,031	300,450	4,632
Mississippi.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	31	13,692	(V)	(V)	(V)
West South Central.....																
Arkansas.....	11	4,582	3,691	1,557	594	547	1,859	504	1,489	6,324	13,538	32	14,213	(V)	(V)	(V)
Louisiana.....	19	11,522	9,394	4,921	2,447	139	4,440	2,039	184	16,491	3,378	31	14,268	(V)	(V)	(V)
Oklahoma.....	18	6,610	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	17	7,108	(V)	(V)	(V)
Texas.....	63	34,958	26,707	13,242	2,876	666	10,942	2,570	536	186,277	27,816	68	67,958	(V)	(V)	(V)
Mountain.....																
Montana.....	5	552	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	9	8,077	6,275	64,650	564
Idaho.....	7	6,291	5,683	2,080	210	2,159	1,707	450	1,647	4,204	4,204	3	(D)	(D)	(D)	(D)
Wyoming.....	...	...	...	...	...	...	...	...	...	...	...	2	(D)	(D)	(D)	(D)
Colorado.....	7	18,546	18,531	12,194	821	231	13,720	729	126	4,459	1,924	19	15,460	(V)	(V)	(V)
New Mexico.....	9	8,983	9,003	3,021	10	...	8,389	36	...	5,540	...	4	2,446	1,221	17,612	8
Arizona.....	6	4,040	3,431	9,003	...	...	...	...	...	...	...	5	5,658	(V)	(V)	(V)
Utah.....	6	11,943	10,148	3,243	214	636	3,137	213	526	853	...	8	3,935	3,572	33,416	542
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	5	(D)	(D)	(D)	(D)
Pacific.....																
Washington.....	30	99,683	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	(V)	101	157,123	124,794	1,265,020	165
Oregon.....	24	39,916	31,694	39,255	209	2,089	40,411	19,381	2,115	3,505	13,859	124	235,542	185,184	2,366,914	401
California.....	119	129,003	109,928	113,895	21,240	5,203	124,430	76,295	4,058	846,014	40,174	138	149,976	(V)	(V)	(V)
*Includes sales of other commodities as well as lumber. (D) Withheld to avoid disclosure. (V) Insufficient analysis to show separately. ... Represents zero.																

*Includes sales of other commodities as well as lumber. (D) Withheld to avoid disclosure. (V) Insufficient analysis to show separately. ... Represents zero.

MISCELLANEOUS

9-7

Table 9D. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—SALES OF OTHER MANUFACTURERS' PRODUCTS: 1954—
UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, and Sales of Other Manufacturers' Products as Percent of Total Sales

Kind of business	All establishments		Establishments reporting sales of other manufacturers' products							
			Total		With sales of other manufacturers' products of—					
	Number	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	1 to 9 percent of total sales		10 to 29 percent of total sales		30 percent or more of total sales	
					Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Manufacturers' sales branches, sales offices, total.....	22,590	69,533,784	9,122	25,079,147	5,033	15,363,522	2,832	7,076,583	1,257	2,639,042
Food and kindred products.....	4,488	11,746,914	1,736	3,800,208	1,237	2,605,572	415	1,038,093	84	156,543
Sales branches (with stocks).....	3,398	7,954,675	1,603	3,388,819	1,171	2,412,528	356	836,675	76	139,616
Sales offices (without stocks).....	1,090	3,792,239	133	411,389	66	193,044	59	201,418	8	16,927
Meat products sales branches, sales offices.....	665	2,702,901	479	1,806,203	364	1,381,388	98	376,674	17	48,141
Dairy products sales branches, sales offices.....	961	1,509,806	446	690,230	342	465,294	78	195,957	26	28,979
Canned, preserved and frozen foods sales branches, sales offices..	291	913,969	168	609,354	84	219,590	80	384,191	4	5,573
Grain mill products sales branches, sales offices.....	334	1,331,409	116	281,659	77	205,245	24	29,632	15	46,782
Bakery products sales branches, sales offices.....	905	631,699	222	157,598	186	136,491	30	16,214	6	4,893
Confectionery and related products sales branches, sales offices..	132	332,619	5	18,607	5	(D)	...	...	1	(D)
Malt liquors sales branches, sales offices.....	113	212,910	6	3,036	1	(D)	3	(D)	1	(D)
Wines and distilled spirits sales branches, sales offices.....	144	1,943,006	11	115,198	7	110,727	1	(D)	3	(D)
Other food, kindred products sales branches, sales offices.....	943	2,168,595	283	118,323	171	68,203	101	31,809	11	18,311
Textile mill products.....	431	1,809,931	109	413,657	69	310,834	34	76,268	6	26,555
Sales branches (with stocks).....	231	837,801	65	302,299	41	225,955	21	66,881	3	9,463
Sales offices (without stocks).....	200	972,130	44	111,358	28	84,879	13	9,387	3	17,092
Cotton, rayon, broad woven fabrics sales branches, sales offices..	86	475,325	10	66,885	8	61,023	1	(D)	1	(D)
Knitting mill products sales branches, sales offices.....	31	88,419	6	11,261	3	5,380	3	5,881	...	...
Carpets and rugs sales branches, sales offices.....	131	424,336	69	281,319	46	216,503	23	64,816	...	...
Other textile mill products sales branches, sales offices.....	183	821,851	24	54,192	12	27,928	7	(D)	5	(D)
Apparel and related products.....	283	735,931	53	96,735	30	50,993	15	15,926	8	29,816
Sales branches (with stocks).....	157	333,235	41	75,906	26	38,831	7	7,259	8	29,816
Sales offices (without stocks).....	126	402,696	12	20,829	4	12,162	8	8,667	...	...
Men's and boys' clothing and furnishings sales branches, sales offices.....	103	307,979	32	76,283	21	40,622	5	(D)	6	(D)
Women's and children's outerwear and undergarments sales branches, sales offices.....	107	279,228	4	7,781	3	(D)	1	(D)	...	...
Outer apparel and related products sales branches, sales offices..	73	148,724	17	12,671	6	(D)	9	5,900	2	(D)
Furniture and fixtures.....	286	266,271	100	118,937	50	67,956	47	44,198	3	6,783
Sales branches (with stocks).....	229	197,438	79	95,467	45	63,933	31	24,751	3	6,783
Sales offices (without stocks).....	57	68,833	21	23,470	5	4,023	16	19,447	...	...
Household furniture sales branches, sales offices.....	115	136,980	28	30,849	11	10,194	17	20,655	...	...
Office furniture sales branches, sales offices.....	112	58,815	45	32,060	31	27,964	14	4,096	...	...
Other furniture, fixtures sales branches, sales offices.....	59	70,476	27	56,028	8	29,798	16	19,447	3	6,783
Paper and allied products.....	455	2,097,564	73	250,229	37	172,042	26	74,181	10	4,006
Sales branches (with stocks).....	98	377,093	19	51,616	8	17,922	9	(D)	2	(D)
Sales offices (without stocks).....	357	1,720,471	54	198,613	29	154,120	17	(D)	8	(D)
Pulp, paper and paperboard sales branches, sales offices.....	112	885,797	39	195,287	22	126,302	17	68,985	...	...
Paperboard containers and boxes sales branches, sales offices....	343	1,211,767	34	54,942	15	45,740	9	5,196	10	4,006
Other paper and allied products sales branches, sales offices.....										
Chemicals and allied products.....	2,190	8,889,311	1,177	3,021,569	510	1,892,996	446	885,371	221	243,202
Sales branches (with stocks).....	1,482	4,548,221	886	1,722,949	333	1,123,934	361	491,582	192	107,433
Sales offices (without stocks).....	708	4,341,090	291	1,298,620	177	769,062	85	393,789	29	135,769
Industrial inorganic and organic chemicals.....	453	4,871,817	213	1,206,674	125	833,559	70	341,135	18	31,980
Sales branches (with stocks).....	196	1,937,291	141	754,453	68	521,046	58	211,334	15	22,073
Sales offices (without stocks).....	257	2,934,526	72	452,221	57	312,513	12	129,801	3	9,907
Drugs and medicines sales branches, sales offices.....	325	883,323	120	331,465	63	188,763	36	133,845	21	8,857
Soap and related products sales branches, sales offices.....	207	1,211,087	148	462,341	99	386,562	41	60,154	8	15,625
Paints and allied products sales branches, sales offices.....	646	589,840	427	274,465	128	133,656	164	71,052	135	69,757
Other chemicals and allied products sales branches, sales offices..	559	1,333,244	269	746,624	95	350,456	135	279,185	39	116,983
Rubber products.....	525	1,602,956	315	977,851	131	345,539	155	508,552	29	123,760
Sales branches (with stocks).....	452	1,385,078	291	891,320	114	277,818	151	501,759	26	111,743
Sales offices (without stocks).....	73	217,878	24	86,531	17	67,721	4	6,793	3	12,017
Tires and inner tubes sales branches, sales offices.....	292	1,138,548	216	753,614	63	140,573	133	492,381	20	120,660
Rubber footwear sales branches, sales offices.....	34	119,966	2	(D)	2	(D)	...	...	...	...
Reclaimed rubber and other rubber industries sales branches, sales offices.....	199	344,442	97	(D)	66	(D)	22	16,171	9	3,100
Leather and leather products.....	101	412,553	33	210,616	24	201,847	4	7,443	5	1,326
Sales branches (with stocks).....	71	358,759	28	202,385	22	(D)	4	7,443	2	22,073
Sales offices (without stocks).....	30	53,794	5	8,231	2	(D)	...	...	3	(D)
Stone, clay and glass products.....	942	2,606,649	444	958,057	218	715,621	218	233,229	8	9,207
Sales branches (with stocks).....	380	659,159	265	353,869	71	167,372	187	(D)	7	(D)
Sales offices (without stocks).....	562	1,947,490	179	604,188	147	548,249	31	(D)	1	(D)
Glass and glass products sales branches, sales offices.....	430	1,088,202	210	283,329	38	118,706	169	162,163	3	2,460
Cement, hydraulic sales branches, sales offices.....	110	450,056	8	27,069	8	27,069	...	...	...	...
Structural clay products sales branches, sales offices.....	106	125,425	42	58,926	31	44,327	10	(D)	1	(D)
Concrete and plaster products sales branches, sales offices.....	114	403,232	92	374,191	80	340,364	11	(D)	1	(D)
Other stone, clay and glass products sales branches, sales offices..	182	539,734	92	214,542	61	185,155	28	23,972	3	5,415
Primary metal products.....	1,164	10,989,279	156	2,874,653	105	2,393,023	39	386,727	12	94,903
Sales branches (with stocks).....	216	1,351,608	57	231,556	22	64,240	25	(D)	10	(D)
Sales offices (without stocks).....	948	9,637,671	99	2,643,097	83	2,328,783	14	(D)	2	(D)

See footnotes at end of table.

Table 9D. MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—SALES OF OTHER MANUFACTURERS' PRODUCTS, 1954—
UNITED STATES, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Sales of Other Manufacturers' Products as Percent of Total Sales

Kind of business	All establishments		Establishments reporting sales of other manufacturers' products							
			Total		With sales of other manufacturers' products of—					
	Number	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	1 to 9 percent of total sales		10 to 29 percent of total sales		30 percent or more of total sales	
					Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Manufacturers' sales branches, sales offices—Continued										
Primary metal products—Continued										
Blast furnace, steel works and rolling mill products sales branches, sales offices.....	561	17,634,088	66	2,435,655	60	2,210,941	6	224,714	...	...
Other primary metals industry products sales branches, sales offices.....	603	3,355,191	90	438,998	45	182,082	33	162,013	12	94,903
Fabricated metal products.....	1,057	2,855,046	511	1,043,416	260	622,721	87	279,152	164	141,543
Sales branches (with stocks).....	602	602,631	341	429,389	124	237,956	62	59,329	155	132,104
Sales offices (without stocks).....	455	2,252,415	170	614,027	136	384,765	25	219,823	9	9,431
Cutlery hand tools, hardware sales branches, sales offices.....	124	129,104	48	29,394	8	10,750	5	3,337	35	15,307
Heating and plumbing equipment sales branches, sales offices.....	283	409,731	208	352,006	69	219,838	31	28,542	108	103,626
Structural metal products sales branches, sales offices.....	261	874,144	158	471,824	108	219,367	34	234,688	16	17,769
Fabricated wire products sales branches, sales offices.....	126	108,662	25	48,140	22	45,852	1	(D)	2	(D)
Other fabricated metal products sales branches, sales offices.....	263	1,333,405	72	142,052	53	126,914	16	(D)	3	(D)
Machinery (except electrical).....	5,327	5,998,901	2,037	3,008,511	1,242	1,887,859	497	744,434	298	376,218
Sales branches (with stocks).....	3,992	4,408,254	1,695	2,459,415	1,081	1,614,551	345	510,250	269	334,614
Sales offices (without stocks).....	1,335	1,590,647	342	549,096	161	273,308	152	234,184	29	41,604
Tractors and farm machinery sales branches, sales offices.....	299	1,292,917	139	704,820	93	585,377	27	94,993	19	24,450
Construction and mining machinery sales branches, sales offices.....	249	332,596	97	96,717	72	67,559	21	26,500	4	2,658
Metalworking machinery sales branches, sales offices.....	294	409,715	146	120,702	80	74,268	53	42,839	13	3,595
Special industry machinery (except metalworking) sales branches, sales offices.....	360	319,918	174	173,018	99	104,107	27	21,746	48	47,165
General industrial machinery sales branches, sales offices.....	1,097	1,067,683	458	548,200	192	280,527	221	217,554	45	50,119
Office and store machines and devices sales branches, sales offices.....	2,059	1,077,765	654	602,831	578	555,146	74	(D)	2	(D)
Service industry and household machines sales branches, sales offices.....	492	761,338	96	372,809	51	128,235	30	201,912	15	42,662
Other machinery (except electrical) sales branches, sales offices.....	477	736,969	273	389,414	77	97,640	44	(D)	152	(D)
Electrical machinery.....	1,509	5,021,744	478	2,113,853	260	603,797	153	1,049,645	65	460,411
Sales branches (with stocks).....	796	3,615,929	319	1,815,190	153	460,317	107	931,990	59	422,883
Sales offices (without stocks).....	713	1,405,815	159	298,663	107	143,480	46	117,655	6	37,528
Electrical industrial apparatus.....	946	2,517,670	223	526,711	144	295,206	66	212,736	13	18,769
Sales branches (with stocks).....	431	1,701,161	139	442,873	87	262,241	40	(D)	12	(D)
Sales offices (without stocks).....	515	816,509	84	83,838	57	32,965	26	(D)	1	(D)
Electrical appliances sales branches, sales offices.....	34	129,735	4	6,882	4	6,882	...	...	...	...
Communication equipment sales branches, sales offices.....	292	1,739,390	140	1,428,397	64	207,722	58	810,556	18	410,119
Other electrical machinery sales branches, sales offices.....	237	634,949	111	151,863	48	93,987	29	26,353	34	31,523
Transportation equipment.....	963	9,247,560	513	4,426,019	202	2,672,343	210	(D)	101	(D)
Sales branches (with stocks).....	861	7,566,883	508	4,387,221	198	2,637,215	210	(D)	100	(D)
Sales offices (without stocks).....	102	1,680,677	5	38,798	4	35,128	...	(D)	1	(D)
Motor vehicle and equipment sales branches, sales offices.....	906	8,299,953	499	4,341,173	201	(D)	207	1,194,818	91	(D)
Other transportation equipment sales branches, sales offices.....	57	947,607	14	84,846	1	(D)	3	30,813	10	(D)
Instruments and related products.....	1,047	1,025,952	735	512,578	380	322,454	312	(D)	43	(D)
Sales branches (with stocks).....	895	783,936	700	427,286	351	246,926	306	(D)	43	(D)
Sales offices (without stocks).....	152	242,016	35	85,292	29	75,528	6	(D)	...	(D)
Scientific and controlling instruments sales branches, sales offices.....	320	425,897	179	262,509	131	226,917	32	23,422	16	12,170
Photographic and optical goods sales branches, sales offices.....	208	400,957	118	107,446	43	30,312	57	59,611	18	17,523
Medical instruments and supplies sales branches, sales offices.....	90	108,583	37	58,084	4	22,559	29	32,096	4	3,429
Ophthalmic goods sales branches, sales offices.....	429	90,515	401	84,539	202	42,666	194	40,841	5	1,032
Other manufacturers' products ²	1,822	4,227,222	652	1,252,258	278	497,925	174	351,763	200	402,570
Sales branches (with stocks).....	899	1,830,538	381	705,186	133	224,371	122	183,252	126	297,563
Sales offices (without stocks).....	923	2,396,684	271	547,072	145	273,554	52	168,511	74	105,007
Coal, coke sales branches, sales offices.....	121	563,379	37	217,686	11	67,991	19	105,321	7	44,374
Tobacco manufactures sales branches, sales offices.....	181	1,621,214	8	7,557	6	(D)	...	...	2	(D)
Lumber, wood products sales branches, sales offices.....	248	464,567	145	279,300	20	37,491	33	46,086	92	195,723
Products of printing and publishing sales branches, sales offices.....	544	427,835	202	121,434	113	73,581	23	26,204	66	21,649
Toys, sporting, and athletic goods sales branches, sales offices.....	102	160,326	61	75,779	3	(D)	50	64,990	8	(D)
Miscellaneous manufacturing industries sales branches, sales offices.....	626	989,901	199	550,502	125	310,836	49	109,162	25	130,504

(D) Withheld to avoid disclosure.

... Represents zero.

¹Excludes sales directly from plants and from general offices, totaling \$1,782,169,000 for the year 1954; sales are not allocated to sales offices.²Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

MISCELLANEOUS

9-9

Table 9E. MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—SALES FROM STOCKS AT BRANCH: 1954—UNITED STATES, BY KIND OF BUSINESS

Establishments, Sales, and Percentage of Sales from Stocks at Branch

Kind of business	All establishments		Establishments reporting sales from stocks at branch											
			Total		With ratio of sales from stocks to total sales of--									
	Number	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	80 to 100 percent		60 to 79 percent		40 to 59 percent		20 to 39 percent		Less than 20 percent	
					Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)	Estab- lish- ments (Number)	Sales (\$1,000)
Manufacturers' sales branches, total..	14,759	36,811,238	12,201	27,669,182	7,286	10,864,252	1,496	3,123,036	982	2,325,088	959	3,337,201	1,478	8,019,605
Food and kindred products.....	3,398	7,954,675	3,054	6,403,462	2,537	3,814,679	226	1,046,359	78	433,382	94	593,285	119	515,757
Meat products.....	652	2,553,833	621	2,485,464	428	1,391,641	105	608,343	42	265,150	19	134,491	27	85,839
Dairy products.....	813	1,229,315	711	972,430	656	746,472	34	151,427	10	39,649	5	27,635	6	7,247
Canned, preserved and frozen foods.....	186	587,274	157	583,152	54	168,269	44	160,480	15	78,620	25	111,999	19	63,784
Grain mill products.....	278	1,021,087	228	661,082	146	218,044	6	12,895	5	11,601	10	79,212	61	339,330
Bakery products.....	537	512,780	524	506,024	523	(D)	1	(D)	...	...	...	...	...	...
Confectionery and related products.....	41	101,654	19	52,051	17	(D)	...	...	2	(D)	...	...	...	...
Malt liquors.....	109	211,448	100	202,488	99	(D)	1	(D)	...	...	...	...	...	...
Wines and distilled spirits.....	34	576,608	15	50,066	11	(V)	...	...	1	(V)	2	(V)	1	(V)
Other food, kindred products.....	748	1,160,676	679	890,705	603	508,163	35	110,283	3	(D)	33	(D)	5	(D)
Textile mill products.....	231	837,801	118	357,317	51	141,810	13	19,653	18	30,121	15	31,600	21	134,133
Cotton, rayon, broad woven fabrics.....	38	201,377	16	102,039	8	13,048	3	(D)	1	(D)	...	...	4	(D)
Carpets and rugs.....	88	339,260	31	97,756	19	(V)	1	(V)	1	(V)	6	(V)	4	(V)
Other textile mill products.....	105	297,164	71	157,522	24	50,092	9	(D)	16	(D)	9	23,117	13	58,851
Apparel and related products.....	157	333,235	95	213,372	70	184,342	6	11,675	6	(D)	2	(D)	11	7,930
Men's and boy's clothing and furnishings.	64	135,435	39	91,640	26	73,853	5	(D)	4	4,237	...	...	4	(D)
Women's and children's outerwear and undergarments.....	54	113,864	34	89,774	29	85,270	...	...	...	...	...	...	5	4,504
Outer apparel and related products.....	39	83,936	22	31,958	15	(V)	1	(V)	2	(V)	2	(V)	2	(V)
Furniture and fixtures.....	229	197,438	184	187,428	79	93,156	41	38,253	19	19,841	6	6,897	59	29,281
Household furniture.....	100	103,053	87	102,258	43	46,204	29	33,188	11	(D)	...	...	4	(D)
Office furniture.....	99	52,412	76	45,607	23	19,246	12	5,065	8	(D)	2	(D)	31	13,196
Other furniture, fixtures.....	30	41,973	21	39,563	13	27,706	...	...	4	(D)	4	(D)	4	(D)
Paper and allied products.....	98	377,093	59	129,881	39	(V)	3	(V)	1	(V)	6	(V)	10	(V)
Chemicals and allied products.....	1,482	4,548,221	1,202	2,863,493	823	1,197,968	105	94,034	53	171,428	76	283,363	145	1,116,700
Industrial inorganic and organic chemicals.....	196	1,937,291	173	807,593	61	162,577	12	27,766	14	75,021	20	129,876	66	412,353
Drugs and medicines.....	288	725,453	278	659,969	252	543,692	10	14,420	6	(D)	4	(D)	6	32,600
Soap and related products.....	117	773,230	115	769,003	40	43,854	9	15,466	2	(D)	25	(D)	39	603,652
Paints and allied products.....	546	339,511	382	223,617	292	155,125	54	25,061	20	15,077	10	12,491	6	15,863
Other chemicals and allied products.....	335	772,736	254	403,311	178	292,720	20	11,321	11	23,279	17	23,759	28	52,232
Rubber products.....	452	1,385,078	355	1,100,344	170	425,740	118	561,194	25	76,882	15	14,018	27	22,510
Tires and inner tubes.....	262	1,012,274	242	931,060	145	351,323	87	(D)	10	(D)	...	...	...	...
Rubber footwear.....	28	87,780	27	87,200	9	50,760	12	31,706	3	(D)	1	(D)	2	(D)
Reclaimed rubber and other rubber industries.....	162	285,024	86	82,084	16	(V)	19	(V)	12	(V)	14	(V)	25	(V)
Leather and leather products.....	71	358,759	65	312,454	39	288,985	8	6,520	5	2,277	7	8,967	6	5,705
Stone, clay and glass products.....	380	659,159	334	420,602	221	181,570	47	89,152	20	42,707	18	33,520	28	73,653
Glass and glass products.....	191	197,054	190	193,043	147	106,431	24	38,531	5	20,728	15	17,233	9	10,120
Structural clay products.....	61	65,272	55	63,615	21	12,400	11	21,368	11	(D)	6	(D)	6	(D)
Concrete, and plastic products.....	20	24,486	19	23,474	17	21,653	...	...	...	...	1	(D)	1	(D)
Other stone, clay and glass products.....	108	372,347	70	140,470	36	(V)	12	(V)	4	(V)	6	(V)	12	(V)
Primary metal products.....	216	1,351,608	175	627,901	66	(V)	20	(V)	16	(V)	34	(V)	39	(V)
Blast furnace, steel works and rolling mill products.....	37	65,105	21	58,864	4	50,005	3	(D)	3	(D)	6	4,582	5	994
Other primary metals industry products...	179	1,286,503	154	569,037	62	(V)	17	(V)	13	(V)	28	(V)	34	(V)
Fabricated metal products.....	602	602,631	473	533,084	230	182,881	74	89,427	51	95,691	57	99,560	61	65,525
Cutlery, hand tools, hardware.....	77	56,717	65	52,265	52	42,571	1	(D)	3	(D)	1	(D)	8	7,294
Heating and plumbing equipment.....	195	172,992	181	167,707	72	45,980	48	58,727	23	30,201	17	11,682	21	21,117
Structural metal products.....	126	215,218	95	189,121	28	44,680	15	18,617	16	39,303	26	67,913	10	18,608
Fabricated wire products.....	108	64,456	73	50,352	57	18,437	3	(D)	8	15,942	5	(D)	...	...
Other fabricated metal products.....	96	93,248	59	73,639	21	31,213	7	(D)	1	(D)	8	5,366	22	18,506
Machinery (except electrical).....	3,992	4,408,254	3,252	3,434,057	1,663	1,182,750	387	343,043	361	579,780	292	649,444	549	679,040
Tractors and farm machinery.....	283	1,190,663	210	933,202	53	70,164	11	44,466	71	346,319	59	385,023	16	87,230
Construction and mining machinery.....	215	274,957	188	201,853	160	165,122	5	(D)	15	7,376	2	(D)	6	17,809
Metalworking machinery.....	199	253,975	174	148,237	41	18,316	5	(D)	3	(D)	35	10,664	90	106,395
Special-industry machinery.....	291	211,420	172	137,407	55	48,448	26	8,566	21	4,241	38	34,653	32	41,499
General industrial machinery.....	558	622,533	416	445,210	135	94,443	17	(D)	8	(D)	25	49,329	231	269,796
Office and store machines and devices...	1,778	1,016,290	1,574	908,593	1,061	608,842	245	164,890	155	82,081	77	47,321	36	5,459
Service-industry and household machines.	332	335,592	204	198,949	33	90,145	9	(D)	17	9,292	23	(D)	122	88,378
Other machinery (except electrical).....	336	502,824	314	460,606	125	87,270	69	83,532	71	116,436	33	110,894	16	62,474
Electrical machinery.....	796	3,615,929	614	2,969,442	235	597,308	55	112,682	98	455,595	104	952,430	122	851,427
Electrical industrial apparatus.....	431	1,701,161	279	1,130,994	62	75,047	20	27,565	47	100,071	50	177,258	100	751,053
Communication equipment.....	182	1,413,017	164	1,359,979	119	333,543	7	16,617	12	283,353	20	714,787	6	11,679
Other electrical machinery.....	183	501,751	171	478,469	54	188,718	28	68,500	39	72,171	34	60,385	16	88,695
Transportation equipment.....	861	7,566,883	794	6,534,820	359	1,377,306	105	(D)	65	(D)	127	437,373	138	4,116,527
Motor vehicles and equipment.....	841	7,063,042	777	6,354,897	348	1,358,307	104	358,412	64	189,937	127	437,373	134	4,030,868
Other transportation equipment.....	20	503,841	17	179,923	11	(V)	1	(V)	1	(V)	...	...	4	(V)
Instruments and related products.....	895	783,936	721	656,033	239	356,989	193	55,462	128	67,026	60	84,737	101	91,819
Scientific and controlling instruments...	211	247,795	172	202,371	43	26,831	7	7,558	17	26,974	36	67,333	69	73,675
Photographic and optical goods (watches and clocks).....	179	374,558	87	312,825	38	278,279	11	11,154	5	5,400	9	(D)	24	(D)
Medical instruments and supplies.....	80	72,248	41	52,662	10	16,210	5	6,785	17	14,649	3	(D)	6	(D)
Ophthalmic goods.....	425	89,335	421	88,175	148	35,669	170	29,965	89	20,003	12	(D)	2	(D)
Other manufacturer's, mining products ¹	899	1,830,538	706	925,492	465	550,146	95	201,674	38	73,839	46	26,442	62	73,391
Tobacco manufacturers.....	36	597,013	35	96,484	31	(V)	1	(V)	...	...	3	(V)	...	...
Lumber, wood products.....	178	321,397	145	228,579	78	93,837	55	117,291	11	(D)	...	...	1	(D)
Products of printing and publishing.....	142	126,096	93	75,724	39	42,239	12	(D)	1	(D)	24	9,012	17	15,037
Toys, guns, sporting and athletic goods...	89	125,269	76	83,538	32	41,238	7	(D)	14	10,027	7	(D)	16	(D)
Miscellaneous manufacturing.....	454	660,763	357	441,167	285	284,862	20	54,645	12	46,676	12	5,684	28	49,300

(D) Withheld to avoid disclosure. (V) Insufficient analysis to show separately. ... Represents zero.

¹Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9F MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: 1954-UNITED STATES
AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS
Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales (\$1,000)	Total (\$1,000)	Sales for accounts of others (\$1,000)	Purchases for accounts of others (\$1,000)	Sales on own account (\$1,000)
UNITED STATES						
Merchandise agents and brokers, total.....	22,131	39,250,509	35,077,454	31,401,389	2,579,976	1,096,089
Groceries, confectionery, meats.....	2,949	7,621,093	7,152,011	6,888,893	101,541	161,577
Groceries (combination of food lines).....	277	677,324	652,542	605,342	32,008	15,192
Canned foods.....	1,168	2,179,398	2,044,614	2,008,631	8,676	27,307
Coffee, tea, spices.....	129	992,494	948,434	897,159	7,334	43,941
Confectionery.....	174	192,992	188,756	187,473	109	1,174
Flour.....	65	168,455	166,949	151,744	10,195	5,010
Meats, provisions (except canned).....	97	520,605	502,174	470,882	18,939	12,353
Sugar.....	215	1,514,950	1,321,277	1,259,671	15,605	46,001
Miscellaneous grocery products.....	824	1,374,875	1,327,265	1,307,991	8,675	10,599
Farm products (edible).....	1,107	2,107,445	1,704,535	1,529,405	91,469	83,661
Dairy, poultry products.....	214	516,210	249,825	215,313	24,084	10,428
Fruits, vegetables.....	893	1,591,235	1,454,710	1,314,092	67,385	73,233
Drugs, chemicals, paints.....	516	522,701	512,089	461,077	21,562	29,450
Drugs, proprietaries, toiletries.....	172	143,150	138,108	132,209	4,748	1,151
Chemicals, explosives.....	262	317,332	313,069	273,066	15,958	24,045
Paints, varnishes, lacquers, enamels.....	82	62,219	60,912	55,802	856	4,254
Apparel (including footwear).....	1,205	2,076,128	1,887,676	1,037,740	830,215	19,721
Clothing, furnishings (men's, women's).....	226	658,415	517,927	171,292	338,973	7,662
Men's, boys' clothing, furnishings.....	162	248,213	228,138	207,490	18,251	2,397
Women's, children's clothing, accessories.....	573	921,217	897,121	442,876	446,651	7,594
Furs (dressed), fur clothing.....	48	59,941	58,958	45,541	13,071	346
Handbags.....	35	24,058	24,058	23,307	545	206
Millinery, millinery supplies.....	67	59,368	56,986	45,030	11,824	132
Shoes, other footwear.....	80	89,865	89,437	87,288	900	1,249
Work clothing.....	14	15,051	15,051	14,916	...	135
Dry goods, piece goods.....	818	3,233,165	2,508,762	2,406,253	65,131	37,378
Hosiery.....	111	224,021	208,820	202,729	2,432	3,659
Dry goods.....	159	488,027	482,161	461,297	13,535	7,329
Piece goods.....	548	2,521,117	1,817,781	1,742,227	49,164	26,390
Furniture, home furnishings.....	837	571,713	549,321	532,092	4,821	12,408
Furniture.....	375	269,516	265,207	256,807	3,036	5,364
Home furnishings.....	462	302,197	284,114	275,285	1,785	7,044
Paper, allied products.....	403	469,942	440,811	424,716	4,259	11,836
Paper.....	283	410,731	382,682	371,861	3,004	7,817
Stationery, office supplies.....	120	59,211	58,129	52,855	1,255	4,019
Farm products (raw materials).....	3,566	11,495,721	10,286,948	8,957,646	979,602	349,700
Cotton.....	254	1,020,618	945,054	614,359	229,752	100,943
Grain.....	230	1,129,086	863,733	715,681	92,230	55,822
Hides, skins, raw furs.....	137	258,403	253,138	190,910	51,742	10,486
Livestock.....	2,223	7,558,447	6,847,282	6,167,695	526,866	152,721
Tobacco (leaf).....	552	1,045,530	966,893	921,879	27,067	17,947
Wool, mohair.....	118	315,643	276,657	218,131	49,308	9,218
Miscellaneous inedible farm products.....	52	167,994	134,191	128,991	2,637	2,563
Automotive.....	648	925,266	884,017	828,245	38,379	17,393
Electrical-electronic apparatus, equipment, appliances.....	1,527	1,383,138	1,324,269	1,287,899	9,808	26,562
Electrical apparatus, supplies.....	859	695,667	663,625	641,531	8,058	14,036
Appliances, radios, TV sets.....	167	134,053	130,374	126,237	1,174	2,963
Electronic parts, equipment.....	501	553,418	530,270	520,131	576	9,563
Hardware plumbing-heating goods.....	1,049	606,339	588,197	555,929	9,746	22,522
Hardware.....	347	239,745	233,228	226,078	2,964	4,186
Plumbing, heating goods.....	702	366,594	354,969	329,851	6,782	18,336
Lumber, construction materials.....	903	855,451	699,310	618,774	39,410	41,126
Lumber, millwork.....	526	657,518	521,131	458,747	36,706	25,678
Construction materials (except lumber).....	377	197,933	178,179	160,027	2,704	15,448
Machinery, equipment, supplies.....	3,174	2,169,550	2,058,923	1,884,986	65,826	108,111
Air conditioning, commercial refrigeration equipment.....	203	197,197	195,022	186,268	656	8,098
Commercial machines, equipment.....	202	68,347	61,562	51,098	3,925	6,539
Construction machinery, equipment.....	84	75,609	74,880	62,480	6,906	5,494
Farm-garden machinery, equipment.....	54	32,671	30,285	27,918	668	1,699
Industrial machinery, equipment, supplies.....	2,124	1,356,474	1,292,041	1,170,526	45,299	76,216
Professional equipment, supplies.....	85	26,008	25,560	23,232	1,450	878
Service establishment equipment, supplies.....	247	174,247	147,257	135,496	5,829	5,932
Transportation (except automotive) equipment, supplies.....	175	238,997	232,316	227,968	1,093	3,255
Metals, metalwork (except scrap).....	661	940,802	812,531	732,976	39,270	40,285
Iron, steel and products.....	513	631,918	540,197	515,200	4,888	20,109
Nonferrous metals, metalwork.....	148	308,884	272,334	217,776	34,382	20,176
Other merchandise agents, brokers.....	2,768	4,272,055	3,668,054	3,254,758	278,937	134,359
Scrap iron and steel.....	48	85,788	70,682	57,082	5,846	7,754
Amusements, sporting goods, toys.....	271	245,501	227,062	223,886	505	2,671
Books, magazines, newspapers.....	89	77,292	70,855	66,764	2,193	1,898
Coal, coke.....	212	584,803	412,999	389,895	7,594	15,510
Farm supplies.....	169	330,258	281,203	237,584	30,616	13,003
Jewelry.....	109	68,311	61,518	55,771	4,507	1,240
Yarns.....	131	263,250	246,631	239,514	1,023	6,094
Petroleum and products.....	192	566,617	370,921	363,339	4,714	2,868
General merchandise.....	460	595,989	561,985	328,315	183,671	49,999
Miscellaneous products, agents, brokers, n.e.c.....	1,087	1,454,246	1,364,198	1,292,608	38,268	33,322

See footnotes at end of table.

MISCELLANEOUS

9-11

Table 9F MERCHANDISE AGENTS AND BROKERS—SALES BY TYPE OF TRANSACTION: 1954—UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales	Total	Sales for accounts of others	Purchases for accounts of others	Sales on own account
		(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
NEW YORK-NORTHEASTERN NEW JERSEY						
Merchandise agents and brokers, total.....	4,198	10,660,769	9,292,630	7,684,764	1,290,869	316,997
Groceries, confectionery, meats.....	420	2,318,876	2,133,441	1,988,787	54,873	89,781
Groceries (combination of food lines).....	37	120,224	112,812	83,239	24,639	4,934
Canned foods.....	89	190,790	184,173	181,322	242	2,609
Coffee, tea, spices.....	73	(D)	743,707	708,779	6,751	28,177
Confectionery.....	24	23,337	22,302	21,710	62	530
Flour.....	16	(D)	35,721	34,945	...	776
Meats, provisions (except canned).....	22	(D)	147,662	132,042	6,646	8,974
Sugar.....	39	709,226	553,000	497,166	15,111	40,723
Miscellaneous grocery products.....	120	336,052	334,064	329,584	1,422	3,058
Farm products (edible).....	145	389,771	380,039	333,893	21,689	24,457
Dairy, poultry products.....	33	82,974	78,846	61,996	14,612	2,238
Fruits, vegetables.....	112	306,797	301,193	271,897	7,077	22,219
Drugs, chemicals, paints.....	147	207,207	202,424	177,481	19,273	5,670
Drugs, proprietaries, toiletries.....	56	48,301	46,021	41,468	4,212	341
Chemicals, explosives.....	76	(D)	140,804	121,760	14,702	4,342
Paints, varnishes, lacquers, enamels.....	15	(D)	15,599	14,253	359	987
Apparel (including footwear).....	658	(D)	1,442,665	702,230	725,979	14,456
Clothing, furnishings (men's, women's).....	119	(D)	362,531	95,965	260,083	6,483
Men's, boys', clothing, furnishings.....	91	(D)	172,980	158,051	13,460	1,469
Women's, children's clothing, accessories.....	299	(D)	740,990	309,269	426,147	5,574
Furs (dressed), fur clothing.....	36	52,424	51,441	38,194	13,066	181
Handbags.....	17	(D)	12,728	12,134	500	94
Millinery, millinery supplies.....	61	56,878	54,496	42,542	11,823	131
Shoes, other footwear.....	30	(D)	42,801	41,512	900	389
Work clothing.....	5	(D)	4,698	4,563	...	135
Dry goods, piece goods.....	466	2,553,497	1,961,336	1,869,008	62,603	29,725
Hosiery.....	77	(D)	180,396	177,326	1,639	1,431
Dry goods.....	75	314,256	310,268	291,110	12,445	6,713
Piece goods.....	314	(D)	1,470,672	1,400,572	48,519	21,581
Furniture, home furnishings.....	249	200,896	194,345	190,588	1,200	2,557
Furniture.....	91	72,282	72,282	70,809	565	908
Home furnishings.....	158	128,614	122,063	119,779	635	1,649
Paper, allied products.....	106	147,011	145,288	139,650	2,820	2,818
Paper.....	73	(D)	124,454	121,361	2,200	893
Stationery, office supplies.....	33	(D)	20,834	18,289	620	1,925
Farm products (raw materials).....	130	358,259	342,355	255,979	60,907	25,469
Cotton.....	14	56,404	56,404	34,489	4,799	17,116
Grain.....	16	112,590	97,430	55,878	40,534	1,018
Hides, skins, raw furs.....	58	(D)	14,260	94,471	15,105	4,684
Livestock.....	3	5,445	4,996	...	...	449
Tobacco (leaf).....	7	11,717	11,573	11,427	...	146
Wool, mohair.....	22	37,298	37,298	35,069	311	1,918
Miscellaneous inedible farm products.....	10	(D)	19,945	19,649	158	138
Automotive.....	79	(D)	79,984	44,216	34,802	966
Electrical-electronic apparatus, equipment, appliances.....	223	228,108	227,996	215,327	6,490	6,179
Electrical apparatus, supplies.....	106	77,996	77,884	71,246	5,526	1,112
Appliances, radios, TV sets.....	28	(D)	24,629	23,666	950	13
Electronic parts, equipment.....	89	(D)	125,483	120,415	14	5,054
Hardware, plumbing-heating goods.....	120	76,899	73,465	65,383	5,323	2,759
Hardware.....	55	36,197	31,139	...	775	1,220
Plumbing, heating goods.....	65	40,702	40,331	34,244	4,548	1,539
Lumber, construction materials.....	85	104,271	83,152	78,530	517	4,105
Lumber, millwork.....	43	(D)	52,907	52,186	...	722
Construction materials (except lumber).....	42	(D)	30,244	26,344	517	3,383
Machinery, equipment, supplies.....	439	390,980	381,914	328,081	39,594	14,239
Air conditioning, commercial refrigeration equipment.....	16	31,606	31,606	30,517	77	1,012
Commercial machines, equipment.....	33	12,411	12,411	10,411	769	1,231
Construction machinery, equipment.....	18	(D)	16,005	7,621	5,473	2,911
Farm-garden machinery, equipment.....	10	(D)	8,060	7,373	613	74
Industrial machinery, equipment, supplies.....	267	205,245	198,893	164,101	27,083	7,709
Professional equipment, supplies.....	19	5,702	5,625	5,044	223	358
Service establishment equipment, supplies.....	35	27,179	26,965	22,213	4,434	318
Transportation (except automotive) equipment, supplies.....	41	(D)	82,349	80,801	922	626
Metals, metalwork (except scrap).....	112	268,988	237,056	176,081	32,839	28,136
Iron, steel and products.....	73	(D)	70,280	58,413	879	10,988
Nonferrous metals, metalwork.....	39	(D)	166,776	117,668	31,960	17,148
Other merchandise agents, brokers.....	819	1,717,728	1,407,170	1,119,530	221,960	65,680
Scrap iron and steel.....	7	(D)	(V)	(V)	(V)	(V)
Amusements, sporting goods, toys.....	115	(D)	106,968	105,502	174	1,292
Books, magazines, newspapers.....	24	(D)	44,350	41,873	1,442	1,035
Coal, coke.....	20	55,083	47,146	35,897	5,453	5,796
Farm supplies.....	15	45,857	45,857	26,479	19,275	103
Jewelry.....	51	(D)	27,339	24,574	1,921	844
Yarns.....	43	(D)	72,962	69,669	971	2,322
Petroleum and products.....	33	(D)	152,780	150,460	2,203	117
General merchandise.....	183	(D)	364,554	150,597	174,647	39,310
Miscellaneous products, agents, brokers, n.e.c.....	328	612,253	540,430	509,793	15,776	14,861

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9F. MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: 1954-UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales (\$1,000)	Total (\$1,000)	Sales for accounts of others (\$1,000)	Purchases for accounts of others (\$1,000)	Sales on own account (\$1,000)
CHICAGO						
Merchandise agents and brokers, total.....	1,489	3,249,558	2,923,905	2,655,130	219,466	49,309
Groceries, confectionery, meats.....	159	674,017	595,933	591,055	926	3,952
Groceries (combination of food lines).....	12	15,145	14,143	14,100	19	24
Canned foods.....	50	169,207	152,111	151,331	16	764
Coffee, tea, spices.....	7	(D)	(V)	(V)	(V)	(V)
Confectionery.....	11	25,855	25,855	25,726	...	129
Flour.....	8	14,563	14,563	14,079	...	484
Meats, provisions (except canned).....	22	(D)	199,983	197,956	...	2,027
Sugar.....	10	(D)	71,898	70,906	494	498
Miscellaneous grocery products.....	39	104,621	94,484	94,061	397	26
Farm products (edible).....	62	156,763	133,131	115,173	10,107	7,851
Dairy, poultry products.....	16	(D)	28,171	28,145	...	26
Fruits, vegetables.....	46	(D)	104,960	87,028	10,107	7,825
Drugs, chemicals, paints.....	40	(D)	(D)	(D)	(D)	(D)
Drugs, proprietaries, toiletries.....	19	16,648	16,648	16,448	...	200
Chemicals, explosives.....	13	(D)	(D)	(D)	(D)	(D)
Paints, varnishes, lacquers, enamels.....	8	6,508	6,508	6,406	...	102
Apparel (including footwear).....	115	113,069	110,483	74,109	36,161	213
Clothing, furnishings (men's, women's).....	23	53,674	51,153	17,106	34,000	47
Men's, boys' clothing, furnishings.....	10	9,069	9,069	9,069	...	...
Women's, children's clothing, accessories.....	60	33,104	33,039	30,874	2,160	5
Furs (dressed), fur clothing.....	4	(D)	(D)	(D)	(D)	(D)
Handbags.....	7	5,587	5,587	5,475	...	112
Millinery, millinery supplies.....	4	(D)	(D)	(D)	(D)	(D)
Shoes, other footwear.....	6	8,599	8,599	8,571	...	28
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	62	(D)	119,294	114,798	861	3,635
Hosiery.....	3	4,217	4,217	2,575	740	902
Dry goods.....	23	38,063	37,463	37,236	121	106
Piece goods.....	36	(D)	77,614	74,987	...	2,627
Furniture, home furnishings.....	99	93,550	86,233	84,180	204	1,849
Furniture.....	42	(D)	42,498	41,562	10	926
Home furnishings.....	57	(D)	43,735	42,618	194	923
Paper, allied products.....	48	(D)	63,508	60,661	7	2,840
Paper.....	38	(D)	58,678	56,101	6	2,571
Stationery, office supplies.....	10	(D)	4,830	4,560	1	269
Farm products (raw materials).....	89	783,393	654,627	503,995	146,859	3,773
Cotton.....	...	...	...	...	...	...
Grain.....	22	(D)	66,299	59,304	5,376	1,619
Hides, skins, raw furs.....	12	36,265	36,265	20,356	14,279	1,630
Livestock.....	49	634,087	537,351	410,088	127,204	59
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	6	(D)	(V)	(V)	(V)	(V)
Automotive.....	40	34,405	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	150	(D)	145,943	143,979	133	1,831
Electrical apparatus, supplies.....	70	(D)	59,047	58,130	116	801
Appliances, radios, TV sets.....	19	19,410	19,410	18,966	...	444
Electronic parts, equipment.....	61	(D)	67,486	66,883	17	586
Hardware, plumbing-heating goods.....	65	51,630	48,843	47,197	1,053	593
Hardware.....	36	(D)	29,638	28,581	968	89
Plumbing, heating goods.....	29	(D)	19,205	18,616	85	504
Lumber, construction materials.....	49	59,097	58,966	53,484	140	5,342
Lumber, millwork.....	32	52,543	52,543	47,621	140	4,782
Construction materials (except lumber).....	17	6,554	6,423	5,863	...	560
Machinery, equipment, supplies.....	245	201,124	195,406	187,001	517	7,888
Air conditioning, commercial refrigeration equipment.....	12	45,161	44,644	44,562	...	82
Commercial machines, equipment.....	8	(D)	4,559	3,923	...	636
Construction machinery, equipment.....	6	(D)	4,957	4,531	162	264
Farm-garden machinery, equipment.....	7	(D)	6,454	5,807	...	647
Industrial machinery, equipment, supplies.....	158	108,018	104,406	98,903	90	5,413
Professional equipment, supplies.....	11	3,434	3,434	3,052	151	231
Service establishment equipment, supplies.....	18	(D)	8,193	8,033	...	160
Transportation (except automotive) equipment, supplies.....	25	18,909	18,759	18,190	114	455
Metals, metalwork (except scrap).....	65	150,261	150,261	149,577	120	564
Iron, steel and products.....	49	131,050	131,050	130,393	120	537
Nonferrous metals, metalwork.....	16	19,211	19,211	19,184	...	27
Other merchandise agents, brokers.....	201	502,623	482,221	451,926	22,378	7,917
Scrap iron and steel.....	5	13,703	13,703	11,519	...	2,184
Amusements, sporting goods, toys.....	21	20,664	20,664	20,574	...	90
Books, magazines, newspapers.....	6	3,609	3,609	3,359	75	175
Coal, coke.....	9	(D)	46,854	45,083	644	1,127
Farm supplies.....	11	35,717	28,217	20,793	7,316	108
Jewelry.....	13	(D)	11,634	11,595	...	39
Yarns.....	8	(D)	16,966	14,445	...	2,521
Petroleum and products.....	10	(D)	13,925	12,950	459	516
General merchandise.....	27	(D)	19,372	19,241	...	131
Miscellaneous products, agents, brokers, n.e.c.....	91	309,860	307,277	292,367	13,884	1,026

See footnotes at end of table.

Table 9F. MERCHANDISE AGENTS AND BROKERS—SALES BY TYPE OF TRANSACTION: 1954—UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales (\$1,000)	Total (\$1,000)	Sales for accounts of others (\$1,000)	Purchases for accounts of others (\$1,000)	Sales on own account (\$1,000)
LOS ANGELES-LONG BEACH						
Merchandise agents and brokers, total.....	1,067	1,456,714	1,349,444	1,207,317	91,452	50,675
Groceries, confectionery, meats.....	104	238,268	236,489	233,167	398	2,924
Groceries (combination of food lines).....	11	63,384	63,384	61,562	...	1,822
Canned foods.....	47	95,084	95,084	94,149	38	897
Coffee, tea, spices.....	2	(D)	(D)	(D)	(D)	(D)
Confectionery.....	9	(D)	5,989	5,982	...	7
Flour.....	...	...	...	...	...	...
Meats, provisions (except canned).....	4	11,574	11,574	11,404	...	170
Sugar.....	3	(D)	(D)	(D)	(D)	(D)
Miscellaneous grocery products.....	28	40,468	38,689	38,301	360	28
Farm products (edible).....	76	213,254	(V)	(V)	(V)	(V)
Dairy, poultry products.....	11	46,052	(V)	(V)	(V)	(V)
Fruits, vegetables.....	65	167,202	134,262	124,125	3,020	7,117
Drugs, chemicals, paints.....	34	49,254	49,194	41,596	273	7,325
Drugs, proprietaries, toiletries.....	16	25,633	25,633	25,375	...	258
Chemicals, explosives.....	13	18,684	18,624	11,987	273	6,364
Paints, varnishes, lacquers, enamels.....	5	4,937	4,937	4,234	...	703
Apparel (including footwear).....	124	140,160	135,437	65,271	67,242	2,924
Clothing, furnishings (men's, women's).....	18	58,242	53,562	8,205	44,870	487
Men's, boys' clothing, furnishings.....	13	12,826	12,826	7,719	4,329	778
Women's, children's clothing, accessories.....	79	57,950	57,907	38,282	17,998	1,627
Furs (dressed), fur clothing.....	1	(D)	(D)	(D)	(D)	(D)
Handbags.....	5	2,440	2,440	2,395	45	...
Millinery, millinery supplies.....	...	...	...	...	...	...
Shoes, other footwear.....	6	(D)	(D)	(D)	(D)	(D)
Work clothing.....	2	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	50	66,022	52,455	51,733	...	722
Hosiery.....	1	(D)	(D)	(D)	(D)	(D)
Dry goods.....	11	(D)	(D)	(D)	(D)	(D)
Piece goods.....	38	56,009	42,442	41,949	...	494
Furniture, home furnishings.....	70	33,987	32,827	29,003	2,218	1,606
Furniture.....	20	11,057	11,057	9,474	1,385	198
Home furnishings.....	50	22,930	21,770	19,529	833	1,408
Paper, allied products.....	24	(D)	(D)	(D)	(D)	(D)
Paper.....	14	5,691	5,691	5,594	13	84
Stationery, office supplies.....	10	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	27	105,501	105,501	94,833	10,469	199
Cotton.....	2	(D)	(D)	(D)	(D)	(D)
Grain.....	1	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	4	3,522	3,522	3,515	...	7
Livestock.....	16	82,570	82,570	82,087	291	192
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	3	(D)	(D)	(D)	(D)	(D)
Automotive.....	33	48,834	48,659	46,071	1,784	804
Electrical-electronic apparatus, equipment, appliances.....	112	132,689	126,675	124,108	1,152	1,415
Electrical apparatus, supplies.....	50	49,493	47,430	45,499	1,067	864
Appliances, radios, TV sets.....	8	7,695	7,695	7,552	57	86
Electronic parts, equipment.....	54	75,501	71,550	71,057	28	465
Hardware, plumbing-heating goods.....	75	53,725	52,882	50,149	152	2,581
Hardware.....	36	24,598	23,998	22,998	148	852
Plumbing, heating goods.....	39	29,127	28,884	27,151	4	1,729
Lumber, construction materials.....	28	34,694	33,472	29,505	188	3,779
Lumber, millwork.....	17	30,356	29,134	25,456	...	3,678
Construction materials (except lumber).....	11	4,338	4,338	4,049	188	101
Machinery, equipment, supplies.....	142	183,879	180,670	171,059	1,786	7,825
Air conditioning, commercial refrigeration equipment.....	11	7,042	7,042	5,540	63	1,439
Commercial machines, equipment.....	7	2,316	2,316	1,918	5	393
Construction machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	1	(D)	(D)	(D)	(D)	(D)
Industrial machinery, equipment, supplies.....	84	150,190	147,642	141,402	629	5,611
Professional equipment, supplies.....	7	1,707	1,707	1,237	470	...
Service establishment equipment, supplies.....	13	4,695	4,186	3,279	591	316
Transportation (except automotive) equipment, supplies.....	17	15,384	15,232	15,138	28	66
Metals, metalwork (except scrap).....	25	23,823	20,438	19,908	21	509
Iron, steel and products.....	17	15,264	15,079	14,602	9	468
Nonferrous metals, metalwork.....	8	8,559	5,359	5,306	12	41
Other merchandise agents, brokers.....	143	119,919	114,332	102,224	2,608	9,500
Scrap iron and steel.....	1	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	20	14,477	14,477	14,379	...	98
Books, magazines, newspapers.....	6	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	...	...	...	...	...	...
Farm supplies.....	8	17,084	17,084	9,092	2,330	5,662
Jewelry.....	14	8,346	7,746	7,746	...	...
Yarns.....	...	...	...	...	...	...
Petroleum and products.....	10	13,352	11,560	11,313	230	17
General merchandise.....	18	18,543	18,543	18,204	...	339
Miscellaneous products, agents, brokers, n.e.c.....	66	44,151	43,256	39,838	48	3,370

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9F MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: 1954-UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued
Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales (\$1,000)	Total (\$1,000)	Sales for accounts of others (\$1,000)	Purchases for accounts of others (\$1,000)	Sales on own account (\$1,000)
PHILADELPHIA						
Merchandise agents and brokers, total.....	718	828,045	736,444	697,536	12,703	26,205
Grocery, confectionery, meats.....	93	204,248	193,520	188,266	3,064	2,190
Groceries (combination of food lines).....	5	12,010	12,010	11,167	...	843
Canned foods.....	32	55,200	51,577	51,090	...	487
Coffee, tea, spices.....	3	(D)	(D)	(D)	(D)	(D)
Confectionery.....	5	5,111	5,111	5,111	...	...
Flour.....	4	(D)	(D)	(D)	(D)	(D)
Meats, provisions (except canned).....	7	23,587	23,232	20,546	2,686	...
Sugar.....	10	57,331	54,608	54,522	...	86
Miscellaneous grocery products.....	27	44,558	41,611	41,004	378	229
Farm products (edible).....	72	130,781	(V)	(V)	(V)	(V)
Dairy, poultry products.....	12	55,969	(V)	(V)	(V)	(V)
Fruits, vegetables.....	60	74,812	73,840	63,811	5,073	4,956
Drugs, chemicals, paints.....	19	15,800	15,800	15,780	...	20
Drugs, proprietaries, toiletries.....	6	(D)	5,690	5,688	...	2
Chemicals, explosives.....	9	8,027	8,027	8,009	...	18
Paints, varnishes, lacquers, enamels.....	4	(D)	2,083	2,083	...	...
Apparel (including footwear).....	11	(D)	6,665	6,665	...	...
Clothing, furnishings (men's, women's).....	2	(D)	(D)	(D)	(D)	(D)
Men's, boys' clothing, furnishings.....	2	(D)	(D)	(D)	(D)	(D)
Women's, children's clothing, accessories.....	3	1,300	1,300	1,300	...	...
Furs (dressed), fur clothing.....	...	...	...	...	...	...
Handbags.....	...	...	...	...	...	...
Millinery, millinery supplies.....	...	...	...	...	...	...
Shoes, other footwear.....	3	(D)	(D)	(D)	(D)	(D)
Work clothing.....	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	22	(D)	37,229	36,219	969	41
Hosiery.....	2	(D)	(D)	(D)	(D)	(D)
Dry goods.....	5	(D)	(D)	(D)	(D)	(D)
Piece goods.....	15	(D)	23,450	23,441	...	9
Furniture, home furnishings.....	28	16,413	16,413	15,500	...	913
Furniture.....	16	(D)	(D)	(D)	(D)	(D)
Home furnishings.....	12	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	14	10,690	10,690	10,393	174	123
Paper.....	11	(D)	(D)	(D)	(D)	(D)
Stationery, office supplies.....	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	28	48,025	37,972	34,519	231	3,222
Cotton.....	2	(D)	(D)	(D)	(D)	(D)
Grain.....	3	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	4	(D)	3,222	3,136	...	86
Livestock.....	8	11,711	11,711	10,611	...	1,100
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	8	15,574	15,574	13,660	...	1,914
Miscellaneous inedible farm products.....	3	(D)	1,031	717	231	83
Automotive.....	21	12,966	12,966	12,604	99	263
Electrical-electronic, apparatus, equipment, appliances.....	83	89,782	83,259	80,666	23	2,570
Electrical apparatus, supplies.....	46	(D)	42,163	39,571	23	2,569
Appliances, radios, TV sets.....	2	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment.....	35	45,649	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods.....	47	29,282	29,282	24,978	979	3,325
Hardware.....	12	(D)	(D)	(D)	(D)	(D)
Plumbing, heating goods.....	35	(D)	(D)	(D)	(D)	(D)
Lumber, construction materials.....	22	13,432	13,432	12,940	9	483
Lumber, millwork.....	6	3,838	3,838	3,605	...	233
Construction materials (except lumber).....	16	9,594	9,594	9,335	9	250
Machinery, equipment, supplies.....	152	93,189	89,525	82,990	921	5,614
Air conditioning, commercial refrigeration equipment.....	14	(D)	5,452	4,887	168	397
Commercial machines, equipment.....	8	5,539	5,539	5,329	48	162
Construction machinery, equipment.....	2	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	3	2,054	2,054	1,999	...	55
Industrial machinery, equipment, supplies.....	108	70,864	67,200	61,561	695	4,944
Professional equipment, supplies.....	3	(D)	(D)	(D)	(D)	(D)
Service establishment equipment, supplies.....	11	5,524	5,524	5,500	10	14
Transportation (except automotive) equipment, supplies.....	3	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap).....	30	25,485	25,485	24,378	...	1,107
Iron, steel and products.....	28	(D)	(D)	(D)	(D)	(D)
Nonferrous metals, metalwork.....	2	(D)	(D)	(D)	(D)	(D)
Other merchandise agents, brokers.....	76	87,499	78,043	76,280	849	914
Scrap iron and steel.....	1	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	4	2,618	(D)	(D)	(D)	(D)
Books, magazines, newspapers.....	1	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	9	23,399	(V)	(V)	(V)	(V)
Farm supplies.....	1	(D)	(D)	(D)	(D)	(D)
Jewelry.....	1	(D)	(D)	(D)	(D)	(D)
Yarns.....	17	34,275	34,275	34,212	...	63
Petroleum and products.....	1	(D)	(D)	(D)	(D)	(D)
General merchandise.....	10	7,467	7,467	7,237	115	115
Miscellaneous products, agents, brokers, n.e.c.....	31	16,206	15,839	15,304	2C	515

See footnotes at end of table.

MISCELLANEOUS

9-15

Table 9F. MERCHANDISE AGENTS AND BROKERS—SALES BY TYPE OF TRANSACTION: 1954—UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued
Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales	Total	Sales for accounts of others	Purchases for accounts of others	Sales on own account
		(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
DETROIT						
Merchandise agents and brokers, total.....	729	1,278,194	1,098,786	1,059,013	12,420	27,353
Groceries, confectionery, meats.....	53	148,503	146,031	145,216	...	815
Farm products (edible).....	15	117,513	(V)	(V)	(V)	(V)
Dairy, poultry products.....	5	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	10	(D)	36,197	33,559	1,517	1,121
Drugs, chemicals, paints.....	12	9,990	9,990	9,507	1	482
Apparel (including footwear).....	13	8,144	8,144	7,967	...	177
Dry goods, piece goods.....	6	(D)	(V)	(V)	(V)	(V)
Furniture, home furnishings.....	4	(D)	1,965	1,965	...	...
Paper, allied products.....	18	14,797	12,297	10,944	200	1,153
Farm products (raw materials).....	8	69,067	(V)	(V)	(V)	(V)
Cotton.....	...	...	...	...	...	...
Grain.....	...	...	...	...	...	...
Hides, skins, raw furs.....	2	(D)	(D)	(D)	(D)	(D)
Livestock.....	5	49,907	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	1	(D)	(D)	(D)	(D)	(D)
Miscellaneous inedible farm products.....	...	...	...	...	...	...
Automotive.....	174	459,635	435,427	426,372	90	8,965
Electrical-electronic apparatus, equipment, appliances.....	65	62,055	61,478	61,046	...	432
Hardware, plumbing-heating goods.....	42	21,735	20,492	19,824	220	448
Lumber, construction materials.....	30	20,135	19,703	18,728	202	773
Machinery, equipment, supplies.....	178	157,391	142,533	134,730	2,007	5,796
Metals, metalwork (except scrap).....	51	90,033	80,565	78,575	1	1,989
Other merchandise agents, brokers.....	60	81,624	71,989	67,618	312	4,059
BOSTON						
Merchandise agents and brokers, total.....	727	1,135,691	977,860	869,661	82,197	26,002
Grocery, confectionery, meats.....	101	297,779	268,419	253,905	10,143	4,371
Groceries (combination of food lines).....	11	(D)	(V)	(V)	(V)	(V)
Canned foods.....	34	(D)	72,283	69,530	374	2,379
Coffee, tea, spices.....	7	23,526	23,181	23,180	...	1
Confectionery.....	5	(D)	7,228	7,228	...	...
Flour.....	3	1,774	1,774	1,774	...	...
Meats, provisions (except canned).....	7	78,376	77,660	67,878	9,600	182
Sugar.....	...	...	...	...	...	...
Miscellaneous grocery products.....	34	65,477	64,010	62,032	169	1,809
Farm products (edible).....	40	75,695	67,533	54,311	7,329	5,893
Dairy, poultry products.....	9	(D)	(V)	(V)	(V)	(V)
Fruits, vegetables.....	31	(D)	58,364	47,802	6,164	4,398
Drugs, chemicals, paints.....	28	16,646	15,500	13,845	105	1,550
Drugs, proprietaries, toiletries.....	9	(D)	4,634	4,634	...	...
Chemicals, explosives.....	13	6,391	5,745	4,838	3	904
Paints, varnishes, lacquers, enamels.....	6	(D)	5,121	4,373	102	646
Apparel (including footwear).....	50	41,275	36,861	36,272	...	589
Clothing, furnishings (men's, women's).....	7	(D)	6,181	6,133	...	48
Men's, boys' clothing, furnishings.....	5	5,364	5,014	5,014	...	...
Women's, children's clothing, accessories.....	22	(D)	10,365	10,363	...	2
Furs (dressed), fur clothing.....	3	(D)	(D)	(D)	(D)	(D)
Handbags.....	2	(D)	(D)	(D)	(D)	(D)
Millinery, millinery supplies.....	...	...	...	...	...	...
Shoes, other footwear.....	11	(D)	13,409	12,976	...	433
Work clothing.....	...	...	...	...	...	...
Dry goods, piece goods.....	30	69,170	(V)	(V)	(V)	(V)
Hosiery.....	2	(D)	(D)	(D)	(D)	(D)
Dry goods.....	3	(D)	(D)	(D)	(D)	(D)
Piece goods.....	25	(D)	(V)	(V)	(V)	(V)
Furniture, home furnishings.....	32	15,750	15,673	15,425	23	225
Furniture.....	16	8,237	8,160	8,028	23	109
Home furnishings.....	16	7,513	7,513	7,397	...	116
Paper, allied products.....	19	(D)	(D)	(D)	(D)	(D)
Paper.....	16	(D)	9,727	9,696	...	31
Stationery, office supplies.....	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	94	342,053	290,555	223,369	60,187	6,999
Cotton.....	7	31,497	23,262	20,721	1,731	810
Grain.....	8	(D)	45,095	42,974	...	2,121
Hides, skins, raw furs.....	19	(D)	36,920	24,570	12,083	267
Livestock.....	2	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	56	(D)	179,759	130,562	46,373	2,824
Miscellaneous inedible farm products.....	2	(D)	(D)	(D)	(D)	(D)
Automotive.....	12	(D)	7,893	7,865	...	28
Electrical-electronic apparatus, equipment, appliances.....	74	69,625	66,600	65,065	374	1,161
Electrical apparatus, supplies.....	39	(D)	35,584	34,172	374	1,038
Appliances, radios, TV sets.....	7	(D)	(D)	(D)	(D)	(D)
Electronic parts, equipment.....	28	(D)	(D)	(D)	(D)	(D)
Hardware.....	45	18,265	16,971	16,168	118	685
Hardware.....	13	(D)	5,338	5,273	29	36
Plumbing, heating goods.....	32	(D)	11,633	10,895	89	649
Lumber, construction materials.....	21	10,646	10,646	9,822	413	411
Lumber, millwork.....	6	6,074	6,074	5,511	413	150
Construction materials (except lumber).....	15	4,572	4,572	4,311	...	261

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9F. MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: 1954-UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS--Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales (\$1,000)	Total (\$1,000)	Sales for accounts of others (\$1,000)	Purchases for accounts of others (\$1,000)	Sales on own account (\$1,000)
BOSTON--Continued						
Machinery, equipment, supplies.....	82	60,907	(V)	(V)	(V)	(V)
Air conditioning, commercial refrigeration equipment.....	2	(D)	(D)	(D)	(D)	(D)
Commercial machines, equipment.....	6	1,931	1,736	1,709	...	27
Construction machinery, equipment.....	1	(D)	(D)	(D)	(D)	(D)
Farm-garden machinery, equipment.....	...	...	...	...	...	...
Industrial machinery, equipment, supplies.....	55	22,323	18,130	15,888	315	927
Professional equipment, supplies.....	3	(D)	987	987	...	...
Service establishment equipment, supplies.....	14	34,042	(V)	(V)	(V)	(V)
Transportation (except automotive) equipment, supplies.....	1	(D)	(D)	(D)	(D)	(D)
Metals, metalwork (except scrap).....	21	18,680	18,537	18,382	...	155
Iron, steel and products.....	15	15,593	15,450	15,351	...	99
Nonferrous metals, metalwork.....	6	3,087	3,087	3,031	...	56
Other merchandise agents, brokers.....	78	80,108	73,949	70,332	2,337	1,280
Scrap iron and steel.....	3	(D)	(D)	(D)	(D)	(D)
Amusements, sporting goods, toys.....	2	(D)	(D)	(D)	(D)	(D)
Books, magazines, newspapers.....	2	(D)	(D)	(D)	(D)	(D)
Coal, coke.....	2	(D)	(D)	(D)	(D)	(D)
Farm supplies.....	1	(D)	(D)	(D)	(D)	(D)
Jewelry.....	1	(D)	(D)	(D)	(D)	(D)
Yarns.....	7	(D)	15,785	15,746	39	...
Petroleum and products.....	...	...	...	...	...	...
General merchandise.....	8	(D)	4,422	4,259	...	163
Miscellaneous products, agents, brokers, n.e.c.....	52	50,384	50,036	46,792	2,298	946
SAN FRANCISCO-OAKLAND						
Merchandise agents and brokers, total.....	644	840,228	780,680	714,219	18,790	47,671
Groceries, confectionery, meats.....	122	358,976	332,395	306,912	2,781	22,702
Farm products (edible).....	24	60,307	51,917	49,963	715	1,239
Dairy, poultry products.....	4	(D)	1,132	1,132	...	...
Fruits, vegetables.....	20	(D)	50,785	48,831	715	1,239
Drugs, chemicals, paints.....	31	31,873	31,285	26,604	...	4,681
Apparel (including footwear).....	23	(D)	13,987	13,942	...	45
Dry goods, piece goods.....	11	(D)	9,929	9,681	53	195
Furniture.....	56	33,181	32,881	31,821	...	1,060
Paper, allied products.....	21	24,705	22,554	21,650	...	904
Farm products (raw materials).....	16	30,966	30,966	22,394	4,653	3,919
Cotton.....	...	...	...	...	...	...
Grain.....	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	4	(D)	(D)	(D)	(D)	(D)
Livestock.....	6	14,347	14,347	11,742	36	2,569
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	3	4,587	4,587	853	2,384	1,350
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)
Automotive.....	17	10,083	10,083	9,792	120	171
Electrical-electronic apparatus, equipment, appliances.....	57	(D)	34,443	33,214	323	906
Hardware, plumbing-heating goods.....	44	(D)	24,351	23,298	465	588
Lumber, construction materials.....	22	26,818	26,818	25,284	735	799
Machinery, equipment, supplies.....	87	44,002	43,891	38,359	1,344	4,188
Metals, metalwork (except scrap).....	21	11,697	8,535	7,284	1,067	184
Other merchandise agents, brokers.....	92	118,706	106,645	94,021	6,534	6,090
PITTSBURGH						
Merchandise agents and brokers, total.....	322	306,893	292,313	274,395	7,687	10,231
Groceries, confectionery, meats.....	43	76,964	76,964	76,527	6	431
Farm products (edible).....	17	37,798	37,798	36,924	...	874
Dairy, poultry products.....	2	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	15	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	9	6,309	6,309	5,809	442	58
Apparel (including footwear).....	9	3,698	3,698	3,698	...	...
Dry goods, piece goods.....	...	...	...	...	...	...
Furniture, home furnishings.....	3	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	3	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials).....	10	18,955	18,955	18,705	77	173
Cotton.....	1	(D)	(D)	(D)	(D)	(D)
Grain.....	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...
Livestock.....	7	16,825	16,825	16,575	77	173
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...
Automotive.....	4	1,877	1,877	970	907	...
Electrical-electronic apparatus, equipment, appliances.....	35	25,552	24,470	24,221	43	206
Hardware, plumbing-heating goods.....	18	7,429	7,225	6,848	141	236
Lumber, construction materials.....	17	13,762	13,762	8,644	...	5,118
Machinery, equipment, supplies.....	85	50,149	41,400	38,101	1,634	1,665
Metals, metalwork (except scrap).....	29	22,610	20,023	16,872	2,306	845
Other merchandise agents, brokers.....	40	39,831	37,873	35,226	2,099	548

See footnotes at end of table.

MISCELLANEOUS

9-17

Table 9F MERCHANDISE AGENTS AND BROKERS—SALES BY TYPE OF TRANSACTION: 1954—UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS—Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales (\$1,000)	Total (\$1,000)	Sales for accounts of others (\$1,000)	Purchases for accounts of others (\$1,000)	Sales on own account (\$1,000)
ST. LOUIS						
Merchandise agents and brokers, total.....	442	790,728	682,796	666,259	5,850	10,687
Groceries, confectionery, meats.....	52	115,830	113,593	113,363	...	230
Farm products (edible).....	19	(D)	(D)	(D)	(D)	(D)
Dairy, poultry products.....	7	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	12	21,752	21,752	21,718	9	25
Drugs, chemicals, paints.....	8	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	15	12,876	12,576	12,564	...	12
Dry goods, piece goods.....	16	47,970	40,874	40,872	...	2
Furniture, home furnishings.....	9	(D)	2,376	2,327	...	49
Paper, allied products.....	13	(D)	44,176	43,823	5	348
Farm products (raw materials).....	55	326,244	234,102	229,335	4,304	463
Cotton.....	...	...	...	...	...	...
Grain.....	11	33,653	(V)	(V)	(V)	(V)
Hides, skins, raw furs.....	6	8,599	8,599	8,599	...	...
Livestock.....	38	283,992	205,268	202,817	2,451	...
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...
Automotive.....	5	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	33	(D)	21,526	21,306	74	146
Hardware, plumbing-heating goods.....	25	14,529	13,248	12,380	174	694
Lumber, construction materials.....	22	12,996	10,759	9,247	287	1,225
Machinery, equipments, supplies.....	87	57,743	57,308	53,195	782	3,331
Metals, metalwork (except scrap).....	18	(D)	29,081	28,087	...	994
Other merchandise agents, brokers.....	65	66,817	65,370	64,086	215	1,069
CLEVELAND						
Merchandise agents and brokers, total.....	453	500,726	464,311	448,432	5,117	10,762
Groceries, confectionery, meats.....	54	106,981	104,841	104,715	...	126
Farm products (edible).....	12	31,717	31,717	31,531	...	186
Dairy, poultry products.....	2	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	10	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	21	23,732	23,732	21,744	1,012	976
Apparel (including footwear).....	7	5,363	5,363	5,363	...	...
Dry goods, piece goods.....	10	30,019	23,741	23,717	...	24
Furniture, home furnishings.....	6	2,632	2,632	2,612	...	20
Paper, allied products.....	5	2,916	2,916	2,855	...	61
Farm products (raw materials).....	8	43,301	43,301	38,417	3,156	1,728
Cotton.....	...	...	...	...	...	...
Grain.....	...	...	...	...	...	...
Hides, skins, raw furs.....	...	...	...	...	...	...
Livestock.....	5	40,347	40,347	35,635	3,096	1,616
Tobacco (leaf).....	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	1	(D)	(D)	(D)	(D)	(D)
Automotive.....	11	15,691	14,231	14,044	...	187
Electrical-electronic apparatus, equipment, appliances.....	45	36,384	35,341	35,089	2	250
Hardware, plumbing-heating goods.....	31	25,762	24,394	23,712	173	509
Lumber, construction materials.....	18	8,212	8,212	7,537	202	473
Machinery, equipment, supplies.....	139	78,649	77,891	72,482	547	4,862
Metals, metalwork (except scrap).....	42	31,840	30,180	29,785	25	370
Other merchandise agents, brokers.....	44	57,527	(V)	(V)	(V)	(V)
WASHINGTON						
Merchandise agents and brokers, total.....	158	209,684	172,844	162,486	3,567	6,791
Grocery, confectionery, meats.....	20	27,714	27,714	27,594	...	120
Farm products (edible).....	6	43,950	(V)	(V)	(V)	(V)
Dairy products, poultry products.....	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	5	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	1	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	...	...	...	...	...	...
Furniture, home furnishings.....	2	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	6	(D)	3,045	2,747	...	298
Farm products (raw materials).....	3	9,671	9,671	9,512	...	159
Cotton.....	...	...	...	...	...	...
Grain.....	...	...	...	...	...	...
Hides, skins, raw furs.....	...	...	...	...	...	...
Livestock.....	1	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	2	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...
Automotive.....	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	24	21,338	20,852	20,694	...	158
Hardware, plumbing-heating goods.....	15	3,742	3,742	3,472	...	270
Lumber, construction materials.....	9	(D)	3,093	2,931	...	162
Machinery, equipment, supplies.....	43	51,307	50,575	43,492	3,235	3,848
Metals, metalwork (except scrap).....	5	(D)	12,806	12,782	...	24
Other merchandise agents, brokers.....	21	25,142	25,059	24,308	332	419

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9F. MERCHANDISE AGENTS AND BROKERS-SALES BY TYPE OF TRANSACTION: 1954-UNITED STATES AND STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE, BY KIND OF BUSINESS-Continued

Establishments, Sales, and Sales by Type of Transaction

Area and kind of business	All establishments		Sales of establishments reporting type of transactions			
	Number	Sales (\$1,000)	Total (\$1,000)	Sales for accounts of others (\$1,000)	Purchases for accounts of others (\$1,000)	Sales on own account (\$1,000)
BALTIMORE						
Merchandise agents and brokers, total.....	228	(D)	229,812	217,653	3,961	8,198
Groceries, confectionery, meats.....	43	71,835	70,415	68,509	1,339	567
Farm products (edible).....	29	(D)	(V)	(V)	(V)	(V)
Dairy, poultry products.....	3	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	26	31,186	27,658	26,606	242	810
Drugs, chemicals, paints.....	6	(D)	2,289	2,153	...	136
Apparel (including footwear).....	11	7,683	7,683	7,682	...	1
Dry goods, piece goods.....	6	8,723	8,723	8,721	...	2
Furniture, home furnishings.....	6	(D)	2,936	2,936	...	...
Paper, allied products.....	4	7,842	7,842	7,536	...	306
Farm products (raw materials).....	13	43,814	34,264	30,020	428	3,816
Cotton.....	...	...	...	...	...	...
Grain.....	5	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...
Livestock.....	7	40,682	31,191	27,709	108	3,374
Tobacco (leaf).....	1	(D)	(D)	(D)	(D)	(D)
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...
Automotive.....	2	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	19	11,168	10,823	10,787	...	36
Hardware, plumbing-heating goods.....	20	15,736	15,736	15,310	1	425
Lumber, construction materials.....	10	8,018	8,018	7,687	...	331
Machinery, equipment, supplies.....	32	8,780	8,254	7,368	146	740
Metals, metalwork (except scrap).....	4	(D)	1,715	1,659	...	56
Other merchandise agents, brokers.....	23	21,963	21,792	19,117	1,800	875
MINNEAPOLIS-ST. PAUL						
Merchandise agents and brokers, total.....	348	1,099,832	914,822	828,745	43,195	42,882
Groceries, confectionery, meats.....	51	155,902	155,902	155,142	...	760
Farm products (edible).....	15	28,960	28,960	25,423	...	3,537
Dairy, poultry products.....	...	...	...	...	...	...
Fruits, vegetables.....	15	28,960	28,960	25,423	...	3,537
Drugs, chemicals, paints.....	7	(D)	(D)	(D)	(D)	(D)
Apparel (including footwear).....	12	8,165	8,165	8,056	48	61
Dry goods, piece goods.....	9	7,997	7,997	7,958	10	29
Furniture, home furnishings.....	13	(D)	(D)	(D)	(D)	(D)
Paper, allied products.....	11	(D)	6,462	5,875	195	392
Farm products (raw materials).....	54	745,301	567,876	495,586	37,450	34,790
Cotton.....	...	...	...	...	...	...
Grain.....	16	332,997	276,098	247,874	1,844	26,380
Hides, skins, raw furs.....	...	...	...	...	...	...
Livestock.....	38	412,304	291,728	247,712	35,606	8,410
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...
Automotive.....	9	(D)	6,224	6,205	...	19
Electrical-electronic apparatus, equipment, appliances.....	36	30,026	27,587	27,465	...	122
Hardware, plumbing-heating goods.....	30	19,607	18,477	17,884	81	512
Lumber, construction materials.....	12	14,769	14,769	11,072	3,329	368
Machinery, equipment, supplies.....	54	20,913	19,853	18,453	323	1,077
Metals, metalwork (except scrap).....	10	12,080	12,080	10,266	1,752	62
Other merchandise agents, brokers.....	25	34,233	32,255	31,144	7	1,104
BUFFALO						
Merchandise agents and brokers, total.....	184	165,982	159,845	152,624	3,045	4,176
Groceries, confectionery, meats.....	41	69,560	67,518	67,430	10	78
Farm products (edible).....	7	7,540	7,391	6,980	411	...
Dairy, poultry products.....	1	(D)	(D)	(D)	(D)	(D)
Fruits, vegetables.....	6	(D)	(D)	(D)	(D)	(D)
Drugs, chemicals, paints.....	4	1,165	1,165	1,161	...	4
Apparel (including footwear).....	1	(D)	(D)	(D)	(D)	(D)
Dry goods, piece goods.....	2	(D)	(D)	(D)	(D)	(D)
Furniture, home furnishings.....	7	2,957	2,957	2,828	...	129
Paper, allied products.....	3	(D)	1,081	1,029	...	52
Farm products (raw materials).....	7	12,093	12,093	9,552	2,197	344
Cotton.....	...	...	...	...	...	...
Grain.....	2	(D)	(D)	(D)	(D)	(D)
Hides, skins, raw furs.....	...	...	...	...	...	...
Livestock.....	5	(D)	(D)	(D)	(D)	(D)
Tobacco (leaf).....	...	...	...	...	...	...
Wool, mohair.....	...	...	...	...	...	...
Miscellaneous inedible farm products.....	...	...	...	...	...	...
Automotive.....	1	(D)	(D)	(D)	(D)	(D)
Electrical-electronic apparatus, equipment, appliances.....	15	18,094	16,940	16,936	4	...
Hardware, plumbing-heating goods.....	11	(D)	3,004	2,735	90	179
Lumber, construction materials.....	7	(D)	3,003	2,780	7	216
Machinery, equipment, supplies.....	48	(D)	23,426	21,147	135	2,144
Metals, metalwork (except scrap).....	11	(D)	11,228	10,512	17	699
Other merchandise agents, brokers.....	19	11,326	9,214	8,778	174	262

(D) Withheld to avoid disclosure. (NA) Not available. (V) Insufficient analysis to show separately. ... Represents zero.

MISCELLANEOUS

9-19

Table 9G. GRAIN ELEVATORS—BIN SPACE BY TYPE OF BIN: 1954—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES
Establishments, Sales, and Bin Space

Division and type of elevator	All establishments		Establishments reporting bin space										
	Number	Sales (\$1,000)	Total			Bins primarily of—							
			Estab- lish- ments (Number)	Sales all com- modities (\$1,000)	Rated bin capacity (1,000 bushels)	Wood		Steel		Other materials		Bin materials not specified	
						Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)	Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)	Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)	Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)
UNITED STATES													
Country independent grain elevators.....	2,398	1,039,843	2,386	1,035,665	202,498	1,344	66,642	256	27,993	269	37,818	517	70,045
Country line elevators.....	2,488	924,389	2,470	917,315	213,786	1,352	80,501	99	12,329	207	25,597	812	95,359
Country cooperative grain elevators.....	1,694	1,089,203	1,685	1,083,468	184,123	780	59,140	75	10,102	202	38,305	628	76,576
Terminal grain elevators.....	460	1,793,728	338	1,638,896	487,892	97	19,077	21	23,385	95	202,969	125	242,461
NEW ENGLAND													
Country independent grain elevators.....	13	9,346	13	9,346	1,574	1	(D)	...	...	1	(D)	11	1,264
Country line elevators.....	...	...	...	...	...	...	...	...	...	...	...	...	...
Country cooperative grain elevators.....	2	(D)	2	(D)	(D)	1	(D)	...	...	...	...	1	(D)
Terminal grain elevators.....	1	(D)	...	...	...	...	...	...	...	...	...	...	...
MIDDLE ATLANTIC													
Country independent grain elevators.....	31	11,574	31	11,574	1,560	12	440	3	257	8	501	8	362
Country line elevators.....	25	7,048	25	7,048	234	16	111	...	...	...	...	9	123
Country cooperative grain elevators.....	9	8,997	9	8,997	367	7	227	...	...	...	...	2	140
Terminal grain elevators.....	19	172,873	16	141,550	34,965	4	(D)	1	(D)	7	25,700	4	(D)
EAST NORTH CENTRAL													
Ohio:													
Country independent grain elevators.....	156	83,351	156	83,351	11,058	94	2,413	8	169	25	6,581	29	1,895
Country line elevators.....	43	17,857	43	17,857	1,530	20	471	...	...	4	366	19	693
Country cooperative grain elevators.....	90	92,071	89	91,647	9,263	24	1,321	4	282	17	3,119	44	4,541
Terminal grain elevators.....	22	115,820	17	113,975	14,254	5	(D)	1	(D)	8	10,204	3	(D)
Indiana:													
Country independent grain elevators.....	200	113,751	200	113,751	7,774	146	3,219	5	246	21	1,800	28	2,509
Country line elevators.....	65	29,311	65	29,311	4,108	25	1,362	1	(D)	4	(D)	35	2,335
Country cooperative grain elevators.....	56	63,417	55	61,525	3,996	26	1,951	...	...	8	421	21	1,624
Terminal grain elevators.....	22	103,250	17	96,392	10,505	10	(D)	1	(D)	3	4,690	3	(D)
Illinois:													
Country independent grain elevators.....	358	195,546	358	195,546	22,998	195	11,180	44	4,083	52	4,177	67	3,558
Country line elevators.....	193	128,963	192	128,512	32,116	70	5,071	3	553	8	2,046	111	24,446
Country cooperative grain elevators.....	179	173,061	179	173,061	18,766	77	5,504	2	(D)	28	(D)	72	10,655
Terminal grain elevators.....	41	302,908	32	280,416	38,001	4	(D)	1	(D)	14	25,191	13	12,693
Michigan:													
Country independent grain elevators.....	101	48,206	101	48,206	4,026	63	1,367	4	204	15	1,335	19	1,120
Country line elevators.....	62	33,828	62	33,828	3,036	21	822	...	...	14	422	27	1,792
Country cooperative grain elevators.....	17	11,924	17	11,924	635	14	316	...	...	1	(D)	2	(D)
Terminal grain elevators.....	21	50,074	19	49,054	5,608	14	258	...	...	4	(D)	1	(D)
Wisconsin:													
Country independent grain elevators.....	21	5,492	21	5,492	450	15	345	1	(D)	...	...	5	(D)
Country line elevators.....	10	3,409	10	3,409	432	2	(D)	...	...	...	...	8	(D)
Country cooperative grain elevators.....	5	9,756	5	9,756	1,297	2	(D)	...	...	1	(D)	2	(D)
Terminal grain elevators.....	19	83,642	17	82,279	39,406	7	6,347	1	(D)	3	(D)	6	19,544
WEST NORTH CENTRAL													
Minnesota:													
Country independent grain elevators.....	136	56,160	136	56,160	7,306	100	4,053	9	1,545	7	471	20	1,237
Country line elevators.....	203	84,758	202	83,699	14,239	156	9,075	2	(D)	...	...	44	(D)
Country cooperative grain elevators.....	156	94,994	156	94,994	14,897	93	8,174	3	358	6	679	54	5,686
Terminal grain elevators.....	43	185,852	37	176,995	72,633	9	(D)	1	(D)	8	19,100	19	43,094
Iowa:													
Country independent grain elevators.....	211	84,339	211	84,339	13,389	146	7,511	24	1,817	12	1,059	29	3,002
Country line elevators.....	132	55,314	132	55,314	16,939	87	6,438	1	(D)	1	(D)	43	10,405
Country cooperative grain elevators.....	113	87,353	113	87,353	12,137	52	3,981	3	565	15	3,163	43	4,428
Terminal grain elevators.....	30	79,654	26	75,329	10,876	10	733	3	366	7	6,651	6	3,126
Missouri:													
Country independent grain elevators.....	84	37,241	83	36,764	4,004	45	1,222	10	599	9	338	19	1,845
Country line elevators.....	38	48,655	37	48,605	5,458	8	218	1	(D)	5	(D)	23	4,848
Country cooperative grain elevators.....	64	27,113	64	27,113	2,044	35	920	13	339	4	145	12	640
Terminal grain elevators.....	19	213,844	16	211,411	31,310	3	56	...	...	7	18,536	6	12,718
North Dakota:													
Country independent grain elevators.....	134	42,008	134	42,008	10,705	104	8,657	4	220	...	...	26	1,828
Country line elevators.....	317	64,097	317	64,097	21,653	296	20,632	...	...	2	(D)	19	(D)
Country cooperative grain elevators.....	300	109,633	300	109,633	23,043	178	14,059	3	297	8	936	111	7,751
Terminal grain elevators.....	6	1,411	3	697	183	3	183	...	...	...	...	...	...
South Dakota:													
Country independent grain elevators.....	81	27,537	81	27,537	5,096	65	3,358	1	(D)	2	(D)	13	1,364
Country line elevators.....	175	38,889	175	38,889	8,686	154	7,512	2	(D)	3	(D)	16	771
Country cooperative grain elevators.....	147	47,347	147	47,347	9,412	85	5,467	2	(D)	1	(D)	59	3,717
Terminal grain elevators.....	2	(D)	1	(D)	(D)	1	(D)	...	...	...	...	...	...
Nebraska:													
Country independent grain elevators.....	126	59,500	125	58,732	12,426	67	4,306	21	3,906	13	1,436	24	2,778
Country line elevators.....	163	50,146	161	47,488	9,534	93	3,713	11	1,893	9	736	48	3,192
Country cooperative grain elevators.....	140	80,608	138	78,538	11,695	54	3,377	8	708	22	3,099	54	4,511
Terminal grain elevators.....	26	54,747	23	51,346	28,518	9	1,968	2	(D)	2	(D)	10	23,209

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9G. GRAIN ELEVATORS---BIN SPACE BY TYPE OF BIN, 1954---UNITED STATES, GEOGRAPHIC DIVISIONS,
AND STATES---Continued
Establishments, Sales, and Bin Space

Division and type of elevator	All establishments		Establishments reporting bin space											
	Number	Sales (\$1,000)	Total			Bins primarily of—								
			Estab- lish- ments (Number)	Sales all com- modities (\$1,000)	Rated bin capacity (1,000 bushels)	Wood		Steel		Other materials		Bin materials not specified		
						Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)	Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)	Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)	Estab- lish- ments (Number)	Rated bin capacity (1,000 bushels)	
WEST NORTH CENTRAL—Continued														
Kansas:														
Country independent grain elevators.....	246	67,280	244	66,777	27,912	120	4,961	32	3,659	42	7,929	50	11,363	
Country line elevators.....	400	91,066	400	91,066	31,007	116	5,469	37	2,085	47	7,335	200	16,118	
Country cooperative grain elevators.....	139	68,085	138	67,702	19,660	45	2,759	7	966	41	7,548	45	8,387	
Terminal grain elevators.....	67	148,873	41	133,907	99,550	5	(D)	2	(D)	17	67,916	17	30,485	
SOUTH ATLANTIC														
Country independent grain elevators.....	52	29,317	52	29,317	4,133	16	311	4	229	12	2,021	20	1,572	
Country line elevators.....	12	20,748	12	20,748	3,684	1	(D)	1	(D)	2	(D)	8	2,881	
Country cooperative grain elevators.....	7	3,992	7	3,992	816	...	...	3	101	2	(D)	2	(D)	
Terminal grain elevators.....	7	48,304	7	48,304	3,198	1	(D)	2	(D)	1	(D)	3	(D)	
EAST SOUTH CENTRAL														
Country independent grain elevators.....	36	23,288	36	23,288	2,852	11	256	10	717	4	435	11	1,444	
Country line elevators.....	8	5,392	8	5,392	452	4	132	3	316	...	...	1	4	
Country cooperative grain elevators.....	5	10,335	5	10,335	2,984	...	...	...	...	2	(D)	3	(D)	
Terminal grain elevators.....	12	65,095	12	65,095	10,302	...	...	1	(D)	7	7,082	4	(D)	
WEST SOUTH CENTRAL														
Oklahoma:														
Country independent grain elevators.....	69	21,958	69	21,958	9,389	26	790	8	1,403	9	1,433	26	5,763	
Country line elevators.....	57	5,609	57	5,609	2,543	29	974	9	501	4	691	15	377	
Country cooperative grain elevators.....	42	41,177	42	41,177	12,329	7	(D)	1	(D)	19	4,504	15	7,095	
Terminal grain elevators.....	19	23,931	9	16,967	7,004	2	(D)	...	...	3	(D)	4	4,929	
Texas:														
Country independent grain elevators.....	155	40,548	150	39,623	27,204	46	4,190	36	3,502	24	6,152	44	13,360	
Country line elevators.....	58	28,297	56	27,616	9,917	14	2,405	8	1,495	6	1,615	28	4,402	
Country cooperative grain elevators.....	48	32,463	47	32,282	9,907	5	101	10	3,490	11	3,436	21	2,880	
Terminal grain elevators.....	30	82,606	21	61,786	61,723	2	(D)	4	1,373	2	(D)	13	54,695	
Louisiana and Arkansas:														
Country independent grain elevators.....	17	3,497	17	3,497	950	2	(D)	6	354	4	244	5	(D)	
Country line elevators.....	...	...	...	...	...	...	...	...	...	...	...	...	...
Country cooperative grain elevators.....	1	(D)	1	(D)	(D)	...	...	...	...	...	...	1	(D)	
Terminal grain elevators.....	1	(D)	...	...	...	...	...	...	...	...	...	...	...
MOUNTAIN														
Montana:														
Country independent grain elevators.....	20	9,226	20	9,226	1,682	16	1,195	1	(D)	...	...	3	(D)	
Country line elevators.....	236	104,567	236	104,567	15,114	191	11,952	2	(D)	1	(D)	42	2,678	
Country cooperative grain elevators.....	64	42,297	64	42,297	7,636	54	4,936	2	(D)	...	...	8	(D)	
Terminal grain elevators.....	5	4,273	4	(D)	373	4	373	...	...	...	...	...	...
Idaho:														
Country independent grain elevators.....	25	11,553	24	10,900	3,129	11	1,285	2	(D)	2	(D)	9	1,024	
Country line elevators.....	82	30,623	81	30,304	10,194	15	910	4	2,355	37	4,857	25	2,072	
Country cooperative grain elevators.....	16	11,535	16	11,535	2,305	3	(D)	1	(D)	6	1,386	6	717	
Terminal grain elevators.....	5	5,988	2	(D)	(D)	...	...	...	...	...	...	2	(D)	
Colorado:														
Country independent grain elevators.....	43	22,493	43	22,493	6,913	15	1,908	14	3,297	5	448	9	1,260	
Country line elevators.....	104	31,173	103	31,133	10,249	21	1,099	8	295	53	5,175	21	3,680	
Country cooperative grain elevators.....	19	9,947	19	9,947	3,740	5	1,306	1	(D)	2	(D)	11	1,432	
Terminal grain elevators.....	4	2,214	4	2,214	1,915	2	(D)	...	...	...	...	2	(D)	
Utah:														
Country independent grain elevators.....	6	3,881	6	3,881	593	2	(D)	...	...	...	...	4	(D)	
Country line elevators.....	2	(D)	2	(D)	(D)	...	...	1	(D)	1	(D)	...	...
Country cooperative grain elevators.....	12	8,078	12	8,078	490	2	(D)	5	63	2	(D)	3	374	
Terminal grain elevators.....	1	(D)	1	(D)	(D)	...	...	...	...	1	(D)	...	...
Wyoming, New Mexico, Arizona and Nevada:														
Country independent grain elevators.....	22	11,195	22	11,195	3,979	10	248	6	1,024	...	...	6	2,707	
Country line elevators.....	9	(D)	9	(D)	(D)	1	(D)	...	...	2	(D)	6	235	
Country cooperative grain elevators.....	6	5,768	6	5,768	2,531	1	(D)	...	...	1	(D)	4	2,300	
Terminal grain elevators.....	...	...	...	...	...	...	...	...	...	...	...	...	...
PACIFIC														
Washington:														
Country independent grain elevators.....	17	7,569	16	6,911	6,139	6	1,593	...	...	2	(D)	8	(D)	
Country line elevators.....	73	25,436	67	23,772	9,762	8	(D)	1	(D)	...	...	58	8,747	
Country cooperative grain elevators.....	31	20,912	28	20,127	10,778	4	2,844	4	1,976	4	1,922	16	4,436	
Terminal grain elevators.....	25	22,203	5	4,493	(D)	1	(D)	1	(D)	...	...	3	(D)	
Oregon:														
Country independent grain elevators.....	16	4,729	16	4,729	1,431	7	800	1	(D)	...	...	8	(D)	
Country line elevators.....	12	4,548	12	4,548	1,899	4	950	1	(D)	3	(D)	4	407	
Country cooperative grain elevators.....	17	8,501	17	8,501	1,481	3	(D)	1	(D)	...	...	13	715	
Terminal grain elevators.....	8	2,219	4	613	(D)	1	(D)	...	...	1	(D)	2	(D)	
California:														
Country independent grain elevators.....	22	9,258	21	9,064	3,826	3	(D)	2	(D)	...	...	16	3,082	
Country line elevators.....	9	11,814	6	11,622	412	...	...	3	208	1	(D)	2	(D)	
Country cooperative grain elevators.....	9	19,537	9	19,537	1,891	3	563	2	(D)	1	(D)	3	783	
Terminal grain elevators.....	5	12,660	4	(D)	1,533	...	...	...	...	...	...	4	1,533	

(D) Withheld to avoid disclosure. ... Represents zero.

MISCELLANEOUS

9-21

Table 9H. WAGON (TRUCK) DISTRIBUTORS: 1954-UNITED STATES, BY KIND OF BUSINESS
Establishments, Sales, Operating Expense Ratio, and Payroll

Kind of business	Establishments (Number)	Sales (\$1,000)	Operating expenses (including payroll) as percent of sales	Payroll, entire year (\$1,000)
United States, total.....	5,071	1,393,119	14.2	92,983
Grocery, confectionery, meat wagon (truck) distributors.....	2,117	491,447	16.4	40,839
Groceries wagon (truck) distributors.....	1,369	330,319	18.0	30,592
Confectionery wagon (truck) distributors.....	334	62,651	16.5	5,721
Fish, seafood wagon (truck) distributors.....	57	9,242	17.7	651
Meat, meat products wagon (truck) distributors.....	357	89,235	10.3	3,875
Farm products (edible) wagon (truck) distributors.....	499	66,686	16.0	3,841
Poultry, poultry products wagon (truck) distributors.....	119	20,483	11.0	880
Fresh fruit, vegetable wagon (truck) distributors.....	380	46,203	18.2	2,961
Beer, wine, distilled spirits wagon (truck) distributors.....	766	263,215	15.9	19,743
Beer, ale wagon (truck) distributors.....	757	260,526	15.9	19,606
Wine, distilled spirits wagon (truck) distributors.....	9	2,689	13.9	137
Tobacco wagon (truck) distributors.....	185	92,393	6.0	2,725
Drugs, chemicals, allied products wagon (truck) distributors.....	...	...	...	...
Dry goods, apparel wagon (truck) distributors.....	...	...	...	...
Furniture, home furnishings wagon (truck) distributors.....	...	...	...	...
Paper, allied products wagon (truck) distributors.....	...	...	...	...
Farm products (raw materials) wagon (truck) distributors.....	...	...	...	...
Automotive wagon (truck) distributors.....	232	29,238	23.5	3,848
Motor vehicle wagon (truck) distributors.....	...	...	...	...
Automotive equipment, tire-tube wagon (truck) distributors.....	232	29,238	23.5	3,848
Electrical, electronics, appliance wagon (truck) distributors.....	...	...	...	...
Hardware, plumbing-heating goods wagon (truck) distributors.....	...	...	...	...
Lumber, construction materials wagon (truck) distributors.....	...	...	...	...
Machinery, equipment, supplies wagon (truck) distributors.....	...	...	...	...
Metals, metalwork (except scrap) wagon (truck) distributors.....	...	...	...	...
Scrap, waste materials wagon (truck) distributors.....	...	...	...	...
Other wagon (truck) distributors.....	1,272	450,140	11.7	21,987
Amusements, sporting goods wagon (truck) distributors.....	...	...	...	...
Book, magazine, newspaper wagon (truck) distributors.....	138	25,199	21.6	2,942
Coal wagon (truck) distributors.....	...	...	...	...
Farm supplies wagon (truck) distributors.....	...	...	...	...
Jewelry wagon (truck) distributors.....	...	...	...	...
Petroleum products wagon (truck) distributors.....	1,103	422,618	11.0	18,860
Gift, art goods, greeting cards wagon (truck) distributors.....	7	605	15.7	39
Flower, bulb, plant wagon (truck) distributors.....	21	1,563	33.2	132
Miscellaneous products wagon (truck) distributors.....	3	155	13.5	14

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS: 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
BAKERY PRODUCTS SALES BRANCHES AND SALES OFFICES							
United States, total.....	905	631,699	14,280	165,241	80,483	18,348	...
New England.....	59	51,271	1,396	12,132	6,211	1,436	...
Maine.....	8	4,365	130	1,051	503	120	...
New Hampshire.....	6	3,745	89	942	461	110	...
Vermont.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	22	23,831	768	5,363	2,830	635	...
Rhode Island.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	16	13,437	261	3,292	1,728	405	...
Middle Atlantic.....	153	152,646	2,665	38,735	20,747	4,662	...
New York.....	80	77,932	1,269	19,590	10,122	2,243	...
New Jersey.....	27	31,849	369	8,271	4,669	1,035	...
Pennsylvania.....	46	42,865	1,027	10,874	5,956	1,384	...
East North Central.....	225	136,059	2,861	36,955	18,349	3,855	...
Ohio.....	38	35,478	756	9,935	4,684	1,025	...
Indiana.....	47	16,788	373	4,712	2,124	499	...
Illinois.....	60	28,886	665	7,618	3,865	811	...
Michigan.....	54	38,772	846	11,173	6,106	1,148	...
Wisconsin.....	26	16,135	221	3,517	1,570	372	...
West North Central.....	105	45,205	1,159	13,765	5,713	1,391	...
Minnesota.....	18	7,474	173	2,447	911	221	...
Iowa.....	29	11,947	265	3,629	1,457	351	...
Missouri.....	24	10,553	233	3,323	1,449	376	...
North Dakota.....	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	11	4,773	106	1,499	640	154	...
Kansas.....	16	7,250	190	1,904	891	204	...
South Atlantic.....	106	88,064	1,988	21,668	9,917	2,479	...
Delaware.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	17	11,831	228	3,340	1,624	415	...
District of Columbia.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	21	13,630	286	3,742	1,685	411	...
West Virginia.....	11	7,099	193	1,780	806	200	...
North Carolina.....	15	14,262	348	3,430	1,467	389	...
South Carolina.....	10	6,969	149	1,649	726	196	...
Georgia.....	10	13,149	242	2,832	1,159	291	...
Florida.....	13	12,365	384	2,836	1,335	325	...
East South Central.....	48	32,950	800	8,190	3,659	939	...
Kentucky.....	12	7,216	162	1,877	803	174	...
Tennessee.....	15	12,640	325	3,061	1,361	349	...
Alabama.....	11	8,414	209	1,964	912	260	...
Mississippi.....	10	4,680	104	1,288	583	156	...
West South Central.....	83	53,536	1,966	14,330	6,951	1,798	...
Arkansas.....	16	7,505	363	2,622	1,412	390	...
Louisiana.....	11	7,555	184	1,890	960	260	...
Oklahoma.....	15	9,185	185	2,626	1,177	284	...
Texas.....	41	29,291	1,234	7,192	3,402	864	...
Mountain.....	40	18,929	426	5,017	2,073	445	...
Montana.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	9	2,767	35	663	324	67	...
Wyoming.....	4	1,498	32	407	152	32	...
Colorado.....	11	5,615	154	1,587	626	127	...
New Mexico.....	4	1,649	42	405	162	40	...
Arizona.....	5	3,496	100	989	370	86	...
Utah.....	3	1,997	29	546	249	51	...
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	86	53,039	1,019	14,449	6,863	1,343	...
Washington.....	31	9,068	143	2,571	1,107	218	...
Oregon.....	8	5,768	210	1,401	839	184	...
California.....	47	38,203	666	10,477	4,917	941	...
BEAUTY, BARBER SUPPLY HOUSES							
United States, total.....1954*..	898	140,561	20,262	41,227	22,139	5,910	703
1948*..	877	96,605	19,423	31,926	16,956	6,257	653
1939... 1939...	859	44,593	9,060	14,492	7,346	1,512	677
1929... 1929...	548	45,701	9,108	13,645	6,779	3,811	(NA)
New England.....	53	6,820	1,115	2,112	1,163	350	37
Maine.....	4	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	...	...	...	...	...	...	...
Massachusetts.....	28	3,615	508	1,178	698	215	21
Rhode Island.....	6	664	139	176	87	28	8
Connecticut.....	13	1,581	223	461	252	67	2
Middle Atlantic.....	213	31,681	4,266	9,105	4,878	1,293	150
New York.....	119	18,757	2,400	5,108	2,691	655	76
New Jersey.....	20	3,163	376	1,052	618	152	13
Pennsylvania.....	74	9,761	1,490	2,945	1,569	486	61
East North Central.....	164	30,054	4,062	8,768	4,687	1,124	124
Ohio.....	44	7,411	1,028	2,241	1,186	311	37
Indiana.....	21	3,070	514	1,008	608	132	9
Illinois.....	60	11,236	1,390	2,960	1,505	379	52
Michigan.....	27	6,619	948	1,989	1,054	239	21
Wisconsin.....	12	1,718	182	570	334	63	5

See footnotes at end of table.

MISCELLANEOUS

9-23

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954—UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
BEAUTY, BARBER SUPPLY HOUSES—Continued							
West North Central.....	74	12,486	1,738	3,870	2,107	581	44
Minnesota.....	17	3,148	348	782	403	107	13
Iowa.....	14	1,605	373	489	226	85	9
Missouri.....	25	4,498	633	1,550	909	227	15
North Dakota.....	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	6	1,351	173	485	288	66	...
Kansas.....	9	1,210	151	345	165	64	7
South Atlantic.....	120	15,559	2,367	4,574	2,439	715	98
Delaware.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	11	1,532	178	466	283	80	10
District of Columbia.....	9	1,589	303	456	245	68	7
Virginia.....	13	1,767	287	550	305	90	11
West Virginia.....	6	1,137	184	344	178	57	6
North Carolina.....	25	2,820	382	899	431	128	14
South Carolina.....	7	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	20	1,976	253	547	280	91	19
Florida.....	27	3,318	550	834	440	141	26
East South Central.....	49	6,030	963	1,716	923	287	52
Kentucky.....	11	1,166	169	314	144	46	11
Tennessee.....	20	2,603	419	762	423	137	24
Alabama.....	10	1,670	236	490	291	80	8
Mississippi.....	8	591	139	150	65	24	9
West South Central.....	102	12,362	2,260	3,502	1,837	566	85
Arkansas.....	10	1,458	247	389	223	69	3
Louisiana.....	19	2,212	377	624	310	112	14
Oklahoma.....	11	996	213	319	161	46	12
Texas.....	62	7,696	1,423	2,170	1,143	339	56
Mountain.....	23	4,817	623	1,728	870	232	23
Montana.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	6	1,945	265	787	415	122	7
New Mexico.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	6	1,281	73	414	203	52	4
Utah.....	5	822	124	298	165	35	1
Nevada.....	...	...	...	...	...	...	...
Pacific.....	100	20,752	2,868	5,852	3,235	762	90
Washington.....	17	2,700	454	807	353	124	13
Oregon.....	8	1,083	215	361	190	54	5
California.....	75	16,969	2,199	4,684	2,692	584	72
BREAD, BAKERY GOODS DISTRIBUTORS							
United States, total.....	800	160,478	5,490	32,987	16,543	4,892	638
New England.....	76	11,671	341	2,788	1,314	386	53
Maine.....	7	1,031	161	190	82	24	6
New Hampshire.....	4	936	...	181	101	25	3
Vermont.....	5	342	...	52	26	10	2
Massachusetts.....	37	4,499	83	1,039	417	161	26
Rhode Island.....	10	3,285	82	1,079	589	141	5
Connecticut.....	13	1,578	15	247	99	25	11
Middle Atlantic.....	189	42,840	1,483	6,707	3,387	950	150
New York.....	108	30,016	899	4,465	2,348	631	89
New Jersey.....	25	4,924	980	517	276	81	15
Pennsylvania.....	56	7,900	204	1,725	763	238	46
East North Central.....	148	36,079	1,123	8,499	4,313	1,140	104
Ohio.....	36	9,262	352	2,263	1,043	232	17
Indiana.....	22	2,056	38	392	215	91	13
Illinois.....	38	11,790	354	2,842	1,432	411	27
Michigan.....	38	10,787	345	2,383	1,246	303	33
Wisconsin.....	14	2,184	34	619	377	103	14
West North Central.....	59	7,923	220	1,817	890	317	45
Minnesota.....	17	1,873	12	327	172	62	11
Iowa.....	8	526	19	185	86	40	11
Missouri.....	19	3,541	59	762	376	106	11
North Dakota.....	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	7	727	25	240	143	43	5
South Atlantic.....	98	18,995	670	3,537	1,822	682	81
Delaware.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	11	2,803	82	585	307	111	12
District of Columbia.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	19	4,414	327	555	309	110	17
West Virginia.....	6	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	17	3,778	132	1,175	580	237	12
South Carolina.....	12	1,245	15	268	135	56	11
Georgia.....	9	1,919	24	189	89	32	4
Florida.....	22	2,892	28	510	224	93	16
East South Central.....	49	14,162	488	2,014	1,064	321	51
Kentucky.....	20	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee.....	15	2,527	94	440	237	128	17
Alabama.....	10	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi.....	4	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

WHOLESALE TRADE—SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954—UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES—Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
BREAD, BAKERY GOODS DISTRIBUTORS—Continued							
West South Central.....	53	8,065	305	1,954	896	342	43
Arkansas.....	...	346	...	139	69	20	...
Louisiana.....	13	870	7	204	101	47	10
Oklahoma.....	4	148	...	37	17	11	4
Texas.....	36	6,701	298	1,574	709	264	29
Mountain.....	41	5,096	31	1,065	479	144	32
Montana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	5	543	4	160	68	28	6
New Mexico.....	9	683	1	117	56	28	7
Arizona.....	9	1,081	8	178	89	20	5
Utah.....	6	1,145	4	357	147	35	3
Nevada.....	5	1,142	4	204	99	24	7
Pacific.....	87	15,647	829	4,606	2,378	610	79
Washington.....	15	2,496	341	988	386	102	19
Oregon.....	12	1,965	10	468	230	48	11
California.....	60	11,186	478	3,150	1,762	460	49
CAMERAS, PHOTOGRAPHIC SUPPLIES DISTRIBUTORS							
United States, total.....1954*	484	233,116	25,292	44,240	23,681	5,487	240
.....1948*	409	160,919	17,322	27,365	12,864	3,988	201
.....1939...	179	26,216	4,184	5,268	2,599	1,474	80
.....1929...	117	16,770	4,109	5,563	3,154	1,722	(NA)
New England.....	26	18,567	1,048	2,370	1,348	255	10
Maine.....	...	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	19	17,434	933	2,138	1,203	208	4
Rhode Island.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic.....	160	103,294	12,466	19,131	10,149	2,217	78
New York.....	128	91,683	11,115	16,668	8,547	1,767	59
New Jersey.....	15	5,312	656	776	510	107	7
Pennsylvania.....	17	6,299	695	1,687	1,092	343	12
East North Central.....	104	52,585	4,745	11,012	6,206	1,434	58
Ohio.....	28	8,356	880	1,527	810	218	14
Indiana.....	5	1,247	162	291	153	58	2
Illinois.....	43	29,619	2,598	6,340	3,886	773	30
Michigan.....	19	5,752	535	1,279	685	151	12
Wisconsin.....	8	6,019	570	943	356	93	...
West North Central.....	21	8,938	872	1,608	855	284	10
Minnesota.....	5	1,076	67	236	125	26	1
Iowa.....	4	660	41	210	117	33	3
Missouri.....	9	5,815	578	843	426	170	2
North Dakota.....	...	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	2	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic.....	48	10,916	1,162	2,679	1,261	393	17
Delaware.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	9	2,123	258	769	280	94	2
District of Columbia.....	7	3,043	346	644	332	108	4
Virginia.....	5	1,191	80	445	215	62	1
West Virginia.....	3	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	5	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	9	2,185	287	429	240	63	2
Florida.....	10	1,625	122	258	134	44	5
East South Central.....	12	2,960	448	708	376	125	9
Kentucky.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee.....	4	1,913	314	475	263	90	2
Alabama.....	4	415	45	86	42	9	3
Mississippi.....	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central.....	27	7,527	973	1,323	678	177	14
Arkansas.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	20	6,159	787	1,015	548	138	10
Mountain.....	16	3,966	398	956	515	121	11
Montana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	9	2,717	325	673	325	66	7
New Mexico.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	71	25,955	3,180	5,085	2,609	622	33
Washington.....	13	(D)	(D)	(D)	(D)	(D)	(D)
Oregon.....	1	(D)	(D)	(D)	(D)	(D)	(D)
California.....	57	20,682	2,521	4,185	2,189	540	26

See footnotes at end of table.

MISCELLANEOUS

9-25

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
COAL TRADE							
United States, total.....1954*..	1,033	1,942,371	...	...	52,014	10,443	328
.....1948*..	1,224	3,169,525	...	...	58,644	13,661	309
.....1939...	1,235	939,764	...	...	28,632	12,543	370
.....1929...	1,343	1,610,290	...	...	33,170	14,111	414
1954*							
New England.....	41	93,759	...	...	3,852	852	11
Maine.....	4	(D)	...	...	(D)	(D)	(D)
New Hampshire.....	1	(D)	...	...	(D)	(D)	(D)
Vermont.....	1	(D)	...	...	(D)	(D)	(D)
Massachusetts.....	25	79,993	...	...	3,014	649	4
Rhode Island.....	1	(D)	...	...	(D)	(D)	(D)
Connecticut.....	9	10,072	...	...	656	151	3
Middle Atlantic.....	350	659,918	...	...	14,961	2,866	94
New York.....	161	367,860	...	...	7,725	1,422	31
New Jersey.....	21	10,304	...	...	637	161	7
Pennsylvania.....	168	281,754	...	...	6,599	1,283	56
East North Central.....	301	801,133	...	...	21,420	4,100	88
Ohio.....	124	443,727	...	...	9,158	1,586	25
Indiana.....	26	24,880	...	...	771	173	30
Illinois.....	91	229,367	...	...	7,770	1,468	21
Michigan.....	43	65,159	...	...	1,564	327	9
Wisconsin.....	17	38,000	...	...	2,157	546	3
West North Central.....	69	74,093	...	...	3,097	652	28
Minnesota.....	19	36,627	...	...	1,593	365	10
Iowa.....	9	1,736	...	...	77	19	7
Missouri.....	29	29,966	...	...	1,224	230	7
North Dakota.....	2	(D)	...	...	(D)	(D)	(D)
South Dakota.....	...	...	...	...	...	...	...
Nebraska.....	6	3,486	...	...	94	17	3
Kansas.....	4	(D)	...	...	(D)	(D)	(D)
South Atlantic.....	134	218,827	...	...	5,441	1,165	42
Delaware.....	...	...	...	...	...	...	...
Maryland.....	24	18,260	...	...	418	101	8
District of Columbia.....	5	(D)	...	...	(D)	(D)	(D)
Virginia.....	28	66,936	...	...	1,290	239	10
West Virginia.....	55	99,431	...	...	2,764	616	16
North Carolina.....	6	12,455	...	...	508	109	...
South Carolina.....	4	5,854	...	...	126	30	7
Georgia.....	10	8,408	...	...	217	49	1
Florida.....	2	(D)	...	...	(D)	(D)	(D)
East South Central.....	96	83,159	...	...	2,490	611	37
Kentucky.....	33	16,530	...	...	602	188	8
Tennessee.....	46	59,984	...	...	1,601	360	22
Alabama.....	17	6,645	...	...	287	63	7
Mississippi.....	...	...	...	...	...	...	...
West South Central.....	11	1,527	...	...	105	25	9
Arkansas.....	3	(D)	...	...	(D)	(D)	(D)
Louisiana.....	...	(D)	...	...	(D)	(D)	(D)
Oklahoma.....	3	115	...	...	5	1	2
Texas.....	5	546	...	...	60	18	2
Mountain.....	14	6,172	...	...	325	83	11
Montana.....	...	...	...	...	...	...	...
Idaho.....	1	(D)	...	...	(D)	(D)	(D)
Wyoming.....	3	(D)	...	...	(D)	(D)	(D)
Colorado.....	6	2,709	...	...	148	40	2
New Mexico.....	1	(D)	...	...	(D)	(D)	(D)
Arizona.....	...	...	...	...	...	...	...
Utah.....	3	2,855	...	...	142	29	3
Nevada.....	...	...	...	...	...	...	...
Pacific.....	17	3,783	...	...	323	89	8
Washington.....	10	(D)	...	...	(D)	(D)	(D)
Oregon.....	2	(D)	...	...	(D)	(D)	(D)
California.....	5	346	...	...	62	17	2
DENTAL SUPPLY HOUSES							
United States, total.....1954*..	502	124,125	23,123	32,326	17,906	4,739	294
.....1948*..	418	89,163	17,134	23,008	13,983	4,577	209
.....1939...	330	33,788	8,064	9,674	5,567	13,400	155
.....1929...	276	33,901	7,089	8,062	4,753	2,700	(NA)
1954*							
New England.....	26	6,534	1,384	1,945	1,226	370	9
Maine.....	2	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	14	3,876	776	1,114	686	201	3
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	5	955	251	310	210	76	1
Middle Atlantic.....	154	32,454	5,357	7,544	3,939	1,062	110
New York.....	108	22,783	3,622	5,076	2,818	731	74
New Jersey.....	11	1,925	324	496	219	61	5
Pennsylvania.....	35	7,746	1,411	1,972	902	270	31

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
DENTAL SUPPLY HOUSES-Continued							
East North Central.....	94	21,207	4,150	5,752	3,179	868	47
Ohio.....	29	5,482	1,100	1,438	898	245	14
Indiana.....	10	2,926	566	882	512	121	3
Illinois.....	22	5,154	998	1,371	637	187	16
Michigan.....	20	4,633	961	1,154	660	171	8
Wisconsin.....	13	3,012	525	907	472	144	6
West North Central.....	46	12,765	2,382	3,443	1,867	495	18
Minnesota.....	13	3,365	588	968	449	136	5
Iowa.....	10	2,195	448	556	315	89	5
Missouri.....	10	3,857	787	1,141	733	184	3
North Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	6	1,739	283	392	171	47	3
Kansas.....	5	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic.....	55	15,489	3,117	4,072	2,415	597	33
Delaware.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	3	(D)	(D)	(D)	(D)	(D)	(D)
District of Columbia.....	4	1,954	401	468	257	60	2
Virginia.....	18	2,918	776	945	579	144	6
West Virginia.....	3	317	29	125	96	31	3
North Carolina.....	10	2,076	456	482	266	66	6
South Carolina.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	5	3,102	500	703	371	86	6
Florida.....	9	3,017	472	723	471	123	6
East South Central.....	16	5,657	895	1,750	1,193	260	19
Kentucky.....	3	1,336	150	391	250	51	2
Tennessee.....	8	2,733	452	896	668	141	4
Alabama.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi.....	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central.....	38	8,622	1,666	2,456	1,384	373	18
Arkansas.....	3	487	104	155	96	26	...
Louisiana.....	6	1,575	382	498	337	82	2
Oklahoma.....	5	1,172	177	342	184	49	1
Texas.....	24	5,388	1,003	1,461	767	216	15
Mountain.....	16	3,590	755	1,008	560	143	5
Montana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	6	1,505	356	474	257	69	2
New Mexico.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	...	...	...	...	...	...	...
Pacific.....	57	17,807	3,417	4,356	2,143	571	35
Washington.....	7	3,729	613	856	407	115	2
Oregon.....	8	2,783	441	610	329	82	4
California.....	42	11,295	2,363	2,890	1,407	374	29
FRESH FRUIT AND VEGETABLES (COMMISSION MERCHANTS, AUCTION COMPANIES, BROKERS)							
United States, total.....1954*..	893	1,591,235	1,923	68,824	30,074	6,698	625
.....1948*..	805	1,295,398	2,861	45,930	22,274	6,582	571
.....1939...	1,052	590,183	1,719	23,108	11,377	15,780	935
.....1929...	1,359	919,763	(NA)	(NA)	(NA)	(NA)	(NA)
1954*							
New England.....	50	74,507	61	3,440	1,728	387	32
Maine.....	7	2,575	8	119	68	20	5
New Hampshire.....	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...
Massachusetts.....	37	64,285	44	2,989	1,546	338	25
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic.....	211	427,937	638	15,741	7,676	1,588	160
New York.....	126	319,595	607	11,889	6,009	1,138	80
New Jersey.....	9	6,170	11	252	158	64	2
Pennsylvania.....	76	102,172	20	3,600	1,509	386	78
East North Central.....	124	289,079	359	9,723	4,642	841	99
Ohio.....	30	82,428	75	2,615	1,056	244	25
Indiana.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Illinois.....	52	136,560	216	4,799	2,708	412	38
Michigan.....	24	(D)	(D)	(D)	(D)	(D)	(D)
Wisconsin.....	10	(D)	(D)	(D)	(D)	(D)	(D)
West North Central.....	61	104,223	20	3,389	1,370	239	20
Minnesota.....	16	30,078	4	958	392	71	3
Iowa.....	15	19,100	1	664	312	48	4
Missouri.....	21	38,987	10	1,276	504	95	10
North Dakota.....	...	...	...	...	...	...	...
South Dakota.....	...	...	...	...	...	...	...
Nebraska.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	4	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic.....	165	213,844	156	10,966	4,127	1,601	106
Delaware.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	26	31,186	31	1,835	602	189	23
District of Columbia.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	13	7,393	...	278	128	33	7
West Virginia.....	8	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	20	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	12	21,510	21	730	295	72	4
Florida.....	71	116,443	70	6,573	2,542	1,115	47

See footnotes at end of table.

MISCELLANEOUS

9-27

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
FRESH FRUIT AND VEGETABLES (COMMISSION MERCHANTS, AUCTION COMPANIES, BROKERS)							
East South Central.....	27	36,539	142	1,281	356	119	27
Kentucky.....	4	4,385	8	159	53	16	4
Tennessee.....	15	20,528	134	477	195	61	17
Alabama.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi.....	3	(D)	(D)	(D)	(D)	(D)	(D)
West South Central.....	60	78,453	20	3,160	1,103	320	42
Arkansas.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	17	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma.....	6	7,407	...	162	58	10	1
Texas.....	35	49,453	12	2,127	710	205	26
Mountain.....	35	37,800	24	1,199	364	87	20
Montana.....	3	1,999	...	60	41	8	...
Idaho.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	10	(D)	(D)	(D)	(D)	(D)	(D)
New Mexico.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	18	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	160	328,853	503	19,925	8,708	1,516	119
Washington.....	23	(D)	(D)	(D)	(D)	(D)	(D)
Oregon.....	5	(D)	(D)	(D)	(D)	(D)	(D)
California.....	132	276,090	212	18,196	8,051	1,403	103
FRESH FRUITS AND VEGETABLES (COUNTRY BUYERS, PACKERS, AND SHIPPERS)							
United States, total.....1954*..	1,993	1,287,674	49,459	267,571	124,752	53,838	1,299
.....1948*..	2,032	1,087,363	33,520	252,869	121,301	64,747	1,219
.....1939...	2,902	393,459	12,916	97,793	43,752	158,321	1,877
.....1929...	3,809	603,182	(NA)	42,575	(NA)	(NA)	(NA)
1954*							
New England.....	85	26,401	2,053	5,298	2,279	826	45
Maine.....	56	12,558	1,194	2,960	1,165	416	28
New Hampshire.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	18	11,504	813	1,821	851	308	10
Rhode Island.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	9	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic.....	181	117,818	4,389	13,320	5,798	1,965	145
New York.....	97	(D)	(D)	(D)	(D)	(D)	57
New Jersey.....	44	28,584	1,364	3,621	1,568	430	34
Pennsylvania.....	40	(D)	(D)	(D)	(D)	(D)	54
East North Central.....	145	73,640	2,443	9,174	4,619	1,598	131
Ohio.....	39	27,333	214	2,307	1,309	307	36
Indiana.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Illinois.....	28	17,078	191	2,436	1,159	323	30
Michigan.....	53	(D)	(D)	(D)	(D)	(D)	(D)
Wisconsin.....	20	5,847	108	688	259	124	20
West North Central.....	94	(D)	(D)	(D)	(D)	(D)	(D)
Minnesota.....	21	(D)	(D)	(D)	(D)	(D)	(D)
Iowa.....	13	1,845	44	312	115	30	10
Missouri.....	18	5,341	65	1,446	287	76	19
North Dakota.....	12	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	20	4,622	415	1,142	596	373	11
Kansas.....	5	442	10	92	38	13	2
South Atlantic.....	344	227,706	5,133	64,412	26,572	15,043	179
Delaware.....	5	2,911	851	633	306	246	3
Maryland.....	22	9,469	129	1,454	411	205	24
District of Columbia.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	25	10,291	169	1,926	746	496	21
West Virginia.....	2	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	22	9,785	313	1,391	358	220	17
South Carolina.....	12	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	19	4,545	66	1,028	309	146	17
Florida.....	233	183,541	3,507	57,372	24,166	13,601	87
East South Central.....	44	11,118	333	1,799	758	270	36
Kentucky.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee.....	20	(D)	(D)	(D)	(D)	(D)	(D)
Alabama.....	9	2,368	41	226	111	33	10
Mississippi.....	9	2,085	4	309	88	46	6
West South Central.....	200	71,005	2,615	19,420	7,465	4,241	190
Arkansas.....	16	3,921	54	775	453	221	5
Louisiana.....	71	16,704	856	3,199	1,174	1,108	77
Oklahoma.....	3	1,862	76	430	213	63	5
Texas.....	110	48,518	1,629	15,016	5,625	2,849	103
Mountain.....	202	(D)	(D)	(D)	(D)	(D)	(D)
Montana.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	99	36,292	1,862	9,791	4,545	2,566	92
Wyoming.....	3	373	15	123	62	37	3
Colorado.....	57	23,213	692	4,326	1,857	732	39
New Mexico.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	25	22,182	170	5,594	2,632	1,700	16
Utah.....	14	2,233	63	556	170	125	10
Nevada.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	698	655,046	28,823	129,138	66,263	23,821	337
Washington.....	158	122,812	10,755	23,794	11,402	5,712	60
Oregon.....	51	30,527	6,622	7,986	3,839	1,561	16
California.....	489	501,707	11,446	97,358	51,022	16,548	261

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
FROSTED, FROZEN FOOD DISTRIBUTORS							
United States, total.....1954*	610	455,882	25,209	63,223	32,453	8,222	297
.....1948*	422	236,691	24,545	34,095	16,586	5,559	203
1954*							
New England.....	42	24,258	1,227	3,197	1,682	541	14
Maine.....	4	856	177	259	170	137	2
New Hampshire.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	20	12,577	635	1,516	776	190	4
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	12	7,795	251	948	507	147	5
Middle Atlantic.....	160	133,628	7,237	19,152	9,979	2,198	84
New York.....	80	66,017	3,719	8,841	4,381	978	36
New Jersey.....	31	25,390	861	4,362	2,350	526	12
Pennsylvania.....	49	42,221	2,657	5,949	3,248	694	36
East North Central.....	99	89,555	4,930	12,197	6,455	1,551	45
Ohio.....	33	25,396	1,171	3,466	1,910	482	13
Indiana.....	15	14,716	1,192	2,551	1,250	355	3
Illinois.....	26	24,852	1,363	2,512	1,309	240	21
Michigan.....	14	18,500	572	2,868	1,554	380	3
Wisconsin.....	11	6,091	632	800	432	94	5
West North Central.....	32	29,145	2,014	4,309	2,038	493	11
Minnesota.....	5	3,745	257	472	219	48	...
Iowa.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Missouri.....	13	15,794	1,134	2,686	1,309	324	5
North Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	4	785	28	130	75	20	2
Kansas.....	6	6,723	399	500	266	56	2
South Atlantic.....	75	56,906	3,676	8,273	4,082	1,163	28
Delaware.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	8	8,683	241	846	443	103	4
District of Columbia.....	8	11,304	602	1,638	852	159	1
Virginia.....	12	5,016	186	751	335	110	4
West Virginia.....	5	3,324	203	423	237	53	2
North Carolina.....	8	6,761	526	1,116	493	167	2
South Carolina.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	14	11,206	1,111	1,982	928	331	7
Florida.....	17	7,584	593	1,218	618	196	7
East South Central.....	25	12,269	855	1,826	1,058	336	18
Kentucky.....	6	2,471	175	352	248	77	3
Tennessee.....	6	4,864	436	811	440	127	2
Alabama.....	8	2,397	64	325	148	71	7
Mississippi.....	5	2,537	180	338	222	61	6
West South Central.....	56	32,154	1,314	4,471	2,331	829	24
Arkansas.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	11	10,725	515	1,336	719	238	6
Oklahoma.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	38	16,378	673	2,245	1,178	478	17
Mountain.....	24	10,268	755	1,201	577	165	12
Montana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	4	1,403	200	228	106	31	3
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	10	3,235	309	332	155	44	4
New Mexico.....	5	1,050	49	170	66	16	2
Arizona.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	97	67,699	3,201	8,597	4,251	946	61
Washington.....	17	8,707	366	1,244	562	145	10
Oregon.....	13	3,475	66	673	402	48	8
California.....	67	55,517	2,769	6,680	3,287	753	43
LAUNDRY, DRY CLEANING SUPPLY HOUSES							
United States, total.....1954*	441	146,607	13,655	32,445	16,732	3,516	254
.....1948*	350	112,443	13,922	23,964	12,496	3,375	174
.....1939...	206	35,091	3,691	7,257	3,791	1,831	82
.....1929...	106	24,366	2,609	5,069	2,600	1,130	(NA)
1954*							
New England.....	23	6,896	596	1,230	648	157	17
Maine.....	1	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	...	...	...	...	...	...	...
Massachusetts.....	16	4,835	457	898	470	117	11
Rhode Island.....	...	...	...	...	...	...	...
Connecticut.....	4	1,512	94	250	147	26	3
Middle Atlantic.....	93	37,216	1,972	7,114	3,561	669	48
New York.....	61	26,842	1,118	4,577	2,292	423	32
New Jersey.....	12	2,689	243	813	372	74	5
Pennsylvania.....	20	7,685	611	1,724	897	172	11
East North Central.....	96	29,406	2,002	7,193	3,776	714	62
Ohio.....	29	9,427	768	2,054	1,136	221	9
Indiana.....	12	1,220	121	283	146	32	4
Illinois.....	27	12,764	508	3,456	1,783	302	23
Michigan.....	18	4,415	413	994	487	105	22
Wisconsin.....	10	1,580	192	406	224	54	4

See footnotes at end of table.

MISCELLANEOUS

9-29

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
LAUNDRY, DRY CLEANING SUPPLY HOUSES-Continued							
West North Central.....	33	9,175	1,033	2,160	1,319	306	16
Minnesota.....	5	2,272	317	534	473	125	...
Iowa.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Missouri.....	21	4,838	506	1,169	602	130	11
North Dakota.....	...	...	...	...	...	...	...
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	3	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic.....	64	21,224	2,590	4,787	2,432	567	28
Delaware.....	...	...	...	...	...	...	...
Maryland.....	12	2,961	310	579	310	73	8
District of Columbia.....	6	2,399	234	631	373	65	1
Virginia.....	7	2,528	383	519	283	85	...
West Virginia.....	2	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	11	3,968	667	964	446	99	1
South Carolina.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	11	4,630	479	1,131	558	132	6
Florida.....	10	2,822	244	543	249	59	8
East South Central.....	26	7,123	1,060	1,602	733	183	10
Kentucky.....	7	1,388	239	260	166	42	3
Tennessee.....	8	2,364	461	549	251	61	...
Alabama.....	7	2,316	237	540	234	56	4
Mississippi.....	4	1,055	123	253	82	24	3
West South Central.....	42	15,669	1,839	3,532	1,898	410	27
Arkansas.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	6	3,709	434	790	479	95	3
Oklahoma.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	30	10,272	1,200	2,398	1,258	275	18
Mountain.....	14	4,053	564	988	530	98	6
Montana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	7	2,673	408	612	328	56	2
New Mexico.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	...	...	...	...	...	...	...
Pacific.....	50	15,845	1,999	3,839	1,835	412	40
Washington.....	5	537	36	100	41	13	4
Oregon.....	4	1,582	240	383	171	24	3
California.....	41	13,726	1,723	3,356	1,623	375	33
MEAT PRODUCTS SALES BRANCHES, SALES OFFICES							
United States, total.....1954*	665	2,702,901	58,308	181,443	104,186	25,356	5
.....1948*	756	2,809,508	70,576	119,062	66,309	22,926	6
.....1939..	940	1,090,811	30,421	73,873	39,891	24,596	6
.....1929..	1,157	1,923,213	(NA)	129,492	(NA)	(NA)	(NA)
New England.....	97	342,633	6,991	20,087	11,258	2,676	...
Maine.....	17	31,998	851	2,235	1,214	325	...
New Hampshire.....	9	15,928	348	927	516	113	...
Vermont.....	6	9,153	179	511	297	77	...
Massachusetts.....	39	182,797	3,869	10,584	5,997	1,407	...
Rhode Island.....	6	31,607	510	1,810	1,053	240	...
Connecticut.....	20	71,150	1,234	4,020	2,181	514	...
Middle Atlantic.....	148	755,576	12,782	42,808	24,507	5,471	...
New York.....	71	380,027	6,450	20,881	11,461	2,519	...
New Jersey.....	32	132,263	2,193	6,223	3,646	804	...
Pennsylvania.....	45	243,286	4,139	15,704	9,400	2,148	...
East North Central.....	107	405,237	5,794	27,211	15,580	3,416	...
Ohio.....	9	59,424	1,079	3,904	2,214	516	...
Indiana.....	15	32,204	431	2,547	1,539	275	...
Illinois.....	43	195,804	2,504	11,154	6,639	1,541	...
Michigan.....	30	78,724	1,562	7,042	3,729	744	...
Wisconsin.....	10	39,081	218	2,564	1,459	340	...
West North Central.....	27	101,170	1,551	6,479	3,885	891	...
Minnesota.....	12	48,533	631	2,566	1,462	357	...
Iowa.....	4	(D)	127	631	443	121	...
Missouri.....	2	(D)	(D)	(D)	(D)	(D)	(D)
North Dakota.....	4	(D)	193	549	344	82	...
South Dakota.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	3	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic.....	127	454,499	13,669	36,730	19,347	5,278	...
Delaware.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	6	23,462	431	1,999	1,200	282	...
District of Columbia.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	18	58,767	2,060	4,553	2,475	682	...
West Virginia.....	15	30,300	884	2,584	1,383	348	...
North Carolina.....	29	84,416	2,811	6,465	3,727	1,046	...
South Carolina.....	12	31,077	1,061	3,442	1,278	474	...
Georgia.....	19	70,355	1,812	5,379	3,287	862	...
Florida.....	23	113,989	3,514	9,352	4,325	1,133	...

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
MEAT PRODUCTS, SALES BRANCHES, SALES OFFICES-Continued							
East South Central.....	49	163,581	4,708	11,850	7,622	2,024	...
Kentucky.....	4	(D)	452	1,390	843	207	...
Tennessee.....	14	49,347	1,350	3,606	2,185	633	...
Alabama.....	17	70,423	2,061	4,858	3,514	873	...
Mississippi.....	14	(D)	845	1,996	1,080	311	...
West South Central.....	63	256,447	5,899	18,818	11,693	3,275	2
Arkansas.....	7	(D)	524	1,560	838	240	...
Louisiana.....	19	91,061	2,543	6,507	4,035	1,184	...
Oklahoma.....	4	(D)	269	1,099	628	165	...
Texas.....	33	131,238	2,563	9,652	6,192	1,686	2
Mountain.....	9	28,065	615	1,468	805	193	...
Montana.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	...	...	...	...	...	...	...
New Mexico.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	...	...	...	...	...	...	...
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	38	195,693	6,299	15,992	9,489	2,132	3
Washington.....	7	(D)	(D)	(D)	(D)	(D)	(D)
Oregon.....	3	(D)	(D)	(D)	(D)	(D)	(D)
California.....	28	153,668	5,021	12,079	7,341	1,613	3
OIL WELL SUPPLY HOUSES							
United States, total.....1954*..	1,208	914,479	118,370	87,867	39,059	8,704	298
.....1948*..	1,005	717,069	102,047	66,308	30,792	9,099	242
.....1939...	896	179,770	31,318	18,827	9,343	15,137	218
.....1929...	764	228,710	38,679	19,212	9,417	4,418	(NA)
1954*							
New England.....	6	1,693	139	376	188	45	3
Maine.....	1	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...
Massachusetts.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Rhode Island.....	...	...	...	...	...	...	...
Connecticut.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic.....	45	41,976	3,328	5,021	2,101	440	15
New York.....	17	30,657	1,519	3,445	1,212	234	3
New Jersey.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Pennsylvania.....	25	(D)	(D)	(D)	(D)	(D)	(D)
East North Central.....	88	53,823	8,479	5,535	2,728	612	16
Ohio.....	15	7,902	1,010	924	469	107	...
Indiana.....	7	(D)	(D)	(D)	(D)	(D)	(D)
Illinois.....	49	35,623	5,369	3,142	1,522	357	12
Michigan.....	14	5,097	1,219	703	339	67	3
Wisconsin.....	3	(D)	(D)	(D)	(D)	(D)	(D)
West North Central.....	98	65,991	9,067	6,144	2,644	579	21
Minnesota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Iowa.....	...	...	...	...	...	...	...
Missouri.....	3	(D)	(D)	(D)	(D)	(D)	(D)
North Dakota.....	12	9,817	1,095	654	219	43	1
South Dakota.....	...	...	...	...	...	...	...
Nebraska.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	80	51,351	7,308	4,821	2,145	478	19
South Atlantic.....	33	18,618	2,191	3,447	1,803	393	8
Delaware.....	...	...	...	...	...	...	...
Maryland.....	...	...	...	...	...	...	...
District of Columbia.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	3	(D)	(D)	(D)	(D)	(D)	(D)
West Virginia.....	17	14,479	1,876	2,517	1,340	261	4
North Carolina.....	3	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Florida.....	5	1,801	78	313	133	45	1
East South Central.....	32	18,011	2,755	1,760	669	196	5
Kentucky.....	15	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee.....	...	...	...	...	...	...	...
Alabama.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi.....	15	9,819	1,233	835	302	88	4
West South Central.....	709	595,484	72,384	52,985	23,602	5,213	177
Arkansas.....	13	7,770	1,139	662	295	74	4
Louisiana.....	84	102,635	9,794	7,318	2,991	731	12
Oklahoma.....	177	132,275	18,329	10,517	4,745	1,083	49
Texas.....	435	352,804	43,122	34,488	15,571	3,325	112
Mountain.....	98	60,059	9,735	4,890	1,893	428	11
Montana.....	12	4,868	829	426	158	35	...
Idaho.....	...	...	...	...	...	...	...
Wyoming.....	39	19,831	4,705	1,788	649	148	6
Colorado.....	15	12,918	1,633	868	350	82	...
New Mexico.....	25	21,562	2,479	1,642	675	147	2
Arizona.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	99	58,824	10,292	7,709	3,431	798	42
Washington.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Oregon.....	1	(D)	(D)	(D)	(D)	(D)	(D)
California.....	97	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

MISCELLANEOUS

9-31

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
OPTICAL GOODS WHOLESALERS							
United States, total.....1954*..	742	126,966	15,451	45,744	29,220	7,500	419
.....1948*..	562	72,446	7,726	26,055	17,299	6,690	348
.....1939... 1929...	572	42,317	6,629	15,176	9,607	16,289	225
.....1929...	256	24,555	5,388	7,536	4,579	2,906	(NA)
New England.....	34	3,664	454	1,279	805	211	12
Maine.....	2	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	21	2,573	349	793	478	130	8
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	5	439	57	224	145	36	3
Middle Atlantic.....	218	35,542	4,321	10,614	6,611	1,731	115
New York.....	130	24,926	2,861	6,280	3,549	894	69
New Jersey.....	21	1,473	309	635	418	111	13
Pennsylvania.....	67	9,143	1,151	3,699	2,644	726	33
East North Central.....	176	31,798	4,032	13,541	8,830	2,152	86
Ohio.....	48	14,017	1,838	7,003	4,394	1,007	23
Indiana.....	19	2,215	363	915	580	169	15
Illinois.....	54	8,670	1,117	2,541	1,742	414	32
Michigan.....	41	4,845	508	2,152	1,441	393	15
Wisconsin.....	14	2,051	206	930	673	169	1
West North Central.....	77	13,150	2,267	5,625	3,949	1,012	36
Minnesota.....	26	4,064	680	2,142	1,616	418	5
Iowa.....	5	751	62	360	221	52	4
Missouri.....	27	5,620	1,220	1,849	1,223	301	19
North Dakota.....	5	547	60	247	163	43	1
South Dakota.....	4	541	43	253	185	52	...
Nebraska.....	6	1,238	154	602	423	111	3
Kansas.....	4	389	48	172	118	35	4
South Atlantic.....	56	9,324	1,038	3,324	2,075	568	29
Delaware.....	...	...	...	...	...	...	...
Maryland.....	7	1,373	153	491	346	95	4
District of Columbia.....	5	749	37	344	190	40	3
Virginia.....	8	2,106	176	555	355	88	1
West Virginia.....	4	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	15	2,250	395	897	564	164	1
South Carolina.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	5	1,316	96	435	266	66	10
Florida.....	8	745	82	277	155	43	7
East South Central.....	28	4,292	498	1,531	963	284	22
Kentucky.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee.....	13	2,529	253	870	551	157	9
Alabama.....	7	1,022	145	381	220	69	8
Mississippi.....	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central.....	43	10,181	887	3,419	1,969	574	43
Arkansas.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	10	926	161	393	275	96	8
Oklahoma.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	29	8,895	699	2,876	1,576	446	32
Mountain.....	23	2,391	285	1,063	745	174	14
Montana.....	4	343	26	167	106	29	2
Idaho.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	7	980	104	448	301	59	9
New Mexico.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	4	471	67	217	180	45	...
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	87	16,624	1,669	5,348	3,273	794	62
Washington.....	11	1,731	122	576	325	95	8
Oregon.....	7	1,498	162	588	398	107	6
California.....	69	13,395	1,385	4,184	2,550	592	48
READY-MIXED CONCRETE DISTRIBUTORS							
United States, total.....	1,996	998,370	32,497	315,087	153,547	35,536	867
New England.....	78	34,856	814	12,514	5,690	1,347	22
Maine.....	9	2,968	116	1,303	597	209	1
New Hampshire.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	30	17,373	386	6,503	2,884	624	3
Rhode Island.....	8	3,179	44	857	490	125	5
Connecticut.....	24	9,456	248	3,311	1,476	325	11
Middle Atlantic.....	248	175,938	5,471	58,840	29,562	6,115	81
New York.....	102	95,716	1,811	32,017	17,166	3,252	23
New Jersey.....	61	38,628	2,122	11,573	5,231	1,124	15
Pennsylvania.....	85	41,594	1,538	15,250	7,165	1,739	43
East North Central.....	457	262,455	13,673	81,953	40,394	8,599	172
Ohio.....	119	69,724	2,290	22,300	10,994	2,321	34
Indiana.....	80	32,752	1,200	11,179	5,833	1,300	29
Illinois.....	115	86,959	7,190	21,369	10,930	2,393	45
Michigan.....	82	47,868	1,960	17,316	8,241	1,604	37
Wisconsin.....	61	25,152	1,033	9,789	4,396	981	27

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS, 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
READY-MIXED CONCRETE DISTRIBUTORS-Continued							
West North Central.....	240	87,542	1,799	24,835	12,670	3,082	115
Minnesota.....	46	15,871	326	5,084	2,770	654	24
Iowa.....	59	12,651	187	3,904	1,785	513	30
Missouri.....	63	32,351	663	8,438	4,425	1,010	25
North Dakota.....	6	1,736	76	550	218	43	1
South Dakota.....	9	1,982	18	726	328	78	7
Nebraska.....	21	7,628	202	1,821	1,006	268	12
Kansas.....	36	15,323	327	4,312	2,138	516	16
South Atlantic.....	202	86,637	1,543	26,507	12,916	3,697	85
Delaware.....	5	2,392	12	1,072	521	123	3
Maryland.....	23	10,904	142	2,592	1,190	306	6
District of Columbia.....	4	8,286	55	2,891	1,261	311	...
Virginia.....	30	11,499	163	3,550	1,682	444	6
West Virginia.....	12	5,294	123	1,458	1,074	279	6
North Carolina.....	38	11,535	256	3,802	1,633	632	23
South Carolina.....	14	2,528	76	778	374	160	4
Georgia.....	21	5,619	179	1,678	768	280	10
Florida.....	55	28,580	537	8,686	4,413	1,162	27
East South Central.....	106	45,692	1,465	14,327	6,552	2,025	48
Kentucky.....	27	7,590	113	2,697	1,231	377	17
Tennessee.....	36	20,514	1,056	6,312	2,806	835	9
Alabama.....	24	10,607	125	3,145	1,521	466	12
Mississippi.....	19	6,981	171	2,173	994	347	10
West South Central.....	219	105,505	2,845	30,623	13,488	3,737	95
Arkansas.....	16	2,991	40	802	309	119	9
Louisiana.....	36	13,826	511	4,945	1,770	618	12
Oklahoma.....	50	14,062	334	4,035	1,945	553	24
Texas.....	117	74,626	1,960	20,841	9,464	2,447	50
Mountain.....	119	43,657	940	15,015	7,753	1,845	70
Montana.....	13	4,209	128	1,533	753	181	11
Idaho.....	19	3,603	102	1,413	744	207	17
Wyoming.....	7	1,046	20	427	184	51	4
Colorado.....	24	15,123	145	3,680	1,801	422	10
New Mexico.....	17	5,416	104	2,406	1,290	321	4
Arizona.....	12	4,508	80	1,924	1,090	212	9
Utah.....	18	4,389	152	1,876	1,024	284	12
Nevada.....	9	5,363	209	1,756	867	167	3
Pacific.....	327	156,088	3,947	50,473	24,522	5,089	179
Washington.....	50	21,976	606	8,594	4,805	874	27
Oregon.....	44	10,854	221	3,663	1,738	404	42
California.....	233	123,258	3,120	38,216	17,979	3,811	110
RESTAURANT, HOTEL SUPPLY HOUSES (principally food)							
United States, total.....	438	215,414	16,338	33,210	17,220	3,973	362
New England.....	35	15,944	785	1,481	727	204	24
Maine.....	...	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	19	12,369	558	1,091	549	143	7
Rhode Island.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	11	2,950	201	334	152	49	9
Middle Atlantic.....	129	74,048	5,696	10,716	5,625	1,090	96
New York.....	62	38,226	2,970	5,428	2,762	488	38
New Jersey.....	22	14,062	715	1,857	204	204	23
Pennsylvania.....	45	21,760	2,011	3,431	1,807	398	35
East North Central.....	84	41,395	3,259	6,470	3,719	838	62
Ohio.....	19	12,489	853	1,834	971	240	11
Indiana.....	7	2,918	208	506	292	66	4
Illinois.....	33	13,892	936	2,523	1,415	323	24
Michigan.....	15	7,273	346	941	582	119	20
Wisconsin.....	10	4,823	916	666	459	90	3
West North Central.....	34	13,477	968	2,244	1,147	324	29
Minnesota.....	10	1,970	80	317	160	55	7
Iowa.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Missouri.....	15	6,716	409	901	482	121	13
North Dakota.....	...	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	4	1,364	124	265	116	43	5
South Atlantic.....	39	15,296	1,168	2,312	1,045	336	36
Delaware.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	8	4,045	163	598	295	94	10
District of Columbia.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	5	1,348	40	128	60	23	9
West Virginia.....	2	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	3	(D)	(D)	(D)	(D)	(D)	(D)
South Carolina.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	6	3,100	355	308	168	55	...
Florida.....	12	5,198	446	987	353	108	10
East South Central.....	7	1,579	130	174	59	32	5
Kentucky.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee.....	4	896	86	125	34	19	2
Alabama.....	...	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi.....	1	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

MISCELLANEOUS

9-33

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
RESTAURANT, HOTEL SUPPLY HOUSES (principally food)-Continued							
West South Central.....	24	9,530	809	2,317	1,020	248	17
Arkansas.....	...	...	...	...	...	...	...
Louisiana.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	17	6,230	425	1,361	571	98	13
Mountain.....	24	5,604	394	936	395	123	27
Montana.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	5	1,031	91	189	86	26	7
New Mexico.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	8	1,128	86	245	126	31	11
Utah.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	...	...	...	...	...	...	...
Pacific.....	62	38,541	3,129	6,560	3,483	778	66
Washington.....	8	1,564	238	315	179	50	11
Oregon.....	4	709	45	143	50	31	2
California.....	50	36,268	2,846	6,102	3,254	697	53
RESTAURANT, HOTEL SUPPLY HOUSES (principally nonfood)							
United States, total.....1954*..	571	159,253	24,062	37,771	20,412	4,832	393
1939...	438	48,298	8,192	11,406	6,218	13,936	322
1929...	187	36,999	7,702	9,567	5,118	2,636	(NA)
New England.....	51	10,048	1,484	2,119	1,098	308	23
Maine.....	3	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	...	...	...	...	...	...	...
Massachusetts.....	28	4,501	892	965	499	141	14
Rhode Island.....	5	2,159	192	415	243	66	...
Connecticut.....	14	3,135	338	695	338	94	6
Middle Atlantic.....	151	38,060	5,262	8,955	4,805	1,123	111
New York.....	79	27,288	3,419	6,345	3,453	776	48
New Jersey.....	28	5,712	866	1,459	762	187	20
Pennsylvania.....	44	5,060	977	1,151	590	160	43
East North Central.....	105	25,977	3,971	6,710	3,484	766	66
Ohio.....	31	7,623	855	1,836	929	206	17
Indiana.....	12	4,617	1,387	1,593	777	210	6
Illinois.....	28	7,224	752	1,796	928	172	10
Michigan.....	20	4,170	569	857	485	97	21
Wisconsin.....	14	2,343	408	628	365	81	12
West North Central.....	31	7,793	987	1,704	958	310	29
Minnesota.....	9	1,962	225	458	254	59	6
Iowa.....	4	872	89	184	84	21	5
Missouri.....	9	2,734	283	490	350	150	14
North Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	5	664	137	241	92	29	4
Kansas.....	2	(D)	(D)	(D)	(D)	(D)	(D)
South Atlantic.....	75	17,518	2,512	4,143	2,332	551	44
Delaware.....	...	...	...	...	...	...	...
Maryland.....	9	2,060	277	559	360	85	3
District of Columbia.....	4	1,038	106	375	194	35	2
Virginia.....	10	4,362	577	980	652	132	7
West Virginia.....	10	992	206	269	144	45	7
North Carolina.....	12	3,534	457	765	403	88	5
South Carolina.....	6	1,169	169	267	130	45	1
Georgia.....	11	1,675	268	313	157	49	11
Florida.....	13	2,688	452	615	292	72	8
East South Central.....	28	7,745	1,199	2,056	1,023	229	16
Kentucky.....	8	2,580	387	809	304	68	3
Tennessee.....	14	3,550	613	900	510	109	6
Alabama.....	6	1,615	199	347	209	52	7
Mississippi.....	...	...	...	...	...	...	...
West South Central.....	42	14,520	2,352	3,125	1,604	375	48
Arkansas.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	4	1,383	171	175	80	24	4
Oklahoma.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Texas.....	31	11,970	1,992	2,751	1,398	318	28
Mountain.....	22	6,466	1,005	1,726	843	218	14
Montana.....	4	668	128	210	157	50	2
Idaho.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	9	2,613	373	810	332	74	6
New Mexico.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	66	31,126	5,290	7,233	4,265	952	42
Washington.....	13	7,118	758	1,345	758	168	3
Oregon.....	5	1,558	522	516	319	74	2
California.....	48	22,450	3,780	5,372	3,188	710	37

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
SHOE SERVICE SUPPLY HOUSES							
United States, total.....	485	101,579	16,051	18,411	9,548	2,439	354
New England.....	77	19,309	1,975	2,904	1,440	332	36
Maine.....	3	(D)	(D)	(D)	(D)	(D)	...
New Hampshire.....	7	1,216	100	161	68	24	1
Vermont.....	...	...	...	...	...	...	...
Massachusetts.....	57	16,754	1,631	2,438	1,196	246	31
Rhode Island.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	6	706	140	135	82	22	2
Middle Atlantic.....	142	28,874	4,147	4,256	1,987	514	117
New York.....	87	21,760	2,701	3,138	1,431	342	65
New Jersey.....	17	2,381	531	361	203	63	13
Pennsylvania.....	38	4,733	915	757	353	109	39
East North Central.....	82	16,071	2,765	3,046	1,656	421	64
Ohio.....	22	3,540	761	677	385	104	16
Indiana.....	8	1,358	330	243	126	36	9
Illinois.....	29	7,588	1,086	1,394	728	172	23
Michigan.....	15	2,521	485	539	304	82	11
Wisconsin.....	8	1,064	103	193	113	27	5
West North Central.....	45	7,740	1,668	1,731	928	248	41
Minnesota.....	7	1,046	182	249	126	35	7
Iowa.....	8	(D)	(D)	(D)	(D)	(D)	(D)
Missouri.....	17	3,312	565	789	441	103	8
North Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	...	...	...	...	...	...	...
Nebraska.....	6	1,318	301	258	149	49	8
Kansas.....	6	919	317	161	83	18	11
South Atlantic.....	50	8,899	1,367	1,767	862	261	33
Delaware.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	8	1,418	180	216	116	37	7
District of Columbia.....	6	924	184	240	96	24	8
Virginia.....	5	1,037	300	208	135	36	2
West Virginia.....	3	(D)	(D)	(D)	(D)	(D)	(D)
North Carolina.....	8	1,469	290	309	166	42	5
South Carolina.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	7	1,388	39	384	173	62	1
Florida.....	8	882	193	230	86	31	5
East South Central.....	20	4,369	693	1,046	663	155	11
Kentucky.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Tennessee.....	9	2,684	483	620	435	95	5
Alabama.....	7	934	62	248	127	40	4
Mississippi.....	2	(D)	(D)	(D)	(D)	(D)	(D)
West South Central.....	21	4,629	913	1,120	543	149	9
Arkansas.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma.....	5	732	144	159	73	25	4
Texas.....	12	2,650	538	676	330	88	4
Mountain.....	9	2,083	540	430	243	63	6
Montana.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	3	(D)	(D)	(D)	(D)	(D)	(D)
New Mexico.....	...	...	...	...	...	...	...
Arizona.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Nevada.....	...	...	...	...	...	...	...
Pacific.....	39	9,605	1,983	2,111	1,226	296	37
Washington.....	9	(D)	(D)	(D)	(D)	(D)	(D)
Oregon.....	3	(D)	(D)	(D)	(D)	(D)	(D)
California.....	27	6,817	1,116	1,432	761	196	30
SOFT DRINK DISTRIBUTORS							
United States, total.....1954*..	1,142	165,965	6,206	39,074	22,210	5,988	941
1935...	429	20,815	1,486	3,936	2,150	1,636	333
New England.....	83	19,565	1,406	2,836	1,589	464	63
Maine.....	9	864	69	249	98	32	7
New Hampshire.....	6	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	35	11,312	760	1,525	933	266	21
Rhode Island.....	9	530	29	157	94	36	5
Connecticut.....	19	1,454	71	488	258	73	18
Middle Atlantic.....	414	43,719	1,374	11,006	6,469	1,756	362
New York.....	261	30,580	964	7,674	4,708	1,169	218
New Jersey.....	43	4,017	127	861	472	157	40
Pennsylvania.....	110	9,122	283	2,471	1,289	430	104
East North Central.....	244	27,647	987	6,886	3,920	1,069	218
Ohio.....	54	4,321	127	1,012	556	171	40
Indiana.....	17	836	41	182	95	31	17
Illinois.....	83	11,633	474	3,059	2,047	514	76
Michigan.....	73	9,472	286	2,262	1,044	291	74
Wisconsin.....	17	1,385	59	371	178	62	11

See footnotes at end of table.

MISCELLANEOUS

9-35

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
SOFT DRINK DISTRIBUTORS-Continued							
West North Central.....	77	16,797	368	2,080	1,238	317	59
Minnesota.....	13	1,384	74	250	111	39	8
Iowa.....	11	1,351	66	343	120	41	6
Missouri.....	28	12,198	148	986	771	157	19
North Dakota.....	3	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	8	500	20	200	89	25	7
Kansas.....	13	1,091	50	221	114	35	14
South Atlantic.....	89	10,568	591	2,780	1,380	455	54
Delaware.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	17	1,424	105	283	114	37	12
District of Columbia.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	15	2,186	62	909	470	141	7
West Virginia.....	7	569	19	226	94	41	1
North Carolina.....	9	1,128	26	436	201	61	5
South Carolina.....	5	539	6	95	53	20	2
Georgia.....	11	1,890	165	264	113	50	14
Florida.....	20	2,411	186	489	299	91	10
East South Central.....	45	12,950	490	3,695	1,648	492	44
Kentucky.....	13	1,724	17	378	155	62	16
Tennessee.....	13	4,705	115	1,052	359	110	8
Alabama.....	9	4,318	278	1,977	1,000	267	7
Mississippi.....	10	2,203	80	288	134	53	13
West South Central.....	71	6,408	262	1,905	869	328	62
Arkansas.....	6	456	73	201	118	44	8
Louisiana.....	12	1,613	17	456	233	92	13
Oklahoma.....	14	663	26	147	76	38	9
Texas.....	39	3,676	146	1,101	442	154	32
Mountain.....	29	3,849	217	966	465	152	20
Montana.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	7	898	43	378	168	72	4
New Mexico.....	4	504	6	114	56	16	2
Arizona.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	5	1,070	91	192	104	30	3
Nevada.....	4	497	46	100	47	12	3
Pacific.....	90	24,462	511	6,920	4,632	955	59
Washington.....	4	424	10	176	83	18	1
Oregon.....	5	521	32	151	89	23	6
California.....	81	23,517	469	6,593	4,460	914	52
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES							
United States, total.....1954*..	800	321,489	44,558	71,675	40,880	8,997	365
.....1948*..	643	214,612	29,873	49,011	28,971	8,062	297
.....1939...	383	51,512	9,199	13,624	8,337	14,233	183
.....1929...	194	27,829	6,584	8,369	4,463	2,397	(NA)
1954*							
New England.....	44	14,620	1,919	3,228	1,901	472	17
Maine.....	1	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	27	10,536	1,364	2,341	1,367	346	11
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	10	2,224	324	580	350	76	2
Middle Atlantic.....	272	90,219	10,761	18,121	10,084	2,112	130
New York.....	188	65,665	7,193	12,852	6,938	1,470	75
New Jersey.....	30	11,737	1,894	2,444	1,406	265	18
Pennsylvania.....	54	12,817	1,674	2,825	1,740	377	37
East North Central.....	114	53,947	7,093	12,357	7,102	1,463	57
Ohio.....	26	9,158	1,208	2,162	1,295	297	6
Indiana.....	16	5,085	849	1,346	924	156	7
Illinois.....	42	24,275	3,038	5,587	2,870	604	27
Michigan.....	20	8,647	1,191	1,794	1,102	214	15
Wisconsin.....	10	6,782	807	1,468	911	192	2
West North Central.....	65	38,164	6,123	10,678	6,475	1,425	19
Minnesota.....	14	11,345	1,684	3,173	1,701	392	1
Iowa.....	7	1,413	243	345	208	42	3
Missouri.....	29	21,324	3,326	6,219	3,998	859	8
North Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	...	...	...	...	...	...	...
Nebraska.....	7	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	7	2,069	407	463	271	59	2
South Atlantic.....	70	34,447	4,979	7,702	4,289	966	30
Delaware.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	8	4,790	504	814	542	113	5
District of Columbia.....	7	4,722	703	1,153	595	128	3
Virginia.....	7	2,091	525	541	297	69	2
West Virginia.....	8	2,151	434	538	267	57	4
North Carolina.....	8	3,252	506	795	485	115	3
South Carolina.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	10	11,393	1,505	2,408	1,300	311	6
Florida.....	17	4,874	724	1,238	682	146	4

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9J. WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES-Continued							
East South Central.....	29	13,716	2,324	2,724	1,509	398	10
Kentucky.....	8	2,061	351	357	185	55	4
Tennessee.....	14	6,215	924	1,413	735	208	5
Alabama.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Mississippi.....	3	(D)	(D)	(D)	(D)	(D)	(D)
West South Central.....	70	23,729	3,798	5,394	2,888	682	25
Arkansas.....	4	1,565	257	374	225	45	2
Louisiana.....	10	3,858	461	961	542	134	4
Oklahoma.....	8	2,318	558	542	327	85	1
Texas.....	48	15,988	2,522	3,517	1,794	418	18
Mountain.....	27	10,975	1,638	2,503	1,580	364	14
Montana.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Wyoming.....	...	...	...	...	...	...	...
Colorado.....	6	4,772	763	1,028	792	180	2
New Mexico.....	4	1,118	93	207	99	20	4
Arizona.....	6	1,191	197	292	148	39	1
Utah.....	5	2,698	438	691	428	95	1
Nevada.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	109	41,672	5,923	8,968	5,052	1,115	63
Washington.....	18	7,593	1,113	1,478	831	192	5
Oregon.....	7	2,945	526	810	500	98	2
California.....	84	31,134	4,284	6,680	3,721	825	56
TIRE AND TUBE WHOLESALEERS							
United States, total.....1954*..	1,207	329,994	36,186	73,705	39,341	10,096	888
.....1948*..	864	180,457	26,957	35,112	18,201	5,890	616
.....1939*..	635	84,454	10,644	12,615	5,865	13,539	507
.....1929*..	215	27,511	3,242	4,926	2,392	1,156	(NA)
1954*..							
New England.....	94	25,908	2,816	6,562	3,792	958	65
Maine.....	13	6,638	679	1,825	1,140	302	6
New Hampshire.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	30	9,943	1,217	2,723	1,607	367	14
Rhode Island.....	9	1,617	172	301	127	33	9
Connecticut.....	34	5,975	676	1,298	714	189	32
Middle Atlantic.....	260	77,300	10,377	17,005	8,920	2,256	190
New York.....	108	40,861	6,462	8,233	4,256	961	77
New Jersey.....	44	10,316	1,082	2,129	1,133	279	26
Pennsylvania.....	108	26,123	2,833	6,643	3,531	1,016	87
East North Central.....	190	62,855	4,309	12,845	6,844	1,511	130
Ohio.....	63	31,019	1,608	4,972	2,572	569	47
Indiana.....	25	4,029	332	1,019	536	146	19
Illinois.....	46	12,030	1,111	2,664	1,436	329	30
Michigan.....	39	12,573	997	3,413	1,883	355	29
Wisconsin.....	17	3,204	261	777	417	112	5
West North Central.....	107	35,141	3,604	6,004	3,079	787	85
Minnesota.....	15	13,734	1,118	641	341	144	2
Iowa.....	13	2,685	296	583	295	76	7
Missouri.....	47	11,678	1,629	2,530	1,225	326	46
North Dakota.....	2	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	12	3,224	312	716	347	93	11
Kansas.....	14	2,307	360	666	349	94	14
South Atlantic.....	190	42,278	5,451	10,459	5,728	1,774	114
Delaware.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	20	6,726	698	1,702	923	267	17
District of Columbia.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	23	3,647	334	935	549	155	11
West Virginia.....	29	4,046	453	1,151	674	212	19
North Carolina.....	47	9,320	1,035	2,161	1,101	396	31
South Carolina.....	16	2,070	155	522	255	101	9
Georgia.....	26	10,276	1,610	2,336	1,380	399	10
Florida.....	25	4,693	871	1,369	685	202	13
East South Central.....	58	12,710	1,257	2,756	1,531	419	39
Kentucky.....	10	1,843	143	257	127	72	9
Tennessee.....	28	5,944	620	1,267	689	186	23
Alabama.....	16	4,190	380	866	526	137	5
Mississippi.....	4	733	114	105	59	24	2
West South Central.....	86	22,190	2,972	4,296	2,105	628	70
Arkansas.....	8	1,461	195	318	149	58	15
Louisiana.....	10	1,580	163	431	222	73	8
Oklahoma.....	14	3,324	526	950	420	124	13
Texas.....	54	15,825	2,088	2,597	1,314	373	34
Mountain.....	56	14,846	2,047	3,911	2,047	501	44
Montana.....	8	3,000	317	421	615	95	6
Idaho.....	6	920	76	349	177	39	2
Wyoming.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	21	4,734	768	1,101	482	148	19
New Mexico.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	7	1,241	44	450	236	48	5
Utah.....	7	4,033	707	1,056	603	128	6
Nevada.....	1	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

MISCELLANEOUS

9-37

Table 9J WHOLESALE TRADE, SELECTED KINDS OF BUSINESS. 1954-UNITED STATES,
GEOGRAPHIC DIVISIONS AND STATES-Continued
Establishments, Sales, Inventories, Operating Expenses, Payroll, and Personnel

Division and State	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Active proprietors of unincorporated businesses Nov. 15 (Number)
TIRE AND TUBE WHOLESALEERS-Continued							
Pacific.....	166	36,766	3,353	9,867	5,295	1,262	151
Washington.....	23	4,991	384	1,349	706	181	17
Oregon.....	18	6,534	527	1,523	813	210	14
California.....	125	25,241	2,442	6,995	3,776	871	120
WELDER'S SUPPLY HOUSES							
United States, total.....	1,000	198,100	22,636	52,296	26,793	6,298	657
New England.....	58	8,330	916	2,404	1,265	340	28
Maine.....	9	1,039	113	354	173	48	9
New Hampshire.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	26	3,413	375	914	534	147	9
Rhode Island.....	5	537	136	179	103	37	2
Connecticut.....	13	2,917	245	839	400	92	7
Middle Atlantic.....	156	29,058	3,646	8,326	4,359	1,048	95
New York.....	75	13,008	1,553	3,716	1,956	456	39
New Jersey.....	24	5,620	727	1,416	769	190	13
Pennsylvania.....	57	10,430	1,366	3,194	1,634	402	43
East North Central.....	228	56,740	5,312	13,563	6,983	1,447	143
Ohio.....	49	12,509	912	2,892	1,402	299	27
Indiana.....	29	5,659	703	1,493	810	175	18
Illinois.....	61	13,212	1,638	3,815	2,125	423	42
Michigan.....	58	19,095	1,452	3,876	1,892	385	35
Wisconsin.....	31	6,265	607	1,487	754	165	21
West North Central.....	117	20,796	2,796	6,005	3,098	786	78
Minnesota.....	25	3,399	412	1,051	508	121	15
Iowa.....	24	4,508	673	1,336	754	174	13
Missouri.....	28	4,887	704	1,776	964	263	18
North Dakota.....	5	584	69	224	93	24	3
South Dakota.....	5	631	106	260	104	33	3
Nebraska.....	7	1,642	492	461	231	59	4
Kansas.....	23	3,145	340	897	444	112	22
South Atlantic.....	94	12,656	1,558	3,919	1,963	541	51
Delaware.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Maryland.....	14	1,809	236	579	340	80	12
District of Columbia.....	...	...	...	...	...	...	...
Virginia.....	14	1,499	232	438	207	66	9
West Virginia.....	11	1,751	224	509	232	58	7
North Carolina.....	15	1,903	257	684	305	90	7
South Carolina.....	10	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	16	2,166	261	675	351	93	8
Florida.....	12	2,335	200	641	357	97	6
East South Central.....	50	7,372	846	2,234	1,052	266	41
Kentucky.....	14	1,463	176	399	162	42	13
Tennessee.....	17	2,660	369	760	416	114	15
Alabama.....	9	2,222	199	774	329	65	6
Mississippi.....	10	1,027	102	301	145	45	7
West South Central.....	144	32,160	3,450	7,438	3,771	906	116
Arkansas.....	6	765	78	205	100	29	3
Louisiana.....	20	4,312	439	784	360	109	18
Oklahoma.....	26	3,234	310	755	333	105	25
Texas.....	92	23,849	2,623	5,694	2,978	663	70
Mountain.....	52	9,562	1,448	2,412	1,204	307	30
Montana.....	4	1,195	243	372	167	38	1
Idaho.....	7	875	109	205	86	28	6
Wyoming.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	8	1,752	354	483	258	66	7
New Mexico.....	17	1,502	236	458	198	59	8
Arizona.....	8	2,371	207	514	274	59	4
Utah.....	5	1,468	200	267	163	40	3
Nevada.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	101	21,426	2,664	5,995	3,098	657	75
Washington.....	17	2,935	337	889	500	108	8
Oregon.....	10	1,788	249	553	291	68	11
California.....	74	16,703	2,078	4,553	2,307	481	56

(D) Withheld to avoid disclosure. (NA) Not available. ... Represents zero. *Data for 1954 and 1948 exclude places of business without paid employees.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9K. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS: 1954—
BY FUNCTION AND BY TYPE OF OPERATION AND KIND OF BUSINESS SERVICED—UNITED STATES

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

Type of auxiliary, type of operation and kind of business	Number	Average employment ¹ (Number)	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Sales (\$1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
Wholesale trade, total.....	1,786	96,203	514,257	275,307	1,111,883	10,397
Central administrative offices.....	1,136	86,257	468,201	102,341	1,041,213	2,869
Auxiliaries:						
Delivery, and motor vehicle repair or storage.....	33	835	4,138	314	1,261	98
Buying offices.....	15	346	2,234	2,045	6,482	2
Research, development, or testing.....	13	354	1,859	2	...	...
Storage (warehouse).....	153	4,978	19,543	170,460	57,749	6,288
Other auxiliaries.....	436	3,433	18,282	145	5,178	1,140
Merchant wholesalers, total.....	458	15,402	88,754	56,120	162,797	1,798
Central administrative offices.....	352	14,185	83,168	49,603	156,827	1,291
Auxiliaries.....	106	1,217	5,586	6,517	5,970	507
Grocery, confectionery, meat wholesalers.....	36	1,016	6,056	4,693	22,230	364
Central administrative offices.....	34	(D)	(D)	(D)	(D)	(D)
Auxiliaries.....	2	(D)	(D)	(D)	(D)	(D)
Farm products (edible) distributors.....	17	453	3,200	118	24	13
Central administrative offices.....	12	(D)	(D)	(D)	(D)	(D)
Auxiliaries.....	5	(D)	(D)	(D)	(D)	(D)
Beer, wine, distilled spirits wholesalers.....	27	839	4,921	19,946	17,183	127
Central administrative offices.....	22	799	4,702	19,381	17,183	73
Auxiliaries.....	5	40	219	565	...	54
Tobacco distributors.....	8	165	771	222	1,994	37
Central administrative offices.....	8	165	771	222	1,994	37
Auxiliaries.....	...	...	...	...	...	...
Drugs, chemicals, allied products wholesalers.....	17	666	5,023	450	23,501	26
Central administrative offices.....	13	629	4,938	438	23,501	26
Auxiliaries.....	4	37	85	12	...	...
Dry goods, apparel wholesalers.....	11	373	1,896	...	641	64
Central administrative offices.....	4	217	1,140	...	641	...
Auxiliaries.....	7	156	756	...	...	64
Furniture, home furnishings wholesalers.....	6	406	2,194	1,632	...	162
Central administrative offices.....	5	(D)	(D)	(D)	(D)	(D)
Auxiliaries.....	1	(D)	(D)	(D)	(D)	(D)
Paper, allied products wholesalers.....	12	452	3,140	731	4,732	145
Central administrative offices.....	10	(D)	(D)	(D)	(D)	(D)
Auxiliaries.....	2	(D)	(D)	(D)	(D)	(D)
Farm products (raw materials) merchants.....	27	962	5,529	5,446	16,308	...
Central administrative offices.....	19	935	5,409	5,415	15,976	...
Auxiliaries.....	8	27	120	31	332	...
Automotive wholesalers.....	30	1,026	4,437	4,090	7,856	215
Central administrative offices.....	25	896	3,964	4,085	7,736	190
Auxiliaries.....	5	130	473	5	120	25
Electrical, electronics, appliance distributors.....	31	857	6,497	268	1,284	2
Central administrative offices.....	28	(D)	(D)	(D)	(D)	(D)
Auxiliaries.....	3	(D)	(D)	(D)	(D)	(D)
Hardware, plumbing-heating goods wholesalers.....	16	580	3,131	450	2,256	44
Central administrative offices.....	12	562	3,049	147	1,961	10
Auxiliaries.....	4	18	82	303	295	34
Lumber, construction materials distributors.....	40	1,252	7,323	2,551	13,217	94
Central administrative offices.....	33	964	5,860	2,493	13,126	77
Auxiliaries.....	7	288	1,463	58	91	17
Machinery, equipment, supplies distributors.....	129	3,985	21,595	13,864	26,872	475
Central administrative offices.....	83	3,736	20,278	9,495	22,041	293
Auxiliaries.....	46	249	1,317	4,369	4,831	182
Metals, metal work (except scrap) distributors.....	7	913	4,960	...	...	...
Central administrative offices.....	7	913	4,960	...	...	...
Auxiliaries.....	...	...	...	...	...	...
Scrap, waste materials dealers.....	9	248	1,879	742	6,405	...
Central administrative offices.....	9	248	1,879	742	6,405	...
Auxiliaries.....	...	...	...	...	...	...
Other merchant wholesalers.....	35	1,209	6,202	917	18,294	30
Central administrative offices.....	28	1,069	5,767	661	18,059	12
Auxiliaries.....	7	140	435	256	235	18
Manufacturers' sales branches and sales offices, total.....	359	25,435	131,177	193,508	257,419	7,823
Central administrative offices.....	216	19,512	106,062	31,957	216,134	1,281
Auxiliaries.....	143	5,923	25,115	161,551	41,285	6,542
Food and kindred products.....	58	1,734	9,534	2,595	4,738	252
Central administrative offices.....	46	1,368	7,569	2,413	4,738	...
Auxiliaries.....	12	366	1,965	182	...	252
Textile mill products.....	7	(D)	(D)	(D)	(D)	(D)
Central administrative offices.....	3	248	1,512	...	...	(D)
Auxiliaries.....	4	(D)	(D)	(D)	(D)	(D)
Apparel and related products.....	4	109	636	...	23,982	...
Central administrative offices.....	4	109	636	...	23,982	...
Auxiliaries.....	...	...	...	...	...	...
Furniture and fixtures.....	...	...	...	...	...	...
Central administrative offices.....	...	...	...	...	...	...
Auxiliaries.....	...	...	...	...	...	...
Paper and allied products.....	1	(D)	(D)	(D)	(D)	(D)
Central administrative offices.....	1	(D)	(D)	(D)	(D)	(D)
Auxiliaries.....	...	...	...	...	...	...
Chemicals and allied products.....	49	2,858	17,722	9,470	38,952	66
Central administrative offices.....	24	2,536	15,804	3,973	33,952	23
Auxiliaries.....	25	322	1,918	5,497	5,000	43
Rubber products.....	7	120	458	...	...	...
Central administrative offices.....	7	120	458	...	...	...
Auxiliaries.....	...	...	...	...	...	...

See footnotes at end of table.

Table 9K. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS: 1954—
BY FUNCTION AND BY TYPE OF OPERATION AND KIND OF BUSINESS SERVICED—UNITED STATES—Continued
Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

Type of auxiliary, type of operation and kind of business	Number	Average employment ¹ (Number)	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Sales (\$1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
Manufacturers' sales branches and sales offices--Continued						
Leather and leather products.....	...	...	...	...	...	...
Central administrative offices.....	...	...	...	...	...	...
Auxiliaries.....	...	...	...	...	...	...
Stone, clay and glass products.....	24	1,413	9,025	1,390	18,804	406
Central administrative offices.....	17	1,213	7,846	493	14,450	83
Auxiliaries.....	7	200	1,179	897	4,354	323
Primary metal products.....	27	575	3,781	1,619	25,349	39
Central administrative offices.....	9	469	3,264	206	23,062	11
Auxiliaries.....	18	106	517	1,413	2,287	28
Fabricated metal products.....	21	2,066	9,784	4,858	8,295	69
Central administrative offices.....	16	2,040	9,723	4,825	8,295	68
Auxiliaries.....	5	26	61	33	...	1
Machinery (except electrical).....	71	6,959	35,868	45,620	23,023	1,824
Central administrative offices.....	45	5,514	30,433	7,757	21,153	515
Auxiliaries.....	26	1,445	5,435	37,863	1,870	1,309
Electrical machinery.....	14	587	3,178	721	637	100
Central administrative offices.....	3	534	2,964	...	...	...
Auxiliaries.....	11	53	214	721	637	100
Transportation equipment.....	41	6,747	28,916	121,937	50,398	4,837
Central administrative offices.....	14	3,546	15,935	8,592	23,261	440
Auxiliaries.....	27	3,201	12,981	113,345	27,137	4,397
Instruments and related products.....	5	381	1,975	768	...	13
Central administrative offices.....	3	(D)	(D)	(D)	(D)	(D)
Auxiliaries.....	2	(D)	(D)	(D)	(D)	(D)
Other manufacturers' products ²	30	1,391	7,595	4,122	61,519	175
Central administrative offices.....	24	1,324	7,289	2,927	61,519	128
Auxiliaries.....	6	67	306	1,195	...	47
Petroleum bulk plants, terminals and wholesale LP gas facilities, total.....	842	51,924	276,931	21,058	655,217	517
Central administrative offices.....	459	49,410	263,199	16,277	632,191	78
Auxiliaries.....	383	2,514	13,732	4,781	23,026	439
Merchandise agents and brokers, total.....	32	1,626	7,386	1,128	2,895	120
Central administrative offices.....	26	1,460	6,388	1,121	2,895	85
Auxiliaries.....	6	166	998	7	...	35
Assemblers of farm products, total.....	95	1,816	10,009	3,493	33,555	139
Central administrative offices.....	83	1,690	9,384	3,383	33,166	134
Auxiliaries.....	12	126	625	110	389	5

(D) Withheld to avoid disclosure. ... Represents zero. ¹Average of the number of employees reported for March 15, May 15, August 15, and November 15 pay periods.

²Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

Table 9L. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS:
1954—UNITED STATES, STATES, AND COUNTIES
Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

State and county ¹	Number	Average employment ² (Number)	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Sales (\$1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
United States, total.....	1,786	96,203	514,257	275,307	1,111,883	10,397
Alabama.....	14	500	2,426	390	2,287	8
Jefferson county.....	6	381	1,598	25	...	1
Remainder of State.....	8	119	828	365	2,287	7
Arizona.....	7	356	1,777	...	...	...
Arkansas.....	20	355	1,841	1,672	3,696	72
Pulaski county.....	8	172	862	1,270	3,257	10
Sebastian county.....	4	101	455	402	439	58
Remainder of State.....	8	82	524	...	...	4
California.....	149	9,080	50,019	18,392	119,920	631
Alameda county.....	11	485	2,644	2	...	...
Fresno county.....	5	79	535	...	...	...
Los Angeles county.....	65	4,915	27,091	5,938	59,384	120
Sacramento county.....	5	480	2,623	87	4,956	15
San Diego county.....	5	86	460	465	...	9
San Francisco county.....	38	2,349	13,277	1,888	51,483	240
San Mateo county.....	3	183	1,097	587	29	11
Remainder of State.....	17	503	2,292	9,425	4,068	236
Colorado.....	27	1,097	6,542	4,885	11,808	45
Denver county.....	19	990	5,952	4,357	11,633	45
Remainder of State.....	8	107	590	528	175	...
Connecticut.....	25	1,419	7,968	802	96	62
Fairfield county.....	8	842	4,546	802	...	23
Hartford county.....	8	367	2,282	...	13	39
Remainder of State.....	9	210	1,140	...	83	...
Delaware.....	4	(D)	(D)	(D)	(D)	(D)
District of Columbia.....	13	226	1,285	...	106	1

See footnotes at end of table.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 9L. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS.
1954-UNITED STATES, STATES, AND COUNTIES-Continued

Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

State and county ¹	Number	Average employment ²	Payroll, entire year	Inventories, end of year, at cost	Sales	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
		(Number)	(\$1,000)	(\$1,000)	(\$1,000)	
Florida.....	26	961	4,554	1,991	12,480	9
Dade county.....	7	212	1,242	1,072	...	...
Duval county.....	11	553	2,363	919	12,466	9
Hillsborough county.....	3	97	527	...	...	...
Remainder of State.....	5	99	422	...	14	...
Georgia.....	35	2,615	11,188	7,126	34,097	116
De Kalb county.....	8	102	466	447	...	6
Fulton county.....	19	2,195	9,608	6,480	32,756	80
Remainder of State.....	8	318	1,114	199	1,341	30
Idaho.....	6	26	152	...	...	...
Illinois.....	106	9,995	54,751	48,959	129,062	1,906
Cook county.....	79	8,520	47,767	45,560	122,319	1,726
Winnebago county.....	3	85	412	260	1,198	26
Remainder of State.....	24	1,390	6,572	3,139	5,545	154
Indiana.....	40	2,666	13,526	8,404	8,921	484
Marion county.....	18	1,307	6,627	385	6,670	...
St. Joseph county.....	4	344	2,308	125	832	25
Vigo county.....	3	138	540	...	...	...
Remainder of State.....	15	877	4,051	7,894	1,419	459
Iowa.....	35	1,160	5,410	4,002	2,812	233
Polk county.....	10	644	3,138	...	...	...
Woodbury county.....	4	19	86	342	1,154	...
Remainder of State.....	21	497	2,186	3,660	1,658	233
Kansas.....	37	758	3,644	18,184	12,662	743
Saline county.....	4	16	98	...	8,288	...
Sedgwick county.....	10	49	288	22	2,397	...
Shawnee county.....	3	14	160	1,235	...	150
Wyandotte county.....	6	404	1,655	16,136	75	521
Remainder of State.....	14	275	1,443	791	1,902	72
Kentucky.....	16	994	5,197	2,578	64	158
Jefferson county.....	10	931	4,858	2,578	...	156
Remainder of State.....	6	63	339	...	64	2
Louisiana.....	34	1,070	5,633	441	44,976	39
Caddo parish.....	6	112	646	...	...	2
Orleans parish.....	17	917	4,714	441	44,976	37
Remainder of State.....	11	41	273	...	...	...
Maine.....	11	186	1,101	474	5,392	55
Cumberland county.....	7	99	593	...	...	...
Remainder of State.....	4	87	508	474	5,392	55
Maryland.....	23	1,901	9,031	11,013	4,036	222
Baltimore city.....	18	1,536	7,300	10,558	4,036	222
Remainder of State.....	5	365	1,731	455	...	...
Massachusetts.....	48	2,346	13,582	3,562	24,796	90
Hampden county.....	4	65	373	30	...	30
Middlesex county.....	7	128	871	43	...	2
Suffolk county.....	30	2,028	11,578	3,489	19,351	58
Remainder of State.....	7	125	760	...	5,445	...
Michigan.....	73	6,311	31,268	18,510	36,232	1,196
Huron county.....	4	42	220	555	858	15
Ingham county.....	4	421	1,718	12,253	13	...
Saginaw county.....	3	272	1,418	...	...	...
Wayne county.....	41	2,814	15,064	2,785	33,307	94
Remainder of State.....	21	2,762	12,848	2,917	2,054	1,087
Minnesota.....	56	3,808	19,112	29,499	27,626	963
Hennepin county.....	28	1,829	10,368	3,848	12,376	183
Ramsey county.....	11	1,485	6,145	24,470	8,954	780
St. Louis county.....	6	298	1,530	1,052	...	...
Remainder of State.....	11	196	1,069	129	6,296	...
Mississippi.....	9	215	910	...	...	...
Missouri.....	56	3,729	18,983	1,330	39,264	51
Jackson county.....	24	2,206	10,708	289	14,634	24
St. Louis county.....	4	100	541	867	864	18
St. Louis city.....	19	1,352	7,282	80	23,470	...
Remainder of State.....	9	71	452	94	296	9
Montana.....	16	331	1,746	340	616	...
Cascade county.....	6	83	495	...	613	...
Remainder of State.....	10	248	1,251	340	3	...
Nebraska.....	16	619	3,226	1,027	3,250	2
Douglas county.....	9	565	2,988	808	1,709	2
Remainder of State.....	7	54	238	219	1,541	...
Nevada.....	2	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	2	(D)	(D)	(D)	(D)	(D)
New Jersey.....	34	1,975	10,463	3,385	7,770	565
Bergen county.....	5	190	622	1,326	...	93
Camden county.....	3	76	564	268	...	1
Essex county.....	11	1,059	5,693	235	4,589	23
Hudson county.....	4	147	693	...	...	87
Remainder of State.....	11	503	2,891	1,556	3,181	361

See footnotes at end of table.

MISCELLANEOUS

9-41

Table 9L. CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES SERVICING WHOLESALE ESTABLISHMENTS.
1954—UNITED STATES, STATES, AND COUNTIES—Continued
Establishments, Employment, Payroll, Inventories, Sales, and Warehouse Space

State and county ¹	Number	Average employment ² (Number)	Payroll, entire year (\$1,000)	Inventories, end of year, at cost (\$1,000)	Sales (\$1,000)	Occupiable warehouse floor space, Dec. 31, 1954 (1,000 sq.ft.)
New Mexico	7	14	87	...	...	...
New York	203	14,005	82,754	22,141	281,686	750
Albany county.....	10	698	3,718	7,377	2,093	86
Bronx county.....	5	78	440	990	...	90
Erie county.....	12	494	1,936	249	3,032	9
Kings county.....	14	539	3,082	2,683	4,088	56
Monroe county.....	5	52	312	22	...	...
Nassau county.....	4	71	489	...	...	...
New York county.....	95	9,554	59,069	8,195	218,496	146
Onondaga county.....	11	267	1,555	1	...	14
Queens county.....	12	997	5,367	469	47,756	83
Westchester county.....	12	668	3,737	1,472	670	55
Remainder of State.....	23	587	3,049	683	5,551	211
North Carolina.....	35	810	4,252	145	...	4
Mecklenburg county.....	16	615	3,254	47	...	4
Wake county.....	5	103	512	...	...	...
Remainder of State.....	14	92	486	98	...	...
North Dakota.....	12	256	1,180	5	120	6
Ohio.....	97	6,668	38,320	13,250	124,700	407
Cuyahoga county.....	29	4,120	22,892	4,696	83,039	203
Franklin county.....	11	439	2,053	3,748	986	15
Hamilton county.....	18	541	3,123	405	7,626	61
Lucas county.....	11	644	4,746	626	10,581	97
Montgomery county.....	6	116	749	194	1,860	11
Summit county.....	4	161	943	3,270	17,087	14
Remainder of State.....	18	647	3,814	311	3,921	6
Oklahoma.....	41	1,702	8,542	3,235	7,993	105
Garfield county.....	3	14	85	521	530	...
Oklahoma county.....	11	290	1,401	521	6,056	77
Tulsa county.....	16	1,243	6,445	2,193	1,378	28
Washington county.....	4	33	223	...	...	...
Remainder of State.....	7	122	388	...	29	...
Oregon.....	22	896	4,874	6,024	10,493	177
Multnomah county.....	13	817	4,451	5,368	7,529	130
Remainder of State.....	9	79	423	656	2,964	47
Pennsylvania.....	102	5,569	28,577	7,295	99,636	343
Allegheny county.....	28	1,325	8,166	3,442	7,246	138
Dauphin county.....	5	127	633	17	...	55
Luzerne county.....	4	45	253	...	...	...
Montgomery county.....	5	417	2,283	41	86	1
Philadelphia county.....	34	2,022	10,408	2,342	72,067	112
Remainder of State.....	26	1,633	6,834	1,453	20,237	37
Rhode Island.....	9	207	1,326	224	3,365	30
Providence county.....	9	207	1,326	224	3,365	30
Remainder of State.....	...	...	...	...	...	...
South Carolina.....	11	250	1,392	2	...	...
South Dakota.....	9	357	1,590	31	...	...
Tennessee.....	23	781	3,512	13,331	1,633	332
Davidson county.....	3	25	137	...	...	...
Knox county.....	3	18	107	...	...	...
Shelby county.....	10	690	3,038	13,296	885	332
Remainder of State.....	7	48	230	35	748	...
Texas.....	131	4,039	20,613	18,583	13,097	361
Bexar county.....	6	68	441	...	1,462	...
Dallas county.....	31	1,122	5,435	14,787	1,485	239
Harris county.....	25	1,694	8,886	1,415	9,019	73
Lubbock county.....	5	11	81	...	...	...
Midland county.....	7	31	208	...	...	...
Nueces county.....	3	28	208	...	...	...
Potter county.....	5	170	824	...	...	7
Tarrant county.....	14	488	2,479	139	920	14
Taylor county.....	4	56	302	...	...	...
Remainder of State.....	31	371	1,749	2,242	211	28
Utah.....	11	297	1,370	9	...	5
Vermont.....	4	92	534	...	...	84
Virginia.....	41	1,148	5,631	711	2,042	46
Arlington county.....	4	14	72	83	...	12
Richmond county.....	4	49	285	115	...	10
Norfolk city.....	4	159	713	31	1,041	...
Remainder of State.....	29	926	4,561	482	1,001	24
Washington.....	38	2,210	12,773	770	33,858	53
King county.....	20	1,763	10,394	445	32,204	...
Pierce county.....	3	18	109	...	799	...
Spokane county.....	7	344	1,724	...	...	...
Remainder of State.....	8	85	546	325	855	53
West Virginia.....	16	461	2,637	451	808	38
Wisconsin.....	28	1,620	7,679	122	483	4
Brown county.....	4	260	1,253	...	49	...
Dane county.....	6	215	1,171	1	27	...
Douglas county.....	4	140	578	14	407	4
La Crosse county.....	3	191	1,010	...	...	...
Milwaukee county.....	6	677	3,344	...	...	...
Remainder of State.....	5	137	323	107	...	...
Wyoming.....	6	29	163	...	...	1

(p) Withheld to avoid disclosures. ... Represents zero. ¹Counties not shown have been withheld to avoid disclosure or have no establishments of this type.²Average of the number of employees reported for March 15, May 15, August 15, and November 15 pay periods.

ALASKA AND HAWAII

CONTENTS

<u>Table</u>		<u>Page</u>
10A.	Wholesale Trade: 1954—Employment Size of Establishment—Alaska; Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales.....	10-2
10B.	Wholesale Trade: 1954—Legal Form of Organization, by Type of Operation—Alaska; Establishments, Sales, Stocks, Operating Expense Ratio, Payroll and Personnel.....	10-2
10C..	Petroleum Bulk Plants and Terminals: 1954—Alaska; Establishments, Sales, Inventories, Payroll, and Personnel.....	10-2
10D.	Petroleum Bulk Plants and Terminals: 1954—Type of Plant—Alaska; Establishments and Sales....	10-3
10E.	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Alaska; Establishments, Sales, and Storage Capacity, by Type of Product....	10-3
10F.	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Alaska by Judicial Divisions; Establishments, Sales, and Storage Capacity, by Type of Product.....	10-3
10G.	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity by Size of Storage Facility—Alaska; Establishments, and Storage Capacity, by Type of Product.....	10-3
10H.	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales by Class of Customer and Type of Product—Alaska; Establishments, Total Sales, and Gallon Sales.....	10-4
10J.	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales to Retailers, Users, and Consumers, by Type of Product—Alaska by Judicial Division; Bulk Plants and Terminals—Establishments, Total Sales and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales.....	10-5
10K.	Petroleum Bulk Plants and Terminals: 1954—Number of Tank Trucks, Trailers, and Semi-Trailers Operated During December—Alaska.....	10-5
10L.	Wholesale Trade: 1954—Employment Size of Establishment—Hawaii; Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales.....	10-6
10M.	Wholesale Trade: 1954—Legal Form of Organization, by Type of Operation—Hawaii; Establishments, Sales, Stocks, Operating Expense Ratio, Payroll and Personnel.....	10-6
10N.	Petroleum Bulk Plants and Terminals: 1954—Hawaii; Establishments, Sales, Inventories, Payroll and Personnel.....	10-6
10P.	Petroleum Bulk Plants and Terminals: 1954—Type of Plant—Hawaii; Establishments and Sales..	10-7
10Q.	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Hawaii; Establishments, Sales, and Storage Capacity, by Type of Product.....	10-7
10R.	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Hawaii by Counties; Establishments, Sales, and Storage Capacity, by Type of Product.....	10-7
10S.	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity by Size of Storage Facility—Hawaii; Establishments, and Storage Capacity, by Type of Product.....	10-7
10T.	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales by Class of Customer and Type of Product—Hawaii; Establishments, Total Sales and Gallon Sales.....	10-8
10U.	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales to Retailers, Users, and Consumers, by Type of Product—Hawaii by Counties; Bulk Plants and Terminals—Establishments, Total Sales and Gallon Sales; Retail Gasoline Service Stations—Establishments and Sales.....	10-9
10V.	Petroleum Bulk Plants and Terminals: 1954—Number of Tank Trucks, Trailers, and Semi-Trailers Operated During December—Hawaii.....	10-9

WHOLESALE TRADE-SUMMARY STATISTICS

Table 10A.-WHOLESALE TRADE: 1954-EMPLOYMENT SIZE OF ESTABLISHMENT-ALASKA

Total Wholesale-Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types-Establishments and Sales

Employment size of establishment	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active pro- priators of unincorporated businesses, November (Number)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Alaska, total.....	184	6,274	128,583	981	83	100	41,410	84	53,311
Establishments with—									
1 paid employee.....	66	186	2,162	24	51	20	1,891	46	17,960
2 paid employees.....	18	234	4,320	36	4	11	1,410	7	1,492
3 paid employees.....	16	314	6,470	51	7	11	1,416	5	1,828
4 or 5 paid employees.....	32	784	17,591	144	13	21	6,316	11	6,814
6 or 7 paid employees.....	15	480	10,040	96	2	9	4,249	6	1,867
8 or 9 paid employees.....	12	750	15,652	99	3	10	8,100	2	(D)
10 to 19 paid employees.....	16	1,394	27,588	229	3	11	8,887	5	8,594
20 to 49 paid employees.....	8	(D)	(D)	(D)	(D)	7	(D)	1	(D)
50 to 99 paid employees.....	...	...	...	...	...	...	...	...	...
100 or more paid employees.....	1	(D)	(D)	(D)	(D)	...	...	1	(D)

(D) Withheld to avoid disclosure. ... Represents zero.

Table 10B -WHOLESALE TRADE 1954-LEGAL FORM OF ORGANIZATION, BY TYPE OF OPERATION-ALASKA
Establishments, Sales, Stocks, Operating Expense Ratio, Payroll and Personnel

Type of operation, and legal form of organization	Establishments (Number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll) as percent of sales ¹	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended November 15		Active proprietors November (Number)
						Payroll (Dollars)	Employees (Number)	
Alaska, total.....	184	xxx	14,217	xxx	6,274	128,583	981	83
Individual proprietorships.....	33	xxx	213	xxx	446	10,487	87	20
Partnerships.....	14	xxx	612	xxx	358	7,859	78	19
Corporations.....	128	xxx	12,584	xxx	4,455	85,758	651	243
Cooperative associations.....	3	xxx	635	xxx	838	21,461	136	...
Other forms of organization (including not reporting).....	6	xxx	173	xxx	177	3,018	29	1
Merchant wholesalers, total.....	100	41,410	5,812	18.5	3,997	84,628	641	33
Individual proprietorships.....	21	3,229	208	14.4	238	5,464	48	15
Partnerships.....	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	58	30,046	4,750	19.2	2,994	59,435	450	...
Cooperative associations.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	6	1,652	173	20.6	177	3,018	29	1
Manufacturers' sales branches, total.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships.....	...	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...	...
Corporations.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...	...
Petroleum bulk plants, terminals and LP gas facilities, total.....	64	36,754	7,610	10.5	1,215	22,930	172	43
Individual proprietorships.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...	...
Corporations.....	62	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	12	9,416	5	6.2	231	5,023	39	7
Individual proprietorships.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...	...
Assemblers of farm products, total.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Individual proprietorships.....	...	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...	...
Corporations.....	...	...	...	...	...	...	...	...
Cooperative associations.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. xxx Not applicable.

... Represents zero.

¹Entries for merchandise agents and brokers represent brokerage or commission received.²Operators of commission petroleum bulk plants on an agency basis.Table 10C -PETROLEUM BULK PLANTS AND TERMINALS 1954-ALASKA
Establishments, Sales, Inventories, Payroll, and Personnel

Type of establishment	Establishments (Number)	Sales (excluding tax) (\$1,000)	Inven- tories, end of year, at cost (\$1,000)	Payroll		Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November 15 (Number)
				Entire year (\$1,000)	Workweek ended nearest November 15 (Dollars)	March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	
Alaska, total.....	64	34,282	7,610	1,215	22,930	161	171	176	172	43
Bulk plants.....	56	17,883	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Bulk terminals.....	8	16,399	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure.

Table 10D.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—TYPE OF PLANT—ALASKA
Establishments and Sales

Territory	Bulk plants and terminals, total		Bulk plants										Bulk terminals	
			Total		Independent bulk plants		Cooperative bulk plants		Multiunit bulk plant operations					
	Commission bulk plants								Salary bulk plants					
	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)
Alaska.....	64	34,282	56	17,883	...	...	...	...	46	11,932	10	5,951	8	16,399

... Represents zero.

Table 10E.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—ALASKA
Establishments, Sales, and Storage Capacity, by Type of Product

Type of establishment	Establish- ments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—							Liquefied petroleum gases	
			Aviation gasoline	Other gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	In tanks of 125 lbs. working pressure or less	In tanks of more than 125 lbs. working pressure		
										(Number)	(\$1,000)
Alaska, total.....	64	34,282	7,821	15,219	17,886	16,636	5,840	...	...
Petroleum bulk plants, terminals.....	64	34,282	7,821	15,219	17,886	16,636	5,840	...	...
Bulk plants.....	56	17,883	2,883	7,897	7,899	7,297	483	...	...
Bulk terminals.....	8	16,399	4,938	7,322	9,987	9,339	5,357	...	...
Wholesale LP gas facilities.....	...	...	...	...	...	...	...	...	...

... Represents zero.

Table 10 F.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—
ALASKA BY JUDICIAL DIVISIONS
Establishments, Sales, and Storage Capacity, by Type of Product

Judicial Division	Establishments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—				
			Aviation gasoline	Other gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
			(Number)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Alaska, total.....	64	34,282	7,821	15,219	17,886	16,636	5,840
First judicial division.....	33	10,880	1,983	5,863	6,828	6,870	2,371
Second judicial division.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Third judicial division.....	20	17,782	3,768	8,326	8,417	7,608	3,469
Fourth judicial division.....	8	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosures.

Table 10G.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY
BY SIZE OF STORAGE FACILITY—ALASKA
Establishments, and Storage Capacity, by Type of Product

Size of storage facility	Establish-ments (Number)	Total bulk storage capacity as of December 31, assigned to—						
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, No. 1 fuel oil (1,000 gal.)	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	
Alaska, total.....	64	63,402	7,821	15,219	17,886	16,636	5,840	...
Less than 42,000 gallons.....	5	128	...	68	23	37	...	...
42,000 to 62,000 gallons.....	1	776	...	302	273	201	...	...
63,000 to 83,000 gallons.....	9	473	...	110	129	160	...	...
84,000 to 104,000 gallons.....	5	689	...	229	192	268	...	...
105,000 to 209,000 gallons.....	4	4,021	58	1,066	1,217	1,640	...	...
210,000 to 519,000 gallons.....	13	5,918	824	1,762	1,237	1,812	...	...
520,000 to 1,049,000 gallons.....	8	23,895	3,582	4,889	7,166	6,367	...	...
1,050,000 to 3,149,000 gallons.....	14	3	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	3	27,502	3,357	6,793	7,649	6,151	...	...
6,300,000 to 20,999,000 gallons.....	2	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...	...

... Represents zero.

Table 10H -PETROLEUM BULK PLANTS AND TERMINALS: 1954-GALLON SALES BY CLASS OF CUSTOMER AND TYPE OF PRODUCT-ALASKA

Establishments, Total Sales, and Gallon Sales

Territory	All establishments		Sales of establishments reporting gallon sales, by class of customer and type of product											
	Number	Sales (excluding tax)	Sales coverage ¹	Total sales, all customers				Sales to retailers, users, and consumers						
				Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel- type fuels	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Mavy special)	Liquefied petroleum gases	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel- type fuels	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Mavy special)	Liquefied petroleum gases	
		(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Alaska.....	64	34,282	99	59,182	47,033	50,271	28,408	31	58,026	46,815	49,531	27,922		31

¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10J.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—GALLON SALES TO RETAILERS, USERS,
AND CONSUMERS, BY TYPE OF PRODUCT—ALASKA BY JUDICIAL DIVISION
Bulk Plants and Terminals--Establishments, Total Sales and Gallon Sales; Retail Gasoline Service Stations--Establishments and Sales

Type of plant and Judicial Division	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2- No. 4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Alaska, total.....	64	34,282	99	58,026	46,815	49,531	27,922	75	9,567
Refiner-marketer plants.....	64	34,282	99	58,026	46,815	49,531	27,922	(NA)	(NA)
Other plants.....	...	...	...	...	...	...	...	(NA)	(NA)
First Judicial Division.....	33	10,880	100	19,582	19,650	17,718	15,323	7	(D)
Second Judicial Division.....	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
Third Judicial Division.....	20	17,782	97	30,355	20,169	28,134	12,339	54	(D)
Fourth Judicial Division.....	8	(D)	(D)	(D)	(D)	(D)	(D)	13	1,773

(D) Withheld to avoid disclosure. NA Not available. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10K.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—NUMBER OF TANK TRUCKS,
TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER—ALASKA

Type of equipment	Number of bulk petroleum products (except LP gas) vehicles					Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles				Total	By capacity of vehicles			
		Less than 3,000 Gallons	3,000 to 6,499 gallons	6,500 to 9,999 gallons	10,000 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
Alaska, total.....	122	115	7	...	...	...	...	...	...	...
Tank trucks.....	107	107	...	...	...	...	...	...	...	...
Tank semitrailers and trailers.....	15	8	7	...	...	...	...	...	...	...

... Represents zero.

WHOLESALE TRADE-SUMMARY STATISTICS

Table 10L.—WHOLESALE TRADE: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—HAWAII
Total Wholesale—Establishments, Payroll, and Personnel; Merchant Wholesalers and Other Operating Types—Establishments and Sales

Employment size of establishment	Total					Merchant wholesalers		Other operating types	
	Establishments (Number)	Payroll, entire year (\$1,000)	Payroll and paid employees, workweek ended nearest November 15		Active pro- priators of unincorporated businesses, November (Number)	Establish- ments (Number)	Sales (\$1,000)	Establish- ments (Number)	Sales (\$1,000)
			Payroll (Dollars)	Employees (Number)					
Hawaii, total.....	594	37,754	764,510	9,886	335	445	293,929	149	288,011
Establishments with—									
1 paid employee.....	117	437	5,755	96	91	72	5,812	45	29,145
2 paid employees.....	69	463	9,489	140	55	51	5,179	18	6,737
3 paid employees.....	61	553	11,742	195	48	53	6,169	8	4,626
4 or 5 paid employees.....	88	1,143	26,676	393	52	61	9,963	27	15,727
6 or 7 paid employees.....	54	1,210	25,609	347	34	45	13,163	9	9,926
8 or 9 paid employees.....	39	1,213	28,889	327	16	29	9,495	10	8,420
10 to 19 paid employees.....	82	3,599	73,382	1,101	34	70	39,959	12	8,977
20 to 49 paid employees.....	47	5,080	110,568	1,466	5	34	51,853	13	34,431
50 to 99 paid employees.....	15	4,775	88,227	1,118	...	13	(D)	2	(D)
100 or more paid employees.....	22	19,281	384,173	4,703	...	17	(D)	5	(D)

... Represents zero.

(D) Withheld to avoid disclosure.

Table 10M.—WHOLESALE TRADE: 1954—LEGAL FORM OF ORGANIZATION, BY TYPE OF OPERATION—HAWAII
Establishments, Sales, Stocks, Operating Expense Ratio, Payroll and Personnel

Type of operation, and legal form of organization	Establishments	Sales	Inventories, end of year, at cost	Operating expenses (including payroll) as percent of sales¹	Payroll, entire year	Payroll and paid employees, workweek ended November 15		Active proprietors November
						Payroll	Employees	
	(Number)	(\$1,000)	(\$1,000)		(\$1,000)	(Dollars)	(Number)	(Number)
Hawaii, total.....	594	xxx	50,668	xxx	37,754	764,510	9,886	335
Individual proprietorships.....	194	xxx	1,993	xxx	1,604	35,570	631	175
Partnerships.....	69	xxx	1,625	xxx	1,260	26,860	471	2137
Corporations.....	292	xxx	41,993	xxx	32,227	649,359	7,937	19
Cooperative associations.....	18	xxx	1,224	xxx	420	7,775	163	2
Other forms of organization (including not reporting).....	21	xxx	3,833	xxx	2,243	44,946	684	2
Merchant wholesalers, total.....	445	293,929	40,527	17.1	28,439	580,099	7,861	267
Individual proprietorships.....	156	23,741	1,840	13.1	1,330	29,476	54.1	147
Partnerships.....	57	15,828	1,406	13.5	1,039	22,070	412	117
Corporations.....	207	225,094	32,727	18.2	23,827	484,149	6,194	...
Cooperative associations.....	7	10,712	1,141	4.5	216	3,610	73	1
Other forms of organization (including not reporting).....	18	18,554	3,413	19.3	2,027	40,794	641	2
Manufacturers' sales branches, total.....	38	44,805	2,854	10.9	2,783	56,778	665	...
Individual proprietorships.....	...	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...	...
Corporations.....	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Petroleum bulk plants, terminals and LP gas facilities, total.....	34	56,515	6,701	7.7	1,360	27,109	283	19
Individual proprietorships.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	...	...	...	...	...	...	...	...
Corporations.....	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	...	...	...	...	...	...	...	...
Other forms of organization (including not reporting).....	...	...	...	...	...	...	...	...
Merchandise agents, brokers, total.....	68	183,309	499	6.1	4,928	95,453	951	49
Individual proprietorships.....	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships.....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Corporations.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organizations (including not reporting).....	...	...	...	...	...	...	...	...
Assemblers of farm products.....	9	3,382	87	14.2	244	5,071	126	...
Individual proprietorships.....	...	...	...	...	...	...	...	...
Partnerships.....	...	...	...	...	...	...	...	...
Corporations.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Cooperative associations.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other forms of organizations (including not reporting).....	...	...	...	...	...	...	...	...

... Represents zero. XXX Not applicable.

(D) Withheld to avoid disclosure.

¹Entries for merchandise agents and brokers represent brokerage or commissions received.²Operators of commission petroleum bulk plants on an agency basis.

Table 10N.—PETROLEUM BULK PLANTS AND TERMINALS: 1954--HAWAII
Establishments, Sales, Inventories, Payroll, and Personnel

Type of establishment	Establishments	Sales (excluding tax)	Inventories, end of year, at cost	Payroll		Paid employees, workweek ended nearest—				Active proprietors of unincorporated businesses, November 15
				Entire year	Workweek- ended nearest November 15	March 15	May 15	August 15	November 15	
				(Number)	(Dollars)	(Number)	(Number)	(Number)	(Number)	
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(Dollars)	(Number)	(Number)	(Number)	(Number)	(Number)
Hawaii, total.....	34	44,466	6,701	1,360	27,109	280	280	285	283	19
Bulk plants.....	24	8,030	5,064	221	4,608	50	50	51	53	18
Bulk terminals.....	10	36,436	1,637	1,139	22,501	230	230	234	230	1

Table 10P.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—TYPE OF PLANT—HAWAII
Establishments and Sales

Territory	Bulk plants and terminals, total		Bulk plants										Bulk terminals	
			Total		Independent bulk plants		Cooperative bulk plants		Multiunit bulk plant operations					
	Commission stations								Salary stations					
	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)	Estab-lish-ments (Number)	Sales (excl. tax) (\$1,000)
Hawaii.....	34	44,466	24	8,030	3	419	...	...	17	5,730	4	1,881	10	36,436

... Represents zero.

Table 10Q.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY—HAWAII
Establishments, Sales, and Storage Capacity, by Type of Product

Type of establishment	Establish-ments .	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—						
			Aviation gasoline	Other gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)	Liquefied petroleum gases	
								In tanks of 125 lbs. working pressure or less	In tanks of more than 125 lbs. working pressure
	(Number)	(\$1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Hawaii, total.....	34	44,466	5,915	31,017	2,595	9,357	21,148	...	...
Petroleum bulk plants, terminals.....	34	44,466	5,915	31,017	2,595	9,357	21,148	...	...
Bulk plants.....	24	8,030	...	4,553	750	2,442	157	...	...
Bulk terminals.....	10	36,436	5,915	26,464	1,845	6,915	20,991	...	...
Wholesale LP gas facilities.....	...	...	...	...	...	...	...	...	...

... Represents zero.

Table 10R.—PETROLEUM BULK PLANTS AND TERMINALS 1954—BULK STORAGE CAPACITY—HAWAII BY COUNTIES
Establishments, Sales, and Storage Capacity, by Type of Product

County	Establishments	Sales (excluding tax)	Bulk storage capacity as of December 31, assigned to—				
			Aviation gasoline	Other gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)
			(Number)	(\$1,000)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)
Hawaii, total.....	34	44,466	5,915	31,017	2,595	9,357	21,148
Hawaii.....	13	5,068	218	4,039	655	1,213	2,086
Honolulu.....	10	32,617	5,697	21,561	1,368	5,073	18,905
Kauai.....	5	(D)	(D)	(D)	(D)	(D)	(D)
Mauai.....	6	(D)	(D)	(D)	(D)	(D)	(D)

(D) Withheld to avoid disclosure.

Table 10S.—PETROLEUM BULK PLANTS AND TERMINALS: 1954—BULK STORAGE CAPACITY
BY SIZE OF STORAGE FACILITY—HAWAII
Establishments, and Storage Capacity, by Type of Product

Size of storage facility	Establish-ments (Number)	Bulk storage capacity December 31, 1954						
		All products (1,000 gal.)	Aviation gasoline (1,000 gal.)	Other gasoline (1,000 gal.)	Kerosene, range oil, No. 1 fuel oil (1,000 gal.)	Distillate fuel oils (No. 2 to No. 4, light gas oils, and light Diesel-type fuels) (1,000 gal.)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special) (1,000 gal.)	
Hawaii, total.....	34	70,032	5,915	31,017	2,595	9,357	21,148	...
Less than 42,000 gallons.....	7	126	...	64	26	36	...	...
42,000 to 62,000 gallons.....	2	...	...	...	...	...	...	...
63,000 to 83,000 gallons.....	4	443	...	259	95	89	...	...
84,000 to 104,000 gallons.....	...	...	...	...	...	...	...	...
105,000 to 209,000 gallons.....	2	...	...	...	...	...	...	...
210,000 to 519,000 gallons.....	4	2,075	...	1,169	192	714	...	...
520,000 to 1,049,000 gallons.....	7	5,182	...	3,324	523	1,335	...	...
1,050,000 to 3,149,000 gallons.....	3	...	...	...	...	...	...	...
3,150,000 to 6,299,000 gallons.....	1	62,206	5,915	26,201	1,759	7,183	21,148	...
6,300,000 to 20,999,000 gallons.....	4	...	...	...	...	...	...	...
21,000,000 gallons and over.....	...	...	...	...	...	...	...	...

... Represents zero.

Table 10T -PETROLEUM BULK PLANTS AND TERMINALS: 1954-GALLON SALES BY CLASS OF CUSTOMER AND TYPE OF PRODUCT-HAWAII
Establishments, Total Sales, and Gallon Sales

Territory	All establishments		Sales of establishments reporting gallon sales, by class of customer and type of product											
	Number	Sales (excluding tax)	Sales coverage ¹	Total sales, all customers				Sales to retailers, users, and consumers						
				Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel- type fuels	Residual fuel oils (No. 5 and No. 6, "Bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)	Liquefied petroleum gases	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2 to No. 4 light gas oils, and light Diesel- type fuels	Residual fuel oils (No. 5 and No. 6, "Bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
		(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	
Hawaii.....	34	44,466	100	132,854	6,254	22,779	225,830	1,943	125,884	5,178	22,730	212,252	...	

... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10U -PETROLEUM BULK PLANTS AND TERMINALS: 1954-GALLON SALES TO RETAILERS, USERS, AND CONSUMERS,
BY TYPE OF PRODUCT-HAWAII BY COUNTIES

Bulk Plants and Terminals-Establishments, Total Sales, and Gallon Sales; Retail Gasoline Service Stations-Establishments and Sales

County	Petroleum bulk plants and terminals							Retail gasoline service stations	
	Establish- ments	Sales (excl. tax)	Sales of establishments reporting gallon sales, by type of product					Establish- ments	Sales of gasoline service stations
			Sales coverage ¹	Gasoline	Kerosene, range oil, No. 1 fuel oil	Distillate fuel oils (No. 2- No. 4, light gas oils, and light Diesel- type fuels)	Residual fuel oils (No. 5 and No. 6, "bunker C," heavy Diesel fuels, heavy gas oil, and Navy special)		
	(Number)	(\$1,000)	(Percent)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(1,000 gal.)	(Number)	(\$1,000)
Hawaii, total.....	34	44,466	100	125,884	5,178	22,730	212,252	332	28,776
Refiner-marketer plants.....	31	44,047	100	124,923	5,106	22,682	212,252	(NA)	(NA)
Other plants.....	3	419	100	961	72	48	...	(NA)	(NA)
Hawaii.....	13	5,068	100	13,027	1,432	5,653	6,339	65	3,679
Honolulu.....	10	32,617	100	97,887	2,061	8,894	200,860	202	21,957
Kauai.....	5	(D)	(D)	(D)	(D)	(D)	(D)	24	1,003
Maui.....	6	(D)	(D)	(D)	(D)	(D)	(D)	41	2,137

(D) Withheld to avoid disclosures. (NA) Not available. ... Represents zero. ¹Ratio of dollar sales: establishments reporting gallon sales (by class of customer and type of product) to all establishments.

Table 10V -PETROLEUM BULK PLANTS AND TERMINALS: 1954-NUMBER OF TANK TRUCKS,
TRAILERS, AND SEMITRAILERS OPERATED DURING DECEMBER-HAWAII

Type of equipment	Number of bulk petroleum products (except LP gas) vehicles					Number of liquefied petroleum gas vehicles				
	Total	By capacity of vehicles				Total	By capacity of vehicles			
		Less than 3,000 gallons	3,000 to 6,499 gallons	6,500 to 9,999 gallons	10,000 gallons or more		Less than 1,200 gallons	1,200 to 1,999 gallons	2,000 to 3,499 gallons	3,500 gallons or more
Hawaii, total.....	159	132	23	4	...	...	...	...	...	...
Tank trucks.....	131	125	6	...	...	...	...	...	...	...
Tank semitrailers and trailers.....	28	7	17	4	...	...	...	...	...	...

... Represents zero.

PUBLIC WAREHOUSES

CONTENTS

INTRODUCTION

	<u>Page</u>
Method of enumeration.....	11-5
Previous censuses of public warehouses.....	11-5
Confidentiality of data.....	11-5
Summary of findings:	
General merchandise warehouses.....	11-5
Household goods warehouses.....	11-8
Refrigerated warehouses.....	11-9
Food locker plants.....	11-10
Farm products warehouses.....	11-10
Special warehouses and storage facilities.....	11-11
Freight trucking terminals.....	11-11
Central Administrative Offices and Auxiliaries.....	11-11
Other 1954 data for warehouse and storage space.....	11-11
Description of classifications.....	11-13
Explanation of terms.....	11-13
Report Forms:	
BC 42A—Public Warehouses: Public Refrigerated Warehouses; Frozen Food Locker Plants; Farm Products Public Warehouses.....	11-15
BC 42B—Public Warehouses: General Merchandise Warehouses; Household Goods Warehouses; Special Warehouses or Storage Facilities; Freight Trucking Terminals.....	11-17
Standard Metropolitan Areas with 300,000 inhabitants or more:	
Definitions.....	11-19
Map.....	11-20

TEXT TABLES

<u>Table</u>	(Summary tables for United States)	<u>Page</u>
A. General Merchandise Warehouses by Revenue Size: 1954.....		11-7
B. General Merchandise Warehouses by Employment Size: 1954.....		11-8
C. Household Goods Warehouses by Revenue Size: 1954.....		11-8
D. Household Goods Warehouses by Employment Size: 1954.....		11-9
E. Refrigerated Warehouses by Revenue Size: 1954.....		11-9
F. Refrigerated Warehouses by Capacity: 1954.....		11-10
G. Food Locker Plants—Size by Number of Lockers: 1954.....		11-10
H. Public Warehouses—Unincorporated Firms without Paid Employees: 1954.....		11-11
J. Refrigerated Storage Space of Specified Manufacturing Industries and United States Totals by Geographic Divisions and States: 1954.....		11-12

CHARTS

<u>Chart</u>		<u>Page</u>
1. General Merchandise and Household Goods Warehouses—Occupiable Public Storage Floor Space, December 31, 1954, by Geographic Divisions.....		11-6
2. Refrigerated Warehouses—Occupiable Public Refrigerated Space, December 31, 1954, by Geographic Divisions.....		11-6
3. Food Locker Plants—Number of Individual Food Lockers Installed, December 31, 1954, by Geographic Divisions.....		11-6

TABLES

<u>Table</u>		<u>Page</u>
1A. Public Warehouses: 1954—Type of Warehouse Facility—United States and States; Establishments, Revenue, Payroll, Employees, and Occupiable Space.....		11-21
1B. Public Warehouses: 1954—Form of Ownership—United States, by Type of Warehouse; Establishments, Revenue, Annual Payroll, Employees, and Occupiable Space.....		11-28
1C. Public Warehouses: 1954—Employment Size of Establishment—United States; Establishments, Revenue, Annual Payroll, Employees, and Occupiable Space.....		11-29

<u>Table</u>	<u>TABLES—Continued</u>	<u>Page</u>
2A. General Merchandise Warehouses: 1954—United States, Geographic Divisions, and States; Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees.....		11-30
2B. General Merchandise Warehouses: 1954—Standard Metropolitan Areas of 300,000 Inhabitants or More; Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees.....		11-31
2C. General Merchandise Warehouses: 1954—Age of Buildings—United States and Geographic Divisions; Establishments, Warehouse Buildings, Gross Space, and Leased Space.....		11-32
2D. General Merchandise Warehouses: 1954—Kind of Space and Percent Occupied—United States, Geographic Divisions and Standard Metropolitan Areas of 500,000 Inhabitants or More; Establishments, Occupiable Space, and Revenue.....		11-33
2E. General Merchandise Warehouses: 1954—Sources of Revenue—United States, Geographic Divisions, and Standard Metropolitan Areas of 500,000 Inhabitants or More; Establishments and Revenue.....		11-34
2F. General Merchandise Warehouses: 1954—Revenue Size of Establishment—United States and Geographic Divisions; Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees.....		11-35
2G. General Merchandise Warehouses: 1954—Occupation Class of Employees, by Revenue Size of Establishment—United States and Geographic Divisions; Establishments, Revenue, Annual Payroll, and Employees.....		11-36
3A. Household Goods Warehouses: 1954—United States, Geographic Divisions, and States; Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees.....		11-37
3B. Household Goods Warehouses: 1954—Standard Metropolitan Areas of 300,000 Inhabitants or More; Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees.....		11-38
3C. Household Goods Warehouses: 1954—Age of Buildings—United States and Geographic Divisions; Establishments, Warehouse Buildings, Gross Space, and Leased Space.....		11-39
3D. Household Goods Warehouses: 1954—Kind of Space and Percent Occupied—United States, Geographic Divisions, and Standard Metropolitan Areas of 500,000 Inhabitants or More; Establishments, Occupiable Space, and Revenue.....		11-40
3E. Household Goods Warehouses: 1954—Sources of Revenue—United States, Geographic Divisions, and Standard Metropolitan Areas of 500,000 Inhabitants or More; Establishments and Revenue.....		11-41
3F. Household Goods Warehouses: 1954—Revenue Size of Establishment—United States and Geographic Divisions; Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees.....		11-42
3G. Household Goods Warehouses: 1954—Occupation Class of Employees, by Revenue Size of Establishment—United States and Geographic Divisions; Establishments, Revenue, Annual Payroll, and Employees.....		11-44
4A. Refrigerated Warehouses: 1954—United States, Geographic Divisions, and States; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-45
4B. Refrigerated Warehouses: 1954—Standard Metropolitan Areas of 1,000,000 Inhabitants or More; Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees.....		11-46
4C. Refrigerated Warehouses: 1954—Principal Product Stored, United States and Geographic Regions; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-46
4D. Refrigerated Warehouses: 1954—Kind of Space and Percent Occupied, by Principal Product Stores—United States; Establishments, Occupiable Space, and Revenue.....		11-47
4E. Refrigerated Warehouses: 1954—Sources of Revenue, by Principal Product Stored—United States; Establishments, Revenue, and Occupiable Space.....		11-47
4F. Refrigerated Warehouses: 1954—Revenue Size of Establishment—United States; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-48
4G. Refrigerated Warehouses: 1954—Capacity of Establishment—United States and Geographic Regions; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-48
5A. Frozen Food Locker Plants: 1954—Type of Plant—United States and Geographic Divisions; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-49
5B. Frozen Food Locker Plants: 1954—Sources of Revenue, by Type of Plant—United States; Establishments, Revenue, and Occupiable Space.....		11-49
5C. Frozen Food Locker Plants: 1954—Size by Number of Lockers—United States and Geographic Divisions; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-50
6A. Farm Products Warehouses: 1954—Principal Product Stored—United States and Geographic Regions; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-51
6B. Farm Products Warehouses: 1954—Sources of Revenue, by Principal Product Stored—United States and Geographic Regions; Establishments and Revenue.....		11-52
7A. Special Warehouses and Storage Facilities: 1954—Principal Product Stored—United States; Establishments, Revenue, Occupiable Space, Payroll, and Employees.....		11-52
8A. Public Warehouses: 1954—Territories of Alaska and Hawaii; Establishments, Revenue, Personnel, and Occupiable Warehouse Space.....		11-52

INDEX TO TABLES

(Entries in columns represent table numbers in which information appears; summary information for the United States appears on all tables)

Subject	General merchandise warehouses			Household goods warehouses			Refrigerated warehouses			Food locker plants		Farm products warehouses		Special warehouse and storage facilities States	Freight trucking terminals States
	States	Region or division	Standard Metro-politan Area	States	Region or division	Standard Metro-politan Area	States	Region or division	Standard Metro-politan Area	States	Region or division	States	Region or division		
Payroll and employment:															
Payroll, 1954.....	1A,2A	2A,F,G	2B	1A,3A	3A,F,G	3B	1A,4A	4A,C,G	4B	1A	5A,C	1A	6A	1A	1A
Payroll workweek ended nearest Nov. 15, 1954..	1A	.....	.....	1A	.....	.....	1A	.....	.....	1A	.....	1A	.....	1A	1A
Employees, workweek ended, nearest Nov. 15, 1954.....	1A,2A	2A,F,G	2B	1A,3A	3A,F,G	3B	1A,4A	4A,C,G	4B	1A	5A,C	1A	6A	1A	1A
Employees, specified workweeks.....	1A	.....	.....	1A	.....	.....	1A	.....	.....	1A	5A	1A	.....	1A	1A
Employees, by occupation classes.....	.....	2G	.....	.....	3G	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Buildings, number and age..	.....	2C	.....	.....	3C	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Principal products stored..	.....	.....	.....	.....	.....	.....	.....	4C	.....	.....	.....	.....	6A,B	.....	.....
Size data:															
Revenue size.....	.....	2F,G	.....	.....	3F,G	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Size by number of lockers.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	5C	.....	.....	.....	.....
Capacity, refrigerated warehouses.....	.....	.....	.....	.....	.....	.....	.....	4G	.....	.....	.....	.....	.....	.....	.....
Revenue:															
Total revenue.....	1A,2A	2A,D,E, F,G	2B,D,E	1A,3A	3A,D,E, F,G	3B,D,E	1A,4A	4A,C,G	4B	1A	5A,C	1A	6A,B	1A	1A
General merchandise revenue, total.....	.....	2D,E	2D,E	.....	3D,E	3D,E	.....	.....	.....	.....	.....	.....	.....	.....	.....
From storage of general merchandise.....	.....	2E	2E	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
From handling general merchandise.....	.....	2E	2E	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
From accessorial services.....	.....	2E	2E	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Household goods revenue, total.....	.....	2D,E	2D,E	.....	3D,E	3D,E	.....	.....	.....	.....	.....	.....	.....	.....	.....
From storage of household goods....	.....	.....	.....	.....	3E	3E	.....	.....	.....	.....	.....	.....	.....	.....	.....
From labor on household goods....	.....	.....	.....	.....	3E	3E	.....	.....	.....	.....	.....	.....	.....	.....	.....
Trucking.....	.....	.....	.....	.....	3E	3E	.....	.....	.....	.....	.....	.....	.....	.....	.....
Packing and crating household goods....	.....	.....	.....	.....	3E	3E	.....	.....	.....	.....	.....	.....	.....	.....	.....
Commissions received.....	.....	.....	.....	.....	3E	3E	.....	.....	.....	.....	.....	.....	.....	.....	.....
Revenue from storage except refrigerated...	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	6B	.....	.....
Special storage revenue.....	.....	2E	2E	.....	3E	3E	.....	.....	.....	.....	.....	.....	.....	.....	.....
Trucking revenue.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	6B	.....	.....
Revenue from compressing, packing, crating, bailing, etc.	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	6B	.....	.....
Sale of merchandise....	.....	2E	2E	.....	3E	3E	.....	.....	.....	.....	.....	.....	6B	.....	.....
Freight trucking terminal revenue.....	.....	2E	2E	.....	3E	3E	.....	.....	.....	.....	.....	.....	.....	.....	.....
Space:															
Gross floor space.....	.....	2C	.....	.....	3C	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Space leased on landlord-tenant basis..	.....	2C	.....	.....	3C	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Occupiable public storage space.....	1A,2A	2A,D,F	2B,D	1A,3A	3A,D,F	3B,D	1A	.....	.....	1A	.....	1A	6A	1A	1A
Percent occupied....	.....	2D	2D	.....	3D	3D	.....	.....	.....	.....	.....	.....	.....	.....	.....
General merchandise space.....	2A	2A,D,F	2B,D	3A	3A,D,F	3B,D	.....	.....	.....	.....	.....	.....	.....	.....	.....
Household goods space..	2A	2A,D,F	2B,D	3A	3A,D,F	3B,D	.....	.....	.....	.....	.....	.....	.....	.....	.....
Refrigerated space....	1A	.....	.....	1A	.....	.....	1A,4A	4A,C,G	4B	1A	.....	1A	.....	1A	1A
Cooler space.....	.....	.....	.....	.....	.....	.....	4A	4A,C,G	4B	.....	.....	.....	.....	.....	.....
Freezer space.....	.....	.....	.....	.....	.....	.....	4A	4A,C,G	4B	.....	.....	.....	.....	.....	.....
Food locker space:															
Number of lockers installed.....	1A	.....	.....	1A	.....	.....	1A,4A	4A,C,G	4B	1A	5A,C	1A	.....	1A	1A
Bulk freezer storage space.....	1A	.....	.....	1A	.....	.....	1A,4A	4A	4B	1A	5A,C	1A	.....	1A	1A
Bin space.....	1A	.....	.....	1A	.....	.....	1A	.....	.....	1A	.....	1A	6A	1A	1A
Bulk liquid storage space..	1A	.....	.....	1A	.....	.....	1A	.....	.....	1A	.....	1A	.....	1A	1A
Food locker plants with and without food preparation facilities.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	5A	.....	.....	.....	.....

INTRODUCTION

The 1954 Census of Business, along with the 1954 Census of Manufactures and Mineral Industries, was authorized by law under Title 13, United States Code, section 131. These 1954 Censuses covered businesses operated in continental United States, Alaska and Hawaii. The 1954 Census of Business covered Wholesale Trade, Retail Trade, Selected Service Trades and Public Warehouses. Separate Censuses of Business and Manufactures for 1954 were also conducted in Puerto Rico jointly with the Commonwealth Government. Public warehouses, however, were not covered in the Puerto Rico Census.

Findings presented in this report are for that portion of the 1954 Census of Business pertaining to Public Warehouses.

The term "public warehouses" as used here, encompasses the following industries of the Standard Industrial Classification Manual, Volume II, May 1949, a manual developed under the auspices of the Bureau of the Budget, Executive Office of the President.

<u>Industry Number</u>	<u>Title</u>
422	Farm product warehousing and storage
423	Refrigerated warehousing
424	Household goods warehousing and storage
425	Special warehousing and storage, not elsewhere classified
428	Terminal facilities for handling freight
429	General warehousing and storage

The various classes of warehouses for which data are presented separately in this publication are described below under "Description of Classifications."

METHOD OF ENUMERATION

Data in this report, as well as in other 1954 Census of Business publications, were obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Bureau of Old-Age and Survivors' Insurance (BOASI) as wholly or partially engaged in public warehousing and storage, wholesale, retail, manufacturing,

SUMMARY OF FINDINGS

At the end of 1954 there were 7,565 establishments, with one or more paid employees, in continental United States primarily engaged in the public warehouse business as defined below under "Description of Classifications."* Revenue for the year amounted to \$757 million. Employees of the industry numbered 94,444 during the workweek ended nearest November 15, 1954, on a weekly payroll of \$6,170,064, or an average of \$65 per employee. Payroll for the year amounted to \$304 million, or 40 percent of the total revenue. Owners of unincorporated firms, even though they may have been engaged in the business, are not included in the count of employees nor is their compensation included in payroll.

Public warehouses, as the term is used here, includes general merchandise warehouses, household goods warehouses, refrigerated warehouses, food locker plants, farm products warehouses, special warehouses and storage facilities, and freight trucking terminals. As indicated in the "Description

*Data for unincorporated firms without paid employees are excluded from the summary but are presented in text Table H, p. 11-11. For information on Public Merchandise Warehouses in the territories of Alaska and Hawaii, see Table 8A, p. 11-52.

mineral industries, and in major groups 70, 72, 73, 75, 76, 78, and 79 of the Service portion of the Standard Industrial Classification Manual. In addition, report forms were mailed to all establishments which BOASI had not classified by kind of business prior to mailing Census report forms. Each establishment was mailed a report form appropriate to its BOASI classification (for those cases for which BOASI classifications had not been established, a general purpose form was used), but its 1954 Census classification was determined by replies to questions on the Census report form. Each establishment enumerated in the 1954 Census of Business was classified as a public warehouse, retail store, wholesale establishment or service business according to its major activity.

Two special report forms, designed in cooperation with industry representatives, were used in enumerating public warehouses in connection with the 1954 Census of Business. (See Report Forms BC-42A and 42B reproduced on pp. 11-15 thru 11-18). This publication presents information developed from those forms.

PREVIOUS CENSUSES OF PUBLIC WAREHOUSES

Public warehouses were included in the 1935 and 1939 Censuses of Business, but not in the 1948 Census. A separate bulletin was issued in connection with the 1935 Census entitled Public Warehousing. Data for 1939 were included as a part of Service Trades for that year, and were published in Sixteenth Census of the United States 1940, Census of Business, Volume III, Service Establishments, 1939.

In addition, the Bureau of the Census, as statistical collection agent for the Transportation Division of the National Defense Advisory Commission, conducted a survey of the Nation's public storage space in 1941. The findings were published in a Census Bureau release of December 6, 1941, entitled Survey of Public Storage Space as of July 1, 1941. This survey was limited for the most part to general merchandise and household goods warehouses.

CONFIDENTIALITY OF DATA

In accordance with Census law, any data which would disclose the operation of an individual establishment or business organization are not published. The number of establishments in a kind of business is not considered a disclosure by Census rules, so that this item is shown in instances where other items of information for the same establishments are suppressed.

of Classifications," data in this report are limited to establishments primarily engaged in performing warehousing and related services for the public. Plants primarily engaged in other activities but which also conduct some public warehouse business (e.g., ice plants with some public refrigerated space and food lockers, poultry dressing plants having some public refrigerated space, wholesale warehouses providing some public space, etc.) are excluded.

General Merchandise Warehouses.—Of the 7,565 establishments in the public warehouse classification, 1,197 were primarily engaged in warehousing general merchandise with annual revenue of \$172 million. Employees of this segment of the warehouse trade numbered 22,283 on a weekly payroll of \$1,576,442 as of mid-November 1954, or a weekly average of \$71 per employee. Annual payroll amounted to \$82 million or 47.6 percent of revenue.

General merchandise warehouses reported a total of 108 million square feet of floor space at the end of 1954, 102 million of which was assigned to the storage of general merchandise, 2 million to household goods, and 4 million to other

CHART 1.-GENERAL MERCHANDISE AND HOUSEHOLD GOODS WAREHOUSES
OCCUPIABLE PUBLIC STORAGE FLOOR SPACE, DECEMBER 31, 1954, BY GEOGRAPHIC DIVISIONS

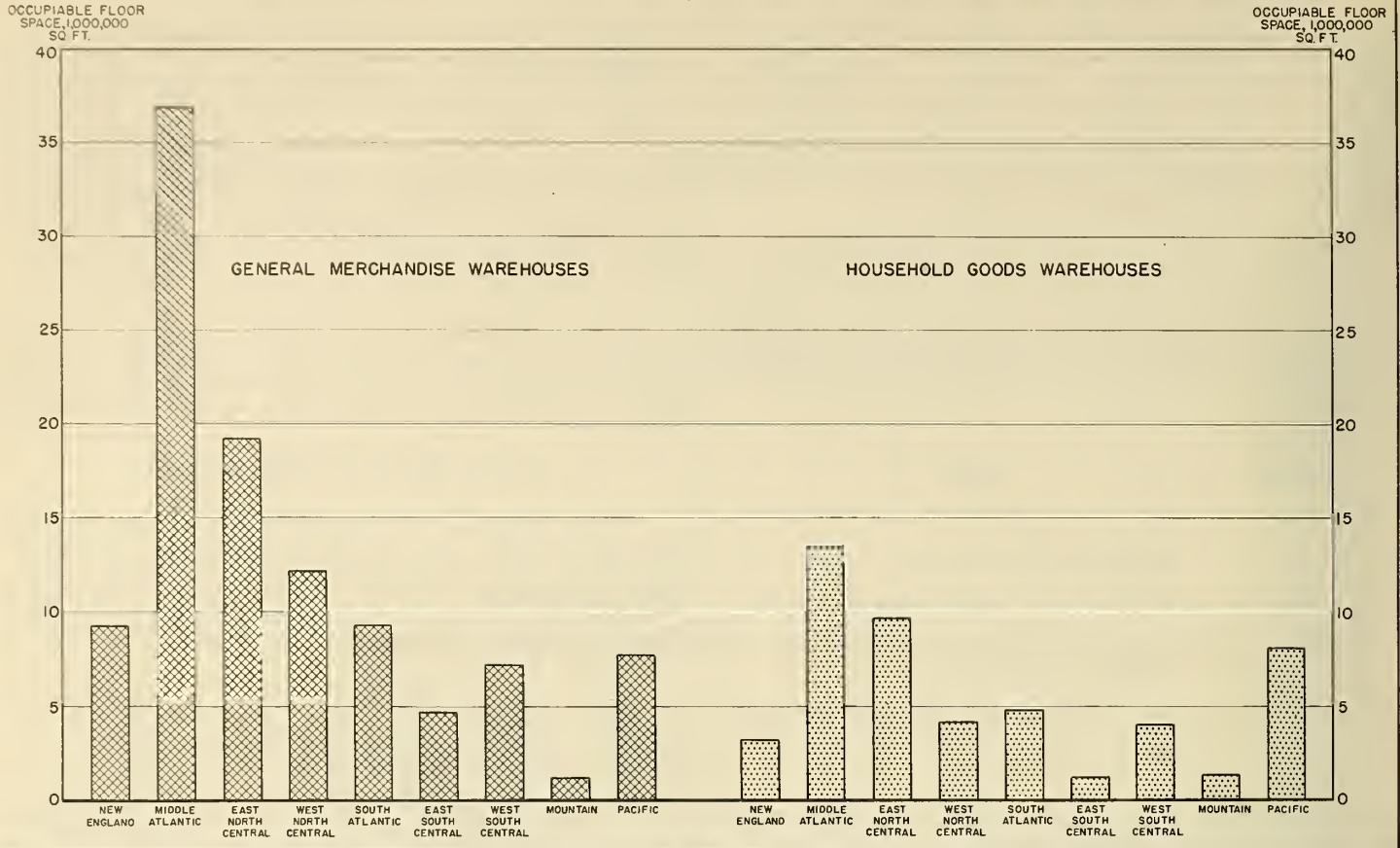
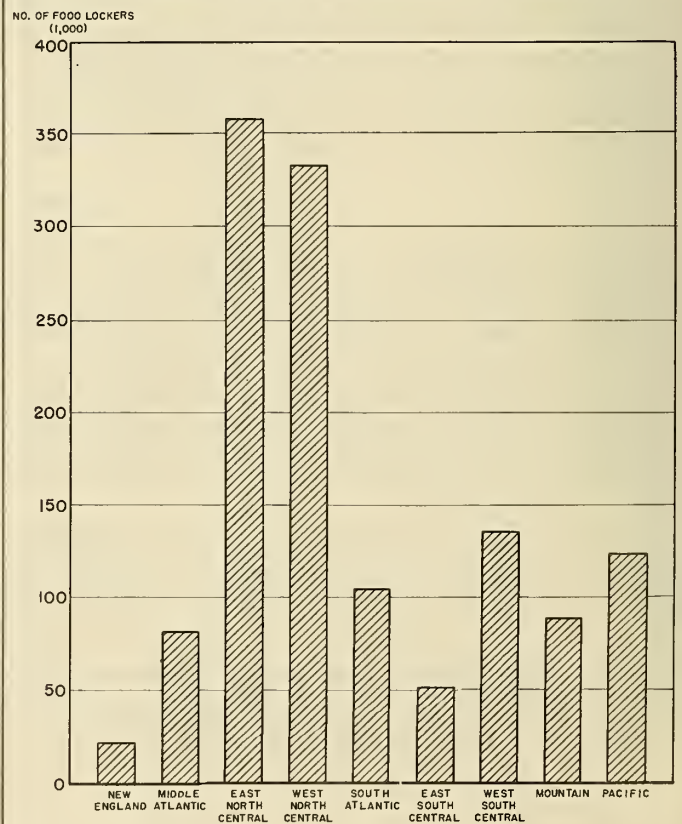


CHART 2.-REFRIGERATED WAREHOUSES
OCCUPIABLE PUBLIC REFRIGERATED SPACE, DECEMBER 31, 1954,
BY GEOGRAPHIC DIVISIONS
(EXCLUDES FOOD LOCKER PLANTS)



CHART 3.-FOOD LOCKER PLANTS
NUMBER OF INDIVIDUAL FOOD LOCKERS INSTALLED,
DECEMBER 31, 1954, BY GEOGRAPHIC DIVISIONS



INTRODUCTION

11-7

purposes. In addition they reported 21 million cubic feet of refrigerated space. Net piling floor space averaged 90,000 square feet per establishment.

Of the floor space assigned to general merchandise, 72.3 percent was occupied as of the end of the year compared with 72.1 percent of the household goods space and 72.6 percent of the space assigned to other purposes. Occupancy of general merchandise space ranged from 65.0 percent in New England to 83.4 percent in the South Atlantic Division.

States recording the largest volume of general merchandise warehouse revenue in 1954 included New York, Pennsylvania, Illinois, New Jersey, Ohio, and California in the order named, each with \$10 million or more. Together these six States accounted for more than one-half (52 percent) of the total revenue for the country. New York led all other States with \$26 million.

A total of 3,043 buildings were used for general merchandise warehouses at the end of 1954, 243 of which were not more than five years old. The remaining 2,800 were built (completed) prior to 1950. Gross floor space in warehouses less than 5 years old averaged 32,000 square feet per building compared with 48,000 square feet of floor space in the older buildings. A tendency toward single story buildings is noted in the fact that 81.4 percent of the gross floor space in warehouses constructed since 1949 was in one-story structures, compared with only 22.3 percent in those more than five years old. Stated differently, 77.7 percent of the floor space* of the older buildings was in multi-story structures compared with only 18.6 percent in the newer ones. The tendency toward single story buildings was most pronounced in the New England, Mountain, Pacific, and East South Central divisions where more than 90 percent of the newer space was in this type of structure.

Revenue for this type of warehouse is analyzed by source in Table 2E as follows: general merchandise revenue (storage,

handling and miscellaneous accessorial services), household goods revenue, special storage revenue, freight trucking terminal revenue, sale of merchandise, and other revenue. Total revenue from all sources amounted to \$172 million. Of this amount, \$139 million was from storing, handling and other services related to general merchandise; \$10 million was from storage of household goods; \$2 million represented special storage revenue; \$4 million was from freight trucking terminal business; \$1 million was from sale of merchandise; while the remaining \$16 million represented miscellaneous revenue. "General merchandise revenue" was derived as follows: 60.8 percent from storage; 30.6 percent from handling of merchandise; and 8.6 percent from accessorial or other related services.

General merchandise warehouses are measured by revenue size in the accompanying text Table A. Only 18 of the 1,197 establishments reported revenue of \$1 million or more. Their revenue amounted to \$26 million for the year, or 15 percent of the total for general merchandise warehouses. Forty establishments each reported revenue of \$500,000 to \$999,000, and 113 were in the \$250,000 to \$499,000 revenue-size bracket. The 171 establishments with annual revenue of \$250,000 or more accounted for slightly more than one-half of the total revenue of all general merchandise warehouses. Revenue averaged \$1.58 per square foot for the year 1954. It is interesting to note, however, that it increased with revenue size from 39 cents per square foot in the "less than \$10,000" bracket to \$1.85 per square foot in the \$250,000 to \$499,000 bracket, after which it showed a tendency to decline. Payroll as a percent of revenue, on the other hand, was relatively independent of revenue-size. It ranged only moderately from a low of 45.1 percent in the \$25,000 to \$49,000 revenue bracket to a high of 49.1 percent in the \$500,000 to \$999,000 size class. For all size classes combined, payroll averaged 47.6 percent of total revenue.

Table A.—GENERAL MERCHANDISE WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954

Revenue size group	Estab- lishments (Number)	Revenue (\$1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year (\$1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,197	171,542	108,315	1.58	81,677	47.6
Warehouses with total revenue of—						
Less than \$10,000.....	76	455	1,163	.39	211	46.4
\$10,000 to \$24,000.....	161	2,744	3,995	.69	1,311	47.8
\$25,000 to \$49,000.....	214	7,684	6,246	1.23	3,469	45.1
\$50,000 to \$99,000.....	253	18,351	14,060	1.31	8,721	47.5
\$100,000 to \$249,000.....	322	49,901	31,189	1.60	24,436	49.0
\$250,000 to \$499,000.....	113	38,468	20,741	1.85	17,757	46.2
\$500,000 to \$999,000.....	40	27,800	15,609	1.78	13,645	49.1
\$1,000,000 and over.....	18	26,139	15,312	1.71	12,127	46.4

As shown in the accompanying Table B, 30 of the 1,197 general merchandise warehouses had 100 or more paid employees in mid-November 1954. An additional 64 were in the 50 to 99 employment size bracket, making a total of 94 each with 50 or more employees. On the other extreme 248 establishments each employed fewer than 4 persons.

Annual revenue averaged \$1.58 per square foot of floor space and increased with employment size. For example, revenue

of those in the 1 to 3 employee bracket amounted to \$.90 per square foot. From this low it increased, except for a drop in the 50 to 99 employee bracket, to a high of \$1.92 per square foot for those with 100 or more employees. The ratio of payroll to revenue also increased with employment size from a low of 28.0 percent in the 1 to 3 employee group to 58.4 percent for the largest employment size class. These ratios, however, may have been influenced, particularly in the smaller brackets, by the fact that compensation of owners of unincorporated firms is not included in payroll.

INTRODUCTION

Table B.—GENERAL MERCHANDISE WAREHOUSES BY EMPLOYMENT SIZE—UNITED STATES: 1954

Employment size group	Estab- lishments (Number)	Revenue (\$1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year (\$1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,197	171,542	108,315	1.58	81,677	47.6
Warehouses with—						
1 to 3 paid employees.....	248	6,475	7,181	.90	1,815	28.0
4 to 7 paid employees.....	266	16,170	10,761	1.50	5,060	31.3
8 to 19 paid employees.....	337	34,902	22,770	1.53	15,780	45.2
20 to 49 paid employees.....	252	51,153	29,186	1.75	25,396	49.6
50 to 99 paid employees.....	64	32,604	22,695	1.44	15,959	48.9
100 paid employees or more.....	30	30,238	15,722	1.92	17,667	58.4

Warehouses were requested to report their employees by occupation class according to the following groups: supervisors, engineers and office employees; warehouse and platform employees; drivers and helpers; and all other employees. Of the total 22,283 paid employees of general merchandise warehouses, 20,732 were reported by occupation class as follows: supervisors, engineers and office employees, 5,926; warehouse and platform employees, 9,436; drivers and helpers, 3,004; and all other employees, 2,366.

Household Goods Warehouses.—A total of 1,816 of the 7,565 public warehouses were primarily engaged in storing and handling household goods. Revenue from all sources amounted to \$202 million for the year 1954. This segment of the trade employed 25,640 persons as of mid-November 1954 and reported a payroll of \$1,859,418 for the workweek ended nearest November 15, or a weekly average of \$73 per employee. Payroll for the year amounted to \$92 million or 45.5 percent of the total revenue.

These warehouses reported a total of 51 million square feet of occupiable floor space assigned to public storage as of December 31, 1954, of which 42 million square feet were devoted to household goods; 7 million to general merchandise; and 2 million to other public storage use. Net occupiable public floor space averaged 28,000 square feet per establishment.

States reporting the largest volume of revenue during 1954 were: New York, California, Texas, Illinois, and Ohio in the order named, each with more than \$10 million. Revenue for the five States as a group amounted to \$93 million, or 46 percent of the national total. The five leading standard metropolitan areas, in the order named, were: New York-Northeastern New Jersey, Chicago, Los Angeles, San Francisco-Oakland, and Washington, D. C.

A total of 2,947 buildings were used primarily for public storage of household goods. Of this number 2,689 were more than five years old, while the remaining 258 were constructed (completed) subsequent to 1949. Newer buildings—those not more than five years old—reported an average of 13,000 square feet of gross floor space per building, compared with 22,000 square feet for the older ones. A tendency toward single story operations is noted among the newer buildings. In fact 58.2 percent of the gross floor space in newer buildings represented one-story operations compared with only 15.3 percent in

those more than five years of age. The tendency toward single story buildings was most pronounced in the South Atlantic, East South Central, West South Central, and Mountain divisions.

Public floor space was assigned at the end of 1954 as follows: 42 million square feet to storage of household goods, 7 million square feet to general merchandise, and 2 million square feet for other public storage purposes. Of the total household goods space 70.2 percent was occupied at the end of the year, compared with 67.6 percent of the general merchandise space and 80.3 percent of the other space. Geographic divisions recording the highest occupancy of household goods space were: Pacific, Middle Atlantic, South Atlantic, and West South Central.

Revenue is analyzed by source in Table 3E, as follows: household goods revenue (storage, labor, trucking, packing and crating, and commission); general merchandise revenue; special storage revenue; freight trucking terminals revenue; sale of merchandise; and other revenue. Revenue from all sources amounted to \$202 million. Of this amount, \$172 million was from storage, handling, and other services related to household goods; \$7 million from storage of general merchandise; \$2 million, special storage revenue; \$2 million from freight trucking terminals services; and \$4 million from sale of merchandise; while the remaining \$15 million represented revenue from other sources. Of the total household goods revenue, 53.1 percent was from trucking; 18.2 percent from storage; 17.0 percent from packing and crating; 6.8 percent, commission; and 4.9 percent from labor.

Some interesting facts are noted when household goods warehouses are classified by revenue size as in the accompanying text Table C. For example, 43 had annual revenue of \$500,000 or more. On the other extreme, 47 reported less than \$5,000 revenue in 1954, and 77 were in the \$5,000 to \$9,000 group. The most numerous size classes were the \$50,000 to \$99,000 bracket with 415 establishments and the \$100,000 to \$249,000 bracket with 456 establishments.

Annual revenue per square foot of floor space varied with revenue size from a low of \$.38 in the smallest class to a high of \$4.99 in the \$250,000 to \$499,000 bracket after which it declined moderately. The ratio of payroll to revenue, on the other hand, showed little variation by size class. Excluding the two extremes, it ranged only from 43.8 percent to 47.5 percent.

Table C.—HOUSEHOLD GOODS WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954

Revenue size group	Estab- lishments (Number)	Revenue (\$1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year (\$1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,816	201,853	50,695	3.98	91,881	45.5
Warehouses with total revenue of—						
Less than \$5,000.....	47	126	333	.38	72	57.1
\$5,000 to \$9,000.....	77	559	515	1.09	245	43.8
\$10,000 to \$24,000.....	267	4,622	3,401	1.36	2,094	45.3
\$25,000 to \$49,000.....	366	13,417	5,232	2.56	6,008	44.8
\$50,000 to \$99,000.....	415	30,181	8,955	3.37	14,300	47.4
\$100,000 to \$249,000.....	456	66,600	13,948	4.77	31,328	47.0
\$250,000 to \$499,000.....	145	47,850	9,596	4.99	22,746	47.5
\$500,000 and over.....	43	38,498	8,715	4.42	15,088	39.2

INTRODUCTION

11-9

Household goods warehouses are classified by employment size in the accompanying text Table D where it is shown that 12 of the 1,816 warehouses each employed 100 persons or more and 58 were in the 50 to 99 employment size class. These 70 largest employers reported \$40 million in revenue or 20 percent of the total for all household goods warehouses. They also reported 8.8 million square feet of floor space assigned to public storage, or 17 percent of all occupiable public space. The 8 to 19 employment-size bracket embraced the largest number of establishments, 633. Revenue varied with

employment size from a low of \$1.86 per square foot of floor space in the 1 to 3 employees bracket to a high of \$5.67 for the largest employers. Establishments in the 50 to 99 employees bracket averaged \$4.22 per square foot, slightly lower than in the next larger or next smaller employment size class. The ratio of payroll to revenue also varied with employment size from 19.8 to 54.3. The fact that the compensation of owners of unincorporated firms is not included in payroll may have had a significant influence on the ratios among smaller employment-size groups.

Table D.—HOUSEHOLD GOODS WAREHOUSES BY EMPLOYMENT SIZE—UNITED STATES: 1954

Employment size group	Estab- lishments (Number)	Revenue (\$1,000)	Occupiable public floor space (1,000 sq.ft.)	Revenue per square foot (Dollars)	Payroll, entire year (\$1,000)	Ratio payroll to revenue (Percent)
United States, total.....	1,816	201,853	50,695	3.98	91,881	45.5
Warehouses with—						
1 to 3 paid employees.....	349	10,293	5,536	1.86	2,042	19.8
4 to 7 paid employees.....	441	18,863	7,191	2.62	7,535	39.9
8 to 19 paid employees.....	633	63,445	16,159	3.93	27,782	43.8
20 to 49 paid employees.....	323	69,226	13,024	5.32	34,231	49.4
50 to 99 paid employees.....	58	28,454	6,744	4.22	14,013	49.2
100 paid employees or more.....	12	11,572	2,041	5.67	6,278	54.3

Household goods warehouses were requested to report their paid employees by occupation class according to the following groups: supervisors, engineers and office employees; warehouse and platform employees; drivers and helpers; and all other employees. Of the 25,640 paid employees as of mid-November 1954, 24,184 were reported by occupation class as follows: supervisors, engineers, and office employees, 6,213; warehouse and platform employees, 3,627; drivers and helpers, 12,751; and all other employees, 1,593.

Refrigerated Warehouses.—Establishments primarily engaged in providing refrigerated space for the public numbered 577 at the end of 1954, with revenue for the year totaling \$125 million.

This segment of the warehouse industry employed 13,215 persons on a payroll of \$993,407 for the workweek ended nearest November 15, 1954, or an average of \$75 per employee. Payroll for the year totaled \$50 million, 39.8 percent of the total revenue.

Net piling space assigned to public storage measured 304 million cubic feet as of the end of the year, 133 million of which was classified as cooler space and 171 million as freezer space. In addition the industry provided for use by others 10.1 million square feet of floor space, 60 thousand frozen food lockers, and 105 thousand cubic feet of locker bulk freezer space. These figures do not include public refrigerated space at ice, poultry dressing, ice cream, and similar manufacturing plants as measured in text Table J.

Leading States from the standpoint of revenue included New York, California, Illinois, New Jersey, Missouri, Massachusetts, Pennsylvania, and Texas in the order named, each with \$5 million or more. Revenue for the eight States as a group totaled \$79 million, or 62.9 percent of the national total.

Data are presented separately in Table 4B for the 14 standard metropolitan areas with 1,000,000 or more inhabitants. The New York-Northeastern New Jersey area with revenue totaling \$15 million, Chicago with \$11 million, and Los Angeles with \$6 million led all other areas. Together these standard metropolitan areas contributed one-fourth of the national total.

An analysis of revenue (Table 4E) reveals that \$102 million, or 81.7 percent of the total of \$125 million, was from refrigerated space, \$5 million from dry storage, \$2 million from food locker rentals and service, \$11 million from the sale of merchandise, and \$5 million from other sources.

Refrigerated warehouses are grouped by revenue size in the accompanying text Table E, where it is noted that 22 had \$1,000,000 or more revenue in 1954. An additional 44 were in the \$500,000 to \$999,000 bracket, or a total of 66 each had revenue of \$500,000 or more for the year. Revenue for the 66 warehouses amounted to \$57 million or 45.3 percent of the total for all size classes. Revenue averaged \$.41 per cubic foot for the year 1954, and increased consistently by size bracket from a low of \$.19 in the less than \$10,000 bracket to a high of \$.55 in the \$1,000,000 and over classification.

Table E.—REFRIGERATED WAREHOUSES BY REVENUE SIZE—UNITED STATES: 1954

Revenue size group	Estab- lishments (Number)	Revenue (\$1,000)	Occupiable public refrigerated space (1,000 cu.ft.)	Revenue per cubic foot (Dollars)	Payroll, entire year (\$1,000)	Ratio payroll to revenue (Percent)
United States, total.....	577	125,272	303,936	.41	49,878	39.8
Warehouses with total revenue of—						
Less than \$10,000.....	12	58	307	.19	26	44.8
\$10,000 to \$24,000.....	53	930	3,830	.24	376	40.4
\$25,000 to \$49,000.....	73	2,693	8,650	.31	990	36.8
\$50,000 to \$99,000.....	120	9,141	27,138	.34	3,569	39.0
\$100,000 to \$249,000.....	166	25,523	68,494	.37	9,760	38.2
\$250,000 to \$499,000.....	87	30,131	77,151	.39	11,982	39.8
\$500,000 to \$999,000.....	44	27,661	65,772	.42	11,533	41.7
\$1,000,000 and over.....	22	29,135	52,594	.55	11,642	40.0

INTRODUCTION

Forty-six refrigerated warehouses each reported 1.5 million or more cubic feet of occupiable public refrigerated space. Together they contributed more than one-third of the space of all size classes. Those in the largest size classification

reported an average of \$.34 annual revenue per cubic foot compared with \$.41 for all size classes combined. Payroll for this group amounted to 40.5 percent of revenue, slightly higher than the 39.8 percent for all refrigerated warehouses.

Table F.—REFRIGERATED WAREHOUSES BY CAPACITY—UNITED STATES: 1954

Space size	Estab- lishments (Number)	Revenue (\$1,000)	Occupiable public refrigerated space (1,000 cu.ft.)	Revenue per cubic foot (Dollars)	Payroll, entire year (\$1,000)	Ratio payroll to revenue (Percent)
United States, total.....	577	125,272	303,936	.41	49,878	39.8
Warehouses with capacity of—						
Less than 50,000 cubic feet.....	105	6,408	1,828	(¹)	1,738	27.1
50,000 to 99,000 cubic feet.....	41	2,281	3,065	.74	636	27.9
100,000 to 199,000 cubic feet.....	85	7,679	13,000	.59	2,755	35.9
200,000 to 299,000 cubic feet.....	49	4,660	11,976	.39	1,858	39.9
300,000 to 399,000 cubic feet.....	55	9,387	19,390	.48	3,458	36.8
400,000 to 499,000 cubic feet.....	51	8,448	21,671	.39	3,412	40.4
500,000 to 749,000 cubic feet.....	67	16,641	41,267	.40	7,000	42.1
750,000 to 999,000 cubic feet.....	40	13,869	34,780	.40	6,109	44.0
1,000,000 to 1,499,000 cubic feet.	38	18,614	46,252	.40	7,812	42.0
1,500,000 cubic feet and over.....	46	37,285	110,707	.34	15,100	40.5

¹Not shown because of undue influence of food locker business and of sales of merchandise included in revenue.

Food Locker Plants.—Of the 7,565 public warehouses and related facilities, 2,467 were classified as food locker plants. This number is limited to establishments with one or more paid employees, primarily engaged in rendering locker service to the public. Locker plants operated by unincorporated firms without paid employees are shown only in text Table H of this bulletin. Locker plants operated in conjunction with and as part of retail stores, service business, etc., are excluded from these data.

Revenue of the 2,467 "primary" plants amounted to \$91 million for the year 1954. This industry employed 8,162 persons on a payroll of \$361,893 for the workweek ended nearest November 15, 1954. Payroll for the year amounted to \$17 million, or 19.0 percent of revenue.

Individual lockers installed at the end of 1954 numbered 1,301,903 and the industry reported 2,321,472 cubic feet of additional bulk freezer space—space not in lockers. Locker plants also provided 3 million square feet of public dry storage space and 13 million cubic feet of refrigerated space.

States recording the largest number of individual lockers installed were Illinois, Iowa, Texas, Ohio, Indiana, Missouri, California, Wisconsin, and Kansas, in the order named, each with more than 50,000. Illinois and Iowa each had more than 100,000 lockers. The combined total for these nine leading States numbered 699,779 lockers, or over one-half of the country's total.

Food locker plants are grouped in the accompanying Table G by the number of individual lockers installed at the end of 1954. Of the 2,467 plants, 990 were in the 500 to 999 locker bracket, with an average of 603 lockers per plant. The 990 plants in this size group reported \$43 million in revenue or almost one-half of the total for all size classes.

The ratio of payroll to revenue declined consistently with an increase in the number of lockers installed, from a high of 27.2 percent in the "under 300 lockers" bracket to a low of 10.6 percent in the "2,000 and over" classification. For all size classes combined, payroll averaged 19.0 percent of revenue.

Table G.—FOOD LOCKER PLANTS—SIZE BY NUMBER OF LOCKERS—UNITED STATES: 1954

Number of food lockers installed December 31, 1954	Estab- lishments (Number)	Revenue (\$1,000)	Individual lockers installed		Payroll	
			Number	Lockers per estab- lishment (Number)	Amount (\$1,000)	Percent of revenue
United States, total.....	2,467	90,761	1,301,903	528	17,218	19.0
Plants with—						
Less than 300 food lockers.....	427	6,659	91,860	215	1,814	27.2
300 to 499 food lockers.....	872	24,601	342,239	392	4,793	19.5
500 to 999 food lockers.....	990	42,767	596,913	603	7,929	18.5
1,000 to 1,999 food lockers.....	154	11,637	188,885	1,227	2,143	18.4
2,000 food lockers and over.....	24	5,097	82,006	3,417	539	10.6

Farm Products Warehouses.—There were 1,081 warehouses—other than refrigerated—at the end of 1954 primarily engaged in storing farm products. These warehouses reported revenue for the year totaling \$127 million, and an annual payroll of \$46 million or 36.6 percent of revenue. This segment of the warehouse industry employed 20,643 persons on a payroll basis as of mid-November 1954. It provided 122 million square feet

of public storage space and 132 million bushels of grain bin space as of the end of the year.

Cotton warehouses constituted the most significant portion of this segment of the warehouse industry with 634 of the 1,081 establishments and \$87 million, or almost 70 percent, of the total revenue. Grain elevators primarily engaged in public

storage were second most numerous with 232 establishments and \$26 million in revenue. The remainder was made up of 63 tobacco warehouses, 16 potato warehouses, and 136 warehouses of other farm products.

States with the largest farm products warehouse revenue were Texas, Arkansas, Mississippi, California, Louisiana, Tennessee, and Georgia in the order named, each with revenue of more than \$5 million for the census year. This revenue for the seven leading States amounted to \$92 million or almost three-fourths of the national total.

Of the \$127 million total revenue, \$89 million was from warehouse and storage (except refrigerated); one million from trucking; \$22 million from compressing, packing, crating, baling, etc.; \$8 million from sale of merchandise; and \$7 million from miscellaneous sources.

Special Warehouses and Storage Facilities.—This classification encompassed 270 storage facilities with revenue for 1954 totaling \$28 million. It employed 2,881 persons on an annual payroll of \$11 million or 39.2 percent of revenue.

Included in the 270 establishments were 26 fur warehouses, 50 facilities for storing bulk petroleum products, 4 tank facilities devoted to storing vegetable oils and syrups, 5 other bulk liquid facilities, and 185 other special products facilities.

ties. Special warehouses and storage facilities provided 10 million square feet of public floor space, 5 million cubic feet of refrigerated space, and 405 million gallons of bulk liquid storage space as of the end of 1954.

Freight Trucking Terminals.—This classification is limited to companies primarily engaged in the operation of freight trucking terminals and which do not operate trucks. There were 157 establishments of this type at the end of 1954 with revenue for the year amounting to \$12 million. This industry employed 1,620 persons as of mid-November and reported an annual payroll of \$6 million, or almost one-half of total revenue.

CENTRAL ADMINISTRATIVE OFFICES AND AUXILIARIES

Data in the accompanying tables are limited to establishments or places of business primarily engaged in storing goods and rendering related services to others. For purposes of the 1954 Censuses, respondents were asked to report separately any central administrative offices or auxiliaries that were at different general locations from the establishments managed or served, or that were at the same location as one of these establishments but not operated as an integral part thereof. Fourteen central administrative offices and auxiliaries were reported as primarily engaged in servicing public warehouses. These fourteen reported payroll for the year 1954 totaling \$1,213,000 and 198 employees as of mid-November 1954.

OTHER 1954 DATA FOR WAREHOUSE AND STORAGE SPACE

Data in this report, except for text Table H, are limited to establishments, with one or more paid employees, that were primarily engaged (at the end of 1954) in the public warehouse business as defined below under "Description of Classifications". Unincorporated firms operating public warehouse facilities without paid employees are excluded. The significance of this segment of the industry is measured for continental United States in the following table.

Information for this group of establishments was furnished by the Internal Revenue Service and was derived from 1954 tax returns. The data were compiled from only one-half of the cases and the accompanying results for this group were established by multiplying such findings by two. As information available for this type of establishment is limited, only the number of establishments and total revenue for 1954 could be shown.

Table H.—PUBLIC WAREHOUSES—UNINCORPORATED FIRMS
WITHOUT PAID EMPLOYEES—UNITED STATES: 1954

Kind of business	Establishments (Number)	Revenue (\$1,000)
United States, total.....	1,080	18,838
Food locker plants.....	792	12,854
Farm products warehouses.....	139	3,054
Other public merchandise warehouses.....	149	2,930

Many plants primarily engaged in manufacturing activities also conduct some public warehouse business. Public and private refrigerated storage space for specified manufacturing industries in continental United States are shown separately in text Table J which follows. This information was compiled in connection with the 1954 Census of Manufactures.

Other warehouse and storage space information developed in connection with the 1954 Censuses—but not included in this bulletin—is outlined below:

- a. Warehouse and cold storage space of wholesale establishments—published in Warehouse Space, Bulletin W-2-5 of the 1954 Census of Business.

This bulletin presents information on floor space and refrigerated space of the various classes of wholesale establishments by kind of business and by area.

- b. Bulk liquid storage space of petroleum bulk plants and terminals.

This information is included along with data on sales (dollars and gallons), employment, payroll, etc.; in Petroleum Bulk Plants and Terminals, Bulletin W-2-8 of the 1954 Census of Business. Storage capacity information is presented by product (gasoline, kerosene, distillate and residual fuel oils) at the State and county levels.

- c. Grain bin space of selected manufacturing industries.

Information on bin space is included in Grain-Mill Products, Bulletin MC-20D of the 1954 Census of Manufactures. Data are presented for States and geographic divisions as well as for the country as a whole.

- d. Public warehouse space in tobacco manufacturing establishments.

Data covering this subject are included in Tobacco Manufactures, Bulletin MC-21A of the 1954 Census of Manufactures.

INTRODUCTION

Table J.—REFRIGERATED STORAGE SPACE OF SPECIFIED MANUFACTURING INDUSTRIES AND UNITED STATES TOTALS BY GEOGRAPHIC DIVISIONS AND STATES: 1954

Industry, geographic division, and State	Plants with public refrigerated storage facilities								Plants without public refrigerated storage facilities			
	Public refrigerated storage space				Private refrigerated storage space				Total	Cooler	Freezer	Type not reported
	Total	Cooler	Freezer	Type not reported	Total	Cooler	Freezer	Type not reported				
	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)	(1,000 cu. ft.)				
Industry Number and Description												
2015 Poultry dressing plants.....	3,225	506	2,664	55	5,352	2,906	2,301	145	1,631	1,004	593	34
2021 Creamery butter.....	1,375	653	578	144	5,577	3,901	1,477	199	1,416	997	350	69
2022 Natural cheese.....	389	252	59	78	3,497	3,163	.36	298	1,506	1,423	40	43
2023 Concentrated milk.....	59	6	53	...	859	785	42	32	4,488	4,369	111	8
2024 Ice cream and ices.....	1,753	382	1,132	239	12,192	2,609	8,825	758	2,808	503	2,235	70
2025 Special dairy products.....	68	55	13	...	2,991	2,888	91	12	2,241	2,089	91	61
2026 Fluid milk.....	94	68	25	1	732	629	48	55	418	352	11	55
2027 Fluid milk and other dairy products.....	1,937	991	888	58	34,150	25,762	7,222	1,166	1,437	1,038	382	17
2097 Manufactured ice.....	39,921	16,746	17,991	5,184	22,214	11,221	2,180	8,813	1,522	357	240	925
2099 Food preparations, n.e.c.*.....	522	134	359	29	3,543	1,704	1,619	220	2,838	1,166	812	860
Geographic Division and State												
United States, total.....	49,343	19,793	23,762	5,788	91,107	55,568	23,843	11,696	20,305	13,298	4,865	2,142
NEW ENGLAND.....	3,544	182	1,496	1,866	3,381	1,716	1,460	205	857	413	343	101
Maine.....	1,255	...	1,255	13	...	...	...	...	152	95	57	...
New Hampshire.....	10	...	10	...	57	42	15	...	79	9	36	34
Vermont.....	64	55	8	1	341	234	105	2	63	4	47	12
Massachusetts.....	2,198	121	214	1,863	2,157	1,044	948	165	45	17	3	25
Rhode Island.....	...	...	...	...	88	27	56	5	122	105	5	12
Connecticut.....	17	6	9	2	725	356	336	33	396	183	195	18
MIDDLE ATLANTIC.....	4,190	2,144	1,617	429	18,536	11,079	5,102	2,355	1,079	593	469	17
New York.....	1,289	579	395	315	11,568	7,421	3,347	800	174	159	15	...
New Jersey.....	851	616	126	109	943	525	32	386	542	148	394	...
Pennsylvania.....	2,050	949	1,096	5	6,025	3,133	1,723	1,169	363	286	60	17
EAST NORTH CENTRAL.....	4,841	2,179	2,264	398	21,945	15,497	4,765	1,683	3,395	2,999	277	119
Ohio.....	1,898	738	1,139	21	5,275	3,460	1,597	218	1,419	1,326	92	1
Indiana.....	632	14	516	102	2,223	1,297	767	159	200	176	20	...
Illinois.....	1,463	1,109	327	27	3,660	2,461	855	344	1,119	929	130	60
Michigan.....	371	182	189	...	3,827	2,525	788	514	647	559	34	54
Wisconsin.....	477	136	93	248	6,960	5,754	758	448	10	9	1	...
WEST NORTH CENTRAL.....	6,388	2,970	3,195	223	14,134	8,612	5,006	516	3,609	1,516	1,183	910
Minnesota.....	495	138	229	128	2,318	1,485	750	83	1,669	504	274	891
Iowa.....	1,050	360	651	39	2,823	1,497	1,170	156	323	163	159	1
Missouri.....	3,043	1,682	1,334	27	3,357	2,807	523	277	777	519	240	18
North Dakota.....	317	118	199	...	367	227	137	3	26	5	21	...
South Dakota.....	46	16	21	9	269	168	82	19	223	162	61	...
Nebraska.....	291	124	154	13	3,456	1,589	1,790	77	12	8	4	...
Kansas.....	1,146	532	607	7	1,544	839	554	151	579	155	424	...
SOUTH ATLANTIC.....	11,622	5,845	3,385	2,392	7,394	4,856	1,439	1,099	3,240	2,133	1,052	55
Delaware.....	...	...	...	...	...	...	...	...	270	188	81	1
Maryland.....	311	169	142	...	445	360	78	7	399	237	160	2
District of Columbia.....	22	...	22	...	90	90	...	...	526	27	499	...
Virginia.....	1,577	962	555	60	3,097	2,675	182	240	359	323	34	2
West Virginia.....	671	667	4	...	143	112	11	20	407	213	191	3
North Carolina.....	398	129	205	64	1,470	535	437	498	14	13	...	1
South Carolina.....	496	121	212	163	309	114	128	67	128	128	...	...
Georgia.....	7,014	3,404	1,505	2,105	658	327	181	150	1,124	991	87	46
Florida.....	1,133	393	740	...	1,182	643	422	117	13	13	...	...
EAST SOUTH CENTRAL.....	2,861	1,821	1,009	31	3,116	1,809	937	370	3,208	2,625	543	40
Kentucky.....	603	467	134	2	868	595	101	172	567	515	49	3
Tennessee.....	1,745	1,058	687	...	817	499	175	143	1,443	1,299	113	31
Alabama.....	353	192	141	20	631	321	283	27	642	438	199	5
Mississippi.....	160	104	47	9	800	394	378	28	556	373	182	1
WEST SOUTH CENTRAL.....	4,115	1,236	2,858	21	8,798	5,902	1,502	1,394	2,676	1,325	482	869
Arkansas.....	1,322	255	1,067	...	968	740	110	118	649	550	96	3
Louisiana.....	1,403	295	1,093	15	705	101	55	549	1,314	265	189	860
Oklahoma.....	130	62	68	...	594	335	247	12	589	411	178	...
Texas.....	1,260	624	630	6	6,531	4,726	1,090	715	124	99	19	6
MOUNTAIN.....	2,309	797	1,501	11	3,549	869	457	2,223	1,572	1,191	357	24
Montana.....	207	59	145	3	210	119	83	8	93	31	60	2
Idaho.....	2	1	...	1	237	149	84	4	743	626	117	...
Wyoming.....	15	15	...	...	...	...	...	...	101	85	16	...
Colorado.....	1,382	467	913	2	509	249	164	96	135	103	32	...
New Mexico.....	256	166	90	...	24	5	...	19	139	70	69	...
Arizona.....	374	46	323	5	2,422	225	101	2,096	3	3	...	...
Utah.....	70	43	27	...	81	74	7	...	327	269	46	12
Nevada.....	3	...	3	...	66	48	18	...	31	4	17	10
PACIFIC.....	9,473	2,599	6,438	436	10,254	5,228	3,175	1,851	669	503	159	7
Washington.....	1,502	113	988	401	1,829	985	833	11	146	117	28	1
Oregon.....	241	14	197	30	1,255	587	230	438	320	229	86	5
California.....	7,730	2,472	5,253	5	7,170	3,656	2,112	1,402	203	157	45	1

Source: 1954 Census of Manufactures. ... Represents zero. *Comprises establishments primarily engaged in manufacturing prepared foods and miscellaneous food specialties, not elsewhere classified, such as baked beans (not canned); bakers', confectioners', and household supplies (including chili pepper and powder, desiccated and shredded coconut, marshmallow creme, pie and cake fillings, and powdered sugar); bouillon cubes; brown bread (canned, Boston, and other); instant chocolate and cocoa; ready-to-mix desserts; egg albumen; eggs (dehydrated, desiccated, processed, canned, liquid and frozen); "health foods"; ice-cream cones and wafers; Italian, Spanish, Mexican, and Chinese cakes and other "native" preparations; meat pies; mincemeat; molasses (mixed or blended); peanut products (except peanut candy and salted peanuts); pectin; potato chips; ravioli; spices and meat seasonings; sweetening sirups (including honey, maple sirup, and sorghum); coffee roasting; tea, packaged and blended; vinegar and cider.

DESCRIPTION OF CLASSIFICATIONS

General Merchandise Warehouses—(SIC Industry 4291).—This classification consists of establishments primarily engaged in the public warehousing and storage of a general line of goods in commerce. General merchandise is defined as material or goods of many varieties which are packaged (in boxes, cartons, crates, bags, bales, barrels, kegs, etc.) or are readily handled and do not require refrigeration controlled humidity, or other special facilities. As shown in the accompanying tables, general merchandise warehouses frequently do some household-goods warehouse business. However, warehouses whose primary receipts are from the latter business are classified as "Household Goods Warehouses."

Household Goods Warehouses—(SIC Industry 4241).—These warehouses are devoted primarily to the public storage of household goods, usually for the home-owner or user of the goods. Companies performing local trucking service as well as warehousing household goods are included in this classification. Many establishments in this classification also conduct some general merchandise warehousing business.

Refrigerated Warehouses—(SIC Industry 4232).—This classification includes establishments (except food lockers) which are primarily engaged in the public storage of perishable goods at artificially low temperatures. Refrigerated warehouses operated for private use are not included. Likewise, ice plants, poultry dressing plants, and other similar facilities whose principal receipts are from processing goods, but which provide some public refrigerated space, are not covered in this report. Refrigerated space, public and private, is measured in

Table J for a number of the more important manufacturing industries to which it is common.

Food Locker Plants—(SIC Industry 4233).—Establishments with one or more paid employees primarily engaged in the renting of artificially cooled locker space for the storage of food products for individual households are included here. Establishments which also provide services for processing, preparing, or packaging of such food are included.

Farm Products Warehouses—(SIC Industry 4221).—These are establishments primarily engaged in the public storage of grain, cotton, tobacco, or other unmanufactured farm products. Cotton warehouses, with or without compresses are included except where operated as secondary to other businesses such as cotton gins.

Special Warehouse and Storage Facilities—(SIC Industry 4251).—These are warehouses which are primarily engaged in the storage of special products, not elsewhere defined, such as automobiles (dead storage only), furs (for the trade), textiles, works of art, office records, bulk petroleum products, bulk chemical products, whisky, goods in bond, and goods in foreign trade.

Freight Trucking Terminals—(SIC Industry 4281).—Included here are companies primarily engaged in the operation of freight trucking terminals, but not operating trucks. Facilities operated by trucking companies are omitted as they are considered part of the Trucking Industry, SIC Industry Group 421.

EXPLANATION OF TERMS

Establishments.—Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each establishment, including each establishment operated by multiunit organizations. In general, each location was counted as a separate establishment. However, in the case of public warehouses, where a company operated as a unit two or more buildings in a single city or metropolitan area and these buildings were all used for the same type of warehousing, the total operation was counted as one establishment.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, revenue, employment and payroll for such establishments are included.

Revenue Terms

Revenue.—Included here are all receipts from customers during 1954, after deductions of returns, allowances, and discounts. It includes receipts from storage, trucking, and other services performed by the warehouse; merchandise sales, including sales and excise taxes; and commissions from customers. Revenue figures therefore represent total receipts from warehouse storage and related services, including any retail or wholesale sales made by them.

Revenue from food locker rentals and services.—Included are revenues from locker rentals plus receipts from slaughtering, processing, smoking and curing, freezing, blanching, and other food processing services.

Sales of merchandise.—Amounts shown under this category represent the net sales value of merchandise (gross sales less returns and allowances).

General merchandise revenue.—This is revenue from storage and handling general merchandise, including such accessory services, where required, as labeling, stenciling, collection services and miscellaneous services to general merchandise.

Household goods revenue.—This is revenue from handling and storage of household goods—including trucking, packing and crating, labor and commissions.

Special storage revenue (general merchandise and household goods warehouses).—This is revenue from refrigerated and food locker space, storage of bulk liquids, storage of grain, and storage of products not elsewhere classified.

Personnel and Payroll Terms

Payroll, entire year.—All forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees are included. For corporations, payroll includes amounts paid to officers and executives; however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance, dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Paid employees—specified workweek.—Paid employees consists of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15, 1954. Owners of unincorporated businesses, however, are not included in the count of employees even though they may be actively engaged in the business.

Warehouse Space Terms

Gross floor space.—This item represents the overall area of buildings (computed from outside measurements) in which public storage activities are conducted, including storage space, nonstorage space, space leased to others, office space, etc.

Warehouse space leased to others.—This is space leased to others on a landlord-to-tenant basis, regardless of whose employees handled the goods stored.

INTRODUCTION

Occupiable public warehouse space.—This is warehouse net piling space which was assigned to the storage of commodities for the public. Space leased to others on a landlord-to-tenant basis, nonstorage space or space consumed by exterior and interior walls, aisles, elevator shafts, stairways, offices, receiving and delivery rooms, platforms, or other obstructions, is not included. Space is measured as of the end of 1954.

Floor space.—This is square feet of under-roof public warehouse floor space assigned to the storage of commodities which do not require refrigeration—such as household furnishings, furniture, general merchandise, packaged goods, cotton, tobacco, lumber, and the like.

Refrigerated space.—This is cubic feet of refrigerated (net piling) space 50° Fahrenheit or below assigned to public storage of commodities such as dairy products, fruits and vegetables, meats, and other perishable items.

Bulk liquid storage space.—This is tank storage space in gallons (shell or water capacity) for handling bulk liquid products.

Grain bin space.—This is bin space, rated capacity in bushels, for storing loose grains, feed, etc.

Number of individual frozen food lockers installed.—Included here are installed individual lockers having storage capacity of less than 25 cubic feet each.

Frozen food locker bulk freezer space.—This is cubic feet of freezer space in locker plants not being utilized for individual lockers.

Legal Form of Organization Terms

Individual proprietorships.—These represent unincorporated businesses owned by one individual or person who may not actively participate in their operations.

Partnerships.—Included here are unincorporated businesses owned by two or more persons, having a financial interest in

and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations.—These are businesses (except cooperatives) owned by legally incorporated organizations or companies. Incorporated cooperatives are included under "cooperative associations," not here.

Cooperative associations.—All forms of cooperative associations are included here, corporate or noncorporate.

Other forms of organization.—Included here are establishments reporting some other form of ownership than those described above.

Ownership not reported.—Included here are establishments that failed to indicate their form of ownership.

Size Terms

Employment size of establishments.—Establishments are classified according to the number of paid employees as of November 15, 1954. Owners of unincorporated firms, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. These omissions may be particularly significant in smaller size brackets as they tend to understate total employment, and their services are not taken into consideration in relating payroll to revenue.

Revenue size of establishments.—Establishments are classified according to total revenue during 1954. Revenue figures were rounded to thousands of dollars before establishing the size classification.

Establishments that operated only a part of the year, as well as those operating the full year, are included in size classes according to 1954 revenue. For those not in business at the end of the year, revenue is included in the table, but not the number of establishments nor space information. Omission of space information tends to overstate the relationship of revenue to space, particularly in the smaller brackets.

REPORT FORM BC-42A—PUBLIC WAREHOUSES: Public Refrigerated Warehouses;
Frozen Food Locker Plants; Farm Products Public Warehouses—Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT		CONFIDENTIAL—This report is required by Act of Congress (12 U. S. C. 120). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.		Form approved. Budget Bureau No. 41-5437.											
a. Enter the name by which this establishment is known to its customers. _____		Form 42A PUBLIC WAREHOUSES Public Refrigerated Warehouses Frozen Food Locker Plants Farm Products Public Warehouses		U. S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS Washington, D. C.											
b. Location of establishment (1) Is this establishment physically located within the actual legal boundaries of any city, town, or village? <input type="checkbox"/> Yes <input type="checkbox"/> No (2) Actual location of this establishment (a) Street and number at establishment location _____ Name of city, town, or village _____ (This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.) County _____ State _____ (h) Street, road, or highway and number (if any) or other description of establishment location _____ County _____ State _____		1954 CENSUS OF BUSINESS (Please correct any errors in name and address)													
c. Federal Social Security Employer Identification Number _____ (Enter number as reported on Form 941, Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits) Number of separate places of business operated under this Employer Identification Number _____ <input type="checkbox"/> One <input type="checkbox"/> Two or more d. Is the company identified by the number in line c owned or controlled by another company? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," give name and address of owning or controlling company: Name _____ Address _____ e. Does this company (line c) own or control another company? <input type="checkbox"/> Yes <input type="checkbox"/> No		GENERAL INSTRUCTIONS Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope not later than 30 days after you receive it. A separate report is required for each establishment (place of business), including each public warehouse or other facility primarily engaged in providing public storage space. If you owned more than one place of business in 1954, but have received a report form for only one place: a. Complete only lines c, d, and e of Item 1. b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business. c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion. NOTE: Those companies receiving Form NC-X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms. Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.													
<table border="1" style="width: 100%; border-collapse: collapse;"><tr><td style="width: 15%;">Census Use</td><td style="width: 15%;">State</td><td style="width: 15%;">SMA/SEA</td><td style="width: 15%;">County</td><td style="width: 15%;">Firm size</td></tr><tr><td style="text-align: center;">Key</td><td style="text-align: center;">b</td><td style="text-align: center;">c</td><td style="text-align: center;">d</td><td style="text-align: center;">e</td></tr></table>						Census Use	State	SMA/SEA	County	Firm size	Key	b	c	d	e
Census Use	State	SMA/SEA	County	Firm size											
Key	b	c	d	e											
ITEM 2.—PERIOD OWNED IN 1954 a. How many months in the year did you own this business? _____ months h. Did you own this business on December 31, 1954? <input type="checkbox"/> Yes <input type="checkbox"/> No		Report values in dollars. OMIT CENTS.													
ITEM 3.—FORM OF OWNERSHIP (Check one) 1 <input type="checkbox"/> Individual proprietor 2 <input type="checkbox"/> Partnership 3 <input type="checkbox"/> Corporation (do not include any form of cooperative association) 4 <input type="checkbox"/> Cooperative association (corporate or noncorporate) 5 <input type="checkbox"/> Other (Specify) _____		SPECIFIC INSTRUCTIONS ITEM 1.—IDENTIFICATION OF ESTABLISHMENT Line h (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere. Line h (2) (h).—In the first blank space, give a description by which your establishment can be located. Include name of nearest city, town, or village. In the spaces provided, name the county and State in which your establishment is actually located.													
ITEM 4.—OPERATING REVENUE DURING 1954 (Excluding revenue from space leased to others on a landlord-tenant basis) a. Revenue from warehouse and storage facilities (except cold storage) _____ b. Revenue from public refrigerated warehouse operations (including handling, freezing, and storing) _____ c. Revenue from food locker rentals and service (including all slaughtering, processing, smoking and curing, freezing, blanching, or any other food processing services) _____ d. Trucking revenue _____ e. Revenue from compressing, packing, crating, hauling, or other services to customers _____ f. Sales of ice manufactured at this establishment _____ g. Sales of other merchandise (Such as frozen food, meat, produce, etc.) _____ h. Other operating revenue (Specify) (Such as car lot, egg candling, pool car distribution, etc.) _____ i. Total operating revenue (sum of a-h) _____		ITEM 4.—OPERATING REVENUE DURING 1954 Report revenue and other operating receipts during 1954 including any excise taxes and sales taxes. Do not include revenue received from space leased to others on a landlord-to-tenant basis. All sales of merchandise other than ice manufactured at this establishment should be recorded under 4g. If you sell goods on a commission or brokerage basis, the entry under 4g should represent the total selling value. It should not be limited to your commission or earnings.													
ITEM 5.—PERSONNEL AND PAYROLL a. Total payroll for the year 1954, before payroll deductions _____ b. Paid employees and payroll for the workweek ended nearest November 15, 1954 _____ c. Number of paid employees for workweek ended nearest: (1) March 15, 1954 _____ (2) May 15, 1954 _____ (3) August 15, 1954 _____ d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954 _____		ITEM 5.—PERSONNEL AND PAYROLL Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses. For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th, inclusive. Line a.—Include the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. Line h.—Include both full- and part-time employees. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis. Line c (1)-(3).—Include both full- and part-time employees. Line d.—To be reported by proprietorships and partnerships only.													

REPORT FORM BC-42A—PUBLIC WAREHOUSES: Public Refrigerated Warehouses;
Frozen Food Locker Plants; Farm Products Public Warehouses—Reverse

ITEM 6.—DESCRIPTION OF BUSINESS		KEY	SPECIFIC INSTRUCTIONS—Continued
<p>Type of warehouse or facility covered by this report. Check the one box below which best describes your kind of business and complete only the indicated items.</p> <p>32- <input type="checkbox"/> Refrigerated warehouse 32- <input type="checkbox"/> Apple warehouse Complete Item 7 (except lines a(1)(a), a(1)(b), and a(2)) and Items 8a and 10</p> <p>331 <input type="checkbox"/> Food locker plant with food preparation facilities 332 <input type="checkbox"/> Food locker plant without food preparation facilities Complete Item 7, line c(1), and c(2) and Item 10</p> <p>211 <input type="checkbox"/> Cotton warehouse with compress machinery 214 <input type="checkbox"/> Potato warehouse 212 <input type="checkbox"/> Cotton warehouse without compress machinery 215 <input type="checkbox"/> Grain elevator (storing grain for others) 213 <input type="checkbox"/> Tobacco warehouse Complete Item 7 (except lines b(1)(a), b(1)(b), and b(2)) and Item 10</p> <p><input type="checkbox"/> Other type of warehouse or facility (Specify) _____</p> <p style="text-align: center;">Complete pertinent sections of Items 7, 8, and Item 10</p>			<p>ITEM 7.—WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1954</p> <p>Section a.—Report inside measurements, excluding interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms, or other areas in which goods are not usually piled. For multiple story buildings, be sure to report space on all floors. Report refrigerated storage space, frozen food locker space, bulk liquid storage space, and bin storage space in b, c, d, and e, not here. Report number of frozen food lockers in c(1).</p> <p>Line a(1)(a).—Include as "occupied" the number of square feet of space assigned to public storage which is fully occupied with stored materials or which would be fully occupied if materials on hand were piled to take full advantage of the available space.</p> <p>Line a(1)(b).—Include as "unoccupied" the number of square feet of space assigned to public storage that is not in use for storing materials or would not be in use if material on hand were piled to take full advantage of the available space.</p> <p>Line a(2).—Report here all occupiable space reserved for own use or leased to tenants regardless of who employs personnel handling stored material.</p> <p>Section b.—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc. Report frozen food locker space in 7c below, not here.</p> <p>Section c.—Include data on number of lockers installed and freezer space available for bulk storage at food locker plants.</p> <p>Line c(1).—Report number of individual lockers having storage space of less than 25 cubic feet each that were actually installed as of December 31, 1954.</p> <p>Line c(2).—Report in cubic feet the available freezer space in food locker plants not being utilized for individual lockers and available (whether or not occupied) for bulk storage. Record freezer space in facilities other than food locker plants under 7b above, not here. Dry storage warehouse space available should be reported under 7a above and cooler space under 7b above.</p> <p>Line d.—Report bulk liquid storage (shell or water) capacity in gallons, not barrels.</p> <p>Line e.—Report bin space (rated capacity) in bushels.</p>
<p>ITEM 7.—WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1954</p> <p>a. Occupiable dry storage warehouse or other (under roof) floor space (exclusive of space reported in h, c, d, and e below). (Refrigerated warehouses—complete only line (1) (c).)</p> <p>(1) Space assigned to public storage:</p> <p>(a) Occupied as of December 31, 1954.....</p> <p>(b) Unoccupied as of December 31, 1954.....</p> <p>(c) Total occupied or unoccupied (sum of (a) and (b) above).....</p> <p>(2) Space reserved for own use or leased to others on a landlord-to-tenant basis (including any leased to military) as of December 31, 1954.....</p> <p>b. Refrigerated (net piling) space 50° Fahrenheit or below. (Report number of food lockers under c below.) (Farm products warehouses—complete only line (1) (c).)</p> <p>(1) Space assigned to public storage:</p> <p>(a) Occupied as of December 31, 1954.....</p> <p>(b) Unoccupied as of December 31, 1954.....</p> <p>(c) Total occupied or unoccupied (Sum of (a) and (b) above).....</p> <p>(2) Space reserved for own use or leased to others on a landlord-to-tenant basis (including any leased to military) as of December 31, 1954.....</p> <p>c. Frozen food locker space, December 31, 1954:</p> <p>(1) Number of lockers installed—individual lockers having storage capacity of less than 25 cu. ft. each..... No.</p> <p>(2) Bulk storage space—freezer space available for bulk storage..... Cu. ft.</p> <p>d. Total bulk liquid (tank) storage space (shell or water capacity)..... Gal.</p> <p>e. Bin space for storing loose grains, feed, etc. (rated capacity)..... Bu.</p>		Square feet	Cubic feet
		S-2	S-3
		S-4	T-7
		S-5	S-6
		S-7	R-10
		S-8	T-8
		S-9	S-11
		T-9	T-10*
<p>ITEM 8.—TYPE OF PRODUCT WAREHOUSED OR STORED</p> <p>(Check principal product stored at this establishment.)</p> <p>a. Refrigerated products</p> <p>1 <input type="checkbox"/> Apples 4 <input type="checkbox"/> Frozen fruits, vegetables <input type="checkbox"/> Furs</p> <p>2 <input type="checkbox"/> Dairy products, poultry, eggs 5 <input type="checkbox"/> Meats and meat products <input type="checkbox"/> Other refrigerated products (Specify) _____</p> <p>3 <input type="checkbox"/> Fresh fruits, vegetables 6 <input type="checkbox"/> Fish</p> <p>b. Bulk liquid products</p> <p>512 <input type="checkbox"/> Petroleum products</p> <p>513 <input type="checkbox"/> Chemicals</p> <p><input type="checkbox"/> Other bulk liquid products (Specify kind) _____</p>		KEY	KEY
		R-11	ITEM 8.—TYPE OF PRODUCT WAREHOUSED OR STORED
		S-10	If you checked "Refrigerated warehouse" or "Apple warehouse" in Item 6, complete 8a. If you checked "Other type of warehouse or facility" in Item 6, and you are primarily engaged in public storage of bulk liquid products, complete 8b.
		R-12*	Place a check in the box before the product that accounted for the principal portion of your storage revenue during 1954. Check only one box.
		S-11*	ITEM 9.—REMARKS
		T-9	
		T-10*	
<p>ITEM 10.—CERTIFICATION</p> <p>Name, address, and telephone number of person who should be contacted if questions arise regarding this report.</p> <p>_____ Name _____ Address _____ Telephone number _____</p> <p>This report is substantially accurate and covers the period from _____ to _____</p> <p>_____ Date _____ Title _____ Signature of authorized person _____</p>			

REPORT FORM BC-42B—PUBLIC WAREHOUSES: General Merchandise Warehouses, Household Goods Warehouses; Special Warehouses or Storage Facilities; Freight Trucking Terminals—Front

ITEM 1—IDENTIFICATION OF ESTABLISHMENT a. Enter the name by which this establishment is known to its customers. _____ h. Location of establishment (1) Is this establishment physically located within the actual legal boundaries of any city, town, or village? <input type="checkbox"/> Yes <input type="checkbox"/> No (2) Actual location of this establishment (a) Street and number at establishment location _____ Name of city, town, or village _____ (This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.) County _____ State _____ (b) Street, road, or highway and number (if any) or other description of establishment location _____ County _____ State _____ c. Federal Social Security Employer Identification Number. _____ (Enter all 9 digits) (Enter number as reported on Form 941, item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) Number of separate places of business operated under this Employer Identification Number. <input type="checkbox"/> One <input type="checkbox"/> Two or more d. Is the company identified by the number in line c owned or controlled by another company? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," give name and address of owning or controlling company: Name _____ Address _____ e. Does this company (line c) own or control another company? <input type="checkbox"/> Yes <input type="checkbox"/> No Census Use _____ State _____ SBA/SEA _____ County _____ Firm size _____ Key b c d e		CONFIDENTIAL. —This report is required by Act of Congress (43 U. S. C. 131). Form approved. Your report is confidential and only sworn Census employees will have access to it. Budget Bureau No. 41-54388. It cannot be used for purposes of taxation, investigation, or regulation. Form 42B PUBLIC WAREHOUSES: General Merchandise Warehouses Household Goods Warehouses Special Warehouses or Storage Facilities Freight Trucking Terminals 1954 CENSUS OF BUSINESS (Please correct any errors in name and address)
ITEM 2—PERIOD OWNED IN 1954 a. How many months in the year did you own this business? _____ months b. Did you own this business on December 31, 1954? <input type="checkbox"/> Yes <input type="checkbox"/> No ITEM 3—FORM OF OWNERSHIP (Check one) 1 <input type="checkbox"/> Individual proprietor 2 <input type="checkbox"/> Partnership 3 <input type="checkbox"/> Corporation (do not include any form of cooperative association) 4 <input type="checkbox"/> Cooperative association (corporate or noncorporate) 5 <input type="checkbox"/> Other (Specify) _____	GENERAL INSTRUCTIONS Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope not later than 30 days after you receive it. A separate report is required for each establishment (place of business), including each warehouse or other facility primarily engaged in providing public storage space. However, firms operating several warehouses in a single city or metropolitan area may include these warehouses in one report. A metropolitan area is defined as an area within a 25 mile radius of a city having a population of 50,000 or more. If you owned more than one place of business in 1954, but received a report form for only one place: a. Complete only lines c, d, and e of item 1. b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business. If you have more than one establishment in a particular kind of business, you may show the number of such establishments, along with the kind-of-business description instead of listing each establishment separately. c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion. NOTE: Those companies receiving Form NC-X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms. Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.	
ITEM 4—STORAGE AND WAREHOUSE REVENUE, 1954 a. General merchandise revenue (sum of (1)-(3)) \$ _____ (1) Storage of general merchandise _____ (2) Handling of general merchandise _____ (3) Accessorial services _____ b. Household goods revenue (sum of (1)-(5)) \$ _____ (1) Storage of household goods _____ (2) Labor on household goods _____ (3) Trucking revenue (including local cartage) _____ (4) Packing and crating household goods _____ (5) Commissions received _____ c. Special storage revenue (sum of (1)-(4)) \$ _____ (1) Refrigerated and food locker space revenue _____ (2) Storage of bulk liquid _____ (3) Storage of grains _____ (4) Other storage (Specify) _____ d. Revenue from freight trucking terminal _____ e. Sales of merchandise (including excise and sales taxes) _____ f. Other operating revenue (Specify) _____ g. Total storage and warehouse revenue (sum of a-f) _____	Specific Instructions ITEM 4.—STORAGE AND WAREHOUSE REVENUE, 1954 For establishments warehousing both general merchandise and household goods report revenue from general merchandise operations under 4a and household goods revenue under 4b. Any revenue from special storage should be reported under 4c, and other revenue and receipts under 4d, e, or f. For establishments warehousing general merchandise, but not household goods, supply information under items 4a and, where applicable, 4c, d, e, and f. Likewise, for establishments warehousing household goods, but not general merchandise, report operating revenue under 4b and, where applicable, 4c, d, e, and f. For specialized storage facilities (not warehousing general merchandise or household goods)—report revenue under item 4c and where applicable, under 4d, e, and f. Report freight trucking terminal revenue under 4d. All sales of merchandise should be recorded under 4e. If you sell goods on a commission or brokerage basis, the entry under 4e should represent the total selling value, and should not be limited to commissions received by you.	
ITEM 5—PERSONNEL AND PAYROLL a. Total payroll for the year 1954, before payroll deductions. _____ Number of employees _____ b. Paid employees and payroll for the workweek ended nearest November 15, 1954 _____ c. Number of paid employees in 5b above, give number of— (1) Supervisors, engineers, and office employees (including paid officers of company) _____ (2) Warehousing and platform employees _____ (3) Drivers and helpers _____ (4) All other employees _____ d. Number of paid employees for workweek ended nearest: (1) March 15, 1954 _____ (2) May 15, 1954 _____ (3) August 15, 1954 _____ e. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954 _____	PERSONNEL AND PAYROLL Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses. For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th, inclusive. Line a.—Include the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. Line b.—Include both full- and part-time employees. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis. Line c (1)-(4) and Line d (1)-(3).—Include both full- and part-time employees. Line e.—To be reported by proprietorships and partnerships only.	

ITEM 6.—DESCRIPTION OF BUSINESS

Principal type of warehouse or facility covered by this report.
(Check one)

41D ☐ Household goods warehouse

91D ☐ General merchandise warehouse

S10 ☐ Freight trucking terminal (not operating trucks)

☐ Other type (Specify principal product stored) _____

ITEM 7.—NUMBER OF WAREHOUSE BUILDINGS, AND SPACE DATA, DECEMBER 31, 1954

a. Warehousing buildings covered in this report:

(1) Total, all ages (sum of (2) and (3) below)_____

(2) Built (completed) on or before December 31, 1949_____

(3) Built (completed) after December 31, 1949_____

b. Gross floor space, outside dimensions

(1) Total, all ages (sum of (2) and (3) below)_____

(2) In buildings built on or before December 31, 1949_____

(3) In buildings built after December 31, 1949_____

c. Space leased as landlord-to-tenant_____

d. Occupiable floor space assigned to public storage, by type (Exclusive of space reported in 7e below)

(1) Total occupiable space assigned to public storage (sum of (2)-(4) below)_____

(2) Operated as general merchandise warehouse space_____

(3) Operated as household goods space_____

(4) Other (Specify) _____

e. Special storage facilities, if any:

(1) Refrigerated (net piling) space 50° F. or below_____ Cu. ft.

(2) Bulk liquid storage space (shell, or water capacity)_____ Gal.

(3) Bulk grain storage space (rated capacity)_____ Bu.

KEY

1

U-1
3, b, c

U-2
3, b, c

U-3
3, b, c

U-4, 5, 6

U-7, 8, 9

U-10, 11, 12

W-4, 10

V-1, 2, 3

V-4, 5, 6

X-10, 11, 12

V-7, 8, 9

V-10, 11, 12

W-11

Z-11

W-12

Z-12

W-13*

Z-13*

PUBLIC STORAGE INSTRUCTIONS.—Continued

ITEM 6.—DESCRIPTION OF BUSINESS

Enter a check in the box pertaining to the principal type of public warehouse or facility covered by this report.

Household Goods Warehouse.—Enter a check here if this facility is devoted primarily to the storage of household goods, even though some general merchandise or specialized commodities may also be stored. Household goods warehouses performing local trucking service should include data pertaining to their trucking operations in this report.

General Merchandise Warehouse.—Enter a check here if this facility is devoted primarily to the storage of general merchandise, even though some household goods or specialized commodities may also be stored. General merchandise is defined as material or goods of many varieties which are packaged (in boxes, cartons, crates, bags, hales, barrels, kegs, etc.) or are readily handled and do not require refrigeration, controlled humidities, or other special facilities.

Freight Trucking Terminal.—Enter a check here if the facility is devoted primarily to the operation of freight trucking terminals, but not operating trucks.

Other Type.—Enter a check here if the facility is devoted primarily to the storage of special products. Examples: automobile dead storage, fur storage, goods in foreign trade, textile warehouse, office records warehouse, warehousing works of art, bulk petroleum products, bulk chemical products, etc. If this box is checked, please specify the principal product warehoused.

ITEM 7.—NUMBER OF WAREHOUSE BUILDINGS, AND SPACE DATA, DECEMBER 31, 1954

Section a.—If this report covers more than one building, complete item 8.

Section b.—Report as gross floor space the over-all area of the buildings (computed from outside measurements) in which public storage activities are conducted, including storage space, nonstorage space, space leased to others, office space, etc. For multiple story buildings report the total floor space contained on all floors.

Line c.—Report here space leased to tenants regardless of who employs personnel handling stored material.

Section d.—Report inside measurements, excluding interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms, or other areas in which goods are not usually piled. Include under "occupied" the number of square feet of space which is fully occupied with stored materials or which would be fully occupied if materials on hand were piled to take full advantage of the available space.

Section e.—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), cnils, aisles, posts, sprinklers, etc.

ITEM 8.—ADDITIONAL INFORMATION

If this report covers more than one building, give address and other identification, if any; and give floor space of each building.

Address

State

City

Street address

Identification (such as building number or name)

Gross floor space (outside dimensions) square feet

(1)

(2)

(3)

(4)

(5)

ITEM 9.—REMARKS.

ITEM 10.—CERTIFICATION

Name, address, and telephone number of person who should be contacted if questions arise regarding this report.

Name

Address

Telephone number

This report is substantially accurate and covers the period from _____ to _____

Date

Title

Signature of authorized person

LIST OF STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE, AND THEIR DEFINITIONS

AKRON STANDARD METROPOLITAN AREA—Coextensive with Summit County, Ohio

ALBANY-SCHENECTADY-TROY STANDARD METROPOLITAN AREA—Consists of Albany, Rensselaer, and Schenectady Counties, N. Y.

ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.

ATLANTA STANDARD METROPOLITAN AREA—Consists of Cobb, De Kalb, and Fulton Counties, Ga.

BALTIMORE STANDARD METROPOLITAN AREA—Consists of Baltimore City, Baltimore and Anne Arundel Counties, Md.

BIRMINGHAM STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Ala.

BOSTON STANDARD METROPOLITAN AREA—Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County; Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Norfolk County; and Hingham and Hull Towns in Plymouth County, Mass.

BUFFALO STANDARD METROPOLITAN AREA—Consists of Erie and Niagara Counties, N. Y.

CHARLESTOWN (W. VA.) STANDARD METROPOLITAN AREA—Consists of Fayette and Kanawha Counties, W. Va.

CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.

CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; and Campbell and Kenton Counties, Ky.

CLEVELAND STANDARD METROPOLITAN AREA—Consists of Cuyahoga and Lake Counties, Ohio

COLUMBUS (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Franklin County, Ohio

DALLAS STANDARD METROPOLITAN AREA—Coextensive with Dallas County, Tex.

DAYTON STANDARD METROPOLITAN AREA—Consists of Greene and Montgomery Counties, Ohio

DENVER STANDARD METROPOLITAN AREA—Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.

DETROIT STANDARD METROPOLITAN AREA—Consists of Macomb, Oakland, and Wayne Counties, Mich.

FORT WORTH STANDARD METROPOLITAN AREA—Coextensive with Tarrant County, Tex.

HARTFORD STANDARD METROPOLITAN AREA—Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn.

HOUSTON STANDARD METROPOLITAN AREA—Coextensive with Harris County, Tex.

INDIANAPOLIS STANDARD METROPOLITAN AREA—Coextensive with Marion County, Ind.

JACKSONVILLE STANDARD METROPOLITAN AREA—Coextensive with Duval County, Fla.

KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson, and Wyandotte Counties, Kans.; and Clay and Jackson Counties, Mo.

KNOXVILLE STANDARD METROPOLITAN AREA—Consists of Anderson, Blount, and Knox Counties, Tenn.

LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA—Consists of Los Angeles and Orange Counties, Calif.

LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.

MEMPHIS STANDARD METROPOLITAN AREA—Coextensive with Shelby County, Tenn.

MIAMI STANDARD METROPOLITAN AREA—Coextensive with Dade County, Fla.

MILWAUKEE STANDARD METROPOLITAN AREA—Coextensive with Milwaukee County, Wis.

MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Consists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.

NASHVILLE STANDARD METROPOLITAN AREA—Coextensive with Davidson County, Tenn.

NEW ORLEANS STANDARD METROPOLITAN AREA—Consists of Jefferson, Orleans, and St. Bernard Parishes, La.

NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.

NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA—Consists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virginia Beach, Va.

OKLAHOMA CITY STANDARD METROPOLITAN AREA—Coextensive with Oklahoma County, Okla.

OMAHA STANDARD METROPOLITAN AREA—Consists of Douglas and Sarpy Counties, Nebr.; and Pottawattamie County, Iowa

PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.

PHOENIX STANDARD METROPOLITAN AREA—Coextensive with Maricopa County, Ariz.

PITTSBURGH STANDARD METROPOLITAN AREA—Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.

PORTLAND (OREG.) STANDARD METROPOLITAN AREA—Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.

PROVIDENCE STANDARD METROPOLITAN AREA—Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield Towns in Providence County; North Kingston Town in Washington County; Warwick City and East Greenwich, and West Warwick Towns in Kent County; and all of Bristol County, R. L. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham Towns in Norfolk County; and Blackstone and Millville Towns in Worcester County, Mass.

RICHMOND STANDARD METROPOLITAN AREA—Consists of Richmond City and Chesterfield, and Henrico Counties, Va.

ROCHESTER STANDARD METROPOLITAN AREA—Coextensive with Monroe County, N. Y.

ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.

SAN ANTONIO STANDARD METROPOLITAN AREA—Coextensive with Bexar County, Tex.

SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.

SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo and Solano Counties, Calif.

SEATTLE STANDARD METROPOLITAN AREA—Coextensive with King County, Wash.

SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA—Consists of Chicopee, Holyoke, Springfield, and Westfield Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Hampden County; Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.

SYRACUSE STANDARD METROPOLITAN AREA—Coextensive with Onondaga County, N. Y.

TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA—Consists of Hillsborough and Pinellas Counties, Fla.

TOLEDO STANDARD METROPOLITAN AREA—Coextensive with Lucas County, Ohio

WASHINGTON STANDARD METROPOLITAN AREA—Consists of the District of Columbia; Alexandria and Falls Church Cities and Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.

WHEELING-STEUBENVILLE STANDARD METROPOLITAN AREA—Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va. and Belmont and Jefferson Counties, Ohio

WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Coextensive with Luzerne County, Pa.

YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

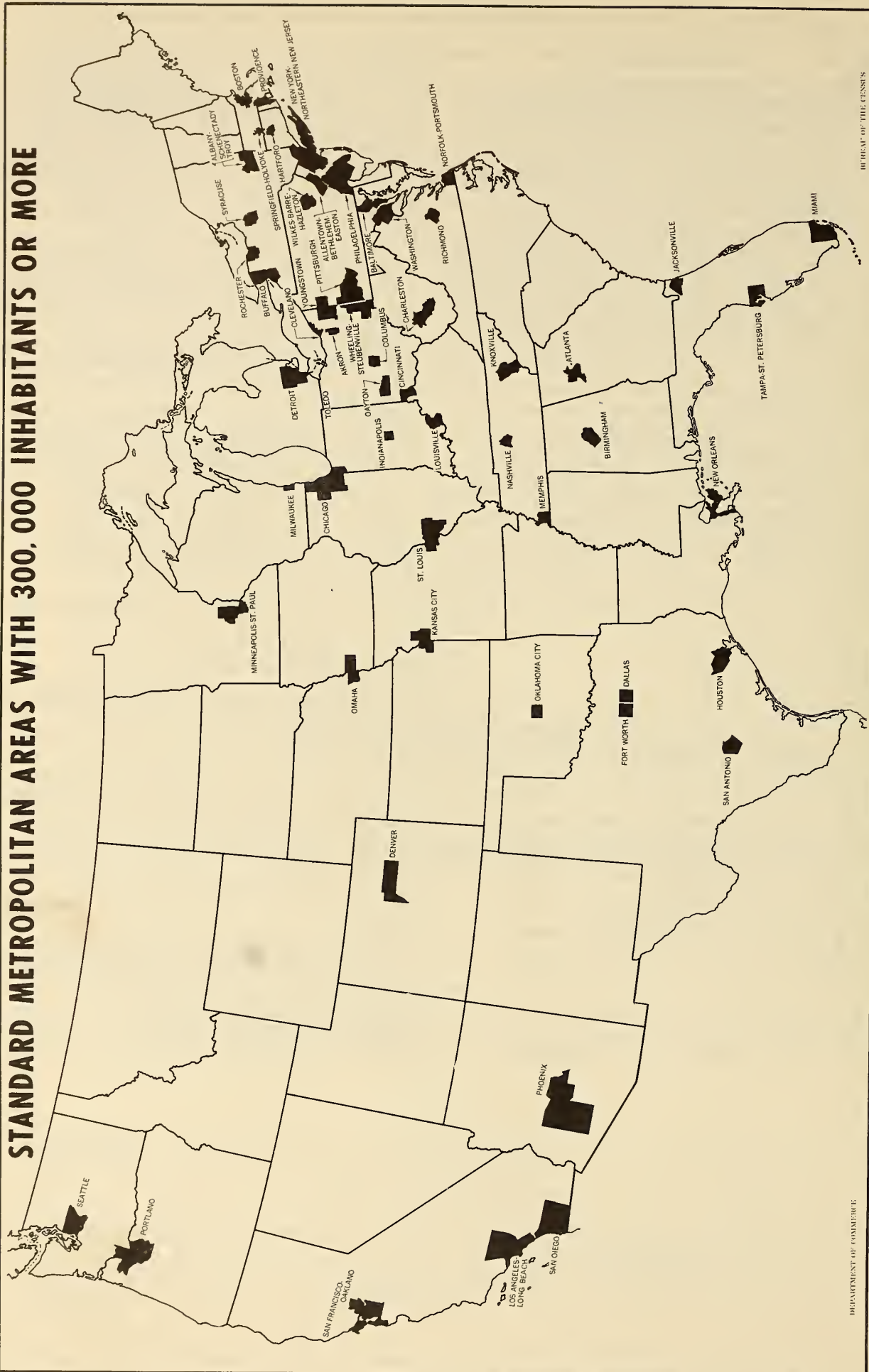


Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES
Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest--					Occupiable public storage space, December 31, 1954				Frozen food lockers, December 31, 1954	
					March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (cu. ft.)	
United States, total.....	7,565	756,627	303,886	6,170,064	84,458	83,758	90,236	94,444	305,830	345,354	405,708	133,287	1,362,245	2,426,837	
General merchandise warehouses.....	1,197	171,542	81,677	1,576,442	21,654	21,742	21,603	22,283	108,315	20,572	694	198	...	...
Household goods warehouses.....	1,816	201,853	91,881	1,859,418	23,727	24,554	25,342	25,640	50,695	2,201	2	7	...	...
Refrigerated warehouses.....	1,577	125,272	49,878	993,407	12,018	12,333	12,941	13,215	10,122	303,936	...	269	59,823	105,365	
Food locker plants.....	2,467	90,761	17,218	361,893	7,270	6,876	7,191	8,162	2,696	13,287	58	1,005	1,301,903	2,321,472	
Farm products warehouses.....	1,081	126,956	46,435	1,058,522	15,235	13,843	17,403	20,643	121,962	50	56	131,808	519	...	
Special warehouses and storage facilities.....	1,270	27,918	10,936	208,011	3,050	2,982	3,094	2,881	9,740	5,296	404,898	...	...	...
Freight trucking terminals.....	157	12,325	5,861	112,371	1,504	1,528	1,662	1,620	2,300	12	...	...	...	...
NEW ENGLAND															
Maine:															
General merchandise warehouses.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Household goods warehouses.....	6	136	82	1,691	22	28	31	29	103	...	...	...	...	...
Refrigerated warehouses.....	6	924	322	6,014	93	80	129	87	134	1,745	...	...	161	902
Food locker plants.....	5	452	112	2,488	49	26	42	65	(D)	(D)	(D)	(D)	3,211	16,740	
Farm products warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Special warehouses and storage facilities.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Freight trucking terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
New Hampshire:															
General merchandise warehouses.....	5	688	89	1,862	25	20	20	29	696	32	...	...	...	...
Household goods warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...
Refrigerated warehouses.....	...	...	64	1,220	24	21	21	25	...	12	...	...	3,969	10,026
Food locker plants.....	10	437	...	...	...	...	...	...	...	...	...	...	...	...
Farm products warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Vermont:															
General merchandise warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Household goods warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Refrigerated warehouses.....	...	552	97	1,965	36	35	35	39	5	36	...	...	...	...
Food locker plants.....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Farm products warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Special warehouses and storage facilities.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Massachusetts:															
General merchandise warehouses.....	48	8,014	3,208	58,407	806	853	853	836	6,968	420	220	...	...	...
Household goods warehouses.....	44	3,181	1,626	28,564	407	436	460	463	1,856	110	...	...	...	...
Refrigerated warehouses.....	24	6,127	3,068	59,623	679	688	804	819	318	10,892	...	...	390	...
Food locker plants.....	10	309	62	1,328	28	25	24	31	...	...	...	...	4,202	16,795
Farm products warehouses.....	13	1,166	579	9,543	171	199	181	183	918	...	...	...	...	...
Special warehouses and storage facilities.....	18	2,203	1,122	22,732	304	368	350	345	1,870	809	...	...	...	...
Freight trucking terminals.....	5	135	65	1,273	17	16	16	19	114	...	...	...	...	...
Rhode Island:															
General merchandise warehouses.....	5	731	391	7,116	106	100	99	103	400	...	...	...	...	...
Household goods warehouses.....	11	1,492	665	12,561	142	168	200	178	666	(D)	(D)	(D)	(D)	(D)	
Refrigerated warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Food locker plants.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Farm products warehouses.....	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Special warehouses and storage facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Freight trucking terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Connecticut:															
General merchandise warehouses.....	18	1,434	1,053	19,084	249	235	248	247	883	18	...	...	...	...
Household goods warehouses.....	22	2,510	1,110	21,237	280	298	335	331	538	50	(D)	(D)	(D)	...	
Refrigerated warehouses.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	1	1	(D)	(D)	3,142	2,868	
Food locker plants.....	9	240	45	982	10	9	13	18	...	...	...	...	...	...
Farm products warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities.....	6	629	314	5,993	138	139	154	96	...	146	10,000	(D)	...	...
Freight trucking terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	

(D) Withheld to avoid disclosure. ... Represents zero.

¹Exclusive of space in individual lockers installed.²Excludes terminals of firms which also operate trucks.

Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES—Continued
Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest--					Occupiable public storage space, December 31, 1954					Frozen food lockers, December 31, 1954	
					March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrigi- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (Cu. ft.)		
MIDDLE ATLANTIC																
New York:																
General merchandise warehouses.....	185	25,684	12,792	241,323	2,991	3,171	2,920	3,309	14,494	266	23	...	...	...	...	...
Household goods warehouses.....	234	29,097	12,820	337,182	3,037	3,235	3,223	3,325	8,349	749	...	...	...	...	...	...
Refrigerated warehouses.....	85	18,962	7,660	147,673	1,732	1,737	1,850	1,876	1,606	48,823	...	...	...	6,471	...	...
Food locker plants.....	60	1,948	745	8,937	205	203	190	178	1,890	1,639	...	...	...	29,031	197,405	...
Farm products warehouses.....	5	1,140	77	1,399	21	22	19	18	109	...	...	...	...	...	...	...
Special warehouses and storage facilities.....	53	6,993	3,205	52,741	1,021	892	769	691	1,625	1,825	18,298	...	...	...	...	...
Freight trucking terminals.....	22	1,514	759	15,176	160	174	164	199	286	12	...	...	...	...	...	...
New Jersey:																
General merchandise warehouses.....	81	13,438	6,062	117,430	1,379	1,436	1,459	1,482	5,740	2,391	105	...	...	...	...	...
Household goods warehouses.....	93	8,086	3,690	72,724	1,003	1,059	1,069	1,095	2,490	30	...	...	...	1,586	289	...
Refrigerated warehouses.....	16	7,852	3,233	67,675	638	679	657	700	512	16,914	...	...	...	7,914	36,218	(D)
Food locker plants.....	15	690	188	5,309	80	91	105	86	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products warehouses.....	2	(D)	(D)	791	(D)	(D)	(D)	(D)	797	173	74,169	...	...	...	...	...
Special warehouses and storage facilities.....	21	3,065	791	14,366	167	193	178	186	63	...	...	...	...	...	...	...
Freight trucking terminals.....	5	609	195	4,225	51	44	52	51	...	...	...	...	...	...	...	...
Pennsylvania:																
General merchandise warehouses.....	74	14,425	5,968	107,749	1,572	1,507	1,502	1,462	16,709	42	31	20	...	...	...	...
Household goods warehouses.....	109	7,904	3,889	86,078	1,067	1,161	1,154	1,216	2,759	...	...	...	...	...	...	...
Refrigerated warehouses.....	26	5,207	2,286	44,909	491	496	502	541	187	12,878	...	...	...	8,482	31,255	...
Food locker plants.....	69	3,473	467	12,948	234	227	221	284	41	121	...	...	...	45,336	123,641	...
Farm products warehouses.....	4	584	456	7,645	81	98	106	112	35	50	...	2,700	...	...	...	...
Special warehouses and storage facilities.....	11	608	207	4,176	60	70	70	67	165	92	5,422	...	...	...	...	...
Freight trucking terminals.....	7	788	359	6,688	82	81	78	79	212	...	...	...	...	...	...	...
EAST NORTH CENTRAL																
Ohio:																
General merchandise warehouses.....	60	11,678	5,590	102,355	1,292	1,373	1,325	1,350	5,704	2,460	20	...	...	...	...	...
Household goods warehouses.....	112	11,787	6,200	118,448	1,393	1,469	1,377	1,459	3,131	4	...	...	...	...	...	...
Refrigerated warehouses.....	8	3,896	1,612	29,863	372	373	368	366	880	8,460	...	...	...	225	...	...
Food locker plants.....	131	5,271	930	18,819	358	316	325	394	33	96	...	...	...	71,837	45,332	(D)
Farm products warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities.....	9	701	270	5,648	78	80	73	73	110	...	...	...	...	...	...	...
Freight trucking terminals.....	9	864	415	9,623	95	97	99	100	134	...	...	...	...	...	...	...
Indiana:																
General merchandise warehouses.....	19	2,540	1,354	23,788	329	317	296	324	1,482	...	...	45	...	...	...	...
Household goods warehouses.....	39	3,266	1,562	25,600	394	402	445	459	871	...	...	...	...	...	...	...
Refrigerated warehouses.....	4	1,212	544	9,554	127	135	142	133	109	2,332	...	...	...	369	...	...
Food locker plants.....	128	5,178	938	19,196	427	391	372	430	84	1,108	7	...	...	71,178	91,832	...
Farm products warehouses.....	3	109	34	2,999	4	3	3	58	82	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	3	258	99	1,972	18	21	24	22	111	...	...	...	...	...	...	...
Illinois:																
General merchandise warehouses.....	71	14,283	6,437	119,633	1,498	1,517	1,479	1,500	8,266	453	...	100	...	...	...	...
Household goods warehouses.....	86	12,285	6,449	117,559	1,334	1,410	1,404	1,391	3,093	...	...	...	...	...	...	...
Refrigerated warehouses.....	24	11,479	5,203	108,160	1,247	1,271	1,316	1,329	545	31,767	...	...	...	2,100	3,760	...
Food locker plants.....	186	9,997	1,620	30,976	623	590	585	623	36	1,340	...	...	...	119,587	72,497	...
Farm products warehouses.....	7	889	411	7,608	103	96	92	88	165	...	1	...	...	...	...	...
Special warehouses and storage facilities.....	20	2,195	834	16,674	189	189	166	201	826	...	60,975	3,270	...	...	...	...
Freight trucking terminals.....	12	896	413	7,528	87	86	86	91	152	...	...	...	...	...	...	...
Michigan:																
General merchandise warehouses.....	20	5,066	2,131	42,063	579	594	533	582	2,683	3,156	...	...	...	...	...	...
Household goods warehouses.....	68	8,789	4,056	77,029	901	905	977	945	1,922	...	...	...	...	...	...	...
Refrigerated warehouses.....	26	2,943	1,221	23,424	286	305	326	302	524	7,204	...	...	...	1,675	7,000	...
Food locker plants.....	71	3,118	471	9,930	183	169	162	219	11	451	...	...	...	40,817	94,006	...
Farm products warehouses.....	3	259	47	695	9	9	23	8	52	256	...	1,250	...	...	...	...
Special warehouses and storage facilities.....	15	1,208	373	9,157	96	75	72	67	406	64	3,031	...	...	...	...	...
Freight trucking terminals.....	8	185	185	3,608	47	42	43	49	89	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. *Exclusive of space in individual lockers installed.

Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES—Continued
Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended Nov. 15 (Dollars)	Paid employees, workweek ended nearest—					Occupiable public storage space, December 31, 1954				Frozen food lockers, December 31, 1954	
					March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (Cu. ft.)	
EAST NORTH CENTRAL—Con.															
Wisconsin:															
General merchandise warehouses.....	21	1,921	937	19,436	231	229	238	236	1,137	18	...	...	...	...
Household goods warehouses.....	36	3,123	1,483	26,194	314	359	387	395	729	196	...	...	...	...
Refrigerated warehouses.....	27	4,103	1,645	28,338	335	356	366	341	591	9561	...	...	1,608	6,280
Food locker plants.....	110	3,383	547	11,656	230	208	208	266	420	2,575	...	1,000	54,468	75,899	
Farm products warehouses.....	1	156	62	1,246	17	17	18	21	111	...	...	...	(D)	(D)
Special warehouses and storage facilities..	4	192	137	2,289	27	27	31	29	35	...	...	...	...	...
Freight trucking terminals.....	3														
WEST NORTH CENTRAL															
Minnesota:															
General merchandise warehouses.....	28	5,868	3,482	67,062	945	865	861	857	3,115	903	...	...	...	...
Household goods warehouses.....	20	3,406	1,664	30,285	370	395	438	390	806	...	...	...	...	...
Refrigerated warehouses.....	13	3,075	1,149	23,848	347	345	341	345	45	5,854	...	...	1,567	1
Food locker plants.....	101	3,424	569	12,150	226	213	241	267	10	50	...	...	44,402	69,136
Farm products warehouses.....	17	689	114	2,159	33	33	35	36	11,908	...	...	...	(D)	(D)
Special warehouses and storage facilities..	1	173	55	1,069	13	14	14	14	24	...	...	...	(D)	(D)
Freight trucking terminals.....	4												...	...
Iowa:															
General merchandise warehouses.....	22	1,437	729	14,660	188	178	200	197	1,275	...	18	...	...	...
Household goods warehouses.....	25	2,997	1,645	30,465	386	391	428	500	727	38	...	...	...	...
Refrigerated warehouses.....	12	1,494	485	10,317	146	156	158	178	14	2,162	...	...	1,833	...
Food locker plants.....	246	7,140	1,193	22,881	538	524	500	567	19	600	...	...	109,563	92,291
Farm products warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Special warehouses and storage facilities..	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Freight trucking terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Missouri:															
General merchandise warehouses.....	43	6,216	3,439	66,676	940	959	930	871	4,626	2	...	...	...	...
Household goods warehouses.....	45	6,850	3,095	57,193	791	808	865	810	1,656	2	...	...	3,922	1,317
Refrigerated warehouses.....	14	6,295	2,483	46,658	655	699	690	646	219	11,438	...	...	68,327	113,820
Food locker plants.....	147	3,436	790	12,295	328	289	321	346	8	263	50	...	...	...
Farm products warehouses.....	11	2,058	737	29,458	177	209	372	591	1,449	...	...	620	...	...
Special warehouses and storage facilities..	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	5	277	166	3,332	40	43	41	43	57	...	...	...	...	...
North Dakota:															
General merchandise warehouses.....	7	801	336	6,651	85	81	84	85	361	...	...	...	...	...
Household goods warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Refrigerated warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Food locker plants.....	35	694	116	2,803	59	60	57	75	5	413	...	188	13,210	5,742	
Farm products warehouses.....	3	20	8	237	7	7	3	9	20	...	...	...	...	...
Special warehouses and storage facilities..	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
South Dakota:															
General merchandise warehouses.....	4	80	27	506	9	8	8	11	43	...	...	...	...	...
Household goods warehouses.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Refrigerated warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Food locker plants.....	44	1,452	239	5,452	112	112	111	177	2	97	...	...	19,330	34,121
Farm products warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Special warehouses and storage facilities..	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Nebraska:															
General merchandise warehouses.....	11	1,119	411	7,431	122	133	148	128	846	5	...	30	...	...
Household goods warehouses.....	9	1,431	648	13,826	200	176	216	205	262	...	...	(D)	(D)	...
Refrigerated warehouses.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	
Food locker plants.....	65	1,253	242	4,890	119	112	102	123	8	90	...	...	28,748	14,741
Farm products warehouses.....	2	450	83	1,241	36	21	41	36	579	...	...	2,250	(D)	(D)
Special warehouses and storage facilities..	...	...	(D)	...	...	...	(D)	(D)	...	...	...	...	(D)	(D)
Freight trucking terminals.....	4	156	106	1,986	27	30	30	30	17	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSES

Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES—Continued
Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest--				Occupiable public storage space, December 31, 1954				Frozen food lockers, December 31, 1954	
					March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (Cu. ft.)
WEST NORTH CENTRAL—Con.														
Kansas:														
General merchandise warehouses.....	10	1,354	741	13,876	216	217	203	189	2,009	9	...	...	...	...
Household goods warehouses.....	28	2,719	1,405	28,516	401	456	477	413	549	40	...	...	...	...
Refrigerated warehouses.....	10	2,425	913	19,555	219	232	251	246	76	10,947	...	...	5,491	7,350
Food locker plants.....	109	2,570	612	10,626	275	262	347	252	25	356	...	...	51,123	22,975
Farm products warehouses.....	5	178	58	1,290	18	22	22	20	5	...	...	...	1,510	...
Special warehouses and storage facilities.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
Freight trucking terminals.....	3	176	70	1,310	21	21	16	17	13	...	...	...	...	...
SOUTH ATLANTIC														
Delaware:														
General merchandise warehouses.....	3	148	55	678	19	19	13	10	153	...	...	...	...	...
Household goods warehouses.....	4	378	202	2,229	50	49	52	45	71	...	...	...	...	...
Refrigerated warehouses.....	3	371	86	1,304	20	21	21	21	14	510	...	...	...	...
Food locker plants.....	3	84	28	517	15	13	13	16	...	...	...	...	1,610	5,040
Farm products warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Maryland:														
General merchandise warehouses.....	11	1,380	735	13,036	214	231	219	203	1,055	...	...	...	...	...
Household goods warehouses.....	31	2,431	1,129	23,208	356	398	406	407	695	...	...	...	...	...
Refrigerated warehouses.....	7	2,188	1,026	18,486	183	182	191	210	...	4,713	...	...	...	...
Food locker plants.....	12	351	150	3,351	61	51	60	71	...	19	...	...	6,016	9,351
Farm products warehouses.....	4	958	617	15,135	103	142	126	127	89	...	...	...	4,550	...
Special warehouses and storage facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
Freight trucking terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
District of Columbia:														
General merchandise warehouses.....	5	207	82	1,423	62	48	56	49	127	...	...	...	...	...
Household goods warehouses.....	18	4,762	2,277	44,774	574	592	671	615	677	100	...	...	...	...
Refrigerated warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
Food locker plants.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
Farm products warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
Virginia:														
General merchandise warehouses.....	21	3,155	1,646	32,236	517	505	523	594	3,556	...	...	...	...	...
Household goods warehouses.....	33	4,760	2,137	35,183	734	730	859	725	722	...	...	...	...	...
Refrigerated warehouses.....	20	2,578	1,030	22,575	335	374	399	426	536	...	...	...	375	...
Food locker plants.....	30	1,254	395	8,965	170	158	164	197	1	28	...	...	17,913	50,221
Farm products warehouses.....	15	1,284	223	6,285	79	72	55	135	1,301	...	...	...	2,951	...
Special warehouses and storage facilities.....	5	322	102	2,208	26	30	45	32	48	12	12,598	...	...	...
Freight trucking terminals.....	4	360	178	4,157	61	63	70	76	56	...	...	...	...	...
West Virginia:														
General merchandise warehouses.....	9	750	282	7,405	80	79	90	114	465	...	...	...	...	...
Household goods warehouses.....	14	1,561	825	16,581	228	232	267	273	234	...	...	...	...	...
Refrigerated warehouses.....	3	224	129	2,721	48	42	47	49	7	1,533	...	...	1,042	...
Food locker plants.....	8	479	118	2,658	44	39	39	54	4	75	...	...	5,726	44,650
Farm products warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities.....	5	233	117	2,049	38	43	43	43	44	...	...	...	...	...
Freight trucking terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
North Carolina:														
General merchandise warehouses.....	27	1,826	914	17,394	316	316	321	349	1,300	...	...	...	...	...
Household goods warehouses.....	14	1,663	663	20,775	247	250	274	271	471	...	...	...	...	...
Refrigerated warehouses.....	6	489	116	2,601	42	41	42	44	104	1,010	...	...	327	...
Food locker plants.....	68	2,660	915	19,616	359	330	323	441	19	285	...	...	38,035	140,247
Farm products warehouses.....	78	3,693	1,433	34,826	545	510	510	788	4,706	...	...	200	...	...
Special warehouses and storage facilities.....	6	1,145	439	7,822	89	103	124	185	194	...	...	2,520	...	...
Freight trucking terminals.....	3	78	29	570	10	11	11	12	14	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSES

11-25

Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES—Continued
Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended Nov. 15 (Dollars)	Paid employees, workweek ended nearest—				Occupiable public storage space, December 31, 1954				Frozen food lockers, December 31, 1954		
					March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (Cu. ft.)	
SOUTH ATLANTIC—Con.															
South Carolina:															
General merchandise warehouses.....	8	522	306	5,425	133	129	131	119	425	4	...	...	...	...	...
Household goods warehouses.....	8	1,104	467	8,418	150	143	166	172	199	...	...	...	...	...	...
Refrigerated warehouses.....	2	(D)	(D)	(D)	168	(D)	207	229	35	85	...	...	...	14,507	49,404
Food locker plants.....	30	1,015	363	7,646	165	165	207	229	35	85	...	...	...	...	...
Farm products warehouses.....	47	2,382	980	15,755	425	397	464	389	4,192	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities.....	2	(D)	(D)	(D)	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	4	142	67	1,274	...	21	22	21	46	...	...	...	...	...	...
Georgia:															
General merchandise warehouses.....	30	1,906	795	16,224	290	297	309	309	1,195	24	...	...	...	...	...
Household goods warehouses.....	29	2,249	1,233	18,397	486	471	535	486	797	6	...	...	...	...	...
Refrigerated warehouses.....	6	985	199	4,164	81	80	71	177	16	2,690	...	...	...	528	3
Food locker plants.....	42	1,156	329	6,796	157	150	142	177	12	451	...	...	...	16,515	19,774
Farm products warehouses.....	98	5,255	2,016	36,609	689	713	882	760	4,776	...	...	...	1,575	478	...
Special warehouses and storage facilities.....	3	484	80	1,328	22	25	29	18	101	...	...	37,840	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Florida:															
General merchandise warehouses.....	29	2,544	1,238	19,689	492	428	421	432	1,179	25	...	...	...	...	...
Household goods warehouses.....	56	5,069	1,973	27,770	634	658	675	665	1,100	24	...	...	...	...	...
Refrigerated warehouses.....	17	2,418	758	16,371	210	207	181	252	347	8,232	...	...	...	4,049	23,808
Food locker plants.....	12	483	125	2,382	51	49	52	56	3	85	...	...	...	...	...
Farm products warehouses.....	4	88	35	422	3	3	132	(D)	185	(D)	(D)	(D)	20	(D)	(D)
Special warehouses and storage facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	72	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	4	321	131	398	50	42	66	36	...	...	...	...	...	...	...
EAST SOUTH CENTRAL															
Kentucky:															
General merchandise warehouses.....	10	1,459	692	14,026	216	217	214	218	1,089	...	...	...	...	...	...
Household goods warehouses.....	12	1,057	474	8,390	145	145	152	161	267	...	...	...	...	...	...
Refrigerated warehouses.....	3	1,131	491	7,460	142	108	126	106	2,087	43	...	...	...	...	...
Food locker plants.....	33	954	197	4,321	90	80	83	118	6	...	...	...	...	...	...
Farm products warehouses.....	17	537	190	2,875	87	104	73	71	1,724	...	...	...	30	...	10,225
Special warehouses and storage facilities.....	3	229	65	925	13	12	12	23	19	...	5,531	...	...	...	...
Freight trucking terminals.....	3	73	10	342	4	4	8	7	26	...	...	...	...	...	...
Tennessee:															
General merchandise warehouses.....	31	5,663	1,603	33,330	564	578	632	630	2,576	8,786	...	...	...	...	...
Household goods warehouses.....	23	2,036	847	14,715	295	298	335	308	464	...	...	...	...	...	...
Refrigerated warehouses.....	7	1,637	584	5,364	165	338	184	183	82	2,558	...	...	...	...	...
Food locker plants.....	31	776	218	4,942	107	92	103	130	3	83	...	...	...	13,812	26,045
Farm products warehouses.....	30	6,753	2,619	53,802	1,042	922	907	1,187	7,153	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Alabama:															
General merchandise warehouses.....	13	1,252	643	10,966	228	230	239	227	735	8	...	...	...	...	...
Household goods warehouses.....	18	1,946	665	12,821	236	240	305	252	327	...	...	...	...	...	...
Refrigerated warehouses.....	5	459	131	2,534	44	43	54	52	41	1,214	...	...	...	...	...
Food locker plants.....	26	1,497	293	5,843	121	127	140	154	92	...	...	...	...	...	...
Farm products warehouses.....	103	4,840	1,859	31,991	583	543	701	790	6,079	(D)	(D)	(D)	(D)	(D)	37,269
Special warehouses and storage facilities.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mississippi:															
General merchandise warehouses.....	7	544	201	3,941	80	68	82	85	300	62	...	...	...	...	...
Household goods warehouses.....	8	580	221	3,603	87	77	86	83	121	...	...	...	...	...	...
Refrigerated warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants.....	19	521	143	3,126	76	76	77	94	...	52	...	...	...	6,656	3,345
Farm products warehouses.....	68	10,357	3,143	70,087	1,217	1,265	1,602	1,810	11,168	(D)	(D)	(D)	(D)	41	(D)
Special warehouses and storage facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...

¹Exclusive of space in individual lockers installed.

(D) Withheld to avoid disclosure.

... Represents zero.

PUBLIC WAREHOUSES

Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES—Continued
Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended Nov. 15 (Dollars)	Paid employees, workweek ended nearest--					Occupiable public storage space, December 31, 1954				Frozen food lockers, December 31, 1954	
					March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bln space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (cu. ft.)	
WEST SOUTH CENTRAL															
Arkansas:															
General merchandise warehouses.....	6	900	368	7,233	167	145	137	125	348	...	...	...	...	...	...
Household goods warehouses.....	7	785	342	5,909	119	120	129	99	169	(D)	(D)	(D)	(D)	(D)	(D)
Refrigerated warehouses.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants.....	41	1,081	191	4,334	95	92	99	115	4	58	...	...	16,880	24,046	...
Farm products warehouses.....	71	11,738	3,226	88,188	975	1,065	1,328	2,007	10,817	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities..	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Louisiana:															
General merchandise warehouses.....	23	2,915	1,581	33,636	606	621	622	675	1,607	...	...	...	...	...	...
Household goods warehouses.....	25	2,683	1,349	24,384	459	469	499	476	603	...	...	...	...	...	...
Refrigerated warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants.....	21	995	209	3,416	105	104	103	112	3	35	...	...	9,606	95,103	...
Farm products warehouses.....	60	7,753	3,107	53,340	1,075	1,032	1,587	1,302	6,878	...	...	...	...	...	...
Special warehouses and storage facilities..	8	1,395	499	11,123	169	153	170	160	388	...	...	44,482	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Oklahoma:															
General merchandise warehouses.....	14	1,461	702	13,104	164	156	165	182	698	70	...	...	...	...	...
Household goods warehouses.....	37	2,546	1,044	16,885	298	318	361	315	746	1	2	...	...	...	...
Refrigerated warehouses.....	4	724	322	7,901	205	145	80	138	44	1,399	...	...	2,183	1,944	...
Food locker plants.....	41	1,314	247	5,435	113	111	129	130	5	105	...	...	21,213	57,476	...
Farm products warehouses.....	26	2,818	1,045	25,541	386	381	386	566	5,080	...	...	3,170	...	...	...
Special warehouses and storage facilities..	3	126	46	812	13	14	15	70	14	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Texas:															
General merchandise warehouses.....	73	8,876	4,281	96,362	1,317	1,305	1,421	1,380	4,619	85	...	...	...	...	...
Household goods warehouses.....	107	13,720	5,721	119,804	1,830	1,819	2,102	1,933	2,604	623	...	...	...	...	...
Refrigerated warehouses.....	17	5,143	2,043	43,079	642	648	678	697	811	13,059	...	...	955	...	...
Food locker plants.....	165	7,659	1,501	31,389	709	689	791	736	32	594	...	...	88,152	180,642	...
Farm products warehouses.....	197	40,713	15,903	351,651	5,420	4,578	6,241	6,688	35,031	...	...	38,371	...	...	...
Special warehouses and storage facilities..	14	467	181	3,465	47	55	58	54	289	...	...	3,030	...	...	...
Freight trucking terminals.....	7	224	76	1,410	46	40	41	45	61	...	...	...	...	...	...
MOUNTAIN															
Montana:															
General merchandise warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses.....	10	1,081	545	11,313	125	142	136	145	155	...	...	...	...	...	...
Refrigerated warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants.....	20	417	73	1,954	31	23	23	38	9	55	...	...	10,420	19,370	...
Farm products warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Special warehouses and storage facilities..	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho:															
General merchandise warehouses.....	6	158	68	1,159	20	19	19	19	97	...	...	...	...	...	...
Household goods warehouses.....	15	1,210	581	12,495	163	164	156	165	331	...	...	...	...	...	...
Refrigerated warehouses.....	3	470	142	2,451	37	87	36	36	1	781	...	...	986	118	...
Food locker plants.....	15	1,145	117	2,187	46	49	53	48	1	45	...	...	16,062	32,940	...
Farm products warehouses.....	6	929	174	3,597	63	46	36	73	158	...	...	54	...	...	...
Special warehouses and storage facilities..	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Wyoming:															
General merchandise warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses.....	3	87	27	605	10	11	11	9	27	...	...	...	...	...	...
Refrigerated warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants.....	21	807	127	2,874	44	43	49	68	5	44	1	3	12,390	33,475	...
Farm products warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities..	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Colorado:															
General merchandise warehouses.....	10	684	334	2,364	93	91	107	101	230	12	...	...	...	...	...
Household goods warehouses.....	19	1,693	916	15,148	233	244	267	235	387	...	...	...	...	...	...
Refrigerated warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. 1 Exclusive of space in individual lockers installed.

Table 1A.—PUBLIC WAREHOUSES: 1954—TYPE OF WAREHOUSE FACILITY—UNITED STATES AND STATES—Continued
Establishments, Revenue, Payroll, Employees, and Occupiable Space

State and type of warehouse	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (Dollars)	Paid employees, workweek ended nearest--				Occupiable public storage space, December 31, 1954				Frozen food lockers, December 31, 1954	
					March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (Cu. ft.)
					(Number)	(Number)	(Number)	(Number)	(sq. ft.)	(1,000 cu. ft.)	(1,000 gal.)	(1,000 bu.)	(Number)	(Cu. ft.)
MOUNTAIN--Con.														
Colorado--Con.														
Food locker plants.....	41	1,615	318	8,867	116	108	103	137	30	282	...	...	27,243	43,562
Farm products warehouses.....	4	77	18	471	5	5	5	7	22	...	...	760	...	...
Special warehouses and storage facilities.....	2	127	58	1,166	28	23	16	12	69	...	...	...	...	...
Freight trucking terminals.....	4													
New Mexico:														
General merchandise warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses.....	8	1,017	305	7,523	116	104	131	109	122	...	...	...	...	...
Refrigerated warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants.....	9	340	48	1,420	13	15	13	22	...	...	...	1	4,730	4,949
Farm products warehouses.....	4	1,172	424	18,736	110	61	60	363	373	...	...	...	...	...
Special warehouses and storage facilities.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	1	(D)	(D)	...	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona:														
General merchandise warehouses.....	6	581	293	5,799	84	78	72	76	96	18	...	...	...	...
Household goods warehouses.....	7	1,032	483	9,063	115	105	132	122	126	(D)	(D)	(D)	(D)	(D)
Refrigerated warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Food locker plants.....	11	566	101	2,942	34	29	30	39	...	...	...	854	6,219	17,378
Farm products warehouses.....	10	3,729	1,522	37,039	413	299	223	441	2,084	...	...	...	...	...
Special warehouses and storage facilities.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Utah:														
General merchandise warehouses.....	7	583	326	6,552	131	127	131	133	607	100	...	...	...	...
Household goods warehouses.....	4	577	331	6,379	90	92	103	98	167	874	...	...	...	...
Refrigerated warehouses.....	4	637	219	6,789	55	55	82	113	...	...	...	...	...	...
Food locker plants.....	16	414	69	2,908	31	29	28	75	1	(D)	(D)	(D)	(D)	(D)
Farm products warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Freight trucking terminals.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nevada:														
General merchandise warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Household goods warehouses.....	7	485	262	7,723	65	49	52	56	100	...	...	6	...	...
Refrigerated warehouses.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Food locker plants.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Farm products warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Special warehouses and storage facilities.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Freight trucking terminals.....	...	...	...	...	...	...	...	...	...	...	...	...	...	...
PACIFIC														
Washington:														
General merchandise warehouses.....	23	2,894	1,620	34,585	429	418	420	447	1,400	18	35	...	...	...
Household goods warehouses.....	49	4,624	2,628	50,936	629	608	669	656	1,154	...	...	...	...	...
Refrigerated warehouses.....	39	4,526	1,946	51,357	507	349	587	828	1,042	10,716	...	244	450	...
Food locker plants.....	36	811	132	3,706	52	53	56	74	...	...	...	...	...	...
Farm products warehouses.....	35	1,753	351	7,440	88	88	124	85	51	...	...	...	...	...
Special warehouses and storage facilities.....	4	901	526	9,113	183	115	282	157	668	...	...	11,290	23,526	13,312
Freight trucking terminals.....	7	567	317	5,912	71	75	96	84	91	...	...	...	...	...
Oregon:														
General merchandise warehouses.....	16	3,075	1,792	35,206	424	443	446	440	1,174	44	50	...	...	...
Household goods warehouses.....	30	3,884	1,917	40,236	462	470	501	484	753	10	...	...	...	...
Refrigerated warehouses.....	19	2,769	1,011	17,909	221	214	274	228	480	8,021	...	...	4,800	21,000
Food locker plants.....	41	1,366	232	5,257	76	81	81	96	6	30	...	...	35,111	14,046
Farm products warehouses.....	20	2,416	653	13,609	165	152	208	168	79	...	...	...	...	...
Special warehouses and storage facilities.....	7	510	197	5,042	49	52	65	57	75	...	...	8,900	...	...
Freight trucking terminals.....	5	1,383	833	16,997	204	214	220	239	333	...	...	...	...	...
California:														
General merchandise warehouses.....	64	10,422	5,502	117,875	1,312	1,269	1,267	1,427	5,319	1,141	192	...	...	...
Household goods warehouses.....	218	26,149	9,911	202,495	2,255	2,299	2,514	2,529	6,259	214	...	1	...	...
Refrigerated warehouses.....	91	17,765	5,760	119,781	1,209	1,251	1,457	1,293	725	42,544	...	...	6,842	24,104
Food locker plants.....	105	5,217	753	17,032	225	225	225	244	3	197	...	...	65,544	200,584
Farm products warehouses.....	92	9,779	4,026	121,924	1,047	708	616	1,636	4,111	...	...	19,353	...	...
Special warehouses and storage facilities.....	29	2,801	1,183	24,946	233	239	220	267	638	...	...	...	...	...
Freight trucking terminals.....	9	1,012	545	9,371	126	129	114	120	76	...	...	...	...	...

(D) Withheld to avoid disclosure. ... Represents zero. ¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSES

Table 1B.—PUBLIC WAREHOUSES: 1954—FORM OF OWNERSHIP—UNITED STATES, BY TYPE OF WAREHOUSE
Establishments, Revenue, Annual Payroll, Employees, and Occupiable Space

Type of warehouse and form of ownership	Establish- ments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest—				Occupiable public storage space, December 31, 1954					Frozen food lockers— December 31, 1954	
				March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage spaces (Cu. ft.)	
United States, total.....	7,565	756,627	303,886	84,458	83,758	90,236	94,444	305,830	345,354	405,708	133,287	1,362,245	2,426,837	
Individual proprietorships.....	2,237	100,403	28,314	9,593	9,451	10,152	10,799	22,420	20,481	138	10,960	615,078	890,704	
Partnerships.....	1,075	68,236	19,841	6,376	6,288	7,095	7,555	19,792	22,211	11,046	11,534	280,499	474,268	
Corporations.....	3,646	533,553	238,423	63,537	63,201	67,714	69,794	248,032	280,052	373,630	81,587	294,648	861,811	
Cooperative associations.....	194	16,877	4,425	1,459	1,276	1,465	1,965	2,353	6,611	55	20,548	17,459	110,471	
Other forms of organization.....	41	3,622	952	277	215	199	434	1,580	1,938	...	1,550	12,944	15,567	
Ownership not reported.....	372	33,936	11,931	3,396	3,327	3,611	3,897	11,653	14,061	20,839	7,308	78,994	76,635	
General merchandise warehouses.....	1,197	171,542	81,677	21,654	21,742	21,603	22,283	108,315	20,572	694	198	...	...
Individual proprietorships.....	174	9,732	4,099	1,216	1,210	1,267	1,287	5,442	8,928	55	...	...	...
Partnerships.....	110	12,582	4,217	1,358	1,319	1,347	1,355	7,060	27	...	130	...	...
Corporations.....	863	141,653	70,785	18,339	18,505	18,292	18,658	91,210	11,605	639	65	...	...
Cooperative associations.....	4	1,698	419	121	114	107	118	840	...	...	...	...	...
Other forms of organization.....	4	1,178	177	36	36	554	592	709	...	...	...	...	...
Ownership not reported.....	42	4,679	1,980	584	558	...	...	3,054	12	...	...	...	...
Household goods warehouses.....	1,816	201,853	91,881	23,727	24,554	26,342	25,640	50,695	2,201	2	7	...	...
Individual proprietorships.....	556	31,178	12,947	4,124	4,221	4,661	4,564	7,380	16	...	...	...	...
Partnerships.....	246	20,565	7,366	2,165	2,256	2,444	2,316	4,842	52	2	...	...	...
Corporations.....	942	141,726	67,533	16,509	17,083	18,244	17,631	36,010	2,010	...	1	...	...
Cooperative associations.....	3	818	469	83	100	102	228	237	113	...	...	...	...
Other forms of organization.....	2	7,566	3,566	846	894	891	901	2,226	10	...	6	...	...
Ownership not reported.....	67	125,272	49,878	12,018	12,233	12,941	13,215	10,122	303,936	...	269	59,823	105,365	
Refrigerated warehouses.....	577	2,316	609	190	195	226	227	291	3,903	...	...	4,971	1,444
Individual proprietorships.....	44	2,368	2,120	517	566	579	707	1,427	20,054	...	...	2,954	2,591
Partnerships.....	50	106,469	43,541	10,337	10,524	11,177	11,195	7,834	258,419	...	269	48,447	80,881	
Corporations.....	426	2,999	1,085	370	352	368	389	72	6,302	...	...	1,260	20,160
Cooperative associations.....	17	2,425	155	57	28	22	72	105	1,805	...	...	...	...
Other forms of organization.....	4	6,795	2,368	547	568	569	625	393	13,453	...	...	2,191	289
Ownership not reported.....	36	90,761	17,218	7,270	6,876	7,191	8,162	2,696	13,287	58	1,005	1,301,903	2,321,472	
Food locker plants.....	2,467	37,364	6,669	2,919	2,736	2,727	3,275	562	7,634	50	1,000	609,629	889,260	
Individual proprietorships.....	1,311	19,046	2,964	1,300	1,218	1,252	1,526	104	1,932	8	4	277,545	471,677	
Partnerships.....	498	21,452	5,257	2,165	2,062	2,331	2,323	2,001	3,048	...	...	246,201	780,930
Corporations.....	385	6,075	1,119	443	410	435	479	10	79	...	...	76,199	90,311
Cooperative associations.....	114	928	95	42	41	34	55	...	20	...	...	15,567	12,944
Other forms of organization.....	16	5,896	1,114	401	409	412	504	19	574	...	1	76,762	76,350	
Ownership not reported.....	143	126,956	46,435	15,235	13,843	17,403	20,643	121,962	50	56	131,808	519	...	
Farm products warehouses.....	1,081	16,082	2,449	738	684	883	980	7,702	...	...	...	478	...
Individual proprietorships.....	158	6,644	2,022	636	527	1,022	1,200	5,194	...	...	...	9,957	...
Partnerships.....	127	90,606	37,974	12,531	11,524	14,106	16,410	101,821	50	...	...	11,200	...
Corporations.....	667	5,467	1,478	1,055	1,325	1,465	1,778	1,258	...	55	20,548	...	...
Cooperative associations.....	52	7,386	2,173	767	716	854	1,058	5,344	...	...	...	1,550	...
Other forms of organization.....	12	27,918	10,936	3,050	2,982	3,094	2,881	9,740	5,296	404,898	...	41	...	
Ownership not reported.....	65	1,157	562	213	146	298	180	514	230	20,839	...	...	...
Special warehouses for storage facilities.....	270	1,226	439	102	103	96	138	991	146	11,036	...	...	...
Individual proprietorships.....	31	1,859	735	220	225	271	273	7,815	4,920	372,990	...	...	...
Partnerships.....	24	23,676	9,200	2,515	2,508	2,429	2,290	...	...	...	...	...	...
Corporations.....	201	1,157	562	213	146	298	180	514	230	20,839	...	...	...
Cooperative associations.....	1	12,325	5,861	1,504	1,528	1,662	1,620	2,300	12	...	...	...	...
Other forms of organization.....	12	2,485	1,102	304	302	328	328	174	...	...	...	...	...
Ownership not reported.....	48	7,971	4,133	961	995	1,135	1,055	1,341	...	...	...	...	...
Freight trucking terminals.....	20	597	209	59	54	55	59	162	12	...	...	...	...
Individual proprietorships.....	157	12,325	5,861	1,504	1,528	1,662	1,620	2,300	12	...	...	...	...
Partnerships.....	48	2,485	1,102	304	302	328	328	174	...	...	...	...	...
Corporations.....	20	7,971	4,133	961	995	1,135	1,055	1,341	...	...	...	...	...
Cooperative associations.....	77	597	209	59	54	55	59	162	12	...	...	...	...
Other forms of organization.....	3	...	...	...	...	...	...	...	...	...	...	...	...
Ownership not reported.....	2	...	...	...	...	...	...	...	...	...	...	...	...

... Represents zero. ¹Exclusive of space in individual lockers installed.

Table 1C.—PUBLIC WAREHOUSES: 1954—EMPLOYMENT SIZE OF ESTABLISHMENT—UNITED STATES
Establishments, Revenue, Annual Payroll, Employees, and Occupiable Space

PUBLIC WAREHOUSES

Type of warehouse and employment size of establishment (as of November 15, 1954)	Establishments (Number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest—				Occupiable public storage space, December 31, 1954				Frozen food locker space, December 31, 1954	
				March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)	Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gal.)	Bin space (1,000 bu.)	Individual lockers installed (Number)	Bulk freezer storage space (cu. ft.)
United States, total.....	7,565	756,627	303,886	84,458	83,758	90,236	94,444	305,830	345,354	405,708	133,287	1,362,245	2,426,837
Warehouses with—													
1 to 3 paid employees.....	2,882	72,871	14,472	5,350	5,176	5,586	5,077	29,505	19,143	63,500	29,359	784,652	1,102,050
4 to 7 paid employees.....	1,752	93,984	26,273	8,998	8,539	9,372	9,335	39,588	24,351	76,502	33,613	387,504	899,617
8 to 19 paid employees.....	1,585	165,739	64,912	17,780	18,195	19,701	19,631	61,517	68,064	170,155	25,355	153,643	373,546
20 to 49 paid employees.....	992	205,840	92,092	24,726	24,994	27,653	28,311	83,506	116,104	62,856	17,216	32,219	86,307
50 to 99 paid employees.....	262	126,693	56,917	14,895	14,272	14,889	17,746	54,060	71,371	32,645	7,244	1,805	4,000
100 paid employees or more.....	92	91,500	49,220	13,109	12,582	13,035	14,344	37,654	46,321	50	20,500	2,422	1,317
General merchandising warehouses.....													
1 to 3 paid employees.....	1,197	171,542	81,877	21,564	21,742	21,603	22,283	108,315	20,572	694	198	...	...
4 to 7 paid employees.....	248	6,475	1,815	6,471	5,15	5,904	7,181	10,761	117	3	3	...	...
8 to 19 paid employees.....	266	16,170	5,040	1,478	1,479	1,566	1,441	10,761	252	146	...	...	...
20 to 49 paid employees.....	337	34,902	15,780	4,210	4,228	4,202	4,281	22,770	1,230	218	65	...	...
50 to 99 paid employees.....	282	51,153	25,396	6,966	6,975	6,830	7,038	29,186	10,720	226	100	...	...
100 paid employees or more.....	64	30,204	13,959	4,137	4,106	4,037	4,335	22,695	7,715	51	...	...	...
Household goods warehouses.....													
1 to 3 paid employees.....	1,816	201,853	91,881	23,727	24,554	26,342	25,640	50,695	2,201	2	7	...	...
4 to 7 paid employees.....	345	10,293	2,942	832	855	863	896	5,536	2,148	...	...	...	...
8 to 19 paid employees.....	442	18,863	7,535	2,342	2,386	2,531	2,430	7,191	173	...	6	...	...
20 to 49 paid employees.....	633	69,245	27,782	7,472	7,746	8,169	8,006	16,159	1,004	...	...	...	...
50 to 99 paid employees.....	322	69,226	34,231	8,572	8,665	9,641	9,095	12,024	228	...	1	...	...
100 paid employees or more.....	58	28,154	14,013	3,236	3,330	3,701	3,688	6,744	360	...	...	...	...
Refrigerated warehouses.....													
1 to 3 paid employees.....	577	125,272	49,878	12,018	12,233	12,941	13,215	10,122	303,936	...	269	59,823	105,365
4 to 7 paid employees.....	104	3,381	803	240	206	227	238	895	10,186	...	...	7,655	2,357
8 to 19 paid employees.....	96	8,269	2,048	489	499	622	521	667	20,169	...	...	10,963	28,430
20 to 49 paid employees.....	166	22,746	7,887	1,906	2,018	2,185	2,069	2,738	64,404	...	25	26,170	24,858
50 to 99 paid employees.....	143	36,723	15,371	3,688	3,744	4,010	4,260	2,572	101,470	...	...	12,225	48,403
100 paid employees or more.....	51	32,207	13,249	3,276	3,293	3,374	3,593	1,997	67,944	...	244	1,188	1,317
Food locker plants.....													
1 to 3 paid employees.....	2,467	90,761	17,218	7,270	6,876	7,191	8,162	2,696	13,287	58	1,005	1,301,903	2,321,472
4 to 7 paid employees.....	1,682	38,977	6,682	2,779	2,587	2,547	2,907	1,385	8,513	51	1,002	776,997	1,099,693
8 to 19 paid employees.....	610	32,105	6,429	2,739	2,574	2,629	3,145	1,052	3,142	7	...	376,722	831,187
20 to 49 paid employees.....	156	14,604	3,245	1,330	1,308	1,364	1,653	93	896	...	3	127,473	348,688
50 to 99 paid employees.....	19	5,075	862	419	407	651	457	166	736	...	...	20,711	41,904
100 paid employees or more.....													
Farm products warehouses.....													
1 to 3 paid employees.....	1,081	126,956	46,435	15,235	13,843	17,403	20,643	121,962	50	56	131,808	519	...
4 to 7 paid employees.....	345	9,476	2,329	680	731	1,177	584	12,621	1,177	...	28,354	...	...
8 to 19 paid employees.....	216	11,520	2,866	945	978	1,411	1,150	17,103	55	55	33,577	519	...
20 to 49 paid employees.....	202	19,865	6,095	1,879	1,887	2,710	2,514	16,680	50	...	25,261	...	...
50 to 99 paid employees.....	214	34,117	11,912	4,111	3,996	5,330	6,370	36,697	...	1	17,116	...	...
100 paid employees or more.....	75	27,942	10,982	3,594	2,799	3,022	5,255	21,378	...	...	7,000	...	...
Special warehouses or storage facilities.....													
1 to 3 paid employees.....	270	27,918	10,936	3,050	2,982	3,094	2,881	9,740	5,296	404,898	...	...	...
4 to 7 paid employees.....	95	2,408	495	180	185	185	140	1,470	167	63,446	...	...	...
8 to 19 paid employees.....	81	5,241	1,587	388	409	416	432	2,275	576	76,292	...	...	...
20 to 49 paid employees.....	61	7,289	2,698	639	659	705	561	2,540	1,311	169,937	...	...	...
50 to 99 paid employees.....	20	5,277	2,061	514	568	589	561	1,350	2,984	62,629	...	...	...
100 paid employees or more.....	3	3,217	2,088	850	589	694	398	934	258	32,594	...	...	...
Freight trucking terminals.....													
1 to 3 paid employees.....	157	12,325	5,861	1,504	1,528	1,662	1,620	2,300	12	...	...	...	...
4 to 7 paid employees.....	60	1,361	308	98	97	100	91	417	12	...	...	...	...
8 to 19 paid employees.....	42	1,816	748	217	214	197	216	539	...	...	...	...	...
20 to 49 paid employees.....	30	2,888	1,425	341	349	366	394	537	...	...	...	...	...
50 to 99 paid employees.....	21	6,260	3,380	848	868	999	919	807	...	...	...	...	...
100 paid employees or more.....	1												

... Represents zero. ¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSES

Table 2A—GENERAL MERCHANDISE WAREHOUSES: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES
Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and State	Establishments (Number)	Revenue (\$1,000)	Occupiable public storage floor space, December 31, 1954				Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	Other space (1,000 sq. ft.)		
United States, total.....	1,197	171,542	108,315	102,115	2,330	3,870	81,677	22,283
New England.....	82	11,305	9,260	8,848	319	93	4,946	1,288
Maine.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
New Hampshire.....	5	688	696	677	15	4	89	29
Vermont.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	48	8,014	6,968	6,752	148	68	3,208	836
Rhode Island.....	5	731	400	400	...	...	391	103
Connecticut.....	18	1,434	883	752	121	10	1,053	247
Middle Atlantic.....	340	53,547	36,943	35,767	485	691	24,822	6,253
New York.....	185	25,684	14,494	13,911	272	311	12,792	3,309
New Jersey.....	81	13,438	5,740	5,613	74	53	6,062	1,482
Pennsylvania.....	74	14,425	16,709	16,243	139	327	5,968	1,462
East North Central.....	191	35,488	19,272	17,218	233	1,821	16,449	3,992
Ohio.....	60	11,678	5,704	5,317	93	294	5,590	1,350
Indiana.....	19	2,540	1,482	1,406	16	60	1,354	324
Illinois.....	71	14,283	8,266	6,924	85	1,257	6,437	1,500
Michigan.....	20	5,066	2,683	2,537	1	145	2,131	582
Wisconsin.....	21	1,921	1,137	1,034	38	65	937	236
West North Central.....	125	16,875	12,275	11,903	225	147	9,165	2,338
Minnesota.....	28	5,868	3,115	2,962	29	124	3,482	857
Iowa.....	22	1,437	1,275	1,230	43	2	729	197
Missouri.....	43	6,216	4,626	4,582	33	11	3,439	871
North Dakota.....	7	801	361	292	69	...	336	85
South Dakota.....	4	80	43	39	4	...	27	11
Nebraska.....	11	1,119	846	817	19	10	411	128
Kansas.....	10	1,354	2,009	1,981	28	...	741	189
South Atlantic.....	143	12,438	9,455	9,029	209	217	6,053	2,179
Delaware.....	3	148	153	150	3	...	55	10
Maryland.....	11	1,380	1,055	914	23	118	735	203
District of Columbia.....	5	207	127	102	5	20	82	49
Virginia.....	21	3,155	3,556	3,556	...	...	1,646	594
West Virginia.....	9	750	465	445	20	...	282	114
North Carolina.....	27	1,826	1,300	1,193	107	...	914	349
South Carolina.....	8	522	425	348	17	60	306	119
Georgia.....	30	1,906	1,195	1,193	...	2	795	309
Florida.....	29	2,544	1,179	1,128	34	17	1,238	432
East South Central.....	61	8,918	4,700	4,325	242	133	3,139	1,160
Kentucky.....	10	1,459	1,089	928	74	87	692	218
Tennessee.....	31	5,663	2,576	2,471	94	11	1,603	630
Alabama.....	13	1,252	735	692	40	3	643	227
Mississippi.....	7	544	300	234	34	32	201	85
West South Central.....	116	14,152	7,272	6,637	452	183	6,932	2,362
Arkansas.....	6	900	348	303	...	45	368	125
Louisiana.....	23	2,915	1,607	1,420	88	99	1,581	675
Oklahoma.....	14	1,461	698	626	58	14	702	182
Texas.....	73	8,876	4,619	4,288	306	25	4,281	1,380
Mountain.....	36	2,428	1,245	1,160	59	26	1,257	397
Montana.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	6	158	97	90	7	...	68	19
Wyoming.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Colorado.....	10	684	230	210	13	7	334	101
New Mexico.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Arizona.....	6	581	96	91	5	...	293	76
Utah.....	7	583	607	570	21	16	326	133
Nevada.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Pacific.....	103	16,391	7,893	7,228	106	559	8,914	2,314
Washington.....	23	2,894	1,400	1,375	25	...	1,620	447
Oregon.....	16	3,075	1,174	1,110	45	19	1,792	440
California.....	64	10,422	5,319	4,743	36	540	5,502	1,427

(D) Withheld to avoid disclosure. ... Represents zero.

PUBLIC WAREHOUSES

11-31

Table 2B.—GENERAL MERCHANDISE WAREHOUSES: 1954—STANDARD METROPOLITAN AREAS OF 300,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Standard metropolitan area	Establishments (Number)	Revenue (\$1,000)	Occupiable public storage floor space, December 31, 1954				Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Population 1950
			Total (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	Other space (1,000 sq. ft.)			
United States, total.....	1,197	171,542	108,315	102,115	2,330	3,870	81,677	22,283	150,697,361
Standard metropolitan areas of 300,000 inhabitants or more, total.....	797	128,466	79,944	75,448	1,163	3,333	66,108	17,441	65,711,495
New York-Northeastern New Jersey.....	197	21,975	14,351	13,793	207	351	14,762	3,662	12,911,994
Chicago, Ill.....	54	13,211	7,503	6,237	23	1,243	5,874	1,329	5,495,364
Los Angeles-Long Beach, Calif.....	22	3,478	1,788	1,327	...	461	1,575	425	4,367,911
Philadelphia, Pa.....	31	9,310	12,490	12,169	65	256	4,224	989	3,671,048
Detroit, Mich.....	11	4,144	2,108	2,053	...	55	1,754	500	3,016,197
Boston, Mass.....	33	5,852	3,851	3,691	92	68	2,378	627	2,369,986
San Francisco-Oakland, Calif.....	30	5,418	2,585	2,556	...	29	3,171	743	2,240,767
Pittsburgh, Pa.....	15	3,824	960	958	2	...	1,274	272	2,213,236
St. Louis, Mo.....	24	3,444	2,428	2,428	...	...	1,840	466	1,681,281
Cleveland, Ohio.....	18	4,673	1,986	1,709	2	275	2,358	573	1,465,511
Washington, D. C.....	8	402	157	132	5	20	141	63	1,464,089
Baltimore, Md.....	7	1,277	875	786	8	81	689	186	1,337,373
Minneapolis-St. Paul, Minn.....	22	5,697	3,348	3,249	5	94	3,433	831	1,116,509
Buffalo, N. Y.....	15	3,063	2,110	2,102	3	5	1,475	384	1,089,230
Cincinnati, Ohio.....	6	863	451	451	...	...	461	113	904,402
Milwaukee, Wis.....	8	1,371	778	728	...	50	683	158	871,047
Kansas City, Mo.....	17	2,798	2,342	2,333	...	9	1,498	376	814,357
Houston, Tex.....	22	2,568	2,316	2,210	94	12	1,054	397	806,701
Providence, R.I.....	5	731	400	400	...	...	391	103	737,203
Seattle, Wash.....	14	1,745	817	816	1	...	913	238	732,992
Portland, Oreg.....	12	2,830	1,092	1,041	32	19	1,711	419	704,829
New Orleans, La.....	20	2,789	1,519	1,332	88	99	1,511	647	685,405
Atlanta, Ga.....	17	1,466	864	862	...	2	668	256	671,797
Dallas, Tex.....	13	3,459	1,064	960	94	10	1,770	515	614,799
Louisville, Ky.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	576,900
Denver, Colo.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	563,832
Birmingham, Ala.....	5	755	502	472	30	...	430	151	558,928
San Diego, Calif.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	556,808
Indianapolis, Ind.....	3	243	204	204	...	...	159	50	551,777
Youngstown, Ohio.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	528,498
Albany-Schenectady-Troy, N. Y.....	11	792	462	442	20	...	358	72	514,490
Columbus, Ohio.....	5	976	532	532	...	...	385	116	503,410
San Antonio, Tex.....	3	179	60	60	...	...	102	41	500,460
Miami, Fla.....	8	770	305	289	16	...	372	100	495,084
Rochester, N.Y.....	7	810	474	459	15	...	382	98	487,632
Memphis, Tenn.....	13	1,687	930	914	7	9	864	290	482,393
Dayton, Ohio.....	3	1,644	646	616	30	...	802	160	457,333
Norfolk-Portsmouth, Va.....	5	486	219	219	...	...	310	113	446,200
Allentown-Bethlehem-Easton, Pa.....	3	103	48	48	...	...	49	13	437,824
Akron, Ohio.....	5	812	405	405	...	...	374	84	410,032
Tampa-St. Petersburg, Fla.....	9	415	339	333	3	3	199	76	409,143
Springfield-Holyoke, Mass.....	5	561	605	599	6	...	267	65	407,255
Toledo, Ohio.....	10	1,275	849	837	12	...	537	146	395,551
Wilkes-Barre-Hazleton, Pa.....	3	186	211	165	1	45	58	21	392,241
Omaha, Nebr.....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	366,395
Fort Worth, Tex.....	3	272	155	155	...	...	149	41	361,253
Hartford, Conn.....	5	659	248	232	11	5	463	104	358,081
Wheeling, W. Va.-Steubenville, Ohio.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	354,092
Syracuse, N.Y.....	3	743	202	141	54	7	409	116	341,719
Knoxville, Tenn.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	337,105
Phoenix, Ariz.....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	331,770
Richmond, Va.....	5	435	342	342	...	...	197	56	328,050
Oklahoma City, Okla.....	6	720	401	373	15	13	345	98	325,352
Charleston, W. Va.....	3	355	133	133	...	...	154	60	322,072
Nashville, Tenn.....	7	1,578	813	748	65	...	507	270	321,758
Jacksonville, Fla.....	9	1,305	490	476	...	...	646	249	304,029

(D) Withheld to avoid disclosure.
... Represents zero.

PUBLIC WAREHOUSES

Table 2C.—GENERAL MERCHANDISE WAREHOUSES: 1954—AGE OF BUILDINGS—UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Warehouse Buildings, Gross Space, and Leased Space

Geographic division and age of building	Establishments (Number)	Warehouse buildings (Number)	Gross floor space in warehouse buildings, December 31, 1954		Warehouse space leased to others on landlord- tenant basis, December 31, 1954 (1,000 sq. ft.)
			Total (1,000 sq. ft.)	Percent in single story buildings	
United States, total.....	1,197	3,043	141,386	25.5	24,744
Buildings 5 years old or less.....	(NA)	243	7,864	81.4	(NA)
Buildings over 5 years old.....	(NA)	2,800	133,522	22.3	(NA)
New England.....	82	242	11,431	10.9	1,374
Buildings 5 years old or less.....	(NA)	12	107	100.0	(NA)
Buildings over 5 years old.....	(NA)	230	11,324	10.1	(NA)
Middle Atlantic.....	340	730	48,189	16.9	8,060
Buildings 5 years old or less.....	(NA)	40	1,329	52.5	(NA)
Buildings over 5 years old.....	(NA)	690	46,860	16.0	(NA)
East North Central.....	191	645	25,548	20.8	5,629
Buildings 5 years old or less.....	(NA)	40	1,360	81.5	(NA)
Buildings over 5 years old.....	(NA)	605	24,188	17.5	(NA)
West North Central.....	125	357	16,629	18.6	3,552
Buildings 5 years old or less.....	(NA)	31	983	84.6	(NA)
Buildings over 5 years old.....	(NA)	326	15,646	13.9	(NA)
South Atlantic.....	143	370	12,944	70.9	2,784
Buildings 5 years old or less.....	(NA)	34	1,014	85.7	(NA)
Buildings over 5 years old.....	(NA)	336	11,930	61.4	(NA)
East South Central.....	61	187	5,808	39.4	717
Buildings 5 years old or less.....	(NA)	23	456	90.8	(NA)
Buildings over 5 years old.....	(NA)	164	5,352	35.1	(NA)
West South Central.....	116	240	9,228	41.8	1,658
Buildings 5 years old or less.....	(NA)	27	942	86.1	(NA)
Buildings over 5 years old.....	(NA)	213	8,286	36.2	(NA)
Mountain.....	36	56	1,712	23.6	241
Buildings 5 years old or less.....	(NA)	6	167	95.2	(NA)
Buildings over 5 years old.....	(NA)	50	1,545	16.5	(NA)
Pacific.....	103	216	9,897	33.7	729
Buildings 5 years old or less.....	(NA)	30	1,506	94.0	(NA)
Buildings over 5 years old.....	(NA)	186	8,391	21.1	(NA)

NA Not available.

PUBLIC WAREHOUSES

11-33

Table 2D.—GENERAL MERCHANDISE WAREHOUSES: 1954—KIND OF SPACE AND PERCENT OCCUPIED—UNITED STATES, GEOGRAPHIC DIVISIONS. AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE
Establishments, Occupiable Space, and Revenue

Geographic division and standard metropolitan area	Estab- lish- ments	Occupiable public storage floor space, December 31, 1954							Revenue			
		Total, occupied and un- occupied (1,000 sq. ft.)	General merchandise space		Household goods space		Other space		Total (\$1,000)	General merchan- dise revenue (\$1,000)	Household goods revenue (\$1,000)	Other revenue ¹ (\$1,000)
			Total (1,000 sq. ft.)	Percent occupied	Total (1,000 sq. ft.)	Percent occupied	Total (1,000 sq. ft.)	Percent occupied				
(Number)	(1,000 sq. ft.)	(1,000 sq. ft.)			(1,000 sq. ft.)							
United States, total.....	1,197	108,315	102,115	72.3	2,330	72.1	3,870	72.6	171,542	138,704	10,099	22,739
New England.....	82	9,260	8,848	65.0	319	74.3	93	90.3	11,305	9,906	500	899
Middle Atlantic.....	340	36,943	35,767	66.9	485	61.3	691	76.4	53,547	44,945	2,556	6,046
East North Central.....	191	19,272	17,218	69.9	233	69.1	1,821	79.2	35,488	28,207	1,798	5,483
West North Central.....	125	12,275	11,903	77.9	225	75.9	147	72.1	16,875	14,150	649	2,076
South Atlantic.....	143	9,455	9,029	83.4	209	92.0	217	100.0	12,438	10,651	547	1,240
East South Central.....	61	4,700	4,325	77.6	242	78.2	133	87.9	8,918	6,795	1,250	873
West South Central.....	116	7,272	6,637	80.4	452	74.3	183	92.9	14,152	10,587	1,826	1,739
Mountain.....	36	1,245	1,160	76.9	59	68.3	26	21.1	2,428	1,922	138	368
Pacific.....	103	7,893	7,228	72.3	106	62.3	559	24.2	16,391	11,541	835	4,015
Standard metropolitan areas, of 500,000 inhabitants or more, total.....	667	71,369	67,228	71.3	854	67.5	3,227	68.1	111,708	92,352	4,494	14,862
New York-Northeastern New Jersey.....	197	14,351	13,793	61.7	207	53.1	351	55.3	21,975	16,830	1,733	3,412
Chicago, Illinois.....	54	7,503	6,237	68.9	23	34.8	1,243	89.5	13,211	10,347	475	2,389
Los Angeles-Long Beach, California.....	22	1,788	1,327	86.9	...	...	461	8.9	3,478	2,595	4	879
Philadelphia, Pennsylvania.....	31	12,490	12,169	81.5	65	50.7	256	100.0	9,310	8,410	30	870
Detroit, Michigan.....	11	2,108	2,053	83.9	...	...	55	94.5	4,144	3,838	22	284
Boston, Massachusetts.....	33	3,851	3,691	59.5	92	86.9	68	67.6	5,852	5,470	154	228
San Francisco-Oakland, California.....	30	2,585	2,556	61.9	...	...	29	100.0	5,418	3,719	161	1,538
Pittsburgh, Pennsylvania.....	15	960	958	70.6	2	...	...	...	3,824	2,906	...	918
St. Louis, Missouri.....	24	2,428	2,428	84.6	...	...	...	...	3,444	3,319	...	125
Cleveland, Ohio.....	18	1,986	1,709	52.9	2	...	275	10.9	4,673	4,412	48	213
Washington, District of Columbia.....	8	157	132	85.6	5	100.0	20	100.0	402	288	1	113
Baltimore, Maryland.....	7	875	786	80.7	8	100.0	81	100.0	1,277	1,152	95	30
Minneapolis-St. Paul, Minnesota.....	22	3,348	3,249	73.3	5	100.0	94	68.1	5,697	4,948	16	733
Buffalo, New York.....	15	2,110	2,102	64.4	3	66.7	5	100.0	3,063	2,683	10	370
Cincinnati, Ohio.....	6	451	451	68.3	...	...	...	...	863	648	...	215
Milwaukee, Wisconsin.....	8	778	728	83.7	...	...	50	100.0	1,371	1,301	25	45
Kansas City, Missouri.....	17	2,342	2,333	84.9	...	...	9	33.3	2,798	2,455	39	304
Houston, Texas.....	22	2,316	2,210	86.9	94	57.4	12	100.0	2,568	2,257	77	234
Providence, Rhode Island.....	5	400	400	86.0	...	...	...	...	731	685	36	10
Seattle, Washington.....	14	817	816	65.9	1	100.0	...	...	1,745	1,130	201	414
Portland, Oregon.....	12	1,092	1,041	85.4	32	62.5	19	100.0	2,830	2,281	107	442
New Orleans, Louisiana.....	20	1,519	1,332	73.2	88	67.0	99	100.0	2,789	2,332	239	218
Atlanta, Georgia.....	17	864	862	61.3	...	...	2	100.0	1,466	1,405	4	57
Dallas, Texas.....	13	1,064	960	87.2	94	84.0	10	90.0	3,459	2,461	628	370
Louisville, Kentucky.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Denver, Colorado.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Birmingham, Alabama.....	5	502	472	88.2	30	100.0	...	...	755	585	120	50
San Diego, California.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Indianapolis, Indiana.....	3	204	204	43.6	...	...	...	...	243	243	...	...
Youngstown, Ohio.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Albany-Schenectady-Troy, New York.....	11	462	442	44.8	20	100.0	...	...	792	711	64	17
Columbus, Ohio.....	5	532	532	92.5	...	...	...	...	976	963	11	2
San Antonio, Texas.....	3	60	60	70.0	...	...	...	...	179	143	...	36

(D) Withheld to avoid disclosure.

... Represents zero.

¹Includes special storage revenue, freight trucking terminal revenue, sale of merchandise and miscellaneous revenue (see Table 2E).

PUBLIC WAREHOUSES

Table 2E.—GENERAL MERCHANDISE WAREHOUSES: 1954—SOURCES OF REVENUE—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE

Establishments and Revenue

Geographic division and standard metropolitan area	Establish- ments	Total revenue	Revenue by source								
			General merchandise revenue				Household goods revenue	Special storage revenue	Freight trucking terminal revenue	Sales of merchan- dise	Other revenue
			Total	Percentage distribution							
				Storage	Handling	Miscel- laneous (access- orial) services					
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
United States, total.....	1,197	171,542	138,704	60.8	30.6	8.6	10,099	2,034	3,997	1,057	15,651
New England.....	82	11,305	9,906	71.8	24.7	3.5	500	104	372	...	423
Middle Atlantic.....	340	53,547	44,945	63.2	28.5	8.3	2,556	1,102	601	82	4,261
East North Central.....	191	35,488	28,207	58.7	36.0	5.3	1,798	188	767	411	4,117
West North Central.....	125	16,875	14,150	54.3	33.7	12.0	649	252	217	193	1,414
South Atlantic.....	143	12,438	10,651	57.5	30.0	12.5	547	14	136	87	1,003
East South Central.....	61	8,918	6,795	64.8	30.1	5.1	1,250	118	54	124	577
West South Central.....	116	14,152	10,587	58.0	30.4	11.6	1,826	87	465	5	1,182
Mountain.....	36	2,428	1,922	50.3	32.4	17.3	138	73	97	8	190
Pacific.....	103	16,391	11,541	49.0	35.9	15.1	835	96	1,288	147	2,484
Standard metropolitan areas of 500,000 inhab- itants or more, total.....	667	111,708	92,352	60.8	30.6	8.6	4,494	1,397	2,401	601	10,463
New York-Northeastern New Jersey.....	197	21,975	16,830	60.1	29.8	10.1	1,733	909	470	14	2,019
Chicago, Illinois.....	54	13,211	10,347	55.7	38.9	5.4	475	...	4	353	2,032
Los Angeles-Long Beach, Calif.....	22	3,478	2,595	54.3	31.0	14.7	4	52	437	1	389
Philadelphia, Pa.....	31	9,310	8,410	69.5	28.2	2.3	30	77	...	6	787
Detroit, Mich.....	11	4,144	3,838	64.3	28.9	6.8	22	...	37	...	247
Boston, Mass.....	33	5,852	5,470	74.0	23.0	3.0	154	62	...	...	166
San Francisco-Oakland, Calif.....	30	5,418	3,719	48.4	31.2	20.4	161	3	248	1	1,286
Pittsburgh, Pa.....	15	3,824	2,906	59.1	28.0	12.9	...	3	101	56	758
St. Louis, Mo.....	24	3,444	3,319	69.4	25.2	5.4	...	...	46	25	54
Cleveland, Ohio.....	18	4,673	4,412	54.4	42.2	3.4	48	6	203	4	...
Washington, D. C.....	8	402	288	47.6	21.9	30.5	1	...	1	85	27
Baltimore, Md.....	7	1,277	1,152	47.7	42.3	10.0	95	...	...	1	29
Minneapolis-St. Paul, Minn.....	22	5,697	4,948	44.7	31.6	23.7	16	231	4	4	494
Buffalo, N. Y.....	15	3,063	2,683	62.3	31.5	6.2	10	7	...	...	363
Cincinnati, Ohio.....	6	863	648	54.3	37.5	8.2	...	...	80	...	135
Milwaukee, Wis.....	8	1,371	1,301	56.5	39.4	4.1	25	...	...	...	45
Kansas City, Mo.....	17	2,798	2,455	49.1	46.8	4.1	39	...	18	3	283
Houston, Tex.....	22	2,568	2,257	63.9	31.8	4.3	77	8	118	...	108
Providence, R. I.....	5	731	685	50.0	37.3	12.7	36	10	...	...	...
Seattle, Wash.....	14	1,745	1,130	47.6	43.3	9.1	201	1	105	4	304
Portland, Oreg.....	12	2,830	2,281	50.4	46.5	3.1	107	4	259	37	142
New Orleans, La.....	20	2,789	2,332	64.5	18.7	16.8	239	...	57	...	161
Atlanta, Ga.....	17	1,466	1,405	59.2	31.8	9.0	4	...	...	...	57
Dallas, Tex.....	13	3,459	2,461	56.1	34.5	9.4	628	...	170	2	198
Louisville, Ky.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Denver, Colo.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Birmingham, Ala.....	5	755	585	51.9	38.3	9.8	120	...	...	...	50
San Diego, Calif.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Indianapolis, Ind.....	3	243	243	52.6	37.9	9.5	...	...	...	...	...
Youngstown, Ohio.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Albany-Schenectady-Troy, N. Y.....	11	792	711	70.7	24.9	4.4	64	...	...	5	12
Columbus, Ohio.....	5	976	963	54.8	38.7	6.5	11	...	...	...	2
San Antonio, Tex.....	3	179	143	40.2	37.3	22.5	...	...	36	...	...

... Represents zero.

(D) Withheld to avoid disclosure.

Table 2F.—GENERAL MERCHANDISE WAREHOUSES: 1954—REVENUE SIZE OF ESTABLISHMENT—UNITED STATES
AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and revenue size of establishment	Establishments (Number)	Revenue (\$1,000)	Occupiable public storage floor space, December 31, 1954				Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)
			Total (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	Other space (1,000 sq. ft.)		
United States, total.....	1,197	171,542	108,315	102,115	2,330	3,870	81,677	22,283
Warehouses with total revenue of--								
Less than \$10,000.....	76	455	1,163	1,145	6	12	211	165
\$10,000 to \$24,000.....	161	2,744	3,995	3,783	160	52	1,311	854
\$25,000 to \$49,000.....	214	7,684	6,246	5,875	294	77	3,469	1,226
\$50,000 to \$99,000.....	253	18,351	14,060	13,355	195	510	8,721	2,611
\$100,000 to \$249,000.....	322	49,901	31,189	29,424	877	888	24,436	6,516
\$250,000 to \$499,000.....	113	38,468	20,741	19,460	452	829	17,797	4,614
\$500,000 to \$999,000.....	40	27,800	15,609	15,092	225	292	13,645	3,368
\$1,000,000 and over.....	18	26,139	15,312	13,981	121	1,210	12,127	2,929
New England.....	82	11,305	9,260	8,848	319	93	4,946	1,288
Warehouses with total revenue of--								
Less than \$10,000.....	5	32	61	61	...	...	16	15
\$10,000 to \$24,000.....	16	258	805	734	...	10	107	47
\$25,000 to \$49,000.....	13	488	475	445	26	4	244	92
\$50,000 to \$99,000.....	10	822	748	748	...	...	458	139
\$100,000 to \$249,000.....	24	9,705	7,171	6,860	232	79	4,121	995
\$250,000 to \$499,000.....	1							
\$500,000 and over.....	13							
Middle Atlantic.....	340	53,547	36,943	35,767	485	691	24,822	6,253
Warehouses with total revenue of--								
Less than \$10,000.....	13	83	99	90	...	9	43	20
\$10,000 to \$24,000.....	45	756	1,225	1,217	7	1	359	435
\$25,000 to \$49,000.....	70	2,521	1,812	1,692	82	38	1,121	333
\$50,000 to \$99,000.....	76	5,630	4,041	3,840	89	112	2,518	696
\$100,000 to \$249,000.....	90	14,820	9,072	8,702	202	168	7,383	1,675
\$250,000 to \$499,000.....	26	8,983	5,957	5,554	40	363	3,816	944
\$500,000 and over.....	20	20,754	14,737	14,672	65	...	9,582	2,150
East North Central.....	191	35,488	19,272	17,218	233	1,821	16,449	3,992
Warehouses with total revenue of--								
Less than \$10,000.....	12	60	234	234	...	...	22	39
\$10,000 to \$24,000.....	20	308	435	387	30	18	152	63
\$25,000 to \$49,000.....	20	697	665	640	24	1	329	101
\$50,000 to \$99,000.....	44	3,143	2,250	2,105	...	145	15,773	389
\$100,000 to \$249,000.....	56	8,940	5,342	5,111	129	102	4,017	972
\$250,000 to \$499,000.....	22	7,909	3,447	3,127	5	315	3,501	810
\$500,000 and over.....	17	14,431	6,899	5,614	45	1,240	6,855	1,618
West North Central.....	125	16,875	12,275	11,903	225	147	9,165	2,338
Warehouses with total revenue of--								
Less than \$10,000.....	9	57	167	164	3	...	27	21
\$10,000 to \$24,000.....	12	245	248	235	7	6	113	55
\$25,000 to \$49,000.....	23	835	601	574	27	...	375	122
\$50,000 to \$99,000.....	30	2,148	2,537	2,455	50	32	954	292
\$100,000 to \$249,000.....	36	5,603	4,800	4,672	123	5	2,803	711
\$250,000 to \$499,000.....	10	3,546	1,942	1,917	15	10	1,884	432
\$500,000 and over.....	5	4,441	1,980	1,886	...	94	3,009	705
South Atlantic.....	143	12,438	9,455	9,029	209	217	6,053	2,179
Warehouses with total revenue of--								
Less than \$10,000.....	10	71	194	194	...	...	30	22
\$10,000 to \$24,000.....	30	497	577	515	46	16	272	125
\$25,000 to \$49,000.....	31	1,088	1,001	905	72	24	435	187
\$50,000 to \$99,000.....	26	1,780	1,208	1,113	11	84	862	308
\$100,000 to \$249,000.....	38	5,149	2,650	2,581	97	12	2,377	816
\$250,000 to \$499,000.....	5	1,550	718	695	23	...	765	267
\$500,000 and over.....	3	2,303	3,107	3,026	...	81	1,312	454
East South Central.....	61	8,918	4,700	4,325	242	133	3,139	1,160
Warehouses with total revenue of--								
Less than \$10,000.....	6	31	165	162	...	3	7	5
\$10,000 to \$24,000.....	7	120	153	149	4	...	46	22
\$25,000 to \$49,000.....	12	425	384	368	10	6	220	91
\$50,000 to \$99,000.....	9	732	483	441	5	37	336	144
\$100,000 to \$249,000.....	20	3,360	1,924	1,785	129	10	1,580	581
\$250,000 to \$499,000.....	4	1,278	435	395	40	...	642	209
\$500,000 and over.....	3	2,972	1,156	1,025	54	77	308	108
West South Central.....	116	14,152	7,272	6,637	452	183	6,932	2,362
Warehouses with total revenue of--								
Less than \$10,000.....	12	80	108	107	1	...	45	26
\$10,000 to \$24,000.....	14	240	254	248	5	1	136	55
\$25,000 to \$49,000.....	20	718	715	705	10	...	329	149
\$50,000 to \$99,000.....	27	1,836	1,054	1,020	30	4	903	333
\$100,000 to \$249,000.....	23	3,097	1,617	1,526	31	60	1,553	545
\$250,000 to \$499,000.....	16	5,117	2,486	2,185	193	108	2,236	719
\$500,000 and over.....	4	3,064	1,038	846	182	10	1,730	535
Mountain.....	36	2,428	1,245	1,160	59	26	1,257	397
Warehouses with total revenue of--								
Less than \$10,000.....	5	27	50	48	2	...	12	6
\$10,000 to \$24,000.....	5	107	58	52	...	...	35	18
\$25,000 to \$49,000.....	7	239	152	128	26	4	110	38
\$50,000 to \$99,000.....	11	774	451	426	10	15	380	134
\$100,000 to \$249,000.....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$250,000 to \$499,000.....	1	1,281	534	506	21	7	720	201
\$500,000 and over.....	...	...	...	...	...	...	...	...
Pacific.....	103	16,391	7,893	7,228	106	559	8,914	2,314
Warehouses with total revenue of--								
Less than \$10,000.....	4	14	85	85	...	...	9	11
\$10,000 to \$24,000.....	12	213	240	240	...	...	91	34
\$25,000 to \$49,000.....	18	673	441	424	17	...	306	113
\$50,000 to \$99,000.....	20	1,486	1,288	1,207	...	81	737	176
\$100,000 to \$249,000.....	28	4,376	2,361	1,862	21	478	2,290	605
\$250,000 to \$499,000.....	16	5,172	2,232	2,164	68	...	2,820	731
\$500,000 and over.....	5	4,457	1,246	1,246	...	...	2,661	644

... Represents zero.

PUBLIC WAREHOUSES

Table 2G.—GENERAL MERCHANDISE WAREHOUSES: 1954—OCCUPATION CLASS OF EMPLOYEES, BY REVENUE SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Annual Payroll, and Employees

Geographic division and revenue size of establishment	General merchandise warehouses		General merchandise warehouses reporting occupation class of employees						
	Establishments	Revenue	Revenue	Payroll, entire year	Paid employees, workweek ended nearest November 15, 1954				
					Total	Supervisors, engineers, and office employees	Warehouse and platform employees	Drivers and helpers	All other employees
	(Number)	(\$1,000)	(\$1,000)	(\$1,000)	(Number)	(Number)	(Number)	(Number)	(Number)
United States, total.....	1,197	171,542	153,933	75,778	20,732	5,926	9,436	3,004	2,366
Warehouses with total revenue of—									
Less than \$50,000.....	451	10,883	9,184	5,129	1,964	598	700	334	332
\$50,000 to \$99,000.....	253	18,351	17,019	8,065	2,436	787	1,155	339	155
\$100,000 and over.....	493	142,308	127,730	62,584	16,332	4,541	7,581	2,331	1,879
New England.....	82	11,305	9,257	4,562	1,198	389	583	135	91
Warehouses with total revenue of—									
Less than \$50,000.....	34	778	680	409	142	52	55	25	10
\$50,000 to \$99,000.....	10	822	822	458	149	56	58	27	8
\$100,000 and over.....	38	9,705	7,755	3,695	907	281	470	83	73
Middle Atlantic.....	340	53,547	45,527	21,847	5,550	1,489	2,573	500	988
Warehouses with total revenue of—									
Less than \$50,000.....	128	3,360	3,019	2,026	743	174	190	125	254
\$50,000 to \$99,000.....	76	5,630	5,171	2,305	647	212	311	92	32
\$100,000 and over.....	136	44,557	37,337	17,516	4,160	1,103	2,072	283	702
East North Central.....	191	35,488	33,988	15,731	3,825	1,207	1,859	327	432
Warehouses with total revenue of—									
Less than \$50,000.....	52	1,065	911	539	184	62	75	29	18
\$50,000 to \$99,000.....	44	3,143	3,044	1,509	379	132	166	60	15
\$100,000 and over.....	95	31,280	30,033	13,683	3,262	1,007	1,618	238	399
West North Central.....	125	16,875	15,831	8,803	2,253	690	999	378	186
Warehouses with total revenue of—									
Less than \$50,000.....	44	1,137	939	426	168	59	59	32	18
\$50,000 to \$99,000.....	30	2,148	2,092	942	291	84	146	38	23
\$100,000 and over.....	51	13,590	12,800	7,435	1,794	547	794	308	145
South Atlantic.....	143	12,438	11,420	5,601	2,018	573	1,118	228	99
Warehouses with total revenue of—									
Less than \$50,000.....	71	1,656	1,334	630	276	106	135	31	4
\$50,000 to \$99,000.....	26	1,780	1,704	846	302	96	153	29	24
\$100,000 and over.....	46	9,002	8,382	4,125	1,440	371	830	168	71
East South Central.....	61	8,918	6,859	3,067	1,130	291	488	280	71
Warehouses with total revenue of—									
Less than \$50,000.....	25	576	459	228	104	26	33	38	7
\$50,000 to \$99,000.....	9	732	671	320	135	45	75	8	7
\$100,000 and over.....	27	7,610	5,729	2,519	891	220	380	234	57
West South Central.....	116	14,152	12,993	6,400	2,166	590	839	435	302
Warehouses with total revenue of—									
Less than \$50,000.....	46	1,038	786	401	180	60	79	28	13
\$50,000 to \$99,000.....	27	1,836	1,463	667	243	58	110	46	29
\$100,000 and over.....	43	11,278	10,744	5,332	1,743	472	650	361	260
Mountain.....	36	2,428	2,349	1,234	383	95	142	84	62
Warehouses with total revenue of—									
Less than \$50,000.....	17	373	294	134	48	13	20	7	8
\$50,000 to \$99,000.....	11	774	774	380	134	39	68	18	9
\$100,000 and over.....	8	1,281	1,281	720	201	43	54	59	45
Pacific.....	103	16,391	15,709	8,533	2,209	602	835	637	135
Warehouses with total revenue of—									
Less than \$50,000.....	34	900	762	336	119	46	54	19	...
\$50,000 to \$99,000.....	20	1,486	1,278	638	156	59	68	21	8
\$100,000 and over.....	49	14,005	13,669	7,559	1,934	497	713	597	127

... Represents zero.

PUBLIC WAREHOUSES

11-37

Table 3A.—HOUSEHOLD GOODS WAREHOUSES: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES
Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and State	Establishments (Number)	Revenue (\$1,000)	Occupiable public storage floor space, December 31, 1954				Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Other space (1,000 sq. ft.)		
United States, total.....	1,816	201,853	50,695	42,045	7,194	1,456	91,881	25,640
New England.....	86	7,507	3,218	2,616	516	86	3,516	1,015
Maine.....	6	196	103	87	16	...	82	29
New Hampshire.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Vermont.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Massachusetts.....	44	3,181	1,856	1,466	347	43	1,626	463
Rhode Island.....	11	1,492	666	641	13	12	665	178
Connecticut.....	22	2,510	538	367	140	31	1,110	331
Middle Atlantic.....	436	45,087	13,598	12,152	1,013	433	20,399	5,636
New York.....	234	29,097	8,349	7,355	735	259	12,820	3,325
New Jersey.....	93	8,086	2,490	2,396	63	31	3,690	1,095
Pennsylvania.....	109	7,904	2,759	2,401	215	143	3,889	1,216
East North Central.....	343	39,230	9,746	8,041	1,380	325	19,750	4,689
Ohio.....	112	11,787	3,131	2,543	509	79	6,200	1,499
Indiana.....	39	3,246	871	830	22	19	1,562	459
Illinois.....	86	12,285	3,093	2,526	487	80	6,449	1,391
Michigan.....	68	8,789	1,922	1,497	314	111	4,056	945
Wisconsin.....	38	3,123	729	645	48	36	1,483	395
West North Central.....	137	18,160	4,285	2,933	1,231	121	8,741	2,406
Minnesota.....	20	3,406	806	517	232	57	1,664	390
Iowa.....	25	2,997	727	274	446	7	1,645	500
Missouri.....	45	6,850	1,656	1,449	169	38	3,095	810
North Dakota.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	9	1,431	362	257	104	1	648	205
Kansas.....	28	2,719	549	420	123	6	1,405	413
South Atlantic.....	207	24,677	4,966	4,098	629	239	10,906	3,659
Delaware.....	4	378	71	61	...	10	202	45
Maryland.....	31	2,431	695	611	29	55	1,129	407
District of Columbia.....	18	4,762	677	631	7	39	2,277	615
Virginia.....	33	4,760	722	673	41	8	2,137	725
West Virginia.....	14	1,561	234	206	22	6	825	273
North Carolina.....	14	1,663	471	278	193	...	663	271
South Carolina.....	8	1,104	199	107	87	5	467	172
Georgia.....	29	2,949	797	608	137	52	1,233	486
Florida.....	56	5,069	1,100	923	113	64	1,973	665
East South Central.....	61	5,619	1,179	1,039	107	33	2,207	804
Kentucky.....	12	1,057	267	267	...	...	474	161
Tennessee.....	23	2,036	464	399	59	6	847	308
Alabama.....	18	1,946	327	275	29	23	665	252
Mississippi.....	8	580	121	98	19	4	221	83
West South Central.....	176	19,734	4,122	2,860	1,145	117	8,456	2,823
Arkansas.....	7	785	169	135	24	10	342	99
Louisiana.....	25	2,683	603	444	157	2	1,349	476
Oklahoma.....	37	2,546	746	492	251	3	1,044	315
Texas.....	107	13,720	2,604	1,789	713	102	5,721	1,933
Mountain.....	73	7,182	1,415	972	411	32	3,450	939
Montana.....	10	1,081	155	110	45	...	545	145
Idaho.....	15	1,210	331	121	187	23	581	165
Wyoming.....	3	87	27	15	6	6	27	9
Colorado.....	19	1,693	387	306	80	1	916	235
New Mexico.....	8	1,017	122	67	55	...	305	109
Arizona.....	7	1,032	126	120	6	...	483	122
Utah.....	4	577	167	147	20	...	331	98
Nevada.....	7	485	100	86	12	2	262	56
Pacific.....	297	34,657	8,166	7,334	762	70	14,456	3,669
Washington.....	49	4,624	1,154	1,033	112	9	2,628	656
Oregon.....	30	3,884	753	358	386	9	1,917	484
California.....	218	26,149	6,259	5,943	264	52	9,911	2,529

(D) Withheld to avoid disclosure. ... Represents zero.

PUBLIC WAREHOUSES

Table 3B.—HOUSEHOLD GOODS WAREHOUSES: 1954—STANDARD METROPOLITAN AREAS OF 300,000 INHABITANTS OR MORE

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Standard metropolitan area	Establishments (Number)	Revenue (\$1,000)	Occupiable public storage floor space, December 31, 1954				Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)	Population 1950 (1,000)
			Total (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	General merchandise space (1,000 sq. ft.)	Other space (1,000 sq. ft.)			
United States, total.....	1,816	201,853	50,695	42,045	7,194	1,456	91,881	25,640	150,697,361
Standard metropolitan areas of 300,000 inhabitants or more, total.....	1,052	137,697	36,077	31,465	3,489	1,123	63,109	16,896	65,711,495
New York-Northeastern New Jersey.....	247	31,337	8,905	8,068	602	235	13,185	3,445	12,911,994
Chicago, Ill.....	60	10,736	2,629	2,243	312	74	5,832	1,210	5,495,364
Los Angeles-Long Beach, Calif.....	78	9,875	2,583	2,372	202	9	3,480	885	4,367,911
Philadelphia, Pa.....	55	3,396	1,700	1,593	9	98	1,803	665	3,671,048
Detroit, Mich.....	31	3,750	977	854	38	85	1,934	448	3,016,197
Boston, Mass.....	33	3,424	2,284	1,842	399	43	1,681	477	2,369,986
San Francisco-Oakland, Calif.....	48	8,562	2,144	2,144	...	...	5,832	899	2,240,767
Pittsburgh, Pa.....	21	1,913	625	508	80	37	722	181	2,213,236
St. Louis, Mo.....	26	4,670	891	853	...	38	2,073	558	1,681,281
Cleveland, Ohio.....	27	3,194	889	841	39	9	1,770	407	1,465,511
Washington, D. C.....	28	5,812	793	744	7	42	2,704	742	1,464,089
Baltimore, Md.....	24	1,929	606	539	12	55	901	344	1,337,373
Minneapolis-St. Paul, Minn.....	11	2,635	630	413	168	49	1,324	299	1,116,509
Buffalo, N.Y.....	15	1,589	510	380	125	5	952	265	1,089,230
Cincinnati, Ohio.....	11	2,104	357	307	50	...	1,191	277	904,402
Milwaukee, Wis.....	16	1,460	366	347	7	12	672	172	871,047
Kansas City, Mo.....	18	2,264	673	596	71	6	1,086	259	814,357
Houston, Tex.....	12	1,996	426	294	116	16	1,016	323	806,701
Providence, R.I.....	9	(D)	(D)	(D)	(E)	(D)	(D)	(D)	737,203
Seattle, Wash.....	20	2,435	433	411	21	1	1,267	316	732,992
Portland, Oreg.....	17	2,872	548	352	188	8	1,607	384	704,829
New Orleans, La.....	12	1,204	286	277	7	2	262	685,405	685,405
Atlanta, Ga.....	10	1,189	318	211	55	52	547	219	671,797
Dallas, Tex.....	13	1,997	295	251	44	...	709	213	614,799
Louisville, Ky.....	6	637	193	193	...	...	310	73	576,900
Denver, Colo.....	10	1,183	194	181	13	...	656	163	563,832
Birmingham, Ala.....	4	180	59	59	...	...	96	36	558,928
San Diego, Calif.....	16	1,612	342	334	...	8	523	134	556,808
Indianapolis, Ind.....	11	1,279	399	369	20	10	640	175	551,777
Youngstown, Ohio.....	7	657	213	202	11	...	296	76	528,498
Albany-Schenectady-Troy, N.Y.....	8	347	134	127	...	7	143	64	514,490
Columbus, Ohio.....	10	947	249	208	41	...	456	118	503,410
San Antonio, Tex.....	11	2,436	501	308	125	68	1,023	395	500,460
Miami, Fla.....	14	948	224	210	10	4	480	161	495,084
Rochester, N.Y.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	487,632
Memphis, Tenn.....	8	526	167	161	...	6	206	95	482,393
Dayton, Ohio.....	9	740	226	201	25	...	284	77	457,333
Norfolk-Portsmouth, Va.....	11	2,369	266	260	5	1	1,074	338	446,200
Allentown-Bethlehem-Easton, Pa.....	5	324	151	151	...	...	173	43	437,824
Akron, Ohio.....	4	915	240	204	30	6	487	97	410,032
Tampa-St. Petersburg, Fla.....	9	577	191	144	27	20	228	80	409,143
Springfield-Holyoke, Mass.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	407,255
Toledo, Ohio.....	8	1,281	384	170	158	56	728	178	395,551
Wilkes-Barre-Hazleton, Pa.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	392,241
Omaha, Nebr.....	6	1,254	363	172	190	1	576	183	366,395
Fort Worth, Tex.....	10	1,487	227	118	99	10	610	188	361,253
Hartford, Conn.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	358,081
Wheeling, W. Va.-Steubenville, Ohio.....	3	565	48	46	2	...	221	73	354,092
Syracuse, N.Y.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	341,719
Knoxville, Tenn.....	5	563	124	103	21	...	188	62	337,105
Phoenix, Ariz.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	331,770
Richmond, Va.....	6	820	133	131	...	2	355	149	328,050
Oklahoma City, Okla.....	6	937	215	168	44	3	388	94	325,352
Charleston, W. Va.....	4	311	83	71	12	...	289	75	322,072
Nashville, Tenn.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	321,758
Jacksonville, Fla.....	6	1,551	150	149	1	...	402	128	304,029

(D) Withheld to avoid disclosure. ... Represents zero.

PUBLIC WAREHOUSES

11-39

Table 3C.—HOUSEHOLD GOODS WAREHOUSES: 1954—AGE OF BUILDINGS—UNITED STATES AND GEOGRAPHIC DIVISIONS
Establishments, Warehouse Buildings, Gross Space, and Leased Space

Geographic division and age of building	Establishments (Number)	Warehouse buildings (Number)	Gross floor space in warehouse buildings, December 31, 1954		Warehouse space leased to others on landlord- tenant basis, December 31, 1954 (1,000 sq. ft.)
			Total (1,000 sq. ft.)	Percent in single story buildings	
United States, total.....	1,816	2,947	61,083	17.9	6,147
Buildings 5 years old or under.....	(NA)	258	3,252	58.2	(NA)
Buildings over 5 years old.....	(NA)	2,689	57,831	15.3	(NA)
New England.....	86	158	3,566	13.0	174
Buildings 5 years old or under.....	(NA)	4	58	8.6	(NA)
Buildings over 5 years old.....	(NA)	154	3,508	13.0	(NA)
Middle Atlantic.....	436	635	15,948	8.4	946
Buildings 5 years old or under.....	(NA)	33	359	31.4	(NA)
Buildings over 5 years old.....	(NA)	602	15,589	6.4	(NA)
East North Central.....	343	507	11,714	8.4	1,468
Buildings 5 years old or under.....	(NA)	24	457	32.8	(NA)
Buildings over 5 years old.....	(NA)	483	11,257	7.5	(NA)
West North Central.....	137	207	5,125	15.6	610
Buildings 5 years old or under.....	(NA)	17	146	34.3	(NA)
Buildings over 5 years old.....	(NA)	190	4,979	15.0	(NA)
South Atlantic.....	207	383	6,538	32.7	1,231
Buildings 5 years old or under.....	(NA)	58	544	79.6	(NA)
Buildings over 5 years old.....	(NA)	325	5,994	27.5	(NA)
East South Central.....	61	91	1,410	25.2	69
Buildings 5 years old or under.....	(NA)	8	76	71.1	(NA)
Buildings over 5 years old.....	(NA)	83	1,334	21.8	(NA)
West South Central.....	176	269	5,325	37.6	958
Buildings 5 years old or under.....	(NA)	30	535	79.1	(NA)
Buildings over 5 years old.....	(NA)	239	4,790	31.1	(NA)
Mountain.....	73	205	1,521	46.1	107
Buildings 5 years old or under.....	(NA)	19	225	82.5	(NA)
Buildings over 5 years old.....	(NA)	186	1,296	39.4	(NA)
Pacific.....	297	492	9,936	24.9	584
Buildings 5 years old or under.....	(NA)	65	852	54.4	(NA)
Buildings over 5 years old.....	(NA)	427	9,084	21.9	(NA)

NA Not available.

PUBLIC WAREHOUSES

Table 3D.—HOUSEHOLD GOODS WAREHOUSES: 1954—KIND OF SPACE AND PERCENT OCCUPIED—UNITED STATES,
GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE
Establishments, Occupiable Space, and Revenue

Geographic division and standard metropolitan area	Estab- lishments	Occupiable public floor space, December 31, 1954							Revenue			
		Total, occupied and unoccupied	Household goods space		General merchandise space		Other space		Total	Household goods revenue	General merchan- dise revenue	Other revenue
			Total	Percent occupied	Total	Percent occupied	Total	Percent occupied				
(Number)	(1,000 sq. ft.)	(1,000 sq. ft.)	Percent occupied	(1,000 sq. ft.)	Percent occupied	(1,000 sq. ft.)	Percent occupied	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	
United States, total.....	1,816	50,695	42,045	70.2	7,194	67.6	1,456	80.3	201,853	172,409	7,339	22,105
New England.....	86	3,218	2,616	57.7	516	57.3	86	97.7	7,507	6,093	299	1,115
Middle Atlantic.....	436	13,598	12,152	75.0	1,013	57.0	433	76.7	45,087	38,707	1,287	5,093
East North Central.....	343	9,746	8,041	66.5	1,380	72.9	325	75.3	39,230	33,710	1,170	4,350
West North Central.....	137	4,285	2,933	54.0	1,231	67.6	121	90.6	18,160	14,254	1,290	2,616
South Atlantic.....	207	4,966	4,098	72.8	629	71.7	239	83.4	24,677	22,732	615	1,330
East South Central.....	61	1,179	1,039	66.3	107	35.2	33	55.2	5,619	5,029	112	478
West South Central.....	176	4,122	2,860	71.0	1,145	79.0	117	83.7	19,734	17,332	1,259	1,143
Mountain.....	73	1,415	972	67.5	411	77.6	32	43.8	7,182	5,612	402	1,168
Pacific.....	297	8,166	7,334	76.8	762	59.4	70	95.7	34,657	28,940	905	4,812
Standard metropolitan areas of 500,000 inhabitants or more, total.....	925	32,495	28,639	68.3	2,875	59.6	981	80.1	120,681	106,236	2,734	11,711
New York-Northeastern New Jersey.....	247	8,905	8,068	79.3	602	45.8	235	81.4	31,337	27,380	724	3,233
Chicago, Ill.....	60	2,629	2,243	81.4	312	66.7	74	100.0	10,736	10,697	32	7
Los Angeles-Long Beach, Calif.....	78	2,583	2,372	76.9	202	62.6	9	100.0	9,875	8,697	361	817
Philadelphia, Pa.....	55	1,700	1,593	65.4	9	88.9	98	47.9	3,396	2,833	(2)	563
Detroit, Mich.....	31	977	854	66.6	38	100.0	85	65.9	3,750	3,261	3	486
Boston, Mass.....	33	2,284	1,842	60.8	399	51.8	43	95.3	3,424	2,333	358	733
San Francisco-Oakland, Calif.....	48	2,144	2,144	82.5	...	...	...	...	8,562	7,115	16	1,431
Pittsburgh, Pa.....	21	625	508	67.1	80	80.0	37	100.0	1,913	1,491	70	352
St. Louis, Mo.....	26	891	853	28.4	...	...	38	100.0	4,670	3,896	...	774
Cleveland, Ohio.....	27	889	841	69.6	39	46.2	9	100.0	3,194	2,836	78	280
Washington, D. C.....	28	793	744	65.8	7	100.0	42	83.3	5,812	5,620	(2)	192
Baltimore, Md.....	24	606	539	74.8	12	83.3	55	92.7	1,929	1,641	18	270
Minneapolis-St. Paul, Minn.....	11	630	413	74.2	168	87.5	49	100.0	2,635	2,383	61	191
Buffalo, N. Y.....	15	510	380	60.7	125	63.2	5	100.0	1,589	1,418	155	16
Cincinnati, Ohio.....	11	357	307	74.9	50	28.0	...	...	2,104	2,015	21	68
Milwaukee, Wis.....	16	366	347	24.8	7	...	12	...	1,460	1,280	(2)	180
Kansas City, Mo.....	18	673	596	59.3	71	56.3	6	100.0	2,264	2,016	90	158
Houston, Tex.....	12	426	294	75.6	116	69.8	16	100.0	1,996	1,816	80	100
Providence, R. I.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Seattle, Wash.....	20	433	411	66.7	21	71.4	1	100.0	2,435	2,177	1	257
Portland, Oreg.....	17	548	252	62.6	288	47.2	8	...	2,872	2,305	217	350
New Orleans, La.....	12	286	277	34.6	7	71.4	2	100.0	1,204	978	14	212
Atlanta, Ga.....	10	318	211	67.1	55	52.7	52	94.2	1,189	1,062	66	61
Dallas, Tex.....	13	295	251	57.3	44	100.0	...	...	1,997	1,882	2	113
Louisville, Ky.....	6	193	193	100.0	...	...	...	...	637	618	19	...
Denver, Colo.....	10	194	181	47.2	13	38.5	...	...	1,183	1,171	5	7
Birmingham, Ala.....	4	(D)	(D)	(D)	...	...	...	...	(D)	(D)	...	(D)
San Diego, Calif.....	16	342	334	78.9	...	...	8	100.0	1,612	1,409	41	162
Indianapolis, Ind.....	11	399	369	60.1	20	...	10	100.0	1,279	1,215	...	64
Youngstown, Ohio.....	7	213	202	85.5	11	27.3	...	...	657	466	31	160
Albany-Schenectady-Troy, N. Y.....	8	134	127	60.1	...	...	7	100.0	347	347	...	...
Columbus, Ohio.....	10	249	208	79.2	41	70.7	...	...	947	939	7	1
San Antonio, Tex.....	11	501	308	89.0	125	100.0	68	79.4	2,436	1,971	254	211

(D) Withheld to avoid disclosure.

Z Less than \$500.

... Represents zero.

PUBLIC WAREHOUSES

11-41

Table 3E.—HOUSEHOLD GOODS WAREHOUSES: 1954—SOURCES OF REVENUE—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS OF 500,000 INHABITANTS OR MORE

Establishments and Revenue													
Geographic division and standard metropolitan areas	Estab-lish-ments	Total revenue	Revenue by source										
			Household goods revenue						General merchandise revenue	Special storage revenue	Freight trucking terminal revenue	Sales of merchandise	Other revenue
			Total	Percentage distribution									
				Storage	Labor	Trucking	Packing and crating	Commis-sions					
	(Number)	(\$1,000)	(\$1,000)	(Percent)	(Percent)	(Percent)	(Percent)	(Percent)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
United States, total.....	1,816	201,853	172,409	18.2	4.9	53.1	17.0	6.8	7,339	1,611	1,507	3,911	15,076
New England.....	86	7,507	6,093	27.9	2.3	51.1	13.9	4.8	299	189	11	44	871
Middle Atlantic.....	436	45,087	38,707	27.1	5.2	46.4	15.6	5.7	1,287	537	116	951	3,489
East North Central.....	343	39,230	33,710	19.7	3.6	57.2	14.1	5.4	1,170	193	280	792	3,085
West North Central.....	137	18,160	14,254	13.6	3.2	64.4	13.9	4.9	1,290	41	512	326	1,737
South Atlantic.....	207	24,677	22,732	19.9	4.4	45.6	22.6	7.5	615	87	84	80	1,079
East South Central.....	61	5,619	5,029	11.6	2.7	59.7	18.5	7.5	112	73	26	90	289
West South Central.....	176	19,734	17,332	13.9	5.0	53.1	21.1	6.9	1,259	266	48	113	716
Mountain.....	73	7,182	5,612	14.0	5.2	51.2	17.6	12.0	402	194	81	194	699
Pacific.....	297	34,657	28,940	22.1	5.6	44.9	19.4	8.0	905	31	349	1,321	3,111
Standard metropolitan areas of 500,000 inhabitants or more, total.....	925	120,681	105,074	23.0	4.0	52.0	15.0	6.0	2,973	1,040	576	1,602	9,416
New York-Northeastern New Jersey.....	247	31,337	27,380	28.8	4.7	51.2	12.5	2.8	724	438	93	512	2,190
Chicago, Ill.....	60	10,736	9,535	26.6	3.0	54.0	12.9	3.5	271	89	13	184	644
Los Angeles-Long Beach, Calif.....	78	9,875	8,697	29.6	5.4	42.8	15.7	6.5	361	...	15	137	665
Philadelphia, Pa.....	55	3,396	2,833	32.6	6.7	42.7	14.2	3.8	...	67	1	9	486
Detroit, Mich.....	31	3,750	3,261	20.9	4.4	56.5	12.0	6.2	3	...	...	55	431
Boston, Mass.....	33	3,424	2,333	36.4	3.1	42.5	13.8	4.2	358	117	143	12	461
San Francisco-Oakland, Calif.....	48	8,562	7,115	20.6	6.7	34.1	31.0	7.6	16	...	259	35	1,137
Pittsburgh, Pa.....	21	1,913	1,491	27.3	6.0	52.6	10.8	3.3	70	3	1	105	243
St. Louis, Mo.....	26	4,670	3,896	12.3	1.4	68.0	12.4	5.9	...	12	1	237	524
Cleveland, Ohio.....	27	3,194	2,836	19.4	3.2	58.6	11.6	7.2	78	...	1	17	262
Washington, D.C.....	28	5,812	5,620	23.2	5.6	35.0	29.2	7.0	...	46	3	11	132
Baltimore, Md.....	24	1,929	1,641	24.0	5.6	40.7	26.7	3.0	18	...	...	1	269
Minneapolis-St. Paul, Minn.....	11	2,635	2,383	15.8	1.9	68.6	10.8	2.9	61	12	2	1	176
Buffalo, N. Y.....	15	1,589	1,418	20.3	4.9	51.7	17.6	5.5	155	...	...	2	14
Cincinnati, Ohio.....	11	2,104	2,015	15.9	2.4	54.8	22.4	4.5	21	...	...	...	68
Milwaukee, Wis.....	16	1,460	1,280	14.9	3.4	65.7	11.6	4.4	...	...	...	153	27
Kansas City, Mo.....	18	2,264	2,016	17.5	4.3	59.1	14.6	4.5	90	1	...	...	157
Houston, Tex.....	12	1,996	1,816	19.5	8.5	42.8	23.4	5.8	80	20	...	4	76
Providence, R.I.....	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	...	...	(D)	(D)
Seattle, Wash.....	20	2,435	2,187	23.8	4.7	43.8	20.3	7.4	1	...	...	...	257
Portland, Oreg.....	17	2,872	2,305	12.0	2.0	72.8	7.2	6.0	217	2	4	...	344
New Orleans, La.....	12	1,204	978	16.2	7.0	48.9	20.1	7.8	14	35	...	...	177
Atlanta, Ga.....	10	1,189	1,062	12.3	4.2	63.0	11.8	8.7	66	...	...	8	53
Dallas, Tex.....	13	1,997	1,882	18.2	1.3	61.4	12.3	6.8	2	...	11	3	99
Louisville, Ky.....	6	637	618	16.3	2.6	57.1	20.1	3.9	19	...	...	...	...
Denver, Colo.....	10	1,183	1,171	14.7	2.7	57.2	11.2	14.2	5	...	...	...	7
Birmingham, Ala.....	4	(D)	(D)	15.1	...	58.7	24.5	1.7	...	...	...	...	(D)
San Diego, Calif.....	16	1,612	1,409	23.9	9.8	37.6	17.7	11.0	41	9	29	94	30
Indianapolis, Ind.....	11	1,279	1,215	16.4	4.4	54.2	21.5	3.5	...	...	...	17	47
Youngstown, Ohio.....	7	657	466	20.6	1.4	65.3	10.5	2.2	31	...	...	...	160
Albany-Schenectady-Troy, N. Y.....	8	347	347	22.6	7.6	32.6	29.0	8.2	...	...	...	...	...
Columbus, Ohio.....	10	947	939	23.0	4.9	57.2	7.5	7.4	7	...	...	1	...
San Antonio, Tex.....	11	2,436	1,971	11.3	1.4	48.9	32.2	6.2	254	189	...	...	22

... Represents zero.

PUBLIC WAREHOUSES

Table 3F.—HOUSEHOLD GOODS WAREHOUSES: 1954—REVENUE SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and revenue size of establishment	Establishments (Number)	Revenue (\$1,000)	Occupiable public storage floor space, December 31, 1954				Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	General merchan- dise space (1,000 sq. ft.)	Other space (1,000 sq. ft.)		
United States, total.....	1,816	201,853	50,695	42,045	7,194	1,456	91,881	25,640
Warehouses with total revenue of—								
Less than \$5,000.....	47	126	333	324	2	7	72	138
\$5,000 to \$9,000.....	77	559	515	454	51	10	245	191
\$10,000 to \$24,000.....	267	4,622	3,401	3,113	209	79	2,094	1,058
\$25,000 to \$49,000.....	366	13,417	5,232	4,460	674	98	6,008	2,392
\$50,000 to \$99,000.....	415	30,181	8,955	7,657	1,004	294	14,300	4,476
\$100,000 to \$249,000.....	456	66,600	13,948	11,205	2,300	443	31,328	8,476
\$250,000 to \$499,000.....	145	47,850	9,596	7,129	2,076	391	22,746	5,604
\$500,000 and over.....	43	38,498	8,715	7,703	878	134	15,088	3,305
New England.....	86	7,507	3,218	2,616	516	86	3,516	1,015
Warehouses with total revenue of—								
Less than \$5,000.....	4	10	20	20	...	...	5	8
\$5,000 to \$9,000.....	6	43	85	77	8	...	17	12
\$10,000 to \$24,000.....	16	259	271	264	...	7	95	51
\$25,000 to \$49,000.....	20	722	521	337	183	1	306	136
\$50,000 to \$99,000.....	17	1,170	564	492	48	24	537	173
\$100,000 to \$249,000.....	14	1,958	572	542	30	...	918	267
\$250,000 to \$499,000.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$500,000 and over.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic.....	436	45,087	13,598	12,152	1,013	433	20,399	5,636
Warehouses with total revenue of—								
Less than \$5,000.....	11	29	79	79	...	...	15	19
\$5,000 to \$9,000.....	25	184	192	161	30	1	76	77
\$10,000 to \$24,000.....	73	1,295	1,324	1,271	28	25	530	310
\$25,000 to \$49,000.....	104	3,741	1,688	1,492	162	34	1,634	707
\$50,000 to \$99,000.....	107	7,626	2,338	2,079	129	130	3,632	1,094
\$100,000 to \$249,000.....	78	11,241	2,483	2,121	205	157	5,249	1,415
\$250,000 to \$499,000.....	27	8,477	1,741	1,400	260	81	3,896	970
\$500,000 and over.....	11	12,494	3,753	3,549	199	5	5,367	1,044
East North Central.....	343	39,230	9,746	8,041	1,380	325	19,750	4,689
Warehouses with total revenue of—								
Less than \$5,000.....	8	23	55	53	2	...	16	34
\$5,000 to \$9,000.....	12	89	55	53	2	...	42	35
\$10,000 to \$24,000.....	44	738	666	590	66	10	390	156
\$25,000 to \$49,000.....	64	2,379	1,104	940	128	36	1,190	353
\$50,000 to \$99,000.....	81	5,888	1,922	1,606	264	52	3,075	827
\$100,000 to \$249,000.....	95	13,774	2,988	2,596	344	48	6,778	1,593
\$250,000 to \$499,000.....	31	10,382	1,853	1,483	221	149	5,381	1,175
\$500,000 and over.....	8	5,957	1,103	720	353	30	2,878	516
West North Central.....	137	18,160	4,285	2,933	1,231	121	8,741	2,406
Warehouses with total revenue of—								
Less than \$5,000.....	5	15	21	15	...	6	6	4
\$5,000 to \$9,000.....	6	42	25	25	...	...	13	11
\$10,000 to \$24,000.....	17	295	221	184	29	8	127	114
\$25,000 to \$49,000.....	21	776	262	187	75	...	367	139
\$50,000 to \$99,000.....	28	2,003	645	511	102	32	849	267
\$100,000 to \$249,000.....	37	5,338	1,374	879	481	14	2,745	792
\$250,000 to \$499,000.....	18	5,935	1,339	789	527	23	3,056	707
\$500,000 and over.....	5	3,756	398	343	17	38	1,578	372
South Atlantic.....	207	24,677	4,966	4,098	629	239	10,906	3,659
Warehouses with total revenue of—								
Less than \$5,000.....	5	10	50	50	...	...	6	10
\$5,000 to \$9,000.....	7	47	40	33	7	...	19	14
\$10,000 to \$24,000.....	21	337	223	191	12	20	135	75
\$25,000 to \$49,000.....	44	1,620	520	481	18	21	701	322
\$50,000 to \$99,000.....	43	3,199	945	805	112	28	1,521	572
\$100,000 to \$249,000.....	64	9,339	1,760	1,395	273	92	4,317	1,407
\$250,000 to \$499,000.....	18	6,163	1,165	890	207	68	2,671	849
\$500,000 and over.....	5	3,962	263	253	...	10	1,536	410
East South Central.....	61	5,619	1,179	1,039	107	33	2,207	804
Warehouses with total revenue of—								
Less than \$5,000.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 to \$9,000.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 to \$24,000.....	7	121	113	113	...	...	47	27
\$25,000 to \$49,000.....	13	466	133	107	26	...	182	83
\$50,000 to \$99,000.....	12	896	245	221	19	5	372	159
\$100,000 to \$249,000.....	21	3,200	530	440	62	28	1,346	460
\$250,000 to \$499,000.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$500,000 and over.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
West South Central.....	176	19,734	4,122	2,860	1,145	117	8,456	2,823
Warehouses with total revenue of—								
Less than \$5,000.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 to \$9,000.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 to \$24,000.....	24	439	153	118	34	1	222	99
\$25,000 to \$49,000.....	31	1,140	420	362	58	...	497	276
\$50,000 to \$99,000.....	39	2,979	747	573	172	2	1,185	449
\$100,000 to \$249,000.....	52	7,911	1,322	837	438	47	3,398	1,021
\$250,000 to \$499,000.....	18	5,710	1,006	608	352	16	2,360	708
\$500,000 and over.....	2	1,512	376	237	88	51	762	214
Mountain.....	73	7,182	1,415	972	411	32	3,450	939
Warehouses with total revenue of—								
Less than \$5,000.....	...	...	...	...	...	...	...	...
\$5,000 to \$9,000.....	3	25	10	8	1	1	13	6
\$10,000 to \$24,000.....	11	190	58	55	3	...	68	29
\$25,000 to \$49,000.....	16	602	154	134	17	3	283	92
\$50,000 to \$99,000.....	15	1,197	294	21	67	6	602	282
\$100,000 to \$249,000.....	23	3,305	675	407	246	22	1,656	345
\$250,000 to \$499,000.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
\$500,000 and over.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

... Represents zero.

D Withheld to avoid disclosure.

PUBLIC WAREHOUSES

11-43

Table 3F.—HOUSEHOLD GOODS WAREHOUSES: 1954—REVENUE SIZE OF ESTABLISHMENT—UNITED STATES AND
GEOGRAPHIC DIVISIONS—Continued

Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Geographic division and revenue size of establishment	Establishments (Number)	Revenue (\$1,000)	Occupiable public storage floor space, December 31, 1954				Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 sq. ft.)	Household goods space (1,000 sq. ft.)	General merchan- dise space (1,000 sq. ft.)	Other space (1,000 sq. ft.)		
Pacific.....	297	34,657	8,166	7,334	762	70	14,456	3,669
Warehouses with total revenue of—								
Less than \$5,000.....	6	21	21	20	...	1	10	12
\$5,000 to \$9,000.....	10	74	44	36	...	8	29	18
\$10,000 to \$24,000.....	54	948	372	327	37	8	480	197
\$25,000 to \$49,000.....	53	1,971	430	420	7	3	848	284
\$50,000 to \$99,000.....	73	5,223	1,255	1,149	91	15	2,527	653
\$100,000 to \$249,000.....	72	10,534	2,244	1,988	221	35	4,921	1,176
\$250,000 to \$499,000.....	20	6,730	1,132	912	220	...	3,260	721
\$500,000 and over.....	9	9,156	2,668	2,482	186	...	2,381	608

... Represents zero.

D Withheld to avoid disclosure.

PUBLIC WAREHOUSES

Table 3G—HOUSEHOLD GOODS WAREHOUSES: 1954—OCCUPATION CLASS OF EMPLOYEES, BY REVENUE SIZE OF ESTABLISHMENT—UNITED STATES AND GEOGRAPHIC DIVISIONS

Establishments, Revenue, Annual Payroll, and Employees

Geographic division and revenue size of establishment	All household goods warehouses			Household goods warehouses reporting occupation class of employees						
	Establishments	Revenue	Paid employees, workweek ended nearest Nov. 15	Revenue	Payroll, entire year	Paid employees, workweek ended nearest November 15, 1954				
						Total	Supervisors, engineers, and office employees	Warehouse and platform employees	Drivers and helpers	All other employees
	(Number)	(\$1,000)	(Number)	(\$1,000)	(\$1,000)	(Number)	(Number)	(Number)	(Number)	(Number)
United States, total.....	1,816	201,853	25,640	189,425	87,155	24,184	6,213	3,627	12,751	1,593
Warehouses with total revenue of--										
Less than \$50,000.....	755	18,724	3,779	16,971	8,967	3,491	829	383	2,147	132
\$50,000 to \$99,000.....	416	30,181	4,476	27,892	13,422	4,141	1,016	507	2,420	198
\$100,000 and over.....	645	152,948	17,385	144,562	64,766	16,552	4,368	2,737	8,184	1,263
New England.....	86	7,507	1,015	7,299	3,443	987	248	189	477	73
Warehouses with total revenue of--										
Less than \$50,000.....	46	1,034	207	884	569	184	61	20	98	5
\$50,000 to \$99,000.....	17	1,170	173	1,112	521	168	38	30	93	7
\$100,000 and over.....	23	5,303	635	5,303	2,353	635	149	139	286	61
Middle Atlantic.....	436	45,087	5,636	43,208	19,559	5,330	1,423	595	2,972	340
Warehouses with total revenue of--										
Less than \$50,000.....	212	5,249	1,113	4,846	2,937	1,027	267	104	627	29
\$50,000 to \$99,000.....	107	7,626	1,094	7,289	3,491	1,021	275	118	584	44
\$100,000 and over.....	117	32,212	3,429	31,073	13,131	3,282	881	373	1,761	267
East North Central.....	343	39,230	4,689	38,195	19,308	4,555	1,210	540	2,634	171
Warehouses with total revenue of--										
Less than \$50,000.....	128	3,229	578	2,965	1,624	539	141	73	314	11
\$50,000 to \$99,000.....	81	5,888	827	5,420	2,889	767	207	76	482	2
\$100,000 and over.....	134	30,113	3,284	29,810	14,795	3,249	862	391	1,838	158
West North Central.....	137	18,160	2,406	15,440	7,487	2,099	575	380	1,004	140
Warehouses with total revenue of--										
Less than \$50,000.....	48	1,128	268	939	432	234	65	20	136	13
\$50,000 to \$99,000.....	28	2,003	267	1,558	664	211	53	33	108	17
\$100,000 and over.....	61	15,029	1,871	12,943	6,391	1,654	457	327	760	110
South Atlantic.....	207	24,677	3,659	23,293	10,289	3,438	831	544	1,670	393
Warehouses with total revenue of--										
Less than \$50,000.....	77	2,014	421	1,873	814	391	88	58	215	30
\$50,000 to \$99,000.....	44	3,199	572	3,028	1,446	545	126	79	302	38
\$100,000 and over.....	86	19,464	2,666	18,392	8,029	2,502	617	407	1,153	325
East South Central.....	61	5,619	804	5,076	1,977	675	158	97	378	42
Warehouses with total revenue of--										
Less than \$50,000.....	26	617	123	539	216	102	22	11	65	4
\$50,000 to \$99,000.....	12	896	159	673	279	102	26	6	58	12
\$100,000 and over.....	23	4,106	522	3,864	1,482	471	110	80	255	26
West South Central.....	176	19,734	2,823	18,087	7,848	2,610	639	544	1,307	120
Warehouses with total revenue of--										
Less than \$50,000.....	65	1,622	431	1,481	783	402	72	43	280	7
\$50,000 to \$99,000.....	39	2,979	449	2,653	1,083	407	92	74	227	14
\$100,000 and over.....	72	15,133	1,943	13,953	5,982	1,801	475	427	800	99
Mountain.....	73	7,182	939	6,732	3,245	925	211	135	500	79
Warehouses with total revenue of--										
Less than \$50,000.....	30	817	127	646	299	123	17	10	95	1
\$50,000 to \$99,000.....	15	1,197	282	1,061	548	280	40	25	199	16
\$100,000 and over.....	28	5,168	530	5,025	2,398	522	154	100	206	62
Pacific.....	297	34,657	3,669	32,095	13,999	3,565	918	603	1,809	235
Warehouses with total revenue of--										
Less than \$50,000.....	123	3,014	511	2,798	1,293	489	96	44	317	32
\$50,000 to \$99,000.....	73	5,223	653	5,098	2,501	640	159	66	367	48
\$100,000 and over.....	101	26,420	2,505	24,199	10,205	2,436	663	493	1,125	155

PUBLIC WAREHOUSES

11-45

Table 4A.—REFRIGERATED WAREHOUSES: 1954—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STATES
Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic division and State	Establishments (Number)	Revenue (\$1,000)	Occupiable public refrigerated storage space, December 31, 1954			Frozen food lockers, December 31, 1954		Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Individual lockers installed (Number)	Bulk freezer storage space ¹ (Cu. ft.)		
United States, total.....	577	125,272	303,936	132,752	171,184	59,823	105,365	49,878	13,215
New England.....	35	7,808	13,992	4,657	9,335	671	902	3,737	980
Maine.....	6	924	1,745	395	1,350	161	902	322	87
New Hampshire.....	...	...	...	...	...	...	...	...	...
Vermont.....	...	...	...	...	...	...	...	...	...
Massachusetts.....	24	6,127	10,892	3,841	7,051	390	...	3,068	819
Rhode Island.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Connecticut.....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Middle Atlantic.....	127	32,021	78,615	37,514	41,101	16,539	31,544	13,179	3,117
New York.....	85	18,962	48,823	27,115	21,708	6,471	...	7,660	1,876
New Jersey.....	16	7,852	16,914	5,604	11,310	1,586	289	3,233	700
Pennsylvania.....	26	5,207	12,878	4,795	8,083	8,482	31,255	2,286	541
East North Central.....	89	23,633	59,324	31,951	27,373	5,977	17,040	10,525	2,471
Ohio.....	8	3,896	8,460	4,414	4,046	225	...	1,612	366
Indiana.....	4	1,212	2,332	543	1,789	369	...	544	133
Illinois.....	24	11,479	31,767	16,507	15,260	2,100	3,760	5,503	1,329
Michigan.....	26	2,943	7,204	3,497	3,707	1,675	7,000	1,221	302
Wisconsin.....	27	4,103	9,561	6,990	2,571	1,608	6,280	1,645	341
West North Central.....	59	15,881	35,605	7,837	27,768	15,343	8,668	5,937	1,702
Minnesota.....	13	3,075	5,854	1,192	4,662	1,567	1	1,149	345
Iowa.....	12	1,494	2,162	475	1,687	1,833	...	485	178
Missouri.....	14	6,295	11,438	4,129	7,309	3,922	1,317	2,483	646
North Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
South Dakota.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Nebraska.....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Kansas.....	10	2,425	10,947	1,307	9,640	5,491	7,350	913	246
South Atlantic.....	65	9,503	30,614	13,606	17,008	3,236	45	3,403	1,114
Delaware.....	3	371	610	250	260	...	...	86	21
Maryland.....	7	2,188	4,713	584	4,129	...	...	1,026	210
District of Columbia.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Virginia.....	20	2,578	11,871	9,190	2,681	375	...	1,030	426
West Virginia.....	3	224	1,533	944	589	1,042	11	129	49
North Carolina.....	6	489	1,010	401	609	327	...	116	48
South Carolina.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Georgia.....	6	985	2,690	940	1,750	528	3	199	86
Florida.....	17	2,418	8,232	1,277	6,955	400	...	758	252
East South Central.....	15	3,227	5,859	1,648	4,211	...	...	1,206	341
Kentucky.....	3	1,131	2,087	699	1,388	...	...	491	106
Tennessee.....	7	1,637	2,558	621	1,937	...	...	584	183
Alabama.....	5	459	1,214	328	886	...	...	131	52
Mississippi.....	...	...	...	...	...	...	...	...	...
West South Central.....	27	6,878	16,733	8,357	8,376	4,348	1,944	2,766	978
Arkansas.....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Louisiana.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Oklahoma.....	4	724	1,399	675	724	2,183	1,944	322	138
Texas.....	17	5,143	13,059	6,688	6,371	955	...	2,043	697
Mountain.....	11	1,251	1,913	194	1,719	1,617	118	408	163
Montana.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Idaho.....	3	470	781	81	700	986	118	142	36
Wyoming.....	...	...	...	...	...	...	...	...	...
Colorado.....	...	...	...	...	...	...	...	...	...
New Mexico.....	...	...	...	...	...	...	...	...	...
Arizona.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Utah.....	4	637	874	51	823	631	...	219	113
Nevada.....	...	...	...	...	...	...	...	...	...
Pacific.....	149	25,070	61,281	26,988	34,293	12,092	45,104	8,717	2,349
Washington.....	39	4,536	10,716	6,435	4,281	450	...	1,946	828
Oregon.....	19	2,769	8,021	2,946	5,075	4,800	21,000	1,011	228
California.....	91	17,765	42,544	17,607	24,937	6,842	24,104	5,760	1,293

(D) Withheld to avoid disclosure. ... Represents zero. ¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSES

Table 4B.—REFRIGERATED WAREHOUSES: 1954—STANDARD METROPOLITAN AREAS OF 1,000,000 INHABITANTS OR MORE
Establishments, Revenue, Occupiable Space, Annual Payroll, and Employees

Standard metropolitan area	Establishments (Number)	Revenue (\$1,000)	Occupiable public refrigerated storage space, December 31, 1954			Frozen food lockers, December 31, 1954		Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)	Individual lockers installed (Number)	Bulk freezer storage space ¹ (cu. ft.)		
United States, total.....	577	125,272	303,936	132,752	171,184	59,823	105,365	49,878	13,215
Standard metropolitan areas of 1,000,000 inhabitants or more, total.....	143	55,081	127,447	50,403	77,044	4,661	1,460	23,722	5,543
New York-Northeastern New Jersey.....	27	14,788	29,595	10,885	18,710	...	...	6,441	1,379
Chicago, Ill.....	18	10,669	28,286	13,470	14,816	700	1,200	5,144	1,216
Los Angeles-Long Beach, Calif.....	22	5,758	10,342	3,835	6,507	2,275	240	1,914	433
Philadelphia, Pa.....	12	3,550	9,804	2,695	7,109	1,586	...	1,713	381
Detroit, Mich.....	4	1,199	2,790	1,105	1,685	...	...	676	164
Boston, Mass.....	9	4,060	6,713	1,706	5,007	100	...	2,104	553
San Francisco-Oakland, Calif.....	13	2,294	8,552	4,068	4,484	...	...	955	215
Pittsburg, Pa.....	3	1,042	2,652	1,239	1,413	...	...	426	95
St. Louis, Mo.....	6	3,344	8,441	4,319	4,122	...	20	1,238	300
Cleveland, Ohio.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Washington, D. C.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Baltimore, Md.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Minneapolis-St. Paul, Minn.....	8	2,339	4,657	922	3,735	...	...	826	265
Buffalo, N. Y.....	11	2,187	6,300	2,853	3,447	...	...	862	237

(D) Withheld to avoid disclosure. ... Represents zero. ¹Exclusive of space in individual lockers installed.

Table 4C.—REFRIGERATED WAREHOUSES: 1954—PRINCIPAL PRODUCT STORED—UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic region and principal product stored	Establishments (Number)	Revenue (\$1,000)	Occupiable public refrigerated storage space, December 31, 1954			Individual frozen food lockers installed, December 31, 1954 (Number)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)			
United States, total.....	577	125,272	303,936	132,752	171,184	59,823	49,878	13,215
General-line refrigerated products..	232	61,575	148,582	56,212	92,370	22,150	23,826	5,928
Apples.....	63	5,739	20,411	19,177	1,234	6,352	2,370	1,136
Dairy products, poultry, eggs.....	76	17,821	42,270	20,544	21,726	14,336	6,723	1,686
Fresh fruits, vegetables.....	49	4,247	14,800	12,392	2,408	3,187	1,560	517
Frozen fruits, vegetables.....	85	17,705	41,911	9,387	32,524	8,386	6,982	1,625
Meats, meat products.....	47	12,741	27,608	11,321	16,287	5,057	5,865	1,585
Fish.....	22	4,988	6,800	2,165	4,635	355	2,432	711
Other refrigerated products.....	3	456	1,554	1,544	...	...	120	27
The Northeastern States.....	162	39,829	92,607	42,171	50,436	17,210	16,916	4,097
General-line refrigerated products....	71	23,129	51,866	18,848	33,018	8,241	9,464	2,175
Apples.....	23	1,837	7,563	7,091	472	4,860	661	274
Dairy products, poultry, eggs.....	13	3,535	7,914	5,268	2,646	40	1,244	302
Fresh fruits, vegetables.....	14	1,010	5,591	5,194	397	478	161	161
Frozen fruits, vegetables.....	24	4,784	12,980	4,383	8,597	2,962	2,343	515
Meats, meat products.....	6	2,652	4,264	1,121	3,143	120	1,334	346
Fish.....	11	2,882	2,429	266	2,163	...	1,392	324
Other refrigerated products.....	...	...	...	...	...	...	...	...
The North Central States.....	148	39,514	94,929	39,788	55,141	21,320	16,462	4,173
General-line refrigerated products....	63	15,819	43,163	16,235	26,928	7,472	6,536	1,687
Apples.....	8	464	566	532	34	790	213	47
Dairy products, poultry, eggs.....	39	11,031	26,105	12,309	13,796	8,442	4,299	1,046
Fresh fruits, vegetables.....	4	391	1,125	1,125	...	...	151	55
Frozen fruits, vegetables.....	9	4,141	7,274	1,265	6,009	825	1,736	428
Meats, meat products.....	22	6,668	13,806	6,540	7,266	3,791	2,997	776
Fish.....	3	1,000	2,890	1,782	1,108	...	530	134
Other refrigerated products.....	...	...	...	...	...	...	...	...
The South.....	107	19,608	53,206	23,611	29,595	7,584	7,375	2,433
General-line refrigerated products....	49	11,492	28,344	10,172	18,172	2,056	4,267	1,273
Apples.....	9	825	4,848	4,464	384	702	319	141
Dairy products, poultry, eggs.....	10	1,163	2,185	1,356	829	3,693	341	124
Fresh fruits, vegetables.....	3	589	1,143	933	210	...	178	76
Frozen fruits, vegetables.....	14	1,908	5,858	1,562	4,296	250	667	188
Meats, meat products.....	14	2,620	8,558	3,453	5,105	528	1,189	404
Fish.....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other refrigerated products.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
The West.....	160	26,321	63,194	27,182	36,012	13,709	9,125	2,512
General-line refrigerated products....	49	11,135	25,209	10,957	14,252	4,381	3,559	793
Apples.....	23	2,613	7,434	7,090	344	...	1,177	674
Dairy products, poultry, eggs.....	14	2,092	6,066	1,611	4,455	2,161	839	214
Fresh fruits, vegetables.....	28	2,257	6,941	5,140	1,801	2,200	753	225
Frozen fruits, vegetables.....	38	6,872	15,799	2,177	13,622	4,349	2,236	494
Meats, meat products.....	5	801	980	207	773	618	345	59
Fish.....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Other refrigerated products.....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

D Withheld to avoid disclosing figures for individual companies. ... Represents zero.

PUBLIC WAREHOUSES

11-47

Table 4D.—REFRIGERATED WAREHOUSES: 1954—KIND OF SPACE AND PERCENT OCCUPIED, BY PRINCIPAL PRODUCT STORED—UNITED STATES

Establishments, Occupiable Space, and Revenue

Principal product stored	Establishments (Number)	Total refrigerated space, public and private, Dec. 31, 1954 (1,000 cu. ft.)	Occupiable public refrigerated storage space, December 31, 1954				Occupiable refrigerated storage space reserved, or leased to others, Dec. 31, 1954	Revenue			
			Total occupied and unoccupied (1,000 cu. ft.)	Cooler space		Freezer space		Total (\$1,000)	Refrigerated warehousing revenue (\$1,000)	Other revenue (\$1,000)	
				Total (1,000 cu. ft.)	Percent occupied	Total (1,000 cu. ft.)					Percent occupied
United States, total.....	577	319,452	303,936	132,752	73.9	171,184	81.2	15,516	125,272	102,298	22,974
General-line refrigerated products.....	232	156,817	148,582	56,212	71.3	92,370	85.5	8,235	61,575	51,083	10,492
Apples.....	63	21,288	20,411	19,177	87.4	1,234	86.1	877	5,739	3,639	2,100
Dairy products, poultry, eggs.....	76	44,297	42,270	20,544	76.5	21,726	81.7	2,027	17,821	14,299	3,522
Fresh fruits, vegetables.....	49	15,008	14,800	12,392	67.5	2,408	85.6	208	4,247	3,687	560
Frozen fruits, vegetables.....	85	44,726	41,911	9,387	78.3	32,524	72.9	2,815	17,705	15,451	2,254
Meat, meat products.....	47	28,592	27,608	11,321	63.6	16,287	77.1	984	12,741	9,657	3,084
Fish.....	22	7,010	6,800	2,165	76.2	4,635	82.4	210	4,988	4,037	951
Other refrigerated products.....	3	1,714	1,554	1,554	73.1	...	...	160	456	445	11

... Represents zero.

Table 4E.—REFRIGERATED WAREHOUSES: 1954—SOURCES OF REVENUE, BY PRINCIPAL PRODUCT STORED—UNITED STATES

Establishments, Revenue, and Occupiable Space

Principal product stored	Establishments	Total Revenue	Revenue by source								Occupiable refrigerated public storage space, Dec. 31, 1954
			Revenue from refrigerated warehousing operations		Revenue from storage, except refrigerated	Revenue from food locker rental and service	Sales of ice manufactured at establishments	Sales of other merchandise	Revenue from trucking	Other revenue	
			Total	Average per 1,000 cu. ft. (cooler and freezer)							
	(Number)	(\$1,000)	(\$1,000)	(Dollars)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(1,000 cu. ft.)
United States, total.....	577	125,272	102,298	.34	4,722	1,860	5,004	5,978	355	5,055	303,936
General-line refrigerated products.....	232	61,575	51,083	.34	1,210	1,309	2,602	3,001	203	2,167	148,582
Apples.....	63	5,739	3,639	.18	143	61	144	863	...	889	20,411
Dairy products, poultry, eggs.....	76	17,821	14,299	.34	1,277	184	400	1,081	88	492	42,270
Fresh fruits, vegetables.....	49	4,247	3,687	.25	65	55	244	17	...	179	14,800
Frozen fruits, vegetables.....	85	17,705	15,451	.37	728	119	593	262	11	541	41,911
Meat, meat products.....	47	12,741	9,657	.35	1,278	129	586	421	53	617	27,608
Fish.....	22	4,988	4,037	.59	12	3	435	333	...	168	6,800
Other refrigerated products.....	3	456	445	.29	9	...	...	...	...	2	1,554

... Represents zero.

PUBLIC WAREHOUSES

Table 4F.—REFRIGERATED WAREHOUSES: 1954-REVENUE SIZE OF ESTABLISHMENT—UNITED STATES
Establishments, Revenue, Occupiable Space, Payroll, and Employees

Revenue size of establishment	Establishments (Number)	Revenue (\$1,000)	Occupiable public refrigerated storage space, December 31, 1954			Individual frozen food lockers installed, Dec. 31, 1954	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)			
United States, total.....	577	125,272	303,936	132,752	171,184	59,823	49,878	13,215
Warehouses with total revenue of—								
Less than \$10,000.....	12	58	307	243	64	200	26	19
\$10,000 to \$24,000.....	53	930	3,830	2,747	1,004	3,528	376	164
\$25,000 to \$49,000.....	73	2,693	8,650	5,577	3,071	7,075	990	398
\$50,000 to \$99,000.....	120	9,141	27,138	18,076	9,325	13,460	3,569	1,163
\$100,000 to \$249,000.....	166	25,523	68,494	38,030	31,743	26,230	9,760	2,921
\$250,000 to \$499,000.....	87	30,131	77,151	26,245	50,158	6,175	11,982	3,017
\$500,000 to \$999,000.....	44	27,661	65,772	25,806	39,251	...	11,533	2,761
\$1,000,000 and over.....	22	29,135	52,594	16,028	36,568	3,155	11,642	2,772

Table 4G.—REFRIGERATED WAREHOUSES: 1954-CAPACITY OF ESTABLISHMENT—UNITED STATES
AND GEOGRAPHIC REGIONS
Establishments, Revenue, Occupiable Space, Payroll, and Employees

Region and capacity of establishment	Establishments (Number)	Revenue (\$1,000)	Occupiable public refrigerated storage space, December 31, 1954			Individual frozen food lockers installed, Dec. 31, 1954	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
			Total (1,000 cu. ft.)	Cooler space (1,000 cu. ft.)	Freezer space (1,000 cu. ft.)			
United States, total.....	577	125,272	303,936	132,752	171,184	59,823	49,878	13,215
Warehouses with capacity of—								
Less than 20,000 cu. ft.....	67	4,842	484	264	220	7,072	1,298	414
20,000 to 49,000 cu. ft.....	38	1,566	1,344	680	664	5,485	440	190
50,000 to 99,000 cu. ft.....	41	2,281	3,065	1,488	1,577	2,786	636	220
100,000 to 199,000 cu. ft.....	85	7,679	13,000	5,825	7,175	6,469	2,755	949
200,000 to 299,000 cu. ft.....	49	4,660	11,976	6,064	5,912	9,594	1,858	665
300,000 to 399,000 cu. ft.....	55	9,387	19,390	9,764	9,626	4,443	3,458	1,049
400,000 to 499,000 cu. ft.....	51	8,448	21,671	11,653	10,018	5,936	3,412	943
500,000 to 749,000 cu. ft.....	67	16,641	41,267	20,232	21,035	9,936	7,000	1,860
750,000 to 999,000 cu. ft.....	40	13,869	34,780	15,156	19,624	2,992	6,109	1,494
1,000,000 to 1,499,000 cu. ft.....	38	18,614	46,252	21,809	24,443	1,955	7,812	1,936
1,500,000 cu. ft. and over.....	46	37,285	110,707	39,817	70,890	3,155	15,100	3,495
The Northeastern States.....	162	39,829	92,607	42,171	50,436	17,210	16,916	4,097
Warehouses with capacity of—								
Less than 20,000 cu. ft.....	13	656	81	7	74	595	273	72
20,000 to 49,000 cu. ft.....	13	412	473	236	237	170	139	72
50,000 to 99,000 cu. ft.....	11	530	833	292	541	120	163	61
100,000 to 199,000 cu. ft.....	17	1,375	2,450	1,260	1,190	161	511	167
200,000 to 299,000 cu. ft.....	12	1,227	2,926	1,637	1,289	3,000	627	153
300,000 to 399,000 cu. ft.....	20	3,225	7,127	5,605	1,522	150	1,041	292
400,000 to 499,000 cu. ft.....	19	3,129	7,882	4,140	3,742	3,553	1,274	309
500,000 to 749,000 cu. ft.....	23	5,441	14,395	8,406	5,989	8,911	2,375	595
750,000 to 999,000 cu. ft.....	12	4,397	10,687	3,905	6,782	550	1,999	471
1,000,000 to 1,499,000 cu. ft.....	7	4,406	8,463	4,255	4,208	...	2,133	451
1,500,000 cu. ft. and over.....	15	15,031	37,290	12,428	24,862	...	6,381	1,454
The North Central States.....	148	39,514	94,929	39,788	55,141	21,320	16,462	4,173
Warehouses with capacity of—								
Less than 20,000 cu. ft.....	24	1,108	121	84	37	5,477	417	135
20,000 to 49,000 cu. ft.....	10	502	335	170	165	2,131	150	51
50,000 to 99,000 cu. ft.....	8	542	596	441	155	2,666	117	28
100,000 to 199,000 cu. ft.....	18	1,846	2,857	1,729	1,128	2,525	581	167
200,000 to 299,000 cu. ft.....	9	997	2,387	898	1,489	3,284	410	124
300,000 to 399,000 cu. ft.....	9	1,569	3,136	1,479	1,657	550	645	162
400,000 to 499,000 cu. ft.....	9	1,332	3,982	2,256	1,726	540	496	123
500,000 to 749,000 cu. ft.....	15	3,969	9,355	5,915	5,440	225	1,745	488
750,000 to 999,000 cu. ft.....	11	5,086	9,292	3,107	6,185	...	2,223	525
1,000,000 to 1,499,000 cu. ft.....	16	8,561	18,985	7,758	11,227	1,955	3,534	895
1,500,000 cu. ft. and over.....	19	14,002	43,883	17,951	25,932	1,967	6,144	1,475
The South.....	107	19,608	53,206	23,611	29,595	7,584	7,375	2,433
Warehouses with capacity of—								
Less than 20,000 cu. ft.....	10	531	165	108	57	200	139	45
20,000 to 49,000 cu. ft.....	7	336	249	122	127	1,419	75	45
50,000 to 99,000 cu. ft.....	13	683	767	312	455	...	208	96
100,000 to 199,000 cu. ft.....	21	2,076	3,232	878	2,354	655	855	390
200,000 to 299,000 cu. ft.....	11	936	2,552	1,208	1,344	2,408	294	118
300,000 to 399,000 cu. ft.....	8	1,790	2,723	1,005	1,718	1,410	653	234
400,000 to 499,000 cu. ft.....	6	1,175	2,694	1,852	842	250	452	157
500,000 to 749,000 cu. ft.....	12	3,792	7,592	3,333	4,259	300	1,603	417
750,000 to 999,000 cu. ft.....	9	2,563	7,988	4,142	3,846	942	1,000	273
1,000,000 to 1,499,000 cu. ft.....	6	2,186	7,738	5,966	1,772	...	860	307
1,500,000 cu. ft. and over.....	7	3,540	17,506	4,685	12,821	...	1,236	351
The West.....	160	26,321	63,194	27,182	36,012	13,709	9,125	2,512
Warehouses with capacity of—								
Less than 20,000 cu. ft.....	20	2,547	117	64	52	800	469	162
20,000 to 49,000 cu. ft.....	8	316	287	121	135	1,765	76	22
50,000 to 99,000 cu. ft.....	12	526	869	443	426	...	148	35
100,000 to 199,000 cu. ft.....	29	2,382	4,461	1,976	2,503	3,128	808	225
200,000 to 299,000 cu. ft.....	17	1,500	4,111	2,320	1,790	902	527	270
300,000 to 399,000 cu. ft.....	18	2,803	6,404	1,675	4,729	2,333	1,119	361
400,000 to 499,000 cu. ft.....	17	2,812	7,113	3,406	3,708	1,593	1,190	354
500,000 to 749,000 cu. ft.....	17	3,439	9,925	4,578	5,347	500	1,277	360
750,000 to 999,000 cu. ft.....	8	1,823	6,813	4,003	2,811	1,500	887	225
1,000,000 to 1,499,000 cu. ft.....	9	3,461	11,066	3,831	7,236	...	1,285	283
1,500,000 cu. ft. and over.....	5	4,712	12,028	4,765	7,275	1,188	1,339	215

... Represents zero.

PUBLIC WAREHOUSES

11-49

Table 5A.—FROZEN FOOD LOCKER PLANTS: 1954—TYPE OF PLANT—UNITED STATES AND GEOGRAPHIC DIVISIONS
Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic division and type of plant	Establishments (Number)	Revenue (\$1,000)	Frozen food lockers— December 31, 1954		Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest—			
			Individual lockers installed (Number)	Bulk freezers storage space ¹ (Cu. ft.)		March 15 (Number)	May 15 (Number)	August 15 (Number)	November 15 (Number)
United States, total.....	2,467	90,761	1,301,903	2,321,472	17,218	7,270	6,876	7,191	8,162
Plants with food preparation facilities.....	2,081	79,698	1,095,841	1,847,740	14,601	6,209	5,868	6,166	6,966
Plants without food preparation facilities.....	386	11,063	206,062	473,732	2,617	1,061	1,008	1,025	1,196
New England.....	51	2,025	21,903	68,129	384	148	118	137	180
Plants with food preparation facilities..	37	1,834	19,136	59,205	352	136	106	124	165
Plants without food preparation facilities.....	14	191	2,767	8,924	32	12	12	13	15
Middle Atlantic.....	144	6,111	82,281	357,264	1,100	519	521	516	548
Plants with food preparation facilities..	114	5,055	65,723	232,712	818	406	407	399	434
Plants without food preparation facilities.....	30	1,056	16,558	124,552	282	113	114	117	114
East North Central.....	626	26,947	357,887	379,566	4,506	1,821	1,674	1,652	1,932
Plants with food preparation facilities..	521	23,584	303,807	325,230	3,763	1,533	1,394	1,384	1,611
Plants without food preparation facilities.....	105	3,363	54,080	54,336	743	288	280	268	321
West North Central.....	747	20,069	334,703	352,826	3,761	1,657	1,572	1,679	1,807
Plants with food preparation facilities..	631	17,466	279,648	246,011	3,192	1,422	1,357	1,444	1,535
Plants without food preparation facilities.....	116	2,603	55,055	106,815	569	235	215	235	272
South Atlantic.....	206	8,057	104,824	342,495	2,472	1,031	964	1,020	1,263
Plants with food preparation facilities..	176	7,113	89,241	300,075	2,174	899	850	911	1,116
Plants without food preparation facilities.....	30	944	15,583	42,420	298	132	114	109	147
East South Central.....	109	3,748	51,442	76,884	851	394	375	403	496
Plants with food preparation facilities..	91	3,268	42,613	52,914	651	302	288	313	396
Plants without food preparation facilities.....	18	480	8,829	23,970	200	92	87	90	100
West South Central.....	268	11,049	135,851	357,267	2,148	1,022	996	1,122	1,093
Plants with food preparation facilities..	245	10,411	124,671	322,369	1,991	952	928	1,048	1,010
Plants without food preparation facilities.....	23	638	11,180	34,898	157	70	68	74	83
Mountain.....	134	5,361	88,831	159,299	879	316	297	300	429
Plants with food preparation facilities..	114	4,888	75,108	143,462	774	270	252	255	369
Plants without food preparation facilities.....	20	473	13,723	15,837	105	46	45	45	60
Pacific.....	182	7,394	124,181	227,742	1,117	362	359	362	414
Plants with food preparation facilities..	152	6,079	95,894	165,762	886	289	286	288	330
Plants without food preparation facilities.....	30	1,315	28,287	61,980	231	73	73	74	84

¹Exclusive of space in individual lockers installed.

Table 5B.—FROZEN FOOD LOCKER PLANTS: 1954—SOURCE OF REVENUE, BY TYPE OF PLANT—UNITED STATES
Establishments, Revenue, and Occupiable Space

Type of plant	Establishments (Number)	Total revenue (\$1,000)	Revenue, by source (percentage distribution)							Frozen food lockers— December 31, 1954	
			Revenue from food locker rental and service (Percent)	Revenue from storage except refrig- erated (Percent)	Refrig- erated ware- housing revenue (Percent)	Sales of ice man- ufactured at the establish- ment (Percent)	Sales of other merchan- dise (Percent)	Revenue from trucking (Percent)	Other revenue (Percent)	Individual lockers installed (Number)	Bulk freezer storage space ¹ (Cu. ft.)
United States, total.....	2,467	90,761	51.2	0.3	1.0	0.5	45.9	0.2	0.9	1,301,903	2,321,472
Plants with food preparation facilities....	2,081	79,698	50.2	0.3	0.7	0.5	47.3	0.2	0.8	1,095,841	1,847,740
Plants without food preparation facilities..	386	11,063	59.3	0.7	3.1	1.1	34.6	0.1	1.1	206,062	473,732

¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSES

Table 5C.—FROZEN FOOD LOCKER PLANTS: 1954—SIZE BY NUMBER OF LOCKERS—UNITED STATES AND
GEOGRAPHIC DIVISIONS
Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic division and size by number of frozen food lockers	Establishments (Number)	Revenue (\$1,000)	Frozen food lockers, December 31, 1954		Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)
			Individual lockers installed (Number)	Bulk freezer storage space ¹ (Cubic feet)		
United States, total.....	2,467	90,761	1,301,903	2,321,472	17,218	8,162
Plants with—						
Less than 300 lockers.....	427	6,659	91,860	181,098	1,814	992
300 to 499 lockers.....	872	24,601	342,239	568,808	4,793	2,426
500 to 999 lockers.....	990	42,767	596,913	1,167,940	7,929	3,695
1,000 to 1,999 lockers.....	154	11,637	188,885	351,562	2,143	861
2,000 and over lockers.....	24	5,097	82,006	52,064	539	228
New England.....	51	2,025	21,903	68,129	384	180
Plants with—						
Less than 300 lockers.....	9	(D)	(D)	(D)	(D)	(D)
300 to 499 lockers.....	24	846	9,266	44,550	190	90
500 to 999 lockers.....	17	1,001	8,897	22,621	143	62
1,000 and over lockers.....	1	(D)	(D)	(D)	(D)	(D)
Middle Atlantic.....	144	6,111	82,281	357,264	1,100	548
Plants with—						
Less than 300 lockers.....	22	360	4,649	59,795	75	28
300 to 499 lockers.....	49	1,497	18,012	129,989	278	161
500 to 999 lockers.....	60	2,605	37,265	137,450	539	240
1,000 and over lockers.....	13	1,649	22,355	30,030	208	119
East North Central.....	626	26,947	357,887	379,566	4,506	1,932
Plants with—						
Less than 300 lockers.....	81	1,194	17,058	24,093	457	201
300 to 499 lockers.....	220	7,175	89,742	111,286	1,198	549
500 to 999 lockers.....	281	12,658	171,749	198,185	2,087	914
1,000 and over lockers.....	44	5,920	79,338	46,002	764	268
West North Central.....	747	20,069	334,703	352,826	3,761	1,807
Plants with—						
Less than 300 lockers.....	189	3,205	42,524	35,082	666	381
300 to 499 lockers.....	297	6,413	114,903	97,070	1,325	637
500 to 999 lockers.....	226	8,347	127,673	115,664	1,375	637
1,000 and over lockers.....	35	2,104	49,603	105,010	395	152
South Atlantic.....	206	8,057	104,824	342,495	2,472	1,263
Plants with—						
Less than 300 lockers.....	30	422	5,790	19,604	157	95
300 to 499 lockers.....	68	1,954	26,764	70,443	642	331
500 to 999 lockers.....	98	4,694	59,094	210,038	1,407	725
1,000 and over lockers.....	10	987	13,176	42,410	266	112
East South Central.....	109	3,748	51,442	76,884	851	496
Plants with—						
Less than 300 lockers.....	21	(D)	(D)	(D)	(D)	(D)
300 to 499 lockers.....	39	1,031	14,610	10,325	276	171
500 to 999 lockers.....	43	1,883	25,550	34,226	358	196
1,000 and over lockers.....	6	(D)	(D)	(D)	(D)	(D)
West South Central.....	268	11,049	135,851	357,267	2,148	1,093
Plants with—						
Less than 300 lockers.....	37	439	6,733	7,818	192	94
300 to 499 lockers.....	108	3,848	42,605	65,873	658	362
500 to 999 lockers.....	109	5,197	66,161	249,143	956	500
1,000 and over lockers.....	14	1,565	20,352	34,433	342	137
Mountain.....	134	5,361	88,831	159,299	879	429
Plants with—						
Less than 300 lockers.....	16	268	3,510	9,600	50	29
300 to 499 lockers.....	27	667	10,326	5,530	95	58
500 to 999 lockers.....	71	2,445	44,785	93,070	422	210
1,000 and over lockers.....	20	1,981	30,210	51,099	312	132
Pacific.....	182	7,394	124,181	227,742	1,117	414
Plants with—						
Less than 300 lockers.....	22	330	4,445	5,515	63	33
300 to 499 lockers.....	40	1,170	16,011	33,742	131	67
500 to 999 lockers.....	85	3,937	55,739	107,543	642	211
1,000 and over lockers.....	35	1,957	47,986	80,942	281	103

D Withheld to avoid disclosure.

¹Exclusive of space in individual lockers installed.

PUBLIC WAREHOUSES

11-51

Table 6A.—FARM PRODUCTS WAREHOUSES: 1954—PRINCIPAL PRODUCT STORED—UNITED STATES AND GEOGRAPHIC REGIONS

Establishments, Revenue, Occupiable Space, Payroll, and Employees

Geographic region and principal product stored	Establishments (Number)	Revenue (\$1,000)	Occupiable public warehouse floor space, December 31, 1954 (1,000 sq. ft.)	Occupiable public bin space, December 31, 1954 (1,000 bu.)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest November 15 (Number)
United States, total.....	1,081	126,956	121,962	131,808	46,435	20,643
Cotton warehouses--						
With compress facilities.....	272	71,429	74,326	...	29,619	13,999
Without compress facilities.....	362	15,827	21,648	95	5,284	2,545
Tobacco warehouses.....	63	3,971	5,496	...	1,312	664
Potato warehouses.....	16	291	259	298	109	113
Grain storage elevators.....	232	26,177	15,126	125,652	6,889	2,188
Other farm products.....	136	9,261	5,107	5,763	3,222	1,244
The North Eastern States						
Cotton warehouses--						
With compress facilities.....	...	...	...	...	...	...
Without compress facilities.....	4	(D)	(D)	...	(D)	(D)
Tobacco warehouses.....	1	(D)	(D)	(D)	(D)	(D)
Potato warehouses.....	5	59	57	...	15	20
Grain storage elevators.....	3	(D)	(D)	(D)	(D)	(D)
Other farm products.....	14	1,278	595	...	657	193
The North Central States						
Cotton warehouses--						
With compress facilities.....	9	2,007	1,449	...	711	587
Without compress facilities.....	...	...	...	...	...	...
Tobacco warehouses.....	1	(D)	(D)	(D)	(D)	(D)
Potato warehouses.....	5	54	49	238	20	13
Grain storage elevators.....	32	(D)	(D)	(D)	(D)	(D)
Other farm products.....	15	550	435	...	81	32
The South						
Cotton warehouses--						
With compress facilities.....	246	62,075	68,781	...	25,409	11,949
Without compress facilities.....	356	15,382	21,112	95	5,093	2,486
Tobacco warehouses.....	61	3,874	5,208	...	1,241	601
Potato warehouses.....	2	(D)	(D)	(D)	(D)	(D)
Grain storage elevators.....	90	12,680	1,090	68,451	3,032	1,036
Other farm products.....	63	5,103	2,971	2,904	1,605	543
The West						
Cotton warehouses--						
With compress facilities.....	17	7,347	4,096	...	3,499	1,423
Without compress facilities.....	2	(D)	(D)	(D)	(D)	(D)
Tobacco warehouses.....	...	...	...	...	...	...
Potato warehouses.....	4	(D)	(D)	(D)	(D)	(D)
Grain storage elevators.....	107	9,822	1,691	42,566	2,649	780
Other farm products.....	44	2,330	1,106	2,859	879	476

D Withheld to avoid disclosure. ... Represents zero.

PUBLIC WAREHOUSES

Table 6B.—FARM PRODUCTS WAREHOUSES: 1954—SOURCES OF REVENUE, BY PRINCIPAL PRODUCT STORED—
UNITED STATES AND GEOGRAPHIC REGIONS
Establishments and Revenue

Geographic region and principal product stored	Establishments (Number)	Total revenue (\$1,000)	Revenue by source—				
			Revenue from storage except refrigerated (\$1,000)	Revenue from trucking (\$1,000)	Revenue from compressing, packing, crating, baling, etc. (\$1,000)	Sales of merchandise (\$1,000)	Other revenue (\$1,000)
United States, total.....	1,081	126,956	89,636	1,002	21,648	7,799	6,871
Cotton warehouses—							
With compress facilities.....	272	71,429	48,400	749	18,900	1,547	1,833
Without compress facilities.....	362	15,827	12,467	88	1,072	1,865	335
Tobacco warehouses.....	63	3,971	3,713	...	6	234	18
Potato warehouses.....	16	291	246	...	42	3	...
Grain storage elevators.....	232	26,177	18,815	21	893	3,165	3,283
Other farm products.....	136	9,261	5,995	144	735	985	1,402
The Northeastern States:							
Cotton warehouses—							
With compress facilities.....	...	...	...	...	...	...	...
Without compress facilities.....	4	(D)	(D)	...	(D)	...	...
Tobacco warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Potato warehouses.....	5	59	56	...	3	...	...
Grain storage elevators.....	3	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products.....	14	1,278	1,278	...	...	...	...
The North Central States:							
Cotton warehouses—							
With compress facilities.....	9	2,007	1,311	503	...	14	179
Without compress facilities.....	...	...	...	...	...	...	...
Tobacco warehouses.....	1	(D)	(D)	(D)	(D)	(D)	(D)
Potato warehouses.....	5	54	48	...	6	...	...
Grain storage elevators.....	32	(D)	(D)	(D)	(D)	(D)	(D)
Other farm products.....	15	550	410	6	30	104	...
The South:							
Cotton warehouses—							
With compress facilities.....	246	62,075	43,376	162	15,566	1,366	1,605
Without compress facilities.....	356	15,382	12,030	88	1,064	1,865	335
Tobacco warehouses.....	61	3,874	3,616	...	6	234	18
Potato warehouses.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Grain storage elevators.....	90	12,680	8,101	16	385	1,964	2,214
Other farm products.....	63	5,103	2,996	138	343	736	890
The West:							
Cotton warehouses—							
With compress facilities.....	17	7,347	3,713	84	3,334	167	49
Without compress facilities.....	2	(D)	(D)	(D)	(D)	(D)	(D)
Tobacco warehouses.....	...	...	...	...	...	...	...
Potato warehouses.....	4	(D)	(D)	(D)	(D)	(D)	(D)
Grain storage elevators.....	107	9,822	7,574	1	504	790	953
Other farm products.....	44	2,330	1,311	...	362	145	512

(D) Withheld to avoid disclosure. ... Represents zero.

Table 7A.—SPECIAL WAREHOUSES AND STORAGE FACILITIES: 1954—PRINCIPAL PRODUCT STORED—UNITED STATES
Establishments, Revenue, Occupiable Space, Payroll, and Employees

Principal product stored	Establishments (Number)	Revenue (\$1,000)	Bulk liquid storage space, Dec. 31, 1954 (1,000 gal.)	Occupiable refrigerated public storage space, Dec. 31, 1954 (1,000 cu. ft.)	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (Number)
United States, total.....	270	27,918	404,898	5,296	10,936	2,881
Fur.....	26	1,687	...	3,013	686	301
Petroleum products.....	50	7,422	366,920	2,000	1,987	447
Vegetable oil and syrups.....	4	119	3,679	...	46	13
Other bulk liquids.....	5	288	34,233	...	114	35
Other special products.....	185	18,402	66	283	8,103	2,085

... Represents zero.

Table 8A.—PUBLIC WAREHOUSES: 1954—TERRITORIES OF ALASKA AND HAWAII
Establishments, Revenue, Payroll, Personnel, and Occupiable Warehouse Space

Item	Alaska	Hawaii	Item	Alaska	Hawaii
Establishments.....number..	11	25	Occupiable public merchandise warehouse space, December 31, 1954:		
Revenue.....\$1,000..	1,633	2,641	Floor space.....1,000 sq.ft..	64	364
Payroll, entire year.....\$1,000..	525	1,304	Refrigerated space.....1,000 cu.ft..	847	(D)
Paid employees, workweek ended nearest November 15.....number..	92	339	Frozen food lockers, December 31, 1956, food lockers installed.....number..	1,284	...
Active proprietors of unincorporated businesses.....number..	9	6			

(D) Withheld to avoid disclosure.

¹Includes 1 general merchandise warehouse; 2 household goods warehouses; 5 refrigerated warehouses; 2 food locker plants; and 1 special warehouse and storage facility.²Includes 1 general merchandise warehouse; 2 household goods warehouses; 1 refrigerated warehouse; and 1 special warehouse and storage facility.

APPENDIXES

CONTENTS

<u>Appendix</u>	<u>Page</u>
A. Provisions of Law Relating to the 1954 Census of Business.....	App-2
B. Classification of Wholesale Establishments by Type of Operation and Kind of Business...	App-3
C. Comparison of Standard Industrial Classification and 1954 Census Classifications of Wholesale Trade.....	App-19
D. Comparison of 1954 and 1948 Classifications — Type of Operation and Kind of Business.....	App-22
E. Kind of Business Detail for Wholesale Trade Area Statistics.....	App-25
F. Explanation of Terms.....	App-27
G. Standard Metropolitan Areas.....	App-30
H. Report Forms.....	App-35
I. Contents of 1954 Census of Business Volumes.....	App-46

APPENDIX A

PROVISIONS OF LAW RELATING TO THE 1954 CENSUS OF BUSINESS

(From Title 13 United States Code)

SECTION 131. The Secretary shall take, compile, and publish censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with, and are compiled and published by, a designated regulatory body), in the year 1954 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: Provided, That the censuses of manufacturers, of mineral industries, and of other businesses, including the distributive trades and service establishments, directed to be taken in the year 1954 relating to the year 1953, shall be taken instead in the year 1955 relating to year 1954. The censuses provided for in this section shall include the United States and its Territories and such Possessions as the Secretary may determine.

SECTION 224. Whoever, being the owner, official, agent, person in charge, or assistant to the person in charge, of any company, business, institution, establishment, religious body, or organization of any nature whatsoever, neglects or refuses, when requested by the Secretary or other authorized officer or employee of the Department of Commerce or bureau or agency thereof, whether such request be made by registered mail, by telegraph, by visiting representative, or by one or more of these methods,

to answer completely and correctly to the best of his knowledge all questions relating to his company, business, institution, establishment, religious body, or other organization, or to records or statistics in his official custody, contained on any census or other schedule prepared and submitted to him under the authority of this title, shall be fined not more than \$500 or imprisoned not more than sixty days, or both; and if he willfully gives a false answer to any such question, he shall be fined not more than \$10,000 or imprisoned not more than one year, or both.

SECTION 9. (a) Neither the Secretary, nor any other officer or employee of the Department of Commerce or bureau or agency thereof, may

(1) use the information furnished under the provisions of this title for any purpose other than the statistical purposes for which it is supplied; or

(2) make any publication whereby the data furnished by any particular establishment or individual under this title can be identified; or

(3) permit anyone other than the sworn officers and employees of the Department or bureau or agency thereof to examine the individual reports.

APPENDIX B

Classification of Wholesale Establishments by Type of Operation and Kind of Business

Each wholesale establishment was assigned trade classifications for purposes of preparing summary totals by type of operation and by kind of business. Although kind-of-business classifications assigned by the Bureau of Old-Age and Survivors Insurance were used as a basis for distributing appropriate Census report forms, establishments are classified in the Wholesale Census on the basis of information contained in their Census reports. Each wholesale establishment was classified on two bases: By type of operation according to ownership of the business, ownership of the goods sold, or the character of transaction; and by kind of business generally according to lines of merchandise sold. Classification in the 1954 Census is in accordance, but in more detail, with the Standard Industrial Classification system developed under the auspices of the United States Bureau of the Budget, except that separately incorporated sales affiliates of manufacturing and mining companies have been classified in the Census generally as sales branches or sales offices, rather than as merchant wholesalers.

Wholesale establishments are divided into 5 major type-of-operation groups (A, Merchant wholesalers; B, Manufacturers' sales branches, sales offices; C, Petroleum bulk plants, terminals; D, Merchandise agents, brokers; and E, Assemblers of farm products) and 20 subclasses, or a total of 25 types of operation as outlined below. In table 1A, United States Summary, data are presented separately for each of the 25 classifications. In other tables however, data are generally limited to the 5 type-of-operation groups.

- A. Merchant wholesalers
 - 1. Wholesale merchants, distributors
 - 2. Terminal grain elevators
 - 3. Importers
 - 4. Exporters
 - 5. Cash-carry wholesalers
 - 6. Wagon, truck distributors
 - 7. Other limited-function wholesalers
- B. Manufacturers' sales branches, sales offices
 - 1. Sales branches (with stocks)
 - 2. Sales offices (without stocks)
- C. Petroleum (including LP gas) bulk plants, terminals
 - 1. Refiner-marketer bulk plants, terminals
 - 2. Other bulk plants, terminals
 - 3. Wholesale LP gas facilities
- D. Merchandise agents, brokers
 - 1. Auction companies
 - 2. Brokers (merchandise)
 - 3. Commission merchants
 - 4. Export agents
 - 5. Import agents
 - 6. Manufacturers' agents
 - 7. Selling agents
 - 8. Purchasing agents, resident buyers
- E. Assemblers of farm products

Each wholesale establishment was assigned a kind-of-business classification for purposes of preparing summary totals by trades, or kind of business. Establishments were classified

according to the business in which they were primarily engaged during the census year. The term "primarily engaged", as used in this connection, generally means the classification in which the majority of the business (sales) of the establishment fell.

Each Census wholesale report form provided for reporting information on lines of merchandise sold. In addition, respondents were afforded an opportunity to self-designate their trade classification—the "designation by which the business is known to the trade or public." The self-designated classification was accepted where it conformed to the predominant activity of the establishment as shown by an analysis of the merchandise line data on the report. Otherwise, the classification was changed to conform to the predominant merchandise line or lines. Doubtful cases and those for which merchandise line information was not available were usually resolved in favor of the self-designated classification.

TYPE-OF-OPERATION DESCRIPTIONS

A. MERCHANT WHOLESALERS

This major-type group consists of establishments usually known as wholesalers, distributors, jobbers (except those in the clothing trade which are included in the Census of Manufactures), foreign trade merchants, limited-function wholesalers, etc.—distributors primarily engaged in buying, taking title to and, where customary, physically storing and handling goods made by others and selling the goods at wholesale principally to retailers or to industrial, institutional, and commercial users. Some establishments in this group perform operations on the goods incidental to the wholesale trading and delivery, such as installing machines, equipment, and fixtures; servicing merchandise sold; and collecting and baling waste materials.

Merchants primarily engaged in buying and selling raw materials and industrial goods are included as well as those marketing consumer goods.

1. Wholesale Merchants, Distributors

Merchant wholesale establishments primarily engaged in buying and selling in the domestic market who perform most of the principal wholesaling functions. They buy and sell merchandise on their own account; sell principally to retailers or to industrial, commercial, or professional users; usually carry stocks; assemble in large lots and generally redistribute in smaller quantities, usually through salesmen; extend credit to customers; make deliveries; service merchandise sold; and render advice to the trade.

2. Terminal Grain Elevators

Grain elevators of grain merchants that receive grain primarily from country grain elevators, local stations, or other assembly points rather than direct from farmers. Grain generally is received by rail rather than by wagon or truck. This classification is confined to merchandising terminal elevators and excludes mill elevators and public storage warehouses.

3. Importers

Merchant wholesale establishments whose chief distinction lies in the source of their purchases which is primarily foreign.

4. Exporters

Merchant wholesale establishments primarily engaged in selling in the foreign rather than the domestic market.

5. Cash-Carry Wholesalers

Merchant wholesale establishments that generally carry a limited line of products, mostly staples and fast moving items, who usually do not extend credit to their customers nor make deliveries. Cash-carry depots owned by service wholesalers and operated as separate establishments are included here.

6. Wagon, Truck Distributors

Merchant wholesale establishments distinguished by the fact that they combine sales and delivery functions, and that they normally carry a limited assortment of fast moving items of a perishable or semiperishable nature.

It might be noted in this connection that only those wagon distributors who have one or more paid employees are included in this census classification.

7. Other Limited-Function Wholesalers

This classification includes several types of limited-service wholesale establishments such as drop, or direct mill, shippers; retailer-cooperative warehouses, and wholesale establishments of consumer cooperatives.

B. MANUFACTURERS' SALES BRANCHES,
SALES OFFICES

These establishments differ from merchant wholesalers in that they are owned by manufacturers or mining companies and maintained apart from manufacturing plants, primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales offices located at manufacturing plants or at general administrative offices of manufacturers or mining companies are excluded unless operated as separate establishments. Manufacturers' sales branches are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.

Separately incorporated sales affiliates owned or controlled by manufacturers and selling the manufacturers' products generally are included here. Exceptions occur in the wholesale electrical goods trade, oil-well supply houses and steel warehouses where such businesses are generally considered as distributors (merchant wholesalers). Wholesale establishments owned by manufacturers but principally engaged in buying and selling merchandise of other manufacturers are classified, for Census purposes, as merchant wholesalers.

Sales, as recorded for sales branches, include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales, as shown for sales offices, generally represent the value of orders written, or "booked", by employees at the offices including salesmen working out of the office. In the absence of such records, however, some companies credited sales offices with all sales made to customers located in the sales territory covered by the office.

C. PETROLEUM BULK PLANTS, TERMINALS AND
WHOLESALE LP GAS FACILITIES

This group of establishments is distinguished by their facilities for physically receiving, storing, and marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum

gases, and other bulk petroleum products at wholesale. The facilities are divided into two general groups, (1) bulk plants and terminals primarily engaged in marketing petroleum refinery products, and (2) wholesale LP gas facilities.

Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which sell in bulk from tank trucks, are classified as "merchant wholesalers."

1. Bulk Plants and Terminals of Petroleum
Refinery Products

a. Bulk Plants.--These establishments possess bulk storage capacity up to 2,100,000 gallons, receive their supplies primarily by truck or rail--rather than by tanker, barge, or pipe line--and are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.

b. Bulk Terminals.--Two types of facilities engaged in marketing gasoline, kerosene, distillate and residual fuel oils are included: (1) those having total storage capacity of 2,100,000 gallons or more; and (2) facilities, regardless of storage capacity, which receive their supplies by tanker, barge, or pipe line.

2. Wholesale LP Gas Facilities

These wholesale establishments are primarily engaged in selling liquefied petroleum gases (LP gas) either in bulk or bottles, to dealers, wholesale distributors, or to industrial and commercial accounts--including Government and the Military.

Petroleum bulk plants and terminals are also classified (table 1A, United States Summary,) as "refiner-marketer bulk plants, terminals" or "other bulk plants, terminals." "Refiner-marketer bulk plants, terminals" are those owned and operated by petroleum refining companies primarily for marketing their products, and in this respect are similar to manufacturers' sales branches.

D. MERCHANDISE AGENTS, BROKERS

This group includes establishments whose operators are in business for themselves and primarily engaged in selling--or buying--goods for others. They negotiate sales and/or purchases in domestic or foreign trade but they do not, as a rule, take title to the merchandise. Their compensation is in the form of commission or brokerage. "Sales," as shown in Census publications, for agents and brokers represent the sales--or purchase--value of the goods in the transactions negotiated. They include some approximation as many agents and brokers do not maintain accurate records of dollar sales. In such cases carefully prepared estimates are included.

This major type-of-operation group is confined to agents and brokers primarily engaged in the marketing of merchandise at wholesale. Agents and brokers primarily engaged in dealing in futures, options, real estate, securities, financial transactions, etc., are not included in the 1954 Censuses.

Merchandise agents and brokers are subclassified on the basis of type of operation as outlined below. Assignment of establishments to the more detailed type classification was primarily on the basis of usual trade designation.

1. Auction Companies

Establishments primarily engaged in selling merchandise by the auction method at wholesale. These establishments generally provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, livestock, fruits and vegetables, and related products. Livestock auction barns are included here.

2. Brokers

Establishments which negotiate transactions between buyers and sellers generally without having direct physical control of the goods and without taking title to or assuming the risk of price fluctuations. They act as agents for their principals who are usually producers or manufacturers.

Some brokers are primarily engaged in representing buyers rather than sellers, hence "buying brokers" are distinguished from "selling brokers."

In some trades it is difficult to distinguish brokers from selling agents and manufacturing agents, the terms frequently being used to describe similar methods of operations. This is particularly true in the food industries where brokers generally represent producers (sellers).

3. Commission Merchants

Establishments primarily engaged in handling commodities or merchandise consigned to them for selling on a commission basis. As commission merchants, they do not take title to the goods they sell. When the goods require it they maintain places of business suitable for handling, conditioning, warehousing, and selling the merchandise. Only merchants selling principally on a consignment basis are included here, those selling principally on their own account, but who do some consignment business, are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw farm-products trade, notably cotton. Factors, as a rule, are located in central markets and receive the goods on consignment from producing areas.

4. Export Agents

Agency or brokerage establishments specializing in the purchase of goods for, or sale of goods to, foreign buyers.

5. Import Agents

Agency or brokerage establishments primarily engaged in representing foreign sellers in the domestic market, or acting as purchasing agents buying foreign goods for domestic firms.

6. Manufacturers' Agents

Establishments selling, on an agency basis, a part of the output of manufacturers, usually two or more, whose goods are noncompeting. Their principal duty is selling, although some of them warehouse goods for their principal. A segregation is made between manufacturers' agents with stocks and those without stocks.

Manufacturers' agents differ from brokers (representing sellers) in that the former are found principally in the industrial and durable goods trades, whereas brokers are most numerous in the food, farm products, and related trades. Also many manufacturers' agents carry stocks of sample items and parts and supplies.

7. Selling Agents

Establishments which sell merchandise on an agency basis and generally sell the entire output of a given line or lines of goods of one or more manufacturers.

8. Purchase Agents, Resident Buyers

Purchase agents, resident buyers, and syndicate buyers in business for themselves and primarily engaged in buying merchandise, on a commission basis, from clients. They are distinguished from buying brokers primarily on the basis of self-designation. These types of operation are particularly significant in the dry goods, apparel, and general merchandise trades.

E. ASSEMBLERS OF FARM PRODUCTS

This group consists of establishments primarily engaged in purchasing from farmers and assembling farm products in local producing markets and in the cities of producing regions.

They are engaged principally in concentrating farm products on a relatively small scale and assembling larger lots for shipment to central markets. In addition to the actual buying and assembling of farm products, establishments in this group frequently grade, pack, store, and, in some cases, finance the commodity handled. Included here are such types of establishments as fresh fruit and vegetable packing houses, country grain elevators, cream stations, and livestock buyers.

KIND-OF-BUSINESS DESCRIPTIONS

A. MERCHANT WHOLESALERS

Merchant wholesalers are classified into some 160 kinds of business. These detailed classifications are grouped into 56 trade classifications, which are further combined into 17 major groups as outlined and described below. Data are presented for all trade classifications in table 1A, United States Summary.

Establishments in this type-of-operation group are characterized by the fact that they are primarily engaged in buying and selling merchandise, rather than selling merchandise produced by them, or selling on an agency basis.

1. Grocery, Confectionery, Meat Wholesalers

a. General-Line Grocery Wholesalers.--Merchant wholesale establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of groceries and related products sold in substantial annual volume.

Voluntary group grocery wholesalers.--Establishments of grocery wholesalers sponsoring, or affiliated with sponsors of, voluntary organizations of independent food retailers. Voluntary group grocery wholesalers commonly engage in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such groups are included here regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative food wholesalers.--Wholesale grocery establishments owned and operated cooperatively by groups of independent food retailers buying collectively. Establishments function primarily as wholesale cooperative companies selling chiefly to members, but sometimes do a regular wholesale business.

Cash-carry food depots.--Wholesale grocery establishments handling a broad line of canned food, staples, and other fast moving food items, but which extend little or no credit and usually do not make deliveries. (Voluntary group and retailer-cooperative grocery wholesalers operating on a cash-carry basis are included under their respective classifications rather than here.)

Other general-line grocery wholesalers.--General-line grocery wholesale establishments--except cash-and-carry depots--not sponsoring or affiliated with voluntary or cooperative groups.

b. Confectionery Wholesalers.--Merchant wholesale establishments primarily engaged in selling candy (including chocolates), chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.

c. Fish, Seafood Distributors.--Merchant wholesale establishments primarily engaged in selling fresh, iced, frozen, and cured fish, crustacea, and mollusks. Establishments in producing areas buying from fishermen and icing and selling fresh fish and related products are included here, as well as wholesalers in central markets, but not plants filleting or eviscerating fish or shucking oysters as these latter are covered in the Census of Manufactures.

d. Meat, Meat Products Wholesalers.--Merchant wholesale establishments primarily engaged in selling fresh, frozen, cured or processed--but not canned--meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.

e. Specialty-Line Grocery Wholesalers

Bakery, restaurant, hotel supply houses.--Merchant wholesale establishments primarily engaged in supplying flour, shortening, yeast, sugar, etc., to bakeries, hotels, restaurants, and institutions. "Institutional wholesalers" supplying a variety of food products for use by restaurants and commercial and institutional dining rooms are included in this group.

Bread, bakery goods distributors.--Merchant wholesale establishments primarily engaged in selling baked goods such as bread, pies, cakes, rolls, cookies, biscuits, crackers, and pretzels to retail or institutional outlets.

Canned-food wholesalers.--Merchant wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, and milk.

Coffee, tea, spice wholesalers.--Merchant wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are covered in the Census of Manufactures, not here.

Dairy products distributors.--Merchant wholesale establishments primarily engaged in selling dairy products such as pasteurized milk, cream, cheese, butter, ice cream, and related products. Establishments engaged in pasteurizing and bottling milk are included in the Census of Manufactures. Establishments engaged chiefly in distributing (but not pasteurizing) milk and other dairy products to homes are classified in Retail Trade.

Frosted, frozen-food distributors.--Merchant wholesale establishments primarily engaged in selling quick frozen fruits, vegetables and juices.

Soft drink distributors.--Merchant wholesale establishments primarily engaged in selling soft drinks. Merchant wholesalers who bottle and distribute natural spring and mineral waters are included here. Establishments engaged in bottling soft drinks, however, are included in the Census of Manufactures.

Other grocery specialty wholesalers.--This classification includes two general types of merchant wholesale establishments: (1) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (2) those primarily engaged in selling specialized lines of grocery and food specialties, not elsewhere classified, such as dried fruits and nuts, cocoa, refined sugar, household soaps and powders, matches, margarine, cooking oils except lard, jams, jellies, sauces, and pickles.

2. Farm Products (Edible) Distributors

a. Poultry, Poultry Products Distributors.--Merchant wholesale establishments primarily engaged in selling live or dressed poultry, eggs, and related products. Establishments primarily engaged in dressing poultry, game, etc., are covered in the Census of Manufactures, not here.

b. Fresh Fruit, Vegetable Wholesalers.--Merchant wholesale establishments primarily engaged in selling fresh fruits, vegetables, berries, melons, and the like.

3. Beer, Wine, Distilled Spirits Wholesalers

a. Beer, Ale Distributors.--Merchant wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and distilled spirits are frequently handled as secondary lines.

b. Wine, Distilled Spirits Wholesalers.--Merchant wholesale establishments primarily engaged in selling spirits, including neutral spirits and ethyl alcohol used in blending, and wines. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included here. State depots primarily engaged in supplying State liquor stores are not included in Wholesale Trade.

4. Tobacco Distributors

Merchant wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobacco, snuff, and smokers' supplies. Confectionery, razor blades, playing cards, etc., are frequently handled.

5. Drugs, Chemicals, Allied Products Wholesalers

a. General-Line Drug Wholesalers.--Merchant wholesale establishments engaged in selling a variety of drugs and drug sundries, including pharmaceuticals, biologicals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Wholesale drug establishments are included in this group primarily on the basis of self-designation, provided their Census report indicated a broad line of drugs, pharmaceuticals, druggists' chemicals, etc., sold in substantial annual volume. Liquor departments of general-line drug wholesalers were reported as separate establishments and are included with "Wine, distilled spirits wholesalers."

b. Specialty-Line Drug, Toiletries Wholesalers.--Merchant wholesale establishments primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfume, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items. This category also includes merchants selling such items as medical glass, rubber goods, bandages, antiseptics, drugs, and related products. See also under 14g, "Surgical, medical, hospital supply houses."

c. Industrial Chemicals, Explosives Distributors.--Merchant establishments primarily engaged in selling one or a combination of such industrial and heavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases except LP gas fuels, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Establishments primarily engaged in selling fireworks and ammunition for small arms are included in 17a, "Amusement, sporting goods distributors," not here.

d. Paint, Varnish Wholesalers

Paint wholesalers (with glass, wallpaper).--Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are also frequently handled.

Paint wholesalers (without glass, wallpaper).--Merchant wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

6. Dry Goods, Apparel Wholesalers

a. Clothing Furnishings, Footwear Wholesalers

General-line clothing, furnishings wholesalers.--Merchant wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories.

Men's, boys' clothing, furnishings wholesalers.--Merchant wholesale establishments primarily engaged in selling men's and boys' suits, coats, overcoats, hats and caps, shirts, ties, underwear, and other furnishings except shoes, but not women's clothing and furnishings.

Women's, children's clothing, furnishings wholesalers.--Merchant wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and other outerwear, except furs; infants' and children's wear; and miscellaneous furnishings and accessories, except shoes, but not men's and boys' clothing and furnishings.

Furs (dressed), fur clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling dressed furs, fur clothing, and fur cuttings.

Millinery, millinery supplies distributors.--Merchant wholesale establishments primarily engaged in selling women's hats, and millinery trimmings and millinery supplies.

Shoes, footwear wholesalers.--Merchant wholesale establishments primarily engaged in selling men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

Work-clothing wholesalers.--Merchant wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoe, footwear wholesalers."

b. General-Line Dry Goods Wholesalers.--Merchant wholesale establishments engaged in selling a diversified combination of lines usually sold in retail dry goods, and general merchandise stores--including piece goods, textiles, home furnishings, notions, hosiery, underwear, etc. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.

c. Specialty-Line Dry Goods Wholesalers

Hosiery wholesalers.--Merchant wholesale establishments primarily engaged in selling women's, nurses', and children's hosiery.

Underwear wholesalers.--Merchant wholesale establishments primarily engaged in selling underwear, nightwear, corsets, and allied garments.

Notions wholesalers.--Merchant wholesalers primarily engaged in selling notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, shoe laces, etc.

Piece goods wholesalers.--Merchant wholesale establishments primarily engaged in selling cotton, rayon, etc., yard-goods (see "Piece-goods converters," below).

Other specialty-line dry goods wholesalers.--Merchant wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, knit and lace fabrics, fancy linen and needlework, cloth labels, and knitting yarns.

d. Piece-Goods Converters.--Merchant wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to the cutting-up trade, garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

7. Furniture, Home Furnishings Wholesalers

a. Furniture (Household, Office) Wholesalers

Household furniture wholesalers.--Merchant wholesale establishments primarily engaged in selling household furniture (living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber), mattresses, and bedsprings.

Office furniture distributors.--Merchant wholesale establishments primarily engaged in selling wood, metal, or fiber office, public building, store, restaurant, and professional furniture, such as chairs, desks, tables, filing cabinets, and bookcases. Establishments primarily selling office machines and equipment are classified under 14b, "Office machines, equipment distributors" and those primarily selling store fixtures under 14b, "Store machines, fixtures distributors."

b. Home Furnishings, Floor Covering Wholesalers

China, glassware, crockery wholesalers.--Merchant wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified under 14b, "Restaurant, hotel supply houses (principally nonfood)."

Curtains, drapery wholesalers.--Merchant wholesale establishments primarily engaged in selling curtains and draperies.

Domestic wholesalers.--Merchant wholesale establishments primarily engaged in selling bedspreads, comfortables, blankets, sheets, pillowcases, etc.

Floor coverings wholesalers.--Merchant wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Other home furnishings, specialties wholesalers.--Merchant wholesale establishments primarily engaged in selling a specialized line of home furnishings, such as antique goods, brooms, brushes, pictures and picture frames, window shades, kitchen utensils, and similar types of furnishings for the home.

8. Paper, Allied Products Wholesalers

a. Coarse Paper and Products Wholesalers.--Merchant wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing). Also includes establishments primarily engaged in selling paper-board, cellophane, and converted paper products such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps, etc.

b. Printing and Fine Paper Distributors.--Merchant wholesale establishments primarily engaged in selling printing and writing paper, including envelope paper, fine paper, newsprint, groundwood, etc.

c. Stationery, Office Supplies Wholesalers.--Merchant wholesale establishments primarily engaged in selling commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file-cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, paper clips, and similar office supplies.

d. Wallpaper Wholesalers.--Merchant wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.

9. Farm Products (Raw Materials) Merchants

This classification includes merchants primarily engaged in selling raw farm products in marketing centers. Dealers buying such products direct from farmers and assembling them at local production points are included in "E Assemblers of farm products," as described below.

a. Cotton Merchants.--Merchant wholesale establishments primarily engaged in selling raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

b. Grain Merchants.--Merchant wholesale establishments primarily engaged in selling corn, wheat, oats, soybeans, barley, grain sorghums, and other grains.

c. Hide, Skin, Raw Fur Wholesalers.--Merchant wholesale establishments primarily engaged in selling untanned hides, skins (such as cattle hides, sheep skins, goat skins), raw furs and pelts of fur-bearing animals.

d. Livestock (Except Horses, Mules) Distributors.--Merchant wholesale establishments primarily engaged in selling cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.

e. Leaf-Tobacco Dealers.--Merchant wholesale establishments primarily engaged in selling leaf tobacco. Leaf-tobacco auction warehouses are classified as "Merchandise agents, brokers" and are included in Wholesale Trade under that category (see D, 8c).

f. Raw Wool, Wool Tops, Mohair Dealers.--Merchant wholesale establishments primarily engaged in selling raw wool, wool tops, noils, clippings, etc., and mohair.

g. Other Farm Products (Raw Materials) Distributors.--Merchant wholesale establishments primarily engaged in selling such inedible farm products as oil seed, oil nuts, oil kernels, broomcorn, moss, hair, straw, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

10. Automotive Wholesalers

a. Motor-Vehicle Distributors

New, used automobile distributors.--Merchant wholesale establishments primarily engaged in selling new or used passenger automobiles, motorcycles, motor scooters, and other similar motor vehicles. Distributors selling chiefly to individual consumers and also selling limited amounts of new and

used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Truck and tractor (road type) dealers.--Merchants primarily engaged in selling new or used road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers and related vehicles and parts. Businesses selling special-purpose tractors, such as those used in farming or road building, along with other equipment and supplies are included under their respective kinds of business rather than here. Truck and truck-tractor dealers are included here rather than in Retail Trade.

b. Automotive Equipment, Tire, Tube Wholesalers

Automotive parts, accessories jobbers.--Merchant wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used as well as new parts are included. (Tire, tube wholesalers are classified separately as described below.)

Garage equipment, tools distributors.--Merchant wholesale establishments primarily engaged in selling automotive tools and shop equipment such as hydraulic jacks and lifts, brake-service equipment, compressors, electrical testing equipment, lubricating equipment and other types of equipment employed in the servicing and repair of automotive vehicles.

Tire, tube wholesalers.--Merchant wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, including motorcycles.

11. Electrical, Electronic Appliance Distributors

a. Electrical Apparatus, Supplies Distributors

General-line electrical goods distributors.--Merchant wholesale establishments engaged in selling a general line of electrical goods, such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.

Wiring-supplies distributors.--Merchant wholesale establishments primarily engaged in selling interior wiring supplies and construction materials (conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles, cross arms, pole-line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial); and incandescent and fluorescent lamps.

Electrical apparatus, equipment distributors.--Merchant wholesale establishments primarily engaged in selling electrical prime movers and other electrical power equipment for the generation, transmission, or utilization of electrical energy, telephone and signal equipment.

b. Electrical Appliances, Radio, TV Set Wholesalers.--Merchant wholesale establishments primarily engaged in selling radios, television sets, radio-phonograph combinations, electric kitchen equipment (dish washers, electric refrigerators, freezers, electric ranges, water heaters, garbage disposals, etc.), electric home-laundry equipment (washing machines, clothes driers, ironers, etc.), electrical housewares (toasters, waffle irons, percolators, etc.), and other electrical appliances.

c. Electronic Parts and Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling electronic tubes (including radio, television, transmitting, and industrial), electronic replacement parts, accessories including testing equipment, intercommunication and sound equipment.

12. Hardware, Plumbing-Heating Goods Wholesalers

a. Hardware Wholesalers

General-line hardware wholesalers.--Merchant wholesale establishments selling a general line of hardware and related items. Establishments are included in this group primarily on the basis of their self-designation, provided that their Census report indicated a variety of hardware and related lines of merchandise sold in substantial annual volume.

Specialty-line hardware wholesalers.--Merchant wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.

b. Plumbing-Heating Equipment, Supplies Distributors

General-line plumbing-heating goods distributors.--Merchant wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures and equipment (including sanitary ware); steam and hot-water heating boilers, radiators, connectors; stoves, ranges, furnaces, and other types of heating apparatus--except electric; oil burners; gas appliances and supplies; pipe, valves, and fittings.

Heating-equipment distributors.--Merchant wholesale establishments primarily engaged in selling heating equipment and supplies--except electric--including boilers, radiators, connectors, furnaces, oil burners, heating and cooking stoves, ranges, gas appliances, fans, blowers, etc.

Plumbing fixtures, supplies distributors.--Merchant wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

13. Lumber, Construction Materials Distributors

a. Lumber, Millwork Wholesalers.--Merchants primarily engaged in selling to dealers, industrial accounts, the Federal Government, or engaged in the export business are included here. Merchants selling primarily to contractors, farmers, and home owners are included in Retail Trade.

Lumber wholesalers (without yards).--Merchant wholesale establishments, without yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments buy and sell on their own account but order the goods shipped direct from producers to customers, thus eliminating intermediate warehousing.

Lumber distributors (with yards).--Merchant wholesale establishments, with yards, primarily engaged in selling rough, dressed, and finished lumber. These establishments perform warehousing or storage functions and usually make deliveries.

Millwork, plywood distributors.--Merchant wholesale establishments primarily engaged in selling plywood (hardwood, softwood, nonwood face), wood shingles, wood and metal millwork, veneers, and similar wood products.

b. Construction Materials Distributors

Brick, tile distributors.--Merchant wholesale establishments primarily engaged in selling common and hollow brick and tile blocks, clay sewer pipe, flue linings, etc.

Cement, lime, plaster wholesalers.--Merchant wholesale establishments primarily engaged in selling cement (hydrated and quick lime), plaster, and stucco.

Glass (building) distributors.--Merchant wholesale establishments primarily engaged in selling plate, window, and other flat glass and glass brick. Paints and varnishes are frequently handled.

Ready-mixed concrete distributors.--Merchant wholesale establishments primarily engaged in transit-mixing and delivering to the job ready-mixed concrete. Establishments producing, as well as those purchasing, their aggregates are included.

Roofing, siding, insulation material distributors.--Merchant wholesale establishments primarily engaged in selling insulation and insulation boards, and roofing--except wood shingles.

Included are such roofing materials as asphalt shingles, roofing and tarred felts, asbestos cement roofing shingles, galvanized iron and steel sheets, and aluminum sheets.

Sand, gravel, crushed-stone distributors.--Merchant wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Other construction-materials distributors.--Merchant wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating, or such building materials as building stone, slate, concrete products, and building board.

14. Machinery, Equipment, Supplies Distributors

a. Air-Conditioning, Commercial-Refrigeration Equipment Distributors.--Merchant wholesale establishments primarily engaged in selling home and commercial air-conditioning units (room air conditioners, self-contained air conditioners, and other air-conditioning equipment, including condensing units, compressors, etc.); and commercial-refrigerating equipment such as beverage coolers, display cases, mechanical drinking-water coolers, heat exchanger equipment, ice cream cabinets, ice-making machines, reach-in and walk-in refrigerators.

b. Commercial Machines, Equipment Distributors

Office machines, equipment distributors.--Merchant wholesale establishments primarily engaged in selling office machines and equipment (except furniture), such as adding machines and typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including parts for such machines.

Restaurant, hotel supply houses (principally nonfood).--Merchant establishments primarily engaged in selling cooking and food-warming equipment, steam tables, coffee urns, show racks and cases, display fixtures, etc. China, glassware, linens, and related items are usually handled.

Store machines, fixtures distributors.--Merchant establishments primarily engaged in selling cash registers, coin-operated machines, scales, balances, meat slicers and grinders, coffee grinders, and the like.

Other commercial machines, equipment distributors.--Merchant wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists' supplies, theater supplies and equipment, parking meters.

c. Construction Machinery, Equipment Dealers.--Merchant establishments primarily engaged in selling construction, mining, and excavating machinery and equipment, including tractors and tractor-mounted equipment, cranes and shovels, motor graders and off-highway equipment, concrete and bituminous processing equipment, and miscellaneous equipment and parts.

d. Farm, Garden Machinery, Equipment Wholesalers

Garden machinery, equipment wholesalers.--Merchant wholesale establishments primarily engaged in selling garden tractors, motor tillers, their parts and attachments, garden-type power mowers, etc.

Farm, dairy machinery, equipment (including tractors) wholesalers.--Merchant wholesale establishments primarily engaged in selling farm machinery, including farm tractors and equipment; harvesting machinery and equipment; land preparation, planting, cultivating machinery and parts; dairy farm equipment; irrigation equipment (sprinkler and other); poultry equipment; and miscellaneous farm machinery and equipment.

e. Industrial Machinery, Equipment Distributors

Food-processing machinery, equipment distributors.--Merchant establishments primarily engaged in selling dairy and milk plant machinery and equipment, bakery machinery and ovens, bottling machinery, meat-packing and fruit- and vegetable-canning machinery, flour- and grain-mill machinery, commercial food choppers, grinders, slicers, etc., and related parts and equipment.

General-purpose industrial machinery, equipment distributors.--Merchant establishments primarily engaged in selling general industrial machinery and equipment, such as pumps and compressors; elevators and escalators; conveyors and conveying

equipment; industrial trucks and tractors; fans; blowers; derricks; cranes; power transmission equipment, including anti-friction bearings; mechanical stokers; and equipment for general industrial use.

Metalworking machinery, equipment dealers.--Merchant establishments primarily engaged in selling power-driven machine tools--including power driven portable metalworking machines--lathes, grinders, drillers, broachers, hobbers, borers, millers, planers, etc.; bending, die-casting, and forging machines; machine-tool parts and accessories; and machinists' precision tools.

Oil-well supply houses.--Merchant establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations. Establishments owned and operated by manufacturers directly or as separate marketing corporations are included here because of the breadth of merchandise sold.

Printing machinery, equipment distributors.--Merchant establishments primarily engaged in selling to printing and lithographing trades, machinery and equipment, but not paper.

Used-machinery dealers.--Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Other industrial machinery, equipment distributors.--Merchant establishments primarily engaged in selling special-purpose industrial machinery, which is not classified elsewhere, including textile, woodworking, and shoemaking; paper and paper-products (but not printing-trades) machinery; smelting and refining equipment; rubberworking, cigar and cigarette-making, and similar special-industry machinery.

f. Industrial Materials, Supplies Distributors

Abrasives, abrasive materials distributors.--Merchant establishments primarily engaged in selling abrasives and abrasive materials--grinding wheels of natural or synthetic materials, abrasive sticks, stones, bricks, paper and cloth, abrasive grains and grits, and buffing and polishing wheels.

Mechanical power-transmission equipment distributors.--Merchant establishments primarily engaged in selling power-transmission equipment including ball and roller bearings, individual balls and rollers, and related parts.

Mechanical rubber-goods distributors.--Merchant establishments primarily engaged in selling rubber and rubber-base hose, belting, packing, gaskets, etc.

Rope, cordage distributors.--Merchant wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Valves, fittings (except plumbing) distributors.--Merchant establishments primarily engaged in selling valves and fittings, other than plumbing and heating valves. This includes gates, globes, checks, pop-safety and automatic-regulating valves, metal fittings and unions--except compression, flared, bell and spigot, and soil-pipe fittings--and steam traps.

Reconditioned drum, barrel distributors.--Merchant establishments primarily engaged in selling used drums, barrels, and other metal containers which have been cleaned or reprocessed for further use. Establishments included here frequently perform the cleaning and reprocessing services.

Other industrial materials, supplies distributors.--Merchant establishments primarily engaged in selling special or general industrial materials and supplies not included elsewhere, such as industrial leather, leather belting, packing and gaskets; industrial diamonds; bottlers' supplies; industrial storage and batteries.

g. Professional Equipment, Supplies Distributors

Dental supply houses.--Merchant establishments primarily engaged in selling equipment and supplies used by dentists, such as teeth, dentalgold, equipment (chairs, sterilizers, X-rays, cabinets, engines, etc.), and sundry merchandise.

Religious supply houses.--Merchant wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles, religious pictures, calendars, literature, and religious articles made from precious and semiprecious materials.

School supply houses.--Merchant wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, and wall and globe maps.

Surgical, medical, hospital supply houses.--Merchant establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes, and other scientific instruments used by physicians and in hospitals.

Optical-goods wholesalers.--Merchant wholesale establishments primarily engaged in filling prescriptions for optometrists or for the trade and in selling mechanical devices, supplies, and equipment used by optometrists, opticians, and similar professional groups.

Other professional supplies distributors.--Merchant establishments primarily engaged in selling such items as scientific engineering instruments and supplies and laboratory equipment (not ordinarily used in hospitals).

h. Service-Establishment Supply Houses

Beauty, barber supply houses.--Merchant establishments primarily engaged in selling equipment (furniture, hydraulic chairs, driers, etc.), shampoos, wave solutions, permanent-waving supplies, barber soaps, and the like.

Janitors' supply houses.--Merchant establishments primarily engaged in selling a wide range of janitor supplies such as mops, buckets, soaps, disinfectants, and insecticides.

Laundry, dry-cleaning supply houses.--Merchant establishments primarily engaged in selling, to laundries and the dry cleaning trade, such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps and chemicals; dry cleaning fluids; marking equipment; and laundry trays and baskets.

Shoe-service wholesalers.--Merchant establishments primarily engaged in selling sole and heel leather, rubber and "other than leather" heels and soles, findings used in shoe repair, supports, ornaments, and metal heel and toe plates.

Undertakers' supply houses.--Merchant establishments primarily engaged in selling morticians' goods--caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supply houses.--Merchant establishments primarily engaged in selling upholsterers' fabrics and other upholsterers supplies.

Welders' supply houses.--Merchant establishments primarily engaged in selling gas-welding supplies and equipment, including gases; arc-welding supplies and equipment; and resistance-welding supplies and equipment.

Other service-establishment supply houses.--Merchant establishments primarily engaged in selling such service equipment and supplies as tailors' supplies, furriers' supplies and seamstress supplies.

i. Transportation Equipment Distributors

Aircraft, aeronautical equipment, parts distributors.--Merchant wholesale establishments primarily engaged in selling all forms of aircraft, aircraft frames, and aircraft parts, supplies, equipment, and accessories.

Marine machinery, equipment distributors.--Merchant wholesale establishments primarily engaged in selling ship, boat, and marine propulsion machinery, equipment, and parts.

Railroad-equipment distributors.--Merchant establishments primarily engaged in selling railroad-transportation equipment--equipment that enters into operation, maintenance, and repair of railroad track and rolling stock.

Other transportation-equipment distributors.--Merchant wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of street-car, bus, and taxicab transportation systems; tramways, aerial hoists; horse-drawn vehicles; etc.

15. Metals, Metalwork (Except Scrap) Distributors

a. Iron, Steel and Products Distributors.--Merchant establishments primarily engaged in selling iron and steel products such as semifinished bars, rods, castings, and forgings; flat products such as plates, strip, sheets, fabricated and structural plate products; iron and steel wire, wire products; wire rope; iron and steel finished products (rails, tie plates, reinforcing

bars, structural shapes, etc.); steel containers; iron and steel pipe, tubes, iron and steel plates; structural shapes; alloy steel; and stainless steel. Steel warehouses of firms operating steel works and rolling mills are included here, and data are shown separately for them in table 1A, United States Summary.

b. Nonferrous Metals Distributors.--Merchant wholesale establishments primarily engaged in selling nonferrous metals, shapes, and forms of aluminum, copper, tin and tin base, brass, lead, zinc, etc.

16. Scrap, Waste-Material Dealers

a. Iron, Steel Scrap Dealers

Iron, steel scrap dealers (with processing, preparation equipment).--Establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of scrap iron and scrap steel. Such establishments normally possess cranes, hydraulic or motor shears, baling equipment, or the like.

Iron, steel scrap dealers (without processing, preparation equipment).--Establishments primarily engaged in buying and selling all forms of scrap iron and scrap steel but which do not employ processing and preparation equipment. They often perform sorting and assembling operations.

b. Waste-Material Dealers

Nonferrous metallic scrap dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling, but not smelting (except for pot-melting of lead) nonferrous scrap metals.

Waste-paper dealers.--Establishments primarily engaged in buying, sorting, assembling, baling, and selling waste paper and waste-paper products.

Wiping-cloth dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling wiping cloths.

Rags, textile-waste dealers.--Establishments primarily engaged in buying, cleaning, sorting, and selling waste rags, textile waste, linters, etc., primarily for industrial, but not wiping-cloth, use.

Other waste-materials dealers.--Establishments primarily engaged in buying, sorting, assembling, and selling a wide variety of scrap materials, or a particular line of scrap material not included in the above categories, such as scrap rubber, fur clippings, used bottles, and bones.

17. Other Merchant Wholesalers

a. Amusement, Sporting Goods Distributors

Cameras, photographic-supplies distributors.--Merchant wholesale establishments primarily engaged in selling cameras, parts and accessories; projection apparatus, enlargers, and accessories; developing, printing, and darkroom apparatus and accessories; sensitized unexposed photographic supplies and equipment; and motion-picture studio, theatre equipment.

Sporting-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling sporting and athletic goods, including baseball equipment, tennis rackets, sporting rifles, shotguns, pistols, their ammunition, fishing tackle, bicycles, and related products.

Toys, games, firework wholesalers.--Merchant wholesale establishments primarily engaged in selling toys; dolls; children's vehicles; games, including mechanical and electrical games designed for home use; cap pistols; fireworks and pyrotechnics; and similar lines of goods.

Other recreation-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling a wide variety of recreational goods and equipment or particular lines not included above; such as billiard, pool, and bowling supplies; playground equipment; and hobby goods.

b. Book, Magazine, Newspaper Wholesalers.--Merchant wholesale establishments primarily engaged in selling books, magazines, periodicals, newspapers, and related items.

c. Coal Wholesalers

Coal wholesalers (without yard or dock stocks).--Merchant wholesale establishments primarily engaged in selling coal and coke, who have the goods shipped direct from mine to customers.

Coal distributors (with coal yard).--Merchant wholesale establishments who operate yards and make deliveries therefrom and are primarily engaged in selling coal and coke. Coal wholesalers who receive their supplies by water or rail and ship to customers from dockside stocks are included here.

d. Farm Supplies Wholesalers

Feed wholesalers.--Merchant wholesale establishments primarily engaged in selling mixed and other feed for animals (pet food, poultry feeds, livestock feeds, etc).

Fertilizer, agricultural chemical distributors.--Merchant wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seed wholesalers.--Merchant wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Other farm-supply wholesalers.--Merchant wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, alfalfa, etc.

e. Jewelry Wholesalers

General-line jewelry wholesalers.--Merchant wholesale establishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverware, and similar articles made of precious and semiprecious materials.

Clocks, watches wholesalers.--Merchant wholesale establishments primarily engaged in selling clocks and watches of all types. Establishments assembling watches from purchased parts are included in the Census of Manufactures, not here.

Costume-jewelry wholesalers.--Merchant wholesale establishments primarily engaged in selling costume jewelry and ornamental jewelry made principally of materials other than precious metals or stones.

Precious-stones distributors.--Merchant wholesale establishments primarily engaged in selling diamonds and other precious stones.

Watch materials, jewelers'-tools distributors.--Merchant wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Other jewelry wholesalers.--Merchant wholesale establishments primarily engaged in selling silverware, plated ware, medals, trophies, semiprecious stones, insignias, or other specialty-jewelry items.

f. Petroleum and Products Distributors.--Merchant wholesale establishments primarily engaged in selling petroleum and products such as gasoline, lubricants, and fuel oils. Included in this group are exporters, distributors selling packaged petroleum goods (rather than bulk), and tank truck operators that do not have stationary facilities. Bulk petroleum distributors with storage facilities are classified separately under "C. Petroleum bulk plants, terminals."

g. Gift, Art-Goods, Greeting-Card Wholesalers

Gift, art-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling gifts, souvenirs, art goods, novelties, and similar products. Establishments are included in this classification primarily on the basis of their self-designation rather than lines of merchandise sold.

Greeting-card distributors.--Merchant wholesale establishments who indicated that they were primarily engaged in selling greeting cards.

h. Flowers, Bulb, Plants Wholesalers

Flowers (cut), potted-plant wholesalers.--Merchant wholesale establishments primarily engaged in selling cut flowers, potted plants, and florists' supplies. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture, not here.

Bulb, plant distributors.--Merchant wholesale establishments primarily engaged in selling bulbs, plants, cuttings, etc. Establishments engaged primarily in selling vegetables and flower seeds are included under d, "Seed wholesalers."

i. Miscellaneous-Products Merchant Wholesalers

Forest-products (except lumber) distributors.--Merchant wholesale establishments primarily engaged in selling timber

products such as ties, logs, poles, posts, stumps, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, and box shooks.

General-merchandise distributors.--Merchant wholesale establishments engaged in selling a general line of merchandise, normally consisting of several of the following lines, no one predominating: food and related products, dry goods and apparel, furniture and home furnishings, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export houses.

Leather-goods wholesalers.--Merchant wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Musical-instrument, sheet-music wholesalers.--Merchant wholesale establishments primarily engaged in selling musical instruments and musicians' supplies, phonographs, records, etc.

Industrial-yarns wholesalers.--Merchant establishments primarily engaged in selling, to dealers and industrial users, cotton, rayon, silk, woolen, worsted, and other yarns.

Bags, bagging, burlap (textiles) distributors.--Merchant wholesale establishments primarily engaged in selling sacks and bags, asbestos textiles, canvas products, etc.

Food, beverage basic-material distributors.--Merchant wholesale establishments primarily engaged in selling such basic food and beverage materials as malt, malt extract, raw sugar, industrial molasses, sausage casings, brewers' and bakers' yeast, fruit peel, chocolate coatings, hop extract, ice, brown and wild rice, and beverage bases.

All other merchant wholesalers.--Merchant wholesale establishments selling a product line or a variety of product lines not included in any other category.

B. MANUFACTURERS' SALES BRANCHES, SALES OFFICES

Establishments in this group are distinguished from merchant wholesalers, in that they are owned by manufacturers and are primarily engaged in selling the manufacturers' products rather than buying and selling merchandise. Kinds-of-business classifications in this group correspond with manufacturing industries whose products they sell. Not all manufacturers maintain sales branches or sales offices. Furthermore, many manufacturers who do have such sales outlets, do not sell all their products through these channels. Hence sales as recorded for "sales branches and sales offices" generally are somewhat less than "shipments" for the corresponding industries.

1. Food and Kindred Products

a. Meat Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fresh meat (beef, veal, mutton, lamb and pork); cured beef and pork; canned beef, pork and other meat goods; sausages and lard; poultry (dressed and packed).

b. Dairy Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of creamery butter; natural and processed cheese; concentrated, condensed, and evaporated milk; ice cream and ices; and special dairy products.

c. Canned, Preserved, and Frozen Foods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of canned, preserved, and frozen fruits, vegetables, and seafoods. Also included are soups, canned fruit juices, cured fish, jams, jellies and condiments.

d. Grain-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of flour, meal, and other grain-mill products, prepared feeds for animals and fowls, cereal preparations, cleaned and polished rice, and blended and prepared flour.

e. Bakery Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of bread and other bakery products, biscuits, crackers, and pretzels.

f. Confectionery and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of candy and other confectionery products, chocolates and cocoa products, and chewing gum.

g. Malt Liquors.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of all kinds of malt liquors such as ale, beer, porter, stout, and malt extract.

h. Wines and Distilled Spirits.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wines, both dry and sweet, and distilled, rectified, and blended liquors.

i. Other Food, Kindred Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sugar, cane or beet; bottled soft drinks; fluid milk; baking powder, yeast, and other leavening compounds; shortening and other cooking and edible fats and oils; butter substitutes; corn syrup, corn sugar, corn oil, and starch; flavoring extracts and flavoring syrups; vinegar and cider; manufactured ice; macaroni, spaghetti, etc; liquid, frozen and dried eggs; and other prepared foods and miscellaneous specialties.

2. Textile Mill Products

a. Cotton, Rayon, Broad-Woven Fabrics.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of apparel fabrics, household fabrics, industrial and mechanical fabrics; woven felts and haircloths; and broad-woven fabrics of cotton, silk, rayon, and other synthetic fibers.

b. Knitting-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of full-fashioned and seamless hosiery, knit outerwear and underwear, knit gloves, and knit fabrics. Important products include sweaters, bathing suits, dresses, and headwear.

c. Carpets and Rugs.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of carpets and rugs woven wholly, or in part, of woolen or worsted yarn; carpet yarn, rugs, carpets, and floor coverings other than wool; and hard-surface floor coverings--linoleum, cork carpets, etc.

d. Other Textile-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of woolen and worsted yarns, fabrics, and finished wool textiles; narrow fabrics; lace goods; hats and hat bodies, felt (except woven); paddings and upholstery fitting; coated fabrics; jute and linen goods; cordage and twine; etc.

3. Apparel and Related Products

a. Men's and Boys' Clothing and Furnishings.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of men's and boys' suits, coats, overcoats, uniforms, shirts, collars, underwear, nightwear, neckwear, cloth hats and caps, trousers, hat and cap materials (cap visors, sweatbands, and trimmings).

b. Women's and Children's Outerwear and Undergarments.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of women's, misses', and children's dresses, blouses and waists, suits, coats--except fur; household apparel--chiefly of washable fabrics, such as aprons, house dresses, and uniforms; skirts; neckwear and scarfs; millinery; women's corsets and allied garments; women's and children's underwear and nightwear; and sportswear.

c. Other Apparel and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of fur goods; gloves and mittens; suspenders, garters, and related products; robes and dressing gowns; raincoats and other waterproof outer garments; leather and sheep-lined clothing; belts; handkerchiefs; curtains, draperies, sheets, pillow cases, table linens; towels; textile bags; and canvas products.

4. Furniture and Fixtures

a. Household Furniture.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood household furniture, upholstered and otherwise; reed and rattan furniture; metal household furniture; mattresses and bedsprings. Also wooden cases and cabinets for radios and sewing machines; kitchen cabinets; nursery furniture, etc.

b. Office Furniture.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wood and metal furniture (padded, upholstered, and plain).

c. Other Furniture, Fixtures.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of public-building furniture; professional furniture (hospital, laboratory, etc.); partitions, shelving and lockers; cases, cabinets, and counters; screen doors and weatherstrip; window shades and venetian blinds and accessories; restaurant furniture and fixtures; etc.

5. Paper and Allied Products

a. Pulp, Paper and Paperboard.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pulp made from wood, rags, and other fibers; paper and paperboard made from wood pulp and other fibers; building paper and building board.

b. Paperboard Containers and Boxes.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of paperboard containers or boxes, folded, set-up, and corrugated; fiber cans, tubes, drums, and similar products.

c. Other Paper and Allied Products.--Manufacturers' sales branches and sales offices engaged in the wholesale sale of coated and glazed paper, gummed paper, waterproofed wrapping paper and cloth-lined paper, envelopes and stationery, paper bags, die-cut paper and paperboard and cardboard, wallpaper, pulp goods, converted paper products (crepe paper, paper cups, and plates, playing cards, etc.).

6. Chemicals and Allied Products

a. Industrial Inorganic and Organic Chemicals.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sulfuric acids, alkalies, and chlorine; cyclic (coal-tar) crudes; dyes, color lakes, and toners; plastics materials and elastomers; synthetic rubber; synthetic fibers; explosives; and other industrial chemicals.

b. Drugs and Medicines.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of biologicals, inorganic and organic medicinal chemicals, botanical products, and pharmaceutical preparations for human or veterinary use.

c. Soap and Related Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of soap, including shampoos and shaving creams, and glycerin; cleaning and polishing preparations, including dry-cleaning preparations; metal, automobile, stove and shoe polishes, etc.; and sulfonated oils and assistants.

d. Paint and Allied Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of paints, varnishes, lacquers, japans and enamels, inorganic color pigments, whiting and fillers.

e. Other Chemicals and Allied Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hardwood and softwood distillation products; wood and gum naval stores; natural tanning materials; fertilizers; vegetable and animal oils (cottonseed oil, linseed oil, soybean oil, marine animal oils, grease and tallow); printing ink, essential oils, carbon black; salt; perfumes, cosmetics and other toilet preparations; glue and gelatin; compressed and liquefied gases; insecticides and fungicides.

7. Rubber Products

a. Tires and Inner Tubes.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of

pneumatic casings, inner tubes, and solid and cushion tires for all types of vehicles.

b. Rubber Footwear.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of all-rubber footwear, waterproof-upper footwear, and fabric-upper footwear having rubber soles.

c. Reclaimed Rubber and Other Rubber Industries.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of reclaimed rubber (from used tires, scrap, and miscellaneous waste rubber), industrial and mechanical rubber goods, rubberized fabrics and vulcanized rubber clothing, and miscellaneous rubber specialties and sundries.

8. Leather and Leather Products

Manufacturers' sales branches and sales offices engaged in the wholesale sale of leather; industrial leather belting and packing; boot and shoe cut stock and findings; footwear, except rubber; gloves and mittens; luggage; handbags and other leather products.

9. Stone, Clay, and Glass Products

a. Glass and Glass Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of sheet (window) glass, plate glass, flat glass; glass containers for commercial packing and bottling and home canning; pressed and blown glass (such as glass tableware, glass banks, blanks for electric light bulbs, glass tubing, and glass brick); and mirrors.

b. Cement, hydraulic.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of hydraulic cement, including Portland, natural, masonry, and puzzolan cements.

c. Structural Clay Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of brick and hollow tile, floor and wall tile, sewer pipe, clay refractories (such as firebrick, crucibles, heat-resisting clay products), structural clay products (such as terra cotta, roofing tile, and stove lining).

d. Concrete and Plaster Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of concrete building blocks, and shapes, pipe and conduits, septic tanks, incinerators, etc. (made from a combination of stone or gravel, sand and cement); plaster and plaster board (made from gypsum); quicklime and hydrated lime; mineral wool and mineral wool insulations.

e. Other Stone, Clay, and Glass Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cut-marble and marble products; cut-granite and granite products; cut-limestone and limestone products; pottery, plumbing fixtures, table, and kitchen ware; abrasive and asbestos products; minerals; statuary and art goods; and nonclay refractories.

10. Primary Metal Products

a. Blast Furnace, Steel Works, and Rolling-Mill Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pig iron; ingots; and plates, sheets, strips, rods, rails, bars, pipe and tubing. Steel warehouses of firms operating blast furnaces and rolling mills are included under A, "15a, Iron, steel and products distributors," not here.

b. Other Primary Metals Industry Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of gray-iron castings, malleable iron castings, nonferrous castings (including die castings), copper smelter products, refined unalloyed copper, lead smelter products, refined unalloyed lead, zinc residues and other zinc smelter products, refined alloyed zinc smelter products, refined unalloyed aluminum, magnesium refined, precious metals, and other nonferrous metals--smelted or refined; aluminum, copper, lead, and zinc alloys (pig, ingot, shot, etc.), and other alloys; rolled and drawn nonferrous metals, forge shop products (drop, upset and press steel forgings, open die or smith forgings, and

wrought iron forgings); steel wire, aluminum alloy wire and cable, etc.; welded and heavy-riveted pipe, cold-rolled steel sheet and strip, nonferrous forgings, metal powders, cold-finished steel bars and bar shapes, and other cold-rolled, cold-drawn, and cold-finished steel.

11. Fabricated Metal Products

a. Cutlery, Hand Tools, Hardware.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cutlery (such as table cutlery, except sterling and silver-plated cutlery); scissors, clippers, razors (including electric), manicure implements, etc.; edge tools (such as scythes, axes, planes); hand tools (such as hammers, wrenches, pliers); files; hand saws and saw blades; door locks; builders' hardware; transportation equipment hardware; hardware for caskets, furniture; etc.

b. Heating and Plumbing Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of enameled-iron and metal sanitary ware and other plumbers' supplies; oil burners, domestic and industrial; warm-air furnaces, cast-iron heating boilers, radiators and convectors and water heaters (except electric); heating and cooking apparatus, domestic and commercial (except electric); and parts for warm-air furnaces, cast-iron boilers and heating and cooking apparatus.

c. Structural Metal Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of iron, steel, and ornamental structural metal work; prefabricated and portable metal buildings and parts; miscellaneous metal building materials (plaster bases, fabricated bar joists, etc.); metal doors, sash, frames, molding, and trim and store fronts; boiler-shop and sheet-metal products (smoke stacks, power boilers, cornices, ventilators, skylights, gutters, etc.).

d. Fabricated Wire Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wire and cut nails and spikes, staples, etc.; wire springs, noninsulated wire rope and cable; fencing, fly screening, netting; bare wire rope and cable; etc.

e. Other Fabricated Metal Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of tin cans and other tinware; vitreous-enameled and galvanized products; metal shipping barrels, drums, kegs, and pails; safes and vaults; steel springs, bolts, nuts, washers, and rivets; screw-machine products; lighting fixtures and equipment; collapsible tubes; gold, silver, tin, aluminum and other foil.

12. Machinery (Except Electric)

a. Tractors and Farm Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wheel tractors, trucks, and trailers, parts and attachments; agricultural machinery and equipment (for the preparation or maintenance of the soil--planting, harvesting, spraying, etc.), parts and attachments; plows and listers, including parts and attachments; lawn mowers, parts and attachments; farm, dairy machines and equipment.

b. Construction and Mining Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of heavy machinery used in dredging, excavating, road and airport construction, ore and rock crushing, pulverizing, etc. (such as cranes, draglines, shovels, mixers and pavers); oil and gas field machinery and tools, including water well-drilling equipment; and railway maintenance-of-way equipment.

c. Metalworking Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of machine tools for boring, broaching, drilling, gear cutting, grinding and polishing; metalworking machinery for shaping, pressing, forging, or bending metals; machine-tool accessories and machinists' precision tools such as attachments for lathes, boring, drilling, balancing machines, die-casting dies; and power-driven hand tools, parts and attachments.

d. Special Industry Machinery (Except Metalworking).--Manufacturers' sales branches and sales office primarily engaged

in the wholesale sale of dairy and milk-products plant machinery and equipment, bakery machinery and equipment, bottling machinery, food preparation machinery (used in preparation of canning or packaging of food products); textile machinery; woodworking machinery; paper-industries machinery; printing trades machinery and equipment; chemical manufacturing industries machinery and equipment; foundry machinery and equipment; plastics-working machinery and equipment; petroleum refinery machinery and equipment; loading machinery and equipment; and machinery for cement making, clay working, cotton ginning, rubber working, tobacco working, leather working, etc.

e. General Industrial Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of pumps; air and gas compressors; domestic water systems, and pumping equipment; elevators, escalators and farm elevators; conveyors and conveying equipment; blowers, exhaust and ventilating fans; industrial trucks, tractors, trailers, and stackers; mechanical power-transmission equipment except ball and roller bearings; speed changers, gears and industrial high speed drives; industrial furnaces and ovens; mechanical stokers, domestic and industrial; general industrial machinery.

f. Office and Store Machines and Devices.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale (including sale by lease) of computing machines and cash registers; typewriters; vending, amusement, and other coin-operated machines; scales and balances; and other machines such as duplicating devices and addressing machines.

g. Service-Industry and Household Machines.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of domestic laundry equipment; commercial laundry, dry-cleaning and pressing machines; sewing machines, parts and attachments; vacuum cleaners and attachments; refrigerators, refrigeration machinery, and complete air-conditioning units; and measuring-and-dispensing pumps.

h. Other Machinery (Except Electrical).--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of engines and turbines (steam and internal combustion); valves and fittings (except plumbers' valves); fabricated pipe and fittings; ball and roller bearings; mounted bearings; etc.

13. Electrical Machinery

a. Electrical Industrial Apparatus.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of wiring devices (attachment plugs and caps, convenience outlets, lamp sockets and receptacles, and snap switches) and supplies (pole-line hardware, conductor connectors, overhead trolley-line material, and rail bonds for both propulsion and signal circuits); carbon and graphite products; instruments for indicating, measuring, and recording electrical quantities and characteristics; motors, generators, and motor-generator sets; power and distribution transformers, switchgear, switchboard apparatus, and industrial controls; electrical welding apparatus; high frequency induction and dielectric heating apparatus and capacitors for industrial use; and other electrical equipment for industrial use, except soldering irons.

b. Electrical Appliances.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of electric fans--except industrial type; household water heaters; small household electrical appliances (such as toasters, irons, mixers, hot plates, percolators) and soldering irons; household ranges, commercial cooking and food-warming equipment; and parts and accessories for electric appliances.

c. Communication Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of radios and television sets; radio and television tubes, including cathode ray tubes, and equipment; electronic tubes; radar and related detection apparatus; phonographs and phonograph needles, recorders, amplifiers, and audio equipment; phonograph records; telephone and telegraph equipment; and other electrical equipment such as burglar alarms and electric traffic signals.

d. Other Electrical Machinery.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of insulated wire and cable; electrical equipment

for motor vehicles, aircraft and railway locomotives and cars, electric lamps; ignition harness and cable sets; storage batteries, parts and supplies; primary batteries, dry and wet; X-ray equipment and X-ray tubes; electro-therapeutic apparatus; lamp components; electric hearing aids; appliance wire and cord and flexible cord sets.

14. Transportation Equipment

a. Motor Vehicles and Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of passenger automobiles, trucks, commercial cars and busses, and special-purpose motor vehicles (such as ambulances and fire engines); passenger-car bodies; truck and bus bodies; truck and truck-tractor chassis; motor vehicle parts and accessories; truck trailers, and automobile trailers--for attachment to passenger cars.

b. Other Transportation Equipment.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of complete aircraft, commercial and personal; aircraft engines, engine parts, propellers and parts, landing gear, and other aircraft parts and auxiliary equipment; nonpropelled and self-propelled ships (nonmilitary) and boats (nonmilitary); locomotives and parts; street cars and parts; motorcycles, motor bikes, motorscooters and parts; and bicycles and parts.

15. Instruments and Related Products

a. Scientific and Controlling Instruments.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of laboratory, scientific, and engineering instruments such as nautical, navigational, aeronautical, surveying, drafting, mathematical instruments; mechanical instruments for indicating, recording, measuring and controlling temperature, pressure, mechanical motion, rotation, flow, liquid level, humidity, density, acidity, alkalinity, and combustion; testing apparatus for hardness, tension, etc.

b. Photographic and Optical Goods; Watches and Clocks.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of photographic apparatus, equipment and supplies (products include still cameras, motion-picture cameras, projection apparatus, photocopy and microfilm machines; equipment such as plate and film holders, tripods, film reels, developing tanks and machines, enlargers, motion picture screens, and supplies such as sensitized film, paper, and plates); optical lenses and prisms, microscopes, telescopes, field and opera glasses, and related optical instruments (such as refractometers) and clocks, including electric, watches, mechanisms for clockwork-operated devices, etc.

c. Medical Instruments and Supplies.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of surgical, veterinary, orthopedic, and other medical instruments and surgical and orthopedic appliances and supplies, and dental equipment and supplies.

d. Ophthalmic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of ophthalmic frames, mountings, and parts; ophthalmic focus lenses and other ophthalmic goods, including industrial goggles, sun and glare glasses, sun glass frames, etc. Manufacturers' branches filling prescriptions for optometrists are also included here.

16. Other Manufacturers' Products

a. Coal, Coke.--Manufacturers' and mining sales branches and sales offices primarily engaged in the wholesale sale of coke, coke-oven gas, coke screenings and breezes, and other coke-oven byproducts; coal, bituminous and anthracite.

b. Tobacco Manufactures.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of cigarettes, cigars, smoking and chewing tobacco, and snuff.

c. Lumber, Wood Products.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of logs, hewn ties, hewn or rough shaped lasts, shuttles, etc.; rough, dressed, and finished lumber; veneer; shingles; cooperage; millwork; plywood; prefabricated wooden buildings and structural members; baskets; boxes; lasts; mirror and picture frames; and other wood products.

d. Products of Printing and Publishing.--Manufacturers' and publishing companies' sales branches and sales offices primarily engaged in the wholesale sale of newspapers, periodicals, books and pamphlets, greeting cards, and miscellaneous publications--e.g. maps, atlases and sheet music.

e. Toys, Sporting and Athletic Goods.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of games and toys, mechanical and nonmechanical (such as chess, checkers, puzzles; doll carriages and carts; mechanical trains; toy guns, etc; dolls, doll parts, and doll clothing; stuffed animals; children's vehicles); sporting and athletic goods (such as fishing tackle; golf and tennis goods; skates; baseball, football, basketball, and boxing equipment; gymnasium and playground equipment; billiard and pool tables; and bowling alleys and equipment).

f. Miscellaneous Manufacturing Industries.--Manufacturers' sales branches and sales offices primarily engaged in the wholesale sale of petroleum products, except petroleum bulk plants and terminals of petroleum refiners; small arms and ammunition; jewelry; musical instruments; office supplies, pens and pen points, mechanical pencils, lead pencils and crayons; hand stamps, stencils and brands; artists' materials; carbon paper and inked ribbons; feathers, plumes, and artificial flowers; buttons and parts, needles, pins, hooks and eyes, and similar notions; molded plastic products; laminated plastic sheets, rods; plastic table and kitchen articles; brooms and brushes; cork products; matches; candles; fireworks and pyrotechnics; jewelry cases and instrument cases; lamp shades; wood and metal caskets and coffins and other morticians' supplies; beauty shop and barber shop equipment; furs, dressed and dyed; hair work; umbrellas, parasols and canes; tobacco pipes and cigarette holders; soda fountain and beer dispensing equipment; hand fire extinguishers and parts; miscellaneous fabricated products not elsewhere classified.

C. PETROLEUM BULK PLANTS, TERMINALS AND WHOLESALE LP GAS FACILITIES

This group of establishments is distinguished by their facilities for physically receiving, storing, and marketing gasoline, kerosene, distillate and residual oils, liquefied petroleum gas, and other bulk petroleum products at wholesale. Bulk plants and terminals selling petroleum refinery products may be independent (merchant wholesalers), or they may be operated directly or indirectly by petroleum refining companies (manufacturers' sales branches). Wholesale establishments primarily engaged in buying and selling packaged, rather than bulk, petroleum refinery products and those without stationary storage facilities, which buy and sell in bulk from tank trucks, are classified as "Merchant wholesalers."

1. Bulk Plants

These are establishments engaged in marketing gasoline, kerosene, distillate and residual fuel oils, having bulk storage capacity up to 2,100,000 gallons, and receiving their supplies primarily by truck or rail--rather than by tanker, barge, or pipelines. They are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers for power equipment.

a. Commission Bulk Plants.--Owned by multiunit concerns--firms operating more than one bulk plant--but operated by a commission agent who has a proprietary interest in the business. Operators of these plants are usually paid commissions which include unspecified amounts to cover overhead, delivery costs, and payroll. Personnel of commission plants are considered as employees of the operator, rather than of the owner of the bulk plant. Commission agents are included, for Census purposes, in the count of "active proprietors."

b. Salary Bulk Plants.--Like commission bulk plants, salary bulk plants are owned and operated by multiunit organizations. Unlike commission bulk plants, however, employees of salary bulk plants are generally considered as employees of companies owning the plants.

2. Bulk Terminals

Includes two types of facilities engaged in marketing gasoline, kerosene, distillate and residual fuel oils; (1) those having total storage capacity of 2,100,000 gallons or more; and (2) facilities regardless of storage capacity which receive their supplies by tanker, barge, or pipeline.

3. Wholesale LP Gas Facilities

These wholesale establishments are primarily engaged in selling liquefied petroleum gases (LP gas), either in bulk or bottles, to dealers, wholesale distributors or to industrial and commercial accounts, including government and the military.

D. MERCHANDISE AGENTS, BROKERS

Merchandise agents and brokers are characterized by the fact that they are primarily engaged in selling--or buying--merchandise on a commission basis for the account of others, rather than dealing on their own account. They are classified on the basis of lines of merchandise sold--or bought--into 63 kinds of business. The 63 kinds of business are grouped into 15 broad trade classifications as described below. (Commission buyers of farm products purchasing direct from farmers are included in the "Assemblers of farm products" type-of-operation group, not here.)

1. Grocery, Confectionery, Meats

a. Groceries (Combination of Food Lines).--Establishments of merchandise agents and brokers, selling--or buying--for others, a number of the following lines of groceries: canned foods; coffee, tea and spices; confectionery; flour; meats; sugar; and other edible grocery products. Some establishments were included in this group on the basis of the usual trade designation rather than an analysis of the commodities handled.

b. Canned Foods.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, the following canned and bottled foods: fruits, juices, vegetables, meats, seafood, and milk.

c. Coffee, Tea, Spices.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are included in the Census of Manufactures, not here.

d. Confectionery.--Establishments of merchandise agents and brokers primarily engaged in selling for others candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections.

e. Flour.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, prepared and packaged flour.

f. Meats, Provisions (Except Canned).--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, fresh, frozen, cured, or processed meats; lard; and other edible meat products.

g. Sugar.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, refined sugar.

h. Miscellaneous Grocery Products.--Establishments of merchandise agents and brokers specializing in the sale--or purchase--for others, of such foods and related items as bakery products, frozen foods except meats, seafood, packaged breakfast cereals, cocoa, table salt, dried fruits, nuts (not salted), oleo-margarine, household soaps and soap powders, starch, cooking oils and shortening, and soft drinks.

2. Farm Products (Edible)

a. Dairy, Poultry Products.--Establishments of merchandise agents and brokers primarily engaged in selling for others one line or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese, butter, ice cream, live or dressed poultry, eggs, and related products.

b. Fruits, Vegetables.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, fresh fruits, vegetables, berries, and melons.

3. Drugs, Chemicals, Paints

a. Drugs, Proprietarys, Toiletries.--Establishments of merchandise agents and brokers, primarily engaged in selling, for others, one or a combination of the following items: pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, medicine cabinet and related merchandise.

b. Chemicals, Explosives.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or a combination of such industrial and heavy chemicals as coal-tar chemical plastics, compressed and liquefied gas, acids, ammonia, soda, industrial alcohols, insecticides, explosives, dyestuffs, naval stores, and other heavy chemicals.

c. Paints, Varnishes, Lacquers, Enamels.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, paints, varnishes, lacquers, enamels, calcimines, shellacs, stains, and oils and chemicals for paints.

4. Apparel (Including Footwear)

a. Clothing, Furnishings (Men's, Women's).--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, men's and women's clothing. Many purchasing agents for general merchandise and department stores are included here, as clothing was the predominating item purchased.

b. Men's, Boys' Clothing, Furnishings.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, suits, coats, overcoats, hats and caps, shirts, ties, underwear, and other furnishings except footwear and work clothes.

c. Women's, Children's Clothing, Accessories.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, women's and children's coats (except fur), suits, dresses, skirts, and other outerwear; infant's and children's wear; and miscellaneous furnishings and accessories except shoes.

d. Furs (Dressed), Fur Clothing.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, dressed furs, fur clothing, and fur cuttings.

e. Handbags.--Establishments of merchandise agents and brokers primarily engaged in selling handbags.

f. Millinery, Millinery Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--women's hats and other millinery, trimmings, and millinery supplies.

g. Shoes, Other Footwear.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

h. Work Clothing.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, overalls, workshirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under 4g, "Shoes, other footwear," above.

5. Dry Goods, Piece Goods

a. Hosiery.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--men's, women's, or children's hosiery.

b. Dry Goods.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, miscellaneous items such as small wares, miscellaneous knit and lace goods, fancy linen and needlework, cloth, labels, and notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, and shoe laces.

c. Piece Goods.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--gray goods, and textiles in the piece or bolt.

6. Furniture, Home Furnishings

a. Furniture.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more lines of household or office furniture such as

living room, bedroom, dining room, kitchen, porch, garden, hall, juvenile furniture, mattresses, bedsprings, filing cabinets, desks, book cases, and antique furniture. Furniture of wood, metal, reed, rattan, willow, or fiber is included.

b. Home Furnishings.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following items for others: table and household china, glassware, earthenware, carpets, rugs, linoleums, antique objects of art, brooms, mops, brushes, curtains, draperies, pictures and picture frames, window shades, and kitchen utensils.

7. Paper, Allied Products

a. Paper.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, wrapping and other coarse paper, wrapping twine, wallpaper, newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products, such as bags, boxes, cups, dishes, towels, napkins, tissues, and bottle caps. Establishments selling--or buying--a combination of lines of paper and its products are also included here.

b. Stationery, Office Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, commercial and social stationery including envelopes, typewriter and mimeograph paper in cut sizes, file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, erasers, calendars, and paper clips.

8. Farm Products (Raw Materials)

a. Cotton.--Establishments of merchandise agents and brokers primarily engaged in selling raw cotton and cotton linters.

b. Grain.--Establishments of merchandise agents and brokers primarily engaged in selling corn, wheat, oats, rye, barley, and other grains. Country grain elevators and others buying grain from farmers are classified in "E. Assemblers of farm products."

c. Hides, Skins, Raw Furs.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, untanned hides, skins, and furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.

d. Livestock.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, cattle, hogs, sheep, goats and other livestock except horses and mules. Commission buyers buying livestock direct from farmers are included with "E. Assemblers of farm products," not here.

e. Tobacco (Leaf).--Establishments of merchandise agents and brokers (chiefly auction houses) primarily engaged in selling leaf tobacco.

f. Wool, Mohair.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--raw wool, tops, noils, clippings, and mohair.

g. Miscellaneous Inedible Farm Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, and raw silk.

9. Automotive

Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following items, for others: new and used passenger automobiles, trucks, truck-tractors, busses, trailers, semitrailers, and parts; accessories and equipment for any of the aforementioned motor vehicles; and house trailers.

10. Electrical-Electronic Apparatus, Equipment, Appliances

a. Electrical Apparatus, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, interior wiring supplies and construction materials

(conduits and fittings, interior wires and cables, wiring devices, safety switches, panels etc.); outside construction materials (poles, crossarms, pole-line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial and industrial); and incandescent and fluorescent lamps.

b. Appliances, Radios, TV Sets.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, a combination or any one of the following electrical items: radios, television sets, dishwashers, refrigerators, ranges, washing machines, irons, hot water heaters, percolators, clocks, hot plates, small fans, vacuum cleaners, and nonelectronic parts for the above mentioned appliances.

c. Electronic Parts, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, electronic parts, equipment, and supplies.

11. Hardware, Plumbing Heating Goods

a. Hardware.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following lines of hardware: builders' hardware, heavy hardware, shelf and light hardware, cutlery, bolts, nuts, rivets, screws, padlocks, and keys.

b. Plumbing, Heating Goods.--Establishments of merchandise agents and brokers primarily engaged in selling one or more of the following: steam and hot water heating boilers, radiator parts and fittings; stoves, ranges, furnaces, boilers, oil and gas burners, gas appliances, china and enameled-iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

12. Lumber, Construction Materials

a. Lumber, Millwork.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, lumber (rough, dressed, and finished) and mill work, sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames, interior woodwork and trim.

b. Construction Materials (Except Lumber).--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following items: brick, tile, terra cotta, lime, plaster, stucco, sand, gravel, crushed stone, building stone, slate, concrete products, and other building products.

13. Machinery, Equipment, Supplies

a. Air-Conditioning, Commercial-Refrigeration Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, air-conditioning, ventilating equipment, fans--except electric--blowers, frozen-food lockers, large refrigerators, display cases, freezers, dispensers, and water coolers. Establishments specializing in commercial refrigeration, components, and accessories, are also included in this classification.

b. Commercial Machines, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery, equipment, or supplies: adding machines, typewriters; addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines; coffee urns, steam tables, china, glassware, linens; cash registers, scales, meat slicers and grinders; coffee grinders; florists' supplies; theater supplies and equipment; printing meters; etc.

c. Construction Machinery, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding, chutes, wheelbarrows, etc., but not construction materials.

d. Farm, Garden Machinery, Equipment.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following: farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to

agriculture; farm dairy machinery and equipment such as milking machines and cream separators, etc.; and poultry equipment such as incubators, brooders, feeders, etc.

e. Industrial Machinery, Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machinery, equipment, or supplies: abrasives; industrial diamonds; mechanical power transmission equipment; mechanical rubber goods; rope, cordage and twine; fans and blowers; compressors and pumps; machine tools; safety devices; used machinery; and machinery, equipment and supplies used in specific industries such as food processing, textile manufacturing, printing, woodworking, metalworking, etc. Establishments reporting machinery with no further analysis of kind are included here.

f. Professional Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling one or more of the following types of equipment or supplies: dentist chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth; statuary, vestments, fonts, candles, religious pictures, calendars, literature, religious articles made from precious and semiprecious materials; desks, blackboards, chalk, rulers, wall and globe maps; surgical and medical instruments, apparatus, and equipment; orthopedic appliances, artificial limbs; operating-room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals; optical and ophthalmic goods; engineering instruments and artists' supplies.

g. Service Establishment Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, one or more of the following types of machines, equipment, or supplies: chairs, driers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonics, and barber soaps for barbers and beauty shops; washing, drying, ironing, and pressing machines; soaps, chemicals, trays, and baskets for laundries and dry cleaners; leather, boot and shoe cut stock, rubber heels and soles, eyelets, supports, and metal heel and toe plates for shoe cobblers; caskets, burial cases, burial garments, embalming chemicals and preparations for morticians and funeral homes; fabrics, leather, fillings, tacks, nails, and wire springs for the upholstery trade; and supplies for janitors, furriers, and hat cleaners.

h. Transportation (Except Automotive) Equipment, Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, transportation (except automotive) equipment and supplies--air, rail, water, etc.

14. Metals, Metalwork (Except Scrap)

a. Iron, Steel and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubular products, wire products, forgings, castings, and steel lockers and shelving.

b. Nonferrous Metals, Metalwork.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, nonferrous metals such as aluminum, copper, tin, brass, lead, and zinc and metalwork.

15. Other Merchandise Agents, Brokers

a. Scrap Iron and Steel.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--all forms of iron and steel scrap for others.

b. Amusements, Sporting Goods, Toys.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, cameras, photographic goods, games, toys, novelties, fireworks, bicycles, sporting goods, athletic goods, playground equipment, hobby goods, and billiard and bowling equipment and supplies.

c. Books, Magazines, Newspapers.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, books, magazines, periodicals, newspapers and related articles.

d. Coal, Coke.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--coal and coke.

e. Farm Supplies.--Establishments of merchandise agents and brokers primarily engaged in selling, for others, prepared feeds, fertilizer, fertilizer materials, agricultural chemicals, hay, and field, garden, and flower seeds.

f. Jewelry.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--one or more of the following: clocks, watches, costume jewelry, rings, silverware, plated ware, metals, trophies, insignias, and precious stones (such as diamonds). Jewelers' tools and equipment are also included here.

g. Yarns.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more of the following types of industrial yarn: Cotton, rayon, silk, woolen, worsted, etc.

h. Petroleum and Products.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, petroleum such as gasoline, lubricants, fuel oils, etc., on a commission basis. Commission agents of petroleum bulk plants are included in "C. Petroleum bulk plants, terminals", not here.

i. General Merchandise.--Establishments of merchandise agents and brokers engaged in selling--or buying--for others, a number of kinds previously mentioned merchandise with no one line predominating.

j. Miscellaneous Products Agents, Brokers, n.e.c.--Establishments of merchandise agents and brokers primarily engaged in selling--or buying--for others, one or more of the following: wood pulp, ties, logs, poles, posts, cordwood, wooden barrels, crates, baskets, sawdust, box shooks, and other forest products, except lumber; artificial flowers, flowers, bulbs, plants, and cuttings; artificial leather, saddlery, harness, luggage, and other leather products except footwear, apparel and belting; beer, ale, porter, stout, wines, whiskey, gin, rum, brandy, and other similar beverages; hops, essential oils, cottonseed and linseed oil, tallow, and fat, fish oils, molasses, raw sugar, and other inedible basic food materials; advertising specialties, crude rubber, ores, sponges, ice, etc.

E. ASSEMBLERS OF FARM PRODUCTS

Establishments of this type group are characterized by the fact they are primarily engaged in buying farm products direct from producers for marketing at wholesale, or for shipment to central points. They are classified in 4 broad kinds of business,

on the basis of kinds of products purchased, 3 of which are subclassified, as described below:

1. Farm Products (Edible)

a. Dairy, Poultry Products.--Establishments primarily engaged in purchasing from farmers, assembling, grading, and marketing dairy and poultry products such as live poultry, fresh eggs, milk, and cream. Establishments primarily engaged in pasteurizing or bottling milk or cream are classified as manufacturing plants.

b. Fresh Fruits, Vegetables.--Establishments primarily engaged in purchasing from farmers, assembling, grading, packing, and marketing fresh fruits, vegetables, berries, melons, etc.

2. Farm Products (Raw Materials)

a. Cotton.--Establishments primarily engaged in purchasing--or receiving--from farmers, assembling, and marketing raw cotton and cotton linters but not principally engaged in ginning or compressing raw cotton.

b. Grain.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing grains such as wheat, oats, corn, barley, rye, grain sorghums and other grains.

c. Hides, Skins, Raw Furs.--Establishments primarily engaged in purchasing, from farmers and trappers, and marketing untanned hides, skins, and raw furs, such as cattle hides, sheep skins, goat skins, and pelts of fur-bearing animals.

d. Livestock (Except Horses, Mules).--Establishments primarily engaged in purchasing from farmers, assembling, and marketing such livestock as cattle, hogs, sheep, and goats--but not horses and mules.

e. Other Inedible Farm Products.--Establishments primarily engaged in purchasing from farmers, assembling, and marketing various inedible farm products including leaf tobacco; wool; peanuts, pecans, and other nuts; oil seeds, oil nuts, oil kernels; straw, broomcorn, moss, hair, feathers, bristles; horses, mules; and dried beans, etc.

3. Farm Supplies

a. Feed.--Establishments primarily engaged in purchasing from farmers and marketing unmixed feeds for poultry, livestock, etc. Establishments primarily engaged in mixing feeds for livestock, poultry, etc., are classified as manufacturing plants.

b. Seed.--Establishments primarily engaged in purchasing from farmers, and marketing vegetable, flower, field, and garden seeds.

4. Other Farm Product Assemblers

Establishments primarily engaged in purchasing (or receiving), from farmers, and marketing dried fruits and other farm products not elsewhere classified.

APPENDIX C

COMPARISON OF STANDARD INDUSTRIAL CLASSIFICATIONS AND 1954 CENSUS CLASSIFICATIONS OF WHOLESALE TRADE

Part I. STANDARD INDUSTRIAL CLASSIFICATION WITH 1954 WHOLESALE CENSUS EQUIVALENTS

Standard Industrial Classification ¹ Code	Description	1954 Census Equivalent
50	Wholesale Trade - Merchant Wholesalers.....	Merchant Wholesalers
501	Motor vehicles and automotive equipment.....	Automotive wholesalers
5012	Automobiles and other motor vehicles.....	Motor vehicle distributors
5013	Automotive equipment.....	{ Automotive parts, accessories jobbers
5014	Tires and tubes.....	{ Garage equipment, tool distributors
		{ Tire-tube wholesalers
502	Drugs, chemicals, and allied products.....	Drugs, chemicals, allied products wholesalers
5022	Drugs, general line.....	General-line drug wholesalers
5023	Drug proprietaries and toiletries.....	
5024	Druggists sundries.....	Specialty-line drug, toiletries wholesalers
5025	Dyestuffs.....	
5026	Explosives.....	
5027	Industrial chemicals.....	Industrial chemicals, explosives distributors
5029	Chemicals, drugs, and allied products, n.e.c.....	
5028	Paints and varnishes.....	Paint, varnish wholesalers
503	Dry goods and apparel.....	Dry goods, apparel wholesalers
5032	Dry goods, general-line.....	General-line dry goods wholesalers
5033	Piece goods.....	{ Piece goods wholesalers
		{ Piece goods converters
5034	Notions and other dry goods.....	{ Notion wholesalers
		{ Other specialty-line dry goods wholesalers
5035	Hosiery and lingerie.....	{ Hosiery wholesalers
		{ Underwear wholesalers
5036	Clothing and furnishings, general line.....	General-line clothing, furnishings wholesalers
5047	Men's and boys' clothing and furnishings.....	{ Men's, boys' clothing, furnishings wholesalers
		{ Work clothing wholesalers
		{ Women's, children's clothing, furnishings wholesalers
5038	Women's and childrens' clothing, furnishinga.....	{ Furs (dressed), fur clothing wholesalers
		{ Millinery, millinery supplies distributors
5039	Footwear.....	{ Shoe, footwear wholesalers
504	Groceries and food specialties.....	Grocery, confectionery, meat wholesalers
5042	Groceries, general-line.....	General-line grocery wholesalers
5043	Canned goods.....	Canned food wholesalers
5044	Coffee, tea, and spice.....	Coffee, tea, spice wholesalers
5045	Confectionery.....	Confectionery wholesalers
5046	Fish and sea food.....	Fish, sea food distributors
5047	Meats and meat products.....	Meat, meat products wholesalers
		{ Bakery, restaurant, hotel supply houses
		{ Bread, bakery goods distributors
		{ Dairy products distributors
5049	Groceries and food specialties, n.e.c.....	{ Flour distributors
		{ Frosted, frozen food distributors
		{ Soft drink distributors
		{ Other grocery specialty wholesalers
505	Farm products—goods for immediate consumption.....	(²)
5052	Dairy products.....	(²)
5053	Poultry and poultry products.....	Poultry, poultry products distributors
5054	Dairy and poultry products.....	(²)
5055	Fresh fruits and vegetables.....	
5059	Farm products—goods for immediate consumption, n.e.c.....	Fresh fruit, vegetable wholesalers
506	Electrical goods.....	Electrical, electronic, appliance distributors
5062	Electrical merchandise, general-line.....	General-line electrical goods distributors
5063	Electrical apparatus and equipment wiring supplies and construction materials.....	
5064	Electrical appliances and specialties.....	Wiring supplies distributors, electrical apparatus, equip. distributors
----	(³).....	Electrical appliance, radio, TV set wholesalers
		Electronic parts, equipment distributors
507	Hardware and plumbing and heating equipment and supplies.....	Hardware, plumbing-heating goods wholesalers (including air conditioning, commercial refrigeration equipment distributors)
5072	Hardware, general-line.....	General-line hardware wholesalers
5073	Hardware, specialty-line.....	Specialty-line hardware wholesalers
5074	Plumbing and heating equipment and supplies, general-line.....	General-line plumbing-heating goods distributors
5075	Heating equipment and supplies.....	Heating equipment distributors
5076	Plumbing fixtures, equipment and supplies.....	Plumbing fixtures, supply distributors
5077	Air conditioning and ventilating equipment and supplies.....	Air conditioning, commercial refrigeration equipment distributors (pt.)
		See also SIC code 5082.
508	Machinery, equipment and supplies.....	Machinery, equipment, supplies distributors
5082	Commercial machinery and equipment.....	{ Air conditioning, commercial refrigeration equipment distributors (pt.).
		{ See also SIC code 5077.
5083	Farm machinery and equipment.....	Commercial machines, equipment distributors
5084	Industrial machinery, equipment, and supplies.....	Farm-garden machinery, equipment wholesalers
		{ Industrial machinery, equipment distributors (exc. oil well supply houses)
		{ Construction machinery, equipment dealers
5085	Oil well and oil refining machinery and equipment.....	Industrial materials, supplies distributors
5086	Professional equipment and supplies.....	Oil well supply houses
5087	Equipment and supplies for service establishments.....	Professional equipment, supplies distributors
5088	Transportation equipment and supplies, except motor vehicles.....	Service establishment supply houses
5089	Machinery, equipment, and supplies, n.e.c.....	Transportation equipment distributors
		(⁴)
509	Miscellaneous merchant wholesalers	
5091	Metals and minerals, except petroleum products and scrap.....	{ Metals, metalwork (except scrap) distributors
5092	Paper and its products.....	Coal wholesalers
5093	Waste materials.....	Paper, allied products wholesalers
5094	Tobacco and its products, except leaf.....	Scrap, waste materials dealers
5095	Beer, wine, and distilled alcoholic beverages.....	Tobacco distributors
5096	Farm products—raw materials.....	Beer, wine, distilled spirits wholesalers
5097	Furniture and home furnishings.....	Farm products (raw materials)
5098	Lumber and construction materials.....	Furniture, home furnishings wholesalers
5099	Merchant wholesalers, n.e.c.....	Lumber, construction materials distributors
		Other merchant wholesalers (except coal wholesalers)

See footnotes at end of Appendix C.

Part I. STANDARD INDUSTRIAL CLASSIFICATION WITH 1954 WHOLESALE CENSUS EQUIVALENTS—Continued

Standard Industrial Classification ¹ Code	Description	1954 Census Equivalent
51	Wholesale Trade, other than merchant wholesalers	
511	Sales branches and sales offices of manufacturing and mining companies ²	Manufacturers' sales branches, sales offices ⁵
5111	Motor vehicles and automotive equipment.....	{ Motor vehicles and equipment
5112	Chemicals, drugs, and allied products.....	{ Tires and inner tubes
		{ Chemicals and allied products
5113	Dry goods and apparel.....	{ Textile mill products
		{ Apparel and related products
		{ Rubber footwear
5114	Groceries and food specialties.....	{ Leather and leather products (pt.). See also SIC code 5119.
		{ Food and kindred products (except malt liquors and wines and distilled spirits).
5115	Tobacco and its products, except leaf.....	Tobacco manufactures
5116	Electrical goods.....	Electrical machinery
5117		{ Primary metal products
5117	Metals and minerals, except petroleum products and scrap.....	{ Structural metal products
		{ Fabricated wire products
		{ Coal, coke
		{ Machinery (except electrical)
		{ Reclaimed rubber and other rubber industries
		{ Leather and leather products
		{ Other transportation equipment
5118	Machinery, equipment, and supplies.....	{ Scientific and controlling instruments
		{ Photographic and optical goods; watches and clocks (pt.). See also SIC code 5119.
		{ Medical instruments and supplies
		{ Ophthalmic goods
		{ Malt liquors
		{ Wines and distilled spirits
		{ Furniture and fixtures
		{ Paper and allied products
		{ Leather and leather products (pt.). See also SIC code 5113.
		{ Stone, clay and glass products
		{ Cutlery, hand tools, hardware
		{ Heating and plumbing equipment
		{ Other fabricated metal products
		{ Photographic and optical goods; watches and clocks (pt.). See also SIC code 5118.
		{ Toys, sporting and athletic goods
		{ Lumber, wood products
		{ Products of printing and publishing
		{ Miscellaneous manufacturing industries
512	Petroleum bulk stations.....	Petroleum bulk plants, terminals and LP gas facilities
513	Agents and brokers.....	Merchandise agents, brokers
5132	Dry goods and apparel.....	{ Apparel (including footwear)
5133	Groceries and food specialties.....	{ Dry goods, piece goods
5134	Farm products—goods for immediate consumption.....	{ Groceries, confectionery, meats
5135	Farm products—raw materials.....	{ Farm products (edible)
5136	Machinery, equipment, and supplies.....	{ Farm products (raw materials)
		{ Machinery, equipment, supplies
5137	Metals and minerals, except petroleum products and scrap.....	{ Metals, metalwork (except scrap)
5138	Lumber and construction materials.....	{ Coal, coke
		{ Lumber, construction materials
		{ Drugs, chemicals, paints
		{ Furniture, home furnishings
5139	Agents and brokers, n.e.c.....	{ Paper, allied products
		{ Automotive
		{ Electrical-electronic apparatus, equipment, appliances
		{ Hardware, plumbing-heating goods
		{ Other merchandise agents, brokers (except coal)
514	Assemblers, mainly of farm products.....	Assemblers of farm products

See footnotes at end of Appendix C.

APPENDIX C

APP-21

Part II. 1954 CENSUS CLASSIFICATIONS WITH STANDARD INDUSTRIAL CLASSIFICATION EQUIVALENTS

1954 Census Classification	Standard Industrial Classification ¹ Code	1954 Census Classification	Standard Industrial Classification ¹ Code
Wholesale trade.....	50, 51	Merchant wholesalers—Continued	
Merchant wholesalers.....	50	Metals, metalwork (except scrap) distributors.....	5091
Manufacturers' sales branches, sales offices.....	511	Coal wholesalers.....	
Petroleum bulk plants, terminals.....	512	Scrap, waste materials dealers.....	5093
Merchandise agents, brokers.....	513	Other merchant wholesalers (except coal wholesalers):	
Assemblers of farm products.....	514	Amusement, sporting goods distributors.....	5099
Merchant wholesalers.....	50	Book, magazine, newspaper wholesalers.....	
Groceries, confectionery, meats:		Farm supplies wholesalers.....	
General-line grocery wholesalers.....	5042	Jewelry wholesalers.....	
Confectionery wholesalers.....	5045	Petroleum products distributors.....	
Fish, seafood wholesalers.....	5046	Gift, art goods, greeting card wholesalers.....	
Meat, meat products wholesalers.....	5047	Flower, bulb, plant wholesalers.....	5099
Specialty-line grocery wholesalers:		Miscellaneous products merchant wholesalers.....	
Canned foods wholesalers.....	5043		
Coffee, tea, spice wholesalers.....	5044		
Bakery, restaurant, hotel supply houses.....	5049	Manufacturers' sales branches, sales offices ⁵	511
Bread, bakery goods distributors.....		Food and kindred products:	
Dairy products distributors ²		Meat products.....	5114
Flour distributors.....		Dairy products.....	
Frosted, frozen foods distributors.....		Canned, preserved and frozen foods.....	
Soft drinks distributors.....		Grain mill products.....	
Other grocery specialty wholesalers.....		Bakery products.....	
Farm products (edible) distributors ² :		Confectionery and related products.....	5119 pt.*
Poultry, poultry products distributors.....	5053	Other food, kindred products.....	
Fresh fruits, vegetable wholesalers.....	5055, 5059	Malt liquors.....	
Beer, wine, distilled spirits wholesalers.....	5095	Wines and distilled spirits.....	5119 pt.*
Tobacco distributors.....	5094	Textile mill products.....	5113 pt.*
Drugs, chemicals, allied products wholesalers:		Apparel and related products.....	
General-line drug wholesalers.....	5022	Furniture and fixtures.....	5119 pt.*
Specialty-line drug wholesalers.....	5023, 5024, 5025, 5026, 5027, 5029	Paper and allied products.....	
Industrial chemicals, explosives distributors.....	5028	Chemicals and allied products.....	5112
Paint, varnish wholesalers.....	5028	Rubber products:	
Dry goods, apparel wholesalers:		Tires and inner tubes.....	5111 pt.*
Clothing, furnishings, footwear wholesalers:		Rubber footwear.....	5113 pt.*
General-line clothing, furnishings wholesalers.....	5036	Reclaimed rubber and other rubber industries.....	5118 pt.*
Men's, boys' clothing, furnishings wholesalers.....	5037	Leather and leather products.....	5113 pt.*
Work clothing wholesalers.....		Stone, clay and glass products.....	5119 pt.*
Women's, children's clothing, furnishings wholesalers.....	5038	Primary metal products.....	5117 pt.*
Furs (dressed), fur clothing wholesalers.....		Fabricated metal products:	
Millinery, millinery supplies distributors.....	5039	Cutlery, hand tools, hardware.....	5119 pt.*
Shoe, footwear wholesalers.....	5039	Heating and plumbing equipment.....	5117 pt.*
General-line dry goods wholesalers.....	5032	Structural metal products.....	5117 pt.*
Specialty-line dry goods wholesalers:		Fabricated wire products.....	5117 pt.*
Hosiery wholesalers.....	5035	Other fabricated metal products.....	5119 pt.*
Underwear wholesalers.....		Machinery (except electrical).....	5118 pt.*
Notions wholesalers.....	5034	Electrical machinery.....	5116
Other specialty-line dry goods wholesalers.....		Transportation equipment:	
Piece goods wholesalers.....	5033	Motor vehicles and equipment.....	5111 pt.*
Piece goods converters.....		Other transportation equipment.....	5118 pt.*
Furniture, home furnishings wholesalers.....	5097	Instruments and related products:	
Paper, allied products wholesalers.....	5092	Scientific and controlling instruments.....	5118 pt.*
Farm products (raw materials) merchants.....	5096	Photographic and optical goods, watches and clocks.....	5119 pt.*
Automotive wholesalers:		Medical instruments and supplies.....	5118 pt.*
Motor vehicle distributors.....	5012	Ophthalmic goods.....	5118 pt.*
Automotive equipment, tire-tube wholesalers:		Other manufacturers' products:	
Automotive parts, accessories jobbers.....	5013	Coal, coke.....	5117 pt.*
Garage equipment, tool distributors.....		Tobacco manufactures.....	5115
Tire-tube wholesalers.....	5014	Lumber, wood products.....	5119 pt.*
Electrical, electronic, appliance distributors:		Products of printing and publishing.....	5119 pt.*
Electrical apparatus, supplies distributors:		Toys, sporting and athletic goods.....	5119 pt.*
General-line electrical goods, distributors.....	5062	Miscellaneous manufacturing industries.....	5119 pt.*
Wiring supplies distributors.....	5063	Petroleum bulk plants, terminals and LP gas facilities.....	5121
Electrical apparatus, equipment distributors.....		Merchandise agents, brokers:	
Electrical appliance, radio, TV set wholesalers.....	5064	Groceries, confectionery, meats.....	5133
Electronic parts, equipment distributors.....	(3)	Farm products (edible).....	5134
Hardware, plumbing-heating goods wholesalers:		Drugs, chemicals, paints.....	5139 pt.*
Hardware wholesalers:		Apparel (including footwear).....	5132
General-line hardware wholesalers.....	5072	Dry goods, piece goods.....	
Specialty-line hardware wholesalers.....	5073	Furniture, home furnishings.....	5139 pt.*
Plumbing, heating equipment, supplies distributors:		Paper, allied products.....	5139 pt.*
General-line plumbing-heating goods distributors.....	5074	Farm products (raw materials).....	5135
Heating equipment distributors.....	5075	Automotive.....	5139 pt.*
Plumbing fixtures, supplies distributors.....	5076	Electrical-electronic apparatus, equipment, appliances.....	5139 pt.*
Lumber, construction materials distributors.....	5098	Hardware, plumbing-heating goods.....	5139 pt.*
Machinery, equipment, supplies distributors:		Lumber, construction materials.....	5138
Air conditioning, commercial refrigeration equipment distributors..	5077, 5082 pt.*	Machinery, equipment, supplies.....	5136
Commercial machines, equipment distributors.....		Metals, metalwork (except scrap).....	5137 pt.*
Farm-garden machinery, equipment wholesalers.....	5083	Other merchandise agents, brokers ⁶	5139 pt.*
Construction machinery, equipment distributors.....		Assemblers of farm products.....	5141
Industrial machinery equipment distributors (except oil well supply houses).....	5084		
Industrial materials, supplies distributors.....			
Oil well supply houses.....	5085		
Professional equipment, supplies distributors.....	5086		
Service establishment supply houses.....	5087		
Transportation equipment distributors.....	5088		

*See this code in Section I for other parts.

¹Standard Industrial Classification Manual, Volume II, Nonmanufacturing Industries, Executive Office of the President, Bureau of the Budget, 1949 (as amended to 1954).²Wholesale dairies were included in the 1954 Census of Manufactures. Dairy products distributors were transferred to groceries, confectionery, meat wholesalers.³A new kind of business derived chiefly from electrical goods trades.⁴Classified elsewhere in 1954 Census.⁵Comparability at the four digit level of Census and SIC classification of manufacturers' sales branches and sales offices is qualified by the fact that the 1954 Census classification of this type of establishment was in conformity with the manufacturing industries serviced by them. For further explanation see Appendix B.⁶Coal agents and brokers are included in Census classification "Other merchandise agents and brokers," but in SIC Industry 5137.

APPENDIX D

Comparison of 1954 and 1948 Classifications—Type of Operation and Kind of Business

(Comparative data for 1954 and 1948 are presented for these classifications in Table 1C, United States Summary. Other detailed kind-of-business classifications are shown in Table 1A for 1954 or in Table 1B for 1948. For further explanation, see introductory paragraph on "Comparison of 1948 and 1954 Censuses")

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type of Operation	Type of Operation
Merchant wholesalers.....	Merchant wholesalers (less milk pasteurizing-bottling plants ¹)
Manufacturers' sales branches, sales offices.....	Manufacturers' sales branches, offices
Petroleum bulk plants, terminals and LP gas facilities.....	Petroleum bulk stations, terminals
Merchandise agents, brokers.....	Agents, brokers
Assemblers of farm products.....	Assemblers (mainly farm products)(less fish, sea foods)
Type, by Kind of Business	Type, by Kind of Business
Merchant wholesalers.....	Merchant wholesalers (less milk pasteurizing-bottling plants ¹)
Grocery, confectionery, meat wholesalers.. }	{ Groceries, confectionery, meats
Farm products (edible) distributors..... }	{ Farm products (edible)
General-line grocery wholesalers.....	Groceries (general line)
Confectionery wholesalers.....	Confectionery
Fish, sea food distributors ²	Fish, sea foods
Meat, meat products wholesalers.....	Meats, meat products
Specialty-line grocery wholesalers (less dairy products distributors ³).....	Other grocery, food specialties
Dairy products distributors ³	Dairy, poultry products (less milk pasteurizing-bottling plants ¹)
Poultry, poultry products distributors.. }	Fruits, vegetables (fresh)
Fresh fruit, vegetable wholesalers.....	
Beer, wine, distilled spirits wholesalers.....	Beer, wines, distilled spirits
Beer, ale distributors.....	Beer, ale
Wine, distilled spirits wholesalers.....	Wines, distilled spirits
Tobacco distributors.....	Tobacco and products (except leaf)
Drugs, chemicals, allied products wholesalers.....	Drugs, chemicals, allied products
General-line drug wholesalers.....	Drugs (general line)
Specialty-line drug, toiletries wholesalers.....	Drugs, drug sundries (specialty lines)
Industrial chemicals, explosives distributors.....	Industrial chemicals, explosives
Paint, varnish wholesalers.....	Paints, varnishes
Dry goods, apparel wholesalers.....	{ Dry goods, apparel
Furniture, home furnishings wholesalers (plus musical instrument, sheet music } wholesalers ³)..... }	{ Furniture, home furnishings
Clothing, furnishings, footwear wholesalers.....	Clothing, furnishings, footwear
General-line dry goods wholesalers.....	Dry goods (general line)
Specialty-line dry goods wholesalers (plus curtain, drapery wholesalers; domestics } wholesalers ³)..... }	Dry goods specialties, piece goods, notions
Piece goods converters.....	Piece goods converters
Furniture (household, office) wholesalers.....	Furniture (household, office)
Home furnishings, floor coverings wholesalers (less curtain, drapery wholesalers; } domestics wholesalers; plus musical instrument, sheet music wholesalers ³)..... }	Home furnishings, floor coverings
Paper, allied products wholesalers.....	Paper and its products
Coarse paper and products wholesalers.. }	{ Wrapping paper, twine
Printing and fine paper distributors... }	{ Miscellaneous paper products
Stationery, office supplies wholesalers ²	Fine paper
Wallpaper wholesalers.....	Stationery, office supplies
	Wallpaper
Farm products (raw materials) merchants.....	Farm products (raw materials)
Automotive wholesalers.....	Automotive
Motor vehicle distributors.....	Automobiles, other motor vehicles
Automotive equipment, tire-tube wholesalers.....	Automotive equipment, tires and tubes
Electrical, electronics, appliance distributors.....	Electrical goods
Electrical apparatus, supplies distributors.....	{ Electrical goods (general line)
Electrical appliance, radio, TV set wholesalers.....	{ Wiring supplies, construction materials, apparatus, and equipment
Electronic parts, equipment distributors.....	Electrical appliances, specialties
	(²)
Hardware, plumbing-heating goods wholesalers.....	Hardware, plumbing, heating (less air conditioning, ventilating equipment)
Hardware wholesalers.....	Hardware
Plumbing, heating equipment, supplies distributors.....	Plumbing, heating equipment, supplies (less air conditioning, ventilating equipment)
Lumber, construction materials distributors ⁴	Lumber, construction materials
Lumber, millwork wholesalers.....	Lumber, millwork
Construction materials distributors ⁴	Other construction materials
Machinery, equipment, supplies distributors.....	Machinery, equipment, supplies (plus air conditioning, ventilating equipment)
Air conditioning, commercial refrigeration equipment distributors.....	{ Air conditioning, ventilating equipment
Commercial machines, equipment distributors.....	{ Commercial refrigeration equipment
Construction machinery, equipment dealers.....	Commercial machines, equipment (less commercial refrigeration equipment)
Farm-garden machinery, equipment wholesalers.....	Construction machinery, equipment
Industrial machinery, equipment distributors ⁵	Farm-dairy machinery, equipment
Industrial materials, supplies distributors... }	Industrial machinery, equipment, supplies
Professional equipment, supplies distributors.....	Professional equipment, supplies
Service establishment supply houses.....	Service establishment equipment, supplies
Transportation equipment distributors.....	Transportation (except automotive) equipment, supplies
Metals, metalwork (except scrap) distributors.....	Metals, metal work (except scrap)
Iron, steel and products distributors ⁶	Iron, steel and products
Nonferrous metals distributors.....	Nonferrous metals, metal work
Scrap, waste materials dealers.....	Waste materials
Iron, steel scrap dealers.....	Iron, steel scrap
Waste materials dealers.....	Other scrap, waste materials
Other merchant wholesalers (less musical instrument, sheet music wholesalers ³).....	Other merchant wholesalers
Amusement, sporting goods distributors.....	Amusement, sporting goods
Book, magazine, newspaper wholesalers.....	Books, periodicals, newspapers
Coal wholesalers.....	Coal, coke
Farm supplies wholesalers.....	Farm supplies
Jewelry wholesalers.....	Jewelry
Petroleum products distributors.....	Petroleum and products
Flower, bulb, plant wholesalere.....	{ Flowers (cut), potted plants
Miscellaneous products merchant wholesalers (less musical instrument, sheet music } wholesalers ³ plus gift, art goods, greeting card wholesalers)..... }	{ Bulbs, plants
	Merchant wholesalers, miscellaneous products (less flowers (cut), potted plants; bulbs, plants)

See footnote at end of Appendix D.

Comparison of 1954 and 1948 Classifications—Type of Operation and Kind of Business—Continued

1954 CLASSIFICATION

Type, by Kind of Business—Continued

Manufacturers' sales branches, sales offices⁷.....

Food and kindred products sales branches, sales offices.....

Textile mill products sales branches, sales offices..... }
Apparel and related products sales branches, sales offices..... }

Furniture and fixtures sales branches, sales offices.....

Paper and allied products sales branches, sales offices.....

Chemicals and allied products sales branches, sales offices.....

Primary metal products sales branches, sales offices..... }
Fabricated metal products sales branches, sales offices..... }

Machinery (except electrical) sales branches, sales offices.....

Electrical machinery sales branches, sales offices.....

Rubber products sales branches, sales offices..... }
Leather and leather products sales branches, sales offices..... }
Stone, clay and glass products sales branches, sales offices..... }
Transportation equipment sales branches, sales offices..... }
Instruments and related products sales branches, sales offices..... }
Other manufacturers' products* sales branches, sales offices..... }

Petroleum bulk plants, terminals and LP gas facilities.....

Gasoline, distillates, residuals.....

Bulk plants.....

Distributing terminals.....

Wholesale LP gas facilities.....

Merchandise agents, brokers.....

Groceries, confectionery, meats.....

Groceries (combination of food lines)..... }
Canned foods..... }
Coffee, tea, spices..... }
Flour..... }
Sugar..... }
Miscellaneous grocery products..... }
Confectionery..... }
Meats, provisions (except canned)..... }

Farm products (edible).....

Dairy, poultry products.....

Fruits, vegetables.....

Drugs, chemicals, paints.....

Drugs, proprietaries, toiletries.....

Chemicals, explosives.....

Paints, varnishes, lacquers, enamels.....

Apparel (including footwear):
Clothing, furnishings (men's, women's)..... }
Men's, boys' clothing, furnishings..... }
Women's, children's clothing, accessories..... }
Handbags..... }
Work clothing..... }
Furs (dressed), fur clothing..... }
Millinery, millinery supplies..... }
Shoes, other footwear..... }

Dry goods, piece goods:
Hosiery..... }
Dry goods..... }
Piece goods..... }

Furniture, home furnishings.....

Furniture.....

Home furnishings.....

Paper, allied products.....

Paper.....

Stationery, office supplies.....

Farm products (raw materials).....

Cotton.....

Grain.....

Hides, skins, raw furs.....

Livestock.....

Tobacco (leaf).....

Wool, mohair.....

Miscellaneous inedible farm products.....

Automotive.....

Electrical-electronic apparatus, equipment, appliances.....

Electrical apparatus, supplies.....

Appliances, radios, TV sets.....

Electronic parts, equipment.....

Hardware, plumbing-heating goods.....

Hardware.....

Plumbing, heating goods.....

1948 EQUIVALENT CLASSIFICATION

Type, by Kind of Business—Continued

Manufacturers' sales branches, offices
{ Groceries, confectionery, meats
Farm products (edible)
Beer, wines, distilled spirits

Dry goods, apparel (less shoes, other footwear; plus floor coverings; miscellaneous home furnishings; rope, cordage; textiles and materials other than dry goods; yarns (industrial))
Furniture (household, office) (plus restaurant, hotel supplies (principally nonfood))

Paper and its products

Drugs, chemicals, allied products (plus fertilizers, agricultural chemicals; oils and fats (inedible))

{ Metals, metal work (except scrap)
Hardware, plumbing, heating
Commercial machines, equipment (less restaurant, hotel supplies (principally nonfood))
Construction machinery, equipment
Farm-dairy machinery, equipment
Industrial machinery, equipment, supplies (less belting, hose, packing; rope, cordage)
Electrical goods

Manufacturers' sales branches and offices not elsewhere classified

Petroleum bulk stations, terminals

Petroleum bulk plants, terminals (less marketers of liquefied petroleum gas)
{ Independent bulk stations
Commission stations
Sales stations
Cooperative bulk stations
Distributing terminals

Marketers of liquefied petroleum gas

Agents, brokers

Groceries, confectionery, meats

{ Groceries, food (except as specified)
Fish, sea foods

Confectionery
Meats, meat products

Farm products (edible)
Dairy, poultry products
Fruits, vegetables (fresh)

Drugs, chemicals, allied products
Drugs, drug sundries
Industrial chemicals, explosives
Paints, varnishes

{ Clothing, furnishings (general line)
Men's, boys' clothing, furnishings
Women's, children's clothing, furnishings

Furs (dressed), fur clothing
Millinery, millinery supplies
Shoes, other footwear

{ Dry goods (general line)
Hosiery, underwear
Piece goods

Furniture, home furnishings
Furniture (household, office)
Home furnishings, floor coverings

Paper and its products
Other paper products
Stationery, office supplies

Farm products (raw materials)
Cotton
Grain
Hides, skins, raw furs
Livestock (except horses, mules)
Tobacco (leaf)
Wool, mohair
Miscellaneous inedible farm products

Automotive

Electrical goods
Wiring supplies, apparatus
Electrical appliances, specialties
(²)

Hardware, plumbing, heating
Hardware
Plumbing, heating equipment, supplies

APP-24

APPENDIX D

Comparison of 1954 and 1948 Classifications—Type of Operation and Kind of Business—Continued

1954 CLASSIFICATION	1948 EQUIVALENT CLASSIFICATION
Type, by Kind of Business—Continued	Type, by Kind of Business—Continued
Merchandise agents, brokers—Continued	Agents, brokers—Continued
Lumber, construction materials.....	Lumber, construction materials
Lumber, millwork.....	Lumber, millwork
Construction materials (except lumber).....	Other construction materials
Machinery, equipment, supplies.....	Machinery, equipment, supplies
Air conditioning, commercial refrigeration equipment.....	Commercial machines, equipment
Commercial machines, equipment.....	Construction machinery, equipment
Construction machinery, equipment.....	Farm-dairy machinery, equipment
Farm-garden machinery, equipment.....	Industrial machinery, equipment, supplies
Industrial machinery, equipment, supplies.....	Professional equipment, supplies
Professional equipment, supplies.....	Service establishment equipment, supplies
Service establishment equipment, supplies.....	Transportation (except automotive) equipment, supplies
Transportation (except automotive) equipment, supplies.....	
Metals, metalwork (except scrap).....	Metals, metalwork (except scrap)
Iron, steel and products.....	Iron, steel and products
Nonferrous metals, metalwork.....	Nonferrous metals, metalwork
Other merchandise agents, brokers:	
Scrap iron and steel.....	Iron, steel scrap
Amusements, sporting goods, toys.....	Amusement, sporting goods
Books, magazines, newspapers.....	Books, periodicals, newspapers
Coal, coke.....	Coal, coke
Farm supplies.....	Farm supplies
Jewelry.....	Jewelry
Petroleum and products.....	Petroleum and products
Miscellaneous products agents, brokers, n.e.c. (plus yarns; general merchandise)...	{ Agents and brokers, miscellaneous products
	Beer, wines, distilled spirits
	Tobacco and products (except leaf)
	Other scrap, waste materials
Assemblers of farm products ²	Assemblers (mainly farm products) (less fish, sea foods)
Dairy, poultry products.....	Dairy, poultry products
Fresh fruits, vegetables.....	Fruits, vegetables (fresh)
Farm products (raw materials).....	Farm products (raw materials)
Farm supplies.....	Farm supplies
Other farm products assemblers.....	{ Assemblers, miscellaneous products
	Groceries, confectionery, meats (less fish, sea foods)

*Includes tobacco manufactures, lumber and products (except furniture), printing and publishing, coal products, and miscellaneous manufactures.

¹1948 data shown in publications of the 1954 Census of Business have been adjusted to exclude milk pasteurizing and bottling plants, which are classified as Manufacturing in the 1954 Censuses.

²See "Comparison of 1948 and 1954 Censuses" in Introduction.

³Data are shown separately for this classification in Table 1A, United States Summary.

⁴See footnote 5 to Table 1C, and also "Comparison of 1948 and 1954 Censuses" in Introduction.

⁵See footnote 6 to Table 1C.

⁶See footnote 7 to Table 1C.

⁷For explanation of classification differences, 1948 to 1954, see the "Manufacturers' sales branches, sales offices" section of "Kind-of-Business Descriptions," Appendix A.

APPENDIX E

KIND OF BUSINESS DETAIL FOR WHOLESALE TRADE AREA STATISTICS

Complete kind-of-business detail is shown in the 1954 Census of Business reports only at the United States level. Data for States, standard metropolitan areas, and counties are presented at six different levels of kind-of-business detail. The amount of detail shown at each level is determined by the number of wholesale establishments in 1954 in the particular area, in accordance with the following plan:

Stub A.—306 trade classifications—United States summary (table 1A).

Stub B.—159 trade classifications—States (table 101) and standard metropolitan areas (table 103) with 5,000 or more wholesale establishments.

Stub C.—102 trade classifications—States (table 101) and standard metropolitan areas (table 103) with 1,000-4,999 wholesale establishments.

Stub D.—27 trade classifications—States (table 101) with fewer than 1,000 wholesale establishments.

Stub E.—37 trade classifications—standard metropolitan areas (table 103) with 400-999 wholesale establishments.

Stub F.—21 trade classifications—standard metropolitan areas (table 103) with fewer than 400 wholesale establishments—counties (table 104) with 150 or more wholesale establishments.

Stub G.—5 trade classifications—counties (table 104) with 100-149 wholesale establishments (data are presented in table 102 for all counties in the State regardless of size).

Stub						Kind of business
B	C	D	E	F	G	
X	X	X	X	X	X	Merchant wholesalers
X	X	X	X	X		Grocery, confectionery, meat wholesalers
X	X	X	X			General-line grocery wholesalers
X	X	X	X			Confectionery wholesalers
X	X	X	X			Fish, sea food distributors
X	X		C			Meat, meat products wholesalers
X	X		X			Specialty-line grocery wholesalers
X	X	X	X	X		Farm products (edible) distributors
X	X	X	X			Poultry, poultry products distributors
X	X	X	X			Fresh fruit, vegetable wholesalers
X	X	X	X	X		Beer, wine, distilled spirits wholesalers
X	X	X	X			Beer, ale distributors
X	X	X	X			Wine, distilled spirits wholesalers
X	X	X	X	X		Tobacco distributors
X	X	X	X	X		Drugs, chemicals, allied products wholesalers
X	X	X	X			General-line drug wholesalers
X	X	X	C			Specialty-line drug, toiletries wholesalers
X	X	X				Industrial chemicals, explosives distributors
X	X	X	C			Paint, varnish wholesalers
X	X	X	X	X		Dry goods, apparel wholesalers
X	X	X	X			Clothing, furnishings, footwear wholesalers
X	X	X	X			General-line dry goods wholesalers
X	X	X	C			Specialty-line dry goods wholesalers
X	X	X				Piece goods converters
X	X	X	X	X		Furniture, home furnishings wholesalers
X	X	X	X			Furniture (household, office) wholesalers
X	X	X	X			Home furnishings, floor coverings wholesalers
X	X	X	X	X		Paper, allied products wholesalers
X	X	X	X			Coarse paper and products wholesalers
X	X	X	X			Printing and fine paper distributors
X	X	X	X			Stationery, office supplies wholesalers
X	X	X	X			Wallpaper wholesalers
X	X	X	X	X		Farm products (raw materials) merchants
X	X	X	X	X		Automotive wholesalers
X	X	X	X			Motor vehicle distributors
X	X	X	X			Automotive equipment, tire-tube wholesalers
X	X	X	X	X		Electrical, Electronics, appliance distributors
X	X	X	X			Electrical apparatus, supplies distributors
X	X	X	X			Electrical appliance, radio, TV set wholesalers
X	X	X	X			Electronic parts, equipment distributors
X	X	X	X	X		Hardware, plumbing-heating goods wholesalers
X	X	X	X			Hardware wholesalers
X	X	X	X			Plumbing, heating equipment, supplies distr.
X	X	X	X	X		Lumber, construction materials distributors
X	X	X	X			Lumber, millwork wholesalers
X	X	X	X			Construction materials distributors
X	X	X	X	X		Machinery, equipment, supplies distributors
X	X	X	X	X		Air conditioning, comm. refrig. equip., distr.
X	X	X	X			Commercial machines, equipment distributors
X	X	X	X			Construction machinery, equipment dealers
X	X	X	X			Farm-garden machinery, equipment wholesalers
X	X	X	X			Industrial machinery, equipment distributors
X	X	X	X			Industrial materials, supplies distributors
X	X	X	X			Professional equipment, supplies distributors
X	X	X	X			Service establishment supply houses
X	X	X	X			Transportation equipment distributors
X	X	X	X			Other machinery, equip., supplies distributors
X	X	X	X	X		Metals, metalwork (except scrap) distributors
X	X	X	X			Iron, steel and products distributors
X	X	X	X			Nonferrous metals distributors
X	X	X	X	X		Scrap, waste materials dealers
X	X	X	X			Iron, steel scrap dealers
X	X	X	X			Waste materials dealers
X	X	X	X	X		Other merchant wholesalers
X	X	X	X			Amusement, sporting goods distributors
X	X	X	X			Book, magazine, newspaper wholesalers
X	X	X	X			Coal wholesalers
X	X	X	X			Farm supplies wholesalers
X	X	X	X			Jewelry wholesalers
X	X	X	X			Petroleum products distributors
X	X	X	X			Gift, art goods, greeting card wholesalers
X	X	X	X			Flower, bulb, plant wholesalers
X	X	X	X			Miscellaneous products merchant wholesalers
X	X	X	X			Merchant wholesalers n. e. c.
X	X	X	X	X		Manufacturers' sales branches, sales offices
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X	X	X			Food and kindred products
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X	X	X			Textile mill products
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X	X	X			Apparel and related products
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X	X	X			Furniture and fixtures
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X	X	X			Paper and allied products
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)
X	X	X	X			Chemicals and allied products
X	X	X	X			Sales branches (with stocks)
X	X	X	X			Sales offices (without stocks)

KIND OF BUSINESS DETAIL FOR WHOLESALE TRADE AREA STATISTICS—Con.

Stub							Kind of business	Stub							Kind of business
B	C	D	E	F	G			B	C	D	E	F	G		
X	X						Rubber products	X	X						Dry goods, piece goods
X							Sales branches (with stocks)	X							Hosiery
X							Sales offices (without stocks)	X							Dry goods
X	X						Leather and leather products	X							Piece goods
X							Sales branches (with stocks)	X	X						Furniture, home furnishings
X							Sales offices (without stocks)	X							Furniture
X	X						Stone, clay, and glass products	X							Home furnishings
X							Sales branches (with stocks)	X	X						Paper, allied products
X							Sales offices (without stocks)	X							Paper
X	X						Primary metal products	X							Stationery, office supplies
X							Sales branches (with stocks)	X							Farm products (raw materials)
X							Sales offices (without stocks)	X	X						Cotton
X	X						Fabricated metal products	X	X						Grain
X							Sales branches (with stocks)	X	X						Hides, skins, raw furs
X							Sales offices (without stocks)	X	X						Livestock
X	X						Machinery (except electrical)	X	X						Tobacco (leaf)
X							Sales branches (with stocks)	X	X						Wool, mohair
X							Sales offices (without stocks)	X	X						Miscellaneous inedible farm products
X	X						Electrical machinery	X	X						Automotive
X							Sales branches (with stocks)	X							Electrical-electronic apparatus, equip., appliances
X							Sales offices (without stocks)	X							Electrical apparatus, supplies
X	X						Transportation equipment	X							Appliances, radios, TV sets
X							Sales branches (with stocks)	X							Electronic parts, equipment
X							Sales offices (without stocks)	X	X						Hardware, plumbing-heating goods
X	X						Instruments and related products	X							Hardware
X							Sales branches (with stocks)	X							Plumbing, heating goods
X							Sales offices (without stocks)	X	X						Lumber, construction materials
X	X						Other manufacturers' products	X							Lumber, millwork
X							Sales branches (with stocks)	X							Construction materials (except lumber)
X							Sales offices (without stocks)	X	X						Machinery, equipment, supplies
X	X	X	X	X	X		Petroleum bulk plants, terminals & LP gas facilities	X							Air conditioning, commercial refrigeration equip.
X	X	X					Gasoline, distillates, residuals	X							Commercial machines, equipment
X	X	X					Bulk plants	X							Construction machinery, equipment
X	X	X					Distributing terminals	X							Farm-garden machinery, equipment
X	X	X					Wholesale LP gas facilities	X							Industrial machinery, equipment, supplies
X	X	X	X	X	X		Merchandise agents, brokers	X							Professional equipment, supplies
X	X						Grocery, confectionery, meats	X							Service establishment equipment, supplies
X							Groceries (combination of food lines)	X							Transportation (exc. automotive) equip., supplies
X							Canned foods	X	X						Metals, metalwork (except scrap)
X							Coffee, tea, spices	X							Iron, steel and products
X							Confectionery	X							Nonferrous metals, metalwork
X							Flour	X	X						Other merchandise agents, brokers
X							Meats, provisions (except canned)	X							Scrap iron and steel
X							Sugar	X							Amusements, sporting goods, toys
X							Miscellaneous grocery products	X							Books, magazines, newspapers
X	X						Farm products (edible)	X							Coal, coke
X	X						Dairy, poultry products	X							Farm supplies
X	X						Fruits, vegetables	X							Jewelry
X	X						Drugs, chemicals, paints	X							Yarns
X							Drugs, proprietaries, toiletries	X							Petroleum and products
X							Chemicals, explosives	X							General merchandise
X							Paints, varnishes, lacquers, enamels	X							Miscellaneous products, agents, brokers, n. e. c.
X	X						Apparel (including footwear)	X	X	X	X	X	X		Assemblers of farm products
X							Clothing, furnishings (men's, women's)	X	X						Dairy, poultry products
X							Men's, boys' clothing, furnishings	X	X	X					Fresh fruits, vegetables
X							Women's, children's clothing, accessories	X	X	X					Farm products (raw materials)
X							Furs (dressed), fur clothing	X	X	X					Farm supplies
X							Handbags	X	X	X					Other farm products assemblers
X							Millinery, millinery supplies								
X							Shoes, other footwear								
X							Work clothing								

X indicates that data are shown for the kind-of-business to the right in area size according to the letter at the head of the column.

C Combined.

APPENDIX F

EXPLANATION OF TERMS

(Types of operation and kinds of business are described in Appendix B)

Active proprietors of unincorporated businesses.—Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business for the workweek ended nearest November 15, 1954.

Auxiliaries.—See Central administrative offices and auxiliaries

Bad-debt losses.—See Credit terms

Bin space of grain elevators.—The rated capacity of elevators or bins used for storing loose grain, feed, ear corn, etc., by country grain elevators and terminal elevators of grain merchandise firms is measured in Table 9H.

Brokerage or commission received.—Merchandise agents and brokers were instructed to report amounts received by them on transactions negotiated for others during 1954. These amounts usually appear in the table under the heading "Operating expenses (including payroll)," footnoted accordingly.

Central administrative offices, and auxiliary units of wholesale establishments.—These are locations of a multiunit organization which service or are auxiliary to the wholesale establishments within the organization. They do not ordinarily sell merchandise. They are classified into the following groups:

Central administrative offices.—These are locations such as central offices, executive offices, and district offices which are engaged in performing administrative functions for the wholesale establishments within the same multiunit organization. Locations having other functions in addition to administrative functions are included in this group.

Other auxiliaries.—These are locations such as warehouses, buying offices, garages, receiving or shipping offices, etc., which are engaged in performing auxiliary functions other than administration for the wholesale establishments in the same organization.

City size.—Each establishment included in the 1954 Census of Business was classified into one of five city-size groups, based on the number of inhabitants in the city in which the establishment was located. City size was determined by the 1950 Census of Population count, except for places which had special censuses taken by the Bureau of the Census between April 1, 1950, and September 15, 1954. The group entitled "Remainder of United States" includes all establishments located in incorporated cities of less than 5,000 inhabitants, and in rural areas.

Class of customer.—See Sales by class of customer

Cold storage space.—See Warehouse and storage space terms

Commodity-line sales.—See Sales terms

Cooperative associations.—See Form of ownership terms

Cooperative bulk plants.—These are bulk plants (single unit or multiunit) owned and operated by cooperative associations. Many of these establishments are primarily engaged in marketing products to farmers.

Corporations.—See Form of ownership terms

Country grain elevators.—These are distinguished from terminal grain elevators in that they buy grain direct from farmers primarily in trucks or wagons. Included here are establishments handling grain through properties commonly referred to as "elevators" and which are primarily engaged in buying and selling grain or in buying and assembling grain for shipment to central markets. Many country grain elevators sell feed, seed, fertilizer and other supplies to farmers in addition to buying and shipping grain. Establishments primarily engaged in selling supplies to farmers, however, are classified as retail establishments.

Country grain elevators are classified as independent, line or cooperative elevators:

Independent elevators.—These are country elevators operated by firms other than cooperatives, with only one such establishment in 1954.

Line elevators.—These are distinguished from independent elevators in that two or more were operated by the same ownership.

Cooperative elevators.—These are country grain elevators owned, and operated cooperatively by farmers.

Credit terms:

Bad-debt losses.—Respondents were instructed to report as bad-debt losses the amount of receivables written off during 1954 as uncollectible.

Credit sales.—Respondents were instructed to report as credit business all sales except those on a strictly cash or c.o.d. basis.

Receivables, end-of-year.—Respondents were instructed to report accounts and notes receivable, derived from the sales of merchandise or services, on their books at the end of the year—before deducting reserves for bad-debt losses. Notes and accounts sold or discounted to banks, finance companies, or factors are not included.

Employment-payroll terms:

Employment size.—Wholesale establishments are classified on the basis of the number of paid employees during the workweek ended nearest November 15, 1954. Establishments with one or more paid employees sometime during the year but none during the workweek ended nearest November 15 are included in the "1 paid employee" size class.

Paid employees.—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest March 15, May 15, August 15, and November 15.

Payroll, entire year.—Payroll includes all forms of compensation (salaries, wages, commissions, bonuses, and vacation allowances) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; however, it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for Social Security, income tax, insurance, dues, etc.

Payroll—workweek ended nearest November 15.—This item consists of payroll, as defined above, which was paid to persons on the payroll in the pay period ended nearest November 15, 1954. Establishments whose payroll period was other than a week were requested to adjust the figures to a weekly basis.

Establishments.—Census of Business figures represent a summary of reports for individual establishments rather than companies. A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the Census was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single establishment, the entire establishment was classified on the basis of its major activity and all data for it were included in that classification.

The count of establishments does not include those places which conducted business at some time during 1954 but which went out of business before the end of 1954; however, sales, employment, payroll, etc., of such establishments are included.

Locations of multiunit organizations which service or are auxiliary to wholesale establishments of the organization, such as separate storage warehouses, administrative offices, etc., are not

considered as wholesale establishments. Information for them is presented separately in Tables 9K and 9L.

Export sales.--See Sales terms

Form of ownership terms:

Individual proprietorships.--These are wholesale establishments of unincorporated firms owned by one individual or person. The owner may or may not actively participate in the operation of the business.

Partnerships.--These are wholesale establishments of unincorporated businesses owned by two or more persons. Partners may or may not actively participate in the operation of the business.

Corporations (except incorporated cooperatives).--These are wholesale establishments owned by corporations, other than cooperative, legally incorporated under State laws. Wholesale establishments operated by incorporated cooperative associations are included under cooperative associations.

Cooperative associations (including those incorporated).--Included here are wholesale establishments operated by cooperative associations, whether incorporated or unincorporated.

Other forms of organization (including not reported).--Included under this classification are two classes of wholesale establishments: Those having ownership under legal forms not defined above--State operated wholesale businesses, special forms of trusts, etc.; and establishments for which no legal form designation was reported.

Gallon sales.--See Sales terms

Independent (single unit) petroleum bulk plants.--These are bulk plants (except cooperative) owned and operated independently of other wholesale establishments. This classification includes bulk plants operated under the same ownership with retail service stations but not under the same ownership with other bulk plants, or terminals.

Individual proprietorships.--See Form of ownership terms

Inventories, end-of-year, at cost.--Inventories consist of stocks, at cost value, of merchandise owned and on hand for sale at the end of the year. Goods owned by the reporting establishments but held by others on consignment basis are included, but not goods owned by others.

Iron, steel scrap processing equipment.--Such scrap processing equipment as shears, presses, torches, cranes, crushes, etc., of iron and steel scrap dealers.

Legal form of organization.--See Form of ownership terms

Line elevators.--See Country grain elevators

Multiunits.--See Single units and multiunits

Operating expenses.--Operating expenses include payroll as well as other overhead expenses, but not the cost of merchandise nor withdrawals by owners of unincorporated businesses. The term covers such items as administrative, selling, warehouse, delivery, occupancy, and miscellaneous expenses.

For merchandise agents and brokers, and for commission petroleum bulk plants, entries under the heading "Operating expenses" represent the amount of brokerage or commission received rather than total expenses incurred.

Paid employees.--See Employment--payroll terms

Partnerships.--See Form of ownership terms

Payroll, entire year.--See Employment--payroll terms

Payroll, workweek ended nearest November 15.--See Employment--payroll terms

Product class sales.--See Sales terms

Purchases for the account of others.--Buying goods, on a commission basis, for others.

Receivables, end-of-year.--See Credit terms

Sales terms:

Commodity line and product class sales.--Provision was made in the 1954 Census of Business for wholesale establishments to report their sales by broad commodity, product, or merchandise line classification. Two different classification systems were used; one for merchant wholesalers, farm product assemblers and petroleum bulk plants and terminals; and one for manufacturers' sales branches and sales offices.

The classifications into which merchant wholesalers and farm products assemblers reported their sales are referred to in this report as "commodity lines," a complete list of which appears on Pages 6-166 and 167.

In order to maintain comparability, and to assist in measuring flow of manufactured goods, manufacturers' sales branches and sales offices were requested to report sales analyses according to broad "product classes" (five-digit classifications) of the 1954 Census of Manufactures. A list of these product classes for which data are shown separately appears on Pages 6-168 to 6-171.

Sales.--Sales are defined to include total receipts from customers during 1954, after deductions of returns, allowances and discounts. They include the amount of local and State sales taxes or Federal excise taxes which are collected by the establishments directly from customers and paid directly by the establishments to a local, State, or Federal taxing agency. Excise taxes and import duties paid by wholesale establishments are also included. Sales include receipts from repairs and from other services to customers but exclude amounts not received from customers, such as income from investments, rental of real estate, etc.

The sales figures, therefore, represent total sales and receipts of all establishments primarily engaged in wholesale trade including any retail sales made by them. They do not include sales at wholesale accounted for by manufacturing plants, retail stores, and other business establishments whose primary activity is other than wholesale trade.

In the tables in this volume sales are presented for the various types of operation and kinds of business of wholesale trade, but no total sales figures are shown for all types of operation combined.

Totals were not provided as such amounts become difficult to interpret because the sales of different operating types represent significantly different inputs of labor, services, etc. (e.g., sales of merchant wholesalers compared to sales made by agents and brokers) and because of the fact that wholesale firms frequently make sales to other wholesale firms.

Sales by Class of Customer:

Sales to industrial, commercial, etc., users.--Although the wording varied with the report form, the respondent was instructed to report under this classification sales to industrial, commercial, professional, and institutional users (except the Federal Government), and other similar types of business concerns that normally buy for their own use rather than for resale of the goods in form purchased.

Forms used in enumerating "machinery, equipment and supplies distributors," "metals, metalwork distributors," "scrap, waste materials dealers," and "coal wholesalers" made no provision for reporting sales to consumers and farmers separately from sales to industrial, commercial and similar users. For these kinds of business all sales to users and consumers, except those to the Federal Government, are included in the accompanying tables in the column headed "To industrial, commercial, etc., users."

Sales to consumers and farmers.--Instructions provided for reporting under this classification all sales to household consumers, farmers and to individual users, including sales to respondents own employees.

The form used in enumerating construction material distributors provided for combining sales to contractors and builders with sales to consumers and farmers. For this kind of business sales to contractors and builders are included with sales

to consumers, farmers, etc., are under the heading "To Consumers and Farmers."

Sales to Federal Government.--Instructions provided for reporting here sales direct to the Federal Government, including the armed services.

Sales to retailers.--Instructions provided for reporting here sales to retailers of all types (chain stores, independent stores, department stores, etc.).

Forms used in enumerating "Automotive wholesalers" and "Electrical, electronic, appliance distributors" provided for reporting separately sales to repair shops. Such sales are included in the tables under the heading "To Retailers."

Sales to wholesale organizations.--Respondents were instructed to report under this classification sales to organizations that normally purchase for resale at wholesale.

Export sales.--Instructions provided for reporting here all sales made direct to buyers in foreign countries or through their agents in this country. Firms operating foreign branches were instructed to include all transfers from the United States to such branches. Sales to Puerto Rico and the Territories are excluded.

Sales for own account (merchandise agents and brokers).--The amount of merchant wholesale business done by merchandise agents and brokers for their own account in contrast to sales or purchases negotiated for the account of others.

Sales from stock (manufacturers' sales branches with stocks).--Sales from stocks at sales branches, as distinguished from direct shipments by producers to customers of sales branches.

Sales size.--Each merchant wholesale establishment was classified by the 1954 Census of Business with "establishments operated entire year" or "establishments not operated entire year" on the basis of the period of time covered in the Census report. Classified with "establishments operated entire year" are those which operated 10 or more months during the census year and which were in business at the end of the year. "Establishments not operated entire year" includes establishments that reported less than 10 months operations, together with other not in business at the end of the year. The count of establishments as shown for "not operated entire year," as well as for other classifications, represents only the number in business at the end of the year. However, data on sales, employment, payroll, etc., are included for "establishments not operated entire year" that were not in business at the end of the year, even though not included in the count of establishments. It is for this reason that it is possible for sales, payroll, expenses, etc., to appear for some classifications, but without a corresponding count of establishments. Comparisons of sales-size classes between 1954 and previous censuses should take into consideration the exclusion of establishments with no paid employees in 1954. This change has the greatest impact in the lower sales-size classes.

Sales-size tabulations are limited to merchant wholesalers, "establishments operated entire year," as defined above. Establishments were classified by sales-size group after the reported sales and receipts figures had been rounded to the nearest thousand dollars.

Sales to retailers, users and consumers (petroleum bulk plants, terminals).--Gallon sales by petroleum bulk plants and terminals to retailers, users and consumers (gasoline service stations, service shops, governmental bodies--including the Military--industrial and commercial accounts, exports and sales to truck distributors without bulk storage facilities, etc.). Sales to jobbers and distributors who have bulk plants or terminals are omitted.

Single units and multiunits.--Wholesale establishments are classified according to the total number of wholesale establishments under a single ownership regardless of kind of wholesale business conducted.

Standard metropolitan areas.--In addition to those for States, counties, and cities, Census of Business statistics are presented

for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal Agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was that of an integrated economic area with a large volume of daily travel and communication between a central city of 50,000 inhabitants or more and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market" or "trading" area. Each area (except in New England) consists of one or more counties. In New England, metropolitan areas have been defined on a town basis rather than a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated June 8, 1954, entitled "Standard Metropolitan Area Definitions."

The 173 standard metropolitan areas in the continental United States and Hawaii for which 1954 Census of Business data are included in this volume are those defined by the Bureau of the Budget. (See list and maps in Appendix G.)

Storage capacity.--See Warehouse and storage space terms

Type of operation.--See Appendix B

Vending machines.--Coin-operated automatic machines vending such merchandise as cigars, cigarettes, candy, soft drinks, etc., operated by food, tobacco, and related products wholesalers. Establishments primarily engaged in operating vending machines are classified as retail.

Warehouse and storage space terms:

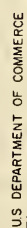
Cold storage space.--Forms used in enumerating wholesale establishments primarily engaged in marketing food and related products provided for reporting net piling cold storage space, in cubic feet, as of the end of 1954. Net piling space was defined as space for storing commodities--inside space measured from wall to wall and from floor to ceiling less space for ventilation (outside of piling), coils, aisles, posts, sprinklers, etc. Forms used by merchant wholesalers of food, by sales branches of food processors and by assemblers of edible farm products provided for segregating cold storage space into: cooler space (20°-50°F); and freezer space, including food lockers, 19°F., and below. Food brokers and agents, types of marketers that normally do not carry stocks, were requested to report only their total cold storage space, not the break between cooler and freezer space.

Storage capacity (petroleum bulk plants and terminals).--Storage capacity represents the bulk liquid storage space at establishments primarily engaged in marketing refinery products and LP gas at wholesale. Establishments operated as bulk plants or bulk terminals and located at refineries are included. Facilities operated as integral parts of refineries, however, are not included in the accompanying tabulation as they are covered in the Census of Manufactures. Likewise space in pipelines, tankers, tank cars, tank farms, public warehouses and space leased to government, including the military, is excluded.

Warehouse floor space.--Respondents were instructed to report, in square feet, the net occupiable warehouse, stock room, and other inventory under-roof floor space as of the end of 1954, occupied or unoccupied. Floor space was reported net--inside occupiable space exclusive of walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

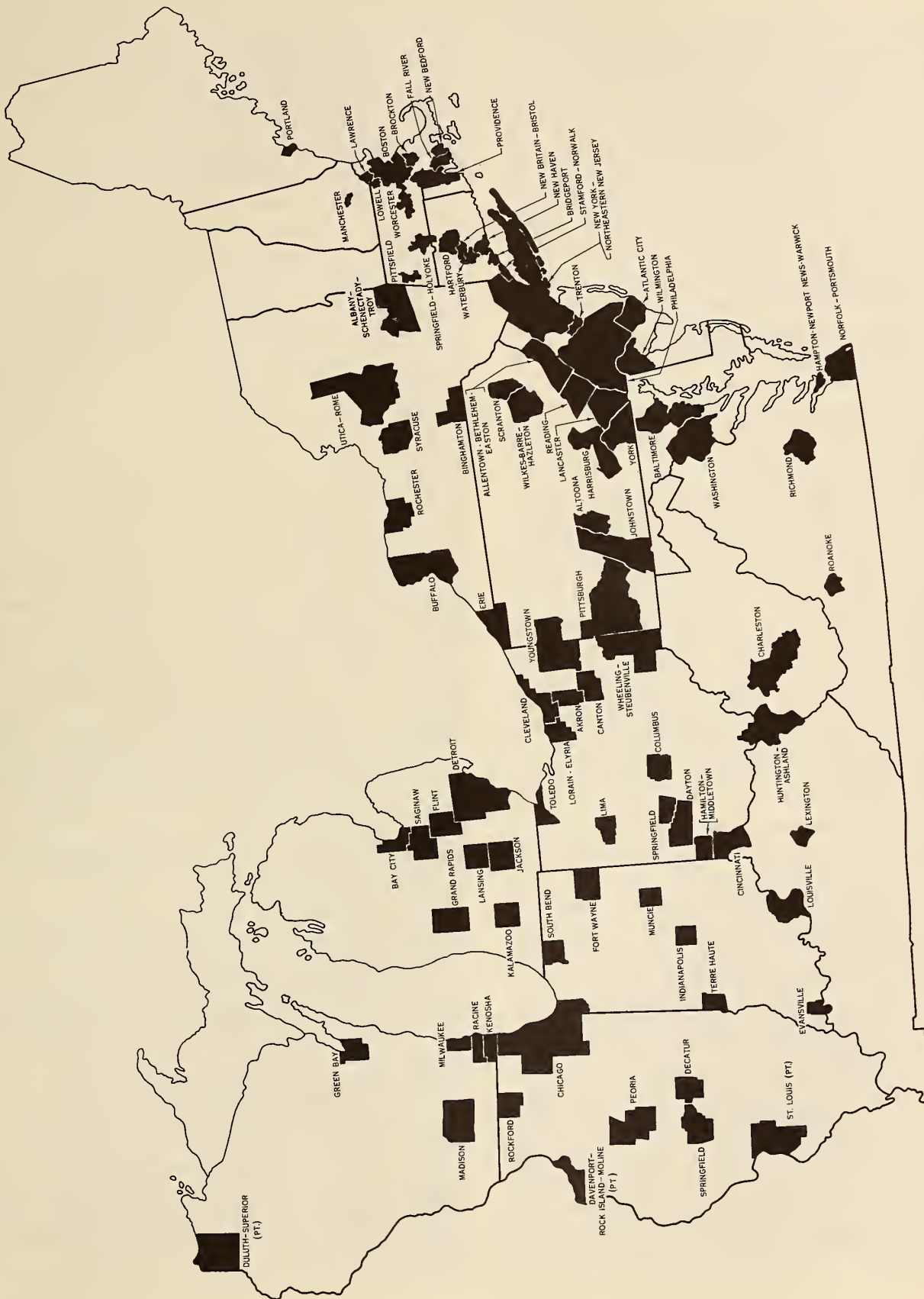
All report forms except the one used in enumerating merchandise agents and brokers provided for segregating space in single story buildings from that in multiple story buildings. However, some respondents were able to provide information on total floor space, but not the break between single and multiple story. Only total floor space is shown for merchandise agents and brokers, as no break between single and multiple story buildings was called for on the report form for this type of operation.

STANDARD METROPOLITAN AREAS: 1954



U. S. DEPARTMENT OF COMMERCE

STANDARD METROPOLITAN AREAS IN THE NORTHEASTERN PART OF THE UNITED STATES



STANDARD METROPOLITAN AREAS

(As defined by the Bureau of the Budget)

AKRON STANDARD METROPOLITAN AREA—Coextensive with Summit County, Ohio

ALBANY-SCHENECTADY-TROY STANDARD METROPOLITAN AREA—Consists of Albany, Rensselaer, and Schenectady Counties, N. Y.

ALBUQUERQUE STANDARD METROPOLITAN AREA—Coextensive with Bernalillo County, N. Mex.

ALLENTOWN-BETHLEHEM-EASTON STANDARD METROPOLITAN AREA—Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N. J.

ALTOONA STANDARD METROPOLITAN AREA—Coextensive with Blair County, Pa.

AMARILLO STANDARD METROPOLITAN AREA—Consists of Potter and Randall Counties, Tex.

ASHEVILLE STANDARD METROPOLITAN AREA—Coextensive with Buncombe County, N. C.

ATLANTA STANDARD METROPOLITAN AREA—Consists of Cobb, De Kalb, and Fulton Counties, Ga.

ATLANTIC CITY STANDARD METROPOLITAN AREA—Coextensive with Atlantic County, N. J.

AUGUSTA STANDARD METROPOLITAN AREA—Consists of Richmond County, Ga.; and Aiken County, S. C.

AUSTIN STANDARD METROPOLITAN AREA—Coextensive with Travis County, Tex.

BALTIMORE STANDARD METROPOLITAN AREA—Consists of Baltimore City, Baltimore and Anne Arundel Counties, Md.

BATON ROUGE STANDARD METROPOLITAN AREA—Coextensive with East Baton Rouge Parish, La.

BAY CITY STANDARD METROPOLITAN AREA—Coextensive with Bay County, Mich.

BEAUMONT-PORT ARTHUR STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Tex.

BINGHAMTON STANDARD METROPOLITAN AREA—Coextensive with Broome County, N. Y.

BIRMINGHAM STANDARD METROPOLITAN AREA—Coextensive with Jefferson County, Ala.

BOSTON STANDARD METROPOLITAN AREA—Consists of all of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn Cities and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester Towns in Middlesex County; Beverly, Lynn, Peabody, and Salem Cities and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham Towns in Essex County; Quincy City and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth Towns in Norfolk County; and Hingham and Hull Towns in Plymouth County, Mass.

BRIDGEPORT STANDARD METROPOLITAN AREA—Consists of Bridgeport City and Fairfield, Stratford, and Trumbull Towns in Fairfield County, and Milford Town in New Haven County, Conn.

BROCKTON STANDARD METROPOLITAN AREA—Consists of Brockton City and Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman Towns in Plymouth County; Avon, Holbrook, and Stoughton Towns in Norfolk County; and Easton Town in Bristol County, Mass.

BUFFALO STANDARD METROPOLITAN AREA—Consists of Erie and Niagara Counties, N. Y.

CANTON STANDARD METROPOLITAN AREA—Coextensive with Stark County, Ohio

CEDAR RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Linn County, Iowa

CHARLESTON (S. C.) STANDARD METROPOLITAN AREA—Coextensive with Charleston County, S. C.

CHARLESTON (W. Va.) STANDARD METROPOLITAN AREA—Consists of Fayette and Kanawha Counties, W. Va.

CHARLOTTE STANDARD METROPOLITAN AREA—Coextensive with Mecklenburg County, N. C.

CHATTANOOGA STANDARD METROPOLITAN AREA—Consists of Hamilton County, Tenn.; and Walker County, Ga.

CHICAGO STANDARD METROPOLITAN AREA—Consists of Cook, Du Page, Kane, Lake, and Will Counties, Ill.; and Lake County, Ind.

CINCINNATI STANDARD METROPOLITAN AREA—Consists of Hamilton County, Ohio; and Campbell and Kenton Counties, Ky.

CLEVELAND STANDARD METROPOLITAN AREA—Consists of Cuyahoga and Lake Counties, Ohio

COLUMBIA STANDARD METROPOLITAN AREA—Coextensive with Richland County, S. C.

COLUMBUS (GA.) STANDARD METROPOLITAN AREA—Consists of Chattahoochee and Muscogee Counties, Ga.; and Russell County, Ala.

COLUMBUS (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Franklin County, Ohio

CORPUS CHRISTI STANDARD METROPOLITAN AREA—Coextensive with Nueces County, Tex.

DALLAS STANDARD METROPOLITAN AREA—Coextensive with Dallas County, Tex.

DAVENPORT-ROCK ISLAND-MOLINE STANDARD METROPOLITAN AREA—Consists of Rock Island County, Ill.; and Scott County, Iowa

DAYTON STANDARD METROPOLITAN AREA—Consists of Greene and Montgomery Counties, Ohio

DECATUR STANDARD METROPOLITAN AREA—Coextensive with Macon County, Ill.

DENVER STANDARD METROPOLITAN AREA—Consists of Adams, Arapahoe, Denver, and Jefferson Counties, Colo.

DES MOINES STANDARD METROPOLITAN AREA—Coextensive with Polk County, Iowa

DETROIT STANDARD METROPOLITAN AREA—Consists of Macomb, Oakland, and Wayne Counties, Mich.

DUBUQUE STANDARD METROPOLITAN AREA—Coextensive with Dubuque County, Iowa

DULUTH-SUPERIOR STANDARD METROPOLITAN AREA—Consists of St. Louis County, Minn.; and Douglas County, Wis.

DURHAM STANDARD METROPOLITAN AREA—Coextensive with Durham County, N. C.

EL PASO STANDARD METROPOLITAN AREA—Coextensive with El Paso County, Tex.

ERIE STANDARD METROPOLITAN AREA—Coextensive with Erie County, Pa.

EVANSVILLE STANDARD METROPOLITAN AREA—Coextensive with Vanderburgh County, Ind.

FALL RIVER STANDARD METROPOLITAN AREA—Consists of Fall River City and Somerset, Swansea, and Westport Towns in Bristol County, Mass.; and Tiverton Town in Newport County, R. I.

FLINT STANDARD METROPOLITAN AREA—Coextensive with Genesee County, Mich.

FORT SMITH STANDARD METROPOLITAN AREA—Coextensive with Sebastian County, Ark.

FORT WAYNE STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ind.

FORT WORTH STANDARD METROPOLITAN AREA—Coextensive with Tarrant County, Tex.

FRESNO STANDARD METROPOLITAN AREA—Coextensive with Fresno County, Calif.

GADSDEN STANDARD METROPOLITAN AREA—Coextensive with Etowah County, Ala.

GALVESTON STANDARD METROPOLITAN AREA—Coextensive with Galveston County, Tex.

GRAND RAPIDS STANDARD METROPOLITAN AREA—Coextensive with Kent County, Mich.

GREEN BAY STANDARD METROPOLITAN AREA—Coextensive with Brown County, Wis.

GREENSBORO-HIGH POINT STANDARD METROPOLITAN AREA—Coextensive with Guilford County, N. C.

GREENVILLE STANDARD METROPOLITAN AREA—Coextensive with Greenville County, S. C.

HAMILTON-MIDDLETOWN STANDARD METROPOLITAN AREA—Coextensive with Butler County, Ohio

HAMPTON-NEWPORT NEWS-WARWICK STANDARD METROPOLITAN AREA—Consists of Hampton, Newport News, and Warwick Cities, Va.

HARRISBURG STANDARD METROPOLITAN AREA—Consists of Cumberland and Dauphin Counties, Pa.

HARTFORD STANDARD METROPOLITAN AREA—Consists of Hartford City and Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor Towns in Hartford County, Conn.

HOUSTON STANDARD METROPOLITAN AREA—Coextensive with Harris County, Tex.

HUNTINGTON-ASHLAND STANDARD METROPOLITAN AREA—Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio

INDIANAPOLIS STANDARD METROPOLITAN AREA—Coextensive with Marion County, Ind.

JACKSON (MICH.) STANDARD METROPOLITAN AREA—Coextensive with Jackson County, Mich.

JACKSON (MISS.) STANDARD METROPOLITAN AREA—Coextensive with Hinds County, Miss.

JACKSONVILLE STANDARD METROPOLITAN AREA—Coextensive with Duval County, Fla.

JOHNSTOWN STANDARD METROPOLITAN AREA—Consists of Cambria and Somerset Counties, Pa.

KALAMAZOO STANDARD METROPOLITAN AREA—Coextensive with Kalamazoo County, Mich.

KANSAS CITY STANDARD METROPOLITAN AREA—Consists of Johnson and Wyandotte Counties, Kans.; and Clay and Jackson Counties, Mo.

KENOSHA STANDARD METROPOLITAN AREA—Coextensive with Kenosha County, Wis.

KNOXVILLE STANDARD METROPOLITAN AREA—Consists of Anderson, Blount, and Knox Counties, Tenn.

LANCASTER STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Pa.

LANSING STANDARD METROPOLITAN AREA—Coextensive with Ingham County, Mich.

LAREDO STANDARD METROPOLITAN AREA—Coextensive with Webb County, Tex.

LAWRENCE STANDARD METROPOLITAN AREA—Consists of Lawrence City and Andover, Methuen, and North Andover Towns in Essex County, Mass.

LEXINGTON STANDARD METROPOLITAN AREA—Coextensive with Fayette County, Ky.

STANDARD METROPOLITAN AREAS

- LIMA STANDARD METROPOLITAN AREA—Coextensive with Allen County, Ohio.
- LINCOLN STANDARD METROPOLITAN AREA—Coextensive with Lancaster County, Nebr.
- LITTLE ROCK-NORTH LITTLE ROCK STANDARD METROPOLITAN AREA—Coextensive with Pulaski County, Ark.
- LORAIN-ELYRIA STANDARD METROPOLITAN AREA—Coextensive with Lorain County, Ohio.
- LOS ANGELES-LONG BEACH STANDARD METROPOLITAN AREA—Consists of Los Angeles and Orange Counties, Calif.
- LOUISVILLE STANDARD METROPOLITAN AREA—Consists of Jefferson County, Ky.; and Clark and Floyd Counties, Ind.
- LOWELL STANDARD METROPOLITAN AREA—Consists of Lowell City and Billerica, Chelmsford, Dracut, and Tewksbury Towns in Middlesex County, Mass.
- LUBBOCK STANDARD METROPOLITAN AREA—Coextensive with Lubbock County, Tex.
- MACON STANDARD METROPOLITAN AREA—Consists of Bibb and Houston Counties, Ga.
- MADISON STANDARD METROPOLITAN AREA—Coextensive with Dane County, Wis.
- MANCHESTER STANDARD METROPOLITAN AREA—Consists of Manchester City and Goffstown Town in Hillsborough County, N. H.
- MEMPHIS STANDARD METROPOLITAN AREA—Coextensive with Shelby County, Tenn.
- MIAMI STANDARD METROPOLITAN AREA—Coextensive with Dade County, Fla.
- MILWAUKEE STANDARD METROPOLITAN AREA—Coextensive with Milwaukee County, Wis.
- MINNEAPOLIS-ST. PAUL STANDARD METROPOLITAN AREA—Consists of Anoka, Dakota, Hennepin, and Ramsey Counties, Minn.
- MOBILE STANDARD METROPOLITAN AREA—Coextensive with Mobile County, Ala.
- MONTGOMERY STANDARD METROPOLITAN AREA—Coextensive with Montgomery County, Ala.
- MUNCIE STANDARD METROPOLITAN AREA—Coextensive with Delaware County, Ind.
- NASHVILLE STANDARD METROPOLITAN AREA—Coextensive with Davidson County, Tenn.
- NEW BEDFORD STANDARD METROPOLITAN AREA—Consists of New Bedford City and Acushnet, Dartmouth, and Fairhaven Towns in Bristol County, Mass.
- NEW BRITAIN-BRISTOL STANDARD METROPOLITAN AREA—Consists of Bristol and New Britain Cities and Berlin, Plainville, and Southington Towns in Hartford County; and Plymouth Town in Litchfield County, Conn.
- NEW HAVEN STANDARD METROPOLITAN AREA—Consists of New Haven City and Branford, East Haven, Hamden, North Haven, Orange, West Haven and Woodbridge Towns in New Haven County, Conn.
- NEW ORLEANS STANDARD METROPOLITAN AREA—Consists of Jefferson, Orleans, and St. Bernard Parishes, La.
- NEW YORK-NORTHEASTERN NEW JERSEY STANDARD METROPOLITAN AREA—Consists of New York City (Bronx, Kings, New York, Queens, and Richmond Counties) and Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; and Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
- NORFOLK-PORTSMOUTH STANDARD METROPOLITAN AREA—Consists of Norfolk and Princess Anne Counties, and the cities of Norfolk, South Norfolk, Portsmouth, and Virginia Beach, Va.
- OGDEN STANDARD METROPOLITAN AREA—Coextensive with Weber County, Utah.
- OKLAHOMA CITY STANDARD METROPOLITAN AREA—Coextensive with Oklahoma County, Okla.
- OMAHA STANDARD METROPOLITAN AREA—Consists of Douglas and Sarpy Counties, Nebr.; and Pottawattamie County, Iowa.
- ORLANDO STANDARD METROPOLITAN AREA—Coextensive with Orange County, Fla.
- PEORIA STANDARD METROPOLITAN AREA—Consists of Peoria and Tazewell Counties, Ill.
- PHILADELPHIA STANDARD METROPOLITAN AREA—Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N. J.
- PHOENIX STANDARD METROPOLITAN AREA—Coextensive with Maricopa County, Ariz.
- PITTSBURGH STANDARD METROPOLITAN AREA—Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
- PITTSFIELD STANDARD METROPOLITAN AREA—Consists of Pittsfield City and Dalton, Lenox, and Lee Towns in Berkshire County, Mass.
- PORTLAND (MAINE) STANDARD METROPOLITAN AREA—Consists of Portland, South Portland, and Westbrook Cities and Cape Elizabeth and Falmouth Towns in Cumberland County, Me.
- PORTLAND (OREG.) STANDARD METROPOLITAN AREA—Consists of Clackamas, Multnomah, and Washington Counties, Oreg.; and Clark County, Wash.
- PROVIDENCE STANDARD METROPOLITAN AREA—Consists of Central Falls, Cranston, Pawtucket, Providence, and Woonsocket Cities and Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield Towns in Providence County; North Kingston Town in Washington County; Warwick City and East Greenwich, and West Warwick Towns in Kent County; and all of Bristol County, R. I. Also Attleboro City and North Attleborough, and Seekonk Towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham Towns in Norfolk County; and Blackstone and Millville Towns in Worcester County, Mass.
- PUEBLO STANDARD METROPOLITAN AREA—Coextensive with Pueblo County, Colo.
- RACINE STANDARD METROPOLITAN AREA—Coextensive with Racine County, Wis.
- RALEIGH STANDARD METROPOLITAN AREA—Coextensive with Wake County, N. C.
- READING STANDARD METROPOLITAN AREA—Coextensive with Berks County, Pa.
- RICHMOND STANDARD METROPOLITAN AREA—Consists of Richmond City and Chesterfield, and Henrico Counties, Va.
- ROANOKE STANDARD METROPOLITAN AREA—Consists of Roanoke City and Roanoke County, Va.
- ROCHESTER STANDARD METROPOLITAN AREA—Coextensive with Monroe County, N. Y.
- ROCKFORD STANDARD METROPOLITAN AREA—Coextensive with Winnebago County, Ill.
- SACRAMENTO STANDARD METROPOLITAN AREA—Coextensive with Sacramento County, Calif.
- SAGINAW STANDARD METROPOLITAN AREA—Coextensive with Saginaw County, Mich.
- ST. JOSEPH STANDARD METROPOLITAN AREA—Coextensive with Buchanan County, Mo.
- ST. LOUIS STANDARD METROPOLITAN AREA—Consists of St. Louis City and St. Charles and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
- SALT LAKE CITY STANDARD METROPOLITAN AREA—Coextensive with Salt Lake County, Utah.
- SAN ANGELO STANDARD METROPOLITAN AREA—Coextensive with Tom Green County, Tex.
- SAN ANTONIO STANDARD METROPOLITAN AREA—Coextensive with Bexar County, Tex.
- SAN BERNARDINO-RIVERSIDE-ONTARIO STANDARD METROPOLITAN AREA—Consists of San Bernardino and Riverside Counties, Calif.
- SAN DIEGO STANDARD METROPOLITAN AREA—Coextensive with San Diego County, Calif.
- SAN FRANCISCO-OAKLAND STANDARD METROPOLITAN AREA—Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties, Calif.
- SAN JOSE STANDARD METROPOLITAN AREA—Coextensive with Santa Clara County, Calif.
- SAVANNAH STANDARD METROPOLITAN AREA—Coextensive with Chatham County, Ga.
- SCRANTON STANDARD METROPOLITAN AREA—Coextensive with Lackawanna County, Pa.
- SEATTLE STANDARD METROPOLITAN AREA—Coextensive with King County, Wash.
- SHREVEPORT STANDARD METROPOLITAN AREA—Consists of Caddo and Bossier Parishes, La.
- SIOUX CITY STANDARD METROPOLITAN AREA—Coextensive with Woodbury County, Iowa.
- SIOUX FALLS STANDARD METROPOLITAN AREA—Coextensive with Minnehaha County, S. Dak.
- SOUTH BEND STANDARD METROPOLITAN AREA—Coextensive with St. Joseph County, Ind.
- SPOKANE STANDARD METROPOLITAN AREA—Coextensive with Spokane County, Wash.
- SPRINGFIELD (ILL.) STANDARD METROPOLITAN AREA—Coextensive with Sangamon County, Ill.
- SPRINGFIELD (MO.) STANDARD METROPOLITAN AREA—Coextensive with Greene County, Mo.
- SPRINGFIELD (OHIO) STANDARD METROPOLITAN AREA—Coextensive with Clark County, Ohio.
- SPRINGFIELD-HOLYOKE STANDARD METROPOLITAN AREA—Consists of Chicopee, Holyoke, Springfield, and Westfield Cities and Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham Towns in Hampden County; Northampton City and Easthampton, and South Hadley Towns in Hampshire County, Mass. Also Enfield Town in Hartford County, Conn.
- STAMFORD-NORWALK STANDARD METROPOLITAN AREA—Consists of Norwalk and Stamford Cities and Darien, Greenwich, New Canaan, and Westport Towns in Fairfield County, Conn.
- STOCKTON STANDARD METROPOLITAN AREA—Coextensive with San Joaquin County, Calif.
- SYRACUSE STANDARD METROPOLITAN AREA—Coextensive with Onondaga County, N. Y.
- TACOMA STANDARD METROPOLITAN AREA—Coextensive with Pierce County, Wash.
- TAMPA-ST. PETERSBURG STANDARD METROPOLITAN AREA—Consists of Hillsborough and Pinellas Counties, Fla.
- TERRE HAUTE STANDARD METROPOLITAN AREA—Coextensive with Vigo County, Ind.
- TOLEDO STANDARD METROPOLITAN AREA—Coextensive with Lucas County, Ohio.
- TOPEKA STANDARD METROPOLITAN AREA—Coextensive with Shawnee County, Kans.
- TRENTON STANDARD METROPOLITAN AREA—Coextensive with Mercer County, N. J.
- TUCSON STANDARD METROPOLITAN AREA—Coextensive with Pima County, Ariz.
- TULSA STANDARD METROPOLITAN AREA—Coextensive with Tulsa County, Okla.
- UTICA-ROME STANDARD METROPOLITAN AREA—Consists of Herkimer and Oneida Counties, N. Y.

STANDARD METROPOLITAN AREAS

WACO STANDARD METROPOLITAN AREA—Coextensive with McLennan County, Tex.

WASHINGTON STANDARD METROPOLITAN AREA—Consists of the District of Columbia; Alexandria and Falls Church Cities and Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.

WATERBURY STANDARD METROPOLITAN AREA—Consists of Waterbury City, Naugatuck Borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott Towns in New Haven County; and Thomastown and Watertown Towns in Litchfield County, Conn.

WATERLOO STANDARD METROPOLITAN AREA—Coextensive with Blackhawk County, Iowa

WHEELING-STEBENVILLE STANDARD METROPOLITAN AREA—Consists of Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; and Belmont and Jefferson Counties, Ohio

WICHITA STANDARD METROPOLITAN AREA—Coextensive with Sedgwick County, Kans.

WICHITA FALLS STANDARD METROPOLITAN AREA—Coextensive with Wichita County, Tex.

WILKES-BARRE-HAZLETON STANDARD METROPOLITAN AREA—Coextensive with Luzerne County, Pa.

WILMINGTON STANDARD METROPOLITAN AREA—Consists of New Castle County, Del.; and Salem County, N. J.

WINSTON-SALEM STANDARD METROPOLITAN AREA—Coextensive with Forsyth County, N. C.

WORCESTER STANDARD METROPOLITAN AREA—Consists of Worcester City and Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston Towns in Worcester County, Mass.

YORK STANDARD METROPOLITAN AREA—Coextensive with York County, Pa.

YOUNGSTOWN STANDARD METROPOLITAN AREA—Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

TERRITORIES AND POSSESSIONS

HONOLULU STANDARD METROPOLITAN AREA—Consists of area legally designated as the "City and County of Honolulu," T. H.

MAYAGUEZ STANDARD METROPOLITAN AREA—Coextensive with Mayaguez Municipio, P. R.

PONCE STANDARD METROPOLITAN AREA—Coextensive with Ponce Municipio, P. R.

SAN JUAN STANDARD METROPOLITAN AREA—Consists of San Juan, Catano, Bayamón, and Guaynabo Municipios, P. R.

APPENDIX H

REPORT FORMS

Twenty-five different report forms were used in enumerating wholesale establishments in connection with the 1954 Census of Business. Listed below are the form numbers and the kinds of wholesale business covered.

Form number

Title of report form

MERCHANT WHOLESALERS AND ASSEMBLERS OF FARM PRODUCTS

BC-60A	Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products
BC-60B	Wholesalers of Drugs, Chemicals, Paints, Paper
BC-60C	Wholesalers, Distributors of Dry Goods, Textiles, Apparel
BC-60D	Wholesalers of Furniture, Homefurnishings
BC-60E	Jobbers, Distributors, Wholesalers of Automobiles, Trucks, Automotive Parts and Supplies
BC-60F	Distributors, Wholesalers of Electrical, Electronic, Appliance Goods and Related Lines
BC-60G	Wholesalers of Hardware, Plumbing-Heating Goods and Related Lines
BC-60H	Supply Houses, and Machinery, Equipment, Supplies Distributors
BC-60I	Coal Wholesalers, Metal Merchants, Steel Warehouses
BC-60J	Iron-Steel Scrap, Waste Material Dealers
BC-60K	Merchant Wholesalers
BC-60L	Farm Products Assemblers, Country Buyers, Grain Merchants, Grain Elevators, Cream Stations, Produce Stations, Fruit and Vegetable Packing Houses, etc.
BC-X2-3	Lumber, Building Materials

MANUFACTURERS' SALES BRANCHES, SALES OFFICES

BC-61A	Food, Tobacco, and Kindred Products
BC-61B	Textile Mill Products
BC-61C	Apparel and Other Fabricated Textile Products
BC-61D	Lumber and Wood Products; Furniture and Fixtures; Paper and Allied Products
BC-61E	Chemicals and Allied Products
BC-61F	Primary and Fabricated Metal Products
BC-61G	Machinery, including Electrical
BC-61H	Rubber, Transportation Equipment, Stone, Clay, Glass, and Leather Products
BC-61I	Instruments, Photographic and Optical Goods, Watches and Clocks, Printed Products, Petroleum, Coal and Miscellaneous Manufactured Products
BC-61J	Blast Furnaces, Steel Works, and Rolling Mills

OTHER TYPES OF WHOLESALE ESTABLISHMENTS

BC-62	Petroleum Bulk Plants, Distributing Terminals
BC-63	Merchandise Agents, Brokers, Commission Firms

Reproductions of Forms BC-60A, BC-61A, BC-62, and BC-63 follow. Essential differences among the forms in the BC-60 series are in the commodity line inquiry, item 11. Correspondingly, forms in the BC-61 series differ primarily in the product classes, item 8. A complete list of commodity lines from all forms on the BC-60 series is presented on pages 6-166 and 6-167; and a list of product classes for which data are shown separately appears on pages 6-168 thru 6-171.

FORM BC-60A—Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products—Front—Top

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT a. Enter the name by which this establishment is known to its customers. _____ b. Location of establishment (1) Is this establishment physically located within the actual legal boundaries of any city, town, or village? <input type="checkbox"/> Yes <input type="checkbox"/> No (2) Actual location of this establishment (a) Street and number at establishment location _____ Name of city, town, or village _____ (This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.) County _____ State _____ (b) Street, road, or highway and number (if any) or other description of establishment location _____ County _____ State _____ c. Federal Social Security Employer Identification Number _____ (Enter all 9 digits) (Enter number as reported on Form 941, Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) Number of separate places of business operated under this Employer Identification Number _____ <input type="checkbox"/> One <input type="checkbox"/> Two or more d. Is this company (identified by the number in line c) owned or controlled by another company? _____ <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," give name and address of parent company: Name _____ Address _____ e. Does this company (line c) own or control another company? <input type="checkbox"/> Yes <input type="checkbox"/> No <table border="1" style="width: 100%; border-collapse: collapse; text-align: center;"> <tr> <td>Census Use</td> <td>State</td> <td>SMA/SEA</td> <td>County</td> <td>City</td> <td>City size</td> <td>Firm size</td> <td>Affiliation</td> </tr> <tr> <td>Key</td> <td>b</td> <td>c</td> <td>d</td> <td>e</td> <td>f</td> <td>g</td> <td>h</td> </tr> </table>		Census Use	State	SMA/SEA	County	City	City size	Firm size	Affiliation	Key	b	c	d	e	f	g	h	Form 60A BC Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products 1954 CENSUS OF BUSINESS (Please correct any errors in name or address)
Census Use	State	SMA/SEA	County	City	City size	Firm size	Affiliation											
Key	b	c	d	e	f	g	h											
ITEM 2.—PERIOD OWNED IN 1954 a. How many months in the year did you own this business? _____ months b. Did you own this business on December 31, 1954? _____ <input type="checkbox"/> Yes <input type="checkbox"/> No		KEY GENERAL INSTRUCTIONS Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope not later than 30 days after you receive it. A separate report is required for each establishment (place of business). If you owned more than one place of business in 1954, but have received a report form for only one place: a. Complete only lines c, d, and e of item 1. b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business. c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion. NOTE: Those companies receiving Form NC-X2 with their 1954 census report forms should use it (instead of following the above instructions) to request additional forms. Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.																
ITEM 3.—FORM OF OWNERSHIP (Check one) 1 <input type="checkbox"/> Individual proprietor 2 <input type="checkbox"/> Partnership 3 <input type="checkbox"/> Corporation (do not include any form of cooperative association) 4 <input type="checkbox"/> Cooperative association (corporate or noncorporate) 5 <input type="checkbox"/> Other (Specify) _____		Report values in dollars. OMIT CENTS																
ITEM 4.—TOTAL SALES IN 1954 a. Total sales and other operating receipts _____ Dollars b. Of total sales reported in a above, give the amount of— (1) Sales to industrial, commercial, institutional, or professional users _____ (2) Sales to household consumers _____ (3) Sales to Federal Government _____ (4) Sales to retailers _____ (5) Sales to wholesale organizations _____ (6) Export sales _____ c. How much, if any, of a above represents— (1) Sales on an agency or brokerage basis? _____ (2) Sales on "drop" or direct shipment basis? _____ (3) Display service, or "rack" selling? _____		ITEM 1.—IDENTIFICATION OF ESTABLISHMENT Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere. ITEM 4.—TOTAL SALES IN 1954 Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes. Line a.—Include at selling value any goods sold by you on a commission or brokerage basis for others, as well as sales for your own account. Section b Sum of entries in (1) through (6) should equal the amount reported in 4a. If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary. Line (1)—Report here sales of this establishment to hotels, restaurants, hospitals, manufacturers, service businesses, State and local governments, and other business concerns or institutions that normally buy for their own use rather than for resale of the goods in the form purchased. Line (2)—Report here sales to household consumers, farmers, and individual users (including sales to your own employees). Also include any sales through your own vending machines. Line (3)—Report here sales direct to the Federal Government, including the armed services. Line (4)—Report here sales to retailers of all types (chain stores, independent stores, cooperative stores, vending machine operators, etc.). Line (5)—Report here sales to organizations that normally purchase for resale at wholesale. Line (6)—Report here sales that were made direct to buyers in foreign countries or through their agents in this country. Include transfers to your own foreign branches, if any. Alaska, Hawaii, and Puerto Rico should not be considered as foreign countries. Section c If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary.																

FORM BC-60A-Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products-Front-Bottom

ITEM 5.—PERSONNEL AND PAYROLL		Dollars
a. Total payroll for the year 1954, before payroll deductions.....		A-2
b. Paid employees and payroll for the workweek ended nearest November 15, 1954.....	Number of employees Payroll (dollars)	A-3, 4
c. Number of paid employees for workweek ended nearest:	Number	
(1) March 15, 1954.....		A-5
(2) May 15, 1954.....		A-6
(3) August 15, 1954.....		A-7
d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954.....		A-8
e. Number of salesmen, November 1954.....		A-9 C-10*
ITEM 6.—CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES		Dollars
a. How much of 1954 sales, 4a above, was on—		C-6
(1) Credit?.....		
(2) Spot cash or c. o. d. basis?.....		C-7
(Total of (1) and (2) must equal 4a.)		
b. Accounts and notes receivable, outstanding as of December 31, 1954.....		C-8
c. Bad debt losses, 1954.....		C-9
ITEM 7.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT		Dollars
a. Total 1954 operating expenses.....		A-10 D-2
b. Merchandise inventory at cost:		A-11
(1) December 31, 1953.....		
(2) December 31, 1954.....		A-12 D-3
ITEM 8.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1954		Square feet
a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment:		
(1) Floor space in single story buildings.....		D-4
(2) Floor space in multiple story buildings.....		D-5
(3) Total floor space (Sum of (1) and (2)).....		D-6
b. Cold storage (net piling) space of this establishment:	Cubic feet	
(1) Cooler space (20° to 50° F.).....		D-7
(2) Freezer space, including food locker (19° F. and below).....		D-8
(3) Total cold storage space (Sum of (1) and (2)).....		D-9a
ITEM 9.—TYPE OF OPERATION		
a. Principal type of operation or function performed: (Check one box only)		
1 <input type="checkbox"/> Wholesale merchant, distributor, jobber		
2 <input type="checkbox"/> Display service (rack) jobber		
3 <input type="checkbox"/> Exporter		
4 <input type="checkbox"/> Importer		
7 <input type="checkbox"/> Cash-carry wholesaler		
9 <input type="checkbox"/> Wagon or truck distributor		
0 <input type="checkbox"/> Consumer cooperative wholesaler		
<input type="checkbox"/> Packer-shipper farm products		
<input type="checkbox"/> Assembler, country buyer of farm products		
<input type="checkbox"/> Commission buyer of farm products		
<input type="checkbox"/> Cooperative marketing association		
<input type="checkbox"/> Other type (Specify) _____		
b. Does this establishment sponsor, or is it affiliated with a voluntary group of retailers?..... <input type="checkbox"/> Yes <input type="checkbox"/> No		
If "Yes,"		
(1) Give name of group.....		
(2) What percentage of your 1954 sales was to retail members of this group?.....%		
c. Is this establishment operated by a cooperating group of retailers?..... <input type="checkbox"/> Yes <input type="checkbox"/> No		
If "Yes,"		
(1) Give name of group.....		
(2) What percentage of your 1954 sales was to retail members of this group?.....%		

ITEM 5.—PERSONNEL AND PAYROLL	
Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.	
For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.	
Line a.—	Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.
Line b.—	Include both full- and part-time employees. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.
Lines c (1)–(3).—	Include both full- and part-time employees.
Line d.—	To be reported by proprietorships and partnerships only.
Line e.—	Include all persons engaged in making sales.

ITEM 6.—CREDIT SALES, RECEIVABLES, BAD DEBT LOSSES	
Line a (1).—	Report here all sales except those on a strictly cash or c. o. d. basis.
Line b.—	Report here the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year—before deducting reserves for bad debt losses. Do not include receivables sold to banks, factors, etc.
Line c.—	Report here the amount of receivables written off during 1954 as uncollectible.

ITEM 7.—OPERATING EXPENSES AND INVENTORY	
Line a.—	Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes or excise taxes. Unincorporated businesses should not include withdrawals by proprietors or firm members.
Section b	
Report inventories at cost value rather than sales price. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventories as of the dates specified, or nearest inventory date.	

ITEM 8.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE	
Lines a (1)–(3).—	Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.
Lines b (1)–(3).—	Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

ITEM 9.—TYPE OF OPERATION	
Line a.—	Enter a check mark in the box before the type of operation most suited to your business—the basis on which the major portion of your operations was conducted in 1954.
Check "Wholesale merchant, distributor, jobber" if you are primarily engaged in buying and selling in the domestic market, and perform all of the principal wholesale functions.	
Check "Importer" if your source of purchases is primarily foreign.	
Check "Wagon or truck distributor" if you customarily:	
(1)	sell from a truck or other vehicle, combining the function of salesman with that of deliveryman; and
(2)	carry a limited assortment of nationally advertised fast moving items.
Line b.—	If the establishment covered by this report sponsors, or is affiliated with a group of independent retailers engaged in joint advertising or other sales promotion under a group name or identification, check "Yes" and supply information under (1) and (2).
Line c.—	If the establishment covered by this report is owned and operated cooperatively by a group of independent retailers buying collectively, check "Yes" and supply information under (1) and (2).

FORM BC-60A--Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products--Reverse--Top

ITEM 10--KIND OF BUSINESS	m	ITEM 11--ANALYSIS OF SALES BY COMMODITY LINES--Continued	E1
Enter a check mark in the box below describing the kind of wholesaler or distributor that most nearly fits your business. If none applies, check the last box and enter the description by which your business is known to the trade or public.			
Food Wholesalers or Distributors			
011	<input type="checkbox"/>	General-line grocery wholesaler (selling a full line of groceries and related products)	
0120	<input type="checkbox"/>	Confectionery wholesaler	
0130	<input type="checkbox"/>	Fish, seafood distributor (fresh or frozen)	
0140	<input type="checkbox"/>	Meats, provisions wholesaler (including frozen meats)	
0151	<input type="checkbox"/>	Bakery, restaurant, hotel supply house	
Specialty-Line Food Wholesalers			
0152	<input type="checkbox"/>	Bread, bakery goods distributor	
0153	<input type="checkbox"/>	Canned food wholesaler	
0154	<input type="checkbox"/>	Coffee, tea, spice wholesaler	
0155	<input type="checkbox"/>	Dairy products distributor	
0156	<input type="checkbox"/>	Flour distributor	
0157	<input type="checkbox"/>	Frosted, frozen food distributor (except fish and meat)	
015	<input type="checkbox"/>	Other grocery specialty	
Specify product _____			
0220	<input type="checkbox"/>	Fresh fruit and vegetable wholesaler	
0210	<input type="checkbox"/>	Poultry, poultry products distributor	
Beverage Distributors			
0158	<input type="checkbox"/>	Soft drink distributor	
0310	<input type="checkbox"/>	Beer, ale distributor	
0320	<input type="checkbox"/>	Wines, distilled spirits wholesaler	
Other Kind of Business			
0410	<input type="checkbox"/>	Tobacco distributor	
____ Other, specify _____			
ITEM 11--ANALYSIS OF SALES BY COMMODITY LINES			
Many concerns will find that only a few of the items listed below pertain to their business. Select the particular lines that apply to your business and report the dollar volume of sales of each for the year 1954. If figures based on records are not available, give best possible approximations.			
Total Sales--Same as reported in 4a. _____ \$			
(Total of sales by commodity lines, should be the same as Total sales 1954--Item 4a.)			
E 1			
Food			
(1)		Canned, bottled foods, total (Sum of (a)-(g))	000 \$
(a)		Canned baby foods	\$
(b)		Canned fruits, fruit juices	\$
(c)		Canned vegetables, vegetable juices	\$
(d)		Canned fish, seafood	\$
(e)		Canned meats	\$
(f)		Canned milk	\$
(g)		Other canned, bottled foods	\$
(2)		Coffee (green, roasted), total (Sum of (a) and (b))	010 \$
(a)		Green coffee	\$
(b)		Roasted coffee	\$
(c)		Do you roast coffee at this establishment? <input type="checkbox"/> Yes <input type="checkbox"/> No	
(d)		If "Yes," amount roasted during 1954 _____ lb.	
(3)		Confectionery, total (Sum of (a)-(c))	020 \$
(a)		Candy, including chocolate	\$
(b)		Chewing gum	\$
(c)		Fountain fruits, syrups; potato chips; other confections	\$
(4)		Frozen foods, total (Sum of (a)-(d))	030 \$
(a)		Frozen fruits, juices	\$
(b)		Frozen vegetables	\$
(c)		Frozen fish, seafood	\$
(d)		Other frozen foods	\$
Soap			
(19)		Soaps, detergents, total (Sum of (a)-(c))	160 \$
(a)		Toilet soaps	\$
(b)		Laundry soaps, chips, powders	\$
(c)		Household detergents	\$
Tobacco			
(20)		Cigarettes, cigars, tobacco, total (Sum of (a)-(c))	110 \$
(a)		Cigarettes	\$
(b)		Cigars	\$
(c)		Other tobacco	\$
(21)		Smokers' supplies and pipes	111 \$
Miscellaneous Commodity Lines			
(22)		Feeds (mixed and other) including pet food, total (Sum of (a)-(e))	860 \$
(a)		Poultry feeds mixed at this establishment	\$
(b)		Other poultry feeds	\$
(c)		Livestock feeds mixed at this establishment	\$
(d)		Other livestock feeds	\$
(e)		Other feeds	\$
(23)		Men's, boys' clothing, furnishings (except shoes)	200 \$
(24)		Women's, misses', children's, infants' clothing, accessories (except shoes)	210 \$
(25)		Dry goods, notions (except woven piece goods and homefurnishings)	240 \$
(26)		Piece goods and domestics (including yard goods, sheets, pillowcases, towels, toweling, blankets, etc.)	230 \$
(27)		China, glassware, crockery	301 \$
(28)		Kitchen utensils, kitchen tools, miscellaneous homewares	302 \$
(29)		Drugs, druggist sundries	150 \$
(30)		Hardware	450 \$
(31)		School equipment, supplies	645 \$
(32)		Wrapping paper and paper products (including paper bags, boxes, containers, closures, etc.)	165 \$
(33)		Rope, cordage, twine	575 \$
(34)		Toys, games, athletic goods, bicycles	900 \$
(35)		Miscellaneous lines of merchandise, total	904 \$
Specify kind: _____ \$			
(36)		Service and rental receipts from customers	905 \$
ITEM 12--VENDING MACHINE OPERATIONS			
a. Do you operate vending machines? <input type="checkbox"/> Yes <input type="checkbox"/> No			
(If "No," disregard section b below.)			
b. If "Yes," give the following information:			
	Number of vending machines	Sales through vending machines	KEY
Total, all types of vending machines			F-2, 3
Cigars, cigarettes, tobacco			F-4, 5
Candy, nuts, confectionery, and other food products (except beverages and ice cream)			F-6, 7
Milk and ice cream			F-8, 9
Soft drinks and other beverages			F-10, 11
All other			F-12, 13*
ITEM 13--SOURCE OF MERCHANDISE SOLD			
Approximately what percent, if any, of sales (Item 4a) was made up of products of manufacturing plants owned or controlled either by this company or by the company (if any) named in Item 1d? _____ %			
(If none, enter "0")			
0-12*			

FORM BC-60A—Wholesalers and Distributors of Food, Beverages, Tobacco, and Related Products—Reverse—Bottom

(5) Groceries (except as specified), total (Sum of (a)-(h)).....	040 \$	ITEM 14.—REMARKS
(a) Flour, related products.....	\$	
(b) Sugar (refined)..... (Report raw sugar under (13) (b))	\$	
(c) Margarine, butter substitutes.....	\$	
(d) Cooking oils (including vegetable shortening)..... (Report lard under (12) (d))	\$	
(e) Bakery products.....	\$	
(f) Tea.....	\$	
(g) Dried fruits.....	\$	
(h) Other groceries (jams, breakfast cereals, pickles, sauces, etc.).....	\$	
(6) Dairy products, ice cream, ices, total (Sum of (a)-(e)).....	050 \$	
(a) Butter.....	\$	
(b) Cheese.....	\$	
(c) Ice cream, ices.....	\$	
(d) Milk, cream (fluid).....	\$	
(e) Other dairy products.....	\$	
Do you pasteurize milk at this establishment?.....	<input type="checkbox"/> Yes <input type="checkbox"/> No	
(7) Eggs (fresh, storage).....	052 \$	
(8) Poultry, total (Sum of (a) and (b)).....	060 \$	
(a) Live poultry.....	\$	
(b) Dressed poultry.....	\$	
(c) Do you dress poultry at this establishment?.....	<input type="checkbox"/> Yes <input type="checkbox"/> No	
If "Yes," give the following information:		
Type of bird.....	Number of birds killed	
(d) Hens and farm chickens.....		
(e) Commercial broilers.....		
(f) Turkeys.....		
(g) Other poultry.....		
(9) Fish, seafood (fresh).....	062 \$	
(10) Fresh fruits, vegetables, berries, total (Sum of (a) and (b)).....	070 \$	
(a) Fresh fruits, berries.....	\$	
(b) Fresh vegetables.....	\$	
(11) Peanuts, total (Sum of (a) and (b)).....	080 \$	
(a) Unshelled.....	\$	
(b) Shelled.....	\$	
(12) Meats, provisions, total (Sum of (a)-(e)).....	090 \$	
(a) Fresh meats (except sausages).....	\$	
(b) Cured, boiled, smoked meats.....	\$	
(c) Sausages (loaves).....	\$	
(d) Lard (from hogs).....	\$	
(e) Other meat (including game).....	\$	
(13) Food, beverage basic materials, total (Sum of (a)-(e)).....	100 \$	
(a) Malt, malt extract.....	\$	
(b) Raw sugar, industrial molasses.....	\$	
(c) Sausage casings.....	\$	
(d) Yeast (brewers, bakers).....	\$	
(e) Other basic food products (fruit peel, chocolate coatings, pop extract, ice, brown rice, beverage base, etc.).....	\$	
(14) Miscellaneous food products, total.....	101 \$	
Specify kind:.....	\$	
.....	\$	
Beverages		
(15) Beer, fermented malt liquors.....	102 \$	
(16) Soft drinks.....	103 \$	
(17) Spirits (including neutral spirits and ethyl alcohol used in blending).....	104 \$	
(a) Gallonage (proof sales, 1954).....		
(18) Wines.....	105 \$	

ITEM 15.—CERTIFICATION		
Name, address, and telephone number of person who should be contacted if questions arise regarding this report.		
Name		
Address		Telephone number
This report is substantially accurate and covers the period		
from to		
Date		Title
Signature of authorized person		

FORM BC-61A—Manufacturers' Sales Branches and Sales Offices—Food, Tobacco, and Kindred Products—Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

a. Enter the name by which this establishment is known to its customers.

b. Location of establishment

(1) Is this establishment physically located within the actual legal boundaries of any city, town, or village?

Yes

No

(2) Actual location of this establishment

(a) Street and number at establishment location

Name of city, town, or village

(This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.)

County

State

(b) Street, road, or highway and number (if any) or other description of establishment location

County

State

For establishments checking "Yes" in Item 1b (1)

For establishments checking "No" in Item 1b (1)

c. Federal Social Security Employer Identification Number

(Enter number as reported on Form 941, Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.)

(Enter all 9 digits)

Number of separate places of business operated under this Employer Identification Number

One

Two or more

d. Is the company identified by the number in line c owned, or controlled by another company?

Yes

No

If "Yes," give name and address of owning or controlling company:

Name

Address

e. Does this company (line c) own or control another company?

Yes

No

Census Use

Key

State

SMA/SEA

County

City

City size

Firm size

Affiliation

b

e

d

a

f

g

h

ITEM 2.—PERIOD OWNED IN 1954

a. How many months in the year did you own this business? months

b. Did you own this business on December 31, 1954?

Yes

No

ITEM 3.—FORM OF OWNERSHIP (Check one)

1

Individual proprietor

2

Partnership

3

Corporation (do not include any form of cooperative association)

4

Cooperative association (corporate or noncorporate)

5

Other (Specify)

ITEM 4.—TOTAL SALES IN 1954

a. Total sales and other operating receipts

b. Approximately what percent of your 1954 sales was at retail?

c. Approximately what percent of merchandise sold (as reported in a) was delivered from stocks of this branch?

d. Approximately what percent, if any, of sales (a above) was made up of products of other manufacturers?

Dollars

Percent

ITEM 5.—PERSONNEL AND PAYROLL

a. Total payroll for the year 1954, before payroll deductions

b. Paid employees and payroll for the workweek ended nearest November 15, 1954

Number of employees

Payroll (dollars)

c. Number of paid employees for workweek ended nearest:

(1) March 15, 1954

(2) May 15, 1954

(3) August 15, 1954

d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954

Dollars

Number

ITEM 6.—OPERATING EXPENSES AND INVENTORY OF THIS ESTABLISHMENT

a. Total 1954 operating expenses

b. Merchandise inventory at cost, December 31, 1954

Dollars

ITEM 7.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1954

a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment:

(1) Floorspace in single story buildings

(2) Floor space in multiple story buildings

(3) Total floor space (Sum of (1) and (2))

b. Cold storage (net piling) space of this establishment:

(1) Cooler space (20° to 50° F.)

(2) Freezer space, including food locker (19° F. and below)

(3) Total cold storage space (Sum of (1) and (2))

sq. ft.

sq. ft.

sq. ft.

cu. ft.

cu. ft.

cu. ft.

CONFIDENTIAL.—This report is required by Act of Congress (43 U. S. C. 151). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.

Form BC 61A

U. S. DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

Washington, D. C.

Manufacturers' Sales Branches and Sales Offices

Food, Tobacco, and Kindred Products

1954 CENSUS OF BUSINESS

(Please correct any errors in name or address)

KEY

GENERAL INSTRUCTIONS

Please complete and return this form to the Bureau of the Census Office shown on the enclosed envelope not later than 30 days after you receive it.

A separate report should be submitted on this form (or similar Form BC-61A through 61J) for each sales branch or sales office. Sales branches or offices located at plants or general offices should be reported separately, if separate records are available, or if substantially accurate reports can be prepared.

A separate report is required for each sales office without stocks, as well as each sales branch carrying stocks of merchandise from which deliveries are made. Separate reports are also required for other establishments (plants, retail stores, or other places of business) of this organization.

If you have not received a sufficient number of forms, or the correct forms, complete the enclosed Form NC-X2 and return it to the Census Office, the address of which appears on the enclosed return envelope.

Please read all instructions and fill in all items, entering "None" when applicable. You may report fiscal-year figures.

Report values in dollars. OMIT CENTS

SPECIFIC INSTRUCTIONS

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT

Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.

ITEM 4.—TOTAL SALES IN 1954

Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes.

Line a.—Include in sales all orders booked through this sales branch or sales office, even though billings may be made from a central office and shipments made from the plant or central warehouse. Sales may be reported by company sales districts if records are not kept on a location basis. Also include any receipts from services rendered customers, other than from the sale of merchandise.

Line b.—Report here approximate percentage of sales to household consumers, farmers, and individual users (including sales to your own employees).

Line d.—Report here approximate percentage of sales made up of goods bought and sold, but not produced by your company, your parent company, or companies corporately affiliated with your company.

ITEM 5.—PERSONNEL AND PAYROLL

Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses.

For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive.

Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc.

Line b.—Include full- and part-time employees and travelling personnel carried on this establishment's payroll. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid on other than a weekly basis should also be adjusted to a 1-week basis.

Line c (1)–(3).—Include both full- and part-time employees.

Line d.—To be reported by proprietorships and partnerships only.

ITEM 6.—OPERATING EXPENSES AND INVENTORY

Line a.—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general selling expense. Also include out-freight paid by you, on sales of this establishment, and not billed to customer. Do not include the cost of merchandise. Do not include income taxes or excise taxes. Unincorporated businesses should not include withdrawals by proprietors or firm members.

Line b.—Report inventories at cost value rather than sales price. Report value f. o. b. factory plus in-freight. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventory as of the date specified, or nearest inventory date.

ITEM 7.—WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE

Lines a (1)–(3).—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

Lines b (1)–(3).—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.

Census use

Form BC-61A

(OVER)

FORM BC-61A—Manufacturers' Sales Branches and Sales Offices—Food, Tobacco, and Kindred Products—Reverse

ITEM 8.—ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES			
(Enter below the total dollar sales of each product sold by this branch or office. Products listed are identical (at a less detailed level) in terms of the product classification codes to those requested of your manufacturing establishments.)			
Total Sales 1954 (Same as Item 4a) (Sum of entries below should equal amount reported here.)	Product Code (E2-51x)	Sales 1954 (E2-6*)	
Meats and Poultry			
(1) Beef (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1).....	20111	\$	
(2) Veal (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1).....	20112	\$	
(3) Lamb and mutton (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1).....	20113	\$	
(4) Pork (include fresh and frozen carcasses and cuts, also fresh variety meats) (-1).....	20114	\$	
(5) Lard (-1).....	20115	\$	
(6) Pork, processed and cured (-1).....	20131	\$	
(7) Sausage and other prepared meat products, not canned (-1).....	20132	\$	
(8) Canned meats (except dog and cat food) packed in tin or glass (-1).....	20133	\$	
(9) Dried beef and other cured meats (-1).....	20134	\$	
(10) Hens (or fowls) and other chickens, except chickens 2-4 lb. (-1).....	20151	\$	
(11) Young chickens, 2-4 pounds live weight, including commercial broilers (-1).....	20152	\$	
(12) Turkeys (-1).....	20153	\$	
(13) Other poultry and small game (-1).....	20154	\$	
(14) Shell eggs.....	40051	\$	
Products of Dairies			
(15) Butter (-2).....	20210	\$	
(16) Natural cheese (-2).....	20220	\$	
(17) Process cheese and related products made from natural cheese (-2).....	20252	\$	
(18) Dried milk, dried buttermilk, etc. (-2).....	20231	\$	
(19) Canned milk (-2).....	20232	\$	
(20) Bulk evaporated and condensed milk (whole milk, skim milk, buttermilk and whey) (-2).....	20233	\$	
(21) Ice cream mix and ice milk mix (-2).....	20234	\$	
(22) Ice cream and ices (-2).....	20240	\$	
(23) Special dairy products (malted milk powder, etc.) (-2).....	20251	\$	
(24) Bottled fluid milk and cream (-2).....	20272	\$	
(25) Bulk fluid milk and cream (-2).....	20271	\$	
(26) Do you pasteurize milk at this establishment? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Canned and Preserved Products			
(27) Canned fish and other seafood (-3).....	20310	\$	
(28) Cured fish and other seafood (-3).....	20320	\$	
(29) Canned fruits (-3).....	20331	\$	
(30) Canned vegetables and specialties (-3).....	20339	\$	
(31) Canned fruit juices (-3).....	20334	\$	
(32) Canned vegetable juices (-3).....	20335	\$	
(33) Canned baby foods (include canned cereals; report boxed cereals under 20430 Cereal breakfast foods) (-3).....	20336	\$	
(34) Canned soups and poultry products (-3).....	20337	\$	
(35) Jams, jellies, and preserves (-3).....	20338	\$	
(36) Dried and dehydrated fruits, vegetables, and soup mix (-3).....	20340	\$	
(37) Catsup and other tomato sauces (-3).....	20351	\$	
(38) Pickles and other pickle products (-3).....	20352	\$	
(39) Mustard and other meat sauces, except tomato (-3).....	20353	\$	
(40) Salad dressings, including mayonnaise (-3).....	20354	\$	
Fresh and Frozen Packaged Fish and Seafood			
(41) Frozen seafood (fish, shrimp, oysters, etc.) (-3).....	20361	\$	
(42) Fresh packaged seafood (filets, steaks, bucked oysters, etc., not frozen) (-3).....	20362	\$	
Frozen Foods			
(43) Frozen fruits and juices (-3).....	20371	\$	
(44) Frozen vegetables (-3).....	20372	\$	
Prepared Animal Feeds			
(45) Poultry feeds (-4).....	20421	\$	
(46) Livestock feeds (-4).....	20422	\$	
(47) Dog and cat food (-4).....	20423	\$	
(48) All other prepared animal feed, including alfalfa meal and mineral mixtures (-4).....	20424	\$	
Grain Mill Products			
(49) Wheat flour, except blended or prepared (-4).....	20411	\$	
(50) Wheat bran, shorts, and middlings (-4).....	20412	\$	
(51) Blended and prepared flour (-4).....	20450	\$	
(52) Dry corn milling products (-4).....	20413	\$	
(53) Other grain-mill products, include rye flour, etc. (-4).....	20414	\$	
(54) Cereal breakfast foods (-4).....	20430	\$	
(55) Milled rice and byproducts (-4).....	20440	\$	
Bread and Other Bakery Products			
(56) Bread, bread type rolls, cakes, pies, cookies (hand-made) and pastries (-5).....	20510	\$	
(57) Biscuits, crackers, and pretzels (-5).....	20520	\$	
Sugar and Related Products			
(58) Raw cane sugar (-9).....	20611	\$	
(59) Other cane sugar mill products and byproducts (-9).....	20612	\$	
(60) Refined cane sugar (-9).....	20621	\$	
(61) Other cane sugar refinery products and byproducts (-9).....	20622	\$	
(62) Refined beet sugar (-9).....	20631	\$	
(63) Other beet sugar factory products and byproducts (-9).....	20632	\$	
Confectionery Products			
(64) Bar goods (except solid chocolate bars) (-6).....	20711	\$	
(65) 5¢ and 10¢ specialties (other than bars and cough drops) (-6).....	20712	\$	
(66) Packaged goods to retail (-6).....	20713	\$	
(67) Bulk goods (-6).....	20714	\$	
(68) Salted, roasted, and blanched nuts (-6).....	20715	\$	
(69) Other candy and confectionery, not elsewhere classified (-6).....	20716	\$	
(70) Chocolate coatings (-6).....	20721	\$	
(71) Other chocolate and cocoa products (-6).....	20722	\$	
(72) Chewing gum and chewing gum base (-6).....	20730	\$	
Beverages and Related Products			
(73) Bottled soft drinks and carbonated waters (20-9).....	20810	\$	
(74) Beer, ale, and other malt liquors (20-7).....	20821	\$	
(75) Malt (20-9).....	20831	\$	
(76) Malt byproducts (20-9).....	20832	\$	
(77) Wines and brandy (20-8).....	20840	\$	
(78) Distilled liquors, except brandy (20-8).....	20851	\$	
(79) Distiller's grains (20-9).....	20852	\$	
(80) Bottled liquors (20-8).....	20853	\$	
(81) Ethyl alcohol (-1).....	28291	\$	
Miscellaneous Food and Related Products			
(82) Baking powder (-9).....	20911	\$	
(83) Yeast (-9).....	20912	\$	
(84) Shortening and cooking oils (-9).....	20920	\$	
(85) Margarine (-9).....	20930	\$	
(86) Raw and acidulated soap stock and foots (all types) (-9).....	28891	\$	
(87) Corn sirup, corn sugar and starches (-9).....	20941	\$	
(88) Other starch (-9).....	20942	\$	
(89) Dextrin (-9).....	20943	\$	
(90) Corn oil (-9).....	20944	\$	
(91) Wet process corn byproducts (-9).....	20945	\$	
(92) Flavoring extracts, emulsions, and other liquid flavors (-9).....	20951	\$	
(93) Beverage bases (-9).....	20952	\$	
(94) Flavoring sirups for use by soft drink bottlers (-9).....	20953	\$	
(95) Other flavoring sirups and concentrates (-9).....	20954	\$	
(96) Vinegar and cider (-9).....	20996	\$	
(97) Manufactured ice (-9).....	20970	\$	
(98) Macaroni and noodle products (not canned) (-9).....	20980	\$	
(99) Eggs (liquid, frozen, and dried) (-9).....	20994	\$	
(100) Gelatin (except ready-to-mix desserts) (-9).....	28942	\$	
(101) Desserts, ready-to-mix (except ice cream mix) (-9).....	20991	\$	
(102) Potato chips (-9).....	20992	\$	
(103) Sweetening sirup and molasses, mixed or blended (-9).....	20993	\$	
(104) Roasted coffee (-9).....	20995	\$	
(105) Do you roast coffee at this establishment? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," amount roasted during 1954— (106) (Number of pounds).....			
(107) Tea.....	40040	\$	
(108) Soap and glycerin (include codes 28411-4) (-4).....	28419	\$	
(109) Cleaning and polishing preparations (include codes 28421-5) (-4).....	28429	\$	
Tobacco Products			
(110) Cigarettes (39-6).....	21110	\$	
(111) Cigars (39-6).....	21210	\$	
(112) Chewing and smoking tobacco and snuff (39-6).....	21310	\$	
Other Products (Please Specify)			
(113)		\$	
(114)		\$	
(115)		\$	
(116)		\$	
(117)		\$	
(118)		\$	
(119)		\$	
(120)		\$	
(121)		\$	
(122)		\$	
(123) Receipts from services and sources other than the sale of merchandise.....	40905	\$	
ITEM 9.—REMARKS			
ITEM 10.—CERTIFICATION			
Name, address, and telephone number of person who should be contacted if questions arise regarding this report.			
Name.....	Telephone number.....		
Address.....			
This report is substantially accurate and covers the period from..... to.....			
Date.....	Title.....		
Signature.....			

FORM BC-62-Petroleum Business; Bulk Plants, Distributing Terminals-Front

[illegible]

FORM BC-62—Petroleum Business; Bulk Plants, Distributing Terminals—Reverse

ITEM 8.—DESCRIPTION OF BUSINESS		KEY	ITEM 8.—DESCRIPTION OF BUSINESS																																																																													
a. Does the owner of this business (or its parent or affiliated company, if any) also operate a petroleum refinery? 3 <input type="checkbox"/> Yes 4 <input type="checkbox"/> No b. Type of facility or operation covered in this report. (Check one box only). <div style="margin-left: 20px;">Bulk plant</div> (1) <input type="checkbox"/> Gasoline, kerosene, distillate or residual bulk plant 41_0 (2) <input type="checkbox"/> L. P. gas bulk plant 4310 <div style="margin-left: 20px;">Terminal</div> (3) <input type="checkbox"/> Gasoline, kerosene, distillate or residual terminal 4200 (4) <input type="checkbox"/> L. P. gas terminal 4320 <div style="margin-left: 20px;">Other type of distributor</div> (5) <input type="checkbox"/> Truck jobber (no storage tanks) (6) <input type="checkbox"/> Other type of operation (Specify) _____ c. Do you operate this facility for an oil company on a commission basis? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," enter name of company for whom you sell _____		1 1 m	Section b: Enter a check mark in the box pertaining to the type of facility or type of operation covered in this report. Relay (or lock-up) points should be included with bulk stations of which they are relays. Line (1).—Check this box if the facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils and (a) does not receive its principal products by tankers, barges, or pipelines, or (b) has facilities with total storage capacity of less than 2,100,000 gallons (50,000 bbls.). Facilities which receive principal products by tanker, barge, or pipeline and others with total bulk storage capacity of 2,100,000 gallons (50,000 bbls.) or more, should check terminal, line (3). Line (2).—Check this box if the facility is primarily engaged in the distribution of liquefied petroleum gases and has total bulk storage capacity of less than 500,000 gallons. If facility has storage capacity of 500,000 gallons or more, check L. P. gas terminal, line (4). Line (3).—Check this box if facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oil and receives its principal products by tanker, barge, or pipeline or has total storage capacity of 2,100,000 gallons (50,000 bbls.) or more. Line (4).—Check this box if the facility is primarily engaged in the distribution of liquefied petroleum gases and has total bulk storage capacity of 500,000 gallons or more. Line (5).—Check this box if you have no stationary tanks but are primarily engaged in buying on your own account, and selling petroleum products from truck.																																																																													
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FORM BC-63—Merchandise Agents, Brokers, Commission Firms—Front

ITEM 1.—IDENTIFICATION OF ESTABLISHMENT				CONFIDENTIAL.—This report is required by Act of Congress (13 U. S. C. 191). Your report is confidential and only sworn Census employees will have access to it. It cannot be used for purposes of taxation, investigation, or regulation.		Form approved, Budget Bureau No. 41-54393.													
a. Enter the name by which this establishment is known to its customers. _____				Form 63		U. S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS Washington, D. C.													
b. Location of establishment (1) Is this establishment physically located within the actual legal boundaries of any city, town, or village? <input type="checkbox"/> Yes <input type="checkbox"/> No (2) Actual location of this establishment (a) Street and number at establishment location _____ Name of city, town, or village _____ (This must be the city, town, or village within whose boundaries the establishment is actually located, even though mailing address of the business is in a different place.) County _____ State _____ (b) Street, road, or highway and number (if any) or other description of establishment location _____ County _____ State _____				1954 CENSUS OF BUSINESS		(Please correct any errors in name and address)													
c. Federal Social Security Employer Identification Number _____ (Enter number as reported on Form 941, Item 10, on latest employer's quarterly tax return under Federal Insurance Contributions Act.) (Enter all 9 digits) Number of separate places of business operated under this Employer Identification Number _____ <input type="checkbox"/> One <input type="checkbox"/> Two or more d. Is the company identified by the number in line c owned or controlled by another company? <input type="checkbox"/> Yes <input type="checkbox"/> No If "Yes," give name and address of owning or controlling company: Name _____ Address _____ e. Does this company (line c) own or control another company? <input type="checkbox"/> Yes <input type="checkbox"/> No				GENERAL INSTRUCTIONS Please complete and return this form to the Bureau of the Census office shown on the enclosed envelope not later than 30 days after you receive it. A separate report is required for each establishment (place of business). If you owned more than one place of business in 1954, but have received a report form for only one place: a. Complete only lines c, d, and e of Item 1. b. In the "Remarks" section of the report, list each establishment, indicating whether it is retail, wholesale, etc., and its kind of business. c. Return this form using the enclosed envelope and you will be sent the appropriate number of report forms for completion. NOTE: Those companies receiving Form NC-X2 with their 1954 census report form should use it (instead of following the above instructions) to request additional forms. Please read all instructions and complete all items, entering "None" where applicable. You may report fiscal-year figures.		Report values in dollars. OMIT CENTS													
<table border="1" style="width: 100%; border-collapse: collapse; font-size: x-small;"><tr><th>Census Use</th><th>State</th><th>SMA/SEA</th><th>County</th><th>City</th><th>City size</th><th>Firm size</th><th>Affiliation</th></tr><tr><td>Key</td><td>b</td><td>c</td><td>d</td><td>e</td><td>f</td><td>g</td><td>h</td></tr></table>								Census Use	State	SMA/SEA	County	City	City size	Firm size	Affiliation	Key	b	c	d
Census Use	State	SMA/SEA	County	City	City size	Firm size	Affiliation												
Key	b	c	d	e	f	g	h												
ITEM 2.—PERIOD OWNED IN 1954 a. How many months in the year did you own this business? _____ months b. Did you own this business on December 31, 1954? <input type="checkbox"/> Yes <input type="checkbox"/> No				SPECIFIC INSTRUCTIONS ITEM 1.—IDENTIFICATION OF ESTABLISHMENT Line b (1).—Check "No" if the establishment is not within the boundaries of any city, town, or village, even though the mailing address of the business is in such a place. Check "Yes" if the establishment is physically located in such a place even though the business mailing address is elsewhere.		ITEM 4.—TRANSACTIONS (PURCHASES, SALES) IN 1954 Line a.—Enter here the value of goods involved in sales transactions negotiated for others, not commissions. Report as sales (not purchases) any transactions in which you may have represented both buyer and seller. Exclude dealings in futures or options. Report purchases negotiated for others in 4c. Line b.—Report net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes. Line c.—Enter here the value of goods involved in purchases made by you for the account of others, not commissions. Exclude dealings in futures or options. Transactions in which you may have represented both buyer and seller should be reported as sales in 4a above, not here. Section c.—Report all transactions of this establishment during 1954. The sum of entries in (1) through (6) should equal the amount reported in 4d. If book figures are not available, entries for these lines should represent your best approximations—based upon percentage estimates, if necessary. Line (1).—Report here amount of sales to (or purchases for) business concerns or institutions that normally buy for their own use rather than for resale of the goods in the form purchased, such as State and local governments, manufacturers, service businesses, railroads, utilities, restaurants, hospitals, etc. Report Federal Government sales under (3). Line (2).—Report here sales to household consumers, farmers, and individual users (including sales to your own employees). Line (3).—Report here sales on direct order from Federal Government bodies, including the armed services. Line (4).—Report here sales to (or purchases for) retailers of all types, such as chain stores, independent stores, department stores, State liquor stores, cooperative stores, etc. Line (5).—Report here all sales to (or purchases for) organizations that normally purchase for resale at wholesale, such as wholesalers, jobbers, subjobbers, institutional supply houses, wholesale commissaries, export concerns, etc. Line (6).—Report here sales that were made direct to buyers in foreign countries or through their agents in this country. Include transfers to your own foreign branches, if any. Alaska, Hawaii, and Puerto Rico should not be considered as foreign countries.													
ITEM 3.—FORM OF OWNERSHIP (Check one) 1 <input type="checkbox"/> Individual proprietor 2 <input type="checkbox"/> Partnership 3 <input type="checkbox"/> Corporation (do not include any form of cooperative association) 4 <input type="checkbox"/> Cooperative association (corporate or noncorporate) 5 <input type="checkbox"/> Other (Specify) _____																			
ITEM 4.—TRANSACTIONS (PURCHASES, SALES) IN 1954				ITEM 5.—PERSONNEL AND PAYROLL Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses. For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive. Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. Line b.—Include full- and part-time employees and travelling personnel carried on this establishment's payroll. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid employees on other than a weekly basis should also be adjusted to a 1-week basis. Lines c (1)–(3).—Include both full- and part-time employees. Line d.—To be reported by proprietorships and partnerships only.		ITEM 5.—PERSONNEL AND PAYROLL Include payments to corporation officers and executives working in this establishment. Do not include salaries or withdrawals (whether in cash or kind) of proprietors or partners of unincorporated businesses. For purposes of this item, the workweek ended nearest the 15th of the month should be one ending in the period of the 12th through 18th inclusive. Line a.—Report the full amount of salaries, wages, bonuses, vacation allowances, and commissions before deductions for Social Security, income tax withholding, insurance, dues, etc. Line b.—Include full- and part-time employees and travelling personnel carried on this establishment's payroll. If your payroll is for a period other than a week, please adjust the figures to a 1-week basis. Commissions paid employees on other than a weekly basis should also be adjusted to a 1-week basis. Lines c (1)–(3).—Include both full- and part-time employees. Line d.—To be reported by proprietorships and partnerships only.													
a. Sales by you for others on an agency or brokerage basis _____ Dollars b. Sales made for your own account _____ Dollars c. Purchases made by you for the account of others _____ Dollars d. Total transactions (Sum of a, b, and c above) _____ Dollars e. Of total transactions reported in d above, give the amount of— (1) Sales to (or purchases for) industrial, commercial, institutional, or professional users _____ Dollars (2) Sales to household consumers _____ Dollars (3) Sales to Federal Government _____ Dollars (4) Sales to (or purchases for) retailers _____ Dollars (5) Sales to (or purchases for) wholesale organizations _____ Dollars (6) Export sales _____ Dollars																			
ITEM 5.—PERSONNEL AND PAYROLL				ITEM 6.—BROKERAGE OR COMMISSIONS RECEIVED		ITEM 6.—BROKERAGE OR COMMISSIONS RECEIVED													
a. Total payroll for the year 1954, before payroll deductions _____ Dollars b. Paid employees and payroll for the workweek ended nearest November 15, 1954 _____ Dollars c. Number of paid employees for workweek ended nearest: (1) March 15, 1954 _____ (2) May 15, 1954 _____ (3) August 15, 1954 _____ d. Proprietors or partners who worked in this establishment 15 hours or more during the workweek ended nearest November 15, 1954 _____ Dollars a. Amount of brokerage or commissions received on transactions negotiated for others (Item 4) during 1954 _____ Dollars																			

ITEM 7.—INVENTORIES AND WAREHOUSE SPACE OF THIS ESTABLISHMENT		KEY																																																																																																				
<p>a. Inventories:</p> <p>(1) Merchandise on hand not owned by you, December 31, 1954.....</p> <p>(2) Merchandise owned by you, December 31, 1954.....</p> <p>h. Warehouse, stockroom, and other inventory storage space, December 31, 1954:</p> <p>(1) Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment..... sq. ft.</p> <p>(2) Cold storage (net piling) space of this establishment (50° Fahrenheit and below)..... cu. ft.</p> <p>(3) Bin space (rated capacity) for storing bulk or loose grain, feed, etc..... bu.</p>		<p>Dollars</p> <p>A-11</p> <p>A-12*</p> <p>D-3xx</p> <p>D-5xx</p> <p>D-9</p> <p>D-10*</p>																																																																																																				
ITEM 8.—KIND OF BUSINESS																																																																																																						
<p>a. Give usual designation by which the business is known to the trade or public:</p> <hr/> <p>h. Principal type of operation or function performed: (Check appropriate box)</p> <table border="0" style="width: 100%;"> <tr> <td style="vertical-align: top; width: 50%;"> <input type="checkbox"/> Auction company <input type="checkbox"/> Broker (representing buyers) <input type="checkbox"/> Broker (representing sellers) <input type="checkbox"/> Commission merchant <input type="checkbox"/> Export agent <input type="checkbox"/> Import agent <input type="checkbox"/> Manufacturers' agent without stocks </td> <td style="vertical-align: top; width: 50%;"> <input type="checkbox"/> Manufacturers' agent without stocks <input type="checkbox"/> Selling agent <input type="checkbox"/> Purchasing agent, resident buyer, syndicate buyer <input type="checkbox"/> Other (Specify) _____ </td> </tr> </table> <p>c. Examine lines of merchandise listed below. Enter in the appropriate spaces the approximate percent of your total transactions accounted for by each of the principal lines of merchandise sold or purchased by this establishment during 1954. Total percentages entered should equal 100%.</p> <table border="0" style="width: 100%;"> <thead> <tr> <th style="text-align: left; font-weight: normal;">Percent</th> <th style="text-align: left; font-weight: normal;">Merchandise lines</th> </tr> </thead> <tbody> <tr><td>5120</td><td>Canned foods</td></tr> <tr><td>5130</td><td>Coffee, tea, spices</td></tr> <tr><td>5140</td><td>Confectionery</td></tr> <tr><td>5150</td><td>Flour</td></tr> <tr><td>5160</td><td>Meats, provisions (except canned)</td></tr> <tr><td>5170</td><td>Sugar</td></tr> <tr><td>5190</td><td>Grocery products not specified above</td></tr> <tr><td>5210</td><td>Dairy, poultry products</td></tr> <tr><td>5310</td><td>Fruits, vegetables</td></tr> <tr><td>5410</td><td>Drugs, proprietaries, toiletries</td></tr> <tr><td>5420</td><td>Chemicals, explosives</td></tr> <tr><td>5430</td><td>Paints, varnishes, lacquers, enamels</td></tr> <tr><td>5510</td><td>Clothing, furnishings (men's, women's)</td></tr> <tr><td>5520</td><td>Men's, boys' clothing, furnishings</td></tr> <tr><td>5530</td><td>Women's, children's clothing, accessories</td></tr> <tr><td>5540</td><td>Furs (dressed), fur clothing</td></tr> <tr><td>5550</td><td>Handbags</td></tr> <tr><td>5560</td><td>Millinery, millinery supplies</td></tr> <tr><td>5570</td><td>Shoes, other footwear</td></tr> <tr><td>5580</td><td>Work clothing</td></tr> <tr><td>5610</td><td>Hosiery</td></tr> <tr><td>5620</td><td>Dry goods</td></tr> <tr><td>5630</td><td>Piece goods</td></tr> <tr><td>5710</td><td>Furniture</td></tr> <tr><td>5720</td><td>Home furnishings</td></tr> <tr><td>5810</td><td>Paper</td></tr> <tr><td>5820</td><td>Stationery, office supplies</td></tr> <tr><td>5900</td><td>Cotton</td></tr> <tr><td>6100</td><td>Grain</td></tr> <tr><td>6200</td><td>Hides, skins, raw furs</td></tr> <tr><td>6300</td><td>Livestock</td></tr> <tr><td>6400</td><td>Tobacco (leaf)</td></tr> <tr><td>6500</td><td>Wool, mohair</td></tr> <tr><td>6600</td><td>Inedible farm products not specified above</td></tr> <tr><td>6700</td><td>Automotive</td></tr> <tr><td>6810</td><td>Electrical apparatus and supplies</td></tr> <tr><td>6820</td><td>Appliances, radio and television sets</td></tr> <tr><td>6830</td><td>Electronic parts, equipment</td></tr> <tr><td>6910</td><td>Hardware</td></tr> <tr><td>6920</td><td>Plumbing, heating goods</td></tr> <tr><td>7110</td><td>Lumber, millwork</td></tr> <tr><td>7120</td><td>Construction materials (except lumber)</td></tr> <tr><td>7210</td><td>Air conditioning, commercial refrigeration equipment</td></tr> <tr><td>7220</td><td>Commercial machines, equipment</td></tr> <tr><td>7230</td><td>Construction machinery, equipment</td></tr> <tr><td>7240</td><td>Farm-garden machinery, equipment</td></tr> <tr><td>7250</td><td>Industrial machinery, equipment, supplies</td></tr> <tr><td>7260</td><td>Professional equipment, supplies</td></tr> </tbody> </table> <p style="font-size: small; margin-top: -10px;">Continued in right-hand column.</p>			<input type="checkbox"/> Auction company <input type="checkbox"/> Broker (representing buyers) <input type="checkbox"/> Broker (representing sellers) <input type="checkbox"/> Commission merchant <input type="checkbox"/> Export agent <input type="checkbox"/> Import agent <input type="checkbox"/> Manufacturers' agent without stocks	<input type="checkbox"/> Manufacturers' agent without stocks <input type="checkbox"/> Selling agent <input type="checkbox"/> Purchasing agent, resident buyer, syndicate buyer <input type="checkbox"/> Other (Specify) _____	Percent	Merchandise lines	5120	Canned foods	5130	Coffee, tea, spices	5140	Confectionery	5150	Flour	5160	Meats, provisions (except canned)	5170	Sugar	5190	Grocery products not specified above	5210	Dairy, poultry products	5310	Fruits, vegetables	5410	Drugs, proprietaries, toiletries	5420	Chemicals, explosives	5430	Paints, varnishes, lacquers, enamels	5510	Clothing, furnishings (men's, women's)	5520	Men's, boys' clothing, furnishings	5530	Women's, children's clothing, accessories	5540	Furs (dressed), fur clothing	5550	Handbags	5560	Millinery, millinery supplies	5570	Shoes, other footwear	5580	Work clothing	5610	Hosiery	5620	Dry goods	5630	Piece goods	5710	Furniture	5720	Home furnishings	5810	Paper	5820	Stationery, office supplies	5900	Cotton	6100	Grain	6200	Hides, skins, raw furs	6300	Livestock	6400	Tobacco (leaf)	6500	Wool, mohair	6600	Inedible farm products not specified above	6700	Automotive	6810	Electrical apparatus and supplies	6820	Appliances, radio and television sets	6830	Electronic parts, equipment	6910	Hardware	6920	Plumbing, heating goods	7110	Lumber, millwork	7120	Construction materials (except lumber)	7210	Air conditioning, commercial refrigeration equipment	7220	Commercial machines, equipment	7230	Construction machinery, equipment	7240	Farm-garden machinery, equipment	7250	Industrial machinery, equipment, supplies	7260	Professional equipment, supplies
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Name, address, and telephone number of person who should be contacted if questions arise regarding this report.																																																																																																						
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This report is substantially accurate and covers the period from _____ to _____																																																																																																						
Date	Title	Signature of authorized person																																																																																																				

APPENDIX I

CONTENTS OF 1954 CENSUS OF BUSINESS VOLUMES

VOLUME I: RETAIL TRADE—SUMMARY STATISTICS

Chapter 1.—United States Summary

Table 1A	Retail Trade: 1954—United States, by Kind of Business
Table 1B	Retail Trade: 1948—United States, by Kind of Business
Table 1C	Retail Trade: 1954 and 1948—United States, by Kind of Business
Table 1D	Retail Trade: 1954—Regions, by Kind of Business
Table 1E	Retail Trade: 1948—Regions, by Kind of Business
Table 1F	Retail Trade: 1954—Geographic Divisions, by Kind of Business
Table 1G	Retail Trade: 1948—Geographic Divisions, by Kind of Business
Table 1H	Retail Trade: 1954—United States, by Regions, Geographic Divisions, and States
Table 1J	Retail Trade: 1954—United States by Kind of Business, by Regions, Geographic Divisions, and States
Table 1K	Retail Trade: 1954—Standard Metropolitan Areas, by Kind of Business
Table 1L	Retail Trade: 1954—United States by Kind of Business and City Size
Table 1M	Retail Trade: 1954—Geographic Divisions, by Kind of Business and City Size
Table 1N	Retail Trade: 1954—Standard Metropolitan Areas, Ranked by Volume of Sales and by Population, Standard Metropolitan Areas and Central Cities
Table 1P	Retail Trade: 1954—Cities with 10,000 Inhabitants or More, Ranked by Volume of Sales

Chapter 2.—Sales Size

Table 2A	Retail Trade: 1954—Sales Size of Establishment—United States, by Kind of Business
Table 2B	Retail Trade: 1954—Sales Size of Establishment—States, by Kind of Business
Table 2C	Retail Trade: 1954—Sales Size of Establishment—Selected Metropolitan Areas, by Kind of Business
Table 2D	Retail Trade: 1954—Sales Size of Establishment—United States, by Kind of Business and City-Size Group
Table 2E	Retail Trade: 1954—Sales Size of Establishment—United States, by Kind of Business and Legal Form of Organization
Table 2F	Retail Trade: 1954—Sales Size of Establishment—United States, by Kind of Business and Employment Size of Establishment
Table 2G	Retail Trade: 1954—Sales Size of Establishment—All Standard Metropolitan Areas Combined, by Kind of Business and City-Size Group

Chapter 3.—Employment Size

Table 3A	Retail Trade: 1954—Employment Size of Establishment—United States, by Kind of Business
Table 3B	Retail Trade: 1954—Employment Size of Establishment—States, by Kind of Business
Table 3C	Retail Trade: 1954—Employment Size of Establishment—United States, by Kind of Business and City-Size Group

Chapter 4.—Single Units and Multiunits

Table 4A	Retail Trade: 1954—Single Units and Multiunits—United States, by Kind of Business
Table 4B	Retail Trade: 1954—Single Units and Multiunits—States, by Kind of Business
Table 4C	Retail Trade: 1954—Single Units and Multiunits—Selected Standard Metropolitan Areas, by Kind of Business
Table 4D	Retail Trade: 1954—Single Units and Multiunits—United States, by Kind of Business and Sales Size of Establishment
Table 4E	Retail Trade: 1954—Single Units and Multiunits—All Standard Metropolitan Areas Combined, by Kind of Business and Sales Size of Establishment

Chapter 5.—Legal Form of Organization

Table 5A	Retail Trade: 1954—Legal Form of Organization—United States, by Kind of Business
Table 5B	Retail Trade: 1954—Legal Form of Organization—States by Kind of Business

Chapter 6.—Miscellaneous

Table 6A	Central Administrative Offices, Warehouses, and Other Auxiliaries Servicing Retail Establishments: 1954—by Kind of Business Served—United States
Table 6B	Central Administrative Offices, Warehouses, and Other Auxiliaries Servicing Retail Establishments: 1954—by Function and by Kind of Business Served—United States
Table 6C	Central Administrative Offices, Warehouses, and Other Auxiliaries with Warehouse Space Servicing Retail Establishments: 1954—by Kind of Business Served—United States
Table 6D	Central Administrative Offices, Warehouses, and Other Auxiliaries Servicing Retail Establishments: 1954—United States, Geographic Divisions, and States
Table 6E	Central Administrative Offices, Warehouses, and Other Auxiliaries Servicing Retail Establishments: 1954—United States, States, and Counties
Table 6F	Central Administrative Offices, Warehouses, and Other Auxiliaries Servicing Retail Establishments: 1954—Standard Metropolitan Areas
Table 6G	Leased Departments in Retail Stores with Payroll: 1954—Number and Sales by Kind of Business—United States
Table 6H	Drug Stores with Payroll: 1954—United States, by Geographic Divisions and States
Table 6J	Retail Lumber and Building Materials Dealers with Payroll: 1954—Inventories and Purchases of Lumber—United States and Regions
Table 6K	Merchandise Vending Machine Operators with Payroll: 1954—United States
Table 6L	Retail Stores: 1954—Central Business Districts Ranked by Population of Standard Metropolitan Area
Table 6M	Retail Stores: 1954—Percent Change from 1948 in Sales of Central Business Districts, Cities, and Standard Metropolitan Areas Ranked by Percent Change in Central Business District Sales
Table 6N	Retail Stores: 1954 and 1948—Central Business District Sales as Percent of Standard Metropolitan Area Sales and City Sales, Ranked by Standard Metropolitan Area Sales in 1954
Table 6P	Retail Stores: 1954 and 1948—Central Business District Sales as Percent of Standard Metropolitan Area Sales, by Kind-of-Business Group
Table 6Q	Retail Stores: 1954 and 1948—Central Business District Sales—Percentage Distribution, by Kind-of-Business Group

Chapter 7.—Alaska and Hawaii

Table 7A	Retail Trade: 1954—Sales Size of Establishment—Alaska, by Kind of Business
Table 7B	Retail Trade: 1954—Employment Size of Establishment—Alaska, by Kind of Business
Table 7C	Retail Trade: 1954—Single Units and Multiunits—Alaska, by Kind of Business
Table 7D	Retail Trade: 1954—Legal Form of Organization—Alaska, by Kind of Business
Table 7E	Retail Trade: 1954—Sales Size of Establishment—Hawaii, by Kind of Business
Table 7F	Retail Trade: 1954—Employment Size of Establishment—Hawaii, by Kind of Business
Table 7G	Retail Trade: 1954—Single Units and Multiunits—Hawaii, by Kind of Business
Table 7H	Retail Trade: 1954—Legal Form of Organization—Hawaii, by Kind of Business

VOLUME II: RETAIL TRADE—AREA STATISTICS

United States Summary—Tables appearing here are identical with those with those appearing in Chapter 1 of Volume I.

Area Statistics—(The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii):

Table 101	Retail Trade: 1954 - The State
Table 102	Retail Trade: 1954 - Counties; Cities of 2,500 Inhabitants or More
Table 103	Retail Trade: 1954 - Standard Metropolitan Areas
Table 104	Retail Trade: 1954 - Counties With 500 Establishments or More
Table 105	Retail Trade: 1954 - Cities With 500 Establishments or More

VOLUME III: WHOLESALE TRADE—SUMMARY STATISTICS

Chapter 1.—United States Summary

Table 1A	Wholesale Trade: 1954—United States, by Type of Operation and Kind of Business
Table 1B	Wholesale Trade: 1948—United States, by Type of Operation and Kind of Business
Table 1C	Wholesale Trade: 1954 and 1948—United States, by Type of Operation and Kind of Business
Table 1D	Wholesale Trade: 1954—Geographic Divisions, by Type of Operation and Kind of Business
Table 1E	Wholesale Trade: 1954—Geographic Divisions and States—Establishments and Sales by Type of Operation
Table 1F	Wholesale Trade: 1948—Geographic Divisions and States—Establishments and Sales by Type of Operation
Table 1G	Wholesale Trade: 1954—Standard Metropolitan Areas—Establishments and Sales by Type of Operation
Table 1H	Wholesale Trade: 1948—Standard Metropolitan Areas—Establishments and Sales by Type of Operation
Table 1J	Merchant Wholesalers: 1954—Kinds of Business by Geographic Divisions and States
Table 1K	Merchant Wholesalers: 1954—Kinds of Business for Standard Metropolitan Areas Having 300,000 Inhabitants or More
Table 1L	Wholesale Trade: 1954—United States by City Size, Type of Operation, and Kind of Business

Chapter 2.—Size of Establishment or Firm

Table 2A	Merchant Wholesalers: 1954—Sales Size of Establishment—United States, by Kind of Business
Table 2B	Merchant Wholesalers: 1954—Sales Size of Establishment—United States and Geographic Divisions, by Kind of Business
Table 2C	Merchant Wholesalers: 1954—Frequency Distribution by Sales Size of Establishment and Operating Expense Ratio—United States, by Kind of Business
Table 2D	Merchant Wholesalers: 1954—Sales Size of Establishment—United States, by Kind of Business and City Size
Table 2E	Wholesale Trade: 1954—Employment Size of Establishment—United States, by Type of Operation and Kind of Business
Table 2F	Wholesale Trade: 1954—Employment Size of Establishment—States
Table 2G	Wholesale Trade: 1954—Employment Size of Establishment—United States, by Type of Operation, Kind of Business, and City Size
Table 2H	Wholesale Trade: 1954—Single Units and Multiunits—United States, by Type of Operation and Kind of Business

Chapter 3.—Credit, Receivables, Bad-Debt Losses

Table 3A	Merchant Wholesalers: 1954—Credit Sales, Receivables, Bad-Debt Losses—United States by Kind of Business
Table 3B	Merchant Wholesalers: 1954—Credit Sales, Receivables, Bad-Debt Losses—Standard Metropolitan Areas of 500,000 Inhabitants or More by Kind of Business

Chapter 4.—Sales by Class of Customer

Table 4A	Wholesale Trade: 1954—Sales by Class of Customer—United States, by Type of Operation and Kind of Business
Table 4B	Wholesale Trade: 1954—Sales by Class of Customer—Standard Metropolitan Areas With 500,000 Inhabitants or More, by Type of Operation and Kind of Business

Chapter 5.—Warehouse and Cold Storage Space

Table 5A	Wholesale Trade: 1954—Warehouse Floor Space—United States, by Type of Operation and Kind of Business
Table 5B	Wholesale Trade: 1954—Warehouse Floor Space—States, by Type of Operation and Kind of Business
Table 5C	Wholesale Trade: 1954—Warehouse Floor Space—Standard Metropolitan Areas of 500,000 Inhabitants or More, by Type of Operation and Kind of Business
Table 5D	Food and Related Wholesale Trades: 1954—Cold Storage Space—United States and States

Chapter 6.—Commodity Line Sales

Table 6A	Merchant Wholesalers: 1954—Commodity Line Sales—United States, by Kind of Business
Table 6B	Merchant Wholesalers: 1954—Commodity Line Sales—Geographic Divisions, by Kind of Business
Table 6C	Manufacturers' Sales Branches and Sales Offices: 1954—Sales by Product Class—United States, by Kind of Business

Table 6D	Trade Sales of Companies Operating Steel Works and Rolling Mills: 1954—Sales by Product—United States and Geographic Divisions
----------	--

Table 6E	Petroleum Bulk Plants and Terminals: 1954—Commodity-Line Sales Dollars—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	--

Table 6F	Assemblers of Farm Products: 1954—Commodity Line Sales—United States, by Type of Assembler
----------	--

Table 6G	Assemblers of Farm Products: 1954—Commodity Line Sales—States, by Type of Assembler
----------	---

Table 6H	Iron and Steel Scrap and Waste Materials Dealers: 1954—Commodity Line Sales—United States and Geographic Divisions
----------	--

Chapter 7.—Legal Form of Organization

Table 7A	Wholesale Trade: 1954—Legal Form of Organization—United States, by Type of Operation and Kind of Business
----------	---

Table 7B	Wholesale Trade: 1954—Legal Form of Organization—States, by Type of Operation
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Chapter 8.—Petroleum Bulk Plants and Terminals (Including Wholesale Liquefied Petroleum Gas Facilities)

Table 8A	Petroleum Bulk Plants and Terminals: 1954—United States, PAD (Petroleum Administration for Defense) Districts, and States
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Table 8B	Petroleum Bulk Plants and Terminals: 1954—Type of Plant—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	---

Table 8C	Wholesale Liquefied Petroleum Gas Facilities: 1954—United States, PAD (Petroleum Administration for Defense) Districts, and States
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Table 8D	Petroleum Bulk Plants, Terminals, and Wholesale Liquefied Petroleum Gas Facilities: 1954—Bulk Storage Capacity—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	--

Table 8E	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—United States, States, and Counties
----------	---

Table 8F	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity, by Size of Storage Facility—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	--

Table 8G	Petroleum Bulk Plants and Terminals: 1954—Gasoline Space—United States
----------	--

Table 8H	Petroleum Bulk Plants and Terminals: 1954—Kerosene and Distillate Fuel Oil Space—United States
----------	--

Table 8J	Petroleum Bulk Plants and Terminals: 1954—Residual Fuel Oil Space—United States
----------	---

Table 8K	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales, by Class of Customer and Type of Product—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	--

Table 8K	Supplement: Petroleum Marketers, District and General Sales Offices: 1954—Direct Sales to Retailers, Users, and Consumers—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	---

Table 8L	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales to Retailers, Users, and Consumers, by Type of Product—States and Counties
----------	---

Table 8M	Petroleum Bulk Plants and Terminals: 1954—Commodity Line Sales Dollars—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	--

Table 8N	Petroleum Bulk Plants, Terminals, and Wholesale Liquefied Petroleum Gas Facilities: 1954—Number of Tank Trucks, Trailers, and Semitrailers Operated During December—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	---

Table 8P	Petroleum Bulk Plants, Terminals, and Wholesale Liquefied Petroleum Gas Facilities: 1954—Sales and Personnel—United States, PAD (Petroleum Administration for Defense) Districts, and States
----------	--

Chapter 9.—Miscellaneous

Table 9A	Exporters, Importers, and Export and Import Agents: 1954—United States, by Kind of Business
----------	---

Table 9B	Food, Beverage, Tobacco Wholesalers—Vending Machine Operations: 1954—United States, Geographic Divisions, and States
----------	--

Table 9C	Lumber Wholesalers—Purchases and Inventories: 1954—United States, Geographic Divisions, and States
----------	--

Table 9D	Manufacturers' Sales Branches and Sales Offices—Sales of Other Manufacturers' Products: 1954—United States, by Kind of Business
----------	---

Table 9E	Manufacturers' Sales Branches (With Stocks)—Sales From Stocks at Branch: 1954—United States, by Kind of Business
----------	--

Table 9F	Merchandise Agents and Brokers—Sales by Type of Transaction: 1954—United States and Standard Metropolitan Areas of 1,000,000 Inhabitants or More, by Kind of Business
----------	---

Table 9G	Grain Elevators—Bin Space by Type of Bin: 1954—United States, Geographic Divisions, and States
Table 9H	Wagon (Truck) Distributors: 1954—United States, by Kind of Business
Table 9J	Wholesale Trade, Selected Kinds of Business: 1954—United States, Geographic Divisions, and States
Table 9K	Central Administrative Offices and Auxiliaries Servicing Wholesale Establishments: 1954—by Function and by Type of Operation and Kind of Business Served—United States
Table 9L	Central Administrative Offices and Auxiliaries Servicing Wholesale Establishments: 1954—United States, States, and Counties

Chapter 10.—Alaska and Hawaii

Table 10A	Wholesale Trade: 1954—Employment Size of Establishment—Alaska
Table 10B	Wholesale Trade: 1954—Legal Form of Organization, by Type of Operation—Alaska
Table 10C	Petroleum Bulk Plants and Terminals: 1954—Alaska
Table 10D	Petroleum Bulk Plants and Terminals: 1954—Type of Plant—Alaska
Table 10E	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Alaska
Table 10F	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Alaska by Judicial Divisions
Table 10G	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity by Size of Storage Facility—Alaska
Table 10H	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales by Class of Customer and Type of Product—Alaska
Table 10J	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales to Retailers, Users, and Consumers, by Type of Product—Alaska by Judicial Divisions
Table 10K	Petroleum Bulk Plants and Terminals: 1954—Number of Tank Trucks, Trailers, and Semitrailers Operated During December—Alaska
Table 10L	Wholesale Trade: 1954—Employment Size of Establishment—Hawaii
Table 10M	Wholesale Trade: 1954—Legal Form of Organization, by Type of Operation—Hawaii
Table 10N	Petroleum Bulk Plants and Terminals: 1954—Hawaii
Table 10P	Petroleum Bulk Plants and Terminals: 1954—Type of Plant—Hawaii
Table 10Q	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Hawaii
Table 10R	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity—Hawaii by Counties
Table 10S	Petroleum Bulk Plants and Terminals: 1954—Bulk Storage Capacity by Size of Storage Facility—Hawaii
Table 10T	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales by Class of Customer and Type of Product—Hawaii
Table 10U	Petroleum Bulk Plants and Terminals: 1954—Gallon Sales to Retailers, Users, and Consumers, by Type of Product—Hawaii by Counties
Table 10V	Petroleum Bulk Plants and Terminals: 1954—Number of Tank Trucks, Trailers, and Semitrailers Operated During December—Hawaii

Chapter 11.—Public Warehouses

Table 1A	Public Warehouses: 1954—Type of Warehouse Facility—United States and States
Table 1B	Public Warehouses: 1954—Form of Ownership—United States, by Type of Warehouse
Table 1C	Public Warehouses: 1954—Employment Size of Establishment—United States
Table 2A	General Merchandise Warehouses: 1954—United States, Geographic Divisions, and States
Table 2B	General Merchandise Warehouses: 1954—Standard Metropolitan Areas of 500,000 Inhabitants or More
Table 2C	General Merchandise Warehouses: 1954—Age of Buildings—United States and Geographic Divisions
Table 2D	General Merchandise Warehouses: 1954—Kind of Space and Percent Occupied—United States, Geographic Divisions and Standard Metropolitan Areas of 500,000 Inhabitants or More
Table 2E	General Merchandise Warehouses: 1954—Sources of Revenue—United States, Geographic Divisions, and Standard Metropolitan Areas of 500,000 Inhabitants or More
Table 2F	General Merchandise Warehouses: 1954—Revenue Size of Establishment—United States and Geographic Divisions
Table 2G	General Merchandise Warehouses: 1954—Occupation Class of Employees, by Revenue Size of Establishment—United States and Geographic Divisions
Table 3A	Household Goods Warehouses: 1954—United States, Geographic Divisions, and States
Table 3B	Household Goods Warehouses: 1954—Standard Metropolitan Areas of 500,000 Inhabitants or More
Table 3C	Household Goods Warehouses: 1954—Age of Buildings—United States and Geographic Division

Table 3D	Household Goods Warehouses: 1954—Kind of Space and Percent Occupied—United States, Geographic Divisions, and Standard Metropolitan Areas of 500,000 Inhabitants or More
Table 3E	Household Goods Warehouses: 1954—Sources of Revenue—United States, Geographic Divisions, and Standard Metropolitan Areas of 500,000 Inhabitants or More
Table 3F	Household Goods Warehouses: 1954—Revenue Size of Establishment—United States and Geographic Divisions
Table 3G	Household Goods Warehouses: 1954—Occupation Class of Employees, by Revenue Size of Establishment—United States and Geographic Divisions
Table 4A	Refrigerated Warehouses: 1954—United States, Geographic Divisions, and States
Table 4B	Refrigerated Warehouses: 1954—Standard Metropolitan Areas of 1,000,000 Inhabitants or More
Table 4C	Refrigerated Warehouses: 1954—Principal Product Stored, United States and Geographic Regions
Table 4D	Refrigerated Warehouses: 1954—Kind of Space and Percent Occupied, by Principal Product Stored—United States
Table 4E	Refrigerated Warehouses: 1954—Sources of Revenue, by Principal Product Stored—United States
Table 4F	Refrigerated Warehouses: 1954—Revenue Size of Establishment—United States
Table 4G	Refrigerated Warehouses: 1954—Capacity of Establishment—United States and Geographic Regions
Table 5A	Frozen Food Locker Plants: 1954—Type of Plant—United States and Geographic Divisions
Table 5B	Frozen Food Locker Plants: 1954—Sources of Revenue, by Type of Plant—United States
Table 5C	Frozen Food Locker Plants: 1954—Size by Number of Lockers—United States and Geographic Divisions
Table 6A	Farm Products Warehouses: 1954—Principal Product Stored—United States and Geographic Regions
Table 6B	Farm Products Warehouses: 1954—Sources of Revenue, by Principal Product Stored—United States and Geographic Regions
Table 7A	Special Warehouses and Storage Facilities: 1954—Principal Product Stored—United States
Table 8A	Public Warehouses: 1954—Territories of Alaska and Hawaii

VOLUME IV: WHOLESALE TRADE, AREA STATISTICS

United States Summary—Tables appearing here are identical with those appearing in Chapter 1 of Volume III.

Area Statistics—(The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii):

Table 101	Wholesale Trade: 1954 - The State
Table 102	Wholesale Trade: 1954 - Counties; Cities of 5,000 Inhabitants or More
Table 103	Wholesale Trade: 1954 - Standard Metropolitan Areas
Table 104	Wholesale Trade: 1954 - Counties With 100 Establishments or More
Table 105	Wholesale Trade: 1948 - The State, Standard Metropolitan Areas, and Counties With 100 or More Wholesale Establishments in 1954

VOLUME V: SELECTED SERVICE TRADES—SUMMARY STATISTICS

Chapter 1.—United States Summary

Table 1A	Selected Services: 1954—United States, by Kind of Business
Table 1B	Selected Services: 1948—United States, by Kind of Business
Table 1C	Selected Services: 1954—United States and States
Table 1D	Selected Services: 1954—United States, by Kind of Business and by States
Table 1E	Selected Services: 1954—Standard Metropolitan Areas, by Kind of Business
Table 1F	Selected Services: 1954—United States, by Kind of Business and City Size
Table 1G	Selected Services: 1954—Geographic Divisions, by Kind of Business and City Size

Chapter 2.—Receipts Size

Table 2A	Selected Services: 1954—Receipts Size of Establishment—United States, by Kind of Business
Table 2B	Selected Services: 1954—Receipts Size of Establishment—States, by Kind of Business
Table 2C	Selected Services: 1954—Receipts Size of Establishment—Selected Standard Metropolitan Areas, by Kind of Business
Table 2D	Selected Services: 1954—Receipts Size of Establishment—United States, by Kind of Business and City Size
Table 2E	Selected Services: 1954—Receipts Size of Establishment—United States, by Kind of Business and Legal Form of Organization
Table 2F	Selected Services: 1954—Receipts Size of Establishment—United States, by Kind of Business and Employment Size of Establishment

Table 2G Selected Services: 1954—Receipts Size of Establishment—All Standard Metropolitan Areas Combined, by Kind of Business and City Size

Chapter 3.—Employment Size

Table 3A Selected Services: 1954—Employment Size of Establishment—United States, by Kind of Business

Table 3B Selected Services: 1954—Employment Size of Establishment—States, by Kind of Business

Table 3C Selected Services: 1954—Employment Size of Establishment—United States, by Kind of Business and City Size

Chapter 4.—Single Units and Multiunits

Table 4A Selected Services: 1954—Single Units and Multiunits—United States, by Kind of Business

Table 4B Selected Services: 1954—Single Units and Multiunits—United States, by Kind of Business and Receipts Size of Establishments

Chapter 5.—Legal Form of Organization

Table 5A Selected Services: 1954—Legal Form of Organization—United States, by Kind of Business

Table 5B Selected Services: 1954—Legal Form of Organization—States, by Kind of Business

Chapter 6.—Hotels; Motels and Tourist Courts

Table 6A Hotels: 1954—Selected Types—United States and States

Table 6B Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Major Sources of Receipts—United States and States

Table 6C Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Major Sources of Receipts—Selected Standard Metropolitan Areas

Table 6D Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Major Sources of Receipts, by Number of Guest Rooms—United States and Geographic Divisions

Table 6E Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Size by Number of Guest Rooms—United States and States

Table 6F Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Size by Number of Guest Rooms—Selected Standard Metropolitan Areas

Table 6G Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Weighted Average Percentage of Occupancy, by Number of Guest Rooms—United States and Geographic Divisions

Table 6H Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Weighted Average Percentage of Occupancy, by Receipts Size of Hotel—United States and Geographic Divisions

Table 6J Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Percentage of Occupancy—United States and States

Table 6K Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Percentage of Occupancy—Selected Standard Metropolitan Areas

Table 6L Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Percentage of Occupancy, by Receipts Size of Hotel—United States and Geographic Divisions

Table 6M Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Percentage of Occupancy, by Number of Guest Rooms and City Size—United States

Table 6N Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Rooms for Transients as Percent of Total Guest Rooms—United States and Geographic Divisions

Table 6P Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Transient and Residential Occupancy, by Number of Guest Rooms—United States and States

Table 6Q Year-Round Hotels Operated Entire Year with Payroll and 25 or More Guest Rooms: 1954—United States and Geographic Divisions

Table 6R Year-Round Hotels with Payroll and less than 25 Guest Rooms: 1954—United States and States

Table 6S Seasonal Hotels with Payroll: 1954—United States and States

Table 6T Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Supplemental Compensation of Employees—United States and States

Table 6U Motels and Tourist Courts with Payroll: 1954—United States and States

Table 6V Motels and Tourist Courts with Payroll Reporting 10 or More Rental Units: 1954—Major Sources of Receipts—United States and States

Table 6W Motels and Tourist Courts with Payroll: 1954—Size by Number of Rental Units—United States and States

Table 6X Motels and Tourist Courts with Payroll Reporting 10 or More Rental Units: 1954—Percentage of Occupancy—United States and States

Chapter 7.—Power Laundries, Cleaning and Dyeing Plants, and Related Services

Table 7A Cleaning and Dyeing Plants (Except Rug Cleaning), Power Laundries and Related Services: 1954—United States and States

Table 7B Cleaning and Dyeing Plants (Except Rug Cleaning) and Power Laundries with Payroll: 1954—Sources of Receipts—United States and States

Table 7C Cleaning and Dyeing Plants (Except Rug Cleaning) and Power Laundries with Payroll: 1954—Sources of Receipts—Selected Standard Metropolitan Areas

Table 7D Cleaning and Dyeing Plants (Except Rug Cleaning) and Power Laundries with Payroll: 1954—Sources of Wholesale Receipts—United States and States

Table 7E Cleaning and Dyeing Plants (Except Rug Cleaning) and Power Laundries with Payroll: 1954—Cleaning and Dyeing Receipts, Retail by Method of Delivery, and Wholesale—United States and States

Table 7F Cleaning and Dyeing Plants (Except Rug Cleaning) and Power Laundries with Payroll: 1954—Cleaning and Dyeing Receipts, Retail by Method of Delivery, and Wholesale—Selected Standard Metropolitan Areas

Table 7G Power Laundries and Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll: 1954—Family and Bachelor Laundry Receipts, Retail by Method of Delivery, and Wholesale—United States and States

Table 7H Power Laundries and Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll: 1954—Family and Bachelor Laundry Receipts, Retail by Method of Delivery, and Wholesale—Selected Standard Metropolitan Areas

Table 7J Cleaning and Dyeing Plants (Except Rug Cleaning) and Power Laundries with Payroll: 1954—Branch Offices and Routes Operated—United States and States

Table 7K Cleaning and Dyeing Plants (Except Rug Cleaning) and Power Laundries with Payroll: 1954—Major Sources of Receipts and Type of Equipment—United States and States

Table 7L Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll: 1954—Type of Solvent Used—Payroll, Personnel, and Major Sources of Receipts—United States and States

Table 7M Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll, Personnel, and Major Sources of Receipts—Selected Standard Metropolitan Areas

Table 7N Industrial Laundries, Linen Supply, and Diaper Service Establishments with Payroll: 1954—Sources of Receipts—United States and States

Table 7P Industrial Laundries, Linen Supply, and Diaper Service Establishments with Payroll: 1954—Major Sources of Receipts and Type of Equipment—United States and States

Table 7Q Industrial Laundries with Payroll: 1954—Sources of Receipts by Type of Industrial Laundry Work—United States and Selected States

Table 7R Linen Supply Establishments with Payroll: 1954—Receipts, by Type of Customer—United States and States

Table 7S Self Service Laundries with Payroll: 1954—Type of Laundering Equipment—United States and Selected States

Table 7T Cleaning and Dyeing Plants (Except Rug Cleaning), Laundries, and Related Services, with Payroll—Trucks and Truck Tractors Operated, December 1954—United States and States

Chapter 8.—Motion Pictures

Table 8A Motion Picture Theaters, Production, Distribution, and Services: 1954—United States and States, by Kind of Business

Table 8B Motion Picture Theaters: 1954—United States and States

Table 8C Motion Picture Theaters with Payroll: 1954—Major Sources of Receipts—United States and States, by Type of Theater

Table 8D Motion Picture Theaters with Payroll: 1954—Major Sources of Receipts—Selected Standard Metropolitan Areas, by Type of Theater

Table 8E Motion Picture Theaters with Payroll: 1954—Admissions, Showings, and Capacity—United States and States, by Type of Theater

Table 8F Motion Picture Theaters with Payroll: 1954—Admissions, Showings, and Capacity—Selected Standard Metropolitan Areas, by Type of Theater

Table 8G Motion Picture Film Exchanges (other than for Television) with Payroll: 1954—United States, by Exchange Center

Table 8H Motion Picture Film Exchanges (for Television) with Payroll: 1954—United States

Table 8J Motion Picture Production (other than for Television) with Payroll: 1954—United States and Selected Standard Metropolitan Areas

Table 8K Services Allied to Motion Picture Production—Establishments with Payroll: 1954—United States and Selected Standard Metropolitan Areas

Chapter 9.—Miscellaneous

Table 9A	Advertising Agencies with Payroll: 1954—Receipts Size of Establishments—United States and Selected Standard Metropolitan Areas
Table 9B	Advertising Agencies with Payroll: 1954—Major Sources of Receipts—United States and Selected Standard Metropolitan Areas
Table 9C	Advertising Agencies with Payroll: 1954—Major Sources of Receipts by Receipts Size of Establishment—United States and Selected Standard Metropolitan Areas
Table 9D	Armature Rewinding, Electric Motor Repair and Rebuilding Shops: 1954—Major Sources of Receipts—United States and States
Table 9E	Armature Rewinding, Electric Motor Repair and Rebuilding Shops: 1954—Major Sources of Receipts—Selected Standard Metropolitan Areas
Table 9F	Selected Services: 1954—Employment for Selected Workweeks—United States, by Kind of Business
Table 9G	Coin-Operated Amusement Device Establishments with Payroll: 1954—United States and States
Table 9H	Coin-Operated Amusement Device Establishments with Payroll: 1954—Selected Standard Metropolitan Areas
Table 9J	Automobile, Truck Rental (Without Drivers) Establishments with Payroll: 1954—Type of Vehicle—United States and States
Table 9K	Selected Services: 1954—Establishments not Operated Entire Year, by Kind of Business—United States
Table 9L	Hotels and Motion Picture Theaters: 1954 and 1948—Central Business Districts
Table 9M	Central Administrative Offices and Auxiliaries Servicing Establishments in Selected Service Trades: 1954—by Function and by Kind of Business Serviced—United States
Table 9N	Central Administrative Offices and Auxiliaries Servicing Establishments in Selected Service Trades: 1954—United States, States, and Counties
Table 9P	Central Administrative Offices and Auxiliaries Servicing Establishments in Selected Service Trades: 1954—United States and Standard Metropolitan Areas

Chapter 10.—Alaska and Hawaii

Table 10A	Selected Services: 1954—Receipts Size of Establishment—Alaska, by Kind of Business
Table 10B	Selected Services: 1954—Employment Size of Establishment—Alaska, by Kind of Business
Table 10C	Selected Services: 1954—Legal Form of Organization—Alaska, by Kind of Business
Table 10D	Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll: 1954—Cleaning and Dyeing Receipts, Retail by Method of Delivery, and Wholesale—Alaska
Table 10E	Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll: 1954—Type of Solvent Used—Payroll, Personnel, and Major Sources of Receipts—Alaska

Table 10F	Power Laundries with Payroll: 1954—Sources of Receipts—Alaska
Table 10G	Motion Picture Theaters with Payroll: 1954—Major Sources of Receipts—Alaska
Table 10H	Motion Picture Theaters with Payroll: 1954—Admissions, Showings, and Capacity—Alaska
Table 10J	Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Major Sources of Receipts, by Number of Guest Rooms—Alaska
Table 10K	Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Percentage of Occupancy—Alaska
Table 10L	Selected Services: 1954—Receipts Size of Establishment—Hawaii, by Kind of Business
Table 10M	Selected Services: 1954—Employment Size of Establishment—Hawaii, by Kind of Business
Table 10N	Selected Services: 1954—Legal Form of Organization—Hawaii, by Kind of Business
Table 10P	Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll: 1954—Cleaning and Dyeing Receipts, Retail by Method of Delivery, and Wholesale—Hawaii
Table 10Q	Cleaning and Dyeing Plants (Except Rug Cleaning) with Payroll: 1954—Type of Solvent Used—Payroll, Personnel, and Major Sources of Receipts—Hawaii
Table 10R	Power Laundries with Payroll: 1954—Sources of Receipts—Hawaii
Table 10S	Motion Picture Theaters with Payroll: 1954—Major Sources of Receipts—Hawaii
Table 10T	Motion Picture Theaters with Payroll: 1954—Admissions, Showings, and Capacity—Hawaii
Table 10U	Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Major Sources of Receipts, by Number of Guest Rooms—Hawaii
Table 10V	Year-Round Hotels with Payroll and 25 or More Guest Rooms: 1954—Percentage of Occupancy—Hawaii

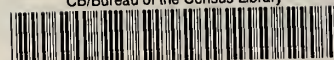
VOLUME VI: SELECTED SERVICE TRADES—AREA STATISTICS

United States Summary—Tables appearing here are identical with those appearing in Chapter 1 of Volume V.

Area Statistics—(The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii):

Table 101	Selected Services: 1954 - The State
Table 102	Selected Services: 1954 - Counties; Cities of 2,500 Inhabitants or More
Table 103	Selected Services: 1954 - Standard Metropolitan Areas
Table 104	Selected Services: 1954 - Counties with 200 Establishments or More
Table 105	Selected Services: 1954 - Cities with 200 Establishments or More

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